Thomas M. Dorman, Executive Director


Kentucky Public Service Commission
P. O. Box 615

211 Sower Boulevard
Frankfort, KY 40602
February 12, 2004
Dear Mr. Dorman:

$$
\begin{array}{ll}
\text { Re: } & \text { Case No. } 2004-00047 \\
\\
\text { In the Matter of the Joint Application Pursuant } \\
\text { to } 1994 \text { House Bill No. 501 for the Approval } \\
\text { of American Electric Power/Kentucky Power } \\
\text { Company ("AEP/Kentucky") Collaborative } \\
\text { Demand-Side Management Programs, and for } \\
\text { Authority to Implement a Tariff to Recover Costs, } \\
\text { Net Lost Revenues and Receive Incentives } \\
\text { associated with the Implementation of the } \\
\text { AEP/Kentucky Collaborative Demand-Side } \\
\text { Management Programs. }
\end{array}
$$

Pursuant to the Commission's Order dated May 22, 1996, enclosed are an original and ten copies of the Joint Applicants' fifteenth six-month status report. This report describes the operation and progress of the Demand-Side Management Plan.

Specifically, the Joint Applicants seek authority for AEP/Kentucky, in conjunction with its utility services and pursuant to the 1994 House Bill No. 501, to implement the enclosed revised electric tariff to recover costs associated with the implementation of demand-side management programs, which include net lost revenues and incentives related to those programs.

Unless otherwise advised by the Commission, the DSM Collaborative plans on filing separate cost evaluations for each of the active DSM Programs for years 2003 and 2004. The evaluation reports will be filed with the August 2005 DSM Status Report.

The revised DSM Adjustment clause factor for each customer sector has been agreed upon and is proposed by the DSM Collaborative (see Exhibit C, Column 5, Lines 12 and 25). The proposed factor for the residential and commercial sectors is the midpoint between the ceiling and the floor calculations as demonstrated on Exhibit C. The floor was calculated by taking the Collaborative's projected remaining fourth quarter position (see Exhibit C, Column 5, Lines 2

## Thomas M. Dorman

February 13, 2004
Page 2
and 15) and dividing by the adjusted estimated sector KWH sales for the remaining fourth quarter (see Exhibit C, Column 5, Lines 10 and 23). The ceiling was calculated by taking the Collaborative's projected remaining fourth quarter position (see Exhibit C, Column 5, Lines 4 and 17) and dividing by the adjusted estimated sector KWH sales for the remaining fourth quarter (see Exhibit C, Column 5, Lines 10 and 23).

The Joint Applicants request the Commission to approve the following:
(1) The Experimental DSM Electric Tariff to become effective March 30, 2004. This will allow the Company to utilize new factors with the first billing cycle in April 2004.

As is customary, the Company requests the Commission to return a stamped copy of the revised tariff sheet upon approval.

If you have any questions please contact me at (502) 696-7010.
Sincerely,


Errol K. Wagner
Director of Regulatory Services
Enclosure

## P.S.C. ELECTRIC NO. 7

## EXPERIMENTAL DEMAND-SIDE MANAGEMENT ADJUSTMENT CLAUSE (Cont'd.) (Tarlff Experimental D.S.M.C.)

RATE. (Cont'd.)
5. The DSM adjustment shall be filed with the Commission ten (10) days before it is scheduled to go into effect, along with all the necessary supporting data to justify the amount of the adjustments which shall include data and information as may be required by the Commission.
6. Copies of all documents required to be filed with the Commission under this regulation shall be open and made available for public inspection at the office of the Public Service Commission pursuant to the provisions of KRS 61.870 to 61.884 .
7. The resulting range for each customer sector per KWH during the three-year Experimental Demand-Side Management Plan is as follows:

CUSTOMER SECTOR

|  |  | $\frac{\text { RESIDENTIAL }}{(\$ \operatorname{Per} K w h)}$ | $\frac{\text { COMMERCIAL }}{(\$ \text { Per KWH) }}$ | $\frac{\text { INDUSTRIAL** }}{(\$ \text { Per KWH })}$ |
| :---: | :---: | :---: | :---: | :---: |
| Floor Factor Ceiling Factor | $=$ | $\begin{aligned} & 0.000066 \\ & 0.000497 \end{aligned}$ | $\begin{aligned} & (0.000082) \\ & (0.000015) \end{aligned}$ | $\begin{aligned} & -0- \\ & -0- \end{aligned}$ |

8. The DSM Adjustment Clause factor (\$ Per KWH) for each customer sector which fall within the range defined in Item 7 above is as follows:

CUSTOMER SECTOR

|  | CUSTOMER SECTOR |  |  |
| :---: | :---: | :---: | :---: |
|  | RESIDENTIAL | COMMERCIAL | INDUSTRIAL* |
| DSM (c) | \$ 462.580 | \$ $\quad(49.747)$ | -0- |
| $\bigcirc$ © | 1,640,355,400 | 1,015,243,200 | -0- |
| Adjustment Factor | \$ 0.000282 | (0.000049) | -0- |

(D) (D)
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(I) (D)
(I) (I)
(D) (D)
*The Industrial Sector has been discontinued pursuant to the Commission's Order dated September 28, 1999.



> Year-to-Date costs recorded January 1, 2003 through December 31, 2003. Estimated in place load impacts for Year-to-Date participants.

> Costs recorded from the inception of the program through December 31, 2003. Estimated in place load impacts for Program-to-Date participants.

## COMMENTS

Our calculations are based on actual participants and costs as of December 31, 2003. The Residential, Commercial, and Industrial total
DSM costs in this status report do not agree with the total costs in the Financial Report due to a one month lag in reporting.
The estimated actual in-place energy ( kWh ) savings is the summation of the monthly average net energy savings associated with participating customers for each DSM program (including T\&D losses). The average monthly net energy savings is the product of $1 / 12$ of the annual kWh per participant (shown in Exhibit E) and $1 / 2$ of the new participants for the current month, plus the cumulative participants from the previous months. The average monthly net energy savings is then increased by $10 \%$ to include T\&D losses. The estimated actual in-place energy ( kWh ) savings are calculated in accordance with the Sunset Provision contained in the joint application, filed September 27, 1995.

The estimated anticipated peak demand (kW) reduction is a product of the number of net participating customers (excluding free riders) and projected winter/summer demand reductions filed for each program (refer to Section III to V of the joint application). The anticipated peak demand ( kW ) reductions includes $11 \%$ T\&D loss savings.

June 30, 2002 DSM collaborative report.
The individual DSM lost revenue, efficiency incentive and maximizing incentives as of June 30, 1997 are calculated based on the initial The individual DSM lost revenue, efficiency incentive and maximizing incentives as of June 30,1997 are calculated based on the initial
values from Exhibit $E$ in the joint application, filed September 27, 1995. A retroactive adjustment of the initial values of the efficiency
 this status report reflect, wherever applicable, the program evaluation results of each individual program as described in the August 16, 1999 and incentives, and net lost revenue KWH impacts was used for $1 / 1 / 03$ to $12 / 31 / 03$ are calculated using the revised values contained in Schedule C efficiency incentive, and maximizing incentive for the period $1 / 1 / 03$ to $12 / 31 / 03$ are calculated using the revised values contained in Schedule C of the status report.
The program lost revenue is the product of the number of participating customers, the average net energy savings ( kWh ) per customer and the net lost revenue ( $\$ / \mathrm{kWh}$ ). The number of participating customers is equal to $1 / 2$ the new participants for the current month, plus the cumulative participants from previous months. The program-to-date lost revenues are calculated in accordance with the Sunset Provision
contained in the joint application, filed September 27, 1995.
The efficiency incentive is the product of the number of participants for the month and the efficiency rate (\$/participant). The maximizing incentive is calculated as $5 \%$ of actual program cost for the month.

$$
\begin{aligned}
& \text { AMERICAN ELECTRIC POWER - KENTUCKY } \\
& \text { SUMMARY INFORMATION (ALL PROGRAMS) } \\
& \text { AS OF DECEMBER } 31,2003
\end{aligned}
$$


 DESCRIPTION
Total Revenue Collected
Total Program Costs
Total Lost Revenues
Total Efficiency/ Maximizing
Incentive
Total DSM Costs As Of December 31, 2003



DESCRIPTION
Actual In-Place Energy
w/ T\&D Line Losses:
Total kW Reductions:
Winter
w/ T\&D Line Losses:
Summer
w/T\&D Line Losses:

| Impacts |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Estimated in Place Energy (kWh) Savings | Anticipated Peak Demand (kW) Reduction |  |  |  |  |  |
| YTD | PTD | YTD |  | PTD |  |  |
|  |  | Summer | Winter | Summer | Winter |  |
| 0 |  | 0 | 0 | 441 | 1,932 |  |

## AMERICAN ELECTRIC POWER - KENTUCKY



| 2003 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | YTD | PTD |
| New Participants | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,812 |

AMERICAN ELECTRIC POWER - KENTUCKY


| Description | Costs |  |  |
| :--- | ---: | ---: | ---: |
|  | Year-To-Date | Retroactive Adjustment | Program-To-Date |
| Total Evaluation | 0.00 | 0.00 | $18,189.00$ |
| Equipment/Vendor: | 0.00 | 0.00 | $665,964.00$ |
| Promotional: | 0.00 | 0.00 | 0.00 |
| Customer Incentives: | 0.00 | 0.00 | 0.00 |
| Other Costs: | 0.00 | 0.00 | 960.00 |
| Total Program Costs: | 0.00 | 0.00 | $685,113.00$ |
|  |  |  |  |
| Lost Revenues: |  | 0.00 |  |
| Efficiency Incentive: |  | 0.00 | $(19,322.00)$ |
| Maximizing Incentive: |  | 0.00 | $(46,349.00)$ |
| Total Costs: | 0.00 |  | 0.00 |

AMERICAN ELECTRIC POWER - KENTUCKY

AMERICAN ELECTRIC POWER - KENTUCKY
2003
June
$\sum^{\infty}{ }^{n} \stackrel{N}{N}$



| Description | Costs |  |  |
| :---: | :---: | :---: | :---: |
|  | Year-To-Date | Retroactive Adjustment | Program-To-Date |
| Total Evaluation | 0.00 | 0.00 | 187,499.00 |
| Equipment/Vendor: | 157,847.00 | 0.00 | 1,592,713.00 |
| Promotional: | 0.00 | 0.00 | 0.00 |
| Customer Incentives: | 0.00 | 0.00 | 0.00 |
| Other Costs: | 214.00 | 0.00 | 8,189.00 |
| Total Program Costs: | 158,061.00 | 0.00 | 1,788,401.00 |
|  |  |  |  |
| Lost Revenues: | 33,192.00 | 1,944.00 | 344,381.00 |
| Efficiency Incentive: | 325.00 | 184.00 | 2,604.00 |
| Maximizing Incentives: | 7.615 .00 | 0.00 | 85,914.00 |
| Total Costs: | 199,191.00 | 2,128.00 | 2,221,300.00 |

AMERICAN ELECTRIC POWER - KENTUCKY
The YTD Efficiency Incentive for non-all-electric participants is $\$ 325$ and the Maximizing
Incentive for all-electric participants is $\$ 7,613$.
The projected participant and budgetary levels for 2004 have been revised to reflect what the
Collaborative believes to be reasonably achievable goals. The projected participant and budgetary
level is 150 all-electric homes, 75 non-all-electric homes, and $\$ 205.000$ respectively.

COMMENTS:

AMERICAN ELECTRIC POWER - KENTUCKY


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COMMENTS:
AMERICAN ELECTRIC POWER - KENTUCKY


| 2003 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Participant | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | YTD | PTD |
| Resistance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,367 |
| Non-Resistance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 929 |


| Impacts |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actual in Place Energy (kWh) Savings | Anticipated Peak Demand (kW) Reduction |  |  |  |  |  |  |
| YTD | PTD | YTD |  | PTD |  |  |  |
|  |  | Summer | Winter | Summer | Winter |  |  |
| 0 |  | 0 | 0 | 851 | 2,995 |  |  |



| Description | Costs |  |  |
| :--- | ---: | ---: | ---: |
|  | Year-To-Date | Retroactive Adjustment | Program-To-Date |
| Total Evaluation | 0.00 | 0.00 | $12,885.00$ |
| Equipment/Vendor: | 0.00 | 0.00 | $129,767.00$ |
| Promotional: | 0.00 | 0.00 | 0.00 |
| Customer Incentives: | 0.00 | 0.00 | $70,500.00$ |
| Other Costs: | 0.00 | 0.00 | $1,160.00$ |
| Total Program Costs: | 0.00 | 0.00 | $214,312.00$ |
|  |  |  |  |
| Lost Revenues: |  |  |  |
| Efficiency Incentive: | $5,867.00$ | $(269.00)$ | $366,830.00$ |
| Maximizing Incentive: | 0.00 | $(2,196.00)$ | $48,017.00$ |
|  | 0.00 | 0.00 |  |
| Total Costs: |  |  | 5.00 |

AMERICAN ELECTRIC POWER - KENTUCKY
This program was discontinued December 31, 2001 .
COMMENTS:


| Mobile Home High Efficiency Heat Pumps |  |
| :---: | :---: |
| Reporting Period: | January - December, 2003 |


| Description | Costs |  |  |
| :--- | ---: | ---: | ---: |
|  | Year-To-Date | Retroactive Adjustment | Program-To-Date |
| Total Evaluation | 0.00 | 0.00 | $41,295.00$ |
| Equipment/Vendor: | 750.00 | 0.00 | $12,005.00$ |
| Promotional: | 0.00 | 0.00 | 0.00 |
| Customer Incentives: | $25,300.00$ | 0.00 | $636,300.00$ |
| Other Costs: | 0.00 | 0.00 | $1,167.00$ |
| Total Program Costs: | $26,050.00$ | 0.00 | $690,767.00$ |
|  |  |  |  |
| Lost Revenues: |  |  |  |
| Efficiency Incentive: | $18,643.00$ | $5,820.00$ |  |
| Maximizing Incentive: | $1,822.00$ | $18,331.00$ | $325,336.00$ |
|  | 0.00 | 0.00 | $88,227.00$ |
| Total Costs: |  |  | 0.00 | 

COMMENTS:

> Collaborative believes to be reasonably achievable goals. The projected participant and budgetary level has been reduced to 100 and $\$ 55,000$ respectively.

| 2003 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | YTD | PTD |
| Heat Pump | 6 | 7 | 6 | 9 | 5 | 13 | 10 | 13 | 14 | 8 | 15 | 4 | 110 | 852 |
| Air Conditioner | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 |


| ImpactS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Estimated in Place Energy (kWh) Savings | Anticipated Peak Demand (kW) Reduction |  |  |  |  |  |
| YTD |  | PTD | YTD |  | PTD |  |
|  |  |  | Winter | Summer | Winter |  |
| 214,576 | $9,896,800$ | 14 | 298 | 109 | 2,305 |  |

3:


| Description |  | Costs |  |  |
| :--- | ---: | ---: | ---: | :---: |
|  | Year-To-Date | Retroactive Adjustment | Program-To-Date |  |
| Total Evaluation | $1,514.00$ | 0.00 | $25,219.00$ |  |
| Equipment/Vendor: | $5,525.00$ | 0.00 | $57,038.00$ |  |
| Promotional: | 0.00 | 0.00 | $3,939.00$ |  |
| Customer Incentives: | $55,125.00$ | 0.00 | $434,525.00$ |  |
| Other Costs: | $1,760.00$ | 0.00 | $3,016.00$ |  |
| Total Program Costs: | $63,924.00$ | 0.00 | $523,737.00$ |  |
|  |  |  |  |  |
|  |  |  |  |  |
| Lost Revenues: | $49,451.00$ |  | $221,680.00$ |  |
| Efficiency Incentive: | 447.00 |  | $27,178.00$ |  |
| Maximizing Incentive: | 0.00 |  | $2,580.00$ |  |
|  |  | 0.00 |  |  |
| Total Costs: | $113,822.00$ |  | 0.00 |  |

COMMENTS:
The Collaborative has devised and implemented a plan working in conjunction with trade allies to
offer a financial incentive to new mobile home buyers and trade allies to encourage the installation
of high efficiency heat pumps and upgraded insulation packages in new mobile homes.
The YTD participant levels are lower than anticipated due to: 1) the decline in sales of new
manufactured housing; 2) the number of repossessed homes currently in the marketplace; and 3)
the lending institutions tightening of financing guidelines.
The projected participant and budgetary levels for 2004 have been revised to reflect what the
Collaborative believes to be reasonably achievable goals. The projected participant and budgetary
level has been lowered to 150 heat pumps, 50 air-conditioners and $\$ 95,000$ respectively.

| 2003 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | YTD | PTD |
| New Participants | 0 | 0 | 0 | 23 | 39 | 39 | 42 | 89 | 98 | 98 | 63 | 51 | 542 | 542 |


COMMENTS:
The Modified Energy Fitness Program provides energy audits, blower door testing, duct sealing and direct installation of low cost conservation measures to residential customers with electric space heating and electric water heating.
The equipment/vendor cost category includes the cost of labor and materials of measures installed, the cost of promotion by the vendor and vendor administration costs.
Honeywell, DMC, our implementation contractor, projects the completion of 900 homes in 2004. The Collaborative has agreed that the program should run consecutively until the 1,500 participants are achieved. The projected participant and budgetary level for 2004 is 900 and $\$ 338,500$ respectively.

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| 256 ${ }^{\text {I }}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
| C.Ld | OLL | ${ }^{\circ} \mathrm{y}$ ( | ${ }^{\text {a0 }} \mathbf{N}$ | ${ }^{730}$ | $\cdots \mathrm{la}$ S | -83n | $\hat{S} \mathbf{n} \mathbf{n}$ | aunf | Krw | : d d V | $\cdot \mathrm{ABN}$ | 'q3. ${ }^{\text {H }}$ | - ${ }^{\text {er }}$ | ᄀurd!puned |
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| Impacts |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Estimated in Place Energy (kWh) Savings |  | Anticipated Peak Demand (kW) Reduction |  |  |  |
| YTD | PTD | YTD |  | PTD |  |
|  |  | Summer | Winter | Summer | Winter |
| n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a |



| 2003 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Participant | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | YTD | PTD |
| Existing Building | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 182 |
| New Building | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | '9 |


| Impacts |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Estimated in Place Energy (kWh) Savings |  | Anticipated Peak Demand (kW) Reduction |  |  |  |
| YTD | PTD | YTD |  | PTD |  |
|  |  | Summer | Winter | Summer | Winter |
| 0 | 42,684,023 | 0 | 0 | 1,519 | 2,640 |


| Description | Costs |  | Program-To-Date |
| :---: | :---: | :---: | :---: |
|  | Year-To-Date | Retroactive Adjustment |  |
| Total Evaluation | 0.00 | 0.00 | 144,039.00 |
| Equipment/Vendor: | 0.00 | 0.00 | 21,504.00 |
| Promotional: | 0.00 | 0.00 | 0.00 |
| Customer Incentives: | 0.00 | 0.00 | 399,592.00 |
| Other Costs: | 0.00 | 0.00 | 691.00 |
| Total Program Costs: | 0.00 | 0.00 | 565,826.00 |
|  |  |  |  |
| Lost Revenues: | 163,086.00 | 442.00 | 748,941.00 |
| Efficiency Incentive: | 0.00 | 1.078 .00 | 88,039.00 |
| Maximizing Incentive: | 0.00 | 0.00 | 281.00 |
|  |  |  |  |
| Total Costs: | 163,086.00 | 1,520.00 | 1,403,087.00 |

AMERICAN ELECTRIC POWER - KENTUCKY




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AMERICAN ELECTRIC POWER - KENTUCKY
This program was discontinued December 31, 1998.
COMMENTS:


| PROGRAM NNFORMATION |  |
| ---: | :--- |
| PROGRAM: | Smart Incentive - Industrial |
| PARTICIPANT DEFINTION: | Number of Incentives |
| CUSTOMER SECTOR: | Industrial |
| REPORTING PERIOD: | January - December, 2003 |


| 2003 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Participant | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | YTD | PTD |
| General | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Compressed Air | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |


| Impacts |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Estimated in Place Energy (kWh) Savings |  | Anticipated Peak Demand (kW) Reduction |  |  |  |
| YTD | PTD | YTD |  | PTD |  |
|  |  | Summer | Winter | Summer | Winter |
| 0 | 74,949 | 0 | 0 | 6 | 6 |

AMERICAN ELECTRIC POWER - KENTUCKY


| Description | Costs |  | Program-To-Date |
| :---: | :---: | :---: | :---: |
|  | Year-To-Date | Retroactive Adjustment |  |
| Total Evaluation | 0.00 | 0.00 | 28,385.00 |
| Equipment/Vendor: | 0.00 | 0.00 | 3,288.00 |
| Promotional: | 0.00 | 0.00 | 0.00 |
| Customer Incentives: | 0.00 | 0.00 | 441.00 |
| Other Costs: | 0.00 | 0.00 | 0.00 |
| Total Program Costs: | 0.00 | 0.00 | 32,114.00 |
|  |  |  |  |
| Lost Revenues: | 0.00 | 0.00 | 0.00 |
| Efficiency Incentive: | 0.00 | 0.00 | 383.00 |
| Maximizing Incentive: | 0.00 | 0.00 | 655.00 |
|  |  |  |  |
| Total Costs: | 0.00 | 0.00 | 33,152.00 |

commenss
This program was discontinued December 31, 1998.



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| - - - - - - - - |  |  | +.-.--...-.....- |  |  |  |  |  |  |  |  |  |
| KENTUCKY POWER COMPANY ESTIMATED SECTOR SURCHARG |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  | Exhibit C |  |  |  |  |  |  |  |
|  |  |  |  |  | PAGE 3A of | 12 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| YEAṘ2 $(1$ ISt HALF $)$ | NEW | CUMMULATIVE |  |  |  |  |  |  |  |  |  |  |
|  | PARTICIPANT | PARUİCAIPANT | TOTAL ESTIMATED | TOTAL ACT. | NET LOST | TOTAL | NET LOST | TOTAL ${ }^{\text {NET }}$ - | EFFICIENCY | MĀ̇IMİŻİNG |  | TOTAL EST. |
| PROGRAMM DESCRIPTIONS | NUMBER | PARTICIPANT | PROGRAM COSTS | PROGRAM COSTS | REV/6 MOS | $\frac{\text { ENERGY SAVINGS }}{}$ | REVENUE | LOST | INCENTIVE | INCENTIVE | total ${ }^{\text {a }}$ | COSTS TO BE |
|  | (i) | (2) | $\frac{\text { PER PARTCIPANT }}{(3)}$ | $\frac{\operatorname{costs}}{(4)}$ | $\frac{\text { (KWH/PARTIC) }}{(5)}$ | KWH/6 MÖS | ( $\left(\frac{1 / 2 W H)}{(7)}\right.$ | REVENUES | (EX. C, PG.98) | (5\% of COSTS) | INCENTIVE | RECOVERED |
| RESIDENTIAL PROGRAMS |  |  |  | (1) $\mathrm{C}(3)$ | (5) | (2) ${ }^{(6)}$ | (7) | (8) ${ }_{(8)}$ | (9) | $\frac{(10)}{\text { (4) } \times \text { ) }}$ \% ${ }^{\text {a }}$ | (11) | (12) |
|  |  |  |  |  |  | (2) $\times$ (5) |  | (6) $\times$ (7) |  | (4) $\times$ ( $5 \%$ ) | (9) $+(10)$ | (4) $+(8)+(11)$ |
| Targeted Energy Efficiency-ail Electric | -----273 | 651 | \$260.68 | \$71,167 | 1,345 | 875,595 | \$0.03 |  |  |  |  |  |
|  | 118 | 279 | \$818.97 | \$96,638 | 2,785 | 777,015 | \$0.03 | \$27,266 | \$21,354 | n/a | \$21,354 | \$119,787 |
| Compact Fluorescent Bulb - | 26 | 88 | \$88.23 | \$2,294 | 340 | 29,920 | \$0.03 | $\begin{array}{r}\$ 24, \\ \mathbf{\$ 9 3 5} \\ \hline\end{array}$ | \$ $\begin{array}{r}\text { \$0 } \\ \hline\end{array}$ | \$4,832 | \$4,832 | \$125,658 |
|  |  | 269 |  |  |  |  |  |  |  | n/a | \$252 | \$3,481 |
|  |  |  |  | \$0 | 31 | 8,339 | \$0.03 | \$258 | \$0 |  |  |  |
| High - Efficiency Heat Pump - Resistance - Non Resistance Heat |  |  |  |  |  |  |  |  |  |  | \$0 | \$258 |
| - - Non Resistance Heat | 124 | 590 | \$2.58 | $\$ 317$ | 1,138 | 671,420 | \$0.03 | \$20,895 | \$2.427 |  |  |  |
| High. Efficiency Heat Pump - Mobile Home- | 124 | 581 | \$2.56 | \$318 | 407 | 236,467 | \$0.03 | \$7,364 | \$2,070 | n/a | \$2,427 | \$23,639 |
|  | 109. | 403 |  |  |  |  |  |  |  |  |  | \$9,752 |
|  |  | 403 | \$157.87 | \$17,208 | 1,080 | 435,240 | $\$ 0.03$ | \$13,540 | \$4,236 | n/a | \$4,236 |  |
| Mobile Home New Construction | 12 | 78 | \$635.17 | \$7,622 |  |  |  |  |  |  |  |  |
|  |  |  |  |  | 0 | 0 | n/a | n/a | $\$ 0$ | \$381 | \$381 | \$8,003 |
| DENTAL PRÖGRAMS | 785 | 2,939 |  | \$195,564 |  | 3,033,996 |  | \$94,446 | \$30,339 | \$5.213 |  |  |
|  |  |  |  |  |  | $=-=0=0=$ |  | $\underset{==}{=}=$ | $==$ | $= \pm \pm= \pm=$ | ¢== $=$ = $=$ | $\frac{\$ 325,562}{======}$ |
| COMMERCIAL PROGRAMS |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 243 |  |  |  |  |  |  |  |  |  |  |  |
|  | 11 | $\underline{9}$ | \$2.705.00 | $\xrightarrow{\$ 29,755}$ | 0 | 0 | n/a | n/a | \$0 | \$3,208 | \$3,208 | \$67,360 |
| Smart Financing - Existing Building | 0. |  | - ${ }^{\text {S2, }}$ - ${ }^{\text {n/a }}$ | $\begin{array}{r}\text { \$29,755 } \\ \hline 55,629\end{array}$ | 11,000 | 11000 | \$0.04 | \% $1 / 2$ | \$0 | \$1,488 | \$1,488 | \$31,243 |
|  | , | 0 | - $\mathbf{- 4 , 6 9 2 . 0 0}$ | \$5,629 <br> $\$ 4,692$ | $\begin{array}{r}11,000 \\ \hline 15,300\end{array}$ | 11,000 | $\$ 0.04$ $\$ 0.04$ | \$469 | \$0 | \$281 | \$281 | \$6,379 |
| TÖ'̄ $\overline{\text { L COMMMERCIAL PROGRAMS }}$ |  | $\cdots-\cdots$ |  |  |  | --- 0 | \$0.04 | $\$ 0$ | \$50 | n/a | \$50 | \$4,742 |
|  | $\underline{255}$ | = $=$ 217 |  | \$104,228 |  | 11,000 |  | \$469 |  |  |  |  |
|  | - =xu- | ==\#\#==== |  | = = = = = = = === |  | $=\overline{=0}=0=$ |  | 프= $==$ | $===\pi==$ |  | \$5,027 | \$169,724 |
| INDUS TRIAL PROGRAMS |  |  |  | -- |  |  |  |  |  |  | $=====$ | $== \pm==$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Smart Audit - Class/Est. Opt-Outs Removed) |  |  |  |  |  |  |  |  |  |  |  |  |
| Smart Audit - Class 1 _ |  |  | \$279.56 |  |  |  |  |  |  |  |  |  |
| Smart Audit - Class 2 |  |  | $\begin{array}{r} \$ 279.56 \\ \hline \$ 1,133.00 \end{array}$ | \$2,516 | 0 | 0 | $n / a$ | n/a | \$0 | \$126 | \$126 | \$2,642 |
|  | $0$ | $\frac{2}{0}$ |  | $\begin{aligned} & \$ 1,133 \\ & \$ 7,840 \end{aligned}$ | 14,100 | 0 | - $\mathrm{n} / \mathrm{a}$ | n/a | \$0 | \$57 | \$57 | \$1,190 |
|  | $0$ |  | … n/a | $\begin{array}{r}\$ 7,840 \\ -\quad \$ 0 \\ \hline\end{array}$ | $\begin{array}{r}14,100 \\ \hline 82,400 \\ \hline\end{array}$ | 0 | $\$ 0.04$ $\$ 0.03$ | \$0 | \$0 | \$392 | \$392 | \$8,232 |
| TOTAL INDUSTRIAL PROGRÄM | $10$ | $22$ |  |  |  | 0 | \$0.03 | \$0. | \$0 | \$0 | \$0 | \$0 |
|  | $= \pm= \pm=\pi====0$ |  |  | \% $\$==11,489$ |  | 0 |  | \$0 | \$0 | 75 |  |  |
| TOTAL COMPANY | 1.050 | -3,178 |  |  |  | ======= |  | = === == | $= \pm====1$ | $\cdots= \pm=0$ | = $\$ 375$ | \$12,064 |
|  | $= \pm=======$ | $=E======={ }^{\text {a }}$ |  | $=========$ |  | 3,044,996 |  | \$94,915 | \$30,389 | \$10,765 | \$41,154 | --70=5\% |
| - Lost revenue and efficiency incentives are based on initial values per the settlement agreement. |  |  |  |  |  | =ธ=x== |  | $=7= \pm==$ | $=====$ | $=== \pm=$ | $= \pm====$ | $\underline{=}====$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
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| 1997 |  |  |  |  |  |  |  |  |  |  |  |  |
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| KENTUCKY POWER COMP ANY |  |  |  |  |  |  |  |  |  |  |  |  |
| ESTMAATED SECTOR SURCHÄRGES FOR 3 YR | PROĞ̇AM |  |  |  | Exhibit C |  |  |  |  |  |  |  |
| - - - - - - - - | - |  |  |  | PAGE 3C of |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | NEW | cumulative | total estmated | rotal | NETLOST | total | NETLOST |  |  |  |  |  |
|  | PAABTİCIPANT: | PARTICIPANT | PROGRAM COSTS | PROGRAM | REVIOTR | Energy savings | - NETLOST | $\frac{\text { TOTAL } \mathrm{NET}}{\text { LOST }}$ | EFFICIENCY | MAAXIMZING |  | TOTAL EST.- |
| PROGRAM DESCRIPTIONS | NUMBE | NUMBER | PEER PAABTCIPANT | COSTS | (KWHIPARTİ) | KWHOTR | ( $\$ / \mathrm{KWH}$ ) | REVENUES | (EX. C, PG.9B) | INCENTVE ( $5 \%$ of COSTS | TOTAL ${ }^{\text {TCENTVE }}$ | COSTS TO BE |
|  |  |  | (3) | (4) | (5) |  | (7) | (9) | (9) | (10) |  | RECOVERED |
| REESIDENTIAL PROGRAMS |  |  |  | (1) $\times$ (3) |  | (2) $\times$ (5) |  | (6) $\times(7)$ |  | (4) $\times(5 \%)$ | (9)+(10) | $\frac{(12)+(8)+(11)}{(1)}$ |
| Energy Fitiess - |  | 1,287 | - \$259.53 |  |  |  |  |  |  |  |  | (4) + (8)+(11) |
| Targeled Energy Efficiency - All Electric | 124 | 443 | --- $\quad \begin{array}{r}\text { \$924.15 }\end{array}$ | $\frac{\$ 12,15}{\$ 11,595}$ | $\begin{array}{r}\text { \% } \\ \hline 1.391 \\ \hline\end{array}$ | --- ${ }^{4388,867} 617.099$ | $\$ 0.03$ $\$ 0.03$ | $\$ 13,658$ $\$ 19,198$ | $\frac{88.977}{80}$ | \$5 7 7/a | \$88,977 | \$134,750 |
| --.-- Non-All Electric | 78 | 146 | - \$103.55 | \$ | . 1.393 | $\begin{array}{r}617.092 \\ \hline 24.820\end{array}$ | ${ }_{\$ 0.03}$ | $\stackrel{\$ 19,198}{\$ 775}$ | - 8120 | \$5,730 | \$5,730 <br> $\$ 129$ | \$139.533 |
| Compact Fiucrescont Bulb |  | 269 | ---n-n/a |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | - _--.- 4.573 | 90.03 | \$141 |  | S0. | 90 | \$141 |
| High - Efticiency Heat Pump-Resistance Heat | 111 | - 823 | \$106.90 | \$11,866 | 547 | 450,181 |  |  |  |  |  |  |
| --...-. Non Resistance Heat |  | 782 | \$142.21 | \$14,505 | 221 | $172,822$ | $\begin{array}{r} \$ 0.03 \\ \$ 0.03 \\ \hline \end{array}$ | \$5,385 | $\$ \$ 801$ | n/a | $\begin{array}{\|} \$ 801 \\ \$ 22.969 \\ \hline \end{array}$ | $\frac{\$ 26,686}{\$ 22,859}$ |
| High - Efficiency Heat Pump - Mobile Home | 50 | 565 | \$406.70 | \$20,335 | 625 | 353.125 |  |  |  |  |  |  |
|  |  | - 82 | - | (1749) | 0 | ---- 0 |  |  |  | (837) | (837) | (\$786) |
| TOTAL RESIDENTIAL PROGRAMS | 897 | 4,397 |  | \$280,744 |  | 2,061,487 |  | \$64,158 | \$14,501 |  |  |  |
|  | - |  |  | $====$ |  | $\underset{\sim}{*} \pm===$ |  |  | $\underline{\$ 2}=\underline{=}=$ | \$5,693 | \$20,194 | \$365.096 |
| COMMERCIAİ PROGRAMS Smart Audit - Class 1 |  |  |  |  |  |  |  |  |  |  |  |  |
| Smart Audit - Class 1 | $\frac{71}{21}$ | -- ${ }^{473}$ | - \$230.92 | \$16,395 |  | 0 |  |  |  |  |  |  |
| Smart Financing - Existing Building | $\stackrel{21}{9}$ | ${ }^{33}$ | - \$2,705.00 | \$56.805 |  |  |  |  |  | ${ }_{\$ 2,840} 8820$ |  | $\frac{\$ 17,215}{\$ 59,645}$ |
| Smart Financing - New Building | 9 |  | $\begin{array}{r}\$ 2,282.56 \\ \ldots \\ \hline\end{array}$ | $\begin{aligned} & \$ 20,543 \\ & 50 \end{aligned}$ | $\begin{array}{r} 11,100 \\ -\quad 7,650 \end{array}$ | $\frac{88.600}{7,650}$ | \$0.04 | \$3,761 | \$7,320 |  | \$7,320 | \$59,645 <br> $\$ 31,624$ |
| TOTAL COMMMERCIAL PRTOGÄAMS |  |  |  |  |  |  | \$0.04 | \$327 | \$0 | na | \$0 | $\$ 327$ |
|  |  | $=-=0$ |  | \$93,743 |  | 96,450 |  | \$4,088 | \$7,320 | \$3,660 | \$10,980 | \$108.811 |
| --------3. |  |  |  | $= \pm=-=-\overline{=12}=$ |  | = $======$ |  | $=-===$ | $= \pm= \pm=$ | =s=s= |  |  |
| NOUSTRIAL PROGAAMS |  |  |  |  |  |  |  |  |  |  |  |  |
| - (w/Est. Opt-Outs Removed) |  |  |  |  |  |  |  |  |  |  |  |  |
| Smart Audit -Class 1 , -- |  | 37 | - ${ }^{\text {5 }}$ - 24.22 |  |  |  |  |  |  |  |  |  |
| Smart Audit - Class 2 <br> Smart Financing - General |  |  | - 8324.22 | - $\frac{8,4,46}{} 81,094$ |  | 0 |  |  | \$0 | \$4472. | \$472 | \$9,908 |
|  | $-\quad-\quad 0$ |  | - - n/al | \$11,802 |  | 0 |  |  |  | \$35 | -- ${ }^{\mathbf{5} 55}$ | \$11.149 |
| Compressed Air System | $0$ |  |  | \$0 | 41,200 | 0 | $\$ 0.04$ | $-\quad \$ 0$ | $\begin{array}{r}\text { a } \\ \hline \quad \$ 0 \\ \hline \quad \$ 0\end{array}$ |  |  | \$11.802 |
| IOTAL INDUSTAIAL PROGRAMS |  | 40 |  | \$22,332 |  |  |  |  |  |  |  |  |
| TOTALCOMPANY | = = = =- = = = = |  |  |  |  | - =e=-e= |  | ${ }^{80}=$ | \$0 | \$527 | \$527 | \$22.859 |
|  | $= \pm= \pm= \pm= \pm= \pm=1$ |  |  | \$396.819 |  | $2,157,937$ |  | \$68,246 | \$21,821 | 99,880 | \$31,701 | \$496,766 |
| - Lost reverue and efficiency incentives are based on prospective values. |  |  |  |  |  | = $=2=3$ |  | - = ===== | $=\pi==\underline{=a}$ | $=== \pm= \pm$ | $= \pm= \pm \underline{=}=$ | , |
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|  |  |  | $\cdots$ |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |
| KENTUCKY POWER COMPANY <br> ESTIMATED SECTOA SURCHARGES FOR 3 YEAR |  |  |  |  | Extibit ${ }^{\text {c }}$ |  |  |  |  |  |  |  |
| - S MA ID SECTOF SURCHARGES FOR 3 YEAR | Program |  |  |  | PAGE 4 A of | 12 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| YEAR 3 ( 1st HALF) | NEW | cumulative | TOTAL ESTIMATED | TOTALACT. | NETLOST- | Total | NETLOST |  |  |  |  |  |
| PROGRAM DESCRIPTIONS | PAATICICIPANT | PABTİCIPANT | PROGRAM COSTS | PROGRAM | REV/6 MOS | ENERGY SAVINGS | REEVENUE | TOTALNET. | - EFFICIENCY | MAXIMIZING <br> INCENTIVE |  | TOTAL ESTT- |
| PROGRAM DESCRIPTIONS | NUMBER | NUMBEA | PER PARTICIPANT | Costs | (KWWHPARTIC) | KWH/6 MOS | (\$ KWH ) | REVENUES | (EX. C.PG.9B) | $(5 \% \text { of } \operatorname{COSTS})$ | INCENTIVE | $\frac{\text { COSTS TOBF }}{\text { RECOVER: }}$ |
|  | (1) |  | ---- (3) | (4) | (5) | (6) | (7) | (8) | 9) | (10) | (11) | $\frac{\text { RECOVER: }}{(12)}$ |
| RESİDENTIALPROGRAMS |  |  |  | (1) $\times(3)$ |  | (2) ${ }^{(5)}$ |  | (6) $\times$ (7) |  | (4) ${ }^{(5 \%)}$ | (9) $+(10)$ | (4) $+(8)+(11)$ |
| Energy Fitness | -- 544 |  |  |  |  |  |  |  |  |  |  |  |
| Targeted Energy Efficiency- All Electric <br> - Non-All Electric | $\begin{array}{r} \frac{544}{122} \\ \hline \end{array}$ | $\frac{1788}{565}$ |  | $\begin{array}{r} \$ 100,334 \\ -\$ 138,216 \end{array}$ | $\begin{array}{r}682 \\ \hline 2.784 \\ \hline\end{array}$ | $1,205,776$ $1,572,960$ | $\begin{aligned} & \$ 0.03 \\ & -0.03 \end{aligned}$ | $\begin{aligned} & \$ 37,524 \\ & \$ 48,935 \end{aligned}$ | $\frac{\$ 11, \frac{304}{\$ 0}}{\frac{1}{4}}$ |  | $\$ 11,304$ | \$149,162 |
| - Non-AII Electric |  | 203 | $\$ 112.92$ | $\$ 2,710$ | $\begin{array}{r}2,784 \\ -\quad 340 \\ \hline\end{array}$ | $\begin{array}{r}1,572,960 \\ -69,020 \\ \hline\end{array}$ | $\$ 0.03$ $\$ 0.03$ | $\begin{array}{r} \$ 48,935 \\ \$ 2,156 \end{array}$ | $\$ 0$ | $\$ 6,911$ | $\frac{\$ 6,911}{\$ 40}$ | $\$ 194.062$ $\$ 4.906$ |
| Compact Auorescent Bulb |  |  |  |  |  |  |  |  |  | na |  | \$4,906 |
|  |  |  | \$0.00 | 50 | 32 | 8,608 | \$0.03 | \$266 | \$0 | $\$ 0$ | \$0 | \$266 |
| High-Efficiency Heat Pump-Resistance Heat |  |  | \$70.10 | \$1,472 |  |  |  |  |  |  |  |  |
| - Non Resistance Heat |  | $848$ | - 870.00 | \$1,472 | $-\frac{1,094}{442}$ | 970,378 | $\$ 0.03$ $\$ 0.03$ | $\$ 30,218$ $\$ 11679$ | $\$ 152$ $\$ 757$ |  | $\$ 152$ | $\$ 31,842$ |
|  |  |  | \$0.0 | \$1,820 | 442 | 374,816 | \$0.03 | \$11.679 | $\$ 757$ | n/a | \$775 | \$14,256 |
| - Efficiency Heat Pump - Mobile Home | 66 | -616 | \$535.30 | \$35,330 | 1,250 | 770,000 | \$0.03 | \$23,947 | \$2,145 | n/a | \$2.145 |  |
| Mobile Home New Construction |  | 82 |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | - 0 | n/a |  | \$0 | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| TOTAL RESIOENTIAL PROGRAMS | $\square 803$ | 5,238 |  | \$279,882 |  | 4,971.558 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | $\stackrel{\text { S }}{ }======$ | \$14,398 | $\xrightarrow{\$ 6,911}$ | $\stackrel{\text { \$21,309 }}{ }$ | \$455,916 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| COMMERCIAL PROGȦAMS |  |  |  |  |  |  |  |  |  |  |  |  |
| Smart Audit-Class 1 | -204 |  |  |  |  |  |  |  |  |  |  |  |
| Smat Financinss 2 | --28 | 60 | - $\quad \begin{array}{r}1,64.00 \\ \hline\end{array}$ | \$39,602 |  |  |  |  | \$0 | \$1,980 | \$1,980 | \$41,582 |
| Smart Finang-Existing Building |  | 16 | -- $\quad \mathbf{8 5 . 5 8 1 . 5 0}$ | \$44,652 | 22,200 | 355,200 | \$0.04 | \$15.043 | \$60 | \$2,240 | $\stackrel{\$ 2,240}{\$ 6.506}$ | \$47,000 |
|  |  |  | \$4.564.00 | \$4.564 | 15,300 | 15.300 | \$0.04 | \$6654 | \$6,\$29 | \%0 | $\$ 6,506$ $\$ 29$ | \$66,201 |
| TOTAL COMMERCIAL PROGRAMS | 241 | 674 |  | \$133.618 |  | 370,500 |  |  |  |  |  |  |
|  | $\underline{-20=0=}=\underline{=}$ |  |  |  |  | $= \pm= \pm=====$ |  | $\stackrel{\text { S15,697 }}{== \pm===}$ | $\stackrel{\text { cose }}{\text { \$6,535 }}$ | \$4,220 | \$10,755. | \$160 |
|  |  |  |  |  |  |  |  |  |  |  |  | $===$ |
| NOUSTRIĀL PROGTEAMS. |  |  |  |  |  |  |  |  |  |  |  |  |
| (w/Est. Opt-Outs Removed) |  |  |  |  |  |  |  |  |  |  |  |  |
| Smart Audit-Class 1 -_--- | --- - 12 |  |  |  |  |  |  |  |  |  |  |  |
| mart Audit-Class 2 - -- | --- ---- |  | - $\quad \$ 1.800 .08$ | $\frac{\$ 2,953}{\$ 1,800}$ |  |  | n/a |  | 80 | \$148 | \$148 | \$3,101 |
| Smart Financing-General |  |  | - $\quad \begin{array}{r}18000 \\ -\quad\end{array}$ | \$ $\$ 1,338$ | 29,250 |  | \$0.04 |  | \$0 | - $\quad \$ 990$ | \$90 | $\frac{\$ 1,890}{81,405}$ |
| Smart Financing-Compressed Air System |  |  | - $\$$ | \$0 | 82,400 | ---.-- 0 | \$0.04 | $\$ 9$ | \$0 | - $\begin{array}{r}\$ 67 \\ \$ 0\end{array}$ | $\$ 67$ $\$ 0$ | $\$ 1,405$ $\$ 0$ |
| total indusistrial progabams | 13 | 54 |  |  |  | 0 |  |  |  |  |  |  |
| TOTAL COMPANY |  | $==0=0=1$ |  | $\underline{=0}========1$ |  |  |  | $\$ 0$. | \$0. | \$305 | $\$ 305$ | \$6,396 |
|  |  | ${ }_{\text {c }} 5.966$ |  | \$419,591 |  | 5.342 .058 |  | \$170,422 | \$20,933 | \$11.436 | =-=E | = = = = |
|  |  |  |  |  |  |  |  | = $== \pm \pm$ = | $==\pi===$ | $=\times====$ | $\underline{=0}=\mathbf{=}=$ | $\underset{\sim}{\$ 622,382}$ |
| Lost revenue and efficienc | prospective | lues. |  |  |  |  |  |  |  |  |  |  |
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| ------ Year 2000 | --a---- |  |  |  |  |  |  |  |  |  |  |  |
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| ESTMMATED SECTOR SURCHÄRGES FOR 3 YEAR PROGRAM |  |  |  |  | Exhibit C |  |  |  |  |  |  |  |
|  |  |  |  |  | PAGEGAOO |  |  |  |  |  |  |  |
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| YEAR 5 (ist half) |  |  |  |  |  |  |  |  |  |  |  |  |
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| PROGRAMDESCRIPTİNS | PARTICIPANT | PÄRTICIPANT | PROGRAM COSȚड | PRÓGRAM | REV/HALF |  | NET LOST | TOTAL $\mathrm{NET}{ }^{\text {c }}$ | EFFICIENCY | MAXIMİZİNG |  | TOTAL EST. |
|  | NUMBER | NUMBER *** | PER PARTICIPANT | COSTS $^{-}$ | (KWH/PARTIC) | $\frac{\text { ENERG }}{\text { KWH/HALIT }}$ | ( $\mathrm{C} /$ /KWH) | LOST | INCENTIVE | INCENTIVE | TOTAL ${ }^{+}$ | COSTS TO BE |
|  | (1) | (2) | - ${ }^{(3)}$ | (4) | $\frac{(5)}{}$ | (6) | $\frac{(8 / K W H)}{(7)}$ | REVENUES | (EX. C, PG.9B) | (5\% of Costs) | INCENTIVE | RECOVERED |
|  |  |  |  | (1) $\times$ (3) | (5) | (2) ${ }^{(6)}$ (5) | (7) | ${ }_{(6)}^{(8)} \times$ | (9) | $\frac{(10)}{}$ | (i1) | (12) |
| Energy Fitness |  |  |  |  |  |  |  | (6) ${ }^{\text {( }}$ ( |  | (4) $\times$ ( $5 \%$ ) | (9)+(10) | (4) $+(8)+(11)$ |
| Targeted Energy Efficiency All Electric --- | 6 | 2.161 | \$0.00 | \$0 | 707 | 1.527 .827 | \$0.03 | \$47,546 | \$0 | $\$ 0$ |  |  |
|  | ${ }_{2}^{66}$ | 659 | \$1,272.61 | \$83,992 | 630 | 415,170 | 80.03 | \$12,916 | \$0 | \$4,200 | \$0 | \$47,546 |
| Compact Fluorescent Butb |  | 202 | \$90.82 | \$2,543 | 306. | 61,812 | \$0.03 | \$1,931 | \$141 | \$0 | \$4, $\$ 14$ | $\$ 101.108$ $\$ 4.615$ |
|  |  | 0 | 8000 |  |  |  |  |  |  |  |  |  |
|  |  |  | $\$ 0.00$ | \$0 |  |  | \$0.00 | $\$ 0$ | \$0 | \$0 | \$0 | 0 |
| High - Efficiency Heat Pump. Ressistance Heat | 38 | 683 | \$200.00 |  |  |  |  |  |  |  |  |  |
| ---...-- Non Resistance Heat | 0 | 348 | \$200.00 | \$7,600 | 1,200 | 819,600 | \$0.03 | \$25,522 | \$1,679 | $\$ 0$ | \$1,679 | \$34,801 |
| High Efliciency Heat Pump - Mobile Home |  |  |  | \$0 | 447 | 155,556 | \$0.03 | \$4,847 | \$0 | $\$ 0$ | \$0 | \$4,847 |
|  | 45 | 683 | \$500.00 | \$22,500 | 1,475 | 1,007,425 | \$0.03 | \$31,331 |  |  |  |  |
| Mobile Home New Consitruction | 101 |  |  |  |  |  |  | +31,31 | \$3,789 | \$0 | \$3,789 | \$57, $\overline{620}$ |
|  | 1 | 302 | \$530.20 | \$53,550 | 1,755 | 530,010 | \$0.03 | \$16,483 | \$4,486 | \$0 | \$4,486 | \$74.519 |
| TOTAL RESIDENTIAL PROGRAMS | -278 | 5,038 |  | \$170, 185 |  |  |  |  |  |  |  |  |
|  | $\underline{=0}=\underline{=0}=0=$ | $==0=0=0$ |  | $=== \pm=10==$ |  | - $4,517,400$ |  | \$140,576 | \$10,095 | \$4,200 | \$14,295 | \$325,056 |
|  |  |  |  |  |  |  |  |  |  | $== \pm==$ | $=$ | $=\pi===3$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Smart Au udit - Class 1 | 144 |  |  |  |  |  |  |  |  |  |  |  |
| - Class 2 | 8 | 1,126 | \$ \$397.19 | \$57,195 |  | 0. | n/a |  | \$0 | \$2,860 | \$2,860 | \$60,055 |
| Smart Financing - Existing BuildingSmart Financing - Now BuildingTOTAL COMMETCIAI PROGSAMS | 16 | $\frac{112}{86}$ | \$2,705.00 $\$ 1,307.31$ | $\$ 21,640$ <br> $\$ 20,917$ | 13,282 | 1.1420 | \$0 ${ }^{\text {n/a }}$ |  | \$0 | \$1,082 | \$1,082 | \$22,722 |
|  | 4 | 20 | \$ | \$20,917 $\mathbf{\$ 2 5 , 1 9 5}$ | 13,282 | $\begin{array}{r}1,142,252 \\ \hline 282020\end{array}$ | \$0.04 | \$48,374 | \$3,721 | \$0 | \$3,721 | \$73,012 |
| TOTALL COMMERCIAL PROGĀAMS |  |  | 66,290.75 | \$25, 195 | 14,101 | 282,020 | \$0.04 | \$12,062 | \$1,049 | \$0 | \$1,049 | \$38,306 |
|  | $=====172$ | 1,344 |  | \$124,947 |  | 1,424,272 |  | \$60,436 | \$4,770 | \$3,942 |  |  |
|  |  | - $=$ = $===0=$ |  | ==3=-==--= |  | $===-===$ |  | $==\# \pm==$ | $=\sim=0=$ | $=\overline{=0}=0=$ | $=====$ | = $=0====$ |
| IṄUS TRIAL PROGRAMS. |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Smart Audit Class <br> (w/Est Opt-Outs Removed) |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Smart Audit - Class 1 |  | 0 | \$0.00 | \$0 | 0 | 0 | n/a |  |  |  |  |  |
| Smart Financing - GeneralSmart Financing - Compressed Air Sustem | 0 | 0 | \$0.00 | \$0 |  | 0 | -n/a |  | \$0 | \$0 | \$0 | \$0 |
|  | 0 | 0 | \$0.00 | \$0 | 0 | - - - 0 | - \$0.00 | \$0 | \$0 | \$0 | \$0 | $\$ 0$ |
|  | 0 | - 0 | \$0.00 | \$0 | 0. | -- 0 | \$0.00 | \$0 | \$0. | \$0 | \$0 | \$0 |
| TOTAL INDUSTRIAL PROGRAMS | 0 | $\bigcirc$ |  | \$0 |  | 0 |  |  |  |  |  |  |
| TOTAL COMPANY | $\underline{=0=5=-==0}$ | $=\square==\pi== \pm=1$ |  | $= \pm= \pm=== \pm=1$ |  | 0 |  | \$0 | \$0 | \$0 | \$0 | \$0 |
|  | $\bigcirc \quad 450$ | 6,382 |  | \$295, 132 |  | 5,941.672 |  | \$201,012 | = $===3=$ | - $=58=3$ | = =a=== | $== \pm=-$ |
| - Lost revenue and efficiency incentives are based on prospective values. |  |  |  | \#\#==s== $=$ = |  |  |  | $=====$ | $======$ |  |  | \$519,151 |
|  |  |  |  |  |  |  |  |  |  |  |  | =-==3 |
| -. Cumulative participanis include a reduction for the cumulative participants as of $06 / 30 / 97$. |  |  |  |  |  |  |  |  |  |  |  |  |
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| Year 2001 |  |  |  |  |  |  |  |  |  |  |  |  |
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| KENTUCKY POWER COMPANY --- |  |  |  |  | Exhibit C PAGE 7A of |  |  |  |  |  |  |  |
| ESTIMATED SECTÖ́R SURCHÄRGES FOR 3 YE | PROGRAM |  |  |  | PAGE 7A of |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  | AXIMİING |  | TOTAL EST. |
|  | NEW | CUMUULATIVE | TOTALESTIMATED | TOTALACT. | NET LOST | - TMERGY SAL | NET LOST REVENUE | TOTAL NET- | EFFICIENCY | INCENTIVE | TOTAL | COSTS TO BE |
| YEAR 6 (St Half) | PAPTICIPANTT | PARTICIPANT | PROGRAMCOSTS | PROGRAM | REV/QTA | ENERGY SAVINGS | REVENUE | $\xrightarrow[\text { REVENUES }]{\text { LOS }}$ | (EX. С, PG.9B) | ( $5 \%$ of COSTS) | INCENTIVE | RECOVERED |
| PROGOGAM DESCAIPTIONS | NUMBEER | NUMBER ${ }^{\text {x }}$ | PER PARTHCIPANT | COSTS | (KWH/PARTIC) | KWH/HALF | (\$/KWH) | REVE ${ }_{\text {( }}$ | $\frac{(9)}{\text { (9) }}$ | (10) | (11) | (12) |
|  | (1) | (2) | (3) | (4) | (5) | (2) ${ }^{(6)}$ | (7) | (6) $\times(7)$ | () | (4) $\times(5 \%)$ | (9)+(10) | (4) $+(8)+(11)$ |
|  |  |  |  | (1) $\times$ (3) |  |  |  |  |  |  |  |  |
| RESIDENTIAL PROGRAMS |  |  | \$0.00 | \$0 | 707 | 738,108 | \$0.03112 | \$22,970 | \$0 | \$0 | \$3,959 | \$22,970 |
| Energy fithess | $\underline{6}$ | 1,044 | \$1,276.94 | \$79,170 | 630 | 337,050 | \$0.03911 | \$10,486 | \$0 | \$3,959 | \$90 | \$93,615 |
| - Non-All Electric | 18 | 137 | \$87.89 |  |  |  |  |  |  |  | \$0 | \$0 |
|  |  | 0 | \$0.00 | \$0 | 0 |  | \$0.00000 | \$0 | \$0 | \$0 |  |  |
| Compact Fiuorescent Bulo |  |  |  |  |  |  |  |  | 1,016 | \$0 | \$1,016 | \$22.007 |
| High Efficiency Heat Pump - Resistance Heat | 23 | 438 | \$201.04 | \$4,624 | 1200 | 525,600 | \$0.03116 | \$1,128 | \$0 | \$0 | \$0 | \$1,128 |
| - - - Non Resistance Heat | 0 | 81 | \$0.00 | \$0 | 447 | 36,207 | + |  |  |  |  |  |
|  |  |  |  |  | 1475 | 823,050 | \$0.03110 | \$25,597 | \$4,463 | \$0 | \$4,463 | \$55,084 |
| High. Elficiency Heat Pump. Mobile Home | 53 | 558 | \$472.95 | \$25,024 | - |  |  |  |  |  |  |  |
|  | 83 | 488 | \$537.04 | \$44,574 | 1755 | 856,440 | \$0.03110 | \$26,635 | \$3,687 | $\$ 0$ | \$3,687 |  |
| Mobile Home New Construction | 83 |  |  |  |  |  |  |  | 99.25 | \$3,959 | \$13,215 | \$272,682 |
| TOTAL RESIDENTIAL PROGRAMS | 239 | 3,281 |  | \$154,974 |  | $\stackrel{3,358,377}{=-====}$ |  | \$104,493 | $=====$ | $== \pm===$ | $\underline{=}====$ | $=== \pm=3$ |
|  | $=$ = = = = = = = = | $== \pm=\square=-\cdots=$ |  | = = = = = = = $=$ |  | $=-===$ |  | - - |  |  |  |  |
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| COMMERCIAL PROGRAMS |  |  |  |  |  |  |  |  | \$0 | \$2.156 | \$2,156 | \$45,280 |
| Smart Audit - Class 1 | 134 | 1,017 | \$321.82 | \$43, 124 | 0 | $\bigcirc$ | n/a | \$0 | \$0 | \$2,114 | \$2,114 | \$44,394 |
| $\text { - Class } 2$ | 28 | 105 | \$1.510.00 | \$42,280 | ${ }^{0}$ | 1,487,584 | \$0.04235 | \$62,999 | \$3,488 | \$0 | \$3,488 | \$101, 122 |
| Smart Financing - Existing Building | 15 | 112 | \$2,309.00 | \$34,635 | 13,282 | -1,452,525 | \$0.04277 | \$15,077 | \$2,099 | \$0 | \$2,099 | \$49,305 |
| Smart Financing - New Building | 8 | 25 | \$4,016.13 | \$32,129 | 14.01 |  |  |  |  |  |  |  |
|  | ----7............ |  |  |  |  | 1,840,109 |  | \$78,076 | \$5,587 | \$4,270 | $\underline{\$ 9,857}$ | \$240, 101 |
| TOTAL COMMERCIAL PROGRAMS | - $=$ - $=185$ | $\underline{=}=1,259$ |  | $== \pm==0==$ |  | $\overline{=}====$ |  | = = = = = | $=====$ | = = = =a | = = = = | = $====$ |
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| IINDUṠTRIAL PROGRAMS |  |  |  |  |  |  |  |  |  |  |  |  |
| (w/Est: Opt-Outs Removed) |  |  |  |  |  |  | n/a |  | \$0 | \$0 | 80 | \$0 |
| Smart Audit - Class 1 |  | 0 | \$0.00 | \$0 |  |  | n/a |  | \$0 | \$0 | \$0 | \$0 |
| Smart Audit - Class 2 |  | 0 | \$0.00 | \$0 | -- 0 |  | \$0.00000 | \$0 | \$0 | $\$ 0$ | \$0 | \$0 |
| Smart Financing-General |  | 0 | \$0.00 | \$0 | -- 0 | 0 | \$0.00000 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Smart Financing-Compressed Air System |  | - .-. 0 | \$0.00 | $\$ 0$ |  |  |  |  |  |  |  |  |
|  | 0 |  |  | \$0 |  | 0 |  | \$0 | \$0 | $\cdots=$ | $=\times=$ |  |
| TOTAL INDUSTRIAL PROGRAMS |  | =========- |  | $== \pm= \pm==== \pm=$ |  | $=-===$ |  | = $=$ - $=$ - $=$ |  | \$8,229 | \$23,072 | \$512,783 |
| TOTAL COMPANY | $4 \overline{2} 4$ | 4,540 |  | \$307, 142 |  | 5,198,486 |  | \$182, | \$14,843 | $\cdots-\underset{=\sim=0}{ }$ | $\pm= \pm \pi= \pm$ | $=\underline{=0}=$ |
|  | $=========$ | $=\overline{=a=}=====$ |  | = ==an= =a= |  |  |  |  |  |  |  |  |
| - Lost revenue and efficiency incentives are based on prospective values. <br> an Cumulative participants include a reduction for the cumulative participants as of 06/30/98. |  |  |  |  |  |  |  |  |  |  |  | - - - |
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| Year 2001 |  |  |  |  |  |  | - |  |  |  |  |  |
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| KENTUCKY POWER COMPĀNY |  |  |  |  | Exhibit C |  |  |  |  |  |  |  |
| ESSTIMATED SECCTOR SURŻHARGES FOR 3 YEA | PROGRAM |  |  |  | PAGE 7B of |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | TOTAL EST |
|  | NEW | CUMULATIVE | TOTAL ESTIMATED | TOTAL ACT. | NET LOST | Tōtal | NETLOST | TOTAC NET. | EFFICIENCY | MACENTIVE | total ${ }^{\text {a }}$ | COSTS TO BE |
| YEAR 6 (2nd Hal) | PARTICIPANT | PARTICIPANT | PROGRAM COSTS | PROGRAM | REVVQTAT | ENERGY SAVIINGS | REVENUE | LEVENTES | (EX. C, PG.9B) | ( $5 \%$ of COSTS) | INCENTIVE | RECOVERED |
| PROGRAM DESCRIPTIONS | NUMBER | NUMBER ** | PEA PARTICIPANT | COSIS | $\frac{(\mathrm{KWH} / \mathrm{PARTIC})}{(5)}$ | $\frac{\text { KWHHALF }}{\text { (6) }}$ | $\frac{(\$ / \mathrm{KWH}}{(7)}$ | (8) ${ }^{\text {(8) }}$ | (9) | (10) | (11) | $\frac{(12)}{(4)+(8)+(11)}$ |
|  | (1) | (2) | (3) | $\begin{gathered} (4) \\ (1) \times(3) \end{gathered}$ | (5) | $\frac{(6)}{\text { (2) } \times \text { (5) }}$ |  | (6) $\times$ (7) |  | (4) $\times$ ( $5 \%$ ) | (9) $+(10)$ | (4) $+(8)+(11)$ |
| RESIDENTIAL PROGRAMS |  |  |  |  |  |  |  |  |  | \$0 | \$0 | \$11,754 |
| Energy Fitness | 0 | 535 | \$0.00 | \$0 | 706 | 377,710 | \$0.03112 | \$11,754 | \$0 | \$4,483 | \$4.483 | \$103,668 |
| Targeted Energy Elficiency - All Electric | 88 | 486 | \$1,018.86 | \$89,660 | 630 | 306,180 37 | \$0.03124 | \$1,166 | \$231 | 80 | \$231 | \$5,144 |
| - Non-Al Electric | 46 | 122 | \$81.46 | \$3,747 | 306 | 37,332 | \$.03124 |  |  |  |  |  |
|  | 0 | 0 | \$0.00 | \$0 |  | 0 | \$0.00000 | \$0 | $\$ 0$ | $\$ 0$ | $\$ 0$ | So |
| Compact Fluorescent Bulb |  |  |  |  |  |  |  |  | 51.326 | \$0 | \$1,326 | \$21.922 |
| High - Efficiency Heat Pump-Ressistance Heat | 30 | 412 | \$173.33 | \$5,200 | 1,200 | 494,400 15,610 | $\$ 0.03114$ $\$ 0.03116$ | $\$ 15,396$ $\$ 486$ | \$0 | \$0 | \$0 | \$486 |
| -- - Non Resistance Heat | 0 | 35 | 80.00 | \$0 | 446 | 15,66 | \$0.016 |  |  |  | 83958 | \$49,487 |
|  |  |  | \$510.64 | \$24,000 | 1,476 | 692,244 | \$0.03110 | \$21,529 | \$3,958 | \$0 | \$3,908 |  |
| High - Efficiency Heat Pump - Mobile Home | 47 | 469 | \$510.64 |  |  |  |  |  | \$4,087 | $\$ 0$ | \$4,087 | \$86. 189 |
| Mobile Home New Construction ... | 92 | 568 | \$555.43 | \$51,100 | 1.755 | 996,840 | \$0.03110 | \$31,002 |  |  |  |  |
|  |  |  |  |  |  | 2,920,316 |  | \$90,858 | \$9,602 | \$4,483 | \$14,085 | \$278,650 |
| TOTAL RESIDENTIAL PROGRAMS | 303 | $\underline{2,627}$ |  | $\underline{=0}=173,====$ |  | $\underline{=}====$ |  | $=====3$ | = = = = = | ===== | = $== \pm=$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| COMMERCIAL PROGRAMS |  |  |  | \$59,479 |  | 0 | n/a | \$0 | \$0 | \$2,974 | \$2.974 | \$62,453 |
| Smart Audit - Ciass $\frac{1}{2}$ | 131 | 966 | $\$ 454.04$ $\$ 9,817.20$ | \$49,086 |  |  | - n/a | \$0 | S0 | \$2,454 | \$2,454 | $\$ 51,540$ $\$ 89,764$ |
| - Class 2 | 5 | 111 | \$9,817.20 $\$ 1,664.27$ | \$24,964 | 13.282 | - $1,447,738$ | \$0.04235 | \$61,312 | \$3,488 | \$0 | \$4,722 | \$897,764 |
| Smart Financing - Existing Building | 15 | 109 | \$1,664.27 | \$32,387 | 14,102 | 2 - 479,468 | \$0.04277 | \$20,507 | \$4,722 | \$0 |  |  |
| Smart Financing - New Building | 18 | 34 | \$1,799.28 | \$3, |  |  |  |  | 210 | \$5,428 | \$13,638 | \$261,373 |
| TOTAL COMMERCIAL PROGRAMS | 169 | 1.220 |  | \$165,916 |  | 1,927,206 |  | \$81,819 | \$ $=$ - $===$ | $==\underline{=}=$ | $=\square= \pm= \pm$ | $\underline{=-}$ |
|  |  | $=========$ |  | $=========*=$ |  | $==3==$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| INDUSTAIAL PROGRAMMS. |  |  |  |  | - - - |  |  |  |  |  |  |  |
| - w/Est Opt-Outs Removed) |  |  |  |  |  |  |  |  | \$0 | \$0 | $\$ 0$ |  |
| Smart Audit - Class 1 | 0 |  | 1- $\$$ \$0.00 | \$0 |  |  | 0 - |  | \$0 | $\$ 0$ | \$0 | $\$ 0$ |
| Smart Audit - Class 2 |  | 0 | - \$0.00 | \$0 |  | 0 - - - - | ${ }_{0} \$ 0.00000$ | \$0 | \$0 | \$0 | \$0 |  |
| Smart Financing General |  | -_- 0 | \$0.00 | \$0 | 0 | $0]$ - 0 | $0 . \$ 0.00000$ | $\$ 0$ | \$0 | \$0 | - \$0 | \$0 |
| Smart Financing - Compressed Air System |  | 0 | \$0.00 | \$0 | 0 |  |  |  |  |  |  |  |
|  |  | 0 |  | \$0 |  | 0 |  | \$0 | \$0 | O | $=\mathrm{m}=0=$ |  |
| TOTAL INDUSTRIAL PROGRAMS | $= \pm===$ = $=$ = $=$ | $=-=======3=$ |  | $\cdots=== \pm====$ |  | $====0=$ |  | $=$ | = $=$ = $==$ | = |  |  |
| TOTAL COMPANY | - 4 472 | 3,847 |  | \$339,623 |  | 4,847,522 |  | \$172,677 | \$17,812 | \$ $== \pm=0$ | $\underline{=1}$ | ,023 |
|  | $=\times= \pm=====$ | $=-m=====$ |  | $=\geq= \pm== \pm=x=$ | - - | $\underline{====}=$ |  | = $=$ = $=$ = | $== \pm= \pm=$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| - Lost revenue and efficiency incentives are based on prospective values. <br> * Cumulative participants include a reduction for the cumulative participants as of |  |  |  |  | - | - |  |  |  |  | - |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| *** Participants since 07/01/98. |  |  |  |  |  |  |  |  |  |  |  |  |
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| Year 2002 |  |  |  |  |  |  |  |  |  |  |  |  |
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| KENTUCKY POWER COMPANY |  |  |  |  |  |  |  |  |  |  | Exh |  |
| ESTIMATED SECTOR SURCHARGES |  |  |  |  |  |  |  |  |  |  | PAGE 8A of 12 | 12 |
| FOR 3 YEAR PROGRAM |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | TOTAL | TOTAL |  |  | NET | TOTAL | EFFICIENCY | MAXIMIZING |  | TOTAL ACTUAL |
| YEAR 7 ( 1st Half) | NEW | CUMULATIVE | ESTIMATED | ACTUAL | NET LOST | TOTAL |  |  |  |  |  |  |
|  |  |  | $\begin{aligned} & \text { PROGRAM } \\ & \text { COSTS } \end{aligned}$ | PROGRAM | REV/HALF | ENERGY SAVINGS | REVENUE | LOST | INCENTIVE | INCENTIVE | TOTAL * | COSTS T |
|  |  |  | PER PARTICIPANT |  |  |  | (\$/KWH) | REVENUES | (EX. C, PG.9B) | ( $5 \%$ of COSTS) | INCENTIVE | $\frac{\text { RECOVERED }}{(12)}$ |
| PROGRAM DESCRIPTIONS | NUMBER | $\frac{\text { NUMBER ** }}{}$ | PARTICIPANT <br> (3) | $\frac{\text { COSTS }}{(4)}$ | $\frac{\text { (KWH/PARTIC) }}{(5)}$ | $\frac{\text { KWH/MALF }}{(6)}$ | $\frac{(\$ / K W)}{(7)}$ | $\frac{\text { REVENUES }}{(8)}$ | (EX. ${ }^{\text {(9) }}$ | $\frac{(10)}{\text { (4) } \times(5 \%)}$ | (9)+(10) | $\frac{(12)}{(4)+(8)+(11)}$ |
|  |  |  |  | (1) $\times$ (3) |  | (2) $X$ ( 5 ) |  | (6) $\times(7)$ |  | (4) $\times(5 \%)$ | (9)+(10) |  |
| RESIDENTIAL PROGRAMS |  |  |  |  |  |  |  | \$2,552 | \$0 | \$0 | \$0 | \$2.552 |
| Energy Fitness | 0 | 116 | \$ ${ }^{\$ 0.00}$ | \$110401 | $\begin{array}{r}707 \\ 1.028 \\ \hline\end{array}$ | 82,012 | \$0.03112 | \$ \$14,136 | \$0 | \$5,520 | \$5,520 | \$130,057 |
| Targeted Energy Efficiency - All Electric | 63 | 442 | \$1,752.40 | \$110,401 | 1,028 | 454,376 42,525 | \$0.03124 | \$ \$1,328 | \$137 | \$0 | \$137 | \$3,560 |
| - Non-All Electric | 32 | 135 | \$65.47 | \$2,095 | 315 | 42,525 | \$0.03124 | \$1,328 | $\$ 13$ |  |  |  |
|  |  |  |  |  |  | 0 | \$0.00000 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Compact Fluorescent Bulb | 0 | 0 | \$0.00 | \$0 | 0 |  | \$0.00000 |  |  |  |  |  |
| High - Efficiency Heat Pump - Resistance Heat | 1 | 314 | \$1.152.00 | \$1,152 | 1,200 | 376,800 | \$0.03114 | \$11,734 | \$44 | \$0 | \$44 | $\$ 12,930$ $\$ 0$ |
| High - Efficiency Heat Pump - Resistance Heat | 0 | 0 | \$0.00 | $\$ 0$ | 447 | - | \$0.03116 | \$0 | \$0 | \$0 | \$0 |  |
|  |  |  |  |  |  |  |  | \$14,729 | \$1,244 | \$0 | \$1,244 | \$42,623 |
| High - Efficiency Heat Pump - Mobile Home | 43 | 414 | \$619.77 | \$26,650 | 1,144 | 473,616 | \$0.03110 | \$14,729 | \$1,244 |  |  |  |
|  |  |  |  |  |  | 1,027,512 | \$0.03110 | \$31,956 | \$231 | $\$ 0$ | \$231 | \$68,768 |
| Mabile Home New Construction *** | 57 | 568 | \$641.77 | \$36.581 | 1,809 | 1,027, 512 | \$0.03110 | \$31,056 | \$21 |  |  |  |
|  | 196 |  |  | \$176,879 |  | 2,456,841 |  | \$76,435 | \$1,656 | \$5,520 | \$7,176 | \$260,490 |
| TOTAL RESIDENTIAL PROGRAMS | = $\quad 196===$ | - $\begin{array}{r}1,989 \\ ==-===\end{array}$ |  | $\underline{\$ 176,879}=$ |  | $========$ |  | $=== \pm===$ | $=======$ | = = = = = = = | ======= | $=$ |
|  |  | =en= |  |  |  |  |  |  |  | - - - --- |  |  |
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| COMMERCIAL PROGRAMS |  |  |  |  |  |  |  | $\$ 0$ | \$0 | \$2,706 | \$2,706 | \$56., |
| Smart Audit - Class 1 | 125 | 923 | \$432.92 | \$54,115 | 0 | 0 | n/a | \$0 | \$0 | \$1,484 | \$1,484 | \$31,172 |
| - Class 2 | 8 | 104 | \$3,711.00 | \$29,688 | 13 | 1341,482 | \$0.04235 | \$56,812 | \$1,628 | \$1, $\$ 0$ | \$1,628 | \$76,309 |
| Smart Financing - Existing Building | 7 | 101 | \$2,552.71 | \$17,869 | $\frac{13,282}{14,101}$ | $\frac{1,341,482}{592,242}$ | \$0.04235 | \$25,330 | \$1,312 | \$0 | \$1,312 | \$33,615 |
| Smart Financing - New Building | 5 | 42 | \$1,394.60 | \$6,973 | 14,101 | 592,242 | \$0.0427 | \$25, | \$1,312 | -...--- |  |  |
|  | $\cdots$ | 1770 |  |  |  | 1,933,724 |  | \$82,142 | \$2,940 | \$4,190 | \$7,130 | \$197,917 |
| TOTAL COMMERCIAL PROGRAMS | 145 | 1,170 |  | \$108,645 |  | $======$ |  | = ====== | ======= | $=$ | ======= | ======= |
|  | ===== | = $=====3=$ |  | =-===== |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| INDUSTRIAL PROGRAMS - |  |  |  |  |  |  |  |  |  |  |  |  |
| (w/Est. Opt-Outs Removed) |  |  |  |  |  |  |  |  | $\$ 0$ | \$0 | \$0 | \$0 |
| Smart Audit - Class 1 | 0 | 0 | \$0.00 | \$0 | 0 | 0 | n/a | ----- | \$0 | \$0 | \$0 | \$0 |
| Smart Audit - Class 2 | 0 | 0 | \$0.00 | \$0 | 0 | 0 | \$0.00000 | $\$ 0$ | \$0 | \$0 | $\$ 0$ | \$0 |
| Smart Financing - General | 0 | 0 | \$0.00 | \$0 | 0 | 0 | - $\$ 0.000000$ | $\begin{array}{r} \$ 0 \\ \hline 0 \end{array}$ | \$0 | \$0 | \$0 | \$0 |
| Smart Financing - Compressed Air System | 0 | 0 - 0 | \$0.00 | \$0 | 0 |  | - \$0.0000 |  |  |  | - - - --------- | - - --.........- |
|  | -....-.-- | - |  | \$0 |  |  |  | \$0 | \$0 | \$0 | - \$0 | \$0 |
| TOTAL INDUSTRIAL PROGRAMS |  | 0 |  | - $\quad$ \$0 |  |  |  | $=$ | $======$ | - $\quad========$ | $=\square==== \pm==$ | $=\quad==== \pm===$ |
|  | = $== \pm===$ | ===== |  | = = = = = = |  | 4,390,565 |  | \$158,577 | \$4,596 | \$9,710 | 1 \$14,306 | - \$458,407 |
| TOTAL COMPANY | - 341 | 3.159 |  | $\underset{=======}{\$ 285,524}$ |  | $=======$ |  | $== \pm====$ | $=======$ | $\square \quad \square \quad=======$ | $=$ = $== \pm===$ | $=1 \quad=====$ |
|  | ====== | = = = = = = |  | $=======$ |  |  |  |  |  |  |  |  |
| - Lost revenue and efficiency incentives are | sed on prospective | e values. |  |  |  |  |  |  |  |  |  |  |
| ** Cumulative participants include a reductio | the cumulative P | participants as of | - 06/30/1999. |  |  |  | --... -- |  |  |  |  |  |
| -** Participants since 01/01/1999. |  |  |  |  |  |  |  |  |  |  |  |  |



| . Year 2003 |  | - . .o. - - |  |  | ---- |  |  | --..- - - - |  |  |  | $\cdots-$ |
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|  |  |  |  |  |  |  |  |  |  |  | Exhibit C |  |
| KENTUCKY POW ER COMPANY |  |  |  |  |  |  | - |  |  |  | PAGE |  |
| ESTIMATED SECTOR SURCHARGES FOR 3 |  |  |  |  |  |  |  |  |  |  | 9A of | 12 |
| YEAR PROGRAM |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | TOTAL |
|  |  |  | TOTAL ESTIMATED | TOTAL ACTUAL |  | TOTAL | $\begin{aligned} & \text { NET } \\ & \text { LOST } \end{aligned}$ | $\begin{aligned} & \text { TOAL } \\ & \text { NET } \end{aligned}$ | EFFICIENCY | MAXIMIZING |  | ACTUAL |
| YEAR 8 ( 1 St HALF) | NEW | cumulative | PROGRAM |  | NETLOST | ENERGY |  |  |  | INCENTIVE | TOTAL* | COSTS TO BE |
|  | PARTICIPANT | PARTICIPANT | COSTS | PROGRAM | REV/HALF | SAVINGS | REVENUE | LOST | INCENTIVE | NCENTIVE | TOTAL | COSTSTOBE |
|  |  |  | PER PARTICIPANT |  | (KWH/ <br> PARTICIPANT) |  |  | REVENUES | $\begin{aligned} & \text { (EX.C, } \\ & \text { PG.11) } \end{aligned}$ | $\begin{gathered} (5 \% \text { of } \\ \text { COSTS }) \end{gathered}$ | INCENTIVE | RECOVERED |
| PROGRAM DESCRIPTIONS | NUMBER | NUMBER $^{(2)}$ | PARTICIPANT | COSTS | $\frac{\text { PARTICIPANT) }}{(5)}$ | $\frac{\text { KWH/MALF }}{(6)}$ | $\frac{(9)}{(7)}$ | $\frac{(8)}{\text { (8) }}$ | - (9) | (10) | (11) | (12) |
|  | (1) | (2) | (3). | (1) $\times(3)$ | (5) | (2) $\times$ (5) | (1) | (6) $\times$ ( 7 ) |  | (4) $\times(5 \%)$ | (9) $+(10)$ | (4) $+(8)+(11)$ |
| RESIDENTIAL PROGRAMS |  |  |  |  |  |  |  |  | \$0 | \$0 | \$0 | \$0 |
| Energy Fitness | 0 | 0 | \$0.00 | \$0 | 707 | 0 | \$0.03112 | \$0 | \$ | \$0 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Targeted Energy Efficiency |  |  |  |  |  |  | \$0.03111 | \$14,935 | \$0 | \$4,249 | \$4,249 | \$104, 168 |
| - All Electric | 100 | 467 | \$849.84 | \$84,984 | 1.028 | 480,076 | \$0.03124 | \$1,481 | \$30 | \$0 | \$30 | \$2,066 |
| - Non-All Electric | 7 | 151 | \$79.29 | \$555 | 314 | 47,414 | \$0.03124 | \$1,481 | \$ |  |  |  |
|  |  |  |  |  |  |  |  | \$0 | \$0 | \$0 | \$0 | \$0 |
| Compact Fluorescent Bulb | 0 | 0 | \$0.00 |  | 0 | 0 | \$0.00000 | \$0 | \$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| High - Efficiency Heat Pump |  |  |  |  |  |  |  |  | \$0 | \$0 | \$0 | \$3,513 |
| - Resistance Heat | 0 | 94 | \$0.00 | \$0 | 1,200 447 | $\frac{112,800}{0}$ | \$0.03116 | \$3,530 | \$0 | \$0 | \$0 | \$0 |
| - Non Resistance Heat | 0 | 0 | \$0.00 | $\$ 0$ | 447 | 0 | \$0.03116 | $\$ 0$ | $\$$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| High - Efficiency Heat Pump |  |  |  |  |  | 306,592 | \$0.03110 | \$9,535 | \$983 | \$0 | \$983 | \$23.418 |
| - Mobile Home | 34 | 268 | \$379.41 | \$12,900 | 1,144 | 30, 29 | \$0.0310 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mobile Home New Construction *** |  |  |  |  |  |  | \$0.03110 | \$25,865 | \$187 | \$0 | \$187 | \$48,252 |
| - Heat Pump | 46 | 460 | \$482.61 | $\$ 22,200$ $\$ 0$ | $\underline{1} 8$ | 831 | \$0.03124 | \$0 | \$0 | \$0 | \$0 | \$0 |
| - Air Conditioner | 0 | 0 | \$0.00 | \$0 | 157 | 0 | \$0.03124 | \$0 |  |  |  |  |
|  |  |  |  |  |  |  | \$0.03116 |  | \$2,127 | \$0 | \$2,127 | \$17,398 |
| Modified Energy Fitness | 101 | 23 | \$142.72 | \$14,415 | 1,194 | 27,462 | \$0.03116 | $\$ 856$ |  | -...-.----- | -..---...--- |  |
|  | -.........-- | --7.-..- |  | \$135,054 |  | 1,806,024 |  | \$56,185 | \$3,327 | \$4,249 | \$7,576 | \$198,815 |
| TOTAL RESIDENTIAL PROGRAMS | 288 | 1,463 |  |  |  | $\underline{-206=0==}$ |  |  | m== $=$ = $=0$ | $\underline{=10 x=}===$ | $= \pm= \pm=0==$ | $x=\pi=0=\pi$ |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |
| COMMERCIAL PROGRAMS |  |  |  |  |  |  |  |  |  |  |  | 80 |
| Smart Audit-Class 1 | 0 | 620 | \$0.00 | \$0 | 0 | 0 | n/a | \$0 | \$0 | $\$ 0$ | \$0 | \$0 |
| --Class 2 | 0 | 73. | \$0.00 | \$0 | 0 | 0 | n/a | \$0 | \$0 | $\$ 0$ | 0 | \$61,874 |
| Smart Financing - Existing Building | 0 | 110 | \$0.00 | \$0 | 13,282 | 1,461,020 | \$0.04235 | \$61,874 | \$0 | \$0 | \$0 | $\$ 61,874$ $\$ 29,552$ |
| Smart Financing - New Building | 0 | 49 | \$0.00 | $\$ 0$ | 14,101 | 690,949 | \$0.04277 | \$29,552 | \$0 | \$0 | \$0 | \$29,552 |
|  | - .-......... |  |  | ............ |  | --7...-...- |  | ---........ | -------.-.-- | --->....... | \$0 | $\$ 91426$ |
| TOTAL COMMERCIAL PROGRAMS | 0 | 852 |  | \$0 |  | 2,151,969 |  | \$91,426 | \$0 | \$0 | \$0 | \$91426 |
|  | = $=====3$ | = ===3== |  | =-7n= | -- | \#\#= = $=$ m= |  | = $=$ = $=$ = $=$ - | $==$ | = $=$ |  |  |
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| INDUSTRIAL PROGRAMS. |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Smart Audit - Class 1 | 0 | 0 | \$0.00 | $\$ 0$ | 0 | 0 | n/a |  | \$0 | \$0 | \$0 | \$0 |
| STmart Audit - Class 2 | 0 | 0 | \$0.00 | \$0 | 0 | 0 | n/a |  | \$0 | \$0 | $\$ 0$ | \$0 |
| Smart Financing - General | 0 | 0 | : $\$ 0.00$ | \$0 | 0 | 0 | \$0.00000 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Smart Financing - Compressed Air System | 0 | 0 | \$0.00 | \$0 | 0 | 0 | \$0.00000 | \$0 | \$0 | \$0 | \$0 |  |
|  | --........-- | - |  | $\cdots$ |  | $\cdots$ |  | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL INDUSTRIAL PROGRAMS | 0 | 0 |  | \$0 |  | 0 |  | = $=$ = $=0==$ | \#x==a== | $\underline{=}====$ | $\bar{\sim}====0$ | $==x== \pm=$ |
|  | $=12=3 x=$ 288 | $\underline{2}=0=0$ |  | \$135,054 |  | 3,957,993 |  | \$147,611 | \$3,327 | \$4,249 | \$7,576 | \$290,241 |
| TOTAL COMPANY | $\underline{=0}=====$ | $=====$ |  | $=\underline{=0=0=3}$ |  | $= \pm====$ |  | $=\mathrm{x}=====$ | - $=======$ | $= \pm= \pm==0 \times$ | -3E=5= $=$ | = =an= $=$ = |
|  |  |  |  |  |  |  |  |  |  | ----3-0.0. | - - | -------- |
| - Lost revenue and efficiency incentives are based on prospective values |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{*+}$ Participants since 01/01/2000. |  |  |  |  |  |  |  |  |  |  |  |  |






|  |  |  |  | $=== \pm==1$＝ | $= \pm= \pm= \pm$ | $==== \pm=$ | ＝$==0=0$ | ＝－$=$ ans＝ | ＝$==\frac{5=}{}$ |  | S＝$=5=5$ | －$=== \pm==0$ | $== \pm=5= \pm$ $86602 \$$ | $\begin{aligned} & ======== \\ & \angle \nabla G^{\prime} \downarrow \varepsilon \$ \end{aligned}$ | $\begin{aligned} & =====5== \\ & 68 \varepsilon .0 \subset \Phi \end{aligned}$ | $\begin{aligned} & ======== \\ & 160^{\circ} 8<\$ \$ \end{aligned}$ |  |
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| $==5=\pi=$ | E＝$=0= \pm=$ | ＝＝＝＝a＝ | cersex | 69S＇11\＄969 | 969 p\＄ | 218215 | Ev8018 | $\angle 89 \pm 1 \$$ | 998．01\＄ | 8880 0¢\＄ | Sp86z\＄ |  |  |  |  |  |  |
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| $\frac{(12) \times(t)}{(80)}$ | （1）$\frac{(02) \times(t)}{(L \varepsilon)^{\prime}}$ | $\frac{161)}{(96)}$ | $-\frac{1}{(\rho \varepsilon)}$ | －（bc） | －（ $\varepsilon$ ¢ | （2¢） | （18） | （08） | ${ }_{\text {（68）}}$ |  | （2） |  | $\varepsilon$ |  | $\stackrel{\text { 2 }}{\substack{\text { ¢ }}}$ | $\text { V } \forall \exists \bar{A}$ |  |
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KENTUCKY POWER COMPANY
FORECAST OF 2004 KENTUCKY RETAIL ENERGY SALES IN KWH FOR RESIDENTIAL, COMMERCIAL AND INDUSTRIAL SECTORS

