

**COMMONWEALTH OF KENTUCKY**

**BEFORE THE PUBLIC SERVICE COMMISSION**

**RECEIVED**

In the Matter of the Application of The Union )  
Light, Heat and Power Company for a )  
Certificate of Public Convenience and Necessity )  
to Acquire Certain Generation Resources and )  
Related Property; for Approval of Certain )  
Purchase Power Agreements; for Approval of )  
Certain Accounting Treatment; and for )  
Approval of Deviation from Requirements of )  
KRS 278.2207 and 278.2213(6) )

JUL 21 2003

PUBLIC SERVICE  
COMMISSION

Case No. 2003-00252

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**DIRECT TESTIMONY OF**

**JUDAH L. ROSE**

**ON BEHALF OF**

**THE UNION LIGHT, HEAT AND POWER COMPANY**

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July 21, 2003

1    **DIRECT TESTIMONY OF JUDAH L. ROSE**

2    **I.    INTRODUCTION**

3    **Q.    PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

4    A.    My name is Judah L. Rose. My business address is 9300 Lee Highway, Fairfax,  
5        Virginia 22031.

6    **Q.    WHAT IS YOUR CURRENT POSITION?**

7    A.    I am a Managing Director of ICF Consulting (“ICF”). ICF has about 1,000  
8        employees and has been consulting in the power industry for 30 years.

9    **Q.    PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND**  
10   **PROFESSIONAL QUALIFICATIONS.**

11   A.    After receiving a degree in economics from the Massachusetts Institute of  
12        Technology (MIT) and a Masters Degree in Public Policy from the John F. Kennedy  
13        School of Government at Harvard University, I joined ICF in 1982. I have worked  
14        at ICF since then and now direct most of ICF’s consulting for the electric power  
15        industry. For additional details, please see my resume, Attachment JLR-1.

16   **Q.    DO YOU HAVE PUBLIC SECTOR CLIENTS?**

17   A.    Yes. ICF has been the principal power consultant to the U.S. Environmental  
18        Protection Agency (EPA) continuously for 25 years, and I am currently performing  
19        work for the EPA. ICF recently conducted the Federal Energy Regulatory  
20        Commission’s (FERC) study of electric transmission policy. We have worked with  
21        the US Department of Energy, and numerous foreign governments. We have also  
22        worked with state regulators and state energy agencies, including those in  
23        Kentucky, New Jersey, California, Texas, New York, and Michigan.

24   **Q.    DO YOU HAVE PRIVATE SECTOR CLIENTS?**

1 A. Yes. ICF provides assistance to electric utilities, financial institutions, power  
2 marketers, fuel companies, and independent power producers. A list of private  
3 and public references is at Attachment JLR-2.

4 **Q. WHAT TYPE OF WORK DO YOU TYPICALLY PERFORM?**

5 A. I have extensive experience in assessing prices and supply and demand  
6 conditions in wholesale power markets, including the Midwest, and valuing power  
7 plants. This work often supports strategic decision-making for developers and  
8 investment decisions for the financial community. For example, we supported the  
9 financing of tens of billions of dollars of new and existing electric generating power  
10 plant investment and acquisition via the provision of due diligence independent  
11 market assessment services.

12 **Q. DO YOU HAVE OTHER RELEVANT EXPERIENCE?**

13 A. Yes, I have testified in many legal proceedings. For example, I testified in the  
14 largest stranded cost case in U.S. history and in the largest U.S. bankruptcy filing  
15 in terms of the amount of generation capacity. In addition, I have authored  
16 numerous articles in industry journals and spoken at scores of conferences.

17 **Q. HOW SUCCESSFUL HAVE YOU BEEN IN FORECASTING WHOLESALE  
18 POWER PRICES?**

19 A. As early as 1995 in a published article, I forecasted that prices would reach  
20 thousands of dollars per MWh and made numerous warnings that this was  
21 imminent in late 1997 and early 1998. As shown in Attachment JLR-3, Midwest  
22 power prices reached these historically unprecedented levels in 1998 and in  
23 1999. I have a similar record in California and the West where I warned on

1 national television in 1999 that the West was the single worst source of concern  
2 for power shortages and price spikes (See Attachment JLR-3).

3 **Q. HAVE YOU TESTIFIED BEFORE, OR MADE PRESENTATIONS TO, OTHER**  
4 **STATE REGULATORS AND LEGISLATORS?**

5 A. Yes. I have testified before or made presentations to state regulators and  
6 legislators in New Jersey, Indiana, Ohio, California, Louisiana, South Carolina,  
7 New York, Pennsylvania, Florida and Minnesota.

8 **Q. ON WHOSE BEHALF ARE YOU TESTIFYING?**

9 A. I am testifying on behalf of The Union Light, Heat and Power Company (ULH&P).

10 **II. PURPOSE OF TESTIMONY**

11 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?**

12 A. I have six objectives for my testimony:

13 • The first objective of my testimony is to present ICF's Base Case forecast  
14 of future wholesale power, natural gas, and NO<sub>x</sub> allowance prices in the  
15 Midwest. This forecast was provided to Ms. Jenner as an input to  
16 ULH&P's Integrated Resource Plan (IRP) process. ULH&P's IRP process  
17 evaluates in detail the resource alternatives available to ULH&P for  
18 meeting its load, including construction of new power plants and  
19 purchasing power from the market.

20 • The second objective is to summarize the key implications of the Base  
21 Case price forecast for ratepayers. One implication is that there usually  
22 should be rough consistency between the IRP and the price forecast. This  
23 is because the IRP and price forecasting processes are similarly  
24 searching for the least cost options for meeting electricity demand. The

1 incremental or marginal cost of supply in the market equals the price  
2 under competitive conditions. Another implication is related to the dual  
3 use of prices. Not only is price an important benchmark for measuring  
4 resources attractiveness in an IRP, but it also determines the potential  
5 market value of resources. High market value resources are also likely to  
6 provide more benefits. Hence, ICF presents its estimate of potential  
7 market value for the portfolio.

- 8 • The third objective is to describe the key drivers of ICF's Base Case  
9 forecast of wholesale power prices. In addition to future prices for natural  
10 gas and coal, power prices are also determined by electricity demand,  
11 transmission and projections of the balance between system peak  
12 generation supply and demand. It is believed that an explanation of the  
13 drivers will help make the testimony and forecast easier to understand.
- 14 • The fourth objective is to describe the potential for volatility and  
15 uncertainty in future wholesale power prices. This has important  
16 implications for relying very heavily on purchase power in that ratepayer  
17 rates would be very uncertain. This also has important implications as to  
18 which resource mix is best for customers and the extent to which  
19 customer savings estimated in the Base Case will actually be realized.  
20 Power price uncertainty will be illustrated by the results of sensitivity cases  
21 including alternative fuel price and very high power plant overbuild  
22 scenarios.
- 23 • The fifth objective is to discuss future environmental regulations and their  
24 effects on the market prices for power and emission allowances.

1 Environmental regulations are a sufficiently important uncertainty for coal-  
2 fired power plants that separate treatment is warranted.

- 3 • The sixth objective is to compare the risks of purchase power with owning  
4 “iron in the ground,” especially related to credit and transmission risks.

5 **III. SUMMARY**

6 **Q. WHAT ARE YOUR PRINCIPAL CONCLUSIONS?**

7 A. My principal conclusions are the following:

- 8 • **ICF’s Base Case Forecast of Wholesale Power Prices** – ICF’s Base  
9 Case forecast shows that wholesale prices will rise very significantly over  
10 the medium-term. All-hours firm prices (in real 2000\$) rise from \$█/MWh  
11 in 2003, to \$█/MWh in 2010. The increase in prices in nominal dollars is  
12 █ – *i.e.*, after general inflation is added, prices reach  
13 \$█/MWh in 2010. █ This █  
14 █ reflects two factors. First, wholesale power prices  
15 will strongly be driven by the natural gas market prices. Wholesale power  
16 prices in the Midwest will increasingly reflect the costs of generating with  
17 natural gas. This is because practically no new coal plants have been  
18 built in the Midwest for approximately 20 years and electricity demand  
19 continues to grow. This will constitute a major historical change for a  
20 region used to stable coal-based generation costs. This is already  
21 apparent during on-peak periods, but will be evident in an increasing  
22 percentage of the hours of the year. Second, Midwest wholesale power  
23 prices will also rise reflecting the eventual tightening in the supply and

1 demand balance at the peak as electricity demand catches up with power  
2 plant supply. This will raise super-peak summer prices in particular.

- 3 • **ICF's Base Case Forecast of Natural Gas Prices** – Natural gas prices  
4 are an extremely important determinant of future wholesale electricity  
5 prices as well as a cost element for Woodsdale and other plants. Natural  
6 gas prices have been very high and volatile in the last three years – *i.e.*,  
7 since 2000. Natural gas prices year-to-date in 2003 at Henry Hub,  
8 Louisiana, the market location for natural gas in the U.S., have averaged  
9 nearly \$6/MMBtu through May 2003. As of May 21, 2003, natural gas  
10 price futures are \$4.5/MMBtu or higher for all months through early 2005.  
11 These are all time record levels even in comparison to the 1970s shortage  
12 in real terms. In contrast, the price of the principal competing fossil fuel,  
13 coal, has shown much less volatility and the average delivered coal price  
14 to the utilities is roughly \$1.25/MMBtu. This period of high natural gas  
15 prices is driven in large part by the large amount of new natural gas-fired  
16 power plant additions in the U.S. starting in 2000 which has increased  
17 U.S. natural gas demand. In ICF's Base Case, future natural gas prices  
18 are lower than they are today, but higher than they have been on average  
19 between 1989 and 2002. ICF's forecast of Henry Hub natural gas prices  
20 2004 – 2010 in nominal terms is [REDACTED]  
21 [REDACTED]. High gas prices increase the extent to which existing  
22 coal-fired power plants like East Bend and Miami Fort 6 can decrease  
23 ratepayer costs relative to relying on wholesale power market purchases.

- 1       •     **ICF’s Base Case Forecast of Generation Supply and Demand at the**  
2           **Peak** – Supply and demand balance is the second largest driver of power  
3           prices. After correcting for currently high natural gas prices, wholesale  
4           power market prices are below equilibrium levels due to excess  
5           generation capacity. Equilibrium is the level that allows new entrants to  
6           earn a reasonable return on their investment. However, this has resulted  
7           in a dramatic reduction in new power plant development activity, which is  
8           setting the stage for a recovery in the markets in the Midwest in the 2005  
9           to 2008 time period. In ICF’s Base Case forecast, “pure” capacity prices,  
10          a measure of scarcity related to revenue available to power plants during  
11          the summer peak, [REDACTED] in 2008 in  
12          nominal dollars. This forecast of recovery reflects ICF’s expectations that  
13          electricity demand will grow at rates close to historical levels, and there  
14          will be a very significant slowdown in new power plant construction. In the  
15          past, many observers have been surprised at the rapidity of market  
16          turnarounds, available forecasts notwithstanding. This implies that very  
17          heavy reliance on wholesale power markets should only occur after  
18          carefully weighing the risk that the recovery in prices might be even  
19          stronger than expected.
- 20       •     **Implications of ICF’s Base Case Price Forecast for ULH&P’s Power**  
21           **Supply Proposal** – The proposal to transfer to ULH&P a portion of the  
22           existing East Bend coal-fired power plant for baseload (414 MW – Net  
23           Summer Capacity), the coal-fired Miami Fort 6 for base/mid-merit or  
24           intermediate service (163 MW – Net Summer Capacity), and the



1 Woodsdale natural gas-fired power plant for peaking capacity (500 MW –  
2 Net Summer Capacity) is reasonable for a number of reasons. First, the  
3 plants could provide significant savings to customers starting in 2007  
4 relative to relying on the wholesale power market. Put another way, the  
5 costs of generating power from these plants are less than market prices.  
6 This reflects two main considerations. First, the most likely alternative to  
7 the two coal-fired coal plants is to rely on other natural gas plants which  
8 will set the wholesale power market price for intermediate and even for  
9 baseload supply. Second, the Woodsdale gas plant can provide savings  
10 relative to market since it economically meets ULH&P's peaking needs,  
11 which become significant in 2007. While these savings are likely to be  
12 significant, they are not guaranteed. The savings depend on future  
13 natural gas prices, electricity demand growth, the extent of any future  
14 power plant overbuilding, and other parameters. Third, these plants'  
15 potential market value exceeds the book value even after subtracting off-  
16 system sales revenues. ICF estimates the combined potential market  
17 value of these plants in the Base Case to be \$ [REDACTED] in 2007 or  
18 \$ [REDACTED] versus \$358 million or \$332/kW in book value as of January 1,  
19 2007. While these savings are large, it is worth emphasizing that in order  
20 for a buyer to realize this value, future natural gas prices, industry cycles  
21 and other factors need to be consistent with the ICF Base Case wholesale  
22 price forecast.

- 23 • **ICF Sensitivity Case Forecasts and Power Price Volatility and**  
24 **Uncertainty** – Wholesale prices are uncertain in two respects. First, they

1 will be very volatile year-by-year. Second, the long-term (e.g., 20-year)  
2 trend also has significant uncertainty. For example, the ratepayer savings  
3 or potential market value in the Base Case may not be realized either in a  
4 given year or over the lifetime of the assets if natural gas prices are lower,  
5 excess capacity continues longer than expected or other events occur  
6 which lower wholesale power prices. For example, in one scenario  
7 examined, average 2004 – 2020 wholesale power prices (all-hours firm)  
8 were \$████ MWh (nominal dollars) versus \$████ MWh in the Base Case,  
9 and the potential value of the portfolio was █████ times the book value or  
10 \$████/kW higher instead of █████ times book value in the Base Case. This  
11 case had low gas prices, low electricity demand growth, very high  
12 overbuild, and high supply from existing baseload units (*i.e.*, increases in  
13 availability). Conversely, if natural gas prices are higher than expected  
14 (e.g., are at current levels again in the future) market prices and ratepayer  
15 savings could be higher than the Base Case.

- 16 • **Environmental Regulations** – Emission regulations on power plants are  
17 another important source of uncertainty when considering relying on coal  
18 plants. Emission regulations will most likely tighten over time. This  
19 reflects regulations already on the books, such as the federal acid rain  
20 program, which effectively become tighter over time, as well as potential  
21 new environmental regulations, such as the President’s Clear Skies Act  
22 (CSA) program. This will primarily affect coal-fired power plants by  
23 increasing their costs. There will be some compensating increases in  
24 terms of higher wholesale power prices. However, on balance, costs can

1 increase more than prices because natural gas generation will frequently  
2 set prices. Nonetheless, coal plants still can provide large savings to  
3 ratepayers since fuel savings offset environmental control costs. This is  
4 especially true for highly controlled power plants such as the East Bend  
5 coal plant, which has always been scrubbed for SO<sub>2</sub>, and which has  
6 installed SCR (Selective Catalytic Reduction) NO<sub>x</sub> emission controls.  
7 Indeed, we conclude that gas prices and industry boom-bust cycles are  
8 likely to be more important factors affecting the attractiveness to  
9 ratepayers of the ULH&P proposal than environmental uncertainties.

- 10 • **Volatility of Rates Under Proposal** – This variation and uncertainty in  
11 wholesale power prices is in contrast with the rates and costs under the  
12 proposed plan which will not vary much. This reflects the relatively low  
13 volatility of coal prices and stability of rate base assets compared to heavy  
14 reliance on a power market increasingly dominated by volatile natural gas  
15 generation. Thus, the ULH&P proposal has the twin virtues of expected  
16 ratepayer savings relative to market and lower rate volatility than market  
17 based alternatives.

- 18 • **Other Attractive Features of the Proposal** – Even if the proposal turns  
19 out to be comparable to market rather than providing savings to  
20 ratepayers, there are several attractive features to the ULH&P proposal.  
21 The principal alternative to using rate base coal and peaking power plants  
22 to meet ratepayer demand is to contract for purchase power. Heavy  
23 reliance on short-term (less than one year) spot purchases creates  
24 significant volatility relative to rate base regulation. Long-term purchases

1 can limit volatility. However, long-term purchase power entails special  
2 risks and complexities not present in the current proposal. These special  
3 risks must be carefully weighed along with potential benefits. For  
4 example, the wholesale power industry has been experiencing a very high  
5 degree of turmoil and credit risk. In August 2002, it was reported that five  
6 of the top eleven wholesale power marketers were rated as sub-  
7 investment grade or having junk bond status and two more had  
8 substantially decreased their trading operations. Wholesale power trading  
9 volumes were down 70% nationwide and 39% Into Cinergy. Many are  
10 familiar with the bankruptcies or severe credit problems of such  
11 companies as Enron, NRG, Mirant, and Calpine. A key risk is that a  
12 purchase power deal is terminated due to credit problems at the supplier  
13 when power prices are high. In this situation, replacement power could be  
14 unexpectedly expensive, or in the extreme, not available. The risk of such  
15 problems is relatively low under the ULH&P proposal. Another special  
16 power purchase risk is transmission problems. Transmission under  
17 purchase power alternatives is likely to be a greater risk than under the  
18 current proposal. Transmission risk is roughly proportional to the distance  
19 between generation and load. The current proposal involves plants  
20 directly connected to the Cinergy transmission system. There have been  
21 significant transmission problems in the Midwest including actions to cut  
22 scheduled power flows and uncertainties associated with regulatory  
23 changes and problems.

- 1 • **Quantity Proposed** – The ULH&P proposal entails 1,077 MW (net  
2 summer rating) and implies a reserve margin of approximately 21% in  
3 2007. The higher reserve is required because ULH&P is a small system  
4 and it is important to protect against any outages from one of the gas  
5 units. Reserves are required to the extent the costs of reserves are less  
6 than the savings they provide. The savings of peaking reserves, like  
7 Woodsdale, derive from the potential for price spikes or their equivalent in  
8 the market. By 2007, the market has the potential for scarcity at the  
9 system peak, and this will remain a long-term feature of the power  
10 generation business. Accordingly, the reserve plan appears appropriate.

11 **Q. HOW IS YOUR TESTIMONY ORGANIZED?**

12 A. The remainder of my testimony is organized into three sections. The first  
13 presents ICF's Base Case forecast of future wholesale power prices. This  
14 section also discusses the implications of this forecast on the competitiveness of  
15 resource alternatives generally and the ULH&P proposal specifically. The  
16 second section discusses market uncertainties, which can create wholesale  
17 power price volatility. This section also discusses sensitivity cases (e.g., high  
18 and low gas price sensitivity cases.) The third section discusses the effects of  
19 potential new environmental regulations.

20 **IV. ICF'S BASE CASE FORECAST**

21 **Q. WHAT IS ICF'S BASE CASE WHOLESALE POWER PRICE FORECAST?**

22 A. ICF's Base Case reflects ICF's view of what is most likely to happen in the future  
23 vis-à-vis key economic drivers (e.g., fuel, electricity demand, power plant entry  
24 and exit) and reflects already promulgated air pollution regulations.

1 **Q. WAS THE BASE CASE THE ONLY SCENARIO ANALYZED?**

2 A. No. Since future developments are uncertain, the Base Case is supplemented  
3 by five main alternative scenarios. Each of the principal five scenarios is the  
4 same as the Base Case except as noted. These alternative cases are: (1) Low  
5 Natural Gas prices, (2) High Natural Gas prices, (3) very high supply or large  
6 overbuild in the second half of this decade, (4) CSA, and (5) Mercury Maximum  
7 Achievable Control Technology (MACT). In addition, in light of the uncertainty  
8 regarding future power prices, ICF ran a few other cases to assess the combined  
9 effects of downside events, *e.g.*, a case with low gas prices, very high overbuild,  
10 low demand growth, and high availability of U.S. coal and nuclear units. Note  
11 that these cases are distinguished from the above cases in that they are less  
12 likely, since they reflect a combination of non-Base Case events. Lastly, ICF  
13 also conducted its analysis entirely in real inflation adjusted dollars, and hence,  
14 alternative views of future general inflation can be easily simulated. For  
15 example, we report a case with 1.5% rather than 2.5% inflation.

16 **Q. HOW IS ICF'S BASE CASE FORECAST OF WHOLESALE POWER PRICES**  
17 **DEVELOPED?**

18 A. ICF developed this case using its proprietary IPM<sup>®</sup> model and associated  
19 database. This model projects future wholesale electricity prices by simulating  
20 future demand and supply conditions. Power prices are forecast simultaneously  
21 with power plant dispatch, transmission flows, new power plant construction,  
22 mothballing and retirement, and power plant fuel choice (See Attachment JLR-4).  
23 The model also is used to forecast environmental compliance, the prices of  
24 emission allowances, and the price of fuels (*i.e.*, coal and natural gas prices in

1 conjunction with ICF's model of the North American natural gas industry  
2 (NANGAS.)

3 **Q. WHAT REGIONS DOES THE MODEL COVER?**

4 A. The model simultaneously forecasts prices in the Midwest marketplace and in  
5 most of the Eastern Interconnect (See Attachments JLR-5 and JLR-6). The  
6 Eastern Interconnect is the largest synchronous power grid in the world and  
7 extends from the Canadian Maritimes, to Saskatchewan, from Florida to New  
8 Mexico. This simultaneous modeling is performed to capture the interactions  
9 between regional marketplaces via transmission imports and exports. The  
10 modeling was conducted for the period 2003 to 2032, and uses a dynamic linear  
11 programming methodology that allows decisions to be based rationally on future  
12 conditions – e.g., investments reflect future conditions.

13 **Q. IS THIS MODEL WIDELY ACCEPTED AND USED?**

14 A. Yes, this model is widely used in both the public and private sectors and both in  
15 the U.S. and internationally. This and predecessor ICF proprietary models and  
16 data bases have been the only models used by the U.S. EPA for 25 years in its  
17 analysis of the impacts of environmental regulations on the power industry.  
18 FERC has repeatedly used this model, including for its recent study of the effects  
19 of its transmission policy on the power industry. This model has also been used  
20 by public service commissions. The model is also used extensively in the private  
21 sector and is a major source of information used in due diligence review of  
22 financing. This model is used to model the power industries in North America,  
23 Europe and much of Asia.

1 **Q. WHY IS IT APPROPRIATE FOR ULH&P TO USE THIS FORECAST IN THE**  
2 **IRP MODELING PROCESS?**

3 A. An important alternative to meeting the power generation needs of ULH&P is  
4 buying power from the wholesale power market. Thus, the forecasts of market  
5 prices can be input into the IRP modeling process, which involves detailed  
6 analysis of the economics of resource alternatives available to ULH&P. These  
7 alternatives include new power plants.

8 **Q. WHAT IS THE DIFFERENCE BETWEEN A FORECAST AND A FORWARD**  
9 **PRICE?**

10 A. A forward price is a quote today which a counterparty would use as a basis for a  
11 contract. A forecast is not reflective necessarily of what can be transacted for  
12 today, but reflects what a going-forward fundamentals-based analysis shows as  
13 likely to occur. Often, the forward price reflects forecasts, but not always.

14 **Q. WHY USE FORECASTS AND NOT FORWARD PRICES?**

15 A. Both pieces of information can be helpful. However, the forward market is  
16 especially liquid for short-term transactions (*e.g.*, less than one-year), but is less  
17 liquid over time. This increases the importance of price forecasts as opposed to  
18 observable forwards only. Also, while forecasts are not problem-free, forwards  
19 have additional issues such as how to factor in credit risk.

20 **Q. WHAT ARE THE MAIN CONCLUSIONS OF ICF'S BASE CASE ANALYSIS OF**  
21 **WHOLESALE MARKET CONDITIONS?**

22 A. ICF's forecast is summarized in Attachment JLR-7. Power prices increase in real  
23 inflation-adjusted terms in the forecast period. Between 2003 and 2010, real  
24 prices ██████████ per year, though they ██████████ more slowly thereafter.



1 The rapid near-term increase is due to two factors. First, as electricity demand  
2 increases, natural gas plants become the marginal price-setting units more often.  
3 This raises prices because the variable costs of gas generation is much higher  
4 than for coal generation. It should be noted, long-term average electricity  
5 demand growth has been remarkably steady in this area (See Attachment JLR-8)  
6 in spite of consistently too low forecasts by the utility industry generally (See  
7 Attachment JLR-8a.) Also, almost no new coal capacity has been built in recent  
8 years. This transition to natural gas generation on the margin is facilitated by the  
9 de-pancaking of transmission rates associated with Regional Transmission  
10 Organization (RTO) implementation. As transmission is facilitated, coal power  
11 can be shipped further at lower costs. Second, as electricity demand grows, it  
12 catches up with past generation capacity additions and power prices rise to the  
13 levels needed to support and permit additional power plant construction. This  
14 increase in price largely stops in the mid to late 2000s. However, in nominal  
15 terms, prices continue to rise due to the effects of general inflation.

16 **Q. IS THERE A WAY TO EXPRESS YOUR WHOLESALE POWER PRICE**  
17 **FORECAST CORRECTING FOR THE LEVEL OF NATURAL GAS PRICE**  
18 **FORECASTS?**

19 A. Yes. In Attachment JLR-9, the implied system heat rate is shown in Btu/kWh.  
20 This parameter is a useful rule-of-thumb and is calculated by dividing the  
21 wholesale electricity price by the delivered natural gas price. In 2003, if one  
22 assumed that natural gas-fueled plants were always the price-setting unit and  
23 had a heat rate (i.e., a thermal efficiency for converting fuel energy to electrical  
24 energy) of [REDACTED] Btu/kWh, then the electricity price would equal \$[REDACTED]/MWh in

1 real 2000 dollars. Of course, the actual IPM<sup>®</sup> modeling does not assume natural  
2 gas is on the margin setting prices all the time. Also, no natural gas power plant  
3 has an efficiency as low as [REDACTED] Btu/kWh. Even the best units average no  
4 lower than approximately 7,000 Btu/kWh, and most gas units average well above  
5 this level. Also, these units have other variable costs beyond fuel, e.g., non-fuel  
6 O&M. Rather, coal generation costs are the marginal or incremental source of  
7 generation a large part of the time, and this depresses the implied heat rate.  
8 However, this index corrects for the effects of natural gas prices which is one of  
9 the more uncertain parameters. By 2010, the implied system heat rate rises to  
10 [REDACTED] Btu/kWh. This means that power prices will be higher for the same natural  
11 gas price. This increase reflects both increased reliance on natural gas  
12 generation instead of coal generation (*i.e.*, gas is on the margin in more hours of  
13 the year), but also a firming in the scarcity or reliability component of price.

14 **Q. WHAT IS YOUR BASE CASE FORECAST OF NATURAL GAS PRICES?**

15 A. In Attachment JLR-10, ICF's Base Case forecast of natural gas prices are shown  
16 for Henry Hub, Louisiana, the key U.S. market price for commodity and for  
17 delivery to the Midwest. They rise in nominal terms, but are relatively flat in real,  
18 inflation-adjusted terms. Natural gas prices between 2003 and 2010 are forecast  
19 to average \$[REDACTED]/MMBtu (nominal \$) for Henry Hub versus \$[REDACTED]/MMBtu  
20 (nominal \$) for 1989-2002 and versus \$[REDACTED]/MMBtu (nominal \$) between 2000  
21 and 2003 YTD (through April).

22 **Q. WHAT IS THE SOURCE OF YOUR NATURAL GAS PRICE FORECAST?**

23 A. The source of ICF's forecast of natural gas prices is ICF's NANGAS Model. This  
24 model accounts for supply developments in over 17,000 reservoirs in the U.S.

1 and Canada, and for natural gas demand throughout North America. Demand  
2 for natural gas is forecast to increase substantially reflecting the huge increase in  
3 natural gas power plant generation capacity. Natural gas industry supply  
4 response lowers prices from current levels, but is not able to balance demand  
5 unless prices are above 1989 to 2002 average levels due to the need to attract  
6 capital for Liquefied Natural Gas investments, extended pipelines to frontier  
7 supplies (e.g., Alaska), deep off-shore investments and higher risk on-shore  
8 investments (e.g., less developed geologic plays in non-frontier areas).

9 **Q. WHAT ARE YOU ASSUMING ABOUT COAL PRICES?**

10 A. ICF's Base Case forecast shows declining real and flat nominal coal prices (See  
11 Attachment JLR-11). Coal prices are not expected to be above historical levels  
12 due to only modest coal demand growth, a robust resource base, and  
13 competition among multiple sources. This is especially true for plants on the  
14 Ohio River like East Bend and Miami Fort 6 with excellent access to multiple coal  
15 resources via barge. Unless otherwise noted, ICF used Cinergy estimates of  
16 delivered coal costs to East Bend and Miami Fort 6 when valuing these plants.

17 **Q. WHAT ARE THE NEW RESOURCE OPTIONS CONSIDERED IN YOUR**  
18 **MODELING?**

19 A. For each region in the Eastern Interconnect, the model has the option to build  
20 natural gas-fired simple cycle combustion turbines, natural gas-fired aero  
21 derivative combustion turbines (i.e., LM 6000s), natural gas-fired combined  
22 cycles, natural gas-fired cogeneration with the quantity of cogeneration limited  
23 based on industrial sector boiler-by-boiler assessments of cogeneration potential,  
24 or coal-fired power plants. Over time, most of these options change and improve

1 in terms of having lower real cost and/or higher performance (See Attachments  
2 JLR-11, JLR-11a, and JLR-12). Other new power plant options that were not  
3 explicitly considered in these runs because in previous runs they were found not  
4 to be economic to include except when required by law:

- 5 • Wind
- 6 • Solar
- 7 • Nuclear
- 8 • Distributed Generation

9 **Q. WHAT TREATMENT HAS BEEN PROVIDED FOR DEMAND SIDE**  
10 **RESOURCES?**

11 A. ICF has implicitly included them in our forecast by lowering future demand  
12 growth rates below historical levels (See Attachment JLR-12).

13 **Q. WHAT NEW POWER PLANTS ARE BUILT IN THE MIDWEST IN THE BASE**  
14 **CASE FORECAST?**

15 A. In the forecast, new power plants currently under construction are assumed to be  
16 complete and come on-line. In other words, no plants already under construction  
17 are cancelled in spite of the current excess capacity and depressed power prices  
18 for peaking plants. However, this means there will be a sharp-drop off in  
19 additions because almost no new plants under construction are scheduled for  
20 completion in 2005 or beyond. These plants under construction are referred to  
21 as firm additions. The model also builds new plants based on the economics of  
22 supply and demand. These new plant builds are referred to as non-firm or model  
23 builds. In the near term, the model chooses to primarily (e.g., ■■■■) build new  
24 natural gas-fired peaking power plants through 2012 (See Attachment JLR-13).

1 [REDACTED]

2 [REDACTED] Even though electricity demand is growing, [REDACTED]

3 [REDACTED]

4 [REDACTED]. In the 2013 to 2015 period, and especially thereafter, [REDACTED]

5 [REDACTED]

6 [REDACTED]

7 **Q. DOES THIS MEAN THAT NEW COAL POWER PLANTS ARE NOT**  
8 **ECONOMIC IN THE BASE CASE?**

9 A. Yes, new coal-fired power plants are not as economic as new natural gas-fired  
10 units. This is primarily because their capital investment costs are much higher  
11 than for gas-fueled power plants and this added cost is not offset fully by lower  
12 fuel costs. However, as natural gas prices have risen, the degree to which new  
13 coal plants are close to being economic has grown. In fact, if the capital costs of  
14 new coal power plant costs were decreased 13% (i.e., to \$[REDACTED]/kW, from  
15 \$[REDACTED]/kW (2000\$), they would be economic.

16 **Q. ARE THERE SIGNS THAT THE CURRENT CONSTRUCTION PHASE WILL**  
17 **END SHARPLY IN THE NEAR-TERM?**

18 A. Yes. As shown in Attachment JLR-14, there has been a dramatic increase in the  
19 cancellation of proposed new power plant projects. 2002 cancellations were  
20 more than twice 2001 levels and 2001 levels were about 3.5 times 2000 levels  
21 (See Attachment JLR-14). Financing new units has also become more difficult  
22 as the credit worthiness of power industry developers, marketers and some  
23 utilities have deteriorated (See Attachment JLR-15).

1 **Q. WHAT ARE THE WHOLESALE POWER PRICING CONSEQUENCES OF THIS**  
2 **BUILD FORECAST?**

3 A. As mentioned, the scarcity component of pricing is depressed in the near-term  
4 relative to equilibrium levels. This scarcity component is also known as the pure  
5 capacity price and equals on an annual per kilowatt basis the price spike revenue  
6 available to all units. Price spikes are prices above the marginal short run  
7 variable costs of plant operation. They are necessary to ensure sufficient  
8 capacity (hence the name capacity price) to provide customers reliable supply.  
9 In other words, a market without price spikes (or equivalent substitutes) forever  
10 will fail to provide reliable supply (*i.e.*, there will be blackouts.) Prices rise  
11 strongly over time as demand catches up with supply in the Midwest and  
12 elsewhere in the Eastern Interconnect. Attachment JLR-16 shows ICF pure  
13 capacity price forecast for the Base Case. Capacity prices are one of two  
14 components of firm prices and the smaller of the two. Capacity prices increase  
15 by more than a factor of ■, *i.e.*, a ■% increase between 2003 and 2006 in  
16 real terms and by an additional ■% between 2006 and 2009. This component is  
17 not observable in most markets since the transactions are bundled with a single  
18 \$/MWh price. However, the capacity price is needed since the bundled firm price  
19 is analytically estimated as the sum of the capacity price and the electrical  
20 energy price or system lambda.

21 **Q. DOES THIS MEAN THAT EXISTING COAL PLANTS ARE NOT ECONOMIC?**

22 A. No. In fact they can be very economic if they are transferred at levels below the  
23 cost of a new unit (*i.e.*, less than \$■/kW), and especially if they are  
24 transferred with a grandfathered allocation of emission allowances. Existing

1 units can be very economic because their fuel costs are much lower than the fuel  
2 costs of natural gas-fired units. East Bend also has substantial coal choice  
3 flexibility due to its access to barge supply on the Ohio River (as does Miami Fort  
4 6) and its air pollution controls which allow it to use even high sulfur coal.

5 **Q. WHAT ABOUT ENVIRONMENTAL COSTS IN YOUR BASE CASE?**

6 A. In general, coal power plants have higher costs for air emissions and pollution  
7 control than natural gas power plants. This reflects federal acid rain and the  
8 State Implementation Plan (SIP) Call NO<sub>x</sub> cap and trade programs as well as  
9 power plant specific emission limits (See Attachment JLR-17). However, existing  
10 coal plants still have great value to ratepayers since the fuel cost advantage is  
11 larger than the disadvantage of greater environmental costs. This is especially  
12 so for the East Bend plant, which is highly controlled for air emissions. East  
13 Bend has flue gas desulfurization and is already installing SCR NO<sub>x</sub> emission  
14 controls.

15 **Q. WHAT ARE THE IMPLICATIONS OF YOUR PRICE FORECAST FOR**  
16 **RATEPAYERS?**

17 A. There are two implications. First, the transfer of East Bend, Miami Fort 6 and  
18 Woodsdale combined with back-up power contracts will provide ULH&P  
19 ratepayers electricity at costs starting in 2007 below the costs of relying on the  
20 wholesale power market. The extent to which these savings are realized  
21 depends most heavily on future natural gas prices and the pattern of new power  
22 plant builds in the second half of this decade. Other uncertainties could also  
23 affect the amount of savings including environmental regulations, electricity  
24 demand growth, coal prices, and unit availability. Second, rates under the

1 proposal will also be stable especially when compared to heavy reliance on  
2 short-term purchases.

3 **Q. WHAT IS THE POTENTIAL MARKET VALUE OF THE PROPOSED PLANTS**  
4 **RELATIVE TO THEIR BOOK VALUE UNDER YOUR BASE CASE?**

5 A. The potential market value of the three plants (*i.e.*, East Bend, Woodsdale, and  
6 Miami Fort 6) in 2007 is higher based on the results of ICF's Base Case forecast.  
7 In ICF's Base Case, the potential value of the portfolio of three plants is \$████████  
8 billion or \$████████/kW versus \$358 million and \$332/kW of book value.

9 **Q. IS YOUR FORECAST SENSITIVE TO POWER PRICE FORECASTS?**

10 A. Yes, very much so. As is discussed in the next section, lower potential values  
11 closer to book values are possible.

12 **Q. HAVE YOU CONSIDERED THE EMISSIONS ALLOWANCES IN THE**  
13 **VALUATION OF THE PLANTS?**

14 A. Yes, I have. The future value of the SO<sub>2</sub> and NO<sub>x</sub> emission allowance allocation  
15 between 2007 and 2031 has been added to the value of the portfolio.

16 **Q. DO YOUR CONCLUSIONS CHANGE SIGNIFICANTLY IF OFF-SYSTEM**  
17 **SALES ARE NOT CREDITED TO CUSTOMERS?**

18 A. No. The savings relative to market are still likely to be significant. This makes  
19 the ULH&P proposal not to credit off-system sales revenues to customers  
20 reasonable. Indeed, the above assessment of potential market value does not  
21 include a credit of off-system sales to customers. Put another way, on system  
22 sales are valued at the market price and they are the only sources of value in the  
23 valuation.



1 Q. EVEN IF ULH&P COULD GET A SIMILAR OFFER, ARE THERE OTHER  
2 FEATURES THAT MAKE THIS OFFER ATTRACTIVE?

3 A. Yes. There are:

- 4 • **Credit Risk** – A power purchase agreement would increase credit risk that  
5 the counter party would not fulfill its conditions. As mentioned, credit  
6 concerns are very salient given the large problems facing the industry,  
7 including bankruptcies.
- 8 • **Transmission Risk** – These plants are directly interconnected into the  
9 Cinergy control area. If power is sourced further away, there are greater  
10 risks of transmission difficulties. These include Transmission Loading  
11 Relief procedures (TLRs) and/or higher costs.
- 12 • **Operations Costs and Risks** – The operations of the plants and market  
13 purchases and sales will benefit from the economies of scale of Cinergy  
14 operations under the Purchase, Sale, and Operation Agreement (PSOA).
- 15 • **Construction Siting and Permitting Risk** – Since the plants are  
16 operating, there is no construction or permitting risk.

17 Q. IS THE TOTAL AMOUNT OF CAPACITY BEING PROPOSED FOR ULH&P  
18 APPROPRIATE?

19 A. ULH&P's projected peak demand for 2003 is 848 MW. By 2007, its net load is  
20 forecast to be 889 MW. The total amount of capacity being transferred is 1,077  
21 MW (net summer rating). Hence, the ratio of capacity to peak is 21%. Some of it  
22 is backed up by a supply contract with CG&E, but the rest is not (*i.e.*, the  
23 Woodsdale portion). In the event of outages at Woodsdale or higher than  
24 expected demand, ULH&P would have to go to market. The reserve level is

1 consistent with the levels typical in the industry factoring in the size of ULH&P's  
2 system, the back-up contracts and transmission access. Reserves are  
3 appropriate to the point that the costs of the reserves are greater than the  
4 expected costs of relying on the market.

5 **Q. ARE THERE ADDITIONAL UNDERLYING ASSUMPTIONS GUIDING YOUR**  
6 **APPROACH TO FORECASTING DEREGULATED WHOLESALE POWER**  
7 **PRICES?**

8 A. Yes, as follows:

- 9 • First, the markets will be perfectly competitive and efficient (See  
10 Attachment JLR-18). Accordingly, prices will reflect the marginal costs of  
11 producing electricity including the costs of providing customers reliable  
12 supply. To the extent that the wholesale power market is not fully  
13 competitive, prices will be higher than shown. If the market is not fully  
14 competitive, large producers could withhold capacity (e.g., drag out  
15 maintenance) or raise bid prices above short run marginal costs. This  
16 could have a large effect at system peak, exacerbating shortages and  
17 price spikes. This is assumed not to happen at all in our study.
- 18 • Second, the industry will tend to equilibrium, *i.e.*, when there are  
19 shortages, developers will build needed plants. Similarly, when there is  
20 too much plant capacity, plant owners will mothball or retire existing units.  
21 If the market tends to equilibrium less than assumed, prices can be more  
22 volatile as the market swings between extremes.

1 **Q. WHAT ARE PRICE SPIKES?**

2 A. Price spikes are defined as periods in which hourly prices are above the short  
3 run variable costs of the grid's most expensive unit. For example, if the most  
4 expensive unit's short-run variable costs (*i.e.*, mostly fuel) are \$75/MWh, and the  
5 price is \$1,075/MWh, the spike is \$1,000/MWh. If this happens 100 hours per  
6 year, each kilowatt receives revenue of \$100 (*i.e.*, \$100/kW-yr).

7 **Q. HOW DOES YOUR METHODOLOGY ADDRESS THE ISSUE OF PRICE**  
8 **SPIKES?**

9 A. In a competitive market, the price spikes reflect the fact that in a given hour,  
10 there are not enough power plants available at a given location to meet demand  
11 without likely interruption of load. This usually occurs only at the summer peak.  
12 In such a situation, the price is set by an end user or its agent, (*e.g.*, integrated  
13 utility), retail marketer, agreeing for a price not to buy power, (*i.e.*, enough  
14 customers have to agree that at a high enough price,) buying electricity exceeds  
15 their costs of interruption. As mentioned, in the Midwest, these price spikes have  
16 been several hundred times average price levels.

17 These spikes create value for all plants competing in the market. Thus,  
18 the spikes are subject to the forces of supply and demand. If the money  
19 available from the spikes is too high, (*e.g.*, they occur too often or the price is too  
20 high,) then developers build more plants and decrease the spike frequency  
21 and/or the level of the price at the spike. If the revenues from the spikes are too  
22 low, plants will retire and new builds will be delayed even as demand grows. The  
23 equilibrium spike level (the sum of the spikes weighted by the costs of  
24 interruption) is equal to the pure capacity price calculated by the model.

1 **Q. IS THERE A SEPARATE CAPACITY MARKET IN THE MIDWEST**  
2 **INDEPENDENT TRANSMISSION SYSTEM OPERATOR, INC. (MISO)?**

3 A. No. Some other wholesale power markets have a separate market for capacity  
4 (e.g., PJM (Pennsylvania, New Jersey, Maryland), NEPOOL (New England  
5 Power Pool), and NYPP (New York Power Pool)). This is because they  
6 automatically enforce a high reserve margin, which suppresses the peak prices  
7 and, as it turns out, eliminate the revenues needed to ensure construction of new  
8 plants needed to ensure reliability. Thus, a separate market has been set up to  
9 provide sufficient income to market participants as compensation for suppressing  
10 the spikes.

11 **Q. DOES YOUR METHODOLOGY DEPEND ON HAVING SEPARATE ENERGY**  
12 **AND CAPACITY MARKETS?**

13 A. No, we are not assuming there is or will need to be a separate capacity market.  
14 Our methodology calculates separate annual prices and fortunately, an annual  
15 sum of spikes is sufficient for valuation purposes.

16 **Q. CAN YOU ENVISION A DEREGULATED MIDWEST WHOLESALE POWER**  
17 **MARKET THAT, FOR A FEW YEARS, DOES NOT HAVE SOME PRICE**  
18 **SPIKES OR THEIR EQUIVALENT?**

19 A. No. Wholesale power price spikes might be suppressed by lower than average  
20 weather or outages temporarily or some slowness in power plant owners  
21 adjusting their mothballing/retirement programs. Rather, the question is not  
22 whether there will be price spikes, but how frequently they will occur and how  
23 high they will be.

1 **Q. WHAT ASSUMPTIONS DO YOU MAKE REGARDING THE RETIREMENT OF**  
2 **EXISTING CAPACITY?**

3 A. The model determines whether units should be retired economically. Units can  
4 also be mothballed by the model (*i.e.*, taken out of service temporarily.) Few  
5 units are mothballed and fewer are permanently retired in this analysis. If any  
6 major retirements occur, we would show even greater need for capacity.

7 **V. WHOLESALE POWER PRICE VOLATILITY AND LONG-RUN UNCERTAINTY**

8 **Q. DO YOU BELIEVE THERE IS SIGNIFICANT POTENTIAL FOR WHOLESALE**  
9 **POWER PRICE VOLATILITY AND UNCERTAINTY?**

10 A. Yes. I believe significant potential exists based on model results, theoretical  
11 considerations and historical data. Further, regulators should be aware that  
12 heavy reliance on the market can pose risks.

13 **Q. WHAT IS THE LARGEST SOURCE OF NEAR-TERM VOLATILITY IN THE**  
14 **MARKET?**

15 A. The largest source of power market volatility is volatility in natural gas markets.  
16 This volatility reflects weather conditions, but also oil price volatility, business  
17 cycles, and uncertainty over the gas industry supply response to growing natural  
18 gas demand. This volatility is likely to increase as the Midwest wholesale power  
19 markets increasingly rely on natural gas power plants. For example, 2003 year-  
20 to-date (through May) Henry Hub natural gas prices have been \$5.92/MMBtu  
21 versus \$2.87/MMBtu for the same period in 2002. On-peak Into Cinergy  
22 wholesale power prices were \$48/MWh 2003 year-to-date (through April 21)  
23 versus \$23/MWh in year-to-date 2002 (through April 22). This power price  
24 increase reflects in large part higher natural gas prices.

1 **Q. HOW CAN THIS HIGH NATURAL GAS PRICE VOLATILITY BE BEST**  
2 **UNDERSTOOD?**

3 A. This volatility can be best understood by comparing coal and gas price volatility.  
4 As shown in Attachments JLR-18a, Attachment JLR-18b, and Attachment JLR-  
5 18c, coal price volatility has been low compared to gas price volatility. Thus,  
6 reliance on gas generation will involve substantial potential volatility.

7 **Q. WHAT IS THE NEXT MOST IMPORTANT SOURCE OF POWER PRICE**  
8 **VOLATILITY?**

9 A. Over time, shortages of generation capacity will re-emerge in the market. This  
10 will drive up wholesale power prices at least to the level needed to support new  
11 entry. The exact timing of this will be heavily influenced by future new build  
12 patterns. At this time, the pipeline of new firm plant additions is about to empty  
13 and construction of new plants is unlikely to resume until fuel-adjusted power  
14 prices start recovering. Indeed, there is potential that power prices could rise  
15 above equilibrium price levels before power plant supply responds. This reflects  
16 the financial difficulties facing developers which create investment lags. As a  
17 consequence, prices could skyrocket up to levels higher than forecast here.

18 **Q. DID ICF CONDUCT NATURAL GAS PRICE SENSITIVITY CASE ANALYSIS?**

19 A. Yes. ICF analyzed a high and low natural gas price forecast case (See  
20 Attachment JLR-19). In the low case, future gas prices were approximately  
21 equal to historical 1989 to 2002 natural gas prices in real inflation adjusted terms  
22 (i.e., \$████/MMBtu at Henry Hub in real 2000 dollars for 2003 – 2025). This is  
23 unlikely to occur in light of the large increases in natural gas demand forecast for  
24 the future. However, some individual years could reach this level. In the high

1 case, [REDACTED]

2 [REDACTED]  
3 [REDACTED] This represents a more pessimistic view of  
4 gas industry supply response from the perspective of buyers.

5 **Q. WHAT WERE THE RESULTS?**

6 A. Midwest (*i.e.*, Southern ECAR) wholesale all-hours firm (unit contingent firm)  
7 prices are shown in Attachments JLR-20 to JLR-24. Midwest power prices were  
8 \$[REDACTED]/MWh (2000\$) on average between 2003 and 2025 in the High Gas Price  
9 Case (plus [REDACTED]% versus the Base Case), and \$[REDACTED]/MWh (2000\$) in the Low Gas  
10 Price Case ([REDACTED] [REDACTED]%.) The average Midwest power price between 2003 and  
11 2025 in the Base Case is \$[REDACTED]/MWh (2000\$.) The decrease is larger in the low  
12 gas price case for two reasons. First, the difference between the Base Case and  
13 Low Gas Price Case is modestly more than the difference between the Base and  
14 High Case. This reflects the lower likelihood of sustained very high gas prices.  
15 Second, the power industry responds by building many more new coal power  
16 plants to lower costs and prices and hence, the elasticity of power to gas prices  
17 is lower when gas prices go up than down.

18 **Q. WHAT OTHER SENSITIVITY CASES DID YOU EXAMINE?**

19 A. I also examined a scenario in which there were very large amounts of additional  
20 power plant construction in the Eastern Interconnect in 2006 and 2007 relative to  
21 the Base Case.

22 **Q. WHY DID YOU DO THAT?**

23 A. In the Base Case, power plant construction does not resume until market  
24 conditions warrant. In fact, the supply response might either be too fast or too

1 slow. If it is too slow, prices could shoot up to even higher levels than shown in  
2 the Base Case. This is what happened in 1998 and 1999. Conversely, if the  
3 supply response is too fast, prices will be depressed relative to Base Case levels.  
4 Current low, fuel-adjusted prices reflect excess capacity which is a result of too  
5 fast a supply response.

6 **Q. HOW WAS THIS CASE DEVELOPED?**

7 A. I assumed that the amount of overbuilding would be roughly equal to the levels  
8 experienced in 2001 and 2002. The extent of the overbuild was distributed  
9 evenly among sub-regions.

10 **Q. WHAT WAS THE RESULT OF THIS CASE?**

11 A. Under the overbuild case or the high power supply case, from 2003 to 2025  
12 power prices were \$■/MWh (2000\$) versus \$■/MWh in the Base Case. The  
13 effects are more pronounced in the 2006 to 2010 period where the implied  
14 system heat rate falls from ■ Btu/kWh in the Base Case to ■ Btu/kWh.  
15 Also, 2006 to 2010 power prices fall from \$■/MWh in the Base Case (2000\$) to  
16 \$■/MWh in this high overbuild case (2000\$).

17 **Q. IS THIS A LIKELY CASE?**

18 A. No. This case is highly unlikely. In order for this case to occur, developers  
19 would have to seek financing for their new power plants almost immediately.  
20 *This would be very difficult in today's environment.*

21 **Q. WHY DID YOU NOT ALSO RUN A SHORTAGE CASE?**

22 A. A shortage case was not run for several reasons. First, it is difficult to estimate  
23 the consequences of a shortage since wholesale prices rise to what customers  
24 would be willing to pay to avoid being blacked-out. We know that the willingness



1 is very high, but we are not sure about the exact level. Second, we do have the  
2 experience from 1998 and 1999, and hence a historical review can be a rough  
3 guide to how the proposed portfolio would perform in the event of a shortage.

4 **Q. IS THERE A WAY TO SUMMARIZE THE SENSITIVITY OF YOUR POWER**  
5 **PRICE AND PORTFOLIO VALUATIONS TO GAS, ENTRY-EXIT AND OTHER**  
6 **UNCERTAINTIES?**

7 A. Yes. Attachments JLR-25, 25a, 26, and 26a show the sensitivity of power prices  
8 and the value of the portfolio (*i.e.*, East Bend, Miami Fort 6 and Woodsdale) to  
9 alternative power price scenarios. These results include some combination  
10 cases, *e.g.*, low gas price, very high overbuild, low demand growth, and high  
11 U.S. availability for existing coal and nuclear units. These combination cases are  
12 relatively unlikely because so many items have to occur, but are shown to  
13 illustrate potential downside events. We are emphasizing the downside because  
14 it is important to realize that the value of the portfolio and ratepayer savings are  
15 not guaranteed.

16 **Q. DOES A REVIEW OF THE RECENT HISTORY OF THE WHOLESALE POWER**  
17 **MARKET ALSO PROVIDE INFORMATION ABOUT THE RISKS OF RELIANCE**  
18 **ON THE WHOLESALE POWER MARKET?**

19 A. Yes, the history of the wholesale power market emphasizes the need for the  
20 regulators to make decisions about the risks they are willing to accept via  
21 reliance on short-term purchase power. The 1998 to 2001 period repeatedly saw  
22 across the U.S. unexpectedly high prices and shortages and this issue has  
23 engaged regulators more than any issue. Also, history is important because  
24 episodes of shortages and high prices can unexpectedly recur.

1 Q. PLEASE DESCRIBE RECENT WHOLESALE MARKET PRICES FOR  
2 ELECTRICITY IN SOUTHERN ECAR (EAST CENTRAL AREA RELIABILITY  
3 COORDINATION AGREEMENT) WHERE THE PLANTS ARE LOCATED.

4 A. In 1998 and again in 1999, the Midwest had the highest wholesale spot prices in  
5 the U.S. Prices were particularly high as the result of extremely high price spikes  
6 during the summer when demand is the greatest. This was a huge reversal of  
7 historic conditions where the Midwest was known for reliable, low cost supply.

8 Q. WHY WERE WHOLESALE POWER PRICES SO HIGH IN THE 1998 AND 1999  
9 PERIOD?

10 A. In the 1998-1999 period, wholesale power prices were high because the demand  
11 for electricity caught up and overtook supply (See Attachment JLR-27). As a  
12 result, there were shortages and/or the likelihood of imminent shortages during  
13 the super peak demand periods, a period of time when power is highly valued as  
14 communities struggle with extreme heat. The 1998-1999 shortages reflected the  
15 following:

16 • **Strong Electricity Demand Growth** – Electricity demand, adjusted to  
17 remove the effects of weather, was strong in the Midwest for many years.  
18 Electricity demand, especially peak demand can be resilient even during  
19 economic slowdowns as weather can overwhelm economic activity and  
20 because so much of demand is largely independent of economic activity  
21 (e.g., residential use). In the U.S., electricity demand continues to grow  
22 on average even during recession as population growth, and the  
23 development of new uses for electricity continue.

- **Inadequate Construction of New Capacity** – Reserve levels declined greatly in the 1990's and new power plants were not added. In this environment, companies increasingly relied on purchasing power from others in the market. Ultimately, more and more buyers were chasing fewer and fewer sellers.

**Q. WHAT HAPPENS TO WHOLESALE SPOT PRICES WHEN THERE ARE GENERATION CAPACITY SHORTAGES?**

A. Prices reach extremely high levels as buyers (actual end users or their agents such as integrated utilities) pay to avoid having to do without electricity. The consequences of loss of supply create so much difficulty for end users they are willing to pay their suppliers a lot to ensure high levels of reliability. The high prices eventually cause some users to cut their demand and encourage additional supply, and frequently (but not always) this helps balance supply and demand. However, until this occurs, these high prices can have a huge effect on annual average prices even if their frequency is low. 100 hours per year (*i.e.*, about 4 days) of \$1,000/MWh price spikes raises annual average prices by nearly \$10/MWh, or about 33% of typical average wholesale power prices. As the supply and demand balance deteriorates the frequency and extent of the shortages increase on average. Ultimately, the price spikes combine with blackouts, as demand frequently does not adjust since most consumers are not exposed to market pricing. Lastly, suppliers can begin to go bankrupt as prices rise and they do not have adequate hedges.

1 **Q. WHAT ELSE HAPPENS OVER TIME AS A RESULT OF THE SHORTAGES?**

2 A. Ultimately, sellers will respond by building more capacity moving toward an  
3 equilibrium level of price spikes. Note, on average the deregulated wholesale  
4 power industry has some price spikes which are necessary to provide  
5 compensation to new entrants. Further, as mentioned, these spike levels in a  
6 given year are not entirely predictable since they depend on weather and system  
7 outages, which cannot be predicted fully. Lastly, the situation can change fairly  
8 quickly, potentially more quickly than new plants can be added. As an example  
9 and to follow up on the description of causes of unexpected spikes, two years of  
10 unexpected demand growth or the retirement of one large nuclear unit or  
11 unexpected slowness in planning for retrofit of new pollution control equipment  
12 somewhere on the grid (e.g., outside of Kentucky) can combine with hot weather  
13 and outages to cause above equilibrium spike levels.

14 **Q. HAS THIS PATTERN OF EXTREMELY HIGH PRICES OCCURRED  
15 ELSEWHERE?**

16 A. Yes. The same phenomenon occurred in California and throughout western  
17 North America in 2000 and 2001. This was in spite of the experience of the  
18 Midwest only months earlier. Price spikes have also occurred in the Northeast  
19 and elsewhere (e.g., New York, New England, Mid Atlantic, Gulf Coast,  
20 Southeast).

21 **Q. WERE THE EFFECTS IN CALIFORNIA EVEN MORE SEVERE?**

22 A. Yes. Since the utilities in California relied even more on purchased power, the  
23 costs of supply to customers rose, the largest utility in the state went bankrupt,  
24 the state stepped in to buy power and state finances were adversely affected,

1 and the bankrupt utility is now attempting to be permanently regulated by the  
2 federal government.

3 **Q. PLEASE DESCRIBE POST-1998/1999 DEVELOPMENTS IN THE MIDWEST.**

4 A. In response to higher prices, suppliers have added additional generation capacity  
5 in the Midwest. This has helped alleviate some of the extreme shortages of  
6 generation capacity, but prices for around-the-clock supply have never returned  
7 to the pre-1998 levels (See Attachment JLR-27). Indeed, 2001 average prices  
8 equaled 1999 levels. Even though 2001 prices on average were high, after  
9 September 11, 2001, prices were lower than the average, and as of this moment,  
10 they are still lower.

11 Even though prices have fallen on a fuel price adjusted basis, there have been  
12 some additional recent developments which highlight the need for additional  
13 capacity:

- 14 • **Electricity Demand Growth is Continuing** – In the light of the large size  
15 of the Midwest market, peak requirements are growing (in ECAR) close to  
16 3,000 MW per year. If there are any plant retirements, these needs will be  
17 even larger. Thus, a hiatus in construction could quickly return the grid  
18 back to greater price spikes.
- 19 • **Retrenchment** - Credit concerns arising in the aftermath of the Enron  
20 bankruptcy have contributed to a significant cancellation of proposed  
21 power plant projects. The amount of power plant cancellations over the  
22 past year is greater by far than in any period since deregulation started.  
23 Also, companies like Enron, Power Corporation of America, and others  
24 are not honoring long-term commitments due to bankruptcy. The concern

1 is that these developments will contribute to an even more extreme  
2 industry cycle than would otherwise occur.

- 3 • **Transmission Concerns** - For the first time in the industry's history,  
4 significant amounts of new power plants are being added without the  
5 simultaneous addition of major new transmission lines. Indeed,  
6 transmission investment in the U.S. is falling precipitously (See  
7 Attachment JLR-28). This raises questions about the ability of the  
8 transmission grid to function, especially to deliver power over long  
9 distance. This also can increase the costs of obtaining firm transmission  
10 rights. This concern relates in part to the significant bottlenecks in recent  
11 years in the Midwest. As shown, the number of bottlenecks has greatly  
12 increased in the Midwest (See Attachments JLR-29 and JLR-29a). This  
13 also relates to the fact that power flows cannot be controlled as in most  
14 networks and flows are limited by the system's weakest link even if that  
15 means turning off some plants. Further, there is an inherent "catch-up"  
16 process at play in the transmission sector. Until very recently, after the  
17 new plants were actually brought on-line, the specific location and the  
18 exact size of the new units could not be determined. Since the  
19 transmission flows can only be assessed knowing specific locations, only  
20 now can the effects of these generation additions on power flow pattern be  
21 modeled. Also, this modeling is inherently complex due to the multi-state  
22 and international nature of the grid. This first time modeling is now  
23 revealing substantial bottlenecks which could limit the ability of companies

1 to rely on long distance power purchases and additional problems may be  
2 uncovered in the near future.

- 3 • **Transmission Regulation** - Further, the reorganization of the  
4 transmission grid under deregulation has proceeded slowly compared to  
5 the generation sector. It could be several years before new regional  
6 transmission organizations are fully functional in terms of congestion  
7 management, *transmission investment, and planning*. This is in spite of  
8 efforts of Cinergy, one of the leaders in the Midwest Independent System  
9 Operator, Inc. regional transmission organization. Thus, there is the  
10 possibility of a difficult shake down period, which adds to volatility.

11 **VI. ENVIRONMENTAL REGULATORY UNCERTAINTIES**

12 **Q. WHY ARE ENVIRONMENTAL REGULATORY UNCERTAINTIES**  
13 **IMPORTANT?**

14 A. There are two reasons. First, there is a significant chance that environmental  
15 regulations will tighten over time. This reflects proposed new legislation by the  
16 President and others. This also reflects existing regulations which call for further  
17 tightening. Second, the effects of these regulations are concentrated on coal  
18 plants in general and the ULH&P proposal involves 54% coal capacity.

19 **Q. WHAT ALTERNATIVE ENVIRONMENTAL REGULATIONS DID YOU**  
20 **ANALYZE?**

21 A. ICF analyzed the President's proposed CSA (See Attachment JLR-30). This  
22 proposal would tighten the caps on SO<sub>2</sub> and NO<sub>x</sub> emissions already in place and  
23 impose controls for the first time on mercury emissions. At the same time, the  
24 CSA eliminates the need for the imposition of mercury MACT. ICF also modeled

1 a case which is the same as the Base Case except for mercury MACT to  
2 illustrate the effect of not enacting CSA. MACT is not a cap and trade system,  
3 but is implemented as a station specific limit. There is uncertainty regarding how  
4 MACT might be implemented beyond whether it will be implemented.

5 **Q. HOW DOES ICF ANALYZE ENVIRONMENTAL REGULATIONS?**

6 A. ICF uses its proprietary IPM<sup>®</sup> model to analyze the impacts of the program on  
7 every power plant in the U.S. The model forecasts environmental compliance  
8 (e.g., retrofit installations fuel switching, changed dispatch) with the cap and  
9 trade plan for each unit and forecasts environmental allowance prices. The  
10 analysis also factors in effects on wholesale power prices and fuels markets.  
11 This and predecessor proprietary ICF models have been used by EPA for similar  
12 analysis for 25 years.

13 **Q. WHAT HAPPENED IN THE CASE OF MERCURY MACT CONTROLS?**

14 A. ICF analyzed the imposition of mercury MACT controls (See Attachment JLR-  
15 31). These controls were assumed to require ■% reduction by station that burn  
16 bituminous coal, ■% reduction for sub-bituminous coal, and ■% reduction for  
17 lignite.

18 **Q. DO THESE CASES REPRESENT A REASONABLE RANGE OF**  
19 **ENVIRONMENTAL REGULATORY UNCERTAINTIES?**

20 A. Yes. Other regulations (e.g., CO<sub>2</sub> control) are possible, but the range is  
21 reasonable.

22 **Q. WHAT ARE THE EFFECTS OF CSA AND MERCURY MACT ON THE VALUE**  
23 **OF THE PORTFOLIO?**



1 A. In the CSA case, the potential portfolio value will be lowered by \$█/kW relative  
2 to the Base Case and the value increases slightly under the mercury MACT  
3 case. The changes in potential portfolio value reflect the net effect of higher  
4 pollution control costs including higher prices for emission allowances, and  
5 higher power prices.

6 **Q. WERE ATTACHMENTS JLR-1 THROUGH JLR-31 PREPARED BY YOU OR**  
7 **UNDER YOUR SUPERVISION?**

8 A. Yes.

9 **Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?**

10 A. Yes, it does.

**ATTACHMENT JLR-1  
JUDAH L. ROSE**

**EDUCATION**

1982 M.P.P., John F. Kennedy School of Government, **Harvard University**

1979 S.B., Economics, **Massachusetts Institute of Technology**

**EXPERIENCE**

Mr. Rose has over 20 years of continuous experience at ICF Consulting and currently serves as Senior Vice President of ICF Consulting Group and Managing Director of ICF Resources Incorporated, the energy consulting practice. Mr. Rose's practice covers Wholesale Power, Litigation Support, Transmission, Environmental, Power Marketing, Power Sector Modeling, Risk Management and Natural Gas work in North America, Europe and Asia. Mr. Rose's clients include financial institutions, utilities, law firms, industrial power users, government agencies, public service commissions, GenCos and IPPs. Also, Mr. Rose is the Product Director for ICF's IPM<sup>®</sup> (Integrated Power Model).

Mr. Rose has publicly testified in state and other legal proceedings, addressed numerous major energy conferences, served as lead negotiator for the Hopi Tribe, authored numerous articles published in Public Utilities Fortnightly, the Electricity Journal, Project Finance International, Enron, and written numerous company studies on power, coal, and gas related issues, and managed large consulting projects. Mr. Rose holds a Masters Degree in Public Policy from the John F. Kennedy School of Government at Harvard University and a Bachelor of Science Degree in Economics from the Massachusetts Institute of Technology.

**PRESS INTERVIEWS**

**TV:** Wall Street Journal Report, July 25, 1999  
Back to Business, CNBC, September 7, 1999

**Journals:** Electricity Journal  
Energy Buyer Magazine  
Public Utilities Fortnightly  
Power Markets Week

**Magazine:** Business Week  
Power Economics  
Costco Connection

**Newspapers:** Denver Post

Rocky Mountain News  
Financial Times Energy  
LA Times  
Arkansas Democratic Gazette  
Galveston Daily News  
The Times-Picayune  
Pittsburgh Post-Gazette

**Wires:** Bridge news  
Associated Press  
Dow Jones Newswires

### SELECTED PUBLICATIONS

- Rose, J.L., "Deregulation in the US Generation Sector: A Mid-Course Appraisal", *Power Economics*, October 2000
- Rose, J. L., "Price Spike Reality: Debunking the Myth of Failed Markets", *Public Utilities Fortnightly*, November 1, 2000.
- Rose, J.L., "Missed Opportunity: What's Right and Wrong in the FERC Staff Report on the Midwest Price Spikes," *Public Utilities Fortnightly*, November 15, 1998.
- Rose, J.L., "Why the June Price Spike Was Not a Fluke," *The Electricity Journal*, November 1998.
- Rose, J.L., S. Muthiah, and J. Spencer, "Will Wall Street Rescue the Competitive Wholesale Power Market?" *Project Finance International*, May 1998.
- Rose, J.L., "Last Summer's "Pure" Capacity Prices – A Harbinger of Things to Come," *Public Utilities Fortnightly*, December 1, 1997.
- Rose, J.L., D. Kathan, and J. Spencer "Electricity Deregulation in the New England States," *Energy Buyer*, Volume 1, Issue 10, June-July 1997.
- Rose, J.L., S. Muthiah, and M. Fusco, "Financial Engineering in the Power Sector," *The Electricity Journal*, Jan/Feb 1997.
- Rose, J.L., S. Muthiah, and M. Fusco, "Is Competition Lacking in Generation? (And Why it Should Not Matter)," *Public Utilities Fortnightly*, January 1, 1997.
- Mann, C. and J.L. Rose, "Price Risk Management: Electric Power vs. Natural Gas," *Public Utilities Fortnightly*, February 1996.

Rose, J.L. and C. Mann, "Unbundling the Electric Capacity Price in a Deregulated Commodity Market," *Public Utilities Fortnightly*, December 1995.

Booth, William and J.L. Rose, "FERC's Hourly System Lambda Data as Interim Bulk Power Price Information," *Public Utilities Fortnightly*, May 1, 1995.

Rose, J.L. and M. Frevert, "Natural Gas: The Power Generation Fuel for the 1990s." Published by Enron.

## TESTIMONY

"The Future of the Mohave Power Plant – Rebuttal Testimony", California P.U.C., May 20, 2003.

"Affidavit in Support of the Debtors' Motion", NRG Bankruptcy, May 14, 2003.

"IPP Power Purchase Agreement," confidential arbitration, April 2003.

"The Future of the Mohave Power Plant", California P.U.C., March 2003.

"Power Supply in the Pacific Northwest," contract arbitration, December 5, 2002.

"Power Purchase Agreement Valuation", Confidential Arbitration, October 2002.

"Cause No. 42145 - rebuttal testimony on behalf of PSI. Filed on 8/23/02."

"Cause No. 42200 - in support of PSI's petition for authority to recover through retail rates on a timely basis. Filed on 7/30/02."

"Cause No. 42196 - in support of PSI's petition for interim purchased power contract. Filed on 4/26/02."

"Cause No. 42145 - in support of PSI's petition for authority to acquire the Madison and Henry County plants. Filed on 3/1/2002."

"Analysis of an IGCC Coal Power Plant", Minnesota state senate committees, January 22, 2002

"Analysis of an IGCC Coal Power Plant", Minnesota state house of representative committees, January 15, 2002

"Interim Pricing Report on New York State's Independent System Operator", New York State Public Service Commission (NYSPSC), January 5, 2001

- "The need for new capacity in Indiana and the IRP process", Indiana Utility Regulatory Commission, October 26, 2000
- "Damage estimates for power curtailment for a Cogen power plant in Nevada", August 2000
- "Valuation of a power plant in Arizona", arbitration, July 2000
- "Power Prices in ECAR Market in support of First Energy's stranded costs filing", December 1999, Spring 2000
- "Issues Related to Acquisition of an Oil/Gas Steam Power plant in New York", September 1999 Affidavit to Hennepin County District Court, Minnesota
- "Wholesale Power Prices, A Cost Plus All Requirements Contract and Damages", July 1999. Testimony to U.S. Bankruptcy Court.
- "Power Prices." Testimony in confidential contract arbitration, July 1998.
- "Horizontal Market Power in Generation." Testimony to New Jersey Board of Public Utilities, May 22, 1998.
- "Basic Generation Services and Determining Market Prices." Testimony to the New Jersey Board of Public Utilities, May 12, 1998.
- "Generation Reliability." Testimony to New Jersey Board of Public Utilities, May 4, 1998.
- "Future Rate Paths and Financial Feasibility of Project Financing." Testimony to U.S. Bankruptcy Court, April 1998.
- "Stranded Costs of PSE&G." Testimony to New Jersey Board of Public Utilities, February 1998.
- "Application of PECO Energy Company for Approval of its Restructuring Plan Under Section 2806 of the Public Utility Code." Rebuttal Testimony filed July 1997.
- "Future Wholesale Electricity Prices, Fuel Markets, Coal Transportation and the Cajun Bankruptcy." Testimony to Louisiana Public Service Commission, December 1996.
- "Curtailment of the Saguaro QF, Power Contracting and Southwest Power Markets." Testimony on a contract arbitration, Las Vegas, Nevada, June 1996.
- "Future Rate Paths and the Cajun Bankruptcy." Testimony to the U.S. Bankruptcy Court, June 1997.

"Fuel Prices and Coal Transportation." Testimony to the U.S. Bankruptcy Court, June 1997.

"Demand for Gas Pipeline Capacity in Florida from Electric Utilities." Testimony to Florida Public Service Commission, May 1993.

"The Case for Fuel Flexibility in the Florida Electric Generation Industry." Testimony to the Florida Department of Environmental Regulation (DER), Hearings on Fuel Diversity and Environmental Protection, December 1992.

### **SELECTED SPEAKING ENGAGEMENTS**

Rose, J.L., Platt's Global Power Market Conference, New Orleans, LA, "The Outlook for Recovery," March 31, 2003.

Rose, J.L., "Electricity Transmission and Grid Security", Energy Security Conference, Crystal City, VA, March 25, 2003.

Rose, J.L., "Assessing the Salability of Merchant Assets – When Will We Hit Bottom?, Infocast's Buying, Selling & Investing in Energy Assets, New York City, February 27, 2003.

Rose, J.L., Panel Discussion, "Forensic Evaluation of Problem Projects", Infocast Conference, NY, February 24, 2003.

Rose, J.L., PSEG Off-Site Meeting Panel Discussion, February 6, 2003.

Rose, J.L., "The Merchant Power Market—Where Do We Go From Here?" Center for Business Intelligence's Financing U.S. Power Projects, November 18-19, 2002.

Rose, J.L., "Assessing U.S. Regional And The Potential for Additional Coal-Fired Generation in Each Region," Infocast's Building New Coal-Fired Generation Conference, October 8, 2002.

Rose, J.L., "Predicting the Price of Power for Asset Valuation in the Merchant Power Financings, "Infocast's Product Structuring in the Real World Conference, September 25, 2002.

Rose, J.L., "PJM Price Outlook," Platt's Annual PJM Regional Conference, September 24, 2002.

Rose, J.L., "Why Investors Are Zeroing in on Upgrading Our Antiquated Power Grid Rather Than Exotic & Complicated Technologies," New York Venture Group's Investing in the Power Industry—Targeting The Newest Trends Conference, July 31, 2002.

- Rose, J.L., Panel Participant in the Salomon Smith Barney Power and Energy Merchant Conference 2002, May 15, 2002.
- Rose, J.L., "Locational Market Price (LMP) Forecasting in Plant Financing Decisions," Structured Finance Institute, April 8-9, 2002.
- Rose, J.L., "PJM Transmission and Generation Forecast", Financial Times Energy Conference, November 6, 2001.
- Rose, J.L., "U.S. Power Sector Trends", Credit Suisse First Boston's Power Generation Supply Chain Conference, Web Presented Conference, September 12, 2002.
- Rose, J.L., "Dealing with Inter-Regional Power Transmission Issues", Infocast's Ohio Power Game Conference, September 6, 2001
- Rose, J.L., "Where's the Next California", Credit Suisse First Boston's Global Project Finance Capital Markets Conference, New York NY, June 27 2001
- Rose, J.L., "U.S. Energy Issues: What MLA Members Need to Know," Multi-housing Laundry Association, Boca Raton Florida, June 25, 2001
- Rose, J.L., "How the California Meltdown Affects Power Development", Infocast's Power Development and Finance Conference 2001, Washington D.C., June 12, 2001
- Rose, J.L., "Forecasting 2001 Electricity Prices" presentation and workshop, What to Expect in western Power Markets this Summer 2001 Conference, Denver, Colorado, May 2, 2001
- Rose, J.L., "Power Crisis in the West" Generation Panel Presentation, San Diego, California, February 12, 2001
- Rose, J.L., " An Analysis of the Causes leading to the Summer Price Spikes of 1999 & 2000" Conference Chair, Infocast Managing Summer Price Volatility, Houston, Texas, January 30, 2001.
- Rose, J. L., " An Analysis of the Power Markets, summer 2000" Generation Panel Presentation, Financial Times Power Mart 2000 conference, Houston, Texas, October 18, 2000
- Rose, J.L., "An Analysis of the Merchant Power Market, Summer 2000" presentation, Conference Chair, Merchant Power Finance Conference, Atlanta, Georgia, September 11 to 15, 2000

- Rose, J.L., "Understanding Capacity Value and Pricing Firmness" presentation, Conference Chair, Merchant Plant Development and Finance Conference, Houston, Texas, March 30, 2000.
- Rose, J.L., "Implementing NYPP's Congestion Pricing and Transmission Congestion Contract (TCC)", Infocast Congestion Pricing and Forecasting Conference, Washington D.C., November 19, 1999.
- Rose, J.L., "Understanding Generation" Pre-Conference Workshop, PowerMart, Houston, Texas, October 26-28, 1999.
- Rose, J.L., "Understanding Capacity Value and Pricing Firmness" presentation, Conference Chair Merchant Plant Development and Finance Conference, Houston, Texas, September 29, 1999.
- Rose, J.L., "Comparative Market Outlook for Merchant Assets" presentation, Merchant Power Conference, New York, New York, September 24, 1999.
- Rose, J.L., "Transmission, Congestion, and Capacity Pricing" presentation, Transmission The Future of Electric Transmission Conference, Washington, DC, September 13, 1999.
- Rose, J.L., "Effects of Market Power on Power Prices in Competitive Energy Markets" Keynote Address, The Impact of Market Power in Competitive Energy Markets Conference, Washington, DC, July 14, 1999.
- Rose, J.L., "Peak Price Volatility in ECAR and the Midwest, Futures Contracts: Liquidity, Arbitrage Opportunity" presentation at ECAR Power Markets Conference, Columbus, Ohio, June 9, 1999.
- Rose, J.L., "Transmission Solutions to Market Power" presentation, Do Companies in the Energy Industry Have Too Much Market Power? Conference, Washington, DC, May 24, 1999.
- Rose, J.L., "Repowering Existing Power Plants and Its Impact on Market Prices" presentation, Exploiting the Full Energy Value-Chain Conference, Chicago, Illinois, May 17, 1999.
- Rose, J.L., "Transmission and Retail Issues in the Electric Industry" Session Speaker, Gas Mart/Power 99 Conference, Dallas, Texas, May 10, 1999.
- Rose, J.L., "Peak Price Volatility in the Rockies and Southwest" presentation at Repowering the Rockies and the Southwest Conference, Denver, Colorado, May 5, 1999.



- Rose, J.L., "Understanding Generation" presentation and Program Chairman at Buying & Selling Power Assets: The Great Generation Sell-Off Conference, Houston, Texas, April 20, 1999.
- Rose, J.L., "Buying Generation Assets in PJM" presentation at Mid-Atlantic Power Summit, Philadelphia, Pennsylvania, April 12, 1999.
- Rose, J.L., "Evaluating Your Generation Options in Situations With Insufficient Transmission," presentation at Congestion Management conference, Washington, D.C., March 25, 1999.
- Rose, J.L., "Will Capacity Prices Drive Future Power Prices?" presentation at Merchant Plant Development conference, Chicago, Illinois, March 23, 1999.
- Rose, J.L., "Capacity Value – Pricing Firmness," presentation at Market Price Forecasting conference, Atlanta, Georgia, February 25, 1999
- Rose, J.L., "Developing Reasonable Expectations About Financing New Merchant Plants That Have Less Competitive Advantage Than Current Projects," presentation at Project Finance International's Financing Power Projects in the USA conference, New York, New York, February 11, 1999.
- Rose, J.L., "Transmission and Capacity Pricing and Constraints," presentation at Power Fair 99, Houston, Texas, February 4, 1999.
- Rose, J.L., "Peak Price Volatility: Comparing ERCOT With Other Regions," presentation at Megawatt Daily's Trading Power in ERCOT conference, Houston, Texas, January 13, 1999.
- Rose, J.L., "The Outlook for Midwest Power Markets," presentation to The Institute for Regulatory Policy Studies at Illinois State University, Springfield, Illinois, November 19, 1998.
- Rose, J.L., "Developing Pricing Strategies for Generation Assets," presentation at Wholesale Power in the West conference, Las Vegas, Nevada, November 12, 1998.
- Rose, J.L., "Understanding Electricity Generation and Deregulated Wholesale Power Prices," a full-day pre-conference workshop at Power Mart 98, Houston, Texas, October 26, 1998.
- Rose, J.L., "The Impact of Power Generation Upgrades, Merchant Plant Developments, New Transmission Projects and Upgrades on Power Prices," presentation at Profiting in the New York Power Market conference, New York, NY, October 22, 1998.

- Rose, J.L., "Capacity Value – Pricing Firmness," presentation to Edison Electric Institute Economics Committee, Charlotte, NC, October 8, 1998.
- Rose, J.L., "Locational Marginal Pricing and Futures Trading," presentation at Megawatt Daily's Electricity Regulation conference, Washington, D.C., October 7, 1998.
- Rose, J.L., Chairman's opening speech and "The Move Toward a Decentralized Approach: How Will Nodal Pricing Impact Power Markets?" at Congestion Pricing and Tariffs conference, Washington, D.C., September 25, 1998.
- Rose, J.L., "The Generation Market in MAPP/MAIN: An Overview," presentation at Megawatt Daily's MAIN/MAPP – The New Dynamics conference, Minneapolis, Minnesota, September 16, 1998.
- Rose, J.L., "Capacity Value – Pricing Firmness," presentation at Market Price Forecasting conference, Baltimore, Maryland, August 24, 1998.
- Rose, J.L., "ICF Kaiser's Wholesale Power Market Model," presentation at Market Price Forecasting conference, New York, New York, August 6, 1998.
- Rose, J.L., Campbell, R., Kathan, David, "Valuing Assets and Companies in M&A Transactions," full-day workshop at Utility Mergers & Acquisitions conference, Washington, D.C., July 15, 1998.
- Rose, J.L., "Must-Run Nuclear Generation's Impact on Price Forecasting and Operations," presentation at The Energy Institute's conference entitled "Buying and Selling Electricity in the Wholesale Power Market," Las Vegas, Nevada, June 25, 1998.
- Rose, J.L., "The Generation Market in PJM," presentation at Megawatt Daily's PJM Power Markets conference, Philadelphia, Pennsylvania, June 17, 1998.
- Rose, J.L., "Market Evaluation of Electric Generating Assets in the Northeast," presentation at McGraw-Hill's conference: Electric Asset Sales in the Northeast, Boston, Massachusetts, June 15, 1998.
- Rose, J.L., "Overview of SERC Power," opening speech presented at Megawatt Daily's SERC Power Markets conference, Atlanta, Georgia, May 20, 1998.
- Rose, J.L., "Future Price Forecasting," presentation at The Southeast Energy Buyers Summit, Atlanta, Georgia, May 7, 1998.
- Rose, J.L., "Practical Risk Management in the Power Industry," presentation at Power Fair, Toronto, Canada, April 16, 1998.

- Rose, J.L., "The Wholesale Power Market in ERCOT: Transmission Issues," presentation at Megawatt Daily's ERCOT Power Markets conference, Houston, Texas, April 1, 1998.
- Rose, J.L., "New Generation Projects and Merchant Capacity Coming On-Line," presentation at Northeast Wholesale Power Market conference, New York, New York, March 18, 1998.
- Rose, J.L., "Projecting Market Prices in a Deregulated Electricity Market," presentation at conference: Market Price Forecasting, San Francisco, California, March 9, 1998.
- Rose, J.L., "Handling of Transmission Rights," presentation at conference: Congestion Pricing & Tariffs, Washington, D.C., January 23, 1998.
- Rose, J.L., "Understanding Wholesale Markets and Power Marketing," presentation at The Power Marketing Association Annual Meeting, Washington, D.C., November 11, 1997.
- Rose, J.L., "Determining the Electricity Forward Curve," presentation at seminar: Pricing, Hedging, Trading, and Risk Management of Electricity Derivatives, New York, New York, October 23, 1997.
- Rose, J.L., "Market Price Forecasting In A Deregulated Market," presentation at conference: Market Price Forecasting, Washington, D.C., October 23, 1997,
- Rose, J.L., "Credit Risk Versus Commodity Risk," presentation at conference: Developing & Financing Merchant Power Plants in the New U.S. Market, New York, New York, September 16, 1997.

**ATTACHMENT JLR-2**  
**Select ICF Wholesale Power Practice Client References**

ABB Energy Ventures	JP Morgan Securities, Inc.
AES	Lehman Brothers
Air Pollution Prevention Directorate	Mirant Americas Energy Marketing
Akin, Gump, Strauss, Hauer & Feld	Moody's Investors Service
Allegheny Power	Natural Resources of Canada
ABB Energy Ven	NiSource Corporate Services Co.
ATCO Power	Office of Energy Efficiency, Canada
Bank of America	PNGTS Operating Co., LLC
Bechtel Services	Portland General Electric
Calpine-SkyGen	PPL
Central and Southwest	PSEG Power
Cinergy	Royal Bank of Canada
Coastal Power Company	S&P
Conectiv Energy	SkyGen
Constellation Energy	Sonosky, Chambes, Sachse, Endreson & Perry
Consolidated Edison (ConEd)	TD Securities
Credit Suisse First Boston	TECO Energy
Dominion Energy	Tractebel Power
Duke Capital Partners	UAE
Exxon/Mobil Gas	USEPA
FirstEnergy Corp	USDOJ
The Hopi Tribe	West LB
Invenergy	Western Regional Air Partnership
Iowa Utilities Board	Wilkinson, Carmody & Gilliam
Iroquois Gas Transmission System	Winthrop, Stimson, Putnam & Roberts

## ATTACHMENT JLR-3 ICF Forecasting Success

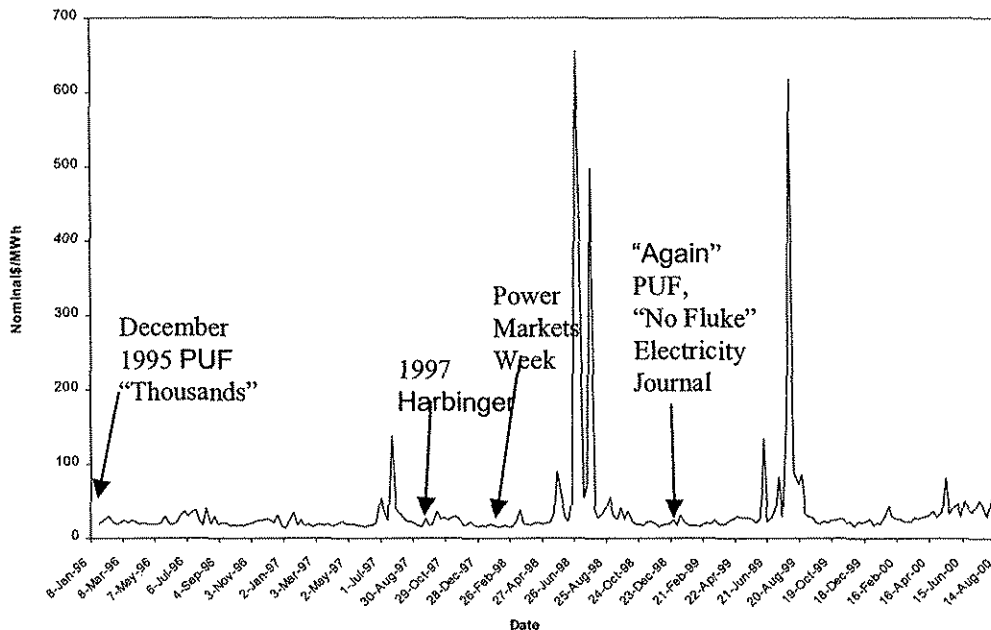
Forward Price Forecasts



### Accurate Electricity Price Forecasts

ICF Consulting is the only forecasting group with a proven track record in supplying credible, forward wholesale power price forecasts to its clients. Among all forecasters, ICF Consulting alone accurately forecasted every major turning point in the U.S. wholesale deregulated power prices in North America. This information has been of unparalleled value to our clients. The lack of credible forward price forecasts can have extreme consequences for market participants.

#### *Power Market Weekly On-Peak Index in Northern ECAR Spot Electricity Market*



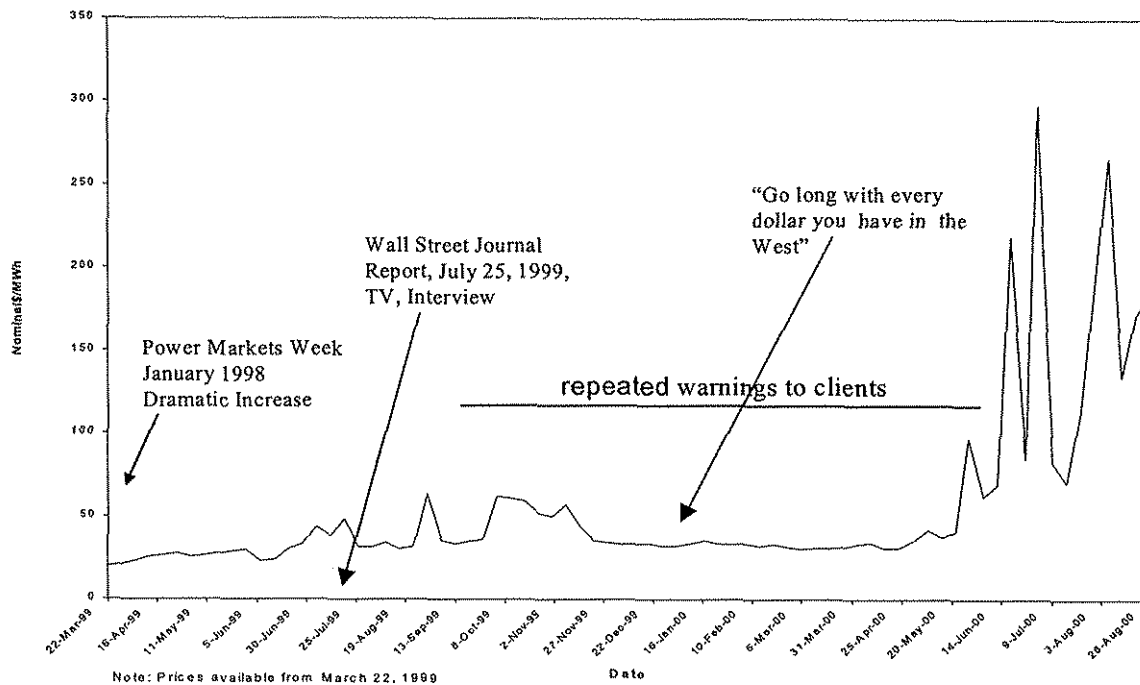
ICF Consulting documentation for this claim is contained in a series of public articles in which ICF shared its forecasts. In the two figures (see above and below), the timing of the published forecast is shown (via arrows) against actual prices.

YAG1204

Forward Price Forecasts



*Power Market Weekly On-Peak Index in North Path Spot Electricity Market*



The value of this information is heightened by the failure of others to provide credible forecasts. Below are some quotes from industry sources that documents the rarity of ICF Consulting's view. While public information reported that all was well, ICF stood alone forecasting imminent price explosions.

YAG1204

Forward Price Forecasts



**Industry and Regulators Were Quiet Until It Was Too Late  
– Only ICF Consulting Provides Consistent Accuracy**

*“Resources will be adequate to meet projected demands in most areas of North America this summer. Reliability Assessment Sub-Committee (RAS) does not have particular concerns about reliability of the Western States Coordinating Council (WSCC) Region this summer.”*

---

1998 Summer Assessment, NERC, May 1998.

*“The projected capacity margins and fuel supplies are anticipated to be adequate to ensure reliable operation in all areas of the region.”*

---

WSCC 10-Year Coordinated Plan Summary 1999-2008, page 39, October 1999.

*“The southwest portion of WSCC (New Mexico, Arizona, southern Nevada, California, and Baja California Norte, Mexico) may not have adequate resources to accommodate a widespread severe heat wave or higher than normal generator forced outages. The possible inability to serve all firm peak demand under higher than normal temperatures or higher than normal anticipated forced outage conditions is a result of the continuing trend where peak demand growth has significantly exceeded the amount of new generation facilities being installed.”*

---

Western Systems Coordinating Council Assessment of the 2000 Summer Operating Period, Revised May 25, 2000. (Doc. 456)

No credible warning was available other than that of ICF Consulting up until weeks before California and WSCC prices exploded in June 2000.

YAG1204

Judah Rose  
Managing Director  
703-934-3342

JoAnne Grabowski  
Staff Assistant  
703-934-3787

## Forward Price Forecasts



### Published Articles:

- Rose, J.L. and C. Mann, "Unbundling the Electric Capacity Price in a Deregulated Commodity Market," Public Utilities Fortnightly, December 1995. The first article (and the only one before the first spikes) to predict prices in thousands of dollars per megawatt hour with explanation.
- Rose, J.L., "Last Summer's "Pure" Capacity Prices-A Harbinger of Things to Come", Public Utilities Fortnightly, December 1, 1997. A warning that the 1995 forecast was about to be imminently realized.
- Rose, J.L., "Analyst Sees Skyrocketing Peak Prices as Supply, Demand Approach a Balance", Power Markets Week, January 26 1998. Dramatic price increases were forecast in California and in other markets.
- Rose, J.L., "Missed Opportunity: What's Right and Wrong in the FERC Staff Report on the Midwest Price Spikes," Public Utilities Fortnightly, November 15, 1998. Forecasting a repeat of spikes while criticizing FERC's view that this was a one time approach.
- Rose, J.L. "Why the June Price Spike was not a Fluke," Electricity Journal, November 1998. Strenuously warning that 1998 was not a fluke.
- Rose, J.L. "Rose singles out desert southwest as most worrisome region". Wall Street Journal Report July 25, 1999.
- Rose, J.L. Personal communication to one of the leading U.S. energy companies, January 2000.

This unparalleled forecasting success is based on ICF Consulting's more than 25 years of experience in the power markets, which gives us a comprehensive understanding and approach to forward price forecasts and models.

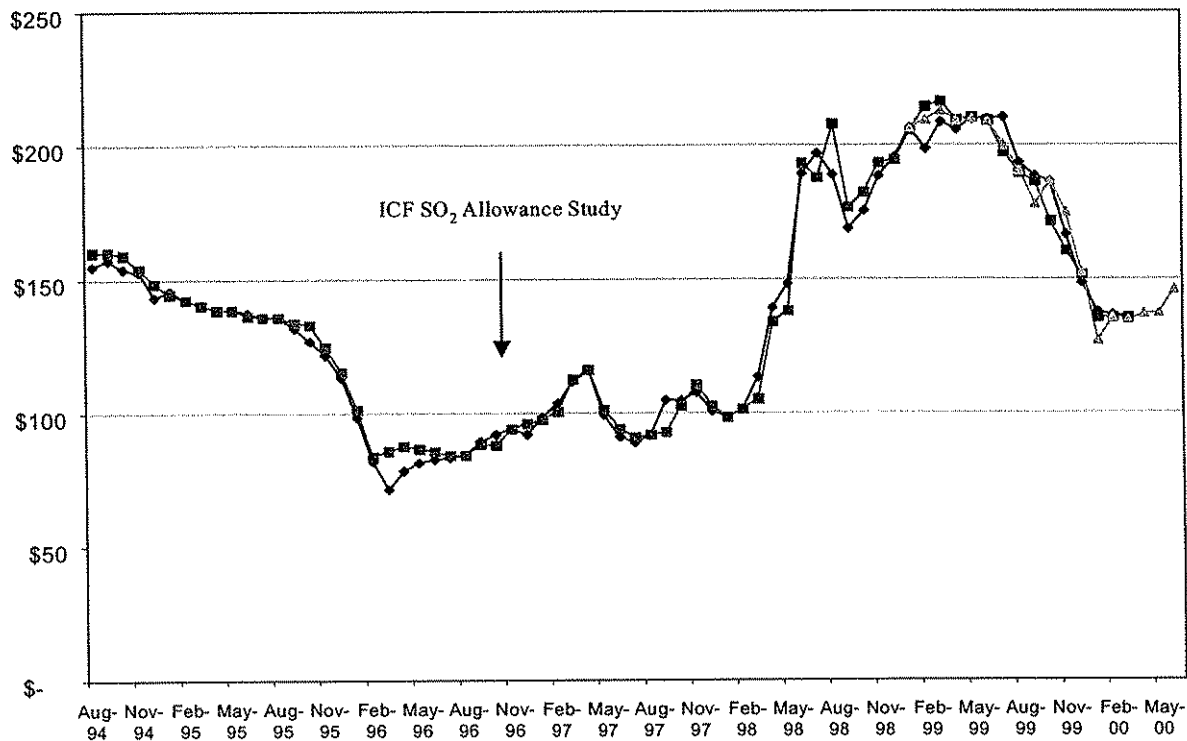
For more information about ICF Consulting's forecasting record and copies of published articles, please call or visit us at [www.icfconsulting.com](http://www.icfconsulting.com).



Forward Price Forecasts



*Accurate SO<sub>2</sub> Forecasts*



ICF has also been very accurate in forecasting environmental allowances. In April 1996 when SO<sub>2</sub> allowance prices fell to \$67/ton ICF forecast prices would rebound to \$200/ton.

For more information about ICF Consulting's forecasting record and copies of published articles, please call or visit us at [www.icfconsulting.com](http://www.icfconsulting.com).

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ATTACHMENT JLR-4  
**ICF'S INTEGRATED PLANNING MODEL (IPM®)**

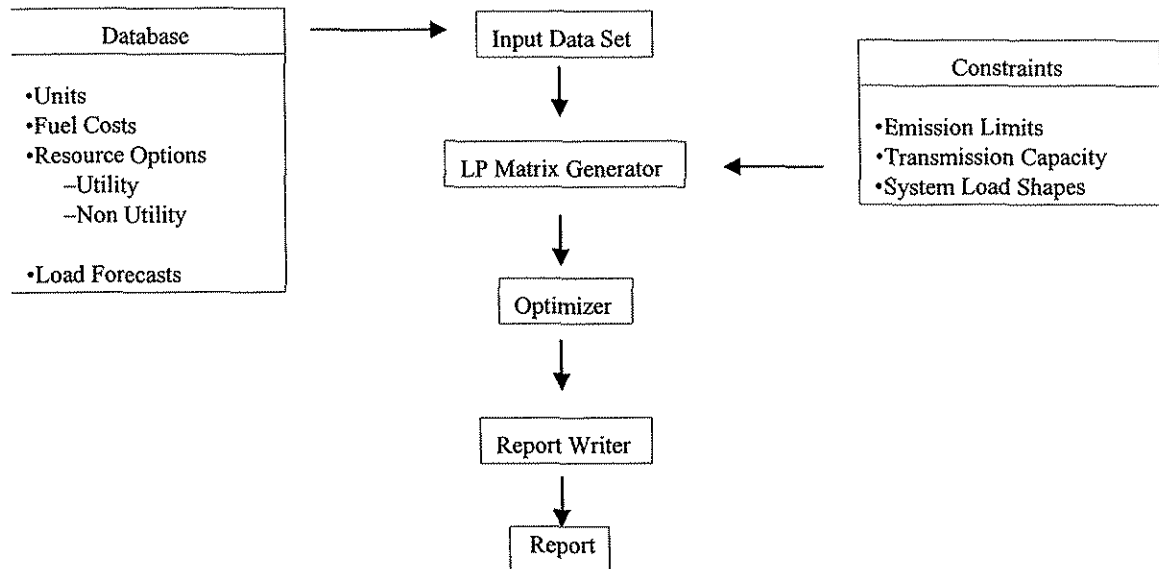
**Modeling Overview**

IPM® is an optimization mode that uses a linear programming formulation to forecast competitive wholesale power market prices and the dispatch of new or existing generating to meet overall electric demand (see Diagram 1). Investment options are selected by the model given the cost and performance characteristics of available options, forecasts or customer demand for electricity, and reliability criteria. System dispatch, determining the proper and most efficient use of the existing and new resources available to industry participants, is optimized given the resource mix, unit operating characteristics, and fuel and other costs. Unit and system operating constraints are included in the model's simulations. The model is dynamic; that is, it has the capability to use forecasts of future conditions, requirements, and option characteristics to make decisions for the present. This model replicates, as much as possible, the perspective of industry managers in reviewing important operational and investment options. Decisions are made on the basis of minimizing the net present value of capital plus operating costs over the full planning horizon in a manner which replicates competitive price determination.

Selection of fuels for each generating unit are based upon fuel prices and price escalation rates, availability constraints, usage constraints (e.g., an oil or gas plant that is not coal-capable cannot burn coal), emissions characteristics, and environmental regulations. Options can include alternative strategies for meeting environmental constraints (e.g., use of "clean" fuel vs. use of "dirty" fuel with pollution control and/or waste disposal equipment).

Diagram 1

IPM<sup>®</sup> Optimization Flow Chart



### Model Inputs

Model inputs include demand, existing generating unit characteristics, new resource option characteristics, system operating constraints, fuel price forecasts, and the prices for and capacity available for economy and firm transmission between regions. These types of inputs are described briefly below.

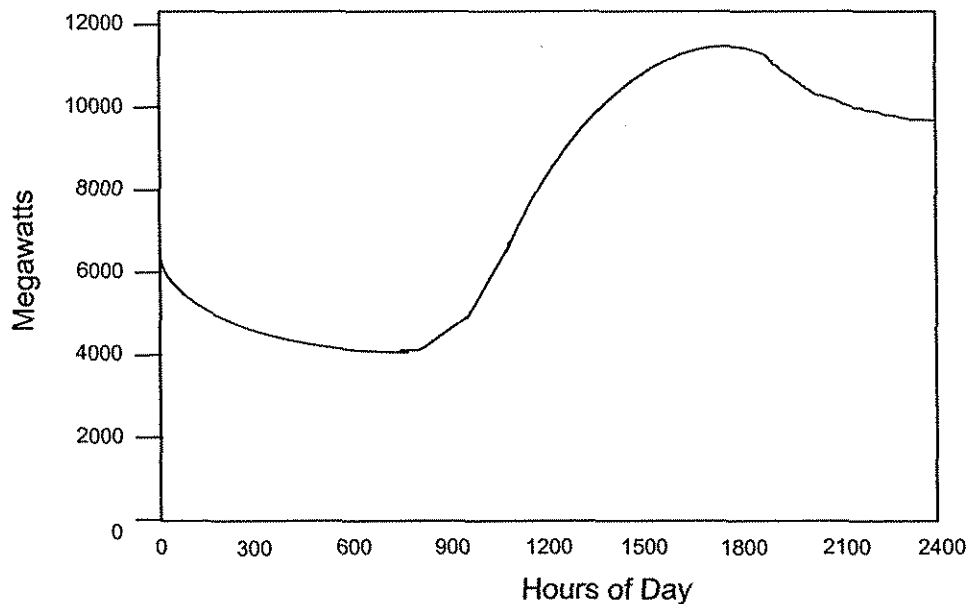
- Demand: IPM<sup>®</sup> selects resource options to meet demand in future periods and to meet user-supplied reliability constraints -- usually specified in terms of a minimum planning reserve margin expressed in terms of percent reserve above the anticipated peak demand for electricity. Thus, the characterization of future demand is an important model input. The IPM<sup>®</sup> is structured to meet customer demands represented by seasonal load duration curves. A load duration curve, or LDC, is an ordering of customer loads by hour, from the highest load to the lowest load occurring over the full duration of the period captured by each of the different seasons modeled. Diagrams 2 and 3 illustrate an LDC and schematically (1) how this curve compares with a normal "seasonal" load curve,

and (2) how the LDC is divided into distinct segments from peak segments (e.g., segments 1 and 2 in Diagram 3) to baseload segments (e.g., segments 8 and 9 in Diagram 3) for modeling purposes. Within IPM<sup>®</sup>, the definition of "season" reflects such considerations as the definition NO<sub>x</sub> summer season, seasonal fuel prices and run time. A season could be several months or a single month.

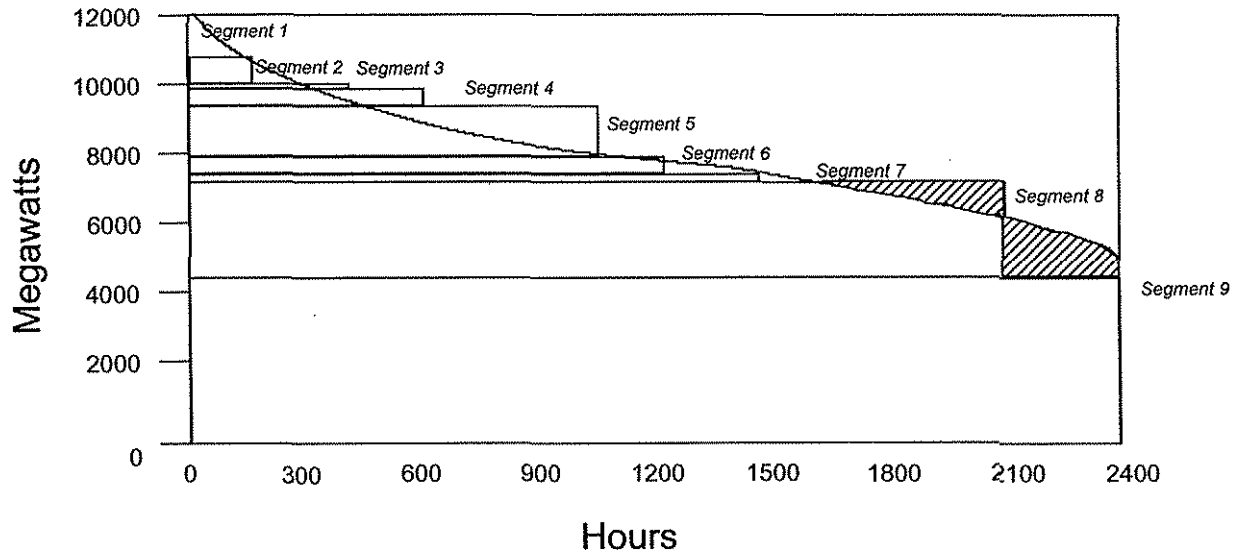
- Seasonal LDC's rather than annual LDC's are used to capture differences in the level and patterns of customer demands for electricity and to capture seasonal differences in resource availability or operating characteristics. For example, power exchanges between utility systems may be seasonal in nature. Further, because of maintenance scheduling for individual generating units, the capacity and utilization for these supply resources can also vary importantly between seasons.

## Diagram 2

### Hypothetical Summer Load Curve for one 24 Hour Period



**Diagram 3**  
**Hypothetical Load Duration Curve**



Within IPM<sup>®</sup>, LDC's are represented by a discrete number of horizontal segments, or strips, as illustrated previously in Diagram 3. The top segment generally contains less than one percent of the hours in the period (*i.e.*, "season"). The bottom segment includes 100% of the hours and has a load level equal to the minimum system load. The number of segments is flexible and is a user input. A greater number of segments provide a more detailed depiction of customer loads to the model's dispatch algorithm, but also increases the computational time of the model. Typically 7-12 segments provide an adequate representation for most applications.

Existing Generating Resources: To improve the efficiency of the model's operation, individual generating units are sometimes aggregated into "plants" with similar cost and operating characteristics. For each aggregate plant, key characteristics specified in the model's input database can include:

- Plant capacities by year (summer and winter ratings)
- Heat rates

- Maintenance schedules (timing and duration)
- Forced outage rates
- Transmission and distribution loss characteristics
- Fuels used
- Fixed and variable O&M costs
- Emission limits and emission rates for SO<sub>2</sub>, CO<sub>2</sub>, NO<sub>x</sub>, Mercury, Fly Ash or Scrubber Sludge.
- Capital and O&M costs and changes in plant operating characteristics associated with life extension, repowering, fuel conversion, retrofits, and other changes to existing generating units can be specified and included as potential new resource option investments.
- New Generating Resources: For new generating resource option investments, inputs include the cost and operating characteristics specified above for existing units. In addition, the user must specify the capital costs associated with each new unit option, capital charge rates, and lead times. Lead times are most frequently reflected in limitations on when and how much capacity of a particular technology can be considered by the model as fully commercial and available to meet demand or energy requirements.

Based primarily on these inputs and a user-supplied discount rate, IPM<sup>®</sup> calculates a levelized cost and potential contribution for meeting loads. Investment decisions are made by IPM<sup>®</sup> to minimize costs. Interregional bulk power purchases and sales (firm or economy) and power supply are

considered simultaneously with other power supply options. The costs of these power resources and their supply characteristics are user inputs.

System Operating Constraints: Constraints are input to the model as a means of representing and accounting for specific operating conditions faced by a particular utility. Examples of these operating constraints include:

- Area protection constraints (e.g., load stability, etc.)
- Plant minimum operating constraints
- Reliability constraints (e.g., reserve margin,)
- System-specific regional generation requirements
- Emissions constraints: includes SO<sub>2</sub> credit purchases, sales, and banking; system-wide or plant-group constraints; and CO<sub>2</sub> constraints.

Fuel Price Forecasts. Forecasts of fuel prices for both utility and non-utility generating resources are important inputs for determining investment decisions as well as unit dispatch. Fuel prices typically are input to the IPM<sup>®</sup> on the basis of real (or constant dollar) costs.

## **Model Outputs**

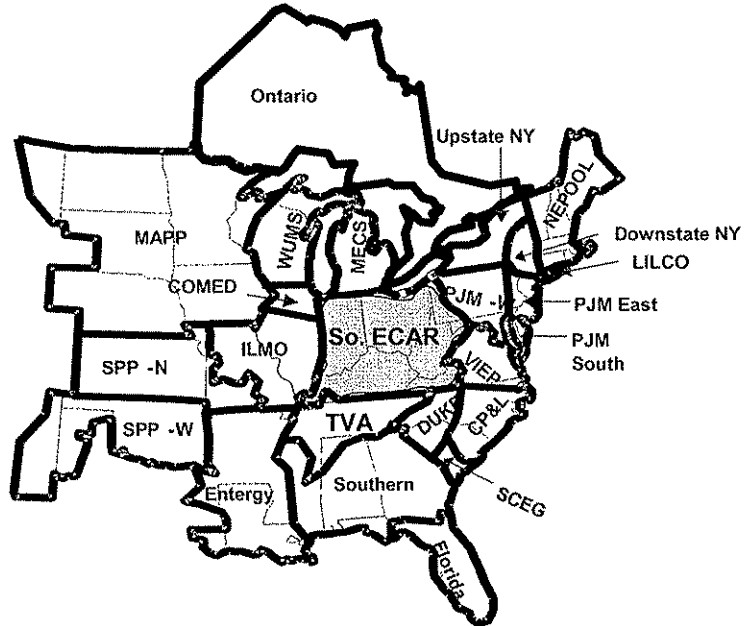
Many detailed and summary reports can be generated by the IPM<sup>®</sup>. A useful feature of IPM<sup>®</sup> is that the entire model solution is stored, and additional detailed reports can be generated from the stored solution as the need arises. Among the standard reports are:

- Shadow prices on constraints (marginal energy costs and capacity prices)
- Summary of load and generation information
- Summary of demand-side program implementation rates and load impacts (peak demand and annual energy)
- Capacity requirements by plant
- Summary of generation by plant type
- Summary of fuel consumption
- Summary and detailed dispatch information by plant
- Summary and detailed emissions information by resource type

Summary and detailed cost information (capital costs, fixed O&M costs, variable O&M costs, fuel costs)



ATTACHMENT JLR-5  
Regions Modeled



**ATTACHMENT JLR-6**  
**ICF Wholesale Power Modeling Regions – Eastern Interconnect**

- ECAR (Southern ECAR and ECAR-MECS)
- SERC-TVA
- MAIN – ILMO
- MAIN – ComEd
- MAIN – WUMS
- Allegheny/Duquesne
- PJM West<sup>1</sup>
- PJM South
- PJM East
- Ontario
- MAPP
- SPP-South
- SPP-North
- Entergy
- VACAR – Duke
- VACAR – South Carolina
- VACAR - CP&L
- VACAR – VEPCo
- New York – Upstate
- New York – Downstate
- New York – LILCO
- New York – New York City
- NEPOOL
- SERC-Southern
- FRCC

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<sup>1</sup> PJM West is used here to refer to an ICF modeling region, not the recently announced enlargement of PJM.

**ATTACHMENT JLR-7**  
**Base Case Firm<sup>1</sup> All-Hours Price Forecast -- Southern ECAR**

Year	Base Case Firm All-Hours Price Forecast	
	2000\$/MWh	Nominal\$/MWh <sup>2</sup>
2003		
2004		
2005		
2006		
2007		
2008		
2009		
2010		
2011		
2012		
2013		
2014		
2015		
2016		
2017		
2018		
2019		
2020		
2021		
2022		
2023		
2024		
2025		
Levelized <sup>3</sup> (2003-2025)		

<sup>1</sup>Sum of energy price and pure capacity price at 100% capacity factor (unit contingent firm).

<sup>2</sup>Assumes 2.37 percent inflation between 2000 and 2001 and 2.5 percent thereafter.

<sup>3</sup>Using 11.2 percent real and 14 percent nominal discount rates.

**ATTACHMENT JLR-8**  
**Historical Actual ECAR Peak Demand Growth – 10 Year Rolling Averages**

<b>Time Period</b>	<b>10 Year Rolling Average Peak Demand Growth (%)</b>
1980 – 1990	2.3
1981 – 1991	2.4
1982 – 1992	2.8
1983 – 1993	2.0
1984 – 1994	2.8
1985 – 1995	3.4
1986 – 1996	2.7
1987 – 1997	2.6
1988 – 1998	1.7
1989 – 1999	2.8
1990 – 2000	1.5
1991 – 2001	2.1
Average	2.4

Source: NERC *Electricity Supply & Demand*.

**ATTACHMENT JLR-8a**  
**Historical ECAR Peak Demand Forecasts**

<b>Year of Forecast</b>	<b>Forecasted 10-Year Annual Average Growth Rate of Peak Demand (%)</b>
1987	1.8
1988	1.6
1989	1.7
1990	1.6
1991	1.6
1992	1.5
1993	1.5
1994	1.4
1995	1.6
1996	1.9
1997	1.6
1998	1.7
1999	1.7
2000	1.7
2001	1.6
2002	1.9
15-Year Average	1.6

Source: NERC ES&D, 1987-2001

**ATTACHMENT JLR-9**  
**Base Case Implied<sup>1</sup> Heat Rate Forecast -- Southern ECAR**

Year	Implied Heat Rate Forecast (Btu/kWh)
2003	
2004	
2005	
2006	
2007	
2008	
2009	
2010	
2011	
2012	
2013	
2014	
2015	
2016	
2017	
2018	
2019	
2020	
2021	
2022	
2023	
2024	
2025	
Levelized <sup>2</sup> (2003-2025)	

<sup>1</sup>Calculated by dividing firm all-hours price by delivered natural gas price.

<sup>2</sup>Using 11.2 percent real discount rate.

**ATTACHMENT JLR-10  
ICF Base Case Natural Gas Price Forecasts (\$/MMBtu)**

Year	Henry Hub		Southern ECAR <sup>2</sup>	
	Nominal\$/MMBtu	2000\$	Nominal\$/MMBtu	2000\$
<b>Historical<sup>3</sup></b>				
1989 – 1999	2.00	2.23	N/A	N/A
2000	4.23	4.23	5.16	5.16
2001	4.07	3.97	4.16	4.06
2002	3.33	3.20	3.49	3.33
2003 YTD <sup>1</sup>	5.92	5.51	6.13	5.70
<b>Forecast</b>				
2003				
2004				
2005				
2006				
2007				
2008				
2009				
2010				
2011				
2012				
2013				
2014				
2015				
2016				
2017				
2018				
2019				
2020				
2021				
2022				
2023				
2024				
2025				
Simple Average (2003-2025)				

<sup>1</sup>Through May

<sup>2</sup>Cincinnati City Gate used for historical representation. Actual delivered price to Southern ECAR is higher than Cincinnati City Gate.

<sup>3</sup>Source: Natural Gas Week (1989-2002) and Gas Daily (2003) for Henry Hub and Bloomberg (2000-2003) for Cincinnati City Gate.

**ATTACHMENT JLR-11  
Southern ECAR Electric Energy Price-Related Assumptions**

Parameter	Treatment – Base Case	
Delivered Natural Gas Price <sup>1</sup> (2000\$/MMBtu)		
2003		
2006		
2009		
2012		
2015		
2025		
Crude Oil Prices – WTI Crude (2000\$/Bbl)		
2003		
2006		
2009		
2012		
2015		
2025		
Representative Delivered Coal Prices <sup>2,3</sup> (Nominal\$/MMBtu)	<u>East Bend</u>	<u>Miami Fort 6</u>
2003		
2006		
2009		
2012		
2015		
2025		
Nuclear Capacity Factors (varies by plant) (%)		
2003		
2015		
2025		
Nuclear Retirements	Current licenses are extended indefinitely; economic retirements possible.	

<sup>1</sup>Includes commodity price and basis differential; reflects annual average across all hours of the year; the actual realized price applicable to individual plants in the region will vary depending on the hours and seasons of dispatch.

<sup>2</sup>ICF models coal prices delivered to each coal power plant

<sup>3</sup>Provided by Cinergy.



ATTACHMENT JLR-11a  
Southern ECAR Energy Price-Related Assumptions

Parameter	Treatment – Base Case				
	CT	LM6000	CC/Cogen	Coal	
New Power Plant Builds Heat Rate (Btu/kWh) <sup>1</sup>					
2003	█	█	█	█	
2006	█	█	█	█	
2009	█	█	█	█	
2012	█	█	█	█	
2015	█	█	█	█	
2025	█	█	█	█	
Levelized <sup>2</sup> 2003-2025	█	█	█	█	
Variable O&M (2000\$/MWh) <sup>3</sup>	█	█	█	█	
Availability (%)	█	█	█	█	
Existing Power Plant Availability <sup>4</sup> (%)	Availability				
Coal	█				
Oil/Gas Steam	█				
Minimum Turndown <sup>5</sup> (%)	Coal Steam		Oil/Gas Steam		
	█	█	█	█	
	CC	CT	Oil/Gas Steam	Unscrubbed Coal	Scrubbed Coal
Variable O&M (2000\$/MWh) <sup>6</sup>	█	█	█	█	█

<sup>1</sup>ISO, HHV, full load.

<sup>2</sup>Assumes 11.2 percent discount rate shown for expositional purpose.

<sup>3</sup>Values specified correspond to an 80 percent capacity factor for combined cycles (note, combined cycles with cycling option have higher VO&M as shown), a 5 percent capacity factor for combustion turbines and LM6000s, and an 80% capacity factor for coal plants.

<sup>4</sup>Availabilities are an approximate value representing all units within the region.

<sup>5</sup>Turndown applies to unit operation. It is the minimum level of generating capacity it needs to be operated.

<sup>6</sup>Inversely correlated with capacity factor and is an output of the model. Values specified correspond to an 80 percent capacity factor for combined cycles (note, combined cycles with cycling option have higher VO&M as shown), a 5 percent capacity factor for combustion turbines and LM6000s, and an 80% capacity factor for coal plants.

ATTACHMENT JLR-12  
ECAR Demand and Capacity Price Related Assumptions

Parameter	Treatment – Base Case			
	Southern ECAR		Total ECAR	
2001 Weather-Normalized Peak Demand (MW) <sup>1</sup>	[Bar]		[Bar]	
2001 Net Internal Demand (MW) <sup>2</sup>	[Bar]		[Bar]	
Annual Peak Growth (%)	[Bar]		[Bar]	
2003-2005	[Bar]		[Bar]	
2006-2010	[Bar]		[Bar]	
2011-2020	[Bar]		[Bar]	
2021-2025	[Bar]		[Bar]	
2002 Weather-Normalized Net Energy for Load (GWh) <sup>1</sup>	[Bar]		[Bar]	
Annual Energy Growth (%)	[Bar]		[Bar]	
2003-2005	[Bar]		[Bar]	
2006-2010	[Bar]		[Bar]	
2011-2020	[Bar]		[Bar]	
2021-2025	[Bar]		[Bar]	
Planning or "Market Required" Reserve Margin (%)	[Bar]		[Bar]	
2003 – 2009	[Bar]		[Bar]	
2010 – 2019	[Bar]		[Bar]	
2020 – 2022	[Bar]		[Bar]	
Firm Builds (MW) As of May 1, 2003	[Bar]		[Bar]	
2000	[Bar]		[Bar]	
2001	[Bar]		[Bar]	
2002	[Bar]		[Bar]	
2003	[Bar]		[Bar]	
2004	[Bar]		[Bar]	
2005	[Bar]		[Bar]	
Total	[Bar]		[Bar]	
New Power Plant Characteristics	<u>CC/ Cogen</u>	<u>CT</u>	<u>LM 6000</u>	<u>Coal</u>
All-In Capital Cost Applicable to Summer Output (2000\$/kW) <sup>3</sup>	[Bar]	[Bar]	[Bar]	[Bar]
2003	[Bar]	[Bar]	[Bar]	[Bar]
2006	[Bar]	[Bar]	[Bar]	[Bar]
2009	[Bar]	[Bar]	[Bar]	[Bar]
2012	[Bar]	[Bar]	[Bar]	[Bar]
2015	[Bar]	[Bar]	[Bar]	[Bar]
2025	[Bar]	[Bar]	[Bar]	[Bar]
Levelized <sup>4</sup> 2003-2025	[Bar]	[Bar]	[Bar]	[Bar]
Fixed O&M (2000\$/kW/yr)	[Bar] <sup>5,6</sup>	[Bar]	[Bar]	[Bar]
Financing Costs for New Builds	<u>CC/Cogen</u>	<u>CT</u>	<u>Coal</u>	
Debt to Equity Ratio (%)	[Bar]	[Bar]	[Bar]	
Nominal Debt Rate (%)	[Bar]	[Bar]	[Bar]	
Nominal After Tax Return on Equity (%)	[Bar]	[Bar]	[Bar]	
Income Taxes (%)	[Bar]	[Bar]	[Bar]	
Other <sup>5</sup> (%)	[Bar]	[Bar]	[Bar]	
General Inflation Rate (%)	[Bar]	[Bar]	[Bar]	
Levelized Real Capital Charge Rate (%)	[Bar]	[Bar]	[Bar]	

<sup>1</sup> NERC 2000 ES&D weather normalized forecast for 2002. ICF's SOECAR constitutes about 70% and 72% of NERC ECAR region's peak demand and net energy for load, respectively.

<sup>2</sup> Net internal demand is the equivalent of the peak load projection adjusted for interruptible load

<sup>3</sup> Adjusted for ambient conditions.

<sup>4</sup> Assumes an 11.2 percent real discount rate. Shown for exposition only

<sup>5</sup> Includes property taxes and insurance costs.

<sup>6</sup> For CC (Turndown)/CC (Cycling)/Cogeneration units.

Note: CC = Combined Cycle

CT = Simple Cycle Combustion Turbine

**ATTACHMENT JLR-13**  
**Base Case Non-Firm Builds<sup>1</sup> Forecast for Southern ECAR**

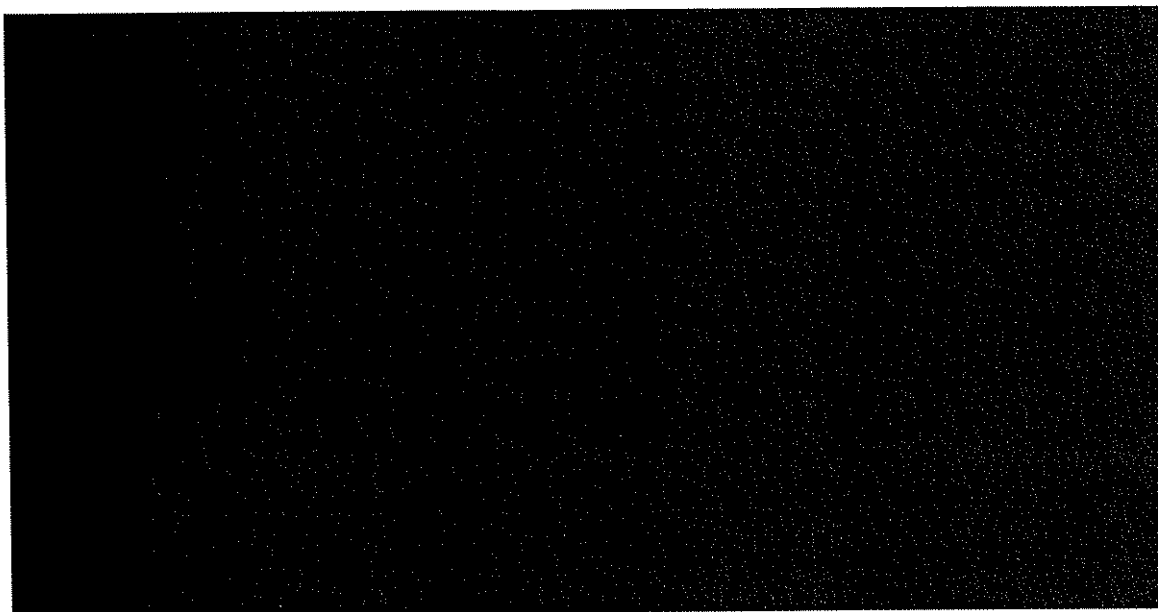
Year	Natural Gas Combustion Turbines (MW)	Natural Gas Combined Cycles (MW) <sup>2</sup>	Coal- Fluidized Bed (CFB) (MW)	Total (MW)
2003				
2004-2006				
2007				
2008-2009			-	
2010-2012			-	
2013-2015			-	
2016-2025			-	
<b>Total</b>			-	

<sup>1</sup>Unplanned builds or non-firm resulting from the model are indicated excluding firmly planned builds which are not shown here. Unless specified as firm, the builds indicated are outputs of the model, which optimally selects the build mix to minimize system costs. The total amount of builds is based on the reserve margin criteria for the region.

<sup>2</sup>Includes cogeneration combined cycle units.

ATTACHMENT JLR-14  
Case No. 2003-00252  
July 21, 2003

**ATTACHMENT JLR-14**  
**U.S. Power Plant Cancellations (MW)**



ATTACHMENT JLR-15  
Bloomberg as of May 29, 2003

Company	Is Issuer Security Sub-Investment Grade?  (BB+ or lower from S&P, or Ba1 or lower from Moody's)	Has Debt Been Downgraded At Least Once Since 9/11/01?  (by either S&P or Moody's)	Has Company Been Downgraded and/or is There at Least One Negative Outlook?  (by either S&P or Moody's)	% Decrease in Stock Value from Its 52-Week High  (Using the closing stock price on 5/29/03)
AES Corporation	yes	yes	yes	2%
AES Ironwood LLC	yes	yes	yes	2%
AES Red Oak LLC	yes	yes	yes	2%
Allegheny Energy Supply	yes	yes	yes	77%
Ameren Corporation	no	yes	yes	3%
American Electric Power Co., Inc.	no	yes	yes	38%
Aquila Inc.	yes	yes	yes	79%
BP America Inc.	no	no	yes	19%
Calpine Corp	yes	yes	yes	51%
Cinergy	no	no	yes	3%
Cleco Corp	no	yes	yes	27%
CMS Energy Corp	yes	yes	yes	58%
Constellation Energy	no	yes	yes	4%
Dominion	no	no	yes	6%
DPL Inc.	no	yes	yes	41%
DTE Energy	no	no	no	12%
Duke Energy Corp	no	yes	yes	46%
Dynegy Inc	yes	yes	yes	55%
Edison Mission Energy	yes	yes	yes	16%
EI Paso Corp	yes	yes	yes	76%
Empire District Electric Co.	no	yes	yes	2%
Enron Corp	yes	yes	yes	na
Kinder Morgan Inc	no	no	yes	2%
Mirant	yes	yes	yes	68%
NiSource Inc.	no	yes	yes	20%
Northeast Utilities	no	yes	yes	22%
Northern Indiana Public Service Co.	no	yes	yes	0%
Northwestern Energy LLC	yes	yes	yes	86%
NRG Energy Inc.	yes	yes	yes	26%
PG&E Nat'l Energy Group, Inc.	yes	yes	yes	25%
Portland General Electric Company	no	no	yes	1%
Powergen	no	yes	yes	1%
PPL Corp	no	yes	yes	4%
Progress	no	yes	yes	12%
PSEG Power LLC	no	no	no	8%
Sempra Energy	no	yes	yes	3%
Sierra Pacific Power Co.	yes	yes	yes	38%
TXU Corp	yes	yes	yes	62%
Williams Co.	yes	yes	yes	40%
Xcel Energy	no	yes	yes	29%

[1] Aquila Inc. exited the wholesale market 9/02.  
NiSource Inc. exited the wholesale market 2/19/03.  
Portland General Electric Company exited the wholesale market 12/18/96.

**ATTACHMENT JLR-16  
Base Case ECAR Power Price Summary**

Year	All Hours Electrical Energy Prices (\$/MWh)		Annual Capacity Price (\$/kW/yr)		Firm Power Price <sup>1</sup> (\$/MWh)	
	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>
2003	█	█	█	█	█	█
2006	█	█	█	█	█	█
2007	█	█	█	█	█	█
2009	█	█	█	█	█	█
2012	█	█	█	█	█	█
2015	█	█	█	█	█	█
2025	█	█	█	█	█	█
Levelized Price 2003-2025 <sup>3</sup>	█	█	█	█	█	█

<sup>1</sup>Calculated as the all hour energy price plus the capacity price at 100% load factor (unit contingent firm).  
<sup>2</sup>Utilizes a 2.37 percent inflation rate between 2000 and 2001, and 2.5 percent thereafter.  
<sup>3</sup>Utilizes 11.2 percent real and 14 percent nominal discount rates.

**ATTACHMENT JLR-17  
 Environmental-Related Assumptions – Base Case**

Parameter	Treatment	
SO <sub>2</sub> Regulations	[REDACTED]	
NO <sub>x</sub> Regulations	[REDACTED]	
CO <sub>2</sub> Regulations	[REDACTED]	
Mercury Regulations	[REDACTED]	
Allowance Prices (2000\$/ton)	[REDACTED]	[REDACTED]

<sup>1</sup>SIP Call in 2003 for OTR regions, 2004 for all others including ECAR.

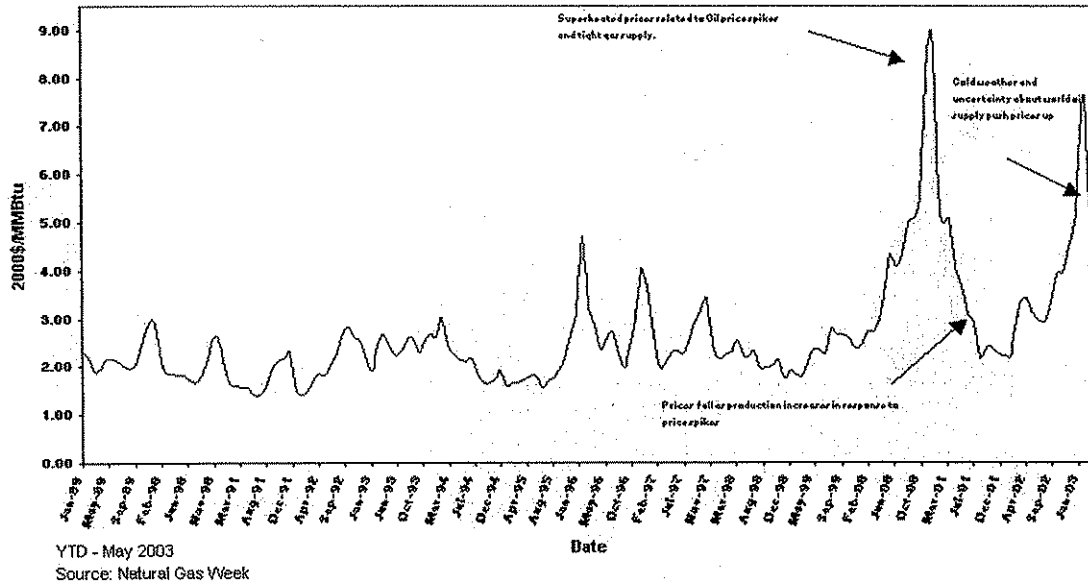
**ATTACHMENT JLR-18  
Market Structure and Modeling Approach**

Parameter	Treatment – Base Case
Economic Regulation	[REDACTED]
Power Market Structure	[REDACTED]
Power Market Transaction Type	[REDACTED]
Fuel Market Transaction Type	[REDACTED]
Firm Power Plant Builds	[REDACTED]
New Non-Firm Builds	[REDACTED]
Price Volatility	[REDACTED]
Economic Retirements	[REDACTED]
Transmission Tariff Structure	[REDACTED]
New Transmission Lines	[REDACTED]
Environmental Regulations	[REDACTED]

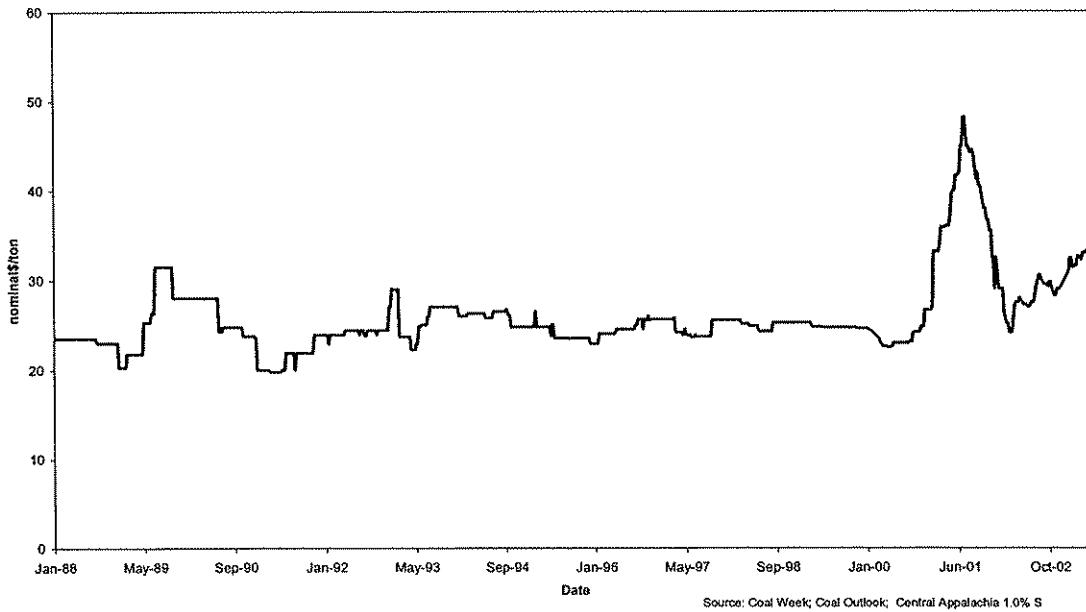
[REDACTED] is defined as a transaction lasting one year or less.



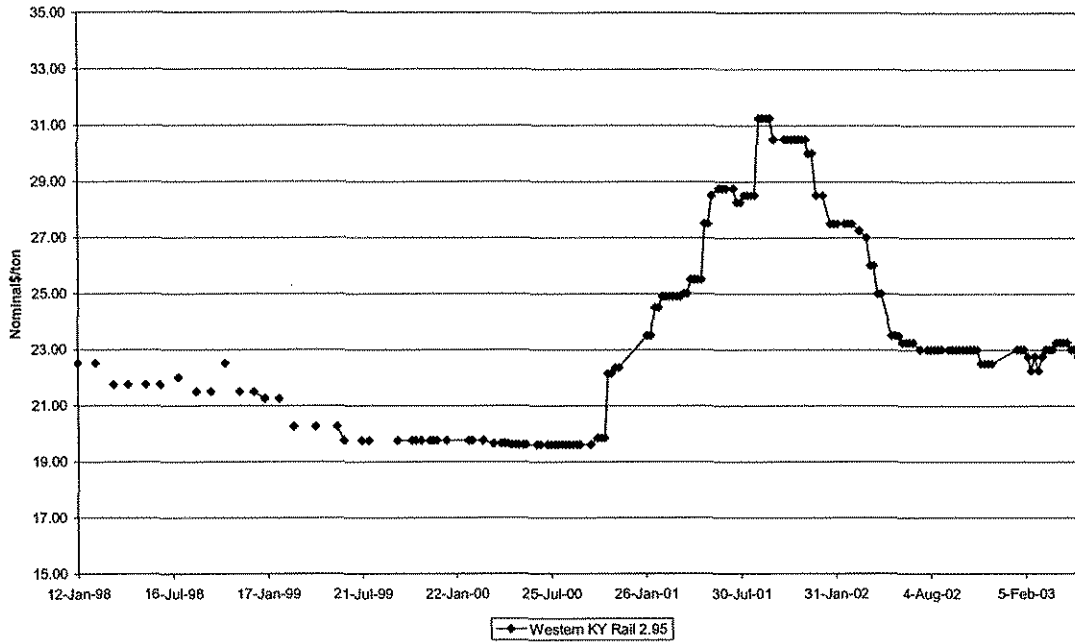
**ATTACHMENT JLR-18a**  
**Historical Natural Gas Prices at Henry Hub (January 1988 – May 2003)**  
**(Nominal \$)**



**ATTACHMENT JLR-18b**  
**Historical Central Appalachia Coal Prices**



**ATTACHMENT JLR-18c  
Historical Illinois Basin Coal Prices**



**ATTACHMENT JLR-19  
Henry Hub Natural Gas Price Forecasts Sensitivity Cases (2000\$/MMBtu)**



**ATTACHMENT JLR-20**  
**High and Low Natural Gas Price Sensitivity Firm<sup>1</sup> All-Hours Price Forecast --**  
**Southern ECAR (\$/MWh)**

Year	High Natural Gas Case		Base Case		Low Natural Gas Case	
	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>
2003						
2004						
2005						
2006						
2007						
2008						
2009						
2010						
2011						
2012						
2013						
2014						
2015						
2016						
2017						
2018						
2019						
2020						
2021						
2022						
2023						
2024						
2025						
Levelized <sup>3</sup> (2003-2025)	■	■	■	■	■	■

<sup>1</sup>Sum of energy price and pure capacity price at 100% capacity factor (unit contingent firm)

<sup>2</sup>Assumes 2.37 percent inflation between 2000 and 2001 and 2.5 percent thereafter.

<sup>3</sup>Using 11.2 percent real and 14 percent nominal discount rates.

**ATTACHMENT JLR-21**  
**Summary of ECAR Firm Price<sup>1</sup> Forecast – Base and Sensitivity Cases**

Case	All Hours Electrical Energy Prices (\$/MWh)		Annual Capacity Price (\$/kW/yr)		Firm Power Price <sup>3</sup> (\$/MWh)	
	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>
Base	█	█	█	█	█	█
High Gas Prices	█	█	█	█	█	█
Low Gas Prices	█	█	█	█	█	█
High Power Plant Supply	█	█	█	█	█	█

( ) Change from the Base Case. Differences may be due to rounding.

<sup>1</sup>Levelized averages shown; assumes 11.2 percent real and 14 percent nominal discount rates.

<sup>2</sup>Assumes 2.37 percent annual inflation rate between 2000 and 2001 and 2.5 percent thereafter.

<sup>3</sup>Calculated as the all hour energy price plus the capacity price at 100% load factor (unit contingent firm).

**ATTACHMENT JLR-22**  
**High Natural Gas Price Case ECAR Power Price Summary**

Year	All Hours Electrical Energy Prices (\$/MWh)		Annual Capacity Price (\$/kW/yr)		Firm Power Price <sup>1</sup> (\$/MWh)	
	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>
2003	█	█	█	█	█	█
2006	█	█	█	█	█	█
2007	█	█	█	█	█	█
2009	█	█	█	█	█	█
2012	█	█	█	█	█	█
2015	█	█	█	█	█	█
2025	█	█	█	█	█	█
Levelized Price 2003-2025 <sup>3</sup>	█	█	█	█	█	█

( ) Change from the Base Case.

<sup>1</sup>Calculated as the all hour energy price plus the capacity price at 100% load factor (unit contingent firm).

<sup>2</sup>Utilizes a 2.5 percent inflation rate.

<sup>3</sup>Utilizes 11.2 percent real and 14 percent nominal discount rates.

**ATTACHMENT JLR-23  
Low Natural Gas Price Case ECAR Power Price Summary**

Year	All Hours Electrical Energy Prices (\$/MWh)		Annual Capacity Price (\$/kW/yr)		Firm Power Price <sup>1</sup> (\$/MWh)	
	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>
2003						
2006						
2007						
2009						
2012						
2015						
2025						
Levelized Price 2003-2025 <sup>3</sup>						

( ) Change from the Base Case.

<sup>1</sup> Calculated as the all hour energy price plus the capacity price at 100% load factor (unit contingent firm).

<sup>2</sup> Utilizes a 2.5 percent inflation rate.

<sup>3</sup> Utilizes 11.2 percent real and 14 percent nominal discount rates.

**ATTACHMENT JLR-24  
High Power Supply Case ECAR Power Price Summary**

Year	All Hours Electrical Energy Prices (\$/MWh)		Annual Capacity Price (\$/kW/yr)		Firm Power Price <sup>1</sup> (\$/MWh)	
	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>
2003						
2006						
2007						
2009						
2012						
2015						
2025						
Levelized Price 2003-2025 <sup>3</sup>						

( ) Change from the Base Case.

<sup>1</sup> Calculated as the all hour energy price plus the capacity price at 100% load factor (unit contingent firm).

<sup>2</sup> Utilizes a 2.5 percent inflation rate.

<sup>3</sup> Utilizes 11.2 percent real and 14 percent nominal discount rates.

**ATTACHMENT JLR-25**  
**2004-2010 Levelized SoECAR All-Hour<sup>1</sup> Firm Prices (Nominal\$/MWh)**



<sup>1</sup> Assuming a 100% Capacity Factor

**ATTACHMENT JLR-25a**  
**2007-2031 Levelized SoECAR All-Hour<sup>1</sup> Firm Prices (Nominal\$/MWh)**



<sup>1</sup> Assuming a 100% Capacity Factor

**ATTACHMENT JLR-26**  
**Changes in Portfolio Value under Various Sensitivities (2007\$/kW)**



Book Value: \$332/kW

Base Case Value: \$1,004/kW

**ATTACHMENT JLR-26a**  
**Portfolio Values under Various Sensitivities versus Book Value (2007\$/kW)**



Book Value: \$332/kW

Base Case Value: \$1,004/kW

**ATTACHMENT JLR-27**  
**ECAR<sup>1</sup> Wholesale Electricity Prices – For All Hours Supply**  
**(Around Clock Supply) (\$/MWh)**

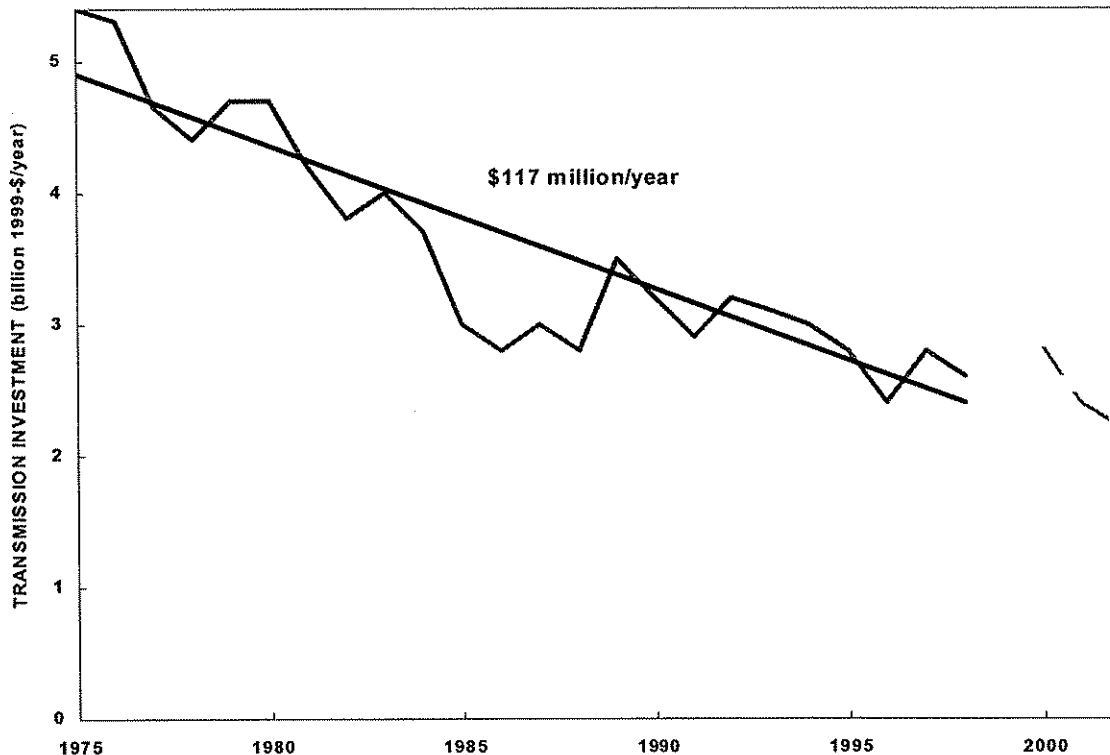
Year	Price (Nominal\$/MWh)
1996	17
1997	19
1998	34
1999	28
2000	26
2001	28
2002	22
2002 Jan – April	21
2003 Jan – April <sup>2</sup>	36
Average (1996 – 2003 April)	26

<sup>1</sup>The ECAR index has been replaced by Northern ECAR since May 3, 1999. The Northern ECAR index encompasses next day trades in Michigan, Ohio, and Northern Indiana.

<sup>2</sup>Through April 21

Source: Power Markets Week

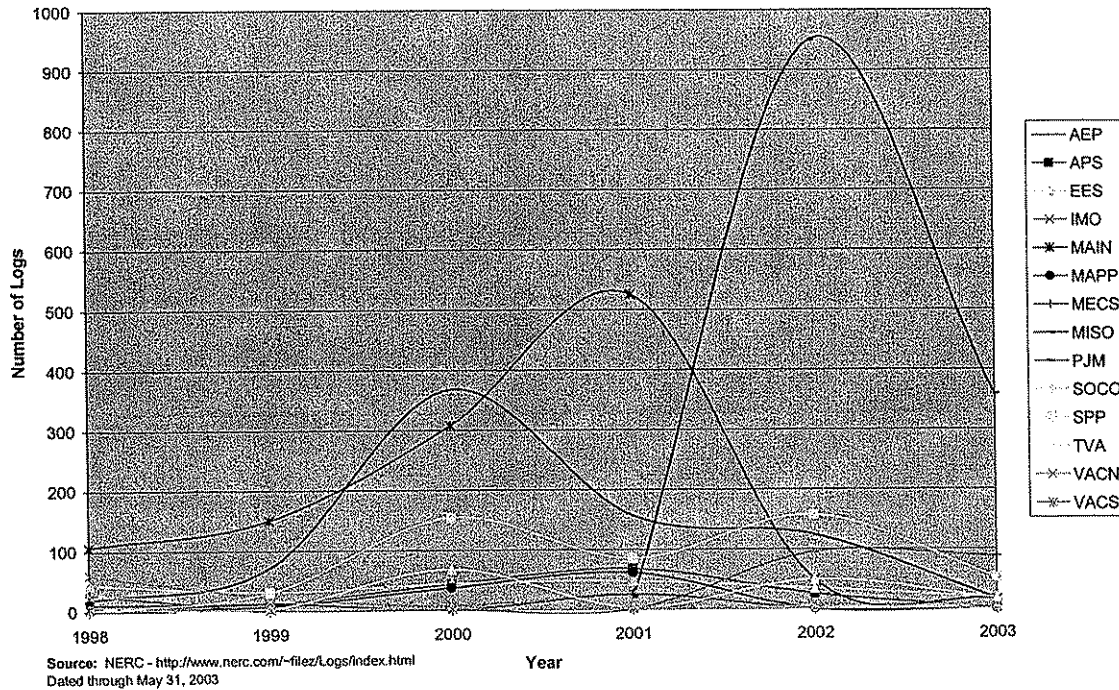
**ATTACHMENT JLR-28**  
**Annual U.S. Transmission Investments from 1975 through 1999**  
**and Projections for 2000, 2001, and 2002.**



Source: Eric Hirst and Brendan Kirby, Transmission Planning for a Restructuring U.S. Electricity Industry, June 2001.



**ATTACHMENT JLR-29  
Total Logs by Security Coordinator (1998-2003 YTD)**



**ATTACHMENT JLR-29a  
2001 Summer Peak Demand by NERC Region**

NERC Area	Peak Demand <sup>1</sup>	Share %	Total Number of 345 kV and Above Flowgates <sup>2</sup>	Share %	Total Number of 115 kV and Above Flowgates <sup>2</sup>	Share %
ECAR	100,235	19	157	34	268	23
MAIN	56,344	11	103	22	250	22
US Eastern Interconnect	523,492	100	459	100	1,148	100

Source:

<sup>1</sup>NERC ES&D 2002.

<sup>2</sup>NERC Book of Flowgates, 5/8/2002.

**ATTACHMENT JLR-30  
CSA Case ECAR Power Price Summary**

Year	All Hours Electrical Energy Prices (\$/MWh)		Annual Capacity Price (\$/kW/yr)		Firm Power Price <sup>1</sup> (\$/MWh)	
	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>
2003						
2006						
2007						
2009						
2012						
2015						
2025						
Levelized Price 2003-2025 <sup>3</sup>						

( ) Change from the Base Case.

<sup>1</sup> Calculated as the all hour energy price plus the capacity price at 100% load factor (unit contingent firm).

<sup>2</sup> Utilizes a 2.5 percent inflation rate.

<sup>3</sup> Utilizes 11.2 percent real and 14 percent nominal discount rates.

**ATTACHMENT JLR-31  
Mercury MACT Case ECAR Power Price Summary**

Year	All Hours Electrical Energy Prices (\$/MWh)		Annual Capacity Price (\$/kW/yr)		Firm Power Price <sup>1</sup> (\$/MWh)	
	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>	2000\$	Nominal\$ <sup>2</sup>
2003						
2006						
2007						
2009						
2012						
2015						
2025						
Levelized Price 2003-2025 <sup>3</sup>						

( ) Change from the Base Case.

<sup>1</sup> Calculated as the all hour energy price plus the capacity price at 100% load factor (unit contingent firm).

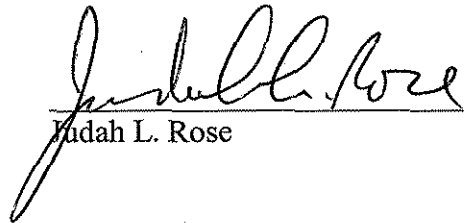
<sup>2</sup> Utilizes a 2.5 percent inflation rate.

<sup>3</sup> Utilizes 11.2 percent real and 14 percent nominal discount rates.


VERIFICATION

STATE OF VIRGINIA )  
COUNTY OF *Fairfax* ) SS:

The undersigned, Judah L. Rose, being duly sworn, deposes and says that he is Managing Director of ICF Consulting, that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.

  
Judah L. Rose

Sworn to and subscribed in my presence on this 30<sup>th</sup> day of June 2003.

  
NOTARY PUBLIC