Ernie Fletcher Governor

LaJuana S. Wilcher, Secretary Environmental and Public Protection Cabinet

Christopher L. Lilly Commissioner Department of Public Protection



Mark David Goss Chairman

Commonwealth of Kentucky **Public Service Commission**211 Sower Blvd.
P.O. Box 615

Frankfort, Kentucky 40602-0615

Telephone: (502) 564-3940
Fax: (502) 564-3460

Gregory Coker Commissioner

July 11, 2005

PARTIES OF RECORD

Re: Case No. 2005-00228

The Union Light, Heat and Power Company

Attached is a copy of the memorandum which is being filed in the record of the above referenced case. If you would like to make comments regarding the contents of the informal conference memorandum, please do so within five days of receipt of this letter. If you have any questions, please contact Richard Raff at 502/564-3940, Extension 260.

Sineerelv

Beth O Donnell Executive Director

RGR:v

Enclosure



Honorable John J. Finnigan, Jr. Senior Counsel The Union Light, Heat and Power Company 139 East Fourth Street Cincinnati, OH 45202 Kate E. Moriarty Attorney at Law The Union Light, Heat and Power Company 139 East Fourth Street Cincinnati, OH 45202

INTRA-AGENCY MEMORANDUM

KENTUCKY PUBLIC SERVICE COMMISSION

TO: Main Case File

FROM: Richard G. Raff, Staff Attorney

DATE: July 6, 2005

SUBJECT: Case No. 2005-00228

Pursuant to the request of The Union Light, Heat and Power Company ("ULH&P") and in accordance with the Staff's June 23, 2005 notice, an informal conference was held at the Commission's offices on June 30, 2005. A list of the attendees is attached hereto.

ULH&P presented a general discussion of the merger between its parent holding company, Cinergy Corp., with Duke Energy Corporation ("Duke"). ULH&P briefly stated that the merger would produce projected total savings of approximately \$400 million, but indicated that neither the amount of the savings nor a mechanism to flow savings back to ratepayers had been finalized. General statistics regarding Cinergy Corp. and Duke pre- and post-merger were discussed as shown in the presentation by ULH&P, a copy of which is attached hereto.

The need and timing of regulatory approvals from this Commission and other state and federal regulatory agencies were discussed as well. ULH&P anticipates a mid-July filing date for the application requesting PSC approval of the merger. The parties briefly discussed the amount of time that would be necessary to process this application, but no agreement was reached on that issue. Staff indicated that, once the application was filed, a procedural schedule would be issued. Any objections to the procedural schedule, or requests to extend the time in which the application is to be reviewed, will need to be in writing and will be reviewed if and when they are filed.

cc: Parties of Record (with list of attendees only)

COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

CASE NO. 2005-00228

In the Matter of:

MERGER AGREEMENT BETWEEN CINERGY CORPORATION AND

DUKE ENERGY CORPORATION

June 30, 2005 Inforr	mal Conference
Please sign in: NAME Lichard Roff M.KE Gribler	REPRESENTING ASC-Agel ULHER
JOHN FINNIGON Greg Ficke Kate Moriarty Jack STEFFEN	ULHEP ULH + P ULA + P
Dovid Edward Spensond Robert Well Anta Mitakell Dawn mcGee	Attorney General ULH&P PSC - Financial Analysis
Jeff SHAW Dennis Howard U	PSC-FIN. ANALYSIS OAG

Case No. 2005-00228 Informal Conference June 30, 2005



CINERGY



Transaction Specifics

- GINERGY
- Delaware holding company Duke Energy Corporation
- Consideration 100% stock. Merger at the holding company level
- Corporate headquarters for DEC
- Charlotte, North Carolina
- ULH&P remains a Kentucky corporation, with corporate and operational headquarters in Cincinnati





Merger Combines Two Low Cost Operators

Cinergy

Midwest Regulated Generation

Coal

5,488 MW

Gas

1,263 MW

Oil

259 MW

Hydro

45 MW

Midwest Unregulated Generation

Coal

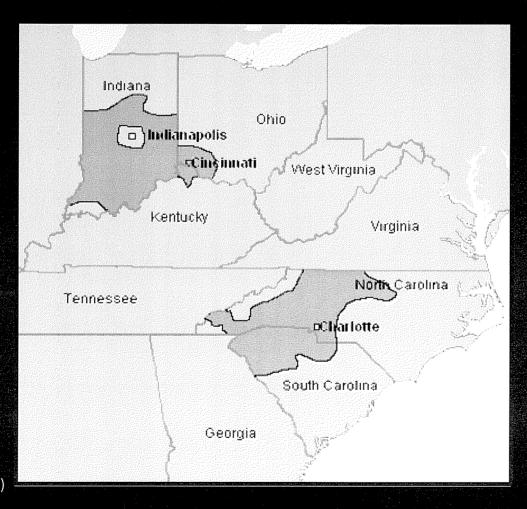
4,186 MW (1)

Gas

736 MW

Oil

324 MW



Duke Energy

Southeast Regulated Generation

Nuclear

5,020 MW

Coal

7,754 MW

Gas

2,446 MW

Hydro

2,810 MW

Midwest Unregulated Generation

Gas

3,600 MW

(1) Includes the 1.105 MW to be transferred to ULH&P per Case No. 2003-00252.



Key Operational Metrics

CINERGY

As of December 31, 2004

	Duke	Cinergy	Combined
Number of employees	21,500	7,850	29,350
Electric customers (millions)	2.2	1.5	3.7
Gas distribution customers (millions)	1.2(2)	0.5	21
Generation assets owned (MW) (1)	32,000	14,000	46,000
Generation assets operated (MW) (1)	35,000	19,000	54,000
Service territory (square-miles)	22,000	25,000	47,000

⁾ Amounts include domestic and international MW and are rounded.

⁽²⁾ Refers to Duke's Union Gas LDC in Ontario, Canada.



Duke Energy Strategic Rationale



- Merger will strengthen business platforms and will increase value immediately and in the longer term
- Approximately \$400 million in gross annual synergies at a steady state
- Regulated savings to be shared between customers and shareholders
- Increased scale and scope of North American generation
- Regulated operations with more than 25,000 MW of generating capacity
- Merchant power business with combined 16,000 MW of generating capacity
- Merchant power business gains fuel and market diversity
- Stand-alone strength for both electric and gas operations provides portfolio flexibility
- Electric operations would be in top 5 of largest in US by implied market cap
- Gas operations would be the largest in US by implied market cap



Cinergy Strategic Rationale

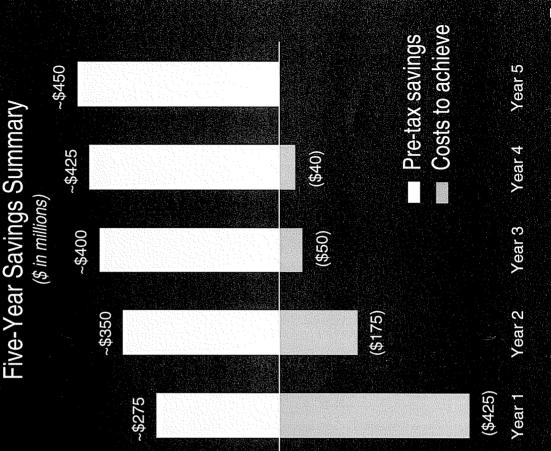
- GINIERGY
- Transforming transaction providing value to customers
- Brings together two premier franchised electric utility platforms
- Adds fuel and geographic diversity
- Companies share similar values and goals
- Experienced and compatible management teams



CINERGY

Merger Cost Savings

- Approximately \$400 million in annual pre-tax cost savings, before costs to achieve, by year 3
- Savings are ~ 50% non-regulated and 50% regulated
- Costs-to-achieve largely incurred by end of year 2
- 40% expensed
- 60% capitalized
- Rapid integration approach to achieve Day-1 readiness and accelerate savings realization





Impacts on ULH&P

- GINIERGY
- service territories, so no plans to reduce critical field service Duke and Cinergy have non-adjacent operating company personnel
- Combining the knowledge base will allow Duke and Cinergy to develop "best practices"
- Common goal to provide safe and reliable service at reasonable prices
- ULH&P will maintain local presence



Regulatory Approvals

CINIFRGY

- State filings: Kentucky, Indiana, Ohio, North Carolina and South Carolina
- **FERC filing**
- SEC approval expected 4 6 weeks after obtaining all state and FERC regulatory approvals
- Other filings include DOJ, NRC, etc.

CINI = RCV

Duke Energy®