Customer Name:
Effective Date: November 30, 2001
Expiration Date:
Service Description:
Unique Conditions: Very large customer served by another carrier.
Developed customer specific contract to meet customer's needs and win the customer over.
Total Value of Contract:
Price-Out of Contract: See below.
Price-Out of Tariff: See below.
Net Savings to Customer: See below.

		Tariff Rates				Contract Rates			
		Unit Price		Total Price		Unit Price		Total Price	
Item	Units	Nonrecurring	Monthly	Nonrecurring	Monthly	Nonrecurring	Monthly	Nonrecurring	Monthly
		$94.11	$94.97						
		$267.22	$135.11						
		$267.22	$633.03						
		$120.00	$116.65						
		$0.00	$32.96						
		$2,130.00	$32.00						
Totals									
Total Value Over Three Years									
Net Savings to Customer:									