

82.7 85.0 258.2 621.0 425.9 167% 189%

ANNUAL RATES Past Est'd '03-'05 Past 10 Yrs. to '09-'11 of change (per sh) 5 Yrs. 4.5% 4.0% 7.5% 5.0% 3.5% -0.5% 4.0% 3.5% 9.0% Revenues 'Cash Flow" Earnings Dividends Nil 3.0% 4 0% Book Value 2.0%

129.8

187.3

483.0

166%

Other

Current Liab.

Fix. Chg. Cov.

Cal-	QUARTERLY REVENUES (\$ mill.)				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2003	403.3	255.8	220.2	351.7	1231.0
2004	473.4	278.7	264.5	460.5	1477.1
2005	542.9	361.1	313.3	497.0	1714.3
2006	676.9	430.9	350	517.2	1975
2007	700	450	370	560	2080
Cal-	EARNINGS PER SHARE B				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2003	.76	d.12	d.51	1.00	1.13
2004	1.18	d.24	d.51	1.23	1.66
2005	.88	d.07	d.43	.87	1.25
2006	1.11	.02	d.35	1.07	1.85
2007	1.15	.05	d.40	1.15	1.95
Cal-	QUARTERLY DIVIDENDS PAID C				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2002	.205	.205	.205	.205	.82
2003	.205	.205	.205	.205	.82
2004	.205	.205	.205	.205	.82
2005	.205	.205	.205	.205	.82
2006	205	205	205		

Annual volume: 2.2 billion therms. Principal suppliers: El Paso Natural Gas Co. and Northwest Pipeline Corp. Acquired gas utility as-

Shares of Southwest Gas have increased roughly 15% since our June report, as the company reported solid performance in the second quarter. Despite warmer weather, revenues in the natural gas segment increased by nearly 19%. Rate relief (primarily in Arizona) and cusgrowth drove tomer these results. Strength in the construction services subsidiary benefited the company's bottom line. Excluding a nonrecurring gain of \$0.07 per share from a property tax settlement, share net came in at \$0.02. This is the first time in recent years the company has reported a positive tally for the second quarter.

For full-year 2006, we expect revenues will advance by 15%. We have increased bottom-line estimate to \$1.85. representing an increase of 48% over the prior year. We anticipate moderate growth from 2007 to the end of the decade. The company's increased focus on obtaining rate relief and improving rate design could be important growth drivers, as Southwest Gas depends upon such approved revenue increases to help it cope with increasing natural gas prices. Net profit margins

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should strengthen, as well.

Nevertheless, the company is not without risk. We anticipate significant capital expenditures in the coming years, as Southwest Gas works to expand its customer base. We expect a rising share count as the company continues to issue common stock to support these investments. Longterm debt should continue to increase, although probably at a slower rate than shareholders' equity. Also, warmer-thanusual weather, increased customer conservation, and insufficient, or lagging, rate relief could have a negative impact on corporate results. The possibility of increased operating and maintenance costs is another caveat

With a Timeliness rank of 3 (Average), these shares are not a standout for the year ahead. Moreover, following the recent increase in stock price, appreciation potential for the pull to late decade is subpar. The dividend yield of 2.5% is lower than the group's average, too. Incomeoriented investors should also note that the company has not increased the dividend in the past decade. Michael F. Napoli

September 15, 2006

(A) Incl. income for PriMerit Bank on the equity basis through 1994. (B) Based on avg. shares outstand. thru. '96 then diluted. Excl. nonrec. gains (losses): '93,

8¢; '97, 16¢; '02, (10¢); '05, (11¢). Incl. asset writedown: '93, 44¢. Excl. loss from disc. ops.: '95, 75¢. Next egs. report due in early November

(C) Dividends historically paid early March. June, September, December. ■ Div'd reinvest. plan avail. (D) In millions.

Company's Financial Strength В Stock's Price Stability 95 Price Growth Persistence 55 Earnings Predictability 65