Southeastern Water Association, Inc.

Audited Financial Statements for the years ended December 31, 2017 and 2016

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Phone: 606-451-1550 Fax: 606-451-0194 Email: rdt1869@aol.com

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Southeastern Water Association, Inc. Somerset, KY 42503

I have audited the accompanying financial statements of Southeastern Water Association, Inc. (a non-profit organization), which comprise the statements of net assets as of December 31, 2017 and 2016, and the related statements of activities, changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

To the Board of Directors Southeastern Water Association, Inc. Page 2

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinions.

Prior Period Financial Statements Audited by a Predecessor Auditor

The financial statements of Southeastern Water Association, Inc. as of December 31, 2016, and for the year then ended were audited by other auditors. Those auditors expressed an unmodified opinion on those financial statements in their report dated September 29, 2017.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southeastern Water Association, Inc., as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

Kolall D. Zp; CPA, PLIC

In accordance with Government Auditing Standards, I have also issued my report dated August 28, 2018, on my consideration of Southeastern Water Association. Inc.'s internal control over financial reporting and my tests of its compliance with certain provisions of laws, regulations, contracts and grants and other matters. The purpose of that report is to describe the scope of my testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Southeastern Water Association, Inc.'s internal control over financial reporting and compliance.

August 28, 2018

Somerset, Kentucky

Southeastern Water Association, Inc. Statements of Net Assets December 31, 2017 and 2016

| | 2017 | 2016 | | |
|-------------------------------------|---------------|---------------|--|--|
| Assets | | | | |
| Current Assets | | | | |
| Cash and cash equivalents | \$ 2,223,151 | \$ 3,111,107 | | |
| Short-term cash investments | 2,175,208 | 966,305 | | |
| Accounts receivable | 341,952 | 336,068 | | |
| Inventory | 156,898 | 87,095 | | |
| Prepaid expenses | 51,828 | 42,373 | | |
| Total current assets | 4,949,037 | 4,542,948 | | |
| Property, Plant and Equipment | | | | |
| Property, plant and equipment | 36,066,552 | 35,842,840 | | |
| Accumulated depreciation | (13,911,585) | (12,938,342) | | |
| Net property, plant and equipment | 22,154,967 | 22,904,498 | | |
| Other Assets | | | | |
| Restricted cash accounts | 1,020,030 | 918,201 | | |
| Total other assets | 1,020,030 | 918,201 | | |
| Total Assets | \$ 28,124,034 | \$ 28,365,647 | | |
| Liabilities and Net Assets | | | | |
| Current Liabilities | • | | | |
| Accounts payable | \$ 175,821 | \$ 199,826 | | |
| Accrued liabilities | 13,417 | 19,408 | | |
| Accrued interest payable | 55,209 | 62,340 | | |
| Retainage payable | - | · • | | |
| Customer deposits | 96,999 | 63,023 | | |
| Advance tap-on fees | 2,595 | 2,595 | | |
| Current portion of long-term debt | 305,600 | 170,381 | | |
| Total current liabilities | 649,641 | 517,573 | | |
| Long-term Liabilities | | | | |
| Long-term debt | 10,849,955 | 11,144,427 | | |
| Net of current portion | (305,600) | (170,381) | | |
| Total long-term liabilities | 10,544,355 | 10,974,046 | | |
| Total Liabilities | 11,193,996 | 11,491,619 | | |
| Net Assets | | | | |
| Unrealized gain/loss on investments | (950) | - | | |
| Reserved by contract | 1,020,030 | 918,201 | | |
| Reserved by board | 120,000 | 120,000 | | |
| Membership fees | 135,361 | 130,821 | | |
| Tap-on fees | 3,082,798 | 3,038,508 | | |
| Other | 12,572,799 | 12,666,498 | | |
| Total net assets | 16,930,038 | 16,874,028 | | |
| Total Liabilities and Net Assets | \$ 28,124,034 | \$ 28,365,647 | | |

Southeastern Water Association, Inc. Statements of Activities For the years ended December 31, 2017 and 2016

| | 2017 | | 2016 | | |
|--|-----------------|--------------|---------|-------------|--|
| Operating revenues | _ | | _ | | |
| Sales | \$ | 3,974,493 | \$ | 4,016,355 | |
| Cost of Water Sold | | (1,812,275) | | (1,651,108) | |
| | | 2,162,218 | | 2,365,247 | |
| General and administrative | | | | | |
| Depreciation | | 988,985 | | 943,430 | |
| Wages | | 204,454 | | 166,717 | |
| Maintenance | | 20,769 | | 179,233 | |
| Insurance | | 210,034 | | 188,696 | |
| Other general and administrative | | 33,311 | | 36,643 | |
| Auto and truck | | 39,965 | | 29,912 | |
| Pension plan expense | | 19,669 | | 23,293 | |
| Bank charges | | 2,487 | | 9,943 | |
| PSC fees | | 3,963 | | 7,834 | |
| Utilities | | 8,019 | | 14,010 | |
| Telephone | | 5,248 | | 4,693 | |
| Meter reading | | 104,914 | | 80,639 | |
| Customer billing | | 29,022 | 21,890 | | |
| Directors' fees | | 40,000 | | 39,500 | |
| Office expense | | 23,192 | | 48,379 | |
| Bad debt | | 8,651 | | 13,882 | |
| Professional services | | 61,066 | | 78,792 | |
| Tax and license | | 20,954 | | 16,919 | |
| Total cost of general and administrative | | 1,824,703 | | 1,904,405 | |
| Net income (loss) from operations | | 337,515 | 460,842 | | |
| Non-operating revenues (expenses) | | | | | |
| Gain(Loss) on sale | | 305 | | 825 | |
| Membership fees collected | | 4,540 | | 4,710 | |
| Tap-on fees collected, net of amounts refunded | | 44,290 | 35,53 | | |
| Interest income | | 42,275 | | | |
| Interest expense | | (371,965) | | (389,109) | |
| Total non-operating revenues (expenses) | | (280,555) | | (330,947) | |
| Change in unrestricted net assets | <u>\$</u> | 56,960 | \$ | 129,895 | |
| Other comprehensive income | | | | • | |
| Change in net assets | \$ | 56,960 | \$ | 129,895 | |
| Change in unrealized gain/loss on investments | | (950) | | | |
| Other comprehensive income | \$ | 56,010 | \$ | 129,895 | |
| The accompanying notes are an integral part | of the financia | 1 statements | | | |

Southeastern Water Association, Inc. Statements of Changes in Net Assets For the years ended December 31, 2017 and 2016

| | R | nrestricted: eserved by Contract | Re | restricted: served by board | restricted: embership Fees | Ur | restricted: Tap-on Fees | Uı | nrestricted: | | Total |
|--|----|--|----|-----------------------------------|--------------------------------------|----|-------------------------------|----|--------------|------|------------|
| Balances, January 1, 2016, as restated | \$ | 891,607 | \$ | 120,000 | \$ 126,111 | \$ | 3,002,973 | \$ | 12,603,442 | \$ | 16,744,133 |
| 2016 change in net assets | | - | | - | 4,710 | | 35,535 | | 89,650 | | 129,895 |
| Transfers | | 26,594 | | _ | | | | | (26,594) | | |
| Balances, December 31, 2016 | \$ | 918,201 | \$ | 120,000 | \$ 130,821 | \$ | 3,038,508 | \$ | 12,666,498 | \$ | 16,874,028 |
| 2017 change in net assets | | | | - | 4,540 | | 44,290 | | 8,130 | | 56,960 |
| Transfers | | 101,829 | | <u> </u> | | | | | (101,829) | | |
| Balances, December 31, 2017 | \$ | 1,020,030 | \$ | 120,000 | \$ 135,361 | \$ | 3,082,798 | \$ | 12,572,799 | _\$_ | 16,930,988 |

Southeastern Water Association, Inc. Statements of Cash Flows For the years ended December 31, 2017 and 2016

| | 2017 | | 2016 |
|--|-----------------|----|------------------|
| Cash flows from operating activities Operating income/loss | \$ 337,515 | \$ | 460,842 |
| A division and to recognite about a in red access | · | | · |
| Adjustments to reconcile change in net assets to net cash provided by operating activities | | | |
| Depreciation and amortization | 000 005 | | 042 420 |
| Bad debts | 988,985 | | 943,430 |
| (Increase) decrease in operating assets | 8,651 | | 13,882 |
| Inventory | (69,803) | | 40,470 |
| Accounts receivable | (14,535) | | ' - ' |
| Prepaid expenses | (9,455) | | (44,986) |
| Increase (decrease) in operating liabilities | (9,433) | | (25) |
| Accounts payable | (24.005) | | 21.022 |
| Accrued liabilities | (24,005) | | 21,033 |
| Accrued interest | (5,992) | | - |
| Accided interest | (7,131) | | - |
| Net cash provided by operating activities | 1,204,230 | | 1,434,646 |
| Cash flows from investing activities | | | |
| Interest income | 42,275 | | 17,092 |
| Redemption of (investment in) certificates of deposits/money market account | (1,209,852) | | , - |
| Cash payments for the purchase and construction of fixed assets | (239,454) | | (871,997) |
| Net cash used by investing activities | (1,407,031) | | (854,905) |
| Cash flows from financing activities | | | |
| Interest expense | (371,965) | | (389,109) |
| Increase in customer deposits | 33,976 | | (00),10) |
| Proceeds from sale of asset | 305 | | 825 |
| Proceeds from tap-on and membership fees | 48,830 | | 40,245 |
| Principal payment on long-term debt | (294,472) | | (283,792) |
| | | | (===,:==) |
| Net cash provided by financing activities | (583,326) | - | (631,831) |
| Net increase (decrease) in cash and cash equivalents | (786,127) | | (52,090) |
| Cash and cash equivalents beginning of year | 4,029,308 | | 4,081,398 |
| Cash and cash equivalents end of year | \$ 3,243,181 | \$ | 4,029,308 |
| Supplemental disclosures of cash flow information: | | | |
| Cash paid during the year for interest | 377,956 | \$ | 390,995 |

1. Summary of Significant Accounting Policies

Organization and Nature of Activities

Southeastern Water Association, Inc. (the Association) was formed as a result of an order by the Public Service Commission of Kentucky which required the merger of Nelson Valley Water Association, Inc., Tateville Water Association, Inc., Elihu-Rush Branch Water Association, Inc., and Barnesburg Water Association, Inc. The Association purchases water from the City of Somerset Water Service and distributes the water to residents of the Nelson Valley, Tateville, Elihu-Rush Branch, and Barnesburg areas of Pulaski County, Kentucky. The Association falls under the oversight and regulations of the Kentucky Public Service commission and accordingly follows their prescribed uniform System of Accounts.

Method of Accounting

The Association prepares its financial statements on the accrual method of accounting in accordance with accounting principles generally accepted in the United States of America. Under this method, revenues are recognized when earned, rather than when received and expenses are recognized when incurred rather than when paid.

Basis of Presentation

The Association prepares its financial statements in accordance with FASB ASC 958, *Not for Profit Entities*. Under FASB ASC 958, the Association is required to report information regarding its financial position and activities based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> – Net assets that are not are neither permanently restricted nor temporarily restricted by donor-imposed stipulation, even though their use may be limited in other respects, such by contract or by board designation.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Association and/or passage of time.

<u>Permanently restricted net assets</u> – Net assets subject to donor-imposed stipulations that must be maintained permanently by the Association. Generally, the donors of these assets permit the Association to use all or part of the income earned on any related investments for general or specific purposes.

At December 31, 2017 and 2016, the Association had no temporarily or permanently restricted net assets.

1. Summary of Significant Accounting Policies, continued

Revenue Recognition

The Association considers revenues earned when substantially all requirements have been met to entitle them to receive the funds, which is when the meters have been read and the bills prepared. Fees collected from new members and for meter sets and tap-on fees are generally recognized as revenue when they are received or when considered non-refundable.

Credit risk

Financial instruments which potentially subject the Association to concentrations of credit risk consist principally of cash, cash equivalents and trade receivables. The Association places its cash deposits with high credit quality financial institutions and generally limits the amount of credit exposure by using multiple institutions and requiring collateral pledges. Concentrations of credit risk with respect to trade receivables are limited due to the Association's large number of customers.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Association considers cash in the bank and certificates of deposit with an original maturity of one year or less, both restricted and unrestricted, to be cash and cash equivalents. Cash and cash equivalents on the statement of cash flows includes amounts classified as cash and cash equivalents and restricted cash on the statement of net assets.

Accounts Receivable

The Association extends credit to substantially all of its customers. Accounts receivable are stated at the face amount of the water bills, which approximates fair market value. Specific accounts deemed uncollectible are charged to bad debt upon evaluation by management. Evaluation factors include familiarity with the customer, credit history and the age of the unpaid bill.

Allowance for Doubtful Accounts

The Association maintains an allowance for doubtful accounts based on percentages applied to the various aging periods of accounts receivable. The accounts receivable balance at December 31, 2017 and 2016 is stated net of the allowance balance of \$25,660 and \$25,295, respectively.

Inventory

Inventory of the Association consists of supplies and materials for Association use. This inventory is valued at first-in, first-out cost, which approximates market.

1. Summary of Significant Accounting Policies, concluded

Property and Equipment

Property and equipment with useful lives of more than one year are stated at historical cost. The costs of normal maintenance and repairs that do not add to the asset value or materially extend useful lives are not capitalized. Depreciation is computed using straight line over estimated useful lives ranging from 5 to 40 years.

Advance Tap-On Fees

The Association allows potential customers to pay tap-on fees in advance of construction of lines. Amounts paid in advance remain payable back to the customer until they receive water service. Upon receipt of water service, the tap-on fee is reclassified to Unrestricted Net Assets – Tap-On-Fees.

Membership Fees

The Association requires all customers to be members of the Association by paying a one-time nonrefundable fee of \$10.

Grants

Grants received by the Association that are used to offset the acquisition, improvement or construction costs of the Associations' property, facilities or equipment used to provide utility services to the public are recorded as non-operating revenue. Grant revenues are transferred at year end to the equity account Unrestricted Net Assets – Other.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America require management to make estimates and assumptions that affect reported amount of assets, liabilities, net position and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

Comparability

Certain prior year amounts have been restated to conform to current year presentation. The restatements had no effect on the change in net asset for either period.

Income Tax Status

The Association is a nonprofit organization, exempt under Internal Revenue Section 501(c)(12). No income tax is applicable due to the Association's tax exempt status. The Association is not aware of any uncertain income tax positions as of December 31, 2017 for any open tax years.

2. Concentration of Credit Risk

The Association held deposits at multiple banks. Accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Cash at two institutions exceeded FDIC insured limits. The amounts in excess of the FDIC limit totaled \$3,524,366 and \$4,553,393 at December 31, 2017 and 2016 respectively. At December 31, 2017 and 2016, all of the excess amount is collateralized with securities held in the name of the financial institution and pledged to the Association. Securities cannot be moved or redeemed without prior approval of the Association.

3. Property and Equipment

The cost of property and equipment at December 31, 2017 and 2016 is as follows:

| | 2017 | 2016 |
|---------------------------------------|---------------|---------------|
| Transmission and distribution system | \$ 34,801,904 | \$ 34,753,232 |
| Construction work in process | - | - |
| Equipment | 1,060,288 | 1,038,706 |
| Land and land rights (nondepreciable) | 204,360 | 50,902 |
| Property and equipment | 36,066,552 | 35,842,840 |
| Less accumulated depreciation | (13,911,585) | (12,938,342) |
| Property and equipment, net | \$ 22,154,967 | \$ 22,904,498 |

4. Long-Term Liabilities

Loans Payable Rural Development

Loans from Rural Development (RD) financed installation of distribution mains and water lines. Real estate and revenue sufficient to fund the annual debt service secure the loans.

During 2015, a group of these loans were refinanced through Kentucky Rural Water Finance Corporation into a 2015 Series Revenue Bonds at an interest savings.

The balances on the Association's loans are as follows:

| | _ | 2017 | - | 2016 |
|---|----|-----------|----|-----------|
| Interest variable revenue bonds dated March 8, 2015, payable in annual installments, including interest through February, 2041. | \$ | 2,725,000 | \$ | 2,855,000 |
| 2.375% loan dated February 2, 2011 payable in annual installments of \$160,799, including interest, through February 2, 2051. | | 3,657,391 | | 3,730,387 |

4. Long-Term Liabilities, continued

| Long-Term Liadinues, continued | | |
|--|----------------------|----------------------|
| | 2017 | 2016 |
| 4.375% loan dated November 8, 2006, payable in annual installments of \$149,956, including interest through November 8, 2046. | 2,422,194 | 2,465,166 |
| 4.5% loan dated September 17, 2004, payable in annual installments of \$101,567, including interest, through September 17, 2044. | 1,547,020 | 1,578,373 |
| 4.5% loan dated February 12, 1997, payable in annual installments of \$13,853, including interest, through February 12, 2039. | 161,895 | 167,118 |
| 4.5% loan dated February 12, 1997, payable in annual installments of \$9,159, including interest, through February 12, 2037. | 103,192 | 106,565 |
| 4.5% loan dated September 14, 1995, payable in annual installments of \$7,536, including interest, through September 9, 2035. | 80,154 | 83,076 |
| 4.5% loan dated September 14, 1995, payable in annual installments of \$13,133, including interest, | | |
| through September 9, 2035. | \$ 153,109 | \$ 158,741 |
| | \$ 10,849,955 | \$ 11,144,427 |
| Less current portion | (305,600) | (170,381) |
| | <u>\$ 10,544,355</u> | <u>\$ 10,974,046</u> |

The Association has a supplementary agreement with RD in which payments are made in monthly installments at an amount that is adequate to cover the annual requirements of all outstanding loans.

The following table shows estimated maturities of all long-term debt:

| 2018 | \$ | 305,600 |
|-------------|-------------|-----------|
| 2019 | | 316,900 |
| 2020 | | 323,500 |
| 2021 | | 334,700 |
| 2022 | | 346,600 |
| Later years | | 9,222,655 |
| | <u>\$ 1</u> | 1,144,427 |
| | | |

Interest incurred on all debt during the years ended December 31, 2017 and 2016 totaled \$371,965 and \$389,189, respectively.

5. Special Funds and Restrictions

The debt agreements with Rural Development require the following accounts be maintained by the utility as long as any outstanding debt remains;

General account – All operating funds received shall be deposited in this account. Funds will be used for operating and maintenance expenses and will be transferred to other accounts as needed.

Funded depreciation reserve account – The Association is required to make monthly deposits into this account as provided by the letter of conditions from RD. Ten percent of each loan is required to be deposited into this account over a period of ten years. These funds may be used for debt service or for unusual repairs or improvements if proper approvals are obtained and no funds are available in the general account. The balance as of December 31, 2017 and 2016 was \$587,552 and \$555,519, respectively, which met all required RD covenants.

Debt service reserve account – Monthly deposits are required to be made into this account. Funds are to be used to make payments on Rural Development loans. The account was established per Rural Development loan requirements. The balance as of December 31, 2017 and 2016 was \$64,934 and \$64,953, respectively.

Short lived assets reserve account – Monthly deposits are required to commence in January 2014 into this account as provided by the letter of conditions for loan 26. These funds may be used to replace short lived assets used in the normal course of business at the discretion of the Association. The balance as of December 31, 2017 and 2016 was \$25,524 and \$7,507, respectively, which met all required RD covenants.

6. Related-Party Transactions

The Association paid \$40,000 and \$39,500 in 2017 and 2016, respectively, for director's fees. The board paid a nephew of a board member \$7,100 for a demolition job which was bid by the Association. The Association purchases insurance from a company. A board member's brother owns stock in the insurance company.

7. Retirement Plan

The Association adopted a simple employee pension plan (SEP) in 1999. This discretionary plan covers substantially all employees. The Association contributes 3% of gross wages for qualifying employees. During 2017 and 2016 the Association made plan contributions of \$19,669 and \$23,293, respectively.

8. Restatement of Net Assets

Retainage payable, customer deposits and unrestricted net assets were misstated as of December 31, 2015. This was due to a retainage payable account from a previous project that was not properly cleared out at the end of the project as well as a carryover difference in customer deposits from prior years. The net effect of these misstatements has been corrected in the accompanying financial statements. There was no effect of these restatements on changes in net assets for the year ended December 31, 2016.

Net assets of the Association as of January 1, 2016 were restated as follows:

| Unrestricted: Other as previously reported | \$12,534,445 |
|--|---------------------|
| To remove retainage payable | 30,361 |
| To correct customer deposits liability | 38,636 |
| Unrestricted: Other as restated | <u>\$12,603,442</u> |

9. Subsequent Events

The Association has evaluated and considered the need to recognize or disclose subsequent events through August 28, 2018, which represents the date that these financial statements were available to be issued. Subsequent events past this date, as they pertain to the year ended December 31, 2017, have not been evaluated by the Association.

SUPPLEMENTAL INFORMATION

Phone: 606-451-1550 Fax: 606-451-0194 Email: rdt1869@aol.com

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Southeastern Water Association, Inc. Somerset, KY 42503

I have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Southeastern Water Association, Inc. (a non-profit organization), which comprise the statement of net assets as of December 31, 2017, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued my report thereon dated August 28, 2018.

Internal Control Over Financial Reporting

In planning and performing my audit of the financial statements, I considered Southeastern Water Association, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Southeastern Water Association, Inc.'s internal control. Accordingly, I do not express an opinion on the effectiveness of the Association's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

To the Board of Directors Southeastern Water Association, Inc. Page 2

My consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during my audit I did not identify any deficiencies in internal control that I consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Southeastern Water Association, Inc.'s financial statements are free of material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit and, accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Association's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Phill D. Ji, C/A, PUC

August 28, 2018 Somerset, Kentucky