### COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

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In the Matter of An Investigation into the Intrastate Switched Access Rates of All Kentucky Incumbent and Competitive Local Exchange Carriers

) Administrative Case No.) 2010-00398

### DIRECT TESTIMONY OF PATRICIA RUPICH ON BEHALF OF CINCINNATI BELL TELEPHONE COMPANY LLC

- 1 Q. Please state your name and business address.
- 2 A. My name is Patricia Rupich and my business address is 221 East Fourth Street, Room
- 3 103-1280, Cincinnati, Ohio 45202.
- 4 Q. By whom are you employed and in what capacity?

5 A. I am employed by Cincinnati Bell Inc. as Senior Manager - Regulatory. In that capacity I

6 oversee federal regulatory matters and selected state regulatory matters for the communications

7 companies owned by Cincinnati Bell Inc. That includes Cincinnati Bell Telephone Company

8 ("CBT"), which operates a local exchange telephone business in Kentucky.

#### 9 Q. What are your responsibilities in your current position?

10 A. I am responsible for monitoring regulatory developments before the Federal

11 Communications Commission ("FCC") as well as access charge and numbering matters in Ohio

12 and Kentucky. I assist in the formation of regulatory positions for the various Cincinnati Bell

13 companies and work with outside counsel to prepare comments and other filings. I have been

- 14 active in the area of inter-carrier compensation and universal service issues before the FCC and
- 15 related intrastate switched access service issues. I supervise personnel responsible for
- 16 maintaining Cincinnati Bell's interstate and intrastate access tariffs. In addition, I oversee

1	Cincinnati Bell's compliance with federal regulatory requirements, including those related to the	
2	universal service fund.	
3	Q.	Have you ever testified before the Public Service Commission of Kentucky?
4	A.	No.
5	Q.	What is the purpose of your testimony in this proceeding?
6	А.	The purpose of my testimony is to provide information on the manner in which CBT is
7	regulated in Kentucky and to give an overview of CBT's position in this docket.	
8	Q.	Are you familiar with CBT's regulatory status in Kentucky?
9	A.	Yes.
10	Q.	How has CBT been regulated in Kentucky?
11	A.	In July 2006, CBT filed a letter with the Public Service Commission of Kentucky
12	adopting the price regulation plan set forth in KRS 278.543. The effective date of CBT's	
13	election was July 12, 2006.	
14	Q.	Has CBT ever withdrawn from being so regulated?
15	A.	No.
16	Q.	What are the terms of regulation of intrastate access charges under that price
17	regulation plan?	
18	A.	In accordance with KRS 278.543(3), CBT is required to retain on file with the
19	Commission a tariff for intrastate switched access services.	
20	Q.	Has CBT maintained an intrastate switched access service tariff in Kentucky?
21	A.	Yes. A copy of the tariff was filed with the Commission in this proceeding.
22	Q.	What regulatory provisions govern the pricing of CBT's intrastate switched access
23	services?	

A. According to KRS 278.543(6), CBT's rates were deemed to be just and reasonable under
 KRS 278.030 upon election. KRS 278.543(4) requires that CBT's rates for intrastate switched
 access service not exceed the rates in effect on the day before it filed its notice of election.

4 Q. Have CBT's intrastate switched access rates been maintained at or below the rates
5 that were in effect on July 11, 2006?

6 A. Yes.

Q. Does CBT have a position with respect to whether the Commission may require it to
reduce its intrastate switched access rates?

9 A. Yes. It is CBT's position, as explained in its Initial Comments filed on December 20,

2010, that the Commission does not have jurisdiction to affect CBT's intrastate switched access
rates so long as they are compliant with the requirements in KRS 278.543.

12 Q. Does CBT have a position whether the Commission should lower the intrastate

13 switched access rates of other local exchange companies that have not elected the price

14 regulation plan in KRS 278.543?

A. CBT expresses no view on whether any other local exchange carrier's intrastate access rates should be changed, except that CBT believes there would have to first be a finding by the Commission that the rates in question are unreasonable. CBT believes that it is an individual company question whether rates are reasonable and that the parties who contend that rates are unreasonable would have the burden of proving that.

20 Q. Does CBT have a position on what the Commission should do in the event that it

21 finds a company or companies' intrastate switched access rates are unreasonable?

A. In the event the Commission properly finds particular rates to be unreasonable, the

23 Commission should establish what would be reasonable rates going forward.

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# Q. Should the Commission create a state fund to replace revenues lost as a result of the lowering of intrastate switched access rates?

A. CBT believes that the first line of recourse should be rate rebalancing by the affected
company. If the company is charging rates below a statewide benchmark rate, then it should be
required to increase its rates by an amount that raises them to the statewide benchmark rate, or by
the amount necessary to offset the revenue loss, whichever is less.

#### 7 Q. Does CBT endorse the plan advocated by AT&T Kentucky in this docket?

8 A. No. The AT&T Kentucky plan makes an automatic assumption that any intrastate 9 switched access rates that are higher than the corresponding interstate rates should be reduced. 10 CBT believes that Kentucky law requires a hearing to determine whether individual carriers' 11 rates are reasonable. If a carrier's rates are found to be unreasonable, the Commission may order 12 them to be lowered, but CBT does not agree that the carrier should automatically be eligible to 13 draw from a universal service fund ("USF"). CBT finds a number of other problems with the 14 AT&T Kentucky plan, which CBT commented upon on April 15, 2011. CBT does agree with 15 AT&T's concept of a state benchmark and that carriers must charge, or have imputed to them, 16 the benchmark rate before being eligible for USF support. However, CBT disagrees with 17 AT&T's proposed flash cut of intrastate switched access charges to interstate levels. In similar 18 fashion to the proposed gradual increase of local rates to a benchmark, the reduction in intrastate 19 access rates should also be phased in over a period of time.

20 **Q** 

#### Q. What is the purpose of a statewide benchmark rate?

A. Before the Commission considers creating a USF to subsidize local exchange carriers, it
should make sure that that carrier's services are not underpriced. Carriers with the highest access
rates also seem to have the lowest local exchange rates. Other companies should not be asked to

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contribute to a USF fund to subsidize carriers that are charging lower rates. A statewide
 benchmark rate serves the purpose of making sure that a carrier is maximizing the revenue it can
 earn from its own services before looking to external sources of funding.

4

**Q**.

#### How should a benchmark rate be established?

5 A. The original AT&T Kentucky proposal did not offer any methodology for establishing the benchmark, which will be critical to the success of the Plan. The benchmark rate should 6 7 reflect a reasonable rate that consumers are actually paying in Kentucky, but it should not be 8 based on the rates of carriers whose local exchange rates are being subsidized by high access 9 rates. Accordingly, CBT would recommend that the benchmark be established based on the rates 10 of those local carriers whose access rates are not subject to being reduced. That would include 11 any carriers whose interstate and intrastate switched access rates are already the same and any 12 carriers who have elected the price regulation plan in KRS 278.543. The benchmark would 13 serve as a comparison of the rates of those companies seeking to be subsidized with the rates of 14 companies that would be required to contribute. The benchmark would ensure that the ILECs 15 drawing from the USF are required to absorb a burden comparable to ILECs that would have to 16 contribute to the USF, while ensuring that their retail rates are not out of line with the rates of 17 other ILECs. This would help to minimize the size of the USF and ensure that other Kentucky 18 consumers are not asked to pay to keep rates low for a small subset of consumers.

## 19 **Q.** If intrastate access rate reductions are ordered, should the full reduction occur

20 immediately?

A. No. If the Commission determines that a carrier's intrastate access rates are unreasonable
and must be reduced, the reductions should be phased in over a period of time. This will
minimize the impact of the offsetting rate increases in local rates and the size of the USF. By

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synchronizing the access charge reductions with local rate increases, it may be possible to
 eliminate the need for a USF.

# 3 Q. If the Commission implements a USF, do you have any recommendations about who 4 should be required to contribute?

5 A. If other Kentucky service providers are required to contribute to a USF, it is important 6 that all companies offering competing services be required to contribute on a competitively 7 neutral basis. The AT&T Kentucky plan did not address interconnected VoIP service providers. 8 Many of the current competitive retail line losses being experienced by ILECs are due to the 9 activities of cable companies offering interconnected VoIP service. CBT believes it is critical 10 that any USF plan require interconnected VoIP providers to contribute so that they are not given 11 an unfair advantage over their competitors. The USF will increase the cost of doing business for 12 ILEC, CLEC, IXC, and wireless contributors, either by increasing their direct costs if they 13 absorb the contribution, or by increasing the prices of their products, if they choose to pass the 14 contribution on to end user customers as a surcharge. It would be very unfair for VoIP providers 15 to escape contributing to the USF, which would give them an unfair competitive advantage.

# Q. Do you have any recommendations for the Commission with respect to the AT&T Kentucky Plan?

A. CBT stands behind its April 15, 2011 comments and urges the Commission not to adopt the plan as proposed. The Commission should first conduct an appropriate proceeding pursuant to KRS 278.260 or 278.270 to determine whether any access reductions are required. If the Commission determines that the intrastate access rates of any carriers that have not elected alternative regulation under KRS 278.543 are unreasonable, the Commission should determine the extent to which they would experience revenue reductions from any required intrastate

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switched access rate reductions and assess whether the affected carrier could make up the revenue loss by rebalancing its own local exchange service rates. A USF should only be considered after local rate rebalancing has ensured that all ILECs that might make withdrawals from the USF have raised their local exchange rates to the level of the contributing parties. If the Commission then decides that a USF is necessary, the structure of the proposed AT&T Kentucky plan should be amended in accordance with Cincinnati Bell's April 15, 2011 comments.

7 Q.

### Does that conclude your testimony?

A. Yes. However, CBT reserves the right to file rebuttal testimony on any issue raised in the
direct testimony of any other party. At this point, there has been no formal testimony supporting
the AT&T Kentucky plan or any alternative. Because AT&T Kentucky might alter its proposal
and any other party could make a different proposal, CBT should have the opportunity to
respond with rebuttal testimony.