1	COMMONWEALTH OF KENTUCKY  REFERE THE PUBLIC SERVICE COMMISSION OF KENTUCKY  RECEIVE
2	DEFORE THE FOREIGN SERVICE COMMISSION OF RENTUCKY
4	AUG 2 8 2015
5 6	In the Matter of:  PUBLIC SERVICE COMMISSION
7 8 9 10 11 12 13	AN EXAMINATION OF THE APPLICATION OF THE FUEL ADJUSTMENT CLAUSE OF BIG RIVERS ELECTRIC CORPORATION FROM NOVEMBER 1, 2014 THROUGH APRIL 30, 2015
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15	PETITION OF BIG RIVERS ELECTRIC CORPORATION FOR CONFIDENTIAL
16	PROTECTION
17 18	1. Big Rivers Electric Corporation ("Big Rivers") hereby petitions the Kentucky
19	Public Service Commission ("Commission"), pursuant to 807 KAR 5:001 Section 13 and KRS
20	61.878, to grant confidential protection to certain information contained in Big Rivers' responses
21	and/or attachments to Items 5, 19, and 24 of the information requested in the Appendix to the
22	Commission's August 14, 2015, order in this matter (the "Confidential Information").
23	2. The Confidential Information consists of information about Big Rivers' ongoing
24	off-system sales (Item 5); information about the current heat rates of Big Rivers' generating units
25	(Item 24); information about selected bids for fuel contracts (Item 19); and a bid tabulation sheet
26	(Item 19.b.iv attachment).
27	3. One (1) copy of the pages containing Confidential Information, with the
28	Confidential Information highlighted with transparent ink, printed on yellow paper, or otherwise
29	marked "CONFIDENTIAL," is being filed with this petition. A copy of those pages, with the
30	Confidential Information redacted, or a sheet noting that the entirety of the pages have been
31	redacted, is being filed with the original and each of the ten (10) copies of Big Rivers' responses

- to the information requests filed with this petition. 807 KAR 5:001 Sections 13(2)(a)(3),
- 2 13(2)(b).
- 3 4. There are no other parties to this proceeding on which to serve a copy of this
- 4 petition. 807 KAR 5:001 Section 13(2)(c).
- 5. The Confidential Information is not publicly available, is not disseminated within
- 6 Big Rivers except to those employees and professionals with a legitimate business need to know
- 7 and act upon the information, and is not disseminated to others without a legitimate need to
- 8 know and act upon the information.
- 9 6. If and to the extent the Confidential Information becomes generally available to
- the public, whether through filings required by other agencies or otherwise, Big Rivers will
  - notify the Commission and have its confidential status removed. 807 KAR 5:001 Section
- 12 13(10)(a).

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- 7. As discussed below, the Confidential Information is entitled to confidential
- protection based upon KRS 61.878(1)(c)(1), which protects "records confidentially disclosed to
- an agency or required by an agency to be disclosed to it, generally recognized as confidential or
- proprietary, which if openly disclosed would permit an unfair commercial advantage to
- 17 competitors of the entity that disclosed the records." KRS 61.878(1)(c)(1); 807 KAR 5:001
- 18 Section 13(2)(a)(1).

## I. Big Rivers Faces Actual Competition

- 8. Big Rivers competes in the wholesale power market to sell energy excess to its
- 21 members' needs. Big Rivers' ability to successfully compete in the wholesale power market is
- dependent upon a combination of its ability to get the maximum price for the power sold, and
- 23 keeping the cost of producing that power as low as possible. Fundamentally, if Big Rivers' cost

- of producing a kilowatt hour increases, its ability to sell that kilowatt hour in competition with
- 2 other utilities is adversely affected. As is well documented in multiple proceedings before this
- 3 Commission, Big Rivers' margins are derived almost exclusively from its off-system sales.
- 4 9. Big Rivers also competes for reasonably priced credit in the credit markets, and
- 5 its ability to compete is directly impacted by its financial results. Any event that adversely
- 6 affects Big Rivers' margins will adversely affect its financial results and potentially impact the
- 7 price it pays for credit. As was described in the proceeding before this Commission in the Big
- 8 Rivers unwind transaction case, Big Rivers expects to be in the credit markets on a regular basis
- 9 in the future.1

## II. The Confidential Information is Generally Recognized as Confidential or Proprietary

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- 10. The Confidential Information for which Big Rivers seeks confidential treatment under KRS 61.878(1)(c)(1) is generally recognized as confidential or proprietary under Kentucky law.
- 11. The Confidential Information in the response to Items 5 shows future off-system sales; the information in the response to Item 24 provides the current heat rates of Big Rivers' generating units; the information in the response to Item 19 relates to selected bids for fuel contracts; and the Confidential Information in the attachment to Item 19.b.iv is a bid tabulation sheet.
- 21 12. Public disclosure of the heat rate and future off-system sales information will give 22 Big Rivers' suppliers, buyers, and competitors insight into Big Rivers' cost of producing power

<sup>&</sup>lt;sup>1</sup> See Order dated March 6, 2009, in In the Matter of: Joint Application of Big Rivers, E.ON, LG&E Energy Marketing, Inc., and Western Kentucky Energy Corporation for Approval to Unwind Lease and Power Purchase Transactions, PSC Case No. 2007-00455, pages 27-30 and 37-39.

and into when Big Rivers will have power available to sell into the market or when Big Rivers needs power, and the amount of power Big Rivers has to sell or will need.

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- 3 13. Information about a company's detailed inner workings is generally recognized as 4 confidential or proprietary. See, e.g., Hoy v. Kentucky Indus. Revitalization Authority, 907 5 S.W.2d 766, 768 (Ky. 1995) ("It does not take a degree in finance to recognize that such 6 information concerning the inner workings of a corporation is 'generally recognized as 7 confidential or proprietary"). Moreover, the Commission has previously granted confidential 8 treatment to similar information. See, e.g., letters from the Commission dated July 28, 2011, and 9 December 20, 2011, in In the Matter of: Application of Big Rivers Electric Corporation for a 10 General Adjustment in Rates, PSC Case No. 2011-00036 (granting confidential treatment to 11 multi-year forecast, including production cost information); letter from the Commission dated 12 December 21, 2010, in In the Matter of: The 2010 Integrated Resource Plan of Big Rivers 13 Electric Corporation, PSC Case No. 2010-00443 (granting confidential treatment to financial 14 model outputs, etc., including production cost information); letter from the Commission dated 15 July 20, 2010, in Administrative Case No. 387 (granting confidential treatment to a list of future 16 scheduled outages, which can give competitors insight into Big Rivers' wholesale power needs); two letters from the Commission dated December 11, 2012, in In the Matter of: Application of 17 18 Big Rivers Electric Corporation for Approval of its 2012 Environmental Compliance Plan, for 19 Approval of its Amended Environmental Cost Recovery Surcharge Tariff, for Certificates of 20 Public Convenience and Necessity, and for Authority to Establish a Regulatory Account, PSC 21 Case No. 2012-00063 (granting confidential treatment to Big Rivers' off-system sales).
  - 14. Big Rivers' response to Item 19 discusses a spot and term coal supply solicitation issued by Big Rivers in April 2015. As discussed in that response, Big Rivers has selected the

- vendors for the spot fuel supply. However, Big Rivers is still in the process of negotiating with
- 2 vendors to fulfill the term fuel supply. The Confidential Information contained in Item 19 also
- 3 reveals Big Rivers' thought processes related to the term fuel supply vendors, which those
- 4 vendors could use to their competitive advantage in the on-going negotiations.

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- The bid tabulation sheet contains confidential bids supplied by fuel suppliers and Big Rivers' ranking of those bids, and it gives insight into the internal, confidential bid selection methodology that Big Rivers uses.
  - 16. The Commission has often found that similar information relating to competitive bidding is generally recognized as confidential and proprietary. See, e.g., Order dated August 4, 2003, in In the Matter of: Application of the Union Light, Heat and Power Company for Confidential Treatment, PSC Case No. 2003-00054 (finding that bids submitted to a utility were confidential). In fact, the Commission has granted confidential protection to the same type of information that is presented in the bid tabulation sheets when provided by other utilities in cases involving a review of their fuel adjustment clauses. See, e.g., letter from the Commission dated October 23, 2009, granting confidential protection to East Kentucky Power Cooperative, Inc.'s bid tabulation sheet and related information in Case No. 2009-00286; letter from the Commission dated December 11, 2009, granting confidential protection to Kentucky Utilities Company's coal bid analysis procedure in Case No. 2009-00287. The Commission has also granted confidential protection to the bid tabulation sheets that Big Rivers filed in previous reviews of its fuel adjustment clause. See, e.g., letter from the Commission dated May 10, 2010, in Case No. 2009-00510; letter from the Commission dated September 22, 2010, in Case No. 2010-00269. Thus, both the information in the response to Item 19 and the information in the attachment to the response to Item 19 are generally recognized as confidential or proprietary.

## III. Disclosure of the Confidential Information Would Permit an Unfair Commercial Advantage to Big Rivers' Competitors

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17. Disclosure of the Confidential Information would permit an unfair commercial advantage to Big Rivers' competitors. As discussed above, Big Rivers faces actual competition in the wholesale power market and in the credit market. It is likely that Big Rivers would suffer competitive injury if that Confidential Information was publicly disclosed.

- 18. The Confidential Information includes information about Big Rivers' production costs and future off-system sales. If that information is publicly disclosed, potential power suppliers and buyers would have insight into the prices at which Big Rivers is willing to buy and sell at and could manipulate the bidding process, leading to higher prices or lower revenues for Big Rivers and impairing its ability to compete in the wholesale power and credit markets. In PSC Case No. 2003-00054, the Commission granted confidential protection to bids submitted to Union Light, Heat & Power ("ULH&P"). ULH&P argued, and the Commission implicitly accepted, that if the bids it received were publicly disclosed, contractors on future work could use the bids as a benchmark, which would likely lead to the submission of higher bids. Order dated August 4, 2003, in In the Matter of: Application of the Union Light, Heat and Power Company for Confidential Treatment, PSC Case No. 2003-00054. The Commission also implicitly accepted ULH&P's further argument that the higher bids would lessen ULH&P's ability to compete with other gas suppliers. Id. Similarly, potential fuel and power suppliers manipulating Big Rivers' bidding process would lead to higher costs or lower revenues to Big Rivers and would place it at an unfair competitive disadvantage in the wholesale power market and credit markets.
- 19. Potential market power purchasers could use the information related to Big
  Rivers' future off-system sales to know when and to the extent Big Rivers is long on power and

could use that information to manipulate their bids, leading to lower revenues to Big Rivers and placing it at an unfair competitive disadvantage in the credit markets.

- 20. Additionally, public disclosure of the heat rates and information about Big Rivers' wholesale power needs would give the power producers and marketers with which Big Rivers competes in the wholesale power market insight into Big Rivers' cost of producing power and need for power and energy during the periods covered by the information. Knowledge of this information would give those power producers and marketers an unfair competitive advantage because they could use that information to potentially underbid Big Rivers in wholesale transactions. It would also give potential suppliers to Big Rivers a competitive advantage because they will be able to manipulate the price of power bid to Big Rivers in order to maximize their revenues, thereby driving up Big Rivers' costs and impairing Big Rivers' ability to compete in the wholesale power and credit markets.
  - 21. With regard to the bid tabulation sheets, in PSC Case No. 2003-00054, the Commission implicitly accepted ULH&P's argument that the bidding contractors would not want their bid information publicly disclosed, and that disclosure would reduce the contractor pool available to ULH&P, which would drive up ULH&P's costs, hurting its ability to compete with other gas suppliers. Order dated August 4, 2003, in *In the Matter of: Application of the Union Light, Heat and Power Company for Confidential Treatment*, PSC Case No. 2003-00054. Similarly, in *Hoy v. Kentucky Indus. Revitalization Authority*, the Kentucky Supreme Court found that without protection for confidential information provided to a public agency, "companies would be reluctant to apply for investment tax credits for fear the confidentiality of financial information would be compromised. *Hoy v. Kentucky Indus. Revitalization Authority*, 907 S.W.2d 766, 769 (Ky. 1995).

22. In Big Rivers' case, if confidential treatment of the bid tabulation sheets is denied, potential bidders would know that their bids would be publicly disclosed, which could reveal information to their competitors about their competitiveness. Because many companies would be reluctant to have such information disclosed, public disclosure of Big Rivers' bid tabulation sheets would likely suppress the competitive bidding process and reduce the pool of bidders willing to bid to supply Big Rivers' fuel needs, driving up Big Rivers' fuel costs (which could then drive up the cost of credit to Big Rivers) and impairing its ability to compete in the wholesale power market.

23. Finally, the information contained in the response to Item 19 and in the bid tabulation sheets reveals the procedure and strategies Big Rivers follows and the factors and inputs it considers in evaluating bids for fuel supply and in negotiating fuel contracts. If the documents are publicly disclosed, potential bidders could manipulate the bid solicitation process to the detriment of Big Rivers and its members by tailoring bids to correspond to and comport with Big Rivers' bidding criteria and process, and selected bidders would have an unfair advantage in negotiating the fuel contracts. As in the ULH&P case, potential bidders manipulating Big Rivers' bidding process would lead to higher fuel costs to Big Rivers and would place it at an unfair competitive disadvantage in the wholesale power market. Similarly, selected bidders with an unfair advantage in the negotiating process would also lead to higher fuel costs to Big Rivers and would place it at an unfair competitive disadvantage in the wholesale power market.

## IV. Time Period

24. Big Rivers requests that the Confidential Information contained in the responses to Items 19 and 24 and in the attachment to the response to Item 19.b.iv remain confidential

1	indefinitely because until Big Rivers changes its bid selection methodology or unit heat rates
2	change significantly, the public disclosure of the information could be used to Big Rivers'
3	competitive disadvantage for the reasons stated above. Big Rivers requests that the Confidential
4	Information contained in the response to Item 5 remain confidential for a period of two (2) years
5	from the date of this petition, which will allow sufficient time for the information to become
6	historical. 807 KAR 5:001 Section 13(2)(a)(2).
7	V. Conclusion
8	25. Based on the foregoing, the Confidential Information is entitled to confidential
9	protection. If the Commission disagrees that Big Rivers is entitled to confidential protection, due
10	process requires the Commission to hold an evidentiary hearing. Utility Regulatory Com'n v.
11	Kentucky Water Service Co., Inc., 642 S.W.2d 591 (Ky. App. 1982).
12	WHEREFORE, Big Rivers respectfully requests that the Commission classify and protect
13	as confidential the Confidential Information.
14	On this the 27 <sup>th</sup> day of August, 2015.
15	Respectfully submitted,
16 17 18 19 20 21 22 23 24 25 26 27 28 29	James M. Miller Tyson Kamuf SULLIVAN, MOUNTJOY, STAINBACK & MILLER, P.S.C. 100 St. Ann Street P. O. Box 727 Owensboro, Kentucky 42302-0727 Phone: (270) 926-4000 Facsimile: (270) 683-6694 jmiller@smsmlaw.com tkamuf@smsmlaw.com Counsel for Big Rivers Electric Corporation