SEP 1 1 2006

## COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

PUBLIC SERVICE COMMISSION

IN THE MATTER OF THE APPLICATION	)	
OF GEARHEART COMMUNICATIONS, INC. dba	)	
COALFIELDS TELEPHONE COMPANY FOR AN	)	P.S.C. Case No. 2006-00407
ORDER AND CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY AUTHORIZING	)	P.S.C. Case No. 2000-2090
APPLICANT TO BORROW \$4,000,000 TO	1	
REFINANCE EXISTING INDEBTEDNESS	)	

#### **APPLICATION**

Applicant, Gearheart Communications, Inc., dba Coalfields Telephone Company of Harold, Floyd County, Kentucky, moves the Commission pursuant to KRS 278.300 and 807 KAR 5:001, Section 11 for an Order authorizing Coalfields Telephone Company<sup>1</sup> to borrow \$4,000,000 and states as follows:

- 1. Applicant requests authorization to borrow the sum of \$4,000,000 pursuant to the Net Debt Service Schedule which is set forth in Exhibit A-1 attached hereto, in order to refinance and discharge existing indebtedness described herein. (The \$1,000,000 revolving line of credit is for a term of one year and hence approval is not required. KRS 278.300.) Applicant is engaged as a local exchange carrier (LEC) providing telephone service in Floyd and Pike counties of Kentucky by and under applicable federal and state laws with the original cost of its property being \$21,583,383.
- 2. The post office address of Applicant is P.O. Box 160, 20 Laynesville Road, Harold, Kentucky 41635.

<sup>&</sup>lt;sup>1</sup> Gearheart Communications, Inc., dba Coalfields Telephone Company is abbreviated as "Coalfields Telephone Company" herein; Rural Telephone Finance Cooperative is abbreviated as "RTFC" herein; Rural Telephone Bank is abbreviated as "RTB" herein.

- 3. Applicant is a for-profit corporation; with 100 shares of Class A voting common stock authorized, issued and outstanding; and 110,000 shares of Class B nonvoting common stock authorized, with 109,873 shares issued and outstanding. Applicant has no authorized or issued shares of preferred stock. Applicant has paid no dividends during the past 5 fiscal years. The remaining information required by 807 KAR 5:001, Sections 11 and 6 for the Financial Exhibit is set forth in this application or the exhibits hereto. Applicant was duly organized and exists under and by virtue of the provision of Chapter 271B, Kentucky Revised Statues.

  Pursuant to 807 KAR 5:001, Sections 8(3) and 9(1)(a), the Articles of Incorporation and all amendments have been filed in Case No. 2001-00360 of the Kentucky Public Service Commission and are incorporated by reference herein.
  - 4. KRS 278.300(1) provides in part as follows:
    No utility shall <u>issue</u> any ... <u>evidence of indebtedness</u> ...until it has been authorized so to do by order of the Commission. [Emphasis added].
- 5. Applicant will enter into loan agreements with Fifth Third Bank and U.S. Bank National Association to borrow \$4,000,000 for a period of 5 years (with a 10 year amortization payment schedule). The interest rate on the loan will be fixed at 6.70% (comprised of 5.60% for the loan and 1.10% for a letter of credit issued in connection with the loan) and the loan will be secured by a mortgage on the Applicant's property. A commitment letter from Fifth Third Bank is set forth in Exhibit A-2 attached hereto. The requirement under the commitment letter for the "assignment of licenses, permits and franchises" is a standard collateral requirement used to perfect the lender's security interest in Applicant's property. It is Applicant's understanding of Kentucky law that any actual transfer of ownership and control of the licenses, permits and franchises can take place only after obtaining any necessary Commission approval pursuant to KRS 278.300.

- 6. The proceeds of the \$4,000,000 loan will be used to refinance and discharge the indebtedness to RTFC and RTB in the amount of \$2,970,554 and the short term line of credit advances from RTFC in the amount of \$1,000,000. The remaining \$29,446 in proceeds will be used to pay legal fees and other costs associated with the refinancing. The average interest rate on the total RTFC and RTB loans is 7.24%.
- 7. Details concerning the RTFC and RTB obligations to be paid and discharged by the refinancing loan proceeds are set forth in Exhibit B attached hereto.
  - 8. A description of Applicant's property is set forth in Exhibit C attached hereto.
- 9. The income statement and balance sheet required by 807 KAR 5:001, Sections 11 and 6 for the Financial Exhibit are set forth in Exhibit D attached hereto.
- 10. The amount of interest paid in the last fiscal year is set forth in Exhibit B attached hereto.
- 11. The existing indebtedness was incurred to construct new facilities throughout Applicant's three (3) exchanges, and the existing mortgages have been filed with the Commission in Case No. 93-261 and are incorporated by reference herein.
- 12. Because of the expiration date of the commitment letter and the fluid nature of interest rates, the Applicant respectfully requests expedited treatment and approval of this application.

WHEREFORE, Coalfields Telephone Company respectfully petitions and applies to this Commission for an order and certificate of public convenience and necessity authorizing Coalfields Telephone Company to borrow the sum of \$4,000,000 pursuant to the Net Debt Service Schedule set forth in Exhibit A-1 attached hereto, for the purpose of (i) payment and discharge of all the outstanding debt to RTFC and RTB and the RTFC line of credit, and (ii)

interest rate reductions and savings to Coalfields Telephone Company. Applicant further

requests expedited treatment of this application.

Mark R. Overstreet

STITES & HARBISON PLLC

421 West Main Street

P.O. Box 634

Frankfort, Kentucky 40602-0634

COUNSEL FOR COALFIELDS TELEPHONE COMPANY

#### **VERIFICATION**

The undersigned, Paul D. Gearheart, being first duly sworn, deposes and says he is Vice

President and General Manager of Gearheart Communications, Inc. dba Coalfields Telephone

Company of Harold, Floyd County, Kentucky, that he has personal knowledge of the matters set

forth in the foregoing Application, and the facts contained therein are true and correct to the best

of his information, knowledge and belief.

Paul D. Gearheart

STATE OF KENTUCKY COUNTY OF FLOYD

Subscribed, sworn to and acknowledged before me by Paul D. Gearheart, Vice President and General Manager of Coalfields Telephone Company, on behalf of said corporation this day of September, 2006.

NOTARY PUBLIC, KENTUCKY STATE AT

LARGE

My Commission Expires: Nov. 25, 2008

### Coalfields Telephone Company

Adjustable Rate Taxable Securities Series 2006

## **Net Debt Service Schedule**

Date	Principa <u>i</u>	Coupon	Interest	LOC	Total P+I	Expenses	Net New D/S
09/01/2006	-	-		-	-	-	4
09/01/2007	290,000.00	5.600%	224,000.02	42,001.69	556,001.71	6,555.57	562,557.28
09/01/2008	310,000.00	5.600%	207,949.74	38,386.95	556,336.69	6,271.85	562,608.54
09/01/2009	335,000.00	5.600%	190,226.15	34,604.71	559,830.86	5,947.23	565,778.09
09/01/2010	355,000.00	5.600%	171,639.98	30,596.66	557,236.64	5,607.58	562,844.22
09/01/2011	380,000.00	5.600%	151,760.01	26,378.42	558,138.43	5,247.65	563,386.08
09/01/2012	405,000.00	5.600%	130,599.12	21,733.79	557,332.91	4,868.84	562,201.75
09/01/2013	435,000.00	5.600%	107,701.57	16,822.52	559,524.09	4,451.74	563,975.83
09/01/2014	465,000.00	5.600%	83,439.96	11,572.54	560,012.50	4,010.70	564,023.20
09/01/2015	495,000.00	5.600%	57,400.02	6,000.25	558,400.27	3,539.24	561,939.51
09/01/2016	530,000.00	5.600%	29,707.11	*	559,707.11	3,038.84	562,745.95
Total	\$4,000,000.00	*	\$1,354,423.68	\$228,097.53	\$5,582,521.21	\$49,539.24	\$5,632,060.45

#### FIFTH THIRD BANK



September 7, 2006

Gearheart Communications, Inc dba Coalfields Telephone Company Harold, Kentucky

On behalf of Fifth Third Bank, Kentucky, Inc. I am pleased to submit this credit commitment. Depicted below and is an outline of the structure and terms.

**BORROWER:** 

Gearheart Communications, Inc dba Coalfields Telephone

**PURPOSE:** 

Debt restructures

**FACILITIES:** 

A) \$1,000,000 Revolving Line of Credit

B) Up to \$4,000,000 Direct Pay Letter of Credit for a Fifth

Third Securities bond transaction.

COLLATERAL:

All Business Assets of borrower including an

assignment on licenses, permits and franchises along with a

negative pledge on all real property.

TERM:

A) One (1) year with interest only due monthly.

B) Five (5) year term with a ten (10) year amortization

And principal and interest due monthly.

INTEREST RATE:

A) Prime rate floating

B) As determined by associated Bond Proposal.

Fixed rate option is provided by an interest rate Swap.

**CLOSING COSTS:** 

Borrower will be responsible for all closing costs including Bank's legal fees. Closing costs should be approximately \$60,000 to document the transaction assuming there are no

significant changes or issues.

FEES:

A) \$5,000 commitment fee.

B) \$40,000 commitment fee plus applicable interest coverage in advance due at closing. (subject to change)

Plus, a 1.10% annual fee payable on July 1 of each year.

\$750 Swap documentation fee.

**GUARANTORS:** 

Paul R. and Elaine Gearheart Paul D. and Linda Gearheart John and Susan Schmoldt

REPORTING:

Annually: Audited financial statements

Personal financial statements of guarantors

Quarterly: Internally prepared statements

**COVENANTS:** 

Dividends shall not exceed 50% of after tax net profits as

measured on an annual basis.

Borrower is to maintain a Debt-Service-Coverage of

1.25 / 1 at all times.

Any inter-company debt is subordinate to Fifth Third debt.

Minimum tangible net worth of \$17,000,000 annually.

ANCILLARY:

Borrower will maintain its primary operating account and associated Lock Box processing with Fifth Third Bank as long as any credit facility is in place. In addition, borrower will allow Fifth Third to analyze the personal financial planning of all principals and the corporate 401K services

within 60 days of closing.

I welcome the opportunity to serve your loan request. The submitted rates and terms are valid for 45 days from the date of this letter. Fifth Third Bank reserves the right to make any changes. Should you have any questions please contact me at 859-455-5424.

Professionally,

Tim Hamilton Fifth Third Bank

Commercial Relationship Manager

**CONFIDENTIALITY NOTICE:** The terms and conditions set forth are for the

exclusive use by Coalfields Telephone Company and its related entities including the Kentucky Public Service Commission and it's agents. They are not intended for communication with other lending institutions or related parties.

## Coalfields Telephone Company Schedule of Mortgages as of July 31, 2006

	Date of <u>Issue</u>	Due <u>Date</u>	Amount Outstanding	Interest <u>Rate</u>	Annual Interest	Composite Rate
RTB	17-Aug-72 17-Aug-72 07-May-75 07-May-75 07-Oct-77	09-Aug-07 09-Aug-07 28-Apr-10 28-Apr-10 28-Sep-12	10,618 17,197 313,379 65,754 467,671	4.50% 4.50% 7.50% 7.50% 6.50%	478 774 23,503 4,932 30,399	
			874,619		60,085	6.87%
RTFC	06/01/1999 06/22/1999 03/29/2001 04/23/2003	02/28/2010 05/31/2009 05/31/2009 11/30/2017	380,243 493,630 280,730 941,332	6.50% 6.10% 6.10% 7.10%	24,716 30,111 17,125 66,835	
	Line of credit		2,095,935		138,786	6.62%
	01-Oct-05	01-Oct-06	1,000,000	8.85%	88,500	8.85%
Total			3,970,554		287,372	7.24%

## Coalfields Telephone Company Description of Property as of June 30, 2006

	Support Assets	
2111	Land	\$391,831
2112	Motor Vehicles	861,649
2116	Other Work Equipment	186,298
2121	Buildings	3,026,699
2122	Furniture	239,223
2123	Office Support	511,331
2124	General Purpose Computers	396,708
	Total Support Assets	5,613,739
	Control Office Societies	
2212	Central Office - Switching	7 040 000
2212	Digital Electronic Switching	7,942,903
	Central Office Transmission	
2232	Circuit Equipment	396,314
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	Information Origination/Termination	
2311	Station Apparatus	12,737
	Cable & Wire Facilities Assets	
2411	Poles	2,038,367
2421	Aerial cable	5,014,721
2422	Underground Cable	64,528
2423	Buried Cable	44,848
2431	Aerial Wire	454,309
20TJ 1	Total Cable & Wire Facilities Assets	7,616,773
	Amortizable Assets	
2690	Intangibles	917
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	Total Tele Plant in Service-Acct 2001	\$21,583,383

The original cost of Coalfields Telephone Company's property and the cost to Coalfields Telephone Company are the same.

Exhibit D page 1 of 2

# Coalfields Telephone Company Income Statement for the twelve months ending June 30, 2006

Operating Revenues:	
Local network service	\$1,728,280
Network access services	5,283,705
Miscellaneous	133,563
Less provision for uncollectibles	(1,410)
1	7,144,138
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Operating Expenses:	
Plant specific	1,607,948
Plant nonspecific	117,617
Depreciation	1,223,596
Customer operations	660,802
Corporate operations	1,323,926
Other operating taxes	231,030
	5,164,919
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Income from operations	1,979,219
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Other Income and Expenses:	
Other income, principally interest	155,078
Patronage from associated organizations	2,289,765
Profit in limited liability company	717,000
Deregulated items:	
Income	468,847
Expenses	(586,657)
	3,044,033
Income before interest and taxes	5,023,252
Interest Charges:	
Long term debt	232,633
Other interest	87,375
	320,008
Income taxes	1,675,822
Net income	\$3,027,422

## Coalfields Telephone Company, Inc. Balance Sheet, June 30, 2006

### Assets

Current Assets:	
Cash and equivalents	\$1,850,442
Accounts receivables	685,777
Due from related parties	9,246,532
Material and supplies	208,849
Prepaid insurance	(19,654)
•	11,971,946
Investments and Other Assets:	
Associated organizations	7,859,602
Non regulated investments	883,746
Non regulated investments	8,743,348
	6,743,346
Telecommunications Plant	
In service	21,583,383
Under construction	96,573
	21,679,956
Accumulated deprecition	14,630,448
	7,049,508
Total	\$27,764,802
Liabilities and Stockholders' Equity	
Current Liabilities:	
Accounts payable	\$141,037
Short term borrowings	1,000,000
Customers deposits	215,632
Current and accrued liabilities	397,750
	1,754,419
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Long-Term Debt	2,934,202
Obligations Under Capital Lease	65,421
Deferred Income Taxes	820,000
Stockholders' Equity:	
Common stock, no par value:	
Class A voting; 100 shares authorized and issued	10,025
Class B nonvoting; 110,000 shares authorized;	
109,873 shares issued and outstanding	30,075
Retained earnings	22,676,128
Treasury stock, at cost	(525,468)
·	22,190,760
Total	\$27,764,802