KENTUCKY POWER COMPANY Demand Side Management Status Report

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Case No. 2005.00333

August, 2005

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American Electric Power 101A Enterprise Drive PO Box 5190 Frankfort, KY 40602-5190 www aep.com



August 15, 2005

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PUSILIC SERVICE COMMINSION

Elizabeth O'Donnell, Executive Director Kentucky Public Service Commission P. O. Box 615 211 Sower Boulevard Frankfort, KY 40602

Dear Ms. O'Donnell:

Case No. 2005-00333 Re:

In the Matter of the Joint Application Pursuant to 1994 House Bill No. 501 for the Approval of Kentucky Power Company (KPCo/Company) Collaborative Demand-Side Management Programs, and for Authority to Implement a Tariff to Recover Costs, Net Lost Revenues and Receive Incentives associated with the Implementation of the KPCo Collaborative Demand-Side Management Programs.

Pursuant to the Commission's Order dated May 22, 1996, enclosed are an original and ten copies of the Joint Applicants' nineteenth six-month status report and the specific program evaluation reports pursuant to Commission order for extending programs past December 31, 2005. The status report and the accompanying evaluation reports describe the operation and progress of the Demand-Side Management Plan.

Specifically, the Joint Applicants seek authority for Kentucky Power, in conjunction with its utility services and pursuant to the 1994 House Bill No. 501, to implement the enclosed revised electric tariff to recover costs associated with the implementation of demand-side management programs, which include net lost revenues and incentives related to those programs.

In this filing, the DSM Collaborative is requesting Commission approval for a three-year extension of Kentucky Power's Targeted Energy Efficiency Program, High Efficiency Heat Pump – Mobile Home Program, Mobile Home New Construction Program and Modified Energy Fitness Program. Evaluation reports for the first two years of the previous three-year extension (2003 - 2004) have been provided to justify the continuation of the programs.

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The DSM Collaborative is also requesting Commission approval to increase annual participation levels for the Modified Energy Fitness Program to 1,000 customers per year due to the customer's overwhelming endorsement of the program. With the current backlog of customers, the Company and the implementation contractor (Honeywell, DMC Services) both agree that the annual achievement of 1,000 energy audits is feasible.

The DSM Collaborative is also requesting Commission approval to discontinue the incentive at the end of the 2005 calendar year for the installation of high efficiency air conditioning in the Mobile Home New Construction Program due to lower than expected participation levels and the revised Federal energy efficiency standards that are scheduled to go into effect on January 23, 2006.

On April 14, 2005, the Department of Energy's Office of Hearing and Appeals (OHA) granted Nordyne's application for exception relief from the 2006 13.0 SEER requirement for split system air-conditioners of the 3 to 5 ton capacity. The OHA granted Nordyne's application, which in effect would permit a 12.0 SEER air-conditioning system to be installed in HUD-Code homes until January 1, 2010. Only Nordyne 12.0 SEER air-conditioning systems will be allowed to be installed in HUD-Code homes. Since 70% of the manufactured housing dealers use Nordyne equipment, this exception eliminates any possibility of upgrading air-conditioning systems next year. Therefore, the DSM Collaborative is recommending the measure for high efficiency air-conditioning be discontinued December 31, 2005.

The commercial DSM programs were discontinued December 31, 2002. The Company has continued to collect lost revenues for the installed energy conservation measures in the Commercial Smart Incentive Program in accordance with the sunset provision contained in the original filing. The Company will discontinue collecting lost revenues December 31, 2005. The DSM Collaborative is requesting Commission approval to cease applying the DSM factor to the commercial sector bills with the last billing cycle in December 2005. Any over or under collection amount would be proposed to be rolled into the residential sector as was done when the industrial sector's DSM programs were discontinued.

After updating the input files with 2005 data and running the B/C calculations, the cost-effectiveness of the programs were high compared to previous evaluation results. To determine which of the 2005 components contributed to the increased cost-effectiveness, the 2002 values were inserted into the calculations one at a time. In doing so, the analysis showed that the marginal costs, emission costs,

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and On Peak and Off Peak system sales contributed significantly (greater than 0.1 impact) to the B/C ratios. The summary also shows the changes in the values of those components. The changes in amounts are computed by subtracting the 2002 values from the 2005 values. Therefore, a positive number indicates an increase in a value from 2002 to 2005. The attached summary (Appendix A of this letter) of the Benefit/Cost ratios explains the significant increase in the cost-effectiveness of the DSM programs. As a package, the four residential programs set forth in this filing have a combined TRC Benefit/Cost Ratio of 3.66 (excluding TRC for air conditioning measure in the Mobile Home New Construction Program).

The revised DSM Adjustment clause factor for each customer sector has been agreed upon and is proposed by the DSM Collaborative (see Exhibit C, Column 4, Lines 12 and 25). The proposed factor for the residential and commercial sectors is the midpoint between the ceiling and the floor calculations as demonstrated on Exhibit C. The floor was calculated by taking the Collaborative's projected remaining fourth quarter position (see Exhibit C, Column 4, Lines 2 and 15) and dividing by the adjusted estimated sector KWH sales for the remaining fourth quarter (see Exhibit C, Column 4, Lines 10 and 23). The ceiling was calculated by taking the Collaborative's projected remaining fourth quarter (see Exhibit C, Column 4, Lines 10 and 23). The ceiling was calculated by taking the Collaborative's projected remaining fourth quarter position (see Exhibit C, Column 4, Lines 4 and 17) and dividing by the adjusted estimated sector KWH sales for the remaining fourth quarter (see Exhibit C, Column 4, Lines 10 and 23).

The Joint Applicants request the Commission to approve the following:

- (1) A request for a three-year extension of the Targeted Energy Efficiency Program, the High Efficiency Heat Pump – Mobile Home Program, the Mobile Home New Construction Program and the Modified Energy Fitness Program.
- (2) The DSM Collaborative's request to increase annual participation levels for the Modified Energy Fitness Program to 1,000 audits per year.
- (3) The DSM Collaborative's request to discontinue the incentive for the installation of high efficiency air conditioning in the Mobile Home New Construction Program at the end of the 2005 calendar year.

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- (4) The four residential programs as set forth in our filing. The four Programs as a package have a TRC Benefit/Cost Ratio of 3.66 (excluding TRC for air conditioning measure in the Mobile Home New Construction Program).
- (5) The Experimental DSM Electric Tariff to become effective September 28, 2005. This will allow the Company to utilize new factors with the first billing cycle in October 2005.

As is customary, the Company requests the Commission return a stamped copy of the revised tariff sheet upon approval. If you have any questions please contact me at (502) 696-7010.

Sincerely,

Engthenor

Errol K. Wagner Director of Regulatory Services

enclosure

APPENDIX A

Summary

The following shows which changes in data contributes to benefit/cost ratios that are higher than those seen historically for Mobile Home Heat Pump and Mobile Home New Construction programs. Updates to marginal costs, emissions, and system sales files were the drivers for the higher B/C ratios.

Marginal costs for the On Peak period increased up to 118% and for Off Peak increased up to 68% due to increases in coal cost and SO2 and NOx allowance costs. Emissions rates for SO2 increased a maximum of 96% while CO2 and NOx decreased 15% and 33% respectively. System sales utilization decreased 35% and 80% for On Peak and Off Peak, respectively, from the 2002 file. The combination of these changes results in the higher B/C ratios.

B/C Ratio Analysis

The following shows where the rise in the cost/benefit ratios comes from for the Mobile Home Heat Pump and Mobile Home New Construction DSM programs.

The methodology for taking a closer look at the B/C ratios was to start with all of the 2005 input files and then add in 2002 input files one at a time to see which files had significant impacts (greater that 0.1 impact) on any B/C ratio. The files that commonly drove this magnitude of change were the marginal cost, emissions, and the system sales files. Once all of the 2002 input files were used to determine the B/C ratio, the ratios fell in line with historical magnitudes.

Table 1 shows the B/C ratios for the MHHP program, and how they change by adding back in the 2002 input files.

	TRC	PART.	UC	RIM
All 2005 Input Files	5.53	3.49	4.42	0.75
Use 02 MC File	-1.29	0.00	-1.02	-0.18
Use 02 SS File	0.38	0.00	0.30	0.06
Use 02 TD File	0.00	0.00	0.00	0.00
Use 02 EM File	-2.87	0.00	-2.30	-0.16
Use 02 XV File	0.00	0.00	0.00	0.00
All 2002 Input Files	1.75	3.49	1.40	0.47

Table 1: MHHP B/C Ratios Change with Addition of 2002 Input Files

Tables 2 and 3 show the B/C ratios for the MHNC program, heat pump and high efficiency AC respectively, and how they change by adding back in the 2002 input files.

	TRC	PART.	UC	RIM
All 2005 Input Files	4.14	2.37	6.60	0.78
Use 02 MC File	-0.97	0.00	-1.54	-0.18
Use 02 SS File	0.29	0.00	0.46	0.06
Use 02 TD File	0.00	0.00	0.00	0.00
Use 02 EM File	-2.27	0.00	-3,62	-0.15
Use 02 XV File	0.00	0.00	0.00	0.00
All 2002 Input Files	1.19	2.37	1.90	0.51

Table 2: MHNC Heat Pump B/C Ratios Change with Addition of 2002 Input Files

Table 3: MHNC High Efficiency AC B/C Ratios Change with Addition of 2002 Input Files

	TRC	PART.	UC	RIM
All 2005 Input Files	5.15	1.69	5.35	1.60
Use 02 MC File	-0.33	0.00	-0.35	-0.11
Use 02 SS File	0.13	0.00	0.13	0.04
Use 02 TD File	0.00	0.00	0.00	0.00
Use 02 EM File	-3.44	0.00	-3.58	-0.66
Use 02 XV File	0.00	0.00	0.00	0.00
All 2002 Input Files	1.5	1.69	1.55	0.87

The files that frequently contribute significant changes to the B/C ratios include the marginal cost, emissions, and the system sales files.

Marginal Cost

The \$/MW energy delta shown in Table 4 results from subtracting the 2002 marginal cost from the 2005 marginal energy cost. Therefore, a positive number indicates an increase in marginal energy costs from 2002.

The marginal energy costs rose with double digit increases for most years and, in some cases, increased over 100% due to increases in coal cost and SO2 and NOx allowance costs. The only period for which there was a decrease was for off peak periods beginning in 2015. With the increase in marginal energy costs, DSM measures became more beneficial for all but the Participant Test.

Year	Winter 0	On Peak	Winter	Off Peak	Sum	mer On Peak	Sumn	ner Off Peak
2005	\$	13.00	\$	9.77	\$	16.31	\$	8.08
2006	\$	20.90	\$	10.55	\$	15.54	\$	7.40
2007	\$	16.81	\$	7.17	\$	9.91	\$	4.85
2008	\$	15.19	\$	8.22	\$	11.78	\$	4.77
2009	\$	14.88	\$	6.73	\$	12.28	\$	3.49
2010	\$	16.20	\$	7.51	\$	10.19	\$	1.83
2011	\$	21.20	\$	8.34	\$	15.59	\$	1.49
2012	\$	25.18	\$	7.38	\$	14.47	\$	0.50
2013	\$	17.99	\$	3.75	\$	15.65	\$	0.62
2014	\$	14.61	\$	1.23	\$	12.49	\$	(1.58)
2015	\$	20.72	\$	(5.40)	\$	11.01	\$	(3.37)
2016	\$	22.31	\$	(2.06)	\$	16.57	\$	(1.61)
2017	\$	23.81	\$	(3.28)	\$	17.07	\$	(1.41)
2018	\$	23.95	\$	(5.08)	\$	16.14	\$	(1.96)
2019	\$	26.95	\$	(3.33)	\$	19.23	\$	(0.77)
2020	\$	29.59	\$	(2.20)	\$	21.93	\$	0.38

Table 4: 2005 Marginal Energy Cost Minus 2002 Marginal Cost in \$/MW

Emissions

The \$/MWh delta shown in Table 5 results from subtracting the 2002 emission rates from the 2005 emission rates. Therefore, a positive number indicates an increase in emission rates from 2002.

Data Descriptions:

SO2	SO2 emissions rates for all units
CO2	CO2 emissions rates for all units
NOx	NOx emissions rates for all units
SO2v	Value of SO2 emissions allowance

In percentage terms, there were decreases for all but SO2 emissions. The largest magnitude of increase was for SO2, with decreases for CO2 and NOX. These changes would affect all but the Participant test.

Year	so2 (Ibs/MWh)	`co2 (lbs/MWh)	^າ nox (lbs/MWh) ້	so2v\$ (\$/to
2005	-0.2	-450.9	-2.3	467.0
2006	0.5	-491.1	-2.6	502.0
2007	1.0	-669.0	-2.9	486.0
2008	3.9	-312.4	-2.2	469.0
2009	1.1	-329.5	-1.6	475.0
2010	-1.2	-258.0	-3.0	480.0
2011	-4.4	-766.7	-3.8	458.0
2012	-0.6	-690.8	-3.4	368.0
2013	-1.4	-966.0	-3.3	455.0
2014	-1.5	-980.1	-2.9	592.0
2015	1.0	-753.6	-1.5	578.0
2016	1.0	-756.4	-1.5	564.0
2017	1.2	-714.4	-1.3	550.0
2018	2.4	-639.2	-0.8	535.0
2019	2.4	-634.5	-0.8	519.0
2020	2.4	-634.5	-0.8	519.0

Table 5: 2005 Emissions Minus 2002 Emissions

System Sales

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The \$/MW delta shown in Table 6 results from subtracting the 2002 system sales from the 2005 system sales. Therefore, a positive number indicates an increase from 2002.

In percentage terms, the Net Realization was a significant increase until 2014, when it decreased slightly relative to the 2002 input file. The utilization rates in the 2002 input file were set at 100%, and have been adjusted downward based on a February 2005 PROMOD run. The 100% utilization accounts for how the B/C ratios for all but the Participant Test increase in the sensitivity analysis when the 2002 system sales file is used.

Year Net I	Realization (\$/MWh)	Total (% utilization)	Peak (% utilization)	Off Peak (% utilization)
2005	6.5	-65.0	-35.0	-80.0
2006	8.2	-65.0	-35.0	-80.0
2007	6.8	-65.0	-35.0	-80.0
2008	8.3	-65.0	-35.0	-80.0
2009	8.1	-65.0	-35.0	-80.0
2010	8.8	-65.0	-35.0	-80.0
2011	5.9	-65.0	-35.0	-80.0
2012	4.3	-65.0	-35.0	-80.0
2013	2.1	-65.0	-35.0	-80.0
2014	-0.1	-65.0	-35.0	-80.0
2015	-0.2	-65.0	-35.0	-80.0
2016	-0.3	-65.0	-35.0	-80.0
2017	-0.3	-65.0	-35.0	-80.0
2018	-0.3	-65.0	-35.0	-80.0
2019	-0.3	-65.0	-35.0	-80.0
2020	-0.3	-65.0	-35.0	-80.0

Table 6: 2005 System Sales Minus 2002 System Sales

P.S.C. ELECTRIC NO. 7

The DSM adjustment shall be filed with the Commission ten (10) days before It is scheduled to go into effect, along with all the necessary supporting data to justify the amount of the adjustments which shall include data and information as may be regulated to be filed with the Commission under this regulation shall be open and made available for public impaction at the office of the Public Service Commission pursuant to the provisions of KRS is 1870 to 61.884. The resulting range for each customer sector per KWH during the three-year Experimental Demand-Side Management Plan is as follows: <u>CUSTOMER SECTOR</u> <u>(S Per KWH)</u> (S Per KWH) (S Per		EXPERIMENTAL DEM			AUSE (Cont'd.)	
along with all the necessary supporting data to justify the amount of the adjustments which shall include data and information as may be required to be filed with the Commission under this regulation shall be open and made available for public inspection at the office of the Public Service Commission pursuant to the provisions of KRS 61 870 to 51 8870 to 51 8870 to 51 8870 to 51 8870 to 50 887. 7 The resulting range for each customer sector per KWH during the three-year Experimental Demand-Side Management Plan is a follows:	<u>RATE</u> . (Cont'd.)				
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Issued by authority of an Order of the Public Service Commission in Case No. dated

	KENTUCKY POWER COMPANY DERIVATION OF 3 SECTOR SURCHARGES FOR 3 YR		Exhibit C			
	EXPERIMENT				PAGE 1 of	13
	RESIDENTIAL SECTOR	TOTAL YEARS 1 thru 9,	YEAR 10 (2005)	YEAR 10 (2005)	YEAR 10 (2005)	TOTAL
			1st HALF	3rd QTR	4th QTR	
		(1)	(2)	(3)	(4)	(5)
1	CURRENT PERIOD AMOUNT TO BE RECOVERED	\$6,866,991	\$415,281	\$201,436	\$197,054	\$7,680,762
	CUMULATIVE (OVER)/UNDER COLLECTION 18 MOS. RETROACTIVE(OVER)/UNDER ADJUSTMENT	0 (41,824)	168,816 0	149,830 0	207,761 \$0	0 (\$41,824
	TOTAL TO BE RECOVERED	6,825,167	584,097	351,266	404,815	7,638,938
6	TOTAL AMOUNT RECOVERED EXPECTED FUTURE RECOVERIES	6,646,518	434,267 0	0 143,505	0 306,366	\$7,080,785 \$449,871
7	TRANSFER PORTION OF BALANCE FROM INDUSTRIAL	(9,833)	0	0	0	(\$9,833
8	(OVER)/UNDER COLLECTION TO BE REFUNDED	\$168,816	\$149,830 	\$207,761	\$98,449	\$98,449
9	AMOUNT TO BE RECOVERED				\$404,815	
10	ADJ. ESTIMATED SECTOR KWH - YEAR 10			569,466,200	649,080,700	
41.V.	SURCHARGE RANGE (\$ PER KWH)					
11 12	FLOOR (CARRYOVER) MIDPOINT - proposed rate	COL 4, L 2 / COL.	4, L 10	0.000252	0.000320 0.000472	
13	CEILING (TOTAL COST)	COL. 4, L 4 / COL.	4, L 10 -	0.000202	0.000624	n mana kanalan kanalan Kanalan kanalan
	COMMERCIAL SECTOR	TOTAL YEARS 1 thru 9	YEAR 10 (2005)	YEAR 10 (2005)	YEAR 10 (2005)	TOTAL
_			1st HALF	3rd QTR	4th QTR	
		(1)	(2)	(3)	(4)	(5)
	CURRENT PERIOD AMOUNT TO BE RECOVERED	\$2,854,245	\$27,168	\$10,972	\$6,933	\$2,899,31
	CUMULATIVE (OVER)/UNDER COLLECTION 18 MOS. RETROACTIVE(OVER)/UNDER ADJUSTMENT	0	(5,565) 0	2,033	10,792 0	\$1,52
	TOTAL TO BE RECOVERED					
18	TOTAL AMOUNT RECOVERED	2,855,765 2,858,052	21,603 19,570	13,005 0	17,725 0	2,900,83 \$2,877,62
	EXPECTED FUTURE RECOVERIES TRANSFER PORTION OF BALANCE FROM INDUSTRIAL	(3,278)	0	2,213 0	14,402	\$16,61 (\$3,27
21	(OVER)/UNDER COLLECTION TO BE REFUNDED	(\$5,565)	. \$2.033	\$10.792	\$3,323	
		2=========	========	#10,752	=========	\$3,32
22	AMOUNT TO BE RECOVERED				\$17,725	
23	ADJ. ESTIMATED SECTOR KWH - YEAR 10			368,800,200	261,854,100	***
0.4	SURCHARGE RANGE (\$ PER KWH) FLOOR (CARRYOVER)		4 1 00		0.00000.00	
24 25	MIDPOINT - proposed rate	COL. 4, L 15 / COL	1	0.000006	0.000041 0.000055	
26	CEILING (TOTAL COST)	COL. 4, L 17 / COL	. 4, L 23		0.000068	
ene Vituan		TOTAL YEARS	YEAR 10	YEAR 10	YEAR 10	
	INDUSTRIAL SECTOR	1 thru 9	(2005) 1 st	(2005) 3rd	(2005) 4th	TOTAL
		(1)	HALF (2)	QTR (3)	QTR (4)	(5)
~-						
28	CURRENT PERIOD AMOUNT TO BE RECOVERED CUMULATIVE (OVER)/UNDER COLLECTION 18 MOS. RETROACTIVE(OVER)/UNDER ADJUSTMENT	\$79,026	\$0 0 0	\$0 0 0	\$0 0	\$79,02
					V	\$
	TOTAL TO BE RECOVERED TOTAL AMOUNT RECOVERED	79,026	0	0	0	79,02 \$92,13
	EXPECTED FUTURE RECOVERIES TRANSFER BALANCE TO RESIDENTIAL & COMMERCIAL	0	0	0	0	\$
	(OVER)/UNDER COLLECTION TO BE REFUNDED					\$13,11
J4		\$0	\$0	\$0 =========	\$0 =========	\$
35	AMOUNT TO BE RECOVERED	· · · · · · · · · · · · · · · · · · ·			\$0	
36	ADJ. ESTIMATED SECTOR KWH - YEAR 10			300,935,400	324,936,600	
37	SURCHARGE RANGE (\$ PER KWH) FLOOR (CARRYOVER)				0.000000	
38	MIDPOINT				0.000000	
39	CEILING (TOTAL COST) - proposed rate				0.00000	

1996				aaa.								
KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YR PROGRAM	10GRAM										Exhibit C Page 2 of	13
YEAR 1	NEW	CUMULATIVE	TOTAL ESTIMATED	TOTAL ACT.	NET LOST	TOTAL	NET LOST REVENIIE	TOTAL NET •	EFFICIENCY INCENTIVE	MAXIMIZING	TOTAL .	TOTAL EST. COSTS TO BE
PROGRAM DESCRIPTIONS	NUMBER	NUMBER	PER PARTICIPANT	COSTS	(KWH/PARTIC)	KWHYR	(\$/KWH)	REVENUES (8)	(EX. C, PG.9B) (9)	(5% of COSTS) (10)	INCENTIVE (11)	RECOVERED
	(1)	1	(6)	(4) (1)X(3)	(c)	(0) (2)X(5)		(6)X(7)		(4)X(5%)	(9)+(10)	(4)+(8)+(11)
RESIDENTIAL PROGRAMS Energy Fitness	552		\$22	\$122,351	2,690	398,120		\$12,397	\$43,177		\$43,177	\$177,925
Targeted Energy Efficiency - All Electric - Non-All Electric	223	3 101 35	\$1,026.88 \$372.19	\$228,994	5,570	23,800	\$0.03 \$0.03	\$17,513 \$744	\$719	\$11,450	\$11,450 \$719	\$257,957
Compact Fluorescent Bulb	269		\$2	\$15,081	62	4,526		\$140	\$425		\$425	\$15,646
High · Efficiency Heat Pump · Resistance Heat · Non Resistance Heat	527	216	\$73.49 \$61.31	\$39,611	2,275	491,400	\$0.03 \$0.03	\$15,292	\$10,634 \$8,796		\$10,634 \$8,796	\$65,537 \$46,321
High - Efficiency Heat Pump - Mobile Home	356	158	\$496.95	\$176,914	2,160	341,280	\$0.03	\$10,617	\$13,834		\$13,834	\$201,365
Mobile Home New Construction	70	22	\$292.69	\$20,488	0	0				\$1,024	\$1,024	\$21,512
TOTAL RESIDENTIAL PROGRAMS	2,610	959		\$663,291		1,989,174		\$61,918	\$77,585	\$12,474	\$90,059	\$815,268
COMMERCIAL PROGRAMS									ę	U U U U U U U U U U U U U U U U U U U		
Smart Audit - Class 1 - Class 2 Smart Financing - Existing Building	91	-	\$1,258.51 \$1,875.40 \$5,794.00	\$114,524 \$9,377 \$5,794	0 22,000	000	\$0.04	80	\$00 \$506	\$469	\$5/,726 \$469 \$506	\$120,250 \$9,846 \$6,300
Smart Financing - New Building	0	0		\$0	30,600	0		D#	0.00 9052			4136 396
101AL CUMMERCIAL PROGRAMS												
INDUSTRIAL PROGRAMS - (W/Est. Opt-Outs Removed)												
Smart Audit - Class 1 Smart Audit - Class 2	15		\$149.40	\$2,241	00	00			\$0	\$112	\$112 \$898	\$2,353
Smart Financing - General				\$3,919	28,200	0	\$0.04	05	\$0 \$	\$196 &0	\$196	\$4,115
Smart Financing - Compressed Air System				D¢	164,800	>			2			
TOTAL INDUSTRIAL PROGRAMS	17	N		\$24,120		0		\$0	\$0	\$1,206	\$1,206	\$25,326
TOTAL COMPANY	2,724			\$817,106		1,989,174		\$61,918	\$78,091	\$19,875	\$97,966	\$976,990
Lost revenue and efficiency incentives are based on initial values per the settlement agreement.	d on initial value.	s per the settlemer	nt agreement.									
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KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 1997											Exhibit C PAGE 3A of	13
				111	NET LOCT	TOTAL	NETIOST	TOTAL NET •	EFFICIENCY	MAYIMIZING		TOTAL EST.
	PARTICIPANT	PARTICIPANT	PROGRAM COSTS	PROGRAM	REV/6 MOS	GS	REVENUE	LOST	INCENTIVE	INCENTIVE	TOTAL .	COSTS TO BE
PROGRAM DESCRIPTIONS	NUMBER (1)	NUMBER	PER PARTICIPANT	COSTS (4)	(KWH/PARTIC)	KWH/6 MOS (6)	(\$/KWH) (7)	REVENUES (8)	(EX. C, PG.98) (9)	(5% of COSTS) (10)	(11)	HECOVEREU (12)
	1.1	1-1	121	(1)X(3)		(2)X(5)		(6)X(7)		(4)X(5%)	(9)+(10)	(4)+(8)+(11)
HESIDENTIAL PHOGHAMS Energy Fitness	22		8260	\$71.167	1.345	875,595		\$27,266	\$21,354	n/a	\$21,354	\$119,787
Targeted Energy Efficiency - All Electric	118	8 279	, 0,	\$96,638	2,785	777,015	\$0.03	\$24,188		\$4,832	\$4,832	\$125,658
- Non-Ali Electric	2		\$88	\$2,294	340	29,920		\$935		n/a	707\$	40-
Compact Fluorescent Bulb		0 269	6	\$0	31	8,339	\$0.03	\$258	\$0	n/a	\$0	\$258
High - Efficiency Heat Pump - Resistance Heat	123	3 590	0 \$2.58	\$317	1,138	671,420	\$0.03	\$20,895	\$2,427	n/a	\$2,427	\$23,639
- Non Hesistance Heat	21		\$2	\$318	407	230,407		+DC'/¢	010.24	1/14	0.0120	10.100
High Efficiency Heat Pump - Mobile Home	109	9 403	3 \$157.87	\$17,208	1,080	435,240	\$0.03	\$13,540	\$4,236	n/a	\$4,236	\$34,984
Mobile Home New Construction	-	12 78	\$635.17	\$7,622	0	0	n/a			\$381	\$381	\$8,003
TOTAL RESIDENTIAL PROGRAMS	785	5 2.939		\$195.564		3,033,996		\$94,446	\$30,339	\$5,213	\$35,552	\$325,562

COMMINICACIÓN FROGRAMOS	24	3 207	\$264	\$64,152	0	0		n/a		\$3,208	\$3,208	\$67,360
- Class 2	11		\$2,705.	\$29,755	0	0	n/a	n/a	\$0	\$1,488	\$1,488	\$31,243
Smart Financing - Existing Building Smart Financing - New Ruilding		- 0	1/a 4/ 602 00	\$5,629	11,000	0		\$0	\$20	1/a	\$50	\$4,742
Russian tota Russian tanan			300114									
TOTAL COMMERCIAL PROGRAMS	255			\$104,228		11,000		\$469	\$50	\$4,977	\$5,027 ======	\$109,724
INDUSTRIAL PROGRAMS -												
Smart Audit - Class 1		9 20	\$279.	\$2,516	0	0		n/a		\$126	\$126	\$2,642
Smart Audit - Class 2			\$1,133.00	\$1,133	0	0	\$0.04	n/a	\$0	\$57	\$57	\$8,232
Smart Financing - General Smart Financing - Compressed Air System)	000		\$1,840	82.400	0	\$0.03	05		0\$	\$0	80
								2				100 010
TOTAL INDUSTRIAL PROGRAMS	10			\$11,489		0		20	\$0	\$575	\$5/5	\$12,064
TOTAL COMPANY	1.050	3.178		\$311,281		3,044,996		\$94,915	\$30,389	\$10,765	\$41,154	\$447,350
				9 H L N 9 H L							9	
Lost revenue and efficiency incentives are based on initial values per the settlement agreement.	ed on initial value	is per the settleme	ant agreement.									
							-					

φ.	TOTAL EST. COSTS TO BE RECOVERED (12) (4)+(8)+(11)	\$63,038 \$74,354 \$3,499	\$133	\$19,000 \$12,790	\$65,498	\$6,397	\$244,709	\$42,511	\$8,701				\$2.098	0\$	\$4,785	\$6.883		\$317,332			
Exhibit C PAGE 3B of	TOTAL • NCENTIVE (11) (9)+(10)	\$5,340 \$2,780 \$25	\$0	\$787 \$2,445	\$2,503	\$305	\$14,185	\$2,024 \$676	\$1,627				\$100	0\$	0\$	\$100		\$18,612			
	MAXIMIZING MAXIMIZING INCENTIVE (5% of COSTS) (10) (4)X(5%)	n/a \$2,780 n/a	\$0	n/a n/a	n/a	\$305	\$3,085	\$2,024 \$676	n/a	00- 04			\$100	\$0	\$0 \$0	\$100		\$5,885			
	EFFICIENCY INCENTIVE (EX. C, PG.9B) (9)	\$5,340 \$0 \$25	0\$	\$787 \$2,445	\$2,503	\$0	\$11,100	\$0	\$1,627	D¢	220'10		05	\$0	\$0 \$0	C.		\$12,727		-	
	TOTAL NET • LOST LOST REVENUES (8) (6)X(7)	\$10,156 \$15,980 \$574	\$133	\$12,213 \$4,786	\$9,894		\$53,736		\$940	\$327	1,20/ 1¢				\$0 \$0		0.0	\$55,003			
	NET LOST REVENUE (\$/KWH) (7)	\$0.03 \$0.03 \$0.03	\$0.03	\$0.03 \$0.03	\$0.03				\$0.04	\$0.04					\$0.04 \$0.04			-	 		
	TOTAL TOTAL ENERGY SAVINGS F KWH/OTR (6) (2)X(5)	326,337 513,648 18,360	4,304	392,199 153,595	318,125	0	1,726,568	0	22,200	7,650				ò	00		D ======	1,756,418			
	NET LOST REVIOTR (KWH/PARTIC) (5)	341 341 1,392 170	16	547 221	625	0		0	11,100	7,650			U	0	14,625 41.200						
	TOTAL ACT. PROGRAM COSTS (4) (1)X(3)	\$47,542 \$55,594 \$2,900	\$	\$5,559	\$53,101	\$6,092	\$176,788	\$40,487	\$6,134	20	\$00,140		\$1 00R	\$0	\$4,785 \$0	¢6 703					
	TOTAL ESTMATED PROGRAM COSTS PER PARTICIPANT (3)	\$184.99 \$1,090.08 \$1,090.08 \$193.33	n/a	\$55.05 \$66.18	\$689.62	n/a		\$413.13	\$3,067.00	<u>n/a</u>			100 333\$	n/a	n/a		-				
	CUMULATIVE PARTICIPANT NUMBER (2)	957 369 108	269	717 695	509	82	3,706	383	5		405		30	3	00			4,140	values.		
ROGHAM	NEW PARTICIPANT NUMBER (1)	257 51	0	109	77	0	593	98	0 0	0	105		c	0 0	00				d on prospective w		
1997 1997 KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YR PROGRAM	YEAR 2 (3rd OTR) PROGRAM DESCRIPTIONS	RESIDENTIAL PROGRAMS Energy Filness Targeled Energy Efficiency - All Electric - Non-All Electric	Compact Fluorescent Bulb	High - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	High - Efficiency Heat Pump - Mobile Home	Mobile Home New Construction	TOTAL RESIDENTIAL PROGRAMS	COMMERCIAL PROGRAMS Smart Audit - Class 1	- Class 2 Smart Financing - Existing Building	rt Financing - New Building	IUTAL COMMERCIAL PROGRAMS	ISTRIAL PROGRAMS -	(w/Est. Opt-Outs Removed)	rt Audit - Class 2	Smart Financing - General Smart Financing - Compressed Air System			TOTAL COMPANY	Lost revenue and efficiency incentives are based on prospective		

	13	TOTAL EST. COSTS TO BE RECOVERED (12) (12)	\$134,750 \$139,523 \$139,523 \$8,981	\$141	\$26,686 \$22,859	\$32,942	(\$786)	\$365,096	\$17,215	\$59,645 \$31.624	\$327	\$108,811			\$9,908	\$1,149 \$11 BUD	\$0	\$22.859	54-66200	\$496,766		
	Exhibit C PAGE 3C of	TOTAL • INCENTIVE (11) (9)+(10)	\$8,977 \$5,730 \$5,730	\$0	\$801 \$2,969	\$1,625	(\$37)	\$20,194	\$820	\$2,840 \$7.320	\$0	\$10,980			\$472	0.04	80	\$527	***	\$31,701		-
		MAXIMIZING INCENTIVE (5% of COSTS) (10) (10)	η/a \$5,730	\$0	n/a n/a	n/a	(\$37)	\$5,693	\$820	\$2,840 n/a	n/a	\$3,660			\$472	CC4	\$0	\$527		\$9,880		*
		EFFICIENCY INCENTIVE (EX. C, PG.9B) ((9)	\$8,977 \$0 \$129	\$0	\$801 \$2,969	\$1,625		\$14,501	\$0	\$0	\$0	\$7,320			0\$	D#	\$0	\$0	200000	\$21,821		
		TOTAL NET • LOST LOST REVENUES (8) (6)	\$13,658 \$19,198 \$775	\$141	\$14,019 \$5,385	\$10,982		\$64,158		\$3.761	\$327	\$4,088				U\$	\$0	\$0	*****	\$68,246	 	2
		NET LOST REVENUE (\$/KWH) (7)	\$0.03 \$0.03 \$0.03	\$0.03	\$0.03 \$0.03	\$0.03				\$0.04	\$0.04					\$0 U4	\$0.04				 	-
		TOTAL ENERGY SAVINGS KWH/OTR (6)	438,867 438,867 617,099 24,820	4,573	450,181	353,125,	0	2,061,487	0	0 008 88	7,650	96,450	P		0	0	0			2,157,937		
		NET LOST REV/OTR (KWH/PARTIC) (5)	341 1,393 170	17	547 221	625	0		0	0	7,650				0	0	41,200		-			
		TOTAL ACT. PROGRAM COSTS (4)	\$112,115 \$112,115 \$114,595 \$8,077	\$0	\$11,866 \$14,505	\$20,335	(\$749)	\$280,744	\$16.395	\$56,805	\$0	\$93,743			\$9,436	\$1,094	\$01,8UZ	622 223		\$396,819		
		TOTAL ESTIMATED PROGRAM COSTS PER PARTICIPANT (3)	\$259.53 \$924.15 \$103.55	n/a	\$106.90 \$142.21	\$406.70	n/a	-	\$230.92	\$2,705.00	n/a				\$524.22	n/a	n/a					
		CUMULATIVE PARTICIPANT NUMBER (2)	1,287 1,287 146	269	823 782	565	82	4,397	473	33	>	515			37	е	0	UV		4,952	values.	-
	ROGRAM	NEW PARTICIPANT NUMBER (1)	432 124 78	0	111 102	20	0	897	71	211		101			18	ō 0	00	18	2	1,016	ad on prospective	
1997	KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YR PROGRAM	YEAR 2 (4th OTR) PROGRAM DESCRIPTIONS	RESIDENTIAL PROGRAMS Energy Filness Targeted Energy Efficiency - All Electric - Non-All Electric	Compact Fluorescent Bulb	High - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	High - Efficiency Heat Pump - Mobile Home	Mobile Home New Construction	TOTAL RESIDENTIAL PROGRAMS	COMMERCIAL PROGRAMS Smart Audit - Class 1	- Class 2 Cent Former Entities Building	Smart Financing - Levening - Concerns	TOTAL COMMERCIAL PROGRAMS		INDUSTRIAL PROGRAMS - (w/Fet Ont-Outs Removed)	Smart Audit - Class 1	Smart Audit - Class 2	Smart Financing - General Smart Financing - Compressed Air System	SWADOOD INDERNIN INTOT		TOTAL COMPANY	Lost revenue and efficiency incentives are based on prospective	

1998												
KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM	PROGRAM										Exhibit C PAGE 4A of 1	13
YEAR 3(1st HALF) PROGRAM DESCRIPTIONS	NEW PARTICIPANT NUMBER (1)	CUMULATIVE PARTICIPANT NUMBER (2)	TOTAL ESTIMATED PROGRAM COSTS PER PARTICIPANT (3)	TOTAL ACT. PROGRAM COSTS (4) (1)X(3)	NET LOST REV/6 MOS (KWH/PARTIC) (5)	TOTAL ENERGY SAVINGS KWH6 MOS (6) (2)X(5)	NET LOST REVENUE (\$/KWH) (7)	TOTAL NET • LOST REVENUES (8) (6)X(7)	EFFICIENCY INCENTIVE (EX. C, PG.9B) (9)	MAXIMIZING INCENTIVE (5% of COSTS) (10) (4)X(5%)	TOTAL • INCENTIVE (11) (9)+(10)	TOTAL EST. COSTS TO BE RECOVERED (12) (4)+(8)+(11)
RESIDENTIAL PROGRAMS Energy Filness Targeted Energy Efficiency - All Electric - Non-All Electric	544 122 24	1,768 565 203	\$184.44 \$1,132.92 \$112.92	\$100,334 \$138,216 \$2,710	682 2,784 340	1,205,776 1,572,960 69,020	\$0.03 \$0.03 \$0.03	\$37,524 \$48,935 \$2,156	\$11,304 \$0 \$40	π/a \$6,911 π/a	\$11,304 \$6,911 \$40	\$149,162 \$194,062 \$4,906
Compact Fluorescent Bulb High - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	26	269 269 887 848	\$0.00 \$70,10 \$70.00	\$0 \$1,472 \$1,820	32 1,094 442	8,608 970,378 374,616	\$0.03 \$0.03 \$0.03	\$266 \$30,218 \$11,679	\$0 \$152 \$757	\$0 \$0 Π/a	\$0 \$152 \$757	\$266 \$31,842 \$14,256
High - Efficiency Heat Pump - Mobile Home	66	616	\$535.30	\$35,330	1,250	770,000		\$23,947	\$2,145	n/a	\$2,145	\$61,422
Mobile Home New Construction TOTAL RESIDENTIAL PROGRAMS	803	82 5,238 =========	n/a	\$0	0	4,971,558	n/a	\$154.725 ======	\$0 	\$0 \$6,911 	\$0 \$21,309 ======	\$0
COMMERCIAL PROGRAMS Smart Audit - Class 1 - Class 2 Smart Financing - Existing Building Smart Financing - New Building		597 60 60 11	\$194.13 \$160.00 \$5,581.50 \$4,564.00		22,200 15,300	0 355,200 15,300	n/a n/a \$0.04 \$0.04	\$15.043 \$654	\$0 \$6.506 \$29	\$1,980 \$2,240 \$2,240 n/a \$0	\$1,980 \$2,240 \$6,506 \$2,506	\$41,582 \$47,040 \$66,201 \$5,247
TOTAL COMMERCIAL PROGRAMS	241	674		\$133,618		370,500		\$15,697	\$6,535	\$4,5	\$10,755	\$160,070
INDUSTRIAL PROGRAMS - (w/Est. Opt-Outs Removed) Smart Audit - Class 1 Smart Audit - Class 2 Smart Financino - General	0 1 12	0 3 3 1 1	\$246.08 \$1,800.00 \$1,000	\$2,953 \$1,800 \$1,338	0	000	n/a n/a \$0.04	0\$	\$0 \$0	15 8	\$148 \$148 \$90 \$67	\$3,101 \$1,890 \$1,405
Smart Financing - Compressed Air System TOTAL INDUSTRIAL PROGRAMS	13	54	\$0.00	\$6,091	82,400	0 0	\$0.04	\$0	\$0 \$0	\$05 \$05 \$05	\$305	\$6,396 56,396
TOTAL COMPANY	1,057	5,966				5,342,058		\$170,422	\$20,933		\$32,369	\$622,382
Lost revenue and efficiency incentives are based on prospective	ed on prospective v	values.										

REMUNEY FORGE COMMANY REMUNEY FORGAME File	1998	~~~~											
MART MART <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>													
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$													
NEW NEW NUMUXING CONLACT NUM CONLACT NUM CONLACT NUM	KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEA	R PROGRAM										PAGE 4B of	13
NEW NEW CUMULATIVE FORM FORM FORM FORM NUME													
- Matticiperut Participerut Participerut Participerut Participerut CuST MUNE MUNE CuST MUNE M	YEAR 3(2nd HALF)	NEW		TOTAL ESTIMATED	TOTAL ACT.		TOTAL	NET LOST	TOTAL NET .	EFFICIENCY	MAXIMIZING		TOTAL EST.
0 1000Eth 0000Eth 000E		PARTICIPANT	PARTICIPANT 1	PROGRAM COSTS	PROGRAM		ENERGY SAVINGS	REVENUE	LOST	INCENTIVE	INCENTIVE	TOTAL -	RECOVERED
All Electric 414 2,277 5001.03 5154,362 6,279 6,070 All Electric 149 2,377 5501.03 5154,362 2,374 500.03 56.36		NUMBEH	NUMBEH (2)	(3)		(2)	(9)	(1)	(8)	(6)	(10)	(11)	(12)
All Electric 14) 2277 510.33 516.349 2.744 51.032 516.363 51.032 516.363 516.363 516.363 516.363 516.363 516.363 516.363 516.363 516.363 516.363 516.363 526.3	RESIDENTIAL PROGRAMS				(1)X(3)		(2)X(5)		(6)X(7)		10/C)V14)	101/16/	(11).(0).(4)
····································	Energy Fitness	448		\$301.30	\$134,982	682	1,552,914		\$48,327	\$9,309		\$9,309	\$192,618
Flastistince Heat Col Cold Sol	Targeted Energy Efficiency - All Electric - Non-All Electric	131		\$1,187.51	\$155,564	2,784	1,940,448 80,920		\$2,528	\$70	8///\$	\$70	\$8,462
Fleesiance Heat Total 940 514.745 515.965 1.094 1.0265.90 50.03 532.023 r Modile Home 173 764 \$51.450 \$56.160 \$10.94 \$20.03 \$53.203 r Modile Home 173 764 \$51.450 \$56.900 \$10.256 \$50.03 \$53.203 from 33 11 \$54.94.65 \$51.61.26 \$50.03 \$50.03 \$53.203 FNOGHAMS 33 11 \$54.94.65 \$51.61.29 \$50.010 \$10.94 \$50.010 \$50.01 \$23.201 FNOGHAMS 11 \$54.94.65 \$51.61.29 \$50.010 \$10.85 \$50.010 \$10.85 FNOGHAMS 11 \$54.94.65 \$51.61.20 \$10.85 \$10.85 \$10.85 \$10.85 FNOGHAMS 222 \$59.203 \$51.61.200 \$50.04 \$50.04 \$50.04 \$50.05 FNOGHAMS 222 \$59.203 \$51.62.203 \$51.85.203 \$50.04 \$50.04 \$50.05 FNOGHAMS <td></td> <td>0</td> <td></td> <td>\$0.00</td> <td>\$0</td> <td>32</td> <td>8,608</td> <td></td> <td>\$266</td> <td>\$0</td> <td>\$0</td> <td>\$0</td> <td>\$266</td>		0		\$0.00	\$0	32	8,608		\$266	\$0	\$0	\$0	\$266
· Mobile Home Lu Bay 57.23 57.14 Bay 57.200 Bay 57.200 Bay 57.200 Bay S7.230 Bay Ba	Utable Efficience (1 level D			0147 JE	¢15 075	1 004	1036 900 1		500 CE3	\$7RD	80	\$780	\$48,728
• Mobile Home 173 784 \$514,50 \$89,009 1,260 965,000 50.30	right - childency neat rump - nesistance heat	64 64		\$72.27	\$4,625	442	395,148		\$12,313	\$1,863	\$0	\$1,863	\$18,801
Internation 33 11 549.45 519.13 0	High - Efficiency Heat Pump - Mobile Home	173		\$514.50	\$89,009	1,250	955,000		\$29,701	\$5,623	\$0	\$5,623	\$124,333
FOCGRAMIS	Mobile Home New Construction	33		\$549.45	\$18,132	0	0	n/a		\$0	\$907	206\$	\$19,039
ProCisitAMS 5000 5,000							2000 1000		940E E0E	417 EAE	\$8 685	\$26.330	\$635.956
178 738 553.85	IOTAL RESIDENTIAL PHOGHAMS	AAA					1000'I D0'0				1		
Tig 795 553.480 555.200 0 0 1/1			_										
$ \begin{array}{ $	COMMERCIAL PROGRAMS										COLLA	04 7EU	* ¢00 062
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Ing. 5 6 51.529.20 57.646 15,300 91.800 50.04 53.326 PrOGRAMS ====================================	- Glass 2 Smart Financing - Evicting Ruitcling	2 G		\$1.878.86	\$54.487	22.200	710.400	\$0	\$30.085	\$23.585	\$0	\$23,585	\$108,157
FFOGRAMIS Emerant	Smart Financing - New Building	20		\$1,529.20	\$7,646	15,300	91,800		\$3,926	\$144		\$144	\$11,716
Outor Removed) nemerate and the field Pt-Outs Removed) $=======$ $=======$ $======$ $======$ Pt-Outs Removed) $=====$ $======$ $======$ $======$ Pt-Outs Removed) $=====$ $======$ $======$ $======$ $======$ $=======$ $=======$ $=======$ $=======$ $=======$ $========$ $========$ $=======$ $=======$ $===========$ $==========$ $==========$ $==========$ $========$ $=================$ $====================================$	TOTAL COMMERCIAL PROGRAMS	taa			\$182 536		802 200		\$34.011	\$23.729	\$6,020	\$29,749	\$246,296
Dit Outs Removed) 3 5 5 5557 0 0 1/4 Dit Outs Removed) 3 4 \$50.00 \$26.557 0 0 1/4 Dit Outs Removed) 0 4 \$50.00 \$26.33 \$22.557 0 0 1/4 Dit Outs Removed) 0 0 0 \$29.250 0 \$50.44 \$50.00 ed Air System 0 0 0 \$29.250 0 \$50.04 \$50.00 Ed Air System 0 0 \$50.00 \$29.250 0 \$50.04 \$50.00 Ed Air System 1 0 \$50.00 \$29.250 0 \$50.04 \$50.00 Ed Air System 1 0 \$50.00 \$29.250 0 \$50.04 \$50.00 Ed Air System 1 0 \$50.00 \$24.900 0 \$50.04 \$50.00 For the stable 1 1 1 1 1 1 \$50.00 \$50.00 \$50.00 \$50.04 \$50.00 For the stable 1 1 1 1 1 \$50.00 \$50.00 \$50.00 \$50.00 \$50.00 For the stable 1 1 1 <td< td=""><td></td><td></td><td>#5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5</td><td></td><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>			#5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5			-							
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ed Air System 0 0 0 0000 0 0004 000 0004 000 00104	Smart Audit - Class 2	0		\$0.00	\$0 \$0	0	0	¢0.04	0\$	\$383	0\$	\$383	\$2,813
	Smart Financing - Compressed Air System	- 0		\$0.00	\$0	82,400	0	\$0.04	ŝ	\$0	\$0	\$0	\$0
IOI AL INDUSTRIAL PROGRAMS 4 63 34,367 1 1 40 IOTAL NDUSTRIAL PROGRAMS ======== ======= ======= ====== ====== ====== TOTAL COMPANY ======= ======= ======= ====== ====== TOTAL COMPANY ======= ======= ======= ====== ====== TOTAL COMPANY ======= ======= ======= ======= ====== TOTAL COMPANY ======= ======= ======= ======= ====== TOTAL COMPANY ======= ======= ====== ======= ====== TOTAL COMPANY ======= ====== ====== ====== ====== TOTAL COMPANY ====== ====== ====== ====== ====== TOTAL COMPANY ====== ======= ====== ====== ====== TOTAL COMPANY ====== ======== ====== ====== ====== TOTAL COMPANY ====== ======= ====== ====== ====== TOTAL COMPANY ====== ====== ====== ====== ====== TOTAL COMPANY ====== ====== ====== ======					100.4					COCC	ac13		\$5.49R
TOTAL COMPANY 1,224 7,059 \$611,624 6,763,598 \$219,536 =========================	I O I AL INDUSTRIAL PROGRAMS	4			中世代 196,44		0		D#	0000	8010		======
Lost revenue and efficiency incentives are based on prospective values.	TOTAL COMPANY	1,224			\$611,624		6,763,598		\$219,536	\$41,757	\$14,833	\$56,590	\$887,750
Lost revenue and efficiency incentives are based on		*****				~							
	Lost revenue and efficiency incentives are bas	sed on prospectiv	e values.										

Entity Frequency (prediction) Image: constraint of the constra	1999													
33 Yee Finder (Me) Main (Me) Finder (Me)														
R3 VERHPROGRAM Constant in the constan												C		
Network Network <t< th=""><th>KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YE</th><th>EAR PROGRAM</th><th></th><th></th><th></th><th></th><th>talandari da da constata da talan da constata da constata da constata da constata da constata da constata da c</th><th></th><th></th><th></th><th></th><th>PAGE 5A of</th><th>13</th></t<>	KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YE	EAR PROGRAM					talandari da da constata da talan da constata da constata da constata da constata da constata da constata da c					PAGE 5A of	13	
NEW CONJATING INPLACI NETLOSI NETLOSI NETLOSI NETLOSI NETLOSI NETLOSI NOMMONO													and a model and the second	
Privaticipanti Finchman Constita Preformation Retinuation Retindition Retinuation <th <="" th=""><th>YEAR 4 (1st HALF)</th><th>NEW</th><th>CUMULATIVE</th><th>TOTAL ESTIMAT</th><th></th><th></th><th>TOTAL</th><th>NET LOST</th><th>TOTAL NET •</th><th>EFFICIENCY</th><th>MAXIMIZING</th><th></th><th>TOTAL EST.</th></th>	<th>YEAR 4 (1st HALF)</th> <th>NEW</th> <th>CUMULATIVE</th> <th>TOTAL ESTIMAT</th> <th></th> <th></th> <th>TOTAL</th> <th>NET LOST</th> <th>TOTAL NET •</th> <th>EFFICIENCY</th> <th>MAXIMIZING</th> <th></th> <th>TOTAL EST.</th>	YEAR 4 (1st HALF)	NEW	CUMULATIVE	TOTAL ESTIMAT			TOTAL	NET LOST	TOTAL NET •	EFFICIENCY	MAXIMIZING		TOTAL EST.
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $		PARTICIPANT	PARTICIPANT	PROGRAM COS			ENERGY SAVINGS	REVENUE	LOST	INCENTIVE	INCENTIVE		RECOVERED	
0 0		(1)		(3)		(5)	(9)	(2)	(8)	(6)	(10)		(12)	
100 100 1000 1	RESIDENTIAL PROGRAMS				(1)X(3)		(2)X(5)		(6)X(7)		(%C)X(4)	(3)+(10)	111/10/11/1	
$ \left(\begin{array}{cccccccccccccccccccccccccccccccccccc$	Energy Fitness	306	2	\$312.	\$95,650		1,904,658		\$59,273	\$10,370	1 7	\$10,370	\$165,293	
	I argeted Energy Efficiency - All Electric - Non-All Electric	12		\$1,907.4	\$143,056 \$1,344		486,990 76,194		\$15,150	\$60	\$0 \$0	\$60 \$60	\$3,784	
initial 360 377,47 377,10 1,200 9,000 577,460 5,000	Compact Fluorescent Bulb	0		\$0.00	\$0	31	8,339		\$258	\$0	\$0	\$0	\$258	
metry 1 metry 1	High - Efficiency Heat Pump - Resistance Heat	66		\$273.	\$27,100	1,200	1,202,400		\$37,443	\$4,375	\$0 85	\$4,375	\$68,918 \$11,853	
0 101 626 5353.247 537.346 1,472 73.022 34.1660 52.458 53.17.95 53.1333 53.1333 53.1333 <td>- NON HESISTANCE HEAT</td> <td></td> <td></td> <td></td> <td>001¢</td> <td>442</td> <td>720,100</td> <td></td> <td></td> <td>00</td> <td>C C</td> <td>48 F05</td> <td>\$101 541</td>	- NON HESISTANCE HEAT				001¢	442	720,100			0 0	C C	48 F05	\$101 541	
Image: manual manua manual manua manual manua manual manual manual manual manual man	High - Emciency Heat Pump - Mobile Home	101	826		C41,CC\$	C/4'I	105,812,1		\$37,891	cUC,8¢	Pé l	CVC'0¢	110,1019	
Image: manual substrate in the contract sector se				\$587.	\$57,546	1,756	79,020		\$2,458	\$4,353		\$4,353	\$64,357	
manuality manuality <t< td=""><td>TOTAL RESIDENTIAL PROGRAMS</td><td>669</td><td></td><td></td><td>\$379,941</td><td></td><td>5,352,977</td><td></td><td>\$166,601</td><td>\$27,663</td><td>\$7,158</td><td>\$34,821</td><td>\$581,363</td></t<>	TOTAL RESIDENTIAL PROGRAMS	669			\$379,941		5,352,977		\$166,601	\$27,663	\$7,158	\$34,821	\$581,363	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						5 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8					
166 964 \$204.71 \$33.076 0 0 0 0 0 0 51.904														
16 87 32.705.00 343.280 0 1 50 82.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164 3 32.164 32.8164	Smart Audit - Class 1	186		\$204.71		0	0			\$0	\$1,904	\$1,904	\$39,980	
0 51 55,106.67 \$30,068 51,032 50,04 52,868 71,25 51,035	- Class 2	16		\$2,705.00		0	0			\$0	\$2,164	\$2,164	\$45,444	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Smart Financing - Existing Building Smart Financing - New Building	90		\$5,109.67		13,282	677,382 126.909		\$5,428	\$1,395	09 9	787\$	\$8,565	
211 1,111 81,4,304 81,4,304 81,4,304 86,260 \$6,26		2		20.5 7										
d) b)	TOTAL COMMERCIAL PROGRAMS				\$114,364		804,291		\$34,115	\$2,182	\$4,068	\$6,250	\$154,729	
0 60 50.00<	INDUSTRIAL PROGRAMS - (wfst. Opt-Outs Removed)													
0 4 \$50.00 \$50 0 0 0 0 0 0 50 <td>Smart Audit - Class 1</td> <td>0</td> <td>60</td> <td>\$0.00</td> <td></td> <td>0</td> <td>0</td> <td></td> <td></td> <td>\$</td> <td>0\$</td> <td>80</td> <td>05</td>	Smart Audit - Class 1	0	60	\$0.00		0	0			\$	0\$	80	05	
0 0	Smart Audit - Class 2	0	4	\$0.00		00	0	C#		80	80 0	0.4	08	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Smart Financing - Compressed Air System	0	- 0	\$0.00		0	0		\$0	0\$ \$0	\$0	\$0	\$0	
U.N.L. INUUSI FINAL PRUGHAMS 0 65 30 30 55 30 30 30 30 30 30 30 30 30 30 30 31 22 31 30 31 30 31 30 31 30 31 30 31 30 31 30 31 30 31 30 31 30 31 30 31 30 31 30 31 30 31	CINCOLOG INITION INTOT											- Ca		
TOTAL COMPANY 904 7,920 \$494,305 6,215,216 \$200,716 \$29,845 \$11,226 \$41,071 ======= ======= ======= ======= ======= ====== ====== == <td></td> <td>0</td> <td>65</td> <td></td> <td>0.0</td> <td></td> <td>0</td> <td></td> <td>0.0</td> <td></td> <td></td> <td>2</td> <td></td>		0	65		0.0		0		0.0			2		
Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency incentives are based on prospective values. Lost revenue and efficiency in	TOTAL COMPANY	904	7,920		\$494,305		6,215,216		\$200,716	\$29,845	\$11,226	\$41,071	\$736,092	
Lost revenue and efficiency incentives are based on prospective values. Cumulative participants include a reduction for the cumulative participants as of 06/30/96. Participants since 09/01/98.		***			180000000000000000000000000000000000000					*****				
Cumulative participants include a reduction for the cumulative participants as of U6/3/0/96.	Lost revenue and efficiency incentives are bas	ised on prospectiv	e values.											
	Cumulative participants include a reduction to	or the cumulative t	participants as.o.	1 UE/30/36.										

1999												
KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM	PROGRAM										Exhibit C PAGE 5B of	13
YEAR 4 (2nd HALF) PROGRAM DESCRIPTIONS	NEW PARTICIPANT NUMBER (1)	CUMULATIVE PARTICIPANT NUMBER **	TOTAL ESTIMATED 1 F PROGRAM COSTS PER PARTICIPANT (3)	OTAL ACT. PROGRAM COSTS (4)	NET LOST REV/HALF (KWH/PARTIC) (5)	TOTAL ENERGY SAVINGS KWH/HALF (6)	NET LOST REVENUE (\$/KWH) (7)	TOTAL NET • LOST REVENUES	EFFICIENCY INCENTIVE (EX. C, PG.9B) (9)	MAXIMIZING INCENTIVE (5% of COSTS) (10)	TOTAL • INCENTIVE (11) (9+(10)	TOTAL EST. COSTS TO BE RECOVERED (12) (4)+(8)+(11)
RESIDENTIAL PROGRAMS Energy Fitness Targeted Energy Efficiency - All Electric Anna-All Flectric	0 86	2,51	\$0.00 \$1,222.76 \$67.50	(1)X(3) \$972 \$80,702 \$540	707 630	(c)A(5) 1,780,933 441,000 67,320	\$0.03 \$0.03 \$0.03	(e)X(/) \$55,423 \$13,720 \$2,103	\$0 \$40	(4)<() (4) \$0 \$4,035 \$0 \$0	\$4,035 \$4,035	\$56,395 \$56,395 \$98,457 \$2,683
Compact Fluorescent Bulb	0			\$	31	3,813		\$118	\$0	\$0	\$0	\$118
High - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	140	810	\$211.14 \$0.00	\$29,560	1,200	972,000 265,071	\$0.03 \$0.03	\$30,268 \$8,260	\$6,187 \$0	\$0 \$0	\$6,187 \$0	\$66,015 \$8,260
High - Efficiency Heat Pump - Mobile Home	134	239	\$539.07	\$72,236	1,475	1,090,025	\$0.03	\$33,900	\$11,284	\$0	\$11,284	\$117,420
Mobile Home New Construction ***	123		\$581.42	\$71,515	1,755	343,980	\$0.03	\$10,698	\$5,464	\$0	\$5,464	\$87,677
TOTAL RESIDENTIAL PROGRAMS	471	5,900		\$255,525		4,964,142		\$154,490	\$22,975	\$4,035	\$27,010	620,754¢
COMMERCIAL PROGRAMS Smart Audit - Class 1	188	-		\$66,948	0	0	n/a		0 8	\$3,347	\$3,347 \$2,840	- \$70,295 \$59.645
- Class 2 Smart Financing - Existing Building Smart Financing - New Building	21 25 8	103 66	\$2,705.00 \$2,726.04 \$3,087.00	\$58,151 \$68,151 \$24,696	0 13,282 14,101	0 876,612 183,313	\$0	\$37,125 \$7,840	\$5,814 \$2,099	0\$ 0\$	\$5,814	\$111,090 \$34,635
TOTAL COMMERCIAL PROGRAMS	242	1,311		\$216,600		1,059,925		\$44,965	\$7,913	\$6,187	\$14,100	\$275,665
GRAMS - (w/Est. Opt-Outs Removed)				G					Ģ	G	\$0	\$0
	000	57 4	\$0.00	20 20 20 20 20 20 20 20 20 20 20 20 20 2	000	000	n/a n/a \$0.04	\$0	09 09 09 09 09	20 20 20	20 20 20 20 20 20 20 20 20 20 20 20 20 2	\$0
Smart Financing - Compressed Air System	>0	1 1			0	0		\$0			\$0	\$0
TOTAL INDUSTRIAL PROGRAMS	0	11		\$0		0		\$0	\$0	\$0 80	\$0	\$0
	713	7,273		\$472,125		6,024,067		\$199,455	\$30,888	\$10,222	\$41,110	\$712,690
 Lost revenue and efficiency incentives are based on prospective values. Cumulative participants include a reduction for the cumulative participants as of the Participants since 09/01/98. 	ed on prospectiv the cumulative p	e values. oarticipants as of	12/31/96.									

Year 2000												
KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM	R PROGRAM										Exhibit C PAGE 6A of	13
YEAR 5 (1st half) PROGRAM DESCRIPTIONS	NEW PARTICIPANT NUMBER (1)	CUMULATIVE PARTICIPANT NUMBER **	TOTAL ESTIMATED PROGRAM COSTS PER PARTICIPANT (3)	TOTAL ACT. PROGRAM COSTS (1) X(3)	NET LOST REV/HALF (KWH/PARTIC) (5)	TOTAL ENERGY SAVINGS KWH/HALF (6) (2)X(5)	NET LOST REVENUE (\$/KWH) (7)	TOTAL NET • LOST REVENUES (8) (6)X(7)	EFFICIENCY INCENTIVE (EX. C, PG:9B) (9)	MAXIMIZING INCENTIVE (5% of COSTS) (10) (4)X(5%)	TOTAL * INCENTIVE (11) (9)+(10)	TOTAL EST. COSTS TO BE RECOVERED (12) (4)+(8)+(11)
RESIDENTIAL PROGRAMS Energy Fitness Targeted Energy Efficiency - All Electric . Non-All Electric	66 28	2,161 659 8 202	\$1,2		707 630	27,82 15,17 61,81		\$47,546 \$12,916 \$1,931	5		\$0 \$4,200 \$141	\$47,546 \$101,108 \$4,615
Compact Fluorescent Bulb High - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	0 88	0 3 3 3 48 3 48	\$0.00 \$200.00 \$0.00	\$7,600	0 1,200 447	0 819,600 155,556	\$0.00 \$0.03	\$0 \$25,522 \$4,847	\$0 \$1,679	20 20 20 20 20 20 20 20 20 20 20 20 20 2	\$0 \$1,679 \$0	\$0 \$34,801 \$4,847
High - Efficiency Heat Pump - Mobile Home Mobile Home New Construction	45	683	\$ 5 5	\$22,500	1,475	1,007,425	\$0.03	\$31,331 \$16,483	\$3,789	\$0	\$3,789 \$4,486	\$57,620 \$74,519
TOTAL RESIDENTIAL PROGRAMS	278	<u>ل</u> الم		\$170,185		4,517,400		\$140,576	\$10,095	\$4,2	\$14,295	\$325,056
COMMERCIAL PROGRAMS Smart Audit - Class 1 - Class 2 Smart Financing - Ewsting Building Smart Financing - New Building TOTAL COMMERCIAL PROGRAMS	144 8 8 16 4 1 172	86 112 112 112 112 112 112 112 11	\$397.19 \$2,705.00 \$1,307.31 \$6,299.75	\$57.195 \$21.640 \$20.917 \$20.917 \$25.195 \$25.195	13,282	1,142,250 282,020 282,020	n/a n/a \$0.04 \$0.04	\$48.374 \$12.062 \$60.436 \$60.436	\$0 \$3,721 \$3,721 \$1,049 \$4,770	\$2,860 \$1,082 \$0,082 \$0 \$0 \$0 \$0	\$2,860 \$1,082 \$3,721 \$1,049 \$1,049 	\$50.055 \$22.722 \$73,012 \$38,301 \$194,095
INDUSTRIAL PROGRAMS - INDUSTRIAL PROGRAMS - Smart Audit - Class 1 Smart Audit - Class 2 Smart Financing - General Smart Financing - Compressed Air System		000	\$0.00 \$0.00 \$0.00	8000	0000	0000	п/а п/а \$0.00 \$0.00	0\$ \$0	80 80	20 20 20	\$0 \$0	\$0 \$0
TOTAL INDUSTRIAL PROGRAMS 0 TOTAL COMPANY ====================================	450	0 6.382 6.382 we values.		\$0 \$295,132 ========		0 ========= 5,941,672 ========		\$0 ======== \$201,012 =======	\$0 ======== \$14,865 =======	=====	\$0 \$23,007	\$519,151
Cumulative participants include a reduction for the cumulative participants as of 06/30/37 Participants since 09/01/98	or the cumulative	participants as of (J6/30/97.									

Year 2000												
KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEA	3 YEAR PROGRAM										Exhibit C PAGE 6B of	13
YEAR 5 (2nd half) PROGRAM DESCRIPTIONS	NEW PARTICIPANT NUMBER (1)	CUMULATIVE PARTICIPANT NUMBER **	TOTAL ESTIMATED PROGRAM COSTS PER PARTICIPANT (3)	TOTAL ACT. PROGRAM COSTS (4)	NET LOST REV/HALF (KWH/PARTIC) (5)	/INGS	NET LOST REVENUE (\$/KWH) (7)	TOTAL NET * LOST REVENUES	EFFICIENCY INCENTIVE (EX. C, PG.9B) (9)	MAXIMIZING INCENTIVE (5% of COSTS) (10)	TOTAL * INCENTIVE (11)	TOTAL EST. COSTS TO BE RECOVERED (12)
RESIDENTIAL PROGRAMS Energy Fitness Targeted Energy Efficiency - All Electric - Non-All Electric	0 99 21	0 0 1,525 583 1 170	\$0.00 \$1,115.41 \$94.67	(1)X(3) \$0 \$110,426 \$1,988	706 630 306	(2)X(5) 1,076,650 367,290 52,020	\$0.03 \$0.03 \$0.03	(b)A(7) \$33,505 \$11,426 \$1,625	\$0 \$105	(11/2/2/2/ \$0 \$5,521	\$0 \$5,521 \$105	\$33,505 \$33,505 \$127,373 \$3,718
Compact Fluorescent Bulb		0	\$0.00	\$0	0	O	\$0.00	\$0	\$0	\$0	\$0	\$0
High - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	25	5 481 0 147	\$200.00	\$5,000	1,200	577,200 65,562	\$0.03 \$0.03	\$17,974 \$2,043	\$1,105	0\$ 0\$	\$1,105	\$24,079 \$2,043
High - Efficiency Heat Pump - Mobile Home	43	3 572	\$495.35	\$21,300	1,476	844,272	\$0.03	\$26,257	\$3,621	\$0	\$3,621	\$51,178
Mobile Home New Construction	94	4 403	\$575.00	\$54,050	1,755	707,265	\$0.03	\$21,996	\$4,175	\$0	\$4,175	\$80,221
TOTAL RESIDENTIAL PROGRAMS	282			\$192,764		3,690,259		\$114,826	\$9,006 ======	\$5,521	\$14,527	\$322,117
COMMERCIAL PROGRAMS	120		18	575 95\$	c	c			Q\$	\$1,314	\$1,314	\$27,587
	29	98	69	\$78,445	0	0		024 560	\$0 \$5 581	\$3,922	\$3,922	\$82,367
smart Financing - Existing building Smart Financing - New Building			р Ф	\$7,269	14,102	296,142	\$0.04	\$12,666	\$0	\$0	\$0	\$19,935
TOTAL COMMERCIAL PROGRAMS	212	1,242		\$133,936		1,584,496		\$67,228	\$5,581	\$5,236	\$10,817	\$211,981
INDUSTRIAL PROGRAMS - (w/Est. Opt-Outs Removed)									C	Ę		¢
Smart Audit - Class 1 Smart Audit - Class 2 Smart Financinn - General		000	\$0.00	09	000	000		\$0	\$0	000000000000000000000000000000000000000	\$0 \$0	\$0
Smart Financing - Compressed Air System	0			\$0	0	0	\$0.00	\$0	0\$	0 ¢	0\$	\$0
	0 #64			\$326,700		5,274,755		======================================	\$14,587	\$10,757	\$25,344	\$534,098
Lost revenue and efficiency incentives are based on prospective values. Cumulative participants include a reduction for the cumulative participants as of The articipants since 03/01/98.	sed on prospection	ts as of	12/31/97									

Year 2001												
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KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM	RPOGRAM										PAGE 7A of	13
YEAR 6 (1st Hait)	NEW	CUMULATIVE		TOTAL ACT.	NET LOST	TOTAL ENERGY SAVINGS	NET LOST	TOTAL NET •	EFFICIENCY	MAXIMIZING	TOTAL *	TOTAL EST. COSTS TO BE
PROGRAM DESCRIPTIONS	PARTICIPANT NUMBER	PARTICIPANT NUMBER	PER PARTIC	COSTS	(KWH/PARTIC)	KWH/HALF	(\$/KWH)	REVENUES	(EX. C, PG.9B)	(5% of COSTS)	INCENTIVE	RECOVERED
	(1)	(2)	(3)	(4)	(5)	(6) (2)X(5)	(2)	(8) (6) X(7)	(6)	(10) (4)X(5%)	(11) (9)+(10)	(12) (4)+(8)+(11)
RESIDENTIAL PROGRAMS								for the second	¢	C.	Ģ	079 970
Energy Filness	0		\$0.00	\$79 170	707	/38,108	\$0.03111	\$10.486	09	\$3,959	\$3,959	\$93,615
	18	137	- •	\$1,582	306	41,922	\$0.03124	\$1,310	06\$	\$0	06\$	\$2,982
Compact Fluorescent Bulb	0	0	\$0.00	\$0	0	0	\$0.0000	\$0	\$0	\$0	\$0	\$0
Hgh - Efficiency Heat Pump - Resistance Heat	23	438	\$201.04 \$0.00	\$4,624 \$0	1200	525,600 36,207	\$0.03114 \$0.03116	\$16,367	\$1,016	\$0 \$0	\$1,016	\$22,007 \$1,128
High - Efficiency Heat Pump - Mobile Home	23		\$4	\$25,024	1475	823,050		\$25,597	\$4,463 .	\$0	\$4,463	\$55,084
Mobile Home New Construction	83		\$50	\$44,574	1755	856,440	\$0.03110	\$26,635	\$3,687	\$0	\$3,687	\$74,896
				61EA 074		3 360 377		\$104 A02	¢0.756	\$3 959	\$13.215	\$272,682
IOTAL RESIDENTIAL FROGRAMS	A627	3,281										
COMMERCIAL PROGRAMS	POP	1 017	\$301.82	401 Eb2	0	0	n/a	0\$	\$0	\$2,156	\$2,156	- \$45,280
- Class 2	28		\$1,510.00	\$42,280	0	0		\$0	\$0	\$2,114	\$2,114	\$44,394
Smart Financing - Existing Building	15	-	\$2,309.00		13,282	1,487,584	\$0.04235	\$62,999	\$3,488	09	\$3,488	\$49,305
Smart Financing - New Building	80	25	\$4,016.13	\$95' I 5A	101'+1	020'200	1/240.00		000130			
TOTAL COMMERCIAL PROGRAMS	185			\$152,168		1,840,109		\$78,076	\$5,587	\$4,270	\$9,857	\$240,101
INDUSTRIAL PROGRAMS - (WEst, Obt-Outs Removed)												C.
Smart Audit - Class 1	0			80	0	0			80	80	20	0\$
Smart Auoit - Class 2 Smart Financing - General	00		\$0.00	0\$	0	0		\$0	\$0 80	\$0	\$0	\$0
Smart Financing - Compressed Air System	0				0	0	\$0.00000	\$0	\$0		- 14	20
TOTAL INDUSTRIAL PROGRAMS	0	0		0\$		0		80	\$0	\$0	\$0	\$0
										1		
TOTAL COMPANY	424	1		\$307,142		5,198,486		\$182,569	\$14,843	\$8,229	\$23,072	2017/202
Lost revenue and efficiency incentives are based on prospective values. Orimitation continuous includes controlled.	ed on prospective	values.										
Cumulative participants include a reduction for the cumulative participants as or ub/surse.		Irticipants as of ut	130/30.									
				-	1							

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										1 1 1		
KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM	PROGRAM										Exhibit C PAGE 7B of	13
YEAR 6 (2nd Hail) PROGRAM DESCRIPTIONS	NEW NEW NUMBER (1)	CUMULATIVE PARTICIPANT NUMBER **	TOTAL ESTIMATED PROGRAM COSTS PER PARTICIPANT (3)	TOTAL ACT. PROGRAM COSTS (1)X(3)	NET LOST REV/QTR ((KWH/PARTIC) (5)	TOTAL ENERGY SAVINGS KWHHALF (6) (2)X(5)	NET LOST REVENUE (\$/KWH)	TOTAL NET * LOST REVENUES (8) (6)X(7)	EFFICIENCY INCENTIVE (EX. C, PG.98) (9)	MAXIMIZING INCENTIVE (5% of COSTS) (10) (4)X(5%)	TOTAL • INCENTIVE (11) (9)+(10)	TOTAL EST. COSTS TO BE RECOVERED (12) (4)+(8)+(11)
RESIDENTIAL PROGRAMS Energy Fitness Targeted Energy Efficiency - All Electric · Non-All Electric	46 88 0	535 122	\$0.00 \$1,018.86 \$81.46		706 630	377,710 306,180 37,332		\$11,754 \$9,525 \$1,166	\$0 \$0 \$231	\$4,4	\$0 \$4,483 \$231	\$11,754 \$103,668 \$5,144
Compact Fluorescent Bulb Ligh - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	30 0	412	\$0.00 \$173.33 \$0.00	\$0 \$5,200	0 1,200 446	0 494,400 15,610	0 \$0.00000 0 \$0.03114 0 \$0.03116	\$0 \$15,396 \$486	\$0 \$1,326 \$0	20 20 20	\$0 \$1,326 \$0	\$0 \$21,922 \$486
High - Efficiency Heat Pump - Mobile Home	47	4	\$2	\$24,0	1,476	692,244	4 \$0.03110	\$21,529	\$3,958	₽	\$3,958	\$49,487
Mobile Home New Construction TOTAL RESIDENTIAL PROGRAMS	303	2.627	\$555.43	\$173,707	1,755	996,840	20.03110	\$31,002 \$90,858 ======	\$9,602	\$0 	\$4,087	\$86,189 \$278,650 =======
COMMERCIAL PROGRAMS Smart Audit - Class 1 Smart Financing - Class 2 Smart Financing - Existing Building Smart Financing - New Building TOTAL COMMERCIAL PROGRAMS	131 131 131 131 131 18	966 111 101 101 34 34	\$454.04 \$454.04 \$9,817.20 \$1,664.27 \$1,799.28	\$59,479 \$59,479 \$43,086 \$24,964 \$32,387 \$165,916	13,282	0 1,447,738 479,468 1,927,206	0 n/a n/a 3 \$0.04235 8 \$0.04277	\$0 \$0 \$61,312 \$20,507 \$81,819	\$0 \$0 \$3,489 \$4,722 \$4,722 \$8,722	\$2,974 \$2,454 \$0 \$0 \$5,428 \$5,428	\$2,974 \$2,454 \$3,488 \$4,722 \$13,638	\$62,453 \$51,540 \$51,540 \$57,616 \$57,616 \$57,616
INDUSTRIAL PROGRAMS - INDUSTRIAL PROGRAMS - (wEst. Opt-Outs Removed) Smart Audit - Class 1 Smart Audit - Class 2 Smart Financing - General Smart Financing - General		- la si	\$0.00 \$0.00 \$0.00		0000	0000	0 n/a 0 n/a 0 \$0.00000 0 \$0.00000	88	8888	80 80 80 80 80 80	8 8 8 8	8999
TOTAL INDUSTRIAL PROGRAMS 0 TOTAL COMPANY ====================================	0 	0 		\$0 \$339,623				\$0 ======= \$172,677 ======	\$0 ======= \$17,812	\$0 ======= \$9,911	\$0 ======= \$27,723	\$0 ====== \$540,023 ======
Cumulative participants include a reduction for the cumulative participants as of 12/31/98 Participants since 07/01/98.	the cumulative pa	rticipants as of 12	/31/98									

Year 2002												
											Exhibit C	
KENTUCKY POWEH COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM												13
YEAR 7 (1st Half)	NEW	CUMULATIVE	TOTAL ESTIMATED PROGRAM	TOTAL ACTUAL	NET LOST	TOTAL ENERGY	NET LOST	TOTAL NET *	EFFICIENCY	MAXIMIZING		TOTAL ACTUAL
PROGRAM DESCRIPTIONS	PARTICIPANT PARTICIPANT NUMBER •• (1) (2)		COSTS PER PARTICIPANT (3)	PROGRAM COSTS (4) (1)X(3)	REV/HALF (KWH/PARTIC) (5)	SAVINGS KWH/HALF (6) (2)X(5)	REVENUE (\$/KWH) (7)	LOST REVENUES (8) (6)X(7)	INCENTIVE (EX. C, PG.9B) (9)	(5% of COSTS) (10) (4)X(5%)	101AL INCENTIVE (11) (9)+(10)	CUSIS IUBE RECOVERED (12) (4)+(8)+(11)
RESIDENTIAL PROGRAMS Energy Filmess Targeted Energy Efficiency - All Electric - Non-All Electric		116 442 135	\$0.00 \$1,752.40 \$65.47	\$110,401 \$2,095	707 1,028 315	82,012 454,376 42,525	\$0.03112 \$0.03111 \$0.03124	\$2,552 \$14,136 \$1,328	\$0 \$137	\$0 \$5,520 \$0	\$0 \$5,520 \$137	\$2,552 \$130,057 \$3,560
Compact Fluorescent Bulb High - Efficiency Heat Pump - Resistance Heat	0 - 0	314	\$0.00 \$1,152.00 \$0,00	\$0 \$1,152 \$0	0 1,200 447	376,800	\$0.00000 \$0.03114 \$0.03116	\$0 \$11,734	\$0 \$44 \$0	80 \$0	\$0 \$44 \$0	\$0 \$12,930 \$0
- rour resistance reat High - Efficiency Heat Pump - Mobile Home	43	414	\$619.77	\$26,650	1,144	473,616	1 1 1	\$14,729	\$1,244	\$0	\$1,244	\$42,623
Mobile Home New Construction *** TOTAL RESIDENTIAL PROGRAMS	57	568	\$641.77	\$36,581 \$176,879 ======	1,809	1,027,512	\$0.03110	\$31,956 	\$231	\$0 \$5,520	\$231	\$68,768 \$260,490
COMMERCIAL PROGRAMS Smart Audit - Class 1 - Class 2 Smart Financing - Existing Building Smart Financing - New Building	125	923 104 101	\$432.92 \$3,711.00 \$2,552.71 \$1,394.60	\$54,115 \$29,688 \$17,869 \$6,973	0 13,282 14,101	0 1,341,482 592,242	n/a n/a \$0.04235 \$0.04277	\$56,812 \$25,330	\$1,312 \$1,312	\$2,706 \$1,484 \$0 \$0	\$2,706 \$1,484 \$1,628 \$1,312	\$56,821 \$51,172 \$76,309 \$33,615
TOTAL COMMERCIAL PROGRAMS	145	1,170		\$108,645		1,933,724		\$82,142	\$2,940	\$4,190	\$7,130	\$197,917
INDUSTRIAL PROGRAMS - (w/Est. Opt-Outs Removed) (w/Est. Opt-Outs Removed) Smart Audit - Class 1 Smart Financing - General Smart Financing - General Smart Financing - Compressed Air System	0000		00 ⁰⁰ 80 ⁰⁰⁰ 80 ⁰⁰⁰	8008	0000	0000	n/a \$0.00000 \$0.00000	\$0 \$0	\$0 \$0 \$20 \$20 \$20 \$20 \$20 \$20 \$20 \$20 \$2	\$ \$ \$ \$	\$2 \$2 \$2 \$2 \$2 \$2 \$2 \$2 \$2 \$2 \$2 \$2 \$2 \$	\$0 \$0 \$0
TOTAL INDUSTRIAL PROGRAMS TOTAL COMPANY	0 341	3,159		\$0 \$285,524		4,390,565		\$0 \$158,577	1 1 4	012,68	\$0 \$14,306	\$0 \$458,407
Contract revenue and efficiency incentives are based on prospective values. Cumulative participants include a reduction for the cumulative participants as of Participants since 01/01/1999.	d on prospective he cumulative pa	values.	06/30/1999.									

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7007 1031						an a						
KENTUCKY POWER COMPANY											Exhibit C	
ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM											PAGE 8B of	13
YEAR 7 (2nd Half)	NEW	CUMULATIVE	TOTAL	TOTAL ACTUAL	NET LOST	TOTAL	NET LOST	TOTAL NET •	EFFICIENCY	MAXIMIZING		TOTAL ACTUAL
(interview)	PARTICIPANT	PARTICIPANT	PROGRAM COSTS	PROGRAM	REV/QTR	ENERGY SAVINGS	REVENUE	LOST	INCENTIVE	INCENTIVE	TOTAL *	COSTS TO BE
PROGRAM DESCRIPTIONS	NUMBER (1)	NUMBER **	PER PARTICIPANT (3)		(KWH/PARTIC) (5)	KWH/HALF (6)	(\$/KWH) (7)	REVENUES (8)	(EX. C, PG.9B) (9)	(5% of COSTS) (10)	INCENTIVE (11)	RECOVERED (12)
OLA COCCOL				(1)X(3)		(2)X(5)		(6)X(7)		(4)X(5%)	(9)+(10)	(4)+(8)+(11)
n	0		\$0.00	\$0		0	\$0.03112	0\$	\$0	\$0		\$0
Targeted Energy Efficiency - All Electric - Non-All Electric	13	457 156	\$1,039.33 \$85.92	\$78,989	1,028 315	49,140	\$0.03111	\$14,615	\$56		\$56 \$56	\$2,708
Compact Fluorescent Bulb	0	0	\$0.00	\$0	0	0	\$0.00000	\$0	\$0	\$0	\$0	\$0
High - Efficiency Heat Pump - Resistance Heat	0	177	\$0.00	(\$352)	-	212,400	\$0.03114	\$6,614	\$0	08	\$0	\$6,262
- Non Resistance Heat	0	0	\$0.00	\$0	446	0	\$0.03116	\$0	0%	04		04
High - Efficiency Heat Pump - Mobile Home	43	308	\$603.84	\$25,965	1,144	352,352	352,352 \$0.03110	\$10,958	\$1,244	80	\$1,244	\$38,167
Mobile Home New Construction	61	519	\$644.46	\$39,312	1,809	938,871	\$0.03110	\$29,199	\$248	\$0	\$248	1 1
TOTAL RESIDENTIAL PROGRAMS	193	1.617		\$145.031		2,022,559		\$62,921	\$1,548	\$3,949	¥4	\$213,449
		8								***	manaba	
COMMERCIAL PROGRAMS Smart Audit - Class 1	0	786	\$0.00	\$74.422	0	0		\$0	\$0	\$3,721	\$3,7	\$78,143
- Class 2	0		\$0.00	\$0	0	0		\$0	\$0	\$0		\$0
Smart Financing - Existing Building	25		\$909.76 \$2 424 94	\$22,744 \$38 799	13,282	1,288,354 620.488	\$0.04235	\$54,562 \$26,538	\$5,814 \$4,197	\$0 \$0	\$5,814	\$69,534
							als and					
TOTAL COMMERCIAL PROGRAMS	41	1,017		\$135,965		1,908,842		*81,100		1		9CJU/ 9/
INDUSTRIAL PROGRAMS - IN IN BOMMORY												
Smart Audit - Class 1	0	0		30 S	0	0		-	\$0	\$0		\$0
Smart Audit - Class 2	0			\$0	0	0			\$0	\$0	0\$	8
Smart Financing - General	0	0		\$0	0	0	\$0.000	05	\$0	\$0		0\$
Smart Financing - Compressed Air System	0			05	0	D	\$0.0000	De	50	2		СФ
TOTAL INDUSTRIAL PROGRAMS	0			\$0		0		\$0	0\$	\$0	\$0	0\$
TOTAL COMPANY	234	2,634	****	\$280,996		3,931,401		\$144,021	\$11,559	\$7,670		\$444,246
Lost revenue and efficiency incentives are bas	ised on prospective v	1 1										
Cumulative participants include a reduction for the cumulative participants as of The Participants since 07/01/1999.	or the cumulative par	1 1	12/31/1999.	12								

Simulation in the second sec	Year 2003												
NEW UNMARIE TUTUL TUTUL <th< th=""><th>KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th>Exhibit C PAGE 9A of</th><th>13</th></th<>	KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM											Exhibit C PAGE 9A of	13
NUMBER NUMBER<	VEAR 8 (1st HALF)	NEW PARTICIPANT		TOTAL ESTIMATED PROGRAM COSTS	TOTAL ACTUAL PROGRAM	NET LOST REV/HALF	TOTAL ENERGY SAVINGS	NET LOST REVENUE	TOTAL NET • LOST	EFFICIENCY	MAXIMIZING	TOTAL •	TOTAL ACTUAL COSTS TO BE
1 0 300 000 300 000 300	PROGRAM DESCRIPTIONS	NUMBER (1)	NUMBER **	PER PARTICIPANT (3)		(KWH/ PARTICIPANT) (5)		(\$/KWH) (7)	REVENUES (8) (6)X(7)	(EX. C, PG.11) (9)	(5% of COSTS) (10) (4)X(5%)	INCENTIVE (11) (9)+(10)	RECOVERED (12) (4)+(8)+(11)
100 640 584.040 584.040 584.04 540.04	RESIDENTIAL PROGRAMS Energy Fitness	0		\$0.00	0\$ (c)v(1)	207			80	\$0	0\$	\$0	0\$
0 30.00 30.	Targeted Energy Efficiency - All Electric - Non-All Electric	100		\$849.84 \$79.29	\$84,984 \$555	1,028 314			\$14,935 \$1,481	0\$ \$	\$4,249	\$4,249 \$30	\$104,168 \$2,066
0 91 900 91 900116 530 900116 530 90 90 90 34 380 573 11.200 9100116 530 590 5	Compact Fluorescent Bulb	0		\$0.00		0	0			\$0	\$0	\$0	\$0
34 366 5773-11 512.600 1,141 306.592 30.03110 \$55.56 56.95	High - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	00		\$0.00 \$0.00	0\$ 80	1,200			\$3,513 \$0	\$0 \$0	\$0	\$0 \$0	\$3,513 \$0
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	High - Efficiency Heat Pump - Mobile Home	34	268	\$379.41	\$12,900	1,144	306,592		\$9,535			\$983	\$23,418
101 22 \$1:4.715 \$1:4.415 1.194 \$7:482 \$0.0016 \$8:66 \$2:127 \$5:0 \$2:127 \$5:120 \$2:127 \$2:120 \$2:120 \$2:127 \$2:127 \$2:127 \$2:127 \$2:127 \$2:127 \$2:120 \$2:127	Mobile Home New Construction *** - Heat Pump - Air Conditioner	46	460 0	\$482.61 \$0.00	\$22,200	1,808 157	831,680 0		\$25,865 \$0	\$	\$0	\$187 \$0	\$48,252 \$0
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Modified Energy Fitness	101	ß	\$142.72	\$14,415	1,194	27,462		\$856		\$0	\$2,127	\$17,398
1 1	TOTAL RESIDENTIAL PROGRAMS	288			\$135,054		1,806,024		\$56,185		\$4,249	\$7,576	\$198,815
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $		- 10- 10- 10- 10-											
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	COMMERCIAL PROGRAMS Smart Audit - Class 1	0		\$0.00	\$0	0	0	n/a	\$0	\$0	O\$	\$0	\$0
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	- Class 2 Smart Financino - Existino Buildino	00		\$0.00	\$0 98	13.282	1,461,020	\$0.04235	\$0 \$61,874	80	80	\$0	\$61,874
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Smart Financing - New Building	0		\$0.00		14,101	690,949		\$29,552				\$29,552
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	TOTAL COMMERCIAL PROGRAMS	0		• • • • • • • • • • • • • • • • • • •	05		2,151,969		\$91,426			0\$	\$91,426
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	INDUSTRIAL PROGRAMS -												
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Smart Audit - Class 1	0			\$0	0	00	n/a		\$0	\$0	20 80	\$0
0 0 50.00 50 0 50 50 50 50 1	Smart Audit - Class 2 Smart Financing - General	00			80			\$0.00000		2 2 2 2 2 2 3 2 3 2 3 2 3 2 3 3 2 3	2	2 2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	80
\$0 \$0<	Smart Financing - Compressed Air System	0				þ		00000.00		De l	De .		0 0
\$135,054 3,957,993 \$147,611 \$3,327 \$4,249 \$7,576 ======== ======== ======== ======= ======= ======= 06:30/2000. 06:30/2000. = ======= ======= =======	TOTAL INDUSTRIAL PROGRAMS	0			\$0						1 1 1		\$0
06/30/2000.	TOTAL COMPANY	288		de v	\$135,054		3,957,993		\$147,611	\$3,327	\$4,249	\$7,576	\$290,241
1 1	 Lost revenue and efficiency incentives are b 	based on prospecti	ve values.	1 1									
	 Cumulative participants include a reduction Participants since 01(01/2000. 	for the cumulative	participants as of	1 1									

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KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM											Exhibit C PAGE 9B of	13
YEAR 8 (2nd HALF)	NEW	CUMULATIVE	TOTAL ESTIMATED PROGRAM COSTS	TOTAL ACTUAL PROGRAM	NET LOST REV/HALF	TOTAL ENERGY SAVINGS	NET LOST REVENUE	TOTAL NET • LOST	EFFICIENCY INCENTIVE	MAXIMIZING	TOTAL *	TOTAL ACTUAL COSTS TO BE
PROGRAM DESCRIPTIONS	NUMBER (1)	NUMBER ** (2)	PER PARTICIPANT (3)	COSTS (4)	(KWH/ PARTICIPANT) 1 (5)	KWH/HALF (6)	(\$/KWH) (7)	REVENUES (8)	(EX. C. PG.11) (9)	(5% of COSTS) (10) (4)X(5%)	INCENTIVE (11) (9)+(10)	RECOVERED (12) (4)+(8)+(11)
RESIDENTIAL PROGRAMS Energy Fitness	0	0	\$0.00	(c)v(1)	706	10 (c)v(z)	\$0.03112	0\$	SO SO	0\$	0\$	\$0
Targeted Energy Efficiency - All Electric - Non-All Electric	69	473 167	\$974.94 \$76.10	\$67,271 \$5,251	1,028 316	486,244 52,772	\$0.03111 \$0.03124	\$15,127 \$1,649	\$0 \$295	\$3,364 \$0	\$3,364 \$295	\$85,762 \$7,195
Compact Fluorescent Bulb	0	0	\$0.00	\$0	0	0	\$0.00000	\$0	\$0	\$0	\$0	\$0
High - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	00	63	\$0.00	05 80	1,200	75,600	\$0.03114 \$0.03116	\$2,354 \$0	80	<u>\$0</u>	68 68	\$2,354
High - Efficiency Heat Pump - Mobile Home	39	256	\$453.45	\$13,150	1,144	292,864	\$0.03110	\$9,108	\$839	\$0	\$839	\$23,097
Mobile Home New Construction *** - Heat Pump - Air Conditioner	64	419 0	\$649.59 \$150.00	\$41,574 \$150	1,810 158	758,390	\$0.03110 \$0.03124	\$23,586	\$260 \$0	80 80	\$260 \$0	\$65,420
Modified Energy Fitness	441	324	\$431.43	\$190,262	1,194	386,856	\$0.03116	\$12,054	\$9,287	\$0	\$9,287	\$211,603
TOTAL RESIDENTIAL PROGRAMS	673	1,702		\$317,658		2,052,726		\$63,878	\$10,681	\$3,364	\$14,045	\$395,581
COMMERCIAL PROGRAMS Smart Audit - Class 1 - Class 2	00	453 63	\$0.00	80 80	0 0	00	n/a n/a	\$0 \$0	20 20 20	80 80	\$0 \$0	\$0 \$0 \$43.312
Smart Financing - Existing Building Smart Financing - New Building	0 0		\$0.00 \$0.00	0,05	14,102	662,794	\$0.04277	\$28,348	1 1		\$0	\$28,348
TOTAL COMMERCIAL PROGRAMS	0	640		20		1,685,508		\$71,660	\$0	0\$	0\$	\$71,660
INDUSTRIAL PROGRAMS - (w/Est. Opt-Outs Removed)	· · · · · · · · · · ·											
Smart Audit - Class 1 Smart Audit - Class 2	0 0	00	\$0.00	\$0	00	ōō	n/a n/a		\$0	808	08	000
Smart Financing - General Smart Financing - Compressed Air System	00		\$0.00 \$0.00	\$0	00	00	\$0.00000	\$0 \$0	20 20		<u></u>	08
TOTAL INDUSTRIAL PROGRAMS	0			\$0		0		\$0	\$0	\$0	\$0	\$0
TOTAL COMPANY	673	2,342		\$317,658		3,738,234		\$135,538	\$10,681	\$3,364	\$14,045	\$467,241
										87105718		
Lost revenue and efficiency incentives are based on prospective values. Cumulative participants include a reduction for the cumulative participants as of The cumulative participants are 07/01/2000.	ased on prospecti for the cumulative	ve values. participants as of	12/31/2000.									

Year 2004												
KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM											Exhibit C PAGE 10A of	13
YEAR 9 (1st HALF)	NEW	CUMULATIVE	TOTAL ESTIMATED PROGRAM COSTS	TOTAL ESTIMATED PROGRAM	NET LOST REV/QTR	TOTAL ENERGY SAVINGS	NET LOST REVENUE	TOTAL NET • LOST	EFFICIENCY INCENTIVE	MAXIMIZING INCENTIVE	TOTAL.	TOTAL ACTUAL COSTS TO BE
PROGRAM DESCRIPTIONS	NUMBER (1)	NUMBER ** (2)	PER PARTICIPANT (3)	COSTS (4)	(KWH/PARTIC) (5)	KWH/ HALF (6) (2) X(5)	(\$/KWH) (7)	REVENUES (8) (6) X(7)	(EX. C, PG.11) (9)	(5% of COSTS) (10) (4)X(5%)	INCENTIVE (11) (9)+(10)	RECOVERED (12) (4)+(8)+(11)
RESIDENTIAL PROGRAMS Energy Fitness	0	0	\$0.00	\$0 \$0	707	0	\$0.03112	80	\$0	\$0	0¢	0\$
Targeted Energy Efficiency - All Electric - Non-All Electric	72	463	\$751.54 \$78.60	\$54,111 \$786	1,028 314	475,964 56,206	\$0.03111 \$0.03124	\$14,807 \$1,756	\$0 \$43	\$2,706	\$2,706 \$43	\$71.624 \$2,585
Compact Fluorescent Bulb	0	0	\$0.00	\$0	0	o	\$0.00000	\$0	\$0	\$0	\$0	\$0
High - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	00	42	\$0.00	\$0 \$2	1,200	50,400	\$0.03114 \$0.03116	\$1,569	\$0 \$0	\$0	\$0	\$1,569 \$0
High - Efficiency Heat Pump - Mobile Home	41	247	\$428.05	\$17,550	1,144	282,568	\$0.03110	\$8,788	\$1,186	\$0	\$1,186	\$27,524
Mobile Home New Construction ••• - Heat Pump - Air Conditioner	68	394 1	\$503.68 \$150.00	\$34,250 \$150	1,808	712,352	\$0.03110 \$0.03124	\$22,154 \$5	\$276 \$0	80	\$276	\$56,680
Modified Energy Fitness	334	735	\$417.76	\$139,531	1,194	877,590	\$0.03116	\$27,346	\$7,034	\$0	\$7,034	\$173,911
TOTAL RESIDENTIAL PROGRAMS	526	2,061		\$246,378		2,455,237		\$76,425	\$8,539	\$2,706	\$11,245	\$334,048
COMMERCIAL PROGRAMS Smart Audit - Class 1	0	338	\$0.00	80	00	00	73	\$0	\$0 \$	\$0 \$0	\$0 \$0	\$0 \$0
		30 54 43	\$0.00	<u> </u>	13,282	717,228	\$0.04235 \$0.04235	\$30,375 \$30,375	OS C	08	\$0 \$0	\$30,375 \$25,933
TOTAL COMMERCIAL PROGRAMS		465	2000 2000	\$ 05		1,323,571	· · · · · · · · · · · · · · · · · · ·	\$56,308	\$0	0\$	0\$	\$56,308
(wucus) Hink Procentains - (w/Est: Opt-Outs Removed)			00.04	ç	C	Ċ			Ş	U\$	U\$	\$0
Smart Audit - Class 1 Smart Audit - Class 2			\$0.00	2 2 2 2 3 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3		000	n/a #0 00000	Ģ	8	<u>8</u>	08	\$0
Smart Financing - General Smart Financing - Compressed Air System		0	\$0.00		0	0	\$0.00000	0\$				\$0
TOTAL INDUSTRIAL PROGRAMS		0		\$0		0		\$0	0\$	\$0	\$0	\$0
TOTAL COMPANY	526	2,526		\$246,378		3,778,808		\$132,733	\$8,539	\$2,706	\$11,245	\$390,356
Lost revenue and efficiency incentives are based on prospective values. Cumulative participants include a reduction for the cumulative participants as of The articipants since 01/01/2001.	sed on prospective r the cumulative p	e values. articipants as of	06/30/2001.					· · · · · · · · · · · · · · · · · · ·				

Year 2004												
KENTUCKY POWER COMPANY											Exhibit C	
ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM											PAGE 10B of	13
YEAR 9 (2nd HALF)	NEW	CUMULATIVE	TOTAL ESTIMATED	TOTAL ESTIMATED	NET LOST	TOTAL	NET LOST	TOTAL NET •	EFFICIENCY	MAXIMIZING		TOTAL ACTUAL
	PARTICIPANT				REV/QTR	ENERGY SAVINGS	REVENUE	LOST	INCENTIVE	INCENTIVE	TOTAL .	COSTS TO BE
PROGRAM DESCRIPTIONS	NUMBER (1)	NUMBER ** (2)	PER PARTICIPANT (3)		(KWH/PARTIC) (5)	KWH/ HALF (6)	(\$/KWH) (7)	REVENUES (8)	(EX. C, PG.11) (9)	(5% of COSTS) (10)	INCENTIVE (11) (0)+(10)	RECOVERED (12) (4)+(11)
RESIDENTIAL PROGRAMS Energy Fitness	0	0	\$0.00	(c)v(1)	707	0	\$0.03112		\$0	0\$ 0\$	0\$	80
Targeted Energy Efficiency - All Electric - Non-All Electric	10	463	\$751.54 \$78.60	\$54,111 \$786	1,028 314	475,964 56,206	\$0.03111 \$0.03124	\$14,807 \$1,756	\$0 \$43	\$2,706	\$2,706 \$43	\$71,624 \$2,585
Compact Fluorescent Bulb	0	0	\$0.00	\$0	0	0	\$0.00000	\$0	\$0	80	\$0	\$0
High - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	00	42	\$0.00	80 08	1,200	50,400	\$0.03114 \$0.03116	\$1,569 \$0	80	20 20 20 20 20 20 20 20 20 20 20 20 20 2	80 80	\$1,569
High - Efficiency Heat Pump - Mobile Home	41	247	\$428.05	\$17,550	1,144	282,568	\$0.03110	\$8,788	\$1,186	\$0	\$1,186	\$27,524
Mobile Home New Construction *** - Heat Pump - Air Conditioner	- 88	394	\$503.68 \$150.00	\$34,250	1,808	712,352	\$0.03110 \$0.03124	\$22,154 \$5	\$276	\$0 \$0	\$276 \$0	\$56,680
Modified Energy Fitness	334	735	\$417.76		1,194	877,590	\$0.03116	\$27,346	\$7,034	\$0	\$7,034	\$173,911
TOTAL RESIDENTIAL PROGRAMS	526	2,061		\$246,378		2,455,237		\$76,425	\$8,539	\$2,706	\$11,245	\$334,048
COMMERCIAL PROGRAMS Smart Audit - Class 1	0				0	0	n/a	\$0	0\$	0\$	80	\$0
- Class 2 Smart Financing - Existing Building	00		\$0.00 \$0.00	0.4	13,282	717,228	\$0.04235	\$30'3	80.0	08	PA GA	\$30,375
Smart Financing - New Building	0				14,101	606,343	\$0.04277	\$25,933	80	₽	D&	960,000
		465						805,004		0¢		
INDUSTRIAL PROGRAMS -												
(w/Est. Opt-Outs Removed) Smart Audit - Class 1	0	0		80	0	0	n/a		\$0	\$0	\$0	\$0
Smart Audit - Class 2 Smart Financing - General	0 0	00	\$0.00	\$0	00	00	\$0.00000	\$0	20 20 20	80	\$0 \$0	80
Smart Financing - Compressed Air System					0		\$0.0000				\$0	\$0
TOTAL INDUSTRIAL PROGRAMS	0	0		\$0		0		\$0	\$0	\$0	\$0	\$0
TOTAL COMPANY	526	2,526		\$246,378		3,778,808		\$132,733	\$8,539	\$2,706	\$11,245	\$390,356
				n n 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1								
Lost revenue and efficiency incentives are based on prospective values. Cumulative participants include a reduction for the cumulative participants as of The Participants since 01/01/2001.	ased on prospective or the cumulative pa	e values. articipants as of	06/30/2001.									
	-									-		

Year 2005												
KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM											Exhibit C PAGE 11A of	13
YEAR 10 (1st Hail)	NEW	CUMULATIVE	TOTAL ACTUAL PROGRAM	TOTAL ESTIMATED PROGRAM	NET LOST REV/OTR	TOTAL ENERGY SAVINGS	NET LOST REVENUE	TOTAL NET • LOST	EFFICIENCY	MAXIMIZING	TOTAL .	TOTAL ACTUAL COSTS TO BE
PROGRAM DESCRIPTIONS	NUMBER (1)	NUMBER **	PER PARTICIPANT (3)		(KWH/ PARTICIPANT) (5)	KWH/ HALF (6) (2)X(5)	(\$/KWH) (7)	REVENUES (8) (6)X(7)	(EX. C, PG.11) (9)	(5% of (5% of (10) (10) (4)X(5%)	INCENTIVE (11) (9)+(10)	RECOVERED (12) (4)+(8)+(11)
RESIDENTIAL PROGRAMS Energy Filness	0	0	\$0.00	0\$	707	0	\$0.03112	\$0	0\$	0\$	\$0	\$0
Targeted Energy Efficiency - All Electric - Non-All Electric	88	477 218	\$1,109.22 \$62.47	\$97,611	896 267	427,392 58,206	\$0.03111 \$0.03124	\$13,296 \$1,818	\$0 \$1,125	\$4,881 \$0	\$4,881 \$1,125	\$115,788 \$6,504
Compact Fluorescent Bulb	0	0	\$0.00	\$0	0	0	\$0.0000	0\$	\$0	\$0	\$0	\$0
High - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	00	00	\$0.00 \$0.00	\$0 \$0	1,200	00	\$0.03114 \$0.03116	\$0 \$	\$0 \$0	80 80	0\$ \$0	\$0 \$0
High - Efficiency Heat Pump - Mobile Home	34	231	\$560.21	\$19,047	1,145	264,495	\$0.03110	\$8,226	\$2,693	\$0	\$2,693	\$29,966
Mobile Home New Construction - Heat Pump - Air Conditioner	67 0	371 2	\$614.85 \$0.00	\$41,195 \$0	1,808	670,768 314	\$0.03110 \$0.03124	\$20,861 \$10	\$8,372 \$0	\$0	\$8,372 \$0	\$70,428 \$10
Modified Energy Fitness	371	1,479	\$400.87	\$148,723	613	906,627	\$0.03116	\$28,250	\$15,612		\$15,612	- \$192,585
TOTAL RESIDENTIAL PROGRAMS	617	2,778		\$310,137		2,327,802		\$72,461	\$27,802	\$4,881	\$32,683	\$415,281
COMMERCIAL PROGRAMS								Č	Ç		Ç	, (3
Smart Audit - Class 1 - Class 2	00	64 3	\$0.00	\$0	00	00	n/a n/a	80	₽ ₽	C C C C C C C C C C C C C C C C C C C	06	0\$
Smart Financing - Existing Building Smart Financing - New Building	00	29 18	\$0.00	\$0\$	13,282	385,178 253,818	\$0.04235 \$0.04277	\$16,312 \$10,856	\$0	\$0 \$	\$0 \$0	\$10,856
TOTAL COMMERCIAL PROGRAMS	0	114		\$0		638,996		\$27,168	80	\$0	\$0 \$0	\$27,168
INDUSTRIAL PROGRAMS - (WEst. Opt-Outs Removed)												
Smart Audit - Class 1 Smart Audit - Class 2	00	00	\$0.00	\$0 \$0	00	00	n/a n/a		\$0 \$0	\$0	\$0 \$0	\$0
Smart Financing - General Smart Financing - Compressed Air System	00	00	\$0.00	\$0 \$	00	00	\$0.00000	\$0 \$0	\$0	\$0 \$0	\$0 \$0	
TOTAL INDUSTRIAL PROGRAMS	0	0		\$0		0		\$0	\$0		0\$	\$0
TOTAL COMPANY	617	2,892		\$310,137	-	2,966,798		\$99,629	\$27,802		\$32,683	\$442,449
			- Come									
 Lost revenue and efficiency incentives are based on prospective values. Cumulative participants include a reduction for the cumulative participants as of The articipants since 01/01/2002. 	based on prospective for the cumulative p	e values. articipants as of	06/30/2002.									

, ear 2005												
KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM											Exhibit C PAGE 11B of	13
YEAR 10 (3rd QTR)	NEW PARTICIPANT	CUMULATIVE	TOTAL ESTIMATED PROGRAM COSTS	TOTAL ESTIMATED PROGRAM	NET LOST REV/OTRS	TOTAL ENERGY SAVINGS	NET LOST REVENUE	TOTAL NET • LOST	EFFICIENCY INCENTIVE	MAXIMIZING	TOTAL *	TOTAL ESTIMATED COSTS TO BE
PROGRAM DESCRIPTIONS	NUMBER (1)	NUMBER **	PER PARTICIPANT (3)	COSTS (4)	(KWH/ PARTICIPANT) (5)	KWH/ QTR (6)	(\$/KWH) (7)	REVENUES (8)	(EX. C, PG.11) (9)	(5% of COSTS) (10) (4)X(5%)	INCENTIVE (11) (9)+(10)	RECOVERED (12) (4)+(8)+(11)
RESIDENTIAL PROGRAMS Energy Fitness	0	0	\$0.00	0\$	353	0	\$0.03112	0\$ 0\$	0\$	0\$	\$0	0\$
Targeted Energy Efficiency - All Electric - Non-All Electric	36	495 234	\$1,208.33 \$125.00	\$43,500 \$1,875	448 133	221,760 31,122	\$0.03111 \$0.03124	\$6,899 \$972	\$0 \$2962	\$2,175	\$2,175 \$296	\$52,574 \$3,143
Compact Fluorescent Bulb	0	0	\$0.00	\$0	0	0	\$0.00000	Q\$	\$0	0\$	0\$	\$0
High - Eifticiency Heat Pump - Resistance Heat - Non Resistance Heat	00	00	\$0.00	0\$	600 223	00	\$0.03114 \$0.03116	\$0 \$	\$0 \$0	0\$	\$0 \$0	0\$
High - Efficiency Heat Pump - Mobile Home	13	223	\$450.00	\$8,100	572	127,556	\$0.03110	\$3,967	\$1,426	0\$	\$1,426	\$13,493
Mobile Home New Construction ••• • Heat Pump • Air Conditioner	36	374	\$550.00 \$0.00	\$19,800 \$0	905	338, <u>470</u> 158	\$0.03110 \$0.03124	\$10,526 \$5	\$4,499 \$0	05	\$4,499	\$34,825 \$5
Modified Energy Fitness	183	1,730	\$400.00	\$73,200	306	529,380	\$0.03116	\$16,495	\$7,701	\$0	\$7,701	- \$97,396
TOTAL RESIDENTIAL PROGRAMS	288	3,058		\$146,475		1,248,446		\$38,864	\$13,922	\$2,175	\$16,097	\$201,436
COMMERCIAL PROGRAMS Smart Audit - Class 1	0	0	\$0.00	\$0	0	0	n/a	\$0	0\$	0\$	\$0	\$0
- Class 2	0	0	\$0.00	\$0	0	0	n/a	0\$	0\$	0\$	\$0	\$0 \$6 750
Smart Financing - Existing Building Smart Financing - New Building	00	24	\$0.00	\$0	6,641 7,051	98,714	\$0.04235	\$6,750	DA DA	0\$	\$0	\$4,222
TOTAL COMMERCIAL PROGRAMS	0	38		0,		181		\$10,972		0\$	0\$	\$10,972
INDUSTRIAL PROGRAMS -												
(wrst. Opt-Outs Hemoved) Smart Audit - Class 1	0	0		\$0	0	- 0	n/a		\$0	0\$	\$0	\$0
Smart Audit - Class 2	0	00		\$0	00	00	n/a	Ç	\$0	\$0	80	0\$
Smart Financing - Compressed Air System	0	0	\$0.00	\$0 \$0	0	0	\$0.0000	¢ ¢	0\$	09		\$0
TOTAL INDUSTRIAL PROGRAMS		0		\$0		0		08	\$0	\$0	\$0	\$0
			-		-							
TOTAL COMPANY	288	3,096	-	\$146,475		1,506,544		\$49,836	\$13,922	\$2,175	\$16,097	\$212,408
the sector of the sector is a sector of the sector is a secto												
 Cumulative participants include a reduction for the cumulative participants as of	for the cumulative p	articipants as of	09/30/2002.									

rear 2005												
KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARGES FOR 3 YEAR PROGRAM											Exhibit C PAGE 11C of	13
YEAR 10 (4th OTR)	NEW	CUMULATIVE	TOTAL ESTIMATED PROGRAM COSTS	TOTAL ESTIMATED PROGRAM	NET LOST REV/OTRS	TOTAL ENERGY SAVINGS	NET LOST REVENUE	TOTAL NET • LOST	EFFICIENCY INCENTIVE	MAXIMIZING	• TOTAL •	TOTAL ESTIMATED COSTS TO BE
PROGRAM DESCRIPTIONS	NUMBER (1)	NUMBER (2)	PER PARTICIPANT (3)	COSTS (4)	(KWH/ PARTICIPANT) (5)	KWH/ OTR (6)	(\$/KWH) (7).	REVENUES (8) (6)X(7)	(EX. C. PG.11) (9)	(5% of COSTS) (10) (4)X(5%)	INCENTIVE (11) (9)+(10)	RECOVERED (12) (4)+(8)+(11)
RESIDENTIAL PROGRAMS Energy Fitness	0	0	\$0.00	0\$ (c)\\/11	353	0	\$0.03112	0\$	\$0	\$0	0\$	0\$
Targeted Energy Efficiency - All Electric - Non-All Electric	36	487 239	\$1,069.44 \$125.00	\$38,500 \$1,875	448	218,176 31,787	\$0.03111 \$0.03124	\$6,787 \$993	\$0	\$1,925	\$1,925 \$296	\$47,212 \$3,164
Compact Fluorescent Bulb	0	0	\$0.00	0\$	0	0	\$0.00000	\$0	0\$	\$0	0\$	\$0
High - Efficiency Heat Pump - Resistance Heat - Non Resistance Heat	00	0 0	\$0.00 \$0.00	80	600	00	\$0.03114 \$0.03116	\$0 \$0	0\$	0\$ 0\$	\$0 \$0	\$0 \$0
High - Efficiency Heat Pump - Mobile Home	18	218	\$450.00	\$8,100	572	124,696	\$0.03110	\$3,878	\$1,426	0\$	\$1,426	\$13,404
Mobile Home New Construction *** - Heat Pump - Air Conditioner	38	381 2	\$550.00 \$0.00	\$19,800	905 79	344,805 158	\$0.03110 \$0.03124	\$10,723 \$5	\$4,499 \$0	80 80	\$4,499 \$0	\$35,022
Modified Energy Fitness	181	1,912	\$400.00	\$72,400	306	585,072	\$0.03116	\$18,231	\$7,616	\$0	\$7,616	- \$98,247
TOTAL RESIDENTIAL PROGRAMS	286	3,239		\$140,675		1,304,694		\$40,617	\$13,837	\$1,925	\$15,762	\$197,054
												1. The second s second second se second second sec second second sec
COMMERCIAL PROGRAMS Smart Audit - Class 1			\$0.00		0	00	n/a	Q, Q	\$0	0\$	0\$	0\$
- Class 2 Smart Financing - Existing Building		+	\$0.00	\$0	0 6,641	99,615	\$0.04235	\$4,219	0\$	0\$	0\$	\$4,219
Smart Financing - New Building	0		\$0.00		7,051	63,459	\$0.04277	\$2,714	\$0	\$0	\$0	\$2,714
TOTAL COMMERCIAL PROGRAMS	0	24		\$0\$		163,074		\$6,933	D 9	0\$	0 \$	*6,933
INDUSTRIAL PROGRAMS -												
(w/Est. Opt-Outs Removed) Smart Audit - Class 1	0		\$0.00	\$0	0	0	n/a		\$0	0\$	0\$	\$0
Smart Audit - Class 2 Smart Financing - General	00	00	\$0.00	80	00	00	\$0.00000	0\$		2 2 2 2 3 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0,00,00	08
Smart Financing - Compressed Air System	0		\$0.00	\$0	0		\$0.0000	0,	D#	0.4	D	0.4
TOTAL INDUSTRIAL PROGRAMS	0	0		\$0		0		\$0	\$0	\$0	\$0	0\$
TOTAL COMPANY	286	3,263		\$140,675		1,467,768		\$47,550	\$13,837	\$1,	\$15,762	\$203,987
Lost revenue and efficiency incentives are based on prospective values. Cumulative participants include a reduction for the cumulative participants as of Participants since 10/01/2002.	ased on prospective	ve values. Darticipants as of	12/31/2002.									

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										+		-	-									-		
																		-						
	KENTUCKY POWER COMPANY DERIVATION FOR 3 YEAR DSM EXPERIMENT																						Exhibit	
	CALCULATION OF EFFICIENCY INCENTIVE																						PAGE 12A ol	13
		EFFICIENCY								NIMBE	R OF NEW	PARTICIPAN										_		
	DEOCEMM DESCRIPTIONS	\$/ DADTICIDANT						SAR C	YE	1	YEA	rr.			YEAR 6		YEAR 7		YEAR B	YE	AR	YEAF 10	~	
		(1)	4.4	(0)	(1)	(5)		++		+			(13)	(14)	(15)	(16)	(11)	(18)	(19)	$\left - \right $				(25)
		INITIAL	PHOSP		2002/ 2003	2005							1st	2nd	1st	2nd	1st	2nd	1st			$\left - \right $	Ba	44 44
	PROGRAMS	VALUES	VALUES		in a bar					_	+		half	liet	half	half	hall	hall	hall				6	5
	Energy Filness	\$78.22		_	\$33.89	\$33.89	552	273								0	0	0	0	0	0	0		
	Targeted Energy Efficiency	\$0.00			\$0.00	\$0.00	2231	118	175		131					88	63	76	100	69	72			
	Non-All Electric	\$9.71			\$4.28	\$19.73	74	26	93		42					46	32	13	2	69	10			
	Compact Fluorescent Bulb	\$1.58	_			n/a	269	0	0	. 0	0					0	0	0	0	0	0	0		
	ligh - Efficiency Heat Pump																							
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	- Resistance Heat - Non Resistance Heat	\$19.73	_	\$44	\$44.19 rva	\$44.19 n/a	539	123	220 186	26						00	- 0	00	00	00	00	0 0		
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$																					_			
	igh - Elliciency Heat Pump - Mobile Home	\$38.86	\$32	\$84		\$79.20	356	109	127							47	43	43	34	29	41			
									_															
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	- Heal Pump	n/a		1 1	\$4.06	124.96	0	0	0	0						92	57	61	46	64	68			
	- Air Conditioner					\$0.41		+												-	-	- -		
	odilied Energy Fitness				_	\$42.08													101	441				181
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	TOTAL RESIDENTIAL PROGRAMS											_					_							
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	*** Participants since 09/01/98																							
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	OMMERCIAL PROGRAMS																							
	mart Audit - Class 1	\$0.00		n/a	n/a	n/a	91	243								131	C21 8	0		- c		00		
\$50.33 \$28.76 \$282.33 \$292.33	mart Financing - Existing Building	\$506.34	_	\$232.54	\$232.54 \$2	232.54	n	0								15	7	25	0	0	0	0		
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	mart Financing - New Building	\$50.33		\$262.33	\$262.33 \$2	262.33	0	-								18	2	16	0	0	0	0		
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	TOTAL COMMERCIAL PROGRAMS								_															
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$																		-						
\$5000 rtal	IDUSTRIAL PROGRAMS - (w/Est. Opt-Outs Removed)																							
3000 rda rda <thr< td=""><td>mart Audit - Class 1</td><td>\$0.00</td><td>na</td><td></td><td></td><td>n/a</td><td>15</td><td>6</td><td>21</td><td>12</td><td>6</td><td></td><td></td><td></td><td></td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td></td><td></td></thr<>	mart Audit - Class 1	\$0.00	na			n/a	15	6	21	12	6					0	0	0	0	0	0	0		
\$178.65 3332.80 rda	imart Audit - Class 2	\$0.00	กล			n'a	2	-	0	1	0					0	0	0	0	0	0	0		
	imart Financing - General mart Financino - Comoressed Air System	\$178.65 \$4.850.21	\$382.80			n/a n/a	00	ōċ	00	00	1					00	0	0	00	56	50	00		
						1											h							
NNUAL STARAGE SAVINGS (s)	TOTAL INDUSTRIAL PROGRAMS																							-
	VNUAL SHARED SAVINGS (\$)																							

KENTLUCKY POWER COMPANY DERIVATION FOR 3 YEAR DSM EXPERIMENT CALCULATION OF EFFICIENCY INCENTIVE																			
KENTUCKY POWER COMPANY DERIVATION FOR 3 YEAR DSM EXPERIMENT OALCULATION OF EFFICIENCY INCENTIVE			-											1-				-	
CENTUCKY POWER COMPANY DEFINITION FOR 3 YEAR DSM EXPERIMENT ALCULATION OF EFFICIENCY INCENTIVE																	-		
CENTUCKY POWER COMPANY DEFIVATION FOR 3 YEAR DSM EXPERIMENT SALCULATION OF EFFICIENCY INCENTIVE																			
DEFIVATION FOR 3 YEAR USM EXPERIMENT																		khibit C	
ALCULATION OF EFFICIENCY INCENTIVE								R 2			+	-						PAGE	
																		12B of	£
					ANNUAL SH	AL SHARED SAVINGS (\$)	3S (\$)		-		_								
	YEAR	YEAR		YEAR		YEAR		YEAR	Å	YEAR	<u>۸</u>	YEAR	YEAR		YEAR 9		YEAR 10		
PHOGHAM DESCHIPTIONS	1	2	(28)	3 (29)						_	(36) ((37) (38)	-	(40)		(42)	(43)	(44)	(45)
	(1)X(6)	(1)X(7)	(2)X(8)	(2)X(9)	(2)X(10)	(3)X(11) ((3)X(12) (3	(3)X(13) (3	(3)X(14) (3)	(3)X(15) (3)	9	(4)X(17) (4)X(18)	4) (4)X(20)	(4)X(21)	(4)X(22)		5)X(24)	(5)X(25)
		ļ	Pec	tet	Proc	ţ	buc		2nd		Puc	tel 2m		2nd	1st	2rrd	1st	3rd	4th
		hall	half	hall	half	haif	half	hall		hall		half half	f half	half	hall	half	hall	qtr	륑
RESIDENTIAL PROGRAMS					000 00	010 010								¢0	9	0¥	- US	S	US
crergy Filness Tarneled Frierry Filiciaery	\$43,177	\$21,354	\$14,317	\$11,304	AUC.44	\$10,3/U	0,	0,4	0,*	n\$	n*	0 4	00			3	3	3	
- All Electric	\$	\$01	\$0	\$0	\$0	\$0	\$0	\$0.	\$0	\$0	\$0		\$0 \$	\$0 \$0			\$0	\$0	\$0
- Non-All Electric	\$719	\$252	\$154	\$40	\$70	\$60	\$40	\$141	\$105	\$90	\$231	\$137 \$			5 \$43	\$43	\$1,125	\$296	\$29(
Compact Fluorescent Bulb	\$425	\$0	\$0	\$0	\$0	\$0	\$0	\$0	30	\$0	\$0	\$0	\$0 \$	\$0 \$0	20	\$0	\$0	\$0	\$0
																		-	
High - Efficiency Heat Pump		- 101 - 101	£4 600	C1E2	¢780	£A 375					1 225						\$	\$0	ŝ
- Non Resistance Heat	\$8,796	\$2,070	\$5,414	\$757	\$1,863	\$0	\$0	\$0	205	, 0\$	205	\$0	\$0	\$0 \$0	0 \$0	\$0	\$0	\$0	\$0
bh - Elliciency Heat Primo																			
- Mobile Home	\$13,834	\$4,236	\$4,128	\$2,145	\$5,623	\$8,505	\$11,284	\$3,789	\$3,621 9	\$4,463 \$	\$3,958	\$1,244 \$1,244	44 \$983	3 \$839	3 \$1,186	\$1,186	\$2,693	\$1,426	\$1,426
Mobile Home New Construction																			
- Heat Pump - Air Conditioner	\$0	\$0	\$0	\$0	\$0	\$4,353	\$5,464	\$4,486	\$4,175	\$3,687 \$	\$4,087	\$231 \$2	\$248 \$187 \$0	0 \$250	0 \$2/b	\$0\$	2/5'0¢	\$0\$	50°
Modified Energy Fitness													\$2,127				710'61\$		010'/*
TOTAL RESIDENTIAL PROGRAMS	\$77,585	\$30,339	\$25,601		45	+	+	1 1	\$9,006					4		\$8,539	\$27,802	\$13,922	\$13,837
••• Participants since 09/01/98																			
COMMERCIAL PROGRAMS								A - A 18				h							
Smart Audit - Class 1	0\$	\$0	\$0	\$0	\$0							1.1				05	05	205	~
- Class 2	09	\$0	\$0 \$0	\$0 \$0	\$0 \$23 585	\$1 705	50 45 814	\$0 :	\$0 \$6 501	50 S0	\$0 \$0	\$0 \$0 \$0		50 50 50		0 \$	2 0 0 0 0 0	205	8
Smart Financing - New Building	DOG CO	\$50	0\$	\$29	\$144							А.,				\$0	\$0	\$0	Š
											11	1					5		60
TOTAL COMMERCIAL PROGRAMS	\$506	\$50	\$8,946	\$6,535	\$23,729	\$2,182	\$7,913	\$4,770	\$5,581	\$5,587 \$	58,210 5	\$2,940 \$10,011	0	De			\$	-+	
														++-					
INDUSTRIAL PROGRAMS -																			
(w/Est. Opt-Outs Removed)			C.	0.0	- U#	50	60	60	0.							\$0	SO	\$0	S
art Audit - Class 7		0.0	0.6	05	\$0	20	20	0\$	\$ 0	20	205	205	\$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0
art Financing - General	09	\$0	\$0	\$0	\$383	\$0	\$0	\$0	\$0	\$0	\$0					\$0	\$0	\$0	Š
nart Financing - Compressed Air System	\$0	\$0	\$0		\$0			\$0 :	\$0			\$0				\$0	0 \$	S	S.
TOTAL INDUSTRIAL PROGRAMS	\$0	\$0	\$0	\$0	\$383	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	0 \$0		\$0	\$0	\$0	\$0
				11			-+	$ \cdot $			11			<u> </u>	001.04	40 500	C/0 204		£13 037
ANNUAL SHAHEU SAVINGS (\$)	\$78,091	\$30,389	\$34,547	\$20,933	\$41./5/	529,845	230,888 5	\$14,865 \$	\$14,587 \$1	514,843 51	\$17,812 \$	\$4,596 \$11,559	'	100'014 /	ii		-	<u></u>	

, .	KENTUCKY POWER COMPANY		Exhibit C	
1	ORECAST OF 2005 KENTUCKY RETAIL ENERGY SALES IN KWH		PAGE 13 of	13
	FOR RESIDENTIAL, COMMERCIAL AND INDUSTRIAL SECTORS			
	PROGRAM YR 10 - 2005			
LINE		RESIDENTIAL	COMMERCIAL	INDUSTRIAL
NO.	YEAR	SECTOR	SECTOR	SECTOR
1	TOTAL ULTIMATE SALES (KWH)*	2,490,600,000	1,369,200,000	3,219,300,000
2	LESS NON-METERED **	14,943,600	8,215,200	19,315,800
3	TOTAL ESTIMATED RETAIL KWH SALES	2,475,656,400	1,360,984,800	3,199,984,200
4	LESS OPT - OUT CUSTOMERS KWH	0	0	2,059,689,192
5	KWH BEFORE LOST REVENUE IMPACTS	2,475,656,400	1,360,984,800	1,140,295,008
6	LESS LOST REVENUE IMPACTS	11,420,681	1,496,550	0
7	ADJUSTED KWH BY SECTOR	2,464,235,719	1,359,488,250	1,140,295,008
8	LINE 7/LINE 1	98.9%	99.3%	35.4%
LINE NO.	PROGRAM YR 10 (3rd QTR)	RESIDENTIAL SECTOR	COMMERCIAL SECTOR	INDUSTRIAL SECTOR
9	TOTAL ULTIMATE SALES (KWH)*	575,800,000	371,400,000	850,100,000
10	LINE 8	98.9%	99.3%	35.4%
11	ADJUSTED KWH BY SECTOR	569,466,200 =======	368,800,200	300,935,400
LINE		RESIDENTIAL	COMMERCIAL	INDUSTRIAL
1	PROGRAM YR 10 (4th QTR)	SECTOR	SECTOR	SECTOR
12	TOTAL ULTIMATE SALES (KWH)*	656,300,000	263,700,000	917,900,000
13	LINE 8	98.9%	99.3%	35.4%
14	ADJUSTED KWH BY SECTOR	649,080,700 =======	261,854,100	324,936,600 =======
*	SOURCE: 2005 LOAD FORECAST COMPILED BY AEP CORPORATE PLANNING AND BUDGETING DEPT.			
**	.60% ESTIMATED TO BE NON-METERED (OL) DETERMINED FROM BILLED JURISDICTIONAL TARIFF SUMMARY FOR 12 MOS. ENDED DECEMBER 2004.			
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AMERICAN ELECTRIC POWER - KENTUCKY Demand Side Management

Status Report

As of June 30, 2005

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Definitions	Summary Information (All Programs)
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Active Programs:

Residential Programs	5 Energy Fitness	8 Targeted Energy Efficiency	1 Compact Fluorescent Bulb	14 High Efficiency Heat Pump	17 Mobile Home High Efficiency Heat Pump	20 Mobile Home New Construction	23 Modified Energy Fitness Program	Commercial Programs	26 Smart Audit	29 Smart Incentive	Industrial Programs	32 Smart Audit	35 Smart Incentive

DEFINITIONS	 YTD Costs Year-to-Date costs recorded January 1, 2005 through June 30, 2005. YTD Impacts Estimated in place load impacts for Year-to-Date participants. PTD Costs Estimated in place load impacts for Program through June 30, 2005. PTD Impacts Estimated in place load impacts for Program-to-Date participants. 	Our calculations are based on actual participants and costs as of June 30, 2005. The Residential, Commercial, and Industrial total DSM costs in this status report do not agree with the total costs in the Financial Report due to a one month lag in reporting.	The estimated actual in-place energy (kWh) savings is the summation of the monthly average net energy savings associated with participating customers for each DSM program (including T&D losses). The average monthly net energy savings is the product of 1/12 of the annual kWh per participant (shown in Exhibit E) and 1/2 of the new participants for the current month, plus the cumulative participants from the previous months. The average monthly net energy savings is then increased by 10% to include T&D losses. The estimated actual in-place energy (kWh) savings are calculated in accordance with the Sunset Provision contained in the joint application, filed September 27, 1995.	The continuation of net netticination of the number of net narticinating customers (excluding free riders)
-------------	---	---	--	--

and projected winter/summer demand reductions filed for each program (refer to Section III to V of the joint application). The anticipated peak The estimated anticipated peak demand (kW) reduction is a product of the number of net participating customers (excluding free riders) demand (kW) reductions includes 11% T&D loss savings.

The calculation of YTD and PTD estimated in place energy (kWh) savings and anticipated peak demand (kW) reductions contained in this status report reflect, wherever applicable, the program evaluation results of each individual program as described in the August 16, 1999, June 30, 2002, and June 30, 2005 DSM collaborative report. The individual DSM lost revenue, efficiency incentive and maximizing incentives as of June 30, 1997 are calculated based on the initial efficiency incentive, and maximizing incentive for the period 1/1/05 to 06/30/05 are calculated using the revised values contained in Schedule C incentives, and net lost revenue KWH impacts was used for each program for the first eighteen months (1/1/96 to 6/30/97). The lost revenue, values from Exhibit E in the joint application, filed September 27, 1995. A retroactive adjustment of the initial values of the efficiency of the status report. The program lost revenue is the product of the number of participating customers, the average net energy savings (kWh) per customer and the net lost revenue (\$/kWh). The number of participating customers is equal to 1/2 the new participants for the current month, plus the cumulative participants from previous months. The program-to-date lost revenues are calculated in accordance with the Sunset Provision contained in the joint application, filed September 27, 1995.

The efficiency incentive is the product of the number of participants for the month and the efficiency rate (\$/participant). The maximizing incentive is calculated as 5% of actual program cost for the month.

AMERICAN ELECTRIC POWER - KENTUCKY SUMMARY INFORMATION (ALL PROGRAMS) AS OF JUNE 30, 2005

\$10,050,544 \$10,202,407 544,992 6,913,971 2,743,444 PTD 310,137 99,629 \$442.449 \$453,837 32,683 YTD Total DSM Costs As Of June 30, 2005 Total Efficiency/ Maximizing Total Revenue Collected Total Program Costs Total Lost Revenues DESCRIPTION Incentive

 \mathfrak{c}

PTD	206,964,248 kWh	227,660,673 kWh		14,878 16.515	3,494	3,878	
YTD	277,528 kWh	305,281 kWh		459 509	66	73	
DESCRIPTION	Actual In-Place Energy Savings:	w/ T&D Line Losses:	Total kW Reductions:	Winter w/ T&D Line Losses	Summer	w/T&D Line Losses:	

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 PROGRAM:	AM: Energy Fitness
PARTICIPANT DEFINITION: Number of Households	Number of Households
CUSTOMER SECTOR: Residential	Residential
REPORTING PERIOD:	IOD: January - June, 2005

						2005	05							
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	PTD
New Participants	0	0	0	0	0	0							0	2,812

		Impacts		, ,	
Estimated in Place Energy	nergy (kWh) Savings	Anti	Anticipated Peak Demand (kW) Reduction	nand (kW) Redu	ıction
YTD	PTD	LX	YTD	P	PTD
	I	Summer	Winter	Summer	Winter
0	32,049,263	0	0	441	1,932



Energy Fitness	January - June, 2005	
	Reporting Period:	

	Costs		
Description	Year-To-Date	Retroactive Adjustment	Program-To-Date
Total Evaluation	0.00	0.00	18,189.00
Equipment/Vendor:	0.00	0.00	665,964.00
Promotional:	0.00	0.00	0.00
Customer Incentives:	0.00	0.00	0.00
Other Costs:	0.00	0.00	960.00
Total Program Costs:	0.00	0.00	685,113.00
Lost Revenues:	0.00	(19,322.00)	363,029.00
Efficiency Incentive:	0.00	(46,349.00)	63,482.00
Maximizing Incentive:	0.00	0.00	0.00
Total Costs:	0.00	(65,671.00)	1,111,624.00





This program was discontinued May 14, 1999.

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PROGRAM: Targeted Energy Efficiency

PARTICIPANT DEFINITION: Number of Households

CUSTOMER SECTOR: Residential - Low Income

REPORTING PERIOD: January - June, 2005

						200	2005							
Participants	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	ATD	PTD
All Electric	3	12	13	13	14	33			-				88	1,782
Non All Electric	2	5	10	24	5	11							57	- 652

		Impacts			
Estimated in Place Energy (kWh) Savings	nergy (kWh) Savings	Anti	Anticipated Peak Demand (kW) Reduction	nand (kW) Redu	ction
		ATD	Q.	Ρ	PTD
YTD	PTD	Summer	Winter	Summer	Winter
49,388	43,524,868	12	47	502	2,274

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January - June, 2005

Reporting Period:

Targeted Energy Efficiency



	Costs		
Description	Year-To-Date	Retroactive Adjustment	Program-To-Date
Total Evaluation	11,489.00	0.00	198,988.00
Equipment/Vendor:	89,395.00	0.00	1,840,618.00
Promotional:	0.00	0.00	0.00
Customer Incentives:	0.00	0.00	0.00
Other Costs:	288.00	0.00	8,767.00
Total Program Costs:	101,172.00	0.00	2,048,373.00
Lost Revenues:	15,114.00	1,944.00	392,857.00
Efficiency Incentive:	1,125.00	184.00	4,080.00
Maximizing Incentives:	4,881.00	0.00	98,478.00
Total Costs:	122,292.00	2,128.00	2,543,788.00

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COMMENTS:

The Targeted Energy Efficiency Program provides a variety of services, including a home energy audit, weatherization, and seal-up to targeted low income customers. The Equipment / Vendor cost categories includes the cost of labor and materials of measures installed, participant energy education costs, and vendor administration costs. The YTD costs are \$85,834 for all-electric homes and \$3,561 for non-all-electric homes. The YTD Estimated in Place Energy (kWh) Savings for the all-electric participants and non-allelectric participants is 41.888 and 7,500 respectively. The YTD Anticipated Peak Demand (kW) Reduction summer/winter for all-electric and non-allelectric participants is 8/42 and 4/5 respectively.

The YTD Lost Revenue for all-electric participants and non-all-electric participants is \$13,296 and \$1,818 respectively. The YTD Efficiency Incentive for non-all-electric participants is \$1,125 and the Maximizing Incentive for all-electric participants is \$4,881.

believes to be reasonably achievable goals. The projected participant and budgetary level is 150 all-electric The projected participant and budgetary level for 2006 has been revised to reflect what the Collaborative homes, 75 non-all-electric homes, and \$195,000 respectively.



PROGRAM INFORMATION

PROGRAM: Compact Fluorescent Bulb

PARTICIPANT DEFINITION: Number of Bulbs Installed

CUSTOMER SECTOR: Residential

REPORTING PERIOD: January - June, 2005

						2005)5							
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	PTD
New Participants	0	0	0	0	0	0							0	269
														r

		Impacts	5		
Estimated in Place Energy	nergy (kWh) Savings	Anti	Anticipated Peak Demand (kW) Reduction	nand (kW) Redu	ction
YTD	PTD	YTD	D	đ	PTD
	I	Summer	Winter	Summer	Winter
0	172,353	0	0	3	3

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Compact Fluorescent Bulb	January -June, 2005
	Reporting Period:

433.00 0.00 0.00 60.00 0.00 0.00 17,119.00 15,021.00 15,081.00 1,605.00 Program-To-Date 0.00 25.00 8.00 0.00 33.00 0.00 0.00 0.00 0.00 0.00 RetroactiveAdjustment 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 Year-To-Date Costs Description Maximizing Incentive: Total Program Costs: Customer Incentives: Efficiency Incentive: Equipment/Vendor: Total Evaluation Lost Revenues: Promotional: Other Costs: Total Costs:



COMMENTS:

This program was discontinued December 31, 1996.

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[d	PROGRAM INFORMATION
PROGRAM:	AM: High Efficiency Heat Pumps - Retrofit
PARTICIPANT DEFINITION: Number of Units Installed	Number of Units Installed
CUSTOMER SECTOR: Residential	Residential
REPORTING PERIOD:	OD: January - June, 2005

						2005) 5							
Participant	Jan.	Feb.	Feb. Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	T TD	PTD
Resistance	0	0	0	0	0	0							0	1,367
Non-Resistance	0	0	0	0	0	0							0	929

		Impacts	S		
Actual in Place Energy (kWh) Savings	rgy (kWh) Savings	Anti	Anticipated Peak Demand (kW) Reduction	nand (kW) Redu	ıction
YTD	PTD	ATD	[D	Ρ	PTD
		Summer	Winter	Summer	Winter
0	35,211,254	0	0	851	2,995



High Efficiency Heat Pumps - Retrofit	January - June, 2005
	Reporting Period:

	Costs		
Description	Year-To-Date	Retroactive Adjustment	Program-To-Date
Total Evaluation	0.00	0.00	12,885.00
Equipment/Vendor:	0.00	0.00	129,767.00
Promotional:	0.00	0.00	0.00
Customer Incentives:	0.00	0.00	70,500.00
Other Costs:	0.00	0.00	1,160.00
Total Program Costs:	0.00	0.00	214,312.00
Lost Revenues:	0.00	(269.00)	368,960.00
Efficiency Incentive:	0.00	(2,196.00)	48,017.00
Maximizing Incentive:	0.00	0.00	5.00
Total Costs:	0.00	(2,465.00)	631,294.00



COMMENTS:

This program was discontinued December 31, 2001.

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PROGRAM INFORMATION

PROGRAM: Mobile Home High Efficiency Heat Pumps

PARTICIPANT DEFINITION: Number of Units Installed

CUSTOMER SECTOR: Residential

REPORTING PERIOD: January - June, 2005

						2005)5							
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	PTD
New Participants	6	3	4	2	7	12							34	1,524

		Impacts	0		
Estimated in Place Energy	nergy (kWh) Savings	Anti	Anticipated Peak Demand (kW) Reduction	nand (kW) Redu	ction
ATD	PTD	YTD	D	Ρ	PTD
	<u> </u>	Summer	Winter	Summer	Winter
19,719	29,289,563	3	58	201	2,820



Mobile Home High Efficiency Heat Pumps	January - June, 2005
	Reporting Period:

	Costs		
Description	Year-To-Date	Retroactive Adjustment	Program-To-Date
Total Evaluation	4,197.00	00.00	45,492.00
Equipment/Vendor:	1,650.00	0.00	18,005.00
Promotional:	0.00	0.00	0.00
Customer Incentives:	13,200.00	0.00	684,300.00
Other Costs:	0.00	0.00	1,167.00
Total Program Costs:	19,047.00	0.00	748,964.00
Lost Revenues:	8,226.00	5,820.00	350,853.00
Efficiency Incentive:	2,693.00	18,331.00	93,436.00
Maximizing Incentive:	0.00	0.00	0.00
Total Costs:	29,966.00	24,151.00	1,193,253.00





COMMENTS:

The Mobile Home High Efficiency Heat Pump program provides incentives to customers, encouraging them to install the highest efficiency equipment practical. The projected participant and budgetary level for 2006 has been revised to reflect what the Collaborative believes to be reasonably achievable goals. The projected participant and budgetary level is 100 and \$50,000 respectively.



PROGRAM INFORMATION
PROGRAM: Mobile Home New Construction
PARTICIPANT DEFINITION: Number of Units Installed
CUSTOMER SECTOR: Residential
OD: January - June, 2005

						20	2005							
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	PTD
Heat Pump	17	7	6	12	10	12							67	1,057
Air Conditioner	0	0	0	0	0	0							0	2

		Impacts	6		
Estimated in Place Energy	nergy (kWh) Savings	Anti	Anticipated Peak Demand (kW) Reduction	nand (kW) Redu	ction
ATD	PTD	ATD	D	P	PTD
	1	Summer	Winter	Summer	Winter
76,776	22,001,294	6	181	137	2,861



Mobile Home New Construction	January - June, 2005
	Reporting Period:

	Costs		
Description	Year-To-Date	Retroactive Adjustment	Program-To-Date
Total Evaluation	4,195.00	0.00	29.414.00
Equipment/Vendor:	3,300.00	0.00	67,213.00
Promotional:	0.00	0.00	3,939.00
Customer Incentives:	33,500.00	0.00	537,150.00
Other Costs:	200.00	0.00	3,416.00
Total Program Costs:	41,195.00	0.00	641,132.00
Lost Revenues:	20,871.00	0.00	284,252.00
Efficiency Incentive:	8,372.00	0.00	36,110.00
Maximizing Incentive:	0.00	0.00	2,580.00
Total Costs:	70,438.00	0.00	964,074.00

AMERICAN ELECTRIC POWER

COMMENTS:

The Collaborative has devised and implemented a plan working in conjunction with trade allies to offer a financial incentive to new mobile home buyers and trade allies to encourage the installation of high efficiency heat pumps and upgraded insulation packages in new mobile homes. The Collaborative is requesting Commission approval to discontinue the incentive for the expected participation levels and the revised federal energy efficiency standards that are scheduled installation of high efficiency air-conditioning at the end of the 2005 calendar year due to lower than to go into effect on January 23, 2006.

HUD-Code homes. Since 70% of the manufactured housing dealers use Nordyne equipment, this Nordyne's application for exception relief from the 2006 13.0 SEER requirement for split system January 1, 2010. Only Nordyne 12.0 air-conditioning systems will be allowed to be installed in Collaborative is recommending the measure for high efficiency air-conditioning be discontinued On April 14, 2005, the Department of Energy's Office of Hearing and Appeals (OHA) granted air-conditioners of the 3 to 5 ton capacity. The OHA granted Nordyne's application which in effect would permit a 12.0 SEER air-conditioning system to be installed in HUD-Code homes until exception eliminates any possibility of upgrading air-conditioning systems next year. Therefore, the December 31, 2005. The projected participant and budgetary level for 2006 has been revised to reflect what the Collaborative believes to be reasonably achievable goals. The projected participant and budgetary level is 150 heat pumps and \$ 87,500 respectively.



PROGRAM INFORMATION

PROGRAM: Modified Energy Fitness

PARTICIPANT DEFINITION: Number of Households

CUSTOMER SECTOR: Residential

REPORTING PERIOD: January - June, 2005

						2005)5							
	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	UTD	PTD
New Participants	84	94	11	84	87	11							371	1,638

		Impacts	0		
Estimated in Place Energy	nergy (kWh) Savings	Anti	Anticipated Peak Demand (kW) Reduction	nand (kW) Redu	ction
QTY	PTD	YTD	D	P	PTD
	L	Summer	Winter	Summer	Winter
159,398	3,557,407	49	223	218	984



Modified Energy Fitness	January - June, 2005	
	Reporting Period:	

	Costs		
Description	Year-To-Date	Retroactive Adjustment	Program-To-Date
Total Evaluation	22,747.00	0.00	25,750.00
Equipment/Vendor:	125,976.00	0.00	602,937.00
Promotional:	0.00	0.00	0.00
Customer Incentives:	0.00	0.00	0.00
Other Costs:	0.00	0.00	0.00
Total Program Costs:	148,723.00	0.00	628,687.00
Lost Revenues:	28,250.00	0.00	108,315.00
Efficiency Incentive:	15,612.00	0.00	42,294.00
Maximizing Incentive:	0.00	0.00	0.00
Total Costs:	192,585.00	0.00	779,296.00



COMMENTS:

The Modified Energy Fitness Program provides energy audits, blower door testing, duct sealing and direct installation of low cost conservation measures to residential customers with electric space heating and electric water heating.

The equipment/vendor cost category includes the cost of labor and materials of measures installed, the cost of promotion by the vendor and vendor administration costs. The Collaborative is requesting Commission approval to increase annual participation levels to 1,000 per year due to the customer's overwhelming endorsement of the program. With the current backlog of customers, the Company and the implementation contractor (Honeywell, DMC Services) both agree that the annual achievement of 1,000 energy audits is feasible. The projected participant and budgetary levels for 2006 have been revised to reflect what the Collaborative believes to be reasonable achievable goals. The projected participant and budgetary level is 1,000 and \$405,000 respectively.



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PROGRAM: Smart Audit - Commercial

PARTICIPANT DEFINITION: Number of Audits

CUSTOMER SECTOR: Commercial

REPORTING PERIOD: January - June, 2005

						2005	05							
Participant	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	UTY	PTD
Class I	0	0	0	0	0	0							0	1,952
Class II	0	0	0	0	0	0			2				0	- 194

		Impacts			
Estimated in Place Energy (kWh) Savings	nergy (kWh) Savings	Anti	Anticipated Peak Demand (kW) Reduction	nand (kW) Redue	ction
ATD	PTD	YTD	D.	Ā	PTD
	I	Summer	Winter	Summer	Winter
n/a	n/a	n/a	n/a	n/a	n/a



Smart Audit - Commercial	January - June, 2005	
	Reporting Period:	

	Costs		
Description	Year-To-Date	Retroactive Adjustment	Program-To-Date
Total Evaluation	00.00	0.00	30,661.00
Equipment/Vendor:	0.00	0.00	1,268,176.00
Promotional:	00.00	0.00	0.00
Customer Incentives:	00.00	0.00	0.00
Other Costs:	0.00	0.00	(8,156.00)
Total Program Costs:	00.00	0.00	1,290,681.00
Lost Revenues:	00.0	0.00	0.00
Efficiency Incentive:	0.00	0.00	0.00
Maximizing Incentive:	0.00	0.00	64,533.00
Total Costs:	0.00	0.00	1,355,214.00



COMMENTS:

This program was discontinued December 31, 2002.



ROGRAM INFORMATION	PROGRAM: Smart Incentive - Commercial	Number of Incentives	Commercial	January - June, 2005	
PR	PROGRAM:	PARTICIPANT DEFINITION: Number of Incentives	CUSTOMER SECTOR: Conmercial	REPORTING PERIOD: January - June, 2005	

						2005	5							
Participant	Jan.	Feb.	Mar.	Feb. Mar. Apr. May	May	June	July	Aug.	Sept.	Oct.	Oct. Nov.	Dec.	YTD	, PTD
Existing Building	0	0	0	0	0	0							0	182
New Building	0	0	0	0	0	0							0	69

	0U	•	Winter	2,640
	Anticipated Peak Demand (kW) Reduction	PTD	Summer	1,519
	ipated Peak Dem	D	Winter	0
Impacts	Antic	UTY	Summer	0
	nergy (kWh) Savings	PTD	<u>I</u>	61,757,956
	Estimated in Place Energy	QTY		0



Smart Incentive - Commercial	January - June, 2005
	Reporting Period:

	Costs		
Description	Year-To-Date	Retroactive Adjustment	Program-To-Date
Total Evaluation	00.0	0.00	144,039.00
Equipment/Vendor:	0.00	0.00	21,504.00
Promotional:	0.00	0.00	0.00
Customer Incentives:	0.00	0.00	399,592.00
Other Costs:	0.00	0.00	691.00
Total Program Costs:	0.00	0.00	565,826.00
Lost Revenues:	27,168.00	442.00	873,573.00
Efficiency Incentive:	0.00	1,078.00	88,039.00
Maximizing Incentive:	0.00	0.00	281.00
Total Costs:	27,168.00	1,520.00	1,527,719.00



COMMENTS:

This program was discontinued December 31, 2002.

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PROGRAM: Smart Audit - Industrial	lumber of Audits	ndustrial
PROGRAM:	PARTICIPANT DEFINITION: Number of Audits	CUSTOMER SECTOR: Industrial

REPORTING PERIOD: January - June, 2005

						2005)5							
Participant	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Oct. Nov.	Dec.	UTD	PTD
Class I	0	0	0	0	0	0					1		0	60
Class II	0	0	0	0	0	0							0	4

		Impacts			
Estimated in Place Energy	nergy (kWh) Savings	Anti	Anticipated Peak Demand (kW) Reduction	nand (kW) Redu	ction
ATD	PTD	QTY	Q.	đ	PTD
	1	Summer	Winter	Summer	Winter
n/a	n/a	n/a	n/a	n/a	n/a





Smart Audit - Industrial	January - June, 2003	
	Reporting Period:	

	Costs		
Description	Year-To-Date	Retroactive Adjustment	Program-To-Date
Total Evaluation	0.00	0.00	5,741.00
Equipment/Vendor:	0.00	0.00	37,786.00
Promotional:	0.00	0.00	0.00
Customer Incentives:	0.00	0.00	0.00
Other Costs:	0.00	0.00	161.00
Total Program Costs:	0.00	0.00	43,688.00
Lost Revenues:	0.00	0.00	0.00
Efficiency Incentive:	0.00	0.00	0.00
Maximizing Incentive:	0.00	0.00	2,186.00
Total Costs:	0.00	0.00	45,874.00



COMMENTS:

This program was discontinued December 31, 1998.

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PROGRAM: Smart Incentive - Industrial	Number of Incentives	Industrial	January - June, 2005
PROGRAM:	PARTICIPANT DEFINITION: Number of Incentives	CUSTOMER SECTOR: Industrial	REPORTING PERIOD: January - June, 2005

ParticipantJan.Feb.Mar.Apr.MayJuneJulyAug.Sept.Oct.Nov.Dec.YTDPTDGeneral00000000000Compressed Air00000000000							2005)5					
General 0 </th <th>Participant</th> <th>Jan.</th> <th>Feb.</th> <th>Mar.</th> <th>Apr.</th> <th>May</th> <th>June</th> <th>July</th> <th>Sept.</th> <th>Oct.</th> <th>Dec.</th> <th>UTY</th> <th>PTD</th>	Participant	Jan.	Feb.	Mar.	Apr.	May	June	July	Sept.	Oct.	Dec.	UTY	PTD
Compressed Air 0 0 0 0 0 0 0 - - 0 -	General	0	0	0	0	0	0					0	
	Compressed Air	0	0	0	0	0	0					0	,

		Impacts			
Estimated in Place Energy	nergy (kWh) Savings	Antio	Anticipated Peak Demand (kW) Reduction	and (kW) Redu	ction
YTD	PTD	YTD	D	d	PTD
	I	Summer	Winter	Summer	Winter
0	96,715	0	0	9	6



Smart Incentive - Industrial	January - June, 2005	
	Reporting Period:	1 1

	Costs		
Description	Year-To-Date	Retroactive Adjustment	Program-To-Date
Total Evaluation	0.00	0.00	28,385.00
Equipment/Vendor:	0.00	0.00	3,288.00
Promotional:	0.00	0.00	0.00
Customer Incentives:	0.00	0.00	441.00
Other Costs:	0.00	0.00	0.00
Total Program Costs:	0.00	0.00	32,114.00
Lost Revenues:	0.00	00.0	0.00
Efficiency Incentive:	0.00	0.00	383.00
Maximizing Incentive:	0.00	0.00	655.00
Total Costs:	0.00	0.00	33,152.00

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COMMENTS:

This program was discontinued December 31, 1998.

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KENTUCKY POWER COMPANY TARGETED ENERGY EFFICIENCY PROGRAM 2003-2004 LOAD IMPACT EVALUATION REPORT

Final Report

July 7, 2005

Prepared for:

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American Electric Power 1701 Central Avenue P.O. Box 1428 Ashland, KY 41105-1428

Prepared By:

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KENTUCKY POWER COMPANY TARGETED ENERGY EFFICIENCY PROGRAM 2003-2004 LOAD IMPACT EVALUATION REPORT

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Kentucky Power Company's Targeted Energy Efficiency Program
2003-2004 Load Impact Evaluation _____

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KENTUCKY POWER COMPANY TARGETED ENERGY EFFICIENCY PROGRAM 2003-2004 LOAD IMPACT EVALUATION REPORT

E Executive Summary

This report presents the Kentucky Power Company ('KPCo') Targeted Energy Efficiency Program ('TEE Program'). The TEE Program is designed to perform energy audits, provide energy education to all households, perform blower door tests and install extensive weatherization and energy conservation measures to low income customers living within the KPCo service territory. The TEE Program is a "piggyback" program leveraging the resources of five not-for-profit agencies that provide weatherization services to low-income customers via the existing Weatherization Assistance Program. This program is offered to electric heat and non-electric heat customers. The load impact evaluation method examined the changes in customer bills to determine the program's impact.

The primary objective of this evaluation was to quantify the savings for the 2003-2004 program years. Two critical components to the success of meeting the evaluation objective are the research design and the evaluation methodology. The research design allows the results from the evaluation to meet its evaluation objectives i.e., allowing the results of the program to be determined and applicable to the improvement of the TEE Program. The evaluation methodology operationalizes the research design. The research design contributes to the development of valid conclusions. In turn, the results may be generalized for use in other applications.

This evaluation quantified the change in electric consumption that is a result of the program. In the case of heating system replacements, it was found that some participant's energy consumption actually increased for those participants where the existing heating system was inoperative or its operation was severely restricted. When this condition exists, customers often turn to alternative fuels (i.e., kerosene, space heaters, wood, etc.) to maintain comfort, these alternative fuels can sometimes pose a safety hazard. When a heating system was not in operation or not economically feasible to repair, that heating system was replaced. Accordingly, this replacement would cause an increase in electric consumption, while increasing the participant's comfort and safety. To illustrate this effect, an additional analysis was performed to quantify the savings of customers that did not have their heating system replaced.

Based on this analysis it can be concluded that the TEE program significantly reduced electric consumption. The best estimates of savings, by program component, are:

• For the all-electric participants, the average savings were 1,792 kWh/year per participant. This is an 8% reduction from the pre-installation NAC.

- For the all-electric participants who had their heating system replaced, the average savings was 2,372 kWh/year per participant. This is a 10% reduction from the pre-installation NAC.
- For the all-electric participants who did not have their heating system replaced, the average savings were 1,605 kWh/year per participant. This is a 8% reduction from the pre-installation NAC.
- For the base load participants, the average savings were 553 kWh/year per participant. This is a 3% reduction from the pre-installation NAC.

The total program annual energy savings, based on 488 participants, was estimated to be 678 MWH.

KENTUCKY POWER COMPANY TARGETED ENERGY EFFICIENCY PROGRAM 2003-2004 LOAD IMPACT EVALUATION REPORT

1 Introduction

This report presents the Kentucky Power Company ('KPCo') Targeted Energy Efficiency Program ('TEE Program'). The TEE Program is designed to perform energy audits, provide energy education to all households, perform blower door tests and install extensive weatherization and energy conservation measures to low income customers living within the KPCo service territory. The TEE Program is a "piggyback" program leveraging the resources of five not-for-profit agencies that provide weatherization services to low-income customers via the existing Weatherization Assistance Program. This program is offered to electric heat and non-electric heat customers. The load impact evaluation method examined the changes in customer bills to determine the program's impact.

The primary objective of this evaluation was to quantify the savings for the 2003-2004 program year. Two critical components to the success of meeting the evaluation objective are the research design and the evaluation methodology. The research design allows the results from the evaluation to meet its evaluation objectives i.e., allowing the results of the program to be determined and applicable to the improvement of the TEE Program. The evaluation methodology operationalizes the research design. The research design contributes to the development of valid conclusions. In turn, the results may be generalized for use in other applications.

1.1 Research Design

The evaluation's research design was chosen to serve as a foundation for the continued monitoring of the program. In addition to quantifying program impacts, the initial research design enables KPCo to continue to build the capability to perform evaluations, and establish baseline information for future program designs.

The research design chosen for the TEE Program is a time-series comparison/cross sectional design. This research design essentially determines the program impacts by examining the change in participant's usage patterns over time. Comparing a representative control group's change in usage over a similar time period further refines the impact estimate. This experimental design helps to reduce any potential bias in the results.

The time series/cross sectional design achieves internal and external validity. Internal validity means the evaluation is conducted in a manner such that the results isolate the impact of the activity being studied. When other factors are not recognized, the changes attributed to the program may be the result of other phenomena. For example, if the experiment does not recognize the effect of a participant's demographic or end-use characteristics, the change in usage could be explained by the impact of the implementation of the program or, alternatively, by the change in lifestyle of the

participant. A research design can help achieve external validity by ensuring that the results are representative of a larger population of interest, allowing for the findings to be generalized. For example, for the TEE Program, the information determined by the 2003-2004 participants and the corresponding control group permits the evaluation to represent the total program impacts.

1.2 Evaluation Methodology

The evaluation methodology used billing data to determine the impact of the program using the maximum number of 2003-2004 participants and a representative group of non-participants. This initial analysis determines energy impacts, while minimizing the uncertainty associated with the estimate.

A systematic and comprehensive approach using billing analysis was used to determine the program energy impacts. The approach consists of a variety of methods ranging from a simplistic comparison approach to more complex regression techniques.

Specifically, the evaluation consisted of the following four steps:

- 1) Development of the participant billing information,
- 2) Development of a representative control group,
- 3) Temperature normalization of billing information, and
- 4) The quantification of the energy impacts.

In each of the subsequent sections of this report, the approach and the results of the analysis are presented.

2 The Participants

Billing analysis requires that sufficient billing information is available to establish consumption trends in both the pre-installation and post-installation periods. This section presents the development of the participant group consumption analysis. For a discussion of the methodology to develop the participant group, see Appendix A.

From program tracking records (i.e., the WX Data Collection Forms), it was determined that there were 488 participants. Using these accounts, KPCo gathered the appropriate billing data from the Marketing and Customer Service System (MACSS). As noted above, billing information from MACSS was available for 215 customers of the 488 participants from the tracking system information.

The initial step in developing the participant information was to examine every individual read for each of the participants with billing records. When the information from a particular billing record appeared to be incongruent, that record was edited or eliminated from the analysis.

After the individual reads were examined, the participant data was split into pre- and post-installation periods. The next editing step checked the participant accounts to verify that there was enough data in each period to be accurately analyzed. At the end of the

Page 5

editing of the participant billing data a total of 207^1 customers were available for the billing analysis.

Number of Participants	488	
Pre Annualized Usage (kWh)	19,980	
	Pct	Number
House Type		
Combination (Mobile/Modular/Site)	2%	9
Mobile	60%	291
Site-Built	39%	188
Electric Primary Heat	67%	327
Heating System Replaced		
Yes:	16%	80
		-
Electric Furnace	86%	69
Heat Pump	9%	7
Wall Unit	5%	4

Table 1 - Particpant Information

Table 1 presents information about the participant population. As this table shows, the participant group consists of more customers that live in mobile homes, and have electric heat.

3 The Control Group

The primary purpose of the TEE Program billing analysis is to determine the program's effects on electricity consumption. One of the challenges in the analysis is that residential energy consumption can be significantly affected by a variety of variables such as changes in weather, activity, demographics, building shell, etc. One of the most efficient methods for controlling these confounding effects is the establishment of a representative "control" group of non-program participants.

For the TEE Program evaluation, a systematic method for determining a representative control group was used. A detailed presentation of the methodology used to develop the control group is presented in Appendix A. This section presents the results of the development of the control group.

For the TEE Program KPCo provided a file with billing information for 12,805 customers. These customers were designated the "Control Group Pool". From this pool, all known participants were eliminated.

Next, the participant group was examined to establish matching criteria. The criteria that was determined to partition the participant group into homogeneous groups was based on

¹ The majority of customers eliminated from the analysis were a result of insufficient post-program data.

annualized usage, pseudo-January load Factor, and pseudo-July load factor. Seven strata were defined. Table 2 shows the definition of the seven strata, and some descriptive population statistics for each stratum. This table shows that over half of the participants are in the more than 50 kWh/day, less than 80% January load factor strata.

Strata Definition			Participants			
Average usage Per Day (kWh)	Jan Load Factor	Jul Load Factor	Distribution	Average usage Per Day (kWh)	Average Pseudo Jan Load Factor	Average Pseudo Jul Load Factor
Less than 50	Less than 80%	Less Than 130%	13%	41.08	67%	105%
More Than 50	Less than 80%	Less Than 130%	24%	67.45	64%	106%
Less than 50	More Than 80%	Less Than 130%	19%	35.64	111%	83%
More Than 50	More Than 80%	Less Than 130%	9%	63.51	104%	88%
Less than 50	Less than 80%	More Than 130%	11%	40.82	57%	187%
More Than 50	Less than 80%	More Than 130%	22%	66.72	58%	168%
More Than 50	More Than 80%	More Than 130%	2%	62.78	173%	316%

Table 2 - Strata Definitions For Control Group Matching

The control group pool customers were compared to the TEE Program participants based on annual usage within the strata. Based on the above methodology, up to three control group members were selected for each participant.

Table 3 shows the control group for each program. At the end of the selection and editing process, the control group consisted of 621 customers. Table 4 shows a comparison of the pre-installation period annualized usage between the participants and the control group. This table demonstrates how well the control group selection process worked. Based on average usage per day within the load factor strata, the control group closely matches the participant group. Based on this comparison, the control group was accepted and promoted to the later stages of the analysis.

Strata Definition			Control Group			
Average usage Per Day (kWh)	Jan Load Factor	Jul Load Factor	Distribution	Average usage Per Day (kWh)	Average Pseudo Jan Load Factor	Average Pseudo Jul Load Factor
Less than 50	Less than 80%	Less Than 130%	12%	41.51	66%	106%
More Than 50	Less than 80%	Less Than 130%	24%	67.62	66%	107%
Less than 50	More Than 80%	Less Than 130%	19%	35.60	156%	82%
More Than 50	More Than 80%	Less Than 130%	9%	63.18	102%	90%
Less than 50	Less than 80%	More Than 130%	12%	41.03	56%	204%
More Than 50	Less than 80%	More Than 130%	22%	66.51	58%	176%
More Than 50	More Than 80%	More Than 130%	2%	63.52	112%	164%

Table 3 - Selected Control Group, By Selection Strata

Statistic	Participants	Control Group
N	215	621
Minimum	18.42	18.16
25th Percentile	41.65	41.64
Median	52.72	52.90
Mean	54.74	55.59
75th Percentile	66.01	65.85
Maximum	103.82	103.91

Table 4 - Comparison of Pre-Installation Period Ave	rage Daily Usage
---	------------------

4 Temperature Normalization of Billing Information

One of the most important steps in the assessment of the effect of the TEE Program is the pre-installation to the post-installation comparison of energy usage. By controlling for other non-program influences, such as weather, the program's effects can be isolated and quantified. This normalization methodology is presented in Appendix A. This section presents the results of the temperature normalization procedure.

The temperature normalization procedure described in Appendix A presented an enormous computing challenge. For the electric consumption models, heating degreedays based on reference temperatures from 50^{0} F to 75^{0} F, and cooling degree-days based on reference temperatures from 60^{0} F to 75^{0} F were examined. The wide variety of reference temperatures meant that thousands of models were considered for each customer to determine the optimal models.

To capture accurate temperatures, information from the Ashland, Hazard, and Pikeville, Kentucky weather stations were used. The daily mean of these stations were chosen to be representative of the average daily temperature for the TEE Program participants.

Table 5 shows the distribution of the actual to model predicted usage for the most recent 12 months of data in each period. The participants predicted mean usage is usually within 0.2% of the actual mean. This supports the conclusion that the models are performing well within each period. The comparison of annualized usage between groups for each period also supports the conclusion that the control group is well matched to the participant group.

	Participants		Control Group	
-	Pre	Post	Pre	Post
Actual Average Annualized Usage	20,293	18,351	20,203	19,008
Predicted Average Annualized Usage	20,271	18,354	20,187	18,972
Actual Median Annualized Usage	19,946	17,439	19,488	18,570
Predicted Median Annualized Usage	19,930	17,434	19,616	18,516

Table 5 - Distribution of Actual and Predicted Electric Usage

Month	Ashland	Hazard	Pikeville	Average
Jan	33	36	35	34
Feb	37	40	39	38
Mar	43	45	44	44
Apr	53	55	54	54
May	63	64	63	63
Jun	72	71	71	71
Jul	76	75	75	75
Aug	74	74	73	73
Sep	66	67	66	66
Oct	55	56	55	55
Nov	44	45	45	45
Dec	36	38	37	37

The normal temperatures used in this analysis are 18-year average daily temperatures. The average normal temperatures are presented in Table 6.

Table 6 -	Average	Normal	Daily	Temperatures
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Using normal temperatures the Normalized Annual Consumption (NAC) was calculated for each period for each group. Table 7 shows the NAC for each period. The mean and median consumption is decreased for the participant group from the pre-installation to the post installation period. The Control group shows a modest increase in the mean and median consumption for the pre to post period. The comparison of the NAC between groups, for each period does however demonstrate that the control group is well matched to the participant group.

	Partici	pants	Contro	l Group
	Pre	Post	Pre	Post
Mean	19,123	18,813	18,967	19,473
Median	18,473	18,147	18,588	18,817

Table 7 - Distribution of Electric NACs

5 The Energy Impacts

To fully investigate the effects of the program, several different analytical methods were used. These methods ranged from a simplistic comparison approach to a more complex regression technique. As expected, the estimates of savings should remain relatively stable from method to method. The more complex methods were expected to produce "better" estimates. This section presents the methodology to estimate the energy savings for the TEE Program.

In the evaluation of the TEE Program, the following two different methods were used. First, the energy impact was determined using an Augmented Comparison Method (PRISM). The second approach was a Regression Approach. Appendix A contains a detailed discussion of the methodology used to quantify the energy impacts. This section presents the results of that analysis.

One of KPCo's objectives was to establish savings estimates for subsets of the participant population, the electric heat participants and the base load participants. Accordingly, the analysis will be presented for these groups.

		<u>,</u>	Annualized
			Pre-
	Number of	Percent Of	Installation
Participant Type	Customers	Population	Usage (kWh)
Electric	330	77%	22,086
Base Load	158	37%	16,619

Table 8 - Participant Distribution

Table 8 shows the distribution of participants. As this table shows, the program was dominated by electric heating customers.

5.1 The Augmented Comparison Approach Results

For the net savings, the average control group pre- and post installation usage were used. Table 9 shows the mean savings by program component.

	Electric	Electric	Electric		Program
	Heat	Heat	Heat Total	Base Load	Total
		Not			
Heating System	Replaced	Replaced			
Pre Installation NAC (kWh)	20,091	20,900	20,703	15,891	19,142
Mean Savings (kWh)	(369)	1,575	1,102	375	866
Pct Savings	-2%	8%	5%	2%	5%

Table 9 - C	omparison	of the	Net Saving	gs, By Co	omponent
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Table 9 shows a mean savings for the electric heat customers of 1,102 kWh/year. This is a 5% reduction from the pre-installation NAC. This table also shows that the base load customers had a mean savings of 375 kWh/year. This is a 2% reduction from the pre-installation NAC. The tables also illustrate the unique impacts of electric heat customers that had a heating system replacement as compared to electric heating customers that did not have a heating system replacement.

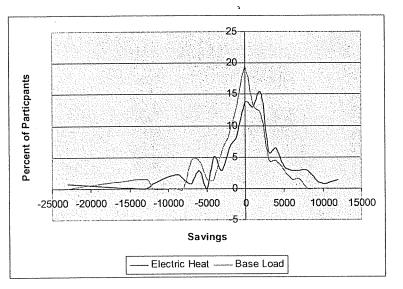


Figure 1 - Distribution of PRISM Savings

Figure 1 shows a comparison of the distribution of the PRISM savings estimates, for each participant type. This is typical of the distribution of savings generated by PRISM analysis. The distribution is essentially a *normal* (i.e., bell-shaped) curve, with most of the estimates falling around the center point or mean. The tails of the distribution are symmetrical. The large confidence intervals are exemplified by the large spread in values shown in this figure. Interestingly, about 43% of the participants showed a predicted *increase* in usage from the pre-installation to the post-installation period. This may be due in part to the heating system replacement² feature of the program.

Some conclusions can be drawn from the augmented comparison approach. Although the results can be refined, it is clear from this initial analysis that the TEE Program has effected the electric consumption of the participants. In addition, the initial estimates can be considered a substantial amount of energy savings.

The variability of the savings estimates produced by this method is quite large. To produce a more precise estimate of savings, the regression approach was implemented.

5.2 The Regression Approach Analysis Results

The regression analysis was implemented using the four-step approach described in Appendix A. Unfortunately, there was not engineering estimates of savings available for the individual customers to incorporate into the model.

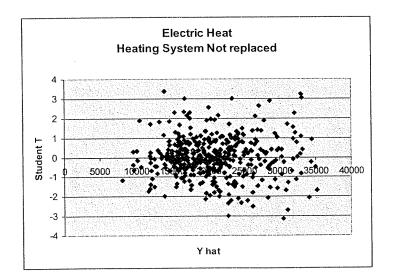
 $^{^{2}}$ It was determined that the inclusion of heating system replacements and heating repair work does not necessarily increase the program's electric energy savings benefits. The justification for this is that a repaired heating system would lead to increased reliance as the primary heating source. Similarly, the installation of a new heating system can also lead to higher customer consumption, if alternative heating fuels were used or if the customer chose to increase their comfort level.

The initial analysis step was to build a simple regression model. As noted above, no engineering estimates of savings were available to this analysis. Accordingly, the analysis was performed using a participation indicator variable.

	Electric	Electric	Electric		Program
	Heat	Heat	Heat Total	Base Load	Total
		Not			
Heating System	Replaced	Replaced			
Pre Installation NAC (kWh)	20,091	20,900	20,703	15,891	19,142
Mean Savings (kWh)	(506)	1,802	1,241	228	912
Pct Savings	-3%	9%	6%	1%	5%

Table 10 shows the average savings estimates from the simple model. The savings estimates shown in this table are not statistically different from the PRISM results. However, the estimates are much less variable. The savings for the average electric heat participant were 1,241 kWh/year. This is a 6% reduction from the pre-installation NAC. The savings estimate for the base load participants 228 kWh/year. This is a 1% reduction from the pre-installation NAC.

One of the fundamental regression assumptions is that the standard error of the error terms (or residuals) has a constant variance across the range of predicted values. When the residuals are related to the predicted values, the model is said to be *heteroscedastic*. Heteroscedasticity is a violation of the basic regression assumptions that could lead to mis-specification of the mathematical relationships. Specifically, as a result of the residual standard error being related to the size of a customer's usage, heteroscedasticity will mis-estimate the confidence interval around the estimates. Heteroscedasticity is common in cross sectional models such as the Simple Model discussed above.



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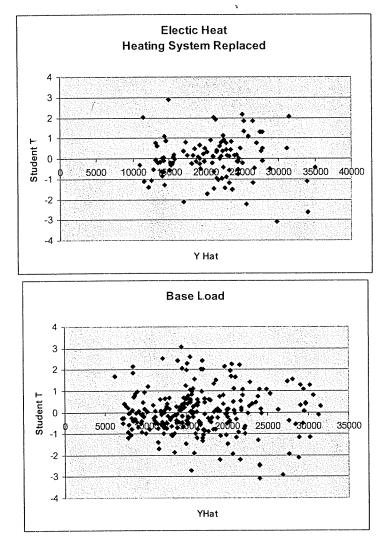


Figure 2 - Residual Plots

Figure 2 shows the residual plots of the error terms to the pre-installation NAC. In these figures, the residual for each participant and control group member is plotted on the vertical axis and that customer's pre-installation NAC is plotted on the horizontal axis. These figures do not strongly suggest that as the pre-installation NAC increases as does the variance (i.e., the spread) of the residuals, which would be typical of a heteroscedastic relationship.

When heteroscedasticity is present, the ordinary least squares (OLS) regression approach to establishing the relationship between the dependent variable, and the independent variables may be inappropriate. Accordingly, a WLS approach was applied to see what, if any effect that heteroscedastic was influencing the analysis. The initial WLS analysis was performed using the Simple Model described above. Families of weights based on the standardized geometric mean, raised to the gamma power were developed. In order to determine the optimal gamma, the Simple model was calculated for each of the weights. The model that minimized the mean squared error was chosen as the optimal model.

		Electric	Electric		Program
1	Electric Heat	Heat	Heat I otal	Base Load	Total
		Not			
Heating System	Replaced	Replaced			
Pre Installation NAC (kWh)	20,091	20,900	20,703	15,891	19,142
Mean Savings (kWh)	(467)	1,605	1,101	553	923
Pct Savings	-2%	8%	5%	3%	5%

Table 11 - WLS Savings Estimates

Based on the WLS regression technique, the average savings were estimated. Table 11 shows the average savings estimates from the WLS model. Again, the savings estimates shown in this table are not statistically different from the PRISM results. However, the estimates are much less variable. The savings for the electric heating participants were 1,101 kWh/year per customer. This is a 5% reduction from the pre-installation NAC. The savings estimate for the base load customers was 553 kWh/year. This is 3% reduction from the pre-installation NAC.

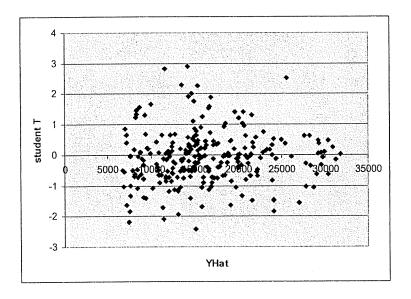


Figure 3 - Residual Plot-Weighted Least Squares Results

Figure 3 shows the residual plots for the WLS model. These plots show that the WLS approach has addressed the heteroscedasticity inherent in the data. Accordingly, it is appropriate to use WLS.

5.3 Analysis of the Effects of Heating System Replacement Measure

The inclusion of heating system replacements and heating repair work does not necessarily increase the program's electric energy savings benefits. The justification for this is that a repaired heating system would lead to increased reliance as the primary heating source. Similarly, the installation of a new heating system, may lead to higher customer consumption when alternative heating fuels were used, or the customer chose to increase their comfort level.

To investigate these hypotheses, the analysis of the 2003 program specifically was designed to determine the savings estimates for the electric heat customers that had a heating system replacement, and for the electric heat customers that did not have a heating replacement.

Twenty four (80) of the 2003 electric heat participants had a heat pump installed as their heating system replacement. Table 11 shows that the normalized savings reduction in bills for heating replacement customers was -467 kWh. However, the average reduction in bills for the non-heating replacement customers was 1,605 kWh. Accordingly, this suggests that the heating system replacement component of the program may decrease electric savings for the average participant receiving this measure.

Intuitively, the replacement of a heating system with a high efficiency heat pump would reduce the post-installation bills. However, the program implementers did report that many of the systems that were being replaced were inoperable. Accordingly, this would lead to an increase in post-installation bills and would not allow billing analysis to accurately determine the savings.

Accordingly, in 2002 an engineering analysis was performed to determine the expected savings of the installation of a heat pump, rather than a standard efficiency electric furnace. The methodology to estimate the savings can be found in Appendix A. The estimate assumed a heat pump installed in a 944 square foot home use 1,902 kWh annually less than a home with a standard efficiency furnace.

To leverage the engineering estimates of savings into the analysis, individual estimates of non-heating system replacement savings were made for each of the sites that had heat pump replacement engineering estimates of savings. This model estimate and the engineering estimate of savings were added together to determine an estimate of saving for each of these sites. For the heat pump replacement participants the average site total savings was 2,372 kWh/year.

To estimate the savings for all heating replacement customers, an assumption was made that the effect that was estimated for the heat pump participants was applicable to the other heating replacement customers. Accordingly, an adjustment factor was developed based on the heat pump participants to adjust the pre-NAC for all heating replacement customers.

	Electric	Electric	Electric		Program
	Heat	Heat	Heat Total	Base Load	Total
		Not			
Heating System	Replaced	Replaced			
Pre Installation NAC (kWh)	22,930	20,900	21,393	15,891	19,608
Mean Savings (kWh)	2,372	1,605	1,792	553	1,390
Pct Savings	10%	8%	8%	3%	7%

Table 12 - Restated Savings Estimates Incorporating Engineering Estimates

Table 12 presents the savings estimates incorporating the engineering estimate of the installation of a heat pump, plus the estimate of all other measures. This table shows that the estimate of savings for electric heat customers would be 1,792 kWh/Year. The average program participant savings is estimated at 1,390 kWh/year.

5.4 Summary of Analysis Results

Figure 4 shows a comparison of the savings estimates. Among the estimates based on billing analysis alone, the various procedures produced a range of point estimates of savings. However, the differences cannot be considered statistically significant. Among these estimates, the choice of the estimate that produces the most accurate estimate of program impact can be analytically determined. This "best" estimate of savings was determined by a review of the process to develop the estimates. The Augmented Comparison Approach (PRISM) produces unnecessarily large confidence intervals. The Simple Regression Approach produces valid estimates of savings, but violates some fundamental regression assumptions. The WLS regression model does not violate the basic regression assumptions, and contains only statistically significant variables. Therefore, the results based on this latter approach are used to define the most accurate estimate of savings.

However, as discussed in Section 5.3, the analysis of billing data alone obfuscates the full program impacts of customers that had non-functional or poorly functioning space conditioning systems. Accordingly, it is appropriate to incorporate additional information to obtain a more accurate estimate of program impacts.

Incorporating engineering estimates of savings with estimates of savings generated by the regression analysis provides the most accurate indication of program impact. The average program participant savings is estimated at 1,390 kWh/year.

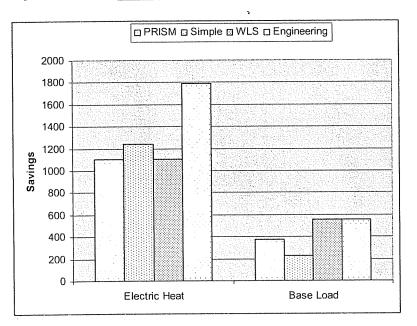


Figure 4 - Comparison of Savings Estimates

To determine the total annual impact of the program, the average per customer savings for each group (i.e., electric heat and base load) were multiplied by the number of customers in that group. Based on this analysis shows that, in total, the 2003-2004 TEE Program will save 678 MWH/year.

Appendix A Methodology

Methodology to Develop the Participant Analysis Group

The first step in the analysis of the TEE Program was to identify all participants that could contribute to the analysis. To this end, KPCo constructed a data set of all known participants' electric usage history. This data set contained information for 488 participants.

Once the billing data set was constructed it was examined, consisting of the following three steps:

- Merge billing data with site specific information.
- The first step eliminated records with unusually long or short number of days, bills with large or zero consumption, or any bill that was not within two years of the completion date.
- The next step limited the analysis to customers that had sufficient information during the pre and post installation periods. This included at least 275 days in each period, which consisted of at least 9 billing periods of information, having a minimum of 2 summer billing periods and 2 winter billing periods.

Methodology to Develop the Control Group

The Control Group for the TEE Program was developed following a four-step algorithm:

- 1. An appropriate pool of potential control group customers was established,
- 2. Criterion was developed to match control group pool customers to participants,
- 3. Known participants were eliminated from the control group pool, and
- 4. The control group pool customers were compared to each participant. Based on the established criteria, the best Control Group pool matches were selected.

Each of these steps is explained in detail below.

Step 1: The Establishment of a Control Group Pool

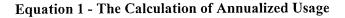
In order to develop a control group for the TEE Program, KPCo selected a large sample of LIHEAP customers. The customers in the Control Group Pool were examined, and if necessary, edited. This examination was consistent with the editing procedure applied to the participants.

Step 2: The Establishment of Control Group Matching Criteria

Based on the available information, criteria to match Control Group customers to specific participants were established. These criteria were based on annualized 2003 usage, as defined by Equation 1, pseudo summer load factor³ and pseudo winter load factor, as defined by Equation 2.

³ Typically a 'load factor' will describe a peak demand in relationship to an average demand for a period. Since demand information was not available, a proxy variable, the pseudo load factor, was used. The pseudo load factor describes the relationship between the average annual daily use and the average daily usage during the peak month.

		$AU = (\Sigma U_i)^* 365$
		(ΣD_i)
Whe	re;	
AU	=	Annualized Usage
Ui		Monthly Billed Consumption
Di	=	Monthly Days in the Cycle



 $LF = k \underline{Wh}_{\underline{a}} \\ (kWh_m)^*12$ Where: $kWh_a = Annualized kWh \\ kWh_m = Peak Month Usage.$ The pseudo summer load factor was based on the July bill. For the pseudo winter load factor, the monthly peak month usage was based on the January bill.

Equation 2 - The Calculation of Pseudo Load Factor

Step 3: Eliminating Known Participants

After the initial edits, any known current TEE Program participants were eliminated from the control group pool. This was done by matching the current participants against the Control Group Pool database.

Step 4: The Establishment of the Control Group

During this step, each control group pool customer was compared to each participant. For each control group pool customer within a given strata, the relative deviation in annualized usage was calculated using Equation 3.

 $ARD = (|\underbrace{U_{c} - U_{p}}|)^{*100}$ U_{p} Where; ARD = Absolute Relative Deviation $U_{c} = Annualized Usage for Potential Control Group Member$ $U_{p} = Annualized Usage for Participant$

Equation 3 - The Determination of the Absolute Relative Deviation

For each participant, the ten control group pool customers with the smallest absolute relative deviation in the annualized usage was chosen for each participant. These ten control group matches were then examined further.

Based on the matching of the program participants, each selected control group member was assigned an installation date. This information was used to split the customers in the control group into pre- and post installation periods that are consistent with that of their matched participant.

Next, each member of the control group was checked to confirm that they had enough preinstallation and post installation billing data to be analyzed. This editing process was consistent with that applied to the participant group.

The best control group match was always chosen, and up to two others were chosen if the annual usage relative deviation was less than 10%. These customers were designated the Control Group.

The Control Group was chosen *with replacement*. Selecting a sample with replacement allows a customer to have the potential of being designated a Control Group member for more than one participant.

Temperature Normalization Methodology

The temperature normalization procedure used for this analysis is the *Princeton Scorekeeping Model* (PRISM) algorithm. Through years of experience, RLW has taken the fundamental concept of the PRISM methodology and refined it to produce more accurate estimates of normalized annual consumption (NAC).

The PRISM algorithm develops a mathematical model that represents the temperature to energy consumption relationship. The standard, Heating-Only version of this model is shown in Equation 4.

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$$\begin{split} U_i &= \alpha + \beta * DD_i(\tau) + e_i \\ Where; \\ U_i &= \text{average daily consumption in interval i.} \\ DD_i(\tau) &= \text{average degree days in interval i, based on reference temperature } \tau. \\ \alpha, \beta &= \text{parameters to be estimated to minimize e.} \\ e &= a \text{ random error term.} \end{split}$$

Equation 4 - The PRISM Heating Only Model

The PRISM model reflects that a customer's energy usage is equal to some base level α , and a linear function between a reference temperature τ , and the outside temperature. The constant proportionality, β , represents a customer's effective heat-loss or heat-gain rate.

PRISM recognizes that each customer has unique space conditioning operating characteristics. To capture these unique space-conditioning characteristics, PRISM examines a range of heating and cooling reference temperatures. The model chosen to represent a customer's energy use is the model that best linearizes the relationship between usage and degree-days. For each customer, an optimal model based on a unique reference temperature (τ) is identified by the minimum mean squared error (MSE) of the regression.

Once the optimal parameters have been established, normalized annual consumption is estimated using Equation 5.

NAC=365* α + β *DD_o(τ)

Where:

 DD_0 is the number of degree days expected in a typical year.

Equation 5 - Determination of Normalized Annual Consumption (NAC)⁴

When this model is applied to a home's heating characteristics, it is referred to as the *heating only model* (HOM). When this model is applied to a home's cooling characteristics, it is referred to as the *cooling only model* (COM).

For the analysis of electric consumption data, it was not known whether or not the participants or control group members had significant space conditioning load. Therefore, the first adaptation of the PRISM methodology was to consider a *heating and cooling model* (HCM), along with the standard PRISM *heating only* or *cooling only models*. The expansion of the standard PRISM approach to consider heating and cooling loads is calculated using Equation 6.

⁴ For a more comprehensive technical discussion of PRISM, see Impact Evaluation of Demand-Side Management Programs, Volume 1: A Guide to Current Practice, EPRI Report CU-7178,V1, pages 5-6.

$U_i = \beta_0 + \beta_1 * H$	$(DD_i(\tau_1) + \beta_2 * CDD_i(\tau_2) + e_i)$
Where:	
$U_i = HDD_i(\tau_1) = CDD_i(\tau_2) = \beta_i = e_i = $	The electric usage during cycle i. The heating degree days based on reference temperature τ_1 , during cycle i. The cooling degree days based on reference temperature τ_2 , during cycle i. The coefficients to be estimated to minimize the error term. The error in predicting U.

Equation 6 - PRISM Heating and Cooling Model

As with the standard PRISM procedure, the optimal heating and cooling model is determined by calculating the regression models assuming various reference temperature values (τ_1 and τ_2). Expected annual degree-days are applied to the optimal model to calculate a normalized annual consumption (NAC). The results of the model can be interpreted as:

- β_o is an estimate of the average base load for a cycle;
- β_1 represents the heating slope, or the increase in electric usage for each incremental increase in heating degree days; and,
- β_2 represent the cooling slope, or the increase in electric usage for each incremental increase in cooling degree-days.

The standard PRISM approach uses usage and degree-day data on a billing cycle basis. However, the data has an inherent variability associated with the varying lengths of billing cycles. For the estimation of the heating and cooling slopes (β_1 , and β_2) the effects of the varying lengths of the billing cycle are mitigated. This is a result of the number of degree-days being directly correlated to the number of days in the cycle. However, the estimates of base load (β_0) reflects the average base load per cycle and does not account for the days in the cycle. In effect, this estimate infers the base load will be β_0 , regardless of the length of the cycle. Since base load usage is a function of time, this result may introduce a slight bias into the calculation. To eliminate this bias, the augmented PRISM approach uses usage per day as the dependent variable, and expresses the degree days on a per day basis.

The PRISM methodology assumes that there is a linear relationship between usage and temperature. However, if the assumption is not valid, it could lead to a violation of a basic regression assumption (i.e., the error terms are uncorrelated). To avoid any bias, two additional terms was considered in developing individual customer electric models. These terms are heating degree-days squared, and cooling degree-days squared. The incorporation of these variables result in Equation 7.
$$\begin{split} U_{i} &= \beta_{0} + \beta_{1} * HDD_{i}(\tau_{1}) + \beta_{2} * (HDD_{i}(\tau_{1}))^{2} + \\ \beta_{3} * CDD_{i}(\tau_{2}) + \beta_{4} * (CDD_{i}(\tau_{2}))^{2} + e_{i} \end{split}$$

Equation 7 - Electric PRISM Model, with Second Order Terms Incorporated

Alternative models, with different numbers of independent variables, introduce a challenge to choosing an optimal model. The standard PRISM approach relies on the maximization of R^2 to indicate the optimal model. However, in building mathematical regression models, the R^2 statistic has a tendency to increase as the number of independent variables increases. Therefore, when comparing models with different numbers of regressors, the maximum R^2 criteria may not lead to choosing the optimal model between alternative models. To avoid this possibility, an alternative method to determine the optimal model was used. The minimization of the mean squared error of the residuals (MS_E) is a good alternative. The MS_E accounts for the decrease in the degrees of freedom when an additional regressor is added to the equation. Therefore, the model that minimized the MS_E was chosen as the optimal model to represent the temperature versus usage relationship.

Lastly, in an effort to obtain the most accurate models possible, a system of re-analyzing poor performing models was developed. A "poor performing model" is defined as one that produced a low R² statistic.

The determination of the optimal model used a four-step approach. These steps are:

- 1) The optimal models are determined using all available data.
- 2) If the optimal model produced in Step 1 has a poor R², the usage data point with the largest prediction error was omitted. Using this trimmed and edited data set the models were re-estimated.
- 3) Choosing the optimal model for each customer from the first two steps, the customers with poor R² are again identified. For these customers, the usage data was limited to the most recent year of information. Using this trimmed data set, the models were re-estimated.
- 4) The models developed for each customer in each of the first three steps are compared. The optimal model (i.e., the model that minimizes RMSE) was chosen.

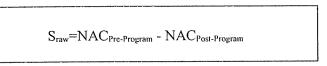
Normal temperatures were applied to the optimal models generated by this algorithm. The estimates produced are the Normalized Annual Consumption (NAC) for each period.

Energy Impact Analysis Methodology

In the evaluation of the TEE Program, the following two different methods were used. First, the energy impact was determined using an Augmented Comparison Method (PRISM). The second approach was a Regression Approach. This section discusses the methodology used to determine the energy impacts of the TEE Program.

The Augmented Comparison Approach

An augmented comparison approach controls for weather and other factors using a representative control group and simple equations. After the normalization of the participant and control group bills (see Temperature Normalization Methodology), the difference between the pre-program and post-program NACs were used to determine the raw energy savings that can be attributed to the program. The determination of energy savings is calculated using Equation 8.



Equation 8 - The Augmented Comparison Approach Determination of Gross Savings

To account for exogenous influences, the raw savings expressed in can be adjusted by using a representative control group. If it is assumed that the same outside influences are affecting both the control and participant groups, then the adjustment will yield an estimate of energy savings that are isolated from all other influences. Determining the pre- and post-program NACs for both the participant and control groups makes this adjustment. The estimated savings are calculated by adjusting the participant results by the Control Group results. This adjustment is shown in Equation 9.

$$S_{adjusted} = NAC_{pre-program}(P_i) * \frac{NAC_{Post-Program}(C_i)}{NAC_{Pre-Program}(C_i)} - NAC_{postProgram}(P_i)$$

Where:

 $C_i =$ The average of control group members associated with participant *i*. $P_i =$ Participant *i*.

Equation 9 - The Augmented Comparison Approach, Determination of Net Savings

While this method is simple, it can obscure real program effects and usually produces a high variability around the estimate.

The Regression Approach

The regression approach was performed using a comprehensive and systematic approach. This approach, presented below, has been applied with great success to the analysis of conservation programs.

The regression approach consisted of four steps that result in the selection of an optimal model that accurately quantifies the program impact. This sub-section describes the four steps of the regression approach.

Step 1: The Simple Model

During this step an initial regression model is developed using ordinary least squares ("OLS"). This simple model determined the effect of *one* important change variable (i.e., the participation indicator variable status, or the participants engineering estimate of savings) on energy savings *while controlling for all other changes*. The basic form of this model is shown in Equation 10.

$$\begin{split} \text{NAC}_{\text{post},i} &= \beta_0 + \beta_1 \text{ NAC}_{\text{Pre},i} + \beta_2 \text{ P}_i + \epsilon_i \\ \text{Where:} \\ \text{NAC}_{\text{post},i} &= \text{Post Installation Normalized Annualized Consumption for customer i} \\ \text{NAC}_{\text{pre},i} &= \text{Pre Installation Normalized Annualized Consumption for customer i} \\ \text{P}_i &= \text{Participation Indicator Variable or Engineering Estimate of Savings} \\ \epsilon_i &= \text{Prediction error} \end{split}$$

Equation 10 - The Simple Regression Model

Step 2: Regression Diagnostics

As a result of the residual standard deviation related to the size of the customer's energy usage, one regression assumption most often violated is that the standard deviation of the error terms, (or "residuals") is not constant across the range of predicted values. When the standard deviation residuals are related to the predicted values, the model is said to be "heteroscedastic." Heteroscedasticity can often be detected in cross sectional models used to analyze program impacts. During this step, verification that the regression assumptions are valid is performed. If the initial regression model is found to be "heteroscedastic" further regression analyses are performed. These analyses are performed using a weighted least squares ("WLS") approach.

Step 3: Weighted Least Squares

As discussed above, one of the fundamental regression assumptions is that the standard deviation of the error terms (or residuals) has a constant variance across the range of predicted values. When the residuals are related to the predicted values, the model is said to be heteroscedastic. Heteroscedasticity is a violation of one of the basic regression assumptions and could result in the miss-specification of mathematical relationships. As a result of the residual standard deviation being related to the size of the customer's energy usage, heteroscedasticity is often detected in cross sectional models used to analyze program impact.

When heteroscedasticity is present, an ordinary least squares (OLS) approach to establishing the relationship between the dependent and independent variables may be inappropriate. An OLS approach that does not correct for the heteroscedastic relationship of its residuals will yield confidence intervals⁵ that are misleading. More specifically, when heteroscedasticity is present, the

⁵ Even though it is the best possible estimate given the data, it is unlikely that the point estimate will exactly equal the true, unknown parameter being estimated. Accordingly, instead of using a single value to

OLS regression coefficients are unbiased estimates of the true parameters, but they are subject to greater statistical variation than the appropriate estimates. Moreover, the standard errors produced by the OLS regression analysis are biased estimates of the true standard deviations of the regression coefficients.

Weighted least squares (WLS) is one approach to correct for heteroscedasticity in regression analysis. According to econometric theory, the advantages of WLS are:

- a) Under a properly specified heteroscedastic model, WLS yields the best linear unbiased estimates of the true parameters and,
- b) WLS gives an unbiased estimate of the variance of the estimators, providing appropriate confidence intervals and p-values.

In other words, WLS provides the most reliable estimate of savings and an accurate measure of the resulting reliability. The theory of WLS depends on a correct specification of the heteroscedasticity. The theory assumes that a positive-valued variable can be specified, say *z*, such that the residual standard deviation is proportional to *z*. Usually, *z* is taken to be some measure of size (for example, the pre-retrofit NAC consumption).

The benefits of WLS depend on the correct choice of z. Therefore, it is useful to have a way of comparing alternative candidates for z. If it can be confirmed that heteroscedasticity is present, the following procedure⁶ is employed:

- 1. Postulate a family of possible candidates for z. In the following analysis, the regression has been estimated assuming that the residual standard deviation is proportional to pre-retrofit NAC dampened by raising this variable to some power between 0 and 1. This variable will be termed $(NAC_{Pre})^{\gamma}$, where $\gamma \ge 0$. Here the exponent, gamma, is an unknown parameter that creates a family of candidate choices of z.
- 2. For each candidate of z, geometrically standardize z by dividing each value of z by the geometric mean of the *n* sample values of z. The geometric mean is the nth root of the product of the *n* values of z.
- 3. Fit the regression model using WLS with each geometrically standardized z, and calculate the root mean square error (RMSE) of each regression model.

estimate the true, unknown value, it is common to use a set of values or a *confidence interval*. A confidence interval is a range of values between which we can define a statistical probability, based on the estimate variability that the true value will fall. Generally, the higher the probability, the wider the confidence interval. Usually, the confidence interval is stated in terms of the probability that the true value will fall within plus or minus the interval around the point estimate. For example, given a 90% confidence level (the probability), the true mean will fall within \pm 5% of the estimated mean.

⁶ The justification for this approach is from the statistical theory of maximum likelihood estimation. Although the WLS is different, the mathematical derivation of the methodology is the same as used by Box and Cox in their paper An Analysis of Transformations, (Journal of the Royal Statistical Society, Series B, 1964). A good summary of the approach is given in the text *Econometrics*, by G.S. Maddala, McGraw-Hill, 1977, pp. 315-317. J. Kmenta gives a similar methodology in Elements of Econometrics, to deal with autoregression in time series analysis.

4. Minimize the RMSE to find the best choice of z and use this particular WLS regression to obtain the best estimate of savings.

During this step, a residual analysis is performed. If heteroscedasticity is suspected, the models are estimated using WLS.

Step 4: Calculation of Energy Savings

The final step in the analysis estimates the energy savings by using the resultant models.

Engineering Estimate of Heating Replacement Methodology

For electric furnace to heat pump conversions, the engineering estimate of savings is based on the ASHRAE simplified energy formula method⁷.

First the heat loss is calculated using the following formula:

$$HL = UA(T_i - T_o)$$

Where:

HL	= the component heat loss, Btu/hr
U	= the overall heat transfer coefficient, Btu/(hr-ft ²⁻⁰ F)
А	= the area of the component, ft^2
Ti	= the indoor temperature, ⁰ F
T _o	= the outdoor temperature, ${}^{0}F$

The building heat loss (HL) is then input into the following formulas:

Annual Electric Furnace_{kWh} = $(24 \times HL \times HDD \times C_d)$ (Ti-To) X 3,413

Annual Heat $Pump_{kWh} = (24 X HL X HDD)$ ((Ti-To) X 1000 X HSPF)

Where:

HDD	= 4,555 (mean average of Ashland and Williamsburg)
C _d	= 0.65
(Ti-To)	= 70 ^o F (assumption)
HSPF	= Heating Seasonal Performance Factor (@47 ⁰ F)

Savings for the heat pump retrofit is determined by the following formula:

 $Savings_{kWh} = Electric Furnace_{kWh} - Heat Pump_{kWh}$

⁷ ASHRAE Handbook, 1993 Fundamentals, Chapter 22, Table 10.

Appendix B Temperature Normalization Results Details

The original simple model approach (i.e., Step 1, all available data) was the most accurate for each group and used for this evaluation. None of the periods were improved by the alternative methods listed in (Steps 2 and 3).

As detailed in Appendix A Temperature Normalization Methodology, four variables were considered for the electric models. Heating and cooling degree-days were considered. Figure 5 shows that for the participants, models that featured the heating and cooling PRISM models were chosen nearly 70% of the time. The distribution of the type of models is fairly consistent from period to period and within customer groups. This suggests the models are stable across time and that the control group is well matched to the participant group.

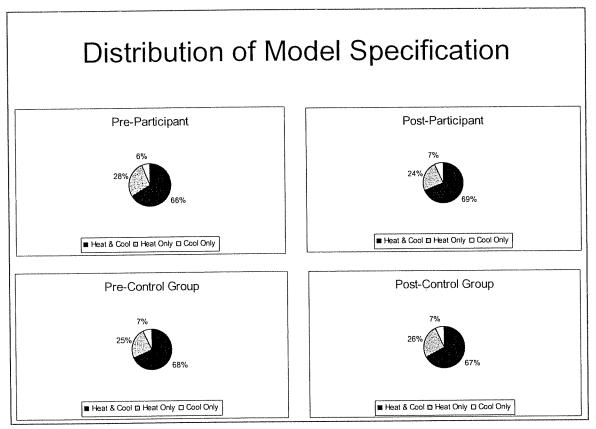


Figure 5 – Distribution of Model Specification

Table 13 compares the distribution of set points for the degree-day variables. For the participants, the median heating degree-day reference point was 61°F in the pre- and 60°F in the post-installation periods. For the control group, the median heating degree-day reference point was 60°F in the pre- and 60°F in the post-installation period. For the participants, the median cooling degree-day reference point was 68°F in the pre- and 67°F

	Heating Degree Day Reference Temperatures				
	Pre-Inst	allation	Post-Ins	ost-Installation	
		Control		Control	
Statistics	Participant	Group	Participant	Group	
Maximum	74	74	74	74	
75th Percentile	65	64	64	64	
Median	61	60	60	60	
Mean	60	60	60	59	
25th Percentile	54	54	55	54	
Minimum	50	50	50	50	
	Cooling Degree Day Reference Temperatures			nperatures	
	Pre-Inst	Pre-Installation		Post-Installation	
		Control		Control	
Statistics	Participant	Group	Participant	Group	
Maximum	75	75	75	75	
75th Percentile	71	71	73	71	
Median	68	67	67	67	
Mean	67	67	68	67	
25th Percentile	64	63	64	62	
Minimum	60	60	60	60	

Table 13 – Distribution of Degree-Day Set Points

Table 14 shows the distribution of the R^2 statistics. For the participants and the control group, about half the models had R^2 over 90%. Again, the distribution of R^2 for each group in each period is very similar, supporting the conclusion that the models are stable across time and that the control group is well matched to the participant group.

	Pre-Installation		Post-Installation	
		Control		Control
Statistics	Participant	Group	Participant	Group
Maximum	100%	100%	100%	100%
75th Percentile	95%	96%	98%	97%
Median	88%	90%	91%	93%
Mean	76%	80%	79%	87%
25th Percentile	61%	73%	69%	84%
Minimum	2%	0%	1%	0%

Table 14 – Distribution	of R-Squared Statistics	for the Electric Models
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KENTUCKY POWER COMPANY 2004 TARGETED ENERGY EFFICIENCY PROGRAM

3

2004 Engineering Estimation

Final Report

June 28, 2005

Prepared for:

American Electric Power 1701 Central Avenue P.O. Box 1428 Ashland, KY 41105-1428

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KENTUCKY POWER COMPANY TARGETED ENERGY EFFICIENCY PROGRAM 2004 ENGINEERING EVALUATION

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1 Introduction

This report presents the 2004 Engineering Evaluation of Kentucky Power Company ('KPCo') Targeted Energy Efficiency Program ('TEE Program'). The TEE Program is designed to perform energy audits, provide energy education to all households, perform blower door tests and install extensive weatherization and energy conservation measures to low income customers living within the KPCo service territory. The TEE Program is a "piggyback" program leveraging the resources of five not-for-profit agencies including:

- 1. Big Sandy Community Action Agency
- 2. Gateway Community Action Council
- 3. LKLP Community Action Council
- 4. Middle Kentucky River Area Development Council
- 5. Northeast Kentucky Area Development Council

These five agencies provide weatherization services to low-income customers via the existing Weatherization Assistance Program. This program is offered to electric heat and non-electric heat customers.

The primary objective of this evaluation was to quantify the savings for the 2004 program year. For this evaluation, engineering estimation was used to estimate 2004 program impacts. Engineering calculations provide energy savings estimates at the measure, project, and program levels.

Simple accounting of program activity from a tracking system typically represents the first level of impact evaluation for DSM programs. To enhance the accounting approach, engineering estimates can be developed through using the information contained in the program's tracking information. Engineering analyses offer reliable means for estimating program impacts at very low costs.

For the engineering analysis component of the evaluation, individual estimates were developed based on the information contained in the data collection forms recorded at the time of measure installation.

The engineering analysis was performed by major end-use measure category. These categories included:

- 1. Lighting measures
 - CFL Light bulbs
- 2. Air infiltration measures,
- 3. Insulation measures
 - Attic Insulation
 - Wall Insulation
 - Floor Insulation
- 4. Heating system replacements,
- 5. Domestic hot water measures
 - Low-flow showerhead installation
 - Hot water heater tank wrap installation
 - Hot water heater temperature reduction

- Hot water pipe insulation
- 6. Water bed covers.

The following sections discuss the engineering estimation approach for each measure and provide estimates of savings based on information contained in the data collection forms. It is important to note that no interactive savings effects are calculated.

2 Lighting Savings

The engineering estimation of annual lighting energy savings is as follows:

Annual kWh savings = $(\Delta Watts \times Hours) / 1000$

This algorithm is a straightforward and simple calculation, with the proper inputs for the wattage reduction and hours of use taken from the data collection forms.

2.1 Tracking Estimate of Savings for Lighting

Lighting measures were installed in 81 base load and 161 electric heat participants. An additional bulb was installed in all of the base load and electric heat participants. The average wattage reduction was calculated to be 62.4 watts for the first bulb and 61.6 watts for the second bulb. The average hours of use for the first bulb was estimated to be 8.4 hours and 7.6 hours for the second bulb. This yields an average savings of 200 kWh for the first bulb and 176 kWh for the second bulb. In aggregate, the total annual savings associated with lighting measures were calculated to be 90,871 kWh. This yields overall average savings per participant of 376 kWh.

Table 1 shows the lighting tracking estimates of savings for installations done in 2004 through the TEE Program.

Customer Type	Average Wattage Reduction Bulb 1	Average Daily Hours of Use Bulb 1	Average Wattage Reduction Bulb 2	Average Daily Hours of Use Bulb 2	Total Savings for CFL Installations (kWh)	Average Savings Per Customer for CFL Installations (kWh)
Electric Heat	62.7	9.0	62.0	7.9	64,524	401
Non- Electric Heat	61.7	7.3	60.6	7.0	26,347	325
Combined	62.4	8.4	61.6	7.6	90,871	376

Table 1: Lighting Savings Estimates

3 Air Sealing

To develop the engineering savings associated with air sealing measures we calculate the reduction in heat loss, in BTU/hr, due to infiltration using the following equation:

$$H_L = V X \Delta T X C_P$$

In this equation, V is the volume of outdoor air entering the building in cubic feet per hour, Δ T is an assumed temperature difference of 70 °F between the inside and outside of the heated space, and C_p is the specific heat of air which is 0.018 BTU/ft³-°F. The result is applied to the following equation to calculate the kWh savings per year:

Electric Resistance Heating Systems:

Annual kWh =
$$\frac{H_L X HDD X C_D X 24}{3,413}$$

In this equation, HDD is the amount of heating degree-days, which varies by location. C_D is an empirical correction factor for the degree-day estimate, H_L is the building heat loss, and 24 hrs/day and 3413 BTU/kWh are conversion factors.

Assumptions:

HDD= 4,555 (Avg. mean of Ashland and Williamsburg)CD= 0.65 (from ASHRAE Handbook 1985 Fundamentals)

3.1 Tracking Estimate of Savings for Air Sealing

Infiltration measures were installed in 156 of the electric heat participant homes. In aggregate, the total annual energy savings associated with sealing measures were calculated to be 269,260 kWh. This yields overall average savings of 1,726 kWh per tracking system participant.

4 Insulation

To calculate the engineering estimate of savings associated with insulation measures we use the reduction of heat loss, in kWh per year, due to insulation:

Electric Resistance Heating Systems:

Annual kWh =
$$\left(\frac{1}{R_{old}} - \frac{1}{R_{new}}\right) X \frac{HDD X C_D X A X 24}{3413}$$
.

In this equation, R_{old} and R_{new} are the total thermal resistance values, or R-values, for the surface in question both before and after the installation of the insulation. HDD is the amount of heating degree days, C_D is an empirical correction factor for the degree day estimate, A is the surface area, and 24 hrs/day and 3413 BTU/kWh are conversion factors.

Assumptions:

HDD = 4,555 (Avg. mean of Ashland and Williamsburg) CD = 0.65 (from ASHRAE Handbook 1985 Fundamentals)

4.1 Tracking Estimate of Savings for Insulation Measures

Approximately 170,838 ft^2 of insulation was installed in the electric participant homes, 81,840 ft^2 in the floor, 3,241 ft^2 in walls, and 85,757 ft^2 in the attic area. In aggregate, the total annual energy savings associated with insulation measures were calculated to be 481,591 kWh. Average

savings per participant for attic areas were 1,973 kWh, walls were 1,924 kWh, and floors were 3,107 kWh.

Table 2 shows the insulated area square footage and savings estimates for the attic, wall and floor insulation measures that were installed in 2004 through the TEE program.

Area	Insulated Area (ft ²)	Total Savings (kWh)	Average Savings Per Home (kWh)
Attic	85,757	183,455	1,973
Walls	3,241	15,396	1,924
Floors	81,840	282,740	3,107
Total	170,838	481,591	3,391

Table 2: Insul	ation Savings	Estimates
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5 Domestic Hot Water

5.1 Water Heater Tank Wrap

Engineering estimates for the water heater tank wrap are based on the reduction of heat loss through the walls of the water heater. Standby losses are calculated using the heat transfer coefficient (U-value) of the tank before and after the installation of the insulating wrap, the outer surface area of the tank, and the temperature difference between the water and the outside of the tank. Also, water heater recovery efficiency is incorporated into the equation resulting in the following form:

$$TWSavings = \frac{(U_{pre} - U_{post}) \times (T_{hw} - T_{env}) \times tnkarea \times 8760}{EFF_{\star} \times 3413}$$

Where:

= annual energy savings due to tank wrap installation in kWh;
= U-value of tank wall prior to wrap (Btu / hr-ft ² -°F);
= U-value of tank wall after installation of wrap (Btu / hr-ft ² -°F);
= measured hot water temperature in °F;
= average annual temperature outside of the tank,
58 °F if in unconditioned space,
72°F if in conditioned space;
= insulated surface area of tank in ft^2 ;
= number of hours per year;
= water heater recovery efficiency,
.98 for electric water heaters,
1.8 for heat pump water heaters;
= conversion factor Btu/kWh.

5.1.1 Tracking Estimate Savings for Tank Wraps

An insulation tank wrap was installed on 30 base load and 111 electric heat participants'. In aggregate, the total annual energy savings associated with tank wrap installations were calculated

to be 15,668 kWh. This yields overall average savings per tracking system participant of 111 kWh.

5.2 Hot Water Temperature Turndown

RLW estimates this measure's savings by combining two of the model elements previously described to estimate annual hot water usage in the home and annual standby losses from the hot water heater before and after temperature turndown. The difference between these two estimates provides the savings value from our analysis.

Annual hot water usage for each household is estimated using the LBL model described for the pipe insulation measure presented below. This method predicts average daily hot water usage by household, based on the number of occupants, the age distribution of the occupants, the hot water using appliances present in the home, and whether or not the occupants pay for their hot water usage. Since this model contained hot water temperature as a term in the equation, it is applied twice using the temperature before and after turndown to derive an estimate of daily (and annual) hot water usage in the household.

Annual energy use due to standby losses is calculated using the equation utilized to estimate savings for the water heater tank wrap measure, but using the difference in temperature values associated with the temperature turndown instead of the difference in U-value associated with the tank wrap.

The resulting equation used to estimate savings from the temperature turndown measure is as follows:

$$TTSavings = \frac{1}{EFF_r \times 3413} \times \begin{cases} \begin{cases} 365 \times M_w \times Cp_w \times \begin{bmatrix} (HWUse_{bl} \times (T_{bl} - T_{cw})) \\ -(HWUse_{al} - (T_{al} - T_{cw})) \end{bmatrix} \\ + \{U_{tan\,k} \times tnkarea \times 8760 \times (T_{bl} - T_{al})\} \end{cases}$$

Where:

TTSavings	= annual energy savings due to hot water temperature turndown in kWh;
EFFr	= water heater recovery efficiency,
	.98 for electric water heaters,
	1.8 for heat pump water heaters;
3413	= conversion factor Btu/kWh;
365	= 365 days per year;
M_w	= mass of water, or 8.33 lbm/gallon;
Cp_w	= specific heat of water, or 1.0 Btu/lbm. °F;
HWUse _{bt}	= daily hot water use before temperature turndown in gallons;
HWUse _{at}	= daily hot water use after temperature turndown in gallons;
T _{bt}	= hot water temperature before turndown in °F;
T_{at}	= hot water temperature after turndown in °F;
T_{cw}	= average water heater inlet, or cold water temperature, (55 °F);
U_{tank}	= hot water tank U-value (Btu/hr. ft ² . °F);
tnkarea	= surface area of tank in ft ² .

5.2.1 Tracking Estimate of Savings for Hot Water Temperature Reduction

The hot water temperature was turned down in 17 base load and 56 electric heat participants. The average temperature reduction was 5.6°F. In aggregate, the total annual energy savings

associated with hot water temperature reduction were calculated to be 39,969 kWh. This yields overall average savings per participant of 548 kWh.

5.3 Low-Flow Showerheads

RLW applies a formula that accounts for the number of showers per day, shower duration, flow reduction, and the temperature difference between the supply water temperature and the estimated shower temperature for the summer and winter periods. This formula is shown below:

$$SHSavings = \sum_{seas} \frac{Shwrd \times NShwrs \times Wk_{seas} \times 7 \times \Delta flow \times M_{w} \times Cp_{w} \times \Delta T \times HWPct_{seas}}{EFF_{r} \times 3413}$$

Where:

SHSavings	= annual Energy Savings due to low flow showerheads in kWh;
seas	= season of the year (summer and winter);
Shwrd	= shower duration in minutes per shower, or 7.4^{1} ;
NShwrs	= number of showers per day, equal to the number of occupants above age 6;
Wk_{seas}	= number of weeks per season equal to 26 each for summer and winter;
7	= number of days per week;
Δ flow	= change in flow due to showerhead installation in gallons/minute, or 0.7^1 ;
M_w	= mass of water, or 8.33 lbm/gallon;
Cp_w	= specific heat of water, or 1.0 Btu/lbm. °F;
ΔT	= temperature difference between hot water and cold water
	$(T_{hw} - 55 \text{ °F})$ with T_{hw} as measured on site;
HWPct	= percentage of shower water which is hot water by season (shown below);
EFFr	= water Heater Recovery Efficiency,
	.98 for electric water heaters,
	1.8 for heat pump water heaters;
3413	= conversion factor Btu/kWh.
	$HWPct = \frac{T_{shower,seas} - T_{cw}}{T_{shower,seas} - T_{cw}}$

$$HWPct_{seas} = \frac{1}{T_{hw} - T_{cw}}$$

Where:

$\mathrm{T}_{\mathrm{shower},\mathrm{seas}}$	= shower temperature per season, 110 °F for the winter,
	100 °F for the summer;
T_{cw}	= cold water temperature, or 55 $^{\circ}$ F;
T_{hw}	= hot water temperature (measured) °F.

If T_{hw} as measured < T_{shower} , then HWPct = 1

¹ From ACEEE 1994 Summer Study on Energy Efficiency in Buildings, p. 8.91

5.3.1 Tracking Estimate of Savings for Low-Flow Showerheads

Low-Flow showerheads were installed at a total of 57 base load and 156 electric heat participant households. In aggregate, the total annual energy savings associated with low-flow showerhead installations were estimated to be 191,815 kWh. This yields overall average savings per participant of 901 kWh.

5.4 Pipe Insulation

RLW employs a model which predicts average daily hot water usage by household, based on the number of occupants, the age distribution of the occupants, the hot water using appliances present in the home, and whether or not the occupants pay for their hot water usage. This model was obtained from recent work conducted at LBL² and can be applied using actual data for individual homes gathered from the program tracking data and from the on-site visits. The model used is the simplified equation presented in the LBL report and is employed as follows:

$$HWuse = F_{pay} \times F_{sr} \times \begin{cases} -1.78 + .9744 \times Nocc + 6.3933 \times age1 + 10.5178 \times age2 \\ +15.3052 \times age3 - 0.1277 \times T_{hw} + 0.1437 \times tnkvol \\ -0.1794 \times T_{cw} + 0.5115 \times T_{oa} + 10.2191 \times Occd \\ -dwp (0.692 \times Nocc + 1.335 \times \sqrt{Nocc}) \\ -cwp (1.1688 \times Nocc + 4.7737 \times \sqrt{Nocc}) \end{cases}$$

Where:

HWuse	= average daily hot water usage (gallons/day);
\mathbf{F}_{pay}	= 1.0 if customer pays for their hot water, 1.3625 if not;
F _{sr}	= 0.3790 if senior only household (all occupants above age 65), 1.0 if not;
Nocc	= total number of occupants in the home;
age1	= number of preschool children (0-5 yrs);
age2	= number of primary and jr. high school age children (6-13 yrs);
age3	= number of high school age children and adults (14 yrs and over);
T_{hw}	= hot water temperature in °F;
tnkvol	= water heater tank size in gallons;
T_{cw}	= average water heater inlet, or cold water temperature, (55 °F);
T _{oa}	= average annual outdoor air temperature, (°F),
	average value of 58 °F used, based on typical year weather data for the
	KPCo service areas;
Occd	= presence of adults at home during the day, 1 if yes, 0 if no;
dwp	= presence of dishwasher in the home, 0 if yes, 1 if no;
cwp	= presence of clothes washer in the home, 0 if yes, 1 if no.

To estimate the savings due to the addition of pipe insulation, additional information is needed regarding the size and length of the insulated hot water piping and the flow rate in the pipe. The information on the pipe size and length can be obtained from the tracking and on-site data. The

² Modeling Patterns of Hot Water Use in Households, J. Lutz, et. al., Lawrence Berkeley Laboratory, LBL-37 05, November, 1996.

flow rate in the pipes is assumed to be 2.0 gallons per minute, which is then used to calculate the number of hours per year that the hot water is flowing in the pipes as follows:

$$Hours = \frac{HWuse \times 365}{gpm \times 60}$$

Where:

Hours	= hours per year that hot water flows in the pipe;
gpm	= hot water flow rate in the pipe, (2 gallons/minute);
365	= 365 days per year;
60	= 60 minutes per hour.

The number of hours is used in conjunction with the insulation properties and the difference in temperature between the hot water and the surroundings to calculate the annual savings, using the following formula:

$$PISavings = \frac{IPL \times Hours}{EFF_r \times 3413} \times \left(16 - \frac{k_{ins} \times OA_{ins} \times (T_{hw} - T_{env})}{OR_{ins} \times \ln\left(\frac{OR_{ins}}{IR_{ins}}\right)}\right)$$

Where:

PISavings	= annual energy savings due to pipe insulation in kWh;
IPL	= insulated pipe length in feet;
16	= typical heat loss per foot of un-insulated copper pipe, Btu/hr. ft;
K-ins	= thermal conductivity of rubber rigid foamed insulation used to insulate the pipe, (.215 Btu . in/hr . ft ² . °F) ³ ;
OA _{ins}	= outside surface area of the pipe insulation per foot of pipe length in ft ² ;
T_{hw}	= measured hot water temperature in °F;
T_{env}	= annual average temperature outside of the pipe,
	58 °F if in unconditioned space,
	72°F if in conditioned space;
OR _{ins}	= outside radius of the insulation in inches;
IR _{ins}	= inside radius of the insulation (outside radius of the hot water pipe) in inches;
EFFr	= water heater recovery efficiency,
	.98 for electric water heaters,
	1.8 for heat pump water heaters;
3413	= conversion factor Btu/kWh.

This number is then doubled to account for the standby losses.

5.4.1 Tracking Estimate of Savings for Pipe Insulation

The formula above was used to obtain pipe insulation savings estimates. Pipe insulation was installed on 404 linear feet for base load and 1,282 feet for electric heat participants. In aggregate, the total energy savings associated with pipe insulation installation for the tracking

.

³ ASHRAE Handbook, 1993 Fundamentals, Chapter 22, Table 10.

system were calculated to be 1,494 kWh, or 0.9 kWh per linear foot of insulation. This yields overall average savings per participant of 8.6 kWh.

Table 3 shows the number of participants and savings estimates for the domestic hot water measures that were installed in 2004 through the TEE program.

			Total	Average	Total Electric	Average Electric	Total	Average
	# of	# Electric	Baseload	Baseload	Heat	Heat	Measure	Measure
Hot Water	Baseload	Heat	Savings	Savings	Savings	Savings	Savings	Savings
Measure	Participants	Participants	(kWh)	(kWh)	(kWh)	(kWh)	(kWh)	(kWh)
Hot Water								£
Tank Wrap	30	111	3,450	115	12,218	110	15,668	111
Temp.								
Reduction	17	56	11,219	660	28,749	513	39,969	548
Low-Flow								······································
Showerhead	57	156	51,331	901	140,484	901	191,815	901
Pipe								
Insulation	41	132	372	9	1,122	8	1,494	9
Total Water								
Savings			66,372	1,054	182,573	1,087	248,945	

Table 3: Water Savings Measures Estimates

6 **Heat Pump Installations**

For electric furnace to heat pump conversions, the engineering estimate of savings is based on the ASHRAE simplified energy formula method.

First the heat loss is calculated using the following formula:

$$HL = UA(T_i - T_o)$$

Where:

HL	= the component heat loss, Btu/hr
U	= the overall heat transfer coefficient, Btu/(hr-ft

- $t^{2}-{}^{0}F$
- = the area of the component, ft^2 Α
- = the indoor temperature, ${}^{0}F$ Ti
- = the outdoor temperature, ${}^{0}F$ T_o

The building heat loss (HL) is then input into the following formulas:

Annual Electric Furnace_{kWh} = $(24 \times HL \times HDD \times C_d)$ (Ti-To) X 3,413

Annual Heat Pump_{kWh} = (24 X HL X HDD) ((Ti-To) X 1000 X HSPF) Where:

HDD	= 4,555 (mean average of Ashland and Williamsburg)
C_d	= 0.65
(Ti-To)	= 70 ^o F (assumption)
HSPF	= Heating Seasonal Performance Factor (@47 ⁰ F)

Savings for the heat pump retrofit is determined by the following formula:

 $Savings_{kWh} = Electric Furnace_{kWh} - Heat Pump_{kWh}$

6.1.1 Tracking Estimate of Savings for Heat Pump Installations

The formulas above were used to determine heat pump savings estimates. There were twentyfive 2004 participants that received a new heat pump unit. Based on the assumption that these heat pumps have taken the place of electric furnaces the total annual energy savings associated with heat pump installations was calculated to be 47,173 kWh, for an average of 1,887 kWh per installed heat pump.

7 Waterbed Covers

For waterbed covers, the engineering estimate can be based on a savings fraction of 65% of total waterbed heater energy use, using an average Unit Energy Consumption (UEC) based on the size of the water bed.^{4,5} Estimates of savings per waterbed size category are shown in Table 4.

-	UEC w/o	Savings	UEC w/	Estimated
	foam cover	Fraction	foam cover	Savings
Waterbed Size	kWh/yr	(%))	kWh/yr	kWh/yr
Single-Small	700	65%	245	455
Queen-Medium	850	65%	298	553
King-Large	1,000	65%	350	650

Table 4: Waterbed Cover Savings Estimates

7.1 Tracking Estimate of Savings for Waterbed Covers

During 2004 no waterbed covers were installed.

8 Engineering Summary

Table 5 presents the total estimated annual kWh savings by measure type for the 2004 TEE Program participants. Table 6 shows that floor insulation had the single largest energy savings impact for the average home, followed by attic insulation, sidewall insulation, heat pump units, air sealing measures, domestic hot water measures, and compact fluorescent lamps.

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⁴ Waterbed Foam Mattresses: The Ultimate Payback, Jeff D. Newburn, Affordable Comfort Conference, Mar, 94.

⁵ Waterbed Heating: Uncovering energy Savings in the Bedroom: Ted Rieger, Home Energy, Sep/Oct, 94.

Using the engineering algorithms mentioned in this report, the tracking system calculated estimated total yearly kWh reduction for the 2004 TEE program as 1,137,840 kWh. The impact for Electric Heat customers is estimated to be 1,045,121 kWh. The estimated impact for Non-Electric Heat customers is estimated to be 92,719 kWh.

The average estimated savings for tracking system Non-Electric Heat customers were estimated to be 1,145 kWh/year/household, and savings for Electric Heat participants were estimated to be 6,491 kWh/year/household.

It is important to remember that engineering estimates of savings are historically higher than billing energy estimates. The engineering formulas in many cases overestimate actual savings. Many factors can contribute to this phenomenon; higher reported water use by the customer, customer specific behavior patterns, absence of snapback and persistence effects, and the lack of interactive effects for multiple measure installations (which may significantly decrease savings).

Measure Type	Electric Heat Tracking	Non-Electric Heat Tracking
CFL	64,524	Total Savings (kWh) 26,347
Air Sealing Measures	269,260	20,347 na
Attic insulation	183,455	na
Sidewall insulation	15,396	na
Floor insulation	282,740	na
Water Heater Tank Wrap	12,218	3,450
Hot Water Temperature Reduction	28,749	11,219
Low-Flow Showerheads	140,484	51,331
Pipe Insulation	1,122	372
HeatPumps	47,173	na
Waterbed Covers	0	0
TOTAL	1,045,121	92,719
Average per Customer	6,491	1,145

Table 5: Estimated Total Annual kWh Savings by Measure Type

Table 6 presents the average kWh savings by measure estimates.

Measure Type	Electric Heat Tracking Savings/Measure (kWh)	Non-Electric Heat Tracking Savings/Measure (kWh)
CFL (per site)	401	325
Air Sealing Measures (per home)	1,726	na
Attic insulation (per home avg.)	1,973	na
Sidewall insulation (per home avg.)	1,924	na
Floor insulation (per home avg.)	3,107	na
Water Heater Tank Wrap (per wrap)	110	115
Hot Water Temperature Reduction	513	660
Low-Flow Showerhead	901	901
Pipe Insulation (per linear foot)	0.88	0.92
HeatPumps	1,887	na
Waterbed Cover	na	na

Table 6: Estimated Average kWh Savings by Measure Type

9 Cost Effectiveness Estimates

RLW analyzed the distribution of TEE Program costs by measure and agency, based on electronic data. The average cost per home was \$970.41 for all-electric homes and \$62.79 for baseload (non all-electric) homes.

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9.1 Simple Payback Period

One of the most commonly used cost analysis methodologies is the Simple Payback Period (SPP) analysis. The SPP determines the number of years required to recover an initial investment through project returns. The simple payback is determined by taking the initial cost and dividing it by the annual savings. The formula is:

SPP = (Initial cost) / (Annual savings)

For the 2004 TEE Program the following information was used for the SPP analysis:

All-Electric Homes

Customer cost per kWh	\$0.0544
Average KPCo cost to weatherize an all-electric home	\$970.41
Average annual kWh savings per all-electric home	6,491 kWh
Average annual cost savings per all-electric home	\$353.11/year
Simple Payback Period (SPP) for all-electric home	2.75 years
Baseload Homes	
Customer cost per kWh	\$0.0544
Average KPCo cost to weatherize a baseload home	\$62.79
Average annual kWh savings per baseload home	1,145 kWh
Average annual cost savings per baseload home	\$62.29/year
Simple Payback Period (SPP) for baseload home	1.01 years

9.2 Benefit Cost Ratio

A benefit/cost ratio (BCR), also know as a savings investment ratio (SIR), calculates the present worth of all benefits, then calculates the present worth of all costs, and takes the ratio of the two sums.

The calculations required for the benefit cost ratio of the 2004 TEE Program are as follows:

*Assuming a measure life of 10 years.

All-Electric Homes

Present worth of annual savings	= \$353.114(P/A _{10,10}) = \$353.11(6.1446) = \$2,169.72
Total project cost per home	= \$970.41
Benefit/cost ratio	= \$2,169.72 / \$970.41 = 2.24

Baseload Homes

Present worth of annual savings Total project cost per home Benefit/cost ratio $= \$62.29(P/A_{10,10}) = \$62.29(6.1446) = \$382.75$ = \$62.79= \$382.75 / \$62.79 = 6.10

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