#### COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF DELTA NATURAL GAS CO., INC. FOR AN ADJUSTMENT OF GAS RATES

Case No. 2007-00089

# ATTORNEY GENERAL'S RESPONSES TO DISCOVERY REQUESTS OF DELTA NATURAL GAS CO.

Comes now the Attorney General of the Commonwealth of Kentucky, by

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and through his Office of Rate Intervention, and states as follows for his

responses to the discovery requests of Delta Natural Gas Co.

Respectfully submitted,

GREGORY D. STUMBO ATTORNEY GENERAL

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DENNIS G. HOWARD, II LAWRENCE W. COOK ASSISTANT ATTORNEYS GENERAL 1024 CAPITAL CENTER DRIVE, SUITE 200 FRANKFORT KY 40601-8204 (502) 696-5453 FAX: (502) 573-8315

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PUBLIC SERVICE COMMISSION

# Certificate of Service and Filing

Counsel certifies that an original and ten photocopies of the foregoing were served and filed by hand delivery to Beth O'Donnell, Executive Director, Public Service Commission, 211 Sower Boulevard, Frankfort, Kentucky 40601; furthermore, it was served by mailing a true and correct copy of the same, first class postage prepaid, to:

Hon. Robert M. Watt, III Attorney At Law STOLL KEENON OGDEN, PLLC 300 W. Vine St. Ste. 2100 Lexington, KY 40507-1801

all on this <u>134</u> day of September, 2007.

Assistant Attorney General

WITNESS RESPONSIBLE: Michael J. Majoros

Question 1: Please provide working versions of all electronic spreadsheets used to prepare exhibits to Mr. Majoros's testimony or used to develop his testimony relating to depreciation.

- Question 2: For the regulatory proceedings listed in Appendix B of Mr. Majoros's testimony, indicate those for which he submitted testimony in support of his client's overall revenue requirement position.
- RESPONSE: To Mr. Majoros's recollection, the cases listed below are the ones where he testified on revenue requirement.

1983	Connecticut	810911	Woodlake Water Co.	
1984	Idaho	U-1000-70	Mt. States Tel. & Telegraph	
1986	Maryland	7754	Chesapeake Utilities Corp.	
1986	Maryland	7953	Southern Md. Electric Corp.	
1995	Delaware	94-149	Wilm. Suburban Water Corp.	
2001	North Dakota	PU-400-00-521	Northern States Power/Xcel Energy	
2002	Wisconsin	2055-TR-102	CenturyTel	
2002	Wisconsin	5846-TR-102	TelUSA	
2002	North Dakota	PU-399-02-183	Montana Dakota Utilities	
2002	Kentucky	2002-00145	Columbia Gas	
2003	Pennsylvania	R-00027975	The York Water Co.	
2004	Kentucky	2003-00434	Kentucky Utilities	
2006	West Virginia	06-0960-E-42T,	Allegheny Power	
		06-1426-E-D		
2007	Kentucky	2007-00143	Kentucky American Water Co.	

WITNESS RESPONSIBLE: Michael J. Majoros

Question 3: Please provide copies of testimony listed in Appendix B in which Mr. Majoros submitted testimony during the period 2003 through 2007 in support of his client's overall revenue requirement position.

# WITNESS RESPONSIBLE: Michael J. Majoros

# Question 4: Please provide copies of Mr. Majoros's testimony in the following dockets:

- (a) West Virginia Docket Nos. 05-1120-G-30C, 06-0441-G-PC, etc in Hope Gas, Inc. and Equitable Resources, Inc.;
- (b) Kansas Docket No. 06-KGSG-1209-RTS in Kansas Gas Service;
- (c) New Jersey Docket No. GR03080683 in South Jersey Gas Company;
- (d) Kansas Docket No. 03-ATMG-1036-RTS in Atmos Energy;
- (e) New Jersey Docket No. GR02040245 in Elizabeth Gas Company.

- Question 5: Please provide a detailed description of all education or formal training that Mr. Majoros received in statistics or related areas.
- RESPONSE: Mr. Majoros recalls taking a statistics class in undergraduate school, at the University of Baltimore. Mr. Majoros also took a statistics class at George Washington University several years ago.

WITNESS RESPONSIBLE: Michael J. Majoros

Question 6: Does the Geometric Mean Turnover Method ("GMT") provide any information on the type of dispersion curve that best fits the plant data?

**RESPONSE:** No.

WITNESS RESPONSIBLE: Michael J. Majoros

Question 7: Does the GMT provide any information regarding how well a particular dispersion curve statistically fits the plant data?

RESPONSE: No.

WITNESS RESPONSIBLE: Michael J. Majoros

Question 8: Does the GMT provide any statistical measure concerning how well a particular service life fits the plant data? If so, provide a detailed description of the goodness-of-fit statistic produced by the GMT and provide the goodness-of-fit statistics for each service life estimated by Mr. Majoros for Delta.

**RESPONSE:** No.

# WITNESS RESPONSIBLE: Michael J. Majoros

- Question 9: Is it Mr. Majoros's position that GMT is superior to the SPR approach for determining the type of dispersion curve?
  - (a) If the GMT is superior to the SPR approach, explain in detail why the GMT method is a better approach.
  - (b) If the GMT is not superior to the SPR approach, then explain in detail why Mr. Majoros did not use the SPR approach in this proceeding.

# **RESPONSE:**

- a. The GMT approach does not provide information on dispersion curves. Mr. Majoros believes the approach is useful because it provides a good impression of the sufficiency of the data for statistical analysis, it provides an excellent basis for detecting trends and understanding potential causes of abnormal activity and it is useful in providing an overall life estimate, which can be used on its own or as corroboration of the results of other more sophisticated life studies such as the retirement rate method. Mr. Majoros does not have an opinion as to whether the GMT approach is better or worse than the SPR approach.
- b. See page 10 of Mr. Majoros's testimony. Mr. Majoros specifically did not utilize his **proprietary** software to analyze Delta's plant lives because he is not willing to provide a copy of it to Mr. Seelye, a competitor.

- Question 10: Is it correct that the GMT method assumes uniform retirement dispersion? If not, what dispersion is assumed in the GMT?
- RESPONSE: Turnover methods, such as the GMT method, assume a symmetrical retirement dispersion, in essence a straight line.

- Question 11: If it is correct that the GMT method assumes uniform retirement dispersion, then how accurate is the GMT method when a particular type of property does not have a uniform retirement dispersion? How is such accuracy measured?
- RESPONSE: The GMT method may be accurate when a particular type of property does not have a uniform retirement dispersion. Mr. Majoros has not measured such accuracy.

- Question 12: Is it appropriate to use a GMT method when a particular type of property does not have a uniform retirement dispersion? Provide a detailed explanation in support of the answer.
- RESPONSE: Mr. Majoros uses the GMT method on a regular basis. His use of the method is explained in his testimony. A complete response to the question will require a special study which Mr. Majoros has not conducted. However, Delta's witness is free to use the studies in Mr. Majoros's Exhibits to determine the answer.

- Question 13: Provide a detailed explanation for why a SPR model will indicate a different service life for different dispersion curves?
- RESPONSE: Mr. Majoros did not use an SPR model.

- Question 14: Will the service life estimated by the GMT equal or nearly equal the service life estimated by the best fitting SPR curve. If not, provide a detailed explanation for why the service lives would be different.
- RESPONSE: Delta's witness has his own SPR model and appears to also have conducted his own GMT studies. Mr. Majoros has not conducted the study required to respond to this question.

WITNESS RESPONSIBLE: Charles W. King

Question 15:	Provide working versions of all electronic spreadsheets used to prepare the exhibits to Mr. King's testimony.
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# WITNESS RESPONSIBLE: Charles W. King

Question 16:	For the state regulatory proceedings listed in Appendix A of Mr. King's testimony, indicate those for which he submitted testimony regarding cost of service studies.
RESPONSE:	Mr. King has not kept a record of the topics of all of his testimonies. However, all testimonies in the 1970s and 1980s that were submitted on behalf of the retail industry or individual retailers dealt with rate design or cost of service studies. In addition, the following recent testimonies addressed these topics:

Client	Case No.	Utility	Date
Attorney General of Kentucky	2002-145	Columbia Gas of Kentucky	Filed August 8, 2002
Attorney General of Kentucky	2006-00646	Atmos Energy Corp.	Filed April 27, 2007
Attorney General of Kentucky	2007-00008	Columbia Gas of Kentucky	Filed June 12, 2007
Michigan Attorney General	U-11495	Detroit Edison Company	December 8, 1999
Michigan Attorney General	U-13808	Detroit Edison Company	Dec 12, 2003
Michigan Attorney General	U-14399	Detroit Edison Company	July 29, 2005
Michigan Attorney General	U-14428	Detroit Edison Company	September 7, 2005
North Dakota Public Service Commission	PU-399-02-183	Montana-Dakota Utilities (Gas)	October 7, 2002
North Dakota Public Service Commission	PU-399-03-296	Montana-Dakota Utilities (Electric)	Filed October 15, 2002
North Dakota Public Service Commission	PU-04-97	Montana-Dakota Utilities (Gas)	Filed July 6, 2004

WITNESS RESPONSIBLE: Charles W. King

Question 17: Provide copies of testimony listed in Appendix A in which Mr. King submitted testimony during the period 2000 through 2007 concerning gas or electric cost of service studies.

WITNESS RESPONSIBLE: Charles W. King

Question 18:	Pr	Provide copies of Mr. King's testimony in the following		
	ca	ses:		
	(i)	Georgia Case No. 18638-U in Atlanta Gas Light		
		Company;		
	(ii)	Georgia Case No. 14311-U in Atlanta Gas Light		
		Company;		
	(iii)	Georgia Case No. 20298-U in Atmos Energy Corp.		

RESPONSE: See attached CD.

WITNESS RESPONSIBLE: Dr. J. Randall Woolridge

Question 19:	Please refer to page 8, lines 5-6, of Dr. Woolridge's testimony. Please state in detail the authority for Dr. Woolridge's "assessment" that tax law changes reduce corporate equity cost rates by 100 points. Please provide any studies that Dr. Woolridge has performed to quantify the magnitude of this impact.
	magnitude of this impact.

RESPONSE: See document entitled 'The Impact of the 2003 Tax Legislation On the Cost of Equity Capital" on the attached CD.

Question 20:	<ul> <li>On page 10, line 4 of Dr. Woolridge's testimony, he uses the term "comparable in risk".</li> <li>a. Please define this term as he uses it in his testimony.</li> <li>b. Please explain the analysis that he used to determine that two utilities are "comparable in risk".</li> <li>c. Exhibit JRW-2 contains six variables. Please explain how Dr. Woolridge weighted these variables in determining "comparability".</li> <li>d. How different can utilities be with respect to each of these measures and still be comparable?</li> </ul>
RESPONSE:	<ul> <li>(a) In this context, "comparable in risk" means companies that have similar risk attributes, the most important of which is being in the same general line of business.</li> <li>(b) As noted above, the most important attribute is being in the same general line of business. The risk study performed by Dr. Woolridge is in Exhibit JRW-2.</li> <li>(c) Dr. Woolridge applied no specific weighting scheme.</li> <li>(d) Dr. Woolridge does not understand this question. Some words appear to be missing.</li> </ul>

- Question 21: On pages 3 through 7 Dr. Woolridge makes the case that equity risk premiums for utilities have been decreasing recently. Please explain how this statement is consistent with the increase in ROE for Dow Jones Utilities since 2004 that is reported in Exhibit JRW-4, page 3.
- RESPONSE: The ROE for the Dow Jones Utilities is the earned return on equity which is not the required rate of return on equity by investors.

Question 22:	Please provide the data that was used to develop the graph shown in Exhibit JRW-4, page 3.			
RESPONSE:	The data is provided in the attached file 'Utilities Data 2006.xls.'			

## WITNESS RESPONSIBLE: Dr. J. Randall Woolridge

Question 23:	<ul> <li>On page 16, line 19, Dr. Woolridge states that "The indicators in Exhibit JRW-4, coupled with the overall decrease in interest rates, suggest that capital costs for the Dow Jones Utilities have decreased over the past decade."</li> <li>a. Please explain how this statement is consistent with the increase in ROE since 2003 reported for Dow Jones utilities in JRW-4, page 3.</li> <li>b. Did Dr. Woolridge perform a regression analysis to determine the trend in ROE over the last decade. If yes, please provide it. If no, what is the basis for the statement cited above.</li> </ul>
RESPONSE:	(a) Dr. Woolridge is discussing the long term results, not just the results since 2003.

(b) No.

- Question 24: Is pre-tax interest coverage a ratio that is commonly reviewed by lenders? If the answer is no, please explain why not.
- RESPONSE: Yes.

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Question 25:	What is the purpose of calculating a mean return on equity for the panel in Exhibit JRW-2, page 1?
RESPONSE:	To determine the average current earned return on common equity.

Question 26:	Please describe in words what the mean return on equity shows in Exhibit JRW-2, page 1and how it can be used as a descriptive statistic.
RESPONSE:	It shows the average current earned return on common equity. The mean is a descriptive statistic of central tendency.

WITNESS RESPONSIBLE: Dr. J. Randall Woolridge

Question 27:	Would the mean return on equity earned by the panel reported in Exhibit JRW-2, page 1 be a good measure of what natural gas distribution companies of similar risk are earning in the market? If not, please explain why not.

RESPONSE: It shows the average current earned return on common equity for the twelve natural gas companies. It does indicate what return they are currently earning on common equity.

- Question 28: Did Dr. Woolridge examine Delta's risk in comparison with the risk for the companies in his panel? If not, please explain why he did not examine Delta's risk relative to the rest of his panel. If the answer is in the affirmative, please provide the results of his analysis and all supporting workpapers.
- RESPONSE: Dr. Woolridge evaluated Delta's risk relative to the group on page 2 of Exhibit JRW-2.

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#### WITNESS RESPONSIBLE: Dr. J. Randall Woolridge

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- Question 29: Are the beta coefficients that Dr. Woolridge reports in Exhibit JRW-2, page 2 a measure of risk that is commonly used in finance? Based on beta coefficients, how different could beta coefficients be for two companies while still considering them of comparable risk? Please cite any studies that Dr. Woolridge has performed or literature on which he relies in answering this question.
- RESPONSE: Yes. Dr. Woolridge does not understand the second part of the question.

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Question 30:	On page 17, beginning on line 16, Dr. Woolridge states that "Financial risk results from incurring fixed obligations in the form of debt in financing its assets." a. Would Delta's higher level of debt than any other utility
	in his panel result in higher financial risk than any other utility in the panel? If the response is in the negative, please explain the answer.
	b. Please provide any studies that Dr. Woolridge has done to quantify this risk.

- RESPONSE: (a) Yes, in a general sense.
  - (b) Dr. Woolridge did not perform any studies.

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#### WITNESS RESPONSIBLE:

Dr. J. Randall Woolridge

- Question 31: On page 18, beginning on line 5, Dr. Woolridge states that "Exhibit JRW-5 provides an assessment of investment risk for 100 industries as measured by beta, which according to modern capital market theory is the only relevant measure of investment risk that need be of concern for investors."
  - a. Is beta the only relevant measure of investment risk that need be of concern for investors? Please explain the answer.
  - b. If beta is the only relevant measure of investment risk, at what betas do two investments have "comparable risks"? (See statement on page 18 that "This return to the stockholder should be commensurate with returns on investments in other enterprises having comparable risks.")
  - c. With regard to Exhibit JRW-5, how small of a differential between betas is necessary for Dr. Woolridge to consider two industries as having the same risk? How large of a differential between betas is necessary for him to consider two industries as having different risks? Please provide citations to authorities to support the answer.
- RESPONSE: (a) As noted, beta is the only relevant measure of risk according to modern capital market theory. However, betas are measured with error, and so estimated betas may not accurately measure systematic risk. Therefore, in Dr. Woolridge's opinion, other measures of risk should be reviewed.

(b) See response to (a).

(c) See response to (a). Since betas are measured with error, it is difficult to determine the appropriate differential.

- Question 32: Provide the raw data used to perform the three regression analyses for electric, gas and water utilities reported on pages 14 and 15 of Dr. Woolridge's testimony and the printouts describing the results of these regression analyses.
- RESPONSE: The requested data and regression results are provided in the attached file 'Value Line Utility ROE - Market-to-Book Graphs.xls.'

WITNESS RESPONSIBLE: Dr. J. Randall Woolridge PAGE 1 of 2

Question 33: With regard to the regression analyses on pages 14 and 15:

- (a) Do any of the utilities in the regression analyses on pages 14 and 15 have a market-to-book ratio less than 1.0?
- (b) Please provide the cost of equity (the variable K on page 14) for the companies included in the regression analyses on pages 14 and 15.
- (c) Explain how Dr. Woolridge's regression analyses confirm that the market-to-book ratio is greater, equal to or less than 1.0 depending on whether the earned return on equity is greater, equal to or less than the company's cost of capital. How did the variable K enter into his analyses?
- (d) Is there a single cost of capital K at any one point in time or is K different for each individual company?
- (e) Would the 9% return on equity that Dr. Woolridge is recommending apply just to Delta or would this be the appropriate cost of capital K for all natural gas distribution companies?
- (f) In the results reported in the graph on page 14, please explain how companies with a lower estimated ROE can have a market-to-book ratio that is higher than companies with a lower market-to-book ratio.
- (g) On page 16 Dr. Woolridge states that the regression analysis "demonstrates the strong positive relationship between ROEs and market-to-book ratios for public utilities." Does this positive relationship verify the relationship that he claims on page 14 that the market-to-book ratio is greater, equal to or less than 1.0 depending on whether the earned return on equity is greater, equal to or less than the company's cost of capital? If yes, please explain in detail how it demonstrates this.
- (h) Please identify any company, regardless of whether it is a utility, that has a market value less than or equal to its book value.

### RESPONSE: (a) No. (b) K is not estimated in the analysis.

### PAGE 2 of 2

- (c) That proposition is not tested in the graphs. The graphs simply show the relationship between return on equity and market-to-book ratios.
- (d) See response to (c).
- (e) No. It may be higher or lower depending on risk.
- (f) The variables are measured with error, and so that may cause it. Also, there may be risk differences.
- (g) No.
- (h) Value Line lists 769 companies with M/L less than 1.0. The list is provided in the attached file 'MBlessthanone.txt.'

	MBles	ssthanone.txt
Company Name Ticker Symbol	Price	To Book Value
1st Independence Finl Group	FIFG	0.81
3CI Complete Compliance Corp	TCCC	0.14
Abatix Corp ABIX 0.96		0.12.1
Abitibi-Consolidated ABY	0.39	
Ableauctions.com Inc AAC	0.96	
Accredited Home Lenders Hldg	LEND	0.38
ACC Motion Control Ltd ACCE		0.36
ACS Motion Control Ltd ACSEF	0.91	0.00
ActiveCore Technologies Inc	ATVE	0.08
ADCARE Health Systems Inc	ADK	0.96
AEterna Zentaris Inc AEZ.TO	0.86	
Affirmative Ins. Hldgs AFFM	0.95	
Aftersoft Group Inc ASFG Agricore United AU.TO 0.78	0.46	
Agricore United AU.TO 0.78		
AHPC Holdings Inc GLOV	0.11	
AirNet Systems Inc ANS	0.79	
Alaska Pacific Bancshares Inc	AKPB	0.98
All Amer Semiconductor SEMIQ	0.01	0.00
Allegro Biodiesel Corporation	ABDS	0.70
Alliance Bancorp Inc of PA	ALLB	0.91
Alliance Semiconductor ALSC		0.91
	0.45	0 57
Allied Defense Group Inc	ADG	0.57
Allied First Bancorp Inc.	AFBA	0.84
Alloy Inc. ALOY 0.66 Alpha Technologies Grp. AHAG		
Alpha Technologies Grp. AHAG	0.00	
Altex Ind ALTX 0.73		
Ambase Corp ABCP 0.82		
Amer. Claims Evaluation AMCE	0.71	
Amer. Locker Group ALGI	0.45	
Amer. Nat'l Ins. ANAT	0.95	
Amer. Nat'l Ins. ANAT Ameriana Bancorp ASBI	0.82	
American Energy Broduction Inc.		0.25
American Energy Production Inc	AMEP	0.35
American Federal Savings Bank	ABKD	0.93
American Technologies Grp Inc	ATGR	0.55
American Telecom Services Inc	TES	0.76
American Vantage Companies	AVCS	0.85
American Water Star Inc AMWS	0.06	
AmericasBank Corp AMAB	0.80	
AmeriServ Finl Inc ASRV	0.89	
AmeriServ Finl Inc ASRV Ames National Corp ATLO	0.59	
AML Communications Inc AMLJ	1.00	
Anacomp Inc Del ANCPA 0.86		
Analysts Int'l ANLY 0.73		
Analytical Surveys ANLT	0.15	
AngelCiti Entertaimnet Inc.	AGCI	0.88
APA Enterprises Inc. APAT	0.88	0.00
Argo Group International		0.94
	AGIID	0.84
Argonaut Technologies Inc	AGNT	0.02
Arlington_Hospitality Inc	HOST	0.00
Armanino Foods of Distinction	AMNF	0.43
Armstrong Holdings ACKH	0.98	
Arotech Corporation ARTX	0.68	
Arrow Magnolia Intl ARWM	0.75	
Arrow Resources Development	ARWD	0.43
ASA INTL LTD ASAL 0.57		
Asconi Corp ASCD 0.16		
Ashworth Inc. ASHW 0.86		
Asia Pacific Wire & Cable Corp	AWRCF	0.68
Aspen Insurance Hldgs Ltd	AWKCF	0.91
	Ant	0.91
	0.07	
Authentidate Hldg Corp ADAT	0.82	
Auto Data Network Inc ADNW	0.25	
		Page 1

		MBless	thanone.txt
Avalon Hldgs Corp	AWX	0.92	
Avatar Holdings AVTR	0.98		
B+H Ocean Carriers	BHO	0.86	
Badger Paper Mills Inc.	BPMI	0.00	0.63
Bakers Footwear Group ir Bancinsurance Corp	BCIS	BKRS 1.00	0.03
BankAtlantic Bancorp Inc		BBX	0.92
BankUnited Finl Corp		0.83	0.92
Bassett Furniture	BSET	0.62	
Beazer Homes USA	BZH	0.24	
Bell Microproducts	BELM	0.96	
Bennet Environmental Inc		BEVFF	0.20
Berkeley Technology Ltd		0.21	
Berkshire Bancorp Inc	BERK	0.34	1 00
Berkshire Hills Bancorp		BHLB	1.00
Beverly Hills Bancorp Ir BFC Financial Corp		BHBC	0.74
BFC Financial Corp.	BFF	0.54 0.57	
BGI INC BGII 0.34	BFCFB	0.57	
Bio-Life Labs Inc	BLFE	0.60	
Birks & Mayors Inc	BMJ	0.93	
BKF Capital Group Inc	BKFG	0.70	
Blonder Tongue Labs Inc	BDR	0.39	
Blue River Bancshares Ir	າດ	BRBI	0.98
Bluegreen Corp. BXG	0.72		
Bodisen Biotech Inc	BBCZ	0.34	0.70
Bogen Communications Int		BOGN	0.78
Bombay Co. BBAO Bonso Electronics Intl 1	0.16 Inc	BNSO	0.39
Boss Holdings Inc	BSHI	0.52	0.39
Boston Comm Group	BCGI	0.75	
Bowlin Travel Centers Ir		BWTL	0.70
Brigham Exploration Co	BEXP	0.93	
Broadway Finl Corp	BYFC	0.96	
Brunswick Bancorp	BRBW	0.83	
BUCA INC BUCA	0.63		
Buckhead Amer Corp	BUCK	0.18	
BUCS Financial Corp	BUCS	0.82	
Building Materials Burke Mills Inc BMLS	BLG 0.10	0.73	
Cadus Pharm Corp	KDUS	0.93	
Cagle's Inc. CGL/A	0.99	0.55	
Cal-Bay Int'l Inc.	CBAY	0.00	
Calais Resources Inc	CAAUF	0.22	
CalAmp Corp. CAMP	0.56		
	incorp	CFNB	0.81
Callon Pete Co CPE	0.89		
Callwave Inc CALL	0.93		
Calton Inc. CTON	0.35	0 07	
Canfor Corporation Capco Energy Inc	CFP.TO CGYN	0.87 0.21	
CapitalSouth Bancorp	CAPB	0.96	
Caraustar Inds. CSAR	0.64	0.50	
Cardiac Science Corporat	tion	CSCX	0.98
CardioDynamics Intl Corp	)	CDIC	0.80
CareGuide Inc. CGDE	0.48		
Carrier Access Corp	CACS	0.97	
Carver Bancorp Inc	CARV	0.79	
Cascades Inc. CAS.TO	U./4	0 00	
Castleguard Energy Inc.		0.80	
Catalina Lighting Catalyst Paper Corporati	CALA	0.68 CTL.TO	0.53
Catalytica Energy Sys Ir		CESI	0.70
catarytica Energy 593 II			Page 2

		sthanone.txt
Catapult Communications Corp	CATT	0.79
Catuity Inc CTTY 0.06	0 05	
CBT Financial Corp CBTC	0.95	
CCSB Financial Corp CCFC	0.93	
CDG Investments Inc CDGEF	0.66	
CDSS Wind Down Inc CWDW	0.01	
Celestica Inc. CLS 0.66	r. 0	
Cell Tech Intl Inc EFLI	0.31	0.04
Centennial Bank Holdings Inc.	CBHI 0.24	0.64
Centerline Holding Co CHC	0.24	
Centex Corp. CTX 0.65	0.04	
Central Federal Corp CFBK Centurion Gold Holdings Inc	0.94	0 01
Certified Services Inc. CSRV	CGHI	0.01
Chad Therapeutics CTU	$0.00 \\ 1.00$	
Chai-Na-Tai Corp CCCFF	0.09	
Champps Entertainment Inc	CMPP	0.93
Cheetah Oil & Gas Ltd COGL	0.78	0.95
Chesapeake Corp. CSK	0.76	
Chicago Rivet & Mach Co CVR	0.92	
China Huaren Organic Products	CHRN	0.04
China Stationery and Office		0.56
China World Trade Corporation	CSOF CWTD	0.73
Chiquita Brands Int'l CQB	0.74	0.75
ChoiceOne Financial Services		0 01
	COFS	0.91
Chromcraft Revington CRC Circuit City Stores CC	0.45 0.90	
Cirmaker Technology Corp		0 16
Citadel Broadcasting Corp	CRKT CDL	0.16
Citizens Bancshares Corp /GA/	CZBS	0.41 0.72
Citizens Finl CNFL 0.50	CZB5	0.72
Citizens First Bancorp Inc	CTZN	0.88
Citizens Republic CRBC	0.84	0.00
Coach Industries Inc CIGI	0.04	
Coachmen Ind. COA 0.66	0.04	
Coast Financial Hldgs CFHI	0.28	
Cobra Electronics COBR	0.59	
Collins & Aikman Corp. CKCRQ	0.00	
Color Imaging Inc CIIG	0.59	
Columbia Commercial Bancorp	CLBC	0.96
CombiMatrix Corp CBMXD	0.92	0.00
Comdisco Holding Company Inc	CDCO	0.77
Community Central Bank CCBD	0.97	
Community Shores Bank Corporat	CSHB	0.93
Computer Horizons CHRZ	0.29	
Comstock Homebuilding Comp.	CHCI	0.27
Concord Camera LENS 0.30		
Conolog Corp CNLG 0.46		
Conseco Inc CNO 0.71		
Consolidated Energy Inc.	CEIW	0.26
Cont'l Materials Corp CUO	0.81	
Continental Resources Inc	CLR	0.44
Contintl Info Sys Corp New	CISC	0.01
Converium Holding AG CHR	0.75	
Copernic Inc CNIC 0.92		
Corgi International Ltd CRGI	0.23	
Corus Bankshares Inc CORS	0.86	
Cost Plus Inc. CPWM 0.30		
Countrywide Financial CFC	0.75	
Covenant Transport Inc CVTI	0.51	
Cowen Group Inc. COWN	0.88	
Crdentia Corp. CRDT 0.86	CD	0.00
Creative Technology Ltd.	CREAF	0.80
		Page 3

MBlessthanone.txt Crossroads Systems Inc CRDS 0.77 Crown Andersen CRAN 0.05 Crown Financial Holdings Inc 0.16 CFGI CTD Holdings Inc 0.84 CTDH Cunningham Lindsev Group LIN.TO 0.62 Curon Medical Inc CRNM 0.19Cyanotech Corp. CYAN 0.72 0.52 Cybrdi Inc CYDI Cygne Designs Inc. CYDS 0.69 Cytogen Corp. **CYTO** 0.98 DAG Media Inc DAGM 0.66 DataLogic Int'l Inc. 0.16 DLGI Dearborn Bancorp Inc DEAR 0.80 Dectron Internationale Inc. DECTF 0.84 Delphax Technologies Inc DLPX 0.78 Delta Financial Corp DFC 0.82 Delta Galil Industries Ltd Delta Woodside Inds. DLV DELT 0.57 0.00 DLWI Diedrich Coffee Inc DDRX 0.82 Digital Music Group Inc DMGI 0.70 Dillard's Inc. DDS 0.65 Directed Electronics Inc DEIX 0.98 Distinctive Devices Inc DDVS 0.13 Distributed Energy Systems DESC 0.81 Ditech Networks Inc DITC 0.78 Dixie Group 0.98 DXYN Doman Industries Ltd. DOM/A.TO 0.04 Dominion Homes Inc 0.09 DHOM Donnkenny Inc. 0.00 DNKYO 0.94 Dot Hill Systems Corp HILL Dragon Pharmaceuticals Inc DRUG 0.67 Drucker Inc DSG Intl Ltd. 0.37 DKIN 0.51 DSGIF DT Inds. DTIIQ 0.00 DualStar Technologies Corp 0.01 DSTR Duncan Energy Partners L.P. 0.70 DEP Dyna Group Intl Inc. DGIX 0.97 Dynabazaar Inc FAIM 0.61 Dyntek Inc DYNK 0.22 E Z EM Inc EZMB 0.76 EACO Corporation EACO 0.59 0.31 0.50 Eagle Exploration Co EGXP Elamex S.A.De C.V. CL I ELAMF Electro Energy Inc EEEI 0.67 Electrohome Ltd. ELLH.TO 0.95 Elxsi Corporation 0.84 ELXS EmergenSys Corp EMGS 0.05 Empire Financial Hldg Co. EFH 0.75 Empyrean Holdings Inc EMPY 0.84 Emtec Inc. ETEC 0.68 **EMVELCO** Corporation **EMVL** 0.39 Endovasc Inc EVSC 0.64 Enerchem Int'l Inc ECH.TO 0.76 Energytec Inc. EYTC 0.18 EnerNorth Industries Inc 0.01 ENYN Enesco Group 0.00 ENCZQ Entertainment Distribution 0.81 EDCI Entrada Networks Inc 0.02 ESAN Entrx Corp ENTX 0.50 eNucleus inc ENUI 0.15 Envoy Capital Group Inc ECG.TO 0.80 Eos International Inc 0.10 EOSI Epic Data Int'l Inc. EKD.TO 0.79

ePlus inc PLUS 0.51	MBles	sthanone.txt
Equifin Inc EQUI 0.02 Escala Group Inc. ESCL	0.54	
Esprit Exploration Ltd. EEE.TO Eternal Technologies Group	0.31 ETLT	0.54
EVCI Career Colleges Hld C	EVCID	0.57
Ever-Glory Int'l Ğroup Inc ExpressJet Holdings Inc.	EGLY XJT	0.64 0.71
Factory Card & Party Outlet	FCPO	0.79
Fairchild Corp. FA 0.63	0 77	
Federal Screw Works FSCR Federal Trust Corp FDT	0.27 0.82	
Fellows Energy Ltd FLWE	0.95	
FFD Finl Corp FFDF 0.96 FiberTower Corporation FTWR	0.85	
Financial Inds Corp. FNIN	0.97	
Finish Line (The) FINL Finlay Enterprises Inc FNLY	0.56	
First Albany Cos. FACT	0.47	
First Aviation Svcs FAVS First Bancorp of Indiana Inc	0.68 FBEI	0.84
First Bankshares Inc FBSI	0.95	0.04
First Business Fin'l Svcs	FBIZ	1.00
First Community Corp /SC/ First Federal of Northern MI	FCCO FFNM	0.79 0.63
First Franklin Corp. FFHS	0.89	0.02
First Invs Finl Svcs Grp Inc First Keystone Finl Inc FKFS	FIFS 0.83	0.93
First Mariner Bancorp FMAR	0.75	0.00
First Niles Financial Inc. First Place Finl Corp FPFC	FNFI 0.98	0.92
First Republic Corp Of America	FRPC	0.63
Firstmark Corp FIRM 0.86 Fischer Imaging Corp. FIMG	0.04	
Flagstar Bancorp FBC	0.98	
Flexsteel Inds FLXS 0.87 FNB United Corp FNBN 0.85		
Forward Inds Inc FORD	0.86	
Fountain Power Boat FPB Franklin Bank Corp FBTX	$1.00 \\ 0.80$	
Franklin Credit Mgmt Corp	FCMC	0.74
Fremont Gen'l FMT 0.32 Friedman Billings FBR	0.69	
Frontier Airls Inc New FRNT	1.00	
FSI Int'l FSII 0.82 Furniture Brands FBN	0 50	
Furniture Brands FBN Galaxy Energy Corp GAX	0.58 1.00	
Gander Mountain Co. GMTN	0.78	
GB Holdings Inc. GBHD GB&T Bancshares Inc GBTB	0.31 0.80	
Gendis Inc. GDS.TO 0.90	0.00	
Gene Logic Inc GLGC 0.59 Genesis Microchip Inc GNSS	0.92	
Genworth Fin'l GNW 0.96		
Gibraltar Packaging Group Inc. Global Axcess Corporation	PACK GAXC	0.58 0.54
Global Diversified Industries	GDVI	0.26
Global e-Point Inc GEPT Global Energy Group Inc.	0.69	0.23
Global Entnmt Hldgs/Equities	GENG GAMT	0.23 0.39
Global Payment Tech GPTX	0.26	0.62
Global Power Equipment Group Global-Tech Appliances Inc	GEGQQ GAI	0.63 0.43
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GlobalNet Corp GLBT 0.00		
Globe Bancorp Inc GLBP	0.86	
Globix Corporation (OLD)	GBIXQ	0.01
Globus International Resources	GBIR	0.03
Golfsmith Intl Hldgs GOLF	0.84	
Gottschalks GOT 0.48	0 10	
Grand Toys Intl Inc GRIN	0.18	
Great Lakes Bancorp Inc GLK GS Financial Corp. GSLA	0.93 0.81	
GS Financial Corp. GSLA GSI Technology Inc GSIT	0.81 0.91	
Habersham Bancorp Inc HABC	0.91	
Hancock Fabrics HKFIQ 0.48	0.50	
Handleman Co. HDL 0.28		
Hanover Cap Mtg Hldgs HCM	0.30	
Hartmarx Corp. HMX 0.99		
Hartville Group Inc HTVL	0.27	
Harvey Electronics Inc HRVE	0.34	
Hastings Entmt Inc HAST	0.83	
Haverty Furniture HVT	0.84	0.02
Haverty Furniture Companies In	Ηντ/Α	0.83
Head N V HED 0.62 Headwaters Inc. HW 0.84		
Health Mgmt. Assoc. HMA	0.65	
HealtheTech Inc. HETC	0.07	
HealthTronics Inc HTRN	0.67	
Hendrx Corp HDRX 0.28	0101	
Herley Inds. HRLY 0.97		
High Country Bancorp Inc	HCBC	0.98
Hines Horticulture Inc HORT	0.66	
Hitachi Ltd. ADR HIT	0.99	
HKN INC HKN 0.96		
Hollis-Eden Pharmaceuticals	HEPH	0.76
Homasote Co HMTC 0.30		A 99
Home City Financial Corp. Home Finl Bancorp HWEN	HCFL 0.97	0.88
HomeBanc Corp HMBN 0.01	0.97	
Horton D.R. DHI 0.70		
	HBSL	0.03
Hovnanian Enterpr. 'A' HOV	0.42	0.00
Hudson Holding Corporation	HDHL	0.96
Hurray! Holding Co. Ltd.	HRAY	0.73
HYUNDAI MOTOR CO HYMLF	0.00	
I.C. Isaacs & Co. ISAC	0.74	
ILX Resorts Inc ILX 0.80	THE	0.70
Imperial Capital Bancorp Inc Impreso Inc ZCOM 0.84	IMP	0.73
IMPSAT Fiber Networks Inc	IMPTQ	0.00
Independence Fed Savings Bank	IFSB	0.78
Indian Village Bancorp Inc	IDVB	0.83
Infinity Energy Resources	IFNY	0.84
InFocus Corp. INFS 0.70		
InfoNow Corp. INOW 0.27		
InfoSonics Corp IFON 0.86 InfoSpace Inc. INSP 0.62		
InfoSpace Inc. INSP 0.62		
InfoTech USA Inc IFTH	0.41	
InfraSource Services IFS	0.00	
Inhibitex Inc INHX 0.76		
Innotrac Corp INOC 0.64 Innovex Inc. INVX 0.51		
Int'l. Card Establishment Inc	ICRD	0.77
Integrated Elect. Svcs IESRQ	0.11	0.77
Integrity Bancshres Inc ITYC	0.80	
Intellectual Technology Inc	ITTI	0.80
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Interactive Brokers Gro	up Inc		0.37	
International Coal Grou		ICO	0.97	
International Forest Pro	oducts	IFP/A.1	ro	0.74
International Textile G	roup	ITXN	0.72	
Intertape Polymer Group	Inc.	ITP	0.46	
Ironstone Group Inc	IRNS	0.61		
Irwin Financial Corp	IFC	0.59		
Island Pacific Inc	IPIN	0.34		
iVoice Inc IVOI	0.03			
iVow Inc IVOW	0.02	_		
Jaco Electrs Inc	JACO	0.35		
Jefferson Bancshares In		JFBI	0.98	
JLM Couture Inc JLMC	0.52			
Johnson Outdoors	JOUT	0.96		
Jones Apparel Group	JNY	0.94		
Journal Register	JRC	0.61		
Jupitermedia Corp	JUPM	0.98		
	nc.	KGHI	0.76	
Kansas City Life Ins	KCLI	0.77		
KB Home KBH 0.75				
Kellwood Co. KWD	0.77			
Kent Finl Svs Inc	KENT	0.83		
Kent Int'l Holdings Inc	KNTH	0.88		
Kentucky Investors Inc		0.78		
Kindred Healthcare Inc	KND	0.77		
Kirkland's Inc. KIRK	0.49			
Kirlin Hldg Corp	KILN	0.09		
KMG America Corp.	KMA	0.43		
Knox Nursery Inc	KNUR	0.46		
Komag Inc KOMG	0.58	0 53		
Komunik Corporation	KOM.TO	0.52		
Kore Holdings Inc Kupper Parker Commun	KORH	0.04		
L A M Pharmaceutical Co	KPCG	0.01	0 55	
LaBranche & Co Inc		LAMP 0.39	0.55	
Lanbo Fin'l Invest Compa		LNBO	0.14	
Lancer Orthodontics Inc		0.53	0.14	
LandAmerica Finl Group		0.59		
Large Scale Biology Cor	n	LSBC	0.07	
Laser Master Internation	p nal Inc	LMTI	0.32	
Lazare Kaplan Internatio		LKI	0.62	
Leadis Technology Inc.		0.82	0.02	
Lecroy Corp LCRY		0.02		
Lee Enterprises LEE	0.79			
Legacy Bancorp Inc	LEGC	0.98		
Lennar Corp. LEN	0.76	0.00		
Lenox Group Inc.	LNX	0.52		
Levitt Corporation	LEV	0.12		
	nc	LBTE	0.27	
Liberty Homes Inc	LIBHB	0.44		
Liberty Homes Inc.	LIBHA	0.39		
LifePoint Inc. LFPI	0.00			
Lincoln Bancorp Ind	LNCB	0.85		
Linktone Ltd LTON	0.72			
Lithia Motors LAD	0.69			
Logansport Finl Corp	LOGN	0.78		
Longport Inc LPTI	0.51			
Lottery & Wagering Solu	tions	LWSL	0.12	
Louisiana-Pacific	LPX	0.92		
LQ Corp Inc LQCI	0.71			
Lydall Inc. LDL	0.96			
M&F Bancorp Inc MFBP	0.67			
M.D.C. Holdings MDC	0.90			
			Page 7	

0.74

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M/I Homes MHO	0.37		Senanone: exe
Mace Security Intl	MACE	0.57	
MacReport.net MRPT Magellan Petroleum Co		MPET	0.92
Magic Lantern Group I	nc GMLT	0.00	0.92
Magna Entertainment C	orp	MECA	0.53
Major Automotive Cos	Inc.	MJRC	0.72
MarineMax Inc. HZO	0.94		
McClatchy Co. MNI McGraw-Hill Ryerson L	0.59	MHR.TO	0 95
McRae Ind Inc MRINA			0.55
Med-Design Corp MEDC	0.65		
Media General 'A' Medwave Inc MDWV	MEG	0.70	
Medwave Inc MDWV Megatech Corporation	0.33 MGTC	0.59	
Mendocino Brewing Inc	MENB	0.83	
MER Telemgmt MTSL	0.85	_	
Mercury Air Group Inc		0.95	
Merge Technologies Meridian Holdings Inc	MRGE MRDH	0.71 0.20	
Meridian Resource Cor	p TMR	0.67	
Meritage Homes Corp	MTH	0.43	
Merix Corp MERX	0.88		
Mesa Air Group MESA Metro One Telecommuni	0.70		0.61
MGIC Investment MTG	0.56	INFO	0.01
MI Developments Inc	MIM	0.90	
Michelex Corp MLXO	0.23		
Michigan Heritage Ban	corp Inc	MHBC	0.88
Microforum Inc. MCF.T Microwave Filter Co I	D U.ZI	0.86	
MidWestOne Financial		OSKY	1.00
MILASTAR CORP MILAA	· · · ·		
Million Dlr Saloon	MLDS	0.47	
Miracor Diagnostics I ML Macadamia Orchards		0.02 NUT	0.74
Mobilepro Corp MOBL	0.23	NOT	0.74
Modtech Hldgs Inc.	MODT	0.36	
Monarch Community Ban	corp Inc	MCBF	0.78
Monarch Services Inc Monument Resources In	MAHI C MNMN	0.56 0.66	
Motive Inc MOTV		0.00	
MPW Industrial Svcs	MPWG	0.77	
MutualFirst Financial	Inc	MFSF	0.97
Nanometrics Inc NANO Nat'l Western Life	0.79 NWLIA	0.96	
National Atlantic Hld	as. Corp	NAHC	0.71
National Energy Group	Inc.	NEGI	0.60
National Equip Svcs I		0.01	
Natl RV Holdings Natural Health Trends	NVH	0.17	0 01
Nature Vision Inc.	NRVN	BHIP 0.65	0.91
Neptune Society Inc/F		0.97	
NetBank Inc NTBK	0.00		
NetList Inc NLST	0.77	0.01	
New Century Equity New Horizons Worldwid	NCEH e NEWH	0.91 0.34	
NewMarket Technology		NMKT	0.87
NewStar Financial Inc	. NEWS	0.98	
Newtek Business Servi	ces	NEWT	0.65
Next Inc NXTI NextMart Inc NXMR	0.48		
NextMart Inc NXMR Niagara Corp NGCN	0.47 0.82		
and sorp inden	0.02		Page 8

Northeast Ind Bancorp Inc NIDB 0.83 Novoste Corp NOVT 0.97 Nutrition Mgmt Svcs Co. NMSCA 0.24 Nyer Med Group Inc NYER 0.86 Okaridge Holdings Inc OKRG 0.38 Occulogix Inc OCCX 0.62 Ocean Resources Inc OCRI 0.03 Odd Job Stores ODDJ 0.12 Oglebay Norton Co. OGLEQ 0.00 Ohio Art Co OART 0.96 On Track Innovations Ltd 0TIV 0.94 Onecap ONEA 0.26 Openwave Systems OPWV 0.80 Oppenheimer Holdings Inc OPY 0.97 OPT Sciences Corp OPST 0.93 Optical Cable Corp OCCF 0.93 Optical Cable Corp OCCF 0.93 Optical Communication Prods OCPI 0.95 Optimal Group OPMR 0.58 Orbitz Worldwide Inc OWW 0.79 Orleans Homebuilders Inc OHB 0.41 OrthoLogic Corp. OLGC 0.90 Overland Storage Inc. OVRL 0.28 P&F Industries PFIN 0.79 P.A.M. Transport Svcs PTSI 1.00 Pacific Northern Gas Ltd. PNG.TO 0.88 Oparadise Inc PARP 0.60 Paradise Corp. PFNO 0.36 Paralise Corp PFNO 0.36 Paralise Corp PFNO 0.36 Paralise Corp PFNO 0.55 Peoples Community Bancorp Inc PCE 0.11 Parafir Corp PFNO 0.59 Phoenix (The) Cos. PNX 0.69 Phoenix Gold Intl Inc PGLD 0.01 Pharmathene Inc PIPA 0.73 Phoenix Gold Intl Inc PGR 0.77 Phoenis Gold Intl Inc PGR 0.77 Phoenix Gold Intl Inc PGR 0.78 Planar Systems Inc PIRM 0.67 Planetout Inc LGBT 0.48 Pharmathene Inc PIPA 0.73 Phoenix Gold PTS 0.54 Point Therapeutics Inc POPA 0.21 Polydex Pharmaceuticals Ltd POLXF 0.59 Page 9			MBless	thanone.txt
Nutrition Mgmt Svcs Co. NMSCA 0.24 Nyer Med Group Inc NYER 0.86 NYMAGIC Inc. NYM 0.94 O'Charleys Inc. CHUX 0.96 Oakridge Holdings Inc OCKG 0.38 Occan Resources Inc OCKI 0.03 Odd Job Stores ODDJ 0.12 Oglebay Norton Co. OGLEQ 0.00 Ohio Art Co OART 0.96 On Track Innovations Ltd 0TIV 0.94 Onecap ONEA 0.26 Openwave Systems OPWV 0.80 Oppenheimer Holdings Inc OPY 0.97 OPT Sciences Corp OPST 0.93 Optical Cable Corp OCCF 0.93 Optical Communication Prods OCCP 0.95 Optimal Group OPMR 0.58 Orbitz Worldwide Inc OWW 0.79 Orleans Homebuilders Inc OHB 0.41 OrthoLogic Corp. 0LGC 0.90 Overland Storage Inc. OVRL 0.28 Pef Industries PFIN 0.79 P.A.M. Transport Svcs PTSI 1.00 Pacific Northern Gas Ltd. PNG.TO 0.88 PainCare Holdings Inc PACW 0.01 Pacific Northern Gas Ltd. PNG.TO 0.88 PainCare Holdings Inc PACW 0.01 Pacific Northern Gas Ltd. PNG.TO 0.88 PainCare Holdings Inc PACW 0.01 Pacific Northern Gas Ltd. PNG.TO 0.88 PainCare Holdings Inc PACW 0.01 Pacific Northern Gas Ltd. PNG.TO 0.88 PainCare Holdings Inc PACW 0.01 Pacific Premier Bancorp PPBI 0.98 PainCare Holdings Inc PACW 0.01 Parafise Inc PARF 0.60 Parafin Corp PFN0 0.36 Paralus Fragrances PARL 0.63 Parlux Fragrances PARL 0.63 Parlux Fragrances PARL 0.63 Parlux Fragrances PARL 0.63 Parlux Fragrances PARL 0.63 Phoenix Corp. PARS 0.94 Phoenix Footwear Group Inc PKG 0.77 Phoenix Gold Intl Inc PGLD 0.01 Phone IGlobalwide Inc PHGW 0.65 Photon Dynamics PHTN 0.94 Photonics Inc. PLAB 0.85 Pipel Jaffray Co Inc PC 0.93 Planar Systems Inc PLAR 0.67 PlanetOUT Inc LGBT 0.48 PlanGraphics Inc PCA 0.78 Planetout Inc LGBT 0.48 PlanGraphics Inc PCA 0.78 Planetout Inc LGBT 0.73 Point 360 PTSX 0.54 Point Therapeutics Inc POTP 0.21 Polydex Pharmaceuticals Ltd POLXF 0.59			NIDB	0.83
NYMAGIC Inc. NYM 0.94 O'Charleys Inc. CHUX 0.96 Oakridge Holdings Inc OCKR 0.38 Occulogix Inc OCCX 0.62 Ocean Resources Inc OCRI 0.03 Odd Job Stores ODDJ 0.12 Oglebay Norton Co. OGLEQ 0.00 Ohio Art CO OART 0.96 On Track Innovations Ltd 0TIV 0.94 OneCap ONEA 0.26 Openwave Systems OPWV 0.80 Oppenheimer Holdings Inc OPY 0.97 OPT Sciences Corp OPST 0.93 Optical Cable Corp OCCF 0.93 Optical Cable Corp OCCF 0.93 Optical Communication Prods OCPI 0.95 Optimal Group OPMR 0.58 Orbitz Worldwide Inc OWW 0.79 Orleans Homebuilders Inc OHB 0.41 OrthoLogic Corp. OLGC 0.90 Overland Storage Inc. OVRL 0.28 P&F Industries PFIN 0.79 PA.M. Transport Svcs PTSI 1.00 Pacific Northern Gas Ltd. PNG.TO 0.88 Parifica Premier Bancorp PBI 0.98 PainCare Holdings Inc PRZ 0.13 Paradise Inc PARF 0.60 Parapin Capt OPFN 0.36 Parlux Fragrances PARL 0.63 Parlux Fragrances PARL 0.64 Penn Treaty American PTA 0.49 Peoples Community Bancorp Inc PCE 0.95 Peoples Community Bancorp Inc PCE 0.95 Peoples Community Bancorp Inc PKG 0.77 Phoenix (The) Cos. PNX 0.69 Phoenix (The) Cos. PNX 0.69 Phoenix (The) Cos. PNX 0.69 Phoenix Gold Intl Inc PGLD 0.01 Phoren LGlobalwide Inc PHGW 0.65 Phoenix Gold Intl Inc PGLD 0.01 Phoren LGlobalwide Inc PHGW 0.65 Phoenix Gold Intl Inc PGLD 0.01 Phoren Jaffray Co Inc PJC 0.93 Piper Jaff	Nutrition Mgmt Svcs Co. N	MSCA		
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Pomeroy IT Solutions	PMRY	0.50	
PoP3 Media Corporation	POPT	0.03	
Pope & Talbot PTBT PPT Vision Inc. PPTV	0.04		
PPT Vision Inc. PPTV Precision Auto Care Inc	0.58	0.59	
	nc	PORK	0.83
President Casinos Inc.	PREZQ	0.79	0.05
Presidential Life	PLFE	0.77	
Prime Air Inc PMAR	0.01	0177	
Prime Holdings & Investm		PHIV	0.91
Productivity Technologie	es Co	PRAC	0.08
Proliance International	Inc	PLI	0.44
Prosoft Learning Corp	POSOQ	0.00	
Provena Foods PZA	0.39		
PSI Technologies Holding	js Inc	PSIT	0.54
Pulte Homes PHM	0.62		
PVC Container PVCO	0.91		
QCR Holdings Inc	QCRH	0.94	
Quaker Fabric QFAB	0.00		o ==
Quanta Capital Holdings		QNTA	0.77
Quebecor World IQW	0.84		
Quipp Inc QUIP	0.83		
Radcom Ltd RDCM	0.73	0.24	
Radian Group Inc	RDN	0.34	
Radio One 'D' ROIAK RADVA Corp RDVA	0.36		
RADVA Corp RDVA Randgold & Exploration (	0.56	RANGY	0.26
RCN Corporation RCNI	0.87	RANGT	0.20
Red Lion Hotels Corp	RLH	0.94	
Redhook Ale Brewery	HOOK	0.95	
Regal One Corporation	RONE	0.69	
Regent Communications Ir		RGCI	0.47
Reliability Inc.	REAL	0.34	••••
	Ltd	REN.TO	0.79
Restore Medical Inc	REST	0.92	
REX Stores Corp RSC	0.88		
Rexhall Industries	REXL	0.23	
Richardson Elec.	RELL	0.94	
Ridley Inc. RCL.TO	0.79		
River City Bank RCBK	0.98		
Riviera Tool RIVT	0.13	0.40	
Rocky Brands Inc	RCKY	0.49	
Rotech Healthcare Inc	ROHI	0.90	0 00
RS Group of Companies Ir RTW Inc RTWI 0.79	IC .	RSGC	0.00
Rudolph Technologies Inc	-	RTEC	0.92
Ryland Group RYL	0.76	NIEC	0.92
S&K Famous Brands	SKFB	0.49	
S.R. Telecom Inc	SRX.TO	0.15	
Sagemark Companies Ltd	SKCO	0.75	
Salem Communications Cor		SALM	0.98
Sanfilippo John B.	JBSS	0.56	
Sanmina-SCI Corp.	SANM	0.49	
Scheid Vineyards	SVIN	0.88	
Scores Holding Company 1	Inc.	SCRH	0.21
Scott's Liquid Gold Inc	SLGD	0.74	
SCPIE Holdings Inc	SKP	0.94	
SEA CONTAINERS LTD 'B'	SCR/B	0.56	
Sea Containers Ltd. 'A'	SCR/A	0.56	
Seaena Inc SEAI	0.50	0.07	
Secured Services Inc	SSVC	0.03	
Security Bank Corp/US	SBKC	0.86	
SED Intl Hldgs SECX	0.25	E	age 10
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Selectica Inc SLTC	0.73	Moreos	chanone i cxc
Semotus Solutions Inc	DLK	0.36	
SendTec Inc SNDN	0.39		
Sento Corp SNTO	0.33		
Servidyne Inc SERV	0.94	_	
SETO Holdings Inc	SETO	0.54	
Sharper Image SHRP	0.58	<b></b>	0.00
		SHLL	0.63
Sherwood Brands Inc Shoe Pavillion SHOE	SHDB 0.66	0.48	
ShoLodge Inc. LODG	0.34		
ShoLodge Inc. LODG Shopsmith Inc SSMH	0.38		
Sigmatel Inc SGTL	0.70		
Sigmatron Int'l Inc.	SGMA	0.76	
Silicon Storage SSTI	0.82		
Silverado Financial Inc	SLVO	0.15	
Skilled Healthcare Group		SKH	0.92
SLS Int'l Inc SLSZ	0.34		
Sobieski Bancorp Inc	SOBI	0.04	
Solitron Devices Inc.	SODI	0.81	
Source Interlink Cos South Street Finl Corp	SORC	0.48	
Southern Banc Inc	SSFC SRNN	0.86 0.66	
SouthFirst Bancshares Ir		SZBI	0.66
Spanish Broadcasting Sys	S. Inc.	SBSA	0.75
Spansion Inc. SPSN	0.66		
Sparton Corp. SPA	0.61		
Spectrum Brands Inc. Speedus.Com Inc SPDE	SPC	0.58	
Speedus Com Inc SPDE	0.67		
Speizman Industries Inc		0.00	
Sport-Haley Inc SPOR	0.69		0 70
SRI/Surgical Express Inc		STRC	0.79
Standard Motor Prod. Standard Pacific Corp.	SMP SPF	0.86 0.34	
Starrett (L.S.) SCX	0.62	0.54	
Stephan Co TSC	0.76		
Stewart Info Svcs	STC	0.80	
Storage Computer Corp	SOSO	0.03	
Strasbaugh Inc STRB	0.06		
Strategic Distr Inc 'B'	STRD	0.72	
Strategic Rare Earth Met		SREH	0.04
Stratos Int'l Inc Summit Environmental Cor	STLW	1.00	0.46
Sun American Bancorp	SAMB	SEVT 0.77	0.40
Sun Motor Int'l Inc	SNMO	0.86	
Sunair Services Corp.	SNR	0.72	
Suntron Corp SUNN	0.70		
Superior Inds. Int'l	SUP	0.94	
Sypris Solutions T.J.T. Inc AXLE	SYPR	0.72	
T.J.T. Inc AXLE	0.63		
TAG Oil Ltd TAGOF	0.36	0 47	
Taitron Components	TAIT	0.47	
Tandy Brands Access. Teamstaff Inc TSTF	TBAC 0.83	0.71	
Technest Holdings Inc	TCNH	0.50	
Technology Solutions	TSCC	0.75	
Tecumseh Products 'A'	TECUA	0.40	
Tejas Inc TEJS	0.76		
Tembec Inc. TBC.TO	0.10		
Terayon Communications	TERN	0.00	
The Coast Distrib. Sys.	CRV	0.82	0.64
The Goldfarb Corporation		GDFH.TO	U.04
The Goldfield Corp	GV	0.91	age 11
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The Rowe Companies	ROWC	0.00	
Threshold Pharmaceutical	s Inc	THLD	0.86
Tikro Technologies Ltd	TIKRF	0.92	
TMSF Holdings Inc	TMFZ	0.22	
Toll Brothers TOL	0.94		
Tollgrade Communic.	TLGD	0.89	
Top Tankers Inc TOPT	0.98	0.00	
TOR Minerals Internation		TORM	0.64
TOUSA Inc. TOA	0.21	TOKH	0.04
Track Data Corp TRAC	0.95		
Trans Lux Corp. TLX	0.34	0.27	
Trans World Entertain	TWMC	0.37	
TransNet Corp TRNT	0.67		
Transtech Inds Inc.	TRTI	0.22	
Triad Guaranty Inc.	TGIC	0.42	
Tripath Technology Inc	TRPH	0.19	
TRM Corp. TRMM	0.63		
Trump Entertainment Reso	orts	TRMP	0.38
TRX INC TRXI 0.97			
Tufco Technologies	TFCO	0.97	
Turner Valley Oil & Gas		TVOG	0.56
Turnstone Systems Inc	TSTN	0.76	0.50
		0.70	
TVI Corp. TVIN	0.36		
TVIA Inc TVIA	0.11		0.01
Tweeter Home Entertainme		TWTRQ	0.01
U S Neurosurgical Inc	USNU	0.40	
U.S. Energy Sys Inc	USEY	0.28	
Unifi Inc. UFI	0.32		
Unimark Group Inc	UNMG	0.44	
United Community Finl Co	orp	UCFC	0.80
United PanAm Fin Corp	UPFC	0.85	
United Retail Group	URGI	0.94	
Universal Automotive Inc		UVSLQ	0.00
Universal Food and Bever	rane C	UFBV	0.02
Urologix Inc ULGX	0.79	01.04	0.02
UTG Inc UTGN 0.87	0.75		
	0 42		
	0.42		
Verilink Corp VRLKQ	0.00	0 00	
VIA NET.WORKS Inc	VNWI	0.00	
Vishay Intertechnology	VSH	0.77	
Vitesse Semiconductor	VTSS	0.87	
Voyager Learning Company	/	VLCY	0.84
VTEX Energy Inc VXEN Vulcan Int'l VULC	0.26		
Vulcan Int'l VULC	0.92		
Washington Savings Bank	FSB	WSB	0.89
Waxman Industries. Inc.	WXMN	0.42	
Web Press Corp. WEBP	0.53		
WebFinancial Corporation		WEFN	0.98
	WCSTF	0.50	0.00
West Fraser Timber Co.	WFT.TO	0.75	
Westaim Corp WED.TO	0.40	0.75	
Westell Techn. 'A'	WSTL	0.88	
Western Dwn & Equin Cont			0 41
Western Pwr & Equip Corp	) )	WPEC	0.41
Westwood One WON	0.99		0.05
Wheeling-Pittsburgh Corr		WPSC	0.95
White River Capital Inc	RVR	0.78	
WHX Corp WXCP	0.71		
Wilsons Leather Experts	WLSN	0.90	
Winland Electronics	WEX	0.82	
Winmill & Co Inc	WNMLA	0.81	
Wireless Facilities Inc.		WFII	0.85
Wolverine Tube Inc.		0.21	
Womens Golf Unlimited Ir		WGLF	0.03
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World Gaming plc	WGMGY	0.00	
World Health Alternati	ives Inc	WHAIQ	0.00
WQN INC WQNI 0.05			
XETA Corp. XETA	0.81		
Yi Wan Group YIWA	0.08		
YM Bioscirnces Inc	YMI	0.96	
YRC Worldwide YRCW	0.76		
Z-Axis Corporation	ZXIS	0.90	
Zapata Corp. ZAP	0.83		
Zoolink Corp. ZLNK	0.41		
zoom Technologies	ZOOM	0.65	
Zunicom Inc ZNCM	0.42		

### WITNESS RESPONSIBLE: Dr. J. Randall Woolridge

Question 34: With regard to Exhibit JRW-2, page 2:

- (a) Does a lower estimated beta value indicate lower investment risk for a utility? If the response is in the negative, please explain the response.
- (b) Do low safety ratings, low financial strength ratings, low stock price stability ratings and low earnings predictability have an impact on estimated betas for the two utilities with lower estimated betas than Delta? Please explain the answer.

RESPONSE: (a) Yes, to the extent that it is accurately measured.

(b) The other risk measures do indicate that these two utilities are riskier that Delta.

Question 35:	How different can market-to-book ratios be and still be "comparable"?
RESPONSE:	Dr. Woolridge has not specifically studied this issue. But it would seem that market-to-book ratios within .2 +/- are similar.

#### WITNESS RESPONSIBLE:

Dr. J. Randall Woolridge

# Question 36: Confirm or deny that Delta's projected earnings per share growth rate is the lowest in your entire panel of natural gas distribution utilities as shown in Exhibit JRW-6, page 5.

- (a) Could Delta's low earnings per share growth rate shown in Exhibit JRW-6, page 5 be due to the low levels of return on equity allowed by the Commission in prior rate cases? If the response is in the negative, please explain the response.
- (b) Could Delta's low earnings per share growth rate shown in Exhibit JRW-6, page 5 be due to the fact that Delta has not earned its allowed rate of return in the last ten years? If the response is in the negative, please explain the response.
- (c) Why did Dr. Woolridge use an average growth rate for the panel if Delta's earnings per share growth rate as projected by analysts is the lowest of any of the natural gas distribution companies in your panel as shown in Exhibit JRW-6, page 5?

**RESPONSE:** Yes.

(a) No, because page 5 shows projected EPS growth rate, not historic.

(b) No, because page 5 shows projected EPS growth rate, not historic.

(c) Dr. Woolridge is estimating a DCF equity cost rate for the entire group, not just for Delta.

- Question 37: With regard to Dr. Woolridge's calculation of estimated return on equity using CAPM in Exhibit JRW-6, why did he use a beta of 0.78 when Delta has an estimated beta that is so much lower than the average?
- RESPONSE: Dr. Woolridge is estimating a CAPM equity cost rate for the entire group, not just for Delta.

- Question 38: Based on Exhibit JRW-6, page 2, does Delta's estimated beta of 0.50 compared to the mean and median betas of 0.70 and 0.78 respectively indicate that Delta is less risky than the average natural gas distribution utility? If yes, how much less risky is Delta? If no, please explain the answer.
- RESPONSE: The betas indicate that Delta is less risky. These results suggest that Delta's stock is approximately 25% less volatile than the average of the group.

- Question 39: Would Dr. Woolridge agree with the following characterization of the discounted cash flow methodology: "Investors adjust the price they are willing to pay for the stock until the sum of the dividend yield and the annual rate of expected future growth in dividends equals the rate of return they expect from other investments of comparable risk. The DCF test thus determines what the investing community requires from the company in terms of present and future dividends relative to the current market price." If the response is in the negative, please explain why he disagrees.
- RESPONSE: In a general sense, Dr. Woolridge agrees with the statement as a characterization of the discounted cash flow methodology.

# WITNESS RESPONSIBLE: Dr. J. Randall Woolridge

Question 40:	Please provide the raw data and the analysis that Dr. Woolridge used to calculate the monthly dividend yields reported on page JRW-6 page 2 in electronic form.

RESPONSE: The data is provided in the attached file 'JRW-62.xls.'

# **Exhibit JRW-6**

# Delta Natural Gas Company, Inc. Monthly Dividend Yields March-August 2007

		11 T 100000		Another moundains and in initial fundation - All A	44.4		
Company	Mar	Apr	May	Jun	July	Aug	Mean
AGL Resources	3.9%	4.1%	3.8%	3.8%	4.0%	4.0%	3.9%
Atmos Energy	3.9%	4.0%	4.0%	4.0%	4.2%	4.2%	4.1%
Delta Natural Gas Company	4.9%	4.9%	4.9%	4.8%	4.7%	4.9%	4.9%
Energy West	3.8%	3.8%	4.1%	4.0%	4.0%	4.1%	4.0%
Energy South, Inc.	2.3%	2.3%	2.2%	2.1%	2.0%	2.0%	2.2%
Laclede Group, Inc.	4.6%	4.9%	4.7%	4.6%	4.5%	4.5%	4.6%
New Jersev Resopurces	3.1%	3.1%	3.0%	2.7%	2.9%	3.0%	3.0%
Northwest Natural Gas Company	3.3%	3.2%	3.1%	2.8%	2.9%	3.1%	3.1%
Piedmont Natural Gas, Inc.	3.6%	3.8%	3.8%	3.7%	3.7%	4.0%	3.8%
RGC Resources, Inc.	4.6%	4.4%	4.4%	4.3%	4.2%	4.4%	4.4%
South Jersey Industries	2.8%	2.7%	2.6%	2.5%	2.7%	2.8%	2.7%
WGL Holdings, Inc.	4.2%	4.4%	4.2%	3.9%	4.1%	4.2%	4.2%
Mean	3.8%	3.8%	3.7%	3.6%	3.7%	3.8%	3.7%

Twelve-Company Natural Gas Distribution Group

Data Source: AUS Utility Reports, monthly issues.

- Question 41: In Exhibit JRW-7, page 3, Dr. Woolridge takes the average of geometric and arithmetic means. What is the resulting statistic called? Please provide a citation to authority that describes what this statistic measures and how it is properly used.
- RESPONSE: Dr. Woolridge is attempting to provide a measure of central tendency regarding investment performance. As noted in the testimony, there are many issues with the use of historical data and the appropriate measure of central tendency. As a result, he has employed both the arithmetic and geometric mean returns.

- Question 42: In JRW-7, Dr. Woolridge uses a mean in some places (for example ex ante risk premium) and a median in others (for example beta and stock returns). Please explain why he is not consistent in using either the mean or the median.
- RESPONSE: Dr. Woolridge has used both the mean and the median as measures of central tendency. If outliers are a significant problem in a data series, Dr. Woolridge is more likely to use the median.

# WITNESS RESPONSIBLE:

Dr. J. Randall Woolridge

Question 43:	<ul> <li>On page 10 of his testimony, Dr. Woolridge states that "The results suggest that Delta is comparable in risk to the average of the group."</li> <li>(a) Please define what he means by comparable in risk to the average of the group.</li> <li>(b) How is this comparability quantified or measured?</li> <li>(c) Please provide any studies or analyses that he has done to quantify Delta's comparability to the average of the group.</li> <li>(d) Based on Exhibit JRW-3, what impact would a level of equity that is lower and a level of debt that is higher than any other member of the panel have with regard to Delta's risk relative to other natural gas distribution utilities in his panel?</li> <li>(e) Would a level of debt that is higher than any other natural gas distribution company in the panel have any impact on Delta's earned return on equity? Please explain the answer in detail.</li> <li>(f) What impact would such a high percentage of short term debt have on Delta's risk relative to other natural gas distribution utilities his panel?</li> </ul>
RESPONSE:	<ul> <li>(a) Mr. Blake selected the companies for analysis. Dr. Woolridge's risk study, using the six Value Line risk metrics in Exhibit JRW-2, shows that Delta and the group are similar in risk.</li> <li>(b) The six risk measures in Exhibit JRW-2.</li> <li>(c) See Exhibit JRW-2.</li> </ul>

- (d) Lower equity and/or higher debt would suggest a higher level of financial risk.
- (e) It is impossible to say whether higher debt would impact the earned return on equity.

(f) Natural gas distribution companies tend to use short-term debt on a seasonal basis. All else equal, higher levels of debt indicate higher financial risk.

Question 44:	<ul> <li>On page 10 of Dr. Woolridge's testimony, he states that "Nonetheless, I am making an adjustment to my equity cost rate to reflect the higher degree of financial risk of Delta."</li> <li>a. How did he quantify how much riskier Delta was than other members of the panel? Please provide any analysis that he performed in reaching this conclusion.</li> <li>b. How did he quantify the adjustment to the estimated equity cost rate that was appropriate to compensate for Delta's higher risk? Please provide any analysis that he performed in determining this adjustment.</li> </ul>
RESPONSE:	(a) Dr. Woolridge did not quantify how much riskier Delta is relative to the group. (b) See page 52, lines 4-12, of Dr. Woolridge's testimony.

- Question 45: On page 11 Dr. Woolridge states that "The cost of common equity capital is the expected return on a firm's common stock that the marginal investor would deem sufficient to compensate for risk and the time value of money. In equilibrium, the expected and required rates of return on a company's common stock are equal."
  - a. In this statement, is the value of stock to which he is referring measured in market prices, in real prices or at book value? Does it matter or is the statement true for all three?
  - b. Please cite any periods of time since 1926 when he regards the market to have been in equilibrium and when this statement would hold true. Would data from years when the market was in equilibrium provide a better test for his hypothesis than years when the market was not in equilibrium?
- RESPONSE: (a) Market prices. (b) The statement reflects general market equilibrium conditions which presumably the market reaches on a daily basis as it digests new information.

#### WITNESS RESPONSIBLE:

Dr. J. Randall Woolridge

Question 46:	<ul> <li>On pages 20 through 23 Dr. Woolridge derives the formula that he uses for his DCF calculations.</li> <li>a. Please identify what role a company's book value plays in this derivation.</li> <li>b. Can the book value per share for a company be calculated from data available from Value Line?</li> <li>c. Could an estimate of the return on equity be calculated using the book value per share in the DCF model rather than the market value per share?</li> <li>d. Why did he use the market value per share of the stock in estimating the return on equity rather than the book value in determining Delta's return?</li> </ul>
RESPONSE:	<ul> <li>(a) In the overall development of the DCF model, earnings that are not paid out in the form of dividends are retained and provide for future growth in dividends.</li> <li>(b) Yes.</li> <li>(c) Yes.</li> <li>(d) The DCF model is used almost universally in regulatory settings to estimate the required rate of return on common equity. This equity cost rate is then used in computing the overall cost of capital. This is well known in the investment community and therefore is reflected in the market prices of public utility stocks. These market prices, in turn, reflect the expected return requirements of investors as measured by the DCF model.</li> </ul>

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Question 47:	On page 25 Dr. Woolridge states that "an equity cost rate times a future, yet to be achieved rate base, results in an inflated dividend yield and growth rate." To which "yet to be achieved rate base" is he referring?
RESPONSE:	This reflects any adjustments that are made to a historic rate base.

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#### WITNESS RESPONSIBLE:

Dr. J. Randall Woolridge

Question 48:	<ul> <li>Are ex ante equity risk premiums directly observable in the market?</li> <li>a. If yes, which data sources can be used to measure them?</li> <li>b. If no, how can the measures of ex ante equity risk premiums derived from the various theories reported in JRW-7, page 3 be verified using actual data?</li> <li>c. Based on the data in JRW-3, page 3, what would the ex post equity risk premium be for Dow Jones utilities for 2006?</li> </ul>
RESPONSE:	<ul> <li>(a) No.</li> <li>(b) Ex ante equity risk premiums are the equity risk premiums which would be expected at any point in time. Ex ante equity risk premiums are usually estimated using (a) models of expected return applied to the overall market (such as a DCF model applied to the S&amp;P 500), or (b) the use of surveys (such as the CFO Survey).</li> <li>(c) In that schedule, no equity risk premium is being computed.</li> </ul>

#### WITNESS RESPONSIBLE:

Dr. J. Randall Woolridge

Question 49:	On page 52 Dr. Woolridge states that "Delta's lower common equity ratio suggests that the Company is exposed to a higher degree of financial risk" and he recommends a 30				
	basis point premium for Delta relative to the group.				
	a. Please provide any analysis or study that indicates that a full bond rating differential would be sufficient to compensate for Delta's lower common equity ratio.				
	<ul><li>b. If the leverage adjustment that he used is not based on an analysis or study, how did he determine that the magnitude of this adjustment was appropriate?</li><li>c. Please provide any studies or analyses that he has done to quantify the relationship between utility return on equity and an appropriate leverage adjustment for the utility.</li></ul>				
RESPONSE:	a. Dr. Woolridge has performed a risk analysis of Delta relative to Mr. Blake's group in Exhibit JRW-2. Whereas this analysis, using Value Line risk indicators, suggests that Delta is relatively comparable to the group in terms of risk, Dr. Woolridge has elected to provide a 30 basis points to reflect the higher financial risk of Delta relative to the group. b. See response to (a). The magnitude reflects Dr. Woolridge's opinion.				

c. Dr. Woolridge has not performed any such studies.

## WITNESS RESPONSIBLE:

Dr. J. Randall Woolridge

Question 50:	<ul> <li>On page 59, Mr. Woolridge states that "Using the historical relationship between stock and bond returns to measure an ex ante equity risk premium is erroneous and overstates the true market equity risk premium."</li> <li>a. Please identify the data source that he used for the "true" market equity risk premium.</li> <li>b. What makes one equity risk premium "true" and another not true?</li> </ul>
RESPONSE:	<ul> <li>a. The "true" equity risk premium is not directly observable in the market but is estimated using alternative methodologies as explained in Dr. Woolridge's testimony. Nonetheless, the many empirical issues with using equity risk premiums based on historical stock and bond returns, which are discussed in Dr. Woolridge's testimony, indicate that historical risk premiums are in excess of the "true" equity risk premium.</li> <li>b. See response to (a).</li> </ul>

Question 51:	<ul><li>On page 64, Dr. Woolridge states that "The equity risk premium is based on expectations of the future."</li><li>a. Please identify the market conditions that he assumes for the next ten years on which his ex ante risk premium is based.</li><li>b. Is his estimates of ex ante risk premium sensitive to any of these assumptions about future market conditions?</li><li>c. Explain how future expectations are directly observable and measured.</li></ul>
RESPONSE:	<ul> <li>a. The only explicit assumptions used by Dr. Woolridge in developing an estimate of the ex ante equity risk premium are reflected in his discussion of the 'Building Blocks."</li> <li>Otherwise, the surveys of CFOs and Financial Forecasters reflect the presumed market conditions of the participants.</li> <li>b. See response to (a). In addition, market conditions can change over time and result in changing expectations. Otherwise, factors like current and expected interest rates and inflation, economic growth, and the like are based on current market conditions.</li> <li>c. Surveys and forecasts would appear to be the most direct method to observe and measure future expectations.</li> </ul>

Question 52:	Is it Dr. Woolridge's position that risk premiums will never return to historical levels? If you respond in the negative, please identify when risk premiums might return to historical levels. What conditions would have to occur for risk premiums to return to historical levels?
RESPONSE:	No. As discussed at length in Dr. Woolridge's testimony, there are numerous empirical issues with using historical returns to compute an expected equity risk premium. Hence, it is Dr. Woolridge's opinion that historical returns will overstate expected equity risk premiums and therefore he does not believe that risk premiums will return to historical levels.

#### WITNESS RESPONSIBLE: Dr. J. Randall Woolridge

Question 53:	On page 68 Dr. Woolridge states that "A review of the Ibbotson document indicates that these companies have betas that are larger than the betas of gas distribution companies." Please provide a copy of the report on which this statement is based.
DECDONICE	The requested document is attached as (Theotson 2007 Size

RESPONSE: The requested document is attached as 'Ibbotson 2007 Size deciles.pdf.'

# Table 7-6 Size-Decile Portfolios of the NYSE/AMEX/NASDAQ: Long-Term Returns in Excess of CAPM

from 1926 to 2006

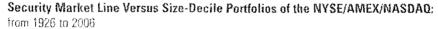
Decile	Beta*	Arithmetic Mean Return	Actual Return in Excess of Riskless Rate**	CAPM Return in Excess of Riskless Rate <sup>†</sup>	Size Premiu (Return i Excess of CAPM
1-Largest	0.91	11.35%	6.13%	6 49%	-0.36%
2	1.04	13 25%	8.04%	7 39%	0 65条
3	1.10	13.85%	8.64%	7.82%	0.61%
4	1.13	14.28%	9.07%	8.04%	1 03%
5	1 16	14 92%	9.71%	8.26%	1.46%
6	1.18	15.33%	10.11%	8.45%	1.87%
7	1 23	15 63%	10.42%	8.80%	1.62%
8	1.28	16.61%	11.39%	9.12%	2.28%
9	1.34	17.48%	12.27%	9.57%	2 709
1G-Smallest	1,41	21.57%	16.36%	10 09%	6.279
Mid-Cap, 3-5	1.12	14 15%	8.94%	7.97%	0.975
Low-Cap, 6-8	1.22	15 67%	10.46%	8.70%	1 769
Micro-Cap. 9-10	1.36	16 77%	13.56%	9.68%	3.881

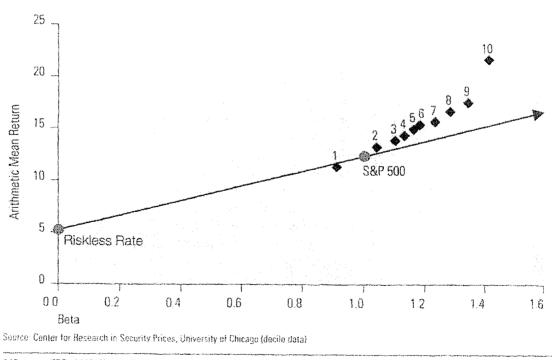
\*Betas are estimated from monthly returns in excess of the 30-day U.S. Treasury bill total return, January 1926-December 2005

\*\*Historical riskless rate measured by the 81-year arithmetic mean income return component of 20-year government bonds (5.21).

<sup>1</sup>Calculated in the context of the CAPM by multiplying the equity risk premium by bata. The equity risk premium is estimated by the arithmetic mean total return of the S&P 500 [12.34 percent] minus the arithmetic mean income return component of 20-year government bonds (5.21 percent) from 1926–2006

#### Graph 7-2





142 SBBI 2007 Classic Edition Yearbook

Question 54:	<ul> <li>In Dr. Woolridge's testimony, he based his recommendation on DCF and CAPM calculations for your panel. Did he perform a DCF calculation and a CAPM calculation for Delta on a stand-alone basis to see how delta compared to the panel?</li> <li>a. If the response is in the negative, please explain why he did not perform a separate analysis for Delta.</li> <li>b. If the response is in the affirmative, please provide the results of the analysis and all workpapers.</li> </ul>
RESPONSE:	<ul> <li>a. No. Dr. Woolridge believes that it is most appropriate to use a group of companies to estimate an equity cost rate because of potential data problems and measurement error when using just one company.</li> <li>b. See response to (a).</li> </ul>

#### WITNESS RESPONSIBLE: Robert J. Henkes

Question 55:	Please provide copies of all studies, analyses, and testimony prepared by Dr. Henkes that addresses or relates to mechanisms or tariffs identical or similar to Delta's proposed CRS tariff.
RESPONSE:	Mr. Henkes filed testimony on the subject of a proposed CRS tariff in the recently completed Atmos Energy Corporation rate case, Case No. 2006-00464. This testimony can be found at the web site of the Kentucky Public Service Commission, (http://psc.ky.gov/pschome.htm), or by accessing the following URL: http://psc.ky.gov/pscscf/2006%20cases/2006-00464/AG_TestimonyRobertJHenkes_042707.pdf