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December 28, 2012

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DEC 28 2012

PUBLIC SERVICE COMMISSION

Via Hand-Delivery

Mr. Jeff DeRouen, Executive Director Kentucky Public Service Commission 211 Sower Boulevard Frankfort, Kentucky 40602

RE:

Case No. 2009-00110

Dear Mr. DeRouen:

Please find enclosed for filing an original and ten (10) copies of Nexus Communications, Inc.'s Notice of Reactivation and Amendment to Petition of Nexus Communications, Inc.

Please place the documents of file.

Regards,

Matthew Malone

C: File

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## COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

DEC 28 2012

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PUBLIC SERVICE COMMISSION

PETITION OF NEXUS	)	
COMMUNICATIONS, INC. FOR	)	
ADDITIONAL DESIGNATION AS AN	)	CASE NO. 2009-00110
ELIGIBLE TELECOMMUNICATIONS	)	
CARRIER IN KENTUCKY	)	

## NOTICE OF REACTIVATION AND AMENDMENT TO PETITION OF NEXUS COMMUNICATIONS, INC.

On March 12, 2009, Nexus Communications, Inc. d/b/a ReachOut Wireless ("Nexus" or "the Company") filed with the Kentucky Public Service Commission (the "Commission") a Petition requesting additional designation as an Eligible Telecommunications Carrier ("ETC"). On September 27, 2011, the Commission granted Nexus' motion to hold the above-captioned proceeding in abeyance. In accordance with that order, Nexus hereby gives notice that it reactivates and amends its Petition as described herein.

This Amendment is submitted in order to reflect changes to the Lifeline rules and policies of the Federal Communications Commission ("FCC") promulgated in its *Lifeline Reform Order*<sup>1</sup> and its *USF/ICC Order on Reconsideration*,<sup>2</sup> as well as the Commission's Order dated May 1, 2012 in Administrative Case No. 2012-00146. Nexus hereby amends its Petition as follows:

<sup>&</sup>lt;sup>1</sup> Lifeline and Link Up Reform and Modernization et al., WC Docket No. 11-42 et al., Report and Order and Further Notice of Proposed Rulemaking, 27 FCC Rcd. 6656 (FCC, 2012) ("Lifeline Reform Order").

<sup>&</sup>lt;sup>2</sup> Connect America Fund, et al., Order on Reconsideration, Docket Nos. WC 10-90, et al. (Dec. 23, 2011) ("USF/ICC Order on Reconsideration").

#### I. AMENDMENT TO DESIGNATED SERVICE AREA

In paragraph 1 of the Petition, Nexus requested that the Commission extend its wireline ETC designation to the service territory of BellSouth Telecommunications, Inc. d/b/a AT&T Kentucky ("AT&T"). Nexus hereby withdraws that request and eliminates references to the "AT&T Service Area" throughout the Petition. Nexus hereby deletes paragraphs 5, 16 and 21 of the Petition.

Nexus modifies paragraph 3 of the Petition so as to request designation as an ETC for wireless service in the area defined by the geographic coverage of its underlying wireless carrier, Verizon Wireless, which, due to the nature of wireless service, may include both rural and non-rural service areas. Nexus reiterates, however, that it is applying for ETC designation solely for the purpose of providing Lifeline discounts to qualified low-income consumers and to seek reimbursement for the same. Nexus will not seek or accept high-cost USF support. *See* Petition at ¶ 2. As such, Nexus' designation as an ETC will not pose any adverse effect on the growth of the high-cost portion of the Universal Service Fund, nor will it create or contribute to an erosion of high-cost funding provided to or obtained from any rural or non-rural telephone company. Moreover, the Commission recently found in its order designating TAG Mobile to be an ETC in the areas of its underlying wireless carriers (Verizon Wireless and Sprint), finding that:

TAG Mobile's service offering will provide a variety of benefits to consumers. For instance, TAG Mobile will offer a larger local calling area (as compared to traditional wireline carriers); the convenience and security afforded by mobile telephone service; the opportunity for customers to control cost by receiving a preset amount of flat-rated monthly airtime; the ability to purchase additional usage in the event that included usage has been exhausted; the ability of users to use the supported service to send and receive "SMS" or text messages ... and 9-1-1 and, where available E9-1-1 service accordance with current FCC requirements. In addition, the inclusion of domestic telephone toll calling as part of TAG Mobile's flat-rated wireless offering allows consumers to avoid the risks of

becoming burdened with significant and unexpected per-minute charges for domestic telephone toll and overage charges.<sup>3</sup>

Nexus' Lifeline service offerings, which are described in detail in Section VI of this Amendment, include identical benefits for qualified low-income Kentuckians. Accordingly, designation of Nexus as an ETC in areas served by rural telephone companies will serve the public interest.

#### II. AMENDMENT TO REQUEST FOR LINK UP SUPPORT

Nexus hereby withdraws its request for Link Up support. Throughout the Petition, Nexus hereby eliminates all references to Link Up services.

#### III. AMENDMENT TO SERVICES SUPPORTED BY USF MECHANISMS

In paragraph 3 of the *USF/ICC Order on Reconsideration*, the FCC revised 47 C.F.R. § 54.101(a) to read as follows:

Services designated for support. Voice telephony services shall be supported by federal universal support mechanisms. Eligible voice telephony service must provide voice grade access to the public switched network or its functional equivalent; minutes of use for local service provided at no additional charge to end users; access to emergency services provided by local government or other public safety organizations, such as 911 and enhanced 911, to the extent the local government in an eligible telecommunications carrier's service area has implemented 911 or enhanced 911 systems; and toll limitation for qualifying low-income consumers (as described in subpart E of this part).

Nexus complies with the revised version of 47 C.F.R. § 54.101(a) and provides the services designated for support. Accordingly, Nexus herby replaces paragraphs 9 - 14 of the Petition to address the requisite supported voice telephone services as follows:

• <u>Voice Grade Access to the Public Switched Network</u>: Voice grade access permits a telecommunications user to transmit and receive voice communications with a minimum

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<sup>&</sup>lt;sup>3</sup> Application of TAG Mobile, LLC for Designation as an Eligible Telecommunications Carrier in the State of Kentucky for the Limited Purpose of Offering Wireless Lifeline and Link Up Service to Qualified Households, Case No. 2011-00312, Order at 9 (Dec. 20, 2011).

bandwidth of 300 to 3,000 Hertz. Nexus will meet this requirement though its provision of mobile voice communications service and interconnection to the public switched telephone network.

- Minutes of Use for Local Service at No Additional Charge. Local usage is an amount of minutes of use provided free of charge. Nexus will meet this requirement by providing multiple calling plans, all of which offer a nationwide local calling area, permitting subscribers to call anywhere in the United States without toll charges. More details about Nexus' Lifeline calling plans are provided in Section VI of this Amendment, below.
- Access to Emergency Services. Access to emergency services includes both access to 911 and E911 services to the extent the local government has implemented such services. Nexus currently: (1) provides its Lifeline subscribers with 911/E911 access at the time Lifeline service is initiated, regardless of activation status and availability of minutes, and (2) provides its Lifeline subscribers with E911-compliant handsets and replaces, at no additional charge to the subscriber, noncompliant handsets of Lifeline-eligible subscribers who obtain Lifeline-supported services.
- Toll Limitation Service for Qualifying Low-Income Consumers. Toll limitation means both toll blocking and toll control, or, if a carrier is not capable of providing both toll blocking and toll control, then toll limitation is defined as either toll blocking or toll control. Nexus will meet the requirement to provide toll limitation to Lifeline subscribers by offering service on a prepaid basis, as well as toll blocking for international calls. As the FCC found in its grant of ETC designation to Virgin Mobile, "the prepaid nature of [a prepaid wireless carrier's] service offering works as an effective toll control."

<sup>&</sup>lt;sup>4</sup> Virgin Mobile USA, L.P. Petition for Forbearance from 47 U.S.C. § 214(e)(1)(A), Order, 24 FCC Rcd. 3381, 3394 at ¶ 34 (FCC 2009).

Moreover, Nexus offers traditional toll blocking for international calls at no additional charge. Nexus also provides its users with the ability to monitor their minute usage and balance as an additional means of controlling their communications budget.

## IV. FORBEARANCE FROM THE FCC'S "OWN FACILITIES" REQUIREMENT; APPROVED FCC COMPLIANCE PLAN

Nexus has received from the FCC forbearance from applying the "own facilities" requirement of 47 U.S.C. § 214(e)(1)(A) for it. Specifically, on December 26, 2012, the FCC the approved Nexus' Compliance Plan, which is needed for forbearance. The FCC Public Notice evincing approval of Nexus' Compliance Plan and the approved Compliance Plan itself are attached hereto as **Exhibit 1**.

## V. NEXUS' PLANS FOR COMPLIANCE WITH THE COMMISSION'S ORDER IN ADMINISTRATIVE CASE NO. 2012-00146

Nexus will comply with all requirements established by the Commission in the May 1, 2012 Order in Administrative Case No. 2012-00146. Specifically, Nexus certifies that it will:

- Adhere to all applicable federal regulations and FCC orders pertaining to Lifeline (*see* Exhibit 1 generally);
- Permit consumers in Kentucky to qualify for Lifeline benefits by meeting the incomebased qualifier of 135 percent of the Federal Poverty Guidelines (*see* Section II of Exhibit 1);
- employ applications and procedures that adhere to the FCC's Lifeline subscriber enrollment rules (see Section II(A) of Exhibit 1) and the "one per household" rule (see Section V of Exhibit 1); and

• Conduct annual eligibility recertifications of its entire Kentucky subscriber base on a rolling basis throughout the year, based on the anniversary date of consumers' certification (*see* Section II(C) of Exhibit 1).

#### VI. NEXUS' LIFELINE SERVICE OFFERINGS IN KENTUCKY

Nexus hereby replaces paragraph 15 of the Petition with the following additional, updated information about the various prepaid wireless service plans it intends to offer qualified Lifeline subscribers in Kentucky:

- <u>250 Minute Plan (non-rollover)</u>: Minutes are "anytime" minutes and can be used for domestic calls, including local or intrastate/interstate long distance calls. Unused minutes or domestic Short Message Service ("SMS") text messages do not carry over to the following month. SMS text messaging is available at a rate of one text per minute of airtime.
- 125 Minute Plan (rollover): Minutes are "anytime" minutes and can be used for domestic calls, including local or intrastate/interstate long distance calls. Unused minutes or domestic SMS text messages carry over to the following month. SMS text messaging is available at a rate of one text per minute of airtime.
- <u>68 Minute Plan (rollover)</u>: Minutes are "anytime" minutes and can be used for domestic calls, including local or intrastate/interstate long distance calls. Unused minutes or domestic SMS text messages carry over to the following month. Domestic SMS text messaging is available at a rate of two text messages per each minute of airtime.<sup>5</sup>

All plans include at no extra charge: free 911-compliant handset; "anytime" nationwide minutes that can be used for domestic calls, including local or intrastate/interstate long distance calls.

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<sup>&</sup>lt;sup>5</sup> The 68 minute plan is an older plan which, while technically still available, is not a plan that subscribers typically select given that they may obtain other plans with more minutes for similar rates, terms and conditions. However, some subscribers who make a low volume of voice calls and send or receive a larger volume of text messages may prefer this plan.

Nexus' Lifeline subscribers in Kentucky may purchase additional minutes on a prepaid basis in denominations of \$3.00 (20 minutes), \$5.00 (40 minutes), \$10.00 (120 minutes), \$20.00 (300 minutes), \$30.00 (500 minutes), and \$50.00 (950 minutes). Nexus will also offer an unlimited talk and text additional airtime card. This card provides unlimited local and domestic long distance calling, and unlimited text messaging for thirty (30) calendar days. The cost to Lifeline subscribers is \$26.50.

International SMS text messaging is available at a rate of \$0.20 for each international text sent or received. The rate for directory assistance calls is \$1.50 per request. Nexus permits Lifeline subscribers to block international calls at no additional charge. There is no deduction of minutes for calls to 911 or Nexus' subscriber service department.

Calls from the handset checking or retrieving voicemails count against the voice minutes provided by the plan. Calls from a source other than the handset checking or retrieving voicemail messages and incoming calls that leave a voicemail message are free to Nexus' subscribers. Calls to 911 emergency services are always free, and may be made regardless of service activation or availability of minutes.

#### VII. CONSUMER PROTECTION AND SERVICE QUALITY STANDARDS

In accordance with 47 C.F.R. § 54.202(a)(3), Nexus certifies that it will comply with the Cellular Telecommunications and Internet Association's Consumer Code for Wireless Services. Paragraph 24 of the Petition is hereby deleted.

#### VIII. NEXUS' ADVERTISEMENT AND DISCLOSURE POLICIES AND PRACTICES

Nexus hereby supplements paragraph 15 of the Petition with additional, updated information about its advertisement and disclosure policies and practices.

Nexus certifies that it will advertise the availability of, and charges for, the supported services using media of general distribution, in compliance with 47 C.F.R. § 54.201(d)(2). This advertising will occur through some combination of media channels, such as television and radio, newspaper, magazine and other print advertisements, outdoor advertising, direct marketing and the Internet.

In addition, Nexus will comply with the FCC's advertising, marketing and disclosure requirements set forth in 47 C.F.R. § 54.405. Specifically, all of Nexus' print, audio, video and Internet material used to describe or enroll subscribers in the Lifeline service offering will indicate, using easily understood language (1) that Nexus' low-income targeted service is a Lifeline service; (2) that Lifeline is a government assistance program; (3) that the service is non-transferable; (4) that only eligible consumers may enroll in the program; and (5) that the program is limited to one discount per household. Nexus has provided an updated sample advertisement as Exhibit 2 of Nexus' Compliance Plan, which is attached hereto as Exhibit 1.

#### IX. FUNCTIONALITY DURING EMERGENCY SITUATIONS

Nexus hereby supplements paragraph 25 of the Petition with additional, updated information about its ability to remain functional during emergency situations.

In accordance with 47 C.F.R. § 54.202(a)(2), Nexus is committed to providing and maintaining essential telecommunications services in times of emergency in accordance with the requirements of Nexus, through the use of its owned or leased facilities and its underlying wireless carrier, Verizon Wireless, commits to maintaining a reasonable amount of back-up power to ensure its service is able to function in emergency situations, rerouting traffic around damaged facilities, and managing traffic spikes resulting from emergency situations.

## X. NEXUS' FINANCIAL AND TECHNICAL CAPABILITIES TO PROVIDE LIFELINE SERVICE

In accordance with 47 C.F.R. § 54.202(a)(4), Nexus hereby updates and supplements the background information about the Company set forth in paragraph 1 of the Petition.

Nexus has been in business since 2000. Nexus became a competitive local exchange carrier in 2001 and received its first ETC designation in June 2006. Nexus now focuses on providing service to low-income consumers. Nexus initially began providing its services over wireline technology, and has responded to strong subscriber demand by offering wireless technology as well. Nexus was one of the first telecommunications providers to recognize the low-income market segment as a business opportunity rather than a regulatory burden. Its success in the market is based on its willingness to tailor its services to the specific needs of low-income consumers, including the budget management tools and mobility that prepaid wireless services provide.

Nexus has been designated as an ETC in a total of 26 states.<sup>6</sup> It provides wireless service in 18 states.<sup>7</sup> Nexus does not seek, and will not accept, high-cost USF support in any of those states. Nexus is successfully providing Lifeline supported services in these states and has a steadily increasing subscriber base. Nexus' management has many years of experience in the telecommunications industry. Nexus' President Steven Fenker has held management positions in the telecommunications industry for 28 years. Also part of the Nexus' senior management team is Mark Deek, who has 15 years of experience in the telecommunications industry, with

<sup>&</sup>lt;sup>6</sup> In addition to the Commission's prior grant of ETC designation to Nexus for wireline services, Nexus has been designated an ETC in the following states: Alabama, Arkansas, California, Florida, Georgia, Illinois, Iowa, Kansas, Louisiana, Maine, Maryland, Michigan, Mississippi, Missouri, Nevada, New Jersey, North Carolina, Ohio, Oklahoma, Rhode Island, South Carolina, Tennessee, Texas, West Virginia and Wisconsin.

<sup>&</sup>lt;sup>7</sup> Those states are Arkansas, California, Georgia, Iowa, Illinois, Kansas, Louisiana, Maine, Maryland, Michigan, Mississippi, Missouri, Nevada, New Jersey, Ohio, Rhode Island, West Virginia and Wisconsin. Nexus also received wireless ETC authority in Oklahoma on March 21, 2012. Nexus has been awaiting final approval of its Compliance Plan from the FCC before commencing to provide wireless service in that state.

particular expertise in intercarrier relations, and subscriber care and billing database management.

In order to provide wireless Lifeline services, Nexus purchases wireless minutes from a national carrier (Verizon Wireless) that is widely recognized for the quality and reliability of its wireless network. Nexus supplements this robust wireless network with its own network facilities, back-office and operations support systems, which Nexus operates and are ideally suited to serve lower revenue subscribers. Nexus has made a significant financial investment to evaluate, design, develop and integrate these systems. With respect to this network investment, Nexus owns and operates its own switching and other facilities located in Ohio, which are housed in a Tier IV co-location facility.

Nexus has good relationships with the commissions in the states in which it operates. Moreover, Nexus is financially stable and fully capable of honoring its service obligations to subscribers and federal and state regulatory obligations. Although Nexus currently derives the majority of its revenue from the sale of prepaid wireless services, Nexus does not rely exclusively on disbursements from the Lifeline program to operate. For example, Nexus derives additional revenue from the sale of wireline and wireless services to non-Lifeline subscribers, and the sale of optional replenishment airtime and text minutes.

#### XI. FEES

Nexus certifies that it will submit to the Commission the Kentucky USF fee and Kentucky Telecommunications Relay Service and Telecommunications Access Program fee for each subscriber, although these fees will not be filled directly to Nexus' Lifeline subscribers because the subscribers do not receive bills. Nexus also certifies that it will remit the statewide wireless 911 fee to the Commercial Mobile Radio Services Board.

#### XII. RELIEF REQUESTED

Nexus respectfully requests that the Commission grant its Petition and designate Nexus as an ETC for wireless service in the area defined by the geographic coverage of its underlying wireless carrier, Verizon Wireless, thereby enabling Nexus to provide Lifeline services to qualified low-income Kentuckians in that area.

Respectfully submitted,

By:

Danielle Frappier
James W. Tomlinson
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Bill May Matt Malone

**HURT CROSBIE & MAY PLLC** 

The Equus Building 127 West Main Street Lexington, Kentucky 40507 (859) 254 – 0000

Counsel to Nexus Communications, Inc.

December \_\_\_, 2012

# Exhibit 1 FCC Public Notice Approving Nexus' Compliance Plan and Nexus' Approved FCC Compliance Plan

Federal Communications Commission 445 12<sup>th</sup> St., S.W. Washington, D.C. 20554

News Media Information 202 / 418-0500 Internet: http://www.fcc.gov TTY: 1-888-835-5322

DA 12-2063

Release Date: December 26, 2012

WIRELINE COMPETITION BUREAU APPROVES THE COMPLIANCE PLANS OF AIRVOICE WIRELESS, AMERIMEX COMMUNICATIONS, BLUE JAY WIRELESS, MILLENNIUM 2000, NEXUS COMMUNICATIONS, PLATINUMTEL COMMUNICATIONS, SAGE TELECOM, TELRITE AND TELSCAPE COMMUNICATIONS

#### WC Docket Nos. 09-197 and 11-42

The Wireline Competition Bureau (Bureau) approves the compliance plans of nine carriers: AirVoice Wireless, LLC (AirVoice); AmeriMex Communications Corp. (AmeriMex); Blue Jay Wireless, LLC (Blue Jay); Millennium 2000, Inc. (Millennium 2000); Nexus Communications, Inc. (Nexus); PlatinumTel Communications, LLC (PlatinumTel); Sage Telecom, Inc. (Sage); Telrite Corporation (Telrite); and Telscape Communications, Inc. d/b/a Telscape Wireless (Telscape). The compliance plans were filed pursuant to the *Lifeline Reform Order* as a condition of obtaining forbearance from the facilities requirement of the Communications Act of 1934, as amended (the Act), for the provision of Lifeline service. <sup>1</sup>

The Act provides that in order to be designated as an eligible telecommunications carrier (ETC) for the purpose of universal service support, a carrier must "offer the services that are supported by Federal universal service support mechanisms . . . either using its own facilities or a combination of its own facilities and resale of another carrier's services . . . ."<sup>2</sup> The Commission amended its rules to define voice telephony as the supported service and removed directory assistance and operator services, among other things, from the list of supported services.<sup>3</sup> As a result of these amendments, many Lifeline-only ETCs that previously met the facilities requirement by providing operator services, directory assistance or other previously supported services no longer meet the facilities requirement of the Act.<sup>4</sup> In the *Lifeline Reform Order*, the Commission found that a grant of blanket forbearance of the facilities requirement,

<sup>&</sup>lt;sup>1</sup> See Lifeline and Link Up Reform and Modernization et al, WC Docket No.11-42 et al., Report and Order and Further Notice of Proposed Rulemaking, 27 FCC Rcd 6656, 6816-17, paras. 379-380 (2012) (Lifeline Reform Order). A list of the compliance plans approved through this Public Notice can be found in the Appendix to this Public Notice.

<sup>&</sup>lt;sup>2</sup> 47 U.S.C. § 214(e)(1)(A).

<sup>&</sup>lt;sup>3</sup> See Lifeline Reform Order, 27 FCC Rcd at 6678, para. 47; see also 47 C.F.R. § 54.101(a).

<sup>&</sup>lt;sup>4</sup> See Lifeline Reform Order, 27 FCC Rcd at 6812, para. 366, App. A; Connect America Fund et al, WC Docket 10-90, Order on Reconsideration, 26 FCC Rcd 17633, 17634-35, para. 4 (2011) (USF/ICC Transformation Order on Reconsideration). Some ETCs have included language in their compliance plans indicating that they have facilities or plan to acquire facilities in the future. See, e.g., Blanket Forbearance Compliance Plan, WC Docket Nos. 09-197 and 11-42, Q Link Wireless, LLC's Third Amended Compliance Plan at 4 n. 2 (filed July 30, 2012). To the extent ETCs seek to avail themselves of the conditional forbearance relief established in the Lifeline Reform Order, we presume they lack facilities to provide the supported service under sections 54.101 and 54.401 of the Commission's rules. See 47 C.F.R. §§ 54.101 and 54.401. Such ETCs must comply with the compliance plan approved herein in each state or territory where they are designated as an ETC, regardless of their claim of facilities for other purposes, such as eligibility for state universal service funding.

subject to certain public safety and compliance obligations, is appropriate for carriers seeking to provide Lifeline-only service.<sup>5</sup> Therefore, in the *Lifeline Reform Order*, the Commission conditionally granted forbearance from the Act's facilities requirement to all telecommunications carriers seeking Lifeline-only ETC designation, subject to the following conditions: (1) compliance with certain 911 and enhanced 911 public safety requirements; and (2) Bureau approval of a compliance plan providing specific information regarding the carrier and its service offerings and outlining the measures the carrier will take to implement the obligations contained in the *Order*.<sup>6</sup>

The Bureau has reviewed the nine plans listed in the Appendix for compliance with the conditions of the *Lifeline Reform Order* and now approves those nine compliance plans.<sup>7</sup>

Filings, including the Compliance Plans identified in the Appendix, and comments are available for public inspection and copying during regular business hours at the FCC Reference Information Center, Portals II, 445 12<sup>th</sup> Street, S.W., Room CY-A257, Washington, D.C. 20554. They may also be purchased from the Commission's duplicating contractor, Best Copy and Printing, Inc., Portals II, 445 12<sup>th</sup> Street, S.W., Room CY-B402, Washington, D.C. 20554, telephone: (202) 488-5300, fax: (202) 448-5563, or via email www.bcpiweb.com.

People with Disabilities: To request materials in accessible formats for people with disabilities (Braille, large print, electronic files, audio format), send an email to fcc504@fcc.gov or call the Consumer & Governmental Affairs Bureau at (202) 418-7400 or TTY (202) 418-0484.

For further information, please contact Michelle Schaefer, Telecommunications Access Policy Division, Wireline Competition Bureau at (202) 418-7400 or TTY (202) 418-0484.

- FCC -

<sup>&</sup>lt;sup>5</sup> See Lifeline Reform Order, 27 FCC Rcd at 6813-6817, paras. 368-381.

<sup>&</sup>lt;sup>6</sup> See id., 27 FCC Rcd at 6814, 6819, paras. 373, 389. Subsequently, the Bureau provided guidance for carriers submitting compliance plans pursuant to the Lifeline Reform Order. Wireline Competition Bureau Provides Guidance for the Submission of Compliance Plans Pursuant to the Lifeline Reform Order, WC Docket Nos. 09-197 and 11-42, Public Notice, 27 FCC Rcd 2186 (Wireline Comp. Bur. 2012).

<sup>&</sup>lt;sup>7</sup> The Commission has not acted on any pending ETC petitions filed by these carriers, and this Public Notice only approves the compliance plans of the carriers listed above. While these compliance plans contain information on each carrier's Lifeline offering, we leave it to the designating authority to determine whether or not the carrier's Lifeline offerings are sufficient to serve consumers. *See Lifeline Reform Order*, 27 FCC Rcd at 6679-80, 6818-19, paras. 50, 387.

#### APPENDIX

Petitioner	Compliance Plans As Captioned by Petitioner	Date of Filing	Docket Numbers
AirVoice Wireless, LLC	AirVoice Wireless, LLC's Amended Compliance Plan	December 7, 2012	09-197; 11-42
AmeriMex Communications Corp.	AmeriMex Communications Corp. Revised Compliance Plan	December 6, 2012	09-197; 11-42
Blue Jay Wireless, LLC	Blue Jay Wireless, LLC Compliance Plan	November 30, 2012	09-197; 11-42
Millennium 2000 Inc.	Amended Compliance Plan of Millennium 2000 Inc.	December 18, 2012	09-197; 11-42
Nexus Communications, Inc.	Third Amended Compliance Plan of Nexus Communications, Inc.	December 4, 2012	09-197; 11-42
PlatinumTel Communications, LLC	PlatinumTel Communications LLC's Revised Compliance Plan	December 19, 2012	09-197; 11-42
Sage Telecom, Inc.	Revised Compliance Plan of Sage Telecom, Inc.	December 19, 2012	09-197; 11-42
Telrite Corporation	Telrite Corporation Compliance Plan	November 29, 2012	09-197; 11-42
Telscape Communications Inc. d/b/a Telscape Wireless	Revised Compliance Plan of Telscape Communications, Inc.	December 19, 2012	09-197; 11-42



Suite 800 1919 Pennsylvania Avenue NW Washington, D.C. 20006-3401

Danielle Frappier 202.973.4242 tel. daniellefrappier@dwt.com

#### **VIA ECFS**

December 5, 2012

Marlene H. Dortch Secretary Federal Communications Commission 445 12th Street, S.W. Washington, D.C. 20554

Re: WC Dockets 09-197 and 11-42

Third Amended Compliance Plan of Nexus Communications, Inc.—Correction of .pdf File

Dear Secretary Dortch:

Yesterday, Nexus Communications, Inc. ("Nexus") filed with the Commission its Third Amended Compliance plan. The .pdf file contained multiple copies of the amendments. Nexus has corrected the file and is resubmitting.

No other changes were made.

Respectfully submitted,

Danielle Frappier



Suite 800 1919 Pennsylvania Avenue NW Washington, D.C. 20006-3401

Danielle Frappier 202.973.4242 tel. daniellefrappier@dwt.com

#### **VIA ECFS**

December 4, 2012

Marlene H. Dortch Secretary Federal Communications Commission 445 12th Street, S.W. Washington, D.C. 20554

Re: WC Dockets 09-197 and 11-42

Third Amended Compliance Plan of Nexus Communications, Inc.

Dear Secretary Dortch:

Pursuant to the Commission's *Lifeline Reform Order*, 1 please find attached the Third Amended Compliance Plan of Nexus Communications, Inc. ("Nexus").

The only edits made to the plan in this third amendment were made on page 12. Specifically, Nexus added the word "Nexus" in the first full sentence on that page, and it also added footnote 21, which reads "[a]ll third-party representatives are accountable to Nexus for purposes of compliance with state and federal Lifeline rules."

Nexus respectfully requests expedited approval of its Amended Compliance Plan. Please contact me if you have any questions regarding this filing.

Respectfully submitted,

Danielle Frappier

<sup>&</sup>lt;sup>1</sup> Lifeline and Link Up Reform and Modernization et al., WC Docket No. 11-42 et al., Report and Order and Further Notice of Proposed Rulemaking, FCC 12-11 (rel. Feb. 6, 2012); Wireline Competition Bureau Provides Guidance for the Submission of Compliance Plans Pursuant to the Lifeline Reform Order, Public Notice, DA 12-314 (WCB rel. Feb. 29, 2012).

## Before the Federal Communications Commission Washington, D.C. 20554

In the Matter of

Lifeline and Link Up Reform and Modernization

Telecommunications Carriers Eligible to Receive Universal Service Support

Nexus Communications, Inc. Petition for Designation as an Eligible Telecommunications Carrier for Low Income Support Only WC Docket No. 11-42

WC Docket No. 09-197

#### THIRD AMENDED COMPLIANCE PLAN OF NEXUS COMMUNICATIONS, INC.

Danielle Frappier James W. Tomlinson Davis Wright Tremaine LLP 1919 Pennsylvania Avenue, N.W., Suite 800 Washington, D.C. 20006-3401 (202) 973 - 4242

Counsel to Nexus Communications, Inc.

December 4, 2012

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#### **SUMMARY**

Nexus Communications, Inc. ("Nexus") hereby seeks to avail itself of the Commission's grant of forbearance from the "own facilities" requirement by submission of this Amended Compliance Plan. Nexus is submitting simultaneously with this Amended Compliance Plan a Second Amendment to its pending Petitions for designation as an ETC. Nexus fully complies with all conditions of the recently-amended Lifeline rules and all pertinent conditions in the *Lifeline Reform Order*.

Nexus is technically and financially qualified to provide Lifeline service. Nexus became a CLEC in 2001 and received its first ETC designation in 2006. Nexus is designated as an ETC in 26 states and provides wireline service as an ETC in 13 states, and wireless service in 18 states. Nexus is successfully providing Lifeline-supported services and has a steadily increasing subscriber base. Nexus is financially stable and is fully capable of honoring its service obligations. Nexus offers Lifeline subscribers multiple wireless calling plans to choose from, which are detailed herein.

Nexus complies with the requirements pertaining to consumer qualifications for Lifeline set forth in new 47 C.F.R. § 54.409 and any state-specific requirements. More specifically, unless otherwise required under applicable state law, Nexus requires all subscribers to demonstrate eligibility based at least on: (1) household income at or below 135% of the Federal Poverty Guidelines; or (2) the household's participation in one of the federal assistance programs listed in the Commission's rules. Nexus confirms that neither the subscriber nor anyone else in the subscriber's household is subscribed to a Lifeline service. This Amended Compliance Plan describes the procedures by which Nexus: (1) analyzes the eligibility of applicants to obtain Lifeline service; (2) obtains proof of eligibility from applicants; (3) certifies the eligibility of applicants to

certify as to their eligibility to receive Lifeline benefits; and (6) annually re-certifies all Lifeline subscribers. Nexus has included as an exhibit its Lifeline applications forms for wireline and wireless services.

Nexus' practices comply with the 911/E911 access conditions set forth in the *Lifeline Reform Order*. Specifically, Nexus provides its Lifeline subscribers with 911/E911 access at the time Lifeline service is initiated – regardless of activation status and availability of minutes – and provides its Lifeline subscribers with E911-compliant handsets. Nexus' practices provide access to 911/E911 services to the extent these services have been deployed by its underlying carrier. Nexus commits to continue these practices going forward.

Nexus has incorporated in its marketing materials for its Lifeline services, in clear, easily understood language, the various disclosures required by 47 C.F.R. § 54.405. Nexus has attached a representative sample of its marketing materials incorporating these disclosures.

Nexus shares the Commission's commitment to minimize waste, fraud and abuse of Lifeline benefits. Accordingly, Nexus has implemented procedures intended to prevent duplicate Lifeline benefits from being awarded to the same household or individual. These measures include practices intended to: (1) prevent duplicates within Nexus' subscriber base; (2) avoid reimbursement for any subscriber until the subscriber activates service; (3) ceasing reimbursement for subscribers who fail to use the service for a 60-day period; and (4) ensuring that Nexus provides only one Lifeline service per household.

As detailed below, Nexus' practices and procedures comply with the Commission's applicable Lifeline regulations and orders, and Nexus commits to continuing these practices going forward. Accordingly, Nexus respectfully requests expeditious approval of its pending Petitions and this Amended Compliance Plan.

## Before the Federal Communications Commission Washington, D.C. 20554

In the Matter of

Lifeline and Link Up Reform and Modernization

Telecommunications Carriers Eligible to Receive Universal Service Support

Nexus Communications, Inc. Petition for Designation as an Eligible Telecommunications Carrier for Low Income Support Only WC Docket No. 11-42

WC Docket No. 09-197

#### AMENDED COMPLIANCE PLAN OF NEXUS COMMUNICATIONS, INC.

Nexus Communications, Inc. ("Nexus"), through its undersigned counsel, hereby seeks to avail itself of the Federal Communications Commission's ("Commission") grant of forbearance from the "own facilities" requirement set forth in 47 U.S.C. § 214(e)(1)(A) by submission of this Amended Compliance Plan. Nexus' Amended Compliance Plan is filed in accordance with the procedures established in the *Lifeline Reform Order*<sup>1</sup> and clarified the *Public Notice* issued by the Wireline Competition Bureau on February 29, 2012.<sup>2</sup> Nexus is submitting simultaneously

<sup>&</sup>lt;sup>1</sup> Lifeline and Link Up Reform and Modernization et al., WC Dockets No. 11-42 et al., Report and Order and Further Notice of Proposed Rulemaking, FCC 12-11 (FCC, rel. Feb. 6, 2012) ("Lifeline Reform Order"). Nexus believes that there may still exist a good faith basis for it to continue to operate as a facilities-based carrier. Under the Commission's recently amended regulations governing the Lifeline program, however, it appears that retaining its facilities-based status no longer provides any material benefits to Nexus or its subscribers. Should this change in the future, Nexus reserves the right to seek relief from the Commission to reinstate its status as a facilities-based carrier under applicable federal law. Nonetheless, Nexus acknowledges that its Amended Compliance Plan, once approved by the Commission, will apply in all states even if Nexus is deemed to operate as a facilities-based carrier in certain state(s).

<sup>&</sup>lt;sup>2</sup> Wireline Competition Bureau Provides Guidance for the Submission of Compliance Plans Pursuant to the Lifeline Reform Order, Public Notice, DA 12-314 (WCB, rel. Feb. 29, 2012) ("Public Notice").

with this Amendment Compliance Plan a Second Amendment<sup>3</sup> to its pending Petitions for designation as an eligible telecommunications carrier ("ETC").<sup>4</sup>

Nexus respectfully requests expeditious approval of its Petitions and its Amended Compliance Plan so it may continue to provide essential Lifeline service to eligible low-income subscribers in states where it currently operates and may provide eligible low-income consumers Lifeline wireless service options in additional states in the future. Nexus also requests expeditious approval of its Amended Compliance Plan because the company has filed an application to participate in the Commission's Lifeline Broadband Pilot Program.

As set forth below, Nexus fully complies with all conditions set forth in the Commission's recently-amended Lifeline rules and with all pertinent conditions set forth in the Lifeline Reform Order. This Amended Compliance Plan describes the measures Nexus has implemented in order to achieve full compliance with the Commission's Lifeline rules and policies, and Nexus commits to continuing these practices going forward. For the convenience of the Commission, this Amended Compliance Plan follows the format established by the Wireline Competition Bureau in the Public Notice.

#### I. INFORMATION ABOUT NEXUS AND THE LIFELINE PLANS IT OFFERS

#### A. Company Information

Nexus is 100% owned by Steven Fenker, Nexus' President. It is organized under Ohio law and is headquartered in Columbus, Ohio. Nexus has no holding company. Nexus owns

<sup>&</sup>lt;sup>3</sup> Nexus Communications, Inc. Petition for Designation as an Eligible Telecommunications Carrier for Low Income Support Only, Second Amendment to Petitions, WC Docket No. 09-197 (filed August 3, 2012).

<sup>&</sup>lt;sup>4</sup> Petition of Nexus Communications, Inc. for Designation as an Eligible Telecommunications Carrier for Low Income Support Only, Petition, WC Docket No. 09-197 (filed April 5, 2011; amended April 24, 2012 and further amended August 3, 2012); Petition of Nexus Communications, Inc. for Designation as an Eligible Telecommunications Carrier for Low Income Support Only, Petition, WC Docket No. 09-197 (filed June 3, 2011; amended April 24, 2012 and further amended August 3, 2012).

100% of Telecom Services, Inc., but that company does not provide telecommunications services.

Nexus operates its wireline business under the names TSI and TSI Telephone Company, and operates its wireless business under the name ReachOut Wireless.<sup>5</sup>

#### B. Nexus' Financial and Technical Capabilities to Provide Lifeline Service

Nexus has been in business since 2000. Nexus became a competitive local exchange carrier in 2001 and received its first ETC designation in June 2006. Nexus now focuses on providing service to low-income consumers. Nexus initially began providing its services over wireline technology, and has responded to strong subscriber demand by offering wireless technology as well. Nexus was one of the first telecommunications providers to recognize the low-income market segment as a business opportunity rather than a regulatory burden. Its success in the market is based on its willingness to tailor its services to the specific needs of low-income consumers, including the budget management tools and mobility that prepaid wireless services provide.

Nexus has been designated as an ETC in a total of 26 states.<sup>6</sup> It provides wireline service as an ETC in 13 states,<sup>7</sup> and wireless service as an ETC in 18 states.<sup>8</sup> Nexus does not seek, and

Nexus' wireline facilities differ from its wireless operations and Nexus believes that its wireline facilities continue to meet the "own facilities" requirements of 47 U.S.C. § 214(e)(1)(A) even after the recent Commission orders and amendments to the statute implementing regulation found at 47 C.F.R. § 54.101. Nevertheless, there is now little practical difference between having facilities-based and forbearance status. In light of the foregoing and the fact that Nexus is a single entity with both wireline and wireless operations, Nexus has determined that for purposes of its own administrative convenience, it seeks forbearance for all of Nexus' operations—both wireline and wireless.

<sup>&</sup>lt;sup>6</sup> Those states are Alabama, Arkansas, California, Florida, Georgia, Illinois, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Michigan, Mississippi, Missouri, Nevada, New Jersey, North Carolina, Ohio, Oklahoma, Rhode Island, South Carolina, Tennessee, Texas, West Virginia and Wisconsin.

Those states are Alabama, Arkansas, Illinois, Kansas, Louisiana, Michigan, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas and Wisconsin. Although Nexus has been designated a wireline ETC in Florida and Kentucky, it currently only provides services on a resold basis in these states. In other words, Nexus resells the wireline services of an ILEC, which passes through a Lifeline discount on the wholesale line it sells to Nexus. Nexus does not file FCC Form 497s for its

will not accept, High Cost support in any of those states. Nexus is successfully providing Lifeline supported services in these states and has a steadily increasing subscriber base. Nexus' management has many years of experience in the telecommunications industry. Nexus' President Steven Fenker has held management positions in the telecommunications industry for 28 years. Also part of the Nexus' senior management team is Mark Deek, who has 15 years of experience in the telecommunications industry, with particular expertise in intercarrier relations, and subscriber care and billing database management.

In order to provide wireless Lifeline services, Nexus purchases wireless minutes from a national carrier (Verizon Wireless) that is widely-recognized for the quality and reliability of its wireless network. Nexus supplements this robust wireless network with its own network facilities, back-office and operations support systems, which Nexus operates and are ideally suited to serve lower revenue subscribers. Nexus has made a significant financial investment to evaluate, design, develop and integrate these systems. With respect to this network investment, Nexus owns and operates its own switching and other facilities located in the state of Ohio, which are housed in a Tier IV co-location facility.

Nexus has good relationships with the commissions in the states in which it operates. Moreover, Nexus is financially stable and fully capable of honoring its service obligations to subscribers and federal and state regulatory obligations. Although Nexus currently derives the

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wireline operations in these states. Nevertheless, Nexus seeks forbearance for its ETC designations in Florida and Kentucky.

Those states are Arkansas, California, Georgia, Iowa, Illinois, Kansas, Louisiana, Maine, Maryland, Michigan, Mississippi, Missouri, Nevada, New Jersey, Ohio, Rhode Island, West Virginia and Wisconsin. Because Nexus owns and operates its own network facilities, Nexus reserves the right to demonstrate to a state public utilities commission that it provides service using its own facilities in a state for purposes of a state-level universal service funding under state program rules and requirements. Nonetheless, as explained in note 1, Nexus acknowledges that its Amended Compliance Plan, once approved by the Commission, will apply in all states even if Nexus is deemed to operate as a facilities-based carrier in certain state(s).

majority of its revenue from the sale of prepaid wireless services, Nexus does not rely exclusively on disbursements from the Lifeline program to operate. For example, Nexus derives additional revenue from the sale of wireline and wireless services to non-Lifeline subscribers, and the sale of optional replenishment airtime and text minutes.

#### C. Geographic Area of Nexus' Service Offerings

Nexus first began providing wireline ETC service in the second quarter of 2006 and the company now provides this service in the following states: Alabama, Arkansas, Illinois, Kansas, Louisiana, Michigan, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas and Wisconsin. Further, it provides wireline Lifeline service on a resold basis in Florida and Kentucky.<sup>10</sup>

In the second quarter of 2009, Nexus began to offer wireless services in recognition of the high demand for such services in the communities it services. Consumers indicated a strong preference for mobile wireless services and Nexus has worked to satisfy this demand by growing and investing in wireless technology. Nexus' wireless offerings have been very successful with low-income consumers and the company now provides prepaid wireless ETC service in the following states: Arkansas, California, Georgia, Iowa, Illinois, Kansas, Louisiana, Maine, Maryland, Michigan, Mississippi, Missouri, Nevada, New Jersey, Ohio, Rhode Island, West Virginia and Wisconsin.<sup>11</sup>

#### D. Nexus' Lifeline Service Plans

Nexus offers the following prepaid wireless service plans for its Lifeline subscribers:

<sup>&</sup>lt;sup>10</sup> See supra note 7. Nexus will comply with the requirements listed at the newly-revised 47 C.F.R. § 54.417(c) for resellers for its resale operations in Florida and Kentucky. To the extent that Nexus avails itself of its ETC status in these states, it will comply with all applicable Commission rules.

Nexus received wireless ETC authority in Oklahoma on March 21, 2012. However, Nexus does not intend to launch wireless service in Oklahoma until it has secured approval of its Amended Compliance Plan from the Commission.

250 Minute Plan (non-rollover) (all states except California): Minutes are "anytime" minutes and can be used for domestic calls, including local or intrastate/interstate long distance calls. Unused minutes or domestic Short Message Service ("SMS") text messages do not carry over to the following month. SMS text messaging is available at a rate of one text per minute of airtime.

125 Minute Plan (rollover) (all states except California): Minutes are "anytime" minutes and can be used for domestic calls, including local or intrastate/interstate long distance calls. Unused minutes or domestic SMS text messages carry over to the following month. SMS text messaging is available at a rate of one text per minute of airtime.

68 Minute Plan (rollover) (all states except California): Minutes are "anytime" minutes and can be used for domestic calls, including local or intrastate/interstate long distance calls. Unused minutes or domestic SMS text messages carry over to the following month. Domestic SMS text messaging is available at a rate of two text messages per each minute of airtime. Nexus does not actively market the 68 Minute Plan and, although technically still available to subscribers because it was part of the offerings approved by the relevant state commissions, it is rarely selected except by a few subscribers who infrequently use voice service and more frequently send text messages.

<u>California 250 Minute Plan</u>: Minutes are "anytime" minutes and can be used for domestic calls, including local or intrastate/interstate long distance calls. Unused minutes or SMS text messages do not carry over to the following month. Domestic SMS text messaging is available at a rate of one text message per each minute of airtime. There is a minimum out-of-pocket charge of \$2.50 per month.

<u>California 500 Minute Plan</u>: Minutes are "anytime" minutes and can be used for domestic calls, including local or intrastate/interstate long distance calls. Unused minutes or SMS text messages do not carry over to the following month. Domestic SMS text messaging is available at a rate of one text message per each minute of airtime. There is a minimum out-of-pocket charge of \$5.00 per month.

<u>California 1000 Minute Plan</u>: Minutes are "anytime" minutes and can be used for domestic calls, including local or intrastate/interstate long distance calls. Unused minutes or SMS text messages do not carry over to the following month. Domestic SMS text messaging is available at a rate of one text message per each minute of airtime. There is a minimum out-of-pocket charge of \$20.00 per month.

All plans include at no extra charge one E911-compliant handset and "anytime" nationwide minutes that can be used for domestic calls, including local or intrastate/interstate long distance calls.

Nexus' Lifeline subscribers in states other than California may purchase additional minutes on a prepaid basis in denominations of \$3.00 (20 minutes), \$5.00 (40 minutes), \$10.00

(120 minutes), \$20.00 (300 minutes), \$30.00 (500 minutes) and \$50.00 (950 minutes). Nexus also offers an unlimited talk and text additional airtime card. This card provides unlimited local and domestic long distance calling, and unlimited text messaging for thirty (30) calendar days. The cost to Lifeline subscribers is \$26.50.

Nexus' California subscribers may purchase additional minutes on a prepaid basis in denominations of \$3.00 (91 minutes), \$5.00 (152 minutes), \$10.00 (304 minutes), \$20.00 (607 minutes), \$30.00 (910 minutes) and \$50.00 (1,516 minutes), all billed at \$0.033 per minute. All minutes are valid for 30 days from date of replenishment. Nexus' California subscribers may also purchase the unlimited talk and text additional airtime card.

International SMS text messaging is available at a rate of \$0.20 for each international text sent or received. The rate for directory assistance calls is \$1.50 per request. Nexus permits Lifeline subscribers to block international calls at no additional charge. There is no deduction of minutes for calls to 911 or Nexus' subscriber service department.

Calls from the handset for checking or retrieving voicemails count against the voice minutes provided by the plan. Calls from a source other than the handset checking or retrieving voicemail messages and incoming calls that leave a voicemail message are free to Nexus subscribers. Calls to 911 emergency services are always free, and may be made regardless of service activation or availability of minutes.

#### E. Other Certifications Required by 47 C.F.R. § 54.202

The *Public Notice* requires carriers to include certifications required under recently amended 47 C.F.R. § 54.202. Nexus hereby certifies that it does and will continue to comply with the service requirements applicable to the support it receives. <sup>12</sup> Specifically, Nexus' Lifeline services: (i) include voice telephony services that provide voice grade access to the

<sup>&</sup>lt;sup>12</sup> 47 C.F.R. § 54.202(a)(1).

public switched network or its functional equivalent; (ii) provide subscribers with a defined number of minutes of usage for local service at no additional charges, as described above in Section I(D); (iii) provide subscribers with access to the emergency services provided by local government or other public safety organizations, such as 911/E911 to the extent the local government in Nexus' service area has implemented 911/E911 systems, as described below in Section III; and (iv) toll limitation for qualifying low-income consumers.<sup>13</sup>

## II. NEXUS' COMPLIANCE WITH NEW COMMISSION RULES RELATING TO DETERMINATIONS OF SUBSCRIBER ELIGIBILITY FOR LIFELINE SERVICES

Nexus complies with the requirements pertaining to consumer qualifications for Lifeline set forth in section 54.409 of the Commission's rules<sup>14</sup> and any state-specific requirements in the various states in which Nexus has been (or will be) designated an ETC. More specifically, Nexus requires all subscribers to demonstrate eligibility based at least on: (1) household income at or below 135% of the Federal Poverty Guidelines for a household of that size; or (2) the household's participation in one of the federal assistance programs listed in 47 C.F.R. § 54.409(a)(2) or 47 C.F.R. § 54.409(a)(3). Nexus also confirms that the subscriber is not already receiving a Lifeline service and that no one else in the subscriber's household is subscribed to a Lifeline service.<sup>15</sup>

<sup>13</sup> Toll limitation means both toll blocking and toll control, or, if a carrier is not capable of providing both toll blocking and toll control, then toll limitation is defined as either toll blocking or toll control. Nexus will meet the requirement to provide toll limitation to Lifeline subscribers by offering service on a prepaid, or pay-as-you-go, basis, as well as toll blocking for international calls. As the Commission found in its grant of ETC designation to Virgin Mobile, "the prepaid nature of [a prepaid wireless carrier's] service offering works as an effective toll control." *Virgin Mobile USA, L.P. Petition for Forbearance from 47 U.S.C. § 214(e)(1)(A)*, Order, 24 FCC Rcd 3381, 3394 at ¶ 34 (2009). Moreover, Nexus will provide traditional toll blocking for international calls to qualifying low-income consumers at no additional charge. Nexus also provides its users with the ability to monitor their minute usage and balance as an additional means of controlling their communications budget.

<sup>&</sup>lt;sup>14</sup> 47 C.F.R. § 54.509.

<sup>&</sup>lt;sup>15</sup> 47 C.F.R. § 54.409(c).

Nexus uses a variety of outreach programs for its Lifeline supported services, which include direct mail, Internet advertising, and radio and television advertising. Nexus also reaches potential subscribers through retail marketing, including kiosks and point-of-sale promotional materials located in third-party retail establishments, as well as one retail establishment owned by Nexus. Each channel is intended to induce potential subscribers to contact Nexus either in person, over the Internet or by telephone. Although the logistics of the enrollment process varies somewhat for each channel as is further described below, in all cases, Lifeline applicants are thoroughly screened to ensure that they are qualified before a handset is delivered.

## A. Nexus' Procedures to Determine Consumer Eligibility for the Lifeline Program

Analysis of Lifeline Eligibility. If Nexus cannot determine an applicant's eligibility for Lifeline by accessing income or program eligibility databases, Nexus personnel (either employees, third-party subscriber service representatives or authorized agents in third-party retail establishments) review documents to establish eligibility in accordance with the criteria set forth in 47 C.F.R. § 54.409. All Nexus personnel who interact with existing Lifeline subscribers or Lifeline applicants have been fully trained in assisting Lifeline applicants with Lifeline eligibility. All Nexus personnel and authorized third-party representatives have been trained to answer questions about Lifeline requirements, and how to review required documentation to determine whether it satisfies the *Lifeline Reform Order* and state-specific eligibility requirements using state specific checklists. That being said, the final review and determination of the sufficiency of documentation is conducted by Nexus employees or authorized agents directly trained by Nexus employees. All Nexus personnel and authorized third-party representatives involved in enrolling Lifeline applicants have been trained on the Commission's

revised Lifeline eligibility rules and Nexus' practices and policies designed to implement these new rules.

**Proof of Lifeline Eligibility.** Nexus follows the Commission's requirements pertaining to acceptable documentation to establish eligibility based either on income level or participation in a qualified government assistance program. Specifically, acceptable documentation of program eligibility includes: (1) the current or prior year's statement of benefits from a qualifying state, federal or Tribal program; (2) a notice letter of participation in a qualifying state, federal or Tribal program; (3) program participation documents (e.g., the consumer's Supplemental Nutrition Assistance Program ("SNAP") electronic benefit transfer card or Medicaid participation card (or copy thereof); or (4) another official document evidencing the consumer's participation in a qualifying state, federal or Tribal program.<sup>16</sup> documentation of income eligibility includes: (1) the prior year's state, federal, or Tribal tax return; (2) current income statement from an employer or paycheck stub; (3) a Social Security statement of benefits; (4) a Veterans Administration statement of benefits; (5) a retirement/pension statement of benefits; (6) an Unemployment/Workers' Compensation statement of benefit; (7) federal or Tribal notice letter of participation in General Assistance; (8) or a divorce decree, child support award, or other official document containing income information. If the applicant presents Nexus with documentation of income that does not cover a full year, the applicant must present the same type of documentation covering three consecutive months within the previous twelve months.<sup>17</sup>

Nexus subscribers may provide the documentation in person, via fax or e-mail, or they may mail copies to Nexus. Nexus maintains detailed, accurate records identifying the data

Lifeline Reform Order at ¶ 101.
 47 C.F.R. § 54.410(b)(1)(i)(B).

source used to determine a subscriber's eligibility or the documentation the subscriber provided to demonstrate eligibility for Lifeline. The specifically-trained personnel in charge of reviewing all incoming Lifeline applications examine and electronically record in its subscriber service and billing database the type of documentation presented by each prospective Lifeline subscriber, <sup>18</sup> including the date of review, the identity of the documentation, the type of media (*e.g.*, paper, electronic card, etc.), and the issuance and/or expiration date of the documentation. Nexus' database includes separate data entry fields for this information, eliciting a response for each type of information, and will reject the order if any such field is not completed. If an applicant is unable to provide documentary proof of eligibility based on either household income level or current participation in a qualified program, Nexus denies that application.

#### B. Nexus' Procedures for Subscriber Certifications

In the *Lifeline Reform Order*, the Commission established a path for a transition to a national, governmental database that will be used to confirm the initial and continued eligibility of a Lifeline applicant or subscriber.<sup>19</sup> Nexus will utilize that database when it becomes operational.<sup>20</sup> Until that time, however, Nexus will continue to adhere to the following procedures for enrolling prospective subscribers into the Lifeline program.

Nexus has implemented certification procedures that enable prospective subscribers to demonstrate their eligibility by contacting Nexus either in person or by telephone, facsimile, over the Internet, or other electronic transmission. The personnel involved in enrolling Lifeline applicants verbally recite the certifications to Lifeline applicants where when enrolling in person

<sup>&</sup>lt;sup>18</sup> 47 C.F.R. § 54.410(b)(1)(ii) - (iii); 47 C.F.R. § 54.410(c)(1)(ii)-(iii).

<sup>&</sup>lt;sup>19</sup> See Lifeline Reform Order at ¶ 403.

<sup>&</sup>lt;sup>20</sup> On its new certification forms that were revised to encompass the requirements of the Commission's *Lifeline Reform Order*, Nexus obtains consent from each applicant to provide "any records required" for the administration of the Lifeline program including so that such information may be used in a Lifeline database. In order to ensure that it has the same consent from subscribers that applied using prior Nexus forms, Nexus has included nearly identical language on its annual re-certification forms and scripts.

or over the phone. In any retail locations (except those with kiosks), Nexus' authorized thirdparty representatives<sup>21</sup> initially examine the qualifying documentation in person (which
documentation will be forwarded to Nexus personal specifically trained in reviewing Lifeline
qualifying documentation for further review) or, if the applicant does not have the documentation
at the time, direct the applicant to supply the documentation via fax, mail or email. All
applicants who do not have the requisite documentation at the time are informed that their
Lifeline application will not be processed until the applicant provides the required documentary
proof of eligibility. Prospective subscribers who do not complete Nexus' Lifeline Application in
person must return the signed document and eligibility documentation to Nexus by mail,
facsimile, electronic mail or other electronic transmission. Nexus accepts electronic signatures
that meet the requirements of the Electronic Signatures in Global and National Commerce Act,
15 U.S.C. §§ 7001-7006 and any applicable state laws.<sup>22</sup>

Each prospective subscriber is required to complete and sign Nexus' "Lifeline Application." Samples of this document are provided as Exhibit 1. Nexus has modified its Lifeline Application as necessary for use in certain states that have specific requirements, such as additional qualifying programs, but the operative language of Exhibit 1 will remain constant. Nexus's Lifeline Application conforms to the requirements of the *Lifeline Reform Order*, 47 C.F.R. § 54.410(d) and 47 C.F.R. § 54.405.

<u>Information Collected</u>. Nexus collects the following information from prospective subscriber in its Lifeline Application form: (1) the subscriber's full name; (2) the subscriber's full residential address (P.O. Boxes are not permitted); (3) whether the residential address is permanent or temporary; (4) the subscriber's billing address, if different; (5) the subscriber's date

<sup>&</sup>lt;sup>21</sup> All third-party representatives are accountable to Nexus for purposes of compliance with state and federal Lifeline rules.

<sup>&</sup>lt;sup>22</sup> See Lifeline Reform Order at ¶ 168; 47 C.F.R. § 54.419.

of birth; (6) the last four digits of the subscriber's Social Security number (or Tribal identification number if the subscriber is a member of a Tribal nation and does not have a Social Security number<sup>23</sup>); (7) if the subscriber is seeking to qualify for Lifeline under the programbased criteria, the name of the qualifying assistance program from which the subscriber, or his or her dependents, or his or her household receives benefits; and (8) if the subscriber is seeking to qualify for Lifeline under the income-based criterion, the number of individuals in his or her household.<sup>24</sup>

Application Certifications. In accordance with 47 C.F.R. § 54.410(d), in its Lifeline Application, Nexus requires all Lifeline applicants to certify, under penalty of perjury, that: (1) the subscriber meets the income- or program-based eligibility criteria for receiving Lifeline; (2) the subscriber will notify Nexus within 30 days if, for any reason, he or she no longer satisfies the criteria for receiving Lifeline including, as relevant, if the applicant no longer meets the income- or program-based criteria for receiving Lifeline support, the subscriber is receiving more than one Lifeline benefit, or another member of the subscriber's household is receiving a Lifeline benefit; (3) if the subscriber is seeking to qualify for Lifeline as an eligible resident of Tribal lands, that he or she lives on Tribal lands;<sup>25</sup> (4) if the subscriber moves to a new address, that he or she will provide that new address to Nexus within 30 days; (5) if the subscriber provided a temporary residential address to Nexus, the subscriber will be required to verify his or her temporary residential address every 90 days; (6) the subscriber's household will receive only one Lifeline service and, to the best of the applicant's knowledge, the subscriber's household is

<sup>&</sup>lt;sup>23</sup> Nexus will only include language regarding a Tribal identification number on forms used in states with Tribal areas.

<sup>&</sup>lt;sup>24</sup> 47 C.F.R. § 54.410(d)(2).

<sup>&</sup>lt;sup>25</sup> Because Nexus' designated service includes only two states with Tribal lands (Oklahoma and Rhode Island), only Nexus' Lifeline Application specifically for those states include this certification.

application/certification form is true and correct to the best of the subscriber's knowledge; (8) the subscriber acknowledges that providing false or fraudulent information to receive Lifeline benefits is punishable by law; and (9) the subscriber acknowledges that he or she may be required to re-certify his or her continued eligibility for Lifeline at any time, and that his or her failure to re-certify as to continued eligibility will result in de-enrollment and the termination of the subscriber's Lifeline benefits, and (10) that the applicant authorizes Nexus to access any state or federal records or database to verify his or her eligibility, and authorizes Nexus to release any records required for administration of the program, including to USAC to be used in the national Lifeline database and that failure to so authorize Nexus will result in a denial of Lifeline benefits.<sup>26</sup> The Lifeline Application also describes the information that is transmitted, that the information is being transmitted to USAC to ensure the proper administration of the Lifeline program and that failure to provide consent will result in the applicant being denied the Lifeline service. Prospective applicants must affirmatively certify to each of these certifications in order for the application process to move forward, including those applying online. For those applying online, Nexus' website does not permit the applicant to submit the application unless all certifications have been completed. Subscribers also may certify via interactive voice response ("IVR"), which is then saved as a recorded file and saved in the subscriber's account in Nexus' subscriber care and billing system.

In accordance with 47 C.F.R. § 54.410(d)(1), Nexus' Lifeline Application discloses the following information: (1) Lifeline is a federal benefit and willfully making false statements to obtain the benefit can result in fines, imprisonment, de-enrollment or being barred from the program; (2) only one Lifeline service is available per household; (3) a household is defined, for purposes of the Lifeline program, as any individual or group of individuals who live together at

<sup>&</sup>lt;sup>26</sup> See Exhibit 1.

the same address and share income and expenses; (4) a household is not permitted to receive Lifeline benefits from multiple providers; (5) violation of the one-per-household limitation constitutes a violation of the Commission's rules and will result in the subscriber's de-enrollment from the program; and (6) Lifeline is a non-transferable benefit and the subscriber may not transfer his or her benefit to any other person.<sup>27</sup>

Finally, in accordance with 47 C.F.R. § 54.405(c), Nexus' Lifeline Application indicates, using easily understood language, (1) that the service is a Lifeline service; (2) that Lifeline is a government assistance program; (3) that the service is non-transferrable; (4) that only eligible consumers may enroll in the program; and (5) that the program is limited to one discount per household.<sup>28</sup>

## C. Nexus' Procedures for Annual Re-certification of Lifeline Subscribers

In accordance with the requirements of the *Lifeline Reform Order* and 47 C.F.R. § 54.410(f), Nexus annually recertifies all of its Lifeline subscribers by either (1) querying the appropriate eligibility or income databases, confirming that the subscriber continues to meet the program- or income-based eligibility requirements for Lifeline and documenting the results of that review, or (2) obtaining a signed certification from the subscriber that meets the certification requirements set forth in 47 C.F.R. § 54.410(d). Nexus' annual re-certification form includes a confirmation from the subscriber that the applicant's household receives only one Lifeline benefit and, to the best of the subscriber's knowledge, the subscriber's household is receiving no more than one Lifeline benefit. Additionally, Nexus' re-certification materials inform the subscriber that he or she is being contacted to re-certify his or her continuing eligibility for Lifeline and if the subscriber fails to respond, he or she will be de-enrolled in the program.

<sup>&</sup>lt;sup>27</sup> *Id*.

<sup>&</sup>lt;sup>28</sup> *Id.* 

For 2012, Nexus began re-certifying the eligibility of its Lifeline subscriber base on June 1, 2012 on a rolling basis. Nexus will complete this process by the end of 2012 and will report the results to USAC by January 31, 2012.<sup>29</sup> Nexus will notify its subscribers in writing that a failure to respond to the re-certification request will result in de-enrollment in the Lifeline program.<sup>30</sup> Nexus will de-enroll subscribers who do not respond to the annual re-certification or fail to provide proof of continued eligibility in accordance with the procedures set forth in 47 C.F.R. § 54.405(e)(4).

## NEXUS' COMPLIANCE WITH THE FORBEARANCE CONDITIONS III. RELATING TO PUBLIC SAFETY AND 911/E911 ACCESS

Nexus' practices comply with the 911/E911 access conditions set forth in paragraph 373 of the Lifeline Reform Order. Specifically, Nexus: (1) provides its Lifeline subscribers with 911/E911 access at the time Lifeline service is initiated, regardless of activation status and availability of minutes, and (2) provides its Lifeline subscribers with E911-compliant handsets and replaces, at no additional charge to the subscriber, noncompliant handsets of Lifeline-eligible subscribers who obtain Lifeline-supported services. Nexus' practices provide access to 911/E911 services to the extent that these services have been deployed by its underlying wireless carrier. Nexus commits to continue these practices going forward.

Nexus will provide its Lifeline subscribers with access to 911/E911 services immediately upon activation of service. The Commission and consumers are assured that all Nexus subscribers will have available access to emergency calling services at the time that Lifeline service is initiated, and that such 911/E911 access will be available from Nexus handsets even if the account associated with the handset has no minutes remaining.

<sup>&</sup>lt;sup>29</sup> Lifeline Reform Order at ¶ 130. <sup>30</sup> Id. at ¶ 142.

Nexus' existing practices currently provide access to 911/E911 services for all subscribers. Nexus uses Verizon Wireless as its underlying network carrier. Verizon Wireless routes 911 calls from Nexus' subscribers in the same manner as 911 calls from Verizon Wireless' own retail subscribers. To the extent that Verizon Wireless is certified in a given PSAP territory, this 911 capability functions in the same manner for Nexus and its subscribers. Nexus also currently enables 911 emergency calling services for all properly activated handsets regardless of whether the account associated with the handset is active or suspended.

Nexus will ensure that all handsets used in connection with its Lifeline service offering will be E911-compliant. Indeed, Nexus' handsets have always been E911-compliant. All Nexus handsets undergo a thorough quality inspection by Nexus prior to being distributed to subscribers. All Nexus handsets are required to meet Nexus' handset specifications, which ensure that the handset models meet all E911 requirements. As a result, any existing Nexus subscriber that qualifies for and subsequently elects Lifeline service will already have an E911-compliant handset provided by Nexus. Additionally, any new subscriber that qualifies for and enrolls in Nexus' Lifeline program is assured of receiving an E911-compliant handset as well, free of charge.

## IV. NEXUS' COMPLIANCE WITH THE COMMISSION'S MARKETING AND DISCLOSURE REQUIREMENTS FOR PARTICIPATION IN THE LIFELINE PROGRAM

Nexus has incorporated into its marketing materials for its Lifeline services, in clear, easily understood language: (1) that the service and supported by Lifeline, a government program; (2) that only eligible consumers may enroll in the program; (3) what documentation is necessary for enrollment; (4) that the benefit is limited to one per household and is non-transferrable; (5) that consumers who willfully make false statements in order to obtain the

benefit can be punished by fine or imprisonment or can be barred from the program.<sup>31</sup> Nexus also discloses its name (the ETC) on all marketing materials.<sup>32</sup> A representative sample of Nexus' revised marketing materials incorporating these disclosures is attached as Exhibit 2.

## NEXUS' PROCEDURES AND EFFORTS TO PREVENT WASTE, FRAUD AND $\mathbf{V}_{\cdot}$ ABUSE IN CONNECTION WITH LIFELINE FUNDS

Nexus shares the Commission's commitment to minimize waste, fraud and abuse of Lifeline benefits. According, Nexus has implemented a variety of measures and procedures intended to prevent duplicate Lifeline benefits from being awarded to the same household or individual.

Prevention of Duplicates within Nexus' Subscriber Base. Lifeline applications to Nexus that are preliminarily deemed eligible are submitted to a data entry process, including verifying the address against the United States Postal Service database file of valid U.S. addresses. A Lifeline applicant's address, name, and the last four digits of his or her social security number are then queried against all of Nexus' active Lifeline subscribers (both wireline and wireless), in all states in which Nexus operates. If it is found that Nexus is already providing Lifeline service to the same subscriber or household, the application is rejected. Nexus commits to continuing these practices going forward.

Service Activation. Nexus ships handsets to qualified subscribers using FedEx's SmartPost delivery service and retains written confirmation that delivery was completed. Nexus does not seek reimbursement for Lifeline service for any subscriber until the subscriber activates the service, which may be done by taking such actions as dialing an outbound call.<sup>33</sup> Nexus will use the date of this first completed outbound call from its call records as the subscriber's

Lifeline Reform Order at ¶ 275; 47 C.F.R. § 54.405(c).
 Lifeline Reform Order at ¶ 275; 47 C.F.R. § 54.405(d).

<sup>&</sup>lt;sup>33</sup> Currently, the only form of activation that Nexus accepts is the placement of an outbound call.

effective start date for the purposes of determining the subscriber's enrollment date in the Lifeline program.

Non-Usage Policy. From the beginning of its wireless operations in 2009, Nexus voluntarily adopted a policy whereby a subscriber who has not used his or her handset within 60 days is de-enrolled from the Lifeline program (after a 30-day notice period). Upon deenrollment, Nexus ceases seeking Lifeline reimbursements for that subscriber. Nexus' non-usage policy ensures that only subscribers who actually utilize their wireless service continue to receive Lifeline-subsidized service, and that Nexus only receives Lifeline support for those subscribers who remain enrolled in the program. Nexus commits to continuing this practice in conformance with the requirements of 47 C.F.R. § 54.405(e)(3).

Specifically, after 60 days of non-use,<sup>34</sup> Nexus provides notice to the subscriber that failure to use the Lifeline service or provide other confirmation to Nexus that the subscriber wishes to retain his or her Lifeline service within 30 days from the date of the de-enrollment notice will result in de-enrollment from the Lifeline program.<sup>35</sup> Nexus will not request further Lifeline reimbursement for any de-enrolled subscriber and Nexus will report annually to the Commission the number of subscribers de-enrolled for non-usage by month.<sup>36</sup>

<u>De-Enrollment and Disconnection</u>. Nexus subscribers may easily de-enroll from Lifeline or disconnect their service altogether. There is a link on the home page of Nexus' website www.reachoutmobile.com for de-enrollments and disconnections. This link permits subscribers to de-enroll from Lifeline and either subscribe to a non-Lifeline service or cancel

Subscribers can "use" the service by: (1) completing an outbound call; (2) purchasing minutes from Nexus to add to the subscriber's plan; (3) answering an incoming call from a party other than Nexus; or (4) responding to a direct contact from Nexus confirming that the subscriber wants to continue receiving the service. 47 C.F.R. § 54.407(c)(2).

<sup>&</sup>lt;sup>35</sup> 47 C.F.R. § 54.405(e)(3).

<sup>&</sup>lt;sup>36</sup> 47 C.F.R. § 54.405(e)(3).

their service altogether. Subscribers may also de-enroll or disconnect their service by calling Nexus' customer service call center.

One Per Household Rule. Nexus has implemented policies and practices in accordance with the Commission's rules and the *Lifeline Reform Order* to ensure that it provides only one Lifeline service per household. As described above, Nexus has already implemented procedures to ensure that Nexus itself only provides one Lifeline service per household. When the National Lifeline Accountability Database becomes available, Nexus will fully comply with the requirements of 47 C.F.R. § 54.404 and utilize the database to determine if an applicant is currently receiving Lifeline benefits from another carrier or if another person residing at the applicant's residential address is receiving Lifeline benefits. Nexus also will retain the following data: the date Nexus queried the duplicates database; the date and information Nexus transmitted to the database; the date of transmission of updated subscriber information to the database; the date of transmission of subscriber de-enrollment to the database; the date and database upon which Nexus determined income-based eligibility; state Lifeline administrator documentation of subscriber eligibility, and subscriber's certification of eligibility; the notice of program-certification and subscriber self-certification, when performed by a state agency or state Lifeline administrator.

Nexus has also instructed its customer service representatives to explain the one-per-household requirement to prospective and existing subscribers, including explaining that the brands Safelink Wireless, Assurance Wireless, i-wireless, Stand-Up Wireless, Budget Mobile and TAG Mobile are Lifeline services. If Nexus has a reasonable basis to believe that one of its Lifeline subscribers no longer meets the eligibility criteria, for example, due to a violation of the one-per-household rule, Nexus initiates its termination process in accordance with the procedures

set forth in 47 C.F.R. § 54.405(e)(1). Nexus will also maintain the results of each state administrator's certification efforts for each subscriber in that state where a state administrator or agency is responsible for re-certification and where a state has been unable to re-certify a subscriber, Nexus will keep the record and comply with the relevant de-enrollment procedures.

### VI. CONCLUSION

Nexus submits that the foregoing Amended Compliance Plan fully satisfies the conditions set forth in the Lifeline Reform Order, the Public Notice and in the Commission's rules pertaining to Lifeline. Accordingly, Nexus respectfully requests expeditious approval of its pending ETC Petitions and this Amended Compliance Plan so that Nexus may continue to provide essential Lifeline service to eligible low-income subscribers in states where it currently operates and may provide eligible consumers Lifeline wireless service options in additional states. Nexus also requests expeditious approval of its Amended Compliance Plan because the company has filed an application to participate in the Commission's Lifeline Broadband Pilot Program.

Respectfully submitted,

Danielle Frappier

James W. Tomlinson

Davis Wright Tremaine LLP

1919 Pennsylvania Avenue, N.W., Suite 800

Washington, D.C. 20006-3401

(202) 973 - 4242

Counsel to Nexus Communications, Inc.

December 4, 2012

# Exhibit 1 Lifeline Applications

<u>Fax to</u>: 1-877-870-9333 <u>Email to</u>: enroll@reachoutmobile.com or <u>Mail to</u>: ReachOut Wireless, PO Box 247168, Columbus, OH 43224-7168



Reac	h	1
wireless		

Customer Service 1 – 877 – 870 – 9444 www.reachoutmobile.com

Fax to: 1-877-870-9333 Email to: enroll@reachoutmobile.com or

Mail to: ReachOut Wireless, PO Box 247168, Columbus, OH 43224-7168



Date \_\_\_\_\_

		W	reless	
125 FREE Rollover Minutes 250 FREE Non-Ro		nutes LIF	ELINE APPLIC	MOITA
I certify that my household income is at or below 135% of the Federal	Poverty Gui	delines as indicated	below:	
Eligibility for Lifeline may apply if your household income is at or below	Check or Complete	Persons in Household	Annual Income	Monthly Income
135% of the Federal Poverty Guidelines for a household of that size.		1	\$15,080	\$1,257
Indicate which income range applies to you in the chart. You must provide proof of eligibility based on income, which can include:		2	\$20,426	\$1,702
Last year's federal or state tax return		3	\$25,772	\$2,148
Current income statement from an employer or paycheck stub		4	\$31,118	\$2,593
(must cover 3 consecutive months within the previous 12 months)	100000000000000000000000000000000000000		<u> </u>	
A Social Security statement of benefits		5	\$36,464	\$3,039
<ul> <li>A retirement/pension statement of benefits</li> </ul>		6	\$41,810	\$3,484
<ul> <li>An Unemployment/Workers' Compensation statement of benefit</li> </ul>		7	\$47,156	\$3,930
<ul> <li>Federal notice letter of participation in General Assistance</li> </ul>		8	\$52,502	\$4,375
Divorce decree, child support award or other official document		For each add'l		
containing income information	# in household	person, add:	\$5,346	\$446
Lock No.	1		<u> </u>	
Last Name: First Name:		Nilde	die initial:	-
Last 4 digits of Soc. Security #: Date of Birth:	***************************************			
Residential Address: Ap	t Cit	y: State:	Zip:	
(no P.O. Box for res. address) This is my (check one): Permaner	nt Address	Temporary Addr	ess	
If you move, you must update your residential address with ReachOut Wireles.				
Billing Address (if different): Apt	City:	State: 2	ip:	
I certify that:  I acknowledge that Lifeline is a government assistance program and in fines, imprisonment, de-enrollment or being barred from the program in fines, imprisonment, de-enrollment or being barred from the program in fines, imprisonment, de-enrollment or being barred from the program in fines, imprisonment, de-enrollment or being barred from the program at the same address and share income and expenses.)  I acknowledge that a household is not permitted to receive Lifeline constitutes a violation of the rules of the Federal Communications of If I am participating in another Lifeline program at the time I apply service with any other provider.  I acknowledge that Lifeline is non-transferable and that I may not transferable and that I may not tran	gram.  E Lifeline Progenoid, and thate, a "househ  be benefits from Commission are for ReachOutansfer my benefite Lifeline beno longer satisold receives and	ram. t, to the best of my kold" is any individual m multiple providers and will result in de-enr t Wireless Lifeline ser defit to any other persenefits is punishable bestonether Lifeline benefit	knowledge, no other or group of indivi- and that violation of ollment from the Lif vice, I agree to cand on. y law. eiving Lifeline services	r person in my duals who live f this limitation feline program. cel that Lifeline ces, such as no
I acknowledge that I may be required to re-certify to my continued result in de-enrollment and termination of my Lifeline benefits.  If I move to a new address, I will provide the new address to ReachC If I provided a temporary address, I will be required to verify my te 30 days, I will be de-enrolled from the Lifeline program.	eligibility for Out Wireless w mporary addr	Lifeline at any time, a vithin 30 days. ess every 90 days. If	nd that my failure to	ification within
I authorize Reachout Wireless to access any governmental state or statements herein and to confirm my continued eligibility for Lifelin and/or provide information to ReachOut Wireless verifying my pa ReachOut Wireless to release any records required for the admit Universal Service Administrative Company (USAC) to be used in a Lifeline program and the	ne and author orticipation in nistration of I ifeline Progra	ize social service ager programs that qualify ReachOut Wireless's m Database. I unders	ncy representatives y me for Lifeline. I Lifeline program, in tand that the record	to discuss with also authorize icluding to the ds are required

I certify **penalty of perjury** that the information contained in this certification is true and correct to the best of my knowledge.

the Lifeline service.

Applicant's Signature: \_\_\_\_



<u>Fax to</u>: 1-800-700-5576 <u>Email to</u>: enroll@TSIHomephone.com or <u>Mail to</u>: TSI Home Phone, PO Box 247168, Columbus, OH 43224-7168

## WIRELINE LIFELINE APPLICATION - PROGRAM BASED

I certify that I participate in one of the following	g programs (check one	):		
Food Stamps (SNAP)	(	Medicaid		
Federal Public Housing Assistance (Section	8)1	Temporary Assistance to Needy Families (TANF)		
National School Lunch Free Lunch Program		upplemental Soc	ial Security (SSI)	
Low-Income Home Energy Assistance Progr			on income, a different	form is required.
You must provide documentation demon		participation in t	he program check	ed above.
Last Name:	First Name:		Middle	Initial:
Last 4 digits of Soc. Security #:	Date of Birth:			
Residential Address:	Ар	t City:	State:	_ Zip:
(no P.O. Box for res. address) This is my (check one):				
If you move, you must update your residential a	address with TSI Home	Phone within 30 c	days	
Billing Address (if different):				Zip:
I acknowledge that Lifeline is a government assi in fines, imprisonment, de-enrollment or being I acknowledge that only Lifeline eligible consum I acknowledge that only one Lifeline service is household is receiving a Lifeline service. (For together at the same address and share income I acknowledge that a household is not permitted constitutes a violation of the rules of the Federa If I am participating in another Lifeline program service with any other provider.  I acknowledge that Lifeline is non-transferable at acknowledge that providing false or fraudulent I will notify TSI Home Phone within 30 days if for participating in any of qualifying program, or if I acknowledge that I may be required to re-cent result in de-enrollment and termination of my Lif I move to a new address, I will provide the new If I provided a temporary address, I will be required 30 days, I will be de-enrolled from the Lifeline policy I authorize TSI Home Phone to access any gow statements herein and to confirm my continued and/or provide information to TSI Home Phone Home Phone to release any records required Service Administrative Company (USAC) to be used the proper administration of the Lifeline programs service.  I certify penalty of perjury that the information Applicant's Signature:	barred from the program. Hers may enroll in the Lifelin Available per household, a re purposes of Lifeline, a "h e and expenses.) Hed to receive Lifeline benefical Communications Commis In at the time I apply for T Heand that I may not transfer in t information to receive Lifeline any reason I no longer sat I or a member of my housely tify to my continued eligibilities benefits. We address to TSI Home Photo uired to verify my temporary torogram. Wernmental state or federal d eligibility for Lifeline and the verifying my participation for the administration of T used in a Lifeline Program D am and that failure to provis	e Program.  Ind that, to the best of ousehold" is any income to some the from multiple program of the from multiple program of the from th	of my knowledge, no of dividual or group of inviders and that violation de-enrollment from the service, I agree to er person.  The behalf by law.  The ceiving Lifeline service Lifeline benefit.  The time, and that my fails are agency representation of the ceiving Lifeline.  The located anywhere reside agency representation of the program, including that the records are in the applicant being	other person in myndividuals who live on of this limitation the Lifeline program. It cancel that Lifeline are to re-certify will be verification within quired to verify my lives to discuss with I also authorize TSI ng to the Universal required to ensure the denied the Lifeline wledge.

Monthly



<u>Fax to</u>: 1-800-700-5576 <u>Email to</u>: enroll@TSIHomephone.com or <u>Mail to</u>: TSI Home Phone, PO Box 247168, Columbus, OH 43224-7168

## WIRELINE LIFELINE APPLICATION - INCOME BASED

Check or

Persons in

I certify that my household income is at or below 135% of the Federal Poverty Guidelines as indicated below:

Eligibility for Lifeline may apply if your household income is at or below	Complete	Household	Amilia mcome	Income
135% of the Federal Poverty Guidelines for a household of that size.  Indicate which income range applies to you in the chart. You must		1	\$15,080	\$1,257
provide proof of eligibility based on income, which can include:		2	\$20,426	\$1,702
Last year's federal or state tax return		3	\$25,772	\$2,148
<ul> <li>Current income statement from an employer or paycheck stub</li> </ul>		4	\$31,118	\$2,593
(must cover 3 consecutive months within the previous 12 months)		5	\$36,464	\$3,039
<ul> <li>A Social Security statement of benefits</li> <li>A retirement/pension statement of benefits</li> </ul>		6	\$41,810	\$3,484
An Unemployment/Workers' Compensation statement of benefit		7	\$47,156	\$3,930
Federal notice letter of participation in General Assistance		8	\$52,502	\$4,375
<ul> <li>Divorce decree, child support award or other official document</li> </ul>		For each add'l	7,	<del>- + 1,010</del>
containing income information	#in	person, add:	\$5,346	\$446
not Namo.	household		<u> </u>	
Last Name: First Name:		IVIIC	ddle Initial:	
Last 4 digits of Soc. Security #: Date of Birth:				
Residential Address:Apr	t Ci	ty: State	e: Zip:	*******
no P.O. Box for res. address) This is my (check one): Permanen	nt Address_	Temporary Add	ress	
f you move, you must update your residential address with TSI Home I	Phone withi	n 30 days		
Billing Address (if different): Apt		Ť	7in·	
imprisonment, de-enrollment or being barred from the program.  I acknowledge that only Lifeline eligible consumers may enroll in the Lifeline I acknowledge that only one Lifeline service is available per household, a receiving a Lifeline service. (For purposes of Lifeline, a "household" is any share income and expenses.) I acknowledge that a household is not permitted to receive Lifeline benef violation of the rules of the Federal Communications Commission and wil another Lifeline program at the time I apply for TSI Home Phone Lifeline serv I acknowledge that Lifeline is non-transferable and that I may not transfer m I acknowledge that providing false or fraudulent information to receive Lifeli I will notify TSI Home Phone within 30 days if for any reason I no longer sa income levels, or if I or a member of my household receives another Lifeline I acknowledge that I may be required to re-certify to my continued eligibil enrollment and termination of my Lifeline benefits.  If I move to a new address, I will provide the new address to TSI Home Phone If I provided a temporary address, I will be required to verify my temporary de-enrolled from the Lifeline program. I authorize TSI Home Phone to access any governmental state or federal re and to confirm my continued eligibility for Lifeline and authorize social sen Home Phone verifying my participation in programs that qualify me for Life administration of TSI Home Phone's Lifeline program, including to the Unive Database. I understand that the records are required to ensure the proper result in the applicant being denied the Lifeline service.	ind that, to the individual or a fits from multi II result in device, I agree to by benefits is a strict to an ine benefit. Illity for Lifeline within 30 day address every ecords or datal vice agency resultine. I also au ersal Service A	ple providers and that enrollment from the Licancel that Lifeline serving of the person.  The provider person.  The person bunishable by law.  The for receiving Lifeline at any time, and that was a located anywhere presentatives to discuss thorize TSI Home Phone dministrative Company	o live together at the violation of this limits feline program. If I a ce with any other proservices, such as no I my failure to re-certification within required to verify my with and/or provide to release any record (USAC) to be used in	same address and ation constitutes a am participating in vider.  onger meeting the y will result in de- n 30 days, I will be statements herein information to TSI ds required for the a Lifeline Program
I certify <b>penalty of perjury</b> that the information contained in this certificat	tion is true and	correct to the best of m	y knowledge.	
Applicant's Signature:			Date	

## Exhibit 2 Sample Marketing Material



CELLULAR PHONE FREE MINUTES & TEXTS

250
anytime minutes every month!

Receive a FREE Cell
Phone and
250 Minutes
a month for ALL
qualifying
customers!

1-877-870-9444

Reach (\*) ut

www.ReachOutWireless.com Wireless
Complaints concerning Lifeline/Linkup service can be directed to the XXXXX
Public Service Commission's Commissions Affairs Unit at XXX-XXX-XXXX

CELLULAR PHONE
FREE MINUTES & TEXTS

anytime ROLLOVER minutes
every month!
Allumised minutes rollover
to the next month!

Receive a FREE Cell
Phone and
125 ROLLOVER
Minutes a
month for ALL
qualifying
customers!

1-877-870-9444 www.ReachOutWireless.com

Reach Out

Complaints concerning Lifeline/Linkup service can be directed to the XXXXX Public Service Commission's Commissions Affairs Unit at XXX-XXX-XXXX.



## IMPORTANT INFORMATION concerning Lifeline wireless service

Lifeline is a government assistance program. Only one Lifeline service is available per household. A violation of the one per household limitation constitutes a violation of the Federal Communication Commissions rules and will result in your denrollment from the program. Your household is not permitted to receive multiple Lifeline benefits whether they be from one or multiple companies. This includes wireline and wireless service. Lifeline is a non-transferable benefit. You may not transfer your benefit to any other person. You must activate your service. You must use your phone to continue to receive service. Should you not use your service for 60 days you will be de-enrolled. Lifeline is a Federal benefit. Willingly making false statements to obtain the benefit can result in fines, imprisonment, de-enrollment or being barred from the program. Proof of eligibility is required and only eligible customers may enroll. Proof may consist of eligible program card or statement benefits.

Nexus Communications Inc.