

BEFORE THE PUBLIC SERVICE COMMISSION

COMMONWEALTH OF KENTUCKY

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COMMISSION

IN THE MATTER OF)
RATE APPLICATION BY) CASE NO. 20060-00464
ATMOS ENERGY/KENTUCKY DIVISION)

FILING REQUIREMENTS

VOLUME 3 OF 9

FILED IN SUPPORT OR PROPOSED

CHANGE IN RATES

DECEMBER 2006

Atmos Energy
Case No. 2006-00464
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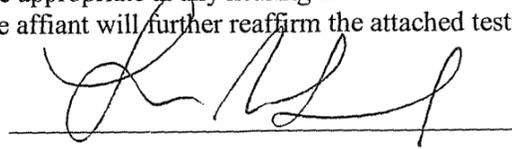
COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF)
RATE APPLICATION OF) Case No. 2006-00464
ATMOS ENERGY CORPORATION)

CERTIFICATE AND AFFIDAVIT

The Affiant, Laurie M. Sherwood, being duly sworn, deposes and states that the prepared testimony attached hereto and made a part hereof, constitutes the prepared direct testimony of this affiant in Case No. 2006-00464, in the Matter of the Rate Application of Atmos Energy Corporation, and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared direct pre-filed testimony.

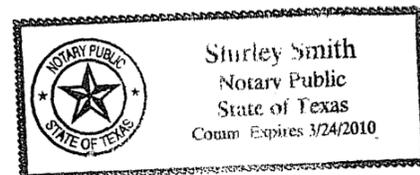
Affiant further states that she will be present and available for cross examination and for such additional direct examination as may be appropriate at any hearing in Case No. 2006-00464 scheduled by the Commission, at which time affiant will further reaffirm the attached testimony as her direct testimony in such case.



STATE OF Texas
COUNTY OF Dallas

SUBSCRIBED AND SWORN to before me by Laurie M. Sherwood on this the 18 day of December, 2006.



Notary Public
My Commission Expires: 3/24/2010

BEFORE THE PUBLIC SERVICE COMMISSION

COMMONWEALTH OF KENTUCKY

IN THE MATTER OF)
)
RATE APPLICATION BY) Case No. 2006-00464
)
ATMOS ENERGY CORPORATION)

TESTIMONY OF LAURIE M. SHERWOOD

I. POSITION AND QUALIFICATIONS

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Q. PLEASE STATE YOUR NAME, BUSINESS AFFILIATION AND BUSINESS ADDRESS.

A. My name is Laurie M. Sherwood. I am the Vice President, Corporate Development and Treasurer of Atmos Energy Corporation (“Atmos”, “Atmos Energy” or “the Company”). My business address is 5430 LBJ Freeway, Suite 700, Dallas, Texas 75240.

Q. PLEASE STATE YOUR EDUCATIONAL BACKGROUND AND DESCRIBE YOUR WORK EXPERIENCE.

A. I earned a Bachelor of Business Administration degree with a double major in Management and Finance from Texas A & M University in 1982 and a Master of Business Administration degree from Southern Methodist University in 1988. From August 1982 to April 1999, I was employed by Oryx Energy Company and its former parent, Sunoco Inc., in various financial positions, most recently as Manager, Corporate Finance. I joined Atmos in May 1999 as Assistant Treasurer. I was named Vice President and Treasurer in September 2000 and became Vice President, Corporate Development and Treasurer in February 2001.

Q. WHAT ARE YOUR JOB RESPONSIBILITIES?

1 A. I am responsible for the corporate treasury, procurement, risk management, business
2 insurance and payment processing functions of the Company. My duties include
3 planning, scheduling and administering the Company's financial requirements,
4 including the sale and issuance of debt and equity securities. In addition to long-term
5 financings, I am responsible for the Company's bank relations and short-term
6 borrowing and investing activities. As a result of these activities, I am in frequent
7 contact with financial institutions, security analysts and commercial and investment
8 bankers. I also oversee the Company's merger, acquisition and divestment activities.
9 I am also ultimately responsible for oversight of the Company's risk management
10 group which develops the Company's risk management policies and is responsible for
11 the procurement and maintenance of adequate levels of insurance coverage for
12 general liability, casualty and other risks at a reasonable cost.

13 **Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE KENTUCKY**
14 **PUBLIC SERVICE COMMISSION OR OTHER REGULATORY ENTITIES?**

15 A. No. However, I have testified before the Georgia Public Service Commission, the
16 Illinois Commerce Commission, the Louisiana Public Service Commission, the
17 Missouri Public Service Commission, the Mississippi Public Service Commission,
18 the Railroad Commission of Texas and the Tennessee Regulatory Authority.
19

20 **II. PURPOSE OF TESTIMONY**

21
22 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

23 A. The purpose of my testimony is to sponsor the Company's proposed capital structure
24 and embedded cost of debt in this rate proceeding. I am also providing testimony as
25 to certain affiliate costs, namely the property insurance costs charged to the Company
26 by Blueflame Insurance Services, Ltd. ("Blueflame"), the Company's wholly-owned
27 insurance captive.

28 **Q. ARE YOU SPONSORING ANY OF THE FILING REQUIREMENTS IN THIS**
29 **CASE, AND, IF SO WHICH REQUIREMENTS?**

1 A. I am sponsoring the following specific filing requirements of Section 10 of 807
2 K.A.R. 5:001¹:
3 FR 10(8)(c) 13-month average capitalization for the forecasted test period;
4 FR 10(9)(h)(11) Capital structure requirements;
5 FR 10(9)(u) Amounts charged the Company's Kentucky utility operations,
6 Kentucky/Mid-States Division and Shared Services² by
7 Blueflame; and
8 FR 10(10)(j) Cost of capital summary.

9 **Q. DO YOU ADOPT THESE FILING REQUIREMENTS AND MAKE THEM**
10 **PART OF YOUR TESTIMONY?**

11 A. Yes.

12
13 **III. CAPITAL STRUCTURE AND EMBEDDED COST OF DEBT**
14

15 **Q. CAN YOU DESCRIBE THE ORGANIZATIONAL STRUCTURE OF THE**
16 **COMPANY?**

17 A. Yes. As described more particularly in the direct testimony of Mr. Cagle, Atmos
18 Energy is a corporation which conducts its utility operations in twelve states through
19 unincorporated divisions. The Company's division for which rates are sought to be
20 adjusted in this proceeding is commonly referred to as the Kentucky/Mid-States
21 Division. The Company also has a number of wholly-owned subsidiaries, of which
22 Blueflame is one.

23 **Q. DO THE COMPANY'S UNINCORPORATED DIVISIONS ISSUE THEIR**
24 **OWN DEBT OR EQUITY?**

¹ This regulation prescribes numerous filing requirements (FRs). The FR abbreviations used are to the applicable subparts of Section 10 of 807 K.A.R. 5:001.

² The charges from Blueflame to the Company's Shared Services (SSU) are part of the allocated common costs more particularly described in the testimony of Company witness James C. Cagle, who describes the allocation process and the allocated amounts. The charges from Blueflame to the Kentucky/Mid-States Division general office are also allocated to Kentucky per the allocation process described in Mr. Cagle's testimony.

1 A. No. These divisions, including the Kentucky/Mid-States Division, are not separate
2 legal entities and actually comprise part of the Company itself. Therefore, all debt or
3 equity is issued by the Company as a whole on a consolidated basis.

4 **Q. WHAT CAPITAL STRUCTURE SHOULD BE USED IN THIS**
5 **PROCEEDING?**

6 A. Although this proceeding only affects the rates which may be charged by the
7 Company for its regulated utility operations in Kentucky, the appropriate capital
8 structure for each of the Atmos utility operating divisions, including its
9 Kentucky/Mid-States Division, is equivalent to the consolidated capital structure for
10 Atmos as a whole. This is because Atmos provides the debt and equity capital that
11 supports the assets serving Kentucky customers. The capital structure that is
12 appropriate for the Company's Kentucky operations in this proceeding is set forth in
13 FR 10(10)(j). As shown in that FR, long-term debt comprises 51.8% and equity is
14 48.2% of the Company's 13-month average capital structure for the forward-looking
15 test period.

16 **Q. HOW DOES THIS RECOMMENDED CAPITAL STRUCTURE COMPARE**
17 **TO THE ACTUAL CAPITAL RATIOS AS OF SEPTEMBER 30, 2006?**

18 A. Atmos Energy's capital structure and ratios at September 30, 2006 were as follows (\$
19 in thousands):

<u>L-T Debt</u>	<u>S-T Debt</u>	<u>Total Debt</u>	<u>Shareholder Equity</u>	<u>Total</u>
\$2,183,548	\$382,416	\$2,565,964	\$1,648,098	\$4,214,062
51.8%	9.1%	60.9%	39.1%	100.0%

23 **Q. ARE THE DEBT COMPONENTS OF THE COMPANY'S CAPITAL**
24 **STRUCTURE AS OF SEPTEMBER 30, 2006 HIGHER THAN THE CAPITAL**
25 **STRUCTURE THAT YOU BELIEVE TO BE APPROPRIATE FOR THIS**
26 **PROCEEDING?**

27 A. Yes. The Company's capital structure as of September 30, 2006 contained
28 approximately 60.9% total debt, but this included seasonally elevated levels of short-
29 term debt incurred to finance purchases of natural gas in preparation for the fall and

1 winter heating season. The Company's practice is not to use short-term debt to
2 finance additions to utility plant.

3 **Q. DOES THE COMPANY HAVE ANY PLANS TO REDUCE THE DEBT**
4 **COMPONENT OF ITS CAPITAL STRUCTURE?**

5 A. Atmos Energy's objective is to reduce its debt over the next several years to a level
6 representing 50 – 55% of total capitalization. This level is consistent with the
7 Company's actual capital structure immediately prior to its acquisition of the
8 operations of TXU Gas Company in fiscal year 2005, as discussed in more detail
9 below, and is also consistent with the objective of maintaining a solid investment
10 grade credit rating on Atmos Energy's debt.

11 **Q. CAN YOU EXPLAIN THE EVENTS WHICH CULMINATED IN THE**
12 **COMPANY'S CAPITAL STRUCTURE AS OF SEPTEMBER 30, 2006?**

13 A. Yes. On September 30, 2004, debt comprised approximately 43.3% of the
14 Company's capital structure. On October 1, 2004, Atmos completed the acquisition
15 of the operations of TXU Gas Company for approximately \$1.9 billion in cash. In
16 order to permanently finance the acquisition, Atmos issued 9.9 million shares of
17 common stock in a public offering in July 2004, followed by another offering of 16.1
18 million shares of common stock in October 2004, yielding combined net proceeds of
19 approximately \$617 million. The remainder of the purchase price was financed with
20 long-term debt.

21 This acquisition, combined with warm winter weather and higher than expected
22 natural gas prices, increased Atmos Energy's ratio of debt to total capitalization to
23 approximately 59.3% as of its next fiscal year end on September 30, 2005. The
24 Company's debt ratio as of September 30, 2006 was slightly higher, at 60.9% of total
25 capitalization, due to continuing high natural gas prices and the extremely warm
26 winter weather that Atmos continued to experience across its service territory
27 (particularly in Texas, where over half of the Company's utility customers are
28 located) during fiscal year 2006.

1 **Q. WHY IS THE COMPANY'S CAPITAL STRUCTURE AT SEPTEMBER 30,**
2 **2006 NOT APPROPRIATE FOR USE IN SETTING RATES IN THIS**
3 **PROCEEDING?**

4 A. Because, as explained below, the September 30, 2006 capital structure does not
5 accurately depict the Company's recent historical capitalization ratios and the
6 Company's near-term objectives for its permanent consolidated capital structure, nor
7 does it depict the Company's current capital structure after giving effect to its recent
8 equity offering.

9 **Q. WHAT IS THE COMPANY'S OBJECTIVE FOR ITS PERMANENT**
10 **CONSOLIDATED CAPITAL STRUCTURE AND HOW DOES ATMOS PLAN**
11 **TO ACHIEVE IT?**

12 A. As the Company has repeatedly stated, including in its 2005 Annual Report to
13 Shareholders, Atmos Energy intends to return its capital structure to one comprising
14 50 – 55% debt. The Company plans to fund future spending requirements by
15 utilizing internally generated cash flows, credit facilities, and its access to the public
16 debt and equity capital markets. In addition, Atmos will continue to increase
17 shareholders' equity by issuing common stock from its various stock plans and by
18 generating earnings in excess of dividends paid. Because Atmos Energy's current
19 temporary capital structure contains a higher percentage of debt than both its
20 permanent target capital structure and its actual capital structure immediately prior to
21 the TXU Gas acquisition, it is not the appropriate capital structure to be applied to the
22 Kentucky operations for use in this proceeding.

23 **Q. HAS THE COMPANY UNDERTAKEN ANY RECENT ACTION TO MOVE**
24 **TOWARD ITS STATED CAPITALIZATION OBJECTIVE?**

25 A. Yes. The Company recently filed an application for and obtained the approval from
26 the Commission for the implementation of a \$900 million universal shelf offering for
27 issuances of long-term debt, equity and hybrid securities.³ Under the universal shelf,
28 the Company issued 6,325,000 shares of stock as of December 13, 2006 which

³ See *In the Matter of the Application of Atmos Energy Corporation for an Order Authorizing the Implementation of a \$900,000,000 Universal Shelf Registration*, Case No. 2006-00387.

1 yielded net proceeds of approximately \$191.86 million.⁴ The net proceeds from this
2 equity issuance were used to pay down short-term debt outstanding under the
3 Company's commercial paper program.

4 **Q. WHAT IS THE COMPANY'S CAPITAL STRUCTURE AFTER GIVING**
5 **EFFECT TO THE RECENT ISSUANCE OF EQUITY?**

6 A. After giving effect to this equity issuance, the Company's capital structure from
7 September 30, 2006 (as adjusted) is as follows:

<u>L-T Debt</u>	<u>S-T Debt</u>	<u>Total Debt</u>	<u>Shareholder Equity</u>	<u>Total</u>
\$2,183,548	\$190,552	\$2,734,100	\$4,214,062	\$4,214,062
51.8%	4.5%	56.3%	43.7%	100.0%

11 **Q. WHY DIDN'T THE COMPANY ISSUE MORE EQUITY IN CONNECTION**
12 **WITH THIS RECENT OFFERING IN ORDER TO MORE QUICKLY MOVE**
13 **TOWARD ITS CONSOLIDATED CAPITALIZATION OBJECTIVE?**

14 A. The issuance of large blocks of equity by the Company is subject to a number of
15 factors including, but not limited to, current stock price, dilution and investor
16 confidence. When the stock price is higher, the Company will typically yield higher
17 net proceeds from the issuance of fewer shares. When more shares are issued, the
18 dilutive effect upon existing shares can be more pronounced. Therefore, when large
19 equity issuances are contemplated, a reasonable balance between the number of
20 shares to be issued and dilution must be achieved in order to avoid depressing the
21 stock price and maintaining investor confidence. The level of the recent equity
22 issuance struck such a balance, and the Company will continue to monitor market
23 conditions to determine if and when further large-block equity issuances are
24 warranted. The universal shelf recently approved by the Commission provides the
25 Company with the ability and flexibility to respond to favorable market conditions,
26 not only in the form of further equity issuances, but also with respect to further debt
27 and hybrid security issuances.

⁴ The prospectus for this equity issuance is sponsored by Company witness Daniel M. Meziere as FR 10(9)(j).

1 **Q. WHY HAVE YOU NOT INCLUDED ANY SHORT-TERM DEBT IN THE**
2 **CAPITAL STRUCTURE FOR THE FORECAST PERIOD IN THIS RATE**
3 **PROCEEDING?**

4 A. The Company has not historically used short-term debt as a permanent form of
5 capital. The Company has in the past used short-term debt as the means to finance
6 purchased gas costs during the heating season and the level of short-term debt
7 typically reduces to zero during the warmer months. As already explained
8 hereinabove, the increase in the Company's short-term debt level to that reflected as
9 of September 30, 2006, was driven largely by the acquisition of TXU Gas and higher
10 purchased gas costs during the following two winter periods. That level has since
11 been reduced by 50% and the Company reasonably anticipates that its level of short-
12 term debt will continue to decline.

13 **Q. PLEASE SUMMARIZE YOUR DISCUSSION ON CAPITAL STRUCTURE.**

14 A. Although Atmos Energy's temporary capital structure as of September 30, 2006
15 included approximately 60.9% debt, this level is the result of the acquisition of the
16 operations of TXU Gas Company in the Company's fiscal year 2005 and the
17 extremely warm winter weather and high natural gas prices prevailing during fiscal
18 years 2005 and 2006. On September 30, 2004, just prior to completion of the
19 acquisition, Atmos Energy's capital structure contained approximately 43.3% debt.
20 Atmos will use internally generated cash flow and ongoing additions to shareholders
21 equity to return its capital structure to near its permanent target of 50 – 55% debt.
22 Moreover, the Company's recent implementation of its universal shelf and equity
23 issuance thereunder, coupled with the Company's historically demonstrated ability to
24 improve its capitalization ratio after consummating large acquisitions⁵, illustrates that
25 the capital structure advocated by the Company for purposes of this proceeding,
26 although forecasted, is realistic, achievable and entirely appropriate. Therefore, the
27 capital structure that I have proposed of 51.8% long-term debt and 48.2%
28 shareholders' equity is appropriate for use in this proceeding.

⁵ See Direct Testimony of Company witness Dr. Don Murry.

1 **Q. WHAT RATES DO YOU PROPOSE FOR THE EMBEDDED COST OF DEBT**
2 **CAPITAL IN SETTING RATES IN THIS CASE?**

3 A. As shown in Exhibit LMS-1 attached to my testimony, the Company's weighted
4 average cost of long-term debt was 6.09% as of September 30, 2006. However, I do
5 not recommend that the Commission adopt 6.09% as the weighted average cost of
6 long-term debt capital for use in this proceeding because it does not reflect what the
7 cost will be as of June 30, 2008, which is the end of the forecasted test period used in
8 this proceeding. Exhibit LMS-2 attached to my testimony shows that at June 30,
9 2008, the Company's projected cost of long-term debt capital will be 6.10% and I
10 recommend that the Commission adopt that as the weighted average cost of long-term
11 debt capital for use in this proceeding.

12 Although the Company does not believe that it is appropriate to include short-term
13 debt in the Company's capital structure herein, should the Commission find to the
14 contrary, then I recommend that the Commission adopt the Company's projected cost
15 of short-term debt at June 30, 2008. As shown on Exhibit LMS-1, the Company's
16 weighted average cost of short-term debt at September 30, 2006 was 5.58%.
17 However, as shown in Exhibit LMS-3 attached to my testimony, the projected
18 weighted average cost of short-term debt capital at June 30, 2008 will be 6.32%.

19 The calculations supporting these recommended costs of debt are shown on my
20 Exhibits LMS-2 and LMS-3. These weighted average costs of debt will permit
21 Atmos Energy to raise the required debt capital to support its operations and to
22 continue to provide safe, reliable and efficient natural gas service to its Kentucky
23 customers.

24

25 **IV. PROPERTY INSURANCE**

26

27 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY REGARDING**
28 **PROPERTY INSURANCE?**

29 A. As more fully explained hereinafter, the Company obtains property insurance for its
30 utility and other assets through its captive insurance carrier, Blueflame. As part of the

1 filing requirements of 807 K.A.R. 5:001, Section 10, the Company is required by FR
2 10(9)(u) to provide a detailed description of the method of calculation and amounts
3 allocated or charged to it by Blueflame with respect to the Kentucky utility operations
4 and Atmos Shared Services, the method and amounts allocated during the base period
5 and method and estimated amounts to be allocated during the forecasted test period,
6 an explanation of how the allocator for both the base and forecasted test period was
7 determined, and all facts relied upon, including other regulatory approval, to
8 demonstrate that each amount charged, allocated or paid during the base period is
9 reasonable. My testimony explains the purpose of and relationship of Blueflame and
10 the Company, why the Company uses Blueflame for property insurance coverage,
11 how insurance premiums are determined for the utility divisions and Shared Services
12 (although the allocation of Shared Services costs and Kentucky/Mid-States Division
13 general office costs is described by Mr. Cagle in his direct testimony) and that
14 Blueflame's services are provided at cost.

15 **Q. PLEASE BRIEFLY DESCRIBE BLUEFLAME AND EXPLAIN HOW ITS**
16 **FITS INTO THE COMPANY'S CORPORATE STRUCTURE?**

17 A. Blueflame was chartered in Bermuda effective December 16, 2003 and was
18 operational as of January 1, 2004. Blueflame is a wholly-owned subsidiary of the
19 Company and is incorporated under Bermuda's well-developed insurance law and
20 regulations and is fully capitalized under the requirements of applicable Bermuda
21 law. The insurance services provided by Blueflame are provided to the Company at
22 cost and without markup. Blueflame does not provide insurance services to any
23 entity other than Atmos and its affiliates.

24 **Q. DOES THE COMPANY MANAGE THE OPERATIONS OF BLUEFLAME?**

25 A. Blueflame is managed by Aon Risk Manager – Bermuda, a third-party risk manager,
26 but the direction and philosophy of Blueflame is determined by the Company's risk
27 management group. Premiums and claims are directed to Blueflame by the Company
28 and reinsurance terms and conditions are negotiated by Atmos.

29 **Q. PLEASE DESCRIBE THE COMPANY'S PROPERTY RISK MANAGEMENT**
30 **PROGRAM AND BLUEFLAME'S ROLE UNDER THE PROGRAM.**

1 A. Blueflame, as Atmos' captive insurance carrier, provides cost-effective property
2 insurance coverage for Atmos and its utility assets through the Program. Over the
3 last several years, affordable property insurance in the commercial insurance market
4 has become increasingly difficult to obtain and traditional commercial carriers have
5 lost interest in writing property insurance coverage for energy companies and utilities.
6 In fact, many commercial carriers simply will no longer write coverage for the energy
7 industry. Assuming that coverage can be found, it is too costly and the levels of
8 coverage offered, coupled with high deductible requirements, are simply inadequate
9 for a utility with the size, diversity and geographic complexity such as Atmos. As a
10 result, Blueflame was created for the purpose of providing affordable property
11 coverage to Atmos under the Program.

12 Blueflame provides property insurance coverage for Atmos' utility operations
13 through three loss levels aggregating \$255,000,000. The first loss level, after
14 satisfaction of a \$100,000 deductible, is insured directly by Blueflame for losses up to
15 \$1,000,000. The second loss level is insured through Blueflame pursuant to
16 reinsurance arrangements Blueflame has made with United Insurance Company, for
17 losses over \$1,000,000 and up to \$5,000,000. The third loss level is insured through
18 Blueflame pursuant to reinsurance arrangements with OIL Co. for losses greater than
19 \$5,000,000 and up to \$255,000,000.

20 **Q. WHY DID THE COMPANY CREATE BLUEFLAME AND ASSIGN IT A**
21 **KEY ROLE IN THE ADMINISTRATION OF THE PROGRAM?**

22 A. There were several reasons for the Company to form Blueflame. Each of these
23 reasons either allows for more comprehensive coverage or reduces expenses for the
24 Company and its customers. As I stated previously, the availability of adequate and
25 cost-effective coverage through the commercial insurance market has become scarce
26 and increasingly difficult to obtain over the last several years.

27 Another reason which prompted the Company to form Blueflame is that it places a
28 legal entity between the Company and the insurance marketplace, which enables the
29 Company to take advantage of the third-party commercial market. In short,
30 Blueflame is the Company's gateway to the reinsurance market which it cannot

1 access without a captive insurer. The reinsurance (third-party commercial insurance)
2 market is a vital component for any insurance coverage since the re-insurers have the
3 ability to spread the insurance coverage risk over an extremely large international
4 base.

5 Blueflame was also formed because it works exclusively for the Company and its
6 customers. Blueflame does not have divided loyalties which can pose a problem with
7 brokers and agents who have shareholders that must be satisfied.

8 **Q. ARE THERE OTHER FACTORS THAT INFLUENCED THE COMPANY'S**
9 **DECISION TO FORM BLUEFLAME?**

10 A. Yes, there are other factors that influenced the decision to form Blueflame. One such
11 factor was our concern about the creditworthiness of commercial insurance
12 companies. Another factor involves the benefits to Atmos and its customers resulting
13 from the use of Blueflame to the second loss level (\$1,000,000 to \$5,000,000 per
14 occurrence) through the Program.

15 Part of the function of the Company's risk management group is to keep abreast of
16 the financial stability and security of the commercial insurance companies to which
17 the Company pays or has paid premiums. By using Blueflame, the Company's
18 concerns regarding the financial viability of commercial insurance companies for
19 property coverage is effectively eliminated since we know the financial viability of
20 Blueflame.

21 With respect to the second factor, if the Company self-insured to the level of
22 \$5,000,000 of property loss, it would not be able to shed this risk of loss to the third-
23 party commercial insurance market as Blueflame is able to do. The ability to transfer
24 risk is a major advantage in having a captive as opposed to straight self-insurance,
25 and the captive ensures that the Company's risk is covered through premium
26 payments instead of the Company being in the position of waiting for an
27 undetermined loss situation occurring in the future.

28 **Q. DOES BLUEFLAME PROVIDE PROPERTY COVERAGE FOR THE**
29 **COMPANY'S KENTUCKY UTILITY OPERATIONS?**

1 A. Yes. All of the Company's Kentucky property, plant and equipment is covered
2 through insurance provided by Blueflame through the Program. In addition,
3 Blueflame provides property insurance through the Program for the property, plant
4 and equipment of Shared Services and the Kentucky/Mid-States Division.

5 **Q. EXPLAIN HOW THE COST OF OBTAINING THE INSURANCE**
6 **COVERAGE THROUGH BLUEFLAME IS DETERMINED.**

7 A. The services provided by Blueflame are provided at cost and without markup. The
8 amount of the annual premiums for coverage paid to Blueflame by Atmos are
9 determined using a number of factors. The administrative fees, cost of reinsurance
10 premiums and projected losses are determined and used as a budgeting guideline.
11 The administrative fees and cost of reinsurance premiums are costs paid by Blueflame
12 directly to non-affiliated third parties and which are then charged back to Atmos by
13 Blueflame without mark-up. Values of insured property are updated annually and a
14 premium factor is assigned based upon exposure, loss history and projected losses.
15 Periodic surveys in the commercial market will also be conducted and a risk factor
16 per hundred dollars of value assigned and coverage limits renewed based upon the
17 final pricing factor.

18 **Q. HOW ARE THE CHARGES TO KENTUCKY FROM BLUEFLAME**
19 **DETERMINED?**

20 A. Each utility division's and subsidiary's annual gross plant balance is the basis for
21 apportioning the property insurance costs from Blueflame. In other words, each
22 division or subsidiary pays the same insurance rates charged by Blueflame and the
23 actual amount of the premium charged is based upon the same factor, gross plant
24 balance. If a particular utility division's gross plant is greater than that of another
25 utility division, then the division having the greater amount of plant will bear more of
26 the total premium cost charged to the Company by Blueflame.

27 **Q. DO THE PREMIUMS CHARGED TO KENTUCKY INCLUDE INSURANCE**
28 **COVERAGE FOR THE KENTUCKY/MID-STATES DIVISION GENERAL**
29 **OFFICE PLANT?**

1 A. No. Premiums are charged to the Kentucky/Mid-States General Office based upon
2 the general office's gross plant balance. The general office's premiums then become
3 part of the total costs of the general office which are allocated to the rate divisions
4 within the Kentucky/Mid-States Division as more particularly described in Mr.
5 Cagle's testimony.

6 **Q. DO THE PREMIUMS CHARGED TO KENTUCKY INCLUDE INSURANCE**
7 **COVERAGE FOR THE COMPANY'S SHARED SERVICES PLANT?**

8 A. No. Premiums are charged to the Company's Shared Services in the same manner as
9 to the utility divisions and subsidiaries – gross plant balance. The Shared Services
10 premiums then become part of the total Shared Services costs which are allocated in
11 accordance with the procedures and methodology described in the direct testimony of
12 Company witnesses Daniel Meziere and James Cagle.

13 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

14 A. Yes.

EXHIBIT LMS-1

Atmos Energy Corporation
Consolidated & Utility Long-Term Debt Outstanding w/ calculation of Effective Interest Rates
as of September 30, 2006

<u>Line</u>	<u>Debt Series</u> (a)	<u>Year Issued</u> (b)	<u>Outstanding</u> <u>9/30/2006</u>	<u>End</u> <u>Int Rate</u>	<u>Annual Int at</u> <u>9/30/2006</u>
1	9.76% Sr Note J Hancock due 2004/ RET 2013	1989	\$0	9.76%	0
2	9.57% Sr Note Var Annuity Life due 2006/RET 2013	1991	-	9.57%	0
3	7.95% Sr Note Var Annuity Life due 2006/RET 2013	1992	-	7.95%	0
4	8.07% Sr Note Var Annuity Life due 2006/RET 2013	1994	-	8.07%	0
5	8.26% Sr Note NY Life due 2014/RET 2013	1994	-	8.26%	0
6	9.40% First Mortgage Bond J due May 2021/RET 2005	1991	-	9.40%	0
7	10% Senior Notes due Dec 2011	1991	2,303,308	10.00%	230,331
8	7.38% Senior Notes due May 2011	2001	350,000,000	7.38%	25,812,500
9	6.75% Debentures Unsecured due July 2028	1998	150,000,000	6.75%	10,125,000
10	5.125% Senior Notes due Feb 2013	2003	250,000,000	5.13%	12,812,500
11	10.43% First Mortgage Bond P due 2017 (eff 2012)	1987	8,750,000	10.43%	912,625
12	9.75% First Mortgage Bond Q due Apr 2020/RET 2005	1990	-	9.75%	0
13	9.32% First Mortgage Bond T due June 2021/RET 2005	1991	-	9.32%	0
14	8.77% First Mortgage Bond U due May 2022/RET 2005	1992	-	8.77%	0
15	7.50% First Mortgage Bond V due Dec 2007/RET 2005	1992	-	7.50%	0
16	6.67% MTN A1 due Dec 2025	1995	10,000,000	6.67%	667,000
17	6.27% MTN A2 due Dec 2010	1995	10,000,000	6.27%	627,000
18	2.465% Sr Note 3Yr Floating due 10/15/2007	2004	300,000,000	5.88%	17,646,000
19	4.00% Sr Note due 10/15/2009	2004	400,000,000	4.00%	16,000,000
20	4.95% Sr Note due 10/15/2014	2004	500,000,000	4.95%	24,750,000
21	5.95% Sr Note due 10/15/2034	2004	200,000,000	5.95%	11,900,000
22					
23	Subtotal -- Utility Long-Term Debt		\$ 2,181,053,308		\$ 121,482,956
24					
25					
26	United Cities Propane Gas, Inc.				
27	Baxter, KY -- Harlan LP due 03/05		-	7.50%	-
28	Evensville, TN -- E-Con due 06/08		-	7.00%	-
29	Pulaski -- Ingas, Ingram & Carvell 06/08		200,000	8.00%	16,000
30	Boone, NC -- High Country, Kirby 02/04		-	7.50%	-
31	Total Propane		\$200,000		\$16,000
32					
33	United Cities Gas Storage, Inc.				
34	Nations Bk Sr Sec Notes #18 #26 03/07	1991	-	7.45%	-
35					
36	Atmos Leasing, Inc.				
37	Industrial Develop Revenue Bond 07/13	1991	916,666	7.90%	72,417
38	Atmos Power Sys - Wells Fargo 05/08	2003	1,960,913	5.65%	110,792
39	US Bancorp - 04/09	2004	2,747,620	5.29%	145,349
40	Total Long-Term Debt		\$ 2,186,878,506		\$ 121,827,513
41	Less Unamortized Debt Discount		\$ 3,330,494		
42	Annualized Amortization of Debt Exp. & Debt Dsct.				\$ 11,084,796
43			<u>\$ 2,183,548,011</u>		<u>\$ 132,912,309</u>
44	Effective Avg Cost of Consol Debt			<u>6.09%</u>	end of period
45	Utility Only			<u>6.09%</u>	end of period
	Note: includes current maturities		\$ 2,183,548,011		
			\$ 0		

EXHIBIT LMS-2

Atmos Energy Corporation, KY
Case No. 2006-00464
AVERAGE ANNUALIZED LONG-TERM DEBT
as of June 30, 2008

EXHIBIT LMS-2

Data: Base Period Forecasted Period
Type of Filing: Original Updated
Workpaper Reference No(s): _____

Schedule J-3
Sheet 2 of 2
Witness: _____

Line No.	ISSUE (A)	13 Mth Average Amount OUTSTANDING (B)	Interest Rate (C)	EFFECTIVE ANNUAL Cost (D)	COMPOSITE Interest Rate (E=D/B)
1	First Mortgage Bonds	\$6,730,769	10.43%	\$702,019	
2	Unsecured Note	1,151,654	10.00%	115,165	
3	Unsecured Note	1,151,654	10.00%	115,165	
4	Debentures	150,000,000	6.75%	10,125,000	
5	7.375% Sr Note 2001-2011	350,000,000	7.38%	25,812,500	
6	5.125% Sr Note 2003-2013	250,000,000	5.13%	12,812,500	
7	Medium Term Notes	10,000,000	6.670%	667,000	
8	Medium Term Notes	10,000,000	6.270%	627,000	
9	Unsecured Notes	300,000,000	6.02%	18,060,000	
10	Unsecured Notes	400,000,000	4.00%	16,000,000	
11	Unsecured Notes	500,000,000	4.95%	24,750,000	
12	Unsecured Notes	200,000,000	5.95%	11,900,000	
13	Columbus IDB	760,530	7.90%	60,082	
14	Wells Fargo Equipmt Lease	978,435	5.65%	55,282	
15	US Bancorp	1,462,137	5.59%	81,733	
16	Pulaski	69,231	8.00%	5,538	
17					
18	Amortization of debt discount			11,074,648	
19	Unamortized Debt Discount	<u>(2,775,329)</u>			
20	Total LONG-TERM DEBT	<u>\$2,179,529,081</u>		<u>\$132,963,633</u>	<u>6.10%</u>
21					
22					

EXHIBIT LMS-3

Atmos Energy Corporation, KY
 Case No. 2006-00464
 AVERAGE ANNUALIZED SHORT-TERM DEBT
 as of June 30, 2008

Schedule J-2
 Sheet 2 of 2
 Witness:

Data: Base Period Forecasted Period
 Type of Filing: Original Updated
 Workpaper Reference No(s):

ISSUE (A)	Amount OUTSTANDING (B) \$000	Interest Rate (C)	EFFECTIVE ANNUAL Cost (D) \$000	COMPOSITE Interest Rate (E=D/B)
Average SHORT-TERM DEBT (1)	182,917	5.58%	10,207	
2 COMMITMENT FEE (2)			496	
3 COMMITMENT FEE (3)			<u>860</u>	
4 Total SHORT-TERM DEBT	<u>182,917</u>		<u>11,563</u>	<u>6.32%</u>

NOTES:

- (1) Interest Rate is the forecasted average rate for 2007.
- (2) Commitment fees associated with \$900 million line of credit totalling .10% on the unused portion.
- (3) Arrangement and administration fee for \$900 million line of credit equals .096% of total line. (\$900,000,000 X 0.096%) amortized over a one year period including miscellaneous expenses.

COMMONWEALTH OF KENTUCKY

BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF)
RATE APPLICATION OF) Case No. 2006-00464
ATMOS ENERGY CORPORATION)

CERTIFICATE AND AFFIDAVIT

The Affiant, Donald A. Murry, being duly sworn, deposes and states that the prepared testimony attached hereto and made a part hereof, constitutes the prepared direct testimony of this affiant in Case No. 2006-00464, in the Matter of the Rate Application of Atmos Energy Corporation, and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared direct pre-filed testimony.

Affiant further states that he will be present and available for cross examination and for such additional direct examination as may be appropriate at any hearing in Case No. 2006-00464 scheduled by the Commission, at which time affiant will further reaffirm the attached testimony as his direct testimony in such case.



STATE OF GA
COUNTY OF FULTON

SUBSCRIBED AND SWORN to before me by Donald A. Murry on this the 19 day of December, 2006.



Notary Public
My Commission Expires: _____



**BEFORE THE PUBLIC SERVICE COMMISSION
COMMONWEALTH OF KENTUCKY**

IN THE MATTER OF)
)
RATE APPLICATION BY) **Case No. 2006-00464**
)
ATMOS ENERGY CORPORATION)

TESTIMONY OF DONALD A. MURRY

1

2

I. POSITION AND QUALIFICATIONS

3 **Q. PLEASE STATE YOUR NAME.**

4 A. My name is Donald A. Murry.

5 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT POSITION?**

6 A. I am a Vice President and economist with C. H. Guernsey & Company. I work out of the
7 Oklahoma City office at 5555 North Grand Boulevard, 73112, and the Tallahassee office.

8 I am also a Professor Emeritus of Economics on the faculty of the University of
9 Oklahoma.

10 **Q. WHAT IS YOUR EDUCATIONAL BACKGROUND?**

11 A. I have a B. S. in Business Administration, and a M.A. and a Ph.D. in Economics from the
12 University of Missouri - Columbia.

13 **Q. PLEASE DESCRIBE YOUR PROFESSIONAL BACKGROUND.**

14 A. From 1964 to 1974, I was an Assistant and Associate Professor and Director of Research
15 on the faculty of the University of Missouri - St- Louis. For the period 1974-98, I was a

1 Professor of Economics at the University of Oklahoma, and since 1998, I have been
2 Professor Emeritus at the University of Oklahoma. Until 1978, I also served as Director
3 of the University of Oklahoma's Center for Economic and Management Research. In
4 each of these positions, I directed and performed academic and applied research projects
5 related to energy and regulatory policy. During this time, I also served on several state
6 and national committees associated with energy policy and regulatory matters, published,
7 and presented a number of papers in the field of regulatory economics in the energy
8 industries.

9 **Q. WHAT IS YOUR EXPERIENCE IN REGULATORY MATTERS?**

10 A. I have consulted for private and public utilities, state and federal agencies, and other
11 industrial clients regarding energy economics and finance and other regulatory matters in
12 the United States, Canada and other countries. In 1971-72, I served as Chief of the
13 Economic Studies Division, Office of Economics of the Federal Power Commission.
14 From 1978 to early 1981, I was Vice President and Corporate Economist for Stone &
15 Webster Management Consultants, Inc. I am now a Vice President with C. H. Guernsey
16 & Company. In all of these positions, I have directed and performed a wide variety of
17 applied research projects and conducted other projects related to regulatory matters. I
18 have assisted both private and public companies and government officials in areas related
19 to the regulatory, financial and competitive issues associated with the restructuring of the
20 utility industry in the United States and other countries.

21 **Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE OR BEEN AN EXPERT**
22 **WITNESS IN PROCEEDINGS BEFORE REGULATORY BODIES?**

1 A. Yes, I have appeared before the U.S. District Court-Western District of Louisiana, U.S.
2 District Court-Western District of Oklahoma, District Court-Fourth Judicial District of
3 Texas, U.S. Senate Select Committee on Small Business, Federal Power Commission,
4 Federal Energy Regulatory Commission, Interstate Commerce Commission, Alabama
5 Public Service Commission, Alaska Public Utilities Commission, Arkansas Public
6 Service Commission, Colorado Public Utilities Commission, Florida Public Service
7 Commission, Georgia Public Service Commission, Illinois Commerce Commission, Iowa
8 Commerce Commission, Kansas Corporation Commission, Kentucky Public Service
9 Commission, Louisiana Public Service Commission, Maryland Public Service
10 Commission, Mississippi Public Service Commission, Missouri Public Service
11 Commission, Nebraska Public Service Commission, New Mexico Public Service
12 Commission, New York Public Service Commission, Power Authority of the State of
13 New York, Nevada Public Service Commission, North Carolina Utilities Commission,
14 Oklahoma Corporation Commission, South Carolina Public Service Commission,
15 Tennessee Public Service Commission, Tennessee Regulatory Authority, The Public
16 Utility Commission of Texas, the Railroad Commission of Texas, the State Corporation
17 Commission of Virginia, and the Public Service Commission of Wyoming.

18 **II. PURPOSE OF TESTIMONY**

19 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS CASE?**

20 A. Atmos Energy Corporation (“Atmos Energy”) retained me to analyze the current cost of
21 capital and to recommend a rate of return and capital structure that are appropriate for the
22 Kentucky operating division in this proceeding. In this testimony, I refer to the Kentucky
23 operating division of Atmos Energy as “Atmos” or the “Company.”

24 **Q. ARE YOU SPONSORING ANY EXHIBITS WITH YOUR TESTIMONY?**

1 A. Yes. I am sponsoring an exhibit that I have attached to my testimony which includes
2 Schedules DAM-1 through DAM-29.

3 **Q. WAS THIS EXHIBIT PREPARED EITHER BY YOU OR UNDER YOUR**
4 **DIRECT SUPERVISION?**

5 A. Yes, it was.

6 **III. SUMMARY OF TESTIMONY**

7 **Q. PLEASE SUMMARIZE YOUR TESTIMONY IN THIS CASE.**

8 A. My testimony is an explanation of my analysis and my recommended allowed return for
9 the Company in this proceeding. I began my analysis with a study of the current
10 economic environment, taking note of the recent economic expansion, the associated
11 inflation and the Federal Reserve's recent action to raise interest rates. Of course, because
12 rates are being set for the future, reputable forecasts of economic activity and interest
13 rates are important. Rising interest rates mean that the capital costs of regulated utilities
14 are increasing generally.

15 To assess the capital costs of Atmos, I studied the capital structure, cost of debt,
16 and cost of common stock appropriate for setting rates in this case. Atmos Energy's
17 capital structure has more debt than historical levels, and its common equity ratio is also
18 much lower than other, typical gas distribution utilities. It is a highly leveraged, risky
19 capital structure. This highly leveraged, low equity capital structure is the result of a very
20 large debt issue used to finance an acquisition, and for this reason, it is temporary. The
21 Atmos Energy management has announced its intention to return the common equity
22 level to its historical levels. These historical levels of equity will be similar to the equity
23 ratios of most other gas distribution companies. For example, Atmos Energy's

1 management has set a target of a 50 to 55 percent total debt to total capitalization in its
2 capital structure. I am recommending a projected capital structure of 51.80 percent long-
3 term debt and 48.20 percent common equity.

4 Atmos Energy's appropriate cost of debt for this proceeding is the embedded cost
5 of projected long-term debt of Atmos Energy of 6.10 percent at September 30, 2008.

6 To measure the cost of common stock equity, I identified indicators of financial
7 and business risks, which included financial statistics of Atmos Energy. I compared these
8 statistics to similar statistics for a group of comparable natural gas distribution utilities.
9 For example, *Value Line* predicts a return on common stock for a group of comparable
10 local gas distribution companies ("LDCs") of 11.9 percent in 2006. In comparison, *Value*
11 *Line* forecasts a return of only 9.0 percent for Atmos Energy in 2006. Therefore, despite
12 its low-equity capital structure, Atmos Energy's common stock earnings are significantly
13 lower than the average of a group of comparable gas distribution companies according to
14 *Value Line*. I also studied the total return on capital of Atmos Energy, which includes
15 debt costs. I determined that Atmos Energy's total return was lower than the average total
16 return of the comparable companies.

17 For my market analyses of the cost of common stock I used the Discounted Cash
18 Flow ("DCF") and Capital Asset Pricing Model ("CAPM") methods. I applied similar
19 analyses to Atmos Energy and each of the comparable natural gas distribution utilities.
20 Focusing on the most relevant earnings growth DCF and CAPM results for Atmos
21 Energy, I identified a cost of equity range of 10.87 percent to 12.39 percent from the
22 DCF and 11.13 percent to 11.82 percent for the CAPM.

1 I also evaluated several specific business risk factors from reputable published
2 sources, including key statistics that revealed the relative financial circumstances of
3 Atmos Energy. For example, I noted the historically low common stock earnings of
4 Atmos, which is important given current market risks. Among the risks that are currently
5 important to LDCs generally and Atmos specifically, is how high gas costs impact
6 customer demand and expose the company margins to certain risks. Together, declining
7 customer sales and forecasted rising interest rates squeeze the LDCs' margins.

8 Using the background information of economic expansion, the rising interest
9 rates, returns to alternative investments and the risk factors, I determined a recommended
10 allowed return for the Company in this proceeding. I am recommending an allowed
11 return for the Company in this proceeding of 11.50 to 12.0 percent. This common equity
12 return results in a recommended return on total capital of 8.70 percent to 8.94 percent.

13 Finally, I compared the After-Tax Interest Coverage for Atmos Energy at my
14 recommended return level to the average After-Tax Interest Coverage for the comparable
15 LDCs. My recommended allowed return will result in an after tax coverage of just 2.83
16 times at a 12.0 percent allowed return on common equity. This compares to an average
17 coverage of 3.55 times for the comparable LDCs and confirms that my allowed return is
18 very conservative.

19 **IV. UTILITY REGULATION**

20 **Q. DID THE POLICIES AND PROCEDURES OF UTILITY REGULATION**
21 **AFFECT YOUR COST OF CAPITAL TESTIMONY IN ANY WAY?**

22 A. Yes. I based my analysis and recommendations on my interpretation of the role of
23 regulation in the natural gas distribution industry. Due to the nature of the industry,

1 analysts have recognized the likely presence of market power in a franchised utility
2 market. Economies of scale at the distribution or retail level of utility service indicate that
3 the duplication of facilities by more than one firm may be economically inefficient. This
4 is the principal economic rationale for utility regulation, and I used this as a guide for my
5 analysis and recommendations in this proceeding. Consequently, I predicated my analysis
6 on the objective to set an allowed return in a regulatory proceeding that is sufficient to
7 allow a utility to recover the costs of providing service but not higher than necessary to
8 attract and maintain invested capital that provides utility service. As an economist, I
9 believe that these analytical objectives are consistent with the legal standard of a “fair
10 rate of return” in regulation.

11 **Q. WHAT DID YOU MEAN BY USING THE TERM “LEGAL STANDARD” WHEN**
12 **YOU REFERRED TO THE CONCEPT OF A “FAIR RATE OF RETURN?”**

13 A. The term “fair rate of return,” as I use it, is consistent with the return that meets the
14 standards set by the United States Supreme Court decision in *Bluefield Water Works and*
15 *Improvement Company vs. Public Service Commission*, 262 U.S. 679 (1923)
16 (“*Bluefield*”), as further modified in *Federal Power Commission vs. Hope Natural Gas*
17 *Company*, 320 U.S. 591 (1944) (“*Hope*”). My understanding of these decisions is that
18 they characterize a “fair rate of return” as one that provides earnings to investors similar
19 to returns on alternative investments in companies of equivalent risk.

20 **Q. CAN YOU EXPLAIN FURTHER WHY THE CONCEPT OF A “FAIR RATE OF**
21 **RETURN” IS IMPORTANT IN RATEMAKING?**

22 A. The term “fair rate of return” is one that is sufficient to enable the company to operate
23 successfully and provide utility services, attract capital, maintain its financial integrity,

1 and compensate investors for the associated risks of investment. This interpretation, I
2 believe, is consistent with the regulatory standard discussed previously.

3 **V. ECONOMIC ENVIRONMENT**

4 **Q. WHAT ARE THE IMPORTANT ECONOMIC FACTORS WHEN**
5 **DETERMINING THE COST OF CAPITAL IN THIS PROCEEDING?**

6 A. The key factors in the current economic environment that affect investors are the
7 expectations regarding inflation and interest rates. Inflationary pressures are a cause of
8 tighter federal monetary policy, which leads generally to higher interest rates. Higher
9 interest rates, in turn, lead to higher costs of capital for regulated utilities. In the case of a
10 regulated utility such as Atmos, the regulatory environment is also a critical component
11 of the business environment. Anticipated regulatory actions, as well as forecasts of
12 inflation and interest rates, affect investors' expectations of utility returns and their
13 evaluations of the risks and returns on alternative investments. For these reasons, I
14 reviewed both the current and forecasted levels of inflation and interest rates and noted
15 recent regulatory decisions.

16 **Q. PLEASE EXPLAIN THE CURRENT ECONOMIC ENVIRONMENT AND THE**
17 **REASONS THAT IT IS IMPORTANT TO YOUR ANALYSIS OF THE COST OF**
18 **CAPITAL.**

19 A. Economic activity is expected to continue to expand at a moderate pace. The consensus
20 forecast, as provided by *Blue Chip Financial Forecasts* ("*Blue Chip*"), predicts real
21 Gross Domestic Product ("GDP") growth of 2.3 percent for the fourth quarter of 2006
22 and 2.65 percent for the first half of 2007. This is an increase from the 2.2 percent real
23 GDP growth experienced in the third quarter of 2006 but is lower than the 4.1 percent

1 rate of growth experienced in the first half of 2006. Manufacturing activity is generally
2 positive nationwide according to the Federal Reserve's Beige Book released November
3 29th. Labor markets remain tight with moderate wage growth while health care and post-
4 retirement costs continue to be a concern. The unemployment rate dropped to 4.4 percent
5 in October—the lowest level in five years—while initial jobless claims fell again in
6 November. Consumer spending, which accounts for two-thirds of economic activity, has
7 been increasing, albeit slowly, and retailers remain confident regarding holiday sales.
8 Housing markets and residential construction activity have softened, at least in part
9 because of rising interest rates. For example, housing starts fell 14 percent in October to
10 the lowest level in six years, and housing lowered the third quarter GDP by 1.1 percent.
11 Schedule DAM-1 summarizes recent trends of GDP growth, unemployment and the
12 Consumer Price Index ("CPI"). Together these statistics reveal recent inflationary
13 pressures.

14 **Q. YOU MENTIONED THAT YOU USED INFORMATION AND FORECASTS**
15 **FROM *BLUE CHIP FINANCIAL FORECASTS* IN YOUR ANALYSIS. CAN YOU**
16 **EXPLAIN WHY YOU USED *BLUE CHIP*?**

17 A. *Blue Chip Financial Forecasts* is a much respected publication that reports the consensus
18 forecasts of financial forecasters. These consensus forecasts, and the predictions of the
19 individual forecasters embodied in them, are available to knowledgeable investors.
20 Consequently, these forecasts, which are from reliable sources, are very likely to affect
21 investors' decisions.

1 Q. YOU MENTIONED INFLATION AS A FACTOR THAT YOU CONSIDERED.
2 HOW ARE THE LEVELS OF RECENT AND FORECASTED INFLATION
3 RATES IMPORTANT TO YOUR ANALYSIS?

4 A. The economy is showing signs of increasing inflation after several years of stable prices.
5 The consensus forecast for October-over-October core CPI growth (which excludes food
6 and energy costs) is 2.7 percent. This is above the “tolerance zone” expressed by Fed
7 Chairman Bernanke and other Fed officials. The Fed stated, in its December 12, 2006
8 press release:

9 Readings on core inflation have been elevated, and the high level of resource
10 utilization has the potential to sustain inflation pressures. However, inflation
11 pressures seem likely to moderate over time, reflecting reduced impetus from
12 energy prices, contained inflation expectations, and the cumulative effects of
13 monetary policy actions and other factors restraining aggregate demand.
14 Nonetheless, the Committee judges that some inflation risks remain. The extent
15 and timing of any additional firming that may be needed to address these risks
16 will depend on the evolution of the outlook for both inflation and economic
17 growth, as implied by incoming information.

18
19 The core Consumer Price Index increased 2.7 percent in October 2006 on a year-over-
20 year basis—down from the 2.9 percent rate in September, which was the highest rate in a
21 decade. The 2.7 percent rate for core inflation for 2006 is significantly above the 1.5
22 percent rate of three years ago and reveals a broadening of inflationary pressures in the
23 economy. Core CPI inflation increased at an average annualized rate of 3.8 percent over
24 each of the last six quarters. As shown in Schedule DAM-2, *Blue Chip* is forecasting an
25 increase in the CPI of between 2.4 and 2.6 percent in 2007. Traders expect inflation to
26 increase at an average rate of 2.44 percent as indicated by the differences in yields
27 between Treasury notes and Treasury inflation-indexed bonds. Increasing inflationary
28 pressures are troubling to the financial markets and have the full attention of federal

1 policymakers. At a recent conference in Frankfurt, Dallas Federal Reserve President
2 Richard Fisher cautioned, “We have no tolerance for continued inflation above two
3 percent.”

4 **Q. HOW HAS THE ECONOMIC ACTIVITY AFFECTED INTEREST RATES?**

5 A. The state of the economy and economic expectations provide an important background
6 for my cost of capital analysis because increasing inflationary pressures almost certainly
7 lead to actions by the Federal Reserve to increase interest rates. For example, the Federal
8 Open Market Committee (“FOMC”) raised interest rates 17 times between June 2004 and
9 June 2006. Although the FOMC recently has forgone raising short-term rates, it has
10 indicated it will remain vigilant regarding inflation concerns.

11 **Q. CAN YOU SUMMARIZE WHAT YOU FOUND TO BE THE SIGNIFICANT**
12 **INTEREST RATE DEVELOPMENTS?**

13 A. As the economy expands, the Federal Reserve has signaled it will raise interest rates as
14 necessary to control inflation. Inflation has remained stubbornly elevated based on the
15 Fed’s preferred measure—the core personal consumption expenditures price index. The
16 core personal consumption expenditures price index rose 2.4 percent in October, which is
17 well above the Fed’s stated goal of 1 percent to 2 percent. October’s 2.4 percent reading
18 is only slightly below the August 2006 reading of 2.5 percent, which was the highest
19 level in over a decade.

20 **Q. DID YOU STUDY THE RECENT AND FORECASTED BOND RATES?**

21 A. Yes. As shown on Schedule DAM-3, the yields on 10-year Treasury Notes bottomed out
22 in 2003 but have been increasing ever since. The Baa-corporate rate continued to slide
23 into 2005. Currently, the 10-year Treasury notes and Baa-corporate rate are about 4.29

1 percent and 6.06 percent, respectively. Most significantly, for the purposes of setting an
2 allowed return in this proceeding analysts expect long-term bond rates to continue rising.
3 The *Blue Chip* forecasts for the Baa-corporate rate and the 30-year Treasury rate are for
4 continued increases to 6.8 percent and 5.0 percent respectively into 2008. I have shown
5 these growth estimates in Schedule DAM-4.

6 **Q. PLEASE EXPLAIN THE IMPORTANCE OF THE ECONOMIC**
7 **ENVIRONMENT TO THIS PROCEEDING.**

8 A. The rates set in this proceeding will be in effect during a period of rising inflation and
9 interest rates. Rising inflation and interest rates erode earnings and adversely affect the
10 cost of a utility's debt and equity. Utilities such as Atmos are particularly sensitive to the
11 effects of increasing inflation and increasing interest rates because they are capital
12 intensive with large interest payment obligations. The rising costs erode utility margins.
13 That is, rising inflation and rising interest rates increase the risk that common
14 stockholders will not achieve their anticipated returns on investment.

15 **VI. SELECTION OF COMPARABLE COMPANIES**

16 **Q. YOU STATED THAT YOU COMPARED YOUR ANALYTICAL RESULTS FOR**
17 **ATMOS ENERGY TO SIMILAR CALCULATIONS FOR A GROUP OF**
18 **COMPARABLE NATURAL GAS DISTRIBUTION COMPANIES. WHAT**
19 **CRITERIA DID YOU USE TO SELECT THE UTILITIES THAT YOU**
20 **IDENTIFIED AS COMPARABLE TO ATMOS ENERGY FOR YOUR**
21 **ANALYSIS?**

22 A. Using criteria that were similar to the characteristics of Atmos Energy, I selected a group
23 of local gas distribution utilities for comparative analysis. I first selected the comparable

1 companies from a group of gas distribution companies reported by *Value Line*. Second,
2 because of the importance of size in determining the cost of capital of a utility, I limited
3 the group of distribution companies to firms with a market capitalization of at least \$1
4 billion. Third, as a measure of financial health and similar investor expectations, I
5 excluded companies that do not pay a dividend. Finally, I limited this group to companies
6 that are primarily gas distributors.

7 **Q. YOU USED SELECTION CRITERIA SIMILAR TO ATMOS ENERGY WHEN**
8 **SELECTING A GROUP OF COMPANIES TO STUDY. WHY DID YOU DO**
9 **THIS?**

10 A. Methodologically, it is important to determine the risks and the associated costs of
11 common stock equity of gas distribution utilities that are similar to Atmos Energy.
12 Holding some key characteristics constant in selecting companies for comparison is
13 important analytically. If the companies are not comparable, one would need to measure
14 the cost of the risk differential between Atmos Energy and the comparable companies in
15 order to make the analytical comparison. As I described this methodology, the regulatory
16 objective is to determine the cost of investing in securities of equivalent risks. For this
17 reason, I selected a group of companies that were very similar to Atmos Energy in many
18 respects.

19 **Q. WHAT COMPANIES DID YOU SELECT AS COMPARABLE TO ATMOS**
20 **ENERGY AND SUITABLE FOR YOUR ANALYSIS?**

21 A. I selected a group of seven natural gas companies that are similar in many respects to
22 Atmos Energy. This group includes AGL Resources, New Jersey Resources, NICOR,

1 Inc., Northwest Natural Gas, Piedmont Natural Gas, Southwest Gas, and WGL Holdings,
2 Inc.

3 **VII. CAPITAL STRUCTURE**

4 **Q. WHAT IS THE CURRENT CAPITAL STRUCTURE FOR ATMOS ENERGY IN**
5 **THIS PROCEEDING?**

6 A. I have illustrated the projected capital structure in Schedule DAM-5. The Long-Term
7 Debt is 51.80 percent of total capital, and the Common Equity is 48.20 percent of total
8 capital. From my experience in observing current capital structures, this is a very low
9 common equity ratio for an LDC in the current market.

10 **Q. IS THE CURRENT CAPITAL STRUCTURE OF ATMOS ENERGY THE**
11 **CAPITAL STRUCTURE THAT YOU ARE RECOMMENDING FOR**
12 **RATEMAKING IN THIS PROCEEDING?**

13 A. No. The common equity ratio in this current capital structure is too low for ratemaking
14 for Atmos because it is a temporary capital structure. The common equity ratio is lower
15 than the Company's historical common equity ratio, and it is lower than the projected
16 common equity ratio. This current common equity ratio is unusually low simply because
17 Atmos Energy made a recent, large acquisition with debt. Atmos Energy has announced
18 plans to issue common stock over time to return the common equity ratio to more normal
19 levels for an LDC, and it has recently closed a major common stock offering.

20 **Q. WHAT IS THE COMMON EQUITY RATIO THAT YOU ARE**
21 **RECOMMENDING FOR ATMOS IN THIS PROCEEDING?**

22 A. I am recommending using Atmos Energy's capital structure for the forecasted test period,
23 48.20 percent common equity and 51.80 percent debt, as the appropriate capital structure

1 for this proceeding. As Schedule DAM-6 shows, Atmos Energy's forecasted common
2 equity ratio is lower than its historical common equity ratio as recently as 2004.
3 Moreover, even Atmos Energy's announced forecasted test-period common equity ratio
4 is still lower than the typical common equity ratios of comparable utilities. For example,
5 *Value Line* data show that Atmos Energy's common equity was 56.8 percent as recently
6 as 2004, which was prior to the recent acquisition.

7 Also, *Value Line* data show the actual common stock equity of 43.0 percent in 2006 for
8 Atmos Energy, is significantly lower than the average of the comparable gas distribution
9 utilities, which is 54.1 percent. Atmos Energy's current common equity ratio is
10 temporary, inconsistent with the industry average and inappropriate for setting rates for
11 the future.

12 For example, in Atmos' annual 10-K Report for the Fiscal Year 2006, the
13 Company stated, as follows (at 52):

14 Within three to five years, we intend to reduce our capitalization ratio to a target
15 range of 50 to 55 percent through cash flow generated from operations, continued
16 issuance of new common stock under our Direct Stock Purchase Plan and
17 Retirement Savings Plan, and access to the equity capital markets.

18 The common equity that the Company will be moving towards during the period that
19 these rates will be in effect is the appropriate capital structure for ratemaking.

21 **Q. YOU DID NOT INCLUDE ANY SHORT-TERM DEBT IN THIS CAPITAL**
22 **STRUCTURE. WHY DID YOU NOT INCLUDE SHORT-TERM DEBT IN THIS**
23 **CAPITAL STRUCTURE?**

24 A. I did not include short-term debt because it is not part of Atmos Energy's permanent
25 capital structure. Atmos Energy does not use short-term debt to support its long-term

1 assets that provide utility serve to its customers. Atmos Energy's short-term debt
2 fluctuates greatly and even disappears for months at a time. It is obvious the Atmos
3 Energy uses short-term debt to support such variable operating expenses as the cost of
4 purchased gas.

5 **Q. ARE YOU AWARE OF EVIDENCE THAT ATMOS ENERGY WILL ISSUE**
6 **COMMON STOCK SUFFICIENT TO RETURN TO ITS PRIOR COMMON**
7 **EQUITY LEVELS?**

8 A. Following other acquisitions, Atmos Energy has issued common stock over time and
9 brought its common equity ratio back to these same levels. In addition, as Schedule
10 DAM-7 shows, at least some financial analysts believe that this will be the case in this
11 instance also. As this schedule shows, *Value Line* predicts that Atmos Energy's common
12 stock outstanding will grow at a rate that is many times faster than any of the comparable
13 LDCs that I studied. At the time of this testimony, Atmos Energy issued a press release
14 announcing that it has closed a significant common stock offering of approximately
15 \$191.5 million for the stated purpose of paying down outstanding debt.

16 **VIII. COST OF LONG-TERM DEBT**

17 **Q. YOU SAID THAT YOU DETERMINED THE COST OF LONG-TERM DEBT OF**
18 **ATMOS ENERGY. WHAT DID YOU DETERMINE IS THE WEIGHTED**
19 **AVERAGE COST OF LONG-TERM DEBT APPROPRIATE FOR SETTING**
20 **RATES IN THIS PROCEEDING?**

21 A. Atmos Energy's embedded weighted average cost of long-term debt is 6.10 percent. I
22 have illustrated this calculation in Schedule DAM-8.

1 **IX. FINANCIAL RISK**

2 **Q. ONE OF THE FACTORS THAT YOU MENTIONED INVESTIGATING WAS**
3 **ATMOS ENERGY'S "FINANCIAL RISK." WHAT IS FINANCIAL RISK TO**
4 **THE COMMON STOCKHOLDERS?**

5 A. Financial risk is the risk to a company's common stockholders as a result of its use of
6 financial leverage. This risk results from using fixed income securities to finance the
7 firm. Since the return to common stockholders is the available income after a company
8 has paid debt holders, the return to common stockholders is a residual return. This means
9 it is less certain than the contractual return to debt holders. In general, the lower the
10 common stock equity ratio, the greater the relative prior obligation owed to debt holders.
11 Consequently, all things being equal, the risk faced by common stockholders is greater if
12 the common equity ratio is smaller. Firms must compensate common stock investors for
13 this risk.

14 **Q. IS FINANCIAL RISK AN IMPORTANT CONSIDERATION IN THIS**
15 **PROCEEDING?**

16 A. Yes. Financial risk is an important determinant of required return. As I noted previously,
17 the common equity of Atmos Energy which is appropriate for this proceeding is 48.20
18 percent. Also, as I noted earlier, the average for the comparable companies is 54.1
19 percent, which represents a less risky capital structure for the common stock investors.
20 Consequently, even at my recommended capital structure, financial risk is a very
21 significant factor for setting an allowed return in this proceeding. As a corollary to this
22 high risk common equity ratio, for ratemaking purposes, this is also relevant because
23 common equity is the highest cost component of permanent capital.

1 **Q. DID YOU REVIEW ANY OTHER MEASURES OF FINANCIAL RISK**
2 **REPORTED BY THIRD PARTIES?**

3 A. Yes, I reviewed *Value Line's* measure of "Financial Strength" and Standard & Poor's
4 (S&P's) Bond Ratings and S&P's "Business Position" ratings. Notably, these measures
5 by independent financial analysts are consistent with my observations when I compared
6 Atmos Energy's financial risk to that of the comparable companies. Atmos Energy's
7 "Financial Strength" according to *Value Line* is B+. By comparison, the median rating for
8 the group of comparable companies is A. Only Southwest Gas, an LDC with recent
9 financial difficulties, has a ranking lower than Atmos Energy's. The Standard & Poor's
10 credit rating is BBB for Atmos Energy. The median credit rating for the comparable
11 companies is A+. Likewise, Standard & Poor's "Business Position" measures Atmos
12 Energy as a "4" and the median for the comparable LDCs as a "3". That is, in all of these
13 measures by independent financial analysts, Atmos Energy is relatively higher risk. I
14 have illustrated these comparisons in Schedule DAM-9.

15 **X. BUSINESS RISK**

16 **Q. YOU ALSO STATED THAT YOU INVESTIGATED THE "BUSINESS RISK" OF**
17 **ATMOS. WHAT IS BUSINESS RISK?**

18 A. Business risk is the exposure to common stockholders' returns that occurs because of
19 business operations. Currently, for LDCs, business risk is heightened due to declining
20 sales which threaten margins because of competition from other fuels and rising gas
21 costs. Also, another risk to LDC investors is the effect of rising inflation and interest
22 rates, which increase costs and can narrow margins.

23 **Q. WHY ARE HIGH GAS COSTS A BUSINESS RISK TO INVESTORS?**

1 A. High gas costs lead to increases in working capital and short-term debt required to pay
2 suppliers. Since high costs lead to lower consumption and rising bad debt expenses, an
3 LDCs' accounts receivables and short-term debt also increase.

4 **Q. DID YOU CONSIDER BUSINESS RISK IN YOUR ANALYSIS IN THIS**
5 **PROCEEDING?**

6 A. Yes. Atmos Energy's division in Kentucky has the business risk of LDCs operating in the
7 U. S. retail natural gas market. An important risk for common stock investors to consider
8 is whether the recovery of incurred operating costs will be timely. The current high gas
9 costs are an important business risk for all LDCs in the current markets.

10 **Q. DID YOU REVIEW ANY STATISTICS THAT DEMONSTRATED INVESTORS'**
11 **AWARENESS OF THESE CURRENT BUSINESS RISKS FOR GAS**
12 **DISTRIBUTION COMPANIES?**

13 A. As I illustrate in Schedule DAM-10, *Value Line* shows that the common stock of Atmos
14 Energy and the comparable LDCs may be relatively "safe" since investing in these
15 companies is not "timely." As this schedule shows, where a rank of "1" indicates an
16 investment is most timely relative to all common stock investments and a rank of "5"
17 indicates least timely, the LDCs are ranked less than the average at 3.6.

18 **XI. FINANCIAL STATISTICS**

19 **Q. YOU EARLIER MENTIONED THAT YOU REVIEWED KEY FINANCIAL**
20 **STATISTICS OF ATMOS ENERGY. WHAT FINANCIAL STATISTICS DID**
21 **YOU REVIEW THAT WERE RELEVANT TO YOUR RECOMMENDATION?**

1 A. I reviewed earnings, dividend histories and forecasted dividends for Atmos Energy and
2 the comparable LDCs. These provide important information for setting an allowed return
3 in this proceeding.

4 **Q. YOU OBSERVED THAT ATMOS ENERGY HAD A VERY LOW COMMON**
5 **EQUITY RATIO, INDICATING A HIGH LEVEL OF FINANCIAL RISK. DID**
6 **YOU FIND THAT ATMOS ENERGY'S RETURN TO COMMON EQUITY WAS**
7 **RELATIVELY HIGH TO COMPENSATE FOR THIS FINANCIAL RISK?**

8 A. No. Although the common equity ratio of Atmos Energy is very low relative to the
9 comparable LDCs, its return to common stock is not higher than the average return to the
10 group as a whole. In fact, as I illustrate in Schedule DAM-11, in each of the last five
11 years, Atmos Energy's return to common stock has been lower than the average for the
12 comparable group. As this schedule shows, *Value Line* is predicting that Atmos Energy
13 will earn only 9.0 percent on common stock equity in 2006 as compared to the average of
14 the comparable companies at 11.9 percent. *Value Line* is forecasting that every one of the
15 comparable companies will have common returns in 2006 greater than Atmos Energy.

16 **Q. DID YOU ALSO COMPARE ATMOS' RETURN TO TOTAL CAPITAL TO**
17 **THAT OF THE COMPARABLE LDCS?**

18 A. Yes. Atmos Energy's very low common equity ratio and low return on common stock
19 resulted in a very low total cost of capital. Atmos Energy's return to total capital of 5.5
20 percent, as estimated by *Value Line* for 2006, is lower than all of the comparable
21 companies, except Southwest Gas. The average for the comparable group of LDCs is 7.9
22 percent. I illustrated this return in Schedule DAM-12.

1 **Q. DID YOU DETERMINE WHETHER ATMOS ENERGY'S LOW COMMON**
2 **STOCK EARNINGS HAVE HAMPERED ITS ABILITY TO MAINTAIN ITS**
3 **DIVIDEND?**

4 A. Atmos Energy's dividend growth has been only 1.65 percent over the past five years.
5 This is relatively low, as Schedule DAM-13 shows; however, the reason for this low
6 growth is not clear from these data. The average for the comparable gas distribution
7 utilities is twice that amount, or 3.17 percent, over the same period.

8 **Q. GIVEN THE RELATIVELY LOW RETURN ON COMMON STOCK AND**
9 **RELATIVE FLAT DIVIDEND GROWTH, HOW DOES ATMOS ENERGY'S**
10 **DIVIDEND PAYOUT RATIO COMPARE TO THE PAYOUT RATIOS OF THE**
11 **COMPARABLE COMPANIES?**

12 A. As Schedule DAM-14 shows, Atmos Energy's dividend payout has averaged 74.2
13 percent over the most recent five-year period. This dividend payout was somewhat higher
14 than the payouts of the comparable companies, which was 65.4 percent for the same
15 period. Of course, maintaining earnings sufficient to support a stable dividend is
16 important to many utility investors.

17 **Q. IN YOUR ANALYSIS OF DIVIDENDS AND EARNINGS, DID YOU EVALUATE**
18 **THE RELATIVE MARKET ACCEPTANCE OF THE COMMON STOCK OF**
19 **ATMOS ENERGY AND THE OTHER GAS DISTRIBUTION COMPANIES**
20 **THAT YOU ANALYZED IN YOUR COMPARATIVE ANALYSIS?**

21 A. Yes, I reviewed the common stock price earnings ("P/E") ratios of Atmos Energy and the
22 comparable companies. This comparison showed that, at present, Atmos Energy's market
23 price earnings ratio of 15.6 times is slightly lower than the average for the comparable

1 LDCs. Perhaps, a more relevant statistic for this proceeding is *Value Line's* prediction of
2 a decline in Atmos Energy's price earnings ratio to 13.0 times by the 2009-2011 period. I
3 have shown these comparisons in Schedule DAM-15.

4 **XII. COST OF COMMON STOCK**

5 **Q. YOU ALSO STATED PREVIOUSLY THAT YOU CALCULATED THE COST**
6 **OF COMMON STOCK EQUITY FOR ATMOS. EXPLAIN THE METHODS YOU**
7 **USED.**

8 A. I used two generally accepted market-based methods for estimating the cost of common
9 stock in regulatory proceedings. These are the Discounted Cash Flow analysis, which is
10 probably the most commonly referenced method in regulatory proceedings, and the
11 Capital Asset Pricing Model. I applied each of these methods to estimate the cost of
12 common stock of Atmos and also for each of the comparable companies. Of course, just
13 mechanically applying either of these methods is a sterile analysis. So, when interpreting
14 the results in this case, I investigated the assumptions underlying the methods to make
15 sure conditions satisfied these assumptions. I also reviewed academic literature related to
16 the use of these two techniques. In this way, I interpreted the results taking into account
17 the relative strengths and weaknesses of these methods. Then, to put them into
18 perspective, I evaluated these calculations within the context of current market
19 conditions.

20 **XIII. DISCOUNTED CASH FLOW METHOD**

21 **Q. YOU MENTIONED THAT YOU USED THE DCF METHOD FOR**
22 **DETERMINING COST OF COMMON STOCK. CAN YOU DEFINE THE DCF**
23 **METHODOLOGY FOR MEASURING COST OF COMMON EQUITY?**

1 A. Yes. The DCF calculation of the investor's required rate of return can be expressed by the
2 following formula:

$$3 \quad K = D/P + g$$

4 Where: K = cost of common equity
5 D = dividend per share
6 P = price per share and
7 g = rate of growth of dividends, or alternatively, common
8 stock earnings.
9

10 In this expression K is the capitalization rate required to convert the stream of future
11 returns into a current value.

12 **Q. YOU MENTIONED THE UNDERLYING ASSUMPTIONS OF THE COST OF**
13 **CAPITAL MODELS. WHAT ASSUMPTIONS UNDERLYING THE DCF**
14 **METHOD ARE IMPORTANT WHEN ESTIMATING THE COST OF COMMON**
15 **STOCK EQUITY IN PRACTICE?**

16 A. As an example of underlying assumptions of the DCF, David Parcell stated in *The Cost of*
17 *Capital—A Practitioner's Guide*,¹ that the general DCF model has the following four key
18 assumptions:

- 19 1. Investors evaluate common stocks in the classical economic framework.
- 20 2. Investors discount the expected cash flows at the same rate (K) in every
21 future period.
- 22 3. K corresponds only to the specific stream[sic] of future cash flows.
- 23 4. Dividends, rather than earnings, constitute the source of value.
24

25 These key assumptions are important; when not realized in practice, they can lead to
26 incorrect measures of the cost of common equity. In turn, this may lead to
27 misinterpretation of the results using the DCF method.
28

¹ Parcell, David, *The Cost of Capital—A Practitioner's Guide*, Society of Utility and Regulatory Analysts, 1997, pp. 8-5, 8-6.

1 **XIV. STRENGTHS OF THE DCF**

2 **Q. WHAT ARE THE STRENGTHS OF THE DCF THAT YOU THINK ARE**
3 **IMPORTANT TO YOUR ANALYSIS?**

4 A. The DCF's principal strength is that it is theoretically sound; it relates an investor's
5 expected return in the form of dividends and capital gains to the value that the investor is
6 willing to pay for those returns. The DCF implies that an investor is willing to pay a
7 market price that is equal to the present value of an anticipated stream of earnings. In this
8 way, one can estimate the opportunity cost of investors' funds. This is also consistent
9 with the regulatory objective of setting an allowed return equal to the returns on
10 investments of equivalent risk.

11 On a more practical basis, the DCF relates known market price information and
12 the company's dividend and earnings performance to determine the value that investors
13 place on anticipated returns. Another advantage in using the DCF, to measure the cost of
14 capital for ratemaking, is that regulatory proceedings commonly use it, and participants in
15 proceedings generally understand it.

16 **XV. WEAKNESSES OF THE DCF**

17 **Q. YOU ARE USING THE DCF TO ESTIMATE THE COST OF COMMON**
18 **EQUITY IN A UTILITY RATE PROCEEDING. ARE YOU AWARE OF ANY**
19 **IMPORTANT WEAKNESSES OF THE DCF METHOD THAT MAY BE**
20 **IMPORTANT IN THIS APPLICATION?**

21 A. The DCF can have both conceptual and data problems that may lead to misinterpretation
22 of the calculated results. Either or both can create problems in a ratemaking proceeding.

1 **Q. WHAT CONCEPTUAL PROBLEMS WITH THE DCF MAY BE IMPORTANT**
2 **WHEN YOU USE IT TO ESTIMATE THE COST OF CAPITAL IN A RATE**
3 **PROCEEDING?**

4 A. I believe that an important problem with the DCF method in a rate proceeding is that
5 participants may misinterpret and misapply its results. For example, if an assumption,
6 such as dividends being the sole source of value expectations of an investor, does not
7 materialize, then analysts may fail to take this into account. Obviously, this is a strong
8 assumption; many investors seek capital gains potential that measured dividends may not
9 reflect.

10 Perhaps even more important, the DCF estimates the marginal cost of common
11 stock equity of a company, and often, analysts using it do not recognize the theoretical
12 significance of this characteristic. That is, the DCF provides an estimate of the minimal
13 return necessary to attract marginal, or incremental, investment in the common stock
14 equity. However, the method does not account for any other factors that may affect the
15 ability of the company to earn that return, and this is obviously important in a regulatory
16 setting.

17 **Q. WHY IS THE MARGINAL COST NATURE OF THE DCF SIGNIFICANT IN A**
18 **REGULATORY SETTING?**

19 A. The DCF cost of capital is the cost of incremental investment. If regulators set this as the
20 allowed return, this provides no cushion so that the realized return will be sufficient to
21 attract and maintain capital. Analysts interpreting the results of the DCF calculations may
22 not recognize this. Consequently, the DCF-based calculations may be misleading. In fact,

1 this misunderstanding of the DCF results can virtually assure that a regulated company
2 will not have the opportunity to earn its allowed return.

3 **Q. TO YOUR KNOWLEDGE, HAVE REGULATORY COMMISSIONS**
4 **RECOGNIZED THESE LIMITATIONS OF THE DCF, WHEN USED IN RATE**
5 **PROCEEDINGS TO DETERMINE THE COST OF COMMON EQUITY?**

6 A. Yes. Regulatory bodies have recognized the difficulties of relying on the raw, unadjusted
7 DCF calculations. In one example addressing these factors directly, the Indiana
8 commission, in a 1990 decision, recognized that the assumptions underlying the DCF
9 model rarely, if ever, hold true.² This commission stated that an "...unadjusted DCF
10 result is almost always well below what any informed financial analyst would regard as
11 defensible and therefore requires an upward adjustment based largely on the expert
12 witness' judgment."³

13 **Q. IN YOUR EXPERIENCE, IS IT COMMON FOR REGULATORS AND**
14 **ANALYSTS TO RECOGNIZE THE MARGINAL COST NATURE OF THE DCF**
15 **AND ATTEMPT TO COMPENSATE FOR IT?**

16 A. Yes, it is. Regulators and analysts often apply adjustments to compensate for the
17 marginal cost nature of the DCF adjustment, and they do so in a variety of ways.
18 Although these various adjustments may differ greatly in their approaches, each
19 addresses the inadequacy of the marginal cost estimates of the cost of capital in some
20 manner. For example, I have observed such practices as applying a "flotation"

² Phillips, Charles F., Jr. and Robert G. Brown, *Chapter 9: The Rate of Return*, The Regulation of Public Utilities: Theory and Practice, (1993: Public Utility Reports, Arlington, VA) p. 423.

³ *Ibid*, *In re Indiana Michigan Power Company*, 116 PUR4th 1, 17 (Ind. 1990).

1 adjustment, a “market pressure” adjustment or an adjustment to common equity to reflect
2 the market values of debt and equity.

3 **Q. HOW DOES A FLOTATION ADJUSTMENT ADDRESS THE MARGINAL
4 COST NATURE OF THE DCF?**

5 A. The flotation adjustment specifically recognizes that the measurement of the market-
6 based DCF estimate of the cost of capital does not always incorporate the costs of issuing
7 common stock. That is, the DCF does not account for fees incurred when issuing
8 securities, like legal fees, investment banker fees and the publication costs of a
9 prospectus. The flotation adjustment attempts to bring the market-measured cost of
10 capital to the level of the true cost of capital of the utility.

11 **Q. RECOGNIZING THE MARGINAL COST NATURE OF THE DCF AND THE
12 NEED OF A REGULATED UTILITY TO BE ACTIVE IN THE FINANCIAL
13 MARKETS, DO YOU RECOMMEND CALCULATING A FLOTATION
14 ADJUSTMENT?**

15 A. No, I believe an analyst should focus on the high end of the DCF results to compensate
16 for its marginal cost nature. This will provide adequate compensation for issuing new
17 securities.

18 **Q. WHAT IS THE RATIONALE OF A “MARKET PRESSURE” ADJUSTMENT TO
19 THE MARGINAL COST NATURE OF THE DCF?**

20 A. Market pressure is the measured impact of an issuance of common stock on the prices of
21 common stock of the regulated utility. The DCF measured cost of common stock does
22 not account for the price impact of new issues. Consequently, the marginal cost of

1 common stock, if set as the allowed return, will fail to provide a reasonable probability
2 that the utility will achieve its allowed return.

3 **Q. DO YOU RECOMMEND APPLYING A MARKET PRESSURE ADJUSTMENT**
4 **TO THE DCF RESULTS IN SELECTING A RECOMMENDED ALLOWED**
5 **RETURN IN RATEMAKING?**

6 A. No. Again, in most circumstances, I believe looking to the higher end of the DCF market-
7 based results will supply a reasonable return on common stock for a regulated utility.
8 This should also provide an adequate return to compensate for the impact of newly issued
9 securities on market prices and the associated effect upon DCF calculations.

10 **Q. PLEASE EXPLAIN THE ADJUSTMENT TO THE COST OF EQUITY TO**
11 **REFLECT MARKET VALUES FOR DEBT AND EQUITY?**

12 A. Regulatory convention dictates that one use the book values in ratemaking capital
13 structures. Some analysts adjust the capital structure for ratemaking to compensate for the
14 difference between book values and market values. Market values reflect investors'
15 perceptions of risks and returns and form the basis for determining the marginal cost of
16 capital, or in other words, the cost of attracting the next dollar of investment. The
17 proposed adjustment compensates for the marginal cost measure of capital.

18 **Q. DO YOU RECOMMEND ADJUSTING THE CAPITAL STRUCTURE FOR THE**
19 **MARKET VALUE OF SECURITIES IN RATEMAKING?**

20 A. Although the concern about the differential between market value and book value is
21 theoretically sound, I believe that adjusting the capital structure is unnecessary as long as
22 the allowed return is set at a sufficient level to attract capital.

23

1 **XVI. DATA FOR THE DCF ANALYSIS**

2 **Q. HAVE ANALYSTS PERFORMED STUDIES REGARDING WHICH DATA**
3 **USED IN A DCF ANALYSIS ARE MOST LIKELY TO CAPTURE INVESTORS'**
4 **EXPECTATIONS ABOUT THE FUTURE RETURNS?**

5 A. Yes. As early as 1982, published academic studies showed that analysts' forecasts were
6 superior to historically trended growth rates as predictors of growth rates for DCF
7 analyses.

8 **Q. CAN YOU CITE SOME OF THE STUDIES THAT DEMONSTRATED THAT**
9 **INVESTORS LOOK TO ANALYSTS' FORECASTS WHEN MAKING**
10 **INVESTMENT DECISIONS?**

11 A. Yes. A number of authors have addressed the merits of analysts' forecasts in a DCF
12 analysis of the cost of capital. For example, a well-known financial textbook, by Brigham
13 and Gapenski, explains why analysts' growth rate forecasts are the best source for growth
14 measures in a DCF analysis. They state:

15 Analysts' growth rate forecasts are usually for five years into the future, and the
16 rates provided represent the average growth rate over the five-year horizon.
17 Studies have shown that analysts' forecasts represent the best source for growth
18 for DCF cost of capital estimates.⁴

19 Research reported in the academic literature supports this position also. For example,
20

21 Vander Weide and Carleton found:

22 ...overwhelming evidence that the consensus analysts' forecast of future growth
23 is superior to historically oriented growth measures in predicting the firm's stock
24 price....Our results are consistent with the hypothesis that investors use analysts'

⁴ Brigham, Eugene F., Louis C. Gapenski, and Michael C. Ehrhardt, "Chapter 10: The Cost of Capital," Financial Management Theory and Practice, Ninth Edition (1999: Harcourt Asia, Singapore), p. 381.

1 forecasts, rather than historically oriented growth calculations, in making stock
2 buy-and-sell decisions.⁵

3 As to the use of the DCF in utility regulatory proceedings, Timme and Eisemann
4 examined the effectiveness of using analysts' forecasts rather than historical growth rates.

5 They concluded:

6 The results show that all financial analysts' forecasts contain a significant amount
7 of information used by investors in the determination of share prices not found in
8 the historical growth rate....The results provide additional evidence that the
9 historical growth rates are poor proxies for investor expectations; hence they
10 should not be used to estimate utilities' cost of capital.⁶

11
12 **Q. ARE YOU AWARE OF ANY OTHER EMPIRICAL INFORMATION THAT**
13 **FOCUSES ON THE IMPORTANCE OF COMMON STOCK EARNINGS?**

14 A. Yes. In an "event analysis", a colleague and I compared the market reactions to dividends
15 announcements and common stock earnings announcements for a group of electric
16 utilities. Specifically, we looked at announcements that were likely to be a surprise to the
17 market. We looked at the price impact of both earnings announcements and dividend
18 announcements that exceeded *Value Line's* projected levels. Among these companies,
19 there were 8 dividend announcements and 19 common stock announcements that
20 exceeded analysts' expectations from September 2001 to December 2003. By developing
21 ratios of a utility's common stock price to the Dow Jones Utility Index, we statistically
22 isolated the impact of these announcements, and linked them to contemporaneous price
23 changes. As Schedule DAM-16 shows, the impact on market prices of the unexpected

⁵ Vander Weide, James H. and Willard T. Carleton, "Investor Growth Expectations: Analysts vs. History," *The Journal of Portfolio Management*, Spring 1988, pp. 78-82.

⁶ Timme, Stephen G. and Peter C. Eisemann, "On the Use of Consensus Forecasts of Growth in the Constant Growth Model: The Case of Electric Utilities," *Financial Management*, Winter 1989, pp. 23-35.

1 earnings per share announcement in these cases is dramatic and obvious, and the impact
2 of unexpected dividend announcements is seemingly less so.

3 **Q. WHEN DEVELOPING YOUR DCF ANALYSIS, DID YOU ALSO REVIEW**
4 **HISTORICAL COMMON STOCK EARNINGS AND DIVIDEND**
5 **INFORMATION?**

6 A. Yes. I reviewed the dividend and earnings history of the companies studied. In recent
7 years, as I have illustrated in Schedule DAM-17, the dividends have grown more slowly
8 than earnings per share. Also as this schedule shows, this lower dividend growth rate is
9 likely to continue at least for the next few years. This is not surprising, however, in light
10 of the increased competition in the gas distribution industry. Under increasingly
11 competitive pressures, prudent boards of directors are likely to conserve cash and refrain
12 from increasing the dividend rate. This is likely to affect dividends, even as earnings
13 grow. One might expect this earnings-dividend relationship to change as a consequence
14 of the recent tax reduction on dividends, but the data that I reviewed of the comparable
15 LDCs does not show this impact.

16 **Q. ARE YOU AWARE OF ANY OTHER EVIDENCE THAT SUPPORTS THE**
17 **HIGHER EARNINGS PER SHARE GROWTH RATES?**

18 A. The general economic conditions discussed previously foreshadowed the higher growth
19 rate forecasts. For example, *Value Line* projects an inflation rate of 2.2 percent and an
20 economic growth in the economy of 3.5 percent. When one combines them, they imply a
21 nominal growth in the economy of approximately 5.7 percent. Some analysts use this
22 growth rate as a check on financial analysts' earnings forecasts.

1 **Q. HOW DID YOU DETERMINE COMMON STOCK PRICES FOR YOUR DCF**
2 **ANALYSIS?**

3 A. Of course, I was interested in current market valuations. However, recognizing that rates
4 from this proceeding will be in effect for a number of years, I also recognized prices over
5 a longer time period. I obtained common stock prices for the past year reported by the
6 *Wall Street Journal*, and I also selected current prices from a recent two-week period as
7 reported by *YAHOO! Finance*.

8 **XVII. DCF CALCULATIONS**

9 **Q. PLEASE EXPLAIN THE FINDINGS FROM YOUR DCF ANALYSIS.**

10 A. The combined historical and forecasted dividend growth rates and the common stock
11 prices for the past year produced very low estimates for both Atmos Energy and the
12 comparable companies. In fact, the results are so low that they are not credible; I show
13 these DCF calculations in Schedule DAM-18. For the comparable companies, the
14 average higher DCF cost of common return is only 7.38 percent. For Atmos Energy,
15 despite the low common equity ratio, the higher DCF common equity return estimate is
16 even a lower 6.71 percent. This is close to the forecasted Baa rate of 6.8 percent
17 discussed previously, which, of course, is a lower risk investment instrument.
18 Consequently, these DCF results are not reasonable for setting rates for an LDC such as
19 Atmos. They simply are not credible estimates of the cost of common equity for
20 ratemaking purposes for a gas distribution company. Using current prices for Atmos
21 results in a high-end estimate of only 5.68 percent for Atmos Energy. This further
22 confirms that these DCF estimates are not credible for ratemaking purposes.

1 **Q. WHAT RESULTS DID YOUR DCF ANALYSIS PRODUCE WHEN YOU USED**
2 **FORECASTED RETURNS?**

3 A. Combining the historical and forecasted earnings per share growth rates shows sharply
4 higher DCF results. For Atmos Energy, they range from 11.25 percent to 12.39 percent.
5 Using current price levels, the DCF estimates for Atmos are 11.31 percent to 11.36
6 percent. I show these calculations in Schedules DAM-20 and DAM-21. The high-end
7 projected-earnings per share growth rate DCF estimates for Atmos are 12.01 percent,
8 using prices over the past year, and 10.98 percent, using recent prices. I have illustrated
9 these calculations in Schedules DAM-22 and DAM-23.

10 **XVIII. CAPITAL ASSET PRICING MODEL**

11 **Q. YOU STATED THAT YOU USED THE CAPITAL ASSET PRICING MODEL IN**
12 **YOUR ANALYSIS. WHAT IS THE CAPITAL ASSET PRICING MODEL?**

13 A. The Capital Asset Pricing Model is a risk premium method that measures the cost of
14 capital based on an investor's ability to diversify by combining securities of various risks
15 into an investment portfolio. It measures the risk differential, or premium, between a
16 given portfolio and the market as a whole. The diversification of investments reduces the
17 investor's total risk. However, some risk is non-diversifiable, e.g., market risk, and
18 investors remain exposed to that risk. The theoretical expression of the CAPM model is:

19
$$K = R_F + \beta (R_M - R_F)$$

20 Where: K = the required return
21 R_F = the risk-free rate
22 R_M = the required overall market return
23 β = beta, a measure of a given security's risk relative to that of the
24 overall market.
25

1 In this expression, the value of market risk is the differential between the market rate and
2 the “risk-free” rate. Beta is the measure of the volatility, as a measure of risk, of a given
3 security relative to the risk of the market as a whole. By estimating the risk differential
4 between an individual security and the market as a whole, an analyst can measure the
5 relative cost of that security compared to the market as a whole.

6 **XIX. STRENGTHS OF THE CAPM**

7 **Q. WHAT, IN YOUR OPINION ARE THE STRENGTHS OF THE CAPM**
8 **METHOD?**

9 A. Since it is a risk premium method, the CAPM method provides a longer-term perspective,
10 and it is not as volatile as the more price and earnings sensitive DCF analysis. As a risk
11 premium method, it takes current debt costs as a basis, for measuring the cost of common
12 stock. In this way, the CAPM links the incremental cost of capital of an individual
13 company with the risk differential between that company and the market as a whole.
14 Although it is a less refined calculation, it is a good tool for assessing the general level of
15 the cost of a security. For example, the CAPM results for companies from the same
16 industry with similar financial characteristics are likely to have very similar cost of
17 capital estimates.

18 **XX. WEAKNESSES OF THE CAPM**

19 **Q. WHAT PROBLEMS DO YOU PERCEIVE TO BE IMPORTANT WHEN ONE**
20 **USES THE CAPM IN A RATEMAKING PROCEEDING?**

21 A. The cost of capital calculations for a company are sensitive to the beta used in the
22 analysis. This beta is a single measure of risk, so, consequently, the CAPM will not
23 incorporate any risks not included in the measures of market volatility. Also, a number of

1 analysts have shown that the CAPM overestimates the cost of capital of companies with
2 betas greater than one and underestimates the cost of capital of companies with betas less
3 than one. In regulation, this is important because most utilities have beta estimates less
4 than one. For example, Atmos Energy currently has a beta of 0.75. In addition, analysts
5 have shown that the standard CAPM method will underestimate the cost of capital of
6 smaller companies.

7 **Q. PLEASE EXPLAIN THE CAPM METHODOLOGY THAT YOU USED IN YOUR**
8 **ANALYSIS.**

9 A. I applied two different, but complementary, approaches to estimate a CAPM cost of
10 capital. One of these methods examines the historical risk premium of common stock
11 over high grade corporate bonds. The other integrates the risk premium of common
12 stocks to long-term government bonds in recent markets. This second method requires an
13 adjustment for the bias because of company size that I mentioned previously. The
14 financial literature has recognized this bias as an empirical problem for a long time, but
15 correcting for this bias is a recent analytical development.

16 **Q. YOU STATED THAT THE FINANCIAL LITERATURE RECOGNIZES THAT**
17 **THE CAPM METHOD MAY REQUIRE AN ADJUSTMENT FOR A**
18 **COMPANY'S SIZE. WHAT IS THE NATURE OF THIS RECOGNIZED BIAS?**

19 A. R. W. Banz⁷ and M. R. Reinganum⁸ in the 1980s, for example, is a good reference
20 pointing out this size bias. Reinganum examined the relationship between the size of the

⁷ Banz, R.W., "The Relationship Between Return and Market Value of Common Stock," *Journal of Financial Economics*, March 1981, pp. 3-18.

⁸ Reinganum, M. R., "Misspecification of Capital Asset Pricing: Empirical Anomalies Based on Earnings, Yields, and Market Values," *Journal of Financial Economics*, March 1981, pp. 19-46.

1 firm and its price-earnings ratio, finding that small firms experienced average returns
2 greater than those of large firms that had equivalent risk as measured by the beta. Of
3 course, the beta is the distinguishing measure of risk in the CAPM. Banz confirmed that
4 beta does not explain all of the returns associated with smaller companies; hence, the
5 CAPM would understate their cost of common equity. In the same time frame, Fama and
6 French confirmed that the Banz analysis consistently rejected the central CAPM
7 hypothesis that beta sufficed to explain expected the return of investors⁹.

8 **Q. WHAT DID YOU MEAN WHEN YOU SAID THAT THE CAPM METHOD**
9 **REQUIRES AN ADJUSTMENT?**

10 A. Although repeated studies showed that the CAPM method possesses a bias that
11 understates the expected returns of small companies, this remained only an empirical
12 observation without a clear remedy. However, now Ibbotson Associates, which is the
13 common source of data for the risk premium used in CAPM analyses, has developed an
14 adjustment for this bias. Ibbotson Associates discusses the problem as follows:

15 One of the most remarkable discoveries of modern finance is that of the
16 relationship between firm size and return. The relationship cuts across the entire
17 size spectrum but is most evident among smaller companies, which have higher
18 returns on average than larger ones. Many studies have looked at the effect of
19 firm size on return.¹⁰

20
21 To account for this empirical bias against smaller companies, Ibbotson Associates has
22 prescribed quantitative adjustments to the CAPM, which it publishes in the same data
23 source used by many analysts to estimate the risk premium in their CAPM analyses.

⁹ Fama, Eugene F., and Kenneth R. French, "The CAPM is Wanted, Dead or Alive," *The Journal of Finance*, Vol. LI, No. 5, pp. 1947-1958.

¹⁰ Chapter 7: Firm Size and Return, "Ibbotson Associates' Stocks, Bonds, Bills, and Inflation: 2006 Yearbook Valuation Edition," edited by James Harrington and Michael Barad, p. 129.

1 Q. DID YOU APPLY THE ADJUSTMENT RECOMMENDED BY IBBOTSON
2 ASSOCIATES IN YOUR ANALYSIS?

3 A. Yes. In my CAPM analysis, I followed the method recommended by Ibbotson Associates
4 to compensate for this inherent data bias.

5 Q. HAVE ANY REGULATORY COMMISSIONS ACCEPTED THIS SIZE
6 ADJUSTMENT TO THE CAPM IN RATE PROCEEDINGS WHEN
7 DETERMINING THE COST OF COMMON EQUITY?

8 A. Yes. The Minnesota Public Utilities Commission has done so in an Interstate Power and
9 Light Company case. The Commission observed:

10 The Administrative Law Judge takes comfort from the fact that Ibbotson
11 Associates is a widely-recognized statistical reporting firm that has a national
12 reputation. He considers it to be in the same general category as Standard &
13 Poor's or Moody's. There is no indication that the report in question was prepared
14 for IPL, or the utility industry, to bolster arguments in rate cases. Instead, it
15 appears that the report in question is part of an almanac-type yearbook that
16 Ibbotson prepares without any particular focus on the utility industry. The
17 Administrative Law Judge understands and shares the concerns of the Staff
18 concerning the methodology used, and thinks the issue is worthy of pursuit in
19 some other forum. But for purposes of this case, the Administrative Law Judge
20 accepts the principal conclusion of the study – that size of a firm is a factor in
21 determining risk and return.¹¹

22
23 **XXI. CAPM RESULTS**

24
25 Q. WHAT ARE THE RESULTS OF YOUR CAPM ANALYSIS?

26 A. The results of my two CAPM analyses for Atmos are 11.13 percent and 11.82 percent.
27 For the comparable companies, these results are 12.49 percent and 12.93 percent. I
28 illustrate these calculations in Schedules DAM-24 and DAM-25. The CAPM apparently
29 does not account for the obvious higher financial risk of Atmos Energy. However, as I

¹¹ *In the Matter of the Petition of Interstate Power and Light Company for Authority to Increase its Electric Rates in Minnesota*, Docket No. E-001/GR-03-767, p. 7.

1 noted earlier, analysts have shown that the beta as a market measure of risk does not
2 account for all of the risks associated with an individual common stock. Notably, Atmos
3 Energy has a relatively low beta of 0.75, which surely does not capture the financial risk
4 of the recent, temporary decrease in common stock equity.

5 **XXII. INTERPRETING THE DCF AND CAPM RESULTS**

6 **Q. HAVE YOU PREPARED A SUMMARY OF THE RESULTS OF YOUR DCF AND**
7 **CAPM ANALYSES?**

8 A. Yes. I have summarized these results in Schedule DAM-26.

9 **Q. HOW DID YOU INTEGRATE YOUR DCF AND CAPM CALCULATIONS INTO**
10 **YOUR OVERALL ANALYSIS?**

11 A. The recent and forecasted interest rates and returns on alternative investments provide a
12 perspective for interpreting the DCF and CAPM calculations.

13 **Q. HOW ARE INTEREST RATES IMPORTANT TO YOUR INTERPRETATION**
14 **OF THE DCF AND CAPM RESULTS?**

15 A. Significantly, the levels of interest rates are a measure of the return that investors in
16 utility equities might expect from alternative investments. Consequently, forecasted
17 rising interest rates mean that investors will require higher returns from their common
18 stock investments. Relatively speaking, if the risk premium between common stock and
19 debt remains relatively constant, the returns to common stock investments must increase
20 to attract and maintain capital. This is an important consideration when establishing an
21 allowed return.

22 **Q. YOU STATED THAT YOU LOOKED AT ALTERNATIVE RETURNS ALSO.**
23 **WHAT DID THIS REVIEW SHOW?**

1 A. I reviewed the recent returns of non-regulated firms to determine the level of returns of
2 these alternative investments as well as to gauge their relative performance during the
3 recent period of economic growth. With rising interest rates and a growing economy, the
4 earnings of the industrial sector, which already experiences returns higher than the LDCs,
5 also continued to grow. For example, from 2003 through 2006, a period when short-term
6 interest rates grew by approximately four percent, the common stock returns for a number
7 of U.S. industries grew by equivalent amounts or more. Using the *Value Line* measures of
8 industry returns, I compared the growth in common stock earnings over the same period
9 for a group of U. S. industries. I show this comparison in Schedule DAM-27. I note that,
10 over this period, the return to common stock for Atmos *declined* by 0.3 percent.

11 **XXIII. RECOMMENDED RETURN**

12 **Q. WHAT LOGICAL STEPS DID YOU FOLLOW WHEN YOU DETERMINED A**
13 **RECOMMENDED ALLOWED RETURN ON COMMON STOCK FOR ATMOS**
14 **ENERGY?**

15 A. As I noted, I recommend using Atmos' projected common equity ratio of 48.20 percent
16 and long-term debt ratio of 51.80 percent as the appropriate capital structure for
17 ratemaking in this proceeding. My recommended allowed return on equity assumes this
18 common equity ratio. Rising interest rates and Atmos Energy's low common equity
19 returns and a relatively high dividend payout ratio indicate the significance of the returns
20 allowed in this proceeding. Focusing on the forecasted earnings per share growth rates,
21 the relevant DCF results for Atmos Energy were in the broad range of 10.87 percent to
22 12.39 percent. The two CAPM analyses provided return on common equity estimates of
23 11.13 to 11.82 percent for Atmos Energy and a higher 12.49 percent and 12.93 percent

1 for the comparable companies. Consequently, these market-based measures of the cost of
2 common equity ranged overall from 10.9 percent to 12.9 percent, centering on
3 approximately 12.0 percent.

4 **Q. WHAT IS YOUR RECOMMENDED RETURN ON COMMON STOCK EQUITY**
5 **FOR ATMOS IN THIS PROCEEDING?**

6 A. I am recommending a recommended allowed return for Atmos in this proceeding in the
7 range of 11.5 percent to 12.0 percent, with a midpoint of this range of 11.75 percent.

8 **Q. WHAT IS THE TOTAL COST OF CAPITAL THAT YOU ARE**
9 **RECOMMENDING FOR ATMOS IN THE PROCEEDING?**

10 A. My recommended allowed return on common equity at a cost of debt of 6.10 percent will
11 result in a total cost of capital in the range of 8.70 percent to 8.94 percent. I illustrate
12 these calculations in Schedule DAM-28.

13 **XXIV. FINANCIAL INTEGRITY TEST**

14 **Q. YOU STATED PREVIOUSLY THAT YOU TESTED THE ADEQUACY AND**
15 **APPROPRIATENESS OF YOUR RETURN RECOMMENDATION. HOW DID**
16 **YOU DO THIS?**

17 A. I compared Atmos Energy's After-Tax Interest Coverage ratio at my recommended
18 allowed return to similar ratios maintained by the comparable LDCs in current markets.
19 The After-Tax Interest Coverage is a measure that implies the likelihood that a company
20 will have sufficient funds available to meet its fixed interest obligations so it is a measure
21 of financial integrity of my recommended return. The higher the coverage ratio the
22 greater the likelihood that the allowed return will provide funds to meet the fixed interest
23 obligations.

1 **Q. WHAT DID YOUR CALCULATION OF THE AFTER-TAX INTEREST**
2 **COVERAGE REVEAL?**

3 A. The After-Tax Interest Coverage ratio for Atmos at the high end of my recommended
4 allowed return on common equity range of 12.0 percent is 2.83 times. By comparison, the
5 average After-Tax Interest Coverage of the comparable companies is 3.55 times.
6 Consequently, my recommendation is conservative at the common stock equity target of
7 48.20 percent. At the low end of my recommended allowed return on common equity, the
8 After-Tax Interest coverage will be even less. This coverage is 2.75 times. Although this
9 is lower than the coverage of all but two of the comparable LDCs, I believe that, at the
10 48.20 percent common equity for ratemaking and 51.80 percent long-term debt, this
11 recommended return is sufficient to raise the additional common equity as proposed by
12 the Company. I show this comparison in Schedule DAM-29.

13 **Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?**

14 A. Yes, it does.

1
2
3
4
5
6

EXHIBIT

Atmos Energy Corporation

Comparable Gas Companies

Comparison of After-Tax Times Interest Earned Ratios

Atmos Energy Corp.	@11.50% ROE	2.75
	@11.75% ROE	2.79
	@12.00% ROE	2.83
AGL Resources		2.95
New Jersey Resources		4.56
NICOR, Inc.		5.91
Northwest Natural Gas		2.77
Piedmont Natural Gas		3.54
Southwest Gas		1.50
WGL Holdings, Inc.		3.62
Comparable Companies' Average		3.55

Source : Value Line Investment Survey

Atmos Energy Corporation

Projected Cost of Capital

	Percent of Total	Embedded Cost			Weighted Cost of Capital		
		Low	Middle	High	Low	Middle	High
Long Term Debt	51.80%	6.10%	6.10%	6.10%	3.16%	3.16%	3.16%
Common Equity	48.20%	11.50%	11.75%	12.00%	5.54%	5.66%	5.78%
Total Capital	100.00%				8.70%	8.82%	8.94%

Source:
Atmos Energy Corporation Work Papers

Atmos Energy Corporation

Recent Increase in Returns on Common Equity

By Industry Group

Industry	Earnings				Percent Increase 2003-2006
	2003	2004	2005	2006	
Atmos	9.30%	7.60%	8.50%	9.00%	-0.30%
Building Materials	13.50%	15.30%	16.00%	16.00%	2.50%
Cement & Aggregates	9.40%	14.50%	19.50%	22.50%	13.10%
Chemical/Diversified	15.20%	16.20%	19.70%	19.50%	4.30%
Healthcare Information	12.50%	16.10%	15.10%	15.50%	3.00%
Household Products	33.50%	34.60%	39.80%	18.50%	-15.00%
Insurance (Life)	9.30%	9.60%	10.80%	11.00%	1.70%
Machinery	11.90%	16.50%	19.20%	20.00%	8.10%
Railroad	8.60%	9.30%	11.50%	11.50%	2.90%
Tire & Rubber	0.30%	6.80%	18.90%	17.00%	16.70%
Three Month Treasury Security*	1.03%	1.40%	3.22%	5.04%	4.01%

* The Week Ending December 1 is used for the 2006 Three Month Treasury Security

Sources: Value Line Investment Survey
Federal Reserve

Atmos Energy Corporation
 Comparable Gas Companies

Summary of Discounted Cash Flow and Capital Asset Pricing Analysis

	Comparable Gas Companies		Atmos Energy Corporation	
	Low	High	Low	High
<u>Capital Asset Pricing Model</u>				
Size Adjusted Capital Asset Pricing Model		12.49%		11.13%
Historical Capital Asset Pricing Model		12.93%		11.82%
<u>52-Week Discounted Cash Flow</u>				
Using Earnings Growth Rates	9.55%	10.44%	11.25%	12.39%
Using Projected Growth Rates	7.10%	9.81%	10.87%	12.01%
<u>Current Discounted Cash Flow</u>				
Using Earnings Growth Rates	9.61%	9.66%	11.31%	11.36%
Using Projected Growth Rates	7.16%	9.00%	10.93%	10.98%

Sources: Schedules DAM-20 through DAM-25

Atmos Energy Corporation

Comparable Gas Companies

Historical Capital Asset Pricing Model

	Market Total Returns	Long-Term Corporate Bonds Return	Risk Premium	Beta	Adjusted Risk Premium	Aaa Corporate Bonds Return	Cost of Equity
Atmos Energy Corp.	14.85%	6.20%	8.65%	0.75	6.49%	5.33%	11.82%
AGL Resources	14.85%	6.20%	8.65%	0.95	8.22%	5.33%	13.55%
New Jersey Resources	14.85%	6.20%	8.65%	0.80	6.92%	5.33%	12.25%
NICOR, Inc.	14.85%	6.20%	8.65%	1.20	10.38%	5.33%	15.71%
Northwest Natural Gas	14.85%	6.20%	8.65%	0.75	6.49%	5.33%	11.82%
Piedmont Natural Gas	14.85%	6.20%	8.65%	0.80	6.92%	5.33%	12.25%
Southwest Gas	14.85%	6.20%	8.65%	0.85	7.35%	5.33%	12.68%
WGL Holdings, Inc.	14.85%	6.20%	8.65%	0.80	6.92%	5.33%	12.25%
Comparable Companies' Average	14.85%	6.20%	8.65%	0.88	7.60%	5.33%	12.93%

Sources :

Value Line Investment Survey
 Ibbotson Associates 2006 SBB1 Yearbook: Valuation Edition
 Federal Reserve Statistical Release

Atmos Energy Corporation

Comparable Gas Companies

Size Adjusted Capital Asset Pricing Model

	Risk Free Return	Beta	Equity Risk Premium	Adjusted Equity Risk Premium	Size Premium	Cost of Equity
Atmos Energy Corp.	4.78%	0.75	7.10%	5.33%	1.02%	11.13%
AGL Resources	4.78%	0.95	7.10%	6.75%	1.02%	12.55%
New Jersey Resources	4.78%	0.80	7.10%	5.68%	1.81%	12.27%
NICOR, Inc.	4.78%	1.20	7.10%	8.52%	1.02%	14.32%
Northwest Natural Gas	4.78%	0.75	7.10%	5.33%	1.81%	11.92%
Piedmont Natural Gas	4.78%	0.80	7.10%	5.68%	1.02%	11.48%
Southwest Gas	4.78%	0.85	7.10%	6.04%	1.81%	12.63%
WGL Holdings, Inc.	4.78%	0.80	7.10%	5.68%	1.81%	12.27%
Comparable Companies' Average	4.78%	0.88	7.10%	6.24%	1.47%	12.49%

Sources :

Value Line Investment Survey
 Ibbotson Associates 2006 SBBI Yearbook: Valuation Edition
 Federal Reserve Statistical Release

Atmos Energy Corporation

Comparable Gas Companies

Projected Growth Rate DCF Using Current Share Prices

	Share Prices		Current Dividend	Current Yields		EPS Estimates		Cost of Capital	
	Low	High		Low	High	Value Line	S&P	Low	High
Atmos Energy Corp.	32.20	32.59	1.28	3.93%	3.98%	7.00%	6.00%	10.93%	10.98%
AGL Resources	38.47	39.00	1.58	4.05%	4.11%	4.50%	4.00%	8.05%	8.61%
New Jersey Resources	51.32	51.94	1.50	2.89%	2.92%	4.50%	5.00%	7.39%	7.92%
NICOR, Inc.	48.92	49.53	1.92	3.88%	3.92%	4.00%	4.00%	7.88%	7.92%
Northwest Natural Gas	40.68	41.35	1.42	3.43%	3.49%	7.00%	5.00%	8.43%	10.49%
Piedmont Natural Gas	27.57	28.04	1.00	3.57%	3.63%	6.00%	4.00%	7.57%	9.63%
Southwest Gas	37.38	38.04	0.82	2.16%	2.19%	9.00%	3.00%	5.16%	11.19%
WGL Holdings, Inc.	32.82	33.29	1.38	4.15%	4.20%	1.50%	3.00%	5.65%	7.20%
Comparable Companies' Averages	39.60	40.17	1.37	3.45%	3.50%	5.21%	4.00%	7.16%	9.00%

Sources:

Value Line Investment Survey
 Standard & Poor's Earnings Guide
 Yahoo! FINANCE

Atmos Energy Corporation

Comparable Gas Companies

Projected Growth Rate DCF Using 52-Week Share Prices

	Share Prices		2006 Dividend	52 Week Yields		EPS Estimates		Cost of Capital	
	Low	High		Low	High	Value Line	S&P	Low	High
Atmos Energy Corp.	25.55	33.09	1.28	3.87%	5.01%	7.00%	6.00%	10.87%	12.01%
AGL Resources	33.74	40.00	1.58	3.95%	4.68%	4.50%	4.00%	7.95%	9.18%
New Jersey Resources	41.49	53.16	1.50	2.82%	3.62%	4.50%	5.00%	7.32%	8.62%
NICOR, Inc.	38.72	49.92	1.92	3.85%	4.96%	4.00%	4.00%	7.85%	8.96%
Northwest Natural Gas	32.83	42.15	1.42	3.37%	4.33%	7.00%	5.00%	8.37%	11.33%
Piedmont Natural Gas	23.21	28.38	1.00	3.52%	4.31%	6.00%	4.00%	7.52%	10.31%
Southwest Gas	26.04	38.96	0.82	2.10%	3.15%	9.00%	3.00%	5.10%	12.15%
WGL Holdings, Inc.	27.04	33.55	1.38	4.11%	5.10%	1.50%	3.00%	5.61%	8.10%
Comparable Companies' Averages	31.87	40.87	1.37	3.39%	4.31%	5.21%	4.00%	7.10%	9.81%

Sources:

Value Line Investment Survey
 Wall Street Journal
 Standard & Poor's Earnings Guide

Atmos Energy Corporation
Comparable Gas Companies

Earnings Growth Rate DCF Using Current Share Prices

	Share Prices		Current Dividend	Current Yields		2000-02 EPS		2009-11E EPS		Growth Rate	Cost of Capital	
	Low	High		Low	High	Low	High	Low	High		Low	High
Atmos Energy Corp.	32.20	32.59	1.28	3.93%	3.98%	1.32	2.50	2.50	7.38%	11.31%	11.36%	
AGL Resources	38.47	39.00	1.58	4.05%	4.11%	1.54	2.95	2.95	7.52%	11.57%	11.62%	
New Jersey Resources	51.32	51.94	1.50	2.89%	2.92%	1.94	3.30	3.30	6.06%	8.95%	8.98%	
NICOR, Inc.	48.92	49.53	1.92	3.88%	3.92%	2.94	2.80	2.80	-0.55%	3.32%	3.37%	
Northwest Natural Gas	40.68	41.35	1.42	3.43%	3.49%	1.76	2.85	2.85	5.48%	8.91%	8.97%	
Piedmont Natural Gas	27.57	28.04	1.00	3.57%	3.63%	0.99	1.75	1.75	6.53%	10.10%	10.16%	
Southwest Gas	37.38	38.04	0.82	2.16%	2.19%	1.17	2.25	2.25	7.50%	9.66%	9.70%	
WGL Holdings, Inc.	32.82	33.29	1.38	4.15%	4.20%	1.60	2.35	2.35	4.34%	8.48%	8.54%	
Comparable Companies' Averages	39.60	40.17	1.37	3.45%	3.50%	1.71	2.61	2.61	5.27%	8.71%	8.76%	
Comparable Companies' Averages without NICOR Inc.										9.61%	9.66%	

Sources:
Value Line Investment Survey
Yahoo! FINANCE

Atmos Energy Corporation

Comparable Gas Companies

Earnings Growth Rate DCF Using 52-Week Share Prices

	Share Prices		2006 Dividend	52 Week Yields		2000-02 EPS	2009-11E EPS	Growth Rate	Cost of Capital	
	Low	High		Low	High				Low	High
Atmos Energy Corp.	25.55	33.09	1.28	3.87%	5.01%	1.32	2.50	7.38%	11.25%	12.39%
AGL Resources	33.74	40.00	1.58	3.95%	4.68%	1.54	2.95	7.52%	11.47%	12.20%
New Jersey Resources	41.49	53.16	1.50	2.82%	3.62%	1.94	3.30	6.06%	8.88%	9.68%
NICOR, Inc.	38.72	49.92	1.92	3.85%	4.96%	2.94	2.80	-0.55%	3.29%	4.41%
Northwest Natural Gas	32.83	42.15	1.42	3.37%	4.33%	1.76	2.85	5.48%	8.85%	9.80%
Piedmont Natural Gas	23.21	28.38	1.00	3.52%	4.31%	0.99	1.75	6.53%	10.06%	10.84%
Southwest Gas	26.04	38.96	0.82	2.10%	3.15%	1.17	2.25	7.50%	9.61%	10.65%
WGL Holdings, Inc.	27.04	33.55	1.38	4.11%	5.10%	1.60	2.35	4.34%	8.45%	9.44%
Comparable Companies' Averages	31.87	40.87	1.37	3.39%	4.31%	1.71	2.61	5.27%	8.66%	9.57%
Comparable Companies' Averages without NICOR Inc.									9.55%	10.44%

Sources:

Value Line Investment Survey
Wall Street Journal

Atmos Energy Corporation

Comparable Gas Companies

Dividend Growth Rate DCF Using Current Share Prices

	Share Prices		Current Dividend	Current Yields		2000-02 DPS		2009-11E DPS		Growth Rate	Cost of Capital	
	Low	High		Low	High	DPS	DPS	DPS	DPS		Low	High
Atmos Energy Corp.	32.20	32.59	1.28	3.93%	3.98%	1.16	1.35	1.35	1.35	1.70%	5.63%	5.68%
AGL Resources	38.47	39.00	1.58	4.05%	4.11%	1.08	1.75	1.75	1.75	5.51%	9.56%	9.62%
New Jersey Resources	51.32	51.94	1.50	2.89%	2.92%	1.17	1.70	1.70	1.70	4.21%	7.09%	7.13%
NICOR, Inc.	48.92	49.53	1.92	3.88%	3.92%	1.75	2.02	2.02	2.02	1.59%	5.46%	5.51%
Northwest Natural Gas	40.68	41.35	1.42	3.43%	3.49%	1.25	1.70	1.70	1.70	3.48%	6.91%	6.97%
Piedmont Natural Gas	27.57	28.04	1.00	3.57%	3.63%	0.76	1.17	1.17	1.17	4.91%	8.48%	8.54%
Southwest Gas	37.38	38.04	0.82	2.16%	2.19%	0.82	0.82	0.82	0.82	0.00%	2.16%	2.19%
WGL Holdings, Inc.	32.82	33.29	1.38	4.15%	4.20%	1.26	1.48	1.48	1.48	1.83%	5.98%	6.04%
Comparable Companies' Averages	39.60	40.17	1.37	3.45%	3.50%	1.16	1.52	1.52	1.52	3.07%	6.52%	6.57%

Sources:

Value Line Investment Survey
 Yahoo! FINANCE

Atmos Energy Corporation
Comparable Gas Companies

Dividend Growth Rate DCF Using 52-Week Share Prices

	Share Prices		2006 Dividend	52 Week Yields		2000-02 DPS		2009-11E DPS	Growth Rate	Cost of Capital	
	Low	High		Low	High	DPS	DPS			Low	High
Atmos Energy Corp.	25.55	33.09	1.28	3.87%	5.01%	1.16	1.16	1.35	1.70%	5.57%	6.71%
AGL Resources	33.74	40.00	1.58	3.95%	4.68%	1.08	1.08	1.75	5.51%	9.46%	10.19%
New Jersey Resources	41.49	53.16	1.50	2.82%	3.62%	1.17	1.17	1.70	4.21%	7.03%	7.82%
NICOR, Inc.	38.72	49.92	1.92	3.85%	4.96%	1.75	1.75	2.02	1.59%	5.43%	6.54%
Northwest Natural Gas	32.83	42.15	1.42	3.37%	4.33%	1.25	1.25	1.70	3.48%	6.84%	7.80%
Piedmont Natural Gas	23.21	28.38	1.00	3.52%	4.31%	0.76	0.76	1.17	4.91%	8.43%	9.22%
Southwest Gas	26.04	38.96	0.82	2.10%	3.15%	0.82	0.82	0.82	0.00%	2.10%	3.15%
WGL Holdings, Inc.	27.04	33.55	1.38	4.11%	5.10%	1.26	1.26	1.48	1.83%	5.95%	6.94%
Comparable Companies' Averages	31.87	40.87	1.37	3.39%	4.31%	1.16	1.16	1.52	3.07%	6.46%	7.38%

Sources:
Value Line Investment Survey
Wall Street Journal

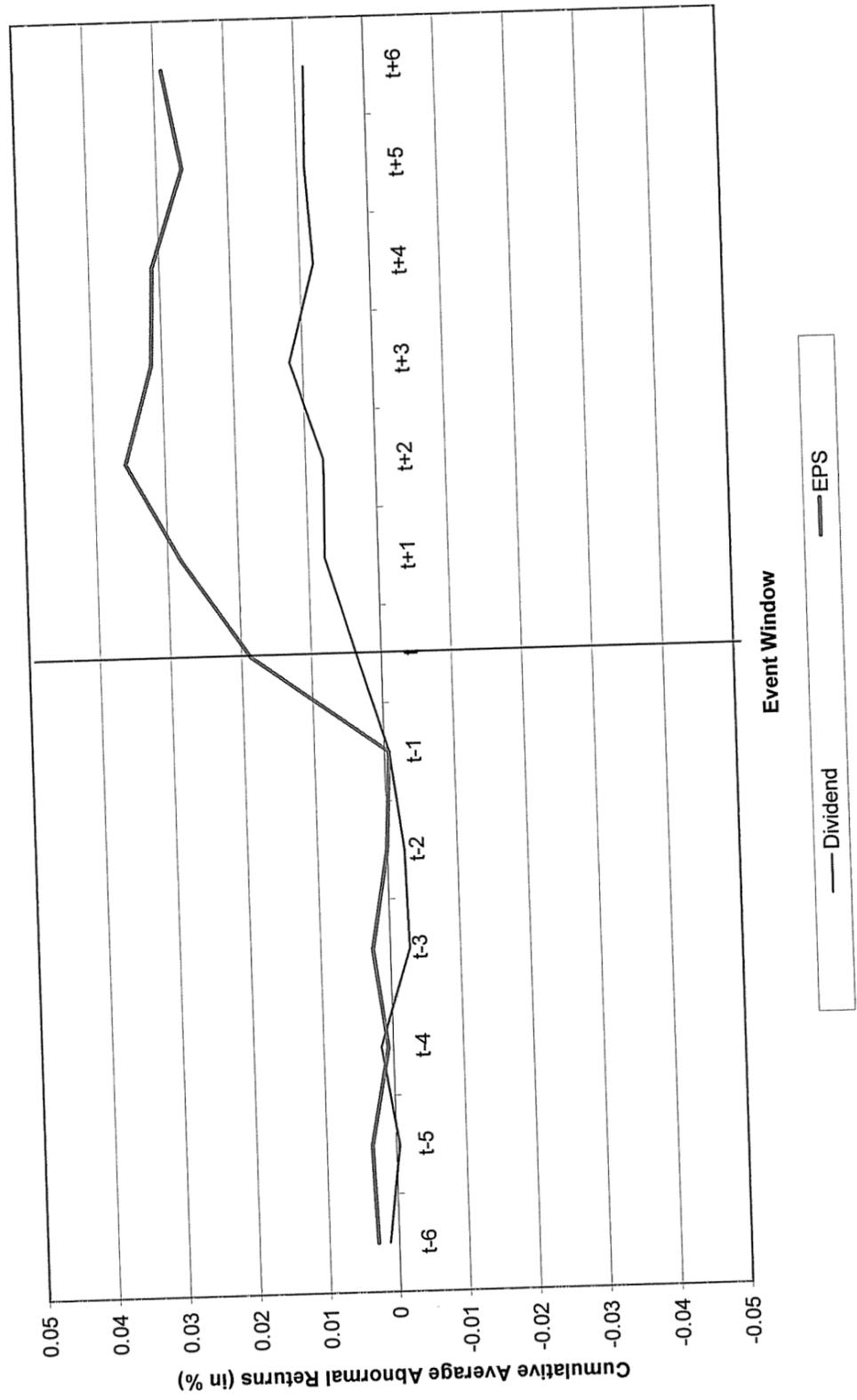
Atmos Energy Corporation
Comparable Gas Companies

Discounted Cash Flow Growth Rate Summary

	2001 TO 2010 Estimate		Value Line		Five Year Historical		Book Value		Projections		S & P EPS
	EPS	DPS	Book Value	EPS	DPS	Book Value	EPS	DPS	Value Line EPS	Value Line DPS	
Atmos Energy Corp.	7.38%	1.70%	6.70%	6.5%	2.0%	8.5%	7.0%	2.0%	7.0%	2.0%	6.0%
AGL Resources	7.52%	5.51%	8.38%	13.5%	2.0%	8.5%	4.5%	2.0%	4.5%	6.5%	4.0%
New Jersey Resources	6.06%	4.21%	6.72%	8.5%	3.0%	7.0%	4.5%	3.0%	4.5%	4.5%	5.0%
NICOR, Inc.	-0.55%	1.59%	3.27%	-3.5%	3.5%	1.5%	4.0%	3.5%	4.0%	1.5%	4.0%
Northwest Natural Gas	5.48%	3.48%	3.68%	5.0%	1.0%	3.5%	7.0%	1.0%	7.0%	4.0%	5.0%
Piedmont Natural Gas	6.53%	4.91%	4.47%	5.0%	5.0%	6.5%	6.0%	5.0%	6.0%	5.5%	4.0%
Southwest Gas	7.50%	0.00%	3.68%	-0.5%	0.0%	3.0%	9.0%	0.0%	9.0%	0.0%	3.0%
WGL Holdings, Inc.	4.34%	1.83%	3.31%	6.0%	1.5%	3.0%	1.5%	1.5%	1.5%	2.0%	3.0%
Comparable Companies' Averages	5.27%	3.07%	4.79%	4.86%	2.29%	4.71%	5.21%	2.29%	5.21%	3.43%	4.00%

Sources:
Value Line Investment Survey
Standard & Poor's Earnings Guide

Stock Price Responses to Positive Dividend and EPS Announcements Greater than Expected
 (Cumulative Average Abnormal Returns)



Atmos Energy Corporation

Comparable Gas Companies

Comparison of Average Annual P/E Ratio

Company	2002	2003	2004	2005	Current	Forecast '09-'11
Atmos Energy Corp.	15.2	13.4	15.9	16.1	15.6	13.0
AGL Resources	12.5	12.5	13.1	14.3	14.2	15.0
New Jersey Resources	14.7	14.0	15.3	16.8	20.6	17.0
NICOR, Inc.	13.1	15.8	15.9	17.3	17.2	16.0
Northwest Natural Gas	17.2	15.8	16.7	17.0	16.7	15.0
Piedmont Natural Gas	18.4	16.7	16.6	17.9	18.9	19.0
Southwest Gas	19.9	19.2	14.3	20.6	17.6	18.0
WGL Holdings, Inc.	23.1	11.1	14.2	14.7	14.4	14.0
Comparable Companies' Averages	17.0	15.0	15.2	16.9	17.1	16.3

Source: Value Line Investment Survey

Atmos Energy Corporation
 Comparable Gas Companies

Comparison of Dividend Payout Ratios

Company	2002	2003	2004	2005	2006E	Five Year Average
Atmos Energy Corp.	82%	70%	77%	73%	69%	74.2%
AGL Resources	52%	53%	49%	52%	57%	52.6%
New Jersey Resources	56%	51%	49%	50%	52%	51.6%
NICOR, Inc.	63%	88%	84%	81%	75%	78.2%
Northwest Natural Gas	79%	72%	69%	63%	62%	69.0%
Piedmont Natural Gas	83%	74%	66%	68%	72%	72.6%
Southwest Gas	70%	72%	49%	65%	44%	60.0%
WGL Holdings, Inc.	112%	56%	65%	62%	74%	73.8%
Comparable Companies' Averages	73.6%	66.6%	61.6%	63.0%	62.3%	65.4%

Source: Value Line Investment Survey

Atmos Energy Corporation

Comparable Gas Companies

Comparison of Dividends per Share

Company	2002	2003	2004	2005	2006E	Growth '02-'06
Atmos Energy Corp.	1.18	1.20	1.22	1.24	1.26	1.65%
AGL Resources	1.08	1.11	1.15	1.30	1.50	8.54%
New Jersey Resources	1.20	1.24	1.30	1.36	1.45	4.82%
NICOR, Inc.	1.84	1.86	1.86	1.86	1.86	0.18%
Northwest Natural Gas	1.26	1.27	1.30	1.32	1.38	2.19%
Piedmont Natural Gas	0.80	0.82	0.85	0.91	0.96	4.90%
Southwest Gas	0.82	0.82	0.82	0.82	0.82	0.00%
WGL Holdings, Inc.	1.27	1.28	1.30	1.32	1.35	1.54%
Comparable Companies' Averages	1.18	1.20	1.23	1.27	1.33	3.17%

Source: Value Line Investment Survey

Atmos Energy Corporation
 Comparable Gas Companies

Comparison of Returns on Total Capital

Company	2002	2003	2004	2005	2006E
Atmos Energy Corp.	6.8%	6.2%	5.8%	5.3%	5.5%
AGL Resources	8.1%	8.9%	6.3%	7.9%	8.0%
New Jersey Resources	8.7%	10.7%	10.1%	11.2%	10.5%
NICOR, Inc.	12.2%	8.3%	8.8%	9.4%	10.0%
Northwest Natural Gas	5.9%	5.7%	5.9%	6.5%	7.0%
Piedmont Natural Gas	7.8%	8.6%	7.8%	8.2%	8.5%
Southwest Gas	4.3%	4.2%	5.0%	4.3%	5.5%
WGL Holdings, Inc.	5.3%	9.1%	8.2%	8.5%	6.0%
Comparable Companies Averages	7.5%	7.9%	7.4%	8.0%	7.9%

Source: Value Line Investment Survey

Atmos Energy Corporation
 Comparable Gas Companies

Comparison of Returns on Common Equity

	2002	2003	2004	2005	2006E	Five Year Average
Atmos Energy Corp.	10.4%	9.3%	7.6%	8.5%	9.0%	9.0%
AGL Resources	14.5%	14.0%	11.0%	12.9%	13.0%	13.1%
New Jersey Resources	15.7%	15.6%	15.3%	17.0%	16.0%	15.9%
NICOR, Inc.	17.5%	12.3%	13.1%	12.5%	13.0%	13.7%
Northwest Natural Gas	8.5%	9.0%	8.9%	9.9%	10.0%	9.3%
Piedmont Natural Gas	10.6%	11.8%	11.1%	11.5%	12.0%	11.4%
Southwest Gas	6.5%	6.1%	8.3%	6.4%	9.5%	7.4%
WGL Holdings, Inc.	7.2%	14.0%	11.7%	12.0%	10.0%	11.0%
Comparable Companies' Averages	11.5%	11.8%	11.3%	11.7%	11.9%	11.7%

Source: Value Line Investment Survey

Atmos Energy Corporation

Comparable Gas Companies

Comparison of Value Line's Safety and Timeliness Rank

	Safety Rank	Timeliness Rank
Atmos Energy Corp.	2	3
AGL Resources	2	4
New Jersey Resources	1	4
NICOR, Inc.	3	3
Northwest Natural Gas	1	3
Piedmont Natural Gas	2	4
Southwest Gas	3	3
WGL Holdings, Inc.	1	4
Comparable Companies' Average	1.9	3.6

Source: Value Line Investment Survey

Atmos Energy Corp.

Comparable Gas Companies

Comparison of Standard and Poor's and Value Line Financial Ratings

Company	Value Line Financial Strength	S&P Rating	S&P Business Position
Atmos Energy Corp.	B+	BBB	4
AGL Resources	B++	A-	4
New Jersey Resources	A	A+	2
NICOR, Inc.	A	AA	3
Northwest Natural Gas	A	AA-	1
Piedmont Natural Gas	B++	A	2
Southwest Gas	B	BBB-	3
WGL Holdings, Inc.	A	AA-	3
Comparable Companies' Median	A	A+	3.0

Sources: Value Line Investment Survey
www.standardandpoors.com

Atmos Energy Corporation

Schedule DAM - 8

Embedded Costs of Long - Term Debt

As of June 30, 2008

Debt Series	13 Month Average Amount Outstanding	Interest Rate	Effective Interest Cost
First Mortgage Bonds	\$6,730,769	10.430%	\$702,019
Unsecured Note	\$1,151,654	10.000%	\$115,165
Unsecured Note	\$1,151,654	10.000%	\$115,165
Debentures	\$150,000,000	6.750%	\$10,125,000
7.375% Sr Note 2001-2011	\$350,000,000	7.375%	\$25,812,500
5.125% Sr Note 2003-2013	\$250,000,000	5.125%	\$12,812,500
Medium Term Notes	\$10,000,000	6.670%	\$667,000
Medium Term Notes	\$10,000,000	6.270%	\$627,000
Unsecured Notes	\$300,000,000	6.020%	\$18,060,000
Unsecured Notes	\$400,000,000	4.000%	\$16,000,000
Unsecured Notes	\$500,000,000	4.950%	\$24,750,000
Unsecured Notes	\$200,000,000	5.950%	\$11,900,000
Columbus IDB	\$760,530	7.900%	\$60,082
Wells Fargo Equip. Lease	\$978,435	5.650%	\$55,282
US Bancorp	\$1,462,137	5.590%	\$81,733
Pulaski	\$69,231	8.000%	\$5,538
Total Long-Term Debt Outstanding	\$2,182,304,410		\$121,888,985
Less Unamortized Debt Discount	\$2,775,329		
Amortization of Debt Discount			\$11,074,648
Total	<u>\$2,179,529,081</u>		<u>\$132,963,633</u>
Embedded Cost of Long-Term Debt			6.10%

Atmos Energy Corporation

Comparable Gas Companies

Comparison of Common Shares Outstanding

Company	2002	2003	2004	2005	2006E	Forecast '09-'11	Growth 06-'11
Atmos Energy Corp.	41.68	51.48	62.80	80.54	82.00	100.00	21.95%
AGL Resources	56.70	64.50	76.70	77.70	77.90	78.30	0.51%
New Jersey Resources	27.67	27.23	27.74	27.55	28.10	28.50	1.42%
NICOR, Inc.	44.01	44.04	44.10	44.18	44.50	44.90	0.90%
Northwest Natural Gas	25.59	25.94	27.55	27.58	27.75	28.00	0.90%
Piedmont Natural Gas	66.18	67.31	76.67	76.70	75.00	72.50	-3.33%
Southwest Gas	33.29	34.23	36.79	39.33	41.50	45.00	8.43%
WGL Holdings, Inc.	48.56	48.63	48.67	48.65	48.70	48.80	0.21%

Source: Value Line Investment Survey

Atmos Energy Corporation

Comparable Gas Companies

Comparison of Common Equity Ratios

Company	2002	2003	2004	2005	2006E	Forecast '09-'11
Atmos Energy Corp.	46.1%	49.8%	56.8%	42.3%	43.0%	45.0%
AGL Resources	41.7%	49.7%	46.0%	48.1%	49.0%	51.5%
New Jersey Resources	49.4%	61.9%	59.7%	58.0%	58.0%	63.0%
NICOR, Inc.	64.5%	60.3%	60.1%	62.5%	64.0%	68.0%
Northwest Natural Gas	51.5%	50.3%	54.0%	53.0%	53.0%	53.0%
Piedmont Natural Gas	56.1%	57.8%	56.4%	58.6%	56.5%	58.0%
Southwest Gas	34.1%	34.0%	35.8%	36.2%	39.3%	43.5%
WGL Holdings, Inc.	52.4%	54.3%	57.2%	58.6%	59.0%	59.0%
Comparable Companies' Averages	50.0%	52.6%	52.7%	53.6%	54.1%	56.6%

Source: Value Line Investment Survey

Schedule DAM - 5

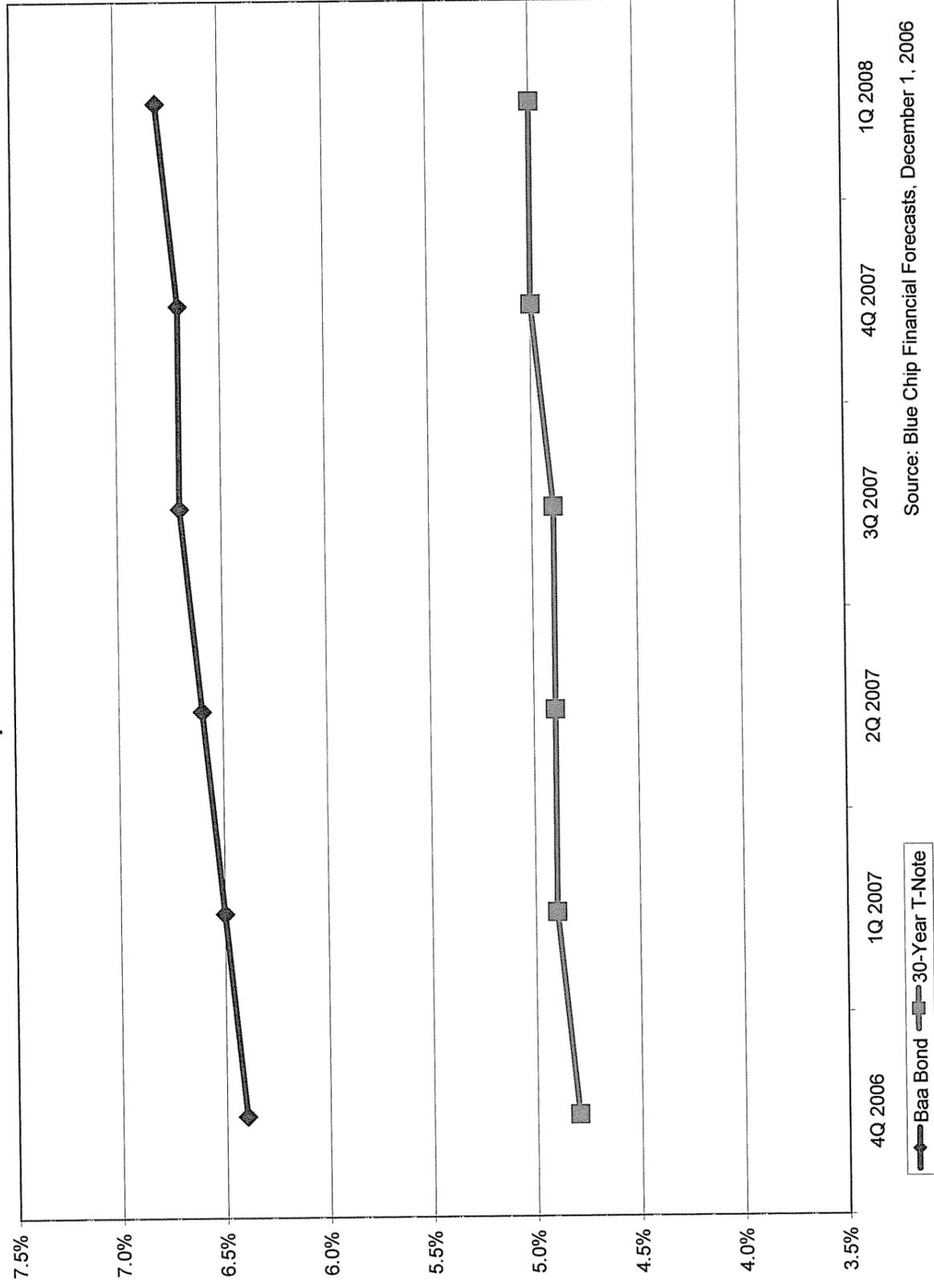
Atmos Energy Corporation

Projected Capital Structure

	Percent of Total
Long Term Debt	51.80%
Common Equity	48.20%
Total	100.00%

Source :
Atmos Energy Corporation Work Papers

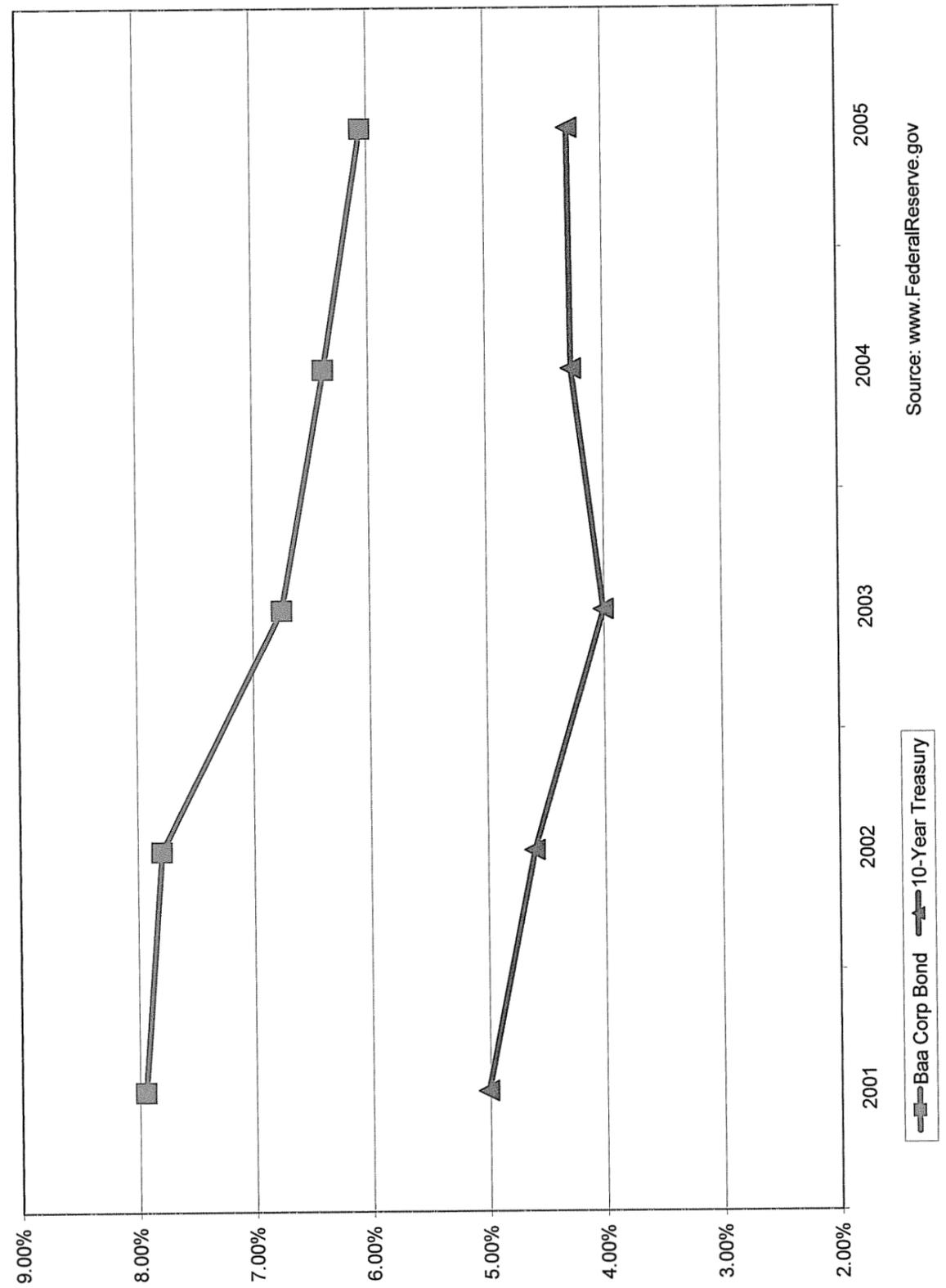
Atmos Energy Corporation
Blue Chip Interest Rate Forecasts



Legend:
◆ Baa Bond
■ 30-Year T-Note

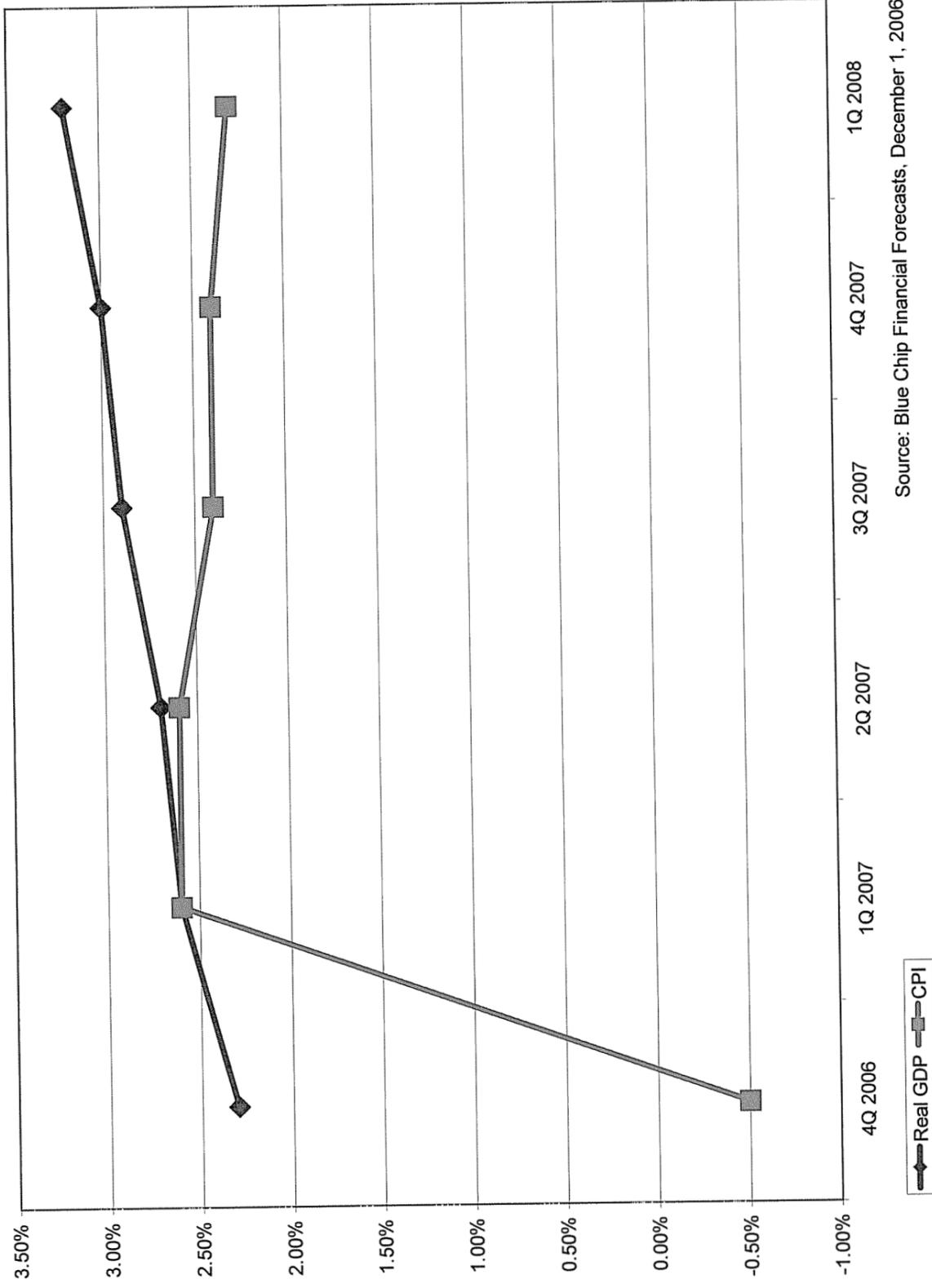
Source: Blue Chip Financial Forecasts, December 1, 2006

Atmos Energy Corporation
History of Long-Term Interest Rates



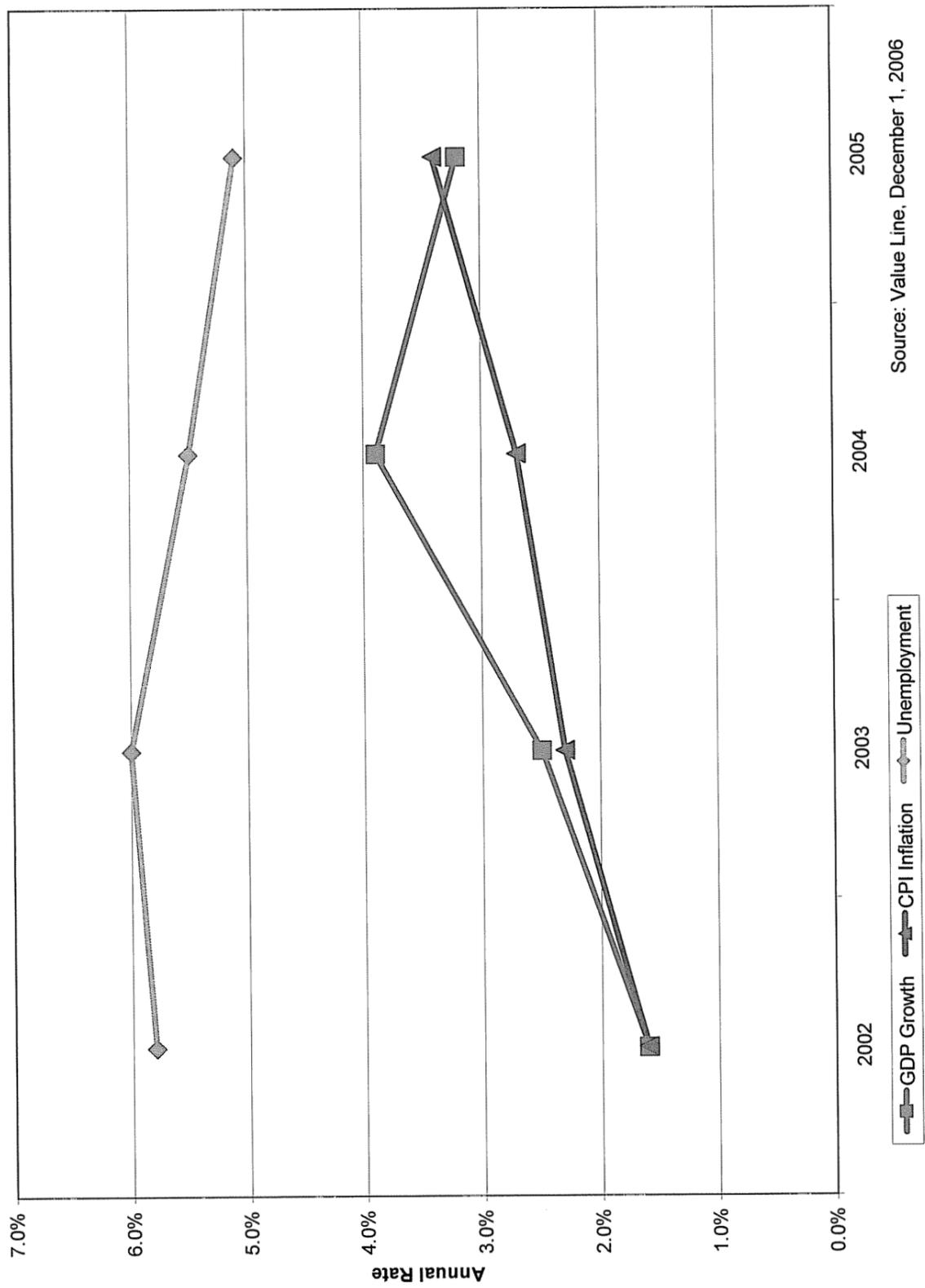
Source: www.FederalReserve.gov

Atmos Energy Corporation
Blue Chip Economic Forecasts



Source: Blue Chip Financial Forecasts, December 1, 2006

Atmos Energy Corporation
Historical Economic Statistics
2002 to 2005



Atmos Energy Corporation

List of Schedules

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Schedule DAM-2:	Blue Chip Economic Forecasts
Schedule DAM-3:	History of Long Term Interest Rates
Schedule DAM-4:	Blue Chip Interest Rate Forecasts
Schedule DAM-5:	Projected Capital Structure
Schedule DAM-6:	Comparison of Common Equity Ratios
Schedule DAM-7:	Comparison of Common Shares Outstanding
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Schedule DAM-23:	Projected Growth Rate DCF Using Current Share Prices
Schedule DAM-24:	Size Adjusted Capital Asset Pricing Model
Schedule DAM-25:	Historical Capital Asset Pricing Model
Schedule DAM-26:	Summary of DCF and CAPM Analysis
Schedule DAM-27:	Recent Increase in Returns on Common Equity
Schedule DAM-28:	Projected Cost of Capital
Schedule DAM-29:	Comparison of After-Tax Times Interest Earned Ratios

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF THE)
RATE APPLICATION OF) Case No. 2006-00464
ATMOS ENERGY CORPORATION)

CERTIFICATE AND AFFIDAVIT

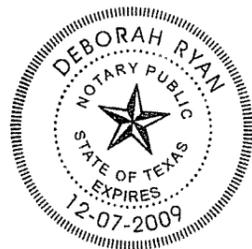
The Affiant, Bernard L. Uffelman, being duly sworn, deposes and states that the prepared testimony, exhibit, and class cost of service study and worksheets attached hereto and made a part hereof, constitutes the prepared direct testimony of this affiant in Case No. 2006-00464, in the Matter of the Rate Application of Atmos Energy Corporation, and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared direct pre-filed testimony.

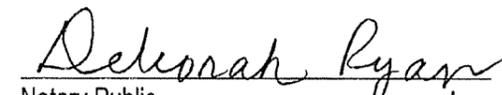
Affiant further states that he will be present and available for cross examination and for such additional direct examination as may be appropriate at any hearing in Case No. 2006-00464 scheduled by the Commission, at which time affiant will further reaffirm the attached testimony as his direct testimony in such case.



STATE OF TEXAS
COUNTY OF TRAVIS

SUBSCRIBED AND SWORN to before me by Bernard L. Uffelman on this the 5th day of December, 2006.




Notary Public
My Commission Expires: 12/07/09

BEFORE THE PUBLIC SERVICE COMMISSION

COMMONWEALTH OF KENTUCKY

IN THE MATTER OF

)

RATE APPLICATION BY

)

Case No. 2006-00464

**ATMOS ENERGY CORPORATION
KENTUCKY DIVISION**

)

DIRECT TESTIMONY

OF

BERNARD L. UFFELMAN

ON BEHALF OF

ATMOS ENERGY CORPORATION

DIRECT TESTIMONY
OF
BERNARD L. UFFELMAN
ATMOS ENERGY CORPORATION

Case No. 2006-00464

1 Q. Please state your name and business address.

2 A. My name is Bernard L. Uffelman. My business address is 400 West 15th Street, Suite
3 1700, Austin, Texas 78701.

4

5 Q. Please summarize your educational background.

6 A. I received a Bachelor of Science degree in accounting from Southern Illinois University
7 and a Master of Business Administration degree in finance from Illinois State University.

8 I am a certified public accountant (“CPA”) and a member of the American Institute of
9 Certified Public Accountants (“AICPA”) and the Texas Society of Certified Public
10 Accountants. I am a licensed CPA in Illinois and Texas.

11

12 Q. By whom and in what capacity are you employed?

13 A. I am a partner in the firm of Deloitte & Touche LLP (“Deloitte & Touche”).

14

15 Q. What are your primary responsibilities as a partner with Deloitte & Touche?

1 A. My primary responsibilities as partner and U.S. Regulatory Services Leader for Deloitte
2 & Touche's Energy & Resources practice include regulatory accounting, revenue
3 requirements development, regulatory and litigation support, cost allocation, affiliate
4 transactions and codes of conduct, financial and business planning, and strategic services.

5
6 Q. Please summarize your professional work experience.

7 A. I have been associated with the regulated utilities industry for over 35 years. My
8 experience includes that as an employee of major investor-owned electric and gas
9 utilities, Chief Accountant of the Illinois Commerce Commission, Director of Accounting
10 for the Public Utility Commission of Texas, and consultant to public utility commissions,
11 interveners and utilities. As a staff member of the Illinois and Texas Commissions, I
12 have advised commissioners on accounting, financial and tax policy and have
13 recommended ratemaking treatment for complex regulatory issues.

14 I am contributing author to Accounting for Public Utilities (Matthew Bender &
15 Co., Inc.) and have co-authored other industry publications. I have moderated and
16 participated in panel discussions on various industry topics, and have presented papers on
17 various utility issues in numerous forums. I am a past member of the National
18 Association of Regulatory Utility Commissioners' ("NARUC") Staff Subcommittee on
19 Accounts. I served as Chairman of the Natural Gas, Telecommunications and Electric
20 Industries Committee of the Texas Society of Certified Public Accountants. I served on
21 the Public Utilities Advisory Committee for the University of Texas Regulatory Institute,
22 Graduate School of Business and as an instructor for the Institute. I currently serve on
23 the Advisory Council for the Center for Public Utilities at New Mexico State University.

1 I have conducted utility regulatory and ratemaking training sessions for the staffs of
2 several state public utility commissions, and presented white papers on utility issues
3 before several regulatory bodies including the NARUC.
4

5 Q. Have you previously testified as an expert witness before regulatory bodies?

6 A. Yes. I have presented testimony regarding utility matters before the Alaska, Arizona,
7 California, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Nevada, New
8 Jersey, New Mexico, New York, Oklahoma, Oregon and Texas public utility
9 commissions. I also have testified on utility matters before the Illinois Legislature; the
10 Texas Railroad Commission; the Supreme Court of the State of New York; the Circuit
11 Courts for Baltimore, Maryland and Cook County, Illinois; the US District Court for
12 Colorado; the King County, Seattle, Washington Franchise Authority; the City Council of
13 Garland, Texas; and the Board of Water and Power Commissioners, the Commerce,
14 Energy and Natural Resources Committee, and the City Council of the City of Los
15 Angeles, California. A listing of the regulatory jurisdictions and proceedings in which I
16 have testified and the issues addressed are shown in my resume, included as Exhibit No.
17 ____ (BLU-1) of my testimony.
18

19 Q. What is the purpose of your testimony?

20 A. Deloitte & Touche was engaged by Atmos Energy Corporation to prepare a class cost of
21 service ("CCOS") study on behalf of Atmos Energy Corporation's Kentucky Division
22 ("Company"). I am sponsoring the Company's CCOS in accordance with Kentucky

1 Public Service Commission (“KPSC” or “Commission”) filing requirement 807 KAR
2 5:001 Section 10(9)v. The CCOS study is attached as Exhibit BLU-2 to my testimony.

3
4 Q. Do you adopt this filing requirement and make it a part of your testimony?

5 A. Yes.

6
7 Class Cost of Service Study

8 Q. Are you sponsoring any exhibits and/or worksheets that summarize the Company’s
9 Kentucky jurisdictional CCOS study?

10 A. Yes. The CCOS study attached to my direct testimony is comprised of seventeen pages
11 which represent the CCOS study and thirteen worksheets that provide supporting
12 computations and other information used in the CCOS study. For the most part, the
13 CCOS study and related worksheets include Company financial and operating
14 information for the historical twelve month period September 1, 2005 through August 31,
15 2006. The thirteen-month (August 1, 2005 through August 31, 2006) average balances
16 for prepayments, materials and supplies, gas in storage, and customer advances for
17 construction were included in rate base in the CCOS study. The meter analysis and
18 weighting factors used to allocate the Company’s meter investment (i.e., Cust – M), as
19 well as certain other weighting factors used to develop customer allocation factors (i.e.,
20 Cust – B, Cust – C, Cust – D, and Cust - E) in the Company’s last rate proceeding KPSC
21 Case No. 99-070, were used in the current CCOS study in this rate proceeding.

22
23 Q. What is a CCOS Study?

1 A. A CCOS study is an analytical analysis or study performed to assign or allocate a
2 utility's costs of providing service (i.e., revenue requirement) on a cost causative basis to
3 the classes of customers receiving utility services. The objective in completing a CCOS
4 study is to determine the rate of return on rate base that the Company is earning from
5 each customer class, which provides an indication as to the extent that the Company's
6 service rates reflect the cost of providing services to each of the customer classes. A
7 CCOS study is used as a basis or starting point for the determination of customer class
8 cost responsibility and rate design, which is discussed more fully in the testimony of
9 Company witness Gary Smith.

10

11 Q. How are the costs incurred by a utility apportioned to the different customer classes?

12 A. The costs of providing utility services are apportioned to customer classes based on a
13 three step process of functionalization, classification, and allocation as depicted for the
14 Company by the following diagram (Figure 1). This is a standard approach utilized in
15 preparing embedded CCOS studies for gas utilities.

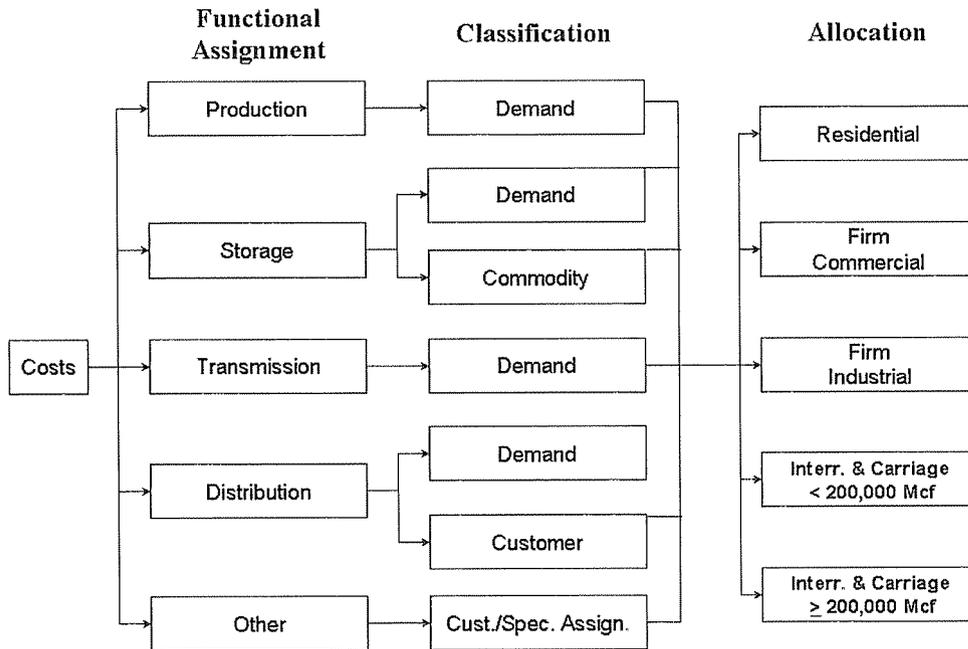


Figure 1

1

2 Q. Please briefly describe the functionalization process.

3 A. Functionalization is the process whereby the investment in net plant, construction work in
 4 progress, and other rate base items (e.g., materials and supplies, prepayments, cash
 5 working capital, contributions in aid of construction, and accumulated deferred federal
 6 and state income taxes), and operating costs (e.g., operations and maintenance (“O&M”),
 7 customer accounts, customer service, sales, general and administrative, depreciation and
 8 amortization, and taxes) incurred by the utility to provide service are categorized by
 9 function.

10

11 Q. Why are costs functionalized?

12 A. Costs are functionalized to facilitate allocation on the basis of cost responsibility and to
 13 group costs that may not be closely related to the major utility functions, including

1 common costs (e.g., customer accounts and services, sales, general and administrative,
2 and general plant), which must be allocated.

3
4 Q. What functions were used in the Company's CCOS study?

5 A. The functions included in the CCOS study are Production, Storage, Transmission,
6 Distribution; and other functions including: Customer Accounts, Customer Service,
7 Sales, Administrative and General and General Plant. Production costs are the capital
8 and operating costs related to producing, purchasing, or manufacturing gas. Storage costs
9 include those capital and operating costs associated with the storage of gas to be
10 consumed by customers. Transmission costs include those capital and operating costs
11 incurred by the Company to transport gas from the production and storage fields and/or
12 natural gas pipelines to the distribution system. Distribution costs are those capital and
13 operating costs incurred to deliver natural gas to the customer. Distribution costs include
14 capital and operating costs associated with distribution mains, compressors, customer
15 services, meters, and regulators. The Administrative and General function includes those
16 management costs that cannot be directly assigned to the other major gas functions
17 previously discussed. General plant costs are those capital costs incurred by a utility that
18 cannot be directly assigned to the production, storage, transmission and distribution
19 function that must be allocated.

20
21 Q. How were the administrative and general expenses and general plant costs allocated in
22 the Company's CCOS study?

1 A. The administrative and general expenses were allocated to the production, storage,
2 transmission, and distribution functions based on the proportion of non-gas O&M
3 expense recorded to each of these functions during the twelve month period ended
4 August 31, 2006. General plant costs were allocated to the production, storage,
5 transmission, and distribution functions based on the August 31, 2006 gross plant
6 balances for each of these functions.

7
8 Q. How were the capital and operating costs functionalized in the Company's CCOS study?

9 A. The functionalization of capital and operating costs reflects the Federal Energy
10 Regulatory Commission ("FERC") Uniform System of Accounts ("USOA")
11 functionalization of the Company's plant investment and costs as reported for the twelve
12 month period ended August 31, 2006.

13
14 Q. Please describe the classification process.

15 A. The classification process provides a method of aggregating costs so that the service
16 characteristics that caused the costs to be incurred can serve as a basis of allocation. The
17 classification process recognizes that the utility's costs are incurred for a number of
18 purposes including but not limited to: meeting customers' peak demands (i.e., demand-
19 related costs), providing energy (i.e., energy or commodity-related costs), and serving
20 customers on the system (i.e., customer-related costs). The classification process groups
21 the utility's costs according to the purpose for which they were incurred. The cost of
22 odorant is an example of a cost that is incurred in direct proportion to the amount of
23 natural gas that flows through the system and is therefore classified as an energy-related

1 cost. On the other hand, meter and installation costs are primarily driven by the number
2 of meters/number of customers on the system and would be classified as customer-related
3 costs.

4
5 Q. How were the Company's functionalized capital and operating costs classified in the
6 CCOS study?

7 A. Production costs were classified as demand-related costs in the study. Storage costs were
8 classified as both demand-related and commodity-related. Transmission costs were
9 classified as demand-related. Distribution costs were classified as demand and
10 customer-related, with a direct assignment of industrial measuring equipment. The costs
11 of distribution mains were classified as demand and customer-related, based on a
12 distribution mains analysis included in the CCOS study. Customer installations, meters,
13 customer accounts, and customer service costs were classified as customer-related.

14
15 Q. What types of analyses are used to determine the customer and demand components of
16 distribution mains?

17 A. There are two commonly used methods to determine the customer and demand
18 components of distribution mains. The first method is referred to as a "minimum size"
19 method. The second is referred to as the "zero-intercept" method. Both methods are
20 based on the theory that there is a zero or minimum size distribution main necessary to
21 connect the customer to the gas system. Under the minimum size method, all distribution
22 mains are priced at the historic unit cost of the smallest main installed in the system, and
23 assigned as customer-related costs. The remaining book costs of distribution mains are

1 allocated on demand. The zero-intercept or zero-inch main method assigns the cost of a
2 theoretical main of zero-inch diameter to the customer classification and allocates all
3 remaining main costs on demand.
4

5 Q. Which method was used in the Company's CCOS study?

6 A. The zero-intercept or zero-inch linear regression analysis was used.
7

8 Q. Has the Commission accepted the use of the zero-intercept analysis by the Company in
9 prior KPSC gas rate proceedings?

10 A. Yes. The Company has used this methodology to determine the customer and demand-
11 related components for distribution mains in prior KPSC rate proceedings, and the
12 Commission specifically approved this method in the rate order issued in the Company's
13 1990 rate proceeding.
14

15 Q. Please describe the allocation process.

16 A. The allocation process is one in which the functionalized and classified costs of providing
17 utility services are assigned or allocated to specific customer classes. The load
18 characteristics of the customers within each of the major customer classes are assumed to
19 be relatively homogeneous with respect to their usage characteristics. Thus costs can be
20 allocated to these customer classes based on these characteristics. Those costs that have
21 been classified as demand-related costs in the classification process described above are
22 allocated among the customer classes on the basis of the peak period or design-day
23 demands imposed on the system. Energy-related costs are allocated on the basis of the

1 gas commodity supplied to customers. Customer-related costs are allocated to the
2 different customer classes based on the number of customers.

3
4 Q. How are the functionalized and classified costs allocated to the Company's different
5 customer classes?

6 A. Customers are divided into rate groups or classes based on their load and consumption.
7 Each of the customer rate classes includes customers having similar gas load and
8 consumption characteristics. The customers within each class can therefore be billed
9 pursuant to the Company's tariffs or special contract provisions (i.e., interruptible and
10 carriage customers). The Company's CCOS study identifies five classes of customers to
11 which the costs of providing service are assigned or allocated. The Company's customer
12 classes include: residential, commercial, firm industrial, interruptible and carriage
13 customers using less than 200,000 Mcf per year, and large interruptible and carriage
14 customers using 200,000 or more Mcf per year.

15
16 Q. Why does the CCOS study use these five customer rate classes?

17 A. These customer rate classes are the same rate classes used in the CCOS study filed in the
18 Company's last rate proceeding in KPSC Case No. 99-070. These customer classes
19 represent the Company's current rate classes and reflect the Company's current rate
20 design and tariff options. Each of the five customer rate classes represents different
21 customer load and consumption characteristics.

22

1 Q. How does each of the five rate classes compare in relation to such characteristics as
2 annual use per customer, seasonality of use and load factor?

3 A. Page 2 of the CCOS study provides information for the five rate classes related to annual
4 use per customer, seasonality of use, and load factor. Average annual use per customer
5 varies from 66.8 Mcf for the residential class to 647,438 Mcf for the large interruptible
6 and carriage class. Winter season volumes as a percent of annual volumes varies from
7 78.1% for the residential class to .6% for the large interruptible and carriage class.
8 Average class load factors vary from 16.3% for the residential customer class to 55.8%
9 for the large interruptible and carriage customer class. The interruptible and carriage
10 customers may be curtailed under system peak load conditions and therefore have lower
11 priority service than firm customers.

12
13 Q. What is the next step in a CCOS study, once the different customer classes have been
14 identified?

15 A. The next step in the process of assigning and allocating functionalized and classified
16 costs to customer classes is to examine the costs in the context of why the utility incurred
17 the costs in providing services to its customers and how its customers' consumption
18 characteristics impact the utility's cost incurrence decisions. An allocation method is
19 associated with each cost incurred and each customer class contribution to that cost
20 provides the basis for the allocation of the associated cost.

21
22 Q. Can you provide some examples of customer characteristics that cause a utility to incur
23 costs?

1 A. Yes. The customer's request for service is a cost causative characteristic or cost driver
2 that results in an immediate investment in a regulator, a service line and metering
3 facilities and establishes a commitment on the part of the Company to provide, among
4 other things, customer service including responses to customer questions and a monthly
5 customer billing. Hence, the very existence of this customer-utility relationship causes
6 the incurrence of certain costs. The amount of natural gas taken from the utility system,
7 usually expressed volumetrically (Mcf) or in terms of the energy content of the natural
8 gas itself (therms) and referred to as the customer's energy use or usage, is a cost
9 causative characteristic that results in costs being incurred. Additionally, as my
10 testimony will describe in more detail, the magnitude of costs incurred to serve a
11 customer is also driven by the customer's potential rate of energy use, usually expressed
12 in design day usage and referred to as the customer's demand.

13

14 Q. How do such demands affect cost incurrence?

15 A. Cost incurrence is primarily driven by two factors, energy use and the rate at which
16 energy is used. Odorant expense incurred for each customer or customer class for
17 example is closely correlated to the total energy use of each customer or customer class
18 during the year. Similarly, the rate at which energy is used, as measured by the class
19 contribution to total energy usage during the year, serves as the causal link to the
20 incurrence and magnitude of demand-related utility costs.

21

22 Q. Why have you emphasized the rate at which energy is used when describing cost
23 causative customer utilization factors?

1 A. There are two very important factors that drive a natural gas utility's cost incurrence.

2 First, a natural gas utility is a capital intensive enterprise. Second, the natural gas system
3 must be sized so that it has the capability to deliver natural gas to customers during
4 extremely cold conditions (i.e., the "design day"), even though this intense rate of usage
5 may occur only a few days a year, if at all. This combination of capital intensity and
6 sizing to meet peak demands dictates the prominence of the "rate of use" customer
7 demand characteristic of cost incurrence.

8
9 Q. What is the significance of the design-day demand?

10 A. It is critical that gas utility infrastructure be sufficient to meet the simultaneous load (i.e.,
11 design-day demand) of all customers. Furthermore, transmission plant is built to meet
12 the highest peak demand established by customers. Therefore, the class contribution to
13 the design-day demand is an appropriate cost causative factor to be used in the allocation
14 of certain costs to customer classes.

15
16 Q. Briefly describe the methodology used to develop the Company's CCOS study you are
17 sponsoring in this proceeding.

18 A. The methodology used to develop the CCOS study for this proceeding is consistent with
19 the cost functionalization, classification, and customer class allocation processes
20 described above, and is consistent with the methodology used to develop the CCOS study
21 filed in the Company's last Kentucky rate proceeding, KPSC Case No. 99-070.

22 As mentioned previously in my testimony, the CCOS study includes Kentucky
23 jurisdictional capital costs and operating expenses as reported on the Company's books

1 and records for the twelve month period ended August 31, 2006 as functionalized by the
2 FERC USOA. The 13 month average balances (i.e., August 1, 2005 through August 31,
3 2006) of certain rate base components including materials and supplies, gas stored
4 underground, prepayments, and contributions in aid of construction were included in the
5 CCOS study. The total cash working capital allowance included in rate base in the
6 CCOS study is computed based on the traditional 45 days/360 days or 1/8th of O&M
7 expense for the twelve months ended August 31, 2006, excluding cost of gas.

8 In addition, the revenues included in the Company's CCOS study are those
9 revenues recorded during the twelve month period ended August 31, 2006 adjusted to
10 reflect the effect of normal weather on revenues net of gas costs. Revenues are included
11 net of the gas cost recoveries embedded in rates. Gas costs and the associated revenues
12 recoverable through the Gas Cost Adjustment ("GCA") mechanism were excluded from
13 the study.

14
15 Q. Briefly describe how the Company's CCOS study is organized.

16 A. The Company's Kentucky jurisdictional CCOS study consists of 17 pages and is
17 organized as follows:

18 Page 1 – Presents the rate of return on rate base at present rates for each customer class
19 for the 12 months ended August 31, 2006;

20
21 Page 2 – Presents comparative information by customer class for average annual usage,
22 winter season usage as a percentage of total annual usage, and customer load factor;

23
24 Page 3 - Presents the rate base as functionalized to the Storage, Distribution,
25 Transmission and Production functions;

26
27 Page 4 – Presents the classification of the functionalized rate base to Customer, Demand,
28 Commodity, and Direct components;

1
2 Page 5 – Presents the rate base as allocated to the customer classes;
3

4 Pages 6 through 13 – Present the classification of the revenue requirement components
5 (i.e., operating expenses, depreciation, property and other taxes, return, and income taxes)
6 to customer, demand, commodity and direct components, and then the allocation of
7 storage, distribution, transmission and production costs to the customer classes;
8

9 Pages 14 and 15 - Present the derivation of the cost allocation factors used to allocate
10 costs in the CCOS study;
11

12 Page 16 – Presents the computation of revenues at present rates net of gas costs, by rate
13 class using rates in effect during the twelve month period ended August 31, 2006; and
14

15 Page 17 – Summarizes monthly customer costs by rate class.
16

17 Q. Briefly describe the information contained in worksheets 1 through 13 supporting the
18 Company’s CCOS study.

19 A. The information shown on sheets 1 through 13 include detailed supporting information
20 used in the CCOS study including: trial balance containing capital cost and operating
21 expense information for the twelve month period ended August 31, 2006 as well as
22 functional allocations of costs, support for classifications, computations of revenues at
23 present rates, distribution mains study, and the Company’s 1998 meter analysis used to
24 develop certain weighted customer allocation factors used to allocate the Company’s
25 investment in meters.
26

27 CCOS Study Results

28 Q. Please summarize the Company’s CCOS study results.

29 A. Page 1 of the CCOS presents the computation of the rate of return on rate base in total
30 and for each customer class. A return on rate base is calculated for each customer class
31 by subtracting utility operating costs including depreciation and taxes, but excluding gas

1 costs recovered through the GCA clause, from operating margins (i.e., base rate gas
2 revenues excluding gas costs recovered in base rates), and adding industrial electronic
3 flow measurement revenues and other revenues including forfeited discounts and service
4 charge revenues. Dividing the resulting class returns by the class rate base amounts
5 produces the class rates of return.

6 As shown on page 1 of the CCOS study, the total rate of return on rate base at
7 present rates is 6.72%. The residential, commercial, industrial, and large interruptible
8 and carriage class customers have lower rates of return on rate base of 6.24%, 5.08%,
9 6.01%, and 3.68% respectively, as compared to the total rate of return on rate base while
10 the small interruptible and carriage class customers have a higher rate of return of
11 25.92%.

12
13 Q. You mentioned that the CCOS study was based on financial and operating data for the 12
14 months ended August 31, 2006. Would the results of the study differ if the study had
15 been performed on the base year (i.e., April 1, 2006 through March 31, 2007) or the
16 forecasted period (i.e., July 1, 2007 through June 30, 2008) in this case?

17 A. Yes. Although the cost of providing services to customers during the test year and the
18 forecasted period are projected to be higher for all classes of customers, a study prepared
19 on the basis of the cost allocation methodologies used in the CCOS study should result in
20 similar cost relationships between customer classes. It should also be noted that the
21 CCOS study contains five months (i.e., April 1, 2006 through August 31, 2006) of the
22 Company's base year actual financial and operating information. Therefore, the
23 implications of the CCOS study on rate design should be similar.

1 Q. Mr. Uffelman, does this conclude your direct testimony?

2 A. Yes, it does.

EXHIBIT BLU-1



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Professional Experience

Mr. Uffelman is a Partner and U.S. Regulatory Services Leader for Deloitte & Touche's Energy & Resources Practice. Mr. Uffelman has been associated with the regulated utilities industry for over 35 years, including experience as an employee of major investor-owned utilities. Mr. Uffelman also served as Chief Accountant of the Illinois Commerce Commission and Director of Accounting for the Public Utility Commission of Texas. His primary responsibilities include regulatory accounting, revenue requirements development, regulatory and litigation support, financial and business planning, and strategic services. Mr. Uffelman has testified on utility industry issues before public utility commissions and courts in 20 states and in over 60 different proceedings.

Major Projects

- Managed the accounting divisions of two state public utility regulatory commissions. Directed the staff's review of rate filing packages of electric, gas, telephone, and water utilities. Managed the preparation of staff's case in such areas as accounting, tax, rate of return, depreciation, fuel, cost allocation, rate design, forecasted test periods, and financial integrity. Presented testimony as a commission witness in rate cases and other dockets. Recommended accounting, financial and tax policy to commissioners and prescribed ratemaking treatment for complex regulatory issues.
- Participated as a member of a multi-disciplinary team of consultants and attorneys in developing the regulatory strategy and approach for the combination of two large multi-state electric utilities. Addressed the affiliate transaction and cost allocation issues associated with the merger of two electric registered public utility holding companies. Testified to the regulatory treatment for the gain resulting from the sale of a utility's jurisdictional operations. Testified to the proper accounting and ratemaking treatment for production maintenance costs of a large public power association. Developed the price-cap ratemaking methodology for

privatization of a government owned island electric utility. Reviewed internal controls related to an electric utility's fuel procurement, trading operations and fuel adjustment clause filings.

- Testified to a gas company's rate case revenue requirement levels and proposed ratemaking for adoption of Statement of Financial Accounting Standards No. 106 - "Employers' Accounting for Postretirement Benefits Other Than Pensions." Testified to the reasonableness of a gas company's and a water utility's postretirement benefits. Presented a seminar on SFAS 106 to the parties to Hawaii Public Utilities Commission Docket No. 7243.
- Managed the review of a State Uniform System of Accounts (USOA) and recommended changes to comply with the FERC USOA. Worked with utilities to modify their accounting systems to track specific costs as required by public utility commissions. Represented the NARUC accounting committee in developing a USOA for the cellular telecommunications industry. Assisted utilities with regulatory filings with the FERC.
- Testified to deferred accounting treatment (DAT) for plant costs until such time as the generating unit was recognized as plant in service for cost of service and ratemaking purposes. Reviewed the DAT used by a large municipal power agency and the effects of the accounting deferrals on the agency's future rates. Participated in the analysis and implementation of a phase-in plan to rate base a major electric generating station. Chaired the revenue requirements committee of a major electric utility's rate moderation task force responsible for moderating the rate effect of rate basing the utility's three nuclear generating units. Participated as a commission staff member in the prudence reviews of nuclear generating stations. Analyzed and testified to the financial impact on shareholders and rate payers of deregulating a utility's nuclear generating facilities.
- Assisted Cable TV operators to respond with reply comments to the FCC's Notice of Proposed Rule making regarding re-regulation of cable service and cost-of-service standards resulting from the Cable Television Act of 1992. Assisted operators with calculating permitted rates for regulated cable programming services and equipment charges. Testified in Cable TV franchise renewal and late fee proceedings.
- Conducted a national survey and analysis of state commission cost allocation issues and transfer pricing policies. Analyzed the appropriate capital structure to support the utility related operations of a major electric utility's fuel subsidiary. Analyzed and testified to an electric utility's financial reorganization plan and the prudence of its coal contracts. Performed affiliate transaction and cost allocation reviews for major electric, gas, and water utilities. Testified to affiliate transactions, cost allocations, transfer pricing, and accounting control systems for several major electric and gas utilities. Testified to the reasonable and prudently incurred costs of a major gas distribution company's customer information system.
- Responded to a public utility commission's request for information regarding the effects of the Tax Reform Act of 1986 on a major electric utility. Conducted a nationwide survey of U.S. public utility regulators to determine the predominant practice of each of the nation's public utility regulatory commissions regarding the use of certain non-traditional approaches to the calculation of federal income taxes for ratemaking purposes. Testified to the continued use and application of the traditional "stand-alone" method (as opposed to a consolidated effective tax rate method) for computing the income tax component of cost of service. Responded to a public utility commission's request for comments regarding the commission's rules on depreciation methods.
- Directed the review of the outside customer accounts collection function for a large multi-state gas distribution company including the review of the use of third party collection agencies. Directed the regulatory and ratemaking assessment related to the acquisition of water and wastewater properties by a major real estate developer. Testified on behalf of a major real

estate developer in support of the developer's request to finance water and wastewater utility plant additions. Reviewed a major gas and electric utility's legal services function and made recommendations as to the appropriate use of in-house and outside counsel to achieve cost reductions. Analyzed the financial and regulatory effects of an innovative marketing/financing arrangement for a major electric utility. Performed an analysis and comparison of a major utility's present and projected electric rates to those of other utilities.

- Provided litigation support in electric, gas, and water contract rate disputes. Provided litigation support in an electric utility property tax dispute and a mining company lignite contract dispute. Prepared rate filing packages for major electric and gas distribution companies. These filings included revenue requirements, cost of service studies, testimony, exhibits and financial statements. Conducted a management audit of a large southwestern electric utility. Testified to the reliability of a company's GRC filings for ratemaking purposes. Prepared and testified to lead-lag studies for major electric and gas utilities.
- Assisted a Regional Bell Operating Company (RBOC) in responding to a state commission mandated regulatory audit. Regulatory assistance included direct and reply testimony responding to various issues raised by the audit. Managed the review of internal controls to prevent customer "slamming" for a large long-distance reseller and assisted the Company in obtaining an operating license to provide local service.
- Directed the accounting, budgeting, and financial functions associated with project accounting as a member of the project construction team of a major electric utility. Directed the cash accounting and cash management functions of a major utility, including investments, borrowings, and commercial bank relations. Supervised internal audits of a major electric and gas utility, prepared audit reports and conducted management audit conferences.

Mr. Uffelman has provided client services to a number of regulated and non-regulated entities including:

AGL Resources	Japanese Ministry of Economics
Amerada Hess	KKR Group
American Electric Power Co., Inc.	Los Angeles DWP
American Water	Lower Colorado River Authority
AT&T Broadband/Tele-Communications, Inc.	MidAmerican Energy Company
Austin Energy	Mirant
Big Rivers Electric Corporation	NARUC
Brazos River Authority	National Cable Television Association
Cablevision Systems Corporation	New York Power Authority
Cayman Island Government	OGE Energy Corp.
Centel (Electric Utility Business)	ONEOK Inc. (KGS and ONG)
Chugach Electric Association, Inc.	Pacific Gas and Electric Company
Citizens Utilities Company	PacifiCorp
City of Garland, Texas	Progress Energy Florida
City Utilities, Springfield, Missouri	Public Service Electric and Gas Company
CLECO Corporation	Reliant Energy
Commonwealth Edison	Robson Communities Utilities
Corning Natural Gas Corporation	SBC
Duquesne Light Company	Sempra Energy
Edison Electric Institute	Sierra Pacific Resources
Elizabethtown Gas Company	Southern Company
El Paso Electric Company	Southwest Gas Corporation

ENSERCH (Lone Star Gas)
Energy East
Entergy
EXCEL Communications, Inc.
FPL Group Inc.
Great Plains Energy
Hawaiian Electric Company
Indianapolis Water Company

Tennessee Valley Authority
Texas-New Mexico Power Company
The Carlyle Group
Texas Utilities Company
United Water Resources
Waste Management, Inc.
Xcel Energy

Testimony

- Testified before the Alaska, Arizona, California, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Nevada, New Jersey, New Mexico, New York, Oklahoma, Oregon and Texas public utility commissions. Testified before the Illinois Legislature; the Texas Railroad Commission; the Supreme Court of the State of New York; the Circuit Courts for Baltimore, Maryland and Cook County, Illinois; the US District Court for Colorado; the King County, Seattle, Washington franchise authority; the City Council of Garland, Texas; and the Board of Water and Power Commissioners, the Commerce, Energy and Natural Resources Committee, and the City Council of the City of Los Angeles, California.

Certifications and Memberships

- Certified Public Accountant and member of the American Institute of Certified Public Accountants and the Texas Society of Certified Public Accountants
- Licensed Certified Public Accountant in Illinois and Texas
- Completed the National Association of Regulatory Utility Commissioners (NARUC) Annual Regulatory Studies Program
- Served as a member of the NARUC Staff Subcommittee on Accounts
- Served as Chairman of the Texas Society of Certified Public Accountants Natural Gas, Telecommunications, and Electric Industries Committee
- Served on the University of Texas Regulatory Institute Advisory Committee and as an instructor for the University of Texas Regulatory Institute
- Serves on the Advisory Council for the Center for Public Utilities at New Mexico State University
- Moderated and participated in panel discussions on numerous industry topics

Education

- Illinois State University (MBA - Finance)
- Southern Illinois University (BS - Accounting)

Presentations

- *Rate Case Training*, Public Utility Commission of Texas, Austin, Texas, February 14, 2006
- *Rate Case Challenges*, Southeastern Electric Exchange, Baltimore, Maryland, June 30, 2005

- *FERC Update*, Southeast Public Utility Accounting Workshop, Tampa, Florida, March 29-30, 2004
- *Regulatory Compliance Infrastructure Assessment for the Energy Industry*, Deloitte & Touche Energy Conference, Washington, D.C., June 18-20, 2003
- *Ratemaking Overview*, Sierra Pacific Power Company and Nevada Power Company, Las Vegas and Reno, Nevada, June 26-27, 2001
- *Public Utility Training*, California Public Utilities Commission, San Francisco, California, November 9, 2000
- *Shared Service Organizations*, EEI/AGA Accounting Committees, Savannah, Georgia, May 23, 2000
- *Utility Regulatory and Litigation Services Practice*, Deloitte & Touche LLP Strategic Planning Group Meeting, Atlanta, Georgia, June 2-3, 1999
- *Energy Without Boundaries – But Not Without Rules*, Deloitte & Touche LLP Utilities/Energy Conference, Toronto, Ontario, July 13-15, 1998
- *Affiliate Transactions - Recent Developments*, Southeast Public Utility Accounting Workshop, Pinehurst, North Carolina, April 27-29, 1998
- *Stranded Cost Identification and Measurement*, EEI/AGA Accounting Committees, Albuquerque, New Mexico, December 9, 1997
- *Tax Implications of Electric Utility Industry Restructuring*, The Council of State Governments – West, San Francisco, California, August 21, 1997
- *Regulatory and Litigation Services*, Deloitte & Touche LLP National Energy/Utilities Conference, Los Angeles, California, July 28, 1997
- *Tax Implications of U.S. Electric Utility Industry Restructuring*, German Delegation on Energy Restructuring, Sponsored by the United States Department of Energy and the State Department, Houston, Texas, March 3, 1997
- *Tax Implications of Electric Utility Industry Restructuring*, National Association of Regulatory Utility Commissioners, Winter Committee Meetings, Washington, DC, February 26, 1997
- *Electric Utility Industry Restructuring*, NJUA Accounting and Tax Committee, Jamesburg, New Jersey, September 27, 1996
- *Managing Potentially Stranded Costs (PSC) in the Electric Utility Industry*, EXNET Utility & Telecommunications Accounting and Tax Conference, Washington, DC, May 7, 1996
- *Electric Utility Stranded Costs*, EXNET Utility & Telecommunications Accounting and Tax Conference, Washington, DC, May 4, 1995
- *Overview of the Utility Ratemaking Process in Texas*, Deloitte & Touche LLP Utility Training Seminar, Dallas, Texas, October 3, 1994
- *FERC Accounting Training Seminar*, ONEOK Inc., Tulsa, Oklahoma, May 24, 1994

- *President Clinton's Energy Tax*, Midwest Gas Association, Inc. Accounting and Finance Conference, Minneapolis, Minnesota, April 15-16, 1993
- *SFAS No. 106 - Employers' Accounting for Postretirement Benefits, Other Than Pensions*, Public Utilities Roundtable, Dallas, Texas, November 30, 1992
- *SFAS No. 106 - Employers' Accounting for Postretirement Benefits Other Than Pensions*, American Gas Association Rate Committee Meeting, Houston, Texas, September 20, 1992
- *FERC Accounting Training Seminar*, City of College Station, Texas, June 9, 1992
- *Seminar on SFAS No. 106 - Employers' Accounting for Postretirement, Benefits Other Than Pensions*, Parties to Hawaii Public Utilities Commission Docket No. 7243, May 7, 1992
- *Affiliate Transactions and Cross Subsidy Issues*, Public Utilities Reports, Inc. and The Management Exchange, 10th Annual Utility and Telecommunications Accounting and Tax Conference, Washington, DC, May 2, 1991
- *Regulatory Accounting and The Ratemaking Process*, National Cable TV Association (NCTA) Annual Convention, New Orleans Convention Center, New Orleans, Louisiana, March 26, 1991
- *Fundamental Issues in Utility Ratemaking*, University of Texas Regulatory Institute, Management Development Program, Austin, Texas, June 12-14, 1990
- *Fundamentals of Utility Regulation*, University of Texas Regulatory Institute, Management Development Program, Austin, Texas, June 13-15, 1989
- *Phase-Ins: Bridging the Gap Between Traditional Ratemaking and Market Forces*, TSCPA Public Utilities Accounting and Ratemaking Conference, Dallas, Texas, April 17, 1986
- *Rate Moderation Plans and Regulatory Responsibility*, 10th Annual Public Utilities Conference, University of Texas at Dallas, Dallas, Texas, July 18, 1985
- *Promoting Stable and Efficient Utility Operations - Management Audits of Public Utilities*, Joint Committee on Public Utility Regulation of the Illinois Legislature, Chicago, Illinois, February 14, 1985

Publications

- *Cost Allocation and Affiliate Transactions: A Survey and Analysis of State Cost Allocation Issues and Transfer Pricing Policies*, June 1999. Mr. Uffelman co-authored this Deloitte & Touche report on behalf of the Edison Electric Institute.
- *Federal, State and Local Tax Implications of Electric Utility Industry Restructuring*, October 1996. Mr. Uffelman co-authored Deloitte & Touche's analysis for The National Council on Competition and the Electric Industry.
- *Survey of Federal Income Taxes in Regulation*, March 1994. Mr. Uffelman co-authored this report on how public utility regulatory commissions determine federal income tax expense for ratemaking purposes.
- *Accounting for Public Utilities* published by Matthew Bender and updated annually. Mr. Uffelman is a contributing author on this work which provides a basic, but comprehensive, analysis of accounting for public utilities.

Testimony

Alaska

Alaska Public Utilities Commission

- APUC Docket No. U-93-1, Rate Case; direct testimony on behalf of Chugach Electric Association, Inc., January 1993; Rebuttal testimony on behalf of Chugach Electric Association, Inc., February 1993; testified to the proper accounting and ratemaking treatment for production maintenance costs.

Regulatory Commission of Alaska

- RCA Docket No. U-02-47, Revenue Requirements Study; prefiled testimony on behalf of Waste Management of Alaska, Inc., March 2003; testified to the functioning of WMA's revenue requirements models and the input of test year data, both financial and statistical, into the models for each of WMA's regulated service areas; prefiled reply testimony on behalf of Waste Management of Alaska, Inc., May 2004

Arizona - Arizona Corporation Commission

- ACC Docket No. E-1032-93-111, Rate Case; rebuttal testimony on behalf of Citizens Utilities Company's Arizona Gas Division, January 1994, regarding the effects of adoption of SFAS No. 106 - "Employers' Accounting for Postretirement Benefits Other Than Pensions."
- ACC Docket No. E-1032-92-073, Application for approval of the accounting method used to record AFUDC. Direct testimony on behalf of Citizens Utilities Company, May 1994.
- ACC Docket No. U-1551-93-272, Rate Case; rebuttal testimony, May 1994 on behalf of Southwest Gas Corporation regarding the prudence of costs associated with the development of the Company's customer information system.
- ACC Docket No. U-2199-94-439, Application for approval of financing and accounting orders. Direct testimony on behalf of Pima Utility Company (Robson Communities), December 1994; rebuttal testimony on behalf of Pima Utility Company (Robson Communities), May 1995.
- ACC Docket No. U-2492-94-448, Application for approval of financing and accounting orders. Direct testimony on behalf of SaddleBrooke Development Company (Robson Communities), December 1994. Rebuttal testimony on behalf of SaddleBrooke Development Company (Robson Communities), May 1995.
- ACC Docket No. U-2849, Application of SaddleBrooke Utility Company for a rate increase. Direct testimony (cost of capital) on behalf of SaddleBrooke Utility Company, (Robson Communities), November 1995.
- ACC Docket No. E-1032-95-433, Application of Citizens Utilities Company, Arizona Electric Division, for a hearing to determine the fair value of its properties for ratemaking purposes. Rebuttal testimony on behalf of Citizens Utilities Company, July 1996. Rejoinder testimony on behalf of Citizens Utilities Company, August 1996. (Accounting method used to record AFUDC)
- ACC Docket No. E-1032-95-473, Application of Citizens Utilities Company, Northern Arizona Gas Division, for a hearing to determine the fair value of its properties for ratemaking purposes. Rebuttal testimony on behalf of Citizens Utilities Company, August 1996. Rejoinder testimony on behalf of Citizens Utilities Company, September 1996. (Accounting method used to record AFUDC)

- ACC Docket No. E-1032-95-417, Application of Citizens Utilities Company, Maricopa Water/Wastewater Division, for a hearing to determine the fair value of its properties for ratemaking purposes. Rebuttal testimony on behalf of Citizens Utilities Company, September 1996. Rejoinder testimony on behalf of Citizens Utilities Company, October 1996. (Accounting method used to record AFUDC)
- ACC Docket No. U-1944-92-261, Application of Lago Del Oro Water Company (Robson Communities) for financing authorization. Rebuttal testimony on behalf of Robson Communities, December 1996. (Capital structure and use of Advances and Contributions in Aid of Construction)
- ACC Docket No. U-2849-97-383, Application of SaddleBrooke Utility Company (Robson Communities) for a rate increase; direct testimony (cost of capital) on behalf of SaddleBrooke Utility Company, June 1997.
- ACC Docket No. G-01551A-00-0309, Earnings Determination; supplemental testimony, May 2001, on behalf of Southwest Gas Corporation regarding the appropriateness of the inclusion of certain items in the rate case test year.

California

California Public Utilities Commission

- Order Instituting Rulemaking/Investigation on the Commission's Own Motion to Assess and Revise the New Regulatory Framework for Pacific Bell and Verizon California Inc. (R. 01-09-001/I. 01-09-002)
- Direct testimony on behalf of SBC Pacific Bell in Phase 2A, May 2002, in response to Overland Consulting's regulatory audit of Pacific Bell relating to various issues including depreciation reserve deficiency amortization and postretirement benefits other than pensions; reply testimony on behalf of SBC Pacific Bell in Phase 2A, May 2002.
- Direct testimony on behalf of SBC Pacific Bell in Phase 2B, June 2002, relating to local competition costs, software buy-out agreement, local number portability costs, and contingent liabilities; reply testimony on behalf of SBC Pacific Bell in Phase 2B, July 2002.
- California-American Water Company Compliance Filing Regarding Review By Deloitte & Touche LLP In CPUC Case Nos. A.05-02-012 And A.05-02-013; direct testimony on behalf of California-American Water Company regarding the reliability of the Company's General Rate Case filings for ratemaking purposes, April 2005; rebuttal testimony on behalf of California-American Water Company, July 2005.

City of Los Angeles

- Direct testimony on behalf of the Los Angeles Department of Water and Power regarding Water System Rate Proposal (Proposed Amendments to Water Rates Ordinance No. 170435) to the Board of Water and Power Commissioners; the Commerce, Energy and Natural Resources Committee of the City Council; and the City Council, April 2004.

Colorado - US District Court for Colorado

- Civil Action No. 01-BB-1546(PAC) Western Retail Energy Company, Plaintiff, v. TXU Energy Services Company, Defendant; expert report and testimony on behalf of TXU Energy Services regarding natural gas pricing, June 2002

Georgia - Georgia Public Service Commission

- Docket No. 14311-U, Atlanta Gas Light Company, Rate Case; direct testimony on behalf of AGL regarding AGL's cash working capital requirement and lead-lag study, January 2002

Hawaii - Hawaii Public Utilities Commission

- Parties to HPUC Docket No. 7243; seminar on SFAS No. 106 - "Employers' Accounting for Postretirement Benefits Other Than Pensions," May 1992.

Illinois

Illinois Commerce Commission

- Docket Nos. 87-0043, 87-0044, 87-0057, 87-0096, consolidated ; Commonwealth Edison Company, Rate Case; direct testimony regarding spin-off of nuclear generation assets, April 1987, on behalf of:
 - The People of the State of Illinois, by Neil F. Hartigan, Attorney General
 - The Governor of the State of Illinois, James R. Thompson, by the Governor's Office of Consumer Services
 - The People of Cook County, by Richard M. Daley, Cook County State's Attorney
 - William G. Shephard, Small Business Utility Advocate
- Approximately twelve cases as ICC Staff witness. (Mr. Uffelman testified in approximately twelve cases as a Staff witness of the Illinois Commerce Commission. Mr. Uffelman does not have copies of his testimony which he filed on behalf of the ICC Staff, but copies can be obtained from the ICC.)

Joint Committee on Public Utility Regulation of the Illinois Legislature

- Direct testimony regarding "Management Audits of Public Utilities" on behalf of the Illinois Commerce Commission, February 1985.

Circuit Court of Cook County, Illinois

- Case No. 95CH11993; BOE AND DEBRA CHMIL, Plaintiff, v. TELE-COMMUNICATIONS, INC., ET AL., Defendant; direct testimony on behalf of Defendant, August 1998

Indiana - Indiana Utility Regulatory Commission

- IURC Cause No. 39713, Rate Case; direct testimony on behalf of Indianapolis Water Company, June 1993, regarding the effects of adoption of SFAS No. 106 - "Employers' Accounting for Postretirement Benefits Other Than Pensions."

Iowa - Iowa Utilities Board

- IUB Docket Nos. RPU-01-3 and RPU-01-___ ; direct testimony on behalf of MidAmerican Energy Company, June 2001; issues related to the prior flow-through of Iowa state income taxes

Kansas - Kansas State Corporation Commission

- KSCC Docket No. 175,456-U; rebuttal testimony on behalf of Centel Corporation (CENTEL), August 1991; sale and transfer of the Electrical Utility Operations and Business of CENTEL to UtiliCorp United, Inc. (UTILICORP).
- KSCC Docket No. 03-KGSG-602-RTS; rebuttal testimony on behalf of Kansas Gas Service, a Division of ONEOK, Inc. August 2003, regarding the allocation of ONEOK's A&G and corporate overhead costs to KGS.
- KSCC Docket No. 06-KGSG-1209-RTS; rebuttal testimony on behalf of Kansas Gas Service, a Division of ONEOK, Inc. October 2006, regarding the allocation of ONEOK's A&G and corporate overhead costs to KGS.

Kentucky - Kentucky Public Service Commission

- KPSC Case 9613 Rebuttal, November 1986; rebuttal testimony on behalf of Big Rivers Electric Corporation regarding financial reorganization plan and prudence of coal contracts.

Louisiana - Louisiana Public Service Commission

- LPSC Docket No. U-24064; Red Simpson, Inc. et al. v. Cleco Corporation; in re: Alleged acts of prohibited subsidization of non-regulated affiliates, violation of General Orders and unfair competition through predatory pricing; direct testimony on behalf of Cleco Corporation, June 2000; rebuttal testimony on behalf of Cleco Corporation, September 2000

Maryland - Circuit Court For Baltimore, Maryland

- Case No. 95311038/CL204287; LOUIS BURCH, ET AL., Plaintiff, v. UNITED CABLE TELEVISION OF BALTIMORE LIMITED PARTNERSHIP, Defendant; direct testimony on behalf of Defendant, June 1997

Nevada**Public Service Commission of Nevada**

- PSCN Docket Nos. 93-3003, et al. Rate Case Rehearing Issues; Direct testimony, April 1994 on behalf of Southwest Gas Corporation and rebuttal testimony, July 1994 on behalf of Southwest Gas Corporation relating to the prudence of costs associated with the development of the Company's customer information system.

Nevada Public Utilities Commission

- NPUC Docket No. 04-3011, Rate Case; direct testimony, March 2004 on behalf of Southwest Gas Corporation relating to cash working capital; rebuttal testimony, June 2004 on behalf of Southwest Gas Corporation relating to cash working capital.

New Jersey - New Jersey Board of Public Utilities

- NJBPU Docket No. GR 02040245, Rate Case; direct testimony, April 2002 on behalf of NUI Utilities Inc. d/b/a Elizabethtown Gas Company, regarding cash working capital requirement and lead-lag study; supplemental testimony, July 2002 on behalf of NUI Utilities Inc. d/b/a Elizabethtown Gas Company, regarding cash working capital requirement and lead-lag study; rebuttal testimony, September 2002 on behalf of NUI Utilities Inc. d/b/a Elizabethtown Gas Company, regarding cash working capital requirement and lead-lag study.

New Mexico - New Mexico Public Service Commission

- Docket No. 2162, Rate Case, El Paso Electric Company; direct testimony, November 1987 on behalf of EPE; testified to EPE's cost allocation study as to compliance with the NMPSC's Order of January 16, 1987, approving the stipulation in Case No. 2074 relating to the Company's general diversification plan.

New York**New York Public Service Commission**

- NYPSC Case No. 91-G-1199 Rate Case; on behalf of Corning Natural Gas Corporation, November 1991; direct testimony regarding the effects of adoption of SFAS No. 106 - "Employers' Accounting for Postretirement Benefits Other Than Pensions."

Supreme Court of The State of New York

- Village of Bergen *et al*, Petitioners, v. Power Authority of the State of New York, Respondent Index No. 081556; testimony on behalf of the New York Power Authority (NYPA) January 1999, regarding the allocation of overhead costs as one of the components of the rate charged by NYPA.

Oklahoma - Oklahoma Corporation Commission

- Cause No. PUD 200400610, Application of Oklahoma Natural Gas Company, a Division of ONEOK, Inc., for a Review and Change or Modification in its Rates, Charges, Tariffs, and Terms and Conditions of Service. Rebuttal testimony, June 2005, on behalf of Oklahoma Natural Gas related to the continued use of the Distrigas Method by ONEOK for allocating corporate administrative and general expenses to the various ONEOK business units.

- Cause No. PUD 200500151, application of Oklahoma Gas and Electric Company ("OG&E") for an Order of the Commission authorizing Applicant to Modify its Rates, Charges, and Tariffs for retail Electric Service in Oklahoma. Rebuttal testimony, September 2005, on behalf of OG&E related to the continued use of the Distringas Method by OGE Energy Corp. ("OGE") for allocating corporate administrative and general expenses to the various OGE business units.

Oregon - Public Utility Commission of Oregon

- PUCO Case UE 170, Pacific Power & Light, Request for a General Rate Increase. Rebuttal testimony, June 2005, on behalf of PacifiCorp related to the continued use and application of the traditional "stand-alone" method (as opposed to a consolidated effective tax rate method) for computing the income tax expense component of cost of service.

Texas

Texas Public Utility Commission

- PUCT Docket No. 6350, El Paso Electric Company Rate Case. Direct testimony on behalf of the PUCT Staff, October 1985 on various issues including deferred accounting treatment, nuclear plant phase-in plan, nuclear decommissioning costs and cash working capital.
- PUCT Docket No. 7460, El Paso Electric Company Rate Case. Rebuttal testimony on behalf of EPE, August 1987 supporting the Company's deferred tax study and position.
- PUCT Docket No. 9165, El Paso Electric Company Rate Case. Direct testimony on behalf of EPE, November 1989 regarding the accuracy and reliability of the Company's rate case data and information.
- PUCT Docket No. 9945, El Paso Electric Company Rate Case. Direct testimony on behalf of EPE, July 1991 regarding reasonableness and necessity of rate case fees and expenses.
- PUCT Docket No. 10060, Brazos River Authority Rate Case. Direct testimony on behalf of BRA, February 1991 relating to BRA's accounting and indirect cost allocation system, and revenue requirement determination.
- PUCT Docket No. 10200, Texas-New Mexico Power Company Rate Case. Prudence rebuttal testimony on behalf of TNP, December 1991 relating to plant in service balance for ratemaking purposes. Revenue requirements rebuttal testimony on behalf of TNP, January 1992 regarding plant in service balance, capital structure and deferred accounting treatment.
- PUCT Docket No. 16705, Entergy Gulf States, Inc.'s Transition to Competition Plan. Direct testimony on behalf of EGSI, November 1996 regarding affiliate transactions and depreciation expense accounting. Supplemental direct testimony on behalf of EGSI, April 1997, regarding affiliate transactions and regulatory accounting issues associated with EGSI's transition to competition plan. Rebuttal testimony on behalf of EGSI, October 1997, associated with EGSI's transition to competition plan.

Railroad Commission of Texas

- RCT Docket No. GUD8664, Lone Star Pipeline Company and Lone Star Gas Company - Transmission Rate Case. Rebuttal testimony on behalf of Lone Star Gas Company on the issues of cash working capital and postretirement benefits other than pensions, January 1997.

City of Garland, Texas

- Testimony before the Garland City Council, April 1995, regarding the review of selected financial and rate-making practices of the Texas Municipal Power Agency (TMPA).

- **Washington - King County, Seattle, Washington**
- Renewal of King County Cable Television Franchises of TCI Cablevision of Washington, Inc. Rebuttal testimony on behalf of TCI Cablevision of Washington, Inc., October 1995 regarding reasonableness of TCI's compensation for franchise.

Employment History of Bernard L. Uffelman

Deloitte & Touche LLP – Austin, Texas

- U.S. Regulatory Services Leader, Energy & Resources June 1997 to present
- Partner, Public Utility Services July 1994 to June 1997

KPMG Peat Marwick – Austin, Texas

- Partner in Charge – National Utility Consulting October 1993 to July 1994
- Partner, National Utility Consulting July 1993 to October 1993
- Director, National Utility Consulting October 1990 to July 1993

FINANCO, Inc. – Austin, Texas

- Principal & Shareholder November 1988 to October 1990

Peat Marwick Main & Co. – Austin, Texas

- Senior Manager – National Utilities Industry Practice May 1986 to November 1988

Texas Public Utility Commission – Austin, Texas

- Director of Accounting April 1985 to May 1986

Illinois Commerce Commission – Springfield, Illinois

- Chief Accountant September 1982 to April 1985

Houston Lighting and Power Company

- Project Controller 1982

Illinois Commerce Commission – Springfield, Illinois

- Accountant 1980 to 1982

Central Louisiana Electric Company – Lafayette, Louisiana

- Manager of Regulatory Accounting 1979 to 1980

Illinois Power Company – Decatur, Illinois

- Rate Administrator 1977 to 1979
- Cash Accountant 1972 to 1977
- Internal Auditor 1969 to 1972

EXHIBIT BLU-2

Atmos Energy Kentucky
Case No. 2006-00464
Forecasted Test Period Filing Requirements

FR 10(9)(v)

Description of Filing Requirement:

If gas, electric or water utility with annual gross revenues greater than \$5,000,000, cost of service study based on methodology generally accepted in industry and based on current and reliable data from single time period; and

Response:

Please see attached cost of service study as discussed in Mr. Uffelman's testimony.

ATMOS ENERGY CORPORATION - KENTUCKY
 CLASS COST OF SERVICE STUDY
 RATE OF RETURN AT PRESENT RATES
 TWELVE MONTHS ENDED AUGUST 31, 2006

Line No.	Cost Item	Total (a)	Firm Residential (b)	Firm Commercial (c)	Firm Industrial (d)	Interr. & Carriage (e)	Large Int. & Carr. (f)
1	Total Operating Margins	\$ 50,616,116	\$ 28,623,831	\$ 11,637,208	\$ 693,379	\$ 5,610,647	\$ 4,051,050
2							
3	O & M Expense	\$ 19,762,869	\$ 10,794,331	\$ 4,804,661	\$ 322,075	\$ 1,336,780	\$ 2,505,022
4							
5	Deprec. & Amortization	\$ 11,638,071	\$ 7,149,959	\$ 3,031,059	\$ 127,912	\$ 526,130	\$ 803,010
6							
7	Property & Other Taxes	\$ 3,620,029	\$ 2,197,307	\$ 942,883	\$ 43,299	\$ 171,525	\$ 265,016
8							
9	Interest	\$ 6,315,594	\$ 3,780,870	\$ 1,675,251	\$ 93,639	\$ 313,972	\$ 451,861
10							
11	Pre-Tax Expenses	\$ 41,336,563	\$ 23,922,467	\$ 10,453,854	\$ 586,925	\$ 2,348,408	\$ 4,024,909
12							
13	Taxable Income	\$ 9,279,553	\$ 4,701,365	\$ 1,183,354	\$ 106,454	\$ 3,262,240	\$ 26,141
14							
15	Income Taxes	\$ 3,670,063	\$ 1,859,390	\$ 468,017	\$ 42,103	\$ 1,290,216	\$ 10,339
16							
17	Return	\$ 11,925,084	\$ 6,622,845	\$ 2,390,588	\$ 157,990	\$ 2,285,996	\$ 467,663
18							
19	Rate Base	\$ 177,402,053	\$ 106,202,873	\$ 47,057,010	\$ 2,630,286	\$ 8,819,321	\$ 12,692,562
20							
21	Rate Of Return	6.72%	6.24%	5.08%	6.01%	25.92%	3.68%

ATMOS ENERGY CORPORATION - KENTUCKY
 CLASS COST OF SERVICE STUDY
 RATE CLASS COMPARISONS

Line No. Description	Firm Residential (a)	Firm Commercial (b)	Firm Industrial (c)	Interr. Carriage (d)	Large Int. & Carr. (e)
1 Average Annual Use Per Customer (Mcf)	66.8	314.1	3,270.5	46,015.5	647,438.3
2 Winter Season as a % of Annual Use	78.1%	71.4%	66.5%	8.4%	0.6%
3 Class Load Factor Average Day / Design Day	16.3%	18.9%	24.2%	45.8%	55.8%

ATMOS ENERGY CORPORATION - KENTUCKY
 CLASS COST OF SERVICE STUDY
 RATE BASE - AUGUST 31, 2006

Line No.	Item	Total (a)	Storage (b)	Distribution (c)	Transmission (d)	Production (e)	Notes (f)
1	Gas Plant	\$ 298,500,757	\$ 7,391,646	\$ 261,302,448	\$ 28,807,276	\$ 999,387	[1]
2	Construction in Progress	\$ 4,180,331	\$ 103,672	\$ 3,659,462	\$ 403,402	\$ 13,795	[2]
3	Material & Supplies	\$ 91,516	-	\$ 86,940	\$ 4,576	-	[3][5]
4	Gas Stored Underground	\$ 35,482,537	\$ 35,482,537	-	-	-	[3]
5	Prepayments	\$ 688,685	\$ 17,079	\$ 602,875	\$ 66,458	\$ 2,273	[1][3]
6	Cash Working Capital Allowance	\$ 2,470,359	\$ 55,089	\$ 1,849,558	\$ 565,712	\$ -	[4]
7							
8		\$ 341,414,185	\$ 43,050,023	\$ 267,501,283	\$ 29,847,424	\$ 1,015,455	
9							
10	Deduct:						
11	Reserves:						
12	Deprec. & Amort.	\$ 129,917,266	\$ 4,434,186	\$ 106,086,845	\$ 18,596,921	\$ 799,314	[2]
13	Deferred Income Taxes	\$ 30,374,702	\$ 753,293	\$ 26,590,014	\$ 2,931,159	\$ 100,236	[1]
14	Customer Advances Const.	\$ 3,717,903	-	\$ 3,532,008	\$ 185,895	\$ -	[3][5]
15							
16	Total Rate Base Deductions	\$ 164,009,871	\$ 5,187,479	\$ 136,208,867	\$ 21,713,975	\$ 899,551	
17							
18							
19	Rate Base	\$ 177,404,314	\$ 37,862,544	\$ 131,292,416	\$ 8,133,449	\$ 115,904	

- Notes
- [1] Allocated By Gross Plant Percentage, See Sheet 1
 - [2] Identified Where Possible, Residual Allocated By Gross Plant Percentage, See Sheet 1
 - [3] 13 month avg. balance ended 8/31/2006
 - [4] One Eighth O & M, Spread By O & M Percentage, Not Including Cost Of Gas, See Sheet 1
 - [5] 95% Distribution, 5% Transmission

ATMOS ENERGY CORPORATION - KENTUCKY
 CLASS COST OF SERVICE STUDY
 RATE BASE - CLASSIFICATION

Line No.	Item	Total (a)	Customer (b)	Demand (c)	Commodity (d)	Direct (e)	Notes (f)
1	Storage	\$ 37,862,544	\$ -	\$ 18,931,272	\$ 18,931,272	\$ -	[1]
2	Distribution	\$ 131,292,416	\$ 82,202,182	\$ 46,582,549	\$ -	\$ 2,507,685	[2]
3	Transmission	\$ 8,133,449	\$ -	\$ 8,133,449	\$ -	\$ -	[3]
4	Production	\$ 115,904	\$ -	\$ 115,904	\$ -	\$ -	[3]
5							
6							
7							
8							
9							
10	Total Rate Base	\$ 177,404,313	\$ 82,202,182	\$ 73,763,174	\$ 18,931,272	\$ 2,507,685	

Notes
 [1] 50% Demand, 50% Commodity
 [2] Based On Distribution Plant Accounts, See Sheet 2
 [3] 100 % Demand

ATWOS ENERGY CORPORATION - KENTUCKY
 CLASS COST OF SERVICE STUDY
 Allocation of RATE BASE to Classes of Service

Line No.	Item	Alloc. Factor [2]	Total (b)	Firm Residential (c)	Firm Commercial (d)	Firm Industrial (e)	Interr. & Carriage (f)	Large Int. & Carr. (g)
1	Storage	Design-B	\$ 18,931,272	\$ 12,150,090	\$ 6,167,808	\$ 569,831	\$ 35,969	\$ 7,574
2		Winter	\$ 18,931,272	\$ 11,152,412	\$ 5,982,282	\$ 660,701	\$ 969,281	\$ 166,596
3			\$ 37,862,544	\$ 23,302,502	\$ 12,150,090	\$ 1,230,532	\$ 1,005,250	\$ 174,170
4	Distribution [1]							
5	Mains	Cust-A	\$ 11,253,479	\$ 9,980,711	\$ 1,245,760	\$ 13,504	\$ 11,253	\$ 2,251
6		Design-A	\$ 43,643,190	\$ 18,373,783	\$ 9,326,550	\$ 859,771	\$ 5,280,826	\$ 9,802,261
7								
8	Services	Cust-D	\$ 40,706,521	\$ 28,832,429	\$ 11,874,092	\$ -	\$ -	\$ -
9								
10	Meters	Cust-M	\$ 7,636,583	\$ 5,205,095	\$ 2,143,589	\$ 158,077	\$ 129,822	\$ -
11								
12	Other	Cust-C	\$ 22,605,599	\$ 14,609,999	\$ 7,294,827	\$ 83,641	\$ 341,345	\$ 273,528
13		Design-A	\$ 2,939,359	\$ 1,237,470	\$ 628,141	\$ 57,905	\$ 355,662	\$ 660,180
14								
15	Direct - Other	Cust-E	\$ 2,507,685	\$ -	\$ -	\$ -	\$ 1,390,762	\$ 1,116,923
16								
17	Total Distribution		\$ 131,290,155	\$ 78,239,487	\$ 32,512,959	\$ 1,172,898	\$ 7,509,670	\$ 11,855,142
18								
19	Transmission	A&P	\$ 8,133,449	\$ 4,595,399	\$ 2,360,327	\$ 223,670	\$ 300,124	\$ 653,929
20								
21	Production	A&P	\$ 115,904	\$ 65,486	\$ 33,635	\$ 3,187	\$ 4,277	\$ 9,319
22								
23	Total Rate Base		\$ 177,402,053	\$ 106,202,873	\$ 47,057,010	\$ 2,630,286	\$ 8,819,321	\$ 12,692,562

Note [1] Distribution Rate Base As Classified on Page 4 is Allocated between Mains, Services, etc. By Applying the Percent Of Total Classification In Distribution Accounts shown On Sheet 2.

[2] Allocation Factors Derived On Page 14

ATMOS ENERGY CORPORATION - KENTUCKY
 CLASS COST OF SERVICE STUDY
 STORAGE - CLASSIFICATION

Line No.	Item	Total (a)	Customer (b)	Demand (c)	Commodity (d)	Direct (e)	Notes (f)
1	Accts. 818 & 819	\$ 67,836	\$ -	\$ -	\$ 67,836	\$ -	[1][3]
2							
3	All Other Accounts	\$ 187,649	\$ -	\$ 93,825	\$ 93,824	\$ -	[2][3]
4							
5	Admin. & General	\$ 185,687	\$ -	\$ 92,844	\$ 92,843	\$ -	[2][5]
6							
7	Depre. & Amortization	\$ 51,344	\$ -	\$ 25,672	\$ 25,672	\$ -	[4][5]
8							
9	Property & Other Taxes	\$ 89,777	\$ -	\$ 44,889	\$ 44,888	\$ -	[4][6]
10							
11	Return	\$ 3,051,721	\$ -	\$ 1,525,861	\$ 1,525,860	\$ -	[4][7]
12							
13	Income Taxes	\$ 1,113,982	\$ -	\$ 556,991	\$ 556,991	\$ -	[4][8]
14							
15							
16	Revenue Requirement	\$ 4,747,996	\$ -	\$ 2,340,082	\$ 2,407,914	\$ -	

- | | |
|-------|---|
| Notes | [1] Compressor Station Expense Fuel Accounts, 100 % Commodity |
| | [2] 50 % Demand, 50% Commodity |
| | [3] Total From Sheet 3 |
| | [4] Classified Based On Rate Base Classification Percentage Table, Sheet 2 |
| | [5] Allocated To Functions On Sheet 1 |
| | [6] Total From Sheet 3; Allocated To Functions By Gross Plant Pct., Sheet 1 |
| | [7] Rate Of Return From Sheet 3; Applied To Functional Rate Base, Page 3 |
| | [8] Total From Sheet 3; Allocated To Functions By Rate Base Pct., Sheet 1 |

ATMOS ENERGY CORPORATION - KENTUCKY
 CLASS COST OF SERVICE STUDY
 Allocation of STORAGE COSTS to Classes of Service

Line No.	Item	Alloc. Factor (a)	Total (b)	Firm Residential (c)	Firm Commercial (d)	Firm Industrial (e)	Interr. Carriage (f)	Int. & Large Int. & Carr (g)
1	Accts. 818 & 819	Winter	\$ 67,836	\$ 39,962	\$ 21,436	\$ 2,367	\$ 3,473	\$ 598
2								
3	All Other Accounts	Design-B	\$ 93,825	\$ 60,217	\$ 30,568	\$ 2,824	\$ 178	\$ 38
4		Winter	\$ 93,824	\$ 55,272	\$ 29,648	\$ 3,274	\$ 4,804	\$ 826
5								
6	Admin. & General	Design-B	\$ 92,844	\$ 59,587	\$ 30,249	\$ 2,795	\$ 176	\$ 37
7		Winter	\$ 92,843	\$ 54,694	\$ 29,338	\$ 3,240	\$ 4,754	\$ 817
8								
9	Depr. & Amortization	Rb-Dem	\$ 25,672	\$ 12,676	\$ 6,444	\$ 597	\$ 2,080	\$ 3,875
10		Rb-Com	\$ 25,672	\$ 15,123	\$ 8,112	\$ 896	\$ 1,314	\$ 227
11								
12	Property & Other Tax	Rb-Dem	\$ 44,889	\$ 22,165	\$ 11,268	\$ 1,043	\$ 3,637	\$ 6,776
13		Rb-Com	\$ 44,888	\$ 26,444	\$ 14,185	\$ 1,567	\$ 2,298	\$ 395
14								
15	Return	Rb-Dem	\$1,525,861	\$ 753,428	\$ 383,031	\$ 35,463	\$ 123,637	\$ 230,302
16		Rb-Com	\$1,525,860	\$ 898,884	\$ 482,172	\$ 53,252	\$ 78,124	\$ 13,428
17								
18	Income Taxes	Rb-Dem	\$ 556,991	\$ 275,027	\$ 139,819	\$ 12,945	\$ 45,132	\$ 84,068
19		Rb-Com	\$ 556,991	\$ 328,123	\$ 176,009	\$ 19,439	\$ 28,518	\$ 4,902
20								
21								
22	Revenue Requirement		\$4,747,996	\$2,601,602	\$1,362,279	\$ 139,702	\$ 298,125	\$ 346,289

ATMOS ENERGY CORPORATION - KENTUCKY
 CLASS COST OF SERVICE STUDY
 DISTRIBUTION - CLASSIFICATION

Line No.	Item	Total (a)	Customer (b)	Demand (c)	Commodity (d)	Direct (e)	Notes (f)
1	Accts. 876 & 890	\$ 174,440	\$ -	\$ -	\$ -	\$ 174,440	[1][5]
2	98% Of Accts. 901 - 910	\$ 3,449,389	\$ 3,449,389	\$ -	\$ -	\$ -	[2][5]
3	64% of Accts. 911 - 916	\$ 115,736	\$ -	\$ -	\$ 115,736	\$ -	[3][5]
4	Admin. & General	\$ 6,227,290	\$ 2,075,763	\$ 2,075,763	\$ 2,075,764	\$ -	[4][8]
5	98% Of Accts. 878,879, 880,892,893,894	\$ 1,236,077	\$ 1,236,077	\$ -	\$ -	\$ -	[5][12]
6	Other Accts. 870 Through 894	\$ 3,592,429	\$ 736,303	\$ 2,856,126	\$ -	\$ -	[6][5]
7	Depre. & Amortization	\$ 10,946,884	\$ 6,853,845	\$ 3,883,954	\$ -	\$ 209,085	[7][8]
8	Property & Other Taxes	\$ 3,168,973	\$ 1,984,094	\$ 1,124,352	\$ -	\$ 60,527	[7][9]
9	Return	\$ 10,582,169	\$ 6,625,496	\$ 3,754,554	\$ -	\$ 202,119	[7][10]
10	Income Taxes	\$ 3,863,439	\$ 2,418,899	\$ 1,370,748	\$ -	\$ 73,792	[7][11]
11	Revenue Requirement	\$ 43,356,826	\$ 25,379,866	\$ 15,065,497	\$ 2,191,500	\$ 719,963	

- Notes [1] O/M - Meas. And Reg. Station Accounts - Industrial, Direct Assigned
- [2] Customer Accounts Expenses, 100 % Customer
- [3] Sales Expenses Accounts, 100 % Commodity
- [4] 1/3 To Each: Customer, Demand, Commodity
- [5] Total From Sheet 3
- [6] Used Plant Allocator, Sheet 3
- [7] Classified Based On Rate Base Classification Percentage Table, Sheet 2
- [8] Allocated To Functions On Sheet 1
- [9] Total From Sheet 3; Allocated To Functions By Gross Plant Pct., Sheet 1
- [10] Rate Of Return From Sheet 3; Applied To Functional Rate Base, Page 3
- [11] Total From Sheet 3; Allocated To Functions By Rate Base Pct., Sheet 1

ATMOS ENERGY CORPORATION - KENTUCKY
CLASS COST OF SERVICE STUDY

Allocation of DISTRIBUTION COSTS to Classes of Service

Line No.	Item	Alloc. Factor (a)	Total (b)	Firm Residential (c)	Firm Commercial (d)	Firm Industrial (e)	Interr. & Carriage (f)	Large Int. & Carr. (g)
1	Accts. 876 & 890 Direct	Cust-E	\$ 174,440	\$ -	\$ -	\$ -	\$ 96,744	\$ 77,696
2								
3	98% Of Accts. 901 - 910	Cust-B	\$ 3,449,389	\$ 2,259,005	\$ 1,127,605	\$ 32,079	\$ 26,560	\$ 4,140
4								
5	64% Of Accts. 911 - 916	Vol-A	\$ 115,736	\$ 27,048	\$ 15,856	\$ 1,875	\$ 21,758	\$ 49,199
6								
7	Admin. & General	Cust-A	\$ 2,075,763	\$ 1,840,994	\$ 229,787	\$ 2,491	\$ 2,076	\$ 415
8		Vol-A	\$ 2,075,764	\$ 485,106	\$ 284,380	\$ 33,627	\$ 390,244	\$ 882,407
9		Design-A	\$ 2,075,763	\$ 873,896	\$ 443,591	\$ 40,893	\$ 251,167	\$ 466,216
10								
11	98% Of Accts 878,879,							
12	880,892,893,894	Cust-B	\$ 1,236,077	\$ 809,507	\$ 404,074	\$ 11,496	\$ 9,518	\$ 1,482
13								
14	Other Accts 870 Through	Cust-B	\$ 736,303	\$ 482,205	\$ 240,697	\$ 6,848	\$ 5,670	\$ 883
15	894	Design-A	\$ 2,856,126	\$ 1,202,429	\$ 610,354	\$ 56,266	\$ 345,591	\$ 641,486
16								
17	Depre. & Amortization	Rb-Cus	\$ 6,853,845	\$ 4,888,433	\$ 1,880,913	\$ 21,280	\$ 40,224	\$ 22,995
18		Rb-Dem	\$ 3,883,954	\$ 1,917,790	\$ 974,973	\$ 90,269	\$ 314,708	\$ 586,214
19		Rb-Dir	\$ 209,085	\$ -	\$ -	\$ -	\$ 115,959	\$ 93,126
20								
21	Property & Other Taxes	Rb-Cus	\$ 1,984,094	\$ 1,415,134	\$ 544,498	\$ 6,160	\$ 11,644	\$ 6,658
22		Rb-Dem	\$ 1,124,352	\$ 555,174	\$ 282,241	\$ 26,132	\$ 91,104	\$ 169,701
23		Rb-Dir	\$ 60,527	\$ -	\$ -	\$ -	\$ 33,568	\$ 26,959
24								
25	Return	Rb-Cus	\$ 6,625,496	\$ 4,725,566	\$ 1,818,246	\$ 20,571	\$ 38,884	\$ 22,229
26		Rb-Dem	\$ 3,754,554	\$ 1,853,896	\$ 942,490	\$ 87,261	\$ 304,223	\$ 566,684
27		Rb-Dir	\$ 202,119	\$ -	\$ -	\$ -	\$ 112,095	\$ 90,024
28								
29	Income Taxes	Rb-Cus	\$ 2,418,899	\$ 1,725,254	\$ 663,823	\$ 7,510	\$ 14,196	\$ 8,116
30		Rb-Dem	\$ 1,370,748	\$ 676,838	\$ 344,093	\$ 31,858	\$ 111,069	\$ 206,890
31		Rb-Dir	\$ 73,792	\$ -	\$ -	\$ -	\$ 40,925	\$ 32,867
32								
33								
34	Revenue Requirement		\$ 43,356,826	\$ 25,738,275	\$ 10,807,621	\$ 476,616	\$ 2,377,927	\$ 3,956,387

Line No.	Item	Total (a)	Customer (b)	Demand (c)	Commodity (d)	Direct (e)	Notes (f)
1	Accts. 850 - 867	\$ 2,460,502	\$ -	\$ 2,460,502	\$ -	\$ -	[1]
2	3% Of Accts. 878,879,						
4	880,892,893,894	\$ 25,226	\$ 25,226	\$ -	\$ -	\$ -	[1]
5	6 Admin. & General	\$ 1,905,111	\$ -	\$ 1,905,111	\$ -	\$ -	[3]
7	8 36% Of Accts. 911 - 916	\$ 65,101	\$ -	\$ -	\$ 65,101	\$ -	[1]
9	10 2% Of Accts. 901 - 910	\$ 70,396	\$ 70,396	\$ -	\$ -	\$ -	[1]
11	12 Depre. & Amortization	\$ 558,158	\$ -	\$ 558,158	\$ -	\$ -	[2][3]
13	14 Property & Other Taxes	\$ 349,333	\$ -	\$ 349,333	\$ -	\$ -	[2][4]
15	16 Return	\$ 655,556	\$ -	\$ 655,556	\$ -	\$ -	[2][5]
17	18 Income Taxes	\$ 239,083	\$ -	\$ 239,083	\$ -	\$ -	[2][6]
19							
20							
21	Revenue Requirement	\$ 6,328,466	\$ 95,622	\$ 6,167,743	\$ 65,101	\$ -	

Notes

[1] Total From Sheet 3

[2] Classified Based On Rate Base Classification Percentage Table, Sheet 2

[3] Allocated To Functions On Sheet 1

[4] Total From Sheet 3; Allocated To Functions By Gross Plant Pct., Sheet 1

[5] Rate Of Return From Sheet 3; Applied To Functional Rate Base, Page 3

[6] Total From Sheet 3; Allocated To Functions By Rate Base Pct., Sheet 1

ATMOS ENERGY CORPORATION - KENTUCKY
CLASS COST OF SERVICE STUDY

Allocation of TRANSMISSION COSTS to Classes of Service

Line No.	Item	Alloc. Factor (a)	Total (b)	Firm Residential (c)	Firm Commercial (d)	Firm Industrial (e)	Interr. & Carriage (f)	Large Int. & Carr. (g)
1	Accts 850-865	A&P	\$2,460,502	\$1,390,184	\$ 714,038	\$ 67,664	\$ 90,793	\$ 197,823
2								
3	2% Of Accts 878,879,							
4	880,892,893,894	Cust-B	\$ 25,226	\$ 16,521	\$ 8,246	\$ 235	\$ 194	\$ 30
5								
6	Admin. & General	A&P	\$1,905,111	\$1,076,388	\$ 552,863	\$ 52,391	\$ 70,299	\$ 153,170
7								
8	36% Of Accts. 911 - 916	Vol-A	\$ 65,101	\$ 15,214	\$ 8,919	\$ 1,055	\$ 12,239	\$ 27,674
9								
10	2% Of Accts. 901 - 910	Cust-B	\$ 70,396	\$ 46,102	\$ 23,012	\$ 655	\$ 542	\$ 85
11								
12	Depre. & Amortization	Rb-Dem	\$ 558,158	\$ 275,603	\$ 140,112	\$ 12,972	\$ 45,226	\$ 84,244
13								
14	Property & Other Taxes	Rb-Dem	\$ 349,333	\$ 172,491	\$ 87,692	\$ 8,119	\$ 28,306	\$ 52,725
15								
16	Return	Rb-Dem	\$ 655,556	\$ 323,696	\$ 164,561	\$ 15,236	\$ 53,118	\$ 98,945
17								
18	Income Taxes	Rb-Dem	\$ 239,083	\$ 118,053	\$ 60,016	\$ 5,557	\$ 19,372	\$ 36,085
19								
20								
21	Revenue Requirement		\$6,328,466	\$3,434,252	\$1,759,460	\$ 163,884	\$ 320,089	\$ 650,781

Line No.	Item	Total (a)	Customer (b)	Demand (c)	Commodity (d)	Direct (e)	Notes (f)
1	Depre. & Amortization	\$ 81,685	\$ -	\$ 81,685	\$ -	\$ -	[1][2][3]
2							
3	Property & Other Taxes	\$ 11,946	\$ -	\$ 11,946	\$ -	\$ -	[2][4]
4							
5	Return	\$ 9,342	\$ -	\$ 9,342	\$ -	\$ -	[2][5]
6							
7	Income Taxes	\$ 3,653	\$ -	\$ 3,653	\$ -	\$ -	[2][6]
8							
9							
10	Revenue Requirement	\$106,626	\$ -	\$106,626	\$ -	\$ -	

NOTES

[1] Total From Sheet 1

[2] Classified Based On Rate Base Classification Percentage Table, Sheet 2

[3] Allocated To Functions On Sheet 1

[4] Total From Sheet 3; Allocated To Functions By Gross Plant Pct., Sheet 1

[5] Rate Of Return From Sheet 3; Applied To Functional Rate Base, Page 3

[6] Total From Sheet 3; Allocated To Functions By Rate Base Pct., Sheet 1

ATMOS ENERGY CORPORATION - KENTUCKY
 CLASS COST OF SERVICE STUDY

Allocation of PRODUCTION COSTS to Classes of Service

Line No.	Item	Alloc. Factor (a)	Total (b)	Firm Residential (c)	Firm Commercial (d)	Firm Industrial (e)	Interr. Carriage (f)	Large Int. & Carr. (g)
1	Depre. & Amortization	Rb-Dem	\$ 81,685	\$ 40,334	\$ 20,505	\$ 1,898	\$ 6,619	\$ 12,329
2	Property & Other Taxes	Rb-Dem	\$ 11,946	\$ 5,899	\$ 2,999	\$ 278	\$ 968	\$ 1,802
3	Return	Rb-Dem	\$ 9,342	\$ 4,613	\$ 2,345	\$ 217	\$ 757	\$ 1,410
4	Income Taxes	Rb-Dem	\$ 3,653	\$ 1,804	\$ 917	\$ 85	\$ 296	\$ 551
5								
6								
7								
8								
9								
10	Revenue Requirement		\$ 106,626	\$ 52,650	\$ 26,766	\$ 2,478	\$ 8,640	\$ 16,092

ATMOS ENERGY CORPORATION - KENTUCKY
 CLASS COST OF SERVICE STUDY
 Derivation of COST ALLOCATORS at Normalized Volumes

Line No.	Item	Total (a)	Firm Residential (b)	Firm Commercial (c)	Firm Industrial (d)	Interr. & Carriage (e)	Large Int. & Carr. (f)	Cost Allocator (g)
1	Annual Volume-Mcf							
2	Total	44,050,212	10,293,738	6,036,512	715,420	8,282,786	18,721,756	
3		0.9999	0.2337	0.1370	0.0162	0.1880	0.4250	Vol-A
4	Regular Sales	17,888,214	10,293,738	6,036,512	701,093	760,202	96,669	
5		0.9999	0.5754	0.3375	0.0392	0.0425	0.0053	Sales
6	LVS Sales	68,647	0	0	0	68,647	0	
7		1.0000	0.0000	0.0000	0.0000	1.0000	0.0000	LVS
8	Total Sales	17,956,861	10,293,738	6,036,512	701,093	828,849	96,669	
9		1.0000	0.5732	0.3362	0.0390	0.0462	0.0054	TotSales
10	Sales & Stand-by [1]	18,474,580	10,293,738	6,036,512	715,420	1,149,880	279,030	
11		1.0000	0.5572	0.3267	0.0387	0.0622	0.0152	W/Gas
12								
13	Winter Period-Mcf [2]							
14	Total	13,641,411	8,035,973	4,311,039	475,624	698,886	119,889	
15		1.0000	0.5891	0.3160	0.0349	0.0512	0.0088	Winter
16								
17	Design Day-Mcf [3]							
18	G-1	268,831	172,546	87,574	8,093	498	120	
19	G-2/T-3/T-4	140,977				49,097	91,880	
20	Total	409,808	172,546	87,574	8,093	49,595	92,000	
21	Not Curtailed	1.0000	0.4210	0.2137	0.0197	0.1210	0.2246	Design-A
22	Curtailed	1.0000	0.6418	0.3258	0.0301	0.0019	0.0004	Design-B
23								
24	No. Of Customers							
25	12 Month Average	173,639	153,995	19,217	219	180	29	
26	Percent	1.0000	0.8869	0.1107	0.0012	0.0010	0.0002	Cust-A
27	Wt., R/C/I=1:4:10 [4]	1.0000	0.6549	0.3269	0.0093	0.0077	0.0012	Cust-B
28	Wt., 1:4:4:20:100	0.9999	0.6463	0.3227	0.0037	0.0151	0.0121	Cust-C
29								
30	Excl. Industrial	173,211	153,995	19,217				
31	Wt., 1:3.3	1.0000	0.7083	0.2917				Cust-D
32								
33	Large Customers [5]	209		0	0	180	29	
34	Weighted, 1:1:5	1.0000		0.0000	0.0000	0.5546	0.4454	Cust-E
35								
36	Meter Investment		153,995	19,217	219	180		
37	Wt., 1:3.3:21.4	1.0000	0.6816	0.2807	0.0207	0.0170		Cust-M
38								
39	Average & Peak [6]	1.0000	0.5650	0.2902	0.0275	0.0369	0.0804	A&P
40	Avg & Peak for Gas [7]	1.0001	0.6259	0.3260	0.0317	0.0133	0.0032	A&P/Gas
41	Load Factor [8]	0.1883						

- Notes [1] Total sales volumes plus transportation volumes with sales stand-by rights
 [2] Sales and Standby November Through March
 [3] Daily Contract Demands For Rate 1 Industrial, G-2 And Large G-2 Customers And Estimated Design Day Use For Other Customers
 [4] Number of Customers are weighted: Residential/Commercial/Industrial = 1/4/10
 [5] G-1 Customers With 240 Mcf Daily Contract Demand Plus G-2 & Large G-2 Customers
 [6] Vol-A Times Load Factor Plus Design-B Times One Minus Load Factor
 [7] W/Gas Times Load Factor Plus Design-B Times One Minus Load Factor
 [8] Normalized Annual Sales & Standby Volumes Divided By Annualized Design Day System Requirements

ATMOS ENERGY CORPORATION - KENTUCKY
 CLASS COST OF SERVICE STUDY
 Derivation of COST ALLOCATORS from Rate Base

Line No.	Cost Component	Cost Allocator (a)	Total (b)	Firm Residential (c)	Firm Commercial (d)	Firm Industrial (e)	Interr. & Carriage (f)	Large Int. & Carr (g)
1	Customer		\$ 82,199,922	\$ 58,628,234	\$22,558,268	\$ 255,222	\$ 482,420	\$ 275,780
2		Rb-Cus	1.00000	0.71324	0.27443	0.00310	0.00587	0.00335
3								
4	Demand		\$ 73,763,173	\$ 36,422,228	\$18,516,461	\$1,714,364	\$ 5,976,858	\$11,133,263
5		Rb-Dem	1.00000	0.49377	0.25103	0.02324	0.08103	0.15093
6								
7	Commodity		\$ 18,931,272	\$ 11,152,412	\$ 5,982,282	\$ 660,701	\$ 969,281	\$ 166,596
8		Rb-Com	1.00000	0.58910	0.31600	0.03490	0.05120	0.00880
9								
10	Direct		\$ 2,507,685	\$ -	\$ -	\$ -	\$ 1,390,762	\$ 1,116,923
11		Rb-Dir	1.00000	0.00000	0.00000	0.00000	0.55460	0.44540
12								
13								
14	TOTAL		\$ 177,402,053	\$ 106,202,873	\$47,057,010	\$2,630,286	\$ 8,819,321	\$12,692,562
15								
16	Rb-Total		1.00000	0.59866	0.26526	0.01483	0.04971	0.07155

ATMOS ENERGY CORPORATION - KENTUCKY
 BILL FREQUENCY ANALYSIS
 TWELVE MONTHS ENDED AUGUST 31, 2006

Line No.	Class of Customers	Number Of Bills (a)	Mcf (b)	Rate (c)	Total Revenue (d)	Sales & Standby Winter Volumes	wna adjustment		Weather Adjusted Volumes	Weather Adjusted Revenue
							total	winter		
1 RESIDENTIAL (Rate G-1)										
2	FIRM BILLS	1,847,935		\$7.50	\$13,859,513					\$13,859,513
3	Sales: 1-300		9,530,164	1.1900	11,340,896	7,311,922	719,909	697,273	10,250,074	12,197,588
4	Sales: 301-1500		43,664	0.6590	28,775	26,778			43,664	28,775
5	Sales: Over 1500		0	0.4300	0					0
6	CLASS TOTAL	1,847,935	9,573,828		\$25,229,184	7,338,700	719,909	697,273	10,293,738	\$26,085,876
9 FIRM COMMERCIAL (Rate G-1)										
10	FIRM BILLS	230,602		\$20.00	\$4,612,040					\$4,612,040
11	Sales: 1-300		4,856,779	1.1900	5,779,567	3,378,160	285,253	273,607	5,142,032	6,119,018
12	Sales: 301-15000		838,197	0.6590	552,372	605,614	55,883	53,258	894,080	589,199
13	Sales: Over 1500		400	0.4300	172	400			400	172
14	CLASS TOTAL	230,602	5,695,376		\$10,944,151	3,984,174	341,136	326,865	6,036,512	\$11,320,429
16 FIRM INDUSTRIAL										
17	FIRM BILLS	2,625		\$20.00	\$52,499				0	\$52,499
18	Trans Admin Fee	45		50.00	2,250				0	\$2,250
19	Parking Fee		793	0.1000	79				793	\$79
20	Firm Sales: 1-300		305,032	1.1900	362,988	193,152			305,032	\$362,988
21	Firm Sales: 301-15000		396,061	0.6590	261,004	281,406			396,061	\$261,004
22	Firm Sales: Over 1500		0	0.4300	0	0			0	\$0
23	Firm Transport: 1-300		3,169	1.1900	3,771	120			3,169	\$3,771
24	Firm Transport: 301-15000		11,158	0.6590	7,353	947			11,158	\$7,353
25	Firm Transport: Over 1500		0	0.4300	0	0			0	\$0
26	CLASS TOTAL	2,625	715,420		\$689,945	475,624			715,420	\$689,945
28 INTERRUPTIBLE CUSTOMERS										
25	Bills	2,109		\$220.00	\$463,980				0	\$463,980
26	Trans Admin Fee	1,882		\$50.00	94,100				0	\$94,100
	Overrun Revenues				14,207					\$14,207
	EFM Fee	1,318		Various	145,960				0	\$145,960
29	Parking Fee		272,175	0.1000	27,217				272,175	\$27,217
30	Firm Sales: 1-300		5,468	1.1900	6,507	2,973			5,468	\$6,507
31	Firm Sales: 301-15000		4,118	0.6590	2,714	3,963			4,118	\$2,714
32	Firm Sales: Over 1500		0	0.4300	0	0			0	\$0
33	Firm Transport: 1-300		8,029	1.1900	9,555	3,906			8,029	\$9,555
34	Firm Transport: 301-15000		75,254	0.6590	49,592	33,315			75,254	\$49,592
35	Firm Transport: Over 1500		0	0.4300	0	0			0	\$0
36	Firm LVS: 1-300		0	1.1900	0	0			0	\$0
37	Firm LVS: 301-15000		0	0.6590	0	0			0	\$0
38	Firm LVS: Over 1500		0	0.4300	0	0			0	\$0
39	T-4 Firm Carriage: 1-300		329,514	1.1900	392,122				329,514	\$392,122
40	T-4 Firm Carriage: 301-15000		3,275,044	0.6590	2,158,254				3,275,044	\$2,158,254
41	T-4 Firm Carriage: Over 1500		39,406	0.4300	16,945				39,406	\$16,945
42	Interrupt Sales: 1-15000		561,881	0.5300	297,797	263,267			561,881	\$297,797
43	Interrupt Sales: Over 15000		188,735	0.3591	67,775	98,206			188,735	\$67,775
44	Interrupt Transport: 1-15000		237,748	0.5300	126,006	253,320			237,748	\$126,006
45	Interrupt Transport: Over 15000		-	0.3591	0	79			0	\$0
46	Interrupt LVS: 1-15000		68,647	0.5300	36,383	39,857			68,647	\$36,383
47	Interrupt LVS: Over 15000		0	0.3591	0	0			0	\$0
48	T-3 Interr Carriage: 1-15000		2,895,489	0.5300	1,534,609				2,895,489	\$1,534,609
49	T-3 Interr Carriage: Over 15000		50,541	0.3591	18,149				50,541	\$18,149
50	T-4 Overrun: 1-300		0	1.1900	0	0			0	\$0
51	T-4 Overrun: 301-15000		0	0.6590	0	0			0	\$0
52	T-4 Over Run: Over 1500		0	0.4300	0	0			0	\$0
53	Special Contracts	51	542,912	Various	145,913				542,912	\$145,913
54	CLASS TOTAL	2,160	8,282,786		\$5,607,785	698,886			8,282,786	\$5,607,785
57 LARGE INTERRUPTIBLE CUSTOMERS										
59	Bills	179		\$220.00	39,380				0	39,380
	Trans Admin Fee	179		50.00	8,950				0	8,950
	Overrun Revenues				11,082					11,082
61	EFM Fee	132		Various	17,220				0	17,220
62	Parking Fee		189,910	0.1000	18,991				189,910	18,991
63	Firm Sales: 1-300		0	1.1900	0	0			0	0
64	Firm Sales: 301-15000		0	0.6590	0	0			0	0
65	Firm Sales: Over 1500		0	0.4300	0	0			0	0
66	Firm Transport: 1-300		0	1.1900	0	0			0	0

ATMOS ENERGY CORPORATION - KENTUCKY
BILL FREQUENCY ANALYSIS
TWELVE MONTHS ENDED AUGUST 31, 2006

Line No.	Class of Customers	Number Of Bills (a)	Mcf (b)	Rate (c)	Total Revenue (d)	Sales & Standby Winter Volumes	wna adjustment		Weather Adjusted Volumes	Weather Adjusted Revenue
							total	winter		
67	Firm Transport: 301-15000		0	0.6590	0	0			0	0
68	Firm Transport: Over 1500		0	0.4300	0	0			0	0
69	Firm LVS: 1-300		0	1.1900	0				0	0
70	Firm LVS: 301-15000		0	0.6590	0				0	0
71	Firm LVS: Over 1500		0	0.4300	0				0	0
72	T-4: 1-300		28,500	1.1900	33,915	0			28,500	33,915
73	T-4: 301-15000		1,097,209	0.6590	723,061	0			1,097,209	723,061
74	T-4: Over 1500		531,460	0.4300	228,528	0			531,460	228,528
75	Interrupt Sales: 1-15000		60,000	0.5300	31,800	30,000			60,000	31,800
76	Interrupt Sales: Over 15000		36,669	0.3591	13,168	18,619			36,669	13,168
77	Interrupt Transport: 1-15000		120,000	0.5300	63,600	45,000			120,000	63,600
78	Interrupt Transport: Over 15000		62,361	0.3591	22,394	26,270			62,361	22,394
79	Interrupt LVS: 1-15000		0	0.5300	0				0	0
80	Interrupt LVS: Over 15000		0	0.3591	0				0	0
81	T-3 Interr Carriage: 1-15000		1,374,300	0.5300	728,379	0			1,374,300	728,379
82	T-3 Interr Carriage: Over 15000		1,695,149	0.3591	608,728	0			1,695,149	608,728
83	T-4 OVerrun: 1-300			1.1900	0				0	0
84	T-4 Overrun: 301-15000			0.6590	0				0	0
85	T-4 Over Run: Over 1500			0.4300	0				0	0
86	Special Contracts	168	13,716,108	Various	1,501,282	0			13,716,108	1,501,282
87	CLASS TOTAL	347	18,721,756		\$4,050,478	119,889			18,721,756	\$4,050,478
88										
89										
90										
91	TOTAL REVENUES	2,083,669	42,989,167		\$46,521,544	12,617,273			44,050,212	\$47,754,514

ATMOS ENERGY CORPORATION - KENTUCKY
 CLASS COST OF SERVICE STUDY
 Monthly Customer Cost

Line No.	Customer Cost	Total (a)	Firm Residential (b)	Firm Commercial (c)	Firm Industrial (d)	Interr. & Carriage (e)	Large Int. & Carr. (f)
1	&M Expense	\$ 7,767,594	\$ 5,454,334	\$ 2,033,421	\$ 53,804	\$ 141,304	\$ 84,731
2							
3	Depreciation & Amortization	\$ 7,062,930	\$ 4,888,433	\$ 1,880,913	\$ 21,280	\$ 156,183	\$ 116,121
4							
5	Property & Other Taxes	\$ 2,044,621	\$ 1,415,134	\$ 544,498	\$ 6,160	\$ 45,212	\$ 33,617
6							
7	Income Taxes	\$ 2,492,691	\$ 1,725,254	\$ 663,823	\$ 7,510	\$ 55,121	\$ 40,983
8							
9	Return	\$ 6,827,615	\$ 4,725,566	\$ 1,818,246	\$ 20,571	\$ 150,979	\$ 112,253
10							
11							
12	Total	\$ 26,195,451	\$ 18,208,721	\$ 6,940,901	\$ 109,325	\$ 548,799	\$ 387,705
13							
14							
15	Number Of Customers	173,639	153,995	19,217	219	180	29
16							
17	Customer Cost Per Customer	\$ 12.57	\$ 9.85	\$ 30.10	\$ 41.65	\$ 254.07	\$ 1,117.31
18	Per Month						

ATMOS ENERGY CORPORATION - KENTUCKY
FUNCTIONAL ALLOCATIONS

Line No.	Total (a)	Storage (c)	Distribution (d)	Transmission (e)	Production (f)	Sub Total (g)	Intangible (h)	General Plant (i)	Shared Services Allocated In (j)
<u>RATE BASE ITEMS</u>									
1	\$ 298,500.757	\$ 6,700,993	\$ 236,923,526	\$ 26,119,858	\$ 907,486	\$ 270,651,863	\$ 128,182	\$ 15,278,293	\$ 12,442,418
2		2.48%	87.54%	9.65%	0.33%	100.00%			
3	\$	\$ 690,553	\$ 24,378,922	\$ 2,687,418	\$ 91,901	\$ 27,849,894			
4	\$ 298,500.757	\$ 7,391,646	\$ 261,302,448	\$ 28,807,276	\$ 999,387	\$ 298,500.757			
5	\$ 3,256,086	\$ 80,751	\$ 2,850,378	\$ 314,212	\$ 10,745	\$ 3,256,086	\$ -	\$ -	\$ 924,245
6	\$ 4,180,331	\$ 103,672	\$ 3,659,462	\$ 403,402	\$ 13,795	\$ 4,180,331			
7	\$ 129,917,266	\$ 4,110,854	\$ 94,673,742	\$ 17,338,794	\$ 756,290	\$ 116,879,680	\$ 128,182	\$ 6,705,439	\$ 6,203,965
8	\$ 129,917,266	\$ 4,434,186	\$ 106,086,845	\$ 18,596,921	\$ 799,314	\$ 129,917,266			
9									
10	\$ 177,404,314	\$ 37,862,544	\$ 131,292,416	\$ 8,133,449	\$ 115,904				
11	100.00%	21.34%	74.01%	4.58%	0.07%				
<u>11 EXPENSES</u>									
12	\$ 11,638,071	\$ -	\$ 9,134,536	\$ 358,373	\$ 74,854	\$ 9,567,763	\$ -	\$ 1,071,256	\$ 999,052
13	\$ 11,638,071	\$ 51,344	\$ 10,946,884	\$ 558,158	\$ 81,685	\$ 11,638,071			
14	\$ 8,318,088	\$ 185,687	\$ 6,227,290	\$ 1,905,111	\$ -				
15	\$ 11,444,781	\$ 255,485	\$ 8,568,071	\$ 2,621,225	\$ -				
16	\$ 19,762,869	\$ 441,172	\$ 14,795,361	\$ 4,526,336	\$ -				
17	100.00%	2.23%	74.87%	22.90%	0.00%				

[1] See Sheet 10

[2] Administrative And General Expenses Allocated To Functions In Proportion To Other Non-Gas O&M

ATMOS ENERGY CORPORATION - KENTUCKY
SUPPORT FOR CLASSIFICATIONS

Sheet 2 of 13

Line No.	Category	Total (a)	Customer (b)	Demand (c)	Commodity (d)	Direct (e)
ACCT. DISTRIBUTION PLANT ACCOUNT						
1 37400	Land & Land Right Grp	\$ 98,315	\$ 20,151	\$ 78,164		
2 37401	Land	\$ 51,571	\$ 10,570	\$ 41,001		
3 37402	Land Rights	\$ 244,565	\$ 50,126	\$ 194,439		
4 37403	Land Other	\$ 2,784	\$ 571	\$ 2,213		
5 37500	Structures & Improvement	\$ 312,033	\$ 63,954	\$ 248,079		
6 37501	Struct. & Improv. - T	\$ 105,699	\$ 21,664	\$ 84,035		
7 37502	Land Rights	\$ 46,591	\$ 9,549	\$ 37,042		
8 37503	Improvements	\$ 4,005	\$ 821	\$ 3,184		
9 37600	Mains - Cathodic Prot	\$ 9,948,689	\$ 2,039,081	\$ 7,909,608		
10 37601	Mains - Steel	\$ 63,736,706	\$ 13,063,458	\$ 50,673,248		
11 37602	Mains - Plastic	\$ 25,366,130	\$ 5,199,035	\$ 20,167,095		
12 37800	Meas. And Reg. Sta. E	\$ 2,939,387	\$ 602,456	\$ 2,336,931		
13 37900	Meas & Reg Station Eq	\$ 1,225,729	\$ 251,225	\$ 974,504		
14 37905	Meas & Reg Sta Eq - C	\$ 1,636,212	\$ 335,357	\$ 1,300,855		
15 38000	Services	\$ 73,454,633	\$ 73,454,633			
16 38100	Meters	\$ 13,775,694	\$ 13,775,694			
17 38200	Meter Installations	\$ 34,297,992	\$ 34,297,992			
18 38300	House Regulators Insta	\$ 4,986,161	\$ 4,986,161			
19 38400	House Regulators Relief	\$ 154,276	\$ 154,276			
20 38500	Industrial Measuring	\$ 4,530,661				\$ 4,530,661
21 38600	Other Prop On Customer	\$ 5,693	\$ 5,693			
TOTAL DISTRIBUTION PLANT		\$ 236,923,526	\$ 148,342,467	\$ 84,050,398	\$ -	\$ 4,530,661
Percent Of Total		100.00%	62.61%	35.48%	0.00%	1.91%
PERCENT OF TOTAL CLASSIFICATION IN ACCOUNTS:						
37600						
37601	Mains Total		13.69%	93.69%		
37602						
38000	Services		49.52%	0.00%		
38100	Meters		9.29%	0.00%		
	All Others		27.50%	6.31%		100.00%
	Total		100.00%	100.00%		100.00%
RATE BASE - CLASSIFICATION PERCENTAGE						
	Storage	100.00%	0.00%	50.00%	50.00%	0.00%
	Distribution	100.00%	62.61%	35.48%	0.00%	1.91%
	Transmission	100.00%	0.00%	100.00%	0.00%	0.00%
	Production	100.00%	0.00%	100.00%	0.00%	0.00%
	Total Rate Base	100.00%	46.34%	41.58%	10.67%	1.41%

ATMOS ENERGY CORPORATION - KENTUCKY
MISCELLANEOUS INPUTS

line no.	O&M To Functions - Detail	Per Books (a)	Adjustments (b)	Total (c)
1	Storage: 818 & 819	\$ 67,836		\$ 67,836
2	Storage: Other Accounts	\$ 187,649		\$ 187,649
3	Transmission	\$ 2,460,502		\$ 2,460,502
4	Distribution: 878, 879, 880, 892, 893, 894	\$ 1,261,303		\$ 1,261,303
5	Distribution: 876 & 890	\$ 174,440		\$ 174,440
6	Distribution: Other Accounts	\$ 3,592,429		\$ 3,592,429
7	Customer Accts & Services: 901 - 910	\$ 3,519,785		\$ 3,519,785
8	Sales Expenses: 911 - 916	\$ 180,837		\$ 180,837
9	A&G Expenses	\$ 8,318,088		\$ 8,318,088
10				
11	Total Non-Gas O&M And A&G	\$ 19,762,869		\$ 19,762,869
12				
13				
14				
15	Plant Allocator (From Sheet 6)			
16	Demand	0.7950		
17	Customer	0.2050		
18				
19	Interest Expense	\$ 6,315,594		
20				
21	Combined Income Tax Rate	0.3955		
22	Income Taxes	\$ 5,220,157		
23				
24	Property & Other Taxes	\$ 3,620,029		
25				
26				
27	Proposed after tax return on Rate Base			
28	Equity return	4.50%		
29	Debt return	3.56%		
30	Proposed Rate Of Return On Rate Base	8.06%		
31				
32				
33	Pretax return on Rate Base			
34	Equity return	7.44%		
35	Debt return	3.56%		
36	Total return	11.00%		
37				
38				

lt	54.12%	0.0325
st	6.37%	0.0031
eq	11.00%	0.045
		<u>8.060%</u>

ATMOS ENERGY CORPORATION - KENTUCKY
TOTALS FROM PAGES 6 THROUGH 13 OF STUDY

Line No.	Classification	(a) Total	(b) Customer	(c) Demand	(d) Commodity	(e) Direct	
1	O & M	\$ 19,762,869	\$ 7,593,154	\$ 9,484,171	\$ 2,511,104	\$ 174,440	
2	Depreciation & Amort	\$ 11,638,071	\$ 6,853,845	\$ 4,549,469	\$ 25,672	\$ 209,085	
3	Property & Other Taxes	\$ 3,620,029	\$ 1,984,094	\$ 1,530,520	\$ 44,888	\$ 60,527	
4	Return	\$ 14,298,788	\$ 6,625,496	\$ 5,945,313	\$ 1,525,860	\$ 202,119	
5	Income Taxes	\$ 5,220,157	\$ 2,418,899	\$ 2,170,475	\$ 556,991	\$ 73,792	
6	Revenue Requirement	\$ 54,539,914	\$ 25,475,488	\$ 23,679,948	\$ 4,664,515	\$ 719,963	
7			(1)			(1)	
8	(1) Sum of Customer and Customer Direct Assignment Revenue Requirements equals Total shown on page 17						
9							
10							
11							
12							
13	Allocation To Classes	Total	Firm Residential	Firm Commercial	Firm Industrial	Firm Interr. & Carriage	Large Int. & Carr.
14							
15	O & M	\$ 19,762,869	\$ 10,794,331	\$ 4,804,661	\$ 322,075	\$ 1,336,780	\$ 2,505,022
16	Depreciation & Amort	\$ 11,638,071	\$ 7,149,959	\$ 3,031,059	\$ 127,912	\$ 526,130	\$ 803,010
17	Property & Other Taxes	\$ 3,620,029	\$ 2,197,307	\$ 942,883	\$ 43,299	\$ 171,525	\$ 265,016
18	Return	\$ 14,298,788	\$ 8,560,082	\$ 3,792,846	\$ 212,000	\$ 710,838	\$ 1,023,022
19	Income Taxes	\$ 5,220,157	\$ 3,125,099	\$ 1,384,677	\$ 77,394	\$ 259,508	\$ 373,479
20	Revenue Requirement	\$ 54,539,914	\$ 31,826,778	\$ 13,956,125	\$ 782,680	\$ 3,004,782	\$ 4,969,549

ATMOS ENERGY CORPORATION - KENTUCKY
REVENUE AT PRESENT RATES

Sheet 5 of 13

Line No.	Cost Item	Total (a)	Firm Residential (b)	Firm Commercial (c)	Firm Industrial (d)	Interr. & Carriage (e)	Large Int. & Carr. (f)
1	Revenue:						
2							
3							
4	Gas Operating Margins	\$47,591,334	\$26,085,876	\$11,320,429	\$689,945	\$5,461,825	\$4,033,258
5							
6	EFM Revenue	\$ 163,180	\$ -	\$ -	\$ -	\$145,960	\$ 17,220
7							
8	Other Revenue	\$ 2,861,602	\$ 2,537,955	\$ 316,779	\$ 3,434	\$ 2,862	\$ 572
9							
10	Total Operating Margins	\$50,616,116	\$28,623,831	\$11,637,208	\$ 693,379	\$ 5,610,647	\$ 4,051,050

ATMOS ENERGY CORPORATION - KENTUCKY
DISTRIBUTION MAINS STUDY
Test Year Ended August 31, 2006

Line No.	(1) Description	(2) X	(3) W	(4) W*Y	(5) Y	(6) Y*W*0.5	(7) W*0.5	(8) X*W*0.5	(9) Est Y
1	Distribution Main Pipe, Steel, X<=1in.	0.5	729,055	2,385,319	\$ 3,2718	\$ 2,783,6130	853,8472	426,9236	\$2,00
2	Distribution Main Pipe, Steel, 1 in<X<=2 in	2	8,593,462	32,051,561	\$ 3,7399	\$ 10,933,8392	2,931,4096	5,862,8191	\$4,51
3	Distribution Main Pipe, Steel, 2 in<X<=3 in	3	425,462	1,420,679	\$ 3,3391	\$ 2,178,0396	2,652,2745	1,956,8234	\$6,18
4	Distribution Main Pipe, Steel, 3 in<X<=4 in	4	2,953,926	23,007,868	\$ 7,7889	\$ 13,386,7939	1,718,6989	6,874,7957	\$7,85
5	Distribution Main Pipe, Steel, 4 in<X<=6 in	6	54,823	1,985,771	\$ 36,2215	\$ 8,481,0121	234,1431	1,404,8587	\$11,19
6	Distribution Main Pipe, Steel, 6 in<X<=8 in	8	846,187	9,689,153	\$ 11,4504	\$ 10,533,0137	919,8842	7,359,0739	\$14,53
7	Distribution Main Pipe, Steel, 8 in<X<=12 in	12	15,479	873,814	\$ 56,4516	\$ 7,023,3987	124,4146	1,492,9756	\$21,22
8	Distribution Main Pipe, PE, X<=1 in	0.5	6,432	99,003	\$ 15,3923	\$ 1,234,4577	80,1998	40,0999	\$2,00
9	Distribution Main Pipe, PE, 1in<X<=2 in	2	3,069,456	18,231,580	\$ 5,9397	\$ 10,406,2403	1,751,9863	3,503,9726	\$4,51
10	Distribution Main Pipe, PE, 2 in<X<=3 in	3	59,968	599,506	\$ 9,9971	\$ 2,448,1240	244,8836	734,6509	\$6,18
11	Distribution Main Pipe, PE, 3 in<X<=4 in	4	678,253	7,738,972	\$ 11,4102	\$ 9,396,9606	823,5612	3,294,2447	\$7,85
12	Distribution Main Pipe, PE, 4 in<X<=6 in	6	25,302	968,289	\$ 38,2693	\$ 6,087,3432	159,0660	954,3961	\$11,19
13	Total		17,457,505	99,051,525					

Least Square Regression Summary

Regression Statistics	
Multiple R	0.929392477
R Square	0.863770376
Adjusted R Square	0.750147414
Standard Error	3269.482447
Observations	12

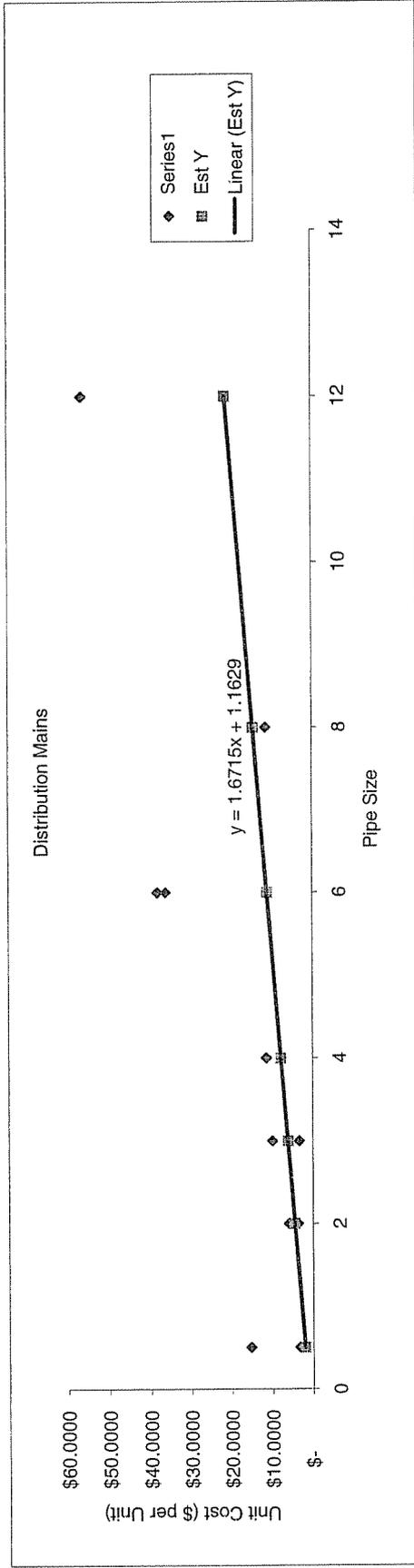
ANOVA

	df	SS	MS	F	Significance F
Regression	2	677773787.6	338886893.8	31.70273664	8.41628E-05
Residual	10	106895154.7	10689515.47		
Total	12	784668942.4			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Zero Intercept	1.16291379	1.578357365	0.736787382	0.478180976	-2.353868561	4.679713141
Size Coefficient	1.671477389	0.507906435	3.290915952	0.008137421	2.803163445	2.803163445

	Regression Minimum
Demand	\$78,749,951
Customer	\$20,301,573

Trendline for Estimated Unit Cost



ATMOS ENERGY CORPORATION - KENTUCKY
 METER ANALYSIS
 September 1998

Line No.	Meters (a)	Type (b)	Number (c)	Investment (d)	Invest/Meter (e)
1	Group A	Meters with Capacity of 250			
2		CFH or Less (Class 1)	178,703	\$12,771,575.58	\$71.47
3					
4	Group B	Meters with Capacity of Greater			
5		Than 250 CFH and Less Than or			
6		Equal to 450 CFH (Class 2)	5,412	\$783,564.00	\$144.78
7					
8	Group C	Meters with Capacity of			
9		Greater Than 450 CFH			
10		(Class 3)	1,335	\$972,082.36	\$728.15
11		(Class 4)	682	\$627,292.63	\$919.78
12		(Class 5)	483	\$284,647.21	\$589.33
13		(Class 6)	356	\$389,827.03	\$1,095.02
14		(Class 7)	287	\$163,227.72	\$568.74
15		(Class 8)	195	\$264,219.70	\$1,354.97
16		(Class 9)	733	\$1,119,758.42	\$1,527.64
17					
18		(Classes 3 - 9)	4,071	\$3,821,055.07	\$938.60
19					
20	Total		<u>188,186</u>	<u>\$17,376,194.65</u>	\$92.34

25 Number of Customers:

26	Residential	154,661
27	Commercial	19,084
28	Industrial & Interr. < 1,000 Contract Demand	<u>352</u>
29	Sub-total	174,097
30	Industrial & Interr. > 1,000 Contract Demand	<u>30</u>
31	Total	<u>174,127</u>

38 Assumptions

- 39 1. All Residential Meters are in Group A
- 40 2. All Industrial Meters are in Group C
- 41 3. The average value for Industrial Meters is based on Class 9 Meters
- 42 4. Commercial Meters fall into all three Groups
- 43 5. Customers with Daily Contract Demands in excess of 1,000 do not have meter investment in Account 381
- 44 6. Meters in Inventory are in proportion to Meters in use

METER ANALYSIS
September 1994

Analysis:	(a)	(b)	(c)	(d)	
1 Meters		188,186			
2 Net Customers		<u>174,097</u>			
3 Ratio of Meters to Customers		108.09%			
4					
5 Meter Allocation:					
6					
7		<u>Total</u>	<u>Residential</u>	<u>Commercial</u>	<u>Indus/Inter.</u>
8					
9 Net Customers	174,097	154,661	19,084	352	
10					
11 Meters					
12 Group A	178,703	167,173	11,530		
13 Group B	5,412		5,412		
14 Group C	4,071		3,691	380	
15					
16 Total	188,186	167,173	20,633	380	
17					
18					
19					
20					
21 Meters - Gross Plant Value:					
22					
23		<u>Total</u>	<u>Total</u>	<u>Invest.</u>	
24		<u>Meters</u>	<u>Investment</u>	<u>Per Meter</u>	
25					
26 Group A	178,703	\$12,771,575.58	\$71.47		
27 Group B	5,412	\$783,564.00	\$144.78		
28 Group C -Comm.	3,691	\$3,240,551.87	\$877.96		
29 Group C -Ind./Inter.	380	\$580,503.20	\$1,527.64		
30					
31 Total	188,186	\$17,376,194.65	\$92.34		
32					
33					
34					
35					
36 Gross Plant Value Allocation:					
37					
38		<u>Total</u>	<u>Residential</u>	<u>Commercial</u>	<u>Industrial</u>
39					
40 Group A	\$12,771,903.41	\$11,947,854.31	\$824,049.10		
41 Group B	\$783,549.36		\$783,549.36		
42 Group C -Comm.	\$3,240,550.36		\$3,240,550.36		
43 Group C -Ind./Inter.	\$580,503.20			\$580,503.20	
44					
45 Total	\$17,376,506.33	\$11,947,854.31	\$4,848,148.82	\$580,503.20	
46					
47 Meters	188,186	167,173	20,633	380	
48					
49 Investment/Meter		\$71.47	\$234.97	\$1,527.64	
50					
51 Relative Investment		<u>1.0</u>	<u>3.3</u>	<u>21.4</u>	

ATMOS ENERGY CORPORATION - KENTUCKY
 GAS PLANT AND ACCUMULATED DEPRECIATION
 AS OF AUGUST 31, 2006

End Month Account	Description	Plant_in_Service	Reserve	Net_Book_Value	
08/2006	30100	Organization Grp	\$ 8,329.72	\$ (8,329.72)	\$ -
08/2006	30200	Franch & Consent Grp	\$ 119,852.69	\$ (119,852.69)	\$ -
		Total Intangible Plant	\$ 128,182.41	\$ (128,182.41)	\$ -
08/2006	32520	Producing Leaseholds	\$ 2,352.50	\$ -	\$ 2,352.50
08/2006	32540	Rights-Of-Way	\$ 83,422.32	\$ -	\$ 83,422.32
08/2006	33100	Producing Gas Wells -	\$ 3,492.47	\$ (3,492.47)	\$ -
08/2006	33201	Field Lines	\$ 47,162.67	\$ (47,162.67)	\$ -
08/2006	33202	Tributary Lines	\$ 528,218.00	\$ (529,956.16)	\$ (1,738.16)
08/2006	33400	Field Measuring And R	\$ 198,468.81	\$ (198,468.81)	\$ -
08/2006	33600	Purification Equipmen	\$ 44,369.30	\$ -	\$ 44,369.30
		Total Production Plant	\$ 907,486.07	\$ (779,080.11)	\$ 128,405.96
08/2006	35010	Land	\$ 261,126.69	\$ -	\$ 261,126.69
08/2006	35020	Rights-Of-Way	\$ 4,681.58	\$ (4,681.58)	\$ -
08/2006	35100	Structures And Improv	\$ 4,700.19	\$ (1,664.60)	\$ 3,035.59
08/2006	35102	Compressor Station Eq	\$ 159,811.30	\$ (115,808.42)	\$ 44,002.88
08/2006	35103	Measuring And Reg. St	\$ 23,138.38	\$ (23,948.15)	\$ (809.77)
08/2006	35104	Other Structures	\$ 144,554.11	\$ (130,597.59)	\$ 13,956.52
08/2006	35200	Rights Of Way	\$ 62,814.28	\$ (35,490.82)	\$ 27,323.46
08/2006	35201	Well Construction	\$ 2,113,527.20	\$ (1,735,738.84)	\$ 377,788.36
08/2006	35202	Well Equipment	\$ 531,953.88	\$ (556,380.94)	\$ (24,427.06)
08/2006	35203	Cushion Gas Grp	\$ 1,694,832.96	\$ -	\$ 1,694,832.96
08/2006	35210	Storage Leaseholds An	\$ 178,530.09	\$ (178,619.35)	\$ (89.26)
08/2006	35211	Storage Rights	\$ 54,614.27	\$ (51,066.37)	\$ 3,547.90
08/2006	35301	Storage Field Lines	\$ 178,500.50	\$ (182,870.52)	\$ (4,370.02)
08/2006	35302	Storage Tributary Lin	\$ 209,458.21	\$ (214,586.19)	\$ (5,127.98)
08/2006	35400	Compressor Station Eq	\$ 546,780.23	\$ (474,051.57)	\$ 72,728.66
08/2006	35500	Measuring And Regulat	\$ 288,850.55	\$ (285,577.69)	\$ 3,272.86
08/2006	35600	Purification Equipmen	\$ 243,118.68	\$ (243,645.44)	\$ (526.76)
		Total UG Storage Plant	\$ 6,700,993.10	\$ (4,234,728.07)	\$ 2,466,265.03
08/2006	36510	Land & Land Rights	\$ 26,970.37	\$ (15.94)	\$ 26,954.43
08/2006	36520	Rights-Of-Way	\$ 812,196.48	\$ (330,710.26)	\$ 481,486.22
08/2006	36602	Meas. & Reg. Sta. Str	\$ 214,065.34	\$ (13,260.60)	\$ 200,804.74
08/2006	36603	Other Structures	\$ 69,172.41	\$ (60,444.62)	\$ 8,727.79
08/2006	36700	Mains - Cathodic Prot	\$ 406,111.00	\$ (260,288.85)	\$ 145,822.15
08/2006	36701	Mains - Steel	\$ 21,639,120.18	\$ (15,253,520.34)	\$ 6,385,599.84
08/2006	36900	Measuring And Reg. St	\$ 185,854.30	\$ (40,539.83)	\$ 145,314.47
08/2006	36901	Measuring And Reg. St	\$ 2,766,368.18	\$ (1,902,492.53)	\$ 863,875.65
		Total Transmission Plant	\$ 26,119,858.26	\$ (17,861,272.97)	\$ 8,258,585.29
08/2006	37400	Land & Land Right Grp	\$ 98,315.11	\$ (57,144.57)	\$ 41,170.54
08/2006	37401	Land	\$ 51,571.11	\$ -	\$ 51,571.11
08/2006	37402	Land Rights	\$ 244,565.06	\$ (21,907.76)	\$ 222,657.30
08/2006	37403	Land Other	\$ 2,783.89	\$ -	\$ 2,783.89
08/2006	37500	Structures & Improvem	\$ 312,032.84	\$ (25,246.84)	\$ 286,786.00
08/2006	37501	Struct. & Improv. - T	\$ 105,699.05	\$ (78,969.08)	\$ 26,729.97

08/2006	37502	Land Rights	\$	46,591.01	\$	(37,535.38)	\$	9,055.63	Distribution Plant
08/2006	37503	Improvements	\$	4,005.08	\$	(169.78)	\$	3,835.30	Distribution Plant
08/2006	37600	Mains - Catholic Prot	\$	9,948,689.07	\$	(1,816,654.00)	\$	8,132,035.07	Distribution Plant
08/2006	37601	Mains - Steel	\$	63,736,705.67	\$	(37,908,262.97)	\$	25,828,442.70	Distribution Plant
08/2006	37602	Mains - Plastic	\$	25,366,130.01	\$	(7,903,109.09)	\$	17,463,020.92	Distribution Plant
08/2006	37800	Meas. And Reg. Sta. E	\$	2,939,387.45	\$	(1,391,760.56)	\$	1,547,626.89	Distribution Plant
08/2006	37900	Meas & Reg Station Eq	\$	1,225,729.32	\$	(123,588.70)	\$	1,102,140.62	Distribution Plant
08/2006	37905	Meas & Reg Sta Eq - C	\$	1,636,212.41	\$	(1,193,326.59)	\$	442,885.82	Distribution Plant
08/2006	38000	Services	\$	73,454,632.51	\$	(35,654,827.39)	\$	37,799,805.12	Distribution Plant
08/2006	38100	Meters	\$	13,775,694.16	\$	(1,359,077.29)	\$	12,416,616.87	Distribution Plant
08/2006	38200	Meter Installations	\$	34,297,992.08	\$	(5,296,961.96)	\$	29,001,030.12	Distribution Plant
08/2006	38300	House Regulators	\$	4,986,160.60	\$	(2,548,513.47)	\$	2,437,647.13	Distribution Plant
08/2006	38400	House Regulator Insta	\$	154,276.36	\$	(96,390.46)	\$	57,885.90	Distribution Plant
08/2006	38500	Industrial Measuring	\$	4,530,660.52	\$	(2,010,647.26)	\$	2,520,013.26	Distribution Plant
08/2006	38600	Other Prop On Custome	\$	5,692.66	\$	(2,502.85)	\$	3,189.81	Distribution Plant
		Total Distribution Plt.	\$	236,923,525.97	\$	(97,526,596.00)	\$	139,396,929.97	
08/2006	38900	Land & Land Rights	\$	71,393.02	\$	(28,459.44)	\$	42,933.58	General Plant
08/2006	39002	Structure-Brick Grp	\$	193,598.01	\$	(96,649.61)	\$	96,948.40	General Plant
08/2006	39003	Improvements Grp	\$	774,268.56	\$	(82,901.23)	\$	691,367.33	General Plant
08/2006	39004	Air Condition Eq Grp	\$	12,128.69	\$	(5,059.22)	\$	7,069.47	General Plant
08/2006	39009	Imprvment-Leased Grp	\$	1,382,342.72	\$	(1,092,173.79)	\$	290,168.93	General Plant
08/2006	39100	Office Furniture And	\$	1,689,601.35	\$	(575,882.51)	\$	1,113,718.84	General Plant
08/2006	39103	Office Machines	\$	95,112.76	\$	28,810.61	\$	123,923.37	General Plant
08/2006	39200	Transp Equip-Group	\$	535,438.21	\$	683,330.48	\$	1,218,768.69	General Plant
08/2006	39201	Wkg Trucks - Group	\$	21,940.52	\$	(26,913.27)	\$	(4,972.75)	General Plant
08/2006	39202	Wkg Trailers - Group	\$	118,631.54	\$	(118,543.37)	\$	88.17	General Plant
08/2006	39400	Tools Shop And Garage	\$	1,549,132.44	\$	(103,074.12)	\$	1,446,058.32	General Plant
08/2006	39603	Ditchers - Group	\$	239,375.91	\$	147,888.89	\$	387,264.80	General Plant
08/2006	39604	Backhoes - Group	\$	274,689.06	\$	(10,808.09)	\$	263,880.97	General Plant
08/2006	39605	Welders - Group	\$	40,326.11	\$	511.67	\$	40,837.78	General Plant
08/2006	39700	Communication Equipme	\$	1,141,093.90	\$	(623,103.16)	\$	517,990.74	General Plant
08/2006	39701	Communication Equip.	\$	3,338.23	\$	18,944.98	\$	22,283.21	General Plant
08/2006	39702	Communication Equip.	\$	41,432.45	\$	(5,903.93)	\$	35,528.52	General Plant
08/2006	39705	Communication Equip.	\$	312,235.71	\$	(84,848.19)	\$	227,387.52	General Plant
08/2006	39800	Miscellaneous Equipme	\$	2,431,827.92	\$	(828,352.35)	\$	1,603,475.57	General Plant
08/2006	39901	Servers Hardware	\$	175,990.09	\$	(175,990.09)	\$	-	General Plant
08/2006	39902	Servers Software	\$	113,472.72	\$	(118,460.96)	\$	(4,988.24)	General Plant
08/2006	39903	Network Hardware	\$	511,781.46	\$	(471,696.87)	\$	40,084.59	General Plant
08/2006	39906	Pc Hardware	\$	2,783,909.01	\$	(2,783,909.01)	\$	-	General Plant
08/2006	39907	Pc Software	\$	242,978.74	\$	(194,423.17)	\$	48,555.57	General Plant
08/2006	39908	Application Software	\$	522,253.87	\$	(359,831.33)	\$	162,422.54	General Plant
		Total General Plant	\$	15,278,293.00	\$	(6,907,497.08)	\$	8,370,795.92	
		RWIP	\$	286,058,338.81	\$	(127,437,356.64)	\$	158,620,982.17	
		Total 101 & 108	\$	286,058,338.81	\$	(123,713,301.23)	\$	158,620,982.17	
		Allocation of RWIP	\$		\$	3,724,055	\$	3,724,055	
		Production AD as Percentage of Total AD-	\$		\$	22,790	\$	22,790	
		Storage AD as Percentage of Total AD	\$		\$	123,875	\$	123,875	
		Transmission AD as Percentage of Total AD	\$		\$	522,479	\$	522,479	
		Distribution AD as Percentage of Total AD	\$		\$	2,852,854	\$	2,852,854	
		General Plt. AD and Percentage toTotal	\$		\$	202,059	\$	202,059	
		Total	\$		\$	3,724,055	\$	3,724,055	
			\$	100.00%	\$		\$		

Adjusted Production AD

Adjusted 8/06 Accum. Depreciation Book Balances

Intangible Plant (Fully Depreciated- Not Adjusted)	
Production Plant	\$ (128,182)
UG Storage Plant	\$ (756,290)
Transmission Plant	\$ (4,110,854)
Distribution Plant	\$ (17,338,794)
General Plant	\$ (94,673,742)
Total Accum. Depreciation as adjusted for RWIP	\$ (6,705,439)
	<u>\$ (123,713,301)</u>

Line No.	Div Acct	Sub	Activity SEP-05	Activity OCT-05	Activity NOV-05	Activity DEC-05	Activity JAN-06	Activity FEB-06	Activity MAR-06	Activity APR-06	Activity MAY-06	Activity JUN-06	Activity JUL-06	Activity AUG-06	Total	
64	009 8250	04582	136	-	-	417	46	-	-	-	-	-	-	-	598	
65	009 8250	04590	1,048	1,421	3,338	8,447	13,247	7,663	9,234	4,543	1,876	3,146	1,502	777	56,242	
66	009 8250	04599	(821)	(1,113)	(2,287)	(5,664)	(8,052)	(4,899)	(5,610)	-	-	-	-	-	(28,486)	
67	009 8250	07590	20	36	174	432	619	523	565	390	99	64	30	16	2,988	
68	009 8260	04580	(461)	-	-	-	-	-	-	-	-	-	-	-	(461)	
69	009 8260	04581	509	-	-	-	-	-	-	-	-	-	-	-	509	
70	009 8260	07443	-	-	-	-	-	-	-	-	-	-	-	-	-	
71	009 8260	07444	-	-	-	-	-	-	148	-	-	-	-	326	474	
72	009 8310	02005	-	-	-	-	355	-	-	-	-	-	-	-	355	
73	009 8310	06111	-	-	-	-	-	-	-	-	-	-	-	-	-	
74	009 8320	01000	-	-	-	-	-	-	-	-	-	-	-	-	-	
75	009 8340	01008	178	(30)	-	936	1,887	150	242	81	295	(118)	-	-	3,769	
76	009 8340	01008	30	(30)	-	468	665	(1,043)	(49)	(20)	98	(118)	-	-	1	
77	009 8340	02005	49	54	-	682	82	-	71	8	50	(20)	-	-	946	
78	009 8350	01008	(125)	-	-	-	101	-	-	-	20	(20)	-	-	(125)	
79	009 8350	01008	-	-	4,512	-	4,508	-	1,306	-	41	6,334	-	-	16,660	
80	009 8350	04595	-	-	-	-	-	-	-	-	-	-	-	-	-	
81	009 8350	04595	-	-	-	-	-	-	-	-	-	-	-	-	-	
82	009 8360	01000	-	-	-	-	-	-	-	-	-	-	-	-	-	
83	009 8360	02005	-	-	-	-	-	-	-	-	-	-	-	-	-	
84	009 8400	01000	-	-	-	-	-	-	27	10	-	-	-	-	37	
85	009 8400	05010	-	-	-	-	-	-	-	-	-	18	-	-	18	
86	009 8400	05111	13	-	-	162	-	-	-	-	-	-	-	-	295	
87	009 8400	05411	117	-	-	117	-	-	-	-	-	-	-	-	118	
88	009 8400	05413	338	-	-	-	-	-	-	-	-	-	-	-	338	
89	009 8400	05414	75	-	-	-	-	-	-	-	-	-	-	-	75	
90	009 8400	05419	-	-	-	-	-	-	-	-	-	-	-	-	-	
91	009 8400	07590	-	-	-	-	-	-	-	-	-	-	24	-	24	
92	009 8410	05421	-	-	-	-	-	-	-	-	-	-	-	-	-	
93	Total Storage Exp. Acct. 5			\$ 1,797	\$ 1,750	\$ 8,808	\$ 10,639	\$ 14,331	\$ 13,861	\$ 12,311	\$ 9,321	\$ 4,989	\$ 11,012	\$ 6,390	\$ 4,209	\$ 99,418
94	820,821,824,825,826,831,832,834-															
95	836,840,841															
96	Total Storage -Accts Other Than															
97	Storage Accts. 818-819															
98	Total - All Storage Accounts			\$ 3,557	\$ 3,346	\$ 2,676	\$ 3,054	\$ 3,158	\$ 3,119	\$ 5,465	\$ 3,834	\$ 3,590	\$ 3,590	\$ 3,017	\$ 42,240	
99	009 8500	01000	(309)	411	57	-	368	(23)	(961)	-	48	261	180	137	1,211	
100	009 8500	04201	-	-	-	-	-	-	-	-	-	-	-	-	-	
101	009 8500	05010	-	84	-	62	-	137	4	5	-	-	-	1	156	
102	009 8500	05411	-	123	-	142	-	-	16	274	-	-	-	1	388	
103	009 8500	05413	-	203	-	-	-	-	16	51	-	-	10	17	439	
104	009 8500	05414	-	-	-	-	-	-	-	-	-	-	-	-	-	
105	009 8500	05415	-	117	-	126	-	66	53	384	570	-	-	-	1,321	
106	009 8500	05419	-	-	-	(350)	-	-	-	-	-	(350)	-	-	(1,225)	
107	009 8500	09911	-	9,767	7,137	9,803	11,595	13,237	14,470	10,324	12,567	9,532	11,957	10,271	130,136	
108	009 8560	01000	-	2,042	2,042	817	817	2,042	(5,530)	169	2,446	-	1,810	613	4,301	
109	009 8560	01008	-	1,215	12	2,046	2,056	985	-	-	-	-	-	-	2,970	
110	009 8560	01013	-	-	-	817	817	(2,042)	-	-	-	-	-	-	4,301	
111	009 8560	01014	-	-	-	-	(817)	(2,042)	-	-	-	-	-	-	(4,301)	
112	009 8560	02005	-	730	2,972	869	912	1,127	3,281	5,424	1,785	1,260	3,343	601	23,447	
113	009 8560	03003	-	-	-	-	-	-	-	-	-	-	-	32	(9)	
114	009 8560	03004	-	-	-	-	-	-	-	-	-	-	-	119	32	
115	009 8560	04302	-	-	119	-	-	-	-	-	-	-	-	-	119	
116	009 8560	04307	-	-	-	-	-	-	-	-	-	-	-	-	(59)	
117	009 8560	04590	2,235	2,096	1,508	1,549	1,380	1,468	1,225	3,009	1,249	1,851	1,107	1,640	20,317	
118	009 8560	04599	(1,497)	(1,372)	(794)	(802)	(681)	(700)	(646)	-	(1,997)	(896)	(639)	(1,070)	(11,094)	
119	009 8560	05010	26	314	314	374	73	-	250	81	279	-	118	-	787	
120	009 8560	05411	131	195	195	1,474	109	152	250	-	-	-	-	-	2,769	
121	009 8560	05413	-	-	621	762	409	252	99	-	-	-	142	-	965	
122	009 8560	05414	-	-	30	88	4	409	11	1	-	-	4	-	2,033	
123	009 8560	05419	-	-	-	-	-	-	-	-	-	-	-	-	138	
124	009 8560	05427	-	-	-	-	-	-	-	-	-	-	-	-	-	
125	009 8560	06111	-	1,647	1,291	4,041	153	8,677	2,079	3,145	1,193	1,452	1,332	2,253	27,263	
126	009 8560	07590	-	-	-	-	-	-	-	39	64	-	-	-	103	
127	009 8560	09911	-	-	-	-	-	-	-	-	-	-	-	-	-	
128	009 8570	01000	6,358	9,620	8,152	7,175	7,441	4,372	6,475	4,929	6,617	5,289	4,878	4,363	75,669	
129	009 8570	01008	(1,790)	(1,826)	(2,477)	(3,327)	(877)	(1,841)	(1,544)	153	1,414	(3)	39	371	204	
130	009 8570	02005	6,528	330	329	383	353	320	315	48	400	1,007	1,641	14	7,578	
131	009 8570	04590	860	(225)	(209)	(231)	(215)	(189)	(195)	370	503	411	424	499	4,897	
132	009 8570	04599	-	-	-	-	-	-	-	-	-	-	-	-	(1,805)	
133	009 8570	05010	133	-	155	257	109	28	175	47	166	-	91	-	1,161	
134	009 8570	05411	1	-	-	117	-	-	-	-	-	-	-	-	118	
135	009 8570	05413	338	-	97	-	-	-	53	-	-	-	76	-	564	
136	009 8570	05414	-	-	-	-	-	-	-	-	-	-	-	-	-	
137	009 8570	05414	-	-	-	-	-	-	-	-	-	-	-	-	-	

Line No.	Div Acct	Sub	Activity SEP-05	Activity OCT-05	Activity NOV-05	Activity DEC-05	Activity JAN-06	Activity FEB-06	Activity MAR-06	Activity APR-06	Activity MAY-06	Activity JUN-06	Activity JUL-06	Activity AUG-06	Total	
138	009 8570	05419	75												91	
139	009 8570	06111													208	
140	009 8570	07590													332	
141	009 8590	05414													324	
142	009 8590	06111													15	
143	009 8600	04585													(9)	
144	009 8600	04599													15	
145	009 8620	02005													3,042	
146	009 8630	01000	22,895	11,817	9,144	3,085	902	1,060	2,902	2,473	1,590		98	1,942	57,908	
147	009 8630	01008	(5,898)	(271)	1,008	(2,116)	113	95	(152)	135	18	(636)	54	1,305	(8,354)	
148	009 8630	02005	90	381	288	(2,116)	940	265	2,383			52			4,399	
149	009 8630	04302													120	
150	009 8630	04307													(60)	
151	009 8650	01000	3,041	2,069	2,083	1,562	2,879	2,344	1,563	1,563	1,563	1,761	1,563	1,563	23,554	
152	009 8650	01008	(811)	114	212	(1,52)	790	(1,337)		234	234	255	(21)	234	(226)	
153	009 8650	02002														
154	009 8650	02005	1,063	1,363	719	1,145	3,575	257	253	1,462	2,749	576	164	648	13,974	
155	009 8650	04302	12	508	246	3,472									4,238	
156	009 8650	04307	(11)	(482)	(234)	(3,299)									(4,026)	
157	009 8650	05111													44	
158	009 8650	05411													725	
159	009 8650	05414													156	
160	009 8650	05419													84	
161	009 8650	06111													2	
162	009 8650	06111													3,889	
163	009 8650	07590														
164	009 8700	01000	88,403	75,970	79,550	84,836	88,021	88,610	123,882	84,735	89,722	82,893	79,210	58,957	1,024,789	
165	009 8700	01001	774,281	510,821	475,872	439,701	440,994	440,994	558,984	431,355	462,445	459,627	503,704	568,785	6,167,002	
166	009 8700	01002	(759,835)	(430,235)	(466,071)	(432,436)	(430,481)	(423,637)	(637,824)	(417,285)	(434,046)	(456,169)	(546,653)	(558,789)	(6,023,521)	
167	009 8700	01004														
168	009 8700	01005	(24,197)	8,057	9,029	10,598	10,395	353	(32,519)	3,746	15,641	5,558	2,119	(2,296)	3,746	
169	009 8700	01008	6,398	286,797	275,887	272,953	285,465	246,770	38,935	(4,000)	10,509	10,509			56,442	
170	009 8700	01010	445,051	(300,420)	(285,688)	(280,507)	(235,417)	(264,127)	(379,416)	(268,061)	(259,078)	(277,998)	(365,875)	(333,475)	3,625,896	
171	009 8700	01012													(3,746)	
172	009 8700	01014	26	155	493	166	32		1,508	(380)	992	51	513		3,556	
173	009 8700	02005														
174	009 8700	03001														
175	009 8700	03003													(295)	
176	009 8700	03004													284	
177	009 8700	04001													849	
178	009 8700	04002													109	
179	009 8700	04021														
180	009 8700	04036														
181	009 8700	04040	501												1,196	
182	009 8700	04044													203	
183	009 8700	04201	8,128	335	335	1,343	1,111	5,671	5,671	335	1,586	357	1,366	4,069	24,983	
184	009 8700	04212	207	(207)	18	201	89	173	2,437	29	107	1,524	199	85	4,322	
185	009 8700	04302	(758)	(840)	(532)	(366)	(2,705)	(53)	(1,055)	(1,956)	(535)	(802)	(1,990)	(874)	(12,465)	
186	009 8700	04307														
187	009 8700	04580														
188	009 8700	04581														
189	009 8700	04582													8	
190	009 8700	04590														
191	009 8700	04592	3,403	3,007	3,209	3,639	3,784	3,033	1,533	3,363	3,924	4,338	5,011	4,621	42,865	
192	009 8700	04599	(2,964)	(2,590)	(2,255)	(2,409)	(2,429)	(1,972)	(722)	(2,163)	(2,604)	(2,763)	(3,298)	(3,957)	(29,426)	
193	009 8700	05010	6,395	8,722	5,941	5,478	5,018	5,406	5,842	6,744	10,227	3,908	6,184	10,151	80,016	
194	009 8700	05111	641	627	385	1,587	1,008	740	1,284	659	581	113	542	8,324	18,370	
195	009 8700	05310	11,367	4,088	5,165	9,644	5,871	12,583	8,510	7,929	9,154	8,131	7,843	11,207	101,862	
196	009 8700	05312													18,370	
197	009 8700	05314	1,487												4,232	
198	009 8700	05316	1,639												1,716	
199	009 8700	05323	5,237	408	2,524	5,364	3,179	1,056	4,197	7,583	8,825	865	186	6,059	30,609	
200	009 8700	05331	13,235	6,569	9,589	16,690	6,042	8,657	8,161	14,933	6,540	16,725	7,082	11,596	36,954	
201	009 8700	05364	29,389	18,650	29,138	22,476	19,117	15,397	25,450	18,491	18,420	19,404	23,271	23,180	125,819	
202	009 8700	05380	1,440		717	1,505		3,238	685	583	1,300	583	583	583	262,393	
203	009 8700	05390													11,217	
204	009 8700	05399	(34,798)	(15,470)	(23,146)	(17,244)	(18,402)	(22,338)	(26,552)	(22,879)	(22,879)	(22,974)	(21,346)	(34,634)	(284,965)	
205	009 8700	05411	5,120	4,986	2,676	3,275	5,020	4,999	4,884	8,692	7,442	5,023	3,770	5,328	51,185	
206	009 8700	05412			294										671	
207	009 8700	05413	3,774	3,213	4,337	2,061	2,533	4,444	4,164	4,071	7,527	4,311	5,792	2,177	48,404	
208	009 8700	05414	2,396	2,830	4,043	2,655	1,284	2,647	5,366	7,866	3,944	2,469	4,910	4,136	44,546	
209	009 8700	05415													200	
210	009 8700	05416	75			143	17	186	133		133		71		1,391	
211	009 8700	05417			64										64	
212	009 8700	05419	(289)	686	9,981	456	2,602	1,552	1,368	1,196	20,140	18,250	9,794	25,576	91,212	
213	009 8700	05420			3,106						2,673	2,281	815		11,333	
214	009 8700	05421	188	560	201	9,263	213	1,244	1,975	388	198	4,590		309	19,129	
215	009 8700	05422					2,533				152			5,062	7,747	

LINE NO.	DIV ACCT.	SEP-05	OCT-05	NOV-05	DEC-05	JAN-06	FEB-06	MAR-06	APR-06	MAY-06	JUN-06	JUL-06	AUG-06	TOTAL
291	009 8750	85	138	20	256	40	27	101	47	46	35	148	88	1,031
292	009 8750	30	252	56	3,651	14	9	135	17	16	12	630	83	7,409
293	009 8750	215	252	18	3,651	43	(2,923)	180	3,040	249	1,483	530	-	55
294	009 8750	04302	-	-	-	-	(52)	-	-	-	-	-	-	(52)
295	009 8750	04307	62	55	51	46	56	49	48	52	65	71	73	691
296	009 8750	04590	(35)	(32)	(24)	(22)	(19)	(20)	-	-	-	-	-	(175)
297	009 8750	04599	21	8	-	-	-	-	-	-	-	-	-	8
298	009 8750	05010	-	-	-	-	-	-	-	-	-	-	-	169
299	009 8750	05111	-	-	-	-	-	-	-	-	-	-	-	196
300	009 8750	05323	71	19	80	19	-	-	-	-	-	-	-	(46)
301	009 8750	05364	(24)	19	(13)	51	138	21	69	66	5	33	-	575
302	009 8750	05399	172	19	-	-	-	-	-	559	62	-	-	3,081
303	009 8750	05411	2,202	191	-	-	246	62	71	111	36	9	-	263
304	009 8750	05413	-	-	-	-	-	-	-	-	-	-	-	226
305	009 8750	05414	5	226	-	-	2,000	1,697	-	61	-	-	-	3,697
306	009 8750	05419	-	-	-	-	-	-	-	-	-	-	-	61
307	009 8750	05421	-	-	-	-	-	-	-	-	-	-	-	(24)
308	009 8750	05421	-	-	-	-	-	-	-	-	-	-	-	(24)
309	009 8750	07443	-	-	-	-	-	-	-	-	-	-	-	1,979
310	009 8750	07444	-	-	-	-	-	-	-	-	-	-	-	127
311	009 8750	07590	\$ 239,022	\$ 209,449	\$ 210,344	\$ 153,095	\$ 221,586	\$ 237,110	\$ 234,721	\$ 236,047	\$ 214,232	\$ 188,751	\$ 194,627	\$ 2,563,627
312	009 8760	01000	\$ 17,420	\$ 12,966	\$ 10,748	\$ 9,954	\$ 10,973	\$ 12,125	\$ 11,741	\$ 11,153	\$ 11,282	\$ 10,659	\$ 11,533	\$ 147,015
313	009 8760	01008	(3,235)	978	409	578	1,607	501	501	527	319	495	380	1,995
314	009 8760	02001	313	1,209	296	820	176	161	123	184	112	157	306	5,750
315	009 8760	02004	346	98	527	287	9	480	723	949	88	253	199	3,645
316	009 8760	02005	318	-	-	-	13	5	4	16	44	8	65	151
317	009 8760	05111	19	-	39	78	365	75	75	75	53	10	75	774
318	009 8760	05411	-	-	13	5	40	1	19	45	62	350	9	122
319	009 8760	05413	23	5	44	100	-	-	-	15	15	-	-	185
320	009 8760	05414	5	-	1	-	-	-	-	-	-	-	-	94
321	009 8760	05419	-	-	-	-	-	-	-	-	-	-	-	(41)
322	009 8760	07443	-	-	-	-	-	-	-	-	-	-	-	-
323	009 8760	07444	-	-	-	-	-	-	-	-	-	-	-	-
324	009 8760	07499	-	-	-	-	-	-	-	-	-	-	-	-
325	009 8760	07590	\$ 15,835	\$ 15,251	\$ 12,077	\$ 12,395	\$ 13,279	\$ 12,823	\$ 13,173	\$ 14,499	\$ 13,185	\$ 12,958	\$ 14,938	\$ 162,448
326	009 8770	01000	\$ 7,262	\$ 3,657	\$ 6,760	\$ 5,267	\$ 5,933	\$ 3,793	\$ 3,155	\$ 6,527	\$ 4,781	\$ 3,178	\$ 4,193	\$ 58,831
327	009 8770	01008	(588)	(113)	1,607	(70)	226	(1,284)	411	821	(220)	(643)	1,187	1,137
328	009 8770	02001	1,175	604	190	1,182	299	573	411	821	448	876	476	7,825
329	009 8770	02004	6,238	349	278	414	245	201	144	287	157	157	415	2,740
330	009 8770	02005	9	-	6	-	-	(3,609)	4,377	264	27	-	-	11,691
331	009 8770	04001	-	-	-	-	-	-	-	-	-	-	-	6
332	009 8770	04302	(9)	-	-	-	-	-	-	-	-	-	-	(9)
333	009 8770	04307	324	540	1,279	58	188	1,082	727	450	90	130	130	3,830
334	009 8770	04590	(177)	(286)	(563)	(632)	(190)	(391)	(802)	30	-	-	-	6,171
335	009 8770	05010	-	-	-	-	-	-	159	-	-	-	-	(2,941)
336	009 8770	05364	-	-	-	-	-	-	-	-	-	-	-	189
337	009 8770	05399	-	-	-	-	-	-	-	-	-	-	-	-
338	009 8770	05414	-	-	-	-	-	-	-	-	-	-	-	750
339	009 8770	05421	-	-	-	-	-	-	-	-	-	-	-	19,332
340	009 8770	06111	-	-	-	-	-	-	-	-	-	-	-	27,516
341	009 8770	07590	\$ 14,645	\$ 4,751	\$ 12,252	\$ 10,284	\$ 7,901	\$ 9,316	\$ 5,414	\$ 31,435	\$ 7,484	\$ 19,016	\$ 12,302	\$ 138,230
342	009 8780	00000	\$ 103,256	\$ 81,333	\$ 89,162	\$ 93,806	\$ 81,179	\$ 86,925	\$ 113,753	\$ 72,443	\$ 81,523	\$ 64,152	\$ 48,880	\$ 992,834
343	009 8780	01000	(24,591)	7,191	11,265	11,238	1,805	3,448	(33,196)	(848)	12,454	10,197	(1,073)	(7,582)
344	009 8780	01008	2,724	1,294	407	1,829	1,056	432	934	986	863	934	1,375	13,689
345	009 8780	02001	953	405	595	640	370	151	306	327	345	302	802	4,791
346	009 8780	02004	42	40	105	203	101	170	49	40	11	(197)	11	575
347	009 8780	02005	-	-	-	-	-	-	-	-	-	-	-	-
348	009 8780	03003	-	-	-	-	-	-	-	-	-	-	-	-
349	009 8780	03004	-	-	-	-	-	-	-	-	-	-	-	56
350	009 8780	03007	9	-	-	-	-	-	-	47	-	-	-	(53)
351	009 8780	04302	(8)	-	-	-	-	-	-	325	-	-	-	325
352	009 8780	04307	9	-	-	-	-	-	-	325	-	-	-	325
353	009 8780	04582	1,544	990	967	1,464	1,423	1,511	2,150	1,405	1,228	1,242	1,187	16,223
354	009 8780	04590	(820)	(527)	(459)	(665)	(661)	(634)	(1,059)	910	628	906	879	(4,845)
355	009 8780	04599	654	405	401	584	1,438	896	910	1,318	1,118	628	879	10,137
356	009 8780	05010	363	363	110	110	3	152	173	446	453	10	135	3,337
357	009 8780	05111	314	422	180	471	132	152	173	446	453	10	135	3,337
358	009 8780	05411	971	372	121	30	37	235	223	509	224	-	73	1,507
359	009 8780	05413	122	667	26	-	-	-	-	-	-	-	-	2,813
360	009 8780	05414	-	-	-	-	-	-	-	-	-	-	-	-

Line No.	Div Acct	Sub	Activity SEP-05	Activity OCT-05	Activity NOV-05	Activity DEC-05	Activity JAN-06	Activity FEB-06	Activity MAR-06	Activity APR-06	Activity MAY-06	Activity JUN-06	Activity JUL-06	Activity AUG-06	Total
368	009 8780	05419	36	202	21,294	5,523	18	2,385	43	17	142	9,057	1,267	10,078	588
369	009 8780	06111	2,654	-	-	-	-	2,385	225	356	2,837	9,057	1,267	10,078	55,676
370	009 8780	07499	-	-	-	-	-	-	-	66	-	-	-	-	86
371	009 8780	07590	-	-	-	-	-	-	-	8,428	7,230	5,799	3,513	5,727	86,800
372	009 8790	01008	10,413	7,635	6,877	8,118	5,653	6,943	10,464	8,428	7,230	5,799	3,513	2,077	3,148
373	009 8790	02005	(2,023)	555	460	1,308	(667)	774	(2,422)	363	785	33	(967)	-	14
374	009 8790	05010	9	129	559	55	-	268	1,687	124	252	33	-	-	25
375	009 8790	05111	-	14	-	-	-	-	-	-	-	-	-	-	36,607
376	009 8790	07590	-	-	-	-	25	4,388	4,067	2,896	2,696	2,579	2,532	2,462	401
377	009 8800	01008	3,048	2,735	3,332	2,745	3,277	4,388	4,067	2,896	2,696	2,579	2,532	2,462	9,955
378	009 8800	01008	(813)	312	512	40	404	756	(1,955)	46	354	211	103	331	544
379	009 8800	02005	4,414	1,438	1,610	324	153	98	305	954	218	41	23	367	1,897
380	009 8800	04582	-	-	423	-	-	-	-	-	60	-	61	-	14,061
381	009 8800	04590	-	-	(287)	-	-	-	-	-	(34)	-	-	-	159
382	009 8800	04599	-	-	265	3,605	9	-	174	34	-	-	(33)	-	32
383	009 8800	05010	(2,469)	22	871	679	641	288	551	369	489	3,903	524	705	1,897
384	009 8800	05111	827	4,204	871	17	8	288	551	369	489	3,903	524	705	14,061
385	009 8800	05411	51	-	30	95	-	37	10	48	6	-	36	2	185
386	009 8800	05414	4	-	30	95	-	37	10	48	6	-	36	2	159
387	009 8800	05419	45	-	2	1	-	37	10	48	6	-	36	2	518
388	009 8800	05421	10	-	2	1	-	37	10	48	6	-	36	2	1
389	009 8800	05422	-	-	-	-	-	-	-	-	-	-	-	-	-
390	009 8800	05421	-	-	-	-	-	-	-	-	-	-	-	-	-
391	009 8800	07443	-	-	(106)	-	-	-	-	323	-	-	-	-	217
392	009 8800	07443	-	-	72	-	-	-	-	(112)	-	-	-	-	(60)
393	009 8800	07499	-	-	-	-	88	-	-	63	-	-	-	-	151
394	009 8800	07510	-	-	-	-	280	-	-	-	-	-	-	-	280
395	009 8800	07510	-	-	-	-	-	-	-	20	-	-	-	-	20
396	009 8800	07510	-	-	-	-	-	-	-	20	-	-	-	-	20
397	009 8800	07510	-	-	-	-	-	-	-	20	-	-	-	-	20
398	009 8810	02005	59	394	74	276	134	134	-	276	108	108	-	-	937
399	009 8810	04065	(54,722)	(53,375)	(46,469)	(45,227)	(67,921)	(44,446)	(40,641)	(40,878)	(31,231)	(49,517)	(34,442)	(60,496)	394
400	009 8810	04580	84,362	84,600	75,725	80,687	116,577	78,859	83,793	84,864	68,613	96,506	65,689	93,686	(569,363)
401	009 8810	04581	28,225	12,669	17,678	17,660	23,241	14,551	18,072	22,906	18,884	16,224	16,339	22,331	1,013,962
402	009 8810	04582	452	452	223	45	710	95	402	378	433	934	47	593	228,780
403	009 8810	04585	556	228	45	420	420	18,452	(9,125)	378	433	934	47	593	1,174
404	009 8810	04590	(20,160)	(8,868)	(10,173)	(10,169)	(15,259)	(8,452)	(9,125)	378	433	934	47	593	5,541
405	009 8810	04599	(6,386)	133	80	-	-	(366)	27	27	(24,015)	(9,028)	(10,274)	(15,875)	(141,998)
406	009 8810	04798	-	-	-	-	-	-	-	-	-	-	-	-	314
407	009 8810	05010	-	-	80	-	-	-	14	-	-	-	-	-	(6,430)
408	009 8810	05111	-	-	-	-	-	-	-	-	-	-	-	-	14
409	009 8810	05419	-	-	-	-	-	-	-	-	-	-	-	-	-
410	009 8810	07499	-	-	-	-	167	-	-	-	150	276	643	-	861
411	009 8810	07590	-	-	-	-	-	-	-	21,782	22,716	24,682	21,099	11,463	269,653
412	009 8850	01000	22,037	19,185	20,452	23,521	24,273	24,684	33,759	21,782	22,716	24,682	21,099	11,463	-
413	009 8850	01000	-	-	-	-	2,803	247	(9,184)	(181)	3,641	3,254	(736)	(3,580)	-
414	009 8850	01001	(5,876)	2,083	2,425	3,580	2,803	247	(9,184)	(181)	3,641	3,254	(736)	(3,580)	(1,524)
415	009 8850	01008	163	-	-	-	-	-	-	-	-	-	-	-	163
416	009 8850	02001	57	-	-	-	-	-	-	-	-	-	-	-	57
417	009 8850	02004	-	-	-	-	-	-	-	-	-	-	-	-	47
418	009 8850	05010	139	28	10	227	227	101	119	198	101	223	135	709	2,985
419	009 8850	05111	634	600	182	201	227	831	961	1,310	930	1,403	653	423	10,035
420	009 8850	05411	275	1,192	384	1,174	362	233	230	300	378	877	612	328	6,130
421	009 8850	05413	336	100	295	188	161	583	653	747	487	844	660	328	5,370
422	009 8850	05414	100	346	249	128	302	269	176	241	98	229	108	15	2,261
423	009 8850	05419	-	-	100	-	-	-	-	94	-	-	-	-	194
424	009 8850	07590	-	-	-	-	-	-	-	-	-	-	-	-	21
425	009 8860	02005	3,870	566	2,538	1,396	1,260	730	719	1,179	1,460	857	1,617	807	17,199
426	009 8860	04582	(2,268)	(377)	(1,395)	(680)	(602)	(358)	(368)	-	-	-	-	-	(6,048)
427	009 8860	04599	-	-	-	-	-	-	-	-	-	-	-	-	-
428	009 8860	07120	1,077	613	1,138	-	245	2,132	471	590	1,023	160	199	1,012	8,660
429	009 8870	01000	-	-	-	-	3,633	3,312	(1,201)	(1,243)	1,545	(301)	30	599	13,563
430	009 8870	01006	(1,740)	5	271	(2,760)	(3,633)	3,312	(1,201)	(1,243)	1,545	(301)	30	599	(1,210)
431	009 8870	01008	-	-	-	-	10	77	91	140	142	34	113	32	839
432	009 8870	01014	83	52	19	16	10	27	32	40	50	12	295	51	32
433	009 8870	02001	29	-	25	32	-	-	-	-	-	-	-	-	-
434	009 8870	02004	-	-	-	-	-	-	-	-	-	-	-	-	-
435	009 8870	02005	-	-	-	-	-	-	-	-	-	-	-	-	-
436	009 8870	05010	-	-	-	-	-	-	-	-	-	-	-	-	-
437	009 8870	05111	-	-	99	-	343	-	210	59	218	2,833	3,217	2,187	711
438	009 8870	07590	-	-	-	-	-	-	-	3,217	2,188	2,833	3,217	2,187	13,642
439	009 8890	01000	-	-	-	-	-	-	-	804	71	541	353	(239)	1,530
440	009 8890	01008	-	-	-	-	-	-	-	-	-	-	-	-	(1,054)
441	009 8890	02001	-	-	-	-	-	-	-	-	-	-	-	-	(369)
442	009 8890	02004	-	-	-	-	-	-	-	-	-	-	-	-	417
443	009 8890	02005	-	-	-	-	-	-	-	-	-	-	-	-	552
444	009 8890	04582	-	-	-	-	-	-	-	-	-	-	-	-	-

Line No.	Div Acct	Sub	ACTIVITY SEP-05	ACTIVITY OCT-05	ACTIVITY NOV-05	ACTIVITY DEC-05	ACTIVITY JAN-06	ACTIVITY FEB-06	ACTIVITY MAR-06	ACTIVITY APR-06	ACTIVITY MAY-06	ACTIVITY JUN-06	ACTIVITY JUL-06	ACTIVITY AUG-06	Total
445	009 8900	04559													
446	009 8900	07590	\$ 50,860	\$ 61,822	\$ 64,329	\$ 70,920	\$ 94,287	\$ 73,425	\$ 79,397	\$ 97,809	\$ 68,202	\$ 93,402	\$ 55,890	\$ 53,576	\$ 2,329
447															
448															
449	009 8900	02005	\$ -	\$ 538	\$ 4,431	\$ 2,178	\$ (3,660)	\$ (2,178)	\$ 72	\$ 758	\$ -	\$ 11	\$ -	\$ 924	\$ 3,074
450	009 8900	04302													
451	009 8900	04307													
452	009 8900	05111													
453	009 8900	07590													
454															
455															
456	009 8910	01000	\$ 1,146	\$ 1,497	\$ (449)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,643
457	009 8910	01008	(1,175)	258	(449)										(1,366)
458	009 8910	02005	72	4,954	2,978	2,210		(2,120)							8,094
459	009 8910	04302													
460	009 8910	04307													
461	009 8910	05111													
462	009 8910	07590													
463															
464															
465	009 8920	01000	\$ 1,016	\$ 526	\$ 600	\$ 241	\$ 325	\$ 495	\$ 155	\$ 548	\$ 532	\$ 216	\$ 75	\$ 80	\$ 4,809
466	009 8920	01006													
467	009 8920	01008	(600)	(12)	82	(120)	74	102	(271)	(2,410)	2,597	(105)	(67)	15	10,085
468	009 8920	01014													(715)
469	009 8920	02005	225												(10,085)
470	009 8920	05411													225
471	009 8920	05413													
472	009 8920	05414													
473	009 8920	07590													
474	009 8930	01000													
475	009 8930	01006													
476	009 8930	04590	12	25	14	25		12	12	12	17	16	29	190	
477	009 8930	04599	(11)	(22)	(11)	(20)		(9)	(10)						(83)
478	009 8940	01000													
479	009 8940	02001													
480	009 8940	02004													
481	009 8940	02005	776	751	692	1,255	307	1,026	1,896	479	910	1,388	287	439	10,206
482	009 8940	04302	18	38	692										76
483	009 8940	04307	(17)	(36)											(72)
484	009 8940	07590													44
485															
486	009 8950	02005													
487	009 8950	04582													
488	009 8950	04599													
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521															
Total Distribution Accts. 881,885			\$ 50,860	\$ 61,822	\$ 64,329	\$ 70,920	\$ 94,287	\$ 73,425	\$ 79,397	\$ 97,809	\$ 68,202	\$ 93,402	\$ 55,890	\$ 53,576	\$ 873,929
Total Distribution Acct. 890			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Distribution Acct. 891			\$ 43	\$ 6,715	\$ 2,530	\$ 2,210	\$ -	\$ (120)	\$ -	\$ 1,250	\$ 4	\$ 809	\$ -	\$ 624	\$ 14,065
Total Distribution Accts. 892-894			\$ 1,419	\$ 1,270	\$ 2,401	\$ 1,264	\$ 654	\$ 1,626	\$ 1,782	\$ (1,371)	\$ 4,238	\$ 1,653	\$ 2,56	\$ 563	\$ 15,827
Total Distribution Accts. 876-890			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Distribution Accts. 878, 879, 880, 892, 893, 894			\$ 60,004	\$ 57,474	\$ 69,927	\$ 73,769	\$ 74,932	\$ 76,468	\$ 102,766	\$ 68,046	\$ 42,204	\$ 54,440	\$ 45,210	\$ 37,145	\$ 762,385
Total Distribution- All Other Accts.			(21,269)	7,242	10,728	8,914	8,075	922	(28,753)	(116)	(130)	10,338	(2,354)	1,136	(5,267)
Total Distribution Acct. 895			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Distribution Accts. 876-890			\$ 370	\$ 1,009	\$ 802	\$ 51	\$ 105	\$ 450	\$ 122	\$ 263	\$ 25	\$ 90	\$ -	\$ 1,124	\$ 4,411
Total Distribution Accts. 878, 879, 880, 892, 893, 894			\$ 60,004	\$ 57,474	\$ 69,927	\$ 73,769	\$ 74,932	\$ 76,468	\$ 102,766	\$ 68,046	\$ 42,204	\$ 54,440	\$ 45,210	\$ 37,145	\$ 762,385
Total Distribution- All Other Accts.			(21,269)	7,242	10,728	8,914	8,075	922	(28,753)	(116)	(130)	10,338	(2,354)	1,136	(5,267)
Total Distribution Acct. 895			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Distribution Accts. 876-890			\$ 370	\$ 1,009	\$ 802	\$ 51	\$ 105	\$ 450	\$ 122	\$ 263	\$ 25	\$ 90	\$ -	\$ 1,124	\$ 4,411
Total Distribution Accts. 878, 879, 880, 892, 893, 894			\$ 60,004	\$ 57,474	\$ 69,927	\$ 73,769	\$ 74,932	\$ 76,468	\$ 102,766	\$ 68,046	\$ 42,204	\$ 54,440	\$ 45,210	\$ 37,145	\$ 762,385
Total Distribution- All Other Accts.			(21,269)	7,242	10,728	8,914	8,075	922	(28,753)	(116)	(130)	10,338	(2,354)	1,136	(5,267)
Total Distribution Acct. 895			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Distribution Accts. 876-890			\$ 370	\$ 1,009	\$ 802	\$ 51	\$ 105	\$ 450	\$ 122	\$ 263	\$ 25	\$ 90	\$ -	\$ 1,124	\$ 4,411
Total Distribution Accts. 878, 879, 880, 892, 893, 894			\$ 60,004	\$ 57,474	\$ 69,927	\$ 73,769	\$ 74,932	\$ 76,468	\$ 102,766	\$ 68,046	\$ 42,204	\$ 54,440	\$ 45,210	\$ 37,145	\$ 762,385
Total Distribution- All Other Accts.			(21,269)	7,242	10,728	8,914	8,075	922	(28,753)	(116)	(130)	10,338	(2,354)	1,136	(5,267)
Total Distribution Acct. 895			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Distribution Accts. 876-890			\$ 370	\$ 1,009	\$ 802	\$ 51	\$ 105	\$ 450	\$ 122	\$ 263	\$ 25	\$ 90	\$ -	\$ 1,124	\$ 4,411
Total Distribution Accts. 878, 879, 880, 892, 893, 894			\$ 60,004	\$ 57,474	\$ 69,927	\$ 73,769	\$ 74,932	\$ 76,468	\$ 102,766	\$ 68,046	\$ 42,204	\$ 54,440	\$ 45,210	\$ 37,145	\$ 762,385
Total Distribution- All Other Accts.			(21,269)	7,242	10,728	8,914	8,075	922	(28,753)	(116)	(130)	10,338	(2,354)	1,136	(5,267)
Total Distribution Acct. 895			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Distribution Accts. 876-890			\$ 370	\$ 1,009	\$ 802	\$ 51	\$								

Line No.	Div Acct	SUB	ACTIVITY SEP-05	ACTIVITY OCT-05	ACTIVITY NOV-05	ACTIVITY DEC-05	ACTIVITY JAN-06	ACTIVITY FEB-06	ACTIVITY MAR-06	ACTIVITY APR-06	ACTIVITY MAY-06	ACTIVITY JUN-06	ACTIVITY JUL-06	ACTIVITY AUG-06	Total
522	009 9030	05420	25,383	13,742	20,241	27,340	24,042	47,136	25,054	20,946	12,181	24,187	25,933	3,248	270,433
523	009 9030	06112	55,688	71,222	72,767	72,946	95,322	106,761	80,845	85,254	83,928	83,476	74,593	77,137	970,040
524	009 9030	06116	-	-	149	-	322	105	33	-	-	-	36	-	542
525	009 9030	07499	-	-	-	-	-	-	-	-	-	-	-	-	105
526	009 9030	07590	115,241	112,231	69,555	206,339	151,942	183,177	99,380	12,079	16,884	23,228	21,666	24,910	1,056,652
527	009 9040	09927	8,608	7,848	8,737	9,538	9,538	9,538	14,307	9,538	9,538	9,538	9,538	5,487	111,753
528	009 9070	01000	(2,296)	920	1,140	1,274	954	9,538	(3,338)	-	1,431	954	477	(1,405)	1,111
529	009 9070	01008	-	-	-	-	-	-	-	-	-	-	-	1,782	266
530	009 9070	04040	21	1	-	214	-	31	2	-	-	-	-	293	523
531	009 9070	04044	-	-	-	33	-	-	-	-	-	-	-	-	523
532	009 9070	04046	59	60	2	36	-	-	-	-	-	209	156	56	564
533	009 9070	05010	-	-	-	-	-	-	-	-	-	-	-	291	5,105
534	009 9070	05411	335	50	577	314	762	317	441	911	368	427	309	773	7,016
535	009 9070	05413	732	493	288	720	744	329	901	665	449	589	589	296	5,527
536	009 9070	05414	771	119	810	279	662	125	768	638	427	114	568	-	1,963
537	009 9070	05419	-	4	350	186	-	-	365	432	619	-	7	-	1,840
538	009 9070	05421	-	-	-	-	-	-	-	-	-	1,840	-	-	111,139
539	009 9070	07590	8	-	9,179	9,179	9,180	9,180	11,759	9,180	9,180	9,180	9,180	3,636	(2,306)
540	009 9080	01000	(2,985)	866	940	918	-	1,452	(3,213)	1,377	918	-	459	(2,504)	1,452
541	009 9080	04044	-	-	-	-	-	-	-	-	-	-	-	-	46
542	009 9080	04046	-	-	-	-	-	-	-	-	-	-	-	-	4,421
543	009 9080	05010	-	-	-	-	-	-	-	-	-	-	-	117	15,898
544	009 9080	05111	72	236	226	213	1,088	1,055	315	186	337	259	317	780	3,443
545	009 9080	05411	1,430	1,038	1,237	1,733	948	1,253	1,883	1,455	1,552	1,205	1,364	381	833
546	009 9080	05413	124	73	365	121	-	22	373	72	444	217	458	-	16,359
547	009 9080	05414	-	-	-	-	-	-	-	-	-	-	-	121	5,289
548	009 9080	05417	-	48	58	280	25	17	105	106	10	3,408	5,317	-	133
549	009 9080	05419	-	-	-	966	195	2,865	1,613	1,471	-	150	-	-	560
550	009 9080	04021	884	50	-	3,700	839	550	-	-	-	-	-	-	386
551	009 9090	04040	-	123	-	-	-	-	-	-	-	-	-	-	3,872
552	009 9090	04044	-	-	-	-	170	49	-	-	-	-	-	-	3,942
553	009 9090	04046	-	-	35	-	-	-	-	-	-	-	-	-	1,118
554	009 9090	05010	13	-	1,208	-	-	-	-	-	1,332	72	-	-	12,724
555	009 9090	07499	-	-	-	-	-	-	-	-	-	-	-	63	775
556	009 9090	07590	-	-	-	-	-	-	-	-	-	-	-	-	1,260
557	009 9100	04040	100	-	-	-	-	1,890	6	-	1,348	18	-	598	1,118
558	009 9100	04021	-	-	-	-	-	-	1,000	-	100	100	63	-	12,724
559	009 9100	04044	-	63	37	28	8,579	64	1,104	61	296	2,183	775	-	1,452
560	009 9100	04046	1,183	-	-	-	-	-	-	-	-	-	-	-	386
561	009 9100	07590	-	-	-	-	-	-	-	-	-	-	-	-	3,872
562	009 9100	07590	-	-	-	-	-	-	-	-	-	-	-	-	3,942
563	009 9100	07590	-	-	-	-	-	-	-	-	-	-	-	-	1,118
564	009 9100	07590	-	-	-	-	-	-	-	-	-	-	-	-	12,724
565	009 9110	04017	-	-	-	-	-	-	-	-	-	-	-	-	775
566	009 9110	04021	-	-	-	-	-	-	-	-	-	-	-	-	1,260
567	009 9110	04040	1,609	6,922	28	2,016	5,266	1,932	-	-	500	1,000	653	1,955	21,881
568	009 9110	04044	-	-	-	100	-	-	-	-	-	-	-	-	800
569	009 9110	04046	4,544	3,119	3,006	742	2,569	2,160	2,696	2,598	6,326	461	747	1,302	30,470
570	009 9110	05010	-	-	-	-	-	-	-	-	-	-	-	-	-
571	009 9110	05419	-	-	-	-	-	-	-	-	-	-	-	-	-
572	009 9120	01000	5,848	3,899	3,929	3,929	3,929	3,929	5,894	3,929	3,929	3,929	3,929	1,649	48,722
573	009 9120	01008	(1,560)	195	402	393	393	-	(1,375)	-	589	393	196	(1,007)	(1,381)
574	009 9120	04001	-	-	-	-	-	-	-	-	-	-	-	-	-
575	009 9120	04017	-	-	-	-	-	-	-	-	-	-	-	-	-
576	009 9120	04021	2,295	24	1,564	955	382	883	1,648	2,551	1,650	250	2,540	1,150	13,173
577	009 9120	04040	-	109	1,564	515	515	1,816	1,035	1,015	2,398	584	-	805	10,796
578	009 9120	04044	-	-	-	-	-	-	-	-	-	-	-	-	-
579	009 9120	04046	5,180	6,086	7,355	2,183	1,827	4,309	1,400	6,690	3,909	7,557	3,787	5,680	56,163
580	009 9120	05010	-	-	-	51	10	-	-	-	-	19	-	74	112
581	009 9120	05414	-	112	-	-	-	-	-	-	-	-	-	-	30
582	009 9120	07499	-	30	-	-	-	-	-	-	-	-	-	-	-
583	009 9130	04044	-	-	-	-	-	-	-	-	-	-	-	-	-
584	009 9130	07520	-	-	-	-	473	-	-	-	(473)	-	37	65	110
585	009 9160	04040	-	-	-	62	-	-	-	41	-	-	73	-	176
586	009 9160	04046	-	-	-	-	-	-	-	-	-	-	-	-	-
587	009 9160	05010	-	-	-	-	-	-	-	-	-	-	-	-	-
588	009 9160	05411	-	-	-	-	-	-	-	-	-	-	-	-	-
589	009 9160	05411	-	-	-	-	-	-	-	-	-	-	-	-	-
590	009 9160	05411	-	-	-	-	-	-	-	-	-	-	-	-	-
591	009 9210	04001	-	-	-	-	-	-	-	-	-	-	-	-	-
592	009 9210	04070	-	-	-	-	-	-	-	-	-	-	-	-	-
593	009 9210	05111	-	-	7	-	-	-	-	-	-	-	-	-	-
594	009 9210	05415	-	-	-	-	-	-	-	-	-	-	-	-	-
595	009 9210	07119	109	102	889	211	344	344	1,913	107	315	2,281	156	451	10,457
596	009 9210	07499	1,454	102	889	1,961	738	738	1,913	1,500	(1,500)	(1,500)	(1,500)	-	(16,500)
597	009 9210	07499	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)
598	009 9210	07590	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Customer Accts. Expense - Accts. 911-5			\$ 277,214	\$ 290,154	\$ 275,118	\$ 427,215	\$ 401,844	\$ 460,357	\$ 333,798	\$ 230,958	\$ 213,970	\$ 240,168	\$ 203,240	\$ 165,728	\$ 3,519,765
Total Sales Expense - Accts. 911-5			\$ 18,016	\$ 20,496	\$ 16,235	\$ 10,285	\$ 15,364	\$ 15,029	\$ 11,298	\$ 16,924	\$ 18,828	\$ 14,201	\$ 12,088	\$ 11,873	\$ 180,637
Total			\$ 295,230	\$ 310,650	\$ 291,353	\$ 437,500	\$ 417,208	\$ 475,386	\$ 345,096	\$ 247,882	\$ 232,798	\$ 254,369	\$ 215,328	\$ 177,601	\$ 3,700,402

Line No.	Div. Acct	SUB	ACTIVITY SEP-05	ACTIVITY OCT-05	ACTIVITY NOV-05	ACTIVITY DEC-05	ACTIVITY JAN-06	ACTIVITY FEB-06	ACTIVITY MAR-06	ACTIVITY APR-06	ACTIVITY MAY-06	ACTIVITY JUN-06	ACTIVITY JUL-06	ACTIVITY AUG-06	TOTAL
599	009 9210	07592	61,451	56,805	59,179	57,142	60,386	50,919	(58,194)	58,540	55,760	61,215	53,836	57,890	(1,048)
600	009 9220	41101	72,439	127,334	127,023	157,825	183,664	133,389	148,400	193,543	146,207	133,596	114,253	153,316	574,929
601	009 9220	41103	(3,071)	3,792	3,240	3,579	2,157	2,608	3,356	3,301	3,574	3,117	(1,100)	3,059	(281)
602	009 9220	41105	3,416	15,005	18,036	25,337	23,037	14,855	14,955	20,705	25,098	24,189	21,782	20,219	34,086
603	009 9220	41106	17,427	70,325	98,751	65,333	64,815	79,135	76,615	64,076	62,780	59,045	55,744	60,621	628,759
604	009 9220	41107	41,931	45,015	50,681	61,476	58,801	56,939	61,468	51,582	62,922	57,494	52,452	60,642	708,999
605	009 9220	41108	86,514	13,813	14,647	14,647	14,647	14,997	14,821	15,263	19,589	14,272	14,140	13,943	170,142
606	009 9220	41109	7,755	13,813	12,420	10,861	9,805	12,474	20,126	12,456	14,017	12,189	16,826	11,745	169,975
607	009 9220	41112	11,475	8,519	16,915	14,945	9,805	12,474	20,126	12,456	14,017	12,189	16,826	11,745	148,997
608	009 9220	41112	9,875	10,861	16,115	14,945	9,805	12,474	20,126	12,456	14,017	12,189	16,826	11,745	148,997
609	009 9220	41114	16,301	12,856	11,968	14,945	12,998	16,374	42,169	7,056	5,670	9,665	7,808	9,295	165,717
610	009 9220	41114	8,883	2,792	4,050	2,901	3,998	2,319	2,007	2,056	5,408	6,465	7,108	3,537	42,298
611	009 9220	41115	8,066	5,561	7,074	6,886	7,008	7,203	7,332	6,028	9,214	8,397	7,762	9,256	92,120
612	009 9220	41116	8,066	5,561	7,074	6,886	7,008	7,203	7,332	6,028	9,214	8,397	7,762	9,256	92,120
613	009 9220	41117	6,756	6,186	5,112	6,399	4,295	4,073	15,701	18,299	15,107	11,267	6,051	4,982	69,473
614	009 9220	41119	18,977	14,216	12,117	17,634	11,435	15,045	15,701	24,573	25,668	24,639	33,559	19,401	213,293
615	009 9220	41120	23,450	19,330	19,136	32,835	24,231	29,281	24,476	24,573	25,668	18,719	18,719	29,091	295,397
616	009 9220	41121	38,073	40,142	36,949	44,459	39,450	30,468	39,679	67,896	44,872	55,485	44,744	49,674	533,491
617	009 9220	41122	8,630	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	8,630
618	009 9220	41123	(127,018)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(129,373)	(1,950,121)
619	009 9220	41125	686	-	-	-	-	-	-	-	-	-	-	-	1,256
620	009 9220	41127	11	-	-	-	-	-	-	-	-	-	-	-	11
621	009 9220	04146	-	214	-	-	214	-	-	857	-	1,748	2,352	1,155	6,540
622	009 9220	05111	-	25,437	27,745	30,370	30,256	26,183	32,428	24,639	25,296	21,501	20,750	23,383	322,848
623	009 9220	05430	583	1,411	1,277	6,555	3,000	423	847	847	94	456	456	3,662	86,136
624	009 9220	06111	10,835	-	11,517	6,559	3,000	15,394	9,047	2,297	172,192	12,642	26,475	14,745	251,617
625	009 9220	06121	15,898	14,805	14,805	14,805	28,009	28,009	28,009	28,213	(143,979)	48,671	7,395	7,395	(179,984)
626	009 9240	04059	(9,097)	(7,987)	(7,537)	(13,422)	(13,422)	(13,182)	(13,641)	(13,623)	(14,096)	(37,930)	(20,068)	(22,300)	92,035
627	009 9240	04070	9,227	8,902	8,902	9,324	8,300	11,277	8,103	9,324	9,324	5,944	9,859	10,781	76,717
628	009 9250	01201	(22,782)	8,575	9,143	9,143	15	38	9,427	8,613	10,001	9,110	7,497	6,246	98,382
629	009 9250	01221	-	-	38	-	-	-	-	-	-	-	-	-	91
630	009 9250	02190	-	-	-	-	-	-	-	-	-	-	-	-	25
631	009 9250	02005	-	-	-	-	-	-	-	-	25	-	-	-	25
632	009 9250	02005	-	-	-	-	-	-	-	-	-	-	-	-	2,351
633	009 9250	04070	-	-	-	-	-	-	-	-	-	-	-	-	54,100
634	009 9250	07115	54,100	-	40	729	497	530	162	281	877	520	127	351	6,153
635	009 9250	07120	668	1,361	-	-	-	88	-	-	-	-	-	-	88
636	009 9250	07443	-	-	-	-	-	(37)	-	-	-	-	-	-	(37)
637	009 9250	07444	-	-	170	-	-	700	-	-	36	-	-	-	1,267
638	009 9250	07499	176	120	-	-	-	-	-	65	-	-	-	-	34
639	009 9250	07590	-	-	-	-	14	197,550	195,642	178,736	207,558	189,048	155,578	129,615	2,206,751
640	009 9260	01200	185,062	181,578	198,260	202,181	205,933	197,550	195,642	178,736	207,558	189,048	155,578	129,615	2,206,751
641	009 9260	01201	(122,727)	16,557	75,382	(74,055)	24,111	2,425	(110,441)	20,298	16,707	33,521	20,348	(7,564)	(3,438)
642	009 9260	01290	-	-	788	-	315	788	-	-	-	-	-	-	1,891
643	009 9260	02005	49	-	9	-	-	32	-	-	-	-	-	-	90
644	009 9260	05010	60	87	-	-	-	-	-	-	-	-	-	-	147
645	009 9260	05111	12	-	257	-	9	-	-	-	-	-	-	-	631
646	009 9260	05411	-	-	-	-	-	-	-	-	-	-	-	-	-
647	009 9260	05413	-	-	-	-	-	-	-	-	-	-	-	-	-
648	009 9260	05414	-	-	-	-	-	-	-	-	-	-	-	-	-
649	009 9260	05416	-	-	-	-	-	-	-	-	-	-	-	-	-
650	009 9260	05419	-	-	-	-	-	-	-	-	-	-	-	-	-
651	009 9260	05421	-	350	-	-	-	-	-	-	-	-	-	-	350
652	009 9260	05426	-	-	-	-	-	-	-	-	-	-	-	-	-
653	009 9260	05427	-	-	-	-	-	-	-	-	-	-	-	-	-
654	009 9260	06111	-	-	-	-	-	-	-	-	-	-	-	-	-
655	009 9260	07421	4,999	11,185	8,839	4,813	10,491	6,233	6,233	6,233	6,475	6,233	6,233	6,299	84,266
656	009 9260	07443	4,055	14,559	22,756	7,398	(2,635)	3,668	2,837	983	2,717	4,514	563	374	68,580
657	009 9260	07444	(1,957)	(7,371)	(13,863)	(3,345)	(802)	(1,041)	(1,192)	(536)	(1,225)	(2,144)	(299)	(208)	(33,989)
658	009 9260	07450	(9,934)	(6,897)	(4,866)	(3,457)	(3,562)	(3,630)	(4,145)	(4,145)	(5,177)	(7,111)	(4,674)	(6,095)	(53,861)
659	009 9260	07451	12,837	13,153	(7,865)	(4,583)	6,509	338	6,586	7,624	9,261	15,575	8,323	8,323	91,701
660	009 9260	07452	-	42,000	60,000	82,000	93,000	79,000	67,000	57,000	67,000	57,000	57,000	57,000	480,662
661	009 9260	07454	(22,000)	(31,000)	(48,000)	(48,000)	(48,000)	(41,000)	(35,000)	(55,708)	8,872	8,872	8,872	9,526	(274,708)
662	009 9260	07489	10,400	8,872	8,872	8,872	8,872	8,872	8,872	8,872	8,872	8,872	8,872	8,872	108,646
663	009 9260	07499	7,035	5,108	7,376	6,389	5,355	11,100	2,861	3,148	5,896	7,834	966	7,584	70,652
664	009 9270	07590	746	11,363	495	-	39,681	661	480	74,856	204	565	22,525	137	151,576
665	009 9270	07590	1	168	82	-	-	-	-	-	-	-	-	-	169
666	009 9270	07443	-	-	62	-	-	-	-	-	-	-	-	-	62
667	009 9290	07443	-	-	(25)	-	-	-	-	-	-	-	-	-	(25)
668	009 9290	07444	-	-	-	-	-	-	-	-	-	-	-	-	-
669	009 9302	01006	-	-	-	-	-	-	-	-	-	-	-	-	-
670	009 9302	04021	-	-	184	-	-	-	293	-	-	-	-	-	85
671	009 9302	04146	-	-	795	-	-	-	-	-	-	-	-	-	1,301
672	009 9302	05415	-	-	69	-	-	-	-	-	-	-	-	-	495
673	009 9302	07510	2,862	13,362	9,092	4,907	5,541	4,901	3,997	9,227	2,925	7,769	8,945	2,755	78,083
674	009 9302	07520	1,890	-	-	4,000	3,285	1,925	35	-	850	-	-	-	11,085
675	009 9302	07590	-	-	500	-	-	2,280	-	-	862	-	-	-	4,755
676	009 9310	04580	-	-	-	-	-	-	-	-	-	-	-	-	-

Line No.	Div Acct	Sub	Activity SEP-05	Activity OCT-05	Activity NOV-05	Activity DEC-05	Activity JAN-06	Activity FEB-06	Activity MAR-06	Activity APR-06	Activity MAY-06	Activity JUN-06	Activity JUL-06	Activity AUG-06	Total
677	009 9310	04581	-	-	-	-	-	-	-	-	-	-	-	-	-
678	009 9320	04201	36	6,808	5,072	5,072	6,108	6,087	6,087	6,499	(10,542)	4,811	4,811	4,811	45,660
679	009 9320	07510	-	-	-	-	-	200	-	-	-	-	-	-	200
680		Total Admin & General Expense - Ac	\$ 468,295	\$ 664,603	\$ 799,457	\$ 715,592	\$ 830,080	\$ 720,292	\$ 631,958	\$ 827,005	\$ 692,291	\$ 729,165	\$ 622,470	\$ 616,380	\$ 8,318,088

ATROS ENERGY CORPORATION
TRIAL BALANCE PER
DEPRECIATION & TAX
TWELVE MONTHS ENDED AUGUST 31, 2006

Currency: USD
Service Area: 009DIV (BY Division), 002DIV (Dallas News Rate Division), 012DIV (Call Center Division), 090DIV (Eastern Region Division), 088DIV (Central Region Division), 090DIV (Eastern Region Division)

Line No.	Div Acct	Sub Acct	Account Description	Activity SEP-05	Activity OCT-05	Activity NOV-05	Activity DEC-05	Activity JAN-06	Activity FEB-06	Activity MAR-06	Activity APR-06	Activity MAY-06	Activity JUN-06	Activity JUL-06	Activity AUG-06	TOTAL
			Depreciation and Amortization Expenditures													
1	009 4030	30002	Nat. Gas Prod.	6,258	8,358	8,354	8,354	8,354	8,354	8,354	8,354	8,354	8,354	8,354	(14,949)	\$ 74,854
2	009 4030	30003	US Storage	29,789	29,870	29,869	29,869	29,869	29,869	29,869	29,869	29,872	29,872	29,872	29,872	358,373
3	009 4030	30004	Transmission	72,797	745,845	748,552	751,028	751,043	752,872	757,202	759,172	763,721	773,156	778,430	780,328	9,134,536
4	009 4030	30005	Distribution	125,598	103,899	105,845	105,840	77,238	64,151	64,214	64,337	76,189	104,722	85,016	61,361	1,038,570
5	009 4030	30007	General Equip	-	-	-	-	-	-	-	-	-	-	-	-	-
6	009 4030	30008	Leasehold Improv. & Land	-	-	-	-	-	-	-	-	-	-	-	-	-
7	009 4030	30010	Leasehold Improv.	-	-	-	-	-	-	-	-	-	-	-	-	-
8	009 4030	30031	Vehicle Depreciation	2,564	2,521	2,363	2,235	5,681	(146)	2,870	5,081	(624)	2,313	2,585	3,090	31,233
9	009 4030	30032	Vehicle Deprec. - Capitalized	(2,564)	(2,521)	(2,354)	(2,225)	(2,727)	(2,841)	(2,861)	(2,729)	(2,711)	(2,333)	(2,298)	(3,085)	(31,201)
10	009 4030	30041	Heavy Equip. Depreciation	1,461	1,461	1,461	1,461	1,543	1,543	1,543	1,543	1,543	1,543	1,543	1,543	16,976
11	009 4030	30042	Heavy Equip. Depr. - Capitalized	(1,461)	(1,461)	(1,461)	(1,461)	(1,373)	(1,373)	(1,373)	(1,373)	(1,048)	(1,048)	(1,048)	(1,048)	(14,430)
12	009 4030	30061	Tools & Shop Depreciation	5,727	5,129	5,129	5,129	5,793	5,793	5,792	5,792	3,925	3,924	3,925	3,925	51,944
13	009 4030	30062	Tools & Shop Depr - Capitalized	(5,727)	(5,129)	(5,129)	(5,129)	(4,780)	(4,780)	(4,780)	(4,780)	(4,780)	(4,780)	(4,780)	(4,780)	(51,944)
14	009 4030	41124	Total General Plant	128,367	106,784	108,914	109,092	83,496	54,462	67,438	70,508	75,400	106,859	86,958	62,996	1,071,256
15	009 4030	41124	Total General Plant - Accum. Depr.	(120,470)	(59,884)	(71,327)	(75,988)	(76,057)	(78,250)	(76,050)	(78,579)	(87,315)	(87,670)	(88,030)	(89,432)	(999,052)
16	009 4030	30009	Accum. Depreciation	-	-	-	-	-	-	-	-	-	-	-	-	-
17	009 4030	30010	Total Depreciation and Amortization	\$ 1,058,581	\$ 959,941	\$ 967,020	\$ 974,332	\$ 948,819	\$ 933,807	\$ 938,903	\$ 946,562	\$ 964,652	\$ 1,005,911	\$ 991,644	\$ 947,659	\$ 11,638,071
18	009 4081	01210	Proven and Other Taxes	37,475	30,659	51,676	43,381	14,870	55,841	50,441	36,818	20,168	35,508	24,577	24,089	\$ 435,603
19	009 4081	01211	Fica Load	17	33	27	33	3,674	2,825	56	16	13	26	26	26	7,430
20	009 4081	01212	Suta Load	11	33	26	33	2,454	2,033	68	58	9	11	29	20	5,376
21	009 4081	01213	Fica Load Accrual	(9,972)	2,952	11,473	1,020	(12,769)	24,583	(23,431)	(869)	(1,137)	9,737	(4,287)	3,345	645
22	009 4081	01214	Suta Load Accrual	1	4	8	2	2,188	(509)	(1,581)	(100)	(9)	3	6	4	17
23	009 4081	01215	Suta Load	(1)	8	-	2	1,460	(253)	(1,108)	(197)	(11)	2	10	(2)	391
24	009 4081	01290	Benefit Load Projects	-	-	163	-	65	163	-	-	-	216,804	216,804	-	2,601,548
25	009 4081	30101	Ad Valorem - Accrual	216,804	216,804	222,500	211,108	216,804	216,804	216,804	216,804	216,804	216,804	216,804	216,804	38,152
26	009 4081	30108	DOT Transm. - User Tax	-	-	-	-	-	-	-	-	-	-	-	-	-
27	009 4081	30112	PSC Assessment	27,645	27,645	27,645	27,645	27,645	27,645	27,645	27,645	27,645	27,645	27,645	27,645	343,350
28	009 4081	41124	Billing for Taxes Other & Depr.	14,341	17,296	17,296	17,296	17,296	17,296	17,358	14,341	10,286	16,494	9,649	8,907	172,320
29	009 4081	41129	not available	288,318	230,828	330,532	234,757	278,756	384,380	297,480	294,656	279,212	306,320	285,355	291,195	\$ 3,620,059
			Total Property and Other Taxes	\$ 1,058,581	\$ 959,941	\$ 967,020	\$ 974,332	\$ 948,819	\$ 933,807	\$ 938,903	\$ 946,562	\$ 964,652	\$ 1,005,911	\$ 991,644	\$ 947,659	\$ 11,638,071

040 KENTUCKY DIVISION
 ANALYSIS OF MAINS BY SIZE AND TYPE
 AS OF AUGUST 31, 2006

Description	Pipe Size	Pipe Size	Pipe Size	Cost of Plant	Quantity (Feet)	Unit Cost (\$ per Foot)
Distribution Main Pipe, Steel, X<=1in.	0.5	0.5000	\$	2,385,318.58	729,055	3.27180
Distribution Main Pipe, Steel, 1 in<X<=2 in	2.0	2.0000		32,051,560.82	8,593,162	3.72989
Distribution Main Pipe, Steel, 2 in<X<=3 in	3.0	3.0000		1,420,679.03	425,462	3.33914
Distribution Main Pipe, Steel, 3 in<X<=4 in	4.0	4.0000		23,007,868.38	2,953,926	7.78891
Distribution Main Pipe, Steel, 4 in<X<=6 in	6.0	6.0000		1,985,770.62	54,823	36.22149
Distribution Main Pipe, Steel, 6 in<X<=8 in	8.0	8.0000		9,689,153.22	846,187	11.45037
Distribution Main Pipe, Steel, 8 in<X<=12 in	12.0	12.0000		873,813.55	15,479	56.45155
Distribution Main Pipe, PE, X<=1 in	0.5	0.5000		99,003.20	6,432	15.39229
Distribution Main Pipe, PE, 1in<X<=2 in	2	2.0000		18,231,590.44	3,069,456	5.93968
Distribution Main Pipe, PE, 2 in<X<=3 in	3	3.0000		599,505.54	59,968	9.99709
Distribution Main Pipe, PE, 3 in<X<=4 in	4	4.0000		7,738,971.89	678,253	11.41016
Distribution Main Pipe, PE, 4 in<X<=6 in	6	6.0000		968,289.48	25,302	38.26929
Total			\$	99,051,524.75		

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF)
RATE APPLICATION OF) Case No. 2006-00464
ATMOS ENERGY CORPORATION)

CERTIFICATE AND AFFIDAVIT

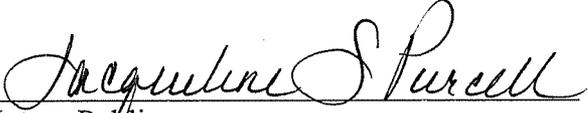
The Affiant, Gary L. Smith, being duly sworn, deposes and states that the prepared testimony attached hereto and made a part hereof, constitutes the prepared direct testimony of this affiant in Case No. 2006-00464, in the Matter of the Rate Application of Atmos Energy Corporation, and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared direct pre-filed testimony.

Affiant further states that he will be present and available for cross examination and for such additional direct examination as may be appropriate at any hearing in Case No. 2006-00464 scheduled by the Commission, at which time affiant will further reaffirm the attached testimony as his direct testimony in such case.



STATE OF Kentucky
COUNTY OF Daviess

SUBSCRIBED AND SWORN to before me by Gary L. Smith on this the 18th day of December, 2006.



Notary Public
My Commission Expires: 11/15/2007

**BEFORE THE PUBLIC SERVICE COMMISSION
COMMONWEALTH OF KENTUCKY**

IN THE MATTER OF)
)
RATE APPLICATION BY) **Case No. 2006-00464**
)
ATMOS ENERGY CORPORATION)

TESTIMONY OF GARY L. SMITH

I. INTRODUCTION

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- Q. PLEASE STATE YOUR NAME, POSITION AND BUSINESS ADDRESS.**
- A. My name is Gary L. Smith. I am Vice President – Marketing and Regulatory Affairs for Atmos Energy Corporation’s Kentucky/Mid-States operations. My business address is 2401 New Hartford Road, Owensboro, Kentucky 42303.
- Q. PLEASE BRIEFLY DESCRIBE YOUR CURRENT RESPONSIBILITIES, AND PROFESSIONAL AND EDUCATIONAL BACKGROUND.**
- A. I am responsible for rates and regulatory affairs as well as directing the marketing plans and strategies for natural gas utility services to residential, commercial, and industrial sales and transportation markets in the Kentucky/Mid-States division. I am a 1983 graduate of the University of Kentucky, with a Bachelor of Science degree in Civil Engineering. I have been employed by Atmos Energy Corporation (“Atmos Energy” or the “Company”) or its predecessor, Western Kentucky Gas Company, since 1984, initially as Project Engineer. After serving in a variety of technical and supervisory engineering positions, I transferred into the Industrial Marketing department in 1990. I became Director of Large Volume Sales in 1991, was named Vice President – Marketing in 1998, and named to my current position in 2003. I also serve on numerous corporate-wide committees,

1 including the role of chair of Atmos Energy's Utility Marketing Council, a group
2 responsible for corporate-wide market development policies. I am active in civic
3 and community organizations and associations relating to the natural gas industry.
4 I am immediate past-chairman of the Utilization Technology Development, NFP
5 Corporation and previously served as chair of the Strategic Marketing Committee
6 for the American Gas Association ("AGA").

7 **Q. HAVE YOU EVER SUBMITTED TESTIMONY BEFORE THE**
8 **KENTUCKY PUBLIC SERVICE COMMISSION?**

9 A. Yes, I have served as witness in a number of Cases in recent years, including an
10 application for approval of a third party gas supply agreement (KPSC Case No.
11 2006-00194), an extension of the Company's performance based ratemaking
12 ("PBR") tariff (KPSC Case No. 2005-00321), an extension of the Company's
13 WNA mechanism (KPSC Case No. 2005-00268), an extension of a demand-side
14 management ("DSM") program (KPSC Case No. 2005-00515), annual hedging
15 plans (KPSC Case Nos. 2006-00177, 2005-00175 and 2004-00142), and an
16 extension of the margin loss recovery mechanism (KPSC Case No. 2003-00305).
17 In the Kentucky division's most recent comprehensive rate case (KPSC Case No.
18 1999-070), I served as witness responsible for revenues and rate design. In 1997,
19 I participated as a witness in a hearing on the matter of "Petitions of Western
20 Kentucky Gas Company for Approval and Confidential Treatment of a Special
21 Contract Submitted to the Kentucky Public Service Commission", KPSC Case
22 Numbers 1996-096, 1996-113, 1996-185, 1996-278, 1996-295 and 1996-424.

23 **Q. HAVE YOU TESTIFIED ON MATTERS BEFORE OTHER STATE**
24 **REGULATORY COMMISSIONS?**

25 A. Yes, before the Georgia Public Service Commission ("GPSC"), the Tennessee
26 Regulatory Authority ("TRA"), and the Missouri Public Service Commission
27 ("MPSC").

28 **Q. PLEASE BRIEFLY DESCRIBE THE MATTERS ON WHICH YOU**
29 **TESTIFIED.**

1 A. In 2005, I participated in GPSC Docket No. 20298-U as witness regarding the
2 Weather Normalization Adjustment (“WNA”) mechanism in a comprehensive
3 rate case for Atmos Energy’s Georgia operations. In 2006, I served as witness
4 rebutting an intervention group’s proposal for a transportation customer storage
5 service in TRA Docket No. 05-00258. Also in 2006, I participated in MPSC Case
6 No. GR-2006-0387 as witness regarding rate design and WNA in a
7 comprehensive rate case for the Company’s Missouri operations.

8 **Q. ARE YOU SPONSORING ANY OF THE FILING REQUIREMENTS IN**
9 **THIS CASE, AND, IF SO, WHICH REQUIREMENTS?**

10 A. I am sponsoring the following filing requirements:

11	FR 10(1)(b)7	Proposed Tariff in compliance with 807 KAR 5:011
12	FR 10(1)(b)8a	Present and Proposed Tariffs in Comparative Form
13	FR 10(9)(c)	Factors Used in Preparing the Utility’s Forecast Period
14		(Revenues/ Volumes)
15	FR 10(9)(h)1	Operating Income Statement (Revenues)
16	FR 10(9)(h)8	Mix of Gas Supply
17	FR 10(9)(h)14	Customer Forecast
18	FR 10(9)(h)15	Mcf Sales Forecast
19	FR 10(9)(i)	Most Recent FERC or FCC Audit Reports
20	FR 10(10)(c)	Operating Income Summary for Both the Base Period and
21		Forecasted Period (Revenue)
22	FR 10(10)(k)	Comparative Financial Data for Ten (10) Most Recent
23		Calendar Years, the Base Period and Forecasted Period (Sales
24		Volumes)
25	FR 10(10)(l)	Narrative Description and Explanation of All Proposed Tariff
26		Changes
27	FR 10(10)(m)	Revenue Summary for Both the Base Period and Forecasted
28		Period
29	FR 10(10)(n)	Typical Bill Comparison Under Present and Proposed Rates for
30		All Customer Classes

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Q. DO YOU ADOPT THESE FILING REQUIREMENTS AND MAKE THEM PART OF YOUR TESTIMONY?

A. Yes.

Q. WHAT IS THE PURPOSE OF YOUR PREPARED DIRECT TESTIMONY IN THIS PROCEEDING?

A. My testimony has four primary purposes: (1) to provide an overview of Atmos Energy’s service area in Kentucky, its customer base, and market trends we have experienced since 2000; (2) to describe the methods used to forecast Atmos Energy’s revenues and volumes as they relate to the base period and test period in this case; (3) to present the test period forecast of revenues and volumes; and, (4) to present the rates and various tariff changes we propose, including an experimental Customer Rate Stabilization Mechanism which would refresh rates annually going forward to assure customers that rates are appropriate.

II. OVERVIEW OF SERVICE AREA AND CUSTOMER BASE

Q. PLEASE DESCRIBE THE MAKEUP OF ATMOS ENERGY’S CURRENT CUSTOMER BASE IN KENTUCKY.

A. Atmos Energy currently serves 173,000 customers throughout its service area extending from western to central Kentucky. Residential class customers account for the vast majority of meters, at approximately 153,800. Atmos Energy’s natural gas deliveries totaled 43 Bcf per year during the 12-month period ending September 2006.

The Company is somewhat unique in its level of throughput to industrial class customers, with industrial sales and transportation volumes accounting for more than 64% of Atmos Energy’s annual throughput during that 12-month period. The region served by Atmos Energy is somewhat economically dependent on the well-being of these industries, as is Atmos Energy through its requirements for operating margin under current rate designs.

1 Although the industrial class accounts for the majority of total annual deliveries, it
2 is important to note that it is the residential class that primarily drives Atmos
3 Energy's growth capital investment, constituting the vast majority of the
4 Company's annual funding requirements for the extension of pipelines.

5 **Q. WHAT ARE THE COMPANY'S PRIMARY OBJECTIVES IN ITS**
6 **KENTUCKY OPERATIONS?**

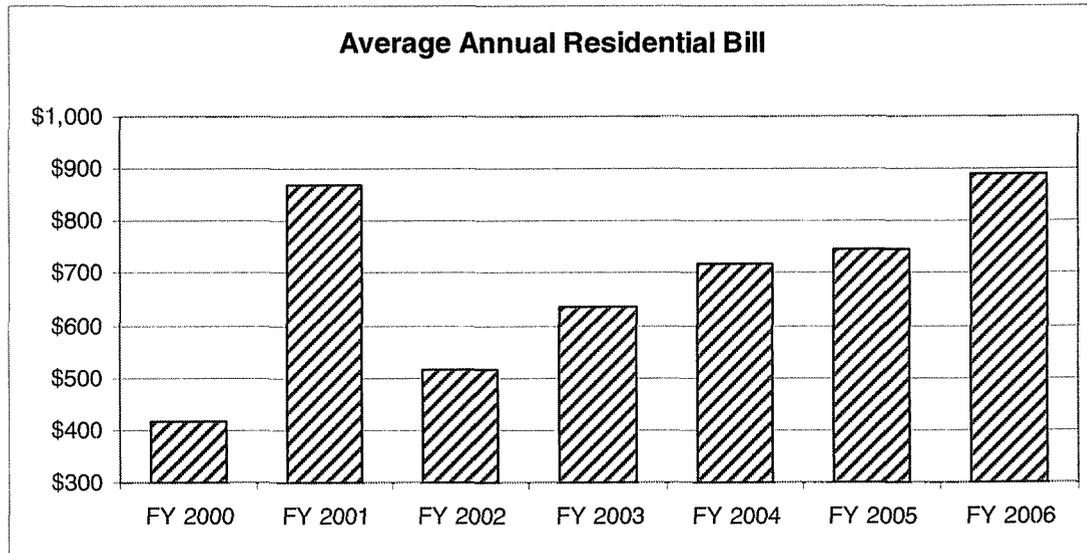
7 A. Our primary objective is to meet or exceed expectations of our customers,
8 shareholders, employees, regulators and other key stakeholders. The Company is
9 very proud of its tradition as a low-cost, efficient provider of natural gas service.
10 Our distribution charges, particularly for residential customers, are the lowest
11 among the major utilities in Kentucky. And, our pass-through gas costs are also
12 typically lowest or second lowest in the state. We strive to provide excellent
13 customer service, provide safe and reliable delivery of natural gas service, be a
14 good corporate citizen in the communities we serve, and for this state in which we
15 have operated since 1934. Our history of efficient operations has resulted in
16 keeping customer costs as low as we can, which has been vitally important in this
17 era of higher and much more volatile gas costs throughout the US.

18 **Q. PLEASE QUANTIFY THE IMPACT OF HIGHER GAS COSTS IN THE**
19 **COMPANY'S KENTUCKY OPERATIONS.**

20 A. Gas supply prices, which are not regulated and are subject to national pressures of
21 supply and demand, first rose sharply in the winter of 2000-2001. Thereafter,
22 prices have shown great volatility, as the balance of supply and demand remain
23 fragile. Prices again rose dramatically in the winter of 2005-2006, due largely to
24 hurricane damage affecting supply areas in the Gulf region. The experience for
25 the average Atmos Energy residential customer in Kentucky is shown in the chart
26 below. Chart GLS-1 below depicts the average actual annual residential bill,
27 without adjustment for volume variances due to weather.

1

Chart GLS-1



2

3

4 **Q. WHAT HAVE BEEN THE CONSEQUENCES OF HIGHER PASS-**
5 **THROUGH GAS COSTS FOR ATMOS ENERGY?**

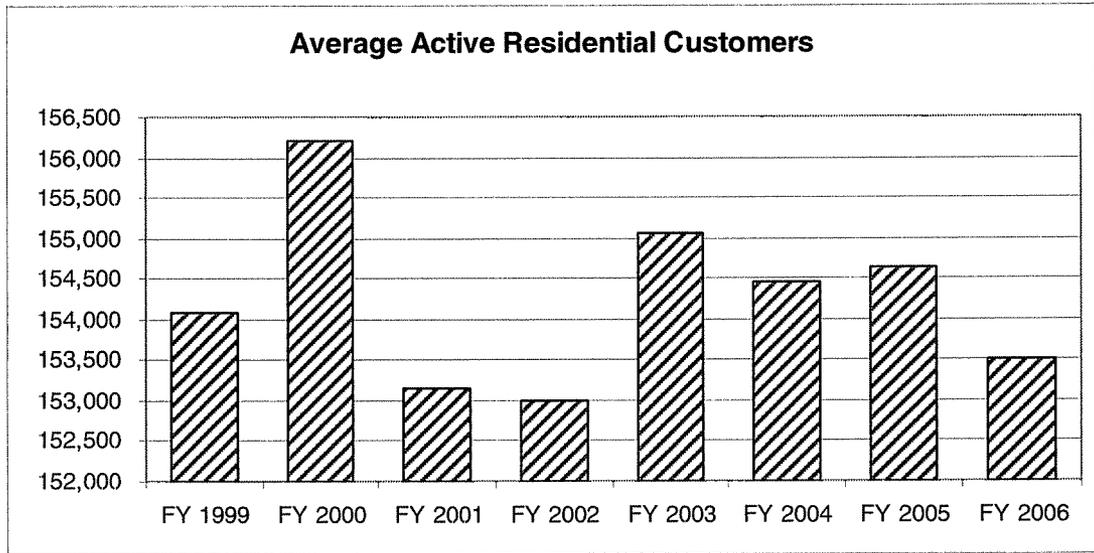
6 A. There have been numerous consequences of the unavoidable higher gas costs we
7 have incurred and passed through to customers. For the Company, certain
8 expenses, such as bad debt write-offs, increase proportionately with higher bills.
9 However, I will concentrate primarily on the impacts seen from the “revenue”
10 perspective rather than the expense perspective.

11 Core markets of residential, commercial and public authority sales have exhibited
12 profound reactions to the escalating and volatile gas costs experienced since the
13 winter of 2000-2001. Active customer counts have, overall, been flat. Although
14 Atmos Energy invests capital to extend service to approximately 1800 new
15 customers each year, we are losing existing customers at the same rate, perhaps
16 due to price competition with electricity or due to general affordability issues
17 related to the cost of gas. The graph below, Chart GLS-2, shows the average
18 active residential customers for each fiscal year from 1999 through 2006. As the
19 chart indicates, the average number of active residential customers has dropped
20 almost 3000 since the price of natural gas first spiked in the winter of 2000-2001.

21

1

Chart GLS-2



2

3

4

5

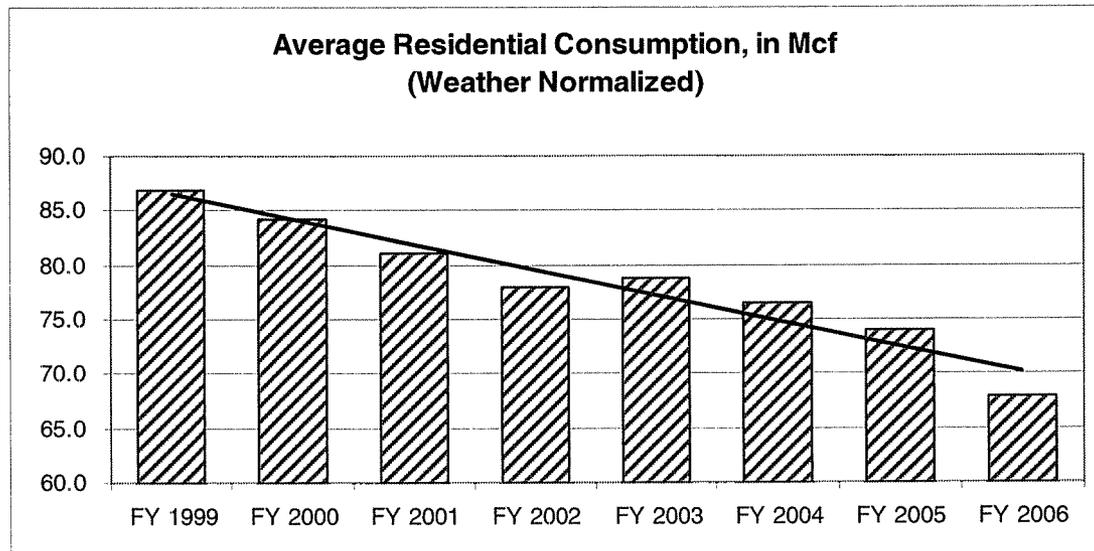
6

7

8

Active customers have also reacted to higher gas bills by heightening their conservation efforts. Chart GLS-3 below shows the average weather adjusted residential usage for the same period.

Chart GLS-3



9

10

11

Again, the chart clearly demonstrates that the average residential consumption has dropped sharply in the last several years. Remarkably, conservation efforts of

1 residential and commercial customers have lowered our annual distribution
2 charges by more than \$4.3 million when comparing our test year in this case to
3 the 1999 rate case test year.

4 Basically, I believe the experiences of the past seven years have demonstrated that
5 our customers do have choices – ranging from conservation to suspension of
6 service altogether. I will describe more fully the impact of these and other
7 consequences later in this testimony, as it relates to revenue forecasts and rate
8 design. However, I conclude that it is more important than ever that the
9 Company's interests be aligned with those of our customers.

10 **Q. HOW HAS ATMOS ENERGY ADDRESSED THE CHALLENGES OF**
11 **HIGHER PASS-THROUGH GAS COSTS?**

12 A. Unfortunately, higher market gas supply prices are unavoidable. However, the
13 Company tries its best to secure reliable supply at low and stable prices. Atmos
14 Energy's Kentucky operations are fortunate to have underground storage fields,
15 depleted gas production reservoirs, which were developed several years ago.
16 Storage enables the Company to improve its load factor on the interstate pipelines
17 and shift gas supply purchases from winter to summer, often at prices lower than
18 the winter market prices. In 2004, the Company added to its storage capabilities
19 through a contract for service from the East Diamond storage field. Now, the
20 Company can supply nearly 2/3 of its customers' winter sales requirements from
21 storage, including contract interstate pipeline storage services. Additionally,
22 Atmos Energy has sought and received Commission approval, every winter since
23 2001-2002, to hedge a portion of its winter supply requirements which would
24 otherwise have to be purchased on the market.

25 In addition to our ongoing efforts to keep gas costs as low as we can, again, the
26 Company seeks to operate efficiently. Our low distribution charges are certainly
27 indicative of that and are a great value to our customers.

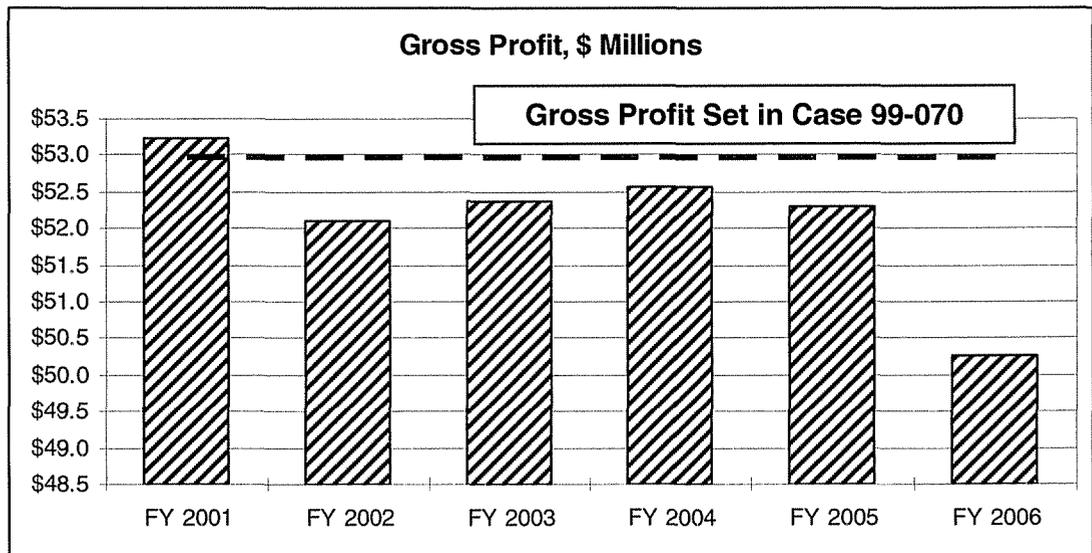
28 **Q. ARE THERE ANY NEGATIVE CONSEQUENCES OF LOW**
29 **DISTRIBUTION CHARGES FOR THE COMPANY?**

1 A. Yes. The chief challenge our low distribution rates cause is related to the
2 profitability of extending service to new customers. A new residential customer
3 using 68 Mcf per year, under Atmos Energy's current rates, would generate \$171
4 per year in distribution revenues. The average distribution revenue for the other
5 four major gas utilities in Kentucky would be more than 60% greater for the same
6 customer.

7 **Q. WHAT HAS BEEN ATMOS ENERGY'S OVERALL PERFORMANCE IN**
8 **REGARD TO GROSS PROFITS SINCE THE 1999 RATE CASE?**

9 A. We have been rather fortunate to have sustained relatively steady service volumes
10 and margins from our large industrial market despite the higher gas costs incurred
11 by those customers. Continued core market declining usage trends and customer
12 losses, however, have prevented the Company from attaining the revenue
13 requirement authorized in Case 1999-070 since FY 2001. Chart GLS-4 below
14 graphs our gross profits, as reported in financial statistics compared to the revenue
15 requirement set in Case 1999-070.
16

17 Chart GLS-4



18
19
20
21

1 **III. PROCESS OF FORECASTING OF REVENUES AND VOLUMES**

2
3 **Q. PLEASE DESCRIBE YOUR ROLE IN THE FORECASTING OF**
4 **REVENUES AND VOLUMES FOR ATMOS ENERGY’S BUDGETS.**

5 A. For the past several years, I have had primary responsibilities for forecasting the
6 volumes and revenues in Atmos Energy’s annual budget for Kentucky operations.
7 The process of developing these forecasts has become increasingly more refined
8 over time; however, market factors related to higher and more volatile gas costs
9 have made the accuracy of revenue forecasts more difficult in recent years.

10 **Q. PLEASE DESCRIBE THE GOALS OF FORECASTING REVENUE AND**
11 **VOLUMES.**

12 A. The goal of revenue forecasting, fundamentally, is to provide an assessment of
13 expected revenues for business planning purposes. The primary emphasis of the
14 “revenue” budgeting process is the estimate of the Company’s gross margin, that
15 portion of revenues excluding purchased gas costs. Purchased gas costs,
16 recovered through the Company’s Gas Cost Adjustment mechanism, are
17 calculated only as a final step in the process, to forecast gross revenues.

18 Revenue forecasting is an essential element of Atmos Energy’s financial planning
19 and affects our level of operating and maintenance expenses, capital investment,
20 and cash flow requirements. Volumetric forecasts utilized in the budget are also
21 utilized for gas supply planning purposes.

22 **Q. WHAT TYPES OF FACTORS ARE CONSIDERED IN ATMOS**
23 **ENERGY’S REVENUE AND GROWTH FORECASTING PROCESS?**

24 A. The forecast process can be segregated into two steps. The first step is an analysis
25 of revenue trends over recent years to determine a baseline reference. The second
26 step is consideration of factors and issues expected to affect the budget period.

27 First, the analysis of historical revenue trends quantifies the net customer
28 additions and Mcf requirements, by customer class. Using heating degree day
29 (“HDD”) data for the respective periods, the Mcf requirements are “weather-
30 normalized” for each customer class. The HDD is a measure of the difference

1 between average daily temperature and a 65 degree Fahrenheit base. Upon
2 completing the analysis of historic data, customer growth and class usage trends
3 may be identified.

4 Second, consideration is given to any factors that could either continue or alter
5 historical trends. These factors include: gas supply price outlook and
6 consideration of its impact on the market, changing local economic conditions
7 that could influence customer growth, and major industrial additions or plant
8 closings.

9 Considered individually, these factors may have either a positive or negative
10 affect upon historical revenue streams.

11 **Q. WHAT TIME PERIOD TYPICALLY FORMS THE BASIS FOR**
12 **REVENUE AND VOLUME FORECASTS?**

13 A. Forecasts are typically prepared for Atmos Energy's fiscal year, which runs from
14 October 1 to the following September 30.

15 **Q. WHAT IS THE BASE PERIOD FOR THIS CASE?**

16 A. The base period is April 2006 through March 2007.

17 **Q. WHAT IS THE FORECASTED TEST PERIOD FOR THIS CASE?**

18 A. The forecasted test period for this case is July 1, 2007 to June 30, 2008. This
19 period is largely determined by the date of our filing.

20 **Q. DID THE COMPANY UTILIZE ITS TYPICAL REVENUE BUDGETING**
21 **PROCESS TO DEVELOP THE BASE PERIOD AND FORECASTED**
22 **TEST PERIOD REVENUES?**

23 A. No. Although the simple two-step process of historical review and consideration
24 of forward-looking factors is the same, the annual budget process is not developed
25 at the level necessary for determining rate design billing determinants. For
26 example, the typical annual revenue budget is based upon financial statistics
27 reported to the customer class level; not to the rate classification / billing block
28 level of detail. Also, the fiscal year 2007 (FY 2007) budget was prepared several
29 months ago and relied upon now-dated information. In order to build rate case
30 quality billing data, Atmos Energy produced bill frequency reports to isolate

1 correct determinants of bills rendered and volumes delivered by customer class
2 and by rate classification for the 12-month period ending September 30, 2006.
3 This 12-month period serves as a “reference period” upon which forward-looking
4 adjustments may be applied, ultimately resulting in a forecast of billing
5 determinants for the test year period of July 1, 2007 to June 30, 2008.

6 **Q. HOW WAS THE DATA FOR THE REFERENCE PERIOD GATHERED?**

7 A. The unadjusted data for the reference period reflects the actual billing units and
8 margins for all services during the fiscal year 2006 (FY 2006). This data was
9 gathered from billing system reports for the period. Exhibit GLS-1 attached
10 hereto provides the actual monthly billing units and volumes by class of service
11 for the reference period ending September 30, 2006.

12 **Q. WHAT STEPS WERE TAKEN TO FORECAST THE FUTURE TEST**
13 **YEAR FROM THE BASELINE REFERENCE PERIOD?**

14 A. First, the Company assessed appropriate pro-forma adjustments to the reference
15 period to: 1) reflect known and measurable service contract changes, load
16 changes, new plant and plant closings, and 2) adjust firm residential, commercial
17 and public authority volumes to correlate to normal HDD’s, as currently defined.
18 Then, forward-looking adjustments were considered to account for: 1) net
19 customer growth, 2) changes in firm residential, commercial and public authority
20 classes attributable to long-standing conservation and energy efficiency trends,
21 and 3) to incorporate an adjustment to adopt an updated basis for normal HDD’s.
22 A summary of annualized adjustments for each of these steps is shown on Exhibit
23 GLS-2 attached hereto.

24 **Q. PLEASE DESCRIBE THE ADJUSTMENTS TO THE REFERENCE**
25 **PERIOD, INCLUDING KEY ASSUMPTIONS, FOR INDUSTRIAL SALES**
26 **AND TRANSPORTATION SERVICES.**

27 A. Historical volume requirements for each transportation customer were reviewed,
28 with adjustments made to account for expected changes by service type for future
29 periods. For example, usage for a new customer added midway through the
30 reference period would not be representative of its forecast test period

1 requirements. Adjustments were also made for plant closings, expansions or
2 reductions, and contract changes altering a customer's service type or rate
3 schedule. These adjustments ensured that known, measurable and anticipated
4 changes in industrial sales and transportation were reflected in our test period
5 forecast. Exhibit GLS-3 attached hereto summarizes the impact of industrial
6 contract and volume changes, by service type.

7 **Q. PLEASE DESCRIBE THE PROCESS EMPLOYED TO DETERMINE THE**
8 **ADJUSTMENT FOR WEATHER VARIANCES DURING THE**
9 **REFERENCE PERIOD.**

10 A. Adjusting for variances from normal weather is a common practice. The
11 methodology for determining composite degree days was based on a process
12 instituted in Case No. 1999-070, with the composite calculated weighting weather
13 data from Paducah, Lexington and Louisville, KY and Evansville, IN and
14 Nashville, TN. The composite normal heating degree days were based upon the
15 same weighting of the five weather stations, applying the National Oceanic and
16 Atmospheric Administration ("NOAA") normal HDDs as reported for the 30-year
17 period of 1961 to 1990. Exhibit GLS-4 attached hereto summarizes the monthly
18 weather adjustment to the reference period resulting from the 11.6% warmer than
19 normal period. Pages 2-4 of Exhibit GLS-4 provide details of the calculations of
20 the respective weather adjustment for the weather sensitive residential,
21 commercial and public authority classes.

22 **Q. HOW ARE WEATHER NORMALIZATION ADJUSTMENT ("WNA")**
23 **REVENUES FACTORED INTO THE WEATHER ADJUSTMENT?**

24 A. For this purpose, WNA revenues are ignored. The weather adjustment calculates
25 the normalized volumes associated with normal weather, which will be priced out
26 to demonstrate weather normalized revenues. Actual WNA revenues compensate
27 for only a portion of those variances; those occurring during the WNA billing
28 months of November 1 through April 30 each winter. The weather adjustment is
29 intended to normalize the entire 12 month period.

1 In a latter stage of this process, we will incorporate a calculation to weather adjust
2 to a new benchmark which is a new composite of the five weather stations
3 updated for NOAA's calculations of the normal HDD's for the 30-year period of
4 1971-2000. This updated weather basis is proposed in conjunction with this case
5 for purposes of rate design, validation of revenues produced in the test year, and
6 to be incorporated into the existing WNA mechanism going forward.

7 **Q. PLEASE DESCRIBE IN DETAIL THE HISTORICAL DATA**
8 **CONSIDERED IN THE REVENUE AND VOLUME FORECASTING**
9 **PROCESS.**

10 A. To assess key historical trends necessary for the forecast, financial statistics for
11 more than five years were analyzed, noting the numbers of active customers
12 served during that time and the total volumetric requirements by customer class.
13 Actual sales volumes each year were adjusted for variances from normal weather,
14 based on the current HDD composite and normal basis, as is reported in the
15 Company's financial statistics.

16 Based on the historical data, trends were noted for the customer count, net annual
17 growth and weather normalized adjusted volumes per customer for residential,
18 commercial and public authority classes.

19 **Q. PLEASE DISCUSS THE HISTORICAL TRENDS OBSERVED AND THE**
20 **ASSUMPTIONS USED IN THE DEVELOPMENT OF THE FORECAST**
21 **TEST PERIOD BUDGET STARTING WITH NET CUSTOMER**
22 **GROWTH.**

23 A. As stated earlier, core markets of residential, commercial and public authority
24 sales have been affected by the higher and volatile gas costs experienced since the
25 winter of 2000-2001. Active customer counts have, overall, been flat. Although
26 Atmos Energy adds about 1800 new customers each year, we are losing existing
27 customers at the same rate. Based upon the historical data shown previously in
28 Chart GLS-2 above, we have assumed 0 net customer growth from the reference
29 period to the test year.

1 **Q. WHAT IS THE ASSUMPTION FOR FUTURE DECLINING USE TRENDS**
2 **AS IT RELATES TO THE TEST YEAR?**

3 A. In Case 1999-070, Atmos Energy noted the long-standing trend of declining
4 customer usage. Chart GLS-3, shown earlier in testimony, demonstrates that the
5 trend has continued since that case. The trend-line shows an average decline of
6 nearly 2.3 Mcf per year per residential customer during the seven year period.
7 However, the decline is much sharper in reaction to the unprecedented high gas
8 costs in the winter of 2000-2001 and in response to the Company's alert to
9 customers about impending higher gas costs entering last winter. The single year
10 decline from FY 2005 to FY 2006 was slightly greater than 6 Mcf per residential
11 customer. Nevertheless, since gas supply prices have moderated for the winter of
12 2006-2007, we assumed that weather adjusted volumes would not decline further
13 during FY 2007, and then resume the longer term trend of decline thereafter.
14 Therefore, for the portion of the test year beyond FY 2007, we have incorporated
15 an annualized rate of decline of 2.0 Mcf per year per residential customer. Based
16 on similar analyses of commercial and public authority usage trends, we have
17 included annualized rates of decline for the portion of the test year beyond FY
18 2007 of 5 Mcf and 10 Mcf per customer respectively for those classes of firm
19 sales.

20 **Q. WHAT ARE THE DIFFERENCES BETWEEN THE EXISTING BASIS**
21 **FOR NORMAL HDD'S AND THE PROPOSED UPDATED BASIS?**

22 A. NOAA publishes their updated "30-year" normals every ten years. When Atmos
23 Energy's current rates were established, the "1961-1990" data was the most
24 current 30-year normal basis available. We believe it is appropriate to reset the
25 basis to the more current period of 1971-2000 in this case and to adjust the WNA
26 mechanism to correct on the same basis on which rates are determined. We also
27 felt it was appropriate to evaluate the respective weighting of the five first order
28 stations in and around Atmos Energy's service area utilized for purposes of
29 determining a system composite. Geographic proximity to communities we serve
30 and the respective number of weather-sensitive customers (residential,

commercial and public authority classes) in those communities established the respective weighting of each station. The resulting pro-rata allocation of data from each station, and the NOAA normal HDD's under the current and proposed basis is shown in Chart GLS-5 below:

Chart GLS-5

NOAA First Order Weather Station	NOAA Normal (1961-1990)		NOAA Normal (1971-2000)	
	Weighting Percentage	Normal HDDs	Weighting Percentage	Normal HDDs
Paducah, KY	37.9%	4,279	36.3%	4,265
Evansville, IN	22.2%	4,760	22.9%	4,617
Nashville, TN	21.5%	3,729	22.4%	3,677
Louisville, KY	2.8%	4,514	3.7%	4,352
Lexington, KY	15.6%	4,783	14.7%	4,713
Annual HDD Composite	100.0%	4,337	100.0%	4,283

Q. WHY IS AN ADJUSTMENT FOR THE DIFFERENT WEATHER BASIS NECESSARY FOR THE TEST YEAR?

A. The new weather basis is incorporated for purposes of the test year period only, and beyond, since that is the time when the WNA mechanism would be altered to adjust to this new basis. In the comparison of present and proposed revenues, the present revenues would include WNA revenue since the new basis is warmer than normal according to the 1961-1990 basis.

Q. WHAT WERE THE ASSUMPTIONS FOR SERVICE CHARGES AND THE LATE PAYMENT FEES?

A. Total transactional service charges for recent years, by month, were reviewed. These charges are somewhat stable from year to year, so we basically forecast the transaction-based charges to remain flat based on the experience of recent years. Late payment fees were first adopted in Case 1999-070, beginning in mid-2000. Since that time, we have observed that late payment fee revenue is proportionate to the total revenues billed for residential, commercial and public authority

1 classes. For FY 2007 and beyond, we estimated late payment fees at a ratio equal
2 to 0.87% of the total projected residential, commercial and public authority class
3 revenues.

4 **Q. HOW WERE GAS COSTS PROJECTED FOR THE TEST YEAR?**

5 A. Based upon the sales volumes projected, projected gas supply prices as stated in
6 current NYMEX futures, and applying the current seasonal plans for storage
7 injections and withdrawals, we modeled the forward periods to estimate the gas
8 costs to be recovered through future Gas Cost Adjustments (“GCAs”). This
9 method was first created in conjunction with Case 1999-070, and has been refined
10 over time to simulate interstate pipeline demand and commodity costs, retention
11 and other items recoverable through the GCA. This model was also utilized in the
12 determination of storage cost balances for forward periods.

13
14 **IV. TEST PERIOD FORECASTS OF REVENUES AND VOLUMES**

15
16 **Q. WAS THE FORECASTING PROCESS PREVIOUSLY DESCRIBED THE
17 BEST METHOD TO USE FOR THE DEVELOPMENT OF THE TEST
18 YEAR VOLUME AND REVENUE FORECAST?**

19 A. Yes. The method of developing the forecast ensures a solid bridge of logical and
20 measurable adjustments, building upon the actual performance of a recent,
21 reference period. Again, Exhibit GLS-2 attached hereto summarizes each step of
22 the process and applies current rates to the derived billing determinants. Exhibit
23 GLS-5 summarizes the billing determinants for each month of the test year.

24 **Q. AFTER ADJUSTMENTS FROM THE REFERENCE PERIOD, WHAT IS
25 THE PROJECTED FINANCIAL PERFORMANCE OF THE COMPANY
26 IN THE FORECASTED TEST YEAR?**

27 A. Atmos Energy’s forecast of total gross profit for the forecasted period is \$50.07
28 million. At this level of revenue, the Company would earn a 5.18% return on
29 shareholder equity, well below investor expectations of 11.75% as set forth in the

1 testimony of Dr. Don Murray. An additional gross profit of \$10.4 million is
2 required to achieve the rate of return proposed in this case.

3
4 **V. ORGANIZATIONAL CHANGES AFFECTING GAS SUPPLY**

5
6 **Q. ARE YOU FAMILIAR WITH THE COMPANY'S GAS SUPPLY**
7 **PROCUREMENT AND MANAGEMENT FUNCTION?**

8 A. Yes. Until several years ago, the Company's gas supply procurement and
9 management function was performed by a group within the Company's Shared
10 Services ("SSU"). With the then impending retirement of certain key managers
11 within the gas supply group and for other reasons, the Company opted to utilize
12 Atmos Energy Services, LLC ("AES"), an affiliate of the Company, to perform
13 these functions. AES began performing gas supply procurement and management
14 services for the Kentucky jurisdictional utility operations in May 2004

15 **Q. WHAT SERVICES HAS AES PERFORMED FOR THE COMPANY'S**
16 **KENTUCKY UTILITY OPERATIONS?**

17 A. The same services previously performed by the former SSU gas supply
18 department. Such services have included gas supply procurement, pipeline
19 capacity procurement and management, storage services management, financial
20 hedging and all other functions relating to gas supply procurement and
21 management.

22 **Q. HAS KENTUCKY RECEIVED CHARGES FROM AES FOR THE**
23 **SERVICES PERFORMED?**

24 A. Yes. The Company's Kentucky jurisdictional utility operations receive charges
25 monthly from AES based upon AES' fully distributed costs. The monthly
26 charges from AES to Kentucky are part of Kentucky's operating and maintenance
27 expense ("O&M"). These charges are not part of the costs included with nor are
28 they recovered as part of the Company's purchased gas costs.

29 **Q. DOES AES PERFORM THESE FUNCTIONS FOR EVERY UTILITY**
30 **DIVISION OF THE COMPANY?**

1 A. No. When the Company purchased TXU Gas Company in 2004, the Company
2 acquired a group of employees as part of that acquisition who perform the gas
3 supply procurement and management function for what is now the Mid-Tex
4 Division (the former TXU Gas natural gas distribution operations). Since the
5 acquisition closed October 1, 2004, the Mid-Tex Division has performed its own
6 gas supply procurement and management while AES has performed that function
7 for the Company's other distribution utility divisions.

8

9 **Q. WILL AES CONTINUE TO PERFORM THESE FUNCTIONS FOR**
10 **KENTUCKY?**

11 A. No. Effective January 1, 2007, the gas supply procurement and management
12 function for all of the Company's utility divisions, including Kentucky, will be
13 consolidated into SSU under Mr. Mark Bergeron, the Company's newly named
14 Vice President of Gas Supply and Services, who will report directly to Mr. Kim
15 Cocklin, the Company's Senior Vice President of Utility Operations. AES
16 personnel will become SSU personnel working within the Gas Supply and
17 Services Department. The personnel performing the gas supply procurement and
18 management functions within the Mid-Tex Division will also become SSU
19 personnel working within the Gas Supply and Services Department.

20 **Q. WHY IS THE GAS SUPPLY PROCUREMENT AND MANAGEMENT**
21 **FUNCTION BEING CONSOLIDATED INTO SSU?**

22 A. Primarily due to growth of the Company's gas supply requirements since the
23 acquisition of TXU Gas. For example, for the Company's fiscal year ending
24 September 30, 2004, immediately prior to the TXU Gas acquisition, the
25 Company's total cost of purchased gas for its utility operations was approximately
26 \$1.135 billion.¹ Two years later, for the Company's fiscal year ending
27 September 30, 2006, the Company's total cost of purchased gas for its utility
28 operations was approximately \$2.726 billion.² Due to the magnitude of these
29 costs, the Company made the decision to consolidate the gas supply procurement

¹ See Atmos Energy Corporation Form 10-K for the year ended September 30, 2004, p. 26.
² See Atmos Energy Corporation Form 10-K for the year ended September 30, 2006, p. 34.

1 and management function to provide consistency in gas supply strategy and
2 processes for all of the Company's utility divisions and to expand the Company's
3 purchasing power in securing commodity as well as transportation and storage
4 capacity.

5 **Q. WILL THIS CONSOLIDATION BE BENEFICIAL TO RATEPAYERS?**

6 A. Yes. The consolidation will enable the Company to more fully optimize vendor
7 relationships from an enterprise standpoint instead of a division level standpoint.
8 The Company had already made some movement in that direction after the
9 acquisition of TXU Gas, but the consolidation will enable the Company to move
10 more easily toward that goal. For example, in the summer of 2005, the Company
11 negotiated an enterprise level agreement with BP Energy that facilitates both
12 physical commodity purchases and well as financial hedging for every utility
13 division of the Company. Under this agreement, and based upon the Company's
14 combined purchasing power after the acquisition of TXU Gas, BP extended an
15 aggregate credit line to the Company that is currently set at \$140 million. This
16 credit line may increase as the Company's long-term debt rating continues to
17 improve. A higher credit line facilitates more physical commodity purchases,
18 financial hedge positions, or combination thereof, without the necessity of posting
19 collateral instruments, such as letters of credit, which entail additional transaction
20 costs. The consolidation of the gas supply function within SSU means that the
21 function is still singularly focused upon sourcing the Company's gas commodity,
22 transportation and storage requirements in a manner that keeps costs to customers
23 low, but with the added benefit of an enterprise optimization strategy which may
24 keeps costs even lower.

25 **Q. HOW HAVE THE COSTS ASSOCIATED WITH THE GAS**
26 **SUPPLEMENT PROCUREMENT AND MANAGEMENT FUNCTION**
27 **BEEN REFLECTED IN THIS RATE FILING?**

28 A. For the forecasted test period, and as described in the testimony of Mr. Greg
29 Waller, all AES charges have been removed from O&M. Inasmuch as the
30 function will be part of SSU during the forecasted test period, the allocated costs

1 from SSU to Kentucky include the forecasted costs for the new SSU cost centers
2 under which these functions will perform. The Company's allocation of SSU
3 costs is more particularly described in the direct testimony of Mr. Dan Meziere
4 and Mr. James Cagle.

5
6 **VI. PROPOSED RATES AND RATE STRUCTURES**

7
8 **Q. WHAT ARE THE PRIMARY RATE DESIGN OBJECTIVES OF ATMOS**
9 **ENERGY IN THIS CASE?**

10 A. As stated earlier in my testimony, Atmos Energy's primary objective is to meet or
11 exceed expectations of our customers, shareholders, employees, regulators and
12 other key stakeholders. More specifically, we wish to retain our heritage as a
13 low-cost efficient natural gas service provider and provide excellent customer
14 service, safe and reliable delivery of natural gas, and be a good corporate citizen
15 in the Kentucky communities we serve. Our rate design should support these
16 objectives.

17 To that end, Atmos Energy is proposing certain rate design features which remove
18 avoidable uncertainties for customers, shareholders and regulators inherent to our
19 traditional rate structures.

20 Atmos Energy's rate design proposals are as follows:

- 21 1) Introduce an experimental 5-year Customer Rate Stabilization mechanism to
22 provide greater assurance that Atmos Energy's earnings going forward are
23 appropriate and, thus, neither too high nor too low.
- 24 2) Rebalance the fixed and variable elements in our distribution rates to more
25 accurately reflect the underlying cost characteristics of our service; mitigate
26 the depletion in revenue caused by declining residential and commercial
27 customer usage; and better align the interests of the Company and customers.
- 28 3) Remove the gas cost portion of bad debt write-offs from base expenses to
29 recovery through the GCA. Gas costs have varied dramatically from year to
30 year, due both to price and weather-driven customer volumes. Since bad debt

1 write off expenses tend to track the level of gas costs, setting a static expense
2 level for bad debt gas costs in this Case introduces unnecessary recovery risks
3 for our customers and the Company.

- 4 4) Update charges for transactional services to reflect their imbedded costs, and
- 5 5) Incorporate a pooling service which would simplify certain administrative
6 aspects of supply balancing for our transportation customers.

7 **Q. PLEASE EXPLAIN THE OBJECTIVE OF THE PROPOSED CUSTOMER**
8 **RATE STABILIZATION MECHANISM.**

9 A. First of all, we propose this future mechanism because we believe it supports the
10 company's historic legacy and long term goal of having the lowest rates in
11 Kentucky and the lowest total cost to the customer while maintaining excellent
12 customer service and a safe reliable system.

13 The Customer Rate Stabilization ("CRS") mechanism would, in essence, provide
14 assurance to the customer, Commission, Attorney General's office and the
15 Company that the rates in place are appropriate, or that those rates would be
16 decreased or increased to the correct amount, assuring that the customer only pays
17 the most current and appropriate rate. We propose that the CRS mechanism
18 would begin a five-year experimental program, beginning with a filing by March
19 31, 2008 to review past earnings and forward-looking revenue requirements and
20 adjust rates as warranted. This mechanism would provide a structure for regular,
21 consistent and financially transparent rate review that would be conducted at a
22 very low cost.

23 **Q. WHY DOES THE COMPANY BELIEVE THE CRS MECHANISM IS**
24 **NECESSARY?**

25 A. We believe the CRS mechanism will provide benefits to the customer by avoiding
26 the costly and resource-intensive process to review adjustments through the
27 traditional rate case process replacing it instead with a simple, straightforward and
28 financially transparent process that would ensure that the customer pays only the
29 appropriate rate. The process would eliminate suspicions that the Company's
30 earnings are too high or not.

1 **Q. PLEASE DESCRIBE THE FILING PROCESS FOR THE PROPOSED CRS**
2 **MECHANISM.**

3 A. The mechanism is described in full on the Company proposed tariff sheets 42.1-
4 42.4. By March 15 of each year, the Company will file numerous financial
5 schedules, as more specifically identified in the proposed tariff, relating to the
6 preceding calendar year (which is called the “Evaluation Period”). Accounting
7 and pro-forma adjustments to the historical period would be applied and identified
8 consistent with treatment in a full rate proceeding. Based upon this analysis of
9 the Evaluation Period, a deficiency or sufficiency is calculated. In all calculations
10 within the CRS mechanism, the benchmark return on common equity is set to
11 equal the return established in the latest general rate Order.

12 Typical forward-looking known and measurable adjustments would be applied to
13 bridge to the “Rate Effective Period”, which is the twelve-month period beginning
14 the following May 1. The tariff includes examples of the O&M expense
15 categories subject to adjustment and specifies the treatment of capital additions,
16 depreciation and amortization expense and taxes. Based upon this analysis of the
17 Rate Effective Period, a deficiency or sufficiency is also calculated.

18 The net deficiency or sufficiency resulting from the analyses of the Evaluation
19 Period and Rate Effective Period would be applied to the pro-forma billing
20 determinants for the 12-month period beginning May 1.

21 **Q. WOULD TESTIMONY BE REQUIRED OF THE COMPANY RELATING**
22 **TO THE ANNUAL FILING?**

23 A. We do not propose submittal of testimony, but we do suggest that the Company’s
24 Chief Officer in charge of Kentucky operations attest that the schedules filed are
25 in compliance with the provisions of the CRS tariff and that the information is
26 true and correct to the best of his/her knowledge.

27 **Q. WHAT ARE THE SAFEGUARDS TO ENSURE THAT THE**
28 **ADJUSTMENTS OR PROJECTIONS DO NOT RESULT IN A HIGHER**
29 **THAN APPROPRIATE RETURN FOR THE COMPANY?**

1 A. First, evaluation procedures are proposed to allow review by both the
2 Commission and the Office of the Attorney General prior to the CRS rates going
3 into effect. Secondly, and perhaps most important, the annual review of the
4 preceding calendar year (the Evaluation Period) incorporates a safeguard against
5 returns for the Company either greater than or lower than the authorized return on
6 equity. In essence, this feature instills a true-up which would correct for any
7 variances in the projections employed in the preceding filing. In our design of
8 this mechanism, we seek to provide assurance to the customer, Commission,
9 Attorney General's office and the Company that the rates in place are appropriate.

10

11 **Q. WHAT ARE THE BENEFITS OF THE PROPOSED CRS MECHANISM**
12 **TO THE COMPANY, TO CUSTOMERS AND TO REGULATORS?**

13 A. Again, evaluation procedures are proposed to allow review by both the
14 Commission and the Office of the Attorney General. The filing is made no less
15 than 45 days in advance of the Rate Effective Period and the Company would be
16 prepared to provide supplemental information as may be requested by the
17 Commission or Attorney General to assess the proposed adjustment. This process
18 affords scheduled monitoring and assessment of the Company's earnings.

19 The customers will benefit, as stated previously, by the additional assurance that
20 the Company's earnings are reasonable and appropriate and that their rates are
21 appropriate. Secondly, the mechanism should eliminate resource-intensive rate
22 cases that would otherwise be necessary for the Company to sustain reasonable
23 earnings and timely recovery of capital investments. Costs of rate proceedings
24 are ultimately borne by our customers, and we believe this mechanism will
25 support our objectives of maintaining low costs and efficient service for the
26 benefit of our customers.

27 For the Company, again, we wish to retain our position as a low-cost, efficient
28 natural gas service provider and, simultaneously, to earn a reasonable return for
29 our shareholders. We believe this mechanism will instill greater trust that our
30 earnings are reasonable, will provide for timely return on capital investments in

1 Kentucky operations, and will reduce the costs associated with the alternative rate
2 cases for the Company and its regulators. We seek to provide the best
3 combination of price, service and safety, and giving the customer the best value.
4 We believe the Customer Rate Stabilization mechanism strengthens our position
5 to meet these goals.

6 **Q. PLEASE EXPLAIN THE OBJECTIVE OF REBALANCING THE FIXED**
7 **AND VARIABLE ELEMENTS OF DISTRIBUTION CHARGES.**

8 A. During the traditional process of rate design, a utility's authorized revenue
9 requirement is distributed to a fixed monthly customer charge component and a
10 volumetric-dependent distribution component for each customer class. The vast
11 predominance of non-gas costs borne by a utility, and correspondingly its revenue
12 requirements, are fixed and are basically unaffected by the volumes sold or
13 transported. Thus, as annual volumes rise above the weather-normalized rate case
14 volumes upon which the revenue requirements were divided, the utility over-
15 recovers its authorized non-gas cost revenues. Alternatively, lower annual
16 volumes lead to non-gas revenues below the established revenue requirement. Of
17 course, the WNA mechanism utilized by the Company addresses the affects of
18 volume variances relating to weather. However, as noted earlier, core market
19 consumption, on a weather-normalized basis, has shown a long term declining
20 trend.

21 **Q. WHAT IS THE IMPACT OF THE TREND OF DECLINING, WEATHER**
22 **NORMALIZED, CONSUMPTION PATTERNS?**

23 A. Declining weather-normalized consumption creates significant financial
24 challenges to gas utilities operating under traditional rate making models. Again,
25 in traditional rate making processes, the Company's revenue requirements are
26 determined, based upon reasonable operating costs, which are predominately
27 fixed or unaffected by varying sales volumes, and a fair return. A portion of the
28 authorized revenue requirement is spread over a base period volume, normalized
29 for weather, to calculate volumetric distribution rates. Those base period volumes
30 must be sustained for the Company to have a reasonable opportunity to achieve

1 the authorized revenues on an ongoing basis. As I stated earlier in testimony,
2 conservation efforts of residential and commercial customers have lowered our
3 annual distribution charges by more than \$4.3 million when comparing our test
4 year in this case to the 1999 rate case test year. Clearly, the trend of declining
5 volume per customer undermines the Company's "reasonable" opportunity.

6 **Q. ARE THERE ANY RATE MECHANISMS TO COMPENSATE FOR THE**
7 **TREND OF DECLINING CONSUMPTION PATTERNS?**

8 A. Yes, a number of mechanisms address the financial impact of declining
9 consumption patterns which impact the utility under traditional rate making
10 processes. Through participation in industry specific seminars, Atmos Energy's
11 relationship with the AGA, and research of gas utility company filings before
12 other state commissions, the Company has examined several different ways that
13 gas utilities have addressed non-weather related volume changes. They include:

- 14 1. Higher Fixed Monthly Customer Charges
- 15 2. 100% Fixed Rate Monthly Customer Charge
- 16 3. Declining Block Commodity Rates
- 17 4. Decoupling Mechanisms

18 **Q. HOW RECENT OR NEW ARE THESE VARIOUS RATE MECHANISMS?**

19 A. The history and impact of moving toward higher monthly customer charges is
20 difficult to track for other gas utility companies, but the Company has requested
21 and received higher customer charges in all of its rate cases in the past several
22 years in an effort to address these concerns. Atlanta Gas Light ("AGL") is the
23 only gas utility of which Atmos Energy is aware that currently has 100% fixed
24 rate monthly customer charge. AGL received this rate design in connection with
25 its unbundling election in Georgia in 2001. In Atmos Energy's rate case currently
26 pending before the Missouri Public Service Commission, the Commission Staff
27 has proposed that a flat monthly Delivery Charge be implemented for Atmos
28 thereby eliminating the fixed and volumetric components of the bill. California,
29 prior to its 1996 deregulation, encouraged decoupling tariffs in both gas and
30 electric utilities. Decoupling refers to rate mechanisms that break the link

1 between the volume of gas sold and the utility's opportunity to achieve its
2 authorized revenue requirements. Since deregulation, Southwest Gas, in
3 California, has received approval (2004) to decouple its rates. Baltimore Gas and
4 Electric (1999), in Maryland, Northwest Natural Gas, in Oregon, (2002), and
5 Piedmont (2005), in North Carolina, have also recently decoupled rates.

6 **Q. DO DECOUPLING MECHANISMS DEPRIVE CUSTOMERS OF THE**
7 **BENEFIT OF THEIR CONSERVATION EFFORTS?**

8 A. No. Decoupling mechanisms apply only to the non-gas portion of the customer's
9 bill and only to the distribution charges retained by the utility for its costs of
10 distribution service and operations. The customer realizes the most significant
11 portion of the avoided, or conserved, Ccf - the gas charge. For this reason, many
12 groups, including the National Association of Regulatory Utility Commissioners
13 ("NARUC") endorse decoupling rate mechanisms so that utilities interests can
14 fully align with customers in regard to conservation efforts.

15 **Q. IS ATMOS ENERGY PROPOSING A RATE MECHANISM TO ADDRESS**
16 **THE IMPACT OF THESE NON-WEATHER RELATED VOLUME**
17 **CHANGES IN THIS CASE?**

18 A. No, not at this time. Despite Atmos Energy's interest in and endorsement of
19 decoupling mechanisms, we are not proposing such a rate design in Kentucky in
20 this case. Instead, we do propose to rebalance the fixed and variable elements in
21 our distribution rates. Our proposal would increase the residential monthly
22 customer charge from the current level of \$7.50 to \$13.00, while lowering the
23 volumetric distribution margin from \$1.19 per Mcf to \$0.91 per Mcf.
24 Realignment of fixed and variable elements is also proposed for commercial,
25 public authority and industrial class customers. We believe this rate structure is
26 more reflective of the underlying fixed cost-nature of natural gas distribution and
27 operations. Lowering the volumetric component lowers the financial impact of
28 declining usage on the Company's opportunity to recover its authorized revenue
29 requirement, better aligning the financial interests of the Company with the
30 conservation efforts of our customers.

1 **Q. HOW DOES THE COMPANY PROPOSE TO ALLOCATE THE**
2 **INCREASE TO VARIOUS CUSTOMER CLASSES?**

3 A. I have reviewed the exhibit in Mr. Bernard Uffleman's testimony which shows
4 the computed rate of return by customer class, based upon his Class Cost-of-
5 Service study. If you combine the two Interruptible/Carriage groups, then the
6 indicated return ranges from 5.1% for commercial, 6.0% for industrial, 6.2% for
7 residential and 12.8% for the Interruptible/Carriage customers. Generally, this
8 indicated to me that class responsibilities are in reasonably good balance. In the
9 development of proposed rate structures, therefore, I did not endeavor to shift
10 revenue responsibilities between classes, but the level of increase on the
11 transportation market would perhaps be more moderate than the other classes. The
12 proposed rate structures and charges for each of Atmos Energy's sales and
13 transportation services are noted in FR 10(1)(b)7.

14 **Q. PLEASE EXPLAIN WHY THE COMPANY IS PROPOSING THAT THE**
15 **GAS COST COMPONENT OF UNCOLLECTIBLES SHOULD BE**
16 **RECOVERED THROUGH THE GCA AS OPPOSED TO BASE RATES.**

17 A. Historically, prior to our 1999 rate case, gas prices were relatively stable over
18 time. Uncollectibles expenses, in the context of a rate case, based upon test
19 period uncollectibles expense or an average of such expenses over several years
20 were generally considered to be a representative level of expense that the
21 Company would experience on a going-forward basis. However, with the gas
22 supply price volatility of recent years, averaging or projecting the appropriate
23 level of uncollectibles to be included in the Company's base rates is certain to
24 produce a result that is either too high or too low. Neither scenario benefits the
25 consumer or the Company. For deficiency calculation purposes, the Company
26 has included approximately \$1 million for recovery of uncollectible expense. The
27 calculation of this amount is explained in the testimony of Company witness Greg
28 Waller. If the Company's proposal to recover these costs through the GCA is not
29 accepted and actual uncollectibles are higher than calculated in this proceeding,
30 then the Company will not have the opportunity to recover the excess

1 uncollectible amount without filing another general rate case and including the
2 higher amount in base rates. On the other hand, if uncollectibles are lower than
3 calculated in this proceeding then customers will not have the opportunity to
4 benefit from the lower amount and will pay more than the actual uncollectible
5 amount because base rates are not set retroactively.

6 **Q. DOES THE COMPANY HAVE THIS TYPE OF RECOVERY IN OTHER**
7 **JURISDICTIONS?**

8 A. Yes. The Company is currently allowed recovery of the gas cost portion of bad
9 debt in Tennessee, Virginia, Kansas and its service area in Amarillo, Texas.
10 These authorizations for moving recovery of these costs from base rates to the
11 GCA have all come in recent years, since gas cost volatility has become an
12 increasing challenge.

13
14 **Q. WHY SHOULD THE UNCOLLECTIBLE PORTION OF GAS COSTS BE**
15 **TREATED DIFFERENTLY THAN OTHER EXPENSES**
16 **TRADITIONALLY INCLUDED IN THE COMPANY'S COST OF**
17 **SERVICE?**

18 A. There is a clear distinction between the uncollectible portion of gas costs and
19 other expenses included in a company's cost of service. The total bad debt
20 expense is directly related to the total billings for residential, commercial and
21 public authority accounts, which is largely driven by gas costs. As I have stated
22 previously, gas costs have exhibited much greater volatility in recent years due to
23 national market issues beyond our local control. Providing for recovery of these
24 gas costs through the GCA seems logical and eliminates the risk for customers
25 and the Company that the level of expense set in base rates is too high or too low
26 in future periods.

27 **Q. WOULD ALLOWING RECOVERY OF THESE COSTS THROUGH THE**
28 **GCA CREATE A DISINCENTIVE FOR COMPANY TO AGGRESSIVELY**
29 **PURSUE THE RECOVERY OF BAD DEBTS?**

1 A. Absolutely not. Allowing recovery of the gas cost portion of bad debt does not
2 create an incentive for the utility to deemphasize the collection of bad debts for
3 two reasons. First, the Company would continue to have \$185,313 included in its
4 base rates related to margin portion of uncollectible accounts. If collection efforts
5 became lax and more write-offs were to occur, the Company would be exposed to
6 incremental margin losses above those included in our base rates. Second,
7 pursuant to the Company's proposal, when less than 100% of a written-off
8 account is subsequently collected, priority is given to the gas cost portion and
9 therefore the Company will still experience the loss of margin. Therefore, the
10 Company would retain every incentive to remain vigilant and maintain tight
11 collection practices.

12 **Q. HOW DOES GIVING PRIORITY TO THE GAS COST PORTION OF**
13 **BAD DEBT IMPACT THE COMPANY AND THE CUSTOMER?**

14 A. I will explain it with a brief example. Assume for purposes of the example that
15 the Company has written off an account totaling \$1,000. Of this amount, \$200 is
16 margin and \$800 is gas cost. Subsequent to the account being written off, the
17 customer agrees to pay \$800 to have service restored. The Company would then
18 put the customer on a payment plan for the remaining \$200. Pursuant to the
19 Company's proposal, when the customer pays the \$800, priority would be given
20 to the gas cost that had been written off, and thus this amount would be credited
21 back to the PGA in its entirety for the PGA customer's benefit. The Company
22 would still be at risk for the \$200 of associated margin.

23 **Q. PLEASE SUMMARIZE YOUR TESTIMONY ON THE ISSUE OF**
24 **RECOVERY OF THE GAS COST COMPONENT OF BAD DEBT**
25 **THROUGH THE PGA.**

26 A. The historical practice of addressing the gas cost component of uncollectibles in
27 base rates no longer makes sense in this era of volatile gas costs. There is no
28 reasonable mechanism to predict on a going forward basis what these
29 uncollectibles will be based on past experience. We believe the Company's GCA
30 is intended to provide recovery of 100% of the costs it prudently incurs in

1 procuring gas for its customers, no more, no less. Therefore, the Company
2 believes that it should be authorized to recover the gas cost component of
3 uncollectibles through its GCA mechanism.

4 **Q. ATMOS ENERGY PROPOSES CERTAIN CHANGES TO SERVICE**
5 **CHARGES IN THIS FILING. PLEASE DESCRIBE EACH OF THE RATE**
6 **CHANGES SET FORTH IN THE TARIFFS.**

7 A. Our intent is to ensure that our service charges are fair and equitable. To achieve
8 this, Company witness Mr. Robert Cook prepared a study to identify the costs to
9 provide each service (reference Exhibit RRC-1) and we have set the price for such
10 services at or above that cost. In this way we ensure that the service cost is
11 assigned to the cost causer so that other customers do not have to subsidize those
12 causing the cost. We also want to send the correct price signals to customers to
13 avoid incurring unnecessary costs and keep the overall cost of service to all
14 customers lower. As such, our service charges have been designed to promote
15 efficient usage of services and discourage unnecessary churn of customers'
16 service being turned off and on.

17 Based upon Mr. Cook's study, we are proposing to increase the charges for Meter
18 Sets (from \$28.00 to \$34.00), Turn On (From \$20.00 to \$23.00), and Turn On
19 from Non-Pay (from \$34.00 to \$39.00). The service charges for Turn on from
20 Seasonal Off and for Read and Run are proposed to remain the same as current
21 charges. The charge for Return Checks is proposed to increase from \$23.00 to
22 \$25.00, based upon an analysis of such charges imposed by local banking
23 institutions. Finally, the optional monthly Electronic Flow Metering ("EFM")
24 charges for transportation customers is proposed to be lowered from \$105.00 per
25 month to \$75.00 per month for class 1 equipment and from \$245.00 per month to
26 \$175 per month for Class 2 equipment, based upon lower costs of technology
27 available today.

28 **Q. WHAT IS THE RESULTING EFFECT OF ATMOS ENERGY'S**
29 **PROPOSED RATES COMPARED TO CURRENT RATES FOR THE**

1 **AVERAGE RESIDENTIAL, COMMERCIAL AND INDUSTRIAL**
2 **CUSTOMERS RESPECTIVELY?**

3 A. Using the test year volumes and gas costs as the basis for comparison, the annual
4 impact of Atmos Energy’s proposed rates is as follows. The average monthly
5 charges for a residential customer under G-1 service increases \$3.90, a 5.6%
6 increase over current rates. Commercial class customers average monthly charges
7 increase \$9.65, a 3.6% increase over current rates, and the industrial sales and
8 transportation class average monthly charges increase \$207, a 4.7% increase over
9 current rates. The test year revenues at proposed rates are summarized on Exhibit
10 GLS-6 attached hereto (in a format comparable to Exhibit GLS-2) and Exhibit
11 GLS-7 provides the proposed monthly revenues (in a format comparable to
12 Exhibit GLS-5).

13 **Q. ARE THERE ANY CHANGES IN THE PROPOSED TARIFF IN**
14 **ADDITION TO THOSE RELATED TO THE SUBJECTS NOTED**
15 **ABOVE?**

16 A. Yes. First, I want to address proposals by the Company to discontinue certain
17 service options which are not widely utilized, are uneconomic, and create
18 unnecessary administrative challenges. We proposed to discontinue the Large
19 Volume Sales (“LVS”) services, which, at this time has one subscriber. The LVS
20 service option excludes the favorable benefits of storage supply available to other
21 sales customers, and thus is uneconomic compared to the rates available through
22 General Sales Service. Administratively, the Company must compute a unique
23 gas cost charge for the LVS service each month and submit that documentation to
24 the Commission. We propose to discontinue this service six months from the date
25 of the Order in this Case. Similarly, we propose to eliminate the High Load
26 Factor (“HLF”) sales option since only one customer currently subscribes to that
27 service. Again, we propose to discontinue this service six months from the date
28 of the Order in this Case to enable the customer to make a thoughtful choice of
29 tariff services thereafter.

1 **Q. PLEASE CONTINUE TO DESCRIBE OTHER TARIFF CHANGES**
2 **PROPOSED IN THIS CASE.**

3 A. There are a number of tariff language changes that are proposed for purposes of
4 improved clarity and consistency. All of these changes, as well as changes
5 resulting from the rate and service changes described previously, can be readily
6 distinguished on the side-by-side tariff comparisons in FR 10(1)(b)8a. A few
7 examples of the tariff changes include:

- 8 ▪ standardization of curtailment/unauthorized overrun language in each
9 of the tariffs subject to these provisions.
- 10 ▪ introduction of a new Transportation/Carriage Pooling Service, which
11 is intended to simplify handling of monthly imbalances for customers
12 interested in participating with other customers in a pool. Pooling
13 Managers could assist transporters through this service, aggregating
14 the net imbalances among similarly situated customers participating in
15 their pool.
- 16 ▪ add the requirement for all new transporters to install EFM pursuant to
17 terms of the tariffs. When the requirement for EFM was first
18 introduced, certain smaller transportation customers were exempted
19 from those requirements. We now have 12 carriage transporters under
20 T-3 or T-4 service without EFM and 7 T-2 transporters without EFM.
21 Our proposal would “grandfather” these exceptions. We believe the
22 customers may choose to install EFM by their own election, due to its
23 administrative benefits, or if the lower monthly charge proposed in this
24 Case is approved.
- 25 ▪ modify the Gas Research Institute Rider to reflect changes in the
26 Research & Development organizational structure since implementing
27 that tariff.

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VII. CONCLUSION

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Q. DO YOU BELIEVE THAT THE FORECASTS YOU HAVE PREPARED FOR THE TEST PERIOD REVENUE BUDGET AND PRESENTED IN THIS CASE REPRESENTS THE MOST REASONABLE BASIS OF REVENUES AND VOLUMES FOR THE SETTING OF RATES IN THIS PROCEEDING?

A. Yes. These are the very best estimates we have of Atmos Energy’s future revenues and volumes and I believe these are the projections to be relied upon in the setting of rates.

Q. ARE THE RATES AND RATES STRUCTURES PROPOSED BY ATMOS ENERGY THOSE RATES WHICH WILL, IN TOTAL, BEST SERVE THE NEEDS OF ATMOS ENERGY’S RATEPAYERS AND SHAREHOLDERS IN CONTINUING OR IMPROVING THE HIGH QUALITY AND EFFICIENT SERVICE ATMOS ENERGY’S CUSTOMERS NOW ENJOY?

A. Yes. Our proposal is the best overall rate design to sustain Atmos Energy financially in the years ahead and are the rates consistent with the highest quality and most efficient service we can provide.

Q. DOES THIS CONCLUDE YOUR TESTIMONY?

A. Yes.

ATMOS ENERGY CORPORATION - KENTUCKY
BILL FREQUENCY DATA
TWELVE MONTHS ENDED SEPTEMBER 30, 2006

Line No.	Class of Customers	Oct-05 (a)	Nov-05 (b)	Dec-05 (c)	Jan-06 (d)	Feb-06 (e)	Mar-06 (f)	Apr-06 (g)	May-06 (h)	Jun-06 (i)	Jul-06 (j)	Aug-06 (k)	Sep-06 (l)	Number Of Bills (m)	Mcf (n)	Rate (o)	Total Revenue (p)
49	INTERRUPTIBLE OVERLUM																
50	Sales: 1-15000	726	908	2,522	1,522	92	226	228	338	1,215	4,072	3,480	116	15,445	0.5880	9,004	
51	Sales: Over 15000	2,169	1,626	255	124	0	0	0	0	0	0	0	640	4,814	0.3950	1,902	
52	CLASS TOTAL (Mcf/month)	2,895	2,534	2,777	1,646	92	226	228	338	1,215	4,072	3,480	756	20,259		\$10,906	
53																	
54	TRANSPORTATION (I-2)(G-1)																
55	TRANSPORTATION BILLS													44		\$20.00	\$880
56	Trans Admin Fee	\$200	\$200	\$200	\$200	\$200	\$200	\$150	\$200	\$150	\$200	\$150	\$150	3		\$0	2,200
57	EFM Fee	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0		\$0	0
58	Parking Fee	\$0	\$0	\$12	\$23	\$21	\$3	\$9	\$6	\$4	\$2	\$2	\$3	3		\$3	83
59	Firm Transport: 1-300	1,086	780	1,086	1,086	1,086	1,086	1,086	1,086	1,086	1,116	1,039	1,080	12,673	1.1900	15,081	
60	Firm Transport: 301-15000	4,940	6,442	9,429	8,743	9,062	9,104	6,482	6,670	6,414	7,360	7,084	5,829	87,769	0.6590	57,840	
61	Firm Transport: Over 1500	0	0	0	0	0	0	0	0	0	0	0	0	0		\$0	0
62	CLASS TOTAL (Mcf/month)	6,026	7,222	10,515	9,829	10,130	10,190	7,572	7,958	7,494	8,476	8,123	6,909	44	100,442		\$76,083
63																	
64	TRANSPORTATION (I-2)(G-2)																
65	TRANSPORTATION BILLS	10	10	10	10	10	10	10	10	10	10	10	10	119		\$220.00	\$26,180
66	Trans Admin Fee	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$450	\$500	\$500	10		\$500	5,950
67	EFM Fee	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	7		\$700	8,400
68	Parking Fee	\$0	\$0	\$41	\$60	\$71	\$164	\$157	\$135	\$125	\$113	\$219	\$456	7		\$456	1,539
69	Interrupt Transport: 1-15000	21,399	28,746	37,475	51,263	48,911	48,993	38,885	41,875	37,571	25,973	28,202	31,982	441,275	0.5300	233,876	
70	Interrupt Transport: Over 15000	0	0	0	8,780	7,230	10,260	9,255	5,052	6,318	9,427	5,452	2,408	64,182	0.3591	23,048	
71	CLASS TOTAL (Mcf/month)	21,399	28,746	37,475	60,043	56,141	59,253	48,140	46,927	43,889	35,400	33,654	34,390	119	505,457		\$298,992
72																	
73	TRANSPORTATION (I-4)																
74	TRANSPORTATION BILLS	101	101	101	101	101	101	101	101	101	102	106	103	1,219		\$220.00	\$268,180
75	Trans Admin Fee	\$5,000	\$5,000	\$5,000	\$4,950	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,050	\$5,200	\$5,050	103		\$5,050	60,250
76	EFM Fee	\$8,330	\$8,330	\$8,330	\$8,330	\$8,330	\$8,330	\$8,435	\$8,330	\$8,435	\$8,655	\$8,750	\$8,645	7		\$8,645	101,230
77	Parking Fee	\$1,416	\$1,547	\$1,336	\$1,513	\$1,282	\$1,299	\$2,254	\$2,093	\$1,911	\$1,502	\$1,402	\$1,456	7		\$1,456	19,021
78	Firm Transport: 1-300	30,872	30,878	30,755	30,455	30,140	31,355	30,505	29,554	27,934	28,027	28,841	29,152	358,468	1.1900	426,577	
79	Firm Transport: 301-15000	363,979	387,472	476,236	446,426	428,047	425,765	325,001	330,726	300,411	268,513	309,531	307,841	4,369,948	0.6590	2,879,796	
80	Firm Transport: Over 1500	46,528	50,692	80,054	76,781	65,742	77,400	32,750	37,646	31,905	13,283	30,106	28,067	245,515	0.4300	105,515	
81	CLASS TOTAL (Mcf/month)	441,379	489,042	587,045	553,662	523,929	534,520	388,256	397,926	360,250	309,833	388,478	365,060	1,219	5,299,380		\$4,000,568
82																	
83	TRANSPORTATION (I-3)																
84	TRANSPORTATION BILLS	62	62	61	61	61	61	60	62	62	62	63	62	739		\$220.00	\$162,580
85	Trans Admin Fee	\$3,100	\$3,100	\$3,050	\$3,050	\$3,050	\$3,050	\$3,000	\$3,100	\$3,100	\$3,100	\$3,150	\$3,100	62		\$3,100	36,950
86	EFM Fee	\$4,585	\$4,585	\$4,480	\$4,480	\$4,480	\$4,480	\$4,375	\$4,480	\$4,480	\$4,480	\$4,480	\$4,585	7		\$4,585	53,970
87	Parking Fee	\$1,438	\$1,376	\$1,768	\$1,834	\$1,947	\$2,103	\$2,851	\$2,842	\$3,009	\$2,616	\$2,325	\$2,368	7		\$2,368	26,276
88	Interrupt Transport: 1-15000	377,024	382,113	374,125	358,863	346,249	373,505	329,757	361,514	358,942	316,042	336,385	343,424	4,257,943	0.5300	2,256,710	
89	Interrupt Transport: Over 15000	141,833	135,493	157,851	160,425	142,320	177,623	151,286	158,655	131,738	133,756	147,515	138,853	1,775,458	0.3591	637,567	
90	CLASS TOTAL (Mcf/month)	518,957	517,606	531,976	519,288	488,569	551,128	481,043	518,169	490,680	449,798	483,900	482,287	739	6,033,401		\$3,174,053
91																	
92	SPECIAL CONTRACTS																
93	TRANSPORTATION BILLS	19	19	18	18	18	18	18	18	18	18	18	18	218		\$220.00	\$47,960
94	Trans Admin Fee	\$950	\$950	\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$900	18		\$900	10,900
95	EFM Fee	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,665	218		\$1,665	21,135
96	Parking Fee	\$1,350	\$2,404	\$1,829	\$2,370	\$1,876	\$2,122	\$2,122	\$2,122	\$2,122	\$2,122	\$2,122	\$2,122	7		\$2,122	27,318
97	Transported Volumes	1,159,266	1,087,051	1,247,097	1,319,718	1,244,238	1,292,504	1,160,585	1,262,699	1,142,360	1,104,462	1,160,648	1,151,428	14,332,055	Various		
98	Changes for Transport Volumes	\$125,626	\$124,142	\$137,239	\$142,836	\$135,167	\$139,260	\$124,383	\$134,301	\$121,881	\$117,339	\$122,774	\$123,966				\$1,546,812
99	CLASS TOTAL (Mcf/month)	1,159,266	1,087,051	1,247,097	1,319,718	1,244,238	1,292,504	1,160,585	1,262,699	1,142,360	1,104,462	1,160,648	1,151,428	218	14,332,055		\$1,656,126

**ATMOS ENERGY CORPORATION - KENTUCKY
SUMMARY OF REVENUE AT PRESENT RATES
TEST YEAR ENDING JUNE 30, 2007**

Line No.	Description	Block (McF)	Reference Period - Twelve Months Ending 9/30/2006			Forward-looking Adjustments			Present Revenue (k)			
			(a)	(b)	(c)	(d)	(e)	(f)		(g)	(h)	(i)
			Number of Bills, Units	Volumes As Metered	Contract Adj. Bills and Volumes (NOAA 61-90)	Weather Adj. Volumes (NOAA 71-00)	Customer Growth Forecast	Conservation & Efficiency Adjustments	Weather Adj to reflect NOAA 71-00	Total Test Year Volumes	Present Margin	Present Revenue
1	Sales		1,845,778				0	0			\$7.50	\$13,843,335
2	Firm Sales (G-1, LVS-1)	Customer Chrg	233,228				0	0			20.00	4,663,360
3		Customer Chrg					0	0			1.1900	18,421,872
4		0 - 300		14,659,919	24,937 (60)	1,338,029	16,022,885	0	(385,927)	15,480,564	0.6590	746,793
5		Over 15,000		1,294,402	(194,636)	54,007	1,153,773	0	(13,153)	1,133,221	0.4300	0
6	Interruptible Sales (G-2, LVS-2)	Customer Chrg	213				400	0	(400)	0	220.00	45,540
7		Customer Chrg					0	0			0.5300	268,696
8		0 - 15,000		554,395	(47,421)	(6)	506,974	0		506,974	0.3591	41,042
9		Over 15,000		170,933	(56,643)		114,290	0		114,290	1.3090	0
10		0 - 300		976	(976)		0	0		0	0.7249	0
11		Over 15,000		8,510	(8,510)		0	0		0	0.4780	0
12		Over 15,000		13,654	(13,654)		0	0		0	0.5830	0
13		Over 15,000		15,445	(15,445)		0	0		0	0.3950	0
14		Over 15,000		4,814	(4,814)		0	0		0		
15	Transportation										20.00	507,760
16	Customer Charges (T2/G1)	Customer Chrg	[1]								220.00	116,900
17	Customer Charges (T2/G2, T4, T3)	Customer Chrg	2,295								50.00	74,236
18	Transp. Adm. Fee	Customer Chrg	2,325								Various	184,735
19	Parked Volumes [2]			742,360							0.6590	57,840
20	EFM Charges										0.4300	0
21	Firm Transport (G-1) [1]						12,673	0		12,673	0.5300	233,876
22		0 - 300		12,673	0		87,769	0		87,769	0.3591	23,048
23		Over 15,000		87,769	0		0	0		0	1.1900	445,339
24	Interruptible Transport (G-2)						441,275	0		441,275	0.6590	2,940,497
25		0 - 15,000		441,275	0		64,182	0		64,182	0.4300	246,298
26	Firm Carriage (T-4)						374,235	0		374,235	0.5300	2,176,393
27		0 - 300		358,468	15,767		4,462,060	0		4,462,060	0.3591	679,240
28		Over 15,000		4,369,948	92,112		572,787	0		572,787	Various	1,532,153
29	Interruptible Carriage (T-3)						4,106,402	0		4,106,402	0.3591	47,264,034
30		0 - 15,000		4,257,943	(151,541)		1,891,507	0		1,891,507		
31	Total Special Contracts [3]			14,332,055	45,174		14,377,229	0		14,377,229		
32	Total Tariff		2,081,514	42,394,183	(184,125)	1,392,036	44,188,444	0	(399,480)	43,625,167		
33	WNA Basis Adjustment											190,984
34	Other Revenues											865,237
35	Late Payment Fees											1,750,462
36	Total Gross Profit											50,070,717
37	Gas Costs											176,628,089
38	Total Revenue											\$ 226,698,806

[1] Number of Bills included in G-1 Sales.
 [2] Parked Volumes not included in Total Deliveries.
 [3] Based on confidential information. Number of Bills included in T2/G2, T3 & T4.

ATMOS ENERGY CORPORATION - KENTUCKY
 VOLUME AND CONTRACT ADJUSTMENTS
 TWELVE MONTHS ENDED SEPTEMBER 30, 2006

Line No.	Class of Customers	Oct-05 (a)	Nov-05 (b)	Dec-05 (c)	Jan-06 (d)	Feb-06 (e)	Mar-06 (f)	Apr-06 (g)	May-06 (h)	Jun-06 (i)	Jul-06 (j)	Aug-06 (k)	Sep-06 (l)	Number Of Bills (m)	Mcf (n)	Rate (o)	Total Revenue (p)
1	RESIDENTIAL (Rate G-1)																
2	FIRM BILLS																\$0
3	Sales: 1-300	2,212	3,170	5,386	8,451	5,201	4,572	576	2,833	4,915	3,755	3,261	310	0	44,640	\$7.50	\$0
4	Sales: 301-15000	(2,212)	(3,170)	(5,386)	(8,451)	(5,201)	(4,572)	(576)	(2,833)	(4,915)	(3,755)	(3,261)	(310)		(44,640)	1,1900	\$5,122
5	Sales: Over 15000															0.6590	(29,418)
6	CLASS TOTAL (Mcf/month)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.4300	0
7																	\$23,704
8	FIRM COMMERCIAL (Rate G-1)																
9	FIRM BILLS																
10	Sales: 1-300	(2)	(2)	(2)	(2)	(2)	(2)	(2)	(2)	(2)	(2)	(2)	(1)	(23)	(6,754)	\$20.00	(\$460)
11	Sales: 301-15000	(600)	(600)	(454)	(600)	(600)	(600)	(600)	(600)	(600)	(600)	(600)	(300)		(18,526)	1,1900	(6,037)
12	Sales: Over 15000	(1,761)	(917)	(617)	(1,511)	(2,044)	(2,226)	(1,966)	(1,951)	(1,928)	(1,732)	(1,395)	(458)		(18,526)	0.6590	(12,209)
13	CLASS TOTAL (Mcf/month)	(2,361)	(1,517)	(1,071)	(2,111)	(2,544)	(2,826)	(2,536)	(2,551)	(2,528)	(2,332)	(1,995)	(758)	(23)	(25,280)	0.4300	(\$20,705)
14																	
15	FIRM INDUSTRIAL (Rate G-1)																
16	FIRM BILLS																
17	Sales: 1-300	(2)	(300)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(2)	2	(5)	(3,350)	\$20.00	(\$100)
18	Sales: 301-15000	(600)	(300)	(600)	(300)	(300)	(300)	(500)	(500)	(200)	(200)	310	310		(69,622)	1,1900	(3,987)
19	Sales: Over 15000	(3,720)	(3,987)	(6,920)	(8,691)	(10,426)	(10,561)	(9,150)	(6,011)	(6,253)	(4,324)	(15)	436		(69,622)	0.6590	(45,861)
20	CLASS TOTAL (Mcf/month)	(4,520)	(4,287)	(7,220)	(8,991)	(10,726)	(10,861)	(9,650)	(6,601)	(6,543)	(4,614)	295	746	(5)	(72,972)	0.4300	(\$49,987)
21																	
22	FIRM PUBLIC AUTHORITY (Rate G-1)																
23	FIRM BILLS																
24	Sales: 1-300	(3)	(3)	(3)	(3)	(3)	(3)	(3)	(3)	(3)	(3)	(2)	0	(32)	(9,600)	\$20.00	(\$640)
25	Sales: 301-15000	(900)	(900)	(900)	(900)	(900)	(900)	(900)	(900)	(900)	(900)	(600)	0		(61,848)	1,1900	(11,424)
26	Sales: Over 15000	(4,702)	(6,339)	(7,312)	(7,286)	(6,729)	(6,396)	(5,188)	(5,572)	(4,705)	(4,249)	(3,369)	0		(61,848)	0.6590	(40,758)
27	CLASS TOTAL (Mcf/month)	(5,602)	(7,239)	(8,212)	(8,188)	(7,829)	(7,296)	(6,088)	(6,472)	(5,149)	(5,149)	(3,969)	0	(32)	(71,448)	0.4300	(\$52,822)
28																	
29	INTERRUPTIBLE COMMERCIAL (G-2)																
30	INT BILLS																
31	Sales: 1-15000	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	0	(6)	(9,064)	\$220.00	(\$1,320)
32	Sales: Over 15000	(2,138)	(2,600)	(2,014)	(1,150)	(47)	(1,115)	0	0	0	0	0	0		(9,064)	0.5300	(4,804)
33	CLASS TOTAL (Mcf/month)	(2,139)	(2,600)	(2,014)	(1,150)	(47)	(1,115)	0	0	0	0	0	0	(6)	(9,064)	0.3591	0
34																	
35	INTERRUPTIBLE INDUSTRIAL (G-2)																
36	INT BILLS																
37	Sales: 1-15000	0	0	0	0	0	0	0	0	0	0	0	0	0	(38,357)	\$220.00	\$0
38	Sales: Over 15000	(6,358)	(5,981)	(13,607)	(5,981)	0	0	0	(6,871)	0	0	(6,540)	0	0	(65,643)	0.5300	(20,329)
39	CLASS TOTAL (Mcf/month)	(6,358)	(5,981)	(13,607)	(5,981)	0	0	0	(6,871)	0	0	(6,540)	0	0	(65,643)	0.3591	(20,341)
40																	
41	FIRM OVERRUN																
42	FIRM BILLS																
43	Sales: 1-300	(300)	0	0	0	0	0	0	0	0	0	0	0	0	(976)	1,3090	\$0
44	Sales: 301-15000	(1,022)	(2,477)	(64)	(773)	(243)	(1,776)	(475)	(194)	(263)	(150)	(152)	(901)	0	(8,510)	0.7249	(1,278)
45	Sales: Over 15000	(9)	(828)	0	(6,825)	0	(1,614)	0	(3,392)	0	0	(370)	(616)	0	(13,654)	0.4730	(6,458)
46	CLASS TOTAL (Mcf/month)	(1,331)	(3,305)	(64)	(7,998)	(243)	(3,390)	(669)	(3,566)	(416)	(243)	(638)	(1,557)	0	(23,140)	0.4730	(\$13,905)

ATMOS ENERGY CORPORATION - KENTUCKY
 VOLUME AND CONTRACT ADJUSTMENTS
 TWELVE MONTHS ENDED SEPTEMBER 30, 2006

Line No.	Class of Customers	Oct-05 (a)	Nov-05 (b)	Dec-05 (c)	Jan-06 (d)	Feb-06 (e)	Mar-06 (f)	Apr-06 (g)	May-06 (h)	Jun-06 (i)	Jul-06 (j)	Aug-06 (k)	Sep-06 (l)	Number Of Bills (m)	Mcf (n)	Rate (o)	Total Revenue (p)
45	INTERRUPTIBLE OVERRUN																\$0
46	INT BILLS													0			\$0
47	Sales: 1-15000	(726)	(908)	(2,522)	(1,522)	(92)	(226)	(228)	(338)	(1,215)	(4,072)	(3,480)	(116)		(15,445)	0.5830	(9,004)
48	Sales: Over 15000	(2,169)	(1,626)	(255)	(124)	0	0	0	0	0	0	0	(640)		(4,814)	0.3950	(1,902)
49	CLASS TOTAL (Mcf/month)	(2,895)	(2,534)	(2,777)	(1,646)	(92)	(226)	(228)	(338)	(1,215)	(4,072)	(3,480)	(756)	0	(20,259)		(\$10,906)
50																	
51	TRANSPORTATION (T-2)(G-1)													0		\$20.00	\$0
52	TRANSPORTATION BILLS																0
53	Trans Admin Fee																0
54	EFM Fee																0
55	Parking Fee																0
56	Firm Transport: 1-300															1.1900	0
57	Firm Transport: 301-15000															0.6590	0
58	Firm Transport: Over 1500															0.4300	0
59	CLASS TOTAL (Mcf/month)	0	0	0	0	0	0	0	0	0	0	0	0	0	0		\$0
60																	
61	TRANSPORTATION (T-2)(G-2)													0		\$220.00	\$0
62	TRANSPORTATION BILLS																0
63	Trans Admin Fee																0
64	EFM Fee																0
65	Parking Fee																0
66	Interrupt Transport: 1-15000															0.5300	0
67	Interrupt Transport: Over 15000															0.3591	0
68	CLASS TOTAL (Mcf/month)	0	0	0	0	0	0	0	0	0	0	0	0	0	0		\$0
69																	
70	TRANSPORTATION (T-4)													38		\$220.00	\$8,360
71	TRANSPORTATION BILLS																1,900
72	Trans Admin Fee																0
73	EFM Fee																0
74	Parking Fee																0
75	Firm Transport: 1-300															1.1900	18,762
76	Firm Transport: 301-15000															0.6590	60,701
77	Firm Transport: Over 1500															0.4300	784
78	CLASS TOTAL (Mcf/month)	(458)	(16)	(1,677)	9,827	7,314	15,411	18,856	17,223	17,034	14,322	8,279	3,585	38	109,701		\$90,508
79																	
80	TRANSPORTATION (T-3)													(13)		\$220.00	(\$2,860)
81	TRANSPORTATION BILLS																(650)
82	Trans Admin Fee																0
83	EFM Fee																0
84	Parking Fee																0
85	Interrupt Transport: 1-15000															0.5300	(80,317)
86	Interrupt Transport: Over 15000															0.3591	41,673
87	CLASS TOTAL (Mcf/month)	4,598	1,637	(11,323)	(8,567)	(3,319)	(17,449)	(2,967)	(620)	(1,843)	1,064	2,405	888	(13)	(35,492)		(\$42,154)
88																	
89	SPECIAL CONTRACTS																\$220.00
90	TRANSPORTATION BILLS																(600)
91	Trans Admin Fee																0
92	EFM Fee																0
93	Parking Fee																0
94	Transported Volumes	32,620	33,366	34,337	(14,412)	(12,692)	(17,226)	(6,897)	(301)	(2,038)	177	(486)	(1,272)	45,174	Various		(16,659)
95	Charges for Transport Volumes	\$1,619	\$327	(\$1,299)	(\$4,730)	(\$4,208)	(\$4,051)	(\$1,663)	(\$946)	(\$749)	(\$280)	(\$290)	(\$388)	(12)	45,174		(\$19,699)
96	CLASS TOTAL (Mcf/month)	32,620	33,366	34,337	(14,412)	(12,692)	(17,226)	(6,897)	(301)	(2,038)	177	(486)	(1,272)	(12)	45,174		(\$19,699)

ATMOS ENERGY CORPORATION - KENTUCKY
 WEATHER ADJUSTMENT - BASIS NOAA 1961-1990
 TWELVE MONTHS ENDED SEPTEMBER 30, 2006

Line No.	Class of Customers	Oct-05	Nov-05	Dec-05	Jan-06	Feb-06	Mar-06	Apr-06	May-06	Jun-06	Jul-06	Aug-06	Sep-06	Number Of Bills (a)	Mcf (b)	Rate (c)	Total Revenue (d)
1	RESIDENTIAL (Rate G-1)																
2	FIRM BILLS													0	935,438	\$7.50	\$0
3	Sales: 1-300	142,587	263,573	(207,688)	135,082	451,938	(82,887)	91,709	113,414	14,456	7,522	(7,522)	13,254			1,1900	1,113,171
4	Sales: 301-15000															0	0
5	Sales: Over 15000															0	0
6	CLASS TOTAL (Mcf/month)	142,587	263,573	(207,688)	135,082	451,938	(82,887)	91,709	113,414	14,456	7,522	(7,522)	13,254	0	935,438	0.4300	\$1,113,171
7																	
8																	
9																	
10	FIRM COMMERCIAL (Rate G-1)																
11	FIRM BILLS													0	315,185	\$20.00	\$0
12	Sales: 1-300	22,017	115,657	(74,366)	31,542	139,124	(12,114)	50,651	53,036	(4,167)	4,886	(4,922)	(6,158)			1,1900	375,070
13	Sales: 301-15000	4,769	11,933	(11,458)	4,456	18,282	(1,331)	4,366	4,539	(474)	518	(482)	(1,012)			0.6590	22,476
14	Sales: Over 15000															0	0
15	CLASS TOTAL (Mcf/month)	26,786	127,590	(85,824)	35,998	157,406	(13,445)	55,017	57,575	(4,641)	5,404	(5,404)	(7,170)	0	349,292	0.4300	\$397,547
16																	
17																	
18																	
19	FIRM INDUSTRIAL (Rate G-1)																
20	FIRM BILLS													0	0	\$20.00	\$0
21	Sales: 1-300															1,1900	0
22	Sales: 301-15000															0	0
23	Sales: Over 15000															0	0
24	CLASS TOTAL (Mcf/month)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.4300	\$0
25																	
26	FIRM PUBLIC AUTHORITY (Rate G-1)																
27	FIRM BILLS													0	87,406	\$20.00	\$0
28	Sales: 1-300	9,231	20,346	(12,258)	13,487	45,548	(2,662)	12,056	9,112	(2,537)	174	(176)	(4,915)			1,1900	104,013
25	Sales: 301-15000	1,213	3,920	(4,228)	5,069	13,722	(1,172)	2,008	1,360	(600)	29	(27)	(1,394)			0.6590	13,114
26	Sales: Over 15000															0	0
27	CLASS TOTAL (Mcf/month)	10,444	24,266	(16,486)	18,556	59,270	(3,834)	14,064	10,472	(3,137)	203	(203)	(6,309)	0	107,306	0.4300	\$117,127

Atmos Energy - Kentucky
Normalization Of Volumes For Weather
Reference Period Ended September 30, 2006

Line No.	Month	Lagged Actual HDDs		X Coefficient	Product	Constant	Normalized Usage per Customer		No. of Customers	Normalized Volumes	Actual Volumes	Weather Adjustment	Normal HDDs	Normalized Including Unbilled
		(a)	(b)				(c)	(d)						
<u>Residential - Class 1 Rate 1</u>														
1	Oct-05	60	109	0.0121	1.3198	1.2169	2.5367	150,852	382,668	240,081	142,587	239	621,215	
2	Nov-05	296	376	0.0121	4.5527	1.2169	5.7696	153,727	886,945	623,372	263,573	516	1,149,565	
3	Dec-05	853	680	0.0121	8.2337	1.2169	9.4506	156,196	1,476,147	1,683,835	(207,688)	859	1,817,879	
4	Jan-06	760	963	0.0121	11.6604	1.2169	12.8773	157,980	2,034,357	1,899,275	135,082	1,006	2,120,330	
5	Feb-06	752	976	0.0121	11.8178	1.2169	13.0347	157,844	2,057,451	1,605,513	451,938	797	1,718,354	
6	Mar-06	561	653	0.0121	7.9068	1.2169	9.1237	158,249	1,443,818	1,526,705	(82,887)	555	1,258,242	
7	Apr-06	420	394	0.0121	4.7707	1.2169	5.9876	157,183	941,150	849,441	91,709	247	662,539	
8	May-06	112	154	0.0121	1.8647	1.2169	3.0816	153,710	473,674	360,260	113,414	90	355,181	
9	Jun-06	22	32	0.0121	0.3875	1.2169	1.6044	152,011	243,888	229,432	14,456	0	185,309	
10	Jul-06	0	0	0.0121	0.0000	1.2169	1.2169	149,616	182,069	174,547	7,522	0	182,390	
11	Aug-06	0	0	0.0121	0.0000	1.2169	1.2169	149,653	182,114	189,636	(7,522)	0	182,435	
12	Sep-06	3	0	0.0121	0.0000	1.2169	1.2169	148,757	181,024	167,770	13,254	28	231,865	
13														
14	Total	3,839	4,337			1.2169		153,815	10,485,305	9,549,867	935,438	4,337	10,485,304	
15	Average Usage / Customer								68.17	62.09				

**Atmos Energy - Kentucky
Normalization Of Volumes For Weather
Reference Period Ended September 30, 2006**

Line No.	Month	Lagged	X Coefficient	Product	Constant	Normalized		No. of Customers	Normalized Volumes	Actual Volume (l)	Weather Adjustment	Normal HDDs (l)	Normalized Including Unbilled (m)
		Actual HDDs (b)				Normal HDDs (c)	Usage per Customer (g)						
<u>Commercial - Class 2 Rate 1</u>													
1	Oct-05	60	109	0.0393	4.2804	7.9670	12.2474	17,350	212,492	185,706	26,786	239	301,294
2	Nov-05	296	376	0.0393	14.7653	7.9670	22.7323	17,685	402,020	274,430	127,590	516	499,630
3	Dec-05	853	680	0.0393	26.7031	7.9670	34.6701	18,029	625,067	710,891	(85.824)	859	752,374
4	Jan-06	760	963	0.0393	37.8164	7.9670	45.7834	18,078	827,672	791,674	35,998	1,006	858,856
5	Feb-06	752	976	0.0393	38.3269	7.9670	46.2939	18,110	838,382	680,976	157,406	797	711,628
6	Mar-06	561	653	0.0393	25.6429	7.9670	33.6099	18,054	606,793	620,238	(13,445)	555	537,726
7	Apr-06	420	394	0.0393	15.4721	7.9670	23.4391	17,948	420,684	365,667	55,017	247	317,322
8	May-06	112	154	0.0393	6.0475	7.9670	14.0145	17,684	247,832	190,257	57,575	90	203,543
9	Jun-06	22	32	0.0393	1.2566	7.9670	9.2236	16,537	152,530	157,171	(4,641)	0	131,851
10	Jul-06	0	0	0.0393	0.0000	7.9670	7.9670	17,279	137,661	132,257	5,404	0	137,767
11	Aug-06	0	0	0.0393	0.0000	7.9670	7.9670	17,073	136,020	141,424	(5,404)	0	136,124
12	Sep-06	3	0	0.0393	0.0000	7.9670	7.9670	17,206	137,080	144,250	(7,170)	28	156,118
13													
14	Total	3,839	4,337			7.9670		17,586	4,744,233	4,394,941	349,292	4,337	4,744,233
15	Average Usage / Customer								269.77	249.91			

Note 1 - Adjusted for volume and contract adjustments.

**Atmos Energy - Kentucky
Normalization Of Volumes For Weather
Reference Period Ended September 30, 2006**

Line No.	Month	Lagged Actual HDDs (b)	Lagged Normal HDDs (c)	X Coefficient (d)	Product (e)	Constant (f)	Normalized Usage per Customer (g)	No. of Customers (h)	Normalized Volumes (i)	Actual Volume (j)	Weather Adjustment (k)	Normal HDDs (l)	Normalized Including Unbilled (m)
<u>Public Authority - Class 4 Rate 1</u>													
1	Oct-05	60	109	0.1322	14.4077	18.4369	32.8446	1,604	52,683	42,239	10,444	239	80,267
2	Nov-05	296	376	0.1322	49.7001	18.4369	68.1370	1,631	111,132	86,866	24,266	516	141,352
3	Dec-05	853	680	0.1322	89.8831	18.4369	108.3200	1,635	177,103	193,589	(16,486)	859	215,847
4	Jan-06	760	963	0.1322	127.2904	18.4369	145.7273	1,639	238,847	220,291	18,556	1,006	248,231
5	Feb-06	752	976	0.1322	129.0087	18.4369	147.4456	1,635	241,074	181,804	59,270	797	202,444
6	Mar-06	561	653	0.1322	86.3142	18.4369	104.7511	1,631	170,849	174,683	(3,834)	555	149,762
7	Apr-06	420	394	0.1322	52.0793	18.4369	70.5162	1,626	114,659	100,595	14,064	247	83,088
8	May-06	112	154	0.1322	20.3559	18.4369	38.7928	1,620	62,844	52,372	10,472	90	49,153
9	Jun-06	22	32	0.1322	4.2298	18.4369	22.6667	1,646	37,309	40,446	(3,137)	0	30,355
10	Jul-06	0	0	0.1322	0.0000	18.4369	18.4369	1,622	29,905	29,702	203	0	29,913
11	Aug-06	0	0	0.1322	0.0000	18.4369	18.4369	1,605	29,591	29,794	(203)	0	29,599
12	Sep-06	3	0	0.1322	0.0000	18.4369	18.4369	1,614	29,757	36,066	(6,309)	28	35,741
13													
14	Total	3,839	4,337			18.4369		1,626	1,295,753	1,188,447	107,306	4,337	1,295,752
15	Average Usage / Customer								797.06	731.05			

Note 1 - Adjusted for volume and contract adjustments.

ATMOS ENERGY CORPORATION - KENTUCKY
BILL FREQUENCY WITH KNOWN & MEASURABLE ADJUSTMENTS
TWELVE MONTHS ENDED JUNE 30, 2007

Line No.	Class of Customers	Rate	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Jan-08	Feb-08	Mar-08	Apr-08	May-08	Jun-08	Total Billing Units (m)	Total Revenue & Incl. WNA (n)
1	RESIDENTIAL (Rate G-1)															
2	FIRM BILLS	\$7.50	149,616	149,653	148,757	150,852	153,727	156,196	157,990	157,844	158,249	157,183	153,710	152,011	1,845,778	13,843,335
3	Sales: 1-300	1.1900	182,068	182,114	185,453	383,321	870,317	1,437,666	1,926,668	1,921,300	1,350,741	921,241	469,929	234,696	10,075,515	11,989,863
4	Sales: 301-15000	0.6590	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5	Sales: Over 15000	0.4300	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	CLASS TOTAL (Mc/Month)		182,068	182,114	185,453	383,321	870,317	1,437,666	1,926,668	1,921,300	1,350,741	921,241	469,929	234,696	10,075,515	25,933,198
7	WNA Revenue/Weather Basis Adjustment		\$0	\$0	(\$17,170)	(\$13,092)	(\$11,184)	\$4,663	\$97,674	\$59,163	(\$2,265)	(\$1,200)	\$3,775	\$0		\$25,963,548
8	Gas Charge per Mcf	\$10.11	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$9.88	\$9.88		
9	Gas Costs	\$1,840,718	\$1,877,995	\$2,015,120	\$3,952,940	\$8,972,968	\$14,822,336	\$19,863,947	\$19,805,603	\$13,926,140	\$9,497,995	\$4,642,899	\$2,318,796	\$103,539,157		
10																
11	FIRM COMMERCIAL (Rate G-1)															
12	FIRM BILLS	20.00	17,279	17,073	17,206	17,350	17,685	18,029	18,078	18,110	18,054	17,948	17,894	16,537	211,033	4,220,680
13	Sales: 1-300	1.1900	124,462	123,692	122,380	176,714	361,289	532,007	683,500	699,568	518,603	383,102	229,153	135,854	4,100,564	4,979,671
14	Sales: 301-15000	0.6590	13,199	12,126	20,113	38,276	81,977	97,960	91,931	56,983	33,027	19,613	15,449	517,951	341,330	
15	Sales: Over 15000	0.4300	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	CLASS TOTAL (Mc/Month)		137,661	136,020	142,493	214,990	398,564	613,984	791,480	791,489	575,586	416,129	248,606	151,303	4,618,515	9,441,661
17	WNA Revenue/Weather Basis Adjustment		\$0	\$0	(\$6,036)	(\$5,075)	(\$4,616)	\$18,605	\$30,395	\$20,364	(\$3,929)	(\$4,648)	\$715	\$9.88		\$9,484,380
18	Gas Charge per Mcf	\$10.11	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$9.88	\$9.88		
19	Gas Costs	\$1,391,753	\$1,402,366	\$1,469,103	\$2,216,547	\$4,109,195	\$6,330,175	\$8,160,159	\$8,160,355	\$5,934,292	\$4,290,290	\$2,458,203	\$1,494,874	\$47,417,311		
20																
21	FIRM INDUSTRIAL (Rate G-1)															
22	FIRM BILLS	\$20.00	246	209	216	211	218	224	203	219	229	217	207	186	2,585	51,700
23	Sales: 1-300	1.1900	11,848	12,200	14,401	16,786	30,903	47,076	38,929	43,007	37,837	23,585	16,665	12,877	305,053	363,013
24	Sales: 301-15000	0.6590	9,283	14,510	18,309	14,874	30,270	73,939	54,244	56,745	36,143	11,169	13,082	12,144	346,714	228,484
25	Sales: Over 15000	0.4300	0	0	0	0	0	0	0	0	0	0	0	0	0	0
26	CLASS TOTAL (Mc/Month)		21,131	26,709	32,711	31,660	61,173	121,015	93,173	99,752	75,981	33,754	29,688	25,021	651,767	643,196
27	Gas Charge per Mcf	\$10.11	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$9.88	\$9.88		
28	Gas Costs	\$219,633	\$275,374	\$337,249	\$326,410	\$630,694	\$1,247,664	\$960,611	\$1,028,443	\$783,360	\$348,008	\$283,313	\$247,208	\$6,691,968		
29																
30	FIRM PUBLIC AUTHORITY (Rate G-1)															
31	FIRM BILLS	\$20.00	1,622	1,605	1,614	1,604	1,631	1,635	1,639	1,635	1,631	1,626	1,620	1,646	19,508	390,160
32	Sales: 1-300	1.1900	25,640	25,598	24,511	47,499	93,066	130,417	167,252	176,078	126,255	97,929	55,278	29,909	999,432	1,189,324
33	Sales: 301-15000	0.6590	4,265	3,993	6,956	6,241	17,929	44,983	62,882	53,049	36,641	16,315	8,256	7,066	268,556	176,978
34	Sales: Over 15000	0.4300	0	0	0	0	0	0	0	0	0	0	0	0	0	0
35	CLASS TOTAL (Mc/Month)		29,905	29,591	31,467	53,740	110,995	175,400	230,114	229,127	162,896	114,244	63,534	36,975	1,267,988	1,756,462
36	WNA Revenue/Weather Basis Adjustment		\$0	\$0	(\$1,834)	(\$1,646)	(\$895)	\$5,339	\$8,638	\$5,897	(\$1,175)	(\$1,415)	\$232	\$9.88		\$1,765,388
37	Gas Charge per Mcf	\$10.11	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$9.88	\$9.88		
38	Gas Costs	\$302,340	\$305,083	\$324,425	\$554,059	\$1,144,358	\$1,808,374	\$2,372,475	\$2,362,299	\$1,679,458	\$1,177,656	\$627,716	\$365,313	\$13,023,756		
39																
40	INTERRUPTIBLE COMMERCIAL (G-2)															
41	INT BILLS	220.00	4	4	4	4	4	5	5	5	4	6	4	4	53	11,660
42	Sales: 1-15000	0.5300	1,787	2,165	2,016	3,099	3,848	4,632	3,890	4,331	2,828	3,616	2,251	2,176	36,858	19,535
43	Sales: Over 15000	0.3591	0	0	0	0	0	0	0	0	0	0	0	0	0	0
44	CLASS TOTAL (Mc/Month)		1,787	2,165	2,016	3,099	3,848	4,632	3,890	4,331	2,828	3,616	2,251	2,176	36,858	31,195
45	Gas Charge per Mcf	\$9.06	\$9.25	\$9.25	\$9.25	\$9.32	\$9.32	\$9.32	\$9.26	\$9.26	\$9.26	\$9.26	\$8.83	\$8.83		
46	Gas Costs	\$16,192	\$20,209	\$18,649	\$28,669	\$35,862	\$45,000	\$36,252	\$40,103	\$26,186	\$33,481	\$19,876	\$19,215	\$339,723		
47																
48	INTERRUPTIBLE INDUSTRIAL (G-2)															
49	INT BILLS	220.00	14	12	12	12	9	15	12	14	13	15	14	12	154	33,880
50	Sales: 1-15000	0.5300	38,085	31,881	42,945	75,027	42,241	44,389	37,064	21,162	40,266	26,631	47,017	24,912	470,117	249,162
51	Sales: Over 15000	0.3591	11,557	0	5,916	18,329	9,587	45,221	8,714	11,551	1,659	717	0	114,290	41,042	
52	CLASS TOTAL (Mc/Month)		47,641	31,881	26,806	70,663	52,532	120,248	50,955	55,940	38,763	21,162	40,983	26,631	584,407	324,983
53	Gas Charge per Mcf	\$9.06	\$9.25	\$9.25	\$9.25	\$9.32	\$9.32	\$9.32	\$9.26	\$9.26	\$9.26	\$9.26	\$8.83	\$8.83		
54	Gas Costs	\$431,630	\$294,898	\$247,953	\$655,484	\$489,602	\$1,120,713	\$474,899	\$518,005	\$398,947	\$195,956	\$361,863	\$235,155	\$5,365,126		

ATMOS ENERGY CORPORATION - KENTUCKY
BILL FREQUENCY WITH KNOWN & MEASURABLE ADJUSTMENTS
TWELVE MONTHS ENDED JUNE 30, 2007

Line No.	Class of Customers	Rate	Jul-07 (e)	Aug-07 (d)	Sep-07 (c)	Oct-07 (b)	Nov-07 (a)	Dec-07 (f)	Jan-08 (g)	Feb-08 (h)	Mar-08 (i)	Apr-08 (j)	May-08 (k)	Jun-08 (l)	Total Billing Units (m)	Total Revenue & Incl. VMA (n)
52	TRANSPORTATION (T-2)(G-1)	\$20.00														
53	TRANSPORTATION BILLS															
54	Trans Admin Fee	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$2,200	2,200
55	EFM Fee	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0
56	Parking Fee	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$2	\$4	\$83
57	Firm Transport: 1-300	1.1900	1,039	1,086	1,086	780	1,086	1,086	1,086	1,086	1,086	1,086	1,086	1,086	12,674	15,082
58	Firm Transport: 301-15000	0.6390	7,360	7,084	5,829	6,442	9,429	8,743	9,082	9,104	6,492	6,414	8,770	8,770	87,770	57,840
59	Firm Transport: Over 15000	0.6300	0	0	0	0	0	0	0	0	0	0	0	0	0	0
60	CLASS TOTAL (Mcf/month)		8,476	8,123	6,909	6,026	7,222	10,515	9,829	10,130	10,180	7,572	7,956	7,484	100,442	76,095
61	Gas Charge per Mcf		\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$126	\$153.90
62	Gas Costs		\$10,680	\$10,235	\$8,705	\$7,593	\$9,086	\$12,618	\$11,795	\$12,764	\$12,839	\$9,541	\$10,025	\$9,442	\$124,903	
63																
64	TRANSPORTATION (T-2)(G-2)															
65	TRANSPORTATION BILLS															
66	Trans Admin Fee	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$4,500	5,950
67	EFM Fee	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$7,000	8,400
68	Parking Fee	\$113	\$219	\$456	\$0	\$0	\$0	\$41	\$60	\$71	\$164	\$157	\$135	\$125	\$1,539	1,539
69	Interupt Transport: 1-15000	25.973	28,202	31,982	21,389	28,746	37,475	31,478	31,650	48,911	48,993	38,885	41,875	37,571	441,276	233,876
70	Interupt Transport: Over 15000	0.3591	9,427	5,452	2,408	0	0	0	0	0	0	0	0	0	64,182	23,048
71	CLASS TOTAL (Mcf/month)		35,400	33,654	34,390	21,389	28,746	37,475	31,650	56,141	59,253	48,140	46,927	43,889	505,458	286,922
72	Gas Charge per Mcf		\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21
73	Gas Costs		\$7,484	\$7,067	\$7,222	\$4,494	\$6,037	\$7,870	\$12,609	\$11,790	\$12,443	\$10,109	\$9,855	\$9,417	\$106,146	
74																
75	TRANSPORTATION (T-4)															
76	TRANSPORTATION BILLS															
77	Trans Admin Fee	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$52,500	62,150
78	EFM Fee	\$8,655	\$8,655	\$8,655	\$8,655	\$8,655	\$8,655	\$8,655	\$8,655	\$8,655	\$8,655	\$8,655	\$8,655	\$8,655	\$86,550	101,230
79	Parking Fee	\$1,502	\$1,502	\$1,456	\$1,416	\$1,547	\$1,478	\$1,478	\$1,478	\$1,478	\$1,478	\$1,478	\$1,478	\$1,478	\$14,780	19,021
80	Firm Transport: 1-300	30.056	29,960	32,072	31,478	36,628	473,506	452,053	434,161	499,976	342,101	346,874	4,462,090	315,370	4,462,090	2,940,499
81	Firm Transport: 301-15000	280.806	316,321	310,551	362,312	458,537	51,520	80,054	76,781	65,142	77,400	32,750	37,646	31,905	572,787	246,299
82	Firm Transport: Over 15000	133.293	30,476	28,663	48,537	51,520	80,054	76,781	65,142	77,400	32,750	37,646	31,905	572,787	246,299	
83	CLASS TOTAL (Mcf/month)		324,155	376,757	385,645	440,921	469,026	585,368	553,489	531,243	549,931	407,112	415,149	377,284	5,409,081	4,091,077
84																
85	TRANSPORTATION (T-3)															
86	TRANSPORTATION BILLS															
87	Trans Admin Fee	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$30,500	36,300
88	EFM Fee	\$4,480	\$4,480	\$4,585	\$4,585	\$4,480	\$4,480	\$4,480	\$4,480	\$4,480	\$4,480	\$4,480	\$4,480	\$4,480	\$44,800	53,970
89	Parking Fee	\$2,616	\$2,325	\$2,368	\$1,438	\$1,376	\$1,376	\$1,376	\$1,376	\$1,376	\$1,376	\$1,376	\$1,376	\$1,376	\$13,760	16,276
90	Interupt Transport: 1-15000	317.06	338,790	343,624	359,124	344,164	319,930	353,056	323,790	357,884	354,099	4,106,403	357,884	354,099	4,106,403	2,176,393
91	Interupt Transport: Over 15000	147.515	147,515	139,951	169,992	160,119	176,489	176,489	176,489	165,930	180,623	154,286	159,655	134,738	1,891,507	679,240
92	CLASS TOTAL (Mcf/month)		450,662	486,305	483,175	523,555	519,243	469,026	553,489	485,250	533,679	478,076	517,549	488,837	5,997,909	3,131,900
93																
94	SPECIAL CONTRACTS															
95	TRANSPORTATION BILLS															
96	Trans Admin Fee	\$650	\$650	\$650	\$650	\$650	\$650	\$650	\$650	\$650	\$650	\$650	\$650	\$650	\$6,500	8,320
97	EFM Fee	\$1,770	\$1,665	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$1,770	\$17,700	21,135
98	Parking Fee	\$2,123	\$2,126	\$2,653	\$2,404	\$2,404	\$2,404	\$2,404	\$2,404	\$2,404	\$2,404	\$2,404	\$2,404	\$2,404	\$24,040	27,318
99	Transported Volumes	Various	1,104,639	1,160,162	1,191,886	1,120,417	1,281,434	1,308,306	1,231,546	1,275,276	1,153,688	1,140,322	1,402,398	1,140,322	14,377,229	7,318
100	Charges for Transport Volumes		\$17,059	\$123,477	\$124,469	\$138,940	\$138,940	\$138,940	\$138,940	\$138,940	\$138,940	\$138,940	\$138,940	\$138,940	\$1,389,362	1,532,163
101	CLASS TOTAL (Mcf/month)		1,104,639	1,160,162	1,191,886	1,120,417	1,281,434	1,308,306	1,231,546	1,275,276	1,153,688	1,140,322	1,402,398	1,140,322	14,377,229	7,318
102																
103	OTHER REVENUE															
104	Service Charges	\$48,125	\$63,141	\$61,917	\$108,510	\$108,496	\$81,735	\$68,500	\$74,614	\$74,035	\$54,877	\$71,650	\$69,637	\$65,237	\$652,237	
105	Late Payment Fees	\$47,343	\$47,343	\$49,598	\$78,001	\$151,044	\$235,748	\$308,663	\$308,509	\$223,088	\$158,543	\$88,449	\$88,449	\$88,449	\$1,750,462	
106																
107	TOTAL GROSS PROFIT		\$2,714,041	\$2,761,735	\$2,784,536	\$3,284,857	\$4,382,966	\$5,502,940	\$6,356,183	\$6,332,476	\$5,274,428	\$4,273,330	\$3,441,709	\$2,870,571	\$49,879,772	\$50,070,763
108	Gas Costs		\$4,214,379	\$4,192,829	\$4,428,428	\$7,145,296	\$15,397,383	\$25,394,780	\$31,862,148	\$31,942,361	\$22,133,664	\$15,563,235	\$8,423,769	\$4,638,221	\$176,636,089	\$176,636,089
109	TOTAL REVENUE		\$6,928,419	\$6,954,564	\$7,212,963	\$11,030,152	\$19,800,349	\$30,897,720	\$38,248,313	\$38,274,837	\$28,006,052	\$19,836,565	\$11,865,477	\$7,569,792	\$226,507,861	\$226,698,062

ATMOS ENERGY CORPORATION - KENTUCKY
SUMMARY OF REVENUE AT PROPOSED RATES
TEST YEAR ENDING JUNE 30, 2007

Line No.	Description	Block (Mcf)	Reference Period - Twelve Months Ending 9/30/2006			Forward-looking Adjustments to Test Year			Proposed Margin (j)	Proposed Revenue (k)	
			Number of Bills, Units (a)	Volumes As Metered (b)	Contract Adj. Bills and Volumes (NOAA 61-90) (c)	Weather Adj. Volumes (NOAA 61-90) (d)	Total Volumes (e)	Customer Growth Forecast (f)			Conservation & Efficiency Adjustments (g)
1	Sales										
2	Firm Sales (G-1, LVS-1)		1,845,778							\$13,000	\$23,995,114
3	Customer Chrg		233,228							35.00	8,160,880
4	0 - 300			14,659,919	(60)	1,338,029	1,338,029	16,022,885		0.9100	14,067,314
5	301 - 15,000			1,294,402	(194,636)	54,007	54,007	1,153,773	(385,927)	(13,153)	866,914
6	Over 15,000			400	0	0	0	400	(400)	0	0
7	Interruptible Sales (G-2, LVS-2)		213								62,100
8	Customer Chrg			554,395	(47,421)			506,974		0.6140	311,282
9	0 - 15,000			170,933	(56,643)			114,290		0.4000	45,716
10	Over 15,000			976	(976)			0		1.0010	0
11	0 - 300			8,510	(6,510)			0		0.8415	0
12	301 - 15,000			13,654	(13,654)			0		0.5499	0
13	Over 15,000			15,445	(15,445)			0		0.6754	0
14	Over 15,000			4,814	(4,814)			0		0.4400	0
15	Transportation										0
16	Customer Changes (T2/G1)		[1]							35.00	682,400
17	Customer Charges (T2/G2, T4, T3)		2,285		13					300.00	116,900
18	Transp. Adm. Fee		2,325		13					50.00	74,236
19	Parked Volumes [2]			742,360	0					0.10	132,075
20	EFM Charges									Various	11,532
21	Firm Transport (G-1) [1]			12,673	0			12,673		0.9100	67,143
22	0 - 300			87,769	0			87,769		0.7650	0
23	Over 15,000			0	0			0		0.4959	0
24	Interruptible Transport (G-2)			441,275	0			441,275		0.6140	270,943
25	0 - 15,000			64,182	0			64,182		0.4000	25,673
26	Over 15,000			358,468	15,767			374,235		0.9100	340,553
27	0 - 300			4,369,948	92,112			4,462,060		0.7650	3,413,476
28	Over 15,000			570,964	1,823			572,787		0.4959	286,336
29	Interruptible Carriage (T-3)			4,257,943	(151,541)			4,106,402		0.6140	2,521,331
30	Over 15,000			1,775,458	116,049			1,891,507		0.4000	756,603
31	Total Special Contracts [3]		2,081,514	42,994,183	(184,125)	1,392,036	14,377,229	43,625,167		Various	1,532,153
32	Total Tariff										57,770,674
33	WNA Basis Adjustment										0
34	Other Revenues										961,148
35	Late Payment Fees										1,748,800
36	Total Gross Profit										60,480,623
37	Gas Costs										176,628,089
38	Total Revenue										\$ 235,359,911

[1] Number of Bills included in G-1 Sales.
 [2] Parked Volumes not included in Total Deliveries.
 [3] Based on confidential information. Number of Bills included in T2/G2, T3 & T4.

ATMOS ENERGY CORPORATION - KENTUCKY
 BILL FREQUENCY WITH KNOWN & MEASURABLE ADJUSTMENTS
 TWELVE MONTHS ENDED JUNE 30, 2007
 PROPOSED RATES

Line No.	Class of Customers	Rate	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Jan-08	Feb-08	Mar-08	Apr-08	May-08	Jun-08	Total
		(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)	(m)	(n)	(o)
1	RESIDENTIAL (Rate G-1)		\$2,110,691	\$2,111,213	\$2,111,703	\$2,209,898	\$2,790,439	\$3,338,824	\$3,807,008	\$3,800,355	\$3,286,411	\$2,881,708	\$2,425,865	\$2,189,716	\$33,163,833
2	FIRM BILLS	\$13.00	149,616	149,653	148,757	150,862	153,727	156,196	157,844	157,844	158,249	157,163	153,710	152,011	1,845,778
3	Sales: 1-300	0.9100	182,069	182,114	195,453	383,321	870,317	1,437,666	1,926,688	1,921,300	1,350,741	921,241	469,929	234,696	10,075,515
4	Sales: 301-15000	0.9100	0	0	0	0	0	0	0	0	0	0	0	0	
5	Sales: Over 15000	0.9100	0	0	0	0	0	0	0	0	0	0	0	0	
6	CLASS TOTAL (Mcf/month)		182,069	182,114	195,453	383,321	870,317	1,437,666	1,926,688	1,921,300	1,350,741	921,241	469,929	234,696	10,075,515
7	Gas Charge per Mcf		\$10.11	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$9.88	\$9.88	\$9.88
8	Gas Costs		\$1,840,718	\$1,877,595	\$2,015,120	\$3,952,040	\$8,972,968	\$14,822,336	\$19,863,947	\$19,809,603	\$13,926,140	\$9,497,995	\$4,642,899	\$2,318,796	\$103,539,157
9															
10	FIRM COMMERCIAL (Rate G-1)		\$728,123	\$719,575	\$728,962	\$797,341	\$976,263	\$1,177,854	\$1,338,770	\$1,340,784	\$1,147,411	\$1,002,088	\$842,510	\$714,241	\$11,513,301
11	FIRM BILLS	35.00	17,279	17,073	17,206	17,350	17,685	18,029	18,078	18,110	18,054	17,948	17,684	16,537	211,033
12	Sales: 1-300	0.9100	124,462	123,892	122,390	122,390	122,390	122,390	122,390	122,390	122,390	122,390	122,390	122,390	1,385,854
13	Sales: 301-15000	0.7650	13,199	12,128	20,113	38,276	37,275	81,977	97,980	91,931	56,983	33,027	19,613	15,449	517,951
14	Sales: Over 15000	0.4999	0	0	0	0	0	0	0	0	0	0	0	0	
15	CLASS TOTAL (Mcf/month)		137,661	136,020	142,493	214,990	398,564	613,984	791,480	791,499	575,586	416,129	248,806	151,303	4,618,515
16	Gas Charge per Mcf		\$10.11	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$9.88	\$9.88	\$9.88
17	Gas Costs		\$1,391,753	\$1,402,366	\$1,469,103	\$2,216,547	\$4,109,195	\$6,330,175	\$8,160,159	\$8,160,355	\$5,984,292	\$4,290,290	\$2,458,203	\$1,494,874	\$47,417,311
18															
19	FIRM INDUSTRIAL (Rate G-1)		\$26,493	\$29,517	\$34,672	\$34,039	\$56,908	\$107,242	\$84,027	\$90,211	\$71,627	\$36,692	\$32,364	\$27,518	\$633,310
20	FIRM BILLS	\$35.00	246	209	216	211	218	224	219	229	217	217	207	186	2,585
21	Sales: 1-300	0.9100	11,848	12,200	14,401	16,786	30,903	47,076	38,929	43,007	37,837	22,585	16,605	12,877	305,053
22	Sales: 301-15000	0.7650	9,283	14,510	18,309	14,874	30,270	73,939	54,244	56,745	38,143	11,169	13,082	12,144	346,714
23	Sales: Over 15000	0.4999	0	0	0	0	0	0	0	0	0	0	0	0	
24	CLASS TOTAL (Mcf/month)		21,131	26,709	32,711	31,660	61,173	121,015	93,173	99,752	75,981	33,754	29,688	25,021	651,767
25	Gas Charge per Mcf		\$10.11	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$9.88	\$9.88	\$9.88
26	Gas Costs		\$213,633	\$275,374	\$337,249	\$326,410	\$630,694	\$1,247,664	\$960,611	\$1,028,443	\$783,360	\$348,008	\$293,313	\$247,208	\$6,691,968
27															
28	FIRM PUBLIC AUTHORITY (Rate G-1)		\$83,365	\$82,524	\$84,116	\$104,138	\$155,491	\$210,316	\$257,654	\$258,038	\$200,007	\$158,506	\$113,319	\$90,233	\$1,797,708
29	FIRM BILLS	\$35.00	1,622	1,605	1,614	1,604	1,631	1,639	1,635	1,626	1,631	1,626	1,620	1,646	19,508
30	Sales: 1-300	0.9100	25,640	25,598	24,511	47,499	93,066	130,417	167,252	176,078	126,255	97,929	55,278	29,909	999,432
31	Sales: 301-15000	0.7650	4,266	3,993	6,956	6,241	17,929	44,983	62,862	53,049	36,641	16,315	8,256	7,066	268,556
32	Sales: Over 15000	0.4999	0	0	0	0	0	0	0	0	0	0	0	0	
33	CLASS TOTAL (Mcf/month)		29,905	29,591	31,467	53,740	110,995	175,400	230,114	229,127	162,896	114,244	63,534	36,975	1,267,988
34	Gas Charge per Mcf		\$10.11	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$10.31	\$9.88	\$9.88	\$9.88
35	Gas Costs		\$302,340	\$305,083	\$324,425	\$554,059	\$1,144,358	\$1,808,374	\$2,372,475	\$2,362,299	\$1,679,458	\$1,177,856	\$627,716	\$365,313	\$13,023,756
36															
37	INTERRUPTIBLE COMMERCIAL (G-2)		\$2,297	\$2,541	\$2,438	\$3,103	\$3,563	\$4,467	\$3,888	\$4,159	\$2,936	\$4,020	\$2,582	\$2,536	\$38,531
38	INT BILLS	300.00	4	4	4	4	4	5	5	5	4	6	4	4	
39	Sales: 1-15000	0.6140	1,787	2,185	2,016	3,099	3,848	4,832	3,890	4,391	2,828	3,616	2,251	2,176	36,858
40	Sales: Over 15000	0.4000	0	0	0	0	0	0	0	0	0	0	0	0	
41	CLASS TOTAL (Mcf/month)		1,787	2,185	2,016	3,099	3,848	4,832	3,890	4,391	2,828	3,616	2,251	2,176	36,858
42	Gas Charge per Mcf		\$9.06	\$9.25	\$9.25	\$9.25	\$9.25	\$9.25	\$9.25	\$9.25	\$9.25	\$9.25	\$8.83	\$8.83	\$8.83
43	Gas Costs		\$16,192	\$20,209	\$18,649	\$28,669	\$35,862	\$45,030	\$36,252	\$40,103	\$26,186	\$33,481	\$19,876	\$19,215	\$339,723
44															
45	INTERRUPTIBLE INDUSTRIAL (G-2)		\$30,979	\$23,175	\$18,579	\$43,188	\$32,903	\$68,655	\$33,022	\$36,075	\$27,337	\$17,493	\$29,210	\$19,952	\$380,567
46	INT BILLS	300.00	14	12	12	12	9	12	12	14	13	15	15	14	
47	Sales: 1-15000	0.6140	36,085	31,981	19,889	52,534	42,945	75,027	42,241	44,389	37,064	21,162	40,266	26,631	470,117
48	Sales: Over 15000	0.4000	11,557	8,714	6,916	18,359	9,587	45,221	8,714	11,551	1,699	0	717	0	114,290
49	CLASS TOTAL (Mcf/month)		47,641	40,695	26,806	70,893	52,532	120,248	50,955	55,940	38,763	21,162	40,983	26,631	584,407
50	Gas Charge per Mcf		\$9.06	\$9.25	\$9.25	\$9.25	\$9.25	\$9.25	\$9.25	\$9.25	\$9.25	\$9.25	\$8.83	\$8.83	\$8.83
51	Gas Costs		\$431,650	\$294,898	\$247,953	\$655,484	\$489,602	\$1,120,713	\$474,899	\$518,005	\$358,947	\$195,956	\$361,883	\$235,155	\$5,385,126

ATMOS ENERGY CORPORATION - KENTUCKY
 BILL FREQUENCY WITH KNOWN & MEASURABLE ADJUSTMENTS
 TWELVE MONTHS ENDED JUNE 30, 2007
 PROPOSED RATES

Line No.	Class of Customers	Rate	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07	Jan-08	Feb-08	Mar-08	Apr-08	May-08	Jun-08	Total
		(d)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)	(m)	(n)	(o)
49	TRANSPORTATION (T-2)(G-1)														
50	TRANSPORTATION BILLS	\$35.00	\$6,988	\$6,620	\$5,700	\$5,107	\$5,578	\$9,553	\$9,040	\$8,265	\$8,396	\$6,213	\$6,590	\$6,148	\$82,098
51	Trans Admin Fee		\$200	\$150	\$150	\$200	\$200	\$200	\$200	\$200	\$200	\$150	\$200	\$150	\$2,200
52	EFM Fee		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
53	Parking Fee		\$2	\$0	\$3	\$12	\$3	\$12	\$23	\$21	\$3	\$9	\$6	\$4	\$83
54	Firm Transport: 1-300	0.9100	1,116	1,039	1,080	1,086	780	1,086	1,086	1,086	1,086	1,086	1,086	1,086	12,674
55	Firm Transport: 301-15000	0.7650	7,380	7,084	5,829	4,940	6,442	9,493	8,743	9,062	9,104	6,482	6,870	6,414	87,770
56	Firm Transport: Over 15000	0.4999	0	0	0	0	0	0	0	0	0	0	0	0	0
57	CLASS TOTAL (Mc/month)		8,476	8,123	6,909	6,026	7,222	10,515	9,829	10,130	10,190	7,572	7,956	7,494	100,442
58	Gas Charge per MCF		\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$1.26	\$12.72
59	Gas Costs		\$10,680	\$10,235	\$8,705	\$7,593	\$8,666	\$12,618	\$11,795	\$12,764	\$12,639	\$9,541	\$10,025	\$9,442	\$124,903
60	TRANSPORTATION (T-2)(G-2)														
61	TRANSPORTATION BILLS	300.00	\$23,481	\$23,715	\$25,056	\$17,139	\$21,650	\$27,050	\$39,047	\$36,994	\$38,350	\$31,735	\$31,867	\$29,720	\$345,804
62	Trans Admin Fee		\$450	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$5,950
63	EFM Fee		\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$9,600
64	Parking Fee		\$113	\$219	\$456	\$0	\$41	\$60	\$71	\$164	\$164	\$167	\$135	\$125	\$1,539
65	Interrupt Transport: 1-15000	0.6140	25,973	26,202	31,992	21,399	28,746	37,475	51,263	48,911	48,993	38,685	41,875	37,571	441,276
66	Interrupt Transport: Over 15000	0.4000	9,427	5,452	2,408	0	0	0	8,760	7,250	10,260	9,255	5,052	6,318	64,182
67	CLASS TOTAL (Mc/month)		35,400	33,654	34,390	21,399	28,746	37,475	60,043	56,141	59,253	48,140	46,927	43,889	505,458
68	Gas Charge per MCF		\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$0.21	\$2.52
69	Gas Costs		\$7,434	\$7,067	\$7,222	\$4,494	\$6,037	\$7,870	\$12,609	\$11,790	\$12,443	\$10,109	\$9,855	\$9,217	\$106,146
70	TRANSPORTATION (T-4)														
71	TRANSPORTATION BILLS	300.00	\$293,540	\$293,486	\$321,905	\$373,334	\$393,208	\$475,183	\$469,468	\$437,109	\$448,848	\$352,416	\$357,288	\$329,151	\$4,570,936
72	Trans Admin Fee		\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$62,150
73	EFM Fee		\$6,175	\$6,200	\$6,175	\$6,950	\$6,950	\$6,950	\$6,950	\$6,950	\$6,950	\$6,950	\$6,950	\$6,950	\$82,300
74	Parking Fee		\$1,502	\$1,402	\$1,456	\$1,416	\$1,547	\$1,336	\$1,513	\$1,282	\$1,299	\$1,254	\$1,911	\$1,902	\$19,021
75	Firm Transport: 1-300	0.9100	30,056	29,860	29,411	31,478	31,809	31,655	31,340	32,595	32,261	31,629	31,629	30,009	374,236
76	Firm Transport: 301-15000	0.7650	280,806	316,321	316,321	362,312	386,028	473,506	455,053	434,161	439,976	342,101	346,874	315,370	4,462,060
77	Firm Transport: Over 15000	0.4999	13,293	30,476	28,683	46,537	51,520	80,854	76,781	65,742	77,400	32,750	37,645	31,905	572,787
78	CLASS TOTAL (Mc/month)		324,155	376,757	388,645	440,921	469,026	585,368	563,469	531,243	549,931	407,112	415,149	377,284	5,409,081
79	Gas Charge per MCF		\$275,372	\$284,248	\$293,798	\$313,083	\$310,201	\$307,880	\$301,407	\$288,712	\$315,328	\$286,948	\$311,001	\$298,871	\$3,598,860
80	Gas Costs		\$3,100	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$36,300
81	TRANSPORTATION (T-3)														
82	TRANSPORTATION BILLS	300.00	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$3,050	\$36,300
83	Trans Admin Fee		\$2,325	\$2,325	\$2,325	\$2,325	\$2,325	\$2,325	\$2,325	\$2,325	\$2,325	\$2,325	\$2,325	\$2,325	\$27,900
84	EFM Fee		\$317,106	\$317,106	\$317,106	\$317,106	\$317,106	\$317,106	\$317,106	\$317,106	\$317,106	\$317,106	\$317,106	\$317,106	\$3,804,600
85	Parking Fee		\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$12,558,468
86	Interrupt Transport: 1-15000	0.6140	147,515	147,515	147,515	147,515	147,515	147,515	147,515	147,515	147,515	147,515	147,515	147,515	1,770,180
87	Interrupt Transport: Over 15000	0.4000	483,175	483,175	483,175	483,175	483,175	483,175	483,175	483,175	483,175	483,175	483,175	483,175	5,800,100
88	CLASS TOTAL (Mc/month)		1,046,539	1,046,539	1,046,539	1,046,539	1,046,539	1,046,539	1,046,539	1,046,539	1,046,539	1,046,539	1,046,539	1,046,539	\$12,558,468
89	Gas Charge per MCF		\$126,407	\$131,835	\$133,280	\$138,170	\$134,449	\$144,985	\$147,700	\$140,060	\$145,455	\$132,727	\$142,988	\$130,730	\$1,646,796
90	Gas Costs		\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$10,200
91	TRANSPORTATION (T-1)														
92	TRANSPORTATION BILLS	300.00	\$1,275	\$1,275	\$1,275	\$1,275	\$1,275	\$1,275	\$1,275	\$1,275	\$1,275	\$1,275	\$1,275	\$1,275	\$15,300
93	Trans Admin Fee		\$2,123	\$2,123	\$2,123	\$2,123	\$2,123	\$2,123	\$2,123	\$2,123	\$2,123	\$2,123	\$2,123	\$2,123	\$25,476
94	EFM Fee		\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$1,046,539	\$12,558,468
95	Parking Fee		\$117,059	\$117,059	\$117,059	\$117,059	\$117,059	\$117,059	\$117,059	\$117,059	\$117,059	\$117,059	\$117,059	\$117,059	\$1,404,708
96	Interrupt Transport: 1-15000	0.6140	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	\$13,921,536
97	Interrupt Transport: Over 15000	0.4000	483,175	483,175	483,175	483,175	483,175	483,175	483,175	483,175	483,175	483,175	483,175	483,175	\$5,800,100
98	CLASS TOTAL (Mc/month)		1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	1,160,162	\$13,921,536
99	Gas Charge per MCF		\$54,218	\$58,496	\$66,835	\$121,744	\$121,754	\$90,940	\$75,245	\$82,484	\$82,107	\$60,796	\$79,762	\$64,767	\$861,148
100	OTHER REVENUE		\$47,343	\$47,320	\$49,816	\$78,173	\$151,193	\$235,643	\$307,970	\$307,405	\$222,345	\$168,668	\$88,599	\$53,715	\$1,748,800
101	Service Charges		\$3,800,297	\$3,860,075	\$4,378,861	\$4,336,466	\$5,156,001	\$6,197,802	\$6,863,245	\$6,800,652	\$5,996,459	\$6,129,990	\$4,463,945	\$3,957,288	\$60,480,692
102	Latent Payment Fees		\$4,214,379	\$4,192,629	\$4,428,426	\$7,745,296	\$15,397,383	\$25,394,780	\$31,942,748	\$31,942,361	\$22,733,664	\$15,563,235	\$8,423,769	\$4,699,221	\$176,628,089
103	TOTAL GROSS PROFIT		\$8,023,676	\$8,053,504	\$8,307,287	\$12,081,762	\$20,553,383	\$31,592,682	\$38,755,992	\$38,773,013	\$28,730,124	\$20,693,225	\$12,887,714	\$8,656,519	\$237,108,781
104	TOTAL GROSS PROFIT		\$8,023,676	\$8,053,504	\$8,307,287	\$12,081,762	\$20,553,383	\$31,592,682	\$38,755,992	\$38,773,013	\$28,730,124	\$20,693,225	\$12,887,714	\$8,656,519	\$237,108,781