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September 11, 2013

Via Hand-Delivery

Mr. Jeff Derouen
Executive Director
Public Service Commission
211 Sower Boulevard
P.O. Box 615
Frankfort, KY 40602-0615

RECEIVED
SEP 11 2013
PUBLIC SERVICE
COMMISSION

Re: Application of Columbia Gas of Kentucky, Inc. for an Adjustment in Rates; Case No. 2013-00167

Dear Mr. Derouen:

Enclosed for filing in the above styled action are an original and ten copies of the direct testimony of Matthew S. White, Esq. on behalf of Interstate Gas Supply, Inc. Please place the document of file.

Thank you for your attention to the foregoing, please call me with any questions or concerns.

Very truly yours,
HURT, CROSBIE & MAY, PLLC



Matthew Malone

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**COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION**

RECEIVED
SEP 11 2013
PUBLIC SERVICE
COMMISSION

In the Matter of the adjustment of)
rates of Columbia Gas of Kentucky,) Case. 2013-00167
Inc.)

Direct Testimony of Matthew S. White

On behalf of Interstate Gas Supply, Inc.

William H. May, III
Matthew R. Malone
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Counsel for the Petitioner,
INTERSTATE GAS SUPPLY, INC.

Dated September 11, 2013

1 I. **INTRODUCTION AND PURPOSE OF TESTIMONY**

2 **Q. Please state your name and by whom you are employed.**

3 A. My name is Matthew White. I am employed by Interstate Gas Supply, Inc. ("IGS") in the
4 position of Regulatory Counsel in the IGS Regulatory Affairs Department. My business
5 address is 6100 Emerald Parkway, Dublin, Ohio 43016.

6 **Q. What is the nature of IGS' business?**

7 A. IGS is an alternative gas supplier serving retail customers in the Columbia Gas of
8 Kentucky ("CKY") service territory. IGS has over 23 years of experience serving retail
9 natural gas customers and has extensive institutional knowledge about the operations of
10 competitive natural gas markets in Kentucky and in other states. IGS provides electric
11 and natural gas service to over 1 million customers in 11 states and in over 40 utility
12 programs throughout the United States.

13 **Q. Please describe your educational background and work history.**

14 A. I received a Juris Doctorate (J.D.) and Masters in Business Administration (M.B.A.) from
15 the College of William & Mary. I received a Bachelor of Arts (B.A.) from Ohio University.
16 I started my career in the energy industry in 2007 at the law firm of Chester, Wilcox &
17 Saxbe as an energy and utilities lawyer. At Chester Wilcox, I participated in numerous
18 regulatory proceedings relating to utility matters, including natural gas and electric rate
19 cases and electric power siting cases. I also have worked on natural gas sales
20 transactions and pipeline siting and development. From 2010-2012 I was chairman of
21 the Columbus Bar Association's Energy Law Committee. In January of 2011, I was
22 hired into IGS Energy's executive rotation program where I spent the next 16 months
23 working in various departments throughout the company, learning all aspects of IGS'

1 business, including the gas supply and risk departments. In 2012 I began full-time in
2 IGS' Regulatory Affairs Department. My position at IGS requires that I be familiar with
3 the energy industry, utility operations, rate structures and tariffs, and regulatory
4 practices, procedures, rules, and policies, and the state-specific regulatory environments
5 in which IGS competes. In addition to my regulatory work, I participate in IGS' numerous
6 clean energy initiatives, including compressed natural gas vehicles and combined heat
7 and power development. I also serve on the Board of Advance Energy Economy Ohio, a
8 non-profit organization committed to promoting advanced energy project development
9 throughout the region.

10 **Q. Have you submitted testimony before any regulatory bodies before?**

11 A. Yes. I have submitted written testimony in the Duke Natural Gas Distribution Rate Case,
12 Public Utilities Commission of Ohio ("PUCO") Case No. 12-1685-GA-AIR, The Dayton
13 Power & Light Company Electric Security Plan Proceeding PUCO Case No. 12-426-EL-
14 SSO, and the Michigan Consolidated Gas Company Gas Cost Recovery Proceeding,
15 Michigan Public Service Commission, Case No. U-17131.

16 **Q. What is the purpose of your testimony?**

17 A. In my testimony I support the recommendation of CKY witness Judy Cooper that the
18 CKY Choice program be extended. I also discuss the many benefits the Choice
19 program brings to CKY customers. Finally, I recommend that the Commission establish
20 a working group of interested parties to discuss ways to enhance the CKY Choice
21 program, including potentially making the CKY Choice program permanent. In her
22 testimony Ms. Cooper suggests potentially implementing measures to improve the CKY
23 program; a Choice working group would be consistent with Ms. Cooper's
24 recommendations.

1 **II. Extension of the CKY Choice Program**

2 **Q. What are witness Cooper's recommendation with respect to the CKY pilot**
3 **Choice Program?**

4 A. In her testimony Witness Cooper recommends that CKY extend its pilot Choice
5 program for approximately 3 more years through March of 2017.

6 **Q. Do you agree that the CKY Choice program should be re-authorized?**

7 A. Yes. I agree that the CKY Choice program should be re-authorized. The CKY
8 Choice program has been in existence in the CKY service territory since
9 implementation related to case no. 1999-00165¹ before the Kentucky Public
10 Service Commission in the Fall of 2000. Further, the Commission has now
11 authorized the extension of the Choice program on at least three occasions. The
12 CKY Choice program has been successful thus far and has resulted in tens of
13 thousands of CKY customers choosing an alternative supplier.

14 **Q. How do CKY customers benefit from the Choice program?**

15 A. Robust natural gas competition brings many benefits to customers. First, as Ms.
16 Cooper testifies, customers value having a choice for their natural gas supply.
17 Not only does natural gas competition give customers the choice of who supplies
18 their natural gas, competition also allows customers to have a choice of the
19 natural gas products they receive. The CKY GCR product is a variable rate that
20 changes quarterly and it is the only natural gas product CKY provides.
21 Competitive suppliers, on the other hand, can offer a number of different

¹ Case No. 1999-00165, "The tariff filing of Columbia Gas of Kentucky, Inc. to implement a Small Volume Gas Transportation Service, to continue its Gas Cost Incentives Mechanisms, and to Continue its Customer Assistance Program"

1 products including fixed rate products, variable cap products, green products and
2 products that are bundled with other services such as energy efficiency, smart
3 thermostats, to name a few. These diverse offerings bring value to a customer
4 beyond the natural gas commodity and its price. If the customer wishes to
5 remain with the utility's reconciled GCR product, the customer can do so as well.
6 Either way, Choice programs allow customers to make choices based on their
7 own preferences and provide greater transparency regarding products and prices
8 than the traditional GCR.

9 **Q. Can Choice products be more reflective of market prices?**

10 A. Yes. The Columbia GCR price is reconciled and trued up on a quarterly basis.
11 That means at any given quarter, there could be charges or credits in the GCR
12 that were incurred in previous quarters. Further, because CKY hedges part of its
13 gas cost, this could lead to a price that is not necessarily reflective of the market
14 price of natural gas for a given quarter. Competitive suppliers offers are market
15 based without reconciliations and true-ups. Therefore, Choice supplier's prices
16 will tend to be more reflective of market rates. Market pricing sends price signals
17 to customers that allow customers to adjust their consumption behavior based on
18 changes in the wholesale cost of natural gas. This can lead to more efficient
19 consumption by the customers.

20 **Q. Do CKY GCR customers benefit from natural gas Choice?**

21 A. Yes. Even customers that remain on CKY's GCR rate benefit from competition.
22 Competition in the natural gas markets makes all participants in the market more
23 efficient, including the utility. Multiple products and prices in the market allows
24 for transparent price comparisons against the utility GCR rate. Having the price

1 comparisons in the market gives customers a way of knowing whether they are
2 paying a competitive price in the market place, irrespective of whether they are
3 with the utility GCR rate or with another supplier. Natural gas Choice also gets
4 more information out to customers about pricing, regardless of whether they are
5 on the GCR or with a supplier, so customers that have access to a Choice
6 program tend to be more educated about pricing as a whole.

7 **Q. Does natural gas Choice bring more liquidity thus resulting in price**
8 **savings for all customers?**

9 A. Yes. Simply having multiple suppliers delivering natural gas to the city gate
10 creates more liquidity in the wholesale market, putting downward pressure on
11 wholesale natural gas prices, which ultimately reflects into lower retail prices for
12 all customers.. Also, often competitive suppliers like IGS will contract with local
13 Kentucky producers to purchase their gas and bring that gas to the market.
14 Bringing additional supply to the local wholesale market brings downward price
15 pressure on wholesale prices resulting in lower prices for all customers including
16 GCR customers. This has the added benefit of giving local producers additional
17 avenues to bring their natural gas to the market, giving a boost to the local
18 Kentucky economy.

19 **Q. Does having a natural gas Choice program facilitate the development of**
20 **natural gas vehicle infrastructure?**

21 A. Yes. Developing natural gas vehicle ("NGV") refueling infrastructure can be a
22 risky endeavor given the high capital costs and the uncertainty in end user
23 demand. Natural gas Choice enables those that are looking to invest in NGV's or
24 to build compressed natural gas ("CNG") refueling infrastructure to eliminate

1 some of that risk. Customers in Choice programs can lock in their CNG fuel costs
2 for an extended period of time through Choice suppliers fixed price contracts,
3 thus locking in savings on their fuel compared to the cost of gasoline. In a GCR
4 only environment, customers developing NGV technology must take the utility
5 GCR rate thus subjecting their projected fuel savings to the volatility of the
6 natural gas market. Having the ability to lock in fuel costs for an extended period
7 of time can give those looking to invest in NGV technology the peace of mind
8 they need to move forward with this type of investment. IGS is familiar with the
9 issues that are involved with NGV development because its related company IGS
10 Energy CNG Services is actively developing CNG infrastructure throughout the
11 region.

12 **Q. Should the Commission consider eventually making the Choice program a**
13 **permanent program?**

14 A. Yes. I support Ms. Cooper's recommendation to extend the Choice pilot
15 program; however, given the program's longevity and the level of customer
16 participation, I believe some consideration should be given to making the
17 program permanent after the next pilot period.

18 **Q. Will making the CKY Choice program permanent enhance the Choice**
19 **program?**

20 A. Currently the Choice program is a pilot program subject to the Commission
21 review every three years or so. Because the Choice program is just a pilot, it
22 must receive the Commission's affirmative consent to continue after an approved
23 pilot period. A Choice supplier looking to invest resources into a new market is
24 less likely to enter into the CKY service territory because of the uncertainty as to

1 whether the Choice program will exist after the pilot period. Making the CKY
2 Choice program permanent would eliminate regulatory uncertainty in the CKY
3 market and attract more suppliers to the market. This is consistent with what has
4 happened for utilities in states such as Ohio, Michigan and Indiana that have
5 transitioned from a pilot Choice program to a permanent one.

6 **Q. Is there any evidence that a permanent Choice program will bring more**
7 **competition to the CKY Choice service territory?**

8 A. Yes. In utility service territories with permanent Choice programs, all else being
9 equal, there are more mass market products available to customers. For
10 instance, in the Columbia Gas of Ohio service territory, which has a permanent
11 Choice program, there are 25 mass market offers available to customers. In
12 Vectren Energy Deliver of Ohio service territory, which also has a permanent
13 Choice program, there are 15 mass market offers available to customers. In
14 Central Hudson in New York there are over 40 mass market offers. This
15 compares to just 7 mass market products offered by competitive suppliers in the
16 CKY service territory. Further, in markets with permanent Choice programs,
17 mass market offers tend to be more dynamic and diverse. Attached to my
18 testimony as Exhibit 1 are screen shots of each of the price comparison
19 webpages for the utilities I list above.

20 **Q. Are there additional reasons why a non-permanent Choice program limits**
21 **the products available to customers?**

22 A. Yes. Beyond making Choice program less robust in general, a non-permanent
23 Choice program limits the ability of suppliers to offer long term pricing to
24 customers. One of the most prevalent alternative products offered by Choice

1 suppliers are fixed price contracts. Given the inherent risk to suppliers in offering
2 fixed price products, if suppliers know that there may not be a Choice program
3 after the pilot period expires, suppliers will be less likely to make product
4 offerings that last beyond the pilot period.

5 **Q. Are there any additional benefits that would be derived by making the CKY**
6 **Choice program permanent?**

7 A. Yes. As a pilot program, CKY must re-apply to have its Choice pilot extended
8 every three to four years. Making the Choice program permanent would
9 eliminate the costs of an application and review of the Choice program every
10 time CKY has a rate case. Further, a permanent CKY Choice program will allow
11 CKY to more accurately plan for investment in personnel and infrastructure.
12 Certainty as to whether the Choice program will exist beyond a three year period
13 will lessen the risk that CKY will have stranded costs in the investments to keep
14 the Choice program up and running.

15 **Q. Would the Commission still have oversight of the Choice program if the**
16 **Choice program is made permanent?**

17 A. Yes. Even if the Choice program is made permanent the Commission will still
18 have the authority to regulate the CKY Choice program and make modifications
19 to the program as the Commission sees fit. Thus, by making the Choice program
20 permanent, the Commission creates more regulatory certainty for customers and
21 suppliers participating in the market without relinquishing oversight.

22 **III. Efforts to Improve the CKY Choice Program**

23 **Q. Are CKY customers satisfied with the CKY Choice program?**

1 A. Yes. Ms. Cooper testifies that the Choice survey conducted by CKY concluded
2 that customers are highly satisfied with having a Choice program available.

3 **Q. Does Ms. Cooper propose making improvements to the Choice program?**

4 A. Ms. Cooper does not seek Commission approval for specific measures to
5 improve the Choice program; however Ms. Cooper does suggest that there is
6 room for improvement in the CKY Choice program. Specifically, Ms. Cooper
7 concludes that customers would benefit by being better informed about the
8 options available to them in the market.

9 **Q. Do you agree with Ms. Cooper's assessment?**

10 A. Yes. I agree that customers would benefit from more education about the CKY
11 Choice program. Informed customers are better able to protect their own interest
12 and better able to make choices that meet their true preferences. It should be
13 noted that simply by participating in the competitive market customers are more
14 likely to understand pricing and price comparisons than customers that do not
15 chose; thus increasing engagement in the Choice market will have the effect of
16 educating customers. That being said, customers will also be more informed if
17 they are given more accurate and transparent data. The more informed a
18 customer is about competition and pricing the less intimidating it is for customers
19 when it comes to making choices for their natural gas supply.

20 **Q. Would making the Choice program permanent help to raise customer
21 awareness about natural gas Choice?**

22 A. Yes. As I describe earlier, making the Choice program permanent would likely
23 lead to more robust competition in the CKY service territory. As suppliers are

1 more active, suppliers are also more likely to provide information about their
2 competitive offers to customers. Further, more activity on the part of suppliers
3 leads to more engagement by customers. The more customers who are actively
4 shopping for natural gas service, the more educated and informed they will be
5 about natural gas products and pricing. Therefore, the simple step of making the
6 Choice program permanent should lead to more informed customers.

7 **Q. Do you have recommendations to improve the CKY Choice program?**

8 A. Yes. I recommend that CKY start a working group of interested parties to find
9 means for CKY to improve its Choice program. The working group should
10 discuss the possibility of making the Choice program permanent after the next
11 pilot period, and make recommendations about the measures that would need to
12 occur if the Choice program were made permanent. The working group could
13 also focus on finding solutions to educate customers about the Choice program
14 as well as finding ways to make it more efficient for customers and suppliers to
15 participate in the competitive market. The overall goal of the working group
16 should be to implement measures that will make the CKY Choice program a
17 better experience for customers. IGS would be happy to participate in this
18 working group and share its vast experience in effectively structuring competitive
19 programs throughout the country.

20 **Q. Does that conclude your testimony?**

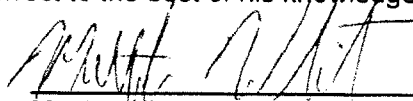
21 A. Yes.

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COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

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In the Matter of the adjustment of)
rates of Columbia Gas of) Case. 2013-00167
Kentucky, Inc.)

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AFFIDAVIT OF MATTHEW S. WHITE

Comes the undersigned, Matthew S. White, Esq., being duly sworn, deposes and states that he is employed by Interstate Gas Supply, Inc. ("IGS") in the position of Regulatory Counsel in the IGS Regulatory Affairs Department, that he has personal knowledge of the matters set forth in the foregoing testimony and exhibits, said testimony was prepared by him and under his direction and supervision, if inquiries were made as to the facts in said testimony he would respond as therein set forth and the answers contained therein are true and correct to the best of his knowledge.


Matthew S. White

STATE OF OHIO)

COUNTY OF Franklin)

Subscribed and sworn to me this 11th day of September, 2013, by Matthew S. White.

RONALD L. WATERMAN
Attorney At Law
Notary Public, State of Ohio
My Commission Has No Expiration
Section 147.03 R.C.


Notary Public

My Commission Expires: NA

**THE PUBLIC UTILITIES
COMMISSION OF OHIO**



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PUCO » Apples to Apples Rate Charts » Vectren Energy Delivery of Ohio Apples to Apples Chart

Vectren Energy Delivery of Ohio Apples to Apples Chart

Share This Page:

Publication Date: August 28, 2013

The PUCO produces the Apples to Apples charts to provide residential consumers with a snapshot comparison of current natural gas supplier price options and contract terms for individual customers. You may also want to check with your local government to see if your community has grouped together citizens into a buying pool to purchase gas. The PUCO updates the charts on a weekly basis and verifies each supplier offer to ensure accuracy. As with all contracts, consumers should carefully read and understand all terms and conditions before signing any forms or agreeing to enroll with a supplier for natural gas service. For a description of Apples to Apples chart-related terms, please refer to **Chart Definitions**.

Please be advised that if you are currently enrolled in the Percentage of Income Payment Plan (PIPP PLUS), you are not eligible to enroll with or switch to an alternate supplier.

If you are currently enrolled with an alternate supplier, and want to enroll with a different supplier prior to the expiration of your current contract, you may be subject to an Early Termination Fee.

The PUCO provides the tools you need to calculate your estimated cost. The Self-Calculation Worksheet that is available on the PDF version of the Apples to Apples charts, walks you through the steps needed to manually calculate your own estimated cost. Or, you can access the Apples to Apples Interactive Calculator and automatically calculate your estimated costs.

Chart Tools

- Apples to Apples Interactive Calculator
- PDF version of chart and Self Calculation Worksheet
- Chart Definitions
- County Sales Tax Map
- Vectren Energy Delivery of Ohio's Rate
- Historical Rate Information

Vectren Energy Delivery of Ohio's Rate

The Standard Choice Offer (SCO) Rate is based on the New York Mercantile Exchange month-end settlement price, plus a Retail Price Adjustment of \$0.105 per ccf. The SCO is a monthly variable rate and represents costs associated with securing natural gas for Vectren customers. All Vectren customers who have not selected an alternate gas supplier through the natural gas Choice program, yet are eligible to do so, receive their gas supply via an SCO supplier at the Total Rate listed below.

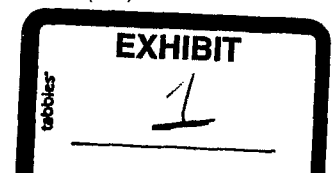
Vectren's Current Total Rate is **\$ 0.51832** per ccf
 Effective **September 1, 2013 to September 30, 2013**

This total rate includes:
 The SCO Gas Rate of **\$ 0.46741** per ccf
 Sales Tax on SCO Gas Rate (assuming 7%) **\$ 0.03272** per ccf
 Total Transportation Charges of **\$ 0.01819** per ccf

Contact information for Vectren Energy Delivery of Ohio: One Vectren Sq., Evansville, IN 47708, (800) 227-1376, www.vectrenenergy.com.

PUCO-Certified Retail Natural Gas Suppliers Actively Soliciting New Customers

| Supplier Name | Web Page Address | Telephone |
|--------------------------------|---|----------------|
| Direct Energy Services, LLC | http://directenergy.gesc.com/Products/Signup.aspx?sc=RES&state=OH&promo=OHPUC | (888) 566-9988 |
| IGS Energy | http://www.igsenergy.com | (877) 444-7427 |
| Integrus Energy Services, Inc. | http://www.integrusenergy.com | (866) 336-5547 |
| Just Energy | http://www.justenergy.com/ | (877) 226-5371 |
| Ohio Natural Gas | http://www.onlyong.com | (888) 466-4427 |



| | | |
|---------------------------------|---|----------------|
| Palmco Energy OH, LLC | http://www.PalmcoEnergy.com | (877) 726-5862 |
| Vectren Source | http://www.vectrensource.com | (866) 306-8135 |
| Volunteer Energy Services, Inc. | http://www.volunteerenergy.com | (800) 977-8374 |
| XOOM Energy Ohio, LLC | http://www.xoomenergy.com | (888) 997-8979 |

Supplier Plans, Rates, Terms and Descriptions

Listed below are the natural gas plan offers of PUCO-certified suppliers, per Ccf. Published offers are subject to change without prior notice. The **Supplier Total Rate**, which is the price to compare, includes the **Supplier Base Rate** and the utility's current transportation charge, however, excludes the applicable state and county sales tax that should be considered if comparing **Supplier Total Rates** to the regulated utility's total rate (includes gas cost, transportation charge and gross receipts tax), currently at **\$ 0.51832 /Ccf**.

As the utility's transportation rate historically changes quarterly, the **Supplier Total Rate** is subject to change post publication; therefore, this information should be used only as a guide. Consumers should verify offers with the supplier before signing a contract. **The PUCO is not responsible for selections you make based on the information contained herein.**

| Local Distribution Company | SCO Rate per ccf | Total Rate per ccf | Effective Date |
|----------------------------|------------------|--------------------|---|
| Vectren Gas | \$ 0.46741 | \$ 0.51832 | September 1, 2013 to September 30, 2013 |

Fixed Rate Plan

| Supplier Name | Plan ID | Supplier Base Rate | Supplier Total Rate | Contract Term | Plan Description | Contract Early Termination Fee |
|--------------------------------|---------|--------------------|---------------------|-------------------------------|---|--------------------------------|
| Direct Energy Services, LLC | 24834 | \$ 0.57900 | \$ 0.59719 | 12 -Month | | \$ 0.00 |
| IGS Energy | 24821 | \$ 0.67400 | \$ 0.69219 | Through 09/2016 Billing Cycle | Fixed Rate Through 09/2016 | \$ 100.00 |
| | 24818 | \$ 0.57400 | \$ 0.59219 | Through 03/2014 Billing Cycle | Fixed Rate and No Cancel Fee Through 03/2014 | \$ 0.00 |
| | 24820 | \$ 0.64900 | \$ 0.66719 | Through 09/2014 Billing Cycle | Fixed Rate and No Cancel Fee Through 09/2014 | \$ 0.00 |
| Integrus Energy Services, Inc. | 24856 | \$ 0.59400 | \$ 0.61219 | Through 07/2014 Billing Cycle | 12 Months Fixed Rate with Price Match Guarantee | \$ 75.00 |
| | 24857 | \$ 0.60900 | \$ 0.62719 | Through 07/2015 Billing Cycle | Fixed Price for 24 months | \$ 75.00 |
| | 24858 | \$ 0.63900 | \$ 0.65719 | Through 07/2016 Billing Cycle | Fixed Price for 36 months | \$ 75.00 |
| Ohio Natural Gas | 24768 | \$ 0.59900 | \$ 0.61719 | 12 -Month | Get 20K Delta Miles. Visit onlyong.com/delta20 use DELTA20 | \$ 150.00 |
| | 24767 | \$ 0.57900 | \$ 0.59719 | 6 -Month | Get 20K Delta Miles. Visit onlyong.com/delta20 use DELTA20 | \$ 75.00 |
| Vectren Source | 24837 | \$ 0.57900 | \$ 0.59719 | 12 -Month | | \$ 0.00 |
| XOOM Energy Ohio, LLC | 24793 | \$ 0.59900 | \$ 0.61719 | 12 -Month | XOOM Energy's SureLock 12 fixed plan | \$ 110.00 |

Monthly Variable Capped Rate Plan

| Supplier Name | Plan ID | Supplier Base Rate | Supplier Total Rate | Contract Term | Plan Description | Contract Early Termination Fee |
|--------------------------------|---------|--|---------------------|-------------------------------|--|--------------------------------|
| IGS Energy | 24819 | \$ 0.59900 Rate capped @ \$ 0.72900 | \$ 0.61719 | Through 06/2014 Billing Cycle | Capped variable rate through June 2014 | \$ 0.00 |
| Integrus Energy Services, Inc. | 24855 | \$ 0.48090 Rate capped @ \$ 0.62500 | \$ 0.49909 | 12 -Month | NYMEX plus \$.135/ccf. Will not exceed \$.625/ccf. | \$ 25.00 |

Monthly Variable Rate Plan

| Supplier Name | Plan ID | Supplier Base Rate | Supplier Total Rate | Contract Term | Plan Description | Contract Early Termination Fee |
|---------------|---------|--------------------|---------------------|---------------|------------------|--------------------------------|
|---------------|---------|--------------------|---------------------|---------------|------------------|--------------------------------|

| | | | | | | |
|---------------------------------|-------|------------|------------|---------|---|---------|
| Just Energy | 24831 | \$ 0.43330 | \$ 0.45149 | Monthly | 5% below Utility for first month | \$ 0.00 |
| Ohio Natural Gas | 24769 | \$ 0.39900 | \$ 0.41719 | Monthly | Variable Plan with a discounted rate for the first 2 months | \$ 0.00 |
| Volunteer Energy Services, Inc. | 24786 | \$ 0.47500 | \$ 0.49319 | Monthly | | \$ 0.00 |
| XOOM Energy Ohio, LLC | 24794 | \$ 0.49900 | \$ 0.51719 | Monthly | XOOM Energy's Introductory SimpleFlex variable rate | \$ 0.00 |

Variable Rate Plan

| <i>Supplier Name</i> | <i>Plan ID</i> | <i>Supplier Base Rate</i> | <i>Supplier Total Rate</i> | <i>Contract Term</i> | <i>Plan Description</i> | <i>Contract Early Termination Fee</i> |
|-----------------------|----------------|---------------------------|----------------------------|----------------------|--|---------------------------------------|
| Ohio Natural Gas | 24770 | \$ 0.59900 | \$ 0.61719 | Monthly | | \$ 0.00 |
| Palmco Energy OH, LLC | | \$ 0.4895 | \$ 0.5077 | Monthly | Introductory rate for the first 2 months | \$ 0.00 |

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Chart Definitions

Ccf: One hundred cubic feet; a unit used to measure natural gas usage.

Contract Term: The length or duration of the contract (i.e. monthly, yearly, multiple-year).

County Sales Tax: When natural gas is purchased from a supplier, the natural gas is subject to Ohio sales or use tax. Because county sales tax rates vary throughout Ohio, the county sales tax is not included in the supplier's total rate. Use the attached map to determine your county's sales tax rate.

Current Offer: Comprised of suppliers' current commodity options and base rates, exclusive of sales tax, the local utility transportation charge, and customer service charges. Commodity options may be a fixed, variable, or stable rate plan.

Fixed Rate Plan: A constant rate for the contracted period.

Stable Rate Plan: A variable rate for a fixed period of time.

Standard Choice Offer (SCO) Rate: The SCO rate is a monthly variable rate that is based on the New York Mercantile Exchange month-end settlement price, plus a Retail Price Adjustment of \$0.155 per ccf. The SCO varies each month and represents costs associated with securing natural gas for eligible VEDO customers.

Supplier Name: PUCO-certified suppliers that are actively enrolling new customers.

Total Rate: Comprised of the supplier's natural gas commodity prices, assumes a 7% sales tax on the natural gas cost, plus the transportation rate charge.

Transportation Rate Charge: The transportation rate charge, which can fluctuate quarterly, is comprised of the Percentage of Income Payment Plan rider, uncollectible expense rider, excise tax rider, exit transition cost rider, SRR-A rider, Energy Efficiency Funding rider, and applicable gross receipts tax.

Variable Rate Plan: A fluctuating rate within the contracted period.

Questions to ask Suppliers

- Are there any deposit requirements?
- Do you charge any early termination fees? If so, how much?
- Do you charge any switching, membership, or other fees?
- Are you certified by the PUCO?
- Is your rate fixed, or does it change?
- If it is a variable rate, how does it change?
- Is there a customer incentive for signing up?
- Are there any built-in price increases or decreases?
- Are there any special add-on services?
- How long is the contract for this offer?
- Does your service cover all months of the year?
- What happens when my contract expires?
- Will I receive one or two bills a month?

Self-Calculation Worksheet

This self-calculation worksheet will provide you with an estimate of your monthly natural gas costs, based on your average monthly gas usage, current supplier price, transportation and service charges, and local sales tax. You may also wish to visit www.PUCO.ohio.gov to access our interactive *Apples to Apples* calculator to automatically calculate your estimated monthly natural gas costs.

Example

Your Calculation

Step 1: Supplier Offer

Insert the supplier's current offer.

Supplier Offer: **\$0.4683/Ccf**

Supplier Offer: \$ _____ /Ccf

Step 2: Figure your Average Monthly Usage

Divide your annual gas usage in Ccf (*provided on your monthly bill*) by 12.

(annual gas usage) 768 Ccf
+ 12
Average Monthly Usage: 64.00 Ccf

(annual gas usage) _____ /Ccf
+ 12
Average Monthly Usage: _____ Ccf

Step 3: Supplier Charge

Multiply the supplier offer by your monthly gas usage.

(supplier offer) \$0.4683
(average monthly usage) x 64.00
Supplier Charge: \$ 29.97

(supplier offer) \$ _____
(average monthly usage) x _____
Supplier Charge: \$ _____

Step 4: Tax on Supplier Charge

Multiply the supplier charge by your county sales tax rate that can be ascertained online through the Ohio Department of Taxation.

(supplier charge) \$ 29.97
(county sales tax rate) x 0.07
Sales Tax on Supplier Charge: \$ 2.10

(supplier charge) \$ _____
(county sales tax rate) x 0.____
Sales Tax on Supplier Charge: \$ _____

Step 5: Delivery Charge

Multiply the delivery rate by your average monthly usage.

(delivery rate) \$0.01819
(average monthly usage) x 64.00
Delivery Charge: \$ 1.16

(delivery rate) \$0.01819
(average monthly usage) x _____
Delivery Charge: \$ _____

Step 6: Supplier Estimated Monthly Cost

Add the supplier charge, the tax on supplier charge, the delivery charge, and a monthly customer charge of \$19.27.

(supplier charge) \$ 29.97
(sales tax on supplier charge) 2.10
(delivery charge) 1.16
(monthly customer charge) + 19.27
Supplier Estimated Monthly Cost: \$ 52.50

(supplier charge) \$ _____
(sales tax on supplier charge) _____
(delivery charge) _____
(monthly customer charge) + 19.27
Supplier Estimated Monthly Cost: \$ _____

Step 7: Vectren Energy Delivery of Ohio's (VEDO) Estimated Monthly Cost

Multiply VEDO's current total rate (*which includes gas costs, an estimated local sales tax of 7% on the gas costs, and a delivery charge*) by your average monthly usage, then add the monthly customer charge.

(VEDO's current total rate) \$0.51832
(average monthly usage) x 64.00
(subtotal) \$ 33.17
(monthly customer charge) + 19.27
VEDO Estimated Monthly Cost: \$ 52.44

(VEDO's current total rate) \$0.51832
(average monthly usage) x _____
(subtotal) \$ _____
(monthly customer charge) + 19.27
VEDO Estimated Monthly Cost: \$ _____

Step 8: Compare

Compare the supplier's estimated monthly cost to that of Vectren Energy Delivery of Ohio.

Supplier: **\$52.50/month**
Vectren Energy Delivery of Ohio: **\$52.44/month**

Supplier: \$ _____/month
Vectren Energy Delivery of Ohio: \$ _____/month



**THE PUBLIC UTILITIES
COMMISSION OF OHIO**



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PUCO » Apples to Apples Rate Charts » Columbia Gas of Ohio Apples to Apples Chart

Columbia Gas of Ohio Apples to Apples Chart

Share This Page:

Publication Date: August 27, 2013

The PUCO produces the Apples to Apples charts to provide residential consumers with a snapshot comparison of current natural gas supplier price options and contract terms for individual customers. You may also want to check with your local government to see if your community has grouped together citizens into a buying pool to purchase gas. The PUCO updates the charts on a weekly basis and verifies each supplier offer to ensure accuracy. As with all contracts, consumers should carefully read and understand all terms and conditions before signing any forms or agreeing to enroll with a supplier for natural gas service. For a description of Apples to Apples chart-related terms, please refer to **Chart Definitions**.

Please be advised that if you are currently enrolled in the Percentage of Income Payment Plan (PIPP PLUS), you are not eligible to enroll with or switch to an alternate supplier.

If you are currently enrolled with an alternate supplier, and want to enroll with a different supplier prior to the expiration of your current contract, you may be subject to an Early Termination Fee.

The PUCO provides the tools you need to calculate your estimated cost. The **Self-Calculation Worksheet** that is available on the PDF version of the Apples to Apples Charts, walks you through the steps needed to manually calculate your own estimated cost. Or, you can access the **Apples to Apples Interactive Calculator** to automatically calculate your estimated costs.

Chart Tools

- [Apples to Apples Interactive Calculator](#)
- [PDF version of chart and Self Calculation Worksheet](#)
- [Chart Definitions](#)
- [County Sales Tax Map](#)
- [Columbia Gas of Ohio's Rate](#)
- [Historical Rate Information](#)

Columbia Gas of Ohio's Rate

The Standard Choice Offer (SCO) rate is based on the New York Mercantile Exchange month-end settlement price, plus a Retail Price Adjustment of \$0.129. The SCO is a monthly variable rate and represents cost associated with the securing natural gas for CGO customers.

Columbia Gas of Ohio's (CGO) current total rate is **\$ 0.55796** per hundred cubic feet (ccf)
 Effective from **August 28, 2013 to September 26, 2013**

This total rate includes:

- A Standard Choice Offer (SCO) rate of **\$ 0.48570** per ccf
- A Sales Tax amount of **\$ 0.03278** per ccf, at 6.75%
- Transportation costs of **\$ 0.03948** per ccf (gross receipts tax included)

Contact information for Columbia Gas of Ohio: 200 Civic Center Dr., Columbus, OH 43215, (800) 344-4077, www.ColumbiagasofOhio.com.

PUCO-Certified Retail Natural Gas Suppliers Actively Soliciting New Customers

| Supplier Name | Web Page Address | Telephone |
|--------------------------------|---|----------------|
| Border Energy, Inc. | http://www.border-energy.com/ | (888) 479-4427 |
| Direct Energy Services, LLC | http://directenergy.gesc.com/Products/Signup.aspx?sc=RES&state=OH&promo=OHPUC | (888) 566-9988 |
| Dominion Energy Solutions | https://www.dominionenergy.com/en/energy-offers/gas | (800) 990-4090 |
| Energy Plus Natural Gas LLC | http://www.energypluscompany.com/ | (855) 405-3098 |
| IGS Energy | http://www.igsenergy.com | (877) 444-7427 |
| Integrus Energy Services, Inc. | http://www.integrusenergy.com | (866) 336-5547 |
| Just Energy | http://www.justenergy.com/ | (877) 226-5371 |
| My Choice Energy | http://www.fostermchoice.com | (888) 505-9104 |

| | | |
|---------------------------------|---|----------------|
| Ohio Natural Gas | http://www.onlyong.com | (888) 466-4427 |
| Palmco Energy OH, LLC | http://www.PalmcoEnergy.com | (877) 726-5862 |
| Santanna Energy Services | http://www.santannaenergyservices.com | (800) 827-0067 |
| Spark Energy Gas, LP | http://www.sparkenergy.com | (800) 982-1468 |
| TERM POWER & GAS LLC | http://www.encoa.com/residential/ohio | (888) 857-5415 |
| Volunteer Energy Services, Inc. | http://www.volunteerenergy.com | (800) 977-8374 |
| XOOM Energy Ohio, LLC | http://www.xoomenergy.com | (888) 997-8979 |

Supplier Plans, Rates, Terms and Descriptions

Listed below are the natural gas plan offers of PUCO-certified suppliers, per Ccf. Published offers are subject to change without prior notice. The **Supplier Total Rate**, which is the price to compare, includes the **Supplier Base Rate** and **CGO's current transportation charge**. If comparing Supplier Total Rate to CGO's total SCO rate, which is currently set at \$ **0.55796 /Ccf**, keep in mind that the Supplier Base Rate is exclusive of applicable state and county sales tax, whereas CGO's total SCO rate includes applicable sales tax at a rate of 6.75%.

As CGO's transportation rate historically changes quarterly, the Supplier Total Rate is subject to change post publication; therefore, this information should be used only as a guide. Consumers should verify offers with the supplier before signing a contract. **The PUCO is not responsible for selections you make based on the information contained herein.**

| Local Distribution Company | SCO Rate per ccf | Total Rate per ccf | Effective Date |
|----------------------------|---------------------|-----------------------|---------------------------------------|
| Columbia Gas | \$ 0.48570 | \$ 0.55796 | August 28, 2013 to September 26, 2013 |

Fixed Rate Plan

| Supplier Name | Plan ID | Supplier Base Rate | Supplier Total Rate | Contract Term | Plan Description | Contract Early Termination Fee |
|--------------------------------|---------|--------------------|---------------------|----------------------------------|---|--------------------------------|
| Border Energy, Inc. | 24781 | \$ 0.63800 | \$ 0.67748 | 12 -Month | .638 per Ccf Oct 2013 to May 2014; variable thereafter | \$ 75.00 |
| Direct Energy Services, LLC | 24835 | \$ 0.59900 | \$ 0.63848 | 12 -Month | | \$ 0.00 |
| Dominion Energy Solutions | 24759 | \$ 0.58900 | \$ 0.62848 | Through 07/2014 Billing Cycle | | \$ 50.00 |
| IGS Energy | 24808 | \$ 0.69600 | \$ 0.73548 | 36 -Month | Fixed Rate Through 36 Billing Cycles | \$ 100.00 |
| | 24807 | \$ 0.59900 | \$ 0.63848 | Through 03/2014 Billing Cycle | Fixed Rate and No Cancel Fee Through 03/2014 | \$ 0.00 |
| Integrus Energy Services, Inc. | 24842 | \$ 0.62300 | \$ 0.66248 | 24 -Month | Term is October 2013 - September 2015 | \$ 75.00 |
| | 24843 | \$ 0.64300 | \$ 0.68248 | 36 -Month | Term is October 2013 - September 2016 | \$ 75.00 |
| | 24841 | \$ 0.59800 | \$ 0.63748 | 12 -Month | This Fixed Rate includes the Price Match Guarantee | \$ 75.00 |
| Just Energy | 24826 | \$ 0.69900 | \$ 0.73848 | 12 -Month | | \$ 50.00 |
| My Choice Energy | 24776 | \$ 0.59500 | \$ 0.63448 | Through 10/2014 Billing Cycle | | \$ 25.00 |
| Ohio Natural Gas | 24764 | \$ 0.62900 | \$ 0.66848 | 12 -Month | Get 20K Delta Miles. Visit onlyong.com/delta20 use DELTA20 | \$ 150.00 |
| | 24763 | \$ 0.57900 | \$ 0.61848 | 6 -Month | Get 20K Delta Miles. Visit onlyong.com/delta20 use DELTA20 | \$ 75.00 |
| Santanna Energy Services | 24779 | \$ 0.53900 | \$ 0.57848 | 3 -Month | After 3-month term, renews monthly on market price plan. | \$ 0.00 |
| Spark Energy Gas, LP | 24823 | \$ 0.64900 | \$ 0.68848 | 12 -Month | \$0.649 per Ccf | \$ 100.00 |
| TERM POWER & GAS LLC | 24801 | \$ 0.46900 | \$ 0.50848 | 6 -Month | ENCOA Gas Choice 06 - Satisfaction Guaranteed | \$ 0.00 |
| | 24824 | \$ 0.59900 | \$ 0.63848 | 12 -Month | ENCOA Gas Choice 12 | \$ 50.00 |
| XOOM Energy Ohio, LLC | 24787 | \$ 0.69900 | \$ 0.73848 | 12 -Month | XOOM Energy's SureLock 12 fixed plan | \$ 110.00 |

Monthly Variable Capped Rate Plan

| Supplier Name | Plan ID | Supplier Base Rate | Supplier Total Rate | Contract Term | Plan Description | Contract Early Termination Fee |
|--------------------------------|---------|--|---------------------|----------------------------------|--|--------------------------------|
| IGS Energy | 24809 | \$ 0.61900 Rate capped @ \$ 0.74900 | \$ 0.65848 | Through 06/2014 Billing Cycle | Capped variable rate through June 2014 | \$ 0.00 |
| Integrus Energy Services, Inc. | 24838 | \$ 0.49800 Rate capped @ \$ 0.62500 | \$ 0.53748 | 12 -Month | Billing Month is September 2013; Will not exceed \$.625/ccf | \$ 25.00 |

Monthly Variable Rate Plan

| Supplier Name | Plan ID | Supplier Base Rate | Supplier Total Rate | Contract Term | Plan Description | Contract Early Termination Fee |
|---------------------------------|---------|--------------------|---------------------|---------------|--|--------------------------------|
| Integrus Energy Services, Inc. | 24839 | \$ 0.55900 | \$ 0.59848 | Monthly | Billing Month is September 2013 | \$ 0.00 |
| Just Energy | 24827 | \$ 0.44590 | \$ 0.48538 | Monthly | 5% below Utility for first month | \$ 0.00 |
| Ohio Natural Gas | 24765 | \$ 0.39900 | \$ 0.43848 | Monthly | Variable Plan with a discounted rate for the first 2 months! | \$ 0.00 |
| Volunteer Energy Services, Inc. | 24782 | \$ 0.47100 | \$ 0.51048 | Monthly | | \$ 0.00 |
| XOOM Energy Ohio, LLC | 24788 | \$ 0.54900 | \$ 0.58848 | Monthly | XOOM Energy's Introductory SimpleFlex variable rate | \$ 0.00 |

Quarterly Variable Rate Plan

| Supplier Name | Plan ID | Supplier Base Rate | Supplier Total Rate | Contract Term | Plan Description | Contract Early Termination Fee |
|--------------------------------|---------|--------------------|---------------------|---------------|---|--------------------------------|
| Integrus Energy Services, Inc. | 24840 | \$ 0.59900 | \$ 0.63848 | 12 -Month | Billing Period is July - September 2013 | \$ 75.00 |

Variable Rate Plan

| Supplier Name | Plan ID | Supplier Base Rate | Supplier Total Rate | Contract Term | Plan Description | Contract Early Termination Fee |
|-----------------------------|---------|--------------------|---------------------|---------------|---|--------------------------------|
| Energy Plus Natural Gas LLC | 24795 | \$ 0.50900 | \$ 0.54848 | Monthly | Forecasted rate for your first month of service | \$ 0.00 |
| Ohio Natural Gas | 24766 | \$ 0.65900 | \$ 0.69848 | Monthly | | \$ 0.00 |
| Palmco Energy OH, LLC | | \$ 0.5294 | \$ 0.5689 | Monthly | Introductory rate for the first 2 months | \$ 0.00 |

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Chart Definitions

Ccf: One hundred cubic feet; a unit used to measure natural gas usage.

Contract Term: The length or duration of the contract (i.e. monthly, yearly, multiple-year).

County Sales Tax: When natural gas is purchased from another supplier or as part of Columbia's Standard Choice Offer (SCO) program, the natural gas is subject to Ohio sales or use tax. Because county sales tax rates vary throughout Ohio, the county sales tax is not included in the alternate supplier's total rate. For Columbia SCO customers, sales tax at an average of 6.75% is included in the current total SCO rate. Use the attached map to determine your county's actual sales tax rate.

Current Offer: Comprised of suppliers' current commodity options and base rates, exclusive of sales tax, the local utility transportation charge, and customer service charges. Commodity options may be a fixed, variable, or stable rate plan.

Fixed Rate Plan: A constant rate for the contracted period.

Gross Receipts Tax: The local utility must pay a gross receipts excise tax of 4.987% which is applied to the combined Monthly Customer Charge and the Transportation rates charged on the volume of gas consumed (per Ccf).

Standard Choice Offer (SCO): A monthly variable rate and represents cost associated with the securing gas for CGO customers. The rate is based on the New York Mercantile Exchange month-end settlement price, plus a Retail Price Adjustment of \$0.129 per ccf. The Retail Price Adjustment of \$0.129 per ccf will be in effect from April 1, 2013 through March 31, 2014.

Supplier Name: PUCO-certified suppliers that are actively enrolling new customers.

Supplier Total Rate: Comprised of the supplier's natural gas commodity prices, plus the LDC transportation rate charge.

Transportation Rate Charge: The transportation rate charge, which can fluctuate quarterly, is comprised of a base rate, PUCO approved and tariffed riders, and a Gross Receipts Tax.

Variable Rate Plan: A fluctuating rate within the contracted period.

Questions to ask Suppliers

- Are there any deposit requirements?
- Do you charge any early termination fees? If so, how much?
- Do you charge any switching, membership, or other fees?
- Are you certified by the PUCO?
- Is your rate fixed, or does it change?
- If it is a variable rate, how does it change?
- Is there a customer incentive for signing up?
- Are there any built-in price increases or decreases?
- Are there any special add-on services?
- How long is the contract for this offer?
- Does your service cover all months of the year?
- What happens when my contract expires?
- Will I receive one or two bills a month?

Self-Calculation Worksheet

This self-calculation worksheet will provide you with an estimate of your monthly natural gas costs, based on your average monthly gas usage, current supplier price, transportation and service charges, and local sales tax. You may also wish to visit www.PUCO.ohio.gov to access our interactive Apples to Apples calculator to automatically calculate your estimated monthly natural gas costs.

Example

Your Calculation

Step 1: Supplier Offer

Insert the supplier's current offer.

Supplier Offer: **\$0.50796/Ccf**

Supplier Offer: \$ _____ /Ccf

Step 2: Figure your Average Monthly Usage

Divide your annual gas usage in Ccf (*provided on your monthly bill*) by 12.

(annual gas usage) **804 Ccf**
+ 12

(annual gas usage) _____ /Ccf
+ 12

Average Monthly Usage: 67 Ccf

Average Monthly Usage: _____ Ccf

Step 3: Supplier Charge

Multiply the supplier offer by your monthly gas usage.

(supplier offer) **\$0.50796**
(average monthly usage) x 67
Supplier Charge: \$ 34.03

(supplier offer) \$ _____
(average monthly usage) x _____
Supplier Charge: \$ _____

Step 4: Tax on Supplier Charge

Multiply the supplier charge by your county sales tax rate that can be ascertained online through the Ohio Department of Taxation.

(supplier charge) **\$ 34.03**
(county sales tax rate) x 0.07
Tax on Supplier Charge: \$ 2.21

(supplier charge) \$ _____
(county sales tax rate) x 0. _____
Tax on Supplier Charge: \$ _____

Step 5: Transportation (Delivery) Charge

Multiply the delivery rate by your average monthly usage (*includes gross receipts tax*).

(delivery rate) **\$0.03948**
(average monthly usage) x 67
Delivery Charge: \$ 2.65

(delivery rate) **\$0.03948**
(average monthly usage) x _____
Delivery Charge: \$ _____

Step 6: Supplier Estimated Monthly Cost

Add the supplier charge, the tax on supplier charge, the delivery charge, and a monthly customer charge of \$23.64 (*includes riser surcharge and gross receipts tax*).

(supplier charge) **\$ 34.03**
(sales tax on supplier charge) 2.21
(delivery charge) 2.65
(monthly customer charge) + 23.64
Supplier Estimated Monthly Cost: \$ 62.70

(supplier charge) \$ _____
(sales tax on supplier charge) _____
(delivery charge) _____
(monthly customer charge) + 23.64
Supplier Estimated Monthly Cost: \$ _____

Step 7: Columbia Gas of Ohio (CGO) Estimated Monthly Cost

Multiply CGO's current total rate (*includes gas charges with an applicable average sales tax of 6.75%, and delivery charges including a gross receipts tax*) by your average monthly usage, then add the monthly customer charge.

(CGO's current total rate) **\$0.55796**
(average monthly usage) x 67
(subtotal) 37.38
(monthly customer charge) + 23.64
CGO Estimated Monthly Cost: \$ 61.02

(CGO's current total rate) **\$0.55796**
(average monthly usage) x _____
(subtotal) _____
(monthly customer charge) + 23.64
CGO Estimated Monthly Cost: \$ _____

Step 8: Compare

Compare the supplier's estimated monthly cost as of Ohio.

Supplier: **\$62.70/month**

Supplier: \$ _____ /month

Columbia Gas of Ohio: \$61.02/month
The Public Utilities Commission of Ohio

Columbia Gas of Ohio: \$ _____ /month



The Public Utilities
Commission of Ohio

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Welcome

How to Choose

Find Offers...

Find

Choose

Compare

Print/Save

Zip: Kingston (12401) Service Type: Gas Utility: Central Hudson Gas & Electric Corporation (update...)

| ESCO <input type="checkbox"/> | Offer <input type="checkbox"/> | Rate <input type="checkbox"/> | Min. Term | Cancellation Fee | Sample Sales Agreement | Comments |
|--|--------------------------------|-------------------------------|-------------|--|-----------------------------|--|
| Central Hudson Gas & Electric Corporation (Incumbent utility) | | | | | | |
| <input type="checkbox"/> | Variable | 0.4776 ccf | 0 0 | 0 | | The rate is for residential service and is quoted in dollars per CCF. The rate is effective as of August 1, 2013. There is an additional savings of \$.00960 per CCF for accounts that take ESCO service and receive dual bills. |
| AGWAY ENERGY SERVICES, LLC | | | | | | |
| <input type="checkbox"/> | Variable | 0.459 ccf | 1 Month(s) | No | View Sample | Variable \$.459 per ccf for 1st month. Introductory rate for first month includes Home Heating Repair Program on your primary furnace/boiler 24/7 support. |
| Ambit New York, LLC | | | | | | |
| <input type="checkbox"/> | Variable | 0.444168 ccf | 1 Month(s) | None | View Sample | Introductory rate with Guaranteed savings of 7% for the first two months and at least 1% vs. incumbent price for the first year. Additional savings plan is available after the end of the first year. |
| American Power & Gas, LLC | | | | | | |
| <input type="checkbox"/> | Variable | 0.67 ccf | 24 Month(s) | None | View Sample | Gas Supply at a market based rate. 25% Guaranteed Rebate on average monthly supply charges after 12 months. |
| Amplified Power & Gas, LLC | | | | | | |
| <input type="checkbox"/> | Variable | 0.821 ccf | 1 Month(s) | NONE | View Sample | Amplified Power and Gas is a state approved electric power and natural gas supplier. Our Mission: offer cost effective, flexible electricity and natural gas products to residential customers and commercial accounts of all sizes |
| BlueRock Energy, Inc. | | | | | | |
| <input type="checkbox"/> | Variable | 0.48185 ccf | 12 Month(s) | Yes | View Sample | Price varies monthly. Guaranteed savings 1%. Fixed plans also available. HQ in Syracuse NY - Locally owned and Operated in NY State. |
| COLUMBIA UTILITIES, LLC | | | | | | |
| <input type="checkbox"/> | Variable | 0.7589 ccf | 1 Month(s) | No | View Sample | Price is valid at time of submission, and may increase or decrease due to market conditions. Average variable price shown may be higher or lower than utility at any given month. Fixed and other pricing options available. Due to market volatility past performance does not guarantee future results. |
| Citizens Choice Energy, LLC | | | | | | |
| <input type="checkbox"/> | Variable | 0.695628 ccf | 1 Month(s) | 0 | View Sample | Citizens Choice Energy is one of the fastest growing energy suppliers in New York. Limited offer-Free Month Electricity. New customers who enroll their gas and electric service will receive a rebate check of up to \$50 on their 4th month of electricity. Visit us at www.citizenschoiceenergy.com. |
| Constellation Energy Gas Choice Inc. | | | | | | |
| <input type="checkbox"/> | Variable | 0.699 ccf | 1 Month(s) | 0 | View Sample | |
| Direct Energy Services, LLC | | | | | | |
| <input type="checkbox"/> | Fixed | 0.599 ccf | 12 Month(s) | 0 | View Sample | Fixed @ \$0.599 per CCF for 12 months |
| FTR Energy Services, LLC | | | | | | |
| <input type="checkbox"/> | Fixed | 0.679 ccf | 12 Month(s) | 50 | View Sample | |
| <input type="checkbox"/> | Variable | 0.432 ccf | 1 Month(s) | 0 | View Sample | This is a promotional offer for new customers and valid for the first month. The current variable rate is \$0.4800. |
| Family Energy, Inc. | | | | | | |
| <input type="checkbox"/> | Variable | 0.9646 ccf | 0 Month(s) | 0 | View Sample | |
| Gateway Energy Services Corp | | | | | | |
| <input type="checkbox"/> | Fixed | 0.599 ccf | 12 Month(s) | \$12.50 per full or partial month remaining in contract term | View Sample | Select a fixed price while market-based prices are low and protect yourself from highly volatile wholesale energy markets. Fixed prices will not change during your agreement term. Act now and get a \$75 promotion when you switch your natural gas & electricity. (800) 313-8333 or visit www.gesc.com. |
| Glacial Natural Gas, Inc. | | | | | | |
| <input type="checkbox"/> | Fixed | 0.679 ccf | 12 Month(s) | 100 | View Sample | Glacial Fixed Advantage 12 gives you one full year of guaranteed price protection against rising energy costs and a simple, fixed rate for energy. Great low fixed rate, and price protection for 12 months, Rate effective May 15, 2013. |

Greenlight Energy Inc.

[Variable 0.66 ccf](#) 1 Month(s) No Cancellation fee [View Sample](#)

HIKO Energy LLC

[Variable 0.65 ccf](#) 1 Month(s) no fees [View Sample](#)

Hudson Energy Services, LLC

[Fixed 0.811 ccf](#) 12 Month(s) 75.00 [View Sample](#) Customers can "blend and extend" to a fixed price at any time.

IDT Energy, Inc.

[Variable 0.68551 ccf](#) 1 Month(s) None [View Sample](#) IDT Energy is one of the largest deregulated energy suppliers in the Northeast. We shop the wholesale energy market in an effort to reduce your annual energy expenses and offer special promotions and discounts. Visit us online at www.IDTEnergy.com for more information.

IGS Energy

[Fixed 0.649 ccf](#) 11 Month(s) 0 [View Sample](#) Fixed rate through March 2014 billing cycle.

INTELLIGENT ENERGY

[Fixed 0.889 ccf](#) 12 Month(s) Determined by length of contract [View Sample](#) Rate Unit: Therm Includes a 2 month introductory period

[Fixed 0.899 ccf](#) 24 Month(s) Determined by length of contract [View Sample](#) Rate Unit: Therm

[Fixed 0.899 ccf](#) 24 Month(s) Determined by length of contract [View Sample](#) Rate Unit: Therm Includes a 2 month introductory period

[Fixed 0.899 ccf](#) 24 Month(s) Determined by length of contract [View Sample](#) Rate Unit: Therm Includes a 3 month introductory period

[Fixed 0.899 ccf](#) 36 Month(s) Determined by length of contract [View Sample](#) Rate Unit: Therm

[Fixed 0.909 ccf](#) 36 Month(s) Determined by length of contract [View Sample](#) Rate Unit: Therm Includes a 2 month introductory period

[Fixed 0.899 ccf](#) 6 Month(s) Determined by length of contract [View Sample](#) Rate Unit: Therm Includes a 2 month introductory period

[Fixed 0.909 ccf](#) 36 Month(s) Determined by length of contract [View Sample](#) Rate Unit: Therm Includes a 4 month introductory period

[Variable 0.969 ccf](#) 0 Month(s) None [View Sample](#) Rate Unit: Therm

[Fixed 0.889 ccf](#) 12 Month(s) Determined by length of contract [View Sample](#) Rate Unit: Therm

[Fixed 0.789 ccf](#) 3 Month(s) Determined by length of contract [View Sample](#) Rate Unit: Therm

[Fixed 0.889 ccf](#) 6 Month(s) Determined by length of contract [View Sample](#) Rate Unit: Therm

[Fixed 0.909 ccf](#) 36 Month(s) Determined by length of contract [View Sample](#) Rate Unit: Therm Includes a 3 month introductory period

M&R ENERGY RESOURCES CORPORATION

[Fixed 0.499 ccf](#) 1 Month(s) None [View Sample](#) Start out with a great low rate!!! Every month after your first month will be lower than the utility supply rate. Guaranteed Savings each month.

MAJOR ENERGY SERVICES, LLC

[Variable 0.799 ccf](#) 0 Month(s) None [View Sample](#)

New York Gas & Electric

[Variable 0.5109 ccf](#) 1 Month(s) \$0 [View Sample](#) Variable price offer. Visit www.NYGandE.com to learn more.

North American Power & Gas, LLC

[Variable 0.539 ccf](#) 1 Month(s) \$0 [View Sample](#) Promotional period followed by variable pricing month to month. 25% Carbon Offset

[Variable 0.599 ccf](#) 1 Month(s) 0 [View Sample](#) Variable month to month pricing. 25% Carbon Offset.

[Variable 0.734 ccf](#) 1 Month(s) \$0 [View Sample](#) Promotional period followed by variable pricing month to month. 100% Carbon Offset

[Variable 0.794 ccf](#) 1 Month(s) 0 [View Sample](#) Variable month to month pricing. 100% Carbon Offset.

Viridian Energy NY, LLC

[Variable 0.4383 ccf](#) 1 Month(s) \$0 [View Sample](#) Commercial First Month Promo Rate

[Variable 0.487 ccf](#) 1 Month(s) \$0 [View Sample](#) Current Month Variable Rate

[Variable 0.4383 ccf](#) 1 Month(s) \$0 [View Sample](#) First Month Promo Rate

| | | | | | |
|--------------------------|------------------------------------|------------|-----|-----------------------------|--|
| <input type="checkbox"/> | Variable 0.487 ccf | 1 Month(s) | \$0 | View Sample | Commercial Current Month Variable Rate |
|--------------------------|------------------------------------|------------|-----|-----------------------------|--|

Viridian Energy PA, LLC

| | | | | | |
|--------------------------|-------------------------------------|------------|---|-----------------------------|---|
| <input type="checkbox"/> | Variable 0.4383 ccf | 1 Month(s) | 0 | View Sample | This is a promotional offer for new customers and valid for the first month. The current variable rate is \$0.4870. |
|--------------------------|-------------------------------------|------------|---|-----------------------------|---|

XOOM Energy New York, LLC

| | | | | | |
|--------------------------|------------------------------------|------------|------------|-----------------------------|--|
| <input type="checkbox"/> | Variable 0.539 ccf | 1 Month(s) | \$0 - None | View Sample | FOR NEW CUSTOMERS - Enroll on our variable rate plan and get the listed Introductory Rate on your first two bills. The rate listed reflects the variable rate for the month of August. |
|--------------------------|------------------------------------|------------|------------|-----------------------------|--|

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Columbia Gas Customer Choice Pilot Program

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[Columbia Gas Customer CHOICE Program](#)

COLUMBIA GAS CUSTOMER CHOICE

In September, 2000 Columbia Gas of Kentucky initiated, with the approval of the Kentucky Public Service Commission, a three-year pilot program called "Columbia Customer Choice." The program allows residential and small commercial customers of Columbia Gas of Kentucky to choose an alternative gas supplier, that is a gas marketing company. Customers may also choose to continue having Columbia Gas of Kentucky as their gas supplier. Whether a customer chooses to purchase gas from an alternative supplier or from Columbia Gas, Columbia will be the company responsible for transporting and distributing the gas to the customer. Any savings under the program will affect the portion of a customer's bill labeled, "Gas Supply Costs."

Columbia will continue to deliver gas to your home or business, will read your meter and will respond to your safety concerns.

You will continue to be billed directly by Columbia Gas. Columbia will reimburse the marketer for the gas you have used.

Gas Cost Comparison Chart

While no one can make a decision for you, the Kentucky PSC offers information that can help residential customers make an informed choice. Below is a chart listing the marketers that Columbia Gas has approved to participate in the pilot program and an estimate of the annual costs of each offering, assuming you use 120 Mcf annually, which is typical for a residential customer. An "Mcf" is the unit of measure under which gas is sold. It is equal to one thousand cubic feet of natural gas.

The information in this chart will assist residential customers in comparing and calculating the various options being offered. The information is the most recently provided to the Commission by Columbia Gas. The first of each month, the Kentucky PSC will update its comparison. You may use the information from this chart in the sample bill attached below the chart as an additional tool to assist you in evaluating the various options offered by the approved marketers. It is important to note that a marketer may change its offer without prior notice to this Commission.

COMPARISON CHART OF MARKETER OFFERS

| SUPPLIER | PRICE OPTIONS * | GAS SUPPLY COSTS** as of July 2013 | ESTIMATED ANNUAL TOTAL GAS COST**** |
|--|--|------------------------------------|-------------------------------------|
| Columbia Gas of Kentucky (CKY) 800-866-4GAS http://www.columbiagasky.com | Current Gas Cost Recovery Rate** plus applicable taxes. | EGC \$6.8566 | \$823 |
| | | GCR \$5.1354 | \$616 |
| Gateway Energy Services | Fixed price of \$7.39 per Mcf through 7/31/14 | \$7.39 | \$887 |
| Interstate Gas Supply (IGS) 877-444-7427 http://www.IGSenergy.com | Fixed price of \$6.49/mcf through 9/2013 | \$6.49 | \$779 |
| Constellation Energy Gas Choice, Inc. formerly MXEnergy.com/Constellation 800-785-4373 http://www.mxenergy.com | Fixed price of \$5.99 per Mcf for 12 billing cycles Variable price of \$7.79 per Mcf (month to month) | \$5.99 | \$719 |
| | | \$7.79 | \$935 |
| Volunteer Energy Services 800-977-8374 http://www.volunteerenergy.com | Variable price of \$5.69 per Mcf (month to month) | \$5.69 | \$683 |
| Stand Energy (Stand) 800-598-2046 http://www.standenergy.com | Currently no offers | | |
| Kentucky Gas & Electric 888-919-5943 | Variable price of \$3.99 per Mcf (month to month) | \$3.99 | \$479 |
| Kentucky United Energy 855-735-7304 http://www.kyunitenergy.com | Fixed price of \$6.99/mcf for 12 billing cycles | \$6.99 | \$839 |
| Columbia Retail Energy | Discontinued | | |

| | | | |
|------------------------------|---|---------|-------|
| Center Point Energy Services | Currently no offers | | |
| Xoom Energy | Variable price of \$3.99 per month (month to month) | \$43.99 | \$479 |

* The rates disclosed are those most recently provided to the Ky. PSC. As market conditions change, a marketer may change the rates it offers without notice.

** The Gas Cost Recovery Rate or "GCR" is the cost of gas per Mcf currently being charged by Columbia Gas. This rate typically changes on a quarterly basis as Columbia files with the Commission to collect from customers its true cost of gas.

***This rate does not include Columbia's transportation charges or Columbia's minimum monthly charge of \$9.30 for residential customers.

**** For purposes of this chart, we have calculated estimated annual total gas costs using 120 Mcf as the average annual residential usage. A typical residential consumer uses 14 to 17 Mcf per month during the winter months. Your actual cost will vary according to your actual usage.

SAMPLE CALCULATION

If paying in person, please bring entire bill with you.



Sample Bill

Your Account Number
63636363 001 000 0

Billing Summary For : **JOHN D. CUSTOMER**
1234 MAIN CROSS STREET
LEXINGTON, KY 40600

11 11 B 1111

Utility Services

Prior Billing Information

| | |
|---|------------|
| Account Balance on Last Bill | \$25.53 |
| Payments Received as of 09-26-2000 THANK YOU! | \$25.53 CR |
| Previous Balance at Billing | \$.00 |

Current Charges for Residential Service *Rate Schedule GSR*

| | | | |
|---------------------------------------|---|----------------|--|
| Minimum Monthly Charge | <i>Base Rate Charge for first Mcf</i> | \$8.10 | <i>\$8.10</i> |
| Gas Delivery Charge | <i>Base Rate Charge ea Mcf over 1</i> | \$3.49 | <i>\$2.10 x 1.6 Mcf</i> |
| * Gas Supply Cost | <i>Gas Cost Demand rate plus Adjustment Commodity per Mcf</i> | \$17.78 | <i>(\$1.0042 + \$5.4440) x 2.6 Mcf</i> |
| Lex.-Fay. Urban Govt. Franchise Fee | <i>2% of Total of above charges</i> | \$.59 | <i>2% of \$29.37</i> |
| School Tax | <i>3% of Total of gas charges</i> | \$.88 | <i>3% of \$29.37</i> |
| Customer Assistance Program Surcharge | <i>1.5 cents per Mcf</i> | \$.04 | <i>\$0.0150 x 2.6 Mcf</i> |
| Current Month Charges | | \$30.88 | |

Amount Due

\$30.88

Please Pay Amount Due By **October 25, 2000** **\$30.88**

Meter Information

Next Meter Reading Date : November 9 , 2000

| Meter Number | Billing Period | | Days | Meter Readings | | Gas Used |
|-------------------------------|----------------|------------|------|----------------|----------------|----------|
| | From | To | | From | To | |
| D438080 1234 MAIN CROSS ST | 09-12-2000 | 10-11-2000 | 29 | 7036 Actual | 7062 Actual | 2.6 MCF |

The average monthly usage is 6.3 MCF
12-Month Consumption is 75.9 MCF As Follows :

| Month | MCF | Month | MCF | Month | MCF | Month | MCF | Month | MCF | Month | MCF |
|--------|-----|--------|------|--------|-----|--------|-----|--------|-----|--------|-----|
| Nov 99 | 4.5 | Jan 00 | 14.4 | Mar 00 | 7.8 | May 00 | 3.9 | Jul 00 | 2.5 | Sep 00 | 2.3 |
| Dec 99 | 7.0 | Feb 00 | 20.3 | Apr 00 | 5.8 | Jun 00 | 2.6 | Aug 00 | 2.2 | Oct 00 | 2.6 |

*This is the line where the marketer's gas costs will be disclosed on your gas bill.

For questions regarding your bill, please call (859)288-0200 before your due date.
The Customer Service Center telephone hours are Monday - Friday, 8:00 a.m. - 7:00 p.m. Walk in Lobby hours are Monday - Friday, 8:30 a.m. - 4:30 p.m. Rate schedule information is available upon request.

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See Back of Bill for More Information 10-11-2000 Page 1 of 1

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Kentucky Public Service Commission


Address: P.O. Box 615, 211 Sower Boulevard, Frankfort, Kentucky 40602-0615

Phone: (502) 564-3940, **Fax:** (502) 564-3460, **Hotline:** 1-800-772-4636

Office Hours: Monday - Friday 8am - 5pm List of State Holidays

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**COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION**

In the matter of: : CASE NO. 2013-00167

THE ADJUSTMENT OF RATES OF COLUMBIA :
GAS OF KENTUCKY, INC. :

**INTERSTATE GAS SUPPLY INC.'S CERTIFICATE OF SERVICE
REGARDING DIRECT TESTIMONY OF MATTHEW S. WHITE**

Comes the Interstate Gas Supply, Inc., by counsel, and hereby certifies that an original and ten (10) copies of the attached Direct Testimony was served via hand-delivery upon Jeff Derouen, Executive Director, Public Service Commission, 211 Sower Boulevard, Frankfort, Kentucky 40602-0615; furthermore, it was served by mailing a copy by first class U.S. Mail, postage prepaid, on the following, and by electronic mail where available all on this 11th day of September 2013.

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Boehm, Kurtz & Lowry
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Hon. Lawrence W. Cook
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Utility and Rate Intervention Division
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Hon. Iris G. Skidmore
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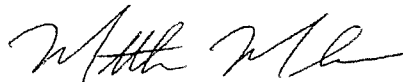
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PSC*

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waiting
on sig*

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