COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION CASE NO. 2017-00435

In the Matter of:

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PUBLIC SERVICE COMMISSION

THE APPLICATION OF TILLMAN INFRASTRUCTURE, LLC A DELAWARE LIMITED LIABILITY COMPANY, AND NEW CINGULAR WIRELESS PCS, LLC, A DELAWARE LIMITED LIABILITY COMPANY DBA AT&T MOBILITY FOR ISSUANCE OF A CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY TO CONSTRUCT A WIRELESS COMMUNICATIONS FACILITY IN THE COMMONWEALTH OF KENTUCKY IN THE COUNTY OF MARSHALL

SITE NAME: HANSEN

SUPPLEMENTAL AFFIDAVIT OF JASON SILBERSTEIN

Comes, Jason Silberstein, a duly appointed representative of SBA Communications

Corporation ("SBA"), and hereby states as follows:

- 1. I, Jason Silberstein, am the Executive Vice President Site Leasing, for SBA.
- 2. I have personal knowledge of the business relationship between SBA and New

Cingular Wireless, PCS LLC d/b/a AT&T Mobility ("AT&T") (the "Parties"), and I have reviewed documents kept in the regular course of business by SBA regarding the same.

3. I am supplementing my prior affidavit to the Kentucky Public Service Commission

of August 8, 2018, due to new information, of which I am personally aware.

4. On August 15, 2018, I personally instructed Brian Allen, Executive Vice President

Leasing with SBA, to contact AT&T regarding the SBA tower located in Marshall County, Benton, Kentucky in the vicinity of 1923 Lee Burd Road on land owned by Scott Norman (the "Marshall County Tower"), where AT&T is currently a tenant.

- 5. The existing SBA Marshall County Tower is in very close proximity to the proposed AT&T cell tower location, being 0.1427 mile or less than 750 linear feet apart.
- 6. I instructed Mr. Allen to reach out to AT&T to let AT&T know that SBA is willing to negotiate the current rent SBA is charging AT&T at the Marshall County Tower to reduce the current rent to the prevailing market rate between the Parties in the Kentucky market (the "New Lower Rent").
- I have personal knowledge that Mr. Allen in fact did contact AT&T in order to negotiate the New Lower Rent on behalf of AT&T by contacting AT&T in the early afternoon of August 15, 2018.
- 8. AT&T responded to the SBA offer to negotiate the New Lower Rate on August 15, 2018 by stating that they had no comment on the statement as to whether AT&T is or is not proposing a new tower at this location.
- 9. AT&T further stated that if AT&T decided it wanted to submit for an amendment to negotiate the New Lower Rent, it "will let you know." AT&T has not contacted SBA to

begin negotiations of the New Lower Rent as of this date.

Further, this is the end of my supplemental testimony.

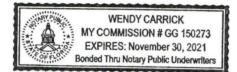
By Jason Silberstein, Executive Vice President and Authorized Representative of SBA Communications Corporation

STATE OF FLORIDA

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COUNTY OF Palm Beach

Subscribed, sworn to and acknowledged before me by <u>Jason Silberstein</u> on this <u>22</u>^{NO} day of August 2018.



Windy Carrick

Notary No. <u>GG 150273</u>

My commission expires: <u>11-30-2021</u>