

1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2 DOCKET NO. 000731-TP

3
4 In re: Petition by AT&T Communications
5 of the Southern States, Inc., d/b/a AT&T
6 for arbitration of certain terms and
7 conditions of a proposed agreement with
8 BellSouth Communications, Inc., pursuant
9 to 47 U.S.C. Section 252

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7  
8 DEPOSITION OF  
9 RONALD M. PATE

10  
11 January 26, 2001

12  
13 1:05 p.m.

14 1200 Peachtree Street, N.E.  
15 Atlanta, Georgia

16 Sharon A. Gabrielli, CCR-B-2002  
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1 APPEARANCES OF COUNSEL

2 .

3 On behalf of AT&T:

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16 On behalf of the Florida Public Service Commission (Via  
17 Telephone):

18 MICHAEL BARON, ESQ.

19 .

20 On behalf of AT&T (Via Telephone):

21 RHONDA MERRITT, ATTORNEY AT LAW

22 .

23 Also Present:

24 Ron Mills

25 Jay Bradbury

1           Deposition of Ronald M. Pate

2                   January 26, 2001

3                   RONALD M. PATE, having been first  
4           duly sworn, was deposed and testified as  
5           follows:

6                   EXAMINATION

7                   BY-MS.RULE:

8           Q.       Mr. Pate, I'm Marsha Rule. I  
9           work for AT&T. And we've met before, have  
10          we not?

11          A.       Yes, we have.

12          Q.       Could you state your name and  
13          address for the record?

14          A.       My name is Ronald P. Pate,  
15          address, 675 West Peachtree, Atlanta, Georgia.

16          Q.       And you filed both direct and  
17          rebuttal testimony in docket number 000731 in  
18          Florida, did you not?

19          A.       Yes, I did.

20          Q.       I would like to ask you some  
21          questions about your testimony. And I would  
22          like to start with your rebuttal. On page  
23          2, you discuss that BellSouth has taken  
24          positive steps to respond to AT&T's formal  
25          requests if doable and reasonable. And

1 that's on lines 12 and 13. Do you see  
2 that?

3 A. Yes.

4 Q. And my question is: How do you  
5 define doable?

6 A. Give me a second to read it over.

7 MS. RULE: Who just joined us?

8 MS. MERRITT: It's Rhonda Merritt  
9 at AT&T.

10 MS. RULE: Hello, Rhonda, we've  
11 already started.

12 THE WITNESS: In this context,  
13 since we were talking about all the issues  
14 doable, you had to be able to do it.  
15 Sometimes doable could be something from a  
16 technical standpoint. Sometimes doable could  
17 be something from a resource standpoint. So  
18 it was just the doability of whatever  
19 specifically we are talking about.

20 Q. (By Ms. Rule) So it wasn't an  
21 issue of whether it could technically or  
22 physically be accomplished. It was whether  
23 BellSouth could accomplish it within whatever  
24 constraints exist; is that correct?

25 A. Well, I would say that's correct

1 with taking a look at their constraints, as  
2 well as there may be a technical aspect  
3 associated with it also. And then you have  
4 to look at them both together, doability and  
5 reasonability.

6 Q. So it's a broad term as you use  
7 it?

8 A. Yes.

9 Q. And reasonable, I would expect to  
10 take it in the context, then?

11 A. I would put it in the same  
12 context. There is a reasonableness  
13 associated with anything. For example, off  
14 the top of my head, not specific to these  
15 issues, but if somebody wanted you to go to  
16 the store for them, it would be reasonable  
17 if the weather was nice. It might not be  
18 reasonable if we had ice on the roads and  
19 it's still coming down. So it's a  
20 reasonable -- even though it could still be  
21 doable, what would be reasonable in that  
22 situation.

23 Q. And moving on to the next page,  
24 there is some discussion about methods and  
25 procedures for implementing operator services,

1 directory assistance routing. You discuss  
2 three sets -- or propose contractual language  
3 for three types of routing. And that's in  
4 your Exhibit RNP 19, correct?

5 A. Let me look at the exhibit and  
6 see if that's correct. Yes, that's correct.

7 Q. Okay. And looking at RNP 19, I  
8 see what looks like three different sets of  
9 contract language. It looks like the  
10 numbering on each of them is pretty much the  
11 same.

12 A. I'm not sure of how they do the  
13 numbering. I mean, this is from the  
14 negotiation team working on the contract. So  
15 that's where it came from.

16 Q. Well, on the first one, and let's  
17 make sure we both are looking at the same  
18 first one.

19 A. Certainly.

20 Q. I see "draft" at the top of the  
21 page.

22 A. Yes.

23 Q. And then "proposed contract  
24 language addition for AT&T," and then there  
25 is a number "3.20, procedures for selective

1 carrier routing." Is that what yours says?

2 A. Yes.

3 Q. And on this one, 3.20.1 says, "In  
4 order for BellSouth to provide unbranded  
5 BellSouth operator services, two options may  
6 be elected." So this appears to be the  
7 language you were discussing that refers to  
8 unbranded OS/DA?

9 A. Yes.

10 Q. Okay. The next one is also  
11 entitled "procedures for selective carrier  
12 routing," but it starts at 3.21.

13 A. Yes.

14 Q. So am I to take it that this --  
15 the second contract language is to be taken  
16 in addition to, rather than instead of the  
17 previous one?

18 A. I think they were together, if I  
19 recall. Once again, I wasn't part of this.  
20 I got this from the negotiation team. The  
21 first one you just referred to and this one  
22 were given at the same time to show option  
23 for an unbranded as well as a branded.

24 Q. Okay. If you turn to the third  
25 contract language that starts over again at

1 3.20, procedures for selective carrier  
2 routing. And 3.20.1 says, "In order for  
3 BellSouth to provide branded or unbranded  
4 services, two options may be elected." It  
5 appears to me that the third piece may  
6 replace the first two; is that your  
7 understanding?

8 A. That's what I think, but you would  
9 have to go back to the negotiation team  
10 because what happened with the third piece  
11 that was missing from the other two, is  
12 there was nothing dealing with routing to an  
13 alternative platform or third party platform.  
14 And that's what this incorporated in in some  
15 of the further paragraphs.

16 I think you would have to go to  
17 the 3.20.9, which is on the very last page  
18 of that, where AT&T is using an alternative  
19 operator services provider. So my  
20 understanding is this was used to incorporate  
21 that because it was missing from the prior.

22 Q. So on page 3, your testimony says  
23 that the three documents -- that each  
24 document provides the process for establishing  
25 the footprint order, but it sounds like we



1 started out with two separate documents that  
2 have been subsumed into one. Is that your  
3 understanding?

4 A. I'm not really sure. We would  
5 have to go back to the negotiation team and  
6 ask them because this was part of the --  
7 just trying to get the language that was  
8 going to be incorporated into the  
9 interconnection agreement.

10 Q. Okay. And are you familiar with  
11 negotiations that have resulted in language  
12 after the -- I guess the language included  
13 in your RNP 19?

14 A. No, I have not looked at any of  
15 that.

16 Q. Do you know whether any of the  
17 language that's included in RNP 19 provides  
18 intervals for ordering?

19 A. We would have to look. I'm not  
20 that intimate with it. I see, just a quick  
21 glance looking on the very first page of the  
22 first one, at 3.20.4, it refers to an  
23 interval. The interval for the provision of  
24 the trunk group should be approximately 45  
25 calendar days. So there appears to be some

1 incorporation of intervals there.

2 Q. How about in the next piece?

3 A. On the second page of the next  
4 piece which is carried over 3.20 -- excuse  
5 me, 3.20.4, the interval for this process is  
6 30 days for up to 20 line class codes per  
7 in office. I see that cited.

8 Q. Okay. And how about for the  
9 final piece, do you see any intervals there?

10 A. In 3.20.6, that final piece is  
11 interval for this process is 30 days for up  
12 to 20 line codes per end office.

13 Q. Do you know who Michael Willis is?

14 A. Yes, I know Michael.

15 Q. And who is that?

16 A. Michael is a lady, I have to say  
17 that because the name Michael people don't  
18 realize such, and she is a member of the  
19 negotiation team.

20 Q. Would she have likely been  
21 involved in the negotiation of the language  
22 in your Exhibit RNP 19?

23 A. May have, but I don't know for  
24 sure who drafted or negotiated this part of  
25 it.

1           Q.       I would like to hand you an  
2           E-mail, and a copy of a document attached to  
3           it and ask you to take a look at it for a  
4           minute.

5                   MS. RULE:   Who just joined?

6                   MR. BARON:   Michael Baron,  
7           commission staff in Florida.

8                   MS. RULE:   Hello, Michael.  We  
9           have already begun.

10                  MR. BARON:   No problem.  I'm just  
11           on standby.

12                  MS. RULE:   Okay.  Did somebody  
13           just join  or just drop off?

14                  THE WITNESS:  Am I supposed to  
15           have -- help me with the pages here because  
16           it looks like I've got a page that probably  
17           just got copied twice.  How many pages?  I'm  
18           missing a page or something.  I don't know.

19                  Q.        (By Ms. Rule)  You know, and so  
20           do I.

21                  MR. BRADBURY:  You've got two  
22           pages 3.

23                  MS. RULE:   Do we have an original  
24           here?

25                  MR. BRADBURY:  If not, I'll go

1 find an original.

2 Q. (By Ms. Rule) Why don't we put  
3 this aside, Mr. Bradbury will go find us a  
4 page 2, and we'll come back to it.

5 In moving further down on page 3,  
6 you mentioned that BellSouth provided user  
7 requirements for unbranded OS/DA with ordering  
8 instructions to AT&T in mid-November 2000 in  
9 response to their actual request for that  
10 option for a specified project, the so-called  
11 friendly test. Is that friendly test also  
12 known as the Georgia 1,000 test?

13 A. I'm trying to find where you're  
14 reading from. What were the lines?

15 Q. I'm sorry. Why don't you start  
16 at page 3, line 18, 19.

17 A. Yes. My understanding, that's the  
18 Georgia 1,000 trial used that terminology,  
19 used to describe that as well.

20 Q. And the request for the option for  
21 the specific project, how was that request  
22 made?

23 A. That request would have been made  
24 by whoever is working on your project. I  
25 know Ms. Joe Williamson, I've seen her name

1 on a lot of that. I'm sure there was  
2 others involved. I've seen a -- I can't  
3 remember his name. I want to say Bobbick or  
4 something similar to that. And they would  
5 be making those requests back to their  
6 account team representatives, the BellSouth  
7 account team for AT&T.

8 Q. AT&T also submitted a change  
9 request for electronic OS/DA ordering; is  
10 that correct?

11 A. Yes, I do recall seeing that.

12 Q. And a change request is made for  
13 a change that BellSouth would make for the  
14 industry as a whole, correct?

15 A. Typically, it could be industry as  
16 a whole, but I guess there is situational  
17 things where it could be something just to  
18 an individual CLEC, but typically yes, for  
19 the industry as a whole.

20 Q. So a change request wouldn't have  
21 been made for a specific test project, would  
22 it?

23 A. It could be. I don't recall the  
24 wording on that particular change request. I  
25 have read it before. I just don't recall how

1 it was worded, but it could be.

2 Q. Okay. You are aware that AT&T  
3 made a change request for BellSouth to  
4 develop electronic OS/DA ordering?

5 A. That's what that change request  
6 was that we are discussing now, yes.

7 Q. And that was a general change  
8 request not specific to the Georgia 1,000  
9 test?

10 A. I don't know that it was  
11 interpreted that way. I don't get involved  
12 with working on individual change requests.  
13 What I do know from talking with people  
14 about this situation is that change request  
15 was treated as an individual request specific  
16 to AT&T to that Georgia 1,000 trial. But it  
17 identified only that central office, only  
18 that switch. So that's the way it worked.  
19 Whether that was the intent or not, I cannot  
20 speak to.

21 Q. So you're saying the change  
22 request identified a specific switch?

23 A. I would have to go back and read  
24 it. I'm just telling you how that change  
25 request was worked --

1 Q. Okay.

2 A. -- from my understanding.

3 Q. Moving on to the next page, you  
4 discuss some user requirements. What are  
5 user requirements?

6 A. The user requirements would be --  
7 first off, let me make sure I'm saying it in  
8 the proper context from how you're  
9 referencing it. Could you point me to where  
10 specifically you're referring to?

11 Q. At the bottom of page 3 and then  
12 continuing through the top of page 4, you  
13 said user requirements document is provided  
14 as Exhibit RNP 20.

15 A. The user requirements document that  
16 I'm referring to here is the document that  
17 we have developed based on the requests from  
18 -- this specific request from AT&T. So that  
19 actually spells out the specifications how  
20 this will work. So it's a document that is  
21 given back to the user, to the AT&T that  
22 then identifies how the request will be  
23 functioning, what you have to do, what you  
24 have to enter and so forth. It's those  
25 requirements. It's written by a requirements

1 writer based on requests that was made.

2 Q. Okay. So when it says user  
3 requirements, I guess do you interpret that  
4 as requirements for the user or not  
5 requirements from the user?

6 A. Well, it's a combination of both.  
7 It's the user saying what they want. And as  
8 a result of that, you write those  
9 requirements. It's just the standard way you  
10 develop and implement a functionality.

11 Q. Is that in the nature of more  
12 technical specifications?

13 A. It will lead to the technical  
14 specifications, but usually this is more of  
15 an English language written version. Then at  
16 some point in time the programmer would use  
17 that to do the programming necessary.

18 Q. Do you know when the user  
19 requirements were provided?

20 A. I brought a copy of those because  
21 I know we furnished them as they --

22 Q. It's RNP 20, I think.

23 A. Is it in here? It's dated. It  
24 has a date of November 16th on the user  
25 requirements. And what I recall is they



1           were actually given -- even though it's dated  
2           the 16th, a few days, a couple days before  
3           that to AT&T.

4           Q.       So mid-November time frame?

5           A.       Yes.

6           Q.       And those user requirements are  
7           specific to the central office used in the  
8           Georgia 1,000 test?

9           A.       That's what it's supposed to be,  
10          yes.

11          Q.       So I couldn't take those user  
12          requirements and place a general order for  
13          OS/DA routing across BellSouth's region?

14          A.       You could not take these user  
15          requirements. But from the work done from  
16          these user requirements, the bulk of that's  
17          done to be able to do that anywhere else.  
18          But each one for line class codes would be  
19          specific to that particular switch in that  
20          central office.

21          Q.       Okay. Moving on to page 6, we've  
22          got a paragraph that starts on line 14.  
23          Take a second and read that.

24          A.       I've read it.

25          Q.       Okay. Now, it references a

1 carrier notification. What function does a  
2 carrier notification serve?

3 A. A carrier notification is a letter  
4 that we put out on our web site that advises  
5 something that -- of some nature associated  
6 with the systems. We always put them out  
7 there advising when there is a change to the  
8 system and the functionality.

9 For example, we put them out there  
10 when there is a release that's about to go  
11 in, describes what's on the release. So its  
12 whole intent is to notify the ALEC industry  
13 as a whole it's something that's about to  
14 happen to the system. We also put them out  
15 there, for example, if we have some scheduled  
16 downtime for a system release. So it's just  
17 a method we use for notification.

18 Q. Let's take a look at Exhibit RNP  
19 21. And that's the November 22nd carrier  
20 notification that you reference on page 6.  
21 Do you have it?

22 A. Yes.

23 Q. Okay. Now, on line 14, you say  
24 that BellSouth has made that process -- and  
25 I think you're referring to the OS/DA process

1 that was made available to AT&T in the  
2 Georgia 1,000 test; is that correct?

3 A. Yes, that's correct.

4 Q. And you're saying that BellSouth  
5 has made that process available to all CLECs.  
6 How can I tell from this carrier notification  
7 how to get that process for a different  
8 company?

9 A. Well, it states here, it's down on  
10 the first page, next to the bottom, let me  
11 read it. "The ability to control branding  
12 on operator assistance and directory  
13 assistance using specific line class codes  
14 was implemented for AT&T in Georgia. Other  
15 CLECs interested in this capability should  
16 contact their account team representatives."

17 So the process it's saying is if  
18 you want to use this methodology, line class  
19 codes for OS/DA, then contact your account  
20 teams and they will work with you to  
21 establish such.

22 Q. Okay. Isn't that similar to,  
23 like, working on an individual case basis?

24 A. With line class codes for an ALEC,  
25 you do have to work on an individual case

1 basis. It's not something you can do across  
2 the board because you have to define what  
3 that particular ALEC is wanting to do. It  
4 gets back to the user requirements. You  
5 might be able to reuse something if it's the  
6 same as what someone else has already done,  
7 but there could be something unique to that  
8 particular ALEC.

9 Q. Assuming that ALEC A, ALEC B, and  
10 ALEC C all want to do OS/DA ordering using  
11 line class codes, the process should be the  
12 same, shouldn't it; it's just the codes that  
13 were different?

14 A. Most of the processes are the  
15 same, but when you program, then, for those  
16 particular ALECs, you're going to have to put  
17 some programming in our system that  
18 identifies just those ALECs. It would be  
19 done by an identification of their OCN, their  
20 operating company number is one thing.

21 So we have to put that programming  
22 in place. So that is something unique. Even  
23 though they can share a lot of the other  
24 common programming that's done, the bulk of  
25 the work, as I said earlier, already being

1 done, there is some unique things that have  
2 to be accomplished.

3 (Whereupon, a discussion ensued off  
4 the record.)

5 Q. (By Ms. Rule) So let me assert  
6 to you and you can have this subject to  
7 check, if you like, that this is a document  
8 received from Michael Willis, was sent  
9 January 15th, 2001, and that the cover sheet  
10 is correct. And it includes BellSouth's  
11 redline of AT&T's proposal for selective  
12 routing via line class code/OLNS language.

13 One of the things I noticed when  
14 I looked through here is on page 2 at the  
15 bottom. And it's page numbered page 2. And  
16 on the other documents that we discuss that  
17 are in RNP 19, you point out that had  
18 intervals associated with them. And I notice  
19 here it appears that BellSouth has deleted  
20 the intervals and said that they would be  
21 negotiated. Do you know why that is?

22 A. No, I have not been a party to  
23 any of that. I do not know.

24 Q. Are you aware of any other  
25 language that has been discussed between the

1 parties after the exchange of this E-mail?

2 A. No.

3 Q. On page 7 --

4 A. Of my rebuttal?

5 Q. Yes. You asked the Commission to  
6 find that BellSouth has responded to AT&T's  
7 change request to implement electronic  
8 ordering for OS/DA capability based upon the  
9 parameters of its specified project.

10 I would like to hand you a change  
11 request form. And you can see on the second  
12 page it's identified as ED-10209000001. Is  
13 this the change request to which you refer  
14 in that testimony?

15 A. Yes, yes. This is the one I  
16 have referred to.

17 Q. Can you point me to the parameters  
18 of the specified project that you're  
19 referring to?

20 A. This is written very broadly.  
21 What the parameters that I'm referring to is  
22 from as a result of this change request  
23 working with AT&T, my understanding is the  
24 request is specific to one switch in one  
25 central office and worked under the guise of

1 this change request. That's how my language  
2 is intended, and that's what it's referring  
3 to.

4 MR. 1234: Off the record.

5 (Whereupon, a discussion ensued off  
6 the record.)

7 (WHEREUPON, Pate Exhibit-1 and Pate  
8 Exhibit-2 were marked for identification.)

9 Q. (By Ms. Rule) Moving onto page  
10 10 of your rebuttal. The first paragraph  
11 you're discussing the change control process  
12 and you use the word collaboratively. And  
13 the sentence reads, "it's not clear how  
14 BellSouth and the other ALECs could be acting  
15 more collaboratively." Could you define  
16 collaboration in the sense that you're using  
17 it here with the quotation marks around it.  
18 I just want to make sure I understand it.

19 A. Let me read the paragraph and I'll  
20 respond. Well, the word is put in  
21 quotations because it has been bounced back  
22 and forth between Mr. Bradbury's testimony  
23 and mine. And I know Mr. Bradbury has  
24 accused us of not acting in a cooperative  
25 effort. And that's what I mean by

1 collaborative effort. You act cooperatively  
2 as a group. And we take exception to that.  
3 We think we have acted and we've acted in  
4 good faith and we are acting in a  
5 cooperative approach. That's what I am  
6 referring to here.

7 Q. Okay. So I could substitute the  
8 word cooperative, and it would be correct?

9 A. Cooperative, but collaborative also  
10 deals as a group. Collaborative act is a  
11 group cooperation. It's not just two  
12 parties. It's usually something more than  
13 that, but it could be used for two as well.

14 Q. And over on page 11, you discuss  
15 an instance where a consensus is required.  
16 Could you also define exactly what consensus  
17 is?

18 A. Well, to me that's a rough one.  
19 But first point me to to where I used that,  
20 please.

21 Q. Look on page 11, line 14, is one  
22 place where it appears.

23 A. Okay. Let me first go back and  
24 say where I started, that's a rough one. I  
25 know that in the document I've usually seen



1 the word -- the change control document the  
2 word consensus. Now, to me, consensus means  
3 everybody agrees. And that's a level of  
4 cooperativeness, collaborative effort that's  
5 very, very hard to achieve in any group  
6 setting, particularly where members of a  
7 group are going to change.

8 And in the setting we are dealing  
9 with here, that's part of the process.  
10 You've got different people representing the  
11 ALEC community at different times for various  
12 business reasons that are appropriate. But  
13 for a group to be truly able to work in a  
14 consensus environment, they have to mature  
15 under a team approach and figure out how do  
16 we come to a common understanding that we'll  
17 all agree to that's for the best of the  
18 team, whatever the project is they are  
19 working on, even though individually some  
20 people may have wished something a little bit  
21 different.

22 The way I see consensus used a  
23 lot in the change control process is more of  
24 a majority, voting on something. So the  
25 reference here where consensus is required to

1 make decisions is more from a change control  
2 standpoint in the majority.

3 Q. If I were to then insert, I  
4 guess, majority decision in the change  
5 control document wherever it says the group  
6 must reach a consensus or if a consensus  
7 occurs, would that be a correct usage?

8 A. I don't know. I would have to  
9 go back and look at the document and see.  
10 A lot of times, you know, you could use in  
11 this effort a majority approach if it's  
12 something that just requires a simple vote  
13 and the outcome of the vote would be  
14 acceptable, that's great. But sometimes  
15 consensus or a majority may need to go hand  
16 in hand because you're asking for a vote but  
17 still it has to be subject to what we used  
18 earlier the doability and reasonableness  
19 associated with with what that request is.  
20 BellSouth may still have some reasons why it  
21 can't do it.

22 Q. Well, I guess that is where I'm  
23 going about the question about consensus.  
24 Does consensus mean something less than 100  
25 percent agreement?

1           A.       It shouldn't.  If you really look  
2           at the word consensus and what it means  
3           around working as a team, but in the way  
4           I've seen it used in the context of these  
5           proceedings, CCP, it appears to be.

6           Q.       Well, would it be useful to define  
7           consensus in the CCP, the change control  
8           process?

9           A.       If that's -- you know, if I  
10          currently have a team working on that, if  
11          that would be useful, if they think that's  
12          necessary, then I'm going to say since that's  
13          the team that has to live with that, for  
14          them to define it.  If it's not necessary  
15          for them, then they can define whatever it  
16          is they want.  It needs to be clear how it  
17          operates.  That, I'll agree with you.

18          Q.       Well, I guess that puts us into  
19          kind of a circular problem.  If we don't  
20          know what it takes to reach consensus, how  
21          do we know when we get there?  And if it  
22          requires 100 percent agreement, that's easy  
23          to determine.  If it requires something less  
24          than that, where do you draw the line?

25          A.       I'm not sure.  That's where the

1 team would have to define where they draw  
2 the line. That's what I'm saying, is if  
3 they need more clear definition around it, I  
4 have to put myself personally at that avenue,  
5 that particular fine aspect where that word  
6 is used; but if clarity is not there, then  
7 the current team as well as on an  
8 on-going-forward basis, because things evolve  
9 and change, then you put the clarity in  
10 place.

11 Q. Do you participate in the change  
12 control process?

13 A. Not in the meetings, no, no. I  
14 see things from that, but I'm not a member  
15 of the change control process itself.

16 Q. If the change control document  
17 calls for consensus and 100 percent of the  
18 CLECs agree and BellSouth does not agree, is  
19 that a consensus?

20 A. I would have to first go back and  
21 look at how we are using it, in what  
22 context. So I mean I can't answer that  
23 question. If you've got a specific example,  
24 give it to me and let me see.

25 Q. Why don't we work from RNP 22,

1 since I'm going to come up to that one next.  
2 And RNP 22 is your exhibit that shows, I  
3 guess, BellSouth's redline of the CLEC  
4 redline of versions 2.0 of the change control  
5 document; is that correct?

6 A. Right, that's correct.

7 Q. Okay. Now, I'll direct you to  
8 the page number where it printed out on  
9 mine. It's on my page 29. But that's in  
10 -- let's see what section it's in. It's in  
11 table 4-3, types 2 through 5, detail process  
12 flow. And I realize at that it may not be  
13 on the same page for you.

14 A. What step are you looking at?

15 Q. Step 8.

16 A. Step 8.

17 Q. Sub part 5.

18 A. Okay.

19 Q. And then in the BellSouth orange  
20 language, it says "Based on BST/CLEC  
21 consensus, determine which scenario should be  
22 implemented."

23 MR. LACKEY: Off the record.

24 (Whereupon, a discussion ensued off  
25 the record.)

1           THE WITNESS: I just have to give  
2           you my interpretation. We would have to go  
3           back to the author of this. But it reads,  
4           "Based on BST/CLEC consensus, determine which  
5           scenario should be implemented."

6           And my interpretation would mean  
7           that then this is based on the CLEC  
8           community as a whole and then BST coming to  
9           a consensus, an agreement that that is the  
10          scenario, whatever the scenario is  
11          specifically, should be implemented. That's  
12          the way I would interpret it.

13          What I'll have to say, if it's  
14          not clear, if it's creating confusion, this  
15          word has been used before and, you know, the  
16          team that's out there needs to get definition  
17          around it so there isn't any confusion.  
18          There should be clarity. And that's what  
19          part of that subcommittee that's being  
20          charged out there to do should be doing.

21          Q.       Well, again, it kind of puts us  
22          in a circular situation. If you have to  
23          reach consensus about it, what it means and  
24          you don't know what it means, what is the  
25          first step towards breaking that deadlock and

1 getting there?

2 A. The first step is the parties  
3 discussing what it means. It should be the  
4 author here representing BellSouth in that  
5 language with the team, the subcommittee team  
6 members and their interpretation, and they  
7 should discuss it in their meeting, what does  
8 it mean and break it down.

9 Q. Do you know what interpretation  
10 BellSouth has placed on that term generally  
11 in the context of the change control  
12 document?

13 A. No. I haven't looked at it that  
14 way. I have not viewed it that closely, but  
15 I see the word consensus. And the answer to  
16 you is no, I haven't looked at it that way.

17 Q. So you can't tell me, then,  
18 whether it means BellSouth must agree or  
19 there is no consensus?

20 A. Well, as I said earlier, the way  
21 it's used in this particular one that you  
22 reference, that's the way I would interpret  
23 it, that the consensus means between the CLEC  
24 community and BellSouth, we agree in the  
25 scenario. But I'm not saying or even

1           implying that that was the intent of how  
2           it's used. Just as we sit here and talk,  
3           that's the way it impacts me.

4           Q.       Okay. Again, I realize the pages  
5           may not be the same, but on my copy, if you  
6           turn two pages farther to page 31, that puts  
7           you step 10, for me it's the second page of  
8           step 10, it looks like sub step or sub part  
9           4. Do you see that?

10          A.       I found sub part 4.

11          Q.       Okay. And do you see the --  
12          well, I guess there is some blue language,  
13          an orange note, more blue language, orange  
14          language, blue language.

15          A.       Mine is printed off in different  
16          colors, so you're going to have to direct  
17          me.

18          Q.       At the very end on my page and  
19          maybe not on on yours, there is a  
20          parenthetical that says "BellSouth cannot  
21          support."

22          A.       The square before it reads  
23          "implementation will occur NLT 90 days."

24          Q.       It's right after that. Do you  
25          see that?



1           A.       Where you cited "BellSouth cannot  
2 support"?

3           Q.       Yes. Okay. What does that mean?

4           A.       They could not support the change  
5 that was being requested.

6           Q.       So in other words, BellSouth will  
7 not agree to it?

8           A.       Yes.

9           Q.       What is the effect of BellSouth  
10 not agreeing?

11          A.       Well, at this point, this was part  
12 of the document that was developed for one  
13 of their subcommittee meetings. So they are  
14 saying we can't agree with that. They were  
15 supposed to take this back to that meeting,  
16 explain why and work from there. So that  
17 was just input from BellSouth. We could not  
18 support the language that the CLEC community  
19 was requesting.

20          Q.       And you're aware, aren't you, that  
21 there was recently a ballot regarding some of  
22 the suggested changes to the change control  
23 document, correct?

24          A.       Yes.

25          Q.       And, in fact, the balloting closed

1 last night at midnight, right?

2 A. That's my understanding.

3 Q. Assume with me for a moment that  
4 there was some BellSouth language and some  
5 CLEC language, if BellSouth could not support  
6 the CLEC language, but the CLEC language got,  
7 let's say, 100 percent consensus from the  
8 CLEC community under the change control  
9 process, would the CLEC language go into  
10 effect?

11 A. It's not my understanding that it  
12 would, no. If we can't support it, there  
13 may be some -- I would have to look at some  
14 specific language what that result is, but  
15 there may be some reasons, it goes back to  
16 that doable and reasonableness issue, that we  
17 cannot do that.

18 But for sake of conversation, it  
19 may be an interval that's being requested  
20 that is beyond reasonableness what our  
21 processes internally would support what to  
22 do, whatever that particular thing is. And  
23 when we get to that and we can't do it,  
24 we'll have to sit down and deal with it.

25 Q. So if I see BellSouth cannot

1 support in that context, it basically tells  
2 me it's not going to go into effect over  
3 BellSouth's objection; correct?

4 A. That's -- let me back up. This  
5 was meant to send back to the committee to  
6 work. I think we got to get to that point  
7 to identify those where we say we will not  
8 support. I'm not certain, I was not  
9 directly involved with all of this where it  
10 says cannot support, that that was the intent  
11 of this at that point in time. It could  
12 have been so we can't support that, we can  
13 work with that language, I do not know. We  
14 would have to get the people that got that  
15 specific. But at some point in time there  
16 may be items where we say we cannot support.  
17 It's beyond what we can do. We are going  
18 to have to deal with those.

19 Q. So if it came down to a vote as  
20 with the recent vote, and there was some  
21 language CLECs proposed and that BellSouth  
22 could not support, then 100 percent CLEC  
23 concurrence would not be enough to overcome  
24 BellSouth's lack of support?

25 A. Well, yes. And I'm going to

1 relate that back to this scenario. If I put  
2 a vote out there right now to all the people  
3 that work directly for me, that. They want a  
4 20 percent increase next year in their  
5 salaries because it's that time you've got to  
6 look at it, BellSouth is not going to  
7 support that. It's going to be beyond the  
8 reasonableness. Even though they may have  
9 the financial ability to do it, they are  
10 going to say no. And I, as their manager,  
11 their director, is going to say no. Thanks  
12 for the vote. I appreciate the input. Now  
13 let's sit down and talk about what we can  
14 do.

15 Q. Okay. Skipping ahead to page 14  
16 of your rebuttal testimony. If you start at  
17 the very last of line 25, you explain that  
18 "BellSouth has committed to following the  
19 CCP, and we have agreed to language that  
20 requires us to do so." I couldn't find  
21 where that language was. Could you show me  
22 what it is?

23 A. Let me read this real quick.  
24 Well, this whole area is referring to an  
25 issue that was issue 9-G of the BellSouth

1 business rules. And what this is written to  
2 is we have acknowledged here that under that,  
3 the change control process was not followed  
4 as it is written. And what we are saying  
5 is if you go back -- this is not a  
6 systematic problem. We are going to follow  
7 the language as its written, and there is  
8 notification languages in here -- we'll have  
9 to find it -- associated with documentation.  
10 Give me one second. Page 22, all  
11 additions --

12 Q. And you're --

13 A. I'm sorry, page 22.

14 Q. Of RNP 22 --

15 A. Yes. Look and see if we are on  
16 the same page again. Page 22 at the bottom.  
17 It appears that we are. And the very last  
18 bullet point says, "All additions and changes  
19 to BellSouth business rule documentation will  
20 be provided to CLECs no later than 30 days  
21 in advance of the release implementation  
22 date," or saying we have built a notification  
23 here and I think we have come to agreement  
24 on that. I'm not sure where the team is,  
25 but that's what I'm talking about, what I'm

1 referring to when I say the document itself.  
2 Our company is committed to following the  
3 CCP. We have agreed to language that  
4 requires us to do so. That's what I mean.

5 Q. Okay. I was thinking that your  
6 testimony said you've agreed to language that  
7 requires BellSouth to follow the CCP. Is  
8 there any language that I could find that?

9 A. I'm not sure that there is  
10 language, but that's the whole intent of the  
11 document. Why are we going through this  
12 process of putting a document together and  
13 working with the CLECs if we are not going  
14 to follow it. We've got better use of our  
15 time.

16 Q. Well, that's was kind of the gist  
17 of my question of when you said that you  
18 agreed to language that requires us to do  
19 so, I just couldn't find that language. And  
20 I was wondering if you had a cite to it.

21 A. No. That's not what I meant from  
22 that standpoint, the way it's used in this.

23 Q. I understand. Okay. Moving on  
24 to introduction of new interfaces, which you  
25 begin discussing on page 17 of your rebuttal.

1 Are you there?

2 A. Yes.

3 Q. Okay. BellSouth is developing OSS  
4 today outside of the change control process,  
5 correct?

6 A. I'm not aware of any that they  
7 are developing right at the moment  
8 specifically targeted to CLECs other than the  
9 DLEC TAFI being charged to that subset --  
10 I'll call the data LECs a subset of CLECs or  
11 ALECs as we refer to them in Florida. Other  
12 than that and that was being developed with  
13 those data LECs, I'm not aware of any  
14 development outside of change control.

15 Now, hold on. Let me back up.  
16 I've got to rethink through this. We have  
17 some XDSL processing that's taking place,  
18 loop makeup, all that area. That I would be  
19 -- that's to comply with regulatory. So we  
20 had that development and a solution that's  
21 being taken place. But that has been shared  
22 with the -- in many workshops and forums  
23 extensively.

24 Q. But it's not being developed in  
25 accordance with the change control process?

1           A.       Well, I don't know where -- the  
2 change control process specific area you're  
3 referring to so, why don't you help me by  
4 pointing out what we are not compliant with.

5           Q.       Has any DLEC submitted a change  
6 request through the change control process  
7 asking for XDSL, OSS functionality?

8           A.       Well, that's a regulatory issue.

9           Q.       Okay. And doesn't the change  
10 control document say that regulatory  
11 requirements will be handled through the  
12 change control process?

13          A.       Yes, it does.

14          Q.       Has BellSouth initiated a change  
15 request to handle this regulatory requirement  
16 through the change control process?

17          A.       I don't recall a change request;  
18 however, I don't interpret the development of  
19 the interface to require a change request.  
20 As I recall the document, it talked about in  
21 terms of introducing sharing with the CLEC  
22 community, what that was and particularly for  
23 new interface development and get their  
24 interest. That's what I recall.

25          Q.       How about regulatory requirements?



1 Aren't those to be developed through the  
2 change control process?

3 A. The regulatory requirements should  
4 be shared through the change control process.  
5 Whether that means that you submit a change  
6 request or not, I don't know. I haven't  
7 looked at it and interpreted it that way. I  
8 know it would be feasible to submit change  
9 control requests for some of the regulatory  
10 requirements. It may be -- and I don't have  
11 one off the top of my head, but it maybe  
12 on the magnitude -- I'm thinking of the UNE  
13 remand order, what all is going there, as  
14 large the scope of that is, that it would be  
15 hard to incorporate it in just a change  
16 request. It's a pretty big undertaking.

17 Q. Do you know whether -- and let me  
18 make sure I use your language. I think you  
19 said it would be appropriate to share the  
20 development through the change control  
21 process. Did I get that right?

22 A. Yes. And we have in here for  
23 new interfaces that we would bring that to  
24 the change control. I'll have to put that  
25 language out and share with them to get

1 interest. However, I think that's more  
2 intended, when I think of an interface, I  
3 think of something like our TAG interface, or  
4 our LENS interface, where we are developing  
5 something of that nature as opposed to  
6 something that may be far, far more reaching  
7 and when I referred to the UNE remand and  
8 all of that and we are having to develop a  
9 whole new architect associated with processing  
10 those orders.

11 It's more than just -- the  
12 interface that would be used for that is the  
13 same interface. You would submit the orders  
14 via TAG but some of the architecture behind  
15 it being developed would be different.

16 Q. What exactly is BellSouth  
17 developing in the way of XDSL OSS?

18 A. We are putting a new corporate  
19 gateway in place that will be where those  
20 requests come through. And the architecture  
21 behind that, it will not be going through  
22 the LEO LESOG that you're more accustomed to.  
23 That's how the local service requests route  
24 today. Instead it will come through a  
25 corporate gateway that will have a router

1           there that will do the same things through  
2           LEO and LESOG, but it will have more  
3           capacity and be able to handle and designed  
4           to handle the specific XDSL as well as  
5           eventually line sharing. And line sharing is  
6           not in place right now.

7           Q.       So that would be an had interface,  
8           right?

9           A.       No. That's what I'm trying to  
10          clear up. The interface and what we are  
11          trying to describe in the change control  
12          process is the interface that the CLEC uses  
13          to actually input that order. That's going  
14          to be coming through the same interface as  
15          it is today.

16          Q.       Which is?

17          A.       TAG, EDI, LENS is what I'm  
18          referring to.

19          Q.       So if I understand you correctly,  
20          then, if I'm the CLEC and I'm using whatever  
21          interface I'm currently using, TAG, EDI, I  
22          will enter my orders, for example, into the  
23          interface I'm already using. After the  
24          information leaves my interface, it goes to  
25          the new gateway --

1           A.       Yes.

2           Q.       -- a new corporate gateway?

3           A.       So that's still developing OSS,  
4 when you use the term. But the OSS is all  
5 that architecture behind it. It's not the  
6 interface associated with getting that data  
7 transmission for that request. And what we  
8 are trying to focus here in the change  
9 control process is the interface.

10          Q.       If I'm a user of EDI, and I'm  
11 sending, I guess, orders that are going to  
12 the corporate gateway, what's different about  
13 those orders or -- strike that.

14                   Is the path that those orders  
15 travel after they leave my interface the same  
16 as they would be if it went through LEO and  
17 LESOG?

18          A.       No. It will take a different  
19 path, but that will happen once it comes to  
20 BellSouth. And then it will be identified,  
21 send it to that route to take it to the  
22 corporate gateway.

23                   So from a CLEC user's perspective,  
24 you'll still use your same interface. We  
25 are giving you the business rules or whatever

1           you need to do to modify or change that, but  
2           it will be routed differently when it comes  
3           over to BellSouth.

4           Q.        So is there a router in between?

5           A.        There is a router in between. I  
6           have to go back and think through this. I  
7           haven't looked at the diagram in a while.

8                    (Whereupon, a discussion ensued off  
9           the record.)

10          Q.        (By Ms. Rule) I've handed you a  
11          document prepared by Mr. Bradbury that's a  
12          colored chart with many boxes with arrows.  
13          Do you have that?

14          A.        Yes, I do.

15                    MS. RULE: Why don't we identify  
16          that as an exhibit.

17                    (WHEREUPON, Pate Exhibit-3 was  
18          marked for identification.)

19          Q.        (By Ms. Rule) And have you had  
20          an opportunity to look at it a little bit?

21          A.        Yes, I have.

22          Q.        Now, this is Mr. Bradbury's  
23          attempt to put on paper what he understood  
24          the corporate gateway to be and how it  
25          worked with some other BellSouth systems?

1           A.       Okay.

2           Q.       And I understand you have a  
3 proprietary document in front of you that you  
4 cannot share that you're able to compare with  
5 this.

6           A.       Yes, it's a proprietary document  
7 because it's one that's not produced by  
8 BellSouth. The corporate gateway solution  
9 that we are currently deploying comes from  
10 Telcordia Technologies. So I'm looking at  
11 their document. And that's why it's --

12          Q.       So you're able to compare the  
13 Telcordia diagram with Mr. Bradbury's diagram?

14          A.       I can try to compare, but I can  
15 probably better just describe the flow, so if  
16 I can't answer your questions from that  
17 standpoint.

18          Q.       Let's try it that way.

19          A.       If I recall the question, you  
20 wanted to understand how an XDSL order would  
21 be routed. And it depends on what interface  
22 you're using. If you're using a TAG or  
23 RoboTAG, it's going to be routed directly to  
24 the corporate gateway. As well as for LENS,  
25 it will go directly to the corporate gateway.

1           If you're coming via EDI, which  
2           AT&T is primarily an EDI user, it's going to  
3           go through the EDI central over to the local  
4           service request router referred to as LSRR in  
5           Mr. Bradbury's diagram. And the LSRR will  
6           identify that as an XDSL transaction and  
7           route that to the corporate gateway. So  
8           only for EDI does it come in via the LSRR.  
9           The rest of it or all others, it goes  
10          directly to the corporate gateway.

11          Q.       And going back to something you  
12          said earlier, you said that, please correct  
13          me if I've got it wrong, but this was not  
14          an interface because the CLEC or DLEC uses  
15          the TAG, the EDI, the LENS interface to, I  
16          guess, prepare and send their orders,  
17          correct?

18          A.       That's correct. The interface  
19          that currently exists today are the same  
20          interfaces that are used. It just would be  
21          routed via a different gateway.

22          Q.       So it falls in the category of  
23          operation support systems but not an  
24          interface?

25          A.       That's the way I described it, and

1           that is the intent of the change control.  
2           All this architecture, OSS incorporates all  
3           of our back -- further downstream legacy  
4           provisioning systems. This is a rather  
5           encompassing term.

6           Q.       Mr. Bradbury has been very clear  
7           with me on that issue. So if I'm a DLEC or  
8           CLEC user, then I will need to get  
9           information from BellSouth to program my  
10          interface, so it can appropriately interact  
11          with the corporate gateway, correct?

12          A.       Sure.

13          Q.       And is that the business rules you  
14          were referring to?

15          A.       Yes.

16          Q.       And there would also be some  
17          technical specifications?

18          A.       Yes.

19          Q.       Would the business rules be  
20          developed through the change control process?

21          A.       The business rules for this  
22          initially were being developed through some  
23          BETA testing because of this being put in a  
24          whole new architecture in place. So I don't  
25          believe -- I don't know whether these



1 business rules were ever shared with the  
2 change control process. I don't know. What  
3 I do know is it was worked in a cooperative  
4 effort with several BETA testers that we  
5 identified. And we do this periodically. I  
6 mean, AT&T has participated in such things  
7 before to come in and BETA test it, fine  
8 tune, and work these out.

9 Q. Is there a separate DLEC change  
10 control process?

11 A. No.

12 Q. Going back to Exhibit 3, I guess  
13 the question is does Mr. Bradbury have it  
14 mostly right down here? Are there any  
15 changes you could make to if he has got it  
16 wrong somewhere? I would really, of course,  
17 like to see the proprietary document. But  
18 failing that, I just want to make sure I  
19 understand the flow and perhaps we can work  
20 off this one.

21 A. Well, I get confused by his flow  
22 because the way he does it, he just points  
23 from the ALEC premises to this larger big  
24 box. And you got to go a little bit  
25 different route than that. For example, his

1 EDI client, that should be drawn directly to  
2 the LSRR, the local service request router.  
3 Then the RoboTAG and --

4 Q. Okay. Got it.

5 A. The RoboTAG and the TAG client is  
6 going to be going right to the corporate  
7 gateway. And I'm confused by the way he has  
8 his EDI, LENS server and TAG server. If he  
9 means BellSouth's server, which I think he  
10 does, I'm just confused by how he has got  
11 that down.

12 Q. I believe everything in the big  
13 yellow box is BellSouth.

14 A. That's what I think he intends as  
15 well, but it's going TAG, API is pointed  
16 right to the corporate gateway.

17 Q. It wouldn't be -- see where he  
18 has TAG server going to LSRR?

19 A. Yes, that line would not be there  
20 for an XDSL transaction. However, it would  
21 be there if it was other than an XDSL  
22 transaction.

23 Q. Okay.

24 A. So his diagram has got me even  
25 confused. He is usually more simplistic than

1           this.

2           Q.       Okay.  Let me make sure I  
3 understand.  If I am a DLEC, and I'm sending  
4 an XDSL order from an EDI client, it goes  
5 directly to the LSRR and from there it goes  
6 to the corporate gateway; is that correct?

7           A.       That's right.  And we would have  
8 EDI central coming into the EDI server  
9 somewhere positioned in between.  It takes it  
10 right to the LSRR.  So that's where it's  
11 initially received our server for EDI.

12          Q.       Okay.  Which --

13          A.       I'm not sure if that's what it  
14 means or not.

15          Q.       But if I drew an EDI server in  
16 there, that would be in between the EDI  
17 client and LSRR?

18          A.       Yes.  And then goes next to the  
19 electrical service request router.  And it's  
20 saying it looks at that transaction when it  
21 gets into the local service request router,  
22 that's asking is this an XDSL transaction or  
23 is it everything else today?  Is it an  
24 everything else would be a resell transaction  
25 or UNE-P or loop order.  If it's that, then

1 the LSRR takes it to the LEO LESOG route.

2 Q. Okay. So then if I'm the DLEC  
3 using the EDI client, every one of my orders  
4 is going that route?

5 A. Yes.

6 Q. Not just my XDSL orders?

7 A. That's correct. It's only EDI  
8 that's the exception. For TAG and LENS, it  
9 is going directly to the corporate gateway.  
10 If it's XDSL, but everything else is going  
11 via over to the LEO LESOG route which first  
12 comes into LSRR to get there.

13 Q. Okay. So --

14 A. Understand -- let me back up for  
15 you so you can put this piece together. He  
16 has got -- he has got it captured that the  
17 -- one of the main reasons of the local  
18 service request order was to determine  
19 whether it was LNP or not. And if it was  
20 an LNP transaction, it would send it to the  
21 LNP gateway, which he has that captured. If  
22 it was not LNP, it sent it to LEO and  
23 LESOG. Now we've introduced this new  
24 component just for EDI coming in which is  
25 saying if it's XDSL, take it over to the

1 corporate gateway.

2 Q. So for a EDI client, then LSRR is  
3 basically a router for everything. It looks  
4 at and routes all orders coming from the EDI  
5 client?

6 A. That's correct.

7 Q. But for RoboTAG and the TAG  
8 client, it sounds like the DLEC or CLEC  
9 interface itself splits the orders and sends  
10 XDSL to the corporate gateway and the rest  
11 where?

12 A. It will send the rest over back  
13 to the LSRR or first come into our server  
14 which will take it to the local service  
15 request router. And for those transactions  
16 all it is saying, is it LNP or not.

17 Q. Now, I want to go to something  
18 you said before, and I'm not sure I  
19 understood. I think you said the corporate  
20 gateway was going to take the place of LEO  
21 and LESOG?

22 A. I said it could potentially. Some  
23 of those transactions down the road, as we  
24 take a look at it is one span or capacity,  
25 whatever the corporate gateway may allow us

1 to do, that that will be something we'll  
2 look at.

3 Q. What exactly do you mean by that?

4 A. By capacity?

5 Q. Well, I mean, yes, let's talk  
6 about capacity?

7 A. Well, what I'm saying as the  
8 industry continues to grow, there is going to  
9 be more volume we expect. And so you're  
10 always looking at the scalability of your  
11 system meaning how can you grow that capacity  
12 and grow that volume. It will be constantly  
13 watching this and there may be certain  
14 transactions that we will start to take via  
15 the corporate gateway. We definitely  
16 continue to try to work on all the UNE  
17 remand 319 products. And probably as those  
18 are developed, whatever we can develop for  
19 mechanization, they will probably come to the  
20 corporate gateway and not via LEO or LESOG.

21 (Whereupon, there was a brief  
22 recess.)

23 Q. So would you envision then over  
24 time LEO and LESOG being phased out?

25 A. I can't see that far at this

1 point. I don't see LEO and LESOG being  
2 phased out at any point in time in the near  
3 future. Could its use change, different  
4 transactions going that way, potentially yes,  
5 but phase out, I don't see at this point.

6 Q. Okay. Going back to Exhibit 3,  
7 down at the bottom left there is a box and  
8 it says BellSouth ROS, and an arrow, direct  
9 API, and it's pointing at corporate gateway.  
10 How does BellSouth or how will BellSouth  
11 enter orders into the corporate gateway?

12 A. Right now BellSouth does not enter  
13 orders into the corporate gateway. It goes  
14 directly to the service order communication  
15 system, SOCS.

16 Q. What's the relationship between ROS  
17 and the corporate gateway?

18 A. There is none today.

19 Q. Will there be when the corporate  
20 gateway is fully implemented?

21 A. I don't know. There's been  
22 discussion of routing transactions through the  
23 corporate gateway. BellSouth's all their  
24 retail units come in in that way, but I'm  
25 not sure where that is. There has been some

1 discussions.

2 Q. What advantage might that offer?

3 A. I don't know if it's more of an  
4 advantage, you could categorize it as that or  
5 just more us being -- I say us -- where I  
6 work being the network organization, we  
7 would ensure that all transactions are coming  
8 in the same way.

9 Q. Is there anything fundamentally  
10 wrong with Mr. Bradbury's diagram?

11 A. Well, I point out some of the  
12 arrows and whatever, and I would have to sit  
13 down and study it in a little bit more  
14 detail. It's looks like he's got all the  
15 piece parts identified. I would just have  
16 to look at each individual arrow and how he  
17 has it going. It's kind of difficult for me  
18 to embrace that all right here on the spot.  
19 So I'm just not going to be able to answer  
20 that without studying all this. I don't  
21 know what he means by New SOG, service order  
22 gateway.

23 MR. BRADBURY: Service order  
24 generator.

25 THE WITNESS: Service order



1 generator, okay. I would have to study it.  
2 I like mine better but I can't give it to  
3 you.

4 MS. RULE: Well, if there is any  
5 way that you could give it to us, I would  
6 very much appreciate it.

7 MR. LACKEY: Why don't you just  
8 keep bringing that up. Let me tell you what  
9 I'll do, I charge you to go find out when  
10 you get permission from Telcordia to give  
11 them that.

12 THE WITNESS: I have already  
13 written myself a note. I want to look at  
14 that.

15 (Whereupon, a discussion ensued off  
16 the record.)

17 Q. (By Ms. Rule) Are you familiar  
18 with the CLEC test environment now being  
19 built under change control?

20 A. Yes, I have some familiarity with  
21 it, yes.

22 Q. Will the CLEC test environment be  
23 able to work with the corporate gateway?

24 A. I haven't looked at it. I really  
25 don't know. And my reaction would be yes,

1 it should, but I don't know.

2 Q. Do you know of any reason at this  
3 time why it wouldn't be able to?

4 A. No. I don't know of any reason  
5 why it would not.

6 Q. Does BellSouth currently have any  
7 OSS in place that will facilitate line  
8 sharing?

9 A. Yes, there is currently today --  
10 it went in September 30th of last year where  
11 you could submit line sharing orders  
12 electronically and it went via the LEO LESOG  
13 route. We were also -- that's sort of for  
14 us an interim measure, line sharing. We, as  
15 part of this overall Telcordia solution, will  
16 have in place right now, targeted towards  
17 probably third quarter's time frame, where it  
18 will come in via the corporate gateway. But  
19 we went ahead and put the interim solution  
20 in place via LEO and LESOG.

21 Q. How about for line splitting?

22 A. Nothing on line splitting.

23 Q. Do you know whether BellSouth has  
24 any plans to put OSS in place for line  
25 splitting?

1           A.       I don't know what the plans are.  
2 I haven't been close to that one.

3           Q.       Do you know who would be?

4           A.       I mean, that would come from our  
5 IT group headed up from the BellSouth's  
6 standpoint by Mr. MacDougal. And, of course,  
7 Mr. Stacy is involved with that as well. I  
8 just have not gotten close to the line  
9 splitting.

10          Q.       Would the OSS for line sharing be  
11 similar to the OSS for line splitting?

12          A.       Well, I don't know since I said I  
13 haven't gotten close to the line splitting.

14          Q.       Okay. I thought you weren't close  
15 to the plans. Does BellSouth currently have  
16 in place its own electronic interfaces that  
17 it uses for provisioning or providing XDSL?

18          A.       You're referring to -- ask me the  
19 question again, please. I'm sorry.

20          Q.       Let me ask it in a different way.  
21 How does BellSouth order XDSL services for  
22 its retail customers?

23          A.       We have an ADSL product offering,  
24 I think it's called fast access. I haven't  
25 looked at that closely. And so I'm not

1 familiar with exactly how that order flows.  
2 Our ADSL offerings, we offer a tariff ADSL  
3 to network service providers. And there is  
4 some relationship that we, our retail units  
5 sell fast access, but I just don't know the  
6 details of that, I'm sorry.

7 Q. Well, would you agree that  
8 whatever interfaces or systems BellSouth has  
9 in place for delivering XDSL to its  
10 customers, it must make equivalent  
11 functionality available to the CLECs?

12 A. Corporate functionality, access to  
13 corporate functionality, I will agree.

14 Q. Are you familiar with the Access  
15 271 order?

16 A. I've read at least parts of it,  
17 yes.

18 Q. And that's the order that came out  
19 last June of 2000?

20 A. Whatever time, yes.

21 Q. Are you aware of the position that  
22 the FCC took regarding line splitting with  
23 UNE-P?

24 A. No.

25 Q. Are you familiar with an August

1 2000 ex parte, a BellSouth ex parte to the  
2 FCC regarding line splitting?

3 A. No.

4 MS. RULE: Off the record.

5 (Whereupon, a discussion ensued off  
6 the record.)

7 Q. (By Ms. Rule) Okay. Back on  
8 the record. The FCC recently issued a line  
9 sharing and line splitting order in this  
10 month, as a matter of fact, that said ILECs  
11 and CLECs should work toward processes to  
12 develop a single order process to add XDSL  
13 to UNE-P voice customers. Are you aware of  
14 any developments in process toward that goal?

15 A. No, not at this point.

16 Q. Do you know of any CLECs in  
17 BellSouth's territory that are currently  
18 engaging in line splitting?

19 A. No.

20 Q. Okay. Skipping way ahead to page  
21 25 of your rebuttal. See a list of various  
22 types on lines, it looks like 15 through 19.  
23 Do you see that?

24 A. Yes.

25 Q. And then over on the right-hand

1 side of the page, you've got various dates  
2 listed as turnaround.

3 A. Yes.

4 Q. Could you tell me exactly what  
5 turnaround means? When would be the start  
6 and when would be the end of the turnaround?

7 A. Well, what turnaround means is, as  
8 the name implies, from the time you received  
9 it and you turn it around and get it back  
10 to the individual or the party that gave it  
11 to you. Turnaround should be -- I don't  
12 know how it's defined here very specifically,  
13 if they have gotten that level of detail, it  
14 should be date and time you receive it and  
15 the date and time you send it back out.

16 Q. So would turnaround mean that the  
17 problem should be resolved or that a response  
18 would have been given? I'm not sure which  
19 one.

20 A. Well, I'm just defining the word  
21 turnaround. I haven't looked in the context  
22 specifically with what the question was here.  
23 So let me read it first. We are talking  
24 about the escalation process. And AT&T was  
25 referring to specific intervals it had added

1 for the steps in the process, the steps  
2 being defined as when you go from one level  
3 of escalation to the next level. And I  
4 think there is three or four levels of  
5 escalation. And depending on the type of  
6 the change request we are dealing with, we  
7 have different intervals that were being  
8 proposed.

9 So what we are referring to is  
10 you have a response for type one issue of a  
11 one-day turnaround for that escalation. And  
12 then if it went to the next level, it would  
13 be another day turnaround is the way I'm  
14 interpreting this.

15 Q. So turnaround would basically mean  
16 completion of that step, whatever that meant?

17 A. Yeah, you got a response. It may  
18 not be the response, you wanted but you've  
19 got a response.

20 Q. And going ahead to page 30, I  
21 would like you to take a minute to read line  
22 15 through 4 of the next page.

23 A. Okay.

24 Q. Now, it seems to me on line 24,  
25 where you say that a single employee types

1 the order into DOE, we are referring to a  
2 BellSouth employee, correct?

3 A. Yes.

4 Q. So when the BellSouth employee  
5 types the order into DOE, the ALEC still has  
6 to go back and add information into its own  
7 internal systems, correct?

8 A. Sure, if you -- for your ordering  
9 system itself, whatever you're tracking.  
10 Now, you say add information. You've given  
11 us an order, and we've inputted the order at  
12 that point in time. So I'm not sure what  
13 information you're adding. When you're  
14 saying if something comes back on the order,  
15 then, yes. But if you want to keep your  
16 OSS, internal OSS, your database updated,  
17 you're going to have to key that information  
18 in.

19 Q. Okay. Okay. On page 35 --  
20 actually beginning at the very bottom of page  
21 34. You state that complex variable  
22 processes are difficult to mechanize and  
23 BellSouth has concluded that mechanizing many  
24 lower volume complex retail services would be  
25 imprudent for its own retail operations.



1           What are those many lower volume complex  
2           retail services to which you're referring to?

3           A.       Well, I don't have a list in  
4           front of me, but I would think probably  
5           multi serves is an example. I would have to  
6           go back to the actual retail operations of  
7           wanting to develop a specific list. However,  
8           what I'm referring to is these transactions  
9           are very complex by the nature of the  
10          service that you're requesting, that you're  
11          ordering.

12          And if you look at the overall  
13          business transactions that we do that fall  
14          into the complex categories, it's a small  
15          percentage. It's not big volume produced  
16          type transactions. And a lot of these  
17          design services makes them unique. And that  
18          even complicates it further for mechanization.

19          Q.       When you say there are many, you  
20          know, without having a list, I'm not sure  
21          what that means. Is that, like, 50, 10?

22          A.       Well, no. You could go to the  
23          listing of the services from a resell service  
24          standpoint that's in the service quality  
25          measurement that talks about flow through.

1 And I think it's got most of the products  
2 identified there. And you could work from  
3 there. I don't have that with me.

4 Q. Okay. I notice in this testimony,  
5 you discuss pending SUPPs in connection with  
6 flow through. And it looks like it begins  
7 over on page 39. And you mention that this  
8 was a new category to add with the September  
9 report as a result of an exception in the  
10 Georgia third-party test, correct?

11 A. That's correct.

12 Q. Are you aware that KPMG has  
13 reopened this exception recently?

14 A. They reopened it as a result of  
15 this. I thought it's also now closed as  
16 well.

17 Q. Okay. There is another thing on  
18 page 43 that confused me. And that's where  
19 you're talking about nine users combining for  
20 over half the LSR business resell volume?  
21 So we are talking about I guess the majority  
22 of the volume coming from nine users,  
23 correct?

24 A. That's correct.

25 Q. I just really don't understand how

1 a majority of the data can skew the results.  
2 I mean, I don't understand your sentence on  
3 page 9.

4 A. No. It's not saying a majority  
5 of the data can skew the results. It's the  
6 fact that the majority of the data comes  
7 from a minority of users can skew the  
8 results.

9 Q. But it's still the majority of the  
10 volume percentage?

11 A. It is the volume percentage;  
12 however, what's dictating that volume is the  
13 particular type of orders and whatever those  
14 few users were doing. If you had across the  
15 board everybody doing the various different  
16 orders, you would have a different base from  
17 which the data would be coming from.

18 So based on these nine users,  
19 their plans, if they are more predominant  
20 users of electronic interfaces, as well as  
21 their particular market niche they have  
22 carved out is given a particular order type  
23 to come to us, then I think that skews the  
24 data. The systems may be capable of many  
25 more things.

1 Q. But if this is the type of order  
2 that the systems are largely being asked to  
3 handle, wouldn't then the data be indicative  
4 of how that type of order is handled?

5 A. For those nine users.

6 Q. For that amount of volume?

7 A. For those nine users.

8 Q. Does that mean yes or does that  
9 mean no?

10 A. I'm saying it's representing more  
11 based on nine users instead of the CLEC  
12 community as a whole because those nine users  
13 are the predominant users of the system.

14 Q. So basically those are the users  
15 you have to look to to determine the volume?

16 A. Those are the users you have to  
17 look to what the data is reflecting.

18 Q. And moving on to page 53. On  
19 line 5, you say, "TAFI cannot be integrated  
20 for either user community." And I believe  
21 in that context you're referring to the ALECs  
22 and to BellSouth, correct?

23 A. That's correct.

24 Q. If you look on your direct  
25 testimony, on page 84, beginning on line 4,

1           you have a statement that starts out, "While  
2           it can be said that TAFI is integratible  
3           (interfaces) with BellSouth's back end legacy  
4           systems, TAFI is not integrated with  
5           BellSouth's marketing and sales support  
6           systems RNS and ROS."

7                     Could you, I guess, rationalize  
8           these two statements for me?

9           A.        What I'm trying to do is play  
10          with the term that I feel like has been  
11          misused.  It's a quote, and I don't know if  
12          it was of Mr. Stacy's or whomever that was  
13          made back in the reference to one of the FCC  
14          rulings saying that we had superior  
15          integratability with TAFI -- or I forgot the  
16          exact quote, but that's what a lot of this  
17          -- both these sections are dealing with.  So  
18          when I say while it can be said that TAFI  
19          is integratible, I'm trying to refer back to  
20          that.  And I tried to clear it up in the  
21          rebuttal that we think it's just a  
22          misinterpretation, that you just misunderstood  
23          what someone had said.  It's really not  
24          integrating with any of the systems.  It's  
25          using data, getting data from that system to

1 perform its functions. And that's what I'm  
2 trying to better articulate here.

3 Q. I'm still not sure I understand  
4 exactly what you mean.

5 A. Okay. Well, let me go back to  
6 page 53 of my rebuttal. Down at the bottom  
7 of line 22, I read the statement made by  
8 BellSouth in the Louisiana 271 application  
9 before the FCC was misinterpreted by AT&T.  
10 "The statement, in quotes, 'BellSouth concedes  
11 that it derives superior integration  
12 capabilities from TAFI,' means that TAFI  
13 obtains data from various OSSs where given a  
14 trouble condition and then mechanically  
15 integrates this information to form the  
16 analysis to determine the course of action to  
17 effect a repair."

18 The integration that we are trying  
19 to refer to that I say back over here, while  
20 it can be said that TAFI is integratable, is  
21 the integration of that information from the  
22 various systems into TAFI so that it can  
23 perform its function, which is the function  
24 of assessing and doing screening for that  
25 particular trouble. It is not trying to

1 clear up. It is not integrating information  
2 with the systems in BellSouth. It's using  
3 that information.

4 Q. Do you happen to have Mr.  
5 Bradbury's direct testimony with you?

6 A. No, I don't have any of Mr.  
7 Bradbury's.

8 Q. Let me share with you just a page  
9 from his testimony that I believe has the  
10 quote to which you're referring.

11 A. Which do you want me to look at?

12 Q. If you start down at the bottom  
13 of the page. I think you see the question  
14 and quotes over on the next page continuing  
15 to the page after that. Could you take a  
16 look at that?

17 A. Okay.

18 Q. Could you show me where in that  
19 quote or what in that quote supports your  
20 definition of integration?

21 A. Well, that's what I'm saying, we  
22 think the party is confused with this quote.  
23 I know we've had interaction with the FCC  
24 staff since this came out. We think that  
25 confusion is cleared up at this point in

1 time. And our next application will support  
2 that clarity.

3 Other than that, where they say at  
4 the end, in other words, TAFI is integrated  
5 with BellSouth's other back offices systems,  
6 that's what I'm saying; it really is not  
7 integrated with those systems. And that's  
8 what some of the confusion, I think, is  
9 generated here from.

10 Q. Tell me again why you say it's  
11 not integrated.

12 A. It gets information from the  
13 systems. For example, if TAFI -- TAFI is a  
14 front end system to LMOS, which is really  
15 the processing for trouble tickets take place  
16 in LMOS. If you shut TAFI down tomorrow,  
17 LMOS and all the other OSS still functions.

18 Q. If you shut LMOS down, would TAFI  
19 still function?

20 A. No, TAFI can't function without  
21 LMOS. It gets information from LMOS. It  
22 gets information from other sources depending  
23 on the trouble ticket as well. We built the  
24 intelligence into TAFI that someone physically  
25 use to have to sit there and do to screen



1           it.

2           Q.       So LMOS is integrated with TAFI,  
3 but TAFI is not integrated with LMOS?

4           A.       No, I didn't say LMOS is  
5 integrated with TAFI. It's a front end that  
6 TAFI would send information to LMOS to start  
7 and open a trouble ticket and do things.

8           Q.       So it interacts with LMOS, but  
9 it's not integrated with LMOS?

10          A.       Someone has to physically sit  
11 there at TAFI. It's a human and a machine.  
12 And they are going to have to be sitting  
13 there doing things and telling it to do  
14 things. It's just submitting a transaction  
15 and then goes into LMOS to open a trouble  
16 ticket. It's not dependent upon TAFI.  
17 Someone could directly go into LMOS and open  
18 a trouble ticket.

19          Q.       But if I understand you, TAFI is  
20 dependent upon LMOS, in that if you pull  
21 LMOS, TAFI won't work properly?

22          A.       Dependent upon LMOS? There is no  
23 need for TAFI without LMOS, if you want to  
24 say it that way. TAFI is the front end to  
25 LMOS. It's just -- I'm trying to think of

1 a better way to describe it and compare it  
2 to some other systems.

3 Q. No. That's fine. Are you  
4 familiar with the form of the change control  
5 ballot that was recently distributed and used  
6 to vote on process changes to the CCP?

7 A. I read it one time. Same time  
8 it went out I saw it.

9 Q. And did you notice that it didn't  
10 have a yes or a no vote approach to a  
11 decision?

12 A. It had different levels, strongly  
13 agree or disagree type of approach and four  
14 or five categories, but I've forgotten the  
15 specific ones.

16 Q. Is BellSouth willing to agree that  
17 that's an acceptable way of balloting in the  
18 future?

19 A. I can't speak for that. I don't  
20 know.

21 Q. I've got some questions about  
22 change control groups. And one of them is  
23 called the triage group. What is the  
24 function of the triage group?

25 A. You said change control group as

1 far as a part of the change control process?

2 Q. Well --

3 A. CLECs?

4 Q. Why don't we change it. Why  
5 don't you just tell me what the function of  
6 the triage group is.

7 A. I've seen the term but I'm not  
8 close to what the triage group does, so I'm  
9 not sure. My understanding of the triage  
10 that I was aware at one time was it consist  
11 of a lot of project managers representing --  
12 taking a look at wholesale systems, retail  
13 systems and then -- or like their  
14 terminology, downstream back end systems.  
15 That's where the triage terminology, I think,  
16 came from, but I'm not sure.

17 So these were the project managers  
18 representing those different systems, and they  
19 would take a look at all the different  
20 changes and assess, based on that change,  
21 what systems would be impacted, what needed  
22 to be done.

23 Q. Does the triage group have any  
24 relevance with regard to the change control  
25 process?

1           A.       I'm sure they would have some  
2           relevance as to when they know the changes  
3           are coming, they would look at it to make  
4           sure all system impacts had been taken into  
5           consideration for implementation. But I  
6           don't know how -- where that specifically  
7           fits in.

8           Q.       Do you know what the senior board  
9           of directors is?

10          A.       There is a -- senior board of  
11          directors is a term or board of directors, I  
12          forget the specifics. I don't require --  
13          excuse me, I don't recall that being within  
14          the change control document itself. But  
15          there is a board of directors at BellSouth  
16          that sort of counsels, gives advice to the  
17          change control administrators in this case,  
18          the change control manager, whatever issues  
19          are coming up in change control. And these  
20          are the same people that are involved,  
21          actually, from a reporting structure to those  
22          individuals. It has some relationship as  
23          well. So it's just directors.

24          Q.       So some of the change control  
25          personnel would typically report to persons

1 on the senior board?

2 A. One of the persons, yes.  
3 Actually, it's their director that they  
4 report to. Another one is someone that's  
5 closer to the systems but has a lot of  
6 interaction as well. It's not a reporting  
7 relationship, but would have a lot of  
8 interaction day in and day out. And I think  
9 there is three of them. I'm trying to  
10 remember who the third one is. They are all  
11 people that day in and day out are involved  
12 with the systems either from an  
13 administration or changes. But they don't --  
14 they are not an active participant as far as  
15 the way the change control process is defined  
16 as a member. We have, you know, Valerie  
17 Coddington, who is a change control manager  
18 and the staff that supports her.

19 Q. What is the change review board?

20 A. I'm not sure if it's different  
21 than what I just described, and I may have  
22 the two confused.

23 Q. We've talked about some language  
24 that has been proposed by CLECs and proposed  
25 by BellSouth, you know, generally we've

1 talked about it in the -- I believe it's RNP  
2 22. And I'm kind of confused about who  
3 within BellSouth actually is proposing the  
4 language? Would it be Valerie Coddington's  
5 group?

6 A. I think she has probably several  
7 people that she goes to, the directors that  
8 we just talked about, senior directors board,  
9 whatever the term we use is probably one of  
10 the main components associated with that.  
11 Those are the individuals that are more of a  
12 senior manager level in the company and have,  
13 therefore, a better understanding of a  
14 broader picture of how things impact. So a  
15 lot of that would be getting input from  
16 those individuals.

17 And thinking back on your question  
18 on the change review board, I'm not sure,  
19 but that may be referring to some of the  
20 actual SMEs associated with whatever area.  
21 SMEs being the subject matter expert. There  
22 may be a board there, but I'm not sure how  
23 that functions when you submit a change  
24 request, and I would take a look at that.

25 As a result of that, they go back

1 to those particular subject matter experts if  
2 there is a given area as part of this  
3 language, and they would be giving their  
4 input as well.

5 Q. What is the actual internal  
6 BellSouth process by which BellSouth decides  
7 whether to agree or disagree with CLEC  
8 proposed language?

9 A. Well, that's what we are just  
10 talking about. Those individuals would be --  
11 primarily that those individuals on that  
12 board, that director board would be the ones  
13 that take a look at that and take a look at  
14 whether it's something we could do or not  
15 do, talk with the various subject matter  
16 experts. They come more into play when  
17 you're looking at an internal process  
18 intervals, how quickly can you do things.  
19 They're going to have to put those in place.  
20 And they would then look at that and give  
21 that direction back to Ms. Coddingham.

22 Q. Would CLECs ever interact directly  
23 with the senior board of directors?

24 A. Not as a board, I don't think  
25 they do. I don't think they do. They may

1 interact with some of them individually, but  
2 I don't think they do as a board.

3 Q. How would that come about, the  
4 individual interaction?

5 A. Just if they happen to be someone  
6 representing the aspect at a meeting telling  
7 them about something that's going on. They  
8 wouldn't be doing it in in the capacity of a  
9 member of that board.

10 Q. How many CLECs participate in  
11 change control process improvement meetings?

12 A. The improvement sub team or the  
13 CCP monthly meetings? Please clarify.

14 Q. Well, let's talk about both of  
15 them.

16 A. Okay.

17 Q. Because I'm not sure of the  
18 difference, so please tell me what you mean  
19 by the sub team first.

20 A. Well, the sub team that I'm  
21 referring to is a team that was chartered  
22 out of the change control process to go and  
23 take a look at this document and then try to  
24 come together to help finalize this and get  
25 down to those -- particularly those issues



1 that we discussed earlier where we definitely  
2 just cannot agree. And that's where a lot  
3 of the ballot just went out about.

4 Q. And that would be the process  
5 improvement sub team?

6 A. Yes. And I don't know how many  
7 individuals are on that. I think there is  
8 -- I'm guessing here -- it's about six or  
9 seven participating CLECs in that process, as  
10 well as the BellSouth representatives.

11 Now, the second thing I was  
12 referring to is the monthly meetings themselves  
13 in the change control process. And from my  
14 review of the minutes, there is only a  
15 handful, 10 to 12 that really participate in  
16 those meetings on an ongoing -- if you look  
17 at them on an ongoing regular basis, you  
18 would probably only get there is six or  
19 seven that participate. And there is a few  
20 that jump in and out if something to their  
21 interest is before them in that change  
22 control process.

23 Q. I've seen a number of E-mails from  
24 a change control group at BellSouth, and it  
25 seems like they notice everybody who wants to

1 hear anything.

2 A. Well, that's not everybody. It's  
3 those who have registered to be a  
4 participant. And at last count, it was  
5 close to a hundred CLECs that were  
6 registered. So they get the E-mails of  
7 everything, the minutes, they have E-mails  
8 sent to them. And for a lot, that's  
9 probably all they need. And they feel like  
10 that satisfies their need. And they go on  
11 about their business. I don't know what  
12 they do with it, but they have signed up as  
13 a member. But I talk about registered  
14 members and I talk about participating  
15 members. And what I described to you, those  
16 few who are participating members, that are  
17 small in number.

18 Q. So it sounds like about a hundred  
19 or so members, and I think you said two sets  
20 of numbers, six to seven to maybe 10 to 12  
21 would participate in monthly meetings?

22 A. That's correct.

23 Q. And then perhaps even a smaller  
24 group of six or seven who are in the process  
25 improvement subgroup.

1           A.       I have not done a comparison.  
2           That process improvement team are those  
3           ongoing members that show the interest and  
4           work in the CCP. And to take it one step  
5           further, the participating -- or excuse me,  
6           the registered members are only about  
7           one-third of the total active CLECs that we  
8           have. So we have, you know, two-thirds that  
9           don't care or whatever, I don't know, but  
10          they don't participate at any level through  
11          registration or attending the meetings.

12          Q.       And we've gone back and forth in  
13          other states about I think what we've called  
14          the CLEC or ALEC redline version of 2.0 of  
15          the change control document, right?

16          A.       That's correct.

17          Q.       And after AT&T first proposed  
18          that, there was a subgroup formed to look at  
19          changes to the process, correct?

20          A.       That's correct.

21          Q.       And, in fact, that subgroup has  
22          reviewed the redline version and come up with  
23          some further changes, haven't they?

24          A.       Yes, they have.

25          Q.       So your Exhibit 22 is based on

1 the CLEC version, not the AT&T version  
2 redline; is that correct?

3 A. That's correct.

4 Q. Okay. Do you know how many CLECs  
5 concurred in this document?

6 A. Not specifically, no, not -- as I  
7 said earlier, that's six or seven that are  
8 participating, but that's all I know.

9 Q. So pretty much everybody who  
10 participated concurred?

11 A. When you say concurred, they were  
12 involved with here is the document that we  
13 are going to give back, that redline version,  
14 if that's what you mean by concurred. I  
15 can't speak to say that every single one of  
16 them concurred with everything, how did they  
17 reach, as we talked about earlier, their  
18 consensus. I don't know. I wasn't involved  
19 in this process.

20 Q. I may have misspoken. I don't  
21 know if you were the one who used the word  
22 or I was the one who used the word. But  
23 the process improvement group is open to any  
24 CLEC, is it not, any CLEC who is a member  
25 of the change control group?

1           A.       I don't know how they did that.  
2           I didn't look at it. I don't know if they  
3           chartered saying these are the ones. I  
4           don't know how they formed that group. I  
5           didn't look at it at that level. I just  
6           know the group was formed.

7           Q.       So if we have used the term  
8           subgroup, it doesn't presuppose a particular  
9           membership process, then?

10          A.       No, no. I was just referring to  
11          that as a group under the umbrella of the  
12          change control process being directed to go  
13          and work on this.

14                   MS. RULE: Thank you very much.

15                   (Whereupon, the deposition was  
16                   concluded.)

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1 INDEX OF EXHIBITS

2 EXHIBIT IDENTIFICATION

3 1 E-mail from Michael Willis plus  
4 attachment

5 2 Change request form

6 3 Architecture for ALEC LSRs LNP & DSL

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8 (Exhibits are attached to original  
9 deposition.)

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1 STATE OF GEORGIA:

2 COUNTY OF FULTON:

3 I hereby certify that the foregoing  
4 transcript was reported, as stated in the  
5 caption, and the questions and answers  
6 thereto were reduced to typewriting under my  
7 direction; that the foregoing pages represent  
8 a true, complete, and correct transcript of  
9 the evidence given upon said hearing, and I  
10 further certify that I am not of kin or  
11 counsel to the parties in the case; am not  
12 in the employ of counsel for any of said  
13 parties; nor am I in anywise interested in  
14 the result of said case.

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1           Disclosure Pursuant to O.C.G.A. 9-11-28

2           (d) :

3           The party taking this deposition will  
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11          will be charged to the party taking this  
12          deposition.

13

14                           SHARON A. GABRIELLI, CCR-B-2002

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CERTIFICATE

STATE OF :  
COUNTY/CITY OF :

Before me, this day, personally appeared, Ronald M. Pate, who, being duly sworn, states that the foregoing transcript of his/her Deposition, taken in the matter, on the date, and at the time and place set out on the title page hereof, constitutes a true and accurate transcript of said deposition.

Ronald M. Pate

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SUBSCRIBED and SWORN to before me this  
day of , 2001 in the  
jurisdiction aforesaid.

My Commission Expires Notary Public  
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DEPOSITION ERRATA SHEET

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RE: Alexander Gallo & Associates  
File No. 1247  
Case Caption: In re: Petition by AT&T  
Communications of the  
Southern States, Inc.  
Deponent: Ronald M. Pate  
Deposition Date: January 26, 2001

.  
To the Reporter:  
I have read the entire transcript of my  
Deposition taken in the captioned matter or  
the same has been read to me. I request  
that the following changes be entered upon  
the record for the reasons indicated. I  
have signed my name to the Errata Sheet and  
the appropriate Certificate and authorize you  
to attach both to the original transcript.

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Page No./Line No. Reason:  
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