LAW OFFICES

HOBSON & BOWMAN

222 WEST MAIN STREET FRANKFORT, KENTUCKY 40601

CHARLES L. HOBSON (1919-1990) ROBERT A. BOWMAN STEPHEN C. SANDERS (502) 223-7666 (502) 227-7400

October 9, 2003

San Care Care

007 1 0 2003

Mr. Thomas M. Dorman Executive Director Kentucky Public Service Commission 211 Sower Boulevard P. O. Box 615 Frankfort, Kentucky 40602

RE: Inquiry Into the Use of Contract Service Arrangements by Telecommunications Carriers in Kentucky – Case No. 2002-00456

Mr. Tom Dorman:

Enclosed are an original and the required copies of the Electric and Water Plant Board of the City of Frankfort, Kentucky proposed amendments to Cincinnati Bell, BellSouth, and Alltel's draft proposal presented at the Industry Workshop conducted on October 1, 2002 (Attachment 1). It is my understanding that this document is to be attached to the report from our recent workshop.

Also enclosed are an original and the required copies of the supplemental testimony of Edward H. Hancock on behalf of the Electric and Water Plant Board of the City of Frankfort, Kentucky (Attachment 2).

Any questions regarding this filing maybe directed to me at the above address or by telephone at (502) 227-7400.

Sincerely.

Robert A. Bowman, Esq. Attorney for the Frankfort and Electric Water Plant Board

Attachments

THE ELECTRIC & WATER PLANT BOARD OF THE CITY OF FRANKFORT, KY.

Joint Industry Proposal to Kentucky PSC for CSA Standards

Administrative Case no. 2002-00456 October 10, 2003

- 1. The following standards apply to all telecommunications carriers providing service in Kentucky including ILECs, CLECs, and IXCs.
- 2. The industry recommendation for CSA standards, endorsed by the companies represented as signatories to this proposal, is as follows:
 - a. Companies who currently provide service to a particular business customer (incumbent carrier) may enter into a contract (CSAs) with that business customer as a response to an actual (written or verbal) competitive offer to that customer made by another carrier. If the contract offer is based on a verbal competitive offer, the incumbent is required to obtain a written statement from the customer verifying that a competitive offer was made prior to finalizing the contract.
 - b. The incumbent carrier may provide a contract to a customer who makes a written request to be provided a contract comparable to what has been provided to another business customer, provided the carrier determines that the customer meets the guidelines for being "similarly situated" and is eligible for the contract.
 - c. Both incumbent and non-incumbent carriers may respond to a formal request for proposal (RFP) and offer contractual rates, terms and conditions.
 - d. Carriers who do not currently provide service to a business customer may solicit business from that customer by offering a contract (CSA) to that customer.
 - e. The carrier has the option to make available on its web-site a copy of the actual contract that is being provided to a business customer, with customer name and address redacted. If a template contract that is available for viewing on the web-site is used, only the modifications to that template need to be shown. If the Commission requests a copy of a particular customer contract, a copy that includes the customer name and address will be provided.
 - f. If the carrier does not elect to maintain a copy of the contract on its web-site, it must provide a copy of the actual contract, which includes customer name and address, to the Commission.
- 3. For purposes of these standards, the following are examples of when a carrier may use CSAs in order to respond to competition.
 - a. An incumbent carrier is responding to a competitive offer (written or verbal) to its business customer from a competitive carrier or responding to a written request from a similarly situated customer.
 - b. A carrier is responding to a formal request for proposal (RFP) initiated by a customer to different carriers seeking a competitive pricing offer.

BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

CASE NO. 2002-00456

In the Matter of: INQUIRY INTO THE USE OF CONTRACT SERVICE ARRANGEMENTS BY TELECOMMUNICATIONS CARRIERS IN KENTUCKY

SUPPLEMENTAL TESTIMONY OF

EDWARD H. HANCOCK

OCTOBER 9, 2003

- Q. Please state your name and business address.
- A. My name is Edward H. Hancock. My business address is 220 Steele Street in Frankfort, Kentucky 40601.
- Q. By whom are your employed?
- A. I am employed by the Frankfort Plant Board.
- Q. Did you previously file direct testimony in Docket 2002-00456?
- A. Yes, I did.
- Q. What is the purpose of this supplemental testimony?
- A. In its initial response to the Public Service Commission's data request as to whether a regulated service should be sold by tariff only or by CSA, FPB referenced a December 2002 FCC Report on "Local Telephone Competition". That report indicated the percentage of zip codes in the state of Kentucky for which there is no telephone competition at 79%, the fourth highest percentage in the nation. Since that report was produced, the FCC has issued a new report dated June 2003 for the period ending December 31, 2002.
- Q. Does the newly released FCC Report show any change in the status of competitive local exchange company (CLEC) penetration in Kentucky?
- A. No. According to the newly released FCC Report (Table 16), Kentucky's competitive status with regard to CLECs has not changed. A copy of the June 2003 FCC "Local Telephone Competition" Report is attached as Exhibit One to this testimony.
- Q. Does this conclude your supplemental testimony?
- A. Yes, it does.

SERVICE LIST

Sylvia Anderson AT&T Communications of the South Central States 1200 Peachtree St., NE Suite 8100 Atlanta, GA 30309

Melissa Burns MCIMetro Access Transmission Services, Inc. 6 Concourse Parkway Suite 3200 Alpharetta, GA 30328

Robert A. Bye Corporate Counsel Cinergy Communications Company 8829 Bond Street Overland Park, KS 66214

Hon. Ann Louise Cheveront Office of the Attorney General Utility & Rate Intervention Div. 1024 Capital Center Drive Suite 200 Frankfort, KY 40601

Ms. Joan A. Coleman Vice President, Regulatory/External BellSouth Telecommunications, Inc. 601 West Chestnut Street, 4NE P.O. Box 32410 Louisville, KY 40232

Stephen R. Byars Vice President-External Affairs ALLTEL Kentucky, Inc. P.0. Box 1650 Lexington, KY 40588-1 650

Susan Berlin, Esquire Intermedia Communications, Inc. c/o MCI Telecommunications Concourse Corporate Center Six 6 Concourse Parkway, Suite 3200 Atlanta, GA 30328 John Schmoldt Director of Operations Gearheart Communications Co. d/b/a/ Coalfields Telephone Co. 5 Laynesville Road Harold, KY 41635

Hon. Katherine K. Yunker Yunker & Associates P.O. Box 21784 Lexington, KY 40522-1784

Dr. Bob Davis 113 Pebble Beach Georgetown, KY 40324

Hon. William R. Atkinson Sprint Communications Co. Southeast Division 3065 Cumberland Blvd. Mailstop GAATLDO6O2 Atlanta, GA 30339

Trevor R. Bonnstetter General Manager West Kentucky Rural Telephone Cooperative Corporation, Inc. 237 North Eighth Street P.0. Box 649 Mayfield, KY 42066-0649

Hon. Dorothy J. Chambers Sr. State Operations Counsel BellSouth Telecommunications, Inc. 601 West Chestnut Street, 4NE P.0. Box 32410 Louisville, KY 40232

Keith Gabbard Manager Peoples Rural Telephone Cooperative Corporation, Inc. P.O. Box 159 McKee, KY 40447 W.A. Gillum General Manager Mountain Telephone Cooperative, Inc. 405 Main Street P.0. Box 399 West Liberty, KY 41472-0399

William K. Grigsby Assistant Manager Thacker-Grigsby Telephone Co. 9500 Communications Lane P.0. Box 789 Hindman, KY 41822

Jeff Handley TDS-Telecom Southeast Division 9737 Cogdill Road Suite 230 Knoxville, TN 37932-3374

Hon. C. Kent Haffield Attorney at Law Middleton & Reutlinger 2500 Brown & Williamson Tower Louisville, KY 40202

William W. Magruder County Telephone Cooperative Corporation, Inc. 1021 West Cumberland Avenue P.0. Box 80 Jamestown, KY 42629

Honorable James R. Newberry, Jr. Wyatt, Tarrant & Combs, LLP Lexington Financial Center 250 West Main Street, Suite 1700 Lexington, KY 40507

John. Powell President, Computer Innovations P.0. Box 539 Richmond, KY 40476

Honorable W. Brent Rice Attorney At Law McBrayer, McGinnis, Leslie and Kirkland, PLLC 201 East Main Street, Suite 1000 Lexington, KY 40507 F. Thomas Rowland Executive V.P/General Manager North Central Telephone Cooperative, Inc. 872 Highway 52 By-Pass P.0. Box 70 Lafayette, TN 37083-0070

Hon. John N. Hughes Attorney At Law 124 West Todd Street Frankfort, KY 40601

Hon. Thomas A. Marshall Attorney At Law 212 Washington Street P.O. Box 223 Fran kfort, KY 40601

Harlan E. Parker General Manager Ballard Rural Telephone Cooperative 159 W. 2nd Street P.0. Box 209 La Center, KY 42056-0209

Thomas E. Preston Foothills Rural Telephone Cooperative Corporation, Inc. 1621 Kentucky Route 40W P.0. Box 240 Staffordsville, KY 41256

David Sandidge Electric And Water Plant Board Of The City Of Fran kfort 317 West Second Street Fran kfort, KY 40601

Darrell Maynard President SouthEast Telephone, Inc. 106 Power Drive P.O. Box 1001 Pikeville, KY 41 502-1001 John A. Powell AEEP, Inc. 205 South Third Street Richmond, KY 40475

Clinton Quenzer Logan Telephone Cooperative, Inc. P.0. Box 97 10725 Bowling Green Road Auburn, KY 42206

Robin H. Taylor BellSouth BSE, Inc. 400 Perimeter Center Terrace North Terraces Bldg., Suite 220 Atlanta, GA 30346

Craig Winstead SPIS.net P.O. Box 1250 Dulin Street Madisonville, KY 42431

J.D. Tobin, Jr. Brandenburg Telephone Company 200 Telco Road P.0. Box 599 Brandenburg, KY 40108

AD. Wright e-Tel, LLC 607 Broadway Pad ucah, KY 42001

Allison T. Willoughby Brandenburg Telecom, LLC 200 Telco Drive Brandenburg, KY 40108

Daryl Wyatt General Manager South Central Rural Telephone 1399 Happy Valley Road P.O. Box 159 Glasgow, KY 42141-01 59 James Hamby Office Manager Highland Telephone Cooperative P.O. Box 119 7840 Morgan County Highway Sunbright, TN 37872

Hon. Douglas F. Brent Middleton Reutlinger 2500 Brown & Williamson Tower Louisville, KY 40202

Hon. Henry Walker Boult, Cummings, Conners & Berry P.O. Box 198062 414 Union Street, Suite 1600 Nashville, TN 37219

Carroll Wallace AT&T State Regulatory Manager Boult, Cummings, Conners & Berry P.O. Box 198062 414 Union Street, Suite 1600 Nashville, TN 37219

Edward H. Hancock Frankfort Plant Board 220 Steele Street Frankfort, KY 40601

Hon. Robert A. Bowman Hobson & Bowman 222 West Main Street Frankfort, KY 40601

Hon. David K. Cohen McBreyer, McGinnis, Leslie & Kirkland 201 East Main Street, Suite 1000 Lexington, KY 40507

Pamela H. Sherwood Vice President of Regulatory 4625 W. 86th Street, Suite 500 Indianapolis, IN 46268