

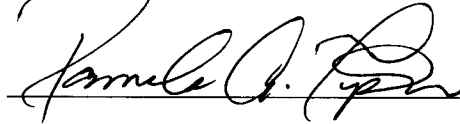
AFFIDAVIT

STATE OF GEORGIA

COUNTY OF FULTON

BEFORE ME, the undersigned authority, duly commissioned and qualified in and for the State and County aforesaid, personally came and appeared Pamela A. Tipton, who, being by me first duly sworn deposed and said that:

She is appearing as a witness before the Kentucky Public Service Commission in Case No. 2004-00427, Petition of BellSouth Telecommunications, Inc. to Establish Generic Docket to Consider Amendments to Interconnection Agreements Resulting from Changes of Law, and if present before the Commission and duly sworn, her rebuttal testimony would be set forth in the annexed testimony consisting of 42 pages and 1 exhibits.



Pamela A. Tipton

SWORN TO AND SUBSCRIBED BEFORE ME
THIS 14 DAY OF SEPTEMBER, 2005



Linda M. Avella Notary Public

Notary Public, Gwinnett County, Georgia
My Commission Expires March 17, 2007

1 **BELLSOUTH TELECOMMUNICATIONS, INC.**
2 **REBUTTAL TESTIMONY OF PAMELA A. TIPTON**
3 **BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION**
4 **DOCKET NO. 2004-00427**
5 **SEPTEMBER 8, 2005**

6
7 Q. ARE YOU THE SAME PAMELA A. TIPTON WHO FILED DIRECT
8 TESTIMONY IN THIS DOCKET ON AUGUST 16, 2005?

9
10 A. Yes, I am.

11
12 Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?

13
14 A. I respond to and rebut portions of the direct testimony of CompSouth witness Joseph
15 Gillan and U.S. LEC witness Wanda Montano. Specifically, I address their
16 testimony and proposed interconnection agreement language as they relate to Issue
17 Nos. 2, 4, 5, 8, 10, 11, 14, 15, 16, 22, 29 and 31 in the Joint Issues Matrix filed with
18 this Commission on June 30, 2005.

19
20 Q. HAS BELLSOUTH REVIEWED THE CONTRACT LANGUAGE PROPOSED BY
21 COMPSOUTH AND ATTEMPTED TO DETERMINE IF THE PARTIES CAN
22 REACH AGREEMENT ON SOME OF THESE ISSUES?

23

24

1 A. Yes, BellSouth reviewed CompSouth's proposed language as it was filed with Mr.
2 Gillan's direct testimony in Georgia. Mr. Gillan's proposed language in Kentucky is
3 virtually identical to that which was filed as Exhibit JPG-1 to Mr. Gillan's direct
4 testimony in Georgia. We have spent a significant amount of time reviewing and
5 discussing CompSouth's proposed language with the goal of narrowing the disputes
6 between the parties. We anticipate that these discussions will continue. It would
7 have been helpful to have had this proposed language during the 90 day period when
8 we were supposed to be negotiating these changes. Nevertheless, the proposed
9 language at this late date still should be helpful to the Commission as it identifies the
10 differences that remain between BellSouth and the other parties. I would also note
11 that Mr. Gillan replaced his original Georgia exhibit with a revised JPG-1. I am not
12 aware of Mr. Gillan making a similar filing in Kentucky.

13

14 Q. DO YOU HAVE ANY GENERAL COMMENTS ABOUT THE CONTRACT
15 LANGUAGE PROPOSALS PRESENTED BY COMPSOUTH?

16

17 A. Yes, I do. One of our fundamental problems with CompSouth's proposed contract
18 language is that in many instances it simply does not conform with the FCC's rules.
19 For example:

20

21 ▪ CompSouth wrongly asserts that CLECs may wait until March 10, 2006, the
22 last day of the transition period, to submit orders to BellSouth to convert their
23 embedded base and excess circuits from UNEs to alternative arrangements.
24 The FCC provided for a transition period during which the parties were to
25 work together to convert what was formerly a UNE to some other service.

1 The FCC provided a transition period to allow the CLECs to make an orderly
2 transition, as opposed to a flash cut. The CLECs' proposed language would
3 simply extend the transition period beyond 12 months and is in direct conflict
4 with TRRO ¶¶ 142, 195, and 227;

- 5
6 ▪ CompSouth erroneously alleges that the FCC's transition pricing for the de-
7 listed elements applies only prospectively, from the date a CLEC amends its
8 interconnection agreement forward. This interpretation conflicts with the
9 clear language of the FCC, as set forth in TRRO ¶ 145, footnote 408; ¶ 198,
10 footnote 524; and ¶ 228, footnote 630;

- 11
12 ▪ CompSouth incorrectly asserts that CLECs may order new UNE-P, dark fiber
13 loops and entrance facilities to serve their embedded base customers during
14 the transition period. Again, this conflicts directly with and TRRO ¶227
15 (UNE-P), ¶ 146 and 182 (dark fiber loops) ¶ 66 and 141 (entrance facilities) ;
16 and

- 17
18 ▪ CompSouth fails to acknowledge that CLECs must undertake a reasonably
19 diligent inquiry to determine if they are entitled to unbundled access to high
20 capacity loops and transport before they place orders for these elements with
21 BellSouth, which conflicts with TRRO, ¶ 234, among other provisions.

22
23 I will expand upon these conflicts in more detail as I address the various issues later
24 in this testimony.

25

1 My second general comment is that CompSouth's proposed language is difficult to
2 follow because CompSouth has presented only disjointed sections of proposed
3 language to address specific issues while not including pertinent and related sections
4 that would reside elsewhere in an interconnection agreement. The interconnection
5 agreement is a lengthy document, with many interrelated and interdependent sections.
6 At a minimum, the interconnection agreement attachment 2 language should be
7 presented as a whole to ensure interrelated issues are consistently addressed. By
8 limiting their proposed language changes to only portions of the agreement,
9 CompSouth fails to address other related issues.

10

11 My third general comment is that CompSouth uses many supposedly defined terms
12 (those which are capitalized), yet it provides no definition for these terms in its
13 language proposal. Since these terms could be interpreted differently by different
14 people, my rebuttal assumes that CompSouth has accepted BellSouth's definitions for
15 these terms, unless it is obvious that they did not. For example, CompSouth uses the
16 term "DS1 UNE loop" in its proposed language, but it does not provide a definition
17 for this loop. Therefore, because BellSouth uses the term "DS1 loop" in its proposed
18 language, we deleted the word "UNE" from "DS1 UNE loop" in BellSouth's redline
19 of CompSouth's language, attached hereto as Exhibit PAT-5. In the few instances
20 where CompSouth defined terms, but did so inconsistently with the FCC's rules (or
21 even with its own definition supplied elsewhere in its language), we have modified
22 such terms in Exhibit PAT-5.

23

24 Q. HAS BELLSOUTH MADE ANY ATTEMPT TO ADDRESS THESE
25 SHORTCOMINGS IN COMPSOUTH'S PROPOSED LANGUAGE?

1

2 A. Yes. BellSouth has attempted to redline CompSouth's proposed interconnection
3 agreement language in Exhibit JPG-1 to Mr. Gillan's testimony as it was originally
4 filed in Georgia in an attempt to bring the CompSouth proposed language into
5 compliance with the TRO and TRRO. BellSouth's working version of its redlines to
6 the CompSouth-proposed contract language is attached as Exhibit PAT-5 to my
7 testimony as an aid to the Commission in evaluating where the parties disagree and to
8 highlight how CompSouth's proposed language is not compliant with current law. I
9 will add that BellSouth is continuing to work with CompSouth to resolve some of the
10 disagreements between the parties in the proposed contract language. However,
11 because CompSouth did not propose a comprehensive set of terms and conditions,
12 BellSouth cannot advocate adopting even BellSouth's redlined version of the
13 CompSouth's proposal because it would be incomplete. I will note, however, that if
14 the CLECs had made these proposals to BellSouth to be integrated into a complete
15 document, it is possible that BellSouth could have negotiated some resolution to some
16 of these disputes. We simply didn't have the chance to do that prior to filing this
17 testimony on such short notice. As a result, since we have provided our own
18 complete versions of this language to the Commission and these versions are attached
19 as Exhibits PAT-1 and PAT-2 to my direct testimony, we request that the
20 Commission adopt our complete statements of the relevant portions of our basic
21 interconnection agreement with the CLECs.

22

23 **Issue 2:**

24 **Transition Pricing**

1 Q. IN COMPSOUTH’S PROPOSED LANGUAGE FOR THE TRANSITION OF
2 EMBEDDED BASE HIGH CAPACITY LOOPS AND TRANSPORT, AND
3 LOCAL SWITCHING/UNE-P, IT ALLEGES THAT TRANSITION PRICING FOR
4 EACH OF THESE ELEMENTS IS BASED ON THE “TELRIC RATE” THE CLEC
5 PAID FOR THAT ELEMENT ON JUNE 15, 2004. DOES THIS PROPOSAL
6 CORRECTLY REPRESENT THE REQUIREMENTS IN THE TRRO?

7

8 A. No. The FCC stated that such pricing would be determined based on the higher of the
9 rate **the CLEC paid** for that element or combination of elements on June 15, 2004, or
10 the rate the state commission ordered for that element or combination of elements
11 between June 16, 2004 and the effective date of the Triennial Review Remand Order.
12 In most, if not all instances, the transitional rate will be the rate the CLEC paid for the
13 element or combination of elements on June 15, 2004, plus the transitional additive
14 (\$1 for UNE-P/Local Switching and 15% for high capacity loops and transport). For
15 UNE-P, this includes those circuits priced at market rates for the FCC’s four or more
16 line carve-out established in the UNE Remand Order.¹

17

18 Q. IS IT CLEAR THAT THERE IS ACTUALLY A DISPUTE WITH THE CLECS
19 OVER THIS PARTICULAR POINT?

20

21 A. Yes, it is. Some of BellSouth’s older contracts include a market based price for
22 switching for “enterprise” customers served by DS0 level switching that met the
23 FCC’s four or more line carve-out. That is, in some of our agreements, CLECs paid
24 TELRIC-based rates for DS0 level switching provided to “mass market” customers

¹ Third Report and Order and Fourth Further Notice of Proposed Rulemaking, CC Docket No. 96-98, released November 5, 1999

1 (those with three or fewer lines), and higher rates for those that were a part of the four
2 or more line carve out. These terms and rates were included in the interconnection
3 agreements and were in effect on June 15, 2004. Notwithstanding this, Mr. Gillan
4 claims, on page 14 of his direct testimony, that “CLECs are entitled to pay TELRIC
5 rates (plus (\$1) for all analog customers, including any customers that BellSouth may
6 have previously claimed were ‘enterprise customers’ because they had four or more
7 lines.” It is difficult to say how much clearer the FCC could have been than to say
8 that for the embedded base of UNE-Ps the CLECs would pay either the higher of the
9 rates that were in their contracts as of June 15, 2004, or the rates that the state
10 commissions had established between June 16, 2004 and the effective date of the
11 TRRO, plus \$1. Yet according to Mr. Gillan, the FCC didn’t really mean what it
12 said. Mr. Gillan misrepresents the FCC as having directed that the CLECs would
13 always pay TELRIC plus \$1 for their embedded base, irrespective of what is in their
14 contract with BellSouth.

15
16 Q. PLEASE IDENTIFY THE PORTIONS OF THE TRRO THAT ADDRESS WHAT
17 RATES WILL APPLY TO EMBEDDED BASE DS1 AND DS3 LOOPS, DS1 AND
18 DS3 DEDICATED TRANSPORT, AND LOCAL SWITCHING/UNE-P WHILE A
19 CLEC IS LEASING THESE ELEMENTS FROM BELL SOUTH DURING THE
20 RELEVANT TRANSITION PERIOD.

21
22 A. Although the language is very similar, I will separately address each set of elements
23 below:

24 DS1, DS3 AND DARK FIBER LOOPS

1 The FCC established transition period pricing for DS1 loops in 47 C.F.R.
2 51.319(a)(4)(iii). The rule states:

3
4 For a 12-month period beginning on the effective date of the Triennial
5 Review Remand Order, any DS1 loop UNEs that a competitive LEC
6 leases from the incumbent LEC as of that date, but which the
7 incumbent LEC is not obligated to unbundle pursuant to paragraphs
8 (a)(4)(i) or (a)(4)(ii) of this section, shall be available for lease from
9 the incumbent LEC at a rate equal to **the higher of (1) 115% of the**
10 **rate the requesting carrier paid** for the loop element **on June 15,**
11 **2004**, or (2) 115% of **the rate the state commission has established**
12 **or establishes**, if any, between June 16, 2004, and the effective date of
13 the Triennial Review Remand Order, for that loop element. (emphasis
14 added)

15
16 The FCC prescribed the same transition period rate increases for DS3 loops and dark
17 fiber loops in subsections 51.319 (a)(5)(iii), and 51.319 (a)(6) of that rule,
18 respectively.

19
20 DS1, DS3, AND DARK FIBER TRANSPORT

21 The FCC established transition period pricing for DS1 transport in 47 C.F.R.
22 51.319(e)(2)(ii)(C). That rule states:

23
24 For a 12-month period beginning on the effective date of the Triennial
25 Review Remand Order, any DS1 dedicated transport UNE that a
26 competitive LEC leases from the incumbent LEC as of that date, but
27 which the incumbent LEC is not obligated to unbundle pursuant to
28 paragraphs (e)(2)(ii)(A) or (a)(4)(ii)(B) of this section, shall be
29 available for lease from the incumbent LEC at a rate equal to **the**
30 **higher of (1) 115% of the rate the requesting carrier paid** for the
31 dedicated transport element **on June 15, 2004**, or (2) 115% of **the rate**
32 **the state commission has established or establishes**, if any, between
33 June 16, 2004, and the effective date of the Triennial Review Remand
34 Order, for that dedicated transport element. (emphasis added)

35
36 The FCC prescribed the same transition period rate increases for DS3 dedicated
37 transport and dark fiber in subsections (e)(2)(iii)(C) and (e)(2)(iv)(C) of that rule,
38 respectively.

1 LOCAL SWITCHING

2 The FCC established transition period pricing for DS0 level switching in 47 C.F.R.
3 51.319(d)(2)(iii). That rule states:

4 ... for a 12-month period from the effective date of the Triennial
5 Review Remand Order, ... [t]he price for unbundled local circuit
6 switching in combination with unbundled DS0 capacity loops and
7 shared transport obtained pursuant to this paragraph shall be **the**
8 **higher of: (A) the rate at which the requesting carrier obtained**
9 **that combination** of network elements **on June 15, 2004** plus one
10 dollar, or **(B) the rate the state public utility commission**
11 **establishes**, if any, between June 16, 2004 and the effective date of the
12 Triennial Review Remand Order, for that combination of network
13 elements, plus one dollar. (emphasis added)

14
15 There is absolutely no mention or reference to TELRIC rates in any of the rules
16 addressing transitional pricing for these de-listed UNEs. Nor is there any suggestion
17 that the rates included in the interconnection agreements should be restated to some
18 different level before the additive is applied. In short, BellSouth's proposal regarding
19 transition pricing is fully consistent with the FCC's rules, and CompSouth's is not.

20

21 Q. CONTINUING WITH REGARD TO TRANSITION PRICING, ON PAGE 9 OF
22 HIS TESTIMONY, MR. GILLAN CLAIMS THAT THE FCC'S TRANSITION
23 PERIOD PRICE INCREASES BECOME EFFECTIVE WHEN THEY ARE
24 INTRODUCED INTO A CARRIER'S INTERCONNECTION AGREEMENT. DO
25 YOU AGREE WITH HIS CLAIM?

26

27 A. No, not entirely. In the ordinary course of events, Mr. Gillan would be correct.
28 Normally, when there is a change in the law, the parties must negotiate to incorporate
29 the change into their contract, and the change is only effective prospectively.

1 However, as the litigation in Kentucky and elsewhere has demonstrated, the FCC has
2 the power and the authority to determine that something should be done differently,
3 and it has done so here. In this case, while it is true that the parties must amend their
4 interconnection agreement to incorporate these transitional rates, these rates do not
5 only apply on a limited, going forward basis as Mr. Gillan alleges. The FCC clearly
6 indicated, to the contrary, that transition period pricing would apply for each de-listed
7 UNE retroactively to March 11, 2005. For dedicated transport, for example, the FCC
8 stated in footnote 408 of the TRRO that: “Dedicated transport facilities no longer
9 subject to unbundling **shall be subject to true-up** to the applicable transition rate
10 upon the amendment of the relevant interconnection agreements, including any
11 applicable change of law process.” (emphasis added). The FCC sets forth this same
12 requirement for high cap loops and UNE-P in the sections of the TRRO addressing
13 those elements.²

14
15 Indeed, this is another situation where the CLECs’ proposed language seems to
16 further confuse issues. Although it is surely just a simple error, CompSouth’s
17 proposed interconnection agreement language appears to conflict with Mr. Gillan’s
18 testimony with respect to the date the interim rates would become effective.
19 CompSouth’s proposed language states that BellSouth may charge the interim pricing
20 for de-listed elements from the effective date of the CLEC’s amended interconnection
21 agreement to the end date of the transition period. (Sections 2.2.6, 2.3.6.3, 4.4.4,
22 5.3.3.4, 6.2.4.4 and 6.9.1.5, Exhibit JPG-1). Yet, in his testimony, on page 11, Mr.
23 Gillan states that CLECs must simply “place an order with BellSouth to qualify for
24 transition rates.” This makes no sense. The TRRO makes it very clear that this

² See also TRRO, footnotes 524 and 630, addressing true-up of transition rates for high cap loops and UNE-P respectively.

1 interim pricing for each de-listed element applies from March 11, 2005, to March 10,
2 2006 (or September 10, 2006 for dark fiber), but only while the CLEC is leasing that
3 element from the ILEC during the relevant transition period.

4
5 Q. ON PAGES 9 AND 10 OF HIS TESTIMONY, MR. GILLAN STATES THESE
6 RATE CHANGES MUST TAKE EFFECT THROUGH CONTRACT CHANGES,
7 RATHER THAN VIA UNILATERAL ACTION. HAS BELLSOUTH BEGUN
8 BILLING TRANSITION RATES TO CLECS THAT HAVE NOT YET AMENDED
9 THEIR INTERCONNECTION AGREEMENT TO INCORPORATE THE
10 TRANSITION RATES?

11
12 A. No, it has not. Again, BellSouth assumes this is essentially a reference to the issue
13 we had with regard to the “no new adds” controversy about whether an FCC-ordered
14 change is self-effectuating. BellSouth has not asserted, with regard to the embedded
15 base, that the transition rates would go into effect without a contract amendment. The
16 FCC clearly stated that the contracts would need to be amended, and that the
17 transition rates would then be retroactive to March 11, 2005. This is perfectly clear
18 from reading the TRRO, and BellSouth has not proposed any language in its contract
19 amendments that would suggest anything to the contrary.

20
21 Once interconnection agreements are amended to incorporate the rates, terms and
22 conditions associated with the transition of each de-listed UNE or UNE combination,
23 the transition rate must be trued-up in a timely manner to the March 11, 2005
24 transition period start date.

25

1 Q. ON PAGES 10-11 OF MR. GILLAN’S DIRECT TESTIMONY, HE SUGGESTS
2 THAT THE TRRO IS UNCLEAR AS TO THE TIME PERIOD DURING WHICH
3 THE TRANSITION RATES SHOULD APPLY. DO YOU AGREE?
4

5 A. No. The TRRO specifically states that these rates will apply only while the CLEC is
6 leasing the de-listed element from the ILEC during the relevant transition period. See
7 TRRO, ¶¶ 145, 198 and 228. The transition rates will thus apply until the earlier of
8 March 10, 2006 (or September 10, 2006 for dark fiber), or the date the de-listed
9 UNEs are converted to the alternative arrangements ordered by the CLEC. Once the
10 de-listed UNE is converted to an alternative service, the CLEC will be billed the
11 applicable rates for that alternative service going forward.
12

13 **Transition Period**
14

15 Q. MOVING FROM TRANSITION PRICING TO THE TRANSITION PERIOD
16 ITSELF, BASED ON YOUR REVIEW OF COMPSOUTH’S PROPOSED
17 LANGUAGE, DO THE PARTIES AGREE ON THE START DATE AND END
18 DATES FOR THE TRANSITION PERIOD?
19

20 A. Yes. In the first paragraph under each bolded heading in CompSouth’s proposed
21 transition language, it delineates when the transition period will begin and end.
22 (Sections 2.2.1, 2.3.6.1.1, 4.4.1, 5.3.3.1, 6.2.1, and 6.9.1.1) Based on this language,
23 BellSouth and CompSouth do agree on the start and end dates for the transition
24 period.
25

1 Q. IF THE PARTIES AGREE TO THE START AND END DATES FOR THE
2 TRANSITION PERIOD, WHAT IS THE NATURE OF THE DISAGREEMENT
3 ABOUT THE TRANSITION TIMEFRAME?
4

5 A. The issue between the parties is what activity must occur during the transition period.
6 BellSouth believes that the transition process must begin and end within the transition
7 period. According to Mr. Gillan, the CLECs evidently believe that the process only
8 has to begin within the transition period, with the completion of the transition
9 occurring at some later date. For example, in paragraph 2.2.9 of Exhibit JPG-1, Mr.
10 Gillan proposes that “No later than March 10, 2006, CLEC shall submit
11 spreadsheet(s) identifying all of the Embedded Customer Base of circuits” Any
12 rational person must understand that a spreadsheet cannot be submitted on March 10,
13 2006, and worked that same date, particularly when the spreadsheet includes facilities
14 that are to be “transitioned to wholesale facilities obtained from other carriers or self-
15 provisioned” Consequently, simply as a matter of logic, since the parties agree as
16 to when the transition period begins and ends, the CLECs’ position on the submission
17 of orders must be rejected.
18

19 Beyond that, the FCC itself made it clear that the purpose of the transition period was
20 so that the process of transitioning former UNEs could begin and end during that 12-
21 month period. The FCC said in Paragraph 227 of the TRRO what must occur during
22 the transition period:

23 We believe it is appropriate to adopt a longer, twelve-month, transition
24 period than was proposed in the *Interim Order and NPRM*. We
25 believe that the twelve-month period provides adequate time for **both**
26 **competitive LECs and incumbent LECs to perform the tasks**
27 **necessary to an orderly transition, which could include deploying**
28 **competitive infrastructure, negotiating alternative access**

1 **arrangements, and performing loop cut overs or other**
2 **conversions.** Consequently, carriers have twelve months from the
3 effective date of this Order to modify their interconnection
4 agreements, including completing any change of law processes. By
5 the end of the twelve month period, requesting carriers must transition
6 the affected mass market local circuit switching UNEs to alternative
7 facilities or arrangements. (footnotes omitted) (emphasis added).
8

9 How much more clear could the FCC be than saying “By the end of the twelve month
10 period, requesting carriers must transition the affected mass market local circuit
11 switching UNEs to alternative facilities or arrangements?” The FCC didn’t say that
12 the CLECs just had to arrange to make the transition, or just had to submit orders to
13 effect the transition, but that the CLECs had to “transition” the affected UNEs to
14 alternative arrangements. The CLECs’ position is unfounded and contrary to the
15 FCC’s specific directives. It is simply another attempt, thinly veiled, to generate a
16 few more days or months, or perhaps years, where the CLECs could obtain these
17 former UNEs at TELRIC rates.

18
19 **New Adds during the Transition period**

20
21 Q. WHAT IS THE ISSUE WITH REGARD TO THE COMPSOUTH’S POSITION ON
22 NEW ADDS?

23
24 A. CompSouth’s proposed language provides that during the twelve month transition
25 period that they can add new UNE-P/Local Switching, DS1 and DS3 loops, and DS1,
26 DS3 and Dark Fiber Dedicated Transport to serve their embedded base. That

1 assertion is completely inconsistent with language of the TRRO and its
2 accompanying rules.

3

4 Of course, CLECs are entitled to order high capacity loops and transport in wire
5 centers where the CLEC has certified, after undertaking a reasonably diligent inquiry,
6 that it is entitled to order such loops and transport at UNE rates. However,
7 CompSouth does not include self certification requirement language in its language
8 proposal, instead it simply claims that it is entitled to these additional loops and
9 transport during the transition period.

10

11 Q. MAY CLECS ADD NEW ENTRANCE FACILITIES DURING THE TRANSITION
12 PERIOD, AS WOULD BE PERMITTED PURSUANT TO COMPSOUTH'S
13 PROPOSED LANGUAGE IN SECTION 6.2.2 OF EXHIBIT JPG-1?

14

15 A. Absolutely not. The FCC concluded in the TRO that CLECs were not impaired
16 without unbundled access to entrance facilities, and it affirmed that finding in the
17 TRRO.³ BellSouth is offering to allow embedded base UNE entrance facilities to
18 remain in place during the transition period as an accommodation to help effectuate
19 an orderly transition process for embedded base and excess dedicated transport
20 facilities. CLECs certainly have no right to order new UNE entrance facilities.

21

22 CompSouth's proposed language violates this requirement in Section 6.2.2 of Exhibit
23 JPG-1, where it states "CLEC shall be entitled to order and BellSouth shall provision
24 DS1 and DS3 UNE Dedicated Transport, including DS1 and DS3 UNE Entrance
25 Facilities, that CLEC orders for the purpose of serving CLEC's Embedded Customer

³ TRO, ¶ 366, footnote 1116; TRRO, ¶ 66

1 Base and such facilities are included in the Embedded Customer Base.” This cannot
2 be reconciled with the FCC’s ruling.

3

4 Q. MAY CLECS ADD NEW UNE SWITCH PORTS OR UNE-P LINES DURING
5 THE TRANSITION PERIOD, AS COMPSOUTH’S PROPOSED LANGUAGE
6 SUGGESTS?

7

8 A. No. The FCC specifically stated: ”This transition period shall apply only to the
9 embedded customer base“ (TRRO at ¶ 199) and does not permit competitive LECs to
10 “add new local switching as an unbundled network element.”

11

12 47 C.F.R. § 51.319(d)(2)(iii). Further, the DSO capacity local switching rule is clear –
13 ILECs have no obligation to continue provisioning unbundled local switching. This
14 rule, at 47 C.F.R. § 51.319(d)(2)(i), states that: “An incumbent LEC is not required
15 to provide access to local circuit switching on an unbundled basis to requesting
16 telecommunications carriers for the purpose of serving end user customers using DSO
17 loops.”

18

19 CompSouth’s proposed language in Sections 4.4.2 and 5.3.3.2 of Exhibit JPG-1
20 violates this requirement. CompSouth’s proposal is that “CLEC shall be entitled to
21 order and BellSouth shall provision Local Switching orders [UNE-P] that CLEC
22 orders for the purpose of serving CLEC’s Embedded Customer Base and such
23 facilities are included in the Embedded Customer Base.” This proposed language in
24 direct conflict with the plain words of the FCC’s order.

25

1 **Process Issues**

2 Q. IS BELLSOUTH OBLIGATED TO PROVIDE WRITTEN NOTICE TO EACH
3 CLEC OF THEIR EMBEDDED BASE OF UNES THAT MUST BE CONVERTED
4 TO ALTERNATIVE SERVING ARRANGEMENTS AS COMPSOUTH
5 PROPOSES IN SECTIONS 2.2.9, 2.3.6.4, 4.4.5, 5.3.3.5, 6.2.4.7 AND 6.9.1.7 OF
6 EXHIBIT JPG-1?

7
8 A. No. The question is whether the CLECs are responsible for identifying what is in
9 their embedded base, and telling BellSouth what the CLECs want to do with the
10 embedded base as the embedded base is transitioned, or whether BellSouth should be
11 required to notify the CLECs of the facilities that BellSouth believes are in the
12 embedded base. It makes sense that each CLEC should identify its embedded base,
13 and notify BellSouth of what it wants to do with that base. The alternative is for
14 BellSouth to attempt to identify the embedded base, and then have the CLECs, in
15 turn, figure out what they want to do with the embedded base, and then notify
16 BellSouth of their decision. Why have two steps, performed by different players, to
17 achieve the results that one player, the CLECs is clearly responsible for determining?
18 Only the CLEC knows what it wants to do with its embedded base. What is the point
19 in having BellSouth identify the base for the CLECs, who have their own records
20 upon which they can make this determination? Other than hoping that BellSouth
21 might miss some of the former UNEs, thus extending the CLECs use of something
22 they are not entitled to have, there doesn't seem to be much point in the CLECs'
23 position. Further, BellSouth has hundreds of CLECs with which it is going to have to
24 coordinate in order to transition former UNEs. Requiring BellSouth to devote its

1 resources to identifying the embedded base, when each individual CLEC can use its
2 own resources to identify its own embedded base, is not very efficient.

3

4 Q. MAY A CLEC SPREADSHEET TAKE THE PLACE OF A LOCAL SERVICE
5 REQUEST (LSR) OR ACCESS SERVICE REQUEST (ASR) FOR PURPOSES OF
6 CONVERTING EMBEDDED BASE AND EXCESS CIRCUITS TO
7 ALTERNATIVE SERVING ARRANGEMENTS AS COMPSOUTH PROPOSES IN
8 SECTIONS 2.2.9, 2.3.6.4, 4.4.5, 5.3.3.5, 6.2.4.7 AND 6.9.1.7 OF EXHIBIT JPG-1?

9

10 A. It depends. CLECs must follow the ordering procedures that BellSouth has in place
11 for each de-listed UNE. To bulk convert UNE-P services to UNE-L arrangements, a
12 spreadsheet may not be substituted for an LSR. Instead, BellSouth has provided
13 CLECs with an on-line pre-ordering scheduling tool to permit the reservation of due
14 dates associated with Bulk Migrations. Once spreadsheets are submitted and the
15 parties agree that all de-listed UNE circuits are identified, CLECs may proceed with
16 the normal process for Bulk migrations. To convert high-cap loops and transport to
17 alternative services, however, CLECs may submit such requests on a spreadsheet and
18 the spreadsheet will take the place of an LSR/ASR. If the CLECs comply with the
19 reasonable dates BellSouth has proposed for submitting conversion requests, we can
20 achieve an orderly transition using BellSouth's existing procedures.

21

22 **Issue 4**

23 **Caps on DS1 and DS3 Loops**

1 Q. DO YOU AGREE WITH THE LANGUAGE COMPSOUTH IS PROPOSING TO
2 ADDRESS THE CAPS ON UNE DS1 AND DS3 LOOPS IN SECTIONS 2.2.4-
3 2.2.4.2 OF EXHIBIT JPG-1?

4
5 A. I believe so. When Mr. Gillan filed his direct testimony in Georgia, CompSouth's
6 proposed language asserted that the caps on DS1 and DS3 loops applied only to the
7 Embedded Base during the transition period. It now appears that Sections 2.2.4,
8 2.2.5.1, 2.2.5.2 and 2.2.4.3 in Exhibit JPG-1 to Mr. Gillan's Kentucky testimony have
9 been revised to correct this error in CompSouth's proposed language. The TRRO
10 states that the caps apply: (1) even where the test requires DS3 loop unbundling
11 (TRRO, ¶ 177 (limitation on DS3 loops)), and (2) where we have otherwise found
12 impairment without access to such loops (TRRO, ¶ 181 (limitation on DS1 loops)).

13

14 **Cap on DS1 Transport**

15 Q. HOW DO YOU RESPOND TO MR. GILLAN'S ASSERTIONS, ON PAGES 32 –
16 36 OF HIS TESTIMONY THAT THE CAP ON UNBUNDLED ACCESS TO DS1
17 TRANSPORT APPLIES ONLY ON THOSE ROUTES WHERE THERE IS NO
18 IMPAIRMENT FOR DS3 TRANSPORT?

19

20 A. CompSouth's position on how the cap on DS1 transport should be applied is based on
21 paragraph 128 of the TRRO, however CompSouth acknowledges that the language
22 BellSouth is proposing to implement the cap on DS1 transport reflects the FCC's rule
23 in 47 C.F.R. § 51.319 (e)(2)(B) where the FCC does not limit this cap only on routes
24 where there is no impairment for DS3 transport. The rule states:

25

1 Cap on unbundled DS1 transport circuits. A requesting
2 telecommunications carrier may obtain a maximum of ten unbundled
3 DS1 dedicated transport circuits on each route where DS1 dedicated
4 transport is available on an unbundled basis.

5
6 BellSouth's proposed language is also consistent with the outcome reached by the
7 Massachusetts Department of Telecommunications and Energy. The Massachusetts
8 Commission ruled in its July 14, 2005 Arbitration Order in D.T.E 04-33, on page 77,
9 that "the plain language of the rule must prevail over the claim of inconsistency with
10 the FCC's Triennial Review Remand Order" (addressing the purported conflict
11 between the text of the TRRO and the final rules regarding the application of the DS1
12 transport cap).

13
14 Further, BellSouth believes the FCC intended for its rule to read as it does here since
15 it justly recognizes that, once a CLEC has purchased 10 DS1 transport UNEs on a
16 route, it has sufficient economics to buy or build DS3 transport on such routes. As
17 the Court recognized in *USTA II*:

18
19 After all, the purpose of the Act is not to provide the widest possible
20 unbundling, or to guarantee competitors access to ILEC network
21 elements at the lowest price that government may lawfully mandate.
22 Rather its purpose is to stimulate competition-preferably genuine,
23 facilities based competition. Where competitors have access to
24 necessary inputs at rates that allow competition not only to survive but
25 to flourish, it is hard to see any need for the Commission to impose the
26 costs of mandatory unbundling. (*USTA II*, page 31)

27
28 Q. HAVE ANY CARRIERS AGREED TO BELLSOUTH'S PROPOSED LANGUAGE
29 ON THE CAP FOR DS1 TRANSPORT?

30
31

1 A. Yes, Ms. Blake’s testimony includes the numbers of carriers that have entered into
2 contractual language that implements the TRRO and includes BellSouth’s language
3 regarding the cap for DS1 transport.
4

5 **Definitions**

6 Q. SHOULD THE COMMISSION ADOPT THE DEFINITION COMPSOUTH
7 PROPOSES FOR THE TERM “BUILDING” IN SECTION 10.1 OF COMPSOUTH
8 EXHIBIT JPG-1?
9

10 A. No. CompSouth’s proposed definition of a “building,” as set forth in Section 10.1 of
11 Exhibit JPG-1 is unreasonable. To the best of my knowledge, neither the FCC nor
12 any other agency has ever defined a “building” as CompSouth proposes defining the
13 term. CompSouth’s proposals are a transparent attempt to serve the interests of
14 CLECs without regard for common sense. By attempting to define individual tenant
15 space in a multi-tenant building as its own “building,” a CLEC would have virtually
16 unlimited access to UNE DS1 loops and DS3 loops to the one building housing all of
17 these tenants in clear violation of the caps imposed by the FCC for these elements.
18

19 As I said in my direct testimony, the term “building” should be defined based on a
20 “reasonable person” standard. As such, a single structure building, like National City
21 Tower in Louisville, is one “building” regardless of whether there is one tenant or
22 multiple tenants operating or residing in it.
23

24 Q. SHOULD THE COMMISSION ADOPT THE DEFINITION COMPSOUTH IS
25 PROPOSING FOR A “BUSINESS LINE” IN SECTION 10.2 OF EXHIBIT JPG-1?

1

2 A. No. CompSouth’s proposed definition does not conform with the FCC’s definition of
3 ”business line” and, in fact, reaches well beyond what the FCC has prescribed in its
4 Order For example, CompSouth proposes several modifications to the FCC’s
5 business line definition, including that business lines do not include non-switched
6 loop facilities (which would potentially exclude some UNE loops). CompSouth also
7 proposes to exclude unused capacity on channelized high capacity loops, yet the
8 FCC’s definition directs that digital access lines shall be counting each 64 kbps-
9 equivalent as one line. In Georgia, CompSouth filed a revised Exhibit JPG-1 in
10 which it replaced its proposed “business line” definition with the FCC’s rule. I am
11 not aware of CompSouth making a similar revised filing in Kentucky.

12

13 Q. SHOULD THE COMMISSION ADOPT THE DEFINITION OF “FIBER-BASED
14 COLLOCATOR” AS CONTAINED IN COMPSOUTH EXHIBIT JPG-1, SECTION
15 10.4?

16

17 A. No. The memorialized definition in the interconnection agreement should not go
18 beyond what the FCC has included in its rules. CompSouth’s proposal goes well
19 beyond the FCC’s definition in several ways. They inappropriately broaden the
20 definition of affiliates to incorporate companies who have done no more than engage
21 in merger discussions. This is simply absurd. Merger discussions frequently break
22 down for a variety of reasons. Further, there must be a date certain upon which the
23 non-impairment facts are based. The key factor is what companies are actually

1 merged or affiliated on the date in which the non-impairment determination is made,
2 whether that is the TRRO effective date or a future date when BellSouth designates
3 additional unimpaired wire centers. More importantly, however, is how the
4 collocator is served by fiber. CompSouth attempts to exclude arrangements where a
5 collocated carrier (carrier A) has obtained fiber capacity from another collocated
6 carrier (carrier B) for transporting traffic into and out of the wire center. In this
7 example, assuming carrier A has fiber terminating equipment in its collocation
8 arrangement and has fiber connected to that equipment that it obtained from carrier B,
9 both collocated carriers, if actively powered, qualify as fiber based collocators under
10 the FCC's definition. This, of course, is in addition to arrangements that a carrier has
11 self-deployed fiber or obtained fiber from a third party delivered directly to the
12 collocation arrangement from the cable vault.

13

14 **Issue 5(b)**

15 **Wire Center Determinations**

16 Q. ON PAGE 17 OF HIS TESTIMONY, MR. GILLAN REQUESTS THAT THIS
17 COMMISSION REVIEW BELLSOUTH'S WIRE CENTER DETERMINATIONS,
18 IMPLYING THAT BELLSOUTH MAY HAVE ADJUSTED ITS
19 DETERMINATIONS TO SERVE ITS OWN INTERESTS. HOW DO YOU
20 RESPOND?

21

22 A. First, let me reiterate that my understanding is that BellSouth's legal position is that
23 the FCC is the only regulatory body that has jurisdiction over whether BellSouth
24 properly applied the FCC's criteria. Having said this, however, I would like to assure

1 this Commission that BellSouth has tried to exercise every precaution to ensure that it
2 properly applied the FCC's criteria to determine which of its wire centers exceed the
3 non-impairment thresholds. We not only took great care in analyzing business line
4 data, we also ensured the accuracy of our counts of fiber-based collocators by having
5 BellSouth personnel visit wire centers to verify the presence of fiber-based
6 collocators reflected in our billing records. We *absolutely did not* alter these findings
7 to serve our own interests.

8

9 Q. DID BELLSOUTH TAKE ANY OTHER STEPS TO ENSURE THE ACCURACY
10 OF ITS WIRE CENTER DETERMINATIONS?

11

12 A. Yes, we did. Notwithstanding our efforts to accurately count business lines, we found
13 that a mathematical error had been made that impacted the initial results posted to our
14 website. Thus, we retained Deloitte & Touche to conduct its own review of our
15 calculations and to ensure that the calculations were correct based on the
16 methodology we used. As David Wallis' testimony and exhibits demonstrate,
17 Deloitte's calculations confirm BellSouth's determinations.

18

19 Q. DO YOU AGREE WITH MR. GILLAN'S REPRESENTATIONS, ON PAGES 18 –
20 20, AS TO HOW BELLSOUTH SHOULD HAVE COUNTED BUSINESS LINES?

21

22 A. At a very high level, yes. However, I disagree with certain of his arguments that
23 conflict with the FCC's instructions regarding counting of business lines.

24

1 Q. DO YOU AGREE WITH MR. GILLAN'S RECOMMENDATIONS TO THIS
2 COMMISSION REGARDING THE CONSIDERATION OF UNE-L LINES IN
3 EACH WIRE CENTER?

4

5 A. No. Mr. Gillan argues that, before BellSouth can include UNE-L lines in its business
6 line count, it must first determine which UNE-L lines are used to provide switched
7 services. However, the FCC did not impose this requirement. Rather, the FCC's rule
8 states that all UNE-L lines shall be counted:

9

10 The number of business lines in a wire center shall equal the sum of all
11 incumbent LEC switched access lines, *plus the sum of all UNE loops*
12 *connected to that wire center*, including UNE loops provisioned in
13 combination with other unbundled elements.⁴ (emphasis added)
14

15 Of course, this definition makes sense. Remember, the objective here is to determine
16 where the CLECs are not impaired without access to BellSouth's facilities as UNEs.
17 The FCC has determined that business lines is a good indicator of that, but of course
18 the fact that the CLECs have already purchased UNE loops in an wire center,
19 irrespective of what services the CLEC provides over the UNE loops, is equally good
20 proof that CLECs are not impaired in that wire center. Furthermore, the FCC no
21 doubt recognized that the ILECs would have no way of knowing what the UNE loops
22 are being used for; hence the requirement that all UNE loops be included in the
23 business line count.

24

25 Q. IN ITS COUNT OF BUSINESS LINES, DID BELL SOUTH COUNT HDSL LOOPS
26 AS IT DID DS1 LOOPS, COUNTING EACH 64 KBPS-EQUIVALENT AS ONE

⁴ 47 C.F.R. § 51.5 (emphasis added).

1 LINE, AS MR. GILLAN ASSUMES ON PAGES 24-25 OF HIS DIRECT
2 TESTIMONY?

3

4 A. No, we did not. As BellSouth witness Eric Fogle explains in more detail, BellSouth
5 counted HDSL conservatively, on a one-for-one basis, although it would have been
6 appropriate to convert these loops to their voice grade equivalents. Let me also make
7 clear that, although BellSouth has defined DS1 loops to include 2-wire and 4-wire
8 HDSL Compatible Loops, BellSouth included only in service DS1 loops (converted
9 to voice grade equivalents) and in service UNE HDSL loops (which were not
10 converted).

11

12 Q. MR. GILLAN SUGGESTS ON PAGES 18-19, THAT ONLY UNE-P BUSINESS
13 LINES SHOULD BE COUNTED. DID BELLSOUTH COUNT UNE-P
14 RESIDENTIAL LINES IN ITS BUSINESS LINE COUNT DATA?

15

16 A. No we did not.

17

18A.

19 Q. MR. GILLAN PROPOSES THAT THE WIRE CENTER LIST BE
20 INCORPORATED INTO INTERCONNECTION AGREEMENTS. DO YOU
21 AGREE?

22

23 A. Since interconnection agreements will have to be amended to reflect the outcome of
24 this proceeding, BellSouth is not opposed to the initial wire center list being
25 incorporated into the interconnection agreements. BellSouth is, however, opposed to

1 any requirement to have subsequent wire center lists incorporated into
2 interconnection agreements, as that would require unnecessary administrative work
3 when the same result can be achieved more efficiently. It makes more sense to refer
4 in the interconnection agreements to BellSouth's website for the latest wire center
5 list, as is the case with CLEC guides, collocation space exhaust lists and other
6 instructional guides that impact the availability, ordering and provisioning of services
7 offered pursuant to the interconnection agreement.

8

9 Q. IN HER TESTIMONY, WANDA MONTANO OF US LEC REQUESTS THE
10 OPPORTUNITY TO REVIEW THE DATA BELLSOUTH RELIED UPON TO
11 DETERMINE WHICH WIRE CENTERS MET THE THRESHOLD
12 REQUIREMENT. IS BELLSOUTH WILLING TO PRODUCE THIS DATA?

13

14 A. Yes. BellSouth has made available its 2003 data to counsel for US LEC in Atlanta.
15 BellSouth has also provided US LEC with copies of its confidential discovery
16 responses with additional wire center data. Finally, BellSouth has previously
17 responded to carriers' questions through letters and by providing copies of the
18 Deloitte reports upon request. BellSouth has no objection to providing its wire center
19 data to any requesting carrier pursuant to this Commission's Protective Order and
20 appropriate protective agreements.

21

22 Q. ON PAGES 17-18 OF WANDA MONTANO'S TESTIMONY, SHE ASSERTS
23 THAT TRANSITION OF THE EMBEDDED BASE OF HIGH CAP LOOPS AND
24 DEDICATED TRANSPORT CANNOT BEGIN UNTIL BELLSOUTH'S LIST OF
25 WIRE CENTERS HAS BEEN APPROVED. HOW DO YOU RESPOND?

1

2 A. The wire center list attached to BellSouth's April 15, 2005 Carrier Notification Letter
3 is reflective of the data the FCC instructed the ILECs to use. Therefore, CLECs
4 should use this list to take the appropriate actions to identify their embedded base and
5 determine the alternative arrangements to which they intend to convert these circuits.

6

7 Ms. Montano expresses some concerns about BellSouth's wire center list, and she
8 bases her concern on the fact that BellSouth issued revisions to its initial list. While
9 BellSouth did revise its initial list when we determined that it was not correct, we also
10 took precautions to ensure that the revised list was accurate before we re-posted it on
11 BellSouth's website. I addressed these precautions in my direct testimony and I
12 summarize them again in this testimony. Also, as I indicated above, BellSouth is
13 willing to provide CLECs with access to the data underlying its list and has done so
14 when requested. If additional revisions are necessary to incorporate the results of
15 confirmed CLEC's discovery responses, BellSouth will make such changes. The
16 precautions BellSouth has taken, our willingness to provide the data, and our
17 willingness to utilize the discovery process should alleviate Ms. Montano's concerns.
18 Additionally, BellSouth is prepared to make CLECs whole in the event a CLEC
19 timely reacts to BellSouth's posted wire center list, and at a later date, the list is found
20 to be incorrect.

21

22 Q. US LEC SUGGESTS, ON PAGE 15 OF WANDA MONTANO'S TESTIMONY,
23 TWO PROPOSED METHODS FOR DETERMINING WHICH WIRE CENTERS
24 MEET THE FCC'S IMPAIRMENT THRESHOLDS. HOW DO YOU RESPOND?

25

1

2 A. The first method proposed by Ms. Montano, which would require that the parties
3 mutually agree on facts to identify the wire centers that meet the FCC's criteria, is
4 really not a feasible option since it would only address U.S LEC's concerns about
5 BellSouth's wire center list. It would be virtually impossible to go through this
6 process with every CLEC in this state.

7

8 The second method proposed by U.S. LEC would require that the Commission
9 approve BellSouth's wire center list through the arbitration process. For purposes of
10 approving BellSouth's initial wire center list, this proceeding should suffice.
11 However, BellSouth does not believe it would be an efficient use of the
12 Commission's or BellSouth's resources to arbitrate separately with each CLEC
13 modifications to subsequent wire center list. BellSouth proposes that Commission
14 approval for subsequent wire center determinations be undertaken in an orderly, more
15 expedited basis. BellSouth is also considering the proposal made by CompSouth in
16 its exhibit JPG-1 associated with Issue 5. BellSouth has made certain preliminary
17 modifications to the CompSouth proposal in Exhibit PAT-5 and anticipates having an
18 opportunity to discuss this proposal with CompSouth and any other interested CLECs
19 prior to the hearing to determine whether there is some mutually agreeable resolution
20 of this issue.

21

22 **Modifications to the wire center list**

23 Q. BEFORE YOU BEGIN ADDRESSING MR. GILLAN'S RECOMMENDED
24 MEANS FOR HANDLING MODIFICATIONS TO THE APPROVED WIRE

1 CENTER LIST, PLEASE BRIEFLY DESCRIBE HOW BELLSOUTH PROPOSES
2 THAT SUCH MODIFICATIONS BE HANDLED.

3
4 A. As reflected in the contract language set forth in my exhibits PAT-1 and PAT-2,
5 BellSouth proposed that, to the extent additional wire centers are found to meet the
6 FCC's no impairment criteria, we will notify CLECs of these new wire centers via a
7 Carrier Notification Letter. Our standard contract language states that ten business
8 days (which equates to fourteen calendar days) after posting the Carrier Notification
9 Letter, BellSouth would no longer be obligated to offer high cap loops and dedicated
10 transport as UNEs in such wire centers, except pursuant to the self-certification
11 process.

12
13 High cap loop and transport UNEs that were in service when the subsequent wire
14 center determination was made will remain available as UNEs for 90 days after the
15 10th business day following posting of the Carrier Notification Letter (or 104 days in
16 total from the date of posting). However, affected CLECs would be obligated to
17 submit spreadsheets identifying these embedded base UNEs to be converted to
18 alternative BellSouth services or disconnected no later than 40 days from the date of
19 BellSouth's Carrier Notification Letter. From that date, BellSouth will negotiate a
20 project conversion timeline.

21
22 The language BellSouth is proposing to address modifications and updates to the wire
23 center list is contained in Section 2.1.4 of Exhibits PAT-1 and PAT-2.

24

1 Q. IS BELLSOUTH WILLING TO CONSIDER MODIFICATIONS TO ITS
2 PROPOSED PROCESS FOR ADDRESSING SUBSEQUENT WIRE CENTERS
3 THAT ARE NOT IMPAIRED?

4
5 A. BellSouth believes its standard offering is commercially reasonable. However,
6 BellSouth is willing to consider other commercially reasonable terms that could
7 eliminate disputes. For example, BellSouth has achieved a compromise solution with
8 one of its CLEC customers with material volumes of high capacity services. In
9 exchange for the CLEC's agreement on other proposed terms, BellSouth agreed to
10 extend its proposed timeline for transition to 120 days from the date BellSouth posts
11 to its website the carrier notification letter identifying subsequent non-impaired wire
12 centers. BellSouth would be willing to discuss with CompSouth's members as well
13 as other CLECs similar proposals in an effort to resolve this issue. Absent a mutually
14 agreeable compromise, however, BellSouth's standard terms should apply.

15
16 Q. ON PAGE 31 OF HIS DIRECT TESTIMONY, MR. GILLAN PROPOSES THAT
17 BELLSOUTH FILE ITS WIRE CENTER CHANGES ANNUALLY, COINCIDENT
18 WITH ITS ARMIS FILING WITH THE FCC. IS BELLSOUTH WILLING TO
19 ENTERTAIN SUCH A PROPOSAL?

20
21 A. As I indicated above, BellSouth is in the process of reviewing CompSouth's proposal
22 and may be willing to agree to this proposal with modifications. BellSouth is not
23 willing to accept Mr. Gillan's proposal in its present form.

24
25

1 **Issue 8**

2 **Section 271**

3 Q. ON PAGES 36 THROUGH 46 OF HIS DIRECT TESTIMONY, MR. GILLAN
4 ARGUES THAT BELL SOUTH IS OBLIGATED TO OFFER “ADDITIONAL” 271
5 OFFERINGS AT JUST AND REASONABLE RATES IN INTERCONNECTION
6 AGREEMENTS SUBJECT TO SECTION 252 COMMISSION APPROVAL. HOW
7 DO YOU RESPOND?

8

9 A. BellSouth addressed these legal issues in its *Motion for Summary Judgment, or in the*
10 *Alternative, Motion for Declaratory Ruling* filed with this Commission. As I
11 understand the situation, this is a legal issue, and that is why BellSouth filed its
12 motions seeking a legal determination of these issues prior to hearings. Mr. Gillan,
13 like me, isn’t a lawyer. If there are relevant facts, I will be happy to discuss them, but
14 I will leave the discussion of what the law requires to the lawyers. I would simply
15 urge this Commission not to be led astray by Mr. Gillan’s rhetoric and to focus
16 instead on the legal arguments the parties have submitted.

17

18 **Issues 10 & 11**

19 **Transition**

20

21 Q. HOW DO YOU RESPOND TO MR. GILLAN’S ASSERTIONS ABOUT
22 “MANDATED MIGRATIONS” ON PAGE 61 AND 62 OF HIS DIRECT
23 TESTIMONY?

24

1 A. Let me clarify that “mandated migrations” is a term Mr. Gillan uses to define what
2 happens to UNEs that were de-listed by the FCC in the TRO almost two years ago. I
3 disagree with his categorization of the conversion of these UNEs to alternative
4 arrangements as those that “BellSouth effectively forces on an entrant because a
5 particular UNE or Combination is no longer offered”. To the contrary, these are
6 UNEs which CLECs were obligated to convert to alternative services long before
7 now. The only reason BellSouth would be the “moving party” (to use Mr. Gillan’s
8 term) to handle disposition of these UNEs at this point would be if 1) the CLEC failed
9 to negotiate with BellSouth to remove rates, terms and conditions for these elements
10 from their interconnection agreement and 2) failed to act to convert these UNEs to
11 alternative services. As such, BellSouth should not be forced to absorb the non-
12 recurring charges associated with converting these services to equivalent BellSouth
13 tariffed services. This is not BellSouth’s “own decision” as Mr. Gillan claims; rather,
14 BellSouth is simply implementing the requirements of the TRO which some CLECs
15 have chosen to disregard.

16
17 Q. SHOULD THIS COMMISSION ADOPT THE LANGUAGE COMPSOUTH IS
18 PROPOSING IN SECTION 1.6 OF EXHIBIT JPG-1 TO ADDRESS THE
19 HANDLING OF UNES THAT ARE NOT TRANSITIONED ON OR BEFORE
20 MARCH 11, 2006?

21
22 A. The language CompSouth is proposing to address Issue 11 is, in large part, language
23 that BellSouth is proposing for Issue 10: What rates, terms, and conditions should
24 govern the transition of existing network elements that BellSouth is no longer

1 obligated to provide as Section 251 UNEs to non-Section 251 network elements and
2 other services.

3

4 Issue 10 addresses UNEs that were de-listed by the FCC almost two years ago in the
5 TRO (enterprise switching, OCN loops and transport, etc.) which should no longer
6 remain in place today. Issue 11 addresses UNEs that were de-listed by the FCC in the
7 TRRO and should not remain in place after March 10, 2006. Although BellSouth and
8 CompSouth propose similar language to address different issues, BellSouth will not
9 agree to the language CompSouth proposes as Section 1.6 of Exhibit JPG-1. It should
10 surprise no one at this point that CompSouth has revised BellSouth's language to 1)
11 bid CompSouth members more time to transition off of de-listed UNEs, and 2)
12 remove any references to charges that would apply if CLECs failed to convert or
13 disconnect these UNEs and BellSouth had to initiate this effort on its own.

14

15 BellSouth urges this Commission to reject CompSouth's proposed language for Issue
16 11. Such language would simply allow CLECs to have prolonged access to de-listed
17 UNEs after the end of the transition period.

18

19 **Issue 14**

20 **Commingling**

21 Q. ON PAGES 47 OF MR. GILLAN'S DIRECT TESTIMONY, HE ASKS THIS
22 COMMISSION TO REQUIRE THAT SECTION 271 OFFERINGS BE IDENTICAL
23 TO THE SECTION 251 OFFERINGS THEY REPLACE, EXCEPT AS TO PRICE.
24 HOW DO YOU RESPOND?

25

1 A. This is a legal issue which BellSouth has addressed in its *Motion for Summary*
2 *Judgment, or in the Alternative, Motion for Declaratory Ruling* in this docket.
3 Therefore, I do not intend to provide any further comment on this particular issue.

4
5 Q. SHOULD THIS COMMISSION ADOPT THE LANGUAGE COMPSOUTH IS
6 PROPOSING IN SECTION 1.11 OF EXHIBIT JPG-1 TO ADDRESS CARRIERS'
7 COMMINGLING OBLIGATIONS?

8
9
10 A. No. In addition to the dispute regarding CompSouth's legal conclusions on this issue
11 in general, BellSouth does not agree to CompSouth's proposal that multiplexing
12 equipment should be billed at a cost-based rate. The cost of the multiplexing
13 equipment should be based on the jurisdiction of the higher capacity element with
14 which it is associated. For example, if a UNE DS1 loop is attached to a special
15 access DS3 via a 3/1 multiplexer, the multiplexing function is necessarily associated
16 with the DS3 – because it is the DS3 44 Mbps signal that is being “split”, or
17 multiplexed, in to 28 individual 1.44 Mbps channels. Thus, the multiplexing
18 equipment is always associated with the higher bandwidth service that is being
19 broken down into smaller channel increments.

20
21 **Issue 15**

22 Q. COMPSOUTH HAS PROPOSED LANGUAGE REGARDING SPECIAL ACCESS
23 TO UNE CONVERSIONS UNDER ISSUE 15 IN EXHIBIT JPG-1. HOW DO YOU
24 RESPOND?

25

1 A. BellSouth is generally in agreement with CompSouth’s proposed language and has
2 made minor modifications to it as reflected in Exhibit PAT-5. However, CompSouth
3 references rates found in “Exhibit A” which are not attached to CompSouth’s
4 proposed language. I proposed “switch-as-is” rates in addressing this issue in my
5 direct testimony. BellSouth recommends that the Commission adopt BellSouth’s
6 proposed rates.

7

8 **Issue 16**

9 Q. COMPSOUTH HAS PROVIDED A RESPONSE REGARDING ISSUE 16 IN
10 EXHIBIT JPG-1. HOW DO YOU RESPOND?

11

12 A. BellSouth believes that any conversions pending on the effective date of the TRO
13 should be guided by whether the CLEC had the appropriate conversion language in
14 its interconnection agreement at the time the TRO became effective. To the extent
15 this is what CompSouth is proposing, then the parties are in agreement. There is
16 nothing in the FCC’s rules to indicate that these conversion provisions should be
17 applied retroactively.

18

19 **Issue 22**

20 **Call Related Databases**

21 Q. DO YOU AGREE WITH COMPSOUTH’S PROPOSED LANGUAGE IN
22 SECTION 4.4.3.1 TO ADDRESS BELLSOUTH’S OBLIGATIONS TO PROVIDE
23 CALL RELATED DATABASES DURING THE TRANSITION PERIOD?

24

1 A. For the most part, yes, provided that the parties can reach agreement on the
2 appropriate language to govern the transition of the embedded base DS0 local
3 switching and UNE-P lines to alternative arrangements.

4

5 Q. HOW DO YOU RESPOND TO THE LANGUAGE THAT IS INCLUDED IN MR.
6 GILLAN'S EXHIBIT JPG-1 THAT IS ATTRIBUTED TO COMPSOUTH
7 MEMBER MCI?

8

9 A. It should not be adopted. The FCC rejected MCI's proposal in paragraph 558 of the
10 TRO.

11

12 **Issue 29**

13 **EEL Audits**

14 Q. IT APPEARS COMPSOUTH IS THE ONLY PARTY TO PROVIDE TESTIMONY
15 OR PROPOSED LANGUAGE ON THIS ISSUE. WHAT ARE YOUR SUMMARY
16 COMMENTS REGARDING THE COMPSOUTH PROPOSED LANGUAGE?

17

18 A. Generally, the CompSouth proposed language goes well beyond the FCC's
19 requirements implementing an ILEC's right to audit. BellSouth has provided redlines
20 to the CompSouth proposed language under Issue 29 that BellSouth is willing to
21 accept, attached as a component of Exhibit PAT-5.

22

23 Q. DO YOU AGREE WITH MR. GILLAN'S PROPOSAL, ON PAGES 60 OF HIS
24 DIRECT TESTIMONY, THAT BELL SOUTH PROVIDE CLECS WITH 1)

1 NOTICE OF ITS INTENT TO AUDIT AND 2) THE GROUNDS PURSUANT TO
2 WHICH IT BELIEVES IT HAS GOOD CAUSE TO CONDUCT THE AUDIT?

3

4 A. BellSouth has already agreed to Notice of Audit provisions in many of its
5 interconnection agreements, even though the FCC does not place any such obligation
6 on BellSouth. The FCC's rules permit BellSouth to conduct an audit on an annual
7 basis to determine if a particular CLEC is complying with the service eligibility
8 criteria; and since BellSouth must bear the cost of the audit, the audits we have
9 conducted so far are certainly not "fishing expeditions" as Mr. Gillan claims on page
10 60, line 2 of his direct testimony. As the FCC found in the TRO, permitting ILECs to
11 conduct an annual audit "strikes the appropriate balance between the incumbent
12 LECs' need for usage information and risk of illegitimate audits that impose costs on
13 qualifying carriers."⁵ BellSouth is under no obligation to provide the grounds to
14 support its request for an audit. Doing so would serve no purpose other than to
15 enable the audited CLEC to unreasonably dispute and therefore delay the audit.

16

17 Q. HOW DO YOU RESPOND TO COMPSOUTH'S PROPOSED LANGUAGE IN
18 SECTION 5.3.4.4. OF EXHIBIT JPG-1 THAT THE PARTIES MUST MUTUALLY
19 AGREE UPON THE INDEPENDENT AUDITOR?

20

21 A. CompSouth's proposed language once again imposes requirements upon BellSouth
22 for which there is no foundation. Since the TRO requires that BellSouth use an
23 "independent" auditor, there should be no concern that the auditor is in any way
24 biased toward BellSouth's interests. BellSouth would not knowingly violate the law.

⁵ TRO, ¶ 626.

1 Furthermore, if BellSouth is going to bear the cost of the audit, then BellSouth
2 certainly has the right to select that auditor on its own. Requiring that BellSouth and
3 the audited CLEC mutually agree on the auditor will also lead only to unreasonable
4 and unnecessary delays and disputes.

5

6 Q. HOW DO YOU RESPOND TO COMPSOUTH'S PROPOSED LANGUAGE IN
7 SECTIONS 5.3.4.5 AND 5.3.4.6 OF EXHIBIT JPG-1?

8

9 A. The language is good, but it does not go far enough. In Section 5.3.4.5, CompSouth
10 acknowledges the FCC's requirement that, "To the extent the independent auditors
11 report concludes that the competitive LEC failed to comply with the service eligibility
12 criteria, that carrier must true-up any difference in payments, convert all
13 noncompliant circuits to the appropriate service, and make the correct payments on a
14 going-forward basis."⁶ However, this language fails to properly address the FCC's
15 requirement that it must also "reimburse the incumbent LEC for the cost of the
16 independent auditor."⁷

17

18 CompSouth addresses this requirement in Section 5.3.4.6; yet its proposed language
19 does not clarify that reimbursement to BellSouth by CompSouth for the cost of the
20 audit is required "in the event the independent auditor concludes the competitive LEC
21 failed to comply with the service eligibility criteria." (TRO, ¶ 627). Additionally,
22 CompSouth's proposed language places limits on the auditor costs for which it would
23 have to reimburse BellSouth. Contrary to CompSouth's proposal, the TRO requires

⁶ TRO, ¶ 627.

⁷ Id.

1 that the audited CLEC would have to reimburse BellSouth for the *full* cost of the
2 independent auditor if found to be non-compliant.

3

4 **Issue 31**

5 **ISP CORE FORBEARANCE ORDER**

6 Q. IS MS. MONTANO OF U.S. LEC CORRECT IN HER STATEMENT THAT
7 ADDITIONAL LANGUAGE IS UNNECESSARY TO EFFECTUATE THE CORE
8 ORDER?

9

10 A. No. Ms. Montano’s account of the language in the Interconnection Agreement
11 between BellSouth and US LEC dated June 20, 2004 (“US LEC Interconnection
12 Agreement”) is correct, but incomplete. It is clear from Sections 14.2 and 14.3 of the
13 General Terms and Conditions of the US LEC Interconnection Agreement that any
14 change to the provisions of the US LEC Interconnection Agreement should be made
15 in writing and signed by both parties.

16

17 Section 14.2 of the General Terms and Conditions of the US LEC

18 Interconnection Agreement states: b

19 No modification, amendment, supplement to, or waiver of the
20 Agreement or any of its provisions shall be effective and binding upon
21 the Parties unless it is made in writing and duly signed by the Parties.

22

23 It is clear from this section that neither party can unilaterally implement changes to
24 the US LEC Interconnection Agreement without a formal amendment signed by both
25 parties.

26

1 Section 14.3 of the General Terms and Conditions of the US LEC Interconnection
2 Agreement is also relevant. It states:

3 In the event that any effective legislative, regulatory, judicial or other
4 legal action materially affects any material terms of this Agreement, or
5 the ability of [US LEC] or BellSouth to perform any material terms of
6 this Agreement, [US LEC] or BellSouth may, on thirty (30) days'
7 written notice require that such terms be renegotiated, and the Parties
8 shall renegotiate in good faith such mutually acceptable new terms as
9 may be required. In the event that such new terms are not renegotiated
10 within ninety (90) days after such notice, the Dispute shall be referred
11 to the Dispute Resolution procedure set forth in this Agreement.
12

13 Contrary to Ms. Montano's testimony and pursuant to the aforementioned sections of
14 the US LEC Interconnection Agreement, the Parties are required to negotiate the new
15 terms necessary to effectuate the Core Order and such terms must be in writing,
16 signed by both Parties, and incorporated into the US LEC Interconnection Agreement
17 before such terms are considered effective unless a regulatory body has expressly
18 ordered otherwise.

19
20 Q. TO IMPLEMENT THE CORE ORDER, COMPSOUTH SIMPLY PROPOSES
21 THAT ALL REFERENCES TO "NEW MARKETS" AND "GROWTH CAP"
22 RESTRICTIONS BE DELETED FROM ALL INTERCONNECTION
23 AGREEMENTS BETWEEN BELL SOUTH AND CLECS. IS THIS PROPOSAL
24 REASONABLE FOR ALL CLECS?

25
26 A. No. Since all Interconnection Agreements do not necessarily reference "new
27 markets" and "growth caps," simply ordering the deletion of these terms would not
28 address all scenarios. In fact, many of the Interconnection Agreements between

1 BellSouth and CLECs are “bill and keep” on ISP-bound Traffic and thus the deletion
2 of “new markets” and “growth cap” restrictions would not be applicable.

3

4 As I stated in my direct testimony, if the parties are not prohibited from implementing
5 the Core decision, the mirroring rule still permits the CLEC to choose between two
6 different rate structures. Thus, if the Interconnection Agreement between BellSouth
7 and a CLEC has “bill and keep” on ISP-bound Traffic and the parties are not
8 prohibited from implementing the Core Order, then the CLEC would have to identify
9 the rate structure it desires and the Parties would then have to craft language to
10 incorporate this rate structure into the Agreement in replacement of the “bill and
11 keep” terms. Thus, simply ordering the deletion of “new markets” and “growth cap”
12 restrictions does not effectively address all scenarios that may be encountered in the
13 implementation of the Core Order.

14

15 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

16

17 A. Yes.

18

19

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