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BEFORE THE PUBLIC SERVICE COMMISSION

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In the Matter of:

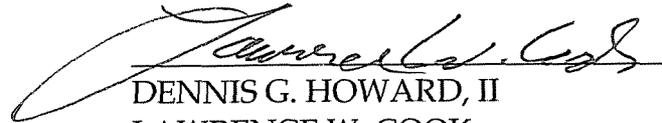
APPLICATION OF DELTA NATURAL)
GAS CO., INC. FOR AN ADJUSTMENT)
OF GAS RATES)

Case No. 2007-00089

ATTORNEY GENERAL'S PRE-FILED TESTIMONY

Comes now the intervenor, the Attorney General of the Commonwealth of Kentucky, by and through his Office of Rate Intervention, and files the following testimony in the above-styled matter.

Respectfully submitted,
GREGORY D. STUMBO
ATTORNEY GENERAL



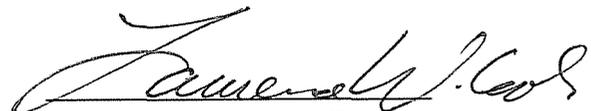
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Certificate of Service and Filing

Counsel certifies that an original and ten photocopies of the Attorney General's Testimony were served and filed by hand delivery to Beth O'Donnell, Executive Director, Public Service Commission, 211 Sower Boulevard, Frankfort, Kentucky 40601; furthermore, it was served by mailing a true and correct copy of the same, first class postage prepaid, to:

Hon. Robert M. Watt, III
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all on this 24th day of August, 2007.


Assistant Attorney General

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:)
APPLICATION OF DELTA NATURAL GAS)
COMPANY, INC. FOR AN ADJUSTMENT) CASE NO. 2007-00089
OF RATES)

Direct Testimony of
Michael J. Majoros, Jr.

on Behalf of
the Office of the Attorney General

August 14, 2007

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1 **Introduction**

2 **Q. State your name, position, and business address.**

3 A. My name is Michael J. Majoros, Jr. I am Vice President of Snavely King Majoros
4 O'Connor & Lee, Inc. ("Snavely King"), located at 1111 14th Street, N.W., Suite 300,
5 Washington, D.C. 20005.

6 **Q. Describe Snavely King.**

7 A. Snavely King is an economic consulting firm founded in 1970 to conduct research on a
8 consulting basis into the rates, revenues, costs, and economic performance of regulated
9 firms and industries. Snavely King represents the interests of government agencies,
10 businesses, and individuals who are consumers of telecom, public utility, and
11 transportation services.

12 We have a professional staff of twelve economists, accountants, engineers and
13 cost analysts. Most of our work involves the development, preparation, and presentation
14 of expert witness testimony before Federal and state regulatory agencies. Over the course
15 of our 37-year history, members of the firm have participated in more than 1,000
16 proceedings before almost all of the state commissions and all Federal commissions that
17 regulate utilities or transportation industries.

18 **Q. Have you prepared a summary of your qualifications and experience?**

19 A. Yes, Appendix A is a summary of my qualifications and experience. Appendix B
20 contains a tabulation of my appearances as an expert witness before state and Federal
21 regulatory agencies.

22 **Q. For whom are you appearing in this proceeding?**

1 A. I am appearing on behalf of the Attorney General of the Commonwealth of Kentucky
2 (“AG”).

3 **Subject and Purpose of Testimony**

4 **Q. What is the subject of your testimony?**

5 A. This case involves Delta Natural Gas Company, Inc.’s (“Delta”) Application to increase
6 its service rates by \$5,641,597 million or 9.25 percent.¹ The Company subsequently
7 reduced its request slightly, to \$5,640,680 million.² My testimony addresses the
8 Company’s filing including its depreciation proposals.

9 **Prior Experience**

10 **Q. Do you have any specific experience in the public utility field?**

11 A. Yes, I have been in the field of public utility regulation since the late 1970’s. My
12 testimony has encompassed numerous complex cost of service issues. Furthermore, I and
13 other members of my firm specialize in the field of public utility depreciation. We have
14 appeared as expert witnesses on this subject before the regulatory commissions of almost
15 every state in the country.

16 **Summary of Company’s Filing**

17 **Q. Summarize the Company’s filing.**

18 A. Delta cites to reduced consumption by customers, increases to gas plant in service, and
19 increases to operations and maintenance expense, particularly pension and healthcare
20 benefits, as the reasons it has been unable to earn its authorized return.³ Delta proposes
21 the twelve months ended December 31, 2006 as its historical test period. The Company

¹ Direct Testimony of John Brown (“Brown”), p. 4.

² Response to PSC 2-6d.

³ Filing Requirement 807 KAR 5:001 Section 10(1)(a)1.

1 has also proposed two new programs; a Customer Rate Stabilization (“CRS”) mechanism
2 and a Customer Conservation and Efficiency Program (“CEP”).⁴ I will address the
3 overall revenue requirement in my testimony. Dr. Woolridge will address cost of capital,
4 and Charles W. King and Robert Henkes will address respectively the rate design,
5 conservation, and rate stabilization programs.

6 **Q. Why did Delta reduce its request?**

7 A. Delta provided a revised request in response to PSC Data Request Item 6d. In its
8 response, the Company revised Schedule 5 to comply with a Staff request to reflect the
9 correct FICA base wage limit, and Schedule 7 to correctly include the PSC assessment as
10 a component of the tax expansion factor. It also revised Schedule 6 to “put cost of
11 removal back with accumulated depreciation where it belongs for ratemaking purposes.”
12 As I will discuss below, the Company’s correction of the cost of removal issue has
13 additional implications. The net impact of these revisions was a \$110,557 reduction to
14 Delta’s proposed revenue requirement.⁵

15 In addition to the revisions noted above, the Company took this opportunity to
16 make several additional revisions, including one to property taxes, one to medical
17 expense and one to legal expense. These revisions resulted in a \$109,640 increase to the
18 revenue requirement.⁶ The net of the adjustments was a \$917 reduction to the revenue
19 deficiency.

20 **Q. Do you have an overall critique of Delta’s filing?**

21 A. While some mistakes occur in applications, I feel that Delta’s filing contains quite a few.

⁴ Id.

⁵ Response to PSC DR 2-6d, Schedule 10.

⁶ Id.

1 In particular, I am not convinced that the Company gave sufficient scrutiny to the
2 depreciation study it filed.

3 **Case No. 2004-00067**

4 **Q. Have you reviewed the Commission's Order in Case No. 2004-00067?**

5 A. Yes, I have reviewed the Commission's Order in Case No. 2004-00067. I participated in
6 that case as the Attorney General's depreciation witness.

7 **Summary of Conclusions**

8 **Q. Please summarize your conclusions.**

9 A. My conclusions are as follows:

- 10 1. The company has an overall cost of capital of 7.64 percent.
- 11 2. The Company has a pro-forma test period rate base of \$117,817,218.
- 12 3. The Company has pro-forma test period operating income of \$5,580,631 at
13 present rates.
- 14 4. Delta's test period revenue deficiency is \$3,417,318 in contrast to its claimed
15 \$5,640,680 revenue deficiency.

16 **Summary Explanation of Exhibits**

17 **Q. Please summarize and explain the structure of your exhibits.**

18 A. I have four exhibits consisting of varying numbers of schedules. Exhibit____(MJM-1)
19 contains my summary schedules. Exhibit____(MJM-2) is a one-page exhibit containing
20 Dr. Woolridge's Cost of Capital recommendations. Exhibit____(MJM-3) contains my rate
21 base exhibits. These include a summary and my individual Adjustment Nos. 1 and 2.
22 Exhibit____(MJM-4) contains my operating income adjustments, which I have labeled

1 Adjustment Nos. 3 to 18. Exhibit___ (MJM-5) contains my depreciation studies. I have
2 summarized all of the rate base and operating income adjustments, including their
3 individual revenue requirement impacts on Exhibit___ (MJM-1), Schedule 2.

4 **Cost of Capital**

5 **Q. What overall cost of capital did you use to calculate your proposed revenue**
6 **requirement?**

7 A. I used Dr. Woolridge's recommended capital structure and cost rates as summarized in
8 Exhibit___ (MJM-2).

9 **Tax Rates and Conversion Factors**

10 **Q. Please summarize and explain the income tax rates and conversion factors you used**
11 **in your analyses.**

12 A. I used all of Delta's tax and conversion factors.

13 **Adjustment Nos. 1 and 2 - Rate Base Adjustments**

14 **Q. Please explain your rate base adjustments.**

15 A. I made two adjustments to Delta's rate base claim. My Adjustment No. 1 decreases
16 accumulated depreciation corresponding to my depreciation rate and expense decrease
17 adjustment. I have limited my adjustment to a reversal of Delta's rate base reduction for
18 Mr. Seelye's proposed depreciation increase. My Adjustment No. 2 reduces the cash
19 working capital component of rate base in conjunction with my expense adjustments.

20 **Q. Do you have any other comments concerning rate base?**

21 A. Yes, I do. A major portion of Delta's update was to reclassify an \$831,877 Regulatory
22 Liability into accumulated depreciation. This Regulatory Liability resulted from prior

1 charges to ratepayers, in the form of higher depreciation expense for future removal costs
2 for which Delta does not have any corresponding legal liability to spend the money. The
3 Federal Energy Regulatory Commission (“FERC”) defined these amounts as non-legal
4 asset retirement obligations (“AROs”). The public accounting profession’s generally
5 accepted accounting principles (“GAAP”) and the Securities and Exchange Commission
6 (“SEC”) require reporting this amount as a liability to ratepayers.

7 The amount was originally included in accumulated depreciation, which reduces
8 rate base. Consistent with GAAP and SEC rules, Delta reclassified the amount to a
9 Regulatory Liability. It failed, however, to reduce its rate base by the Regulatory
10 Liability in its original filing. Without any other changes, I merely would have proposed
11 that the Regulatory Liability be subtracted from rate base as it should be, and perhaps
12 amortized back to ratepayers over the average remaining life of the corresponding plant.
13 This recommendation would have resolved an issue that has arisen in several recent
14 Kentucky cases in which I have testified. It would have enabled the Commission to
15 recognize this amount as Regulatory Liability. In certain prior cases the Commission has
16 chosen not to recognize this amount as a Regulatory Liability, however, in my opinion,
17 this case provides an ideal opportunity to reconsider the issue.

18 **Q. Do you have any other comments about this issue?**

19 A. Yes, I do. While Delta transferred the regulatory liability into accumulated depreciation
20 for rate base purposes, it failed to adjust its depreciation study for the reclassification.
21 That has an impact on depreciation rates because Delta uses the remaining life
22 depreciation technique to calculate depreciation. The remaining life technique

1 incorporates the accumulated depreciation balances into the depreciation rate
2 calculations. In this case, Delta failed to recognize its reclassification in the depreciation
3 study, which in turn resulted in overstated depreciation rates. I have corrected that
4 mistake, but again, should the Commission decide to recognize the Regulatory Liability
5 as a separate amount, this correction is not necessary.

6 The Commission has two options for this adjustment. The first alternative merely
7 allows the amount to remain as a Regulatory Liability and reduce rate base by that
8 amount. In conjunction with this approach, the Commission could amortize the
9 regulatory liability over the remaining life of the plant, which is what will happen if it is
10 included in accumulated depreciation. The second alternative is to accept Delta's
11 transfer; however, a corresponding recalculation of Delta's depreciation rates is required
12 to account for the additional reserve amount. I have used the second alternative in my
13 exhibits.

Operating Income Adjustments

14 **Q. Will you please explain your operating income adjustments?**

15 A. Yes, I will. As you can see by referring to my Exhibit___ (MJM-1) Schedule 2, I have
16 arranged my adjustments by order of magnitude from the largest to the smallest in terms
17 of dollars.
18

19 **Adjustment No. 3 - Depreciation Expense**

20 **Q. Please explain your Adjustment No. 3.**

21 A. Mr. Seelye conducted a depreciation study which resulted in his proposed \$292,968
22 depreciation expense increase. My Adjustment No. 3 reduces the Company's overall

1 depreciation expense request by \$972,418 for several reasons. It incorporates changes
2 and adjustments to Mr. Seeley's proposed depreciation rates and a disallowance of
3 depreciation expense on construction work in progress ("CWIP").

4 **Q. What adjustments did you make to Delta's depreciation expense request?**

5 A. I made several adjustments to Delta's depreciation expense request. First, I added the
6 Company's Regulatory Liability for non-legal AROs back into accumulated depreciation
7 for rate calculation purposes. Second, I have corrected several errors in Mr. Seelye's
8 calculations. I also studied the lives of three accounts that were at issue in Case No.
9 2004-00067, and changed the depreciation rates accordingly. Finally, as stated above, I
10 have removed the proposed depreciation expense on construction work in progress
11 ("CWIP").

12 **Q. Describe the Company's Depreciation Study.**

13 A. Mr. Seelye conducted Delta's Depreciation Study. Mr. Seelye alleges that he used the
14 "average service life depreciation procedure, the straight-line method, and the remaining
15 life basis" to calculate depreciation rates.⁷ That is correct for those particular accounts
16 where he actually calculated a depreciation rate. For other accounts, Mr. Seelye either
17 retained the existing depreciation rates or reduced them based on his judgment. Mr.
18 Seelye did not perform net salvage analyses in conjunction with his study. He proposes
19 the same net salvage ratios he proposed and which the Commission accepted in Case No.
20 2004-00067.

⁷ Seelye Exhibit 11, p. 2.

1 **Q. Why did you add the Company's Regulatory Liability for non-legal AROs back into**
2 **accumulated depreciation?**

3 A. As mentioned above, Mr. Seelye used the remaining life technique for those accounts
4 where he actually calculated a depreciation rate. The depreciation reserve is a primary
5 component of a remaining life depreciation rate calculation. Mr. Seelye did not use the
6 Company's entire depreciation reserve to calculate his rates. He inadvertently excluded
7 the reserve for non-legal cost of removal, which Delta had reclassified as a Regulatory
8 Liability.⁸

9 I added Delta's Regulatory Liability back to the accumulated depreciation
10 balances used in the depreciation study, consistent with Delta's rate base reclassification
11 in its updated filing. This adjustment reduces some of the resulting depreciation rates
12 and expense because the additional reserve is effectively flowed back to ratepayers over
13 the remaining life of the plant. Normally it would reduce all of the rates for the accounts
14 involved. However, in the case of account 380 – Distribution Services, Mr. Seelye used
15 his proposed rate for account 376 - Distribution Mains, as opposed to calculating a
16 separate rate for Distribution Services. Therefore, even though there is a large cost of
17 removal reserve associated with this account, the add back did not affect the resulting
18 rate due to Mr. Seelye's approach for this account.

19 **Q. Do you have any other comments concerning Mr. Seelye's recommendations for**
20 **account 376 – Distribution Mains and account 380 - Distribution Services?**

⁸ Response to AG Data Request 2-13.

1 A. Yes, Account – 376 - Distribution Mains is Delta’s single largest plant account. It is one
2 of the three accounts I challenged in Case No. 2004-00067. I proposed a 52-year life
3 rather than Mr. Seelye’s 37-year proposal. In that case, Mr. Seelye used the simulated
4 plant records (“SPR”) and the geometric mean turnover (“GMT”) methods to study plant
5 lives. I conducted similar analyses and identified three accounts where Mr. Seelye’s
6 recommendations were not supported by any of the analyses. Consequently, I made
7 alternative recommendations based on my own analyses. The Commission rejected my
8 recommendations because I refused to provide Mr. Seelye with a copy of my firm’s
9 proprietary software to conduct SPR analyses, even though Mr. Seelye had developed his
10 own SPR software.

11 In this case, I have restudied those three accounts using the GMT method. My
12 exhibits relating to those accounts include spreadsheets constituting the entire GMT
13 software I used. I have no objections to providing Mr. Seelye with that software. My
14 results are discussed in the individual accounts discussion below.

15 **Q. Did you use your firm’s SPR software in this case for any reason, even to verify your**
16 **GMT results?**

17 A. No.

18 **Q. Did Mr. Seelye use any industry statistics to support his judgmental depreciation**
19 **rates?**

20 A. Mr. Seelye states that his selected depreciation rates are “reasonable compared with other
21 gas distribution utilities in the area.”⁹ AG Data Request Nos. 1-102 and 1-103 requested

⁹ Seelye Exhibit 11, individual account discussions.

1 any industry statistics available to Mr. Seelye and the industry statistics he used in
2 formulating his depreciation proposals. The response to those requests referred to PSC
3 Data Request No. 2-48. In response to PSC 2-48 Mr. Seelye provided the lives and
4 survivor curves for three companies. He did not provide any depreciation rates.

5 **Q. Why is it significant that Mr. Seelye did not provide the industry depreciation rates**
6 **upon which he based his judgment?**

7 A. Depreciation rates are a function of the chosen life, dispersion curve and net salvage
8 value. In the case of remaining life depreciation rates, the remaining life must be
9 calculated for the plant in question. Even if two companies select the same life and
10 curve, the resulting remaining lives will be different due to the different mix of plant
11 placements. Mr. Seelye claims his rates are comparable, but he failed to provide the
12 standard to which he compared them, assuming he made such a comparison.

13 **Q. Describe your disagreements with Mr. Seelye's depreciation rate proposals.**

14 A. I will discuss each account where I recommend a change:

15 Account 351 – Storage Structures and Improvements

16 Mr. Seelye proposes a 32-year remaining life for most of the accounts in the Storage
17 function. Mr. Seelye asserts this is “the remaining life approved by the Commission in
18 Delta’s last rate case.”¹⁰ It appears Mr. Seelye may have made a mistake for account
19 351. In Case No. 2004-00067, Mr. Seelye proposed a 36-year remaining life for
20 accounts 352 through 356, a 40-year remaining life for account 351, and a 30-year life

¹⁰ See response to AG 1-160.

1 for account 357.¹¹ In the current case, Mr. Seelye subtracted 4 years from those
2 remaining lives except for account 351. Mr. Seelye subtracted 8 years from the 40-year
3 remaining life for account 351. Since I did not challenge these lives in Case No. 2004-
4 00067, I have accepted Mr. Seelye's premise that the remaining lives in this case should
5 be four years less than the previous case. Consequently, I have corrected the 32-year
6 remaining life for account 351, and increased it to 36 years. This correction decreases
7 the depreciation rate from 2.48% to 2.20%.

8 Account 353 – Storage Lines

9 Although I have accepted Mr. Seelye's 32-year remaining life for this account, I cannot
10 recreate his 2.44% depreciation rate. The correctly calculated rate for this account using
11 a 32-year remaining life is 2.05%.

12 Account 356 – Purification Equipment

13 Mr. Seelye calculated a 2.02% rate for this account using a plant balance of \$360,432 and
14 a 32-year remaining life. However, according to Delta's Schedule 4, provided in
15 response to PSC Data Request 2-6, the correct plant balance is \$326,326. Using this
16 balance, the calculated depreciation rate should be 1.91%.

17 Account 369 - Measuring and Regulator Station Equipment - Transmission

18 Mr. Seelye proposed a rate of 3.14% for this account, based on his analysis. A non-legal
19 cost of removal reserve existed for this account, which when added back, reduces the
20 rate to 3.04%. However, this is one of the accounts I challenged in Case No. 2004-
21 00067. Consequently, I more closely scrutinized Mr. Seelye's proposal. He states that

¹¹ See Case No. 2004-00067, Response to Hearing Data Request of the Commission Staff Dated August 18, 2004, Question No. 10.

1 his SPR analysis revealed that “no single curve maximized all four of the statistics
2 examined (SSD, CI, IV and REI), the S3 curve with an average service life of 39 years
3 provided excellent results for all four metrics.”¹² I investigated this statement, and
4 discovered that it is not correct. Mr. Seelye’s SPR in this case provides what appear to
5 be meaningless results and none of the results is a 39 year life with an S3 curve. In fact,
6 Mr. Seelye’s words are the same words he used four years ago. His current study does
7 not support his position.

8 I conducted a GMT analysis which is attached as Exhibit___(MJM-5), page 2 of
9 12. It indicates a 48-year average service life for the full band of available data. The
10 rolling three-year band results are also attached. I recommend a 48-year average service
11 life for this account. I have calculated the 37-year corresponding remaining life by
12 subtracting the 11-year weighted average age from the average service life. This results
13 in a 2.22% remaining life depreciation rate.

14 Account 376 – Mains – Distribution

15 This is another of the accounts I challenged in Case No. 2004-00067. In that case, Mr.
16 Seelye stated that, “the R3 curve with an ASL of 37 years provided solid results for all
17 four metrics.”¹³ Mr. Seelye says the exact same thing in this case.¹⁴ His SPR, however,
18 bears no relationship to that statement.

19 I conducted a GMT analysis which is attached as Exhibit___(MJM-5), pages 5
20 and 6 of 12. It indicates a 62-year average service life for the full band of available data.

21 I have also attached the rolling three-year band results as page 8. I recommend a 62-year

¹² Seelye Depreciation Study – Exhibit 11, p. 6.

¹³ Seelye Exhibit 7, Case No. 2004-00067.

¹⁴ Seelye Depreciation Study – Exhibit 11, p. 2.

1 average service life for this account. I have calculated the 46-year corresponding
2 remaining life by subtracting the 16-year weighted average age from the average service
3 life. This results in a 1.41 percent remaining life depreciation rate.

4 Account 380 – Distribution Services

5 As explained above, the add-back of Delta’s cost of removal regulatory liability has a
6 major impact on a calculated remaining life depreciation rate for this account. Mr.
7 Seelye, however, did not calculate a depreciation rate for Services. Instead, he used his
8 overstated depreciation rate for account 376 – Distribution Mains. Following Mr.
9 Seelye’s logic, I have used the correct 1.41 percent Distribution Mains depreciation rate
10 for Distribution Services.

11 Account 378 – Measuring and Regulator Station Equipment – Distribution

12 Mr. Seelye proposes a 3.27% depreciation rate for this account. The account has a small
13 amount of negative cost of removal reserve associated with it. When this reserve is
14 added to the depreciation reserve, the rate increases to 3.28%.

15 Account 379 - Measuring and Regulator Station Equipment – City Gate

16 Mr. Seelye proposes a 3.19% rate for this account. A non-legal cost of removal reserve
17 existed for this account, which when added back, reduces the rate to 3.01%.

18 Account 382 – Meter and Regulator Installations

19 Mr. Seelye proposes a 4.50% depreciation rate for this account based on his analysis. A
20 non-legal cost of removal reserve existed for this account, which when added back,
21 reduces the rate to 4.08%.

1 Mr. Seelye proposes a 54-year average service life for this account even though it
2 bears no relationship to his SPR analysis results. I challenged Mr. Seelye's proposal for
3 this account in Case No. 2004-00067 for the same reason.

4 In this case, I conducted a GMT analysis which is attached as Exhibit____(MJM-
5 5), page 10 of 12. It indicates a 60-year average service life for the full band of available
6 data. I have also attached the rolling three-year band results. I recommend a 60-year
7 average service life for this account. I have calculated the 46-year corresponding
8 remaining life by subtracting the 14-year weighted average age from the average service
9 life. This results in a 2.33 percent remaining life depreciation rate.

10 Account 383 – House Regulators

11 Mr. Seelye's discussion of this account is confusing. He reports the balance as being
12 \$1,917,622, which is neither the gross plant balance, nor the amount to be recovered. He
13 also hard-coded the 4.13% rate into the file, instead of calculating a rate based on his
14 proposed remaining life. Because his discussion gives no indication that he did not
15 intend to use his proposed remaining life, I have calculated the depreciation rate using
16 that life. The rate changes from Mr. Seelye's proposed 4.13% to 3.80%.

17 Account 385 – Industrial Measuring and Regulator Station Equipment – Distribution

18 Mr. Seelye proposed a rate of 2.40% for this account, based on his analysis. A non-legal
19 cost of removal reserve existed for this account, which when added back, reduces the
20 rate to 2.31%.

21 **Q. What is the result of your depreciation rate changes?**

1 A. My depreciation rate changes decrease the Company's depreciation adjustment by
2 \$933,625.¹⁵

3 **CWIP Depreciation Expense**

4 **Q. What adjustment did you make to Delta's proposed depreciation expense on**
5 **construction work in progress ("CWIP")?**

6 A. Delta included \$38,793 amount in depreciation expense associated with CWIP in its
7 depreciation expense claim. I do not believe that CWIP should ever be depreciated.
8 Depreciation expense should be matched to the service of the plant, and CWIP is not
9 plant in service. For this reason, I have removed the entire amount.

10 **Q. How did the Commission treat depreciation associated with CWIP in the last case?**

11 A. In Case No. 2004-00067 the Commission disallowed depreciation expense associated
12 with CWIP, for much the same reason I have removed it here.

13 CWIP represents the total of the balances of work orders for gas
14 plant under construction. As such, this gas plant is not available
15 for or providing service to customers. Depreciation, as defined in
16 the Uniform System of Accounts, means the loss in service value
17 not restored by current maintenance, which is incurred in
18 connection with the consumption or prospective retirement of the
19 gas plant. Consequently, the Commission generally does not
20 calculate depreciation expense on CWIP. In the event a utility
21 proposed to recognize new plant additions occurring after test-year
22 end, it might be appropriate to recognize a level of depreciation
23 expense on the new plant additions. However, in this case, Delta
24 did not propose the recognition of any new plant additions
25 occurring after test-year end. Accordingly, the Commission finds
26 that depreciation expense on CWIP should not be included for
27 rate-making purposes.¹⁶
28

¹⁵ Company depreciation expense for account 101 of \$4,781,712 (see Schedule 4 provided in response to PSC 2-6) less AG depreciation expense for account 101 of \$3,848,087 (see Exhibit___(MJM-4), Schedule 1, page 3).

¹⁶ Case No. 2004-00067, Order issued November 10, 2004, p. 31 (footnotes removed).

1 **Q. Did Delta propose any pro forma adjustments for plant additions in this case?**

2 A. No.¹⁷

3 **Q. What is the total impact of your depreciation expense adjustments?**

4 A. My adjustments, including both rate changes and the disallowance of CWIP reduce
5 depreciation expense by \$972,418. As mentioned above, I have made a corresponding
6 adjustment to accumulated depreciation, however I have limited my adjustment to a
7 reversal of Delta's rate base reduction.¹⁸

8 **Adjustment No. 4 – Customer Growth**

9 **Q. What is a customer growth adjustment?**

10 A. A customer growth adjustment is a normalization adjustment intended to match the
11 numbers of customers in the test-year with the anticipated number of customers expected
12 on a going-forward basis. By its very nature, a customer growth adjustment anticipates
13 that the average number of customers is expected to grow, thus yielding more revenues
14 for revenue requirement purposes than are recorded on the books in the test-year. In
15 other words, customer growth adjustments typically reduce revenue requirements.

16 **Q. Did the Commission adopt a customer growth adjustment in Case No. 2004-00067?**

17 A. Yes, the Commission “found that a customer growth adjustment is appropriate and
18 should be based on information in the record.”¹⁹

19 **Q. Do you agree with customer growth adjustments?**

20 A. Yes, I do agree with customer growth adjustments if they are appropriate.

21 **Q. Did Delta calculate a customer growth adjustment in its filing in this case?**

¹⁷ Response to PSC 3-4a.

¹⁸ See Exhibit___(MJM-3), Schedule 2, Adjustment No. 1.

¹⁹ Case No. 2004-00067 Order, p. 11.

1 A. Yes, Mr. Seelye calculates “The standard year-end adjustment ... in Seelye Exhibit 10.”

2 **Q. Did Delta include Mr. Seelye’s customer growth adjustment in the quantification of**
3 **its revenue requirement?**

4 A. No, notwithstanding the fact that Mr. Seelye’s standard adjustment would reduce revenue
5 requirements, Delta did not include it in its quantification. Instead, Delta implored the
6 Commission not to make the adjustment. Its most important rationale for not making the
7 adjustment is reflected in Mr. Seelye’s text Table 3 showing a decline in Delta’s average
8 customers per year. Unfortunately, Mr. Seelye provided figures in data responses that
9 did not match his text table numbers as shown below.

10 **Comparison of Seelye Table 3**
11 **Staff Data Requests 1-44 and 1-47**
12 **Average Customers per Year**
13

			DR	
	Year	Table 3	Responses	Difference
14				
15	2002	40,185	39,055	1,130
16	2003	39,765	39,052	713
17	2004	39,358	38,734	624
18	2005	38,981	38,351	630
19	2006	38,117	37,334	783
20				
21				

22 **Q. What is your opinion based on this comparison?**

23 A. In my opinion, Mr. Seelye’s figures are in doubt.

24 **Q. What do you recommend?**

25 A. If Delta is losing customers and if it is reasonable to conclude it will continue to lose
26 customers, then I do not recommend a customer growth adjustment. However, Mr.
27 Seelye’s figures are in doubt, and I have discovered major discrepancies in his figures

1 elsewhere in the Company's filing. In the depreciation area for example, some of Mr.
2 Seelye's discrepancies are startling at best. Hence, I am including the customer growth
3 adjustment with full recognition that if Delta is losing customers and the Commission
4 expects it to continue losing customers, the adjustment should not be made.

5 **Adjustment No. 5 - Directors' Fees – Account 930.01**

6 **Q. What is the purpose of Adjustment No. 5?**

7 A. Adjustment No. 5 removes \$68,264 from Account 930.01 – Directors Fees and Expenses.

8 **Q. Please explain the adjustment.**

9 A. I have removed \$26,400 in retainer and committee service fees for Harrison Peet and
10 Jane Green. I have also removed the entire amount of the cash bonus paid to directors,
11 which is \$40,300. Finally, I have removed \$1,564 in miscellaneous expenses.

12 **Q. Why have you removed fees related to Mr. Peet and Ms. Green?**

13 A. Delta made adjustments to its directors' compensation and reduced the number of
14 directors in 2006 based on a study of directors' compensation performed by Mercer
15 Human Resource Consultants.²⁰ The number of directors was reduced from 10 to 8,
16 based on a new "age" policy. This new policy resulted in Harrison Peet and Jane Green
17 not standing for reelection. As these individuals are no longer on the board, and Delta
18 does not intend to replace them, their compensation should be removed from the cost of
19 service.

20 **Q. Why have you removed the cash bonus?**

²⁰ Jennings Direct Testimony, p. 15.

1 A. In Case No. 2004-00067 the Commission excluded the bonus paid to directors from
2 ratemaking, noting that the Company had not adequately explained why the bonus was
3 necessary. One purpose of a company's board of directors is to maximize shareholder
4 wealth. This does not necessarily contribute to the provision of safe, reliable gas service,
5 and in some cases, can run counter to the goal of minimizing ratepayer expense.
6 Therefore, I believe the shareholders should shoulder some responsibility for the
7 directors' compensation.

8 **Q. What is the \$1,564 in miscellaneous expenses related to?**

9 A. I do not know. The directors' compensation for 2006 is outlined in response to PSC 2-
10 58a. The \$1,564 is the difference between the amount shown in that response for account
11 193.01 and the amount shown in response to PSC 1-27b. It is made up of several small
12 charges. Possibly it represents expenditures for gifts or social events. Regardless, as it is
13 not directors' compensation, I have removed it.

14 **Adjustment No. 6 – Normalized Pension Expense**

15 **Q. What is the purpose of Adjustment No. 6?**

16 A. Adjustment No. 6 normalizes Delta's pension expense in accordance with its response to
17 PSC 2-19. Delta states "If we are going to base an adjustment on historical experience,
18 we would average the 3/31/07 expected expense of \$567,300 based on the report attached
19 in (b) above [most current actuarial analysis] with the three preceding years to compute
20 normal pension expense to be \$639,919, a \$60,343 reduction in test year expense."

21 **Adjustment No. 7 - Consultant Fees – Account 923**

22 **Q. What is the purpose of Adjustment No. 7?**

1 A. Adjustment No. 7 removes \$51,040 in expenses related to consultant fees paid to retired
2 employees during the test year.

3 **Q. Please explain the adjustment.**

4 A. Delta's test year cost of service includes consultant fees paid to several retired
5 employees. These employees include Harrison Peet, the retired Chairman of the Board,
6 President and CEO, Eunice Yarber, a retired accounting department employee, Juanita
7 Hensley, a retired HR employee and Marjorie Sidwell, a retired administrative support
8 employee.²¹ I have removed the expenses related to these individuals from Account 923
9 – Professional Services.

10 **Q. Why have you removed the consulting expenses related to Mr. Peet?**

11 A. Mr. Peet provides “general consulting services to Delta's Chairman, President and
12 CEO.”²² He was paid \$2,000 per month for each month during 2006 for these services.²³
13 As he is the retired Chairman of the Board, President and CEO, I feel that any consulting
14 services he provides are more likely related to maximizing shareholder wealth, rather
15 than the provision of safe, reliable gas service. Therefore, I have removed \$24,000 in
16 consulting fees paid to Mr. Peet.

17 **Q. Why have you removed the consulting fees paid to the other three retired
18 employees?**

19 A. Ms. Yarber, Ms. Hensley and Ms. Sidwell provided consulting services to their previous
20 departments during the year. Ms. Yarber was paid \$700 per month for each month during

²¹ Response to PSC 2-61a and 3-26.

²² Response to PSC 2-61a.

²³ Response to PSC 2-60.

1 2006.²⁴ Ms. Hensley was paid \$3,000 per month for the period July through December,
2 2006.²⁵ Ms. Sidwell was paid \$640 in October, 2006.²⁶ I do not have any information as
3 to whether or not the positions vacated by these individuals were filled; however, I have
4 assumed that they were. In either case, sufficient time has passed for another employee
5 to become fully trained on the services these employees are providing. As such, I have
6 removed \$27,040 in expenses related to these consultants from Delta's cost of service.

7 **Adjustment No. 8 - Conservation Program – Account 930.11**

8 **Q. What is the purpose of Adjustment No. 8?**

9 A. Adjustment No. 8 removes \$32,821 in expenses related to the Company's "conservation
10 program for builders, developers and customers who installed additional gas appliances
11 and received amounts under Delta's incentive program."²⁷

12 **Q. How did the Commission treat conservation program expense in the last case?**

13 A. In Case No. 2004-00067, the Commission excluded the entire balance of account 930.11
14 for ratemaking purposes. According to the Commission, the conservation program
15 expenses represented promotional advertising: "These materials clearly promote the
16 selection and use of gas appliances over other appliances. Consequently, Administrative
17 Regulation 807 KAR 5:016, Section 4 requires exclusion of the expenses for rate-making
18 purposes."²⁸

19 **Q. Does the conservation program still promote the selection of gas appliances over**
20 **appliances powered by other energy sources?**

²⁴ Response to PSC 2-60.

²⁵ Id.

²⁶ Id.

²⁷ See response to PSC 2-58.

²⁸ Case No. 2004-00067, Order issued November 10, 20045, p. 25.

1 A. Yes. According to the response to PSC 3-24f, the “program provides incentives to
2 builders and developers to install more natural gas appliances.”

3 **Q. Does the conservation program promote the selection of high efficiency gas
4 appliances?**

5 A. No. Delta’s program sets no specific efficiency levels. Instead, the Company appears to
6 feel the conservation is in the area of electricity usage.²⁹ It is clear the sole purpose of
7 this program is to promote the use of natural gas over other energy sources.

8 **Q. What do you recommend?**

9 A. Because the conservation program is clearly a form of promotional advertising, I
10 recommend disallowance of the entire \$32,821 amount, consistent with the Order in the
11 last case.

12 **Adjustment No. 9 - Mercer Directors Compensation Study – Account 923**

13 **Q. What is the purpose of Adjustment No. 9?**

14 A. Adjustment No. 9 removes \$21,025 in expenses related to the Directors’ Compensation
15 Study conducted by Mercer Human Resource Consulting. This has the effect of allowing
16 recovery of this expenditure as an amortization over three years.

17 **Q. Please explain the adjustment.**

18 A. Delta incurred \$31,537 in expenses related to a study on Directors’ Compensation
19 conducted by Mercer Human Resource Consulting during the test year. This is a
20 nonrecurring expense, which I believe would be more appropriate to recover through
21 amortization. I have used a three-year amortization period, consistent with the period

²⁹ Response to PSC 3-24f.

1 used to amortize rate case expenses. Therefore, I have removed two thirds of the expense
2 from the cost of service.

3 **Q. If it is a nonrecurring expense, why are you recommending recovery?**

4 A. I am recommending recovery of this expense because it was incurred at the
5 Commission's direction. In Case 2004-00067 the Commission directed the Company to
6 conduct an analysis of its directors' compensation.³⁰ The Mercer study is the result of
7 that requirement. Because of the circumstances behind the study, I feel it is appropriate
8 to allow the expense, but it should be amortized.

9 **Q. Does Delta have an opinion concerning this adjustment?**

10 A. In response to PSC Data Request 3-27, the Company stated that the expense could be
11 amortized if the Commission desired.

12 **Q. What do you recommend?**

13 A. I recommend that the \$31,537 expense related to the Mercer study be amortized over a
14 three year period – an amount of \$10,512 per year. This adjustment results in \$21,025
15 being removed from Delta's cost of service.

16 **Adjustment Nos. 10 and 11 - Employee Gifts, Awards and Social Events – Accounts 930.08**
17 **and 926.05**

18
19 **Q. What is the purpose of Adjustment Nos. 10 and 11?**

20 A. Adjustment No. 10 removes \$7,680, the entire balance of account 926.08 – Employee
21 Recreation and Social, and Adjustment No. 11 removes \$5,081 in expenses from account
22 930.05 – Company Relations, from the Company's cost of service calculation.

23 **Q. How did the Commission treat these expenses in the last case?**

³⁰ Case No. 2004-00067, Order Issued November 10, 2004, p. 37.

1 A. In Case No. 2004-00067, the Commission excluded expenses related to employee gifts,
2 awards and social events, stating “We are of the opinion that Delta’s shareholders have
3 some responsibility for maintaining good employee morale, employee retention, and
4 good community relations.”³¹ The Commission permitted expenses related to employee
5 service and safety awards.

6 **Q. What types of expense items are included in account 926.08?**

7 A. Account 926.08, Employee Recreation and Social, includes expenses related to employee
8 potlucks, Christmas luncheons and other meetings. These are the types of expense the
9 Commission removed in the last case.

10 **Q. Have you removed the entire amount of account 930.05?**

11 A. No. I have allowed expense items related to service and safety awards. I have also
12 allowed expenses related to Delta T-shirts provided to employees. In response to PSC 3-
13 244d, the Company explained that these shirts are intended to visually identify Delta
14 employees to customers. I have also allowed expenses related to the Company newsletter,
15 Delta Digest.

16 **Q. What expense items have you removed?**

17 A I have removed all expenses related to the provision of flowers, thermometers and
18 retirement events. According to the Company, the purpose of these expenses is to
19 improve employee relations and morale.³² Per the Commission’s order in Case No.
20 2004-00067, these types of expenses should be excluded for rate-making purposes.

21 **Q. What do you recommend?**

³¹ Case No. 2004-00067, Order issued November 10, 20045, p. 46.

³² Response to PSC 3-24d.

1 A. Based on the Commission's Order in Case No. 2004-00067, and my analysis of these
2 accounts, I have removed \$7,680 from account 926.08 and \$5,081 from account 930.05
3 from the Company's cost of service.

4 **Adjustment No. 12 – Normalize 401K expense**

5 **Q. What is the purpose of Adjustment No. 12?**

6

7 A. In conjunction with Adjustment No. 6, Adjustment No. 12 normalizes 401K expense in
8 accordance with Delta's response to PSC 2-19. It increases test year expense by \$2,890.

9 **Adjustment No. 13 - Customer and Public Information – Account 930.09**

10 **Q. What is the purpose of Adjustment No. 13?**

11 A. Adjustment No. 13 removes \$2,606 in expenses related to promotional advertising from
12 the Company's expense for customer and public information.

13 **Q. Are you removing the entire amount of account 930.09?**

14 A. No. I am only removing the amount that is obviously related to promotional advertising.
15 I have left \$27,887 of expense in the cost of service, as it does not appear to relate to
16 promotional advertising.

17 **Q. How did the Commission treat this expense in the last case?**

18 A. In Case No. 2004-00067, the AG challenged \$4,914 in expenses recorded in account
19 930.09, as being promotional expenses.³³ The Commission reviewed the specific
20 expense items and determined that \$3,432 was indeed related to promotional items.³⁴

21 **Q. Did you review the specific expense items that make up the \$30,493 balance in this**
22 **account?**

³³ Case No. 2004-00067, Order issued November 10, 20045, p. 44.

³⁴ Case No. 2004-00067, Order issued November 10, 20045, p. 45.

1 A. Yes. Delta's response to PSC 2-58 provided the transaction details for this account.
2 Additional information was provided in response to PSC 3-24. Based on these data
3 responses, I have removed expenses related to three items: a Christmas Greeting, Pocket
4 Pals provided to industrial customers, and calendars provided to customers. These items
5 are clearly promotional and should be excluded for rate-making purposes.

6 **Q. What do you recommend?**

7 A. The items listed above are clearly promotional and should be excluded for rate-making
8 purposes. Therefore, I have removed \$2,606 related to these expenditures from the
9 Company's cost of service.

10 **Adjustment No. 14 - Athletic Events and Tickets**

11 **Q. What is the purpose of Adjustment No. 14?**

12 A. Adjustment No. 14 removes \$1,036 in expenses related to athletic events and other
13 sporting event tickets.

14 **Q. Please explain the adjustment.**

15 A. AG Data Request 1-227 asked for all expenses during the test year for athletic events,
16 tickets, sky boxes and other sporting activities. Delta had two such expenses – one for
17 Keeneland Guest Tickets and another for University of Kentucky football tickets.
18 Neither of these expenses is necessary for the provision of safe, reliable gas service;
19 therefore, I have removed them from the Company's cost of service.

20 **Q. Do you know to which account these expenses were charged?**

1 A. No. Delta did not provide that information. However, a review of the expenditures in
2 Account 930 - Miscellaneous General Expenses did not show these charges. As such, I
3 do not believe I have already removed them.

4 **Adjustment No. 15 - Company Memberships – Account No. 930.02**

5 **Q. What is the purpose of Adjustment No. 15?**

6 A. Adjustment No. 15 removes \$840 from Account No. 930.02 – Company Memberships.

7 **Q. Which memberships are you removing and why?**

8 A. I have removed the expenses related to Delta’s membership in the Society of Corporate
9 Secretaries and the American Institute of Public Accountants (“AICPA”) membership for
10 Glenn Jennings. Delta’s involvement in the Society of Corporate Secretaries is related to
11 its need to file reports with the Securities and Exchange Commission (“SEC”).³⁵ SEC
12 reports are for the benefit of shareholders; therefore, this expense should be borne by
13 them. The expense related to Mr. Jennings’ membership in the AICPA is also more
14 related to Delta’s status as a publicly owned company, rather than the provision of gas
15 service. Mr. Jennings’ AICPA membership did not provide any value to ratepayers.
16 Ratepayers should not foot the bill for his AICPA membership.

17 **Adjustment No. 16 - Country Club Memberships – Account 921.07**

18 **Q. What is the purpose of Adjustment No. 16?**

19 A. Adjustment No. 16 removes \$640 related to country club fees from Account No. 921.07 –
20 Employee Memberships.

21 **Q. Please explain the adjustment.**

³⁵ Response to PSC 2-58b.

1 A. AG Data Request 1-245 asked for all expenses during the test year for country club fees.
2 During the test year Delta incurred \$640 in fees related to Glenn Jennings' membership
3 in the Lexington Club. This expense is not necessary for the provision of safe, reliable
4 gas service; therefore, I have removed it from the Company's cost of service.

5 **Adjustment No. 17 - AGA Dues Related to Lobbying – Account 930.02**

6 **Q. What is the purpose of Adjustment No. 17?**

7 A. Adjustment No. 17 removes \$588 from the dues paid to the American Gas Association
8 (“AGA”) in 2006. This amount is presumed to be related to lobbying activities.

9 **Q. How did the Commission treat AGA dues in the last case?**

10 A. In Case No. 2004-00067 the Commission determined that 2 percent of the Company's
11 AGA dues should be excluded as being related to lobbying activities.³⁶

12 **Q. Has Delta made any adjustments to the level of AGA dues it is including in its
13 revenue requirement claim?**

14 A. No. The response to AG Data Request 1-248 indicates that the total AGA annual dues
15 were included in test year expense.

16 **Q. What do you recommend?**

17 A. I recommend excluding 2 percent of the Company's AGA dues, consistent with the
18 Commission's Order in the last case. This amount is \$588.

19 **Adjustment No. 18 - Interest Synchronization**

20 **Q. Please explain your adjustment No. 18.**

21 A. My adjustment No. 18 synchronizes the interest expense resulting from my recommended

³⁶ Case No. 2004-00067, Order issued November 10, 2004, p. 43.

1 rate base and Dr. Wooldridge's capital structure and cost of capital, with the tax
2 allowance calculation.

3 **Summary**

4 **Q. Please summarize your testimony and recommendations**

5 A. Delta proposed a \$5.6 million increase. I have adjusted or eliminated several of expense
6 overstatements. The adjustments, combined with Dr. Woolridge's cost of capital result in
7 an AG proposal of a \$3.4 million revenue increase. This is a reasonable amount.
8 Further, I note that the lack of discussion in my testimony of any other aspects of the
9 Company's request does not constitute an endorsement of such aspects.

10 **Q. Does this conclude your testimony?**

11 A. Yes, it does.

Exhibit___(MJM-1)
Summary Schedules

Index

Schedule 1 Comparative Overall Financial Summary

Schedule 2 Summary of Attorney General Adjustments

DELTA NATURAL GAS CO.
CASE NO: 2007-00089
COMPARATIVE OVERALL FINANCIAL SUMMARY
FOR THE TEST YEAR ENDED DECEMBER 31, 2006

Line	Company Amount 1/ <u>(a)</u>	AG Amount <u>(b)</u>	Difference <u>(c)=(b)-(a)</u>	
1	Cost of gas	\$ 35,207,784	\$ 35,207,784	\$ -
2	Operations & maintenance expense	11,613,160	11,364,087	(249,073)
3	Depreciation expense	4,527,705	3,555,287	(972,418)
4	Taxes other than income taxes	1,796,243	1,796,243	-
5	Return	10,423,457	8,997,949 2/	(1,425,508)
6	Income tax	<u>3,043,196</u>	<u>3,636,945</u>	<u>593,749</u>
7	Total revenue requirements	\$ 66,611,545	\$ 64,558,295	\$ (2,053,250)
8	Revenues at present rates	<u>(60,970,869)</u>	<u>(61,140,977)</u>	<u>170,108</u>
9	Revenue deficiency	<u>\$ 5,640,676</u>	<u>\$ 3,417,318</u>	<u>\$ (2,223,358)</u>
10	Percent increase	9.25%	5.59%	

1/ See PSC 2-6, Item 6 d(2), Schedule 1.

2/ Exhibit___(MJM-3), Schedule 1.

Delta Natural Gas Co., Inc.

Summary of Attorney General Adjustments

Line	Description	Company Proforma Amount	AG Adj. 1 Depreciation Impact on Ratebase	AG Adj. 2 Cash Working Capital	AG Adj. 3 Depreciation Expense	AG Adj. 4 Customer Growth	AG Adj. 5 Directors Fees	AG Adj. 6 Pension Expense	AG Adj. 7 Consulting Fees	AG Adj. 8 Conservation Program	AG Adj. 9 Amortize Mercer Study	AG Adj. 10 Emp. Rec. & Social Relations	AG Adj. 11 Company Relations
1	Revenues	\$ 60,970,889	\$ -	\$ -	\$ -	\$ 170,108	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2	Less: Operating Expenses												
3	Cost of gas	35,207,784	-	-	-	-	-	-	-	-	-	-	-
4	Operations & maintenance expense	11,613,160	-	-	-	-	(68,264)	(60,343)	(51,040)	(32,821)	(21,025)	(7,680)	(5,081)
5	Depreciation expense	4,527,705	-	-	(972,418)	-	-	-	-	-	-	-	-
6	Taxes other than income taxes	1,796,243	-	-	-	-	-	-	-	-	-	-	-
7	Income tax	3,043,196	-	-	369,130	64,573	25,913	22,906	19,375	12,459	7,981	2,915	1,929
8	Total Operating Expenses	\$ 56,188,088	\$ -	\$ -	\$ (603,288)	\$ 64,573	\$ (42,351)	\$ (37,437)	\$ (31,665)	\$ (20,362)	\$ (13,044)	\$ (4,765)	\$ (3,152)
9	Utility Operating Income	\$ 4,782,781	\$ -	\$ -	\$ 603,288	\$ 105,535	\$ 42,351	\$ 37,437	\$ 31,665	\$ 20,362	\$ 13,044	\$ 4,765	\$ 3,152
11	Rate Base	\$ 117,555,384	\$ 292,968	\$ (31,134)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
15	Delta Proposed ROR	8.87%	7.64%	7.64%									
17	AG Recommended ROR												
18	NOI Effect	\$ (1,445,505)	\$ 22,375	\$ (2,378)									
20	Revenue Conversion Factor	1.61631	1.61631	1.61631	-1.61631	-1.61631	-1.61631	-1.61631	-1.61631	-1.61631	-1.61631	-1.61631	-1.61631
23	Incremental Revenue Requirement	\$ (2,336,381)	\$ 36,164	\$ (3,843)	\$ (975,099)	\$ (170,577)	\$ (68,453)	\$ (60,509)	\$ (51,181)	\$ (32,912)	\$ (21,083)	\$ (7,701)	\$ (5,095)

1/ Revenues at present rates.

Delta Natural Gas Co., Inc.

Summary of Attorney General Adjustments

Line	Description	Company Proforma Amount	AG Adj. 12	AG Adj. 13	AG Adj. 14	AG Adj. 15	AG Adj. 16	AG Adj. 17	AG Adj. 18	Total AG Adjustments	AG Recommended Revenues and Expenses
1	Revenues	\$ 60,970,869	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 170,108	\$ 61,140,977
2	Less: Operating Expenses										
3	Cost of gas	35,207,784	-	-	-	-	-	-	-	-	35,207,784
4	Operations & maintenance expense	11,613,160	2,890	(2,606)	(1,036)	(840)	(640)	(588)	-	(249,073)	11,364,087
5	Depreciation expense	4,527,705	-	-	-	-	-	-	-	(972,418)	3,555,287
6	Taxes other than income taxes	1,796,243	-	-	-	-	-	-	-	-	1,796,243
7	Income tax	3,043,196	(1,097)	989	393	319	243	223	65,498	593,749	3,636,945
8	Total Operating Expenses	\$ 56,188,088	\$ 1,793	\$ (1,617)	\$ (643)	\$ (521)	\$ (397)	\$ (365)	\$ 65,498	\$ (627,742)	\$ 55,560,346
9	Utility Operating Income	\$ 4,782,781	\$ (1,793)	\$ 1,617	\$ 643	\$ 521	\$ 397	\$ 365	\$ (65,498)	\$ 797,850	\$ 5,580,631
10											
11											
12	Rate Base	\$ 117,555,384	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 117,555,384
13											
14	Delta Proposed ROR	8.87%									
15											
16	AG Recommended ROR	7.64%									
17											
18	NOI Effect	\$ (1,445,505)									
19											
20	Revenue Conversion Factor	1.61631	-1.61631	-1.61631	-1.61631	-1.61631	-1.61631	-1.61631	-1.61631	-1.61631	-1.61631
23											
24	Incremental Revenue Requirement	\$ (2,336,381)	\$ 2,898	\$ (2,613)	\$ (1,039)	\$ (842)	\$ (642)	\$ (589)	\$ 105,865	\$ (3,593,630)	\$ (3,593,630)
25											

1/ Revenues at present rates.

Delta Natural Gas Company, Inc.
Cost of Capital and Fair Rate of Return
Rate of Return Applicable to Original Cost Rate Base
For the Test Year Ending December 31, 2006

Capital Source	Capitalization Amount	Capitalization Ratio	Cost Rate	Weighted Cost Rate
Short/Current Long-Term Debt	\$ 17,146,346	13.43%	6.49%	0.87%
Long-Term Debt	\$ 59,870,000	46.90%	6.81%	3.20%
Common Equity	\$ 50,633,040	39.67%	9.00%	3.57%
Total	\$ 127,649,386	100.00%		7.64%

* See Exhibit JRW-3 for capitalization ratios.

Source: Exhibit JRW-1

Exhibit__(MJM-3)

Rate Base

Index

<u>Schedule</u>	<u>AG Adjustment No.</u>	<u>Description</u>
Schedule 1		Rate Base Summary
Schedule 2	1	Adjustment to Accumulated Depreciation
Schedule 3	2	Adjustment to Cash Working Capital

Delta Natural Gas Co., Inc.

Summary of Rate Base
Test Year Ending December 31, 2006

Line		Company Amount	AG Adjustment	AG Amount
1	Total utility plant in service per books	\$ 182,191,296	\$ -	\$ 182,191,296
2	Add: Materials and supplies (13 mo avg)	434,879	-	434,879
3	Prepayments (13 mo avg)	1,609,440	-	1,609,440
4	Less: KPSC prepaid	(47,440)	-	(47,440)
5	Gas in storage (13 mo avg)	9,879,627	-	9,879,627
6	Unamortized debt expense per books	5,704,177	-	5,704,177
7	Cash working capital allowance (1/8 O&M)	<u>1,451,645</u>	<u>(31,134)</u>	<u>1,420,511</u>
8	Subtotal	<u>\$ 19,032,328</u>	<u>\$ (31,134)</u>	<u>\$ 19,001,194</u>
9	Deduct: Accumulated depreciation per books	\$ (61,275,499)	\$ -	\$ (61,275,499)
10	Depreciation adjustment (Schedule 4)	(292,968)	292,968	-
11	Cost of removal	(831,877)	-	(831,877)
12	Customer advance for construction	(51,708)	-	(51,708)
13	Accumulated deferred income taxes	<u>(21,216,188)</u>	<u>-</u>	<u>(21,216,188)</u>
14	Subtotal	<u>\$ (83,668,240)</u>	<u>\$ 292,968</u>	<u>\$ (83,375,272)</u>
15	Rate base	<u><u>\$ 117,555,384</u></u>	<u><u>\$ 261,834</u></u>	<u><u>\$ 117,817,218</u></u>
16	Weighted cost of capital	<u>8.867%</u>		<u>7.637%</u>
17	Return	10,423,457		8,997,949

Delta Natural Gas Co., Inc.

AG Adjustment No. 1

Accumulated Depreciation

<u>Line</u>	<u>Description</u>	<u>Amount</u>
1	Delta's depreciation expense adjustment to accumulated depreciation	(292,968) 1/
2	AG reversal of Delta Adjustment	292,968
3	Increase to rate base	292,968

Sources:

1/ See PSC 2-6, Schedule 4.

Delta Natural Gas Co., Inc.

AG Adjustment No. 2

Cash Working Capital

<u>Line</u>	<u>Description</u>	<u>Amount</u>
1	Total AG adjustments to O&M	\$ (249,073) 1/
2	Cash working capital allowance adjustment (1/8 O&M)	(31,134) 2/
3	Adjustment - Pre Tax	\$ (31,134)

Sources:

- 1/ Exhibit__(MJM-1), Schedule 2.
- 2/ Company uses 1/8 O&M to calculate its cash working capital allowance. See PSC 2-6, Schedule 6.

Exhibit __ (MJM-4)
Operating Income Adjustments

Index

<u>Schedule</u>	<u>AG Adjustment No.</u>	<u>Description</u>
Schedule 1	3	Adjustment to Depreciation Expense
Schedule 2	4	Adjustment for Customer Growth
Schedule 3	5	Adjustment to Directors' Fees
Schedule 4	6	Adjustment to Pension Expense
Schedule 5	7	Adjustment to Consulting Fees
Schedule 6	8	Adjustment to Conservation Program
Schedule 7	9	Adjustment to Amortize Mercer Study
Schedule 8	10	Adjustment to Employee Recreation and Social
Schedule 9	11	Adjustment to Company Relations
Schedule 10	12	Adjustment to 401-K Expense
Schedule 11	13	Adjustment to Promotional Advertising
Schedule 12	14	Adjustment to Athletic Events
Schedule 13	15	Adjustment to Other Memberships
Schedule 14	16	Adjustment to Country Club Memberships
Schedule 15	17	Adjustment to AGA Dues
Schedule 16	18	Adjustment for Interest Synchronization

Delta Natural Gas Co., Inc.

AG Adjustment No. 3

Depreciation Expense

<u>Line</u>	<u>Description</u>	<u>Amount</u>
1	Delta's pro forma depreciation expense	\$ 4,527,705 1/
2	AG's pro forma depreciation expense	<u>3,555,287 2/</u>
3	Difference	972,418
4	Adjustment - Pre Tax	\$ (972,418)
5	Tax Rate	37.96%
6	Tax Effect (L. 4 * L. 5)	<u>369,130</u>
7	Adjustment - Post Tax (L. 4 + L. 6)	<u>\$ (603,288)</u>
8	Revenue Conversion Factor	1.61631
9	Revenue Requirement (L. 7 * L. 8)	<u>\$ (975,099)</u>

Sources:

- 1/ See PSC 2-6, Schedule 4.
- 2/ See page 4.

Delta Natural Gas Co.
Calculation of Depreciation Expense
Based on AG Recommended Depreciation Rates

<u>LINE</u> <u>NUMBER</u>	<u>ACCT</u> <u>NO</u>	<u>DESCRIPTION</u>	<u>PLANT</u> <u>12/31/2006</u>	<u>AG</u> <u>DEPR</u> <u>RATE</u>	<u>DEPR</u> <u>EXPENSE</u>
1	301	Organization	53,151	0.00%	0
2	302	Franchise & Consent	-	0.00%	0
3		Sub Total	<u>53,151</u>		<u>0</u>
PRODUCTION					
4	304	Land & Rights		0.00%	0
5	305	Structures & Improvements		2.20%	0
6	325	Right of Ways	75,987	3.00%	2,280
7	327	Comp Stations Structures	42,950	3.00%	1,289
8	331	Well Equipment	7,795	4.00%	0
9	332	Field Lines	1,914,741	2.25%	43,082
10	333	Compressor Station Equipment	817,962	4.00%	32,718
11	334	Measuring & Regulator Stations	136,937	2.72%	3,725
12		Sub Total	<u>2,996,372</u>		<u>83,094</u>
STORAGE & PROCESSING					
13	35001	Storage Land	14,142	0.00%	0
14	35002	Storage Right of Way	177,425	0.00%	0
15	35005	Gas Rights Well	1,495	0.00%	0
16	35006	Gas Rights Storage		5.00%	0
17	351	Structures and Improvements	294,116	2.20%	6,471 1/
18	352	Storage Wells	360,583	2.19%	7,897
19	35201	Storage Rights	860,396	1.85%	15,917
20	35202	Storage Reservoirs	1,881,731	1.78%	33,495
21	35203	Non-Recoverable Natural Gas	294,307	1.75%	5,150
22	353	Storage Lines	5,091,297	2.05%	104,372 1/
23	354	Storage Compressor Station Equipment	2,419,643	1.90%	45,973
24	355	Storage Measuring & Regulator Equipment	363,662	2.41%	8,764
25	356	Purification Equipment	326,326	1.91%	6,233 1/
26	357	Storage Other Equipment	47,209	0.53%	250
27		Sub Total	<u>12,132,332</u>		<u>234,522</u>
TRANSMISSION					
28	3651	Land and Rights	56,999	0.00%	0
29	3652	Rights of Way	1,212,507	0.00%	0
30	3653	Land Rights CVPL	163,626	2.50%	4,091
31	366	Structures and Improvements	182,239	2.00%	3,645
32	367	Transmission Mains	41,447,022	2.24%	928,413
33	368	Compressor Station Equipment	2,463,406	2.00%	49,268
34	369	Measuring & Regulator Station Equipment	2,665,648	2.22%	59,177 1/
35	371	Other Equipment	579,896	2.00%	11,598
36		Sub Total	<u>48,771,343</u>		<u>1,056,192</u>

Delta Natural Gas Co.
Calculation of Depreciation Expense
Based on AG Recommended Depreciation Rates

LINE NUMBER	ACCT NO	DESCRIPTION	PLANT 12/31/2006	AG DEPR RATE	DEPR EXPENSE
DISTRIBUTION					
1	374	Distribution Rights of Way	258,985	0.00%	0
2	37401	Distribution Land	63,206	0.00%	0
3	375	Structures & Improvements	113,715	2.67%	3,036
4	376	Distribution Mains	61,423,134	1.41%	866,066 1/
5	378	Measuring & Regulator Station - General	1,356,370	3.28%	44,489 1/
6	379	Measuring & Regulator Station - City Gate	480,352	3.01%	14,459 1/
7	380	Services	12,658,475	1.41%	178,484 1/
8	381	Meters	8,917,576	2.28%	203,321
9	382	Meter and Regulator Installation	3,145,615	2.33%	73,293 1/
10	383	House Regulators	3,093,300	3.80%	117,545 1/
11	385	Industrial Meter Sets	1,530,217	2.31%	35,348 1/
12		Sub Total	<u>93,040,945</u>		<u>1,536,041</u>
GENERAL					
13	389	Land and Rights	1,038,741	0.00%	0
14	390	Structures and Improvements	5,452,189	2.00%	109,044
15	391	Office Furniture and Equipment	135,672	1.00%	1,357
16	392	Autos and Trucks	3,868,757	8.14%	314,917
17	393	Stores Equipment	36,011	2.00%	720
18	394	Tools and Work Equipment	629,382	4.00%	25,175
19	39401	Comp NG Stat and Equipment	283,352	0.00%	0
20	395	Laboratory Equipment	215,820	5.00%	10,791
21	396	Power Operated Equipment	2,779,542	2.00%	55,591
22	397	Communication Equipment	443,788	5.00%	22,189
23	398	Miscellaneous Equipment	54,238	2.00%	1,085
24	3991	Other Tangible Equipment	638,509	4.00%	25,540
25	3992	Computer Software	2,525,991	10.00%	252,599
26	3993	Computer Hardware	937,029	10.00%	93,703
27	399031	Computerized Office Equipment	255,272	10.00%	25,527
28		Sub Total	<u>19,294,293</u>		<u>938,238</u>
29		TOTAL A/C 101	<u>176,288,436</u>		<u>3,848,087</u>
CWIP					
30	368	525528	1,480,882	0.00%	-
31	369		175,071	0.00%	-
32	371	525506	3,463	0.00%	-
33	376		112,282	0.00%	-
34	381	255529	7,843	0.00%	-
35	392	530025	525	0.00%	-
36	39902	63002	5,800	0.00%	-
37	Overhead	53010	489,686		
38		Total CWIP	<u>2,275,552</u>		<u>-</u>
ACQUISITION ADJUSTMENT					
1	1.114	Tranex	(1,045,704)		(58,800)
2	1.114.01	Mt. Olivet	464,945		46,800
3		Total Acquisition Adjustment	<u>(580,759)</u>		<u>(12,000)</u>

**Delta Natural Gas Co.
Calculation of Depreciation Expense
Based on AG Recommended Depreciation Rates**

<u>LINE NUMBER</u>	<u>ACCT NO</u>	<u>DESCRIPTION</u>	<u>PLANT 12/31/2006</u>	<u>AG DEPR RATE</u>	<u>DEPR EXPENSE</u>
4	1.117	Gas Stored Underground	<u>4,208,069</u>		
5					
6		Total Utility Plant In Service	182,191,298		3,836,087
		ASSET RETIREMENT OBLIGATION			
7	1.376.01	Distribution Mains	210,849		
8	1.380.01	Distribution Services	138,932		
9		Excluded from plant accounts above	<u>74,634</u>		
10		Reconciled Total	182,615,713		
11		Per Delta Balance Sheet	<u>182,615,711</u>		
12		Difference	<u>2</u>		
		TRANSPORTATION CLEARING			
13		Transportation Equipment			(242,400)
14		Power Operated Equipment			<u>(38,400)</u>
15		Pro Forma Depreciation Expense			3,555,287
16		Per Delta Income Statement			<u>4,234,739</u>
17		Depreciation Expense Adjustment from Book			<u>(679,452)</u>
18		Company's Depreciation Expense Adjustment			292,966
19		Difference (Total AG Adjustment) (L. 18 - L. 17)			972,418

AG Recommended Depreciation Rates Based on Plant - Service Balances as of December 31, 2006

Account	12/31/2006 Plant Balance (a)	Dispersion (b)	ASL (c)	Estimated Salvage % (d)	Net Salvage Amount (e)=(a)*(d)	Total Depreciation Reserve (f)	Balance To Be Recovered (g)=(a)-(e)-(f)	Estimated Remaining Life (h)	Annual Depreciation Amount (i)=(g)/(h)	Total Accrual Rate (j)=(i)/(a)
305 Structures & Improvements - Manufactured Gas Plant	\$ 75,987	O4	41	0%	\$ -	\$ 52,270	\$ 23,717			2.20%
325 Gathering Land & Rights	42,950	1/								3.00%
327 Comp Station Structures	7,795	S6	25	0%	-	1,233,752	680,989			4.00%
331 Producing Gas Wells -- Well Equipment	1,914,741					660,875	157,087			4.00%
332 Gathering Lines	817,962	1/	47	0%	-	69,617	67,321	18.0	3,740	2.72%
333 Gathering Compressor Stations	136,937		31	0%	-	60,887	233,229	36.0	6,479	2.20%
334 Gathering Measuring and Regulator Station Equipment	294,116					108,431	252,152	32.0	7,880	2.19%
351 Storage Structures and Improvements	360,583					351,216	509,180	32.0	15,912	1.85%
352 Storage Wells	860,396					811,788	1,069,943	32.0	33,436	1.78%
3521 Storage Rights	1,881,731					129,102	165,205	32.0	5,163	1.75%
3522 Storage Reservoirs	294,307					1,752,198	3,339,099	32.0	104,347	2.05% 4/
3523 Storage Nonrec Natural Gas	5,091,297					950,982	1,468,661	32.0	45,896	1.90%
353 Storage Lines	2,419,643					83,320	280,342	32.0	8,761	2.41%
354 Storage Compressor Stations	363,662					127,301	199,025	32.0	6,220	1.91% 5/
355 Storage Measuring and Regulator Equipment	326,326	1/				40,686	6,524	26.0	251	0.53%
356 Purification Equipment	47,209					163,626	(0)	26.0	(0)	
357 Storage Other Equipment	163,626	S3	27	0%	-					2.50%
3572 Rights of Way										2.00% 2/
3653 Land Rights	182,239					74,233	108,006			2.24%
366 Structures & Improvements - Transmission	41,447,021	R3	43	0%	-	13,441,417	28,005,604	30.2	927,645	2.00% 2/
367 Mains -- Transmission	2,463,406	1/				1,059,244	1,404,162			2.00% 2/
368 Compressor Station Equipment -- Transmission	2,665,648	1/	48	-10%	(266,565)	743,748	2,188,465	37.0	59,148	2.22% 8/
369 Measuring and Regulator Station Equipment -- Transmission	579,896					453,352	126,544			2.00% 2/
371 Other Equipment -- Transmission	113,715					63,842	49,873	16.4	3,041	2.67%
375 Structures and Improvements -- Distribution	61,423,134	L3	34	0%	-	21,674,010	39,749,124	46.0	864,111	1.41% 8/
376 Mains -- Distribution	1,356,370		62	0%	-	307,833	1,184,174	26.6	44,484	3.28% 6/
378 Measuring and Regulator Station Equipment -- Distribution	480,352	R1	36	-10%	(48,035)	196,578	331,809	23.0	14,414	3.01% 6/
379 Measuring and Regulator Station Equipment -- City Gate	12,658,475	R2	37	-10%	(1,415,527)	2,628,901	10,029,574			1.41% 9/
380 Services -- Distribution	8,917,576	S1	40	0%	-	3,050,384	5,867,192	28.9	203,017	2.28%
381 Meters	3,145,615		60	-45%	(1,415,527)	1,196,286	3,364,855	46.0	73,149	2.33% 8/
382 Meter & Regulator Installations	3,093,300	S6	28	5%	154,665	1,175,677	1,762,957	15.0	117,530	3.80% 7/
383 House Regulators	1,530,217	R1	43	-10%	(153,022)	500,401	1,182,837	33.5	35,351	2.31% 6/
385 Industrial Measuring and Regulator Station Equipment -- Distribution	5,452,189	L0	17	40%	2,180,876	1,541,971	1,729,343			2.00% 2/
386 Structures and Improvements -- General Plant	135,672	L3	6	30%	1,160,627	1,920,928	787,202	2.5	314,881	1.00%
390 Office Furniture and Equipment -- General Plant	3,868,757					26,487	9,524			8.14%
391 Transportation Equipment	36,011					31,469	392,882			2.00% 2/
392 Stores Equipment	629,382					205,031	392,882			4.00% 2/
393 Tools & Equipment	283,352					258,732	24,621			0.00% 2/
394 Comp Nat Gas Stat	215,820					131,452	84,368			5.00% 2/
39401 Laboratory Equipment	2,779,542					1,111,817	64,681			2.00% 2/
395 Power Operated Equipment	443,788					230,944	190,654			5.00% 2/
396 Communication Equipment	54,238					2,712	46,607			2.00% 2/
397 Miscellaneous Equipment	638,509					591,515	46,994			4.00% 2/
398 Other Tangible Property -- Mapping Costs	2,525,991					1,728,173	797,818			10.00% 2/
399.1 Other Tangible Property -- Computer Software	255,272	1/								10.00% 2/
399.2 Computerized Office Equipment	937,029					622,816	314,213			10.00% 2/
399031 Computer Hardware										
399033										

Sources: All from Seelye Exhibit 11, Appendix B unless noted below. Col. (f) from page 2.

- 1/ Changed balance to match Schedule 4 of filing.
- 2/ Seelye did not rely on his analysis, choosing instead to keep the current rate. Therefore I have removed ASL, dispersion and RL from the rate calculation sheet.
- 3/ Changed estimated RL to 36 (4 years less than the 40-year RL used in last case).
- 4/ Rate corrected to reflect calculation using 32-year remaining life, per Seelye's study.
- 5/ Rate changed when balance changed to match Schedule 4.
- 6/ Rate changed when COR reserve added back.
- 7/ Changed rate to calculation based on Seelye RL.
- 8/ Service life and remaining life based on Exhibit (MJM-5).
- 9/ Per Seelye, rate is tied to rate for account 376.

Delta Natural Gas Co., Inc.
Accumulated Depreciation as of December 31, 2006

Exhibit____(MJM-4)
Schedule 1
Page 6 of 6

Account	Seeyle Depreciation Book Reserve	COR Reserve	Total Depreciation Reserve
305 Structures & Improvements - Manufactured Gas Plant			
325 Gathering Land & Rights	52,270		52,270
327 Comp Station Structures			-
331 Producing Gas Wells -- Well Equipment	7,795		7,795
332 Gathering Lines	1,233,752		1,233,752
333 Gathering Compressor Stations	660,875		660,875
334 Gathering Measuring and Regulator Station Equipment	69,617		69,617
351 Storage Structures and Improvements	60,887		60,887
352 Storage Wells	108,431		108,431
3521 Storage Rights	351,216		351,216
3522 Storage Reservoirs	811,788		811,788
3523 Storage Nonrec Natural Gas	129,102		129,102
353 Storage Lines	1,752,198		1,752,198
354 Storage Compressor Stations	950,982		950,982
355 Storage Measuring and Regulator Equipment	83,320		83,320
356 Purification Equipment	127,301		127,301
357 Storage Other Equipment	40,686		40,686
3652 Rights of Way	163,626		163,626
3653 Land Rights			-
366 Structures & Improvements - Transmission	74,233		74,233
367 Mains -- Transmission	13,441,417		13,441,417
368 Compressor Station Equipment -- Transmission	1,059,244		1,059,244
Measuring and Regulator Station Equipment -- Transmission	673,139	70,609	743,748
Other Equipment -- Transmission	453,352		453,352
375 Structures and Improvements -- Distribution	63,842		63,842
376 Mains -- Distribution	21,674,010		21,674,010
378 Measuring and Regulator Station Equipment -- Distribution	312,214	(4,381)	307,833
379 Measuring and Regulator Station Equipment -- City Gate	176,408	20,170	196,578
380 Services -- Distribution	2,272,997	355,904	2,628,901
381 Meters	3,050,384		3,050,384
382 Meter & Regulator Installations	852,245	344,041	1,196,286
383 Housers Regulators	1,175,677		1,175,677
385 Industrial Measuring and Regulator Station Equipment -- Distribution	454,866	45,535	500,401
390 Structures and Improvements -- General Plant	1,541,971		1,541,971
391 Office Furniture and Equipment -- General Plant	94,318		94,318
392 Transportation Equipment	1,920,928		1,920,928
393 Stores Equipment	26,487		26,487
394 Tools & Equipment	205,031		205,031
39401 Comp Nat Gas Stat	258,732		258,732
395 Laboratory Equipment	131,452		131,452
396 Power Operated Equipment	1,603,045		1,603,045
397 Communication Equipment	230,944		230,944
398 Miscellaneous Equipment	46,607		46,607
399.1 Other Tangible Property -- Mapping Costs	591,515		591,515
399.2 Other Tangible Property -- Computer Software	1,728,173		1,728,173
399031 Computerized Office Equipment			-
399033 Computer Hardware	622,816	-	622,816
	61,339,892	831,878	62,171,770

reserves by account from response to AG 2-13.

Delta Natural Gas Co., Inc.

AG Adjustment No. 4

Customer Growth

<u>Line</u>	<u>Description</u>	<u>Amount</u>
1	Seelye customer count adjustment to revenue	\$ 170,108 1/
2	Adjustment - Pre Tax	\$ 170,108
3	Tax Rate	37.96%
4	Tax Effect (L. 2 * L. 3)	<u>64,573</u>
5	Adjustment - Post Tax (L. 2 - L. 4)	<u>\$ 105,535</u>
6	Revenue Conversion Factor	1.61631
7	Revenue Requirement (L. 5 * L. 6)	<u>\$ 170,577</u>

Sources:

1/ See PSC 2-58 and 3-24.

Delta Natural Gas Co., Inc.

AG Adjustment No. 5

Remove Portion of Directors' Fees

<u>Line</u>	<u>Description</u>	<u>Amount</u>
	<u>Specific Items to be Removed</u>	
1	Peet retainer	\$ 13,200 1/
2	Green retainer and committee fee	13,200 1/
3	Cash Bonus	40,300 1/
4	Miscellaneous expenses	<u>1,564 2/</u>
5	Total to be removed	\$ 68,264
6	Adjustment - Pre Tax	\$ (68,264)
7	Tax Rate	37.96%
8	Tax Effect (L. 6 * L. 7)	<u>25,913</u>
9	Adjustment - Post Tax (L. 6 + L. 8)	<u>\$ (42,351)</u>
10	Revenue Conversion Factor	1.61631
11	Revenue Requirement (L. 9 * L. 10)	<u>\$ (68,453)</u>

Sources:

- 1/ See PSC 2-58a.
 2/ See PSC 1-27b, lines 46, 56, 111, 119 & 120. Amount makes up the difference between acct. 930.01 shown in PSC 2-58a and total shown in PSC 1-27b.

Delta Natural Gas Co., Inc.

AG Adjustment No. 6

Normalize Pension Expense

<u>Line</u>	<u>Description</u>	<u>Amount</u>
2	Adjustment - Pre Tax	\$ (60,343) 1/
3	Tax Rate	37.96%
4	Tax Effect (L. 2 * L. 3)	<u>22,906</u>
5	Adjustment - Post Tax (L. 2 + L. 4)	<u>\$ (37,437)</u>
6	Revenue Conversion Factor	1.61631
7	Revenue Requirement (L. 5 * L. 6)	<u>\$ (60,509)</u>

Sources:

1/ See PSC 2-19b (3).

Delta Natural Gas Co., Inc.

AG Adjustment No. 7

Remove Consultant Fees

<u>Line</u>	<u>Description</u>	<u>Amount</u>
	<u>Specific Items to be Removed</u>	
1	Hensley consulting fees	\$ 18,000 1/
2	Peet consulting fees	24,000 1/
3	Sidwell consulting fees	640 1/
4	Yarber consulting fees	<u>8,400 1/</u>
5	Total to be removed	\$ 51,040
6	Adjustment - Pre Tax	\$ (51,040)
7	Tax Rate	37.96%
8	Tax Effect (L. 6 * L. 7)	<u>19,375</u>
9	Adjustment - Post Tax (L. 6 + L. 8)	<u>\$ (31,665)</u>
10	Revenue Conversion Factor	1.61631
11	Revenue Requirement (L. 9 * L. 10)	<u>\$ (51,181)</u>

Sources:

1/ See PSC 2-60, 2-61 and 3-26.

Delta Natural Gas Co., Inc.

AG Adjustment No. 8

Remove Conservation Program Expense

<u>Line</u>	<u>Description</u>	<u>Amount</u>
1	Conservation Program - Acct. 930.11	\$ 32,821 1/
2	Adjustment - Pre Tax	\$ (32,821)
3	Tax Rate	37.96%
4	Tax Effect (L. 2 * L. 3)	<u>12,459</u>
5	Adjustment - Post Tax (L. 2 + L. 4)	<u>\$ (20,362)</u>
6	Revenue Conversion Factor	1.61631
7	Revenue Requirement (L. 5 * L. 6)	<u>\$ (32,912)</u>

Sources:

1/ See PSC 2-58 and 3-24.

Delta Natural Gas Co., Inc.

AG Adjustment No. 9

Amortize Directors Compensation Study

<u>Line</u>	<u>Description</u>	<u>Amount</u>
1	Mercer expenses related to study	\$ 31,537 1/
2	Annual amortization using 3 year period (L. 1 / 3)	<u>10,512</u>
3	Total to be removed (L. 1 - L. 2)	\$ 21,025
4	Adjustment - Pre Tax	\$ (21,025)
5	Tax Rate	37.96%
6	Tax Effect (L. 4 * L. 5)	<u>7,981</u>
7	Adjustment - Post Tax (L. 4 + L. 6)	<u>\$ (13,044)</u>
8	Revenue Conversion Factor	1.61631
9	Revenue Requirement (L. 7 * L. 8)	<u>\$ (21,083)</u>

Sources:

1/ See PSC 2-60, 2-61 and 3-27.

Delta Natural Gas Co., Inc.

AG Adjustment No. 10

Remove Employee Recreation and Social Expense

<u>Line</u>	<u>Description</u>	<u>Amount</u>
1	Employee Recreation and Social Expense - Acct. 926.08	\$ 7,680 1/
2	Adjustment - Pre Tax	\$ (7,680)
3	Tax Rate	37.96%
4	Tax Effect (L. 2 * L. 3)	<u>2,915</u>
5	Adjustment - Post Tax (L. 2 + L. 4)	<u>\$ (4,765)</u>
6	Revenue Conversion Factor	1.61631
7	Revenue Requirement (L. 5 * L. 6)	<u>\$ (7,701)</u>

Sources:

1/ See AG 1-226.

Delta Natural Gas Co., Inc.

AG Adjustment No. 11

Remove Company Relations not related to Service or Safety Awards

<u>Line</u>	<u>Description</u>	<u>Amount</u>
1	Total Account 930.05	15,948
	<u>Allowable Expenses</u>	
2	Employee T-Shirts (uniforms)	\$ 3,394
3	Safety Award Jackets	722
4	Employee Service Awards	3,734
5	Company newsletter	<u>3,018</u>
6	Total Allowable	\$ 10,867
7	Total to be removed (L. 1 - L. 6)	5,081
8	Adjustment - Pre Tax	\$ (5,081)
9	Tax Rate	37.96%
10	Tax Effect (L. 8 * L. 9)	<u>1,929</u>
11	Adjustment - Post Tax (L. 8 + L. 10)	<u>\$ (3,152)</u>
12	Revenue Conversion Factor	1.61631
13	Revenue Requirement (L. 11 * L. 12)	<u>\$ (5,095)</u>

Sources:

1/ See PSC 2-58 and 3-24.

Delta Natural Gas Co., Inc.

AG Adjustment No. 12

Normalize 401-K Expense

<u>Line</u>	<u>Description</u>	<u>Amount</u>
2	Adjustment - Pre Tax	\$ 2,890 1/
3	Tax Rate	37.96%
4	Tax Effect (L. 2 * L. 3)	<u>(1,097)</u>
5	Adjustment - Post Tax (L. 2 + L. 4)	<u>\$ 1,793</u>
6	Revenue Conversion Factor	1.61631
7	Revenue Requirement (L. 5 * L. 6)	<u>\$ 2,898</u>

Sources:

1/ See PSC 2-19a (3).

Delta Natural Gas Co., Inc.

AG Adjustment No. 13

Remove Promotional Advertising From Customer and Public Information

<u>Line</u>	<u>Description</u>	<u>Amount</u>
	<u>Specific Charges to Acct. 930.09</u>	
1	Christmas Greeting	\$ 12 1/
2	Pocket Pals for Transportation Customers	525 1/
3	Calendars	<u>2,069 1/</u>
4	Total to be removed	2,606
5	Adjustment - Pre Tax	\$ (2,606)
6	Tax Rate	37.96%
7	Tax Effect (L. 5 * L. 6)	<u>989</u>
8	Adjustment - Post Tax (L. 5 + L. 7)	<u>\$ (1,617)</u>
9	Revenue Conversion Factor	1.61631
10	Revenue Requirement (L. 8 * L. 9)	<u>\$ (2,613)</u>

Sources:

1/ See PSC 2-58 and 3-24.

Delta Natural Gas Co., Inc.

AG Adjustment No. 14

Remove Athletic Events

<u>Line</u>	<u>Description</u>	<u>Amount</u>
1	Athletic events, tickets, etc.	\$ 1,036 1/
2	Adjustment - Pre Tax	\$ (1,036)
3	Tax Rate	37.96%
4	Tax Effect (L. 2 * L. 3)	<u>393</u>
5	Adjustment - Post Tax (L. 2 + L. 4)	<u>\$ (643)</u>
6	Revenue Conversion Factor	1.61631
7	Revenue Requirement (L. 5 * L. 6)	<u>\$ (1,039)</u>

Sources:

1/ See AG 1-227.

Delta Natural Gas Co., Inc.

AG Adjustment No. 15

Remove Selected Memberships

<u>Line</u>	<u>Description</u>	<u>Amount</u>
	<u>Specific Items to be Removed</u>	
1	Society of Corporate Secretaries	\$ 495 1/
2	Jennings AICPA membership	<u>345 1/</u>
3	Total to be removed	\$ 840
4	Adjustment - Pre Tax	\$ (840)
5	Tax Rate	37.96%
6	Tax Effect (L. 4 * L. 5)	<u>319</u>
7	Adjustment - Post Tax (L. 4 + L. 6)	<u>\$ (521)</u>
8	Revenue Conversion Factor	1.61631
9	Revenue Requirement (L. 7 * L. 8)	<u>\$ (842)</u>

Sources:

1/ See PSC 1-27b, lines 140 and 148, PSC 2-58b and PSC 3-24.

Delta Natural Gas Co., Inc.

AG Adjustment No. 16

Remove Country Club Membership Fees

<u>Line</u>	<u>Description</u>	<u>Amount</u>
1	Country Club Membership Fees - Acct. 921.07	\$ 640 1/
2	Adjustment - Pre Tax	\$ (640)
3	Tax Rate	37.96%
4	Tax Effect (L. 2 * L. 3)	<u>243</u>
5	Adjustment - Post Tax (L. 2 + L. 4)	<u>\$ (397)</u>
6	Revenue Conversion Factor	1.61631
7	Revenue Requirement (L. 5 * L. 6)	<u>\$ (642)</u>

Sources:

1/ See AG 1-245.

Delta Natural Gas Co., Inc.

AG Adjustment No. 17

Adjust AGA Fees

<u>Line</u>	<u>Description</u>	<u>Amount</u>
1	AGA Dues	\$ 29,387 1/
3	2% related to lobbying	588 2/
6	Adjustment - Pre Tax	\$ (588)
7	Tax Rate	37.96%
8	Tax Effect (L. 6 * L. 7)	<u>223</u>
9	Adjustment - Post Tax (L. 6 + L. 8)	<u>\$ (365)</u>
10	Revenue Conversion Factor	1.61631
11	Revenue Requirement (L. 9 * L. 10)	<u>\$ (589)</u>

Sources:

1/ See PSC 1-27.

2/ Case No. 2004-00067, Order Issued November 10, 2004, p. 44.

Delta Natural Gas Co., Inc.

AG Adjustment No. 18

Interest Synchronization

<u>Line</u>	<u>Description</u>	<u>Amount</u>	
1	Pro Forma Rate Base	\$ 117,817,218	1/
2	Weighted Cost of Debt	<u>4.07%</u>	2/
3	Pro Forma Interest Expense	4,795,161	
4	Company Per Books	\$ 4,967,706	3/
5	Increase in Taxable Income	172,545	
6	Tax Rate	37.96%	
7	Income Taxes	<u>\$ 65,498</u>	

Sources:

- 1/ See Exhibit____(MJM-3), Schedule 1.
- 2/ See Exhibit____(MJM-2).
- 3/ See PSC 2-6, Item 6d(2), Schedule 8.

Delta Natural Gas Company
 Gas Plant in Service
 Geometric Mean Turnover Analysis

Account 369 - Measuring & Regulating Station Equipment

Year	3 Year Band										Geometric Mean			
	BOY Balance a	Avg. Plant Balance b=(a+(a+1))/2	Single Year Additions c	Single Year Retirements d	Addition Ratio e = c/b	Retirement Ratio f = d/b	Geometric Mean Life Estimate g = 1/sqrt(e*f)	3 Year Band h	Avg. Plant Balance i	Additions j	Retirements k	Addition Ratio l = j/i	Retirement Ratio m = k/i	Geometric Mean Life Estimate n = 1/sqrt(l*m)
1951	-	302	604	-	2.00000	-	1951-53	1,510	604	-	0.40000	-	-	-
1952	604	604	-	-	-	-	1952-54	1,812	-	-	-	-	-	-
1953	604	604	-	-	-	-	1953-55	3,223	2,821	-	0.87541	-	-	-
1954	604	604	-	-	1.40035	-	1954-56	7,702	6,138	-	0.79694	-	-	-
1955	3,425	5,084	2,821	-	0.65250	-	1955-57	14,705	7,868	-	0.53506	-	-	-
1956	6,742	7,607	3,317	-	0.22742	-	1956-58	23,274	9,269	-	0.39826	-	-	-
1957	8,472	10,583	1,730	-	0.39894	-	1957-59	36,704	17,592	-	0.47929	-	-	-
1958	12,694	18,514	4,222	-	0.62871	-	1958-60	71,649	52,298	-	0.72992	-	-	-
1959	24,334	42,552	36,436	-	0.85627	-	1959-61	123,011	50,426	-	0.40993	-	-	-
1960	60,770	61,945	2,350	-	0.03794	-	1960-62	167,509	38,929	360	0.23240	0.00215	0.00215	44.75
1961	63,120	63,012	143	360	0.00227	0.00571	1961-63	188,494	4,083	681	0.02166	0.00361	0.00361	113.04
1962	62,903	63,538	1,590	321	0.02502	0.00505	1962-64	191,713	4,202	1,167	0.02192	0.00609	0.00609	86.57
1963	64,172	65,164	2,469	486	0.03789	0.00746	1963-65	198,028	15,295	5,660	0.07703	0.02858	0.02858	21.31
1964	66,155	69,327	11,196	4,853	0.16150	0.07000	1964-66	213,267	26,265	5,346	0.12316	0.02524	0.02524	17.94
1965	72,498	78,777	12,600	43	0.15995	0.00055	1965-67	235,960	29,850	5,346	0.12650	0.02266	0.02266	18.68
1966	85,055	87,857	6,054	450	0.06891	0.00512	1966-68	260,222	24,597	1,954	0.09452	0.00222	0.00222	69.07
1967	90,659	93,589	5,943	84	0.06350	0.00090	1967-69	286,727	30,943	1,504	0.10792	0.00681	0.00681	36.87
1968	96,518	105,281	18,946	1,420	0.17996	0.01349	1968-70	315,142	29,346	1,504	0.09312	0.00477	0.00477	47.44
1969	114,044	116,273	4,457	-	0.03833	-	1969-71	351,400	46,093	1,420	0.13117	0.00404	0.00404	43.43
1970	118,501	129,846	22,690	-	0.17475	-	1970-72	388,294	28,995	-	0.07468	-	-	-
1971	141,191	142,115	1,848	-	0.01300	-	1971-73	420,502	35,541	-	0.08452	-	-	-
1972	143,039	148,541	11,003	-	0.07407	-	1972-74	455,253	34,301	339	0.07534	0.00074	0.00074	133.51
1973	154,042	164,598	21,450	339	0.13032	0.00206	1973-75	521,744	101,430	2,410	0.19441	0.00462	0.00462	33.37
1974	175,153	208,606	68,977	2,071	0.33066	0.00993	1974-76	627,939	116,399	3,030	0.18537	0.00483	0.00483	33.44
1975	242,059	254,735	25,972	620	0.10196	0.00243	1975-77	733,351	100,809	3,353	0.13746	0.00457	0.00457	39.89
1976	267,411	270,010	5,860	662	0.02170	0.00245	1976-78	797,897	33,957	2,322	0.04256	0.00291	0.00291	89.86
1977	272,609	273,152	2,125	1,040	0.00778	0.00381	1977-79	822,830	19,934	1,702	0.02423	0.00207	0.00207	141.26
1978	273,694	279,669	11,949	-	0.04273	-	1978-80	840,733	18,613	-	0.02214	-	-	-
1979	285,643	287,913	4,539	-	0.01577	-	1979-81	858,811	18,584	-	0.02164	-	-	-
1980	290,182	291,230	2,096	-	0.00720	-	1980-82	872,480	8,754	-	0.01003	-	-	-
1981	292,278	293,338	2,119	-	0.00722	-	1981-83	884,580	15,446	-	0.01746	-	-	-
1982	294,397	300,013	11,231	-	0.03744	-	1982-84	944,638	107,020	2,350	0.11329	0.00249	0.00249	59.57
1983	305,628	351,288	93,670	2,350	0.26665	0.00669	1983-85	1,067,756	145,570	4,004	0.13633	0.00375	0.00375	44.23
1984	396,948	416,456	40,669	1,654	0.09766	0.00397	1984-86	1,205,785	138,495	4,004	0.11486	0.00332	0.00332	51.20
1985	435,963	438,041	4,156	-	0.00949	-	1984-86	1,295,391	46,376	1,654	0.03580	0.00128	0.00128	147.91
1986	440,119	440,895	1,551	-	0.00352	-	1985-87	1,327,365	20,435	1,210	0.01540	0.00091	0.00091	266.94
1987	441,670	448,429	14,728	1,210	0.03284	0.00270	1986-88	1,385,790	104,744	7,119	0.07558	0.00514	0.00514	50.75
1988	455,188	496,466	88,465	5,909	0.17819	0.01190	1987-89	1,500,649	139,213	7,119	0.09277	0.00474	0.00474	47.67
1989	537,744	555,754	36,020	-	0.06481	-	1988-90	1,645,882	164,280	5,909	0.09981	0.00359	0.00359	52.83
1990	573,764	593,662	39,795	-	0.06703	-	1989-91	1,784,870	119,005	-	0.06669	-	-	-
1991	613,559	635,154	43,190	-	0.06800	-	1990-92	1,905,756	127,123	3,756	0.06670	0.00197	0.00197	87.22
1992	656,749	676,940	44,138	3,756	0.06520	0.00555	1991-93	2,027,729	124,336	3,756	0.06132	0.00185	0.00185	93.83
1993	697,131	715,635	37,008	-	0.05171	-	1992-94	2,120,586	92,201	27,068	0.04348	0.01276	0.01276	42.45
1994	734,139	728,011	11,055	23,312	0.01519	0.03202	1993-95	2,175,346	67,699	23,312	0.03112	0.01072	0.01072	54.76
1995	721,882	731,700	19,636	-	0.02684	-	1994-96	2,270,705	169,643	23,312	0.07471	0.01027	0.01027	36.11
1996	741,518	810,994	138,952	-	0.17134	-	1995-97	2,522,335	356,929	-	0.14151	-	-	-
1997	880,470	979,641	198,341	-	0.20246	-	1996-98	-	-	-	-	-	-	-

Delta Natural Gas Company
Gas Plant in Service
Geometric Mean Turnover Analysis

Account 369 - Measuring & Regulating Station Equipment

Year	BOY Plant Balance a	Avg. Plant Balance $b = (a + (e+1))/2$	Single Year Additions c	Single Year Retirements d	Addition Ratio $e = c/b$	Retirement Ratio $f = d/b$	Geometric Mean Life Estimate $g = 1/\sqrt{(e \cdot f)}$	3 Year Band				Geometric Mean Life Estimate $n = 1/\sqrt{(i \cdot m)}$		
								3 Year Band h	Avg. Plant Balance i	Additions j	Retirements k		Addition Ratio $l = j/i$	Retirement Ratio $m = k/i$
1999	1,078,811	1,340,246	526,196	3,327	0.39261	0.00248	32.03	1997-99	3,130,880	863,489	3,327	0.27580	0.00106	58.41
2000	1,601,680	1,686,735	185,729	15,619	0.11011	0.00926	31.32	1998-00	4,006,621	910,266	18,946	0.22719	0.00473	30.51
2001	1,771,790	1,803,674	84,508	20,741	0.04685	0.01150	43.08	1999-01	4,830,654	796,433	39,687	0.16487	0.00822	27.17
2002	1,835,557	1,926,486	184,938	3,080	0.09600	0.00160	80.72	2000-02	5,416,895	455,175	39,440	0.08403	0.00728	40.43
2003	2,017,415	2,056,851	78,872	-	0.03835	-	-	2001-03	5,787,011	348,318	23,821	0.06019	0.00412	63.53
2004	2,096,287	2,169,290	146,005	-	0.06731	-	-	2002-04	6,152,627	409,815	3,080	0.06661	0.00050	173.18
2005	2,242,292	2,360,148	261,710	25,999	0.11089	0.01102	28.61	2003-05	6,586,288	486,587	25,999	0.07388	0.00395	58.56
2006	2,478,003	2,578,410	211,114	10,300	0.08188	0.00399	55.29	2004-06	7,107,847	618,829	36,299	0.08706	0.00511	47.42
1951-2006	27,538,483	28,877,892	2,808,823	130,006	0.09727	0.00450	47.79							

Rounded

Average Remaining Life Calculation

Average Service Life	48
Weighted Average Age	11
Average Remaining Life	37

Data Source: Response to PSC-2-50(f).

**Delta Natural Gas Company
Gas Plant in Service
Calculation of Weighted Average Age**

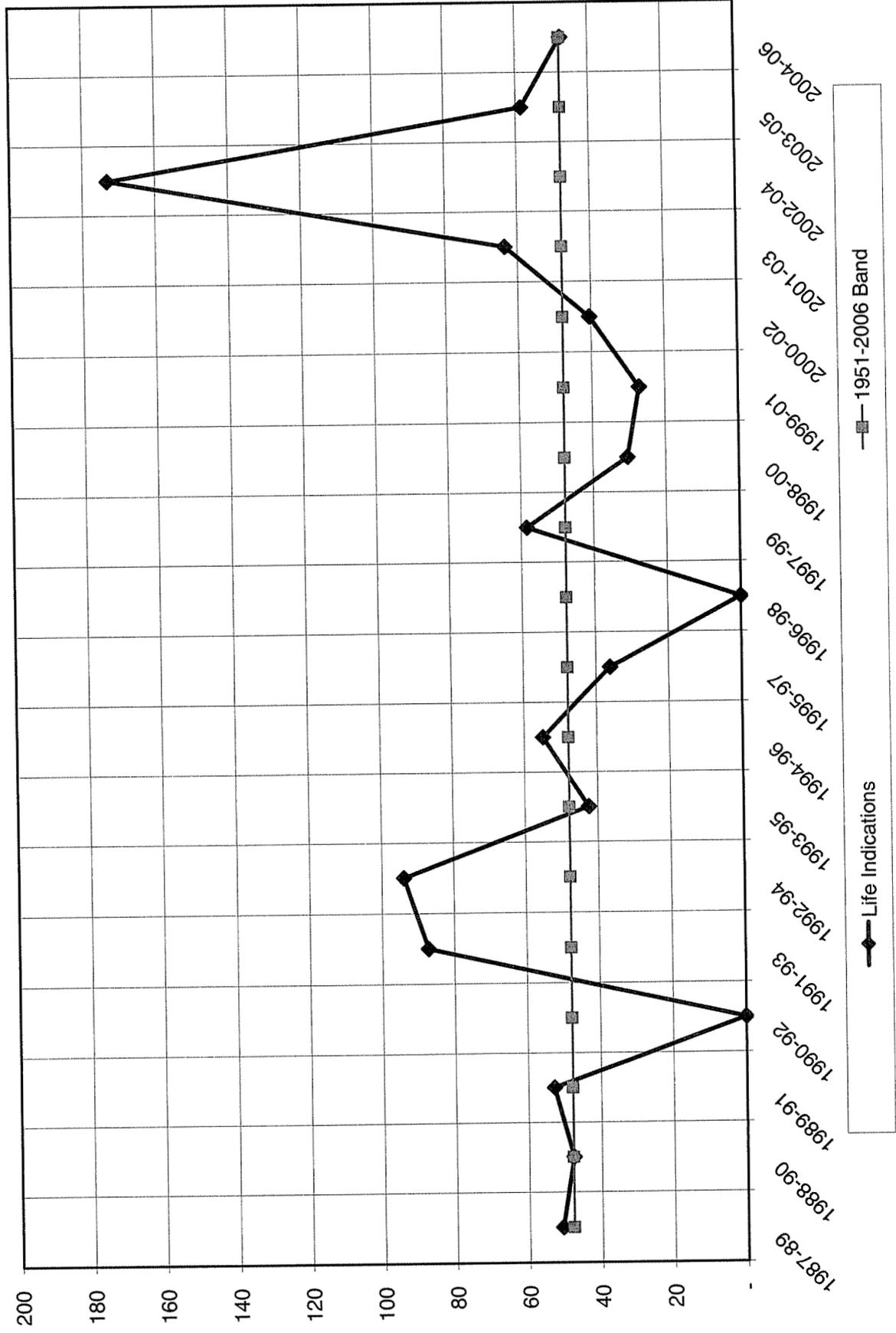
Account 369 - Meas. & Reg. Station Equip.

<u>Year</u>	<u>Single Year Additions</u>	<u>Scaled to Ending Balance</u>	<u>Age</u>	<u>Age Weighting</u>
(a)	(b)	(c)	(d)	(e)=(c)*(d)
1951	604	576	55.5	31,970
1952	-	-	54.5	-
1953	-	-	53.5	-
1954	-	-	52.5	-
1955	2,821	2,690	51.5	138,557
1956	3,317	3,163	50.5	159,755
1957	1,730	1,650	49.5	81,671
1958	4,222	4,027	48.5	195,289
1959	11,640	11,101	47.5	527,309
1960	36,436	34,750	46.5	1,615,855
1961	2,350	2,241	45.5	101,976
1962	143	136	44.5	6,069
1963	1,590	1,516	43.5	65,964
1964	2,469	2,355	42.5	100,076
1965	11,196	10,678	41.5	443,128
1966	12,600	12,017	40.5	486,681
1967	6,054	5,774	39.5	228,065
1968	5,943	5,668	38.5	218,215
1969	18,946	18,069	37.5	677,591
1970	4,457	4,251	36.5	155,151
1971	22,690	21,640	35.5	768,213
1972	1,848	1,762	34.5	60,805
1973	11,003	10,494	33.5	351,540
1974	21,450	20,457	32.5	664,859
1975	68,977	65,784	31.5	2,072,209
1976	25,972	24,770	30.5	755,482
1977	5,860	5,589	29.5	164,869
1978	2,125	2,027	28.5	57,759
1979	11,949	11,396	27.5	313,388
1980	4,539	4,329	26.5	114,716
1981	2,096	1,999	25.5	50,974
1982	2,119	2,021	24.5	49,513
1983	11,231	10,711	23.5	251,713
1984	93,670	89,334	22.5	2,010,026
1985	40,669	38,787	21.5	833,913
1986	4,156	3,964	20.5	81,255
1987	1,551	1,479	19.5	28,845
1988	14,728	14,046	18.5	259,857
1989	88,465	84,370	17.5	1,476,482
1990	36,020	34,353	16.5	566,822
1991	39,795	37,953	15.5	588,273
1992	43,190	41,191	14.5	597,269
1993	44,138	42,095	13.5	568,284
1994	37,008	35,295	12.5	441,189
1995	11,055	10,543	11.5	121,248
1996	19,636	18,727	10.5	196,635
1997	138,952	132,521	9.5	1,258,946
1998	198,341	189,161	8.5	1,607,867
1999	526,196	501,841	7.5	3,763,808
2000	185,729	177,133	6.5	1,151,362
2001	84,508	80,597	5.5	443,281
2002	184,938	176,378	4.5	793,702
2003	78,872	75,221	3.5	263,275
2004	146,005	139,247	2.5	348,118
2005	261,710	249,597	1.5	374,395
2006	211,114	201,343	0.5	100,671
Total	2,808,823	2,678,817	10.75	28,784,883

2006 Ending Balance 2,678,817

Data Source: Response to PSC-2-50(f).

Delta Natural Gas Co.
Geometric Mean 3-Year Rolling Band Analysis
Life Indications - 369 - Measuring & Regulating Station Equipment



Delta Natural Gas Company
 Gas Plant in Service
 Geometric Mean Turnover Analysis
 Account 376 - Mains - Distribution

Year	3 Year Band										Geometric			
	BOY Plant Balance a	Avg. Plant Balance b=(a+(a+1))/2	Single Year Additions c	Single Year Retirements d	Addition Ratio e = c/b	Retirement Ratio f = d/b	Geometric Mean Life Estimate g = 1/sqrt(e*f)	3 Year Band h	Avg. Plant Balance i	Additions j	Retirements k	Addition Ratio l = j/i	Retirement Ratio m = k/i	Geometric Mean Life Estimate n = 1/sqrt(l*m)
1988	19,195,076	20,354,863	2,394,747	75,173	0.11765	0.00369	47.97	1986-88	55,244,062	6,137,082	409,904	0.11109	0.00742	34.83
1989	21,514,650	21,893,031	823,954	67,192	0.03764	0.00307	93.05	1987-89	60,544,395	5,147,604	274,117	0.08502	0.00453	50.97
1990	22,271,412	23,462,032	2,593,632	212,392	0.11055	0.00905	31.61	1988-90	65,709,926	5,812,333	354,757	0.08845	0.00540	45.76
1991	24,652,652	26,110,183	3,006,462	91,401	0.11515	0.00350	49.81	1989-91	71,465,246	6,424,048	370,985	0.08989	0.00519	46.29
1992	27,567,713	28,568,925	2,091,957	89,533	0.07322	0.00313	66.01	1990-92	78,141,140	7,692,051	393,326	0.09844	0.00503	44.92
1993	29,570,137	30,795,855	2,514,631	63,196	0.08165	0.00205	77.25	1991-93	85,474,962	7,613,050	244,130	0.08907	0.00286	62.70
1994	32,021,572	33,117,607	2,265,544	73,474	0.06841	0.00222	81.17	1992-94	92,482,387	6,872,132	226,203	0.07431	0.00245	74.18
1995	34,213,642	35,745,354	3,168,792	105,369	0.08865	0.00295	61.86	1993-95	99,658,815	7,948,967	242,039	0.07976	0.00243	71.85
1996	37,277,065	38,513,159	2,615,832	143,644	0.06792	0.00373	62.83	1994-96	107,376,120	8,050,168	322,487	0.07497	0.00300	66.64
1997	39,749,253	41,063,326	2,773,515	145,370	0.06754	0.00354	64.67	1995-97	115,321,838	8,558,139	394,383	0.07421	0.00342	62.77
1998	42,377,398	44,438,198	4,460,035	338,435	0.10036	0.00762	36.17	1996-98	124,014,683	9,849,382	627,449	0.07942	0.00506	49.89
1999	46,498,998	48,112,103	3,293,998	67,788	0.06847	0.00141	101.82	1997-99	133,613,627	10,527,548	551,593	0.07879	0.00413	55.45
2000	49,725,208	51,194,754	3,187,950	248,859	0.06227	0.00486	57.48	1998-00	143,745,055	10,941,963	655,082	0.07612	0.00456	53.69
2001	52,664,299	53,455,247	1,640,935	59,039	0.03070	0.00110	171.74	1999-01	152,762,104	8,122,883	375,686	0.05317	0.00246	87.45
2002	54,246,195	54,749,726	1,118,713	111,651	0.02043	0.00204	154.91	2000-02	159,399,727	5,947,598	419,549	0.03731	0.00263	100.91
2003	55,253,257	55,974,022	1,493,803	52,274	0.02669	0.00093	200.31	2001-03	164,178,995	4,253,451	222,964	0.02591	0.00136	168.59
2004	56,694,786	57,576,997	1,920,768	156,346	0.03336	0.00272	105.07	2002-04	168,300,745	4,533,284	320,271	0.02694	0.00190	139.68
2005	58,459,208	59,295,178	1,752,060	80,120	0.02955	0.00135	158.26	2003-05	172,846,197	5,166,631	288,740	0.02989	0.00167	141.52
2006	60,131,148	60,777,141	1,344,632	52,646	0.02212	0.00087	228.43	2004-06	177,649,316	5,017,460	289,112	0.02824	0.00163	147.50
1940-2002	936,461,626	967,173,193	65,191,514	3,768,380	0.06740	0.00390	61.71							

Rounded

Average Remaining Life Calculation	
Average Service Life	62
Weighted Average Age	16
Average Remaining Life	46

Data Source: Response to PSC-2-50(f).

**Delta Natural Gas Company
Gas Plant in Service
Calculation of Weighted Average Age**

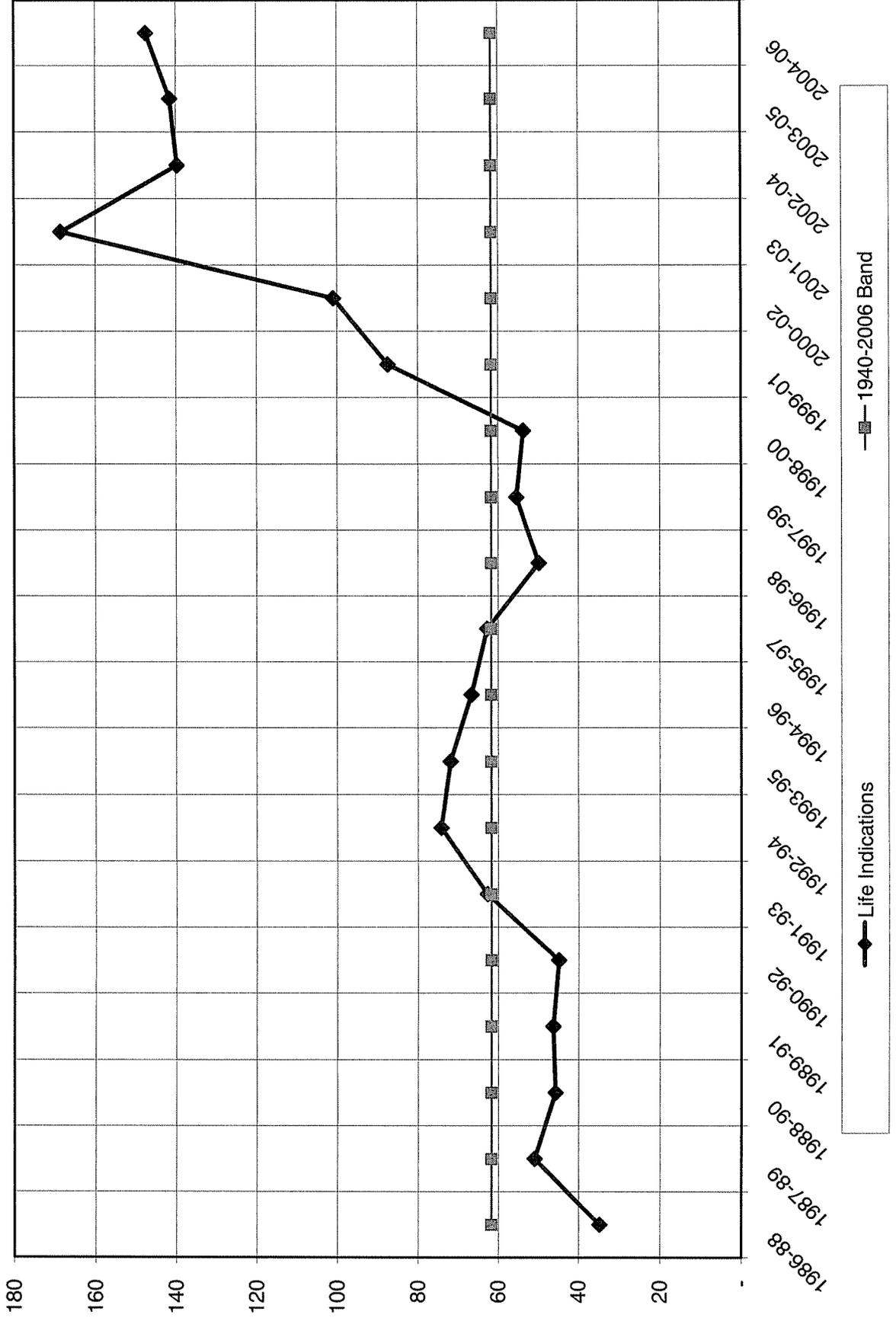
Account 376 - Mains - Distribution

<u>Year</u>	<u>Single Year Additions</u>	<u>Scaled to Ending Balance</u>	<u>Age</u>	<u>Age Weighting</u>
(a)	(b)	(c)	(d)	(e)=(c)*(d)
1940	58,962	55,554	66.5	3,694,322
1941	-	-	65.5	-
1942	-	-	64.5	-
1943	-	-	63.5	-
1944	-	-	62.5	-
1945	-	-	61.5	-
1946	-	-	60.5	-
1947	75,766	71,386	59.5	4,247,489
1948	67,865	63,942	58.5	3,740,612
1949	62,008	58,424	57.5	3,359,359
1950	29,854	28,128	56.5	1,589,249
1951	36,626	34,509	55.5	1,915,241
1952	18,609	17,533	54.5	955,565
1953	12,981	12,231	53.5	654,339
1954	47,353	44,616	52.5	2,342,328
1955	148,499	139,915	51.5	7,205,625
1956	143,937	135,617	50.5	6,848,646
1957	39,727	37,431	49.5	1,852,814
1958	34,326	32,342	48.5	1,568,577
1959	106,509	100,352	47.5	4,766,733
1960	69,660	65,633	46.5	3,051,949
1961	110,606	104,212	45.5	4,741,666
1962	71,538	67,403	44.5	2,999,423
1963	86,884	81,862	43.5	3,560,984
1964	89,514	84,340	42.5	3,584,436
1965	123,728	116,576	41.5	4,837,901
1966	135,264	127,445	40.5	5,161,526
1967	317,430	299,081	39.5	11,813,701
1968	182,038	171,515	38.5	6,603,340
1969	582,335	548,673	37.5	20,575,247
1970	1,455,571	1,371,432	36.5	50,057,270
1971	1,074,050	1,011,965	35.5	35,924,750
1972	324,850	306,072	34.5	10,559,488
1973	448,840	422,895	33.5	14,166,979
1974	294,232	277,224	32.5	9,009,780
1975	409,344	385,682	31.5	12,148,982
1976	201,118	189,492	30.5	5,779,519
1977	215,318	202,872	29.5	5,984,712
1978	316,671	298,366	28.5	8,503,428
1979	723,822	681,982	27.5	18,754,495
1980	646,465	609,096	26.5	16,141,050
1981	1,960,024	1,846,725	25.5	47,091,495
1982	1,666,448	1,570,119	24.5	38,467,925
1983	1,579,871	1,488,547	23.5	34,980,853
1984	1,436,971	1,353,907	22.5	30,462,913
1985	1,581,605	1,490,181	21.5	32,038,885
1986	1,813,432	1,708,607	20.5	35,026,443
1987	1,928,903	1,817,403	19.5	35,439,363
1988	2,394,747	2,256,319	18.5	41,741,906
1989	823,954	776,326	17.5	13,585,697
1990	2,593,632	2,443,708	16.5	40,321,177
1991	3,006,462	2,832,674	15.5	43,906,450
1992	2,091,957	1,971,032	14.5	28,579,963
1993	2,514,631	2,369,273	13.5	31,985,190
1994	2,265,544	2,134,585	12.5	26,682,310
1995	3,168,792	2,985,621	11.5	34,334,638
1996	2,615,832	2,464,624	10.5	25,878,557
1997	2,773,515	2,613,193	9.5	24,825,330
1998	4,460,035	4,202,224	8.5	35,718,902
1999	3,293,998	3,103,589	7.5	23,276,919
2000	3,187,950	3,003,671	6.5	19,523,863
2001	1,640,935	1,546,081	5.5	8,503,446
2002	1,118,713	1,054,046	4.5	4,743,207
2003	1,493,803	1,407,454	3.5	4,926,089
2004	1,920,768	1,809,738	2.5	4,524,346
2005	1,752,060	1,650,783	1.5	2,476,174
2006	1,344,632	1,266,906	0.5	633,453
Total	65,191,514	61,423,134	15.77	968,377,022

2006 Ending Balance 61,423,134

Data Source: Response to PSC-2-50(f).

Delta Natural Gas Co.
Geometric Mean 3-Year Rolling Band Analysis
Life Indications - 376 - Distribution Mains



Delta Natural Gas Company
Gas Plant in Service
Geometric Mean Turnover Analysis

Account 382 - Meter and Regulator Installations

Year	BOY Plant			Single Year			Single Year			3 Year Band			Geometric	
	Balance a	Avg. Plant Balance b=(a+(a+1))/2	Additions c	Retirements d	Addition Ratio e = c/b	Retirement Ratio f = d/b	Life Estimate g = 1/sqrt(e*f)	3 Year Band h	Avg. Plant Balance i	Additions j	Retirements k	Addition Ratio l = j/i	Retirement Ratio m = k/i	Mean Life Estimate n = 1/sqrt(l*m)
1988	605,100	640,291	71,400	1,018	0.11151	0.00159	75.10	1986-88	1,726,251	201,307	2,801	0.11662	0.00162	72.70
1989	675,482	867,409	385,719	1,866	0.44468	0.00215	32.33	1987-89	2,082,711	517,338	2,925	0.24840	0.00140	53.54
1990	1,059,335	1,131,354	147,697	3,659	0.13055	0.00323	48.67	1988-90	2,639,054	604,816	6,543	0.22918	0.00248	41.95
1991	1,203,373	1,253,656	118,996	18,430	0.09492	0.01470	26.77	1989-91	3,252,419	652,412	23,955	0.20059	0.00737	26.02
1992	1,303,939	1,386,005	170,332	6,200	0.12289	0.00447	42.65	1990-92	3,771,015	437,025	28,289	0.11589	0.00750	33.92
1993	1,468,071	1,537,533	142,352	3,428	0.09258	0.00223	69.60	1991-93	4,177,194	431,680	28,058	0.10334	0.00672	37.96
1994	1,606,995	1,685,638	160,617	3,331	0.09529	0.00198	72.88	1992-94	4,609,176	473,301	12,959	0.10269	0.00281	58.85
1995	1,764,281	1,835,363	148,177	6,014	0.08073	0.00328	61.48	1993-95	5,058,534	451,146	12,773	0.08919	0.00253	66.64
1996	1,906,444	1,980,589	150,837	2,548	0.07616	0.00129	101.03	1994-96	5,501,589	459,631	11,893	0.08355	0.00216	74.41
1997	2,054,733	2,126,913	149,850	5,491	0.07045	0.00258	74.15	1995-97	5,942,864	448,864	14,053	0.07553	0.00236	74.83
1998	2,199,092	2,282,124	172,085	6,032	0.07541	0.00264	70.83	1996-98	6,389,625	472,782	14,071	0.07399	0.00220	78.34
1999	2,365,155	2,439,092	155,766	7,892	0.06386	0.00324	69.57	1997-99	6,848,128	477,711	19,415	0.06976	0.00284	71.11
2000	2,513,029	2,562,839	122,090	22,470	0.04764	0.00677	48.93	1998-00	7,284,055	449,951	36,394	0.06177	0.00500	56.92
2001	2,612,649	2,651,556	98,891	21,077	0.03730	0.00795	58.08	1999-01	7,653,487	376,747	51,439	0.04923	0.00672	54.98
2002	2,690,463	2,731,925	93,543	10,619	0.03424	0.00389	86.68	2000-02	7,946,320	314,524	54,166	0.03958	0.00682	60.88
2003	2,773,387	2,819,239	102,667	10,963	0.03642	0.00389	84.03	2001-03	8,202,720	295,101	42,659	0.03598	0.00520	73.11
2004	2,865,091	2,918,247	112,534	6,222	0.03856	0.00213	110.28	2002-04	8,469,411	308,744	27,804	0.03645	0.00328	91.41
2005	2,971,403	3,023,235	110,798	7,135	0.03665	0.00236	107.52	2003-05	8,760,721	325,999	24,320	0.03721	0.00278	98.39
2006	3,075,066	3,110,340	82,818	12,270	0.02663	0.00394	97.57	2004-06	9,051,822	306,150	25,627	0.03382	0.00283	102.19
1940-2002	41,884,605	43,457,412	3,304,796	159,182	0.07605	0.00366	59.92							

Rounded

Average Remaining Life Calculation

Average Service Life	60
Weighted Average Age	14
Average Remaining Life	46

Data Source: Response to PSC-2-50(f).

**Delta Natural Gas Company
Gas Plant in Service
Geometric Mean Turnover Analysis**

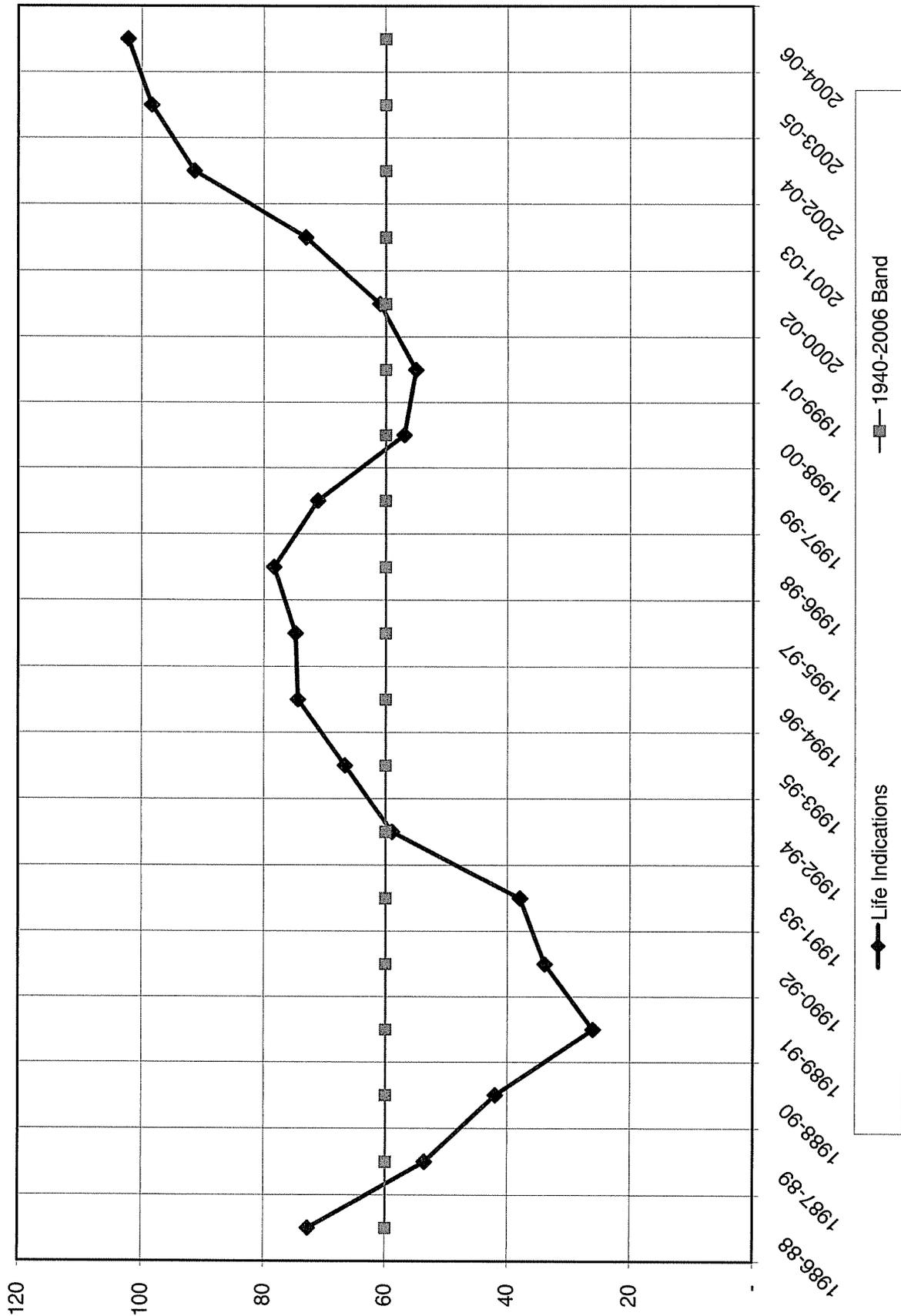
Account 382 - Meter and Regulator Installations

<u>Year</u>	<u>Single Year Additions</u>	<u>Scaled to Ending Balance</u>	<u>Age</u>	<u>Age Weighting</u>
(a)	(b)	(c)	(d)	(e)=(c)*(d)
1940	386	367	66.5	24,433
1941	-	-	65.5	-
1942	-	-	64.5	-
1943	-	-	63.5	-
1944	-	-	62.5	-
1945	-	-	61.5	-
1946	-	-	60.5	-
1947	291	277	59.5	16,481
1948	543	517	58.5	30,235
1949	1,057	1,006	57.5	57,850
1950	1,120	1,066	56.5	60,232
1951	1,784	1,698	55.5	94,243
1952	293	279	54.5	15,199
1953	394	375	53.5	20,064
1954	1,666	1,586	52.5	83,252
1955	2,929	2,788	51.5	143,578
1956	8,754	8,332	50.5	420,783
1957	8,202	7,807	49.5	386,443
1958	6,222	5,922	48.5	287,232
1959	4,846	4,613	47.5	219,098
1960	3,986	3,794	46.5	176,421
1961	3,306	3,147	45.5	143,178
1962	9,394	8,942	44.5	397,898
1963	1,800	1,713	43.5	74,529
1964	1,800	1,713	42.5	72,815
1965	2,280	2,170	41.5	90,062
1966	2,088	1,987	40.5	80,491
1967	4,152	3,952	39.5	156,104
1968	5,823	5,543	38.5	213,387
1969	8,651	8,234	37.5	308,787
1970	8,413	8,008	36.5	292,284
1971	6,017	5,727	35.5	203,315
1972	6,795	6,468	34.5	223,136
1973	8,877	8,449	33.5	283,056
1974	5,641	5,369	32.5	174,502
1975	4,065	3,869	31.5	121,880
1976	2,843	2,706	30.5	82,535
1977	2,209	2,103	29.5	62,027
1978	1,604	1,527	28.5	43,512
1979	4,463	4,248	27.5	116,821
1980	5,200	4,950	26.5	131,163
1981	12,046	11,466	25.5	292,377
1982	66,540	63,335	24.5	1,551,707
1983	99,610	94,812	23.5	2,228,084
1984	94,296	89,754	22.5	2,019,466
1985	67,324	64,081	21.5	1,377,746
1986	69,688	66,331	20.5	1,359,792
1987	60,219	57,318	19.5	1,117,709
1988	71,400	67,961	18.5	1,257,276
1989	385,719	367,140	17.5	6,424,951
1990	147,697	140,583	16.5	2,319,618
1991	118,996	113,264	15.5	1,755,597
1992	170,332	162,128	14.5	2,350,851
1993	142,352	135,495	13.5	1,829,187
1994	160,617	152,881	12.5	1,911,007
1995	148,177	141,040	11.5	1,621,957
1996	150,837	143,572	10.5	1,507,502
1997	149,850	142,632	9.5	1,355,006
1998	172,095	163,806	8.5	1,392,348
1999	155,766	148,263	7.5	1,111,974
2000	122,090	116,209	6.5	755,360
2001	98,891	94,128	5.5	517,702
2002	93,543	89,037	4.5	400,668
2003	102,667	97,722	3.5	342,026
2004	112,534	107,114	2.5	267,784
2005	110,798	105,461	1.5	158,192
2006	82,818	78,829	0.5	39,414
Total	3,304,796	3,145,614	13.53	42,572,328

2006 Ending Balance 3,145,614

Data Source: Response to PSC-2-50(f).

Delta Natural Gas Co.
Geometric Mean 3-Year Rolling Band Analysis
Life Indications - 382 - Meter and Regulator Installations



Experience

Snavelly King Majoros O'Connor & Lee, Inc.

Vice President and Treasurer (1988 to Present)
Senior Consultant (1981-1987)

Mr. Majoros provides consultation specializing in accounting, financial, and management issues. He has testified as an expert witness or negotiated on behalf of clients in more than one hundred thirty regulatory federal and state regulatory proceedings involving telephone, electric, gas, water, and sewerage companies. His testimony has encompassed a wide array of complex issues including taxation, divestiture accounting, revenue requirements, rate base, nuclear decommissioning, plant lives, and capital recovery. Mr. Majoros has also provided consultation to the U.S. Department of Justice and appeared before the U.S. EPA and the Maryland State Legislature on matters regarding the accounting and plant life effects of electric plant modifications and the financial capacity of public utilities to finance environmental controls. He has estimated economic damages suffered by black farmers in discrimination suits.

Van Scoyoc & Wiskup, Inc., Consultant (1978-1981)

Mr. Majoros conducted and assisted in various management and regulatory consulting projects in the public utility field, including preparation of electric system load projections for a group of municipally and cooperatively owned electric systems; preparation of a system of accounts and reporting of gas and oil pipelines to be used by a state regulatory commission; accounting system analysis and design for rate proceedings involving electric, gas, and telephone utilities. Mr. Majoros provided onsite management accounting and controllership assistance to a municipal electric and water utility. Mr. Majoros also assisted in an antitrust proceeding involving a major electric utility. He submitted expert testimony in FERC Docket No. RP79-12 (El Paso Natural Gas Company), and he co-authored a study entitled Analysis of Staff Study on Comprehensive Tax Normalization that was submitted to FERC in Docket No. RM 80-42.

Handling Equipment Sales Company, Inc. ***Controller/Treasurer (1976-1978)***

Mr. Majoros' responsibilities included financial management, general accounting and reporting, and income taxes.

Ernst & Ernst, Auditor (1973-1976)

Mr. Majoros was a member of the audit staff where his responsibilities included auditing, supervision, business systems analysis, report preparation, and corporate income taxes.

University of Baltimore - (1971-1973)

Mr. Majoros was a full-time student in the School of Business.

During this period Mr. Majoros worked consistently on a part-time basis in the following positions: Assistant Legislative Auditor – State of Maryland, Staff Accountant – Robert M. Carney & Co., CPA's, Staff Accountant – Naron & Wegad, CPA's, Credit Clerk – Montgomery Wards.

Central Savings Bank, (1969-1971)

Mr. Majoros was an Assistant Branch Manager at the time he left the bank to attend college as a full-time student. During his tenure at the bank, Mr. Majoros gained experience in each department of the bank. In addition, he attended night school at the University of Baltimore.

Education

University of Baltimore, School of Business, B.S. –
Concentration in Accounting

Professional Affiliations

American Institute of Certified Public Accountants
Maryland Association of C.P.A.s
Society of Depreciation Professionals

Publications, Papers, and Panels

"Analysis of Staff Study on Comprehensive Tax Normalization," FERC Docket No. RM 80-42, 1980.

"Telephone Company Deferred Taxes and Investment Tax Credits – A Capital Loss for Ratepayers," Public Utility Fortnightly, September 27, 1984.

"The Use of Customer Discount Rates in Revenue Requirement Comparisons," Proceedings of the 25th Annual Iowa State Regulatory Conference, 1986

"The Regulatory Dilemma Created By Emerging Revenue Streams of Independent Telephone Companies," Proceedings of NARUC 101st Annual Convention and Regulatory Symposium, 1989.

"BOC Depreciation Issues in the States," National Association of State Utility Consumer Advocates, 1990 Mid-Year Meeting, 1990.

"Current Issues in Capital Recovery" 30th Annual Iowa State Regulatory Conference, 1991.

"Impaired Assets Under SFAS No. 121," National Association of State Utility consumer Advocates, 1996 Mid-Year Meeting, 1996.

"What's 'Sunk' Ain't Stranded: Why Excessive Utility Depreciation is Avoidable," with James Campbell, Public Utilities Fortnightly, April 1, 1999.

"Local Exchange Carrier Depreciation Reserve Percents," with Richard B. Lee, Journal of the Society of Depreciation Professionals, Volume 10, Number 1, 2000-2001

"Rolling Over Ratepayers," Public Utilities Fortnightly, Volume 143, Number 11, November, 2005.

Michael J. Majoros, Jr.

<u>Date</u>	<u>Jurisdiction / Agency</u>	<u>Docket</u>	<u>Utility</u>
<u>Federal Courts</u>			
2005	US District Court, Northern District of AL, Northwestern Division 55/56/57/	CV 01-B-403-NW	Tennessee Valley Authority

<u>State Legislatures</u>			
2006	Maryland General Assembly 61/	SB154	Maryland Healthy Air Act
2006	Maryland House of Delegates 62/	HB189	Maryland Healthy Air Act

<u>Federal Regulatory Agencies</u>			
1979	FERC-US 19/	RP79-12	El Paso Natural Gas Co.
1980	FERC-US 19/	RM80-42	Generic Tax Normalization
1996	CRTC-Canada 30/	97-9	All Canadian Telecoms
1997	CRTC-Canada 31/	97-11	All Canadian Telecoms
1999	FCC 32/	98-137 (Ex Parte)	All LECs
1999	FCC 32/	98-91 (Ex Parte)	All LECs
1999	FCC 32/	98-177 (Ex Parte)	All LECs
1999	FCC 32/	98-45 (Ex Parte)	All LECs
2000	EPA 35/	CAA-00-6	Tennessee Valley Authority
2003	FERC 48/	RM02-7	All Utilities
2003	FCC 52/	03-173	All LECs
2003	FERC 53/	ER03-409-000, ER03-666-000	Pacific Gas and Electric Co.

<u>State Regulatory Agencies</u>			
1982	Massachusetts 17/	DPU 557/558	Western Mass Elec. Co.
1982	Illinois 16/	ICC81-8115	Illinois Bell Telephone Co.
1983	Maryland 8/	7574-Direct	Baltimore Gas & Electric Co.
1983	Maryland 8/	7574-Surrebuttal	Baltimore Gas & Electric Co.
1983	Connecticut 15/	810911	Woodlake Water Co.
1983	New Jersey 1/	815-458	New Jersey Bell Tel. Co.
1983	New Jersey 14/	8011-827	Atlantic City Sewerage Co.
1984	Dist. Of Columbia 7/	785	Potomac Electric Power Co.
1984	Maryland 8/	7689	Washington Gas Light Co.
1984	Dist. Of Columbia 7/	798	C&P Tel. Co.
1984	Pennsylvania 13/	R-832316	Bell Telephone Co. of PA
1984	New Mexico 12/	1032	Mt. States Tel. & Telegraph
1984	Idaho 18/	U-1000-70	Mt. States Tel. & Telegraph
1984	Colorado 11/	1655	Mt. States Tel. & Telegraph

Michael J. Majoros, Jr.

1984	Dist. Of Columbia <u>7/</u>	813	Potomac Electric Power Co.
1984	Pennsylvania <u>3/</u>	R842621-R842625	Western Pa. Water Co.
1985	Maryland <u>8/</u>	7743	Potomac Edison Co.
1985	New Jersey <u>1/</u>	848-856	New Jersey Bell Tel. Co.
1985	Maryland <u>8/</u>	7851	C&P Tel. Co.
1985	California <u>10/</u>	I-85-03-78	Pacific Bell Telephone Co.
1985	Pennsylvania <u>3/</u>	R-850174	Phila. Suburban Water Co.
1985	Pennsylvania <u>3/</u>	R850178	Pennsylvania Gas & Water Co.
1985	Pennsylvania <u>3/</u>	R-850299	General Tel. Co. of PA
1986	Maryland <u>8/</u>	7899	Delmarva Power & Light Co.
1986	Maryland <u>8/</u>	7754	Chesapeake Utilities Corp.
1986	Pennsylvania <u>3/</u>	R-850268	York Water Co.
1986	Maryland <u>8/</u>	7953	Southern Md. Electric Corp.
1986	Idaho <u>9/</u>	U-1002-59	General Tel. Of the Northwest
1986	Maryland <u>8/</u>	7973	Baltimore Gas & Electric Co.
1987	Pennsylvania <u>3/</u>	R-860350	Dauphin Cons. Water Supply
1987	Pennsylvania <u>3/</u>	C-860923	Bell Telephone Co. of PA
1987	Iowa <u>6/</u>	DPU-86-2	Northwestern Bell Tel. Co.
1987	Dist. Of Columbia <u>7/</u>	842	Washington Gas Light Co.
1988	Florida <u>4/</u>	880069-TL	Southern Bell Telephone
1988	Iowa <u>6/</u>	RPU-87-3	Iowa Public Service Company
1988	Iowa <u>6/</u>	RPU-87-6	Northwestern Bell Tel. Co.
1988	Dist. Of Columbia <u>7/</u>	869	Potomac Electric Power Co.
1989	Iowa <u>6/</u>	RPU-88-6	Northwestern Bell Tel. Co.
1990	New Jersey <u>1/</u>	1487-88	Morris City Transfer Station
1990	New Jersey <u>5/</u>	WR 88-80967	Toms River Water Company
1990	Florida <u>4/</u>	890256-TL	Southern Bell Company
1990	New Jersey <u>1/</u>	ER89110912J	Jersey Central Power & Light
1990	New Jersey <u>1/</u>	WR90050497J	Elizabethtown Water Co.
1991	Pennsylvania <u>3/</u>	P900465	United Tel. Co. of Pa.
1991	West Virginia <u>2/</u>	90-564-T-D	C&P Telephone Co.
1991	New Jersey <u>1/</u>	90080792J	Hackensack Water Co.
1991	New Jersey <u>1/</u>	WR90080884J	Middlesex Water Co.
1991	Pennsylvania <u>3/</u>	R-911892	Phil. Suburban Water Co.
1991	Kansas <u>20/</u>	176, 716-U	Kansas Power & Light Co.
1991	Indiana <u>29/</u>	39017	Indiana Bell Telephone
1991	Nevada <u>21/</u>	91-5054	Central Tele. Co. – Nevada
1992	New Jersey <u>1/</u>	EE91081428	Public Service Electric & Gas
1992	Maryland <u>8/</u>	8462	C&P Telephone Co.
1992	West Virginia <u>2/</u>	91-1037-E-D	Appalachian Power Co.
1993	Maryland <u>8/</u>	8464	Potomac Electric Power Co.
1993	South Carolina <u>22/</u>	92-227-C	Southern Bell Telephone
1993	Maryland <u>8/</u>	8485	Baltimore Gas & Electric Co.
1993	Georgia <u>23/</u>	4451-U	Atlanta Gas Light Co.
1993	New Jersey <u>1/</u>	GR93040114	New Jersey Natural Gas. Co.

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1994	Iowa <u>6/</u>	RPU-93-9	U.S. West – Iowa
1994	Iowa <u>6/</u>	RPU-94-3	Midwest Gas
1995	Delaware <u>24/</u>	94-149	Wilm. Suburban Water Corp.
1995	Connecticut <u>25/</u>	94-10-03	So. New England Telephone
1995	Connecticut <u>25/</u>	95-03-01	So. New England Telephone
1995	Pennsylvania <u>3/</u>	R-00953300	Citizens Utilities Company
1995	Georgia <u>23/</u>	5503-0	Southern Bell
1996	Maryland <u>8/</u>	8715	Bell Atlantic
1996	Arizona <u>26/</u>	E-1032-95-417	Citizens Utilities Company
1996	New Hampshire <u>27/</u>	DE 96-252	New England Telephone
1997	Iowa <u>6/</u>	DPU-96-1	U S West – Iowa
1997	Ohio <u>28/</u>	96-922-TP-UNC	Ameritech – Ohio
1997	Michigan <u>28/</u>	U-11280	Ameritech – Michigan
1997	Michigan <u>28/</u>	U-112 81	GTE North
1997	Wyoming <u>27/</u>	7000-ztr-96-323	US West – Wyoming
1997	Iowa <u>6/</u>	RPU-96-9	US West – Iowa
1997	Illinois <u>28/</u>	96-0486-0569	Ameritech – Illinois
1997	Indiana <u>28/</u>	40611	Ameritech – Indiana
1997	Indiana <u>27/</u>	40734	GTE North
1997	Utah <u>27/</u>	97-049-08	US West – Utah
1997	Georgia <u>28/</u>	7061-U	BellSouth – Georgia
1997	Connecticut <u>25/</u>	96-04-07	So. New England Telephone
1998	Florida <u>28/</u>	960833-TP et. al.	BellSouth – Florida
1998	Illinois <u>27/</u>	97-0355	GTE North/South
1998	Michigan <u>33/</u>	U-11726	Detroit Edison
1999	Maryland <u>8/</u>	8794	Baltimore Gas & Electric Co.
1999	Maryland <u>8/</u>	8795	Delmarva Power & Light Co.
1999	Maryland <u>8/</u>	8797	Potomac Edison Company
1999	West Virginia <u>2/</u>	98-0452-E-GI	Electric Restructuring
1999	Delaware <u>24/</u>	98-98	United Water Company
1999	Pennsylvania <u>3/</u>	R-00994638	Pennsylvania American Water
1999	West Virginia <u>2/</u>	98-0985-W-D	West Virginia American Water
1999	Michigan <u>33/</u>	U-11495	Detroit Edison
2000	Delaware <u>24/</u>	99-466	Tidewater Utilities
2000	New Mexico <u>34/</u>	3008	US WEST Communications, Inc.
2000	Florida <u>28/</u>	990649-TP	BellSouth -Florida
2000	New Jersey <u>1/</u>	WR30174	Consumer New Jersey Water
2000	Pennsylvania <u>3/</u>	R-00994868	Philadelphia Suburban Water
2000	Pennsylvania <u>3/</u>	R-0005212	Pennsylvania American Sewerage
2000	Connecticut <u>25/</u>	00-07-17	Southern New England Telephone
2001	Kentucky <u>36/</u>	2000-373	Jackson Energy Cooperative
2001	Kansas <u>38/39/40/</u>	01-WSRE-436-RTS	Western Resources
2001	South Carolina <u>22/</u>	2001-93-E	Carolina Power & Light Co.
2001	North Dakota <u>37/</u>	PU-400-00-521	Northern States Power/Xcel Energy
2001	Indiana <u>29/41/</u>	41746	Northern Indiana Power Company

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2001	New Jersey 1/	GR01050328	Public Service Electric and Gas
2001	Pennsylvania 3/	R-00016236	York Water Company
2001	Pennsylvania 3/	R-00016339	Pennsylvania America Water
2001	Pennsylvania 3/	R-00016356	Wellsboro Electric Coop.
2001	Florida 4/	010949-EL	Gulf Power Company
2001	Hawaii 42/	00-309	The Gas Company
2002	Pennsylvania 3/	R-00016750	Philadelphia Suburban
2002	Nevada 43/	01-10001 & 10002	Nevada Power Company
2002	Kentucky 36/	2001-244	Fleming Mason Electric Coop.
2002	Nevada 43/	01-11031	Sierra Pacific Power Company
2002	Georgia 27/	14361-U	BellSouth-Georgia
2002	Alaska 44/	U-01-34,82-87,66	Alaska Communications Systems
2002	Wisconsin 45/	2055-TR-102	CenturyTel
2002	Wisconsin 45/	5846-TR-102	TelUSA
2002	Vermont 46/	6596	Citizen's Energy Services
2002	North Dakota 37/	PU-399-02-183	Montana Dakota Utilities
2002	Kansas 40/	02-MDWG-922-RTS	Midwest Energy
2002	Kentucky 36/	2002-00145	Columbia Gas
2002	Oklahoma 47/	200200166	Reliant Energy ARKLA
2002	New Jersey 1/	GR02040245	Elizabethtown Gas Company
2003	New Jersey 1/	ER02050303	Public Service Electric and Gas Co.
2003	Hawaii 42/	01-0255	Young Brothers Tug & Barge
2003	New Jersey 1/	ER02080506	Jersey Central Power & Light
2003	New Jersey 1/	ER02100724	Rockland Electric Co.
2003	Pennsylvania 3/	R-00027975	The York Water Co.
2003	Pennsylvania /3	R-00038304	Pennsylvania-American Water Co.
2003	Kansas 20/ 40/	03-KGSG-602-RTS	Kansas Gas Service
2003	Nova Scotia, CN 49/	EMO NSPI	Nova Scotia Power, Inc.
2003	Kentucky 36/	2003-00252	Union Light Heat & Power
2003	Alaska 44/	U-96-89	ACS Communications, Inc.
2003	Indiana 29/	42359	PSI Energy, Inc.
2003	Kansas 20/ 40/	03-ATMG-1036-RTS	Atmos Energy
2003	Florida 50/	030001-E1	Tampa Electric Company
2003	Maryland 51/	8960	Washington Gas Light
2003	Hawaii 42/	02-0391	Hawaiian Electric Company
2003	Illinois 28/	02-0864	SBC Illinois
2003	Indiana 28/	42393	SBC Indiana
2004	New Jersey 1/	ER03020110	Atlantic City Electric Co.
2004	Arizona 26/	E-01345A-03-0437	Arizona Public Service Company
2004	Michigan 27/	U-13531	SBC Michigan
2004	New Jersey 1/	GR03080683	South Jersey Gas Company
2004	Kentucky 36/	2003-00434,00433	Kentucky Utilities, Louisville Gas & Electric
2004	Florida 50/ 54/	031033-EI	Tampa Electric Company
2004	Kentucky 36/	2004-00067	Delta Natural Gas Company

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2004	Georgia 23/	18300, 15392, 15393	Georgia Power Company
2004	Vermont 46/	6946, 6988	Central Vermont Public Service Corporation
2004	Delaware 24/	04-288	Delaware Electric Cooperative
2004	Missouri 58/	ER-2004-0570	Empire District Electric Company
2005	Florida 50/	041272-EI	Progress Energy Florida, Inc.
2005	Florida 50/	041291-EI	Florida Power & Light Company
2005	California 59/	A.04-12-014	Southern California Edison Co.
2005	Kentucky 36/	2005-00042	Union Light Heat & Power
2005	Florida 50/	050045 & 050188-EI	Florida Power & Light Co.
2005	Florida 50/ 54/	030157-EI	Progress Energy Florida
2005	Kansas 38/ 40/	05-WSEE-981-RTS	Westar Energy, Inc.
2006	Delaware 24/	05-304	Delmarva Power & Light Company
2006	California 59/	A.05-12-002	Pacific Gas & Electric Co.
2006	New Jersey 1/	GR05100845	Public Service Electric and Gas Co.
2006	Colorado 60/	06S-234EG	Public Service Co. of Colorado
2006	Kentucky 36/	2006-00172	Union Light, Heat & Power
2006	Kansas 40/	06-KGSG-1209-RTS	Kansas Gas Service
2006	West Virginia 2/	06-0960-E-42T, 06-1426-E-D	Allegheny Power
2006	West Virginia 2/	05-1120-G-30C, 06-0441-G-PC, et al.	Hope Gas, Inc. and Equitable Resources, Inc.
2007	Delaware 24/	06-284	Delmarva Power & Light Company
2007	Kentucky 36/	2006-00464	Atmos Energy Corporation
2007	Colorado 60/	06S-656G	Public Service Co. of Colorado

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**PARTICIPATION AS NEGOTIATOR IN FCC TELEPHONE DEPRECIATION
RATE REPRESRIPTION CONFERENCES**

<u>COMPANY</u>	<u>YEARS</u>	<u>CLIENT</u>
Diamond State Telephone Co. <u>24/</u>	1985 + 1988	Delaware Public Service Comm
Bell Telephone of Pennsylvania <u>3/</u>	1986 + 1989	PA Consumer Advocate
Chesapeake & Potomac Telephone Co. - Md. <u>8/</u>	1986	Maryland People's Counsel
Southwestern Bell Telephone – Kansas <u>20/</u>	1986	Kansas Corp. Commission
Southern Bell – Florida <u>4/</u>	1986	Florida Consumer Advocate
Chesapeake & Potomac Telephone Co.-W.Va. <u>2/</u>	1987 + 1990	West VA Consumer Advocate
New Jersey Bell Telephone Co. <u>1/</u>	1985 + 1988	New Jersey Rate Counsel
Southern Bell - South Carolina <u>22/</u>	1986 + 1989 + 1992	S. Carolina Consumer Advocate
GTE-North – Pennsylvania <u>3/</u>	1989	PA Consumer Advocate

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**PARTICIPATION IN PROCEEDINGS WHICH WERE
SETTLED BEFORE TESTIMONY WAS SUBMITTED**

<u>STATE</u>	<u>DOCKET NO.</u>	<u>UTILITY</u>
Maryland <u>8/</u>	7878	Potomac Edison
Nevada <u>21/</u>	88-728	Southwest Gas
New Jersey <u>1/</u>	WR90090950J	New Jersey American Water
New Jersey <u>1/</u>	WR900050497J	Elizabethtown Water
New Jersey <u>1/</u>	WR91091483	Garden State Water
West Virginia <u>2/</u>	91-1037-E	Appalachian Power Co.
Nevada <u>21/</u>	92-7002	Central Telephone - Nevada
Pennsylvania <u>3/</u>	R-00932873	Blue Mountain Water
West Virginia <u>2/</u>	93-1165-E-D	Potomac Edison
West Virginia <u>2/</u>	94-0013-E-D	Monongahela Power
New Jersey <u>1/</u>	WR94030059	New Jersey American Water
New Jersey <u>1/</u>	WR95080346	Elizabethtown Water
New Jersey <u>1/</u>	WR95050219	Toms River Water Co.
Maryland <u>8/</u>	8796	Potomac Electric Power Co.
South Carolina <u>22/</u>	1999-077-E	Carolina Power & Light Co.
South Carolina <u>22/</u>	1999-072-E	Carolina Power & Light Co.
Kentucky <u>36/</u>	2001-104 & 141	Kentucky Utilities, Louisville Gas and Electric
Kentucky <u>36/</u>	2002-485	Jackson Purchase Energy Corporation

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Clients

<u>1/</u> New Jersey Rate Counsel/Advocate	<u>33/</u> Michigan Attorney General
<u>2/</u> West Virginia Consumer Advocate	<u>34/</u> New Mexico Attorney General
<u>3/</u> Pennsylvania OCA	<u>35/</u> Environmental Protection Agency Enforcement Staff
<u>4/</u> Florida Office of Public Advocate	<u>36/</u> Kentucky Attorney General
<u>5/</u> Toms River Fire Commissioner's	<u>37/</u> North Dakota Public Service Commission
<u>6/</u> Iowa Office of Consumer Advocate	<u>38/</u> Kansas Industrial Group
<u>7/</u> D.C. People's Counsel	<u>39/</u> City of Wichita
<u>8/</u> Maryland's People's Counsel	<u>40/</u> Kansas Citizens' Utility Rate Board
<u>9/</u> Idaho Public Service Commission	<u>41/</u> NIPSCO Industrial Group
<u>10/</u> Western Burglar and Fire Alarm	<u>42/</u> Hawaii Division of Consumer Advocacy
<u>11/</u> U.S. Dept. of Defense	<u>43/</u> Nevada Bureau of Consumer Protection
<u>12/</u> N.M. State Corporation Comm.	<u>44/</u> GCI
<u>13/</u> City of Philadelphia	<u>45/</u> Wisc. Citizens' Utility Rate Board
<u>14/</u> Resorts International	<u>46/</u> Vermont Department of Public Service
<u>15/</u> Woodlake Condominium Association	<u>47/</u> Oklahoma Corporation Commission
<u>16/</u> Illinois Attorney General	<u>48/</u> National Assn. of State Utility Consumer Advocates
<u>17/</u> Mass Coalition of Municipalities	<u>49/</u> Nova Scotia Utility and Review Board
<u>18/</u> U.S. Department of Energy	<u>50/</u> Florida Office of Public Counsel
<u>19/</u> Arizona Electric Power Corp.	<u>51/</u> Maryland Public Service Commission
<u>20/</u> Kansas Corporation Commission	<u>52/</u> MCI
<u>21/</u> Public Service Comm. – Nevada	<u>53/</u> Transmission Agency of Northern California
<u>22/</u> SC Dept. of Consumer Affairs	<u>54/</u> Florida Industrial Power Users Group
<u>23/</u> Georgia Public Service Comm.	<u>55/</u> Sierra Club
<u>24/</u> Delaware Public Service Comm.	<u>56/</u> Our Children's Earth Foundation
<u>25/</u> Conn. Ofc. Of Consumer Counsel	<u>57/</u> National Parks Conservation Association, Inc.
<u>26/</u> Arizona Corp. Commission	<u>58/</u> Missouri Office of the Public Counsel
<u>27/</u> AT&T	<u>59/</u> The Utility Reform Network
<u>28/</u> AT&T/MCI	<u>60/</u> Colorado Office of Consumer Counsel
<u>29/</u> IN Office of Utility Consumer Counselor	<u>61/</u> MD State Senator Paul G. Pinsky
<u>30/</u> Unitel (AT&T – Canada)	<u>62/</u> MD Speaker of the House Michael Busch
<u>31/</u> Public Interest Advocacy Centre	
<u>32/</u> U.S. General Services Administration	

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF DELTA NATURAL)
GAS CO., INC. FOR AN ADJUSTMENT) Case No. 2007-00089
OF GAS RATES)

AFFIDAVIT OF MICHAEL MAJOROS

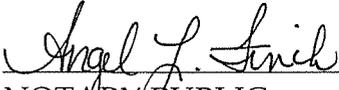
District of Columbia)
)
)

Michael Majoros, being first duly sworn, states the following: The prepared Pre-Filed Direct Testimony, and the Schedules and Appendix attached thereto constitute the direct testimony of Affiant in the above-styled case. Affiant states that he would give the answers set forth in the Pre-Filed Direct Testimony if asked the questions propounded therein. Affiant further states that, to the best of his knowledge, his statements made are true and correct. Further affiant saith not.



Michael Majoros

SUBSCRIBED AND SWORN to before me this 10th day of August, 2007.



NOTARY PUBLIC

My Commission Expires: March 14, 2011

