COMMONWEALTH OF KENTUCKY

BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

THE JOINT APPLICATION OF DUKE)	
ENERGY CORPORATION, CINERGY)	
CORP., DUKE ENERGY OHIO, INC.,)	
DUKE ENERGY KENTUCKY, INC.,)	
DIAMOND ACQUISITION CORPORATION,)	
AND PROGRESS ENERGY, INC., FOR)	
APPROVAL OF THE INDIRECT)	
TRANSFER OF CONTROL OF)	
DUKE ENERGY KENTUCKY, INC.)	

Case No. 2011-____

DIRECT TESTIMONY OF

JAMES E. ROGERS

ON BEHALF OF

JOINT APPLICANTS

April 4, 2011

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I. INTRODUCTION

1 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

A. My name is James E. Rogers, and my business address is 526 South Church
Street, Charlotte, North Carolina 28202.

4 Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?

A. I am employed by Duke Energy Business Services, LLC ("DEBS"), as Chairman,
President and Chief Executive Officer of Duke Energy Corporation ("Duke
Energy"). DEBS also provides various administrative and other services to Duke
Energy Kentucky, Inc. ("Duke Energy Kentucky") and other affiliated companies
of Duke Energy. I am also a Director and Chief Executive Officer of Duke
Energy Kentucky.

11 Q. PLEASE BRIEFLY DESCRIBE YOUR EDUCATION AND

12 **PROFESSIONAL EXPERIENCE.**

I received a bachelor's degree in Business Administration (1970) and a law 13 A. degree (1974) from the University of Kentucky. I became President and Chief 14 Executive Officer of Duke Energy in April 2006, after the merger of Duke Energy 15 and Cinergy Corp. ("Cinergy"). Prior to the Duke Energy/Cinergy merger, I 16 17 served as Chairman and Chief Executive Officer of Cinergy. I became Vice Chairman, President and Chief Operating Officer of Cinergy in October 1994, and 18 I became Chief Executive Officer in 1995. Prior to the formation of Cinergy, I 19 was Chairman and Chief Executive Officer of PSI Energy, Inc. and PSI 20 Resources, Inc., the parent company of PSI Energy, Inc. Before coming to PSI 21 Energy, Inc. in October of 1988 as Chief Executive Officer, I was Executive Vice 22

President of the gas pipeline group of Enron Corp., and President of Enron's 1 interstate gas pipeline companies from 1985 to 1988. From 1979 to 1981 and 2 from 1983 to 1985, I was in private law practice in Washington, D.C., with the 3 law firm of Akin, Gump, Strauss, Hauer & Feld. During that time, I represented 4 natural gas pipelines, gas producers and electric utilities before the Federal 5 Energy Regulatory Commission ("FERC") and various federal courts. From 1981 6 7 to 1983, I was Deputy General Counsel for litigation and enforcement at the FERC. In that position, I directed FERC's litigation efforts in cases involving 8 electric rates, hydroelectric licensing, gas producer and gas pipeline rates. I began 9 my career with the Kentucky Attorney General's Office representing consumer 10 11 interests in utility cases.

. .

12 **Q.** PLEASE DESCRIBE YOUR PROFESSIONAL AFFILIATIONS.

I am a past Chairman for and served on the Executive Committee of the Edison 13 Α. Electric Institute. I also serve on the boards of the U.S. Chamber of Commerce, 14 Business Roundtable, and the National Coal Council. I was previously on the 15 board of the American Gas Association. I am a former Co-Chair of the Energy 16 Efficiency Action Plan Leadership Group (the "Leadership Group"), formed by 17 the U.S. Department of Energy and the U.S. Environmental Protection Agency 18 ("EPA") and approximately fifty leading electric and gas utilities, state utility 19 commissioners, state air and energy agencies, energy service providers, energy 20 21 consumers, and energy efficiency and consumer advocates. The Leadership Group was formed to drive an aggressive new national commitment to energy 22 efficiency. I am also a former Co-Chair of the Alliance to Save Energy. I am a 23

Director for Applied Materials, Inc. and Cigna Corporation. I also am a member
 of the boards of directors of the Nuclear Energy Institute, the Institute of Nuclear
 Power Operations, the Alliance to Save Energy, and the Nicholas Institute for
 Environmental Policy Solutions at Duke University.

5 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS 6 PROCEEDING?

7 A. Although the Kentucky Public Service Commission ("Commission") is already 8 familiar with Duke Energy, I offer a brief description of Duke Energy as it exists 9 today. The focus of my testimony will be upon the strategic rationale behind the 10 proposed merger of Duke Energy and Progress Energy, Inc. ("Progress Energy") 11 and the benefits of the merger for all stakeholders - customers, investors, 12 communities and employees. This merger will result in immediate efficiencies resulting from fuel cost savings and joint dispatch opportunities achieved 13 throughout the enterprise. The net efficiencies of this merger will be realized by 14 customers in normal rate proceedings and will mitigate anticipated future rate 15 16 increases. I will also explain the proposed transaction and discuss the successes 17 of the various past mergers involving Duke Energy Kentucky.

18 Q. PLEASE BRIEFLY OUTLINE THE REMAINDER OF THE JOINT 19 APPLICANTS' PRE-FILED TESTIMONY.

A. Joint Applicants present the testimony of several witnesses who will show that the proposed merger is in accordance with law, for a proper purpose, is consistent with the public interest, will not adversely affect Duke Energy Kentucky or its stakeholders and that the post-merger Duke Energy will continue to possess the financial, technical and managerial abilities to allow Duke Energy Kentucky to
 provide reasonable service.

Now let me introduce the other witnesses offering direct testimony in this 3 matter. First, Joint Applicants present the testimony of Mr. William D. Johnson, 4 the current Chairman, President and Chief Executive Officer of Progress Energy. 5 Mr. Johnson will introduce Progress Energy to the Commission. As the future 6 7 President and Chief Executive Officer of Duke Energy following the consummation of the merger, Mr. Johnson will also describe Duke Energy's 8 future leadership team and its financial, technical and managerial ability to own 9 10 and operate Duke Energy Kentucky and to provide reasonable service for customers. He also describes Progress Energy's philosophy regarding corporate 11 governance and its commitment to system reliability, customer service, economic 12 development, community investment, its workforce and environmental 13 14 stewardship.

15 Next, Ms. Julia S. Janson, the President of Duke Energy Kentucky and Duke Energy Ohio, Inc. ("Duke Energy Ohio"), will testify regarding the impact 16 of the merger on Duke Energy Kentucky and its stakeholders. Ms. Janson's 17 18 testimony will discuss the importance of regulatory commitments in 19 consolidations such as this and will describe those regulatory commitments put in 20 place as a result of the Duke Energy/Cinergy merger that should continue to apply 21 following this merger. She will also describe how the post-merger Duke Energy 22 will continue to have the financial, managerial and technical expertise to own and operate Duke Energy Kentucky and to provide reasonable service for customers. 23

1 She will also explain the regulatory approvals that are being sought as part of the 2 merger in order to demonstrate that the transaction is in accordance with law, for 3 a proper purpose and in the public interest.

4 The testimony of William Don Wathen Jr., Vice President for Rates of Duke Energy Kentucky and Duke Energy Ohio, will discuss Duke Energy 5 Kentucky's current electric and natural gas rates. He will also explain how the 6 7 proposed merger will not adversely affect the rates of Duke Energy Kentucky and 8 how its customers are likely to see savings in future base rate proceedings. Mr. 9 Wathen will discuss four of the affiliate company service agreements that will be amended as a result of the merger and that are submitted for the Commission's 10 approval as part of the Joint Applicants' application. 11

Next, Stephen De May, Senior Vice President of Investor Relations and 12 13 the Treasurer of Duke Energy, will provide testimony on how the post-merger 14 Duke Energy will continue to have the financial ability to own and operate Duke 15 Energy Kentucky. He will describe the financial objectives of Duke Energy 16 Kentucky and identify several safeguards that will prevent the merger from having any adverse impact upon Duke Energy Kentucky's financial condition. 17 He will also describe the reverse stock split that is occurring as part of this 18 transaction in greater detail and address the change to the Utility Money Pool 19 20 Agreement that is submitted for the Commission's approval as part of the Joint 21 Applicants' application.

After that, Jim L. Stanley, the Senior Vice President of Power Delivery for
Duke Energy's U.S. Franchised Electric and Gas ("USFE&G") Business, which

1 includes Duke Energy Kentucky, will give testimony on the technical aspects of 2 Duke Energy Kentucky. Mr. Stanley's testimony will discuss the current operational characteristics of Duke Energy Kentucky and provide an explanation 3 4 as to why the proposed transaction will not adversely impact Duke Energy 5 Kentucky or its stakeholders from an operational perspective. Mr. Stanley will explain why the post-merger Duke Energy will have the requisite technical ability 6 7 to continue to allow Duke Energy Kentucky to provide safe and reliable utility 8 service.

9 Finally, Danny Wiles, the Vice President of Accounting for our USFE&G 10 Business will offer testimony regarding accounting issues related to the 11 transaction. In particular, he will describe how this transaction is significantly 12 different than the merger of Duke Energy and Cinergy as it relates to Duke 13 Energy Kentucky's accounting. The result of this difference is that Duke Energy 14 Kentucky will not be subject to "push-down" accounting as a result of the 15 completion of the merger.

II. DUKE ENERGY CORPORATION

16 Q. PLEASE DESCRIBE DUKE ENERGY CORPORATION AS IT EXISTS 17 TODAY.

A. Duke Energy is a diversified energy company with a portfolio of electric and
 natural gas businesses, both regulated and unregulated. For the Commission's
 convenience and reference, we have attached Duke Energy's 2010 Annual Report
 as Exhibit A to the Joint Applicants' application. Duke Energy is organized and

1 existing under the laws of the State of Delaware and is headquartered in Charlotte, North Carolina. Duke Energy currently has approximately 18,600 employees. As 2 of December 31, 2010, Duke Energy had 35.4 GW of generating capacity in the 3 United States, \$59.09 billion in total assets, four million retail electric customers, 4 500,000 gas customers and \$14.2 billion in revenue. A detailed list of Duke 5 Energy's generating facilities has been attached to the Joint Applicants' 6 7 application as Exhibit B. As of December 31, 2010, Duke Energy has an equity to debt ratio of 55:45 and a credit rating of A- from S&P and Baa1 from Moody's. 8 Duke Energy conducts its business principally through three business 9 10 segments: USFE&G, Commercial Power and International Energy. USFE&G 11 generates, transmits, distributes and sells electricity in northern Kentucky through 12 Duke Energy Kentucky, in central and western North Carolina and western South Carolina through Duke Energy Carolinas, in southwestern Ohio through Duke 13 14 Energy Ohio, and in central, north central and southern Indiana through Duke 15 Energy Indiana. USFE&G also transports and sells natural gas in northern Kentucky through Duke Energy Kentucky and in southwestern Ohio through 16 The substantial majority of USFE&G's operations are 17 Duke Energy Ohio. 18 regulated by the FERC, the North Carolina Utilities Commission, the South 19 Carolina Public Service Commission, the Public Utilities Commission of Ohio, 20 the Indiana Utility Regulatory Commission and this Commission.

Duke Energy Carolinas is a limited liability company organized and existing under the laws of the State of North Carolina with its headquarters in Charlotte, North Carolina. Duke Energy Carolinas and its predecessors have provided safe, reliable and reasonably priced electric utility service in North
 Carolina and South Carolina for over 100 years.

3 Duke Energy owns its Midwest utilities through its wholly owned 4 subsidiary Cinergy Corp. Cinergy is a corporation organized and existing under 5 the laws of the State of Delaware with its headquarters in Cincinnati, Ohio. 6 Cinergy is the owner of Duke Energy Indiana and Duke Energy Ohio. Duke 7 Energy Ohio is organized and existing under the laws of Ohio and is also 8 headquartered in Cincinnati, Ohio. Duke Energy Ohio is the sole owner of Duke 9 Energy Kentucky, a Kentucky corporation.

Duke Energy's Commercial Power business owns, operates and manages 10 11 power plants and engages in the wholesale marketing and procurement of electric 12 power. Commercial Power also has a retail sales subsidiary, Duke Energy Retail 13 Sales ("DERS"), which is certified by the Public Utility Commission of Ohio as a 14 Competitive Retail Electric Service provider in Ohio. DERS serves retail electric 15 customers in southwest, west central and northern Ohio with energy and other 16 energy services at competitive rates. Through Duke Energy Generation Services, 17 Inc. ("DEGS"), Commercial Power also develops, owns and operates electric generation for large energy consumers, municipalities, utilities and industrial 18 facilities. DEGS currently manages 4,440 MW of power generation at 28 facilities 19 20 throughout the United States. In addition, DEGS engages in the development, 21 construction and operation of renewable energy projects. Currently, DEGS has 22 over 5,000 MW of renewable energy projects in the development pipeline with

1,002 net MW of renewable generating capacity in operation as of December 31,
 2010.

International Energy principally owns, operates and manages power 3 4 generation facilities, and engages in sales and marketing of electric power and 5 natural gas outside the United States. It conducts operations primarily through Duke Energy International, LLC and its activities target power generation in the 6 7 Central and South American countries of Argentina, Brazil, Ecuador, El Salvador, 8 Guatemala and Peru. Through its wholly-owned subsidiary Aguaytia Energy del 9 Perú S.R.L. Ltda. and its equity investment in National Methanol Company, 10 which is located in Saudi Arabia, International Energy also engages in the 11 production of natural gas liquids, methanol and methyl tertiary butyl ether.

III. THE PROPOSED TRANSACTION

12 Q. PLEASE DESCRIBE THE PROPOSED MERGER TRANSACTION.

A. Upon completion of the merger, Diamond Acquisition Corporation, a wholly
owned subsidiary of Duke Energy formed for the purpose of effecting the merger,
will merge with and into Progress Energy. Progress Energy will be the surviving
corporation in the merger and will thereby become a whollyowned subsidiary of
Duke Energy.

18 Under the terms of the Agreement and Plan of Merger ("Merger 19 Agreement"), Progress Energy shareholders will receive 2.6125 shares of Duke 20 common stock for each share of Progress Energy common stock they own upon 21 the closing of the transaction. This exchange ratio will be adjusted to 0.87083

1 shares of Duke Energy stock for each Progress Energy share, to account for a one-2 for-three reverse stock split to be effected by Duke Energy in connection with the 3 closing of the transaction, as further described in the Merger Agreement. 4 Progress Energy common stock owned by Duke Energy or Progress Energy (other 5 than in a fiduciary capacity) will not be included in the exchange. Such stock will automatically be canceled and retired. This exchange ratio will be adjusted 6 7 proportionately to reflect a one-for-three reverse stock split with respect to Duke Energy common stock that the Merger Agreement contemplates Duke Energy will 8 9 implement prior to the completion of the merger. The exchange ratio will not be 10 adjusted to reflect stock price changes prior to closing of the merger. Duke 11 Energy shareholders will continue to hold their existing Duke Energy shares, 12 adjusted for the reverse stock split with respect to Duke Energy common stock. 13 Upon completion of the merger, Duke Energy's existing shareholders will own 14 approximately 63% of the outstanding shares of the post-merger Duke Energy and 15 Progress Energy's existing shareholders will own approximately 37% of the outstanding shares of the post-merger Duke Energy. 16

The merger was unanimously approved by the Boards of Directors of Duke Energy at a meeting held on January 8, 2011, and of Progress Energy at a meeting also held on January 8, 2011. Until the merger has received all necessary approvals and has closed, the companies will continue as separate entities. The companies are targeting a closing by the end of 2011, subject to receipt of the necessary shareholder and regulatory approvals discussed in the Merger

- Agreement, although neither company can assure completion of the merger by
 any particular date.
- For the Commission's reference, attached to the Joint Applicants' application are a copy of the Merger Agreement as Exhibit E, a copy of the postmerger corporate organization chart as Exhibit F and a copy of the post-merger map of Duke Energy's service territories as Exhibit H.
- 7 Q. HOW WILL THE BOARD OF DIRECTORS OF THE POST-MERGER
- 8 **DUKE ENERGY BE DETERMINED?**
- 9 A. Upon the completion of the merger, both I and Mr. Johnson will serve on the
 10 Board of Directors of Duke Energy, which at that time will be comprised of 18
 11 members, with 11 (including myself) designated by Duke Energy and 7 (including
 12 Mr. Johnson) designated by Progress Energy.
- 13 Q. HOW WILL DUKE ENERGY'S CORPORATE HEADQUARTERS BE
- 14 AFFECTED BY THE MERGER?
- A. Duke Energy will continue to be headquartered in Charlotte, North Carolina after
 the merger and is expected to maintain substantial operations in Raleigh, North
 Carolina, where Progress Energy is headquartered.
- 18 Q. WILL DUKE ENERGY KENTUCKY'S CORPORATE HEADQUARTERS
- **BE AFFECTED BY THE MERGER?**
- 20 A. No. Nothing will change with regard to Duke Energy Kentucky's corporate21 headquarters.

1 Q. WHAT WILL BE YOUR ROLE FOLLOWING THE MERGER?

2 Upon completion of the merger, I will serve as the Executive Chairman of the A. 3 Board of Directors of Duke Energy. Among other things, I will be responsible for 4 conducting board meetings, assisting in setting the board's agenda and supporting 5 the board selection process. I will also provide input on public policy positions 6 and be the spokesman for Duke Energy on national and international public policy 7 initiatives. Mr. Johnson, the current Chairman, President and Chief Executive 8 Officer of Progress Energy, will serve as the President and Chief Executive Officer of Duke Energy upon the completion of the merger. Exhibit B to the 9 10 Merger Agreement (tendered as Exhibit E to this Application) outlines the 11 respective roles of Mr. Johnson and me in the new company.

12 Q. WHAT IMPACT WILL THE MERGER HAVE ON THE MANAGEMENT 13 TEAM AND EMPLOYEES OF DUKE ENERGY?

14 Upon completion of the merger, Duke Energy will continue to have a highly A. 15 experienced leadership team. In his testimony, Mr. Johnson will identify these individuals and provide a brief summary of their experience and backgrounds. 16 17 Unlike many mergers, the efficiencies associated with this transaction are not 18 primarily based upon labor reductions. Over time, Duke Energy and Progress 19 Energy expect their combined workforces to be reduced when compared to 20 continued operations as unaffiliated companies. However, a large portion of these 21 reductions are expected to be achieved through normal retirements and employee 22 attrition rather than through forced layoffs.

1 Q. WHAT IMPACT WILL THE MERGER HAVE ON THE MANAGEMENT

2 TEAM AND EMPLOYEES OF DUKE ENERGY KENTUCKY?

A. The merger will have no adverse impact upon the management team and
employees of Duke Energy Kentucky. The current Duke Energy Kentucky
management team will remain in place (subject to normal promotional or
developmental reassignments) and there are no anticipated reductions in
employees of Duke Energy Kentucky attributable to the merger.

IV. <u>STRATEGIC RATIONALE FOR THE MERGER</u> AND STAKEHOLDER BENEFITS

8 Q. WHAT IS DUKE ENERGY'S STRATEGIC RATIONALE FOR MERGING

9 WITH PROGRESS ENERGY?

14

10 A. There are several compelling strategic reasons why this merger is in the best 11 interest of Duke Energy, Progress Energy and their respective stakeholders. I will 12 be happy to summarize the strategic rationale for the merger and then discuss how 13 each category of stakeholders will benefit as a result.

Value in Creating the Largest Utility in the United States

15 This transaction will create the largest utility in the United States 16 supported by substantial regulated earnings and cash flows. Upon completion of 17 the merger, Duke Energy will serve approximately 7.1 million domestic regulated 18 retail electric customers in Kentucky, Ohio, Indiana, North Carolina, South 19 Carolina and Florida. It will also serve approximately 500,000 retail gas 20 customers in Kentucky and Ohio. The post-merger Duke Energy will have more 21 than 57.2 GW of total generation capacity. This capacity will come from a diversified portfolio of resources, including: coal – 42%; gas/oil – 35%; nuclear –
 16%; and hydro/wind – 7%.

In all, and as of December 31, 2010, the post-merger Duke Energy will 3 4 have \$97 billion in total assets; \$24.4 billion in total revenue; and a market 5 capitalization of approximately \$36.5 billion. The post-merger Duke Energy will 6 be number one in enterprise value, market capitalization, number of electric 7 customers, generation capacity, total assets and rate base. We will have an 8 unmatched financial and operational scale, scope and strength. Because most of 9 its earnings are derived from regulated businesses, Duke Energy's dividend will 10 be well supported and its operating cash flows will be steady.

11

Leveraging of "Best-in-Class" Operational and Customer Service Practices

12 But being the largest utility does not matter in and of itself – it is whether 13 our increased scale permits us to provide, better, more reliable, affordable and 14 cleaner energy. We believe it will. The merger will allow Duke Energy and its 15 stakeholders to enjoy the benefits of leveraging the "best-in-class" operational and 16 customer service practices of both the existing Duke Energy and Progress Energy. 17 We will thoroughly review the processes of both companies to identify the behaviors and practices that foster the best possible service for customers and the 18 19 greatest value to investors. In light of the successful track records of both Duke 20 Energy and Progress Energy in integrating large corporations and their operations, 21 the post-merger Duke Energy will be able to maximize the best practices of both 22 companies to sustain and increase its operational efficiency and customer service 23 expertise.

1

Enhanced Industry Leadership and Involvement in Public Affairs

Both Duke Energy and Progress Energy have demonstrated a solid commitment to the continual betterment of the utility industry and an active involvement in public affairs. As a combined entity, these efforts will continue as the post-merger Duke Energy assumes a larger role in helping to shape the utility industry and to contribute to the development of federal and state energy policies.

7 The post-merger Duke Energy will be well positioned to lead within the 8 utility industry during a period of momentous change. Duke Energy has 9 established itself as a leading voice on important issues such as the smart grid and 10 energy efficiency, renewable power, climate change, sustainability and economic 11 development. Following the merger, Duke Energy will continue to listen, learn 12 and lead on these issues.

Because of the depth of our leadership team, Duke Energy will be in an 13 14 even better position to help shape energy policy at the federal and state levels. As an enterprise, the post-merger Duke Energy will have an extraordinary depth of 15 16 knowledge and expertise on how to provide clean, safe and reliable utility service 17 to our customers at affordable rates. That knowledge and expertise is an important resource to policymakers who must confront challenging issues 18 affecting our industry. As an example, I would point out the success that we have 19 20 seen from the Envision Center in Erlanger, Kentucky. We have been able to use 21 that state-of-the-art facility to give policymakers and community leaders from 22 throughout the region a glimpse of what is possible in our industry and a better 23 idea of how our company is committed to the communities we serve. With a solid management team in place to operate and manage our businesses, my role as
Executive Chairman will enable Duke Energy to provide a critically important
perspective on the important policy questions that will be decided over the course
of the next few years.

I would be remiss if I did not also point out all the partnerships that we 5 6 have forged over the decades. Duke Energy is currently either a partner with or a 7 member in the following organizations: The Alliance to Save Energy, The Aspen Institute, Business for Social Responsibility, Business Roundtable, The Climate 8 9 Group, Clinton Global Initiative, Committee Encouraging Corporate 10 Philanthropy, Corporate Eco Forum, The Conference Board, e8, Electric Drive Transportation Association, Electric Power Research Institute, Electric Utility 11 Industry Sustainable Supply Chain Alliance, Forest Health Initiative, Institute for 12 Electric Efficiency, Keystone Center, The Nature Conservancy, The Pew Center's 13 14 Business Environmental Leadership Council, ORC Worldwide Occupational 15 Safety and Health Group, Resources for the Future, United States Climate Action 16 Partnership, World Business Council for Sustainable Development, and the World These partnerships offer a broad array of perspectives, 17 Economic Forum. expertise and knowledge which Duke Energy has been able to draw upon and 18 contribute to. The merger with Progress Energy will allow us to further leverage 19 20 these partnerships – plus those that Progress Energy has also forged – in a manner 21 that will benefit our stakeholders.

1

Stability for Stakeholders

Although the utility industry is in the midst of a period of great 2 uncertainty, this merger will give greater stability to our stakeholders. Based 3 4 upon our adjusted Earnings Before Interest and Tax ("EBIT") for 2010, 5 approximately 88% of Duke Energy's post-merger EBIT will be derived from our regulated businesses. Although we take nothing for granted, one of the benefits 6 7 of a regulated business environment is the long-term predictability that it offers. 8 From the standpoint of customers and investors, this stability will be attractive 9 and offer value in and of itself. Further, as the largest utility in an industry that 10 many expect to demonstrate further consolidation in order to achieve many of the 11 advantages described in our application, it is much less likely that the combined 12 company will be acquired by another. Such stability also is beneficial to our stakeholders. 13

14 Q. PLEASE PROVIDE AN OVERVIEW OF EXPECTED BENEFITS TO 15 STAKEHOLDERS FROM THE PROPOSED MERGER.

16 A. Each of our stakeholders – customers, investors, communities and employees –
17 will benefit from this transaction. I will be happy to discuss these benefits as they
18 relate to each category of stakeholder.

19 Q. HOW WILL THE PROPOSED MERGER BENEFIT CUSTOMERS?

A. This merger will benefit customers by giving them meaningful operational efficiencies, improved generation efficiencies and a continued commitment to delivering clean, affordable and reliable energy. Let me elaborate on each of these points. 1 First, it is anticipated that upon the actual integration of Duke Energy and 2 Progress Energy and their service companies, cost savings opportunities will be 3 created. Although no assurance can be given that any particular level of cost 4 efficiencies will be achieved, we believe that significant net efficiencies will be realized from corporate activities, the regulated utilities and the unregulated 5 businesses of the combined company. The savings recognized in the regulated 6 7 businesses should benefit customers over time through normal rate-making 8 proceedings, and mitigate anticipated rate increases.

9 Second, upon completion of the merger, Duke Energy will remain 10 committed to developing clean, affordable and reliable energy resources for our 11 customers. As our generation portfolio becomes more diversified, customers will 12 enjoy the benefits of cleaner resources without jeopardizing affordability or 13 reliability in a way that smaller utilities would have difficulty doing. The size, 14 scope and scale of the post-merger Duke Energy will greatly benefit customers.

15 Third, the combination of our operational resources will improve our 16 ability to timely and efficiently respond to outages caused by weather or disaster 17 throughout the entire Duke Energy footprint, including Kentucky. In light of the 18 windstorms, ice storms and hurricane remnants that have moved through Northern 19 Kentucky in recent years, this is an especially tangible benefit of the merger.

As it relates to Duke Energy Kentucky, the geographical diversity of the Duke Energy Kentucky and the Progress Energy service territories presents a challenge in realizing benefits associated with increased fuel procurement and dispatch efficiencies; however, the ability to share knowledge and experience, to pool resources and to achieve cost savings over time are tangible benefits that will
 inure to the benefit of Duke Energy Kentucky's customers.

3 Q. HOW WILL THE PROPOSED MERGER BENEFIT INVESTORS?

4 A. The merger will make Duke Energy a stronger and more flexible company financially, which will have the effect of attracting investment and offering long-5 6 term growth. When you consider what the combined balance sheet of the post-7 merger Duke Energy will look like, you know that it will be financially strong. The fact that the companies' earnings will be accretive in year one also is an 8 9 indication that the transaction will add value to the post-merger Duke Energy in 10 an immediate sense. Over the long-term, Duke Energy expects to realize adjusted diluted earnings per share growth of approximately 4-6%. Again, because a 11 larger proportion of our earnings will be realized through regulated businesses, 12 our cash flows should be stable and our overall business risk reduced. 13

Each of the regulatory environments in which we operate are respected for 14 15 its consistency, which is an important variable in determining a regulated utility's 16 credit profile. With a strong balance sheet reflecting \$97 billion in total assets, 17 stable earnings and cash flow comprising approximately 88% of the company's 18 earnings, and a constructive regulatory environment, Duke Energy's credit profile 19 will remain strong. This will assure that Duke Energy continues to enjoy broad 20 and reliable access to capital markets and liquidity, which is very important given 21 the significant amounts of capital we need to modernize our generation and power 22 delivery facilities and to meet increasing environmental requirements.

1	This financial strength also should allow Duke Energy to maintain its
2	current dividend and dividend policy. We anticipate that there will be continued
3	growth in Duke Energy's dividend at a rate slower than growth of its adjusted
4	earnings per share. Duke Energy will continue to target a long-term payout range
5	of 65% - 70% based upon the adjusted diluted earnings per share. This is an
6	attractive payout and yield, which underscores the compelling shareholder value
7	proposition. Duke Energy and Progress Energy have, respectively, achieved 84-
8	and 65-year histories of consecutive quarterly cash dividend payments.

9 Finally, I would point out that Duke Energy will be poised for strong 10 growth in the years to come – particularly as the economy recovers from recent 11 challenges. For all the reasons I have outlined, we believe that this merger will 12 result in a company with much to offer investors.

13 Q. HOW WILL THE PROPOSED MERGER BENEFIT COMMUNITIES?

A. Supporting the health and welfare of our communities is directly tied to Duke
Energy's commitment to sustainability. In essence, we believe that the decisions
we make today will determine our long-term prospects as a company. One of
those decisions is to ensure that our communities have the resources and support
they need to thrive, now and well into the future.

19 One way we sustain our communities is through the Duke Energy 20 Foundation. The Foundation allows Duke Energy to directly impact the quality of 21 life in our communities by sharing our time through volunteer efforts, our 22 expertise through leadership and our financial support through grants to charitable 23 organizations. Thousands of employees and retirees give their time to charities

across our regions each year. To support their efforts, Duke Energy created 1 2 Volunteers In Action, an on-line database where employees can submit, search 3 and sign up for volunteer opportunities across our service territory. Volunteers In Action also offers year-round volunteer grants for "sweat equity" projects 4 5 completed by employees, and board leadership grants for employees and retirees 6 who serve on the board of directors of qualifying organizations. In addition, the 7 Duke Energy Foundation has a matching gifts program for financial contributions made by employees and retirees to non-profit organizations. In addition, our 8 9 annual Global Service Event ("GSE") is at the heart of our support for 10 volunteerism. Since 1997, employees' and retirees' grassroots participation has provided leadership, volunteers and project management to countless nonprofit 11 organizations in our communities. Through a GSE page on Duke Energy's 12 13 internal website, employees can lead projects or sign up to volunteer. The 14 company also offers grants to buy supplies and equipment for qualifying projects. In 2009, Duke Energy and its Foundation contributed more than \$28 million to 15 16 our communities, and more than 5,000 employees and retirees participated in 17 approximately 700 community service projects.

Duke Energy has earned recognition for its support for the arts from the Business Committee for the Arts, which named Duke Energy as one of the top ten companies in the country for exceptional involvement in the arts. Criteria includes grants issued, volunteer programs, matching gifts, local partnerships, sponsorships and board memberships.

1 While these are company-wide charitable, philanthropic and volunteer 2 initiatives, Duke Energy Kentucky also has its own established programs to 3 improve the Northern Kentucky region. Although Ms. Janson will discuss these 4 programs in more depth, I want to mention that Duke Energy Kentucky sponsors 5 several environmental, educational and community programs.

6 In addition to our charitable and community activities, Duke Energy and 7 Duke Energy Kentucky are both leaders on economic development initiatives that 8 also strengthen the communities we serve. In 2009, *Site Selection* magazine once 9 again named Duke Energy to its annual list of top ten utilities in economic 10 development, based upon our performance in 2008. Criteria included jobs created 11 per 10,000 in population, capital investment per capita and the utilities that own 12 investment in new generation, transmission and renewable energy projects.

13 Upon completion of the merger, Duke Energy's commitment to our 14 communities will not waiver. Though we will be serving more communities than what Duke Energy currently serves, we will be doing so with the aid of the 15 resources of Progress Energy - which has its own proven track record of 16 17 community service. Northern Kentucky has long been a beneficiary of Duke Energy Kentucky's community initiatives and economic development efforts, as 18 19 well as the Duke Energy Foundation's charitable endeavors. This merger will not 20 change that.

21 Q. HOW WILL THE PROPOSED MERGER BENEFIT EMPLOYEES?

A. The merger will benefit employees by again allowing us to leverage best-in-class
 practices, pool resources and solidify our companies' mutual commitments to

safety and diversity. Mr. Johnson will explain in his testimony how Progress
Energy has been able to promote a very favorable working environment for its
employees and the values that Progress Energy instills in its employees. These
values and commitments reflect what we have done at Duke Energy and I am
confident that upon the completion of the merger, all the employees of Duke
Energy will be seamlessly integrated into one company.

7

8

Q. WHAT IS DUKE ENERGY'S APPROACH TO SUSTAINABILITY AND HOW WILL THE MERGER AFFECT THAT APPROACH?

Sustainability is an important aspect of our business at Duke Energy. In 2009, 9 Α. Duke Energy was named to the Dow Jones Sustainability Index for North 10 American companies for the fourth consecutive year. We focus our efforts to 11 become a more sustainable company in five key areas: 1) providing innovative 12 13 products and services for a carbon-constrained, competitive world; 2) reducing our environmental footprint; 3) attracting and retaining a diverse, high-quality 14 workforce; 4) helping build strong communities; and 5) being profitable and 15 demonstrating strong governance and transparency. Let me elaborate on each 16 point. 17

 Innovative Products & Services – Necessity is the mother of invention and we need to deliver energy to our customers that is reliable, affordable and increasingly clean. As a result, we are constantly designing and developing innovative new products and services that help us reduce our impact on the environment and provide customers with ways to "go green" and save money.

- Environmental Footprint As one of the largest electric service 1 providers in the United States, we know our operations have a big 2 We also recognize our special impact on the environment. 3 4 responsibility to be part of the solution to global climate change. To do this, we are working to reduce our eco-footprint by modernizing 5 our generation fleet; pursuing the development of new nuclear 6 stations; investing heavily in renewable energy and smart grid 7 technology; and pioneering new programs and offers to help our 8 customers become more energy efficient. We have received awards 9 10 from groups such as Green Energy Ohio, the South Carolina Wildlife Foundation and the National Wild Turkey Federation for our 11 environmental leadership. 12
- **High-Ouality Workforce** The link between strategy and results is 13 people. We believe an engaged workforce is fundamental to making 14 15 progress on our sustainability goals. Our employees thoroughly understand our business and industry, which is why we are looking to 16 them for creative solutions to some of our biggest sustainability 17 challenges. We seek to strengthen our workforce by: maintaining our 18 19 focus on safety as a top priority; providing employees with year-round training opportunities to develop their skills and leadership ability; and 20 recruiting talented individuals with diverse experiences, backgrounds 21 22 and perspectives.

- Strong Communities Our success is tied directly to the prosperity
 of the communities we serve. We therefore work with economic
 development officials in our five-state retail service territory to help
 attract new industry, commerce and jobs. As already explained, Duke
 Energy also supports our communities through volunteerism, civic
 leadership, and funding for charitable programs and organizations.
- Governance and Transparency Strong corporate governance, 7 transparency, and clear, credible communications are the keys to 8 earning and maintaining our stakeholders' trust. Adherence to our 9 10 Code of Business Ethics helps ensure that we perform our 11 responsibilities with integrity. Being forthright about critical issues related to our business serves to keep our stakeholders well informed. 12 For instance, you will find candid assessments of risks to our business 13 14 model in our Sustainability Report. Communication is a two-way street, however. We believe being attuned to our stakeholders' 15 viewpoints helps us refine our objectives and improve our long-term 16 17 prospects for success.

As you can see, our commitment to being a sustainable company is an allencompassing commitment to meet the needs of our stakeholders in a responsible way. This is a vision that we share with Progress Energy and so merging our two companies will enhance our ability to meet these objectives – not hinder them.

1 Q. WHY IS THE MERGER IN THE PUBLIC INTEREST?

2 A. For all the reasons I have discussed above, the merger is a strategic combination 3 of two very dynamic and well-run companies that have similar business profiles and operating philosophies. Duke Energy has a proven track record in Kentucky 4 5 of providing reliable and affordable electric and gas service to its customers. 6 Progress Energy has demonstrated a similar track record. The new Duke Energy 7 - the combination of the existing companies - is committed to operating all of its 8 subsidiaries, including Duke Energy Kentucky, with the goal of sustainable and 9 long-term growth for the benefit of those companies and their customers, 10 employees, managers and community stakeholders. This merger is therefore very 11 much in the public interest.

V. DUKE ENERGY KENTUCKY'S PAST MERGERS

12 Q. THIS IS NOT THE FIRST TIME THAT DUKE ENERGY KENTUCKY 13 HAS BEEN INVOLVED IN A MERGER TRANSACTION. HOW WOULD 14 YOU RATE THE SUCCESS OF THE PSI/CG&E MERGER AND THE 15 DUKE ENERGY/CINERGY MERGER?

A. What is now Duke Energy Kentucky began as The Union Light Heat and Power
Company ("ULH&P"). My association with ULH&P began when we created
Cinergy in 1994 when ULH&P was a subsidiary of the Cincinnati Gas and
Electric Company ("CG&E"). Over the next ten years, Cinergy's total
shareholder return was 227.8%, which represented an annual average return of
12.7% to investors. During that same time period, Cinergy increased its assets by

84%, its operating income by 68% and its revenues by 62%. Cinergy's number of
 retail customers increased by 17% while its employee count decreased by 12%.
 As I testified during the course of the Duke Energy/Cinergy merger in 2005, "We
 are a larger, more efficient company providing greater value to all of our
 stakeholders." That is still true today.

6 Duke Energy Kentucky is an important part of the Northern Kentucky 7 community. As corporate stewards, we respect that connection and honor Duke Energy Kentucky's tradition of serving the communities in that region. During 8 9 my tenure, we have been able to restore Duke Energy Kentucky's ownership of 10 generation capacity and seamlessly integrate it into a much larger enterprise. This 11 has afforded Duke Energy Kentucky access to capital at rates more favorable than 12 what it would likely have been able to obtain had it remained a stand-alone utility. 13 In addition, the ability to tap the extensive financial, managerial and operational 14 expertise of Cinergy and now Duke Energy has no doubt improved the quality of 15 service for Duke Energy Kentucky's customers – as it has for all of our regulated businesses. In short, Duke Energy Kentucky has benefited directly from each of 16 the prior mergers I have discussed. Although the benefits of this merger may 17 18 seem more remote given the geographical diversity of Duke Energy Kentucky and 19 Progress Energy, there are opportunities for Duke Energy Kentucky's 20 stakeholders to benefit from this merger and I am confident that those 21 opportunities will be realized.

VI. <u>SUMMARY</u>

1 Q. PLEASE SUMMARIZE YOUR TESTIMONY.

2 A. The merger only indirectly affects the control of Duke Energy Kentucky and will 3 not have any adverse impact upon Duke Energy Kentucky or its stakeholders. In fact, over the long-term, there will be several benefits arising from the merger, 4 5 including: increased financial strength, greater access to capital and flexibility, 6 adoption of "best-in-class" practices, cost savings resulting in lower rates than would otherwise be required, greater leadership within the industry and on policy 7 8 issues, and stability. Customers, investors, communities and employees will all 9 benefit from the transaction in the ways I have described.

For all the reasons stated in my testimony, the post-merger Duke Energy will possess the financial, technical and managerial abilities to allow Duke Energy Kentucky to provide reasonable gas and electric service to all its customers. The proposed merger and resulting indirect transfer of control is in accordance with law, for a proper purpose and consistent with the public interest.

15 Q. DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?

16 A. Yes.

VERIFICATION

State of North Carolina)) SS: County of Mecklenburg)

The undersigned, James E. Rogers, Jr., being duly sworn, deposes and says that he is the Chairman, President and Chief Executive Officer of Duke Energy Corporation that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.

James E. Rogers, Jr., Affiant

Subscribed and sworn to before me by James E. Kogers from this 25th day of March 2011.



NOTARY PUBLIC

My Commission Expires: 10 - 2912

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COMMONWEALTH OF KENTUCKY

BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

THE JOINT APPLICATION OF DUKE)
ENERGY CORPORATION, CINERGY)
CORP., DUKE ENERGY OHIO, INC.,)
DUKE ENERGY KENTUCKY, INC.,)
DIAMOND ACQUISITION CORPORATION,)
AND PROGRESS ENERGY, INC., FOR)
APPROVAL OF THE INDIRECT)
TRANSFER OF CONTROL OF)
DUKE ENERGY KENTUCKY, INC.)

Case No. 2011-____

DIRECT TESTIMONY OF

WILLIAM D. JOHNSON

ON BEHALF OF

JOINT APPLICANTS

April 4, 2011

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I. INTRODUCTION

1	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
2	А.	My name is William D. Johnson, and my business address is 411 Fayetteville Street Mall,
3		P.O. Box 1551, Raleigh, North Carolina 27602-1551.
4	Q.	BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?
5	А.	I am employed as Chairman, President and Chief Executive Officer of Progress Energy,
6		Inc. ("Progress Energy").
7	Q.	PLEASE BRIEFLY DESCRIBE YOUR EDUCATION AND PROFESSIONAL
8		EXPERIENCE.
9	А.	I joined Progress Energy (then Carolina Power & Light) in 1992 and served in various
10		capacities, including Group President for Energy Delivery, President and Chief Executive
1		Officer of Progress Energy Service Company and General Counsel and Secretary for
12		Progress Energy. In 2005, I became President and Chief Operating Officer of Progress
13		Energy and then became Chairman and Chief Executive Officer on October 12, 2007.
14		Prior to joining Progress Energy, I was a partner with the Raleigh office of Hunton &
15		Williams, where I specialized in the representation of utilities. I also served as a law
16		clerk to the Honorable J. Dickson Phillips, Jr. of the United States Court of Appeals for
17		the Fourth Circuit. I graduated from Duke University summa cum laude with a
18		bachelor's degree in history and received a law degree with high honors from the
19		University of North Carolina at Chapel Hill in 1982.
20	Q.	PLEASE DESCRIBE YOUR PROFESSIONAL AFFILIATIONS.

A. I currently serve on the boards and executive committees of the Edison Electric Institute
("EEI") and the Nuclear Energy Institute ("NEI"). I am also a member of the board of

directors of the Institute of Nuclear Power Operations ("INPO") and serve on boards of several other community and charitable organizations.

3 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

A. I will introduce Progress Energy to the Commission and discuss the strategic, policy and
financial reasons for the merger. I will also explain why the post-merger Duke Energy
Corporation ("Duke Energy") will have the financial, technical and managerial ability to
own and operate Duke Energy Kentucky and why the merger is in accordance with law,
for a proper purpose and in the public interest.

II. PROGRESS ENERGY, INC.

9 Q. PLEASE TELL US ABOUT PROGRESS ENERGY.

2

) The Carolina Power and Light Company - the forerunner to Progress Energy - was Α. 11 chartered by the state of North Carolina on July 13, 1908. Within the city of Raleigh, the 12 company had 983 customers, base rates were \$1 minimum per month and the first 13 recorded kilowatt-hour charge was 15 cents. From those beginnings, the company grew 14 both through consolidation with other power companies and through development in the 15 communities we served. For the Commission's reference, I have attached a copy of A 16 Brief History of Carolina Power & Light Company as Exhibit K-1 to my testimony. This 17 was prepared in conjunction with the company's seventy-fifth anniversary in 1983.

Progress Energy took its current form in December 2000 following the completion of Carolina Power and Light's acquisition of Florida Progress, the parent company of Florida Power. Following the completion of that merger, we were a diversified energy company with more than 21,800 megawatts of generation capacity and
\$8 billion in annual revenues. Progress Energy also included non-regulated operations 2 (Progress Energy Ventures) that engaged in merchant generation, energy marketing and trading; fuel extraction (Progress Energy Fuels); rail services (Progress Rail); and 3 broadband capacity (Progress Telecom). Since that merger, Progress Energy has divested 4 5 all its non-regulated operations and operates exclusively as a regulated provider of 6 electric services to customers in North Carolina, South Carolina and Florida. The 7 Company remains strong both financially and operationally. I'll talk more about that 8 later in my testimony, but for now I would point out that Progress Energy's 2010 Annual 9 Report is attached to the Joint Applicants' application as Exhibit C.

10 Q. DESCRIBE PROGRESS ENERGY'S CORPORATE STRUCTURE AND 11 ORGANIZATION.

A. Progress Energy has two utility subsidiaries – Progress Energy Carolinas, Inc. ("PEC")
and Progress Energy Florida, Inc ("PEF"). PEC is subject to rate and service regulation
in North Carolina and South Carolina and PEF is subject to rate and service regulation in
Florida. In addition, we have a service company, Progress Energy Services Company,
LLC ("PESC") which provides a range of services to Progress Energy and its affiliates.

17 Q. DESCRIBE PROGRESS ENERGY'S CORPORATE GOVERNANCE.

A. Progress Energy has a long-standing commitment to the highest standards of integrity,
 accountability and board of director independence. Our board of directors oversees and
 directs our company on our shareholders' behalf, and the company works to balance
 those needs with the interests of customers, employees, regulators, elected officials and
 the communities we serve. We have adopted a set of Corporate Governance Guidelines
 to document the board's responsibilities, structure and internal practices.

	I am the Chairman of the board of directors. Including me, Progress Energy
2	currently has fourteen directors who bring a vast amount of experience and diversity of
3	perspectives to the boardroom. Our directors have backgrounds in the transportation,
4	manufacturing, banking, financial services, human resources and nuclear industries. Two
5	of our directors have held significant leadership positions at the Massachusetts Institute
6	of Technology and the Kenan-Flagler Business School at the University of North
7	Carolina. One of our directors was a former United States Senator and cabinet secretary.
8	Independence is ensured through the appointment of a lead director and the fact that of
9	our 14 directors, 13 qualify as "independent" under SEC and New York Stock Exchange
10	rules (as CEO, I am the only director who is not independent).
11	In addition, we maintain a rigorous corporate ethics program that promotes and
)	enforces doing the right thing, whether it relates to our financial statements and business
13	practices or the workplace behaviors of individual employees. Regulators, elected
14	officials, community leaders, customers, competitors, investors, the news media and
15	advocacy groups all pay close attention to what we do and how we do it – and we strive
16	to maintain the trust and confidence that they have in us. Our Code of Ethics identifies
17	principles and standards of conduct that all employees, contractors and members of the
18	board of directors are expected to follow. Employees have the opportunity to direct

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Q. DESCRIBE PROGRESS ENERGY'S CURRENT FINANCIAL CONDITION AND ITS PHILOSOPHY OF FINANCIAL MANAGEMENT.

confidential, 24-hour ethics phone line.

questions and suspected violations to their supervisor, Human Resources or a

	А.	As of December 31, 2010, Progress Energy had an enterprise value of \$25.1 billion, a
2		market capitalization of \$12.8 billion, total assets of \$32.7 billion and revenues of \$10
3		billion. As of December 31, 2010, we had cash and cash equivalents of approximately
4		\$600 million and available credit facilities of \$2 billion, giving us a total liquidity of
5		approximately \$2.6 billion. Our debt to total capital ratio is 56% as of December 31, 2010
6		and Progress Energy, Inc. is currently rated by the major rating agencies as follows: S&P
7		(Corporate Credit Rating) - BBB+/CreditWatch Positive; Moody's (Senior Unsecured
8		Debt Rating) - Baa2/Stable; and Fitch (Issuer Default Rating) - BBB/Stable. Due to
9		stable and consistent earnings, we have paid quarterly dividends for sixty-five
10		consecutive years.
11		Our cost-management strategy is well-tailored to address changing economic
?		realities. One major initiative is our Continuous Business Excellence program, which has
13		as a goal the generation of 3-5% efficiency and productivity gains each year. Within our
14		Power Operations Group alone, we identified more than \$46 million in savings and more
15		than 36,000 labor hours of potential savings.
16		We are pleased with the track record we have established for managing Progress
17		Energy and assuring that it remains financially strong.
18	Q.	DESCRIBE PROGRESS ENERGY'S OPERATIONS IN THE CAROLINAS AND
19		FLORIDA.
20	A.	As I mentioned earlier, PEC is the regulated utility that provides retail electric service in
21		the Carolinas. Its service territory encompasses approximately 34,000 square miles and
22		includes much of the eastern half of North Carolina, the northeastern quadrant of South

3 Carolina and the Asheville area in western North Carolina. PEC is divided into four

regions – the Northern Region, Eastern Region, Southern Region and Western Region. It maintains more than 70,000 miles of distribution and transmission lines in order to provide service to approximately 1.5 million customers and a population of more than 4 million individuals.

5 PEF is the regulated utility that provides retail electric service in Florida. Its 6 service territory spans approximately 20,000 square miles in central Florida, including 7 the cities of St. Petersburg, Clearwater and Orlando. PEF is also divided into four 8 regions – the South Coastal Region, the North Coastal Region, the North Central Region 9 and the South Central Region. PEF maintains more than 35,000 miles of distribution and 10 transmission lines in order to serve approximately 1.6 million customers and a population 11 of more than 5 million individuals.

2 Overall, Progress Energy operates power-generating facilities at 32 sites in North 13 Carolina, South Carolina and Florida. We have a generating capacity in excess of 22,000 14 MW. We have a good diversity of fuel sources powering our generation fleet -41%15 coal, 35% nuclear, 24% gas/oil and under 1% hydropower. In addition, we purchased 16 1.25 million MWhrs from renewable energy resources in 2009. For the Commission's 17 reference and convenience, I would refer to the report on Progress Energy's generating 18 assets that is attached as Exhibit D to the Joint Applicants' application. The report was 19 last updated in March 2010 and provides a good background on the generating capacity 20 that Progress Energy will bring to the merger.

21 Q. WHAT STEPS DOES PROGRESS ENERGY TAKE TO ENSURE THAT ITS 22 SYSTEM IS RELIABLE?

A. In 2006, Progress Energy earned the Edison Electric Institute's prestigious Edison Award,
the industry's highest honor, in recognition of its operational excellence. We pride
ourselves in providing safe and reliable service to our customers. We continue to
increase our preventative maintenance and invest millions of dollars in the energy
delivery systems and infrastructure that serve our customers. In 2009, we had a
reliability score of 99.98% - meaning that, except for hurricanes or other major storms,
our customers had electricity for 99.98% of the year.

8 Q. DESCRIBE PROGRESS ENERGY'S COMMITMENT TO CUSTOMER 9 SERVICE.

A. Progress Energy was the first utility to receive the prestigious J.D. Power and Associates
 Founder's Award for customer service. We also earned recognition in the J.D. Power and
 Associates 2010 business customer survey, which ranked Progress Energy Carolinas first
 among the South Region's large utilities – for the second year in a row – and first among
 all large utilities nationally.

15

Q. DESCRIBE PROGRESS ENERGY'S WORKFORCE.

Everything we achieve as a company begins with our employees. We continue to seek 16 A. new ways to nurture a diverse, collaborative workforce through a continuing commitment 17 to safety, ethics, diversity and performance. I am very proud of Progress Energy's track 18 record for maintaining a safe work place for our employees. Our Occupational Safety 19 and Health Administration injury and illness rate has been below 1.0 for three 20 consecutive years – putting it within the top 10% of our industry according to the Edison 21 Electric Institute. We also encourage our employees to maintain a healthy lifestyle and 22 -3 more than half chose to participate in our 2009 employee wellness program. We work

		closely with local high schools, community colleges and four-year institutions to make		
2		sure there is a steady supply of well-qualified, highly trained employees for the future.		
3		Overall, our voluntary employee turnover rate was less than 4% in 2009.		
4	Q.	DESCRIBE PROGRESS ENERGY'S COMMITMENT TO THE		
5		ENVIRONMENT.		
6	А.	Progress Energy has adopted an Environmental Policy which states:		
7 8 9 10 11 12 13		Environmental responsibility is a core value of Progress Energy. We are committed to excellence in our environmental practices and performance. The company acknowledges our responsibility to be a good steward of the natural resources entrusted to our care while providing affordable and reliable energy to our customers. Environmental factors will be an integral part of planning, design, construction and operational decisions. Further, we will conduct business according to the following principles:		
14 15		<u>Compliance</u> Comply with local, state and federal environmental laws and regulations.		
16 17 18 19		Performance Accountability Maintain an environmental management system, including the use of objectives and goals to measure, track, drive and continually improve performance.		
20 21 22 23		<u>Minimizing Impacts</u> Effectively manage waste streams and promote prevention of pollution. Take appropriate measures to prevent environmental degradation and be prepared to act effectively in the event of an environmental emergency.		
24 25 26 27 28		Stewardship and Transparency Proactively address environmental issues and find innovative solutions to protect and improve the environment. Communicate environmental performance to stakeholders and support effective community efforts in environmental education, protection and conservation.		
29 30 31		Management and Employee Commitment Assure that employees and contractors are aware of their individual role in implementing this policy.		
32		The values that this policy evidences have been part of Progress Energy and its		
3		predecessors from the beginning. Thirty years ago, just as our Nation was coming out of		

the energy crisis, we made a commitment to energy efficiency. Since 1981, our energy efficiency programs have reduced usage by 29 billion kilowatt-hours (kWh). In more modern times, we have pursued a balanced approach that combines energy efficiency programs, alternative and renewable resources and a state-of-the art power system.

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5 To promote energy efficiency and demand side management initiatives, we established a new Efficiency and Innovative Technology Department at Progress Energy. 6 We have sought and obtained regulatory approval for several such programs in the 7 Carolinas and Florida. These programs include providing customized energy usage 8 reports to customers, providing incentives for home energy improvements and working 9 with retailers to promote ENERGY STAR[®] lighting products. With regard to alternative 10 and renewable energy, Progress Energy uses hydroelectric power at four plants in North 11 2 Carolina and purchases energy from refuse and wood-fueled generators throughout our service area. Nuclear power, which emits no air pollutants, makes up more than one-13 third of our generation mix, with plants located in North Carolina, South Carolina and 14 15 Florida. We are also pursuing partnerships throughout our service territory to develop solar, wind, biomass, fuel cells and other forms of renewable technology. We are also 16 making substantial efforts to modernize our power system. Progress Energy was selected 17 to receive a \$200 million U.S. Department of Energy grant for smart grid programs and 18 19 we have committed to increasing the amount of natural gas-fired generation in our fleet 20 by constructing state-of-the-art combined cycle power plants while at the same time 21 retiring coal fired units that lack sulfur dioxide emissions reduction equipment.

For the sixth year in a row, Progress Energy has been named to the Dow Jones
Sustainability North America Index, which lists companies that lead their industries in

managing economic, environmental and social issues. Launched in 1999, the Dow Jones
Sustainability Index tracks the financial performance of the leading sustainability-driven
companies worldwide. In selecting the top performers in each business sector, the Dow
Jones Sustainability Index reviewed companies on several general and industry-specific
topics, including corporate governance, environmental policy, climate strategy, employee
development and labor practices. We are pleased to receive such recognition.

Finally, Progress Energy has established itself as an industry leader in innovative water resource management and natural habitat protection. As an example, our Hines Energy Complex in Bartow, Florida is a 2,000 MW generation facility that uses alternative water supplies – captured stormwater and treated wastewater – to conserve groundwater that supplies area drinking water. We also own more than 50,000 acres of forest and we consider the protection of animal and plant species and their habitat a priority.

14 There is much more I could say, but I hope that this conveys to the Commission 15 how much we value the environment and view our role in part as being stewards of the 16 resources with which we have been entrusted.

17 Q. DESCRIBE PROGRESS ENERGY'S INVOLVEMENT IN ECONOMIC 18 DEVELOPMENT EFFORTS.

A. Progress Energy has a long history of collaborating with communities in the Carolinas
 and Florida to support economic development. In 2009 alone, our economic
 development team helped attract more than 3,200 jobs and more than \$550 million in
 investments to the company's service territories in the Carolinas and Florida. That same
 year, Site Selection magazine named Progress Energy one of North America's Top

Utilities for Economic Development for the seventh time in the last eight years. The magazine's September 2009 issue selected Progress Energy as one of 10 winning utilities based on its success in helping to generate 8,342 new jobs and more than \$2.5 billion in capital investment in the Carolinas and Florida service areas since 2008.

5

Q. DESCRIBE PROGRESS ENERGY'S COMMITMENT TO DIVERSITY.

6 At Progress Energy, we believe in the power of diversity and inclusion. Our commitment Α. 7 to diversity and inclusion is strategically integrated into the way we do business. Each employee is encouraged to contribute his or her own unique experience and viewpoint. 8 9 Succeeding in this area begins with attracting, engaging and retaining the best people 10 who bring the varying perspectives and skills that comprise a high performing workforce. Diversity and inclusion efforts provide opportunities for employees to connect in many 11 2 other ways. Our diversity councils, ongoing diversity and inclusion workshops, and employee network groups are just a few of the ways we encourage employee 13 14 involvement and provide opportunity for personal and professional growth.

15 We also work to extend the benefits of diversity and inclusion to the communities 16 we serve. Our Supplier Diversity Program supports small/diverse businesses by ensuring inclusion in procurement and contract opportunities for the many items we purchase. We 17 18 have a strong track record for working with minority vendors and contractors. In 2009, 19 we worked with 400 women- and minority-owned suppliers to obtain more than 11% of 20 nonfuel procurements. Last year, we expanded the focus of this program by ensuring our 21 primary vendors were also using minority companies in executing large contracts that 22 have substantial subcontracting opportunities. For the second time, Progress Energy 3 Florida has been named Corporation of the Year by the Florida Minority Supplier

Development Council. We were also named one of the top organizations in America for multicultural business opportunities by Diversity-Business.com.

3 Q. DESCRIBE PROGRESS ENERGY'S COMMITMENT TO THE COMMUNITIES 4 IT SERVES AND ITS INVOLVEMENT IN THOSE COMMUNITIES.

2

A. Progress Energy is committed to an ongoing leadership role in the communities we serve,
with a focus on support for education, the environment and economic development. Our
major product is energy, but we encourage our employees to help pour a different kind of
energy into the communities we serve. The year before last, 3,000 of our employees
provided more than 24,000 volunteer hours in the communities we serve. We don't just
work in the communities we serve. We live there as well and we place a premium on
service to our community.

? The Progress Energy Foundation is the main philanthropic arm for our 13 community investments. In 2008, it doubled its contribution to our Energy Neighbor 14 Fund from \$500,000 to \$1 million. Since 1982, the Energy Neighbor Fund has distributed more than \$30 million to families in need. All told, Progress Energy and the 15 16 Progress Energy Foundation have invested nearly \$10 million in community programs 17 that align with the company's strategic plan in four targeted areas – education, environment, economic development and employee involvement. We also continue to 18 19 engage our communities to discuss the benefits and challenges of renewable resources. A 20 good example of how we can align these goals is a project in Madison County, North 21 Carolina, where in 2009 we installed a small-scale demonstration wind turbine at an 22 elementary school there to help educate rural communities about wind power.

•		At Progress Energy, we pride ourselves on being good corporate citizens and we
2		look forward to joining Duke Energy to expand our community investment efforts.
3	Q.	IS THERE ANYTHING ELSE YOU WOULD LIKE TO SAY ABOUT
4		PROGRESS ENERGY?
5	А.	There's of course much more I could say, but hopefully this will give the Commission a
6		proper introduction to our company. I will attach the company's 2010 Corporate
7		Responsibility Executive Summary to my testimony as Exhibit K-2 as it contains much
8		of the information upon which I have testified today. The full Corporate Responsibility
9		Report is available on our website at: http://www.progress-energy.com.

III. THE PROPOSED MERGER

) Q. WHY DOES THIS MERGER MAKE SENSE?

First and foremost, Duke Energy and Progress Energy will be able to recognize 11 Α. 12 substantial value by forming the largest utility in the United States. We are in the midst of one of the most uncertain periods of American history in terms of the direction of our 13 energy policy. To be able to provide safe and reliable service to our customers at 14 15 affordable rates in the decades to come, we must make wise decisions now and have the financial and technical resources to execute on those decisions. Duke Energy and 16 Progress Energy are a good fit because of the proximity of our operations in the Carolinas 17 and our shared vision and values. Mr. Rogers discussed the size, scope and scale of what 18 Duke Energy will be after this merger is completed in his testimony. I won't repeat all 19 the numbers here, but I am confident that no other utility will be as well positioned to 20 - 1 help shape and respond to changes in energy policy than the post-merger Duke Energy.

2

That flexibility and strength will be critically important to our stakeholders – customers, investors, employees and communities – as we move forward.

Second, apart from being the biggest, Duke Energy will always endeavor to be the best. By combining our knowledge, skills and resources, the post-merger Duke Energy will be able to leverage the "best-in-class" operational and customer service practices that are available in the utility industry today. Moreover, our geographical diversity will be an asset as it will allow us to expand the benefits and scope of our regional partnerships.

8 Third, we will speak with one voice on the important issues confronting our 9 industry and our nation. Duke Energy and Progress Energy understand the business we 10 engage in and the communities we serve. We pay special attention to how public policy 11 decisions could affect our customers, and we reach out to policymakers and community 2 leaders to help them understand the implications.

Finally, but by no means least, the merger will give stakeholders a greater sense of stability. Whether we are talking about rates, dividends or community investments, both Duke Energy and Progress Energy have proven records of being responsible, diligent and consistent.

17 Q. WHAT ARE SOME OF THE PARTICULAR BENEFITS OF THE MERGER?

18 A. The most immediate benefits of the merger will be seen by our customers in the 19 Carolinas as they will primarily benefit from greater fuel procurement efficiencies and 20 dispatch efficiencies. Customers in Kentucky, Ohio, Indiana and Florida will also see 21 tangible benefits of the merger over the long-run as the two companies integrate with one 22 another and achieve savings and gains in efficiency and productivity. Though it is more 3 difficult to quantify these benefits, future base rate proceedings provide an appropriate

vehicle for their realization as an offset to the cost pressures we are facing as we confront the need to modernize our generation and distribution operations and to implement new 2 environmental requirements.

3

In addition, the merger will strengthen our cash flow and revenue due to the fact 4 that approximately 88% of the post-merger Duke Energy's revenues will be derived from 5 regulated businesses. This stability will be attractive to investors and will continue to 6 give us access to capital markets on favorable terms. The business risk profile for all 7 utilities is increasing due to forces that are largely beyond the scope of their power. By 8 combining our resources, we expect to maintain favorable credit ratings and credit 9 profiles while smaller utilities will have greater trouble doing so. Maintaining a positive 10 credit rating is very important for capital intensive companies like utilities and, over the 11 7 long-term, our customers and investors alike will benefit from our ability to access capital 13 as affordably as possible.

IV. **DUKE ENERGY CORPORATION'S POST-MERGER STATUS**

14 **Q**. WHAT WILL YOUR ROLE BE IN THE POST-MERGER DUKE ENERGY?

15 I will serve as the President and Chief Executive Officer of Duke Energy upon the Α. completion of the merger. I will be a member of the board of directors and the conduit 16 17 between Duke Energy and the board. I will have primary responsibility for determining the board's agenda, developing the strategic plan, developing and communicating our 18 19 vision and mission and developing public policy decisions. I will also be responsible for developing the annual budget for the board's approval, driving strategic financial and 20 operational results and leading the organization. 1

WHAT WILL THE BOARD OF DIRECTORS OF THE POST-MERGER DUKE 0. **ENERGY LOOK LIKE?**

3 Upon the completion of the merger, Mr. Rogers, who will be executive chairman, and I A. will serve on the board of directors of Duke Energy. At that time the board will be 4 5 comprised of 18 members, with 11 (including Mr. Rogers) designated by Duke Energy 6 and 7 (including myself) designated by Progress Energy.

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WHO WILL BE PART OF YOUR MANAGEMENT TEAM? **Q**.

8 We have identified a highly experienced leadership team to manage Duke Energy upon A. 9 completion of the merger. I believe we have selected the right group of leaders from the two companies that are coming together to achieve the benefits of the merger as I have 10 11 discussed, and to continue the proud history of customer service, reliability, affordability, ٦ safety, environmental stewardship and commitment to our employees and our communities that both companies have achieved. I will briefly identify each person and 13 14 tell you a little bit about them.

15 Lynn Good will be the Chief Financial Officer for the post-merger Duke Energy. 16 She is currently a group executive and the Chief Financial Officer for Duke Energy, leading the financial function, which includes the controller's office, treasury, tax, risk 17 18 management and insurance. These duties include accounting, balance sheet management 19 and overseeing risk control policies. She assumed her current position in July 2009. 20 Previously, Lynn served as group executive and president of Duke Energy's commercial 21 businesses, a position she held from November 2007 until July 2009. She was responsible for the Midwest nonregulated generation, Duke Energy International, Duke 22 3 Energy Generation Services, the telecommunications businesses, and all corporate

development and merger and acquisition activities. Prior to that, Lynn served as senior vice president and treasurer for Duke Energy. She led the treasury functions for the 2 company, as well as insurance, market and credit risk management and corporate 3 financial planning and analysis. Before the merger of Duke Energy and Cinergy in April 4 2006, Lynn served as executive vice president and chief financial officer for Cinergy. 5 Named to that role in September 2005, she was responsible for Cinergy's treasury, 6 finance and accounting functions. Lynn joined Cinergy in May 2003 as vice president of 7 financial project strategy. She was named vice president and controller later the same 8 year; and vice president of finance and controller in January 2005. Prior to joining 9 Cinergy, Lynn was a partner with the international accounting firm, Deloitte & Touche, 10 11 based in Cincinnati, Ohio. From 1981 to 2002, she served in various senior management ĩ roles with Arthur Andersen, rising to partner in 1992. Lynn also serves on the board of directors of Hubbell Inc., an international manufacturer of electrical and electronic 13 products. She is also a board member of the Bechtler Art Museum in Charlotte. Lynn 14 earned a bachelor of science degree in systems analysis and accounting from Miami 15 16 University in Oxford, Ohio.

17Dhiaa Jamil will be in charge of Duke Energy's nuclear generation fleet. He is18currently a group executive, chief generation officer and chief nuclear officer for Duke19Energy. He is responsible for the safe and efficient operation of all regulated generation20across the company's nuclear, fossil and hydro fleets. He assumed the expanded role of21chief generation officer in July 2009. Previously, Dhiaa served as group executive and22chief nuclear officer, with responsibility for the company's three nuclear stations –3Catawba, McGuire and Oconee. Dhiaa has 30 years of experience in the energy industry.

He joined Duke Energy in 1981 as a design engineer in the design engineering department. After a series of promotions, he was named electrical systems engineering 2 3 supervisor of Oconee Nuclear Station in 1989 and electrical systems engineering manager in 1994. He was named maintenance superintendent of McGuire Nuclear 4 Station in 1997; station manager in 1999; and site vice president of McGuire Nuclear 5 6 Station in 2002. In that role, Dhiaa was responsible for all aspects of the safe and efficient operation of the nuclear site. In 2003, he was named site vice president of 7 8 Catawba Nuclear Station. In 2006, Dhiaa was named senior vice president of nuclear support. He led the organization responsible for plant support, major projects and fuel 9 management for Duke Energy's nuclear fleet. In addition, he was responsible for 10 regulatory support, nuclear oversight and safety analysis functions. Dhiaa received a 11 bachelor of science degree in electrical engineering from the University of North 2 Carolina at Charlotte. He is a registered professional engineer in North Carolina and 13 South Carolina. He has completed the Institute of Nuclear Power Operations' (INPO) 14 senior nuclear plant management course and received Duke Energy's technical nuclear 15 He has served as a senior member of the Institute of Electrical & 16 certification. Electronics Engineers (IEEE) and has completed a three-year assignment as a member of 17 the Council of the National Academy for Nuclear Training. He is a former member of 18 19 Dominion Energy Management Safety Review Advisory Committee, TVA Nuclear Safety Review Board and Pacific Gas & Electric Nuclear Safety Oversight Committee. 20 He also served on the board of directors of the York County, South Carolina, Chamber of 21 22 Commerce. Dhiaa currently serves as chair of the Energy Production and Infrastructure Center at the University of North Carolina at Charlotte and is a board member of the ~ 3

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UNC Charlotte Foundation. He serves as a trustee of The Duke Energy Foundation. He is also a member of the INPO Executive Advisory Group and the Nuclear Energy Institute's Nuclear Strategic Issues Advisory Committee Steering Group.

Jeff Lyash will be responsible for energy supply. Jeff is currently the Executive 4 Vice President, Energy Supply, for Progress Energy. In this role, Jeff oversees Progress 5 Energy's diverse 22,000 megawatt fleet of generating resources including nuclear, coal, 6 7 oil, natural gas and hydroelectric stations. In addition, he is responsible for generating 8 fleet fuel procurement and power trading operations. Jeff has 28 years of utility industry 9 experience, joining Progress Energy in 1993. Before assuming the role of Executive Vice President of Energy Supply, he was the Executive Vice President of Corporate 10 11 Development. Jeff has served as the President and Chief Executive Officer of Progress ? Energy Florida, Senior Vice President of Energy Delivery Florida, and the Vice President of Transmission. He has also held a wide range of management and executive roles in 13 the company's nuclear program; including Operations Manager, Engineering Manager, 14 Plant Manager and Director of Site Operations. Before joining Progress Energy, Jeff 15 worked for the U.S. Nuclear Regulatory Commission in a number of senior technical and 16 management positions throughout the northeast United States and in Washington, D.C. 17 Jeff earned a bachelor's degree in mechanical engineering from Drexel University and an 18 19 NRC Senior Reactor Operator License. He is a graduate of the U.S. Office of Personnel 20 Management Senior Executive Training Program and the Duke Fuqua School of Business Advanced Management Program. Jeff currently serves on the Board of Directors of the 21 22 Electric Power Research Institute, Rex Healthcare and SunTrust Bank Carolina. He has - 3 served in leadership positions on the Board of Directors for a number of economic development institutions including the Florida Chamber of Commerce, Florida Chamber Foundation, Enterprise Florida, Tampa Bay Partnership, Florida Council of 100, and the Florida High Tech Corridor.

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4 Marc Manly will serve as the General Counsel for Duke Energy. He currently is a group executive, Chief Legal Officer and corporate Secretary for Duke Energy, leading 5 6 the office of general counsel, which includes legal, internal audit, ethics and compliance, 7 information technology and enterprise operations services. Marc has served as group 8 executive and Chief Legal Officer for Duke Energy since April 2006. He assumed the additional responsibility of corporate Secretary in December 2008. Previously, Marc 9 served as Executive Vice President and Chief Legal Officer of Cinergy Corp., a position 10 11 he held from November 2002 until the Duke Energy/Cinergy merger. He was ? responsible for the company's strategy and position on all legal matters. From 2000 to 13 2002, Marc was managing director for law and governmental affairs, general counsel and 14 corporate secretary at NewPower Holdings Inc., a national retailer of electricity and 15 natural gas to the residential market. Before his position with NewPower, from 1995 to 16 2000, he was with AT&T Corp. first as vice president and solicitor general, and then as 17 vice president and chief counsel for the consumer services group. Prior to joining 18 AT&T's legal department, Marc was a member of the law firm of Sidley & Austin, as an 19 associate from 1978 to 1985 and as a partner from 1986 to 1994. Marc earned a juris 20 doctor degree, magna cum laude, and a master of economics degree from the University 21 of Michigan, where he was a member of the Law Review and Order of the Coif. He also 22 earned a bachelor of arts degree, summa cum laude, in economics from Amherst College, ٦3 where he was Phi Beta Kappa. He serves on the Dan Beard Boy Scout Council of Greater Cincinnati and is board chair of the Arts and Science Council in Charlotte.

John McArthur will be responsible for Duke Energy's regulated utilities. He 2 was named executive vice president of Progress Energy in September 2008. In that role, 3 he is responsible for corporate and utility support functions, including Corporate 4 Services; Corporate Communications; Human Resources; External Relations; Legal; and 5 Audit Services. He serves as general counsel and corporate secretary, a position he has 6 held since January 2004. Previously he served as senior vice president - Corporate 7 Relations and as vice president - Public Affairs. John came to Progress Energy in 8 9 December 2001 after serving as a senior adviser to North Carolina Gov. Mike Easley. 10 John directed major policy initiatives as well as media and legal affairs for the governor. Previously, John handled state government affairs for General Electric Co. He also 11 served as chief counsel in the North Carolina Attorney General's office, where he ç supervised utility, consumer, health care and environmental protection issues. He was a 13 partner in the Raleigh law office of Hunton & Williams. He also served as a law clerk to 14 the Honorable Sam J. Ervin III of the U.S. Court of Appeals for the Fourth Circuit. A 15 graduate of Davidson College, he earned his law degree from the University of South 16 Carolina where he was editor-in-chief of the Law Review. 17

Mark Mulhern will serve as the Chief Administrative Officer for the company. He is currently Chief Financial Officer of Progress Energy. Mark oversees the Financial Services group. Mark joined Progress Energy (formerly Carolina Power & Light) in 1996 as vice president and controller. He served as vice president and treasurer from 1997 through 2000, when he assumed the role of vice president – strategic planning at the close of the merger with Florida Progress in 2000. He served as senior vice president of

competitive commercial operations in Progress Ventures from 2003 to 2005. He served 2 as the President of Progress Ventures from 2005-2008, the unregulated subsidiary of 3 Progress Energy that divested substantially all of its \$4 billion of assets between 2006-4 2007. Mark served as Senior Vice President of Finance from 2007-2008. Before joining the company, Mark was the chief financial officer at Hydra Co Enterprises, the 5 6 independent power subsidiary of Niagara Mohawk. He also spent eight years at Price 7 Waterhouse in Syracuse, serving a wide variety of manufacturing and service businesses. Mark serves on the EEI Financial Executive Advisory Committee and is on the board of 8 9 He has served in a number of volunteer and directors of Microcell Corporation. leadership roles with local and professional agencies ranging from St. Michael's 10 elementary school to Leadership North Carolina and the Planning Institute of Central 11 ? New York. He is a 1982 graduate of St. Bonaventure University. He is a certified public 13 accountant, a certified management accountant, and a certified internal auditor. He has 14 completed the nuclear executive program at the Massachusetts Institute of Technology.

Keith Trent will run the commercial businesses group for Duke Energy. He is 15 currently group executive and president of the Commercial Businesses organization for 16 Duke Energy. He is responsible for Duke Energy Generation Services; Duke 17 Energy Renewables; Midwest Commercial Generation; Commercial Transmission; and 18 19 Duke Energy International, with operations in Latin America. Keith is also responsible for commercial strategy and policy. He assumed his current role in July 2009. 20 21 Previously, Keith served as group executive and chief strategy, policy and regulatory 22 officer for Duke Energy. He led the areas of strategy, state and federal policy and 3 government affairs, corporate communications, community affairs, technology initiatives,

and environmental health and safety policy. Keith has more than 18 years of experience as an accomplished legal counselor. He joined Duke Energy in May 2002 as general 2 counsel, litigation. He was responsible for managing all major litigation and government 3 investigations for the company. Keith was named group vice president, general counsel 4 and secretary in June 2005 and group executive and chief development officer in April 5 2006. In that role, he led corporate development, including corporate strategy, and 6 mergers and acquisitions. He was named group executive and chief strategy and policy 7 8 officer in September 2006. Prior to joining Duke Energy, Keith served as a partner in the 9 law firm Snell, Brannian & Trent. Prior to that, he was an attorney at Jackson Walker in Dallas, Texas. He began his career as a reservoir/production engineer with Arco Oil & 10 Gas in Houston in January 1982. Keith earned a bachelor of science degree in electrical 11 engineering, with honors, from Southern Methodist University and a juris doctor degree, 7 with high honors, from the University of Texas College of Law. He also completed the 13 Harvard Business School Advanced Management Program and the Reactor Technology 14 Course for Utility Executives at MIT. Keith is licensed to practice law in North Carolina 15 16 and Texas, as well as numerous federal district courts and the United States Supreme Court. He is also a member of various bar associations. Keith serves on the board of 17 directors of Bright Automotive Inc., the board of trustees of The Keystone Center and is 18 19 co-chair of The Keystone Energy Board. He serves on the board of visitors of the Wake 20 Forest University School of Business and Charlotte Country Day School. He is also 21 chairman of the New Leaders for New Schools Board in Charlotte.

Jennifer Weber will be the Chief Human Resources Officer for Duke Energy.
 She is currently group executive of Human Resources and Corporate Relations at Duke

Energy. She leads the human resources function for the company, which includes human 2 resources policy and strategy, talent management and diversity, employee and labor relations, total rewards strategies and programs, and delivery of business partner services. 3 4 Jennifer leads the company's corporate communications function as well, which includes 5 communications strategy and services: support for the company's businesses, brand 6 management, executive communications, media relations, social media and the Web 7 presence. She is also responsible for The Duke Energy Foundation. Jennifer joined Duke Energy in November 2008 from Scripps Networks Interactive Inc. in Cincinnati, Ohio. 8 9 From 2005 to 2008, she served Scripps, and then Scripps Networks Interactive when the company was spun off, as senior vice president of human resources. Prior to joining 10 Scripps in 2005, Jennifer worked at the consulting firm Towers Perrin for 12 years - as a 11 Ъ. partner and as managing principal of the firm's Cincinnati office. In that role, she participated in the design and implementation of total rewards strategies and programs for 13 many large clients. A native of Mansfield, Ohio, Jennifer received a master's degree 14 15 from Carnegie Mellon University. She also earned a bachelor's degree from Miami 16 University, in Ohio, graduating Phi Beta Kappa and Cum Laude. Jennifer currently 17 serves on the Business Advisory Committee for the Farmer School of Business at Miami University, in Ohio, and the board of advisors for the Belk College of Business at the 18 19 University of North Carolina at Charlotte. She also serves on the board of directors and 20 is vice chair of the 2011 United Way campaign for the United Way of Central Carolinas. 21 Prior to her relocation to Charlotte, Jennifer served on the board of the Dan Beard Boy Scout Council of Greater Cincinnati and the Salvation Army. She also participated in 22 3 Leadership Cincinnati.

	Finally, Lloyd Yates, will be leading customer operations for Duke Energy. He
2	is currently serving as president and chief executive officer for Progress Energy
3	Carolinas. He has more than 26 years of experience in the energy business including
4	fossil generation, energy delivery, and nuclear generation. Lloyd was promoted to his
5	current position July 1, 2007, after serving for more than two years as senior vice
6	president-Energy Delivery for Progress Energy Carolinas. In that role, he oversaw the
7	four operational and customer services regions in the Carolinas, as well as the distribution
8	function. Previously, he had served as vice president – Transmission for Progress Energy
9	Carolinas. Lloyd came to Progress Energy predecessor Carolina Power & Light in 1998,
10	and served for five years in the role of vice president for Fossil Generation. Before
11	joining Progress Energy, he worked for PECO Energy for 16 years in several line
ŗ	operations and management positions. He is a mechanical engineering graduate of the
13	University of Pittsburgh and earned a master's degree in business administration from St.
14	Joseph's University in Philadelphia. Lloyd attended the Advanced Management Program
15	at the University of Pennsylvania Wharton School and the Executive Management
16	Program at the Harvard Business School. He serves on the boards of North Carolina
17	Economic Development, North Carolina Community College Foundation, Triangle
18	Urban League and High Five.
19	This is a very experienced and highly-skilled management team that I will be
20	privileged to lead.

Q. HOW WILL THE MERGER IMPACT THE LEADERSHIP OF DUKE ENERGY KENTUCKY?

A. We currently have no plans to make any changes to the existing leadership of Duke
2 Energy Kentucky.

3 Q. HOW WILL THE POST-MERGER DUKE ENERGY HAVE THE FINANCIAL, 4 TECHNICAL AND MANAGERIAL ABILITY TO OWN AND OPERATE DUKE 5 ENERGY KENTUCKY?

6 Α. As I mentioned earlier, Duke Energy will be the largest diversified utility in the United 7 States following the completion of this merger. The financial and technical strength that 8 goes along with being the largest such utility has also been described. I have also 9 described the management team that we are putting in place and, by any objective 10 standard, they are extremely well qualified to lead our enterprise into its next phase. We 11 will continue to own and operate Duke Energy Kentucky consistent with the best ? interests of its customers, employees and communities. Our track record as two separate 13 companies demonstrates that we have the financial, technical and managerial ability to do 14 this and to do it well.

15 Q. WHY IS THIS MERGER FOR A PROPER PURPOSE AND IN THE PUBLIC 16 INTEREST?

A. The statutory mandate in Kentucky for regulated utilities is to provide "adequate, efficient and reasonable service" at rates that are "fair, just and reasonable." This is the legislative expression of what is a proper purpose and in the public interest. Through my testimony, I've endeavored to demonstrate to the Commission that with the addition of the talent and resources of Progress Energy to the existing Duke Energy team, we will enhance Duke Energy Kentucky's ability to fulfill its statutory mandate. For all the reasons I have discussed in my testimony, this merger will be beneficial to Duke Energy Kentucky in the long run and will certainly not have any adverse impacts in the short term.

3 Q. PLEASE DESCRIBE WHAT IMPACT THIS MERGER WILL HAVE ON DUKE 4 ENERGY KENTUCKY.

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5 А. There will not be any adverse impacts to Duke Energy, Duke Energy Kentucky or their respective stakeholders as a result of this merger. Upon completion of the transaction, 6 7 Duke Energy will retain its strong financial position allowing it to provide safe and reliable service to the customers of Duke Energy Kentucky. Duke Energy Kentucky will 8 not incur any indebtedness or issue any securities to finance any part of the purchase 9 price or transaction costs paid by Duke Energy in the merger with Progress Energy. 10 Duke Energy Kentucky has demonstrated a longstanding commitment to providing safe 11 2 and reliable service to its Kentucky customers at just and reasonable rates. This 13 commitment will not change as a result of the transaction and in fact will be enhanced by becoming part of a larger and stronger entity that shares these principles. 14 Upon completion of the merger, Duke Energy Kentucky will continue to own and operate all of 15 16 its electric and gas distribution and local transmission facilities just as before and it pledges to provide the same level of excellent service to its retail customers that it has 17 historically achieved. Although Duke Energy Kentucky represents approximately 2% of 18 19 the post-merger customer base for Duke Energy, its interests will be well-represented in In addition, we recognize the importance of merger commitments in 20 management. 21 situations such as this and we fully are willing to abide by the commitments that Ms. 22 Janson discusses in her testimony. These commitments should greatly assure the Northern Kentucky community and the Commission that Duke Energy Kentucky's position will not be diminished in anyway.

3 Q. DOES PROGRESS ENERGY HAVE A PROVEN TRACK RECORD OF 4 PROVIDING RESULTS FOLLOWING MERGERS?

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5 Α. Yes. As I mentioned earlier, CP&L acquired Florida Progress in 2000. In the decade following that acquisition, Progress Energy invested \$10 billion in the Florida utility, and 6 7 \$40 million in the Florida communities in which we serve. We also improved system 8 reliability in Florida by more than 40% and safety by 70%. In fact, last year PEF had its 9 best safety year in the 112-year history of the company, and was among the best safety 10 performers compared to all other electric utilities in the nation. In addition, the Florida utility reduced system wide emissions by 70% through environmental investments, and 11 was recognized as an industry leader in storm preparedness and restoration following the ? back-to-back worst hurricane seasons on record in 2004 and 2005. After the merger 13 closes, the new Duke Energy will bring this same focus on safety, reliability, 14 environmental stewardship, commitment to the communities we serve, and operational 15 16 performance to Duke Energy Kentucky.

V. <u>SUMMARY</u>

17 Q. WOULD YOU PLEASE SUMMARIZE YOUR TESTIMONY?

A. Progress Energy is an excellent corporate citizen with a proud heritage and a solid track
 record for delivering safe and reliable electric service at affordable rates. We are partners
 with the communities we serve and give investors a value proposition that they find
 attractive. As we move towards the consummation of this merger, I am very excited

about what Duke Energy will be able to accomplish as the largest utility in the United States. We will have the expertise and strength to fulfill our core mission of serving customers well and to provide the value our stakeholders expect. This will result in tangible benefits to our customers, investors, employees and communities.

5 Upon the completion of the merger, Duke Energy will continue to have a very 6 highly experienced management team. We will also have the financial and technical 7 skills to make sure that Duke Energy Kentucky continues to prosper in Northern 8 Kentucky. For all the reasons I have mentioned, this merger is in accordance with law, 9 for a proper purpose and in the public interest. I very much look forward to working with 10 the Commission and building on what is already a stable and constructive relationship.

11Q.WERE THE DOCUMENTS YOU HAVE ATTACHED TO YOUR TESTIMONY?PREPARED BY SOMEONE WORKING UNDER YOUR SUPERVISION?

A. The 2010 Sustainability Report that I have attached to my testimony was prepared by
 employees of Progress Energy whom I ultimately supervise. The history of the Carolina
 Power and Light Company was prepared in 1983, before I came to Progress Energy. As
 the leader of Progress Energy, I stand behind both documents and testify that they are
 authentic.

18 Q. DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?

19 A. Yes.

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VERIFICATION

State of North Carolina)) SS: County of Wake)

The undersigned, William D. Johnson, being duly sworn, deposes and says that he is the Chairman, President and Chief Executive Officer of Progress Energy, Inc., that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his informatign knowledge and belief.

William D. Johnson, Affiant

Subscribed and sworn to before me by W i than Δ . Johnson on this $\frac{28}{4}$ day of March 2011.

Wra C. Johnson

My Commission Expires: $\Im/\Im/20/4$

VI. EXHIBITS

Document	Exhibit
A Brief History of Carolina Power & Light Company	K-1
Progress Energy 2010 Corporate Responsibility Executive Summary	K-2

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In the Beginning...

Same and the

Many scientists and inventors worked with electricity, but it was Thomas Alva Edison (the "Wizard of Menlo Park") who put it to practical use with the development of the incandescent lamp in 1879. Establishing the first electric utility company in 1882, he supplied service to 59 customers within a mile of his central station system on Pearl Street in New York City.

The importance of Edison's contribution to the development of our country was dramatically demonstrated when he died in 1931. It was suggested that, as a tribute to his achievements, all electric power in the U.S. be cut off for one minute during his funeral. After the full effect of such a gesture was considered, the idea was abandoned. The nation could not do without electricity for even 60 seconds.

Lights for the Carolinas

Figuratively speaking, it required about three years for electricity to be transmitted from Pearl Street in New York City to Fayetteville Street in Raleigh, North Carolina. City streets had been lighted with gas, but when this proved unsatisfactory, area newspaper editors strongly advocated the cause of electricity.

Lights first went on in Raleigh in 1886 under the auspices of the Thomson-Houston Electric Light Company. Thereafter, the use of electricity spread quickly. Electricity was soon operating the presses of *The Progressive Farmer*, ice-making machinery, fans, and elevators, and 15 electric companies were chartered in North Carolina by 1905. Asheville claimed the distinction of having the first electric railway system in North Carolina, but Raleigh and Wilmington followed shortly.

This early electric service was not nearly as reliable or extensive as that which we have today. Some small plants operated only from dusk until midnight. On bright moonlit nights, street lights would be switched off to save fuel. Voltage regulation was poor, and interruptions were frequent. Numerous tiny systems operated independently of one another. They lacked the supporting interconnections that electric companies have today to prevent major interruptions from affecting an entire town. Many of these small companies faced bankruptcy, had already folded, or had changed hands many times. New projects, especially costly hydroelectric ventures, created disastrous financial strains.

Birth of CP&L

Carolina Power & Light Company was chartered by the state of North Carolina in Raleigh on July 13, 1908. It was organized through the merger of three existing North Carolina companies—Raleigh Electric Company, Central Carolina Power Company, and Consumer Light and Power Company—and owned by Electric Bond and Share Company (EB&S), a newly formed investment group.

Another subsidiary of EB&S—the Yadkin River Power Company—was organized in 1911. Yadkin, which served communities in both North Carolina and South Carolina, had the same officers as CP&L and was managed in conjunction with CP&L until the 1926 merger.

Besides the 400 kilowatt Milburnie and the 2500kilowatt Buckhorn hydroelectric plants, the young CP&L system's generating capacity included a 1,000-kilowatt steam plant in Raleigh and a 75-kilowatt plant in Sanford. Within the city of Raleigh, the company had 983 customers and base rates were \$1 minimum per month. The first recorded kilowatt-hour (kwh) charge was 15¢.



The new charter of 1908 brought little change in the local leadership of CP&L, but it did bring, through the connection with EB&S, the benefits of direction and guidance from one of the electric industry's rugged pioneers.

"S.Z."

A dominant force in the company and in the industry for many years was Sidney Zollicoffer Mitchell, president of EB&S. He was so devoted to his work that he had an apartment built in the new EB&S offices so he could remain on the job every minute. He had a genius for spotting competent men and he staffed his organization with them. His employees learned to be prepared—for telephone calls at all hours, midnight conferences, and impromptu visits to their desks.

To stabilize the small utilities of those early days, he consolidated, modernized, improved central stations, cut rates, simplified schedules, and stressed selling electricity.

Early Expansion

CP&L first grew in the direction of Henderson and Oxford. By 1900, Henderson's utility company had been reorganized and refinanced several times, and finally the system was sold to CP&L in 1911. That same year, Oxford Electric Company was transferred to CP&L, and a Henderson-Oxford line was built the next year.

During 1912, CP&L acquired the oustanding common stock of Asheville Power & Light Company (which remained an autonomous operation until the consolidation in 1926) and bought the system at Goldsboro. While negotiations progressed, work began on a transmission line from Raleigh to Goldsboro.



Earnings of the growing company were insufficient, however, to cover the cost of building all the transmission lines needed to expand its service area. So, in 1911, North State Hydro Electric Company, financed by EB&S, was formed solely to build lines. As lines were completed, they were turned over to CP&L for operation under lease. Later on, increased revenues permitted CP&L to issue enough extra stock to acquire the property of North State Hydro.

Lighting was the mainstay of the young company's business, and competition with the gas company led to an all-out advertising campaign. One of the first advertisements read:

> Electric light is the cleanest form of illuminant obtainable. Do you value the ceilings and decorations in your home? Use modern methods.
5

The gas company's ad men came right back by asking local merchants:

Do you want to light your ceiling or your counter? Light with gas.

As the campaign continued, CP&L began to stress all the uses of electricity—lighting, heating, and power. The slogan became "You push the button, and we do the rest."

Electricity made its dent. Standard Electric & Gas Company was sold to CP&L in 1911; thus all gas and electric service in Raleigh was consolidated for the first time.

As central electric service caught on, service was extended from early transmission lines to municipalities and cotton mills along the way. Smithfield was the first municipality to be served at wholesale rates in 1913. When these customers eliminated their own sources of power, however, they raised the question of future rates. How could they be certain, once they were wholly dependent upon the power company, that rates would not be arbitrarily raised?

First Regulation

In the matter of regulation, South Carolina took the lead in 1910 by establishing a three-man public service commission with authority over water, gas, and electric utilities. Then, in 1913, the North Carolina General Assembly placed light, power, water, and gas companies under the regulation of the Corporation Commission, which already exercised authority over railroads, banks, and telephone and telegraph companies. The commission's order to power companies to file schedules of their rates was, for several years, the only regulatory action taken by the body.

Because large amounts of capital were required for a company to render service and install costly substations, transformers, and lines, it became apparent early in the development of electric power companies that it would not be practical for companies to compete in the same area for the same customers. The number of available customers would have to be shared by the competing companies; therefore, each company would have fewer customers among which to divide the high fixed costs of producing and distributing electricity. Then, the need for a fair return on investment for each company would only aggravate the high cost to customers.

Since competition was not beneficial to customers or utility companies, regulation by the state was substituted. Electric utilities became "regulated monopolies." Today, the state regulatory bodies for public utilities in CP&L's service area are the North Carolina Utilities Commission and the South Carolina Public Service Commission. Both groups regulate rates and service for retail customers. Rates for wholesale customers are regulated by the Federal Energy Regulatory Commission (formerly the Federal Power Commission) in Washington, D. C.

World War Slows Utility Growth

The outbreak of war in Europe in 1914 and our entry into the conflict in 1917 did not interrupt the increasing acceptance of electric power. Electricity continued to supply a growing percentage of the power for cotton mills, bagging plants, fertilizer factories, and other industries of the day. However, the war had a definite negative impact on expansion because strategic construction materials were scarce. From 1915 through 1917, few transmission lines were erected and no new generating capacity was constructed by the company.

Another wartime obstacle to growth was lack of wiring in homes. Power salesmen first had to convince homeowners to wire their houses for electricity. Many people were skeptical about electric current (one man's friends advised him to "make his peace with God" when he had his house wired), so the salesmen had to be very persuasive. One of their inducements was an offer to engage wiring contractors and to pay for the job. The customers then reimbursed the company in monthly installments.



6 CP&L also found itself in the electric appliance business. It was impractical to wait for retail dealers to stock these

new-fangled devices, so the company had to stimulate sales of electricity by selling, installing, and repairing the new appliances as well. Customers quickly developed a liking for these installment plan additions to modern living, but the resulting monthly statements from the power company caused them to complain that their "light bills" were too high.

In later years, CP&L worked with retail dealers in promoting the sale of electric appliances rather than selling them directly, but this early sales program helped encourage the widespread domestic use of electricity.

Similar efforts were made in the industrial and commercial areas. To demonstrate the feasibility of electric motors over steam power, the company cooperated with General Electric in installing electric motors on a trial basis. If the owner was not convinced, the equipment was removed without charge.

Post World War I Expansion

As the postwar economy began to expand, CP&L launched an intensive sales program for preferred stock (at \$7a share). Local ownership of the company was encouraged—a trend that continues today as evidenced by the fact that about 40 percent of CP&L's shareholders live in the Carolinas. Employees were enlisted as stock salesmen, and contests were held to promote sales. One employee earned enough in prize money to finance his first automobile, the one he drove on his honeymoon.

New uses for electricity, like curling irons and refrigerators, caused CP&L customers to want more of it for home



load-limiting devices known as "indicators." With an indicator,

when a customer burned more lights than he had contracted to use, it began to flicker on and off until he reduced his usage to the contract level. Replacing the indicators with watt-hour meters allowed customers access to an unrestricted flow of electricity.

Small communities in the vicinity of CP&L also began to express an interest in obtaining electric service, but construction costs were now so high that CP&L could not justify building transmission lines in low load centers. A sort of "come and get it" arrangement was therefore worked out in which the towns constructed their own lines to tap into CP&L's. Later, the company purchased many of these lines and municipal systems.

The postwar growth impetus was to continue through the first three decades of the 1900s. Between 1908 and 1926, the system grew from 1,100 to 19,800 customers; from 3,975 to 58,960 kilowatts of generating capacity; and from less than 50 to more than 585 miles of high-voltage transmission line.

New Charter in 1926

April 6, 1926, marked the chartering of the Carolina Power & Light Company of today. The new company included the original CP&L, the Yadkin River Power Company, Asheville Power & Light Company, Pigeon River Power Company, and Carolina Power Company. The new system embraced 100 communities which received retail service and 29 which bought power wholesale. Under the new charter, South Carolina customers (Yadkin River Power Company) began receiving electric service under the CP&L name. Other major additions in South Carolina were made in 1927 (South Carolina Power & Light Company) and 1929 (Pamplico Light & Power Company).



Maintaining the power lines and transmission equipment for the geographically expanded system proved to be the challenge of the next six years. Most heavy equipment had to be transported by mule-drawn wagons. Some linemen expressed resentment over the fact that they were paid only one dollar per day and often had to work seven days a week while the mules were hired out at two dollars per day and were protected by state law from being worked on Sunday.

When lines were down, crews frequently risked life and limb to make repairs. The hurricane of 1928 caused floods and washed-out bridges as well as extensive damage to power equipment. One crew maneuvered its repair truck across swollen creeks on bridges made only of timbers. After a lineman (who swam into the river to remove a tree which had fallen across a power line) nearly drowned when his safety belt caught on a limb, crews were ordered to remove all but necessary clothing. A boat load of sightseers was once startled by the appearance of six bare but busy linemen in the middle of the river.

The men who learned the lessons of the 1928 hurricane were later able to engineer new lines and establish better methods of maintaining reliable service. The company faced the decade of the thirties with a spirit of optimism. CP&L had Buckhorn and two big Yadkin-Pee Dee hydro plants, plus its Cape Fear steam plant at Moncure, and construction of the Waterville (Walters) plant was running on schedule. Then came the crash of 1929!

Depression: 1932-1941

Louis V. Sutton, who was eager to marry a young North Carolina lady whom he met on a blind date in college, persuaded CP&L President Paul A. Tillery to give him a job with the company in 1912. When Tillery died in 1933, Sutton assumed the presidency and the monumental tasks of coping with economic panic and the threat of nationalized electric power.

Sutton fought the effects of declining industrial sales, increasing debts, and customer demands for cheaper rates by an intensive domestic sales effort. He published an electric cookbook and pushed the use of electric ranges, refrigerators, irons, etc. As an added incentive, he instituted an "inducement rate" so that customers who used larger quantities of power could obtain it at lower overall rates. (At that time, the addition of larger and more efficient generating units meant lower invest-

ment costs per kwh *and* lower electric rates.) Customers responded by increasing their usage at a rate unparalleled before or since in company history.

When the Tennessee Valley Authority (TVA) was established in 1933, private investor-owned power companies had to face "competition" with government-financed power plants which paid few, if any, taxes and did not have to pay interest on borrowed capital. Sutton was known throughout the industry for his stout defense of investor-owned utilities. To the observation of a federal official that government power development in the Carolinas was practically nil, Sutton replied that this was so because government projects were unnecessary; adequate power was being provided by investor-owned utilities. His motto for the company was, "Our future is the future of the area we serve," and service was indeed needed with the advent of World War II.

World War II

With the onset of World War II, CP&L began providing for the unusual electrical requirements of a global conflict.



Power was needed by mills, which swung into full wartime production, and, as the Carolinas became vast training grounds for troops, all military bases had to have electricity. CP&L was also called upon to put millions of kilowatt-hours into defense industry outside the company's territory. At a special meeting on national defense in May 1941, the board of directors authorized numerous expansions in the company's generating capacity.

Defense efforts were made in other areas as well. The company supported a national conservation program and delivered to government agencies almost a million pounds of aluminum, brass, bronze, and copper salvaged from the company's system. Utility service men and meter readers took to bicycles to save gasoline.

When many men left to go into military service, some meter testing and reading functions were taken over by women. They encountered the usual problems of meter readers—mud, biting dogs, cantankerous equipment—but one unusual problem—being pinched by a customer's geese—was met by a female meter reader in Marion, South Carolina.

Postwar Developments

With the end of the war in 1945 and the slowdown in defense industry and military requirements for power, CP&L could begin to devote its capacity to meeting the pent-up domestic and peacetime needs for energy. In its expansion program, the company emphasized service to rural and farmareas as well as power for new industries. Service and maintenance were improved by means of a two-way radio system developed from experiments begun in Sumter, South Carolina, in 1946.

New generating capacity headed the list of major postwar expansions voted by the directors in September 1947. They authorized a 90,000-kilowatt plant near Lumberton and a 75,000-kilowatt unit at Goldsboro. The Lumberton plant introduced a new style of "outdoor" plant architecture and was the first of its type for a coal-burning unit ever to be built by any company. At the new plant, conventional buildings were lacking. Instead, individual components were weatherproofed. This new style reduced costs and hastened construction but did not sacrifice efficiency. Other CP&L plants built after this time used the outdoor type of construction.

While the company was expanding its generating capacity, it was also to achieve another measure of maturity through financial independence. Dissolution proceedings against National Power & Light Company were instigated, under the provisions of the Public Utility Company Holding Act, in 1940 by the Securities and Exchange Commission. Electric Bond & Share, CP&L's parent company, received 46.56 percent of CP&L's common stock and sold the bulk of it in 1948.

For a while, it appeared that CP&L might be broken up into a number of smaller companies and thereby lose the

strength it had so painstakingly developed over the years of consolidation. However, the board of directors, composed partly of able Carolinians, agreed upon and achieved a policy of preserving corporate autonomy and home ownership for the enterprise.

Four months after the dissolution of the holding company, CP&L stock was listed on the New York Stock Exchange. The first 100 shares to be traded were purchased by Robert M. Hanes of Winston-Salem, at that time a director of CP&L and president of Wachovia Bank & Trust Company. The date was December 23, 1946.



As the company moved into the fifties, it continued to grow. A merger with Tide Water Power Company in 1952 added 65,000 customers in an 8,000-square-mile area to CP&L's service roster. (The Tide Water acquisition represented CP&L's last major geographical expansion.) Construction of new generating facilities continued as well. In 1954, the Sutton plant was built near Wilmington, and in 1956, a new unit went on line at the Cape Fear plant. Still another unit went into service there on July 13, 1958, the fiftieth anniverary of CP&L.

Generating plants built by the company during its first 50 years used coal, oil, or water to produce electricity, but the genesis of a new power source came in 1955 when the company received clearance to review classified information on nuclear energy and 30 employees took courses at N. C. State University, the first campus in the U. S. to have a nuclear reactor. In 1956, CP&L joined three other electric utilities in forming CVNPA—the Carolinas-Virginia Nuclear Power Association. During the next two decades, the peaceful use of the atom would become a reality.

The Sixties: A Bright Decade

For CP&L, the sixties were "a million dollar decade." In 1963, the company reached the \$100 million mark in annual revenues---\$103,742,350, to be exact.

The watchwords for company activities were "Sales" and "Service." It was to the advantage of the customer, as well as the company, to increase electric sales because higher sales meant that CP&L could build and utilize larger, more efficient generating plants. As a result, per kilowatt-hour costs went down.

A new low rate for electric heating was announced in 1960, and promotion campaigns for all electric homes, heat pumps, and outdoor lighting went into full swing. Women, in their capacity as home economists and later as "Electric Living Specialists," made up an important part of the sales force. They promoted electric ranges, dishwashers, washers, dryers, and other domestic uses of electricity.

Energy sales between 1959 and 1969 nearly tripled. Home heating, air conditioning, an average of 20 electric appliances per home, and rapid industrial development contributed to the increase. One of the new industries served by CP&L involved a bit of reverse history. The "Simon & Senora" candlemaking factory in Clayton, N. C., was an all-electric operation.

Along with the sales effort went an emphasis on service. CP&L'ers often gave courses on installation, maintenance, and repair of electrical appliances or equipment. Sometimes, an unusual request for service was accommodated—like the time CP&L agreed to hatch an egg! Because a scheduled service interruption would have interfered with the incubation of some ostrich eggs (valued at \$400 apiece) on a farm near Spruce Pine, a CP&L crew transported a portable generator to

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the farm and connected it to the incubator for use during the outage.

Since more people were using more electricity, CP&L accordingly made plans to expand its generating capacity. In 1961, the board of directors authorized the largest construction budget to that date—\$76 million. Building the Roxboro plant (first unit completed in 1966) was something of a "family affair" for the Barwicks, construction workers from Windsor, South Carolina. "Pop" Barwick, aged 71, and his sons James— 34, Earl—29, and Marion—21, all worked together on the project.

Everyone, however, was not so cooperative. Engineers trying to clear the river valley for the plant's cooling lake had a running battle with the resident beavers. These animals felt that they knew more than the engineers about where dams should be constructed, and they continued to rebuild their own whenever the engineers tore them down.



As the use of electricity expanded after World War II, better coordination was achieved between CP&L and its neighbor utilities. CVNPA, formed in 1956, built a prototype reactor at Parr Shoals, South Carolina, and electricity from nuclear power was generated there in December 1963. Work on a nuclear unit at the Robinson plant began in 1966. CP&L had truly entered the nuclear age.

To strengthen system reliability and provide flexibility in generation planning, CP&L joined other utilities in the tristate area in organizing CARVA (Carolinas-Virginia Power Pool) in 1964. Member companies agreed to sell their extra generation to each other until it was needed by the owner company. Benefits included improved emergency service, reductions in the cost of maintaining reserve capacity, and the capacity to build larger, more efficient generating units.

The CARVA agreement was terminated in 1970 when the Virginia-Carolinas Reliability Group (VACAR) was formed. A broader-based organization, VACAR's membership includes more companies and its activities are coordinated with regional and national reliability councils.

The sixties also were marked by the settlement of two long-standing controversies between investor-owned electric utilities and rural electric cooperatives. In North Carolina, legislation requiring co-ops to pay property taxes, just as private companies were required to do, was passed in 1965; similar legislation was enacted in South Carolina in 1969. Both states also passed legislation which defined the territorial rights of power suppliers.

The Seventies: Coping with Change

CP&L began the seventies under a new type of organizational structure. As the result of a two-year study conducted by management and outside consultants, the company's functions were divided into four groups headed by "group executives" who reported to the president. The first group to be formed was Legal and Finance in 1967. Customer Services, Operating and Engineering, and Administrative Services were formed in 1968.

Upon the death of Louis V. Sutton in January 1970, Shearon Harris, who had been president of the company since 1963 and chief executive officer since 1969, assumed the additional role of chairman of the board. Mr. Harris's "positive mental attitude" became well known to employees throughout the company. Whenever anyone asked "How are you?", his unfailing reply was, "the best in the world."

Because the demand for electricity had increased so dramatically in the 1960s, CP&L continued its program of expanding generation capacity. In March of 1971, the company placed in service the first commercial nuclear unit in the South-

east at its H. B. Robinson plant near Hartsville, South Carolina. Three hundred guests attended the dedication ceremony at which the governor and other officials spoke. The event was called an "historic milestone" with "momentous implications for the future." Construction of a nuclear plant (Brunswick) was also begun at Southport, North Carolina. The first unit went commercial in November 1975, the second in March 1977.

Nuclear power was a new phenomenon, so special efforts were made to explain how plants work, why they are safe, and why they are economical. Company spokesmen appeared before civic groups and on talk shows, and gave newspaper and magazine interviews. An "Energy Education" program was initiated for schools; printed information was distributed to employees and customers; visitor centers were opened at the nuclear plants.

Even prior to the advent of nuclear power and the public's growing concern about the environment, CP&L had gone to great lengths to protect air, water, and land resources. Fossil plants burned high-quality, low-sulphur coal and were equipped with mechanical dust collectors. Lakes were built to serve as cooling facilities for generating plants. Miles of transmission line right-of-way were cleared and prepared for plant-

ing crops or wildlife cover. By the early 1980s, the company had invested nearly \$400 million in environmental protection devices. Efforts were made to inform the public of what CP&L was doing, and also to explain that environmental protection added to the cost of producing electricity in two ways—the cost of equipment and the cost of reduced operating efficiency.

The seventies saw a drastic change in the economics of the electric business. Costs began to escalate on every side. The cost of fuel, labor, material, construction and capital more than doubled.



As a result, the trend of the sixties was reversed so that each new generating unit added to, rather than reduced, the cost of operation. As Mr. Harris put it, "The ravages of inflation outran the ingenuities of engineering." Caught, like all other businesses, between an economic recession and spiraling inflationary costs, CP&L was forced to ask for its first general rate increase in May of 1970. (In the 32 years prior, the company had reduced rates 27 times.)

On the eve of its 200th anniversary year, the nation was engaged in an economic war for energy independence. For CP&L, with operating costs rapidly eroding revenues and customers becoming increasingly irate as their electric bills rose, it was indeed "a time to try men's souls." In early 1975, public reaction to higher priced electricity reached the height of indignation. Reddy Kilowatt was hanged in effigy by a group of demonstrators who came to Raleigh to protest before the North Carolina Utilities Commission.

The situation reached the point that, when the North Carolina Utilities Commission reduced the fuel adjustment clause in February of 1975, it caused serious cash flow problems for the company. Stringent economy measures went into effect throughout the system: maintenance was deferred wherever possible, contributions to charity and research and development were drastically reduced, special services (such as the electric consumer consultants) were discontinued. All employees took temporary pay cuts.

Slowly, things began to improve. As the overall economy recovered somewhat, industrial energy sales returned to more normal levels. Regulatory relief, in the form of higher rates, was granted. A North Carolina Utilities Commission-ordered management performance audit of the company (conducted by Booz, Allen & Hamilton) gave CP&L good marks and helped to restore public confidence.

In December 1976, the company's management was again restructured to meet changing conditions. Sherwood H. Smith, Jr. became president and chief administrative officer, and J. A. Jones became chief operating officer. Shearon Harris remained chairman of the board until his untimely death in August 1980.

The worst accident in U. S. commercial nuclear power history occurred in March 1979 at General Public



Utilities' Three Mile Island Nuclear Power Plant near Harrisburg, Pennsylvania. A mechanical malfunction in the feedwater system of the reactor resulted in a loss of cooling water and caused the core of the Unit 2 reactor to overheat and partially melt. Though the accident was contained and radioactivity released to the environment was minimal, it was to have a major impact on the future of the nuclear industry.

As a result of the accident, the Nuclear Regulatory Commission (NRC) tightened its licensing procedures and ordered a number of modifications to be made at existing nuclear units. Regulations, which began in the interest of safety and protection of the environment, became excessive. New plants were postponed or canceled, and existing units were shut down to complete the required modifications. In order to make up for this loss in nuclear generating capacity, CP&L and other utilities were forced to burn more expensive fuel in less efficient generating plants. This increased the cost of electricity, and public acceptance of nuclear power declined.

Nuclear power companies responded swiftly and definitely to TMI. They formed full-time task forces which reviewed every aspect of their nuclear units and installed additional equipment to further assure reliable and safe operations. The electric utility industry established two national organizations, the Institute of Nuclear Power Opera-



tions (INPO) and the Nuclear Safety Analysis Center (NSAC), to ensure the high quality of nuclear plant operations.

CP&L has consistently maintained a leadership role in the electric utility industry. This position was reaffirmed and reemphasized in the 1970s. Shearon Harris, like his predecessor Louis Sutton, served as chairman of the Edison Electric Institute, a national organization composed of investorowned utilities. In his role as chairman, Mr. Harris was instrumental in the development of EPRI (Electric Power Research Institute). Founded in 1972, EPRI has become the primary research arm of the electric utility industry. EPRI operates on contributions from electric suppliers, and its multimillion dollar budget funds approximately 1500 active research and development projects.

CP&L's individual commitment to research and development includes not only support for EPRI but also participation in various state and national load management and peak load pricing studies. Other areas of research that the company is pursuing include solar home design, solar water heaters, new power generation alternatives, and environmental related studies.

Challenge of the Eighties

In the 1980s the stage is set for greater reliance on electric energy. As the nation begins to revitalize its economy, major industries such as automobile, steel, paper and chemical are electrifying their processes to improve economic efficiency. The emerging "information society" with its computers, word processors, and telecommunications equipment will be powered by electricity. Many of these applications require a high degree of service continuity which places even greater demands on the reliability and adequacy of electric power systems. Electricity's share of total energy use is expected to increase from one-third today to nearly one-half by the year 2000.

In 1971, long before it was fashionable, CP&L began promoting wise energy use in its 30,000-square mile service area. In 1981, it intensified its efforts. Confronted by rising fuel, environmental, construction, and capital costs—all of which made new power plants more expensive and raised rates—the company committed itself to one of the most ambitious load management programs ever undertaken by an American utility. The new program was designed to reduce

peak demand 1750 megawatts by 1995, the equivalent capacity of two large generating units. To achieve this goal, a Conservation and Load Management Department was established. Its purpose is to pursue cost effective programs which permit good service at the lowest possible rates for customers while maintaining an adequate reserve margin to encourage and support economic growth. By 1983 CP&L's plan consisted of 37 specific programs targeted toward residential, commercial and industrial customers.



The rate of energy consumption has slowed since the 1973 OPEC oil embargo due to reduced economic expansion, consumer response to higher energy prices, and increased emphasis on conservation and load management. But CP&L has continued to experience growth in both demand and energy sales. Between the oil embargo and the early 1980s, the company's electric sales increased by almost 50 percent and demand grew at an annual rate of 3.5 percent.

The annual growth in the demand for electricity in the company's service area through 1995 is estimated to be slightly below 3 percent. The lower rate reflects a slowdown in the economy and the expected impact of the conservation and load management program.

Because of financial constraints, CP&L directors canceled two units at the Shearon Harris Nuclear Power Plant in New Hill, North Carolina, and delayed construction of Harris Unit No. 2 to 1990. Construction of a second coalfired unit at the company's Mayo plant was delayed until 1992.

In August of 1981, the North Carolina Utilities Commission ordered an audit of CP&L to review company operations and overall performance. Under North Carolina law, the Commission has the authority to order an independent audit of utility companies every five years. The Commission selected Cresap, McCormick and Paget, Inc., a national management consulting firm, to perform the audit. Cresap, McCormick and Paget, Inc. was chosen to perform the audit because of their strong reputation for work in construction management, nuclear and fossil plant operations and maintenance, and complex management systems. In September 1982, the results of the audit placed "CP&L among the industry leaders in many areas." While the report did make some recommendations for improvements, "in many respects (it found) CP&L one of the best-managed utilities audited in the past several years."

The Cresap report confirmed the fact that CP&L had performed well by any reasonable measure. The report was in direct contrast to heavy criticism aimed at the company for its nuclear operations, which had experienced considerable downtime due to maintenance, modifications, refueling and regulatory requirements.

While regulators approved retail rate hikes in the early eighties, the increases granted were below requested amounts. Still the company provided continuity of service 99.98 percent of the time at rates below the national average and among the lowest in the Southeast.

Because of intense public pressure to hold rates down, legislators and regulators have sought ways to provide for short-term consumer benefits at the expense of long-term customer interests. This regulatory action limits electric companies' ability to finance even minimum construction programs to provide for future economic growth.

During the decade ending in 1982, CP&L assisted in locating over \$4.8 billion in new and expanded industrial investment in its service area. This meant over 115,000 industrial jobs for area citizens. All of this came during the period of reduced growth in many sections of the nation.

For the company to continue to meet future needs for electric service, the public must understand better the tremendous costs associated with increased generating capacity and consequent economic growth.

On March 1, 1983, the Mayo coal-fired Unit No. 1 in Person County, North Carolina, began commercial operation. The unit, which represents an investment of over \$500 million, was constructed on schedule and within budget. It adds approximately 720 megawatts to the system, bringing the system's total capacity to over 8700 megawatts.



Over the next ten years, with its 1983 construction program, CP&L will have to double its current investment in plants and other facilities to achieve a one-third increase in generating capacity and assure the development expected in the area.

In order to reduce the amount of external financing necessary for its construction program, the company reached an agreement with the North Carolina Eastern Municipal Power Agency. The agreement provided for the sale of undivided ownership interest in four of CP&L's generating plants to the Power Agency. CP&L continues to operate the

plants and supply power to 32 municipalities through the Power Agency. A similar sale of ownership interest in CP&L's generating facilities is being explored with both the North Carolina Electric Membership Corporation and with the City of Fayetteville.

Through the eighties, the company expects to face intense challenges in raising capital to finance construction to provide power for the economic development of the area it serves. Underlying the ability to provide this need is CP&L's heritage—the determination, strength, dedication, and ingenuity of its employees.



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2010 Corporate Responsibility Executive Summary MANAGING THE PRESENT. CREATING THE FUTURE. THE POWER TO DO BOTH.

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It is my pleasure to present Progress Energy's 2010 Corporate Responsibility Report. As in past editions, this report provides an overview of how our company is meeting its commitments and responsibilities – to our customers, our employees, our shareholders, the communities we serve and the environment.

Progress Energy provides an essential service that touches millions of lives daily. And as an electric utility in one of the most heavily regulated industries, we are subject to considerable independent oversight and public scrutiny. We operate dozens of large, complex facilities and a power grid that connects us directly with neighborhoods, businesses, manufacturing operations and others throughout our service areas. With billions of dollars invested in the energy infrastructure, our business success is directly linked to the economic prosperity of the communities we serve.

Given these vital connections and our own core values, Progress Energy is interested in much more than the financial bottom line. We're focused on managing the present while creating the future – ensuring that we meet the needs of those who depend on us today while adapting successfully to the challenges tomorrow will bring to our energy landscape. That's important because our business environment today is characterized by significant change and ambiguity, as federal climate and energy policy unfolds and as emerging technologies present new strategic opportunities and risks.

We hope this report is helpful to you in understanding Progress Energy's business practices and commitment to our corporate responsibilities. Our intent – and the expectation we have of ourselves – is to earn your confidence and trust year after year with strong performance, a long-range perspective, responsible behavior and business transparency.

William A Johnson

William D. Johnson Chairman, President and Chief Executive Officer May 2010



Progress Energy (NYSE: PGN), headquartered in Raleigh, N.C., is a Fortune 500 energy company with more than 22,000 megawatts (MW) of generation capacity. Our company has two regulated, integrated electric utilities that serve about 3.1 million customers in North Carolina, South Carolina and Florida.

Company Facts:

- Nearly 11,000 employees
- Approximately \$10 billion in annual revenues
- Progress Energy Carolinas (PEC) covers more than 34,000 square miles
- Progress Energy Florida (PEF) covers more than 20,000 square miles

2009 Generation (megawatt-hours [MWh]):

- 32 sites in the Carolinas and Florida
- 41% Coal
- 35% Nuclear
- 24% Gas/Oil
- <1% Hydropower</p>
- Purchased 1.25 million MWh from renewable energy resources

Recent Recognition:

- Edison Electric Institute's Edison Award, the industry's highest honor
- J.D. Power and Associates Founder's Award for customer service
- Dow Jones Sustainability North America Index (DJSI North America) for five consecutive years

'09 Progress Energy Customer Base

Progress Energy Carolinas: Approx. 12,500 MW capacity, About 1.5 million customers

Progress Energy Florida: Approx. 10,000 MW capacity, About 1.6 million customers



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Safely delivering reliable, clean and affordable power – for today and tomorrow – is our fundamental responsibility to our customers.

Key Highlights

- Long-term strategy includes a strong emphasis on energy efficiency – since 1981 our programs have reduced usage by 29 billion kilowatt-hours (kWh).
- Selected to receive a \$200 million U.S. Department of Energy grant for smart grid programs.
- Actively seeking new energy solutions while retiring aging coal-fired units.

A Balanced Solution Strategy

A major strategic challenge facing our company is meeting population and demand growth in the communities we serve. We are actively pursuing a balanced strategy that combines energy-efficiency programs, alternative and renewable energy and a state-of-the-art power system.

Energy Efficiency and Demand-Side Management

The company's new Efficiency and Innovative Technology Department was created to develop programs to help customers use energy responsibly and to expand the use of renewable energy and other innovative energy technologies. Progress Energy significantly increased its energy-efficiency portfolio in 2009, receiving regulatory approval for numerous new customer programs in the Carolinas and expanding the offerings in Florida to include new solar energy programs and additional support for lower-income customers.

Our energy-efficiency programs include customized energy reports evaluating customers' energy use and incentives for energy-efficiency home improvements. The company also worked with various retail stores to offer discounts to customers purchasing ENERGY STAR® lighting products such as compact fluorescent light bulbs (CFLs).

Alternative and Renewable Energy

Progress Energy is investing in renewable and alternative energy resources by partnering with organizations throughout our service territory to develop solar, wind, biomass, fuel cells and other renewable technologies. We launched several new programs under our SunSensa^{5M} brand, giving customers incentives for investing in solar water heating and solar photovoltaic (PV) panels for their homes. Our renewable energy activities are discussed in detail in the environmental chapter of the full online report.

customers

Modernization of Our Power System

Even with significant investments and expansions of energyefficiency programs and renewable energy resources, we will need a state-of-the-art power system to meet customers' energy demands in the future.

In 2009, Progress Energy announced that the company intends to shut down all of its North Carolina coal-fired power plants that do not have sulfur dioxide (SO_2) emissions reduction equipment (flue-gas desulfurization controls). This plan includes retiring 11 coal-fired units at four sites for about 30 percent of the company's coal-fired power generation fleet in the Carolinas by the end of 2017. To replace these generation sources, the company plans to build two new state-of-the-art natural gas combined-cycle power plants. This will result in significant reductions in emissions such as carbon dioxide (CO_2) , SO_2 , nitrogen oxides (NOx) and mercury.

In Florida, the company recently completed the repowering of the Bartow Plant, modernizing the 50-year-old facility, located on Tampa Bay, to use cleaner natural gas and more than doubling its generating capacity.

Converting coal plants to natural gas is a significant step toward reducing our carbon emissions. However, even converting every coal-fired unit in our fleet would not be sufficient to meet anticipated emission-reduction targets of the future. Therefore, the company is also pursuing more carbon-free nuclear energy – through the upgrading of existing plants and possible construction of new ones.

We're also investing in new energy-delivery technologies, including enhancements to the electric grid commonly known as "smart grid." In the future, these EnergyWiseSM smart grid initiatives could improve system reliability, increase the use of renewable energy resources, and enable programs giving customers better control over their energy use. In 2009, the U.S. Department of Energy selected Progress Energy to receive a \$200 million grant for smart grid programs.

Delivering Reliability and Customer Satisfaction

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Our efforts to improve service reliability are more intense than ever. We continue to increase our preventive maintenance, investing millions of dollars in the energy delivery systems and infrastructure that serve our customers. As a result, reliability trends for Progress Energy Carolinas and Progress Energy Florida are in the industry's top quartile.

Along with reliable power, we are committed to providing the highest level of customer service. Our long-term success can be seen in numerous national awards and rankings, including the 2010 J.D. Power and Associates' business customer survey, which ranked Progress Energy Carolinas first among the South Region's large utilities – for the second year in a row – and first among all large utilities nationally.

Progress Energy Reliability



Customers of both Progress Energy Carolinas and Progress Energy Florida had electricity for 99.98 percent of the time in 2009. This index is measured by the total average time customers are without power during the year, excluding hurricanes or other major storms.



We believe there's nothing more powerful than strong communities. For more than a century, we have maintained thriving relationships with the communities we serve, consistently giving our time and resources to make a real difference in the places we call home.

Key Highlights

- Since 1982, our Energy Neighbor Fund has provided more than \$30 million to families in need.
- Nearly 3,000 employees tracked more than 24,000 volunteer hours in the community during 2009.
- Named one of the top organizations in America for Multicultural Business Opportunities by Diversity-Business.com.

Community Investments

We take an active role in building and supporting the communities we serve, thoughtfully committing both our financial resources and time.

Many of our customers are struggling during these tough economic times. In response, the Progress Energy Foundation doubled its annual contribution to the Energy Neighbor Fund from \$500,000 to \$1 million in 2008 and has maintained this



Progress Energy Community Investments* Breakdown by focus areas



*Includes Progress Energy Foundation contributions.

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level in 2009 and 2010. This fund provides assistance to customers who have difficulty paying energy costs, regardless of whether their homes utilize electricity, natural gas or other fuel sources.

During 2009, Progress Energy also invested nearly \$10 million in programs that align with the company's strategic plan in four targeted areas – education, environment, economic development and employee involvement.

Economic Development

Progress Energy has a long history of collaborating with communities in the Carolinas and Florida to support economic growth. Progress Energy's economic development team helped to attract more than 3,200 jobs and more than \$550 million in investments to the company's service areas in the Carolinas and Florida in 2009.

Another important way we support our local economies is through our Supplier Diversity Program, providing equitable opportunities for small and diverse businesses to supply goods and services to our company. In 2009, we worked with 400 women- and minority-owned suppliers to obtain more than 11 percent of nonfuel procurements, exceeding our goal of 10 percent. In 2010 we will focus additional efforts on

Economic Investment in

'09 Progress Energy's Service Area Jobs Year Investment created 2001 \$777,250,000 6,898 2002 \$653,101,000 4956 2003 \$694,502,000 9,359 2004 \$953,910,000 10,051 14,048 2005 \$1,536,727,000 201018 \$1,417,012,000 2007 \$951,145,000 10,405 2008 \$2,563,632,000 11,131 2009 \$553,937,300 3,216 secondary vendors, ensuring our primary vendors use minority companies in executing large contracts that have substantial subcontracting opportunities.



MWBE 2009 goal 10.0% Figures do not include fuels spend. "Other Diverse" spend includes: veteran-owned

Figures do not include fuels spend. "Other Diverse" spend includes: veteran-owned business concern, service-disabled veteran-owned business concern, HUBZone husiness concern, and 8a business concern.

Collaborative Partnerships

Successful stakeholder engagement requires a commitment to actively listen, build relationships and collaborate with others to achieve objectives. We believe that constructive engagement benefits both Progress Energy and our stakeholders, and we have embraced it as an integral tool to learn what is important to our customers, communities and shareholders.

Our company is committed to maintaining a constructive legislative and regulatory climate to ensure we can continue to provide reliable and affordable energy to our customers. We routinely communicate with elected officials and regulatory agencies on energy issues and advocate clear, thoughtful policies that provide shared benefits.



Progress Energy is actively working to reduce greenhouse gas (GHG) emissions and help shape effective climate change policies. We are committed to moving forward constructively for our company, our customers and the environment we share.

Key Highlights

- Actively reducing GHG emissions through energy efficiency, renewable and alternative energy and a state-of-the-art power system.
- GHG emissions for 2009, reported voluntarily, were the lowest in more than a decade.
- Taking an active, constructive role in helping to shape effective public policy.

Our Global Climate Change Position

The key focus in the power industry today is how to address the challenges of global climate change and demand growth while maintaining a secure electric supply, reliable service and affordable rates. At Progress Energy, we are taking action to curb our GHG emissions through our balanced strategy of energy efficiency, renewable and alternative energy and a state-of-the-art power system. And we are working

constructively to help shape national policies that achieve the greatest reduction in GHG emissions at the lowest cost to the consumer.

Today, coal-fired power plants generate about half the electricity Americans use. Progress Energy is converting several coal-fired plants to cleaner-burning natural gas plants; however, natural gas still emits CO_2 , so fuel switching alone cannot achieve the needed reductions. Therefore, we must replace fossil-fueled generation with carbon-free resources. Today, the only technology capable of producing carbon-free electricity on a utility scale, 24 hours a day, is nuclear energy.

In addition, climate change policies should be designed to avoid imposing economic hardships on electricity consumers, especially those of modest means, whose energy costs represent a larger share of their monthly income. For example, should a cap-and-trade program be utilized, we strongly believe that emission allowances should be allocated in a manner that most effectively reduces costs to retail customers.

To view our full global climate change position, please visit progress-energy.com/environment

global climate change

Committed to Reducing GHG Emissions

Progress Energy's total CO_2 emissions, which account for nearly all of our GHG emissions, peaked in 2005 but have been decreasing since then. Our 2009 emissions were the lowest in more than a decade.



Progress Energy voluntarily joined The Climate Registry as a founding reporter in 2008, and detailed information regarding all major greenhouse gas emissions from the company's operations are available at TheClimateRegistry.org.

While the reductions are due in part to the economic downturn, we are taking a variety of actions to help prevent or reduce GHG emissions even when the economy recovers. Our balanced strategy for the future has three parts: aggressive energy efficiency, innovative renewable and alternative energy, and a state-of-the-art power plant system. We continue to move forward on all these fronts, including taking steps to build new advanced nuclear plants and to evaluate and develop new emerging technologies.

In addition, Progress Energy has joined the Chicago Climate Exchange (CCX), a voluntary program whose members have committed to reducing their GHG emissions by 6 percent (from 2000 levels) by the end of 2010. The charts on page 10 compare the current (2009) energy resource mix for all of Progress Energy with an illustrative view of the potential mix in 2030, using current planning projections. The charts show that, to accommodate the projected additional load growth from 2010 through 2030, cleaner energy resources will play an increased role, including energy-efficiency improvements, additional natural gasfired generation and new nuclear capacity. The charts also demonstrate that our current plans will result in carbon emission reductions, but there remains a small gap between our projections and the proposed national carbon limits.

Carbon Policies and Impacts

The debate in Congress over national climate and energy policies continues. Lawmakers in both the U.S. House of Representatives and the Senate are considering how best to reduce emissions, reduce dependence on foreign fuels, expand the use of renewable energy and limit negative impact on the economy and consumers.

In 2007, the U.S. Supreme Court ruled that the Environmental Protection Agency (EPA) has the authority to regulate greenhouse gases under the current Clean Air Act. This opens the door to a variety of potential regulatory consequences for thousands of previously unaffected sources of GHG emissions.

The Clean Air Act was created to address pollutants directly affecting human health and welfare on a local or sometimes regional level. Progress Energy supports legislation developed specifically to address the complex climate change issue on a consistent, national basis.

At Progress Energy, we are committed to responsible actions that help curb emissions, ensure reliable power and control costs for our customers. The company is serving in an active, constructive role to shape effective public policies, and we welcome an informed discussion regarding our energy future.

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Progress Energy's Planned Energy Resources - 2009 and 2030 (illustrative)

	160					Energy Efficiency
		590		11	<u> </u>	
ILS	140		2010-2030		New Gas	and and a second se
usands of gigawatt-ho	120		Load Growth			
	100	Rangs			New Nuclear	
	100					
	80	Autor 1000 410				
	60		2009 Energy			
tho	40		Needs		Existing Assets	
	20		in the second	1 m (m) m (m m m m m m m m m m m m m m		
	0		Energy Needs		2030 Energy Resources	

The first bar in this chart shows the projected growth in our customers' energy needs from 2009 to 2030. The second bar uses current planning projections to illustrate Progress Energy's total potential energy mix in 2030. This shows that in order to accommodate the projected additional load growth and reduce emissions, cleaner energy resources will play an increased role in the future, including new nuclear capacity.



This "waterfall" chart takes an illustrative look at the year 2030 for the company as a whole – this time from the standpoint of potential CO₂ emission reductions from each aspect of Progress Energy's long-term plan. The CO₂ emissions target level reflects the goal contained in current congressional proposals, which is 42 percent below 2005 levels. Note that despite the aggressive emission reduction steps that the chart reflects, there still is the potential for a 4 million-ton gap between projected emissions and the policy target. As the chart shows, we expect new advanced nuclear power to play the greatest role in reducing emissions and meeting increasing demand for electricity.

1.12



We have a responsibility to be good stewards of the environment. That's why we're working to conserve natural resources, reduce emissions and develop alternative and renewable energy solutions. Year after year, we strive for continual improvement on behalf of our customers, the environment and the future we share.

Key Highlights

- Purchased 1.25 million MWh of renewable energy in 2009.
- Industry leader in innovative water resource management and natural habitat protection.
- Lowered SO₂ emissions by 71 percent from 2002 levels at our North Carolina coal-fired plants and are on track to meet future federal and state requirements.

A Companywide Commitment

All employees are expected to be active participants in our environmental mission. This means demonstrating a commitment to excellence in environmental stewardship in every aspect of our daily performance and assuring that environmental goals and commitments guide all planning, design, construction and operational decisions.

Environmental Management

A commitment to excellence is an integral component of our company's culture. For example, our Continuous Business Excellence (CBE) strategy is designed to continually evaluate our business practices to drive improvements to productivity, operational excellence and efficiency. Many of these process improvements also reduce our environmental footprint by helping the company conserve energy and natural resources while generating less waste or fewer emissions.

We also have a formal environmental management system (EMS) to oversee the environmental impacts of our business. Our EMS generally follows the International Standards Organization 14001 standard and establishes a process to identify and address environmental risks and to ensure appropriate senior management oversight on a routine basis.

Renewable and Alternative Energy

Renewable energy is a key component in our long-term balanced approach to meeting growing energy demand. We are committed to increasing the use and development

environment

of renewable and alternative energy technologies, including solar, wind, biomass, hydroelectric and fuel cells. In 2009, we purchased approximately 1.25 million MWh of renewable energy from a variety of sources, including solar and biomass, in the Carolinas and Florida. That's equal to the average annual electricity use of about 88,000 households.

In 2007, North Carolina enacted a renewable energy portfolio standard (REPS), requiring utilities to purchase or generate 3 percent of their electricity from renewable resources or energy efficiency by 2012 and 12.5 percent by 2021. The company made progress toward compliance with the REPS in 2009 through a variety of renewable energy purchase agreements with solar, biomass and hydroelectric generation sources. We now have more than 10 MW of utility-scale solar PV generation under contract. We also maintained our partnerships with NC GreenPower and Palmetto Clean Energy, giving our customers a convenient way to support renewable energy directly. And we partnered with schools in our service territory to develop and implement energy education programs that raise awareness of the environmental and economic benefits of energy conservation and alternative energy.

Advanced Vehicle Technologies

BOTH MANAGING THE PRESENT CREATING THE EUTIRE

Electric transportation and the use of alternative fuels are increasingly cited as methods to reduce GHG emissions and our country's dependence on foreign oil. We are actively involved in research and other initiatives to accelerate the development and deployment of these advanced vehicle technologies.



Progress Energy Large-Scale Renewable Energy Projects - 500 kW or larger*

Except for four of the hydropower projects, which are owned by Progress Energy, all projects on this map are contracts to purchase the output of a facility owned and operated by a third party. Due to a variety of factors, including current economic conditions, it is possible that not every project under contract will be completed. In addition to these projects, our SunSense Commercial PV program provides opportunities for 250-kW solar arrays in a diversity of locations, such as the one planned for Williamsburg County, S.C. * As of March 2010.

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In 2009, we added 20 hybrid vehicles to our alternativefueled fleet, which now numbers 66 vehicles. We also continued our leadership in researching electric vehicle technology, with a test fleet that spans both utilities and includes six Toyota Prius plug-in hybrid electric vehicles (PHEVs), two Ford Escape PHEVs and the Southeast's first plug-in hybrid electric bucket truck. We are working with the Electric Power Research Institute, General Motors, Nissan and Ford to facilitate the integration of electric vehicles into the nation's electric grid.



Our hybrid bucket trucks help save fuel and reduce air emissions.

Air Quality

We are working to improve air quality by significantly reducing emissions from our power plants. We have been installing equipment to reduce NOx emissions from our coal-fired power plants since 1995. We've installed additional control equipment that will further reduce emissions of NOx, SO₂ and mercury. The company also announced plans to shut down several older coal-fired units and replace them with cleaner sources of power generation.

Through these efforts, the company is well positioned to meet the requirements of the North Carolina Clean Smokestacks Act and federal rules such as the Clean Air Interstate Rule and Clean Air Visibility Rule.



Water Resources

environment

Water is a shared natural resource critical to the production of electricity and a sustainable environment. We are developing and implementing innovative, responsible, consensus-based solutions to assure the water resources necessary to our operations and our communities.

We are the first company in Florida to build and operate more than 2,000 MW of generation using alternative water supplies. The Hines Energy Complex uses treated wastewater, a form of recycling that poses no negative environmental impact and helps to conserve groundwater that supplies area drinking water.



The Hines Energy Complex near Bartow, Fla., is a model for water conservation as it uses treated municipal wastewater and captured stormwater to reduce the demand on groundwater resources.

The scrubbers we have installed at coal-fired plants use water as part of the process to remove air contaminants. The resulting wastewater must be treated before the water can be reintroduced into the environment. We are using innovative technologies in the treatment process, including constructed wetlands. These wastewatertreatment systems use a combination of plants, microbes and soils to treat water in a sustainable and environmentally friendly manner while providing wildlife habitats for migratory species.

Natural Resources

We have a responsibility to our customers and communities to be good stewards of our natural environment. As a large landowner with more than 50,000 acres of forest, we consider protection of species and habitats on our lands a priority. For example, we are actively involved in reforestation of native trees and the protection of rare plants and nesting sites for migratory birds. We also work to minimize the impact of our operations on aquatic life by extensive biological monitoring and mitigation.

Waste Management

In the process of generating electricity, power plants also generate byproducts such as coal-combustion products (CCPs) or spent nuclear fuel rods. As part of our ongoing commitment to the environment, Progress Energy seeks to handle these products in a safe and responsible manner.

Our storage facilities for CCPs include ash ponds. In 2009, North Carolina law changed to put dam safety at coal-fueled generating plants under the jurisdiction of the state's dam safety program rather than the N.C. Utilities Commission. Our dams will be inspected annually by this agency in addition to our own rigorous inspection program.

We also provide CCPs for use in building products. Building products made with CCPs have proved even more durable and cost-effective than products made with natural materials. For example, fly ash is a vital component in high-strength concrete used in skyscrapers, major highways and bridges. We are aggressively pursuing additional beneficial reuse opportunities for all of our coal plants.

Used nuclear fuel rods are stored safely and securely at our facilities using both wet and dry storage methods. We take this responsibility very seriously and have extensive safety and security measures in place.

Remediation

We have potential environmental liability for a number of properties due to prior ownership, mergers, former customary practices or business relationships. During the last 13 years, we spent more than \$60 million on the investigation and remediation of these sites, when possible restoring them to a level suitable for redevelopment. In 2009, we donated a remediated site in New Bern, N.C., to the state of North Carolina for use by Tryon Palace Historic Sites & Gardens.

Research and Development

In 2010, we will invest \$8.3 million in research programs. Of this, approximately \$5 million is related to reducing environmental impacts, renewable energy, energy efficiency, smart grid and electric transportation.
JOINT APPLICANTS TESTIMONY OF JOHNSON - EXHIBIT K-2 PAGE 15



Everything we achieve as a company begins with our employees. Our diverse, collaborative workforce is committed to excellence in every aspect of our operations. As a company, we continuously seek new ways to nurture this culture through a continuing commitment to safety, ethics, diversity and performance.

Key Highlights

- Maintained safety record among the best in the industry.
- Overall company voluntary turnover rate less than 4 percent.
- Updated culture statement to reflect our values and expectations.

Progress Energy's culture statement, renewed for 2010, is characterized by eight crucial attributes (see graphic to the right).

The attributes reflect the kinds of values we hold, the expectations we have of ourselves and each other, and our goals for the future.

Health and Safety

From our power plants to our offices, our company is constantly focused on safety. Because of that focus, every hour and every mile, our company is among the best in the utility industry in safety performance. The company's Occupational Safety and Health Administration (OSHA) injury and illness rate has been below 1.0 for three consecutive years. In addition, Progress Energy's 2009 safety performance was also 77 percent below



employees TO DO BOTH. MANAGING THE PRESENT, CREATING THE FUTUR

the North America Industrial Classification System (NAICS) OSHA rate. Achieving and maintaining top industry safety performance requires ongoing commitment and continuous improvement.



Our OSHA injury rate was in the top 10 percent of our industry in 2009. * OSHA – Occupationa Safety and Health Administration
[†] EEI – Edison Electric Institute

Progress Energy has continued its Zero in on Safety campaign, which promotes hazard recognition, personal accountability and active caring. The goal is to empower employees in all work settings to eliminate workplace injuries, illnesses and vehicle accidents in 2010.

Ethics Program

Ethics and corporate integrity are cornerstones of how we do business at all levels of our company. Our company's rigorous corporate ethics program promotes and enforces doing the right thing, whether it relates to our financial statements and business practices or the workplace behaviors of individual employees.

Regulators, elected officials, community leaders, customers, competitors, investors, the news media and advocacy groups all pay close attention to what we do and how we do it — and we strive to maintain the trust and confidence that they have in us.

Our Code of Ethics identifies principles and standards of conduct that all employees, contractors and members of the board of directors are expected to follow. Employees have the opportunity to direct questions and suspected violations to their supervisor, Human Resources or a confidential, 24-hour ethics phone line.

Engaged Employees

Attracting and retaining talented, motivated employees is critical to our success. To achieve this, we offer a challenging, high-performance work environment that supports individual growth and development as well as a healthy, balanced lifestyle.

More than half our workforce chose to participate in 2009 in our employee wellness program, Healthy Progress, and receive free, voluntary health screenings, coaching and educational materials. We remain committed to paying the major share of health plan costs – more than 75 percent overall – to attract and retain top talent.

We also work with area high schools, community colleges and four-year institutions to ensure a pipeline of well-qualified, highly trained employees for the future.

Diversity and Inclusion

Embracing diversity and inclusion is a clear expectation for all Progress Energy leaders and employees. Our success depends on attracting, engaging and retaining a talented workforce that reflects the communities we serve. Furthermore, our company provides fair policies, processes and opportunities. To implement these objectives, each business unit has its own diversity and inclusion council, which is overseen by the Executive Workforce Council, led by Chairman, President and CEO Bill Johnson, and composed of all members of senior management. This council is focused on all strategic workforce issues involving attracting, engaging and retaining top talent.

All new employees attend the required full-day diversity training. We offer workshops on topics such as race awareness, the business case for diversity, exploring differences, subtle behaviors, conflict resolution and generational differences. And we have several Employee Network Groups that bring together employees with mutual interests to support our business strategy for recruiting and retaining a high-performing workforce, employee development and community outreach.

JOINT APPLICANTS TESTIMONY OF JOHNSON - EXHIBIT K-2 PAGE 17



We have a long history of integrity in all aspects of our business, and we consistently pursue the highest standards of performance, ethics and accountability. We recognize that we have a responsibility to protect our shareholders' trust through solid, sustainable business decisions and clear, transparent practices.

Key Highlights

- Generating 3 percent to 5 percent efficiency savings companywide each year
- Successfully met 2009 financial goals.
- Strongly positioned to weather current economic recession and preparing for future growth.

Corporate Governance

Progress Energy has a long-standing commitment to the highest standards of integrity, accountability and independence. Our board of directors oversees and directs our company on our shareholders' behalf, and the company works to balance those needs with the interests of customers, employees, regulators, elected officials and the communities we serve. We have adopted a set of Corporate Governance Guidelines to document the board's responsibilities, structure and internal practices.

The board of directors is chaired by Chairman, President and Chief Executive Officer Bill Johnson. Independence is ensured through the appointment of a lead director, John H. Mullin III. To view the full list of current directors, please visit progress-energy.com/aboutus/board. This website also has an in-depth section on corporate governance, offering insight into our principles, responsibilities, structure and internal practices.

Productivity and Efficiency

The company's overall cost-management strategy is designed to address changing economic realities. This strategy is twofold: belt tightening and Continuous Business Excellence (CBE). Through these efforts, our goal is to generate 3 percent to 5 percent efficiency and productivity gains each year.

CBE represents a fundamental change in the way we manage our business. It is a relentless focus on eliminating waste, improving processes and increasing the operating performance of all business units. Our core approach to achieve sustainable process improvements is the proven "Lean" methodology, which is a set of principles, tools and techniques applied to a business process to eliminate waste, streamline for quality and efficiency and focus on true customer needs. The efficiencies gained through these efforts are critical for us to fund the

shareholders D DO BOTH. MANAGING THE PRESENT. CREATING THE FUTURE

necessary investments in plants and delivery systems, as well as our continued investments in our people. This strategy of CBE will allow Progress Energy to be more flexible, safer, stronger and more financially healthy, which benefits employees, customers and shareholders.

Our CBE efforts in 2009 were focused on key processes, and throughout the year we conducted more than 130 formal process evaluations. Some yielded immediate cost savings and process improvements; others identified potential longer-term labor efficiency gains. Representatives from all business units formed an enterprise CBE Steering Committee to collaborate on enterprisewide CBE strategies, approaches and initiatives, and to identify significant cost savings and process-improvement opportunities.

Financial Highlights

Despite the global financial crisis and economic slowdown, we successfully delivered on our 2009 financial goals and met our earnings guidance for the fourth consecutive year. We achieved these results by aggressively managing the business and making timely adjustments. Our growth prospects remain solid, and we continue to expect a long-term annual growth rate of 4 percent to 5 percent.

The dividend paid on our common stock is an integral part of our total return proposition and is important to our investors. In support of our long-term dividend payout ratio target of 70 percent to 75 percent, the board decided to maintain the 2010 quarterly dividend, at \$0.62 per share. We have paid a dividend to share-holders for more than 250 consecutive quarters.

We know that 2010 will be a challenging year for our company and our customers. We are aggressively controlling costs to manage our business effectively in the present while preparing for the new energy demands of the future

CBE in Action Power Operations Group

The Power Operations Group (POG) consists of the company's fleet of fossil-fueled power plants and support organizations. POG employees embraced CBE and have worked hard to eliminate waste and identify costs savings. Their 2009 CBE accomplishments include:

- Concentrated on eliminating waste in business processes through the use of Lean tools;
- Focused on work processes and outages to target areas where we spend the most;
- Identified more than \$46 million in savings and more than 36,000 labor hours for potential elimination;
- Trained CBE "local champions" and secured 100 percent event participation by the 39 POG department and section heads; and
- Completed more than 80 facilitated Lean events throughout the group.

JOINT APPLICANTS TESTIMONY OF JOHNSON - EXHIBIT K-2 PAGE 19



Corporate and personal responsibility is integral to our culture at Progress Energy. We are committed to conducting every aspect of our business with integrity and transparency.

This means being good stewards of the environment and the natural resources we share. It means respecting all stakeholders in our company – employees, customers, communities and shareholders – and working hard to understand and value their perspectives. And it means investing in our service area through corporate giving and partnerships that improve the quality of life for all of us.

For these efforts, we have received national recognition, which is a tribute to our nearly 11,000 employees who focus daily on safety, operational excellence and delivering superior service to our customers. We know that millions of people depend on us, and we have to keep earning their trust every day. And while these awards and honors are important, some of the most meaningful feedback comes from our neighbors in the communities we serve. Please send us your thoughts at **poweringthefuture@pgnmail.com**.

For more information and our full Corporate Responsibility Report, please visit progress-energy.com/aboutus.

Safe harbor for forward-looking statements: In this report, Progress Energy makes forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The matters discussed throughout this report that are not historical facts are forward looking and, accordingly, involve estimates, projections, goals, forecasts, assumptions, risks and uncertainties that could cause actual results or outcomes to differ materially from those expressed in the forward-looking statements. Any forward-looking statement is based on information current as of the date of this report and speaks only as of the date on which such statement is made, and Progress Energy undertakes no obligation to update any forward-looking statement or statements to reflect events or circumstances after the date on which such statement is made.

Examples of factors that you should consider with respect to any forward-looking statements made throughout this document include, but are not limited to, the following: the impact of fluid and complex laws and regulations, including those relating to the environment and energy policy; the ability to successfully operate electric generating facilities and deliver electricity to customers; the impact on our facilities and businesses from a terrorist attack; the anticipated future need for additional baseload generation and associated transmission facilities in our regulated service territories and the accompanying regulatory and financial risk; the financial resources and capital needed to comply with environmental laws and regulations; our ability to meet current and future network energy requirements; the inherent risk associated with the operation and potential construction of nuclear facilities, including environmental, health, regulatory and financial risks; risks associated with climate change; weather and drought conditions that directly influence the production, delivery and demand for electricity; recurring seasonal fluctuations in demand for electricity; fluctuations in the price of energy commodities and purchased power and our ability to recover such costs through the regulatory process; our ability to control costs, including operations and maintenance and large construction projects; current economic conditions; the ability to successfully access capital markets on flow may have on us and our affiliates.

These and other risk factors are detailed from time to time in Progress Energy's or its affiliates' filings with the United States Securities and Exchange Commission. Many, but not all, of the factors that may impact actual results are discussed in Item 1A, "Risk Factors," of Progress Energy's Form 10-K, which you should carefully read. All such factors are difficult to predict, contain uncertainties that may materially affect actual results and may be beyond our control. New factors emerge from time to time, and it is not possible for management to predict all such factors, nor can management assess the effect of each such factor on Progress Energy.

For our full online 2010 Corporate Responsibility Report, please visit progress-energy.com/aboutus 19

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About the paper used in this executive summary



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COMMONWEALTH OF KENTUCKY

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BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

THE JOINT APPLICATION OF DUKE)	
ENERGY CORPORATION, CINERGY)	
CORP., DUKE ENERGY OHIO, INC.,)	
DUKE ENERGY KENTUCKY, INC.,)	
DIAMOND ACQUISITION CORPORATION,)	
AND PROGRESS ENERGY, INC., FOR)	
APPROVAL OF THE INDIRECT)	
TRANSFER OF CONTROL OF)	
DUKE ENERGY KENTUCKY, INC.)	

Case No. 2011-____

DIRECT TESTIMONY OF

JULIA S. JANSON

ON BEHALF OF

JOINT APPLICANTS

April 4, 2011

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I. <u>INTRODUCTION</u>

1	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
2	A.	My name is Julia S. Janson, and my business address is 139 East Fourth Street,
3		Cincinnati, Ohio 45202.
4	Q.	WHAT IS YOUR POSITION WITH DUKE ENERGY KENTUCKY, INC.?
5	А.	I am President of Duke Energy Kentucky, Inc. ("Duke Energy Kentucky" or the
6		"Company") and Duke Energy Ohio, Inc. ("Duke Energy Ohio").
7	Q.	PLEASE BRIEFLY SUMMARIZE YOUR EDUCATIONAL
8		BACKGROUND AND PROFESSIONAL AFFILIATIONS.
9	А.	I earned a Bachelor of Arts degree in American Studies from Georgetown College
10		in Georgetown, Kentucky. I earned my Juris Doctor degree from the University
11		of Cincinnati College of Law. I am a member of the Ohio Bar and the Kentucky
12		Bar.
13	Q.	PLEASE DESCRIBE YOUR PROFESSIONAL BACKGROUND AND
14		EXPERIENCE.
15	А.	My current position is President of Duke Energy Kentucky and Duke Energy
16		Ohio. I previously served as Senior Vice President of Ethics and Compliance,
17		and Corporate Secretary for Duke Energy Corporation ("Duke Energy"), where I
18		directed Duke Energy's ethics and compliance program. Prior to that, I served as
19		Corporate Secretary and Chief Compliance Officer for Cinergy Corp.
20		("Cinergy"), where I directed Cinergy's corporate compliance program. I was
21		appointed Chief Compliance Officer in 2004 and Corporate Secretary in 2000.
22		From 1998 to 2004, I served as Senior Counsel, providing advice on executive

1 compensation, benefits, transactions, corporate governance, securities, and 2 general corporate matters. From 1996 to 1998, I served as Counsel for Cinergy, 3 providing research, advice and support for divestitures, mergers and acquisitions, 4 and numerous internal business clients including investor relations, shareholder 5 services, corporate communications and government and regulatory affairs. I also 6 served as corporate counsel to the international business unit. I was Manager of 7 Investor Relations for Cinergy from 1995 to 1996. Prior to joining Cinergy, I 8 began my corporate career in 1987 as a law clerk with The Cincinnati Gas & 9 Electric Company ("CG&E") and began full-time employment with CG&E as 10 Supervisor of Securities Processing and Transfer Agent for CG&E common and 11 preferred stock, after which I was named Corporate Attorney. In addition, I was a 12 member of the legal team responsible for completing the merger of CG&E and 13 PSI Energy, Inc., which formed Cinergy Corp. in 1994. Before joining CG&E, I 14 served as a law clerk with Adams, Brooking, Stepner, Wolterman & Dusing in 15 Covington, Kentucky.

16 Q. WHAT ARE YOUR RESPONSIBILITIES IN YOUR CURRENT 17 POSITION?

A. As President of Duke Energy Kentucky and Duke Energy Ohio, I am responsible
 for ensuring that our customers continue to have access to safe, reliable, and
 reasonably-priced gas and electric service, and that these services are provided in
 accordance with applicable federal and state laws and regulations.

Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

3 Α. The purpose of my testimony is to first discuss Duke Energy Kentucky's corporate and business structure and its current operational status. I will then 4 5 describe the impact of the proposed merger on Duke Energy Kentucky and its 6 stakeholders. I will describe how the Joint Applicants are willing to renew the 7 regulatory commitments that remain applicable that certain of the Joint Applicants 8 made in the 2005 Duke Energy/Cinergy merger case. I will also explain how 9 these regulatory commitments continue to benefit Duke Energy Kentucky and its 10 stakeholders following the completion of this merger, and I will explain how the 11 post-merger Duke Energy will continue to have the financial, managerial and 12 technical expertise to own and operate Duke Energy Kentucky and to provide 13 reasonable service to customers. I will also explain the regulatory approvals that 14 are being sought as part of the merger in order to demonstrate that the transaction 15 is in accordance with law, for a proper purpose and in the public interest. Finally, 16 I will highlight the affiliate agreements that will be amended as a result of the 17 merger and which are submitted for the approval of the Kentucky Public Service 18 Commission ("Commission") as part of the Joint Applicants' application.

II. OVERVIEW OF DUKE ENERGY KENTUCKY, INC.

A. Corporate Structure

19 Q. PLEASE GENERALLY DESCRIBE THE DUKE ENERGY CORPORATE 20 STRUCTURE.

A. To more fully understand how Duke Energy Kentucky serves its customers, it is
 helpful to understand Duke Energy's corporate and business structure. Duke
 Energy is a holding company that was formed in connection with the merger of
 the previously named Duke Power Corp., a North Carolina corporation, and
 Cinergy, a Delaware corporation, which was consummated in April 2006.

6 Duke Energy is a Delaware corporation which, following the 2006 merger, 7 owns several subsidiaries, some of which are regulated and others which are not. Cinergy is a wholly owned subsidiary of Duke Energy. Cinergy, in turn, owns 8 Duke Energy Ohio and Duke Energy Indiana, Inc. ("Duke Energy Indiana"). 9 10 Duke Energy Ohio owns Duke Energy Kentucky. In addition to Cinergy, Duke 11 Energy also owns Duke Energy Carolinas, LLC ("Duke Energy Carolinas"), 12 which provides electric utility service in both North Carolina and South Carolina. Each of these utility operating companies is part of Duke Energy's U.S. 13 14 Franchised Electric and Gas ("USFE&G") business segment. As Joint Applicant 15 Witness James E. Rogers explains in his testimony, Duke Energy also has unregulated Commercial Power and International Energy business segments. 16

17 Q. WHICH CORPORATE ENTITIES PROVIDE SERVICES FOR DUKE 18 ENERGY KENTUCKY'S RETAIL ELECTRIC AND GAS CUSTOMERS?

A. Our customers benefit from services provided by other Duke Energy affiliates that
have entered into affiliate agreements to perform services for Duke Energy
Kentucky. The Commission approved these affiliate agreements in Case No.
2005-00228, involving the Duke Energy/Cinergy merger. Immediately following
the merger, Duke Energy had two service companies, Duke Energy Shared

1	Services, Inc. ("DESS"), formerly Cinergy Services, Inc., and Duke Energy
2	Business Services, LLC ("DEBS"). DESS was the services company located in
3	the Midwest that provided administrative and operational services for Duke
4	Energy Kentucky. DEBS was the services company located in North Carolina
5	that provided administrative and operational services for Duke Energy Carolinas.
6	As part of the continuing effort to achieve merger efficiencies, DEBS and DESS
7	were consolidated in July 2008, with DEBS becoming the sole service company
8	providing administrative and operational services to Duke Energy and its
9	subsidiaries.

10 Q. HOW WILL DUKE ENERGY KENTUCKY'S CUSTOMERS KNOW 11 WHICH LEGAL ENTITY IS PROVIDING SERVICE?

- A. Our customers in Kentucky receive all of their utility services from Duke Energy
 Kentucky. The legal entity structure and relationships that I have described are
 essentially invisible and seamless to our retail electric and natural gas customers
 in Kentucky. In other words, our Kentucky customers continue to and should
 expect to receive reasonable electric and gas service from Duke Energy Kentucky
 that is reliable, adequate, and reasonably-priced without regard to how the
 Company is structured or organized to provide those services.
- 19

B. Operations and Rates

20 Q. PLEASE GENERALLY DESCRIBE DUKE ENERGY KENTUCKY'S 21 OPERATIONS.

A. Duke Energy Kentucky is a regulated utility operating company that provides
 retail electric and natural gas services in six counties in Northern Kentucky. The

actual services that Duke Energy Kentucky's gas customers receive, however,
 may be performed by Duke Energy Kentucky employees, by shared service
 employees or by employees of another affiliated company in accordance with
 approved affiliate agreements.

5 Duke Energy Kentucky's local business office is in Erlanger, Kentucky, 6 with its main business office across the Ohio River in Cincinnati, Ohio. Duke 7 Energy Kentucky serves a relatively densely-populated territory that, though not 8 heavily industrialized, consists of a fairly diverse mix of industrial customers.

9 Duke Energy Kentucky currently provides natural gas distribution service 10 to approximately 96,000 customers in Boone, Campbell, Gallatin, Grant, Kenton 11 and Pendleton counties in Northern Kentucky. The Company also owns, 12 operates, and maintains approximately 1,424 miles of gas mains on its natural gas 13 distribution system. In addition, Duke Energy Kentucky has a propane storage facility in Erlanger, Kentucky. The gas system is designed in accordance with 14 applicable safety codes located in Title 49 of the Code of Federal Regulations and 15 by the American Society of Testing Materials. Duke Energy Kentucky follows 16 17 the safety regulations of both the United States Department of Transportation and the Commission in the installation, operation, and maintenance of its gas 18 transmission and distribution facilities. 19

20 Duke Energy Kentucky also provides retail electric service to 21 approximately 136,000 customers in those same counties in Northern Kentucky. 22 The Company owns, operates, and maintains approximately 107 miles of 23 transmission lines and 2,134 miles of distribution lines. Duke Energy Kentucky's

service territory encompasses approximately 2,171 square miles. Mr. Jim Stanley
 will discuss Duke Energy Kentucky's electric delivery system in greater detail in
 his testimony.

Duke Energy Kentucky currently owns and operates approximately 1,077 4 MegaWatts ("MW") of generating capacity, consisting of 414 MW at East Bend 5 6 No. 2, a coal-fired, base load generating unit in Rabbit Hash, Kentucky (Duke Energy's 414 MW comprises 69% of the unit's total generating capacity); Miami 7 Fort No. 6, a 163 MW intermediate load, coal-fired generating unit located in 8 North Bend, Ohio; and the 500 MW Woodsdale Generating Station, consisting of 9 10 peak load, gas or propane-fired generating units located in Trenton, Ohio. In 11 addition, Duke Energy Kentucky has operational facilities in Covington and Florence. 12

13 Q. PLEASE GIVE AN OVERVIEW OF DUKE ENERGY KENTUCKY'S 14 CURRENT RETAIL GAS DELIVERY RATES.

A. Duke Energy Kentucky's 2010 average gas delivery rates (including the cost of
gas) compare favorably to the national average rate.

17 Q. PLEASE GIVE AN OVERVIEW OF DUKE ENERGY KENTUCKY'S

18 **CURRENT RETAIL ELECTRIC RATES.**

19 A. Duke Energy Kentucky's average retail electric rates also compare favorably to
20 the national average electric rate.

21 Q. PLEASE DESCRIBE DUKE ENERGY KENTUCKY'S COMMITMENT 22 TO SYSTEM RELIABILITY AND SAFETY.

A. Duke Energy Kentucky is and will remain committed to providing reliable gas
 and electric service. Duke Energy Kentucky has consistently excelled in the
 region for emergency planning and service restoration after major storms. In
 2004, Cinergy won the Edison Electric Institute's Emergency Assistance Award.
 The Company also performed well in restoring power after the 2008 Hurricane
 Ike windstorm and the 2009 ice storm.

7 With respect to our gas system, we have seen a tremendous improvement in system reliability as a result of the successful execution of our Accelerated 8 9 Main Replacement Program ("AMRP") Program. We have reduced the amount of lost gas and cut down on the number of reported leaks as well as expenditures 10 for maintenance and repairs to aged gas mains. These savings have directly 11 benefitted ratepayers. As a follow-up to the AMRP Program, our Accelerated 12 Riser Replacement Program is designed to improve the safety and reliability of 13 14 Duke Energy Kentucky's gas distribution service by replacing field-assembled 15 service head adapter style risers that exhibit factors associated with riser leaks. In order to manage this program in an efficient manner and optimize its resources, 16 17 Duke Energy Kentucky is partnering with its affiliate, Duke Energy Ohio, which has instituted a similar program. This program will also improve system 18 19 reliability.

Also, the Gas Transmission and Distribution Integrity Management Programs, which are designed to enhance the safety and reliability of Duke Energy Kentucky's gas distribution service by establishing a systematic plan to perform periodic safety assessments and maintenance activities in response to

1 new federal pipeline safety legislation, are an important part of our gas system 2 reliability and safety emphasis. Finally, we have initiated a sewer line inspection program, which is designed to check potential high-risk gas main installations 3 4 along sewer lines as a result of local sewer districts not maintaining accurate 5 records of the location and depths of their systems. The Company inspects gas main installations that are likely to have experienced a breach based upon 6 7 premises structure elevation and main line sewer location and depth in relation to 8 the street. As a direct result of these programs, we have experienced an increase 9 in the safety and reliability of our gas distribution network.

With regard to our electric system, we achieved a reliability rating of 10 99.978% in 2010, based upon the Average Service Availability Index. 11 In 12 compliance with the Commission's order in In the Matter of: An Investigation of the Reliability Measures of Kentucky's Jurisdictional Electric Distribution 13 Utilities and Certain Reliability Maintenance Practices, Admin. Case No. 2006-14 15 00494 (Ky. P.S.C Oct. 26, 2007), Duke Energy Kentucky files reliability reports by April 1st each year. The most recent data for calendar year 2010 shows a 16 system performance of 1.30 for System Average Interruption Frequency Index 17 ("SAIFI"), 87.9 for the Customer Average Interruption Duration Index ("CAIDI") 18 19 and 114.3 in System Average Interruption Duration Index ("SAIDI"), excluding 20 Jim Stanley will further describe in his testimony our major event days. 21 companies' commitment to delivering reasonable service for Duke Energy 22 Kentucky's customers following the merger.

1		Gas and electricity are the two commodities that our customers count on
2		us to provide on demand and so it is a core component of our business philosophy
3		to provide those services in a reasonable, safe, reliable and affordably priced
4		manner.
5		C. Financial Condition
6	Q.	PLEASE GENERALLY DESCRIBE DUKE ENERGY KENTUCKY'S
7		FINANCIAL STATUS.
8	А.	Duke Energy Kentucky is financially sound and will be stronger following the
9		merger – a point that will be demonstrated through the testimony of Mr. Stephen
10		De May, Senior Vice President of Investor Relations and Treasurer for Duke
11		Energy. These positive financial achievements benefit our customers as well as
12		our investors, through lower financing costs and ultimately through lower gas and
13		electric rates.
14		D. Customer Service and Satisfaction
15	Q.	PLEASE DESCRIBE DUKE ENERGY KENTUCKY'S GOALS WITH
16		RESPECT TO CUSTOMER SERVICE AND SATISFACTION.
17	А.	Our goal is to deliver dependable and efficient electric and gas utility service at
18		reasonable prices and to provide our customers with accessible and convenient
19		customer service options, while maintaining low costs. Our continuing challenge
20		is to be one of the few gas and electric companies that achieve operational
21		excellence in terms of service and reliability, with highly-satisfied customers,
22		while also managing to keep our costs and rates low.

Q. PLEASE DESCRIBE DUKE ENERGY KENTUCKY'S CUSTOMER SERVICE ACTIVITIES.

A. Duke Energy Kentucky strives to provide customers a variety of convenient
 methods to do business with us. Duke Energy Kentucky strives to manage and
 reduce its customer service costs by leveraging new technology and new customer
 service channels. Duke Energy Kentucky's customer service channels include:

7 Contact Centers - Duke Energy Midwest (covering Kentucky, Ohio and Indiana) has approximately 80 customer service representatives in our 8 9 Cincinnati, Ohio, call center and approximately 140 customer service representatives taking calls in the Plainfield, Indiana, call center. All of 10 11 these representatives are linked as one virtual call center and are all available to respond to calls from Kentucky customers. Our sourcing 12 partner, ERS, located in Atlanta, Georgia, and Birmingham, Alabama, 13 takes approximately 40% of total agent call volume for the Midwest. 14 15 These are predominantly credit calls. This arrangement with ERS achieves a lower overall cost structure and provides added means to deal 16 17 with peak call volumes. For example, ERS provides us an additional set of agents who can be activated fairly quickly at the onset of a major storm. 18 19 Business Service Center - Our Business Service Center provides customer • service and communications to our commercial, industrial, and 20 The Business Service Center is staffed by 21 governmental customers. 22 skilled personnel with many years of quality field experience who respond to customers via telephone, e-mail, and fax. Additionally, Duke Energy 23

1	Kentucky	provides	Customer	Relationship	Managers	and	Technical
2	Service En	gineers wł	no meet wit	h these custom	ers in perso	n as n	leeded.

- Pay Agents Pay agents are local authorized retailers or agents that accept
 Duke Energy Kentucky bill payments and transmit the data to our billing
 system on a daily basis. Our eight Duke Energy Kentucky pay agents
 allow customers to pay their bills at conveniently located businesses,
 many of which have extended hours.
- 8 Automated Phone Service - This service allows customers to access information regarding their gas and/or electric service accounts from any 9 touchtone telephone, 24 hours a day, 7 days a week. Via automated phone 10 service, customers can check the amount and due date of their current bill, 11 verify the amount and date of their last payment, confirm the amount and 12 due date to prevent disconnection for non-payment, pay by phone, make 13 14 payment arrangements, or report a service outage. In 2009, Duke Energy Kentucky implemented a new integrated voice response ("IVR") platform, 15 with the following key elements: 16
- Dynamic menu options Customers hear options most relevant to
 their needs (based on customer self-identification).
- 19 o Enhanced outage reporting Enables us to provide additional
 20 information about the cause of a power outage and restoration
 21 times.
- 22 o Spanish self-service applications.

1 •	Enhanced Web Functionality for Online Services – Duke Energy
2	Kentucky is offering enhanced web self-service functionality that includes
3	new tools allowing customers to better analyze how external factors, such
4	as weather, impact their energy usage. The tools also offer customers a
5	sense of which appliances in their homes are likely driving their energy
б	usage. Customers have the capability to pursue a more detailed energy
7	audit or receive a personalized energy report. A similar set of tools,
8	integrated with those on the web, have been made available to customer
9	service representatives in the call centers to enable them to provide this
10	same information to customers. Other useful and timely information is
11	available on the Duke Energy website, including how to manage bills
12	during heating and cooling seasons, how to be safe around gas and
13	electricity, information about rates and tariffs and more. Customers can
14	identify ways to conserve energy, view the "Storm Center" to see the
15	locations and number of electric outages during severe weather, submit
16	online requests for tree trimming, and report street light outages.

In addition, we offer a variety of special programs for customers who require special assistance. These programs include foreign language assistance and interpretive services for our non-English speaking customers, regardless of whether they visit an office or call our customer service center, TDD/TTY relay access for customers who have hearing and speech impairments, a life support program for customers who use electrically-powered life support equipment, bills that are in Braille or in large print formats for our visually-impaired customers

- and a third-party notification system that allows a third-party friend or relative of
 a customer to receive a copy of a each monthly bill without holding the third party
 responsible for payment.
- 4 Q. PLEASE GIVE AN OVERVIEW OF DUKE ENERGY KENTUCKY'S
 5 BILL MANAGEMENT AND BILL PAYMENT PROGRAMS.
- A. Duke Energy Kentucky offers several optional bill management programs,
 designed to meet our customers' varied needs:
- Budget Billing Program This program helps customers manage their 8 9 monthly energy costs by setting a monthly billing amount based on an 10 average annual cost. Under the "Quarterly" Budget Billing plan, we 11 review the customer's account every three months and adjust the Budget Billing amount to better reflect actual energy use. This allows customers 12 to avoid a twelfth month bill adjustment. Under the "Annual" Budget 13 14 Billing plan, the customer's monthly payments remain the same each 15 month and, in the twelfth month, the customer is billed or credited for any difference between actual usage and the total amount paid during the 16 Budget Billing year. During the sixth month of the Annual plan, we 17 review the customer's account and notify them with a bill message if the 18 19 current Budget Billing amount needs to be adjusted up or down. The customer can notify us if they wish to change their Budget Billing amount 20 21 at any time.
- Adjusted Due Date This plan allows eligible customers to extend their
 normal billing due date up to ten days from their original due date. This

- enables customers to better align their due date with the date they receive
 their paycheck, pension, Social Security check, etc.
- 3 Extended Payment Agreements – Duke Energy Kentucky offers extended payment plans to eligible customers who are having difficulty paying their 4 entire bill by the due date. Residential customers may be eligible for one 5 3-month agreement in a 12-month period. The customer must pay one-6 third of their current balance to start the agreement and the remainder is 7 divided into two equal installments. The customer must also pay their 8 9 current monthly charges or may choose to go on Budget Billing with the agreement. 10
- *WinterCare* This energy assistance program is available to eligible Duke 11 Energy Kentucky customers who need financial assistance with their gas 12 and/or electric bill and is independently administered by the Northern 13 Kentucky Community Action Commission. Eligibility is based upon need 14 and does not necessarily follow government assistance guidelines. 15 16 Eligible customers can receive up to \$300.00 in assistance with their utility bill. WinterCare is completely funded by Duke Energy Kentucky 17 18 employees, customers, and shareholders. For 2010, Duke Energy 19 Kentucky provided a \$25,000 lump sum contribution and is matching \$1.00 for every \$1.00 donated, up to \$25,000, providing for total funding 20 of up to \$75,000, of which \$50,000 could be provided by Duke Energy 21 22 Kentucky.

1 Duke Energy Kentucky also offers a number of bill payment options for 2 customers in addition to the traditional bill payment option via U.S. mail: 3 Payment Advantage (formerly "BillPayer 2000") – This program allows 4 customers to have their bill payments automatically deducted from their 5 checking account. A nominal transaction fee is assessed by the third-party 6 vendor for this program. Speedpay – This program allows customers to make payments by 7 8 electronic check or credit/debit card over the telephone or via the Internet. 9 The third-party vendor charges a transaction fee for this program. 10 *e-Bill* – This free online electronic payment option allows Duke Energy 11 Kentucky customers to view and pay their gas and/or electric bills online. 12 e-Bill offers two payment options: AutoPay (payments are automatically 13 paid each month on the due date) and Pay Online (customers authorize bill payments online each month). All customer payments are electronically 14 deducted from their personal checking account and/or money market 15 16 Duke Energy Kentucky currently has approximately 33,400 account. 17 customers enrolled in e-Bill.

18 Q. HOW IS DUKE ENERGY KENTUCKY'S PERFORMANCE IN TERMS

19

OF PROVIDING HIGH QUALITY CUSTOMER SERVICE?

A. We measure our customer satisfaction performance through multiple
 measurement tools: the J.D. Power & Associates ("J.D. Power") annual gas utility
 residential customer satisfaction studies, annual electric utility residential

- customer satisfaction surveys, and our own surveys of residential, mass market,
 large business customers and community leaders.
- 3

J.D. Power Studies

4 J.D. Power is well known for setting the standard for measurement of consumer opinion and customer satisfaction in many key industries. J.D. Power 5 6 annually surveys gas utilities' residential customer satisfaction. Duke Energy 7 Midwest participates in these annual studies. The J.D. Power gas utility residential customer satisfaction study, established in 2001, calculates overall 8 9 customer satisfaction based on six performance areas: 1) company image; 2) communications; 3) price and value; 4) billing and payment; 5) field service; and 10 6) customer service. For 2010, J.D. Power measured residential customer 11 satisfaction for the country's 75 largest gas utilities, serving over 54 million 12 customers. Since 2001, the results of the J.D. Power studies indicate that Duke 13 14 Energy's Midwest Operations, including Duke Energy Kentucky, consistently 15 deliver high-quality customer satisfaction. Duke Energy ranked seventh in the 16 Midwest Region, Midsize segment in 2010, increasing our score from 595 in 2009 17 to 605 for 2010. For the 2010 J.D. Power Electric Residential study, Duke Energy Midwest ranked 6th in the Midwest Region, large segment, increasing our 18 score from 609 in 2009 to 632 in 2010. 19

20

Duke Energy Kentucky Customer Surveys

In addition to the independent J.D. Power studies, our internal customer satisfaction measurements continue to reflect strong performance in meeting the needs of Duke Energy Kentucky customers. We regularly survey residential, mass market, and large business customers who have had a recent service contact
 with Duke Energy Kentucky.

The Residential Transactional Survey is conducted continuously using 3 4 direct mail among a random sample of customers who have recently had 5 interactions with Duke Energy Kentucky in one of three categories: service interruptions; turning on or turning off service; and billing and payment inquiries. 6 7 Each of these categories comprises one-third of the Transactional Satisfaction score. Survey results are compiled monthly. Customers are asked to rate their 8 9 satisfaction with their overall transaction on a scale of 1 to 5 and the percentage of 10 customers who provide a 4 or 5 are included in the score. Duke Energy Kentucky 11 and Duke Energy Ohio's combined 2010 year-end score was 78.1%.

12 The Residential and Small Business Surveys are monthly studies conducted by Thoroughbred Research (Louisville, Kentucky) for a random 13 14 sample of customers. Customers are contacted by telephone and asked to rate 15 their overall satisfaction with Duke Energy Kentucky on a scale of 1 to 10. Duke Energy Kentucky's 2010 year-end score for residential customer satisfaction 16 shows that 65.5% of surveyed residential customers gave the Company a ranking 17 Similarly, Duke Energy Kentucky's 2010 small business 18 of 8 or higher. 19 satisfaction survey indicates 64.3% of its small business customers gave the 20 Company a satisfaction score of 8 or higher.

The Community Leaders Survey is an online survey. Respondents are e-mailed an invitation with a link to participate in the survey. The survey solicits community leaders in tier 1 and 2 communities who have high or medium

1		political or policy influence at the state, regional or local level. Tier 1
2		communities represent populations greater than 20,000. Tier 2 communities are
3		those with a population range of 6,000 to 20,000. Duke Energy Kentucky's
4		overall satisfaction score is measured as the percent of leaders responding with an
5		8, 9, or 10 on a 10-point scale. Duke Energy Kentucky's 2010 score was 76.2%.
6		The Major Account Survey is an online survey. Respondents are e-mailed
7		an invitation with a link to participate in the survey. The survey reaches large
8		business customers that do not meet the Key Account National Benchmark survey
9		criteria, but are still large accounts (typically 1MW or above). Duke Energy
10		Kentucky's overall satisfaction score is measured as the percent of customers
11		responding with an 8, 9, or 10 on a 10-point scale. Duke Energy Kentucky's 2010
12		score was 91.3%.
13		E. Workforce
14	Q.	PLEASE DESCRIBE DUKE ENERGY KENTUCKY'S WORKFORCE.
15		
	А.	Duke Energy Kentucky currently employs approximately 248 union employees.
16	А.	Duke Energy Kentucky currently employs approximately 248 union employees. Duke Energy Kentucky's last collective bargaining negotiations took place in
16 17	А.	Duke Energy Kentucky currently employs approximately 248 union employees. Duke Energy Kentucky's last collective bargaining negotiations took place in 2009 and the current agreement extends to 2013. As I previously described, Duke
16 17 18	А.	Duke Energy Kentucky currently employs approximately 248 union employees. Duke Energy Kentucky's last collective bargaining negotiations took place in 2009 and the current agreement extends to 2013. As I previously described, Duke Energy Kentucky also receives many corporate services through employees
16 17 18 19	А.	Duke Energy Kentucky currently employs approximately 248 union employees. Duke Energy Kentucky's last collective bargaining negotiations took place in 2009 and the current agreement extends to 2013. As I previously described, Duke Energy Kentucky also receives many corporate services through employees working for DEBS.
16 17 18 19 20	Α.	Duke Energy Kentucky currently employs approximately 248 union employees. Duke Energy Kentucky's last collective bargaining negotiations took place in 2009 and the current agreement extends to 2013. As I previously described, Duke Energy Kentucky also receives many corporate services through employees working for DEBS. F. Economic Development Efforts
16 17 18 19 20 21	А. Q.	Duke Energy Kentucky currently employs approximately 248 union employees. Duke Energy Kentucky's last collective bargaining negotiations took place in 2009 and the current agreement extends to 2013. As I previously described, Duke Energy Kentucky also receives many corporate services through employees working for DEBS. F. Economic Development Efforts PLEASE GIVE AN OVERVIEW OF DUKE ENERGY KENTUCKY'S

1 A. Duke Energy Kentucky's long-standing support for state and local economic 2 development efforts, combined with Duke Energy Kentucky's reasonably-priced 3 rates, have resulted in a number of Kentucky economic development successes in 4 which the Company has played a role. Duke Energy Kentucky's economic 5 development staff and community relations personnel actively serve on several 6 committees of the Kentucky Association for Economic Development, including 7 the Marketing Committee and Program Committee. Duke Energy Kentucky's 8 Vice President of Community Relations and Economic Development serves as co-9 chair for the "Economic Competitiveness Working Group," for the Northern 10 Kentucky Chamber of Commerce. Our economic development staff is also an 11 active partner with the Tri-County Economic Development Corporation (Tri-ED), 12 consisting of Boone, Kenton, and Campbell Counties. As President of Duke 13 Energy Kentucky, I also serve on the Tri-ED Board and the Marketing 14 Committee, having been appointed by the Kenton County Judge Executive and 15 the Vision 2015 Regional Stewardship Board of Directors. In addition, I also 16 serve on the Executive Committee and as a Director of the Kentucky Chamber of 17 Commerce.

For the last 12 years, Duke Energy and/or Cinergy have been named as having one of the "Top 10 Best" utility economic development programs by *Site Selection* magazine. Duke Energy Kentucky currently offers an Economic Development incentive through its Development Incentive Rider, available to qualifying customers in Duke Energy Kentucky's service territory. In 2010, the

Kentucky Supreme Court upheld our economic development rider and, since that
 time, we have been actively marketing its availability.

We estimate that our cooperative efforts, along with state and local 3 economic development officials, have contributed to the creation of nearly 26,200 4 Kentucky jobs and more than \$2.4 billion of capital investment in Northern 5 Kentucky since 1995. In 2010, Duke Energy Kentucky piloted its Site Readiness 6 7 Pilot Program which provides funding and expertise to communities to help 8 identify, improve and increase awareness of promising potential development 9 sites. The program is designed to advance prime parcels further in development pipelines, easing burdens for local and state governments through initial screening 10 11 and assessments. In 2010, two sites in Northern Kentucky were selected for 12 participation.

13 Clearly, Duke Energy Kentucky plays a vital role in economic 14 development activities within our service territory and we will continue to do so 15 after the completion of the merger.

16

G. Community Investment

17 Q. PLEASE DESCRIBE DUKE ENERGY KENTUCKY'S APPROACH TO 18 COMMUNITY INVESTMENT.

19 A. Duke Energy Kentucky has made good corporate citizenship a priority by giving 20 back to the communities we serve. In his testimony, Mr. Rogers described the 21 substantial resources we have committed to empowering our employees and 22 retirees to personally engage in community service projects and initiatives. Our 23 involvement in the community reflects a "hands-on" approach to community investment that is rewarding not only to the communities we serve, but also to the
 thousands of Duke Energy employees who volunteer their time.

Since 1994, our philanthropic affiliate, the Duke Energy Foundation and formerly the Cinergy Foundation, has contributed over \$3.76 million to Northern Kentucky charitable organizations in the communities we serve. We strongly encourage a spirit of volunteerism among our employees, who contribute countless hours of volunteer time to support the many communities in which they live and work. Duke Energy Kentucky also supports heating assistance programs, which I will describe in more detail later.

10 As part of our community investment focus, we also sponsor a speaker's 11 bureau. Any organization can request a Duke Energy Kentucky speaker to visit 12 with them about new energy generation, energy efficiency, renewable energy, 13 national energy policies, and how these issues could affect families, businesses 14 and communities. It is an opportunity to open a forum for dialogue regarding 15 energy issues in a comprehensive but easy-to-follow manner.

16

H. Commitment to Energy Efficiency and the Environment

17 Q. PLEASE DESCRIBE IN DETAIL DUKE ENERGY'S COMMITMENT TO 18 ENERGY EFFICIENCY AND THE ENVIRONMENT.

Duke Energy has proven itself to be a leader on sustainability and the environment. I would be happy to highlight our energy efficiency efforts in particular. Duke Energy has helped the national effort to encourage and implement energy efficiency and demand side management programs. We have joined in a collaborative with the U.S. Department of Energy, U.S. Environmental

Protection Agency, state regulators and other utilities to produce the National Action Plan for Energy Efficiency, which is co-chaired by Mr. Rogers. The collaborative has been a great success and has spurred many consumers to invest in energy efficiency measures which are good for their pocketbooks and good for the environment. Duke Energy's focus has been on making sure our customers are aware of the opportunities to improve their energy efficiency and to help them implement cost-effective solutions. I'll describe some of these initiatives.

One of the key portals into our energy efficiency program is the 8 9 information we share with customers on our website. At Duke Energy Kentucky, 10 we offer several pages of helpful hints on how to use energy wisely and how to 11 minimize inefficiencies. For example, our website features a wealth of 12 information geared towards helping customers understand how they use energy -13 both gas and electric – and how that usage affects their bills. Establishing the 14 nexus between usage and bills is the critical first step toward helping customers 15 understand the benefits of being more efficient in their usage of energy.

As part of this, our website features information on "energy vampires" – 16 17 electronic devices that consume electricity even when they are turned off. It has 18 been estimated that such devices can account for up to 20% of a customer's 19 energy bill. Simply unplugging the devices will save customers money and we 20 want to share that information with Duke Energy Kentucky's customers. Our 21 website also offers helpful information on air conditioning units, home 22 appliances, winter heating tips, heating units, home lighting tips and the 23 advantages of using compact florescent light bulbs. Elsewhere on the website, we

offer interactive calculators that allow customers to gain a better understanding of
 just how much money they can save by using their appliances and electric devices
 more efficiently. This provides a tangible savings that they can achieve simply by
 taking modest steps toward greater efficiency.

5 In addition to our web-based customer outreach efforts, we also sponsor more proactive energy efficiency programs through our Home Energy House Call 6 program and our Power Manager[®] program. Home Energy House Call is a free, 7 8 in-home energy assessment designed to help customers learn how their home uses 9 energy and how they can save on monthly bills. The program provides personalized information unique to each participating customer's home and 10 11 energy practices. This service is available to Duke Energy customers that meet the 12 following qualifications: 1) be a Duke Energy customer; and 2) own a singlefamily home and have lived there for at least four months. With the participating 13 homeowner present, a trained energy specialist will visit the home, analyze the 14 15 total home energy usage, check for air leaks, examine insulation levels and review 16 appliances and heating/cooling system. From the information collected, a 17 custom-tailored report detailing steps that can be taken to increase efficiency and reduce the customer's energy bill is prepared and provided to the customer before 18 the energy specialist leaves. As part of our commitment to saving our customers 19 20 money on their energy bills through energy efficiency, we also provide a free 21 Energy Efficiency Starter Kit that includes CFL bulbs. The energy specialist can 22 install the items at the time of the Home Energy House Call, so the customer can 23 begin saving money immediately.

1 The Power Manager[®] Program is a voluntary program that pays customers 2 to reduce their air conditioning use during times of high demand for electricity. 3 A radio-controlled switch located near a participating customer's outdoor air 4 conditioning unit will cycle the unit off and on when demand is especially high. 5 Cycling events will most likely occur during periods of peak electricity demand.

Duke Energy Kentucky has also teamed up with People Working 6 7 Cooperatively ("PWC") to provide eligible customers with free home weatherization improvements to help lower energy bills and decrease energy 8 usage. These energy conservation measures can also help customers improve the 9 10 overall comfort, durability and value of their home. Duke Energy Kentucky has 11 set money aside specifically for making home weatherization improvements for income-qualified customers. Services provided are based on each qualifying 12 customer's specific home energy usage and needs and may include: furnace or 13 14 heat pump cleaning and tuning; health and safety checks; energy efficient light 15 bulbs; water heater wraps; weather stripping and piping wrap; duct sealing; wall and attic insulation; or other air leakage sealing measures. To qualify, customers 16 17 must: 1) have a Duke Energy gas or electric account; 2) have a primary heating source of gas or electricity from Duke Energy; 3) be responsible for paying utility 18 bills; 4) live in a single-family home or apartment building; 5) meet annual energy 19 20 usage criteria; and 6) satisfy income requirements.

For commercial customers, we provide an educational outreach on energy efficiency issues through our Business Services Newsline. This publication offers helpful tips on energy management, industry trends and services and products

available from Duke Energy. We also offer a Smart \$aver[®] program that provides 1 cash incentives to business customers that install high efficiency equipment. To 2 qualify, a business must be a Duke Energy commercial or industrial retail electric 3 customer and not be on our time-of-day rate for service at transmission voltage 4 and apply for the program within 90 days after new high energy efficiency 5 equipment is installed and operational. The Smart \$aver® program provides 6 incentives for lighting, cooling, motors, pumps and process applications. 7 In addition, we offer a school incentive for K-12 school facilities as part of the 8 9 program.

10Q.DOESDUKEENERGYKENTUCKYSHARETHESAME11COMMITMENT TO SUSTAINABILITY AND THE ENVIRONMENT AS12DUKE ENERGY?

Yes. Duke Energy Kentucky is as equally committed to sustainability and the 13 Α. 14 environment as our parent, Duke Energy. Although I already mentioned several 15 of the energy efficiency measures we have taken here in Kentucky, I will highlight a couple of other ways in which we are making a significant 16 17 contribution to sustaining the wildlife of Northern Kentucky. Duke Energy 18 Kentucky's East Bend Generating Station in Boone County partners each year with the Kentucky Department of Fish and Wildlife to band wood ducks. About 19 20 100 ducks are banded annually at a managed wetland area on the East Bend 21 property. Banding wood ducks is one of many methods used to improve waterfowl populations across the country. The process starts in late June with the 22 Kentucky Department of Fish and Wildlife preparing the site and Duke Energy 23

1 employees baiting the area each day with corn. On the day of the banding, a 2 biologist observes the bait site and triggers rockets to cast a net over the ducks. 3 Employees safely retrieve the ducks from the net and place them in holding boxes where they are then taken, one by one, to the biologist for banding. Once the sex, 4 age and other data are determined, the ducks are released unharmed. The leg 5 6 bands contain an identification number and a toll-free telephone number. When a 7 hunter takes a banded duck during the hunting season, they may simply call the U.S. Fish and Wildlife Service to report the duck's identification number. The 8 9 information is gathered annually to draw a flight line showing when and where 10 ducks were banded and harvested. This valuable information allows fish and wildlife services across the country to develop wetlands and refuges along the 11 12 ducks' flyway to aid in winter migrations.

In Kentucky, we have also had a role in helping to re-establish the 13 14 peregrine falcon population. For more than 10 years, a pair of peregrines has 15 nested at Miami Fort Station in Cleves, Ohio. The same pair returned again last year, but the eggs laid in early spring did not hatch. Another pair of peregrines 16 17 were spotted for the first time at the East Bend Station. Peregrine falcons prefer a habitat with tall cliffs that provide a clear view of the surroundings for hunting. A 18 19 nearby source of water also helps to attract small prey for the birds to feed. The 20 tall facilities at East Bend Station and its location on the Ohio River provide an 21 ideal nesting site for the birds.

In addition, at our East Bend Station in Rabbit Hash, Kentucky, we have been implementing a program to store carbon dioxide in a subterranean geologic
1 formation on a demonstration scale. We are also participating in a pilot program 2 using algae to scrub carbon from emissions at this plant. This program is yielding 3 important information to Duke Energy on the concepts, principles and processes 4 of carbon capture and emissions management. These maturing technologies may 5 one day afford Duke Energy and the Commonwealth additional options for 6 managing carbon dioxide emissions from its coal-fired generating assets. 7 Integration into PJM I. 8 PLEASE DESCRIBE THE **STATUS** OF DUKE **ENERGY'S Q**. 9 **INTERACTION** WITH ANY REGIONAL TRANSMISSION 10 **ORGANIZATIONS.** 11 Α. On December 22, 2010, the Commission conditionally approved Duke Energy Kentucky's functional transfer of control of its transmission assets to the PJM 12 13 Interconnection Regional Transmission System ("PJM") from the Midwest Independent System Transmission Operator ("Midwest ISO"). As part of its 14 approval, the Commission imposed six conditions on the transfer of functional 15 16 control. Duke Energy Kentucky accepted all of these conditions and is currently 17 working with PJM and Midwest ISO to coordinate the transfer of functional control of its transmission assets. We anticipate that this process will be 18 19 completed by January of 2012. 20ARE ANY OF THE OTHER AFFILIATES OF DUKE ENERGY Q.

- 21 MEMBERS OF REGIONAL TRANSMISSION ORGANIZATIONS?
- A. Duke Energy Kentucky's realignment with PJM is contingent upon the
 realignment of its parent Duke Energy Ohio, whose bulk transmission system

1 Duke Energy Kentucky relies upon to serve its customers. Upon the completion 2 of the transfer of functional control, both Duke Energy Kentucky and Duke 3 Energy Ohio will be members of PJM. Duke Energy Indiana, the other operating 4 company of Cinergy, will remain a member of Midwest ISO.

Presently, Duke Energy Carolinas, Progress Energy Carolinas and
Progress Energy Florida are not members of regional transmission organizations.
Duke Energy Carolinas and Progress Energy Carolinas do, however, participate in
PJM markets and purchase products offered by PJM and its members from time to
time.

10

J. Benefits from the Duke Energy/Cinergy Merger

11 Q. HOW HAS THE DUKE ENERGY/CINERGY MERGER BENEFITTED 12 DUKE ENERGY KENTUCKY'S CUSTOMERS?

A. The merger between Duke Energy and Cinergy combined two outstanding companies with a strong track record of reasonable rates, high customer satisfaction, and safe and reliable services. Duke Energy continues to build on the combined foundation of these two companies, which better enables Duke Energy Kentucky to provide safe, reliable and reasonably-priced gas and electric service to its customers. Duke Energy Kentucky benefits from Duke Energy's strong financial and generation profile.

The increased scale, scope and strength of operations resulting from the 20 The increased scale, scope and strength of operations resulting from the 21 2006 merger has strengthened the post-merger Duke Energy's balance sheet and 22 financial flexibility, compared with the balance sheet and financial resources of 23 the pre-merger Duke Energy Corporation or Cinergy. These synergies have reduced costs from eliminating overlapping functions, avoiding duplicative
 expenditures, consolidating operations and increasing purchasing power.

3 Customers immediately benefited from the merger via the merger savings sharing mechanism, approved by the Commission's November 29, 2005, Order in 4 5 Case No. 2005-00228. Future merger savings will continue to flow to customers 6 through base rates. In addition, the 2006 merger created a broader base of 7 employees over a larger geographic area. This has better enabled Duke Energy's 8 operating companies to provide mutual assistance to each other during severe 9 weather conditions. Many Progress Energy executives and managers with 10 significant managerial and technical experience will work for the new company. 11 This will allow a continued sharing of best practices among the companies. Duke 12 Energy Kentucky's customers will continue to enjoy safe, reliable and 13 reasonably-priced service as a result of the Duke Energy/Progress Energy merger.

III. IMPACT OF THE MERGER UPON DUKE ENERGY KENTUCKY

14 Q. WILL THE MERGER HAVE ANY NEGATIVE IMPACT UPON THE

15 COMMISSION'S JURISDICTION OVER DUKE ENERGY KENTUCKY?

A. No. The Commission will continue to have jurisdiction over Duke Energy
Kentucky. The merger will have no impact upon the Commission's jurisdiction.
We are also willing to renew the merger commitments from the 2005 merger case
to the extent that they would apply to this transaction.

Q. PLEASE DESCRIBE DUKE ENERGY KENTUCKY'S MISSION AND WHETHER THE MERGER WILL HAVE ANY IMPACT UPON THAT MISSION.

4 Duke Energy Kentucky's mission is to provide our customers with safe and Α. reliable electric and gas service at reasonable prices, to provide our employees 5 with a safe workplace, to positively impact the Northern Kentucky communities 6 7 we serve and to be good stewards of the resources we are entrusted with 8 managing. We strive to be the energy supplier of choice, the investment of 9 choice, the employer of choice and a leader by choice. We are committed to 10 achieving these goals through careful and purposeful management of our 11 business, for the benefit of all our stakeholders.

12 Importantly, Duke Energy Kentucky's mission will not change following 13 the merger. The management team at Duke Energy Kentucky will remain the 14 same and both Duke Energy and Progress Energy share similar goals and a 15 common vision for our industry and our company. Following the merger, Duke 16 Energy Kentucky will continue to provide reliable, cost-effective and efficient 17 utility and customer service.

18 Q. PLEASE EXPLAIN HOW THE MERGER WILL AFFECT DUKE 19 ENERGY KENTUCKY'S LOCAL PRESENCE.

A. It will not have any noticeable impact. Duke Energy Kentucky will maintain a
 presence throughout its Northern Kentucky service territory. The corporate
 headquarters will remain in Cincinnati, Ohio and the existing field offices in
 Northern Kentucky will remain. Moreover, Duke Energy's commitment to

customer service, economic development and community investment – which I
 discussed earlier – will not diminish.

3 Q. PLEASE DESCRIBE THE IMPACT OF THE MERGER ON DUKE 4 ENERGY KENTUCKY'S FINANCIAL INTEGRITY.

5 A. The merger should have no adverse impact upon Duke Energy Kentucky's 6 financial integrity. The increased scale and scope of operations resulting from the 7 merger will strengthen the balance sheet of the post-merger Duke Energy and 8 increase financial flexibility. Additionally, Duke Energy Kentucky will retain the 9 ability to obtain its own financing, subject to regulatory approvals, just as today. 10 Duke Energy Kentucky will not guarantee the credit of any of its affiliates unless 11 specifically approved by the Commission.

12 Q. PLEASE DESCRIBE HOW THE MERGER WILL AFFECT DUKE 13 ENERGY KENTUCKY'S RELIABILITY OF SERVICE AND SAFETY.

14 The merger will have no adverse impact upon Duke Energy Kentucky's Α. commitment to reliability of service and safety. Each of the initiatives and 15 16 programs we currently have in place to promote reliability and safety and that I 17 described above will continue. When Cinergy merged with Duke in 2006, both companies were able to enjoy the benefits of an expanded workforce to respond to 18 19 outages caused by weather or disaster. With the resources of Progress Energy 20 being added, Duke Energy will have the best intra-company mutual aid system in 21 place in the United States. This will definitely benefit Duke Energy Kentucky's 22 customers for many years to come.

1		We are proud of the recognition we have received for reliability. As an
2		example, Electric Light & Power magazine recognized three Duke Energy fossil
3		stations among the nation's Top 20 performers in its 2008 operating performance
4		survey of the nation's electric generating stations. In the Carolinas, Belews Creek
5		and Marshall steam stations were recognized for their outstanding heat rate.
6		Belews Creek was ranked No. 1 and Marshall No. 8. Heat rate is a measure of
7		how efficiently a fossil station burns coal to generate electricity. In the Midwest,
8		Gibson Steam Station ranked third in the survey category for total megawatt-
9		hours (MWh) generated by producing 21,887,608 MWh.
10		Progress Energy places an equally high priority on system reliability and
11		safety. Upon the completion of the merger, the focus will not change.
12	Q.	PLEASE SUMMARIZE WHY THIS MERGER IS IN THE BEST
13		INTEREST OF DUKE ENERGY KENTUCKY'S CUSTOMERS.
14	А.	This merger is about creating a company with the right size, scale and diversity
15		
16		to manage the transformation our industry is facing. Due to the geographical
		to manage the transformation our industry is facing. Due to the geographical diversity of the Progress Energy utilities in relation to Duke Energy Kentucky,
17		to manage the transformation our industry is facing. Due to the geographicaldiversity of the Progress Energy utilities in relation to Duke Energy Kentucky,Duke Energy Kentucky will not see the immediate benefits of the merger that
17 18		to manage the transformation our industry is facing. Due to the geographicaldiversity of the Progress Energy utilities in relation to Duke Energy Kentucky,Duke Energy Kentucky will not see the immediate benefits of the merger thatrelate to joint dispatch and fuel procurement. The future efficiencies we expect
17 18 19		 to manage the transformation our industry is facing. Due to the geographical diversity of the Progress Energy utilities in relation to Duke Energy Kentucky, Duke Energy Kentucky will not see the immediate benefits of the merger that relate to joint dispatch and fuel procurement. The future efficiencies we expect to gain from this transaction, such as implementation of best practices and a
17 18 19 20		 to manage the transformation our industry is facing. Due to the geographical diversity of the Progress Energy utilities in relation to Duke Energy Kentucky, Duke Energy Kentucky will not see the immediate benefits of the merger that relate to joint dispatch and fuel procurement. The future efficiencies we expect to gain from this transaction, such as implementation of best practices and a stronger financial position, will help Duke Energy Kentucky mitigate future rate
17 18 19 20 21		to manage the transformation our industry is facing. Due to the geographical diversity of the Progress Energy utilities in relation to Duke Energy Kentucky, Duke Energy Kentucky will not see the immediate benefits of the merger that relate to joint dispatch and fuel procurement. The future efficiencies we expect to gain from this transaction, such as implementation of best practices and a stronger financial position, will help Duke Energy Kentucky mitigate future rate increases as we reinvest in the business for the future. That means further
17 18 19 20 21 22		to manage the transformation our industry is facing. Due to the geographical diversity of the Progress Energy utilities in relation to Duke Energy Kentucky, Duke Energy Kentucky will not see the immediate benefits of the merger that relate to joint dispatch and fuel procurement. The future efficiencies we expect to gain from this transaction, such as implementation of best practices and a stronger financial position, will help Duke Energy Kentucky mitigate future rate increases as we reinvest in the business for the future. That means further investments to replace aging plants and infrastructures, modernizing our smart

alternative energy options that are environmentally responsible. Our new
 combined company will continue the shared traditions of superior customer
 service, safety and reliability that customers have come to expect, and will be
 better positioned for effective restoration response going forward.

5 Q. HOW WILL THE MERGER OF DUKE ENERGY AND PROGRESS 6 ENERGY AFFECT DUKE ENERGY KENTUCKY'S ABILITY TO 7 PROVIDE THE SAME LEVEL OF CUSTOMER SERVICE IN THE 8 FUTURE?

A. The merger between Duke Energy and Progress Energy will have no adverse
impact upon customer service. Like reliability, customer service is a high priority
at both Duke Energy and Progress Energy. The merger will allow Duke Energy
Kentucky to access Progress Energy's substantial customer service experience.
This will enable the post-merger Duke Energy to further refine its best-in-class
procedures and enhance Duke Energy Kentucky's ability to provide superior
customer service.

Our goal and belief is that the merger will appear seamless to our customers as the merger will not adversely change the quality of services they currently receive. Duke Energy Kentucky will continue to offer a variety of service options that provide accessibility and convenience, as well as a consistent customer service experience, regardless of the service channel. We will continue to have qualified and skilled customer service representatives available 24 hours a day to respond to power outage calls. Customers will also have access to our

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online services and automated telephone service, 24 hours a day to perform routine interactions or to obtain general billing and customer information.

3 We will also continue to staff qualified and skilled customer service 4 representatives during core business hours to handle all types of customer 5 inquiries. The quality and effectiveness of our call centers will continue to be 6 monitored and assessed by reviews from trained mentors who provide feedback 7 to customer service representatives. We will also continue to survey our 8 customers to make sure that we are meeting their needs. We will seek out the 9 measures of their satisfaction and we will integrate this information into our processes, programs, and services. We will also continue to work closely with 10 11 the Commission's Division of Consumer Services to resolve any complaints that 12 are made to the Commission in a timely and fair manner.

Duke Energy Kentucky is committed to customer service and the merger with Progress Energy will only strengthen that commitment. As we learn from their systems, processes, operations and strategies for achieving superior customer service, we will adopt the best-in-class practices of our combined companies for the benefit of Duke Energy Kentucky's customers.

18 Q. HOW WILL THE MERGER IMPACT DUKE ENERGY KENTUCKY'S 19 WORKFORCE?

A. As Mr. Rogers testified, a reduction in labor force is not one of the primary motivations for entering into this merger. Duke Energy expects that most of the workforce reductions will be accomplished through ordinary attrition and retirement. Due in part to the geographical diversity in the post-merger Duke Energy's Midwestern, Carolina and Florida operations, it is not anticipated at this
 time that the merger will have any noticeable impact on Duke Energy Kentucky's
 workforce.

4 Q. HOW WILL THE MERGER IMPACT DUKE ENERGY KENTUCKY'S 5 ECONOMIC DEVELOPMENT PROGRAMS?

A. Duke Energy Kentucky's commitment to economic development will not be
adversely impacted by the merger. As Mr. Johnson points out in his testimony,
Progress Energy has a solid track record for supporting and contributing to
economic development and combining the resources and expertise of the
companies will only add to our overall ability to help local leaders attract
investment and create jobs. Economic development will remain a top priority for
Duke Energy Kentucky following the completion of the merger.

13 Q. HOW WILL THE MERGER IMPACT DUKE ENERGY KENTUCKY'S

14 EFFORTS TO INVEST IN THE NORTHERN KENTUCKY REGION?

A. Duke Energy Kentucky's commitment to the communities within our service
region will not be diminished by the merger. Our commitment to charitable
giving through the Duke Energy Foundation will continue. Our commitment to
promoting volunteerism by our employees will continue. We will continue to
partner with our local communities to make the areas in which we serve better.

20 Q. HOW WILL THE MERGER IMPACT DUKE ENERGY KENTUCKY'S

- 21 COMMITMENT TO SUSTAINABILITY AND THE ENVIRONMENT?
- A. Duke Energy Kentucky will remain just as committed to sustainability and the
 environment following the completion of the merger. This merger combines two

companies that have been widely recognized for what they have already
 accomplished and for what they aspire to achieve in the future. Duke Energy
 Kentucky is the focus of several unique environmental programs and stewardship
 initiatives. That will not change following the completion of the merger.

Q. WILL THE MERGER HAVE ANY IMPACT UPON DUKE ENERGY
KENTUCKY'S RECENT DECISION TO BECOME A MEMBER OF THE
PJM REGIONAL TRANSMISSION ORGANIZATION INSTEAD OF
REMAINING A MEMBER OF THE MIDWEST INDEPENDENT SYSTEM
OPERATOR?

10 The merger will have no adverse impact upon Duke Energy Kentucky's transition Α. of functional control of its transmission assets from MISO to PJM. Duke Energy 11 12 Kentucky's need to realign its RTO membership actually arose due to the 13 Company's dependence upon the bulk transmission system of Duke Energy Ohio. 14 Duke Energy Kentucky owns very few bulk transmission facilities, and the Company's generating stations are actually connected to the Duke Energy Ohio-15 16 owned transmission system. Duke Energy Kentucky is in the process of 17 completing its realignments in accordance with the Commission's December 22, 2010 order and is planning to complete the realignment by January 1, 2012, 18 19 subject to Duke Energy Ohio completing its own realignment. Duke Energy 20 Kentucky will continue to abide by the conditions set forth in the Commission's 21 December 22, 2010 order and does not anticipate a need to seek any further relief 22 or judgment from the Commission on those issues. By creating the largest utility 23 in the United States, Duke Energy will be able to maximize its transmission assets and develop planning processes for future transmission needs which will be
 beneficial to Duke Energy Kentucky over the long term.

IV. MERGER COMMITMENTS

3 Q. WHAT COMMITMENTS FROM PAST MERGERS ARE CURRENTLY 4 BINDING ON DUKE ENERGY KENTUCKY?

5 In 1994, the Commission imposed numerous conditions on the indirect A. 6 acquisition of control of the Union Light, Heat & Power Company by CG&E. 7 When the Commission considered the merger of Duke Energy and Cinergy in 8 2005, it asked whether the Joint Applicants preferred to adopt the 1994 merger 9 commitments as the merger commitments of the Duke Energy/Cinergy merger or 10 whether it preferred to have new merger commitments issued that would 11 supersede the 1994 commitments. The Joint Applicants in the Duke 12 Energy/Cinergy merger expressed their preference for new merger commitments, 13 which the Commission accepted. Thus, the 46 conditions issued as part of the 14 Commission's approval of the merger of Duke Energy and Cinergy in 2005 15 (Commission Case No. 2005-00228) provide the complete list of merger 16 commitments. However, some of those merger commitments - such as the merger savings sharing mechanism - have now expired. 17

18 Q. WHAT COMMITMENTS IS DUKE ENERGY KENTUCKY WILLING TO 19 MAKE AS PART OF THIS MERGER?

A. To the extent that they would reasonably apply to this transaction, the Joint
Applicants are willing to continue to abide by the merger commitments set forth

in the Commission's final order in Case No. 2005-00228, the Duke
 Energy/Cinergy merger.

3 Q. CAN YOU DESCRIBE EACH OF THESE MERGER COMMITMENTS 4 AND GIVE YOUR OPINION AS TO WHETHER THEY SHOULD OR 5 SHOULD NOT CONTINUE TO APPLY FOLLOWING THE MERGER OF 6 DUKE ENERGY AND PROGRESS ENERGY?

- 7 A. Yes. Merger Commitment #1 essentially required Duke Energy to keep the books 8 and records of Duke Energy Kentucky available to the Commission for inspection and examination. It also required Duke Energy to make the books and records of 9 10 any of its subsidiaries in which it had a controlling interest available for inspection and examination to the extent that it may be necessary to verify 11 transactions with Duke Energy Kentucky. Finally, Merger Commitment #1 12 required the books and records of Duke Energy Kentucky to be kept either in 13 Cincinnati, Ohio, Plainfield, Indiana or Charlotte, North Carolina. The Joint 14 15 Applicants are willing to continue to abide by this merger commitment as part of 16 this transaction.
- Merger Condition #2 prohibited Duke Energy Kentucky from incurring any additional indebtedness, issuing any additional securities, or pledging any assets to finance any part of the Duke Energy/Cinergy merger. It expressly allowed Duke Energy Kentucky to loan and borrow money from affiliates under the terms of the Utility Money Pool Agreement with other parties to that agreement. The Joint Applicants are willing to continue to abide by this merger commitment as part of this transaction, subject to the revisions to the Utility

Money Pool Agreement attached as Exhibit I to the application and discussed in
 more detail by Mr. De May in his testimony.

Merger Commitment #3 required the payment for Cinergy's stock to be recorded on the books of the post-merger Duke Energy and excluded from the books of Duke Energy Kentucky for retail ratemaking and accounting purposes, except to the extent that such treatment would be inconsistent with the principles of the U.S. Securities and Exchange Commission. The Joint Applicants are willing to continue to abide by this merger commitment as part of this transaction.

9 Merger Commitment #4 prohibited the use of a "push-down" treatment for 10 retail ratemaking and accounting purposes of any acquisition premium paid by 11 Duke Energy for the stock of Cinergy, unless such treatment would be 12 inconsistent with the principles of the U.S. Securities and Exchange Commission. 13 Mr. Wiles discusses this issue in more detail in his testimony and explain why this 14 particular commitment is no longer necessary and does not apply in this 15 transaction.

Merger Commitment #5 prohibited the allocation to retail customers of Duke Energy Kentucky for retail ratemaking and accounting purposes of any change in control payments, unless such treatment would be inconsistent with the principles of the U.S. Securities and Exchange Commission. The Joint Applicants are willing to continue to abide by this merger commitment as it may apply to this transaction.

22 Merger Commitment #6 required Duke Energy Kentucky to make an 23 annual filing with the Commission that sets forth its CAIDI, SAIDI and SAIFI

1 data for the previous year for purposes of monitoring Duke Energy Kentucky's 2 continuing commitment to reliability and service quality. This requirement has 3 been effectively superseded by the Commission's administrative order in Case 4 No. 2006-00494 which requires all jurisdictional electric utilities to file this 5 information annually. Although Duke Energy Kentucky supports the annual 6 reporting of this information to the Commission, there is no need for this 7 particular merger commitment to continue to apply to Duke Energy Kentucky following the merger. 8

9 Merger Commitment #7 required executive level personnel to continue to 10 be based in the Cincinnati/Northern Kentucky area with direct responsibility for 11 gas and electric operations in Kentucky. It also required Duke Energy Kentucky 12 to file annual reports regarding sustained outages - which was defined as an outage having a duration of greater than five minutes – and the outage duration 13 14 for the circuits at each substation. The commitment also required gas and electric 15 personnel of Duke Energy Kentucky to also be present when Duke Energy's 16 Chief Executive Officer held annual meetings with the Commission. The Joint 17 Applicants are willing to continue to abide by this merger commitment as part of 18 this transaction.

Merger Commitment #8 required the applicants to the Duke Energy/Cinergy merger to commit to not achieving merger savings at the expense of a material degradation of the adequacy and reliability of Duke Energy Kentucky's retail gas and electric service. The Joint Applicants are willing to continue to abide by this merger commitment as part of this transaction.

Merger Commitment #9 required Duke Energy Kentucky to maintain a
 substantial level of involvement in community activities, through annual
 charitable and electric service. Duke Energy Kentucky is willing to continue to
 abide by this merger commitment as part of this transaction.

5 Merger Commitment #10 required Duke Energy Kentucky to maintain a 6 pro-active stance on developing economic opportunities in Kentucky and 7 supporting economic development activities throughout its service territory. 8 Duke Energy Kentucky is willing to continue to abide by this merger commitment 9 as part of this transaction.

Merger Commitment #11 required Duke Energy Kentucky to maintain accounting and reporting systems that would adequately provide assurance that directly assignable utility and non-utility costs were accounted for properly and that reports on the utility and non-utility operations were accurately presented. Duke Energy Kentucky is willing to continue to abide by this merger commitment as part of this transaction.

16 Merger Commitment #12 required the applicants to the Duke 17 Energy/Cinergy merger to implement and maintain cost allocation procedures that would accomplish the objective of preventing cross-subsidization. The applicants 18 19 were required to be prepared to fully disclose all allocated costs and the portion 20 allocated to Duke Energy Kentucky, with complete details of the allocation 21 methods and justification for the amount and the method. The applicants were required to give the Commission 30 days advance notice of any changes in cost 22 allocation methods set forth in the Service Company Utility Service Agreement, 23

1 the Operating Company/Non-Utility Companies Services Agreement and the Operating Companies Service Agreement approved as part of the merger 2 proceeding. The Applicants also committed to periodic comprehensive third-3 4 party independent audits of the affiliate transactions under the affiliates agreements approved in the Duke Energy/Cinergy merger, with such audits to be 5 performed every two years and reports to be filed with the Commission and the 6 7 Attorney General. Such audit reports were to be filed with Duke Energy Kentucky's annual report, if possible, although the applicants could request a 8 change to the frequency of the audit reports in future years, subject to the 9 10 agreement of the Commission and the Attorney General. The Joint Applicants are 11 willing to continue to abide by this merger commitment as part of this transaction, but suggest that it should apply only for the first six years following the 12 completion of the merger. 13

Merger Commitment #13 required Duke Energy Kentucky to protect against cross-subsidization in transactions with affiliates. Duke Energy Kentucky is willing to continue to abide by this merger commitment as part of this transaction.

Merger Commitment #14 required Duke Energy Kentucky to acknowledge, for rate-making purposes, that the Commission has jurisdiction over Duke Energy's capital structure, financing and cost of capital and that the Commission would continue to exercise such jurisdiction. Duke Energy Kentucky is willing to continue to abide by this merger commitment as part of this transaction.

Merger Commitment #15 required the applicants to the Duke Energy/Cinergy merger to commit that the merger would have no adverse impact on the base rates or the operation of the fuel adjustment clause, gas supply clause and demand side management clause of Duke Energy Kentucky. The Joint Applicants are willing to continue to abide by this merger commitment as part of this transaction.

Merger Commitment #16 prohibited Duke Energy Kentucky from seeking
a higher rate of return on equity than would have been sought if the merger had
not occurred. Duke Energy Kentucky is willing to continue to abide by this
merger commitment as part of this transaction.

Merger Commitment #17 stipulated that Duke Energy Kentucky's excess deferred income taxes would not be affected by the merger of Duke Energy and Cinergy. Duke Energy Kentucky is willing to continue to abide by this merger commitment as part of this transaction.

Merger Commitment #18 required Duke Energy and Cinergy to take an 15 active and ongoing role in managing and operating Duke Energy Kentucky in the 16 interests of customers, employees, and the Commonwealth of Kentucky, and to 17 take the lead in enhancing Duke Energy Kentucky's relationship with the 18 Commission, state and local governments and other community interests. The 19 commitment required Duke Energy's Chief Executive Officer to meet with the 20 Commission at least once per year, but also more frequently if deemed necessary 21 22 by the Commission. The Joint Applicants are willing to continue to abide by this 23 merger commitment as part of this transaction.

Merger Commitment #19 required Duke Energy Kentucky to update the
 Commission at least annually on the adoption and implementation of best
 practices at Duke Energy Kentucky following the completion of the merger.
 Duke Energy Kentucky is willing to continue to abide by this merger commitment
 as part of this transaction.

6 Merger Commitment #20 required the applicants to the Duke 7 Energy/Cinergy merger to notify the Commission as soon as practicable of 8 registration or issuance of new public long-term debt or equity in excess of \$500 9 million issued by Duke Energy or Cinergy. The Joint Applicants are willing to 10 continue to abide by this merger commitment as part of this transaction.

Merger Commitment #21 required Duke Energy to notify the Commission subsequent to its board's approval and as soon as practicable following any public announcement of any acquisition of a regulated or non-regulated business representing five percent or more of Duke Energy's market capitalization. Duke Energy is willing to continue to abide by this merger commitment as part of this transaction.

17 Merger Commitment #22 required Duke Energy Kentucky to pay 18 dividends only out of its retained earnings and to maintain a capital structure 19 which contains a minimum of thirty-five percent equity. The Joint Applicants are 20 willing to continue to abide by this merger commitment as part of this transaction.

21 Merger Commitment #23 required Duke Energy Kentucky to include a 22 schedule of the current capital structure and a schedule of any capital contribution 23 made to Duke Energy Kentucky in the applicable quarter as part of its quarterly

filings with the Commission. Duke Energy Kentucky is willing to continue to
 abide by this merger requirement.

Merger Commitment #24 required the applicants to commit that customers of Duke Energy Kentucky will experience no adverse change in utility service due to the creation of Duke Energy Shared Services, LLC. Because Duke Energy Shared Services and Duke Energy Business Services, LLC were consolidated in July 2008, this commitment is outdated. Nevertheless, the Joint Applicants are willing to continue to abide by this merger commitment as it would apply to Duke Energy Business Services, LLC as part of this transaction.

Merger Commitment #25 required the applicants to the Duke Energy/Cinergy merger to commit to: a) adequately funding and maintaining Duke Energy Kentucky's transmission and distribution system; b) complying with all Commission regulations and statutes; and c) supplying Duke Energy Kentucky's customers' service needs. The Joint Applicants are willing to continue to abide by this merger commitment as part of this transaction.

Merger Commitment #26 required the applicants to the Duke Energy/Cinergy merger to take into account the impact upon customer service, customer satisfaction and negative impacts of workforce reductions when implementing best practices. The Joint Applicants are willing to continue to abide by this merger commitment as part of this transaction.

21 Merger Commitment #27 required the applicants to the Duke 22 Energy/Cinergy merger to minimize, to the extent possible, any negative impacts 23 upon customer service and customer satisfaction arising from any workforce

reductions. The Joint Applicants are willing to continue to abide by this merger
 commitment as part of this transaction.

Merger Commitment #28 required Duke Energy Kentucky to give the 3 Commission 30 days prior notice of any material changes in its participation in 4 funding for research and development. Material changes were described as 5 including, but not being limited to, any change in funding equal to or greater than 6 25% from Duke Energy Kentucky's previous budget for research and 7 development. The commitment also required Duke Energy to give the notice in 8 writing with an explanation for the reasons for the change in policy. Duke Energy 9 10 Kentucky is willing to continue to abide by this merger commitment as part of 11 this transaction.

Merger Commitment #29 required the applicants to the Duke 12 Energy/Cinergy merger to commit to not closing Duke Energy Kentucky's local 13 customer service office as a result of that merger and, in the event that any 14 customer service offices may be closed to achieve best practices, consideration 15 would be given as to the impact of the closures on customer service. This 16 commitment is no longer necessary. Duke Energy Kentucky closed its local 17 walk-in customer service office in 2009 as part of its implementation of best 18 practices and in consideration of employee safety. To mitigate the impact of the 19 20 closure on customer service, the Company increased the number of local pay 21 stations throughout its service territory and implemented new electronic bill 22 payment alternatives for its customers. Customer service representatives continue 23 to be available by telephone 24 hours a day.

1 Merger Commitment #30 required the applicants to the Duke 2 Energy/Cinergy merger to dedicate Duke Energy Kentucky's existing and future 3 rate-based generation facilities to the first call requirements of its existing and 4 future native load customers. The Joint Applicants are willing to continue to 5 abide by this merger commitment as part of this transaction.

6 Merger Commitment #31 required Duke Energy Kentucky to file with the 7 Commission a notice setting forth an analysis of any changes or implications for 8 its customers of any utility merger, disposition or acquisition in the United States 9 that is exempted under KRS 278.020(5) and (6), within 60 days of the closing of 10 the relevant transaction. Duke Energy Kentucky is willing to continue to abide by 11 this merger commitment as part of this transaction.

Merger Commitment #32 required Duke Energy Ohio to hold 100% of the common stock of Duke Energy Kentucky and that no common stock of Duke Energy Kentucky would be transferred without prior notice to the Commission even if the transaction is exempt under KRS 278.020(5) and (6). The Joint Applicants are willing to continue to abide by this merger commitment as part of this transaction.

Merger Commitment #33 required, at a minimum, the Chief Executive Officer of Duke Energy Kentucky (or his or her designee) to participate in any consideration or debates by Duke Energy of Duke Energy Kentucky's budgets, investments, dividend policies, projects and business plans on a real-time basis so that a Kentucky perspective could be given on the decisions to be made. The

Joint Applicants are willing to continue to abide by this merger commitment as
 part of this transaction.

Merger Commitment #34 required the President of Duke Energy Kentucky to live within Kentucky or the Cincinnati metropolitan area. The Joint Applicants are willing to continue to abide by this merger commitment as part of this transaction.

Merger Commitment #35 required the applicants to the Duke Energy/Cinergy merger to commit that management talent would not be diverted from Duke Energy Kentucky to Duke Energy or any of its affiliates in a manner which threatened the continued efficient operation of Duke Energy Kentucky. The Joint Applicants are willing to continue to abide by this merger commitment as part of this transaction.

Merger Commitment #36 required Duke Energy Kentucky to make certain 13 14 filing requirements with the Commission in light of a Federal Energy Regulatory 15 Commission ("FERC") rule-making following the repeal of the Public Utility Holding Company Act of 1935 and the enactment of the Energy Policy Act of 16 2005. In the event that Form U5S and Form U-13-60 were no longer required to 17 18 be filed, Duke Energy Kentucky was required to meet with the Commission to 19 discuss and reach agreement on alternative reporting requirements. In addition, Duke Energy, Cinergy and Duke Energy Ohio committed to filing copies of their 20 annual reports with the Commission. Duke Energy Kentucky currently files its 21 FERC Form 1 data on an annual basis. Duke Energy Kentucky is willing to 22 23 continue to abide by this merger commitment as part of this transaction.

Merger Commitment #37 required Duke Energy Kentucky to continue to provide a variety of customer programs and services that enable its customers to better manage their energy bills based on the varied needs of its customers. In addition, Duke Energy Kentucky was required to offer a variety of service options that provide accessibility and convenience, as well as consistent customer service experiences, regardless of service channel. Duke Energy Kentucky is willing to continue to abide by this merger commitment as part of this transaction.

8 Merger Commitment #38 required Duke Energy Kentucky to continue to 9 have qualified and skilled customer service representatives available 24 hours a 10 day, to respond to power outage calls. It also required Duke Energy Kentucky to 11 assure that customers had access to its online services and automated telephone 12 service 24 hours a day to perform routine interactions or to obtain general billing 13 and customer information. Duke Energy Kentucky is willing to continue to abide 14 by this merger commitment as part of this transaction.

Merger Commitment #39 required Duke Energy Kentucky to continue to employ qualified and skilled customer service representatives during core business hours to handle all types of customer inquiries and to continue its commitment to a quality assurance program. Duke Energy Kentucky is willing to continue to abide by this merger commitment as part of this transaction.

20 Merger Commitment #40 required Duke Energy Kentucky to survey its 21 customers regarding their satisfaction and to integrate this information into its 22 processes, programs, and services that impact customers. Duke Energy Kentucky

is willing to continue to abide by this merger commitment as part of this
 transaction.

Merger Commitment #41 required Duke Energy Kentucky to receive approval from the Commission prior to issuing any long-term debt. Duke Energy Kentucky is willing to continue to abide by this merger commitment as part of this transaction.

7 Merger Commitment #42 prohibited Duke Energy Kentucky from 8 guaranteeing the credit of any of its affiliates unless such a guarantee has been 9 pre-approved by the Commission. Duke Energy Kentucky is willing to continue 10 to abide by this merger commitment as part of this transaction.

11 Merger Commitment #43 required all debt at the Duke Energy and 12 Cinergy levels to be non-recourse to Duke Energy Kentucky. The Joint 13 Applicants are willing to continue to abide by this merger commitment as part of 14 this transaction.

Merger Commitment #44 applied only in the situation where the Duke Energy/Cinergy merger was not completed. In that event, neither the cost nor the receipt of any termination payment would be allocated to Duke Energy Kentucky's books. Likewise, Duke Energy Kentucky's customers would not bear any costs resulting from a failed transaction. The Joint Applicants are willing to continue to abide by this merger commitment as applied to the merger between Duke Energy and Progress Energy.

22 Merger Commitment #45 related to the effect of the Commission's 23 approval of "at-cost" pricing for the Utility Service Agreement, Services

Agreements and Operating Companies Services Agreement on any subsequent rulemaking by FERC following repeal of the Public Utility Holding Company Act of 1935 and the enactment of the Energy Policy Act of 2005. This merger commitment is now out of date and should be eliminated.

5 Finally, Merger Commitment #46 simply confirmed that no determination 6 had been made as to whether Duke Energy should separate its retail electric and 7 domestic natural gas business from its interstate gas pipeline business. This 8 merger commitment is now out of date because Duke Energy has divested its 9 interstate natural gas pipeline business and the merger commitment should be 10 eliminated.

11Q.DOES DUKE ENERGY KENTUCKY PREFER THAT THE MERGER12COMMITMENTS MADE IN CASE NO. 2005-00228 BE CARRIED OVER13INTO THIS CASE OR DOES IT PREFER THAT THE COMMISSION14ISSUE NEW MERGER COMMITMENTS THAT WOULD SUPERSEDE15THE COMMITMENTS SET FORTH IN CASE NO. 2005-00228?

A. The Joint Applicants take the same position that was taken by the applicants in
 Case No. 2005-00228. It would be preferable for the Commission to release the
 Joint Applicants from any merger commitments not expressly contained in a final
 order approving this merger. Thus, any merger commitments which would
 otherwise carry over from either the 1994 ULH&P acquisition or the 2005 Duke
 Energy/Cinergy merger should be expressly superseded by new merger
 commitments applying to this merger.

V. <u>AFFILIATE AGREEMENTS</u>

Q. WHAT AFFILIATE AGREEMENTS WILL NEED TO BE AMENDED AS A RESULT OF THE MERGER?

Duke Energy Kentucky is already authorized to engage in transactions for 3 Α. products and services with affiliates, provided that the transactions are in 4 5 compliance with Kentucky law and, where applicable, pursuant to Commission-6 approved service agreements. Duke Energy Kentucky and many of its affiliates 7 are already parties to Commission-approved service agreements that permit 8 certain transactions to occur between the signatory parties and under defined 9 pricing terms and conditions. The affiliate agreements requiring an amendment 10 include: 1) the Service Company Utility Service Agreement, which allows DEBS 11 to perform services for each of the public utilities; 2) the Asymmetrically Priced Operating Company/Non-Utility Agreement, which allows the utilities and non-12 13 utility affiliates to perform various services for each other in accordance with 14 FERC pricing rules and in accordance with KRS 278.2207(1); 3) the Operating 15 Companies Services Agreement, which allows the utilities to perform services for 16 each other; 4) the Utility Money Pool Agreement, which allows for inter-company 17 loans among the utility companies, service company, and holding company; 5) the 18 Intercompany Asset Transfer Agreement, which permits the transfer of inventory 19 assets, excluding commodities, at the transferring company's fully-allocated cost, subject to certain limitations; and 6) the Tax Sharing Agreement, which allows for 20 21 the joint filing of federal tax returns. Duke Energy Kentucky has several other 22 service agreements in place that are not impacted by this merger transaction, and 1 will not require Commission approval for any amendments. Those additional 2 agreements generally involve the operation of the Company's generating stations which it acquired from Duke Energy Ohio or govern service between affiliates 3 and are priced in accordance with Kentucky asymmetric pricing requirements. 4 Copies of all these agreements - as currently in effect - are on file with the 5 6 Commission as part of Duke Energy Kentucky's annual reporting and update to 7 its Cost Allocation Manual, which was last filed in March 2010. The agreements which Duke Energy Kentucky is seeking Commission approval to amend are 8 9 included as Exhibit I of the Joint Applicants' application.

10 Q. WHEN WERE EACH OF THESE AFFILIATE AGREEMENTS LAST 11 APPROVED BY THE COMMISSION?

A. All of the subject affiliate agreements were approved in the course of the Duke Cinergy merger, Commission Case No. 2005-00228, with the exception of the
 Intercompany Asset Transfer Agreement that was approved in Case No. 2008 00122.

16 Q. PLEASE DESCRIBE THE NATURE OF THE NECESSARY 17 AMENDMENTS.

A. As explained by Messrs. Wathen and De May, the Joint Applicants are adding the
 Progress Energy companies to the affiliate agreements.

20 Q. WHICH OF THE AMENDED AFFILIATE AGREEMENTS WILL 21 REQUIRE COMMISSION APPROVAL?

A. Only those affiliate agreements directly authorizing transactions between Duke
 Energy Kentucky and the Progress Energy companies will need Commission

approval for a deviation from KRS 278.2207. At this time, Joint Applicants 1 2 expect that the Progress companies will be added to the following affiliate 3 agreements: 1) the Service Company Utility Service Agreement; 2) the Operating 4 Companies Services Agreement; 3) the Utility Money Pool Agreement; 4) the 5 Intercompany Asset Transfer Agreement; and 5) the Tax Sharing Agreement. Only the Asymmetrically Priced Operating Company/Non-Utility Agreement will 6 7 not require Commission approval. Mr. Wathen will provide more detailed information about most of these affiliate agreements in his testimony. Mr. De 8 9 May will provide more detailed information about the Utility Money Pool 10 Agreement.

VI. THE MERGER'S CONSISTENCY WITH KENTUCKY LAW

Q. DO YOU BELIEVE THAT DUKE ENERGY WILL CONTINUE TO HAVE
THE FINANCIAL, MANAGERIAL AND TECHNICAL ABILITY TO
OWN AND OPERATE DUKE ENERGY KENTUCKY AND PROVIDE
REASONABLE SERVICE TO CUSTOMERS FOLLOWING THE
COMPLETION OF THE MERGER?

A. Absolutely. For all of the reasons that I have testified to earlier, this merger will
 have no adverse impact upon Duke Energy Kentucky, its customers, investors,
 employees or communities. More than that, however, this merger will provide
 Duke Energy Kentucky with a stronger financial balance sheet, stable earnings, a
 highly experienced leadership team and the ability to implement best-in-class
 practices in our operations and customer service. All of this will benefit our

customers in the form of affordable rates, our investors in the form of consistent returns, our employees in the form of safe and desirable work environments and our communities in the form of greater investment and involvement. Duke Energy will clearly have the financial, managerial and technical ability to own and operate Duke Energy Kentucky and to provide reasonable service following the completion of the merger.

7 Q. DO YOU BELIEVE THAT THE MERGER IS FOR A PROPER PURPOSE 8 AND CONSISTENT WITH THE PUBLIC INTEREST?

9 Yes. The proposed merger will not adversely affect the existing level of utility Α. service or rates. Duke Energy will emerge from this transaction as a stronger 10 utility with a size, scale and scope that is properly calibrated to meeting the 11 challenges and opportunities confronting the utility industry today. As I've 12 outlined, all of our stakeholders will benefit from this merger and for that reason 13 the merger is being accomplished for a proper purpose. Moreover, making sure 14 that we have the financial, technical and managerial wherewithal to meet the 15 challenges and opportunities that lay ahead of us is certainly consistent with the 16 public interest. We will continue to provide safe and reliable gas and electric 17 service to our customers at affordable rates. Over time, customers will benefit 18 19 from improved service quality, enhanced service reliability, the availability of additional services and a reduction in utility expenses to provide the service they 20 21 are currently receiving. Therefore, the merger is for a proper purpose and 22 consistent with the public interest.

1Q.ONE OF THE REQUIREMENTS OF KENTUCKY LAW IS FOR THE2PROPOSED MERGER TO BE IN ACCORDANCE WITH LAW. IN3ADDITION TO THIS PROCEEDING, WHAT ELSE HAVE THE JOINT4APPLICANTS DONE TO MAKE SURE THE MERGER IS IN5ACCORDANCE WITH LAW?

6 As an initial matter, the Boards of Directors of both companies approved the A. 7 merger at meetings held on January 8, 2011. Completion of the merger is 8 conditioned upon the approval of the shareholders of both companies, so part of 9 the process is making sure that both companies comply with their governing 10 documents. Both Duke Energy and Progress Energy are doing this. In addition, the Joint Applicants are seeking regulatory approvals from the FERC, the 11 12 United States Department of Justice, the Federal Communications Commission, the Nuclear Regulatory Commission, the North Carolina Utilities Commission 13 14 and the South Carolina Public Service Commission in addition to this 15 Commission. The Joint Applicants will make all required federal and state regulatory filings on a timely basis, and fully expect to receive all required 16 17 approvals in time to close the transaction by the end of 2011. A copy of each 18 application for regulatory approval listed above will be filed with the 19 Commission promptly after it has been filed with the appropriate regulatory 20 body.

The Joint Applicants will provide information regarding the merger to their other state regulators, including the public utility commissions in Florida, Indiana and Ohio. In Florida, there is no statutory merger approval requirement,

and the ownership structure of Indiana and Ohio does not change directly or
 indirectly as a result of this transaction. We do not expect this transaction, by
 itself, to impact the timing of our anticipated rate cases covering any test periods
 prior to the merger's effective date.

5 Q. DO YOU EXPECT THE MERGER WILL SATISFY FERC'S MARKET 6 POWER TEST?

7 A. Even though this is beyond the scope of the Commission's jurisdiction, it is 8 important for the Commission to understand why we do not anticipate any 9 trouble gaining FERC's approval of the merger. As does the Commission, FERC has a well-established set of rules for evaluating a potential merger 10 transaction. We will make a filing with FERC, outlining the Joint Applicants' 11 12 position related to these rules and provisions. We do not anticipate any issues in meeting the FERC standards. The nature of the wholesale generation markets 13 14 regulated by FERC have evolved and changed over the past few years. For 15 example, Progress has divested all of its unregulated merchant generation fleet in the Southeast since 2005. Additionally, there is now less excess generation 16 available for sale after the companies satisfy their native load obligations than in 17 18 years past. In fact, the companies, especially Progress Energy Carolinas, tend to 19 be net buyers of excess generation now rather than net sellers. Therefore, the 20 combination of these two companies should satisfy the market power test 21 typically applied by FERC in evaluating transactions in markets like those in 22 which the companies operate.

VII. SUMMARY

1 Q. WOULD YOU LIKE TO SUMMARIZE YOUR TESTIMONY?

2 Duke Energy Kentucky is a vital part of the Northern Kentucky region. We have Α. consistently provided safe and reliable service at affordable rates to our customers 3 4 while offering stable returns to our investors. We have proudly invested in our 5 community and taken a leadership role on important issues relating to sustainability and stewardship of the environment. Duke Energy Kentucky also 6 7 has a long track record of successful mergers – each merger making the Company stronger than it was before. This merger is no different. Duke Energy Kentucky 8 will enjoy the benefits of being part of a much larger enterprise while retaining all 9 of the regulatory oversight that allows it successfully perform its statutory mission 10 11 as a public utility. This merger is fully consistent with the requirements of Kentucky law and I would respectfully ask the Commission to approve it. 12

13 Q. DOES THIS CONCLUDE YOUR PRE-FILED TESTIMONY?

14 A. Yes.

VERIFICATION

State of Ohio)) County of Hamilton)

The undersigned, Julia S. Janson, being duly sworn, deposes and says that she is the President, Duke Energy Ohio, Inc. and Duke Energy Kentucky, Inc. that she has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of her information, knowledge and belief.

Julia S. Janson, Affiant

Subscribed and sworn to before me by Julia S. Janson on this $\underline{100}$ day of March 2011.

UN NOTARY PUBL

NOTAKI PUDLIC

My BETH SPILLER, Attorney at Law Notary Public, State of Ohio My Commission Expires: My Commission Mas No Expiration Date Section 147.03

COMMONWEALTH OF KENTUCKY

BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

THE JOINT APPLICATION OF DUKE)
ENERGY CORPORATION, CINERGY)
CORP., DUKE ENERGY OHIO, INC.,)
DUKE ENERGY KENTUCKY, INC.,)
DIAMOND ACQUISITION CORPORATION,)
AND PROGRESS ENERGY, INC., FOR)
APPROVAL OF THE INDIRECT)
TRANSFER OF CONTROL OF)
DUKE ENERGY KENTUCKY, INC.)

Case No. 2011-____

DIRECT TESTIMONY OF

WILLIAM DON WATHEN JR.

ON BEHALF OF

JOINT APPLICANTS

April 4, 2011

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I. <u>INTRODUCTION</u>

1 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

A. My name is William Don Wathen Jr., and my business address is 139 East Fourth
Street, Cincinnati, Ohio 45202.

~	

4 Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?

A. I am employed by Duke Energy Business Services LLC ("DEBS") as General
Manager and Vice President of Rates, Ohio and Kentucky. DEBS provides
various administrative and other services to Duke Energy Kentucky, Inc., ("Duke
Energy Kentucky" or the "Company") and other affiliated companies of Duke
Energy Corporation ("Duke Energy").

10 Q. PLEASE SUMMARIZE YOUR EDUCATION AND PROFESSIONAL 11 EXPERIENCE.

12 I received Bachelor Degrees in Business and Chemical Engineering, and a Master A. 13 of Business Administration Degree, all from the University of Kentucky. After 14 completing graduate studies, I was employed by Kentucky Utilities Company as a In 1989, I began employment with the Indiana Utility 15 planning analyst. Regulatory Commission as a senior engineer. From 1992 until mid-1998, I was 16 17 employed by SVBK Consulting Group, where I held several positions as a 18 consultant focusing principally on utility rate matters. I was hired by Cinergy Services, Inc. in 1998 as an Economic and Financial Specialist in the Budgets and 19 20 Forecasts Department. In 1999, I was promoted to the position of Manager, 21 Financial Forecasts. In August 2003, I was named to the position of Director -
Rates. On December 1, 2009, I took the position of General Manager and Vice
 President of Rates, Ohio and Kentucky.

3 Q. PLEASE SUMMARIZE YOUR DUTIES AS GENERAL MANAGER AND 4 VICE PRESIDENT OF RATES, OHIO AND KENTUCKY.

A. As General Manager and Vice President of Rates, Ohio and Kentucky, I am
responsible for all state and federal rate matters involving Duke Energy Kentucky
and Duke Energy Ohio, Inc. ("Duke Energy Ohio").

8 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS 9 PROCEEDING?

I will describe Duke Energy Kentucky's current retail electric and gas rates and 10 Α. explain how the merger of Duke Energy and Progress Energy, Inc. ("Progress 11 Energy") will have no adverse impact upon Duke Energy Kentucky or its 12 ratepayers from a ratemaking perspective. I will also discuss the proposed 13 amendments to four of the five existing Duke Energy Kentucky affiliate 14 agreements that will need to occur as part of the merger between Duke Energy 15 16 and Progress Energy. Joint Applicant Witness Stephen De May will discuss the 17 Money Pool Agreement, the fifth such affiliate agreement, in his testimony.

II. DUKE ENERGY KENTUCKY'S CURRENT RATES

18 Q. WHEN WERE DUKE ENERGY KENTUCKY'S PRESENT ELECTRIC
19 RATES APPROVED BY THE KENTUCKY PUBLIC SERVICE
20 COMMISSION?

A. Duke Energy Kentucky's present electric rates were approved by the Kentucky
 Public Service Commission ("Commission") pursuant to its Order dated
 December 21, 2006, in Case No. 2006-00172. The test period in that proceeding
 was the twelve months ending December 31, 2007. Among other things, the
 Commission approved an annual revenue increase of \$49,000,000, including fuel.
 The new rates went into effect on January 1, 2007.

7 Q. WHEN WERE DUKE ENERGY KENTUCKY'S PRESENT GAS RATES 8 APPROVED BY THE COMMISSION?

9 A. Duke Energy Kentucky's present gas rates were approved by the Commission
10 pursuant to its Order dated December 29, 2009, in Case No. 2009-00202. The test
11 period in that proceeding was the twelve-month period ending January 31, 2011.
12 The Commission approved an increase of \$13,000,000 in annual revenues with a
13 10.375% return on equity. The rates went into effect on January 4, 2010.

14 Q. WHAT ELECTRIC AND GAS SURCHARGES AND RIDERS ARE 15 CURRENTLY INCLUDED IN DUKE ENERGY KENTUCKY'S TARIFF 16 IN ADDITION TO ITS BASE RATES?

A. Duke Energy Kentucky's electric tariffs include adjustment mechanisms for
energy efficiency, fuel and an off-system sales profit sharing mechanism. In
addition, Duke Energy Kentucky offers several optional services for its electric
customers through various riders to the standard tariff rates. These other riders
include but are not limited to, real-time pricing alternative rate structure ("RateRTP"), Green Power alternatives ("Rider GP"), line extensions ("Rider X"), peak
load management ("Rider PLM"), net metering ("Rider NM"), back-up delivery

1	power ("Rider	BDP")	and	an	economic	development	incentive	rider	("Rider-
2	DIR").								

Duke Energy Kentucky's gas tariffs include an adjustment mechanism for the commodity of natural gas used by customers on the Company's gas delivery system ("Rider GCA"), as well as a rider for gas energy efficiency (*i.e.* demandside management).

7 Q. HOW DO DUKE ENERGY KENTUCKY'S ELECTRIC AND GAS RATES
8 COMPARE TO THE NATIONAL AVERAGE?

9 A. Duke Energy Kentucky's 2010 electric and gas rates compare favorably to the
10 national average based upon bill comparison reports from the Edison Electric
11 Institute and the American Gas Association, respectively.

III. THE MERGER'S IMPACT UPON DUKE ENERGY KENTUCKY

12 Q. WHAT SAVINGS WILL DUKE ENERGY KENTUCKY REALIZE AS A 13 RESULT OF THE MERGER?

In the short term, Duke Energy Kentucky is not expected to realize any significant 14 Α. tangible savings as a result of the merger. Duke Energy will incur costs as a 15 result of the merger in order to achieve the eventual anticipated savings that will 16 be allocated among its subsidiary companies, including Duke Energy Kentucky. 17 18 Most of the economic savings associated with the merger during the first few 19 years will arise from the ability to jointly dispatch generation and from fuel purchasing economies by the operating companies located in the Carolinas. 20 Importantly, costs to achieve the merger savings will not be included in any test 21

year for recovery in electric or gas rates by Duke Energy Kentucky. And, over
 time, Duke Energy Kentucky believes that it will be able to achieve savings as a
 result of leveraging best-in-class practices and having steady access to capital
 markets. Due to the nature of the merger, it is not possible to precisely quantify
 the benefits that may accrue to Duke Energy Kentucky at this time.

6 Q. HOW WILL THE LONG-TERM SAVINGS ASSOCIATED WITH THIS 7 MERGER BE REALIZED BY DUKE ENERGY KENTUCKY'S 8 CUSTOMERS?

9 In the 2005 merger of Duke Energy and Cinergy Corp. ("Cinergy"), the savings A. anticipated by the two companies were more tangible and more immediate. Thus, 10 11 Duke Energy Kentucky was in a position to quickly return a portion of that savings to ratepayers in the form of a merger savings surcredit tariff rider. 12 Because the circumstances of this merger are different, Duke Energy Kentucky 13 14 will not be in a position to do that in this case. However, as Duke Energy Kentucky is able to achieve savings over time, customers will benefit inasmuch as 15 16 the savings will reduce the magnitude of future base rate increases.

Q. JOINT APPLICANTS WITNESS DANNY WILES HAS STATED IN HIS
TESTIMONY THAT "PUSH-DOWN" ACCOUNTING WILL NOT BE
REQUIRED FOR DUKE ENERGY KENTUCKY AS PART OF THE
MERGER. DOES DUKE ENERGY KENTUCKY PLAN TO USE "PUSHDOWN" ACCOUNTING FOR RATEMAKING PURPOSES AS A RESULT
OF THIS MERGER?

1 A. Duke Energy Kentucky will not use "push down accounting" as part of the 2 proposed merger. However, even if Duke Energy Kentucky would be required to 3 do so to comply with any general accounting or financial statement reporting 4 requirement, it will exclude the impact of "push down accounting" for retail 5 ratemaking purposes.

Q.

6

7

WHEN DOES DUKE ENERGY KENTUCKY PLAN TO FILE ITS NEXT ELECTRIC RATE CASE AND NATURAL GAS RATE CASE?

8 A. The Company is currently reviewing its financial condition and evaluating the 9 need for an increase in base rates. Based on preliminary analysis, Duke Energy 10 Kentucky may file for an increase in base electric rates by June of this year. As 11 part of the settlement of the Company's most recent natural gas rate case, Duke 12 Energy Kentucky agreed that it would not file an application to increase its 13 natural gas delivery base rates or to request a change in rates to implement a 14 straight fixed variable rate design for retail natural gas customers for eighteen 15 months from the date on which the Commission approved the stipulation in that 16 case.

17 **Q**. IS THERE ANY CONNECTION BETWEEN THE ANTICIPATED FILING

18 OF DUKE ENERGY KENTUCKY'S NEXT ELECTRIC RATE CASE AND 19 **THE PROPOSED MERGER?**

20 No. As I previously discussed, Duke Energy Kentucky's last electric rate case A. 21 was more than four years ago. Duke Energy Kentucky will support and justify 22 any rate filing independent of the proposed merger. Since the implementation of 23 rates from the prior rate case, the Company's revenues have not grown at the

same rate as its expenses; consequently it is no longer earning a reasonable rate of
 return.

Q. WILL THE MERGER HAVE ANY IMPACT UPON THE SURCHARGE AND RIDER MECHANISMS IN DUKE ENERGY KENTUCKY'S TARIFF THAT ARE NOT REPRESENTED IN ITS BASE RATES?

A. No. The merger will have no impact upon the various riders and rate mechanisms
that are set forth in Duke Energy Kentucky's tariff in addition to its base rates.

8 Q. DO YOU BELIEVE THAT THE MERGER WILL ADVERSELY IMPACT 9 DUKE ENERGY KENTUCKY'S RATEPAYERS BY LEADING TO 10 HIGHER RATES?

11 Duke Energy Kentucky's ratepayers will not be adversely impacted through a rate A. increase precipitated by the merger. Although there are a number of factors, such 12 13 as increased operational and maintenance costs and increased plant investment, 14 that could require Duke Energy Kentucky to seek an increase in base rates, the proposed merger is not a factor that would contribute to these cost increases and 15 16 will not accelerate the need or increase the magnitude of a base rate increase. The 17 merger commitments that the Commission included as part of the merger of Duke Energy and Cinergy in 2005 guaranteed that Duke Energy Kentucky's ratepayers 18 19 would not be adversely impacted by the costs of that merger, and Ms. Janson testified that the Company is willing to continue abiding by those merger 20 conditions in this proceeding. Consequently, the merger will have no adverse 21 22 impact upon Duke Energy Kentucky's rates.

Q. HAS AN ADOPTION NOTICE BEEN FILED IN THIS CASE PURSUANT TO 807 KAR 5:001, SECTION 11?

The Joint Applicants do not believe that filing a tariff Adoption Notice pursuant 3 A. to 807 KAR 5:001, Section 11, is required as a result of this transaction because: 4 (1) there will not be any change in the "operating utility" as Duke Energy 5 Kentucky will remain as the "utility" under KRS 278.010(3) that is subject to the 6 7 jurisdiction of the Commission; and, (2) none of Duke Energy Kentucky's "rates, 8 rules, classifications or administrative regulations" will change. In the event, 9 however, that the Commission finds that 807 KAR 5:011, Section 11, is applicable to this transaction, the Joint Applicants respectfully request the 10 Commission to grant a deviation under 807 KAR 5:011, Section 14, thereby 11 relieving the Joint Applicants from the requirements of 807 KAR 5:011, Section 12 13 11.

IV. AMENDMENT OF AFFILIATE AGREEMENTS

14 Q. WHAT IS AN AFFILIATE AGREEMENT?

A. An affiliate agreement is any agreement by which two or more companies within the overall Duke Energy enterprise agree to provide services, assets or other benefits to one another at stated consideration. For example, DEBS is an unregulated company owned by Duke Energy that provides various categories of services (*e.g.* managerial, administrative, human resources, *etc.*) to the utility operating companies owned by Duke Energy pursuant to a service agreement between the affiliates. Although most of the affiliate agreements at issue in this case are services agreements – meaning one company is contractually allowed to
 provide services for another company – one agreement relates to the sale of
 assets, one agreement relates to the lending of money, and one agreement relates
 to the filing of consolidated tax returns.

Q. PLEASE BROADLY DESCRIBE THE PROPOSED AMENDMENTS TO THE VARIOUS AFFILIATE AGREEMENTS.

7 The anticipated amendments to the agreements are merely to add the new Α. 8 Progress companies that will become part of Duke Energy upon completion of the merger. The affected agreements were previously approved by this Commission 9 as part of the merger of Duke Energy and Cinergy in Case No. 2005-00228 and as 10 11 part of Case No. 2008-00122. To help the Commission understand how these agreements work in practice, I will describe the processes to be used to assign 12 DEBS' costs to Duke Energy Kentucky and its regulated and unregulated 13 affiliates. Next, I will discuss other proposed agreements that will govern certain 14 service-related transactions between Duke Energy Kentucky and its utility and 15 16 non-utility affiliates following consummation of the merger.

17 Q. PLEASE DESCRIBE THE VARIOUS AFFILIATE AGREEMENTS THAT 18 WILL BE AMENDED AS PART OF THE MERGER BETWEEN DUKE 19 ENERGY AND PROGRESS.

A. Duke Energy Kentucky is authorized to engage in transactions for products and
 services with affiliates provided the transactions are in compliance with Kentucky
 law and, where applicable, pursuant to Commission-approved service agreements.
 Duke Energy Kentucky and many of its affiliates are already parties to

1 Commission-approved service agreements that permit certain transactions to 2 occur between the signatory parties under defined pricing terms and conditions. 3 The Progress Energy companies will be made parties to existing affiliate service 4 agreements already reviewed and approved by this Commission as part of the 5 merger between Duke Energy and Cinergy Corp., in Case No. 2005-00228. At this time, Joint Applicants expect that the Progress Energy companies will be 6 7 added to the following affiliate agreements that will require Commission approval: (1) Service Company Utility Service Agreement (allows service 8 9 company to perform services for each of the Duke Energy public utilities); (2) 10 Operating Companies Services Agreement (allows the Duke Energy utilities to 11 perform services for each other); (3) Utility Money Pool Agreement (allows for 12 inter-company loans among various Duke Energy companies); (4) Intercompany Asset Transfer Agreement (permits the transfer of inventory assets, excluding 13 14 commodities, at the transferring company's fully-allocated cost, subject to certain 15 limitations); and (5) Tax Sharing Agreement (allows for joint filing of federal tax 16 returns). I will discuss each of these agreements in my testimony, with the 17 exception of the Utility Money Pool Agreement, which will be discussed by Mr. 18 De May. Copies of the effective agreements are on file with this Commission as 19 part of Duke Energy Kentucky's annual reporting and update to its March 2010 20 Cost Allocation Manual. The agreements are also attached as Exhibit I to the 21 application.

Q. PLEASE BRIEFLY DESCRIBE THE SERVICE COMPANY UTILITY SERVICE AGREEMENT AND THE CHANGES THAT DUKE ENERGY

KENTUCKY IS REQUESTING THE COMMISSION APPROVE IN THIS CASE.

3 A. Following the consummation of the merger, DEBS will remain the subsidiary service company of Duke Energy, which will continue to be the ultimate parent 4 company of Duke Energy Kentucky. DEBS will continue to provide the 5 administrative, management, and support services to Duke Energy Kentucky as 6 well as other companies that will also become subsidiaries of Duke Energy upon 7 consummation of the merger. Those services will be provided to Duke Energy 8 Kentucky and other public utility subsidiaries of Duke Energy pursuant to the 9 proposed Service Company Utility Service Agreement ("Service Agreement") 10 11 that is attached to the Joint Application as Exhibit I, pages 1 to 29. The companies that will receive administrative, management and support services 12 from DEBS are referred to in the Service Company Agreement as "Client 13 Companies." The various DEBS functions that will provide administrative, 14 management and support services to the Client Companies, such as accounting, 15 human resources and other corporate services, are referred to in the Service 16 Company Agreement as "Functions." 17

18 The new Service Agreement is similar to the existing service agreement 19 that currently governs DEBS' provision of administrative, management and 20 support services to Duke Energy Kentucky and its public utility affiliates, which 21 has been accepted or approved by the Securities and Exchange Commission 22 ("SEC"), this Commission, the Public Utilities Commission of Ohio, the North 23 Carolina Utilities Commission, the Public Service Commission of South Carolina,

and the Indiana Utility Regulatory Commission. The proposed changes are to add 1 the Progress Energy companies as Client Companies. In addition, the Progress 2 Service Company will be added as a service provider under the agreement. It is 3 anticipated that the current Progress Service Company will continue to provide 4 services to the Progress Energy companies until the service company is 5 consolidated into DEBS sometime in the future. It is unknown at this time when 6 7 this consolidation will occur. The reason there will be two separate service 8 companies is that it will take some time to consolidate the two accounting systems and other processes from the separate entities. As an example, Duke Energy 9 Shared Services and Duke Energy Business Services were consolidated a little 10 11 more than two years after the Duke Energy/Cinergy merger closed. It is likely that prior to the consolidation of two service companies, the Progress Service 12 13 Company will provide corporate support services to Duke Energy companies, 14 including Duke Energy Kentucky as part of the implementation of best practices. As a result, corporate costs from the two service companies will be allocated to 15 16 the Client Companies in accordance with the terms of the Service Company 17 Agreement. This process is similar to how the service companies of Cinergy and 18 Duke Energy were consolidated following the consummation of the last merger.

19 Q. HOW WILL SERVICES PROVIDED BY DEBS TO DUKE ENERGY

20 KENTUCKY AND OTHER CLIENT COMPANIES BE PRICED?

A. The pricing of services permitted under the Service Company Agreement will not
 change as a result of the amendments to the agreement. The Service Company
 Agreement provides that services shall be provided at fully embedded costs,

1 except that, solely for the purpose of Internal Revenue Code ("IRC") Section 2 482, Duke Energy Kentucky shall pay DEBS as required by that Section. The 3 exception provision of the agreement recognizes the requirements of the IRC and 4 the Company's intent to comply with those requirements, which likely will 5 require the pricing of services provided by DEBS to be adjusted to reflect the market value of those services. However, notwithstanding the Section 482 6 7 exception, for ratemaking purposes, services will be rendered to Duke Energy 8 Kentucky at cost, as is the current practice under the existing service agreement.

9 Q. PLEASE EXPLAIN THE MEANING OF THE TERM "COST" UNDER 10 THE SERVICE COMPANY AGREEMENT.

Cost, or fully embedded cost, refers to all components of costs incurred by DEBS 11 Α. 12 in providing services to the Client Companies, including: (1) direct costs; (2) 13 indirect costs; and (3) costs of capital. Direct costs include labor, material and 14 other expenses incurred specifically for a particular service and any associated 15 loadings. Indirect costs include labor, material and other expenses, and any 16 associated loadings that cannot be directly identified with any particular service. 17 Examples of indirect costs are overhead costs, administrative support costs and 18 certain taxes. Costs of capital represent financing costs, including, but not limited 19 to, interest on debt and a fair return on equity.

20 C

Q. WHAT ARE LOADINGS?

A. Loadings represent costs that are incurred and aggregated in cost pools that are
then subsequently "loaded" out to specific entities and projects by attaching an
additional charge (termed a "loading") to the associated direct cost. Loadings

include costs such as fringe benefits (*e.g.*, medical, dental, pension, postretirement), indirect labor (*e.g.*, vacation, holiday, sick time), storage, freight and
handling (*e.g.*, materials management labor, freight), transportation (*e.g.*, vehicle
leases, fuel, oil), and payroll taxes (*e.g.*, Federal Insurance Contributions Act, or
FICA, and state and federal unemployment taxes).

Q. DO YOU ANTICIPATE A MATERIAL SHIFT OF ADMINISTRATIVE,
MANAGEMENT, AND SUPPORT COSTS AMONG DUKE ENERGY
KENTUCKY AND THE OTHER CLIENT COMPANIES AS A RESULT
OF THE PROPOSED ADDITIONS TO THE SERVICE COMPANY
AGREEMENT?

- 11 A. No. First, costs specific to Duke Energy Kentucky will continue to be directly 12 assigned or distributed to Duke Energy Kentucky whenever possible. Second, the 13 ratios to be utilized to allocate costs of a general nature will proportionately 14 allocate such costs to Duke Energy Kentucky and Progress Energy companies 15 based on the level of services provided to each Client Company.
- 16 Q. WILL DEBS **CONTINUE** TO PROVIDE **ADMINISTRATIVE,** AND SUPPORT SERVICES TO NON-UTILITY 17 MANAGEMENT SUBSIDIARIES OF DUKE ENERGY FOLLOWING COMPLETION OF 18 19 **THE MERGER?**
- 20 A. Yes. The nature of the services provided by DEBS will not change.
- 21 Q. HOW WILL DEBS' COSTS BE ASSIGNED TO NON-UTILITY
 22 SUBSIDIARIES OF DUKE ENERGY?

1 A. The proposed non-utility cost assignment process will be consistent with the proposed utility cost assignment process. DEBS' provision of services to non-2 utility subsidiaries of Duke Energy will be governed by a separate but similar 3 agreement to the proposed Service Company Agreement. When possible, costs 4 will be directly assigned or distributed to non-utility companies. The method 5 utilized to allocate costs of a general nature will be based on functions and 6 7 allocation methods developed for the non-utility companies, which are consistent 8 with and similar to the functions and allocation methods in the proposed Service 9 Company Agreement.

10 Q. HOW WILL COSTS INCURRED BY DEBS ON BEHALF OF BOTH 11 UTILITY AND NON-UTILITY CLIENT COMPANIES BE ALLOCATED 12 AMONG THE UTILITY AND NON-UTILITY COMPANIES?

A. When DEBS performs a service that benefits both utility and non-utility companies, the costs will be apportioned by a common allocation ratio between the utility companies and the non-utility companies in the aggregate. For example, costs incurred by DEBS for human resource functions will be allocated to both utility and non-utility companies based on the respective number of employees each utility and non-utility company employs.

19Q.WHAT PROCESSES WILL DEBS EMPLOYEES FOLLOW TO20ALLOCATE THEIR TIME AND EXPENSES TO UTILITY AND NON-

21 UTILITY COMPANIES?

A. DEBS employees will follow the same processes as today. Source documents
 utilized by DEBS employees require input codes that are used to indicate whether

costs will be assigned directly, distributed or allocated. The codes also determine
 the appropriate allocation percentages to be used.

3 Q. WILL DUKE ENERGY KENTUCKY FILE THE SERVICE COMPANY 4 AGREEMENT WITH THE COMMISSION AFTER IT HAS BEEN 5 EXECUTED?

6 A. Yes.

7 THE **OPERATING COMPANIES** SERVICE **Q**. PLEASE DESCRIBE 8 AND THE **PROPOSED CHANGES** TO THAT AGREEMENT 9 AGREEMENT.

10 A. The Operating Companies Service Agreement (the "Operating Companies 11 Agreement") governs certain service-related transactions between Duke Energy Kentucky and its utility affiliates, Duke Energy Carolinas, Duke Energy Indiana, 12 and Duke Energy Ohio. A copy of the proposed Operating Companies 13 Agreement is attached to the Joint Application as Exhibit I, pages 30-39. The 14 Operating Companies Agreement allows Duke Energy Kentucky to provide 15 services (including, but not limited to, engineering, construction, and operation 16 and maintenance services) to, and receive services (such as operations, 17 maintenance, inspecting, meter reading, and vegetation management) from its 18 These services will also be priced at cost for ratemaking 19 utility affiliates. 20 purposes. The changes reflected in the Operating Companies Agreement are merely to add the Progress Energy utilities. One of the benefits of being a part of 21 a large corporation of utilities with multiple service jurisdictions is that Duke 22 Energy Kentucky has access to additional resources from its sister utilities in 23

1 Ohio, Indiana, and the Carolinas who can provide emergency support and 2 assistance during severe weather emergencies.

3 Q. HOW WILL TRANSACTIONS BETWEEN DUKE ENERGY KENTUCKY 4 AND ITS UTILITY AFFILIATES BE INITIATED UNDER THE 5 OPERATING COMPANIES AGREEMENT?

Transactions between Duke Energy Kentucky and its utility affiliates will be 6 Α. initiated in much the same way transactions are initiated today between Duke 7 8 Energy Kentucky and its current utility affiliates. Specifically, any transaction 9 between Duke Energy Kentucky and a utility affiliate is currently initiated with an 10 electronic written request using a service request form. Similar forms will be utilized under the Operating Companies Agreement going forward. The purpose 11 of the written request is to ensure that internal accounting is done properly and 12 that the request is permitted by the applicable agreement and is correctly priced. 13 14 No work can be initiated without a signed service request form on file. If the company from which services are requested agrees to provide the services, it will 15 16 approve the request electronically.

17 Q. HOW WILL COSTS INCURRED BY DUKE ENERGY KENTUCKY ON 18 BEHALF OF AN AFFILIATE BE ACCOUNTED FOR UNDER THE 19 OPERATING COMPANIES AGREEMENT?

A. When the transaction is with an affiliate that utilizes Duke Energy's accounting system, Duke Energy Kentucky will process source documents, such as labor tickets and expense accounts, through Duke Energy's accounting system, using the appropriate accounting information provided by the affiliate requesting the

This accounting will indicate the company (e.g., Duke Energy 1 services. Kentucky) providing the services and the affiliate company receiving the services, 2 as well as the appropriate project information required by the service request form 3 documentation. On a monthly basis, the accounting departments will summarize 4 5 this accounting, at which time overheads and cost of capital charges will be applied. Using internal accounting reports, each entity providing and receiving 6 service can review the costs charged, at which time any discrepancies are 7 resolved. 8

9 Q. HOW WILL COSTS INCURRED BY A DUKE ENERGY KENTUCKY 10 AFFILIATE ON BEHALF OF DUKE ENERGY KENTUCKY BE 11 ACCOUNTED FOR UNDER THE OPERATING COMPANIES 12 AGREEMENT?

A. Again, that will depend on whether the affiliate maintains its own accounting
 system or whether it utilizes Duke Energy's accounting system. If the affiliate
 providing the service does not utilize Duke Energy's accounting system, Duke
 Energy Kentucky will be invoiced directly for the services received.

17 Q. HAS THE PROPOSED OPERATING COMPANIES AGREEMENT BEEN 18 EXECUTED?

19 A. No.

20 Q. WILL DUKE ENERGY KENTUCKY FILE THAT AGREEMENT WITH

- 21 THE COMMISSION AFTER THEY HAVE BEEN EXECUTED?
- 22 A. Yes.

Q. PLEASE DESCRIBE THE INTERCOMPANY ASSET TRANSFER AGREEMENT AND THE CHANGES DUKE ENERGY KENTUCKY IS REQUESTING THE COMMISSION TO APPROVE.

On July 18, 2008 the Commission approved the Intercompany Asset Transfer 4 A. 5 Agreement whereby Duke Energy Kentucky may enter into asset transfer transactions with its regulated utility affiliates at the transferring party's cost or 6 7 through in-kind replacements, providing the transfer does not jeopardize the 8 transferring party's ability to provide utility service. A copy of the proposed 9 Intercompany Asset Transfer Agreement is attached to the Joint Application as 10 Exhibit I, pages 40-49. The Commission approved this agreement under the 11 condition that Duke Energy Kentucky agree it would continue to seek 12 Commission approval under KRS 278.218 of all transactions that have an original 13 book value of over \$1,000,000 and that are to be transferred for reasons other than obsolescence or if the parts are to be used to continue to provide service to the 14 15 utility customers. Further, Duke Energy Kentucky agreed that as a condition of 16 approval of this agreement in Case No. 2008-00122, that it would abide by this approval threshold for transfers involving gas assets since KRS 278.218, by its 17 express language, only applies to electric utility assets. Duke Energy Kentucky is 18 19 required to maintain a list of all transactions under the Intercompany Asset 20 Transfer Agreement in its Cost Allocation Manual. Duke Energy Kentucky is 21 requesting that the Commission approve the addition of the Progress Energy 22 utilities to this agreement.

1Q.PLEASE DESCRIBE THE TAX SHARING AGREEMENT AND THE2CHANGES DUKE ENERGY KENTUCKY IS REQUESTING THE3COMMISSION TO APPROVE.

4 Α. Duke Energy Corp. and its subsidiaries, including Duke Energy Kentucky, have 5 entered into an Agreement for Filing Consolidated Income Tax Returns and for Allocation of Consolidated Income Tax Liabilities and Benefits ("Tax Sharing 6 7 Agreement"), effective for consolidated tax year 2006 and thereafter. A copy of the proposed Tax Sharing Agreement is attached to the Joint Application as 8 9 This agreement was originally approved by the Exhibit I, pages 50-69. 10 Commission in Case No 2005-228, as part of the merger of Duke Energy 11 Corporation and Cinergy Corporation. Under this agreement, Duke Energy and 12 its subsidiaries agree to join annually in the filing of a consolidated federal 13 income tax return and to allocate the consolidated federal income tax liabilities 14 and benefits among the members of the consolidated group in accordance with the 15 provisions of the Tax Sharing Agreement. The Tax Sharing Agreement provides 16 generally that consolidated federal, state and local income tax liabilities and 17 benefits will be allocated, where appropriate, among members by calculating each 18 member's taxable income as if that member had filed a separate return on the 19 same basis as used in the applicable consolidated return. Duke Energy Kentucky 20 is requesting that the Commission approve the addition of the Progress Energy 21 companies as part of this proceeding.

22 Q. WILL DUKE ENERGY KENTUCKY PROVIDE OR RECEIVE 23 SERVICES INVOLVING NON-REGULATED AFFILIATES?

1 A. Yes. Duke Energy Kentucky is a party to two service agreements that involve services between and among non-regulated affiliates. 2 The first of these agreements, the Operating Company/Non-Utility Company Service Agreement, 3 4 was approved by the Commission as part of the merger between Duke Energy and 5 Cinergy in Case No. 2005-00228. That agreement permits specified transactions among the listed affiliates at cost. Duke Energy Kentucky has not added any new 6 7 parties to that agreement since FERC's 707 Ruling requiring transactions between 8 utilities and their non-regulated affiliates to be priced asymmetrically. That 9 agreement has been grandfathered under the 707 Ruling and, although parties 10 have been removed, no new entities have been added. Because Duke Energy 11 Kentucky is not seeking any changes to that agreement or adding any new parties, 12 the Company is not requesting approval for any modifications.

Similarly, Duke Energy Kentucky is a part to a second service agreement, 13 14 the Asymmetrically Priced Non-Utility Service Agreement. That agreement 15 requires Duke Energy Kentucky to pay the lower of cost or market for services it 16 receives and to receive the higher of cost or market for services it provides to non-17 utility affiliates. It is my understanding that since that agreement is priced 18 asymmetrically and is consistent with the default pricing required under Kentucky 19 law, Duke Energy Kentucky is not seeking approval for modifications to that 20 agreement to add Progress Energy non-utility companies.

Q. HOW WILL SERVICES UNDER THE VARIOUS SERVICE AGREEMENTS YOU DESCRIBED BE TREATED FOR RATEMAKING PURPOSES?

Under those agreements, services will be provided to and from Duke Energy 1 A. 2 Kentucky and its affiliates at cost, unless tax rules require a different pricing (e.g., 3 competitive pricing at fair market value). For ratemaking purposes, we are proposing that all services provided to and from Duke Energy Kentucky be 4 reflected in rates at cost, with any IRS-required difference in pricing and the 5 6 associated income tax impact be reflected "below-the-line." This is identical to how the Commission approved the Company's treatment of these costs in the 7 prior Duke Energy/Cinergy merger. 8

9 DO YOU HAVE AN OPINION AS TO WHETHER THE PROCESSES Q. 10 THAT WILL BE USED TO ASSIGN COSTS TO DUKE ENERGY 11 KENTUCKY, PURSUANT TO THE PROPOSED AFFILIATE AGREEMENTS YOU HAVE DESCRIBED, ARE REASONABLE AND 12 13 **APPROPRIATE?**

Yes, I do. The cost assignment processes are reasonable methods for pricing and 14 Α. allocating the costs of services among the various companies. 15 The cost assignment processes will fairly and accurately assign the costs of providing 16 17 services to the correct entity responsible for the costs. These cost assignment methods are similar to the processes currently used to assign service company 18 19 costs to Duke Energy Kentucky and its affiliates, which have been approved by 20 this Commission and the SEC, and have proven to work well in actual practice.

V. <u>SUMMARY</u>

1 Q. WOULD YOU LIKE TO SUMMARIZE YOUR TESTIMONY?

2 From the perspective of rates, this merger will have no adverse impact upon Duke A. 3 Energy Kentucky's customers. Customers will be fully insulated from the costs of the merger and will essentially be "held harmless" from the costs of the 4 transaction. Moreover, as time goes by, Duke Energy Kentucky's ratepayers will 5 6 see benefits from the merger reflected in rates as the combined Duke Energy is able to optimize best-in-class practices and use its financial strength and 7 flexibility to attract capital on favorable terms. These savings will benefit 8 customers in future base rate proceedings, although the amount of those benefits 9 10 cannot be precisely quantified at this time.

11 With regard to the four affiliate agreements I have discussed, each plays 12 an important role in helping Duke Energy Kentucky and its affiliates realize the benefits of being part of a larger enterprise. For each of the reasons I have 13 14 outlined above, the allocation methods ensure that Duke Energy Kentucky – and hence its ratepayers – are treated fairly with regard to the allocation of costs and 15 16 the procedures in place are designed to make sure that costs are in fact fairly 17 allocated. The nature of the proposed amendments is very straightforward. Duke 18 Energy Kentucky is seeking permission to add the various Progress Energy 19 affiliates as parties to these agreements, as appropriate, so that the benefits to 20 Duke Energy Kentucky and its customers may be fully recognized.

21 Q. DOES THIS CONCLUDE YOUR PRE-FILED TESTIMONY?

22 A. Yes.

VERIFICATION

State of Ohio)) County of Hamilton)

The undersigned, William Don Wathen, Jr. being duly sworn, deposes and says that he is the General Manager and Vice President, Rates – Ohio and Kentucky for Duke Energy Business Services, that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.

M

William Don Wathen Jr, Affiant

Subscribed and sworn to before me by William Don Wathen Jr. on this day of March 2011.

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NOTARY PUBLIC /

My Commission Expires AMY BETH SPILLER, Anomey at Law Roberty Public, State of Chio Roberty Public, State of Chio My Commission Map No Expiration Data Explicit 147.03

COMMONWEALTH OF KENTUCKY

BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

THE JOINT APPLICATION OF DUKE)	
ENERGY CORPORATION, CINERGY)	
CORP., DUKE ENERGY OHIO, INC.,)	
DUKE ENERGY KENTUCKY, INC.,)	
DIAMOND ACQUISITION CORPORATION,)	Case No. 2011
AND PROGRESS ENERGY, INC., FOR)	
APPROVAL OF THE INDIRECT)	
TRANSFER OF CONTROL OF)	
DUKE ENERGY KENTUCKY, INC.)	

DIRECT TESTIMONY OF

STEPHEN G. DE MAY

ON BEHALF OF

JOINT APPLICANTS

April 4, 2011

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I. INTRODUCTION

1 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

A. My name is Stephen G. De May. My business address is 550 South Tryon Street,
Charlotte, North Carolina 28202.

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Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?

A. I am employed by Duke Energy Business Services LLC, an affiliate service
company of Duke Energy Kentucky, Inc. ("Duke Energy Kentucky" or the
"Company"), as Senior Vice President of Investor Relations and Treasurer for
Duke Energy Corporation ("Duke Energy").

9 Q. PLEASE SUMMARIZE YOUR EDUCATION AND PROFESSIONAL 10 QUALIFICATIONS.

I have a Bachelor of Arts degree in Political Science from the University of North 11 A. Carolina in Chapel Hill, North Carolina, and a Master of Business Administration 12 13 degree from the McColl School of Business at Queens University in Charlotte, 14 North Carolina. In 2010 I completed the Advanced Management Program at the 15 Wharton School of the University of Pennsylvania. I am a Certified Public 16 Accountant (CPA) in the state of North Carolina and I am a member of the 17 American Institute of Certified Public Accountants and the North Carolina 18 Association of Certified Public Accountants.

19 Q. PLEASE SUMMARIZE YOUR PROFESSIONAL EXPERIENCE.

A. My professional work experience began in 1986 with the public accounting firm
of Price Waterhouse (now PricewaterhouseCoopers) and, subsequently, Deloitte,
Haskins and Sells (now Deloitte & Touche), where my work focused on tax

1 accounting and consulting for a variety of clients, including C-corporations, 2 S-corporations, partnerships, and high-net-worth individuals. In 1990, I joined 3 Crescent Resources Inc., a then-wholly-owned real estate development subsidiary 4 of Duke Power Company (a predecessor company to today's Duke Energy), 5 where I was responsible for real estate, accounting and finance. In 1994, I moved 6 to the Treasury and Corporate Finance Department where I have held, except for a 7 two-year period of time, various positions of increasing responsibility. The two-8 year exception was for the majority of 2004 and 2005, during which time I had 9 the lead responsibility for developing and managing Duke Energy's energy and 10 regulatory policies. I was named Treasurer in November 2007.

11 Q. PLEASE DESCRIBE YOUR DUTIES AS SENIOR VICE PRESIDENT OF 12 INVESTOR RELATIONS AND TREASURER.

13 A. As Senior Vice President of Investor Relations and Treasurer, I am responsible 14 for investor relations and treasury related services to Duke Energy and its 15 subsidiaries, including Duke Energy Kentucky. As head of investor relations, I 16 monitor trends in the investment markets and maintain key relationships with debt 17 and equity investors, analysts and financial institutions. Under my supervision, 18 the Treasury Department arranges and executes all capital raising and liquidity 19 transactions, including credit facilities and commercial paper, debt securities, 20 preferred and hybrid securities, and common stock, as well as daily cash 21 management for Duke Energy and its subsidiaries. My responsibilities include 22 managing Duke Energy's and its subsidiaries' credit ratings and relationships with 23 the major credit rating agencies, commercial banks and the capital markets.

1Q.WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS2PROCEEDING?

3 Α. The purpose of my testimony is to discuss the impact of the Progress Energy 4 merger on Duke Energy Kentucky's ability to maintain its credit quality and achieve its financial objectives. I will discuss the reverse stock split that Duke 5 6 Energy is undertaking in connection with this transaction. Finally, I will discuss 7 the Utility Money Pool Agreement (attached as Exhibit I to the application) that 8 we propose to amend to add the Progress Energy, Inc. ("Progress Energy") 9 companies as parties and the benefits of that agreement for Duke Energy 10 Kentucky and its customers.

II. DUKE ENERGY KENTUCKY'S FINANCIAL OBJECTIVES

11 Q. WHAT ARE DUKE ENERGY KENTUCKY'S FINANCIAL 12 OBJECTIVES?

13 Duke Energy Kentucky at all times seeks to maintain its financial strength and A. 14 flexibility, including its strong investment-grade credit ratings, ensuring reliable access to capital on reasonable terms. Financial strength and access to capital are 15 16 necessary for Duke Energy Kentucky to provide cost-effective, safe, environmentally-compliant and reliable service to its customers. 17 Specific 18 objectives that support financial strength and flexibility include: a) maintaining at 19 least a 50% common equity for Duke Energy Kentucky on a financial 20 capitalization basis; b) maintaining current credit ratings; c) ensuring timely 21 recovery of prudently incurred costs; d) maintaining sufficient cash flows to meet

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obligations; and e) maintaining a sufficient return on equity to fairly compensate shareholders for their invested capital.

3 Q. HOW DO DUKE ENERGY KENTUCKY'S CUSTOMERS BENEFIT 4 WHEN THE COMPANY ACHIEVES ITS FINANCIAL OBJECTIVES?

5 To assure reliable and cost effective service, fund infrastructure projects, and Α. 6 refinance maturing debt, Duke Energy Kentucky must be able to finance without 7 interruptions, regardless of capital market conditions. Capital markets can exhibit 8 extreme volatility, as we have recently witnessed, and Duke Energy Kentucky 9 must be able to finance its needs throughout such periods. Lack of access to 10 capital can force interruption of capital projects to the long-term detriment of 11 customers. Although recent market conditions have improved, the financial crisis 12 of 2008-2009 illustrates the importance of maintaining the financial strength, flexibility and strong credit ratings that Duke Energy Kentucky currently enjoys. 13

Like debt investors, equity investors provide a significant part of the total capitalization of Duke Energy Kentucky's balance sheet. Duke Energy Kentucky compensates equity investors for the risk of their investment by targeting fair and adequate returns, a stable dividend, and earnings growth, thereby preserving access to this form of capital.

19 Q. PLEASE EXPLAIN THE TERMS CREDIT QUALITY AND CREDIT 20 RATINGS AND THEIR IMPORTANCE TO DUKE ENERGY 21 KENTUCKY.

A. Credit quality (or creditworthiness) is a term used to describe a company's overall
financial health and its willingness and ability to repay all financial obligations in

full and on time. An assessment of Duke Energy Kentucky's creditworthiness is
 performed by two of the three major credit rating agencies, and results in Duke
 Energy Kentucky's credit rating and outlook.

Many qualitative and quantitative factors go into this assessment. Qualitative aspects may include Duke Energy Kentucky's regulatory climate, its track record for delivering on its commitments, the strength of its management team, its operating performance, and the strength of its service area. Quantitative measures generally focus on cash flow and coverage metrics and include Funds From Operations ("FFO") divided by total debt, FFO plus Interest divided by interest expense, debt divided by total capitalization, and liquidity.

11 Q. WHAT IS THE ROLE OF REGULATION IN THE DETERMINATION OF

12 THE FINANCIAL STRENGTH OF A UTILITY COMPANY?

13 Investors, investment analysts and credit rating agencies regard regulation as one A. 14 of the most important factors in assessing a utility company's financial strength. These stakeholders want to be confident that the company operates in a stable 15 16 regulatory environment that will allow the company to recover prudently incurred 17 costs and earn a reasonable return on investments necessary to meet the demand, 18 reliability, service and environmental requirements of its customers and service 19 area. Important considerations include the allowed rate of return, the cash quality 20 of earnings, the timely recovery of capital investments, the stability of earnings 21 and the strength of its capital structure. Positive consideration is also given for 22 utilities operating in states where the regulatory process is streamlined and 23 outcomes are equitably balanced between customers and investors.

1Q.HOW ARE DUKE ENERGY KENTUCKY'S OUTSTANDING2SECURITIES CURRENTLY RATED BY THE CREDIT RATING3AGENCIES?

A. As of the date of this testimony, Duke Energy Kentucky has a stable outlook by
both Standard & Poor's ("S&P") and Moody's Investors Service ("Moody's") and
its outstanding debt is rated as follows:

Rating Agency	S&P	Moody's		
Senior Unsecured Rating	A-	Baal		

7 Q. HAVE THE CREDIT RATING AGENCIES IDENTIFIED ANY ISSUES

8 **REGARDING DUKE ENERGY KENTUCKY'S CREDIT QUALITY?**

9 The rating agencies believe Duke Energy Kentucky operates in a generally A. 10 supportive regulatory environment and expect that the Company's regulatory 11 relationships will support long-term credit quality with timely and sufficient 12 recovery for prudently incurred costs and expenses. Nonetheless, the credit rating 13 agencies have identified the challenges of managing Duke Energy's higher capital 14 expenditure program and prospects for more stringent environmental mandates 15 among the issues that could affect the credit quality of Duke Energy and its 16 operating utilities.

17 Q. HOW DO YOU EXPECT THIS MERGER TO IMPACT DUKE ENERGY

18 KENTUCKY'S ABILITY TO MEET ITS FINANCIAL OBJECTIVES?

A. Assuming that the Commission approves the merger with Progress Energy and
 that any conditions imposed are reasonable, it is my opinion that the customers of
 Duke Energy Kentucky will benefit from the merger. Duke Energy will become

the largest utility in the United States, positioning the combined company with size and scale, diversification and operational excellence that will be among the foremost in the industry. This will translate into continued financial strength and flexibility for dealing with circumstances such as changing regulatory requirements, volatility in the capital markets, economic downturns, etc.

6 Post-merger, Duke Energy will maintain strong investment-grade credit 7 ratings. Both Moody's and S&P reviewed the transaction and, on that basis, 8 affirmed the credit ratings of Duke Energy and subsidiaries (including Duke 9 Energy Kentucky) on the date of the merger announcement. Size, scale and 10 financial strength are important to investors and should support the ability of 11 Duke Energy Kentucky to attract capital on favorable terms, which is a clear benefit to customers. Additionally, investors will benefit from more stable returns 12 resulting from a higher proportion of regulated businesses (approximately 88% of 13 Duke Energy's business will be regulated after the merger, versus 79% before). 14

III. <u>KEY DUKE ENERGY KENTUCKY FINANCIAL POLICIES</u> <u>AND MERGER SAFEGUARDS</u>

15 Q. WHAT IS DUKE ENERGY KENTUCKY'S CURRENT CAPITAL 16 STRUCTURE?

A. As of December 31, 2010, Duke Energy Kentucky's capital structure is 43% debt
and 57% common equity.

19 Q. DESCRIBE DUKE ENERGY KENTUCKY'S DIVIDEND POLICY WITH 20 RESPECT TO PAYING DIVIDENDS TO ITS PARENT.

A. Duke Energy's dividend policy targets a 65-70% payout, based on adjusted
diluted earnings per share. Duke Energy Kentucky and all of Duke Energy's
operating subsidiaries are expected to mirror this policy over the long term by
paying dividends of approximately 65-70% of their earnings to the parent
company. In any given year, Duke Energy Kentucky will vary the level of
dividend payments based upon its capital needs and as needed to properly
maintain its desired capital structure.

8 Q. ARE THERE ANY PROTECTIONS IN PLACE TO PREVENT DUKE 9 ENERGY KENTUCKY FROM PAYING A DIVIDEND TO ITS PARENT 10 THAT ULTIMATELY IS DETRIMENTAL TO DUKE ENERGY 11 KENTUCKY'S FINANCIAL WELL-BEING?

A. As Ms. Janson testifies, one of the merger commitments imposed by the
Commission in the course of approving the Duke Energy/Cinergy merger was that
Duke Energy Kentucky could pay dividends only out of its retained earnings and
that it must maintain a capital structure which contains a minimum of 35% equity.
As Ms. Janson testifies, the Joint Applicants are willing to continue to abide by
this merger commitment.

Q. WHAT OTHER FINANCIAL PROTECTIONS HELP INSULATE DUKE ENERGY KENTUCKY AND ITS CUSTOMERS FROM THE OBLIGATIONS OF DUKE ENERGY UNDER THE MERGER?

A. In addition to the dividend and minimum equity requirements I just mentioned,
the Commission will continue to approve, under Kentucky law, the setting of

Duke Energy Kentucky's capital structure and cost of capital for ratemaking
 purposes, as well as its financing authority.

3 Q. WHAT SAFEGUARDS WILL EXIST TO PROTECT DUKE ENERGY 4 KENTUCKY'S CUSTOMERS FROM DEBT INCURRED BY DUKE 5 ENERGY OR ANY OF ITS AFFILIATES?

A. All debt issued by Duke Energy and its affiliates will be non-recourse to Duke
Energy Kentucky unless otherwise expressly authorized by the Commission in
advance. This means that the holders of those debt securities will not have
recourse against the assets, revenues or income of Duke Energy Kentucky to
fulfill those obligations. This is the same protection that currently exists today.

IV. <u>REVERSE STOCK SPLIT</u>

11 Q. IN BROAD TERMS, PLEASE DESCRIBE THE MERGER 12 TRANSACTION.

Under the terms of the Merger Agreement, Progress Energy shareholders will 13 Α. receive 2.6125 shares of Duke Energy common stock for each share of Progress 14 15 Energy common stock they own upon the closing of the transaction. After taking 16 into account the reverse stock split being executed by Duke Energy in connection with the closing of the transaction, this exchange ratio will be adjusted to 0.87083 17 shares of Duke Energy stock for each Progress Energy share. Duke Energy 18 shareholders will continue to hold their existing Duke Energy shares, adjusted for 19 20 the reverse stock split with respect to Duke Energy common stock. Upon 21 completion of the merger, Duke Energy's existing shareholders will own approximately 63% of the outstanding shares of the post-merger Duke Energy and
 Progress Energy's existing shareholders will own approximately 37% of the
 outstanding shares of the post-merger Duke Energy.

4 Q. EXPLAIN WHAT YOU MEAN BY A REVERSE STOCK SPLIT AND 5 HOW THAT WILL WORK.

A. As part of the merger, Duke Energy's Board of Directors approved a reverse stock
split. In a reverse stock split, a publicly traded company reduces the number of
outstanding shares in proportion to the split ratio. Because the company will only
be changing the number of outstanding shares, this should not change the
company's overall valuation. Assuming the company's overall valuation does not
change, the price per share will increase proportionally. The company's total
market capitalization should not change solely because of the reverse stock split.

There are several reasons why doing a reverse stock split makes sense at 13 this time. First and foremost, the reverse stock split ensures that Duke Energy 14 15 will have enough shares authorized for issuance to Progress Energy shareholders 16 to complete the merger. Furthermore, the reverse stock split is expected to bring 17 the company's stock price more in line with our peer companies and will reduce the number of shares outstanding. Currently, Duke Energy has more than 1.3 18 19 billion outstanding shares. After the merger closes, if there were no reverse stock 20 split, the company would have to issue approximately 750 million additional 21 shares, bringing the total to more than 2 billion shares, which is a very large 22 number. Doing a reverse stock split makes sense for the company so that the total

number of outstanding shares is more manageable. The reverse stock split, by
 itself, will have no adverse affect on investors.

V. THE UTILITY MONEY POOL AGREEMENT

3 Q. PLEASE DESCRIBE THE UTILITY MONEY POOL AGREEMENT.

4 A. The Utility Money Pool Agreement authorizes Duke Energy, Duke Energy 5 Business Services and Duke Energy's utility operating companies (including 6 Duke Energy Kentucky) to participate in a money pool arrangement to better 7 manage cash and working capital requirements. The Utility Money Pool 8 Agreement was approved by the Commission in Case No. 2005-00228, as part of 9 the merger of Duke Energy and Cinergy. The Utility Money Pool Agreement was 10 revised on November 8, 2008 to reflect the deletion of Duke Energy Shared Services, which was consolidated into Duke Energy Business Services. 11 The 12 substantive terms of the Agreement have not been changed. Under this 13 arrangement, those companies with surplus short-term funds provide short-term loans to affiliates (other than Duke Energy and Cinergy) participating under this 14 15 arrangement. This surplus cash may be from internal or external sources.

16Q.PLEASE DESCRIBE THE CHANGES THAT DUKE ENERGY17KENTUCKY IS REQUESTING THE COMMISSION TO APPROVE.

A. Duke Energy Kentucky is requesting that the Commission approve the addition of
 Progress Energy, its two utility companies (Progress Energy Florida, Inc. and
 Progress Energy Carolinas, Inc.) and Progress Energy Service Company, LLC to
 this agreement.
Q. DO YOU BELIEVE THAT DUKE ENERGY KENTUCKY'S RETAIL ELECTRIC AND GAS CUSTOMERS HAVE BENEFITTED FROM THE UTILITY MONEY POOL AGREEMENT? IF YES, PLEASE EXPLAIN.

4 A. Duke Energy Kentucky's retail customers have benefitted from the Utility Money 5 The Utility Money Pool Agreement gives Duke Energy Pool Agreement. 6 Kentucky and the other participating companies a lower cost source of short-term 7 funds as compared to the available bank borrowings and commercial paper. 8 Participating companies with excess cash can extend loans to other participating 9 companies that are in need of short-term funds. The rate at which these loans are 10 extended is lower than borrowing rates from external sources and higher than 11 what can be earned on a short-term investment. This results in a positive outcome for both the lender and the borrower. The outcome will also be beneficial to Duke 12 Energy Kentucky's customers as their utility will now be able to participate in a 13 larger money pool – again the size, scope and strength of the post-merger Duke 14 15 Energy Kentucky will benefit customers.

VI. <u>SUMMARY</u>

16 Q. PLEASE SUMMARIZE YOUR TESTIMONY.

A. In my opinion, the customers of Duke Energy Kentucky will benefit from the
 merger between Duke Energy and Progress Energy. Duke Energy Kentucky is
 currently in a strong financial condition. It is adequately capitalized and it has
 strong credit ratings. Kentucky law and the existing merger commitments are
 sufficient to protect Duke Energy Kentucky and its customers from merger-

1 related risks. Duke Energy's credit quality will be enhanced by the transaction 2 and the company will have the size, scope and scale necessary to meet the 3 challenges that utilities are likely to encounter in the years ahead. The reverse stock split will provide the company with the shares necessary to complete the 4 transaction and reduce the managerial and analytical challenges of an extremely 5 6 high share count. Finally, the Utility Money Pool Agreement will also have a positive impact on Duke Energy Kentucky and its customers by giving the 7 8 company an opportunity to both borrow and lend money on terms that are better 9 than what it would be able to obtain from unaffiliated lenders. This merger is in the best interests of Duke Energy Kentucky's customers and its investors. 10

11 Q. DOES THIS CONCLUDE YOUR PRE-FILED TESTIMONY?

12 A. Yes.

VERIFICATION

State of North Carolina)) SS: County of Mecklenburg)

The undersigned, Stephen De May, being duly sworn, deposes and says that he is the Senior Vice President of Duke Energy Business Services LLC, that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.

Subscribed and sworn to before me by <u>Stephen De May</u> on this $\underline{\underline{30}}$ day of March 2011.

<u>'l. ('l.)</u> NOTARY PUBLIC

My Commission Expires: 10 22-2011

e.

COMMONWEALTH OF KENTUCKY

BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

[

DIRECT TESTIMONY OF

JIM L. STANLEY

ON BEHALF OF

JOINT APPLICANTS

April 4, 2011

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I. <u>INTRODUCTION</u>

1 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

- A. My name is Jim Stanley and my business address is 526 South Church Street,
 Charlotte, North Carolina 28208.
- 4 Q. WHAT IS YOUR CURRENT POSITION?
- A. I am Senior Vice President of Power Delivery for Duke Energy Corporation's
 ("Duke Energy") Franchised Electric and Gas Business, which includes Duke
 Energy Kentucky, Inc. ("Duke Energy Kentucky" or the "Company").

8 Q. WILL YOU PLEASE SUMMARIZE YOUR EDUCATION AND 9 PROFESSIONAL QUALIFICATIONS?

10 I hold a Bachelor of Science degree in Accounting from Ball State University. I A. joined Duke Energy Indiana, Inc. ("Duke Energy Indiana" f/k/a PSI Energy, Inc.), 11 Staff Accountant/Corporate Accounting Analyst in the Accounting 12 as Department. I progressed through assignments of increasing responsibility in 13 accounting, human resources and field operations, including service as district 14 15 manager and regional manager for field operations. I have also served as general 16 manager of employee and union relations, general manager of transmission and distribution projects, and as vice president of transmission and distribution 17 18 construction and maintenance. I was named President of Duke Energy Indiana in 19 November 2006 and held that position through May 2010, when I assumed my 20 current role as Senior Vice President of Power Delivery.

Q. PLEASE SUMMARIZE YOUR DUTIES AS SENIOR VICE PRESIDENT OF POWER DELIVERY FOR DUKE ENERGY'S FRANCHISED ELECTRIC AND GAS BUSINESS.

A. As part of my duties and responsibilities, I provide executive management of the
electric transmission and distribution systems for Duke Energy's regulated utility
operations in Kentucky, Ohio, Indiana, North Carolina and South Carolina. With
almost 5,000 employees and dozens of operating centers throughout the
company's five states, Power Delivery tackles Duke Energy's basic mission –
keeping the power flowing to customers.

10Q.WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS11PROCEEDING?

A. The purpose of my testimony is to describe the technical aspects of Duke Energy
Kentucky's electric delivery system and its current operational characteristics and
to explain why the proposed transaction will not adversely impact Duke Energy
Kentucky or its stakeholders. I will explain why the post-merger Duke Energy
will have the requisite technical ability to continue to allow Duke Energy
Kentucky to provide reasonable service.

II. DUKE ENERGY KENTUCKY'S ELECTRIC DELIVERY SYSTEM

18 Q. PLEASE GENERALLY DESCRIBE THE DUKE ENERGY KENTUCKY 19 ELECTRIC DELIVERY SYSTEM.

A. Duke Energy Kentucky owns and operates all of its electric distribution and local
transmission facilities. Its parent, Duke Energy Ohio, Inc. ("Duke Energy Ohio"),

1 owns and operates, subject to the functional control of the independent system 2 operator, the bulk transmission facilities located in Duke Energy Kentucky's 3 service territory. The Duke Energy Kentucky electric delivery system is used, 4 among other things, to deliver retail electric service to nearly 136,000 customers located in all or portions of six counties in northern Kentucky. Duke Energy 5 6 Kentucky's electric delivery system includes approximately 107 circuit miles of 7 transmission lines operating at 69 kV. It also includes 2,134 miles of primary distribution circuits operating at 12.5 kV or lower and approximately 799 miles of 8 9 secondary distribution circuits operating at 480 volts or below. The delivery 10 system also includes 37 distribution substations, and combined transmission and 11 distribution substations with a combined capacity of approximately 1,800,000 12 kVA and various other equipment and facilities. The Duke Energy Kentucky 13 electric system is interconnected with the Duke Energy Ohio system at 12.5 kV, 69 kV and 138 kV at multiple locations, with two normally open 69 kV 14 15 connections to the East Kentucky Power Cooperative transmission system. The 16 Duke Energy Ohio electric system is interconnected with 6 neighboring electric 17 systems at 69 kV, 138 kV and 345 kV.

18 Q. WHAT ARE DUKE ENERGY KENTUCKY'S OBJECTIVES IN

DESIGNING, CONSTRUCTING, OPERATING AND MAINTAINING ITS ELECTRIC DELIVERY SYSTEM?

A. In designing, constructing, operating and maintaining its facilities, Duke Energy
Kentucky strives to provide safe, cost-effective and reliable electric service.

1Q.PLEASEGENERALLYDESCRIBEHOWDUKEENERGY2KENTUCKY'STRANSMISSIONANDDISTRIBUTIONSYSTEMIS3DESIGNED, CONSTRUCTED AND OPERATED.

A. The electric transmission system is designed to deliver bulk electric power from
local generating plants and other resources to regional substations, or to
interconnect with other systems in order to enhance system reliability. Typical
transmission voltages for Duke Energy Kentucky are 69 kV.

Duke Energy Kentucky is a transmission dependent utility relying upon 8 the bulk transmission system of Duke Energy Ohio to provide safe and reliable 9 service to its Kentucky customers. Currently, Duke Energy Kentucky is a party to 10 a Joint Transmission Agreement that provides for the planning and operation of 11 the combined transmission system of Duke Energy Kentucky, Duke Energy Ohio 12 and Duke Energy Indiana as an integrated utility system. The Joint Transmission 13 Agreement also provides criteria for cost assignment and allocation of 14 15 transmission facilities and revenues for the combined transmission system of the three utilities. As I discuss later in my testimony, Duke Energy Kentucky and its 16 parent, Duke Energy Ohio, are in the process of realigning regional transmission 17 organization ("RTO") membership from the Midwest Independent System 18 Operator ("Midwest ISO") to PJM Interconnection, LLC ("PJM"). Duke Energy 19 Indiana is planning on remaining a member of the Midwest ISO. As a result, the 20 Joint Transmission Agreement will no longer be in place following the RTO 21 realignment. 22

23

The physical design of the electric transmission system is generally

1 governed by the National Electrical Safety Code ("NESC"). The system is 2 operated in accordance with ReliabilityFirst Corporation ("RFC") and North 3 American Electric Reliability Corporation ("NERC") guidelines, and is currently 4 under the functional control of the Midwest ISO, although we are in the midst of 5 transferring functional control to PJM.

The electric distribution system is designed to receive bulk power at 6 7 transmission voltages, reduce the voltage to 12.5 kV or 4 kV for delivery to distribution transformers and ultimate delivery of power to customers' premises. 8 The physical design of the distribution system is also generally governed by the 9 10 National Electric Safety Code ("NESC"). The Company monitors system performance with various systems such as Supervisory Control and Data 11 12 Acquisition ("SCADA") and the Distribution Outage Management System 13 ("DOMS").

14 Q. PLEASE GENERALLY DESCRIBE HOW DUKE ENERGY 15 KENTUCKY'S DELIVERY SYSTEM IS MAINTAINED.

A. Duke Energy Kentucky maintains its delivery system in accordance with good
 utility practice by following several inspection, monitoring, testing, and periodic
 maintenance programs. Examples of these programs include: substation
 inspections, line inspections, vegetation management, underground cable testing
 and replacement and capacitor maintenance. Duke Energy Kentucky uses various
 reliability indices to measure the effectiveness of its maintenance programs and
 system reliability.

Q. PLEASE DESCRIBE SOME OF THE FACTORS THAT THE COMPANY MUST CONSIDER IN ATTEMPTING TO ACHIEVE ITS OBJECTIVES OF PROVIDING SAFE, COST-EFFECTIVE AND RELIABLE ELECTRIC SERVICE.

5 A. Duke Energy Kentucky must provide safe and reliable service while at the same 6 time responsibly managing the costs of providing such service. The Company 7 weighs various factors in selecting the electric delivery system projects in which 8 to invest, including the Company's planning criteria, requirements mandated 9 either by regulatory authorities or reliability councils, and project cost versus 10 customer benefits to name a few.

11 Q. HOW DOES THE COMPANY BALANCE ALL OF THESE FACTORS?

Annually, electric system studies are performed to determine where and when system modifications are needed to ensure load is adequately served. When these needs are identified, multiple solutions are developed, addressing not only the capacity need, but also providing opportunities to maintain or improve reliability and operating flexibility. Recommendations are made and discussed with the operations staff to ensure a balanced, workable plan has been developed.

18 Q. WHAT IS THE STATUS OF THE TRANSFER OF FUNCTIONAL 19 CONTROL OF DUKE ENERGY KENTUCKY'S ELECTRIC 20 TRANSMISSION FACILITIES FROM MIDWEST ISO TO PJM?

A. Duke Energy Kentucky continues to believe that RTO realignment was in the best
 interests of its customers and the Company. Duke Energy Kentucky's need to
 realign its RTO membership actually arose due to the Company's dependence

1 upon the bulk transmission system of Duke Energy Ohio. Duke Energy Kentucky 2 owns very few bulk transmission facilities, and the Company's generating stations are actually connected to the Duke Energy Ohio-owned transmission system. 3 When Duke Energy Ohio made the decision to realign its RTO membership to 4 5 PJM, Duke Energy Kentucky determined it was prudent to realign as well to maintain the current efficiencies and avoid additional operational complexities 6 and costs to remain in the Midwest ISO. Duke Energy Kentucky sought and 7 received Kentucky Public Service Commission ("Commission") approval to 8 realign its RTO membership from the Midwest ISO to PJM in Case No. 2010-9 10 00203. Duke Energy Kentucky is in the process of completing its realignment in accordance with the Commission's December 22, 2010 order. Currently, Duke 11 Energy Kentucky is planning to complete the realignment by January 1, 2012, 12 13 subject to Duke Energy Ohio completing its own realignment.

III. <u>RELIABILITY OF DUKE ENERGY KENTUCKY'S</u> <u>ELECTRIC DELIVERY SYSTEM</u>

14 Q. DO YOU HAVE AN OPINION AS TO THE RELIABILITY OF DUKE 15 ENERGY KENTUCKY'S SERVICE TO ITS CUSTOMERS?

A. Yes. In my opinion Duke Energy Kentucky does a very good job of maintaining
reliability of service. This opinion is based on my experience and observations as
well as the various indices that we track and use to measure the reliability of our
system.

Q. YOU STATED THAT DUKE ENERGY KENTUCKY USES VARIOUS INDICES TO MEASURE SYSTEM RELIABILITY. PLEASE EXPLAIN THESE RELIABILITY INDICES.

These electric reliability indices are generally recognized standards for measuring 4 A. 5 the number, scope and duration of outages. Customer Average Interruption Duration Index ("CAIDI") is the average interruption duration or average time in 6 7 minutes to restore service per interrupted customer, and is expressed by the sum 8 of the customer interruption durations divided by the total number of customer interruptions. System Average Interruption Duration Index ("SAIDI") is the 9 10 average time in minutes each customer is interrupted, and is expressed by the sum of customer interruption durations divided by the total number of customers 11 served. System Average Interruption Frequency Index ("SAIFI") is the system 12 13 average interruption frequency index, and represents the average number of interruptions per customer. SAIFI is expressed by the total number of customer 14 interruptions divided by the total number of customers served. The Commission 15 16 standardized the use of these reliability indices in Administrative Case No. 2006-17 00494. Each year we file reliability reports with the Commission in accordance with the Commission's order. 18

In addition, a significant portion of the incentive compensation for employees responsible for system reliability is tied to system performance as measured by reliability indices, such as these. Incentive compensation is also tied to how our customers grade or judge our response after an outage occurs.

1 Q. HOW HAS DUKE ENERGY KENTUCKY'S SYSTEM PERFORMED AS

2 MEASURED BY THESE RELIABILITY INDICES?

Duke Energy Kentucky's system has performed well. Exhibit O-1 to my 3 A. testimony shows the data for these three indices for the last 10 years, both with 4 and without effects of major storms. In my opinion, this is an excellent reliability 5 record and demonstrates how our overall system reliability has improved over the 6 years. Virtually all utilities that have implemented outage management software 7 systems have experienced deterioration in their reliability indices' statistics. This 8 does not mean that reliability has deteriorated, just that the utility is capturing 9 10 more and better outage data. I believe that overall service improves with the use of such systems because it promotes better service restoration, as discussed 11 12 below.

Q. WHAT FACTORS CONTRIBUTE TO THE RELIABILITY OF DUKE ENERGY KENTUCKY'S DELIVERY SYSTEM?

A. In my opinion there are a number of factors, beginning with the design,
construction, operation and maintenance of the system, as discussed above. Duke
Energy Kentucky has spent \$31.2 million on the Kentucky electric delivery
system over the past two years and will invest approximately \$20.1 million this
year. We will inspect 1,613 miles of electric transmission and distribution lines
this year (making necessary repairs) and we will continue with our normal
vegetation control.

Even the best design, construction, operations and maintenance of transmission and distribution facilities will not prevent all outages. When storms

and other events create outages, restoration of service becomes the priority for
providing reliable service. Because we are part of a much larger enterprise, Duke
Energy Kentucky has the ability to call upon the resources of all the Duke Energy
utilities to assist with restoration operations when needed. This has been very
valuable to Duke Energy Kentucky and its customers following the 2008
windstorm caused by remnants of Hurricane Ike and the 2009 ice storm that swept
through the Ohio River Valley.

8 Q. WHAT ARE SOME OF THE KEY FACTORS FOR SUPERIOR SERVICE 9 RESTORATION?

A. That depends on the type and magnitude of the outages Duke Energy Kentucky is
experiencing. Routine minor outages, such as ones caused by a vehicle knocking
down a pole or a minor equipment failure, are normally handled by our local
service personnel located throughout Duke Energy Kentucky's service territory.
Having experienced people and the necessary equipment available in the area is
essential.

Major service restoration efforts, such as those required after a significant 16 storm, require far more effort and planning. Duke Energy has emphasized 17 18 emergency planning and preparation for dealing with these events. We have a comprehensive emergency plan in place that has been refined over time and 19 incorporates the lessons we have learned from our experience and the experiences 20 21 of others. This emergency plan provides for the quick response and highly coordinated efforts of a large number of employees for different levels and types 22 of emergency situations. For example, system operators continuously monitor 23

weather conditions. When lightning, wind or ice storms approach or hit Duke
 Energy Kentucky's service territory, line crews are called or held over to respond.
 We will often call in several hundred employees to respond to severe storms,
 including crews stationed in Ohio, Indiana and, occasionally, the Carolinas. We
 also mobilize other employees such as transportation, information technology,
 and engineering personnel as necessary or required.

If necessary, Duke Energy Kentucky will contact other utilities for
additional line crews through an external mutual assistance program. We
routinely set up an emergency response center adjacent to the System Operation
Center to coordinate storm operations and use several sophisticated tools such as
DOMS, crew tracking and outage reporting to provide decision support. In some
cases, we locate emergency response centers in affected areas to better coordinate
our response.

14 Q. PLEASE DESCRIBE HOW THE DOMS SYSTEM HELPS THE 15 RELIABILITY OF THE DUKE ENERGY KENTUCKY SYSTEM.

DOMS is a state-of-the-art outage management software application that Duke 16 A. 17 Energy Kentucky adopted to improve its ability monitor and respond to outages. 18 DOMS replaced the former trouble call outage management system (a/k/a 19 "TCOMS") and was fully implemented in 2010 across the entire Duke Energy 20 footprint. DOMS now provides Duke Energy with common data for efficient reporting and outage management among and across all five of its utility service 21 22 territories. DOMS is used both for routine outages and for major events. 23 Customers typically report outages by telephone through Duke Energy Kentucky's

1 call center. The call center creates an outage call through a telephone software 2 application that interfaces with DOMS. DOMS analyzes the calls and identifies to Duke Energy Kentucky's dispatchers the piece of equipment (e.g., circuit 3 4 breaker, recloser, fuse, transformer, etc.) that has isolated the probable location of 5 the outage. The dispatcher contacts the field trouble response person through the 6 radio system to direct them to the location to make repairs and restore electric 7 service to the customers. Generally, the field trouble response person inspects the 8 circuit or segment of line in question to identify and report the cause of the 9 outage.

Q. WHAT IS DUKE ENERGY'S POSITION REGARDING INVESTMENT IN SMART GRID TECHNOLOGY AND SMART METERS AND HOW WILL THOSE INVESTMENTS IMPROVE SYSTEM RELIABILITY IN THE FUTURE?

14 Duke Energy has already begun implementing smart grid solutions in its service A. 15 territories in Ohio and North Carolina. Duke Energy is taking a measured 16 approach and is still evaluating its deployment strategy for other jurisdictions, including Kentucky. In general, Duke Energy believes smart grid provides many 17 18 opportunities for greater reliability of operations and improved services and 19 interactions with our customers. For example, smart grid will provide better data 20 to assist the utility in pinpointing outage locations as well as causes, and even allow the utility to proactively assess the condition of the delivery system prior to 21 22 an actual outage occurring. This in turn means shorter, and possibly even fewer, 23 outages to customers. Through the deployment of smart meter technology, the smart grid will allow Duke Energy to offer enhanced services to its customers,
 including innovative energy efficiency programs, time of use rates, and greater
 convenience in terms of remote connection of new service and disconnection of
 old services. The smart grid represents the next step in grid modernization.

IN 2009, THE COMMISSION ISSUED ITS REPORT ON HURRICANE 5 О. 6 IKE AND THE ICE STORM. THE "IKE AND ICE REPORT" INCLUDED 7 MANY RECOMMENDATIONS FOR **IMPROVING** SYSTEM 8 **RELIABILITY AND RESTORATION EFFORTS. WHAT HAS DUKE** 9 ENERGY KENTUCKY DONE IN RESPONSE TO THE ISSUANCE OF THE COMMISSION'S "IKE AND ICE REPORT"? 10

11 Duke Energy Kentucky filed its comments regarding the Commission's A. 12 recommendations and discussed detailed implementation efforts for many of 13 those recommendations. Rather than simply recite our prior response, I will 14 highlight a few of our efforts to implement the recommendations and ideas in the 15 Ike and Ice Report. First, Duke Energy Kentucky maintains and regularly updates 16 contact information for local emergency response agencies and governmental 17 leaders. When local emergencies occur, we want to make sure that we have an open line of communication with first responders and government decision-18 19 makers.

20 Duke Energy Kentucky also has a comprehensive vegetation management 21 program that includes a "danger tree" removal protocol. Updates on this plan are 22 filed with the Commission on an annual basis. Duke Energy Kentucky also uses 23 an on-the-ground inspection protocol for its distribution system and has

implemented a post-restoration follow-up inspection for areas in which an outage
 impacts more than 1,000 customers. We also continue to work with our
 customers who request and wish to pay for enhanced reliability through
 conversion to underground facilities wherever feasible.

5 With regard to the Ike and Ice Report's outage response recommendations, 6 Duke Energy Kentucky utilizes the outage management system that I described 7 earlier, DOMS, to optimize our response to weather related outages. The DOMS 8 system is updated regularly. To assure that we have good communications, Duke 9 Energy Kentucky has obtained satellite phones to assist in outage coordination 10 when other phone service is unavailable due to severe weather events. 11 Additionally, Duke Energy Kentucky employs meteorologists who monitor and forecast the weather and who also participate in National Weather Service pre-12 storm conference calls. This allows us to anticipate outages caused by major 13 14 storm events and to pro-actively prepare to respond to any damage caused to our 15 electric distribution system.

One of the benefits of being a part of Duke Energy, which has multiple service jurisdictions, is that Duke Energy Kentucky has ready access to additional resources from its sister utilities in Ohio, Indiana and the Carolinas. They know our system and can provide emergency support and assistance during severe weather emergencies. This asset will grow in value as we add the Progress Energy Carolinas and Progress Energy Florida teams to our roster of resources.

22 Duke Energy Kentucky has also taken steps to keep our customers 23 informed electronically during severe weather events. For example, Duke Energy

1 Kentucky activates a storm response web page during severe weather events 2 which contains updated news releases, messages and links to key storm 3 information and outage restoration progress. Duke Energy Kentucky has also 4 implemented the use of social networking tools, such as Twitter, to give its 5 customers regular updates on the status of outage response efforts and repairs.

6 The Ike and Ice Report contained many valuable lessons and 7 recommendations for all utilities and we have been proactive in our efforts to 8 implement the Commission's recommendations.

IV. RELIABILITY AFTER THE MERGER

9 Q. WILL THE PROPOSED MERGER OF DUKE ENERGY AND PROGRESS 10 ENERGY HAVE ANY IMPACT ON THE RELIABILITY OF DUKE 11 ENERGY KENTUCKY'S ELECTRIC SERVICE?

There should be no adverse impact upon Duke Energy Kentucky's electric system 12 A. 13 reliability following the merger. The indices I have cited above demonstrate that Duke Energy Kentucky has a solid track record for providing reliable service. 14 15 Moreover, the testimony of Mr. James E. Rogers, Mr. William D. Johnson and 16 Ms. Julia S. Janson all demonstrate that both Duke Energy and Progress Energy 17 are committed to providing reliable service. This commitment will continue after 18 the merger. There are no plans to eliminate any service centers or control centers 19 affecting Duke Energy Kentucky as a part of the merger. Likewise, there are no 20 plans to reduce Duke Energy Kentucky's equipment or the number of critical field personnel such as electric linemen and plant personnel. In my opinion, the only
 impacts on reliability arising from this merger will be positive.

3 Q. WHY DO YOU BELIEVE THAT THERE WILL BE POSITIVE IMPACTS 4 ON RELIABILITY ARISING OUT OF THE PROPOSED MERGER?

5 A. My belief is based on our experience implementing the Duke Energy/Cinergy merger. We found that Duke Energy and Cinergy had different approaches to 6 7 some issues. Following the merger, we were able to select the best practices from 8 both companies and combine them in a manner that allowed us to provide even 9 better service. Since the merger was completed in 2006, the operating companies have also been able to share personnel, call center capacity, equipment and spare 10 11 This has led to better service for our customers throughout the Duke parts. 12 Energy footprint – including the service territory of Duke Energy Kentucky. I would expect to see some of the same results from this merger. We will also have 13 14 a larger pool of resources to draw from when we are responding to major outages.

V. SUMMARY

15 Q. WOULD YOU LIKE TO SUMMARIZE YOUR TESTIMONY?

A. For all of the reasons that I have mentioned, this merger will have no adverse
impact upon Duke Energy Kentucky's electric system or its customers. We will
be able to leverage best practices from both the Duke Energy and Progress Energy
companies to improve our system reliability. When major outage events occur,
Duke Energy Kentucky will have a greater amount of resources to tap into just
within the Duke Energy enterprise. Moreover, the Commission's annual

1		reliability reporting requirements provide even greater assurance that any issues
2		affecting Duke Energy Kentucky's electric system will be identified and mitigated
3		quickly and efficiently. The merger will have no impact upon our transition from
4		Midwest ISO to PJM. The merger is for a proper purpose and in the public's
5		interest and, certainly, Duke Energy will continue to have the technical ability to
6		own and operate Duke Energy Kentucky upon the completion of the merger.
7	Q.	WAS EXHIBIT O-1 TO YOUR TESTIMONY PREPARED BY YOU OR
8		BY SOMEONE WORKING UNDER YOUR SUPERVISION?
9	А.	Yes, it was.

10 Q. DOES THIS CONCLUDE YOUR PRE-FILED TESTIMONY?

11 A. Yes.

VERIFICATION

State of North Carolina)) SS: County of Mecklenburg)

The undersigned, Jim Stanley, being duly sworn, deposes and says that he is the Senior Vice President of Duke Energy Business Services LLC, that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.

Jim Stanley, Affiant

Subscribed and sworn to before me by \underline{Jim} $\underline{Stanley}$ on this $\underline{23}^{d}$ day of March 2011.

NOTARY PUBLIC

My Commission Expires:



EXHIBITS

Document	Exhibit
Schedule of Duke Energy Kentucky's Reliability Index Data for 2001-2010	O-1

Duke Kentucky Year-End Reliability Indices

	Major I	Event Days In	cluded	Major B	Event Days Ex	cluded
Year	SAIFI	CAIDI	SAIDI	SAIFI	CAIDI	SAIDI
2001	1.67	215.3	359.6	1.15	98.3	113.5
2002	1.66	86.0	142.5	1.55	82.5	127.7
2003	1.72	100.1	172.3	1.49	77.3	115.1
2004	1.07	74.4	79.9	1.07	74.3	79.7
2005	1.24	94.5	117.1	1.04	85.2	88.6
2006	2.05	141.0	289.7	1.43	81.3	116.5
2007	1.59	179.8	286.7	1.15	94.1	108.3
2008	2.38	741.7	1,762.1	1.28	83.1	106.4
2009	1.58	126.6	199.9	1.13	101.3	114.2
2010	1.48	92.0	136.1	1.30	87.9	114.3

COMMONWEALTH OF KENTUCKY

BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

Case No. 2011

DIRECT TESTIMONY OF

DANNY WILES

ON BEHALF OF

JOINT APPLICANTS

April 4, 2011

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I. INTRODUCTION

1	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
2	А.	My name is Danny Wiles, and my business address is 550 South Tryon Street,
3		Charlotte, North Carolina 28202.
4	Q.	BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?
5	A.	I am employed by Duke Energy Business Services, LLC as Vice President of
6		Accounting for the U.S. Franchised Electric & Gas ("USFE&G") Business of
7		Duke Energy Corporation ("Duke Energy").
8	Q.	PLEASE DESCRIBE YOUR DUTIES AS VICE PRESIDENT OF
9		ACCOUNTING FOR THE U.S. FRANCHISED ELECTRIC & GAS
10		BUSINESS UNIT.
11	A.	I am responsible for the accounting functions of Duke Energy's U.S. Franchised
12		Electric & Gas business unit, which comprises Duke Energy's regulated utility
13		businesses in Kentucky, Ohio, Indiana, North Carolina and South Carolina. I am
14		responsible for the books of account and accounting records for these regulated
15		utility businesses, which include Duke Energy Kentucky, Inc. ("Duke Energy
16		Kentucky").
17	Q.	PLEASE BRIEFLY DESCRIBE YOUR EDUCATION AND
18		PROFESSIONAL EXPERIENCE.
19	A.	I graduated from the University of North Carolina at Chapel Hill with a Bachelor

of Science in Business Administration. I am a certified public accountant and a
 member of the American Institute of Certified Public Accountants. I practiced
 public accounting for sixteen years with Arthur Andersen, LLP, where I was

1	promoted to Audit Partner in 1999. I joined Duke Energy in 2002 as Managing
2	Director of Corporate Accounting Research. I was named to my current position
3	in February 2008. I am also one of Duke Energy's accounting representatives
4	with the Edison Electric Institute, a trade association of electric utility companies.

5 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS 6 PROCEEDING?

I will explain the accounting considerations that arise as a result of the merger 7 A. 8 between Duke Energy and Progress Energy, Inc. ("Progress Energy"). In 9 particular, I will describe the impact of rules of accounting as they relate to Duke 10 Energy Kentucky and I will explain why this transaction, from an accounting perspective, is significantly different than the 2006 merger of Duke Energy and 11 Cinergy Corp. ("Cinergy") as it relates to the potential impact on the financial 12 13 statements for Duke Energy Kentucky.

II. ACCOUNTING CONSIDERATIONS

14 Q. PLEASE BRIEFLY EXPLAIN THE BASIS FOR DUKE ENERGY
15 KENTUCKY'S ACCOUNTING AND FINANCIAL STATEMENTS.

A. Duke Energy Kentucky's accounting and financial reporting policies and
practices conform to generally accepted accounting principles ("GAAP") in the
United States.

19 Q. WHAT IS MEANT BY THE TERM GAAP?

1	А.	GAAP refers to the common set of accounting conventions, rules and procedures
2		established by the Financial Accounting Standards Board ("FASB") under the
3		authority of the United States Securities Exchange Commission ("SEC"). GAAP
4		is recognized as authoritative by the Public Company Accounting Oversight
5		Board ("PCAOB"), which promulgates auditing standards in the United States.
6		GAAP is primarily used by non-governmental entities as the basis of accounting
7		for their external financial statements and reporting.

8 Q. WHAT IS THE UNIFORM SYSTEM OF ACCOUNTS FOR MAJOR 9 ELECTRIC UTILITIES?

A. The Uniform System of Accounts ("USofA") is the set of accounts prescribed by
the Federal Energy Regulatory Commission ("FERC") that is applicable to
investor-owned electric public utilities in the United States. The USofA is set
forth in Part 101 of Title 18 of the Code of Federal Regulations.

14 Q. ARE DUKE ENERGY KENTUCKY'S BOOKS AND ACCOUNTING 15 RECORDS KEPT IN COMPLIANCE WITH THE USofA?

16 A. Yes.

17 Q. WHAT PRONOUNCEMENTS GOVERN THE ACCOUNTING FOR 18 BUSINESS COMBINATIONS SUCH AS DUKE ENERGY?

A. Section 805 ("Business Combinations") of the FASB's Accounting Standards
 Codification ("ASC 805") is the primary authoritative accounting pronouncement
 covering the subject of accounting for business combinations such as Duke
 Energy. ASC 805 applies to combinations of business entities in general,

however, not just to combinations of regulated entities such as investor-owned
 utilities.

3 Q. PLEASE BRIEFLY EXPLAIN PURCHASE ACCOUNTING.

4 In general terms, the purchase accounting method treats a business combination as A. 5 the acquisition of one company by another. The purchase price is allocated to all of the purchased company's identified assets acquired and liabilities assumed, 6 7 based on their fair values. If the purchase price exceeds the fair value of the 8 acquired company's identified assets and liabilities, the excess is recorded as 9 goodwill. Earnings and losses of the purchased company are included in the acquiring (purchasing) company's financial statements from the consummation of 10 the date of the acquisition forward. 11

12 Q. IN THIS MERGER, WHO WILL BE THE ACQUIRING (PURCHASING)

13 COMPANY AND WHO WILL BE THE ACQUIRED (PURCHASED)

14 COMPANY FOR PURPOSES OF ASC 805?

A. Duke Energy will be the acquiring company and Progress Energy will be theacquired company.

17 Q. HOW WILL PURCHASE ACCOUNTING AFFECT THE FINANCIAL 18 STATEMENTS OF DUKE ENERGY?

A. Effective with the closing of the merger, Progress Energy will become part of
Duke Energy and therefore Duke Energy's financial statements will include the
results of the operations of Progress Energy. Duke Energy will apply purchase
accounting to the assets and liabilities it is acquiring from Progress Energy,
whereby the purchase price of the transaction will be applied to the assets and

liabilities acquired. The resulting accounting is that the assets and liabilities of 1 Progress Energy will be reflected in the balance sheet of Duke Energy at the 2 respective fair values, with any residual allocated to goodwill. The Form S-4 3 filed by Duke Energy on March 17, 2011 with the SEC includes certain pro forma 4 financial information that reflects the results of operations and financial condition 5 of the merged companies (Duke Energy and Progress Energy) on an "as-if 6 combined" basis. A copy of the pro forma financial information contained in the 7 Form S-4 is attached to my testimony as Exhibit P-1. 8

9 **Q**.

10

HOW WILL PURCHASE ACCOUNTING AFFECT THE FINANCIAL STATEMENTS OF DUKE ENERGY KENTUCKY?

A. Purchase accounting for the acquisition of Progress Energy by Duke Energy will
have no impact on the financial statements of Duke Energy Kentucky. In the
current transaction, Duke Energy Kentucky is part of the acquiring company, but
Duke Energy Kentucky itself is not acquiring any assets or assuming any
liabilities of the acquired company, so there is no purchase accounting impact to
the financial statements of Duke Energy Kentucky from this transaction.

17 Q. DOES THE USofA CONTAIN ANY SPECIFIC PROVISIONS WITH

18 **RESPECT TO ACCOUNTING FOR BUSINESS COMBINATIONS**

19 INVOLVING REGULATED ELECTRIC PUBLIC UTILITIES?

A. The USofA does not provide broad guidance on the accounting for business combinations, but rather the specific accounts that must be used in relation to electric plant that is purchased or sold. However, just as the current transaction will not have any impact on the financial statements of Duke Energy Kentucky from a GAAP standpoint, it will also not have any impact from a USofA or FERC
 reporting standpoint.

Q. IN LIGHT OF THE ACCOUNTING TREATMENTS YOU HAVE DESCRIBED, DO YOU BELIEVE THAT THE SEC WILL REQUIRE DUKE ENERGY KENTUCKY TO BE THE RECIPIENT OF ANY "PUSHDOWN" ACCOUNTING AS PART OF THIS MERGER TRANSACTION?

- A. No. The topic of "push-down" accounting is not applicable to the financial
 statements of Duke Energy Kentucky for this transaction. "Push-down"
 accounting only applies to the financial statement of the acquired entity and, in
 this transaction, Duke Energy Kentucky is part of the acquiring entity rather than
 part of the acquired entity.
- Q. "PUSH-DOWN" ACCOUNTING WAS A SIGNIFICANT ISSUE IN THE
 2005 COMMISSION CASE CONSIDERING THE MERGER BETWEEN
 DUKE ENERGY AND CINERGY. WHY IS IT NOT A SIGNIFICANT
 ISSUE IN THIS PROCEEDING?
- A. In the Duke Energy/Cinergy transaction, Duke Energy Kentucky was part of the
 acquired entity, and therefore "push-down" accounting would have been required
 if certain conditions were met. As explained above, in the current transaction
 Duke Energy Kentucky is part of the acquiring entity, and therefore the topic of
 "push-down" accounting is not applicable to Duke Energy Kentucky.

III. <u>SUMMARY</u>

1	Q.	PLEASE SUMMARIZE YOUR TESTIMONY.
2	A.	The transaction between Duke Energy and Progress Energy will have no impact
3		on the financial statements of Duke Energy Kentucky. Since, for this transaction
4		Duke Energy Kentucky is part of the acquiring entity, there will be no accounting
5		impact to the financial statements of Duke Energy Kentucky from the application
6		of purchase accounting by Duke Energy.
7	Q.	CAN YOU IDENTIFY THE DOCUMENT THAT IS ATTACHED AS
8		EXHIBIT 1 TO YOUR TESTIMONY AND VERIFY THAT IT IS A TRUE
8 9		EXHIBIT 1 TO YOUR TESTIMONY AND VERIFY THAT IT IS A TRUE AND CORRECT COPY OF THE ORIGINAL?
8 9 10	A.	EXHIBIT 1 TO YOUR TESTIMONY AND VERIFY THAT IT IS A TRUEAND CORRECT COPY OF THE ORIGINAL?Yes. The document attached as Exhibit P-1 to my testimony is a true and correct
8 9 10 11	A.	EXHIBIT 1 TO YOUR TESTIMONY AND VERIFY THAT IT IS A TRUEAND CORRECT COPY OF THE ORIGINAL?Yes. The document attached as Exhibit P-1 to my testimony is a true and correctcopy of the S-4 <i>Pro Forma</i> Financial Statement filed with the United States
8 9 10 11 12	A.	 EXHIBIT 1 TO YOUR TESTIMONY AND VERIFY THAT IT IS A TRUE AND CORRECT COPY OF THE ORIGINAL? Yes. The document attached as Exhibit P-1 to my testimony is a true and correct copy of the S-4 <i>Pro Forma</i> Financial Statement filed with the United States Securities and Exchange Commission following the announcement of this merger.
8 9 10 11 12 13	А. Q.	 EXHIBIT 1 TO YOUR TESTIMONY AND VERIFY THAT IT IS A TRUE AND CORRECT COPY OF THE ORIGINAL? Yes. The document attached as Exhibit P-1 to my testimony is a true and correct copy of the S-4 <i>Pro Forma</i> Financial Statement filed with the United States Securities and Exchange Commission following the announcement of this merger. DOES THIS CONCLUDE YOUR PRE-FILED TESTIMONY?

VERIFICATION

State of North Carolina)) SS: **County of Mecklenburg**

The undersigned, Danny Wiles, being duly sworn, deposes and says that he is the General Manager and Vice President, Accounting, FIN - Corporate Controller of Duke Energy Business Services, LLC, that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.

Danny Wiles Affiant

Subscribed and sworn to before me by $\underline{Danny Wiles}$ on this $\underline{24}$ day of March 2011.

Kim V. Beal NOTARY PUBLIC

My Commission Expires: October 24, 2014

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SEC	CURITIES A	UNIT AND E Washin	ED STA XCHAN ngton, D.C. 20	ΓES GE COMM ⁵⁴⁹	ISSION		
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		526 S Charlotte	outh Church Stre , North Carolina (704) 594-6200	et 28202			
(Group Exe Name, address, including 2	Ma cutive, Chief J Duke J 526 S Charlotte (zip code, and te	rc E. Manly, Esq. Legal Officer and Energy Corporati outh Church Stre e, North Carolina 704) 594-6200 lephone number, inc	Corporate Secretary on et 28202 luding area code, of agent f	or service)		
Steven A. Rosenblum, Wachtell, Lipton, Rosen 51 West 52nd Stree New York, New York I (212) 403-1000	Esq. & Katz Exc et 10019	John ccutive Vice P Con Pro 410 Sou Raleigh,	Copies to: R. McArthur, Ess resident, General rporate Secretary gress Energy, Inc. th Wilmington St North Carolina 2 (919) 546-6111	ı. Counsel and reet 7601	Timothy S. Goe Hunton & Willi 421 Fayetteville S Raleigh, North Car (919) 899-3	ttel, Esq. ams LLP treet Mall olina 27601 000	
Approximate date of commen effective and upon completion of the If the securities being registered nstruction G, check the following b If this Form is filed to register a Securities Act registration statement If this Form is a post-effective a egistration statement number of the Indicate by check mark whethe definitions of "large accelerated filer ☐ Large accelerated filer If applicable, place an X in the Exchange Act Rule 13e-4(i) (C Exchange Act Rule 14d-1(d) (C	acement of the proposed e merger described in the d on this Form are being ox	I sale of the se enclosed doct offered in com n offering pur- fective registra at to Rule 462(tion statement accelerated fil d "smaller repor- ropriate rule pur- en Offer) Tender Offer, ALCULATIO	ecurities to the pul iment inection with the for suant to Rule 462(1 tion statement for t d) under the Securi for the same offeri er, an accelerated f orting company" in Do no (Do no rovision relied upor N OF REGISTR/	olic: As soon as practicab mation of a holding com- o) under the Securities Ac- he same offering. ties Act, check the follow ng. ler, a non-accelerated file Rule 12b-2 of the Exchan- accelerated filer theck if a smaller report n in conducting this transa	le after this registration pany and there is comp t, check the following ring box and list the Se er, or a smaller reportin nge Act (check one): ing company) action:	n statement becomes liance with General box and list the curities Act ng company. See the iller reporting compan	
Title of eac	ch class of		Amount to be	Proposed maximum offering price	Proposed maximum aggregate offering	Amount of registration	
securities to 1	be registered		registered(1) 264.000.000	per share N/A	price(2) \$13,601.231.047	fee(3) \$1.579.103	
 The number of shares of comm product obtained by multiplying common stock") estimated to b exercise of Progress Energy opi 0.87083 (being the exchange ra outstanding Duke Energy comr Estimated solely for the purposs 457(c) under the Securities Act value of shares of Progress Ene (i) \$44.865, the average of the 1 multiplied by (ii) 303,159,056, or otherwise issuable under Pro Calculated pursuant to Section- to \$116.10 per \$1,000,000 of th 	on stock, par value \$0.00 g (x) the sum of (a) 293,7 tions or other equity-base tions or other equity-base tio provided for in the m mon stock prior to the eff e of calculating the regis . The proposed maximum rgy common stock (the s nigh and low prices per s the estimated maximum gress Energy equity-base 6(b) of the Securities Act the proposed maximum ag	11 per share, 0, 795,627 sharess ly prior to the ed awards estinger erger agreeme ective time of tration fee requi- n aggregate of tration fee requi- naggregate of tration fee requi- naggregate of hare of Progreent number of sha ed awards t and Securitie tgregate offeringer tration fee requi- tration fee requi- fee re	f the registrant ("D of common stock, merger plus (b) 9,3 mated to be outstan nt after adjustment the merger). uired by Section 6(fering price of the 1 canceled in the mo ss Energy commor res of Progress Energy s and Exchange Con ng price.	uke Energy common stoc no par value per share, o 63,429 shares of Progress ding immediately prior to to reflect a 1-for-3 revers b) of the Securities Act ar Duke Energy common sto arger) in accordance with a stock on the New York S argy common stock that no pommission Fee Rate Advi	k") being registered is f Progress Energy, Inc Energy common stoc the meiger by (y) an a e stock split with respond calculated pursuant ck was calculated bass Rule 457(c) and is equ Stock Exchange on Ma nay be canceled and ex sory #5 for Fiscal Yea	based upon the ("Progress Energy k issuable upon exchange ratio of ect to the issued and to Rules 457(f) and ed upon the market al to the product of rch 16, 2011, changed in the merger r 2011 at a rate equal	

The registrant hereby amends this registration statement on such date or dates as may be necessary to delay its effective date until the registrant shall file a further amendment which specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933, as amended, or until this registration statement shall become effective on such date as the Securities and Exchange Commission, acting pursuant to Section 8(a), may determine.
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UNAUDITED PRO FORMA CONDENSED COMBINED CONSOLIDATED FINANCIAL INFORMATION

The Unaudited Pro Forma Condensed Combined Consolidated Financial Statements (which we refer to as the pro forma financial statements) have been primarily derived from the historical consolidated financial statements of Duke Energy and Progress Energy incorporated by reference into this document.

The Unaudited Pro Forma Condensed Combined Consolidated Statement of Operations (which we refer to as the pro forma statement of operations) for the year ended December 31, 2010 gives effect to the merger as if it were completed on January 1, 2010. The Unaudited Pro Forma Condensed Combined Consolidated Balance Sheet (which we refer to as the pro forma balance sheet) as of December 31, 2010 gives effect to the merger as if it were completed on December 31, 2010.

The merger agreement provides that each outstanding share of Progress Energy common stock (other than shares owned by Progress Energy (other than in a fiduciary capacity), Duke Energy, or Diamond Acquisition Corporation, which will be cancelled) will be converted into the right to receive 2.6125 shares of Duke Energy common stock subject to appropriate adjustment for a reverse stock split of the Duke Energy common stock as contemplated in the merger agreement and with cash generally to be paid in lieu of fractional shares. The exchange ratio will be adjusted proportionately to reflect a 1-for-3 reverse stock split with respect to the issued and outstanding Duke Energy common stock that Duke Energy plans to implement prior to, and conditioned on, the completion of the merger. The resulting adjusted exchange ratio will be 0.87083 of a share of Duke Energy common stock for each share of Progress Energy common stock. The pro forma statement of operations illustrates pro forma earnings per common share and weighted average common shares outstanding based both on the unadjusted exchange ratio of 2.6125 and the reverse stock split adjusted exchange ratio of 0.87083.

The historical consolidated financial information has been adjusted in the pro forma financial statements to give effect to pro forma events that are: (1) directly attributable to the merger; (2) factually supportable; and (3) with respect to the statement of operations, expected to have a continuing impact on the combined results of Duke Energy and Progress Energy. As such, the impact from merger related expenses is not included in the accompanying pro forma statement of operations. However, the impact of these expenses is reflected in the pro forma balance sheet as an increase to accounts payable and a decrease to retained earnings.

The pro forma financial statements do not reflect any cost savings (or associated costs to achieve such savings) from operating efficiencies (e.g., savings related to fuel and joint dispatch of the combined entity's generation) or synergies that could result from the merger. Further, the pro forma financial statements do not reflect the effect of any regulatory actions that may impact the pro forma financial statements when the merger is completed. In addition, the pro forma financial statements do not purport to project the future financial position or operating results of the combined company. Transactions between Progress Energy and Duke Energy during the periods presented in the pro forma financial statements have been eliminated as if Duke Energy and Progress Energy were consolidated affiliates during the periods.

United States generally accepted accounting principles require that one party to the merger be identified as the acquirer. In accordance with these standards, the merger of Duke Energy and Progress Energy will be accounted for as an acquisition of Progress Energy common stock by Duke Energy and will follow the acquisition method of accounting for business combinations. The purchase price ultimately will be determined on the acquisition date based on the fair value of the shares of Duke Energy common stock issued in the merger. The purchase price for the pro forma financial statements is based on the closing price of Duke Energy common stock on the NYSE on March 10, 2011 of \$18.32 per share and the exchange of Progress Energy's outstanding shares of common stock for the right to receive 2.6125 shares of Duke Energy common stock (refer to Note 2 to the pro forma financial statements for additional information related to the preliminary purchase price).

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Assumptions and estimates underlying the pro forma adjustments are described in the accompanying notes, which should be read in connection with the pro forma financial statements. Since the pro forma financial statements have been prepared based on preliminary estimates, the final amounts recorded at the date of the merger may differ materially from the information presented. These estimates are subject to change pending further review of the assets acquired and liabilities assumed and the final purchase price.

The pro forma financial statements have been presented for illustrative purposes only and are not necessarily indicative of results of operations and financial position that would have been achieved had the pro forma events taken place on the dates indicated, or the future consolidated results of operations or financial position of the combined company.

The following pro forma financial statements should be read in conjunction with:

- the accompanying notes to the pro forma financial statements;
- the separate historical consolidated financial statements of Duke Energy as of and for the year ended December 31, 2010 included in Duke Energy's Form 10-K and incorporated by reference into this document;
- the separate historical consolidated financial statements of Progress Energy as of and for the year ended December 31, 2010 included in Progress Energy's Form 10-K and incorporated by reference into this document; and
- the other information contained in or incorporated by reference into this document.

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DUKE ENERGY CORPORATION AND PROGRESS ENERGY, INC. UNAUDITED PRO FORMA CONDENSED COMBINED CONSOLIDATED STATEMENT OF OPERATIONS

For the Year Ended December 31, 2010 (In millions, except per share amounts)

	Duke Energy Corporation 3(a)	Progress Energy, Inc. 3(a)	Pro Forma Adjustments	Note 3	Pro Forma Combined
Operating Revenues: Regulated electric Non-regulated electric, natural gas and other Regulated natural gas	\$10,723 2,930 <u>619</u>	\$10,176 14	(\$ 30)	(b)	\$20,869 2,944 <u>619</u>
Total operating revenues	14,272	10,190	(30)		24,432
Operating Expenses: Fuel used in electric generation and purchased power—regulated Fuel used in electric generation and purchased	3,345	4,579	(30)	(b)	7,894
power—non-regulated Cost of natural gas and coal sold Operation, maintenance and other Depreciation and amortization	1,199 381 3,825 1,786	 2,043 920	 		1,199 381 5,868 2,706
Property and other taxes Goodwill and other impairment charges	702 726	580 10			1,282
Total operating expenses Gains (Losses) on Sales of Other Assets and Other, net	11,964	<u></u>	(30)		20,066
Operating Income	2,461	2,054			4,515
Other Income and Expenses, Net Interest Expense	589 840	99 747	(65)	(c)	688 1,522
Income From Continuing Operations Before Income Taxes	2,210	1,406	65		3,681
Income Tax Expense From Continuing Operations	890	539	26	(d)	1,455
Income From Continuing Operations Less: Net Income From Continuing Operations Attributable to Noncontrolling Interests	1,320 3	867 7	.39		2,226 10
Net Income From Continuing Operations Attributable to Controlling Interests	\$ 1,317	\$ 860	\$ 39		\$ 2,216
Earnings Per Common Share and Common Shares Out	standing, Assum	ing Unadjusted I	Exchange Ra	tio of 2	.6125
Basic Earnings Per Share From Continuing Operations Attributable to Common Shareholders Diluted Earnings Per Share From Continuing	\$ 1.00	\$ 2.96			\$ 1.06
Operations Attributable to Common Shareholders Weighted Average Common Shares Outstanding	\$ 1.00	\$ 2.96	470	<i>.</i> .	\$ 1.06
Basic Diluted	1,318	291 291	478 478	(e) (e)	2,087 2,088
Pro Forma Earnings Per Common Share and Common Adjusted for 1-for-3 Reverse Stock Split	Shares Outstand	ling, Assuming E	xchange Rat	io of 0.	87083,
Basic Earnings Per Share From Continuing Operations Attributable to Common Shareholders	\$ 3.00	\$ 2.96			\$ 3.18
Operations Attributable to Common Shareholders Weighted Average Common Shares Outstanding	\$ 3.00	\$ 2.96			\$ 3.18
Basic Diluted	439 440	291 291	(35) (35)	(e) (e)	695 696

See accompanying Notes to the Unaudited Pro Forma Condensed Combined Consolidated Financial Statements, which are an integral part of these statements.

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DUKE ENERGY CORPORATION AND PROGRESS ENERGY, INC. UNAUDITED PRO FORMA CONDENSED COMBINED CONSOLIDATED BALANCE SHEET

As of December 31, 2010 (In millions)

	Duke Energy Corporation 3(a)	Progress Energy, Inc. 3(a)	Pro Forma Adjustments	Note 3	Pro Forma Combined
ASSETS					
Current Assets					
Cash and cash equivalents	\$ 1,670	\$ 611	\$	(1)	\$ 2,281
Receivables, net	2,157	1,033	(8)	(1)	3,182
Other	1,518	606	(126)	(1) $(\sigma)(1)(n)$	2,557
Total current assets	6.223	3 476	(141)	(5)(1)(1)	9 558
Investments and Other Assets					
Nuclear decommissioning trust funds	2.014	1.571			3 585
Goodwill	3,858	3,655	4,297	(h)	11.810
Other	3,392	479	29	(f)(i)	3,900
Total investments and other assets	9,264	5,705	4,326		19,295
Property, Plant and Equipment					
Cost	58,539	33,920			92,459
Less accumulated depreciation and amortization	18,195	12,510			30,705
Net property, plant and equipment	40,344	21,410			61,754
Regulatory Assets and Deferred Debits	3,259	2,463	716	(g)(l)(n)	6,438
Total Assets	\$59,090	\$33,054	\$ 4,901		\$97,045
LIABILITIES AND EQUITY Current Liabilities					
Accounts payable	\$ 1,587	\$ 994	\$ 82	(j)(l)	\$ 2,663
Current maturities of long-term debt	275	505	16	(m)	796
Other	2,035	1,456	(71)	(1)	3,420
Total current liabilities	3,897	2,955	27		6,879
Long-term Debt	17,935	12,348	1,075	(m)	31,358
Deferred Credits and Other Liabilities					
Deferred income taxes	6,978	1,696	(126)	(k)	8,548
Investment tax credits	359	110			469
Other	5.452	4 625	(95)	നന	3,016
Total deferred credits and other liabilities	14,605	7.631	(221)	(-)(-)	22.015
Commitments and Contingencies					
Preferred Stock of Subsidiaries	Variation	93	_		93
Equity					
Common Stock	21.022	7,343	(7,342)	(n)	2
Retained earnings	21,023	2 805	14,097	(n) (n)	35,120
Accumulated other comprehensive income (loss)	2	(125)	(2,800)	(n)	1,441
Total shareholders' equity	22 522	10.023	4 020	()	36 565
Noncontrolling interests	131	4	4,020		135
Total equity	22,653	10.027	4.020		36,700
Total Liabilities and Equity	\$59.090	\$33,054	\$ 4,901		\$97.045
~ ~					

See accompanying Notes to the Unaudited Pro Forma Condensed Combined Consolidated Financial Statements, which are an integral part of these statements.

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NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Basis of Pro Forma Presentation

The pro forma statement of operations for the year ended December 31, 2010 gives effect to the merger as if it were completed on January 1, 2010. The pro forma balance sheet as of December 31, 2010 gives effect to the merger as if it were completed on December 31, 2010.

The pro forma financial statements have been derived from the historical consolidated financial statements of Duke Energy and Progress Energy that are incorporated by reference into this document. Assumptions and estimates underlying the pro forma adjustments are described in these notes, which should be read in conjunction with the pro forma financial statements. Since the pro forma financial statements have been prepared based upon preliminary estimates, the final amounts recorded at the date of the merger may differ materially from the information presented. These estimates are subject to change pending further review of the assets acquired and liabilities assumed.

The merger is reflected in the pro forma financial statements as an acquisition of Progress Energy by Duke Energy, based on the guidance provided by accounting standards for business combinations. Under these accounting standards, the total estimated purchase price is calculated as described in Note 2 to the pro forma financial statements, and the assets acquired and the liabilities assumed have been measured at estimated fair value. For the purpose of measuring the estimated fair value of the assets acquired and liabilities assumed, Duke Energy has applied the accounting guidance for fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. The fair value measurements utilize estimates based on key assumptions of the merger, including historical and current market data. The pro forma adjustments included herein are preliminary and will be revised at the time of the merger as additional information becomes available and as additional analyses are performed. The final purchase price allocation will be determined at the time that the merger is completed, and the final amounts recorded for the merger may differ materially from the information presented.

Estimated transaction costs have been excluded from the pro forma statement of operations as they reflect non-recurring charges directly related to the merger. However, the anticipated transaction costs are reflected in the pro forma balance sheet as an increase to accounts payable and a decrease to retained earnings.

The pro forma financial statements do not reflect any cost savings (or associated costs to achieve such savings) from operating efficiencies (e.g., savings related to fuel and joint dispatch of the combined entity's generation), synergies or other restructuring that could result from the merger. Further, the pro forma financial statements do not reflect the effect of any regulatory actions that may impact the pro forma financial statements when the merger is completed.

Progress Energy's regulated operations comprise electric generation, transmission and distribution operations. These operations are subject to the rate-setting authority of the Federal Energy Regulatory Commission, the North Carolina Utilities Commission, the Public Service Commission of South Carolina, and the Florida Public Service Commission and are accounted for pursuant to U.S. generally accepted accounting principles, including the accounting guidance for regulated operations. The rate-setting and cost recovery provisions currently in place for Progress Energy's regulated operations provide revenues derived from costs including a return on investment of assets and liabilities included in rate base. Thus, the fair values of Progress Energy's tangible and intangible assets and liabilities subject to these rate-setting provisions approximate their carrying values, and the pro forma financial statements do not reflect any net adjustments related to these amounts.

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NOTES TO THE UNAUDITED PRO FORMA CONDENSED COMBINED CONSOLIDATED FINANCIAL STATEMENTS ---- (Continued)

Note 2. Preliminary Purchase Price

The merger agreement provides that each outstanding share of Progress Energy common stock (other than shares owned by Progress Energy (other than in a fiduciary capacity), Duke Energy, or Diamond Acquisition Corporation, which will be cancelled) will be converted into the right to receive 2.6125 shares of Duke Energy common stock subject to appropriate adjustment for a reverse stock split of the Duke Energy common stock as contemplated in the merger agreement and with cash generally to be paid in lieu of fractional shares. Each outstanding option to acquire, and each outstanding equity award relating to, one share of Progress Energy common stock will be converted into an option to acquire, or an equity award relating to, 2.6125 shares of Duke Energy common stock, as applicable, subject to appropriate adjustment for the reverse stock split. The exchange ratio will be adjusted proportionately to reflect a 1-for-3 reverse stock split with respect to the issued and outstanding Duke Energy common stock that Duke Energy plans to implement prior to, and conditioned on, the completion of the merger. The resulting adjusted exchange ratio is 0.87083 of a share of Duke Energy common stock for each share of Progress Energy common stock.

The purchase price for the merger is estimated as follows (shares in thousands):

		Reflect Reverse Stock Split
Progress Energy shares outstanding as of December 31, 2010	293,202	293,202
Exchange ratio	2.6125	0.87083
Duke Energy shares issued for Progress Energy shares outstanding	765,990	255,329
Closing price of Duke Energy common stock on March 10, 2011	<u>\$18.32</u>	<u>\$54.96</u>
Purchase price (in millions) for common stock	\$ 14,033	\$ 14,033
Fair value of outstanding earned stock compensation awards (in millions)	<u>\$ 65</u>	<u>\$ 65</u>
Total estimated purchase price (in millions)	<u>\$ 14,098</u>	\$ 14,098

The preliminary purchase price was computed using Progress Energy's outstanding shares as of December 31, 2010, adjusted for the exchange ratio. The preliminary purchase price reflects the market value of Duke Energy's common stock to be issued in connection with the merger based on the closing price of Duke Energy's common stock on March 10, 2011. The preliminary purchase price also reflects the total estimated fair value of Progress Energy stock compensation awards outstanding as of December 31, 2010, excluding the value associated with employee service yet to be rendered.

The preliminary purchase price as adjusted for the reverse stock split assumes that the reverse stock split will result in the price of Duke Energy common stock increasing by a factor of 3. It should be noted that there is no guarantee that the Duke Energy reverse stock split will result in a proportionate increase in the market price of Duke Energy common stock.

The preliminary purchase price will fluctuate with the market price of Duke Energy's common stock until it is reflected on an actual basis when the merger is completed. An increase or decrease of 20 percent in Duke Energy's common share price from the price used above would increase or decrease the purchase price by approximately \$2,800 million.

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NOTES TO THE UNAUDITED PRO FORMA CONDENSED COMBINED CONSOLIDATED FINANCIAL STATEMENTS ---- (Continued)

Note 3. Adjustments to Pro Forma Financial Statements

The pro forma adjustments included in the pro forma financial statements are as follows:

(a) *Duke Energy and Progress Energy historical presentation*. The accompanying pro forma statement of operations excludes the results of discontinued operations. Based on the amounts reported in the consolidated statements of operations and balance sheets of Duke Energy and Progress Energy as of and for year ended December 31, 2010, certain financial statement line items included in Progress Energy's historical presentation have been reclassified to conform to corresponding financial statement line items included in Duke Energy's historical presentation. These reclassifications have no material impact on the historical operating income, net income from continuing operations attributable to controlling interests, total assets, liabilities or shareholders' equity reported by Duke Energy or Progress Energy.

Additionally, based on Duke Energy's review of Progress Energy's summary of significant accounting policies disclosed in Progress Energy's financial statements and preliminary discussions with Progress Energy management, the nature and amount of any adjustments to the historical financial statements of Progress Energy to conform its accounting policies to those of Duke Energy are not expected to be material. Upon completion of the merger, further review of Progress Energy's accounting policies and financial statements may result in revisions to Progress Energy's policies and classifications to conform to Duke Energy.

The allocation of the preliminary purchase price to the fair values of assets acquired and liabilities assumed includes pro forma adjustments to reflect the fair values of Progress Energy's assets and liabilities. The allocation of the preliminary purchase price is as follows (in millions):

Current Assets	\$ 3,300
Property, Plant and Equipment, Net	21,410
Goodwill	7,952
Other Long-Term Assets, excluding Goodwill	5,256
Total Assets	\$ 37,918
Current Liabilities, including Current Maturities of Long-Term Debt	(2,892)
Long-Term Liabilities and Preferred Stock	(7,505)
Long-Term Debt	(13,423)
Total Liabilities and Preferred Stock	(23,820)
Total Estimated Purchase Price (in millions)	<u>\$ 14,098</u>

Adjustments to Pro Forma Condensed Combined Consolidated Statement of Operations

(b) Operating Revenues—Regulated Electric and Operating Expenses—Fuel Used in Electric Generation and Purchase Power—Regulated. Primarily reflects the elimination of electric transmission transactions between Duke Energy and Progress Energy that occurred during 2010, as if Duke Energy and Progress Energy were consolidated affiliates during the period.

(c) *Interest Expense*. The net adjustment amount reflects a reduction in interest expense as a result of the amortization of the pro forma fair value adjustment of Progress Energy's parent company debt (\$57 million for the year ended December 31, 2010) and the elimination of amortization of deferred costs related to this debt (\$8 million for the year ended December 31, 2010). The effect of the fair value adjustment is being amortized

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NOTES TO THE UNAUDITED PRO FORMA CONDENSED COMBINED CONSOLIDATED FINANCIAL STATEMENTS --- (Continued)

over the remaining life of the individual debt issuances, with the longest amortization period being approximately 28 years. The final fair value determination of the debt will be based on prevailing market interest rates at the completion of the merger and the necessary adjustment will be amortized as a reduction (in the case of a premium to book value) or an increase (in the case of a discount to book value) to interest expense over the remaining life of the individual debt issuances. The portion of the adjustment related to Progress Energy's regulated company debt is offset by a net increase to regulatory assets, and amortization of these adjustments (\$84 million for the year ended December 31, 2010) will offset each other with no effect on earnings.

(d) *Income Tax Expense*. The pro forma adjustments include the income tax effects of the pro forma adjustments calculated using an estimated statutory income tax rate of 39%.

(e) *Shares Outstanding*. Reflects the elimination of Progress Energy's common stock and the issuance of approximately 766 million common shares of Duke Energy, using the unadjusted exchange ratio of 2.6125, or 255 million shares using the adjusted exchange ratio of 0.87083. The adjusted exchange ratio of 0.87083 reflects the planned 1-for-3 reverse stock split, as discussed in Note 2. This share issuance does not consider that fractional shares will be paid in cash, as applicable.

The pro forma weighted average number of basic shares outstanding is calculated by adding Duke Energy's weighted average number of basic shares outstanding for the year ended December 31, 2010 (presented without consideration of the planned reverse stock split and also presented to adjust for the planned reverse stock split) and the number of Duke Energy shares expected to be issued to Progress Energy shareholders as a result of the merger (presented without consideration of the planned reverse stock split). The pro forma weighted average number of diluted shares outstanding is calculated by adding Duke Energy's weighted average number of diluted shares outstanding for the year ended December 31, 2010 (presented without consideration of the planned reverse stock split and also presented to adjust for the planned reverse stock split) and the number of Duke Energy's weighted average number of diluted shares outstanding for the year ended December 31, 2010 (presented without consideration of the planned reverse stock split and also presented to adjust for the planned reverse stock split) and the number of Duke Energy shares expected to be issued as a result of the merger (presented without consideration of the planned reverse stock split and also presented to adjust for the planned reverse stock split).

Year Ended December 31, 2010		Adjusted to Reflect Reverse Stock Split
Basic (millions):		
Duke Energy weighted average shares outstanding	1,318	4.39
Equivalent Progress Energy common shares after exchange*	766	255
Progress Energy employee equity-based awards outstanding	3	1
	2,087	695
Diluted (millions):		
Duke Energy weighted average shares outstanding	1,319	440
Equivalent Progress Energy common shares after exchange*	766	255
Progress Energy employee equity-based awards outstanding	3	1
	2,088	696

* Refer to Note 2 for supporting calculation.

Adjustments to Pro Forma Condensed Combined Consolidated Balance Sheet

(f) *Inventory*. Emission allowances and renewable energy certificates, accounted for as inventory by Progress Energy, have been reclassified as intangible assets within Investments and Other Assets—Other, to conform to Duke Energy's accounting policy (decrease of \$7 million).

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NOTES TO THE UNAUDITED PRO FORMA CONDENSED COMBINED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(g) *Regulatory Assets and Deferred Debits.* Includes a pro forma net increase to regulatory assets (\$9 million in other current assets and \$610 million in regulatory assets and deferred debits) to reflect the fair values of debt instruments of Progress Energy's regulated subsidiaries (an increase to current maturities of long-term debt and long-term debt of \$9 million and \$610 million, respectively, as described in Note 3(m)). An estimate of the future amortization of this regulatory asset fair value adjustment over the next five years, which will offset a portion of the debt fair value adjustment amortization (related to regulated operations) described in Note 3(m), is as follows (in millions):

	Preliminary Annual Amortization, pre-tax
2011	\$82
2012	71
2013	51
2014	42
2015	36

Also, regulatory assets and deferred debits were reduced by \$21 million to eliminate deferred costs on parent company debt. Additional adjustments to regulatory assets are discussed in Note 3(l) (decrease to regulatory assets of \$18 million), and Note 3(n) (increase in regulatory assets of \$145 million).

(h) *Goodwill*. Reflects the preliminary estimate of the excess of the purchase price paid over the fair value of Progress Energy's identifiable assets acquired and liabilities assumed. The estimated purchase price of the transaction, based on the closing price of Duke Energy's common stock on the NYSE on March 10, 2011, and the excess purchase price over the fair value of the identifiable net assets acquired is calculated as follows (in millions):

Preliminary purchase price	\$14,098
Less: Fair value of net assets acquired	(6,146)
Less: Progress Energy existing goodwill	(3,655)
Pro forma goodwill adjustment	\$ 4,297

The goodwill resulting from the merger, based on the preliminary purchase price, is estimated to be \$7,952 million.

(i) *Other Long-Term Assets*. Represents the pro forma adjustment to reflect the fair value of Progress Energy's emission allowances and renewable energy certificates at current market prices (increase of \$22 million, offset with an increase in regulatory liabilities). Also includes the reclassification of emission allowances and renewable energy certificates from inventory (increase of \$7 million).

(j) Accounts Payable. Represents the accrual for estimated non-recurring merger transaction costs of \$90 million for the combined companies to be incurred after December 31, 2010. Also refer to Note 3(n).

(k) *Deferred Income Taxes.* Primarily represents the estimated net deferred tax asset, based on the estimated postmerger composite domestic statutory tax rate of 39% multiplied by the fair value adjustments recorded to the assets acquired and liabilities assumed, excluding goodwill. This estimated tax rate is different from Duke Energy's effective tax rate for the year ended December 31, 2010, which includes other tax charges or benefits, and does not take into account any historical or possible future tax events that may impact the combined company.

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NOTES TO THE UNAUDITED PRO FORMA CONDENSED COMBINED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(1) *Derivative Assets and Liabilities*. Represents a pro forma adjustment to conform Progress Energy's accounting policy of presenting derivative mark-to-market and posted collateral amounts on a gross basis, with Duke Energy's accounting policy to net derivative mark-to-market and posted collateral amounts, when such amounts exist with the same counterparty under a master netting agreement. These adjustments resulted in decreases in various asset and liability accounts (\$8 million in accounts receivable, \$170 million in other current assets, \$18 million in regulatory assets, \$8 million in accounts payable, \$71 million in other current liabilities, and \$117 million other deferred credits and other liabilities).

(m) *Long-Term Debt.* In connection with the merger, Duke Energy will consolidate all of Progress Energy's outstanding debt. The pro forma adjustment represents the fair value adjustments to increase Progress Energy's parent company debt (current maturities of long-term debt and long-term debt of \$7 million and \$465 million, respectively) and regulated companies' debt (current maturities of long-term debt and long-term debt and long-term debt of \$9 million and \$610 million, respectively) based on prevailing market prices for the individual debt securities as of December 31, 2010. The final fair value determination of the debt will be based on prevailing market prices at the completion of the merger. The resulting adjustment to the parent debt will be amortized as a reduction (if there continues to be a premium to book value) to interest expense over the remaining life of the debt, as described in Note 3(c). The portion of the adjustment related to Progress Energy's regulated company debt is offset by an increase to regulatory assets, and amortization of these adjustments will offset each other with no effect on earnings, as described in Note 3(g). An estimate of future amortization of the total fair value adjustments over the next five years is as follows (in millions):

	Preliminary Annual Amortization, pre-tax
2011	\$133
2012	112
2013	88
2014	72
2015	65

(n) *Shareholders' Equity*. The pro forma balance sheet reflects the elimination of Progress Energy's historical equity balances, including the components of accumulated other comprehensive income/loss ("AOCI") not related to the regulated operations (\$38 million, net of tax), the reclassification of certain AOCI amounts related to regulated operations to regulatory assets (\$87 million, net of tax, or \$145 million, pre-tax), and recognition of approximately 766 million new Duke Energy common shares issued (\$1 million of common stock at \$0.001 par value and \$14,032 million of additional paid-in capital). Amounts in additional paid-in capital also include \$65 million to reflect the portion of the purchase price related to the total estimated fair value of stock compensation awards outstanding as of December 31, 2010, excluding the value associated with employee service yet to be rendered. As discussed in Note 2 and Note 3(e), the exchange ratio will be adjusted proportionately to reflect a 1-for-3 reverse stock split with respect to the issued and outstanding Duke Energy common stock that Duke Energy plans to implement prior to, and is conditioned on, the completion of the merger. The reverse stock split will not change the amount of total shareholder's equity resulting from the merger.

Additionally, retained earnings were reduced by \$55 million (net of tax, with the tax benefit reflected as an increase in other current assets and the pre-tax amount reflected in accounts payable) for estimated merger transaction costs of the combined companies directly related to the merger that would be expensed. Estimated merger transaction costs have been excluded from the pro forma income statement as they reflect non-recurring charges directly related to the merger.