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JAN 14 2015

PUBLIC SERVICE
COMMISSION

January 13, 2015

Jeff DeRouen
Executive Director
Public Service Commission
211 Sower Blvd.
Frankfort, KY 40601

RE: Case No. 2014-00382; Demand Side Management (DSM) Application

Dear Mr. DeRouen,

Atmos Energy Corporation (Company) herewith submits an original and ten copies of the Company's responses to the Commission Staff's first set of informational requests per the above referenced case. The Company's responses are in compliance with the Commission's Order dated December 5, 2014.

Please feel free to contact me at 270.685.8024 if you have any questions and/or need any additional information.

Sincerely,

A handwritten signature in blue ink that reads "Mark A. Martin".

Mark A. Martin
Vice President – Rates & Regulatory Affairs

Enclosures

cc: Randy Hutchinson

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JAN 14 2015

PUBLIC SERVICE
COMMISSION

**Atmos Energy Corporation
Kentucky**

Case No. 2014-00382

**RESPONSES TO COMMISSION
STAFF'S INITIAL DATA REQUESTS**

VERIFICATION

I, Mark A. Martin, being duly sworn under oath, state that I am Vice President of Rates and Regulatory Affairs for Atmos Energy Corporation, Kentucky/Midstates Division, and that the statements contained in the following Responses are true and accurate to the best of my knowledge, information and belief formed after a reasonable inquiry.



Mark A. Martin

CERTIFICATE OF SERVICE

I hereby certify that on the 13 day of January, 2015, the original of the Company's attached Responses, together with ten (10) copies were filed with the Kentucky Public Service Commission, 211 Sower Blvd., P. O. Box 615, Frankfort, Kentucky 40206 and a copy was also served on Dennis Howard, Office of the Attorney General, 1024 Capital Center Drive, Suite 200, Frankfort, Kentucky 40601.



Mark R. Hutchinson


COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

APPLICATION OF ATMOS ENERGY)
CORPORATION TO EXTEND ITS DEMAND-SIDE)
MANAGEMENT PROGRAM, AS AMENDED, AND)
COST RECOVERY MECHANISM, AS AMENDED)
FOR THREE (3) YEARS)

Case No. 2014-00382

AFFIDAVIT


The Affiant, Mark A. Martin, being duly sworn, deposes and states that the attached responses to Commission Staff's first request for information are true and correct to the best of his knowledge and belief.



Mark A. Martin

STATE OF Kentucky
COUNTY OF Daviess

SUBSCRIBED AND SWORN to before me by Mark A. Martin on this the 13th day of January, 2015.


Notary Public - State of KY at Large
My Commission Expires: Sept. 26, 2017
Notary ID: 496385

PEARL ANN SIMON
NOTARY PUBLIC
KENTUCKY, STATE AT LARGE
MY COMMISSION EXPIRES 09-26-17
NOTARY ID 496385

Atmos Energy Corporation
KSPC Initial Data Request Dated December 15, 2014
Case No. 2014-00382
Witness: Mark A. Martin

1. Refer to paragraph 9 of the Application, which states, "The Company chose not to tier the rebates for commercial cooking equipment due to the fact that the Company was not aware of any energy efficiency standard that existed for commercial cooking equipment as there is for other appliances such as water heaters and furnaces." Describe Atmos's attempt to research efficiency standards or seek information regarding relative performance of commercial cooking equipment in response to the Commission's requirement in the final Order in Case No. 2011-00395 that Atmos should explore the possibility of offering tiered rebates for commercial cooking appliances and provide a proposal for their inclusion.

RESPONSE:

The Company conducted a thorough search of internet related sites in an effort to find data to support offering tiered rebates for commercial cooking appliances. The Company conducted this search to not only be in compliance with the Final Order in Case No. 2011-00395, but also in an effort to create consistency across the Company's rebate programs. As stated in the Application, since an energy efficiency standard for commercial cooking equipment could not be determined, the Company chose not to propose one. Any tiered rebate proposal for commercial cooking equipment would have been arbitrary in nature.

Atmos Energy Corporation
KSPC Initial Data Request Dated December 5, 2014
Case No. 2014-00382
Witness: Mark A. Martin

2. Provide a narrative discussion of Atmos's experience with the new commercial heating and water heater rebate and commercial cooking programs. The discussion should incorporate the information provided in the Application, on the last page of Tab 8, the Atmos Cares Report, with regard to participation levels, Ccf savings, and program spending.

RESPONSE:

The Company's experience with its commercial rebate program has not been as successful as the Company envisioned when it proposed such. The Company issued its first commercial rebate in July 2012 and had limited results the rest of 2012. Calendar Year 2013 has been the Company's most successful commercial rebate year in the small window of time that the program has been in existence. Calendar Year 2014 appears to have only a quarter of the participation that the Company experienced in Calendar Year 2013. Since inception, the Company has annually reviewed past practices and attempted to implement any method which would increase participation.

Atmos Energy Corporation
KSPC Initial Data Request Dated December 5, 2014
Case No. 2014-00382
Witness: Mark A. Martin

3. Refer to paragraph 10 of the Application. Confirm that Atmos does not include lost sales and incentive components in the education program.

RESPONSE:

The Company does not include lost sales and incentive components in its education program.

Atmos Energy Corporation
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Case No. 2014-00382
Witness: Mark A. Martin

4. Refer to page 9 of the Commission's final Order in Case No. 2011-00395, where it states, "With the expiration of ARRA funds which provided \$6,500 per household, it seems reasonable to expect a higher participation rate and associated cost." State whether this has been Atmos's experience since that Order was issued.

RESPONSE:

Unfortunately, the Company has not experienced a higher rate of participation and/or associated cost since the expiration of the ARRA funds. The Company plans on meeting with all of the help agencies in our footprint during the spring in an effort to increase participation.

Atmos Energy Corporation
KSPC Initial Data Request Dated December 5, 2014
Case No. 2014-00382
Witness: Mark A. Martin

5. Refer to the Application, Tab 1, Program Overview, page 3, as well as to Tabs 3 and 8. Explain why it is reasonable to continue to include funding of \$375,000 for weatherization based on Atmos's experience of spending and number of houses weatherized as shown on the last page of Tab 8, the Atmos Cares Report, especially given that Atmos can recover any shortfall of weatherization program expenses through the Demand Side Management ("DSM") Balance Adjustment ("DBA").

RESPONSE:

The Company believes that the cap of \$375,000 is reasonable. Assuming \$3,000 per qualifying household, the Company would be able to assist with the weatherization of 125 qualifying households. While the last two years have been low from a weatherization participation perspective, the Company did assist in the weatherization of 136 homes in 2010, 127 homes in 2011 and 133 homes in 2012. Overall, the Company is very proud of its weatherization program and the customers that have been helped along the way. Since 2000, the Company has assisted on weatherizing approximately 1,700 homes. On average, the Company has assisted since 2000 with the weatherization of approximately 113 homes per year. As stated in response to #4, the Company plans on meeting in the spring with the local help agencies within our footprint in an effort to increase participation.

Atmos Energy Corporation
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6. Refer to the Application, Tab 1, Program Overview, page 4, as well as to Tabs 4 and 8.
 - a. Provide a narrative discussion of the expansion of the education program to reach all levels of students as well as adults. The discussion should encompass the information provided on the last page of Tab 8, the Atmos Cares Report, regarding presentations, participation levels, and spending for the Education Program.
 - b. Explain why Atmos is continuing to request an annual funding level of \$26,700 based on the information on the last page of Tab 8 related to Education Program spending.
 - c. Explain whether and how the amounts of \$6,700 and \$3,300 for residential and commercial components of the education program, respectively, were spent annually for supplies since the expanded education program was approved in Case No. 2011-00395.

RESPONSE:

- a. The Company continues to advocate for customers to use energy wisely and tries to be proactive in addressing conservation, energy efficiency and our DSM program whenever possible. Unfortunately, those actions are not reflective in the number of presentations that have occurred over the last three calendar years. Calendar year 2012 was the Company's best year related to the pure number of presentations made. Calendar Year 2013 was the Company's best year in regards to the number of participants. Overall, the Company has made approximately 100 presentations to approximately 7,200 participants since November 2009. Financially, the Company has been good stewards of the funding available.
- b. As stated above, the Company has been good stewards of the funding available for the Education Program. Upon reflection, while the \$20,000 per year allocated to the Education Program is de minimis, the Company has historically managed the program with fewer resources. As such, the Company would be amenable to using a lower amount for the Education Program.
- c. Since inception, the Company has spent approximately \$23,400 related to supplies for the Education component of its DSM program. The aggregated total is for the period November 2009 forward. As stated above, the Company would be amenable to forecasting a lower supply expense amount if the Commission preferred such.

Atmos Energy Corporation
KSPC Initial Data Request Dated December 5, 2014
Case No. 2014-00382
Witness: Mark A. Martin

7. Refer to the Application, Tab 1, Program Overview, pages 7 and 8, as well as to Tabs 5 and 8.
 - a. Provide a narrative discussion of Atmos's experience with offering a programmable thermostat rebate and tiered rebates in the Residential high Efficiency Heating and Water Heater Programs.
 - b. Provide, in the same format as Tab 5, page 5, the number of program participants and Ccf savings per year for each efficiency level of the residential heating, water heater, and programmable thermostat rebate programs since they were approved in Case No. 2011-00395.
 - c. Explain the basis for the expected number of residential heating, water heater, and programmable thermostat rebate program participants and Ccf savings projected for the program year ended December 31, 2015, as shown on page 5 of Tab 5.

RESPONSE:

- a. The Company believes that its rebate program has been successful. Also, the Company believes that the rebate tiers have helped direct customers to more efficient appliances which ultimately decreases demand as well as consumption.
- b. See attached.
- c. To be consistent with the Commission's Order in Case No. 2001-00395, the Company analyzed rebate participation from January 2010 through June 2014. The Company attempted to make reasonable assumptions for activity on a going forward basis based on the historical activity that had already occurred.

**Case No. 2014-00382
Staff 1-7b**

Atmos Energy
Demand Side Management (DSM) Program
Schedule A - Current Year Participation Detail

Program Year End: December 31, 2014

ONLY THROUGH NOVEMBER 2014

| G-1 Residential Efficiency Heating Savings | Program | CCF Conservation | | Rebate | | Measure | |
|--|--------------|------------------|-----------------|-----------|-------------------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Furnace AFUE 90 - 93 | 303 | 141.13 | 42,763 | \$ 250 | \$ 75,750 | 18 | DEER |
| Furnace AFUE 94 - 95 | 84 | 156.04 | 13,107 | \$ 325 | 27,300 | 18 | DEER |
| Furnace AFUE 96 or > | 343 | 48.95 | 16,791 | \$ 400 | 137,200 | 18 | DEER |
| Boiler AFUE > 85 | 1 | 92.47 | 92 | \$ 250 | 250 | 18 | DEER |
| Programmable Thermostat | 392 | 252.90 | 99,137 | \$ 25 | 9,800 | 15 | DEER |
| Totals | 1,123 | NA | 171,890 | NA | \$ 250,300 | | |

| G-1 Commercial Efficiency Heating Savings | Program | CCF Conservation | | Rebate | | Measure | |
|---|----------|------------------|-----------------|-----------|-------------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Furnace AFUE 92 - 93 | - | 127.13 | - | \$ 250 | \$ - | 18 | DEER |
| Furnace AFUE 94 - 95 | - | 142.20 | - | \$ 325 | - | 18 | DEER |
| Furnace AFUE 96 or > | - | 156.64 | - | \$ 400 | - | 18 | DEER |
| Boiler AFUE >85 | - | 49.14 | - | \$ 250 | - | 18 | DEER |
| Programmable Thermostat | - | 26.78 | - | \$ 25 | - | 15 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Residential Water Heating Savings | Program | CCF Conservation | | Rebate | | Measure | |
|--|------------|------------------|-----------------|-----------|-------------------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Tank Water Heater EF .62 - .66 | 232 | 23.43 | 5,437 | \$ 200 | \$ 46,400 | 13 | DEER |
| Tank Water Heater EF .67 or > | 46 | 56.94 | 2,619 | \$ 300 | 13,800 | 13 | DEER |
| Tankless/Condensing Water Heater EF >.82 | 176 | 71.74 | 12,626 | \$ 400 | 70,400 | 20 | DEER |
| Totals | 454 | NA | 20,681 | NA | \$ 130,600 | | |

| G-1 Commercial Water Heating Savings | Program | CCF Conservation | | Rebate | | Measure | |
|--|----------|------------------|-----------------|-----------|-------------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Tank Water Heater EF .62 - .66 | - | 8.70 | - | \$ 200 | \$ - | 13 | DEER |
| Tank Water Heater EF .67 or > | - | 23.52 | - | \$ 300 | - | 13 | DEER |
| Tankless/Condensing Water Heater EF >.82 | - | 57.16 | - | \$ 400 | - | 20 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Commercial Cooking Equipment Savings: | Program | CCF Conservation | | Rebate | | Measure | |
|---|----------|------------------|-----------------|-----------|-------------|---------|-------------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Fryer EnergyStar Rated | - | 492.68 | - | \$ 500 | \$ - | 8 | Energy Star |
| Griddle EnergyStar Rated | - | 144.39 | - | \$ 500 | - | 12 | Energy Star |
| Oven EnergyStar Rated | - | 298.54 | - | \$ 500 | - | 10 | NEEP |
| Steamer EnergyStar Rated | 0 | 1,040.00 | - | \$ 500 | - | 10 | Energy Star |
| Totals | - | NA | - | NA | \$ - | | |

| Weatherization | Program | CCF Conservation | | Rebate | | Measure | |
|----------------|---------|------------------|-----------------|----------|--------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| | - | 252.9 | - | \$ 3,000 | \$ - | 25 | DEER |

| Education Program | Program | CCF Conservation | | Rebate | | Measure | |
|-------------------|---------|------------------|-----------------|--------|--------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| | - | - | - | \$ - | \$ - | - | - |

| Totals by Customer Class | Program | CCF Conservation | | Rebate | | Measure | |
|--------------------------|---------|------------------|-----------------|------------------|------------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| G-1 Residential Totals | 1,577 | Varies see above | 192,572 | Varies see above | \$ 380,900 | | |
| G-1 Commercial Totals | - | Varies see above | - | Varies see above | \$ - | | |

Case No. 2014-00382

Staff 1-7b

Atmos Energy
Demand Side Management (DSM) Program
Schedule A - Current Year Participation Detail

Program Year End: December 31, 2013

| G-1 Residential Efficiency Heating Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|--|----------------------|------------------|----------------|-----------|-------------------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Furnace AFUE 90 - 93 | 298 | 139.97 | 41,711 | \$ 250 | \$ 74,500 | 18 | DEER |
| Furnace AFUE 94 - 95 | 86 | 156.04 | 13,419 | \$ 325 | \$ 27,950 | 18 | DEER |
| Furnace AFUE 96 or > | 283 | 48.88 | 13,834 | \$ 400 | \$ 113,200 | 18 | DEER |
| Boiler AFUE > 85 | - | - | - | \$ 250 | \$ - | 18 | DEER |
| Programmable Thermostat | 342 | 252.90 | 86,492 | \$ 25 | \$ 8,550 | 15 | DEER |
| Totals | 1,009 | NA | 155,455 | NA | \$ 224,200 | | |

| G-1 Commercial Efficiency Heating Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|---|----------------------|------------------|----------|-----------|-------------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Furnace AFUE 92 - 93 | - | 127.13 | - | \$ 250 | \$ - | 18 | DEER |
| Furnace AFUE 94 - 95 | - | 142.20 | - | \$ 325 | \$ - | 18 | DEER |
| Furnace AFUE 96 or > | - | 156.64 | - | \$ 400 | \$ - | 18 | DEER |
| Boiler AFUE >85 | - | 49.14 | - | \$ 250 | \$ - | 18 | DEER |
| Programmable Thermostat | - | 26.78 | - | \$ 25 | \$ - | 15 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Residential Water Heating Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|--|----------------------|------------------|---------------|-----------|-------------------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Tank Water Heater EF .62 - .66 | 264 | 23.43 | 6,186 | \$ 200 | \$ 52,800 | 13 | DEER |
| Tank Water Heater EF .67 or > | 695 | 56.94 | 39,571 | \$ 300 | \$ 208,500 | 13 | DEER |
| Tankless/Condensing Water Heater EF >.82 | 206 | 71.74 | 14,778 | \$ 400 | \$ 82,400 | 20 | DEER |
| Totals | 1,165 | NA | 60,535 | NA | \$ 343,700 | | |

| G-1 Commercial Water Heating Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|--|----------------------|------------------|----------|-----------|-------------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Tank Water Heater EF .62 - .66 | - | 8.70 | - | \$ 200 | \$ - | 13 | DEER |
| Tank Water Heater EF .67 or > | - | 23.52 | - | \$ 300 | \$ - | 13 | DEER |
| Tankless/Condensing Water Heater EF >.82 | - | 57.16 | - | \$ 400 | \$ - | 20 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Commercial Cooking Equipment Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|--|----------------------|------------------|----------|-----------|-------------|---------|-------------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Fryer EnergyStar Rated | - | 492.68 | - | \$ 500 | \$ - | 8 | Energy Star |
| Griddle EnergyStar Rated | - | 144.39 | - | \$ 500 | \$ - | 12 | Energy Star |
| Oven EnergyStar Rated | - | 298.54 | - | \$ 500 | \$ - | 10 | NEEP |
| Steamer EnergyStar Rated | 0 | 1,040.00 | - | \$ 500 | \$ - | 10 | Energy Star |
| Totals | - | NA | - | NA | \$ - | | |

| Weatherization | Program Participants | CCF Conservation | | Rebate | | Measure | |
|----------------|----------------------|------------------|-------|----------|-------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| | - | 252.9 | - | \$ 3,000 | \$ - | 25 | DEER |

Education Program

| Totals by Customer Class | Program Participants | CCF Conservation | | Rebate | |
|--------------------------|----------------------|------------------|---------|------------------|------------|
| | | Per Participant | Total | Amount | Total |
| G-1 Residential Totals | 2,174 | Varies see above | 215,990 | Varies see above | \$ 567,900 |
| G-1 Commercial Totals | - | Varies see above | - | Varies see above | \$ - |

**Case No. 2014-00382
Staff 1-7b**

Atmos Energy
Demand Side Management (DSM) Program
Schedule A - Current Year Participation Detail

Program Year End: December 31, 2012

Tiers began in June 2012

| G-1 Residential Efficiency Heating Savings | Program | CCF Conservation | | Rebate | | Measure | |
|--|------------|------------------|-----------------|-----------|-------------------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Furnace AFUE 90 - 93 | 326 | 115.55 | 37,668 | \$ 250 | \$ 81,500 | 18 | DEER |
| Furnace AFUE 94 - 95 | 77 | 141.65 | 10,907 | \$ 325 | \$ 25,025 | 18 | DEER |
| Furnace AFUE 96 or > | 85 | 156.04 | 10,142 | \$ 400 | \$ 26,000 | 18 | DEER |
| Boiler AFUE > 85 | - | - | - | \$ 250 | \$ - | 18 | DEER |
| Programmable Thermostat | 57 | 27.62 | 1,574 | \$ 25 | \$ 1,425 | 15 | DEER |
| Totals | 525 | NA | 60,292 | NA | \$ 133,950 | | |

| G-1 Commercial Efficiency Heating Savings | Program | CCF Conservation | | Rebate | | Measure | |
|---|----------|------------------|-----------------|-----------|-------------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Furnace AFUE 92 - 93 | - | 127.13 | - | \$ 250 | \$ - | 18 | DEER |
| Furnace AFUE 94 - 95 | - | 142.20 | - | \$ 325 | \$ - | 18 | DEER |
| Furnace AFUE 96 or > | - | 156.64 | - | \$ 400 | \$ - | 18 | DEER |
| Boiler AFUE >85 | - | 49.14 | - | \$ 250 | \$ - | 18 | DEER |
| Programmable Thermostat | - | 26.78 | - | \$ 25 | \$ - | 15 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Residential Water Heating Savings | Program | CCF Conservation | | Rebate | | Measure | |
|--|------------|------------------|-----------------|-----------|-------------------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Tank Water Heater EF .62 - .66 | 174 | 15.46 | 2,691 | \$ 200 | \$ 34,800 | 13 | DEER |
| Tank Water Heater EF .67 or > | 14 | 23.43 | 328 | \$ 300 | \$ 4,200 | 13 | DEER |
| Tankless/Condensing Water Heater EF >.82 | 205 | 82.16 | 16,843 | \$ 400 | \$ 82,000 | 20 | DEER |
| Totals | 393 | NA | 19,862 | NA | \$ 121,000 | | |

| G-1 Commercial Water Heating Savings | Program | CCF Conservation | | Rebate | | Measure | |
|--|----------|------------------|-----------------|-----------|-------------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Tank Water Heater EF .62 - .66 | - | 8.70 | - | \$ 200 | \$ - | 13 | DEER |
| Tank Water Heater EF .67 or > | - | 23.52 | - | \$ 300 | \$ - | 13 | DEER |
| Tankless/Condensing Water Heater EF >.82 | - | 57.16 | - | \$ 400 | \$ - | 20 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Commercial Cooking Equipment Savings | Program | CCF Conservation | | Rebate | | Measure | |
|--|----------|------------------|-----------------|-----------|-------------|---------|-------------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Fryer EnergyStar Rated | - | 492.68 | - | \$ 500 | \$ - | 8 | Energy Star |
| Griddle EnergyStar Rated | - | 144.39 | - | \$ 500 | \$ - | 12 | Energy Star |
| Oven EnergyStar Rated | - | 298.54 | - | \$ 500 | \$ - | 10 | NEEP |
| Steamer EnergyStar Rated | 0 | 1,040.00 | - | \$ 500 | \$ - | 10 | Energy Star |
| Totals | - | NA | - | NA | \$ - | | |

| Weatherization | Program | CCF Conservation | | Rebate | | Measure | |
|----------------|---------|------------------|-----------------|----------|--------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| | - | 252.9 | - | \$ 3,000 | \$ - | 25 | DEER |

Education Program

\$ -

| Totals by Customer Class | Program | CCF Conservation | | Rebate | |
|--------------------------|---------|------------------|-----------------|------------------|------------|
| | | Participants | Per Participant | Total | Amount |
| G-1 Residential Totals | 918 | Varies see above | 80,154 | Varies see above | \$ 254,950 |
| G-1 Commercial Totals | - | Varies see above | - | Varies see above | \$ - |

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Witness: Mark A. Martin

8. Refer to the Application, Tab 2.
- a. Refer to the Residential Sales Volumes in the amount of 110,267,320 Ccf on page 2. Explain why Atmos used an annual sales volume for residential customers that is approximately 6 percent less than the 11,683,350 Mcf (or 116,833,500 Ccf) used in Atmos's October 31, 2014 annual tariff filing to adjust its DSM rates effective January 1, 2015.
 - b. Refer to page 4, the DSM Lost Sales Adjustment ("DLSA"). Explain how the Cumulative Prior Years participation of 246,817 Ccf conserved is calculated from Schedule B, as indicated, and why prior years' conservation is included in the DLSA, since billing determinants were adjusted for previous lost sales in Case No. 2013-00148.
 - c. Explain why incremental costs for the commercial gas cooking equipment on page 8 is significantly higher than the incremental costs provided in Case No. 2011-00395, and why there is no incremental cost provided for an Energy Star gas oven.
 - d. Provide the calculation of total commodity savings on page 10 using Atmos's current GCA rate effective November 1, 2014.
 - e. Provide the calculation of the numbers in column (2), Revenue loss from reduced sales in year t, on page 24. If the calculation uses lost sales multiplied by the combined projected gas cost and delivery rate, state whether it should use instead projected last sales multiplied by the per Ccf delivery rate. If so, provide a corrected Ratepayer Impact Measure test.
 - f. State whether the conclusion regarding the Total Resource cost ("TRC") test on page 25 is correct. If not, provide Atmos's conclusion with regard to the TRC test.

RESPONSE:

- a. The 110,267,320 Ccf figure can be traced to pages 2 of 4 and 4 of 4 of Exhibit MAM-4 in Case No. 2013-00148, specifically columns (i), lines 14. The Company used similar data in its DSM renewal in Case No. 2011-00395 and used such in an effort to be consistent. The 116,833,500 Ccf figure reflects actual sales volumes from September 2013 through August 2014. There was no effort made to use a lower volume as both filings were made independently of each other and by different Company personnel. Both filings were made in the same consistent manner as they have historically been made. Also, please note that the extremely cold winter of 2013/2014 would be reflected in the 116,833,500 Ccf figure.
- b. Following the cell formulas, the 246,817 Ccf was calculated by aggregating the total Ccf savings for the period 2009-2011 found on Schedule B. The Company apologizes for the oversight of inadvertently including data that was adjusted in Case No. 2013-00148.
- c. The incremental costs for the commercial cooking equipment outlined on page 8 came directly from the Savings Calculator for EnergyStar equipment that was

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Witness: Mark A. Martin

developed by the US EPA and DOE. The data used was from the most recent available information and was updated in August 2014. No incremental costs were found for gas ovens, so the Company listed \$0 since any other number would have been purely arbitrary. Since the Company does not track and/or monitor the information that is used in the referenced Savings Calculator, it cannot reasonably explain why the incremental costs are higher than they were listed in Case No. 2011-00395.

- d. See attached.
- e. The calculation of the numbers listed in column (2) on page 24 are the sum of the residential Ccf conserved multiplied by the combined rate (projected gas cost plus demand charge) and the commercial Ccf conserved multiplied by the combined rate (projected gas cost plus demand charge). The Company used the same methodology that was accepted in Case No. 2011-00395. In Case No. 2011-00395, the combined rate was used in the Ratepayer Impact Measure Test. Also for Case No. 2011-00395, the Company engaged The Cadmus Group as a consultant to help ensure that the Company's methodologies were appropriate. The Company has and is under the impression that the methodology used in this case, as well as in Case No. 2011-00395, was the industry standard methodology and was consistent across most states.
- f. The conclusion stated on page 25 is the same conclusion that the Company stated in Case No. 2011-00395. The Company apologizes for any confusion, especially since the net present value (NPV) is negative. A benefit-cost ratio greater than one indicates that the program is beneficial to the Company and its customers on a total resource cost basis. While the TRC is less than one (0.98), it is extremely close to one.

**Case No. 2014-00382
Staff 1-8d**

**Atmos Energy
Demand Side Management (DSM) Program
Schedule C - Calculation of Program Benefits**

Program Year End: December 31, 2015

Current Year Conservation (Ccf)

| Year | G-1 Residential | | | G-1 Commercial | | | NYMEX Futures Prices | |
|--------------------------------|---------------------|----------------|---------------------|---------------------|----------------|-------------------|----------------------|------------|
| | Projected Gas Cost* | Annual Savings | Commodity Savings | Projected Gas Cost* | Annual Savings | Commodity Savings | Average Cost | Escalation |
| 2014 | \$ 0.575 | 194,297 | \$ 111,674 | \$ 0.575 | 24,902 | \$ 14,312 | 2014 | 3.84 |
| 2015 | \$ 0.569 | 194,297 | \$ 110,514 | \$ 0.569 | 24,902 | \$ 14,164 | 2015 | 3.80 |
| 2016 | \$ 0.591 | 194,297 | \$ 114,755 | \$ 0.591 | 24,902 | \$ 14,707 | 2016 | 3.95 |
| 2017 | \$ 0.615 | 194,297 | \$ 119,482 | \$ 0.615 | 24,902 | \$ 15,313 | 2017 | 4.11 |
| 2018 | \$ 0.636 | 194,297 | \$ 123,609 | \$ 0.636 | 24,902 | \$ 15,842 | 2018 | 4.25 |
| 2019 | \$ 0.654 | 194,297 | \$ 127,145 | \$ 0.654 | 24,902 | \$ 16,295 | 2019 | 4.37 |
| 2020 | \$ 0.675 | 194,297 | \$ 131,219 | \$ 0.675 | 24,902 | \$ 16,817 | 2020 | 4.52 |
| 2021 | \$ 0.693 | 194,297 | \$ 134,687 | \$ 0.693 | 24,902 | \$ 17,262 | 2021 | 4.63 |
| 2022 | \$ 0.707 | 194,297 | \$ 137,426 | \$ 0.707 | 22,438 | \$ 15,871 | 2022 | 4.73 |
| 2023 | \$ 0.721 | 194,297 | \$ 140,175 | \$ 0.721 | 22,438 | \$ 16,188 | | |
| 2024 | \$ 0.736 | 194,297 | \$ 142,978 | \$ 0.736 | 15,746 | \$ 11,587 | | |
| 2025 | \$ 0.751 | 194,297 | \$ 145,838 | \$ 0.751 | 15,746 | \$ 11,819 | | |
| 2026 | \$ 0.766 | 194,297 | \$ 148,754 | \$ 0.766 | 15,024 | \$ 11,502 | | |
| 2027 | \$ 0.781 | 190,946 | \$ 149,113 | \$ 0.781 | 14,863 | \$ 11,606 | | |
| 2028 | \$ 0.797 | 190,946 | \$ 152,095 | \$ 0.797 | 14,863 | \$ 11,839 | | |
| 2029 | \$ 0.812 | 180,235 | \$ 146,435 | \$ 0.812 | 14,595 | \$ 11,858 | | |
| 2030 | \$ 0.829 | 180,235 | \$ 149,364 | \$ 0.829 | 14,595 | \$ 12,095 | | |
| 2031 | \$ 0.845 | 180,235 | \$ 152,351 | \$ 0.845 | 14,595 | \$ 12,337 | | |
| 2032 | \$ 0.862 | 45,902 | \$ 39,577 | \$ 0.862 | 286 | \$ 246 | | |
| 2033 | \$ 0.879 | 45,902 | \$ 40,368 | \$ 0.879 | 286 | \$ 251 | | |
| 2034 | \$ 0.897 | 31,613 | \$ 28,357 | \$ 0.897 | - | \$ - | | |
| 2035 | \$ 0.915 | 31,613 | \$ 28,924 | \$ 0.915 | - | \$ - | | |
| 2036 | \$ 0.933 | 31,613 | \$ 29,503 | \$ 0.933 | - | \$ - | | |
| 2037 | \$ 0.952 | 31,613 | \$ 30,093 | \$ 0.952 | - | \$ - | | |
| 2038 | \$ 0.971 | 31,613 | \$ 30,695 | \$ 0.971 | - | \$ - | | |
| Total Commodity Savings | | | \$ 2,665,131 | | | \$ 251,911 | | |

Discount Rate 7.71% 7.71%

Program Benefits \$1,290,477 \$138,098
(present value of commodity savings)

*Atmos GCA, escalated using NYMEX futures prices at Henry Hub

Atmos Energy Corporation
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Witness: Mark A. Martin

9. Refer to the Application, Tab 2.
 - a. Provide the basis for the Database for Energy Efficient Resources ("DEER") estimate of 252.9 Ccf per participant, found in the Application on page 5 of Tab 2, on which the 31,613 annual Ccf savings attributed to weatherization on pages 4, 6 and 10 is based.
 - b. Refer to page 24. State whether the calculation of Revenue loss from reduced sales in column (2) should use 31,613 projected Ccf savings multiplied by the \$0.132 per Ccf delivery rate instead of multiplying it by the combined projected gas cost rate and delivery rate. If so, provide a corrected Ratepayer Impact Measure test.

RESPONSE:

- a. The Company used the same DEER estimate per participant that it used in Case No. 2011-00395. A 2012 California state plan and application to the US DOE indicated an average of 30.5 MBTU per participant attributable to weatherization.
- b. Please refer to the response for 8e.

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10. Refer to the Application, Tab 5. Provide the calculation of the numbers in column (2), Revenue loss from reduced sales in year t, on page 24. If the calculation used lost sales multiplied by the combined projected gas cost and delivery rate, state whether it should use instead projected lost sales multiplied by the per Ccf delivery rate. If so, provide a corrected Ratepayer Impact Measure test.

RESPONSE:

The calculation of the numbers listed in column (2) on page 24 are the residential Ccf conserved multiplied by the combined rate (projected gas cost plus demand charge). The Company used the same methodology that was accepted in Case No. 2011-00395. In Case No. 2011-00395, the combined rate was used in the Ratepayer Impact Measure Test. Also for Case No. 2011-00395, the Company engaged The Cadmus Group as a consultant to help ensure that the Company's methodologies were appropriate. The Company has and is under the impression that the methodology used in this case, as well as in Case No. 2011-00395, was the industry standard methodology and was consistent across most states.

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11. Refer to the Application, Tab 2.

- a. Provide a narrative discussion of Atmos's experience with the new commercial heating, water heater, and programmable thermostat rebate and commercial cooking programs. The discussion should incorporate the information provided on the last page of Tab 8, the Atmos Cares Report, with regard to participation levels, Ccf savings, and program spending.
- b. Provide, in the same format as Tab 6, page 5, the number of program participant and Ccf savings per year for each efficiency level of the commercial heating, water heater, programmable thermostat, and cooking equipment rebate programs since they were approved in Case No 2011-00395.
- c. Explain the basis for the expected number of commercial heating, water heater, programmable thermostat, and cooking equipment rebate program participants and Ccf savings projected for the program year ending December 31, 2015, as shown on page 5 of Tab 6.

RESPONSE:

- a. Please see the Company's response to #2.
- b. See attached.
- c. The calculation of the numbers listed in column (2) on page 24 are the commercial Ccf conserved multiplied by the combined rate (projected gas cost plus demand charge). The Company used the same methodology that was accepted in Case No. 2011-00395. In Case No. 2011-00395, the combined rate was used in the Ratepayer Impact Measure Test. Also for Case No. 2011-00395, the Company engaged The Cadmus Group as a consultant to help ensure that the Company's methodologies were appropriate. The Company has and is under the impression that the methodology used in this case, as well as in Case No. 2011-00395, was the industry standard methodology and was consistent across most states.

Case No. 2014-00382

Staff 1-11b

Atmos Energy
Demand Side Management (DSM) Program
Schedule A - Current Year Participation Detail

Program Year End: December 31, 2014

ONLY THROUGH NOVEMBER 2014

| G-1 Residential Efficiency Heating Savings | Program | CCF Conservation | | Rebate | | Measure | |
|--|---------|------------------|-----------------|--------|--------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Furnace AFUE 92 - 93 | - | 127.13 | - | \$ 250 | \$ - | 18 | DEER |
| Furnace AFUE 94 - 95 | - | 142.20 | - | \$ 325 | \$ - | 18 | DEER |
| Furnace AFUE 96 or > | - | 156.64 | - | \$ 400 | \$ - | 18 | DEER |
| Boiler AFUE > 85 | - | 49.14 | - | \$ 250 | \$ - | 18 | DEER |
| Programmable Thermostat | - | 26.78 | - | \$ 25 | \$ - | 15 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Commercial Efficiency Heating Savings | Program | CCF Conservation | | Rebate | | Measure | |
|---|---------|------------------|-----------------|--------|-----------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Furnace AFUE 90 - 93 | 8 | 141.65 | 1,133 | \$ 250 | \$ 2,000 | 18 | DEER |
| Furnace AFUE 94 - 95 | 6 | 156.04 | 936 | \$ 325 | \$ 1,950 | 18 | DEER |
| Furnace AFUE 96 or > | 21 | 48.95 | 1,028 | \$ 400 | \$ 8,400 | 18 | DEER |
| Boiler AFUE >85 | 2 | 92.47 | 185 | \$ 250 | \$ 500 | 18 | DEER |
| Programmable Thermostat | 5 | 252.90 | 1,265 | \$ 25 | \$ 125 | 15 | DEER |
| Totals | 42 | NA | 4,547 | NA | \$ 12,975 | | |

| G-1 Residential Water Heating Savings | Program | CCF Conservation | | Rebate | | Measure | |
|--|---------|------------------|-----------------|--------|--------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Tank Water Heater EF .62 - .66 | - | 8.70 | - | \$ 200 | \$ - | 13 | DEER |
| Tank Water Heater EF .67 or > | - | 23.52 | - | \$ 300 | \$ - | 13 | DEER |
| Tankless/Condensing Water Heater EF >.82 | - | 57.16 | - | \$ 400 | \$ - | 20 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Commercial Water Heating Savings | Program | CCF Conservation | | Rebate | | Measure | |
|--|---------|------------------|-----------------|--------|----------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Tank Water Heater EF .62 - .66 | 3 | 23.43 | 70 | \$ 200 | \$ 600 | 13 | DEER |
| Tank Water Heater EF .67 or > | 3 | 56.94 | 171 | \$ 300 | \$ 900 | 13 | DEER |
| Tankless/Condensing Water Heater EF >.82 | 9 | 71.74 | 646 | \$ 400 | \$ 3,600 | 20 | DEER |
| Totals | 15 | NA | 887 | NA | \$ 5,100 | | |

| G-1 Commercial Cooking Equipment Savings: | Program | CCF Conservation | | Rebate | | Measure | |
|---|---------|------------------|-----------------|--------|----------|---------|-------------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| Fryer EnergyStar Rated | 1 | 143.83 | 144 | \$ 500 | \$ 500 | 8 | Energy Star |
| Griddle EnergyStar Rated | - | - | - | \$ 500 | \$ - | 12 | Energy Star |
| Oven EnergyStar Rated | 2 | 1,035.96 | 2,072 | \$ 500 | \$ 1,000 | 10 | NEEP |
| Steamer EnergyStar Rated | - | - | - | \$ 500 | \$ - | 10 | Energy Star |
| Totals | 3 | NA | 2,216 | NA | \$ 1,500 | | |

| Weatherization | Program | CCF Conservation | | Rebate | | Measure | |
|----------------|---------|------------------|-----------------|----------|--------|---------|------|
| | | Participants | Per Participant | Total | Amount | Total | Life |
| | - | 252.9 | - | \$ 3,000 | \$ - | 25 | DEER |

Education Program

\$ -

| Totals by Customer Class | Program | CCF Conservation | | Rebate | |
|--------------------------|---------|------------------|-----------------|-----------------|-----------|
| | | Participants | Per Participant | Total | Amount |
| G-1 Residential Totals | - | Varies see above | - | Varies see abov | \$ - |
| G-1 Commercial Totals | 60 | Varies see above | 7,649 | Varies see abov | \$ 19,575 |

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Staff 1-11b**

Atmos Energy
Demand Side Management (DSM) Program
Schedule A - Current Year Participation Detail

Program Year End: December 31, 2013

| G-1 Residential Efficiency Heating Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|--|----------------------|------------------|-------|--------|-------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Furnace AFUE 92 - 93 | - | 127.13 | - | \$ 250 | \$ - | 18 | DEER |
| Furnace AFUE 94 - 95 | - | 142.20 | - | \$ 325 | \$ - | 18 | DEER |
| Furnace AFUE 96 or > | - | 156.64 | - | \$ 400 | \$ - | 18 | DEER |
| Boiler AFUE > 85 | - | 49.14 | - | \$ 250 | \$ - | 18 | DEER |
| Programmable Thermostat | - | 26.78 | - | \$ 25 | \$ - | 15 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Commercial Efficiency Heating Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|---|----------------------|------------------|--------|--------|-----------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Furnace AFUE 90 - 93 | 38 | 140.00 | 5,320 | \$ 250 | \$ 9,500 | 18 | DEER |
| Furnace AFUE 94 - 95 | 143 | 156.04 | 22,313 | \$ 325 | \$ 46,475 | 18 | DEER |
| Furnace AFUE 96 or > | 12 | 48.95 | 587 | \$ 400 | \$ 4,800 | 18 | DEER |
| Boiler AFUE >85 | 6 | 92.47 | 555 | \$ 250 | \$ 1,500 | 18 | DEER |
| Programmable Thermostat | 24 | 253.03 | 6,073 | \$ 25 | \$ 600 | 15 | DEER |
| Totals | 223 | NA | 34,848 | NA | \$ 62,875 | | |

| G-1 Residential Water Heating Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|--|----------------------|------------------|-------|--------|-------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Tank Water Heater EF .62 - .66 | - | 8.70 | - | \$ 200 | \$ - | 13 | DEER |
| Tank Water Heater EF .67 or > | - | 23.52 | - | \$ 300 | \$ - | 13 | DEER |
| Tankless/Condensing Water Heater EF >.82 | - | 57.16 | - | \$ 400 | \$ - | 20 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Commercial Water Heating Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|--|----------------------|------------------|-------|--------|----------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Tank Water Heater EF .62 - .66 | 5 | 23.43 | 117 | \$ 200 | \$ 1,000 | 13 | DEER |
| Tank Water Heater EF .67 or > | 1 | 56.94 | 57 | \$ 300 | \$ 300 | 13 | DEER |
| Tankless/Condensing Water Heater EF >.82 | 12 | 71.74 | 861 | \$ 400 | \$ 4,800 | 20 | DEER |
| Totals | 18 | NA | 1,035 | NA | \$ 6,100 | | |

| G-1 Commercial Cooking Equipment Savings: | Program Participants | CCF Conservation | | Rebate | | Measure | |
|---|----------------------|------------------|-------|--------|-------|---------|-------------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Fryer EnergyStar Rated | - | - | - | \$ 500 | \$ - | 8 | Energy Star |
| Griddle EnergyStar Rated | - | - | - | \$ 500 | \$ - | 12 | Energy Star |
| Oven EnergyStar Rated | - | - | - | \$ 500 | \$ - | 10 | NEEP |
| Steamer EnergyStar Rated | - | - | - | \$ 500 | \$ - | 10 | Energy Star |
| Totals | - | NA | - | NA | \$ - | | |

| Weatherization | Program Participants | CCF Conservation | | Rebate | | Measure | |
|----------------|----------------------|------------------|-------|----------|-------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| | - | 252.9 | - | \$ 3,000 | \$ - | 25 | DEER |

Education Program

| Totals by Customer Class | Program Participants | CCF Conservation | | Rebate | |
|--------------------------|----------------------|------------------|--------|------------------|-----------|
| | | Per Participant | Total | Amount | Total |
| G-1 Residential Totals | - | Varies see above | - | Varies see above | \$ - |
| G-1 Commercial Totals | 241 | Varies see above | 35,883 | Varies see above | \$ 68,975 |

**Case No. 2014-00382
Staff 1-11b**

Atmos Energy
Demand Side Management (DSM) Program
Schedule A - Current Year Participation Detail

Program Year End: December 31, 2013

Commercial rebates began in June 2012

| G-1 Residential Efficiency Heating Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|--|----------------------|------------------|-------|--------|-------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Furnace AFUE 92 - 93 | - | 127.13 | - | \$ 250 | \$ - | 18 | DEER |
| Furnace AFUE 94 - 95 | - | 142.20 | - | \$ 325 | \$ - | 18 | DEER |
| Furnace AFUE 96 or > | - | 156.64 | - | \$ 400 | \$ - | 18 | DEER |
| Boiler AFUE > 85 | - | 49.14 | - | \$ 250 | \$ - | 18 | DEER |
| Programmable Thermostat | - | 26.78 | - | \$ 25 | \$ - | 15 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Commercial Efficiency Heating Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|---|----------------------|------------------|-------|--------|--------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Furnace AFUE 90 - 93 | - | - | - | \$ 250 | \$ - | 18 | DEER |
| Furnace AFUE 94 - 95 | 1 | 141.65 | 142 | \$ 325 | \$ 325 | 18 | DEER |
| Furnace AFUE 96 or > | - | - | - | \$ 400 | \$ - | 18 | DEER |
| Boiler AFUE >85 | - | - | - | \$ 250 | \$ - | 18 | DEER |
| Programmable Thermostat | 1 | 26.67 | 27 | \$ 25 | \$ 25 | 15 | DEER |
| Totals | 2 | NA | 168 | NA | \$ 350 | | |

| G-1 Residential Water Heating Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|--|----------------------|------------------|-------|--------|-------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Tank Water Heater EF .62 - .66 | - | 8.70 | - | \$ 200 | \$ - | 13 | DEER |
| Tank Water Heater EF .67 or > | - | 23.52 | - | \$ 300 | \$ - | 13 | DEER |
| Tankless/Condensing Water Heater EF >.82 | - | 57.16 | - | \$ 400 | \$ - | 20 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Commercial Water Heating Savings | Program Participants | CCF Conservation | | Rebate | | Measure | |
|--|----------------------|------------------|-------|--------|-------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Tank Water Heater EF .62 - .66 | - | - | - | \$ 200 | \$ - | 13 | DEER |
| Tank Water Heater EF .67 or > | - | - | - | \$ 300 | \$ - | 13 | DEER |
| Tankless/Condensing Water Heater EF >.82 | - | - | - | \$ 400 | \$ - | 20 | DEER |
| Totals | - | NA | - | NA | \$ - | | |

| G-1 Commercial Cooking Equipment Savings: | Program Participants | CCF Conservation | | Rebate | | Measure | |
|---|----------------------|------------------|-------|--------|-------|---------|-------------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| Fryer EnergyStar Rated | - | - | - | \$ 500 | \$ - | 8 | Energy Star |
| Griddle EnergyStar Rated | - | - | - | \$ 500 | \$ - | 12 | Energy Star |
| Oven EnergyStar Rated | - | - | - | \$ 500 | \$ - | 10 | NEEP |
| Steamer EnergyStar Rated | - | - | - | \$ 500 | \$ - | 10 | Energy Star |
| Totals | - | NA | - | NA | \$ - | | |

| Weatherization | Program Participants | CCF Conservation | | Rebate | | Measure | |
|----------------|----------------------|------------------|-------|----------|-------|---------|--------|
| | | Per Participant | Total | Amount | Total | Life | Source |
| | - | 252.9 | - | \$ 3,000 | \$ - | 25 | DEER |

Education Program

\$ -

| Totals by Customer Class | Program Participants | CCF Conservation | | Rebate | |
|--------------------------|----------------------|------------------|-------|------------------|--------|
| | | Per Participant | Total | Amount | Total |
| G-1 Residential Totals | - | Varies see above | - | Varies see above | \$ - |
| G-1 Commercial Totals | 2 | Varies see above | 168 | Varies see above | \$ 350 |

Atmos Energy Corporation
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12. Provide in electronic format all schedules in Tabs 2 through 6 and 8 of the Application, with all formulas unlocked and unprotected.

RESPONSE:

Attached is a CD which contains all schedules in Tabs 2 through 6 and 8 of the Application.