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JUL 03 2018

COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

JOINT APPLICATION OF SENTRA CORPORATION, A WHOLLY OWNED SUBSIDIARY OF BLUE RIDGE MOUNTAIN RESOURCES, INC., AND SENTRA RESOURCES LLC FOR THE TRANSFER AND ACQUISITION OF STOCK AND FINANCING

CASE NO. 2018-00107

SENTRA CORPORATION, BLUE RIDGE MOUNTAIN RESOURCES, INC. AND SENTRA RESOURCES LLC'S RESPONSES TO COMMISSION STAFF'S POST HEARING REQUESTS FOR INFORMATION

Respectfully submitted,

ahn N. Hoghes hay Rom

John N. Hughes Attorney at Law 124 West Todd Street Frankfort, KY 40601 Telephone: (502) 227-7270 Email: jnhughes@johnnhughespsc.com

dui

Robert C. Moore STITES & HARBISON PLLC 421 West Main Street P.O. Box 634 Frankfort, KY 40602-0634 Telephone: (502) 223-3477 Email: <u>rmoore@stites.com</u>

COUNSEL FOR JOINT APPLICANTS

AFFIDAVIT OF WESLEY CLEARY

Affiant, Wesley Cleary, after being first sworn, deposes and says that his Answers to the Commission Staff's Post Hearing Information Requests are true and correct to the best of his knowledge and belief.

Wesley Cleary

COMMONWEALTH OF KENTUCKY

COUNTY OF FRANKLIN

This instrument was signed and sworn to by Wesley Cleary to be his act and deed on this

the 3^{2} day of July, 2018.

Furt C.

Notary Public

My Commission expires:

ROBERT C. MOORE NOTARY PUBLIC STATE AT LARGE, KENTUCKY COMM. #595798 MY COMMISSION EXPIRES 02/22/2022

AFFIDAVIT

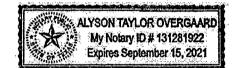
Affiant, Frank E. Day, after being first sworn, deposes and says he is authorized to on behalf of Sentra Corporation to file this response, that the statements included in the application as relate to Sentra Corporation are true and correct to the best of his knowledge and belief except as to those matters that are based on information provided to him and as to those he believes to be true and correct.

Frank E. Day

This instrument was produced, signed and sworn by Frank E. Day to be his act and deed the 27^{th} day of June, 2018.

ublic Notary P **Registration Number:**

My Commission expires: 9 15/21



<u>REQUEST NO. 1:</u> Refer to the Joint Application, Exhibit 1, Stock Purchase Agreement, paragraph 2.2, Purchase Price. Provide a detailed explanation of the basis for the \$250,000 stock purchase price.

RESPONSE: The parties expect to enter into a First Amendment to Stock Purchase Agreement ("First Amendment") pursuant to which the stock purchase price will be reduced to \$50,000. A copy of the First Amendment will be provided to the Commission upon its execution. The purchase price for the shares of stock was based upon the following factors: i) The Annual Report for Calendar Year 2016 Gas Distribution System submitted by Sentra Corporation to the U.S. Department of Transportation states that Sentra Corporation system has 38 miles of gas main. Nineteen (19) miles of the main gas line is 2" or less Plastic PE pipe and nineteen (19) miles of the main gas line is over 2" through 4" Plastic PE pipe (See Item No. 1, Attachment 1). Ten (10) miles of the gas main was constructed between 1990-1999, ten (10) miles of gas main was constructed between 2000-2009 and eighteen miles of gas main was constructed between 2010-2018 (See Item No. 1, Attachment 1). Sentra Resources has assigned an estimated value of \$500,000 to this reported 38 miles of gas main gas based on life expectancy of pipe and the current age of the pipe; ii) The assets of Sentra Corporation include four (4) trucks, one (1) trailer, one backhoe, one trencher, one ditcher and several meters. These assets have been assigned a value of \$79,600 (See Item No. 1, Attachment 2); iii) The easements in which Sentra Corporation's gas main is located; and, iv) Sentra Corporation's Annual Report for 2017 filed with the Public Service Commission reflects that it had 137 residential customers and 68 commercial and industrial customers. Sentra Corporation has opportunity for growth in the number of its customers, particularly in the commercial and industrial customer category.

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| exceed 100,00 | NOTICE: This report is required by 49 CFR Part 191. Failure to report can result in a civil pena exceed 100,000 for each violation for each day that such violation persists except that the max penalty shall not exceed \$1,000,000 as provided in 49 USC 60122. | | | | | | r not to um civil | | OMB NO: | 2137-0629 ON DATE: 5/31/2018 | | |
|--|--|--|---|--|---|---|---|--|---|---|--|--|
| | | | | | | | itial Date ubmitted: | | 02/07/201 | 17 | | |
| U.S Pipe | Departmer | t of Transport zardous Mat | tation erials Safet | y Administra | tion | Fo | orm Type: | | INITIAL | | | |
| | | | | | | S | Date ubmitted: | | | | | |
| information su Number for thi time for review mandatory. So Collection Clear Important: | bject to the r is information ving instruction end comment arance Office Please rea | equirements of collection is 21 ons, gathering th ts regarding this r, PHMSA, Offi d the separate | the Paperwor 37-0629. Pu he data neede s burden estir ce of Pipellne e instruction | GA rson is not rec k Reduction A blic reporting ad, and comple nate or any of Safety (PHP- s for comple | ct unless that for this collecti- ating and revie her aspect of t 30) 1200 New tring this form | REPORT AR YEAR BUTION Ind to, nor sha collection of I on of Informa wing the collection Jersey Aven In before you | FOR 2016 SYSTEM all a person be su nformation displation is estimated ection of information, in ue, SE, Washing U begin. They of | ays a current v to be approxi- tion. All respon- ncluding sugge- tion, D.C. 2059 clarify the infe | ralid OMB Comately 16 ho mately 16 ho estions for re 90. | re to comply with a co ontrol Number. The O urs per response, incl collection of informatic ducing this burden to: equested and provid | MB Control uding the on are information | |
| http //www.p | hmsa.dot.c | ov/pipeline/lit | prary/forms. | | can oblain o | | PHMSA Pipel | ne salety C | | | | |
| | PART A - OPERATOR INFORMATION 1. Name of Operator | | | | | | SENTRA COL | BODATION | 20176251 | -30454 | | |
| 2. LOCATI | ON OF OF | FICE (WHERI | | NAL | | 1 | SENTRACO | TORATION | | | | |
| 2 | 2a. Street Address | | | | | | 120 Prospero | us Place Sui | te 201 | | | |
| 2 | 2b. City and County | | | | | | Lexington | | | | | |
| 2 | 2c. State | | | | | | KY | | | | | |
| 2 | 2d. Zip Cod | e | | | | | 40509 | | | | | |
| 3. OPERA | TOR'S 5 DI | GIT IDENTIF | ICATION N | JMBER | | | 31831 | | | | | |
| 4. HEADQ | UARTERS | NAME & ADD | RESS | | | | | | | | | |
| 4 | ta. Street A | ddress | | | | | 120 PROSPE | ROUS PLAC | CE, SUITE | 201 | | |
| 4 | 4b. City and | County | | | | | LEXINGTON | US, | | | | |
| 4 | tc. State | | | | | | KY | | | | | |
| 4 | 4d. Zip Cod | e | | | | | 40509 | | | | | |
| 5. STATE | N WHICH | SYSTEM OPI | ERATES | | _ | | ку | | | | | |
| | | | | | | | ct Commodity modity Group | | | edominant gas carri | ed and | |
| Natural Ga | s | | | | | | | | | | | |
| | | RTAINS TO T for which this | | | | TOR (Sele | ct Type of Ope | rator based | on the stru | cture of the compa | чy | |
| Privately O | wned | | | | | | | | | | | |
| PART B - S | STEM DE | SCRIPTION | | | | | | | | | | |
| 1.GENERAL | | | | | | | | | | | | |
| | | STE | CATHOD | CALLY | | CAST/ | | | | RECONDITION | | |
| | | TECTED | PROTI | ECTED | PLASTIC | WROUGH | T DUCTILE IRON | COPPER | OTHER | ED CAST IRON | SYSTEM | |
| MILES OF | BARE | COATED | BARE | COATED | | | | | | | | |
| MAIN NO. OF | 0 | 0 | 0 | 0 | 38 | 0 | 0 | 0 | 0 | | 38 | |
| SERVICES | D | 0 | 0 | D | 219 | 0 | 0 | 0 | 0 | | 219 | |

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| MATERIAL | UNKNOWN | 2" OR LESS | OVER 2" THRU 4" | OVER 4" THRU 8" | OVER 8" THRU 12" | OVER 12" | SYSTEM TOTALS |
|---------------|---------|------------|--------------------|--------------------|---------------------|----------|------------------|
| STEEL | 0 | 0 | 0 | D | ٥ | 0 | ٥ |
| DUCTILE IRON | 0 | 0 | 0 | D | 0 | D | ٥ |
| COPPER | 0 | 0 | 0 | 0 | D | D | 0 |
| CAST/WROUGHT | 0 | D | 0 | 0 | D | ٥ | D |
| PLASTIC PVC | 0 | 0 | 0 | D | 0 | O | o |
| PLASTIC PE | 0 | 19 | 19 | 0 | O | D | 38 |
| PLASTIC ABS | 0 | D | 0 | D | D | D | D |
| PLASTIC OTHER | D | D | 0 | O | o | 0 | 0 |
| OTHER | D | 0 | 0 | o | o | 0 | D |
| CAST IRON | D | 0 | O | 0 | D | O | 0 |
| TOTAL | D | 19 | 19 | 0 | 0 | 0 | 38 |

| NUMBER OF SER | VICES IN SYSTEM | AT END OF YEA | R | | | AVERAG | E SERVICE L | ENGTH: 218 | | |
|------------------|-----------------|---------------|------------|--------------------|--------------------|--------------------|--------------------|------------|-----------|--------|
| MATERIAL | UNKNOWN | 1" OR LES | | OVER 1" THRU 2" | OVER 2" THRU 4" | | OVER 4" THRU 8" | OVER 8 | | TOTALS |
| STEEL | ο | o | | 0 | 0 0 | | D | D | | o |
| DUCTILE IRON | O | D | | 0 | D | | 0 | D | | 0 |
| COPPER | 0 | ٥ | | 0 | 0 | | 0 | D | | 0 |
| RON | D | 0 | | 0 | 0 | | 0 | 0 | | D |
| PLASTIC PVC | D | 0 | 0 0 | | 0 | | 0 | | | 0 |
| PLASTIC PE | D | 219 | | 0 | 0 | | o | | | 219 |
| PLASTIC ABS | D | 0 | | 0 | o | | 0 | 0 | | D |
| PLASTIC OTHER | o | o | | 0 | 0 | | 0 | 0 | | 0 |
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| CAST IRON | 0 | 0 | 0 0 0 | | | O | | | 0 | |
| TOTAL | 0 | 219 | | ٥ | ٥ | | 0 | ٥ | | 219 |
| Describe Other M | laterial: | | | | | | | | | |
| MILES OF MAIN A | ND NUMBER OF S | ERVICES BY DE | CADE OF IN | STALLATION | | | | | | |
| UNK | NOWN PRE- | 1940-1949 | 1950-1959 | 1960-1969 | 1970-1979 | 198 0-1 989 | 1990-1999 | 2000-2009 | 2010-2019 | TOTAL |

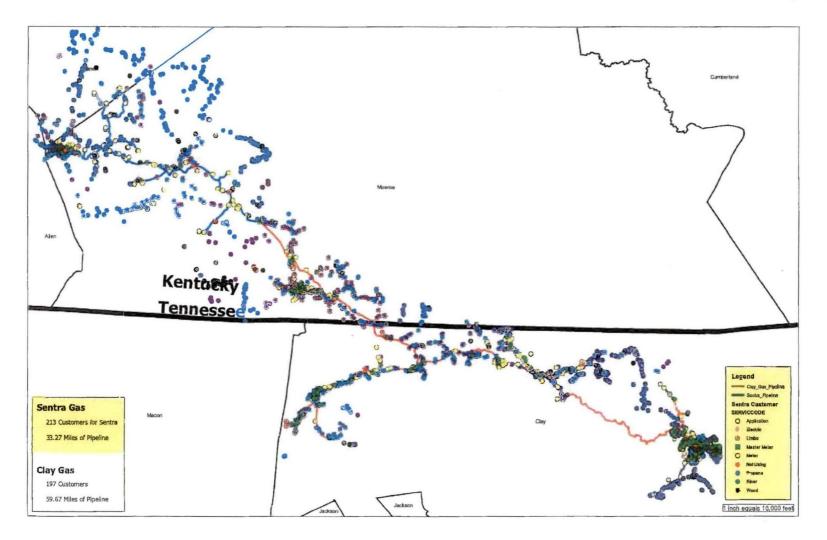
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| MAIN | 0 | 0 | 0 | 0 | 0 | 0 | o | 10 | 10 | 18 | 38 | |
|--------------------------|-----------------------|----------------|-------------|-------------|------------|---|----------------------------|---------------------------|-----------|-------------------|--------|--|
| NUMBER OF SERVICES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 50 | 150 | 50 19 | 219 | |
| PART C - TO | TAL LEAKS | AND HAZA | RDOUS LE | EAKS ELIMIN | ATED/REP | | NG THE YEA | AR | | L | | |
| | | | | - | MAINS | | | | SERVICE | 9 | | |
| CA | USE OF LE | ак | т | OTAL | | HAZARDOUS | | TOTAL | JEINICE | HAZARDO | US | |
| CORR | OSION FAIL | URE | | | - | | | | | | | |
| NATURA | L FORCE D | AMAGE | | | | | | | | | | |
| EXCA | VATION DA | MAGE | | | | | | 1 | | | | |
| OTHER | OUTSIDE F | ORCE | | | | | | | | and and any other | | |
| PIPE, WEL | D OR JOINT | FAILURE | | | | | | | | | | |
| EQUI | PMENT FAIL | URE | | | - | | | | | | | |
| INCORR | ECT OPER | ATIONS | | | | | | | | | | |
| 0 | THER CAUS | E | | | | | | | | | | |
| NUMBER OF | KNOWN SYS | TEM LEAKS | AT END OF | YEAR SCHED | JLED FOR R | EPAIR : 0 | | | | | | |
| ART D - EX | CAVATION | DAMAGE | | | | PART E-EX | CESS FLOW | VALUE(EF) | DATA | | | |
| I. TOTAL NU ROOT CAUS | | | N DAMAGE | S BY APPAR | ENT | | F EFV'S INS SIDENTIAL : | TALLED THIS | S CALENDE | R YEAR ON | SINGLE | |
| a. One-Call I | Notification F | Practices Not | Sufficient: | 0 | | | | OF EFV'S IN END OF YEA | R: 12 | | | |
| | | Sufficient: | | | | | | | | | | |
| . Excavation | n Practices N | lot Sufficient | : 0 | | | 1 | | | | | | |
| d. Other: 0 | | | | | | | | | | | | |
| 2. NUMBER (| OF EXCAVA | TION TICKE | TS :_0 | | | | | | | | | |
| PART F - LE | AKS ON FE | DERAL LAN | D | | | PART G-PE | RCENT OF | UNACCOUN | TED FOR G | AS | | |
| | BER OF LEAD TO REPAIR | | ERAL LAN | D REPAIRED | OR | UNACCOUUNTED FOR GAS AS A PERCENT OF TOTAL INPUT FOR THE 12 MONTHS ENDING JUNE 30 OF THE REPORTING YEAR. | | | | | | |
| | | | | | | INPUT FOR | YEAR END | NG 6/30: _3 | 3% | | | |
| | | | | | | | | | | | | |

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| Sheila Thacker,Operator | (859)263-6722 |
|-----------------------------|----------------------------------|
| (Preparer's Name and Title) | (Area Code and Telephone Number) |
| | |
| sthacker@mhrproduction.com | (859)263-4228 |
| (Preparer's email address) | (Area Code and Facsimile Number) |

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Schedule 3.13(a) Title to Assets

Vehicles and Equipment:

- 12,000 2013 White Chevy Silverado VIN 1GC1KVCGXDF232046*
- 5,000 2009 Red Ford Ranger VIN 1FTZR45E89PA51288*
- 10,000 2007 Chevy -- VIN 1GCEK140X7Z527386*
- 9,000 1997 Chevy Yellow DUMPTRK VIN 1GBM7H1J8VJ114563*
- 6,000 Trailer 1998 STIG T12232D VIN 1S9FT1223WK066792*
- 15,000 Backhoe 1997 Case Backhoe 580L Serial No. JJG0148580
- 5,000 1997 Vemeer Trencher LM-42
- 5,000 1998 Vemeer Ditcher 5750
- 800 House meter (3 in good condition; 20 to be rebuilt)
- 8,400 AL800 Commercial meter (12 in good condition; 2 to be rebuilt)
- 900 AL1000 Commercial meter (1)
- 2,000 AL5000 Industrial meter (2)
- 500 AL 425 meter (3)

Total \$79,600 * - Titled in the name of Magnum Hunter Production, Inc. ("<u>MHP</u>"), a wholly owned subsidiary of Seller. At Closing, Seller shall cause MHP to assign the vehicle to Buyer.

Easements and Rights-of-Way:

List of Easements and Rights-of-Way begins on the next page.

Sentra pipeline located on easements.

38 Miles of pipe estimated at a value of \$500,000 based on life expectancy of pipe and current age of pipe.

REQUEST NO. 2: Provide a detailed three-year Business Plan for Sentra that includes profit and loss statements with projected revenues, costs, and net income and associated balance sheets. The first year of the business plan is to include 12 monthly forecasted activity periods and a totaled annual amount. Years two and three include only annual forecasted activity. The associated balance sheets provide for all three years as of the December 31 year-end totals only. Include all basis and assumptions used to develop the business plan projections.

<u>RESPONSE</u>: See the Business Plan attached as Item No. 2, Attachment 1.

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Sentra Resources LLC

Sentra Corporation Purchase Request

July 2, 2018

Sentra Resources, LLC 2006 Edmonton Road Tompkinsville, KY 42167



KANTUCKY ه سسس with assistance from the WKU Small Business Development Center

Project Summary

Sentra Resources LLC, a Kentucky Limited Liability Company is seeking approval from the Public Service Commission to purchase Sentra Corporation, a small natural gas distribution company serving communities in Monroe County Kentucky. Sentra Resources LLC is a newly formed Kentucky company formed primarily by key principals of Cleary Construction Company. Sentra Corporation is a small subsidiary of Blue Ridge Mountain Resources, a Texas based independent exploration and production company engaged in the development of onshore natural gas and oil. Purchase price is \$50,000 which includes 38 miles of gas lines valued at \$500,000 and \$79,600 of equipment.

Background

Sentra Corporation is a small gas distribution company serving the very small rural communities of Gamaliel and Fountain Run Kentucky located in Monroe County near the Tennessee border. Collectively these two communities had 529 residents as of the census estimate in 2017.

Sentra has about 137 residential customers and 69 industrial customers. There are an estimated 164 households, of which 52% are served by Sentra.

| Ро | pulation | Households |
|----------------|----------|------------|
| Gamaliel | 312 | 156 |
| Fountain Run | 217 | 108 |
| Total | 529 | 264 |
| Served by Sent | 137 | |
| % Serv | 52% | |

The 137 residential customers generate an average of \$794/year or \$108,778 in annual revenues. The 69 industrial companies average \$2463 / year or \$278,735 in annual revenues. Thus the industrial customers represent 72% of total revenues. Poultry Houses represent one of the key customers. In 2017 there were 39 poultry houses using Sentra Corporation gas representing 57% of the industrial customer base.

Small communities like Gamaliel and Fountain Run are simply too small to be served by large utilities. They depend on small more entrepreneurial companies like Sentra Corporation to provide natural gas. Unfortunately Sentra Corporation has not been able to sustain profits over the past few years and is now seeking to exit the market.

Over the past few years Sentra Corporation has struggled operationally and financially with the gas distribution business. It has failed to manage operational costs and secure needed rate adjustments to maintain any level of profitability. Sentra Corporation had an operating loss of \$61,645 in 2017 and now seeks to exit the market.

Sentra Resources LLC

Sentra Resources is a newly formed Kentucky based Limited Liability Company. It was formed primarily by key principals of Cleary Construction Inc. for the purchase and on-going operation of Sentra Corporation. Sentra Resources LLC is owned and operated by experienced professionals who will be able to leverage their expertise and skilled professionals from other successful businesses from which they are affiliated, one of which is Cleary Construction, Inc.

Cleary Construction was founded in 1985 in Monroe County KY where both Gamaliel and Fountain Run are located. Initially the company focused on paving, chip sealing, dozer and end loader work. The company continued to grow, adding water, sewer and gas line installation and service. Today the company works in five different states including both Kentucky and Tennessee where the 38 miles of Sentra Pipeline is located. They have over 110 employees and are very successful and deeply committed to serving their local communities in Monroe County.

Cleary Construction works on the Sentra Corporation Gas lines that run through Kentucky and Tennessee and it has helped to maintain their performance and safety. Cleary is very familiar with the entire gas line system and is prepared to continue to assist in maintaining and improving the network of gas lines if awarded competitively bid contracts. It is a profitable and well-managed company with extensive experience in natural gas pipe lines.

Project Description

Sentra Resources LLC is a newly created limited liability company affiliated with Cleary Construction Inc. located in Monroe County KY. Sentra Resources proposes to purchase Sentra Corporation, a subsidiary of Blue Ridge Mountain Resources Inc. for \$50,000. The purchase includes \$79,600 of existing equipment and 38 miles of existing gas pipeline. The estimated value of the pipeline given its life expectancy and condition is \$500,000.

| Purchase Price | \$50,000 |
|----------------------------|-----------|
| Assets Acquired | |
| Equipment (See Attachment) | \$79,600 |
| Gas Lines @ Current Value | \$500,000 |
| Total Assets Acquired | \$579,000 |

Sentra Resources is also committed to investing \$50,000 annually to maintaining and improving the gas line network. Because Cleary's core business involves laying and maintaining natural gas lines, including those of Sentra Corporation, the company is ideally suited to upgrading the line and improving customer service if awarded competitively bid contracts.

Financial Overview

Complete and detailed projections are attached. There are three key assumptions behind the projections:

- 1. Existing Rate remains unchanged
- 2. Existing 3.7 mcf rate remains unchanged
- 3. Debt service for the full \$50,000 loan is included.

| | Financial Summary | | | | | |
|---|-------------------|-----------|-----------|--|--|--|
| | 2019 | 2020 | 2021 | | | |
| Revenues | \$279,000 | \$284,580 | \$290,272 | | | |
| Cost of Revenues | \$178,560 | \$182,131 | \$290,270 | | | |
| Total Operating Expenses | \$ 68,133 | \$ 78,982 | \$ 82,317 | | | |
| Net Income before Interest and Taxes | \$ 32,307 | \$ 25,467 | \$22,180 | | | |
| Net Income after Interest and Taxes | \$ 20,232 | \$ 11,025 | \$ 3,777 | | | |

These assumption are conservative. Sentra Resources plans to submit an application for rate adjustment to reflect current operating costs. An allocation manual will be submitted that will include transparency of wage rates and other costs. In addition, the 3.7 mcf of gas reflects usage during 2017 which was a much warmer winter than is normal.

To maintain and improve the gas line, an annual on-going investment of \$50,000 is planned. The impact of this investment is to create a modest negative cash flow. A rate increase will be requested of the PSC once control of Sentra Corporation is secured and current operating cost defined. This rate increase will be required to eliminate the negative cash flow and support company investment in customer service.

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Sentra Corporation Income Statement Proforma (As Estimated) Data for Year Ended:

| Data for Year Ended: | | | | | | 20 | | | | | | | Total | Total | Total |
|--|---|---|---|---|---|---|---|---|---|---|---|---|--|--|---|
| | Jan | <u>Feb</u> | Mar | Apr | May | June | July | Aug | <u>Sept</u> | Oct | Nov | Dec | 2019 | <u>2020</u> | <u>2021</u> |
| Revenues | \$ 55,000 | \$ 45,000 | \$ 35,000 | \$ 30,000 | \$ 15,000 | \$ 10,000 | \$ 5,000 | \$ 5,000 | \$ 5,000 | \$ 12,000 | \$ 22,000 | \$ 40,000 | \$279,000 | \$ 284,580 | 290,272 |
| Cost of Revenues Gross Profit | <u>35,200</u> 19,800 | <u>28,800</u> 16,200 | <u>22,400</u> 12,600 | <u>19,200</u> 10,800 | <u>9,600</u> 5,400 | <u>6,400</u> 3,600 | <u>3,200</u> 1,800 | <u>3,200</u> 1,800 | <u>3,200</u> 1,800 | <u>7,680</u> 4,320 | <u>14,080</u> 7,920 | <u> 25,600</u> 14,400 | <u>178,560</u> 100,440 | <u>182,131</u> 102,449 | <u>185,774</u> 104,498 |
| General & Admin. Expenses Depreciation (Equipment & Intangibles) Total Expenses | 5,400 | 5,400 | 5,400 <u>278</u> 5,678 | 5,400 <u>278</u> 5,678 | 5,400 <u>278</u> 5,678 | 5,400 | 5,400 <u>278</u> 5,678 | 5,400 278 5,678 | 5,400 <u>278</u> 5,678 | 5,400 278 5,678 | 5,400 <u>278</u> 5,678 | 5,400 278 5,678 | 64,800 <u>3,333</u> 68,133 | 66,744 <u>10,238</u> 76,982 | 68,746 <u>13,571</u> 82,317 |
| Net Income Before Interest & Taxes Interest Expense LOC Interest Expense LTD Taxes (Current or Deferred). Net Income After Taxes | 14,122 (367) (208) <u>(2,845)</u> \$ 10,703 | 10,522 (367) (205) (2,090) \$ 7,861 | 6,922 (367) (202) <u>(1,334)</u> \$ 5,019 | 5,122 (367) (199) <u>(957)</u> \$ 3,600 | (278) (367) (196) <u>176</u> \$ (664) | (2,078) (367) (193) <u>554</u> \$ (2,084) | (3,878) (367) (190) <u>929</u> \$ (3,505) | (3,878) (367) (187) <u>931</u> \$ (3,501) | (3,878) (367) (183) <u>930</u> \$ (3,498) | (1,358) (367) (180) <u>400</u> \$ (1,505) | 2,242 (367) (177) <u>(357)</u> \$ 1,342 | 8,722 (367) (173) <u>(1,718)</u> \$ 6,464 | 32,307 (4,400) (2,293) (5,382) \$ 20,232 | 25,467 (5,088) (6,423) (2,931) \$ 11,025 | 22,180 (5,500) (11,899) (1,004) 3,777 |
| Depreciation (Equipment & Intangibles) | 278 | 278 | 278 | 278 | 278 | 278 | 278 | 278 | 278 | 278 | 278 | 278 | 3,333 | 10,238 | 13,571 |
| LTD Borrowings on Expansion | 50,000 | - | - | - | - | - | - | - | - | - | - | - | 50,000 | 50,000 | 50,000 |
| Principal Payment on Expansion LTD | (944) | (944) | (944) | (944) | (944) | (944) | (944) | (944) | (944) | (944) | (944) | (944) | (11,328) | (16,992) | (22,656) |
| Increase (Pay Down) on LOC | - | - | - | - | - | 10,000 | - | - | - | - | - | | 10,000 | 15,000 | - |
| Change in AR AP Accrued Expenses | - | - | - | - | - | - | - | - | - | - | - | - | - | (300) | (5,200) |
| Purchase of Fixed Assets | (50,000) | | | | | | | | | | - | | (50,000) | (75,000) | (50,000) |
| Cash Flow Pre Distributions | 10,036 | 7,195 | 4,353 | 2,933 | (1,330) | 7,250 | (4,172) | (4,167) | (4,164) | (2,171) | 676 | 5,798 | 22,237 | (6,029) | (10,508) |
| Distributions for Owner Note Payments | (575) | (575) | (575) | (575) | (575) | (575) | (575) | (575) | (575) | (575) | (575) | (575) | (6,900) | (6,900) | (6,900) |
| Net Cash Flow After Distributions | <u>\$ 9,461</u> | <u>\$ 6,620</u> | <u>\$ 3,778</u> | <u>\$ 2,358</u> | <u>\$ (1,905</u>) | <u>\$ 6,675</u> | <u>\$_(4,747</u>) | <u>\$ (4,742</u>) | <u>\$ (4,739</u>) | <u>\$ (2,746</u>) | <u>\$ 101</u> | <u>\$ </u> | <u>\$ 15,337</u> | <u>\$ (12,929</u>) | (17,408) |

| Sentra Corporation | KPSC Case No. 2018-00107 Commission Staff's Post Hearing Data Requests Item No. 2 Attachment 1 Page 6 of 6 | | | | | | |
|--|--|------------------|----------------------|------------------|--|--|--|
| Balance Sheet Pro Forma (As Estimated) Information at Year-ended: | | | | | | | |
| | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> | | | |
| Assets | | | | | | | |
| Cash Receivables | \$ 40,000 60,000 | 55,337 67,000 | \$ 42,408 73,700 | 25,000 78,500 | | | |
| Total Current Assets | 100,000 | 122,337 | 116,108 | 103,500 | | | |
| Fixed Assets (15 Yr Pipeline, 7 year truck) | - | 50,000 | 125,000 | 175,000 | | | |
| Accumulated Depreciation | | (3,333) | | _(27,142) | | | |
| Net Plant Assets | - | 46,667 | 111,429 | 147,858 | | | |
| Total Assets | <u>\$ 100,000</u> | 169,004 | <u>\$ 227,537</u> | 251,358 | | | |
| Liabilities & Equity | | | | | | | |
| Accounts Payable | \$ 15,000 | 21,000 6.000 | \$ 28,000 5,400 | 33,000 | | | |
| Accrued Expenses Line of Credit | 5,000 75,000 | 85,000 | 100,000 | - 100,000 | | | |
| Total Current Liabilities | 95,000 | 112,000 | 133,400 | 133,000 | | | |
| Long Term Debt | | 38,672 | 71,680 | 99,024 | | | |
| Total Liabilities | 95,000 | 150,672 | 205,080 | 232,024 | | | |
| Common Stock (Intial Balance Sheet estimated to include Receivables at \$5,000 more than Payables) | 5,000 | 5,000 | 5,000 | 5,000 | | | |
| Retained Earnings | - | 20,232 | 24,357 | 21,234 | | | |
| Distributions for Owner (Sentra Resources, LLC) Loan Payments | <u> </u> | (6,900) | (6,900) | (6,900) | | | |
| Total Equity | 5,000 | | 22,457 | 19,334 | | | |
| Total Liabilities & Equity | <u>\$ 100,000</u> | 169,004 | <u>\$ 227,537</u> | 251,358 | | | |
| | \$- | - | \$- | - | | | |
| Capital Purchase Projections | | • | * of occ | | | | |
| Fixed Assets Pipeline Improvements and Expansion | | \$- \$50,000 | \$25,000 \$50,000 | - 50,000 | | | |
| | | \$ 55,000 | ÷ 00,000 | 00,000 | | | |

Assumptions:

1. This proforma is built on current revenue model and no rate increase has been factored in

2. The winter months of 2017 were milder than average winters in the area

3. Long term debt was obtained each year to fund estimated \$50,000 of pipeline expansion

4. Capital Expansion of approximately \$50,000 each year will be performed in winter months in 2019, 2020 and 2021

5. New vehicle purchase is predicted for \$25,000 in 2020

6. Distributions of \$6,900 annually are reflected to fund the loan payments which will be made by the owner of Sentra Corporation (Sentra Resources, LLC)

REQUEST NO. 3: Provide details for the 38 miles of Sentra's main gas distribution pipelines. Per the testimony of Dan Bryant, it was indicated that there were three separate segments of pipeline that have been replaced in the increments of approximately ten miles, ten miles, and 18 miles.

a. Provide the age/ages of the separate segments of pipelines.

b. Provide the estimated book value of the separate segments of pipelines.

c. Provide the estimated replacement value of the separate segments of the pipelines.

d. Provide the type of pipe, i.e. steel, PVC, of each segment.

e. Provide the estimated condition and the expected useful life of the pipe in each segment.

RESPONSE: The Annual Report for Calendar Year 2016 Gas Distribution System submitted by Sentra Corporation to the U.S. Department of Transportation states that Sentra Corporation system has 38 miles of gas main. Nineteen (19) miles of the main gas line is constructed of 2" or less Plastic PE pipe and nineteen (19) miles of the main gas line is constructed of over 2" through 4" Plastic PE pipe (See Item No. 1, Attachment 1). Ten (10) miles of the gas main was constructed between 1990 – 1999, ten (10) miles of gas main was constructed between 2000 – 2009 and eighteen miles of gas main was constructed between 2010 - 2018 (See Item No. 1, Attachment 1). Sentra Resources has assigned an estimated value of \$500,000 to this reported 38 miles of gas main gas based on life expectancy of pipe and the current age of the pipe. The replacement cost of the 38 miles of gas main (As stated in the Annual Report for Calendar Year 2016 Gas Distribution System submitted by Sentra Corporation to the U.S. Department of Transportation) is estimated to be \$1,600,000 at eight dollars (\$8.00) per foot.

a. The Annual Report for Calendar Year 2016 Gas Distribution System submitted by Sentra Corporation to the U.S. Department of Transportation states that ten (10) miles of the gas main was constructed between 1990 - 1999, ten (10) miles of gas main was constructed between 2000 - 2009 and eighteen miles of gas main was constructed between 2010 - 2018 (See Item No. 1, Attachment 1).

b. Sentra Resources has assigned an estimated value of \$500,000 to this reported 38 miles of gas main based on the life expectancy of the pipe and the current age of the pipe.

c. The replacement cost of the 38 miles of gas main (as stated in the Annual Report for Calendar Year 2016 Gas Distribution System submitted by Sentra Corporation to the U.S. Department of Transportation) is estimated to be \$1,600,000 at eight dollars (\$8.00) per foot.

d. The Annual Report for Calendar Year 2016 Gas Distribution System submitted by Sentra Corporation to the U.S. Department of Transportation states that Sentra Corporation system has 38 miles of gas main, and that nineteen (19) miles of the main gas line is 2" or less Plastic PE pipe and nineteen (19) miles of the main gas line is over 2" through 4" Plastic PE pipe (See Item No. 1, Attachment 1).

e. Based upon the statement in the Annual Report for Calendar Year 2016 Gas Distribution System submitted by Sentra Corporation to the U.S. Department of Transportation that unaccounted for gas was three percent (3%) of total input for the 12 months ending on June 30 of the reporting year, the estimated condition of the pipe in all three (3) segments is good. The expected useful life of the HDPE pipe in each segment is a minimum of fifty (50) years. Therefore, the ten (10) miles of the gas main constructed between 1990 - 1999 is estimated to have a minimum additional useful life of approximately twenty-five (25) years, the ten (10) miles of gas main constructed between 2000 - 2009 is estimated to have a minimum additional useful life of approximately thirty-five (35) years, and the eighteen miles of gas main constructed between 2010 - 2018 is estimated to have a minimum additional useful life of approximately to have a minimum additional useful life of approximately thirty-five (35) years, and the eighteen miles of gas main constructed between 2010 - 2018 is estimated to have a minimum additional useful life of approximately forty-five (45) years.

<u>REQUEST NO. 4</u>: Refer to Joint Application, Exhibit 1, Schedule 3.8.

a. Provide the specific items that comprise the \$50,120 Accrued Liability balance reflected on Sentra Corporation's Balance Sheet dated December 31, 2017.

b. Provide a detailed explanation of the \$4,590 Miscellaneous Expense listed on Sentra Corporation's Statement of Operations for the month ended December 31, 2017.

c. Provide the general categories and their associated amounts that are included in the \$40,136 Cost of Sales and \$8,993 General and Administrative Operating Expenses listed on the Sentra Corporation Statement of Operations for the month ended December 31, 2017.

RESPONSE:

<u>RESPONSE</u>: a) See Item No. 4, Attachment 1.

RESPONSE: b) See Item No. 4, Attachment 2.

RESPONSE: c) See Item No. 4, Attachment 3.

Sentra Corporation Accrued Liabilities As of December 31, 2017

| Account Name | Amount | Description |
|-------------------------------|--------|---------------------------|
| Accrued LOE and Field Expense | 46,012 | Accrual for purchased gas |
| Other Payables | 2,300 | Customer deposits |
| Sales Tax Payable | 1,808 | |
| | 50,120 | |

Sentra Corporation Miscellaneous Expense

| In November 2017, an aged reconciling difference between Sentra's accounts receivable sub-ledger and the general ledger was written off to miscellaneous expense. In December 2017, this amount was reclassified from the miscellaneous expense account to bad debt expense (a component of general and administrative expense). | 4,564 |
|--|-------|
| Correction of an error. Although Sentra was not a debtor, upon emergence from bankruptcy on May 6, 2016 Magnum Hunter Resources Corporation eliminated all intercompany balances between both debtors and non-debtors, per the confirmation order. As Sentra had a net intercompany payable at the time of emergence, the elimination of this item resulted in forgiveness of debt income. This forgiveness of debt income included \$26 in error, which was corrected in December 2017. | 26 |

4,590

Sentra Corporation Statement of Operations For the Month Ended December 31, 2017

| | December 31, 2017 | |
|---|-------------------|----------|
| REVENUES | | |
| SENTRA - SALES | \$ | 33,356 |
| OPERATING EXPENSES | | |
| Field Operations Expense (Cost of Sales) | | |
| 7400.1 - Company Labor- Field CLEAR | | 9,292 |
| 7401.1 - Benefits- Field CLEARING | | 953 |
| 7402.1 - Payroll Taxes- Field CLEAR | | 828 |
| 7483 - Repairs & Maintenance | | 72 |
| 7490 - Utilities | | 40 |
| 7492 - Sentra Gas Purchased | | 52,633 |
| 7492.1 - Elimination of Sentra Gas | | (15,232) |
| 7495 - Vehicle and Fuel Expense | | 315 |
| 7498 - Misc. Field Operations Expen | | 436 |
| Field Operations Expense | | 49,337 |
| Field Operations Expense - Accrual | | (9,202) |
| Total Field Operations Expense | | 40,135 |
| General and Administrative Expenses | | |
| 906.001 Insurance | | (1,134) |
| 909.001 Professional Support | | 243 |
| 912.001 Rent Expense - Office | | 1,500 |
| 915.002 Computer Maintenance & Repairs | | 1,077 |
| 915.010 Miscellaneous Expense | | (2,300) |
| 917.001 Franchise Taxes | | 221 |
| 917.002 Property Taxes | | 2,522 |
| 918.001 Bad Debt Expense | | 6,864 |
| Total General and Administrative Expenses | | 8,993 |
| Total Operating Expenses | | 49,128 |
| OPERATING INCOME (LOSS) | | (15,772) |
| OTHER INCOME (EXPENSE) | | |
| 955.001 Miscellaneous Expense | <u></u> | 4,590 |
| Total other income (expense), net | | 4,590 |
| NET INCOME (LOSS) | \$ | (11,182) |

<u>REQUEST NO. 5:</u> Confirm that Blue Ridge Mountain Resources, Inc. will provide all requested information to Sentra Resources, LLC that is necessary for Sentra Resources, LLC to comply with Commission requests for information related to this transaction.

RESPONSE: To the extent that the requested information is available to Blue Ridge Mountain Resources, Inc., it will provide all requested information that is necessary for Sentra Resources, LLC to comply with Commission requests for information related to this transaction.

REQUEST NO. 6: Refer to the Joint Application which states, on unnumbered pages two and three, that upon closing of the contemplated transaction, "all stock of Sentra Corporation will be owned by Sentra Resources," and that "Sentra Corporation will continue to own and operate the gas distribution system." Also, refer to the response to the Commission Staff's Second Request for Information, Item 6, which states that, "The members of Sentra Resources, which is regulated by the Public Service Commission"

a. Explain in detail why Sentra Resources LLC believes it will be regulated by the Commission as a result of owning the stock of Sentra, which is and will continue to be a regulated utility.

b. Provide examples of the Commission regulating the owner of the stock of a regulated utility.

RESPONSE:

a. Pursuant to the relevant language of KRS 278.020, no person or entity shall acquire or transfer ownership of, or control, or the right to control, any utility under the jurisdiction of the commission by transfer of stock, or otherwise, without prior approval by the Commission. Accordingly, the authority of Sentra Resources, LLC to purchase the shares of stock of Sentra Corporation is subject to the regulation of the Commission.

b. Please see PSC Case No. 2017-00204, Joint Application of Farmdale Development Corporation and Farmdale Sanitation District for the Approval of the Transfer of a Wastewater Treatment Plant to Farmdale Sanitation District, in which the Commission was required to approve the transfer. See also PSC Case No. 2017-00215, Joint Application of Coolbrook Utilities, LLC and Farmdale Sanitation District for the Approval of the Transfer of a Wastewater Treatment Plant to Farmdale Sanitation District, in which the Commission was required to approve the transfer. In both cases, Farmdale Sanitation District could not have purchased the assets of the utilities without prior authorization from the Commission.