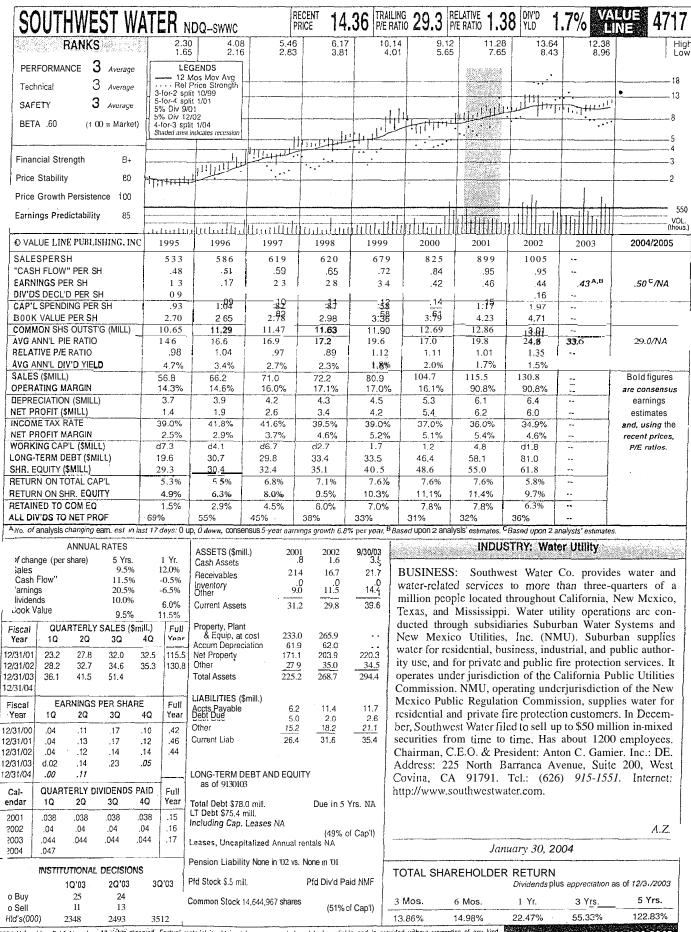
M	DDL	ESE	X WA	TER	NDO	Q-MSEX	RE	CENT 20	66 TR	AILING RATIO		RELATIVE 1	55 DIV'D		LUE 4715	
	R	ANKS			9.38 7.63	9.63 7.75	11.25 8.19	12.88 9.63		9.75 0.50	16.9 12.5				High Low	
PERI	FORMAN	ICE 4	Below Average			ENDS								11111	•	
Tech	nical	3	Average	2.5	<ul> <li>12 M</li> <li>Rel P</li> <li>r-2 split</li> </ul>	los Mov Avg Price Strength			<del> </del>	1,11	11-1-1-1-1	منتقل المنتقل الم		7	18	
SAFE	ETY	2	Above Average	4-fc	r-3 split	11/03 Indicales recession	,,,,1	المسلسلان	1 1			1			13	
BETA	.55	(1.0	0 = Market)	1147	, , , , , , , , ,	T proces			···		ļ·				8	
															5	
Financ	cial Stre	ngth	B+	-			ļ								3	
Price Stability 95		-		ļ			<del> </del> -			+	<del></del>		2			
Price Growth Persistence 60					-			,					250			
Earnir	ngs Pred	ictability	70						1-1-1-1		1111111		44444		VOL.	
O VAL	DE LINI	E PURLIS	SHING, INC	1111	995	1996	1997	1998	199	9	2000	2001	2002	2003	2004/2005	
	PER S				4.56	4.52	4.72	4.39	5.3		5.39	5.87	5.98	-		
- 1	f FLOW		4		1.01	.94	1.02	.71	1.	9	.99 .51	1.18	1.20	.60 A.B	76 °/NA	
1	INGS PE 5 DECL'I		Н		.68 .54	.60 .55		.58		0	.61	.62	.63		76 //\4	
	CAP'L SPENDING PER SH BOOK VALUE PER SH		1	1.08 5.74	.73 1.20 5.85 6.00		2.68 6.80	2.33 6.95		1.32 6.98	1.25 7.11	1.59 7.39	-			
			G (MILL)		8.30 8.41		8.54			10.00		10.17	10.36	:/		
1	NN'L P/E			12.2 .82		14.4	13.4 .77	15.2 .79	17.6	- 1	28.7	24.6	1.28	34.4	27.2/NA	
AVG A	RELATIVE P/E RATIO AVG ANN'L DIV'D YIELD		6.5%		6.4%	6.3%	5.4%	4.4%		4.2%	3.8%	3.7%				
OPER/	(\$MILL) ATING M	ARGIN		37.9 38.8%		38.0 <b>36 0%</b>	40.3 37 2%	43,1 37.0%	53.5 _ 33 9%		54.5 32.2%	59.6 47.2%_	61.9 47.1%		Bold figures are consensus	
	CIATIO		)	2 <b>8</b> 5 7_		29	<b>3</b> 1 5.9	38 65	4 3 7.9	1	4.9 5 3	53 70	5 0 7 8		earnings estimates	
	NET PROFIT (\$MILL) INCOME TAX RATE			34	13%	32 8% 34.9%		31 5%	28.8	%	33 1%	34 8%	34 8% 33 3%		and, using the	
NET PROFIT MARGIN WORKING CAP'L (\$MILL)				5 1% <b>!</b> 2	136%	14 5% d2 9	15 1%   14 6	147		<b>9 7%</b> d2.7	11 <b>7%</b> d 9	12.5% d9 3	\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-	recent prices, P/E ratios.		
LONG-TERM DEBT (\$M!LL)			53	3 0	53 0	52.9	78.0	82 3		81 1 <b>74</b> 7	88.1 76 4	87.5 80 6				
SHR. EQUITY (\$MILL) RETURN ON TOTAL CAP'L				) 3 59%	51.9 56 2 64% 68%		71.7 57%	74 6 6 1%		49%		6 0%		į		
RETURN ON SHR. EQUITY			_	13%	100%	104% 17%	91% 1 <i>8</i> %	106% 25%		7 1% NMF	9.1% 5%	9 6%				
RETAINED TO COM EQ ALL DIV'DS TO NET PROF			80%		<b>8%</b> 92%	85%	81%	78%		121%	94%	87%	<b>-</b>			
ANO of				ast 17 d	ays 0 u	p, O down, conse	nsus 5-year eam	nings growth 70	%per yea	B <sub>Bas</sub>	sed upon 2 an			2 analysts' estimate	95	
of shar	nge (per		LRATES 5 Yrs.		l Υτ.	ASSETS (\$mi	II.) 20€	01 2002 5 29	9/30/03 3.0			וטאו	/S1HY: W	ater Utility		
Sales "Cash	•	unaro)	<b>4.5%</b> 2.5%		2 0% 2 0%	Cash Assets Receivables inventory (Avo	9	.5 92 0 12	10.6 1.3						ollects, treats,	
Earning	gs		-0 <b>5%</b>		0 0%	Other Other	10.	-	61		and distributes water for domestic, commercial, industrial, and fire-protection purposes. The company provides water					
Dividends Book Value			20% ¦ 40% ¦	/6		1 203	210	S	services to retail customers primarily in casterr County, NJ, where water services are furnished			ern Middlesex				
Fiscal			SALES (\$		Full	Property, Plan & Equip, at		.7 259.3							arc. The retail	
Year 12/31/01	1Q 13.1	2Q 14.7	3Q 16.1	4Q 15.7	Year 59.6	Accum Deprect Net Property		.6 47.9	220.6	c	ustomers	include re	sidential	customers, la	rge industrial	
12/31/02	14.3	15.5	17.0	15.1	61.9	Other	12.	2 12.9	13.4 255.0						facilitics. The ply, pumping,	
12/31/03 12/31/04	15.0	16.0	17.6			Total Assets	236.	4 .244.6	255.0	N	vater trea	tment transi	mission, d	istribution, ar	nd general fa-	
Fiscal			PER SHAP			Accis Payable	2.		3.2		cilities. Water is obtained from both surface and groundwater sources. It is also derived from groundwater sources					
Year 12/31/00	.09	.13	.15	4Q .14	Year .51	Debt Due Other	13. 10.		13.6 9.2	C	quipped	with electr	ic-motor-d	riven, deep-	well; turbine-	
12/31/01	.08	.18	.23	.17	.66	Current Liab	26.	0 29.6	26.0						for overallot-	
12/31/02 12/31/03	.12	.18 .16	.17	.19 .16	./3.					m	nents. Has	199 emplo	yees. C.E.	O. & Preside	nt: J. Richard	
							LONG-TERM DEBT AND EQUITY as of 9/30/03				Tompkins. Inc.: NJ. Address: 1500 Ronson Road, Isclin, NJ 08830. Tel.: (732) 634-1500. Internet:					
Cal- endar	1Q	2Q	3Q	4Q	Full   Year	Total Debt \$111.0 mill. Due In \$ Yrs. NA				http://www.middlesexwater.com.						
2001	.155 .155 .155 .158 .62 LT Debt \$97.5 mill.							A.Z.								
2002	2002   .158 .158 .158 .161   .64				Leases, Uncar	(54% of Cap'l) pitalized Annual rentals NA				January 30, 2004						
2004					1	ension Liability \$5.3 mill. in '02				-				2004		
INSTITUTIONAL DECISIONS						Pfd Stock \$4.1	•	Pfd Dlv'd Paid		T	OTAL SH	AREHOLDI			as of 17/31/2003	
to Buy					18			of Cap'l)	3	Mos.	6 Mos.	1 Yr.	3 Yrs.	5 Yrs.		
	10 Seil 10 12 -[ld]s(000) 1621 1666			16		Common Stock	10,523,511 shar		of Cap'l)		0.81%	11.15%	33.13%	33.68%	103.39%	
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YORK WATER CO	NDQ-YO	ORW		RECENT 1	9.33	TRAILING P/E RATIO	29.7	RELATIVE 1.	40 PLD		LUE 471
RANKS								15.3			
PERFORMANCE 1 Highest	LEG	ENDS	İ					0.0		14.00	1 2
	12 M	os Mov Avg							<u> </u>		18
Technical 3 Average	2-for-1 split	rice Strength 5/02							181	4	13
SAFETY - Short History	Shaded area in	dicates recession						11111111			10
BETA .55 (1 00 = Market)								11	<del></del>		8
(100 (100 (100 )					1			٠.	. [		
			1								- 4
Financial Strength NMF											3
Price Stability 70											2
, and the second							······································			11.	1
Price Growth Persistence NMF					1	1				], [[]	
Earnings Predictability NMF											1
				<del> </del>	-				<u></u>		VC (tho
O VALUE LINE PUBLISHING, INC.	1995	1996	1997	1998	19	99	2000	2001	2002	2003	2004/2005
REVENUESPERSH	-,				-			3.08	3.07		
'CASH FLOW" PER SH		{			-	-		.88	.86	-	
EARNINGS PER SH					-	-		.65	.60	.70 A,B	.74 <sup>C</sup> /NA
DIV'D DECL'D PER SH				**	_	-		.51	.53		
CAP'L SPENDING PER SH					-	- 1		1,12	.99		
COMMON SHS OUTST'G (MILL)								5.69	5.85		
VG ANN'L P/E RATIO			<del></del>		-			6.31 17.9	6.36 26.9	27.6	26.1/NA
ELATIVE P/E RATIO						i		.92	1.47	27.0	20.1/NA
VG ANN'L DIV'D YIELD						.		4.3%	3.3%		
EVENUES (\$MILL)								19.4	19.6	<del> </del>	Bold figures
ET PROFIT (\$MILL)								4.0	3.8		are consensus
ICOME TAX RATE								35.8%	34.9%		earnings
FUDC % TO NET PROFIT					ļ			2.2%	3.7%		estimates
ONG-TERM DEBT RATIO						1		47.7%	46.7%		and, using the
OMMON EQUITY RATIO OTAL CAPITAL (SMILL)							<del></del>	52.3%	53.3%		recent prices,
ET PLANT (\$MILL)					-		·	68.6	69.9		P/E ratios.
TURN ON TOTAL CAP'L					<del> </del>			7.9%	7.4%		
ETURN ON SHR. EQUITY		i	!		,	1		11.2%	10.2%	=	
ETURN ON COM EQUITY					-			11.2%	10.2%		
TAINED TO COM EQ					ļ <u>-</u> -	_		2.5%	1.3%		•
LL DIV'DS TO NET PROF				••	-	,		78%	88%		
o. of analysis changing earn, est, in last	17 days: 0 up.	0 down, consens	us 5-year oan	nings growth 7	0% nor ve	ar Basen	Lunga 2 and	lucte' actimates	CRased upon 2	analysis' actimata	·

ANo. of	analysts (	changing o	arn. est. in	last 17 e	days: 0	up. 0 down, consensus 5-y	ear oarning	s growth 7.09	% per year	-0	
ANNUAL RATES of change (per share) 5 Yrs. Revenues "Cash Flow" Earnings Dividends Book Value					1 Yr. -3.0% -7 5% 4 0% 3.0%	ASSETS (\$mill.) Cash Assets Receivables Inventory Other Current Assets	2001 .1 3.0 .5 .3 3.9	2002 .0 2.8 .5 .4 3.7	9/30/03 .0 3.4 .6 4 4.4	0 4 6 4	
Fiscal Year	QUA 1Q	ATERLY 2Q	SALES (\$	mill.) 4Q	Full Year		121.7	127.7			
12/31/01 12/31/02 12/31/03 12/31/04	4.5 4.7 4.8	4.8 4.9 5.0	5.1 5.3 5.8	5.0 4.7	19.4 19.6	Net Property	19.4 102.3 7.2 113.4	21.0 106.7 <u>8.0</u> 118.4	111.3 8.2 123.9		
Fiscal Year	EA 10	RNINGS 2Q	PER SHAI 3Q	RE 4Q	Full Year	] Debt Due	.5 2.0	.7 2.8	1.2 4.4	4	
12/31/00 12/31/01 12/31/02 12/31/03	.13 .14 .12	.14 · ′ .15 .16	 .23 .18 .24	.15 .13	.65 .60	Other Current Liab	4.8	<u>2.0</u> 5.5	<u>2.2</u> 7.8		
12/31/04 Cal- endar	.15	.16	VIDENDS 30		Year	LONG-TERM DEBT AN as of 9/30/03 Total Debt \$37.1 mill.	Yrs. NA				
2001 2002	.125 .13 135 i45	125 13 135	125 .13 .135	,125 13 135	.50	LT Debt \$32.6 milt. including Cap. Leases Leases, Uncapitalized		(46% of Cap'l) entals NA			
1		JTIONAL	DECISION	IS		Pension Liability \$1.7 mill, in '02 vs. \$1.9 mill, in '01					
to Buy lo Sell Hld's(000		1Q'03 1 5 536	2Q'03 9 2 763		0'03 3 8	Pfd Stock None Common Stock 6,405,843		Pfd Div'd Pa (51% c	id None f Cap'l)	! -	

## INDUSTRY: Water Utility

BUSINESS: York Water Company impounds, purifies, and distributes water. The company operates entirely within its franchised territory located in York County, Pennsylvania. It is regulated by the Pennsylvania Public Utility Commission (PPUC) in the areas of billing, payment procedures, dispute processing, terminations, service territory, and rate setting. The company must obtain PPUC approval before changing any of the aforementioned procedures. It obtains its water supply from the south branch and east branch of the Codorus Creek, which drains an area of approximately 117 square miles. York Water has two reservoirs, Lake Williams and Lake Redman, which together hold up to 2.75 billion gallons of water. Has 89 employees. C.E.O. & President: William Morris. Inc.: PA. Address: 130 E Market St, York, PA 17405. Tel.: (717) 845-3601. Internet: http://www.yorkwater.com.

A.Z.

January 30, 2004

TOTAL SHAREHOLDER RETURN

Dividends plus appreciation as of 12/31/2003

3 Mos. 6 Mos. 1 Yr. 3 Yrs. 5 Yrs. 13.81% 32.26% 107.40% 107.40%

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