### COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION



JAN 29 2016

PUBLIC SERVICE COMMISSION

In the Matter of:

### PETITION OF MOUNTAIN WATER DISTRICT FOR MODIFICATION OF ORDER OF CASE 2014-00324

CASE NO. 2016-00062

### PETITION FOR MODIFICATION OF ORDER

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Mountain Water District (MWD), by counsel, pursuant to KRS 278.015 and KRS

278.040, applies for a modification of ordering paragraphs 8 and 9 of the order dated October 9,

2015 in Case No. 2014-00342, the record of which is incorporated by reference, and relief from

those requirements:

- 8. Within 180 days of the date of this Order, Mountain District should obtain the services of an outside independent consultant that has no past history with Mountain District, Mountain District's current or former members of the Board of Commissioners, UMG, or UMG-s owners to perform the following:
  - Prepare and issue an RFP to solicit bids from firms interested in providing managerial and operational services to Mountain District; and
  - b. Analyze the bids received based on factors including costs and bidders qualifications, identify the top response, and document the analysis.
- 9. Within 240 days of the date of this Order, Mountain District should submit to the Commission a written report that discusses the results of the RFP solicitation for the management of its water and sewer divisions. The report shall include a detailed analysis supporting the decision.

#### JURISDICTION

The order in this case was issued on October 9, 2015. A rehearing was requested on October 28, 2015, which was granted in part and denied in part. No appeal was taken by either MWD or the only intervenor in the case, the Attorney General. The order is now final. However, KRS 278.390 gives the Commission continuing jurisdiction to review and modify its orders:

... Every order entered by the commission shall continue in force until the expiration of the time, if any, named by the commission in the order, or until revoked **or modified** by the commission, unless the order is suspended, or vacated in whole or in part, by order or decree of a court of competent jurisdiction. (Emphasis added).

Because of the circumstances which have developed since the issuance of the order, MWD

seeks a modification of one of the provisions of the order.

#### TIMELINE OF EVENTS

As background for the events leading to this petition, a timeline of events is provided:

October 9, 2015

The PSC Order directed MWD to, within 180 days (April 6, 2016), obtain services of an outside independent consultant, for the purposes of preparing and issuing an RFP to solicit bids from firms interested in providing management services to MWD, and to analyze bids received, identifying top responses in the documentation of the analysis. Within 240 days (June 5, 2016), MWD would submit to the PSC, a written report that discussed the results of the RFP solicitations for the management of its water and sewer divisions, which shall include a detailed analysis supporting the decision.

October 28, 2015

MWD petitioned the PSC for modification, MWD proposed that if the Board did not elect to operate independently, and elected to contract out management services in the future, then it would comply with the PSC's Order for hiring an independent consultant.

November 17, 2015

The PSC declined MWD's rehearing request.

November 25, 2015

MWD formed a committee to conduct a search for a consultant.

#### December 8, 2015

MWD sent out requests for proposal to six (6) firms based on recommendations from MWD's engineers. They were as follows:

- Appalachian Technical Services
- Barge Waggoner Sumner & Cannon, Inc.
- Hungate Engineering, PC
- J. R. Wauford & Company
- Jacobs Engineering
- Lamar, Dunn & Associates

December 15, 2015

A request was sent to The Prime Group, LLC.

#### December 15-30, 2015

MWD did not receive a response from Hungate, J.R. Wauford or Jacobs Engineering and received declinations from Barge, Lamar and Appalachian.

MWD received a response from The Prime Group, which was contingent upon the PSC extending its timeline about fifteen (15) days, assuming MWD approved its bid on December 30<sup>th</sup>, but its estimated cost was between \$65,000 and \$75,000, with a price not to exceed \$90,000.

#### December 30, 2015

MWD asked for a conference with the Commission staff and Office of Attorney General to determine how to proceed as it is not possible for MWD to meet the current deadlines set forth in the Order.

#### January 14, 2015

Conference with PSC staff and Attorney General to discuss options for modifying and complying with the order of October 9, 2015.

### **TERMINATION OF UMG CONTRACT**

On January 20, 2016, the MWD board of commissioners voted unanimously to terminate

the current contract with Utility Management Group (UMG). The management agreement with

UMG expires on December 31, 2016. Action is required by the parties to either terminate or re-

negotiate the contract. There is no automatic renewal or termination provision. Notice of

termination requires 180 days' notice, but not before January 1,2016. Having given notice to UMG on January 20, 2016, the contract will terminate on July 20, 2016. This action by the board of commissioners is final. A copy of the resolution terminating the contract is attached as exhibit 1.

#### **TERMINATION ISSUES**

There are several key issues that have led to the termination of the UMG contract. KRS 74.020 empowers the water district board of commissioners to "control and manage the affairs of the district". As part of its duty to manage the district, the board has reviewed a number of issues related to the current contract with UMG and the potential for self-management.

#### Management Issues.

Since MWD hired an administrator and a financial officer several years ago, UMG has shifted more responsibility to them. The administrator role has moved from oversight of the UMG contract to handling more issues that are not directly related to the mechanical operation of the district, such as new project management and water loss prevention plans.

Contract management allows the Board to direct what is done, but not how it is done. In all contracts situations, the Board loses some control. Even the best of contracts cannot cover every contingency, so there are always gaps that need to be addressed. Management of the contract has also proven to take a great deal of time that the Board thought it would save by not having employees. The Board understands that going independent will create more work for its members, but allows it a greater role in management of the operations. Lastly, a contract denies the Board financial flexibility, as the contract fee is ongoing regardless of water sales, revenues or unexpected expenses.

#### Financial Analysis.

MWD has prepared a current financial analysis comparing the cost of the UMG and

independent operations. This report shows that the independent operation of the district will produce a savings of approximately \$462,000, annually or \$38,500 per month (copy attached as exhibit 2). This analysis confirms similar results of the analysis provided in Case 2014-00342. The Board has sufficient information to make the decision about going independent and fully understands the management and financial risks and benefits of doing so.

#### UMG Contract Issues.

The UMG contract terminates on December 31, 2016, and the earliest a notice of termination could have been given was January 1, 2016. There is a six-month notice of termination provided for in the contract, which is a necessary transition period to either transfer it over to a new contractor or to go independent. The Board was hopeful that it could have made a decision at the December meeting, but delayed that decision pending the outcome of the January 14<sup>th</sup> meeting with the Commission staff.

Having given notice of termination, there are a number of issues to be addressed, the most important of which is personnel. It is anticipated that UMG will try to take three to four key employees that MWD would like to keep. MWD anticipates that UMG would let everyone else go, primarily because they will not have a need for them at that time. The last time MWD went through this process in 2009, there was a great concern among the employees about their positions and benefits. MWD is concerned that if it is required to complete the RFP process after it has voted to go independent, the employees will feel uncertainty about the security of their jobs. Key personnel may try to stay with UMG, when they would otherwise have come back to MWD.

If MWD waits until the RFP process is completed before it terminates UMG, it will lose at least six months of time, which would cost an additional \$230,000 that would otherwise be saved on the timely termination. Further, the projected cost of this RFP, currently a price not to exceed \$90,000, would also be saved. Therefore, compliance with the PSC's Order of October 9. 2015, could cost MWD at least \$320,000, which otherwise would be used for direct operations and improvements to service.

#### **RFP ISSUES**

The MWD board has discussed the benefits of the RFP required by the Commission. However, based on the limited response to the initial request, it appears that pursuit of this option will probably be unproductive. The cost of the effort as well as the possibility that there will be only a limited number of contractors that respond to the RFP makes the expense and delay unjustifiable. MWD is aware of only two utility management companies operating in eastern Kentucky – UMG and Veolia, which currently operates the Williamson, WV utility. Given the expectation of limited options for management and the board's strong desire to take back control of the district's operations, the RFP procedures mandated in the order will provide little if any benefit commensurate with the time and expense involved.

#### **RELIEF SOUGHT**

MWD asks the PSC to modify the October 9, 2015, order to eliminate the immediate requirement for issuance of an RFP and written report on the options resulting from the RFP. It is willing to comply in full with the RFP requirements should a decision to seek contract operators be made at a future date. As long as the Board remains independent, the need for and benefit of an RFP for contract services is a moot issue.

MWD also asks for expedited review of this petition due to the time constraints of the termination notice.

SUBMITTED BY:

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and

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Certificate:

I certify that a copy of this petition was mailed to the Attorney General's Office of Rate Intervention on the *day* of January, 2016

John N. Hughes

Attachment 1

# MOUNTAIN WATER DISTRICT

## **RESOLUTION 16-01-015**

## AUTHORIZATION TO TERMINATE THE OPERATIONS CONTRACT WITH UTILITY MANAGEMENT GROUP, LLC

WHEREAS, THE BOARD OF COMMISSIONERS of the Mountain Water District agrees to authorize to terminate the operations contract with Utility Management Group, LLC.

NOW, THEREFORE, BE IT RESOLVED THAT the Board of Commissioners of the Mountain Water District votes to authorize to terminate the operations contract with Utility Management Group, LLC.

MOTION FOR ADOPTION of this resolution was made the 20th day of January, 2016, by Commissioner Tackett and seconded by Commissioner Blackburn. Commissioner voting as follows:

Commissioner Casey	Aye
Commissioner Friend	Aye
Commissioner Blackburn	Aye
Commissioner Hurley	Aye
Commissioner Tackett	Aye

THEREUPON, said motion was declared passed and the resolution adopted.

Dated this the 20th day of January, 2016.

Blackburn, Chairman

Attachment 2

#### **Mountain Water District**

Projected Cost Comparison of Assuming Operations of the District June 30,2014

#### **Mountain Water District**

Projected Cost Comparison of Assumptions June 30,2014

						Ju	June 30,2014		
	UMG	MWD Additional		MV	st Nu	umber			
Payroll and Administrative Expenses									
Salary and Wages								1	The district will require
Regular Pay	\$ 1,609,414			\$	5 1,609,414				Propose the addition of
Overtime	85,925				85,925				
Paid leave	222,271				222,271			2	The additional Fica is ca
HR, Safety, AP Clerk	-		34,869	(1)	34,869				related to total payroll
Total Salaries and Wages	s	1,917,610		1		\$ 1,952,479			
Payroll Taxes								3	Cost estimated at \$800
Fica	141,479		2,667	(2)	144,146				
Futa	6,993			(2)	7,137			4	Pro rata UMG's number
Suta	17,837			(2)	18,161				
Total Payroll Taxes		166,309	1001			169,445		5	Pro rata UMG's number
Health Insurance Expense		375,656	9,600	(3)		385,256			
Life Insurance Expense		7,462		(4)		7,598		6	Total payroll of \$1,952,4
Long Term Disablilty		6,715		(5)		6,837			rotal porton or yapour
State Retirement System		54,522	310,201			364,723		7	UMG currently uses 7 tr
Training Expense		5,505	510,201	101		5,505		2.5	new trucks.
Travel		5,005				5,505			new backs.
	4 021				4,931			8	LIMC news for notes the
Lodging	4,931							•	UMG pays for notes tha
Meals	5,245				5,245 855				contract with UMG. We
Mileage	855	44.004		-	800	11 021			
Total Travel		11,031				11,031			
Vehicle Expenses	50 305		(50 205)	(0)					
Lease Expense	69,306		(69,306)	) (8)	-				
Gasoline	174,962				174,962				
Diesel	36,469				36,469				
Miscellaneous	2,057			-	2,057				
Total Vehicle Expense		282,794				213,488			
Office Storage Rental		1,090				1,090			
Office Equipment Lease		7,253				7,253			
Office Supplies		31,930				31,930			
Janatorial Expense		20,092				20,092			
Postage		111,210				111,210			
Professional Fees accounting		749				749			
Professional Fees Other		47,941				47,941			
Insurance									
General Liability	149,073				149,073				
Auto	15,417				15,417				
Workers Compensation	35,706			_	35,706				
Total Insurance Expense		200,196				200,196			
Telephone					-				
Office	11,736				11,736				
Mobile	13,848				13,848				
Other	1,910				1,910				
Total Telephone		27,494		-		27,494			
Security Service		459				459			
		\$ 3,27	6,018 288,758	1	-	\$	3,564,776		
Direct Operations									
Uniforms		26,497				26,497			
Safety Supplies		16,274				16,274			
Laboratory Supplies		2,979				2,979			
Laboratory Testing		37,171				37,171			
Other Outside Services		2,400				2,400			
Carbon		802				802			
Disinfectants		54,950				54,950			
Fluoride		17,909				17,909			
Polymers		8,313				8,313			
Dechlorination Agents		13,841				13,841			
Nitonox		11,270				11,270			
Other Chemicals		62,977				62,977			
Purchased Water		1,114,659				1,114,659			
Electricity						1,162,650			
Decuracy		1,162,650				1,102,000			

Sewage Fees Solid Waste	163,514 6,805			5	163,514 6,805	
	( <del></del>	2,703,011	-			2,703,011
Repair and Maintenance						
Repair and Maintenance	758,439				758,439	
Hand Toos	13,316			5	13,316	
	-	771,755	-			771,755
Cash Expenditures for note payments.						
Note payments for existing vehicles curent	ly paid by UMG.		69,306	(8)	69,306	
Note payments for 5 additional vehicles			30,000	(7)	30,000	
			99,306			99,306
		6,750,784	388,064			\$ 7,138,848
Amount Paid to UMG					-	7,600,837
Projected Saving by Operating the District Intern	ally				-	\$ 461,989