

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: 2008-2009 Chemical Bid
Date: 12/30/2008 06:46 PM
Attachments: [Copy of Completed KAWC 08-09 with ZOP.xls](#)

David

David B. Shehee
Supervisor, Water Quality and Environmental Compliance
Kentucky American Water
2300 Richmond Road
Lexington, Kentucky 40502
(859) 335-3660 Office
(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:46 PM -----

<Sam.Lindmark@cedarchem.net>

To <david.shehee@amwater.com>

cc <sam.lindmark@cedarchem.net>

09/15/2008 10:29 AM

Subject FW: 2008-2009 Chemical Bid

FYI

From: Sam.Lindmark@cedarchem.net [mailto:Sam.Lindmark@cedarchem.net]
Sent: Friday, September 12, 2008 4:10 PM
To: 'Gerald.Coyne@amwater.com'
Cc: 'sam.lindmark@cedarchem.net'; 'Candi Wright'; 'Scott Wright'
Subject: 2008-2009 Chemical Bid

Jerry,

We have included pricing on our CedarCLEAR 321. CedarCLEAR 321 is a sulfate-based Zinc Orthophosphate (1:10 ratio)

You requested pricing for 1st quarter 2009 and for ALL of 2009. We have submitted

both.

Please know that we can offer better pricing on the 12-month figures IF we are able to tie it to the phosphoric acid commodity index, instead of guessing where the market might be in 6-15 months. We have large municipalities that ask that bid prices be linked to an index rather than firm for a year to avoid paying the "price increase risk" added by vendors as insurance in a volatile market. Also, when the index price decreases, so does the selling price to the large municipality.

Also, I can offer pricing for fourth quarter 2008 better than the 1st quarter 2009, if you are interested.

Thank you for allowing us to participate.

Sincerely

Sam Lindmark
CedarChem



Copy of Completed KAWC 08-09 with ZOP.xls

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: 2008-2009 Chemical Bid
Date: 12/30/2008 06:21 PM
Attachments: [Copy of Completed KAWC 08-09 with ZOP.xls](#)

David

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david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:21 PM -----

Gerald J Coyne/SHARSVCS/AWWSC

To David Shehee/KAWC/AWWSC@AWW

cc

09/16/2008 07:35 AM

Subject Fw: 2008-2009 Chemical Bid

David

here is Cederchem response

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
Mount Laurel, NJ. 08054
856-727-6219
856-381-1397 Mobile

856-727-6258 Fax
gerald.coyne@amwater.com

For Mailing Purposes
1025 Laurel Oak Road
Voorhees, NJ. 08043

----- Forwarded by Gerald J Coyne/SHARVCS/AWWSC on 09/16/2008 07:36 AM -----

<Sam.Lindmark@cedarchem.net>

To <Gerald.Coyne@amwater.com>

09/12/2008 04:10 PM

cc <sam.lindmark@cedarchem.net>, "Candi Wright"
<candi.wright@cedarchem.net>, "Scott Wright" <scott.
wright@cedarchem.net>

Subject 2008-2009 Chemical Bid

Jerry,

We have included pricing on our CedarCLEAR 321. CedarCLEAR 321 is a sulfate-based Zinc Orthophosphate (1:10 ratio)

You requested pricing for 1st quarter 2009 and for ALL of 2009. We have submitted both.

Please know that we can offer better pricing on the 12-month figures IF we are able to tie it to the phosphoric acid commodity index, instead of guessing where the market might be in 6-15 months. We have large municipalities that ask that bid prices be linked to an index rather than firm for a year to avoid paying the "price increase risk" added by vendors as insurance in a volatile market. Also, when the index price decreases, so does the selling price to the large municipality.

Also, I can offer pricing for fourth quarter 2008 better than the 1st quarter 2009, if you are interested.

Thank you for allowing us to participate.

Sincerely

Sam Lindmark
CedarChem



Copy of Completed KAWC 08-09 with ZOP.xls

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: 2009 Kentucky Basic
Date: 12/30/2008 06:19 PM
Attachments: [KY1 File.xls](#)

David

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----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:19 PM -----

Gerald J Coyne/SHARSVCS/AWWSC

To David Shehee/KAWC/AWWSC@AWW

cc

09/11/2008 10:43 AM

Subject Fw: 2009 Kentucky Basic

Basic

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
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----- Forwarded by Gerald J Coyne/SHARVCS/AWWSC on 09/11/2008 10:45 AM -----

"Cristina Curry" <ccurry@basicllc.com>

To <Gerald.Coyne@amwater.com>

09/11/2008 10:40 AM

cc

Subject RE: 2009 Kentucky

Thank you for reminding me. I had it on my calendar for the 21st.

What is your availability tomorrow? Are you available for lunch.

Sincerely,
Cristina Curry
Director of Bulk Sales - East
215-275-0089
ccurry@basicllc.com

From: Gerald.Coyne@amwater.com [mailto:Gerald.Coyne@amwater.com]
Sent: Thursday, September 11, 2008 9:53 AM
To: Cristina Curry
Cc: Gerald.Coyne@amwater.com; David.Shehee@amwater.com
Subject: 2009 Kentucky

Cristina

I wanted to follow up to ensure Basic Chemical submits it's 2009 Kentucky bid today 9-11-2008 per AW's requirements

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services

American Water Works Service Company, Inc
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For Mailing Purposes
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Voorhees, NJ. 08043 KY1 File.xls

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: 2009 Kentucky Bid
Date: 12/30/2008 06:16 PM
Attachments: [KY1_Filebid from CC1 for Earthtec09052008.xls](#)

David

David B. Shehee
Supervisor, Water Quality and Environmental Compliance
Kentucky American Water
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david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:15 PM -----

Gerald J Coyne/SHARVCS/AWWSC

To David Shehee/KAWC/AWWSC@AWW

cc

09/05/2008 08:08 AM

Subject Fw: 2009 Kentucky Bid

see below

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
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----- Forwarded by Gerald J Coyne/SHARSVCS/AWWSC on 09/05/2008 08:09 AM -----

phil wiseman <wiseman@one.net>

To "Gerald. Coyne" <Gerald.Coyne@amwater.com>

09/04/2008 05:52 PM

cc

Subject 2009 Kentucky Bid

Gerald,

We are rescinding our last bid. I figured the cost per pound incorrect. I used total shipping weight- not drum weight.

Attached is our corrected bid for Earthtec for Kentucky American Water in Lexington, KY.

We are the current supplier and we are extended our current pricing.

Please feel free to contact me with any questions you may have.

--

PHIL WISEMAN
The "real" Dr. Phil
CCI, A CHEMCIAL CORPORATION
859-647-7460 Office
859-647-6540 Fax
859-653-1759 Mobile



KY1_Filebid from CC1 for Earthtec09052008.xls

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: 2009 Kentucky Univar
Date: 12/30/2008 06:19 PM
Attachments: [KY1 File.xls](#)

David

David B. Shehee
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david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:19 PM -----

Gerald J Coyne/SHARSVCS/AWWSC

To David Shehee/KAWC/AWWSC@AWW

cc

09/11/2008 10:39 AM

Subject Fw: 2009 Kentucky Univar

Univar

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
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----- Forwarded by Gerald J Coyne/SHARVCS/AWWSC on 09/11/2008 10:40 AM -----

"Charlie Miller" <Charlie.Miller@univarusa.com>

To <Gerald.Coyne@amwater.com>

09/11/2008 10:31 AM

cc

Subject RE: 2009 Kentucky

[Please confirm receiving this file. Thanks](#)

From: Gerald.Coyne@amwater.com [mailto:Gerald.Coyne@amwater.com]
Sent: Thursday, September 11, 2008 10:05 AM
To: Charlie Miller
Cc: Gerald.Coyne@amwater.com; David.Shehee@amwater.com
Subject: Fw: 2009 Kentucky

Charlie

I wanted to follow up to ensure Univar submits it's 2009 Kentucky bid today 9-11-2008 per AW's requirements

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
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----- Forwarded by Gerald J Coyne/SHARSVCS/AWWSC on 09/11/2008 10:06 AM -----

**Gerald J Coyne/SHARSVCS/
AWWSC**

To Mark.Schaffer@univarusa.com

09/11/2008 09:57 AM

cc Gerald J Coyne/SHARSVCS/AWWSC@AWW, David Shehee/KAWC/
AWWSC@AWW

Subject 2009 Kentucky

Mark

I wanted to follow up to ensure Univar submits it's 2009 Kentucky bid today 9-11-2008 per AW's requirements

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
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1025 Laurel Oak Road



Voorhees, NJ. 08043 KY1 File.xls

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: 2009 Kentucky
Date: 12/30/2008 06:18 PM

David

David B. Shehee
Supervisor, Water Quality and Environmental Compliance
Kentucky American Water
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(859) 335-3660 Office
(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:18 PM -----

**Gerald J Coyne/SHARSVCS/
AWWSC**

To ccurry@basicllc.com

cc Gerald J Coyne/SHARSVCS/AWWSC@AWW, David Shehee/
KAWC/AWWSC@AWW

09/11/2008 09:52 AM

Subject 2009 Kentucky

Cristina

I wanted to follow up to ensure Basic Chemical submits it's 2009 Kentucky bid today 9-11-2008 per AW's requirements

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
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Voorhees, NJ. 08043

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: 2009 Kentucky
Date: 12/30/2008 06:17 PM

David

David B. Shehee
Supervisor, Water Quality and Environmental Compliance
Kentucky American Water
2300 Richmond Road
Lexington, Kentucky 40502
(859) 335-3660 Office
(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:17 PM -----

**Gerald J Coyne/SHARSVCS/
AWWSC**

To DFIELD@brenntag.co

cc Gerald J Coyne/SHARSVCS/AWWSC@AWW, David Shehee/
KAWC/AWWSC@AWW

09/11/2008 09:50 AM

Subject 2009 Kentucky

Don

I wanted to follow up to ensure Brenntag submits it's 2009 Kentucky bid today 9-11-2008 per AW's requirements

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
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Voorhees, NJ. 08043

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: Aquatic control
Date: 12/30/2008 06:27 PM

David

David B. Shehee
Supervisor, Water Quality and Environmental Compliance
Kentucky American Water
2300 Richmond Road
Lexington, Kentucky 40502
(859) 335-3660 Office
(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:27 PM -----

Gerald J Coyne/SHARSVCS/AWWSC

To David Shehee/KAWC/AWWSC@AWW

09/19/2008 02:53 PM

cc

Subject Fw: RE: Aquatic control

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
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----- Forwarded by Gerald J Coyne/SHARSVCS/AWWSC on 09/19/2008 02:55 PM -----

"Matt Johnson" <mattj@aquaticcontrol.com>

To <Gerald.Coyne@amwater.com>

09/19/2008 02:07 PM

cc

Subject RE:

See additional information below...

Jerry

We were told the KY operation is using a product called EarthTec Algaecide. We have a similar product called Algimycin PWF (NSF). Both products are 5% Copper. I have attached a label for the Algimycin PWF. We can offer the following prices for this product in 30 gallon drums:

2009 90 day price - \$13.65/gallon or \$1.24/lb.

2009 remainder of year price - \$14.97/gallon or \$1.36/lb.

Or we can offer the Cutrine Plus algaecide which is a 9% Copper product at the same prices as we quoted for Richmond:

2009 90 day price - \$19.90/gallon or \$1.80/lb.

2009 remainder of year price - \$20.49/gallon or \$1.86/lb.

Please let me know if you need any further information to complete these bids. I look forward to hearing from you on the results of these and any future opportunities.

Thank you

Matt

Matthew K. Johnson
Aquatic Control, Inc.

800-753-5253 ext. 262

mattj@aquaticcontrol.com
www.aquaticcontrol.com

From: Gerald.Coyne@amwater.com [mailto:Gerald.Coyne@amwater.com]
Sent: Friday, September 19, 2008 10:54 AM
To: mattj@aquaticcontrol.com
Subject: RE:

yes i need the KY pricing today

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
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856-727-6219
856-381-1397 Mobile
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Voorhees, NJ. 08043

"Matt Johnson" <mattj@aquaticcontrol.com>

09/19/2008 10:54 AM

To <Gerald.Coyne@amwater.com>

cc

Subject RE:

Jerry

Thank you...so are we good to go on the bid that I sent over? Thanks again for the opportunities. I will watch for the other bid(s).

Take care

Matt

From: Gerald.Coyne@amwater.com [mailto:Gerald.Coyne@amwater.com]
Sent: Friday, September 19, 2008 10:46 AM
To: mattj@aquaticcontrol.com
Subject: RE:

Matt

i am looking for the Kentucky bid

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
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Voorhees, NJ. 08043

"Matt Johnson" <mattj@aquaticcontrol.com>

09/19/2008 10:41 AM

To <Gerald.Coyne@amwater.com>

cc

Subject RE:

Jerry

I thought that I sent you a copy of the bid/w prices for Richmond plant in the e-mail that I sent on Monday. I apologize if that was not attached. Please review the attached form and let me know if there is something else that I need to fill out on the spreadsheet? Keep in touch with other opportunities. We will probably call on the Kentucky plant again at the beginning of the season.

Thank you

Matt

Matthew K. Johnson
Aquatic Control, Inc.

800-753-5253 ext. 262
mattj@aquaticcontrol.com
www.aquaticcontrol.com

From: Gerald.Coyne@amwater.com [mailto:Gerald.Coyne@amwater.com]
Sent: Friday, September 19, 2008 10:10 AM
To: mattj@aquaticcontrol.com
Subject: Re:

Matt

.I need the bid back

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
Mount Laurel, NJ. 08054
856-727-6219
856-381-1397 Mobile
856-727-6258 Fax
gerald.coyne@amwater.com

For Mailing Purposes
1025 Laurel Oak Road
Voorhees, NJ. 08043

"Matthew K. Johnson" <mattj@aquaticcontrol.com>

09/18/2008 07:23 AM

To <Gerald.Coyne@amwater.com>

cc

Subject

Please respond to
mattj@aquaticcontrol.com

Jerry

We have interest is in the KY American Water Lexington. We met with them earlier this season with some ideas on how to solve problems they were experiencing in their reservoir. They are currently using an algaecide. We have an algaecide that is very similar, as well as some that are probably a little better. If this product also goes out for bid, I would like the opportunity to discuss this with you further. Any other reservoirs that are experiencing algae problems, or currently using algaecides in their opporations would be of interest

to us. Just let me know your thoughts.

I had a family emergency arise this morning and will probably be in and out of the office this week and early next. I will try to check my e-mails and see if we need to get together via phone.

Thank you again for your assistance!

Take care

Matt

Matt

Thanks the electronic version is what i need, and yes i manage all of AW's chemicals for every state

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
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Voorhees, NJ. 08043

"Matt Johnson" <mattj@aquaticcontrol.com>

09/15/2008 12:03 PM

To <Gerald.Coyne@amwater.com>

cc

Subject RE: 2009 Indiana bid Corrected due date is 9-22-2008

Mr. Coyne

Attached is the bid document for Aquatic Control, Inc. We have supplied the Cutrine Plus Algaecide to the Richmond, IN plant for the last few years. Is this electronic copy OK, or should I mail a copy to you as well? Please let me know.

Do you manage the purchases for other states as well? I know that we have been discussing similar products with a KY American Water plant. I just wondered if we could have the opportunity to bid in other states where we sell products. Let me know if there are any other opportunities available.

Thank you

Matt

Matthew K. Johnson
Aquatic Control, Inc.

800-753-5253 ext. 262
mattj@aquaticcontrol.com
www.aquaticcontrol.com

From: Gerald.Coyne@amwater.com [mailto:Gerald.Coyne@amwater.com]
Sent: Tuesday, August 26, 2008 8:38 AM

Cc: Richard.Guyer@amwater.com; Paul.Ferla@amwater.com; Gerald.Coyne@amwater.com

Subject: 2009 Indiana bid Corrected due date is 9-22-2008

Importance: High

Attached is a spreadsheet containing the chemicals for the State of Indiana for 2009. Within the spreadsheet you will now find product description, monthly usage, delivery address and any special delivery requirement. American Water is requiring both 1 year pricing effective 12-1-2008 through 11-30-2009, and 90 day pricing effective 12-1-2008 through 2-28-2009. All potential suppliers are required to provide both set of prices. American Water will not accept any bid that is not complete. 1 Year price is to be placed in column S and the 90 day pricing is to be placed in T.

The spreadsheet will be due back to American Water on 9-22-2008, and this date is firm and will not be changed or extended under any circumstance

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
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gerald.coyne@amwater.com

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From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: BID-AWW-2009-KY1 File-Bonded Chemicals.xls
Date: 12/30/2008 06:22 PM

David

David B. Shehee
Supervisor, Water Quality and Environmental Compliance
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(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:22 PM -----

Gerald J Coyne/SHARSVCS/AWWSC

To David Shehee/KAWC/AWWSC@AWW

09/16/2008 03:54 PM

cc W Richard Guyer/SHARSVCS/AWWSC@AWW

Subject Re: Fw: BID-AWW-2009-KY1 File-Bonded Chemicals.xls

they submitted prices for products they will not deliver, i have them re doing the bid

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
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▼ David Shehee/KAWC/AWWSC

David Shehee/KAWC/AWWSC

09/16/2008 03:26 PM

To Gerald J Coyne/SHARVCS/AWWSC@AWW
cc W Richard Guyer/SHARVCS/AWWSC@AWW
Subject Re: Fw: BID-AWW-2009-KY1 File-Bonded Chemicals.xls

Jerry,

I called Bonded and they told me the prices were both for Sodium Thiosulfate. One was for the liquid at KRS and the other was for the solid at RRS.

David

David B. Shehee
Water Quality Supervisor
Kentucky American Water
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▼ Gerald J Coyne/SHARVCS/AWWSC

Gerald J Coyne/SHARVCS/AWWSC

09/16/2008 02:40 PM

To David Shehee/KAWC/AWWSC@AWW
cc W Richard Guyer/SHARVCS/AWWSC@AWW
Subject Re: Fw: BID-AWW-2009-KY1 File-Bonded Chemicals.xls

David

Bonded needs to re bid this, they provided wrong and incomplete pricing

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
Mount Laurel, NJ. 08054
856-727-6219
856-381-1397 Mobile
856-727-6258 Fax
gerald.coyne@amwater.com

For Mailing Purposes
1025 Laurel Oak Road
Voorhees, NJ. 08043

▼ David Shehee/KAWC/AWWSC

David Shehee/KAWC/AWWSC

09/16/2008 09:11 AM

To Gerald J Coyne/SHARSVCS/AWWSC@AWW

cc W Richard Guyer/SHARSVCS/AWWSC@AWW

Subject Re: Fw: BID-AWW-2009-KY1 File-Bonded Chemicals.xls

Thanks Jerry. Is the Bonded price good for KRS and RRS? They only bid for RRS.

Thanks,

David

David B. Shehee
Water Quality Supervisor
Kentucky American Water
2300 Richmond Road
Lexington, Kentucky 40502
(859) 335-3660 Office
(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

▼ Gerald J Coyne/SHARSVCS/AWWSC

Gerald J Coyne/SHARSVCS/AWWSC

09/16/2008 08:42 AM

To David Shehee/KAWC/AWWSC@AWW
cc W Richard Guyer/SHARSVCS/AWWSC@AWW
Subject Re: Fw: BID-AWW-2009-KY1 File-Bonded Chemicals.xls

David

the two prices submitted by Bonded are firm for 90 days and 1 year. Bonded letter references other products that in the past they provided to us and will not bid due to Bonded's supplier not providing year long prices to Bonded

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
Mount Laurel, NJ. 08054
856-727-6219
856-381-1397 Mobile
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1025 Laurel Oak Road
Voorhees, NJ. 08043

▼ David Shehee/KAWC/AWWSC

**David Shehee/KAWC/
AWWSC**

09/15/2008 11:36 AM

To Gerald J Coyne/SHARSVCS/AWWSC@AWW, W Richard Guyer/
SHARSVCS/AWWSC@AWW
cc
Subject Fw: BID-AWW-2009-KY1 File-Bonded Chemicals.xls

Jerry and Dick,

I am not sure what we should make of this bid. Bonded submitted a bid for 50% caustic at RRS only and sodium thiosulfate at RRS only. They submit a letter stating that their suppliers are making it impossible to hold prices firm until December 31, 2009.

I need to know whether the price for 50% caustic is good for KRS as well as RRS and whether the price is firm until December 31, 2009, for that chemical.

Thanks,

David

David B. Shehee
Water Quality Supervisor
Kentucky American Water
2300 Richmond Road
Lexington, Kentucky 40502
(859) 335-3660 Office
(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 09/15/2008 11:36 AM -----

Gerald J Coyne/SHARSVCS/AWWSC

To David Shehee/KAWC/AWWSC@AWW

09/11/2008 03:16 PM

cc

Subject Fw: BID-AWW-2009-KY1 File-Bonded Chemicals.xls

David

see the letter attached with this

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
Mount Laurel, NJ. 08054

856-727-6219
856-381-1397 Mobile
856-727-6258 Fax
gerald.coyne@amwater.com

For Mailing Purposes
1025 Laurel Oak Road
Voorhees, NJ. 08043

----- Forwarded by Gerald J Coyne/SHARSVCS/AWWSC on 09/11/2008 03:17 PM -----

"McMillen, B" <mcmillenb@chemgroup.com>

To <Gerald.Coyne@amwater.com>

09/11/2008 03:13 PM

cc

Subject BID-AWW-2009-KY1 File-Bonded Chemicals.
xls

Jerry,

Here's what we can do on the KY bid.

Please give me a call if you have any questions.

Thank you,

Brett McMillen
Sales Manager
Bonded Chemicals
office: (614) 777-9240
cell: (614) 580-0947
www.chemgroup.com

[attachment "2008-Letter-AWW-BCI-KY Bid.doc" deleted by David Shehee/KAWC/AWWSC] [attachment "BID-AWW-2009-KY1 File-Bonded Chemicals.xls" deleted by David Shehee/KAWC/AWWSC]

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: BID-AWW-2009-KY1 File-Bonded Chemicals.xls
Date: 12/30/2008 06:27 PM
Attachments: [2008-Letter-AWW-BCI-KY Bid.doc](#)
[BID-AWW-2009-KY1 File-Bonded Chemicals.xls](#)

David

David B. Shehee
Supervisor, Water Quality and Environmental Compliance
Kentucky American Water
2300 Richmond Road
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(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:26 PM -----

Gerald J Coyne/SHARSVCS/AWWSC

To David Shehee/KAWC/AWWSC@AWW

09/19/2008 01:09 PM

cc

Subject Fw: BID-AWW-2009-KY1 File-Bonded Chemicals.xls

updated

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
Mount Laurel, NJ. 08054
856-727-6219
856-381-1397 Mobile
856-727-6258 Fax

gerald.coyne@amwater.com

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1025 Laurel Oak Road
Voorhees, NJ. 08043

----- Forwarded by Gerald J Coyne/SHARSVCS/AWWSC on 09/19/2008 01:11 PM -----

"McMillen, B" <mcmillenb@chemgroup.com>

To <Gerald.Coyne@amwater.com>

09/19/2008 11:19 AM

cc

Subject BID-AWW-2009-KY1 File-Bonded Chemicals.
xls

Jerry,

I have attached pricing for the bulk Sodium Thio, and the dry to 1 location. We will only be able to bid this one product due to the availability of material, and your request for firm pricing.

Please call me if you have any questions.

Thank you,

Brett McMillen
Sales Manager
Bonded Chemicals
office: (614) 777-9240
cell: (614) 580-0947
www.chemgroup.com



2008-Letter-AWW-BCI-KY Bid.doc



BID-AWW-2009-KY1 File-Bonded Chemicals.xls

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: BID-AWW-2009-KY1 File-Bonded Chemicals.xls
Date: 12/30/2008 06:20 PM
Attachments: [2008-Letter-AWW-BCI-KY Bid.doc](#)
[BID-AWW-2009-KY1 File-Bonded Chemicals.xls](#)

David

David B. Shehee
Supervisor, Water Quality and Environmental Compliance
Kentucky American Water
2300 Richmond Road
Lexington, Kentucky 40502
(859) 335-3660 Office
(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:20 PM -----

Gerald J Coyne/SHARSVCS/AWWSC

To David Shehee/KAWC/AWWSC@AWW

09/11/2008 03:16 PM

cc

Subject Fw: BID-AWW-2009-KY1 File-Bonded Chemicals.xls

David

see the letter attached with this

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
Mount Laurel, NJ. 08054
856-727-6219

856-381-1397 Mobile
856-727-6258 Fax
gerald.coyne@amwater.com

For Mailing Purposes
1025 Laurel Oak Road
Voorhees, NJ. 08043

----- Forwarded by Gerald J Coyne/SHARSVCS/AWWSC on 09/11/2008 03:17 PM -----

"McMillen, B" <mcmillenb@chemgroup.com>

To <Gerald.Coyne@amwater.com>

09/11/2008 03:13 PM

cc

Subject BID-AWW-2009-KY1 File-Bonded Chemicals.
xls

Jerry,

Here's what we can do on the KY bid.

Please give me a call if you have any questions.

Thank you,

Brett McMillen
Sales Manager
Bonded Chemicals
office: (614) 777-9240
cell: (614) 580-0947
www.chemgroup.com



2008-Letter-AWW-BCI-KY Bid.doc



BID-AWW-2009-KY1 File-Bonded Chemicals.xls

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: Carus Verbal Quote for 1:10 Zn Ortho for KY
Date: 12/30/2008 06:11 PM

David

David B. Shehee
Supervisor, Water Quality and Environmental Compliance
Kentucky American Water
2300 Richmond Road
Lexington, Kentucky 40502
(859) 335-3660 Office
(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:11 PM -----

**W Richard Guyer / SHARSVCS /
AWWSC**

To David Shehee/KAWC/AWWSC@AWW, Gerald J Coyne/
SHARSVCS/AWWSC@AWW

09/15/2008 05:34 PM

cc

Subject Carus Verbal Quote for 1:10 Zn Ortho for KY

Craig Principi of Carus quoted \$1.30 per pound for both KY River and Richmond Road locations for 12 months in 2009.

W. Richard Guyer
Category Manager
Operations Services
3906 Church Road
Mt. Laurel, NJ 08954
Tel: 856-727-6205
Cell: 856-381-2408
Fax: 856-727-6259

Mailing Instructions
1025 Laurel Oak Road
Voorhees, NJ 08043

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: Completed Bid
Date: 12/30/2008 06:17 PM
Attachments: [Completed KAWC 08-09.xls](#)

David

David B. Shehee
Supervisor, Water Quality and Environmental Compliance
Kentucky American Water
2300 Richmond Road
Lexington, Kentucky 40502
(859) 335-3660 Office
(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:17 PM -----

Gerald J Coyne/SHARSVCS/AWWSC

To David Shehee/KAWC/AWWSC@AWW

cc

09/10/2008 03:12 PM

Subject Fw: Completed Bid

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
Mount Laurel, NJ. 08054
856-727-6219
856-381-1397 Mobile
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1025 Laurel Oak Road
Voorhees, NJ. 08043

----- Forwarded by Gerald J Coyne/SHARVCS/AWWSC on 09/10/2008 03:13 PM -----

Candi Wright <candi.wright@cedarchem.net>

09/10/2008 01:14 PM

To gerald.coyne@amwater.com
cc sam.lindmark@cedarchem.net
Subject Completed Bid

Please see attached Bid.

Please call if you have any questions and Thanks for the opportunity.

Thanks and Have a Great Day,

Candice L Wright
Office Manager
CedarChem, LLC
candi.wright@cedarchem.net
Toll Free: 1-888-883-8289
Phone: 770-748-3863
FAX: 928-832-9201

Sent from a personalized AOL(R) My eAddress. Create your own [FREE email](#)



[address from scratch](#), not just the part before the @. Completed KAWC 08-09.xls

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: final docs
Date: 12/30/2008 06:33 PM
Attachments: [2009 Aquatic Control.xls](#)
[2009 ASI.xls](#)
[2009 Bonded Chemical.xls](#)
[2009 Brenntag.xls](#)
[2009 CedarChem.xls](#)
[2009 Delta.xls](#)
[2009 Kemira.xls](#)
[2009 Univar.xls](#)
[2009 LCI.xls](#)
[2009 Nalco.xls](#)
[2009 Norit.xls](#)
[2009 Siemens.xls](#)
[2009 Univar.xls](#)
[KY Intranet File.xls](#)

David

David B. Shehee
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(859) 335-3660 Office
(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:32 PM -----

Gerald J Coyne/SHARSVCS/AWWSC

To David Shehee/KAWC/AWWSC@AWW

cc

10/17/2008 08:46 AM

Subject final docs

here are the docs i will speak to chad about quickplace



2009 Aquatic Control.xls



2009 ASI.xls



2009 Bonded Chemical.xls



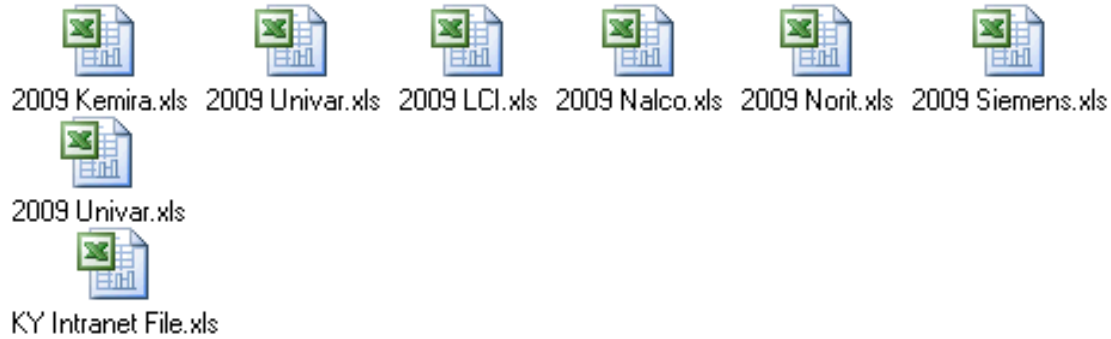
2009 Brenntag.xls



2009 CedarChem.xls



2009 Delta.xls



Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
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Mount Laurel, NJ. 08054
856-727-6219
856-381-1397 Mobile
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gerald.coyne@amwater.com

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1025 Laurel Oak Road
Voorhees, NJ. 08043

From: [David Shehee](#)
To: [Mike Miller](#)
cc: [Keith L Cartier](#)
Subject: Fw: KAWC Bid 2008-2009
Date: 12/30/2008 06:26 PM
Attachments: [Completed KAWC 2008-2009 Chemical Bid with ZOP.xls](#)

David

David B. Shehee
Supervisor, Water Quality and Environmental Compliance
Kentucky American Water
2300 Richmond Road
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(859) 335-3660 Office
(859) 335-3388 Fax
david.shehee@amwater.com
www.kentuckyamwater.com

----- Forwarded by David Shehee/KAWC/AWWSC on 12/30/2008 06:26 PM -----

Gerald J Coyne/SHARSVCS/AWWSC

To David Shehee/KAWC/AWWSC@AWW

cc

09/19/2008 10:47 AM

Subject Fw: KAWC Bid 2008-2009

here is an updated bid from Cedarchem

Feel free to contact me directly should you have any questions.

Thanks

Jerry

Gerald Coyne
Senior Strategic Buyer Chemicals
Operations Services
American Water Works Service Company, Inc
3906 Church Road
Mount Laurel, NJ. 08054
856-727-6219
856-381-1397 Mobile
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Voorhees, NJ. 08043

----- Forwarded by Gerald J Coyne/SHARVCS/AWWSC on 09/19/2008 10:49 AM -----

<Sam.Lindmark@cedarchem.net>

To <Gerald.Coyne@amwater.com>

09/19/2008 10:44 AM

cc "'Candi Wright'" <candi.wright@cedarchem.net>, <sam.lindmark@cedarchem.net>

Subject KAWC Bid 2008-2009

Attached, please find our bid on the chemicals requested by your Kentucky American Water facility.

If you have any questions, please let me know.

Thank you

Sam Lindmark
CedarChem
859-489-6763



Completed KAWC 2008-2009 Chemical Bid with ZOP.xls