

Allen Anderson, President & CEO

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December 3, 2010

Mr. Jeff Derouen: Executive Director Kentucky Public Service Commission 211 Sowder Blvd. P.O. Box 615 Frankfort, KY 40602-0615

RECEIVED

DEC 08 2010

PUBLIC SERVICE COMMISSION

RE: Case No. 2010-00291

Dear Mr. Derouen:

Enclosed is the quote from the meter testing company STS requested from the Informal Conference held on November 23rd, 2010 at the Kentucky Public Service Commission in regards to the above mentioned case. The quote from the meter testing company STS had not been received as of mailing time of the original filing and therefore, we are enclosing it now.

We have enclosed one original and ten copies with the Kentucky Public Service Commission.

Should you have any questions or need further information, please contact our office.

Sincerely,

SOUTH KENTUCKY RECC Stephen Johnson Vice President Finance

SJ:jw

F:psc/cover10-00291informalconf.doc

Enclosures





As Found Meter Test Proposal

Prepared for



South Kentucky RECC 925-929 N. Main St. Somerset, KY 42502

Attention: Tony Tupman



Metadigm (TeamSTS + LEPService) has been an innovator in metering, SCADA and communications services and products for the electric utility industry since 1990. The company is a market leader offering technical field services, in house testing services, various meter services, IT development, GIS/GPS data gathering and analysis, warehousing and distribution services, and rapid prototype with product development to meet any utility requirement challenge.

We proudly staff one of the largest teams of technically qualified Field Technicians serving the industry with 24/7/365 installation, maintenance and repair on substation and distribution electronics. We will service any meter, anytime, anywhere! Metadigm (TeamSTS + LEPService) specializes in providing turn-key AMR/AMI project services. All of our Field Technicians are fully trained in the metering services that we provide. All services are performed using the latest technology in mobile computing: GPS Mapping and Collection, Barcode Scanning, and Wireless Communications. Our back office support is UNMATCHED in the utility industry. Complete electronic reporting is provided for direct import into your billing and AMR systems. We have been selected by multiple utilities to provide technical installation services as part of AMI initiatives. We are currently installing as many as 3,000 meters per day in support of our clients. By recovering in excess of \$10 million in annual revenue for our customers, our Revenue Site Maintenance Program has proven itself to be the industry standard for lost revenue.

Metadigm (TeamSTS + LEPService) Mission

At Metadigm Services, Inc. we are one team, committed to providing our customers with services that shape and unlock the value of "intelligent infrastructure," in turn enabling our customers to better serve their customers (end users).



Metadigm Services (TeamSTS + LEPService) Company Values

Safety – Safety must come first. Period. Whether driving an automobile, working at a customer premise, testing a meter, changing a meter or reading a meter...and everything in between, safety should be proactively considered down to the last detail. <u>Always.</u>

Passion – Passion begets excellence. Passion enables all to succeed. Passion can convert even the mediocre into success. Passion results from conviction, commitment and dedication. At Metadigm, ensuring every employee approaches our business with passion is a hallmark.

Integrity – Trust is the foundation to everything. Without integrity, we have no trust which means we have no foundation on which to build. At Metadigm, we require every associate to be honest and to act with the utmost integrity...always.

Respect – Respect indicates esteem, regard and interest in others, in you, and in what we do. Respect is what every associate deserves. Respect is what every task or job requires...each and every time.

Quality – Quality is important for many reasons, not the least of which is <u>it is</u> <u>important to customers</u> – the only people that send money into the organization...Quality differentiates us. It represents our "mark" for how attentive we are to detail. Quality tells us whether we are managing to our objective or simply completing tasks.



Changing The Energy Paradigm. Smarter.

Metadigm Services Inc. (TeamSTS + LEPService) is a service organization with objectives that include the utilization of our proven expertise in metering, mass meter deployment, testing and calibration laboratory services and data services to supplement and support our utility customers as they move forward in today's competitive industry. Our team approaches every project as a unique opportunity to combine our field information technology and experience to provide sensible economic solutions to industry issues. We welcome opportunities to find ways to enhance our customers' efforts and objectives. We demonstrate the ethics, integrity and conscience to serve as a valued partner to our customers.



Blue-Chip Customer Base

Municipalities/County Governments

Meter Manufacturers/Technology Vendors



Metadigm Services, Inc.

- Leading provider of an integrated family of smart grid infrastructure services spanning advanced meters services, technology solutions and inventory management solutions
- Full range of outsourced utility services ranging from advance data collection meter reading to mass AMI meter change out
- Hundreds of full-time professionals with company owned fleet
- Outstanding customer list and deep relationships with many large IOUs, municipalities, county governments and coops
- Talented, passionate management team focused on service excellence and customer satisfaction
- Industry-leading IT capabilities geared toward service delivery optimization, workforce management, GPS, data management and reporting
- Dedicated to constant improvement by way of monitoring project specific scorecards in which safety, quality and on-time performance are measured



Why Metadigm Services?

- Full range of outsourced utility field services ranging from substation to meter end - point
- Exceptional project management skills Alabama Power and Georgia Power AMI projects are among the country's largest
- Industry leading IT capabilities geared toward service delivery optimization, workforce managegement, GPS, data management and reporting
- National footprint
- High-energy learning environment providing perpetual process to upgrade services regularly
- Intense focus on safety and quality management
- Experienced, committed, accessible management team
- Rich history, strong brand, solid reputation
- Solid financial backing with access to additional growth capital for organic and acquisition initiatives







Lab Services

Front line for servicing partners and customers Small component of business that is highly valued by customers Highly complementary to advanced meter services and meter reading divisions

Lab services include:

- Testing
- Poly-phase and Single Phase Meter Testing and Calibration
- Certified Customer Complaint Testing
- Custom Programming of Solid State Meters
- Customer Bar-Coding of Meters
- Demand Testing
- Register Resets (Electro-Mechanical or Solid State
- KQ or KVARH Testing
- Cleaning
- Programming
- Retrofitting
- Refurbishing

- Data recording
- Retirement tracking services
- Selling of refurbished meters
- Inventorying meters (old and new)
- Installations
- Modifications
- Factory authorized service provider
- AMR Reprogramming and Resetting





Expertise in handling all leading meter manufacturers including Honeywell, Elster, Landis+Gyr, Badger Meter, etc.

Services are available as a bundled offering or as "a la carte" services



Shop Meter Testing, Refurbishing, and AMR Retrofit Services

Metadigm (TeamSTS + LEPService) maintains a state of the art meter testing facility. A meter has limited functionality until it has been tested and becomes certified precision metering equipment. Metadigm provides high quality meter testing services using industry leading Watthour Engineering meter test equipment. Our meter testing personnel are trained and certified on many AMR systems including TS1/TS2, ERT, StatSignal, FlexNet, Tantalus and TWACS.

Metadigm (TeamSTS + LEPService) has extensive experience in refurbishing mechanical meters. This service can be provided as part of an AMI project to supply you with electro-mechanical meters for sites not yet converted or as a stand alone project.







Specialized Technical Services Inc. PO Box 237 Richmond, KY 40476-0237 Telephone (800) 455-5578 (859) 624-4256

Attn: Tony Tupman South Kentucky RECC Date December 3, 2010

	Priced List of Deliverables			
Item	Description	Qty.		Price Per Meter
1.	As-Found Testing, Storage and Shipping	28,000 meters		\$ 3.60
2.	 Lab Procedures for Refurbished Meters End of Life Testing – Perform As-Found Series Full Load and Series Light Load ANSII Testing 28,000 meters removed from service by South Kentucky RECC during meter change out services. Cull, Sort, Box, Palletize, Dispose, Document (Applies to All Meters) Store meters for 6 months from the time each meter is received at Specialized Technical Services, Inc. Specialized Technical Services, Inc. will be responsible for proper disposal of the meters once the six month period is up. 			







LEXINGTON ADDRESS 500 Recycle Drive Richmond, KY 40475 859-624-4256



ATLANTA ADDRESS 45 Chamisa Rd, Covington, GA 30016 770-788-8668