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COMMONWEALTH OF KENTUCKY

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PUBLIC SERVICE COMMISSION

BEFORE THE PUBLIC SERVICE COMMISSION

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Petition of. Dialog Telecommunications for Arbitration of Certain Terms and Conditions of Proposed Agreement with BellSouth Telecommunications, Inc. Concerning Interconnection Under The Telecommunications Act of 1996

Case No. 2006-00099

Filed March 3, 2006

DIRECT TESTIMONY OF STEVEN E. TURNER

ON BEHALF OF

DIALOG TELECOMMUNICATIONS

JULY 26, 2006

PUBLIC VERSION

	PUBLIC VERSION
I.	INTRODUCTION OF WITNESS
Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
A.	My name is Steven E. Turner. My business address is Kaleo Consulting, 2031
	Gold Leaf Parkway, Canton, Georgia 30114.
Q.	BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?
A.	I own and direct my own telecommunications and financial consulting firm,
	Kaleo Consulting.
Q.	PLEASE DESCRIBE YOUR EDUCATION BACKGROUND.
A.	I hold a Bachelor of Science degree in Electrical Engineering from Auburn
	University in Auburn, Alabama. I also hold a Masters of Business Administration
	in Finance from Georgia State University in Atlanta, Georgia.
Q.	PLEASE DESCRIBE YOUR WORK EXPERIENCE.
A.	From 1986 through 1987, I was a Research Engineer for General Electric in its
	Advanced Technologies Department developing high-speed graphics simulators.
	In 1987, I joined AT&T ¹ and, during my career there, held a variety of
	engineering, operations, and management positions. These positions covered the
	switching, transport, and signaling disciplines within AT&T. From 1995 until
1	In this section of my testimony describing my work experience, when I use the name "AT&T", I am referring to the AT&T entity prior to its merger with SBC. To differentiate the ILEC entity in this case, I refer to it as AT&T-SBC.

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1		1997, I worked in the Local Infrastructure and Access Management organization
2		within AT&T. In this organization, I gained familiarity with many of the
3		regulatory issues surrounding AT&T's local market entry, including issues
4		concerning the unbundling of incumbent local exchange company (incumbent)
5		networks. I was on the AT&T team that negotiated with Southwestern Bell
6		Telephone Company concerning unbundled network element definitions and
7		methods of interconnection. A copy of my resume is provided as Exhibit SET-1.
8		
9 10	Q.	HAVE YOU PREVIOUSLY TESTIFIED OR FILED TESTIMONY BEFORE A PUBLIC UTILITY OR PUBLIC SERVICE COMMISSION?
11	A.	I have testified or filed testimony before the commissions in the states of
12		Alabama, Arkansas, California, Colorado, Delaware, Florida, Georgia, Hawaii,
13		Illinois, Indiana, Kansas, Kentucky, Louisiana, Massachusetts, Michigan,
14		Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Hampshire, New
15		York, North Carolina, Ohio, Oklahoma, Pennsylvania, South Carolina, South
16		Dakota, Tennessee, Texas, Washington, and Wisconsin. Additionally, I have
17		filed testimony before the Federal Communications Commission ("FCC").
18		
19 20	Q.	HAVE YOU PREVIOUSLY FILED TESTIMONY RELATED TO HOT CUTS IN ANY PROCEEDINGS?
21	A.	Yes. I have participated in proceedings establishing TELRIC-based ("Total
22		Element Long Run Incremental Cost") rates for hot cuts in a number of states.
23		Specifically, I participated in proceedings in the followings states: California

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- 1 (R.95-04-043 and I.95-04-044), Illinois (ICC Docket No. 03-0593), Indiana
- 2 (Cause No. 42500-S1), Ohio (Case No. 04-34-TP-COI), Oklahoma (Cause No.
- 3 PUD 200300646), and Texas (Docket No. 29175). Further, I have directly
- 4 observed the performance of hot cuts by incumbent LEC personnel. I will address
- 5 these observations later in this testimony.
- 6 II. PURPOSE OF TESTIMONY

7 Q. WHY ARE YOU FILING TESTIMONY?

8 A. I have been asked by Dialog Telecommunications ("Dialog") to address Issue No.

- 9 1 in its arbitration with BellSouth Telecommunications Inc. ("BellSouth"). Issue 10 No. 1 is stated as follows: "What is the appropriate TELRIC rate for batch or 11 bulk migrations when Dialog requests conversion from a UNE-P loop and port
- 12 combination to a UNE loop configuration?"² As noted above, I have participated
 13 in addressing precisely this question in six other state proceedings and was asked
- 14 by Dialog to address the same question in this proceeding.
- 15

16 Q. PLEASE DESCRIBE THE HOT CUT PROCESS?

A. The hot cut process is simply a means for converting working service from one
telecommunications provider to another telecommunications provider. The
reference to "hot" in the term "hot cut" is that the service is currently operating

² Commonwealth of Kentucky, Before the Public Service Commission, Petition of: Dialog Telecommunications for Arbitration of Certain Terms and Conditions of Proposed Agreement with BellSouth Telecommunications, Inc. Concerning Interconnection Under The Telecommunications Act of 1996, Case No. 2006-0099_, Filed March 3, 2006, Petition of Dialog Telecommunications for Arbitration with BellSouth under the Telecommunications Act of 1996, p. 4.

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1	and therefore special care must be taken to ensure that the working service stays
2	working when it moves from one telecommunications provider to another. The
3	reference to a "batch" or "bulk" hot cut process is simply that the conversion
4	process between the two telecommunications carriers is performed on multiple
5	lines at a time.

6 III. CURRENT STATUS OF HOT CUT RATES IN KENTUCKY

Q. COULD YOU BRIEFLY REVIEW WHY IT IS NECESSARY FOR THE COMMISSION TO ESTABLISH A TELRIC RATE FOR BATCH OR BULK MIGRATIONS IN KENTUCKY?

10	A.	Yes. First, it is important to understand that issues related to batch hot cuts are
11		critically important to companies such as Dialog that have historically utilized
12		UNE-P combinations to provide telecommunications services to their retail
13		customers. The UNE-P combination refers to the combination of unbundled
14		network elements consisting of an unbundled local loop, local switching, port, and
15		shared transport elements. As the Commission is aware, the FCC eliminated
16		unbundled local switching as a Section 251 unbundled network element effective
17		in March 2006. As a result, Dialog has been required to obtain and utilize its own
18		switch to provide the switching function for its customer's loops that Dialog
19		previously obtained from BellSouth under the UNE-P platform.
20		
21		The FCC, in its Triennial Review Order ("TRO"), acknowledged that the
22		migration of UNE-P customers to a service platform where the CLEC would
23		continue to utilize the unbundled loop but provide for its own switching would

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1		require an efficient process to achieve this transition. Specifically, the FCC
2		noted: "We have found that a seamless, low-cost batch cut process for switching
3		mass market customers from one carrier to another is necessary, at a minimum,
4		for carriers to compete effectively in the mass market." ³ The batch hot cut
5		process is necessary to allow for the "seamless" switching of Dialog's customers
6		loops from the UNE-P platform to Dialog's line termination equipment in its
7		collocation space that ultimately allows Dialog to provide for its own switching.
8		The FCC made it clear that the batch process for hot cuts of UNE-P customers
9		would need to be "low-cost for carriers to compete effectively in the mass
10		market." ⁴
11		
12 13	Q.	DID THE FCC OFFER ANY GUIDANCE AS TO HOW A LOW-COST BATCH HOT CUT PROCESS COULD BE ACCOMPLISHED?
14	A.	Yes. First, the FCC noted the following: "We conclude that the loop access
15		barriers contained in the record may be mitigated through the creation of a batch
16		cut process by spreading loop migration costs among a large number of lines,
17		decreasing per-line cut over costs." ⁵ The FCC clearly anticipated that the
18		migration of UNE-P lines to an environment where the CLEC would utilize the
19		existing UNE Loop but provide for its own switching would occur across a "large
20		number of lines" since most CLECs – including Dialog – would have a large
	3	TRO at \P 487 (Emphasis added.)

TRO at ¶ 487. (Emphasis added.)

4 Id.

⁵ TRO at ¶ 487.

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1	number of existing customers currently being served via the UNE-P platform. As
2	a result of performing the hot cut of these "large number of lines" in an efficient
3	manner, the FCC anticipated that there would be a decrease in the "per-line cut
4	over costs." This is entirely reasonable since the set-up costs associated with a
5	batch hot cut process, such as deploying personnel to perform the hot cuts, could
6	be efficiently performed once for the entire group of hot cuts required in a central
7	office rather than paid for on a loop by loop basis. In fact, the FCC made this
8	specific finding as follows:
9 10 11 12 13 14 15 16 17 18	Generally, however, we expect these processes to result in efficiencies associated with performing tasks once for multiple lines that would otherwise have been performed on a line-by-line basis. For example, pursuant to the processes in place in at least some states, the incumbent LEC currently will pre-wire circuits on the central office frame, verify the presence of dial tone, and communicate with competitive LECs regarding problems encountered on a line-by-line basis. Under a batch cut process, these activities might be undertaken simultaneously for all lines affected by a given batch order. ⁶
19	In short, the FCC concluded that the TELRIC costs for a batch hot cut process
20	would be less than those for the typical provisioning of single unbundled loops.
21	The FCC further anticipated that it would reduce the cost to the CLECs and allow
22	the CLECs "to compete effectively in the mass market" in the absence of access
23	to unbundled local switching or the UNE-P platform.
24	

⁶ *Id*.

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1Q.DID THE FCC EXPECT THE KENTUCKY PUBLIC SERVICE2COMMISSION TO ESTABLISH A TELRIC-BASED RATE FOR BATCH3HOT CUTS?

- 4 A. Yes. The FCC indicated in the TRO that: "State commissions must approve,
- 5 within nine months of the effective date of this Order, a batch cut migration
- 6 process to be implemented by incumbent LECs that will address the costs and
- 7 timeliness of the hot cut process."⁷ It is my understanding that this Commission
- 8 undertook to fulfill this requirement outlined in the TRO, among others, in Case
- 9 No. 2003-00379 on October 2, 2003. A procedural schedule was set for this case
- 10 and discovery requests related to the costs of hot cuts were directed by the
- 11 Kentucky PSC Staff to BellSouth. Specifically, the Kentucky PSC Staff, among
- 12 other issues, sought discovery from BellSouth regarding "what are the appropriate
- 13 TELRIC rates for the batch-cut activities?"⁸
- 14

Q. DID THE KENTUCKY PUBLIC SERVICE COMMISSION COMPLETE ITS INVESTIGATION INTO THE COSTS FOR BATCH HOT CUTS AND THE ESTABLISHMENT OF TELRIC-BASED RATES CONSISTENT WITH THE REQUIREMENTS OF THE TRO?

- 19 A. No. On March 2, 2004, the U.S. Court of Appeals for the District of Columbia
- 20 issued its decision remanding in part and vacating in part the FCC's TRO Order.⁹
- 21 It is my understanding that the Court's vacatur created uncertainty as to the role of
- state commissions in conducting the proceedings required by the TRO. After the

⁷ TRO at ¶ 488. (Emphasis added.)

⁸ Kentucky Public Service Commission, Staff Data Request No. 6(3), October 10, 2003.

⁹ United States Telecom Association v. FCC, 359 F.3d 554 (2004) ("USTA IF").

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1	Court of Appeals decision, the Commission issued an order that effectively ended
2	the proceedings in Case No. 2003-00379. As a result, TELRIC-based batch hot
3	cut rates were never established for BellSouth in Kentucky. As discussed by
4	witness Jim Bellina, Dialog was required to utilize the BellSouth batch hot cut
5	process (Bulk Migration) to convert the unbundled loops of its UNE-P customers
6	over to Dialog's line termination equipment and switching facilities by March 11,
7	2006. Despite negotiations with BellSouth, the parties were never able to agree
8	upon an appropriate rate that reflected the efficiencies of a batch hot cut process.
9	As a result, Dialog needs the Commission to establish cost-based rates for the
10	batch hot process. Dialog has requested that I provide the Commission with an
11	appropriate cost-based rate for the batch hot cut process.

12

13 IV. EVALUATION OF THE PRESENT RATE FOR HOT CUTS IN 14 KENTUCKY

Q. ARE YOU ABLE TO PROVIDE THE COMMISSION WITH A SENSE OF THE RATES FOR HOT CUTS THAT DIALOG IS PRESENTLY BEING CHARGED BY BELLSOUTH IN KENTUCKY?

18 A. Yes. Exhibit SET-2 represents a sample of the charges that Dialog has been

- 19 billed by BellSouth in Kentucky for the bulk migration hot cuts to cross connect
- 20 Dialog customers' loops from the UNE-P configuration to the line termination
- 21 equipment in Dialog's collocation space. Specifically, there are three main
- 22 nonrecurring charges that BellSouth imposes: (1) CLEC Service Request
- 23 Processing, per Mechanized LSR (USOC SOMEC) of \$3.50; (2) Physical

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1		Expanded Interconnection Two-Wire Cross Connect, Provisioning (USOC -
2		PE1P2) of \$33.67; and (3) Unbundled Voice Loop, 2-Wire, Loop and Ground
3		Start UVL-SL1 Only (USOC - UEASL) of \$46.66 for a total nonrecurring charge
4		of \$83.83. This charge of \$83.83 is for a customer that Dialog has already been
5		serving utilizing a loop that has already been provisioned. And yet, BellSouth
6		imposes a nonrecurring charge for the provisioning of a standalone loop even
7		though the loop serving the Dialog customer is already provisioned and in service.
8		My testimony will address the appropriateness of each of these charges to a batch
9		or bulk hot cut process.
10		
11	Q.	DO THESE CHARGES REPRESENT TELRIC-BASED RATES FOR A
12 13		BATCH OR BULK MIGRATION HOT CUT AS REQUIRED BY THE FCC IN THE <i>TRO</i> ?
12 13 14	A.	BATCH OR BULK MIGRATION HOT CUT AS REQUIRED BY THE FCC IN THE TRO?Absolutely not. As an initial matter, BellSouth, to my knowledge, did not provide
12 13 14 15	A.	 BATCH OR BULK MIGRATION HOT CUT AS REQUIRED BY THE FCC IN THE TRO? Absolutely not. As an initial matter, BellSouth, to my knowledge, did not provide a Batch or Bulk Hot Cut TELRIC cost study to reflect the efficiencies noted by
12 13 14 15 16	A.	 BATCH OR BULK MIGRATION HOT CUT AS REQUIRED BY THE FCC IN THE TRO? Absolutely not. As an initial matter, BellSouth, to my knowledge, did not provide a Batch or Bulk Hot Cut TELRIC cost study to reflect the efficiencies noted by the FCC anywhere in its territory, as other incumbents did.
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1		cost study for this element. BellSouth never undertook such a study to my
2		knowledge. As a result, the nonrecurring rates that BellSouth proposes simply
3		represent the standalone charges that BellSouth would typically charge for the
4		new installation of a new unbundled loop cross connected to the CLEC
5		collocation equipment. BellSouth's proposed rates do not reflect any of the
6		efficiencies that the FCC explicitly noted should be evident when performing hot
7		cuts in a bulk or batch process.
8		
9 10 11	Q.	ARE YOU ABLE TO PROVIDE THE COMMISSION WITH A SENSE OF THE RATES FOR PROVISIONING A STANDALONE LOOP UNDER BELLSOUTH'S RATE SCHEDULE PRESENTLY?
12	A.	Yes. Dialog provided to me what I have provided as Exhibit SET-3. In this
13		document there are also three main nonrecurring charges that BellSouth imposes:
14		(1) CLEC Service Request Processing, per Mechanized LSR (USOC - SOMEC)
15		of \$3.50; (2) Physical Expanded Interconnection Two-Wire Cross Connect,
16		Provisioning (USOC – PE1P2) of \$33.67; and (3) Unbundled Voice Loop, 2-
17		Wire, Loop and Ground Start UVL-SL1 Only (USOC – UEASL) of \$46.66. I
18		would note that these are the exact same nonrecurring charges that BellSouth
19		would impose for the provisioning of an unbundled loop regardless of whether
20		there is a batch hot cut process in place or not. The fact that BellSouth charges no
21		differently for a Batch or Bulk Hot Cut for the bulk migration of an existing base
22		of UNE-P loops than it does for the provisioning and cross connecting of a single
23		new stand-alone unbundled loop certainly indicates that BellSouth has not

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1		reflected any of the efficiencies that the FCC requires in its bulk or batch hot cut
2		rates.
3		
4 5 6	Q.	HAVE YOU HAD AN OPPORTUNITY TO REVIEW THE BELLSOUTH COST STUDIES THAT UNDERLY THE RATE ELEMENTS THAT BELLSOUTH IS CHARGING?
7	А.	Yes. I have had a brief opportunity to review the specific cost studies for
8		Kentucky that underlie these nonrecurring charges. I have also participated in
9		cost proceedings involving BellSouth in Florida, Georgia, and North Carolina
10		where I have reviewed these same rate elements in great detail. As such, I am
11		familiar with the types of work activities that BellSouth incorporates into the
12		development of these cost studies.
13		A. CLEC Service Order Nonrecurring Charge
14 15 16	Q.	DO YOU HAVE ANY COMMENTS REGARDING THE RATE LEVEL OR APPLICATION OF THE CLEC SERVICE ORDER CHARGE IMPOSED BY BELLSOUTH?
17	A.	Generally, it is reasonable to anticipate that a service order charge would be
18		appropriate for a Batch or Bulk Hot Cut. Consistent with the requirements of the
19		FCC's TRO, a more appropriate manner in which to calculate the service order
20		costs would be to recognize that multiple hot cuts will be placed in a batch or bulk
21		migration order resulting in some potential efficiencies in the ordering process.
22		However, BellSouth's rate for the nonrecurring service order charge does not
23		appear to have considered these potential efficiencies since BellSouth charges

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1		precisely the same service order nonrecurring charge in both circumstances $-a$
2		Bulk Hot Cut or a one-at-a-time addition of a new customer loop.
3		B. Physical Expanded Interconnection Two-Wire Cross Connect
4 5 6	Q.	DO YOU HAVE ANY COMMENTS REGARDING THE RATE LEVEL OR APPLICATION OF THE NONRECURRING CHARGE IMPOSED BY BELLSOUTH FOR TWO-WIRE CROSS CONNECTS?
7	А.	There are numerous issues that need to be evaluated relative to the application of
8		this rate element with regard to batch or bulk hot cuts.
9		
10		In its more recent updated cost studies, it is apparent that BellSouth does not
11		believe that a <u>nonrecurring</u> charge for this element is appropriate. In Georgia,
12		where one of the more recent BellSouth cost proceedings took place, I testified
13		regarding the nonrecurring charges generally as well as the collocation rate
14		elements in BellSouth's cost studies. The Physical Expanded Interconnection
15		Two-Wire Cross Connect was one of the rate elements that I reviewed. In the
16		Georgia cost proceeding, BellSouth did not even seek a nonrecurring charge for
17		the Physical Expanded Interconnection Two-Wire Cross Connect rate element.
18		Rather, in BellSouth's cost study and rate proposal, BellSouth proposed only a
19		recurring rate element of \$0.0197 per cross connect per month. In Kentucky, the
20		Physical Expanded Interconnection Two-Wire Cross Connect rate element also
21		has a recurring charge component of \$0.0333 per cross connect per month.
22		

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1	I am not trying to address the absolute rate levels here or attempting to guess why
2	BellSouth would charge 69 percent more in recurring rates in Kentucky for
3	substantially the same costs as are incurred in Georgia. However, based on my
4	detailed review of the BellSouth cost study in Georgia and the related
5	nonrecurring rate elements, there is certainly no need for there to be a specific
6	nonrecurring charge for this element in Kentucky, just as BellSouth has found to
7	be the case and implemented in Georgia. The reason for this is that BellSouth
8	recovers the nonrecurring work activities and costs associated with the cross
9	connects in its "Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-
10	SL1 Only" nonrecurring rate element, which I will address in more detail below.
11	My point here is that if the Commission were to require BellSouth to
12	comprehensively evaluate the costs associated with a hot cut, one would find that
13	there is no incremental nonrecurring work associated with the Physical Expanded
14	Interconnection Two-Wire Cross Connect rate element that is not already being
15	recovered in other non-recurring charges. BellSouth found as much in Georgia in
16	one of its most recent cost proceedings and reflected as much in its cost studies
17	and rate proposal.

18

19Q.IS IT POSSIBLE THAT BELLSOUTH MIGHT NOT RECOVER THE20CROSS-CONNECT WORK ACTIVITIES IN THE 2-WIRE LOOP21NONRECURRING CHARGE?

A. This does not appear to be the case. Moreover, this was one of the reasons that I
sought to see the BellSouth cost studies used to set the nonrecurring rates

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1		currently in effect in Kentucky. One of the tasks included in the BellSouth-
2		Kentucky cost study for the 2-Wire Analog Loop is "CO Field wires circuit at
3		collocation site." ¹⁰ For a Service Level 2 Loop, BellSouth has included
4		***PROPRIETARY END PROPRIETARY*** minutes for this wiring
5		work at the collocation site. ¹¹ For a Service Level 1 Loop, BellSouth has included
6		***PROPRIETARY END PROPRIETARY*** minutes for this wiring
7		work at the collocation site. ¹² In other words, BellSouth includes in its cost
8		development for the nonrecurring 2-Wire Analog Loop NRC the cost to perform
9		wiring work for the collocation arrangement. This work is performed by central
10		office technicians (referred to in the cost study as a labor code of "431X"
11		technicians). ¹³
12		
13		Precisely the same type of technician (431X) performs the "Connect & Test"
14		function in the 2-Wire Cross-Connects element in BellSouth-Kentucky's Physical
15		Collocation Cost Study. BellSouth does not provide in either of the cost studies
16		(the 2-Wire Loop or the 2-Wire Cross-Connect) much in the way of detail
17		regarding the tasks performed by this technician. In the 2-Wire Cross-Connect
	10	BellSouth-Kentucky Cost Study, "KY-2W_Inputs" Workbook, "INPUTS_CONNECT&TEST" Worksheet, Rows 44-45.
	11	BellSouth-Kentucky Cost Study, "KY-2W_Inputs" Workbook, "INPUTS_CONNECT&TEST" Worksheet, Cell E44.

¹² BellSouth-Kentucky Cost Study, "KY-2W_Inputs" Workbook, "INPUTS_CONNECT&TEST" Worksheet, Cell E45.

¹³ BellSouth-Kentucky Cost Study, "KY-2W_Inputs" Workbook, "INPUTS_CONNECT&TEST" Worksheet, Cells D44 and D45.

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1		cost study, BellSouth has included ***PROPRIETARY E END
2		PROPRIETARY*** minutes for this wiring work at the collocation site. ¹⁴
3		However, the important point here is that BellSouth has included in its Kentucky
4		cost studies wiring work for the collocation arrangement in both the 2-Wire
5		Analog Loop NRC and the 2-Wire Cross-Connect NRC with roughly the same
6		amount of time. As noted above, in Georgia BellSouth did not retain both of
7		these nonrecurring charges eliminating the nonrecurring charge associated with
8		the 2-Wire Cross-connect in that the labor was already included in the 2-Wire
9		Loop. The same needs to take place in Kentucky.
10		
11		I would also point out that BellSouth did not receive a significantly higher NRC
12		for the 2-Wire Analog Loop given that it was not seeking an NRC for the 2-Wire
13		Cross-Connect. In Georgia (where there is no nonrecurring charge for the
14		Physical Expanded Interconnection Two-Wire Cross Connect rate element)
15		BellSouth charges a nonrecurring charge of \$40.02 for the Unbundled Voice
16		Loop, 2-Wire, Loop and Ground Start UVL-SL1 nonrecurring rate element. In
17		Kentucky, the same rate element has a nonrecurring charge of \$46.66. There
18		should not be a significant difference in nonrecurring activities, labor rates, or
19		probabilities that a task would occur depending on whether a cross connect is
20		performed in Kentucky or Georgia. As such, the relative similarity of these rates
21		(\$40.02 in Georgia and \$46.66 in Kentucky) would indicate to me that generally
	14	PollSouth Kentucky Cost Study, "KVPHVCOI Input" Workbook "INPLITS Nonrecurring"

¹⁴ BellSouth-Kentucky Cost Study, "KYPHYCOL_Input" Workbook, "INPUTS_Nonrecurring" Worksheet, Cell H16.

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1		the same costs associated with work activities are included in both and that
2		BellSouth is recovering the cross-connect work in its 2-Wire Analog Loop
3		nonrecurring cost in Kentucky just as it does in Georgia. The bottom line is that
4		there is no justification for the nonrecurring charge that BellSouth is imposing for
5		the Physical Expanded Interconnection Two-Wire Cross Connect rate element -
6		either in a Batch or Bulk Hot Cut scenario or for a new loop scenario either.
7		C. Unbundled Voice Loop Nonrecurring Charge
8 9 10	Q.	DO YOU HAVE ANY COMMENTS REGARDING THE RATE LEVEL OR APPLICATION OF THE NONRECURRING CHARGE IMPOSED BY BELLSOUTH FOR UNBUNDLED VOICE LOOP?
11	A.	Yes. This rate element is designed to allow BellSouth to recover the cost for
12		provisioning a new loop from the central office to a customer premises and then
13		for that loop to be cross-connected to the designated frame in the collocation
14		space where the CLEC collocation space where the CLEC connects its equipment.
15		Based on my experience in reviewing numerous BellSouth's cost studies for this
16		rate element in other states as well as briefly here in Kentucky, the typical
17		activities and costs associated with this rate element include (1) loop engineering
18		work, (2) order assignment to field personnel for work in provisioning the new
19		loop, (3) the actual provisioning of the loop in the field, (4) coordination with the
20		dispatched technicians, and (5) wiring and testing at the Main Distribution Frame
21		in the central office. With the exception of the last step in this process – the
22		wiring and testing at the Main Distribution Frame in the central office – an
23		existing working loop being utilized by a Dialog UNE-P customer is simply not

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1		going to require the loop engineering work, order assignment to field personnel,
2		provisioning of the new loop in the field, and the coordination with these
3		dispatched field technicians. As such, there simply is no valid basis for this same
4		nonrecurring charge to be applied to both a new installation (which I have shown
5		BellSouth to do) as well as to a batch or bulk hot cut migration of a CLEC's
6		UNE-P base of customers. The work activities for bulk or batch hot cuts for an
7		existing UNE-P customer are significantly different than the work activities
8		associated with provisioning a new loop and should contain more efficiencies and
9		take considerably less time to perform.
10		
10 11 12 13 14 15	Q.	DO YOU KNOW HOW MUCH OF THE COST ASSOCIATED WITH THE ACTIVITY OF WIRING AND TESTING AT THE MAIN DISTRIBUTION FRAME IN THE CENTRAL OFFICE IS CONTAINED IN THE BELLSOUTH'S NONRECURRING CHARGE FOR THE UNBUNDLED VOICE GRADE LOOP IN KENTUCKY?
10 11 12 13 14 15 16	Q. A.	DO YOU KNOW HOW MUCH OF THE COST ASSOCIATED WITH THE ACTIVITY OF WIRING AND TESTING AT THE MAIN DISTRIBUTION FRAME IN THE CENTRAL OFFICE IS CONTAINED IN THE BELLSOUTH'S NONRECURRING CHARGE FOR THE UNBUNDLED VOICE GRADE LOOP IN KENTUCKY? Yes. For a Service Level 1 unbundled loop, BellSouth's cost study demonstrates
10 11 12 13 14 15 16 17	Q. A.	DO YOU KNOW HOW MUCH OF THE COST ASSOCIATED WITH THE ACTIVITY OF WIRING AND TESTING AT THE MAIN DISTRIBUTION FRAME IN THE CENTRAL OFFICE IS CONTAINED IN THE BELLSOUTH'S NONRECURRING CHARGE FOR THE UNBUNDLED VOICE GRADE LOOP IN KENTUCKY? Yes. For a Service Level 1 unbundled loop, BellSouth's cost study demonstrates that approximately ***PROPRIETARY
10 11 12 13 14 15 16 17 18	Q. A.	DO YOU KNOW HOW MUCH OF THE COST ASSOCIATED WITH THE ACTIVITY OF WIRING AND TESTING AT THE MAIN DISTRIBUTION FRAME IN THE CENTRAL OFFICE IS CONTAINED IN THE BELLSOUTH'S NONRECURRING CHARGE FOR THE UNBUNDLED VOICE GRADE LOOP IN KENTUCKY? Yes. For a Service Level 1 unbundled loop, BellSouth's cost study demonstrates that approximately ***PROPRIETARY CONTAINED PROPRIETARY*** percent of the total nonrecurring cost is associated with the activity of wiring and
10 11 12 13 14 15 16 17 18 19	Q. A.	DO YOU KNOW HOW MUCH OF THE COST ASSOCIATED WITH THE ACTIVITY OF WIRING AND TESTING AT THE MAIN DISTRIBUTION FRAME IN THE CENTRAL OFFICE IS CONTAINED IN THE BELLSOUTH'S NONRECURRING CHARGE FOR THE UNBUNDLED VOICE GRADE LOOP IN KENTUCKY? Yes. For a Service Level 1 unbundled loop, BellSouth's cost study demonstrates that approximately ***PROPRIETARY END PROPRIETARY*** percent of the total nonrecurring cost is associated with the activity of wiring and testing at the main distribution frame in the central office. ¹⁵ When this percentage
 10 11 12 13 14 15 16 17 18 19 20 	Q. A.	DO YOU KNOW HOW MUCH OF THE COST ASSOCIATED WITH THE ACTIVITY OF WIRING AND TESTING AT THE MAIN DISTRIBUTION FRAME IN THE CENTRAL OFFICE IS CONTAINED IN THE BELLSOUTH'S NONRECURRING CHARGE FOR THE UNBUNDLED VOICE GRADE LOOP IN KENTUCKY? Yes. For a Service Level 1 unbundled loop, BellSouth's cost study demonstrates that approximately ***PROPRIETARY END PROPRIETARY *** percent of the total nonrecurring cost is associated with the activity of wiring and testing at the main distribution frame in the central office. ¹⁵ When this percentage is applied to the total nonrecurring charge of \$46.66, the resulting charge

¹⁵ BellSouth-Kentucky Cost Study, "A.1.1" Workbook, "NRB Direct" Worksheet, Cells O14 and O33. The percentage is developed by taking the value in Cell O14 which is the cost for the frame work and dividing this by the total cost found in Cell O33.

PUBLIC VERSION

1		the central office is approximately ***PROPRIETARY END
2		PROPRIETARY***.
3 4 5	Q.	BASED ON YOUR OBSERVATIONS IN OTHER JURISDICTIONS WHAT ARE THE APPROXIMATE TIMES AND COSTS ASSOCIATED WITH THE WIRING AND TESTING AT THE CENTRAL OFFICE?
6	A.	In the context of an SBC case to establish cost-based rates for the bulk or batch
7		hot cut process pursuant to the TRO, I was able to observe SBC technicians
8		performing these testing and wiring activities in a large central office in Indiana.
9		I literally held a stopwatch as I observed the activities of the SBC technicians
10		involved in performing cross-connects on both an intermediate distribution frame
11		("IDF") and on a main distribution frame ("MDF"). I would note that in my
12		experience, intermediate distribution frames are rarely needed and should not be
13		considered as forward-looking technology in developing a TELRIC cost study.
14		However, in the particular hot cuts that I observed, cross-connects were required
15		on both the IDF and MDF to complete the circuit from the unbundled loop to the
16		collocation arrangement.
17		
18		As the first step in the process, the technician printed out an order that identified
19		the cross-connects that were necessary to implement the hot cut. The time for
20		performing this activity was less than a minute. Next, the technician was required
21		to perform the wiring work and cross connections between the appearance on the
22		MDF of the unbundled loop to the appearance on the IDF (in this particular
23		instance) of the CLEC's expanded interconnection collocation arrangement.

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1	Because of the use of an MDF and IDF, two cross-connects were required. The
2	activity necessary to make the cross-connect on the IDF required the technician to
3	obtain approximately 100 feet of wiring and required a total time of four minutes.
4	This time is slightly longer than the time that I would recommend for a cost study
5	due to two factors. First, each of the cross-connects that the technician performed
ó	were at the very top of the IDF requiring a ladder on both ends of the cross-
7	connect and the lengths of the cross-connects were approximately 100 feet each.
8	In other words, these were very close to worst-case scenario cross-connects.
9	Second, the technician was performing this work in front of audience of around 30
10	people and his hands were visibly shaking when he was performing his work. My
11	point being that even in an environment where the technician had to work in what
12	was close to a worst case scenario in front of an audience of 30 people, the time
13	that he took to perform the cross-connect was four minutes.
14	
15	A different SBC technician then performed a cross-connect on the MDF. This
16	cross-connect was shorter in distance (approximately 10-15 feet in length) and the
17	cross-connect took approximately one minute to perform. In other words, while
18	this is certainly not a statistical sample, the average time per cross-connect for
19	these two that I observed was around 2.5 minutes. Based on my prior wiring
20	experience at AT&T, the wiring time for cross-connects would typically be

PUBLIC VERSION

1		around two to three minutes so the activities I observed with the SBC
2		technicians was well within this range. ¹⁶
3		
4 5	Q.	DID THIS COMPLETE YOUR OBSERVATION OF THE ACTIVITIES NECESSARY TO PERFORM A CROSS CONNECT AND HOT CUT?
6	A.	No. There were two other tasks that we observed. First, prior to the due date of a
7		hot cut, the technician will perform a Dial Tone and Automatic Number
8		Identification ("ANI") Test on the loop as part of the "pre-due date" tasks. In my
9		observation, this testing took virtually no time to perform. Specifically, the
10		technician carries with him/her a telephone test device that has two clips for the
11		two wires that make up a jumper cross-connect. The technician strips off a short
12		piece of the insulation on the wires so that the technician can clip on the telephone
13		test set. The SBC technician performed this work in literally five seconds. ¹⁷ The
14		technician then clips the test set onto the pair of exposed wires and checks for dial
15		tone. This work also only takes a matter of seconds. Finally, if dial tone exists on
16		the line, the technician dials a code to have the switch identify the ANI for the

¹⁶ The SBC technicians in Indiana actually performed the cross-connects for two lines requiring a total of four cross-connects – two on the IDF and two on the MDF. The second cross-connects on the IDF and MDF were the same times as the initial that I have described above.

¹⁷ It is possible that the reader of this testimony will have tried to strip off wires at home and will wonder how this could be done in five seconds. I would point out that the technician has a tool that he/she carries that is perfectly designed to do this work. In addition, frame technicians perform this work countless numbers of times. Finally, the gauge of wire that do-it-yourselfers deal with at home is much thicker than the gauge of wire used for cross-connects making the cross-connect stripping much simpler (although trained electricians with the right tools can also perform the work in our homes very quickly).

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1	line (the telephone number of the customer), this recording is provided audibly to
2	the technician. In total this work only requires approximately 30 seconds.
3	
4	Now, if this test fails, then the technician must perform cross-office testing to
5	ensure connectivity. Again, this testing is only done if the simpler tests described
6	above fail. The SBC technicians demonstrated this testing as well (although it
7	was not required) and I observed that this took approximately two minutes. In
8	other words, in most instances with a hot cut, the testing time will be
9	approximately 30 seconds, but will be an additional two minutes when this initial
10	test indicates that the line is not working properly. Based on my experience and
11	review of BellSouth and other cost studies, it would be reasonable to anticipate
12	that the longer cross-office testing would only be required approximately 10
13	percent of the time. Thus, if the amount of time for the initial test and any
14	subsequent tests are properly weighted using these percentages, the resulting
15	average time for performing the testing in the central office to perform the hot cut
16	testing would be 0.70 minutes.
17	
18	Finally, there is the removal of the old cross-connect between the unbundled loop
19	and the unbundled switch port. It should be noted that there are good reasons why
20	this cross-connect removal cost should not be borne by the CLEC at all.
21	Specifically, if this connection between the loop and port were initially
22	established by the retail customer, then the cost of removal of the connection upon

PUBLIC VERSION

1	the discontinuance of its use would have been recovered in the retail charges paid
2	by the retail customer. However, even if the Commission were to include this
3	type of activity in estimating the time involved in a hot cut, I observed that the
4	SBC technicians took approximately 10 seconds to remove the old cross-connect.
5	SBC technicians have a simple plastic tool that allows them to reach into the
6	MDF and quickly lift the cross-connect off of the two terminals that it is tied to.
7	With this done, the technician simply pulled the jumper wire out of the frame. ¹⁸
8	This part of the task took literally no more than five seconds. Thus, even if
9	BellSouth were allowed to double recover for these costs from both the CLEC
10	and the retail customer, the maximum amount of time that the Commission should
1	consider as being reasonable is 0.25 minutes.

12

13Q.BASED ON THIS AMOUNT OF LABOR TIME WHAT ARE THE14APPROXIMATE COSTS OF PERFORMING THIS ACTIVITY TO15CROSS CONNECT A UNE LOOP TO A CLEC'S FACILITIES IN THE16COLLOCATION SPACE?

17 A. The following table summarizes the tasks and times:

Tasks	Time
Print Out Order	1.00
Perform Cross-Connect	2.50
Perform Testing	0.70
Remove Old Cross-Connect	0.25
Close Out Order	1.00
Total	5.55

¹⁸ When the technician lifted the first end of the cross-connect, the technician also snipped off the end of the jumper so as to ensure that when it was pulled through, it would not cause a nick in any of the jumpers that it would pass by when being pulled.

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1		Based on my experience in reviewing BellSouth's cost studies, I have assumed a
2		loaded labor rate of approximately \$55 per hour. Based on this loaded labor rate
3		and the approximate and reasonable amount of time it takes to perform these
4		tasks, the rate for a Batch or Bulk Hot Cut of an existing UNE-P customer's line
5		should be approximately \$5.09. With the existing \$3.50 service order charge, this
6		leads to approximately a \$8.50 hot cut of an existing UNE-P customer instead of
7		the \$83.83 that BellSouth is currently charging regardless of whether the hot cut is
8		part of a Batch or Bulk Hot Cut process or is simply the provisioning of a new
9		customer for the CLEC.
10	V.	COMMISSION RECOMMENDATION
11 12 13 14	Q.	WHAT THEN WOULD YOU RECOMMEND THAT THE COMMISSION DO REGARDING THE CURRENT NONRECURRING CHARGES THAT BELLSOUTH IMPOSES FOR A BATCH OR BULK HOT CUT MIGRATION OF DIALOG'S UNE-P CUSTOMER BASE?
15	А.	First, even though I believe there may be opportunities to identify efficiencies in
16		the existing service order nonrecurring charge of \$3.50, I would recommend that
17		the Commission retain this charge as continuing to be applicable in a hot cut
18		environment. The scope of this arbitration does not specifically include reopening
19		existing rates that this Commission has already set. As such, I would leave this
20		
		rate alone.
21		rate alone.
21 22		rate alone. Second, I believe that the Commission should clarify that the Physical Expanded

PUBLIC VERSION

ì	not be applicable. As discussed earlier in my testimony, the work activities
2	associated with the cross-connects between the collocation arrangement
3	appearance at the IDF/MDF and the loop appearance at the MDF are already
4	included in the 2-Wire Loop nonrecurring charge. BellSouth's recent cost filing
5	in Georgia did not even seek a nonrecurring charge for this element. BellSouth
6	only charges a recurring rate which already exists in Kentucky.
7	
8	Third, the Commission needs to establish a Batch or Bulk Hot Cut nonrecurring
9	charge that would apply in instances where the migration is from an existing
10	working loop and there is already service on the unbundled loop. No provisioning
11	of the loop is required in that the same loop continues serving the customer. Only
12	the cross-connect work that I have described in detail above would be necessary.
13	My time estimates from direct observation of SBC personnel in Indiana would
14	lead to an estimated cost of \$5.09. However, the scope of this Arbitration is not
15	specifically related to the details of cost studies in order for me to make specific
16	adjustments to the times and costs associated with wiring and testing at the central
17	office for a Batch or Bulk Hot Cut.
18	
19	That said, there is an alternative existing rate element in BellSouth-Kentucky
20	territory that I would recommend that the Commission use instead. Specifically,
21	the rate element is the "CLEC to CLEC Conversion Charge without Outside
22	Dispatch" (USOC – UREWO) which has a nonrecurring charge of \$14.27 for the

PUBLIC VERSION

1	initial cross-connect and a nonrecurring charge of \$7.43 for the additional cross-
2	connect. This \$7.43 charge for the additional "CLEC to CLEC Conversion
3	Charge without Outside Dispatch" is reasonably close to the time and cost I
4	estimated above. My understanding of the wiring and testing work that a
5	BellSouth technician must perform for a CLEC to CLEC Conversion Charge is
6	the closest analog in the existing set of rates that this Commission has already
7	approved to what would be required to cross connect an existing Dialog UNE-P
8	customer with a working loop to Dialog's line termination equipment in its
9	collocation space. With this rate element, the nonrecurring charge covers
10	BellSouth's work to move the cross-connects for the loop appearance at the MDF
11	from one CLEC to another CLEC. If one considers that one of the "carriers"
12	could be BellSouth, then the cost of moving the loop appearance from BellSouth
13	to another CLEC (<i>i.e.</i> a "hot cut") should be estimated as either the "initial"
14	\$14.27 nonrecurring charge for this element or the "additional" \$7.43
15	nonrecurring charge for this element. Given that the "initial" labor times in
16	BellSouth's cost studies typically include travel time to the work site and that
17	with a Batch or Bulk Hot Cut, the vast majority of the lines being cut-over (all but
18	the first) would not involve any travel, it is the "additional" charge of \$7.43 that
19	should apply to Batch or Bulk Hot Cuts in Kentucky.
20	
21	Finally, given that my estimate attempts to extract the work activities and costs

associated with wiring and testing for the cross- connect from the Two-Wire Loop

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1		nonrecurring charge, the Two-Wire Loop nonrecurring rate element should not be
2		applicable. The other activities and costs recovered through that charge – the loop
3		engineering work, order assignment to field personnel, provisioning of the new
4		loop in the field, and the coordination with these dispatched field technicians - is
5		simply not applicable in this instance in that a new loop is not being provisioned.
6		The customer's working loop is simply being migrated from the UNE-P platform
7		over to Dialog's collocation equipment.
8		
9 10	Q.	DO YOU HAVE ANY OPINION ON WHEN THIS RATE ELEMENT SHOULD BE APPLIED?
11	A.	Yes. As I noted at the beginning of this testimony, the FCC in the TRO
12		envisioned a situation where CLECs would lose access to § 251unbundled
13		switching and have to replace this element with their own switching facilities.
14		Consistent with this approach, the FCC also required the following: "We
15		conclude that the loop access barriers contained in the record may be mitigated
16		through the creation of a batch cut process by spreading loop migration costs
17		among a large number of lines, decreasing per-line cut over costs." ¹⁹ The FCC
18		clearly anticipated that the migration of UNE-P lines to an environment where the
19		CLEC would utilize the existing UNE Loop but provide for its own switching
20		would occur with "decreasing per-line cut over costs."

¹⁹ TRO at ¶ 487.

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1		As discussed by witness Jim Bellina, Dialog was required to utilize the BellSouth
2		batch hot cut process (Bulk Migration) to convert the unbundled loops of its
3		UNE-P customers over to Dialog's line termination equipment and switching
4		facilities by March 11, 2006. The cut over of unbundled loops consistent with
5		this deadline should have been performed consistent with the "decreasing per-line
6		cut over costs" required by the FCC's TRO. In other words, the Batch or Bulk
7		Hot Cut rate that this Commission approves today should have been in effect prior
8		to the loss of unbundled switching. The FCC saw a low-cost hot cut process as
9		being tied together with the elimination of unbundled switching. The fact that
10		BellSouth was able to take back unbundled switching prior to implementing a
11		cost-based Batch or Bulk Hot Cut rate should not negate the fact that it should
12		have applied back to the cutovers associated with the March 11, 2006 date.
13		
14		In short, this Commission should find that the \$7.43 additional "CLEC to CLEC
15		Conversion Charge without Outside Dispatch" charge should apply for all hot
16		cuts back to the March 11, 2006 date or any hot cuts that took place attempting to
17		meet that date.
18		
19	Q.	DOES THIS CONCLUDE YOUR TESTIMONY?

20 A. Yes it does.

EXHIBIT SET - 1

STEVEN E. TURNER

2031 Gold Leaf Parkway	678-493-9700 (Voice)
Canton, Georgia 30114	<u>678-493-9701 (FAX)</u>

KALEO CONSULTING EMPLOYMENT EXPERIENCE:

TELECOMMUNICATIONS AND FINANCIAL CONSULTANT (Jan 1997-Present)

- Provide expert testimony on technical issues surrounding the unbundling and interconnection to incumbent Local Exchange Company (ILEC) networks. The testimony includes analysis of ILEC unbundling and interconnection per the Telecommunications Act of 1996 (Section 271) as well as other technical issues of local market entry. Further, the testimony includes evaluating and conducting unbundled element and interconnection cost studies.
- Provide expert testimony on the level and extent of facilities-based competition in the local market place. This testimony which quantitatively and economically evaluates the extent of competition results in an assessment of ILEC compliance with Section 271 proceedings.
- Develop models to aid companies in developing market entry plans for the local telecommunications market. This assistance includes evaluating what market entry alternatives as well as which geographies provide the best profit opportunities for the new entrant.

AT&T EMPLOYMENT EXPERIENCE:

DISTRICT MANAGER - CONNECTIVITY NETWORK PLANNING - LI&AM (Feb 1996-Dec 1996)

- Managed the development of AT&T's Infrastructure Plans of Record for the Southwest region. These plans entailed defining the right mix of built and leased infrastructure to meet AT&T's local offer needs at the least cost.
- Managed AT&T's dedicated access inventory in the Southwest region. This effort involved identifying the optimum supplier(s) in each market for AT&T's access needs to meet both financial and strategic objectives.

MANAGER - STRATEGIC ACCESS PLANNING - Access Strategic Planning (Nov 1994-Feb 1996)

 Managed the development of strategic models to analyze alternatives for entering the local market. These models considered various technologies for entering local that would optimize the contribution to AT&T from a revenue, expense, and capital perspective.

RE-ENGINEERING MANAGER - Network Operations (Jul 1994-Oct 1994)

 Directed a CCS-NSD management-union team in re-engineering the engineering, provisioning, and maintaining of the Operator Services network. Delivered a re-engineered process that reduced operational expense significantly while mitigating the impacts on customers and employees.

PROJECT MANAGER/SYSTEM ENGINEER - CCS Centralized Test Center (Jan 1992-Jun 1994)

- Coordinated implementation plans and system development for new services and network elements in the Common Channel Signaling (CCS) Network. The planning scope included provisioning, monitoring, and maintaining the T1.5 facilities for the CCS signaling circuits.
- Acquired funding (development, capital, and head count) through writing and defending business cases in support of projects for new services or network elements in the CCS Network. Upon approval, coordinated the implementation of system development and capital projects affecting the CCS Centralized Test Center.

AT&T EMPLOYMENT EXPERIENCE (cont.):

DEPARTMENTAL QUALITY MANAGER - Network Operations (Jan 1990-Jan 1992)

Developed the Network Operations Quality Management System and implemented it into an
organization of 5000 people. Implementation required gaining organizational support for
staffing and training 40 Quality Specialists and managing their efforts in transferring the
quality technology into Network Operations.

OPERATIONS SUPERVISOR - Regional Network Service Center (Nov 1988-Dec 1989)

 Managed the Regional Network Service Center serving AT&T customers in the Southeastern United States through correcting their service troubles. Responsibilities included leading a team of 20 associates who responded to over 2000 customer troubles per month and escalating with Local Exchange Companies to remove barriers to trouble resolution.

4ESS SWITCH ENGINEER - Network Engineering Services (Dec 1987-Nov 1988)

 Identified current levels of asset utilization, analyzed future needs, and developed a capital budget to purchase and provision the necessary equipment to efficiently meet customer needs. Managed the implementation of over \$10M in capital projects.

GENERAL ELECTRIC EMPLOYMENT EXPERIENCE:

RESEARCH AND DESIGN ENGINEER - Simulation and Control Systems (Jun 1986-Dec 1987)

- Designed and developed a major sub-system for a high-speed graphics simulator supporting both defense and commercial customers.
- Designed and developed a Very Large-Scale Integrated (VLSI) Chip with over 80,000 transistors used in the video display sub-system for the high-speed graphics simulator.

ACHIEVEMENTS:

- Developed the strategic planning system used throughout AT&T Connectivity Planning that identifies the mix of connectivity options (Wireless, CATV, LEC) that AT&T should implement within a market. This model is being used to determine AT&T's local market entry strategy for the entire country.
- Re-engineered the Operator Services operations processes through a collaborative effort of management and union employees yielding \$19.9 million in operational expense savings annually while making the new organization more customer responsive.
- Planned and implemented a modification to the CCS Network data collection architecture resulting in operational expense savings of \$7.3 million per year.
- Significantly advanced the implementation of Total Quality Management in Network Operations through the Quality Specialist strategy initiative begun in 1990.
- Completed development of a Win Back Program for non-AT&T customers who called the Regional Network Service Center in error. This program generated over \$1.6 million in new revenue for AT&T in 1989.
- Designed and developed a Management Information System enabling the measurement of asset utilization in switching equipment at any point in time. The use of the information provided with this system and the resulting changes in engineering practices reduced Network Operations underutilized switching assets by approximately \$250 million.
- Re-engineered the installation process for switching equipment resulting in a 70% reduction in the installation interval.
- Designed and developed the largest VLSI chip with General Electric at that time in only five months.

EDUCATION:

August 1990:	Masters of Business Administration Degree - Finance Georgia State University Atlanta, Georgia
December 1986:	Bachelor of Science Degree - Electrical Engineering Auburn University Auburn, Alabama

EXHIBIT SET - 2

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FROM MAY 02	06 THRU MAY 28	06	
UEASL 1 Unbundl	ed Voice Loop,	2-Wire, Loop and Gro	und
Start	UVL-SL1 Only		
L	OCAL - KY - EC	5182 - ZONE 2	13.81
CIRCUIT LOCATION 000	1		
INITIAL ONE TI	ME CHARGE		
PE1P2 1 Physica	l Expanded Inte	erconnection Two-Wire	Cr
oss Con	nect, Provision	ning	
L	OCAL - KY - EC	5182	33.67
CIRCUIT LOCATION 000	2		
INITIAL ONE TI	ME CHARGE		
UEASL 1 Unbundl	ed Voice Loop,	2-Wire, Loop and Gro	und
Start	UVL-SL1 Only		
L	OCAL - KY - EC	5182 - ZONE 2	46.66
INITIAL ONE TI	ME CHARGE		
SOMEC 1 CLEC Se	rvice Request 1	Processing, per Mecha	INIZ
ed LSR		5400	- F
L	OCAL - KY - EC	5182	3.50

CONTINUED ________ BILL NO 502 Q59-1873 873 INVOICE NO 502Q591873-06149 BILL DATE MAY 29,2006 OCN 292D PAGE 26

* * * DETAIL OF OTHER CHARGES AND CREDITS * * *

CIRCUIT LOCATION 0002 (CONT'D) NET EFFECT OF SO N4B7DQ41 PER MONTH FRACTIONAL	PON RL1055 ONE-TIME	BILLED AMOUNT
0.00 13.89	83.83	97.72
MAY 01 06 SO N4B8W2V3	PON MA1079	
OCL LOCATION PDCHKYMADSU TELEPHONE NUMBER BTN502Q591873EAF	RNING TN270M155223	
CIRCUIT NUMBER 50.TYNU.512721SC	3	
CIRCUIT LOCATION 0001		
CHARGE FOR NEW SERVICE		
PEID2 1 Physical Expanded I	terconnection Two-Wire Cr	
oss Connect. Provis	ioning	
LOCAL - KY - I	EC 5182	.03
CHARGE FOR NEW SERVICE		
FROM MAY 02 06 THRU MAY 2	28 06	
PE1PE 1 Physical Expanded In	nterconnection Services, 2	,
-Wire Cross-Connect	POT Bay, per Cross-Connec	:
LOCAL - KY - I	EC 5182	.05
CUNDER FOR NEW SERVICE		
FROM MAY 02 06 THRU MAY	28 06	
UEASL 1 Unbundled Voice Loop	p, 2-Wire, Loop and Ground	ł
Start UVL-SL1 Only		
LOCAL - KY -	EC 5182 - ZONE 1	9.50
CIRCUIT LOCATION 0001		
INITIAL ONE TIME CHARGE		
PE1P2 1 Physical Expanded in	nterconnection Two-Wire Cr	•
oss Connect, Provis	loning FC 5182	33 67
CIRCUIT LOCATION 0002	EC 5102	55.07
INITIAL ONE TIME CHARGE		
UEASL 1 Unbundled Voice Loo	p, 2-Wire, Loop and Ground	ł
Start UVL-SL1 Only		
LOCAL - KY -	EC 5182 - ZONE 1	46.66
INITIAL ONE TIME CHARGE		
SOMEC 1 CLEC Service Reques	t Processing, per Mechaniz	2
Ed Tocyt - KA -	FC 5182	3 50
TOCHT - VI -	LO JIUZ	5.50

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CONTINUED BILL NO 502 Q59-1873 873 INVOICE NO 502Q591873-06149 BILL DATE MAY 29,2006 OCN 292D PAGE 27

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* * * DETAIL OF OTHER CHARGES AND CREDITS * * *

			BI	P AMOUNT
CIRCU	IT LOCATION 0002	(CONT'D)		
NET E	FFECT OF SO N4B8V	12V3	PON MA1079	
PE	R MONTH	FRACTIONAL	ONE-TIME	BILLED AMOUNT
TOT	AL - KY - EC 5182	2		
	0.00	9.58	83.83	93.41
MAY 0 OCL L TELEP CIRCU	1 06 SO N4CF3F OCATION PDCHKYRLI HONE NUMBER BTN50 HIT NUMBER 50.TYNU	13 051 02Q591873EARNI J.513213SC	PON RL1 NG TN270M319511	041
CIRCU	IT LOCATION 0001			
	CHARGE FOR NEW S	SERVICE		
	FROM MAY 02 0	5 THRU MAY 28	06	
PE1P2	l Physical	Expanded Inte	rconnection Two-Wi	re Cr
	oss Conne	ect, Provision	ing	
	LO(CAL - KY - EC	5182	.03
	CHARGE FOR NEW	SERVICE	0.0	
	FROM MAY UZ U	5 THRU MAY 28	U6	
5RT 5F	; I Physical	Expanded inte	m Davi par Grand	es, 2
	-wire cro	CONNECT PC	Eleo	onnec 05
CTDC		JAL - KI - EC	2195	.05
CIRCU	CURPCE FOR NEW	SEDUTOE		
	EDOW WAY US U	SERVICE 6 THRU MAY 28	0.6	
TIFASI	I [Inbund]e	d Voice Loop	2-Wire Loop and G	round
OBADI	Start II	VL-SL1 Only	z mile, heep and e	
	LO(CAL - KY - EC	5182 - ZONE 2	13.81
CTRCI	ITT LOCATION 0001		0100 0000 0	
01100	TNITTAL ONE TIM	E CHARGE		
PE1P2	2 1 Physical	Expanded Inte	rconnection Two-Wi	re Cr
	oss Conn	ect, Provision	ing	
	LO	CAL - KY - EC	5182	33.67
CIRCU	JIT LOCATION 0002			
	INITIAL ONE TIM	E CHARGE		
UEASI	1 Unbundle	d Voice Loop,	2-Wire, Loop and G	round
	Start U	VL-SL1 Only		
	LO	CAL - KY - EC	5182 - ZONE 2	46.66
	INITIAL ONE TIM	E CHARGE		
SOME	C 1 CLEC Ser	vice Request H	rocessing, per Mec	haniz
	ed LSR			
	LO	CAL - KY - EC	5182	3.50

CONTINUED

BILL NO 502 Q59-1873 873

<pre>* * * DETAIL OF OTHER CHARGES AND CREDITS * * * BIP AMOUNT CIRCUIT LOCATION 0002 (CONT'D) NET EFFECT OF SO N4CF3F13 PON RL1041 PER MONTH FRACTIONAL ONE-TIME BILLED AMOUNT TOTAL - KY - EC 5182 0.00 13.89 83.83 97.72 MAY 01 06 SO N4CF4HQ9 PON L01080 OCL LOCATION PDCHKVLODS0 TELEPHONE NUMBER BTN502Q591873EARNING TN270M478036 CIRCUIT NUMBER 50.7VRU.513156.SC CIRCUIT LOCATION 0001 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 .03 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 PE1PE 1 Physical Expanded Interconnection Services, 2 -Wire Cross-Connect POT Bay, per Cross-Connec LOCAL - KY - EC 5182 .05 CIRCUIT LOCATION 0002 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SLI ONLY LOCAL - KY - EC 5182 - ZONE 2 .05 CIRCUIT LOCATION 0001 INITIAL ONE TIME CHARGE PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 - ZONE 2 .05 CIRCUIT LOCATION 0001 INITIAL ONE TIME CHARGE PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 - ZONE 2 .03.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SLI ONLY LOCAL - KY - EC 5182 - ZONE 2 .03.67 CIRCUIT LOCATION 002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SLI ONLY LOCAL - KY - EC 5182 - ZONE 2 .06 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SLI ONLY LOCAL - KY - EC 5182 - ZONE 2 .06 INITIAL ONE TIME CHARGE UEASL 1 CLEC Service Request Processing, per Mechaniz ed LSR</pre>				IN BJ OC	IVOICE NO ILL DATE IN 292D	502Q5918 MAY 29,2 PAGE	373-06149 2006 28
DIP AMOUNT 		* * *	DETAIL OF OTHER	CHARGES AN	ID CREDITS *	* *	
CIRCUIT LOCATION 0002 (CONT'D) NET EFFECT OF SO N4CF3F13 PON RL1041 PER MONTH FRACTIONAL ONE-TIME BILLED AMOUNT TOTAL - KY - EC 5182 0.00 13.89 83.83 97.72 WAY 01 06 SO N4CF4HQ9 PON LO1080 OCL LOCATION PDCHKYLDBS0 CLICCUIT NUMBER 50.TYNU.513156SC CIRCUIT NUMBER 50.TYNU.513156SC CIRCUIT LOCATION 0001 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 PEIP2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 .03 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 PEIP2 1 Physical Expanded Interconnection Services, 2 -Wire Cross-Connect POT Bay, per Cross-Connec LOCAL - KY - EC 5182 .05 CIRCUIT LOCATION 0002 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 PEIPE 1 Physical Expanded Interconnection Services, 2 -Wire Cross-Connect POT Bay, per Cross-Connec LOCAL - KY - EC 5182 .05 CIRCUIT LOCATION 0002 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SLI Only LOCAL - KY - EC 5182 - ZONE 2 13.81 CIRCUIT LOCATION 0001 INITIAL ONE TIME CHARGE PEIP2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SLI Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SLI Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SLI Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE SOMEC 1 CLEC Service Request Processing, per Mechaniz ed LSR					BIP		AMOUNT
CIRCUIT LOCATION 0002 (CONT'D) NET EFFECT OF SO N4CF3F13 PON RL1041 PER MONTH FRACTIONAL ONE-TIME BILLED AMOUNT TOTAL - KY - EC 5182 0.00 13.89 83.83 97.72 WAY 01 06 SO N4CF4HQ9 PON LO1080 OCL LOCATION PDCHKYLODS0 TELEPHONE NUMBER 8DTN5020591873EARNING TN270M478036 CIRCUIT NUMBER 8DTN5020591873EARNING TN270M478036 CIRCUIT LOCATION 0001 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 PE1P2 1 Physical Expanded Interconnection Two-Wire Cr 0 oss Connect, Provisioning LOCAL - KY - EC 5182 .03 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 PE1PE 1 Physical Expanded Interconnection Services, 2 -Wire Cross-Connect POT Bay, per Cross-Connec LOCAL - KY - EC 5182 .05 CIRCUIT LOCATION 0002 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 DUEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 .20NE 2 13.81 CIRCUIT LOCATION 0001 INITIAL ONE TIME CHARGE PE1P2 1 Physical Expanded Interconnection Two-Wire Cr 0 oss Connect, Provisioning LOCAL - KY - EC 5182 .33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE PE1P2 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 .33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 .33.67 CIRCUIT LOCATION 002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE SOMEC 1 CLEC Service Request Processing, per Mechaniz ed LSR							
0.00 13.89 83.83 97.72 MAY 01 06 SO N4CF4HQ9 PON LO1080 OCL LOCATION PDCHKYLODS0 TELEPHONE NUMBER BTN5020591873EARNING TN270M478036 CIRCUIT NUMBER SO.TYNU.513156SC CIRCUIT LOCATION 0001 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 .03 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 PE1PE 1 Physical Expanded Interconnection Services, 2 -Wire Cross-Connect POT Bay, per Cross-Connec LOCAL - KY - EC 5182 .05 CIRCUIT LOCATION 0002 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-S11 Only LOCAL - KY - EC 5182 .20NE 2 13.81 CIRCUIT LOCATION 0001 INITIAL ONE TIME CHARGE PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 .33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 .33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE SOMEC 1 CLEC Service Request Processing, per Mechaniz ed LSR	CIRCUIT NET EFFE PER N TOTAL	LOCATION 00 ECT OF SO N4 40NTH - KY - EC 5	002 (CONT'D) CF3F13 FRACTIONAL 5182	PON RL1041 ONE-5	L TIME	BILLED	AMOUNT
MAY 01 06 SO N4CF4HQ9 PON L01080 OCL LOCATION PDCHKYLODSO TELEPHONE NUMBER BTN502Q591873EARNING TN270M478036 CIRCUIT NUMBER 50.TYNU.513156SC CIRCUIT LOCATION 0001 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 .03 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 PE1PE 1 Physical Expanded Interconnection Services, 2 -Wire Cross-Connect POT Bay, per Cross-Connec LOCAL - KY - EC 5182 .05 CIRCUIT LOCATION 0002 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 13.81 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE SOMEC 1 CLEC Service Request Processing, per Mechaniz ed LSR		0.00	13.89		83.83		97.72
<pre>PEIP2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 .03 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 PEIPE 1 Physical Expanded Interconnection Services, 2 -Wire Cross-Connect POT Bay, per Cross-Connec LOCAL - KY - EC 5182 .05 CIRCUIT LOCATION 0002 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 13.81 CIRCUIT LOCATION 0001 INITIAL ONE TIME CHARGE PEIP2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE SOMEC 1 CLEC Service Request Processing, per Mechaniz ed LSR</pre>	MAY 01 (OCL LOCA IELEPHON CIRCUIT CIRCUIT CH	06 SO N4CI ATION PDCHK NE NUMBER B NUMBER 50.5 LOCATION 00 HARGE FOR NI FROM MAY 03	74HQ9 YLODS0 TN502Q591873EARNI TYNU.513156SC 001 EW SERVICE 2 06 THRU MAY 28	ING TN270M4	PON LO1080 78036		
PEIPE 1 Physical Expanded Interconnection Services, 2 -Wire Cross-Connect POT Bay, per Cross-Connec LOCAL - KY - EC 5182 .05 CIRCUIT LOCATION 0002 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 13.81 CIRCUIT LOCATION 0001 INITIAL ONE TIME CHARGE PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE SOMEC 1 CLEC Service Request Processing, per Mechaniz ed LSR	PE1P2 Ci	l Physic oss Co HARGE FOR NI FROM MAY 01	cal Expanded Inte onnect, Provision LOCAL - KY - EC EW SERVICE 2 06 THRU MAY 28	erconnection ning 5182 06	n Two-Wire C	r	.03
CIRCUIT LOCATION 0002 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 13.81 CIRCUIT LOCATION 0001 INITIAL ONE TIME CHARGE PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE SOMEC 1 CLEC Service Request Processing, per Mechaniz ed LSR	PElPE	1 Physic -Wire	cal Expanded Inte Cross-Connect PC LOCAL - KY - EC	erconnection DT Bay, per 5182	n Services, Cross-Conne	2 .c	.05
Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 13.81 CIRCUIT LOCATION 0001 INITIAL ONE TIME CHARGE PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE SOMEC 1 CLEC Service Request Processing, per Mechaniz ed LSR	CIRCUIT CI UEASI.	LOCATION 0 HARGE FOR N FROM MAY 0)02 EW SERVICE 2 06 THRU MAY 28 dled Voice Loop.	06 2-Wire, Lo	op and Groun	ıd	
CIRCUIT LOCATION 0001 INITIAL ONE TIME CHARGE PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE SOMEC 1 CLEC Service Request Processing, per Mechaniz ed LSR		Star	LOCAL - KY - EC	5182 - ZON	E 2		13.81
PE1P2 1 Physical Expanded Interconnection Two-Wire Cr oss Connect, Provisioning LOCAL - KY - EC 5182 33.67 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE SOMEC 1 CLEC Service Request Processing, per Mechaniz ed LSR	CIRCUIT	LOCATION U	JUI FIME CHARGE				
CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE UEASL 1 Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE SOMEC 1 CLEC Service Request Processing, per Mechaniz ed LSR	PE1P2	l Physi oss C	cal Expanded Inte onnect, Provision LOCAL - KY - EC	erconnectio ning 5182	n Two-Wire (Cr	33.67
UEASL l Unbundled Voice Loop, 2-Wire, Loop and Ground Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 46.66 INITIAL ONE TIME CHARGE SOMEC 1 CLEC Service Request Processing, per Mechaniz ed LSR	CIRCUIT	LOCATION 0 NITIAL ONE	DO2 FIME CHARGE				
ed LSR	UEASL	l Unbun Star NITIAL ONE	dled Voice Loop, t UVL-SL1 Only LOCAL - KY - EC TIME CHARGE	2-Wire, Lo 5182 - ZON	op and Grour E 2	ia	46.66
	SOMEC	ed LS	R R	riocessing,	het wechani	- 60	2 5 2

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502 059-1873 873 BILL NO INVOICE NO 502Q591873-06149 BILL DATE MAY 29,2006 PAGE 29 OCN 292D * * * DETAIL OF OTHER CHARGES AND CREDITS * * * AMOUNT BIP +CIRCUIT LOCATION 0002 (CONT'D) PON LO1080 NET EFFECT OF SO N4CF4HQ9 FRACTIONAL ONE-TIME BILLED AMOUNT PER MONTH TOTAL - KY - EC 5182 97.72 13.89 83.83 0.00 PON LO1074 MAY 01 06 SO N4CGRCP2 OCL LOCATION PDCHKYLODS0 TELEPHONE NUMBER BTN502Q591873EARNING TN270M477833 CIRCUIT NUMBER 50.TYNU.513151..SC CIRCUIT LOCATION 0001 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 1 Physical Expanded Interconnection Two-Wire Cr PE1P2 oss Connect, Provisioning .03 LOCAL - KY - EC 5182 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 1 Physical Expanded Interconnection Services, 2 PE1PE -Wire Cross-Connect POT Bay, per Cross-Connec .05 LOCAL - KY - EC 5182 CIRCUIT LOCATION 0002 CHARGE FOR NEW SERVICE FROM MAY 02 06 THRU MAY 28 06 1 Unbundled Voice Loop, 2-Wire, Loop and Ground UEASL Start UVL-SL1 Only LOCAL - KY - EC 5182 - ZONE 2 13.81 CIRCUIT LOCATION 0001 INITIAL ONE TIME CHARGE 1 Physical Expanded Interconnection Two-Wire Cr PE1P2 oss Connect, Provisioning 33.67 LOCAL - KY - EC 5182 CIRCUIT LOCATION 0002 INITIAL ONE TIME CHARGE 1 Unbundled Voice Loop, 2-Wire, Loop and Ground UEASL Start UVL-SL1 Only 46.66 LOCAL - KY - EC 5182 - ZONE 2 INITIAL ONE TIME CHARGE 1 CLEC Service Request Processing, per Mechaniz SOMEC ed LSR LOCAL - KY - EC 5182 3.50

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⊥⊥⊥	с ОИ	02 029-1012 013] E C	INVOICE NO BILL DATE DCN 292D	502Q5918 MAY 29,2 PAGE	373-06149 2006 30
		* * * DETAIL	OF OTHER CH	HARGES A	AND CREDITS *	* *	
					BIP		AMOUNT
	CIRCUIT LC NET EFFECT PER MON TOTAL -	DCATION 0002 (CON F OF SO N4CGRCP2 NTH FRAC KY - EC 5182	T'D) P(TIONAL	ON LO10 ONE-	74 -TIME	BILLED	AMOUNT
	(0.00	13.89		83.83		97.72
]	MAY 01 06 OCL LOCATI TELEPHONE CIRCUIT NU CIRCUIT LO CHAH FH	SO N4CGVKV4 ION PDCHKYRLDS1 NUMBER BTN502Q59 UMBER 50.TYNU.513 OCATION 0001 RGE FOR NEW SERVI ROM MAY 02 06 THF	1873EARNING 221SC CE W MAY 28 06	TN270M	PON RL1052 321546		
	PE1P2	l Physical Expa oss Connect, LOCAL -	nded Interc Provisionin KY - EC 51	onnecti g 82	on Two-Wire C:	ſ	.03
	CIRCUIT LC CHAI FI UEASL	RGE FOR NEW SERVI ROM MAY 02 06 THF 1 Unbundled Voi	CE RU MAY 28 06 .ce Loop, 2-	Wire, L	oop and Groun	d	
		Start UVL-SI	J Only - KY - EC 51	82 - ZO	NE 2		13.81
	CIRCUIT LO	OCATION 0001 TIAL ONE TIME CHA	ARGE		on Two-Wire C	r	
	PEIFZ	oss Connect, LOCAL -	Provisionin - KY - EC 51	ig 82	OU IMO MITE C	±-	33.67
	CIRCUIT LO	OCATION 0002 TIAL ONE TIME CHA	ARGE				
	UEASL	1 Unbundled Vos Start UVL-SI LOCAL -	ice Loop, 2- 51 Only - KY - EC 51	Wire, L .82 - ZO	oop and Groun NE 2	d	46.66
	INI SOMEC	TIAL ONE TIME CHA 1 CLEC Service	ARGE Request Pro	cessing	, per Mechani	Z	
		ed LSR LOCAL -	- KY - EC 51	.82			3.50
	NET EFFEC PER MO	T OF SO N4CGVKV4 NTH FRAG	F	ON RL10 ONE	52 -TIME	BILLED	AMOUNT

0.00	13.84	83.83	97.67

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===== BILL		2 059-1873 873			
		2 200 1010 010	INVOICE NO BILL DATE OCN 292D	502Q59 MAY 29 Page	1873-06149 ,2006 31
					U.s.
		* * * DETAIL OF OTHER CHA	ARGES AND CREDITS	* * *	
			BIP		AMOUNT
	MAY 01 06 OCL LOCATIO TELEPHONE N	SO N4CHCFM5 N PDCHKYLODS0 UMBER BTN502Q591873EARNING 1	PON LO1047 FN270M450816		
	CIRCUIT NUM	BER 50.TYNU.513126SC ATION 0001			
	FROI	E FOR NEW SERVICE M MAY 02 06 THRU MAY 28 06			
	PE1P2	1 Physical Expanded Interco	nnection Two-Wire	Cr	
		oss Connect, Provisioning	2		03
	CHARG	E FOR NEW SERVICE	5		
	FRO	M MAY 02 06 THRU MAY 28 06			
	PE1PE	1 Physical Expanded Interco	nnection Services,	2	
		-Wire Cross-Connect POT B LOCAL - KY - EC 518	ay, per cross-conn 2	ec	. 0.5
	CIRCUIT LOC.	ATION 0002	Lad		
	CHARG	E FOR NEW SERVICE			
	FRO	M MAY 02 06 THRU MAY 28 06		,	
	UEASL	1 Unbundled Voice Loop, 2-W	ire, Loop and Grou	na	
		LOCAL - KY - EC 518	2 – ZONE 2		13.81
	CIRCUIT LOC	ATION 0001			
	INITI	AL ONE TIME CHARGE			
	PE1P2	1 Physical Expanded Interco	nnection Two-Wire	Cr	
		oss Connect, Provisioning	2		33 67
	CIRCUIT LOC	ECCAL = KI = EC JIC	2		55.07
	INITI	AL ONE TIME CHARGE			
	UEASL	1 Unbundled Voice Loop, 2-W	ire, Loop and Grou	nd	
		Start UVL-SL1 Only			
	* 11 * **	LOCAL - KY - EC 518	2 – ZONE 2		46.66
	INITI	AL UNE TIME CHARGE	essing per Mechan	iz	
		ed LSR	coorny, per mechan		
		LOCAL - KY - EC 518	2		3.50

]	IET EFFECT OF SO N4CHCFM5 PER MONTH FRACTIONAL		PON LO1047 ONE-TIME	BILLED AMOUN	ILLED AMOUNT	
	TOTAL -	KY - EC 5182 0.00	13.89	83.83	97.7	12
					CONT:	[NUE]
===== 2 T T.T.	======================================	 502 059-1873 8	 73			
		200 <u>2</u> 00 - 100 - 1		INVOICE NO BILL DATE OCN 292D	502Q591873-00 MAY 29,2006 PAGE 32	5149
		* * * DET	AIL OF OTHER	CHARGES AND CREDITS *	* * *	
т				BIP	AMO	UNT
T	MAY 01 06	5 SO N4CLB191		 PON MA1076	Nanotation (
	TELEPHONE CIRCUIT N CIRCUIT I CHA PE1P2	NUMBER BTN502 NUMBER 50.TYNU. OCATION 0001 ARGE FOR NEW SE FROM MAY 02 06 1 Physical E	Q591873EARNI 512716SC RVICE THRU MAY 28 xpanded Inte	NG TN270M155121 06 rconnection Two-Wire (Cr	
	CHA	LOCF ARGE FOR NEW SE FROM MAY 02 06	L - KY - EC RVICE THRU MAY 28	06		03
	PE1PE	1 Physical B -Wire Cros LOCA	Expanded Inte ss-Connect PC AL - KY - EC	rconnection Services, T Bay, per Cross-Conne 5182	2 ec	05
	CIRCUIT I CHA UEASL	LOCATION 0002 ARGE FOR NEW SE FROM MAY 02 06 1 Unbundled	CRVICE THRU MAY 28 Voice Loop,	06 2-Wire, Loop and Grou	nd	
		Start UVI LOCA	J-SL1 Only AL - KY - EC	5182 - ZONE 1	9.	50
	CIRCUIT I INI PE1P2	LOCATION 0001 ITIAL ONE TIME 1 Physical F	CHARGE Expanded Inte	erconnection Two-Wire	Cr	
	<i>C</i>	oss Connec LOCA	ct, Provision AL - KY - EC	ling 5182	33.	67
	CIRCUIT I IN UEASL	LOCATION 0002 ITIAL ONE TIME 1 Unbundled	CHARGE Voice Loop,	2-Wire, Loop and Grou	nd	
	-, 200 m = And	Start UVI LOCA	L-SL1 Only AL - KY - EC	5182 - ZONE 1	46.	66

INITIAL ONE	TIME CHARGE			
SOMEC 1 CLEC	Service Request Pr	rocessing, per	Mechaniz	
ed LS	R			
	LOCAL - KY - EC	5182		3.50
NET EFFECT OF SO N	4CLB191	PON MA1076		
PER MONTH	FRACTIONAL	ONE-TIME	BII	LLED AMOUNT
TOTAL - KY - EC	5182			
0.00	9.58	83.8	3	93.41

EXHIBIT SET - 3

JUN 01 06 SO N4G1JKW8 PON MA2155	
OCL LOCATION PDCHKYMADS0	
TELEPHONE NUMBER BTN502Q591873EARNING TN270M323316	
CIRCUIT NUMBER 50.TYNU.516065SC	
CIRCUIT LOCATION 0001	
CHARGE FOR NEW SERVICE	
FROM JUN 02 06 THRU JUN 28 06	
PE1P2 1 Physical Expanded Interconnection Two-Wire Cr	
oss Connect, Provisioning	
LOCAL - KY - EC 5182	.03
CHARGE FOR NEW SERVICE	
FROM JUN 02 06 THRU JUN 28 06	
PEIPE 1 Physical Expanded Interconnection Services, 2	
-Wire Cross-Connect POT Bay, per Cross-Connec	0.5
LOCAL - KY - EC 5182	.05
CIRCUIT LOCATION 0002	
CHARGE FOR NEW SERVICE	
FROM JUN 02 06 THRU JUN 28 06	
UEASL I Unbundled Voice Loop, 2-Wire, Loop and Ground	
Start UVL-SLI Only	0.00
LOCAL - KY - EC 5182 - ZONE I	9.20
CIRCUIT LOCATION UUUI	
INITIAL ONE TIME CHARGE	
PEIPZ I Physical Expanded Interconnection iwo-wife Cr	
OSS CONNECT, Provisioning	73 67
EUCAL = KI = EC JIOZ	55.07
TNITUIAL ONE TIME CHADCE	
UEASI 1 Unbundled Voice Loop 2-Wire Loop and Ground	
Start IIVL-SL1 Only	
LOCAL - KY - EC 5182 - ZONE 1	46.66
INITIAL ONE TIME CHARGE	
SOMEC 1 CLEC Service Request Processing, per Mechaniz	
ed LSR	
LOCAL - KY - EC 5182	3.50

				CONTINUED	
			INVOICE NO BILL DATE OCN 292D	502Q59 JUN 29 PAGE	1873-06180 ,2006 444
* * *	DETAIL OF OTHER	CHARGES	AND CREDITS	* * *	
			BIP		AMOUNT
CIRCUIT LOCATION 000 NET EFFECT OF SO N40 PER MONTH TOTAL - KY - EC 51	2 (CONT'D) 31JKW8 FRACTIONAL 82	PON MA2 ON	155 E-TIME	BILLE	D AMOUNT
0.00	9.28		83.83		93.11