<u>AFFIDAVIT</u>

STATE OF GEORGIA

COUNTY OF FULTON

BEFORE ME, the undersigned authority, duly commissioned and qualified in and for the State and County aforesaid, personally came and appeared A. Wayne Gray, who, being by me first duly sworn deposed and said that:

A. Wayne Gray

SWORN TO AND SUBSCRIBED BEFORE ME THIS N DAY OF FEBRUARY, 2004

Notary Public

MICHEALE F. BIXLER Notary Public, Douglas County, Georgia My Commission Expires November 3, 2005

1		BELLSOUTH TELECOMMUNICATIONS, INC.
2		DIRECT TESTIMONY OF A. WAYNE GRAY
3		BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION
4		DOCKET NO. 2003-00379
5		FEBRUARY 11, 2004
6		
7	Q.	PLEASE STATE YOUR NAME, YOUR POSITION WITH BELLSOUTH
8		TELECOMMUNICATIONS, INC. ("BELLSOUTH") AND YOUR
9		BUSINESS ADDRESS.
10		
11	A.	My name is A. Wayne Gray. My business address is 675 West Peachtree
12		Street, Atlanta, Georgia 30375. My title is Director – Regional Planning and
13		Engineering Center in the Network Planning and support organization.
14		
15	Q.	PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR BACKGROUND
16		AND EXPERIENCE.
17		
18	A.	I graduated from Georgia Tech in 1979, with a Bachelor of Electrical
19		Engineering degree. In 1992, I received a Master of Business Administration
20		degree from Emory University. I began working for Southern Bell in 1979, in
21		the Equipment Engineering organization in Miami, Florida. Over the course of
22		my 24-year career with BellSouth, I have held various line and staff positions
23		in Equipment Engineering, Traffic Engineering (Capacity Management),
24		Infrastructure Planning and Project Management. In November 1999, I became
25		Director-Collocation in the Network Planning and Support organization. In

1		December 2001, my scope of responsibility was expanded and my title was
2		changed to Director – Regional Planning and Engineering Center. In this
3		position, I am responsible for ensuring that BellSouth provisions collocation
4		arrangements in the timeframes established by contractual agreements and
5		governmental mandates. I am also responsible for managing the planning and
6		engineering of BellSouth's Advanced Intelligent Network, Common Channel
7		Signaling Network, Link Monitoring System, Public Packet Switching
8		Network, MemoryCall® Service platform, Pooled Internet Access Platforms,
9		and corporate transport network. My responsibilities also include the activities
10		performed by BellSouth's Numbering and Technology Forecasting groups. In
11		addition, I direct all switch software upgrades and contract administration for
12		the purchase of network technologies.
13		
14	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
15		
16	А.	My testimony will address BellSouth's performance in the areas of availability
17		of collocation, provisioning of collocation, and availability of Co-carrier
18		Cross-Connects ("CCXCs"). BellSouth's performance is exemplary, as I will
19		prove by performance measurements and actual usage.
20		
21	Q.	PLEASE DISCUSS THE AVAILABILITY OF COLLOCATION SPACE IN
	×۰	
22	Q.	BELLSOUTH'S CENTRAL OFFICES.
22 23	Ψ.	
	Q. A.	

1		was not available, the CLEC would know by viewing the Space Exhaust List
2		located on the following BellSouth website:
3		http://interconnection.bellsouth.com/notifications/carrier/carrier_pdf/91081451
4		-C.pdf
5		
6	Q.	ARE THERE ALTERNATIVES TO PHYSICAL COLLOCATION IN THE
7		CENTRAL OFFICE, ASSUMING RARE CIRCUMSTANCES WHERE
8		PHYSICAL COLLOCATION MAY NOT BE AVAILABLE IN THE
9		FUTURE?
10		
11	A.	Yes. CLECs may elect virtual collocation, or in the event that there is no
12		virtual collocation available in the central office, then the CLECs may request
13		adjacent collocation.
14		
15	Q.	IS BELLSOUTH PROVIDING PHYSICAL COLLOCATION TO CLECS
16		TODAY?
17		
18	A.	Yes. CLECs currently lease approximately 10,989 square feet of collocation
19		space within 29 of BellSouth's Kentucky central offices.
20		
21	Q.	DOES BELLSOUTH PROVIDE COLLOCATION SPACE TO CLECS IN A
22		TIMELY MANNER FOLLOWING CLECS' REQUESTS FOR SPACE?
23	A.	Yes. As Mr. Varner discusses in his testimony, over the past year, BellSouth
24		has achieved outstanding performance in meeting the collocation provisioning
25		intervals established by this Commission.

1		
2	Q.	ARE THERE MEASURES IN PLACE TO ASSURE THAT BELLSOUTH'S
3		LEVEL OF PERFORMANCE REGARDING COLLOCATION DOES NOT
4		DIMINISH?
5		
6	A.	Yes. This Commission has ordered Performance Measurements that are in
7		place today to monitor BellSouth's collocation performance, as Mr. Varner
8		explains. Should BellSouth fail to meet certain of these metrics, BellSouth
9		would be subject to penalty payments under the Self Effectuating Enforcement
10		Measurement ("SEEMs") Plan.
11		
12	Q.	IS A CLEC'S ABILITY TO OBTAIN COLLOCATION A BARRIER TO
13		CLEC ENTRY IN BELLSOUTH'S MARKETS?
14		
15	A.	Absolutely not, as I have testified above.
16		
17	Q.	TURNING TO THE ISSUE OF CROSS-CONNECTS, WHAT IS A
18		"COMPETITIVE LEC-TO-COMPETITIVE LEC CROSS-CONNECT"?
19		
20	A.	A "Competitive LEC-to-Competitive LEC Cross-Connect" is commonly
21		referred to as a Co-Carrier Cross Connect ("CCXC"). A CCXC is a
22		connection between two CLECs' equipment and/or facilities located within the
23		same BellSouth premises. A CCXC must be provisioned using cabling
24		facilities owned by the ordering carrier that is placed over BellSouth's
25		common cable support structure, unless the CLEC's equipment for facilities

1		are located in contiguous collocation arrangements within the central office.
2		The CLECs must also contract with a BellSouth Certified Supplier to place the
3		cabling facilities for the provision of the CCXC.
4		
5	Q.	WHY WOULD TWO COLLOCATORS USE CO-CARRIER CROSS-
6		CONNECTS?
7		
8	A.	There are a couple of potential uses. A CLEC might use CCXCs to share
9		facilities and/or equipment or exchange interstate or interexchange traffic.
10		
11	Q.	DOES BELLSOUTH PERMIT CO-CARRIER CROSS-CONNECTS
12		TODAY?
13		
14	A.	Yes, and BellSouth has done so for several years. Today, a CLEC can connect
15		its collocation arrangement to another CLEC's collocation arrangement by
16		enlisting a certified installation vendor from the list of BellSouth Certified
17		Suppliers to place the cabling necessary to make the connections between the
18		two CLECs' arrangements. As of January 9, 2004, BellSouth provides another
19		means for CLECs to obtain CCXCs. BellSouth makes CCXCs available
20		pursuant to its FCC No. 1 Tariff, whereby BellSouth (rather than a third-party
21		vendor) will provide a CCXC for both CLECs at the collocation demarcation
22		point.
23		
24	Q	ARE THERE CLECS WHO HAVE CO-CARRIER CROSS-CONNECTS IN
25		SERVICE TODAY IN BELLSOUTH'S KENTUCKY CENTRAL OFFICES?

1		
2	A.	No. CLECs have not requested this in BellSouth's Kentucky central offices.
3		However, in other states in BellSouth's region, there are 234 existing
4		arrangements.
5		
6	Q.	IS THE ABILITY OF CLECS TO OBTAIN CO-CARRIER CROSS-
7		CONNECTS IN BELLSOUTH'S CENTRAL OFFICES ON A TIMELY
8		BASIS A BARRIER TO CLEC ENTRY IN BELLSOUTH'S MARKETS?
9		
10	A.	Absolutely not, as I have testified above
11		
12	Q:	PLEASE SUMMARIZE YOUR TESTIMONY.
13		
14	A.	As my testimony demonstrates, CLECs are not impaired since collocation
15		space is available in all BellSouth central offices in Kentucky. Should space
16		become exhausted in a central office, other options are available to CLECs.
17		There are also multiple options available to CLECs to obtain CCXCs for the
18		purposes of connecting to other carriers' collocation spaces. BellSouth's
19		continued high level of performance is assured by the presence of SEEMs
20		penalties, should performance slip. For these reasons, a finding of impairment
21		is not warranted.
22		
23	Q.	DOES THIS CONCLUDE YOUR TESTIMONY?
24		
25	А.	Yes.