

its primary business. Serves over 2.1 million customers in northern and western Illinois. 2005 gas delivered: 470.6 Bcf, incl. 219.4 Bcf from transportation. 2005 gas sales (251.2 bcf): residential, 80%; commercial, 18%; industrial, 3%. Principal supplying pipelines: Natural Gas Pipeline, Horizon Pipeline, and TGPC. Current operations Nicor's core gas distribution segment

ventures. Divested inland barging, 7/86; contract drilling, 9/86; oil and gas E&P, 6/93. Has about 3,700 employee. Off./dir. own about 2.8% of common stock. (3/06 proxy). Chairman and CEO: Russ Strobel. Inc.: IL. Address: 1844 Ferry Road, Naperville, IL 60563. Telephone: 630-305-9500. Internet: www.nicor.com.

Past Est'd '03-'05 has posted mixed results. In the first to '09-'11 5 Yrs. six months of the year, this unit posted a 11.5% 0.5% -3.5% 3.5% 1.0% 2.5% modest decline in operating profits from a 4.0% year ago. Excluding the cost recovery of \$3.8 million related to a mercury repair 1.5% 3.0% and inspection program, operating earnings declined by 1%, to \$70.8 million, in QUARTERLY REVENUES (\$ mill.) Full Mar.31 Jun.30 Sep.30 Dec.31 the period. An increase in base rates, ap-294.8 743.8 2662.7 proved by the Illinois Commerce Commis-299.9 894.6 2739.7 sion last fall, helped to boost revenues, but 336.0 1357.5 3357.8 was partially offset by unseasonably warm 320 1174.3 3265 weather, which reduced the demand for gas deliveries. This decrease in demand 350 1125 3225 EARNINGS PER SHARE A Full lowered net profits by roughly \$7.5 million Jun.30 Sep.30 Dec.31 Year compared to management's forecast. In 78 2.11 light of the weather-related losses, the gas 01 d.26 1.08 2.22 distribution segment will probably weigh d.06 1.02 2.27 on the bottom line in the full year. Even d.05 1.15 2.45 so, this is considered a temporary issue, d.05 1.15 2.50 and an eventual return to normal weather QUARTERLY DIVIDENDS PAID B = Full conditions should benefit earnings. Too. Mar.31 Jun.30 Sep.30 Dec.31 Year operating and maintenance expenses have been running below management's ex-1.84 .465 .465 1.86 pectations, with room for further cost re-.465 .465 1.86 ductions, barring an unforeseen spike in .465 .465 1.86 natural gas prices.

433.9 50.0

995.3

NMF

ments should bolster the bottom line. Nicor's Tropical Shipping unit is generating higher revenues, due to an increase in rates. But some of those gains are likely to be mitigated, in part, by incremental payroll and transportation costs. Separately, the energy ventures segment should post better results in the second half of this year, as deferred revenue, related to its utility bill management products, are recognized.

Nicor may be able to raise its dividend following a recent legal settlement. In July, the company reached a settlement with the SEC regarding the investigation over its accounting for natural gas costs between 2000 and 2002. Under the terms of the settlement, Nicor will be subject to a \$10 million fine, without admitting or denying any wrongdoing. With the legal issues in the rearview mirror, there ought to be a greater amount of cash available to shareholders. As of June 30th, there was nearly \$227 million in cash on the balance sheet.

These shares may interest incomeoriented accounts. Charles W. Noh September 15, 2006

(A) Based on primary earnings thru. '96, then diluted. Excl. nonrecurring gains/(loss): '89, 7¢; '97, 6¢; '98, 11¢; '99, 5¢; '00, (\$1.96); '01, 16¢; '03, (27¢); '04, (52¢); '05, 80¢; '06, (17¢). Excl.

Accts Payable

Current Liab.

Fix. Chg. Cov.

of change (per sh)

Revenues "Cash Flow"

Earnings

Cal-

endar

2003

2004

2005

2006

2007

Cal-

endar

2003

2004

2005

2006

2007

Cal-

endar

2002

2003

2004

2005

Dividends

**Book Value** 

1171.3

1115.7

1179.9

1319.4

Mar.31

1.11

.96

.98

Q/I

1.00

.46

.465

.465

1250

ANNUAL RATES

Debt Dué

Other

502.9

490 2

1171.4

428%

Past

10 Yrs.

8.0% 4.0%

1.0%

4.0%

3.0%

452.8

429.5

484.4

451.3

.21

.44

.35

.41

.40

.465

.465

.465

.465

500

658.2

636.0

1622.9

367%

(B) Dividends historically paid early February,

items from discontinued ops.: '93, 4¢; '96, 30¢. Quarterly earnings may not sum to total due to rounding. Next earnings report due early Nov. May, August, November. ■ Dividend reinvestment plan available.(C) In millions, adjusted for stock split. ment plan available.(C) In millions, adjusted for Company's Financial Strength Stock's Price Stability 55 Price Growth Persistence 35 Earnings Predictability 80

The company's other business seg-