

STOLL·KEENON·OGDEN

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May 2, 2008

MAY 0 2 2008

PUBLIC SERVICE COMMISSION

VIA HAND DELIVERY

Stephanie L. Stumbo Executive Director Kentucky Public Service Commission 211 Sower Boulevard Frankfort, KY 40601

RE: <u>The Plan of Louisville Gas and Electric Company for the Future Disposition of the Merger Surcredit Mechanism</u>

Case No. 2007-00562

The Plan of Kentucky Utilities Company for the Future Disposition of the Merger Surcredit Mechanism
Case No. 2007-00563

Dear Ms. Stumbo:

Enclosed please find and accept for filing two originals and ten copies of the Joint Rebuttal Testimony of Lonnie E. Bellar on behalf of Louisville Gas and Electric Company and Kentucky Utilities Company in the above-referenced matters. Please confirm your receipt of this filing by placing the stamp of your Office with the date received on the enclosed additional copies and return them to me in the enclosed self-addressed stamped envelope.

Should you have any questions please contact me at your convenience.

Yours very truly,

Kendrick R. Riggs

KRR:ec Enclosures

cc: Parties of Record

400001.128325/523100.1

COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:		
THE PLAN OF LOUISVILLE GAS AND)	
ELECTRIC COMPANY FOR THE)	CASE NO. 2007-00562
FUTURE DISPOSITION OF THE)	
MERGER SURCREDIT MECHANISM)	
In the Matter of:		
THE PLAN OF KENTUCKY)	
UTILITIES COMPANY FOR THE)	CASE NO. 2007-00563
FUTURE DISPOSITION OF THE)	
MERGER SURCREDIT MECHANISM	j	

JOINT REBUTTAL TESTIMONY OF LONNIE E. BELLAR VICE PRESIDENT, STATE REGULATION AND RATES E.ON U.S. SERVICES, INC.

Filed: May 2, 2008

- 1 Q. Please state your name, position and business address.
- 2 A. My name is Lonnie E. Bellar. I am Vice President, State Regulation and Rates for
- 3 E.ON U.S. Services Inc., which provides services to Kentucky Utilities Company
- 4 ("KU") and Louisville Gas and Electric Company ("LG&E") (collectively "the
- 5 Companies"). My business address is 220 West Main Street, Louisville, Kentucky.
- A statement of my professional history and education is attached to this testimony as
- 7 Appendix A.
- 8 Q. What is the purpose of your testimony?
- 9 A. The purpose of my testimony is to respond to various points Lane Kollen, the witness
- for the Kentucky Industrial Utilities Customers, Inc. ("KIUC"), made in his testimony
- in this proceeding. In particular, I will show that, rather than it being inequitable,
- unjust, and unreasonable for the Companies' merger surcredits to end on June 30,
- 13 2008, it would be inequitable, unjust, and unreasonable for the surcredits to continue
- beyond June 30, 2008, in view of the Companies' current and significant under-
- earnings, which have denied the Companies the benefit of their share of the merger
- savings in 2007, and because the Companies plan to file new base rate applications
- 17 between June 30, 2008, and September 30, 2008.
- 18 Q. Do you agree with Mr. Kollen's assertion in his testimony that the Companies'
- proposal to end the merger surcredit in this proceeding is "inequitable, unjust,
- and unreasonable" because it "shifts the historic[al] equal sharing so that the
- Companies retain 100% of the merger savings and ratepayers are denied any
- 22 share of the savings?"

A. No. The Companies' proposal does <u>not</u> "shift[] the historic equal sharing so that the Companies retain 100% of the merger benefits," leaving the Companies' customers with no such benefits; rather, it allows the Companies to apply the merger benefits towards the carrying charges associated with their ongoing investment in facilities to serve customers, the cost of which is not already included in existing base rates, during the short period between July 1, 2008, and the date on which new base rates go into effect for the Companies — which the Companies anticipate will be no later than April 1, 2009. Once new base rates go into effect, customers' rates will directly reflect the benefit of 100% of the merger savings — indefinitely. Therefore, there is nothing "inequitable, unjust, and unreasonable" about the Companies' merger surcredit disposition proposal, which the Companies respectfully request the Commission to approve.

- Q. Is there any dispute whether the Companies' merger surcredit tariffs will remain in effect through June 30, 2008?
- 15 A. No. There is no question that the tariffs will remain in effect through June 30, 2008.

 16 By that date, the merger surcredit will have provided a total of \$143.4 million in

 17 savings to KU's customers and \$145.7 million to LG&E's customers over the ten
 18 year period the surcredit rate mechanism will have been in effect. By any accounting,

 19 the Companies' customers already have benefited enormously from the Companies'

 20 sound business decision to merge.
- Q. Is there any dispute whether the Companies' customers will explicitly receive the benefit of <u>all</u> of the merger savings when new base rates go into effect for the Companies?

¹ Direct Testimony of Lane Kollen at 7 (April 11, 2008).

A. No. Notwithstanding that the Companies' customers will have received over \$291 million through the merger surcredit through June 30, 2008, and the Companies will not have received the benefit of their full share of the merger benefits due to their ongoing investment in facilities to provide service to customers, the Companies' customers will receive the benefit of all – 100% – of the merger savings through their rates when new base rates go into effect for the Companies.

7 Q. What, then, is at issue in these proceedings?

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- Because the merger surcredit will continue as-is through June 30, 2008, but will end no later than when new base rates go into effect for the Companies, the only question at issue in this proceeding is: What is the most equitable, just, and reasonable disposition of the merger surcredit during what the Companies anticipate will be a short time between those two dates? KIUC appears to agree with this assessment when Mr. Kollen states at page 18 of his testimony, "It is this interim period after June 30, 2008 until base rates are reset that is at issue and over which the Companies and KIUC disagree." The Companies submit that the most equitable, just, and reasonable disposition of the merger surcredit is to allow it to end by its own terms on June 30, 2008.
- 18 Q. Have circumstances changed since the Commission first balanced in the
 19 LG&E/KU merger and then rebalanced in 2003 the interests of customers and
 20 shareholders in their respective portions of the merger surcredit?
- 21 A. Yes. Since the 2003 rebalancing, the Companies have embarked upon the largest construction program in their history to build facilities to serve their customers.

 23 When the period from January 1, 2007, through December 31, 2008, ends, the

Companies will have invested approximately \$1.2 billion in generation, transmission, and distribution facilities to serve customers. This investment includes projects such as the new base load unit at Trimble County, transmission lines, a new transmission control center, the construction of new distribution facilities, and the extension of existing distribution facilities. The cost of this Construction Work in Progress is not included in base rates, thus causing the current attrition in the Companies' earnings.

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Moreover, the regulatory lag associated with changing base rates to reflect the investment in these facilities to provide service will only exacerbate the impact of merger surcredit on the Companies' current financial position.

This change in the circumstances, along with the Companies' commitment explicitly and permanently to provide the benefit of 100% of the merger savings to customers with the next change in base rates, makes continuation of the existing arrangement (i.e., a 50/50 sharing of savings) unreasonable and inequitable.

To ensure that it would be only a short time between June 30, 2008, and when new base rates go into effect for the Companies, would the Companies be willing to commit to file base rate applications?

Yes. If the Commission believed such a commitment would be appropriate condition in connection with an order ending the merger surcredit on June 30, 2008, the Companies would be willing to submit a written commitment to file base rate applications between June 30, 2008, and September 30, 2008. The Companies therefore anticipate that their new base rates will go into effect – and customers will explicitly receive 100% of the merger savings – as soon as January 1, 2009, and no later than April 1, 2009. This relatively brief and fixed period during which the

- merger surcredit will no longer be in place is wholly reasonable, just, and equitable, given the Companies' significant and ongoing investment in facilities to serve their
- 3 customers.

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- Q. Mr. Kollen states in his testimony that the Companies' proposal to end the merger surcredit "disrupts the status quo and the Commission's careful balance between the Companies and their ratepayers." Does the Companies' proposal do any such thing?
 - No. The Companies' proposal actually strikes the careful balance to which Mr. Kollen refers by recognizing the change in circumstances caused by the Companies' current construction of facilities to provide service to customers. As shown in previous testimony and the Companies' responses to data requests in these proceedings, the Companies under-earned in calendar year 2007, so much so that they did not receive the benefit of their share of the merger savings. Given the Companies' ongoing investment in facilities to provide service to customers and their current construction plans, the Companies have every reason to believe that this trend will continue through the balance of 2008 and throughout 2009 until base rates change. In other words, though the Companies' customers received and continue to receive their share of the merger savings, the Companies' shareholders have not benefited from their share of the savings, though in theory they should receive merger savings equal to those their customers receive. Indeed, using KIUC's approach, which assumed a return on equity ("ROE") of just 10.0% for both Companies (the very bottom of the Commission-approved ROE range), just in the year 2007 LG&E did not benefit from approximately \$13.6 million of the merger savings it should have

received, and KU did not benefit from any of the \$19.0 million merger savings it should have received.

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The Companies' proposal to allow the merger surcredit to expire on its own terms on June 30, 2008, is, therefore, much more in keeping with an equitable balance of merger savings between the Companies and their customers, recognizing that the Companies have not and are not benefiting from their share of the merger savings due to their ongoing investment in facilities to serve customers, and taking into account the fact that the Companies' customers will explicitly receive all of the merger savings – indefinitely – no later than April 1, 2009. KIUC, on the other hand, would urge the Commission to ignore these equitable factors entirely.

Q. Does Mr. Kollen's approach overstate the amount of revenue by using only the 10% ROE?

Yes, Mr. Kollen's approach overstates the revenue amounts which the Companies are earning because it uses the very bottom of the range of returns on equity the Commission found reasonable in the Companies' most recent base rate proceedings, which produces results biased in favor of KIUC's position. The Commission approved a 10.0% to 11.0% range of ROE in the Companies' most recent base rate cases, with a midpoint of 10.5%. As shown in Exhibit 1 to the Companies' responses to the Commission Staff's DR No.1 for both Companies, using a 10.5% ROE for LG&E increases the revenue deficiency by approximately \$7.6 million and for KU by approximately \$7.8 million. Using an 11.0% ROE for LG&E increases the revenue deficiency by approximately \$15.6 million.

Q. Is it necessary and appropriate to consider the Companies' revenue deficiencies in these proceedings?

A.

Yes. As the Commission knows, the Companies' current rates are based on the costs of service from their most recent base rate cases, filed on December 29, 2003, which have embedded 100% of the projected merger savings, from which the Companies return to customers 50% of the merger savings through the merger surcredit. Since then, the Companies' costs of service have risen as the Companies have invested in new and existing facilities to serve customers, though the Companies have not yet sought base rate relief to compensate for those capital investments. As a result, what was at one time the Companies' net 50% share of merger savings has been eroded by increasing investments in facilities to serve customers and other changes in their costs of service. Therefore, though these are not base rate proceedings, it is necessary and appropriate to discuss the Companies' increasing costs because, though they may not be directly related to merger savings, they do indeed have a direct and ongoing impact upon the Companies' ability to benefit from the shareholders' portion of merger savings.

The direct impact the Companies' increased costs have on their ability to benefit from merger savings is what makes it necessary and appropriate to discuss said increased costs in this proceeding, and it shows why the Commission was right not to accept arguments from KIUC concerning their claims of the Companies' over-earnings in the proceedings establishing the merger surcredit. Unlike the case where increasing costs directly impinge upon the Companies' ability to benefit from merger savings, if the Companies were over-earning, it would not in any way impact the

- 1 Companies' customers' ability to enjoy the benefits of the merger surcredit.
 2 Likewise, if the Companies truly were over-earning, it would not impact the
 3 appropriate amount of any merger surcredit, which is supposed to reflect savings the
 4 Companies realize from synergies, the value of which do not depend on the
- 5 Companies' revenues.

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- Q. Mr. Kollen appears to recognize the need to consider the Companies' underearnings by proposing that the KU merger surcredit be reduced by \$4.168 million due to KU's under-earning. Do the Companies agree with Mr. Kollen's calculations to rebalance the merger surcredits?
 - No. Mr. Kollen has chosen to use a 10.0% ROE for both Companies when addressing the Companies' under-earnings in an attempt to bias the results in KIUC's favor. Because 10.0% is the very bottom of the ROE range the Commission approved for the Companies, it is not reasonable to use in these proceedings. As shown in Table 1 below, to rebalance at the top of the ROE range would result in eliminating entirely the KU merger surcredit, and a reduction in the LG&E merger surcredit from \$19.427 million to \$10.180 million. The most reasonable ROE value to use, however, would be the midpoint of the range, 10.5% ROE, which would result in a reduction in the KU merger surcredit from \$18.969 million to \$7.148 million, and a reduction in the LG&E merger surcredit from \$19.427 million to \$17.773 million.

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Q. Do you agree with Mr. Kollen's assertion page 9, lines 5 through 7, that "the Companies' computations are flawed and overstate the Companies base revenue deficiencies by \$38.855 million for LG&E and \$37.838 million for KU if the merger surcredits are discontinued as the Companies propose"?

(\$19,427,402)

(\$17,773,410)

(\$10,180,256)

Adjusted Merger Surcredit

- A. No. The Companies' calculations accurately present their earned return for the twelve-month period ending December 31, 2007. The merger surcredits were in effect throughout that entire period of time. It is therefore necessary to reflect the impact of these mechanisms and associated ratemaking treatment in the analysis.
- 11 Q. Has Mr. Kollen accurately calculated the revenue deficiencies of LG&E and KU

 12 at page 9 of his testimony?
- 13 A. There are some minor differences that should be corrected. First, the Companies
 14 believe that the LG&E amount on page 9, line 13 of his testimony should be \$25.228
 15 million, not \$25.288 million. Secondly, the Companies believe the simple calculation

made to arrive at the numbers on page 9 of his testimony does not reflect the difference between the tax rate used to tax-effect the adjustments to net operating income in Exhibit 1 to the attachment to the Companies' responses to the Commission Staff's DR No. 1 (for both Companies) and the gross-up revenue factor in Exhibit 4 to the same attachment. When this difference is taken into consideration, the revenue determinations identified by Mr. Kollen on page 9 of his testimony should be \$25.366 million for LG&E and \$14.938 million for KU as shown in Table 1 above.

Q.

Α.

- Is there any merit to Mr. Kollen's testimony that the Companies are trying to circumvent base rate proceedings by addressing non-merger costs in these proceedings?
- No, there is no merit in Mr. Kollen's assertions in this regard. The Companies have already stated they are willing to commit to file base rate applications no later than September 30, 2008, if making such a commitment is necessary to ending the merger surcredits on June 30, 2008. Therefore, the Companies cannot fairly be said to be avoiding base rate proceedings. Rather, as explained above, it is not possible to discuss the Companies' lack of benefiting from their share of the merger savings without addressing their overall earnings. What also must be taken into consideration is the delay associated with the process for changing base rates, during which time the ongoing attrition of the Companies' earnings will continue.

The delay of new rate implementation inherent in rate proceedings means that, if the merger surcredits do not expire on June 30, 2008, the Companies will continue to under-earn significantly until their new base rates go into effect. Allowing the

- 1 merger surcredits to expire on their own terms on June 30, 2008, will appropriately
- 2 balance the interests of customers and shareholders during this intensive period of
- 3 construction of facilities to serve customers.
- 4 Q. Does this conclude your testimony?
- 5 A. Yes.

VERIFICATION

COMMONWEALTH OF KENTUCKY)	66.
COUNTY OF JEFFERSON)	SS:

The undersigned, **Lonnie E. Bellar**, being duly sworn, deposes and says he is the Vice President State Regulation and Rates for E.ON U.S. Services Inc., that he has personal knowledge of the matters set forth in the foregoing testimony, and the answers contained therein are true and correct to the best of his information, knowledge and belief.

LONNIE E. BELLAR

Subscribed and sworn to before me, a Notary Public in and before said County and State, this _____ day of May 2008.

Notary Public (SEAL)

My Commission Expires:

November 9, 2010

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Appendix A

Lonnie E. Bellar

E.ON U.S. Services Inc. 220 West Main Street Louisville, Kentucky 40202 (502) 627-4830

Education

Bachelors in Electrical Engineering;

University of Kentucky, May 1987

Bachelors in Engineering Arts;

Georgetown College, May 1987

E.ON Academy, Intercultural Effectiveness Program: 2002-2003

E.ON Finance, Harvard Business School: 2003

E.ON Executive Pool: 2003-2007

E.ON Executive Program, Harvard Business School: 2006

E.ON Academy, Personal Awareness and Impact: 2006

Professional Experience

E.ON U.S.

Vice President, State Regulation and Rates	Aug. 2007 – Present
Director, Transmission	Sept. 2006 – Aug. 2007
Director, Financial Planning and Controlling	April 2005 – Sept. 2006
General Manager, Cane Run, Ohio Falls and	
Combustion Turbines	Feb. 2003 – April 2005
Director, Generation Services	Feb. 2000 – Feb. 2003
Manager, Generation Systems Planning	Sept. 1998 – Feb. 2000
Group Leader, Generation Planning and	
Sales Support	May 1998 – Sept. 1998

Kentucky Utilities Company

1 1	
Manager, Generation Planning	Sept. 1995 – May 1998
Supervisor, Generation Planning	Jan. 1993 – Sept. 1995
Technical Engineer I, II and Senior,	-
Generation System Planning	May 1987 – Jan. 1993

Professional Memberships

IEEE