CASE NUMBER:

99-070

JOHN N. HUGHES

Attorney at Law
Professional Service Corporation
124 WEST TODD STREET
FRANKFORT, KENTUCKY 40601

RECEIVED

DEC 3 1999

PUBLIC SERVICE COMMelecopier: (502) 873-7059

Felephone: (502) 227-7270

December 3, 1999

Ms. Helen Helton Executive Director Kentucky Public Service Commission 730 Schenkel Lane Frankfort, KY 40602

Re: Case No. 99-070

Dear Ms. Helton:

Please file the attached Joint Stipulation and Settlement executed by all parties to this case. Attached to the Joint Stipulation and Settlement are Exhibit A, the proposed tariff sheets reflecting the terms and conditions consistent with the terms of the settlement, Exhibit B the proof of revenue calculations and Exhibit C a side by side comparison of existing and stipulated tariffs.

The parties have worked diligently to arrive at this agreement, which resolves all outstanding issues in the case. The rates proposed in the settlement are to become effective for service on and after December 15, 1999. It is hoped that the Commission can review this proposal and if necessary resolve any issues or answer any questions at the hearing scheduled for December 14th.

Western will work with the Staff and Commission to provide any additional information as quickly as possible so that this case can be completed as expeditiously as possible.

Thank you for your assistance, and if there are any questions about this matter or if additional information is needed, please contact me.

Sincerely 1 ours,

Jøhn N. Hughes

Attorney for Western Kentucky

Gas Company

cc: Intervenors

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DEC 3 1999

Public SERVICE

COMMISSION

COMMONWEALTH OF KENTUCKY

BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

THE RATE APPLICATION OF WESTERN)
KENTUCKY GAS COMPANY FOR AN) CASE NO. 99-070
ADJUSTMENT OF RATES)

JOINT STIPULATION AND SETTLEMENT

On June 23, 1999, Western Kentucky Gas Company filed an application seeking a general increase in rates. Under the original concept, Western sought an increase in revenue of \$14,127,650, which reflects an approximate increase in rates of 11.7%.

The primary factor underlying Western's request for an increase in rates is Western's rate base growth. The growth includes investment in Western's computer systems and information technology for serving customers.

Under the settlement recommendation, Western will reduce its request for a rate increase to \$9,940,000, which reflects an approximate increase in rates of approximately 8.24%. This settlement is approximately 30% less than the amount originally requested by Western. Western's last general adjustment in rates was made on March 1, 1996. The recommended increase comports with the general level of inflation since Western's last adjustment in rates.

All of the parties to this proceeding, Western Kentucky Gas Company ("Western"), the Attorney General of the Commonwealth of Kentucky, and WBI Southern, Inc. jointly stipulate

and agree that Western should be permitted to adjust its rates to recover \$9,940,000 in additional annual revenues effective for service on and after December 15, 1999.

Western's annual revenues at existing rates are \$120,587,318 as shown on Revised Exhibit GLS-1, Schedule 1 of 1. The effect of this Stipulation and Settlement is to authorize Western to recover total revenues on an annual basis of \$130,527,318 (\$120,587,318 + \$9,940,000). The additional revenue stipulated is reasonable and the additional \$9,940,000 shall be added to Western's rates and allocated among the customer classes as follows: residential rates: \$6,238,259 (9.1%); commercial: \$2,385,006 (6.9%); industrial: \$901,580 (5.4%); other gas revenues: \$415,089 (55.0%).

The increase authorized is 8.24% to Western's customers based upon the revenue received from its current customers.

All of the parties understand that this Stipulation and Settlement is not binding upon the Public Service Commission of the Commonwealth of Kentucky. The parties do not agree on any specific item of change as requested by Western except as specified herein, nor any specific theory supporting the appropriateness of the changes recommended. Modifications to Western's tariffs are for this case only and are not binding upon any party in any future proceeding.

All of the parties to this proceeding as evidenced by their signatures agree that the increase in rates stipulated is reasonable, viewed in the context of a resolution of Western's case, is in fact a reasonable resolution of all the issues in the proceeding and is fair, just and reasonable to the shareholders and ratepayers of Western.

In summary, the adjustments to Western's proposed rate application are as follows: The proposed premises charge is withdrawn, tariff sheet 67. Western's request for the cost recovery of the demand side management (DSM) pilot program expenses is withdrawn. Western's cost

recovery of the three year extension of the DSM program is adopted as proposed, tariff sheets 30a-30c. Western's proposal for a weather normalization adjustment (WNA) is adopted as proposed, tariff sheet 26. The WNA will be implemented as a pilot program for five years. All service charges are adopted as proposed, tariff sheets 51, 65-67. The residential customer charge proposed by Western is adjusted to \$7.50. The customer charges applicable to commercial and industrial customers are adjusted to \$20.00 and \$220.00 respectively. The industrial margin loss recovery mechanism is accepted, but amended to reflect a 50-50 sharing of the lost revenue between shareholders and residential customers, tariff sheet 29L. Western's proposal to bifurcate its commodity charge into a distribution charge and a gas charge is adopted. Further, the parties are not bound by this provision in future cases. Finally, Western will begin filing its gas cost adjustment (GCA) on a quarterly basis beginning with the first quarter following the Commission's adoption of this settlement, tariff sheets 27-29. Western's proposal for a Gas Research Institute Research and Development Rider is adopted.

Western will modify its proposed "T-5" Tariff changing the originally proposed net monthly rate from \$0.10 per Mcf to a \$50.00 monthly administrative fee per customer, as more fully detailed on Tariff Sheets No. 49 and 50.

Regarding the interconnect of the East Diamond Field into Western's system, WBSI or its subsidiary Kentucky Pipeline and Storage Company ("KYPSCO") would contract for and install facilities in accordance with Western's specifications, and Western agrees to take title to those facilities and to operate and maintain those facilities as more fully detailed in the interconnect agreement to be finalized.

In support of the conclusion of the reasonableness of the increase stipulated, the parties

continue to expend time, energy and resources in contesting this matter and the possibility of any request for a rehearing or appeal of the Commission's decision is eliminated.

All of the parties waive cross-examination of all witnesses unless the Commission does not approve this Stipulation and Settlement. The Stipulation and Settlement is agreed to for the purposes of Case No. 99-070 only, and shall not be binding on the parties in any other proceeding before this Commission or any court and it shall not be offered or relied upon in any other proceeding involving Western Kentucky Gas Company or any other utility regulated by the Public Service Commission of the Commonwealth of Kentucky.

If the Public Service Commission adopts this Stipulation and Settlement in its entirety, each of the parties agrees that it shall not file an application for rehearing with the Commission or appeal this case or any part of it to the Franklin Circuit Court.

If the Public Service Commission does not adopt this Stipulation and Settlement in its entirety, each party reserves the right to withdraw from it and to request that this case proceed as if no Stipulation and Settlement had been entered into. In such event, this Stipulation and Settlement shall not be binding upon any of the parties and shall not be admitted into evidence or relied upon in any manner by any of the parties, the Commission or its staff.

Western's proposal, with the changes agreed upon, are acceptable to the parties and reflected in the proposed tariff sheets attached to this Stipulation and Settlement as Attachment A.

Attached to the Stipulation and Settlement as Attachment B is the proof of revenue, showing that the rates set forth in Attachment A will generate no more than the proposed revenue increase to which the parties have agreed.

The parties stipulate and recommend that the Notice of Intent, Notice, Application, testimony, pleadings, responses to data requests and other matters filed in this case shall be admitted into the record and that they provide sufficient evidentiary support for this Stipulation and Settlement.

All the parties agree that this Stipulation and Settlement is reasonable and in the best interest of all concerned and urge the Commission to adopt the Stipulation and Settlement in its entirety.

AGREED TO:
Western Kentucky Gas Company
BY: William J. Sorter
TITLE Vice President - Rotes & Regulatery Affaires
DATE: Docemban 2, 1999
,
Attorney General's Office of Rate Intervention
BY: Das tall April
TITLE: Assistant Attorney General
DATE:
WBI Southern, Inc.
BY: Lohert Ware
TITLE: Counsel for WBI Southern, Inc.
DATE: 12/2/99

MUIBINHAXX 80000 SERIES RECYCLED⊕ 10% P.C.W.

P.S.C. NO. 20

Fourth Revised SHEET No. 1 Cancelling

Third Revised SHEET No. 1

WESTERN KENTUCKY GAS COMPANY

Rate Book Index	
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ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

P.S.C. NO. 20

Fourth Revised SHEET No. 2 Cancelling

Third Revised SHEET No. 2

WESTERN KENTUCKY GAS COMPANY

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The following pages have been reserved for future use:

8-10, 14, 33, 39, 53-60

(T)

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

ISSUED: June 23, 1999

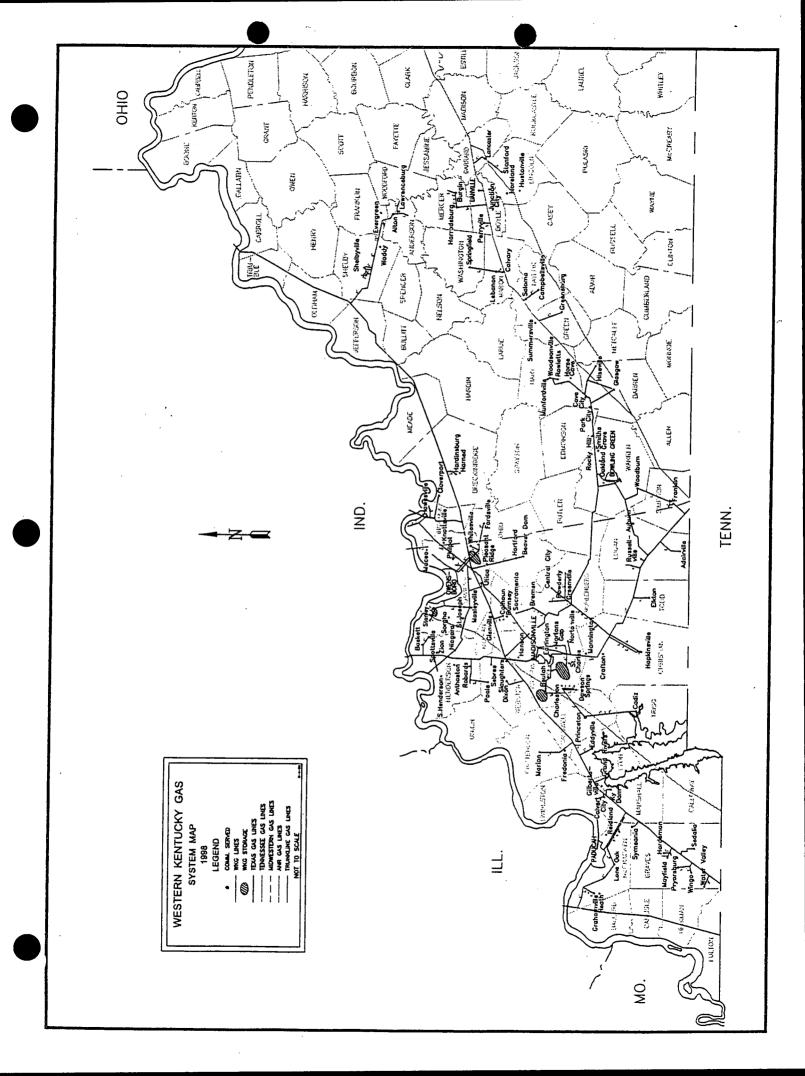
Vice President – Rates & Regulatory Affairs

P.S.C. NO. 20 First Revised SHEET No. 3 Cancelling Original SHEET No. 3

WESTERN KENTUCKY GAS COMPANY

	Towns a	and Communities in	Service Area		
The Service Area	of the Company i	ncludes the followi	ng towns and their e	nvirons:	
Adairville	Dennis	Hartford	Munfordsville	Sebree	
Aetnaville	Depoy	Hawesville	Niagara	Sedalia	(N)
Alton	Dermont	Heath	Nortonville	Shelby City	
Anthoston	Dixon	Hendron	Oak Ridge	Shelbyville	
Anton	Earlington	Herbert	Oakdale	Slaughters	(N)
Auburn	Eddyville	Hickory	Oakland	Smiths Grove	
Baskett	Elkton	Hill-n-dale	Oklahoma	Sorgho	
Beadlestown	Ellmitch	Hiseville	Owensboro	So. Henderson	(N)
Beaver Dam	Empire	Hopkinsville	Paducah	So. Highland	
Beda	Epley	Horse Cave	Park City	So. Union	1
Beulah	Epperson	Hustonville	Perryville	Spottsville	
Boston	Evergreen	Junction City	Philpot	Springfield	
Bowling Green	Farmdale	Knottsville	Pleasant Hill	St. Charles	
Bremen	Fearsville	Lake City	Pleasant Ridge	St. Joseph	
Briartown	Feliciana	Lancaster	Plum Springs	Stanford	Ì
Browns Valley	Finley	Lawrenceburg	Poole	Stanley	
Buck Creek	Fordsville	Lebanan	Powderly	Stringtown	
Buford	Franklin	Livia	Princeton	Summersville	
Burgin	Fredonia	Logantown	Pritchardsville	Sutherland	
Cadiz	Fruit Hill	Lone Oak	Pryorsburg	Symsonia	
Calhoun	Gilbertsville	Luzerne	Reidland	Thurston	
Calvert City	Gishton	Maceo	Reidville	Utica	
Calvary	Glasgow	Madisonville	Reynolds Sta.	Waddy	(N)
Campbellsville	Glenville	Mannington	Robards	Water Valley	
Carbondale	Grahamville	Marion	Rocky Hill	West Louisville	
Cave City	Grand Rivers	Masonville	Rome	Whitesville	
Central City	Greensberg	Mayfield	Rowletts	Wingo	1
Charleston	Greenville	McGowan	Rumsey	Woodburn	
Cloverport	Habit	Memphis Junc.	Russellville	Woodlawn	
Crayne	Hanson	Midland	Sacramento	Woodsonville	
Crofton	Hardeman	Milledgeville	Salmons	Yelvington	
Danville	Hardinsburg	Moreland	Saloma	Zion	
Dawson Springs	Harned	Mortons Gap	Schochoh		
Deanfield	Harrodsburg	Mosleyville			
					l l

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999



FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Seventy-seventh SHEET No. 4 Cancelling Seventy-sixth SHEET No. 4

WESTERN KENTUCKY GAS COMPANY

	Current Rate Summary	7
	Case No. 99-070	1
Firm Service		1
Base Charge:		
Residential	- \$ 7.50 per meter per month	(I)
Non-Residential	- 20.00 per meter per month	(T,I)
Carriage (T-4)	- 220.00 per delivery point per month	(I)
Transportation Administra	tion Fee - 50.00 per customer per meter	(I)
Rate per Mcf ²	Sales (G-1) Transport (T-2) Carriage (T-4)	(T)
First 300 ¹ Mcf	@ \$4.6455 per Mcf @ \$1.9086 per Mcf @ \$1.1900 per Mcf	(I,I,I)
Next 14,700 1 Mcf	@ 4.1145 per Mcf @ 1.3776 per Mcf @ 0.6590 per Mcf	(I,I,I)
Over 15,000 Mcf	@ 3.8855 per Mcf @ 1.1486 per Mcf @ 0.4300 per Mcf	(I,I,I)
High Load Factor Firm S	Service	
HLF demand charge/Mcf	@ \$4.2945 @ \$4.2945 per Mcf of daily	
iiii domaid onage iiioi	Contract Demand	
Rate per Mcf ²		(T)
First 300 ¹ Mcf	@ \$4.0888 per Mcf @ \$1.3519 per Mcf	(T)
Next 14,700 1 Mcf	@ 3.5578 per Mcf @ 0.8209 per Mcf	(I,I) (I,I)
Over 15,000 Mcf	@ 3.3288 per Mcf @ 0.5919 per Mcf	(I,I)
Interruptible Service		
Base Charge	- \$220.00 per delivery point per month	(I)
Transportation Administration	* * * * *	(I)
Transportation Administra	50.00 per customer per meter	
Rate per Mcf ²	Sales (G-2) Transport (T-2) Carriage (T-3)	(T)
First 15,000 1 Mcf	@ \$3.4590 per Mcf @ \$0.7221 per Mcf @ \$0.5300 per Mcf	(I,I,I)
Over 15,000 Mcf	@ 3.2881 per Mcf @ 0.5512 per Mcf @ 0.3591 per Mcf	(I,I,I)
	e customer (sales, transportation, and carriage; firm, high load factor,	
	be considered for the purpose of determining whether the volume	
requirement of 15,000		(N)
2 DSM, GRI and MLR I	Riders may also apply, where applicable.	` ′
		1

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20
Seventy-seventh SHEET No. 5
Cancelling
Seventy-sixth SHEET No. 5

WESTERN KENTUCKY GAS COMPANY

	Cost Adjustments No. 99-070			7	
Applicable					
For all Mcf billed under General Sales Service	e (G-1) and Interrup	tible Sales Servi	ice (G-2).	(T)	
Gas Charge = GCA				(D)	
GCA = EGC + CF + RF + PBRRF					
Gas Cost Adjustment Components	<u>G-1</u>	HLF <u>G-1</u>	<u>G-2</u>		
EGC (Expected Gas Cost Component)	\$3.6999	\$3.1432	\$3.1432	(N)	
CF (Correction Factor)	(0.2239)	(0.2239)	(0.2239)		
RF (Refund Adjustment)	(0.0452)	(0.0452)	(0.0150)		
PBRRF (Performance Based Rate Recovery Factor)	0.0247	0.0247	0.0247		
GCA (Gas Cost Adjustment)	<u>\$3.4555</u>	<u>\$2.8988</u>	<u>\$2.9290</u>	(N)	

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20 Seventy-seventh SHEET No. 6 Cancelling Seventy-sixth SHEET No. 6

WESTERN KENTUCKY GAS COMPANY

Current Transportation and Carriage

Case No. 99-070

The General Transportation Rate T-2 and Carriage Service (Rates T-3 and T-4) for each respective service net monthly rate is a follows:

System Lost and Unaccounted gas percentage:

1.9%

			Distribut Charge		Non Commodity		Transportation Charge	(T)
Transportation S	Service	$(T-2)^1$	<u></u>					
a) Firm Service								
First 300^{-2}	Mcf	@	\$1.1900	+	\$0 .718 6	=	\$1.9086 per Mcf	(I)
Next 14,700 ²	Mcf	<u>@</u>	0.6590	+	0.7186	=	1.3776 per Mcf	(I)
Over 15,000 ²	Mcf	<u>@</u>	0.4300	+	0.7186	=	1.1486 per Mcf	(I)
b) High Load Fac	tor Firm	Servi	ce (HLF)					
Demand		<u>@</u>	\$0.0000	+	4.2945	=	\$4.2945 per Mcf of	
		_					daily contract demand	
First 300 ²	Mcf	<u>@</u>	\$1.1900	+	\$0.1619	=	\$1.3519 per Mcf	(I)
Next 14,700 ²	Mcf	<u>@</u>	0.6590	+	0.1619	=	0.8209 per Mcf	(I)
Over 15,000	Mcf	œ	0.4300	+	0.1619	=	0.5919 per Mcf	(I)
c) Interruptible Se	rvice							
First 15,000 ²	Mcf	<u>@</u>	\$0.5300	+	\$0.1921	=	\$0.7221 per Mcf	(I)
All Over 15,00	0 Mcf	@	0.3591	+	0.1921	=	0.5512 per Mcf	(I)
Carriage Service	3							
a) Firm Service (7	<u>(-4)</u>							
First 300 ²	Mcf	@	\$1.1900	+	\$0.0000	=	\$1.1900 per Mcf	(I)
Next 14,700 ²	Mcf	a	0.6590	+	0.0000	=	0.6590 per Mcf	(I)
Over 15,000 ²	Mcf	@	0.4300	+	0.0000	=	0.4300 per Mcf	(I)
b) Interruptible Se		<u>(-3)</u>						
First 15,000 ²	Mcf	<u>@</u>	\$0.5300	+	\$0.0000	=	\$0.5300 per Mcf	(I)
All Over 15,000	0 Mcf	<u>@</u>	0.3591	+	0.0000	=	0.3591 per Mcf	(I)
	•			-	_		Rider may also apply.	(T)
2 All gas consur	ned by t	he cust	omer (Sales	and t	ransportation; fir	m, hi	gh load factor,	`´
interruptible, a	ınd carri	age) w	ill be consid	lered f	for the purpose of	f dete	rmining whether the	
volume requir	ement o	f 15,00	0 Mcf has b	een ac	chieved.			

ISSUED: June 23, 1999

Excludes standby sales service.

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

Vice President – Rates & Regulatory Affairs

P.S.C. NO. 20
Third Revised SHEET No. 11
Cancelling
Second Revised SHEET No. 11

WESTERN KENTUCKY GAS COMPANY

		General Firm Sales Service	
		Rate G-1	
1.	App	licable	
		re Service Area of the Company. list of towns – Sheet No. 3)	
2.	Avai	lability of Service	
	howe all o locat adeq	lable for any use for individually metered service, other than auxiliary or standby serpt for hospitals or other uses of natural gas in facilities requiring emergency power, the rated input to such emergency power generators is not to exceed the rated input her gas burning equipment otherwise connected multiplied by a factor equal to 0.1 ions where suitable service is available from the existing distribution system an late supply of gas to reader service is assured by the supplier(s) of natural gas to pany.	ower, out of .5) at ad an
3.	Net :	Monthly Rate	
	a)	Base Charge \$ 7.50 per meter for residential service \$20.00 per meter for non-residential service	(I) (I) (T)
	b)	Distribution Charge First 300 Mcf @ \$1.1900 per 1,000 cubic feet Next 14,700 Mcf @ 0.6590 per 1,000 cubic feet Over 15,000 Mcf @ 0.4300 per 1,000 cubic feet	(I) (I) (N)
	c)	Weather Normalization Adjustment, referenced on Sheet No. 26.	(1)
	υ,		i
	d)	Gas Cost Adjustment (GCA) Rider, referenced on Sheet No. 27.	(T)
	•	Gas Cost Adjustment (GCA) Rider, referenced on Sheet No. 27. Margin Loss Recovery Rider, referenced on Sheet No. 29L.	(T)

¹ All gas consumed by the customer (Sales, Transportation, and Carriage; firm, high, load

Gas Research Institute R&D Rider, referenced on Sheet No. 30d.

factor, interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.

g)

ISSUED BY: William J. Senter

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

Vice President – Rates & Regulatory Affairs

(N)

FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Second Revised SHEET No. 12 Cancelling First Revised SHEET No. 12

(T)

WESTERN KENTUCKY GAS COMPANY

General Firm Sales Service Rate G-1 4. **Net Monthly Bill** The Net Monthly Bill shall be equal to the sum of the Base Charge, Distribution Charge, the Gas Cost Adjustment (GCA) Rider, and other riders applicable by class of service. 5. **Minimum Monthly Bill** The Base Charge plus any High Load Factor (HLF) demand charge, if applicable. (T,D) 6. **Service Period** Open order. However, the Company may require a special written contract for large use or abnormal service requirements. This contract shall include provisions for load limitations and for curtailment or interruptions as necessary, at the discretion of the Company, to prevent the load adversely affecting firm service customers in the area.

EFFECTIVE: December 15, 1999 **ISSUED:** June 23, 1999

Vice President - Rates & Regulatory Affairs ISSUED BY: William J. Senter

P.S.C. NO. 20
First Revised SHEET No. 13
Cancelling
Original SHEET No. 13
(First Substitute)

WESTERN KENTUCKY GAS COMPANY

	General Firm Sales Service Rate G-1	
7.	Late Payment Charge	
	A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for services rendered. Additional penalty charges shall not be assessed on unpaid penalty charges.	
8.	Rules and Regulations	ľ
	Service furnished under this schedule is subject to the Company's Rules and Regulations and to applicable rate and rider schedules.	

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20
Second Revised SHEET No. 15
Cancelling
First Revised SHEET No. 15

WESTERN KENTUCKY GAS COMPANY

Interruptible Sales Service

Rate G-2

1. Applicable

Entire Service Area of the Company. (See list of towns – Sheet No. 3)

2. Availability of Service

- a) Available on an individually metered service basis to commercial and industrial customers for any use as approved by the Company on a strictly interruptible basis, subject to suitable service being available from the existing transmission and/or distribution facilities and when an adequate supply of gas is available to the Company under its purchase contracts with its pipeline supplier.
- b) The supply of gas provided for herein shall be sold primarily on an interruptible basis, however, in certain cases and under certain conditions the contract may include High Priority service to be billed under "General Sales Service Rate G-1" limited to use and volume which, in the Company's judgement, requires and justifies such combination service.
- c) The contract for service under this rate schedule shall include interruptible service or a combination of High Priority service and Interruptible service, however, the Company reserves the right to limit the volume of High Priority service available to any one customer.

3. Delivery Volumes

(T,N)

a) The volume of gas to be sold and purchases under this rate schedule shall be set forth in a written contract, specifying a maximum daily interruptible sales service volume and shall be subject to revision in accordance with the Company's approved curtailment plan.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20
Second Revised SHEET No. 16
Cancelling
First Revised SHEET No. 16

WESTERN KENTUCKY GAS COMPANY

Interruptible Sales Service

Rate G-2

b) High Priority Service

The volume for High Priority service shall be established on a High Priority Daily Contract Demand basis which shall be the maximum quantity the Company is obligated to deliver and which the customer may receive in any one day, subject to other provisions of this rate schedule and the related contract.

c) Interruptible Service

The volume for Interruptible service shall be established on an Interruptible Daily Contract Demand basis which shall be the maximum quantity the Company is obligated to deliver and which the customer may receive subject to other provisions of this rate schedule and the related contract.

d) Revision of Delivery Volumes

The Daily Contract Demand for High Priority service and the Daily Contract Demand for Interruptible service shall be subject to revision as necessary so as to coincide with the customer's normal operating conditions and actual load with consideration given to any anticipated changes in customer's utilization, subject to the Company's contractual obligations with other customers or its suppliers, and subject to system capacity and availability of the gas if an increased volume is involved.

4. Net Monthly Rate

a) Base Charge:

\$220.00 per delivery point per month

Minimum Charge:

The Base Charge plus any Transportation Fee and EFM

(I)

(T)

facilities charge

b) Distribution Charge:

High Priority Service

The volume of gas used each day up to, but not exceeding the effective High Priority Daily Contract Demand shall be totaled for the month and billed at the "General Firm Sales Service Rate G-1".

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20
Second Revised SHEET No. 17
Cancelling
First Revised SHEET No. 17

WESTERN KENTUCKY GAS COMPANY

Interruptible Sales Service Rate G-2 Interruptible Service Gas used per month in excess of the High Priority Service shall be billed as follows: First 15,000 Mcf \$0.5300 per 1,000 cubic feet (I) Over 15,000 Mcf 0.3591 per 1,000 cubic feet (I) Gas Cost Adjustment (GCA) Rider, referenced on Sheet No. 26. c) (N) d) Margin Loss Recovery Rider, referenced on Sheet No. 29L. (D) Demand Side Management Cost Recovery Mechanism, referenced on Sheet No. 30a. e) (N) (N) f) Gas Research Institute R&D Rider, referenced on Sheet No. 30d.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

All gas consumed by the customer (Sales, Transportation, and Carriage; firm, high, load factor, interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.

P.S.C. NO. 20

First Revised SHEET No. 18
Cancelling
Original SHEET No. 18

WESTERN KENTUCKY GAS COMPANY

Interruptible Sales Service

Rate G-2

5. Standby or Auxiliary Equipment and Fuel

(D) (T)

It shall be the responsibility of the customer to provide and maintain such stand-by, auxiliary equipment and fuel, as the customer may, in its discretion, require to protect its fuel requirements and best interest and to assure continuous operation during any period of interruption of gas deliveries.

(D)

6. Alternative Fuel Responsive Flex Provision

(N)

Notwithstanding any other provision of this tariff, the Company may, periodically, flex the otherwise applicable rate on a customer specific basis if, a customer presents sufficient reliable and persuasive information to satisfactorily prove to the Company that alternative fuel, usable by the customer's facility, is readily available, in both advantageous price and adequate quantity, to completely or materially displace the gas service that would otherwise be facilitated by this tariff. The customer shall submit the appropriate information by affidavit on a form on file with the Commission and provided by the Company. The Company may require additional information to evaluate the merit of the flex request.

Pursuant to this Section, the Company may flex the otherwise applicable transportation rate to allow the delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component of the customer's otherwise applicable rate.

The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the energy equivalent of the quantity of alternative fuel available to the customer, whichever is less. The Company reserves the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of the represented price and quantity of available alternative fuel.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20
First Revised SHEET No. 19
Cancelling
Original SHEET No. 19

WESTERN KENTUCKY GAS COMPANY

Interruptible Sales Service Rate G-2 (D) (T)

7. Curtailment

All curtailments or interruptions shall be in accordance with and subject to the Company's "Curtailment Order" as contained in Section 33 of its Rules and Regulations as filed with and approved by the Public Service Commission and for any causes due to force majeure (which includes acts of God, strikes, lockouts, civil commotion, riots, epidemics, landslides, lightning, earthquakes, fires, storms, floods, etc.); and for any other necessary or expedient reason at the discretion of the Company.

8. Penalty for Unauthorized Overruns

a) In the event a customer fails in part or in whole to comply with a Company Curtailment Order either as to time or volume of gas used or uses a greater quantity of gas than its allowed volume under terms of the Curtailment Order, the Company may, at its sole discretion, apply a penalty rate of up to \$15.00 per Mcf.

- b) In addition to other tariff penalty provisions, the customer shall be responsible for any penalty(s) assessed by the interstate pipeline(s) or suppliers resulting from the customer's failure to comply with terms of a Company Curtailment Order.
- c) The payment of penalty charges shall not be considered as giving any customer the right to take unauthorized volumes of gas nor shall such penalty charges be considered as a substitute for any other remedy available to the Company.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter Vice President – Rates & Regulatory Affairs

(C)

(N)

P.S.C. NO. 20
First Revised SHEET No. 20
Cancelling
Original SHEET No. 20
(First Substitute)

WESTERN KENTUCKY GAS COMPANY

Interruptible Sales Service Rate G-2 (T) 9. **Special Provisions** A written contract with a minimum term of one year shall be required. a) b) The Rules and Regulations and Orders of the Public Service Commission and of the Company and the Company's general terms and conditions applicable to industrial and commercial sales, shall apply to this rate schedule and all contracts thereunder. No gas delivered under this rate schedule and applicable contract shall be available for c) resale. (T) 10. Late Payment Charge A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for service rendered. Additional penalty charges shall not be assessed on unpaid penalty charges.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

(I)

(T) (I)

P.S.C. NO. 20 Third Revised SHEET No. 21

Cancelling
Second Revised SHEET No. 21

WESTERN KENTUCKY GAS COMPANY

Large Volume Sales					
Rates LVS-1	(High Priority), LVS-2 (Low Priority)	Ī			

1. Applicable

Entire Service Area of the Company. (See list of towns – Sheet No. 3)

2. Availability of Service

Available to any customer (with an expected demand of at least 36,500 Mcf per year) where usage is individually metered at locations where suitable service is available from the existing distribution system and an adequate supply of gas to render service is assured by the supplier(s) of natural gas to the Company. Except as provided in the service agreement, LVS service is not available in conjunction with any other tariffed gas service.

3. Net Monthly Rate

a)		Base	Char	ge:
----	--	------	------	-----

LVS-1 Service	\$ 20.00 per Meter
LVS-2 Service	220.00 per Meter
Combined Service	220.00 per Meter

b) Distribution Charge for LVS-1 Service

First ¹	300 Mcf	<u>a</u>	\$1.1900 per Mcf
Next ¹	14,700 Mcf	@	0.6590 per Mcf
Over	15,000 Mcf	<u>@</u>	0.4300 per Mcf

c) Distribution Charge for LVS-2 Service

First	¹ 15,000	Mcf @	\$0.5300 per Mcf
Ove	r 15,000	Mcf @	0.3591 per Mcf

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

All gas consumed by the customer (Sales, Transportation, and Carriage; firm, high, load factor, interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.

P.S.C. NO. 20

Second Revised SHEET No. 22 Cancelling

First Revised SHEET No. 22

WESTERN KENTUCKY GAS COMPANY

Large Volume Sales

Rates LVS-1 (High Priority), LVS-2 (Low Priority)

- d) The Non-Commodity Components (Sheet No. 6) as calculated in the Company's Gas Cost Adjustment (GCA) filing.
- e) The Weighted Average Commodity Gas Cost is based on current purchase costs including all related variable delivery costs for the billing period for which the gas was delivered.
- f) The True-Up Adjustment shall be customer account specific and shall include all prior period adjustments known at time of billing.
- g) Notice of the Weighted Average Commodity Gas Cost and True-Up Adjustment will be filed with the Commission prior to billing.
- h) Margin Loss Recovery Rider, referenced on Sheet No. 29L.

(N)

4. Net Monthly Bill

(T)

The Net Monthly Bill shall be equal to the sum of the Base Charge, the High Load Factor demand charge, the Distribution Charge, the Non-Commodity Component, the Weighted Average Commodity Gas Cost and the True-Up Adjustment.

5. Minimum Monthly Bill

(T,D)

The Base Charge and High Load Factor demand charge, if applicable.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

FOR ENTIRE SERVICE AREA P.S.C. NO. 20 First Revised SHEET No. 23 Cancelling Original SHEET No. 23

WESTERN KENTUCKY GAS COMPANY

Large Volume Sales Rates LVS-1 (High Priority), LVS-2 (Low Priority)

6. Standby or Auxiliary Equipment and Fuel

It shall be the responsibility of the customer to provide and maintain such stand-by, auxiliary equipment and fuel, as the customer may, in its discretion, require to protect its fuel requirements and best interest and to assure continuous operation during any period of interruption of gas deliveries.

7. Alternative Fuel Responsive Flex Provision (LVS-2 Service Only)

Notwithstanding any other provision of this tariff, the Company may, periodically, flex the otherwise applicable distribution charge on a customer specific basis if, a customer presents sufficient reliable and persuasive information to satisfactorily prove to the Company that alternative fuel, usable by customer's facility, is readily available, in both advantageous price and adequate quantity, to completely or materially displace the gas service that would otherwise be facilitated by this tariff. The customer shall submit the appropriate information by affidavit on a form on file with the Commission and provided by the Company. The Company may require additional information to evaluate the merit of the flex request.

Pursuant to this Section, the Company may flex the applicable Distribution Charge to allow the delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component and weighted average commodity gas cost of the customer's otherwise applicable rate.

The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the energy equivalent of the quantity of alternative fuel available to the customer, whichever is less. The Company reserves the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of the represented price and quantity of available alternative fuel.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter Vice President - Rates & Regulatory Affairs

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(T)

P.S.C. NO. 20
First Revised SHEET No. 24
Cancelling
Original SHEET No. 24

WESTERN KENTUCKY GAS COMPANY

Large Volume Sales

Rates LVS-1 (High Priority), LVS-2 (Low Priority)

8. Curtailment

(N)

All curtailments or interruptions shall be in accordance with and subject to the Company's "Curtailment Order" as contained in Section 33 of its Rules and Regulations as filed with and approved by the Public Service Commission and for any causes due to force majeure (which includes acts of God, strikes, lockouts, civil commotion, riots, epidemics, landslides, lightning, earthquakes, fires, storms, floods, etc.); and for any other necessary or expedient reason at the discretion of the Company.

9. Penalty for Unauthorized Overruns

(N)

- a) In the event a customer fails in part or in whole to comply with a Company Curtailment Order either as to time or volume of gas used or uses a greater quantity of gas than its allowed volume under terms of the Curtailment Order, the Company may, at its sole discretion, apply a penalty rate of up to \$15.00 per Mcf.
- b) In addition to other tariff penalty provisions, the customer shall be responsible for any penalty(s) assessed by the interstate pipeline(s) or suppliers resulting from the customer's failure to comply with terms of a Company Curtailment Order.
- c) The payment of penalty charges shall not be considered as giving any customer the right to take unauthorized volumes of gas nor shall such penalty charges be considered as a substitute for any other remedy available to the Company.

10. Service Agreement

(D)

The Company will require a written contract for a minimum term of twelve months. This contract shall include provisions for load limitations and for curtailment or interruptions as necessary, at the discretion of the Company, to prevent the load adversely affecting service of equal or higher priority customers in the area.

A customer with an unexpired contract for other services may subscribe to LVS service by contract amendment provided the contract, as amended, has a remaining term of at least twelve months.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
First Revised SHEET No. 25
Cancelling
Original SHEET No. 25

WESTERN KENTUCKY GAS COMPANY

Large Volume Sales

Rates LVS-1 (High Priority), LVS-2 (Low Priority)

The volume of gas to be sold and purchased under this rate schedule and the related contract shall be established on a daily, monthly and seasonal basis. The priority of contract volumes shall be subject to revision in accordance with the Company's approved curtailment plan.

The contract volumes (or service mix) shall be subject to revision by the Company as appropriate so as to coincide with the customer's normal operating conditions and actual load with consideration give to any reasonably anticipated changes in customer's utilization, subject to the Company's contractual obligations with other customers or its suppliers, and subject to system capacity and availability of the gas if an increased volume is involved.

11. Late Payment Charge

A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for service rendered. Additional penalty charges shall not be assessed on unpaid penalty charges.

12. Exit Fee

When service under this schedule is discontinued, the customer is responsible for (or entitled to) an exit fee (or refund) equal to the lagging true-up adjustments related to the customer's service period.

13. Rules and Regulations

Service furnished under this schedule and applicable contracts are subject to the Company's Rules and Regulations and to applicable rate and rider schedules.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter Vice President – Rates & Regulatory Affairs

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FOR ENTIRE SERVICE AREA P.S.C. NO. 20

First Revised SHEET No. 26 Cancelling Original SHEET No. 26

WESTERN KENTUCKY GAS COMPANY

Weather Normalization Adjustment Rider WNA Applicable Applicable to Rate G-1 Sales Service, excluding industrial class only. The distribution charge per Mcf for gas service as set forth in G-1 Sales Service shall be adjusted by an amount hereinunder described as the Weather Normalization Adjustment (WNA). The WNA shall be applicable to Rate G-1 Sales Service, excluding Industrial Sales Service. For a five year period commencing on November 1, 2000, the WNA shall apply to all residential, commercial and public authority bills based on meters read during the months of November through April. The WNA shall increase or decrease accordingly by month. The WNA will not be billed to reflect meters read during the months of May through October. Customer base loads and heating sensitivity factors will be determined by class and computed annually. Computation of Weather Normalization Adjustment The WNA shall be computed using the following formula: (HSF_i (NDD - ADD)) **WNA**i $(BL_i + (HSF_i \times ADD))$ Where: any rate schedule or billing classification within a rate schedule that contains more than one billing classification Weather Normalization Adjustment Factor for the ith rate schedule or **WNA**i classification expressed as a rate per Mcf weighted average rate (distribution charge) of temperature sensitive sales for the Ri ith schedule or classification heat sensitive factor for the ith schedule or classification HSF: normal billing cycle heating degree days NDD

actual billing cycle heating degree days

base load for the ith schedule or classification

ISSUED: June 23, 1999

ADD

BL:

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

P.S.C. NO. 20

First Revised SHEET No. 26
Cancelling

Original SHEET No. 26

WESTERN KENTUCKY GAS COMPANY

Weather Normalization Adjustment Rider

WNA

(N)

1. Applicable

Applicable to Rate G-1 Sales Service, excluding industrial class only.

The distribution charge per Mcf for gas service as set forth in G-1 Sales Service shall be adjusted by an amount hereinunder described as the Weather Normalization Adjustment (WNA). The WNA shall be applicable to Rate G-1 Sales Service, excluding Industrial Sales Service.

For a five year period commencing on November 1, 2000, the WNA shall apply to all residential, commercial and public authority bills based on meters read during the months of November through April. The WNA shall increase or decrease accordingly by month. The WNA will not be billed to reflect meters read during the months of May through October. Customer base loads and heating sensitivity factors will be determined by class and computed annually.

2. Computation of Weather Normalization Adjustment

The WNA shall be computed using the following formula:

$$WNA_{i} = R_{i}$$

$$(HSF_{i} (NDD - ADD))$$

$$(BL_{i} + (HSF_{i} \times ADD))$$

Where:

i = any rate schedule or billing classification within a rate schedule that contains more than one billing classification

WNA_i = Weather Normalization Adjustment Factor for the ith rate schedule or classification expressed as a rate per Mcf

R_i = weighted average rate (distribution charge) of temperature sensitive sales for the ith schedule or classification

HSF_i = heat sensitive factor for the ith schedule or classification

NDD = normal billing cycle heating degree days

ADD = actual billing cycle heating degree days

BL_i = base load for the ith schedule or classification

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20 Second Revised SHEET No. 27 Cancelling

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First Revised SHEET No. 27

WESTERN KENTUCKY GAS COMPANY

Gas Cost Adjustment

Rider GCA

1. Applicable

Gas Tariffs in effect for the entire Service Area of the Company as designated in the particular tariff.

2. Gas Cost Adjustment (GCA)

The Company shall file a Quarterly Report with the Commission which shall contain an updated Gas Cost Adjustment (GCA) at least thirty (30) days prior to the beginning of each quarter. The quarterly GCA shall become effective in the months of February, May, August, and November. The GCA shall become effective for meter readings on and after the first day of the quarter. The Company may make out of time filings when warranted.

3. Determination of GCA

The amount computed under each of the rate schedules to which this GCA is applicable shall be increased or decreased at a rate per Mcf calculated for each billing quarter in accordance with the following formula as applicable to each rate class:

$$GCA = EGC + CF + RF$$

Where:

EGC – is the weighted average Expected Gas Cost per Mcf of gas supply which is reasonably expected to be experienced during the quarter the GCA will be applied for billings.

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FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Third Revised SHEET No. 28 Cancelling Second Revised SHEET No. 28

WESTERN KENTUCKY GAS COMPANY

Gas Cost Adjustment

Rider GCA

EGC is composed of the following:

- 1) Expected commodity costs of all current purchases at reasonably expected prices, including all related variable delivery costs and FERC authorized charges (i.e., take-or-pay, transition costs, etc.) billed to the Company on a commodity basis.
- 2) Expected non-commodity costs including pipeline demand charges, gas supplier reservation charges, and FERC authorized charges (i.e., take-or-pay, transition costs, etc.) billed to the Company on a non-commodity basis.
- 3) The cost of other gas sources for system supply (no-notice supply, Company storage, withdrawals, etc.).

Less

- 4) The cost of gas purchases expected to be injected into underground storage.
- 5) Projected recovery of non-commodity costs and Lost and Unaccounted for costs from transportation transactions.
- 6) Projected recovery of non-commodity and commodity costs from LVS-1 and LVS-2 transactions.
- 7) The cost of Company-use volumes.
- 8) Projected recovery of non-commodity costs from High Load Factor (HLF) demand charges.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter Vice President – Rates & Regulatory Affairs

(D)

FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Second Revised SHEET No. 29

Cancelling
First Revised SHEET No. 29

WESTERN KENTUCKY GAS COMPANY

Gas Cost Adjustment

Rider GCA

CF - is the Correction Factor per Mcf which compensates for the difference between the expected gas cost and the actual gas cost for prior periods.

The Company shall file an updated Correction Factor (CF) in its April and October GCA filings, to become effective in May and November respectively. The April filing shall update the CF for the six months ended January while the October filing shall update the CF for the six months ended July. ¹

RF - is the sum of any Refund Factors filed in the current and three preceding quarterly filings. The current Refund Factor reflects refunds received from suppliers during the reporting period. The Refund Factor will be determined by dividing the refunds received plus estimated interest², by the annual sales used in the quarterly filing less transported volumes. After a refund factor has remained in effect for twelve months, the difference in the amount received and the amount refunded plus the accrued interest² will be rolled into the next refund calculation. The refund account will be operated independently of the CF and only added as a component to the GCA in order to obtain a net GCA. In the event of any large or unusual refunds, the Company may apply to the Commission for the right to depart from the refund procedure herein set forth.

- ¹ The April GCA filing effective May 2000 shall update the CF for the seven months ended January 2000 to account for the change in methodology ordered in Case No. 99-070.
- At a rate equal to the average of the "3-Month Commercial Paper Rates" for the immediately preceding 12-month period less ½ or 1% to cover the costs of refunding as stated in the KPSC Order from Case No. 7157-KK. These monthly rates are reported in both the Federal Reserve Bulletin and the Federal Reserve Statistical Release.

4. High Load Factor (HLF) Option

Customer with daily contract demands for firm service of 240 Mcf or greater may elect to contract for High Load Factor (HLF) service and will be applicable to G-1, LVS-1, and T-2/G-1 services.

The HLF option provides for billing of the non-commodity costs in the EGC applicable only to firm service on the basis of daily contract demand rather than on a commodity basis.

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(Issued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995).

ISSUED BY: William J. Senter Vice President – Rates & Regulatory Affairs

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FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Original SHEET No. 29L

WESTERN KENTUCKY GAS COMPANY

Margin Loss Recovery Rider

MLR

(N)

1. Applicable

Applicable to tariff Sales Service Rates G-1, G-2, LVS-1 and LVS-2. This Margin Loss Recovery Rider is intended to authorize the Company to recover 50% of distribution charge losses that result from (1) discounts pursuant to the Alternate Fuel Responsive Flex Provision, (2) special contracts approved by the Public Service Commission of Kentucky, or (3) a customer's bypass of the Company's system.

2. Calculation of the Margin Loss Recovery Factor

The Margin Loss Recovery Factor will be calculated in accordance with the following formula:

$$MLR = \frac{(ML_f + ML_s + ML_b) \times .5}{S}$$

Where:

MLR is the Margin Loss Recovery Factor

ML_f is the sum of discounts pursuant to the Alternate Fuel Responsive Flex Provision, calculated by multiplying the discount below the customer's otherwise applicable distribution charge times the volumes delivered under the flex provision.

ML_s is the sum of discounts pursuant to special contracts implemented subsequent to Case 99-070, calculated by multiplying the discount below the customer's otherwise applicable distribution charge times the customer's volumes in the test year for Case 99-070 or the customer's current annual volumes (whichever is less).

ML_b is the sum of margin losses associated with customer bypass of the Company's system subsequent to Case 99-070, equaling the total margin attributable to the customer during the test year for Case 99-070.

S is the expected sales volumes as used in the Correcting Factor of the Gas Cost Adjustment Rider

Filing with the Public Service Commission of Kentucky

The MLR shall be filed every January and July, to become effective in February and August, respectively. The February filing shall update the MLR for the six months ended November period while the August filing shall update the MLR for the six months ended May period.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

(N)

WESTERN KENTUCKY GAS COMPANY

Demand-Side Management Cost Recovery Mechanism

DSM

1. Applicable

Applicable to Rate G-1 Sales Service, residential class only.

The Distribution Charge under Residential Rate G-1 Sales Service, shall be increased or decreased for three annual periods beginning January 2000 by the DSM Cost Recovery Component (DSMRC) at a rate per Mcf in accordance with the following formula:

DSMRC = DCRC + DBA

Where:

DCRC = DSM Cost Recovery-Current. The DCRC shall include all projected costs for the next twelve-month period. These costs shall be limited to expected payments to program implementation contractors over that period, as well as any costs incurred by or on behalf of the DSM collaborative process. These costs would be divided by the expected Mcf sales for the upcoming twelve-month period to determine the DCRC.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Original SHEET No. 30B

(N)

WESTERN KENTUCKY GAS COMPANY

Demand-Side Management Cost Recovery Mechanism

DSM

DBA = DSM Balance Adjustment. The DBA shall be calculated on a calendar year basis and be used to reconcile the difference between the amount of revenues actually billed through the DCRC and previous applications of the DBA, and the revenues which should have been billed.

The DBA for the upcoming twelve-month period shall be calculated as the sum of the balance adjustments for the DCRC and DBA. For the DCRC, the balance adjustment shall be the difference between the amount billed in a twelve-month period from the application of the DCRC unit charge and the actual cost of the DSM Program during the same twelve-month period.

For the DBA, the balance adjustment shall be the difference between the amount billed in a twelve-month period from the application of the DBA unit charge and the balance adjustment amount established for the same twelve-month period.

The balance adjustment amounts calculated will include interest to be calculated at a rate equal to the average of "3-month Commercial Paper Rate" for the immediately preceding twelvementh period. The balance adjustments plus interest shall be divided by the expected Mcf sales for the upcoming twelve-month period to determine the DBA.

The Company will file modifications to the DSMRC on an annual basis at least two months prior to the beginning of the effective upcoming twelve-month period for billing. This annual filing shall include detailed calculations of the DCRC and the DBA, as well as data on the total cost of the DSM Program over the twelve-month period.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Original SHEET No. 30C

WESTERN KENTUCKY GAS COMPANY

	t Cost Recovery Mechanism SM	·
DSM Cost Recovery Component (DSMRC):		
DSM Cost Recovery – Current:	\$0.0155 per Mcf	
DSM Balance Adjustment:	\$0.0000 per Mcf	
DSMRC Residential Rate G-1	\$0.0155 per Mcf	
	,	
•		

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Original SHEET No. 30D

WESTERN KENTUCKY GAS COMPANY

Gas Research Institute R & D Rider

GRI R & D Unit Charge

(N)

Applicable:

This rider applies to the distribution charge applicable to all gas transported by the Company other than Rate T-3 and T-4 Carriage Service.

GRI R&D Unit Charge:

The intent of the Gas Research Institute R&D Unit Charge is to maintain the Company's level of contribution per Mcf as of December 31, 1998. The Unit Charge will be billed according to the transition schedule outlined in the pipelines' tariff.

Rate Per Mcf

GRI R&D Unit Charge

\$0.0004

Note 1: The GRI R&D Unit Charge is a weighted average of the rates under the pipelines' transition schedules and applicable annual volumes.

Waiver Provision:

The GRI R&D Unit Charge may be reduced or waived for one or more classifications of service or rate schedules at any time by the Company by filing notice with the Commission. Any such waiver shall not increase the GRI R&D Unit Charge to the remaining classifications of service or rate schedules without Commission approval.

Remittance of Funds:

All funds collected under this rider will be remitted to Gas Research Institute on a monthly basis. The amounts so remitted shall be reported to the Commission annually.

Reports to the Commission:

A statement setting forth the manner in which the funds remitted have been invested in research and development will be filed with the Commission annually.

Termination of this Rider:

Participation in the GRI R&D funding program is voluntary on the part of the Company. This rider may be terminated at any time by the Company by filing a notice of recision with the Commission.

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P.S.C. NO. 20

Third Revised Sheet No. 34
Cancelling
Second Revised Sheet No. 34

WESTERN KENTUCKY GAS COMPANY

			Ge	eneral Tran R	sportation ate T-2	Serv	ice	(T)
1.	Applicable	<u> </u>						
	Entire service are (G-1) and/or Inter				mer receivi	ng sei	rvice under the General Sales Service	
2.	Availability of	Service						(T)
	individual service	e at the sam the Compa	e premis	se, who has	purchased	its o	at least 9,000 Mcf per year, on an wn supply of natural gas and require ct to suitable service being available	
3.	Net Monthly R	ate						
	In addition to any	and all cha	rges asses	ssed by othe	er parties, th	nere w	vill be applied:	
	a) Transportatio	n Administi	ation Fee	e - \$50.00 p	er custome	r per i	month	(I)
	b) Distribution (Charge for H	igh Prior	rity Service				
	First	300	Mcf	@	\$ 1.1900	per	Mcf	(T) (I)
	Next	14,700	Mcf	@	0.6590	per	Mcf	(I)
	Over	15,000	Mcf	@	0.4300	per	Mcf	(I)
	c) <u>Distribution (</u>	Charge for L	ow Prior	ity Service				
	First	15,000	Mcf	@	\$ 0.5300	per	Mcf	(I)
	Over	15,000	Mcf	@	0.3591	per	Mcf	(R)
	d) Applicable No Adjustment (ponents (Sh	eet No. 6) a	s calc	culated in the Company's Gas Cost	
	e) Electronic Flo	ow Measure	ment ("E	FM") facili	ties charge,	if app	plicable (Sheet No. 51).	

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

All gas consumed by the customer (Sales, transportation, and carriage; firm, high load factor, interruptible) will be considered for the purpose of determining whether the volume requirement

ISSUED BY: William J. Senter Vice President - Rates & Regulatory Affairs

of 15,000 Mcf has been achieved.

P.S.C. NO. 20
Third Revised Sheet No. 35
Cancelling
Second Revised Sheet No. 35

WESTERN KENTUCKY GAS COMPANY

General Transportation Service

(T)

(T)

Rate T-2

4. Net Monthly Bill

The Net Monthly Bill, for T-2 Service, shall be equal to the sum of the Transportation Administration Fee and the appropriate Transportation Charge (Distribution Charge plus Non-commodity component) applied to the customer's transported volumes and any applicable Electronic Flow Measurement ("EFM") facilities charges (see Subsection 7 "Special Provisions" of this tariff). The customer will also be billed for purchases and the applicable Base Charge and High Load Factor (HLF) demand charge under Rates G-1 and G-2.

5. Nominated Volume

Definition: "Nominated Volume" or "Nomination" – The Level of daily volume in Mcf as requested by the customer to be transported and delivered by the Company. Such volume nominated by the Customer shall include an allowance for the Company's system Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6. The volumes delivered by the Customer to the Company for redelivery to the Customer's facilities will be reduced to cover the related system Lost and Unaccounted gas quantities.

Such nomination request shall be made by the customer to the Company on a periodic basis prior to the nomination deadline of the respective interstate transporter. Such nomination may be adjusted prospectively from time to time during the billing period as may become necessary. However, the Company retains the right to limit the number of nomination adjustments during the billing period.

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FOR ENTIRE SERVICE AREA P.S.C. NO. 20

Third Revised SHEET No. 36
Cancelling
Second Revised SHEET No. 36

WESTERN KENTUCKY GAS COMPANY

General Transportation Service

Rate T-2

b) It will be the responsibility of the customer to pay all costs for additional facilities and/or equipment which will be required as a result of receiving transportation under this Transportation Tariff Rate (additional facilities may be required to allow for changing from weekly or monthly meter readings to daily meter record for the billing period). Electronic flow measurement ("EFM") equipment is required to be installed, maintained, and operated by the Company to obtain transportation service. The customer is responsible for providing the electric and communications support services related to the EFM equipment. Customers required to install EFM may elect the optional monthly EFM facilities charges (Sheet No. 51). EFM equipment is not required for customers whose contractual requirements with the Company are less than 300 Mcf/day; however, such customers may, at their option, elect to install EFM equipment under the same provisions set

8. Terms and Conditions

forth above.

- a) Specific details relating to volume, delivery point and similar matters shall be covered by a separate written contract or amendment with the customer.
- b) Gas transported under this Transportation Tariff Rate is subject to the provisions of the Company's curtailment order.
- c) The Company will not be obligated to deliver a total supply of gas to the customer in excess if the customer's maximum contracted volumes.
- d) It shall be the customer's responsibility to make all necessary arrangements, including obtaining any regulatory approval required, to deliver gas transported under this Transportation Tariff Rate to the facilities of the Company.
- e) The Company reserves the right to refuse to accept gas that does not meet the Company's quality specifications.
- f) The Rules and Regulations and Orders of the Kentucky Public Service Commission and of the Company and the Company's General Terms and Conditions applicable to the Company's Sales Tariff Rates shall likewise apply to these Transportation Tariff Rates and all contracts and amendments thereunder.

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ISSUED BY: William J. Senter Vice President – Rates & Regulatory Affairs

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P.S.C. NO. 20 Second Revised Sheet No. 37 Cancelling

First Revised Sheet No. 37

WESTERN KENTUCKY GAS COMPANY

General Transportation Service Rate T-2

(T)

(T)

9. Alternative Fuel Responsive Flex Provision

Notwithstanding any other provision of this tariff, the Company may, periodically, flex the otherwise applicable Distribution Charge on a customer specific basis if, a customer presents sufficient reliable and persuasive information to satisfactorily prove to the Company that alternative fuel, usable by the customer's facility, is readily available, in both advantageous price and adequate quantity, to completely or materially displace the gas service that would otherwise be facilitated by this tariff. The customer shall submit the appropriate information by affidavit on a form on file with the Commission and provided by the Company. The Company may require additional information to evaluate the merit of the flex request.

Pursuant to this Section, the Company may flex the otherwise applicable transportation rate to allow the delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component of the customer's otherwise applicable rate.

The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the energy equivalent of the quantity of alternative fuel available to the customer, whichever is less. The Company reserves the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of the represented price and quantity of available alternative fuel.

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P.S.C. NO. 20

Fourth Revised Sheet No. 38 Cancelling

Third Revised Sheet No. 38

WESTERN KENTUCKY GAS COMPANY

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ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

P.S.C. NO. 20
Third Revised SHEET No. 40
Cancelling
Second Revised SHEET No. 40

WESTERN KENTUCKY GAS COMPANY

		Interruptible Carriage Service	(T)
		Rate T-3	(T)
1.		oplicable	
		tire service area of the Company to any customer for that portion of the customer's interruptible quirements not included under one of the Company's sales tariffs.	
2.	Av	ailability of Service	
	a)	Available to any customer with an expected demand of at least 9,000 Mcf per year, on an individual service at the same premise, who has purchased its own supply of natural gas and require interruptible carriage service by the Company to customer's facilities subject to suitable service being available from existing facilities.	
	b)	The Company may decline to initiate service to a customer under this tariff or to allow a customer receiving service under this tariff to elect any other service provided by the Company, if in the Company's sole judgment, the performance of such service would be contrary to good operating practice or would have a detrimental impact on other customers serviced by the Company.	
3.	Ne	t Monthly Rate	
	In	addition to any and all charges assessed by other parties, there will be applied:	
	a) b)	Base Charge - \$220.00 per delivery point Transportation Administration Fee - 50.00 per customer per month	(I) (I)
	c)	Distribution Charge for Interruptible Service	
		1	(T)
		First 15,000 Mcf	(I) (R)
	d)	Applicable Non-Commodity Components (Sheet No. 6) as calculated in the Company's Gas Cost Adjustment (GCA) filing.	
	e)	Electronic Flow Measurement ("EFM") facilities charge, if applicable (Sheet No. 51).	
	int	I gas consumed by the customer (Sales, transportation, and carriage; firm, high load factor, erruptible) will be considered for the purpose of determining whether the volume requirement 15,000 Mcf has been achieved.	

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
Third Revised SHEET No. 41
Cancelling
Second Revised SHEET No. 41

WESTERN KENTUCKY GAS COMPANY

	Interruptible Carriage Service] (T)
	Rate T-3	(T)
4.	Net Monthly Bill	
	The Net Monthly Bill shall be equal to the sum of the Base Charge, the Transportation Administration Fee, and applicable Distribution Charge and Non-Commodity Component, and any applicable Electronic Flow Measurement ("EFM") facilities charges (see Subsection 8 "Special Provisions" of this tariff.)	(T
5.	Nominated Volume	
	Definition: "Nominated Volume" or "Nomination" – The level of daily volume in Mcf as requested by the customer to be transported and delivered by the Company. Such volume nominated by the Customer shall include an allowance for the Company's system Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6. The volumes delivered by the Customer to the Company for redelivery to the Customer's facilities will be reduced to cover the related system Lost and Unaccounted gas quantities.	
	Such nomination request shall be made by the customer to the Company on a periodic basis prior to the nomination deadline of the respective interstate transporter. Such nomination may be adjusted prospectively from time to time during the billing period as may become necessary. However, the Company retains the right to limit the number of nomination adjustments during the billing period.	

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Second Revised SHEET No. 41A Cancelling

First Revised SHEET No. 41A

WESTERN KENTUCKY GAS COMPANY

Interruptible Carriage Service

Rate T-3

6. Imbalances

The Company will calculate, on a monthly basis, the customer's Imbalance resulting from the differences that occur between the volume that the customer had delivered into the Company's facilities and the volume the Company delivered to the customer's facilities plus an allowance for system Lost and Unaccounted gas quantities.

Imbalance = [Mcf customer X (1 - L&U%)] - Mcf company

Where:

- 1. "Mcf customer" are the total volumes that the customer had delivered to the Company's facilities.
- 2. "Mcf company" are the volumes the Company delivered into customer's facilities, however, the Company will adjust the Imbalance, if at the Company's request, the customer did not take deliveries of the volumes the customer had delivered to the Company's facilities.
- 3. "L&U%" is the system Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6.

The Imbalance volumes will be resolved by use of the following procedure:

a) If the Imbalance is negative and Imbalance volumes were approved by the Company, then the customer-will be billed for the Imbalance volumes at a rate equal to 110% of the Company's sales rate (G-2). However, if the Imbalance volumes were not approved by the Company, then the Imbalance volumes shall be deemed as an overrun and the Company may, at its sole discretion, apply a penalty rate of up to \$15.00 per Mcf. The Company has no obligation to provide gas supply to a customer electing service under this tariff.

If the Imbalance is positive, then the Company will purchase the Imbalance volumes in excess of "parked" volumes from the customer at the rates described in the following "Cash out" method in item (b).

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter Vice President – Rates & Regulatory Affairs

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P.S.C. NO. 20

Second Revised SHEET No. 41B
Cancelling

First Revised SHEET No. 41B

WESTERN KENTUCKY GAS COMPANY

Interruptible Carriage Service (T)
Rate T-3

b) "Cash out" Method

Imbalance volumes

Cash-out Price

ibarance volumes

@ 100% of Index Price

First 5% of Mcf Customer

@ 90% of Index Price

Next 5% of Mcf Customer

00000111100

Over 10% of Mcf Customer

@ 80% of Index Price

Not to exceed the Imbalance volumes

The index price will equal the effective "Cash out" index price in effect for the transporting pipeline or as filed with the Commission by the Company.

- c) Customer will be reimbursed for all pipeline transportation commodity charges applying to cash out volumes. However, the reimbursement will not exceed pipeline transportation commodity charges the Company would have incurred to transport the "Cash Out" volumes.
- d) In addition to other tariff penalty provisions, the customer shall be responsible for any penalty (s) assessed by the pipeline (s) resulting from the customer's failure to match volumes that the customer had delivered to the Company's facilities with volumes the Company delivered into customer's facilities.
- e) Customer may, by written agreement with the Company, arrange to "park" positive imbalance volumes, up to 10% of "MCF company", on a monthly basis at .10/MCF per month. The parking service will be provided on a "best efforts" basis by the Company. Parked volumes will be deemed "first through the meter" delivered to the Customer in the month following delivery to the Company on the Customer's account.

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P.S.C. NO. 20

Fifth Revised SHEET No. 42
Cancelling
Fourth Revised SHEET No. 42

WESTERN KENTUCKY GAS COMPANY

Interruptible Carriage Service

Rate T-3

7. Curtailment

- a) The Company shall have the right at any time without liability to the customer to curtail or to discontinue the delivery of gas entirely to the customer for any period of time when such curtailment or discontinuance is necessary to protect the requirements of domestic and commercial customers; to avoid an increased maximum daily demand in the Company's gas purchases; to avoid excessive peak load and demands upon the gas transmission or distribution system; to relieve system capacity constraints; to comply with any restriction or curtailment of any governmental agency having jurisdiction over the Company or its supplier or to comply with any restriction or curtailment as may be imposed by the Company's supplier; to protect and insure the operation of the Company's underground storage system; for any causes due to force majeure (which includes acts of God; strikes, lockouts, civil commotion, riots, epidemics, landslides, lightning, earthquakes, fires, storms, floods, etc.); and for any other necessary or expedient reason at the discretion of the Company.
- b) All curtailments or interruptions shall be in accordance with and subject to the Company's "Curtailment Order" as contained in Section 33 of its Rules and Regulations as filed with and approved by the Public Service Commission.

8. Special Provisions

It will be the responsibility of the customer to pay all costs for additional facilities and/or equipment which will be required as a result of receiving service under this Interruptible Carriage Service Rate T-3. Electronic flow measurement ("EFM") equipment is required to be installed, maintained, and operated by the Company to obtain transportation service. The customer is responsible for providing the electric and communications support services related to the EFM equipment. Customers required to install EFM may elect the optional monthly EFM facilities charge (Sheet No. 51). EFM equipment is not required for customers whose contractual requirements with the Company are less than 100 Mcf/day; however, such customers may, at their option, elect to install EFM equipment under the same provisions set forth above.

No gas delivered under this rate schedule and applicable contract shall be available for resale to anyone other than an end-user for use as a motor vehicle fuel.

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ISSUED BY: William J. Senter Vice President – Rates & Regulatory Affairs

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FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
Third Revised SHEET No. 43
Cancelling
Second Revised SHEET No. 43

(T)

WESTERN KENTUCKY GAS COMPANY

Interruptible Carriage Service

Rate T-3

9. Terms and Conditions

- a) Specific details relating to volume, delivery point and similar matters shall be covered by a separate written contract or amendment with the customer.
- b) The Company will not be obligated to deliver a total supply of gas to the customer in excess of the customer's maximum daily carriage volumes. The Company has no obligation under this tariff to provide any sales gas to the customer.
- c) It shall be the customer's responsibility to make all necessary arrangements, including obtaining any regulatory approval required, to deliver gas under this Interruptible Carriage Service Rate to the facilities of the Company.
- d) The Company reserves the right to refuse to accept gas that does not meet the Company's quality specifications.
- e) The Rules and Regulations and Orders of the Kentucky Public Service Commission and of the Company and the Company's General Terms and Conditions applicable to the Company's Sales Tariff Rates shall likewise apply to these Carriage Service Rates and all contracts and amendments thereunder.
- f) In the event the customer loses its gas supply, it may be allowed a reasonable time in which to secure replacement volumes (up to the contract daily carriage quantity), subject to provisions of Section 5 of this tariff.

A "reasonable time" will be, except when precluded by operational constraints, matched to the make-up grace period by the respective interstate pipeline transporter.

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FOR ENTIRE SERVICE AREA P.S.C. NO. 20

Second Revised SHEET No. 44
Cancelling
First Revised SHEET No. 44

WESTERN KENTUCKY GAS COMPANY

Interruptible Carriage Service Rate T-3 g) The customer will be solely responsible to correct, any imbalances it has caused on the applicable pipeline's system. 10. Late Payment Charge A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for service rendered. Additional penalty charges shall not be assessed on unpaid penalty charges.

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FOR ENTIRE SERVICE AREA P.S.C. NO. 20 First Revised SHEET No. 45 Cancelling Original Sheet No. 45

(T)

WESTERN KENTUCKY GAS COMPANY

Interruptible Carriage Service (T)
Rate T-3

11. Alternative Fuel Responsive Flex Provisions

Notwithstanding any other provision of this tariff, the Company may, periodically, flex the applicable Distribution Charge on a customer specific basis if, a customer presents sufficient reliable and persuasive information to satisfactorily prove to the Company that alternative fuel, usable by the customer's facility, is readily available, in both advantageous price and adequate quantity, to completely or materially displace the gas service that would otherwise be facilitated by this tariff. The customer shall submit the appropriate information by affidavit on a form on file with the Commission and provided by the Company. The Company may require additional information to evaluate the merit of the flex request.

Pursuant to this Section, the Company may flex the otherwise applicable transportation rate to allow the delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component of the customer's otherwise applicable rate.

The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the energy equivalent of the quantity of alternative fuel available to the customer, whichever is less. The Company reserves the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of the represented price and quantity of available alternative fuel.

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P.S.C. NO. 20

Second Revised SHEET No. 46
Cancelling
First Revised SHEET No. 46

WESTERN KENTUCKY GAS COMPANY

Adjustment (GCA) filing.

15,000 Mcf has been achieved.

	Firm Carriage Service	T)
	Rate T-4]
1.	Applicable	
	Entire Service Area of the Company to any customer for that portion of the customer's firm requirements not included under one of the Company's sales tariffs.	
2.	Availability of Service	
	a) Available to any customer with an expected demand of at least 9,000 Mcf per year, on an individual service at the same premise, who has purchased its own supply of natural gas and require firm carriage service by the Company to customer's facilities subject to suitable service being available from existing facilities.	
	b) The Company may decline to initiate service to a customer under this tariff or to allow a customer receiving service under this tariff to elect any other service provided by the Company, if in the Company's sole judgment, the performance of such service would be contrary to good operating practice or would have a detrimental impact on other customers serviced by the Company.	
3.	Net Monthly Rate	
	In addition to any and all charges assessed by other parties, there will be applied:	
	a) Base Charge - \$220.00 per delivery point	(I)
	b) Transportation Administration Fee - 50.00 per customer per month	(I)
	c) Distribution Charge for Firm Service	(T
	First 300 Mcf @ \$1.1900 per Mcf	
	Next 14,700 Mcf @ 0.6590 per Mcf Over 15,000 Mcf @ 0.4300 per Mcf	
	d) Applicable Non-Commodity Components (Sheet No. 6) as calculated in the Company's Gas Cost	

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All gas consumed by the customer (Sales, transportation, and carriage; firm, high load factor, interruptible) will be considered for the purpose of determining whether the volume requirement of

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e) Electronic Flow Measurement ("EFM") facilities charges, if applicable (Sheet No. 51).

FOR ENTIRE SERVICE AREA P.S.C. NO. 20 First Revised SHEET No. 47 Cancelling

Original SHEET No. 47

(T)

WESTERN KENTUCKY GAS COMPANY

Firm Carriage Service (T)
Rate T-4

4. Net Monthly Bill

The Net Monthly Bill shall be equal to the sum of the Base Charge, the Transportation Administration Fee, and applicable Distribution Charge and Non-Commodity Component, and any applicable Electronic Flow Measurement ("EFM") facilities charges (see subsection 8 "Special Provisions" of this tariff.)

5. Nominated Volume

Definition: "Nominated Volume" or "Nomination" – The level of daily volume in Mcf as requested by the customer to be transported and delivered by the Company. Such volume nominated by the Customer shall include an allowance for the Company's system Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6. The volumes delivered by the Customer to the Company for redelivery to the Customer's facilities will be reduced to cover the related system Lost and Unaccounted gas quantities.

Such nomination request shall be made by the customer to the Company on a periodic basis prior to the nomination deadline of the respective interstate transporter. Such nomination may be adjusted prospectively from time to time during the billing period as may become necessary. However, the Company retains the right to limit the number of nomination adjustments during the billing period.

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FOR ENTIRE SERVICE AREA P.S.C. NO. 20 First Revised SHEET No. 47A Cancelling

Cancelling Original SHEET No. 47A

WESTERN KENTUCKY GAS COMPANY

Firm Carriage Service
Rate T-4

6. Imbalances

The Company will calculate, on a monthly basis, the customer's Imbalance resulting from the differences that occur between the volume that the customer had delivered into the Company's facilities and the volume the Company delivered to the customer's facilities plus an allowance for system Lost and Unaccounted gas quantities.

Imbalance = [Mcf customer X (1-L&U%)] - Mcf company

Where:

- 1. "Mcf customer" are the total volumes that the customer had delivered to the Company's facilities.
- 2. "Mcf Company" are the volumes the Company delivered into customer's facilities, however, the Company will adjust the Imbalance, if at the Company's request, the customer did not take deliveries of the volumes the customer had delivered to the Company's facilities.
- 3. "L&U%" is the system Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6.

The Imbalance volumes will be resolved by use of the following procedure:

a) If the Imbalance is negative and Imbalance volumes were approved by the Company, then the customer will be billed for the Imbalance volumes at a rate equal to 110% of the Company's sales rate (G-1). However, if the Imbalance volumes were not approved by the Company, then the Imbalance volumes shall be deemed as an overrun and may be billed at \$15.00 per Mcf. The Company has no obligation to provide gas supply to a customer electing service under this tariff.

If the Imbalance is positive, then the Company will purchase the Imbalance volumes in excess of "parked" volumes from the customer at the rates described in the following "Cash out" method in item (b).

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P.S.C. NO. 20
First Revised SHEET No. 47B
Cancelling
Original SHEET No. 47B

WESTERN KENTUCKY GAS COMPANY

Firm Carriage Service
Rate T-4

b) "Cash out" Method

Imbalance volumes

Cash-out Price

First 5% of Mcf customer

@ 100% of Index Price

Next 5% of Mcf customer

@ 90% of Index Price

Over 10% of Mcf customer

a 80% of Index Price

Not to exceed the Imbalance volumes

The index price will equal the effective "Cash out" index price in effect for the transporting pipeline or as filed with the Commission by the Company.

- c) Customer will be reimbursed for all pipeline transportation commodity charges applying to cash out volumes. However, the reimbursement will not exceed pipeline transportation commodity charges the Company would have incurred to transport the "Cash Out" volumes.
- d) In addition to other tariff penalty provisions, the customer shall be responsible for any penalty(s) assessed by the pipeline(s) resulting from the customer's failure to match volumes that the customer had delivered to the Company's facilities with volumes the Company delivered into customer's facilities.
- e) Customer may, by written agreement with the Company, arrange to "park" positive imbalance volumes, up to 10% of "MCF company", on a monthly basis at .10/MCF per month. The parking service will be provided on a "best efforts" basis by the Company. Parked volumes will be deemed "first through the meter" delivered to the Customer in the month following delivery to the Company on the Customer's account.

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Cancelling
Original SHEET No. 47C

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WESTERN KENTUCKY GAS COMPANY

Firm Carriage Service (T)
Rate T-4

7. Curtailment

All curtailments or interruptions shall be in accordance with and subject to the Company's "Curtailment Order" as contained in Section 33 of its Rules and Regulations as filed with and approved by the Public Service Commission and for any causes due to force majeure (which includes acts of God; strikes, lockouts, civil commotion, riots, epidemics, landslides, lightning, earthquakes, fires, storms, floods, etc.); and for any other necessary or expedient reason at the discretion of the Company.

8. Special Provisions

It will be the responsibility of the customer to pay all costs for additional facilities and/or equipment which will be required as a result of receiving service under this Firm Carriage Service Rate T-4. Electronic flow measurement ("EFM") equipment is required to be installed, maintained, and operated by the Company to obtain transportation service. The customer is responsible for providing the electric and communications support services related to the EFM equipment. Customers required to install EFM may elect the optional monthly EFM facilities charges (Sheet No. 51). EFM equipment is not required for customers whose contractual requirements with the Company are less than 100 Mcf/day; however, such customers may, at their option, elect to install EFM equipment under the same provisions set forth above.

No gas delivered under this rate schedule and applicable contract shall be available for resale to anyone other than an end-user for use as a motor vehicle fuel.

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P.S.C. NO. 20
First Revised SHEET No. 47D
Cancelling
Original SHEET No. 47D

(T)

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WESTERN KENTUCKY GAS COMPANY

Firm Carriage Service
Rate T-4

9. Terms and Conditions

- a) Specific details relating to volume, delivery point and similar matters shall be covered by a separate written contract or amendment with the customer.
- b) The Company will not be obligated to deliver a total supply of gas to the customer in excess of the customer's maximum daily carriage volumes. The Company has no obligation under this tariff to provide any sales gas to the customer.
- c) It shall be the customer's responsibility to make all necessary arrangements, including obtaining any regulatory approval required, to deliver gas under this Firm Carriage Service Rate to the facilities of the Company.
- d) The Company reserves the right to refuse to accept gas that does not meet the Company's quality specifications.
- e) The Rules and Regulations and Orders of the Kentucky Public Service Commission and of the Company and the Company's General Terms and Conditions applicable to the Company's Sales Tariff Rates shall likewise apply to these Carriage Service Rates and all contracts and amendments thereunder.
- f) In the event the customer loses its gas supply, it may be allowed a reasonable time in which to secure replacement volumes (up to the contract daily carriage quantity), subject to provisions of Section 5 of this tariff.
 - A "reasonable time" will be, except when precluded by operational constraints, matched to the make-up grace period by the respective interstate pipeline transporter.
- g) The customer will be solely responsible to correct, or cause to be corrected, any imbalances it has caused on the applicable pipeline's system.

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P.S.C. NO. 20 First Revised SHEET No. 48 Cancelling

Original SHEET No. 48

WESTERN KENTUCKY GAS COMPANY

Firm Carriage Service Rate T-4

(T)

(T)

10. Late Payment Charge

A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for service rendered. Additional penalty charges shall not be assessed on unpaid penalty charges.

Alternative Fuel Responsive Flex Provision

Notwithstanding any other provision of this tariff, the Company may, periodically, flex the applicable Distribution Charge on a customer specific basis if, a customer presents sufficient reliable and persuasive information to satisfactorily prove to the Company that alternative fuel, usable by the customer's facility, is readily available, in both advantageous price and adequate quantity, to completely or materially displace the gas service that would otherwise be facilitated by this tariff. The customer shall submit the appropriate information by affidavit on a form on file with the Commission and provided by the Company. The Company may require additional information to evaluate the merit of the flex request.

Pursuant to this Section, the Company may flex the otherwise applicable transportation rate to allow the delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component of the customer's otherwise applicable rate.

The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the energy equivalent of the quantity of alternative fuel available to the customer, whichever is less. The Company reserves the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of the represented price and quantity of available alternative fuel.

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P.S.C. NO. 20
First Revised Sheet No. 49
Cancelling
Orginal Sheet No. 49

WESTERN KENTUCKY GAS COMPANY

Alternate Receipt Point Service

(N)

Rate T-5

1. Applicable

Entire service area of the Company to any customer, subject to limitations noted below, for that portion of the customer's Rate T-2 transportation or carriage service (Rate T-3 or Rate T-4) requirements.

2. Availability of Service

- a) Available, subject to restrictions noted below, to any customer utilizing transportation or carriage services, on an individual service at the same premise, who has purchased its own supply of natural gas and requests delivery to the Company at a receipt point other than the Company's interconnection with the pipeline, or supplier immediately upstream of customer's premises, or the receipt point designated as the primary receipt point in such customer's contract with the Company.
- b) The alternate receipt point through which service is requested must be physically accessible via the Company's existing pipeline system upstream of the delivery point to the customer's facilities.
- c) The Company shall determine the portions of its system to which access may be granted to a specific Alternate Receipt Point.
- d) Access to certain alternate receipt points may be limited or restricted altogether by the Company.
- e) Availability of service is contingent upon the Company's determination that such service is available through existing facilities.
- f) The Company may decline to initiate service to a customer under this tariff, if in the Company's judgment, the performance of such service would be contrary to good operating practice or would have a detrimental impact on other customers serviced by the Company.

3. Net Monthly Rate

In addition to any and all charges assessed by other parties, and in addition to the charges applicable to Customer associated with their Rate T-2 transportation or Rate T-4 carriage service requirements, the following supplemental administrative charge will be applied during months in which volumes are received and transported from the Alternate Receipt Point:

a) Administrative Charge

@ \$50.00 per month

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20
First Revised Sheet No. 50
Cancelling
Original Sheet No. 50

(N)

WESTERN KENTUCKY GAS COMPANY

Alternate Receipt Point Service

Rate T-5

The administrative fee is waived if, during the month, the Alternate Receipt Point represents the only point of receipt utilized by the customer.

4. Imbalances

- a) Volumes delivered by the Company under the Alternate Receipt Point service may be subjected to imbalance restrictions additional to those specified in the transportation (Rate T-2) or carriage (Rate T-3 or Rate T-4) tariffs.
- b) Banking or Parking allowances for volumes delivered under the Alternate Receipt Point service may be limited or restricted altogether, at the Company's judgment.

5. Terms and Conditions

- a) Volumes under the Alternate Receipt Point service are received for redelivery by the Company on a strictly interruptible basis.
- b) The Company is not responsible for any costs incurred by the customer in its arrangement for gas supply or capacity to the Alternate Receipt Point.
- c) Specific details relating to volume, receipt point(s) and similar matters shall be covered by a separate written contract or amendment with the customer.
- d) Other than provisions referenced herein, or as more specifically set forth in the contract or amendment with the customer, all provisions of the customer's transportation (Rate T-2) or carriage (Rate T-3 or Rate T-4) tariffs shall apply.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20
Second Revised SHEET No. 51
Cancelling
First Revised SHEET No. 51

(N)

WESTERN KENTUCKY GAS COMPANY

Charges		
After Hours	Regular	
\$35.00	\$28.00	(N
25.00	20.00	(N
14.00	12.00	(1
40.00	34.00	(N
73.00	65.00	(J
N/A	No Charge	
N/A	20.00	
N/A	23.00	0
	5%	(1
	After Hours \$35.00 25.00 14.00 40.00 73.00 N/A N/A	After Hours Regular \$35.00 \$28.00 25.00 20.00 14.00 12.00 40.00 34.00 73.00 65.00 N/A No Charge N/A 20.00 N/A 23.00

Optional Facilities Charge for Electronic Flow Measurement ("EFM") equipment

- Class 1 EFM equipment (less than \$7,500, including installation costs) 105.00 per mo.
- Class 2 EFM equipment (more than \$7,500, including installation costs) 245.00 per mo.
- * Waived for qualified low income applicants ("LIHEAP participants")

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999



P.S.C. NO. 20
First Revised SHEET No. 62
Cancelling
Original SHEET No. 62

WESTERN KENTUCKY GAS COMPANY

Rules :	and Regulatio	ns		
lings		<u> </u>		
ingo				
The following is an example of the mor	nthly bills sent	to the Compa	ny's resident	cial customers
WESTERN ALENTICKY GLG	0:	ct Billing & Custome	· Commo landina de	
A DIVISION OF ATMOS ENERGY CORPORATIO	WES	TERN KY GAS 1-800 RGENCY TELEPHON	1-954-4321 (TOLL FR	IEE)
B'LL DATE: 09/07/99	3M EWIC		R NO. 00001234	
SERVICE ADDRESS: 123 Fourth Screet, Owen DATE OF SERVICE METER READING	ISPOTO, KY	RATE CODE	PRESSURE FAC	-100
FROM TO PRESENT PREVIOUS	(SEE COUNTY LOSS ON NACT)	NATE GOOD	1112330112174	, , , , , , , , , , , , , , , , , , ,
10/01/99 11/01/99 564 564	0 EST	1 . 42WR		
8 9	<u> </u>			
Western Kentucky Gas is working hard to improve the services we provide to you, our valued customer. Please see	PREVIOUS BALANC		CO.CO	00.00
the enclosed insert 'The Basics of the New Bill', which explains the new bill design and how it provides you with the	PA:MENT RECEIV	20	20.00	
information that you need in an easy to understand format. Call us toll free, 24 hours a day, 7 days a week.	CURRENT GAS CHA		00.00	00.00
		ARGE @ .00000/CC?		
Thank you for choosing natural gas, the most comfortable and efficient energy available.	GAS COST CHARG		00.00	
	SCHOOL FEE @ .01		00.00 00.00	<u> </u>
0.	10 000000000			
	ADJUSTMENTS			co co
	SERVICE CHARGE			co co
				i
IF SILL IS NOT PAID BY DUE DATE, A PENALTY	TAY 7074			
(IF APPLICABLE) WILL APPEAR ON YOUR NEXT BILL	TAX TOTAL STATE TAX		00.00	00.00
Comparative Monthly Billing Usage CCF Days			•	įĮ
This Year 3 31	CURRENT CHARGE	S		00.00
(33, 163, 1)	TOTAL AMOUNT DU	IE		00.00
BR TOLINGS TOR YAM J.ES ZMT - EDECISE RUDY RDS TRANS ZMT RANTERS		1745-592	TICS FOR EAST AN ATICH	
INDICATE CHANGE OF ADDRESS your account number on yo	our check/money order &	40-0000123456	-0123436-7	9
02 do not foid or staple paymer When paying in person, pre		ACCOUNT	NUMBER CE	19K I /
WESTERN PO BOX 15448	PRIOR AMOUN	IT DUE TOTAL AN	OUNT DUE D	UE DATE
AMARILLO, TX 79105	\$ 00.00	3 → \$ 0	0.00 1	1/13/99
***************************************	Please Indicate of Your Paymer	ei 11 11		
John Q. Customer	Thank you for	r choosing,		
123 Fourth Street Owensboro, KY 42301			= =	
lakallandhandhandhandalandhalladda	101	WESTERN KENTUC PO BOX 660634 DALLAS, TX 75266-0		
1. Class of Service (Please See Sheet No. 7)		nount of Bill - Not A	pplicable to Resid	ential
Present and Last Preceding Meter Reading Date of Present Reading	Service 9. Date Afte	r Which a Penalty	May Apply	
Number of Units Consumed Meter Constant If Any - Not Applicable to Residential	Indicates	an Estimated or C		
Service	NOTE: Large	e Volume Commerc		
Net Amount for Service Rendered Any Adjustments	Displ	lay the Above Informented in a Different	mation, but May be	

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

FOR ENTIRE SERVICE AREA P.S.C. NO. 20

First Revised SHEET No. 65
Cancelling
Original Sheet No. 65

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

- e) The Company will issue to every customer from whom a deposit is collected a receipt of deposit. The receipt will show the name of the customer, location of the service or customer, account number, date, and amount of deposit. If the deposit amount changes, the Company will issue a new receipt of deposit to the customer.
- f) Except for Winter Hardship Reconnections (as provided by Section 12 of these Rules and Regulations) customer service may be refused or discontinued if payment of requested deposit is not made.
- g) Interest will accrue on all deposits at a rate prescribed by law, beginning on the date of deposit. Interest accrued will be refunded to the customer or credited to the customer's bill on an annual basis, except that the Company will not be required to refund or credit interest on deposits if the customer's bill is delinquent on the anniversary of the deposit date. If interest is paid or credited to the customer's bill prior to twelve (12) months from the date of deposits, the payment or credit shall be on a prorated basis. Upon termination of service, the deposit, any principal amounts, and interest earned and owing will be credited to the final bill with any remainder refunded to the customer.

When a deposit is required from a customer it will be held for twelve (12) months, or until service is discontinued, unless one of the following has occurred: (a) service has been terminated for non-payment of services or (b) the customer has been late on two (2) or more payments in the last twelve (12) months.

6. Special Charges

The Company may make special nonrecurring charges, approved by the Commission, to recover customer-specific costs incurred to benefit specific customers. Listed below are the special charges included in the Company's tariff and a short description of the related service performed or action taken by the Company. See the Special Charges, Sheet No. 51 for the amount of the charge.

- a) Meter Set. A meter set charge may be assessed for a new service or re-set, or temporary service.
- b) Turn On. A turn on charge may be assessed for connecting service which has been terminated or idle at a given premises for reasons other than nonpayment of bills or violation of the Company or Commission regulations.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter Vice President – Rates & Regulatory Affairs

(N)

(T)

P.S.C. NO. 20
First Revised SHEET No. 66
Cancelling
Original SHEET No. 66

(N)

(T)

(N)

(N)

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

- c) Read. A read charge may be assessed for the establishment of new service where only a meter read is required.
- d) Reconnect Delinquent Service. A reconnect delinquent service charge may be assessed to reconnect a service which has been terminated for nonpayment of bills or violation of the Company or Commission regulations. Customers qualifying for service reconnection under Section 12 of these Rules and Regulations shall be exempt from reconnect charges.
- e) Seasonal Charge. A seasonal charge may be assessed when the customer's service has been disconnected at his request and at any time subsequently within (12) months is reconnected at the same or any other premises.
- f) After Hours Charge. An additional charge shall be applied to any special service activity, including reconnects for delinquent service, initiated at the customer's request outside normal business hours such as at night, on weekends or holidays. The Company shall advise the customer of the applicable after hours charge upon initiation of the service request and offer the customer the alternative to perform the requested activity during normal business hours, including reconnects for delinquent service, as a means to avoid the after hours charge.
- g) Special Meter Reading Charge. This charge may be assessed when a customer requests that a meter be reread and the second reading shows that the original reading was correct. No charge shall be assessed if the original reading was incorrect. This charge may also be assessed when a customer who reads his own meter fails to read the meter for three (3) consecutive months, and it is necessary for a Company representative to make a trip to read the meter.

(No such charge may be assessed until the amount of the charge is approved or otherwise accepted by the Commission).

- h) Meter Resetting Charge. A charge may be assessed for resetting a meter if the meter has been removed at the customer's request.
- i) Meter Test Charge. This charge may be assessed if a customer requests the meter be tested pursuant to Section 13 and 807 KAR 5:006, section 18, and the tests show the meter is not more than two (2) percent fast. No charge shall be made if the test shows the meter is more than two (2) percent fast.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20
First Revised SHEET No. 67
Cancelling
Original SHEET No. 67

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

- j) Returned Check Charge. A returned check charge may be assessed if a check accepted for payment of a Company bill is not honored by the customer's financial institution.
- k) Late Payment Charge. A late payment charge may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received will first be applied to the bill for services rendered. Additional penalty charges will not be assessed on unpaid penalty charges.

7. Customer Complaints to the Company

Upon complaint to the Company by a customer at the Company's office, by telephone, or in writing, the Company will make a prompt and complete investigation and advise the complainant of its findings. If a written complaint or a complaint made in person at the Company's office is not resolved, the Company will provide written notice to the complainant of his right to file a complaint with the Commission, and will provide him with the address and telephone number of the Commission. If a telephone complaint is not resolved, the Company will provide at least oral notice to the complainant of his right to file a complaint with the Commission and the address and telephone number of the Commission.

8. Bill Adjustments

a) If upon periodic test, request test, or complaint test, a meter in service is found to be more than two (2) percent fast, additional tests shall be made to determine the average error of the meter. The test will be made in accordance with Commission regulations applicable to the type of meter involved.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20
First Revised SHEET No. 78
Cancelling
Original SHEET No. 78

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

(C,T)

- e) The customer's piping extending from the outlet of the meter shall be installed and maintained by the customer at his expense.
- f) The customer shall notify the Company promptly of any leaks in the transmission line or equipment, also, of any hazards or damages to same.
- g) Customers may be required to send in monthly meter readings to the Company on suitable forms provided by the Company.

19. Owners Consent

In case the customer is not the owner of the premises where service is to be provided, it will be the customer's responsibility to obtain from the property owner or owners the necessary consent to install and maintain in or on said premises all such piping and other equipment as are required or necessary for supplying gas service to the customer whether the piping and equipment be the property of the customer or the Company.

The Company will not require a prospective customer to obtain easements or rights-of-way on property not owned by the prospective customer as a condition for providing service. The cost of obtaining easements or rights-of-way will be included in the total per foot cost of an extension, and will be apportioned according to Section 28 in these Rules and Regulations.

20. Customer's Equipment and Installation

- a) The customer shall furnish, install and maintain at his expense the necessary customer's service line extending from the Company's service connection at the curb or property line to the building or place of utilization of the gas.
- b) The installation of the customer's service line shall be made in accordance with the requirement of the constituted authorities and the Company's specifications covering locations, installation, kind and size of pipe, type of pipe coating or wrapping, and method of connecting the joints of pipe. The location shall be the point of easiest access to the Company from its facilities and the Company shall be consulted and its approval obtained before the installation is made.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20 First Revised SHEET No. 82

Cancelling
Original SHEET No. 82

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

(T)

27. Point of Delivery of Gas

The point of delivery of gas supplied by the Company shall be at the point where the gas passes from the pipes of the Company's service connection in to the customer's service line or pipe or at the outlet of the meter, whichever is nearest the delivery main of the Company.

28. Distribution Main Extensions

- a) The Company will extend an existing distribution main up to one hundred (100) feet for each single customer provided the following criteria is met:
 - 1) The existing main is of sufficient capacity to properly supply the additional customer(s);
 - 2) Provided that the customer(s) contracts to use gas on a continuous basis for one (1) year or more; and,
 - 3) Provided the potential consumption and revenue will be of such amount and permanence as to warrant the capital expenditures involved to make the investment economically feasible.
- b) Whenever an extension exceeds one hundred (100) feet per customer, the Company will enter into an agreement with the customer(s) or subscriber(s). The agreement will provide for the extension on a cost per foot basis with the additional amount to be deposited with the Company by the customer(s) or subscriber(s). The agreement will contain provisions for a proportionate and equitable refund in the event other customers are connected to the extension within a ten (10) year period. Refunds shall be made only after the customer(s) has used gas service for a minimum continuous period of one (1) year. The Company reserves the right to determine the length of the extension, to specify the pipe size and location of the extension, and to construct the extension in accordance with its standard practices. Title to all extensions covered by agreements shall be and remain in the Company and in no case shall the amount of any refunds exceed the original deposit. Any further or lateral extension shall be treated as a new and separate extension.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20
Second Revised SHEET No. 85
Cancelling
First Revised SHEET No. 85

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

33. Curtailment Order

In cases of impairment of gas supply or distribution system capacity, or partial or total interruptions and when it appears that the Company is, or will be, unable to supply the requirements of all of its customers in any system or segment thereof, the Company shall curtail gas service to its customers in the manner set forth below.

a) Definitions:

Residential – Service to customers for residential purposes including housing complexes and apartments.

Commercial – Service to customers engaged primarily in the sale of goods or services including institutions and local and federal agencies for uses other than those involving manufacturing.

Industrial – Service to customers engaged primarily in a process which creates or changes raw or unfinished materials into another form or product, including the generation of electric power for sale.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

P.S.C. NO. 20
Second Revised SHEET No. 86
Cancelling
First Revised SHEET No. 86

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

(C)

b) Priorities of Curtailment:

Sales Service

The Company may curtail or discontinue sales service in whole or in part on a daily, monthly or seasonal basis in any purchase zone in accordance with the following priorities, starting with Priority 8 and proceeding in descending numerical order.

High Priority

- Priority 1. Residential and services essential to the public health where no alternate fuel exists (Rate G-1)
- Priority 2. Small commercials less than 50 Mcf per day (Rate G-1).
- Priority 3. Large commercials over 50 Mcf per day not included under lower priorities (Rates G-1, LVS-1)
- Priority 4. Industrials served under Rate G-1 or LVS-1.

Low Priority

- Priority 5. Customers served under Rates G-2 or LVS-2 other than boilers included in Priority 6.
- Priority 6. Boiler loads shall be curtailed in the following order (Rates G-2 or LVS-2).
 - A Boilers over 3,000 Mcf per day.
 - B Boilers between 1,500 Mcf and 3,000 Mcf per day.
 - C Boilers between 300 Mcf and 1,500 Mcf per day.
- Priority 7. Imbalance sales service under Rate T-3 and Rate T-4.
- Priority 8. Flex sales transactions.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

P.S.C. NO. 20 Second Revised SHEET No. 87 Cancelling

First Revised SHEET No. 87

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

(T)

c) Penalty for Unauthorized Overruns

In the event a customer fails in part or in whole to comply with a Company Curtailment Order either as to time or volume of gas used or uses a greater quantity of gas than its allowed volume under terms of the Curtailment Order, the Company may, at its sole discretion, apply a penalty rate of up to \$15.00 per Mcf.

In addition to other tariff penalty provisions, the customer shall be responsible for any penalty(s) assessed by the interstate pipeline(s) or suppliers resulting from the customer's failure to comply with terms of a Company Curtailment Order.

The payment of penalty charges shall not be considered as giving any customer the right to take unauthorized volumes of gas, nor shall such penalty charges be considered as a substitute for any other remedy available to the Company.

d) Discontinuance of Service

The Company shall have the right, after reasonable notice to discontinue the gas supply of any customer that fails to comply with a valid curtailment order.

ISSUED: June 23, 1999 EFFECTIVE: December 15, 1999

Western Kentucky Gas Company Summary of Revenue at Present and Proposed Rates Test Year Ending 12/31/2000

•			Test Year Endin	g 12/31/00 [1]	Present	Present	Proposed	Proposed
Line No.	Description	Block (Mcf)	of Bills, Units	Volumes	Margin	Revenue	Margin	Revenue
110.	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
1	Sales	(6)	(0)	(u)	(6)	(1)	(6)	(1.)
2	Firm Sales (G-1, LVS-1)	Customer Chrg	1,901,828		\$5.10	\$9,699,323	\$7.50	\$14,263,710
3	rum sales (G-1, L v 5-1)	Customer Chrg	238,063		13.60	3,237,657	20.00	4,761,260
4		0 - 300	230,003	19,298,496	1.0615	20,485,353	1.1900	22,965,210
5		301 - 15,000		1,954,863	0.5585	1,091,791	0.6590	1,288,255
6		Over 15,000		8,819	0.4085	3,603	0.4300	3,792
7	Interruptible Sales (G-2, LVS-2)	Customer Chrg	398	0,012	150.00	59,700	220.00	87,560
8	Interruptione Bailes (G 2, B v 5 2)	0 - 15,000	570	1,073,178	0.4936	529,721	0.5300	568,784
9		Over 15,000		249,353	0.3436	85,678	0.3591	89,543
10	Overrun (T-4)	0 - 300		0	1.1677	•	1.3090	•
11	Ovenium (1-4)	301 - 15,000		0	0.6144	_	0.7249	-
12		Over 15,000		0	0.4494	•	0.4730	-
13	Overrun (T-3)	0 - 15,000		0	0.5430	-	0.5830	
14	Overtair (1:5)	Over 15,000		0	0.3780	-	0.3950	
15	Transportation	0101 15,000		_				
16	Customer Charges (T2/G1)	Customer Chrg	[2]		13.60		20.00	
17	Customer Charges (T2/G2,T4,T3)	Customer Chrg	1,419		150.00	212,850	220.00	312,180
18	Transp. Adm. Fee	Customer Chrg	1,835		45.00	82,575	50.00	91,750
19	Parked Volumes [3]	0	2,000	526,520	0.10	52,652	0.10	52,652
20	Alternate Receipt Point (T-5) [3]			020,020		,	50.00	10,000
21	Firm Transport (G-1)	0 - 300		30,707	1.0615	32,595	1.1900	36,541
22	Time Timeport (G-2)	301 - 15,000		476,920	0.5585	266,360	0.6590	314,290
23		Over 15,000		78,311	0.4085	31,990	0.4300	33,674
24	Interruptible Transport (G-2)	0 - 15,000		556,822	0,4936	274,847	0.5300	295,116
25	and appear (e. 2)	Over 15,000		89,758	0.3436	30,841	0.3591	32,232
26	Firm Carriage (T-4)	0 - 300		273,388	1.0615	290,201	1.1900	325,332
27	B- (- ·)	301 - 15,000		3,352,762	0.5585	1,872,518	0.6590	2,209,470
28		Over 15,000		221,017	0.4085	90,285	0.4300	95,037
29	Interruptible Carriage (T-3)	0 - 15,000		4,656,555	0.4936	2,298,476	0.5300	2,467,974
30		Over 15,000		2,633,087	0.3436	904,729	0.3591	945,542
31	Total Special Contracts [1,4]	,	156	13,332,103		1,692,428		1,692,428
32	Total Tariff		2,143,699	48,286,139		43,326,173		52,942,332
33	Additional Contract Reformations [1,5]			**************************************	H-C-C-C-C-C-C-C-C-C-C-C-C-C-C-C-C-C-C-C	(1,016,013)	Mac	(1,107,327)
34	Other Revenue					755,000		1,170,089
35						•		
36	Total Revenue, excluding gas costs				_	43,065,160		53,005,094
37					-		=	
38	Gas Costs					77,522,158		77,522,158
39 40	TOTAL REVENUE				=	120,587,318	-	130,527,252

^{41 [1]} Reference Exhibit GLS-1 (Revised as of 11/15/99)

^{42 [2]} Number of Bills included in G-1 Sales.

^{43 [3]} Parked Volumes and Alternate Receipt Point Billing Units not included in Total Deliveries.

^{44 [4]} Information on individual Special Contracts is confidential.

^{45 [5]} Discount from present/proposed rates respectively. Based on confidential information.

For Entire Service Area
P.S.C. NO. 20
Third Revised SHEET No. 1
Cancelling
Second Revised SHEET No. 1

WESTERN KENTUCKY GAS COMPANY

	December 20, 1993	ISSUED: November ID, 1998 EFFECTIVE:
	70	vo. Fatital rayment And Budget Payment Plans
3	69	9. Customer's Request for Termination of Service
ğ	31	
3	67:4:40 BW	
3	PURSISHON 65 807 KAR 50 (N)	
3	62 to 64	5. Deposits
	6DEC 20 1998	4 Billings
	61	Company's Rules and Regulations
	OF RENTUCKY	l. Commission's Rules and Regulations
ğ	FUBLIC SERVICE COMMISSION	Rules and Regulations
	52	Druget Fayment Flan
	51	Decial Charges
		Miscellaneous
	46 to 48	3 (1-4)
	40 to 45	Firm Carriage Service (1-3)
	34 10 38	Interruptible Carriage Service (T.2)
	31 to 32	Storage Transportation Service (T-1)
		Transportation Service
3	29a to 29k	Experimental religitatione Bases Rate Mechanism (PBR)
	27 to 29	Financial Barfania (UCA)
	21 to 25	Carge volume Sales (LVS-1, LVS-2)
	15 to 20	Interruptible Sales Service (G-2)
		General Firm Sales Service (G-1)
		Sales Service
	7	Computer Billing Rate Codes
	ο,	Current General Transportation and Carriage Rates
	. م	Current Gas Cost Adjustment (GCA)
_	. .	Current Rate Summary
		System Map
	7 01	Towns and Communities
	Sheet No.	Rate Book Index
لىلـ		General Information
Щ.		
٢		Rate Book Index

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
Fourth Revised SHEET No. 1
Cancelling
Third Revised SHEET No. 1

WESTÉRN KENTUCKY GAS COMPANY

System Map Current Rate Summary Current Gas Crest Adjustment (CCC)	Current Gas Cost Adjustment (GCA) Current Gas Cost Adjustment (GCA) Current General Transportation and Carriage Rates Computer Billing Rate Codes	verien. 1.33 1000 70	System Map Current Rate Summary Current Rate Summary Current Gas Cost Adjustment (GCA) Current Gas Cost Adjustment (GCA) Current Gas Cost Adjustment (GCA) Current General Transportation and Carriage Rates Computer Billing Rate Codes Sales Service General Firm Sales Service (G-1) Interruptible Sales Service (G-2) Large Volume Sales (L-NS-1, L-NS-2) Weather Normalization Adjustment (WNA) Gas Cost Adjustment (GCA) Experimental Performance Based Rate Mechanism (PBR) Margin Loss Recovery Rider (MLR) Demand Side Management (DSM) Gas Research Institute R & D Rider Transportation Service Transportation Service (T-1) General Transportation Service (T-2) Carriage Service (T-3) Carriage Service (T-4) Alternate Receipt Point Service (T-5) Miscellaneous Special Charges Special Charges 1. Commission's Rules and Regulations 2. Company's Rules and Regulations 3. Application for Service 4. Billings 5. Deposits 6. Special Charges	3 4 4 5 6 6 7 11 to 13 15 to 20 21 to 25 26 27 to 29 290 to 29K 29L 30A to 30C 30D 31 to 32 34 to 38 40 to 45 46 to 48 49 to 50 61 61 61 61 61 62 to 64 64 to 65 65 to 67 67 to 69
	System Map	Current Rate Summary Current Gast Cost Adjustment (GCA) General Firm Sales Service (G-1) Interruptible Sales Service (G-2) Large Volume Sales Gervice (G-1) Large Volume Sales Gervice (G-2) Large Volume Sales Gervice (G-1) Large Volume Sales Gervice (G-1) Gast Cost Adjustment (GCA) Experimental Performance Based Rate Mechanism (PBR) Margin Loss Recovery Rider (MLR) Comand Side Management (DSM) Gast Research Institute R & D Rider "Insportation Service (T-1) General Transportation Service (T-1) Carriage Transportation Service (T-2) Carriage Service (T-3) Carriage Service (T-4) Vilerante Receipt Point Service (T-5) Viteralte Receipt Point Service (T-5) Viteralte Receipt Point Service (T-5) Instellaneous Company's Rules and Regulations Application for Service Billings Deposits Special Charges Customer Complaints to the Company Bill Adjustments Customer's Request for Termination of Service Germans Company's Request for Termination of Service	Rate Book Index Towns and Communities	Sheet No.
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ISSUED BY: William J. Senter

ISSUED BY: //

Vice President - Rates & Regulatory Affairs EFFECTIVE: December 20, 1993

For Entire Service Area
P.S.C. NO. 20
Third Revised SHEET No. 2
Cancelling
Second Revised SHEET No. 2

The Court

WESTERN KENTÜCKY GAS COMPANY

	Vice President - Rates & Regulatory Affairs	ISSUED BY: HANNING HANDLY Vice President - Rates
	December 20, 1998	ISSUED: November 19/1998 EFFECTIVE:
SCU BCU COMMESSON	BY: Sitpinal) BUJ SCREWING THE COMMISSION	one following pages have been reserved for future use: 8-10, 14, 26, 30, 33, 39, 49, 50, 53-60
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Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
Fourth Revised SHEET No. 2
Cancelling
Third Revised SHEET No. 2

WESTERN KENTUCKY GAS COMPANY

ransmission Mains 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7,	The following pages have been reserved for future use: 8-10, 14, 33, 39, 5	General Rules	Curtailment Order	Character of Service	Measurement Base	Continuous or Uniform Service	Municipal Franchisc Fees	Distribution Main Extensions	Point of Delivery of Gas	Exclusive Service	Special Provisions - Large Volume Customers	Notice of Escaping Gas or Unsafe Conditions	Customer's Liability	Protection of Company's Property	Company's Equipment and Installation	Company's Equipment and Installation	Owners Consent	Special Rules for Customers Served from Transmission Maine	Turning Off Gas Service and Restoring Same	Renewal of Contract	Assignment of Contract	Access to Property	Request Tests	Winter Hardship Reconnection	Company's Refusal or Termination of Service	Rules and Regulations
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ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

WESTERN KENTUCKY GAS COMPANY

For Entire Service Area
P.S.C. No. 20
Original SHEET No. 3
Cancelling
P.S.C. No. 19
Original SHEET No. 29

Towns and Communities in Service Area

	Dennis	Dawson Springs	Danville	Crofton	Craver	Charleston	Central City	Cave City	Carbondale	Campbellsville	Calvery	Calvert City	Calhoun	Cadiz	Burgin	Buford	Buck Creck	Browns Valley	Briartown	Bremen	Bowling Green	Boston	Beulah	Beda	Beaver Dam	Baskett	Auburn	Anthoston	Alton	Actnaville	Adairville	The Service A
	Harrodsburg Harrford	Harned	Hardinsburg	Hardeman	Habit	Greenville	Greensburg	Grand Rivers	Grahamville	Glenville	Glasgow	Gishton	Gilbertsville	Fruit Hill	Fredonia	Franklin	Fordsville	Finley	Feliciana	Fearsville	Farmdale	Everoreen	Epocron	Enley	Empire	Ellmitch	Elkton	Eddyville	Earlington	Dixon	Dermont	ca of the Compan
	Mortons Gap Mosleyville	Moreland	Milledamille	Memphis June	McGowan	Mayfield	Masonville	Marion	Manaiorialle	Madical	Macane	Lone Oak	Topa Oak	LVIA	Levanon	Lawrenceourg	Tallester.	ancociny	Take City	Known City	Tunction City	THE CAVE	Hopkinsville	Liberije	Dien II - Oak	Hill	Hickory	Herbert	Lend	Heath	Hawreville	y includes the foll
: •	Saloma Schochoh	Salmons	Russellville	Rumsey	Rowletts	Rome	Rocky Hill	Reynolds Sta.	Reidville	Keidland	Pryorsburg	Pritchardsville	Princeton	Powderly	Poole	Plum Springs	Pleasant Ridge	Pleasant Hill	Philpot	Perryville	Park City	Paducah	Owensboro	Oklahoma	Oakland	Cakdale	Oak Kidge	Nortonville.	Niagara	Muniordswile	K	The Service Area of the Company includes the following towns and their environs:
	Zion	Woodsonville	Woodlawn	Woodburn	Wingo	West Louisville	Water Valley	Waddy	Utica	Thurston	Symsonia	Sutherland	Summersville	Stringtown	Stanley	Stanford	St. Joseph	St. Charles	Springfield	Spottsville	So. Union	So. Highland	So.Henderson	Sorgho	Smiths Grove	Slaughters	Shelbyville	Shelby City	Sedalia	Sebree	•	cir environs:
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ISSUED: September 4, 1992

EFFECTIVE: March 4, 1993

ISSUED BY: Muy S. LATH

Vice President - Rates & Regulatory Affairs

ISSUED BY: William I Senter ISSUED: June 23, 1999

Vice President -- Rates & Regulatory Affairs

EFFECTIVE: December 15, 1999

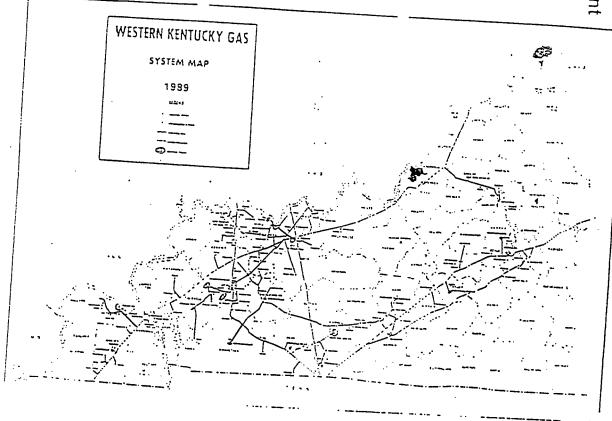
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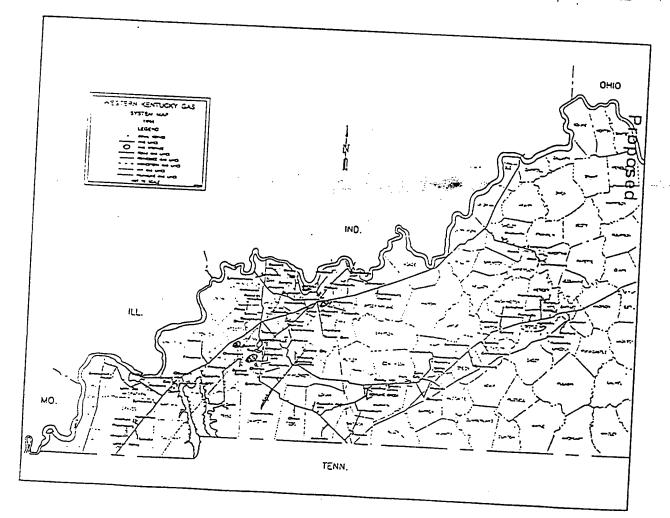
FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
First Revised SHEET No. 3
Cancelling
Original SHEET No. 3

WESTERN KENTUCKY GAS COMPANY Towns and Communities in Service Area

The Service Area of the Company includes the following towns and their environs:

		Schechoh	Mosleyville	Harrodsburg	
	Zion Zion	Saloma	Moreland	Harnest	Springs
	Vehicle	Satmons	Milledgeville	Hardeman	Danville
	Windlawn	Sacramento	Midland	Hamson	Crotton
	Wisselburn	Russelladla	Memphis June	H.July	C line of the state of
	Wingo	Rospens	Metiowan	(orcenville	t narrextra
	Whitesville	Roman	Massield	(neemsherg	cmrai Cilly
•	West Louisville .	ROCKY HIII	Massynville	Cirand Rivery	i ave cav
-	'alley	Kopards	Marrion	Grahamville	Carbondale
3	· ·	Reynolds Sta.	Mannington	Glenville	Campbellsville
	Utica	Keidville	Madisonvilla	(ilasgow	Calvary
	Thurston	Reidland	Marco	Citshton	Calvert City
	Symsonia	r'Tyorsburg	Luzerne	Cilhertsville	Calhoun
		Prichardsville	Lone Oak	Fruit Hill	Cadiz.
	Summersville	Directon	de la	Fredonia	ourgin
	Stringtown	Primariy	Livia	Franklin	Durord
	Stanley	Poudade	Lehman	Fordsville	Bufard reek
	Stanford	Pasta oprings		Finley	Browns valley
	St. Joseph	Plum Carringe	Lancaster	Feliciana	D- William
	St. Charles	rieasant Hill	Lake City	Fearsville	Bremen
	Springfield	raipol	Knottsville	Farmdale	Bowling Green
	Spottsville	Perryville	Junction City	l:vergreen	Boston
	So. Union	Park City	Hustonville	l:ppcrson	Beulah
3		Paducah	Horse Com	Epley	Beda
3	derson	Owenshoro	Honking	limpire	Beaver Dam
	Sorgho	Oklahoma	Historia.	Ellmitch	Beadlestown
3	χ 	Oakland	ill a del	Likton	Baskett
3		Oakdale	Hickory	Eddyville	Auburn
	Shelbyville	Oak Ridge	riendron	Earlington	Anton
3	Shelly City	Nortonville	Heath	Divon	Anthoston
	Schree	Munfordsville Niagara	Hawesville	Depoy	Actnaville
			Hartford	Dennis	Adairville
	THE CHAILOUS:	Comment of the contract of the			





Ex. Entira Service Area
P.S.C. No. 20
Seventy-sixth SHEET No. 4
Carnosiling
Seventy-fifth SHEET No. 4

WESTERN KENTUCKY GAS COMPANY

	December 1, 1999	ĕ	Effective:							October 28, 1999	October		ISSUED:
	ether the	high high	je; firm, letermin	arriag se of c	, and c	rtation for the eved.	All gas consumed by the customer (sales, transportation, and carriage; firm, high load factor, and interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.	mer (sal will be c Mcf ha	e custo tible) 15,000	ned by the d interrupe ement of	s consur actor, an e requir	All gas oad fr olum	
ஓ ድ ፑ ፑ ፮ ፮	Carriage (T-3) @ 0.4936 per Mcf @ 0.3436 per Mcf	999	<u>iport (T-2)</u> 0.6857 per Mcf 0.5357 per Mcf	1.CT-2. 157 pe 157 pe	Transport (T-2) @ 0.6857 pe @ 0.5357 pe	H @@	(G-2) 3.4226 per Mcf 3.2726 per Mcf	Sales (G-2) @ 3.4226 @ 3.2726	(P) (P) (S) (S) (S) (S) (S) (S) (S) (S) (S) (S	Mef .	15,000 ¹ 15,000		Over
		onth	per delivery point per month per customer per meter	ry poi	per delivery point per r per customer per meter	o pe	- \$150.00 - 45.00	O	ion Fe	Interruptible Service Base Charge Transportation Administration Fee	Interruptible Service Base Charge Transportation Admin	Interruptibl Base Charge Transportatio	Linto Bas Tra
2 2 3 2 2 3		daily	per Mcf of daily Contract Demand per Mcf per Mcf per Mcf		4.2945 1.2234 0.7204 0.5704	@ @ @	per Mcf per Mcf per Mcf	4.2945 4.2945 3.9603 3.4573 3.3073		High Load Factor Firm Service HLF demand charge/Mcf @ First 300 Mcf @ Next 14,700 Mcf @ Over 15,000 Mcf @	ond Facts mand cha 300 1 14,700 1 15,000	h Lon	HLF HLF First Next Over
2 7 7 7 7 7 3 3 3	Carriage (T-4) @ 1.0615 per Mcf @ 0.5585 per Mcf @ 0.4085 per Mcf @ 0.4085 per Mcf	7 @ @ @ #	Mef Mef	iport (T-2) 1.7801 per Mcf 1.2771 per Mcf 1.1271 per Mcf	Transport (T-2) @ 1.7801 per @ 1.2771 per @ 1.1271 per	@ @ @ 	per Mcf per Mcf per Mcf		Sales (G-1) @ 4.517(@ 4.0144 @ 3.864	Mcf Mcf	300 ¹ 14,700 ¹ 15,000	* *	First Next Over
·		a th	per meter per month per meter per month per delivery point per month per customer per meter	or mo	per meter per month per meter per month per delivery point per n per customer per meter		- \$5.10 - 13.60 - 150.00	J	ion Fe	Base Charge: Residential Non-Residential Cerriage (T-4) Transportation Administration Fee	se Charge: Residential Non-Residential Carriage (T-4) ansportation Ad	Base Charge: Residential Non-Reside Carriage (Transportation	Bass R C X
					Zennin VY 0	95-01	Current Rate Summary Case No. 95-010 YY	ဥ			g	Firm Service	3

ISSUED BY:

William J. Senter

Vice President - Rates & Regulatory Affairs

(Issued by Authority of an Order of the Public Service Commission in Case No. 95-010 YY dated November 23, 1999.) October 28, 1999

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
Seventy-seventh SHEET No. 4
Cancelling
Seventy-sixth SHEET No. 4

WESTERN KENTUCKY GAS COMPANY

3	 All gas consumed by the customer (sales, transportation, and carriage; firm, high load factor, and interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved. DSM, GRI and MLR Riders may also apply, where applicable.
(f.f.) (£.f.)	Rate per Mcf
99	Base Charge . \$220.00 per delivery point per month Transportation Administration Fee - 50.00 per customer per meter
3333	Next 14,700 Mcf @ 34.0888 per Mcf @ \$1.3519 per Mcf Next 14,700 Mcf @ 3.5578 per Mcf @ 0.8209 per Mcf Over 15,000 Mcf @ 3.3288 per Mcf @ 0.5919 per Mcf Interruptible Service
∋	demand charge/Mcf @ \$4.2945 @
GTT	Mcf @ 4.1145 per Mcf @ 1.3776 per Mcf @ Mcf @ 3.8855 per Mcf @ 1.1486 per Mcf @ Or Firm Service
99	per Mcf Sales (G-1) Sales (G-1) Mcf \$4.6455 per Mcf 220.00 per delivery point per met 50.00 per customer per met Transport (T-2) 300 Mcf \$4.6455 per Mcf \$1.9086 per Mcf
3 9	<u>a.</u>
	Current Rate Summary Case No. 99-070 Firm Service

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

Ecr. Entite Service Area
P.S.C. No. 20
Seventy-sixth SHEET No. 5
Carcelling
Seventy-fifth SHEET No. 5

WESTERN KENTUCKY GAS COMPANY

	·		·	WED: October 28, 1988
0. T D	0.2777	\$ (0.5343) \$	\$ 0.0224	GCA (Gas Cost Adjustment)
? ,,	0.0247	0.0247	0.0247	Recovery Factor)
3. 2.	(0.0150)	(0.0452)	(0.0452)	RF (Refund Adjustment) PBRRF (Performance Bose Park
3. v.	(0.2239)	(0.2239)	(0.2239)	CF (Correction Factor)
g. r. p	3.1432 2.6513 0.4919	3.1432 3.4331 (0.2899)	3.6999 3.4331 0.2668	BCOG (Base Cost of Gas) EGC - BCOG
	ှင့် မေ	G-1	G-1	Gas Cost Adjustment Components
<u> </u>	ਸ਼ Service (G-2).	ıd Interruptible Salı VRF	9 Service (G-1) 21 CF + RF + PBJ	For all Mcf billed under General Sales Service (G-1) and Interruptible Sales Service (G-2). GCA = (EGC - BCOG) + CF + RF + PBRRF
		Adjustments 010 YY	Current Gas Cost Adjustments Case No. 95-010 YY	Applicable

ISSUED: tober 28, 1999

Effective: December 1, 1999

(Issued by Authority of an Order of the Public Service Commission in Case No. 85-010 YY dated November 23, 1888.)

William J. Senter Vice President - Rates & Regulatory Affairs

ISSUED BY:

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
Seventy-seventh SHEET No. 5
Cancelling
Seventy-sixth SHEET No. 5

WESTERN KENTUCKY GAS COMPANY

GCA (Gas	PBRRF (Perform Recovery Factor)	RF (Refund	CF (Correction Factor)	EGC (Expe	Gas Cost A	දිර	Gas Charge = GCA	For all Mcf	Applicable	
GCA (Gas Cost Adjustment)	PBRRF (Performance Based Rate Recovery Factor)	RF (Refund Adjustment)	tion Factor)	EGC (Expected Gas Cost Component)	Gas Cost Adjustment Components	GCA = EGC + CF + RF + PBRRF	ge = GCA	For all Mcf billed under General Sales Service (G-1) and Interruptible Sales Service (G-2).		Caren
\$3.4555	0.0247	(0.0452)	(0.2239)	\$3.6999	<u> 연</u>			e (G-1) and Interrup		Case No. 99-070
\$2,8988	0.0247	(0.0452)	(0.2239)	\$3.1432	GI.			tible Sales Servi		
\$2.9290	0.0247	(0.0150)	(0.2239)	\$3.1432	<u> </u>			ce (G-2).	•	
3				3			Э	Э		

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

Ex. Entire Service Area
P.S. C. No. 20
Seventy-sixth SHEET No. 6
Cenceting
Seventy-fifth SHEET No. 6

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		bether the	ing w	of determin	. vpose	d for the pu	onsidere has been	will be c	nent of 15,0	interruptible, and carriage) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.	5 E
		ctor,		ा पृथित् 'चच्चु	Hion;	d transport	Sales an	stomer (ed by the cu	All gas consumed by the customer (Sales and transportation; firm, high load factor,	
				ķκ	अहत अ	onding sale	cones	ice unde	y sales serv	includes standby sales service under corresponding sales rates.	. E.
3 :			IJ	0.0000	+	0.3436	(B)	Mcf	15,000	All over	
Ê	per Mcf	\$0.4936	n	\$0,0000	+	\$0.4936	®	Mcf	15,000 3	First	
								بط	Interruptible Service (T-3)	Interruptible	
3	per Mcf		Ħ	0.0000	+	0.4085	(9)	Mcf	15,000 '	All over	
\$	per Mcf		U	0.0000	+	0.5585	@	Mcf		Next	
3	per Mcf	\$1.0615	ŧi.	\$0.0000	+	\$1.0615	(2)	Mcf		First	
									(F-1)*	Carriage Service (T-4)	j.
Ê	per Mcf	0.5357	0	0.1921	+	0.3436	@	Mcf	15,000	All Over	
Ê	per Mcf	\$0.6857	B	\$0.1921	+	\$0.4936	®	Mcf	15,000 -	First	
										Internutible Service	င
â	per Mcf	0.5704	IJ	0.1619	+	0.4085	(E)	MCI	10,000	21000	
2	per Mcf		ŭ	0.1619	+	0.5585	(B)	Mcf	14,700	Next	
3	per Mcf	\$1.2234	Ð .	\$0.1619	+	\$1.0615	@	Mcf		First	
_	daily contract demand	daily contr								1	
2	per Mcf of	\$4.2945	IJ	4.2945	+	\$0.0000	@			Demand	_
							ELLEN.	Service	High Load Pactor Firm Service (HLF)	High Load	9
2 2		1.1271	n	0.7186	+	0.4085	₿	Mcf	15,000	All over	
7		1.2771	ŋ	0.7186	+	0.5585	(A)	Mcf	14,700 2	Next	
	per Mcf	\$1.7801	u	\$0.7186	+	\$1.0615	@	Mcf	300 2	First	
								Ė	8	Firm Service	ا ۾
	1-	Margin	-	Commodity	1	Margin		<u>.</u>	Service (T.	Transportation Service (T-2)	Ħ
		Gross		Non-		Simple					
.	*	1.9%				lage:	регсеп	nted gas	d Uвассош	System Lost and Unaccounted gas percentage:	Sy
		for each	Ţ	lates T-3 and	ice (B	uriage Serv ows:	2 and Ca 8 as folla	Rate T-	unsportation ce net monti	The General Transportation Rate T-2 and Carriage Service (Rates T-3 and T-4) for each respective service net monthly rate is as follows:	Ę 5
L					j	Case No. 85-010 YY	6				1
U				Current I ransportation and Carriage	3	Isportatio		5			T
			l.		l						_

ISBUED: October 28, 1889

William J. Sentor

December 1, 1999

(Issued by Authority of an Order of the Public Service Commission in Case No. 95-010 YY dated November 23, 1888,)

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
Seventy-seventh SHEET No. 6
Cancelling
Seventy-sixth SHEET No. 6

WESTERN KENTUCKY GAS COMPANY

,	, m	-	,				
First 15,000 ² Mcf @ \$0.5300 + \$0.0000 = \$0.5300 p. All Over 15,000 Mcf @ 0.3591 + 0.0000 = 0.3591 p. Includes standby sales service under corresponding sales rates. GRI Rider may also interruptible, and carriage) will be considered for the purpose of determining whetly volume requirement of 15,000 Mcf has been achieved.	a) Firm Service (T-4) First 300 2 M Next 14,700 2 M Over 15,000 2 M	c) Interruptible Service First 15,000 T Mef All Over 15,000 Mef	Demand First 300 2 Next 14,700 2 Over 15,000	First 300 2 Mcf Next 14,700 2 Mcf Over 15,000 2 Mcf b) High Load Factor Firm	Transportation Service (T-2)	respective service ner monthly rate is a follows: System Lost and Unaccounted gas percentage:	
Mcf Mcf)Mcf) Mcf y sales se led by the led by the led carriag ment of 1:	Mcf	Mcf Mcf	Mcf Mcf Mcf	Mcf Mcf Mcf	Service	ansporta ce net m d Unacc	
(a) (b) (c) (c) (c) (c) (c) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d	999	@ @			(T-2)	tion Reonthly	
\$0.5300 0.3591 under corre under (Sales a be conside be conside Mcf has bee	\$1.1900 0.6590 0.4300	\$0.5300 0.3591	@ \$1.1900 @ 0.6590 @ 0.4300	\$1.1900 0.6590 0.4300	Distribution Charge	ate T-2 and rate is a fold d gas perce	urrent Tra
+ + sponding ind trans red for the	+ + +	+ +	++++	+++	le e	Carriage llows: antage:	ransportation an Case No. 99-070
\$0.0000 0.0000 g sales rates. Giportation; firm, he purpose of d	\$0.0000 0.0000 0.0000	\$0.1921 0.1921	4.2945 \$0.1619 0.1619 0.1619	\$0.7186 0.7186 0.7186	Non Commodity	Service (Rate	Current Transportation and Carriage Case No. 99-070
RI Ric , high leterm	H H H	11 11	H H H H	и и и		\$ T-3	e e
er Mof er Mof o apply.	·	\$0.7221 per Mcf 0.5512 per Mcf	\$4.2945 per Mcf of daily contract demand \$1.3519 per Mcf 0.8209 per Mcf 0.5919 per Mcf	\$1,9086 per Mcf 1.3776 per Mcf 1.1486 per Mcf	Transportation Charge	respective service net monthly rate T-2 and Carriage Service (Rates T-3 and T-4) for each System Lost and Unaccounted gas percentage: 1.9%	
999	888	99 9	99	999	<u> </u>		

SSUED: June 23, 1999

SSUED BY: William J. Senter

EFFECTIVE: December 15, 1999

Second Revised SHEET No. 11 First Revised SHEET No. 11 P.S.C. No. 20 Cancelling

WESTERN KENTUCKY GAS COMPANY

Entire Service Area of the Company. (See list of towns - Sheet No. 3) Applicable General Firm Sales Service
Rate G-1

ج Availability of Service

equal to 0.15) at locations where suitable service is available from the existing distribution system and an adequate supply of gas to render service is assured by the supplier(s) of natural gas to the company Available for any use for individually metered service, other than auxiliary or standby service (except for hospitals or other uses of natural gas in facilities requiring emergency power, however, the rated input to such emergency power generators is not to exceed the rated input of all other gas burning equipment otherwise connected multiplied by a factor

Ψ Net Monthly Rate

ت Base Charge:
\$ 5.10 per meter for residential service
\$13.60 per meter for non-residential service

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- Commodity Charge: First 300 Mcf Next 14,700 Mcf Over 15,000 Mcf 999 \$4.4946 per 1,000 cubic feet 3.9916 per 1,000 cubic feet 3.8416 per 1,000 cubic feet 1,000 cubic feet
- ೦ Gas Cost Adjustment (GCA) Rider

All gas consumed by the customer (Sales, transportation, and carriage; firm, high load factor, interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.

ISSUED: October 2, 1998

EFFECTIVE: March 1, 1996

(bsued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995)

ISSUED BY: President - Pales & Regulatory Affairs

Proposed WESTERN KENTUCKY GAS COMPANY

> P.S.C. NO. 20 Third Revised SHEET No. 11 Cancelling

Second Revised SHEET No. 11

င ے င ত ల Net Monthly Rate locations where suitable service is available from the existing distribution system and an adequate supply of gas to reader service is assured by the supplier(s) of natural gas to the all other gas burning equipment otherwise connected multiplied by a factor equal to 0.15) at however, the rated input to such emergency power generators is not to exceed the rated input of (except for hospitals or other uses of natural gas in facilities requiring emergency power, Available for any use for individually metered service, other than auxiliary or standby service Availability of Service (See list of towns - Sheet No. 3) Entire Service Area of the Company. Applicable Demand Side Management Cost Recovery Mechanism, referenced on Sheet No. 30a Margin Loss Recovery Rider, referenced on Sheet No. 291. Gas Cost Adjustment (GCA) Rider, referenced on Sheet No. 27. Weather Normalization Adjustment, referenced on Sheet No. 26. First Distribution Charge \$20.00 \$ 7.50 Base Charge per meter for residential service 14,700 Mcf per meter for non-residential service 15,000 Mcf 300 Mcf 999 General Firm Sales Service \$1.1900 per 1,000 cubic feet 0.4300 per 1,000 cubic feet 0.6590 per 1,000 cubic feet Rate G-3 Э 3 3 333

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ISSUED BY: William J. Senter

ISSUED: June 23, 1999

requirement of 15,000 Mcf has been achieved.

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Gas Research Institute R&D Rider, referenced on Sheet No. 30d

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All gas consumed by the customer (Sales, Transportation, and Carriage; firm, high, load factor, interruptible) will be considered for the purpose of determining whether the volume

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 15, 1999

For Enlire Service Area
P.S.C. No. 20
First Revised SHEET No. 12
Cancelling
Original SHEET No. 12

WESTERN KENTUCKY GAS COMPANY

General Firm Sales Service

Rate G-1

4. Net Monthly Bill

The Net Monthly Bill shall be equal to the sum of the Base Charge, Commodity

Charge, and adjustments under the Gas Cost Adjustment (GCA) rider.

5. Minimum Monthly Bill

a) The Base Charge plus any High Load Factor (HLF) demand charge.

3

- b) In addition to the minimum monthly charge, customers assigned seasonal volumes under the Company's Curtailment Plan will be billed a minimum seasonal charge equal to 80% of their Adjusted Seasonal Volumes times the last step in the rate.
- c) The minimum bill requirements will be adjusted to make allowance for any time that gas was not available, and for any causes due to force majeure, which includes acts of God, strikes, lockouts, civil commotion, riots and fires. Voluntary reductions in a customer's base period volumes for a season will be accepted upon application by the reduction is desired. The reduction will be eliminated for the following season unless a continuance of the reduction will be eliminated for the following season before the beginning of the next season.

To the extent that a voluntary reduction for a winter season is continued in the following winter season the reduction will be made permanent for winter seasons.

To the extent that a voluntary reduction for a summer season is continued in the following summer season the reduction will be made permanent for summer seasons.

6. Service Period

Open order. However, the Company may require a special written contract for large use or abnormal service requirements. This contract shall include provisions for load limitations and for curtailment or interruptions as necessary, at the discretion of the Company, to prevent the load adversely affecting firm service customers in the area.

ISSUED: October 2, 1995

EFFECTIVE: November 1, 1995

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 15, 1999

ISSUED: June 23, 1999

(bsued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995)

ISSUED BY: A. O. Wen Everall Via President - Pates & Regulatory Atlans

Proposed

FOR ENTIRE SERVICE AREA

Second Revised SHEET No. 12
Cancelling
First Revised SHEET No. 12

WESTERN KENTUCKY GAS COMPANY

		ē.		20		<u>.</u>	
	Open order. However, the Company may require a special written contract for large use or abnormal service requirements. This contract shall include provisions for load limitations and for curtailment or interruptions as necessary, at the discretion of the Company, to prevent the load adversely affecting firm service customers in the area.	Service Period	The Base Charge plus any High Load Factor (HLF) demand charge, if applicable.	Minimum Monthly Bill	The Net Monthly Bill shall be equal to the sum of the Base Charge, Distribution Charge, the Gas Cost Adjustment (GCA) Rider, and other riders applicable by class of service.	Net Monthly Bill	Rate G.1
. July 1986			7.5		3		

First Revised SHEET No. 3 For Entire Service Area P.S.C. No. 20 Original SHEET No. 13 (First Substitute) P.S.C. No. 19 Cancelling

WESTERN KENTUCKY GAS COMPANY

General Firm Sales Service
Rate G-1

Original SHEET No. 3A

Ξ

Late Payment Charge

A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for service rendered. Additional penalty charges shall not be assessed on unpaid penalty charges.

Rules and Regulations

and to all applicable rate and rider schedules. Service furnished under this schedule is subject to the Company's Rules and Regulations

ISSUED: September 4, 1992

EFFECTIVE: September 13, 1990

(Issued by Authority of an Order of the Public Service Commission in Case No. 90-013 dated September 13, 1990)

ISSUED BY: MILLY S. LAVILL

Vice President - Rates & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

First Revised SHEET No. 13 Original SHEET No. 13 (First Substitute) Cancelling

WESTERN KENTUCKY GAS COMPANY

the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for services rendered. Additional penalty Late Payment Charge A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on General Firm Sales Service Rate G-1

Rules and Regulations

charges shall not be assessed on unpaid penalty charges.

applicable rate and rider schedules. Service furnished under this schedule is subject to the Company's Rules and Regulations and to

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ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

For Entire Service Area
P.S.C. No. 20
First Revised SHEET No. 15
Cancelling
Original Revised SHEET No. 15

WESTERN KENTUCKY GAS COMPANY

Availability of Service	2.
Entire Service Area of the Company. (See list of towns - Sheet No. 3)	Сп
· Applicable	 !>
Rate G - 2	

- a) Available on an individually metered service basis to commercial and industrial customers for any use as approved by the Company on a strictly interruptible basis, subject to suitable service being available from existing transmission and/or distribution facilities and when an adequate supply of gas is available to the Company under its purchase contracts with its pipeline supplier.
- b) The supply of gas provided for herein shall be sold primarily on an interruptible basis, however, in certain cases and under certain conditions the contract may include High Priority service to be billed under "General Sales Service Rate G-1" limited to use and volume which, in the Company's judgment, requires and justifies such combination service.
- c) The contract for service under this rate schedule shall include interruptible service or a combination of High Priority service and Interruptible service, however, the Company reserves the right to limit the volume of High Priority service available to any one customer.

3. Delivery Volumes

a) The volume of gas to be sold and purchased under this rate schedule and the related contract shall be established on a daily, monthly and seasonal basis and shall be subject to revision in accordance with the Company's approved curtailment plan.

ISSUED: October 2, 1995

EFFECTIVE: November 1, 1995

(bsued by Authority of an Order of the Public Service Commission in Case No. 1955-010 dated October 20, 1995)

18SUED BY: La Charle Crarell Vice President - Rates & Regulatory Mains

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

P.S.C. NO. 20
Second Revised SHEET No. 15
Cancelling

First Revised SHEET No. 15

WESTERN KENTUCKY GAS COMPANY

Applicable
Finite Service Area of the Company.
(See list of towns - Sheet No. 3)

2. Availability of Service

3

- a) Available on an individually metered service basis to commercial and industrial customers for any use as approved by the Company on a strictly interruptible basis, subject to suitable service being available from the existing transmission and/or distribution facilities and when an adequate supply of gas is available to the Company under its purchase contracts with its pipeline supplier.
- b) The supply of gas provided for herein shall be sold primarily on an interruptible basis, however, in certain cases and under certain conditions the contract may include High Priority service to be hilled under "General Sales Service Rate G-1" limited to use and volume which, in the Company's judgement, requires and justifies such combination service.
- c) The contract for Service under this rate schedule shall include interruptible service or a combination of High Priority service and Interruptible service, however, the Company reserves the right to limit the volume of High Priority service available to any one customer.

3. Delivery Volumes

a) The volume of gas to be sold and purchases under this rate schedule shall be set forth in a wroten contract, specifying a maximum daily interruptible sales service volume and shall be subject to revision in accordance with the Company's approved curtailment plan.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

2.2

First Revised SHEET No. 16 For Enlire Service Area Original SHEET No. 16 P.S.C. No. 20 Cancelling

WESTERN KENTUCKY GAS COMPANY

<u>5</u> High Priority Service
The volume for High Priority service shall be established on a High Priority Daily Contract Demand basis which shall be the maximum quantity the Company is obligated to deliver and which the customer may receive in any one day, subject to other provisions of this rate schedule and the related contract. Interruptible Sales Service Rate G-2

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The volume for Interruptible service shall be established on an Interruptible Daily Contract Demand basis which shall be the maximum quantity the Company is obligated to deliver and which the customer may receive subject to other provisions of this rate schedule and the related contract.

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Revision of Delivery Volumes
The Daily Contract Demand for High Priority service and the Daily Contract
Demand for Interruptible service shall be subject to revision as necessary so as to
coincide with the customer's normal operating conditions and actual load with subject to system capacity and availability of the gas if an increased the Company's contractual obligations with other customers or its suppliers, and consideration given to any anticipated changes in customer's utilization, subject to

4. Net Monthly Rate

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Base Charge: Minimum Charge:

b) Commodity Charge: \$150.00 per delivery point per month.
The Base Charge plus any Transportation Administration Fee and EFM facilities charge.

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The volume of gas used each day up to, but not exceeding the effective High Priority Daily Contract Demand shall be totaled for the month and billed at the "General Firm Sales Service Rate G-1".

GBUSSI October 2, 1995

EFFECTIVE: November 1, 1995

(Issued by Author by of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995)

ISSUED BY Yas () Den Errett Via President - Pales & Regulatory Arialization

Proposed

FOR ENTIRE SERVICE AREA

Second Revised SHEET No. 16 First Revised SHEET No. 16 Cancelling

WESTERN KENTUCKY GAŚ COMPANY

Z this rate schedule and the related contract. deliver and which the customer may receive in any one day, subject to other provisions of Contract Demand basis which shall be the maximum quantity the Company is obligated to The volume for High Priority service shall be established on a High Priority Daily Interruptible Sales Service Rate G-2

c Interruptible Service

deliver and which the customer may receive subject to other provisions of this rate schedule and the related contract. Contract Demand basis which shall be the maximum quantity the Company is obligated to The volume for Interruptible service shall be established on an Interruptible Daily

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Revision of Delivery Volumes
The Daily Contract Demand for High Priority service and the Daily Contract Demand for availability of the gas if an increased volume is involved. obligations with other customers or its suppliers, and subject to system capacity and anticipated changes in customer's utilization, subject to the Company's contractual customer's normal operating conditions and actual load with consideration given to any Interruptible service shall be subject to revision as necessary so as to coincide with the

٠ Net Monthly Rate

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Minimum Charge: Base Charge: \$220.00 per delivery point per month

The Base Charge plus any Transportation Fee facilities charge but EFM

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Distribution Charge:

ligh Priority Service

Daily Contract Demand shall be totaled for the month and billed at the "General Firm Sales Service Rate G-1". The volume of gas used each day up to, but not exceeding the effective High Priority

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

For Entire Service Area
P.S.C. No. 20
First Revised SHEET No. 17
Cancelling
Original SHEET No. 17

WESTERN KENTUCKY GAS COMPANY

	October 2, 1995	SEUED:
3	¹ All gas consumed by the customer (Sales, transportation, and carriage; firm, high load factor, interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.	
	payable on or before the 20th of the following month.	
	4) Any billing for a deficiency under the scasonal minimum bill shall be made within 60 days of the end of the month of the season and shall be due and	
-	 The minimum seasonal bill shall be calculated as the product of 80% of the adjusted seasonal volumes times the rate per Mcf in effect on the last day of the season. 	
	The minimum winter seasonal bill shall apply to the period November 1, through March 31.	
	 The minimum summer seasonal bill shall apply to the period April 1, through October 31. 	
	d) Minimum Bill A minimum scasonal bill shall apply and shall be computed as follows:	_
	c) Gas Cost Adjustment (GCA) Rider	
33	First 1 15,000 Mcf @ \$ 3.1449 per 1,000 cubic feet Over 15,000 Mcf @ 2.9949 per 1,000 cubic feet	
	Interruptible Service Gas used per month in excess of the High Priority Service shall be billed as follows:	
	Interruptible Sales Service Rate G-2	

33

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
Second Revised SHEET No. 17
Cancelling
First Revised SHEET No. 17

WESTERN KENTUCKY GAS COMPANY

	All gas consumed by the customer (Sales, Transportation, and Carriage; firm, high, load factor, interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.
	-
ŝ	f) Gas Research Institute R&D Rider, referenced on Sheet No. 30d.
3	e) Demand Side Management Cost Recovery Mechanism, referenced on Sheet No. 30a.
9	d) Margin Loss Recovery Rider, referenced on Sheet No. 291
ĝ	c) Cins Cost Adjustment (GCA) Rider, referenced on Sheet No. 26.
99	First 15,000 Mcf \$0.5300 per 1,000 cubic feet Over 15,000 Mcf 0.3591 per 1,000 cubic feet
	Cias used per month in excess of the High Priority Service shall be billed as follows:
	Interruptible Service
	Rate G-2
	Interruptible Sales Service

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

ISSUED BY: Jac Ollin Evant via President - Fales & Regulatory Arairs

(Issued by Author by of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995)

For Entire Service Area P.S.C. No. 20 Original SHEET No. 18

Cancelling
P.S.C. No. 19
First Revised SHEET No. 7

WESTERN KENTUCKY GAS COMPANY

Interruptible Sales Service
Rate G-2

3

5) The minimum bill requirement will be adjusted to make allowance for any time that gas was not available, and for any causes due to force majeure, which includes acts of God, strikes, lockouts, civil commotion, riots and fires. Voluntary reductions in a customer's base period volumes for a season will be accepted upon application by the customer no later than 30 days prior to the beginning of the season in which the reduction is desired. The reduction will be eliminated for the following season unless a continuance of the reduction is requested by the customer in writing 30 days before the beginning of the next season.

To the extent that a voluntary reduction for a winter season is continued in the following winter season the reduction will be made permanent for winter seasons.

To the extent that a voluntary reduction for a summer season is continued in the following summer season the reduction will be made permanent for summer seasons.

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5. Standby or Auxiliary Equipment and Fuel

It shall be the responsibility of the customer to provide and maintain such stand—by, auxiliary equipment and fuel, as the customer may, in its discretion, require to protect its fuel requirements and best interest and to assure continuous operation during any period of interruption of gas deliveries.

6. Penalty for Unauthorized Overruns

a) In the event a customer fails in part or in whole to comply with a Company Curtailment Order either as to time or volume of gas used or uses a greater quantity of gas than its daily contract demand or a quantity in excess of any temporary authorization whether a Curtailment Order is in effect or not, the customer shall pay for the unauthorized gas so used at the rate of \$15.00 per Mcf. Billing of this penalty shall be made within 90 days of the date of violation and shall be due and payable within 20 days of billing.

ISSUED: September 4, 1992

EFFECTIVE: September 13, 1990

(Issued by Authority of an Order of the Public Service Commission in Case No. 90-013 dated September 13, 1990)

more on Mill S Lank

Vice President - Rates & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA

P.S.C. NO. 20 First Revised SHEET No. 18 Cancelling

Original SHEET No. 18

WESTERN KENTUCKY GAS COMPANY

Interruptible Sales Service Rate G-2

3 3

5. Standby or Auxiliary Equipment and Fuel

It shall be the responsibility of the customer to provide and maintain such stand-by, auxiliary equipment and fuel, as the customer may, in its discretion, require to protect its fuel requirements and best interest and to assure continuous operation during any period of interruption of gas deliveries.

6. Alternative Fuel Responsive Flex Provision

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Notwithstanding any other provision of this tariff, the Company may, periodically, flex the otherwise applicable rate on a customer specific basis if, a customer presents sufficient reliable and persuastive information to satisfactorily prove to the Company that alternative fuel, usable by the customer's facility, is readily available, in both advantageous price and adequate quantity, to completely or materially displace the gas service that would otherwise be facilitated by this tariff. The customer shall submit the appropriate information by affidavit on a form on file with the Commission and provided by the Company. The Company may require additional information to evaluate the merit of the flex request.

Pursuant to this Section, the Company may flex the otherwise applicable transportation rate to allow the delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component of the customer's otherwise applicable rate.

The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the energy equivalent of the quantity of alternative fuel available to the customer, whichever is less. The Company reserves the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reserves of the represented price and quantity of available alternative fuel.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

For Entire Service Area
P.S.C. No. 20
Original SHEET No. 19
Cancelling
P.S.C. No. 19
First Revised SHEET No. 8

WESTERN KENTUCKY GAS COMPANY

b		
 b) If at the end of any seasonal period a buyer exceeds its Adjusted Seasonal Volumes for that period the Buyer shall pay a penalty as described in Section 33 of the Company's Rules and Regulations. 	Interruptible Sales Service Rate G-2	

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c) The payment of penalty charges shall not be considered as giving any customer the right to take unauthorized volumes of gas nor shall such penalty charges be considered as a substitute for any other remedy available to the Company.

7. Curtailment

- a) The Company shall have the right at any time without liability to the customer to curtail or to discontinue the delivery of gas entirely to the customer for any period of time when such curtailment or discontinuance is necessary to protect the requirements of domestic and commercial customers; to avoid an increased maximum daily demand in the Company's gas purchases; to avoid excessive peak load and demands upon the gas transmission or distribution system; to comply with any restriction or curtailment of any governmental agency having jurisdiction over the Company or its supplier or to comply with any restriction or curtailment as may be imposed by the Company's supplier; to protect and insure the operation of the Company's underground storage system; for any causes due to force majeure (which includes acts of God; strikes, lockouts, civil commotion, riots, epidemics, landslides, lightning, earthquakes, fires, storms, floods, etc.); and for any other necessary or expedient reason at the discretion of the Company.
- b) All curtailments or interruptions shall be in accordance with and subject to the Company's "Curtailment Order" as contained in Section 33 of its Rules and Regulations as filed with and approved by the Public Service Commission.

ISSUED: September 4, 1992

EFFECTIVE: September 13, 1990

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December15, 1999

ISSUED: June 23, 1999

(Issued by Authority of an Order of the Public Service Commission in Case No. 90-013 dated September 13, 1990)

ISSUED BY: MILLY S. KARK

Vice President - Rates & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
First Revised SHEET No. 19

First Revised SHEET No. 19
Cancelling
Original SHEET No. 19

WESTERN KENTUCKY GAS COMPANY

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The payment of penalty charges shall not be considered as giving any customer the right to take unauthorized volumes of gas nor shall such penalty charges be considered as a substitute for any other remedy available to the Company.	In addition to other tariff penalty provisions, the customer shall be responsible for any penalty(s) assessed by the interstate pipeline(s) or suppliers resulting from the customer's faiture to comply with terms of a Company Curtailment Order.	In the event a customer fails in part or in whole to comply with a Company Curtailment Order either as to time or volume of gas used or uses a greater quantity of gas than its allowed volume under terms of the Curtailment Order, the Company may, at its sole discretion, apply a penalty rate of up to \$15.00 per Mcf.	Penalty for Unauthorized Overruns	All curtailments or interruptions shall be in accordance with and subject to the Company's "Curtailment Order" as contained in Section 33 of its Rules and Regulations as filed with and approved by the Public Service Commission and for any causes due to force majeure (which includes acts of God, strikes, lockouts, civil commotion, riots, epidemics, landstides, lightning, earthquakes, fires, storms, floods, etc.); and for any other necessary or expedient reason at the discretion of the Company.		Bute G-2
		2		3	==	

For Entite Service Area P.S.C. No. 20 Original SHEET No. 20 (First Substitute) Cancelling

WESTERN KENTUCKY GAS COMPANY

Special Provisions Interruptible Sales Service Rate G-2 P.S.C. No. 19 First Revised SHEET No. 9

- a) A written contract with a minimum term of one year shall be required.
- ত The Rules and Regulations and Orders of the Public Service Commission and of the Company and the Company's general terms and conditions applicable to industrial and commercial sales, shall apply to this rate schedule and all contracts thereunder.
- No gas delivered under this rate schedule and applicable contract shall be available for resale.
- مِ Late Payment Charge

A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for service rendered. Additional penalty charges shall not be assessed on unpaid penalty charges.

ISSUED: September 4, 1992

EFFECTIVE: September 13, 1990

(Issued by Authority of an Order of the Public Service Commission in Case No. 90-013 dated September 13, 1990)

ISSUED BY:

Muy S. Lovell

Vice President - Rates & Regulatory Affairs

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 15, 1999

ISSUED: June 23, 1999

Proposed

FOR ENTIRE SERVICE AREA

First Revised SHEET No. 20 Cancelling
Original SHEET No. 20 (First Substitute)

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WESTERN KENTUCKY GAS COMPANY

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A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for service rendered. Additional penalty charges shall not be assessed on unpaid penalty charges.	Late	 b) The Rules and Regulations and Orders of the Public Service Commission and of the Company and the Company's general terms and conditions applicable to industrial and commercial sales, shall apply to this rate schedule and all contracts thereunder. c) No gas delivered under this rate schedule and applicable contract shall be made to be a contract shall be made to be made to be a contract shall be made to be a contract shall be made to be a contract shall be made to be ma	a) A written contract with a minimum term of one year shall be required.	Special Provisions	Rate G-2

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WESTERN KENTUCKY GAS COMPANY

Socond Revised SHEET No. 21 First Revised SHEET No. 21 For Entire Service Area P.S.C. No. 20 Cancelling

Large Volume Sales
Rates LVS - 1 (High Priority), LVS - 2 (Low Priority)

Applicable

Entire Service Area of the Company. (See list of towns - Sheet No. 3)

,> Availability of Service

where usage is individually metered at locations where suitable service is available from the existing distribution system and an adequate supply of gas to render service is assured by the supplier(s) of natural gas to the company. Except as provided in the service agreement, LVS service is not available in conjunction with any other tariffed gas Available to any customer (with an expected demand of at least 36,500 Mef per year)

Net Monthly Rate

ع Base Charge:

LVS-1 Service LVS-2 Service Combined Service

13.60 150.00 150.00 per Meter per Meter

ح Simple Margin for LVS-1 Service

Over Next 1 14,700 15,000 Mcf Mcf **@@@** \$ 1.0615 0.5585 0.4085 per Mcf per Mcf per Mcf

c Simple Margin for LVS-2 Service

15,000 15,000 Mcf @ \$ 0.4936 Mcf @ 0.3436 per Mcf Per Mcf

All gas consumed by the customer (Sales, transportation, and carriage; firm, high load factor, interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.

SSUED: October 2, 1995

EFFECTIVE: March 1, 1996

(\$ sued by Author ty of an Order of the Public Service Commission in Case No. 95—010 dated October 20, 1995.)

ISSUED BY: Let (1) Um Circuit Via President - Pates & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

Third Revised SHEET No. 21 Cancelling

Second Revised SHEET No. 21

WESTERN KENTUCKY GAS COMPANY

2. available in conjunction with any other tariffed gas service. distribution system and an adequate supply of gas to render service is assured by the supplier(s) of natural gas to the Company. Except as provided in the service agreement, LVS service is not usage is individually metered at locations where suitable service is available from the existing Available to any customer (with an expected demand of at least 36.500 Mcf per year) where Availability of Service (See list of towns - Sheet No. 3) Entire Service Area of the Company. Applicable Large Volume Sales
Rates LVS-1 (High Priority), LVS-2 (Low Priority)

س Net Monthly Rate

2 Ξ 3 Distribution Charge for I VS-2 Service Base Charge: LVS-1 Service Over Next 1 Distribution Charge for I.VS-1 Service Combined Service 1.VS-2 Service P. PACONIST INVIVINITY I 14,700 Mcf 15,000 Mcf 300 Mcf રં ફે.ફો \$ 20.00 per Meter 220.00 per Meter 220.00 per Meter \$1.1900 per Mcf 0.6590 per Mcf \$0.5300 per Met 0 1591 per Mei 0.4300 per Mel

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3333

333

All gas consumed by the customer (Sales, Transportation, and Carriage; firm, high, load requirement of 15,000 Met has been achieved factor, interruptible) will be considered for the purpose of determining whether the volume

ISSUED: June 23, 1909

EFFECTIVE: December15, 1999

ISSUED BY: William J. Senter

First Revised SHEET No. 22
Cancelling For Entire Service Area P.S.C. No. 20 Original SHEET No. 22

WESTERN KENTUCKY GAS COMPANY

 a) The Non-Commodity Components (Sheet No. 6) as calculated in the Company's Gas Cost Adjustment (GCA) filing. 	(IIIgh Filoniy), LVS-2 (Low Priority)	Rains I VS 1 7 June Nolume Sales
the Company		
w.	11.	

c The Weighted Average Commodity Gas Cost is based on current purchase costs including all related variable delivery costs for the billing period for which the gas

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8 The True-up Adjustment shall be customer account specific and shall include all prior period adjustments known at time of billing. Notice of the Weighted Average Commodity Gas Cost and True-up Adjustment will be filed with the Commission prior to billing.

Net Monthly Bill

The Net Monthly Bill shall be equal to the sum of the Base Charge, the High Load Factor demand charge, the Simple Margin, the Non-Commodity Component, the Weighted Average Commodity Gas Cost and the True-up Adjustment.

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'n Minimum Monthly Bill

a) The Base Charge and High Load Factor demand charge.

Ξ

- b) In addition to the Base Charge, customers assigned seasonal volumes under the Company's Curtailment Plan will be billed a minimum seasonal charge equal to 80% of their Adjusted Seasonal Volumes times the following:

- Last step of applicable Simple Margin,
 Non Commodity Components and
 Weighted Average Commodity Gas Cost in effect at the time the minimum bill is

ISSUED: October 2, 1995

EFFECTIVE: November 1, 1995

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 15, 1999

ISSUED: June 23, 1999

, is sued by Author by of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995)

ISSUED BY: Yet () Man Evand Trice President - Pales & Regulatory Ariairs

Proposed

FOR ENTIRE SERVICE AREA

Second Revised SHEET No. 22 First Revised SHEET No. 22 Cancelling

WESTERN KENTUCKY GAS COMPANY

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 gh Load Factor demand charge, if applicable.	The Net Monthly Bill shall be equal to the sum of the Base Charge, the High Load Factor demand charge, the Distribution Charge, the Non-Commodity Component, the Weighted Average Commodity Gas Cost and the True-Up Adjustment. Minimum Manathy Bill	Net Monthly Bill	Margin Loss Recovery Rider, referenced on Sheet No. 291.	Notice of the Weighted Average Commodity Gas Cost and True-Up Adjustment will be filed with the Commission prior to billing.	The True-Up Adjustment shall be customer account specific and shall include all prior period adjustments known at time of billing.	The Weighted Average Commodity Gas Cost is based on current purchase costs including all related variable delivery costs for the billing period for which the gas was delivered.	The Non-Commodity Components (Sheet No. 6) as calculated in the Company's Gas Cost Adjustment (GCA) filing.	Hates LVS-1 (High Priority), LVS-2 (Low Priority)
(T.D)		Э	3					

For Enline Service Area P.S.C. No. 20 Original SHEET No. 23

WESTERN KENTUCKY GAS COMPANY

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c) The minimum bill requirements will be adjusted to make allowance for any time that gas was not available, and for any causes due to force majeure, which includes acts of God, strikes, lockouts, civil commotion, riots and fires. Voluntary reductions in a customer's base period volumes for a season will be accepted upon application by the customer no later than 30 days prior to the beginning of the season in which the reduction is desired. The reduction will be eliminated for the following season unless a continuance of the reduction is requested by the customer in writing 30 days before the beginning of the next season.

To the extent that a voluntary reduction for a winter period is continued in the following winter period the reduction will be made permanent for winter periods.

To the extent that a voluntary reduction for a summer period is continued in the following summer period the reduction will be made permanent for summer periods.

6. Standby or Auxiliary Equipment and Fuel

It shall be the responsibility of the customer to provide and maintain such stand—by, auxiliary equipment and fuel, as the customer may, in its discretion, require to protect its fuel requirements and best interest and to assure continuous operation during any period of interruption of gas deliveries.

Alternative Fuel Responsive Flex Provision (LVS-2 Service Only)

Notwithstanding any other provision of this tariff, the Company may, periodically, flex the otherwise applicable rate on a customer specific basis if, a customer presents sufficient reliable and persuasive information to satisfactorily prove to the Company that alternative fuel, usable by the customer's facility, is readily available, in both advantageous price and adequate quantity, to completely or materially displace the gas service that would otherwise be facilitated by this tariff. The customer shall submit the appropriate information by affidavit on a form on file with the Commission and provided by the Company. The Company may require additional information to evaluate the merit of the flex request.

ISSUED: March 29, 1993

EFFECTIVE: December 22, 1993

(Issued by Authority of an Order of the Public Service Commission in Case No. 92 - 558 dated December 22, 1993.)

ISSUED BY: May S. LAVELL Vice President - Raise & Regulatory Main

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

First Revised SHEET No. 23
Cancelling
Original SHEET No. 23

WESTERN KENTUCKY GAS COMPANY

Rates LVS-1 (High Priority), LVS-2 (Low Priority)

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6. Standby or Auxiliary Equipment and Fuel

It shall be the responsibility of the customer to provide and maintain such stand-by, auxiliary equipment and fuel, as the customer may, in its discretion, require to protect its fuel requirements and best interest and to assure continuous operation during any period of interruption of gas deliveries.

7. Alternative Fuel Responsive Flex Provision (LVS-2 Service Only)

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Notwithstanding any other provision of this tariff, the Company may, periodically, flex the otherwise applicable distribution charge on a customer specific basis if, a customer presents sufficient reliable and persuasive information to satisfactorily prove to the Company that alternative fuel, usable by customer's facility, is readily available, in both advantageous price and adequate quantity, to completely or materially displace the gas service that would otherwise be facilitated by this turiff. The customer shall submit the appropriate information by affidavit on a form on file with the Commission and provided by the Company. The Company may require additional information to evaluate the merit of the flex request.

Pursuant to this Section, the Company may flex the applicable Distribution Charge to allow the delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component and weighted average commodity gas cost of the customer's otherwise applicable rate.

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The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the energy equivalent of the quantity of alternative fuel available to the customer, whichever is less. The Company reserves the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of the represented price and quantity of available alternative fuel.

ISSUED: http://23, 1999

ISSUED BY: William J. Senter

EFFECTIVE: December 15, 1999

For Entire Service Area
P.S.C. No. 20
Original SHEET No. 24

WESTERN KENTUCKY GAS COMPANY

Large Volume Sales
Rates LVS-1 (High Priority), LVS-2 (Low Priority)

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Pursuant to this Section, the Company may flex the otherwise applicable rate to allow the delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component and weighted average commodity gas cost of the customer's otherwise applicable rate.

The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the energy equivalent of the quantity of alternative fuel available to the customer, whichever is less. The Company reserves the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of the represented price and quantity of available alternative fuel.

8. Service Agreement

The Company will require a written contract for a minimum term of twelve months. Unless waived, the term of any such contract will begin on either November 1st or April 1st with a minimum of sixty (60) day prior notice by the customer. This contract shall include provisions for load limitations and for curtailment or interruptions as necessary, at the discretion of the Company, to prevent the load adversely affecting service of equal or higher priority customers in the area.

A customer with an unexpired contract for other services may subscribe to LVS service by contract amendment provided the contract, as amended, has a remaining term of at least twelve months.

The volume of gas to be sold and purchased under this rate schedule and the related contract shall be established on a daily, monthly and seasonal basis. The priority of contract volumes shall be subject to revision in accordance with the Company's approved curtailment plan.

The contract volumes (or service mix) shall be subject to revision by the Company as appropriate so as to coincide with the customer's normal operating conditions and actual load with consideration given to any reasonably anticipated changes in customer's utilization, subject to the Company's contractual obligations with other customers or its suppliers, and subject to system capacity and availability of the gas if an increased volume is involved.

ISSUED: March 29, 1993

EFFECTIVE: December 22, 1993

(saud by Authority of an Order of the Public Service Commission in Case No. 92-558 dated December 22, 1993.)

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Vice President - Rates & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

First Revised SHEET No. 24
Cancelling
Original SHEET No. 24

WESTERN KENTUCKY GAS COMPANY

Large Volume Sales

Rates LVS-1 (High Priority), LVS-2 (Low Priority)

Curtailment

All curtailments or interruptions shall be in accordance with and subject to the Company's "Curtailment Order" as contained in Section 33 of its Rules and Regulations as filed with and

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9. Penalty for Unauthorized Overruns

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discretion of the Company.

includes acts of God, strikes, lockouts, civil commotion, riots, epidemics, landslides, lightning, earthquakes, fires, storms, floods, etc.); and for any other necessary or expedient reason at the

approved by the Public Service Commission and for any causes due to force majeure (which

- a) In the event a customer fails in part or in whole to comply with a Company Curtailment Order either as to time or volume of gas used or uses a greater quantity of gas than its allowed volume under terms of the Curtailment Order, the Company may, at its sole discretion, apply a penalty rate of up to \$15.00 per Mcf.
- b) In addition to other tariff penalty provisions, the customer shall be responsible for any penalty(s) assessed by the interstate pipeline(s) or suppliers resulting from the customer's failure to comply with terms of a Company Curtailment Order.
- c) The payment of penalty charges shall not be considered as giving any customer the right to take unauthorized volumes of gas nor shall such penalty charges be considered as a substitute for any other remedy available to the Company.

10. Service Agreement

The Company will require a written contract for a minimum term of twelve months. This contract shall include provisions for load limitations and for curtailment or interruptions as necessary, at the discretion of the Company, to prevent the load adversely affecting service of equal of higher priority customers in the area.

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A customer with an unexpired contract for other services may subscribe to LVS service by contract amendment provided the contract, as amended, has a remaining term of at least twelve months.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J Senter

For Entire Service Area P.S.C. No. 20 Original SHEET No. 25

WESTERN KENTUCKY GAS COMPANY

	9, 1993 EFFECTIVE: December 22, 1993	18SUED: March 29, 1993	⊆
	Service furnished under this schedule and applicable contracts are subject to the Company's Rules and Regulations and to all applicable rate and rider schedules.	Service for Company	
	Rules and Regulations	Rules an	Ξ
	When service under this schedule is discontinued, the customer is responsible for (or entitled to) an exit fee (or refund) equal to the lagging true—up adjustments related to the customer's service period.	When screntified to the custor	
		10. Exit Fee	•
	A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for service rendered. Additional penalty charges shall not be assessed on unpaid penalty charges.	A penalty shown on rendered rendered.	
	Late Payment Charge	Late Pay	
3	? (Low Priority)		
	Large Volume Sales		

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

First Revised SHEET No. 25 Cancelling

Original SHEET No. 25

WESTFIEN KI NTUCKY GAS COMPANY

# #	The volume of gas to be sold and purchased under this rate schedule and the related contract shall be established on a daily, monthly and seasonal basis. The priority of contract volumes shall be subject to revision in accordance with the Company's approved curtailment plan.	Rates LVS-1 (High Priority), LVS-2 (Low Priority)	Large Volume Sales
5 7) (1)		i

system capacity and availability of the gas if an increased volume is involved. with consideration give to any reasonably anticipated changes in customer's utilization, subject to the Company's contractual obligations with other customers or its suppliers, and subject to appropriate so as to coincide with the customer's normal operating conditions and actual load The contract volumes (or service mix) shall be subject to revision by the Company as

Late Payment Charge

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charges shall not be assessed on unpaid penalty charges. A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for service rendered. Additional penalty

12. Exit Fee

When service under this schedule is discontinued, the customer is responsible for (or entitled to) an exit fee (or refund) equal to the lagging true-up adjustments related to the customer's service period.

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Ξ Rules and Regulations

Service furnished under this schedule and applicable contracts are subject to the Company's Rules and Regulations and to applicable rate and rider schedules.

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ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

ISSUED BY: May S. LOVELL

(Issued by Authority of an Order of the Public Service Commission in Case No. 92-558 dated December 22, 1993.)

Vice President - Rates & Regulatory Affairs

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20 Original Sheet No. 26

WESTERN KENTUCKY GAS COMPANY

ISSUED: November 19, 1998		
EFFECTIVE: December 20 1000	Reserved for Future Use	

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20 First Revised SHEET No. 26

Original SHEET No. 26 Cancelling

WESTERN KENTUCKY GAS COMPANY

Wenther Normalization Adjustment Rider Applicable to Rate G-1 Sales Service, excluding industrial class only. Applicable **VNA**

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The distribution charge per Mcf for gas service as set forth in G-1 Sales Service shall be adjusted by an amount hereinunder described as the Weather Normalization Adjustment (WNA). The WNA shall be applicable to Rate G-1 Sales Service, excluding Industrial Sales Service.

For a five year period commencing on November 1, 2000, the WNA shall apply to all residential, commercial and public authority bills based on meters read during the months of November through April. The WNA shall increase or decrease accordingly by month. The WNA will not be hilled to reflect meters read during the months of May through October. Customer base loads and heating sensitivity factors will be determined by class and computed annually.

Computation of Weather Normalization Adjustment
The WNA shall be computed using the following formula:

(HSF, (NDD - ADD))

(BL₄ + (HSF₁ × ADD))

¥N∧,

Where:

more than one billing classification any rate schedule or billing classification within a rate schedule that contains

N'N' classification expressed as a rate per Mcf Weather Normalization Adjustment Factor for the ith rate schedule or

ES: weighted average rate (distribution charge) of temperature sensitive sales for the ith schedule or classification

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UUU normal billing cycle heating degree days heat sensitive factor for the ith schedule or classification

<u>}</u>

base load for the ith schedule or classification actual billing cycle heating degree days

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 20, 1998

For Entire Service Area
P.S.C. No. 20
P.S.C. No. 27
First Revised SHEET No. 27
Cancelling

WESTERN KENTUCKY GAS COMPANY

Original SHEET No. 27

Gas Cost Adjustment
Rider GCA

Applicable

Gas Tariffs in effect for the entire Service Area of the Company as designated in the particular tariff.

Gas Cost Adjustment (GCA)

The Company shall file a Monthly Report with the Commission which shall contain an updated Gas Cost Adjustment (GCA) at least thirty (30) days prior to the beginning of each month. The GCA shall become effective for meter readings on and after the first day of the month.

3. Determination of GCA

The monthly amount computed under each of the rate schedules to which this GCA is applicable shall be increased or decreased at a rate per Mcf calculated for each billing month in accordance with the following formula as applicable to each rate class:

$$GCA = (EGC - BCOG) + CF + RF$$

where.

EGC- is the weighted average Expected Gas Cost per Mcf of gas supply which is reasonably expected to be experienced during the month the GCA will be applied for billings.

ISSUED: March 29, 1993

EFFECTIVE: December 22, 1993

(Issued by Authority of an Order of the Public Service Commission in Case No. 92-558 dated December 22, 1993.)

ISSUED BY: May S. LAVELL Vice President - Raise & Regulatory Affaire

Proposed

FOR ENTIRE SERVICE AREA

Second Revised SHEET No. 27
Cancelling
First Revised SHEET No. 27

WESTERN KENTUCKY GAS COMPANY

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Gas Cost Adjustment Rider GCA

1. Applicable

Gas Tariffs in effect for the entire Service Area of the Company as designated in the particular tariff.

2. Gas Cost Adjustment (GCA)

The Company shall file a Quarterly Report with the Commission which shall contain an updated Gas Cost Adjustment (GCA) at least thirty (30) days prior to the beginning of each quarter. The quarterly GCA shall become effective in the months of February, May. August, and November. The GCA shall become effective for meter readings on and after the first day of the quarter. The Company may make out of time filings when warranted.

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3. Determination of GCA

The amount computed under each of the rate schedules to which this GCA is applicable shall be increased or decreased at a rate per Mcf calculated for each billing quarter in accordance with the following formula as applicable to each rate class:

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GCA = EGC + CF + RF

Where:

EGC – is the weighted average Expected Gas Cost per Mcf of gas supply which is reasonably expected to be experienced during the quarter the GCA will be applied for billings.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

WESTERN KENTUCKY GAS COMPANY

Second Revised SHEET No. 28 First Revised SHEET No. 28 For Entire Service Area P.S.C. No. 20 Cancelling

16SUED BY: July Was President - Rates & Regulatory Mairs , a sued by Authorty of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995.] GBUSS! BCOG- is the Base Cost of Gas per 1,000 cubic feet (Mcf): October 2, 1995 رى 1) \$ 3.4331 for General Sales Service (G-1) œ ৬ 9 S ٩ Less ယ 2 EGC is composed of the following: \$ 2.6513 for Interruptible Sales Service (G-2) demand charges. Projected recovery of non-commodity costs from High Load Factor (HLF) The cost of Company-use volumes Projected recovery of non-commodity costs and Lost and Unaccounted for costs from transportation transactions. and LVS-2 transactions. Projected recovery of non-commodity and commodity costs from LVS-1 The cost of gas purchases expected to be injected into underground Expected non-commodity costs including pipeline demand charges, gas supplier reservation charges, and FERC authorized charges (i.e., take-or-pay, transition costs, etc.) billed to the Company on a non-commodity basis. Expected commodity costs of all current purchases at reasonably expected prices, including all related variable delivery costs and FERC authorized charges (i.e., lake-or-pay, transition costs, etc.) billed to the Company on The cost of other gas sources for system supply (no-notice supply, Company storage withdrawals, etc.). Gas Cost Adjustment Rider GCA EFFECTIVE: November 1, 1995 3 3 3 Ξ

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20 Third Revised SHEET No. 28 Cancelling

Second Revised SHEET No. 28

WESTERN KENTUCKY GAS COMPANY

1) Expected commodity costs of all current purchases at reasonably expected prices, EGC is composed of the following: Gas Cost Adjustment Rider GCA

- 7 Expected non-commodity costs including pipeline demand charges, gas supplier or-pay, transition costs, etc.) billed to the Company on a commodity basis. including all related variable delivery costs and FERC authorized charges (i.e., take-
- 3) The cost of other gas sources for system supply (no-notice supply, Company storage, etc.) billed to the Company on a non-commodity basis reservation charges, and FERC authorized charges (i.e., take-or-pay, transition costs, withdrawals, etc.).
- 58.57
- ځ The cost of gas purchases expected to be injected into underground storage.
- ح. Projected recovery of non-commodity costs and Lost and Unaccounted for from transportation transactions. . costs
- 6) Projected recovery of non-commodity and commodity costs from LVS-1 and LVS-2
- צ The cost of Company-use volumes
- 8) Projected recovery of non-commodity costs from High Load Factor (HLF) demand charges

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

3

ISSUED BY: William J. Senter

WESTERN KENTUCKY GAS COMPANY

For Entire Service Area
P.S.C. No. 20
Second Revised SHEET No. 29
Cancelling
First Revised SHEET No. 29

Gas Cost Adjustment Rider GCA

is the Correction Factor per Mcf which compensates for the difference between the expected gas cost and the actual gas cost for prior periods.

CF-

The Company shall file an updated Correction Factor (CF) in its March and September monthly GCA filings, to become effective in April and October, respectively. The March filing shall update the CF for the six months ended December period while the September filing shall update the CF for the six months ended June period.

RF- is the sum of any Refund Factors filed in the current and eleven preceding monthly filings. The current Refund Factor reflects refunds received from dividing the uring the reporting period. The refund factor will be determined by the monthly filing less transported volumes. After a refund factor has remained in effect for twelve months, the difference in the amount received and the amount The refund account will be operated independently of the CF and only added as a unusual refunds, the Company may apply to the Commission for the right to depart from the refund procedure herein set forth.

At a rate equal to the average of the "3-Month Commercial Paper Rates" for the immediately preceding 12-month period less 1/2 of 1% to cover the costs of refunding as stated in the KPSC Order from Case No. 7157-KK. These monthly rates are reported in both the Federal Reserve Bulletin and the Federal Reserve Statistical Release.

4. High Load Factor (HLF) Option

Customers with daily contract demands for firm service of 240 Mcf or greater may elect to contract for High Load Factor (HLF) service and will be applicable to G-1, LVS-1, and T-2/G-1 services.

3

The HLF option provides for billing of the non—commodity costs in the EGC applicable only to firm service on the basis of daily contract demand rather than on a commodity basis.

188UED: October 2, 1995

EFFECTIVE: November 1, 1995

assed by Authority of an Order of the Public Service Commission in Case No. 95—0 to dated October 20, 1995.)

18SUED BY: Jun Charlet Vice President - Raise & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA P.S.C. NO. 20

Second Revised SHEET No. 29
Cancelling
First Revised SHEET No. 29

WESTERN KENTUCKY GAS COMPANY

The Company shall file an updated Correction Factor (CF) in its April and October GCA	('F- is the Correction Factor per Mcf which compensates for the difference between the expected gas cost and the actual gas cost for prior periods.	Riter GCA
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'llings, to become effective in May and November respectively. The April filing shall update the CF for the six months ended January while the October filing shall update the CF for the six months ended July. ¹

RF- is the sum of any Refund Factors filed in the current and three preceding quarterly filings. The current Refund Factor reflects refunds received from suppliers during the reporting period. The Refund Factor will be determined by dividing the refunds received plus estimated interest, by the annual sales used in the quarterly filing less transported volumes. After a refund factor has remained in effect for twelve months, the difference in the annount received and the amount refunded plus the accrued interest, will be rolled into the next refund calculation. The refund account will be operated independently of the CF and only added as a component to the GCA in order to obtain a net GCA. In the event of any large or unusual refunds, the Company may apply to the Commission for the right to depart from the refund procedure herein set forth.

3

The April GCA filing effective May 2000 shall update the CF for the seven months ended (N) January 2000 to account for the change in methodology ordered in Case No. 99-070.

At a rate equal to the average of the "3-Month Commercial Paper Rates" for the immediately preceding 12-month period less ½ or 1% to cover the costs of refunding as stated in the KPSC Order from Case No. 7157-KK. These monthly rates are reported in both the Federal Reserve Bulletin and the Federal Reserve Statistical Release.

4. High Load Factor (HLF) Option

Customer with daily contract demands for firm service of 240 Mcf or greater may elect to contract for High Load Factor (HLF) service and will be applicable to G-1, LVS-1, and T-2/G-1 services.

Э

The HLP option provides for billing of the non-commodity costs in the EGC applicable only to firm service on the basis of daily contract demand rather than on a commodity basis.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

(Assued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995).

ISSUED BY: William J. Senter

FOR ENTIRE SERVICE AREA Original SHEET No. 29L P.S.C. NO. 20

WESTERN KENTUCKY GAS COMPANY

Margin Loss Recovery Rider WILK

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Deres that amount of	Recovery Rider is	Applicable to
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Applicable

customer's by pass of the Company's system, (2) special contracts approved by the Public Service Commission of Kentucky, or (3) a losses that result from (1) discounts pursuant to the Alternate Fuel Responsive Flex Provision. intended to authorize the Company to recover 50% of distribution charge If Sales Service Rates G-1, G-2, LVS-1 and LVS-2. This Margin Loss

Calculation of the Margin Loss Recovery Factor

The Margin Loss Recovery Factor will be calculated in accordance with the following formula:

 $MLR = (Ml_A + Ml_A + Ml_b) \times .5$

MLR is the Margin Loss Recovery Factor

ML_t is the sum of discounts pursuant to the Alternate Fuel Responsive Flex Provision, calculated by multiplying the discount below the customer's otherwise applicable distribution charge times the volumes delivered under the flex provision.

Case 99-070, calculated by multiplying the discount below the customer's otherwise applicable distribution charge times the customer's volumes in the test year for Case 99-070 or the customer's current annual volumes (whichever is less). ML, is the sum of discounts pursuant to special contracts implemented subsequent to

system subsequent to Case 99-070, equaling the total margin attributable to the customer ML, is the sum of margin losses associated with customer bypass of the Company's during the test year for Case 99-070.

S is the expected sales volumes as used in the Correcting Factor of the Gas Cost Adjustment Rider

Filing with the Public Service Commission of Kentucky

The MLR shall be filed every January and July, to become effective in February and August, respectively. The February filing shall update the MLR for the six months ended November period while the August filing shall update the MLR for the six months ended May period.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
Original SHEET No. 30A

WESTERN KENTUCKY GAS COMPANY

Demand-Side Management Cost Recovery Mechanism
DSM

Applicable

Applicable to Rate G-1 Sales Service, residential class only.

The Distribution Charge under Residential Rate G-1 Sales Service, shall be increased or decreased for three annual periods beginning January 2000 by the DSM Cost Recovery Component (DSMRC) at a rate per Mcf in accordance with the following formula:

DSMRC = DCRC + DBA

Where:

DCRC = DSM Cost Recovery-Current. The DCRC shall include all projected costs for the next twelve-month period. These costs shall be limited to expected payments to program implementation contractors over that period, as well as any costs incurred by or on behalf of the DSM collaborative process. These costs would be divided by the expected Mcf sales for the upcoming twelve-month period to determine the DCRC.

ISSUED: June 23, 1999

ISSUED BY: William J. Senter

EFFECTIVE: December 15, 1999

FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Original SHEET No. 30B

WESTERN KENTUCKY GAS COMPANY

Demand-Side Management Cost Recovery Mechanism MSG

3

DI3A = DSM Balance Adjustment. The DBA shall be calculated on a calendar year basis and be used to reconcile the difference between the amount of revenues actually billed through the DCRC and previous applications of the DBA, and the revenues which should have been billed.

period. The DBA for the upcoming twelve-month period shall be calculated as the sum of the balance adjustments for the DCRC and DBA. For the DCRC, the balance adjustment shall be the difference between the amount billed in a twelve-month period from the application of the DCRC unit charge and the actual cost of the DSM Program during the same twelve-month

amount established for the same twelve-month period. For the DBA, the balance adjustment shall be the difference between the amount billed in a twelve-month period from the application of the DBA unit charge and the balance adjustment

The halance adjustment amounts calculated will include interest to be calculated at a rate equal to the average of "3-month Commercial Paper Rate" for the immediately preceding twelve-month period. The halance adjustments plus interest shall be divided by the expected Mcf sales for the upcoming twelve-month period to determine the DBA.

cost of the DSM Program over the twelve-month period. filing shalt include detailed calculations of the DCRC and the DBA, as well as data on the total The Company will file modifications to the DSMRC on an annual basis at least two months prior to the beginning of the effective upcoming twelve-month period for billing. This annual

ISSUED: June 23, 1999

ISSUED BY: William J. Senter

EFFECTIVE: December 15, 1999

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FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Original SHEET No. 30C

WESTERN KENTICKY GAS COMPANY

	٠.		•	 ing Pennangan	DSMRC Residential Rate (i-)	DSM Halance Adjustment.	DSM Cost Recovery Current:	DSM Cost Recovery Component (DSMRC):	NXI NXI WALING TO BE A COLUMN TO SERVICE TO
			#1·m	-	\$0.0155 per Mcf	\$0,0000 per Mef	\$0.0155 per Mcf		N RECOVERY MECHANISM
				 					(X)

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 15, 1999

ISSUED: June 23, 1999

FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Original SHEET No. 30D

WESTERN KENTUCKY GAS COMPANY

Gas Research Institute R & D Rider

GRI R & D Unit Charge

3

other than Rate T-3 and T-4 Carriage Service This rider applies to the distribution charge applicable to all gas transported by the Company

GRI R&D Unit Charge:

the transition schedule outlined in the pipelines' tariff. of contribution per Mcf as of December 31, 1998. The Unit Charge will be billed according to The intent of the Gas Research Institute R&D Unit Charge is to maintain the Company's level

Rate Per Mcf

GRI R&D Unit Charge

\$0.0004

Note 1: The GRI R&D Unit Charge is a weighted average of the rates under the pipelines' transition schedules and applicable annual volumes.

Waiver Provision:

or rate schedules at any time by the Company by filing notice with the Commission. Any such waiver shall not increase the GRI R&D Unit Charge to the remaining classifications of service or rate schedules without Commission approval. The GRI R&D Unit Charge may be reduced or waived for one or more classifications of service

Remittance of Funds:

All funds collected under this rider will be remitted to Gas Research Institute on a monthly basis. The amounts so remitted shall be reported to the Commission annually.

Reports to the Commission:

and development will be filed with the Commission annually. A statement setting forth the manner in which the funds remitted have been invested in research

Termination of this Rider:

Participation in the GRI R&D funding program is voluntary on the part of the Company. This rider may be terminated at any time by the Company by filing a notice of recision with the Commission.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

WESTERN KENTUCKY GAS COMPANY

Second Revised SHEET No. 34 First Revised SHEET No. 34 For Enlire Service Area P.S.C. No. 20 Cancelling

General Transportation Service Rate T-2

Applicable

Entire service area of the Company to any customer receiving service under the General Sales Service (G-1) and/or Interruptible Sales Service (G-2).

Ņ Availability of Service

Available to any customer with an expected demand of at least 9,000 Mcf per year, on an individual service at the same premise, who has purchased its own supply of natural gas and require transportation by the Company to the customer's facilities subject to suitable service being available from existing facilities.

Net Monthly Rate

In addition to any and all charges assessed by other parties, there will be applied:

- a) Transportation Administration Fce -\$45.00 per customer per month
- b) Simple Margin for High Priority Service

300 14,700 15,000 M M M 999 \$1.0615 0.5585 0.4085 per Mcf per Mcf

Next 1

c Simple Margin for Low Priority Service

First 1 15,000 Mcf 15,000 Mcf

88 \$0.4936 0.3436 per Mcf

- ڡ Applicable Non-Commodity Components (Sheet No. 6) as calculated in the Company's Gas Cost Adjustment (GCA) filing.
- c Electronic Flow Measurement ("EFM") facilities charge, if applicable (Sheet No. 51).

All gas consumed by the customer (Sales, transportation, and carriage; firm, high load factor, interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.

c

Adjustment (GCA) filing.

d) Applicable Non-Commodity Components (Sheet No. 6) as calculated in the Company's Gas Cost

Electronic Flow Measurement ("EFM") facilities charge, if applicable (Sheet No. 51).

All gas consumed by the customer (Sales, transportation, and carriage; firm, high load factor, interruptible) will be considered for the purpose of determining whether the volume requirement

ISSUED: October 2, 1995

EFFECTIVE: March 1, 1996

ISSUED BY , issued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995.)

Ollun Evrutt Vice President - Pales & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA

Second Revised Sheet No. 34 Third Revised Sheet No. 34 Cancelling

WESTERN KENTÚCKY GAS COMPANY

æ		per Mcf	per	0.3591	(9)	, Mcf	15,000	Ę	Over	
3	_	МcГ	ρç	\$ 0.5300	a	Mcf.	15,000	x	First	
					ly Service	ow Prhori	arge for l	Distribution Charge for Low Prhority Service	င	
3		Μcſ	per	0.4300	a	Mcf	15,000 Mcf	cr	Over	
3		Mcſ	per	0.6590	(9	Mcf	14,700	×	Next	
33		Mcf	per	\$ 1.1900	(8)	Mcf	300	. <u>*</u> .	First	
i					ily Service	ligh Prior	narge for I	Distribution Charge for High Priority Service	9	
3		month	er per	per custom	:- \$50.00 ₁	ration Fee	Administ	Transportation Administration Fee - \$50.00 per customer per month	۳	
	applied:	vill be	here 1	er parties, t	ssed by oth	irges asse:	and all chr	In addition to any and all charges assessed by other parties, there will be applied:	Ξ	
							ត	Net Monthly Rate	Z	س
	Available to any customer with an expected consumption of at least 9,000 Mcf per year, on an individual service at the same premise, who has purchased its own supply of natural gas and require transportation by the Company to the customer's facilities subject to suitable service being available from existing facilities.	at Ica awa su ect to	on of d its o s subj	consumptic s purchased 's facilities	expected se, who has a customer	with an me premis any to th	customer at the sar the Compities.	Available to any cust individual service at the transportation by the from existing facilities.	ā ā ē }	
Э							ervice	Availability of Service	 ≥	
	Entire service area of the Company to any customer receiving service under the General Sales Service (G-1) and/or Interruptible Sales Service (G-2).	ervice :	ing s	ymer receiv	o any custo :c (G-2).	ompany to des Servic	a of the Cruptible Sa	Entire service area of the Company to any cu (G-1) and/or Interruptible Sales Service (G-2).	ດ ຫຼ	
								Applicable	<u></u> ≥	-
3		vice	n Ser	Rate T-2	General Transportation Service Rate T-2	G				$\cdot \top \top$
										٦

ISSUED: June 23, 1999

of 15,000 Mcf has been achieved.

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

WESTERN KENTUCKY GAS COMPANY

For Entire Service Area
P.S.C. No. 20
Second Revised SHEET No. 35
Cancelling
First Revised SHEET No. 35

General Transportation Service
Rate T-2

4. Net Monthly Bill

The Net Monthly Bill, for T-2 Service, shall be equal to the sum of the Transportation Administration Fee and the appropriate Gross Margin (Simple margin plus Non-commodity component) applied to the customer's transported volumes and any applicable Electronic Flow Measurement ("EFM") facilities charges (see Subsection 7 "Special Provisions" of this tariff). The customer will also be billed for purchases and the applicable Base Charge and High Load Factor (HLF) demand charge under Rates G-1 and G-2.

Ξ

5. Nominated Volume

Definition: "Nominated Volume" or "Nomination" - The level of daily volume in Mcf as requested by the customer to be transported and delivered by the Company. Such volume nominated by the Customer shall include an allowance for the Company's System Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6. The volumes delivered by the Customer to the Company for redelivery to the Customer's facilities will be reduced to cover the related system Lost and Unaccounted gas quantities.

Such nomination request shall be made by the customer to the Company on a periodic basis prior to the nomination deadline of the respective interstate transporter. Such nomination may be adjusted prospectively from time to time during the billing period as may become necessary. However, the Company retains the right to limit the number of nomination adjustments during the billing period.

ISSUED: October 2, 1995

EFFECTIVE: November 1, 1995

esued by Authority of an Oider of the Public Service Commission in Case No. 95-010 dated October 20, 1995.)

ISSUED BY Jac (Mlan Zarva) 1 Vice President - Pales & Regulatory Atlains

Proposed

FOR ENTIRE SERVICE AREA P.S.C. NO. 20

Third Revised Sheet No. 35
Cancelling
Second Revised Sheet No. 35

WESTERN KENTUCKY ĠAS COMPANY

4. Net Monthly Bill
The Net Monthly Bill, for T-2 Service, shall be equal to the sum of the Transportation Administration Fee and the appropriate Transportation Charge (Distribution Charge plus Non-Electronic Flow Mensurement ("EFM") facilities charges (see Subsection 7 "Special Provisions" of this tariff). The customer will also be billed for purchases and the applicable Base Charge and High Load Factor (HLF) demand charge under Rates G-1 and G-2.

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5. Nominated Volume

Ξ

Definition: "Nominated Volume" or "Nomination" -- The Level of daily volume in Mcf as requested by the customer to be transported and delivered by the Company. Such volume nominated by the Customer shall include an allowance for the Company's system Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6. The volumes delivered by the Customer to the Company for redelivery to the Customer's facilities will be reduced to cover the related system Lost and Unaccounted gas quantities.

Such nomination request shall be made by the customer to the Company on a periodic basis prior to the nomination deadline of the respective interstate transporter. Such nomination may be adjusted prospectively from time to time during the billing period as may become necessary. However, the Company retains the right to limit the number of nomination adjustments during the billing period.

ISSUED: June 24, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

WESTERN KENTUCKY GAS COMPANY

Second Revised SHEET No. 36 For Emire Service Area P.S.C. No. 20 Cancelling

First Revised SHEET No. 36

General Transportation Service
Rate 1-2

೨ equipment is not required for customers whose contractual requirements with the Company are less than 300 MCF/Day. Customers required to install EFM may cleet the optional monthly EFM facilities charge (Sheet No.51). It will be the responsibility of the customer to pay all costs for additional facilities and/or equipment which will be required as a result of receiving transportation under this Transportation Tariff Rate (additional facilities may be required to allow support services related to the EFM equipment. Provided, however, scryice. The customer is responsible for providing the electric and communication billing period). Electronic flow measurement ("EFM") equipment is required to be for changing from weekly or monthly meter readings to a daily meter record for the

Terms and Conditions

- æ Specific details relating to volume, delivery point and similar matters shall be covered by a separate written contract or amendment with the customer.
- ٣ Gas transported under this Transportation Tariff Rate is subject to the provisions of the Company's curtailment order
- ೦ The Company will not be obligated to deliver a total supply of gas to the customer in excess of the customer's maximum contracted volumes.
- ڡ including obtaining any regulatory approval required, to deliver gas transported under this Transportation Tariff Rate to the facilities of the Company. It shall be the customer's responsibility to make all necessary arrangements,
- ٥ The Company reserves the right to refuse to accept gas that does not meet the Company's quality specifications.
- 5 The Rules and Regulations and Orders of the Kentucky Public Service Commission and of the Company and the Company's General Terms and Conditions applicable to the Company's Sales Tariff Rates shall likewise apply to these Transportation Tariff Raics and all contracts and amendments thereunder.

SSUED: October 2, 1995

EFFECTIVE: November 1, 1995

ISSUED BY: Str. () Den Crash Vice President - Pales & Regulatory Arials (a sued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995)

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

Second Revised SHEET No. 36 Third Revised SHEET No. 36 Cancelling

WESTERN KENTUCKY GAS COMPANY

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b) It will be the responsibility of the customer to pay all costs for additional facilities and/or customers whose contractual requirements with the Company are less than 300 Mel/day; however, support services related to the EFM equipment. Customers required to install EFM may elect the optional monthly EFM facilities charges (Sheet No. 51). EFM equipment is not required for such customers may, at their option, elect to install EFM equipment under the same provisions set transportation service. The customer is responsible for providing the electric and communications ("EFM") equipment is required to be installed, maintained, and operated by the Company to obtain meter readings to daily meter record for the billing period). Electronic flow measurement Tariff Rate (additional facilities may be required to allow for changing from weekly or monthly equipment which will be required as a result of receiving transportation under this Transportation General Transportation Service Rate T-2 Э Э

90 Terms and Conditions

- ໊ Specific details relating to volume, delivery point and similar matters shall be covered by a separate written contract or amendment with the customer.
- Ξ Gas transported under this Transportation Tariff Rate is subject to the provisions of the Company's curtailment order.
- c) The Company will not be obligated to deliver a total supply of gas to the customer in excess if the customer's maximum contracted volumes.
- d) It shall be the customer's responsibility to make all necessary arrangements, including obtaining any regulatory approval required, to deliver I tansportation. Fariff Rate to the facilities of the Company. Sed transported under <u>=</u>
- c) The Company reserves the right to refuse to accept gas that does not meet the Company's
- Company's Sales Tariff Rates shall likewise apply to these Transportation Tariff Rates and of the Company and the Company's General Terms and Conditions applicable to the The Rules and Regulations and Orders of the Kentucky Public Service Commission and all contracts and amendments thereunder.

DSCED: hone 23, 1999

EFFFCTIVE: December 15, 1909

ISSUED BY: William J. Senter

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For Entire Service Area
P.S.C. No. 20
First Revised SHEET No. 37
Cancelling
Original SHEET No. 37

WESTERN KENTUCKY GAS COMPANY

General Transportation Service
Rate T-2

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Alternative Fuel Responsive Flex Provision

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Notwithstanding any other provision of this tariff, the Company may, periodically, flex the otherwise applicable rate on a customer specific basis if, a customer presents sufficient reliable and persuasive information to satisfactorily prove to the Company that alternative fuel, usable by the customer's facility, is readily available, in both advantageous price and adequate quantity, to completely or materially displace the gas service that would otherwise be facilitated by this tariff. The customer shall submit the appropriate information by affidavit on a form on file with the Commission and provided by the Company. The Company may require additional information to evaluate the merit of the flex request.

Pursuant to this Section, the Company may flex the otherwise applicable transportation rate to allow the delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component of the customer's otherwise applicable rate.

The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the energy equivalent of the quantity of alternative fuel available to the customer, whichever is less. The Company reserves the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of the represented price and quantity of available alternative fuel.

188UED: March 29, 1993

EFFECTIVE: December 22, 1993

(Issued by Authority of an Order of the Public Service Commission in Case No. 92-558 dated December 22, 1983)

ISBUED BY: MILL S. LARL

Vice President -- Rates & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

P.S.C. NO. 20
Second Revised Sheet No. 37
Cancelling
First Revised Sheet No. 37

WESTERN KENTITCKY GAS COMPANY

General Transportation Service

Rate T-2

Alternative Fuel Responsive Flow B

9. Alternative Fuel Responsive Flex Provision

Notwithstanding any other provision of this tariff, the Company may, periodically, flex the otherwise applicable Distribution Charge on a customer specific basis if, a customer presents sufficient reliable and persussive information to catisfactorily prove to the Company that alternative fuel, usable by the customer's facility, is readily available, in both advantageous price and adequate quantity, to constend the materially displace the gas service that would otherwise be facilitated by this tariff. The customer shall submit the appropriate information by affidavit on a form on file with the Commission of the flex request.

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Pursuant to this Section, the Company may flex the otherwise applicable transportation rate to allow the delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component of the customer's otherwise applicable rate.

The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the energy equivalent of the quantity of alternative fuel available to the customer, whichever is less. The Company reserves the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of the represented price and quantity of available alternative fuel.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

WESTERN KENTUCKY GAS COMPANY

For Entire Service Area
P.S.C. No. 20
Third Revised SHEET No. 38
Cancelling
Second Revised SHEET No. 38

		ssued by Authority of an Order of the Public Service Commission in Case No. 95—010 dated October 20, 1995.) SUED BY: 100 100 100 100 100 100 100 100 100 10	S
		SUED: October 2, 1995	. (2)
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		customers who were subscribed to T-2 service on December 22, 1993. As to each such customer, this waiver provision will expire upon the effective date of any new, Commission approved gas transportation service for which that customer qualifies.	
aret. Eq.		IV. Miscellaneous – GF Provision	
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	J	General Transportation Service	

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FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
Fourth Revised Sheet No. 38
Cancelling
Third Revised Sheet No. 38

WESTERN
KENTUCKY
GAS COMPANY

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	Reserved for Future Use	

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ISSUED BY: William J. Senter

Vice President -- Rates & Regulatory Affairs

EFFECTIVE: December 15, 1999

WESTERN KENTUCKY GAS COMPANY

Second Revised SHEET No. 40 First Revised SHEET No. 40 For Emire Service Area P.S.C. No. 20 Cancelling

Interruptible Carriage Service Rate 1-3

Applicable

Entire service area of the Company to any customer for that portion of the customer's interruptible requirements not included under one of the Company's sales tariffs.

- a) Available to any customer with an expected demand of at least 9,000 Mcf per year, on an individual service at the same premise, who has purchased its own supply of natural gas and require interruptible carriage service by the Company to customer's facilities subject to suitable service being available from existing
- ٣ such service would be contrary to good operating practice or would have a detrimental impact on other customers serviced by the Company. allow a customer receiving service under this tariff to elect any other service provided by the Company, if in the Company's sole judgment, the performance of The Company may decline to initiate service to a customer under this priff or to

Net Monthly Rate

In addition to any and all charges assessed by other parties, there will be applied:

- Transportation Administration Fee -
- \$150.00 per delivery point 45.00 per customer per month

33

೦ Simple Margin for Interruptible Service

15,000 Mcf 15,000 Mcf

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\$0.4936 per Mc 0.3436 per Mcf

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Applicable Non-Commodity Components (Sheet No. 6) as calculated Company's Gas Cost Adjustment (GCA) filing. 8

Electronic Flow Measurement ("EFM") facilities charge, if applicable (Sheet No. 51).

All gas consumed by the customer (Sales, transportation, and carriage; firm, high load factor, interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.

> 3 3

ISSUED: October 2, 1995

EFFECTIVE: November 1, 1995

TISSUED BY: We (Cllly Circuit Vice President - Rates & Regulatory Affairs asued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995.)

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

Second Revised SHEET No. 40 Third Revised SHEET No. 40 Cancelling

WESTERN KENTUCKY GAS COMPANY

'n Availability of Service

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Available to any customer with an expected demand of at least 9,000 Mcf per year, on individual service at the same premise, who has purchased its own supply of natural gas and require interruptible carriage service by the Company to customer's facilities subject to suitable service being available from existing facilities.

b) The Company may decline to initiate service to a customer under this tariff or to allow a customer receiving service under this tariff to elect any other service provided by the Company, if in the Company's sole judgment, the performance of such service would be contrary to good operating practice or would have a detrimental impact on other customers serviced by the Company.

Net Monthly Rate

In addition to any and all charges assessed by other parties, there will be applied:

Transportation Administration Fee

c) Distribution Charge for Interruptible Service

\$220.00 per delivery point \$0.00 per customer per month

33

\$0.5300 per Mgf

≅ 3 Э

- d) Applicable Non-Commodity Components (Sheet No. 6) as calculated in the Company's Cast Cost Adjustment (GCA) filing. 15,000 Mef 15,000 Mef 0.3591 per Mcf
- Electronic Flow Measurement ("EFM") facilities charge, if applicable (Sheet No. 51)

of 15,000 Mcf has been achieved. interruptible) will be considered for the purpose of determining whether the volume requirement All gas consumed by the customer (Sales, transportation, and carriage; firm, high load factor,

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ASSUED BY: William J. Senter

ISSUED BY: ALE BOOM Crand Vice President - Pates & Regulatory Affairs . Is sued by Author by of an Order of the Public Service Commission in Case No. 95 –010 dated October 20, 1995.] GBUBS! October 2, 1995 Such nomination request shall be made by the customer to the Company on a periodic nomination may be adjusted prospectively from time to time during the billing period as the customer of the respective interstate transporter. Such may become necessary. However, the Company retains the right to limit the number of WESTERN KENTUCKY GAS COMPANY system Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6. The volumes delivered by the Customer to the Company for redelivery to the Customer's facilities will be reduced Definition: "Nominated Volume" or "Nomination" — The level of daily volume in Mef as volume nominated by the Customer to be transported and delivered by the Company. Such volume nominated by the Customer shall include an allowance for the Company's Nominated Volume The Net Monthly Bill shall be equal to the sum of the Base Charge, the Transportation and applicable Simple Margin and Non-Commodity Component, Subsection 8 "Special Provisions" of this tariff.) Present Net Monthly Bill Interruptible Carriage Service Second Revised SHEET No. 41 First Revised SHEET No. 41 For Enire Service Area November 1, 1995 Cancelling P.S.C. No. 20 3 3

ISSUED: June 23, 1999 WESTERN KENTUCKY GAS COMPANY Proposed nonination dendline of the respective interstate transporter. Such nomination may be adjusted prospectively from time to time during the billing period as may become necessary. However, the Company retains the right to limit the number of nomination adjustments during the billing period. Such nomination request shall be made by the customer to the Company on a periodic basis prior to the cover the related system Lost and Unaccounted gas quantities. delivered by the Customer to the Company for redelivery to the Customer's facilities will be reduced to Customer shall include an allowance for the Company's system Last and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6. The volumes Definition: "Nominated Volume" or "Nomination" - The level of daily volume inMef as requested by the Company. Such volume nominated by the Nominated Volume The Net Monthly Hill shall be equal to the sum of the Base Charge, the Transportation Administration Fee, and applicable Distribution Charge and Non-Commodity Component, and my applicable Hectionic Flow Measurement ("LLM") facilities charges (see Subsection 8. Special Provisions, of this Net Monthly Bill Interruptible Carriage Service Rate T.3 FOR ENTIRE SERVICE AREA Second Revised SHEET No. 41 Third Revised SHEET No. 41

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 15, 1999

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WESTERN KENTUCKY GAS COMPANY

First Revised SHEET No. 41A
Cancelling For Entire Service Area P.S.C. No. 20 Original SHEET No. 41A

a) If the Imbalance is negative and Imbalance volumes were approved by the Company, then the customer will be billed for the Imbalance volumes at a rate equal to 110% of the Company's sales rate (G-2). However, if the Imbalance volumes were not approved by the Company, then the Imbalance volumes shall be deemed as an overrun and may be billed at \$15.00 per Mcf. The Company has no The Imbalance volumes will be resolved by use of the following procedure: facilities plus an allowance for system Lost and Unaccounted gas quantities. The Company will calculate, on a monthly basis, the customer's Imbalance resulting from the differences that occur between the volume that the customer had delivered into the Company's facilities and the volume the Company delivered to the customer's Imbalances If the Imbalance is positive, then the Company will purchase the Imbalance volumes in excess of "parked" volumes from the customer at the rates described in the following "Cash out" method in item (b). obligation to provide gas supply to a customer electing service under this tariff 2. "Mcf_{Company}" 3. "L&U%" 1. "Mcfoustoner" Imbalance = [Mcf_{Oustorner} x (1 - L&U%)] - Mcf_{Company} are the volumes the Company delivered into customer's facilities, however, the Company will adjust the Imbalance, if at the Company's request, the customer did not take deliveries of the is the system Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6. volumes the customer had delivered to the Company's facilities. Company's facilities. are the total volumes that the customer had delivered to the Interruptible Carriage Service
Rate 1-3 3 3 Ξ Ξ 3 3

ISSUED: October 2, 1995

EFFECTIVE: November 1, 1995

(bsued by Authorty of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1985)

ISSUED BY: 100en Eventh Vice President - Pates & Regulatory Affairs

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 15, 1999

ISSUED: June 23, 1999

Proposed

FOR ENTIRE SERVICE AREA P.S.C. NO. 20

Second Revised SHEET No. 41A First Revised SHEET No. 41A Cancelling

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WESTERN KENTUCKY GÁS COMPANY

If the Imbalance is positive, then the Company will purchase the Imbalance volumes in excess of "parked" volumes from the customer at the rates described in the following "Cash out" method in item (b).	
a) If the Imbalance is negative and Imbalance volumes were approved by the Company, then the customer-will be billed for the Imbalance volumes at a rate equal to 110% of the Company's sales rate (G-2). However, if the Imbalance volumes were not approved by the Company, then the Imbalance volumes shall be deemed as an overrun and the Company may, at its sole discretion, apply a penalty rate of up to \$15.00 per Mcf. The Company has no obligation to provide gas supply to a customer electing service under this tariff.	
The Imbalance volumes will be resolved by use of the following procedure:	
3. "L&U%" is the system Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6.	
 "Mcf company" afte the volumes the Company delivered into customer's facilities, however, the Company will adjust the Imbalance, if at the Company's request, the customer did not take deliveries of the volumes the customer had delivered to the Company's facilities. 	
Where: 1. "Mef cases" afe the total volumes that the customer had delivered to the Company's facilities.	
Inhalance = $\{Mcf_{cume} X(1-1\&0\%)\} - Mcf_{company}$	
The Company will calculate, on a monthly basis, the customer's Imbalance resulting from the differences that occur between the volume that the customer had delivered into the Company facilities and the volume the Company delivered to the customer's facilities plus an allowance for system Lost and Unaccounted gas quantities.	
6. Imbalances	
Rate T-3	
Interruptible Carriage Service	

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WESTERN KENTUCKY GAS CO

First R For Entire Service Area P.S.C. No. 20 SHEET No. 418 EET No. 41B

terruptible Carriage Service	MPANY Original S
	Cer Ginal SI

"Cash out" Method

Next 1 5% of Mcf Customer First 5% of Mcf Customer Imbalance volumes

> (9) 100% of Index Price 2 Cash-out Price

@ @ 90% of Index Price 2

80% of Index Price 2

Not to exceed the Imbalance volumes Over 10% of Mcf customer

² The index price will equal the effective "Cash out" index price in effect for the transporting pipeline or as filed with the Commission by the Company.

- ೦ Customer will be reimbursed for all pipeline transportation commodity charges applying to cash out volumes. However, the reimbursement will not exceed pipeline transportation commodity charges the Company would have incurred to transport the "Cash Out" volumes.
- ٩ In addition to other tariff penalty provisions, the customer shall be responsible for any penalty (s) assessed by the pipeline (s) resulting from the customer's failure to match volumes that the customer had delivered to the Company's facilities with volumes the Company delivered into customer's facilities.
- ೦ imbalance volumes, up to 10% of "MCF correspy", on a monthly basis at 10¢/MCF per month. The parking service will be forwided on a "best efforts" basis by the Company. Parked volumes will be deemed first through the meter delivered to the Gustomer in the month following delivery to the Company on the Customer's Customer may, by written agreement with the Company, arrange to "park" positive

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ISSUED: October 2, 1995

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ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 15, 1999

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Curally Vice President - Rates & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

Second Revised SHEET No. 41B

First Revised SHEET No. 41B

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WESTERN KENTUCKY GAS COMPANY

ಲ ٩ ೭ Customer may, by written agreement with the Company, arrange to "park" positive imbalance volumes, up to 10% of "MCF company", on a monthly basis at .10/MCF per month. The parking service will be provided on a "best efforts" basis by the Company. Parked volumes will be deemed "first through the meter" delivered to the Customer in the month following delivery of the b) "Cash out" Method In addition to other tariff penalty provisions, the customer shall be responsible for any penalty (s) assessed by the pipeline (s) resulting from the customer's failure to match volumes that the customer had delivered to the Company's facilities with volumes the Company delivered into Customer will be reimbursed for all pipeline transportation commodity charges applying to cash out volumes. However, the reimbursement will not exceed pipeline transportation commodity charges the Company would have incurred to transport the "Cash Out" volumes. pipeline or as filed with the Commission by the Company. Over 10% of Mcf Customer The index price will equal the effective "Cash out" index price in effect for the transporting Not to exceed the Imbalance volumes Next 5% of Mcf customer First 5% of McCostomer Interruptible Carriage Service
Rate T-3 (2) 100% of Index Price Cash-out Price 80% of Index Price 90% of Index Price

WESTERN KENTUCKY GAS COMPANY

Fourth Revised SHEET No. 42 Third Revised SHEET No. 42 For Entire Service Area P.S.C. No. 20

Interruptible Carriage Service
Rate 1-3

- Curtailment
- reason at the discretion of the Company. strikes, lockouts, civil commotion, riots, epidemics, landslides, lightning, carthquakes, fires, storms, floods, etc.); and for any other necessary or expedient supplier; to protect and insure the operation of the Company's underground storage system; for any causes due to force majeure (which includes acts of God; system capacity constraints; to comply with any restriction or curtailment of any governmental agency having jurisdiction over the Company or its supplier or to comply with any restriction or curtailment as may be imposed by the Company's requirements of domestic and commercial customers; to avoid an increased maximum daily demand in the Company's gas purchases; to avoid excessive peak of time when such curtailment or discontinuance is necessary to protect the load and demands upon the gas transmission or distribution system; to relieve curtail or to discontinue the delivery of gas entirely to the customer for any period The Company shall have the right at any time without liability to the customer to
- 5 All curtailments or interruptions shall be in accordance with and subject to the Company's "Curtailment Order" as contained in Section 33 of its Rules and Regulations as filed with and approved by the Public Service Commission.

œ Special Provisions

It will be the responsibility of the customer to pay all costs for additional facilities and/or equipment which will be required as a result of receiving service under this interruptible Carriage Service Rate T-3. Electronic flow measurement ("EFM") however, EFM equipment is not required for customers whose contractual requirements with the Company are less than 100 MCF/day. Customers required to insiall EFM may elect the optional monthly EFM facilities charge (Sheet No. 51). and communication support obtain transportation service. The customer is responsible for providing the electric equipment is required to be installed, maintained, and operated by the Company to services related to the EFM equipment.

minimum term of one year shall be required. A written contract with maximum daily and monthly carriage volumes and with

No gas delivered under this rate schedule and applicable contract shall be available for resale to anyone other than an end—user for use as a motor vehicle fuel

October 2, 1995

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(b sued by Authorty of an Order of the Public Service Commission in Case No. 95 -010 dated October 20, 1995) ISSUED BY:

(100 President – Rates & Regulatory Affairs

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FOR ENTIRE SERVICE AREA P.S.C. NO. 20

Fifth Revised SHEET No. 42 Cancelling

Fourth Revised SHEET No. 42

WESTERN KENTUCKY GAS COMPANY

Interruptible Carriage Service
Rate T-3

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Curtailment

system capacity constraints; to comply with any restriction or curtailment of any governmental agency having jurisdiction over the Company or its supplier or to comply with any restriction or Company. fires, storms, floods, etc.); and for any other necessary or expedient reason at the discretion of the acts of God: strikes, lockouts, civil commotion, riols, epidemics, landstides, lightning, earthquakes, the Company's underground storage system; for any causes due to force majeure (which includes curtailment as may be imposed by the Company's supplier; to protect and insure the operation of excessive peak load and demands upon the gas transmission or distribution system; to relieve The Company shall have the right at any time without liability to the customer to curtail or customers; to avoid an increased maximum daily demand in the Company's gas purchases; to avoid curtailment or discontinuance is necessary to protect the requirements of domestic and commercial to discontinue the delivery of gas entirely to the customer for any period of time when such

b) All curtailments or interruptions shall be in accordance with and subject to the Company's "Curtailment Order" as contained in Section 33 of its Rules and Regulations as filed with and approved by the Public Service Commission.

œ Special Provisions

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...

operated by the Company to obtain transportation service. The customer is responsible for providing the electric and communications support services related to the EFM equipment. Customers required to It will be the responsibility of the customer to pay all costs for additional facilities and/or equipment which will be required as a result of receiving service under this Interruptible Carriage Service Rate T-Mc(Iday; however, such customers may, at their option, elect to install EFM equipment under the same not required for customers whose contractual requirements with the Company are less than 100 install EFM may elect the optional monthly EFM facilities charge (Sheet No. 51). EFM equipment is 3. Electronic flow measurement ("EFM") equipment is required to be installed, maintained, and Э

other than an end-user for use as a motor vehicle fuel. No gas delivered under this rate schedule and applicable contract shall be available for resale to anyone

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ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

WESTERN KENTUCKY GAS COMPANY

Second Revised SHEET No. 43 First Revised SHEET No. 43 For Entire Service Area P.S.C. No. 20

Interruptible Carriage Service
Rate 1-3

Terms and Conditions

- ۳ Specific details relating to volume, delivery point and similar matters shall be covered by a separate written contract or amendment with the customer.
- The Company will not be obligated to deliver a total supply of gas to the customer in excess of the customer's maximum daily carriage volumes. The Company has no obligation under this tariff to provide any sales gas to the customer.
- c It shall be the customer's responsibility to make all necessary arrangements, including obtaining any regulatory approval required, to deliver gas under this Interruptible Carriage Service Rate to the facilities of the Company.

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- ع The Company reserves the right to refuse to accept gas that does not meet the Company's quality specifications
- င The Rules and Regulations and Orders of the Kentucky Public Service Commission and of the Company and the Company's General Terms and Conditions applicable to the Company's Sales Tariff Rates shall likewise apply to these Carriage Service Rates and all contracts and amendments thereunder.
- 9 in which to secure replacement volumes (up to the contract daily carriage quantity), subject to provisions of Section 5 of this tariff. In the event the customer loses its gas supply, it may be allowed a reasonable time

A "reasonable time" will be, except when precluded by operational constraints, matched to the make-up grace period by the respective interstate pipeline

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1880ED BY: And Allen Curvell Vice President - Pales & Regulatory Affairs (Issued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995.)

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

Third Revised SHEET No. 43 Second Revised SHEET No. 43 Cancelling

WESTERN KENTUCKY GAS COMPANY

Terms and Conditions nterruptible Carriage Service Rate T-3

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- æ Specific details relating to volume, delivery point and similar matters shall be covered by a separate written contract or amendment with the customer.
- 5 The Company will not be obligated to deliver a total supply of gas to the customer in excess of the customer's maximum daily carriage volumes. The Company has no obligation under this tariff to provide any sales gas to the customer.
- ೭ It shall be the customer's responsibility to make all necessary arrangements, including obtaining any regulatory approval required, to deliver gas under this Interruptible Carriage Service Rate to the facilities of the Company.
- ع The Company reserves the right to refuse to accept gas that does not meet the Company's quality specifications
- c The Rules and Regulations and Orders of the Kentucky Public Service Commission and of the Company's General Terms and Conditions applicable to the Company's Sales Tariff Rates shall likewise apply to these Carriage Service Rates and all contracts and amendments
- 5 In the event the customer loses its gas supply, it may be allowed a reasonable time in which to secure replacement volumes (up to the contract daily carriage quantity), subject to provisions of Section 5 of this tariff.

make-up grace period by the respective interstate pipeline transporter. A "reasonable time" will be, except when precluded by operational constraints, matched to the

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First Revised SHEET No. 44 For Entire Service Area P.S.C. No. 20 Original SHEET No. 4 Cancelling

WESTERN KENTUCKY GAS COMPANY

The customer will be solely responsible to correct, or cause to be corrected, any imbalances it has caused on the applicable pipeline's system. Carriage Service Rate 1-3 (First Substitute)

10. Late Payment Charge

9

A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for service rendered. Additional penalty charges shall not be assessed on unpaid penalty charges.

188UED: March 29, 1983

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(Issued by Authority of an Order of the Public Service Commission in Case No. 92-559 dated December 22, 1983)

Vice President - Rates & Regulatory Affairs

ISSUED BY: May 2. LOTAL

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
Second Revised SHEET No. 44
Cancelling
First Revised SHEET No. 44

WESTERN KENTUCKY GAS COMPANY

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g) The customer will be solely responsible to correct, any imbalances it has caused on the applicable pipcline's system. Interruptible Carriage Service Rate T-3

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5 Late Payment Charge

A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received shall first be applied to the bill for service rendered. Additional penalty charges shall not be assessed on unpaid penalty charges.

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ISSUED BY: William J. Senter

For Enline Service Area Original SHEET No. 45 P.S.C. No. 20

WESTERN KENTUCKY GAS COMPANY

Pursuant to this Section, the Company may flex the otherwise applicable transportation rate to allow the delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component of the customer's otherwise applicable rate.

The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the energy equivalent of the quantity of alternative fuel available to the customer, whichever is less. The Company reserves the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of the represented price and quantity of available alternative fuel.

ISSUED: March 29, 1983

EFFECTIVE: December 22, 1993

(Issued by Authority of an Order of the Public Service Commission in Case No. 92-558 dated December 22, 1993)

188UED BY: MALL J. LOVILL Vice President - Rates & Regulatory Affairs

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 15, 1999

ISSUED: June 23, 1999

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
First Revised SHEET No. 45

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Cancelling Original Sheet No. 45

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WESTERN KENTUCKY GAS COMPANY

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Notwithstanding any other provision of this tariff, the Company may, periodically, flex the applicable Distribution (tharge, on a customer specific basis, if, a customer presents sufficient reliable and customer's facility, is readily available, in both advantageous price and adequate quantity, to customer shall submit the appropriate information by affidavit on a form on file with the Company and provided by the Company. The Company may require additional information to evaluate the merit fusite request. Furstant to this Section, the Company may flex the otherwise applicable transportation rate to allow charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component of the customer's otherwise applicable rate. The Company will not flex for volumes which, if delivered, would exceed either (1) the current quantity of alternative fuel available to the customer's facilities, or (2) the energy equivalent of the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of the represented price and quantity of available alternative fuel.

First Revised SHEET No. 46 For Entire Service Area Original SHEET No. 46 P.S.C. No. 20

WESTERN KENTUCKY GAS COMPANY

Applicable Firm Carriage Service Rate T-4

<u>a</u> Availability of Service Entire service area of the Company to any customer for that portion of the customer's firm requirements not included under one of the Company's sales tariffs. Available to any customer with an expected demand of at least 9,000 Mef per year, on an individual service at the same premise, who has purchased its own supply of natural gas and require firm earriage service by the Company to customer's

ತ The Company may decline to initiate service to a customer under this tariff or to allow a customer receiving service under this tariff to elect any other service provided by the Company, if in the Company's sole judgment, the performance of such service would be contrary to good operating practice or would have a detrimental impact on other customers serviced by the Company.

facilities subject to suitable service being available from existing facilities.

سا Net Monthly Rate

In addition to any and all charges assessed by other parties, there will be applied:

- Transportation Administration Fcc \$150.00 per delivery point 45.00 per customer per month
- င Simple Margin for Firm Service

300 14,700 15,000 X X X **@@@** \$1.0615 0.5585 0.4085 be we We we

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Next 1

- ٥ Applicable Non-Commodity Components (Sheet No. 6) as calculated in the Company's Gas Cost Adjustment (GCA) filing.
- င Electronic Flow Measurement ("EFM") facilities charge, if applicable (Sheet No. 51)

All gas consumed by the customer (Sales, transportation, and carriage; firm, high load factor, interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.

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IBBUED BY: You () () () () Leauth Vice President - Raies & Regulatory Attale

Proposed

FOR ESTIRE SERVICE AREA P.S.C. NO. 20 Second Revised SHEET No. 46

First Revised SHEET No. 46 Cancelling

WESTERN KENTUCKY GAS COMPANY

Applicable irm Carriage Service Rate T-4

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Availability of Service requirements not included under one of the Company's sales tariffs. Entire Service Area of the Company to any customer for that portion of the customer's firm

- a) Available to any customer with an expected demand of at least 9,000 Mcf per year, on an individual service at the same premise, who has purchased its own supply of natural gas and require firm carriage service by the Company to customer's facilities subject to suitable service being available. from existing facilities.
- b) The Company may decline to initiate service to a customer under this tariff or to allow a customer practice or would have a detrimental impact on other customers serviced by the Company receiving service under this tariff to elect any other service provided by the Company, if in the Company's sole judgment, the performance of such service would be contrary to good operating

Net Monthly Rate

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In addition to any and all charges assessed by other parties, there will be applied:

c b) Transportation Administration Fcc Distribution Charge for Firm Service First 8 ξ \$1.1900 per Mcf \$220.00 per delivery point 50.00 per customer per month

> 3 3

d) Applicable Non-Commodity Components (Sheet No. 6) as calculated in the Company's Gas Cost Over Adjustment (GCA) filing. 15,000 Κcf 0.4300 per Mcf 0.6590 per Mcf

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14,700

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Electronic Flow Measurement ("EFM") facilities charges, if applicable (Sheet No. 51)

All gas consumed by the customer (Sales, transportation, and carriage; firm, high load factor, interruptible) will be considered for the purpose of determining whether the volume requirement of 15,000 Mcf has been achieved.

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ISSUED BY: William J. Senter

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For Entire Sarvice Area P.S.C. No. 20 Original SHEET No. 47

WESTERN KENTUCKY GAS COMPANY

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Hate T-4	m Carriage Se	
	ervice	

4. Net Monthly Bill

The Net Monthly Bill shall be equal to the sum of the Base Charge, the Transportation Administration Fee, and applicable Simple Margin and Non-Commodity Component, and any applicable Electronic Flow Measurement ("EFM") facilities charges (see subsection 8 "Special Provisions" of this tariff.)

5. Nominated Volume

Definition: "Nominated Volume" or "Nomination" — The level of daily volume in Mcf as requested by the customer to be transported and delivered by the Company. Such volume nominated by the Customer shall include an allowance for the Company's system Lost and Unaccounted gas percentage as stated in the Company's Transportation and Carriage tariff Sheet No. 6. The volumes delivered by the Customer to the Company for redelivery to the Customer's facilities will be reduced to cover the related system Lost and Unaccounted gas quantities.

Such nomination request shall be made by the customer to the Company on a periodic basis prior to the nomination deadline of the respective interstate transporter. Such nomination may be adjusted prospectively from time to time during the billing period as may become necessary. However, the Company retains the right to limit the number of nomination adjustments during the billing period.

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, issued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995.)

ISSUED BY: Dec (100m County Vo

Moe President – Rates & Regulatory Mairs

Proposed

FOR ENTIRE SERVICE AREA P.S.C. NO. 20

First Revised SHEET No. 47
Cancelling
Original SHEET No. 47

WESTERN KENTUCKY GAS COMPANY

Rate T-4

Net Monthly Bill

The Net Monthly Bill shall be equal to the sum of the Base Charge, the Transportation Administration Fee, and applicable Distribution Charge and Non-Commodity Component, and any applicable Electronic Flow Measurement ("EFM") facilities charges (see subsection 8 "Special Provisions" of this

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5. Nominated Volume

Definition: "Nominated Volume" or "Nomination" – The level of daily volume in Mcf as requested by the customer to be transported and delivered by the Company. Such volume nominated by the Customer shall include an allowance for the Company's system Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6. The volumes delivered by the Customer to the Company for redelivery to the Customer's facilities will be reduced to cover the related system Lost and Unaccounted gas quantities.

Such nomination request shall be made by the customer to the Company on a periodic basis prior to the nomination deadline of the respective interstate transporter. Such nomination may be adjusted prospectively from time to time during the billing period as may become necessary. However, the Company retains the right to limit the number of nomination adjustments during the billing period.

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ISSUED BY: William J. Senter

For Entire Service Area P.S.C. No. 20 Original SHEET No. 47A

WESTERN KENTUCKY GAS COMPANY

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6. Imbalances

The Company will calculate, on a monthly basis, the customer's Imbalance resulting from the differences that occur between the volume that the customer had delivered into the Company's facilities and the volume the Company delivered to the customer's facilities plus an allowance for system Lost and Unaccounted gas quantities.

Imbalance = [Mcforson x (1 - L&U%)] - Mcfcorpany

Where:

- "Mcf_{Oustorner}" are the total volumes that the customer had delivered to the Company's facilities.
- 2. "Mcf_{Correary}" are the volumes the Company delivered into customer's facilities, however, the Company will adjust the Imbalance, if at the Company's request, the customer did not take deliveries of the volumes the customer had delivered to the Company's facilities.
- "L&U%" is the system Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6.

The Imbalance volumes will be resolved by use of the following procedure:

a) If the Imbalance is negative and Imbalance volumes were approved by the Company, then the customer will be billed for the Imbalance volumes at a rate equal to 110% of the Company's sales rate (G-1). However, if the Imbalance volumes were not approved by the Company, then the Imbalance volumes shall be deemed as an overrun and may be billed at \$15.00 per Mcf. The Company has no obligation to provide gas supply to a customer electing service under this tariff.

If the Imbalance is positive, then the Company will purchase the Imbalance volumes in excess of "parked" volumes from the customer at the rates described in the following "Cash out" method in item (b).

ISSUED: October 2, 1995

EFFECTIVE: November 1, 1995

(bsued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995)

185UED BY De Ollow Control Vice President - Rates & Regulatory Atlains

Proposed

FOR ENTIRE SERVICE AREA

P.S.C. NO. 20
First Revised SHEET No. 47A
Cancelling
Original SHEET No. 47A

WESTERN KENTUCKY GAS COMPANY

3

Firm Carriage Service

Rate T-4

6. Imbalances

The Company will calculate, on a monthly basis, the customer's Imbalance resulting from the differences that occur between the volume that the customer had delivered into the Company's facilities and the volume the Company delivered to the customer's facilities plus an allowance for

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Imbalance = [Mcf Cresumer X (1-1.&U%)] - Mcf Company

system Lost and Unaccounted gas quantities.

Where:

"Mcf Convert" are the total volumes that the customer had delivered to the Company's solutions.

"Mcf Company" are the volumes the Company delivered into customer's facilities, however, the Company will adjust the Imbalance, if at the Company's request the customer did not take deliveries of the volumes the customer had delivered to the Company's facilities.

3. "L&U%" is the system Lost and Unaccounted gas percentage as stated in the Company's current Transportation and Carriage tariff Sheet No. 6.

The Imbalance volumes will be resolved by use of the following procedure:

a) If the Imbalance is negative and Imbalance volumes were approved by the Company, then the customer will be billed for the Imbalance volumes at a rate equal to 110% of the Company's sales rate (G-1). However, if the Imbalance volumes were not approved by the Company, then the Imbalance volumes shall be deemed as an overrun and may be billed at \$15.00 per Mcf. The Company has no obligation to provide gas supply to a customer electing service under this tariff.

If the Imbalance is positive, then the Company will purchase the Imbalance volumes in excess of "parked" volumes from the customer at the rates described in the following "Cash out" method in item (b).

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

For Entire Service Area P.S.C. No. 20 Original SHEET No. 478

WESTERN KENTUCKY GAS COMPANY

c) Customer will be reimbursed for all pipeline transportation commodity charges applying to eash out volumes. However, the reimbursement will not exceed pipeline transportation commodity charges the Company would have incurred to transport the "Cash Out" volumes.

² The index price will equal the effective "Cash out" index price in effect for the transporting pipeline or as filed with the Commission by the Company.

- d) In addition to other tariff penalty provisions, the customer shall be responsible for any penalty (s) assessed by the pipeline (s) resulting from the customer's failure to match volumes that the customer had delivered to the Company's facilities with volumes the Company delivered into customer's facilities.
- e) Customer may, by written agreement with the Company, arrange to "park" positive imbalance volumes, up to 10% of "MCF correny", on a monthly basis at 104/MCF per month. The parking service will be provided on a "best efforts" basis by the Company. Parked volumes will be deemed "first through the meter" delivered to the Customer in the month following delivery to the Company on the Customer's account.

18SUED: October 2, 1995

EFFECTIVE: November 1, 1995

bsued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995.)

ISSUED BY: According to the President - Rates & Regulatory Alfairs

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

First Revised SHEET No. 47B Cancelling Original SHEET No. 47B

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WESTERN KENTUCKY GAS COMPANY

Firm Carriage Service

Rate T-4

b) "Cash out" Method

Imbalance volumes

First 5% of Mcf Contours

Next 5% of Mcf Contours

Over 10% of Mcf Contours

@ 90% of Index Price

| Over 10% of Mcf Contours
| Over 10%

Not to exceed the Imbalance volumes

The index price will equal the effective "Cash out" index price in effect for the transporting pipeline or as filed with the Commission by the Company.

- c) Customer will be reimbursed for all pipeline transportation commodity charges applying to cash out volumes. However, the reimbursement will not exceed pipeline transportation commodity charges the Company would have incurred to transport the "Cash Out" volumes.
- d) In addition to other tariff penalty provisions, the customer shall be responsible for any penalty(s) assessed by the pipeline(s) resulting from the customer's failure to match volumes that the customer had delivered to the Company's facilities with volumes the Company delivered into customer's facilities.
- e) Customer may, by written agreement with the Company, arrange to "park" positive imbalance volumes, up to 10% of "MCF company", on a monthly basis at .10/MCF per month. The parking service will be provided on a "best efforts" basis by the Company. Parked volumes will be deemed "first through the meter" delivered to the Customer in the month following delivery to the Company on the Customer's account.



ISSUED: June 23, 1999

ISSUED BY: William J. Senter

EFFECTIVE: December 15, 1999

For Entire Service Area P.S.C. No. 20 Original SHEET No. 47C

WESTERN KENTUCKY GAS COMPANY

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		Firm
	Rate T-4	Carriage Sen
		/ice

as filed with and approved by the Public Service Commission and for any causes due to force majeure (which includes acts of God; strikes, lockouts, civil commotion, riots, other necessary or expedient reason at the discretion of the Company. epidemics, landslides, lightning, earthquakes, fires, storms, floods, etc.); and All curtailments or interruptions shall be in accordance with and subject to the Company's "Curtailment Order" as contained in Section 33 of its Rules and Regulations

œ Special Provisions

It will be the responsibility of the customer to pay all costs for additional facilities and/or equipment which will be required as a result of receiving service under this Firm Carriage Service Rate T-4. Electronic flow measurement ("EFM") equipment, acceptable to the Company, is required to be installed, maintained, and operated to obtain transportation service. The customer is responsible for providing the electric however, EFM equipment is not required for customers whose requirements are less than 100 MCF/day. Customers required to install EFM may elect the optional monthly EFM facilities charge(First Revised Sheet No. 51). and communication support services related to the EFM equipment.

minimum term of one year shall be required. A written contract with maximum daily and monthly carriage volumes and with a

resale to anyone other than an end—user for use as a motor vehicle fuel No gas delivered under this rate schedule and applicable contract shall be available for

ISSUED: October 2, 1995

EFFECTIVE November 1, 1995

esued by Authorty of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995.)

ISSUED BY: Ukklan Carnell Vice President - Pales & Regulatory Affair

Proposed

FOR ENTIRE SERVICE AREA P.S.C. NO. 20

First Revised SHEET No. 47C Cancelling Original SHEET No. 47C

WESTERN KENTUCKY GAS COMPANY

storms. floods, etc.); and for any other necessary or expedient reason at the discretion of the Company. God; strikes, lockouts, civil commotion, riots, epidemics, landslides, lightning, earthquakes, fires, by the Public Service Commission and for any causes due to force majeure (which includes acts of "Curtailment Order" as contained in Section 33 of its Rules and Regulations as filed with and approved Curtailment All curtailments or interruptions shall be in accordance with and subject to the Company's Firm Carriage Service
Rate T-4 Э

Special Provisions

EFM may elect the optional monthly EFM facilities charges (Sheet No. 51). EFM equipment is not required for customers whose contractual requirements with the Company are less than 100 Mcf/day; however, such customers may, at their option, elect to install EFM equipment under the same provisions set forth above. and communications support services related to the EFM equipment. Customers required to install by the Company to obtain transportation service. The customer is responsible for providing the electric Electronic flow measurement ("EFM") equipment is required to be installed, maintained, and operated which will be required as a result of receiving service under this Firm Carriage Service Rate T-4. It will be the responsibility of the customer to pay all costs for additional facilities and/or equipment

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other than an end-user for use as a motor vehicle fuel. No gas delivered under this rate schedule and applicable contract shall be available for resale to anyone

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EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

ISSUED: June 23, 1999

For Entire Service Area P.S.C. No. 20 Original SHEET No. 47D

WESTERN KENTUCKY GAS COMPANY

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- Terms and Conditions
- ۳ Specific details relating to volume, delivery point and similar matters shall be covered by a separate written contract or amendment with the customer.
- ೨ The Company will not be obligated to deliver a total supply of gas to the customer in excess of the customer's maximum daily carriage volumes. The Company has no obligation under this tariff to provide any sales gas to the customer.
- ೬ It shall be the customer's responsibility to make all necessary arrangements, including obtaining any regulatory approval required, to deliver gas under this Firm Carriage Service Rate to the facilities of the Company.
- ڡ The Company reserves the right to refuse to accept gas that does not meet the Company's quality specifications.
- c The Rules and Regulations and Orders of the Kentucky Public Service Commission and of the Company and the Company's General Terms and Conditions applicable to the Company's Sales Tariff Rates shall likewise apply to these Carriage Service Rates and all contracts and amendments thereunder.

- J In the event the customer loses its gas supply, it may be allowed a reasonable time in which to secure replacement volumes (up to the contract daily carriage quantity), subject to provisions of Section 5 of this tariff.
- A "reasonable time" will be, except when precluded by operational constraints, matched to the make-up grace period by the respective interstate pipeline
- 8 The customer will be solely responsible to correct, or cause to be corrected, any imbalances it has caused on the applicable pipeline's system.

IBSUED: October 2, 1995

EFFECTIVE: November 1, 1995

(bsued by Authorty of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995)

1880ED BY: Lac (1) Man Cure LT Vice President - Pates & Regulatory Ariatis

Proposed

FOR ENTIRE SERVICE AREA First Revised SHEET No. 47D Cancelling

Original SHEET No. 47D

WESTERN KENTUCKY GAS COMPANY

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Terms and Conditions Firm Carriage Service Rate T.4 3

- a) Specific details relating to volume, delivery point and similar matters shall be covered by a separate written contract or amendment with the customer.
- b) The Company will not be obligated to deliver a total supply of gas to the customer in excess of the customer's maximum daily carriage volumes. The Company has no obligation under this tariff to provide any sales gas to the customer.
- ೦ It shall be the customer's responsibility to make all necessary arrangements, including obtaining facilities of the Company. any regulatory approval required, to deliver gas under this Firm Carriage Service Rate to the Э
- ع The Company reserves the right to refuse to accept gas that does not incet the Company's quality
- c The Rules and Regulations and Orders of the Kentucky Public Service Commission and of the Company and the Company's General Terms and Conditions applicable to the Company's Sales Tariff Rates shall likewise apply to these Carriage Service Rates and all contracts and amendments
- 5 In the event the customer loses its gas supply, it may be allowed a reasonable time in which to secure replacement volumes (up to the contract daily carriage quantity), subject to provisions of

make-up grace period by the respective interstate pipeline transporter. A "reasonable time" will be, except when precluded by operational constraints, maiched to the

೬ The customer will be solely responsible to correct, or cause to be corrected, any imbalances it has caused on the applicable pipeline's system.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

For Enlire Service Area P.S.C. No. 20 Original SHEET No. 48

WESTERN KENTUCKY GAS COMPANY

10. Late Payment Charge		Firm
	Rate 1-4	Carriage Service

A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any the bill for rendered services. Any payment received shall first be applied to the bill for service rendered. Additional penalty charges shall not be assessed on unpaid

Ξ. Allernative Fuel Responsive Flex Provision

appropriate information by affidavit on a form on file with the Commission and provided by the Company. The Company may require additional information to evaluate the merit of the flex request. that alternative fuel, usable by the customer's facility, is readily available, in both advantageous price and adequate quantity, to completely or materially displace the gas service that would otherwise be facilitated by this tariff. The customer shall submit the the otherwise applicable rate on a customer specific basis if, a customer presents sufficient reliable and persuasive information to satisfactorily prove to the Company Notwithstanding any other provision of this tariff, the Company may, periodically, flex

Pursuant to this Section, the Company may flex the otherwise applicable transportation rate to allow the delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component of the customer's otherwise

The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the whichever is less. The Company reserves the right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of the represented price

ISSUED: October 2, 1995

ISSUED BY: July Cluby County Was President - Rates & Regulatory Mairs (bsued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1995.)

EFFECTIVE: November 1, 1995

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

First Revised SHEET No. 48 Original SHEET No. 48

WESTERN KENTUCKY GAS COMPANY

Late Payment Charge Firm Carriage Service Rate T-4

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services. Any payment received shall first be applied to the bill for service rendered. Additional penalty charges shall not be assessed on unpaid penalty charges. A penalty may be assessed if a customer fails to pay a bill for services by the due date shown The penalty may be assessed only once on any bill for rendered

= Alternative Fuel Responsive Flex Provision

of the flex request. customer shall submit the appropriate information by affidavit on a form on file with the Commission Notwithstanding any other provision of this tariff, the Company may, periodically, flex the applicable Distribution Charge on a customer specific basis if, a customer presents sufficient reliable and persuasive information to satisfactorily prove to the Company that alternative fuel, usable by the and provided by the Company. The Company may require additional information to evaluate the merit completely or materially displace the gas service that would otherwise be facilitated by this tariff. The customer's facility, is readily available, in both advantageous price and adequate quantity, to 3

delivered cost of gas to approximate the customer's total cost, including handling and storage charges, of available alternative fuel. The minimum flexed rate shall be the non-commodity component of the customer's otherwise applicable rate. Pursuant to this Section, the Company may flex the otherwise applicable transportation rate to allow the

The Company will not flex for volumes which, if delivered, would exceed either (1) the current operable alternative fuel fired capability of the customer's facilities, or (2) the energy equivalent of the quantity of alternative fuel available to the customer, whichever is less. The Company reserves the the represented price and quantity of available afternative fuel. right to confirm, to its satisfaction, the customer's alternative fuel capability and the reasonableness of

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Original Sheet No. 49

WESTERN KENTUCKY GAS COMPANY

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<u>.</u>	Reserved for Future Use		
	Future Use		

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

First Revised Sheet No. 49 Orginal Sheet No. 49 Cancelling

WESTERN KENTUCKY GAS COMPANY

Alternate Receipt Point Service Rate T-5

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Rate T-4) requirements. Entire service area of the Company to any customer, subject to limitations noted below, for that portion of the customer's Rate T-2 transportation or carriage service (Rate T-3 or

'n Availability of Service

- Available, subject to restrictions noted below, to any customer utilizing transportation upstream of customer's premises, or the receipt point designated as the primary other than the Company's interconnection with the pipeline, or supplier immediately its own supply of natural gas and requests delivery to the Company at a receipt point or carriage services, on an individual service at the same premise, who has purchased receipt point in such customer's contract with the Company.
- The alternate receipt point through which service is requested must be physically accessible via the Company's existing pipeline system upstream of the delivery point to the customer's facilities.
- C The Company shall determine the portions of its system to which access may be granted to a specific Alternate Receipt Point.
- Access to certain alternate receipt points may be limited or restricted altogether by the Company.
- e) Availability of service is contingent upon the Company's determination that such service is available through existing facilities.
- operating practice or would have a detrimental impact on other customers serviced by Company's judgment, the performance of such service would be contrary to good The Company may decline to initiate service to a customer under this tariff, if in the the Company.

μ Net Monthly Rate

In addition to any and all charges assessed by other parties, and in addition to the charges applicable to Customer associated with their Rate T-2 transportation or Rate T-4 carriage service requirements, the following supplemental administrative charge will be applied during months in which volumes are received and transported from the Alternate Receipt

a) Administrative Charge

ISSUED: November 19, 1998

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 20, 1998

@ \$50.00 per month

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

Vice President - Rates & Regulatory Affairs

ISSUED BY: William J. Senter

FOR ENTIRE SERVICE AREA P.S.C. NO. 20 Original Sheet No. 50

WESTERN KENTUCKY GAS COMPANY

	ISSUED: November 19 1998
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Reserved for Future Use	
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Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

First Revised Sheet No. 50 Cancelling Original Sheet No. 50

WESTERN KENTUCKY GAS COMPANY

Rate T-5	Alternate Receipt Point Service	
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The administrative fee is waived if, during the month, the Alternate Receipt Point represents the only point of receipt utilized by the customer.

- Imbalances

 a) Volumes delivered by the Company under the Alternate Receipt Point service may be subjected to imbalance restrictions additional to those specified in the transportation of the first part of the
- চ Banking or Parking allowances for volumes delivered under the Alternate Receipt Point service may be limited or restricted altogether, at the Company's judgment.

Terms and Conditions

- Company on a strictly interruptible basis. Volumes under the Alternate Receipt Point service are received for redelivery by the
- ಶ arrangement for gas supply or capacity to the Alternate Receipt Point. The Company is not responsible for any costs incurred by the customer in its
- Specific details relating to volume, receipt point(s) and similar matters shall be covered by a separate written contract or amendment with the customer.
- Other than provisions referenced herein, or as more specifically set forth in the contract or amendment with the customer, all provisions of the customer's transportation (Rate T-2) or carriage (Rate T-3 or Rate T-4) tariffs shall apply.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 20, 1998

(First Substitute) Original SHEET No. 51 For Entire Service Area
P.S.C. No. 20
First Revised SHEET No. 51

WESTERN KENTUCKY GAS COMPANY

 Waived for qualified low income applicants ("LIHEAP participants"). Optional Facilities Charge for Electronic Flow Measurement ("EFM") equipment — Class 1 EFM equipment (less than \$7,500, including installation cost) 10: Returned check charge Meter test charge Class 2 EFM equipment (more than \$7,500, including installation cost) Termination or field collection charge Special meter reading charge Reconnect service temporarily off at customers request Reconnect delinquent service Turn on service (meter read only required) . Turn on service (shut - in test required) . Turn on new service with meter set . Special Charges no charge no charge 210.00 per mo. 105.00 per mo. 20.00 15.00 25.00 5.00 10.00 \$28.00 18.00 3 3 Ξ Ξ 3 3 3 3

188UED: October 2, 1995

EFFECTIVE: November 1, 1995

ISSUED BY: William J. Senter

Vice President - Rates & Regulatory Affairs

EFFECTIVE: December 15, 1999

ISSUED: June 23, 1999

18SUED BY Jac () Dlu Evertt Vico Prosident - Pates & Regulatory Atteirs *sued by Authority of an Order of the Public Service Commission in Case No. 95-010 dated October 20, 1983.)

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

Second Revised SHEET No. 51
Cancelling First Revised SHEET No. 51

WESTERN KENTUCKY GAS COMPANY

Service After Hours Regular				
lar		·	o Contest panelpants	
000 lar	3	5.00 per mo. 5.00 per mo.	Measurement ("EFM") equincluding installation costs), including installation costs	Optional Facilities Charge for Electronic Flow Class 1 EFM equipment (less than \$7,500, Class 2 EFM equipment (more than \$7,500) Waived for qualified low income applicant
After Hours Regular \$35.00 \$28.00 25.00 20.00 14.00 12.00 40.00 34.00 73.00 65.00 9N/A No Charge N/A 20.00	3		1.0	Lale Payment Charge (Rate G-1 only)
After Hours Regular \$35.00 \$28.00 25.00 20.00 14.00 12.00 26rvice 40.00 34.00 73.00 65.00 Charge IN/A No Charge	3		N/A	Returned Check Charge
After Hours Regular \$35.00 \$28.00 \$28.00 \$20.00 \$20.00 \$2		20.00	N/A	Meter Test Charge
After Hours Regular \$35.00 \$28.00 25.00 20.00 14.00 12.00 40.00 34.00 73.00 65.00		No Charge	N/N	Special Meter Reading Charge
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For Entire Service Area
P.S.C. NO. 20
Original SHEET No. 62
Cancelling

WESTERN KENTUCKY GAS COMPANY

P.S.C. NO. 19
Original SHEET Nos. 1—R thru 19—R
First Revised SHEET Nos. 2—R,15—R,18—R

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- 1. CLASS OF SERVICE (PLEASE SEE SHEET NO. 7)
- PRESENT AND LAST PRECEDING METER READING
- 3. DATE OF PRESENT READING
 4. NUMBER OF UNITS CONSUMED
- METER CONSTANT IF ANY NOT APPLICABLE TO RESIDENTIAL SERVICE
- 6. NET AMOUNT FOR SERVICE RENDERED
- 7. ANY ADJUSTMENTS
 8. GROSS AMOUNT OF BILL NOT APPLICABLE TO RESIDENTIAL SERVICE
 9. DATE AFTER WHICH A PENALTY MAY APPLY
 10. INDICATES AN ESTIMATED OR CALCULATED BILL

NOTE: LARGE VOLUME COMMERCIAL AND INDUSTRIAL BILLING WILL DISPLAY THE ABOVE INFORMATION, BUT MAY BE PRESENTED IN A DIFFERENT FORMAT.

ISSUED: September 4, 1992

EFFECTIVE: March 4, 1993

ISSUED BY: Muy S. LANK

Vice President - Rates & Regulatory Attains

Proposed

WESTERN KENTUCKY GAS COMPANY

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
First Revised SHEET No. 62

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ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

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ISSUED BY: William J. Senter

P.S.C. NO. 20 Original SHEET No. 65

First Revised SHEET Nos. 2-R, 15-R, 18-R Original SHEET Nos. 1-R thru 19-R P.S.C. NO. 19

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

(C, T)

- c The Company will issue to every customer from whom a deposit is collected a receipt of deposit. The receipt will show the name of the customer, location of the service or customer account number, date, and amount of deposit. If the deposit amount changes, the Company will issue a new receipt of deposit to the customer.
- Except for Winter Hardship Reconnections (as provided by Section 12 of these Rules and Regulations) customer service may be refused or discontinued if payment of requested deposit is not made.
- 8 prior to twelve (12) months from the date of deposit, the payment or credit shall be on a prorated basis. Upon termination of service, the deposit, any principal amounts, and interest earned and owing will be credited to the final bill with any customer's bill on an annual basis, except that the Company will not be required to refund or credit interest on deposits if the customer's bill is delinquent on the anniversary of the deposit date. If interest is paid or credited to the customer's bill Interest will accrue on all deposits at a rate prescribed by law, beginning on the date of deposit. Interest accrued will be refunded to the customer or credited to the remainder refunded to the customer.

When a deposit is required from a customer it will be held for twelve (12) months, or until service is discontinued, unless one of the following has occurred: (a) service has been terminated for non-payment of services or (b) the customer has been late on two (2) or more payments in the last twelve (12) months.

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9 Special Charges

are the special charges included in the company's tariff and a short description of the related service performed or action taken by the Company. See the Special Charges, The Company may make special nonrecurring charges, approved by the Commission, to recover customer-specific costs incurred to benefit specific customers. Listed below Sheet No. 51 for the amount of the charge.

Turn-on charge. A turn-on charge may be assessed for a new service turn on, seasonal turn on, or temporary service. A turn-on charge shall not be made for initial installation of service where a tap fee is applicable.

ISSUED:

September 4, 1992

EFFECTIVE: March 4, 1993

ISSUED BY: Muy S. KNOW.

Vice President -- Rates & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA

First Revised SHEET No. 65 Original Sheet No. 65 Cancelling

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

c Company will issue a new receipt of deposit to the customer. deposit. The receipt will show the name of the customer, location of the service or customer, account number, date, and amount of deposit. If the deposit amount changes, the The Company will issue to every customer from whom a deposit is collected a receipt of

Except for Winter Hardship Reconnections (as provided by Section 12 of these Rules and deposit is not made. Regulations) customer service may be refused or discontinued if payment of requested

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۳ to the final bill with any remainder refunded to the customer. service, the deposit, any principal amounts, and interest carned and owing will be credited of deposits, the payment or credit shall be on a prorated basis. Upon termination of interest is paid or credited to the customer's bill prior to twelve (12) months from the date on deposits if the customer's hill is delinquent on the anniversary of the deposit date. If on an annual basis, except that the Company will not be required to refund or credit interest Interest will accrue on all deposits at a rate prescribed by law, beginning on the date of deposit. Interest necrued will be refunded to the customer or credited to the customer's bill

service is discontinued, unless one of the following has occurred: (a) service has been terminated for non-payment of services or (b) the customer has been late on two (2) or When a deposit is required from a customer it will be held for twelve (12) months, or until more payments in the last twelve (12) months.

5 Special Charges

special charges included in the Company's tariff and a short description of the related service performed or action taken by the Company. See the Special Charges, Sheet No. 51 for the amount of the charge. The Company may make special nonrecurring charges, approved by the Commission, to recover customer-specific costs incurred to benefit specific customers. Listed below are the

೨ Meter Set. A meter set charge may be assessed for a new service or re-set, or temporary

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z furn On. A turn on charge may be assessed for connecting service which has been terminated or idle at a given premises for reasons other than nonpayment of bills or violation of the Company or Commission regulations

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

WESTERN KENTUCKY GAS COMPANY

For Entire Service Area
P.S.C. NO. 20
Original SHEET No. 66
(First Substitute)
Cancelling
P.S.C. NO. 19
Original SHEET Nos. 1-R thru 19-R

Rules and Regulations

First Revised SHEET Nos. 2-R, 15-R, 18-R

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Reconnect charge. A reconnect charge may be assessed to reconnect a service which has been terminated for nonpayment of bills or violation of the Company rules or Commission regulations. Customers qualifying for service reconnection under Section 12 of these Rules and Regulations shall be exempt from reconnect charges. A reconnect charge may be assessed when the customer's service has been disconnected at his request and at any time subsequently within twelve (12) months is reconnected at the same or any other premises.

- c) Termination or field collection charge. A charge may be assessed when a Company representative makes a trip to the premises of a customer for the purpose of terminating service. The charge may be assessed if the Company representative actually terminates service or if, in the course of the trip, the customer pays the delinquent bill to avoid termination. The charge may also be made if the Company pay the delinquent bill by a specific date. The Company may make a field collection charge only once in any billing period.
- d) Special meter reading charge. This charge may be assessed when a customer requests that a meter be reread and the second reading shows that the original reading was correct. No charge shall be assessed if the original reading was incorrect. This charge may also be assessed when a customer who reads his own meter fails to read the meter for three (3) consecutive months, and it is necessary for a Company representative to make a trip to read the meter.

(No such charge may be assessed until the amount of the charge is approved or otherwise accepted by the Commission.)

 Meter resetting charge. A charge may be assessed for resetting a meter if the meter has been removed at the customer's request.

(No such charge may be assessed until the amount of the charge is approved or otherwise accepted by the Commission.)

 Meter test charge. This charge may be assessed if a customer requests the meter be tested pursuant to Section 13 and 807 KAR 5:006 section 18, and the tests show the meter is not more than two (2) percent fast. No charge shall be made if the test shows the meter is more than two (2) percent fast.

ISSUED: September 4, 1992

EFFECTIVE: March 4, 1993

ISSUED BY: Muy S. LADEL

Vice President - Rates & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

First Revised SHEET No. 66
Cancelling
Original SHEET No. 66

WESTERN KENTUCKY GAS COMPANY

c) Read. A read charge may be assessed for the establishment of new service where only a meter read is required.

Rules and Regulations

- Reconnect Delinquent Service. A reconnect delinquent service charge may be assessed to reconnect a service which has been terminated for nonpayment of bills or violation of the Company or Commission regulations. Customers qualifying for service reconnection under Section 12 of these Rules and Regulations shall be exempt from reconnect charges.
- c) Scasonal Charge. A seasonal charge may be assessed when the customer's service has been disconnected at his request and at any time subsequently within (12) months is reconnected at the same or any other premises.

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- After Hours Charge. An additional charge shall be applied to any special service activity, including reconnects for delinquent service, initiated at the customer's request outside normal business hours such as at night, on weekends or holidays. The Company shall advise the customer of the applicable after hours charge upon initiation of the service request and offer the customer the alternative to perform the requested activity during normal business hours, including reconnects for delinquent service, as a means to avoid the after hours charge.
- g) Special Meter Reading Charge. This charge may be assessed when a customer requests that a meter be reread and the second reading shows that the original reading was correct. No charge shall be assessed if the original reading was incorrect. This charge may also be assessed when a customer who reads his own meter fails to read the meter for three (3) consecutive months, and it is necessary for a Company representative to make a trip to read the meter.

(No such charge may be assessed until the amount of the charge is approved or otherwise accepted by the Commission).

- Meter Resetting Charge. A charge may be assessed for resetting a meter if the meter has been removed at the customer's request.
- Meter Test Charge. This charge may be assessed if a customer requests the meter be tested pursuant to Section 13 and 807 KAR 5:006, section 18, and the tests show the meter is not more than two (2) percent fast. No charge shall be made if the test shows the meter is more than two (2) percent fast.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

For Entire Service Area P.S.C. NO. 20

WESTERN KENTUCKY GAS COMPANY

First Revised SHEET Nos. 2-R,15-R,18-R Original SHEET Nos. 1-R thru 19-R Original SHEET No. 67 P.S.C. NO. 19

Rules and Regulations

8 Returned check charge. A returned check charge may be assessed if a check accepted for payment of a Company bill is not honored by the customer's financial

三 Late payment penalty. A penalty may be assessed if a customer fails to pay a bill for services by the due date shown on the customer's bill. The penalty may be assessed only once on any bill for rendered services. Any payment received will first be applied to the bill for services rendered. Additional penalty charges will not be

Customer Complaints to the Company

Upon complaint to the Company by a customer at the Company's office, by telephone, or in writing the Company will make a prompt and complete investigation and advise the complainant of its findings. If a written complaint or a complaint made in person at compnany's office is not resolved, the Company will provide written notice to the with the address and telephone number of the Commission, and will provide him with the address and telephone number of the Commission. If a telephone complaint is not resolved, the Company will provide at least oral notice to the complainant of his right to file a complaint with the Commission and the address and telephone number of

∞ Bill Adjustments

a) If upon periodic test, request test, or complaint test a meter in service is found to be more than two (2) percent fast, additional tests shall be made to determine the average error of the meter. The test will be made in accordance with Commission regulations applicable to the type of meter involved.

ISSUED: September 4, 1992

EFFECTIVE: March 4, 1993

ISSUED BY: MUY S. LADIL

Vice President - Rates & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

First Revised SHEET No. 67 Original SHEET No. 67 Cancelling

WESTERN KENTUCKY GAS COMPANY

5

Rules and Regulations

Returned Check Charge. A returned check charge may be assessed if a check accepted for payment of a Company bill is not honored by the customer's financial institution.

Late Payment Charge. A late payment charge may be assessed if a customer fails to pay a the bill for services rendered. Additional penalty charges will not be assessed on unpaid only once on any bill for rendered services. Any payment received will first be applied to bill for services by the due date shown on the customer's bill. The penalty may be assessed

Customer Complaints to the Company

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Commission and the address and telephone number of the Commission. will provide at least oral notice to the complainant of his right to file a complaint with of his right to life a complaint want the Commission. If a telephone complaint is not resolved, the Company telephone complaint to file a complaint with the of his right to file a complaint with the Commission, and will provide him with the address and writing, the Company will make a prompt and complete investigation and advise the complainant of its findings. If a written complaint or a complaint made in person at the Company's office is not resolved, the Company will provide written notice to the complainant Upon complaint to the Company by a customer at the Company's office, by telephone, or in

Bill Adjustments

a) If upon periodic test, request test, or complaint test, a meter in service is found to be more than two (2) percent fast, additional tests shall be made to determine the average error of the meter. The test will be made in accordance with Commission regulations applicable to the

ISSUED: June 23, 1999

ISSUED BY: William J. Senter

EFFECTIVE: Decembe, 15, 1999

For Entire Service Area
P.S.C. NO. 20
Original SHEET No. 78

P.S.C. NO. 19
Original SHEET Nos. 1-R thru 19-R
First Revised SHEET Nos. 2-R, 15-R, 18-R

WESTERN KENTUCKY GAS COMPAN

Rules and Regulations

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- The customer's service line extending from the outlet of the meter shall be installed and maintained by the customer at his expense.
- f) The customer shall notify the Company promptly of any leaks in the transmission line or equipment, also, of any hazards or damages to same.
- Customers may be required to send in monthly meter readings to the Company on suitable forms provided by the Company.

19. Owners Consent

In case the customer is not the owner of the premises where service is to be provided, it will be the customer's responsibility to obtain from the property owner or owners the necessary consent to install and maintain in or on said premises all such piping and other equipment as are required or necessary for supplying gas service to the customer whether the piping and equipment be the property of the customer or the Company.

The Company will not require a prospective customer to obtain easements or rights—of—way on property not owned by the prospective customer as a condition for providing service. The cost of obtaining easements or rights—of—way will be included in the total per foot cost of an extension, and will be apportioned according to Section 28 in these Rules and Regulations.

20. Customer's Equipment and Installation

- a) The customer shall furnish, install and maintain at his expense the necessary customer's service line extending from the Company's service connection at the curb or property line to the building or place of utilization of the gas.
- b) The installation of the customer's service line shall be made in accordance with the requirement of the constituted authorities and the Company's specifications covering location, installation, kind and size of pipe, type of pipe coating or wrapping and method of connecting the joints of pipe. The location shall be the point of easiest access to the Company from its facilities and the Company shall be consulted and its approval obtained before the installation is made.

ISSUED: September 4, 1992

EFFECTIVE: March 4, 1993

ISSUED BY: Muy S. Knull Vice President - Rates & Regulatory Affairs

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Proposed

FOR ENTIRE SERVICE AREA

First Revised SHEET No. 78
Cancelling
Original SHEET No. 78

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

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ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

For Emire Service Area
P.S.C. NO. 20
Original SHEET No. 82
Cancelling
P.S.C. NO. 19
Original SHEET Nos. 1—R thru 19—R
First Revised SHEET Nos. 2—R, 15—R, 18—R

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

3

27. Point of Delivery of Gas

The point of delivery of gas supplied by the Company shall be at the point where the gas passes from the pipes of the Company's service connection into the customer's service line or pipe or at the outlet of the meter, whichever is nearest the delivery main of the Company.

28. Distribution Main Extensions

- a) The Company will extend without charge an existing distribution main one hundred (100) feet for each single customer provided the following criteria is met:
- The existing main is of sufficient capacity to properly supply the additional customer(s);
- Provided that the customer(s) contracts to use gas on a continuous basis for one (1) year or more; and
- Provided the potential consumption and revenue will be of such amount and permanence as to warrant the capital expenditures involved to make the investment economically feasible.
- b) Whenever an extension exceeds one hundred (100) feet per customer, the Company will enter into an agreement with the customer(s) or subscriber(s). The agreement will provide for the extension on a cost per foot basis with the additional amount to be deposited with the Company by the customer(s) or subscriber(s). The agreement will contain provisions for a proportionate and equitable refund in the event other customers are connected to the extension within a ten (10) year period. Refunds shall be made only after the customer(s) has used gas service for a minimum continuous period of one (1) year. The Company reserves the right to determine the length of the extension, to specify the pipe size and location of the extension, and to construct the extension in accordance with its standard practices. Title to all extensions covered by agreements shall be and remain in the Company and in no case shall the amount of any refunds exceed the original deposit. Any further or lateral extension shall be treated as a new and separate extension.

ISSUED: September 4, 1992

EFFECTIVE: March 4, 1993

ISSUED BY: Muy S. KATHL

Woo President – Rates & Regulatory Affairs

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

First Revised SHEET No. 82
Cancelling
Original SHEET No. 82

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

27. Point of Delivery of Gas

The point of delivery of gas supplied by the Company shall be at the point where the gas passes from the pipes of the Company's service connection in to the customer's service line or pipe or at the outlet of the meter, whichever is nearest the delivery main of the Company.

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28. Distribution Main Extensions

- a) The Company will extend an existing distribution main up to one hundred (100) feet for each single customer provided the following criteria is met:
- The existing main is of sufficient capacity to properly supply the additional customer(s);
- Provided that the customer(s) contracts to use gas on a continuous basis for one (1)
 year or more; and,
- Provided the potential consumption and revenue will be of such amount and permanence as to warrant the capital expenditures involved to make the investment economically feasible.

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Whenever an extension exceeds one hundred (100) feet per customer, the Company will enter into an agreement with the customer(s) or subscriber(s). The agreement will provide for the extension on a cost per foot basis with the additional amount to be deposited with the Company by the customer(s) or subscriber(s). The agreement will contain provisions for a proportionate and equitable refund in the event other customers are connected to the extension within a ten (10) year period. Refunds shall be made only after the customer(s) has used gas service for a minimum continuous period of one (1) year. The Company reserves the right to determine the length of the extension, to specify the pipe size and location of the extension, and to construct the extension in accordance with its standard practices. Title to all extensions covered by agreements shall be and remain in the Company and in no case shall the amount of any refunds exceed the original deposit. Any further or lateral extension shall be treated as a new and separate extension.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

For Entire Service Area
P.S.C. NO. 20
First Revised SHEET No. 85
Cancelling
Original SHEET No. 85

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

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33. Curtailment Order

In cases of impairment of gas supply or partial or total interruptions and when it appears that the Company, is or will be, unable to supply the requirements of all of its customers in any system or segment thereof, the Company shall curtail gas service to its customers in the manner set forth below.

a) Definitions:

Residential - Service to customers for residential purposes including housing complexes and apartments.

Commercial - Service to customers engaged primarily in the sale of goods or services including institutions and local and federal agencies for uses other than those involving manufacturing.

Industrial — Service to customers engaged primarily in a process which creates or changes raw or unfinished materials into another form or product, including the generation of electric power for sale.

Summer Period -- The seven consecutive monthly billing periods of April through October.

Winter Period - The five consecutive monthly billing periods of November through March.

Base Period Volumes - Monthly base period volumes will be specified to each customer's contract with the Company.

Maximum Seasonal Volumes - Maximum Summer Period volumes shall be the assigned Base Period Volumes for the Summer Period; maximum Winter Period Volumes shall be the assigned Base Period volumes for the Winter Period.

Adjusted Seasonal Volumes – A customers maximum seasonal volumes as adjusted from time to time to reflect curtailment in accordance with the Company's priorities of curtailment.

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ISSUED: March 29, 1993

EFFECTIVE: December 22, 1993

(Issued by Authority of the Public Service Commission in Case No. 92-558 dated December 22, 1983)

ISSUED BY: May S. LAVILL_____ vice President - Raise & Regulatory Atlairs

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20
Second Revised SHEET No. 85
Cancelling

First Revised SHEET No. 85

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WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

33. Curtailment Order

In cases of impairment of gas supply or distribution system capacity, or partial or total interruptions and when it appears that the Company is, or will be, unable to supply the requirements of all of its customers in any system or segment thereof, the Company shall curtail gas service to its customers in the manner set forth below.

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a) Definitions:

Residential – Service to customers for residential purposes including housing complexes and apartments.

Commercial - Service to customers engaged primarily in the sale of goods or services including institutions and local and federal agencies for uses other than those involving manufacturing.

Industrial - Service to customers engaged primarily in a process which creates or changes raw or unfinished materials into another form or product, including the generation of electric power for sale.

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

First Revised SHEET No. 86 For Entire Service Area P.S.C. NO. 20 Cancelling

Original SHEET No. 86

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

೨ Priorities of Curtailment:

Sales Service

The Company may curtail or discontinue sales service in whole or in part on a daily, monthly or seasonal basis in any purchase zone in accordance with the following priorities, starting with Priority 8 and proceeding in descending numerical order.

High Priority

Priority 1. Residential, and services essential to the public health where no alternate fuel exists (Rate G-1).

Priority 2. Small commercials less than 50 Mcf per day (Rate G-1).

Priority 3. Large commercials over 50 Mcf per day not included under lower priorities (Rates G-1, LVS-1).

Priority 4. Industrials served under Rate G-1 or LVS-1.

ow Priority

included in Priority 6. Priority 5. Customers served under Rates G-2 or LVS-2 other than boilers

Priority 6. Boiler loads shall be curtailed in the following order (Rates G-2 or LVS-2).

a- Boilers over 3,000 Mcf per day.
b- Boilers between 1,500 Mcf and 3,000 Mcf per day.
c- Boilers between 300 Mcf and 1,500 Mcf per day.

Priority 7. Imbalance sales service under Rate T-3

Priority 8. Flex sales transactions.

ISSUED: March 29, 1993

EFFECTIVE: December 22, 1993

(Issued by Authority of the Public Service Commission in Case No. 92-558 dated December 22, 1993)

ISSUED BY: MINI 5 / AR/

Vice President - Rates & Regulatory Affairs

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Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 10 Second Revised SHEET No. 86

First Revised SHEET No. 86 Cancelling

WESTERN KENTUCKY GAS COMPANY

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Rules and Regulations

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ङ Priorities of Curtailment:

Sales Service

priorities, starting with Priority 8 and proceeding in descending numerical order. The Company may curtail or discontinue sales service in whole or in part on a daily, monthly or seasonal basis in any purchase zone in accordance with the following

High Priority

Priority 1. Residential and services essential to the public health where no alternate fuel exists (Rate G-1)

Small commercials less than 50 Mcf per day (Rate G-1).

Priority 3. Large commercials over 50 Mcf per day not included under lower priorities (Rates G-1, LVS-1)

Priority 4. Industrials served under Rate G-1 or LVS-1.

Low Priority

Customers served under Rates G-2 or LVS-2 other than boilers included in Priority 6.

Priority 6. Boder leads shall be curtailed in the following order (Rates 6-2 or LVS-2).

A - Boilers over 3,000 Met per day.

B - Boilers between 1.500 Mcf and 3.000 Mcf per day. C - Boilers between 300 Mcf and 1.500 Mcf per day.

Imbalance sales service under Rate T-3 and Rate T-4

Priority 8 Flex sales transactions

ISSUED: June 23, 1999

EFFECTIVE: December 15, 1999

ISSUED BY: William J. Senter

First Revised SHEET No. 87 For Entire Service Area Original SHEET No. 87 P.S.C. NO. 20

WESTERN KENTUCKY GAS COMPANY

Rules and Regulations

೦ Penalties:

quantity of gas than its daily contract demand or a quantity in excess of any temporary authorization whether a Curtailment Order is in effect or not, the customer shall pay for the unauthorized gas so used at the rate of \$15.00 per Mcf. Billing of this penalty shall be made within 90 days of the date of violation and shall be due and payable within 20 days of billing. Curtailment Order either as to time or volume of gas used or uses a greater In the event a customer fails in part or in whole to comply with a Company

If, at the end of any scasonal period, a Buyer exceeds its Adjusted Seasonal Volumes for that period, the Buyer shall pay a penalty of \$15 per Mcf for all volumes taken in excess of 102% of its adjusted seasonal volume. The penalty is to be in addition to the regular applicable rate, but no such penalty shall be payable for any season in which the excess volume is less than 100 Mcf. The Company, at its sole discretion, may reduce the Buyer's Adjusted Seasonal Volume in the succeeding seasonal period by an amount equal to the excess volume taken.

considered as a substitute for any other remedy available to the Company. The payment of penalty charges shall not be considered as giving any customer the right to take unauthorized volumes of gas, nor shall such penalty charges be

ڡ Discontinuance of Service

supply of any customer that fails to comply with a valid curtailment order. The Company shall have the right, after reasonable notice to discontinue the gas

ISSUED: March 29, 1993

EFFECTIVE: December 22, 1993

(Issued by Authority of the Public Service Commission in Case No. 92-558 date December 22, 1993)

ISSUED BY: May 2. LAVEL Vice President - Rates & Regulatory Affain

Proposed

FOR ENTIRE SERVICE AREA
P.S.C. NO. 20

Second Revised SHEET No. 87 First Revised SHEET No. 87 Cancelling

WESTERN KENTUCKY GAS COMPANY

Ξ

Rules and Regulations

c Penalty for Unauthorized Overruns

discretion, apply a penalty rate of up to \$15.00 per Mcf. allowed volume under terms of the Curtailment Order, the Company may, at its sole Order either as to time or volume of gas used or uses a greater quantity of gas than its In the event a customer fails in part or in whole to comply with a Company Curtailment

failure to comply with terms of a Company Curtailment Order. penalty(s) assessed by the interstate pipeline(s) or suppliers resulting from the customer's In addition to other tariff penalty provisions, the customer shall be responsible for any

substitute for any other remedy available to the Company to take unauthorized volumes of gas, nor shall such penalty charges be considered as a The payment of penalty charges shall not be considered as giving any customer the right

و Discontinuance of Service

The Company shall have the right, after reasonable notice to discontinue the gas supply of any customer that fails to comply with a valid curtailment order.

ISSUED: June 23, 1995

EFFECTIVE: December 15, 1999

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ISSUED BY: William J. Senter

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PUBLIC SERVICE COLLINGION

COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:)
THE APPLICATION OF WESTERN) Case No. 99-070
KENTUCKY GAS COMPANY)
FOR AN ADJUSTMENT OF RATES)

ATTORNEY GENERAL'S RESPONSE TO WESTERN'S DATA REQUEST TO THE ATTORNEY GENERAL

Comes now the Attorney General, through his Office of Rate Intervention, and submits his Response to the data request of the Western Kentucky Gas Company.

Respectfully submitted,

A.B. CHANDLER III ATTORNEY GENERAL

Langle Las Enol

David Edward Spenard Assistant Attorney General 1024 Capital Center Drive Frankfort, Kentucky 40601-8204 (502) 696.5457

CERTIFICATE OF SERVICE AND FILING

Counsel certifies that an original and fifteen (15) photocopies of the foregoing
Attorney General's Response to Western's Data Request to the Attorney General were
served and filed by hand delivery to the Hon. Helen C. Helton, Executive Director,
Public Service Commission, 730 Schenkel Lane, Frankfort, Kentucky 40601;
furthermore, it was served by mailing a true and correct copy of the same, first class
postage prepaid, to William J. Senter, Western Kentucky Gas, 2401 New Hartford Road,
Owensboro, KY 42303 1312, Mark R. Hutchinson, Sheffer, Hutchinson & Kinney, 115
East Second Street, Owensboro, KY 42303, John N. Hughes, 124 West Todd Street,
Frankfort, KY 40601, Douglas Walther, Atmos Energy Corporation, P.O. Box 650205,
Dallas, TX 75265, Keith Tiggelaar, WBI Southern, Inc., P.O. Box 5601, Bixmark, ND
58506 5601, and Robert M. Watt, Jr., J. Mel Camenisch, Jr., 201 E. Main Street, Suite 1000,
Lexington, KY 40507-1380, all on this 22nd day of November 1999.

Assistant Attorney General

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Commonwealth of Kentucky Before the Public Service Commission Case No. 99-070

Responses by Carl G. K. Weaver to Request for Information by Western Kentucky Gas Company

1. Please provide the syllabi from Dr. Weaver's last two years of teaching at James Madison University.

Answer:

Attached

JAMES MADISON UNIVERSITY DEPARTMENT OF FINANCE & BUSINESS LAW FALL 1996

- 1. Finance 488: Advanced Financial Policy
- 2. Prerequisite: Finance 365.
- 3. Texts:

Cases to be purchased from the instructor.

Reference text: Eugene F. Brigham and Louis C. Gapenski, <u>Financial Management</u>, <u>Theory and Practice</u>, <u>Seventh Edition</u>. (Dryden Press, 1994).

Finance 488 Notes: These will be available the third week of classes.

4. Topics to be covered:

1.	Financial Analysis	7.	Lease vs. Buy
2.	Derivatives and SWAPS	8.	International Finance
3.	Capital Structure	9.	Investment Analysis
4.	Cost of Equity	10.	Valuation of a Business
5.	Cost of Capital	11.	Small Business Finance
6.	Capital Budgeting	12.	Resume preparation and the job search.

5. Purpose of Project or Case:

- A. Demonstrate a knowledge of the <u>process</u> required to solve the type of problem presented in the project or case.
- B. Develop skills using financial-analytical tools.
- C. Demonstrate a mastery in the use of the tools by:
 - 1. recognizing the information and data required; and
 - 2. making reasonable assumptions when data is not available.
- D. Demonstrate the ability to make "informed judgements" from the information obtained in the analysis.

6. Daily Participation:

Class participation counts 20% of the course grade. This portion of your grade will consist of your one-page case write-ups and your participation in class discussion. You get credit for discussion of projects, cases, or other materials; contributing to the presentation by asking insightful questions; or by answering questions asked by another student.

7. One-page Written Reports:

The assigned projects and cases must be written and handed-in. A general outline for the one-page write-ups is shown on the next page.

- I. A statement indicating the problem that needs to be addressed.
- II. The recommended quantitative analytical method used to resolve the problem.
- III. A brief paragraph describing the analytical method.
- IV. A brief listing of the data requirements of the analytical method (no more than the five most important items.)

V. A listing of the three most important qualitative facts in the case.

8. Team Presentations:

Case presentations will be assigned to teams. Each team is responsible for two cases -- one as a consulting team and the other as a management team.

9. Role of the Consulting Team and the Management Team:

The consulting team is responsible for presenting and using a methodology for solving the problems that are addressed in the assigned case. The objective is to assure that the class members are knowledgeable about the application and use of the methodology.

The role of the management team is to ask questions and to make suggestions during the presentation. Their role is to assure that the consulting team's presentation is correct and to add reinforcement to the use and application of the methodology conveyed by the case.

10. Class Appraisal of Presentations:

The consulting and management presentations will be graded using both peer and instructor appraisal. The peer appraisal forms will be supplied at a later date. The instructors grade will be based on his questioning the class members in the audience to determine their level of understanding of the material that is being presented.

11. Attendance:

Class attendance is expected. Your final average will be lowered one letter grade for each absence in excess of two for each unexcused absence.

12. Appraisal:

One-page write-ups & Class Participation	20%
Presentations & Reports	40%
Assessment Test	20%
Final Exam	20%

13. Grading Scale:

A - 91-100%

B - 81-90%

C - 71-80%

D - 61-70%

F - 60% or below

14. Office Hours:

Tuesday:

9:00-11:30 and 3:00-4:30 pm

Wednesday:

9:30-10:30

Thursday:

9:00-11:00

Occasionally I will not be available during these hours because of meetings. It is best to make an appointment or use e-mail for questions or discussion.

15. E-mail address:

WEAVERCG

Office:

Showker 215

Telephone:

(540) 568-3080

JAMES MADISON UNIVERSITY DEPARTMENT OF FINANCE & BUSINESS LAW Fall 1996

- 1. Finance 645: Financial Theory and Analysis
- 2. Prerequisite: Finance 545 or equivalent. Accounting 673 is recommended.
- 3. Texts:

Darden Graduate School of Business Administration cases purchased through the instructor. (These will be available around mid-semester.)

Eugene F. Brigham and Louis C. Gapenski, <u>Financial Management</u>, <u>Theory and Practice</u>, <u>Seventh Edition</u>. (Dryden Press, 1994).

Finance 645 Lecture Notes. These can be purchased from the COB Print Shop.

4. Topics Covered:

a.	Financial Analysis	g.	Accounts Payable Management
b.	Cash Flow Analysis	h.	Short Financing
c.	Industry Characteristics	i.	Cost of Equity
d.	Cash Budgeting	j.	Weighted Avg. Cost of Capital
e.	Accounts Rec. Management	k.	Capital Budgeting
f.	Inventory Management	l.	Risk & Capital Budgeting

- 5. Course Delivery: Projects and Cases
- 6. Written Reports:

The assigned projects and cases must be written and handed-in. A general outline for the write-ups is shown below. This outline normally must be modified so that it is applicable to a particular case or project.

- I. Problem or objective statement.
- II. Economic environment if applicable.
- III. Method of analysis and description of the financial tools being used.
- IV. The analysis. Place detailed exhibits in the back of the report as appendixes.
- V. Conclusions.

7. Purpose of Project or Case:

- A. Demonstrate a knowledge of the <u>process</u> required to solve the type of problem presented in the project or case.
- B. Develop skills using financial-analytical tools.
- C. Demonstrate a mastery in the use of the tools by:
 - 1. recognizing the information and data required; and
 - 2. making reasonable assumptions when data is not available.
- D. Demonstrate the ability to make "informed judgements" from the information obtained in the analysis.

8. Class Participation:

Class participation counts 10% of the course grade. You get credit for discussion of projects, cases, or other materials; contributing to the presentation by asking insightful questions; or by answering questions asked by another student. It is your responsibility to assure that the instructor knows your name.

9. Appraisal:

Class Participation	10%
Written Reports	35%
Mid-term Exam	25%
Final Exam	30%

10. Grading Scale:

A - 91-100%

B - 81-90%

C - 71-80%

F - 70 or below

11. Office Hours:

Monday:

9:30-11:30

Tuesday:

9:30-11:30 & 14:00-16:00

Wednesday:

9:30-11:30

Occasionally I will not be available during these hours.

12. E-mail address: WEAVERCK

Telephone:

(540) 568-3080

JAMES MADISON UNIVERSITY DEPARTMENT OF FINANCE & BUSINESS LAW SPRING 1997

- 1. Finance 488: Advanced Financial Policy
- 2. Prerequisite: Finance 365.
- 3. Texts:

6.

Cases to be purchased from the COB Copy Center (these will be available after 1/14/97).

Reference text: Eugene F. Brigham and Louis C. Gapenski, <u>Financial Management</u>, <u>Theory and Practice</u>, <u>Seventh Edition</u>. (Dryden Press, 1994).

- 4. Topics to be covered:
 - 1. **Financial Analysis** 7. **International Finance** 2. Capital Budgeting 8. **Investment Analysis** 3. Capital Structure 9. Lease vs. Buy 4. **Cost of Capital** 10. **Small Business Finance** 5. **Cost of Equity** 11. Resume preparation and the job search

12.

Valuation of a Business

- 5. Purpose of Project or Case:
 - A. Demonstrate a knowledge of the <u>process</u> required to solve the type of problem presented in the project or case.
 - B. Develop skills using financial-analytical tools.

Derivatives and SWAPS

- C. Demonstrate a mastery in the use of the tools by:
 - 1. recognizing the information and data required; and
 - 2. making reasonable assumptions when data is not available.
- D. Demonstrate the ability to make "informed judgements" from the information obtained in the analysis.
- 6. Team Presentations:

Case presentations will be assigned to teams. Each team is responsible for two cases -- one as a consulting team and the other as a management team.

7. Role of the Consulting Team and the Management Team:

The consulting team is responsible for presenting and using a methodology for solving the problems that are addressed in the assigned case. The objective is to assure that the class members are knowledgeable about the application and use of the methodology.

The role of the management team is to ask questions and to make suggestions during the presentation. Their role is to assure that the consulting team's presentation is correct and to add reinforcement to the use and application of the methodology conveyed by the case.

8. Class Participation:

Class participation counts 20% of the course grade. This portion of your grade will consist of one-page case outlines and participation in class discussion. Credit is given for contributing to the presentation by asking insightful questions or by answering questions.

9. One-page Outlines:

An outline, which is to be turned-in on the day of the case presentation by each student in the class other than the management and consulting team members, for the one-page reports is shown below. No outlines will be accepted late.

- I. Problem Statement a statement or question that indicates the problem that needs to be addressed in a decision statement.
- II. Analytical Method the recommended analytical tool used to provide information for making a decision.
- III. Analytical Method Description a brief paragraph describing the analytical method.
- IV. Data Requirements a listing of the data required to implement the analytical method (no more than the five most important items.)
- V. Qualitative Facts a listing of the three most important qualitative facts that must be considered in the decision recommendation that resolves the problem.

10. Class Appraisal of Presentations:

The presentations and class participation grades will be assigned by the instructor. The presentations are expected to be professional, informative, accurate, and demonstrate expertise in the topic being examined. The class participation grades will be based on questions asked by students and by the instructors questioning the class members in the audience to determine their level of understanding of the material that is being presented.

11.	Attendance:	Class attendance is expected. Your final average will be lowered one
		letter grade for each absence in excess of two for each unexcused

absence.

12.	Appraisal:	One-page write-ups & Class Participation	20%
		Presentations & Reports	40%
		Assessment Test	20%
		Final Exam	20%

13. Grading Scale: A - 91-100% D - 61-70% B - 81-90% F - 60% or below

C - 71-80%

14. Office Hours: Monday: 9:00-11:30 Tuesday: 1:30- 3:00

Wednesday: 9:30-10:30

Occasionally I will not be available during these hours because of meetings. It is best to make an appointment or use e-mail for questions or discussion.

15. E-mail address: WEAVERCG
Office: Showker 215
Telephone: (540) 568-3080

JAMES MADISON UNIVERSITY DEPARTMENT OF FINANCE & BUSINESS LAW Spring 1997

1. Finance 655: Advanced Topics in Financial Management

Financial theory and analytical techniques are applied to business problems in a case environment. The objective is to determine optimum decisions based upon an integration of financial, accounting, economic, and behavioral factors.

2. Prerequisite: Finance 645.

3. Texts:

Cases that are purchased through the instructor.

Packet purchased from COB Print Shop.

Text: Eugene F. Brigham and Louis C. Gapenski, <u>Financial Management</u>, <u>Theory and Practice</u>, <u>8th Edition</u>. (The Dryden Press, 1997).

4. Topics to be Covered:

SWAPS

Valuation

Capital Structure

Dividend Policy

Venture Capital

Bankruptcy and Reorganization

Mergers and Acquisitions

The creation and destruction of value

5. General Analytical Procedure: (not all steps can be done for each case)

- A. Determine the problem or topic to be analyzed.
- B. Examine Economic Data for period of case.
- C. Do a financial and cash flow analysis to determine the financial condition of the company being analyzed.
- D. Construct a pro-forma statement that will reflect and provide information about the scenario being examined.
- E. Use pro-forma statement to do sensitivity analysis showing different alternative decisions.
- F. Do a financial and cash flow analysis on the pro-forma results to obtain information about each alternative
- G. Attempt to estimate the qualitative results of the alternative decisions on the firm. (Value; financial flexibility, risk, control, employees, customers, suppliers, etc.)
- H. Make the decision.

6. Team presentations:

Each team is responsible for two cases and one article. One of the cases will be <u>presented</u> as a consulting team and the other will be prepared to question the presentation as a management team. The article will be prepared as a presentation.

7. Role of the Consulting Team and the Management Team:

The consulting team is responsible for presenting the case. The role of the management team is to ask questions and to make suggestions during the presentation. The intended result of this dialogue is to enhance the class's understanding of the material that is presented. The teams should prepare the case independently of one another.

The Management Team's questions and comments should be directed toward: clarifying the analytical method being used; identifying and questioning the assumptions that are being made in the analysis; helping focus on the implications of the results on owners, management, employees, suppliers, customers, the community or other stakeholders; etc.

8. Case Presentation Outline:

The assigned cases must be outlined and handed-in by their respective consulting and management teams. A <u>suggested</u> guide for the outline that can generally be used is given below.

Suggested Outline for Cases

- I. Problem or objective statement:
 - A. Phrased as a question, or;
 - B. Major financial task that needs to be addressed.
- II. Economic environment at time of case that relates to the problem or objective should be considered. You should be aware of how the economic conditions will effect the topic or problem undergoing examination. For example, if it appears the economy is entering a recession, that should be considered in the revenue forecast. Only consider those economic data that are pertinent to the analysis.
- III. Method of Analysis:
 - A. Description of new analytical financial tools that are being used.
 - B. Explanation how the quantitative tools will be applied. The presentation should provide sufficient explanation so that the class is trained in the use of the tools.
 - C. Description of the qualitative considerations.
- IV. Analysis:
 - A. Describe the results of the implementation of the analytical tools.
 - B. Address both the quantitative and qualitative issues.
- V. Conclusion: Be certain to address the problem statement or objective set forth in item I above and support your conclusion with the results of your analysis.

9. Class participant responsibility:

Each class participant must turn-in a one-page report for each <u>case</u> which contains the following information:

- I. A statement indicating the problem that needs to be addressed.
- II. The recommended quantitative analytical method used to resolve the problem.
- III. A brief paragraph describing the analytical method.
- IV. A <u>brief listing</u> of the data requirements of the analytical method (no more than 5 of the most important items).
- V. A listing of three most important qualitative facts in the case.

9. Appraisal:

Cases and Article Presentations @15% each	45%
Written Case Outline @ 10% each	20%
Class Participant Reports	10%
Class Discussion Participation	5%
Take-home Final	20%

10. Grading Scale:

A - 91-100%

B - 81-90%

C - 71-80%

F - 70 or below

11. Office Hours: Monday & Thursday: 9:30-11:30

12. Telephone Number: JMU - (540) 568-3080

Home - (540) 433-9288

13. E-Mail Address: WEAVERCK

JAMES MADISON UNIVERSITY DEPARTMENT OF FINANCE & BUSINESS LAW FALL 1997

1. Finance 488: Advanced Financial Policy

2. Prerequisite: Finance 365.

3. Texts:

Cases to be purchased from the COB Copy Center (these will be available after 5/8/97).

Reference text: Eugene F. Brigham and Louis C. Gapenski, <u>Financial Management</u>, <u>Theory and Practice</u>, <u>Eighth Edition</u>. (Dryden Press, 1997). This text is not required. You may use the same text used in your Finance 365 course.

4. Topics to be covered:

1.	Financial Analysis	7.	International Finance
2.	Capital Budgeting	8.	Investment Analysis
3.	Capital Structure	9.	Lease vs. Buy
4.	Cost of Capital	10.	Small Business Finance
5.	Cost of Equity	11.	Valuation of a Business
6.	Derivatives and SWAPS		

5. Purpose of Project or Case:

- A. Demonstrate a knowledge of the <u>process</u> required to solve the type of problem presented in the project or case.
- B. Develop skills using financial-analytical tools.
- C. Demonstrate a mastery in the use of the tools by:
 - 1. recognizing the information and data required; and
 - 2. making reasonable assumptions when data is not available.
- D. Demonstrate the ability to make "informed judgements" from the information obtained in the analysis.

6. Team Presentations:

Case presentations will be assigned to teams. Each team is responsible for presenting two cases. The instructor will call on students in the class to elaborate point made in the presentation.

7. Class Participation:

Class participation counts 20% of the course grade. This portion of your grade will consist of one-page case outlines and participation in class discussion.

8. **One-page Outlines:**

An outline for the one-page reports, which is to be turned-in on the day indicated in the syllabus, is shown below. A team performing a presentation will hand in a hard copy of the presentation outline and visual aids. NO Papers will be accepted late.

I. Problem Statement a statement or question that indicates the problem that needs

to be addressed in a decision statement.

II. the recommended analytical tool used to provide information Analytical Method -

for making a decision and a brief description of that tool.

III. Data Requirements a listing of the data required to implement the analytical

method (no more than the five most important items.)

IV. Qualitative Facts a listing of the three most important qualitative facts that must

be considered in the decision recommendation that resolves the

problem.

9. **Class Appraisal of Presentations:**

The presentations and class participation grades will be assigned by the instructor. The presentations are expected to be professional, informative, accurate, and demonstrate expertise in the topic being examined. The class participation grades will be based on questions asked by students and by the instructors questioning the class members in the audience to determine their level of understanding of the material that is being presented.

10. Attendance: Class attendance is expected. Your final average will be lowered one

> letter grade for each absence in excess of TWO for each unexcused absence. The possibility of having an absence excused is slim to none.

11. Appraisal: One-page write-ups & Class Participation 20%

Presentations & Reports 30% 20% Mid-term Exam

Final Exam 30%

12. A - 91-100% D - 61-70% **Grading Scale:**

> B - 81-90% F-60% or below

C - 71-80%

13. Office Hours: Monday: 1:00-2:00

Tuesday: 9:30-1:30

14. E-mail address: WEAVERCG Office: Showker 344

Telephone: (540) 568-3080

Finance 365 - Intermediate Finance FALL SEMESTER 1997

PREREQUISITE:

Finance 345

INSTRUCTOR:

Dr. Carl Weaver

Showker 444

E-mail address: FAC WEAVER

Phone: 568-3080

OFFICE HOURS:

Tu-Th 10:00-11:30 Tu-Th 15:00-16:00

Other hours by appointment.

TEXTS:

Eugene F. Brigham and Louis C. Gapenski, Financial 1. Management, Theory and Practice, 7th Edition, (The Dryden Press) 1994.

2. Dukes Duplicates Lecture Notes

3. The recommended calculator is the Hewlett-Packard 12-C or 17-в.

SEAT CHART:

A seat chart will be prepared on Tuesday, September 6. For the remainder of the semester, always sit in the same seat as the one you selected on that date.

ATTENDANCE:

Attendance is required for the satisfactory completion of this course. Any absence in excess of two classes will result in your grade being lowered by one letter grade for each additional absence. As a general rule, there will be no exceptions to this policy.

TIME

COMMITMENT:

There will numerous projects that you must complete. This is a "hands on" course. Each project will require approximately six to eight hours for its completion. This time estimate assumes that you don't waste a lot of time getting started. Some projects will take more than eight hours; others, less. If you are not able to

devote this time to this course - drop it!

TEAMS:

You will be on a different team for each project. Sometimes you may be on a team of one - yourself. The team configuration is determined by your student number and the letter which designates the project team configuration to be used. On a project's due date, each student <u>must</u> turn-in a confidential performance appraisal. No projects will be accepted late. Failure to turn in a project will result in that team's participants receiving an "F" for the course.

MATERIAL SOURCES:

On each report, all direct or close quotations and data sources should be footnoted.

PROJECT COMPLETION REQUIREMENT: All projects must be completed and turned-in at the beginning of class on the scheduled due dates. In addition, a confidential performance appraisal must also be turned-in by each student. Failure to complete a project, report, or paper will cause each team member to receive a course grade of "F," regardless of the point weighting assigned to that project.

APPRAISAL:

Cases, Quizzes,				Grade	Scale	:
Class Participation,	&			A	91 - 3	100%
Presentations			40%	В	81 -	90ક
Mid-term Exam			30%	С	71 -	80%
Comprehensive Final.			30%	D	61 -	70%
				F	below	61%

JAMES MADISON UNIVERSITY DEPARTMENT OF FINANCE & BUSINESS LAW FALL 1997

- 1. Finance 645: Financial Theory and Analysis
- 2. Prerequisite: Finance 545 or equivalent. Accounting 673 is recommended.

3. Texts:

Cases purchased through the COB Copy Center on the second floor of Showker Hall are required and will be available by next Monday.

Eugene F. Brigham and Louis C. Gapenski, <u>Financial Management</u>, <u>Theory and Practice</u>, <u>Eighth Edition</u>. (Dryden Press, 1997). This text will be used as a reference book. There will be suggested reading assignments from this book. If you use the seventh edition or another text, cross reference the reading assignment and review the related material prior to the class.

4. Course Objectives:

To understand how to perform a financial and cash flow analysis of an enterprise (1,2,3,8,9,10)

To construct pro-forma financial statements (1,5,10)

To understand the concepts of risk and return (1,2,3,4,8)

To determine a firm's cost of capital (1,2,3,6,8,9)

To use various asset acquisition evaluation methods (3,4,6,9)

5. Topics Covered:

a.	Financial Analysis	f.	Cost of Equity
b.	Cash Flow Analysis	g.	Weighted Avg. Cost of Capital
C.	Industry Characteristics	ĥ.	Capital Budgeting
đ.	Cash Budgeting	I.	Risk & Capital Budgeting
e.	Working capital management	i.	Pro-forma statement construction

6. Purpose of Projects or Cases:

- a. Demonstrate a knowledge of the process required to solve the type of problem presented in the project or case.
- b. Develop skills using financial and analytical tools.
- c. Demonstrate a mastery in the use of the tools by:
 - 1. Recognizing the information and data required and
 - 2. Making reasonable assumptions when data is not available.
- d. Demonstrating the ability to make "informed judgements" from the information obtained in the analysis.

7. Team Presentations:

Case presentations will be assigned to teams. Each team is responsible for two cases -- one as a consulting team and the other as a management team.

8. Role of the Consulting Team and the Management Team:

The consulting team is responsible for presenting and using a methodology for solving the problems that are addressed in the assigned case. The objective is to assure that the class members are knowledgeable about the application and use of the methodology.

The role of the management team is to ask questions and to make suggestions during the presentation. Their role is to assure that the consulting team's presentation is correct and to add reinforcement to the use and application of the methodology conveyed by the case.

9. General Analytical Procedure for case analysis by the consulting and management teams:

- a. Determine the problem or topic to be analyzed.
- b. Assess how the economic environment at the time of the case that relates to the problem to be solved. For example, if it appears the economy is entering a recession, that should be considered in the revenue forecast. Only consider those economic data that are pertinent to the analysis.
- c. Analyze the financial impact of possible decisions. The analysis often takes the form of a pro-forma statement for each scenario.
- d. Evaluate the impact of the scenario. This evaluation; should incorporate financial impacts (as measured by NPV, IRR, etc) and should also examine qualitative issues.
- e. Consider the underlaying assumptions in the development of each scenario. The assumptions often have to be made given limited information. Are these assumptions reasonable?
- f. Make a decision.

10. Class Appraisal of Presentations:

The consulting and management presentations will be graded using both peer and instructor appraisal. The peer appraisal forms will be supplied at a later date. The instructors grade will be based on his questioning the class members in the audience to determine their level of understanding of the material that is being presented. The peer appraisal should be done based upon your assessment of your ability to answer questions developed from the case presentation.

11. Class Participation:

Class participation counts 20% of the course grade. This portion of your grade will consist of your one-page case write-ups and your participation in class discussion. You get credit for discussion of projects, cases, or other materials; contributing to the presentation by asking insightful questions; or by answering questions asked by another student.

- 12. One-page Written Reports: The assigned projects and cases must be written-up and handed-in. A general outline for the one-page write-ups is shown on the next page.
 - a. A statement indicating the problem that needs to be addressed.
 - b. The recommended quantitative analytical method used to resolve the problem and a brief paragraph describing the analytical method.
 - c. A brief listing of the data requirements of the analytical method (no more than the five most important items.)
 - d. A listing of the three most important qualitative facts in the case.

13. Appraisal:

Class Participation and one page case reports	20%
Presentations and Written Reports	25%
Mid-term Exam	25%
Final Exam	30%

15. Grading Scale:

A - 91-100%

B - 81-90%

C - 71-80%

F - 70 or below

16. Office Hours:

Monday: 1:00-2:00 Tuesday: 9:30-1:30

Occasionally I will not be available during these hours. The preferred method of contact is by e-mail.

17.. E-mail address:

WEAVERCG

Office:

Showker 344

Telephone:

Office (540) 568-3080

Home (540) 833-1461

JAMES MADISON UNIVERSITY **DEPARTMENT OF FINANCE & BUSINESS LAW Spring 1998**

- 1. Finance 488: Advanced Financial Policy
- 2. Prerequisite: Finance 365.
- 3. Texts and materials:

Cases to be purchased from the COB Copy Center.

Hand-out notes to be purchased from the COB Copy Center.

Reference text: Eugene F. Brigham and Louis C. Gapenski, Financial Management, Theory and Practice, Eighth Edition. (Dryden Press, 1997). This text is not required. You may use the same text used in your Finance 365 course.

- 4. Topics to be covered:
 - 1. 7. **International Finance Financial Analysis** 2. **Capital Budgeting** 8. **Investment Analysis**
 - 3. **Capital Structure**
 - 4. **Cost of Capital**
 - 5. **Cost of Equity**
- 9. Lease vs. Buy **Small Business Finance** 10.
- Valuation of a Business 11.
- **Derivatives and SWAPS** 6.
- 5. **Purpose of Project or Case:**
 - Demonstrate a knowledge of the process required to solve the type of problem presented in the project or case.
 - B. Develop skills using financial-analytical tools.
 - C. Demonstrate a mastery in the use of the tools by:
 - recognizing the information and data required; and
 - 2. making reasonable assumptions when data is not available.
 - D. Demonstrate the ability to make "informed judgements" from the information obtained in the analysis.
- **Case Presentations:** 6.

Case presentations will be assigned to student teams. Each team is responsible for presenting two cases. Students not making a case presentation are required to hand-in a one-page report on the case.

7. **Class Participation:**

> Class participation counts 20% of the course grade. This portion of your grade will consist of one-page case outlines and participation in class discussion on case materials.

8. One-page Reports:

The one-page reports are required to be in outline form. A team performing a presentation will hand in a hard copy of the presentation and visual aids rather than the outline. NO Papers will be accepted late.

- I. Problem Statement a brief and concise statement or question that indicates the problem that needs to be addressed in a decision statement.
- II. Analytical Method the recommended analytical tool used to provide information for making a decision. A brief description of that tool in three or four sentences should be included.
- III. Data Requirements a listing of the data required and contained in the case that are needed to implement the analytical method.
- IV. Qualitative Facts a listing of the three most important qualitative facts from the case that must be considered in the decision recommendation that resolves the problem.
- 9. Appraisal of Presentations: The presentations and class participation grades will be assigned by the instructor using the following criteria:

"A" presentation -

- Professional presentation that contains NO errors.
- Visual aids in color constructed using power point or other current technology.
- Presenters appear to have a high degree of expertise in the case subject matter.
- Presenters are "self-starters" in researching case material from text and other sources and have relied on a minimal "hand-holding" from me or other instructors. (Treat this as if you have been given an assignment by your employer.)
- Presenters provide the class a hand-out where appropriate to help follow the presentation and to assist in their development of expertise in the subject matter.

"B" presentation -

- Presentation contains one error, or
- One of the above "A" criteria items is not in compliance.

"C" presentation-

- Presentation contains two errors, or
- Some combination two of the items required for an "A" presentation is missing.

"D" presentation -

• Some combination of three of the items required for an "A" is lacking.

"F" presentation -

- Some combination of four of the items required for an "A" is lacking.
- An "F" presentation score will be recorded as a 40.

10.	Attendance:	Class attendance is expected. Your final average will be lowered one
		letter and the each charge in excess of TWO for each unexposed

letter grade for each absence in excess of TWO for each unexcused absence. An attendance sheet will be used and the honor system will be in effect concerning signing the sheet. The possibility of having an

absence excused is slim to none.

11.	Appraisal:	One-page write-ups & Class Participation	20%

Presentations & Reports 30%
Mid-term Exam 20%
Final Exam 30%

12. Grading Scale: A - 91-100% D - 61-70%

B - 81-90% F - 60% or below

C - 71-80%

13. Office Hours: Tuesday: 3:00 -4:00 Wednesday: 10:00 - 12:00

Thursday: 9:30 - 10:30

14. E-mail address: WEAVERCG
Office: Showker 344
Telephone: (540) 568-3080

JAMES MADISON UNIVERSITY DEPARTMENT OF FINANCE & BUSINESS LAW Spring 1998

I. Finance 655: Advanced Topics in Financial Management

Financial theory and analytical techniques are applied to business problems in a case environment. The objective is to determine optimum decisions based upon an integration of financial, accounting, economic, and behavioral factors.

2. Prerequisite: Finance 645.

3. Texts:

Cases that are purchased through the instructor.

Packet purchased from COB Print Shop.

Text: Eugene F. Brigham and Louis C. Gapenski, <u>Financial Management</u>, <u>Theory and Practice</u>, <u>8th Edition</u>. (The Dryden Press, 1997).

4. Topics to be Covered:

SWAPS

Valuation

Capital Structure

Dividend Policy

Venture Capital

Bankruptcy and Reorganization

Mergers and Acquisitions

The creation and destruction of value

5. General Analytical Procedure: (not all steps can be done for each case)

- A. Determine the problem or topic to be analyzed.
- B. Examine Economic Data for period of case.
- C. Do a financial and cash flow analysis to determine the financial condition of the company being analyzed.
- Construct a pro-forma statement that will reflect and provide information about the scenario being examined.
- E. Use pro-forma statement to do sensitivity analysis showing different alternative decisions.
- F. Do a financial and cash flow analysis on the pro-forma results to obtain information about each alternative.
- G. Attempt to estimate the qualitative results of the alternative decisions on the firm. (Value; financial flexibility, risk, control, employees, customers, suppliers, etc.)
- H. Make the decision.

6. Team presentations:

Each team is responsible for two cases and one article. One of the cases will be <u>presented</u> as a consulting team and the other will be prepared to question the presentation as a management team. The article will be prepared as a presentation.

7. Role of the Consulting Team and the Management Team:

The consulting team is responsible for presenting the case. The role of the management team is to ask questions and to make suggestions during the presentation. The intended result of this dialogue is to enhance the class's understanding of the material that is presented. The teams should prepare the case independently of one another.

The Management Team's questions and comments should be directed toward: clarifying the analytical method being used; identifying and questioning the assumptions that are being made in the analysis; helping focus on the implications of the results on owners, management, employees, suppliers, customers, the community or other stakeholders; etc.

8. Case Presentation Outline:

The assigned cases must be outlined and handed-in by their respective consulting and management teams. A <u>suggested</u> guide for the outline that can generally be used is given below.

Suggested Outline for Cases

- I. Problem or objective statement:
 - A. Phrased as a question, or;
 - B. Major financial task that needs to be addressed.
- II. Economic environment at time of case that relates to the problem or objective should be considered. You should be aware of how the economic conditions will effect the topic or problem undergoing examination. For example, if it appears the economy is entering a recession, that should be considered in the revenue forecast. Only consider those economic data that are pertinent to the analysis.
- III. Method of Analysis:
 - A. Description of new analytical financial tools that are being used.
 - B. Explanation how the quantitative tools will be applied. The presentation should provide sufficient explanation so that the class is trained in the use of the tools.
 - C. Description of the qualitative considerations.
- IV. Analysis:
 - A. Describe the results of the implementation of the analytical tools.
 - B. Address both the quantitative and qualitative issues.
- V. Conclusion: Be certain to address the problem statement or objective set forth in item I above and support your conclusion with the results of your analysis.

9. Class participant responsibility:

Each class participant must turn-in a one-page report for each <u>case</u> which contains the following information:

- I. A statement indicating the problem that needs to be addressed.
- II. The recommended quantitative analytical method used to resolve the problem.
- III. A <u>brief</u> paragraph describing the analytical method.
- IV. A <u>brief listing</u> of the data requirements of the analytical method (no more than 5 of the most important items).
- V. A listing of three most important qualitative facts in the case.

9. Appraisal:

Cases and Article Presentations @15% each	45%
Written Case Outline @ 10% each	20%
Class Participant Reports	10%
Class Discussion Participation	5%
Take-home Final	20%

10. Grading Scale:

- A 91-100% B - 81-90% C - 71-80% F - 70 or below
- 11. Office Hours: Monday & Thursday: 9:30-11:30
- 12. **Telephone Number:** JMU (540) 568-3080 Home - (540) 433-9288
- 13. E-Mail Address: WEAVERCK

JAMES MADISON UNIVERSITY DEPARTMENT OF FINANCE & BUSINESS LAW SUMMER 1998

1. Finance 488: Advanced Financial Policy

2. Prerequisite: Finance 365.

3. Texts:

Cases to be purchased from the COB Copy Center (these will be available after 5/8/97).

Reference text: Eugene F. Brigham and Louis C. Gapenski, <u>Financial Management</u>, <u>Theory and Practice</u>, <u>Eighth Edition</u>. (Dryden Press, 1997). This text is not required. You may use the same text used in your Finance 365 course.

4. Topics to be covered:

1.	Financial Analysis		7.	International Finance
2.	Capital Budgeting		8.	Investment Analysis
3.	Capital Structure		9.	Lease vs. Buy
4.	Cost of Capital	10.	Smal	l Business Finance
5.	Cost of Equity		11.	Valuation of a Business

- 5. Purpose of Project or Case:
 - A. Demonstrate a knowledge of the <u>process</u> required to solve the type of problem presented in the project or case.
 - B. Develop skills using financial-analytical tools.

Derivatives and SWAPS

- C. Demonstrate a mastery in the use of the tools by:
 - 1. recognizing the information and data required; and
 - 2. making reasonable assumptions when data is not available.
- D. Demonstrate the ability to make "informed judgements" from the information obtained in the analysis.
- 6. Team Presentations:

Case presentations will be assigned to teams. Each team is responsible for presenting one case. The instructor will call on students in the class to elaborate point made in the presentation.

7. Class Participation:

Class participation counts 15 % of the course grade. This portion of your grade will consist of one-page case outlines and participation in class discussion.

8. One-page Outlines:

An outline for the one-page reports, which is to be turned-in on the day indicated in the syllabus, is shown below. A team performing a presentation will hand in a hard copy of the presentation outline and visual aids. NO Papers will be accepted late.

- I. Problem Statement a statement or question that indicates the problem that needs to be addressed in a decision statement.
- II. Analytical Method the recommended analytical tool used to provide information for making a decision and a brief description of that tool.
- III. Data Requirements a listing of the data required to implement the analytical method (no more than the five most important items.)
- IV. Qualitative Facts a listing of the three most important qualitative facts that must be considered in the decision recommendation that resolves the problem.

9. Class Appraisal of Presentations:

The presentations and class participation grades will be assigned by the instructor. The presentations are expected to be professional, informative, accurate, and demonstrate expertise in the topic being examined. The class participation grades will be based on questions asked by students and by the instructors questioning the class members in the audience to determine their level of understanding of the material that is being presented.

10. Attendance: Class attendance is expected. Your final average will be lowered one

letter grade for each absence in excess of ONE for each unexcused absence. You are expected to attend all of the classes in this session. No absences will be excused except under EXTREME circumstances.

- 11. Appraisal: One-page write-ups & Class Participation 15%
 Presentations & Reports 25%
 Four Weekly Exams 60%
- 12. Grading Scale: A 91-100% D 61-70%

B - 81-90% F - 60% or below

C - 71-80%

13. Office Hours: Monday: 1:00-230 Tuesday: 1:00-2:30

14. E-mail address: weavercg@jmu.edu
Telephone: (540) 568-3080

Office: Showker 344

15. Class Citizenship: Take care of your personal business prior to class. Any student who, in the instructor's opinion, demonstrates disrespect to other students

Responses by Carl G. K. Weaver to Request for Information by Western Kentucky Gas Company

2. Please provide the list of textbooks that Dr. Weaver used in the last five years of teaching finance.

Answer:

<u>Fundamentals of Corporate Finance</u>, Stephen A. Ross, Randolph W. Westerfield, and Bradford D. Jordan, McGraw-Hill, 1998.

Financial Management, Theory and Practice, Eugene F. Brigham, Louis C. Gapenski, and Michael C. Ehrhardt*, The Dryden Press, 9th Edition - 1999

8th Edition - 1997 7th Edition - 1995

*Ehrhardt became a co-author with the 9th edition.

<u>Fundamentals of Financial Management</u>, Eugene F. Brigham and Joel F. Houston, The Dryden Press, 7th edition, 1995.

<u>Darden Case Bibliography</u>, 1995-96, 1996,97, 1997-98. Individual cases were purchased from Darden Educational Materials Services for class use.

Responses by Carl G. K. Weaver to Request for Information by Western Kentucky Gas Company

3. Refer to Schedules 24 and 25 of Dr. Weaver's Direct Testimony. Is the market return using the Value Line data that Dr. Weaver uses calculated using a geometric average or an arithmetic average? If the Market Return is a geometric average, please cite sources from referred journals that prescribe the use of a geometric average when calculating a market return.

Answer:

A geometric mean was used to determine a one year growth rate from the August 27 Appreciation Potential which was 65%.

The calculation was:

 $[(1.65)^{1/4} - 1] =$ annual rate.

This assumes that price appreciation growth occurs at a compound rate which is a correct assumption when considering growth over a period of years. A good discussion of this can be found in an investment management text book by Henry Latane and Donald L. Tuddle. This book dates from the late 1960's or early 1970. I no longer have it in my possession. Ibbotsen at one time discussed the proper use of a geometric mean to determine a growth rate versus an arithmetic mean to determine a descriptor of a population of data in the SBBI Handbook.

Responses by Carl G. K. Weaver to Request for Information by Western Kentucky Gas Company

4. Please refer to Schedules 24 and 25 of Dr. Weaver's Direct Testimony. Please provide the work papers and source documents used to calculate the Standard & Poor's Market Return.

Answer:

The 16.1% S&P return was used as the return on the index from FY 99 to FY 98. This was used as being higher the 15.8% forecast for its growth over the next five years. Data for the index return was compiled by I/B/E/S and reported by Compact Disclosure. This data is provided in the printouts of source data supplied to the Commission to their request in question 19.

Responses by Carl G. K. Weaver to Request for Information by Western Kentucky Gas Company

- 5. Refer to page 10, lines 13-17 of Dr. Weaver's Direct Testimony. He states:
 - "...I next examined the market service area that is reported by Value Line for the fifteen remaining companies. I eliminated AGL Resources, Peoples Energy Corporation, and Washington Gas Light because the service are for these companies are concentrated in Atlanta, Chicago, and Washington, D.C. all urban areas, far different from the service area of Western Kentucky."
 - a. Is it Dr. Weaver's opinion that a gas distribution company which has its service area concentrated in St. Louis, MO. Is comparable to Western Kentucky? Please explain.
 - b. Did Dr. Weaver choose to include New Jersey Resources because its service territory is concentrated in ;Monmouth and Ocean Counties, New Jersey?
 - c. In Dr. Weaver's opinion, which company has the larger geographic service territory, AGL Resources or New Jersey Resources?

Answer:

- A. Laclede was selected because, according to Value Line, "Laclede Gas company is a regulated utility that distributes natural gas in eastern Missouri (population, 2 million), including the city of St. Louis, St. Louis County, and parts of 8 other counties." In choosing companies to use to obtain data, I eliminated companies whose territories were strictly in an urban area. This company was not eliminated because its territory included "parts of 8 counties."
- B. New Jersey Resources serves a "central and southern New Jersey territory that is undergoing a shift from rural to suburban and from seasonal to year-round residences." (Value Line, September 24, 1999) I am aware of the rural nature of southern New Jersey having spent two years there during my military service. The selection criteria that I used are shown on page 10 of my Direct Testimony.
- C. I did not consider the size of the geographic territory that was served. However, I did consider whether it was nearly 100% urban or not.

- 6. With respect to the rate base adjustments:
 - a. Why did Mr. Morgan not use the updated capital budget submitted in response to KPSC DR 4-2 (formerly KPSC DR 3-58) as the baseline capital budget for his adjustments?
 - b. What is the basis for Mr. Morgan's adjustment to "0" of all System Maintenance Retirements and System Improvements Public Works Reimbursements, given, for example, Western's response to KPSC DR 2-21b and KPSC DR 3-43c?
 - c. Why was an overhead factor applied to the projected forfeitures, given Western's response to KPSC DR 2-21 and KPSC DR 3-43?
 - d. Why did Mr. Morgan use a ratio of 16% for Div 02 Shared Services Plant Allocations, when he consistently used 16.75% in all of his other calculations?
 - e. Aside from the issues referenced in a. through d. above, is Mr. Morgan aware of any unspecified adjustments that would further reduce rate base by \$300,000?

Response

- a. The detailed information was not available to calculate the plant in service balance based upon the 92 percent ratio instead of the 94 percent ratio.
- b. Since there were no account numbers assigned to System MaintenanceRetirements and System Improvements-Public Works Reimbursements, the
 amounts in those accounts were spread over the other accounts in each category
 (System Improvements or System Maintenance) that had projected capital
 expenditures associated with them during the forecast period on a pro rated basis.

Response 6 (cont'd.)

- c. At time of testing the spreadsheet, the attempt was to follow the Company's method as closely as possible to ensure that similar amounts would result. Due to an oversight, the Company's error was not changed.
- d. At the time of preparing the spreadsheet, the workpapers in Volume 10, Tab 15 of the Company's filing was followed. In order to ensure similar amounts resulted from the calculation, the 16 percent was used as indicated on the workpapers.
 Due to an oversight, the 16 percent was not changed.
- e. No.

7. Please provide support for the use of the 92% adjustment factor applied to Western's capital budget.

Response

Please see the attached schedule.

Western Kentucky Gas Company Case No. 99-070 Attorney General Initial Data Request Dated August 19, 1999 DR Item 190 Witness: David H. Doggette

Data Request:

- 190. With reference to the discussion in Mr. Doggette's testimony relative to the control and monitoring of capital expenditures:
 - a. Please explain whether the spending on any capital projects is affected when other capital projects exceed their approved funding levels. If so, please explain fully how spending on capital projects is interrelated.
 - b. In instances where projects are delayed during a given fiscal year, are the approved funds available for use on other projects? If so, is there is a separate approval process for the shifting of funds? Please explain.
 - c. Please explain the decrease in the capital budget between FY 1997 and FY 1998.

Response:

- a. Western manages the capital budget on a project basis. However, the capital budget is developed beforehand when all particulars of a project may not be known. Western also works towards managing within the overall fiscal year capital budget.
- b. When projects are delayed, they must be budgeted again in the fiscal year in which they are anticipated to occur. If it is deemed prudent to utilize capital funds for other projects, those projects are submitted through the approval process.
- c. It should be noted at this point that a revision to the table shown on page 8 of the testimony of David H. Doggette is necessary. The capital budget amounts shown for the 1994-1997 fiscal years include overheads. The amounts stated for 1998 do not include the applicable overhead amounts. The table is revised and restated to show overheads included for all years on Schedule AG DR1 190 attached.

The FY 1997 to FY 1998 decrease in capital budget is related to non-recurring projects, highway relocation projects, computer purchases, vehicle purchases, and reduced non-direct charges. Refer to page 8 of the testimony of David H. Doggette. Also refer to KPSC DR1-28, pages 18 through 28 and AG IDR 225.

SCHEDULE AG DR1-190

Revised - Western's Historical Capital Expenditures

Fiscal Year	Actual Dollars	Budgeted Dollars	Over/(Under) Budget, \$'s	Variance (%)
1998	\$ 11,459,605	\$ 10,194,434	\$ 1,265,171	12.4%
1997	\$ 15,085,222	\$ 16,595,351	\$ (1,510,129)	-9.1%
1996	\$ 14,253,519	\$ 17,770,374	\$ (3,516,855)	-19.8%
1995	\$ 15,458,055	\$ 16,592,170	\$ (1,134,115)	-6.8%
1994	\$ 10,872,491	\$ 11,453,427	\$ (580,936)	-5.1%

P1,128 40 V

72,605,750

Istal Actual # 1994 - 1998 67,128,892 = .92 Intal Budgeted # 1994 - 1998 72,605,756

8. Based upon the information in the table below:

Fiscal Year	Capital Budget	Actual Spending	Percent Spent
1990	\$ 7,339,009	\$ 7,155,701	97.5
1991	8,594,319	7,454,806	86.7
1992	10,129,578	9,870,231	97.4
1993	9,323,533	9,864,309	105.8
1994	11,453,427	10,872,491	94.9
1995	16,592,171	15,458,057	93.2
1996	17,770,373	14,254,212	80.2
1997	16,595,360	15,085,222	90.9
1998	10,194,434	11,459,605	112.4
	\$107,992,204	\$101,474,634	
1990-1998 Average Percentage Spent		95.5	

- a. Does Mr. Morgan agree that the average annual percentage of capital spent versus budget from 1990 to 1998 (that is, an average of the annual percentages) is 95.5%7[sic]?
- b. Does Mr. Motion [sic] agree that the years 1995, 1996 and 1997 represent both the highest level of annual direct capital budgets and direct capital expenditures, between S14 [sic] and \$18 million, incurred by Western between 1990-19987 [sic]?
- c. Does Mr. Morgan agree that the range of actual and budgeted expenditures between 1990-1998, excluding 1995-1997, is between \$7 and \$12 million?
- d. Does Mr. Morgan agree that the percentage of actual annual capital expenditures versus annual capital budget is lowest in the years 1995, 1996 and 1997, with the exception of 1991?

Data Request 8 (cont'd.)

- e. Does Mr. Morgan agree that when the years 1995, 1996 and 1997 are removed from the calculation of the average annual percentage of actual annual capital expenditures versus annual capital budget (an average of the annual percentages), the result is an average of 99.1%?
- f. Does Mr. Morgan agree that direct capital budgets for Western from 1999 to 2001 are between \$7 million and \$12 million, and not between \$14 million and \$18 million?
- g. Based upon the response to the [sic] a through f above, is it not more likely that Western's percentage of actual annual capital expenditures to budget would more likely approximate 99.1% than 92%?

Response

- Based on an average of the annual percentages from 1990 to 1998, the result is
 95.4 percent. The average based on actual total expenditures and budgets is 93.9 percent.
- b. The years 1995, 1996 and 1997 represent the highest level of total capital expenditures for 1990 through 1998. I have not reviewed the detailed data to be able to state that these are highest level of "direct" capital expenditures.
- c. Yes.

Response 8 (cont'd.)

- d. Yes.
- e. Based on an average of the annual percentages, the result is 99.1 percent.
- f. The total capital budgets for 1999 to 2001 are between \$7 million and \$12 million.
- g. No. There is no correlation between the expenditure level and the percentage spent.

9. Does Ms. [sic] Morgan disagree that Western's average annual capital budget from 1999-2003 is approximately 88.6% of the average annual capital budget for 1990-19987 [sic]?

Response

Based upon the data I have, the 1999-2003 average budget is 80.6 percent of the average budget for 1990-1998.

- 10. With respect to the adjustment made to overheads:
 - a. In general, is it likely that the addition of one typically sized capital project in a given year is likely to significantly increase Western's overhead costs?
 - b. In general, is it likely that the deletion of one typically sized capital project in a given year is likely to significantly decrease Western's overhead costs?
 - c. Does Mr. Morgan generally agree that the nature of overhead costs, including executive, engineering, supervisory and clerical costs, is that they are more fixed components of costs and, therefore, are generally less avoidable than the capital projects to which they are applied?
 - d. If the answer to c. above is yes, given the more fixed nature of overhead costs, why is it not reasonable that the percentage of overheads to direct costs would increase as direct costs decline?
 - e. If the answer to c. above is no, please explain.
 - f. Does Mr. Morgan agree that Western's capital overheads ranged from \$4.1 million to \$5.6 million from 1996 to 1998, but are forecasted by Western to range from \$2.9 million to \$3.5 million during 1999 to 20037 [sic]?
 - g. Does Mr. Morgan agree that Western is projecting a decline in its capital overheads from 1996-1998 to 1999-2003?

Response

a.,b.&c. Generally, the nature of overhead costs is that they are fixed and less avoidable than direct capital expenditures. In general, the addition or deletion of one typical size project is not likely to significantly change overhead costs.

Response 10 (cont'd.)

- d. The actual overhead amounts have declined from 1996 to 1999. Given that overheads are more fixed than direct construction expenditures, overheads as a percentage of direct construction expenditures will decrease as construction expenditures increase. This decrease should be reflected in the budget. For instance, if the FY 1999 overheads are held constant, they represent 43 percent of the 2003 budgeted direct capital expenditures. The assumption for holding the overhead constant is reasonable given the Company is projecting that its O&M will remain flat. These overheads are similar to O&M expenses, and in many cases, they represent a portion of O&M expenses charged to construction.
- e. N/A.
- f. Yes.
- g. Yes, but the overheads are based upon a 50 percent ratio which overstates the overheads.

- 11. With respect to the "structures and improvements" adjustment:
 - a. To what types of projects does Mr. Morgan intend to apply: buildings and offices, or remedial work applicable to piping systems providing for public safety and reliable service?
 - b. If the answer to a. above includes remedial work applicable to piping systems, how does he rationalize this with Western's response to AG DR 2-5?
 - c. Did Mr. Morgan intend to eliminate the incremental increase in spending above 1999 levels on all specific projects associated with remedial work on piping systems providing for public safety and reliable service?
 - d. Western's average annual expenditure in system maintenance and improvements in its 1990-1998 [sic] was \$4,011,505. If related spending in 1999 was reduced to \$2,926,403 due to a planned one-time reduction in such expenditures due to the transition to new systems, including the Oracle financial project, is it not reasonable that Western would plan to increase its spending on such projects in subsequent years after the transition?

Response

a.-d.) The adjustment to structures and improvements was to remove the additional expenditures associated with the 36.25 percent factor. From the data Western has provided, Western has included a level of structures and improvement based on the base approach and is also adding additional expenditures for certain projects.

Western has not provided any data that show that the additional expenditures are not covered by the "baseline" expenditures.

- 12. Western's response to Supplemental Response to KPSC DR 1-6 includes the net effects of the United Cities merger with Atmos.
 - a. With respect to the adjustment for merger and integration expenses, does Mr. Morgan deny that Western's ratepayers will benefit from this merger?
 - b. Does Mr. Morgan agree that Western's allocation of Shared Services expenses declined from about 22% prior to the merger to about 18% after the merger?
 - c. Given Western's return during the test year, what is the savings the shareholders "enjoy" if the Company does not earn a reasonable return?

Response

- a. No.
- b. Yes.
- c. The benefits are not limited to one period. Atmos Management has acknowledged that there are long term benefits to be achieved from the merger.

- 13. With respect to Mr. Morgan's lawsuit settlement adjustment:
 - a. Does Mr. Morgan agree that annual liability insurance premiums may vary with the annual retention (the deductible)?
 - b. Does Mr. Morgan agree that liability insurance premiums are a recoverable expense?

Response

- a. Yes.
- b. Yes.

- 14. With respect to the pension expense adjustment:
 - a. Is Western's pension credit a source of cash Western can apply to its daily operations in providing service to its customers?
 - b. If Western's annual net periodic pension cost becomes positive does Mr. Morgan believe that Western is or is not obligated to contribute cash to the pension plan?
 - c. If Western's annual net periodic pension cost were a \$27 million credit due to the performance of plan assets, would Mr. Morgan recommend that no annual operating expenses be recognized in the setting of Western's rates?

Response

- a. No. However, if rates are based upon a level of pension expense that is higher than the actual expense, the Company will receive a windfall.
- b. Yes.
- c. The recommended level of operating expenses would be on the SFAS 87 pension expense amount.

15. On schedule LKM-17, did Mr. Morgan intend to apply depreciation expense at 100% ignoring Western's standard practice of capitalizing 4.55% of depreciation?

Response

It is not my intention to ignore the portion of depreciation expense capitalized.

16. Provide all workpapers and supporting documents not previously provided.

Response

There were no other workpapers.

/2781/lkm/datareq/ag_response.wpd

Responsible Witness: Lafayette K. Morgan, Jr.

17. Reference pages 8-9 of Mr. Galligan's testimony and his reference to excerpts from Bonbright's <u>Principles of Public Utility Rates</u>, pages 347-348. Does that reference provide specific opinions on how to allocate "distribution costs?" If yes, provide the excerpts regarding those comments.

Response

It is Mr. Galligan's recommendation that, in a strict sense, Professor Bonbright believes the referenced costs are unallocable in a marginal cost study, but they must, somehow, be allocated in an average cost study. This allocation should be on the basis of cost causality. After discussing the controversy of several allocation methods, the author does not endorse any particular method. Mr. Galligan is out of the country and will update this response, if necessary, after reviewing the Bonbright text.

Responsible Witness: Richard A. Galligan

18. Please provide the workpapers associated with Mr. Galligan's cost of service study summarized in RAG-1.

Response

Please see the attached workpapers.

Prepared by: Jerome D. Mierzwa

Responsible Witness: Richad A. Galligan

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY RATE OF RETURN AT PRESENT RATES TWELVE MONTHS ENDED SEPTEMBER 30, 1998

Page 1 of 19

Line No.	Cost Item	Total	Firm Residential	Firm Commercial	Firm Industrial	Interr. & Carriage	Large Int. & Carr.
		(a)	(b)	(c)	(d)	(e)	(f)
1 Total 2	l Operating Margins	44,842,983	24,208,630	10,071,538	1,234,217	3,880,223	5,448,375
	M Expense	23,121,835	13,019,693	5,765,974	447,291	1,232,167	2,656,709
5 Depr	rec. & Amortization	6,486,839	3,117,681	1,484,459	176,974	507,583	1,200,144
	erty & Other Taxes	1,908,720	917,290	438,898	53,314	149,093	350,127
9 Inter	rest	4,754,687	2,438,450	1,143,065	116,930	322,474	733,767
	Tax Expenses	36,272,081	19,493,114	8,832,396	794,509	2,211,316	4,940,746
	ble Income	8,570,902	4,715,516	1,239,142	439,708	1,668,907	507,629
· 15 Incor 16	me Taxes	3,459,430	1,903,300	500,149	177,477	673,612	204,892
17 Retui	rn	9,866,159	5,250,666	1,882,058	379,161	1,317,769	1,036,504
19 Rate	Base	124,468,624	63,833,971	29,923,254	3,061,015	8,441,759	19,208,626
20 21 Rate	Of Return	7.93%	8.23%	6.29%	12.39%	15.61%	5.40%

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY RATE CLASS COMPARISONS

Line No. Description	Firm Residential (a)	Firm Commercial (b)	Firm Industrial (c)	Interr. & Carriage (d)	Large Int. & Carr. (e)
1 Average Annual Use Per Customer	86.2	371.2	7,414.7	53,027.2	1,000,011.3
2 Winter Season as a % of Annual Use	73.8%	70.2%	58.9%	46.7%	45.2%
3 Class Load Factor Average Day / Design Day	20.7%	21.1%	32.4%	36.2%	56.8%

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY RATE BASE - SEPTEMBER 30, 1998

Line No. Ite	em	Total	Gas Cost	Storage	Distribution	Transmission	Production	Notes
140.	C(1)	(a)	(b)	(c)	(d)	(e)	(f)	(g)
1 Gas Plant		\$203,141,249	\$114,003	\$5.518,920	\$167,199,269	\$29.373.900	\$935.157	[1]
2 In Progress		17,179,026	10,307	467,270	14,140,056	2,484,087	77,306	[2]
3 Storage Cushio	n	1,694,833	•	1,694,833	, -,	, - , -	.,	[3]
4 Acquisition Adj	ustment	0	0	0	0	0	0	[1]
5 Material & Sup	plies	887,889		0	843,495	44,394		[7]
6 Gas Stored Und	derground	8,704,155		8,704,155				[4]
7 Prepayments		430,296	258	11,704	354,177	62,221	1,936	[1]
8 Prepaid Gas Pu	ırchases	166,569	166,569					[4]
9 Cash Requirem	ients	2,890,229	44,510	58,094	2,678,954	108,095	576	
10	-							
11	_	235,094,246	335,647	16,454,976	185,215,951	32,072,697	1,014,975	
12	_							-
13 Deduct:								
14 Reserves:								
15 Deprec. & Amo	rt.	94,938,460	6,772	3,764,514	74,025,104	16,307,871	834,198	[2]
16 Deferred Incom	ne Taxes	10,125,213	6,075	275,406	8,334,063	1,464,106	45,563	[1]
17 Customer Adva	nces Const.	5,562,323			5,284,207	278,116		[6]
18	_							
19	_	110,625,996	12,847	4,039,920	_87,643,374	18,050,093	879,761	
20								-
21								
22 Rate Base	_	124,468,251	322,801	12,415,055	97,572,577	14,022,604	135,214	_,

- [3] Per Books
- [4] Working Gas, test year average
 [5] One Eighth O & M, Spread By O & M Percentage, Not Including Cost Of Gas, See Sheet 1
- [6] 95% Distribution, 5% Transmission[7] Fuel Stock To Storage Function; Balance, 95% Distribution, 5% Transmission

Notes [1] Allocated By Gross Plant Percentage, See Sheet 1
[2] Identified Where Possible, Residual Allocated By Gross Plant Percentage, See Sheet 1

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY RATE BASE - CLASSIFICATION

Line							
No.	Item	Total	Customer	Demand	Commodity	Direct	Notes
		(a)	(b)	(c)	(d)	(e)	(f)
1 Gas 2	Cost	\$322,801		\$156,232	\$166,569		[1]
3 Sto	rage	12,415,055		6,207,528	6,207,527		[2]
5 Dist 6	tribution	97,572,577	50,357,207	23,573,535	21,631,840	2,009,995	[3]
7 Trai 8	nsmission	14,022,604		14,022,604			[4]
9 Pro	duction	135,214		135,214			[4]
11							
12 Tota	al Rate Base	<u>124,468,251</u>	50,357,207	44,095,113	28,005,936	2,009,995	

Notes [1] Prepaid Gas Purchases Are All Commodity, Remainder All Demand

[2] 50% Demand, 50% Commodity

[3] Based On Distribution Plant Accounts, See Sheet 2

[4] 100 % Demand

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY Allocation of RATE BASE to Classes of Service

Line		Alloc.		Firm	Firm	Firm	Interr. &	Large
No.	Item	Factor [2]	Total	Residential	Commercial	Industrial	Carriage	Int. & Carr.
		(a)	(b)	(c)	(d)	(e)	(f)	(g)
	is Cost	A&P/Gas	\$156,232	\$92,333	\$48,338	\$8,499	\$4,109	\$2,953
2		Sales	166,569	94,212	50,087	10,794	10,144	1,332
2 3 4		•	322,801	186,545	98,425	19,293	14,253	4,285
5 Ste	orage	Design-B	6,207,528	3,817,009	1,989,513	312,859	32,900	55,247
6	•	Winter	6,207,527	2,139,114	1,081,351	219,746	700,209	2,067,107
7		-	12,415,055	5,956,123	3,070,864	532,605	733,109	2,122,354
8 Dis	stribution [1]					·		
9	Mains	Vol-A	21,631,840	5,762,722	3,063,069	741,972	2,980,868	9,083,210
10		Design-A	21,635,790	8,751,677	4,562,988	718,308	2,587,641	5,015,176
11		_						
12	Services	Cust-D	28,023,786	19,913,702	8,110,084	0	0	0
13								
14	Meters	Cust-M	11,874,229	8,149,283	3,318,847	260,046	146,053	0
15								
16	Other	Cust-C	10,459,552	6,836,363	3,374,251	40,792	115,055	93,090
17		Design-A	1,937,756	783,822	408,673	64,334	231,756	449,172
18		•						
19	Direct - Other	Cust-E	2,009,995	0	0	25,326	1,097,859	886,810
20		-						
21 To	tal Distribution		97,572,950	50,197,569	22,837,913	1,850,778	7,159,232	15,527,458
22								
	ansmission	A&P	14,022,604	7,422,164	3,878,652	652,051	530,054	1,539,682
24 25 Pre	oduction	A&P	135,214	71,569	37,400	6,287	5,111	14,847
26 27 To	tal Rate Base	-	124,468,624	63.833.971	29,923,254	3,061,015	8,441,759	19,208,626

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY GAS COST - CLASSIFICATION

Line							
No.	Item	Total	Customer	Demand	Commodity	Direct	Notes
		(a)	(b)	(c)	(d)	(e)	(f)
1 Purcl 2	hased Exp.	24,333			24,333		[1]
3 Admi 4	in. & General	332,431		332,431			[2]
5 Depr	e. & Amortization	378	0	183	195	0	[3][2]
7 Prope 8	erty & Other Taxes	1,145	0	554	591	0	[3][5]
9 Retur	rn	32,183	0	15,577	16,606	0	[3][6]
12	ne Taxes	13,467	0	6,518	6,949	0	[3][4]
13 14 Rever	nue Requirement	403,937	0	355,263	48,674	0	

Notes [1] Total From Sheet 4

- [2] Allocated To Functions On Sheet 1
- [3] Classified Based On Rate Base Classification Percentage Table, Sheet 2
- [4] Total From Sheet 4; Allocated To Functions By Rate Base Pct., Sheet 1
- [5] Total From Sheet 4; Allocated To Functions By Gross Plant Pct., Sheet 1
- [6] Rate Of Return From Sheet 4; Applied To Functional Rate Base, Page 3

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY Allocation of GAS COSTS to Classes of Service

Line No.	Item	Alloc. Factor	Total	Firm Residential	Firm Commercial	Firm Industrial	Interr. & Carriage	Large Int. & Carr.
		(a)	(b)	(c)	(d)	(e)	(f)	(g)
1 Purchas 2	ed Exp.	Vol-A	24,333	6,482	3,446	835	3,353	10,217
3 Admin. 8 4 5	& General	A&P/Gas	332,431	196,467	102,854	18,084	8,743	6,283
	Amortization	Rb-Dem	183	87	45	7	14	30
7 8		Rb-Com	195	68	35	7	22	63
9 Property	& Other Taxes	Rb-Dem	554	263	137	22	43	89
10 11		Rb-Com	591	207	105	21	66	192
12 Return		Rb-Dem	15,577	7,397	3,860	623	1,198	2,499
13 14		Rb-Com	16,606	5,818	2,948	601	1,851	5,388
15 Income	Taxes	Rb-Dem	6,518	3,095	1,615	261	501	1,046
16 17 18		Rb-Com	6,949	2,435	1,233	251	774	2,256
	Requirement		403,937	222,319	116,278	20,712	16,565	28,063

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY STORAGE - CLASSIFICATION

Line						
No. Item	Total	Customer	Demand	Commodity	Direct	Notes
	(a)	(b)	(c)	(d)	(e)	(f)
1 Accts. 818 & 819 2	\$72,474			\$72,474		[1][3]
3 All Other Accounts 4	242,575		121,288	121,287		[2][3]
5 Lp Expenses 6	2		2			[3]
7 Admin. & General 8	149,008		74,504	74,504		[2][5]
9 Depre. & Amortization 10	217,604	0	108,802	108,802	0	[4][5]
11 Property & Other Taxes 12	51,917	0	25,959	25,958	0	[4][6]
13 Return 14	1,237,781	0	618,891	618,890	0	[4][7]
15 Income Taxes 16 17	516,405	0	258,203	258,202	0	[4][8]
18 Revenue Requirement	2,487,766	0	1,207,649	1,280,117	0	

- Notes [1] Compressor Station Expense Fuel Accounts, 100 % Commodity
 - [2] 50 % Demand, 50% Commodity
 - [3] Total From Sheet 4
 - [4] Classified Based On Rate Base Classification Percentage Table, Sheet 2
 - [5] Allocated To Functions On Sheet 1
 - [6] Total From Sheet 4; Allocated To Functions By Gross Plant Pct., Sheet 1
 - [7] Rate Of Return From Sheet 4; Applied To Functional Rate Base, Page 3
 - [8] Total From Sheet 4; Allocated To Functions By Rate Base Pct., Sheet 1

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY Allocation of STORAGE COSTS to Classes of Service

Line	Alloc.		Firm	Firm	Firm	Interr. &	Large
No. Item	Factor	Total	Residential	Commercial	Industrial	Carriage	Int. & Carr.
	(a)	(b)	(c)	(d)	(e)	(f)	(g)
1 Accts. 818 & 819 2	Winter	\$72,474	\$24,975	\$12,625	\$2,566	\$8,175	\$24,133
3 All Other Accounts	Design-B	121,288	74,580	38,873	6,113	643	1,079
4 5	Winter	121,287	41,796	21,128	4,294	13,681	40,388
6 Lp Expenses	Design-B	2	1	1	0	0	0
8 Admin. & General	Design-B	74,504	45.813	23,879	3,755	395	662
9	Winter	74,504	25,674	12,979	2,637	8,404	24,810
10		•	-,-	,	-,	-,	_ ,,
11 Depr. & Amortization	Rb-Dem	108,802	51,665	26,958	4,348	8,368	17,463
12 13	Rb-Com	108,802	38,122	19,313	3,935	12,125	35,307
14 Property & Other Taxes	Rb-Dem	25,959	12,327	6,432	1,037	1.997	4.166
15 16	Rb-Com	25,958	9,095	4,608	939	2,893	8,424
17 Return	Rb-Dem	618.891	293,880	153,344	24,735	47,602	99,330
18 19	Rb-Com	618,890	216,844	109,856	22,384	68,971	200,835
20 Income Taxes	Rb-Dem	258.203	122,608	63,976	10,320	19.860	41,439
21 22	Rb-Com	258,202	90,468	45,832	9,339	28,775	83,788
23 24 Revenue Requirement	<u>.</u>	2,487,766	1,047,848	539,804	96,402	221,889	581,824

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY DISTRIBUTION - CLASSIFICATION

Line		Total	Customore	Damand	0	Divers	N1 - A -
No.	<u>Item</u>	Total (a)	Customer (b)	Demand (c)	Commodity (d)	Direct (e)	Notes (f)
		(α)	(6)	(6)	(u)	(6)	(1)
1	Accts. 876 & 890	\$290,520				\$290,520	[1][5]
2	98% Of Accts. 901 · 910	5,789,626	5,789,626				[2][5]
3	64% of Accts. 911 - 916	52,154			52,154		[3][5]
4	Admin. & General	6,882,115	2,294,038	2,294,038	2,294,039		[4][8]
5	98% Of Accts. 878,879, 880,892,893,894	2,292,526	2,292,526				[5]
6	Other Accts. 870 Through 894	6,126,196	3,203,796	1,522,155	1,400,244		[6][5]
7	Depre. & Amortization	5,624,201	2,902,650	1,358,807	1,246,885	115,859	[7][8]
8	Property & Other Taxes	1,571,067	810,827	379,570	348,306	32,364	[7][9]
9	Return	9,727,986	5,020,614	2,350,281	2,156,694	200,397	[7][10]
10	Income Taxes	4,060,280	2,095,510	980,964	900,164	83,642	[7][11]
11	Revenue Requirement	42,416,671	24,409,588	8,885,815	8,398,486	722,782	

- Notes [1] O/M · Meas. And Reg. Station Accounts · Industrial, Direct Assigned
 - [2] Customer Accounts Expenses, 100 % Customer
 - [3] Sales Expenses Accounts, 100 % Commodity
 - [4] 1/3 To Each: Customer, Demand, Commodity
 - [5] Total From Sheet 4
 - [6] Used Plant Allocator, Sheet 4
 - [7] Classified Based On Rate Base Classification Percentage Table, Sheet 2
 - [8] Allocated To Functions On Sheet 1
 - [9] Total From Sheet 4; Allocated To Functions By Gross Plant Pct., Sheet 1
 - [10] Rate Of Return From Sheet 4; Applied To Functional Rate Base, Page 3
 - [11] Total From Sheet 4; Allocated To Functions By Rate Base Pct., Sheet 1

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY Allocation of DISTRIBUTION COSTS to Classes of Service

Line		Alloc.		Firm	Firm	Firm	Interr. &	Large
No.	<u>Item</u>	Factor	Total	Residential	Commercial	Industrial	Carriage	Int. & Carr.
		(a)	(b)	(c)	(d)	(e)	(f)	(g)
1 Acct	s. 876 & 890 Direct	Cust-E	\$290,520	\$0	\$0	\$3,661	\$158,682	\$128,177
2								
	Of Accts. 901 · 910	Cust-B	5,789,626	3,813,627	1,882,208	56,738	31,843	5,210
4 5 640	Of Accts. 911 - 916	Vol-A	52,154	13,894	7,385	1,789	7.187	21,899
6	O (ACCC), 511 - 510	VOLA	32,134	10,054	7,505	1,703	7,107	21,093
7 Adm	in. & General	Cust-A	2,294,038	2,037,565	251,427	2,982	1,835	229
8		Vol-A	2,294,039	611,132	324,836	78,686	316,119	963,266
9		Design-A	2,294,038	927,938	483,813	76,162	274,367	531,758
10			_,,		100,000	, 0,202	27 1,001	002,700
11 98%	Of Accts 878,879,							
	,892,893,894	Cust-B	2,292,526	1,510,087	745,300	22.467	12.609	2,063
13	,032,030,03 ;	oust B	2,232,320	1,510,007	743,300	22,407	12,005	2,000
	r Accts 870 Through	Cust-B	3,203,796	2,110,341	1.041.554	31,397	17,621	2,88
15 894		Design-A	1,522,155	615.712	321,023	50,536	182.050	352,83
15 654		Rb-Com	1,400,244	490,611	248,551	50,536	, -	
16		KD-COIII	1,400,244	490,611	240,331	50,644	156,048	454,38
	e. & Amortization	Rb-Cus	0.000 (E0	1 600 516	720.376	40.047	100 710	200.00
	e. & Amortization		2,902,650	1,639,516	,	42,047	130,718	369,99
18		Rb-Dem	1,358,807	645,230	336,675	54,307	104,512	218,08
19		Rb-Dir	115,859	0	0	1,460	63,282	51,11
		Rb-Com	1,246,885	436,878	221,329	45,098	138,958	404,62
20								
	erty & Other Taxes	Rb-Cus	810,827	457,983	201,230	11,745	36,515	103,35
22		Rb-Dem	379,570	180,239	94,047	15,170	29,195	60,91
23		Rb-Dir	32,364	0	0	408	17,677	14,27
		Rb-Com	348,306	122,038	61,826	12,598	38,817	113,02
24								
25 Retu	rn	Rb-Cus	5,020,614	2,835,814	1,246,010	72,727	226,099	639,964
26		Rb-Dem	2,350,281	1,116,031	582,335	93,933	180,772	377,210
27		Rb-Dir	200,397	0	0	2,525	109,457	88,41
		Rb-Com	2,156,694	755,652	382,825	78,004	240,350	699,86
28			, , ,		•	-,		,
29 Incor	me Taxes	Rb-Cus	2,095,510	1,183,615	520,061	30.355	94,369	267.11
30		Rb-Dem	980,964	465,811	243,056	39,206	75,451	157,44
31		Rb-Dir	83,642	0	0	1,054	45.685	36.90
~ ~		Rb-Com	900,164	315,395	159,784	32,557	100,318	292,11
32			300,204	0.0,000	200,704	02,007	100,010	
33								
	nue Requirement		42,416,671	22,285,109	10,075,651	908,256	2,790,536	6,357,11
O- 1/646	nac nequirement	=	72,710,0/1	22,200,100	10,075,051	300,230	۵,750,550	0,337,11

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY TRANSMISSION - CLASSIFICATION

Line								
No.	Item	Total	Customer	Demand	Commodity	Direct	Notes	Check
		(a)	(b)	(c)	(d)	(e)	(f)	
1 Acc 2	cts. 850 - 867	\$392,071		\$392,071			[1]	\$392,071
	Of Accts. 878,879, 0,892,893,894	46,786	46,786				[1]	46,786
	min. & General	277,322		277,322			[4]	277,322
8 369 9	% Of Accts. 911 - 916	29,336			29,336		[1]	29,336
10 2% 11	Of Accts. 901 - 910	118,156	118,156				[1]	118,156
	ore. & Amortization	641,822	0	641,822	0	0	[2][3]	641,822
14 Pro 15	perty & Other Taxes	276,001	0	276,001	0	0	[2][4]	276,001
16 Ret 17	urn	1,398,054	0	1,398,054	0	0	[2][5]	1,398,054
19	ome Taxes	583,740	. 0	_583,740	. 0	0	[2][6]	583,740
20 21 Rev	enue Requirement	3,763,288	164,942	3,569,010	29,336	0		3,763,288

Notes [1] Total From Sheet 4

- [2] Classified Based On Rate Base Classification Percentage Table, Sheet 2
- [3] Allocated To Functions On Sheet 1
- [4] Total From Sheet 4; Allocated To Functions By Gross Plant Pct., Sheet 1
- [5] Rate Of Return From Sheet 4; Applied To Functional Rate Base, Page 3
- [6] Total From Sheet 4; Allocated To Functions By Rate Base Pct., Sheet 1

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY Allocation of TRANSMISSION COSTS to Classes of Service

Line No. Item	Alloc. Factor	Total	Firm Residential	Firm Commercial	Firm Industrial	Interr. &	Large
ivo. item	(a)	(b)	(c)	(d)	(e)	Carriage (f)	Int. & Carr. (g)
1 Accts 850-865 2	A&P	\$392,071	\$207,523	\$108,447	\$18,231	\$14,820	\$43,050
3 2% Of Accts 878,879, 4 880,892,893,894 5	Cust-B	46,786	30,818	15,210	459	257	42
6 Admin. & General	A&P	277,322	146,787	76,707	12,895	10,483	30,450
8 36% Of Accts. 911 - 916 9	Vol-A	29,336	7,815	4,154	1,006	4,043	12,318
10 2% Of Accts. 901 - 910	Cust-B	118,156	77,829	38,412	1,158	650	107
12 Depre. & Amortization 13	Rb-Dem	641,822	304,769	159,026	25,652	49,366	103,010
14 Property & Other Taxes 15	Rb-Dem	276,001	131,059	68,385	11,031	21,229	44,297
16 Return	Rb-Dem	1,398,054	663,866	346,399	55,876	107,531	224,382
18 Income Taxes 19	Rb-Dem _	583,740	277,189	144,635	23,330	44,898	93,688
20 21 Revenue Requirement	_	3,763,288	1,847,655	961,375	149,637	253,277	<u>551,343</u>

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY PRODUCTION - CLASSIFICATION

Line							
No.	Item	Total	Customer	Demand	Commodity	Direct	Notes
		(a)	(b)	(c)	(d)	(e)	(f)
1 <i>i</i>	Accts 750-798	\$2,854		\$2,854			[1]
	Admin. & General	1,350		\$1,350			[3]
5 (6	Depre. & Amortization	2,834	0	2,834	0	0	[2][3]
7 F 8	Property & Other Taxes	8,590	0	8,590	0	0	[2][4]
9 F 10	Return	13,481	0	13,481	0	0	[2][5]
12	ncome Taxes	5,697	0	5,697	0	0	[2][6]
13 14 F	Revenue Requirement	34,806	0	34,806	00	0	

- NOTES [1] Total From Sheet 4
 - [2] Classified Based On Rate Base Classification Percentage Table, Sheet 2
 - [3] Allocated To Functions On Sheet 1
 - [4] Total From Sheet 4; Allocated To Functions By Gross Plant Pct., Sheet 1
 - [5] Rate Of Return From Sheet 4; Applied To Functional Rate Base, Page 3
 - [6] Total From Sheet 4; Allocated To Functions By Rate Base Pct., Sheet 1

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY Allocation of PRODUCTION COSTS to Classes of Service

Line	Alloc.		Firm	Firm	Firm	Interr. &	Large
No. Item	Factor	Total	Residential	Commercial	Industrial	Carriage	Int. & Carr.
	(a)	(b)	(c)	(d)	(e)	(f)	(g)
1 Accts 750-798 2	A&P	\$2,854	\$1,511	\$789	\$133	\$108	\$313
3 Admin. & General 4	A&P	1,350	715	373	63	51	148
5 Depre. & Amortization 6	Rb-Dem	2,834	1,346	702	113	218	455
7 Property & Other Taxes 8	Rb-Dem	8,590	4,079	2,128	343	661	1,379
9 Return 10	Rb-Dem	13,481	6,401	3,340	539	1,037	2,164
11 Income Taxes 12	Rb-Dem _	5,697	2,705	1,412	228	438	914
13 14 Revenue Requirement	_	34,806	16,757	8,744	1,419	2,513	5,373

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY Derivation of COST ALLOCATORS at Normalized Volumes

Line			Firm	Firm	Firm	Interr. &	Large	Cost
No.	Item	Total	Residential	Commercial	Industrial	Carriage	Int. & Carr.	Allocator
		(a)	(b)	(c)	(d)	(e)	(f)	(g)
1	Annual Volume-Mcf							
2	Total	50,014,309	13,324,639	7,083,095	1,712,796	6,893,542	21,000,237	
3		1.0000	0.2664	0.1416	0.0343	0.1378	0.4199	Vol-A
4	Regular Sales	23,558,414	13,324,639	7,083,095	1,526,449	1,435,663	188,568	
5	_	1.0000	0.5656	0.3007	0.0648	0.0609	0.0080	Sales
6	LVS Sales	629,986	0	0	2,931	328,819	298,236	
7		1.0000	0.0000	0.0000	0.0047	0.5219	0.4734	LVS
8	Total Sales	24,188,400	13,324,639	7,083,095	1,529,380	1,764,482	486,804	
9		1.0000	0.5509	0.2928	0.0632	0.0730	0.0201	TotSales
10	Sales & Stand-by [1]	25,732,793	13,324,639	7,083,095	1,712,796	2,336,335	1,275,928	
11		1.0000	0.5178	0.2752	0.0666	0.0908	0.0496	W/Gas
12								
13	Winter Period-Mcf [2]							
14	Total	28,532,291	9,831,002	4,971,215	1,009,350	3,220,127	9,500,597	
15		1.0000	0.3446	0.1742	0.0354	0.1128	0.3330	Winter
16								
17	Design Day-Mcf [3]							
18	G-1	287,219	176,618	92,063	14,477	1,519	2,542	
19	G-2/T-3/T-4	149,370				50,681	98,689	
20	Total	436,589	176,618	92,063	14,477	52,200	101,231	
21	Not Curtailed	1.0000	0.4045	0.2109	0.0332	0.1196	0.2318	Design-A
22	Curtailed	1.0000	0.6149	0.3205	0.0504	0.0053	0.0089	Design-B
23								
24	No. Of Customers							
25	12 Month Average	174,127	154,661	19,084	231	130	21	
26	Percent	1.0000	0.8882	0.1096	0.0013	0.0008	0.0001	Cust-A
27	Wt., R/C/I=1:4:10 [4]	1.0000	0.6587	0.3251	0.0098	0.0055	0.0009	Cust-B
28	Wt., 1:4:4:20:100	1.0000	0.6536	0.3226	0.0039	0.0110	0.0089	Cust-C
29								
30	Excl. Industrial	173,745	154,661	19,084				
31	Wt., 1:3.3	1.0000	0.7106	0.2894				Cust-D
32								
33	Large Customers [5]	154		0	3	130	21	
34	Weighted, 1:1:5	1.0000		0.0000	0.0126	0.5462	0.4412	Cust∙E
35								
36	Meter Investment		154,661	19,084	231	130		
37	Wt., 1:3.3:21.4	1.0000	0.6863	0.2795	0.0219	0.0123		Cust-M
38								
39	Average & Peak [6]	1.0000	0.5293	0.2766	0.0465	0.0378	0.1098	A&P
40	Avg & Peak for Gas [7]	1.0000	0.5910	0.3094	0.0544	0.0263	0.0189	A&P/Gas
41	Load Factor [8]	0.2455						

Notes [1] Total sales volumes plus transportation volumes with sales stand-by rights

[2] November Through March

^[3] Daily Contract Demands For Rate 1 Industrial, G-2 And Large G-2 Customers And Estimated Design Day Use For Other Customers

^[4] Number of Customers are weighted: Residential/Commercial/Industrial = 1/4/10

^[5] G-1 Customers With 240 Mcf Daily Contract Demand Plus G-2 & Large G-2 Customers

^[6] Vol-A Times Load Factor Plus Design-B Times One Minus Load Factor

^[7] W/Gas Times Load Factor Plus Design-B Times One Minus Load Factor

^[8] Normalized Annual Sales & Standby Volumes Divided By Annualized Design Day System Requirements

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY Derivation of COST ALLOCATORS from Rate Base

Line		Cost		Firm	Firm	Firm	Interr. &	Large
No.	Cost Component	Allocator	Total	Residential	Commercial	Industrial	Carriage	Int. & Carr.
		(a)	(b)	(c)	(d)	(e)	(f)	(g)
1 (Customer		\$71,989,408	\$40,662,070	\$17,866,251	\$1,042,810	\$3,241,976	\$9,176,300
2		Rb-Cus	1.00000	0.56483	0.24818	0.01449	0.04503	0.12747
	Demand		44,095,125	20,938,575	10,925,564	1,762,338	3,391,571	7,077,077
5 6		Rb-Dem	1.00000	0.47485	0.24777	0.03997	0.07691	0.16050
7 (Commodity		6,374,096	2,233,326	1,131,438	230,540	710,353	2,068,439
8 9		Rb-Com	1.00000	0.35038	0.17751	0.03617	0.11144	0.32451
10	Direct		2,009,995	0	0	25,326	1,097,859	886,810
11 12 13		Rb-Dir _	1.00000	0.00000	0.00000	0.01260	0.54620	0.44120
14	TOTAL	_	124,468,624	63,833,971	29,923,254	3,061,015	8,441,759	19,208,626
15 16		Rb-Total	1.00000	0.51285	0.24041	0.02459	0.06782	0.15433

WESTERN KENTUCKY GAS COMPANY BILL FREQUENCY ANALYSIS TWELVE MONTHS ENDED SEPTEMBER 30, 1998

Page 18 of 19

(D)	Total	60 \$37	178 1.0615 470,559 0.5585 604,941		0.5585 92,934 1.0615 395 0.5585 1,429	\$1,231,030			Rev	ю (52,474				-	m	1.0615 4,140 0.5585 7.16				0.4085 214,247	0.4936 27,399	1					0.3436 1,191,537	1 24	_	various 1,855,349	\$5,430,563	
(K)	Pate	\$13				المرا	USTOMERS		Rate	\$150.00 \$45.00						_																I_ I	
(!) FIRM INDUSTRIAL	Ž		443,296 1,083,153	17,016	166,400 372 2,559	1,712,796	LARGE INTERRUPTIBLE CUSTOMERS		MC		3,000	12,008		4,500	238,829	78,311	3,900	0	32,100	919,996	524,473	22,939	327,138	140,346	161,050	119,471	1,852,647	3,467,803	2.020	31,890	12,927,290	21,000,237	
Œ.	Number Of Rills	2,770					LARGE I	Number Of	Bills	239																							
(III)	Total	\$3,114,563	6,177,205	0 (•	\$9,997,588		Total	Kevenue	\$53,230	38 414	78,565	861	9,489	53,448	0	2,866	2,741	145,006	982,964	2,891	44.512	226,773	2,676	71,914	36,078	1,147,305	13.591	14,371	59,255	71,976	\$3,821,933	
ا (قر	Rate	\$13.60 45.00	1.0615	1.0615	0.5585 0.5585		TERS	400	Rate	\$45.00	1.0615	0.5585	0.4085	1.0615	0.5585	0.4085	1.0615	0.4085	1.0615	0.5585	0.4085	0.3436	0.4936	0.3436	0.4936	0.3436	0.4936	1 1677	0.6144	0.5430	various	' "	
FIRM COMMERCIAL	Mcf		5,819,317 1,263,778	00	•	7,083,095	INTERRUPTIBLE CUSTOMERS	Med	MCI		36.188	140,672	2,108	8,939	95,700	0 5	2,700	6,711	136,605	1,760,007	0/0//	129,546	459,426	7,788	145,693	105,000	2,324,362	11.639	23,390	109,126	303,083	6,893,542	
- 1	Number Of Bills	229,012 0					INTERRI	Number Of	DIIIS 1 EEE	1,333																							
(2)	Total	\$9,465,233	14,144,104 0			\$23,609,337	·		•																								
	Rate	\$5.10	1.0615 0.5585			1 11																											
RESIDENTIAL	Mcf		13,324,639 0			13,324,639						٠																					
	Number Of Bills	1,855,928														_					_	000!	2000	er 15000	;	000							
		1 FIRM BILLS 2 Transport. Bills Parking page	Sales: 1-300 Sales: 301-15000	5 Trans: 1-300	7 LVS: 1-300 8 LVS: 301-15000	Total				6 Transport. Bills	I / Parking Fees IB Firm Sales: 1-300	9 Firm Sales: 301-15000	20 Firm Sales: Over 15000	21 Firm Trans: 1-300	Firm Trans: 301-15000	Firm Trans: Over 15000	24 Firm LVS: 1·300 25 Firm LVS: 301·15000	26 Firm LVS: Over 15000	27 T-4: 1-300	28 T-4: 301-15000	29 1-4; Over 15000 30 Interrint Sales: 1.15000	31 Interrupt Sales: Over 15000	32 Interrupt Transport: 1-15000	33 Interrupt Transport: Over 15000	34 Interrupt LVS: 1.15000	Interrupt LVS: Over 15000	30 Carriage:1:15000	38 T-4 Overrun 0-300	39 T-4 Overrun 301-15000	40 T-3 Overrun 0-15000	41 Special Contracts	CLASS TOTAL	

WESTERN KENTUCKY GAS COMPANY CLASS COST OF SERVICE STUDY Monthly Customer Cost

Line		Firm	Firm	Firm	Interr. &	Large
No. Customer Cost	Total	Residential	Commercial	Industrial	Carriage	Int. & Carr.
	(a)	(b)	(c)	(d)	(e)	(f)
1 O &M Expense 2	\$14,035,448	\$9,580,267	\$3,974,111	\$118,862	\$223,497	\$138,711
3 Depreciation & Amortization 4	3,018,509	1,639,516	720,376	43,507	194,000	421,110
5 Property & Other Taxes 6	843,191	457,983	201,230	12,153	54,192	117,633
7 Income Taxes 8	2,179,152	1,183,615	520,061	31,409	140,054	304,013
9 Return 10	5,221,011	2,835,814	1,246,010	75,252	335,556	728,379
11						
12 Total 13 14	25,297,311	15,697,195	6,661,788	281,183	947,299	1,709,846
15 Number Of Customers 16	174,127	154,661	19,084	231	130	21
17 Customer Cost Per Customer18 Per Month	\$12.11	\$8.46	\$29.09	\$101.44	\$607.24	\$6,785.10

WESTERN KENTUCKY GAS COMPANY FUNCTIONAL ALLOCATIONS

Line No.	Total	Gas Cost	Storage	Distribution	Transmission	Production	Sub	Intangible	General	Div 02 Gross Plant
RATE BASE ITEMS	(a)	(q)	(0)	(p)	(a)	Œ.	(g)	(h)	Ξ	(1)
1 Gas Plant [1]2 Gross Plant Pct. (Grsplt%)3 Other Alloc By Grsplt%	203,141,249	100,000 0.06% 14,003	4,884,111 2.72% 634,809	147,989,309 82.31% 19,209,960	25,999,146 14.46% 3,374,754	830,133 0.45% 105,024	179,802,699 100.00% 23,338,550	128,182	16,646,897	6,563,471
4 With Alloc By Grsplt%	203,141,249	114,003	5,518,920	167,199,269	29,373,900	935,157	203,141,249			
5 In Progress 6 With Alloc By Grsplt%	2,196,907 17,179,026	1,318 10,307	59,756 467,270	1,808,274 14,140,056	317,673 2,484,087	9,886 77,306	2,196,907 17,179,026			14,982,119
7 Reserve For Depreciation8 With Alloc By Grsplt%	94,938,460 94,938,460	6,772	3,457,534 3,764,514	64,735,565 74,025,104	14,675,910 16,307,871	783,411 834,198	83,652,420 94,938,460	119,853	8,242,541	2,923,646
6										
10 Net Rate Base 11 Rate Base Percentage	124,468,251 100.00%	322,801 0.26%	12,415,055 9.97%	97,572,577 78.39%	14,022,604 11.27%	135,214 0.11%				
11 EXPENSES										
12 Deprec. & Amort. Expense 13 With Alloc By Grsplt%	6,486,839 6,486,839	378	200,474 217,604	5,105,830 5,624,201	550,756 641,822	0 2,834	5,857,060 6,486,839	0	629,779 0	
14 Admin.& General Expense [2]	7,642,226	332,431	149,008	6,882,115	277,322	1,350				
15 Other Non-Gas O&M	15,479,609	24,333	315,051	14,551,022	586,349	2,854				•
16 Operation & Maintenance 17 O&M Percentage	23,121,835 100.00%	356,764 1.54%	464,059 2.01%	21,433,137 92.69%	863,671 3.74%	4,204 0.02%				

Excluding Acquisition Adjustment, moved \$3,189,471 of additions to 6 and 8 inch mains from distribution to transmission
 Administrative And General Expenses Allocated To Functions In Proportion To Other Non-Gas O&M Except That Gas Supply Department Expenses Are Allocated Directly To Gas Cost

WESTERN KENTUCKY GAS COMPANY SUPPORT FOR CLASSIFICATIONS

Line							· · · · · · · · · · · · · · · · · · ·
No.	Catego	ory	Total	Customer	Demand	Commodity	Direct
	<u>u</u>		(a)	(b)	(c)	(d)	(e)
	ACCT.	DISTRIBUTION PLANT ACCOU	<u>NT</u>				
1	374 10	Land- T.B.	58,433	13,229	45,204		
2		Land- Other	44,872	10,159	34,713		
3		Rights-Of-Way	2,784	630	2,154		
4		Structures & Impr.	106,376	24,084	82,292		
5		Improvements	7,518	1,702	5,816		
6		Land Rights	46,591	10,548	36,043		
7		Mains (adj. Per sheet 1)	65,628,322	0	32,814,161	32,814,161	
8		Meas. & Reg General	1,881,560	425,985	1,455,575	,,	
9		Meas & Reg Other	1,650,884	373,760	1,277,124		
10		Services	42,501,668	42,501,668	, ,		
11	381.00		18,009,721	18,009,721			
12	381.20	Gauges	109,765				109,765
13	382.00	Meter Installations	10,938,730	10,938,730			
14	383.00	House Regulators Service	3,428,992	3,428,992			
15		House Regulators Relief	481,544	481,544			
16	384.00	House Reg. Installations	154,276	154,276			
17	385.00	Meas & Reg Indust.	2,937,272				2,937,272
18							
19							
20	TOTAL DI	STRIBUTION PLANT	147,989,308	76,375,028	35,753,082	32,814,161	3,047,037
21		Percent Of Total	100.00%	51.61%	24.16%	22.17%	2.06%
22							
	PERCENT	OF TOTAL CLASSIFICATION IN	I ACCOUNTS:				
24 25	376.00	Maine		0.00%	91.78%	100.00%	
26		Services		55.65%	0.00%	100.00/0	
27	381.00			23.58%	0.00%		
28	301.00	All Others		20.77%	8.22%		100.00%
29		741 Others		20.770	0.22/0		100.00,0
30		Total		100.00%	100.00%	100.00%	100.00%
31		Total		100.0070	200.00/0		200.00,0
32							
	RATE BAS	SE - CLASSIFICATION PERCEN	ITAGE				
34							
35		Gas Cost	100.00%	0.00%	48.40%	51.60%	0.00%
36		Storage	100.00%	0.00%	50.00%	50.00%	0.00%
37		Distribution	100.00%	51.61%	24.16%	22.17%	2.06%
38		Transmission	100.00%	0.00%	100.00%	0.00%	0.00%
39		Production	100.00%	0.00%	100.00%	0.00%	0.00%
40							
41		Total Rate Bas	se 100.00%	40.46%	35.43%	22.50%	1.61%

WESTERN KENTUCKY GAS COMPANY 12 MONTH AVERAGES

Sheet 3 of 9

April-98 192,804.34 Average 887,889.30 806,611.13 17,074.27 388,664.37 3,568,139.93 82,643.27 18,059.24 424,271.13 596,865.22 475,813.08 166,569.24 8,704,154.61 March-98 192,804.34 March-98 **Grand Total** 922,488.23 19,234.44 5,671,434.03 538,953.24 10,654,671.63 216,710.92 1,998,830.83 409,081.80 82,643.27 5,091,253.61 104,449,855.26 7,162,382.68 February-98 192,804.34 February-98 451,226.71 11,343,705.04 216,366.92 0 September-98 961,167.10 410,284.83 7,921,546.78 784,493.39 13,072.94 20,643.51 556,270.82 82,643.27 January-98 192,804.34 January-98 August-98 434,889.62 9,414,382.47 856,270,93 20,757.12 421,714.19 10,002,571.05 594,752.65 818,908.08 13,458.85 522,256.14 82,643.27 82,643.27 July-98 December-97 December-97 912,053.72 21,813.88 422,761.79 192,804.34 12,937,192.86 607,162.36 82,643.27 836,239.81 15,160.36 432,573.00 7,199,700.77 566,568.99 82,643.27 November-97 192,804.34 13,232,086.28 625,862.16 June-98 November-97 1,004,680.71 21,230.17 82,643.27 419,922.52 5,691,236.36 453,178.21 875,035.97 15,275.01 427,618.52 82,643.27 845,724.40 16,266.93 May-98 October-97 October-97 1,030,998.16 22,723.44 446,663.48 617,824.98 11,776,167.85 1,589,760.84 1,172,398.13 400,293.09 5,691,691.84 440,996.96 82,643.27 Month tenn alliance 1550 Current Assets-Merchandis 550 Current Assets-Merchandis .640 Cur Asset-U/G Stored Gas 1540 Cur Asset-Pint Matis & Op .640 Cur Asset-U/G Stored Gas 540 Cur Asset-Pint Matis & Op 1630 Cur Asset-Stores Expense 630 Cur Asset-Stores Expense 1660 Cur Asset-Prepayments :660 Cur Asset-Prepayments within 166 prepaid gas all. prepaid gas all. within 166 prepaid gas Sum of Ending Balance within 166 Account

WESTERN KENTUCKY GAS COMPANY MISCELLANEOUS INPUTS

line			_
no. O&M To Functions - Detail	Per Books	Adjustments	Total
	(a)	(b)	(c)
1 Gas Cost: 807	24,333		24,333
2 Lp: 717 Through 742	2		2
3 Production: 750 Through 798	2,854		2,854
4 Storage: 818 & 819	72,474		72,474
5 Storage: Other Accounts	242,575		242,575
6 Transmission	392,071		392,071
7 Distribution: 878,879,880,892,893,894	2,339,312		2,339,312
8 Distribution: 876 & 890	290,520		290,520
9 Distribution: Other Accounts	6,126,196		6,126,196
10 Customer Accts & Services: 901 - 910	4,975,189	932,593	5,907,782
11 Sales Expenses: 911 · 916	81,490		81,490
12 A&G Expenses	7,642,226		7,642,226
13 14 Total Non-Gas O&M And A&G	22,189,242		23,121,835
15			
16			
17			
18 Plant Allocator (From Sheet 7)			
19 Demand	0.7736		
20 Customer	0.2264		
21			
22 Interest Expense	4,754,687		
23			
24 Combined Income Tax Rate	0.403625		
25 Income Taxes	5,179,589		
26			
27 Property & Other Taxes	1,908,720		
28			
29			
30 Proposed after tax return on Rate Base			
31 Equity return	6.15%		
32 Debt return	<u>3.82%</u>		
33 Proposed Rate Of Return On Rate Base	9.97%		
34			
35			
36 Pretax return on Rate Base			
37 Equity return	10.31%		
38 Debt return	3.82%		
39 Total return	14.13%		
40			
41 General Office Allocation Percent	16.66%		

WESTERN KENTUCKY GAS COMPANY TOTALS FROM PAGES 6 THROUGH 15 OF STUDY

		(a)	(b)	(c)	(d)	(e)	(f)
Line				Monthly			
No.	Classification	Total	Customer	Demand	Commodity	Direct	Check
1	O & M	23,121,835	13,744,928	5,018,015	4,068,371	290,520	23,121,835
2	Depreciation & Amort	6,486,839	2,902,650	2,112,448	1,355,882	115,859	6,486,839
3	Property & Other Taxes	1,908,720	810,827	690,674	374,855	32,364	1,908,720
4	Return	12,409,485	5,020,614	4,396,284	2,792,190	200,397	12,409,485
5	Income Taxes	5,179,589	2,095,510	1,835,122	1,165,315	83,642	5,179,589
6	Revenue Requirement	49,106,468	24,574,529	14,052,543	9,756,613	722,782	49,106,468
7							
8							
9							
10							
11							
12			Firm	Firm	Firm	Interr. &	Large
13	Allocation To Classes	Total	Residential	Commercial	Industrial	Carriage	Int. & Carr.
14							
15	O & M	23,121,835	13,019,693	5,765, 9 74	447,291	1,232,167	2,656,709
16	Depreciation & Amort	6,486,839	3,117,681	1,484,459	176,974	507,583	1,200,144
17	Property & Other Taxes	1,908,720	917,290	438,898	53,314	149,093	350,127
18	Return	12,409,485	5,901,704	2,830,918	351,946	984,868	2,340,048
	Income Taxes	5,179,589	2,463,321	1,181,604	146,900	411,070	976,694
20	Revenue Requirement	49,106,468	<u> 25,419,689</u>	11,701,852	1,176,425	3,284,780	7,523,721

WESTERN KENTUCKY GAS COMPANY REVENUE AT PRESENT AND PROPOSED RATES

Large Int. & Carr.	(†)		\$5,430,563	0 17,745	0 67	5,448,375
Interr. & Carriage	(e)		\$3,821,933	57,750	540	3,880,223
Firm Industrial	(p)		\$1,231,030	2,310	877	1,234,217
Firm Commercial	(၁)		\$9,997,588	0	73,950	10,071,538
Firm Residential	(q)		\$23,609,337	0	599,293	24,208,630
Total	(a)		\$44,090,451	77,805	674,727	44,842,983
Cost Item		inue:	ง 4 Gas Operating Margins ร	6 EFM Revenue 7	, 8 Other Revenue o	10 Total Operating Margins
Line No.	П	2 Revenue:	ئ 4 Gas 5	6 EFM	8 Othe	10 Tota

WESTERN KENTUCKY GAS COMPANY DISTRIBUTION MAINS STUDY Test Year Ended September 30, 1998

Sheet 7 of 9

(12)	(8)*(7)	(l) 17.093.726	141,554,028	3,068,523	9,371,525	2,673	73,504	525,950	230,309	241	171,920,479																					
(11)	(6)*(8)	6.328.592	31,202,879	2,262,611	(13,942,047)	11,524	645,922	929,601	131,046	845	27,570,972																	21.68%	/8.32%		77.36%	22.64%
(10)	W(Y-avgY)	(1,356,127)	(8,509,876)	(848,479)	8,365,228	(17,286)	1,937,765	398,400	30,241	133	0																Minimum System	\$13,569,133	449,014,173	Regression Minimum	\$48,411,802	\$14,1/1,506
(6)	Y-avgY	(1.73)	(0.81)	(1.97)	2.48	(2.87)	2.93	4.12	2.47	22.23	26.85																	Demand	customer	œ	Demand	Customer
(8)	W(X-avgX)	(3,662,941)	(38,605,644)	(1,150,696)	(5,622,915)	(4,010)	220,512	225,407	53,148	22	(48,547,101)				_				$B = [(3)^{*}(11)^{*}(9)^{*}(8)]/[(3)^{*}(12)^{*}(8)^{2}]$	3)]	-1]/[9-2]					l		<u> </u>	<u>د</u>		<u> </u>	ט
(2)	X-avgX	(4.67)	(3.67)	(2.67)	(1.67)	(0.67)	0.33	2.33	4.33	0.33	0.00			8	(19) Calculated From	Column Totals		×**	[(3)*(11)-(9)*(8]	(5)/(3)·B*[(4)/(3)	1-[(16)/(1/)*[9-1]/[9-2]	1 1660	0001.1	0.8915		0.7972						
(9)	Y \$ Per Foot	2.2095	3.1289	1.9709	6.4167	1.0633	6.8664	8.0613	6.4029	70.100/		3.9372				Ξ,		Y = A + B*X	_ 		K.Z=	٥	۵	A		R^2 =						
(5)	₩	1,734,239	32,944,091	850,463	21,648,330	968'9	4,542,356	778,745	78,531	/61	62,583,308			(71)		W*(9)^2		2,343,028	6,878,078	1,668,363	20,741,628	49,678	1,643,042	74,565	2,965		39,077,438	3000 3	3 1 2 8 9	2.9616	0	0.8915
(4)	Υ _* Μ	784,916	21,057,624	1,294,533	13,494,996	30,075	3,969,210	772,824	122,650	7/	41,526,900			(91)	(62)	W*(15)^2		18,163	93,405	2,522,995	2,506,706	192,502	449,295	463,385	764		6,935,370	407 004 070	\$14,335,845 \$14,335,845	\$13,569,133	700	\$14,171,506
(3)	w Feet	784,916	10,528,812	431,511	3,373,749	6,015	661,535	96,603	12,265	٥	15,895,412			15	64	Y-Ycalc		0.15	(0.09)	(2.42)	9. ć	(5.66)	(2.16)	(6.15)	11.29		(5.19)	A 501 60A	4,561,664	4,581,684		15,695,412
(2)	<	-	2	က	4	വ	9	∞	10	7	51.00	5.67		(14)	Ycalc	A+B*X		5.06	3.22	4.39		27.0	10.22	12.55	14.88		67.48					
(1)	Size	<2"	۵,	'n	. 4	ດໍ	•	ఙ	10.	12	Total	Average		(13)		Size		<2 .	. 7	'n	4 i	ာ် လံ		10.	12"		30 Total	10T	@ 2" PRICE	Difference		o-intercept
1	No .	-	7	m	4	S	9	7	∞ c	ກ່ວ	3 = "	13	14	15	12	18	19	20	21	52	Š	4 c	3 %	27	82	23	e "	3.1	, K	8 8	32	00

WESTERN KENTUCKY GAS COMPANY METER ANALYSIS September 1998

Line		_									
No.	Meters	Type	Number	Investment	Invest/Meter						
	(a)	(b)	(c)	(d)	(e)						
1	Group A	Meters with Capacity of 250	170 700	#10 771 F7F F0	471 47						
2		CFH or Less (Class 1)	178,703	\$12,771,575.58	\$71.47						
3 4	Craum D	Makaya with Canacity of Cyantay									
5	Group B	Meters with Capacity of Greater Than 250 CFH and Less Than or	•								
6		Equal to 450 CFH (Class 2)	5,412	\$783,564.00	\$144.78						
7		Equal to 450 OFFI (Class 2)	5,412	\$765,564.00	Φ144.70						
8	Group C	Meters with Capacity of									
9	Group o	Greater Than 450 CFH		•							
10		(Class 3)	1,335	\$972,082.36	\$728.15						
11		(Class 4)	682	\$627,292.63	\$919.78						
12		(Class 5)	483	\$284,647.21	\$589.33						
13		(Class 6)	356	\$389,827.03	\$1,095.02						
14		(Class 7)	287	\$163,227.72	\$568.74						
15		(Class 8)	195	\$264,219.70	\$1,354.97						
16		(Class 9)	<u>733</u>	\$1,119,758.42	\$1,527.64						
17			*****		, -, · · · ·						
18		(Classes 3 - 9)	4,071	\$3,821,055.07	\$938.60						
19		,	·		·						
20	Total		<u> 188,186</u>	\$17,376,194.65	\$92.34						
21			-								
22											
23											
24											
25	Number of (Customers:									
26											
27		Residential			154,661						
28		Commercial			19,084						
29		Industrial & Interr. < 1,000 Contract De	emand		352						
30		Sub-total			174,097						
31		Industrial & Interr. > 1,000 Contract De	emand		30						
32 33		Total			174 107						
34		Total			174,127						
35											
36											
37											
38	Assumption	s									
39	, .coup										
40	1. All Resid	All Residential Meters are in Group A									
41		strial Meters are in Group C									
42		age value for Industrial Meters is based or	n Class 9 Meters								
43		cial Meters fall into all three Groups									
44	5. Custome	ers with Daily Contract Demands in excess	of 1,000 do not have	!							
45		estment in Account 381									
46	6. Meters i	n Inventory are in proportion to Meters in	use								

^WESTERN KENTUCKY GAS COMPANY METER ANALYSIS September 1994

Sheet 9 of 9

		;	September 1994		
Ar	nalysis:	(a)	(b)	(c)	(d)
1 · 2 3 4	Meters Net Customers Ratio of Meters to Custo	mers	188,186 <u>174,097</u> 108.09%		
5	Meter Allocation:				
6 7		Total	Residential	Commercial	Indus/Inter.
8 9	Net Customers	174,097	154,661	19,084	352
10 11 12 13 14	Meters Group A Group B Group C	178,703 5,412 4,071	167,173	11,530 5,412 3,691	380
15 16 17	Total	188,186	167,173	20,633	380
18 19 20 21 22 23 24	Meters - Gross Plant Value:	Total Meters	Total Investment	Invest. Per Meter	
25 26 27 28 29	Group A Group B Group C -Comm. Group C -Ind./Inter.	178,703 5,412 3,691 380	\$12,771,575.58 \$783,564.00 \$3,240,551.87 \$580,503.20	\$71.47 \$144.78 \$877.96 \$1,527.64	
30 31 32 33 34	Total	188,186	\$17,376,194.65	\$92.34	
35 36 37	Gross Plant Value Allocation:				
38 39 40 41 42	Group A Group B Group C -Comm.	Total \$12,771,903.41 \$783,549.36 \$3,240,550.36	Residential \$11,947,854.31	\$824,049.10 \$783,549.36 \$3,240,550.36	Industrial
43	Group C -Ind./Inter.	\$580,503.20			\$580,503.20
44 45 46	Total	\$17,376,506.33	\$11,947,854.31	\$4,848,148.82	\$580,503.20
46 47 48	Meters	188,186	167,173	20,633	380
49	Investment/Meter		\$71.47	\$234.97	\$1,527.64
50 51	Relative Investment		1.0	<u>3.3</u>	<u>21.4</u>

19. Reference pages 25-26, lines 26-2 [sic] of Galligan's testimony. Does Mr. Galligan suggest that a sharing ratio other than 90%:10% would more effectively provide an incentive to the Company to maximize its flexible rates? Explain.

Response

Any ratio higher than 10/100 would increase incentives to maximize flexible rate revenue. For example, the current 100/100 ratio (no recovery of discounted rate revenue between rate cases) provides a greater incentive than Western's proposed 10/100 (90 percent recovery) ratio.

Responsible Witness: Richard A. Galligan

20. Reference page 27, lines 5-10. Does Mr. Galligan agree that in addition to costs associated with facilities required by the Commission's customer extension rules the return on the investment or margin generated by the extension would also impact the economics of the extension?

Response

The term "impact the economics" is not uniquely defined. Mr. Galligan agrees that costs and revenues are part of a rational investment analysis.

Responsible Witness: Richard A. Galligan

21. Provide copies of testimony filed by Mr. Estomin in rate proceedings for the last two years.

Response

Attached are: (1) Dr. Estomin's Direct Testimony in Case No. 99-176 (Delta Gas Company) before the Kentucky PSC, and (2) Dr. Estomin's Direct and Surrebuttal Testimonies in Docket No. 96-116 (Bangor Hydro Electric Company) before the Maine PUC. Testimony in Docket No. 97-580 (Central Maine Power Company) before the Maine PUC was presented live and as a consequence no prefiled document exists. Transcripts for that proceeding are not available.

Responsible Witness: Steven L. Estomin

BEFORE THE

MAINE PUBLIC UTILITIES COMMISSION

RE:	BANGOR HYDRO-ELECTRIC)	
	COMPANY PROPOSED)	DOCKET NO. 97-116
	INCREASE IN RATES)	

DIRECT TESTIMONY

OF

STEVEN L. ESTOMIN, PH.D.

ON BEHALF OF THE

MAINE PUBLIC UTILITIES COMMISSION STAFF

AUGUST 8, 1997



12510 Prosperity Drive Suite 350 Silver Spring, MD 20904

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BEFORE THE

MAINE PUBLIC UTILITIES COMMISSION

RE: BANGOR HYDRO-ELECTRIC) COMPANY PROPOSED) DOCKET NO. 97-116			
INCREASE IN RATES)			
DIRECT TESTIMONY OF STEVEN L. ESTOMIN			
I. INTRODUCTION			
PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.			
My name is Steven L. Estomin. By business address is Exeter Associates, Inc., 12510			
Prosperity Drive, Suite 350, Silver Spring, Maryland, 20904. Exeter is an economics			
consulting firm specializing in public utility regulation, energy studies, and			
telecommunications.			
WHAT IS YOUR POSITION WITH EXETER ASSOCIATES, INC.?			
I am a vice president and principal in the firm and my title is Senior Economist. My			
responsibilities include conducting and presenting economic and econometric analyses,			
performing econometric forecasting, and providing other professional services			
predominantly related to regulated industries.			
PLEASE DESCRIBE YOUR QUALIFICATIONS AND BACKGROUND.			
I received a Bachelor of Arts degree with a major in economics in 1975, a Master of Arts			
degree in economics in 1978, and a Ph.D. in economics in 1986, all from the University			
of Maryland. My areas of specialization in graduate school were industrial organization			

econometrics, and environmental economics.

Q.

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Q.

Q.

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1		I joined Exeter Associates, inc. in 1981 as an economist and have been involved with
2		economic analysis related to regulated industry since that time. A detailed statement of
3		my qualifications is included as an appendix to this testimony.
4	Q.	HAVE YOU TESTIFIED AS AN EXPERT WITNESS IN OTHER REGULATORY
5		PROCEEDINGS?
6	A.	Yes. I have testified before the utility commissions in Maryland, Vermont, New Mexico,
7		New Jersey, Illinois, Rhode Island, and the District of Columbia on issues related to load
8		forecasting, weather normalization, production planning, statistical analysis and other
9		issues. I have also testified in U.S. District Court and before the Federal Energy
10		Regulatory Commission on issues related to statistical estimation. In addition, I have
11		previously testified before the Maine Public Utilities Commission on the issue of load
12		forecasting in Docket Nos. 92-101 (Maine Public Service Company), 91-010 (Bangor
13		Hydro-Electric Company), and 90-076 (Central Maine Power Company).
14	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?
15	A.	I was requested by the Maine Public Utilities Commission Staff (Staff) to analyze Bangor
16	•	Hydro-Electric Company's rate year sales forecast. In conducting this analysis, I made
17		several modifications and adjustments to the Company's forecast and developed an
18		alternative forecast to that prepared by the Company and used by Bangor Hydro-Electric
19		to develop its revenue requirement filing.
20	Q.	PLEASE SUMMARIZE YOUR FINDINGS.
21	A.	The Staff's projection of mWh sales for the 12 months ending February 1999 is
22		approximately percent higher than the projection relied upon by Bangor Hydro-
23		Electric in its filing. A comparison between BHE's forecast and the Staff's forecast is
24		shown in the table below.

1 2 3		Forecasted Sales ear Ending February Thousands of mWh		
4	<u>Class</u>	BHE	Staff <u>Division</u>	<u>Difference</u>
5	Residential	537.2	565.2	28.0
6	Commercial	517.8	540.9	23.1
7	Industrial	167.0	174.2	7.2
8	Paper Mills	265.0	265.0	0.0
9	HoltraChem	227.8	227.8	0.0
10	Wholesale	4.5	4.5	0.0
11	Streetlighting	8.9	8.9	0.0
12	Total Sales	1,728.2	1,786.5	58.3
13 14	Total less HoltraChem and Paper Mills	1,235.4	1,293.7	58.3

15 Q. HOW IS YOUR TESTIMONY ORGANIZED?

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A.

The next section of my testimony describes and critiques the overall approach used by BHE to develop its energy sales forecast and provides a summary of the forecast relied upon by the Company. Following that section are sections addressing the residential and commercial/ industrial forecasts. Those sections are followed by a brief section addressing forecasted sales to the remaining customer classes. The final section of my testimony contains a summary of the Staff's sales forecast, a detailed comparison with the Company's forecast, and a quantification of the impact of the alternative forecast on the Company's rate increase request.

24 Q. IS YOUR TESTIMONY ACCOMPANIED BY ANY SCHEDULES?

Yes. Schedules__(SLE-1) through (SLE-4) are attached. Schedule__(SLE-1) shows
the underlying theory associated with the development of the residential and commercial/
industrial econometric sales equations that I relied upon to forecast sales to those

1		customer classes. Schedules(SLE-2) and (SLE-3) show the econometric equation
2		estimations, and related information, for the residential and commercial/industrial classes,
3		respectively. Schedule(SLE-4) shows forecasting assumptions relied upon to
4		develop the residential and commercial/industrial sales projections.
5	Q.	HOW DOES STAFF'S FORECAST OF RATE YEAR SALES COMPARE TO
6		1996 ACTUAL SALES LEVELS?
7	A.	The table below shows actual 1996 sales, projected sales for 1997 (which include three
8		months actual) and rate year sales. Also included in this table are the annual rates of
9		growth by sales class.

1	BANGOR	HYDRO-ELEC	TRIC COMPANY	
2	Actual and Forecasted Sales (MWH), Growth Rate (%) from Prior Year			
		<u> 1996¹</u>	- <u>1997</u> ²	Year Ending <u>February 1999³</u>
3	Residential	536,490	543,578 +1.3	565,205 +3.4
-· 4	Commercial	508,363	522,782 +2.8	540,904 +3.0
5	Industrial	164,172	168,469 2.6	174,218 +2.9
6	Paper Mills	260,042	264,928 +1.9	265,000 0.0
. 7	HoltraChem	227,841	227,841 0.0	227,841 0.0
8	Wholesale	4,468	4,500 +0.7	4,500 0.0
9	Lighting	8,944	9,087 +1.6	8,928 -1.5
10	Total	1,710,339	1,741,185	1,787,282
			+1.8	+2.3
11 12	Total Less HoltraChem and Paper Mills	1,222,456	1,248,416 +2.1	1,294,441 +3.2
13 14 15 16	¹ Actual. ² Three months actual, nine mo ³ Average annual growth rates i			

1		II. OVERVIEW AND CRITIQUE OF BHE'S SALES FORECAST
2	Q.	WHAT IS THE GENERAL METHOD USED BY BHE TO FORECAST RATE
3		YEAR SALES?
4	A.	In very general terms, the Company uses two broad approaches. One method, which can
5		be described as a combination of econometric, time-trending, and engineering
6		approaches, is used to project residential and commercial/industrial sales. The second
7		method, used for all other categories of sales, is essentially judgmental whereby
8		projections of sales for the rate year are based on recent historical levels of sales adjusted
9		for known and anticipated changes. The categories of sales projected using the second
10		approach are sales to paper mills, sales to HoltraChem, lighting sales and wholesale sales
11	Q.	IS THE LEVEL OF SECTORAL DISAGGREGATION EMPLOYED BY THE
12		COMPANY APPROPRIATE?
13	A.	In forecasting sales, it is useful to disaggregate sales to customer classes to permit the
14		forecaster to capture important differences in the way that different customer groups
15		respond to changes in the factors that affect sales levels. For example, industrial
16	•	customers respond to changes in weather conditions differently than do residential
17		customers. The company has separately addressed residential sales and grouped together
18		commercial and industrial sales excluding paper mills and HoltraChem. Given the
19		relatively small size of this sales category, approximately 13 percent of total sales in
20		1996, combining industrial sales with commercial sales for purposes of projecting rate
21		year sales levels does not appear to be problematic.
22	Q.	PLEASE DESCRIBE YOUR UNDERSTANDING OF THE METHOD BY WHICH
23		BHE PROJECTED RESIDENTIAL SALES.
24	A.	Residential sales were projected using a combination of econometric modeling, time
25		trend analysis, and engineering estimates related to electricity used for electric space

1		heating. To	develop the forecast of residential sales, the following steps were employed:
2 3 4		Step 1:	The Company econometrically estimated the relationship between residential sales per customer and weather conditions over the period from the first quarter of 1984 through the first quarter of 1997.
5 6 7 8		Step 2:	Based on the econometric results, BHE estimated weather-normal per- customer sales for the historical period by inserting the 30-year average for heating degree days and 22-year average for cooling degree days into the estimated econometric equation.
9 10 11		Step 3:	From the weather-normalized, historical quarterly per-customer sales estimates, the Company generated a four-quarter moving average series starting in the first quarter of 1989 and fit the series with a time trend line.
12 13		Step 4:	The time-trend was extrapolated to generate projected, weather- normalized, 4-quarter moving average, per-customer sales.
14 15 16		Step 5:	The projected figures generated in Step 4 were seasonalized by adjusting the quarterly moving average values by the average differences among calendar quarters.
17 18		Step 6:	The figures obtained in Step 5 were adjusted to reflect differential growth among the calender quarters.
19 20 21		Step 7:	The per-customer projections obtained in Step 6 were adjusted to subtract estimated energy use reductions (on a per-customer basis) resulting from Company-sponsored demand-side management programs.
22 23 24	•	Step 8:	The per customer residential sales (projected) were multiplied by projections of the number of residential customers to obtain projected residential sales.
25 26 27		Step 9:	The projected sales figures obtained in Step 8 were adjusted to reflect anticipated increases in electric space heating sales (1,160 mWh per year) and the attainment of electric water heater standards.
28	Q.	IS THE	METHOD BY WHICH THE COMPANY ECONOMETRICALLY
29		ESTIMA	ATED THE HISTORICAL RELATIONSHIP BETWEEN WEATHER AND
30		PER CU	STOMER RESIDENTIAL SALES REASONABLE?
31	A.	I have severa	l serious problems with the econometric approach used by the Company to
32		weather-norn	nalize residential sales. Mr. Cooper, the Company's sales forecasting
33		witness, expl	ains in his direct testimony that the Company did not rely on an econometric

approach to forecasting sales directly because Mr. Cooper was unable to produce satisfactory econometric results. (Direct Testimony of Roger D. Cooper, page 27, line 18, through page 29, line 14.) Mr. Cooper hypothesizes that the fundamental reason underlying the inadequacy of the econometric approach is an omitted variable in the equation. He then uses an econometric approach to weather-normalize per-customer residential sales. If the equation relied upon is not adequate to reasonably estimate the historical relationships for purposes of forecasting, there is no reason to expect that it is capable of reasonably estimating the relationship between weather and sales.

DO YOU HAVE ANY SPECIFIC CONCERNS ABOUT THE ECONOMETRIC EQUATION THAT WAS RELIED ON BY THE COMPANY TO WEATHER-NORMALIZE PER-CUSTOMER RESIDENTIAL SALES?

Yes. My concerns relate to the structure of the residential sales equation and the manner in which consumer response to changes in income and price are represented.

The econometric equation used by BHE to weather-normalize sales is linear with the dependent variable specified as average monthly kWh sales during the calendar quarter (adjusted for DSM savings) divided by the average number of residential customers. The dependent variable is regressed on a constant term, an electricity price term, weather, and income. Price and income are specified in real, i.e., constant dollar, terms using the national all-items Consumer Price Index, or CPI. The price term is an eight-quarter moving average price. Consequently, the price term used in one quarter is composed of prices in effect for the current quarter and the prior seven calendar quarters.

The fundamental problem associated with this construction is that the model is unable to differentiate between short-term and long-term effects on usage. Residential consumers are unable to fully respond to changes in causal factors such as income or the price of electricity immediately. The reason for this is that electricity usage is dependent

on the stock of electricity consuming appliances. Consumers can respond the changes in causal factors by modifying the intensity of use of the appliance stock and also by modifying the stock itself. Modification of the intensity of use of the appliance stock can occur quickly; modifications to the stock of appliances, such as purchasing a more energy-efficient appliance in response to an electricity price increase, occur only gradually as existing appliances wear out and require replacement.

The equation relied upon by BHE to weather-normalize residential sales does not allow for gradual adjustment to changes in the causal factors. All consumer response to a change in income is represented as occurring in the contemporaneous calendar quarter; consumer response to changes in price in the model is only marginally better. Because the electricity price variable is specified as an eight-quarter rolling average, the model will accommodate consumer response to changes in price over a two-year period. This specification remains problematic, however, because full consumer response to changes in the price of electricity occur over a longer time period than two years given the relatively long useful life of major electricity-consuming appliances such as water heaters, stoves, washers and dryers, and refrigerators. Furthermore, the consumer response to changes in price that occurred two years prior is identical to the consumer response to changes in price in the contemporaneous calendar quarter. This is not a reasonable reflection of the manner in which consumers respond to price changes. In particular, we would expect recent changes in price to have a greater impact on current usage than earlier changes in price.

HOW DOES THIS PROBLEM AFFECT THE WEATHER VARIABLE?

As is the case with the other causal variables in the BHE residential equation, consumer response to changes in weather, i.e., heating and cooling degree days, is represented as instantaneous. This is a reasonable representation of the manner in which consumers

Q.

2		and warm summers, are fully anticipated, the stock of appliances reflects expectations
3		regarding the general climate. Daily fluctuations in weather are responded to by changes
4		in the intensity in the use of the stock of space conditioning equipment, which is a short-
5		run effect. Consequently, it is appropriate that the weather variables be represented as
6		having only short-run impacts, which is consistent with BHE's residential equation.
7	Q.	SINCE THE PURPOSE OF THE EQUATION IS TO WEATHER NORMALIZE
8		SALES, IS THE REASONABLENESS OF THE WEATHER VARIABLE
9		SUFFICIENT TO ENSURE REASONABLE RESULTS?
10	A.	No. The equation relied upon is misspecified due to the manner in which the price and
11		income variables operate. Additionally, Mr. Cooper suggests that there are likely to be
12		omitted variables. Both conditions result in biased estimates of the equation parameters,
13		i.e., the estimated coefficients, on each of the equation regressors.
14	Q.	IF THE RESIDENTIAL ECONOMETRIC EQUATION WERE APPROPRIATELY
15		SPECIFIED TO YIELD UNBIASED RESULTS, WOULD THE REMAINDER OF
16		THE METHODOLOGY USED BY BHE TO PROJECT RATE YEAR SALES BE
17		APPROPRIATE?
18	A.	If one assumes that the future will look like the past, then the time-trending approach
19		used by the Company would represent a reasonable alternative to a more rigorous
20		procedure. In particular, one needs to assume that not only will the responses of
21		consumers to changes in the causal factors be the same in the future as in the past, one
22		also needs to assume that the changes in the causal factors in the future will be like the
23		changes in the causal factors in the past. Specifically, changes in real per capita personal
24		income and changes in price will be similar to the changes in these variables that have
25		occurred during the historical estimation period.

respond to weather conditions. Because general weather conditions, that is, cold winters

1	Q.	IS THE ASSUMPTION THAT CHANGES IN THE CAUSAL VARIABLES IN
2		THE FUTURE WILL BE SIMILAR TO CHANGES IN THE CAUSAL
3	•	VARIABLES IN THE PAST APPROPRIATE?
4	A.	No. We know, for example, that the Company has requested a rate increase which will
5		affect sales during the rate year. Additionally, real per capita personal income is expected
6		to increase at an average annual rate of about 2 percent over the next several years. This
7		differs from the historical rate of 1.8 percent over the full estimation period relied upon
8		by the Company (1984 through the first quarter of 1997).
9 .	Q.	WHAT IS THE METHOD RELIED ON BY THE COMPANY TO FORECAST
10		COMMERCIAL AND INDUSTRIAL SALES.
11	A.	The Company employs a methodology similar to that employed for the residential sector,
12		and the same problems exist for the same set of reasons. Specifically, the structure of the
13		equation can accommodate only short-term effects and cannot accommodate gradual
14		response to changes in long-run factors such as price. Consequently, the commercial
15		equation is misspecified, as is the residential equation, and the results are biased, as are
16	•	the results of the residential equation.
17	Q.	ARE THERE ANY ADDITIONAL PROBLEMS THAT YOU HAVE IDENTIFIED
18		WITH RESPECT TO THE METHOD EMPLOYED BY THE COMPANY TO
19		PROJECT COMMERCIAL AND INDUSTRIAL SALES?
20	A.	Yes. An adjustment is made to the projected sales figures to capture sales reductions due
21		to the implementation of national energy efficiency standards applicable to lighting. For
22		each calendar quarter in the forecast period, projected sales are reduced by approximately
23		0.7 percent (additive) to reflect the increasing saturation of higher-efficiency lighting as
24		the existing stock of less energy-efficient lighting requires replacement. Full saturation is
25		assumed to occur over a five-year period. It is noted that only fifty percent of the

engineering estimate of reduced energy consumption associated with the implementation of the new efficiency standard is used for purposes of adjusting sales to implicitly recognize the fact that some customers have already installed the new energy-efficient lights and presumably to also take into account the expectation that less than the full engineering estimate of energy savings will materialize for a variety of reasons. Because weather-normalized sales are extrapolated from an econometric equation estimated over a historical period in which other efficiency standards have been implemented, which are in no way explicitly recognized through the formulation of the equation or dealt with through adjustment to the historical data itself, the adjustment for energy sales reductions associated with this one energy efficiency improvement may result in double counting potential savings.

WHY MIGHT THE ENERGY SAVINGS BY DOUBLE COUNTED?

The econometric algorithm captures trends in the movement of the dependent variable determined by a variety of factors not explicitly recognized in the equation. For example, the increasing use of personal computers is not explicitly reflected in the regressors used to estimate either residential sales or commercial sales yet the effects of increasing personal computer use are captured through the estimated parameters on other regressors in the equation, such as price or income. This is one of the strong points of the econometric approach as compared to an engineering end-use approach; if the important factors affecting electricity use are correctly incorporated into the equation to be estimated, the effect of other less important, or unquantifiable, factors will also be captured. This relieves the forecaster from having to identify a virtually limitless array of influences affecting electricity consumption. Because other appliance efficiency standards have gone into effect since the 1980s, the degree to which the effect of new standards are already incorporated into the estimated parameters is unclear. What is

Q.

1		clear, however, is that the effects of the implementation of energy efficiency standards are
2		at least partially imbedded in the parameter estimates. To the extent that the forecasted
3		sales levels are adjusted to account for one particular standard, the adjustment may result
4		in the impact being accounted for twice: once through the estimated parameters and a
5		second time through the ad hoc adjustment.
6	Q.	YOU INDICATED THAT CERTAIN ENERGY EFFICIENCY STANDARDS
7		HAVE PREVIOUSLY BEEN IMPLEMENTED THAT ARE NOT EXPLICITLY
8		ACCOUNTED FOR BUT ARE REFLECTED TO AN INDETERMINATE
9		DEGREE IN THE ESTIMATED PARAMETERS. COULD YOU PLEASE
10		PROVIDE SOME EXAMPLES?
11	A.	Yes. Numerous standards were established under the National Appliance Energy
12		Conservation Act of 1987 and the Energy Policy Act of 1992. Standards for improved
13		energy efficiency of clothes washers and dryers and dishwashers became effective in
14		1988; standards for air conditioners went into effect between 1990 and 1993, depending
15		on the kind of air conditioner purchased; standards for heating equipment and for
16	*	fluorescent lamp ballasts were implemented in 1990; other standards for air conditioning,
17		fluorescent lamps, water heaters, furnaces and boilers became effective in 1994 and 1995
18	Q.	IS IT YOUR CONTENTION THAT THE IMPLEMENTATION OF THESE
19		OTHER STANDARDS DURING THE HISTORICAL ESTIMATION PERIOD
20		FULLY CAPTURE THE EFFECTS OF THE LIGHTING STANDARDS DURING
21		THE FORECAST PERIOD?
22	A.	No. My position is that embedded within the estimated parameters are the effects of
23		increased appliance and equipment efficiencies that have occurred the historical
24		estimation period. The degree to which the impacts associated with the new lighting

1		standards are manifested in the forecast are not quantifiable and any ad hoc adjustment
2		made to account for the impact of such standards may result in a double counting.
3	Q.	PLEASE COMMENT ON THE MANNER IN WHICH SALES TO THE
4		REMAINING BHE CUSTOMERS WERE FORECASTED.
5	A.	Sales to remaining classes of customers were based on recent history adjusted for known
6		and anticipated changes in consumption quantities over the forecast period. The bulk of
7		the remaining sales are made to relatively few customers, i.e., the paper mills and
8		HoltraChem. This approach used by the Company to project these sales, as well as
9		lighting sales and sales to wholesale customers, is not assessed to be unreasonable.
10		III. <u>RESIDENTIAL SALES</u>
11	Q.	HAVE YOU DEVELOPED A FORECAST OF SALES TO BHE RESIDENTIAL
12		CUSTOMERS FOR THE RATE-EFFECTIVE PERIOD?
13	A.	Yes. Residential sales for the 12 months ending February 1999 are projected to be
14		565,205 mWh. This projection is 28,042 mWh higher than the Company's forecast of
15	•	537,163 mWh, a difference of 5.2 percent.
16	Q.	PLEASE DESCRIBE THE METHOD THAT YOU USED TO DEVELOP THE
17		RESIDENTIAL SALES FORECAST?
18	A.	Sales to the residential sector were developed econometrically using historical quarterly
19		sales data from the first quarter of 1980 through the first quarter of 1997. The estimated
20		equation is based on a partial adjustment model, described in Schedule(SLE-1). The
21		estimated econometric equation is shown in Schedule(SLE-2). The partial adjustment
22		model reflects gradual movement towards the desired, or equilibrium, level of electricity
23		purchases. Electricity is consumed by residential users as a means of obtaining services
24		from electricity-using appliances. Full adjustment to changes in causal factors, such as

1		price and income, require not only adjusting the intensity with which the existing stock of
2		appliances is used, but also adjusting the stock of appliances. Because these appliances
3		are long-lived, adjustments to the stock of appliances is not instantaneous but rather
4		requires several years, that is, adjustments to the appliance stock are made as existing
5		appliances require replacement.
6	Q.	WHAT EXPLANATORY, OR CAUSAL, VARIABLES ARE CONTAINED IN
7		THE RESIDENTIAL SALES EQUATION?
8	A.	Residential sales, defined as average monthly residential sales divided by the average
9		monthly number of residential customers in the calendar quarter, is regressed on a
10		constant term, a lagged dependent variable, the price of electricity, per capita personal
11		income, a weather variable, and three binary dummy variables. Both price and income
12		are expressed in real (constant dollar) terms.
13		To capture price effects, two price variables are used. The first is computed as the
14		price of 500 kWh per month to residential customers. The second is set equal to the value
15		of the first price variable for the period between the first quarter of 1982 and the fourth
16	•	quarter of 1986 and set equal to zero for all other periods. Two price variables were used
17		rather than one to capture consumer response to rapid price changes occurring in the early
18		to mid-1980s, which differed from the response to more gradual changes in price over the
19		remainder of the historical period.
20		Per capita personal income, in real terms, is for the State of Maine as a whole.
21		Maine data, rather than data specific to the BHE service area, was used for the reasons
22		articulated in Mr. Cooper's direct testimony.
23		The lagged dependent variable, equal to the value of the dependent variable in the

same quarter of the previous year, is consistent with the structural formulation associated

with the partial adjustment model as presented in Schedule__(SLE-1).

24

The weather variable (heating degree days and cooling degree days) is expressed in difference form. A difference form is used to preclude weather conditions in one year from affecting usage in subsequent years. Temperature conditions are hypothesized to affect usage only in the short-term. Were the weather variable not expressed in difference form, extremely cold temperatures in the winter of one year would affect usage in subsequent years through the lagged dependent variable. This specification is consistent with the general model form described in Schedule (SLE-1).

The heating and cooling degree day data were obtained from the National Oceanic Atmospheric Administration of the U.S. Department of Commerce. These data reflect high and low daily temperature readings from the Orono, Maine weather station. For each calender quarter, heating and cooling degree days were lagged one month to help ameliorate the problem of billing lag. For example, the weather variable for the first quarter of 1985 is based on heating and cooling degree days for December 1984 and January and February 1985. Additionally, cooling degree days are multiplied by a factor of two to prevent the influence of cooling degree days from being masked by the numerically larger heating degree day figures.

The inclusion of two of the three binary (0,1) dummy variables eliminates the influence of two outlying observations, identified by large residual (or error) terms. The third dummy, set equal to 1 in the first quarter of each year and zero elsewhere, captures certain seasonal effects not captured by the weather variable. The inclusion of the three dummy variables improved the overall performance of the equation.

WITH RESPECT TO THE SPECIFICATION OF THE WEATHER VARIABLE,
WHAT IS MEANT BY THE TERM "BILLING LAG?"

Recorded sales in a particular month reflect the meter readings over the course of the month. Meters read in the early part of the month, however, reflect usage over the past

Q.

	approximately 30 days, that is, usage largely occurring during the prior month. The
	mismatch between usage and recorded sales is known as the billing lag. The degree day
	data was lagged one month to help ameliorate the problem. The billing lag problem is
	also reduced with reliance on quarterly sales data rather than monthly sales data.
Q.	HOW WAS THE FORECAST DEVELOPED FOLLOWING ESTIMATION OF
	THE ECONOMETRIC EQUATION?
A.	The values of the independent (or causal) variables, as well as the value for the number of
	residential customers which appears in the denominator of the dependent variable, were
	projected over the forecast period. When these values are inserted into the equation,
	future period kWh sales to residential customers can be calculated for each calendar
	quarter. Because the rate year does not coincide with calendar quarters, the historical
•	percentages of residential sales in each month of the first calendar quarter were relied
	upon to develop estimates of sales in each of the three individual months within that
	quarter.
Q.	WHAT WAS THE BASIS FOR YOUR PROJECTIONS OF THE VALUES OF
•	THE INDEPENDENT VARIABLES?
A.	To compute forecasted residential sales, it was necessary to develop projections of real
	per capita personal income in Maine, the real price of electricity, the number of
	residential customers, and weather. Nominal per capita personal income projections were
	obtained from the State Planning Office and these nominal projections were deflated
	using projections of the Consumer Price Index (CPI) from Blue Chip Economic
	Indicators (July 10, 1997). The Blue Chip CPI projections, represented as a consensus,
	are an average of projections prepared by approximately 50 firms, organizations, and

individuals, with the ten highest and lowest projections excluded from the average.

The projections of per capita personal income from the SPO indicated growth in real per capita income in excess of 2 percent per year for all calender quarters in the forecast period. This rate of growth in real per capita income was judged to be too high and a growth rate assumption of 2.0 percent per year was relied upon.

The price of electricity is assumed to increase by 3.79 percent (nominal) in June 1997 and increase by 6.57 percent (nominal) in March 1998. This represents a rate increase of approximately \$14.0 million in two steps: \$5 million (June 1997) and \$9 million (March 1998), which is consistent with the preliminary analysis performed by

million (March 1998), which is consistent with the preliminary analysis performed by other Staff witnesses. This forecasting assumption is subject to change pending completion of the analysis by Staff witnesses. The nominal electricity price increase is

deflated using the projected CPI values, previously discussed.

The projection of the number of residential customers is based on an assumption of 0.9 percent per year growth. This rate of growth is assessed to be reasonable based on recent historical growth in the number of residential customers and historical and projected growth in population in the four Maine counties served by BHE, as provided by the State Planning Office.

Forecasted weather is simply assumed to equal the 30-year average of heating and cooling degree days for the Orono weather station. These data were obtained from the National Oceanic and Atmospheric Administration.

Schedule___(SLE-4) contains a list of all forecasting assumptions used and the sources relied upon.

- Q. WERE ANY ADJUSTMENTS MADE TO THE FORECASTED RESIDENTIALSALES FIGURES?
- 24 A. Yes. The dependent variable used for the historical estimation period was adjusted by 25 adding energy savings associated with the Company's demand-side management

programs. That is, the historical usage on which the equation is estimated reflects usage that would have occurred absent any Company-sponsored DSM. The forecasted data were adjusted to subtract the DSM savings for the future period, as estimated by the Company.

In addition, residential sales for the third quarter of 1996 were high relative to sales in previous third quarters. The high level of sales in the third quarter of 1996, to the extent it is attributable to factors not represented in the model, may adversely affect the accuracy of the projections by carrying forward the high third-quarter sales level into the forecast period. Third quarter sales for 1997 and 1998, therefore, were adjusted downward by approximately 33 kWh per residential customer to negate the influence of the third quarter 1996 figure. The per-customer kWh reduction was derived by averaging third quarter kWh per residential customer over the 1991 through 1996 period and eliminating from the average the highest and lowest observations. The resulting average was then subtracted from the third quarter 1996 figure, yielding 11 kWh per customer per month in the summer quarter, or 33 kWh for the quarter as a whole.

WAS ANY UPWARD ADJUSTMENT MADE TO RESIDENTIAL SALES TO REFLECT INCREASED ELECTRIC SPACE HEAT SALES?

No. Electric space heat sales increased over the course of the historical period and are, to some degree, captured in the estimated parameters in the econometric equation.

Adjusting the forecast upward to account for these anticipated sales may cause a double-counting problem.

0.

1		IV. COMMERCIAL/INDUSTRIAL SALES
2	1.	Q. HAVE YOU PREPARED AN INDEPENDENT FORECAST OF
3		COMMERCIAL/INDUSTRIAL SALES FOR THE RATE-EFFECTIVE
4		PERIOD?
5	A.	Yes, though much of the data relied upon was developed by the Company.
6	Q.	PLEASE EXPLAIN HOW YOU FORECASTED COMMERCIAL/INDUSTRIAL
7		SALES.
8	A.	To forecast commercial/industrial sales, I developed an econometric equation that relates
9		current quarter commercial/industrial sales to a constant term, a real price variable, a
10		weather variable, the level of commercial/industrial sales in the same quarter of the prior
11		year, and the average number of residential customers in the quarter. The equation is
12		expressed in double logarithmic form, as was the residential equation. As in the
13		residential equation, the weather variable is specified as a difference to preclude weather
14		fluctuations from exerting a long-term effect on energy usage. Additionally, the quarterly
15		degree day observations included in the construction of the weather variable are lagged
16	•	one month to minimize the effect of billing lag. The estimated econometric equation for
17		the commercial/industrial sales forecast is shown in Schedule(SLE-3).
18		Once the econometric equation was estimated, forecasted values of the regressors
19		were inserted into the equation and the forecast was computed.
20	Q.	HOW WERE THE FORECASTED VALUES OF THE REGRESSORS
21		DEVELOPED?

22 A. The real price projection was developed based on discussions with other Staff witnesses 23 regarding the revenue increase anticipated to be recommended for approval by the 24 Commission based on their analysis. This preliminary assessment was divided by core

1		customer revenues to obtain percentage increases in rates. The assumed nominal
2		percentage increases are identical to those used to forecast residential sales.
3		The projected weather variable is based on 30-year average weather conditions as
4		recorded by the National Oceanic and Atmospheric Administration at the Orono, Maine
5		weather station, which corresponds to the historical data used to develop the weather
6		variable.
7		The number of residential customers was assumed to grow at an average annual rate
8		of 0.9 percent, identical to the assumption relied upon for the residential equation.
9	Q.	PLEASE EXPLAIN THE RATIONALE UNDERLYING THE INCLUSION OF
10		THE NUMBER OF RESIDENTIAL CUSTOMERS IN THE
11		COMMERCIAL/INDUSTRIAL SALES EQUATION.
12	A.	The number of residential customers serves as a proxy for the level of economic activity
13		in the BHE service area. Alternative measures of economic activity, such as the level of
14		output or the number of employees, would have been preferable but these data were not
15		available in a sufficiently disaggregated form to permit their use in the specification of
16	•	the equation.
17	Q.	WHAT ADJUSTMENTS, IF ANY, DID YOU MAKE TO THE
18		ECONOMETRICALLY FORECASTED LEVELS OF
19		COMMERCIAL/INDUSTRIAL SALES?
20	A.	The sales data used for the estimation was adjusted to include the Company-estimated
21		figure for energy savings associated with Company-sponsored demand-side management,
22		that is, the dependent variable used in the equation reflects the level of sales estimated to
23		have occurred absent any Company-sponsored DSM. Forecasted DSM energy savings
24		were then subtracted from the forecasted sales figures to reverse the historical adjustment.
25		No other adjustments to the projections were made.

BEFORE THE

MAINE PUBLIC UTILITIES COMMISSION

RE:	BANGOR HYDRO-ELECTRIC)	
	COMPANY PROPOSED)	DOCKET NO. 97-116
	INCREASE IN RATES)	

SCHEDULES ACCOMPANYING

DIRECT TESTIMONY

OF

STEVEN L. ESTOMIN, PH.D.

AUGUST 8, 1997



12510 Prosperity Drive Suite 350 Silver Spring, MD 20904

GENERALIZED SPECIFICATION OF THE ALTERNATIVE ECONOMETRIC EQUATIONS

The "generic" model used for the alternative residential and commercial/industrial models is specified as:

(1)
$$Y = f(ST, LT)$$

where:

Y = the dependent variable;

ST = a variable with only a short-term influence on Y, the dependent variable;

LT = a variable with a long-term influence on Y.

The short-term variable in any period affects the value of the dependent variable in that one period only, that is, only current values of ST affect the current value of Y. Conversely, the value of the long-term variable will influence the value of the dependent variable not only in the current period but in future periods as well. It also follows that past values of the long-term variable will influence the value of the dependent variable in the current period.

Docket No. 97-116 Schedule__(SLE-1) Page 2 of 3

It is reasonable to assume that past values of the long-term variable will have a smaller impact upon the value of the dependent variable than do more recent values of the long-term variable. Following this assumption, a Koyck lag structure can be used in the estimations. The following equation is used to reflect the declining influence of the long-term independent variable over time.¹

(2)
$$Y_t = a + b_1(ST_t) + b_2(LT_2) + b_2Z(LT_{t-1}) + b_2Z^2(LT_{t-2}) + b_2Z^3(LT_{t-3}) + ... + e_t$$

where:

Y, ST and LT are as previously defined;

a = a constant (intercept) term;

 $b_1, b_2 = parameters to be estimated;$

Z = a parameter that indicates the rate of decay of the influence of the long-term variable $(0 \le Z \le 1)$;

e = an error term;

t = time subscript.

¹M. Koyck, <u>Distributed Lags and Investment Analysis</u>, Amsterdam: North Holland Publishing Co., 1954 as cited in G. S. Maddala, <u>Econometrics</u>, New York: McGraw-Hill Book Co., 1977, p. 360.

Because the value of Z is typically less than unity, by increasing the power to which Z is raised, the Zs provide a weighting scheme which gives less weight to past values of LT than to more recent values of LT.

Ease of econometric estimation is accomplished by lagging equation (2) by one period and multiplying through by Z. The resulting equation (3) is then subtracted from equation (2) to generate equation (4).

(3)
$$ZY_{t-1} = Za + b_1 Z(ST_{t-1}) + b_2 Z^2(LT_{t-1}) + b_2 Z^3(LT_{t-2}) + ... + Ze_{t-1}$$

(4)
$$Y_t - ZY_{t-1} = (a-Za) + b_1(ST_t - ZST_{t-1}) + b_2(LT_t) + (e_t - Ze_{t-1})$$

By rearranging terms, we have:

(4')
$$Y_t = a^* + b_1(ST_t - ZST_{t-1}) + b_2(LT_t) + ZY_{t-1} + e_t^*$$

Equation (4') represents the general form of the alternative model estimated for residential energy usage. Note in equation (4') that the short-term variable is expressed in first difference form. On an intuitive level, this is because the effects of past values of the short-term variable are reflected in the lagged dependent variable (Y_{t-1}). The past value of the short-term variable, weighted by the parameter Z, therefore, needs to be subtracted out.

BANGOR HYDRO-ELECTRIC COMPANY

Residential Sales Equation

 $\ln (SALES_t/CUST_t) = -1.367763 + 0.847265 \ln (SALES_{t-4}/CUST_{t-4}) - 0.045604 \ln (PRICE_t)$

- 0.015271 ln (PRICEA_t) + 0.225743 ln (INCOME_t) + 0.057823 WEATHER

+ 0.028749 D1 - 0.084835 D863 + 0.105114 D853

Regressor	Estimated Parameter	Standard <u>Error</u>	t-Statistic
Constant	-1.367763	0.765	-1.788
SALES _{t-4} /CUST _{t-4}	0.847265	0.066	12.886
PRICE _t	-0.045604	0.027	-1.697
PRICEA _t	-0.015271	0.005	-2.973
INCOME,	0.225743	0.072	3.134
WEATHER,	0.057823	0.017	3.341
D1	0.028749	0.015	1.917
D863	-0.084835	0.027	-3.198
D853	0.105114	0.026	3.980

R-squared	0.971
Adjusted R-squared	0.967
S.E. of regression	0.025
Sum of squared residuals	0.034
F-Statistic	237.399
Estimation period	1981, Q1 to 1997, Q1
Number of observations	65
Iterations	1

BANGOR HYDRO-ELECTRIC COMPANY

Residential Sales Equation

Definition of Variables

SALES,/CUST,	=	Average monthly residential kWh sales (adjusted for DSM) over the calendar quarter divided by the average number of residential customers.
CONSTANT	=	Constant term.
SALES _{t-4} /CUST _t	.4 =	Average monthly residential kWh sales (adjusted for DSM) over the same calendar quarter of the prior year divided by the average number of customers in the same quarter of the prior year.
PRICE,	=	The residential price of 500 kWh per month deflated to real terms using the Consumer Price Index.
PRICEA,	=	PRICE, for the period 1982Q1 through 1986Q4 and zero elsewhere.
INCOME,	=	Maine real per capita personal income.
D1	=	A binary dummy variable set equal to 1 in the first quarter of each year and zero elsewhere.
D863	=	A binary dummy variable set equal to 1 in the third quarter of 1986 and zero elsewhere.
D853	=	A binary dummy variable set equal to 1 in the third quarter of 1985 and zero elsewhere.
WEATHER,	=	$\ln (HDD_t + 2(CDD_t)) - 0.847265 \ln (HDD_{t-4} + 2(CDD_{t-4}))$
	where:	HDD _t = heating degree days for the quarter, lagged one month;

CDD_t = cooling degree days for the quarter, lagged one month; HDD_{t4} = heating degree days for the same quarter of the prior year,

lagged one month; and

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BANGOR HYDRO-ELECTRIC COMPANY Commercial/Industrial Sales Equation

 $\ln (SALES_t) = -2.304782 + 0.789413 \ln (SALES_{t-4}) - 0.081934 \ln (PRICE)$

+ 0.404497 ln (CUST) + 0.053930 WEATHER

Regressor	Estimated Parameter	Standard Error	t-Statistic
Constant	-2.304782	- 1.303	-1.769
SALES _{t-4}	0.789413	0.059	13.448
PRICE,	-0.081934	0.027	-3.012
CUST,	0.404497	0.169	2.398
WEATHER,	0.053930	0.018	3.012

R-squared	0.976
Adjusted R-squared	0.975
S.E. of regression	0.031
Sum of squared residuals	0.056
F-Statistic	620.469
Estimation period	1981, Q1 to 1997, Q1
NTh	CE

Number of observations 65 Iterations 8

BANGOR HYDRO-ELECTRIC COMPANY

Commercial/Industrial Sales Equation

Definition of Variables

SALES_t = Commercial/industrial mWh sales (adjusted for DSM) over the calendar quarter.

CONSTANT = Constant term.

SALES_{t-4} = Commercial/industrial mWh sales (adjusted for DSM) over the same calendar quarter of the prior year.

PRICE_t = The general service price of 1,000 kWh per month deflated to real terms using the Gross Domestic Product implicit price deflator.

CUST_t = The average number of residential customers over the calendar quarter.

WEATHER_t = $\ln (HDD_t + 2(CDD_t)) - 0.789413 \ln (HDD_{t-4} + 2(CDD_{t-4}))$

where:

 HDD_t = heating degree days for the quarter, lagged one month; CDD_t = cooling degree days for the quarter, lagged one month; HDD_{t-4} = heating degree days for the same quarter of the prior year, lagged one month; and

 CDD_{t-4} = cooling degree days for the same quarter of the prior year, lagged one month.

BANGOR HYDRO-ELECTRIC COMPANY FORECASTING ASSUMPTIONS

ELECTRICITY PRICE (NOMINAL)

Assumed to increase 3.788 percent in June 1997 and increase 6.569 percent in March 1998. Source: Preliminary rate increase recommendations prepared by other Staff witnesses.

PER CAPITA PERSONAL INCOME (REAL)

Assumed to increase by 2.0 percent per year throughout the forecast period. Source: Maine State Planning Office, "Maine Counties: Selected Economic Measures, History and Forecasts," May 1997, Table "Per Capita Personal Income." Note: SPO provided nominal per capita income growth projections that implied real growth in excess of 2.0 percent. The SPO figures were judgmentally adjusted downward to 2.0 percent per year.

RESIDENTIAL CUSTOMERS

Assumed to grow at 0.9 percent per year throughout forecast period. Source: Historical growth in customers was compared to historical growth in population in the four counties served by BHE. Forecasted population growth in these counties was multiplied by the historical ratio, suggesting growth of 0.985 percent per year. This was adjusted downward to 0.9 percent to more closely reflect recent customer growth history.

WEATHER

Thirty-year average heating and cooling degree days. Source National Oceanic and Atmospheric Administration, monthly data summary tables for Orono, Maine weather station.

Consumer Price Index

Percentage Change from Same Ouarter of Prior Year

Q2 1997	2.6
Q3	2.6
Q4	2.4
Q1 1998	2.5
Q2	2.8
Q3	2.9
Q4	2.9
Q1 1999	2.9

Source: <u>Blue Chip Economic Indicators</u> (Vol. 22, No. 7), July 10, 1997, page 5, Table 4. The projections are provided only through the fourth quarter of 1998. The first quarter of 1999 was assumed to equal the fourth quarter of 1998.

GDP Deflator

Percentage Change from Same <u>Quarter of Prior Year</u>

Q2 1997	2.0
Q3	2.0
Q4	2.3
Q1 1998	2.2
Q2	2.4
Q3	2.5
Q4	2.4
Q1 1999	2.4

Source: Blue Chip Economic Indicators (Vol. 22, No. 7), July 10, 1997, page 5, Table 4. The projections are provided only through the fourth quarter of 1998. The first quarter of 1999 was assumed to equal the fourth quarter of 1998.

COMMONWEALTH OF KENTUCKY

BEFORE THE

PUBLIC SERVICE COMMISSION

DELTA NATURAL)	Case No. 99-176
GAS COMPANY, INC.)	

DIRECT TESTIMONY

OF

STEVEN L. ESTOMIN, Ph.D.

ON BEHALF OF THE OFFICE OF RATE INTERVENTION OF THE ATTORNEY GENERAL FOR THE COMMONWEALTH OF KENTUCKY

SEPTEMBER 1999



12510 Prosperity Drive Suite 350 Silver Spring, MD 20904

COMMONWEALTH OF KENTUCKY

BEFORE THE

PUBLIC SERVICE COMMISSION

Case No. 99-176

GAS COMPANY, INC.)
DIRECT TESTIMONY OF	STEVEN L. ESTOMIN
I. <u>Introd</u>	luction
PLEASE STATE YOUR NAME AND	D BUSINESS ADDRESS.
My name is Steven L. Estomin. My busin	ess address is 12510 Prosperity Drive, Suite
350, Silver Spring, Maryland, 20904. Exe	ter is an economics consulting firm

Q. WHAT IS YOUR POSITION WITH EXETER ASSOCIATES, INC.?

specializing in public utility regulation.

- 6 A. I am a vice president and principal in the firm and my title is Senior Economist. My
 7 responsibilities include conducting and presenting economic and econometric analyses
- 8 and providing other professional services predominantly related to regulated industries.
- 9 Q. PLEASE DESCRIBE YOUR QUALIFICATIONS AND BACKGROUND.
- I received a Bachelor of Arts degree with a major in economics in 1975, a Master of Arts degree in economics in 1978, and a Ph.D. in economics in 1986, all from the University of Maryland. My areas of specialization in graduate school were industrial organization, econometrics, and environmental economics.
- I joined Exeter Associates, Inc. in 1981 as an economist and have been involved with economic analysis related to regulated industry since that time. A detailed statement of my qualifications is included as an appendix to this testimony.

DELTA NATURAL

Q.

1	Q.	HAVE YOU TESTIFIED AS AN EXPERT WITNESS IN OTHER REGULATORY
2		PROCEEDINGS?
3	A.	Yes. I have testified before the utility commissions in Maine, Maryland, Vermont, New
4		Mexico, New Jersey, Illinois, Rhode Island, and the District of Columbia on issues
5		related to load forecasting, weather normalization, production planning, statistical
6		analysis and other issues. I have also testified in U.S. District Court and before the
7		Federal Energy Regulatory Commission on issues related to statistical estimation.
8	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?
9	Α.	I was requested by the Attorney General Office of Rate Intervention to assess the
10		testimony and exhibits of Company witness Seelye regarding the application of the zero-
11		intercept approach to functionalizing distribution system costs.
12	Q.	IS YOUR TESTIMONY ACCOMPANIED BY EXHIBITS?
13	Q.	Yes. ExhibitSLE-1, a seven-page exhibit, is attached which provides the regression
14		results used to develop the tables contained in my testimony and the data relied upon to
15		run the regressions
16	Q.	PLEASE SUMMARIZE YOUR FINDINGS.
17	A.	The findings of my review and analysis are:
18 19 20		 Mr. Seelye relies on a weighted least square regression approach in his zero- intercept analysis using the square root of the number of feet of each pipe size category rather than the number of feet, as suggested in his direct testimony.
21 22 23		 Use of the square root of the number of feet results in an estimated zero-intercept that is approximately 66 percent higher than the estimate obtained using the number of feet of mains as the weights.
24 25 26		 Use of the number of feet rather than the square root of the number of feet in the weighted regression is consistent with NARUC guidelines and results in better goodness-of-fit measures.
27 28		Use of Ordinary Least Squares regression is more appropriate than using weighted least squares given the nature of the application of the results.

II. Review and Analysis

2	Q.	PLEASE DESCRIBE THE ZERO-INTERCEPT METHOD OF
3		FUNCTIONALIZING DISTRIBUTION SYSTEM COSTS.

The zero-intercept method is one of two approaches used to classify distribution system costs between a hypothesized customer-related component and a demand-related component of distribution mains investment cost. The other approach is referred to as the minimum system approach.

The zero-intercept method entails estimating a regression equation that has average costs per unit of distribution system (e.g., average cost per foot of distribution main) as the dependent variable and uses a size measure of the distribution component (e.g., diameter of pipe) as the independent, or causal, variable. Separate observations are made up of various size categories. Where warranted, other salient characteristics are used to delineate observations, for example, 3-inch pipe may be broken down into separate categories for plastic and steel. The regression equation is structured as:

$$Y_i = a + bX_i + e_i$$

16 where:

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Α.

 Y_i = average cost per unit of distribution system for category i;

a = constant term; 18

19 b = slope parameter;

 X_i = the size dimension of category i; and 20

 e_i = the randomly distributed error term associated with category i. 21

> The estimated constant term (a) is the intercept along the vertical axis and can be interpreted as the per-unit cost of a zero-size distribution main, i.e., a distribution main

with no carrying capacity. 24

1	Q.	HAVE YOU REVIEWED MR. SEELYE'S TESTIMONY AND EXHIBITS
2		RELATED TO THE REGRESSION EQUATION USED IN HIS ZERO-
3		INTERCEPT ANALYSIS?
4	A.	Yes, I have.
5	Q.	IS THE APPROACH THAT YOU DESCRIBED ABOVE USED BY MR.
6		SEELYE?
7	Α.	Yes, but with an important variation. Rather than relying on the equation discussed
8		above, which is estimated using Ordinary Least Squares (OLS) regression, the Company
9	•	uses weighted least squares, where the Yi and Xi components (average cost per unit of
10		distribution mains and size of mains, respectively) are weighted. The purpose of the
11		weighting, as explained by Mr. Seelye at pages 12-13 of his direct testimony, is to reflect
12		that the Company's distribution system is composed of different quantities (feet) of mains
13		of different sizes. For example, the Company has 1.1 million feet of four-inch plastic
14		pipe and 430,000 feet of two-inch steel pipe.
15	Q.	WHAT WEIGHTING SCHEME IS USED BY THE COMPANY?
16	A. `	The Company uses the square root of the number of feet of distribution main in each
17		category as the weights. The use of the square root of the number of feet is clear from
18		Mr. Seelye's Exhibit 4-2, though the text of his testimony suggests that the weights used
19		were the feet of main. (Seelye Direct Testimony, page 13.)
20	Q.	WHAT ARE THE IMPLICATIONS OF USING THE SQUARE ROOT OF THE
21		NUMBER OF FEET OF MAINS IN EACH CATEGORY COMPARED TO USING
22		THE NUMBER OF FEET OF MAINS AS THE WEIGHTS?

- 1 A. The OLS algorithm generates estimates of the equation parameters, the "a" and the "b"
 2 terms, by minimizing the sum of squared errors, that is,
- $\sum (Y_i (a + bX_i))^2$
- 4 where all terms are as previously defined.
- 5 In contrast, the weighted least squares algorithm relies on minimization of
- 6 $\sum w_i^2 (Y_i (a + bX_i))^2$
- where w_i is the weight given to each category and all other terms are as previously defined.
- By using the square root of the number of feet as the weight, the w_i² term in the above
 expression is the number of feet of main. Alternatively stated, using the square root of
 feet serves to weight the squared error terms by the number of feet (i.e., the square of the
 square root). Reliance on the square root of the number of feet as a weight rather than the
 number of feet significantly affects the results of the equation.
- 14 Q. IS THE USE OF A SQUARE ROOT TERM FOR WEIGHTS COMMONLY USED
 15 IN WEIGHTED LEAST SQUARES REGRESSION?
- 16 A. The square root of a data series such as the number of feet of mains is often used where
 17 weighted least squares is relied upon to correct for heteroscedasticity, a statistical
 18 problem that sometimes emerges with the use of OLS. There is no evidence of
 19 heteroscedasticity with respect to the subject equation.
- 20 Q. YOU NOTED THAT THE USE OF FEET AS A WEIGHT, RATHER THAN THE
 21 SQUARE ROOT OF FEET, RESULTS IN SUBSTANTIALLY DIFFERENT
- 22 REGRESSION OUTPUT. PLEASE EXPLAIN.

¹Heteroscedasticity results when the variance of the error terms is not constant.

A. I replicated the weighted least squares regression results obtained by Mr. Seelye and then reran the regression using feet as the weights rather than the square root of feet. A summary comparison is shown in the table below.

Comparison of Regression Results Using

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Col	Alternative Weighti (t - Statistics in pa	ng Schemes		
	Weight: square root of feet1	Weight: number of feet ²	Weight: none ³	
Constant	3.141 (2.38)	1.891 (2.23)	1.809 (1.23)	
Size Parameter	0.860 (1.93)	1.562 (4.18)	0.771 (2.22)	
R-Square	0.829	0.977	0.354	
Adjusted R-Square	0.810	0.975	0.282	
F-Statistic	3.738	17.470	4.929	
1. Exhibit_SLE-1, page 1 of 7. 2. Exhibit_SLE-1, page 2 of 7. 3. Exhibit_SLE-1, page 3 of 7.				

As shown in the table, the Company's weighting scheme results in an estimate of the

constant term (the zero-intercept) of 3.14 compared to 1.89 where feet are used as

weights. Additionally, use of feet as weights results in a higher R-square and Adjusted R
square statistics, which are measures of goodness of fit.

20 Q. DO YOU VIEW THESE DIFFERENCES IN THE REGRESSION RESULTS AS A PROBLEM?

Yes. Fundamentally, the selection of the weights used in the weighted regression substantially alters the results. The zero-intercept obtained using the square root of feet as the weighting is approximately 66 percent higher than the zero-intercept estimated

1		using the number of feet as the weight. Consequently, we see that the results are highly
2		sensitive to a judgmental assessment of an appropriate weighting scheme.
3	Q.	IS THE WEIGHTING SCHEME USING THE SQUARE ROOT OF FEET
4		SUGGESTED BY THE NATIONAL ASSOCIATION OF REGULATORY
5		UTILITY COMMISSIONERS (NARUC)?
6	A.	No. The NARUC Electric Utility Cost Allocation Manual (January 1992), in discussing
7		use of the zero-intercept method as applied to electric distribution systems, indicates at
8		page 92 that the number of poles (not the square root of the number of poles) should be
9		used for Account 364 (Poles, Tower, and Fixtures); for Account 365 (Overhead
10		Conductors and Devices), NARUC indicates that number of feet (not the square root of
11		the number of feet) should be used as a weight (page 92). The same is true for Accounts
12		366, 367, and 368 (pages 93 and 94).
13	Q.	BASED ON THE NARUC DOCUMENT AND THE GOODNESS-OF-FIT
14		MEASURES SHOWN IN THE SUMMARY COMPARISON TABLE, IS THE USE
15		OF THE SQUARE ROOT OF THE NUMBER OF FEET AS A WEIGHTING
16	•	SCHEME APPROPRIATE?
17	A.	Both the NARUC document as well as the comparison of results suggest that, were one to
18		rely on a weighting scheme, the number of feet rather than the square root of the number
19		of feet would be a superior choice.
20	Q.	ARE YOU RECOMMENDING THAT THE NUMBER OF FEET BE USED TO
21		WEIGHT THE REGRESSION?
22	A.	No. Despite NARUC's suggestions regarding weighting, I can see little advantage, and a
23		significant disadvantage, to using weighted least squares for the purpose of estimating the
24		zero-intercept to define the cost of the minimum system.
25	Q.	PLEASE EXPLAIN.

The zero-intercept method is used to quantify, through regression analysis, the cost of the minimum system. The major disadvantage of using the weighted least squares approach can be seen by example. If we hypothesize a second gas company with the same system as Delta in terms of net cost and length of pipe in each size/type category, we would expect the cost of the minimum system for Delta and the second company to be the same. If the second company then doubles the length of 2-inch steel pipe with the same average cost per foot as the original length of 2-inch steel pipe, the use of a weighted regression will cause a different zero-intercept to be estimated for that company; an unweighted regression, in contrast, will not result in any changes to the estimated zero-intercept. There appears to be no compelling explanation as to why the minimum system costs on a per foot basis should change as a result of this difference between the two companies (i.e., Delta and the hypothetical). A comparison of the regression results is shown in the following table.

A.

Comparison of Weighted Least Squares Results for Delta and a Hypothetical Company with Twice the Length of 2-inch Steel Main

	Weight: Sq	uare Root of Feet	Weight: Feet	
	<u>Delta¹</u>	Delta ¹ Hypothetical ²		Hypothetical ⁴
Constant	3.141	2.696	1.891	1.628
Slope Parameter	0.860	0.946	1.562	1.622
R-Square	0.829	0.782	0.977	0.955
Adjusted R-Square	0.810	0.757	0.975	0.950
F-Statistic	3.738	3.659	17.740	9.607

- 1. Exhibit___SLE-1, p. 1 of 7; data from p. 6 of 7.
- 2. Exhibit SLE-1, p. 4 of 7; data from p. 7 of 7.
- 3. Exhibit SLE-1, p. 2 of 7; data from p. 6 of 7.
- 4. Exhibit SLE-1, p. 5 of 7; data from p. 7 of 7.

1		Using the square root of feet as a weight, the estimated zero-intercept is shown to
2		decline by approximately 14.2 percent when the amount of 2-inch steel main is doubled.
3		With feet used as a weight, the zero-intercept declines by approximately 13.9 percent.
4		Were no weights used, there would be no change in the regression equation results.
5	Q.	DO THE GOODNESS-OF-FIT MEASURES SHOWN ON THE SUMMARY
6		COMPARISON TABLE ON PAGE 6 OF YOUR TESTIMONY SUGGEST
7		RELIANCE ON A WEIGHTED OLS APPROACH?
8	A.	The goodness-of-fit measures (R-Square and Adjusted R-Square) are substantially lower
9		for the unweighted regression than for either of the two weighted regressions. Low
10		R-Square measures, however, are not surprising given the nature of the cost data.
11		Specifically, the cost information is accounting data booked over a long period of time.
12		Further, the purpose to which the results are to be put logically calls for an unweighted
13		rather than weighted approach, NARUC's recommendations not withstanding. In
14		particular, each of the data points imparts cost information of equivalent value from a
15		statistical vantage point. The cost information associated with pipes representing a
16		relatively small portion of the system, therefore, should not be given less weight than the
17		other data observations.
18	Q.	DOES THIS CONCLUDE YOUR TESTIMONY?
19	A.	Yes, it does.

COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

DELTA NATURAL) Case No. 99-176 GAS COMPANY, INC.)

EXHIBIT ACCOMPANYING THE DIRECT TESTIMONY OF

STEVEN L. ESTOMIN, Ph.D.

ON BEHALF OF THE
OFFICE OF RATE INTERVENTION OF THE ATTORNEY GENERAL
FOR THE COMMONWEALTH OF KENTUCKY

SEPTEMBER 1999



12510 Prosperity Drive

Suite 350 Silver Spring, MD 20904

Replication of Company's Estimation Output

Dependent Variable: COST_FT

Method: Least Squares
Date: 09/21/99 Time: 15:18

Sample: 1 11

Included observations: 11
Weighting series: FEET_SQRT

Variable	Coefficient	Std. Error	t-Statistic	Prob.
C SIZE	3.141087 0.859844	1.317330 0.444726	2.384435 1.933423	0.0409 0.0852
	Weighted	Statistics		
R-squared Adjusted R-squared S.E. of regression Sum squared resid Log likelihood Durbin-Watson stat	0.828622 0.809580 2.423383 52.85505 -24.24144 1.345648	S.D. dependent var Akaike info criterion Schwarz criterion F-statistic		5.140887 5.553482 4.771171 4.843516 3.738126 0.085204
	Unweighte	d Statistics		
R-squared Adjusted R-squared S.E. of regression Durbin-Watson stat	-0.046696 -0.162996 2.987965 0.972115	Mean depende S.D. depende Sum squared	ent var	4.683769 2.770680 80.35142

Data: Data Set I

Estimation Output with Feet as Weighting Series

Dependent Variable: COST_FT

Method: Least Squares Date: 09/02/99 Time: 10:10

Sample: 1 11

Included observations: 11 Weighting series: FEET

Variable	Coefficient	Std. Error	t-Statistic	Prob.	
C SIZE	1.890932 1.561923	0.849174 0.373687	2.226790 4.179767	0.0530 0.0024	
Weighted Statistics					
R-squared Adjusted R-squared S.E. of regression Sum squared resid Log likelihood Durbin-Watson stat	0.977103 0.974559 1.548084 21.56907 -19.31183 1.120536	Schwarz criterion		5.432648 9.705736 3.874879 3.947223 384.0683 0.000000	
	Unweighte	d Statistics			
R-squared Adjusted R-squared S.E. of regression Durbin-Watson stat	-1.332791 -1.591990 4.460701 0.478258	Mean depend S.D. depende Sum squared	ent var	4.683769 2.770680 179.0807	

Data: Data Set I

Estimation Output without Weights

Dependent Variable: COST_FT Method: Least Squares Date: 09/02/99 Time: 10:10

Sample: 1 11

Included observations: 11

Variable	Coefficient	Std. Error	t-Statistic	Prob.
C SIZE	1.809454 0.771158	1.475481 0.347336	1.226348 2.220206	0.2512 0.0535
R-squared Adjusted R-squared S.E. of regression Sum squared resid Log likelihood Durbin-Watson stat	0.353881 0.282090 2.347586 49.60045 -23.89190 1.607570	Mean dependence S.D. dependence Akaike info creative Schwarz criter F-statistic Prob(F-statistic	ent var riterion erion	4.683769 2.770680 4.707618 4.779963 4.929315 0.053546

Data: Data Set I



Dependent Variable: COST_FT

Method: Least Squares Date: 09/21/99 Time: 15:25

Sample: 1 11

Included observations: 11

Weighting series: FEET_SQRT2

Variable	Coefficient	Std. Error	t-Statistic	Prob.
C SIZE	2.695667 0.945863	1.439776 0.494502	1.872283 1.912759	0.0940 0.0881
	Weighted	Statistics		
R-squared Adjusted R-squared S.E. of regression Sum squared resid Log likelihood Durbin-Watson stat	0.781728 0.757476 2.610028 61.31022 -25.05761 1.374775	S.D. dependent var Akaike info criterion Schwarz criterion F-statistic		4.991149 5.299900 4.919565 4.991909 3.658645 0.088072
	Unweighte	d Statistics		
R-squared Adjusted R-squared S.E. of regression Durbin-Watson stat	-0.002959 -0.114399 2.924872 1.001205	Mean depend S.D. depende Sum squared	ent var	4.683769 2.770680 76.99388

Data: Data Set II

Estimation Output with Altered Weights (Feet)

Dependent Variable: COST_FT

Method: Least Squares Date: 09/21/99 Time: 16:10

Sample: 1 11

Included observations: 11 Weighting series: FEET2

Variable	Coefficient	Std. Error	t-Statistic	Prob.
C SIZE	1.627573 1.622080	1.184412 0.523334	1.374161 3.099511	0.2026 0.0127
	Weighted	Statistics		
R-squared Adjusted R-squared S.E. of regression Sum squared resid Log likelihood Durbin-Watson stat	0.954583 0.949536 2.036242 37.31653 -22.32680 1.400800	S.D. dependent var Akaike info criterion Schwarz criterion F-statistic		5.177354 9.064424 4.423054 4.495399 9.606965 0.012733
	Unweighte	d Statistics		
R-squared Adjusted R-squared S.E. of regression Durbin-Watson stat	-1.357808 -1.619787 4.484556 0.486061	Mean depend S.D. depende Sum squared	ent var	4.683769 2.770680 181.0012

Data: Data Set II

Data Set I

obs	FEET	FEET_SQRT	SIZE	COST_FT
1	442766.0	665.4066	1.500000	5.038960
2	3625826.	1904.160	2.000000	5.016380
3	56307.00	237.2910	3.000000	2.389830
4	1077977.	1038.257	4.000000	9.201620
5	51168.00	226.2034	6.000000	8.271420
6	108137.0	328.8419	1.500000	1.445490
7	429630.0	655.4617	2.000000	1.327470
8	73925.00	271.8915	3.000000	1.280910
9	259512.0	509.4232	4.000000	5.384780
10	273679.0	523.1434	6.000000	5.727550
11	79984.00	282.8144	8.000000	6.437050

Reference: S. Seelye, Exhibit 4-1.

Data Set II - Altered Obs. 7

obs	FEET2	FEET_SQRT2	SIZE	COST_FT
1	442766.0	665.4066	1.500000	5.038960
2	3625826.	1904.160	2.000000	5.016380
3	56307.00	237.2910	3.000000	2.389830
4	1077977.	1038.257	4.000000	9.201620
5	51168.00	226.2034	6.000000	8.271420
6	108137.0	328.8419	1.500000	1.445490
7	859260.0	926.9628	2.000000	1.327470
∥ 8	73925.00	271.8915	3.000000	1.280910
9	259512.0	509.4232	4.000000	5.384780
10	273679.0	523.1434	6.000000	5.727550
11	79984.00	282.8144	8.000000	6.437050

Reference: S. Seelye, Exhibit 4-1 with observation No. 7 modified.

BEFORE THE

MAINE PUBLIC UTILITIES COMMISSION

RE:	BANGOR HYDRO-ELECTRIC)	
	COMPANY PROPOSED)	DOCKET NO. 97-116
	INCREASE IN RATES)	

SURREBUTTAL TESTIMONY

OF

STEVEN L. ESTOMIN, PH.D.

ON BEHALF OF THE

MAINE PUBLIC UTILITIES COMMISSION STAFF

OCTOBER 1997



12510 Prosperity Drive Suite 350 Silver Spring, MD 20904

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BEFORE THE

MAINE PUBLIC UTILITIES COMMISSION

BANGOR HYDRO-ELECTRIC

		COMPANY PROPOSED) DOCKET NO. 97-116 INCREASE IN RATES)
		SURREBUTTAL TESTIMONY OF STEVEN L. ESTOMIN
1	<u>Intro</u> Q.	duction PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
2	A.	My name is Steven L. Estomin. By business address is Exeter Associates, Inc., 12510
3		Prosperity Drive, Suite 350, Silver Spring, Maryland, 20904.
4	Q.	ARE YOU THE SAME STEVEN L. ESTOMIN WHO PROVIDED DIRECT
5		TESTIMONY REGARDING BANGOR HYDRO-ELECTRIC COMPANY'S
6		SHORT-TERM SALES FORECAST IN DOCKET NO. 97-116 ON BEHALF OF
7		THE MAINE PUBLIC UTILITIES COMMISSION STAFF?
8	A.	Yes.
9	Q.	WHAT IS THE SCOPE OF YOUR SURREBUTTAL TESTIMONY IN THIS
10		PROCEEDING?
11	A.	My surrebuttal testimony provides an update to the residential sales forecast presented in
12		my Direct Testimony, which incorporates actual customer, sales, and weather data for the
13		second and third quarters of 1997. Additionally, in his Rebuttal Testimony, Mr. Cooper
14		identified a data error contained in the price series that I used to develop the residential
15		sales forecast contained in my Direct Testimony. The updated forecast presented herein
16		was made using an equation estimated with a corrected price series.

RE:

. 1		based on information contained in Mr. Cooper's and Dr. Criner's Reductar
2		Testimonies, and following additional analysis and testing, I have adopted the Company's
3		commercial/industrial energy sales forecast. The reasons underlying this position are
4		fully explained in following pages. Finally, my testimony addresses certain statements
5		and exhibits contained in the rebuttal testimonies of BHE witnesses Mr. Cooper and Dr.
6		Criner.
7	Q.	HOW IS YOUR SURREBUTTAL TESTIMONY ORGANIZED?
8	A.	The next section of my testimony contains the results of the updated forecast and a
9		comparison of the results of the updated forecast with the Company's forecast. The third
10		section addresses the residential sales forecast and the issues identified by Mr. Cooper
11		and Dr. Criner on rebuttal related to the residential sales forecast. The fourth section
12		discusses the development of the updated residential sales forecast.
13		A fifth section addresses certain general issues developed by BHE witnesses on
14		rebuttal. This is followed by a section addressing the Company's residential model. The
15		final section discusses the commercial/industrial sales forecast and the reasons underlying
16		the Staff's adoption of the Company's forecast of commercial/industrial sales for the 12
17		months ending February 1999.
18	Q.	IS YOUR TESTIMONY ACCOMPANIED BY SCHEDULES?
19	A.	Yes. Schedule(SLE-1) presents the revised residential sales econometric equation
20		underlying the updated sales forecast.
21	Fore	cast Summary
2 2	Q.	PLEASE SUMMARIZE YOUR FORECAST RESULTS.
23	A.	The table below shows actual 1996 sales, projected sales for 1997 (which include actual
24		sales for a portion of the year), and forecasted sales for the 12 months ending February
25		1999. The forecast shown is identical to the Company's forecast with the exception of

Actual and Forecasted Sales (mWh), Growth Rate (%) from Prior Year

	1996(1)	1997(2)	Year Ending February 1999 ⁽³⁾
Residential	536,490	537,339 (+0.1%)	553,747 (+2.6%)
Commercial	508,363	512,800 (+0.9%)	517,803 (÷0.8%)
Industrial	164,172	169,072 (+3.0%)	166,958 (-1.1%)
Paper Mills	260,042	264,928 (+1.9%)	265,000 (÷0.0)
HoltraChem	227,841	227,841 (0.0%)	227,841 (0.0%)
Wholesale	4,486	4,500 (+0.3%)	4,500 (0.0%)
Lighting	8,944	9,087 (+1.6%)	8,928 (-1.5%)
Total	1,710,339	1,725,567 (+0.9%)	1,744,777 (1.0%)
Total less HoltraChem and Paper Mills	1,222,456	1,232,798 (0.8%)	1,251,936 (1.3%)

⁽¹⁾ Actual.

⁽²⁾ Three months actual, nine months forecasted for all categories of sales except residential, which is nine months actual and three months forecasted.

⁽³⁾ Average annual growth rate from 1997.

1	sales t	to residential customers. Sales to residential customers are projected to grow at an average
2	annua	I rate of 1.47 percent between 1996 and the 12 months ending February 1999. This
3	comp	ares with the Company's projection of 0.60 percent.
4	Resid	ential Sales
5	Q.	AT PAGES 18 TO 19 OF HIS REBUTTAL TESTIMONY, MR. COOPER
6		IDENTIFIES TEN ISSUES THAT HE CHARACTERIZES AS PROBLEMS
7		RELATED TO YOUR RESIDENTIAL SALES FORECAST. CAN YOU PLEASE
8		ADDRESS THESE ISSUES?
9	A.	Yes. Of the ten issues identified by Mr. Cooper, five relate to the price variables, two
10		relate to the weather variable, one relates to the income variable, and two are categorized
11		as "general." He is correct in one of the areas he identifies as a problem. The remaining
12		nine issues are either without substance, redundant, or wrong.
13	Q.	PLEASE DISCUSS THE PROBLEM THAT YOU BELIEVE MR. COOPER
14		CORRECTLY IDENTIFIED.
15	A.	Mr. Cooper has correctly identified a data error in the calculation of the price variable
16		used in the residential sales equation. Following his identification of this error, I have
17		corrected the mistake and the forecast results contained in my Surrebuttal Testimony
18		reflect this correction.
19	Q.	PLEASE COMMENT ON THE REMAINING PRICE-RELATED ISSUES
20		IDENTIFIED BY MR. COOPER.
21	A.	Mr. Cooper states that the price variable that I relied upon " does not take seasonal
22		pricing into account" (page 18, line 5). This statement is precisely wrong. The price
23		variable reflects seasonal variations in price, which is what the consumer observes and

makes usage decisions upon. Mr. Cooper seems to be suggesting that because I did not

obfuscate seasonal variations in price through some arithmetic device such as a moving

24

25

average, that a problem emerges. Reliance on seasonal prices is both correct and appropriate.

O.

Mr. Cooper's concern is that because a portion of the historical period was characterized by higher winter-season prices, the econometric algorithm is unable to properly attribute higher winter-season usage levels to weather conditions and instead attributes those to price. The ability of the least squares algorithm to appropriately estimate the parameters associated with individual causal factors depends on complex interactions among the variables. While the concern expressed by Mr. Cooper sometimes is warranted, in this case it is not. Reasonable values for the estimated price elasticity suggest that the problems that sometimes arise with respect to estimating equations containing seasonally differentiated rates have not materialized in the estimation of the residential sales equation.

A second issue raised by Mr. Cooper, and echoed by Dr. Criner, relates to my use of an interactive dummy variable (i.e., a slope shift dummy) applied to a subperiod within the estimation period. This neither results in multicollinearity problems nor conflicts with economic theory. In short, this issue is in no sense problematic.

Mr. Cooper notes that my description of the mid-1980s as a period of rapid price increase is incorrect. This statement relates back to the calculation error in the price variable that was originally relied upon and is hence redundant.

Finally, Mr. Cooper notes that the estimated parameter on the price variable is significant at the 90 percent level. Why he chooses to characterize this as a problem is unclear. I do not view this as a problem and do not understand why Mr. Cooper does.

PLEASE ADDRESS THE ISSUES RAISED BY MR. COOPER WITH RESPECT TO THE WEATHER VARIABLE CONTAINED IN THE RESIDENTIAL SALES EQUATION.

1	A.	wir. Cooper indicates that the weighting of cooling degree days by a factor of two is
2		problematic. He expands on this issue in pages 34 through 38 of his Rebuttal Testimony.
3		To put his concern in perspective, it should be noted that Mr. Cooper's own analysis
4		indicates a 1.8-to-1.0 relationship between heating degree days and cooling degree days,
5		which is very close to the 2.0-to-1.0 relationship imposed on the Staff's model. Second,
6		there are relatively few cooling degree days in the BHE service territory relative to
7		heating degree days. Consequently, the importance of this issue is trivial.
8	Q.	ARE THERE OTHER ISSUES RELATED TO THE RESIDENTIAL EQUATION
9		WEATHER VARIABLE RAISED BY MR. COOPER?
10	A.	Yes. Mr. Cooper characterizes my use of a one-month lag in weather to compensate for
11		billing lag as a "red herring." (page 46, line 19.) I have found this formulation to
12		represent a marginal improvement to the correspondence of weather and usage. In my
13		Direct Testimony, I characterized Mr. Cooper's approach of using weather data
14		contemporaneous with recorded sales data as neither incorrect nor necessarily inferior. In
15		fact, no issue was made of this at all. Consequently, I must take strong exception to Mr.
16		Cooper's characterization of my use of lagged weather data as a "red herring," which
17		implies an attempt on my part to misdirect the attention of the Commission. Mr.
18		Cooper's implication is both unwarranted and unfounded.
19	Q.	WHAT IS MR. COOPER'S CRITICISM RELATED TO THE PER CAPITA REAL
20		INCOME VARIABLE USED IN STAFF'S RESIDENTIAL SALES FORECAST?
21	A.	Mr. Cooper's criticism relates to the assumed growth in per capita real income over the
22		forecast period. Mr. Cooper's contention is that because the State Planning Office's May
23		1997 forecast of per capita nominal income was converted to real dollars using the July
24		1997 Blue Chip Economic Indicators forecast of the Consumer Price Index, the growth in
25		real per capita income is overstated. The reason for this, according to Mr. Cooper, is that

the July CPI projection is lower than pr	evious projections,	hence growth	in real per	capita
income would be overstated				

The SPO projects average annual growth in nominal per capita income of 5.22
percent between 1994 and 2000. Reliance on the July 1997 CPI projection would have
resulted in an income growth rate assumption of approximately 2.5 percent over the
forecast period. Instead, a 2.0 percent growth rate was assumed. (Page 17, line 25 to
page 28, line 2 of the Direct Testimony of Steven L. Estomin.) This assumption has the
same effect of imposing a CPI forecast assumption of approximately 3.2 percent per year.
Since mid-1995, the consensus forecasts shown in Blue Chip Economic Indicators have
been consistently below 3.2 percent. Consequently, while it is generally correct that over
the past two years the CPI projections have tended to move downwards, the adjustment
made to the real per capita income projection is consistent with the highest consensus
projections made over that timeframe.

DOES MR. COOPER COMMENT ON THE PATTERN OF RESIDUALS IN THE RESIDENTIAL MODEL?

- Yes. At page 53 of his Rebuttal Testimony, Mr. Cooper notes that "[t]hose residuals have been getting more negative in the recent past. He [Estomin] has been overforecasting sales." In point of fact, in the last two years of the historical period, 6 of the 8 quarters of the residential sales equation presented in my Direct Testimony display positive residuals. The same statement is true for the residential sales equation presented in Schedule (SLE-1), herein.
- 22 Q. AT PAGES 29 TO 31, MR. COOPER DISCUSSES CUSTOMER RESPONSE TO
 23 CHANGES IN PRICE AND INCOME. WHAT IS HIS CONCERN REGARDING
 24 THIS ISSUE?

Q.

A.

Mr. Cooper notes that the Koyck lag structure employed in my residential model "... forces the customer response rate to be the same for both price and income." To clarify this issue, it must be noted that the model does not depict customer response to changes in price that are the same as the customer response to changes in income. The income elasticity and own-price elasticity are not forced into equality. The model does, however, force equality between the ratios of the short-run to the long-run elasticities. Alternatively stated, the pattern of partial adjustment to the desired level of consumption given a change in income is identical to the pattern of partial adjustment to the desired level of consumption given a change in price. This is, in fact, a shortcoming of the Koyck lag approach. There are, however, several advantages of this approach which outweigh this shortcoming. The Koyck lag approach provides a reasonable and intuitively appealing adjustment scheme whereby adjustment to changes in long-run variables is more rapid in the early periods and less rapid in later periods. Furthermore, the mechanics of the Koyck lag construct conserve on the number of parameters that need to be estimated. Alternative lag constructs that do not force the same rate of decay in the effects of the long-run variables, such as polynomial distributed lags, offer the advantage of allowing different rates of decay but carry serious disadvantages as well. Ultimately, the decision on the selection of an appropriate lag mechanism is largely judgmental and entails balancing advantages and shortcomings of the alternative approaches.

It is also important to note that an econometric sales equation is designed to be a reasonable representation of consumer response to changes in important causal variables. It is not designed to replicate reality, as Mr. Cooper suggests at page 31, line 10. The Koyck lag construct is a useful tool in developing a model consistent with economic theory and intuition, and having desirable forecasting properties.

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A.

1	Q.	DOES MR. COOPER'S RESIDENTIAL SALES FORECASTING MODEL
2		ACCOMMODATE DIFFERENTIAL RESPONSE TO CHANGES IN PRICE AND
3		INCOME?
4	A.	His weather-normalization equation does accommodate some manner of differential
5		response. Consumers are restricted to respond to changes in income only in the
6		contemporaneous period. Through the use of an eight-quarter moving average price
7		variable, response to a change in price occurs over a two-year period such that a change
8		in price occurring two years ago has the same effect as one occurring in the current
9		quarter. Clearly, the restrictions and constraints built into his model are substantially
10		more severe than the restrictions associated with use of a Koyck lag.
11	Q.	AT PAGE 63 OF HIS REBUTTAL TESTIMONY, MR. COOPER STATES THAT
12		YOU ARE " INCORRECT IN SAYING THAT A PRICE CHANGE THAT
13		OCCURRED TWO YEARS AGO HAS THE SAME EFFECT AS ONE THAT
14		OCCURS IN THE CURRENT QUARTER." IS HIS VIEW CORRECT?
15	A.	No. Customer response to changes in price are measured through the price elasticity,
16		which is defined as the percentage change in quantity purchased divided by the
17		percentage change in price. It is the change in price that induces a customer response.
18		The change in price for each of the eight quarters comprising Mr. Cooper's moving
19		average price variable is the same in each quarter for a period of two years following a
20	•	price change. Mr. Cooper's contention is based on some apparent confusion over the
21		difference between the level of prices and the change in the level of prices.
22	<u>Upda</u>	ted Residential Sales Forecast
23	Q.	HAVE YOU MADE ANY MODIFICATIONS TO YOUR RESIDENTIAL SALES
24		FORECAST FROM THE FORECAST OF RESIDENTIAL SALES PRESENTED
25		IN YOUR DIRECT TESTIMONY?

Yes. I re-estimated the model correcting for a data error in the electricity price variable
identified by Mr. Cooper in his Rebuttal Testimony. The structure of the model is
unchanged and in general there are only minor changes in the values of the estimated
parameters. The revised residential sales equation, along with summary statistics and
specifications of the variables shown, is contained in Schedule(SLE-1).

In addition, I updated the data set to reflect the most recent data available through the third quarter of 1997. These data (sales, customers, and degree days) were incorporated into the historical data set, the forecast period was modified from the second quarter of 1997 (Direct Testimony) to the fourth quarter of 1997 (Surrebuttal Testimony). Consequently, the lagged 1997 values of sales per residential customer and degree days, which influence the 1998 projections, are actuals for the first three quarters and forecasted for the fourth quarter rather than actual for the first quarter and forecasted for the final three quarters. The combination of these two changes caused a reduction to the residential forecast presented in my Direct Testimony of approximately 11,500 mWh.

DOES THE ESTIMATED ECONOMETRIC EQUATION SHOWN IN SCHEDULE__(SLE-1) INCORPORATE THE UPDATED DATA?

No. The estimated equation relies on historical data through the first quarter of 1997. The updated data only affect the projections of sales in the forecast period through the operation of the lagged variables and also through the projections of the number of residential customers. The number of residential customers are assumed to grow at a rate of 0.9 percent per year and the growth rate is applied to the year-to-year quarterly values. Because actual values were available for the second and third quarters of 1997, which differed slightly from the previously projected values, the projections of the number of customers in the second and third quarters of the rate year differ slightly from the number originally projected.

O.

A.

1	Q.	WERE ANY OTHER CHANGES TO THE RESIDENTIAL SALES MODEL
2		OCCASIONED BY THIS UPDATE?
3	A.	Yes. In the forecast of sales presented in my direct testimony, a downward adjustment
4		was made to eliminate a potential overforecasting problem associated with a high level of
5		recorded sales in the third quarter of 1996. Specifically, the lag structure of the model,
6		through the lagged dependent variable, would have carried a portion of the higher usage
7		level through to the third quarter of each year of the forecast period. With reliance on
8		third quarter actuals for 1997, that adjustment became unnecessary and was eliminated.
9	Q.	HAVE YOU COMPUTED CONFIDENCE INTERVALS FOR YOUR
10		RESIDENTIAL SALES FORECAST?
11	A.	Yes, though subject to the same qualifications as noted in my Direct Testimony, that is,
12		the confidence intervals relate only to innovation uncertainty and do not include any
13		uncertainty associated with the parameter estimates. At a 95 percent confidence interval,
14		the residential sales forecast of 553,700 mWh is bounded on the high side and low side
15		by 587,000 mWh and 522,300 mWh, respectively.
16	Gene	eral Issues
17	Q.	IN DR. CRINER'S REBUTTAL TESTIMONY AT PAGE 12, HE STATES THAT
18		HE BELIEVES THAT YOU CONTINUE TO RE-ESTIMATE YOUR MODELS
19		UNTIL YOU SATISFY PRE-SET CONDITIONS. IS THIS ASSESSMENT
20		ACCURATE?
21	A.	Yes. I typically make multiple estimations, using information regarding the relationships
22		among the regressors obtained from these estimations to refine the equation. In so doing,
23		estimation results are evaluated using a "set of conditions," which, if violated, result in
24		rejection of the estimation. The conditions include, but are not limited to, conformance
25		with economic theory, reasonable magnitudes for the parameters (e.g., reasonable

1		elasticities), and freedom from serious statistical problems, such as autocorrelation.
2		While this approach is problematic for hypothesis testing, there is no satisfactory
3		alternative for developing useful forecasting equations. At page 65 of his rebuttal
4		testimony, Mr. Cooper appears to concur, stating: "starting in 1994, I began
5		experimenting with different price formulations for commercial and residential sales."
6	Q.	DR. CRINER SUGGESTS THAT YOU ESTIMATED YOUR EQUATIONS WITH
7		SEPARATE HDD AND CDD VARIABLES AND USED A COMPOSITE
8		DEGREE DAY VARIABLE WHEN THE SEPARATE VARIABLES DID NOT
9		MEET YOUR CRITERIA. IS THAT CORRECT?
10	A.	No. No equations were estimated using separate CDD and HDD regressors.
11	Q.	MR. COOPER INDICATES THAT THE FORECAST CONTAINED IN YOUR
12		DIRECT TESTIMONY IMPLIES A RATE OF GROWTH IN EXCESS OF WHAT
13		OTHER FORECASTERS ARE PREDICTING AND UNLIKELY TO BE
14		ACHIEVED BY BHE WITHIN THE RELEVANT FORECAST PERIOD.
15		PLEASE COMMENT.
16	A.	Given the year-to-date sales recorded by BHE, I must concur with Mr. Cooper's
17		assessment regarding the likelihood of achieving the sales levels projected in my Direct
18		Testimony. With respect to compatibility with other forecasts such as those produced by
19		the Energy Information Administration, NERC, and NEPOOL, the forecast contained in
20		my Direct Testimony was well above the more aggregate projections. The revised
21		projections contained herein are substantially lower and reasonably consistent with the
22		more aggregate figures. It should be noted, however, that localized conditions, weather
23		factors, and other service area-specific factors can cause small area, short-term
24		projections to differ significantly from longer-term, aggregate regional projections.

1 Mr. Cooper's Residential Model

2	Q.	MR. COOPER INDICATED IN HIS DIRECT TESTIMONY THAT HIS
3		RESIDENTIAL WEATHER NORMALIZATION EQUATION HAS AN
4		OMITTED VARIABLE, MAKING IT UNSUITABLE FOR USE IN
5		ECONOMETRIC FORECASTING. IN HIS REBUTTAL TESTIMONY, HE
6		STATES THAT THE OMITTED VARIABLE, WHICH HE ASSERTS IS
7		RELATED TO THE ACCUMULATED EFFECTS FROM FEDERAL
8		APPLIANCE EFFICIENCY STANDARDS, DOES NOT INTRODUCE BIAS
9		BECAUSE APPLIANCE EFFICIENCY STANDARDS ARE NOT CORRELATED
10		WITH DEGREE DAYS, INCOME, OR PRICE. PLEASE COMMENT.
11	A.	Mr. Cooper's logic on this issue is faulty. Federal appliance efficiency standards, while
12		correctly characterized as uncorrelated with other variables included in his model, will
13		result in reductions in residential consumption only through the purchase of appliances
14		complying with the standards. As new appliances embodying the standards are
15		introduced, the average appliance efficiency of the appliance stock will increase. The
16		introduction of new appliances embodying the federal standards is not only correlated
17		with factors such as income and the price of electricity, it is dependent on those factors.
18	Q.	IN YOUR DIRECT TESTIMONY, YOU INDICATED THAT MR. COOPER'S
19		MODEL WAS MISSPECIFIED DUE, IN PART, TO THE RESTRICTION THAT
20		CONSUMER RESPONSE TO A CHANGE IN INCOME IS WHOLLY
21		COMPLETED IN THE CONTEMPORANEOUS CALENDAR QUARTER. MR.
22		COOPER INDICATES THAT THIS IS NOT A PROBLEM DUE TO EITHER THE
23		RATIONAL EXPECTATIONS HYPOTHESIS, THE ADAPTIVE
24		EXPECTATIONS HYPOTHESIS, OR BOTH. PLEASE COMMENT.

A. Several observations here are warranted. First, this argument takes the cast of an ex post rationalization, albeit creative, for a recognized modeling deficiency. This aside, it should be evaluated on its merits.

With respect to the rational expectations hypothesis, one should note that this is not a universally accepted notion. It is generally applied to issues related to Federal Reserve policy, and I am unfamiliar with any sectoral consumption analyses that rely on this as an underpinning. Further, it is unclear why, if Mr. Cooper subscribes to the rational expectations hypothesis, that it would only apply to income and not to price.

This last point has equal validity for the adaptive expectations hypothesis.

Furthermore, if individuals only react to long-term trends, there is no need to include income and price as variables. A simple time trend would suffice. This, however, is contradicted by a large body of empirical evidence which shows that consumers do react to changes in factors such as income and price and these factors do affect electricity consumption. Consequently, reliance on these hypotheses to explain the adequacy of full contemporaneous consumer response to changes in income is inconsistent with the specification of the price variable and, taken to its logical extreme, inconsistent with the specification of a causal model.

Commercial/Industrial Sales

- 19 Q. YOU NOTED PREVIOUSLY IN THIS SURREBUTTAL TESTIMONY THAT

 20 THE STAFF IS PREPARED TO ADOPT THE COMPANY'S PROJECTION OF

 21 COMMERCIAL/INDUSTRIAL SALES FOR THE RATE YEAR. PLEASE

 22 EXPLAIN.
- 23 A. In the Company's Rebuttal Testimony presented by Mr. Cooper and Dr. Criner, several
 24 issues emerged with respect to the commercial/industrial model presented in my Direct
 25 Testimony. Two of the issues identified by the Company witnesses were both valid and

potentially important. These were the change in revenue responsibility between large and small commercial/industrial customers that occurred in the mid-1980s discussed by Mr. Cooper and an apparent trend in the pattern of residuals toward the end of the historical estimation period. These two factors, coupled with the model's over forecasting of actual sales that have become available since the model was developed, strongly suggested revision to the model be made.

Correcting for the important and meaningful problems resulted in other problems being created, such as theoretically implausible parameter estimates, e.g., parameter estimates suggesting excessively rapid adjustment to changes in long-run causal factors such as price. Because a satisfactory causal model could not be developed, reliance on the Company's time-trend approach was viewed as a reasonable second best alternative.

DOES YOUR ADOPTION OF THE COMPANY'S COMMERCIAL/INDUSTRIAL
MODEL INCLUDE ADOPTION OF THE COMPANY'S DOWNWARD
ADJUSTMENT TO TIME-TRENDED SALES TO ACCOUNT FOR CHANGES
IN EFFICIENCY STANDARDS RELATED TO LIGHTING?

Yes. In my Direct Testimony, I stated that explicit incorporation of an adjustment to reduce sales due to lighting efficiency standards introduces a potential to double-count the reduction to sales since at least some degree of the expected reduction is implicitly contained in the time trend. Further review and consideration of this issue suggests that while a portion of the impact is likely to be captured by the time trend, the full impact will not be captured given the relatively recent vintage of the lighting requirements. Mr. Cooper relied on a 50 percent adjustment phased in over five years. The 50 percent figure is likely to be more accurate than no adjustment and certainly more accurate and reasonable than a 100 percent adjustment.

Q.

1	Q.	DOES YOUR ADOPTION OF THE COMPANY'S COMMERCIAL/INDUSTRIAL
2		FORECAST INDICATE BLANKET AGREEMENT WITH THE COMPANY'S
3		APPROACH?
4	A.	No. The issues expressed in my Direct Testimony and this Surrebuttal Testimony
5		remain. If a reasonable and appropriate causal model of commercial/industrial sales
6		could have been developed given the available data, my recommendation would be for
7		adoption of that model.
8	Q.	DOES THIS CONCLUDE YOUR SURREBUTTAL TESTIMONY?
9	A.	Yes, it does.

BEFORE THE

MAINE PUBLIC UTILITIES COMMISSION

RE:	BANGOR HYDRO-ELECTRIC)	
	COMPANY PROPOSED)	DOCKET NO. 97-116
	INCREASE IN RATES)	

EXHIBITS ACCOMPANYING THE

SURREBUTTAL TESTIMONY

OF

STEVEN L. ESTOMIN, PH.D.

ON BEHALF OF THE

MAINE PUBLIC UTILITIES COMMISSION STAFF

OCTOBER 1997



12510 Prosperity Drive Suite 350 Silver Spring, MD 20904

BANGOR HYDRO-ELECTRIC COMPANY

Residential Sales Equation

 $\ln (SALES_t/CUST_t) = -0.366298 + 0.846470 \ln (SALES_t/CUST_t) - 0.056524 \ln (PRICE_t)$

- 0.009140 in (PRICEA_t) + 0.117497 in (INCOME_t) + 0.059278 WEATHER

+ 0.030397 D1 - 0.075769 D863 + 0.104956 D853

Regressor	Estimated Parameter	Standard <u>Error</u>	t-Statistic
Constant	-0.366298	0.428	-0.856
SALES _{t-4} /CUST _{t-4}	0.846470	0.068	12.488
PRICE,	-0.056524	0.045	-1.259
PRICEA _t	-0.009140	0.004	-2.337
INCOME,	0.117497	0.049	2.401
WEATHER,	0.059278	0.018	3.380
D1	0.030397	0.015	2.009
D863	-0.075769	0.027	-2.836
D853	0.104956	0.027	3.910

R-squared	0.970
Adjusted R-squared	0.966
S.E. of regression	0.025
Sum of squared residuals	0.035
F-Statistic	230.206
Estimation period	1981, Q1 to 1997, Q1
Number of observations	65
Iterations	8

BANGOR HYDRO-ELECTRIC COMPANY

Residential Sales Equation

Definition of Variables

Average monthly residential kWh sales (adjusted for DSM) over SALES,/CUST, the calendar quarter divided by the average number of residential customers. **CONSTANT** Constant term. Average monthly residential kWh sales (adjusted for DSM) over SALES, /CUST, the same calendar quarter of the prior year divided by the average number of customers in the same quarter of the prior year. PRICE. The residential price of 500 kWh per month deflated to real terms using the Consumer Price Index. PRICE, for the period 1982Q1 through 1986Q4 and zero PRICEA. elsewhere. Maine real per capita personal income. INCOME. A binary dummy variable set equal to 1 in the first quarter of each D1 year and zero elsewhere. A binary dummy variable set equal to 1 in the third quarter of 1986 D863 and zero elsewhere. A binary dummy variable set equal to 1 in the third quarter of 1985 D853 and zero elsewhere. $\ln (HDD_1 + 2(CDD_1)) - 0.847265 \ln (HDD_{1-1} + 2(CDD_{1-1}))$ WEATHER. where: HDD, = heating degree days for the quarter, lagged one month;

HDD_t = heating degree days for the quarter, lagged one month;
 CDD_t = cooling degree days for the quarter, lagged one month;
 HDD_{t-4} = heating degree days for the same quarter of the prior year, lagged one month; and
 CDD_{t-4} = cooling degree days for the same quarter of the prior year, lagged one month.

WESTERN KENTUCKY GAS COMPANY DOCKET NO. 99-070 ATTORNEY GENERAL'S RESPONSE TO WESTERN KENTUCKY GAS CO. DATA REQUESTS SET I

22. Provide workpapers and source documents utilized in the preparation of Exhibit SLE-1.

Response

No work papers other than the data and computer output contained in Exhibit___SLE-1 attached to Dr. Estomin's Direct Testimony were utilized.

Responsible Witness: Steven L. Estomin

1	Q.	PLEASE DESCRIBE YOUR FORECAST RESULTS.
2	A.	Sales to commercial/industrial customers, excluding the paper mills and HoltraChem, for
3		the twelve months ending February 1999 are projected to be 715,122 mWh, which is
4		30,361 mWh higher than the Company's projection of 684,761 mWh over the same
5		period. The Staff's forecast of commercial/industrial sales indicates an average annual
6		growth rate of 2.87 percent over commercial/industrial sales made in calendar year 1996
7		compared to the Company's forecasted average annual growth rate of 0.8 percent over the
8		same period.
•		
9		V. OTHER SALES
10	Q.	WHAT ADDITIONAL CATEGORIES OF SALES HAVE BEEN FORECASTED
11		FOR THE RATE YEAR BY BHE?
12	A.	In addition to residential, commercial, and industrial sales, BHE also forecasted sales to
13		the paper mills served by the Company, HoltraChem (a large industrial user), lighting,
14		and wholesale sales.
15	Q.	HAVE YOU MADE ALTERNATIVE FORECASTS OF SALES TO THESE
16		CUSTOMERS?
17	A.	No. The Company's forecasts of sales to these categories of customers appear to be
18		reasonable and are based on recent historical sales levels adjusted, as warranted, for
19		known and anticipated changes. The Staff has adopted BHE's forecasts for these sales
20		categories and has included these projections into its overall sales projection.

1		VI. CONFIDENCE INTERVALS
2	Q.	PLEASE EXPLAIN THE MAIN SOURCES OF ERROR ASSOCIATED WITH
3		ECONOMETRIC FORECASTING.
4	A.	There are four principal sources of error. These are:
5		1. Error associated with the parameter estimates (coefficient uncertainty);
6		2. Error related to the specification of the model;
7		3. Random disturbance error (innovation uncertainty); and
8		4. Errors in the projections of the causal variables, or regressors.
•		
9		Forecast error related to parameter estimates is generally quantifiable, as is the error
10		associated with random disturbance. Error related to specification is not quantifiable but
11		is minimized by careful development of the model to ensure consistency with established
12		theory. Errors in the projected regressors are unquantifiable as well. Of these, the most
13		important sources of error involve innovation uncertainty.
14	Q.	HAVE YOU COMPUTED CONFIDENCE INTERVALS FOR YOUR
15	•	FORECASTS OF RESIDENTIAL AND COMMERCIAL SALES?
16	A.	Yes. The confidence intervals developed and shown below, however, relate only to the
17		random disturbance term (i.e., innovation uncertainty). Because the equations estimated
18		for the residential and commercial/industrial sectors are parametrically non-linear,
19		calculation of confidence intervals associated with the parameter estimates is extremely
20		difficult and may be unfruitful.
21		The confidence intervals shown are based on a 5 percent level of significance which

is computed using plus and minus 1.96 standard deviations around the mean.

22

1 2 3		nfidence Intervals for ercial/Industrial Sales (mWh)		
		Lower Bound	Forecast	<u>Upper Bound</u>
4	Residential	529,526	565,205	603,179
5	Commercial/Industrial	662,083	715,122	772,305

- 6 Q. DOES THIS CONCLUDE YOUR TESTIMONY?
- 7 A. Yes, it does.

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COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

PUBLIC SERVICE COMMISSION

In the Matter of:)
THE APPLICATION OF WESTERN) Case No. 99-070
KENTUCKY GAS COMPANY)
FOR AN ADJUSTMENT OF RATES)

ATTORNEY GENERAL'S RESPONSE TO THE DATA REQUEST OF THE PUBLIC SERVICE COMMISSION

Comes now the Attorney General, through his Office of Rate Intervention, and submits his Response to the data request of the Public Service Commission.

Respectfully submitted,

A.B. CHANDLER III ATTORNEY GENERAL

Dans Edd Spand

David Edward Spenard Assistant Attorney General 1024 Capital Center Drive Frankfort, Kentucky 40601-8204 (502) 696.5457 CERTIFICATE OF SERVICE AND FILING

Counsel certifies that an original and fifteen (15) photocopies of the foregoing

Attorney General's Response to the Data Request of the Public Service Commission

were served and filed by hand delivery to the Hon. Helen C. Helton, Executive Director,

Public Service Commission, 730 Schenkel Lane, Frankfort, Kentucky 40601;

furthermore, it was served by mailing a true and correct copy of the same, first class

postage prepaid, to William J. Senter, Western Kentucky Gas, 2401 New Hartford Road,

Owensboro, KY 42303 1312, Mark R. Hutchinson, Sheffer, Hutchinson & Kinney, 115

East Second Street, Owensboro, KY 42303, John N. Hughes, 124 West Todd Street,

Frankfort, KY 40601, Douglas Walther, Atmos Energy Corporation, P.O. Box 650205,

Dallas, TX 75265, Keith Tiggelaar, WBI Southern, Inc., P.O. Box 5601, Bixmark, ND

58506 5601, and Robert M. Watt, Jr., J. Mel Camenisch, Jr., 201 E. Main Street, Suite 1000,

Lexington, KY 40507-1380, all on this 22nd day of November 1999.

Das Edd Dand

Assistant Attorney General

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- 1. Refer to page 5 of the Direct Testimony of Lafayette K. Morgan. Concerning the proposed adjustments to the plant in service:
 - a. Explain how Mr. Morgan determined his completion percentage of 92 percent. Include all supporting calculations.
 - b. Explain how Mr. Morgan determined his 39.5 percent overhead factor. Include all supporting calculations and provide the citations to the appropriate data responses.
 - c. In excluding structures and improvements from plant in service, explain whether Mr. Morgan contends such an adjustment is inappropriate, or whether he takes issue with the approach proposed by Western. Explain the response.

Response

- a. The 92 percent completion ratio is based upon the rates of actual completed capital expenditures and budgeted capital expenditures. Both are based upon the 1994 to 1998 fiscal years. See Attachment A.
- The 39.5 percent ratio is the average overhead factor for 1996 to 1999 fiscal years.
 See Attachment B.
- c. The disagreement is over the method used by Western. Western used a baseline approach in developing the future test year budget. As a result, the future test already included expenditures for structures and improvement. Western also

Response 1 cont'd

added another layer of structures and improvement expenditures based upon the use of a 36.25 percent factor. The extra layer (based on the 36.25 percent factor) is the level of expenditures that I have removed. Western has not provided any data that show that the additional expenditures are not covered by the "baseline" expenditures. Therefore those expenditures were considered to be unsupported.

Western Kentucky Gas Company Case No. 99-070 Attorney General Initial Data Request Dated August 19, 1999 DR Item 190 Witness: David H. Doggette

Data Request:

- 190. With reference to the discussion in Mr. Doggette's testimony relative to the control and monitoring of capital expenditures:
 - a. Please explain whether the spending on any capital projects is affected when other capital projects exceed their approved funding levels. If so, please explain fully how spending on capital projects is interrelated.
 - b. In instances where projects are delayed during a given fiscal year, are the approved funds available for use on other projects? If so, is there is a separate approval process for the shifting of funds? Please explain.
 - c. Please explain the decrease in the capital budget between FY 1997 and FY 1998.

Response:

- a. Western manages the capital budget on a project basis. However, the capital budget is developed beforehand when all particulars of a project may not be known. Western also works towards managing within the overall fiscal year capital budget.
- b. When projects are delayed, they must be budgeted again in the fiscal year in which they are anticipated to occur. If it is deemed prudent to utilize capital funds for other projects, those projects are submitted through the approval process.
- c. It should be noted at this point that a revision to the table shown on page 8 of the testimony of David H. Doggette is necessary. The capital budget amounts shown for the 1994-1997 fiscal years include overheads. The amounts stated for 1998 do not include the applicable overhead amounts. The table is revised and restated to show overheads included for all years on Schedule AG DR1 190 attached.

The FY 1997 to FY 1998 decrease in capital budget is related to non-recurring projects, highway relocation projects, computer purchases, vehicle purchases, and reduced non-direct charges. Refer to page 8 of the testimony of David H. Doggette. Also refer to KPSC DR1-28, pages 18 through 28 and AG IDR 225.

SCHEDULE AG DR1-190

Revised - Western's Historical Capital Expenditures

Fiscal Year	Actual Dollars	Budgeted Dollars	Over/(Under) Budget, \$'s	Variance (%)
1998	\$ 11,459,605	\$ 10,194,434	\$ 1,265,171	12.4%
1997	\$ 15,085,222	\$ 16,595,351	\$ (1,510,129)	-9.1%
1996	\$ 14,253,519	\$ 17,770,374	\$ (3,516,855)	-19.8%
1995	\$ 15,458,055	\$ 16,592,170	\$ (1,134,115)	-6.8%
1994	\$ 10,872,491	\$ 11,453,427	\$ (580,936)	-5.1%

75,00, 15

Istal Reducted # 1994 - 1998 67,128,892 = .92 Intal Budgeted # 1994 - 1998 72,605,756

Western Kentucky Gas Company Case No. 99-070 Attorney General Supplemental Data Request Dated September 20, 1999 DR Item 21

Witness: David H. Doggette

Data Request:

21. With reference to the response to KPSC 1-10, an explanation is given for the 50 percent overhead rate. Please provide similar data for FY 1996 through 1998.

Response:

The overhead percent and allocation amounts for 1996 through 1998 are shown. Although overhead percentage has increased each year, the total for the allocation amount combined with capital budget have been reduced each year.

	Fiscal Year 1996	Fiscal Year 1997	Fiscal Year 1998
Total Capital Budget	\$17,770,374	\$16,595,351	\$10,194,434
Atmos A & G	\$2,665,556	\$2,987,163	\$1,631,109
Western	\$2,843,269	\$2,655,256	\$2,446,664
Total Allocation	\$5,508,825	\$5,642,419	\$4,077,773
Percent Overhead	31%	34%	40%

- 2. Western has indicated that the approach used to develop the capital budgets submitted in its application with the approach normally used for preparation of its budgets.
 - a. Has Mr. Morgan examined or reviewed the differences between Western's "bottom up" approach, which was normally used for capital budgeting, and the "baseline" forecast approach used in this application? If yes, what were the results of Mr. Morgan's examination?
 - b. Does Mr. Morgan have any concerns about Western's use of the "baseline" rather than "bottom up" approach for its capital budgeting in this proceeding? Explain the response.

Response

- a. No. Western indicated it did not have a "bottom up" budget.
- b. Since Western used a baseline approach in developing its capital budget for the forecast period, the concerns were related to the escalation factors. I have addressed those areas that were of concern on pages 5 and 6 of my testimony. Specifically, the overhead rate, the structures and improvement factor and the completion ratio were of concern. The other concern was the inflation factor. However, Western's derivation of the inflation factor appears reasonable.

3. Refer to page 9 of Mr. Morgan's Direct Testimony. Over what time period was Western's frequency of filing rate cases averaged to derive the average of four years for amortization of rate case expense?

Response

Based upon the Orders in my possession, the following is derivation of the frequency of rate cases:

Case No.	Filed Date	Time Span (Years)
8227	April 1981	
8839	June 1983	2
9556	May 1986	3
90-013	February 1990	4
95-010	February 1995 (assumed)	5
	Average	<u>3.5 years</u>
	Used	4 years

- 4. Refer to pages 9 and 10 of Mr. Morgan's Direct Testimony.
 - a. In recommending uncollectible expense based upon the average of the latest fiveyear period, was any consideration given to whether Western might have an upward trend in uncollectibles over recent years?
 - b. When determining the proposed adjustment for uncollectible expense, was Mr. Morgan aware that Western's response to Item 40 of the Commission's July 16, 1999 Order shows actual uncollectibles increasing from \$171,000 for FY 1995 to \$706,443 for FY 1998? Would this trend affect Mr. Morgan's recommendation? Explain the answer in detail.

Response

a. & b. Consideration was given to whether there may be an upward trend in uncollectible. However, the response to KPSC 1-40 would not affect my recommendation because there also is the possibility that uncollectibles could decrease. It is not uncommon to find uncollectibles fluctuating from one year to the next. In responses to data requests, Western could not provide an explanation which would support a continued increase in uncollectibles. As a result, the average was used to normalize the uncollectibles due to the fact that uncollectibles fluctuate. Normalization also provides an incentive for the Company to minimize uncollectibles.

- 5. Refer to page 10 of Mr. Morgan's Direct Testimony.
 - a. Is it Mr. Morgan's contention that lawsuit settlement costs are brought about because of management, and therefore should be borne by the shareholders? Explain the answer in detail.
 - b. Is it Mr. Morgan's opinion that to the extent that lawsuit settlement costs are recovered by operating earnings in the year the costs are incurred, deferral and amortization to future years is not appropriate? Explain the answer in detail.

Response

- a. No.
- b. Yes. To the extent that lawsuit settlement cost (and all other costs) are incurred in a given period, it is assumed to be recovered through rates collected from customers. Rates are generally considered just and reasonable until changed by the Commission. A company has the right to seek authority from the Commission to defer costs for future recovery when it believes a given cost may imposed a financial hardship for the Company to absorb. Western's decision to amortize these costs is based upon its policy to amortize any lawsuit settlement cost in excess of \$50,000 over a five-year period.

6. Refer to pages 10 and 11 of Mr. Morgan's Direct Testimony. Would Mr. Morgan agree that if Western demonstrates direct benefits to its customers derived from the merger, then some portion of the merger and acquisition costs may be appropriately charged to its ratepayers? Explain the answer in detail.

Response

No. The costs that I am recommending to be removed from O&M expenses are costs that the Company has identified as costs be borne by Shareholders. I believe it is proper for shareholders bear some responsibility for merger costs.

7. Refer to pages 13-16 of Mr. Morgan's Direct Testimony. Based on the testimony and the computation on Schedule LKM-14, Mr. Morgan proposes an adjustment to reduce operations and maintenance expense by \$2,272,501 reflecting pension expense at the 1999 actuarial level according to FASB Statement No. 87. Explain the rationale for this adjustment in consideration of the Testimony of Donald P. Burman, at pages 6 and 7, Volume 2 of 10, of Western's Application, which states that "Western's pension assets are held in trust for the benefit of Western's employees."

Response

The rationale for the adjustment is to reflect the most recent pension expense based upon SFAS 87. The amount used was derived from the Company's actuaries. The fact that the pension assets are held in trust is not affected by this adjustment. Because of the funding status of the pension plan the Company will not be contributing to the pension trust fund regardless of whether pension expense is set at the SFAS 87 level or at \$0, which the Company is proposing. Adoption of my adjustment does not require moving funds in or out of the pension trust fund.

- 8. Refer to page 16 of Mr. Morgan's Direct Testimony.
 - a. Cite when during the base period the actual level of employees of 258 used to compute Mr. Morgan's adjustment for payroll expenses occurred and where in the record this data is located.
 - b. If Western increases its number of employees for the actual base period that ended September 30, 1999, would Mr. Morgan increase the level of employees for the forecasted year? Explain the answer in detail.

Response

- Actual level of employees of 258 is level of employees at September 30, 1999.
 See the response to AG Supplemental Data Request No. 26.
- b. The trend in employee levels is also an important factor as well as the Company's plans. For example, a sharp increase from one month to the next would have to be investigated.

- 9. Mr. Morgan's Direct Testimony addresses Western's operating results based on the forecasted test year ending December 31, 2000. Mr. Morgan's testimony does not address Western's proposed adjustments for (1) customer growth or (2) declining usage per customer.
 - a. Explain whether Mr. Morgan's analysis included a review of these two adjustments.
 - b. Provide a detailed description of the extent of Mr. Morgan's analysis of these two adjustments.
 - c. Assuming that the absence of any discussion of these adjustments reflects Mr. Morgan's acceptance thereof, explain how Mr. Morgan's analysis led him to accept those adjustments.

Response

a. b. and c.

Mr. Morgan's analysis included a review of the two adjustments. The analysis included a review of the data contained in the Company's filing as well as its responses to data requests. Based on recent sales trends and forecasted sales level, Western's sales level was not considered unreasonable.

- 10. Refer to page 18 of Mr. Morgan's Direct Testimony. Concerning the demand side management ("DSM") cost recovery proposal:
 - a. Prior to the filing of Mr. Morgan's testimony, indicate where in the record of this proceeding the AG has taken the position that the past DSM costs are not eligible for recovery and should not be allowed as part of any DSM surcharge arising out of this proceeding.
 - b. Explain why Mr. Morgan and the AG have not expressed a position on a prospective DSM charge and why it is appropriate to address this issue only in the AG's post-hearing brief.

Response

- a. Prior to his pre-filed testimony, the Office of Attorney General told Mr. Morgan of its position that the past DSM costs are not eligible for recovery. The basis for this position is an interpretation of the applicable law. Hence, Mr. Morgan's testimony reflects this position. Prior to the testimony, the position was not a matter of record in this proceeding.
- b. The Attorney General has chosen to decline taking a position on the prospective DSM charge until the record in this case is complete. The Attorney General wants to see, and give consideration to, any additional evidence relating to this item that may develop at a public hearing. Thus, the post-hearing brief is the most appropriate time for addressing this issue.

- 11. Refer to Schedule LKM-5 of Mr. Morgan's Direct Testimony.
 - a. Provide the calculations referenced in Note No. 1 on this schedule. Include citations to the specific data responses used in these calculations.
 - b. Explain in detail how Mr. Morgan recognized the plant in service additions during the forecasted period. Include a discussion of how Mr. Morgan's approach to recognizing the additions compares with that proposed by Western. Also explain why Mr. Morgan's approach is reasonable.

Response

- a. See the attached workpapers.
- The approach taken by Mr. Morgan is similar to the method used by Western.
 The primary areas of differences are the issues discussed on pages 5 and 6 of his testimony.

WESTERN KENTUCKY GAS COMPANY

Calculation of FY1999 Plant Expenditures For the Test Year Ending December 31, 2000

	-	For the Test Year Ending December 31, 2000	r Ending Decen	nber 31, 2000			;		
		1 CHEVATOR					58.63%	772	
Description	Acci No.	Amount Per Company	92% of Budgel	Projects	Inflation	Direct Cosis	HO HO	98 O/H Carryover	Total
MIS Office Equipment	399.0000		•			•	•		۰
PC Hardware PC Software	399.8600	35,980 10,000	33,102 9,200			33, 102 9,200	19,409 5,394	5,757 1,600	58,268 16,194
Approximate Solivare	233.0000	45,980	42,302			42,302	24,803	7,357	74,462
Equipment	284	960	0.000			000		636	
Structures & Improvement	390.0000		0			0/0,7	4 7 °	000	946°C
Air Conditioning Improved s. I assed Premises	390.0300	90000	0 000			0 0	0 70		0
Office Furniture	391.8300	8	0			0.00	φ. Ο	000	10,194
Office Machines	391.0000	1,500	1,380			1,380	608	240	2,429
Loois, Silop & Equipment Communications Telephones	397.0000		36,800			36,800	2,158	6.400	6.478
Communications- Mobile Radio	397.2000		5,520			5,520	3,237	960	9,717
	•		58,650			58,650	34,389	10,200	103,239
System Maintenance									
Transmission - Leakage	367.0000	29,750	27,370			27,370	16,048		43,418
Steel Mains - Leakage Distils Mains - Leakage	376.0000	294,780	271,198			271,198	159,010	44,314	648,346
ridsuc mains: Leakage Sendres - Leakage	380,000	330,208	141,503			304 308	478 423	23,197	339,387
Meter I cons - I eakage	382,0000	2003	4 600			90,400	2,607	93,000	11 167
Retrements		319,480	293,922			293,922	172,334	5	. ·
	•	1,134,088	1,043,361			1,043,361	611,748	127,395	1,782,504
System Improvements									
Field Lines	353,1000	25,512	23,471			23,471	13,762		37,233
Gathering Lines	353.2000	5,962	5,485			5,485	3,216		9,701
Transmission Mains - Caucour, Fit, 397,0000 Transmission Mains - System Imor 367,0000	367 0000	9,037	2,784 8 7 18			2,794	1.638		4,432
Measurements & Regulation Statio 369,1000	369.1000	5,959	5.482			5.482	3.714		9698 8
Mains - Cathodic Protection	376.0000	71,500	65,780			65,780	38,568	10,748	94,239
Mapping Conversion	376.0000	100,000	92,000			92,000	53,942	15,033	131,803
Steel System Improvement	376.0000	361,230	332,332			332,332	194,854	54,303	476,113
Measurements & Regulation SYs 1		136,000	125,120			31,533	16,489	5,153	45,176
Measurements & Regulation - Equi 379,0000	ii 379.0000	23,500	21,620			21,620	12,676	3,781	31,172
Meler Loops - System Improvemer 382.0000	382.0000	127,463	117,266			117,266	68,756	22,337	170,600
Industrial Measurement & Regulati 385,0000 Public Works Reimbursements	385,0000	98,000	90,160			90,160	52,863	11,904	126,851
	•	811,335	746,428			746,428	437,649	145,491	1,329,568
Growth									
Forfellures	376.0000	(381,819)	(351,365)			(351,365)	(206,014)	1	(557,379)
Plastic Revenue Mains	376,0000	1,353,647	1.245.355			1 245 355	730 182	12,583	134,744
Measurements& Regulation - Reve 378,0000	£ 378.0000	11,290	10,387			10,387	6.090	1.846	18.323
Measurements& Regulation - City + 379,0000	1379.0000	99'000	60,720			60,720	35,602	10,619	106,941
Services - Revenues	380.0000	1,386,012	1,275,131			1,275,131	747.641	247,259	2,270,031
Meters - Revenues	361.0000	480,431	441,997			441.997	259,154	78.112	779,263
Morse Regulators - Revenues	383,000	106 534	2/0,6/3			2/6,8/3	162,337	52,738	491,948
Industrial Measurement & regulatic 385,0000	385.0000	100	0			0	0	90.71	0
•		3,406,649	3,134,118		•	3,134,118	1,837,610	623,710	5,595,438
Total		5,461,802	5,024,859			5,024,859	2,946,199	914,152	B,685,210
		•							

WESTERN KENTUCKY GAS COMPANY

Calculation of FY2000 Plant Expenditures

*		Calculation of For the Test Y	Calculation of FY2000 Plant Expenditures For the Test Year Ending December 31, 2000	expenditures inber 31, 20	., 8				
<u>.</u>		~ aga							
		Amount Per	92% of			Direct			
Description	Acct No.	Company	Budgel	Projects	Inflation 2.00	D Costs	됭	Pop	_
SIM			•					39.50%	
Olike Equipment PC Hardware	399.0000	35 980						0 9	0 7
PC Software	399.8700	10,000			0 276	9,476		3,743	13,219
Application Software	399.8800	45.980	42 302		0 0	43 674	0 24	٥	0 202
		200'2	700'31					=	797,09
Equipment	0000		,						
Structures & Improvement	384.0000	2,250	2,0/0		•	2,132		842	2,974
Siluctures of anymovement Air Conditioning	390.000					0	_	0 0	0 (
Improved s. Leased Premises	390,0900	10.000	8 200			9476		0 V	13 250
Office Furniture	391.8300		0					20	0
Office Machines	391,0000							561	1,982
Tools, Shop & Equipment	394.7700	000	3,680		0 110			1,497	5,287
Communications Telephones	397.0000							372	52,876
Communications- Mobile Kadio	337.2000	63 750	07070		991	5,686	2,246	346	7,932
			200					700	177.80
System Maintenance									
Transmission - Leakage	367.0000	29,750	27,370				11,135	35	54,750
Steel Mains - Leakage	376.0000	294,780	271,198				_	337	542,496
Plastic Mains- Leakage	376.0000	154,308	141,963					25	283,978
Services - Leakage	380,000	330,770	304,308		o s	c	=	908	608,727
Meter Loops - Leakage	382.0000	000'6						1,872	9,202
Kelirements		319,480	293,922		0 9,818				0
		1,134,088	_			1,074,662	424,491		1,499,153
System Improvements									
Field Lines	353,1000	25,512	23,471		704	24.175		9.549	27 309
Gathering Lines	353,2000	5,962	5,485		_			2,232	6.383
Transmission Mains - Cathodic Prc 367.0000	367.0000	3,037	2,794					137	3,251
Transmission Mains - System Impr 367.0000	367.0000	9,476	8,718			9,980		3,547	10,144
Measurements & Regulation Statio 359, 1000	369.1000	5,959	5,482		164			30	6,378
Mains - Cathodic Protection	3/6.0000	71,500	65,780					762	76,537
Mapping Conversion Steel Sector Incomend	376,0000		92,000		2,760			8 9	107.046
Plastic System Improvements	376,0000		31.533			342,302	-	602	386,662
Measurements & Regulation SYs, 1378,0000	1378,0000	136,000	125,120		6	_	50 905	902	145 583
Measurements & Regulation - Equi 379.0000	i 379.0000	23,500	21,620					8,796	25,156
Meter Loops - System Improvemer 382.0000	382.0000	127,463	117,266		3,518	-		5	136,444
Public Works Reimburgements	365.0000	98,000							104,905
		811,335	746,428		22,394	768,822	303,685	1	1,072,507
Growth									
Fortellures	376.0000	(380,000)	(358,800)		0 (10,764)	(369.564)	1145 9781		(515 542)
Steel Revenues Mains	376.0000	83,705	77,009						110,650
Plastic Revenue Mains		1,353,647	1,245,355		6,	-2	3	_	1,789,389
Measurements& Regulation - Reve	£ 378.0000		10,387				•	4,226	14.925
Sendres - Revenies	380,000	1 386 013	4 275 424		779'1 0				87,246
Meters - Revenies	381,000		441 007			-			7,832,172
Meter Loops - Revenues	382,000	300 949	276.873			455,257)7C	555,084
House Regulators - Revenues	383,0000	106,534	110,86		0 2,940		39,876	9.6	140.827
Industrial Measurement & regulatic 385,0000	385.0000	-	٥						0
		3,398,568	3,126,683		0 93,801	3,220,484	1,272,091		4,492,575
Total		5,453,721	5.017.424		0 150 524	5 167 94R	900 130		7 209 287
		•			1				

WESTERN KENTUCKY GAS COMPANY

Catcutation of FY2001 Plant Expenditures For the Test Year Ending December 31, 2000

	39.50%			13.07.2 40.890	3,655		17,727 62,605		3,063			13.61		200		•		24,578 86,800		11,470 56,393	113,647 558,771	59,491 292,498				1,544,1		•	121	•		•	_	۳,		-		-		312 705 1 104 681	100,501,1		_		9 ,		_	•	_		20,0541 2,0,14	1 310 254 4 627 353	-
Direct Costs O/H		•	- :	01.00	9.9	2	44,878		2.196	0		097.6	-	1 464	100	39.041	5,857	62,222		29,037	287,714	150,609	322,840	4,880	311,822	1,106,902		24,900	0,820	0.249	5.815	69,786	97,603	352,571	33,453	132,740	22,937	124,408	95,651	701 885	200'161		(380,651)	669'18	1,321,197	11,020	64,416	1,352,107	466,915	293,734	095,500	3 317 099	000,510,0
	3.00%	•	2	50,1	684	-) (*)		3	•	• •	284	C	. 4	114	1.137	121	1,813		846	8,380	4,387	9,403	142	9,082	32,240	,	725	2	36.	169	2.033	2,843	10,269	974	3,866	999	3,624	2,786	23.054	100/24		(11,087)	2,380	38,481	126	1,8/6	29,402	13,638	0,000	9,05	96.615	212,20
Projects 1	8000	•	•	۰ د	-		•		0	•	•		•		•	0	0	0		•	0		0	0	0	0	,	0 0	-			• •	•	0	•	0	0	۰ د	٥ (,		0	0	o (۰ ۰	- 6	> 0	-	9 6	•	0	>
92% of Buddel		•		54,033	9/4/9		43,57		2.132	0	•	9.476		1 421	1790	37.904	5,686	60,409		28,191	279,334	146,222	313,437	4,738	302,740	1,074,662		24,175	000.0	0.0.2 CBC R	5.646	67,753	94,760	342,302	32,479	128,874	22,269	120,784	92,865	768 822	***************************************		(369,564)	916,97	1,282,716	669'01	280,242	1,513,363	455,257	100 061	- G	3,220,484	4,444,747
Acci No.		0000 000	399.000	333.8600	399.8700	233.0000			384.0000	390,0000	390,0300	390.0900	391 8300	391 0000	394 7700	397.0000	397,2000			367,0000	376.0000	376,0000	380.0000	382.0000				353.1000	353.2000	Nr 367 0000	io 369.1000	376.0000	376.0000	376.0000	376.0000	1378.0000	1nl 379.0000	ien 382.0000	aux 385.0000				376.0000	3/6.0000		ive 3/8.0000	380,0000	380.0000	381.0000	383,000	365,0000	2000-200-011	
Description		Sivil	Ulice Equipment	r C Raidware	Application Specific	Application Software		Eaulpment	Other Equipment	Structures & Improvement	Ar Conditioning	Improved s- Leased Premises	Office Furniture	Office Machines	Tools Shoo & Fordoment	Communications Telephones	Communications - Mobile Radio		System Maintenance	Fransmission - Leakage	Steel Mains - Leakage	Plastic Mains-Leakage	Services - Leakage	Meter Loops - Leakage	Retirements		System Improvements	Field Lines	Camering Lines Transmission Mains - Cathodic Dec	Fransmission Mains - System Impu 367 0000	Measurements & Recidation Station	Mains - Cathodic Protection	Mapping Conversion	Steel System Improvement	Plastic System Improvements	Measurements & Regulation Sys., I 378,0000	Measurements & Regulation - Equit 379,0000	Meter Loops - System Improvemen	Industrial Measurement & Regulatic 385,0000	rubic works Remousements		Growth	Forfollures	Steel Revenues Mains	Plastic Revenue Matris	Measurements Regulation - Keve	Measurements regulation - City 13/9:000	vices - revenues	Melers - Revenues	Meter Loops - Revenues	noise regulators - revenues noticital Measurement & recidatio 385 0000	man a manua menang manang	

WESTERN KENTUCKY OAS COMPANY
Catalana of December 31, 2000 Part Befores
For the Trail Year Ending December 31, 2000 Part
Maria Actual A

19/00-12/00 Additions	•	•	5007 5001 5001	19,547	200 000 000 000 000 000 000 000 000 000	3,404 111 136 136 136 136 136 136 136 136 136	1,216 3,404 25,632 1,411,442
FY2000 1	. •	•	0.00 0.00 0.00 0.00 0.00 0.00	60,145 6,378 74,623	2.917.928 1102.928 1102.928 1102.025 1102.025 110.022 110.022 110.022 110.023	13,219 1,962 8,367 83,876	47.563 13.218 142.078 1,200,086
Plant Balance /	0,330 119,853 150,163	2.353 6.066 7.75 7.75 7.75 7.75 7.75 7.75 7.75 7.	20,127 4,662 12,136 12,136 13,	29,951 403,419 14,787 69,117 19,314,509 2,780,835	91916 2784 44,972 100,716 7,518 6,521 1,713,984 1,713,984 1,713,984 1,713,984 1,713,984 1,917,70	11,120 64,111 64,111 6,111 6,111 6,02,30 1,65,30 1,65,30 1,65,30 1,60 1,60 1,60 1,60 1,60 1,60 1,60 1,6	404 677 2.786 618 305 258 12.054 628 12.054 628 278 311 312 234 1,094 631 1,094 631 1,094 631
Berr Prog	•	•	•	•	•		2,612,460
tos Ser Pop	•	•	•	•	•	134,459 283,246 283,246	2,223,314 103,666 9,215,478 665 971 272,311 3,620,311 18,235,640 16,233,640
4/69 to 9/90 Adddone	•	•	100 PER 100 PE	0.63 ot 0.63 ot 0.63 ot	1,745,729 99,519 94,647 1,505,106 330,654 1,822 1,822 1,822 1,822 1,823 1,805,518	8.097 1,218 8.238 8.230 4,850	25.134 8.057 87.029 47.029
Act and a second	000 0 10.053 10.053	2,353 6,069 1,492 47,163 169,699 14,369 6,509 100,699	201.127 13.26 13.2	20,951 (03,419 (4,797 (9,172 (9,23),669 2,948,291 22,749,299	41 914 2 744 44 912 100 176 7 18 90 90 90 90 1,600 130 1,170 94 1,170 94 1,170 94 1,180 90 11 540 90 11 54	44,728 162,162 1,117 1,1	604 517 604 517 604 517 193,631 206,904 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
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å	Intergible Plant Organization Franchise & Conse	News of Gos Pro Producing Least Rights of Way Froduction Gos Frid Lines Flad Mans Stat Fraffication Equi	Storage Plant Land Mylos of Way Composition 56 Mess & Roy Er Mess & Roy Er Wal Erwis Lessebolds Storage Rights Fluid Lives Composition 58 Mess & Roy Er Lessebolds Le	I remedeaton Plant Land Rights of Way Structures Ampro Other Structures Uthers Structures Makes & Reg Equit	The Committee of the Co	m memaeens o a fiffige	Other trapping Other trapping Other trapping Other trapping Other trapping Server Hardwar Berver Callering Habrach Coal Liver Coal Custon Coal
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WESTERNKENTUCKY DAS COMPANY Cakudatan of Dacember 31, 2000 Plant Belances For the Test Ending December 31, 2000

Average	0,330 119,653 121,453	2.353 6.068 2.462 47.163 196.669 44.569	261,127 4,642 121,265 22,136 23,136 144,554 23,647 175,50 175,50 175,50 175,50 175,60	25,051 403,419 14,747 09,172 19,303,672 27,642,536	41 914 2 74 4 67 2 100 .78 4 67 2 100 .78 4 6 59 7 2 17 10 56 57 6 2 17 10 56 7 1 10 10 2 57 6 3 10 0 2 57 6 1 1 2 1 2 1 7 6 1 1 2 2 2 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	44, 78 1114, 9 1114, 9 1114
1200	6.330 110.853 128.163	2,335 6,009 1,402 42,163 190,409 44,369 620,133	261,137 4,682 121,136 23,138 21,138 114,550 114,550 116,550 11	29.951 403.419 14.797 99.172 19.347.041 2.963,365	61914 2.784 46.378 106.378 6.591 7.314 6.591 7.316.378 7	4 178 116 117 117 117 117 117 117 117 117 117
	8,330 118,653 128,165	2.353 6.009 3.492 41.103 626.409 44.369 630,133	261,127 4,652 121,763 121,763 121,664 170,530	29,951 403,419 14,797 69,172 19,305,579 2,963,305	81914 2.764 44.872 106.378 7.516 7.516 46.591 7.101.210 10.01.210	44.778 316.627 1.179, 100 1.279, 100 20, 110 20, 110 2
6011	8,330 119 853 128,163	2.353 6.069 3.402 47.163 628.218 199.469 44.369	261,127 1,462 23,138 114,554 116,554 1	29,951 403,419 14,797 69,172 19,394,117 2,967,365 22,964,621	61,814 2,784 44,672 106,378 106,378 117,285 107,279 107,379 10	44,724 6,724 6,724 1
bogi	8,330 119,853 128,183	2,353 6,069 3,492 47,163 620,216 44,369 44,369 630,133	288888883888	29.951 403.419 14.797 99.172 29.033.654 22.003.359	61.914 2.784 44.872 906.378 15.88 46.591 1.106.159 1.106.307 1.106	4 728 111 112 112 112 112 112 112 112 112 1
3	8,330 118 653 126,163	2.333 6.005 3.402 47,103 6.20,216 44,303 6.30,133			61 914 2 7 124 2 1	44,778 9,711 9,711 9,711 1,112,275 1,11
3		2,353 6,003 3,482 42,163 6,282,16 64,369 64,369 64,369 630,133 630,133		252268		_
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2	8,330 119,653 128,183	2,353 8,068 3,492 4,7183 6,28,718 198,468 44,308	, ,		61,914 2,784 44872 100,376 6 0 7,518 6,521 7,518,991 1,509,918 1,518,991 1,5	4 1.28 1 10.01 1 10
8	8.330 119.653 126.163	2 353 6 068 7,403 47,163 626,216 64,069 44,069	261.127 4 662. 121.265 121.265 121.265 116.550 116.530 116.530 116.530 121.664	29,951 403,418 14,797 69,172 19,354,260 22,832,307	41.914 2.764 44.872 106.376 7.516 46.591 2.101.71 1.789 552 41.089 163 14.089 163 14.089 163 14.089 163 14.089 163 14.089 163 16.089 163 163 163 163 163 163 163 163 163 163	44,198 110,198
13/00-12/00	119 653	2,353 6,060 3,402 47,163 196,469 44,369 840,133	201.127 (262 121.785 23.178 23.178 21.164 176.530 176.	29,951 403,419 14,797 69,172 19,248,562 2,962,176	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	44,774 9,111 9,111 1,100 1
7,200	8,330 119,053 128,163	2,353 6,059 3,492 42,163 528,216 196,659 44,369 870,133	261,127 4,682 121,265 221,136 116,535	29,951 403,419 14,797 69,172 19,342,903 2,959,645 22,619,886	61,914 2,764 44,872 100,378 7,217,359 20,217,559 1,700,819 1,700,8	44.778 11.10 1
•	6.130 119.653 128.163	2,353 6,059 3,402 47,163 826,218 196,469 44,369 820,133	201,127 (602 121,265 231,365 21,366 141,554 21,366 146,554 146,644 146,644 146,645 146	20,051 403,410 14,797 69,172 19,337,224 2,959,113	61,614 2,784 14,872 106,376 7,518 46,593 11,882,582 1,771,452 1,77	44 173 31 621 1153 175 1153 175 1155 1155 1155 1155 1155 1155 1155 1155 1155 1155 1155 1155 1155 1155 1155
901	8,330 119,653 126,163	2,353 9,605 9,602 47,163 196,469 44,369 44,369	201.127 1.1.562 1.1.563 2.1.08 1.1.554	29,951 403,418 14,797 60,172 19,331,945 2,850,502 22,807,466	01.014 2.184 2.184 41.872 100.376 7.518 46.591 10.182.005 11.192.0	1,000 (1)00
12/36	0.230 110,053 53,153	2,353 6,069 1,402 47,163 626,216 19,460 44,369	281,127 (2,682 (2,1682 23,138 114,554 118,579	29 951 403,419 14.797 69,172 19,325,667 1,259,001,256	81,914 2,784 2,784 (64,72) (64,72) (64,72) (64,72) (64,72) (64,72) (64,72) (64,72) (64,72) (64,72) (64,72) (64,72) (64,72) (64,72) (64,72)	4,728 4,111 4,111 1,125,112 1
11/26	6,330 119,653 26,163	2,353 6,008 3,402 47,103 120,210 14,009 14,009 14,009	201128 12128	29,651 14,797 69,172 1270,168 178,519 785,619 785,645 27,619	1,194 14,877 16,197 17,197 17,197 17,197 17,197 17,197 17,197 17,197 18,198 18,	11.72 11.72 11.72 11.72 11.72 11.72 11.72 11.72 11.72 11.73 11
10/00	4.50 23.55 31.55	2,233 0,000 1,003 1,003 1,003 1,003 1,003 1,003	20127 20127	22,051 403,419 403,475 69,175 69,175 19,314,509 2,950,807 22,786,613 22,786,6	2,764 2,764 2,764 2,764 104 134 104 134 104 134 135 135 135 135 135 135 135 135 135 135	44.78 44.78 44.78 44.78 44.78 44.78 44.78 46.78
Plant Belance No. (8999)	301 0000	0000	280 (100 2) 281 (1	2000 2000 2000 2000 2000 2000	0000 0000 0000 0000 0000 0000 0000 0000 0000	Name of the control o
Acrille		******	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	28 28 28 28 28 28 28 28 28 28 28 28 28 2	R & R R R R R R R R R R R R R R R R R R	
Description	Conserut	Production seaholds a Wal Equip is Equip exp	on Way and Way and Way A Reag Egyp B Rea		Databades Plant i and Tome Soder I and Colon Regard Office Regard Office Shackes the Improvement of the I and Regard I and Regar	Channed Plant States at States at States and States at
ا	Intergible Plant Organization Franchise & Consents	Neard One Production Products it reserveds Right of Way Production Con Well Equip Field I has I had these State Equip Field I have I had these State Equip Full Macron Equip	Strong Plant [Sold and Wee [Sold and Wee [Sold and Wee [Sold and Wee [Sold and Sold graph [Sold and Sold graph [Sold and Sold graph [Sold and Sold and [Sold and Sold and [Sold a	Transmission Plant Land Rights of Way Stricts of Express Other Strictson Marin Marin Marin Marin	Parketon Plant is and location beautiful in and location beautiful in an Indian	Commercial

PROPRIES PRO



Calculation of December 31, 2000 Plant Balances- div 02 For the Test Year Ending December 31, 2000

				EVano	10/00-10/00										
Description	Acct No. 12/99	12/99	90/1		3/00	100	000	2 0009	9 00/2	800	00/6	10/00	1100	12/00	Average
					ŧ.										
General Plant															
Land	389,1000	0	•	•	•	•	•	•	•	0	0	0	•	0	0
Structures & Improvement	390.0200	•	•	0	0	•	•	•	0	•	0	•	•	•	•
Improvements	390.0300	•	0	•	0	0	•	0	0	•	0	0	•	•	•
Air Conditioning Equipment	390.0400	0	0	•	•	0	0	•	0	•	0	0	•	•	•
Total Energy	390.0500	•	0	•	0	0	•	0	0	0	0	0	•	0	
Improvement to leased Premises	390.0900	6,104,534	6,108,438	6,112,341	6,116,244	6,120,147	6,124,050	6,127,953	6,131,856	6,135,759	6,139,662	6,143,557	6,147,451	6,151,345	6,127,949
Office Furniture & equipment	391.0000	3,750,787	3,765,125	3,779,462	3,793,800	3,808,138	3,822,476	3,836,813	3,851,151	3,865,489	3,879,827	3,894,132	3,908,437	3,922,743	3,836,798
General Office Equip	391.8200	94,201	94,201	94,201	94,201	94,201	94,201	94,201	94,201	94,201	94,201	94,201	94,201	94,201	94,20
Office Machines	391.8300	1,139,014	1,139,361	1,139,708	1,140,055	1,140,401	1,140,748	1,141,095	1,141,442	1,141,789	1,142,136	1,142,482	1,142,828	1,143,175	1,141,095
Transportation Equipment	392,0000	55,389	55,388	65,388	65,388	65,388	65,388	65,388	65,388	65,388	65,388	55,388	55,388	65,388	55,388
Trailers	382.0200	•	•	•	•	0	•	0	•	0	0	•	0	•	0
Stores Equipment	393,0000	•	0	•	•	0	0	0	•	•	•	0	0	0	0
Tool & Work Equip	394.7700	39,105	39,105	39,105	39,105	39,105	39,105	39,105	39,105	39,105	39,105	39,105	39,105	39,105	39,105
Dichers	396.9300	•	0	•	0	0	•	•	0	0	0	0	•	0	0
Backhoes	396.9400	0	0	•	0	0	•	0	0	0	0	0	•	•	0
Welders	396.9500	•	•	•	0	0	0	0	0	0	•	0	•	•	•
Communications equip phones	397.0000	814,798	815,286	815,775	816,263	816,751	817,240	817,728	818,216	818,705	819,193	819,680	820,168	820,655	817,728
Communications equip fixed radic	397.2000	0	0	0	0	•	0	0	0	0	0	•	•	•	•
Communications equip mobile	397.2100	0	•	0	0	0	0	0	0	0	•	0	0	0	0
Communications equip telemeterl 397,2200	397.2200		0	0	0	0	0	0	0	0	0	•	0	•	0
Misc. equlp	398.0000	649,344	649,423	649,502	649,581	649,660	649,739	649,818	649,897	649,976	650,055	650,133	650,212	650,291	649,818
Other tangible property	399.0000	61,662	61,662	61,662	61,662	61,662	61,662	61,662	61,662	61,662	61,662	61,662	61,662	61,662	61,662
Other tangible property · CPU	399.8400	1,095,465	1,095,465	1,095,465	1,095,465	1,095,465	1,095,465	1,095,465	1,095,465	1,095,465	1,095,465	1,095,465	1,095,465	1,095,465	1,095,465
Other tangible property-MF Hardw	399.8500	1,171,886	1,171,886	1,171,886	1,171,886	1,171,886	1,171,886	1,171,886	1,171,886	1,171,886	1,171,886	1,171,886	1,171,886	1,171,886	1,171,886
Other tangible property-PC Hardw	399.8800	3,960,117	3,972,846	3,985,576	3,998,305	4,011,035	4,023,764	4,036,493	4,049,223	4,061,952	4,074,682	4,087,382	4,100,083	4,112,784	4,036,480
		1,079,034	1,083,712	1,088,391	1,093,069	1,097,747	1,102,425	1,107,104	1,111,782	1,116,460	1,121,138	1,125,806	1,130,474	1,135,142	1,107,099
Other tangible property-appt. Softw	399.8700	40,723,378	41,660,565	42,597,752	43,534,940	44,472,127	45,409,314	46,346,502	47,283,689	48,220,876	49,158,064	49,864,333	50,570,603	51,276,873	46,239,924
Other langible property- System So	399.8800	2,801,394	2,801,394	2,801,394	2,801,394	2,801,394	2,801,394	2,801,394	2,801,394	2,801,394	2,801,394	2,801,394	2,801,394	2,801,394	2,801,394
		63,540,107	64,513,857	65,487,608	68,461,358	67,435,107	69,409,857	69,382,607	70,356,357	71,330,107	72,303,858	73,046,606	73,789,357	74,532,109	69,275,892

WESTERN KENTLICKY GAS COMPANY Calculation of Average Contrined December 3 For the Test Year Evolug December 31, 2000

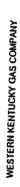
eciellen	3		•••				•• ﴿	<u> </u>	2	•	980	ĵ••	• 6 5		• •	(25.2)	(sog)	(2015)		• •		D 0	••	(47,502)	(2.620)	(40,689)	(7.874)	(8,043) 2,856	(5) (5) (5) (5) (5) (5) (6) (6) (6) (6) (6) (7) (6) (7) (7) (8) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7	100000	•	• •	••	(5,371)	0 (1.557)	(1.453)	0 (2/2)	(g. o	(9.22.0)	8 (g)	(1,17)	• •	(13,923)	(103,147)	5 0 4	> o c	(148.63)	(316,369)
Depres						,	2280	É	7 7	100	182		ž		1000 1000 1000 1000	Š	5 2 2	2 28 K		0 00 %	200	1 62 %	- 95% - 95%	2 39%	2 9 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	132	88	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	222		1000	22.	2 12 X	2 05 K	7 05%	826 0 074	0 00 K	ž ž	2 70% 6 21%	# # # # # # # # # # # # # # # # # # #	6 2 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	90	\$ 5 E		1 2 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8			
-			000		000	•	• • §	•	23,676		(36.63)		(53,423)		• •	(18.124)	tize:	(18,642)		ž°	•	• •	• •	(1,967,520)	(102,105)	(1,220,663)	(187,311)	100 204	(25.369) (35.369)		•			(18, 181)	(22.087)	(16.23) 0	0 (CZZ,8)	(22,502)	0 (81,965)	(10.197)	(12,506)	(2 t)		8	, o o	, o o	0 (1,404,204)	(6,362,663)
WKO		128.651	250	-	100.48 4.780 5.70,133	į	3	23	2,172,600	0.50	200	\$90 C	239 930		29.63 63.63	12021	19,441,293	22,512,518			44,872		46.59	2,363,548	1,917,161	19,306,565	1,500,547	401.545	3,211,613		44,728	4		2,650,650	16,098	605 200 265 870	3,062,569	706.023	1,203,173	223	153 632	95	1591.624	20,78 480	118 502	312,234	1,654,633	240,042,510
1	000	23,621	2.35.	47,143	198,469 44,309 830,133	į	289.5	22	2.196.476	28.53	235 636	470.685	4,978,028		5 6	14.797	19,363,672	22,642,530		27.2	44,672		1.81.0	72,059,578	1.015.076	18,176,022	14,301,236	881.748	163,937 3,156,244 162,336,266		E 23	3		24.57.2	15,072	6,037,718	3074.30	100,02	72.5	58,023	200	175.274	3,476,604	18,453,317	695.971	332,234	1,694,637	242,578,633
5	-	ì					. ~ .										. ~ .				~-					•									182.57		0.1		130,63				645,837				11,004,150	_
O A	5	25.5	200		8 4 8 8 4 8 8 4 11	*	200	22.13	2.196.47	X921 0			4,878,0				10.363.67				Ī		16.64	7,059,51	0 45,146,574	20,8176,02	14,303,234		156.24 0 2.156.24 162.336.20		44,72	3			2007				1,100,51				20.076			132.23	40,379,628	231,484,055
. 4	301 000	302 007	325 2000	222	2 % 8 %	55	20.52	25.25	352 0100	352 100	25.55	35.00	356		88 88 88 88 88 88	22.54	367 6000	Ĭ		374 3000	35	1	1/2 2X	22	•		382 000		20 20 20 20		201 EST	200	5000	8			27.00		256 9500 ones 197 0000		000 96K	Š	Softer 200 BGC		77	2 4	900 606	
- 6	bilangible Plant Ogentzeben	Francisco & Consents	Natural Cas Production Producting Lessaholds Rights of Way Distriction Cas Well English	field thes Influtery thes	Flad Nose Stat Equip Purification Equip	Storage Plant	Rights of Way Concression Stat Eauto	Mess & Reg Equip Other Structures	Wed Construction Wed Equip	Lesseholds Storege Rudyte	Field (tree	Compression Stat Equip	Purthcation Equip	Transmission Plant	Flights of Way	Biruchana Aimprov.	Make A Ban Early		Debthaden Plant	Land Other	oforements	Southe & Ingrovements O	Land Rights	Mens & Rag. Sta Equip. Gen	Moss & Rog Sta Equip 18 Services	Meters V&P Gardes	Meters Installations Reculator Secures	. !	Ind. Meas & seg. Sta Equip.	Genteral Plant	Land Shirtness I bear	Invovaments		Office furnities & equipment	Office Medidine	Traffers	Took Was Equipment	Beckhoes	Communications equip - pitc	Communications equip - ma	Mac. equip	Office targote property - CPU	Offer langthe property PC I	Other tangette property appl	Server Itadean Server Software	Network Cost Statup Cost	Cushton Des	

- 12. Refer to Schedule LKM-7 of Mr. Morgan's Direct Testimony.
 - a. Provide the calculations referenced in Note No. 1 on this schedule. Include citations to the specific data responses used in these calculations.
 - b. Does Mr. Morgan agree with Western's contention that the PSC Assessment should be included as part of the prepayments? Explain the response.

Response

- a. See the attached workpaper.
- b. Yes. According to the response to AG Initial Data Request NO. 234, the KPSC assessment fee is sent by July 1st and should be paid by July 31st. The balance in the PSC assessments account supports that pattern of assessments. I believe that the PSC assessment is a legitimate expense for a natural gas utility in the state of Kentucky.

/2781/lkm/datareq/kpsc_response.wpd



Calcutation of Prepayments For the Test Year Ending December 31, 2000

Description	9				l : 1									
Division 09	196. 99	Jan. 00	Feb. 00	Mar. 00	<u>Apr. 00</u>	May 00	Jun. 00	. Jul. 00	00 010	30			-	3-Month
Workers Comp	1/1	10 250	•						On How	Sep. 00	8	Nov. 00	Dec. 00	Average
Property Ins	1/ 26.584	24 169	25.5	•	•	•	•	•	•	,				2
Auto Liability	/	1000 9	79/17	19,936	16,920	14,504	12.088	0.673	7 25 6	0	•	•	0	1 484
Liability ins	1/ 82 500	(000)	0 1	0	0	(000'9)	•	1000	007'1	4,840	2,424	29,000	28.584	16 504
Amer Ins Co	17 224	000'62	000'/0	000'09	52,500	45,000	37 500	(000'0)	(601.03)	0	0	•		100 17
AEGIS Off & Dir Liab.	•	999'99	60,002	53,336	46,670	40.004	33 336	000'00	22,500	15,000	7,500	9,000	R2 500	(100,1)
PSC Assessment	•	91,668	82,502	73,336	64,170	55.004	45.030	7/0'07	20,006	13,340	6,674	80.000	73 334	40,130
	919'08	69,892	55,913	41,934	27,955	13.976	155,833	30,572	27,506	18,340	9,174	100,834	91668	40,04
Division 09 Sublotal	974 069	0.000					200	141,666	127,499	113,332	99,165	84,998	70.831	00,100
	200'1	240,040	699' /97	248,542	208,215	162,488	284 597	238 783	000					
Division 02								707'057	189'981	164,852	124,937	303,832	344 917	262 479
Norkers Comp	2	or o	•											4,202
Property Ins		650	•	•	•	•	•	•						
Liability ins		o (•	0	0	2.370	•	•	•	•	•	0	•	,
SEBP Ins	0	•	0	0	0		•	•	•	•	٥	•	•	3
Postane	305,476	307,383	246,873	186,363	393 486	50000	2 5 6 5 5	•	0	0	•	•	•	182
opeado.	(6,701)	(15,805)	(11,989)	8 011	13011	7 8 9 9 9	449,6/5	449,675	390,373	643,381	485 287	426.000	0	0
	67,000	45,000	(45,000)	26.649	20,00	22,000	8,038	9,794	3,863	3.863	3 863	996'674	366,684	393,817
MAIN DOX	(73)	(73)	(23)	(22)	\$00°77	18,698	64,855	(7,500)	6.870	(15,500)	2,003	2,603	3,863	3,506
business Reply	1/ 2,466	3.404	2 244	6.5	(E)	(73)	(73)	(73)	(73)	(23)	5/0'21	21,894	21,894	18,024
Postage Due	53	5.2	5,5	3,241	3,241	3,375	3,328	3.305	3.263	626	(3)	(73)	(23)	(73)
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CIS Project	375,000	**	Ŧ	\$	ŧ	\$	44	} ₹	2	345	345	345	345	229
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Southern Gas Assoc	970'0	11,924	65,385	69,846	52,307	45.768	30,220	000,001	000'97	000,09	25,000	0	275 000	148 077
American Gas Assoc		14,663	13,330	11,997	10.664	9331	27,50	32,690	26,151	19,612	13,073	6.634	•	
	•	21,762	21,762	21,762	21 762	25.55	066'	6,665	6,332	3,899	2,666	1333	•	110,55
\$BYO!	0	•	•			700'77	11,249	1,102	(10.147)	4 853	14 952	200	>	9,768
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Western Kentucky Portion	107 97			2	2	%/co.ol	16.657%	16.657%	16.657%	16.657%	16.657%	16 657%	687,873	632,372
	101-01-	120.278	89,864	69,227	118,110	133.067	120 208	200,00					2000	
Total Prepaids - WKG							000	060,101	64,849	103,285	94,959	83,309	114.579	105.374

357,807

<u>Notes;</u> 1/ Response to AG 1-235 2/ Response to AG 2-19 (a,b. &. c.) 14/14/1998 St.od PR C.\FROJECTS\3783\5A4E.Wp3

13. The Direct Testimony of Richard A. Galligan and Steven L. Estomin both include criticisms of Western's proposed cost-of-service study. Mr. Galligan performs a separate cost-of-service study that, if followed, would result in allocating Western's proposed increase differently than Western has proposed. However, Mr. Galligan does not recommend that his study be followed; but that all customer classes receive a proportional share of the revenue increase. Given that ultimate recommendation, explain in detail the reasons for Mr. Galligan performing the cost-of-service study summarized in his testimony.

Response

As explained on page 3 of Mr. Galligan's testimony, the Company's cost of service study cannot be relied upon as an accurate indication of class cost responsibilities. As explained on page 19 of Mr. Galligan's testimony, the Company's revenue increase proposal is not consistent with a cost of service study which properly allocates costs. It was necessary for Mr. Galligan to perform a cost of service study to determine a proper allocation of costs.

Prepared by: Jerome D. Mierzwa

Responsible Witness: Richard A. Galligan

- 14. Mr. Galligan recommends the Commission reject Western's proposed Margin Loss Recovery Rider and its proposed Premises Charge. However, Mr. Galligan's testimony makes no mention of Western's proposed Weather Normalization Adjustment ("WNA") mechanism.
 - a. Explain whether Mr. Galligan conducted any analysis of Western's proposed WNA.
 - b. Provide a detailed description of Mr. Galligan's analysis of the proposed WNA.
 - c. Given the absence of any criticism of the proposed WNA in his testimony, it appears that Mr. Galligan accepts Western's proposal. Explain how Mr. Galligan's analysis led him to accept, or not oppose, Western's WNA.

Response

- a. Yes.
- b. Mr. Galligan, with the assistance of other Exeter staff, reviewed the proposed operation of the WNA, primarily through conducting discovery.
- c. Mr. Galligan has some concerns with procedures for adjusting all customers' bills, regardless of the sensitivity of a given customer's use to fluctuations in temperature as well as with the procedure for calculating the overall weather adjustment factor. Nevertheless, Mr. Galligan decided that the overall WNA was not unreasonable and decided not to oppose it.

2781/rag/datareq/ag_set-i.wpd

Prepared by: Thomas S. Catlin

Responsible Witness: Richard A. Galligan

Responses by Carl G. K. Weaver to Request for Information by Public Service Commission

- 15. Refer to pages 32 and 33 of the Direct Testimony of Dr. Carl G. K. Weaver.
 - a. Did Dr. Weaver examine or evaluate the reasonableness of the capital structure proposed by Western for the forecasted period? If yes, what were the results of that examination? If no, explain why such an examination was not performed.

Answer:

Yes, I did examine the reasonableness of Atmos capital structure. Please refer to Schedule 7 of my exhibit to see the results of that examination.

On Schedule 7, I show the capital structures of the four companies that I selected for obtaining data for this analysis. The four companies have a total of 54.9% leverage components in their capital structure. (Sum of short-term debt, long-term debt, and preferred stock.) The actual capital structure for Atmos has 58.5% leverage components, or 3.6% more. Western's Witness John Reddy, in his direct testimony beginning at line 8 on page 4 and continuing through line 12 of page 5 describes reasons why Atmos has a higher amount of leverage.

Atmos forecasted capital structure is also shown on Schedule 7. This structure has 5.1% less leverage than the four companies. Mr. Reddy's explanation of the transactions and events that will cause the reduction is leverage appear reasonable.

Atmos has a consolidated statement of stockholders equity in the 1998 Stockholders Annual Report on page 26. This shows that paid-in-capital and retained earnings increased by \$23.4 million between September 30, 1997 and September 30, 1998. During this same period, paid-in-capital increased by \$20.4 million. The retained earnings increase was from the amount of net income that was retained after dividends were paid. The additional paid-in-capital was derived from the various stock plans.

Atmos' forecast indicates that equity is expected to increase in the base year by \$28.2 million and by \$45.9 million from December 31, 1999 to December 31, 2000. Given the changes that occurred between 1997 and 1998, I do not find the forecast assumptions unreasonable.

Responses by Carl G. K. Weaver to Request for Information by Public Service Commission

- 16. Concerning the development of a forecasted capital structure for Atmos and Western, for each of the assumptions listed below, indicate if Dr. Weaver believes the assumption is reasonable for Atmos.
 - a. A return to normal long-term weather patterns for the other Atmos utility divisions beginning in FY 2000.

Answer:

Yes.

b. The issuance of \$26 million of new equity in November 1999.

Answer:

Yes, it is a reasonable assumption. It is shown in FR 10 (9)(h) 11 going from sheet 1 of 3 to sheet 2 of 3.

c. Raising \$20 million of new equity annually through stock plans.

Answer:

Yes, see response to question 15.

d. No significant acquisitions.

Answer:

Yes, FR 10(9)(h)3, the forecasted cash flow statement for Western, shows the total cash flow from investments (capital expenditures) averaging \$18.7 million in 1998 and 1999 and falling to \$11.8 million in the calendar year 2000. In the 1998 Stockholders Annual Report, on pages 52 and 53, the company indicates that internally generated funds will cover its capital expenditure need, which is budgeted to be \$86.8 million, in 1999. This budgeted amount is a reduction from the \$135 million shown on the cash flow statement in 1998 and this also indicates a reduction in acquisitions.

e. Cash flow from depreciation will fund ongoing capital spending requirements.

Answer:

Yes. Atmos cash flow statement, shown on page 27 of the 1998 Stockholders Annual Report and summarized in Schedule 12 of my exhibit shows that cash flow from operating activities covered cash outflow for investing activities .67 times in 1997 and 1998. The reductions discussed in question d above should provide sufficient funds so that cash flow from operating activities covers cash flow from investing activities.

Responses by Carl G. K. Weaver to Request for Information by Public Service Commission

17. Refer to the Dr. Weaver's Direct Testimony. Identify any of Dr. Weaver's comparable companies that use WNA mechanisms, Premises Charges, or Margin Loss Recovery Riders such as those proposed by Western.

Answer:

Energen's subsidiary, the Alabama Gas Corporation, has a Rate Stabilization and Equalization Plan which maintains rates for this gas subsidiary within a range of its authorized return. (Value Line, June 25, 1999)

Laclede Gas has a Price Stabilization Program which offers price protection for natural gas to customers above a redetermined level and for Laclede to share gains that result. It also has a gas supply incentive plan which benefit shareholders and customers outside the company's traditional sales areas. (Value Line, September 24, 1999)

New Jersey Resources has a weather normalization clause. (Value Line, March 26, 1999)

Piedmont has a weather normalization clause. According to Value Line, it "works well when the average temperature is within 8% of the norm. Through the end of the third quarter, Piedmont's number of heating degree days was 16% below average." (Value Line, September 24, 1999)

Responses by Carl G. K. Weaver to Request for Information by Public Service Commission

18. Explain whether Dr. Weaver's analysis of Western's cost of equity reflects Western's proposed WNA mechanism; its proposed Premises Charge; or its proposed Margin Loss Recovery Rider. If it does not, explain how the approval of each of these mechanisms would impact Dr. Weaver's recommended return on equity range. Quantify the effect of including each mechanism in the analysis, and include all supporting calculations.

Answer:

The cost of equity recommendation, as stated on page 32 at line 4, reflects WKGC's use of a forecasted test year. On lines 9 and 10, it is stated that anticipated expenses have been incorporated into the determination of the test-year. Anticipated revenues were also incorporated into the test year.

It is important to note that, as is stated in Appendix II on page 4, line 1, "Risk, as it applies to the cost of equity, should be considered as total risk rather than the risk that would result from the occurrence of any single factor." The 9.75% to 10.75% cost of equity range that is recommended is below two of the four measures obtained using the selected companies' data.

Responses by Carl G. K. Weaver to Request for Information by Public Service Commission

19. If already provided, provide copies of all source documents used in calculating Western's cost of equity.

Answer: attached

MOS ENERGY CORP. NYSE-ATO RECENT PRICE P/E 16.9 (Trailing: 18.3) RELATIVE Median: 15.0 P/E RATIO 4.3% Target Price Range 2002 | 2003 | 2004 21.2 15.2 20.3 15.9 31.0 20.9 32.3 24.8 2 Raised 6/25/99 LEGENDS

1.70 x Dividends p sh
divided by Interest Ra
.... Relative Price Strengt
3-for-2 split 5/94
Options: No
Shaded area Indicates rece ECHNICAL 4 Lowered 64/99 BETA .55 (1.00 = Market) 40 2002-04 PROJECTIONS 32 24 20 50 (+90%) 21% 35 (+35%) 11% I nintilia francia <u>, (14)., (14,144)</u> , 11₁₁ Insider Decisions 12 4 11111111 to Buy Options to Sell В % TOT. RETURN 5/99 Institutional Decisions THES 201996 301996 40199 Percent 6.0 shares 4.0 traded 2.0 to Buy to Self Hista(000) 5.6 18.7 70.0 9724 10049 10602 124.1 Atmos Energy's history dates back to 1906 and the Texas Panhandle. Over the OVALUE LINE PUB., INC. | 02-04 1992 1993 1994 2000 1989 1990 1991 1995 | 1996 | 1997 | 1998 | 1999 33.04 32.46 32.67 38.46 31.94 28.08 30.19 30.59 23.55 29.20 Revenues per sh A 39.40 years, through various mergers, it became 2 48 2 68 2.38 263 280 3.15 2.30 2.19 2 55 285 3 38 4 00 "Cash Flow" per sh 5 65 part of Pioneer Corporation, and, in 1981, .89 .98 .80 .97 1.19 .97 1.22 1.51 1.34 1.84 1.35 2.00 Earnings per sh B 3.00 Pioneer named its gas distribution division Energas. In 1983, Pioneer organized .77 .80 .83 .86 .88 .96 1.01 1.06 1.10 1.15 Div'ds Deci'd per sh C= 1.30 2.37 2.67 4.05 4.84 2.77 2.97 318 3.29 4.13 4.44 2.75 Cap'l Spending per sh 2.30 3.A0 Energas as a separate subsidiary and dis-8.50 10.75 11.04 12.21 R 71 8.88 9.17 9.64 9.78 10.20 12.75 13.80 Book Value per sh 18.50 tributed the outstanding shares of Energas 9.14 10.17 14.38 29.64 30.40 31.00 31.50 Common She Outet'g D 33.00 9.15 10.48 15.30 15.52 16.02 to Pioneer shareholders. Energas changed 11.9 11.7 14.4 14.2 14.7 19.2 15.0 15.1 17.9 15.4 Avg Ann'i P/E Ratio 14.0 Bold flowres are its name to Atmos in 1988. Atmos acquired Relative P/E Ratio .90 .87 .92 .86 .87 1.26 1.00 .95 1.03 .81 .95 Trans Louisiana Gas in 1986, Western Kenest 7.1% 6.7% 6.9% 6.0% 4.9% 4.7% 5.0% 4.2% 4 2% 3.7% Avg Ann'i Div'd Yield 15% tucky Gas Utility in 1987, Greeley Gas in 3424 352 0 483.7 336.1 340.1 459.4 499.8 435.8 906.8 848.2 730 Revenues (\$mill) A 1300 1993, and United Cities Gas in 1997. Net Profit (\$mill) 8.1 9.0 7.9 10.0 17.0 14.7 18.8 23.9 39.2 55.3 40.0 65.0 100 CAPITAL STRUCTURE as of 3/31/99 37.5% 31.4% 32.2% 27.5% 32.7% 37.7% 35.5% 33.8% 36.5% 36.5% 36.5% Income Tax Rate 36.5% 35.7% Total Debt \$517.7 mill. Due in 5 Yrs \$195.0 mill. LT Debt \$386.6 mill. LT Interest \$25.0 mill. Net Profit Margin 2.4% 2.5% 24% 2.9% 3.7% 2.9% 4.3% 5.0% 4.3% 6.5% 5.8% 6.9% 7.6% 41.5% 48.0% 54.2% 51.7% 52.3% 49.7% 43.3% 45.3% 48.1% 51.8% 53.0% 51.0% Long-Term Debt Ratio 53.0% (LT interest earned: 4.1x; total interest 48.3% 50.3% 48.2% 45.8% 47.7% 56.7% 52.0% 54.7% 58.5% 51.9% 47.0% 49.0% Common Equity Ratio 47.0% coverage: 3.5x) 169.7 165.2 189.5 190,8 287.9 289.6 294.6 630.2 769.7 845 885 Total Capital (\$mill) 1300 Leases, Uncapitalized Annual rentals \$9.6 mill. Net Plant (Smill) 363.3 413.6 849.1 950 1000 1200 194.8 194.9 205.7 2194 299.3 327.4 917.9 Pfd Stock None 10.6% 7.3% 8.1% 6.6% 7.9% 9.2% 7.2% 8.9% 8.3% 9.0% 6.5% 9.0% Return on Total Cap? 9.0% 12.3% 11.9% 13.9% 12.0% 14.9% 10.5% 14.5% Return on Shr. Equity 16.5% 10.4% 11.2% 8.8% 10.4% 9.8% Common Stock 30,868,815 shs. (51% of Cap1) 10.4% 10.4% 12.3% 9.8% 11.9% 13.9% 12.0% 14.9% 10.5% 14.5% Return on Corn Equity 16.5% 11.2% 8.8% s of 4/30/99 2.9% 5.1% 3.9% 6.3% 2.0% 6.0% Retained to Corn Eq. 20% MARKET CAP: \$800 million (Small Cap) 1.6% 2.4% 1.6% 5.6% 1.3% 57% All Div'ds to Net Prof : 84% 79% 100% 85% 54% 86% 76% 64% 67% 58% 81% ATK CURRENT POSITION 1997 1998 3/21/99 (\$MILL) Cash Assets dential; 23%, commercial; 31%, industrial and other. '98 deprecia-BUSINESS: Atmos Energy Corporation is engaged primarily in the distribution and sale of natural gas through five regulated natural tion rate 3.3%. Has 2,193 employees, 36,949 common stock-Other 1027 142.6 143.7 107.4 gas utility divisions: Energas Co. in West Texas (300,000 customholders. Officers and directors own approx. 1.2% of common stock **Current Assets** 157.2 Accts Payable Debt Due 62.6 182.5 68.1 ers), Western Kentucky Gas Utility (176,000), Trans Louisiana Gas (12/98 Proxy). Chairman, C.E.O., & President: Robert Best. Inc.: 44.7 124.2 (81,000), Greeley Gas (115,000), and United Cities Gas (316,000). Texas, Address: P.O. Box 650205, Dallas, TX 75265. Telephone: Combined 1998 volume handled: 159 Bcf. Breakdown: 46%, resi-972-934-9227, Internet: www.atmosenergy.com. Current Liab. 266.6 3132 . 224.1 Atmos Energy Corp. is having a rough A major contributor in this segment was Fix. Chg. Cov. 272% 401% : 365% ANNUAL RATES Past 45%-owned Woodward Marketing, which provides natural gas services for local disyear, as earnings for the first six months, Past Est'd '96-'98 ended March 31st, slid 22% versus last year's tally. (Our figures exclude a 7¢ 5.0% 11.0% 11.5% 5 Yrs. -2.0% 4.0% 9.5% of change (per sh) -2.5% 3.5% 4.5% 4.0% (LDCs) tribution companies and Cash Flow charge in the second quarter of '99 from a lawsuit in Louisiana). The major detractor municipalities. ATO also benefited from Earnings Dividends weather normalized rates in Tennessee **Book Value** 8.5% to performance continued to be abnormal and Georgia (normalization means that customers pay more than their actual usage for gas when temperatures are Fiscal QUARTERLY REVENUES (\$ mil.) A. Year Ends Dec.31 Mar.31 Jun.30 Sep.30 Full Fisca Year weather, as temperatures were 16% warmer than usual and 13% warmer than Dec.31 Mar.31 Jun.30 Sep.30 last year's first six months. In light of the warmer than usual and vice versa). 1996 130.5 191.1 93.6 68.5 The company's future appears bright. We believe ATO's ability to successfully incompany's lower-than-expected results 1997 280.6 362.6 143.7 119.9 906.8 during the first half (where natural gas 1998 295.3 288.6 137.3 127.0 tegrate acquired firms is a key competitive consumption tends to be the highest), we 210.2 261.4 133.4 125

2000 315 175 150 920 EARNINGS PER SHARE A B Dec.31 Mar.31 Jun.30 Sep.30 d.25 1996 1997 .62 **d**10 d.32 1998 1.25 .04 **d13** 1.84 1999 .50 .1.01. .01 .d.17 1.35 2000 69 1.35 .06 d.10 2.00 QUARTERLY DIVIDENDS PAID Co. Full ender Mar.31 Jun.30 Sep.30 Dec.31 Year 1995 .23 .23 23 24 1996 24

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expect share net to decline over 25%, to \$1.35, in 1999. Assuming a return to more normal weather patterns in the coming heating season, the bottom line should rebound sharply in fiscal 2000.

Despite the company's lower first-half results, there were some bright spots. Its customer base in Colorado, mid-Tennessee, and Kansas (currently comprising over 300,000 people, in all) continued to expand during the period, reflecting heavy industrial activity in those areas. In addition, Atmos' non-utility operations posted respectable results, as they added 12% to net income for the first six months.

advantage and may result in steady earnings gains in the coming years. Moreover, we view its significant non-utility operations as a major plus. In 1998, they added about 20% to net income and we believe that further expansionary efforts could enable them to contribute between 25% to 30% annually going forward.

These shares are ranked to lag the market over the coming year. But they offer good total-return potential over the 3to 5-year period. Income-oriented investors should note the stock's attractive dividend yield, based on a growing payout.
Frederick L. Harris, III Jun

June 25, 1999

A) Fiscal year ends Sept. 30th.

B) Dated shra. Excludes nonrecurring losses.

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Company's Financial Strength Stock's Price Stability Price Growth Persistence **Earnings Predictability**

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ATMOS ENERGY CORP. NYSE-ATO Trailing 13.9 RELATIVE 0.89 23 RATIO PRICE 10 23.0 Target Price 2002 : 2003 TIMELINESS 5 Lowered 3/19/99 Range 2004 3 Lowered 9/27/96 LEGENDS

1.70 x Dividends p sh divided by Interest Rat Relative Price Strength 3-tor-2 spirit 5/94 Options: No Shaded area indicates received. SAFETY 80 TECHNICAL 3 Raised 2/20/98 60 50 BETA 55 (1.00 a Market) 40 2002-04 PROJECTIONS 32 Ann'l Tota Return 24% 15% 24 50 (+115%) 35 (+50%) <u> Մահաքանաագ</u> 16 Insider Decisions M J J A S O 1 0 0 0 0 0 0 0 0 0 0 0 1 0 0 0 0 0 N D 10 0000 to Buy Options to Sell ٨ -6 % TOT. RETURN 2/99 Institutional Decisions THES STOCK YL ARITH BIDEX 201939 301998 Percent shares traded -13.1 196 Million danies illimitates 9724 10049 10602 Htt's(000) Atmos Energy's history dates back to 1989 1990 1991 1992 1993 1999 2000 PVALUE LINE PUB, INC. 02-04 P1994 | 1995 | 1996 | 1997 | 1998 | 1906 and the Texas Panhandie. Over the 33.04 30.19 23.90 30.15 Revenues per sh A 39.40 years, through various mergers, it became 2.39 3.90 "Cash Flow" per sh 2.48 2.68 2.38 263 2.19 2.55 2.80 2.85 3.38 3.40 5.65 part of Pioneer Corporation, and, in 1981, 89 98 .80 .97 1.19 .97 1.22 1.51 1.34 1.84 1.60 2.00 Earnings per sh A 3.00 Pioneer named its gas distribution division Energas. In 1983, Pioneer organized .75 77 .80 83 86 RR 92 96 1.01 1.06 1.10 1.15 Div'ds Deci'd per sh 8m 1.30 329 4.05 4.84 2.70 Cap'l Spending per sh 2.37 2.97 318 2.67 4.13 4.44 2.75 3.80 Energas as a separate subsidiary and dis-14.00 Book Value per sh 8.50 8.71 9.17 9.64 9.78 10.20 10.75 12.21 18.50 8.88 11.04 12.90 tributed the outstanding shares of Energas 14.38 15.52 16.02 29.64 30.40 31.00 31.50 Common Sha Outst'g C 9 14 915 10 17 10.48 15.30 23.00 to Pioneer shareholders. Energas changed Avg Ann'l P/E Ratio 14.7 19.2 15.0 15.1 17.9 15.4 14.00 11.9 11.7 14.4 14.2 Bold figures are its name to Atmos in 1988. Atmos acquired Value Line .90 .87 92 .86 .87 1.26 1.00 .95 1.03 .81 Relative P/E Ratio .95 estic Trans Louisiana Gas in 1986, Western Ken-7.1% 6.9% 4.9% 4.7% 5.0% 4.2% 4.2% 3.7% Avg Ann'i Div'd Yield 21% 6.7% 6.0% tucky Gas Utility in 1987, Greeley Gas in 1993, and United Cities Gas in 1997. 342.4 352 0 336 1 340.1 459 4 499.8 435.8 483.7 8.608 848.2 Reseaues (Smill) A. 1300 740 250 8.1 9.0 7.9 10.0 17.0 14.7 18.8 23.9 39.2 55.3 50.0 65.0 Net Profit (\$mill) 100 CAPITAL STRUCTURE as of 12/31/98 27.5% 33.8% 36 5% 36.5% 31.4% 32.2% 32.7% 37.7% 35.5% 35.7% 37 5% 36.5% Income Tax Rate 36.5% Total Debt \$576.3 mill. Due in 5 Yrs \$195.0 mill. LT Debt \$390.4 mill. LT Interest \$25.0 mill. 2.4% 2.5% 2.4% 2.9% 3.7% 2.9% 4.3% 5.0% 4.3% 6.5% 6.7% 6.6% Net Profit Margin 7.6% 54.2% 48.0% 45.3% 41.5% 48.1% 51.8% 57.0% Long-Term Debt Ratio 51.7% 52.3% 49.7% 43.3% 55.0% 53.0% Incl. \$7.9 mill. capitalized leases. 54.7% 45.8% 48.3% 47.7% 50.3% 56.7% 52.0% 58.5% 51.9% 48.2% 45.0% 43.0% Common Equity Ratio 47.0% (LT interest earned: 4.1x; total interest (50% of Cap?) 169.7 165.2 189.5 190.8 244.6 287.9 289.6 294.6 630.2 769.7 900 1025 Total Capital (\$mlil) 1300 coverage: 3.5x) 14.55 327.4 363.3 4136 849.1 917.9 1000 Net Plant (Smill) 194.8 194.9 299.3 950 1175 205.7 219.4 Leases, Uncapitalized Annual rentals \$9.2 mill. 8.9% 7.3% 8.1% 6.6% 7.9% 9.2% 7.2% 10.6% 8.3% 9.0% 7.0% 8.0% Return on Total Cap? 20% Pld Stock None. 10.4% 10.4% 12.3% 9.8% 11.9% 13.9% 12.0% 14.9% 12.5% 14.5% Return on Shr. Equity 16.0% -11.2% 68% 11.9% 10.4% 11.2% 8.8% 10.4% 12.3% 9.8% 13.9% 120% 14.9% 125% 14.5% Return on Com Equity 16.0% Common Stock 30,653,887 shs. (50% of CapT) 1.3% - 29% 5.1% 3.9% 6.3% 6.0% Retained to Com Eq. 20% MARKET CAP: \$700 million (Small Cap) 1.6% 24% 1.6% 5.6% 4.0% 57% All Div'ds to Net Prof CURRENT POSITION 1997 84% .73% 100% 25% 54% 86% 76% 64% 67% . 58% 69% 43% 1998 12/31/98 (SMILL) Cash Assets BUSINESS: Atmos Energy Corporation is engaged primarily in the 6.0 137.7 dential; 23%, commercial; 31%, industrial and other. '98 depracia-4.7 102.7 distribution and sale of natural gas through five regulated natural tion rate 3.3%. Has 2,193 employees, 36,949 common stock-Other 186.4 gas utility divisions: Energas Co. in West Texas (300,000 customers), Western Kentucky Gas Utility (176,000), Trans Louisiana Gas. (81,009), Greeley Gas (115,000), and United Cities Gas (316,000). 143.7 107.4 holders. Officers and directors own approx. 1.2% of common stock-Current Assets 201.1 Acots Payable Debt Due Other (12/98 Proxy), Chairman, C.E.O., & President: Robert Best. Inc.: 62.6 182.5 44.7 124.2 80.8 185.9 Texas. Address: P.O. Box 650205, Dallas, TX 75265. Telephone: 68.1 313.2 55.2 224.1 49 7 Combined 1998 volume handled: 159 Bcf. Breakdown: 46%, resi-972-934-9227. Internet: www.atmosenergy.com. -316.4 Current Liab. Atmos Energy began: 1999 on a sour. Atmos is one of the more aggressively note. (Fiscal year ends September 30th.) managed natural gas utilities that Earnings for the first-quarter fell over 25%. Value Line tracks, as it has successfully 272% 350% Flx. Chg. Cov. 401% Past Est'd '98-'98 ANNUAL RATES Past Past Est'd 96-10 of change (per ett) 10 Yrs. 5 Yrs. 10 102-104 "Cash Flow" 914 4.5%
Earnings 914 4.5%
Dividends 10 4.0%
Book Value 11 4.5% 2.0% 5.0% 4.0% 11.0% 9.5% 11.5% compared to the same period in 1998; atcompleted four major acquisitions over the past 13 years. As part of its strategy for long-term growth, management pursues firms which can enhance ATO's economies tributable largely to average temperatures 4.0% that were 15% warmer than normal and 22% warmer than a year ago. Mother Nature took a huge bite out of the company's of scale. With the unbundling of services QUARTERLY REVENUES (\$ mill) ^ top::line, as revenues plummeted nearly in the natural gas industry, combined with Dec.31 Mar.31 Jun.30 Sep.39 an increasingly competitive environment, we believe that Atmos' skill in acquiring companies could help foster solid top- and 30% versus the year-ago tally. As it ap-130.5 191.1 93.6 68.5 pears that abnormal weather conditions 280.6 362.6 295.3 288.6 119.9 1997 143.7 906.8 persisted during the second quarter, we 137.3 8482 1998 127.0 es-bottom-line gains in the coming years.

(Our estimates and projections do not into clude the prospect of acquisitions, due to the various uncertainties associated with have slashed this year's share-net lestimate by \$0.35, to \$1.60. 740 210 21 - 250 :.145 134.8 1999 320 180 -13 160 200. 2000 290 But the company has managed to keep costs under control. As a result of Fisca Fisca Year EARNINGS PER SHARE A. Dec.31 Mar.31 Jun.30 ATO's highly successful integration of that strategy.)
United Cities Gas, along with the stream Though untimely for the year ahead, -1.15 1.51 · 10 d 25 1996 .62 1.14 4.10 432 1997 lining of other businesses, operation and this stock has decent total return maintenance expenses declined around potential over the 2002-2004 period, 24% last year. Though we believe further income-conscious investors should note 1.84 -68 - 125 1998104 d.13 1999 4.10 1.60 .69 1.35 .06 d.10: 2000 200 restructuring efforts will continue to bold that it offers a healthy dividend, which ster the company's results over the long has been increasing steadily over the term, they won't be sufficient to offset this spears. But interested parties should be QUARTERLY DIVIDENDS PAID Full Cal Var.31 Jun.30 Sep.30 Dec.31 Year endar 23 23 23 24 24 24 25 25 255 1995 24 year's unfavorable weather conditions. But saware that Atmos shares (like all utilities 1996 1.02 1.07 assuming normal temperatures in fiscal issues) are susceptible to interest-rate 1997 25 265 265 265 275 275 2000, we expect earnings to rebound changes. sharply it was to sometime of as white Friderick L. Harris, III 1998 March 26, 1999 10th of March, June, Sept., Dec. • Div. reinvestment plan avait 1316 discount).

(E) Armos completed its marger with United Stock's Price Stability and september 1216.

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(Citi al year ends Sept. 30th. Next earnings id div. meeting about Mary 10th. Goes ax BOOLI May 20th. Approximate offic pint, dates: D 5 intl. No. 15-7 booling in: All calls reserved for the Publisher B NOT RESPONSELE FOR ANY EPROPE of a may be ingreduced, dame or transmissed in any printed.

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CAPITAL STRUCTURE as of 3/31. Total Debt \$523.8 mil. : Due in 5 Y	/99.; 54 <u>.</u> 'ra \$200.0 mill.	308.6 11.2	324.9 13.3	525.6 5.14.2	332.0 15.8	357.5 € 18.2	377.1 21.8	321.2 :19.3	399.4 21.5	¥48.2	502.6 £ 36.3	490	530 65.0	Revenue Net Prof		STITE .	K:725
Total Debt \$523.8 mil. Dep in 5 7 LT Oebt \$371.8 mil. LT Interior (Total Interest coverage 2 De)	\$26.5 mil.	86%	82%	25%	24%	18.8%	22.7%	18.0%	19.0%	8.6%	8.8%	10.0%	15.0%	income?	AT PAGE	3818	20%
MIX TO MAKE THE PARTY		36%	40.4%	38.6%	40.8%	39.0%	41.5%	491%	50.8%	481%	53.1%	8.1% 52.0%	82.0%	Her Profit		de e	£1% 50.0%
Lesses, Uncapitalized Annual red	724 1347	56.1% 201.9	59.7% -205.2	60.6%	53.4%	62.0%. 228.2	58.5%	58.9% 305.5	49.1%	51.9%	46.9%	48.0%	48.0%		Equity for		50.0%
Pension Libotity Mone	966 BES	246.6	262-2 4-3%	2725	254.6 9.1%	273.3	257.2 2.5%	327L3	7:1%	84%	758.5	930 8.5%	1030	Not Plan	(Smill)	No.	19180
Ptd Stock None 등 최기 대 대한 Carrindon Stock 29,714,856 sha	Part Mart	97%	10.9%	125%;	120%	129%	124%:	1213	11.4%	9.8%	11.0%	10.0%	10.0%	Roturn o	Total Ci	The second	位
MARKET CAP: \$575 million (Sina		2.9%	3.73	13.6%	121%	5.2%	121%	1E1% 40%	11.6%	4.5%	11.0% 5.5%	10.0%	10.0% 3.0%		n Come Eq to Come		8.5%
CURRENT POSITION 1997-	1998 3/31/99	×70%	67%	.88%	.86%	80%	54%	.84%	.80%.	. 53%	50%	50%	49%		to Net P	<u> </u>	30%
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earnings estimates by \$0.05 and \$0.10; fiscal 2000. We have already adjusted but respectively. Clears and September 30th his carrings model accordingly.

The timing promergen's accelerated Thurgas distributer, meanwhile obgit gas and oil reserve acquisition efforts to be a steady performer. The utility appears to be fortisted as the Decemporary and allow the unit is performed allow the unit is mately \$135 builted for the assets of TO is maintain its farmings and cash low control (AL). Minatome, its largest reserve pure button the fix is pecifically designed to chase to date in this transaction Energen. Allow the division to post a consistent received roughly 200 billion bould best turn of equity between \$156 to 13.65%—equivalent of proved till and gas reserves a margen stock has risen sharply since Such efforts give us greater confidence in our March Tevlew, most likely as reserves been such as the company meeting our share net ax sulf of the healthier commodity markets pectations out to fiscal 2000. Too, should The dividend yield has come down some the pommodity spot market unexpectedly what however, as the price has sirged falter, the E&P business is afforded a good and the stock remains untimely degree of protection by various price Occar Lividal.

June 25, 1999 tas 14 CO was tweed to be a good and the stock remains untimely the form of the point of the protection of the part of the price of the protection of the price of

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11.83	11.99	12.51	1	13.09	15.98	19.39	19.75	20.21	20.37	20.64	21.84	21.82	22.33	28.80	11.23 29.33	12.45 31.50	13.55 33.00		ilue per si n Sha Ou		17. 34.
5.8	7.4	9.5		10.1	8.3	16.1	13.3	12.6	11.0	124	11.1	12.3	12.0	13.4	15.4		FRE 167		1 P/E Ref		H
.49	.69	.77		.68	.89	1.22	.99	.80	.67	.73	.73	.82	.75	.77	.81	Value	Line	1	P/E Retic	1	
9.1%	7.9%	7.2%		5.2%	5.6%	4.4%	5.1%	5.4%	6.0%	4.8%	4.9%	5.2%	5.0%	3.9%	3.3%	<u> </u>	 		Div'd Y		_28
			as of 125 Due to 5	31/96 Yrs \$247.	o mitt.	308.6 11.2	324.9 13.3	325.6 14.2	332.0 15.8	357.1 18.2	377.1 21.8	321.2 19.3	399.4 21.5	448.2	502.6 36.3	495 38.0	525 42.0	Revenue Net Prof	es (\$mill)	^	7
Debl	\$372.8	mil.	LT Intere	st \$26.5 n		8.6%	8.9%	25%	2.4%	15.8%	22.7%	16.0%	19.0%	9.6%	9.6%	10.0%	15.0%	Income			20.0
OUR III	ieresi C	overage:	1.800)	•		3.6%	4.1%	4.4%	4.8%	5.1%	5.8%	6.0%	5.4%	6.5%	7.2%	7.7%	8.0%	Net Prof			8.0
	Ilmean	Halisad A	hamini mi	ntals \$3.9		42.7% 56.1%	40.4% 58.7%	38.6% 60.6%	40.8% 58.4%	38.0% 62.0%	41.5%	43.1%	50.9%	48.1%	53.1% 46.9%	52.5% 47.5%	52.5%		rm Debt i		51.5
			7 II IVA 101		· · · · · · · · · · · · · · · · · · ·	201.9	205.2	201.5	222.3	226.2	285.3	305.5	384.0	580.7	702.0	820	940		n Equity (pital (\$m)		48.5
ensio	i Liabili	ty None	•			248.6	262.2	273.5	254.6	273.1	287.2	327.3	444.9	667.0	756.3	930	1030	Net Plan		" .	11
	ck None					7.2%	8.3%	8.8%	9.1%	10.1%	9.5%	8.3%	7.1%	6.4%	6.8%	6.5%	6.0%		on Total C		7.0
ommo s of 2/		29,569,	925 aha.			9.7% 9.8%	10.9%	11.5%	12.0%	12.9%	13.1%	11.1%	11.4%	9.6%	11.0%	9.5% 9.5%	9.5% 9.5%		on Shr. Ec on Com E		10.5
						2.9%	3.7%	3.8%	4.2%	5.2%	6.0%	4.0%	4.6%	4.5%	5.5%	4.5%	4.5%		to Com		6.5
	NT POS		illon (Sm 1997		2/31/98	70%	67%	68%	86%	60%	54%	64%	60%	53%	50%	52%	52%		is to Net i		35
ccts F ebt D ther	ssets Assets ayable		105.4 136.8 242.2 49.2 203.9 77.7	103.2 115.3 218.5 33.5 160.2 90.5	7.3 159.0 166.3 48.9 195.0 119.0 380.9	pai sut 465,00 Sirming 65.4%; 10.4%	osidiany, 0 custom tham an comme 1998 de	the Alab nens in d Montg rcial and aliveries:	orporation ama Gar central a omery. 1 1 industri 115.3 M	Corpora and north 1998 utili el, 24.24 Mct. Ene	ation, self nern Afal ty reveni %; trans argy Reso	is to mo parma, in ues: resi port and purces C	re than cluding dential, other, orpora-	of natu conven Preside Stoth A 2780. i	ral gas. tional, 54 ant & C.E wenue N nternet a	y, engag 1998 gas 2.4 MMc O.: Wm. lorth, Bin ddr.: http:	reserver f. Has al Michael mingham //www.er	s: coalbe bout 1,42 Warren, , AL 352 hergen.co	d methar 0 employ Jr. Inc.; 203-2784. Im.	ne, 222.5 nees. Ch AL Add Tel.: 20	5 MM Birms r.: 21 05-32
	g. Cov.				188%	ears	rings Lings	for 1	ng ôu Energ	en C	01.00. 91-19	atior	are- 1 bv	rueis erati	ODS.	redits This v	relat vill li	ea to : kelv l	certai:	n E&! intere	ं श
	L RATE			st Est's		a di	me, t	io \$1.	. 25. ((ear e	aba:	Septer	nber	80m	exte	nt, ho	weve:	r, by	highe	r ass	ocis
leveni		10 Yr	0%	.5%	02-04 2.0%				istme:							ciation			ı, am	ortize	ıtio
Cash amin	38				9.0% 9.0%				in th							pmen capi			ng w	ill pr	oĎ:
ivider look V	ids .	5.	0% 4	.0%	3.5% 0.0%	thou	gh s	ome	protec	tion `	is af	forded	l by	bly	nece	esita	te a	dditio	mal	exte	rna
lacel	QUAR	TERLY RE	VENUES A	A/Bm2		hedg			y in							Alo					
Year	Dec.31	Mar. 3	Jun.30	Sep.30	Full Flecal Year	and			by la Weak							ffer ro y, sph					
996	78.8	171.0	87.1	62.5	399.4	have	work	ced to	offset	the	benefi	ts of l	high-	and	next.	We h	ave a	djuste	d our	mode	l a
997 998	97.0 125.8	182.9 198.0	90.9 100.7	77.4	448.2 502.6				lume						ingly.			ري ا		2074	دوب
999	114.0	190	105	: 86.0	495				tinue serv							y, me ings					
000	120	_205	110	90.0	525						compe				tor's						

tegy. Last quarter, the company spent \$130 million for its purchase of TOTAL Minatome, its largest to date. The company received approximately 200 billion cubic feet equivalent of proved oil and gas reserves. Such efforts, we believe, will substantially aid the drive towards higher share net in fiscal 2000, especially given our outlook for a recovery in oil and gas prices. Indeed, Energen has allocated a major portion of its capital spending budg-

tributor's Rate Stabilization and Equalization tion (RSE) mechanism should continue 25 provide a dependable cash stream. The RSE is designed to allow the utility to maintain a return on equity between 13.15% to 13.65%.

13.15% to 13.65%.

This stock has good risk-adjusted total-return prospects, with dividends out to 2002-2004. Conservative investors should take notice of the equity's Safety rank of 2 (Above Average). The E&P busic et to further reserve acquisitions and de ness will likely help share net growth over velopment. Moreover, the bottom line is the 3- to 5-year horizon.

18 6

.15.

EARNINGS PER SHARE A B

QUARTERLY DIVIDENDS PAID 9= Mar.31 Jun.30 Sep.30 Dec.31

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430

. .145 .15 .15 -155 .155 F1.16

1.30

Dec.31 Mar.31 Jun.30

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n 1.35 1.40

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1997

1999

2000

Cal-endar

1996 1997

Company's Financial Strength Stock's Price Stability Price Growth Persistance Earnings Predictability

1993 18.

Fiscal year ends September 30th.

Firmary egs thru. 196, then diluted. Exct.,

Apr. 25. Goes as about May 15. Approx. divide the firmary end for the firmary

NEW JERSI	YR	ES. N	IYSE+	UR .		ECENT RICE	:39	PÆ RATIO	15.4	(Trailing	15.8) R 14.0) P	ELATIVE E PATIO	0.91	DIA.D	4.4		/ALUI LINE	4	78
MELINESS 4 LOURS		High:	16.8	1 21.5 27.1	20.9 47.1	21.1 27.0		5.29.5 . 24.0	- 19.8	30.5 21.5	29.9 26.6	28.1 28.1	40.3 31.5	- 40.1 33.6	55°h W5	35.		Price 2003	200
CHNCAL 3 Lowered		LEGE	18 x Divid	ends p sh		<u> </u>						177.77	7 - 6-800	*0.4.			-		
TA .60 (1.00 = Market)	43000	2-tor-1 sp	atativa Pric	steresî. Rati se Strength										- Calelei		-	ALN .	20 X	+ 5
2002-04 PROJECTI		l Options: i	No · · · · ·	alles reces	don I			=:-				.,,,,,,,,	11247,12	H+ -	44.	7.23	1-107	37.0	1 8
Price Gain	nn'i Total Return		Į.				1111	****	1	10.17 11	muun	- السال				est a	100	25°	+ 2
gh 50 (+30%) w 40 (+5%)	10% 5%	1	100	1-1-1		Blatte	1131							-			- 120°	=	† ²
sider Decisions				1		š						7 1				<u>:</u>		:n-	↓.
. A S O N D J	FMA				73.6	2				•••••	· · · · .			-		<u> </u>		-	+ i
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lei 000000 stitutional Decisio		·				Ž	١.				١.	١.				% TO	T. RETUR		
201900 301996	401996	Percent	3.0 -		4									Ĭ]	STOCK	MOEX MOEX	L
Buy 40 44 Sal 21 15	37 28	shares traded			1173		h. iii	hiilin.lii		1 11.1						1 yr. 3 yr.	9.9 59.1	5.6 67.3	E .
necon 6202 6358 983 1984 1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996		1998	1999	2000	5.yr.	106.0	124.1	F2:
11.48 41.33 40.15	35.12	30.05	27.03	25.02	24.02	23.98	25.32	27.04	28.82	25.55	30.33	1997 38.96	39.88	- 84.60	46.05		E LINE PUI		53.
220 2.96 2.90	2.34	270	2.63	: 2.46	2.31	2.36	293	3.20	3.46	3.20	3.33	3.68	33.00	4.20	4.35	1	gom, bet a se her au		5.
1.10 1.59 1.35	.69	1.27	1.59	1.45	.97	.83	1.64	1.72	1.89	1.93	2.06	2.22	2.33	2.50	2.70		s per sh		3.
.89 .97 1.06	1.13	1.20	1.28	1.36	1.44	1.50	1.52	1.52	1.52	1.52	1.55	1.60	1.64	1.68	1.72		ed'd per		7.
4.55 6.03 5.86 8.52 9.26 8.78	8.93 8.61	7.84 10.73	7.84 12.40	6.56	6.55 13.27	- 4.36	2.99	3.46	3.15	2.66	2.67	2.58	2.41	2.70	2.75		ending p	1	-3.
6.75 6.89 7.06	7.21	8.96	10.93	13.64	13.52	12.85	14.16	14.72	14.46	14.55	15.15	15.57 17.88	16.33	17.40	18.65 18.25		lue per st n Sha Out		23.4
7.5 7.2 9.8	20.4	- 14.7	11.6	13.0	24.0	22.3	12.4	15.1	13.0	11.7	13.6	13.5	15.3	Bold fig			1 P/E Rat		13
.63 .67 .80	. 1.38	.98	.96	98	1.78	1.42	.75	.89	.85	.78	.85	.78	.81	Value		Relative	P/E Ratio	.	
0.7% 8.5% 8.0%	8.0%.	6.4%	6.9%	7.2%	6.2%	8.1%	7.5%	.5.8%	6.2%	6.7%	5.6%	5.3%	4.6%	۳,		Avg Ann	1 DWd Y	eld	43
APITAL STRUCTURE	us of 3/31	/99		329.9	324.8	334.9	412.3	451.7	498.7	454.6	548.5	696.5	710.3	805	840	1	es (\$mill)	^	10
tal Debt \$375.5 mil.				31.3%	13.9	124	25.9	29.3%	33.9	31.0%	38.7	33.3%	43.3 30.4%	33.0%	49.0 33.0%	Net Prof			31.0
Debt \$319.4 milt. 1 cl. \$.2 milt, capitalized i		d \$16.8 m		5,3%	4.3%	3.7%	8.3%	8.7%	8.8%	7.8%	7.1%	6.0%	×6.1%	5.8%	5.8%		t Margin		6.5
T interest earned: 4.7x;	6.5		73.3	51.9%	54.2%	55.3%	48.9%	53.5%	54.3%	55.7%	50.7%	49.3%	51.2%	54.0%	51.0%	, -	m Debt R		50.5
tal interest coverage: 4. ansion Liability None	1x)			44.7%	42.7%	37.8%	44.8%	42.8%	42.0%	41.0%	45.8%	47.1%	45.6%	46.0%	47.0%		Equity R		49.5
	100 600 1	73. * 3	130	402.0 483.1	420.4 533.3	475.0 567.0	515.2 582.2	580.9 632.6	595.8 640.4	532.2 596.1	598.2 655.2	590.6 659.4	680.0	680 705	725 730	Net Plan	pitel (\$mil • /tmill	30.32	
d Stock \$.6 mill, D million, 7.72% issue	byid bir		- s	61%	5.8%	5.3%	7.4%	7.3%	7.5%	7.6%	8.1%	8.6%	81%	8.5%	8.0%		n Total Ci	101	2.5
ommon Stock 17,915,		1030.	:2:	8.0%	:7.2%	58%	9.8%	11.3%	12.5%	12.7%	13.1%	13.9%	13.9%	15.0%	14.5%	Return o	n Shr. Eq	uty 🦪	145
tstanding at 5/6/99	y je Ion (C mo		F	9.1%	12%	8.3%	10.2%	11.5%	12.9%	13.1%	13.5%	14.3%	14.4%	14.5%	14.5%		n Com Ec		. 14.5
ARKET CAP: \$700 mill JRRENT POSITION	1997		9/31/99	.9% 91%	- NMF - NMF	NMF NMF	93%	1.6% 87%	.2.6% -81%	2.8%	3.4%	73%	4.4% 71%	5.0%	5.0% 63%	7	i to Com E s to Net P	· · · · · · · · · · · · · · · · · · ·	- 6.5 - 56
(\$MILL) ash Assets	5.5	2.5	11.8		ESS: No								L	للنا			energy s		
her <u>1</u>	34.9	159.0	186.9		v Jersey												1%. Est		
irrent Assets	40.4	161.5 ,	198.7		at 9/30/														
cts Payable	28.6	29.7	22.0		s. Fiscal Industria														
her		75.4	56.1 86.4). New J														
		167.8	184.5	Fisc	al. 19	99: is	shar	ing :	up as	ano	ther	tory.	These	volu	mes a	re up	about	60%	thi
x Chg. Cov. S VNUAL RATES Past		338% st Est'd	348% '96.'98	stro	ng ye	ar fo	r Nev	v Jer	sey R	esou	ces.	year.	and 1	now a	ccoun	t for	the n	ajori	ty c
change (per sh) 10 Yrs	5 Yr	L 10'1	02-104	ine	main New	Jerse	e 01 e nv Na	arnıng tural	Gas :	wun:18 subsid	i tne. liarv	ity is	reon	s thro	ugnp	ut. 110 e 85%	wever	, the	uu arei
evenues 1.5 Sash Flow 3.5		2% 6	1.5% 1.5%∷ :		ating														
umings 6.5 vidends 3.0	% 9.4	5% 0%	7.5% 1.0% 7.0%	10%	above	e the	year-	ago:le	evel . c	luring	the	syste	m.cus	rtomei	s. N.	/R is	also w	orkii	ng t
ook Value 4.0	% 3 2.	5%	7.0%		nporte														
GUARTERLY REV	ENJES (\$	mEL) A	Full Flecal Year	The	ember .: util	oom ∷ity'a	Bucc	تمانادا. اد 889	is d	riven	.bv	ny.h	155555 BS 201	ten o	ut of	the n	eal ea	tate	mar
nds Dec.31 Mar.31			Year	rapi	d cus	rtome	r gro	wth.	NJN	} serv	'es::a:	agem	ent i	busine	88 8	nd lie	a Linei	ead:	COL
996 159.7 - 233.9 997 188.6 - 285.4	94.5 121.1	60.4 101.4	548.5 696.5	cent	al an	d sou	thern	New.	Jerse	y terr	itory	.centr	ating	on, pr	isines	ses re	lated	to it	s ér
97 188.6 285.4 98 220.4 266.6	113.4	109.9	740-2	tnat	:18 🖟	exper	encin	B∵⊹Ø	mgn	: 16A6	1.5/ 01 .:	ergy :	32: m a	mager	nent	exp sal	eruse		in K

residential construction and also substan wholesale natural gas sales and storage tial conversion activity from oil to natural management business has grown by more gas heating. Consequently, the utility is than 40% this year. But the gas marketing gaining about 12,000 hookups each year. business, which offers utility customers NJNG is showing improved efficiency, the option of choosing their own supplier. The utility has reduced its work force by has been hurt by the elimination of a tax about 9% during the past two years, even advantage.

while gaining customers NJNG has sub. This issue, though untimely, is stantially expanded its infrastructure dure sputable for income-oriented accounts. 103.1 805 110 840 244.6 327.3 130 270 320 140 7 140 EARNINGS PER SHARE A B Dec.31 Mar.31 Jun.30 Sep.30 158 160 122 233 1997 1998 .16 .17 .20 1.80 QUARTERLY DIVIDENDS PAID 🤏 Mar.31 Jun.30 Sep.30 Dec.31 1.52 1995 .38 .39 .38 .39 1.55 1996 1997 1.64

stantially expanded its infrastructure duresuitable for income-oriented accounts. stanuary expanded its intrastructure dure suitable for income-oriented accounts, ing recent years. With the gas mains in The stock offers an attractive yield. The place, the cost of adding customers has steady earnings growth produced in recent come down. The company is taking advantage of Stability. Stockholders should also benefit opportunities outside its core busis from recent reductions in high-rate debt ness. NJNG is aggressively offering excess and preferred stock obligations. gas supplies "off-system," outside its terris. Ben Sharav, CFA.

June 25, 1999

(A) Fiscal year ends Sept. 30th and a sept of (C) Next de/d meeting about August 10, Goes (D) Includes deferred charges. In 1998. \$101.5 Company's Financial Strength (B) Diluted earnings. Next earnings report due | ex about September 14, Approx. div/d payment million, \$5.70/share.

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THE PUBLISH IS NOT RESPONSED FOR ANY EMPORES OR OWNSSIONS HEMERY. This publication is effectly for subscriber's own, non-commercial, International Colleges of the Publishing of the

			_)					_
NEW JERSEY F	RES.	NYSE+	U R	i i R	ECENT RICE	37	P/E RATIO	14.8	(Trailing: Median:	15.5) R 14.0) P	ELATIVE E RATIO	0.92	ATD DIALD	4.6	%	ALUI	4	78
TIMELINESS 4 Lowered 3/19/99	High: Low:	20.6 16.6		20.9 17.1	21.1 17.0	25.1 18.3	29.5 24.0	27.4 19.8	30.5 21.5	29.9 26.6	42.1 28.1	40.3 31.5	40.1 33.6	1.F		Target	Price	Range i2004
AFETY 2 New 7/27/90	LEGE														<u> </u>	2002	2003	80
ECHNICAL 3 Raised 12/5/97	1 0	wided by It letative Pric	nterest Ray	,	-	· ·	├		-	-	 			-	 	ļ	 	- 60
ETA .55 (1.00 = Market)	2-for-1 a Options:	p#a 3/87	e orangui								-	.0. 19						+ 50 + 40
2002-04 PROJECTIONS Ann? Total	1 Shaded	area indic	ales reces	uon		 -	ساس			1111111111	سسس	Lillian, P.	-		-	 -		+ 32
Price Gain Return	1.111	100. 100		11.72	21,111,11	To the		Haipel	17 47.11		<u> </u>							‡ 24 20
ow 40 (+10%) 7%	السبائل	1 1941	1	111111111	211	<u> </u>	 	 	 	 		 		<u> </u>		├ ─∸	 	+ 16
nsider Decisions						<u> </u>				-								+ 12 10
Buy 00020010		-	├		<u> </u>	 -	┼┷			-	 					 		+ 8
Self 0 0 0 0 0 0 0 0 0		-	1			 	╁					 		-	% TO	T. RETUR	N 2/99	+ 6
nstitutional Decisions 201994 301994 40199			 			++-	 -			 	 	├	₩		1		VI. ARTTH	} 4
Buy 40 44 37 Sell 21 15 20	shares	2.0 -	1111		Jan Jan	4. 1111							-		1 yr. 3 yr.	0.2 39.3	-6.3 48.6	-
M'1(000) 6202 6358 6441	risoeo	1.0 -													5 yr.	79.0	87.8	<u> </u>
983 1984 1985 1986		1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		E LINE PU		02-04
41.48 41.33 40.15 35.12 2.20 2.96 2.90 2.34		27.03	25.02 2.46	24.02	23.98	25.32 2.93	27.04 3.20	28.82 3.46	25.55 3.20	30.33	38.96 3.68	39.88	42.40	44.40	1	es per sh low" per s	- 1	51.20 5.25
1.10 1.59 1.35 .69		1.59	1.45	.97	.83	1.64	1.72	1.89	1.93	2.06	2.22	2.33	2.50	2.65		s per sh		3.4
.89 .97 1.06 1.13		1.28	1.36	1.44	1.50	1.52	1.52	1.52	1.52	1.55	1.60	1.64	1.60	1.72		ecl'd per		1.9
4.55 6.03 5.86 6.90 8.52 9.26 8.78 8.61		7.84 12.40	6.56 13.64	6.55	4.36 12.85	2.99 14.16	3.46 14:72	3.15 14.46	2.66 14.55	2.67 15.15	2.58 15.57	2.41 16.33	2.55 17.40	2.70 18.60	,	ending po lue per st	1	3.1 23.4
6.75 6.89 7.06 7.21		10.93	13.18	13.52	13.97	16.29	16.82	17.30	17.79	18.08	17.88	17.81	18.05	18.25		n Sha Out		18.8
7.5 7.2 9.8 20.4		11.6	13.0	24.0	22.3	12.4	15.1	13.0	11.7	13.6	13.5	15.3	Bold fig			1 P/E Ret		13.
.63 .67 .80 1.30		.96	.98	1.78	1.42	.75	.89	.85	.78	.85	.78	.81	Value estin	Line		P/E Ratio	1	
0.7% 8.5% 8.0% 8.0%		6.9%	7.2%	6.2%	8.1%	7.5%	5.8%	6.2%	6.7%	5.6%	5.3%	4.6%	سننا	-	<u> </u>	1 Div'd Yi		4.31
APITAL STRUCTURE as of 12	31/98		329.9 17.4	324.8 13.9	334.9 12.4	412.3 25.9	454.7 30.5	498.7	454.6 35.6	548.5 38.7	696.5 41.5	710.3 43.3	765 48.0	,810 49.0	Net Prof	es (Smill) : 31 (Smill) :	^	96 65.
otal Debt \$428.5 mill. Due in 5 T Debt \$333.5 mill. LT Inten	Yrs \$156. st \$16.8 r		31.3%	31.4%	31.1%	30.4%	29.3%	30.4%	31.0%	32.6%	33.3%	30.4%	33.0%	33.0%	Income			33.09
ici. \$.2 mill. capitalized leases.		ray.	5.3%	4.3%	3,7%	6.3%	6.7%	6.8%	7.8%	7,1%	6.0%	6.1%	6.0%	6.0%	Net Prof			6.79
.T interest earned: 4.7x; tal interest coverage: 4.1x)			51.9% 44.7%	54.2% 42.7%	55.3% 37.8%	48.9%	53.5% 42.6%	54.3% 42.0%	55.7% 41.0%	50.7% 45.8%	49.3% 47.1%	51.2% 45.6%	52.5% 47.0%	52.0% 48.0%		rm Debt Fi n Equity Fi	i	49.53 50.53
ension Liability Nane		.;	402.0	420.4	475.0	515.2	580.9	595.8	632.2	598.2	590.6	638.2	665	710		pital (\$mil		88
rd Stock \$.6 mill. Prd Div	d \$.05 mill	. <u> </u>	463.1	533.3	567.0	592.2	632.6	640:4	596.1	655.2	659.4	680.0	700	725	Net Plen			81
20 million, 7.72% issue redeeme		· .	6.1% 9.0%	5.8% 7.2%	5.8%	7:4% 9.8%	7.3% 11:3%	7.5%	7.6% 12.7%	8.1%	13.9%	13.9%	8.5% 14.5%	8.5% 14.5%		in Total Ci in Shr. Eq		8.5% 14.5%
Common Stock 17,895,018 shs. utstanding at 2/5/99	•		9.1%	72%	6.3%	10.2%	11.5%	123%	13.1%	13.5%	14.3%	14.4%	14.5%	14.5%	ł	n Com Ed	1	14.5%
IARKET ČAP: \$650 million (Sn		~ :	.9%	NMF	NAF	.8%	1.6%	2.6%	2.8%	3.4%	4.0%	4.4%	5.0%	5.0%	Retained	to Com f	4	8.51
URRENT POSITION 1997 (SMILL)		2/31/98	91%	NMF	NAF	93%	87%	81%	79%	78%	73%	71%	67%	64%	All DIV'd	s to Net P	rof	557
ash Assets 5.5 ther 134.9	2.5 159.0	7.3 209.4		ESS: Ne v Jersey								nd wholes in 17 st						
urrent Assets 140.4	181.5	216.7	tomers	# 9/30	'98 in M	animouth,	OCBBA,	end per	te of oth	er N.J.	years. I	tas 900 u	dility emp	oloyees,	16,300 st	ockholder	s. Office	. 8 di
ccts Payable 28.6	29.7	18.2		is. Fiscal Industri								out 8% to Burrence						
ebt Due	62.7 75.4	95.0 116.9										J 07719.						
urrent Liab. 161.1	167.8	230,1	New	Je	rsey	Res	urce	s' 'g's	s 'u	ility	norm	al (in	term	s of u	tility	degre	e-day	s) ii
x. Chg. Cov. 329% NNUAL RATES Past P	338% st Est'd		stan	ds or	ut' fro	om tl	re pa	ck. N	ew J	ersey	fiscal	1998	3, the	rate	adju	stmen	t all	owe
change (per sh) 10 Yrs. 5	fra. 10	02-04	Nati	mai U	as se	rves	e cent	ral N	ew u	ersey	NJK ie: N	to pos	arking	ord pr	onts.	The m	iecha fov	תפות יי
Cash Flow" 3.5% 5		6.0% 7.0%	- opm	ent. 6	These	e ne	₩ ~Yé	sideni	ial-	units	1999	. We	expec	shai	e net	to re	ach	2.50
armings 17 - 6.5%).5%	7.5%	choo	sé ga	ıs 'en	ergy	at 'ai	ı ≎ove	rwhel	ming	for th	ne yea	T. 30:	.;' ?	no.	**		
	.5%	3.0% 7.0%										ate ta impet						
iscal QUARTERLY REVENUES	\$ milL) ^.	Full Fiscal Year										ily, ga						
Year Dec.31 Mar.31 Jun.30 1996 159.7 233.9 94.5			tives	to c	onver	t to l	owet-d	ost g	as. C	onse-	the i	ÉTOSS	receir	ote ta	x the	t was	imi	osec
1996 159.7 233.9 94.5 1997 188.6 285.4 121.1		548.5 696.5										on uti istribu						
1998 220.4 266.6 113.4	109.9	710.3	and	40%	CONVÉ	rsion	5-ma	rking	A RT	owth	This	will li	kely, 1	rim t	he pr	ofits fr	rom i	ĵjr'
999 244.6 290.4 130	100	765	Dace	How	in exc	ess of	the n	ations	laver	age. 2	mark	eting	unit.	but	could	ultin	nately	re

Full Fiscal Year 2.06 1996 1:.69 ... d.25 2.22 2.33 1997 .72 4.22 d 22 1998 18 20 250 265 1.67 1999 2000 1.80 d.22 QUARTERLY DIVIDENOS PAID 9 Full Year Cal endar Mar.31 Jur.30 Sep.30 Dec.3 .38 : : .38 · · . .39, · · .39 · · · 1.52 1995 .38 .98 38 39, 39 1996 .40

105

140

EARNINGS PER SHARE A B Dec.31 Mar.31 Jun.30

810

2000

Fiscal Year Ends

NJNG has improved its efficiency. In suit in a shakeout of gas marketers, to the the pasts new hockups tended to require benefit of the company substantial capital investment. This was a NJR is still making advances on the major reason that NJR's earnings tended to moregulated side. The utility aggrested more earnings tended to moregulated side. The utility aggrested more gas maths in place, NJNG is outside its territory NJR Energy Holdings able to add customers more easily. The is also enjoying sharply higher revenues cost of a new hookup has fallen some 30% from its several unregulated energy servin six years. NJNG has also streamlined ices businesses, its operations. The employee count has This untimely stock offers an attraction reduced by 9% in the last two years. This untimely stock offers an attraction of the utility is benefiting from a conservative investors with a 3-to 5-year weather normalization clause. Al-time horizon.

March 26, 1999

Hough the weather was 11% warmer than **Ben Sharau*, CFA

March 26, 1999

**March 26, 1999*

pace well in excess of the national average. "marketing unit, but could ultimately re-

NJNG has improved its efficiency. In sult in a shakeout of gas marketers, to the

Company's Phancial Strength
Stock's Price Stability
Price Growth Persistance
Earnings Predictability

		The same being the same and	1 447		egen e e e e e e e e e e e e e e e e e e								,
LAOLEDE GAS	NYSE-LG	180 3	RECENT 2	3 PE N	3.9 (Trailin	c 15.8) RE	LATIVE C	.82	NTD :	5.9	% ·V	ALUE LINE	475
THE MESS 4 Lourney 57/20	High: 16.9		2 6 14.9 FTE	.5 24.9 .9 20.0	25.8 23.1 18.3 18.4	24.9	28.6 20.3	27.9	27.0 20.0	30 t	4.66	Target F	rice Rang
TECHNICAL 4 Lowerd 978/90	LEGENDS L10 FOM	mids) p								- 1945 - 19 - 1945 - 19	\$127.71	A Mary .	
SETA SO (1.00 = Market)		e Streogth			for 1							* Au 1	
2002-04 PROJECTIONS Ann Total	Sherted eres tres	sales recession									30 5 n = 20 s		
Price Gain Return 45 (+50%) -15%	01				*41.11.11	direction of	TPII -		110		- 301	760 17784	24
Irisider Decisions	1	30 THE TO											18
St A. & O'N.D. J. E.M. A. blue . 0.0 0 0 0 0 0 1 0							*****		-:-			- 7	
						1	· · · · ·				* TOT	RETURN	6
Institutional Decisions	Secretary .	A Care Care						-	1		\$615	THE THE	HAPPIL 1
29 22 S1 16 24 17	shares 2.0 traded 1.0	PROFILE PRO	4. 1				أرابيران	li.w.li			3 yr.		5.6 7.3
1983 1984 1985 1986	Transaction of the	1989 1990			1994 1995					2000		84.8 : 1: LINE PUB.,	NC. 02-04
37.29 38.64 35.36 34.89 34.37 2.73 72.62 11 4.2.65	28.38 3032	31.57 30.21 2.47 × 2.13	28.10 26.1 ~ 2.37 6.2.1	- (1 7-:)	38.43 24.79 2.65 0 2.55		34.33 3.32	31.04 2.02	28.05			per sh A	
V=196 1.70 =1.64 2 1.87	23. M.A. 32. 9.57	£ 1.45 12 1.08	53 1.28 C 1.1	7 1.61	1.42 c 1.27	1.87	એ 1.84 ં	1.58	1.35			w'i per ahi per ah A B	3.60 2.2
25 75 3 288 4 .95 24.01 1.10 4 9 1.31 4 1.58	2.1.06 32 1.10 2.6.53 2.4.22	1.15 12 1.18 1.18 1.18 1.18 1.18 1.18 1.18 1	1.20 1.2 2.46 2.8		1.22 1.24 - 2.50 - 2.63	1.26 2.35	2.44	2.68	235			ofd per sh nding per s	
9.12 1 8 9.92 1 10.54 17.45 17.46 17.46 15.74	C:038 -31.44	141.74 = 11.75	11.83 -11.7	9 31219	12.44 - 13.05	13.72	14.26	14.57	14.90	15.45	Book Valu	e per sh ^c	17.R
67 50 7.1 88	15.74 15.68	15.59 15.59 - 10.3 - 14.6	15.59 15.5 12.5 15.		15.67 17.42 16.4 15.5	17.56	17.56	17.63	19.00 Bold Rour Value L		Avg Ann'i	She Outet' P/E Retio	g = 19.00 14.5
57 A7 58 50 10.1% 8.8% 7.3% 5.8%	74 76% 87% 7.6%	7.7% 7.5%	.80 .9 7.5% 6.57		1.08 1.04 5.3% 8.3%	75 5.6%	5.6%	.81 5.4%	Value L	اصمه	Relative P	Æ Rátio Divíd Yiek	4.5%
CAPITAL STRUCTURE 49 of 3/31	/99	1922 470.8	438.1 418.		523.9 431.9	544.8		547.2	495		Revenues		720
Total Debt \$265.3 mil. Due in 5	Yrs \$110.0 mil.	22.7 16.9 27.4% 28.5%	20.0 18. 35.1% 31.29		22.2 20.9 36.0% 32.1%	35.9%	32.5	27.9 35.6%	25.0 36.5%		Not Profit Income Ta		43.0 36.5%
LT Debt \$179.3 mil. LT Interest (LT interest earned 3.5c total inter coverage: 2.9x)	et \$13.5 mil.	4.6% 3.6%	4.6% 4.49	5.0%	42% 7.8%	8.0%	5.4%	5.1%	5.1%	6.1%	Net Profit	Margin	8.0%
coverage: 2.9x) 1.3. William (1.3. Coverage)	. 14 #204 .(4 <u>293</u> 2	38.7% 41.2% 60.6% 58.1%	46.9% 44.19 52.5% 55.39		43.9% 40.2% 55.5% 59.3%	42.5% 57.1%			40.0% 59.5%	,	-	i Debt Rati Equity Rati	
Leases, Uncapitalized \$.8 mil. Pension Liability None : :!	700 300 0	302.0 314.9 302.4 316.3	351.1 332. 339.3 367.		351.1 383.5 411.7 434.3	422.2 452.2		438.0 490.6	475 515	490	Total Capi	tel (\$mill)	560
Pld Stock \$2.0 mill. Pld Div'd	\$.1 mil.	9.3% 7.3%	7.8% 7.69	6 9.1%	8.1% 7.1%	9.4%	9.7%	8.1%	7.0%		Net Plant (Return on	Total Cap	9.0%
Common Stock 17,627,987 shs.	ALE 1893	12.3% 9.1% 12.4% 9.2%	10.8% 9.87		11.5% 9.1% {1.5% 9.2%	13.5%	- 6	10.8% 10.8%				Shr. Equity Com Equit	
MARKET CAP: \$400 million (Sme CURRENT POSITION 1997	1998 3/31/99	2.6% NMF	.7% NM	3.3%	1.8%	4.5%	3.9%	1.8%	NII .	3.0%	Retained t	o Com Eq	4.5%
Cash Assets 4.5	3.7 9.6	79% 110% BUSINESS: La	93% 1039 clede Gas Comp		86% / 96%	67%	70%	83% S79	99%			nd cas st	65% crage fields
Other 134.8	132.3 141.7 136.0 151.3	utes natural ga	s in eastern Mis St. Louis, St. I	isouri (populi	ation, 2 million).	includ-	Est of plan	t age: 1	3.5 yrs.	Has at	x. 2,065	empl.; 9,7	15 common Bros., 6.6%
Accts Payable 29.6	20.7 28.3	counties. Had (98: 1.12 bill. R	ers at 9/96.	Therms sold an	d trans- (12/98 Pro	bry). Chri	mn., C.E	.O. and	Pres.: Do	uglas H. '	laeger, Inc.:
Debt Due 99.0 Other 55.8	98.5 86.0 64.5 56.4	mercial and inc	lustrial, 24%; tra	insportation,	2%; other, 7%.	Purch (0600. Inter	nel addr	ess: ww	w.tacled	700.280 6		
Current Lieb. 184.4 Fix. Chg. Cov. 351%	183.7 168.7 287% 263%	Laclede	Gas Cor ptember	npany's 30th) sl	fiscal	1999 <i>i</i>	ageme	nt of first l	gas s	upply	y purc	hases.	Indeed,
ANNUAL RATES Past Past of change (per sh) 10 Yrs. 5 Yrs	st Est'd '96-'98 s. to '02-'04	will like	ly fall sh	ort of	the year	r-ago j	pany 🕽	has l	benefi	ited	by \$2	0 mi	llion in
"Cash Flow" 2.0% 5.0	0% 3.0% 0% 2.0%	level. temperatu	res in the	utility	cember-qu s service	arcer d areas l	Lacled	or pre ie ha	cax in	come	:. case j	endir	ng with
Earnings 1.0% 5.1 Dividends 2.0% 1.1	5% <i>2.0</i> %		colder than still 8%										
Fiscal QUARTERLY REVENUES (\$	5% 3.5%	This perfe	rmance ca	ame on	the heels	of a i	ncreas	e in :	annua	al rat	æs. At	this p	oint we
Ends Dec.31 Mar.31 Jun.30	Sep.30 Year	even more	ıl quarter e by unfa	vorable	climate. I	hese o	come o	f this	proce	edin	g, on v	vhich t	
1997 193.9 264.0 84.2	57.2 544.8 60.7 602.8		re apt to e impact,										k has
1996 199.7 213.8 77.2 1999 149.7 207.0 80.0	56.5 547.2 56.3 495	tributor's	lack of t mechani	weather	r-normaliz	ation (come (down	one	step	. to 4	(Belo	w Aver-
2000 185 220 90.0 Fiscal Earnings PER SHARE	65.0 560	sult, give	n that t	he thir	d and fe	ourth t	han-a	nticip	ated	rec	ent 'i	share-c	earnings
Year Dec.31 Mar.31 Jun.30	Sep.30 Fiscal	quarters a	robably fir	aish the	vear at	about 2	2002-20	004 E	Appr are p	eciati retty	good good	ospects for a	out to utility,
	0.38 1.87 0.34 1.84	\$1.85. Hov	wever	r 🔨 👑	్రామి కే మాత	70. C	hough	•	•	٠, ٠	•		. 🖫
1998 78 1.04 d.05 ± 1.14 d.03	d21. 1.25	tures go	ing forw	ard, s	hare inc	ome i	ies fr	ı its.	divi	dend	. The	curre	at yield
2000 .85 1.25 d.05 .	d.25 1.80	may well additions,	recover albeit belo	ow the g	u zuvu. N as distrib	neter s ution i	ngnitic ndustr	anuy y me	exce	eds i	ine ga roxima	s dist tely 4	ribution 6%. We
Cal- OVARTERLY DIVIDENDS PA endar Mar.31 Jun.30 Sep.30		industry a		rould co	ntribute t	o the c	only ex	rpect	mode	st in	crease	s in p	aýments
1995 .31 .3131311996 .315 .315 .315	2 31 - 2124	the compa	iny will re	ceive, ar	n extensio	n on t	ash-fl	ow l	evels.	· Co	nserva	tive,	income-
1997 .325 .325 .325	325 1.30	its Gas S lows the t	itility and	its cust	omers to s	hare t	he sto	ck's S	afety	rank	of 1 (I	take n lighes	iotice of t).
1999 33 335	.33 1.32	in gains a	nd losses	arising	from the	man- (Oscar I	L. Vid	al			June 2	5, 1999
A) Fiscal year ends Sept. 30th.	ing. I	YEAR BEATHINGS FED	uni due 1869 July.		LIVIUENC REINVES	MINERAL DIAM	ervelladio.		i Como	MITT S F	mencial S	wender :	** • * *

325 33 38 1999

2, A / 96 90 60 Company's Financial Strength Stock's Price Stability Price Growth Peralstence Earnings Predictability

(A) Fiscal year ends Sept. 30th.

(B) Based on average shares outstanding thru.

(C) Next dividend meeting about Aug. 28. Goes (D) Ind. deferred charges, in '96. \$110.7 mill., '97, then diuted. Quarterly earnings tray not exhibit Sep. 8: Approx. dividend payment 30.28/sh. (E) in millions, adjusted for stock add to total due to changes in shares outstand; dates: 1st of January, April, July, October.

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				·			1.4		\hat{s}^{1}_{i}) .		•					
LACLEDE GAS R	YSE-LG CIT	17.0		CENT (I	21	PAUD.	15.6		15.1) R		0.97	ATD.	6.5	% V	ALUE LINE	47	5
THEFLINESS 3 Rand 107270	High: 9/15.9 Low: 0.13.5	17.0 14.0	3.18.0 3.14.2	18.7 14.9	2.20.5 5.38.9	24.9 20.0	25.6 48.3	7 23.1 3 18.4	24.9 20.0	28.6 20.3	224	27.0 H 20.8	4000 YEQU	300	Target P 2002 2		ange 2004
SAFETY Now 7/2/780	LEGENDS 1.19 x Olyide	nds p in		Se						-	2 5 103	10 Ti		1			- 80
TECHNICAL - 3 Russel 11/2018	Retailed by In Retailer Pric 2-for split 3/94	Strength					lor-1							77.5	२८५	7507	- 60 - 50
2002-OF PROJECTIONS	Options: No Shedad area indic		. 8	ş		<u> </u>	-			- 10°	7 3 0	(A) 1/2	3.17	**** 7:	- + - 4	3.	- 40 - 32
Price Gain Return		- "			دار دند. دار دند	75.5	*****							877			- 24
(m) -35 (+65%) 16% (m) 30 (+45%) 14%	#] -east :		(33)		Apple 1			Hillings.	11-11	4137	- 4	•	 			.,,	- 20
Insider Decisions			- 10		ars.	7-417-		77.2									- 16 - 12
M 1 1 A \$ 0 N D 1	1 May 20 June 1 Land			3										. 3 6		-	- 10 - 8
to Bury 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		;	3			·		1						- 1	<u>. </u>		- 6
Institutional Decisions			_ 7	2					-1-4			<u> </u>		% 101	RETURN :	2/99 ARTRL	
20/106 10/198 40/198 10 May 29 22 31	Percent 3.0 -	17, 47	3 8											1.yr.	RTOCK IN	ES ES	
16 29 22 31 16 24 17 18 18 18 18 18 18 18 18 18 18 18 18 18	charge 2.0 - traded 1.0 -	Linit	1.01.0	Hilama		T. Pr.	1					1		3 yr.	29.1 4	8.6 17.8	
	1987 1988	1989	1990	1991	1992		1994		1996	1997	1998	1999	2000		LINE PUB.		2-04
2729 38.64 35.3634.89	328.38 - 30.82	.31.57	3921	:28.10	÷ 26.83	32.33	33,43	24.79	31,03	34,33	31:04	30.25	33.70		per sh A		41.10
C4197 2.71 , 2.82 , 2.95	78.244 2.51	2.47	√ 2.13	2.37	. 232	డు 2.81	2.65	2.55	3.29	3.32	30,3.02	2:200	3.10	I _	w per sh	C	2.75
1.96 - 1.704 1.941.87 85 - 75 - 85	23.1.44 .: 1.57 -0.1.06 1.10	30, 1.45 01 1.15	1.18	-: 1.28 -: 1.20	94. 1.17 :	1.61	1.42	±1.27 ±1.24	1.87	1.84	1.58 1.32	1.36	1.80	, -	per sh ^{A,B} Ici'd per sh	c. 1	2.25 1.45
1.01 1.10 1.91 1.58	1.53 1.92	1.82	1.87	2.46	2.87	2.62	2.50	1- 2.63	235	2.44	2.68	2.55			nding per s		2.80
8.17 9.12 8.92 10.54	10.98 11:44	11.74	-11.75	11.83	11.79	12.19	12.44	13.05	13.72	14.26	14.57	14.70			us per sh D		17.10
17.45 17.45 17.45 15.78 0.36.7 5.04 pt = 7.1 pt = 8.8	15.74 15.68 11.0 9.2	15.59	15.59	15.59	15.59	15.59	15.67	17.42	17.56	17.56	. 17.63	17.70	17.80		Shs Outst' P/E Ratio	g E	18.00
2.57 47 365.58	74 76	.78	1.08	.80	.96	80	1.08	1.04	· .75	72	: .81	Bold fig.	Line -	Relative		-	1.00
10.1% 8.8% 7 57.3% 2:5.8%	6.7% 7.6%	7.7%	7.5%	. 7.5%	6.5%	5.6%	5.3%	6,3%	5.6%	5.6%	5.4%	estia	ates	Avg Ann'	Div'd Yield	5	4.3%
CAPITAL STRUCTURE as of 12/31	1/90. (5.4.5)	.492.2	: 470.8	438.1	₹418.2	50L0	523.9	431.9	:544.8	€ 602.8	547.2	535	500	Revenue	(\$miji) A		740
Total Debt \$315.4 mil. Due in 5 Y	rs \$160.0 mil.	27.4%	16.9 26.5%	20.0 35.1%	18.3 31.2%	25.2 37.3%	36.0%	20.9 32.1%	32.8	32.5	35.6%	36.0%	36.0%	Net Profit			41.0 36.0%
LT Debt \$179.3 mill. LT Interest (LT interest earned: 3.6x; total interest		4.6%	3.6%	4.6%	1.4%	5.0%	4.2%	:4.8%	6.0%	5.4%	5.1%	4.5%	5.3%	Net Profit			5.5%
coverage: 2.7x)	Kort de	38.7%	412%	46.9%	ALT'S	46.3%	43.9%	40.2%	42.5%	.38.0%	40.9%	42.0%			n Debt Rati	6	42.0%
Leeses, Uncapitalized \$.8 mill.		80.8% 302.0	58.1% 316,9	\$2.5% 351.1	55.3%	53.1%	\$5.5%	\$9.3%	57.1%	61.6%	58.6%	57.5%			Equity Rat	lo	57.5%
Pension Liability None	• 100 km	302.4	316.3	339.3	332.4	357.8 390.8	351.1 1411.7	383.5 434.3	422.2	406.8 487.6	438.0 490.6	450 510	470 540	Net Plant	ital (\$mill) /Smill)		530 610
Pfd Stock \$2.0 mill. Pfd Div'd !	8.1 mill.	9.3%	-7.3%	7.8%	7.5%	9.1%	,8.1%	7.1%	9.4%	8.7%	8.1%	7.0%	8.5%		Total Cap'	1	9.0%
Common Stock 17,627,987 shs.	3.	12.3%	9.1%	10.8%	2.8%	13.1%	11.3%	9.1%	13.5%	12.9%	10.8%	20%	12.0%		Shr. Equit	• .	13.5%
MARKET CAP: \$375 million (Small	i Cap)	12.4%	9.2% NMF	10.8%	9.9% NMF	13.2%	11.3%	9.2%	13.6%	12.9%	10.8%	9.5% Nii	12.0%		Com Equit to Com Ea	7	13.5%
	1996 12/31/98	79%	110%	93%	103%	75%	86%	96%	67%	70%	83%	99%	76%		to Net Pro		64%
Cash Assets 4.5	3.7 5.7	BUSIN	ESS: Lac	iede Gas	Compa	ny is a re	gulated u	tility that	distrib-	gas acc	ts. for 5	7% of re	v. Oper.	undergro	und gas si	lorage	fields.
	32.3 180.0 36.0 185,7	utes re	stural gas city of	in east	em Misac	uri (popu	alation, 2	million),	includ-						empl.; 9,7 mon; Stupi		
		countie	s. Had 6	15,907 c	ustomers	at:9/98.	Therms	sold and	trans-			- :			mon; Siupi ouglas H.		
Accts Payable 29.6 Debt Due 99.0	20.7 33.9 98.5 136.2 64.5 52.2		in fisc. "S							MO. Ad	dress: 72	Olive S	Street, St.	Louis, M	O 63101. T		
	64.5 <u>52.2</u> 83.7 222.3							`						degas.com			
Fix. Chg. Cov. 351% 2	87% 254%	shar	e-ear	wiii : ning	TIKET	y po: npari	SON.	nega in∷fi	iscal	rate	of s	10r 8 30.5	u II milli	on. W	e in are q	anr wite	un-
ANNUAL RATES Past Past of change (per sh) 10 Yrs. 5 Yrs	t Est'd '96-'98 t to 102-104	1999	enc)	is Se	ptem	ber	30th).	The	. De-	sure	as to	how t	hese	ргосее	dings i	will 1	turn
Revenues 2.0	% 4.0%	cemb	er qu	arter	will !	nkely	take	the b	lame:	out.	Uur g	reate	st con	cern r	evolves rago,	aro	ound
Earnings . 1.0% 5.5	% 4.0%	temp	eratu	res i	n La	clede's	s ser	vice 1	terri-	the	regul	atory	boa	rd re	comme	ndec	i a
Dividends 2.0% 1.5 Book Value 2.5% 3.5	% 2.0%	torie	s wer	e 149	wan	mer tl	han, n	ormal	and.	lower	ring	of ra	tes r	ather	than	the	re-
Fiscal QUARTERLY REVENUES (S.	n/III A Full	20%	Wart	ner y	ear t	o yea	ır. Su	ich tr	ends.	quest	ted in	ncreas	se. O	n a	positiv comp	/e T	note,
Vest Dec.31 Mar.31 Jun.30	Sep.30 Year	such	as th	is the	it lack	ts wes	ther	norma	liza-	gran	ted cu	its in	depre	ciation	n rates	and	i fa-

tion mechanisms on rates. Gas delivery volumes are substantially reduced. How-

Share net ought to recover in fiscal 2000, assuming, as we do, normal temperatures going forward. The company has done a decent job in keeping its operating expenses under control. Customer growth, while below the national average, will probably help the bottom line a bit, as well. Too, Laclede's Gas Supply In-This program allows the utility and its customers to share in gains and losses associated with the management of gas sup-

vorable accounting treatment for pension costs. The commission has 11 months to act on the latest filing. It is possible that aclede will settle before then.

This equity's dividend is quite attractive at today's depressed stock price levels. The quotation dipped understandably following disappointing December quarter share income. As a result, the yield significantly exceeds the gas distribution industry mean. And we expect concentive Plan continues to perform well, tinued modest increases in payments in coming years, considering Laclede's healthy balance sheet (from a utility standpoint). Conservative, income-oriented ply purchases.

accounts may well find the issue's Sai in January, Laclede filed a request rank of I (Highest) of particular appeal. with the Missouri Public Service Com
Oscar Vidal

March 26, 19 accounts may well find the issue's Safety March 26, 1999

(A) Fiscal year ends Sept. 30th.
(B) Based on average shares outstanding thru.
97, then diluted. Quarterly earnings may not add to total due to changes in shares outstand-

193.9

199.7

149.7

.90

.92

.55

.90

Mar.31

.31

.315

.325

.33

1997

1998

1999

2000

Fleca Year Ends

1996

1997

1998 1999

2000

enda

1995

1996

1997

1998

1999

264.0

213.8

Dec.31 Mar.31 Jun.30

1.37

1.22

1.04

1.20

1.25

.31

.315

.325

57.2 60.7

56.5

60.3

65.0

d.30

Dec.3

.31

.315

.325

.33

602.8

547.2

535

600

Full Fisca Year

1.87

Year

1.26

1.32

84.2

77.2

85.0

90.0

.04

d.05

d.05

.31

.315

.325

.33

EARNENGS PER SHARE A 5

QUARTERLY DIVIDENDS PAID C.

Jun.30 Sep.30

ing. Next earnings report due late Apr.

(C) Next dividend meeting about May 28. Gose
(D) Incl. deferred charges, tr 96: \$110.7 mil.
ex about Jun. 9. Approx. dividend payment
dates: 1st of January, April, July, October.

Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability

grammation is and arrange appropriate agency representations									,								`
PIEDMONT NAT	L NYSE	SO.	O. L.	ROE	32	P/E RATIO	16.1	(Trailing	163)	ELATIVE E RATIO	0.95	DALD	4.4	%	ALUE LINE	4	834
THE MESS 5 Comments	High: 12.		14.9	5 18.9	20.4	28.4 18.8	23.4	24.9 18.3	25.8 20.5	38.4	38.1	38.6 28.6	ing:	, 64.	Target	Price	Range 2004
SAFETY 2 . Non 120190	LEGENDS	tenda o an	30.8					-17.5				200 A	20%	 	- V.		- 80
TECHNICAL 3 Lowered 43099 BETA 55 (LGD - Marting)		Interest Ratice Strength				tor-1								1			+ 60 + 50
2002-OLPROJECTIONS	October No									1	Albert and	pile	E 13	20	25-		1 22
Price Gain Return	Shaded area ind	CERTAL FORCES	sion 2	AV		1.11.14	وسبال		7101	THE PARTY	- 111	1.32.	7	14.57 T.	1		24
160 - 45 (+40%) 12% 186 - 85 - (+10%) + 7%					"" للعبديد									1.3	123	- 67	20
Insider Decisions		-		M."_	-												12
to Buy : 0 -0 -0 -4 -1 -4 -0 -1 -0 Options 0 -0 -0 -0 -0 -0 -0 -0						-			1			•			.,		+ •
institutional Decisions				n		- ·-								*10	T, RETUR		+ 8
201906 201906 401906	Percent 3.0	411	. 200										,-:	10:100 Hayr.	STOCK:	VLANITIL' BIDEX ::5.6	-
b By = 51 54 51 b sat 42 38 39 language 7579 7535 7707	traded 1.0						natual	Hauth					200	3 yr. 5 yr.	78.0 113.4	57.3 124.1	-
1983 1984 1985 1986	1987 1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	PATT	LINE PUE		02:04
25.53 27.04 28.16 24.91 1.38 1.53 4.17 1.31	23.04 19.63 1.74 1.75	20.25	348.84 331.94	16.64 ≎34.56	*17.83 **2:15	21.14 2.28	21.65	17.52 2.51	23.18 -2.98	25.69 ~ 3.25	24.90 3.44	21.60 3.35	22.95 3.75	F .	is per sh low per s		. 27.95 '4.35
01.91 1.04 20 30 77	×1.10 ×1.18	121	~1.22	89	≈1.40	1.45	₹1.35	1.45	≈1.67	1.85	1.96	1.90	2.20	Eirning	spèrah ⁸	1527	2.75
48 54 56 50 118 144 213 239	.65 72 2.85 3.74	3.11	3.24	2.75	%_`.91 -^2.81	.95 3.16	3.90	1.09	1.15 3.27	1.21	1.28 2.96	1.36	- 1.42 - 3.15		edid per s ending pe		1.60 3.10
5.80 6.30 6.41 6.99	7.49 48.25		9.15	9.65	10.27	10.90	11.36	1231	13.07	13.90	14.91	15.40	16.30	Book Va	luo per sh	0	19.20
13.36 13.96 14.37 17.40 5.7 6.3 13.2 12.1	17.87 20.33	20.78	21.43	24.73 16.3	25.80	26.15 15.4	26.58 15.7	28.84	29.55	30.19	30.74	31.50 Bold #p	32.00		She Out		15.0
.48 .59 1.07	.58	.78	.84	1.04	.75	.91	1.03	- 92	87	.78	.86	Value estin		Relative	P/E Ratio	::	1.00
9,4% 82% 7,4% 6.4% CAPITAL STRUCTURE as of 1/31	5.8% 6.7%	6.3%	6.0% 403.8	6.0% 411.6	5,3% 459.9	552.8	4.8% 575.4	5.4%	4.9% 685.1	775.5	765.3	680	735		1 Div'd Yi e (Smith)		3.9% 950
Total Debt \$445.0 mil. Due in 5 \	re \$189.0 mil.	24.9	25.7	20.6	35.3	37.5	35.5	40.3	48.6	: 55.2	60.3	59.5	71.0	Net Prof			23.0
LT Debt \$371.0 milt LT Interes (Total interest coverage: 3.9x)	H SALUMBA	33.7%	33.2%	32.2% 5.0%	35.0% 7.7%	38.4% 6.8%	37.6%	38.7% 8.0%	38.9%	39.1%	39.2% 7.9%	39.0% 8.8%	39.0%	Income 1 Net Profi	- 10		39.0% 9.8%
		50.7%	47.0%	48.0%	48.6%	49.4%	50.9%	50.4%	50.3%	47.6%	44.7%	45.0%	45.0%		m Debt R	stio	43.5%
Pension Liability None		49.3% 367.7	53.0% 369.8	52.0% 459.3	53.4% 496.2	50.6%. 563.0	49.1% 615.0	49.6% 716.0	49.7%	52.4% 800.8	55.3% 829.3	55.0% 885	55.0% 950		Equity Ri oital (Smill		58.5% 1150
		4524	507.9	. 537.9	. 592.8	654.5	734.9	. 801.3	862.0	941.7	990.6	1070		Net Plan		<u>"</u>	. 1270.
Pfd Stock None	ing Section 1	9.5%	10.0%	6.8% 8.6%	9.1% 13.3%	8.6% 13.2%	7.7% 11.8%	7.5%	8.2% 12.6%	8.9% 13.1%	9.2%	8.5% 12.5%	9.0%		n Total Ca n Shr. Equ		9.5% 14.0%
Common Stock 30,924,595 shs.	-3	13.7%	13.1%	8.6%	13.3%	13.2%	11.8%	11.4%	12.6%	13.1%	13.2%	12.5%	13.5%	Return o	n Com Eq	ofty	14.0%
as of 3/5/99 MARKET CAP: \$1.0 billion falid C	(ap)	4.8% 65%	4.2% 68%	2% 98%	4.6%	4.4% 67%	2.8% 76%	27%	3.9%	4.5% 65%	4.7% 65%	3.5% 71%	5.0%		to Com E		50%
CURRENT POSITION 1997	1998 1/31/99		ESS: Pie												sale of	لمتسد	
Cash Assets 5.2 Other 127.0	9.7 8.8 132.8 222.8		atural ga arokna, S							heating	equipme	nt; natu	ral gas	brokering	g proper	e sales	L Has
Current Assets 132.2 Accts Payable 65.1	142.5 231.6 67.3 68.4	residen	dai (42%)	, comme	rcial (259	6), Indus	trial (21%), other ((12%)	Presiden	I & C.E.	O.: John	H. Maxh	eim. Inco	rporated	in North	Caro
Debt Due 35.0 55.4	42.0 74.0 76.6 100.4		ot teneur s) ambbge												North Co Edmonting		accit.
Current Liab. 155.5 Tik. Chg. Cov. 155.5 Tik. 339%	185.9 = 242.8 373% = 390%	The	price	e of	Pied	mont	Nat	ural	Gas	tures	dur	ing	the	period	res	ulted	in
ANNUAL RATES Past - Pas	t Est'd '96-'98	our	k has Ma		rev		ian i The	U% 81 is:	mce sue's	hit es	ed ga specia	s sar lly ha	es. Ka ird si	esuits nce th	ior A at m	prii v onth	were falls
of change (per sh) 10 Yrs. 5 Yr Revenues 1.0% 6.0	n 10 102-104 0% <i>2.0</i> %	dimi	nished	valu	e larg	ely st	ems f	rom u	ınfa-	outsid	le of	the	SCO	pe of	the	util	lity's
Cash Flow 7.5% 10.0 Earnings 6.0% 8.0	0% 2.0% 0% 5.0% 0% 7.0%		ole op														
Dividends 6.5% 6.0 Book Value 6.5% 6.5	0% 5.0% 5% 5.5%		v. Due														
Flacat QUARTERLY REVENUES (\$	mill.) A Full		ings a liness														
Year Jan. 31 Apr.30 Jul.31 1996 239.2 259.5 95.7	Oct.31 Fiscal Year 90.7 685.1		Lowes believ				nity :	will a	-	of a	ny v	weath	er-adj	ustme	ent p	provis	ions
1997 312.5 259.3 104.0	99.7 775.5	tinu	e to p	rovid	le rel	ative	ly str	ong d	livi-	near-	term (demai	nd ha	s beer	n muc	h gre	eater {
	87.5 765.3 90.1 690	the	l gro compa	wth. ny in	In th	e pre	ceding	g qua terlu	rter, pav-	than Servi	antici ces I I	C m	for tarketi	he So	uthsta nture	r En whir	ergy
2000 275 255 105 Fineal Earnings Per Share /	100 735 Full	ment	by a	pprox	rimate	ly 69	6. Th	e cur	rent	apt to	resu	lt in	consi	derabl	y high		
Ends Jan.31 Apr.30 Jul.31	Oct.31 Fiscal		is pr ibution													y in	fis-
1996 1:18 1.12 d.28 1997 1.26 1.08 - d.19	d.33 1.67 d.28 1.85	this	stock	has a	Safe	ty ra	nk of	2 (A	bove	cal 2	000. I	Healt	hy ec	onomi	c cond	dition	s in
1998: 1.35 1.16 d.20	1.98	for	age), 1 conser	vátive	inc	come-c	prient	ed in	ves-	low P	iedmo	nt to	post (custon	aer gr	owth	atal
1999 1.31 1.11 d.22 2000 1.40 1.28 d.20	d230 1.90 d.28 .2.20	tors:	'				٠,	· -	* *	4% to	5% a	nnua	l clip,	which	n wou	ld be	two
COL QUARTERLY DIVIDENDS PA		We	have	107	verec	. ou	u 11	8C91-1	שפט	w thi	ee u	mes t	ne in	uusu	, aver	age.	100,

305 325 1998 1999

275

QUARTERLY DIVIDENDS PAID 9

Mar.31 Jun.30 Sep.30 Dec.31

275 275 29 29 305 305

.325 .325

1996

.26

275

.29

Full Year

1.09

1.15

1.28

Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability

(A) Fiscal year ends October 31st. (C) Next div'd mig tate Alig. Goes ex late Sept. (D) Incl. der'd chings. In 98: \$2.5 mill. 86/sh.

(B) Diluted earnings. Excl. extraordinary item:

(B) Diluted earnings. Excl. extraordinary item.

(B) Diluted earnings. Excl. extraordinary item.

(B) Diluted earning. Excl. extraordinary item.

(C) Next dividend payment. dates. 15th tot Jan.

(F) Cits. may not add to total-due to change in Sis. cutstanding.

(F) Cits. may not add to total-due to change in Sis. cutstanding.

(F) Cits. may not add to total-due to change in Sis. cutstanding.

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(F) Cits. may not add to total-due to change in Sis. cutstanding.

(F) Cits. may not add to total-due to chan

more of the Solve of the

NYSE-PAY 2. () STA PRICE (Trading SAD) RELATIVE Median: SAD) PE RATIO 35 **Kito 17.4** LINE TIMELINESS 4 Tanged 94/8
SAFETY 2 Nov 72/70 Target Price Range 2002 | 2003 | 2004 16.9 20.4 26.4 23.4 24.9 725.8 220.5 LEGEND 80 TECHNICAL - 3 Lowered 12299 DETA DO (TO) NAMED for spill 688 for light 480 prione: No 2002-01 PROJECTIONS 32 20 46 insider Decisions 12 JASOND 0 6 % TOT. RETURN 2/99 3.0 2.0 1.0 144 1983 1984 1985 1986 1987 1968 1989 1990 1991 1992 1993 1994 PVALUE LINE PUB, INC. 2000 1995 1996 11997 11998 02-04 27 M 24.01 : 23.04 19.62 20.25 18.84 18.64 : 17.83 21.14 21.65 17.52 23.18 25.69 Revenues per sh 4.1.1 27.95 A1.38 1.53 1.17 . 121 2 21 74 1.75 ..51.92 1.94 1.56 215 2.51 2.28 325 344 3.50 1.75 "Cash Floor" per ali 4.35 _ 91 1.04 : :80 ூர a.:1.10 1.19 121 1.22 .89 1.40 1.45 0 1.35 1.45 c. 1.67 1.85 1.96 2.05 2.20 Earnings per sh But 2.75 AR : C M SA . An : 7 .83 .91 .95 1.09 1.01 1.21 1.28 -. 1.15 1.36 1.42 Div'ds Deci'd per sh G 1.60 J.18 1,44 213 230 à 28 374 3.11 124 275 281 322 3 16 390 327 305 77 GR 4 32 115 Cap'l Spending per ah 110 5.80 6.30 6.00 7.49 41.73 9.15 9 65 10 27 10.90 11.36 12.31 13.07 13.90 14.91 15.55 16.40 Book Value per ship 19.30 :13.36 13.96 14.37 17.40 17.87 20.33 20.78 21.43 24.73 25.80 26.15 26.58 28.84 20.55 30.19 30.74 31.50 - 32.00 | Common She Outst'g 34.00 5.7 132 10.3 12.1 . 102 41 123 15.7 Avg Ann'l P/E Ratio 11.3 183 154 13.8 -.13.9 13.6 16.3 Bold St -45.5 : 4R 40 1.07 .82 128 .76 1.04 . .75 .91 1.03 . .92 . 87 .78 A Relative P/E Ratio : 1.05 14% 63% 7.4% : 6.4% 58% 6.7% 6.0% 8.0% 5.3% 5.4% 4.3% 48% 4 9% 48% 4:0% Avg Ann'i Div'd Yield 28% CAPITAL STRUCTURE as of 1/31/96 **420.8** 403.8 411 A 450 0 680 R 575.4 805.2 765.3 685.1 .775.5 1280 Revenues (Smill) A 950 Total Debt \$445.0 mill. Due in 5 Yrs \$189.0 mill. LT Debt \$371.0 mill. LT Interest \$30.0 mill. 24.9 25.7 20.6 - 35.3 37.5 35.5 40.3 48.6 71.0 Net Profit (\$mill) : 55.2 ^ 60.3 645 220 83.7% 33.29 32.7% 37.6% 38.7% 38.9% 391% 392% 30.0% Income Tex Rate 39.0% (Total interest coverage: 3.9x) 5.9% 64% 50% 7.7% 7.1% 8.8% 62% 80% 71% 7.9% 8.8% 9.1% Net Profit Margin 28% amicionic metion --2 --47.0% 48.0% 50.3% 45.0% 46.6% 49.4% 50.9% 50.4% 47.6% 44.7% 44.5% Long-Term Debt Ratio 43.0% 5 55 $\epsilon \epsilon_{j} \delta_{j}$ 49.3% 53.0% 52.0% 59.2% 50.6% 49.1% 49.5% 49.7% 52.4% 55.3% 55.0% 55.5% Common Equity Ratio 57.0% Peasion Liability None 387 7 269 B 45A3 496.2 563.0 615.0 718.0 777.1 800.8 Total Capital (\$mail) 890 950 1180 452.4 592.8 507.9 537.9 1130 Net Plant (Smill) 654.5 734.9 801.3 990.6 262.0 941.7 1070 1270 9.5% 10.0% 6.8% 9.1% 7.7% 8.6% 7.5% 8.2% 8.9% 92% 20% 25% Pfd Stock None 8.0% Return on Total Cap'l 13.7% 131% BS% 13.3% 13.2% 11.8% 11.4% 12.6% 131% 132% 13.0% 13.5% Return on Six. Equity 14.0% Common Stock 30,924,595 sha. 13.7% 131% 28% 13.3% 132% 11.8% 11.4% 12.6% 131% 132% 13.0% 13.5% Return on Com Equity 14.0% aa of 3/5/00 -42% 4.8% 44% 2% 4.6% 28% 27% 3.93 4.6% 4.7% 45% 50% Retained to Com Ea 80% MARKET CAP: \$1.1 billion (Mid Cap) 65% - 68% 98% 66% 67% 76% 69% 66% 76% 65% 65% 54% All Div de to Net Prof 58% CURRENT POSITION 1998 1/31/94 BUSINESS: Piedmont Natural Gas Company is primarily a regu-(SAMLL) Cash Assets age: 8.7 years. Non-regulated operations: sale of gas-powered lated natural gas distributor, serving over 625,000 customers in heating equipment; natural gas brokering; propane sales. Has 132.8 142.5 about 1,840 employees, 19,150 shareholders of record. Chairman, North Carolina, South Carolina, and Tennessee: 1998 revenue mix Current Assets 130 2 231.6 residential (42%), commercial (25%), industrial (21%), other (12%). President & C.E.O.: John H. Maxheim, Incorporated in North Caro-Accts Payable Debt Due 65.1 35.0 67.3 42.0 Principal suppliers: Transco and Tennessee Pipeline. Gas costs: lina. Address: P.O. Box 33068, Charlotte, North Carolina 28233. Other 57.8% of revenues. '98 depreciation rate: 3.3%. Estimated plant Telephone: 704-364-3120. Internet: www.piedmontng.com 76.6 Current Liab. 155.5 185.9 Piedmont Natural Gas Company Carolinas. Fix. Chg. Cov. 339% 373% 390% should post further share-earnings The share-net contribution from Pied-ANNUAL RATES Peat Eat'd '96-'98 advances in fiscal 1999 and 2000. mont's nonregulated businesses is apt of change (per sh) Revenues (Years end October 31st.) Our estimates to be modest. These efforts consist main-1.0% 7.5% 6.0% are based on an assumption of normal "Cash Flow" 10.0% ly of propane gas sales and energy market-Earnings Dividends Book Value climate going forward. Natural gas Propane operations have ing. 6.5% 6.5% volumes were hampered somewhat in the hampered by unfavorable weather condi-January quarter, when temperatures were tions over the past few months. The ener-QUARTERLY REVENUES (\$ mall.) A 19% warmer than normal and 17% warmer than the year-ago period. Some protection has been afforded, though, by a weather normalization adjustment rate gy marketing side, meantime, is still in its Jan. 31 Apr.30 Jul.31 infancy, and will probably face more startup losses in coming quarters. Pied-mont, along with AGL Resources Inc. and 239 2 259.5 95.7 1997 312.5 250.3 1998 313.3 261.5 103.0 87.5 mechanism currently in place. Moreover, Dynegy Inc., is part of an energy venture 1990 255.7 270 110 29.3 735 focused on the Southeast U.S. called Southstar Energy Services LLC. Southstar healthy economic trends in the utility mar-2000 105 200 200 115 780 kets served will likely help the company EARNINGS PER SHARE ABF post annual customer growth in the 4% to has made considerable progress in buildlan.21 Apr.30 Jul.31 Oct.31 5% range, which amounts to about two to ing upon its market share. 1.18 d.33 1996 1.67 three times the national average. Finally, Relatively rapid dividend growth con-1997 d19 1.26 1.08 d 28 1.85 the gas distributor appears to have a good handle on its operating and maintenance tinues to be this equity's primary appeal. The company recently increased its 1.35 1.16 d33 1.96 1998 d.20 1.31 quarterly payment by about 6%. Nonetheexpenses. 2000 1.40 A potential regulatory filing in Tenless, the yield falls short of the gas distri-QUARTERLY DIVIDENDS PAID C nessee may well provide a boost to bution industry mean. This stock, how-revenues. We will have more details in ever, holds a Safety rank of 2 (Above Aver-Mar,31 Jun.30 Sep.30 Dec.31 275 275 . .275 1.09 the next month or two when management age), which potentially makes it a suitable 1996 275 29 29 29 has completed its evaluation of this service holding for conservative, income-oriented .305 .306 .305 territory. Meanwhile, there will likely be accounts. .325 .325 no activity on the regulatory front in the Oscar L. Vidal March 26, 1999 345 (A) Fiscal year ends October 31st. (B) Diluted earnings. Excl. extraord 35, 11g. Excl. nonrecond. (C) Next div'd mig late May. Goes ex late Jun.

(D) Incl. del'd chrgs. In '98; \$2.5 mill., 86 h.

Approx. dividend payment. dates: 15th of Jan.,

April, July, Oct.

Div'd reinvest. plan available; 5% discount.

(F) Otrs. may not add to total due to change in shs. outstanding. Company's Financial Strength Stock's Price Stability '85, 11e. Excl. nonrecurring charge: '97, 4e. Next egs. report due about Jun. 4. Price Growth Persistence

0 1995, Native Line Publiships, size. All fifths reserved. Factual material is obtained from sources believed to be reliable and is provided without vacranties of any kind.
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of it may be repreduced, stored or their smilled in lany privated, electronic or other form, or used for generating or marketing any private or electronic publication, service or product.

Earnings Predictability

STANDARD

STOCK REPORTS &POOR'S

Atmos Energy

In S&P SmallCap 600 NYSE Symbol ATO

24 Summary: This company distributes natural gas and propane to more than one million customers in 13 states. ଛ DIJ FWAM J.J.A.SONDIJ FWAM J.J.A.SONDIJ FWAM 1988 1998 10 Week Mov. Avg. 30 Week Mov. Avg. Relative Strength Yield • 4.6% 12-Mo. P/E • 18.0 52 Wk Range • 33-22% 08-MAY-99 Industry: Natural Gas Outlook (1 Lowest—5 Highest) Bearleh since 2/99 Rel. Strength Rank Quantitative Evaluations Eam./Div. Rank Fechnical Eval. naider Activity Fair Value 27% . Fow

Business Profile - 10-FEB-99

Key Stock Statistics

Dividend Rain/Stare
Shs. outsig. (M) 30.7 Market cap. (B)
Terg Bi. Vatan/Share
12.21

Seta Flacel Year Ending Sep. 30 1989 1988 1997 This natural gas distributor expects to achieve \$375 millibun of long-term cost savings following the successful direction of United Cities Gas Co. which was accessful quired in 1997. In connection with the infegration, ATO headcount by an additional 240. The company believes weather petterms, economic conditions, and regulatory creates, in connection the successful direction in the programment of the successful direction of successful direction of the successful direction of the successful direction of successful direction does not desire short-term does.

Value of \$10,000 invested 5 years ago; 8 16,122 }

Operational R

Gross profit (revenues less purchassed gas costs) in the 10 year to year, reflecting lower gas throughbut, as a result 30 year to year, reflecting lower gas throughbut, as a result 30 ghilficant increase in depredation than normal. After a charges, despite a slightly lower tax rate, net income 2 6% note share, digitally lower tax rate, net income 2 6% more shares), from \$20.1 million (\$0.50 a share, diluted, on the charges).

Block Performance - 07-MAY-99

66-1
- 10-FEB
Review .

Dividend Data (Dividends have been paid since 1984.) Next earnings report expected: late July

In the past 30 trading days, ATO's shares have increased 0.79%, compared to a 5% fiss in the S&P 2&,CCO, shares, compared with the past five days was age of 47,638 shares.

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Jun. 10 '98 Sep. 10 '96 Dec. 10 '96 Mar. 10 '99

May. 21 Aug. 21 Nov. 23 Feb. 23

May. 13 Aug. 12 Nov. 11 Feb. 10

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STOCK REPORTS

A Transmission of Atmos Energy Corporation as the produced and accommendation of the contraction of the second of

Almos Energy Corp. distributes and sells natural gas and propane to approximately 1,050,000 residential, early propage fields in Kertbcty and Karesa, UCG Engel propage fields in Kertbcty and Karesa, UCG Engel propage to commercial, industrial, approximately 1,050,000 residential, early propage fields and propage and other customercial, industrial, approximately 1,050,000 residential, early propage fields and approximately 1,050,000 residential, early propage fields and early commercial industrial approximately 1,050,000 residential, early propage fields and early commercial industrial approximately 1,050,000 residential, early early for the residential and communicate located in approximately for the distribution system. The company authorities, inherent and early early

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		1980	5 - 6 8 - 6 8 - 6	2.5 2.7 2.7	\$ 25 t		388 13.6
		3	0.97 0.88	200 3,00	\$ 7.2°		500 8.8
		9 00	28	\$ 8 ±	6 5		80.7
	· \$	10.75	1.51 0.96	20%	≅ 5		2 8 4 2 8 4
1	1997	1.0	1.01 1.01	ដ៏នឹ	3.8		45.3 12.0
1	1996	12.21	2.8 8.8	35% 54%	. to	BAR	10.3
Per Share Date (e.	(Year Ended Sep. 30)	Earnings	Dividends Payout Ratio Priose - Histo	P/E Ratio - High	Income Statement Anabasis	Revs.	Maint. Fxd. Chgs. Cov.

	85	2.0	¥ ¥		8	<u>2</u> 2	0.0	32	7	\$ <u>18</u>	9 -	2.4
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	, 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Pate	ance Sheet & Other Fin.	Ser Prop.	etion:	:		_ §	Jeffo	n. on Net Prop.	Com	
Maint	Fxd. Chos. Cov. Constr. Credits	Net Inc.	Batano	Cap. Exp.	Capitaliz	3 × 3	, ×	S Compo	% Oper	% Eam. o	X Return On the	į

Office—Three Uncon Centre, Suite 1800, 5430 LBJ Freemey, Deltes, TX 75240, Tis—(972) 954-6227, Websits—Hith-Investationserings, com-District, Press & CEC.—R. W. Best, C. Buston, L. D. Doger, Second, A. Bismont, VP & Investor Contact—Lyon Month (Office) Softwaren C. K. Vandyan, R. Wite B. Transfer Agent & Regions, Q. C. Koonce, V. J. Lewis, T. C. Meredin, P. E. Monch, C. S. Admin, Analyst: Ephralm Justonicz.

Analyst: Ephralm Justonicz.



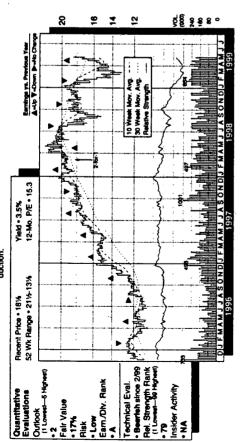
Energen Corp.

NYSE Symbol EGN

In S&P SmallCap 600

08-MAY-99 Industry: Natural Gas

Summary: This diversified energy company's business activities in-clude natural gas distribution, and oil and gas exploration and pro-duction.



Business Profile - 04-MAR-99

in January 1999, the company stated that, with oil prices at or near 12-year fows. EGN was focusing on natural gas production and that over 65% of this output A was hedged at an average price of \$2.31 per Mcf. In Tockber 1998. Energyan Resources acquired TOTAL Minatome Corp. and then sold 31% of TOTAL Minatome burchase raised the company in: The TOTAL Minatome purchase raised the company is proved oil and natural gas reserves to nearly one fullion cubic leed equivalent. Energen Resources estimates that it will spend \$70 million during the next several years to exploit proved, undeveloped reserves.

Operational Review - 04-MAR-99

For the three months ended December 31,1998, operating revenues declined 9.5%, year to year, due mainly to a 25% decrease in defaned for natural gas distribution related to warmer weather, and a decline in charges recovered through the Gas Supply Adjustment (GSA), partially offset by significantly higher off and gas revenues associated with acquisitions. Expenses were down 10%, as a 25% increase in operations and maintenance expense and 30% higher depredation and depletion were outweighed by a 47% drop in the cost of gas. Following 35% greater interest expense, pretax income fell 47%, After a fax benefit of \$2578,000, versus taxes at 8.9%, net income declined 37% to \$3,942,000 (\$0.13 a share), from \$6,127,000 (\$0.21).

Stock Performance - 07-MAY-99

In the past 30 trading days, EGN's shares have increased 26%, Compared to a 5% rise. If the 32P 500, Average trading volume for the past five days was 40,860 shares, compared with the 40-day moving average of 49,921 shares.

Ney Stock Statistics	8		
DMdend Rate/Share	96	Shareholders	6
Avg. dally vol. (M)	0.042	Market cap. (5) frist. holdings	3
teng. Bk. value/share Beta	0.69		

₹ 8 %

Value of \$10,000 invested 5 years ago: \$ 20,927

Fiscal	Year	inding Sep. 30	e p. 30			
	1900	1966	1907	1996	1905	2
H 98	IIIIM) eeur	(\$ co				ĺ
9	114.0	125.9	97.00	78.82	73.48	87.8
g	188.4	198.0	182.9	171.0	140.8	28
8	ı	93.91	80.88	67.13	61.53	73.1
Ş	1	78.05	17.41	62.50	45.37	47.9
ž	1	502.6	448.2	396.4	321.2	377
Ferni	nge Per S	hare (8)			ŀ	
ō	0.13	6	0.1	0.10	0.13	0
8	<u>5</u>	1.37	1.21	8	66.0	-
g	1	Ī	0.12	90.0	99	0.
ĝ	ı	46.0	8 9	2 7	62. O	Ģ
ž	ı	<u> </u>	<u>=</u>	0.97	0.89	5

Next earnings report expected: late July

0			ands have be	eou beid eince	1943.)
	Amount (\$)	Dect.	Ex-Div. Dete	Amount Date Ex-Div. Stock of Payment (\$) Decl. Date Record Date	Payment Dete
_	0.160	Jul. 22	Aug. 12	Aug. 14	Sep. 01 '98
	0.160	0d 28	Nov. 10	Nov. 13	Dec. 01 '98
۷	0.160	Jan. 27	Feb. 10	Feb. 12	Mar. 01 '99
	0.160	Apr. 28	May. 12	May. 14	Jun. 01 '99

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STOCK REPORTS

Energen Corporation

08-MAY-99

Business Summary - 04-MAR-99

Energen (EGN) is a diversified energy holding company (if engaged in natural gas distribution and oil and natural gas exploration and production; its two major subsidiar less are Alabama Gas Corp. (Alagasco) and Energen in Resource Corp., (formerly Taurus Exploration Inc.). Co. While Agassco earns within its allowed range of return of equity, the company's five-year plan, aparining through EV 00 (Sep.), calls for Energen to invessi, through Erengen Resources, \$400 million in the acquirent and \$100 million in office of the series of the series

Anglasson, Alabamas lampest gas distribution utility, an arroadvectoment.

Anglasson, Alabamas lampest gas distribution utility, purchases gas through Inferstate and intrestate market. Bit are and suppliers and distributes he purchased gas intrough its distribution facilities for sale to end-users of industrial gas. Alagasco also provides transportation services to industrial and commercial customers located on sit its distribution system. These customers purchase gas indicately from producers, marketers or suppliers and arrange for delihery of the gas finto the Alagasco distribution system; Alagasco charges a fee to transport the gas fintough its distribution system to the customers? He Might, in FY 98, Alagasco served an average of 423,602 Erestdential customers. sustrial customers, and 49 large commercial and indus-

trial transportation customers. Deliveries of sales and transportation gas totaled 115,347 million cubic feet (MMcf) in FY 1998.

With Mind In 1'1 1939.

The Algasco distribution system includes approximately 9.060 miles of main and more than 9.800 miles or main and more than 9.800 miles or customer meters. Algasco also operates two lique/field customer meters. Algasco also operates two lique/field natural gas facilities, which it uses to meet peak demand. Algasco's distribution system is connected to and has firm transportation contracts with two major interstale pipeline systems: Southern and Transcontinental Gas Pipe Line Corp.

Tengen Resources is involved in the exponention and production of natural gas and oil in the displantation and production of natural gas and oil in the Gulf of Mexico, and through coabed methene projects in Alabama's Black Wentro Coal Basin. Al the and of FY 98. Energen Resources remaining recoverable reserves totaled 7 44.5 billion cubic feet equivalent (Ede), and were to cated primarity in Alabama. New Mexico. Natural gas report. Outstains and the Gulf of Mexico. Natural gas report. Outstains and the Gulf of Mexico. Natural gas repensed out over 70% of Energen Fasources reserved and the Gulf of Mexico. Outstain of the soil of Mexico. Natural gas reserves with oil and datural gas liquids constituting the balance.

Minatome Corp. and then soid 31% of TOTAL. Minatome Corp. and then soid 31% of TOTAL. Minatome Corp. and then soid 31% of TOTAL Minatome or relating Edely's proved oil and natural gas reserves to nearty one trillion cubic feet equivalent.

Per Share Deta (S)										
(Year Ended Sep. 30)	1998	1901	1996	1995	<u>\$</u>	1993	1992	1991	1990	1969
Tangible Bk. Val.	23.98	10.48	8.44	7.97	7.65	6.80	6.38	80.00	6.11	5
Eamings	1.23	1.16	0.97	0.89	8	0.89	0.77	0.71	0.68	0.59
Dividends	90	0.80	0.58	0.56	0.55	0.53	0.51	0.48	0.45	0
Payout Ratio	76%	25%	8 6	%	80°	26%	%99	67%	%99 8	22,
Prices - High	22.4	20%	15%	12%	12	13%	8	6,6	10%	12%
. Low	15%	14%	10%	10%	%	6,6	4.2	•	•	ž
P/E Ratto - High	₽	6	9	7	Ξ	5	5	5	5	8
- Low	12	13	=	11	6	0	2	=	2	13
income Statement Analysis (Million	e (Million	₽			Ì					
Revs.	503	84	396	321	377	357	332	326	325	308
Dept.	81.0	59.7	4.1	29.6	28.0	253	26.3	24.1	230	22.4
Vaint.	ž	1.1	==	8.6	9.5	9.5	9.1	8.2	8.4	6.8
and Charles Cov.	2	2.4	2.9	3.0	3.5	3.0	2.5	2.5	5.5	2.6
Sonstr. Credite	ž	ž	ž	ž	¥	ž	ž	ď	ď	ž
iff. Tax Rate	ž	9.65%	18%	16%	25%	16%	2.40%	2.50%	8.90%	8.60%
let Inc.	38.2	29.0	21.5	19.3	23.8	18.1	15.7	14.1	13.2	11.1
Batance Sheet & Other Fin.	Data (N	lillon \$)								
3roes Prop.	1,152	1,042	545	Š	465	429	411	393	377	357
Sep. Exp.	175	283	891	689	45.5	43.7	22.5	46.9	41.9	59.5
let Prop.	3 2	299	277	528	233	213	208	506	502	233
Sapitalization:										
LT Debt	373	280	2 6	132	118	85.9	906	11.7	82.8	86.2
% LT Debt	8	8	5	43	42	8	4	39	40	43
P.	Ž	Ī	Ī	Ē	Ž	Ē	1.8	1.8	1.8	2.5
% Pd.	Ē	Ē	Ē,	Z	Ž	ž	0.80	0.0	06.0	1.20
Common	8	8	188	174	167	140	130	123	121	113
% Common	47	25	. 49	24	28	8	8	19	29	8
Total Cap.	202	581	382	312	282	232	230	525	536	236
% Oper. Ratio	87.3	1.69	91.6	0:06	92.2	92.5	93.2	92.9	93.0	26
& Eam. on Net Prop.	9.6	9.4	12.7	13.2	13.1	12.7	10.8	1.2	11.9	9.6
6 Return On Revs.	7.2	6.5	5.4	0.9	6.3	5.1	4.7	6 .4	4.	3.6
6 Return On Invest. Capital	5.6	6.1	10.2	11.5	13.4	12.5	11.5	10.7	10.3	8.9
 Return On Com. Equity 	1.5	11.8	11.9	11.3	15.5	13.4	12.5	12.0	1.3	1.0

Data as ong reptd.; bef results of disc operatipec, lierna. Per share data ad, for sit, dive. Bold denotes dituted EPS (FASB 128)-prior perioda restated, E. Estimatad, NA-Not Available, NRA-Not Meaningful, NRA-Not Ranked.

Office—605 21st Street North, Birmingham, AJ. 35203. Fe¹—(205) 326-2700. Website—http://www.energen.com...Chrimn, Pres. & CEO—W. M. Wernen Jr. EPP-Fit, These & CEO—G. C. Keichem, Bergin-D. C. Reynolds Investor Contact—Julie S. Rykind (205-326-2634), Dfra—S. D. Ban, J. W. Benton, B. D. Cash, J. M. Denke Jr. J. S. M. Fencch, R. J. Lykinghov, W. M. Wiermen Jr. Trainfer Agent & Registrae—First Chicago Triat Company of New York, Incorporated—in Alabatian in 1920. ERIPP—1421. Sab Analysti: John D. Sitezak

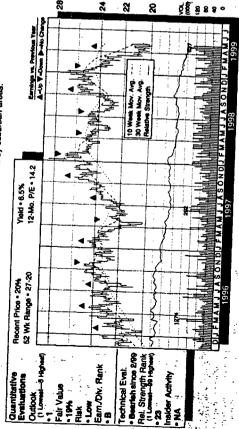
STANDARD &POOR'S

Laclede Gas

AYSE Symbol LG

08-MAY-99 Industry: Natural Gas STOCK REPORTS

Summary: This company primarily distributes natural gas on a retail basis in St. Louis and nearby suburban areas.



Bueiness Profile - 07-JAN-99

Key Stock Statistics

DMdend Rate/Share She. outsig. (M) Avg. delly vol. (M) Teng. Bit. Vatue/Share Bete as part of a estiment reached in LS star rate case, continues to part, which to be downers and customer freached in LS star rate case, continues to provide significant benefits for both share of the company and its customers share in estimating the company and its customers share in estimating the not occurately measured against benchmark levels of gas costs as refull's gas supply assets. As part of the plan, the company eating gas supply and ploetine capacity in markets utables (4.4 million to prefax income in Program contributed \$4.4 million to prefax income in Company (5.9.); in October 1990, a settlement was reached on a rate in Cripber 1990, a settlement was reached on a rate in cripesse proposal filed by the company in February. The company's gas supply incentive plan, which became effective October 1, 1996, for a three-year period

Value of \$10,000 invested 5 years ago: \$ 11,636

Flacel Year Ending Sep. 30

Operational Review - 07-JAN-99

Révenues fell 9.2%in FY 98 (Sep.), primarily reflecting wather weather conditions that resulted in reduced castioner or consumption. Total utility operating expenses declined 9.5%, aided by lower gas and propare expenses reflecting the lower volume, a lower provision for uncollectible accountris and reduced pension costs. Following 11% greater interest expense, net income was down 14%, to \$27,892,000 (\$1.58 a share, after prejeried dividends), from \$22,488,000 (\$1.84).

0.58 1.15 0.12 0.25 1.27

Block Performance - 07-MAY-99

Dividend Data (Dividends have been peld since 1946.)

Stock of

ĒĢ.

Next earnings report expected: early June

0.330 0.336 0.338 In the past 30 trading days, LG's shares have declined 1%, compared to a 5% rise in the S&P 500. Average trading volume for the past five days was 68,500 shares, compared with the 40-day moving average of 43,058 shares.

Jul. 01 '98 Oct. 01 '98 Jan. 04 '99 Apr. 01 '99

Sep. 11 Dec. 11 Mar. 11

Jun. 09 Sep. 09 Dec. 09 Mar. 09

May. 28 Aug. 27 Nov. 19 Feb. 25

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STOCK REPORTS

Laciede Gas Company

08-MAY-99

Business Summary - 07-JAN-99

nonutility basis.

Unfing FY 88, Landede purchased natural gas from a diverse group of 37 suppliers. Due to an unseasonably additivery to this services area through the Mississippl River Transmission system totaled 78.0 Bd. versus 86.3 Bd. in FY 97. LG purchased another 10.0 Bd of gas in FY 88 through Panisarde Eastern Pupiline Co. and Mississippl Sir. Charles and Franklin Countse.

Val. Val. Hgh ow ow ow ow tenant Analysis (1996 1997 11.58 1.89 1.99 1.59 1.59 1.99 1.59 1.99 1.99 1.9	13.08 1.87 1.87 1.28 1.38 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3	1300 1120 1127 1127 1127 1127 1127 1127 11	12.88 12.88 12.89 12.89 13.80 15.80	25.13.13.13.13.13.13.13.13.13.13.13.13.13.	11.76 11.76 11.77 11.76 10.09 11.8 11.8 11.8 11.8 11.8 11.8 11.8		1990 11.72 11.09 11.17 10.09 14.54 14.54	2 2 V
nt Analysis (6		13.00 1.27 1.28 1.28 1.28 1.28 1.28 1.28 1.28 1.28	85.5.2.2.88 85.5.2.2.8.8.4.2.8.5.4.8.5.4.8.5.4.8.5.4.8.5.4.5.6.5.4.5.4.5.4.5.4.5.4.5.4.5.4.5.4	25.12.12.12.12.12.12.12.12.12.12.12.12.12.			1980 1.72 1.08 1.08 1.08 1.4%	2 2 2 2 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
nt Analysis (6		13.00 22.7.2.2.2.3.7.2.3.7.2.3.7.2.3.7.2.3.7.2.3.7.2.3.7.2.3.3.7.2.3.7.2.3.7.2.3.7.2.3.3.7.2.3.3.7.2.3.3.7.2.3.3.7.2.3.3.3.3	25. 24. 25. 25. 25. 25. 25. 25. 25. 25. 25. 25	12.13 12.23 12.23 12.23 12.23 12.33 13.33			11.72 10.05	2 K
nt Analysis (S		22.22 22.22 22.22 22.22 22.22 22.23 23.22 23.22 23.22 23.23	4 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	22.7.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.			200 200 200 200 200 200 200 200 200 200	4 - 5
m Analysis (S		22.7 22.7 23.7 20.0 20.0 20.0 20.0 20.0 20.0 20.0 20	25. 8. 8. 4. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8.	25. 25. 25. 25. 25. 25. 25. 25. 25. 25.			2 + 2 - 2 + 2 + 2 + 2 + 2 + 2 + 2 + 2 +	2 - K
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—720 Olve St., St. Louts, MO 63101. Tel.—(314) 342-0500. Website.—Http://www.lacleduges.com Chrmm. B. CEO.—R. G. Jasickić, Pres. I. V. Veogra Seoy.—M. C. Kultman, StVP-Fin B. GFO.—G. T. McNawe, Jr. Three.—R. L. Kotzman, Der-A. E. Burmer, A. B. Craig III. F. C. R. Hohman, R. C. Jaudes, M. A. Kory, W. E. Nasser, R. P. Burgo, H. E. Thurbain. Transfer Apret B. Registra.—Chasakello older Services, Soun feackentseck, NJ. Incorporated.—In Missouri in 1857. Empl.—2,104, 84P Anaryst. S.A.H. denotes dhated EPS (FASB 126)-prior periods

STANDARD & POOR'S

New Jersey Resources

08-MAY-99 Industry: Natural Gas

STOCK REPORTS

Summary: Through New Jersey Natural Gas Co., this utility holding company supplies gas to over 385,000 customers in central and northern New Jersey.

\$ æ 88 ò<u>§</u> 8880 2 (DJJFMANJJASONDJJFMANJJASONDJJFMANJJASONDJJFMANJJASONDJJFWANN 1996 1999 10 Week Mov. Avg. -30 Week Mov. Avg. Relative Strength Yield • 4.7% 12-Mo. P/E • 14.4 Recent Price • 35% 52 Wk Range • 40%-31% Outlook f1 Lowest - 6 Highest) Searfah since 2/99 Rel. Strength Rank (* Lorest - 89 Highest) Eam/Ohr. Rank echnical Eval. **Quantitative Evaluations** Insider Activity Fair Value ¥

Business Profile - 02-MAR-99

NJF's goel is to continue to grow without increasing its base rates in order to remain competitive as the utility inclusity transitions to a more market-based environment. In both 1989 and 2000, the company's after its badd 11,800 to 12,000 new customers, and convert an edditional 800 outsing customers, and convert an gas heat, Adhering these objectives would represent a satisfic increase of about 1.9 billion cubic feet per year, are sufficiently normal weather and average use, and ingressing organism or an average use, and in million per year.

Vehue of \$10,000 invested 5 years, ago; \$ 18,079

Fiscal Year Ending Sep. 30

Shareholders Market cap. (B) Inst. holdings

Key Stock Statistics
Dividend Rate/Share 16
Shs. outsig. (M) 17
Ang. delify vol. (M) 0.02
Teng. Bit. Vetter/Share 15.4

Operational Review - 02-MAR-99

Dividend Data (Dividends have been paid since 1851.) Next earnings report expected: late July Revenues in the first quarter of FY 99 (Sep.) were up 11%, year to year, primarily reflecting growth in the customer base and higher fuel and capacity management asies. Operating expenses rose at a slightly more rapid rate, with the largest increases in gas purchases and after income taxes. Operating income was up 6.4%. With lower other income and interest charges, not income rose 6.6%, to \$15, 152,000 (\$0.64 a share), from it

1.37 1.37 0.19 1.89

0.05 0.07 0.25 1.83

8 3 5 5 8 8 3 5 8 8

Stock Performance - 07-MAY-89

Stock of

Ex Ov.

In the past 30 trading days, NLPI's shares have in-creased 0.70%, compered to a 5% rise in the S&P 500. Average trading volume for the past five days was \$1,300 strates, compared with the 40-day moving aver-age of 20.541 shares.

Oct. 01 '98 Jan. 04 '99 Apr. 01 '99

Jun. 15 Sep. 15 Dec. 15 Mar. 15

Sep. 11 Sep. 11 Dec. 11 Mar. 11

Jel. 07 Nov. 20 Jan. 26 May. 14

0.420

NYSE Symbol NJR

In S&P SmellCap 600

amusid growth rate of 3% as appeared to continue.

NUNG also perdicipates in "capacity release" and "out-system" asies perdicipates in "capacity release" and "out-system" asies programs whenboy NUNG releases some of the capacity it has secured on interactis pront of at its peak. These programs reach wholesels out-franchise area far away as Texas, well beyond NUNG's local comber 31, 2001, the company will retain 15% of the gross margh from off-system and depactly release.

Page 48 and 1992 for the September 30, 1888.

Off-system sales totaled 62.2 billion cabic feet and generated 22.6 million of gross margh in 1888.

The New Jersey Natural Energy Co. (NUNE) unit was formed in 1985 to perdicipate in the umsputted market. Compets for its retail gas customers against a score of other marketers, as of the end of FY 98. NUNE supplied gas to come 7 502 million of of FY 98. NUNE supplied New Jersey Resources Corporation This energy services holding company provides retail and wholesule natural gas and relisted esergy services to customers from the Gulf Coast to New England. Its principal subsidiary, New Jersey Natural Gas CG, pro-385,000 customers in central as service to more than Revenues by customer in central and northern New Jersey. Revenues by customer class broke down as follows in FY 98 (Sep.): Business Summary - 02-MAR-89 STOCK REPORTS

\$<u>\$</u>\$88**\$**\$ Residential
Commercial & other
Firm transportation
Interruptible Off-System Appliance service

suburban, with a wide range of cultural and recreational activities. highlighted by about 100 miles of New Jersey seasones. It is in proudrinty to hew York, Philadelphia and the metropolitan areas of northem New Versey and is accessible through a network of major neadways and mass transportation. These factors contributed to the company adding 11,819, 11,708 and 10,978 new cus-New Jersey Natural Gas's service territory is primarily

Per Share Data (\$)					l					
(Year Ended Sop. 30)	1988	1987	1986	1004	. 3	į				
Tangible Bk. Val	15.40	1			5	3	1982	2	1990	1000
Eaminos	200	5 6	15.12	14.56	*	14.72	14.18	13 PK	20.00	
Dividends	3,	27	2,08 9,08	<u>5</u>	89.	1.72	3	88	77	9 : 2 :
Payout Ratio	5 §	8	.55	35	3	2	2	3 5	à:	~
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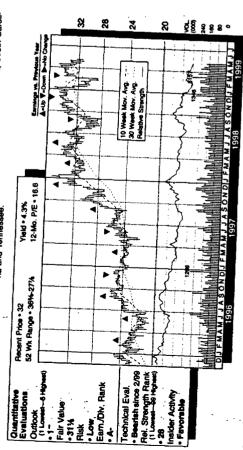
W. Return On Com. Equity 14.7 14.5 13.9 13.3 13.4 11.9 11.4 6.3 7.2 10.6 Date and or order of the company of th

STANDARD & POOR'S

Piedmont Natural Gas

08-MAY-99 Industry: Natural Gas STOCK REPORTS

In S&P SmallCap 600 NYSE Symbol PNY Summary: This company is primarily engaged in the transportation and sale of natural gas to customers in North Carolina, South Carolina,



Business Profile - 17-MAR-99

Pledition is the second largest gas utility in the South-company continues to be one of the flatistical growth rate, the natural gas distribution in the U.S., adding customers a rate three three the Industry average. PNY kept paces in FY 88 (Oct.) by adding 31 400 natural gas custom-been acit in recent periods, reflecting warmer than nor-mal weather.

Operational Review - 17-MAR-99

Operating revenues in the first quarter of FY 99 (Oct.) fell 18%, year to year, primarily reflecting weather that was 19% warmer than normal and 17% warmer than the similar pator year period; total system throughput delutiberms. Farmitten delatinerms, down from 49.7 million \$40,584,000 (\$1.31 a share, based on 1.9%, to shares) from \$41,248,000 (\$1.35).

Stock Performance - 07-MAY-99

In the peat 30 trading daye, PNY's shares have de-clined 5x, compared to a 5x, rise in the S&P 560. Average breding volume for the peat five days was 38,150 shares, compared with the 40-day moving aver-

	Shareholders Market cap. (B) frat. holdings	Value of \$10,000 invested 5 years ago: \$ 20,124
5	1.38 0.041 14.83 0.38	XXX Invest
Key Stock Statistics	Dividend Rate/Share Shs. outstp. (M) Avg. delly vol. (M) Tang. Bir. Value/Share Beta	ī
-99 81 gas utility in the Co.d.	customer growth rate, the 3 of the fastest-growing U.S., adding customers at 9 average. PNY Rept pace 400 natural gas custom-	d propane sales have effecting warmer than nor-

Fisca		Ending	Oct. 31			
	8	- 36	1967	1	98	į
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		1	•	3	- 45	8

Next earnings report expected; early June Dividend Data (Dividends have been paid ance 1956.)

Payment	Jul. 15 '98 Oct. 15 '98 Jan. 15 '99 Apr. 15 '99
Stock of Record	Jun. 24 Sep. 24 Dec. 23 Mar. 25
Er-Ov.	Jun. 22 Sep. 22 Dec. 21 Mar. 23
D Dete	Jun. 05 Aug. 28 Dec. 04 Feb. 26
Amount (\$)	0.325 0.325 0.325 0.345

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STANDARD SPOORS STOCK REPORTS

Pledmont Natural Gas Company, Inc.

THE REPORT OF THE PARTY OF THE

This gas utility's growth has been theled by the economic vibrancy of its service area, one of the fastest growing regions in the U.S. Pleatmont Natural Gas (PNY), the second largest gas utility in the Southeast, custoners in the Pleatmont region of the Carolinas (In Winston-Salem, High Point and the Hickory area in NC, with the methoditian Otahritia and Spartanburg, SC) and propare market is in and adjacent to the natural gas market in all three states served. Revenues by our Business Summary - 17-MAR-99

	28	43% 26%
If fiscal years (Oct.) were:	EY 97	41% 25%
tomer class in recent flacal years (Oct.) were:	FY 98 FY 97	25% 8%
int fiscal y		
28 in rece		- F
tomer cla		residental Commercial Industrial

About 90% of new single family homes built in PNY's service area use natural gas, when arealizable. The number of customers billed averaged 589,530 in FY 98 totaled 143.0 million delications in FY 98 delication in FY 99 delication in FY 99 delications in FY 99 delications in FY 97.

pheline supplers. At November 1, 1998, supplers had contracted to provide a total of 604,600 detarthers per day to PNY, with additional daily peeking capacity available.

The company's principal non-utility business is the sale of propare to 48,000 customers in its three state service region. Other non-utility operations include accounted for St. of the transportation of challenges accounted for St. of revenues in FY 88 and The state of the total net income. Non-utility 1% of total net income. Of the state income in FY 88 and The state income of the expanding to stating \$10.8 ml. FY 88 and The state income of the expanding \$2.3 million absted for non-utility \$16.7 million is required in mid-1999 in connection with facility in which the company has a state. FY W sale is and cooling unit for restricting the state in seating \$16.7 million is required in mid-1999 in connection with facility in which the company has a state. FY W sale is and cooling unit for restricting the shoulding a heating plications and natural gas powered vehicles (MOVs). In Sectionhear 1997, PNY exqual the company is a state of the secting propers companies. Unon Moore County Propers in Sections and 1809 outcomes stated about 12 million gallons and 1809 customers to the company's sales.

Per Share Data (5)									•	
(Year Ended Oct. 31)	1988	1001	\$	į						
Tangible Bk. Val.	14.83			2	ğ	586	289	1991	100	,
Earnings	3 8	20.0	12.86	12.20	11.36	02 OF	200		2	
Dividends	3 5	6	1.67	1.45	1.36	**		2	9.10	8.67
Payout Ratio	9		1.15	8	5	2 2	?	0.89	ă	121
Prices - Hint	8	8	869	75%	78.		6.0	0.87	0.83	2
100	% %	%96 96%	200	247	Ž	Š	82%	26	889X	k k
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Gross Prop.	1379	196								
Cap. Exp.	S		20	1,075	978	877	2			
Net Prop.	8	- C	89. 88.	8	80	2	8	3	8	3
Capitalization	8	Ž	883	8	2			8	7.0	68.0
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Historical Quotes

NYSE:ATO

Month Day Year		
Start Date: Jun 🔻 06 99	O Weekly	Ticker Symbol: ato
End Date: Sep ▼ 07 99		Get Historical Data

Date	Open	High	Low	Close	Volume	Adj. Close*
3-Sep-99	25.125	25.4375	25	25.375	19,600	25.375
2-Sep-99	25	25.0625	25	25	254,100	25
1-Sep-99	25.0625	25.1875	25	25	14,700	25
31-Aug-99	25	25.25	25	25.0625	12,000	25.0625
30-Aug-99	25.3125	25.3125	25	25.0625	23,300	25.0625
27-Aug-99	25.0625	25.8125	25	25.375	31,900	25.375
26-Aug-99	25.625	25.625	24.875	25.0625	16,800	25.0625
25-Aug-99	24.8125	25.75	24.8125	25.75	1,372,000	25.75
24-Aug-99	25	25	24.75	24.9375	95,000	24.9375
23-Aug-99	26.1875	26.1875	25.25	25.25	17,400	25.25
23-Aug-99			\$0.28 C	ash Divid	lend	
20-Aug-99	25.50	26.375	25.50	26.375	46,000	26.10
19-Aug-99	25.25	25.3125	25.1875	25.3125	11,400	25.0486
18-Aug-99	25.1875	25.4375	25	25.4375	25,000	25.1723
17-Aug-99	25	25.1875	24.875	25.1562	136,600	24.894
16-Aug-99	24.75	25	24.625	25	15,900	24.7393
13-Aug-99	24.6875	24.8125	24.4375	24.75	215,500	24.4919
12-Aug-99	24.3125	24.5625	24.3125	24.5625	20,600	24.3064
11-Aug-99	24.875	24.875	24.375	24.5625	22,000	24.3064
10-Aug-99	24.4375	24.875	24.4375	24.875	27,500	24.6156
9-Aug-99	24.9375	24.9375	24.50	24.5625	59,900	24.3064
6-Aug-99	25	25	24.75	24.9375	31,800	24.6775

16-Jun-99	25.1875	25.875	25.1875	25.875	11,500	25.6052
15-Jun-99	24.875	25.375	24.375	25.375	13,700	25.1104
14-Jun-99	25.25	25.25	24.8125	24.8125	14,800	24.5538
11-Jun-99	25.0625	25.50	24.8125	25	30,700	24.7393
10-Jun-99	25.75	25.75	24.8125	25.1875	58,700	24.9249
9-Jun-99	26	26	25.75	25.875	8,000	25.6052
8-Jun-99	25.875	26	25.6875	26	27,800	25.7289
7-Jun-99	26.3125	26.3125	25.75	25.875	22,200	25.6052

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* adjusted for dividends and splits, please see FAQ.

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<u>Yahoo! Visa</u> - intro APR of 3.9%, no annual fee, great rewards.

More Info: Quote

Historical Quotes

NYSE:EGN

	Month Day Year	· ·	
Start Date:	Jun ▼ 06 99	O Weekly	Ticker Symbol: egn
End Date:	Sep ▼ 07 99	O Dividends	Get Historical Data

Date	Open	High	Low	Close	Volume	Adj. Close*
3-Sep-99	19.1875	19.875	19.1875	19.875	19,700	19.875
2-Sep-99	19.375	19.50	19.25	19.25	69,400	19.25
1-Sep-99	19	19.4375	18.9375	19.4375	25,900	19.4375
31-Aug-99	19	19.125	18.875	18.875	43,400	18.875
30-Aug-99	19.0625	19.125	18.8125	18.875	89,700	18.875
27-Aug-99	19	19.125	19	19.0625	45,700	19.0625
26-Aug-99	19.0625	19.1875	19	19	18,700	19
25-Aug-99	18.75	19.3125	18.75	19.125	35,500	19.125
24-Aug-99	19.0625	19.25	18.875	18.875	37,500	18.875
23-Aug-99	18.75	19.25	18.75	19.0625	71,500	19.0625
20-Aug-99	18.9375	19	18.75	18.875	51,300	18.875
19-Aug-99	18.375	19	18.375	19	94,300	19
18-Aug-99	18.4375	18.4375	18.125	18.25	10,500	18.25
17-Aug-99	18.25	18.50	18.1875	18.4062	44,900	18.4062
16-Aug-99	18.4375	18.4375	18.125	18.1875	42,800	18.1875
13-Aug-99	18.50	18.50	18.25	18.4375	22,600	18.4375
12-Aug-99	18	18.875	18	18.5625	35,900	18.5625
11-Aug-99	18	18	17.50	18	161,800	18
11-Aug-99			\$0.17 Ca	ash Divid	end	
10-Aug-99	18.625	18.75	18.3125	18.625	33,500	18.46
9-Aug-99	18.9375	18.9375	18.75	18.75	39,100	18.5839
6-Aug-99	18.875	18.9375	18.75	18.875	49,000	18.7078

16-Jun-99	19.25	19.375	19	19	27,100	18.8317
15-Jun-99	18.875	19.125	18.625	19.125	50,900	18.9556
14-Jun-99	18.8125	18.875	18.625	18.75	71,500	18.5839
11-Jun-99	18.625	19.1875	18.625	18.6875	27,200	18.5219
10-Jun-99	19.125	19.25	18.875	18.875	130,500	18.7078
9-Jun-99	19.625	19.9375	19.125	19.1875	39,300	19.0175
8-Jun-99	19.3125	19.75	19.125	19.50	87,900	19.3272
7-Jun-99	18.4375	19.25	18.4375	19.1875	34,500	19.0175

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Historical Quotes NYSE:LG

Month Day Year Start Date: Jun ▼ 06 99		Ticker Symbol: 1g
Start Date: Jun ▼ 06 99 End Date: Sep ▼ 07 99	MonthlyDividends	Get Historical Data

Date	Open	High	Low	Close	Volume	Adj. Close*
3-Sep-99	22.50	22.75	22.375	22.625	8,700	22.625
2-Sep-99	22.6875	22.6875	22.25	22.3125	17,600	22.3125
1-Sep-99	21.625	23	21.5625	22.875	23,900	22.875
31-Aug-99	21.625	22	21.5625	21.6875	21,800	21.6875
30-Aug-99	22.125	22.125	21.625	21.625	19,800	21.625
27-Aug-99	22.9375	22.9375	22.125	22.1875	16,700	22.1875
26-Aug-99	22.50	22.875	22.375	22.8125	18,100	22.8125
25-Aug-99	22	22.50	22	22.375	18,100	22.375
24-Aug-99	22.125	22.25	22.0625	22.125	11,800	22.125
23-Aug-99	22	22.25	21.8125	22.25	16,500	22.25
20-Aug-99	21.75	22	21.75	22	10,700	22
19-Aug-99	21.6875	22	21.6875	21.875	11,900	21.875
18-Aug-99	21.75	21.9375	21.5625	21.625	22,800	21.625
17-Aug-99	22	22	21.5625	21.625	22,600	21.625
16-Aug-99	22.375	22.375	21.6875	21.75	16,100	21.75
13-Aug-99	22.5625	22.5625	22.25	22.375	3,700	22.375
12-Aug-99	22.5625	22.9375	22.50	22.625	10,800	22.625
11-Aug-99	22.3125	22.625	21.875	22.625	14,400	22.625
10-Aug-99	22.875	23.25	22.125	22.50	25,500	22.50
9-Aug-99	23.3125	23.3125	22.75	22.75	20,700	22.75
6-Aug-99	23.125	23.375	23.125	23.375	9,100	23.375
5-Aug-99	23.4375	23.4375	22.75	23.25	13,200	23.25

15-Jun-99	22	22.625	22	22.4375	25,600	22.4375	
14-Jun-99	22.125	22.375	21.875	22.1875	26,900	22.1875	
11-Jun-99	21.5625	22	21.5625	22	16,000	22	
10-Jun-99	21.75	22	21.50	21.625	10,400	21.625	
9-Jun-99	22.125	22.25	21.5625	21.6875	13,200	21.6875	
9-Jun-99		\$0.34 Cash Dividend					
8-Jun-99	22.1875	22.375	22	22.375	22,400	22.04	
7-Jun-99	22.1875	22.1875	21.75	22.1875	22,500	21.8553	

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More Info: Quote

Historical Quotes

NYSE:NJR

MonthDay YearStart Date:Jun▼0699End Date:Sep▼0799	· · ·	Ticker Symbol: _njr Get Historical Data
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Date	Open	High	Low	Close	Volume	Adj. Close*
3-Sep-99	39	39.3125	39	39.25	28,600	39.25
2-Sep-99	38.8125	39.375	38.625	38.875	24,900	38.875
1-Sep-99	38.50	39.125	38.50	38.875	18,100	38.875
31-Aug-99	38.9375	39	38.5625	38.75	18,600	38.75
30-Aug-99	39.4375	39.4375	38.9375	39.0625	12,100	39.0625
27-Aug-99	39.375	39.75	39.125	39.375	12,500	39.375
26-Aug-99	40	40.125	39.5625	39.625	5,600	39.625
25-Aug-99	39.6875	40.125	39.4375	40.125	20,300	40.125
24-Aug-99	39.9375	39.9375	39.1875	39.8125	13,700	39.8125
23-Aug-99	39.875	40	39.50	39.8125	11,100	39.8125
20-Aug-99	39.875	40	39.3125	40	15,700	40
19-Aug-99	39.8125	40	39.375	39.75	18,600	39.75
18-Aug-99	40	40	39.125	39.9375	18,500	39.9375
17-Aug-99	39.9375	40.125	39.625	40	25,200	40
16-Aug-99	39.75	39.9375	39.625	39.9375	13,800	39.9375
13-Aug-99	39.375	39.75	39.125	39.625	9,200	39.625
12-Aug-99	39.125	39.75	39.0625	39.50	15,400	39.50
11-Aug-99	39.0625	39.125	39.0625	39.125	20,200	39.125
10-Aug-99	39.4375	39.4375	38.875	39.125	22,500	39.125
9-Aug-99	39.5625	39.5625	39.0625	39.5625	363,900	39.5625
6-Aug-99	38.625	39.50	38.625	39.50	26,500	39.50
5-Aug-99	38.875	38.9375	38.625	38.6875	29,000	38.6875

15-Jun-99	37.125	38.25	37.125	38	34,700	38
14-Jun-99	37.375	37.375	37	37	22,300	37
11-Jun-99	37.75	37.8125	37.50	37.50	77,400	37.50
11-Jun-99	\$0.42 Cash Dividend					
10-Jun-99	37.9375	38.125	37.8125	38.0625	19,300	37.6425
9-Jun-99	38	38	37.8125	37.9375	10,300	37.5189
8-Jun-99	37.6875	38	37.6875	38	13,200	37.5807
7-Jun-99	37.9375	38	37.50	37.8125	15,600	37.3953

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Historical Quotes

NYSE:PNY

MonthDay YearStart Date:Jun▼0699End Date:Sep▼0799	○ Weekly○ Monthly	Ticker Symbol: pny Get Historical Data
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Date	Open	High	Low	Close	Volume	Adj. Close*
3-Sep-99	32.625	33.1875	32.625	33.1875	15,100	33.1875
2-Sep-99	33.125	33.125	32.50	32.5625	16,800	32.5625
1-Sep-99	33.50	33.8125	33.25	33.375	15,700	33.375
31-Aug-99	33.25	33.5625	33	33.5625	38,700	33.5625
30-Aug-99	33	33.125	33	33.125	30,500	33.125
27-Aug-99	33.625	33.625	33.3125	33.375	11,800	33.375
26-Aug-99	33.75	33.875	33.50	33.6875	10,300	33.6875
25-Aug-99	33.6875	34	33.4375	33.875	19,200	33.875
24-Aug-99	33.625	33.625	33.3125	33.5625	16,400	33.5625
23-Aug-99	33.3125	34	33.3125	33.75	13,000	33.75
20-Aug-99	33.5625	33.8125	33.25	33.50	16,000	33.50
19-Aug-99	33.875	33.875	33.4375	33.6875	10,400	33.6875
18-Aug-99	33.625	34.125	33.50	34	13,300	34
17-Aug-99	33.75	33.8125	33.3125	33.7812	18,900	33.7812
16-Aug-99	33.125	33.75	33	33.625	17,300	33.625
13-Aug-99	33.0625	33.0625	32.9375	33.0625	20,300	33.0625
12-Aug-99	32.9375	33.25	32.9375	32.9375	8,000	32.9375
11-Aug-99	33.1875	33.25	32.75	33	19,200	33
10-Aug-99	33.1875	33.4375	32.875	33.375	52,300	33.375
9-Aug-99	33.3125	33.3125	33	33.3125	32,500	33.3125
6-Aug-99	33.75	33.75	32.875	33.375	44,000	33.375
5-Aug-99	33.75	33.875	33.4375	33.6875	35,800	33.6875

16-Jun-99	31.875	32.125	31.125	31.875	81,900	31.5276
15-Jun-99	31.375	31.75	31.125	31.625	35,500	31.2804
14-Jun-99	31.1875	31.2188	30.75	31.125	38,700	30.7858
11-Jun-99	31.75	31.75	31.0625	31.0625	10,900	30.724
10-Jun-99	31.75	32	31.625	31.875	14,500	31.5276
9-Jun-99	32	32	31.50	31.875	24,000	31.5276
8-Jun-99	31.625	32	31	32	41,900	31.6513
7-Jun-99	31.75	32.0625	31.625	31.625	21,700	31.2804

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1 of 1 All Financial Information ATMOS ENERGY CORP

AUDITOR CHANGE: NA

AUDITOR: ERNST & YOUNG (SOURCE: 10-K)

AUDITOR'S REPORT: UNQUALIFIED

BALANCE	एमन्स्रा

	ANNUAL ASSETS (000\$)		
FISCAL YEAR ENDING	09/30/1998	09/30/1997	09/30/1996
CASH	4,735	6,016	11,134
RECEIVABLES	34,887	71,217	103,415
INVENTORIES	15,219	12,333	13,895
OTHER CURRENT ASSETS	52,539	54,139	46,159
TOTAL CURRENT ASSETS	107,380	143,705	174,603
PROP, PLANT & EQUIP	1,446,420	1,332,672	1,219,774
ACCUMULATED DEP	528,560	483,545	449,563
NET PROP & EQUIP	917,860	849,127	770,211
DEFERRED CHARGES	116,150	95,479	65,796
TOTAL ASSETS	1,141,390		-
TOTAL ASSETS	1,141,390	1,088,311	1,010,610
ANNUA	AL LIABILITIES (000\$)		
FISCAL YEAR ENDING	09/30/1998	09/30/1997	09/30/1996
NOTES PAYABLE	66,400	167,300	128,488
ACCOUNTS PAYABLE	44,742	62,626	80,321
CUR LONG TERM DEBT	57,783	15,201	16,679
ACCRUED EXPENSES	12,736	416	11,201
OTHER CURRENT LIAB	42,398	67,680	40,678
TOTAL CURRENT LIAB	224,059	313,223	277,367
DEFERRED CHARGES/INC	147,625	144,847	127,499
LONG TERM DEBT	398,548	302,981	276,162
TOTAL LIABILITIES	770,232	761,051	681,028
COMMON STOCK NET	152	148	146
CAPITAL SURPLUS	271,637	251,174	241,658
RETAINED EARNINGS	99,369	75,938	87,778
SHAREHOLDER EQUITY	371,158	327,260	
TOT LIAB & NET WORTH	1,141,390		329,582
TOT DIME & NET WORTH	1,141,390	1,088,311	1,010,610
	ANNUAL INCOME (000\$)		
FISCAL YEAR ENDING	09/30/1998	09/30/1997	09/30/1996
NET SALES	848,208	906,835	886,691
COST OF GOODS	526,650	589,155	573,998
GROSS PROFIT	321,558	317,680	312,693
SELL GEN & ADMIN EXP	161,124	205,814	178,450
INC BEF DEP & AMORT	160,434	111,866	134,243
DEPRECIATION & AMORT	47,555	45,257	41,666
NON-OPERATING INC	9,771	5,122	3,567
INTEREST EXPENSE	35,579	33,595	31,677
INCOME BEFORE TAX	87,071	38,136	64,467
PROV FOR INC TAXES	31,806	14,298	23,316
NET INC BEF EX ITEMS	55,265	23,838	41,151
NET INCOME	55,265	23,838	41,151
OUTSTANDING SHARES	30,398	29,241	29,241
	30,030	27,241	27,241

CASH FLOW PROVIDED BY OPERATING	ACTIVITY (\$000S)	
Fiscal Year Ending	09/30/1998	09/30/1997
Net Income (Loss)	55,265	14,575
Depreciation/Amortization	47,555	39,970
Net Incr (Decr) Assets/Liabs	-9,727	6,160
Other Adjustments, Net	-1,442	8,044
Net Cash Prov (Used) by Oper	91,651	68,749
CASH FLOW PROVIDED BY INVESTING	ACTIVITY (\$000s)	
Fiscal Year Ending	09/30/1998	09/30/1997
(Incr) Decr in Prop, Plant	-118,814	-121,123
Net Cash Prov (Used) by Inv	-118,814	-121,123
CASH FLOW PROVIDED BY FINANCING	ACTIVITY (\$000S)	
Fiscal Year Ending	09/30/1998	09/30/1997
Issue (Purchase) of Equity	20,467	9,518
Issue (Repayment) of Debt	154,445	40,000
Incr (Decr) In Borrowing	-117,196	24,153
Dividends, Other Distribution	-31,834	-26,415
Net Cash Prov (Used) by Finan	25,882	47,256
Net Change in Cash or Equiv	-1,281	-5,118
Cash or Equiv at Year Start	6,016	11,134
Cash or Equiv at Year End	4,735	6,016
_	-,	0,010
COMMENTES.		

COMMENTS:

FIVE YEAR SUMMARY NOT GIVEN

PRICE/EARNINGS RATIO:

PRICING INFORMATION	
FOR WEEK ENDING:	07/31/1999
LATEST TRADE DATE:	07/30/1999
OUTSTANDING SHARES (000S):	30,869
VOLUME:	14,700
HIGH (OR ASKED):	25.000
LOW (OR BID):	24.813
CLOSE (OR AVERAGE):	25.000
MARKET VALUE (000S):	771,725
` <i>'</i>	.,_,,_
EARNINGS INFORMATION	
FOR 12 MONTHS ENDING:	07/1999
EARNINGS PER SHARE:	1.34
DDTCD /DADNINGS DAMES	1.04

	CURRENT	PREVIOUS
INDICATED ANNUAL DIVIDEND:	1.100	
CURRENT DIVIDEND:	0.2750	0.2750
EX-DIVIDEND DATE:	05/21/1999	02/23/1999
RECORD DATE:	05/25/1999	02/25/1999
PAYABLE DATE:	06/10/1999	03/10/1999

18.6

T/B/F/G.	FADNITHES	ESTIMATES
T/D/E/D:	CHRITINGS	COLTMATEO

			EPS EST'	S	# OF	CHG IN	MEAN(\$):
PF	ERIOD-	MEAN	HIGH	LOW	ESTS	1MONTH	3MONTH
FY	09/99	1.01	1.05	1.00	8	-0.33	-0.39
FΥ	09/00	1.98	2.15	1.70	9	-0.03	-0.05
QTR	06/99	-0.16	-0.15	-0.20	7	-0.19	-1.18
QTR	09/99	-0.33	-0.28	-0.36	6	-0.12	-0.38

EARNINGS PER SHARE ANNUAL GROWTH RATES

LAST 5 YEARS 8.9% FY99/98 -45.0% QTR 06/99 -507.1% NEXT 5 YEARS 8.1% FY00/99 95.3% QTR 09/99 N-%

ATO ATMOS ENERGY CP ESTD F/Y EPS: INDUSTRY CODE: GASUTI PRICE 09/99 09/00 YIELD GAS UTILITIES 25.00 1.01 1.98 4.4%

FY09/98 EPS: 1.84 DIVIDEND: 1.10 YIELD: FY09/99 P/E: 24.7 P/E REL S&P: 0.80 P/E REL IND: 0.93 FY09/00 P/E: 12.6 P/E REL S&P: 0.47 P/E REL IND: 0.54

	FCST	r eps gi	RWTH	RELAT	CIVE
			S&P	ATO	ATO
	ATO	IND	500	TO IND	TO S&P
FY99 VS FY98	-45.0%	14.2%	16.1%	-316	-279
FY00 VS FY99	95.3%	20.6%	17.1%	463	558
NEXT 5 YEARS	8.1%	11.6%	15.8%	70	51
LAST 5 YEARS	8.9%	8.1%	16.4%	77	56
P/E FY 1998	24.7	26.5	30.9	93	80
P/E FY 1999	12.6	23.3	26.6	54	47

DISTRIBUTION OF EPS ESTS. AS OF 07/30/99

ATO EPS FY 09/98 \$ 1.84 FY 09/99 - 8 ESTS FY 09/00 - 9 ESTS MEAN EPS \$ 1.01 MEAN EPS \$ 1.98

N L L L L L L X N X X XL

\$0.95 1.00 1.05 1.1.60 1.80 2.00 2.20 X=EST R/L=RAISED/LOWERED PAST MO. N=NEW PAST MO. *=9+ ESTS

KEY	ANNUAL	FINANCIAL	RATIOS
NDING	3	0.9	3/30/199

FISCAL YEAR ENDING	09/30/1998	09/30/1997	09/30/1996
QUICK RATIO	0.18	0.25	0.41
CURRENT RATIO	0.48	0.46	0.63
SALES/CASH	179.14	150.74	
SG & A/SALES	0.19		
RECEIVABLES TURNOVER	24.31	12.73	
RECEIVABLES DAYS SALES	14.81		
INVENTORIES TURNOVER	55.73		
INVENTORIES DAYS SALES	6.46		
NET SALES/WORKING CAPITAL	-7.27		
NET SALES/PLANT & EQUIPMENT	0.92	1.07	
NET SALES/CURRENT ASSETS	7.90	6.31	
NET SALES/TOTAL ASSETS	0.74		0.88
NET SALES/EMPLOYEES	386,780	338,498	536,738
TOTAL LIAB/TOTAL ASSETS	0.67		
TOTAL LIAB/INVESTED CAPITAL	1.00	1.21	
TOTAL LIAB/COMMON EQUITY	2.08	2.33	2.07
TIMES INTEREST EARNED	3.45	2.14	
CURRENT DEBT/EQUITY	0.16	0.05	0.05
LONG TERM DEBT/EQUITY	1.07	0.93	0.84
TOTAL DEBT/EQUITY	1.23	0.97	0.89
TOTAL ASSETS/EQUITY	3.08	3.33	3.07
PRETAX INC/NET SALES	0.10	0.04	0.07
PRETAX INC/TOTAL ASSETS	0.08	0.04	0.06
PRETAX INC/INVESTED CAPITAL	0.11	0.06	0.11
PRETAX INC/COMMON EQUITY	0.23	0.12	0.20
NET INCOME/NET SALES	0.07	0.03	0.05
NET INCOME/TOTAL ASSETS	0.05	0.02	0.04
NET INCOME/INVESTED CAPITAL	0.07	0.04	0.07
NET INCOME/COMMON EQUITY	0.15	0.07	0.12

FINANCIAL STATEMENT TEXT:

NA; Assets Statement Full text to be supplied in future update.

NA; Liabilities Statement Full text to be supplied in future update.

NA; Income Statement Full text to be supplied in future update.

ENERGEN CORP

AUDITOR CHANGE: NA

AUDITOR: PRICEWATERHOUSECOOPERS, LLP (SOURCE: 10-K)

AUDITOR'S REPORT: UNQUALIFIED

	BALANCE SHEET		
	ANNUAL ASSETS (000\$)		
FISCAL YEAR ENDING	09/30/1998	09/30/1997	09/30/1996
CASH	103,231	105,402	17,074
RECEIVABLES	64,173	70,676	42,353
INVENTORIES	33,288	36,278	38,335
OTHER CURRENT ASSETS	17,761	29,809	17,533
TOTAL CURRENT ASSETS	218,453	242,165	115,295
PROP, PLANT & EQUIP	1,152,138	1,042,306	773,178
ACCUMULATED DEP	395 , 794	375 , 303	328,262
NET PROP & EQUIP	756,344	667,003	444,916
DEFERRED CHARGES	18,658	10,629	10,760
TOTAL ASSETS	993,455	919,797	570,971
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FISCAL YEAR ENDING	L LIABILITIES (000\$) 09/30/1998	09/30/1997	09/30/1996
NOTES PAYABLE	153,000	202,000	59,000
ACCOUNTS PAYABLE	33,533	49,196	32,659
CUR LONG TERM DEBT	7,209	1,855	1,805
ACCRUED EXPENSES	36,554	32,019	29,151
OTHER CURRENT LIAB	53,945	45,681	53,159
TOTAL CURRENT LIAB	284,241	330,751	175,774
DEFERRED CHARGES/INC	NA	NA	972
LONG TERM DEBT	372,782	279,602	195,545
OTHER LONG TERM LIAB	7,183	8,301	10,275
TOTAL LIABILITIES	664,206	618,654	382,566
COMMON STOCK NET	293	144	112
CAPITAL SURPLUS	198,676	188,643	89,635
RETAINED EARNINGS	131,153	112,356	98,658
TREASURY STOCK	873	NA	NA
SHAREHOLDER EQUITY	329,249	301,143	188,405
TOT LIAB & NET WORTH	993,455	919,797	570,971
	ANINITAT TNCOME (000¢)		
FISCAL YEAR ENDING	ANNUAL INCOME (000\$) 09/30/1998	09/30/1997	00/20/1006
NET SALES	502,627	448,230	09/30/1996 399,442
COST OF GOODS	322,427	303,512	290,710
GROSS PROFIT	180,200	144,718	108,732
SELL GEN & ADMIN EXP	37,716	33,044	28,817
INC BEF DEP & AMORT	142,484	111,674	79,915
DEPRECIATION & AMORT	80,999	59,688	41,118
NON-OPERATING INC	2,544	3,014	1,712
INTEREST EXPENSE	30,001	22,906	13,920
INCOME BEFORE TAX	34,028	32,094	26,589
PROV FOR INC TAXES	-2,221	3,097	5,048
NET INC BEF EX ITEMS	36,249	28,997	21,541
NET INCOME	36,249	28 , 997	21,541
OUTSTANDING SHARES	29,326	14,398	11,162
			-

CASH FLOW PROVIDED BY OPERATING Fiscal Year Ending Net Income (Loss) Depreciation/Amortization Net Incr (Decr) Assets/Liabs Cash Prov (Used) by Disc Oper Other Adjustments, Net Net Cash Prov (Used) by Oper	ACTIVITY (\$000S) 09/30/1998 36,249 80,999 23,808 NA -17,433 123,623	09/30/1997 28,997 59,688 -21,299 NA -4,287 63,099
CASH FLOW PROVIDED BY INVESTING Fiscal Year Ending (Incr) Decr in Prop, Plant (Acq) Disp of Subs, Business (Incr) Decr in Securities Inv Other Cash Inflow (Outflow) Net Cash Prov (Used) by Inv	09/30/1998 -174,578 7,636	09/30/1997 -283,274 1,871 527 1,030 -279,846
CASH FLOW PROVIDED BY FINANCING Fiscal Year Ending Issue (Purchase) of Equity Issue (Repayment) of Debt Incr (Decr) In Borrowing Dividends, Other Distribution Other Cash Inflow (Outflow) Net Cash Prov (Used) by Finan	09/30/1998 10,038	44,055
Effect of Exchg Rate On Cash Net Change in Cash or Equiv Cash or Equiv at Year Start Cash or Equiv at Year End COMMENTS: FIVE YEAR SUMMARY NOT GIVEN	NA -2,171 105,402 103,231	NA 94,101 11,301 105,402

PRICING INFORMATION FOR WEEK ENDING: LATEST TRADE DATE: OUTSTANDING SHARES (000S): VOLUME: HIGH (OR ASKED): LOW (OR BID): CLOSE (OR AVERAGE): MARKET VALUE (000S):	07/31/1999 07/30/1999 29,715 52,700 18.750 18.625 18.750 557,156
EARNINGS INFORMATION FOR 12 MONTHS ENDING: EARNINGS PER SHARE: PRICE/EARNINGS RATIO:	07/1999 1.31 14.3

	CURRENT	PREVIOUS
INDICATED ANNUAL DIVIDEND:	0.660	
CURRENT DIVIDEND:	0.1600	0.1600
EX-DIVIDEND DATE:	05/12/1999	02/10/1999
RECORD DATE:	05/14/1999	02/12/1999
DAVARLE DATE.	06/01/1999	03/01/1999

T/B/E/S:	CARNINGS	ESTIMATES

/E/S: EARNINGS					
	EPS	EST'S-	# OE	CHG IN N	MEAN(\$):
PERIOD-					
FY 09/99				0.01	0.01
FY 09/00	1.38	1.40		0.01	0.08
QTR 09/99	-0.30 -	0.24	-0.35 4	-0.01	-1.62
QTR 12/99	0.16	0.16	0.15 2	0.00	0.10
EA	RNINGS PER	SHARE A	NNUAL GROW	TH RATES	
LAST 5 YEARS	18.0% F	Y99/98	3.9%	QTR 09/99	N+%
NEXT 5 YEARS					
EGN ENERGEN				D F/Y EPS:	
INDUSTRY CODE	: GASUTI	PR	ICE 09/	99 09/00	YIELD
GAS UTILITIES				28 1.38	
FY09/98 EPS:	1.23 DIV	IDEND:	0.64	YIELD:	3.4%
FY09/99 P/E:					
FY09/00 P/E:	13.7 P/E	REL S&	P: 0.51	P/E REL I	ND: 0.59
	FCS	ጥ ፑውና ሮ	RWTH	RET.A	rive
	105	I DID G		EGN	EGN
	EGN	TND	500		
FY99 VS FY98	3.9%			28	
FY00 VS FY99					47
	7.2%				
LAST 5 YEARS		8.1%		155	
	20101		•		
P/E FY 1998	14.8	26.5	30.9	56	48
P/E FY 1999	13.7	23.3	26.6	59	51

DISTRIBUTION OF EPS ESTS. AS OF 07/30/99

EGN EPS FY 09/98 \$ 1.23 FY 09/99 - 6 ESTS FY 09/00 - 5 ESTS MEAN EPS \$ 1.28 MEAN EPS \$ 1.38

X				R
X	X		X	X
X	X	R	X	X
++	+-	+	+	+

\$1.20 1.25 1.30 1.1.25 1.30 1.35 1.40 X=EST R/L=RAISED/LOWERED PAST MO. N=NEW PAST MO. *=9+ ESTS

09/30/1998	09/30/1997	09/30/1996
0.59	0.53	0.34
0.77	0.73	0.66
4.87	4.25	23.39
0.08	0.07	0.07
7.83	6.34	9.43
45.96	56.76	38.17
15.10	12.36	10.42
23.84	29.14	34.55
-7.64	-5.06	-6.60
0.66	0.67	0.90
2.30	1.85	3.46
		0.70
176,857	152,563	138,985
0.67	0.67	0.67
0.95	1.07	1.00
2.02	2.05	2.03
2.13	2.40	2.91
0.02	0.01	0.01
1.13	0.93	1.04
1.15	0.93	1.05
	0.59 0.77 4.87 0.08 7.83 45.96 15.10 23.84 -7.64 0.66 2.30 0.51 176,857 0.67 0.95 2.02 2.13 0.02 1.13	176,857 152,563 0.67 0.67 0.95 1.07 2.02 2.05 2.13 2.40 0.02 0.01 1.13 0.93

3.02

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0.14

0.05

0.04

0.06

0.11

KEY ANNUAL FINANCIAL RATIOS

FINANCIAL STATEMENT TEXT:

NET INCOME/COMMON EQUITY

TOTAL ASSETS/EQUITY

PRETAX INC/NET SALES

NET INCOME/NET SALES

PRETAX INC/TOTAL ASSETS

NET INCOME/TOTAL ASSETS

PRETAX INC/INVESTED CAPITAL

NET INCOME/INVESTED CAPITAL

PRETAX INC/COMMON EQUITY

NA; Assets Statement Full text to be supplied in future update.

NA; Liabilities Statement Full text to be supplied in future update.

NA; Income Statement Full text to be supplied in future update.

LACLEDE GAS CO

AUDITOR CHANGE: NA

AUDITOR: DELOITTE & TOUCHE (SOURCE: 10-K) AUDITOR'S REPORT: UNQUALIFIED

BALANCE SHEET

	DALANCE SHEET		
	NUAL ASSETS (000\$)		
FISCAL YEAR ENDING	09/30/1998	09/30/1997	09/30/1996
CASH	3,718	4,508	4,360
RECEIVABLES	46,055	47 , 932	45,578
INVENTORIES	73,404	75 , 000	77 , 058
OTHER CURRENT ASSETS	12,860	11,867	6,387
TOTAL CURRENT ASSETS	136,037	139,307	133,383
PROP, PLANT & EQUIP	833 , 685	792 , 661	780,001
ACCUMULATED DEP	343,100	325,088	327,836
NET PROP & EQUIP	490,585	467 , 573	452,165
INVEST & ADV TO SUBS	33,834	29,724	24,265
DEFERRED CHARGES	110,691	84,106	79,582
TOTAL ASSETS	771,147	720,710	689,395
	LIABILITIES (000\$)		
FISCAL YEAR ENDING	09/30/1998	09/30/1997	09/30/1996
ACCOUNTS PAYABLE	20,692	29,628	20,637
CUR LONG TERM DEBT	98,500	99,000	59,600
ACCRUED EXPENSES	20,314	18,253	21,217
OTHER CURRENT LIAB	44,145	37 , 557	44,994
TOTAL CURRENT LIAB	183,651	184,438	146,448
DEFERRED CHARGES/INC	109,789	92 , 293	85,818
LONG TERM DEBT	179,238	154,413	179,346
OTHER LONG TERM LIAB	39,724	37 , 219	34,980
TOTAL LIABILITIES	512,402	468,363	446,592
PREFERRED STOCK	1,960	1,960	1,960
COMMON STOCK NET	256 , 785	250 , 387	19,423
CAPITAL SURPLUS	NA	NA	61,205
RETAINED EARNINGS	NA	NA	184,232
TREASURY STOCK	NA	NA	24,017
SHAREHOLDER EQUITY	258,745	252,347	242,803
TOT LIAB & NET WORTH	771,147	720,710	689,395

ELCCAL VEAD DUDING	ANNUAL INCOME (00		0 /1 0 0 7	20/4005
FISCAL YEAR ENDING	09/30/1998			30/1996
NET SALES	547,229			556,456
COST OF GOODS	330,424			334,603
GROSS PROFIT	216,805			221,853
SELL GEN & ADMIN EXP	•			129,831
INC BEF DEP & AMORT	86,903		93 , 571	92,022
DEPRECIATION & AMORT	25,304		25,884	25,009
NON-OPERATING INC	2,496		1,829	2,361
INTEREST EXPENSE	21,270		19,088	17,947
INCOME BEFORE TAX	42,825		50,428	51,427
PROV FOR INC TAXES	14,933		17,962	18,603
NET INC BEF EX ITEMS	•		32,466	32,824
NET INCOME	27,892	,	32,466	32,824
OUTSTANDING SHARES	17,557		NA	17,557
CASH FLOW PROVIDED BY	י הסדסמיידאות מכיידוניו	ጥሃ /ሩበሰበዴ	١	
Fiscal Year Ending		9/30/1998	•	
Net Income (Loss)	0.5	27,892		
Depreciation/Amortiza	etion	25,403		
Net Incr (Decr) Asset		-12,622		
Other Adjustments, Ne		8,216		
Net Cash Prov (Used)		48,889	54,130	
(1211,	-1 -1 -1	,	01,200	
CASH FLOW PROVIDED BY	INVESTING ACTIVE	TY (\$000)	S)	
Fiscal Year Ending		3/30/1998	09/30/1997	
(Incr) Decr in Prop,		-47,254		
(Incr) Decr in Securi		-2,569		
Other Cash Inflow (Ou		-2 , 973		
Net Cash Prov (Used)	by Inv	-52,796	-45,635	
CASH FLOW PROVIDED BY	Y FINANCING ACTIVI	TY (\$000:	z \	
Fiscal Year Ending		3/30/1998	09/30/1997	
Issue (Purchase) of E	lauity	1,832		
Issue (Repayment) of		24,500		
Dividends, Other Dist		-23,215		
Net Cash Prov (Used)		3,117		
nee dabii ilov (obca)	by IIIIaii	3,117	-0,347	
Net Change in Cash or	Equiv	-790	148	
Cash or Equiv at Year		4,508		
Cash or Equiv at Year	End	3,718	4,508	
COMMENTED.				
COMMENTS:	CTMENIAGO ETNING	TATO DEGE	v m m D	
FIVE YEAR SUMMARY NOT PRICING INFORMATION	. GIVENIJJ/ EINANC	TATO KEST	MIED	
FOR WEEK ENDING:	07/31/19	200		
LATEST TRADE DATE:	07/31/19			
OUTSTANDING SHARES ((
VOLUME:	12,8			
HIGH (OR ASKED):	23.6			
LOW (OR BID):	23.3			
CLOSE (OR AVERAGE):	23.4			
MARKET VALUE (000s):				

413,024

MARKET VALUE (000S):

EARNINGS INFORMATI	ON				
FOR 12 MONTHS ENDI		0.	7/1999		
EARNINGS PER SHARE		J	1.45		
PRICE/EARNINGS RAT	IO:		16.1		
		Cı	JRRENT	PRI	EVIOUS
INDICATED ANNUAL D	IVIDEND:		1.340		
CURRENT DIVIDEND:		(0.3350	(0.3350
EX-DIVIDEND DATE:		06/0	9/1999	03/09	9/1999
RECORD DATE:		06/1	1/1999	03/13	1/1999
PAYABLE DATE:		07/0	1/1999	04/03	1/1999
I/B/E/S: EARNINGS	ESTIMATE	S			
	E	PS EST'S		# OF	CHG I
PERIOD-	MEAN	HIGH	LOW	ESTS	1MONT
FY 09/99	1.37	1.42	1.35	3	0.0
FY 09/00	1.78	1.80	1.75	3	0.0

		E	'S EST	· S	# OF.	CHG IN	MEAN(\$):
PF	ERIOD-	MEAN	HIGH	LOW	ESTS	1MONTH	3MONTH
FY	09/99	. 1.37	1.42	1.35	3	0.00	0.02
FY	09/00	1.78	1.80	1.75	3	0.00	0.01
QTR	06/99	-0.01	0.01	-0.05	3	0.00	-1.16
QTR	09/99	-0.31	-0.27	-0.35	2	0.00	-0.28

EARNINGS PER SHARE ANNUAL GROWTH RATES N+ક N-ક LAST 5 YEARS -9.3% FY99/98 -13.6% QTR 06/99 NEXT 5 YEARS 2.9% FY00/99 29.6% QTR 09/99

LG LACLEDE GAS ESTD F/Y EPS: INDUSTRY CODE: GASUTI PRICE 09/99 09/00 GAS UTILITIES 23.50 1.37 1.78

FY09/98 EPS: 1.59 DIVIDEND: 1.34 YIELD: 5.7% FY09/99 P/E: 17.1 P/E REL S&P: 0.55 P/E REL IND: 0.64 FY09/00 P/E: 13.2 P/E REL S&P: 0.50 P/E REL IND: 0.57

	FCST EPS GRWTH			RELATIVE	
			S&P	LG	LG
	LG	IND	500	TO IND	TO S&P
FY99 VS FY98	-13.6%	14.2%	16.1%	-96	-84
FY00 VS FY99	29.6%	20.6%	17.1%	144	173
NEXT 5 YEARS	2.9%	11.6%	15.8%	25	18
LAST 5 YEARS	-9.3%	8.1%	16.4%	-80	-59
P/E FY 1998	17.1	26.5	30.9	64	55
P/E FY 1999	13.2	23.3	26.6	57	50

DISTRIBUTION OF EPS ESTS. AS OF 07/30/99 LG EPS FY 09/98 \$ 1.59 FY 09/99 - 3 ESTS FY 09/00 - 3 ESTS MEAN EPS \$ 1.37 MEAN EPS \$ 1.78

Χ \$1.30 1.35 1.40 1.1.70 1.75 1.80 1.85 X=EST R/L=RAISED/LOWERED PAST MO. N=NEW PAST MO. *=9+ ESTS

KEY ANNUAL FINANCIAL RATIOS

THE PROPERTY OF THE PROPERTY O	TILL IGIT TOD		
FISCAL YEAR ENDING	09/30/1998	09/30/1997	09/30/1996
QUICK RATIO	0.27		
CURRENT RATIO	0.74	0.76	0.91
SALES/CASH	147.18	133.72	127.63
SG & A/SALES	0.24	0.23	0.23
RECEIVABLES TURNOVER	11.88	12.58	12.21
RECEIVABLES DAYS SALES	30.30	28.62	29.49
INVENTORIES TURNOVER	7.46	8.04	7.22
INVENTORIES DAYS SALES	48.29	44.79	49.85
NET SALES/WORKING CAPITAL	-11.49	-13.36	-42.59
NET SALES/PLANT & EQUIPMENT	1.12	1.29	1.23
NET SALES/CURRENT ASSETS	4.02	4.33	4.17
NET SALES/TOTAL ASSETS			0.81
NET SALES/EMPLOYEES	265,130	288,989	268,560
TOTAL LIAB/TOTAL ASSETS	0.66		
TOTAL LIAB/INVESTED CAPITAL	1.17	1.15	1.06
TOTAL LIAB/COMMON EQUITY	2.00	1.87	1.85
TIMES INTEREST EARNED	3.01	3.64	3.87
CURRENT DEBT/EQUITY	0.38	0.39	0.25
LONG TERM DEBT/EQUITY	0.69	0.61	0.74
TOTAL DEBT/EQUITY	1.07	1.00	0.98
TOTAL ASSETS/EQUITY	2.98	2.86	2.84
PRETAX INC/NET SALES	0.08	0.08	0.09
PRETAX INC/TOTAL ASSETS	0.06	0.07	0.07
PRETAX INC/INVESTED CAPITAL	0.10	0.12	0.12
PRETAX INC/COMMON EQUITY	0.17	0.20	0.21
NET INCOME/NET SALES	0.05	0.05	0.06
NET INCOME/TOTAL ASSETS	0.04	0.05	0.05
NET INCOME/INVESTED CAPITAL	0.06	0.08	0.08
NET INCOME/COMMON EQUITY	0.11	0.13	0.14

FINANCIAL STATEMENT TEXT:

NA; Assets Statement Full text to be supplied in future update.

NA; Liabilities Statement Full text to be supplied in future update.

NA; Income Statement Full text to be supplied in future update.

NEW JERSEY RESOURCES CORP

JDITOR CHANGE: NA

AUDITOR: DELOITTE & TOUCHE (SOURCE: 10-K)

AUDITOR'S REPORT: UNQUALIFIED

FIVE YEAR SUN	MARY
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DATE	SALES	(000\$) NET	INCOME	EPS
1998	710,342		41,757	NA
1997	696,544		39,924	NA
1996	554 , 753		37,068	NA
1995	460,179		24,785	NA
1994	501,961		32,995	NA
GROWTH RATE	9.0		6.0	NA

PRELIMINARY EARNINGS DATA

ITEMS	VALUES	PERIOD	NEWS DATE
Basic EPS	1.70	20	04/21/1999
Basic EPS	2.55	6M	04/21/1999
Primary EPS	-0.23	4Q	10/29/1997
Primary EPS	2.22	12 M	10/29/1997
Fully Diluted EPS	1.69	20	04/21/1999
Fully Diluted EPS	2.53	6 M	04/21/1999
Net Sales	327,315,000	20	04/21/1999
Net Sales	571,905,000	6M	04/21/1999
erating Profit	35,042,000	2Q	04/21/1999
erating Profit	55,013,000	6M	04/21/1999
Net Income	30,337,000	2Q	04/21/1999
Net Income	45,489,000	6M	04/21/1999
WtdAvg ComStock(Basic)	17,869,000	2Q	04/21/1999
WtdAvg ComStock(Basic)	17,856,000	6M	04/21/1999
WtdAvg ComStock(Primary)	17,911,000	4Q	10/29/1997
WtdAvg ComStock(Primary)	18,016,000	12M	10/29/1997
WtdAvg ComStock(Fully Diluted)	17,976,000	2Q	04/21/1999
WtdAvg ComStock(Fully Diluted)	17,972,000	6M	04/21/1999

NTResources	BALANCE SHEET		
	ANNUAL ASSETS (000\$)		
SCAL YEAR ENDING	09/30/98	09/30/97	09/30/96
CASH	2,476	5,467	10,808
RECEIVABLES	46,898	44,373	33,906
INVENTORIES	56,643	39,597	46,776
OTHER CURRENT ASSETS	55,460	50,920	48,472
TOTAL CURRENT ASSETS	161,477	140,357	139,962
PROP, PLANT & EQUIP	919,811	878,272	856,494
ACCUMULATED DEP	239,814	218,912	201,296
NET PROP & EQUIP	679,997	659,360	655,198
DEFERRED CHARGES	49,493	45,721	51,074
DEPOSITS & OTH ASSET	52,051	33,623	8,953
TOTAL ASSETS	943,018	879 , 061	855,187
ANNII	AL LIABILITIES (000\$)		
FISCAL YEAR ENDING	09/30/98	09/30/97	09/30/96
NOTES PAYABLE	60,700	48,000	35,000
ACCOUNTS PAYABLE	77,167	86,511	65,821
CUR LONG TERM DEBT	1,957	138	1,501
ACCRUED EXPENSES	7,029	5,781	6,032
OTHER CURRENT LIAB	20,956	20,687	30,911
TOTAL CURRENT LIAB	167,809	161,117	139,265
DEFERRED CHARGES/INC	137,024	127,341	117,758
LONG TERM DEBT	326,741	291,407	303,363
TAL LIABILITIES	631,574	579,865	560,386
EFERRED STOCK	20,640	20,760	20,880
COMMON STOCK NET	45,834	45,385	45,295
CAPITAL SURPLUS	218,030	210,385	209,516
RETAINED EARNINGS	43,742	31,204	20,087
OTHER EQUITIES	-16,802	-8,538	-977
SHAREHOLDER EQUITY	311,444	299,196	294,801
TOT LIAB & NET WORTH	943,018	879,061	855,187
	ANNUAL INCOME (000\$)		
FISCAL YEAR ENDING	09/30/98	09/30/97	09/30/96
NET SALES	710,342	696,544	548,512
COST OF GOODS	483,715	465,552	327,991
GROSS PROFIT	226,627	230,992	220,521
SELL GEN & ADMIN EXP	114,748	122,648	119,021
INC BEF DEP & AMORT	111,879	108,344	101,500
DEPRECIATION & AMORT	27,835	25 , 797	23,229
NON-OPERATING INC	2,353	566	68
INTEREST EXPENSE	19,633	20,513	21,001
INCOME BEFORE TAX	66,764	62,600	57,338
PROV FOR INC TAXES	23,422	21,085	18,671
MINORITY INT (INC)	1,585	1,591	1,599
NET INC BEF EX ITEMS	41,757	39,924	37,068
NET INCOME	41,757	39,924	37,068
TSTANDING SHARES	17,810	39, 924 NA	18,084
	1,1010	INU	10,004

SH FLOW PROVIDED BY OPERATING	ACTIVITY (\$000S)	
scal Year Ending	09/30/98	09/30/97
met Income (Loss)	41,757	39,924
Depreciation/Amortization	30,551	26,915
Net Incr (Decr) Assets/Liabs	-48,967	5,485
Other Adjustments, Net	-2,281	-5,148
Net Cash Prov (Used) by Oper	21,060	67,176
(000a, b) cpc	22,000	0,,1,0
CASH FLOW PROVIDED BY INVESTING	ACTIVITY (\$000S)	
Fiscal Year Ending	09/30/98	09/30/97
(Incr) Decr in Prop, Plant	-44,456	-47,033
(Acq) Disp of Subs, Business	15,600	16,118
(Incr) Decr in Securities Inv	-9,500	-1,430
Other Cash Inflow (Outflow)	-3,691	-4,062
Net Cash Prov (Used) by Inv	-42,047	-36,407
CASH FLOW PROVIDED BY FINANCING	ACTIVITY (\$000S)	
Fiscal Year Ending	09/30/98	09/30/97
Issue (Purchase) of Equity	-2,781	-7 , 217
Incr (Decr) In Borrowing	49,853	-182
Dividends, Other Distribution	-29,076	-28,711
Net Cash Prov (Used) by Finan	17,996	-36,110
Net Change in Cash or Equiv	-2 , 991	-5,341
Cash or Equiv at Year Start	5,467	10,808
sh or Equiv at Year End	2,476	5,467

COMMENTS:

FIVE YEAR SUMMARY GIVEN AS STATED1997 FINANCIALS RESTATED

PRICING INFORMATION	
FOR WEEK ENDING:	05/31/99
LATEST TRADE DATE:	05/28/99
OUTSTANDING SHARES (000S):	17,916
VOLUME:	27,400
HIGH (OR ASKED):	38.188
LOW (OR BID):	37.125
CLOSE (OR AVERAGE):	37.750
MARKET VALUE (000S):	676 , 329

EARNINGS INFORMATION	
FOR 12 MONTHS ENDING:	05/99
EARNINGS PER SHARE:	2.49
PRICE/EARNINGS RATIO:	15.1

EX-I	SOURCES CATED ANNUAL DESERT DIVIDEND: DIVIDEND DATE: DRD DATE: ABLE DATE:	OIVIDEND:	03/15	.680 1200 ./99 1 5/99 1	0.4200 12/11/98 12/15/98 01/04/99	
I/B/	E/S: EARNINGS	ESTIMATES				
		EPS	EST'S	# 01	F CHG IN M	EAN(\$):
	PERIOD-	MEAN H	IIGH I	LOW ESTS	S 1MONTH	3MONTH
	FY 09/99 FY 09/00	2.50 2	2.52	2.50	7 0.00	0.01
	FY 09/00	2.66 2	2.71 2	2.60	6 0.00	-0.01
	QTR 06/99	0.17).19 (0.15	5 0.00	-1.53
	QTR 06/99 QTR 09/99	-0.20 -0).19 -(0.21	4 0.00	-0.36
		EARNINGS F	PER SHARE	: ANNUAL	GROWTH RATE	¦S
	LAST 5 YEARS	18.3% FY	799/98	7.5%	QTR 06/99	6.3%
	NEXT 5 YEARS	6.0% FY	700/99	6.2%	QTR 09/99	N+8
	NJR NEW JERSI INDUSTRY CODE	EY RES		ES'	TD F/Y EPS:	
•	INDUSTRY CODE	GASUTI	PRI	CE 09.	/99 09/00	\mathtt{YIELD}
	GAS UTILITIES		37.	13 2	.50 2.66	4.5%
	FY09/98 EPS: FY09/99 P/E:	2.33 DIV	[DEND:	1.68	YIELD:	4.5%
	FY09/99 P/E:	14.8 P/E	REL S&P	: 0.50	P/E REL IN	ID: 0.61
	FY09/00 P/E:	14.0 P/E	REL S&P	: 0.55	P/E REL IN	ID: 0.63
		FCS	r eps gri	TH	RELAT	TIVE
					NJR	
		NJR	IND	500	TO IND	TO S&P
	FY99 VS FY98	7.5%	10.3%	16.6%	73	45
	FY00 VS FY99	6.2%	18.4%	16.8%	34	37
	NEXT 5 YEARS	6.0	11.6%	15.5%	52	39
	FY99 VS FY98 FY00 VS FY99 NEXT 5 YEARS LAST 5 YEARS	18.3%	6.6%	16.5%	157	118
	P/E FY 1998	14.8	24.3	29.8	61	50
	P/E FY 1999	14.0	22.0	25.6	63	55
	N	RIBUTION OF JR EP: - 7 ESTS	S FY 09/	98 \$ FY 0	2.33 9/00 - 6 ES	
	MEAN EP	s \$ 2.50		MEA	N EPS \$ 2.0	66
		X				
		X			v	
		X			X	
		X			X X	
		XX X			X X X	
	+		+ +			+
	\$2.40 2.45					

X=EST R/L=RAISED/LOWERED PAST MO. N=NEW PAST MO. *=9+ ESTS

NI-Resources KEY	ANNUAL FINAN	CIAL RATIO	S
CAL YEAR ENDING	09/30/98	09/30/97	09/30/96
ICK RATIO	0.29	0.31	0.32
CURRENT RATIO	0.96	0.87	1.01
SALES/CASH	286.89	127.41	50.75
SG & A/SALES	0.16	0.18	0.22
RECEIVABLES TURNOVER	15.15	15.70	16.18
RECEIVABLES DAYS SALES	23.77	22.93	22.25
INVENTORIES TURNOVER	12.54	17.59	11.73
INVENTORIES DAYS SALES	28.71	20.47	
NET SALES/WORKING CAPITAL	-999.99	-33.55	786.96
NET SALES/PLANT & EQUIPMENT	1.04	1.06	
NET SALES/CURRENT ASSETS	4.40	4.96	3.92
NET SALES/TOTAL ASSETS	0.75	0.79	0.64
NET SALES/EMPLOYEES	898030	845320	640785
TOTAL LIAB/TOTAL ASSETS	0.67	0.66	0.66
TOTAL LIAB/INVESTED CAPITAL	0.99	0.98	0.94
TOTAL LIAB/COMMON EQUITY	2.17	2.08	2.05
TIMES INTEREST EARNED	4.40	4.05	3.73
CURRENT DEBT/EQUITY	0.01	0.00	0.01
LONG TERM DEBT/EQUITY	1.05	0.97	1.03
TOTAL DEBT/EQUITY	1.06	0.97	1.03
TOTAL ASSETS/EQUITY	3.03	2.94	2.90
PRETAX INC/NET SALES	0.09		
PRETAX INC/TOTAL ASSETS	0.07		
TAX INC/INVESTED CAPITAL	0.10		
ETAX INC/COMMON EQUITY	0.23		
NET INCOME/NET SALES	0.06		
NET INCOME/TOTAL ASSETS	0.04		
NET INCOME/INVESTED CAPITAL	0.07		
NET INCOME/COMMON EQUITY	0.14	0.14	0.14

FINANCIAL STATEMENT TEXT:

NA; Assets Statement Full text to be supplied in future update.

NA; Liabilities Statement Full text to be supplied in future update.

NA; Income Statement Full text to be supplied in future update.

PIEDMONT NATURAL GAS CO INC

AUDITOR CHANGE: NA

AUDITOR: DELOITTE & TOUCHE (SOURCE: 10-K)

AUDITOR'S REPORT: UNQUALIFIED

	FIVE YEAR	SUMMARY	
DATE	SALES (000\$) NET INCOME	EPS
1998	765,277	60,313	1.98
1997	775,517	54,074	1.81
1996	685,055	48,562	1.67
1995	505,223	40,310	1.45
1994	575,354	35,506	1.35
GROWTH RATE	7.3	14.1	10.0

	BALANCE SHEET		
Aì	NNUAL ASSETS (000\$)		
FISCAL YEAR ENDING	10/31/1998	10/31/1997	10/31/1996
CASH	37,204	26,595	25,475
RECEIVABLES	24,459	32,367	32,378
INVENTORIES	48,138	54,457	57,516
OTHER CURRENT ASSETS	32,741	18,737	42,618
TOTAL CURRENT ASSETS	142,542	132,156	157,987
PROP, PLANT & EQUIP	990,640	941,736	889,101
NET PROP & EQUIP	990,640	941,736	889,101
DEFERRED CHARGES	2,455	2 , 759	3,033
DEPOSITS & OTH ASSET	27,207	21,505	16,965
TOTAL ASSETS	1,162,844	1,098,156	1,067,086
2 1717/12 7	T.T.D.T.T.T.T.T.T.C. (000A)		
	LIABILITIES (000\$)	10/01/1007	10/04/4006
FISCAL YEAR ENDING	10/31/1998	10/31/1997	10/31/1996
NOTES PAYABLE	32,000	25,000	39,000
ACCOUNTS PAYABLE	67,296	65,103	60,150
CUR LONG TERM DEBT	10,000	10,000	10,000
ACCRUED EXPENSES INCOME TAXES	12,893	11,041	9,940
OTHER CURRENT LIAB	15,367	10,276	17,727
TOTAL CURRENT LIAB	48,292 185,848	34,109 155,529	16,838
DEFERRED CHARGES/INC	118,674	113,630	153,655 136,340
LONG TERM DEBT	371,000	381,000	391,000
OTHER LONG TERM LIAB	29,054	28,171	391,000 NA
TOTAL LIABILITIES	704,576	678,330	680,995
COMMON STOCK NET	279,709	262,576	246,907
RETAINED EARNINGS	178,559	157,250	139,184
SHAREHOLDER EQUITY	458,268	419,826	386,091
TOT LIAB & NET WORTH	1,162,844	1,098,156	1,067,086
	-, ,	=,,0	2,55.,000

	ANNUAL INCOME (()00\$)			
FISCAL YEAR ENDING	10/31/1998	•	31/1997	10/	31/1996
NET SALES	765,277	•	775,517		685,055
COST OF GOODS	457,130		476,825		409,909
GROSS PROFIT	308,147		298,692		275,146
SELL GEN & ADMIN EXP	137,566		143,571		136,869
INC BEF DEP & AMORT	170,581		155,121		138,277
DEPRECIATION & AMORT	42,175		39,187		36,039
NON-OPERATING INC	2,343		4,084		5,000
INTEREST EXPENSE	33,187		33,996		31,067
INCOME BEFORE TAX	97,562	2	86,022		76,171
PROV FOR INC TAXES	37,249		31,948		27,609
NET INC BEF EX ITEMS	60,313		54,074		48,562
NET INCOME	60,313		54,074		48,562
OUTSTANDING SHARES	30,737	7	30,193		29,548
CASH FLOW PROVIDED BY	OPERATING ACTIV	/ITY (\$000:	S)		
Fiscal Year Ending	j	10/31/1998	10)/31/1997	
Net Income (Loss)		60,313		54,074	
Depreciation/Amortiza		45,555		42,883	
Net Incr (Decr) Asset		9,438		39,933	
Other Adjustments, Ne		8,082		2,565	
Net Cash Prov (Used)	by Oper	123,388		139,455	
CASH FLOW PROVIDED BY	INVESTING ACTIV	7ITY (\$000	0S)		
Fiscal Year Ending		10/31/1998		/31/1997	
(Incr) Decr in Prop,		-90,898		-92,057	
Other Cash Inflow (Ou	•	-1,112		-1,594	
Net Cash Prov (Used)	by Inv	-92,010		-93,651	
CASH FLOW PROVIDED BY	FINANCING ACTIV	/ITY (\$000	OS)		
Fiscal Year Ending		10/31/1998		/31/1997	
Issue (Purchase) of E		15,136		14,420	
Issue (Repayment) of		-10,000		-10,000	
Incr (Decr) In Borrow		7,000		-14,000	
Dividends, Other Dist		-39,004		-36,008	
Net Cash Prov (Used)	by Finan	-26,868		-45,588	
Net Change in Cash or		4,510		216	
Cash or Equiv at Year		5,210		4,994	
Cash or Equiv at Year	End	9,720		5,210	
COMMENTS: NA					

PRICING INFORMATION

FOR WEEK ENDING:	07/31/1999
LATEST TRADE DATE:	07/30/1999
OUTSTANDING SHARES (000S): 31,053
VOLUME:	43,600
HIGH (OR ASKED):	34.125
LOW (OR BID):	33.875
CLOSE (OR AVERAGE):	34.063
MARKET VALUE (000S):	1,057,665
HIGH (OR ASKED): LOW (OR BID): CLOSE (OR AVERAGE):	34.12 33.87 34.06

EARNINGS INFORMATION FOR 12 MONTHS ENDINGS PER SHARE PRICE/EARNINGS RATE	CON ING: E: EIO:	07	/1999 1.88 18.1			
INDICATED ANNUAL I CURRENT DIVIDEND: EX-DIVIDEND DATE: RECORD DATE: PAYABLE DATE:	DIVIDEND:	CU 06/22 06/24 07/15	1.380 .3450 /1999 /1999	03/23 03/23	EVIOUS 0.3450 3/1999 5/1999	
I/B/E/S: EARNINGS						
PERIOD- FY 10/99 FY 10/00 QTR 07/99 QTR 10/99	EPS MEAN 1.91 2.17 -0.22 -0.30	HTGH	T.OW	ESTS	1 MONTH	ЗМОМТН
LAST 5 YEARS NEXT 5 YEARS	6.1% E	TY99/98 TY00/99	-3.7 13.7	'8 ('8 (QTR 07/99 QTR 10/99	N+%
PNY PIEDMONT INDUSTRY CODE: GAS UTILITIES	: GASUTI	PF 34	ICE	10/9	9 10/00 1 2.17	YIELD 4.0%
FY10/98 EPS: FY10/99 P/E: FY10/00 P/E:	1.98 DIV 17.9 P/E 15.7 P/E	VIDEND: E REL S& E REL S&	19: 0 P: 0	38 1 0.58 1 0.59 1	YIELD: P/E REL I P/E REL I	4.0% ND: 0.67 ND: 0.68
FY99 VS FY98 FY00 VS FY99 NEXT 5 YEARS LAST 5 YEARS	PNY -3.7%	IND 14.2%	50 16.1	P 00 .%	RELAT PNY TO IND -26 66 53 53	PNY TO S&P -23
P/E FY 1998 P/E FY 1999		26.5 23.3			67 68	58 59
PN FY 10/99	RIBUTION OF NY EF - 7 ESTS S \$ 1.91		/98 F	\$ 1.9 Y 10/0		
x x x x	хх			X	хх	Х

KEY AN	NUAL	FINANCIAL	RATIOS
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KEI ANNOAH IINANCI	WI WIIO		
FISCAL YEAR ENDING	10/31/1998	10/31/1997	10/31/1996
QUICK RATIO	0.33	0.38	0.38
CURRENT RATIO	0.77	0.85	1.03
SALES/CASH		29.16	26.89
SG & A/SALES	0.18	0.19	0.20
RECEIVABLES TURNOVER	31.29	23.96	21.16
RECEIVABLES DAYS SALES	11.51	15.02	17.01
INVENTORIES TURNOVER	15.90	14.24	11.91
INVENTORIES DAYS SALES	22.64	25.28	30.22
NET SALES/WORKING CAPITAL	-17.67	-33.18	158.14
NET SALES/PLANT & EQUIPMENT	0.77	0.82	0.77
NET SALES/CURRENT ASSETS	5.37	5.87	4.34
NET SALES/TOTAL ASSETS	0.66	0.71	0.64
NET SALES/EMPLOYEES	415,685	407,309	347,215
TOTAL LIAB/TOTAL ASSETS	0.61	0.62	0.64
TOTAL LIAB/INVESTED CAPITAL	0.85	0.85	0.88
TOTAL LIAB/COMMON EQUITY	1.54	1.62	1.76
TIMES INTEREST EARNED	3.94	3.53	3.45
CURRENT DEBT/EQUITY	0.02	0.02	0.03
LONG TERM DEBT/EQUITY	0.81	0.91	1.01
TOTAL DEBT/EQUITY	0.83	0.93	1.04
TOTAL ASSETS/EQUITY	2.54	2.62	2.76
PRETAX INC/NET SALES	0.13	0.11	0.11
PRETAX INC/TOTAL ASSETS	0.08	0.08	0.07
PRETAX INC/INVESTED CAPITAL	0.12	0.11	0.10
PRETAX INC/COMMON EQUITY	0.21		0.20
NET INCOME/NET SALES	0.08	0.07	0.07
NET INCOME/TOTAL ASSETS	0.05	0.05	0.05
NET INCOME/INVESTED CAPITAL	0.07	0.07	0.06
NET INCOME/COMMON EQUITY	0.13	0.13	0.13

FINANCIAL STATEMENT TEXT:

NA; Assets Statement Full text to be supplied in future update.

NA; Liabilities Statement Full text to be supplied in future update.

NA; Income Statement Full text to be supplied in future update.

NATURAL GAS (DISTRIBUTION

Prices of gas utility shares, which are income ocks, have traditionally moved inversely to hanges in interest rates. Money rates have risen moderately in recent months, but gas stocks, by and large, have lost little support. Since this utility group hasn't been building earning power fast enough to step up its dividend-paying potential, we suspect that a measure of merger speculation, spurred by deregulation programs, is giving many of these equities an added underpinning. Still, gas stocks continue to sell on a yield basis, keeping them attractive for income.

The New Business Arena

Back in the Eighties, energy policymakers, responding to supply/demand imbalances in the natural gas market, began to rework the operating structure of the interstate pipelines and the local distributors. The makeover altogether changed the long-established business relationship between the two industry subsegments and between them and the gas producers. The new regulatory guidelines ended the pipelines' traditional calling as the purveyors of gas supply for local utilities. The former became common carriers for buyers and sellers, compelling the utilities to be fully self-reliant in negotiating the best supply deals.

The new ground rules have also encouraged competition, moving pipelines to scramble for market share and forcing local gas distributors to defend their turf against sellers of other fuels and electricity and to block incursions by the long-haul gas systems. The industry has adapted to its makeover, gaining a keener sense of pusiness and contributing to a more efficient gas mar-

During the Nineties, regulators took their reinvention efforts a step further and established an even more competitive market to the benefit of end-users. Unbundling became the industry byword, with both interstate and local gas systems being required to segregate the components of the traditional utility service and offer to sell them separately or in package plans. Thus, highvolume industrial users have been able to arrange for gas-supply transport and/or storage service with a utility or pipeline of its choosing.

The unbundling program has lately been extended to the gas supplier of their choice and call upon any untimely stock group. Their choice and call upon any

INDUSTRY TIMELINESS: 88 (of 94)

available contractor for repair work or fuel-management service. Profits of the newly segregated businesses aren' regulated, though a utility affiliate, say, doing repairs and maintenance, might come under some measure of state rate control to let smaller independent contractors gain a price advantage.

No Earnings Windfall Yet

Competition is the trade-off and has been the economic regulator of prices and profits. Deregulation has, in effect, created a rugged playing field for utility subsidiaries and their affiliates in joint ventures. There are ample business opportunities, but with many contenders having entered the fray, there has been little room for profit. As marginal players abandon the field, the economics of the business might improve.

As it stands now, save for those companies that have long been heavily invested in exploration, regulated utility service still accounts for some 95% of assets and earnings, with-allowed returns on equity at 11.0%-11.5%—not enough to invite steeply rising values for, these stocks. And alternate fuels competition may deter utilities from seeking higher returns.

Investment Guide

The opportunity to establish energy-related businesses in a free market has stirred both gas and electric companies to buy up kindred utilities to gain regional dominance in the fuel and power market and to extend... their base of captive customers for marketing associated services. While it might be difficult to enhance share earnings via the acquisition of a regulated business. under the circumstances, any gas company today seems. to be a buyout target. Thus, it appears that gas stocks have been bid on merger speculation.

Still, gas stocks remain income vehicles because dividends are the chief incentive for investing in a regulated utility. The recent climb in money rates may have capped the rise in the group's market values, serving as an equalizer to the effect of merger speculation. But the current yield averages 4.6%, based on a rising annual payout of 1% 2%, which should provide a respectable one-year total return in today's market. Conservative residential and commercial customers, which, under investors ought to favor the higher-quality issues, which various pilot and state-wide programs, may sign up with should trace narrower price swings than the rest of this investors ought to favor the higher-quality issues, which (4) \$ # 3

100.25

Gerald Holtzman

ntz" ntz"	ST CO	mposil	e Stati	7. F 8.3	22. de 24	Gas (Distribution)	ອນ ຂາ ່ວນ
.1995	1996	1997	1998	1999	.2000	The Section 1. 1 of the Price	02-04
15307	19028	20877	20830	21950	23100	Revenues (Smill)	27500
894.0	1101.5	1225.9	□ 905.7	1150	:1340	Not Profit (Smill) - 95 usus	1850
34.5%	34.7%	34.5%	38.7%	35.0%	35.0%	Income Tax Rate #16,224	36.0%
-6.8%	5.8%	5.9%	D#4%	5.5%	5.5%	Not Profit Margin 1987 1987	8.0%
49.8%	48.4%	48.7%	43.7%	4LO%	44.5%	Long-Term Debt Ratio	45.0%
48.3%	49.0%	49.1%	48.8%	48.5%	48.5%	Common Equity Ratio	49.0%
16558	17615	19634	24360	25500	26100	Total Capital (Smitt)	30650
18158	. 19586	21265	24563	25880	26450	Net Plant (Smill)	31250
7.2%	8.0%	7.9%	5.3%	8.0%	A5%	Return on Total Cap'l	7.0%
10.7%	12,1%	:11.7%	6.6%	8.0%	2.5%	Return on Shr. Equity : 61	:8.5%
10.9%	- 12.4%	12.2%	8.8%	8.5%	:10.0%	Return on Com Equity	10.5%
2.1%	4.1%	7 4.2%	NMF	1.0%	2.0%	Retained to Com Eq	- 3.5%
81%	68%	67%	114%	- 51%	80%	All Divids to Net Prof	65%
. 14.3	. 13.7	14.8	26.9	Bold S	oures are	Avg Ann'i P/E Ratio	13.5
		85	141.	Van	e Line	Relative P/E Ratio	90
5.6%	4.9%	19 44%	(3%	116.116	7	Avg Ann Div'd Yield	4.9%
266%	289%	280%	212%	,220%	· 225%	Fixed Charge Coverage ::	250%

RELATIVE STRENGTH (Rollo of Industry to Volus Line Come) RELATIVE STRENGTH (Rollo of Industry to Volus Line Come) ROO ON THE			1 -4		- /D					roor.
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Production of the second secon	945 (1977) 1972 (1985)	SLANDS AND A	- 7500 C		11.52	2	200	7 3 4.5	2.34	7
The same of the trade of the same of the s	7	22-730-0	+ 121	. 61	34.5	132,52	4003		-	et ne
MANG 47577 STA ABMI (MICH See All Me) 433 Cele - All (Alliese)		24.50 5%	ន ជា	in toud		7. 1.	.: .	ı		eri Ger
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Part 1 Summary \mathbf{Index}

File at the front of the Ratings & Reports binder. Last week's Summary & Index should be removed.

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Widest Discounts from Book	Value	34 Highest Grown		

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The Median of Estimated PRICE-EARNINGS RATIOS of all stocks with earnings

26 Weeks Market High Market Low Ago 76.2 10-28-87 4-22-98 10.6 19.7

The Median of Estimated 36. (next 12 months) of all dividend paying stocks under review

.9%

Market Low Market High 26 Weeks 10-28-87 Ago 2.1% 4-22-98 3.7% 1.6%

The Estimated Median Price **APPRECIATION POTENTIAL** of all 1700 stocks in the hypothesized economic environment 3 to 5 years hence

65%

26 Weeks Market Low Market High 10-28-87 4-22-98 Ago 60% 120% 35%

ANALYSES OF INDUSTRIES IN ALPHABETICAL ORDER WITH PAGE NUMBER

्री 👙 Numeral in parenthe:	sis after the industry is rai	nk for probable performant	ce (next 12 months).
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In three parts: This is Part 1, the Summary & Index. Part 2 is Selection & Opinion. Part 3 is Ratings & Reports. Volume LIV, No. 51. Published weekly by VALUE LINE PUBLISHING, INC. 220 East 42nd Street, New York, N.Y. 10017-5891

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Selected Interest Rates



Release Date: June 18, 1999

H.15: Release | Release dates | About | ASCII | Historical data | Daily update

H.15 Daily Update

The weekly release is posted on Monday. Daily updates of the weekly release are posted Tuesday through Friday on this site.

H.15 DAILY UPDATE: WEB RELEASE ONLY For immediate release SELECTED INTEREST RATES June 18, 1999

Yields in percent per annum

Thu	Jun 17
Wed	Jun 16
Tue	Jun 15
Mon	Jun 14

Tronity				
ייינים כו פוועזורים				
SELECTED INTEREST RATES				
Federal funds (effective) 123	4.74	4.67	4.71	4 73
Commercial paper 3 4 5 6			•	•
Nonfinancial				
1-month	4.93	4.94	4.97	4 96
2-month	4 95		. נ	
		•	1	4.70
3-monch	2.00	2.00	5.01	4.99
Financial				
1-month	4.95	4.98	4 98	70 7
2-month	4 99			
3-month		1 d	- I	0.00
	2.00	٠. د د د	5.05	5.07
Bankers acceptances (top rated) 3 4 7				
3-month	5.06	5.06	5.06	4 95
6-month	2, 2, 8,	י מר	9 -	
CDs (secondary market)) •) 1	01.0	0.00
(any Tanana)				

6/21/99 3:37 PM

Federal Reserve Statistical Release



Selected Interest Rates



Mon

Release Date: July 2, 1999

H.15: Release | Release dates | About | ASCII | Historical data | Daily update

H.15 Daily Update

The weekly release is posted on Monday. Daily updates of the weekly release are posted Tuesday through Friday on this site.

H.15 DAILY UPDATE: WEB RELEASE ONLY

For immediate release July 2, 1999

Wed

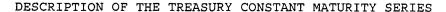
Tue

Thu

SELECTED INTEREST RATES

Yields in percent per annum

	Jun 28	Jun 29	Jun 30	Jul 1
Instruments				
SELECTED INTEREST RATES				
Federal funds (effective) 1 2 3	5.04	4.91	5.12	5.76
Commercial paper 3 4 5 6				
Nonfinancial				
1-month	5.17			
2-month	5.12	5.13	5.16	5.10
3-month	5.13	5.12	5.17	5.11
Financial				
1-month	5.14			
2-month	5 <i>.</i> 16	5.17	5.16	
3-month	5.22	5.19	5.19	5.13
Bankers acceptances (top rated) 3 4 7				
3-month	5.18			
6-month	5.26	5.28	5.42	5.42
CDs (secondary market)				
1-month	5.20			5.13
3-month	5.30	5.32	5.32	5.22
6-month	5.42	5.43	5.63	5.51
Eurodollar deposits (London) 3 9				
1-month	5.13	5.13	5.13	5.06
3-month	5.25	5.25	5.25	
6-month	5.38	5.50	5.56	5.50
Bank prime loan 2 3 10	7.75	5.50 7.75 4.50	5.56 7.75	8.00
Discount window borrowing 2 11	4.50	4.50	4.50	4.50
U.S. Government securities				
Treasury bills				
Auction high 3 4 12				
3-month	4.75			
6-month	4.96			
1-year				
Secondary market 3 4				
3-month	4.68	4.70	4.65	4.55
6-month	4.89		4.84	
o morrerr	1.00		2.01	



Yields on Treasury securities at "constant maturity" are interpolated by the U.S. Treasury from the daily yield curve. This curve, which relates the yield on a security to its time to maturity, is based on the closing market bid yields on actively traded Treasury securities in the over-the-counter market. These market yields are calculated from composites of quotations obtained by the Federal Reserve Bank of New York. The constant maturity yield values are read from the yield curve at fixed maturities, currently 3 and 6 months and 1, 2, 3, 5, 7, 10, 20, and 30 years. This method provides a yield for a 10-year maturity, for example, even if no outstanding security has exactly 10 years remaining to maturity. In estimating the 20-year constant maturity, the Treasury incorporates the prevailing market yield on an outstanding Treasury bond with approximately 20 years remaining to maturity.

H.15: Release | Release dates | About | ASCII | Historical data | Daily update

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Last update: July 2, 1999, 4:00 pm

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File in page order in the Selection & Opinion binder.

PART 2

Selection & Opinion

MAY 28, 1999

The Quarterly Economic View

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ECONOMIC AND STOCK MARKET COMMENTARY

The U.S. economy continues to move ahead briskly as we proceed through the second quarter, with this strength being underscored by steady improvement in employment, retail sales, industrial production, and factory usage. In fact, except for a widening global trade deficit (weak consumer spending abroad is putting a lid on demand for American goods and services), we see little evidence of any deterioration in the economy, in spite of the fact that the business expansion is now in its ninth year. Moreover, we look for no more than a modest deceleration in growth in the current quarter, with GDP increasing by a still-healthy 3%, or so.

Several key trends account for this strong economic performance. For starters, considerable wealth is being created by the long bull market, as well as by rising income levels and increasing home values. Such wealth, along with modest gains in employment, has given the American public the wherewithal to continue spending freely. Healthy consumer demand, in turn, is giving domestic industrial concerns the incentive to increase their productive

capacity. This is helping to boost output at U.S. factories, raise spending on plant and equipment, and necessitate the hiring of additional workers. New spending power and wealth are thus created.

Importantly, this strong economic uptrend is being accompanied, for the most part, by low inflation. Rising productivity (or the output per hour of work), which continues to be fostered by the growing use of labor-saving technologies, has been one of the keys to this nation's low inflation rate for much of this decade. Increased global competition and plentiful and inexpensive sources of raw materials (in particular, energy) have also been instrumental in helping to keep costs down. At the same time, interest rates have trended lower for much of this period. Low rates, too, have helped to sustain the business uptrend, by keeping housing costs under control and by reducing the costs of business expansion. Modest inflation, together with steady economic growth, has given the Federal Reserve the leeway to retain an accommodative monetary stance over the past several years.

Continued on page 5538

	Statist	ical Su	ımmar	y for 1	998-2	2000				
	98:4	99:1	99:2	99:3	99:4	2000:1	2000:2	2000:3	1999	200
COP AND OTHER KEY MEASURES										
Real Gross Domestic Product										
(1992 Chained \$8ill.)	7678	7763	7821	<i>7871</i>	7916	7951	7998	8048	7843	802
Unit Car Sales (Million Units)	8.5	8.0	8.2	8.1	8.0	7.8	7.8	7.8	8.1	7.
Housing Starts (Million Units)	1.70	1.79	1.60	1.55	1.55	1.53	1.53	1.55	1.63	1.5
Pretax Corporate Profits (\$Bill.)	708.1	729.5	774.0	759.0	<i>7</i> 52.0	751.0	805.0	797.0	760.0	798
ANNUALIZED RATES OF CHANCE									•	
Gross Domestic Product (Real)	6.0	4.5	3.0	2.6	2.3	1.8	24	2.5	3.8	2
GDP Price Index	8.0	1.4	2.5	2.2	2.0	2.0	2.0	2.2	2.0	2
PI-All Urban Consumers	1.7	1.5	4.8	2.5	2.3	2.3	2.4	2.5	2.8	2
LVERAGE FOR THE PERIOD										
National Unemployment Rate	4.4	4.3	4.3	4.3	4.3	4.4	4.4	4.5	4.3	4
Prime Rate	7.9	7.8	7.8	7.8	8.0	8.0	8.0	8.0	· 7.8 -	. 8
30-Year Treasury Bond Rate	5.1	5.4	5.7	5.7	5.6	5.6	5.6	5.7	5.6	5

Value Line Forecast for the U.S. Economy

	ACTUAL				ESTIMATE	D		
	98:4	99:1	99:2	99:3	99:4	2000:1	2000:2	2000:3
GROSS DOMESTIC PRODUCT AND ITS COMPONE	NTS				·····			
1992 CHAIN WEIGHTED \$)								
ILLIONS OF DOLLARS								
otal Consumption	5246	5332	<i>537</i> 2	5409	5448	5488	5531	5575
Ionresidential Fixed Investment	992	1010	1034	1057	1072	1086	3331 1101	33/3 1118
esidential Fixed Investment	324	336	335	333	331	327	324	322
xports	1010	989	1002	1005	1017			
mports	1260	1295	1313	1348	1381	1033 1392	1048 1402	1064 1413
ederal Government	461	460	464	465	467	469		
tate & Local Governments	850	865	868	873	467 881	887	470 894	471 901
Tanas Damastia Bandura	0601	0000	0000	22-1				• 930
Gross Domestic Product Real GDP (1992 Chain Weighted \$)	8681 7678	8808 7763	8889 7821	8976 7871	9057 7916	9133 <i>7</i> 951	9216 7998	9307 8048
RICES AND WAGES-ANNUAL RATES OF CHANGE								
GDP Price Index (1992 Chain Weighted)	0.8	1.4	2.5	2.2	2.0	2.0	2.0	2.2
PI-All Urban Consumers	1.7	1.5	4.8	2.5	2.3	2.3	2.4	2.5
PI-Finished Goods	1.2	1.9	3.8	2.0	1.5	1.5	1.6	1.3
mployment Cost Index—Total Comp.	2.9	1.4	4.0	3.8	<i>3.7</i>	3.5	3.5	3.6
Output per Hour-Nonfarm	4.6	3.0	3.0	2.0	1.5	1.5	1.5	1.8
RODUCTION AND OTHER KEY MEASURES							······································	
ndustrial Prod. (% Change, Annualized)	2.2	0.7	3.0	3.0	2.5	2.0	2.3	2.5
Capacity Utilization Rate (%)	80.1	<i>79.5</i>	80.5	<i>80.5</i>	80.5	80.0	80.2	80.:
Housing Starts (Mill. Units)	1.70	1.79	1.60	1.55	1.55	1.53	1.53	1.55
otal Light Vehicle Sales (Mill. Units)	16.4	16.0	16.0	15.6	15.6	15.5	15.4	. 15.4
Init Car Sales (Mill. Units)	8.5	8.0	8.2	8.1	8.0	7.8	7.8	7.8
ollar Exchange Rate (% Change)	-21.0	1.9	7.9	2.9	-0.2	-6.1	-1.5	-1.5
al Unemployment Rate (%)	4.4	4.3	4.3	4.3	4.3	4.4	4.4	4.5
everal Budget Surplus (Unified, FY, \$Bill)	-55.0	5.1	136.0	30.0	35.0	15.0	60.0	-2.6
Price of Oil (\$Bbl., U.S. Refiners' Cost)	11.67	11.46	16.15	15.90	16.20	16.45	16.55	16.65
MONEY AND INTEREST RATES	·	,				·		
Annual Money Supply (M2)	4365	4443	4500	4556	4609	4661	4714	4766
Yr-to-Yr % Change	8.5	8.4	7.8	7.3	5.6	4.9	4.8	4.0
B-Month Treasury Bill Rate (%)	4.3	4.4	4.7	4.7	4.7	4.8	4.8	4.8
Federal Funds Rate (%)	4.9	4.7	4.8	4.8	4.9	5.0	5.0	5.0
80-Year Treasury Bond Rate (%)	5.1		5.7	5. <i>7</i>	5.6	5.6	5.6	5.2
AAA Corporate Bond Rate (%)	6.3	6.4	6.2	6.2	6.2	6.1	6.1	6.2
Prime Rate (%)	7.9	7.8	7.8	7.8	8.0	8.0	8.0	8.0
INCOMES								
Personal Income (Annualized % Change)	5.5	5.4	. 4.8	4.7	4.5	4.4	4.5	4.3
Real Disp. Inc. (Annualized % Change)	4.3		3.0	3.0	3.0	3.0	3.5	3.5
Personal Savings Rate (%)	0.0	-0.5	-0.5	-0.3	-0.3	0.1	0.2	· · · · 0.1
Pretax Corporate Profits (Annualized \$Bill)	708.1	729.5	774.0	759.0	752.0	751.0	805.0	797.0
Aftertax Corporate Profits (Annualized \$Bill)	472.5	485.9	511.0	501.0	496.0	496.0	531.0	526.6
Yr-to-Yr % Change	-3.0	1.4	6.0	5.0	5.0	2.0	4.0	5.0
COMPOSITION OF REAL GDP-ANNUAL RATES OF	CHANCE							
Composition of Real GDP-ANNUAL RATES OF Compos	6.0	4.5	3.0	2.6	2.3	1.8	2.4	2.5
Final Sales	6.6	4.5	3.0	2.0	2.0	2.3	2.5	2.5
Total Consumption	5.0	6.7	3.0	2.8	2.9	3.0	3.2	3.2
Nonresidential Fixed Investment	14.6	7.6	10.0	9.0	6.0	5.0	6.0	6.0
Construction	6.0	-0.1	-5.0	5.0	1.0	2.0	3.0	3.0
Durable Equipment	17.8	10.5	16.0	12.0	9.0	6.0	7.0	7.0
Lesidential Fixed Investment	10.0	15.6	-1.0	-2.0	-3.0	-5.0	-3.0	-3.
exports	19.7	-7.7	5.4	1.0	4.9	6.7	6.0	6.0
AUJ III	12.0	11.7	5.7	11.2	9.9	3.3	3.0	3.0
s I Government	7.3	-0.7	3.6	1.1	3.3 1.1	1.9	1.0	1.0
& Local Governments	1.3	7.3	3.6 1.2	2.6	3.5	3.1	3.0	
								J. (

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Value Line Forecast for the U.S. Economy

GROSS DOMESTIC PRODUCT AND ITS COMPONENTS (1992 CHAIN WEIGHTED \$) BILLIONS OF DOLLARS Total Consumption Nonresidential Fixed Investment Residential Fixed Investment Exports Imports Federal Government State & Local Governments Gross Domestic Product Real GDP (1992 Chain Weighted \$) PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES	1994 4486 648 267 712 817 766 6947 6611 2.3 2.6 0.6 3.2 0.5 5.8 83.1 11.45 15.0 9.0 9.0 6.1 15.5 2	1995 4606 711 257 793 889 471 784 7270 6762 2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	752 777 276 860 971 466 803 7662 6995 2.1 2.9 2.6 2.8 0.8 82.1 1.47 15.1 8.5 4.9 5.4	1997 4914 859 283 970 1106 458 827 8111 7270 1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0 4.9	1998 5153 961 312 985 1223 453 844 8511 7552 1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	1999 5390 1043 334 1003 1334 464 872 8932 7843 2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1 -1.0	2010 5554 1110 323 1057 1407 471 897 9265 8024 2.1 2.5 1.6 3.5 1.5 80.2 1.55 15.4 7.8 -2.2	2001 5720 1165 320 1138 1467 463 919 9663 8225 2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	2002 5892 1229 323 1228 1546 458 942 10111 8447 2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6 4.7	2000 6066 1303 132 1666 868 2. 2. 2. 2. 3. 1.5 1.5 1.5 1.5 1.5
GROSS DOMESTIC PRODUCT AND ITS COMPONENTS (1992 CHAIN WEIGHTED \$) BILLIONS OF DOLLARS Total Consumption Nonresidential Fixed Investment Residential Fixed Investment Exports Imports Federal Government State & Local Governments Gross Domestic Product Real GDP (1992 Chain Weighted \$) PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) YI-TO-YI' % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%) Federal Funds Rate (%)	4486 648 267 712 817 487 766 6947 6611 2.3 2.6 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	4606 711 257 793 889 471 784 7270 6762 2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	4752 777 276 860 971 466 803 7662 6995 2.1 2.9 2.6 2.8 0.8	4914 859 283 970 1106 458 827 8111 7270 1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	5153 961 312 985 1223 453 844 8511 7552 1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	5390 1043 334 1003 1334 464 872 8932 7843 2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1 -1.0	5554 1110 323 1057 1407 471 897 9265 8024 2.1 2.5 1.6 3.5 1.5 80.2 1.55 15.4 7.8 -2.2	5720 1165 320 1138 1467 463 919 9663 8225 2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	5892 1229 323 1228 1546 458 942 10111 8447 2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	606 130 33 132 166 45 96 1060 868 2. 2. 3. 1. 3. 82: 1.5
(1992 CHAIN WEIGHTED \$) BILLIONS OF DOLLARS Total Consumption Nonresidential Fixed Investment Residential Fixed Investment Exports Imports Federal Government State & Local Governments Gross Domestic Product Real GDP (1992 Chain Weighted \$) PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	648 267 712 817 487 766 6947 66611 2.3 2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	711 257 793 889 471 784 7270 6762 2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	777 276 860 971 466 803 7662 6995 2.1 2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	859 283 970 1106 458 827 8111 7270 1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	961 312 985 1223 453 844 8511 7552 1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	1043 334 1003 1334 464 872 8932 7843 2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1 -1.0	1110 323 1057 1407 471 897 9265 8024 2.1 2.5 1.6 3.5 1.5 80.2 1.55 15.4 7.8 -2.2	1165 320 1138 1467 463 919 9663 8225 2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	1229 323 1228 1546 458 942 10111 8447 2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	130 33 132 166 45 90 1060 868 2 2 2 2 2 3 3 1 1 3 82 1.5 1.5 7 7
Total Consumption Nonresidential Fixed Investment Residential Fixed Investment Exports Imports Federal Government State & Local Governments Gross Domestic Product Real GDP (1992 Chain Weighted \$) PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) Unit Car Sales (Mill. Units) Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	648 267 712 817 487 766 6947 66611 2.3 2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	711 257 793 889 471 784 7270 6762 2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	777 276 860 971 466 803 7662 6995 2.1 2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	859 283 970 1106 458 827 8111 7270 1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	961 312 985 1223 453 844 8511 7552 1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	1043 334 1003 1334 464 872 8932 7843 2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1 -1.0	1110 323 1057 1407 471 897 9265 8024 2.1 2.5 1.6 3.5 1.5 80.2 1.55 15.4 7.8 -2.2	1165 320 1138 1467 463 919 9663 8225 2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	1229 323 1228 1546 458 942 10111 8447 2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	130 33 132 166 45 96 1060 868 2 2 2 3 1 1 3 82 1.5
Nonresidential Fixed Investment Residential Fixed Investment Exports Imports Federal Government State & Local Governments Gross Domestic Product Real GDP (1992 Chain Weighted \$) PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) Unit Car Sales (Mill. Units) Unit Car Sales (Mill. Units) Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	648 267 712 817 487 766 6947 66611 2.3 2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	711 257 793 889 471 784 7270 6762 2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	777 276 860 971 466 803 7662 6995 2.1 2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	859 283 970 1106 458 827 8111 7270 1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	961 312 985 1223 453 844 8511 7552 1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	1043 334 1003 1334 464 872 8932 7843 2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1 -1.0	1110 323 1057 1407 471 897 9265 8024 2.1 2.5 1.6 3.5 1.5 80.2 1.55 15.4 7.8 -2.2	1165 320 1138 1467 463 919 9663 8225 2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	1229 323 1228 1546 458 942 10111 8447 2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	13(3): 133:16(4): 9(106): 86(106): 22:22:33:11: 33:82:11: 15:77:-1:
Residential Fixed Investment Exports Imports Federal Government State & Local Governments Gross Domestic Product Real GDP (1992 Chain Weighted \$) PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) Unit Car Sales (Mill. Units) Prical Budget Surplus (Unified, FY, \$Bill) Federal Budget Surplus (Unified, FY, \$Bill) Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	267 712 817 487 766 6947 66611 2.3 2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	257 793 889 471 784 7270 6762 2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	276 860 971 466 803 7662 6995 2.1 2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	283 970 1106 458 827 8111 7270 1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	312 985 1223 453 844 8511 7552 1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	334 1003 1334 464 872 8932 7843 2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1 -1.0	323 1057 1407 471 897 9265 8024 2.1 2.5 1.6 3.5 1.5 80.2 1.55 15.4 7.8 -2.2	320 1138 1467 463 919 9663 8225 2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	323 1228 1546 458 942 10111 8447 2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	33 133 166 44 90 1066 866 2 2 2 2 2 3 1 1 15 15 7 7
Exports Imports Federal Government State & Local Governments Gross Domestic Product Real GDP (1992 Chain Weighted \$) PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	712 817 487 766 6947 6611 2.3 2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	793 889 471 784 7270 6762 2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	860 971 466 803 7662 6995 2.1 2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	970 1106 458 827 8111 7270 1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	985 1223 453 844 8511 7552 1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	1003 1334 464 872 8932 7843 2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1 -1.0	1057 1407 471 897 9265 8024 2.1 2.5 1.6 3.5 1.5 2.5 80.2 1.55 15.4 7.8 -2.2	1138 1467 463 919 9663 8225 2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	1228 1546 458 942 10111 8447 2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	133 166 44. 99 1066 866 2 2 2 2 2 3 3 1 1. 15 7 -1
Imports Federal Government State & Local Governments Gross Domestic Product Real GDP (1992 Chain Weighted \$) PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	817 487 766 6947 6611 2.3 2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	889 471 784 7270 6762 2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	971 466 803 7662 6995 2.1 2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	1106 458 827 8111 7270 1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	1223 453 844 8511 7552 1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	1334 464 872 8932 7843 2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1 -1.0	1407 471 897 9265 8024 2.1 2.5 1.6 3.5 1.5 2.5 80.2 1.55 15.4 7.8 -2.2	1467 463 919 9663 8225 2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	1546 458 942 10111 8447 2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	166 44 99 1066 86 22 22 33 11 15 25 27 27 28 28 29 1
Federal Government State & Local Governments Gross Domestic Product Real GDP (1992 Chain Weighted \$) PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	487 766 6947 6611 2.3 2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	471 784 7270 6762 2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	466 803 7662 6995 2.1 2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	458 827 8111 7270 1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	453 844 8511 7552 1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	464 872 8932 7843 2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1 -1.0	471 897 9265 8024 2.1 2.5 1.6 3.5 1.5 2.5 80.2 1.55 15.4 7.8 -2.2	463 919 9663 8225 2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	458 942 10111 8447 2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	106 86 2 2 2 3 3 1 1 1 5 2 2 1 1 1 1 5 2 1 1 1 1 1 1 1 1
Gross Domestic Product Real GDP (1992 Chain Weighted \$) PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	766 6947 6611 2.3 2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	784 7270 6762 2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	803 7662 6995 2.1 2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	827 8111 7270 1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	844 8511 7552 1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	872 8932 7843 2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1 -1.0	2.1 2.5 1.6 3.5 1.5 2.5 80.2 1.55 15.4 7.8 -2.2	919 9663 8225 2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	942 10111 8447 2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	99 106 86 22 23 33 33 82 1.19 33
Gross Domestic Product Real GDP (1992 Chain Weighted \$) PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	2.3 2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	7270 6762 2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	7662 6995 2.1 2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	8111 7270 1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	8511 7552 1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1	9265 8024 2.1 2.5 1.6 3.5 1.5 2.5 80.2 1.55 15.4 7.8 -2.2	9663 8225 2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	942 10111 8447 2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	106 86 22 23 33 33 82 1.19
Real GDP (1992 Chain Weighted \$) PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	2.3 2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	2.1 2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	7552 1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1	2.1 2.5 1.6 3.5 1.5 2.5 80.2 1.55 15.4 7.8 -2.2	2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	86 2 2 3 3 1 82 1 15
PRICES AND WAGES-ANNUAL RATES OF CHANGE GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	2.3 2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	2.5 2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	2.1 2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	1.9 2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	1.0 1.6 -0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	2.0 2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1	2.1 2.5 1.6 3.5 1.5 2.5 80.2 1.55 15.4 7.8 -2.2	2.1 2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	2.2 2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	3 3 3 82 1.
GDP Price Index (1992 Chain Weighted) CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1	2.5 1.6 3.5 1.5 2.5 80.2 1.55 15.4 7.8 -2.2	2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	3 82 1. 15
CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	2.6 0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	2.8 1.9 2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	2.9 2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1	2.5 1.6 3.5 1.5 2.5 80.2 1.55 15.4 7.8 -2.2	2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	3 82 1. 15
CPI-All Urban Consumers PPI-Finished Goods Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	0.6 3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	2.6 2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	2.3 0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	2.8 2.3 3.5 2.3 80.3 1.63 15.8 8.1	2.5 1.6 3.5 1.5 2.5 80.2 1.55 15.4 7.8 -2.2	2.5 1.6 3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	2.6 1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	83 1. 15
Employment Cost Index—Total Comp. Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	3.2 0.5 5.8 83.1 1.45 15.0 9.0 -1.5 6.1	2.8 0.6 3.3 83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	0.4 3.1 1.2 6.0 82.0 1.48 15.1 8.2 8.0	-0.9 3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	2.3 3.5 2.3 80.3 1.63 15.8 8.1	1.6 3.5 1.5 2.5 80.2 1.55 15.4 7.8 -2.2	3.0 80.7 1.50 15.4 7.7 -3.3	1.8 3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	82 1. 13
Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	5.8 83.1 1.45 15.0 9.0 -1.5 6.1	3.3 83.1 1.36 14.8 8.6 -5.7 5.6	2.8 0.8 2.8 82.1 1.47 15.1 8.5 4.9 5.4	6.0 82.0 1.48 15.1 8.2 8.0	3.5 2.2 3.7 80.8 1.62 15.6 8.2 5.0	2.3 80.3 1.63 15.8 8.1	3.5 1.5 2.5 80.2 1.55 15.4 7.8 -2.2	3.5 1.6 3.0 80.7 1.50 15.4 7.7 -3.3	3.5 1.7 3.0 81.3 1.50 15.6 7.6 -2.6	8. 1. 1:
Output per Hour-Nonfarm PRODUCTION AND OTHER KEY MEASURES Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	5.8 83.1 1.45 15.0 9.0 -1.5 6.1	3.3 83.1 1.36 14.8 8.6 -5.7 5.6	2.8 82.1 1.47 15.1 8.5 4.9 5.4	6.0 82.0 1.48 15.1 8.2 8.0	3.7 80.8 1.62 15.6 8.2 5.0	2.3 80.3 1.63 15.8 8.1 -1.0	2.5 80.2 1.55 15.4 7.8 -2.2	3.0 80.7 1.50 15.4 7.7 -3.3	3.0 81.3 1.50 15.6 7.6 -2.6	8: 1. 1:
Industrial Prod. (% Change) Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	83.1 1.45 15.0 9.0 -1.5 6.1	83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	82.1 1.47 15.1 8.5 4.9 5.4	82.0 1.48 15.1 8.2 8.0	80.8 1.62 15.6 8.2 5.0	80.3 1.63 15.8 8.1 -1.0	80.2 1.55 15.4 7.8 -2.2	80.7 1.50 15.4 7.7 -3.3	81.3 1.50 15.6 7.6 -2.6	8: 1. 1:
Capacity Utilization Rate (%) Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	83.1 1.45 15.0 9.0 -1.5 6.1	83.1 1.36 14.8 8.6 -5.7 5.6 -163.9	82.1 1.47 15.1 8.5 4.9 5.4	82.0 1.48 15.1 8.2 8.0	80.8 1.62 15.6 8.2 5.0	80.3 1.63 15.8 8.1 -1.0	80.2 1.55 15.4 7.8 -2.2	80.7 1.50 15.4 7.7 -3.3	81.3 1.50 15.6 7.6 -2.6	82 1. 15 2
Housing Starts (Mill. Units) Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) 1 MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	1.45 15.0 9.0 -1.5 6.1 203.1	1.36 14.8 8.6 -5.7 5.6 -163.9	1.47 15.1 8.5 4.9 5.4	1.48 15.1 8.2 8.0	1.62 15.6 8.2 5.0	1.63 15.8 8.1 -1.0	1.55 15.4 7.8 -2.2	1.50 15.4 7.7 -3.3	1.50 15.6 7.6 -2.6	1.
Total Light Vehicle Sales (Mill. Units) Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) 1 MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	15.0 9.0 -1.5 6.1 203.1	14.8 8.6 -5.7 5.6 -163.9	15.1 8.5 4.9 5.4	15.1 8.2 8.0	15.6 8.2 5.0	15.8 8.1 -1.0	15.4 7.8 -2.2	15.4 7.7 -3.3	1.50 15.6 7.6 -2.6	1:
Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	9.0 -1.5 6.1 203.1	8.6 -5.7 5.6 -163.9	8.5 4.9 5.4	15.1 8.2 8.0	8.2 5.0	8.1 -1.0	7.8 -2.2	15.4 7.7 -3.3	15.6 7.6 -2.6	1:
Unit Car Sales (Mill. Units) U.S. Dollar Exchange Rate (% Change) National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	-1.5 6.1 203.1	-5.7 5.6 -163.9	4.9 5.4	8.0	8.2 5.0	-1.0	7.8 -2.2	7.7 -3.3	7.6 -2.6	-
National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	-1.5 6.1 203.1	-5.7 5.6 -163.9	4.9 5.4	8.0	5.0	-1.0	-2.2	-3.3	-2.6	-
National Unemployment Rate (%) Federal Budget Surplus (Unified, FY, \$Bill) -2 Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	6.1 203.1	5.6 -163.9	5.4							
Federal Budget Surplus (Unified, FY, \$Bill) Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	03.1	-163.9			4.5	4.3	4.4	4.6	4.7	4
Price of Oil (\$Bbl., U.S. Refiners' Cost) MONEY AND INTEREST RATES Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)			- t U Z . U	-22.0	70.2	117.0	108.0	90.0	115.0	125
Annual Money Supply (M2) Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)		17.24	20.69	19.11	12.66	14.90	16.60	17.25	17.90	18.
Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)										
Yr-to-Yr % Change (Q4/Q4) 3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	3502	3638	3806	4023	4365	4609	4812	5010	5220	54
3-Month Treasury Bill Rate (%) Federal Funds Rate (%)	0.6	3.9	4.6	5.8	8.5	5.6	4.4	4.1	4.2	
	4.2	5.5	5.0	5.1	4.8	4.6	4.8	4.8	4.8	
30-Year Treasury Bond Rate (%)	4.2	5.8	5.3	5.5	5.4	4.8	5.0	5.0	5.1	
·········· · · · · · · · · · · ·	7.4	6.9	6.7	6.6	5.6	5.6	5.6	5.6	5.7	
AAA Corporate Bond Rate (%)	8.0	7.6	7.4	7.3	6.5	6.1	6.1	6.1	6.2	
Prime Rate (%)	7.1	8.8	8.3	8.4	8.4	7.8	8.0	8.2	8.3	ì
INCOMES		· · · · · · · · · · · · · · · · · · ·	·····							
Personal Income (% Change)	5.0	6.3	5.5 ·	5.6	5.0	4.8	4.6	4.6	4.6	
Real Disp. Inc. (% Change)	2.4	3.5.	2.9		3.2	3.1	3.3	3.0	3.0	
Personal Savings Rate (%)	3.8	4.7	4.9	2.1	0.5	-0.4	0.3	0.4	0.5	
	31.2	635.6	680.2	734.4	717.8	760.0	798.0	846.0	905.0	97
· · · · · · · · · · · · · · · · · · ·	35.9	424.6	454.1	488.3	477.7	502.0	527.0	558.0	597.0	64.
Yr-to-Yr % Change	11.9	26.4	9.3	7.5	-2.2	5.0	5.0	6.0	7.0	7
COMPOSITION OF REAL GDP-ANNUAL RATES OF CHANGE				· · · · · · · · · · · · · · · · · · ·						
Gross Domestic Product	3.5	2.3	3.4	3.9	3.9	3.8	2.3	2.5	2.7	
Final Sales	2.9	2.5	2.8	3.5	4.0	2.7	2.5	2.5	2.6	
Total Consumption	3.3	2.4	2.6	3.4	4.9	4.6	3.0	3.0	3.0	
Nonresidential Fixed Investment	8.0	9.0	9.2	10.7	11.8	8.6	6.4	5.0	5.5	
Construction	1.0	4.3	4.8	7.1	-0.1	1.0	2.5	2.5	3.0	
Durable Equipment	11.0	10.8	10.9	12.1	16.5	12.0	7.0	5.0	6.0	
	10.1	-3.8	5.9	2.5	10.3	7.0	-3.0	-1.0	1.0	
Exports	8.2	11.1	8.3	12.8	1.5	1.8	5.3	7.7	7.9	
Imports			0.5	12.0	1.5	1.0		4.2	5.4	
Federal Government	122		Δ1	120	10.6	01	E 5	7.4	J.₹	
State & Local Governments	12.2 -3.8	8.9 -3.3	9.1 -1.3	13.9 -1.6	10.6 -1.0	9.1 2.4	5.5 1.4	-1.6	-1.0	-

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CURRENT STATISTICS

CONSUMER INSTALLMENT CREDIT NOT SEASONALLY ADJUSTED

												KOT	SEASO	WILLY ADJ			_										
	R HOLDER VISTANDI JAAL			APRIL	MTA	JUNE	JULY	NIV.	SEPT.	OCT.		IZLLJON 1 DEC.	OLLARI AVB.		IAJOR TYPE () MOBILE (101 JAN.		-	APRIL	MAY	JUNE	#8 •	ALIM	***			ILLION I	
999 998 1997	1324.5 1244.0 1199.6	1234,2 1190,5	1236.0 1186.4	1241.1 1195.6	1243.1 1199.3	1256.8 1205.0	1262.6 1209.2	1277.0 1220.6	1287.4 1227.3	1298.6 1234.3	1305.8 1237.4	1333.6 1268.1	1268.4 1214.4	1999 1998 1997	450.3 413.5 391.8	412.1 389.8	415.5 388.9	416.0 391.9	418.2 393.8	425.2 399.6	429.7 403.7	AUG. 434.9 405.7	\$EFT. 439.0 409.8	442.3 415.0	412.9	DEC. 449.7 418.9	AVG. 428.5 401.8
1996 1995 1994 1993	984.6 855.8 795.1	979.6 853.0 790.6	989.5 859.3 786.4	792.7	1013.6 880.3 791.9	1028.5 893.5 797.6	1036.6 899.7 802.7	918.6 812.2	1074.9 933.6 820.9	1080.7 944.3 827.2		1128.6 988.1 863.0	1039.3 904.5 809.8	1996 1995 1994 1993	328.2 288.8 262.3	384.3 329.4 289.3 264.5	367.6 331.9 293.2 265.1	369.9 333.2 296.9 266.1	301.9 268.3	380.7 341.0 307.3 271.4	385.6 345.4 308.4 273.8	388.4 350.3 314.9 278.1	390.4 354.1 321.5 281.2	392.7 358.2 323.8 286.4	392.1 362.6 326.9 287.3	393.2 364.7 328.6 288.9	380.2 344.7 308.5 274.5
	787.4 RCIAL BANG	779.7 KS (181)	775.6	773.6	1123	772.8	773.0	779.1	781.3	113.0	704.0	801.0	780.0		OLVING CRED	262.6 (1 8 1)	262.3	261.8	261.3	259.8	260.5	262.8	264.1	262.7	262.1	263.8	262.4
1999 1998 1997	506.3 499.3 521.4	492.5 512.9	492.1 504.3	500.1 510.3	511.6	491.4 510.7	491,4 514,5	498.2 516.2	497.9 507.5	502.1 507.2	496.8 506.3	508.9 515.2	497.5 511.7	1999 1998 1997	541.5 513.5	535.3 508.6	534.1 503.8	535.6 505.8	509.6	539.6 511.4	\$37.1 \$15.1	545.0 520.8	548.8 524.3	555.8 527.5	559.0 532.9	586.2 555.9	519.1
1996 1995 1994	499.4 460.9 398.6	497.2 459.3 398.4	497.7 463.0 401.1	470.1 408.4	411.7	505.7 476.3 417.4	510.2 480.5 423.9	516.7 490.4 432.7	517.1 492.4 438.2	521.3 491.8 443.0	523.0 496.0 449.0	529.4 507.8 462.9	510.3 480.2 423.8	1996 1995 1994	378.4 318.1	453.5 377.8 315.0	455.1 381.6 316.4	460.5 385.1 321.0	466.6 393.8 325.4	470.3 401.8 331.2	474.7 404.3 335.9	480.7 415.1 345.6	483.3 427.1 348.6	487.5 432.0 351.5	497.8 438.7 364.5	522.9 464.1 383.2	475.6 408.3 338.0
1993 1992	365.3 369.1	363.2 364.2	362.7 361.3	366.3 361.3		370.9 359.1	375,4 360,1	379.3 360.8	383.6 360.4	385.8 359.3	391.7 360.2	399.7 365.5	378.1 361.8	1993 1992	270.4	263.1 266.0	281.8 263.7	283.5 264.5	285.1 265.5	286.9 267.8	290.8 267.7	294.6 270.6	298.3 272.2	300.5 274.0	308.1 276.8	325.0 292.0	293.7 270.9
FBLANCI 1999 1998	168.0 159.5	타 (1학) 155.7	156.5	154.3	153.6	154.3	156.1	159.6	159.1	165.6	166.6	168.5	159.1	OTKI 1999 1996		. DEBT HI 206.8	ELD BY FI 286.4		L INSTIT 289.2	UTTON & (1 292.0	101) 295.8	297.1	299.6	300 6	301.4	297.7	293.8
1997 1996 1995	153.5 152.1 137.1	153.3 153.9 134.3	153.8 152.5 135.4		154.9 156.1	156.7 153.9 141.3	156.4 155.8 141.7	157.2 154.7 145.1	158.4 154.6 145.7	156.9 151.4 148.2	156.4 151.0 148.3	160.0 152.4 152.1	155.9 153.6 142.2	1997 1996 1995	294.3 300.1	292.0 298.0 272.5	293.7 297.8 276.0	297.8 298.6 282.2		294.0 295.8 285.8	290.4 297.3 287.0	294.1 302.6 289.5	293.2 303.5 293.7	291.9 299.9 290.5	291.6 300.4 298.3	293.3 298.8 299.8	293.5 299.0 286.3
1994 1993 1992	117.2 116.8 118.9	117.7 113.4 120.8	119.8 112.4 118.9	122.5 112.9		124.0 110.3 117.0	122.8 111.9 117.4	124.8 110.7 118.0	130.0 110.7 117.5	131.2 111.3 117.1	132.5 113.4 117.5	134.4 116.1 118.1	124.9 112.4 118.0	1994 1993 1992	248.9 246.7	248.8 243.0 251.1	249.7 239.6 249.6	251.3 243.2 247.2	253.0 238.6	255.0 239.3 245.1	255.3 238.1 244.8	258.1 239.5 245.7	263.5 241.4 245.1	268.9 240.3 243.2	267.3 242.2 245.7	276.3 249.1 245.2	258.0 241.8 246.7
						ERES PERC		TE							FEDI	ERAL	RESE			UNT F		•	•	OUN	ΓRA:	res	
CERTIFI	CATES OF D	PEB.	3 MONT	HS SECO APR.	NDARY I	NARKET (S) JULY	AÚG.	SEPT.	OCT.	NOV.	DEC.	AVB.		DATE		RATE		D.	ATE	R/	ATE		DATE		RATE	
1999 1998 1997	4.89 5.54 5.43	4.90 5,54 5,37	5.58 5.53	5.58 5.71	5.59 5.70	5.60 5.66	5.59 5.60	5.58 5.60	5.41 5.60	5.21 5.65	5.24 5.74	5.14 5.80	5.47 5.65		1981- Nov 2		13		1985-M			71/2		1991-Fet	1	6-6	1/2
1996 1995 1994	5.39 6.24 3.15	5.15 6.16 3.43	5.29 6.15 3.77	5.36 6.11 4.01	5.36 6.02 4.51	5.46 5.90 4.52	5.53 5.77 4.73	5.40 5.77 4.81	5.51 5.73 5.03	5.41 5.79 5.51	5.38 5.74 5.79	5.44 5.62 6.29	5.39 5.92 4.63	1	Dec 4 1982-July 20 Aug 2		12 11 1/2 11		1986-	10 Apr 21		7 1/2 7 1/2-7		Apr :		5 1/2 5	1-6 1/2
1993 1992	1.19 4.05	3.12 4.07	3.11 4.25	3.09 4.00	3.10 3.82	3.21 3.86	3.16 3.37	3.14 3.31	3.12 3.13	3.24 3.25	3.26 3.58	1.17 1.48	3.15 3.68		16 27 Oct 12		10 1/2 10 9 1/2			luly 11 [*] lug 21 22		6 1/2-6 5 1/2	1	No. Dec : 992-July	20		1/2 1/2 3
BANKER 1999 1998	8 ACCEPTA 4.80 5.48	UICES PI 4.79 5.46	5.50	DAY 3 (9) 5.48) 5.48	5.50	5.50	5.49	5.38	5.12	5.15	5.08	5.29		Nov 22 Dec 15		9 8 1/2		1987-	Sept 4 11	5 1	1/2-6 6		994-May Aug	17 16		1/2
1997 1996 1995	5.34 5.31 6.12	5.29 5.07 6.05	5.44 5.21 6.04	5.62 5.26 6.00	5.62 5.29 · 5.91	5.59 5.38 5.80	5.53 5.45 5.66	5.53 5.32 5.68	5.54 5.39 5.66	5.57 5.32 5.71	5.66 5.29 5.64	5.75 5.35 5.52	5.54 5.31 5.82		1984-Apr 9 Nov 21 Dec 24		8 1/2 8		1988-i	27		1/2-7 7 6 1/2	1	Nov 1995-feb 996-Jan :	1 31	5	3/4 1/4 5
1994 1993 1992	3.10 3.14 3.97	3.40 3.06 4.00	3.73 3.07 4.19	3.96 3.05 3.92	4.45 3.06 3.76	4.45 3.16 3.88	4.65 3.12 3.42	4.74 3.10 3.28	4.95 3.07 3.10	5.41 3.19 3.24	5.71 3.29 3.51	6.18 3.23 3.44	4.50 3.13 3.64										1	998-Oct Nov			3/4 1/2
3 MONT 1999 1998	HS TREASI 4.34 5.09	MY BILL: 4.45 5.11	8 AUCTI 5.03	DN AVB. 5.00	NEW 1\$1	LUES (10) 4.99	4.96	494	4.74	4.08	44	4.42	4.82	•													
1967 1996 1995	5.05 5.02 5.81	5.00 4.67 5.80	5.14 4.96 5.73	5.17 4.99 5.67	5.13 5.02 5.70	4.92 5.11 5.50	5.07 5.17 5.47	5.13 5.09 5.41	4.97 5.15 5.26	4.95 5.01 5.30	5.15 5.03 5.35	5.18 4.87 5.16	5.07 5.02 5.51														
1994 1993 1992	3.02 3.06 3.64	3.21 2.95 3.64	3.52 2.97 4.05	3.74 2.89 3.81	4.19 2.96 3.66	4.18 3.10 3.70	4.39 3.05 3.28	4.50 3.05 3.14	4.64 2.96 2.97	4.96 3.04 3.10	5.25 3.12 3.14	5.64 3.08 3.25	4.27 3.02 3.48							AE RA							
	HS TREAS(4.38					BUES (10)					,	-			DATE 1981-July 8	,	RATE 20 1/2		100	DATE 19		RATE 11 1/2		D. 1968-J	ATE in 1		ATE 3/4
1998 1997 1996	5.07 5.11 4.97	5.07 5.05 4.79	5.04 5.24 4.96	5.08 5.35 5.08	5.15 5.35 5.12	5.12 5.14 5.26	5.03 5.12 5.32	4.97 5.17 5.17	4.75 5.11 5.29	4.15 5.09 5.12	4.43 5.17 5.07	4.43 5.24 5.02	4.86 5.18 5.10		Sept 15 22 Oct 5	·	20 19 19			April 5 May 8		12 12 1/2 13			b 2		9 1/2 1/2
1995 1994	6.31 3.19 3.17	6.10 3.38 3.06	5.91 3.79 3.08	5.80 4.13 3.00	5.73 4.64 3.07	5.46 4.58 3.23	\$.41 4.81 3.15	5.40 4.91 3.17	5.28 5.02 3.06	5.34 5.39 3.13	5.29 5.69 3.27	5.15 6.21 3.25	5.60 4.65 3,14		13 Nov 3		18 17 1/2 1/2-17			June 25 Sept 27 Oct 17		12 3/4 12 1/2		Aug	11 28		10 1/2 11
1993 1992 COMPO	3.66 SITE LONG	3.94	4.19	3.93	3.78	3.61	3.36	123	3.01	3.20	3.35	3.39	3.59		17 20		17 16 1/2	,		29 Nov 9 28		12 11 3/4 11 1/4			24 18 5		1/2 11 1/2
1999 1998 1997	5.39 5.87 6.89	5.50 5.94 6.76	6.00 7.03	5.98 7.18	•	5.78 6.82	5.76 6.55	5.84 6.64	5.34 6.54	5.24 6.37	5.43 6.18		5.69 6.67		Dec 1 1982-Feb 2 18		15 3/4 16 1/6 17	٠	198	Dec 20 5-Jan 15 May 20		10 3/4 10 1/2 10		1990-Ja 1991-Ja	n 8 n 2		10 1/2
1996 1995	6.07 7.93	6.28 7.69	6.72 7.52	6.94 7.41 7.32	7.08	7.20 6.59 7.43	7.13 6.71 7.61	6.94 6.90 7.55	7.13 6.63 7.81	6.87 6.43 8.02	8.55 6.31 8.16	6.63 6.11	8.80 6.94 7.41		23 July 20 29		16 1/2 16 15 1/2		199	June 18 16-Mar 7 April 21		9 1/2 9 8 1/2		Mt Sept			9 1/2 8
1994 1993 1992	6.24 7.17 7.48	6.44 6.89 7.78	6.90 6.65 7.93	6.64 7.88		6.55 7.72	6.34 7.40	6.18 7.19	5.94 7.08	5.90 7.34	6.25 7.43	6.27	6.46 7.53		Aug 2 16 18		15 14 1/2 14		19	July 14 Aug. 26 87-May 1		6 7 1/2 8		No Dec Dec		71/2-6	1 1/2 3 1/2 3 1/2
FEDER/ 1999 1998	4.63 5.56	OLD (9) 4.76 5.51	5.49	5.45	5.49	5.56	5.54	5.55	5.51	5.07	4.83	4.68	5.35		23 Sept 30 Oct 7		13 1/2 13 1/2 13			Mary 15 Sept 9 Oct 7		8 1/4 8 3/4 9 1/4		1992-Ju 1994-Ma Apri	24		6 3 1/4 5 3/4
1997 1998	5.25 5.56 5.53	5.19 5.22 5.92	5.39 5.31 5.98	5.51 5.22 6.06	5.50 5.24	5.56 5.27 6.00	5.52 5.40 5.85	5.54 5.22 5.74	5.54 5.30 5.80	5.50 5.24 5.76	5.56 5.31 5.60	5.50 5.29	5.48 5.30 5.84	,	14 Nov 22 1983–Jain 11		12 11 1/2 11			15 21 22	9 1	/4-9 3/4 9 1/4 9		Mary Aug	17 16	1	7 1/4 7 3/4
1995 1994 1993 1992	3.05 3.02 4.03	3.25 3.03 4.06	3.34 3.07 3.98	3.56 2.96 3.73	4.01 3.00	4.25 3.04 3.76	4.26 3.06 3.25	4.47 3.03 3.30	4.73 3.09 3.22	4.76 2.99 3.12	5.29 3.02	5.45 2.96	4.20 3.02		Feb 28 Aug 8		10 1/2 11			Nov 5		8 3/4			ab 1 aby 7	6	9 3 3/4
	RCIAL PAP		3.00	5.75		J., 4																		1996-F	r 26	8	3 1/2 3 1/4 3 1/2
1999 1998 1997	1185.9 989.0 810.6	1013.1 817.6	836.8	853.8	1058.3 854.3	1098.4 867.7	878.9	1104.2 873.6	901.7	913.2	921.5	950.0	873.3												130 16 18		8 1/4 8 7 3/4
1996 1995 1994	686.7 613.9 559.4	688.5 622.4 560.3	694.7 630.2 557.8	556.7 553.5		731.3 649.3 563.5	728.0 652.6 572.9	741.7 652.9 564.6	754.8 668.6 574.5	674.5 592.5	672.4 580.7	677.7 601.9	651.5 570.1											-			
1993 1992	541.4 533.1	530.9 530.0	535.4 \$39.0		543.1 538.1	542.5 545.0	539.7 548.0		541.9 551.0	547.4 554.6			542.4 544.1														

U.S. COVERNMENT BOND YIELDS

Yield to Maturity, in Percent

1		XA)		C.																			l M	LON	ig Uri	TER	LM ES*
									N	Iont l	lly A	lver	ages	of V	Veel	cly :	Inde	xes									
	1948 1949 1950 1951 1952 1953 1954 1955 1956 1957 1958 1959 1961 1963 1964 1963 1964 1965 1966 1967 1968 1969 1971 1972	Jan. 2.44 2.40 2.17 2.40 2.79 2.65 2.87 3.97 3.97 4.16 4.46 4.46 4.46 4.46 4.46 5.85 6.06 5.73	Feb. 2.44 2.38 2.41 2.72 2.81 3.21 3.90 4.26 4.64 4.64 5.59 5.56 5.77	Mar. 2.44 2.37 2.25 2.52 2.71 2.89 2.49 2.90 3.28 3.29 4.15 4.65 4.56 6.61 5.74 5.76	Apr. 2.44 2.37 2.260 2.544 2.44 2.77 3.05 3.33 2.79 4.17 3.89 4.02 4.16 4.56 5.34 5.571 5.79 5.85	May 2.42 2.37 2.68 2.51 2.71 2.74 3.72 2.84 4.05 3.72 3.87 4.16 4.61 4.61 4.61 4.61 4.61 5.99 5.74	2.41 2.33 2.69 2.62 3.10 2.52 2.77 2.90 3.66 2.92 4.07 3.89 3.89 3.89 4.16 4.67 4.92 5.22 6.22 7.62 5.69	2.44 2.24 2.68 2.69 2.44 2.87 3.67 3.67 3.78 3.78 3.78 4.01 4.02 4.17 4.77 4.77 5.15 6.19 5.67	Aug. \$ 2.43 2.21 2.69 2.97 2.91 3.15 3.68 3.40 3.71 4.01 3.97 4.05 3.71 6.12 6.93 5.55	ept. Oct 2.43 2.42 2.19 2.1 2.19 2.1 2.219 2.1 2.258 2.6 2.70 2.7 2.293 2.7 2.293 2.7 2.298 2.8 2.8 3.3.60 3.7 3.3.317 3.2 3.8 4.00 3.9 3.9 3.9 4.06 4.0 4.17 4.1 4.17 4.1 5.0 4.17 4.1 5.0 6.3 6.7 6.7 5.5 6.5 5.6 5.8 6.7 5.5 6.5 5.6 5.6 5.6 5.6 5.6 5.6 5.6 5.6			Avg. 2.43 2.25 2.26 2.90 2.80 3.07 3.23 3.90 3.95 4.07 4.23 4.90 5.22 6.75 5.94 5.67	1973 1974 1975 1976 1977 1978 1980 1981 1982 1983 1984 1985 1986 1987 1999 1990 1991 1992 1993 1994 1995 1995	18n. 5.89 6.25 8.01 7.49 8.15 8.93 11.88 14.058 11.36 9.41 7.49 9.143 8.45 7.25 6.28 6.12 6.93	Feb. 6.09 6.221 7.71 8.01 7.71 9.00 12.254 13.90 10.88 11.76 8.77 8.78 8.22 6.74 6.81			May 6.11 6.69 8.21 8.09 7.73 10.13 10.13 11.34 12.88 10.33 11.30 8.92 9.40 8.92 9.40 8.92 9.40 7.70 7.00 7.00 7.00 7.00	kune 6.17 6.57 8.08 8.04 7.69 8.89 9.80 12.71 13.61 10.90 13.46 10.31 8.29 8.76 8.39 8.76 6.55 7.47 6.65 7.25 6.86	háy 6.35 6.67 8.20 7.61 8.85 10.21 13.37 13.34 11.33 13.22 8.27 7.89 8.27 7.51 6.34 6.57	Aug. 6.69 6.78 7.94 7.642 8.90 11.80 113.84 12.53 11.60 10.54 7.75 8.19 7.54 6.98 6.65	Sept. 6.11 6.79 8.53 7.81 7.604 9.13 11.28 11.86 11.51 12.33 10.57 9.78 9.18 8.36 9.21 8.06 7.69 7.69 7.19 6.56	Oct. 5.89 6.81 7.72 7.74 8.62 9.90 11.70 14.38 10.71 10.44 11.94 10.94 1	Nov. 5.92 6.54 8.26 7.71 7.80 10.34 12.12 10.30 11.59 10.30 7.85 9.14 8.06 9.14 8.70 7.92 7.92 7.92 6.21 8.18 6.20	5.99 6.44 8.20 7.35 7.93 10.11 12.21 11.72 11.74 19.43 7.62 7.62 7.62 7.62 7.62 7.62 7.62 6.70 6.06	Avg. 6.12 6.59 1.12 6.59 1.12 1.22 1.12 1.12 1.12 1.12 1.12 1.1
								A	nnu	al Ra	nge,	, and	d Cle	ose, c	of W	Veel	dy I	nde	xes	t							
	Year 1948 1949 1950 1951 1952 1953 1954 1955 1956	High 2.44 2.40 2.42 2.74 2.78 3.15 2.70 2.95 3.52	238 214 215 239 256 270 241 262 280	2.41 2.14 2.41 2.74 2.78 2.70 2.57 2.90 3.43		Year 1957 1958 1959 1960 1961 1962 1963 1964 1965	High 3.80 3.84 4.55 4.58 4.11 4.16 4.18 4.22 4.49	3.04 2.73 3.84 3.68 3.69 3.84 3.88 4.12 4.14	Close 3.05 3.84 4.55 3.72 4.12 3.88 4.18 4.18 4.47	Year 1966 1967 1968 1969 1970 1971 1972 1973	High 4.90 5.55 5.98 6.95 7.44 6.37 5.87 6.92 6.85	1.0w 4.44 4.38 5.05 5.80 6.04 5.52 5.36 5.72 6.10	Close 4.63 5.46 5.83 6.91 6.31 5.72 5.68 6.13 6.72	Year 1975 1976 1977 1978 1979 1980 1981 1982	High 8.63 8.15 8.02 8.95 10.59 12.68 15.08 14.32 11.99				Year 1984 1985 1986 1987 1988 1989 1990 1991 1992	High 13.89 11.84 9.51 10.30 9.60 9.50 9.32 8.70 8.07	Low 11.25 9.24 7.23 7.57 8.44 7.97 8.22 7.36 7.07	Close 11.38 9.24 7,79 9.12 9.19 8.17 8.48 7.36 7.29		Year 1993 1994 1995 1996 1997	High 7.35 8.22 7.98 7.36 7.23	6.14 6.15 6.11 6.04 5.98	Close 6.20 7.94 6.11 6.75 6.08
												We	ekly	Inde	exes	;											
	Week	Jan. 6.38 6.15 6.29 6.28	Feb. 6.25 6.43 6.44 6.64	6.89		33 7. 34 7. 42 7. 20 7. 32 7.	y Juz 46 7. 70 7. 36 7. 47 7. 50 7.	.48 .34 .47 .49 .59	19 Aug 1.69 7. 1.76 7. 1.60 7. 1.66 7. 1.68 7. 1.68 7.	g. Sept. 41 7.68 53 7.79 50 7.92 59 7.94 55 54 7.83 Average,	8.07	Nov. 8.21 8.18 8.20 8.22 8.09 8.18	Dec. 8.01 7.98 7.95 7.94	Week 1 2 3 4 5 Avg.	Jan. 6.04 6.25 6.08 6.11 6.10 6.12	Feb. 6.20 6.10 6.50 6.61	6.75	6.9	1 7.0 0 7.0 0 7.0 2 7.0 2 7.0	196 y Jun 29 7. 20 7. 20 7. 20 7. 20 7. 20 7. 20 7. 20 7.	e Jul 14 7 36 7 28 7 20 7	.07 .24 .15 .16 .09	6.88 6.92 6.98 7.14 	7.26 7.27 7.16 7.06	Oct. 6.96 6.94 6.97 6.94 6.77 6.92	Nov. 6.67 6.59 6.54 6.53	Dec. 6.51 6.74 6.82 6.68 6.75 6.70
							19	95 ne Ja		_					_					199	97				•		
	Week 1 2 3 4 5 Avg.	Jan. 7.97 7.97 7.90 7.98	7.84 7.75 7.71 7.67		Apr 7.5 7.5 7.5 1 7.6	. Ma 52 7. 50 7. 50 6. 44 6. 6.7	y Jur 37 6. 09 6. 97 6. 87 6. 79	.64 .68 .65	lly Aug 1.70 6.1 1.62 6.1 1.97 7.1 1.96 7.1 1.81 6.1	93 6.68 98 6.68 92 6.62 95 6.78 96 6.69	Oct. 6.59 6.54 6.42 6.41	Nov. 6.39 6.33 6.40 6.40 6.33 6.37	6.14 6.17 6.22 6.11	Week 1 2 3 4 5 Avg.	Jan. 6.93 6.88 6.91 6.99	6.83 6.84 6.65 6.97			May 0 7.0 2 6.9 3 7.0 9 7.1 4 7.0	M 6	e Ju 95 6 90 6 77 6 80 6	.79 .62 .54	ug. \$ 6.54 6.72 6.62 6.73 -6.65	6.67 6.72 6.45 6.39	Oct. 6.39 6.42 6.45 6.48 6.35 6.42	6.30 6.21 6.13 6.15	Dec. 6.10 6.17 6.09 5.98 6.06 6.08



^{*}Based on the median yield to maturity of a varying number of bonds, depending upon the issues available. List used is restricted to those issues with more than twenty years to maturity.

1997: High, 7.23, April; Low, 5.98, December, Average, 6.69

1995: High, 7.98, January, Low, 6.11, December, Average, 6.99

reaction the median yield to make you reaction. **Closes are last Wednesday of each year. Note: Series revised beginning 1975.

THE ECONOMIC AND BUDGET OUTLOOK: AN UPDATE

July 1, 1999

NOTES

The figures in this report use shaded vertical bars to indicate periods of recession. Those bars extend from the peak to the trough of the recession.

Unemployment rates throughout the report are calculated on the basis of the civilian labor force.

Numbers in the text and tables may not add up to totals because of rounding.

Preface

This volume is one in a series of reports on the state of the economy and the budget that the Congressional Budget Office (CBO) issues each year. It satisfies the requirement of section 202(e) of the Congressional Budget Act of 1974 for CBO to submit periodic reports to the Committees on the Budget with respect to fiscal policy and to provide five-year baseline projections of the federal budget. The budget resolution for fiscal year 2000 required CBO to publish this report by July 1, 1999. In accordance with CBO's mandate to provide objective and impartial analysis, the report contains no recommendations.

In view of the accelerated schedule for this volume, additional supporting materials (listed in the table of contents) will be made available on CBO's World Wide Web site (www.cbo.gov) during the month of July.

The analysis of the economic outlook was prepared by the Macroeconomic Analysis Division under the direction of Robert Dennis, Kim J. Kowalewski, and John F. Peterson. David Brauer was the lead author for the economic section. The baseline outlay projections were prepared by the staff of the Budget Analysis Division under the supervision of Paul N. Van de Water, Robert Sunshine, Priscilla Aycock, Thomas Bradley, Paul Cullinan, Peter Fontaine, James Horney, and Michael Miller. The revenue estimates were prepared by the staff of the Tax Analysis Division under the supervision of Thomas Woodward and Richard Kasten. Jeffrey Holland wrote the introduction and the section on the budget outlook.

An early version of the economic forecast underlying this report was discussed at a meeting of CBO's Panel of Economic Advisers on June 2, 1999. Members of the panel are Alan J. Auerbach, Martin N. Baily, Jagdish Bhagwati, Michael Boskin, Barry P. Bosworth, John Cogan, Robert Dederick, William C. Dudley, Martin Feldstein, Robert J. Gordon, David Hale, Robert E. Hall, N. Gregory Mankiw, Allan Meltzer, William Niskanen, William D. Nordhaus, June E. O'Neill, Rudolph Penner, James Poterba, Robert

Reischauer, Joel Slemrod, John Taylor, and Martin B. Zimmerman. Rudy Boschwitz, John Makin, Mark McClellan, William McGuire, and Joan Trauner attended as guests. Although those outside advisers provided considerable assistance, they are not responsible for the contents of this report.

Sherry Snyder and Christian Spoor edited the report, and Leah Mazade proofread it. The authors owe thanks to Marion Curry and Linda Lewis Harris, who assisted in preparing the many drafts. Kathryn Quattrone prepared the report for final publication, and Laurie Brown prepared the electronic versions for CBO's Web site.

Dan L. Crippen Director July 1, 1999

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The following supporting documents will be posted on CBO's World Wide Web site (www.cbo.gov) during July:

Extended Discussion of CBO's July 1999 Economic Outlook (Now available)

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Will There Be an On-Budget Surplus in 2000?

The Congressional Budget Office (CBO) estimates that the total budget surplus will jump from \$69 billion in fiscal year 1998 to \$120 billion in 1999 and \$161 billion in 2000. Those projections assume that current laws affecting revenues and entitlement programs do not change and that the Congress complies with the statutory caps on discretionary outlays. When the off-budget spending and revenues of Social Security and the Postal Service are excluded, the remaining on-budget transactions are projected to show a surplus of \$14 billion in 2000. By either measure of the surplus, though, the beneficial effects on the budget of the prolonged economic expansion that began in 1991, combined with slower growth in entitlement spending and reduced levels of debt held by the public, lead CBO to project a sustained period of rising surpluses.

Growth in real (inflation-adjusted) gross domestic product (GDP) has averaged around 4 percent annually over the past three years and is expected to maintain that rate in 1999. Even though such rapid growth has pushed the unemployment rate down to 4.2 percent, it has not sparked inflation--the consumer price index (CPI) rose by only 1.6 percent in calendar year 1998 and is anticipated to grow by about 2.2 percent this year.

Next year, CBO expects growth in output (GDP) to slow and inflation to rise. One reason is that continued rapid growth this year and expectations of higher inflation are likely to cause the Federal Reserve to raise interest rates modestly over the next several months.

Looking beyond 2000, CBO projects that real growth will average 2.4 percent a year through 2009. That rate marks a significant drop from the 4 percent average annual growth of the past three years, but it still represents a healthy increase in the economy that will keep the budget in good shape.

CBO now projects larger budget surpluses than it estimated in April, when it last assessed the budget outlook. (1) The cumulative total budget surplus over the 1999-2009 period is projected to be more than \$300 billion higher and the on-budget surplus more than \$180 billion higher. Although the increase in the total surplus may sound large, it equals just 1.2 percent of the revenues projected to flow into government coffers during that period.

The more optimistic projections of the surplus result from changes in economic and other factors that will increase revenues and reduce spending. In particular, slightly more optimistic projections of GDP and inflation (among other economic variables) have led CBO to increase its projection of the cumulative surplus by \$275 billion between 1999 and 2009. The only piece of legislation enacted since April with a notable impact on the budget--the 1999 Emergency Supplemental Appropriations Act--lowers projected surpluses by a total of \$40 billion over the next 11 years. Overall, revisions to CBO's estimates raise its projections of the total budget surplus by \$10 billion in 1999 and an average of about \$30 billion a year thereafter. Under current laws and policies (and providing that the economy performs as CBO assumes), the surplus is projected to climb to \$413 billion in 2009. Cumulative on-budget surpluses are projected to total nearly \$1 trillion between 1999 and 2009. During that same period, cumulative off-budget surpluses will total slightly more than \$2 trillion.

The Economic Outlook

CBO now forecasts significantly stronger economic growth in calendar years 1999 and 2000 than it did in January, when it published its previous economic outlook. The new forecast assumes that growth will continue at about the current pace through the rest of this year (see Table 1). [2] Inflation, as measured by either the CPI or the GDP price index, is projected to increase modestly in 1999. However, continued strong growth this year, combined with expectations of higher inflation, will most likely prompt the Federal Reserve to increase the federal funds rate (the overnight interest rate that banks charge one another). Such an increase will help slow the economy next year and cap the inflation rate.

Table 1.
The CBO Forecast for 1999 and 2000

		Fore	ecast
	Actual 1998	1999	2000
Fourth Quarter to Fourth Quarter	(Percentage ch	ange)	
Nominal GDP	5.2	5.2	4.0
Real GDP ^a	4.3	3.6	2.1
GDP Price Index ^b	0.9	1.6	1.9
Consumer Price Index ^c	1.5	2.5	2.4
Calendar Year Average	(Percent)		
Real GDP ^a	3.9	4.0	2.4
Unemployment Rate	4.5	4.2	4.3
Three-Month Treasury Bill Rate	4.8	4.6	5.0
Ten-Year Treasury Note Rate	5.3	5.6	5.9

SOURCES: Congressional Budget Office; Department of Commerce, Bureau of Economic Analysis; Federal Reserve Board; Department of Labor, Bureau of Labor Statistics.

The Forecast for 1999 and 2000

Real GDP grew at an annualized rate of 4.3 percent in the first quarter of 1999 and shows few signs of slowing. Strong growth is projected to continue in the near term for a number of reasons. First, although CBO expects the growth of consumer spending to slow from its recent breakneck pace, strong incomes and the lingering effects of the increase in wealth from rising stock prices will keep real growth of consumption robust for the rest of 1999, at roughly 3.5 percent. Second, businesses' investment spending will probably continue at a rapid pace as the cost of capital remains fairly low and companies substitute productivity-enhancing capital equipment for increasingly scarce labor. Third, concerns about the Year 2000 (Y2K) computer problem may also spur growth in 1999 as businesses stockpile inventories in anticipation of possible disruptions in their supply. In the other direction, residential construction is likely to slow in 1999 in response to higher mortgage rates this spring and perhaps to shortages of labor and materials for construction.

Long-term interest rates have risen sharply in recent weeks, and prices in the futures market for federal funds suggest that the Federal Reserve will tighten its monetary policy in the next several months. Last fall, concern that dislocations in financial markets would stall the U.S. economy and threaten global recession prompted the Federal Reserve to reduce the target federal funds rate by 75 basis points (0.75 percentage points). The easing of the Asian crisis and of financial-market problems has mostly removed those

a. Based on chained 1992 dollars.

b. The GDP price index is virtually the same as the implicit GDP deflator.

c. The consumer price index for all urban consumers.



concerns. Following the May 18 meeting of the Federal Open Market Committee, the Federal Reserve announced that it was leaning toward monetary tightening, citing "ongoing strength in demand" and "the potential for a buildup of inflationary imbalances." CBO's forecast assumes that the federal funds rate will be raised by a total of 50 basis points in 1999. That assumption is reflected in the increase in CBO's forecast for interest rates on three-month Treasury bills (see Tables 2 and 3). (3)

Table 2.

Comparison of the CBO Economic Projections for Calendar Years 1999-2009

		Fore	cast	•	•]	Projecte	d			
	Actual 1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Nominal GDP (Billions of dollars)									····			
July 1999	8,511	8,964	9,351	9,751	10,159	10,583	11,027	11,508	12,017	12,554	13,113	13,695
January 1999	8,499ª	8,846	9,182	9,581	10,015	10,476	10,960	11,465	11,988	12,528	13,089	13,668
Nominal GDP (Percentage change)												
July 1999	4.9	5.3	4.3	4.3	4.2	4.2	4.2	4.4	4.4	4.5	4.5	4.4
January 1999	4.8 ^a	4.1	3.8	4.3	4.5	4.6	4.6	4.6	4.6	4.5	4.5	4.4
Real GDP (Percentage change)												
July 1999	3.9	4.0	2.4	2.4	2.3	2.3	2.3	2.5	2.5	2.5	2.5	2.5
January 1999	3.7 ^a	2.3	1.7	2.2	2.4	2.4	2.4	2.4	2.4	2.3	2.3	2.3
GDP Price Index ^b (Percentage change)												
July 1999	1.0	1.3	1.8	1.8	1.8	1.8	1.8	1.9	1.9	1.9	1.9	1.9
January 1999	1.0 ^a	1.7	2.0	2.1	2.1	2.1	2.1	2.1	2.1	2.1	2.1	2.1
Consumer Price Index ^c (Percentage change)												
July 1999	1.6	2.2	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5
January 1999	1.6	2.5	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6
Unemployment Rate (Percent)												
July 1999	4.5	4.2	4.3	4.6	4.9	5.1	5.3	5.4	5.5	5.5	5.5	5.5
January 1999	4.5	4.6	5.1	5.4	5.6	5.7	5.7	5.7	5.7	5.7	5.7	5.7
Three-Month Treasury Bill Rate (Percent)						•						
July 1999	4.8	4.6	5.0	4.6	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5
January 1999	4.8	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5

Ten-Year Treasury Note Rate (Percent)

•		24	Soreer					Log.				
July 1999	5.3	5.6	5.9	15.5	5.4	5.4	5.4	5.4	5.4	5.4	5.4	5.4
January 1999	5.3	5.1	5.3	5.4	5.4	5.4	5.4	5.4	5.4	5.4	5.4	5.4
Tax Bases (Percentage of GDP)												
Corporate profits												
July 1999	8.4	8.1	7.3	7.4	7.5	7.4	7.4	7.3	7.3	7.3	7.2	7.2
January 1999	8.5	8.1	7.4	7.6	7.7	7.8	7.9	7.9	7.9	7.8	7.7	7.5
Wages and salaries												
July 1999	48.8	49.2	49.5	49.3	49.2	49.2	49.2	49.3	49.3	49.3	49.3	49.3
January 1999	48.8	49.3	49.7	49.5	49.3	49.2	49.1	49.1	49.1	49.1	49.1	49.1

SOURCES: Congressional Budget Office; Department of Commerce, Bureau of Economic Analysis; Federal Reserve Board; Department of Labor, Bureau of Labor Statistics.

NOTE: Percentage change is year over year. Corporate profits are book profits.

Table 3.

The CBO Economic Projections for Fiscal Years 1999-2009

		Fore	cast				F	Projecte	d			
	Actual 1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Nominal GDP (Billions of dollars)	8,404	8,851	9,259	9,652	10,055	10,476	10,913	11,385	11,887	12,418	12,972	13,547
Nominal GDP (Percentage change)	5.0	5.3	4.6	4.2	4.2	4.2	4.2	4.3	4.4	4.5	4.5	4.4
Real GDP (Percentage change)	3.8	4.1	2.8	2.3	2.3	2.3	2.3	2.4	2.5	2.5	2.5	2.5
GDP Price Index ^a (Percentage change)	1.2	1.1	1.8	1.9	1.8	1.8	1.8	1.9	1.9	1.9	1.9	1.9
Consumer Price Index ^b (Percentage change)	1.6	1.9	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5	2.5
Unemployment Rate (Percent)	4.6	4.3	4.2	4.5	4.8	5.1	5.3	5.4	5.5	5.5	5.5	5.5
Three-Month Treasury Bill Rate (Percent)	5.0	4.5	5.0	4.8	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5
Ten-Year Treasury Note Rate (Percent)	5.6	5.2	5.9	5.6	5.4	5.4	5.4	5.4	5.4	5.4	5.4	5.4
Tax Bases (Percentage of GDP)	~ -											

a. Based on data for the first three quarters of 1998 published November 24, 1998.

b. The GDP price index is virtually the same as the implicit GDP deflator.

c. The consumer price index for all urban consumers.

7.4 Corporate profits 7.5 7.3 7.2 49.1 49.5 49.4 49.2 49.2 49.2 49.3 49.3 49.3 48.6 49.3 49.3 Wages and salaries

SOURCES: Congressional Budget Office; Department of Commerce, Bureau of Economic Analysis; Federal Reserve Board; Department of Labor, Bureau of Labor Statistics.

NOTE: Percentage change is year over year. Corporate profits are book profits.

- a. The GDP price index is virtually the same as the implicit GDP deflator.
- b. The consumer price index for all urban consumers.

Higher interest rates will slow the economy in 2000 through several channels. CBO anticipates a pronounced slowdown in fixed investment, especially in residential construction. At the same time, with interest rates rising and greater growth in compensation putting pressure on profits, stock prices are unlikely to continue increasing at the rate of the past several years. Consequently, the boost to consumer spending from higher stock prices should gradually diminish. Higher interest rates will also help keep the dollar strong; thus, the trade deficit will most likely remain a drag on U.S. output in 2000. In addition, any excess inventory buildup related to Y2K fears will need to be worked off. For all of those reasons, CBO anticipates that growth of real GDP will slow from 4 percent in 1999 to 2.4 percent next year.

Inflation is forecast to rise modestly in both 1999 and 2000, in part because of higher energy prices. In addition, prices of imports other than oil, which have declined during the past two years, and prices for medical care, which have helped keep inflation down in recent years, may reverse course. And with labor markets still exceptionally tight, growth in compensation is likely to speed up.

The Outlook After 2000

CBO does not forecast the ups and downs of the economy more than two years ahead. Its projections beyond that period simply extend historical patterns in the factors that underlie the trend growth of real GDP--factors such as the growth of the labor force, the growth of productivity, and the rate of national saving (see Table 4). Rapid growth in the past three years has driven real GDP above CBO's estimate of potential GDP (the highest level of real GDP that could persist for a substantial period without raising the rate of inflation). Therefore, CBO assumes that real GDP will grow more slowly than potential GDP after 2000 to close the gap between the two and reduce inflationary pressures (see Figure 1).

Table 4.

Key Assumptions for the CBO Projection of Potential Output (By calendar year)

		Av	erage Ann	ual Grow	h Rate (Pe	ercent)	
	1949- 1998	1949- 1960	1960- 1969	1969- 1980	1980- 1990	1990- 1998	1998-2009 (Projection)
	Overa	ıll Econor	my				
Working-Age Population	1.3	0.8	1.4	2.0	1.1	1.0	1.0
Potential Labor Force	1.7	1.0	1.6	2.7	1.6	1.1	1.0
Potential Labor Force Productivity ^a	1.6	2.7	2.4	0.6	1.0	1.2	1.7
Excluding new price indexes	1.6	2.7	2.5	0.6	1.0	1.0	1.4
Effect of new price indexes	n.a.	n.a.	n.a.	n.a.	n.a.	0.1	0.3
Potential Real GDP	3.3	3.8	4.1	3.3	2.6	2.4	2.8
Real GDP	3.4	3.9	4.6	2.8	2.9	2.6	2.6
	Nonfarm	Business	Sector				
Potential Employment	1.8	1.2	1.7	2.8	1.7	1.4	1.1
Potential Hours Worked	1.5	1.0	1.3	2.1	1.6	1.4	1.1
Capital Input	3.7	3.4	4.3	4.1	3.6	3.1	4.1
Potential Total Factor Productivity	1.3	2.0	2.0	1.1	0.5	0.7	1.1
Potential Labor Force Productivity ^b	1.9	2.7	2.9	1.7	1.0	1.3	2.0
Excluding new price indexes	1.9	2.7	2.9	1.7	1.0	1.1	1.5
Effect of new price indexes	n.a.	n.a.	n.a.	n.a.	n.a.	0.2	0.5
Potential Real Output	3.5	3.8	4.3	3.8	2.7	2.7	3.1

SOURCE: Congressional Budget Office using data from the Department of Labor, Bureau of Labor Statistics, and the Department of Commerce, Bureau of Economic Analysis.

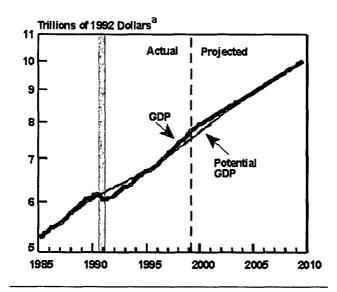
NOTES: The years marking the ends of historical periods (except 1998) are years in which the business cycle peaked.

n.a. = not applicable.

a. Growth in potential output per labor force member.

b. Growth in potential output per hour in the nonfarm business sector.

Figure 1.
GDP and Potential GDP



SOURCES: Congressional Budget Office; Department of Commerce, Bureau of Economic Analysis.

NOTE: Values are plotted using a logarithmic scale.

a. Chain weighted.

The current projection for growth of potential GDP--about 2.7 percent a year through 2009--is roughly 0.2 percentage points higher than CBO estimated in January. Half of that difference results from faster projected growth in the capital stock (4.1 percent, up from 3.8 percent last winter) caused by a higher projected rate of business investment that partly reflects larger budget surpluses.

The other half stems from two additional factors. First, CBO has revised its estimate of the technical adjustment that it incorporates into its projections to account for methodological changes to various price indexes. That adjustment reflects the effect on inflation and growth of real GDP from changes in the methods used to calculate the CPI and the price indexes based on the national income and product accounts. Such changes reduce the measured rate of inflation without affecting nominal GDP, thus raising the growth of real GDP. CBO has increased its estimate of the technical adjustment by less than 0.1 percentage point a year, on average, for the 1999-2009 period.

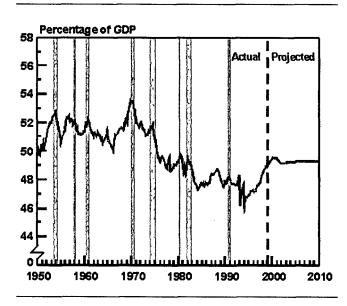
Second, CBO has raised its projection of the growth of total factor productivity slightly to reflect the possibility that part of the recent boom in such growth may be permanent. (The growth of total factor productivity is the growth of output beyond that accounted for by the growth of labor and capital.) Some analysts have argued that the spread of free-market principles around the world, the increase in international trade, the rapid pace of investment in computers and information technology, and the apparent increase in the ability and motivation of managers to innovate will foster stronger productivity growth for years to come. Although those arguments rely on anecdotal evidence, there are few corresponding arguments that would imply significantly slower productivity growth. Thus, CBO has assumed a small increase in productivity growth above and beyond the effects of measurement changes and faster growth in the capital stock.

Taxable Income

Projections of federal revenues are closely linked to projections of national income. However, different components of income are taxed at different rates, and some are not taxed at all. Thus, the distribution of national income among its various components is one of the most important parts of CBO's economic projections. Wage and salary disbursements and corporate profits are of special interest because they are taxed at the highest effective rates. Together, those two sources of income are expected to decline as a share of GDP by about 0.8 percentage points between 1999 and 2009 (see Table 2).

In response to tight labor markets, wage and salary disbursements are forecast to rise slightly as a percentage of GDP--reaching 49.5 percent in 2000. They are then projected to fall slightly--to an average of about 49.3 percent from 2001 through 2009--as gains in compensation relative to productivity diminish (see Figure 2).

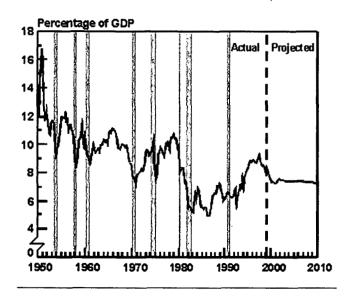




SOURCES: Congressional Budget Office; Department of Commerce, Bureau of Economic Analysis.

CBO projects that corporate profits (measured as book profits) will decline as a share of GDP as the economy slows, falling from 8.1 percent in 1999 to 7.3 percent in 2000 and then averaging 7.3 percent through 2009 (see Figure 3). Profits' share of GDP rose dramatically between 1992 and 1997. Although it eased back in 1998, it is still high compared with the average of the past 20 years. The recent increase stemmed from a sharp reduction in interest expenses and the initially slow response of compensation growth to the pickup in productivity growth. Compensation started to catch up with productivity gains during 1998, weakening the profit share. That trend is likely to continue to put downward pressure on profits through 2000.

Figure 3.
Corporate Book Profits



SOURCES: Congressional Budget Office; Department of Commerce, Bureau of Economic Analysis.

An increase in depreciation charges will also reduce book profits during the projection period. Corporations can deduct depreciation of plant and equipment from earnings in calculating their tax iability. The rapid rise in investment in recent years and the high level of investment throughout the projection period increase depreciation charges relative to earnings. Therefore, the profits on which corporate taxes are based tend to fall as a share of GDP.

The Budget Outlook

If current laws and policies remain unchanged and the economy performs as CBO assumes, the excess of total federal revenues over total federal outlays will grow from \$120 billion in 1999 to \$413 billion in 2009, CBO estimates (see Table 5). If those surpluses are realized, past borrowing from the public will be substantially repaid, and debt held by the public will fall from \$3,720 billion at the end of 1998 to \$865 billion at the end of 2009. As a portion of GDP, debt held by the public will plummet from 44.3 percent at the end of 1998 to 6.4 percent at the end of 2009.

Table 5.

The Budget Outlook Under Current Policies (By fiscal year)

	Actual 1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Ir	1 Billions	of De	ollars									
Baseline Total Surplus ^a	69	120	161	193	246	247	266	286	334	364	385	413
On-Budget Deficit (-) or Surplus (Excluding Social Security and the Postal Service) ^a	-30	-4	14	38	82	75	85	92	129	146	157	178
Memorandum: Off-Budget Deficit (-) or Surplus												
Social Security	99	125	147	155	163	172	181	195	205	217	228	235
Postal Service	<u>b</u>	<u>-1</u>	<u>b</u>	<u>b</u>	1	<u>0</u>	<u>0</u>	0	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total	99	125	147	155	164	172	181	195	205	217	228	235
As a Percent	age of G	ross D	omes	tic Pr	oduct							
Baseline Total Surplus ^a	0.8	1.4	1.7	2.0	2.5	2.4	2.4	2.5	2.8	2.9	3.0	3.1
On-Budget Deficit (-) or Surplus (Excluding Social Security and the Postal Service) ^a	-0.4	c	0.2	0.4	0.8	0.7	0.8	0.8	1.1	1.2	1.2	1.3

SOURCE: Congressional Budget Office.

Revenue growth continues to be the engine that drives mounting estimates of the surplus. From 1994 through 1998, revenues grew by an average of 8.1 percent a year, compared with only 3.1 percent for outlays. The rise in revenues is expected to slow to 5.8 percent in 1999 and to drop further--to an average rate of 4.1 percent a year--from 2000 through 2009. However, annual growth in outlays is projected to remain in the 3 percent range through 2009 (assuming that the caps are honored through 2002 and that discretionary spending grows at the rate of inflation thereafter), thus boosting total budget surpluses.

Total government inflows and outflows include the Social Security trust funds (Old-Age and Survivors Insurance and Disability Insurance), which have their own earmarked sources of revenue. Income going into those funds currently exceeds outlays for benefits and program administration. The trust fund surpluses have, by law, been invested in interest-bearing government securities, and that interest is part of the funds' income. Those investments have in turn reduced the need to borrow from the public to finance other programs.

a. Assumes that discretionary spending will equal the statutory caps on such spending through 2002 and will grow at the rate of inflation thereafter.

b. Less than \$500 million.

c. Less than 0.05 percent.



Excluding Social Security and the Postal Service (which are classified as off-budget), the remainder of the budget recorded a \$30 billion deficit in 1998. That on-budget deficit is expected to decline to \$4 billion this year. In 2000, CBO projects, the on-budget measure will be in surplus by \$14 billion if discretionary spending does not exceed its statutory caps. However, if the Congress enacts appropriations for discretionary spending that CBO estimates will exceed the statutory caps on outlays, the on-budget surplus in 2000 could disappear (see Box 1). Under CBO's baseline assumptions, though, the on-budget surplus in 2009 (\$178 billion) is projected to begin approaching the size of the off-budget surplus (\$235 billion).

Box 1. Will There Be an On-Budget Surplus in 2000?

The concurrent resolution on the budget for fiscal year 2000 (H. Con. Res. 68) assumes enactment of legislation that will reduce revenues starting in 2001. But it also provides for a reduction in revenues in 2000 that is contingent on the Congressional Budget Office's (CBO's) baseline projections in this report. Under section 211 of the resolution, if CBO projects an on-budget surplus in 2000 under current policies, the Chairmen of the House and Senate Budget Committees may adjust the budget resolution to allow a reduction in revenues in 2000 equal to CBO's estimate of the on-budget surplus.

CBO's baseline projections, which assume that discretionary outlays in 2000 will equal the statutory limits (or caps) on such spending, show an on-budget surplus of \$14 billion in 2000. However, that projection may overstate the appropriate estimate of the surplus for purposes of section 211 for two reasons:

- A portion of off-budget spending in CBO's projections is treated as on-budget spending in the budget resolution, thereby making it harder to achieve an on-budget surplus.
- In enforcing compliance with the caps on discretionary spending, the House and Senate Budget Committees may use estimates that will allow appropriations to exceed the outlay caps under CBO's estimates.

CBO's baseline calculation of the on-budget surplus excludes about \$3 billion in spending for administrative expenses of the Social Security Administration (SSA) because that spending is designated by statute as off-budget. However, since 1991, budget resolutions have treated SSA administrative expenses as on-budget because, according to the Office of Management and Budget's interpretation, they are subject to the caps on discretionary spending. If CBO's projections are made consistent with the budget resolution's treatment of those expenses, the projected on-budget surplus falls to \$11 billion.

Both CBO's baseline projections and the budget resolution assume that discretionary spending in 2000 will equal the statutory caps. For purposes of enforcing the resolution, however, the budget committees have indicated that they may reduce CBO's estimate of discretionary outlays resulting from appropriation bills considered this year by about \$10 billion for defense, \$1 billion for transportation, and \$3 billion for other nondefense programs. Thus, if Congressional estimates of enacted appropriations incorporate all of those potential adjustments, discretionary spending will be \$14 billion higher than CBO assumed for 2000 in its current baseline projections. Those adjustments largely reflect the fact that the Administration's estimates of outlays from appropriations are significantly lower than CBO's estimates (see *An Analysis of the President's Budgetary Proposals for Fiscal Year 2000*, April 1999). Thus, that scorekeeping adjustment is not likely to lead to a sequestration of discretionary spending.

If all of those adjustments are made, the projected on-budget surplus of \$14 billion in 2000 turns into a deficit of more than \$3 billion.

Small departures from CBO's economic or technical assumptions could result in budgetary outcomes that are substantially different from the projections, even without changes in policy. For instance, if CBO's economic projections proved overly optimistic or if health care spending resumed its rapid growth, surpluses could be lower than anticipated. Of course, the economy could also be more robust than expected, and the factors that have dampened spending on Medicare and Medicaid could continue. Under those circumstances, the budget outlook would be even brighter than CBO now projects. In any case, results for any one year that differ by as much as \$100 billion from current projections are entirely possible. (For an illustration of how different economic assumptions could affect the budget, see Appendix C of CBO's January 1999 report *The Economic and Budget Outlook: Fiscal Years 2000-2009*.)

Changes in the Projections Since April

The budget outlook has continued to improve since April, when CBO published its previous baseline projections. The total budget surplus for the current year is now anticipated to be \$10 billion higher than the earlier estimate (see Table 6). Projected surpluses for the 2000-2009 period average \$30 billion a year more than before. Most of the changes in projected surpluses can be attributed to CBO's updated economic forecast.

Changes in Baseline Surpluses Sin										······································	
	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
April Baseline Surplus ^a	111	133	156	212	213	239	263	309	338	358	383
		L	egislativ	e Chan	ges						
Revenues	ь	ь	b	ь	ь	b	ь	b	ь	ъ	ì
Outlays											
Discretionary	4	7	2	1	1	1	1	1	1	1	1
Mandatory											
Medicaid	0	0	1	1	1	1	1	1	1	1	1
Debt service	<u>b</u>	<u>b</u>	<u>1</u>	1	1	<u>1</u> 3	<u>1</u>	<u>1</u>	<u>2</u>	<u>2</u>	2
Subtotal	4	8	4	2	3	3	3	3	3	4	4
Total ^c	-4	-8	-4	-2	-3	-3	-3	-3	-3	-4	-4
		E	conomi	c Chang	ges						
Revenues	14	33	36	30	21	11	2	-3	-5	-7	-7
Outlays											
Discretionary	0	0	0	0	-1	-1	-2	-2	-3	-4	-5
Mandatory											
Social Security	0	-1	-2	-2	-3	-3	-4	-4	-5	-5	-(
Other COLA programs	Ъ	b	-1	-1	-1	-2	-2	-2	-2	-3	-3
Unemployment insurance	0	-1	-1	-1	b	Ъ	0	0	0	0	(
Net interest (Rate effects)	b	5	7	3	2	1	1	b	b	b	1
Debt service	b	-2	-3	-5	-7	-8	-10	-10	-11	-12	-13
Other	<u>b</u>	<u>-1</u>	<u>-1</u>	<u>-1</u>	<u>-1</u>	<u>-1</u>	<u>-2</u>	<u>-2</u>	<u>-2</u>	<u>-2</u>	<u>-2</u>
Subtotal	-1	b	b	-7	-11	-14	-18	-20	-23	-26	-29
Total ^c	15	33	37	37	33	26	20	18	18	19	22

Technical Changes

•						•					
Revenues	-8	2	3	1	4	3	6	6	6	6	. 5
Outlays					•						
Discretionary	-4	ь	b	b	b	Ъ	b	. р	Ъ	Ъ	ъ
Mandatory								•			
Medicare	-4	3	-1 ·	-1	-1	-1	-1	-1	-1	-1	-1
Medicaid	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1	Ъ
Agriculture programs	1	2	1	1	b	Ъ	ь	Ъ	b	ь	ь
Debt service	ь	Ъ	Ъ	b	ь	-1	-1	-1	-2	-2	-3
Other	<u>b</u>	1	<u>b</u>	<u>2</u>	<u>2</u>	1	<u>2</u>	<u>-1</u>	<u>-2</u>	<u>-2</u>	<u>-3</u>
Subtotal	6	-2	-1	1	b	-2	-1	-4	-5	-6	-7
Total ^c	-1	3	4	b	5	5	7	10	11	12	13
			Total C	hanges							
Revenues	7	35	40	30	26	14	8	4	1	-1	-2
Outlays	<u>-3</u>	7	· <u>3</u>	<u>-4</u>	<u>-9</u>	<u>-13</u>	<u>-16</u>	<u>-21</u>	<u>-25</u>	<u>-28</u>	<u>-32</u>
Total	10	28	37	34	35	28	24	25	26	27	31
July Baseline Surplus ^a	120	161	193	246	247	266	286	334	364	385	413

SOURCE: Congressional Budget Office.

NOTE: Revenue gains are shown with a positive sign because they increase the surplus. COLA = cost-of-living adjustment.

a. The baseline assumes that discretionary spending will equal the statutory caps on such spending through 2002 and will grow at the rate of inflation thereafter.

Recent Legislation. The only legislation enacted since April that will have a significant impact on the budget is the 1999 Emergency Supplemental Appropriations Act (P.L. 106-31). That act designated almost \$15 billion in emergency budget authority, which is not subject to the statutory spending caps. It provided funds for military operations in Kosovo and the Middle East, refugee relief in those and other regions, assistance to Jordan and Central America, domestic and international relief for natural disasters (principally the tornadoes in Oklahoma and Kansas and Hurricane Mitch in Central America), and for other purposes.

The act provided close to \$13 billion in appropriations designated as emergencies for fiscal year 1999 and nearly \$2 billion for 2000. Of the amount provided for 1999, roughly three-quarters is for defense programs. Almost all of the amount for 2000 is for military pay and retirement.

As a result of the additional appropriations, outlays are expected to be \$4 billion higher this year, \$7 billion higher in 2000, and higher by smaller amounts through 2009. Bumping up the level of outlays permitted under the statutory cap in 2002 causes CBO's projection of discretionary spending in 2003 through 2009 to be \$1 billion higher annually. CBO's baseline assumes that total discretionary spending grows at the rate of inflation after the caps are lifted in 2002; the higher level of outlays now projected for 2002 raises the base from which future totals are computed.

One mandatory program was also affected by the Emergency Supplemental Appropriations Act. The act

b. Less than \$500 million.

c. Includes changes in both revenues and outlays. The figure shown is the effect on the surplus. Increases in the surplus are shown as positive.



prohibited the federal government from recouping any money for Medicaid from the settlement of states' lawsuits against tobacco companies. CBO had previously assumed that the Medicaid program would be able to collect about \$1 billion a year after 2000.

Economic Reestimates. Revisions that can be traced to changes in the macroeconomic forecast increase CBO's projection of the surplus for 1999 by \$15 billion. Those revisions rise to \$37 billion for 2001 and 2002 before diminishing to about \$20 billion annually for the latter part of the decade.

Changes to the revenue forecast account for most of the economic differences in the first half of the projection period. Projected revenues have been increased by \$14 billion for 1999 and by more than twice that much for each year from 2000 through 2002. Most of those increases result because GDP is projected to be higher than in CBO's previous forecast. The effect of the economic projections on revenues diminishes and then turns negative in 2006 because taxable personal income is estimated to grow more slowly than in the January projection. In addition, book profits (the base of the corporate income tax) are projected to be lower beginning in 2002 than CBO estimated in January.

On the outlay side of the budget, projections of lower inflation reduce estimates of the future costs of a variety of programs whose cost-of-living adjustments (COLAs) are tied to the consumer price index. Reduced estimates of the COLA for Social Security lower projected spending for that program by \$6 billion in 2009. Other programs--such as civilian retirement, military retirement, and Supplemental Security Income--face reduced costs of up to \$3 billion per year as a result of lower projected inflation. CBO's lower projections for the CPI-U (the CPI for all urban consumers) also result in lower inflation adjustments for discretionary spending after the caps expire.

The recent strength of the job market has been reflected in a low rate of unemployment (CBO's estimate of the civilian unemployment rate for calendar year 1999 is 4.2 percent). Although CBO assumes that the unemployment rate will increase gradually over time, its estimates for the next few years are considerably lower than those of January. Such a reduction brings projected spending on unemployment insurance down by \$1 billion a year for 2000 through 2002.

One of the few exceptions to the trend of lower outlay projections is the economic reestimate for net interest. Higher projected interest rates boost net interest (and therefore reduce surpluses) by \$5 billion in 2000 and \$7 billion in 2001. The effect of higher rates trails off by 2006. By that time, interest savings resulting from lower borrowing needs are projected to increase the surplus by more than \$10 billion a year.

Technical Reestimates. Technical revisions are changes that are not ascribed to either new legislation or revisions in the macroeconomic forecast. The wide-ranging factors that account for technical changes lead to increases of a few billion dollars each year in the projected surpluses for 2000 through 2005. By 2009, technical reestimates add \$13 billion to the surplus.

Technical changes to revenues stem primarily from data on revenue collections through May. Since no "April surprise" occurred this year (unlike the past couple of years, revenues this April were very close to what CBO expected), such changes are relatively small. Aside from 1999, technical reestimates to revenues increase the surplus by amounts up to \$6 billion a year. Among the various categories of revenues, technical changes to individual income tax collections are up and changes to corporate tax revenues are down. Those two categories largely offset one another, however.

CBO's Medicare projections reflect lower-than-expected outlays through the first eight months of 1999. Medicare outlays to date are actually lower than they were for the same period last year. Lower payments for home health services and a drop in the case-mix index (a measure of the relative costliness of the cases

treated in hospitals paid under the prospective payment system) explain most of the shortfall in Medicare spending so far this year. Some of the drop in home health spending stems from longer payment lags under sequential billing--a new method of processing claims in which payment is made only if all prior claims have been processed. Medicare will suspend that billing process in July, which should increase spending during the last quarter of the fiscal year. In addition, the use of home health services seems to have dropped substantially, probably as a result of both antifraud activities and an unexpectedly cautious response by home health agencies to the per-beneficiary limit under the interim payment system. Medicare will replace the interim payment system for home health services with a prospective payment system in 2001. That system will remove much of the uncertainty about payments that has contributed to the current apparent drop in use of services, so spending for home health services is expected to rebound in 2001 and later years.

CBO has also raised its projections of spending for farm price and income supports by \$1 billion for 1999 and \$2 billion for 2000. Spending is estimated to total \$16 billion in 1999 (including most of the \$6 billion in emergency farm spending from the Omnibus Consolidated and Emergency Supplemental Appropriations Act for 1999) and \$10 billion in 2000. Farm prices for many supported commodities have continued to decline from the low levels CBO projected last winter; they are now at least as low as in the 1980s and early 1990s. The farm prices of corn and soybeans, for example, are the lowest since 1987 and 1986, respectively. If next year's soybean price is as low as currently projected, it will be the lowest since 1972. For those and other major crops, lower-than-expected prices are triggering loan deficiency payments and marketing loan costs (ways of assisting farmers during periods of low market prices) that were not expected under the Federal Agricultural Improvement and Reform Act of 1996. Those conditions result from consecutive years of plentiful crops coinciding with weak global demand. Over the longer run, demand for U.S. agricultural products is expected to improve, and spending on farm price supports is projected to decline to less than \$5 billion by 2003.

Revenue and Spending Projections

CBO projects that revenues will reach a post-World War II high of 20.6 percent of GDP this year. Without any changes in policy, revenues are expected to remain at that level next year before falling slowly to a long-run level of 20.1 percent of GDP by 2004 (see Table 7).

	Actual 1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
				In Bil	lions of	Dollars						
Revenues												
Individual income	829	887	930	958	991	1,024	1,065	1,113	1,166	1,221	1,281	1,346
Corporate income	189	178	177	181	189	195	202	210	219	227	235	241
Social insurance	572	607	646	671	696	722	749	786	819	855	889	925
Other	<u>133</u>	<u>149</u>	<u>153</u>	<u>160</u>	<u>169</u>	<u>175</u>	<u>181</u>	<u>186</u>	<u>193</u>	<u>198</u>	<u>205</u>	<u>213</u>
Total	1,722	1,821	1,905	1,970	2,045	2,116	2,198	2,296	2,396	2,501	2,609	2,725
On-budget	1 206	1 277	1,431	1,477	1,533	1,585	1,646	1,717	1,793	1,871	1,953	2,042

		_						_				•
Off-budget	416	444	474	493	511	532	553	579	603	630	656	683
·				.,,,	011	,		0.7	000	050	050	003
Outlays	555	<i>57.</i> 4	500	575	5.00	602	500	(12				
Discretionary spending	555	574	580	575	569	583	598	613	628	644	660	677
Mandatory spending	939	977		1,077	1,132	1,200	1,266	1,350	1,409	1,493	1,590	1,689
Offsetting receipts Net interest	-84	-79	-80	-86	-98	-93	-96	-101	-106	-112	-118	-125
Net interest	<u>243</u>	<u>229</u>	<u>222</u>	<u>212</u>	<u>194</u>	<u>179</u>	<u>164</u>	<u>148</u>	<u>131</u>	<u>112</u>	<u>92</u>	<u>71</u>
Total	•	1,701	•	1,777	1,798	1,869	1,932	2,009	2,062	2,137	2,224	2,312
On-budget	-	1,381	1,417	1,440	1,451	1,510	1,561	1,625	1,664	1,725	1,796	1,864
Off-budget	317	320	327	337	347	359	371	384	398	412	428	447
Deficit (-) or Surplus	69	120	161	193	246	247	266	286	334	364	385	413
On-budget	-30	-4	14	38	82	75	85	92	129	146	157	178
Off-budget	99	125	147	155	164	172	181	195	205	217	228	235
Debt Held by the Public	3,720	3,618	3,473	3,297	3,066	2,835	2,584	2,312	1,992	1,640	1,267	865
		A.	s a Pero	centage	of Gross	Domest	ic Produ	ct				
Revenues												
Individual income	9.9	10.0	10.0	9.9	9.9	9.8	9.8	9.8	9.8	9.8	9.9	9.9
Corporate income	2.2	2.0	1.9	1.9	1.9	1.9	1.9	1.8	1.8	1.8	1.8	1.8
Social insurance	6.8	6.9	7.0	7.0	6.9	6.9	6.9	6.9	6.9	6.9	6.9	6.8
Other	1.6	<u>1.7</u>	<u>1.6</u>	<u>1.7</u>	<u>1.7</u>	<u>1.7</u>	<u>1.7</u>	<u>1.6</u>	<u>1.6</u>	<u>1.6</u>	<u>1.6</u>	<u>1.6</u>
Total	20.5	20.6	20.6	20.4	20.3	20.2	20.1	20.2	20.2	20.1	20.1	20.1
On-budget	15.5	15.6	15.5	15.3	15.3	15.1	15.1	15.1	15.1	15.1	15.1	15.1
Off-budget	4.9	5.0	5.1	5.1	5.1	5.1	5.1	5.1	5.1	5.1	5.1	5.0
Outlays												
Discretionary spending	6.6	6.5	6.3	6.0	5.7	5.6	5.5	5.4	5.3	5.2	5.1	5.0
Mandatory spending	11.2	11.0	11.0	11.2	11.3	11.5	11.6	11.9	11.9	12.0	12.3	12.5
Offsetting receipts	-1.0	-0.9	-0.9	-0.9	-1.0	-0.9	-0.9	-0.9	-0.9	-0.9	-0.9	-0.9
Net interest	<u>2.9</u>	<u>2.6</u>	<u>2.4</u>	<u>2.2</u>	<u>1.9</u>	<u>1.7</u>	<u>1.5</u>	<u>1.3</u>	<u>1.1</u>	<u>0.9</u>	<u>0.7</u>	<u>0.5</u>
Total	19.7	19.2	18.8	18.4	17.9	17.8	17.7	17.7	17.3	17.2	17.1	17.1
On-budget	15.9	15.6	15.3	14.9	14.4	14.4	14.3	14.3	14.0	13.9	13.8	13.8
Off-budget	3.8	3.6	3.5	3.5	3.5	3.4	3.4	3.4	3.3	3.3	3.3	3.3
Deficit (-) or Surplus	0.8	1.4	1.7	2.0	2.5	2.4	2.4	2.5	2.8	2.9	3.0	3.1
On-budget	-0.4	а	0.2	0.4	0.8	0.7	0.8	0.8	1.1	1.2	1.2	1.3
Off-budget	1.2	1.4	1.6	1.6	1.6	1.6	1.7	1.7	1.7	1.7	1.8	1.7
Debt Held by the Public	44.3	40.9	37.5	34.2	30.5	27.1	23.7	20.3	16.8	13.2	9.8	6.4



Gross Domestic Product (Billions of dollars)

8,404 8,851 9,259 9,652 10,055 10,476 10,913 11,385 11,887 12,418 12,972 13,547

SOURCE: Congressional Budget Office.

a. Less than 0.05 percent.

Individual income tax receipts--bolstered primarily by high capital gains realizations and increases in the effective tax rate--have been the main source of the rapid growth in revenues as a percentage of GDP. A sharp rise in stock prices partly explains the higher realizations of capital gains. And especially rapid growth in income among high-income taxpayers, who are taxed at high marginal rates, has boosted the effective tax rate. CBO expects total revenues to grow by 5.8 percent this year but does not expect them to continue increasing more rapidly than overall growth of GDP.

On the other side of the ledger, outlays are projected to rise more slowly than revenues, increasing by an average of 3.2 percent annually from 2000 through 2009. In dollar terms, total outlays will grow from \$1,701 billion in 1999 to \$2,312 billion in 2009, CBO estimates. As a percentage of GDP, however, outlays are projected to decline throughout the period--from 19.2 percent of GDP in 1999 to 17.1 percent in 2009.

Discretionary spending is currently restrained by an assortment of caps through 2002 (see Table 8). If left intact, those caps will bring total discretionary spending down from \$574 billion in 1999 to \$569 billion in 2002. CBO assumes that after 2002, discretionary spending will grow at the rate of inflation. Even so, such spending is projected to decline from 6.5 percent of GDP in 1999 to 5.0 percent in 2009.

Table 8.

CBO Baseline Projections of Discretionary Outlays, Assuming Compliance with the Spending Caps (By fiscal year, in billions of dollars)

	Actual 1998	1999	2000	2001	2002
Defense	270	275	a	a	a
Domestic and International	257	269	a	a	a
Violent Crime Reduction	4	5	6	a	a
Highways	19	21	25	26	27
Mass Transit	4	4	4	5	5
Overall Discretionary	<u>n.a.</u>	<u>n.a.</u>	<u>546</u>	<u>544</u>	<u>537</u>
Total	555	574	580	575	569

SOURCE: Congressional Budget Office.

NOTES: The caps reflect discretionary spending limits as specified by the Office of Management and Budget in the sequestration preview report included in the President's budget, adjusted for CBO's estimate of contingent emergency releases that the President has not yet designated. The caps have also been adjusted for emergency spending enacted since January.

n.a. = not applicable

a. After the specific cap expires, spending from programs in that category is shown in the "Overall Discretionary" category.

Spending for entitlements and other mandatory programs, by far the largest category of spending, is expected to total \$977 billion this year. Three programs--Medicare, Medicaid, and Social Security--account for roughly three-quarters of that total (see Table 9). Medicare and Medicaid have consistently been among the fastest-growing programs in the past decade. In 1999, however, outlays for Medicare are expected to fall by \$1 billion. The factors that are restraining the growth of Medicare spending will be played out in the near future, and growth is projected to rebound to an average rate of nearly 8 percent a year. Partly as a result, CBO projects that total mandatory spending will increase from 11.0 percent of GDP in 1999 to 12.5 percent in 2009.

Table 9.
CBO Baseline Projections of Mandatory Spending (By fiscal year, in billions of dollars)

CBO Baseline Projections of Manda	tory Spen	ding (By fisc	al year	, in bil	lions o	f dollar	rs) 				
	Actual 1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
		Mean	ıs-Testo	ed Pro	grams							
Medicaid	101	107	115	124	134	146	159	173	188	205	224	244
State Children's Health Insurance	a	1	2	3	4	4	4	4	4	5	5	5
Food Stamps	20	19	20	21	22	23	23	24	25	25	26	27
Supplemental Security Income	27	28	29	31	33	35	36	41	40	39	45	47

								,				
Family Support ^b	18	20	21	21	22	22	23	24	25	26	27	27
Veterans' Pensions	3	3	3	3	· 3	3	3	4	4	3	4	4
Child Nutrition	9	9	9	10	10	11	11	12	13	13	14	14
Earned Income Tax Credit ^c	23	26	27	27	28	28	29	30	30	31	31	32
Student Loans	3	3	5	5	5	5	5	5	5	5	5	6
Foster Care	<u>4</u>	<u>5</u>	<u>5</u>	<u>6</u>	<u>6</u>	7	7	<u>8</u>	<u>8</u>	9	<u>10</u>	<u>10</u>
Total	209	222	237	252	268	284	302	325	342	361	389	416
	No	on-Me	ans-Te	ested P	rogran	ns						
Social Society	276	207	402	420	440	461	402	607	533	5.50	500	(21
-												621
												442 1,063
Subtotal	367	391	027	003	094	136	/01	633	0/3	930	997	1,003
Other Retirement and Disability												
Federal civilian ^d	47	49	50	52	55	57	60	63	66	69	72	75
Military	31	32	33	34	35	36	37	38	39	40	41	42
Other	<u>4</u>	<u>5</u>	<u>5</u>	<u>5</u>	<u>5</u>	<u>5</u>	<u>5</u>	<u>5</u>	<u>5</u>	<u>5</u>	<u>5</u>	<u>5</u>
Subtotal	83	86	88	91	94	98	102	106	110	114	118	122
Unemployment Compensation	20	21	22	24	26	28	29	30	31	32	34	35
Deposit Insurance	-4	-6	-2	-1	a	a	1	1	-1	-1	-1	-1
Other Programs												
Veterans' benefits ^e	21	21	22	23	23	24	25	27	26	24	27	27
Farm price and income supports	9	17	11	8	6	5	5	5	5	5	5	5
Social services	5	5	5	5	5	5	5	5	5	5	5	5
Credit reform liquidating accounts	-8	-7	-7	-7	-7	-7	-8	-7	-8	-8	-8	-8
Universal Service Fund	2	4	6	8	13	14	14	14	14	14	14	14
Other	<u>17</u>	<u>19</u>	<u>13</u>	<u>12</u>	<u>11</u>	<u>12</u>	<u>12</u>	<u>11</u>	<u>11</u>	<u>11</u>	<u>12</u>	<u>12</u>
Subtotal	45	58	49	47	51	52	51	54	52	51	54	55
Total	730	755	784	825	864	916	964	1,025	1,067	1,132	1,201	1,273
			To	tal								
All Mandatory Spending	939	977	1,022	1,077	1,132	1,200	1,266	1,350	1,409	1,493	1,590	1,689
	Veterans' Pensions Child Nutrition Earned Income Tax Credit ^c Student Loans Foster Care Total Social Security Medicare Subtotal Other Retirement and Disability Federal civilian ^d Military Other Subtotal Unemployment Compensation Deposit Insurance Other Programs Veterans' benefits ^e Farm price and income supports Social services Credit reform liquidating accounts Universal Service Fund Other Subtotal Total	Veterans' Pensions Child Nutrition Parmed Income Tax Credit ^c 23 Student Loans Foster Care Total Total 209 Note Social Security Subtotal Other Retirement and Disability Federal civilian ^d Affilitary Other Subtotal Unemployment Compensation Veterans' benefits ^e Farm price and income supports Social services Credit reform liquidating accounts Universal Service Fund Other Subtotal Total 730 Total 730	Veterans' Pensions 3 3 Child Nutrition 9 9 Earned Income Tax Credit ^c 23 26 Student Loans 3 3 Foster Care 4 5 Non-Me Social Security 376 387 Medicare 211 210 Subtotal 587 597 Other Retirement and Disability Federal civilian ^d 47 49 Military 31 32 Other 4 5 Subtotal 83 86 Unnemployment Compensation 20 21 Deposit Insurance -4 -6 Other Programs Veterans' benefits ^e 21 21 Farm price and income supports 9 17 Social services 5 5 Credit reform liquidating accounts -8 -7 Universal Service Fund 2 4 Other 17 19 Subtotal 45 58 Total 730 </td <td>Veterans' Pensions 3 3 3 3 Child Nutrition 9 9 9 9 Earned Income Tax Credite 23 26 27 Student Loans 3 3 5 Foster Care 4 5 5 Note - Medicare 209 222 237 Medicare 211 210 225 Subtotal 587 597 627 Other Retirement and Disability Federal civiliand 47 49 50 Millitary 31 32 33 Other 4 5 5 Subtotal 83 86 88 Unemployment Compensation 20 21 22 Deposit Insurance -4 -6 -2 Other Programs Veterans' benefitse 21 21 21 Veterans' benefitse 21 21 22 Farm price and income supports 5 5 5 Credit reform liquidating accounts -8 -7 <</td> <td>Veterans' Pensions 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 5 5 5 5 5 5 5 5 5 5 6 227 277 272 Student Loans 3 3 3 5 5 5 6 6 2 27 272 252 243 5 5 6 6 6 2 2 237 252 243 252 243 252 243 252 243 242 242 242 242 242 242 243 242 243 243 243 243 243 243 243 243 244 243 243 244 243 243 244 244 244 244 244 244 244 244 244 244 244 244 244 244 244 244 244 244<</td> <td> Veterans' Pensions</td>	Veterans' Pensions 3 3 3 3 Child Nutrition 9 9 9 9 Earned Income Tax Credite 23 26 27 Student Loans 3 3 5 Foster Care 4 5 5 Note - Medicare 209 222 237 Medicare 211 210 225 Subtotal 587 597 627 Other Retirement and Disability Federal civiliand 47 49 50 Millitary 31 32 33 Other 4 5 5 Subtotal 83 86 88 Unemployment Compensation 20 21 22 Deposit Insurance -4 -6 -2 Other Programs Veterans' benefitse 21 21 21 Veterans' benefitse 21 21 22 Farm price and income supports 5 5 5 Credit reform liquidating accounts -8 -7 <	Veterans' Pensions 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 5 5 5 5 5 5 5 5 5 5 6 227 277 272 Student Loans 3 3 3 5 5 5 6 6 2 27 272 252 243 5 5 6 6 6 2 2 237 252 243 252 243 252 243 252 243 242 242 242 242 242 242 243 242 243 243 243 243 243 243 243 243 244 243 243 244 243 243 244 244 244 244 244 244 244 244 244 244 244 244 244 244 244 244 244 244<	Veterans' Pensions						

SOURCE: Congressional Budget Office.

NOTE: Spending for the benefit programs shown above generally excludes administrative costs, which are discretionary. Spending for Medicare also excludes premiums, which are considered offsetting receipts.

a. Less than \$500 million.

b. Includes Temporary Assistance for Needy Families, Family Support, Aid to Families with Dependent Children, Job Opportunities and Basic Skills, Contingency Fund for State Welfare Programs, Child Care Entitlements to States, and Children's Research and Technical Assistance.

c. Includes outlays from the child credit enacted in the Taxpayer Relief Act of 1997.

d. Includes Civil Service, Foreign Service, Coast Guard, other retirement programs, and annuitants' health benefits.



Net interest, which was the fastest-growing category of spending in the 1980s, is now expected to decline substantially. As projected surpluses reduce the stock of debt held by the public by nearly \$2.8 trillion, net interest costs will drop from \$229 billion (2.6 percent of GDP) in 1999 to \$71 billion (0.5 percent of GDP) in 2009 (see Table 10).

Table 10.

CBO Baseline Projections of Interest Costs and Federal Debt (By fiscal year)

Actual

	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
I	Net Inter	rest Oı	ıtlays (Billion	s of do	ollars)						
Interest on Public Debt (Gross interest) ^a	364	356	358	358	350	345	342	338	333	328	323	316
Interest Received by Trust Funds												
Social Security	-47	-53	-59	-67	-74	-82	-91	-100	-110	-121	-132	-144
Other trust funds ^b	<u>-67</u>	<u>-68</u>	<u>-70</u>	<u>-73</u>	<u>-74</u>	<u>-76</u>	<u>-79</u>	<u>-81</u>	<u>-84</u>	<u>-87</u>	<u>-89</u>	<u>-92</u>
Subtotal	-114	-120	-129	-140	-148	-159	-170	-182	-194	-208	-222	-236
Other Interest ^c	<u>-7</u>	<u>-7</u>	<u>-6</u>	<u>-7</u>	<u>-7</u>	<u>-7</u>	<u>-8</u>	<u>-8</u>	<u>-8</u>	<u>-8</u>	<u>-8</u>	<u>-9</u>
Total	243	229	222	212	194	179	164	148	131	112	92	71

Federal Debt at the End of the Year (Billions of dollars)

Gross Federal Debt	5,479	5,582	5,664	5,721	5,737	5,760	5,770	5,770	5,732	5,675	5,600	5,500
Debt Held by Government Accounts												
Social Security	730	856	1,003	1,157	1,321	1,493	1,675	1,869	2,075	2,292	2,520	2,755
Other accounts ^b	1,029	1,107	<u>1,188</u>	1,267	<u>1,350</u>	1,431	<u>1,510</u>	1,589	1,666	1,743	1,813	1,880
Subtotal	1,759	1,963	2,190	2,425	2,670	2,925	3,185	3,458	3,741	4,035	4,333	4,635
Debt Held by the Public	3,720	3,618	3,473	3,297	3,066	2,835	2,584	2,312	1,992	1,640	1,267	865
Debt Subject to Limit ^d	5 439	5 543	5 626	5 684	5 700	5 724	5 734	5 736	5 699	5 643	5 568	5 469

Federal Debt as a Percentage of Gross Domestic Product

Debt Held by the Public	44.3	40.9	37.5	34.2	30.5	27.1	23.7	20.3	16.8	13.2	9.8	6.4
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SOURCE: Congressional Budget Office.

NOTE: Projections of interest and debt assume that discretionary spending will equal the statutory caps on such spending through 2002 and will grow at the rate



of inflation thereafter.

- a. Excludes interest costs of debt issued by agencies other than the Treasury (primarily the Tennessee Valley Authority).
- b. Mainly Civil Service Retirement, Military Retirement, Medicare, unemployment insurance, and the Airport and Airway Trust Fund.
- c. Mainly interest on loans to the public.
- d. Differs from the gross federal debt primarily because most debt issued by agencies other than the Treasury is excluded from the debt limit. The current debt limit is \$5,950 billion.

In addition to debt issued to the public, the Department of the Treasury issues securities to government trust funds and other government accounts. Debt subject to limit basically measures the combination of debt held by the public and debt held internally by government accounts. Because inflows to major trust funds exceed outlays for benefits and other costs, debt held by government accounts is projected to increase from \$2 trillion in 1999 to \$4.6 trillion in 2009. At the same time, however, debt held by the public is projected to decrease from \$3.6 trillion to \$0.9 trillion. Therefore, on net, debt subject to limit is projected to finish 2009 slightly below its current level and is not expected to breach its statutory limit of \$5.95 trillion in the next 10 years.

Conclusion

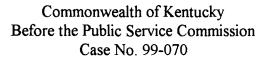
Overall, the outlook for the budget looks good through 2009. CBO's current projections are slightly better than those reported in April, and its economic forecast anticipates healthy growth in the near term. However, demographic tensions loom in the not-so-distant future. After 2010, the retirement of the baby-boom generation will pick up steam, bringing with it a greater demand for Social Security, Medicare, and Medicaid benefits. Budgetary pressures caused by increased participation in such programs can easily reverse the favorable fiscal forces that are operating today.

- 1. See the baseline projections published in Appendix A of An Analysis of the President's Budgetary Proposals for Fiscal Year 2000 (April 1999). The economic assumptions underlying those projections were prepared in December and published in January in Chapter 1 of The Economic and Budget Outlook: Fiscal Years 2000-2009.
- 2. An expanded version of the economic outlook is available on CBO's World Wide Web site (www.cbo.gov).
- 3. CBO's forecast and the discussion above were produced before the June 29-30 meeting of the Federal Open Market Committee.

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Responses by Carl G. K. Weaver to Request for Information by Public Service Commission

20. Explain whether Dr. Weaver believes that local distribution companies are perceived by investors as having higher risks because of deregulation.

Answer:

Regulation does provide a "safety net" for regulated companies and deregulation will increase the risk exposure of the local distribution companies. This is why it is important to carefully select companies to use to obtain data and to use data obtained from the securities market in performing the analysis. This data will reflect investor perceptions regarding the risk of the regulated companies.