## COMMONWEALTH OF KENTUCKY

## BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

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REQUEST FOR CONFIDENTIAL TREATMENT OF ) INFORMATION FILED WITH SOUTH CENTRAL ) BELL TELEPHONE COMPANY'S PROPOSED ) CASE NO. 94-489 CONTRACT WITH KP OIL FOR INTEGRATED ) SERVICES DIGITAL NETWORK - INDIVIDUAL ) BUSINESS SERVICE )

## ORDER

This matter arising upon petition of BellSouth Telecommunications, Inc., d/b/a South Central Bell Telephone Company ("South Central Bell"), filed December 2, 1994, pursuant to 807 KAR 5:001, Section 7, for confidential protection of the cost support data developed in connection with its proposed contract with KP Oil on the grounds that disclosure of the information is likely to cause South Central Bell competitive injury, and it appearing to this Commission as follows:

South Central Bell has contracted with KP Oil to provide Integrated Services Digital Network - Individual Business Service ("ISDN-IBS"). This service allows business customers to transmit voice and data over ISDN channels through the exchange network. In support of its application for approval of the contract, South Central Bell has provided cost support data which it seeks to protect as confidential.

The information sought to be protected is not known outside of South Central Bell and is not disseminated within South Central Bell except to those employees who have a legitimate business need to know and act upon the information. South Central Bell seeks to preserve and protect the confidentiality of the information through all appropriate means, including the maintenance of appropriate security at its offices.

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KRS 61.872(1) requires information filed with the Commission to be available for public inspection unless specifically exempted by statute. Exemptions from this requirement are provided in KRS 61.878(1). That section of the statute exempts 11 categories of information. One category exempted in subparagraph (c) of that section is commercial information confidentially disclosed to the Commission. To qualify for that exemption, it must be established that disclosure of the information is likely to cause substantial competitive harm to the party from whom the information was obtained. To satisfy this test, the party claiming confidentiality must demonstrate actual competition and a likelihood of substantial competitive injury if the information is disclosed. Competitive injury occurs when disclosure of the information gives competitors an unfair business advantage.

ISDN-IBS service is an alternative to other local exchange service offerings, private line data services and dedicated private line networks. South Central Bell's competitors for local exchange service are cellular carriers who may also provide cellular data services and will soon include providers of personal communications services, cable TV providers, and alternate access providers. South Central Bell's competitors for private line data services and

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networks are interexchange carriers, resellers, and vendors of microwave, digital radio, fiber, VSAT, and other wireless equipment The information sought to be protected would enable services. South Central Bell's competitors to determine the cost and contribution from the service which they could use in marketing their competing services. Therefore, disclosure of the information is likely to cause South Central Bell competitive injury and the information should be protected as confidential.

This Commission being otherwise sufficiently advised,

IT IS ORDERED that the cost support data developed in connection with South Central Bell's proposed contract with KP Oil for ISDN-IBS Service, which South Central Bell has petitioned to be withheld from public disclosure, shall be held and retained by this Commission as confidential and shall not be open for public inspection.

Done at Frankfort, Kentucky, this 3rd day of January, 1995.

PUBLIC SERVICE COMMISSI hairman

ATTEST :