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RECEIVED

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PUBLIC SERVICE COMMISSION

#### VIA OVERNIGHT MAIL

November 6, 2008

Stephanie Stumbo Executive Director, Kentucky Public Service Commission 211 Sower Boulevard Frankfort, Kentucky 40602

Re: Case No. 2007-00455

Dear Ms. Stumbo:

Please find enclosed the original and twelve (12) copies each of the RESPONSES OF ALCAN PRIMARY PRODUCTS CORPORATION AND CENTURY ALUMINUM OF KENTUCKY GENERAL PARTNERSHIP TO ATTORNEY GENERAL'S SUPPLEMENTAL REQUEST FOR INFORMATION filed in the above-referenced matter.

By copy of this letter, all parties listed on the attached Certificate of Service been served. Please place these documents of file.

Very Truly Yours,

Michael L. Kurtz, Esq.

**BOEHM, KURTZ & LOWRY** 

Michael J. Kutz

MLKkew Attachment

cc: David C. Brown, Esq. Certificate of Service

#### CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing was served by mailing a true and correct copy, by regular U.S. mail (unless otherwise noted) to all parties on the 6<sup>th</sup> day of November, 2008.

lichael L. Kurtz, Esq.

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## RESPONSES TO ATTORNEY GENERAL'S SUPPLEMENTAL REQUEST FOR INFORMATION TO ALCAN PRIMARY PRODUCTS CORPORATION AND CENTURY ALUMINUM OF KENTUCKY

#### 1. AG Request

Please update responses to all previous data requests from the Office of Attorney General with any additional responsive documents and information since the date of the last response to such data requests. If no update exists for a specific question, the responses indicating that fact can be grouped in a joint response.

#### Response:

Except for the attached updated response to Initial Request #19, there are no updates required.

### RESPONSES TO ATTORNEY GENERAL'S SUPPLEMENTAL REQUEST FOR INFORMATION TO ALCAN PRIMARY PRODUCTS CORPORATION AND CENTURY ALUMINUM OF KENTUCKY

#### 1. AG Request (Continued)

Please update responses to all previous data requests from the Office of Attorney General with any additional responsive documents and information since the date of the last response to such data requests. If no update exists for a specific question, the responses indicating that fact can be grouped in a joint response.

#### Updated Response to Initial Request 19

AG Request 19: Please reference the testimony of Fayne, page 16, line 6-7. State the cost of financing level at which "if the cost of financing is higher than reflected in the financial model, the transaction may no longer be viable."

<u>Updated Response</u>: As explained in our initial response filed in February 2008, interest expense, other than interest expense related to the sale-leaseback transaction is expected to average about \$45.4 million/year during the first three years of the contract (2008-2010), and decline thereafter. Interest expense related to the sale-leaseback transaction was projected to average \$13.9 million during the first three years of the contract, and increase thereafter. As a result, total interest expense was projected to be \$59.3 million/year during the first three years of the contract.

The sale-leaseback transactions with Bank of America and Philip Morris have been terminated. As a result, there is no longer interest expense associated with the sale-leaseback transaction. Interest expense is now expected to average \$51.5 million/year for the first two years of the contract (2009-2010), and to decline thereafter.

### RESPONSES TO ATTORNEY GENERAL'S SUPPLEMENTAL REQUEST FOR INFORMATION TO ALCAN PRIMARY PRODUCTS CORPORATION AND CENTURY ALUMINUM OF KENTUCKY

#### 2. AG Request:

Assume the Unwind Transaction is approved as proposed. State the extent to which smelting operations in Kentucky under the proposed electric service agreements can be viewed as "high cost" or "low cost" relative to other competing smelting operations in the marketplace.

a. Please provide quantification and analysis to support the response.

#### Response:

The Smelters respectfully object to this Item 2 on the ground that the information requested from each Smelter is confidential and proprietary to each Smelter and should not be disclosed absent a showing that it is relevant to the public interest inquiry of this docket. Without waiving this objection, the Smelters submit attached Schedule "AG Supplemental-2" which ranks the U.S smelters based on the cost of electricity for 2008. As shown on that schedule, both Sebree and Hawesville smelters fall in the middle of the pack. The cost of Wenatchee. Massena East and Massena West are based on hydroelectric power; the costs, therefore, are not expected to escalate rapidly. Both Hawesville and Sebree have protected the value of their current contracts through 2010 and 2011 respectively. The remaining smelters are subject to fuel price escalation. On that basis, Sebree and Hawesville are expected to continue to be in the middle relative to other competing smelting operations in the U.S. marketplace, at least for the next few years. Thereafter, we would expect the smelters to be in the middle, based on the expected operation of Big Rivers and its proximity to the Illinois Basin coal fields.

In addition, Schedule "AG Supplemental-2" provides global electricity costs by region. As shown on that schedule, the U.S cost of electricity fall in the middle, with the average U.S. cost of electricity slightly lower than the global average.

The data shown on Schedule "AG Supplemental-2" reflects information from CRU.

#### **RANKING - U.S. SMELTER ELECTRICTY PRICES - 2008**

| Smelter         | Average<br>Electricity Price<br>(\$/mWh) | Production<br>(MT 000s) |  |  |
|-----------------|--|-------------------------|--|--|
| Wenatchee       | 12.03                                    | 100.0                   |  |  |
| Massena East    | 24.07                                    | 125.0                   |  |  |
| Massena West    | 25.98                                    | 130.0                   |  |  |
| Sebree          | 28.41                                    | 196.0                   |  |  |
| Ravenswood      | 29.14                                    | 174.0                   |  |  |
| Alcoa Tennessee | 29.28                                    | 219.0                   |  |  |
| Rockdale        | 30.97                                    | 194.0                   |  |  |
| Hawesville      | 35.31                                    | 246.9                   |  |  |
| New Madrid      | 36.97                                    | 256.5                   |  |  |
| Warrick         | 37.08                                    | 271.9                   |  |  |
| Mount Holly     | 43.91                                    | 229.0                   |  |  |
| Hannibal        | 49.50                                    | 266.0                   |  |  |
| Columbia Falls  | 58.00                                    | 75.6                    |  |  |
| Ferndale        | 58.00                                    | 188.5                   |  |  |
| TOTAL           | 36.47                                    | 2,672.5                 |  |  |

#### RANKING - Electricity Cost by Region - 2008

| Region          | Average<br>Electricity Price<br>(\$/mWh) | Production<br>(MT 000s) |  |  |
|-----------------|--|-------------------------|--|--|
| CIS             | 18.47                                    | 4,907.7                 |  |  |
| Africa          | 22.13                                    | 1,708.6                 |  |  |
| Middle East     | 22.35                                    | 2,297.9                 |  |  |
| Canada          | 24.15                                    | 3,495.7                 |  |  |
| Oceania         | 29.58                                    | 2,303.2                 |  |  |
| Northen Europe  | 29.80                                    | 2,610.8                 |  |  |
| Latin America   | 34.77                                    | 2,697.6                 |  |  |
| Asia            | 35.08                                    | 1,630.1                 |  |  |
| USA             | 36.47                                    | 2,672.5                 |  |  |
| Southern Europe | 37.77                                    | 1,160.2                 |  |  |
| Eastern Europe  | 44.42                                    | 830.6                   |  |  |
| China           | 52.08                                    | 13,678.0                |  |  |
| Central Europe  | 72.75                                    | 942.3                   |  |  |
| TOTAL           | 37.26                                    | 40,935.2                |  |  |

### RESPONSES TO ATTORNEY GENERAL'S SUPPLEMENTAL REQUEST FOR INFORMATION TO ALCAN PRIMARY PRODUCTS CORPORATION AND CENTURY ALUMINUM OF KENTUCKY

#### 3. AG Request

Assume the Unwind Transaction is approved as proposed, and also that the current prices for aluminum persist for an indefinite period. Please describe the viability of continued production at the smelting operations in Kentucky under those circumstances.

b. Please provide quantification and analysis to support the response.

#### Response:

The Smelters respectfully object to this Item 3 on the ground that the information requested from each Smelter is confidential and proprietary to each Smelter and should not be disclosed absent a showing that it is relevant to the public interest inquiry of this docket. Without waiving this objection, the Smelters state that if the current prices for aluminum were to persist for an indefinite period, we would likely be experiencing a world-wide deep recession. In such a scenario, we would also expect the cost of many materials and supplies, including coal and reagent, to fall as well. It is not possible to calculate with any precision how Big Rivers' cost structure would change in the face of such a prolonged recession, but we believe that the smelting operations in Kentucky would have a reasonable chance of continuing in such a circumstance

As shown on attached Schedule "AG Supplemental 3", which reflects data prepared by CRU, the cost of production for 2008, excluding the cost of electricity, was approximately \$1500 - \$1600/tonne for the lower cost smelters. On the assumption that it takes 7 kilowatthours to produce one pound of aluminum, it would cost approximately \$600/tonne for electricity if the price of electricity were \$40/mWh. At that cost, Sebree and Hawesville would have a reasonable opportunity to continue operations even if LME price of aluminum were to stay depressed. We believe it is reasonable to assume that Big Rivers could achieve a correspondingly lower cost if a deep recession were to be prolonged, that the Smelters would be able to take advantage of the mitigation measures provided in the contract, and ultimately that all parties will work in good faith and take all reasonable actions to maintain Smelter operations and their substantial contributions to the economic welfare of their western Kentucky community.

#### **RANKING - U.S. SMELTER PRODUCTION COST - 2008**

| Smelter         | Site Operating<br>Cost<br>(\$/tonne) | Electricity<br>Cost<br>(\$/tonne) | Site Operating<br>Cost, excl.<br>Electricity<br>(\$/tonne)) |  |
|-----------------|--------------------------------------|-----------------------------------|---|--|
|                 |                                      |                                   |   |  |
| Mount Holly     | 2133.14                              | 677.29                            | 1455.85   |  |
| Sebree          | 1992.48                              | 410.78                            | 1581.70   |  |
| Columbia Falls  | 2572.99                              | 988.43                            | 1584.56   |  |
| Hawesville      | 2145.86                              | 559.47                            | 1586.39   |  |
| Ferndale        | 2476.94                              | 861.4                             | 1615.54   |  |
| Warrick         | 2232.32                              | 596.15                            | 1636.17   |  |
| Ravenswood      | 2114.17                              | 465.78                            | 1648.39   |  |
| Rockdale        | 2127.52                              | 463.33                            | 1664.19   |  |
| New Madrid      | 2212.38                              | 518.99                            | 1693.39   |  |
| Wenatchee       | 1892.58                              | 189.01                            | 1703.57   |  |
| Hannibal        | 2547.86                              | 800.58                            | 1747.28   |  |
| Alcoa Tennessee | 2193.37                              | 431.87                            | 1761.50   |  |
| Massena West    | 2255.05                              | 413.04                            | 1842.01   |  |
| Massena East    | 2368.72                              | 397.93                            | 1970.79   |  |

## RESPONSES TO ATTORNEY GENERAL'S SUPPLEMENTAL REQUEST FOR INFORMATION TO ALCAN PRIMARY PRODUCTS CORPORATION AND CENTURY ALUMINUM OF KENTUCKY

#### 4. AG Request:

Please provide current projection of aluminum prices over a 3-5 year period and state the current price.

#### Response:

The LME price ranged between \$1886/tonne and \$2395/tonne during the month of October.

Attached Schedule "AG Supplemental-4" shows current projections of aluminum prices.

#### Schedule AG Supplemental - 4

### ALUMINUM PRICE FORECASTS (\$/TONNE)

|                   | Date     | 2008<br>LME | 2009<br>LME | 2010<br>LME | 2011<br>LME | LT<br>LME |         |
|-------------------|----------|-------------|-------------|-------------|-------------|-----------|---------|
| Bank of America   | 10/08/08 | 2,734       | 2,646       |             | _           | _         | _       |
| Barclays          | 10/02/08 | 2,666       | 2,600       | ***         | _           | 3,200     | Nominal |
| BMO Nesbitt Burns | 10/03/08 | 2,712       | 2,535       | 2,756       | _           | 2,601     |         |
| Citigroup         | 10/27/08 | 2,668       | 2,205       | 2,646       | 3,086       | 2,866     |         |
| Credit Suisse     | 10/20/08 | 2,668       | 2,535       | 2,646       | 2,425       | 2,425     | **      |
| Dahlman rose      | 09/24/08 | 2,646       | 2,205       |             | ,           | —, ·      | Ma.     |
| Davenport         | 09/23/08 | 2,730       | 2,515       | 3,109       | 2,910       | 2,900     | •       |
| Deutsche Bank     | 10/20/08 | 2,606       | 1,874       | 2,249       | 2,535       | 2,690     |         |
| Friedman Billings | 10/17/08 | 2,205       | 2,646       |             | _           |           | **      |
| Goldman Sachs     | 10/02/08 | 2,800       | 2,932       | 2,976       | _           | -         | 8n      |
| JP Morgan         | 10/16/08 | 2,715       | 2,400       | 2,450       | 2,500       | 2,500     | -       |
| Macquarie Bank    | 09/25/08 | 2,864       | 2,866       | 2,866       | 2,866       | 2,866     | 2008\$  |
| Merrill Lynch     | 10/24/08 | 2,668       | 2,425       | 2,646       | 2,646       | 2,646     | 44      |
| Morgan Stanley    | 10/09/08 | 2,712       | 2,646       | 2,866       | 3,086       | 2,535     | •       |
| UBS               | 10/06/08 | 2,866       | 2,535       | 2,756       | -           |           | -       |
| CRU               | 10/24/08 | 2,614       | 2,177       | 2,487       | 2,755       | 2,242     | 2008 \$ |
| Brook Hunt        | 10/02/08 | 2,750       | 2,375       | 2,350       | 2,513       | 2,350     | 2008 \$ |
| Pirant Avancas    |          | 0.004       |             |             |             |           |         |
| Street Average    |          | 2,684       | 2,504       | 2,724       | 2,757       | 2,723     | -       |
| Analyst Average   |          | 2,682       | 2,276       | 2,419       | 2,634       | 2,296     | -       |
| Overall Average   |          | 2,684       | 2,477       | 2,677       | 2,732       | 2,652     | -       |
| Street Median     |          | 2,712       | 2,535       | 2,756       | 2,756       | 2,668     |         |
| Analyst Median    |          | 2,682       | 2,276       | -           | 2,634       | 2,296     | **      |
| Overall Median    |          | 2,712       | 2,535       | 2,646       | 2,700       | 2,623     | ••      |

# RESPONSES TO ATTORNEY GENERAL'S SUPPLEMENTAL REQUEST FOR INFORMATION TO ALCAN PRIMARY PRODUCTS CORPORATION AND CENTURY ALUMINUM OF KENTUCKY

#### 5. AG Request:

Assume the Unwind Transaction is approved as proposed. Please describe the ability of the smelters to maintain production at the smelting operations in Kentucky under current and future recessionary economic circumstances.

c. Please provide quantification and analysis to support the response.

#### Response:

See response to AG Supplemental #3.

### RESPONSES TO ATTORNEY GENERAL'S SUPPLEMENTAL REQUEST FOR INFORMATION TO ALCAN PRIMARY PRODUCTS CORPORATION AND CENTURY ALUMINUM OF KENTUCKY

#### 6. AG Request:

Please state whether or not any further agreements or understandings exist between the smelters and any other party or entity regarding the proposed transaction which have not been explicitly identified or presented to the Commission which could be construed or understood as a "side deal" as that term is commonly understood. If any such "side deal" does exist, identify each one and describe it in detail.

#### Response:

There are no agreements or understandings that exist between the smelters and any other party or entity regarding the proposed transaction which have not been explicitly identified or presented to the Commission.

### RESPONSES TO ATTORNEY GENERAL'S SUPPLEMENTAL REQUEST FOR INFORMATION TO ALCAN PRIMARY PRODUCTS CORPORATION AND CENTURY ALUMINUM OF KENTUCKY

#### 7. AG Request:

Do the Smelters understand the proposed electric supply agreements to permit the rate charged to the smelters to vary to the extent the Commission later varies the Large Industrial Rate? If not, please explain why not.

#### Response:

Yes, the Smelters understand the proposed electric supply agreements permit the rate charged to the smelters to vary to the extent the Commission later varies the Large Industrial Rate.

### RESPONSES TO ATTORNEY GENERAL'S SUPPLEMENTAL REQUEST FOR INFORMATION TO ALCAN PRIMARY PRODUCTS CORPORATION AND CENTURY ALUMINUM OF KENTUCKY

#### 8. AG Request:

The Wall Street Journal states "Rio Tinto also plans to review production rates at its higher-cost aluminum-smelting units, although the miner said that the vast majority of its production is at the lower end of the cost curve." ("Rio Tinto Delays Sale of Assets", <u>The Wall Street Journal</u>, October 6, 2008.)

- d. Assume the Unwind Transaction is approved as proposed. Please state whether the smelting operations in Kentucky may be characterized as "higher cost", or in "the vast majority...at the lower end of the cost curve."
- e. Please provide quantification and analysis to support the response.

#### Response:

Rio Tinto Alcan respectfully objects to this Item 8 on the ground that the information requested is confidential and proprietary and should not be disclosed absent a showing that it is relevant to the public interest inquiry of this docket. Without waiving this objection, Rio Tinto states that its Kentucky smelting operation is neither the highest cost nor the lowest cost in its system. Rio Tinto continuously monitors the production rates and costs of all its production facilities for a variety of reasons, including the need for capital improvements, maintenance of best practices and similar management considerations. Also, Rio Tinto Alcan continuously monitors the value that higher cost operations may have to the organization because of location, customer service obligations and similar corporate considerations.

Witness Responsible: Guy Authier

#### **VERIFICATION**

I certify, state and affirm that the foregoing responses to the Attorney General's Supplemental Request for Information for which I am listed as witness are true and correct to the best of my knowledge and belief.

Henry Payne

State of Ohio Franklin County

Subscribed and sworn to me by Henry Fayne on this the  $\frac{2}{3}$  day of November, 2008.

Notary Public, State of Ohio

My Commission expires: <u>JUNE</u> 8,201/

AMEE VAUGHN
Notary Public, State of Ohlo
My Commission Expires June 08, 2011
Recorded in Franklin County

#### **VERIFICATION**

The undersigned, Guy Authier, states under oath that he is the Vice-President, Rio Tinto Alcan Primary Metal, Quebec-South & United States and Quebec joint ventures, and that the response to Item 8 of the Attorney General's Supplemental Request for Information is true and correct to the best of his information, knowledge and belief.

The foregoing testimony of guy Authier was Declared before me this 5 day of November, 2008 in Montreal, Province of Quebec, Canada.

Commissioner of Oaths
(Sophie Dufour)

\_ november 51. 2008

Date