

**COMMONWEALTH OF KENTUCKY**  
**BEFORE THE PUBLIC SERVICE COMMISSION**

In the Matter of:

REVIEW OF FEDERAL COMMUNICATIONS	)	
COMMISSION'S TRIENNIAL REVIEW ORDER	)	CASE
NO.		
REGARDING UNBUNDLING REQUIREMENTS	)	2003-00379
FOR INDIVIDUAL NETWORK ELEMENTS	)	

PETITION FOR CONFIDENTIALITY

ITC^DeltaCom Communications, Inc. d/b/a ITC^DeltaCom d/b/a Grapevine and BTI Corporation (hereinafter "Movants"), hereby request that Exhibit E to the Supplemental Responses to data requests of BellSouth Telecommunications, Inc. be provided confidential treatment by the Commission pursuant to KRS 61.878 and 807 KAR 5:001, Section 7. This exhibit relates to BellSouth's second set of data requests, which incorporates by reference an earlier set and to which Movants are filing a separate response:

Response to BellSouth Set One (switching questions)

Confidential Exhibit E, which relates to BellSouth Interrogatory 26. This Exhibit consists of a copy of an intrastate revenue report filed with the Commission. This Exhibit *has already been treated as confidential* by the Commission and is withheld from public disclosure. Standard practice at the Commission is to permit competitive carriers to request confidential treatment of their gross revenue reports.

Further in support of its petition Movants state as follows:

1. The Commission issued an Order in this docket on November 4, 2003 providing for data requests on non-incumbent providers of local exchange services who are parties to this case. BellSouth propounded numerous requests to Movants and other CLEC parties.
2. Movants transmit herewith their supplemental responses to BellSouth, including certain confidential revenue information.
3. Movants hereby seek confidential treatment of this confidential exhibit. The supporting exhibit contains information which Movants deems to be proprietary and confidential and which should be afforded confidential treatment by the Commission.
4. The confidential exhibit is not being filed electronically with the public filings in this case. The confidential exhibit is being provided to BellSouth pursuant to a protective agreement, and to the Commission.
5. KRS. 61.870, et seq., requires that public agencies within the Commonwealth make available for inspection all public records. Certain exceptions to that general requirement are contained in KRS 61.878, which includes an exception for confidential or proprietary information. In order to qualify for this exception under KRS 61.878(1)(c), a party must demonstrate that disclosure of its commercial information would permit an unfair commercial advantage to its competitors. The procedure for requesting confidential treatment from the Commission is outlined at 807 KAR 5:001, Section 7.
6. The information contained in Movants' supporting exhibit includes data that Movants believe contains proprietary and commercial information that would

permit an unfair advantage to competitors, including competitors who may have chosen not to participate in this docket. Among other things, the Exhibit discloses the percentage of intrastate revenues that were uncollectible by Movant BTI. Accordingly, Movants request the Commission to afford confidentiality to this information pursuant to the exception provided in KRS 61.878(1)(c). This information, if disclosed, would cause irreparable harm to Movants. A competitor could use the data to obtain market information about the companies and their business plans. Further, in a competitive market, any information gained about a competitor can be used to that competitor's detriment. Such an unfair competitive advantage skews the marketplace and prevents the development of true competition to the ultimate detriment of the consumer.

7. Disclosure of confidential information of this nature will be detrimental to Movants because it contains data that is not otherwise available to competitors. Once supplied with this information, a competitor could use it to target their marketing efforts to the detriment of Movants. The information sought to be protected is not known outside Movants, nor is it provided to the public; its internal use is restricted to only those employees who have a legitimate business reason for reviewing such, and the companies attempt to control the dissemination of this material through all reasonable means. Indeed, by granting the petition, the public interest will be served because competition will be protected.

WHEREFORE, Movants respectfully request that the Commission enter an order granting confidential treatment of the information contained in the accompanying exhibits.

Respectfully submitted this 20<sup>th</sup> day of February, 2004.

Respectfully submitted,

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## CERTIFICATE OF SERVICE

I hereby certify that the electronic version of this filing made with the Commission this 20<sup>th</sup> day of February, 2004 is a true and accurate copy of the documents attached hereto in paper form. This version was transmitted to the Commission for forwarding to those persons receiving electronic notices from the Commission in this case.

/s/

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