

**COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION**

In the Matter of:

REVIEW OF FEDERAL COMMUNICATIONS)	
COMMISSION'S TRIENNIAL REVIEW ORDER)	CASE NO.
REGARDING LOCAL CIRCUIT SWITCHING)	2003-00347
FOR DS1 ENTERPRISE CUSTOMERS)	

**CINCINNATI BELL TELEPHONE COMPANY'S RESPONSE TO THE
COMMISSION'S DATA REQUESTS**

1. BellSouth Telecommunications, Inc., ALLTEL of Kentucky, and Cincinnati Bell Telephone Company shall supply the following information for each wirecenter in their respective Kentucky service territories. The information requested shall be provided in a tabular format and contain, at a minimum, the following elements: (1) wirecenter CLLI code, (2) wirecenter/location name, and (3) exchange name.

- a. The total number of high-capacity (DS1 or greater) circuits that are
 - (i) provided at retail to end-users; and
 - (ii) supplied on a wholesale basis to CLECs for resale.
- b. The total number of high-capacity (DS1 or greater) unbundled network element loops (UNE-L) leased by all CLECs.
- c. The total number of high-capacity (DS1 or greater) UNE-L combined with UNE switching (UNE-P) leased by all CLECs.

Response:

See the attached spreadsheet.

2. Every CLEC party that owns or controls local switching facilities used to provide high-capacity (DS1 or greater) circuits in Kentucky shall report, for each wirecenter in its Kentucky service territory, the total number of high-capacity (DS1 or greater) circuits that are (1) provided at retail to end-users or (2) supplied on a wholesale basis to other CLECs. The information requested shall be provided in a tabular format and contain, at a minimum, the following elements: (1) wirecenter CLLI code, (2) wirecenter/location name, and (3) exchange name.

Response:

n/a

3. The ILEC parties and CLEC parties shall provide the following:
 - a. The aggregated annual (including annualized revenues for new customer accounts of less than one year) revenues generated from all customer accounts by wirecenter in the service area must be identified for those customers utilizing high-capacity switch (DS1 and higher) services. In calculating revenues, if there are revenues flowing to affiliated companies for other services such as wireless, data, or Internet provision, identify and include these revenues in the aggregate revenue calculation for 2001, 2002 and year-to-date 2003.
 - b. The annual revenue generated by the smallest (in terms of revenue and in number of lines) DS1 service customer account in each wirecenter in 2002 and year-to-date 2003.
 - c. The number of DS1 service customer accounts and the aggregate revenue in each wirecenter which has been lost to competitors in 2001, 2002 and year-to-date 2003.
 - d. The identity of known companies competing for DS1 service customers in each wirecenter for 2001, 2002 and year-to-date 2003.
 - e. The guidelines used by sales representatives servicing DS1 customer accounts to identify and acquire new customer accounts.
 - f. The threshold criteria that define and characterize a customer who would benefit from either initially subscribing to DS1 services (new/start-up) or upgrading existing services to DS1 services.

Response:

- 3.a. See the attached spreadsheet.
- 3.b. See the attached spreadsheet.
- 3.c. See the attached spreadsheet.
- 3.d. See the attached spreadsheet.
- 3.e. CBT's sales representatives continuously monitor the changing needs of their existing and prospective business customers and propose the services that best meet the customers' communications needs.
- 3.f. [Redacted]. This information will be made available to parties to this proceeding upon the execution of an appropriate confidentiality agreement.

Respectfully submitted,

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