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JAN 31 2011

PULLID SERVICE COMMISSION

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January 31, 2011

Jeff Derouen Executive Director Public Service Commission 211 Sower Blvd. Frankfort, KY 40601

Re: Case No. 2010-00476

Dear Mr. Derouen:

Attached is the direct testimony of Patrick Baryenbruch for Water Service Corporation of Kentucky. This completes the prefiled testimony included as exhibit 5 of the application. A copy has been delivered to the Attorney General.

If you have any questions about this matter, please contact me.

Attorney for WSCK

attachment

SUPPLEMENTAL TESTIMONY

OF

PATRICK L. BARYENBRUCH

ON BEHALF OF

WATER SERVICE CORPORATION OF KENTUCKY

CASE NO. 2010-00476

- Q. Please state your name and business address.
- A. Patrick L. Baryenbruch, 2832 Claremont Road, Raleigh, North Carolina 27608.
- Q. Please describe your educational and professional background.
- A. I received a Bachelors degree in accounting from the University of Wisconsin-Oshkosh in 1974 and a Masters in Business Administration degree from the University of Michigan in 1979.

I am a certified public accountant and am a member of the American Institute of Certified Public Accountants and the North Carolina Association of Certified Public Accountants. I began my career as a staff accountant with Arthur Andersen & Company where I performed financial audits of utilities, banks and finance companies. After three years I left to pursue an M.B.A. degree. Upon graduation from business school, I worked with the consulting firms of Theodore Barry & Associates and Scott, Madden & Associates.

During my consulting career, I have performed consulting assignments for approximately 50 utilities and 10 public service commissions. I have participated as project manager, lead or staff consultant for 24 commission-ordered management and prudence audits of public utilities. Of these, I have been responsible for evaluating the area of affiliate charges and allocation of corporate expenses in the Commission-ordered audits of Connecticut Light and Power, Connecticut Natural Gas, General Waterworks Corporation (Pennsylvania Operations), Philadelphia Suburban Water Company, Pacific Gas & Electric Company and Southern California Edison.

My firm performed the commission-ordered audits of Southern California Edison's transactions with its non-regulated affiliate companies for the years 2002 through 2005.

Q. What are your duties and responsibilities in your current position?

A. I am the President of my own consulting practice, Baryenbruch & Company, LLC, which was established in 1985. In that capacity, I provide financial and management and consulting services to utilities and their regulators.

Q. Please describe the reason for your testimony in this case.

A. I am presenting the results of my study which evaluated the services provided by Water Service Corporation (WSC) to Water Service Corporation of Kentucky (WSCK). This study was undertaken in conjunction with Massanutten PSC's rate case for the test year

ending September 30, 2010 and is true to the best of my knowledge and belief. The study is attached as Exhibit PLB-1.

Q. What were the objectives of your study?

- A. This study was undertaken to answer three questions concerning the services provided by Water Service Corporation (WSC) to Water Service Corporation of Kentucky (WSCK):
 - 1. Are the costs of administrative and general (A&G) services provided by WSC to WSCK reasonable?
 - 2. Was WSCK charged the lower of cost or market for managerial and professional services provided by WSC during the 12 months ended September 30, 2010?
 - 3. Are the services WSCK receives from WSC necessary?

Q. WHAT CONCLUSIONS WERE YOU ABLE TO DRAW CONCERNING QUESTION NUMBER 1, WHETHER THE WSC CHARGES TO WSCK WERE REASONABLE?

A. I was able to draw the following conclusions about the reasonableness of those charges:

The cost of A&G services provided by WSC to WSCK are reasonable compared to the costs of those services as provided by other utility service companies. WSC's A&G services cost \$72 per WSCK customer per year as compared to an average of \$95 per customer for other utility service companies.

Q. WHAT CONCLUSIONS WERE YOU ABLE TO DRAW CONCERNING QUESTION NUMBER 2, WHETHER WSCK WAS CHARGED THE LOWER OF COST OR MARKET SERVICES PROVIDED BY WSC?

- A. I was able to draw the following conclusions:
 - (1) WSC provided WSCK with managerial and professional services during the 12 months ended September 30, 2010 at the lower of cost or market.
 - (2) On average, the hourly rates for outside service providers were 123% higher than the WSC's hourly rates during the 12 months ended September 30, 2010.
 - (3) If all the managerial and professional services provided by WSC had been outsourced during the 12 months ended September 30, 2010, WSCK and its ratepayers would have incurred an additional \$506,000 in expenses.
- Q. WHAT CONCLUSIONS WERE YOU ABLE TO DRAW CONCERNING

 QUESTION 3 REGARDING THE NECESSITY OF THE SERVICES WSCK

 RECEIVES FROM WSC?
- A. I was able to draw the following conclusions:

The services that WSC provides are necessary and would be required even if WSCK were a stand-alone water utility. Furthermore, there is no redundancy or overlap in the services provided by WSC to WSCK. For all of the services listed in Exhibit 9 of my study, there was only one entity primarily responsible for the service.

Q. Does this complete your testimony?

A. Yes.

AFFIDAVIT

STATE OF NORTH CAROLINA

WAKE COUNTY

Affiant, Patrick L. Baryenbruch, after being first sworn, deposes and says that he is a consultant for Water Service Corporation of Kentucky, that he is authorized to submit this testimony on behalf of Water Service Corporation of Kentucky, and that the information contained in the testimony is true and accurate to the best of his knowledge, information and belief, after a reasonable inquiry, and as to those matters that are based on information provided to him, he believes to be true and correct.

Patrick L. Baryenbruch

This instrument was produced, signed, acknowledged and declared by Patrick L. Baryenbruch to be his act and deed the day of 10,000,0011.

Notary Public

My Commission expires: DCHOber 8, 2015

CONTARY CONTAR

Exhibit No.__ Schedule PLB-1

Market Cost Comparison of Affiliate Company Charges to Water Service Corporation of Kentucky

12 Months Ended September 30, 2010

Water Service Corporation of Kentucky Market Cost Comparison of Affiliate Company Charges 12 Months Ended September 30, 2010

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Purpose of This Study

This study was undertaken to answer three questions concerning the services provided by Water Service Corporation (WSC) to Water Service Corporation of Kentucky (WSCK):

- Are the costs of administrative and general (A&G) services provided by WSC to WSCK reasonable?
- Was WSCK charged the lower of cost or market for managerial and professional services provided by the Service Company during the 12 months ended September 30, 2010?
- Are the services WSCK receives from WSC necessary?

The results of this study will be used in WSCK's rate case before the Kentucky Public Service Commission.

Study Results

The following conclusions can be drawn from this study:

- The cost of A&G services provided by WSC to WSCK are reasonable compared to the costs of services of other utility service companies.
 - WSC's A&G services cost \$72 per WSCK customer per year as compared to an average of \$95 per customer for other utility service companies.
- WSC provided WSCK with managerial and professional services during the 12 months ended September 30, 2010 at the lower of cost or market.
 - On average, the hourly rates for outside service providers were 123% higher than the WSC's hourly rates during the 12 months ended September 30, 2010.
 - If all the managerial and professional services provided by WSC had been out-sourced during the 12 months ended September 30, 2010, WSCK and its ratepayers would have incurred an additional \$506,000 in expenses.
- The services that WSC provides are necessary and would be required even if WSCK were a stand-alone water utility. Furthermore, there is no redundancy or overlap in the services provided by WSC to WSCK. For all of the services listed in Exhibit 9, there was only one entity primarily responsible for the service.

Overview of WSCK and Its Principal Affiliate Entities

WSCK is a wholly-owned subsidiary of Utilities, Inc., which is one of the largest privately-owned water and wastewater companies in the US. Utilities, Inc. holds around 85 subsidiaries that operate around 800 systems in 15 states, mainly in the eastern US and it serves more than 300,000 customers. About half of Utilities, Inc.'s revenue comes from water services and the other half from wastewater services; residential customers account for approximately 90% of sales. Utilities, Inc. also provides reuse water for irrigation purposes and for golf courses and car washes.

WSCK has no employees of its own. All personnel serving WSCK are WSC Employees located in Kentucky are involved in operating and maintaining the water and waste water utility facilities and equipment. Other WSC employees serving WSCK are located in two regional offices and in the corporate headquarters in Northbrook, Illinois. Regional offices provide operations, engineering and customer services. Headquarters personnel provide the following services to the operating utilities:

- Executive Management
- Engineering
- Operations
- Accounting
- Legal

- Billing and Customer Relations
- Construction
- Regulatory
- Information Technology
- **Human Resources**

Utilities, Inc. regulated utilities are served by WSC's three national call centers located in Charlotte, North Carolina, Altamonte Springs Florida and Parump, Nevada.

Test Year Affiliate Charges to WSCK

During the 12 months ended September 30, 2010, WSC per books O&M expenses charged to WSCK were approximately \$1,930,800. These transactions are covered by a service agreement between WSC and WSCK dated December The agreement describes the allocation methods for those 19. 2007. expenses/costs that cannot be charged directly to WSCK. It specifies that services are to be rendered at cost and without profit to WSC.

Cost Comparison Methodology

The determination as to whether WSC's charges to WSCK are reasonable was made by comparing the cost of WSC's A&G-related services provided to WSCK to the cost of similar services provided by other service companies to their regulated utility affiliates. Comparison group service company information was obtained from the FERC Form 60 - Annual Report of Service Companies. WSCK's per customer cost is compared to Form 60 data from 2009, the latest year available.

WSCK's Service Company Cost per Customer

As calculated in the table below, WSCK's rate case requests the equivalent of \$72 per customer for general expenses (i.e., A&G-related services). All of these costs are charged to WSCK by WSC.

		Ra	te Case Amou	nts							
	Pr	ro Forma	Adjustment	Α&	G-Related						
General Expenses	Р	roposed	(A)	WS	C Charges						
Salaries and Wages	\$	151,264		\$	151,264						
Office Supplies and Other Office Exp.	\$	102,242		\$	102,242						
Regulatory Commission Expense	\$	82,845		\$	82,845						
Pension and Other Benefits	\$	162,868	\$ (126,040)	\$	36,828						
Rent	\$	18,906		\$	18,906						
Insurance	\$	59,054		\$	59,054						
Office Utilities	\$	53,825		\$	53,825						
Miscellaneous	\$	26,283		\$	26,283						
Total	\$	657,286	•	\$	531,246						
Total WSCK Customers	,				7,349						
A&C	Ex	A&G Expenses Per Customer									

Note A: The Pro Forma Proposed balance represents pension and benefits for all WSC employees who support WSCK. Thus, it is necessary to eliminate pension and benefits on maintenance (i.e., on-site Kentucky operations) personnel to arrive at A&Grelated pension and benefits. The elimination is calculated below.

162.868 Total Pension and Other Benefits Less: Maintenance portion Adjustment 126,040

Comparison Group Cost per Customer

Every centralized service company in a holding company system must file a Form 60, unless exempt, in accordance with the Public Utility Holding Company Act of 2005, Section 1270, Section 390 of the Federal Power Act and 18 C.F.R. paragraph 366.23. This report is designed to collect financial information from service companies that are subject to regulation by the FERC.

For 2009, a Form 60 was filed by 24 utility service companies, all of which serve utilities that provide regulated electric and, in some cases, gas service to retail customers. In order to make a valid comparison of this group's costs to those of WSC, it was necessary to isolate expenses that that they have in common. These include A&G-related charges associated with the following FERC accounts:

901 – Supervision	921 – Office supplies and expenses
903 – Customer records and collection expenses	923 – Outside services employed
905 – Miscellaneous customer accounts expenses	928 – Regulatory commission expenses
907 – Supervision	930.2 – Miscellaneous general expenses
910 – Misc customer service and info expenses	931 – Rents
911 – Supervision	935 – Maintenance of structures and equipment
920 - Administrative and general salaries	

O&M expenses charged to utility affiliates for the comparison group service companies were obtained from Schedule XVI - Analysis of Charges for Service Associate and Non-Associate Companies (p. 303 to 306) of each entity's FERC Form 60. This schedule shows charges by FERC Account.

Comparison group service company 2009 expenses were also adjusted to remove charges to non-regulated affiliates from the cost pool used to calculate the cost per regulated service customer. This determination was made using information from the FERC Form 60 schedule: Account 457 - Analysis of Billing - Associate Companies.

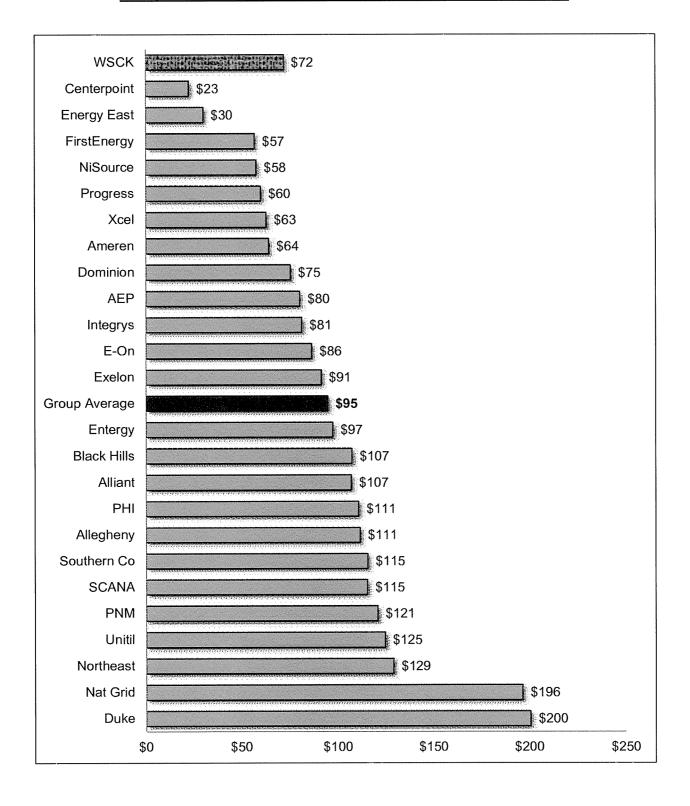
A&G expenses per regulated utility customer for the 24 utility companies that file Form 60 for 2009 are calculated in Schedule 1.

Schedule 2 shows WSCK's proposed rate case A&G costs per customer of \$72 is below the average of \$95 per customer for the comparison group service companies. Based on this result, it is possible to conclude that WSC's A&G charges to WSCK are reasonable.

Water Service Corporation of Kentucky Comparison Group Service Company A&G Costs Per Customer

	2009 Regulated			
	Retail Service	Regulated		
	Company A&G	Retail	Co	ost per
Utility Company	Expenses	Customers	Cu	stomer
AEP	\$418,484,117	5,213,000	\$	80
Allegheny	\$176,685,245	1,585,700	\$	111
Alliant	\$149,116,475	1,395,189	\$	107
Ameren	\$212,036,412	3,300,000	\$	64
Black Hills	\$81,484,333	759,400	\$	107
Centerpoint	\$119,304,604	5,300,000	\$	23
Dominion	\$279,128,940	3,700,000	\$	75
Duke	\$901,762,388	4,500,000	\$	200
Energy East	\$89,580,962	2,973,000	\$	30
Entergy	\$262,596,172	2,700,000	\$	97
E-On	\$105,893,093	1,226,000	\$	86
Exelon	\$537,633,122	5,886,000	\$	91
FirstEnergy	\$255,874,712	4,500,000	\$	57
Integrys	\$175,423,352	2,157,700	\$	81
Nat Grid	\$1,314,902,105	6,700,000	\$	196
NiSource	\$216,480,637	3,750,000	\$	58
Northeast	\$269,948,801	2,095,000	\$	129
PHI	\$215,465,623	1,946,000	\$	111
Progress	\$186,256,921	3,100,000	\$	60
PNM	\$87,998,259	729,700	\$	121
SCANA	\$166,555,883	1,445,000	\$	115
Southern Co	\$508,130,523	4,402,000	\$	115
Unitil	\$21,115,280	169,600	\$	125
Xcel	\$333,389,459	5,300,000	\$	63
Group Total	\$7,085,247,416	74,833,289	\$	95

Water Service Corporation of Kentucky Comparison of Service Company A&G Costs Per Customer



Scope

The scope of this aspect of the study is focused on services provided by WSC management and professional personnel. WSC hourly workers are excluded because market information is not available for local contractors. Also excluded are WSCK customer service representatives since market costs for providers of call center services is not publicly available information.

Cost Comparison Methodology

WSC's charges assigned to WSCK were tested to determine if they were priced at the lower of cost or market. This was accomplished by comparing the cost per hour for WSC managerial and professional services to those of outside service providers to whom this work could be outsourced. Based on the nature of the WSC services, it was determined that the following outside providers could perform the categories of services indicated below:

- Management Consultants executive and administrative management and human resources services
- Certified Public Accountants accounting, information technology and rates/regulatory services
- Professional Engineers operations, engineering, construction management
- Attorneys legal

WSC's hourly rates were calculated for each service provider category, based on the dollars and hours charged to WSCK during the 12 months ended September 30, 2010. Hourly billing rates for outside service providers were developed using third party surveys or directly from information furnished by outside providers themselves.

WSC Hourly Rates

WSC's expenses assigned to WSCK were first analyzed to determine which are associated with the provision of management and professional services. This process is directed at creating a cost pool that contains the same type of expenses outside providers recover in the hourly billing rates. Exhibit 4 shows the results of this analysis. As summarized below, \$413,312 of WSC expenses are associated with the provision of management and professional services to WSCK and subject to a lower of cost or market comparison.

Testable WSC Charges	Amount			
Salaries	\$ 290,849			
Benefits	\$	80,128		
Other Expenses	\$	42,335		
Testable Total	\$	413,312		

Water Service Corporation of Kentucky <u>Analysis of Y/E 9/30/2010 Operating and Maintenance Expenses by Account</u>

							C-1/D t	Excluded	iiOu	Market 0	ostS	udy		
All	ocated WSC Expenses Account	9/30/2010	lachdadl	in Cost/Hour C	alemie	(Hero	Sal/Ben for Excluded	Capital	0	utside	т	ravel	Non	-Service
Number	Description	Trial Balance	Labor	Benefits		ner Exp	Employees	Costs		ervices		enses		penses
6010	Audit Fees	\$ 8,277							\$	8,277				
6015	Employ Finder Fees	\$ 2,323			\$	2,323								
6020	Engineering Fees	\$ -							\$	•				
6025	Legal Fees	\$ 2,541							\$	2,541				
6035	Payroll Services	\$ 2.922							\$	2,922				
6040	Tax Return Review	\$ 2.128							\$	2,128				
6045	Tax Return Review	\$ 4,272							\$	4,272				
6050	Temp Employ - Clerical	\$ 8,259							\$	8,259				
	Outside Service Expense	\$ 30,721											١.	~= 00=
6065	Rate Case Amort Expense	\$ 55,885											\$	55,885
	Total Rate Case Expense	\$ 55,885			_	44.500							\$	4,384
6090	Rent	\$ 18,906			\$	14,522							ð	4,304
0440	Total Rent Expense	\$ 18,906												
6110	Salaries -Acctg/Finance	\$ 33,780												
6120	Salaries - Officers / Stkhldr	\$ 41,790												
6125 6130	Salaries-Hr Salaries-Mis	\$ 5,050												
6135	Salaries-Leadership Ops	\$ 8,070 \$ 40,112									1		1	
6140	Salaries-Regulatory	\$ 40,112 \$ 26.858	\$ 290,849				\$ 342,072						1	
6145	Salaries-Regulatory Salaries-Customer Service	\$ 36,958									1		1	
6146	Salaries-Billing	\$ 6,842											1	
6147	Salaries-Corp Service Admi	\$ 1,372												
6150	Salaries-Operations Field	\$ 402,829												
6155	Salaries Operations Office	\$ 29,259									1			
6165	Capitalized Time Adjustment	\$ (50,427)	Acres de la company	1				\$ (50,427)						
	Total Salaries & Wages	\$ 582,494.10									1			
6185	Travel Lodging	\$ 3,351									\$	3,351		
6190	Travel Airfare	\$ 1,370									\$	1,370		
6195	Travel Transportation	\$ 369		Ì	1		·]			\$	369		
6200	Travel Meals	\$ 1,558									\$	1,558		
6205	Travel Entertainment	\$ 237									\$	237		
6207	Travel Other	\$ 0									\$	0		
1	Total Travel Expense	\$ 6,886												
6215	Fuel	\$ 24,269											\$	24,269
6220	Auto Repair/Tires	\$ 22,896											\$	22,896
6225	Auto Licenses	\$ 34											\$	34
6230	Other Trans Expenses	\$ (25)											\$	(25)
Total F	Reet Transportation Expense	\$ 47,173												
6255	Test-Water	\$ 16,937											\$	16,937
6260	Test-Equip/Chemical	\$ 3,449	1	1	1		1		1				\$	3,449
6265	Test-Safe Water Drinking	s -											\$	-
6270	Test-Sewer	\$ 4,494]										\$	4,494
	Total Maintenance Testing	\$ 24,880]										١.	0.004
6285	Water-Main Supplies	\$ 8.234											\$	8,234
6290	Water-Maint Repairs	\$ 26,860											\$	26,860
6295	Water-Main Breaks	\$ 636											\$	636
6300	Water-Elec Equipt Repair	\$ 899					l						\$	899
6310	Other Trans Expenses	\$ 5.514		1			l		l				\$	5,514
6320	Water-Other Maint Exp	\$ 1,421		1	-				l				\$	1,421
6325	Sewer-Maint Repairs	\$ 1.721			***************************************				l				\$	1,721
6330	Sewer-Main Breaks	s -	1	1	1		1	1	1				\$	-
6335	Sewer-Elec Equipt Repair	s -		1					1				\$	-
6340	Sewer-Permits	S -		1	1		1		1				\$	130
6345	Sewer-Maint Supplies	\$ 130 \$ 23,805					I		1				\$	23,805
6355 6360	Sewer-Other Maint Exp Deferred Maint Expense	\$ 23,805 \$ 10,112					1		1				\$	10,112
6370	Oper Contracted Workers	\$ 10,112					1		1				\$	25
6380	Communication Expense	\$ 25 \$ 0	l				1		1				\$	0
6385	Repairs & Maint-Maint,Land	\$ 2,122	1				1		1				\$	2,122
6390	Uniforms	\$ 1,309							1				\$	1,309
6400	Sewer Rodding	\$ 4,300	I						1				\$	4,300
6410	Sludge Hauling	\$ 4,500	I						1				\$	-
1	Total Maintenance Expense	\$ 87,087	1						1					
6445	Deprec-Organization	\$ 2,562	1						1				\$	2,562
6455	Deprec-Struct & Imprv Src	\$ 2,258	1					1					\$	2,258
6460	Deprec-Struct & Imprv Wtp	\$ 9,034	1					1	l				\$	9,034
6465	Deprec-Struct & Imprv Dist	\$ -											\$	-
6470	Deprec-Struct & Imprv Gen	\$ 2,592	1	1					1				\$	2,592
6485	Deprec-Wells & Springs	\$ 9,501			1				1				\$	9,501
6495	Deprec-Supply Mains	\$ 130											\$	130
6505	Deprec-Elec Pump Eqp Src P	s -			1				1		1		\$	-
6510	Deprec-Elec Pump Eqp Wtp	\$ 11,916	I				1						\$	11,916
6515	Deprec-Elec Pump Eqp Trans	\$ 112	1				1	1					\$	112
6520	Deprec-Water Treatment Eqp	\$ 11.408		į									\$	11,408
6525	Deprec-Dist Resv & Standpi	\$ 10,456	<u></u>	<u></u>			<u> </u>	<u></u>	<u></u>				\$	10,456

Water Service Corporation of Kentucky Analysis of Y/E 9/30/2010 Operating and Maintenance Expenses by Account

									Excluded	From Market 0	ost Study		
Allo	ocated WSC Expenses	0/30/3040	(I-sellowinsell	- 0-	William Or	(hathriba		Ben for luded	Capital	Outside	Travel	Nor	n-Service
Mumbar	Account	9/30/2010 Trial Balance	Included Labor		nefits	Other Exp		oloyees	Costs	Services	Expenses		penses
Number 6530	Description Deprec-Trans & Distr Mains	\$ 59,097	Laboi	100	nicino I	Cities Exp	Litt	noyees	- 00313	00111000	E-pono do	\$	59,097
6535	Deprec-Service Lines	\$ 13,574						İ				\$	13,574
6540	Deprec-Meters	\$ 13,757		l				1				\$	13,757
	Deprec-Meter Installs	\$ 6,744										\$	6,744
6545 6550	Deprec-Hydrants	\$ 7,638						i				\$	7,638
	Deprec-Backflow Prevent De	\$ 7,636										\$	-
6555		s -										\$	_
6575	Deprec-Oth Plt&Misc Eqp Di							l				\$	3,278
6580	Weather/Hurricane Costs Deprec-Office Structure	\$ 3,278 \$ 2,181										\$	2,181
6585	Deprec-Office Furn/Egmt							ļ				\$	5,179
6595		\$ 5,179 \$ 896					1					\$	896
6600	Deprec-Laboratory Equipmen											\$	2,086
6610	Deprec-Tool Shop & Misc Eqr	\$ 2,086										\$	
6615	Deprec-Misc Equipment	\$ - \$ 1.400		ļ								\$	1,400
6620	Deprec-Other Tang Pit Wate											\$	-
6655	Deprec-Struct/Imprv Coll P	\$ -										\$	_
6660	Deprec-Struct/Imprv Pump	\$ -		1								\$	_
6670	Deprec-Struct/Imprv RcIm W	s -										\$	-
6680	Deprec-Struct/Imprv Gen Pl	s -		l								\$	
6695	Deprec-Power Gen Equip Tre	\$ -										\$	5
6710	Deprec-Sewer Force Main/Sr	\$ 5									-	\$	23
6715	Deprec-Sewer Gravity Main/	\$ 23	1									\$	23
6725	Deprec-Services To Custome	\$ 0	}	1								\$	0
6730	Deprec-Flow Measure Device	\$ -		1								\$	-
6735	Deprec-Flow Measure Instal	\$ -		1				İ				\$	2
6745	Deprec-Pump Eqp Pump Plt	\$ 2					l					\$	2
6750	Deprec-Pump Eqp Rclm Wtp	\$ -										\$	
6760	Deprec-Treat/Disp Equip La	\$ 5		1								\$	5
6765	Deprec-Treat/Disp Eq Trt P	\$ -	ì	1									-
6775	Deprec-Plant Sewers Trlmt	\$ -					1					\$	
6800	Deprec-Other Plt Pump	\$ -										\$	-
6830	Deprec-Stores Equipment	s -					1					\$	-
6835	Deprec-Tool Shop & Misc Eq	\$ -		1			1					\$	-
6840	Deprec-Laboratory Eqpt	\$ -										\$	-
6845	Deprec-Power Operated Equi	s -										\$	-
6850	Deprec-Communication Eqpt	\$ -	l									\$	*
6855	Deprec-Misc Equip Sewer	\$ -					1				ŀ	\$	-
6885	Deprec-Reuse Dist Reservoi	\$ -										\$	-
6890	Deprec-Reuse Transm / Dist	\$ -		1								\$	-
	Total Depreciation	\$ 175,832								1			
6905	Deprec-Auto Trans	\$ 28,595	1									\$	28,595
	Total Deprec-Auto Trans	\$ 28,595	1										
6920	Deprec-Computer	\$ 86,070	1									\$	86,070
	Total Deprec-Computer	\$ 86,070	1	1			1						
6960	Amort Of Util Paa-Water	\$ (3,660)	1	1			l					\$	(3,660
1	Amort of Utility Paa-Water	\$ (3,660)	4										
7160	Amort-Other Tangible Plt W	\$ (1.491)		1								\$	(1,491)
7165	Amort-Water-Tap	\$ (46)	1	1			I					\$	(46
7185	Amort-Wtr Pit Mtr Fee	\$ -					1					\$	-
7225	Amort-Struct/Imprv Pump Pl	\$ -		1								\$	-
7245	Amort-Struct/Imprv Gen Pit	\$	1	1								\$	-
7275	Amort-Sewer Force Main/Srv	\$ -		1		İ	1					\$	-
7280	Amort-Sewer Gravity Main	\$ -		1			1			I		\$	-
, 200	Total Amortization	\$ (1,536)	đ	1			1			I		1	
7540	FICA Expense			\$	20,581		\$	24,205				1	
7510		l .	1	\$	377		\$	443				l	
7515	Federal Unemployment Tax	1		\$	2,489		\$	2,927		1			
7520	State Unemployment Tax	\$ 5,417	4	٦	۳,409		"	-,0-1		I		1	
	Total Payroll Taxes	\$ 51,023		-			1		İ	1		\$	7,189
7535	Franchise Tax	\$ 7,189				1	1		1	1		\$.,,,,,,
7540	Gross Receipts Tax	\$ -		1			1					\$	27,376
7545	Personal Property/lct Tax	\$ 27,376		1			1					\$	33,411
7550	Property/Other General Tax	\$ 33,411		1			1					\$	23,827
7555	Real Estate Tax	\$ 23,827									1	\$	25,627
7570	Utility/Commission Tax	\$ 2,624	-1			1	1		1			۱	2,024
	operty And Other Tax Expense	\$ 94,427	i	1		1	1			[-	71,135
7595	Def Income Tax-Federal	\$ 71,135	1	1			1		1			\$	15,747
7600	Def Income Taxes-State	\$ 15,747											
7605	Income Taxes-Federal	\$ (176,483	' 1									\$	(176,483
	Innana Taura Clair	\$ (7,835)	1		1	1		1	1	1	1 2	(7,835
7610	Income Taxes-State			T .		1	i i		1	1	1	1	
	Total Income Tax Expense	\$ (97,436)				Ļ					<u> </u>	4.000.000
				\$	80,128	\$ 42,335	\$	436,311	\$ (50,427) 60,803	\$ 28,399	\$ 6,886	\$	1,096,322

The following WSC expenses were excluded from the market cost comparison because they are not related to services provided by Northbrook and regional office personnel:

- Salaries, Benefits and Payroll Taxes of Hourly Employees These charges represent personnel costs associated with local WSCK operations and maintenance staff and customer service representatives in the Middlesboro, Kentucky regional office.
- Capital Costs Are not related to the provision of services to WSCK.
- Outside Services These expenses are not associated with the cost of WSC personnel performing services for WSCK. Charges from outside professional firms to perform certain corporate-wide services (e.g., legal, financial audit, tax return review) represent services that have, in effect, already been outsourced by WSC.
- Travel Expenses In general, client-related travel expenses are not recovered by outside service providers through their hourly billing rates. Rather, actual out-of-pocket travel expenses are billed to clients in addition to fees for professional services. Thus, it is appropriate to remove these charges from the WSC hourly rate calculation.
- Non-Services Expenses The remaining excluded expenses are associated with: (1) materials and postage associated with printing and mailing of customer bills, (2) Kentucky operations-related expenses (3) general ledger hardware and software expenses, (3) depreciation expenses and (4) taxes.

Each WSC position was next assigned to the outside service provider to whom their work could be outsourced. Exhibit 4 shows the results of this analysis. This designation was used to assign each position's salary and hours to the four outside provider cost pools.

Exhibit 4 shows four WSC positions designated as administrative support personnel. Outside service providers typically recover the cost of these personnel through the hourly rates of professional staff. For purposes of the WSC hourly rate calculation, administrative staff salaries are considered an overhead that are "loaded" onto management and professional hourly rates.

Water Service Corporation of Kentucky Assignment of WSC Positions To Outside Provider Categories

			Agg				
		WSC Position Whose Salary Is	Management	gnment to Outsi Certified Public	Professional	jeny I	Admin
Location	Group	Charged to WSCK	Consultant	Accountant	Engineer	Attorney	Support
Northbrook	Regulatory	Regulatory Staff Accountant II		X	***************************************		
Northbrook	Billing	Billing Manager		X	*******************************		
Northbrook	Regulatory	Regulatory Staff Accountant I		X	***************************************		
Northbrook	Regulatory	Regulatory Staff Accountant I		X			
Northbrook	Officer	President & CEO	X		AND 11710 November 1170 AND 1170 AND 1170 AND 1170 AND 1170 AND 1170 AND 1170 AND 1170 AND 1170 AND 1170 AND 1		
Northbrook	Finance / Accounting	Senior Fixed Asset Accountant		X	# 17 handinale vest militaria mane 1 - 7 handinale		
Northbrook	Finance / Accounting	AP Supervisor		X			
Northbrook	Regulatory	Regulatory Accounting Manager		X			
Northbrook	Regulatory	Director, Governmental Affairs	X				
Northbrook	Finance / Accounting	Director, Tax & Accounting Operations		X	***************************************		
Northbrook	Finance / Accounting	Chief Operating Officer	X		The sandiform with the Control of th		
Northbrook	Finance / Accounting	Corporate Staff Accountant I		X	***************************************		
Northbrook	Finance / Accounting	Corporate Accounting Manager		X			
Northbrook	Billing	Asst. Manager of Billing		X			
Northbrook	Officer	Chief Financial Officer	X				
Northbrook	Finance / Accounting	Payroll Supervisor		X			
Northbrook	Regulatory	Regulatory Staff Accountant I		X			
Northbrook	Regulatory	Regulatory Staff Accountant II		X			
Northbrook	π	IT Manager		X			
Northbrook	Finance / Accounting	Senior Corporate Accountant	***************************************	X	Constitution of the Consti		
Northbrook	Finance / Accounting	Senior Regulatory Accountant		X		***************************************	
Northbrook	Finance / Accounting	Financial Planning & Analysis Manager	1 x		0714/January	<u></u>	
Northbrook	Administration	Executive Assistant			***************************************	d - A- Misson in the second	×
Northbrook	Finance / Accounting	Tax Specialist	***************************************	X	***************************************		
Northbrook	Billing	Billing Specialist		X			
Northbrook	Regulatory	Senior Regulatory Accountant	***************************************	X	*************************	***************************************	
Northbrook	П	Network Administrator		X			· · · · · · · · · · · · · · · · · · ·
Northbrook	Officer	VP, General Counsel				X	
Northbrook	Regulatory	Regulatory Accounting Manager		×		<u> </u>	
Northbrook	Regulatory	Regulatory Staff Accountant I		- x		 	
Northbrook	HR	Human Resources Generalist	X				
Northbrook	Administration	Operations Administration Manager	 		X		
Northbrook	HR/ Payroll	Payroll/HR Administrator	- x		 		
Northbrook	IT Paylon	Desktop Support Analyst II		X			<u> </u>
Northbrook	Administration	Operations Administrator			×	<u> </u>	
Northbrook	Administration	Regulatory Assistant		×	^		
							<u> </u>
Northbrook	Administration	Receptionist					X
Northbrook	Finance / Accounting	Senior Corporate Accountant		X			
Northbrook	Administration	Compliance & Safety Coordinator	-		X	ļ	
Northbrook	1	Desktop Support Analyst II		X	ļ	ļ	
Northbrook	Finance / Accounting	Senior Financial Analyst		X			<u> </u>
Northbrook	Finance / Accounting	Capital Projects Analyst		X			ļ
Northbrook	Officer	VP, Corporate Development	X				<u> </u>
Northbrook	Regulatory	Executive Director, Regulatory Affairs	X			ļ	
Northbrook	Finance / Accounting	Corporate Services Manager	X				
Northbrook	HR	Benefits Administrator	X			ļ	
Northbrook	Regulatory	Regulatory Staff Accountant I		Х			
Northbrook	Administration	Process & Performance Manager	X				
Northbrook	HR	HR Manager	X				<u> </u>
Northbrook	Administration	Mail Clerk					X
Kentucky Operations	Operations	Regional Manager			X		
Kentucky Operations	Operations	Area Manager - JCT			X		
Regional Offices	Operations	Regional Director	X				
Regional Offices	Officer	Regional Vice President	X				
Regional Offices	Administration	Executive Assistant					X
						,	
Regional Offices	Finance / Accounting	Regional Finance Manager		X			

Shown below is the calculation of the overheads that are applied to management and professional salaries for purposes of calculating WSC's hourly rates.

			% of Mgmt &
	/	4mount	Prof Salaries
Salaries			
Management & Professional	\$	281,689	
Administrative Support	\$	9,160	3.3%
Total Salaries	\$	290,849	
Benefits	\$	80,128	28.4%
Other Expenses	\$	42,335	15.0%
Total Testable Expenses	\$	413,312	-

Based on the assignment of market testable WSC expenses and hours to the four outside provider categories, WSC's hourly rates for the 12 months ended September 30, 2010 are calculated below.

Management/Professional Salaries Overhead Items: Benefits (28.4%) Other Expenses (15.0%) Administrative Staff Salaries (3.3%) Total Cost Pool Management and Professional Hours Average Hourly Rate

Ma	nagement	Cent	ified Public	Pr	ofessional				
Q	onsultant	Αc	countant	(Engineer	Œ	Morney		Total
\$	93,134	\$	64,282	\$	117,576	\$	6,697	\$	281,689
\$	26,492	\$	18,285	\$	33,445	\$	1,905	\$	80,128
\$	13,997	\$	9,661	\$	17,671	\$	1,007	\$	42,335
\$	3,029	\$	2,090	\$	3,823	\$	218	\$	9,160
\$	136,652	\$	94,318	\$	172,515	\$	9,827	\$	413,312
	1,180		1,783		3,735		55		6,753
\$	116	\$	53	\$	46	\$	180	7	

Outside Service Provider Hourly Rates

The next step in the cost comparison was to obtain the average billing rates for each outside service provider. The source of this information and the determination of the average rates are described in the paragraphs that follow.

Management Consultants

The cost per hour for management consultants was developed from the 2010 annual survey performed by the Association of Management Consulting Firms—an industry trade organization. The first step in the calculation, presented in Exhibit 6, was to determine an average rate by consultant position. From these rates, a single weighted average hourly rate was calculated based upon the percent of time that is typically applied to a consulting assignment by each consultant position. Consultants typically do not limit their practice to any one region and must travel to a client's location. Thus, the U.S. national average is appropriate for comparison. This survey includes rates that were in effect at December 31, 2009 for firms in the United States. This 2009 average rate was escalated to March 31, 2010—the midpoint of the 12 months ended September 30, 2010 test year.

Certified Public Accountants

The average hourly rate for Kentucky certified public accountants was developed from a 2010 survey conducted by the American Institute of Certified Public Accountants (AICPA) every two years. Hourly rates in the AICPA survey are the average of firms in Kentucky. The average hourly rate was calculated for a range of accountant positions, as shown in Exhibit 7. Based on a typical staff assignment by each accountant position, a weighted average hourly rate was calculated. This survey covered hourly rates in effect during 2009. Thus, the 2009 average rate was escalated to March 31, 2010— the midpoint of the 12 months ended September 30, 2010 test year.

Professional Engineer

The association for professional civil engineers, the American Society of Civil Engineers, does not survey its members' billing rates. Neither does the National Society of Professional Engineers, the association for the entire engineering profession. Thus, 2010 hourly rates for Kentucky professional engineers were obtained Baryenbruch & Company, LLC's database. As shown in Exhibit 8, an average rate was developed for each engineering position. Then, using a typical percentage mix by position for a typical engineering project, a weighted average cost per hour was calculated.

Attorneys

The Kentucky Bar Association does not survey its members as to their hourly billing rates. In addition, publicly available billing rate information could not be found for Kentucky attorneys. Therefore, an estimate of Kentucky attorney rates was developed from surveys of Missouri and Michigan lawyers conducted annually by the publications, Missouri Lawyers Weekly and Michigan Lawyers Weekly. As presented in Exhibit 9, the average rate for each Missouri and Michigan firm respondent was adjusted for the cost of living differential between their location and Middlesboro, Kentucky. The survey includes hourly rates that were in effect at December 31, 2009. Thus, the 2009 average rate was escalated to March 31, 2010—the midpoint of the 12 months ended September 30, 2010.

Exhibit 5

Water Service Corporation of Kentucky 2010 Billing Rates of U.S. Management Consultants

Survey billing rates in effect in 2009 (Note A)

A. Calculation of Average Hourly Billing Rate by Consultant Position

Average

Average Hourly Rates (Note A)										
Entry-Level		Associate		Senior		Junior		Senior		
Consultant		Consultant		Cor	nsultant	Р	artner	Partner		
\$	155	\$	215	\$	279	\$	328	\$	413	

B. Calculation of Overall Average Hourly Billing Rate Based on a Typical Distribution of Time on an Engagement

Average Hourly Billing Rate (from above)

Percent of Consulting Assignment

Entry	-Level	Associate	Senior	Junior	Senior	
Cons	sultant	Consultant	Consultant	Partner	Partner	
\$	155	\$215	\$279	\$328	\$413	
30% 30%		30%	20%	10%	10%	Weighted
						Average
\$	46	\$ 64	\$ 56	\$ 33	\$ 41	\$ 240

Escalation to Test Period Midpoint (March 31, 2010) (Note B)

CPI at December 31, 2009

216.0

CPI at March 31, 2010 Inflation/Escalation 217.6 0.7%

Average Hourly Billing Rate For Management Consultants At March 31, 2010

\$ 242

Note A: Source is "Operating Ratios For Management Consulting Firms, 2010 Edition," Association of Management Consulting Firms

Note B: Source is U.S. Bureau of Labor Statistics (ftp://ftp.bls.gov/pub/special.requests/cpi/cpiai.txt)

Water Service Corporation of Kentucky 2010 Billing Rates Of Kentucky Certified Public Accountants

Survey billing rates were those in effect in 2009 (Note A)

	Average Hourly Billing Rate (Note A)							
	Staff	Senior						
Type of Firm	Accountant	Accountant	Manager	Partner				
Average Hourly Rate	\$ 83	\$ 101	\$ 144	\$ 172				

B. Calculation of Overall Average Accountant Billing Rate Based Upon Typical Distribution of Time on an Engagement

Average Hourly Billing Rate (From Above)

Typical Percent of Time Spent on an Accounting Assignment

	Staff		5	Senior						
	Account	ant	Acc	countant	N	lanager	F	Partner		
	\$ 83	1	\$	101	\$	144	\$	172	1	
l										
									W	eighted
ıt	30%			30%		20%		20%	A	verage
	\$ 25	5	\$	30	\$	29	\$	34	\$	118

Escalation to Midpoint of March 31, 2010 Test Period (Note B)

CPI at December 31, 2009 215.9 CPI at March 31, 2010 217.6 Inflation/Escalation

0.8%

Average Hourly Billing Rate For CPAs At March 31, 2010

\$ 119

Note A: Source is AICPA's 2010 National PCPS/TSCPA Management of an Accounting Practice Survey (Kentucky edition)

Note B: source is US Bureau of Labor Statistics (ftp://ftp.bls.gov/pub/special.requests/cpi/cpiai.t

Water Service Corporation of Kentucky 2010 Billing Rates Of Kentucky Professional Engineers

A. Calculation of Average Hourly Rate by Engineer Position

		Average Hourl	y Billing Rates	
		Engineer		
	Technician	Design Engineer	Project Manager	Officer
Name of Firm	Senior Technician	Project Engineer	Sr. Mgr. Engineer	Principal Engineer
Firm #1	\$80	\$89	\$112	\$181
Firm #2	\$79	\$86	\$140	\$170
Firm #3	\$83	\$105	\$167	\$214
Firm #4	\$57	\$89	\$144	\$197

B. Calculation of Overall Average Engineering Hourly Billing Rate

Average Hourly Billing Rate (From Above) Typical Percent of Time on an Engineering Assignment

	Engineer			
Technician	Design Engineer	Project Manager	Officer	
Senior Technician	Project Engineer	Sr. Mgr. Engineer	Principal Engineer	
\$75	\$92	\$141	\$190	
				.,
30%	35%	25%	10%	Weighted
				Average
\$22	\$32	\$35	\$19	\$109

Source: Baryenbruch & Company, LLC database

Water Service Corporation of Kentucky 2010 Estimated Billing Rates Of Kentucky Attorneys

Dykema D Butzel Long D Jaffe Raitt Heuer & Weiss S Brooks Kushman S Kemp, Klein, Umphrey, Edelman & Ma T	Location Detroit, Mi Detroit, Mi Detroit, Mi Detroit, Mi Southfield, Mi Southfield, Mi		Billir Assoc ow 195 185		Range (. Par Low		Ave		Living Adjust	Adi	
Dickinson Wright D Dykema D Butzel Long D Jaffe Raitt Heuer & Weiss S Brooks Kushman S Kemp, Klein, Umphrey, Edelman & Ma T	Detroit, Mi Detroit, Mi Detroit, Mi Gouthfield, Mi	\$ \$ \$.ow 195	High	Low		Ave		Adjust	Adj	
Dickinson Wright D Dykema D Butzel Long D Jaffe Raitt Heuer & Weiss S Brooks Kushman S Kemp, Klein, Umphrey, Edelman & Ma T	Detroit, Mi Detroit, Mi Detroit, Mi Gouthfield, Mi	\$ \$ \$	195			High	Ave				usted
Dykema D Butzel Long D Jaffe Raitt Heuer & Weiss S Brooks Kushman S Kemp, Klein, Umphrey, Edelman & Ma T	Detroit, Mi Detroit, Mi Southfield, Mi	\$ \$		\$ 275	A 0.00			erage	(B)	Ŕ	Rate
Butzel Long D Jaffe Raitt Heuer & Weiss S Brooks Kushman S Kemp, Klein, Umphrey, Edelman & Ma T	Detroit, Mi Southfield, Mi	\$ \$	185		\$ 355	\$ 575	\$	350	116%	\$	302
Butzel Long D Jaffe Raitt Heuer & Weiss S Brooks Kushman S Kemp, Klein, Umphrey, Edelman & Ma T	Southfield, Mi	1		\$ 425	\$ 295	\$ 615	\$	380	116%	\$	328
Brooks Kushman Kemp, Klein, Umphrey, Edelman & Ma T	•	•	175	\$ 325	\$ 250	\$ 600	\$	338	116%	\$	291
Kemp, Klein, Umphrey, Edelman & Ma T	Southfield, Mi	ĮΦ	175	\$ 250	\$ 225	\$ 550	\$	300	116%	\$	259
		\$	180	\$ 275	\$ 300	\$ 425	\$	295	116%	\$	254
Rader Fishman & Grauer B	Γroy, Mi	\$	145	\$ 260	\$ 200	\$ 350	\$	239	116%	\$	206
daci, i isiiiiai a Giaaci	Bloomfield Hills, Mi	\$	130	\$ 250	\$ 275	\$ 550	\$	301	116%	\$	260
Williams, Williams, Rattner & Plunkett B	Birmingham, Mi	\$	150	\$ 250	\$ 275	\$ 450	\$	281	116%	\$	243
Abbott, Nicholson, Quilter, Esshaki, D	Detroit, Mi	\$	150	\$ 220	\$ 300	\$ 375	\$	261	116%	\$	225
	Muskegon, Mi				\$ 125	\$ 275	\$	200	105%	\$	191
Lipson, Neilson, Cole, Seltzer & Garin B	Bloomfield Hills, Mi	\$	185	\$ 235	\$ 225	\$ 300	\$	236	116%	\$	204
Berman DeLeve Kuchan & Chapman K	Kansas City, Mo				\$ 250	\$ 250	\$	250	110%	\$	227
•	St. Louis, Mo				\$ 160	\$ 160	\$	160	102%	\$	157
Bryan Cave K	Cansas City, Mo	\$	200	\$ 200	\$ 385	\$ 435	\$	305	110%	\$	277
•	St. Louis, Mo	ľ		,	\$ 300	\$ 300	\$	300	102%	\$	295
	Springfield, Mo				\$ 260	\$ 260	\$	260	100%	\$	259
	St. Louis, Mo				\$ 300	\$ 425	\$	363	102%	\$	356
	Kansas City, Mo				\$ 225	\$ 225	\$	225	110%	\$	204
	St. Louis, Mo				\$ 175	\$ 175	\$	175	102%	\$	172
Greensfelder Hemker & Gale S	St. Louis, Mo				\$ 235	\$ 300	\$	268	102%	\$	263
	Kansas City, Mo	\$	204	\$ 345	\$ 356	\$ 472	\$	344	110%	\$	312
Karfeld Law Firm S	St. Louis, Mo				\$ 265	\$ 265	\$	265	102%	\$	260
Krigel & Krigel K	Cansas City, Mo	\$	175	\$ 225	\$ 200	\$ 250	\$	213	110%	\$	193
_aw Office of Brad Goss S	St. Charles, Mo				\$ 175	\$ 175	\$	175	102%	\$	172
_aw Offices of George A. Barton K	Kansas City, Mo	\$	300	\$ 400	\$ 400	\$ 600	\$	425	110%	\$	385
	Cansas City, Mo				\$ 425	\$ 425	\$	425	110%	\$	385
	St. Louis, Mo				\$ 260	\$ 260	\$	260	102%	\$	255
Pennington Shea S	St. Louis, Mo				\$ 190	\$ 260	\$	225	102%	\$	221
Pletz and Reed Je	lefferson City, Mo	\$	150	\$ 150	\$ 180	\$ 180	\$	165	104%	\$	158
	Kansas City, Mo	\$	210	\$ 350	\$ 380	\$ 600	\$	385	110%	\$	349
Raymond I. Plaster S	Springfield, Mo	ľ			\$ 275	\$ 275	\$	275	100%	\$	274
•	Kansas City, Mo	\$	265	\$ 265	\$ 425	\$ 425	\$	345	110%	\$	313
	Kansas City, Mo	\$	400	\$ 400	\$ 500	\$ 500	\$	450	110%	\$	408
	(ansas City, Mo	\$	150	\$ 325	\$ 310	\$ 470	\$	314	110%	\$	284
•	(ansas City, Mo				\$ 195	\$ 195	\$	195	110%	\$	177
5	(ansas City, Mo	\$	195	\$ 195	\$ 350	\$ 445	\$	296	110%	\$	269
	(ansas City, Mo	\$	225	\$ 235	\$ 265	\$ 265	\$	248	110%	\$	224
	St. Louis, Mo	\$	200	\$ 200	\$ 480	\$ 480	\$	340	102%	\$	334
	Overall Co									\$	262

Escalation to Test Period Midpoint (March 31, 2010) (Notes B, C)

CPI at December 31, 2009 216.0 CPI at March 31, 2010 217.6

Inflation/Escalation

0.7%

Average Hourly Billing Rate For Attorneys At March 31, 2010

Note A: Source is Michigan Lawyers Weekly and Missouri Lawyers Weekly

Note B: Source is Council for Community and Economic Research. This percentage represents the cost of living difference between the Michigan and Missouri cities and Middlesboro, Ky. A number over 100% indicates the Michigan or Missouri city's cost of living is higher than Middlesboro. A number less than 100% indicates Middlesboro's cost of living is higher.

Note C: source is US Bureau of Labor Statistics (ftp://ftp.bls.gov/pub/special.requests/cpi/cpiai.txt)

WSC – Outside Provider Cost Comparison

As shown in the table below, WSC costs per hour are significantly lower than those of outside providers during the 12 months ended September 30, 2010.

		Ī		D	fference-
					wsc
			Outside	Gre	eater(Less)
Service Provider	WSC		Provider	Tha	an Outside
Management Consultant	\$ 116	\$	242	\$	(126)
Certified Public Accountant	\$ 53	\$	119	\$	(66)
Professional Engineer	\$ 46	\$	109	\$	(63)
Attorney	\$ 180	\$	264	\$	(84)

Based on these cost per hour differentials and the number of hours billed to WSCK, outside service providers would have cost WSCK and its rate payers \$506,835 or 123% (\$506,835 / \$413,312) more than the cost of WSC's services during the 12 months ended September 30, 2010.

	Н	ourly Rate			
	Difference				
	wsc		WSC		
	Greater(Less)		Hours	Dollar	
Service Provider	Th	an Outside	Charged		Difference
Management Consultant	\$	(126)	1,180	\$	(149,291)
Certified Public Accountant	\$	(66)	1,783	\$	(118,447)
Professional Engineer	\$	(63)	3,735	\$	(234,502)
Attorney	\$	(84)	55	\$	(4,595)
WS	\$	(506,835)			

Analysis of Services

The final aspect of this study was an assessment of whether the services that are provided to WSCK by WSC would be necessary if WSCK were a stand-alone water utility. The first step in this evaluation was to determine specifically what the WSC does for WSCK. Based on discussions with WSC personnel, the matrix in Exhibit 9 was created showing which entity-WSCK or a WSC location-is responsible for each of the functions WSCK requires to ultimately provide service to its customers. This matrix was reviewed to determine: (1) if there was redundancy or overlap in the services being provided by WSC and (2) if WSC services are typical of those needed by a stand-alone water utility.

Upon review of Exhibit 9, the following conclusions can be drawn:

- The services that WSC provides are necessary and would be required even if WSCK were a stand-alone water utility.
- There is no redundancy or overlap in the services provided by WSC to WSCK. For all of the services listed in Exhibit 9, there was only one entity that was primarily responsible for the service.

Water Service Corporation of Kentucky Designation Of Responsibility For Water And Waste Water Utility Functions

Primarily Responsible P	Water Services Corporation Location Performing Work							
Provides Support S		Charlotte, NC						
	Kentucky	Regional	Cust Service	Northbrook, IL				
Water and Waste Water Function	Offices	Office	Offices	Headquarters				
Engineering and Construction Management								
Long Term System Planning	8	P	8	8				
Engineering Standards & Policies Development	S	6		P				
Pròject Design								
Major Projects (e.g., new treatment plant)	S P	Р	S	S				
Minor Projects (e.g., pipelines)	P	S	S					
Construction Project Management								
Major Projects	P	8	8	8				
Minor Projects	P P	S	<u>8</u>	************************				
Hydraulics Review Developers Extensions	S	P	S	S				
Tank Painting	P	S	8	<u> </u>				
Water Quality and Purification		l	<u>_</u>	*************************				
Water Quality Standards Development	P	S	8	S				
Research Studies			***************************************	P				
Water Quality Program Implementation	P	S	**************************************	S				
Water Treatment Operations & Maintenance	P	S	****************	***************************************				
Compliance Sampling	P	S	**********************	***************************************				
Testing/Other Sampling	P	S		***************************************				
Transmission and Distribution								
Preventive Maintenance Program Development	Р	S	*********************	S				
System Maintenance	Р	S	*******					
Leak Detection	Р	S						
Customer Service								
Community Relations	P (dtrock)	S	S P (phone)					
Customer Contact Call Processing	P (direct)	*****************	P(phone)	8				
Service Order Creation	S		P	A 54 5 5 6 5 7 7 7 6 6 7 6 7 7 7 7 7 7 7 7 8 8 8 8 8				
Service Order Processing	S		P	***************************************				
Customer Credit	/		Р	• • • • • • • • • • • • • • • • • • • •				
Meter Reading	P	****************	S	0.5 * * * * * * * # # # # # # # # # # # #				
Customer Bill Preparation			S	P				
Bill Collection	S	~~~~	Р					
Customer Payment Processing		P	S	***************************				
Meter Standards Development	8	P	S	************************				
Meter Testing, Maintenance & Replacement	P	S	S					
Financial Management								
Financial Planning	***************************************		*************	P				
Financings—Equity	ļ			P				
FinancingsLong Term Debt & Preferred				P				
Short Term Lines of Credit Arrangements			*****************	P				
Insurance Program Administration	1	ļ	***************************************	P P				
Loss Control/Safety Program Administration		and the second district th		P				
Pension Fund Asset Management Cash Management/Disbursements				P P				
Rates			*************************					
Rate Studies & Tariff Change Administration		S	8	P				
Rate Case Planning and Preparation	S	S	S	P				
Rate Case Administration		S	S	P				
Commission Inquiry Response	<u>S</u>	S	S	P				
Commission inquiry response	9	0	δ	P				

Exhibit 9 Page 2 of 2

Water Service Corporation of Kentucky <u>Designation Of Responsibility For Water And Waste Water Utility Functions</u>

Kentucky Offices	Charlotte, NC Regional Office	Cust Service Offices	Northbrook, L Headquarters
	Regional		
	-		
Offices	Office	Offices	neauquarters
*************************		4	
******************************			P
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