

CASE

NUMBER:

99-176

BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF ADJUSTMENT
OF RATES OF DELTA NATURAL
GAS COMPANY, INC.

CASE NO. 99-176

RECEIVED

FILING REQUIREMENTS
VOLUME 2 OF 3 JUL 02 1999

FILED IN SUPPORT OF PROPOSED CHANGES IN RATES
PUBLIC SERVICE COMMISSION

JULY 2, 1999

Delta Natural Gas Company, Inc.
Case No. 99-176
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COMMISSION

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| (1) | | Jennings |
| (2) | | Hall |
| (3) | | Brown |
| (4) | | Hazelrigg |
| (5) | | Seelye |
| (6) | | Walker |
| (7) | | Blake |

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF AN ADJUSTMENT)
OF RATES OF DELTA NATURAL)
GAS COMPANY, INC.)

CASE NO. 99-176

DIRECT TESTIMONY OF
GLENN R. JENNINGS

AFFIDAVIT

The affiant, Glenn R. Jennings, being duly sworn, deposes and states that the prepared testimony attached hereto and made a part hereof, constitutes the prepared direct testimony of this affiant in Case No. 99-176, in the Matter of: An Adjustment of Rates of Delta Natural Gas Company, Inc. and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared direct testimony.

Affiant further states that he will be present and available for cross-examination and for such additional direct examination as may be appropriate at the hearing in Case No. 99-176 scheduled by the Commission, at which time affiant will further reaffirm the attached prepared testimony as his direct testimony in such case.

Glenn R. Jennings
GLENN R. JENNINGS

STATE OF KENTUCKY)
)
COUNTY OF CLARK)

Subscribed and sworn to before me by Glenn R. Jennings, this the 30th
day of June, 1999.

My Commission Expires: 3/8/2000

Emil P. Bennett
Notary Public, State at Large, Kentucky

1 Q. Please state your name and business address.

2 A. Glenn R. Jennings, Delta Natural Gas Company, Inc., 3617 Lexington
3 Road, Winchester, Kentucky 40391.

4 Q. What is your present employment?

5 A. I am presently employed as President and Chief Executive Officer of Delta
6 Natural Gas Company, Inc.

7 Q. For what period of time have you been so employed?

8 A. I was employed by Delta as Treasurer in January, 1979. I was appointed
9 Vice President - Finance and Treasurer in 1982; Executive Vice
10 President, Treasurer and Chief Operating Officer in May of 1983;
11 President, Treasurer and Chief Executive Officer in 1985; and President
12 and Chief Executive Officer in 1988.

13 Q. Would you briefly describe your education and professional experience?

14 A. I attended Berea College, Berea, Kentucky, from 1969 to 1972, receiving
15 a B.S. in Business Administration. I have also attended two graduate
16 schools working toward an M.B.A. I am a Certified Public Accountant in
17 the states of Kentucky and Ohio. From 1972 to 1973, I was employed by
18 Ford Motor Company in Cincinnati, Ohio as a production supervisor in a
19 plant that manufactured automotive transmissions. I was employed by
20 the accounting firm of Arthur Andersen & Co. in its Cincinnati, Ohio
21 office from 1973 to 1977, specializing in the utility area. From July,
22 1977 to January, 1979, I was employed by Berea College as Internal
23 Auditor and Assistant to the Vice President for Finance, during which

1 time I prepared rate cases and testified before the Public Service
2 Commission several times. Since January, 1979, I have been employed
3 by Delta. I have appeared before the Public Service Commission on
4 numerous occasions on Delta's behalf.

5
6 I served 11 years on the Board of Directors of the Kentucky Gas
7 Association (President in 1991-1992). I am presently a member of the
8 Board of Directors of the Southern Gas Association (Chairman 1997-
9 1998) and the American Gas Association (Chairman of Small Member
10 Council).

11 Q. Generally what are your duties with Delta?

12 A. As President and Chief Executive Officer, I have responsibility for all
13 areas of Delta. I supervise four officers who report to me and are
14 responsible for each of their respective segments of the Company.

15 Q. Mr. Jennings, will you please summarize for the Commission the
16 historical development of Delta's business?

17 A. Certainly. Delta is a Kentucky corporation with its principal office at
18 3617 Lexington Road in Winchester, Kentucky. In 1950, Delta completed
19 its first distribution system, which served approximately 300 customers
20 in Owingsville and Frenchburg. Delta expanded its business until 1977
21 when it was serving 11,000 customers in relatively small communities in
22 central Kentucky. At that time Delta's only source of gas supply was the
23 interstate system and the Company was not large enough to attract the

1 capital sufficient to continue to provide a high degree of service to our
2 customers. Therefore, the decision was made to expand our business by
3 acquiring gas systems in the gas producing regions in southeastern
4 Kentucky. In October, 1977, we acquired Gas Service Company, Inc.,
5 Cumberland Valley Pipe Line Co. and Laurel Valley Pipe Line Company.
6 These companies operated the distribution systems in London, Pineville,
7 Middlesboro, Williamsburg and part of Barbourville, the transmission
8 lines linking the towns, except London, and related gathering lines and
9 gas storage facilities. At that point we began serving an additional 8,500
10 customers and began utilizing locally produced natural gas and gas
11 storage facilities. In January, 1981, we acquired the assets of Peoples
12 Gas Company of Kentucky, a subsidiary of The Wiser Oil Company,
13 which added approximately 8,700 customers in Corbin, Barbourville,
14 Manchester, Oneida and Burning Springs. In January, 1982, we
15 purchased approximately 57 miles of transmission lines from Wiser
16 which run generally from Manchester to Corbin and London. In 1989,
17 we leased the TranEx pipeline, a 43 mile 8 inch diameter pipeline which
18 extends from Manchester to Richmond, and began operating it as a part
19 of our transmission system. We purchased the TranEx pipeline in 1997.
20 Delta has continued to successfully expand its distribution systems by
21 extending to new areas such as Beattyville in 1992. Delta expanded into
22 Fayette County in 1997 and also acquired the North Middletown
23 distribution system in Bourbon County as well as Annville Gas &

1 Transmission in Jackson County. We have an application pending before
2 the Commission currently to purchase the Mt. Olivet gas system located
3 in Robertson and Mason Counties.

4
5 Delta has thus grown to a system of approximately 38,000 customers in
6 primarily rural areas of Kentucky with 10 branch offices, two warehouses
7 and approximately 2,100 miles of transmission, distribution, service and
8 gathering pipeline in 21 counties in central and southeastern Kentucky.
9 This includes transmission lines that interconnect with Richmond,
10 Berea, Manchester, London, Corbin, Middlesboro, Barbourville, Pineville
11 and Williamsburg. In addition, transmission lines interconnect the other
12 communities we serve with each other and/or the sources of gas. The
13 gathering systems are located in Bell, Knox, Whitley and Clay counties in
14 the vicinity of wells from which Delta acquires some of its natural gas
15 supplies. Delta owns, operates and maintains service lines as well. Also,
16 Delta has four wholly-owned subsidiaries. Two of those companies buy
17 and sell natural gas, one owns production properties and one leases the
18 Canada Mountain storage field and related pipeline facilities from Delta
19 and operates the field.

20
21 Delta is a small, independent, investor-owned utility. Our system is
22 mainly in smaller Kentucky communities or rural areas, and there are no
23 large concentrations of customers. Thus, we are faced with a significant

1 challenge to control the upward pressure on rates while still providing
2 our customers with a high degree of service as well as maintaining an
3 adequate return to our shareholders so that we can continue to raise the
4 capital needed.

5 Q. Mr. Jennings, please tell the Commission the reason an adjustment in
6 rates is required.

7 A. In this filing, our rate base, capital and operating costs reflect current
8 and known levels. We based our proposed rates on data for the test year
9 ended December 31, 1998, or as of the end of the test year, and included
10 known facts which are reflected as adjustments consistent with our last
11 rate case. We have proposed a rate design similar to that approved by
12 the Commission in our last case with adjustments to reflect our updated
13 cost of service study as well as current market conditions.

14
15 Our last rate filing in 1997 utilized a test year ending December 31,
16 1996. Thus, by the time rates are expected to be implemented from this
17 case, three years will have passed since the test year end for the last
18 case. This current request reflects an overall increase in revenues of only
19 6.76% in order to update our rates to reflect current levels of operating
20 expenses, taxes, depreciation and interest as well as to recover a
21 reasonable return on equity investments.

1 Q. Mr. Jennings, can you comment upon Delta's competitive environment
2 today and what impact this has upon rate design and other marketing
3 considerations?

4 A. Yes, I can. It is important that we keep all our rates as low as possible,
5 as we have competition for gas sales from many alternate fuel sources
6 including electricity, coal, oil, wood, propane and other natural gas
7 suppliers.

8
9 In our residential and commercial markets we compete directly with
10 several electric utilities, including Kentucky Utilities, various RECCs,
11 Berea College and municipal systems, for space heating, water heating,
12 clothes drying and cooking.

13
14 Our larger volume customers with alternate fuels available in the case of
15 interruption could switch to those alternate fuels such as oil or propane
16 at any time, and in the past some of our larger volume customers have
17 converted to coal. Such customer losses place a greater burden on Delta
18 and all remaining customers. It is advantageous to Delta, and Delta's
19 smaller volume customers, to retain the larger volume load customers.
20 We also need to be competitive for new industrial prospects, since this
21 too will benefit all our customers.

22

1 On and off-system transportation are a significant component of our total
2 throughput. We have been physically bypassed in some instances. We
3 are under frequent threat of additional physical bypass with respect to
4 transportation and thus competitive transportation rates are very
5 important to us.

6
7 We believe that continuing toward fully allocated costs has us pointed in
8 the right direction, and our experience has reinforced that belief. Our
9 proposed lower interruptible rates should help to retain our larger
10 volume customers as well as attract new ones. If a larger volume
11 customer is lost to other energy sources, the revenue requirement to be
12 provided by others in such an event would be smaller than otherwise.
13 This will help to lessen the future rate impact of a lost large volume
14 customer on all other smaller customers.

15 Q. In developing proposed rates in this case, how has Delta considered its
16 cost of service study?

17 A. The cost of service study determined revenue requirements for each
18 customer class. Delta's rate design considers the cost of service study.
19 Delta's proposed rates provide for a reduction in rates to larger volume
20 customers as well as a reduction in the rate differential between the GS
21 and interruptible classes. This should help to keep Delta's rates in its
22 service areas attractive for economic development.

1 Q Mr. Jennings, how do the transportation revenues reflected in this rate
2 filing benefit Delta's rate payers?

3 A. Delta's sales customers benefit from transportation since the revenue
4 provided by on-system and off-system transportation rates reduces the
5 revenue requirement otherwise required from Delta's other customers.
6 Delta continues to try to maximize transportation deliveries for others.
7 We are concerned about whether the test year level of transportation
8 revenues will continue in the future, since continued deliveries are
9 dependent upon many variables, including weather, producers'
10 production capabilities, levels of end user operations, supply needs,
11 system capabilities, federal regulations and bypass. In fact, our off-
12 system transportation volumes have declined in the past few years.

13 Q Do you agree with the return on common equity as recommended by Mr.
14 Blake?

15 A. Yes. Delta is small in comparison to major utilities, yet, as an
16 independent, investor-owned company, it must compete in the same
17 financial markets for its new capital. Delta must be able to raise
18 common equity to enable it to continue to issue long-term debt
19 securities. Also, common equity issuance is a necessity in order to be
20 able to continue or expand short-term lines of credit.

21

22 We are in contact with brokers, analysts, investment bankers, investors,
23 shareholders and market makers on a routine basis, discussing Delta

1 and their concerns as they relate to Delta. The most important and
2 repetitive concerns raised are stability of dividends, future growth in
3 dividends and stock value and maintenance of an adequate return on
4 common equity to provide for these items. We must be able to maintain
5 reasonable retained earnings over and above our dividend payments to
6 shareholders.

7
8 As pointed out in Mr. Blake's testimony, Delta's earnings over the past
9 few years have been inadequate. This trend continued during 1998 and
10 Delta's December 31, 1998, net income provided an inadequate return
11 on common equity. Delta's consolidated reported earnings per share for
12 the twelve months ended December 31, 1998 were only \$.94, or only a
13 7.8% return on common equity which was well below Delta's authorized
14 return. Delta's dividends paid during that period were \$1.14 per share.
15 As a result, Delta's retained earnings have continued to decline. This
16 trend must be reversed if Delta is to be financially viable.

17
18 Delta's requested return is required in order to produce a reasonable
19 yield to investors and to continue our dividends. Such a return should
20 thus strengthen the shareholders' confidence in investing in Delta's
21 common stock. This will also provide Delta the opportunity to fulfill its
22 future capital needs in the common equity markets at a fair cost to both
23 customers and stockholders.

1 Q Could you please review Delta's current financial condition and financing
2 needs?

3 A. Yes. Our earnings for calendar 1998, the test year, are not adequate.
4 Financial indicators such as return on common equity and payout ratio
5 indicate that Delta's financial condition needs to improve. We must
6 improve earnings to be able to continue our dividend and we must be
7 able to continue our dividend in order to raise equity capital effectively.
8 Fiscal 1999 will be Delta's third year in a row of not earning as much per
9 share as the dividend it has paid out. This situation cannot continue.

10

11 We utilize short-term debt, along with internally generated cash flow
12 from operations, to meet our construction expenditure needs. We
13 periodically repay these short-term borrowings as capital markets permit
14 and as our needs dictate. In March, 1998, we refinanced our short-term
15 debt with long-term debt and redeemed \$10 million of 9% debentures,
16 replacing them with 7.15% debentures. Delta had borrowed
17 approximately \$9 million under its short-term line of credit as of the end
18 of the test period, and we will have to refinance those short-term
19 borrowings at some point in the not too distant future. The continuing
20 availability of our line of credit is closely tied to our ability to refinance
21 those borrowings from time to time. Our continuing ability to raise debt
22 and equity capital, and thus to be able to continue to finance our
23 construction expenditures, is a direct result of our financial stability.

1 An expedient approval of the rates as requested would be fair to both
2 Delta's shareholders and customers and would help to keep our cost of
3 capital as low as possible.

4 Q. Please describe Delta's response to industry changes that have taken
5 place in the past few years.

6 A. Delta attempts to deal with industry change with the best interests of its
7 customers in mind. Prior to deregulation of natural gas wellhead prices
8 in the 1980's, Delta began transporting for larger volume customers,
9 producers and off-system customers and those additional revenues
10 helped to keep our other rates lower. We have had a mix of supplies
11 from producers, marketers, pipelines and our own supplies and this has
12 helped to balance our supplies and prices and keep our gas costs as low
13 as possible. In order to further respond to the changes, we have
14 acquired and developed the Canada Mountain underground natural gas
15 storage field in Bell County, Kentucky. This storage field is operational
16 and is assisting us in meeting our seasonal supply needs.

17
18 As a further response to our changing industry, Delta proposed
19 alternative regulatory tariffs that are under consideration by the
20 Commission in Case No. 99-046. This proposed approach shares the
21 risk and reward of efficiencies with Delta and its customers and provides
22 a means to keep rates current without the enormous expense of money
23 and time required by general rate cases. It also provides appropriate

1 reviews and controls to provide suitable Commission oversight of Delta in
2 this era of regulatory change.

3
4 We have considered the current industry trend toward retail unbundling
5 for residential and small commercial customers. While we are familiar
6 with some of the anticipated benefits, we are still not confident that all
7 problems that this raises have been adequately addressed. We are
8 concerned about many areas that will need to be properly addressed,
9 including such issues as transition costs (pipeline, storage, supply),
10 backup supplies in the event of supply failure by marketers, the
11 obligation to serve standard in an unbundled environment, supplier of
12 last resort issues and the impact of unbundling on lower income
13 customers. We are still evaluating this area and considering the
14 programs recently implemented in other states and proposed by some in
15 Kentucky. Thus, while we are unbundled for some transportation
16 services already, we are not in a position to propose any further
17 unbundling at this time.

18 Q. Does this conclude your testimony at this time?

19 A. Yes.

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF AN ADJUSTMENT
OF RATES OF DELTA NATURAL
GAS COMPANY, INC.

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)
)

CASE NO. 99-176

DIRECT TESTIMONY OF

JOHN F. HALL

AFFIDAVIT

The affiant, John F. Hall, being duly sworn, deposes and states that the prepared testimony attached hereto and made a part hereof, constitutes the prepared direct testimony of this affiant in Case No. 99-176, in the Matter of: An Adjustment of Rates of Delta Natural Gas Company, Inc. and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared direct testimony.

Affiant further states that he will be present and available for cross-examination and for such additional direct examination as may be appropriate at the hearing in Case No. 99-176 scheduled by the Commission, at which time affiant will further reaffirm the attached prepared testimony as his direct testimony in such case.

John F. Hall
JOHN F. HALL

STATE OF KENTUCKY)
)
COUNTY OF CLARK)

Subscribed and sworn to before me by John F. Hall, this the 29th day of June, 1999.

My Commission Expires: 3/8/2000

Emily P. Bennett
Notary Public State at Large, Kentucky

- 1 A. Item FR 6(e) contains a comparison of average bills at present rates with average bills
2 at proposed rates. Average bills are presented separately for the different customer
3 classes. The percentage of increase in annual revenues to Delta will approximate
4 6.8%. The effect upon consumer bills will vary depending upon usage.
- 5 Q. Please explain FR 6(h), the determination of the revenue requirement.
- 6 A. Item FR 6(h) contains the nine schedules of the revenue requirement study and
7 supporting workpapers. Schedule 2 shows the calculation of revenue at present rates.
8 It contains the bill frequency analysis required for item FR 6(g). The supporting
9 workpapers present the calculation of the proposed adjustments included in the
10 revenue deficiency study. The attached workpapers, together with the description of
11 the adjustments, provide the description and explanation of proposed adjustments
12 required for item FR 6(a).
- 13 Q. What is the amount of the revenue deficiency?
- 14 A. The amount of revenue deficiency to be recovered by proposed rates is shown in
15 Schedule 1. This deficiency of \$2,511,797 is calculated by comparing the total cost of
16 service to the revenues at present rates. This revenue deficiency requires a rate
17 increase of approximately 6.8% of normalized revenues. Schedules 2 through 9
18 present the components of the cost of service.
- 19 Q. Briefly describe Schedules 2 through 9.
- 20 A. These Schedules present more detail related to the test year actual data and
21 adjustments which were made to arrive at the revenue deficiency.
- 22 Q. Please explain Schedule 2.
- 23 A. Schedule 2 shows actual billing determinants for the twelve months ended December
24 31, 1998 and the proposed adjustments to the billing determinants.
- 25 Q. Please explain Schedule 3.

- 1 A. I am sponsoring the following:
- 2 FR 1-7 Proposed tariffs
- 3 FR 1-8(a) Present and proposed tariffs in comparative form
- 4 FR 6(a) Description and explanation of proposed adjustments
- 5 FR 6(d) Statement of effect that the new rates will have on revenues
- 6 FR 6(e) The effect on the average bill for each customer class
- 7 FR 6(g) Billing analysis
- 8 FR 6(h) Determination of revenue requirement
- 9 FR 6(i) Reconciliation of rate base and capital
- 10 FR 6(p) The prospectus of the Company's most recent stock or bond public
- 11 offering
- 12 FR 6(q) Annual reports to shareholders for the last two years and
- 13 supplements thereto
- 14 FR 6(s) SEC reports for the most recent two years with updates
- 15 FR 7(a) Income Statement and Balance Sheet reflecting the impact of
- 16 proposed adjustments
- 17 Q. Do you adopt these Filing Requirements and Exhibits and do you make them part of
- 18 your testimony?
- 19 A. Yes.
- 20 Q. What changes is Delta proposing to its tariffs?
- 21 A. Delta is proposing to adopt a Weather Normalization Adjustment Clause as is
- 22 discussed in more detail by Mr. Brown in his testimony. Delta has also included the
- 23 Experimental Alternative Regulation Plan that is before the Commission in Case No.
- 24 99-046. Other proposed tariff changes include changes to make the tariffs more
- 25 correct. See Exhibit 1 attached to my testimony.
- 26 Q. Please explain FR 6(e), the effect of the proposed rates on the average bill for each
- 27 customer class.

- 1 Q. Please state your name and business address.
- 2 A. John F. Hall, Delta Natural Gas Company, Inc., 3617 Lexington Road, Winchester,
3 Kentucky 40391.
- 4 Q. What is your present employment?
- 5 A. I am employed as Vice President - Finance, Secretary and Treasurer of Delta Natural
6 Gas Company, Inc.
- 7 Q. For what period of time have you been so employed?
- 8 A. I have been employed by Delta since April of 1979 in accounting and financial areas. I
9 was promoted to Manager - Rates and Treasury in 1983, to Vice President - Regulatory
10 Matters and Treasurer in 1988, and assumed my current position in 1994.
- 11 Q. Will you state your educational background?
- 12 A. I graduated from Eastern Kentucky University in 1978, receiving a B.B.A. with a major
13 in Accounting.
- 14 Q. Generally what are your duties with Delta?
- 15 A. My duties and responsibilities include the responsibility for the administration of the
16 rates of the Company, overseeing and directing the accounting, data processing and
17 cash management activities, assuring the proper maintenance of stockholder and
18 bondholder records, directing the preparation and filing of gas cost recovery
19 adjustments, and planning and coordinating the preparation and filing of reports to
20 the Securities and Exchange Commission and stockholders. I have previously testified
21 before the Public Service Commission on Delta's behalf.
- 22 Q. Are you generally familiar with the business affairs of Delta?
- 23 A. Yes.
- 24 Q. What is the scope of your testimony in this proceeding?

1 A. Schedule 3 shows the calculation of gas cost using Delta's current GCR effective May
2 1, 1999. The amount of gas cost recovery included in present rates is applied to the
3 adjusted volumes.

4 Q. Please explain Schedule 4.

5 A. Schedule 4 shows actual operation and maintenance expenses for the twelve months
6 ended December 31, 1998 and the adjustments to reflect changes which were known
7 and measurable with reasonable accuracy during the preparation of this filing.
8 Therefore this filing includes only those operating expenses which the Company is
9 actually incurring or is reasonably likely to incur. The source for the actual test year
10 costs is the Company's books and records.

11 Q. Please briefly describe these adjustments.

12 A. The payroll adjustment normalizes for wage increases given July 1, 1998. Accounts
13 disallowed in Case No. 97-066 are adjusted out. Canada Mountain expenses are not
14 applicable to this filing and are adjusted out. The estimated rate case expense of
15 \$145,000 is being amortized over three years. Interest on Customer Deposits were
16 adjusted out of the interest expense and included in the operating expenses as per the
17 Order in Case No. 97-066. Medical expense was normalized to reflect the recovery of
18 funds from Delta's stop-loss insurance coverage that were applicable to 1997. The
19 proposed adjustment to expense is associated with the proposed adjustment to
20 annualize for customer and sales growth (see the testimony of Mr. Walker on page 8).

21 Q. Please describe Schedule 5.

22 A. Schedule 5 shows depreciation and amortization expense. Actual expenses are
23 adjusted to reflect the test year end level of plant investment.

24 Q. What adjustments were made to taxes other than income taxes?

25 A. Schedule 6 shows taxes other than income taxes. Payroll taxes were adjusted to
26 correspond to the adjusted wage levels. Property taxes were adjusted to remove taxes
27 applicable to Canada Mountain.

1 Q. Please describe Schedule 7.

2 A. Schedule 7 shows rate base and required return. The total rate base is the investment
3 attributable to Delta's system only, excluding Delta's subsidiary companies and the
4 Canada Mountain storage property. Cash requirements are included at one-eighth of
5 operation and maintenance expenses excluding purchased gas cost.

6 Q. Please explain Schedule 8.

7 A. Schedule 8 shows income taxes. The tax expense is calculated based on the required
8 after tax equity return and a combined tax rate of 39.445 percent. The 39.445 percent
9 tax rate is the result of combining the 35 percent federal rate with the state income tax
10 rate of 8.25 percent.

11 Q. Please describe Schedule 9.

12 A. Schedule 9 shows the calculation of Delta's overall cost rate for capital which is 9.31
13 percent.

14 Q. What cost rates are used for debt capital in the calculation of the overall cost of
15 capital?

16 A. Delta's embedded cost of long-term debt as of the end of December, 1998, which is
17 7.48 percent, was used for long-term debt. The current rate of 5.41 percent as of June
18 21, 1999 was used for short-term debt.

19 Q. What is the requested cost of equity capital?

20 A. I used 11.9% on the adjusted capital structure as recommended by Mr. Blake in his
21 testimony.

22 Q. Please explain FR6(i), the reconciliation of rate base and capital used to determine its
23 revenue requirements.

24 A. Item FR6(i) contains a reconciliation of the capital account balance from FR7(a) and
25 the total adjusted rate base from FR6(h).

26 Q. Does this conclude your testimony at this time?

27 A. Yes.

OTHER PROPOSED TARIFF CHANGES

EXHIBIT 1
Page 1 of 2

1 GENERAL SERVICE AND INTERRUPTIBLE RATES

2 Last paragraph – Changed wording giving customers who enter into an
3 Interruptible Agreement permission to transport as well as purchase gas under the
4 Interruptible Rate Schedule.

5 TRANSPORTATION OF GAS FOR OTHERS OFF SYSTEM UTILIZATION

6 Terms and Conditions

7 Changed wording from “after approval of said contract has been granted by the
8 Public Service Commission” to **“after said contract has been filed with and accepted
9 by the Public Service Commission”**.

10 STANDBY SERVICE RATE SCHEDULE

11 Rates

12 Changed wording from “has been approved by the Public Service Commission” to
13 **“has been filed with and accepted by the Public Service Commission”**.

14 RULES AND REGULATIONS

15 Applicability

16 Added Clark County; Mt. Olivet, Robertson County; and Sardis, Mason County to
17 the service area list.

OTHER PROPOSED TARIFF CHANGES

EXHIBIT 1
Page 2 of 2

18 Company's Rules and Regulations

19 Deleted the word "following".

20 Rules and Regulations May be Amended

21 Changed wording from "subject to the approval of the Public Service Commission
22 of Kentucky" to "subject to the filing with and acceptance of same by the Public
23 Service Commission of Kentucky".

24 Customer's Liability

25 Word added: "said injury or damage will be shown to have been caused solely by
26 the gross negligence of the Company".

27 Deposits

28 Changed wording from "This amount does not exceed 2/12ths of the average
29 annual bill" to "This amount shall not exceed 2/12ths of the average annual bill".

30 Monthly Bills

31 Word added: "such reading to be taken as near as practicable approximately
32 every thirty (30) days".

33 Customers Equipment and Installation

34 Paragraph changed to agree with the wording of Delta's Standard Practice 0-9.2 –
35 Curb Box, Service Lines, Yard Line, House Lines, Appliances, Read Out – Read In and
36 Turn Ons, Section 6(B) – Appliance Inspection.

COMMONWEALTH OF KENTUCKY
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GAS COMPANY, INC.)

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AFFIDAVIT

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JOHN B. BROWN

STATE OF KENTUCKY)
)
COUNTY OF CLARK)

Subscribed and sworn to before me by John B. Brown, this the 30th day of June, 1999.

My Commission Expires: 3/8/2000



Notary Public, State at Large, Kentucky

- 1 Q. Please state your name and business address.
- 2 A. John B. Brown, Delta Natural Gas Company, Inc., 3617 Lexington Road, Winchester,
3 Kentucky 40391.
- 4 Q. What is your present employment?
- 5 A. I am an accountant, presently employed by Delta as its Controller.
- 6 Q. For what period of time have you been so employed?
- 7 A. I was employed by Delta as Manager – Accounting & Finance in April of 1995. I was
8 appointed Controller in March of 1999.
- 9 Q. Would you briefly describe your education and professional experience?
- 10 A. I attended Asbury College, Wilmore, Kentucky, from 1985 to 1989, receiving B.A. degrees
11 in Accounting and Business Management with a minor in computer science. I am currently
12 enrolled in the University of Kentucky's MBA program. I am a Certified Public Accountant
13 in the state of Kentucky. I was employed by the accounting firm of Arthur Andersen LLP
14 in its Louisville, Kentucky office from 1989 to 1995, specializing in the utility area. Since
15 April, 1995, I have been employed by Delta.
- 16 Q. Generally what are your duties with Delta?
- 17 A. I direct the operations of the Accounting and Information Technology departments. My
18 duties include the maintenance of proper books and accounts, property records and the
19 like; the preparation of periodic financial statements and reports; the proper and timely
20 billing and maintenance of customer accounts; the timely filing of tax reports including
21 sales, property and income and the overall supervision of the company's financial records.
22 Delta retains Arthur Andersen LLP, independent certified public accountants, with whom I
23 work on a routine basis.
- 24 Q. Are you generally familiar with the business affairs of Delta?

1 A. Yes, I am.

2 Q. Please briefly summarize the scope of your testimony.

3 A. My testimony sponsors all of the rate application amounts from the books and records of
4 the Company. In that regard I am sponsoring the following filing requirements:

5 FR 1(7) pg. 36 and 37

6 Weather Normalization Adjustment Clause Applicable to General Service
7 Rate Schedule

8 FR 6(j) Current chart of accounts

9 FR 6(k) Independent auditor's annual opinion report

10 FR 6(m) Calendar year 1998 FERC Form 2

11 FR 6(n) Most recent depreciation study with schedules by major plant
12 Accounts

13 FR 6(o) List of computer software, programs and models used

14 FR 6(r) Monthly managerial reports providing financial results of
15 operations for the twelve months ended December 31, 1998

16 FR 6(t) Detailed description and explanation of the reasonableness of monies
17 paid by the utility to the affiliates

18 FR 7(d) The operating budget for each month of the period encompassing
19 the pro forma adjustments

20 Q. Do you adopt the Filing Requirements you just identified, and do you make them part of
21 your testimony?

22 A. Yes.

23 Q. Are Delta's annual reports on file with the Kentucky Public Service Commission?

1 A. Yes. The annual report filed under the FERC Form 2 format for the calendar year 1998 is
2 the most recent report filed with the Kentucky Public Service Commission.

3 Q. Please explain FR 6(k).

4 A. Filing Exhibit FR 6(k) is the Company's Annual Report to Shareholders for the year ended
5 June 30, 1998 which includes the independent auditor's annual opinion report. The
6 Company's independent accounting firm is Arthur Andersen LLP. There have been no
7 written or other communications regarding the fiscal year 1998 financial statements from
8 the auditors to the Company indicating the existence of any material weakness in the
9 Company's internal controls.

10 Q. Has Delta received an audit and an audit report from the FERC? (Filing Requirement FR
11 6(1)).

12 A. No. Delta is not audited by the FERC.

13 Q. Please explain FR 6(n).

14 A. FR 6(n) is the most recent depreciation study, including schedules by major plant accounts.
15 This study was conducted by the independent firm of Stone & Webster and was previously
16 filed with the Commission in Delta's previous rate cases, No. 90-342 and 97-066.

17 Q. Did Delta have any amounts charged or allocated to it by an affiliate or general or home
18 office or paid any monies to an affiliate or general or home office during the test period or
19 during the previous three (3) calendar years?

20 A. Yes. FR 6(t) details gas purchases by Delta from affiliates.

21 Q. Does this conclude your testimony at this time?

22 A. Yes.

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF AN ADJUSTMENT)
OF RATES OF DELTA NATURAL)
GAS COMPANY, INC.)

CASE NO. 99-176

DIRECT TESTIMONY OF
ROBERT C. HAZELRIGG

AFFIDAVIT

The affiant, Robert C. Hazelrigg, being duly sworn, deposes and states that the prepared testimony attached hereto and made a part hereof, constitutes the prepared direct testimony of this affiant in Case No. 99-176, in the Matter of: An Adjustment of Rates of Delta Natural Gas Company, Inc. and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared direct testimony.

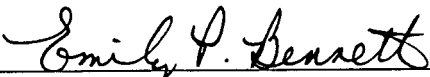
Affiant further states that he will be present and available for cross-examination and for such additional direct examination as may be appropriate at the hearing in Case No. 99-176 scheduled by the Commission, at which time affiant will further reaffirm the attached prepared testimony as his direct testimony in such case.


ROBERT C. HAZELRIGG

STATE OF KENTUCKY)
)
COUNTY OF CLARK)

Subscribed and sworn to before me by Robert C. Hazelrigg, this the 30th
day of June, 1999.

My Commission Expires: 3/8/2000


Notary Public, State at Large, Kentucky

1 Q. Please state your name and business address.

2 A. Robert C. Hazelrigg, Delta Natural Gas Company, Inc., 3617 Lexington Road,
3 Winchester, KY 40391.

4 Q. What is your present employment?

5 A. I am presently employed as Vice President for Public and Consumer Affairs.

6 Q. For what period of time have you been so employed?

7 A. I have been employed by Delta since June, 1981 in the marketing and public
8 relations areas. I was promoted to Vice President for Marketing and Public
9 Relations in November, 1988 and became Vice President for Public and Consumer
10 Affairs in May, 1993.

11 Q. Will you state your educational background?

12 A. I graduated from the University of Mississippi in 1969, receiving a B.A. degree in
13 liberal arts.

14 Q. Generally, what are your duties with Delta?

15 A. My duties and responsibilities include public, governmental and media relations,
16 larger volume customer marketing and economic development. I have previously
17 testified before the Public Service Commission on Delta's behalf.

18 Q. What is the scope of your testimony in this proceeding?

19 A. I will be addressing the need for competitive larger volume customer rates.

20 Q. Are larger volume customers a significant part of Delta's business?

21 A. Yes. While Delta makes sales to some of these customers, most of Delta's larger
22 volume customers are purchasing their own natural gas requirements and Delta is
23 transporting these volumes. As stated in Delta's June 30, 1998 Annual Report to

1 Shareholders, over 38% of Delta's combined retail and on-system throughput was to
2 such customers.

3 Q. Are these larger volume customers offered rate incentives by Delta?

4 A. Yes. Delta has a declining block rate structure which provides for lower rates as
5 usage increases for both GS and Interruptible customers. Additionally, for the
6 interruptible customer class, Delta's current rates provide a reduction from GS rates
7 which range from \$.60 per Mcf to \$1.0212 per Mcf.

8 Q. Are these incentives adequate for Delta's larger volume customers?

9 A. No. The rates offered by Delta are not as favorable to larger volume, better load
10 factor customers as are those offered by certain other gas distribution companies.
11 Just as open access transportation was a logical extension of deregulation of natural
12 gas at the wellhead, the need to determine costs for all classes of customers was a
13 logical extension of the trend toward utilization of transportation. In accordance
14 with Public Service Commission requirements, Delta and other gas utilities perform
15 cost of service studies and present the results of those studies in general rate cases
16 for the purpose of assisting in the determination of how costs should be allocated to
17 various classes of customers. In Delta's last rate case (97-066), Delta proposed to
18 realign rates but there was no significant realignment of rates with costs. Now we
19 propose to align rates more fully with costs.

20 Q. Has Delta performed a cost study to support the rates proposed in this case?

21 A. Yes. Delta has employed The Prime Group, LLC to perform cost studies and to
22 assist us in developing rates. The cost of service study is submitted in this
23 proceeding with the direct testimony of William Steven Seelye.

24 Q. Do Delta's proposed rates rely solely on the cost study?

1 A. No. The rates which Delta proposes have been developed with the intent of
2 establishing rates which reflect a reasonable balance between the cost study and the
3 realities of today's market. The environment in which Delta presently operates
4 requires greater attention to the demands and realities of the marketplace than ever
5 before and this consideration has been factored into our rate design.

6 Q. To what extent do Delta's proposed rates deviate from the cost study?

7 A. The cost study supports a more significant revenue shift from interruptible
8 customers to residential customers than Delta is proposing in this rate case. While
9 Delta recognizes the ultimate need to offer more competitive cost based rates to
10 interruptible customers, we are, in this case, proposing a lesser decrease for two
11 primary reasons. First, because we are very sensitive to the impact on residential
12 customers, we propose a gradual approach to properly allocated rates. Second, there
13 is a greater present need to reduce rates to larger volume, better load factor GS
14 customers.

15 Q. Why does Delta's proposed rate design offer lower rates to larger volume GS
16 customers.?

17 A. Delta's current GS rates are from \$.60 per Mcf to \$1.0212 per Mcf higher than
18 Interruptible rates. This difference is of such a magnitude that larger volume GS
19 customers are considering switching to Interruptible Service primarily for economic
20 reasons. This is harmful to the customers because economics will drive them to
21 switch to a level of service that is not necessary or not preferable rather than the
22 level of service decision being made by balancing the considerations of supply and
23 deliverability. Delta is also harmed because, if the customer switches from GS to

1 interruptible rates, Delta loses revenues which have been imputed in setting its rates
2 and the customer then has alternate fuel options.

3 Q. Has Delta identified GS customers that may switch to Interruptible Service unless it
4 becomes economically feasible to remain on GS?

5 A. Yes. Delta is aware of twelve (12) customers representing 668,500 annual Mcf that
6 are considering switching to Interruptible Service unless the economics are changed.
7 Four (4) customers representing 495,250 annual Mcf have indicated a strong
8 inclination to switch very soon and others are at varying stages of deliberation.
9 Further, Delta has already found it necessary to enter into a special contract with one
10 customer to prevent it from switching to Interruptible Service.

11 Q. Why has Delta proposed a \$.25 per Mcf difference between GS and Interruptible
12 Service at the higher rate blocks?

13 A. Prior to our last rate case (No. 97-066) the difference between GS and Interruptible
14 Service was \$.25 per Mcf. At that time very few of Delta's larger volume, better load
15 factor customers were on GS rates and a rate design which offered lower rates for
16 Interruptible Service was a means to provide much needed, more competitive rates
17 to most of Delta's larger volume customers. Structural changes in the natural gas
18 industry, the availability of firm gas at competitive rates in other locations and a
19 positive supply environment have combined to make firm (GS) service more
20 available and preferable to customers that are large enough to utilize transportation
21 services. The rates Delta proposes are consistent with Delta's cost of service study
22 as well as market responsive.

23 Q. Has the nature of Interruptible Service changed since the advent of transportation
24 services?

1 A. Dramatically so. The gas industry is structurally very different than it was at the
2 beginning of this decade. The right to interrupt larger volume customers had a
3 greater value to Delta when Delta purchased gas to meet those customers
4 requirements. Delta could then interrupt service and direct that gas to higher priority
5 customers. Therefore, the right to interrupt was of much greater value than in
6 today's environment when those customers are purchasing gas from sources other
7 than Delta. None of the customers previously identified as considering switching to
8 Interruptible Service from Gas purchase their gas requirements from Delta.

9 Q. Could you further describe Delta's competitive environment as it relates to larger
10 volume customers:

11 A. Yes. Delta faces intense competition in all aspects of its business. In the larger
12 volume markets natural gas faces competition from other energy sources, specifically
13 coal, oil and propane as well as the possibility of bypass by larger customers to
14 interstate in intrastate pipelines. Additionally, Delta and the communities served by
15 Delta compete with communities served by others for new investment. Rates must
16 be competitive to assist those communities and Delta in attracting that new
17 investment. Further, rates need to be fair and competitive to create the necessary
18 environment to permit existing businesses within Delta's service area to retain
19 market share and expand. Also, some businesses within Delta's service areas have
20 multiple plant locations and are, therefore, directly affected by Delta's rates since
21 they compete with other plant locations for business.

22 Q. Why is it necessary to continue to provide a declining block rate scale as Delta
23 proposes?

1 A. This is predominantly a response to market demands and Delta's intent to make
2 gradual shifts to cost based rates. As a general rule, customers with larger energy
3 requirements are very sensitive to pricing. Delta is interested in encouraging larger
4 volume natural gas customers with high load factors to locate in its service area.
5 Delta must offer competitive pricing to obtain these customers and to provide fair
6 and competitive rates to existing customers within its service area.

7 Q. Why is it important to Delta to service customers with larger natural gas
8 requirements and high load factors?

9 A. These customers are important because their revenue contributions help provide
10 pricing stability to smaller volume customers over the long term and because high
11 load factors create more stable revenues throughout the year.

12 Q. Does this conclude your testimony at this time?

13 A. Yes.

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

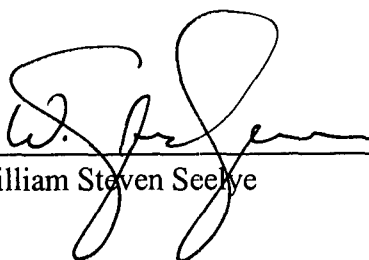
IN THE MATTER OF ADJUSTMENT)
OF GAS SERVICE RATES OF) CASE NO. 99-176
DELTA NATURAL GAS COMPANY, INC.)

DIRECT TESTIMONY OF
WILLIAM STEVEN SEELYE

AFFIDAVIT

The affiant, William Steven Seelye, being duly sworn, deposes and states that the prepared testimony attached hereto and made a part hereof, constitutes the prepared direct testimony of this affiant in Case No. 99-176, in the Matter of: Adjustment of Gas Service Rates of Delta Natural Gas Company, Inc. and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared direct testimony.

Affiant further states that he will be present and available for cross-examination and for such additional direct examination as may be appropriate at any hearing in Case No. 99-176 scheduled by the Commission, at which time affiant will further reaffirm the attached testimony as his direct testimony in such case.



William Steven Seelye

STATE OF KENTUCKY)
)
COUNTY OF CLARK)

Subscribed and sworn to before me by William Steven Seelye, this the 29th
day of, June 1999.

My Commission Expires: 3/8/2000



Notary Public, State at Large, Kentucky

1 I. INTRODUCTION AND QUALIFICATIONS

2 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

3 A. My name is William Steven Seelye and my business address is The Prime Group, LLC,
4 6711 Fallen Leaf, Louisville, Kentucky, 40241.

5 Q. BY WHOM ARE YOU EMPLOYED?

6 A. I am a senior consultant and principal for The Prime Group, LLC, a firm located in
7 Louisville, Kentucky, providing consulting and educational services in the areas of utility
8 marketing, regulatory analysis, cost of service, rate design and fuel and power
9 procurement.

10 Q. PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND PRIOR WORK
EXPERIENCE.

12 A. I received a Bachelor of Science degree in Mathematics from the University of Louisville
13 in 1979. I have also completed 54 hours of graduate level course work in Industrial
14 Engineering and Physics. From May 1979 until July 1996, I was employed by Louisville
15 Gas and Electric Company ("LG&E"). From May 1979 until December, 1990, I held
16 various positions within the Rate Department of LG&E. In December 1990, I became
17 Manager of Rates and Regulatory Analysis. In May 1994, I was given additional
18 responsibilities in the marketing area and was promoted to Manager of Market
19 Management and Rates. I left LG&E in July 1996 to form The Prime Group, LLC, with
20 two other former employees of LG&E.

21

1 Since leaving LG&E, I have provided consulting services to numerous investor-owned
2 utilities, rural electric cooperatives, and municipal utilities regarding utility rate and
3 regulatory filings, cost of service and wholesale and retail rate designs. Specifically, I
4 have prepared and filed Order No. 888 and Order No. 889 compliance filings at the
5 Federal Energy Regulatory Commission ("FERC") for a number of electric utilities as
6 well as Order No. 888 and Order No. 889 waiver requests for other utilities. I have
7 prepared market power analyses in support of market-based rate filings at FERC for
8 utilities and their marketing affiliates, as well as assisting other utilities with their market-
9 based rate filings. I have assisted utilities with developing strategic marketing plans and
10 implementing these plans. I have provided utility clients with assistance regarding
11 regulatory policy and strategy; state and federal regulatory filing development; cost of
12 service development and support; the development of innovative rates to achieve strategic
13 objectives; the unbundling of rates and the development of menus of rate alternatives for
14 use with customers; performance-based rate development; and energy marketing and
15 brokering capability development. I have provided training to account executives in sales
16 and customer negotiation, as well as providing training in ratemaking and utility finance
17 regarding basic utility marketing. I have provided marketing, market research and
18 marketing support services for utility clients and have assisted them in assessing their
19 marketing capabilities and processes.

20 Q. HAVE YOU EVER TESTIFIED BEFORE THE KENTUCKY PUBLIC SERVICE
21 COMMISSION ("Commission")?

1 A. Yes, on a number of occasions. I testified in Administrative Case No. 244 regarding rates
2 for cogenerators and small power producers, Case No. 8924 regarding marginal cost of
3 service, and in several 6-month and 2-year fuel adjustment clause proceedings. Most
4 recently, I testified in Case No. 96-161 and Case No. 96-362 regarding complaints filed
5 with the Commission regarding Prestonsburg City's Utilities Commission
6 ("Prestonsburg") rates. I have also submitted pre-filed direct testimony in Case No. 99-
7 046 on behalf of Delta Natural Gas Company ("Delta") concerning its alternative
8 regulation plan.

9 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

10 A. The purpose of my testimony is to sponsor a fully allocated class cost of service study
11 based on Delta's embedded costs for the 12 months ended December 31, 1998. The cost
12 of service study is based on Delta's accounting costs per books, adjusted for known and
13 measurable changes to test year operating results. The cost of service study therefore
14 corresponds to the pro-forma financial exhibits included in the testimony of Mr. John
15 Hall. Our objective in performing the cost of service study is to determine the rate of
16 return on ratebase that Delta is earning from each customer class, which provides an
17 indication as to whether Delta's gas service rates reflect the cost of providing service to
18 each customer class. The cost of service study can also be used to determine unit costs
19 which can guide us in developing a rate design that is appropriate for each customer class.

20 Q. HAVE YOU EVER PREPARED AN EMBEDDED COST OF SERVICE STUDY?

21 A. Yes, on many occasions. While employed at LG&E, I prepared numerous gas and
22 electric cost of service studies, many of which were filed in rate cases before the

Commission. Since leaving LG&E, I have prepared cost of service studies for several electric and water utilities.

Q. WHAT PROCEDURE WAS USED IN PERFORMING THE COST OF SERVICE STUDY?

A. The cost of service study was prepared using the following basic procedure: (1) costs were assigned (*functionalized*) to the major functional groups, (2) costs were then *classified* as commodity-related, demand-related, or customer-related; and then (3) costs were allocated to Delta's rate classes. These steps are depicted in the following diagram (Figure 1). This is a standard approach utilized in the preparation of embedded cost of service studies.

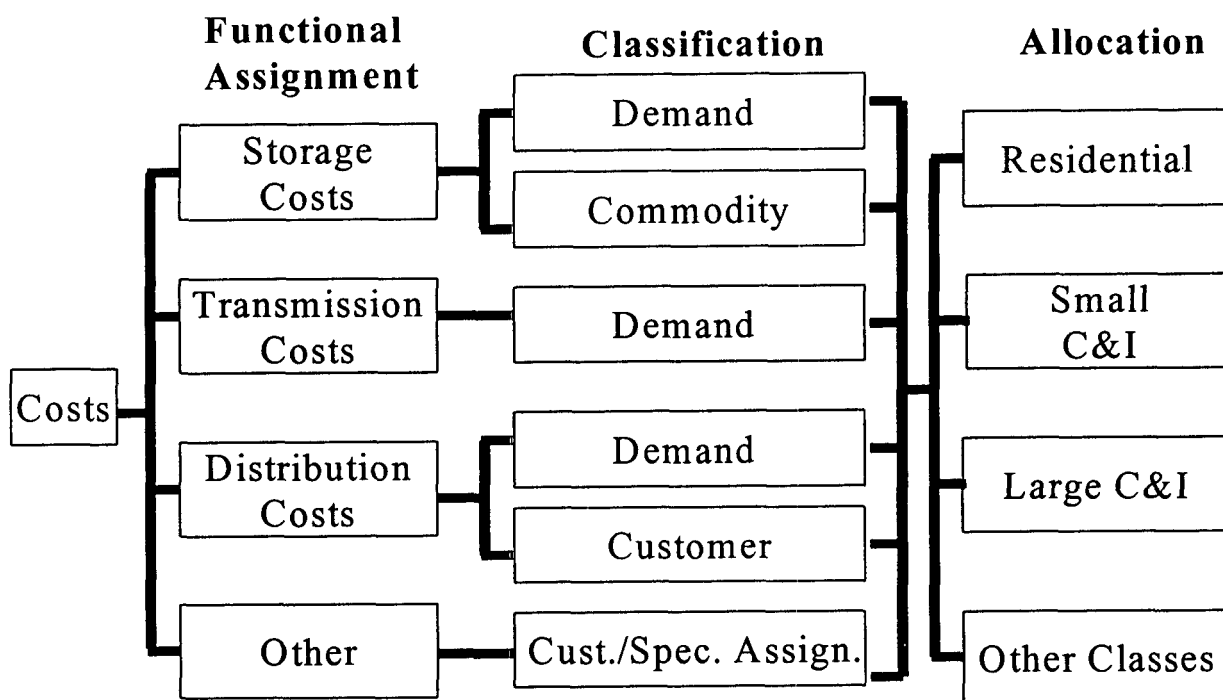


Figure 1

2 Q. WHAT IS THE PURPOSE OF FUNCTIONALLY ASSIGNING COSTS?

3 A. Functional assignment serves the following purposes: (1) it groups associated costs
4 together to facilitate allocation on the basis of cost responsibility; (2) it provides a
5 rational mechanism for grouping costs that do not appear to be related to major service
6 functions; (3) it provides a device for separating assignable costs from joint costs, which
7 must be allocated.

8 Q. WHAT FUNCTIONAL GROUPS WERE USED IN THE COST OF SERVICE
9 STUDY?

10 A. The following functional groups were identified in the cost of service study: (1) Gas
11 Supply, (2) Storage, (3) Transmission, (4) Distribution Structures and Equipment, (5)
12 Distribution Mains, (6) Services, (7) Meters, and (8) Customer Accounts. The Gas
13 Supply functional group was not utilized in this study because all of Delta's gas supply
14 costs have been removed from test-year operating results for purposes of this proceeding.

15 Q. HOW WERE COSTS CLASSIFIED AS COMMODITY RELATED, DEMAND
16 RELATED OR CUSTOMER RELATED?

17 A. Classification provides a method of arranging costs so that the service characteristics that
18 give rise to the costs can serve as a basis for allocation. Costs classified as *commodity*
19 *related* tend to vary with the quantity of gas purchased such as gas supply and the
20 operation of compressors. Since gas supply costs were removed from the cost of service
21 study, it was not necessary to classify gas supply costs. Costs classified as *demand*
22 *related* are costs related to facilities installed to meet peak usage requirements. Costs

classified as *customer related* include costs incurred to serve customers regardless of the quantity of gas purchased or the peak requirements of the customers. All transmission plant costs were classified as demand related. Distribution Structures and Equipment costs were classified as demand-related. As will be discussed later in my testimony, costs related to Distribution Mains were classified as demand-related and customer-related using the zero intercept methodology. Services, Meters, and Customer Accounts were classified as customer-related.

Q. HAVE YOU PREPARED AN EXHIBIT SHOWING THE RESULTS OF THE FUNCTIONAL ASSIGNMENT AND CLASSIFICATION STEPS OF THE COST OF SERVICE STUDY?

A. Yes. Seelye Exhibit 1 shows the results of the first two steps of the cost of service study, functional assignment and classification.

Q. IN YOUR COST OF SERVICE MODEL, ONCE COSTS ARE FUNCTIONALLY ASSIGNED AND CLASSIFIED, THEN HOW ARE THESE COSTS ALLOCATED TO THE CUSTOMER CLASSES?

A. In the cost of service model used in this study, Delta's accounting costs are functionally assigned and classified using what are referred to in the model as "functional vectors." These vectors are multiplied (using *scalar multiplication*) by the various accounts in order to simultaneously assign costs to the functional groups and classify costs. Therefore, in the portion of the model included in Seelye Exhibit 1, Delta's accounting costs are functionally assigned and classified using the explicitly determined functional vectors shown on pages 49 through 52 of the analysis and using internally generated

functional vectors. Internally generated functional vectors are utilized throughout the study to functionally assign costs on the basis of similar costs or on the basis of internal cost drivers. An example of this process is the use of total operation and maintenance expenses (OMT) to allocate cash working capital included in ratebase. Because cash working capital is determined on the basis of 12.5% of operation and maintenance expenses, it is appropriate to functionally assign and classify these costs on the same basis. (See Seelye Exhibit 1, page 17.) The functional vector used to allocate a specific cost is identified by the column in the model labeled "Vector," and refers to a vector identified elsewhere in the analysis by the column labeled "Name."

Once costs for all of the major accounts are functionally assigned and classified, the resultant cost matrix for the major cost groupings (e.g., Plant in Service, Rate Base, Operation and Maintenance Expenses) is then transposed (i.e., "turned sideways") and allocated to the customer classes using "allocation vectors" or "allocation factors."

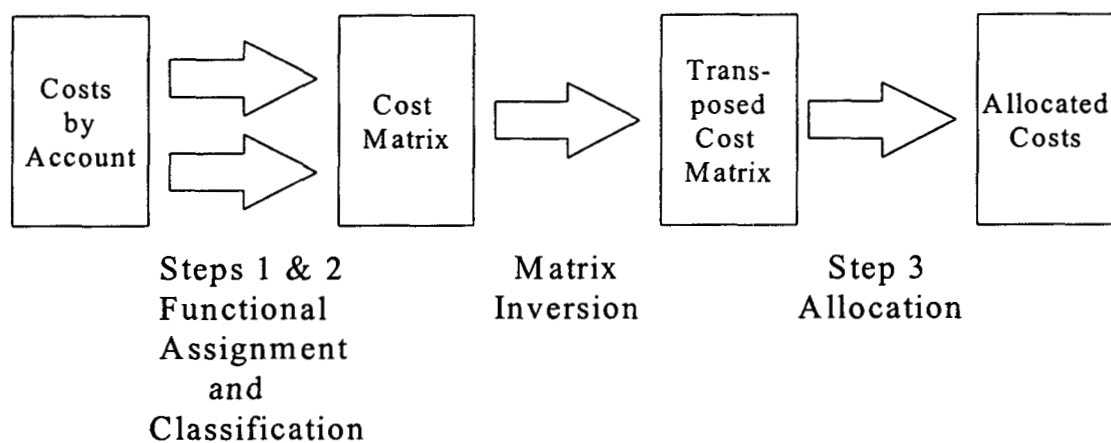


Figure 2

1 The results of the class allocation step of the cost of service study are included in Seelye
2 Exhibit 2. The costs shown in the column labeled "Total System" in Seelye Exhibit 2
3 were carried forward *from* the functionally assigned and classified costs shown in Seelye
4 Exhibit 1. The column labeled "Ref" provides a reference to the results included in
5 Seelye Exhibit 1.

6 Q. PLEASE DESCRIBE THE ALLOCATION FACTORS USED IN THE STUDY.

7 A. The following allocation factors were used in the study:

8
9 DEM01 is used to allocate gas supply demand-related costs;
10 however, since gas supply costs were removed from the study, this
11 allocation factor is not relevant to the study.

12
13 DEM02 is used to allocate Storage demand-related costs and
14 represents actual customer class deliveries during the winter
15 withdrawal season (defined as the months of November through
16 March)

17
18 DEM03 is used to allocate Transmission demand-related costs and
19 represents maximum class demands determined at Delta's zero
20 degree design day temperature. These demands, shown in Seelye
21 Exhibit 3, were calculated using base loads and temperature-

2 sensitive loads developed by Mr. Walker for the temperature
3 normalization adjustment. (See Walker Exhibit 4.)

4 DEM04 is used to allocate Distribution Structures and Equipment
5 demand-related costs and Distribution Mains demand-related costs
6 and is the same as DEM03 for customers served from the
7 distribution.

8
9 COM01 is used to allocate gas supply commodity-related costs;
10 however, since gas supply costs were removed from the study, this
11 allocation factor is not relevant to the study.

12
13 COM02 is used to allocate Storage commodity-related costs and
14 represents actual customer class deliveries during the winter
15 withdrawal season (defined as the months of November through
16 March.) This allocation factor is the same as DEM02.

17
18 CUST01 is used to allocate Mains customer-related costs and
19 represents the year-end number of customers served from the
20 distribution system.

1 CUST02 is used to allocate Services and is based on the total
2 estimated cost of installing a service line per customer in each
3 customer class weighted by the year-end number of customers in
4 each class.

5
6 CUST03 is used to allocate Meters and is based on the total cost of
7 meters and meter installation costs per customer in each customer
8 class weighted by the year-end number of customers in each class.

9
10 CUST04 is used to allocate Customer Accounts and is based on the
11 total estimated cost of meter reading and billing for each class.

12 The cost weighting factor of 1.0 was utilized for residential and
13 small commercial customers, a cost weighting factor of 4.0 was
14 utilized for Large Commercial & Industrial, Interruptible, and
15 Special Contracts, and a cost weighting factor of 10.0 was utilized
16 for Off-System Transportation. In other words, the allocation
17 factor reflects an estimated cost ratio of 4:1 for providing customer
18 accounts services for Large Commercial & Industrial, Interruptible,
19 and Special Contracts, and an estimated cost ratio of 10:1 for
20 providing customer accounts services for Off-System
21 Transportation Service.

1 Q. PLEASE DESCRIBE THE ZERO INTERCEPT METHODOLOGY THAT WAS USED
2 TO CLASSIFY MAINS.

3 A. Two commonly used methodologies for determining demand/customer splits of
4 distribution plant are the "minimum system" methodology and the "zero intercept"
5 methodology. In the minimum system approach, a "minimum" standard pipe size is
6 selected and the minimum system is obtained by pricing all of the distribution mains at
7 the unit cost of this minimum size pipe. The minimum system determined in this manner
8 is then classified as customer-related and allocated on the basis of the number of
9 customers in each rate class. All costs in excess of the minimum system are classified as
10 demand-related. The theory supporting this approach maintains that in order for a utility
11 to serve even the smallest customer, it would have to install a minimum size system.
12 Therefore, the costs associated with the minimum system are related to the number of
13 customers that are served, instead of the demand imposed by the customers on the
14 system.

15 In preparing this study, we used the "zero intercept" methodology to determine
16 the customer component of mains. Because the zero intercept methodology is less
17 subjective than the minimum system approach, we prefer the zero intercept methodology
18 over the minimum system methodology when the necessary data is available. With the
19 zero intercept methodology, we do not have to choose a minimum size main to determine
20 the customer component. In the zero intercept methodology, a zero-diameter pipe is the
21 absolute minimum system.

22 Q. WHAT IS THE THEORY BEHIND THE ZERO INTERCEPT METHODOLOGY?

A. The theory behind the zero intercept methodology is that there is a linear relationship between the unit cost (\$/ft) of mains and the gas flow capability of the pipe, which is proportionate to its diameter. After establishing a linear relation, which is given by the equation:

$$y = a + bx,$$

where:

y is the unit cost of the pipe,

x is the size of the pipe, and

a, b are the coefficients representing the

intercept and slope, respectively

it can be determined that, theoretically, the unit cost of a pipe with zero diameter (or pipe with zero load carrying capability) is a, the zero intercept. The zero intercept is essentially the cost component of mains that is invariant to the size (and load carrying capability) of the pipe.

Like most systems, the number of feet of mains on Delta's system is not uniformly distributed over all sizes of pipe. For example, Delta has over 3.6 million feet of 2 inch mains, but only a little over 56,000 feet of 3 inch mains. For this reason, it was necessary to use a weighted regression analysis, instead of a standard least-squares analysis, in the determination of the zero intercept. Using

2 a weighted regression analysis, the cost and diameter of each size pipe is, in
3 effect, weighted by the number of feet of installed pipe. In a weighted regression
4 analysis, the weighted sum of squared differences

$$\sum_i w_i (y_i - \hat{y}_i)^2$$

5
6 is minimized, where w is the weighting factor (in this case the feet of pipe) for each size
7 of pipe, and y is the observed value and \hat{y} is the predicted value of the dependent variable
8 (in this case the unit cost of the pipe).

9 Attached as Seelye Exhibit 4 is the zero-intercept analysis used in this study. The
10 zero intercept unit cost of \$3.14 per foot pipe is applied to the total feet of mains in the
11 analysis to determine the customer cost component. The listing on page 3 of the analysis
12 indicates that the correlation coefficient r-squared for mains is 0.8286. The correlation
13 coefficient is a relative measure of the goodness of fit, where a coefficient of 0.0 indicates
14 no correlation between the independent variable and dependent variable and a coefficient
15 of 1.0 indicates perfect correlation.

16 Q. PLEASE SUMMARIZE THE RESULTS OF THE COST OF SERVICE STUDY.

17 A. The following table (Table 1) summarizes the rates of return for each customer class
before and after reflecting the rate adjustments proposed by Delta.

Delta Natural Gas Company, Inc.

**Class Rates of Return
12 Months Ended December 31, 1998**

| Customer Class | Actual Adjusted Rate of Return | Proposed Rate of Return |
|---------------------------|---------------------------------------|--------------------------------|
| Residential (GS) | 3.97% | 6.48% |
| Small Commercial (GS) | 10.11% | 13.01% |
| Large C&I (GS) | 11.43% | 12.52% |
| Interruptible (IS) | 27.37% | 25.52% |
| Special Contracts | 9.44% | 9.44% |
| Off-System Transportation | 10.70% | 10.70% |
| Total Company | 7.31% | 9.31% |

Table 1

1 Q. IS THE CURRENT RATE OF RETURN FOR THE RESIDENTIAL CLASS
2 ADEQUATE?

3 A. No. As shown in Table 1, the rate of return for the residential class is significantly below
4 the rates of return for the other customer classes. Delta's overall adjusted rate of return is
5 7.31%, while the rate of return for the residential class is only 3.97%. In my opinion,
6 Delta should be allowed to charge rates that bring the rate of return more in line with the
7 overall rate of return.

8 Q. WOULD DELTA'S PROPOSED RATES ACCOMPLISH THIS OBJECTIVE?

9 A. Yes they would. As can be seen in Table 1, the residential rates proposed by Delta result
10 in a pro-forma rate of return of 6.48%, which brings the residential class much closer to
11 the proposed overall rate of return of 9.31%.

12 Q. HAVE YOU ANALYZED THE UNIT COST OF SERVICE?

13 A. Yes. Seelye Exhibit 5 shows the unit costs for Delta's standard end-user rate schedules
14 based on the results of the cost of service study. In developing unit costs, all demand-
15 and commodity-related costs were unitized on the basis of annual Mcf, and all customer-
16 related costs were unitized on the basis of annual customer-months. This exhibit is useful
17 for analyzing rate design changes necessary to move in the direction of cost of service.

18 Q. HOW WERE THE UNIT COSTS DERIVED?

19 A. The unit costs were derived by calculating the net cost of service (or "net revenue
20 requirements") for customer- and demand/commodity-related costs and dividing these
21 amounts by the appropriate billing units. Delta's cost of service includes (1) return on
22 investment, (2) income taxes, (3) operation and maintenance expenses, (4) depreciation

1 expenses, and (5) other taxes. The total cost of service was determined by identifying
2 each of these cost elements from the cost of service study, including the expense
3 adjustments proposed by Mr. Hall. The total cost of service was reduced by
4 miscellaneous revenues in order to calculate the net cost of service for each rate class.
5 Delta's proposed overall rate of return on net cost rate base of 9.31% was utilized to
6 calculate the unit cost.

7 Q. WHY DID YOU SEPARATE CUSTOMER-RELATED COSTS BETWEEN MAINS
8 AND DIRECT COSTS?

9 A. Direct costs include costs associated with the service line, meters, and customer accounts
10 (which includes meter reading, billing, and so forth). Because these costs are incurred
11 directly to serve individual customers, there is little doubt that they should be recovered
12 through the customer charge. This is especially true when there are multiple customer
13 classes served under a single rate schedule, as is the case with Delta's General Service
14 Rate. The cost of mains, on the other hand, represents costs that are jointly utilized to
15 serve multiple customers. We feel strongly that the cost of mains (or a portion thereof)
16 varies with the number of customers. This is especially true for rural customers.
17 However, we have separated the customer costs between mains costs and direct costs in
18 order to provide a minimalist view of the customer costs. For example, the residential
19 unit charge necessary to recover only direct customer costs is \$9.12 per customer per
20 month, whereas the residential unit charge necessary to recover all customer-related costs
21 would be \$21.48 per customer per month.

Q. ARE YOU RECOMMENDING THAT THE COMMISSION ADOPT THE UNIT
2 COSTS SHOWN IN SEELYE EXHIBIT 5 AS DELTA'S RATES?

3 A. No. This exhibit is intended merely to be a guide for developing gas service rates. Mr.
4 Walker will address rate design issues.

5 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

6 A. Yes, it does.

Seelye Exhibit 1

Cost of Service Study

Functional Assignment
and
Classification
of Costs

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Total Company | Gas Supply Demand | Gas Supply Commodity | Storage Demand |
|---|--------|--------|---------------|-------------------|----------------------|----------------|
| Plant in Service | | | | | | |
| Storage Plant | | | | | | |
| 350-357 Storage Plant | PT350 | F003 | \$ 10,563,026 | - | - | 10,563,026 |
| Total Storage Plant | PTST | | \$ 10,563,026 | \$ - | \$ - | \$ 10,563,026 |
| Transmission and Gathering Plant | | | | | | |
| 325-371 Transmission | PT365 | F005 | \$ 27,532,254 | - | - | - |
| Distribution Plant | | | | | | |
| 374.00 Land and Land Rights | PT374 | F008 | \$ 248,478 | - | - | - |
| 375.00 Structures & Improvements | PT375 | F008 | 103,373 | - | - | - |
| 376.00 Mains | PT376 | F009 | 46,498,998 | - | - | - |
| 378.00 Meas. & Reg. Sta. Equip. - General | PT378 | F008 | 965,592 | - | - | - |
| 379.00 Meas. & Reg. Sta. Equip. - City Gate | PT379 | F008 | 390,893 | - | - | - |
| 380.00 Services | PT380 | F010 | 7,634,653 | - | - | - |
| 381.00 Meters | PT381 | F011 | 5,454,418 | - | - | - |
| 382.00 Meter Installations | PT382 | F011 | 2,365,154 | - | - | - |
| 383.00 House Regulators | PT383 | F011 | 2,190,578 | - | - | - |
| 384.00 House Regulator Installations | PT384 | F011 | - | - | - | - |
| 385.00 Industrial Meas. & Reg. Equip. | PT385 | F011 | 1,202,371 | - | - | - |
| Sub-Total Distribution Plant | PTDSUB | | 67,054,508 | - | - | - |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Storage Commodity | Transmission Demand | Transmission Commodity | Distribution Other Not Used | Distribution Structures & Equipment Demand |
|---|--------|--------|----------------------|------------------------|---------------------------|-----------------------------------|---|
| | | | | | | | |
| Plant in Service | | | | | | | |
| Storage Plant | | | | | | | |
| 350-357 Storage Plant | PT350 | F003 | - | - | - | - | - |
| Total Storage Plant | PTST | | \$ - | \$ - | \$ - | \$ - | \$ - |
| Transmission and Gathering Plant | | | | | | | |
| 325-371 Transmission | PT365 | F005 | - | 27,532,254 | - | - | - |
| Distribution Plant | | | | | | | |
| 374.00 Land and Land Rights | PT374 | F008 | - | - | - | - | 248,478 |
| 375.00 Structures & Improvements | PT375 | F008 | - | - | - | - | 103,373 |
| 376.00 Mains | PT376 | F009 | - | - | - | - | - |
| 378.00 Meas. & Reg. Sta. Equip. - General | PT378 | F008 | - | - | - | - | 965,592 |
| 379.00 Meas. & Reg. Sta. Equip. - City Gate | PT379 | F008 | - | - | - | - | 390,893 |
| 380.00 Services | PT380 | F010 | - | - | - | - | - |
| 381.00 Meters | PT381 | F011 | - | - | - | - | - |
| 382.00 Meter Installations | PT382 | F011 | - | - | - | - | - |
| 383.00 House Regulators | PT383 | F011 | - | - | - | - | - |
| 384.00 House Regulator Installations | PT384 | F011 | - | - | - | - | - |
| 385.00 Industrial Meas. & Reg. Equip. | PT385 | F011 | - | - | - | - | - |
| Sub-Total Distribution Plant | PTDSUB | | - | - | - | - | 1,708,336 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Distribution Mains | | Distribution Mains | | Services Customer | Meters Customer |
|---|--------|--------|--------------------|------------|--------------------|-----------|-------------------|-----------------|
| | | | Demand | \$ | Customer | \$ | | |
| Plant in Service | | | | | | | | |
| Storage Plant | | | | | | | | |
| 350-357 Storage Plant | PT350 | F003 | - | - | - | - | - | - |
| Total Storage Plant | PTST | \$ | - | \$ | - | \$ | - | \$ |
| Transmission and Gathering Plant | | | | | | | | |
| 325-371 Transmission | PT365 | F005 | - | - | - | - | - | - |
| Distribution Plant | | | | | | | | |
| 374.00 Land and Land Rights | PT374 | F008 | - | - | - | - | - | - |
| 375.00 Structures & Improvements | PT375 | F008 | - | - | - | - | - | - |
| 376.00 Mains | PT376 | F009 | 19,613,277 | 26,885,721 | - | - | - | - |
| 378.00 Meas. & Reg. Sta. Equip. - General | PT378 | F008 | - | - | - | - | - | - |
| 379.00 Meas. & Reg. Sta. Equip. - City Gate | PT379 | F008 | - | - | - | - | - | - |
| 380.00 Services | PT380 | F010 | - | - | - | 7,634,653 | - | - |
| 381.00 Meters | PT381 | F011 | - | - | - | - | 5,454,418 | - |
| 382.00 Meter Installations | PT382 | F011 | - | - | - | - | 2,365,154 | - |
| 383.00 House Regulators | PT383 | F011 | - | - | - | - | 2,190,578 | - |
| 384.00 House Regulator Installations | PT384 | F011 | - | - | - | - | - | - |
| 385.00 Industrial Meas. & Reg. Equip. | PT385 | F011 | - | - | - | - | 1,202,371 | - |
| Sub-Total Distribution Plant | PTDSUB | | 19,613,277 | 26,885,721 | | 7,634,653 | | 11,212,521 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services Not Used | Total Check | Status |
|---|--------|--------|----------------------|----------|----------------------------|----------------|--------|
| | | | Accounts Customer | Customer | | | |
| Plant in Service | | | | | | | |
| Storage Plant | | | | | | | |
| 350-357 Storage Plant | PT350 | F003 | - | - | - | 10,563,026 | ok |
| Total Storage Plant | PTST | \$ | - | \$ | - | 10,563,026 | ok |
| Transmission and Gathering Plant | | | | | | | |
| 325-371 Transmission | PT365 | F005 | - | - | - | 27,532,254 | ok |
| Distribution Plant | | | | | | | |
| 374.00 Land and Land Rights | PT374 | F008 | - | - | - | 248,478 | ok |
| 375.00 Structures & Improvements | PT375 | F008 | - | - | - | 103,373 | ok |
| 376.00 Mains | PT376 | F009 | - | - | - | 46,498,998 | ok |
| 378.00 Meas. & Reg. Sta. Equip. - General | PT378 | F008 | - | - | - | 965,592 | ok |
| 379.00 Meas. & Reg. Sta. Equip. - City Gate | PT379 | F008 | - | - | - | 390,893 | ok |
| 380.00 Services | PT380 | F010 | - | - | - | 7,634,653 | ok |
| 381.00 Meters | PT381 | F011 | - | - | - | 5,454,418 | ok |
| 382.00 Meter Installations | PT382 | F011 | - | - | - | 2,365,154 | ok |
| 383.00 House Regulators | PT383 | F011 | - | - | - | 2,190,578 | ok |
| 384.00 House Regulator Installations | PT384 | F011 | - | - | - | - | ok |
| 385.00 Industrial Meas. & Reg. Equip. | PT385 | F011 | - | - | - | 1,202,371 | ok |
| Sub-Total Distribution Plant | PTDSUB | | - | - | - | 67,054,508 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Total Company | Gas Supply Demand | Gas Supply Commodity | Storage Demand |
|---------------------------------------|--|--------|----------------|-------------------|----------------------|----------------|
| Plant in Service (Continued) | | | | | | |
| Distribution Plant (Continued) | | | | | | |
| 387.00 | Other Equipment | PT387 | PTDSUB | - | - | - |
| | Total Distribution Plant | PTD | \$ 67,054,508 | \$ | \$ | - |
| | Transmission-Distribution Subtotal | PTTD | \$ 94,586,762 | \$ | \$ | - |
| | Storage-Transmission-Distribution Subtotal | PTSUB | \$ 105,149,788 | \$ | \$ | 10,563,026 |
| Other Plant in Service | | | | | | |
| 301-303 | Intangible Plant | PT301 | PTSUB | 54,937 | - | 5,519 |
| 389-399 | General Plant | PT389 | PTSUB | 14,553,800 | - | 1,462,030 |
| | Total Other Plant in Service | PTOPIS | 14,608,737 | - | - | 1,467,549 |
| Adjustments | | | | | | |
| | Tranex Plant 367-371 | F005 | \$ 4,605,527 | \$ | \$ | - |
| | Tranex Acquisition Adjustment | F005 | (970,198) | - | - | - |
| | Circle R | PTSUB | 408,962 | - | - | 41,083 |
| | Total Adjustments | | \$ 4,044,291 | \$ | \$ | 41,083 |
| | Total Plant in Service | PTIS | \$ 123,802,816 | \$ | \$ | 12,071,658 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Storage Commodity | Transmission Demand | Transmission Commodity | Distribution Not Used | Distribution Other | Transmission Commodity | Storage Commodity | Transmission Demand | Transmission Commodity | Distribution | | |
|---|--------|--------|----------------------|------------------------|---------------------------|--------------------------|-----------------------|---------------------------|----------------------|------------------------|---------------------------|---------------------------|--------|--------------|
| | | | | | | | | | | | | Structures & Equipment | Demand | |
| Plant in Service (Continued) | | | | | | | | | | | | | | |
| Distribution Plant (Continued) | | | | | | | | | | | | | | |
| 387.00 Other Equipment | PT387 | PTDSUB | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Distribution Plant | PTD | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 1,708,336 |
| Transmission-Distribution Subtotal | PTTD | | \$ - | \$ 27,532,254 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 27,532,254 | \$ - | \$ - | \$ - | \$ 1,708,336 |
| Storage-Transmission-Distribution Subtotal | PTSUB | | \$ - | \$ 27,532,254 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 27,532,254 | \$ - | \$ - | \$ - | \$ 1,708,336 |
| Other Plant in Service | | | | | | | | | | | | | | |
| 301-303 Intangible Plant | PT301 | PTSUB | - | 14,385 | - | - | - | - | - | - | - | - | - | 893 |
| 389-399 General Plant | PT389 | PTSUB | - | 3,810,744 | - | - | - | - | - | - | - | - | - | 236,451 |
| Total Other Plant in Service | PTOPIS | | - | 3,825,129 | - | - | - | - | - | - | - | - | - | 237,344 |
| Adjustments | | | | | | | | | | | | | | |
| Tranex Plant 367-371 | F005 | | \$ - | 4,605,527 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 4,605,527 | \$ - | \$ - | \$ - | \$ - |
| Tranex Acquisition Adjustment | F005 | | - | (970,198) | - | - | - | - | - | (970,198) | - | - | - | - |
| Circle R | PTSUB | | - | 107,082 | - | - | - | - | - | 107,082 | - | - | - | 6,644 |
| Total Adjustments | | | \$ - | 3,742,411 | \$ - | \$ - | \$ - | \$ - | \$ - | 3,742,411 | \$ - | \$ - | \$ - | 6,644 |
| Total Plant in Service | PTIS | | \$ - | 35,099,794 | \$ - | \$ - | \$ - | \$ - | \$ - | 35,099,794 | \$ - | \$ - | \$ - | 1,952,324 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Distribution Mains | | Distribution Customer | Services Customer | Meters Customer | | |
|---|--------|--------|--------------------|-------|-----------------------|-------------------|-----------------|----|------------|
| | | | Demand | Mains | | | | | |
| Plant in Service (Continued) | | | | | | | | | |
| Distribution Plant (Continued) | | | | | | | | | |
| 387.00 Other Equipment | PT387 | PTDSUB | - | - | - | - | - | | |
| Total Distribution Plant | PTD | \$ | 19,613,277 | \$ | 26,885,721 | \$ | 7,634,653 | \$ | 11,212,521 |
| Transmission-Distribution Subtotal | PTTD | \$ | 19,613,277 | \$ | 26,885,721 | \$ | 7,634,653 | \$ | 11,212,521 |
| Storage-Transmission-Distribution Subtotal | PTSUB | \$ | 19,613,277 | \$ | 26,885,721 | \$ | 7,634,653 | \$ | 11,212,521 |
| Other Plant in Service | | | | | | | | | |
| 301-303 Intangible Plant | PT301 | PTSUB | 10,247 | | 14,047 | | 3,989 | | 5,858 |
| 389-399 General Plant | PT389 | PTSUB | 2,714,677 | | 3,721,257 | | 1,056,714 | | 1,551,927 |
| Total Other Plant in Service | PTOPIS | | 2,724,924 | | 3,735,304 | | 1,060,702 | | 1,557,785 |
| Adjustments | | | | | | | | | |
| Tranex Plant 367-371 | F005 | \$ | - | \$ | - | \$ | - | \$ | - |
| Tranex Acquisition Adjustment | F005 | | - | | - | | - | | - |
| Circle R | PTSUB | \$ | 76,282 | \$ | 104,567 | \$ | 29,694 | \$ | 43,609 |
| Total Adjustments | | \$ | 76,282 | \$ | 104,567 | \$ | 29,694 | \$ | 43,609 |
| Total Plant in Service | PTIS | \$ | 22,414,484 | \$ | 30,725,592 | \$ | 8,725,049 | \$ | 12,813,915 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services Not Used | Total Check | Status |
|---------------------------------------|--|--------|----------------------|----------|----------------------------|----------------|--------|
| | | | Accounts Customer | Customer | | | |
| Plant in Service (Continued) | | | | | | | |
| Distribution Plant (Continued) | | | | | | | |
| 387.00 | Other Equipment | PT387 | PTDSUB | - | - | - | ok |
| | Total Distribution Plant | PTD | | \$ - | \$ - | 67,054,508 | ok |
| | Transmission-Distribution Subtotal | PTTD | | \$ - | \$ - | 94,586,762 | ok |
| | Storage-Transmission-Distribution Subtotal | PTSUB | | \$ - | \$ - | 105,149,788 | ok |
| Other Plant in Service | | | | | | | |
| 301-303 | Intangible Plant | PT301 | PTSUB | - | - | 54,937 | ok |
| 389-399 | General Plant | PT389 | PTSUB | - | - | 14,553,800 | ok |
| | Total Other Plant in Service | PTOPIS | | - | - | 14,608,737 | ok |
| Adjustments | | | | | | | |
| | Tranex Plant 367-371 | | F005 | \$ - | \$ - | 4,605,527 | ok |
| | Tranex Acquisition Adjustment | | F005 | - | - | (970,198) | ok |
| | Circle R | | PTSUB | - | - | 408,962 | ok |
| | Total Adjustments | | | \$ - | \$ - | 4,044,291 | ok |
| | Total Plant in Service | PTIS | | \$ - | \$ - | 123,802,816 | ok |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Total | | Gas Supply Demand | Gas Supply Commodity | Storage Demand |
|------------------------------------|--------|--------|----------------|----|----------------------|-------------------------|-------------------|
| | | | Company | | | | |
| Net Plant in Service | | | | | | | |
| Total Gas Utility Plant in Service | | | \$ 123,802,816 | \$ | - | \$ | 12,071,658 |
| Less: | | | | | | | |
| Reserve for Depreciation | | | | | | | |
| Storage | DEPRUS | PTST | \$ 911,302 | | - | | 911,302 |
| Tranex | | PT365 | 2,488,848 | | - | | - |
| | | PT389 | 6,000 | | - | | 603 |
| Canada Mountain | DEPCM | PTST | (742,254) | | - | | (742,254) |
| Non-Utility Property | | PT389 | 18,592 | | - | | 1,868 |
| Transmission | DEPRTR | PT365 | 8,788,496 | | - | | - |
| Distribution | DEPRDI | PTD | 16,184,415 | | - | | - |
| General | DEPRGE | PT389 | 7,575,547 | | - | | 761,016 |
| Total Depreciation Reserve | DEPR | | \$ 35,230,946 | \$ | - | \$ | 932,535 |
| Net Plant in Service | NPTIS | | \$ 88,571,870 | \$ | - | \$ | 11,139,123 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Storage Commodity | Transmission Demand | Transmission Commodity | Distribution Not Used | Distribution Structures & Equipment Demand |
|------------------------------------|--------|--------|----------------------|------------------------|---------------------------|--------------------------|---|
| | | | | | | | |
| Net Plant in Service | | | | | | | |
| Total Gas Utility Plant in Service | | \$ | - | \$ 35,099,794 | \$ | - | \$ 1,952,324 |
| Less: | | | | | | | |
| Reserve for Depreciation | | | | | | | |
| Storage | DEPRUS | PTST | - | - | - | - | - |
| Tranex | PT365 | | - | 2,488,848 | - | - | - |
| Tranex | PT389 | | - | 1,571 | - | - | 97 |
| Canada Mountain | DEPCM | PTST | - | - | - | - | - |
| Non-Utility Property | PT389 | | - | 4,868 | - | - | 302 |
| Transmission | DEPRTR | PT365 | - | 8,788,496 | - | - | - |
| Distribution | DEPRDI | PTD | - | - | - | - | 412,328 |
| General | DEPRGE | PT389 | - | 1,983,569 | - | - | 123,078 |
| Total Depreciation Reserve | DEPR | | \$ - | \$ 13,267,352 | \$ - | \$ - | \$ 535,805 |
| Net Plant in Service | NPTIS | | \$ - | \$ 21,832,441 | \$ - | \$ - | \$ 1,416,519 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Distribution | | Meters Customer |
|------------------------------------|--------|--------|------------------|-------------------|--------------------|
| | | | Mains Demand | Mains Customer | |
| Net Plant in Service | | | | | |
| Total Gas Utility Plant in Service | | \$ | 22,414,484 \$ | 30,725,592 \$ | 12,813,915 |
| Less: | | | | | |
| Reserve for Depreciation | | | | | |
| Storage | DEPRUS | PTST | - | - | - |
| Tranex | | PT365 | - | - | - |
| Tranex | | PT389 | 1,119 | 1,534 | 640 |
| Canada Mountain | DEPCM | PTST | - | - | - |
| Non-Utility Property | | PT389 | 3,468 | 4,754 | 1,983 |
| Transmission | DEPRTR | PT365 | - | - | - |
| Distribution | DEPRDI | PTD | 4,733,901 | 6,489,193 | 2,706,277 |
| General | DEPRGE | PT389 | 1,413,044 | 1,936,990 | 807,809 |
| Total Depreciation Reserve | DEPR | | \$ 6,151,533 \$ | \$ 8,432,471 \$ | \$ 3,516,709 |
| Net Plant in Service | NPTIS | | \$ 16,262,952 \$ | \$ 22,293,121 \$ | \$ 9,297,206 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services Not Used | Total Check | Status |
|---|--------|--------|----------------------|----------|----------------------------|----------------|--------|
| | | | Accounts Customer | Customer | | | |
| Net Plant in Service | | | | | | | |
| Total Gas Utility Plant in Service | | | \$ - | \$ - | - | 123,802,816 | ok |
| Less: | | | | | | | |
| Reserve for Depreciation | | | | | | | |
| Storage | DEPRUS | PTST | - | - | - | 911,302 | ok |
| Tranex | | PT365 | - | - | - | 2,488,848 | ok |
| Tranex | | PT389 | - | - | - | 6,000 | ok |
| Canada Mountain | DEPCM | PTST | - | - | - | (742,254) | ok |
| Non-Utility Property | | PT389 | - | - | - | 18,592 | ok |
| Transmission | DEPRTR | PT365 | - | - | - | 8,788,496 | ok |
| Distribution | DEPRDI | PTD | - | - | - | 16,184,415 | ok |
| General | DEPRGE | PT389 | - | - | - | 7,575,547 | ok |
| Total Depreciation Reserve | | | \$ - | \$ - | - | 35,230,946 | ok |
| Net Plant in Service | | | \$ - | \$ - | - | 88,571,870 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Total Company | Gas Supply Demand | Gas Supply Commodity | Storage Demand |
|---|---------|---------------|---------------------------|-------------------|----------------------|-----------------------|
| Net Utility Plant | | | \$ 88,571,870 | \$ - | \$ - | \$ 11,139,123 |
| Net Plant in Service | | | | | | |
| Construction Work In Progress | | | | | | |
| Storage | CWIPUS | PTST | \$ 213,713 | - | - | 213,713 |
| Tranex | CWIPCM | PTST | 38,502 | - | - | 38,502 |
| Transmission | CWIPTR | PT365 | 391,747 | - | - | - |
| Distribution | CWIPMA | PTD | 1,042,470 | - | - | - |
| General | CWIPCO | PT389 | 316,310 | - | - | 31,776 |
| Sub-Total CWIP | CWIPST | | 2,002,743 | - | - | 283,991 |
| Administrative & Engineering Overhead | CWIPOH | CWIPST | (581,482) | - | - | (82,455) |
| Total Constr. Work In Progress | CWIP | | \$ 1,421,261 | \$ - | \$ - | 201,536 |
| Gas Stored Underground Non-Current | CWIP117 | PTST | 328,092 | - | - | 328,092 |
| Adjustments | | | | | | |
| Remove Canada Mountain Non-Utility | | PTST PT389 | \$ (10,605,135) 18,592 | - | - | (10,605,135) 1,868 |
| Total Adjustments | | | \$ (10,586,543) | \$ - | \$ - | \$ (10,603,267) |
| Total Net Utility Plant | TNP | | \$ 79,734,680 | \$ - | \$ - | \$ 1,065,484 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Storage Commodity | Transmission Demand | Transmission Commodity | Distribution Other Not Used | Distribution Structures & Equipment Demand |
|---|---------------|--------|----------------------|------------------------|---------------------------|-----------------------------------|---|
| | | | | | | | |
| Net Utility Plant | | | | | | | |
| Net Plant in Service | | | \$ - | \$ 21,832,441 | \$ - | \$ - | \$ 1,416,519 |
| Construction Work In Progress | | | | | | | |
| Storage | CWIPUS | PTST | - | - | - | - | - |
| Tranex | CWIPCM | PTST | - | - | - | - | - |
| Transmission | CWIPTR | PT365 | - | 391,747 | - | - | - |
| Distribution | CWIPMA | PTD | - | - | - | - | 26,559 |
| General | CWIPCO | PT389 | - | 82,822 | - | - | 5,139 |
| Sub-Total CWIP | CWIPST | | - | 474,570 | - | - | 31,698 |
| Administrative & Engineering Overhead | CWIPOH | CWIPST | - | (137,788) | - | - | (9,203) |
| Total Constr. Work In Progress | CWIP | | \$ - | \$ 336,782 | \$ - | \$ - | \$ 22,495 |
| Gas Stored Underground Non-Current | CWIP117 | PTST | - | - | - | - | - |
| Adjustments | | | | | | | |
| Remove Canada Mountain Non-Utility | PTST PT389 | | - | - | - | - | - |
| Total Adjustments | | | \$ - | \$ 4,868 | \$ - | \$ - | \$ 302 |
| Total Net Utility Plant | TNP | | \$ - | \$ 22,174,091 | \$ - | \$ - | \$ 1,439,316 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Distribution Mains | | Distribution Mains Customer | Services Customer | Meters Customer | | | |
|--|---------------|---------------|----------------------|----------------------|-----------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| | | | Demand | | | | | | | |
| Net Utility Plant | | | \$ | 16,262,952 | \$ | 22,293,121 | \$ | 6,330,507 | \$ | 9,297,206 |
| Net Plant in Service | | | | | | | | | | |
| Construction Work In Progress | | | | | | | | | | |
| Storage | CWIPUS | PTST | - | - | - | - | - | - | - | - |
| Tranex | CWIPCM | PTST | - | - | - | - | - | - | - | - |
| Transmission | CWIPTR | PT365 | - | - | - | - | - | - | - | - |
| Distribution | CWIPMA | PTD | 304,920 | 417,982 | 417,982 | 118,693 | 174,317 | 118,693 | 174,317 | 174,317 |
| General | CWIPCO | PT389 | 59,000 | 80,877 | 80,877 | 22,966 | 33,729 | 22,966 | 33,729 | 33,729 |
| Sub-Total CWIP | CWIPST | | 363,920 | 498,859 | 498,859 | 141,659 | 208,046 | 141,659 | 208,046 | 208,046 |
| Administrative & Engineering Overhead | CWIPOH | CWIPST | (105,662) | (144,840) | (144,840) | (41,130) | (60,405) | (41,130) | (60,405) | (60,405) |
| Total Constr. Work In Progress | CWIP | | \$ 258,259 | \$ 354,019 | \$ 354,019 | \$ 100,530 | \$ 147,641 | \$ 100,530 | \$ 147,641 | \$ 147,641 |
| Gas Stored Underground Non-Current | CWIP17 | PTST | - | - | - | - | - | - | - | - |
| Adjustments | | | | | | | | | | |
| Remove Canada Mountain Non-Utility | PTST PT389 | | - | - | - | - | - | - | - | - |
| Total Adjustments | | | \$ 3,468 | \$ 4,754 | \$ 4,754 | \$ 1,350 | \$ 1,983 | \$ 1,350 | \$ 1,983 | \$ 1,983 |
| Total Net Utility Plant | TNP | | \$ 16,524,678 | \$ 22,651,894 | \$ 22,651,894 | \$ 6,432,387 | \$ 9,446,830 | \$ 6,432,387 | \$ 9,446,830 | \$ 9,446,830 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services Not Used | Total Check | Status |
|---|---------|---------------|----------------------|----------|----------------------------|------------------------|----------|
| | | | Accounts Customer | Customer | | | |
| Net Utility Plant | | | | | | | |
| Net Plant in Service | | \$ | - | \$ | - | 88,571,870 | ok |
| Construction Work In Progress | | | | | | | |
| Storage | CWIPUS | PTST | - | - | - | 213,713 | ok |
| Tranex | CWIPCM | PTST | - | - | - | 38,502 | ok |
| Transmission | CWIPTR | PT365 | - | - | - | 391,747 | ok |
| Distribution | CWIPMA | PTD | - | - | - | 1,042,470 | ok |
| General | CWIPCO | PT389 | - | - | - | 316,310 | ok |
| Sub-Total CWIP | CWIPST | | - | - | - | 2,002,743 | ok |
| Administrative & Engineering Overhead | CWIPOH | CWIPST | - | - | - | (581,482) | ok |
| Total Constr. Work In Progress | CWIP | | - | \$ | - | 2,002,743 | ok |
| Gas Stored Underground Non-Current | | | | | | | |
| | CWIP117 | PTST | - | - | - | 328,092 | ok |
| Adjustments | | | | | | | |
| Remove Canada Mountain Non-Utility | | PTST PT389 | - | - | - | (10,605,135) 18,592 | ok ok |
| Total Adjustments | | | - | \$ | - | (10,586,543) | ok |
| Total Net Utility Plant | | | - | \$ | - | 79,734,680 | ok |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Total | | Gas Supply Demand | Gas Supply Commodity | Storage Demand |
|--------------------------------|------|--------|---------------|----|----------------------|-------------------------|-------------------|
| | | | Company | | | | |
| Net Cost Rate Base | | | | | | | |
| Total Net Utility Plant | | | \$ 79,734,680 | \$ | - | \$ | 1,065,484 |
| Less: | | | | | | | |
| Accum. Deferred Income Taxes | DIT | NPTIS | \$ 8,436,725 | | - | | 1,061,033 |
| Investment Tax Credit | ITC | NPTIS | - | | - | | - |
| Plus: | | | | | | | |
| Materials and Supplies | MSP | NPTIS | \$ 451,812 | | - | | 56,822 |
| Prepayments | PPY | NPTIS | 106,884 | | - | | 13,442 |
| Gas Stored Underground | GSU | F003 | 265,579 | | - | | 265,579 |
| Cash Working Capital | CWC | OMT | 1,097,255 | | - | | 63,116 |
| Adjustments: | | | | | | | |
| Unamortized Debt | | NPTIS | \$ 3,108,925 | | - | | 390,990 |
| Regulatory | | NPTIS | - | | - | | - |
| Advances for Construction | | PT376 | (220,060) | | - | | - |
| Depreciation Adjustment | | DEPR | (20,212) | | - | | (535) |
| Net Cost Rate Base | | | \$ 76,088,138 | \$ | - | \$ | 793,865 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Storage | | Transmission | | Transmission Commodity | Distribution | | Distribution Structures & Equipment Demand |
|------------------------------|------|--------|-----------|---------------|--------------|-----------|---------------------------|-------------------|------|---|
| | | | Commodity | Demand | Demand | Commodity | | Other Not Used | | |
| Net Cost Rate Base | | | | | | | | | | |
| Total Net Utility Plant | | | \$ - | \$ 22,174,091 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 1,439,316 |
| Less: | | | | | | | | | | |
| Accum. Deferred Income Taxes | DIT | NPTIS | - | 2,079,603 | - | - | - | - | - | 134,928 |
| Investment Tax Credit | ITC | NPTIS | - | - | - | - | - | - | - | - |
| Plus: | | | | | | | | | | |
| Materials and Supplies | MSP | NPTIS | - | 111,369 | - | - | - | - | - | 7,226 |
| Prepayments | PPY | NPTIS | - | 26,346 | - | - | - | - | - | 1,709 |
| Gas Stored Underground | GSU | F003 | - | - | - | - | - | - | - | - |
| Cash Working Capital | CWC | OMT | 12,778 | 302,621 | - | - | - | - | - | 14,497 |
| Adjustments: | | | | | | | | | | |
| Unamortized Debt | | NPTIS | - | 766,332 | - | - | - | - | - | 49,721 |
| Regulatory | | NPTIS | - | - | - | - | - | - | - | - |
| Advances for Construction | | PT376 | - | - | - | - | - | - | - | - |
| Depreciation Adjustment | | DEPR | - | (7,611) | - | - | - | - | - | (307) |
| Net Cost Rate Base | | | \$ 12,778 | \$ 21,293,544 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 1,377,234 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Distribution Mains | | Distribution Mains | | Services Customer | Meters Customer |
|--------------------------------|------|--------|--------------------|---------------|--------------------|--------------|-------------------|-----------------|
| | | | Demand | Demand | Customer | Customer | | |
| Net Cost Rate Base | | | | | | | | |
| Total Net Utility Plant | | | \$ 16,524,678 | \$ 22,651,894 | \$ | \$ 6,432,387 | \$ | 9,446,830 |
| Less: | | | | | | | | |
| Accum. Deferred Income Taxes | DIT | NPTIS | 1,549,093 | 2,123,484 | | 602,999 | | 885,586 |
| Investment Tax Credit | ITC | NPTIS | - | - | | - | | - |
| Plus: | | | | | | | | |
| Materials and Supplies | MSP | NPTIS | 82,959 | 113,719 | | 32,292 | | 47,426 |
| Prepayments | PPY | NPTIS | 19,625 | 26,902 | | 7,639 | | 11,219 |
| Gas Stored Underground | GSU | F003 | - | - | | - | | - |
| Cash Working Capital | CWC | OMT | 159,584 | 218,756 | | 61,234 | | 101,897 |
| Adjustments: | | | | | | | | |
| Unamortized Debt | | NPTIS | 570,839 | 782,502 | | 222,205 | | 326,337 |
| Regulatory | | NPTIS | - | - | | - | | - |
| Advances for Construction | | PT376 | (92,821) | (127,239) | | - | | - |
| Depreciation Adjustment | | DEPR | (3,529) | (4,838) | | (1,374) | | (2,018) |
| Net Cost Rate Base | NCRB | | \$ 15,712,242 | \$ 21,538,213 | \$ | \$ 6,151,385 | \$ | 9,046,107 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services Not Used | Total Check | Status |
|--------------------------------|------|--------|----------------------|----------|----------------------------|----------------|--------|
| | | | Accounts Customer | Customer | | | |
| Net Cost Rate Base | | | | | | | |
| Total Net Utility Plant | | | \$ - | \$ - | - | 79,734,680 | ok |
| Less: | | | | | | | |
| Accum. Deferred Income Taxes | DIT | NPTIS | - | - | - | 8,436,725 | ok |
| Investment Tax Credit | ITC | NPTIS | - | - | - | - | ok |
| Plus: | | | | | | | |
| Materials and Supplies | MSP | NPTIS | - | - | - | 451,812 | ok |
| Prepayments | PPY | NPTIS | - | - | - | 106,884 | ok |
| Gas Stored Underground | GSU | F003 | - | - | - | 265,579 | ok |
| Cash Working Capital | CWC | OMT | 162,771 | - | - | 1,097,255 | ok |
| Adjustments: | | | | | | | |
| Unamortized Debt | | NPTIS | - | - | - | 3,108,925 | ok |
| Regulatory | | NPTIS | - | - | - | - | ok |
| Advances for Construction | | PT376 | - | - | - | (220,060) | ok |
| Depreciation Adjustment | | DEPR | - | - | - | (20,212) | ok |
| Net Cost Rate Base | NCRB | | \$ 162,771 | \$ - | - | - | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Total Company | Gas Supply | | Storage Demand |
|--|----------|--------|------------------|------------|-----------|-------------------|
| | | | | Demand | Commodity | |
| Operation and Maintenance Expenses | | | | | | |
| Operation Expenses | | | | | | |
| Operation Expenses -- Labor | | | | | | |
| 1.753.0100 Wells & Gathering Payroll | OM753.01 | F005 | \$ 13,903 | - | - | - |
| 1.754.0100 Compressor Station Payroll | OM754.01 | F004 | 41,071 | - | - | - |
| 1.816.0100 CM Wells Expenses - Payroll | OM816.01 | F003 | 22,516 | - | - | 22,516 |
| 1.818.0100 CM Compressor Station Exp - Payroll | OM818.01 | F003 | 17,191 | - | - | 17,191 |
| 1.821.0000 CM Purification of Natural Gas | OM821.00 | F003 | 1,761 | - | - | 1,761 |
| 1.900.0100 Trans & Dist. Payroll | OM900.01 | PTTD | 2,210,003 | - | - | - |
| 1.903.0100 Cashing Payroll | OM903.01 | F012 | 495,671 | - | - | - |
| 1.920.0100 Administrative Payroll | OM920.01 | NPTIS | 2,006,502 | - | - | 252,345 |
| 1.926.0100 Time Off Payroll | OM926.01 | NPTIS | 454,147 | - | - | 57,115 |
| Total Labor | OMLBOE | | \$ 5,262,766 | \$ - | \$ - | \$ 350,929 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Storage | | Transmission | | Transmission Commodity | Distribution | | Distribution Structures & Equipment Demand |
|--|----------|--------|-----------|--------|--------------|-----------|---------------------------|-------------------|---|---|
| | | | Commodity | Demand | Demand | Commodity | | Other Not Used | | |
| Operation and Maintenance Expenses | | | | | | | | | | |
| Operation Expenses | | | | | | | | | | |
| Operation Expenses -- Labor | | | | | | | | | | |
| 1.753.0100 Wells & Gathering Payroll | OM753.01 | F005 | - | - | 13,903 | - | - | - | - | - |
| 1.754.0100 Compressor Station Payroll | OM754.01 | F004 | 41,071 | - | - | - | - | - | - | - |
| 1.816.0100 CM Wells Expenses - Payroll | OM816.01 | F003 | - | - | - | - | - | - | - | - |
| 1.818.0100 CM Compressor Station Exp - Payroll | OM818.01 | F003 | - | - | - | - | - | - | - | - |
| 1.821.0000 CM Purification of Natural Gas | OM821.00 | F003 | - | - | - | - | - | - | - | - |
| 1.900.0100 Trans & Dist. Payroll | OM900.01 | PTTD | - | - | 643,286 | - | - | - | - | 39,915 |
| 1.903.0100 Cashing Payroll | OM903.01 | F012 | - | - | - | - | - | - | - | - |
| 1.920.0100 Administrative Payroll | OM920.01 | NPTIS | - | - | 494,591 | - | - | - | - | 32,090 |
| 1.926.0100 Time Off Payroll | OM926.01 | NPTIS | - | - | 111,945 | - | - | - | - | 7,263 |
| Total Labor | OMLBOE | | \$ 41,071 | \$ | 1,263,725 | \$ | - | \$ | - | \$ 79,268 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Distribution Mains | | Distribution Customer | | Services Customer | Meters Customer |
|--|----------|--------|--------------------|--------------|-----------------------|------------|-------------------|-----------------|
| | | | Demand | | | | | |
| Operation and Maintenance Expenses | | | | | | | | |
| Operation Expenses | | | | | | | | |
| Operation Expenses -- Labor | | | | | | | | |
| 1.753.0100 Wells & Gathering Payroll | OM753.01 | F005 | - | - | - | - | - | - |
| 1.754.0100 Compressor Station Payroll | OM754.01 | F004 | - | - | - | - | - | - |
| 1.816.0100 CM Wells Expenses - Payroll | OM816.01 | F003 | - | - | - | - | - | - |
| 1.818.0100 CM Compressor Station Exp - Payroll | OM818.01 | F003 | - | - | - | - | - | - |
| 1.821.0000 CM Purification of Natural Gas | OM821.00 | F003 | - | - | - | - | - | - |
| 1.900.0100 Trans & Dist. Payroll | OM900.01 | PTTD | 458,261 | 628,180 | 178,382 | 261,979 | | |
| 1.903.0100 Cashing Payroll | OM903.01 | F012 | - | - | - | - | - | - |
| 1.920.0100 Administrative Payroll | OM920.01 | NPTIS | 368,420 | 505,027 | 143,411 | 210,618 | | |
| 1.926.0100 Time Off Payroll | OM926.01 | NPTIS | 83,387 | 114,307 | 32,459 | 47,671 | | |
| Total Labor | OMLBOE | | \$ 910,068 | \$ 1,247,514 | \$ 354,253 | \$ 520,268 | | |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services Not Used | Total Check | Status |
|--|----------|--------|----------------------|----------|----------------------------|----------------|--------|
| | | | Accounts Customer | Customer | | | |
| Operation and Maintenance Expenses | | | | | | | |
| Operation Expenses | | | | | | | |
| Operation Expenses -- Labor | | | | | | | |
| 1.753.0100 Wells & Gathering Payroll | OM753.01 | F005 | - | - | - | 13,903 | ok |
| 1.754.0100 Compressor Station Payroll | OM754.01 | F004 | - | - | - | 41,071 | ok |
| 1.816.0100 CM Wells Expenses - Payroll | OM816.01 | F003 | - | - | - | 22,516 | ok |
| 1.818.0100 CM Compressor Station Exp - Payroll | OM818.01 | F003 | - | - | - | 17,191 | ok |
| 1.821.0000 CM Purification of Natural Gas | OM821.00 | F003 | - | - | - | 1,761 | ok |
| 1.900.0100 Trans & Dist. Payroll | OM900.01 | PTTD | - | - | - | 2,210,003 | ok |
| 1.903.0100 Cashing Payroll | OM903.01 | F012 | 495,671 | - | - | 495,671 | ok |
| 1.920.0100 Administrative Payroll | OM920.01 | NPTIS | - | - | - | 2,006,502 | ok |
| 1.926.0100 Time Off Payroll | OM926.01 | NPTIS | - | - | - | 454,147 | ok |
| Total Labor | OMLBOE | | \$ 495,671 | \$ - | - | 5,262,766 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Total Company | Gas Supply Demand | Gas Supply Commodity | Storage Demand |
|---|--------------------------------------|----------|---------------|-------------------|----------------------|----------------|
| Operation and Maintenance Expenses (Continued) | | | | | | |
| Operation Expense -- Transmission and Distribution | | | | | | |
| 1.900.0200 | Operation Transportation Exp | OM900.02 | F005 | 538,911 | - | - |
| 1.920.0200 | Adm Transportation Exp | OM920.02 | F005 | 90,000 | - | - |
| 1.880.0100 | Operations Office Telephone Expenses | OM880.01 | LBTOT | 78,673 | - | 5,222 |
| 1.880.0200 | Operations Office Utility | OM880.02 | LBTOT | 44,599 | - | 2,960 |
| 1.880.0300 | Operation Office Misc | OM880.03 | LBTOT | 99,132 | - | 6,580 |
| 1.880.0400 | Fees Training School | OM880.04 | LBTOT | 14,173 | - | 941 |
| 1.880.0500 | Uniforms | OM880.05 | OM900.01 | 49,153 | - | - |
| 1.880.0600 | Welding Supplies | OM880.06 | PTTD | 7,770 | - | - |
| 1.881.0100 | Rent Operating Offices | OM881.01 | PTSUB | 3,654 | - | 367 |
| 1.881.0200 | Rent Land & Land Rights | OM881.02 | PTSUB | 14,520 | - | 1,459 |
| 1.871.0000 | Telemetry Costs | OM871.00 | PTSUB | 35,141 | - | 3,530 |
| 1.753.0200 | Wells & Gathering Misc | OM753.02 | F005 | (1,399) | - | - |
| 1.754.0200 | Compressor Station Misc | OM754.02 | F004 | 21,773 | - | - |
| 1.816.0200 | CM Wells Expenses - Misc | OM816.02 | F003 | 2,374 | - | 2,374 |
| 1.818.0200 | CM Compressor Station - Misc | OM818.02 | F003 | 9,485 | - | 9,485 |
| 1.824.0200 | CM Other Underground Storage - Misc | OM824.02 | F003 | 5,484 | - | 5,484 |
| 1.825.0000 | CM Storage Well Royalties | OM825.00 | F003 | 54,064 | - | 54,064 |
| 1.856.0000 | Right of Way Clearing | OM856.00 | PTTD | 54,869 | - | - |
| 1.900.0300 | Small Tools & Work Equipment | OM900.03 | PTSUB | 53,056 | - | 5,330 |
| Total Transmission and Distribution Oper Exp | | | | \$ 1,175,431 | \$ - | \$ 97,796 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Storage Commodity | Transmission Demand | Transmission Commodity | Distribution Not Used | Distribution Structures & Equipment Demand | |
|---|--------------------------------------|----------|----------------------|------------------------|---------------------------|--------------------------|---|--------|
| | | | | | | | Other | Demand |
| Operation and Maintenance Expenses (Continued) | | | | | | | | |
| Operation Expense -- Transmission and Distribution | | | | | | | | |
| 1.900.0200 | Operation Transportation Exp | OM900.02 | F005 | 538,911 | - | - | - | - |
| 1.920.0200 | Adm Transportation Exp | OM920.02 | F005 | 90,000 | - | - | - | - |
| 1.880.0100 | Operations Office Telephone Expenses | OM880.01 | LBTOT | 18,872 | - | - | - | 1,182 |
| 1.880.0200 | Operations Office Utility | OM880.02 | LBTOT | 10,698 | - | - | - | 670 |
| 1.880.0300 | Operation Office Misc | OM880.03 | LBTOT | 23,780 | - | - | - | 1,489 |
| 1.880.0400 | Fees Training School | OM880.04 | LBTOT | 3,400 | - | - | - | 213 |
| 1.880.0500 | Uniforms | OM880.05 | OM900.01 | 14,307 | - | - | - | 888 |
| 1.880.0600 | Welding Supplies | OM880.06 | PTTD | 2,262 | - | - | - | 140 |
| 1.881.0100 | Rent Operating Offices | OM881.01 | PTSUB | 957 | - | - | - | 59 |
| 1.881.0200 | Rent Land & Land Rights | OM881.02 | PTSUB | 3,802 | - | - | - | 236 |
| 1.871.0000 | Telemetry Costs | OM871.00 | PTSUB | 9,201 | - | - | - | 571 |
| 1.753.0200 | Wells & Gathering Misc | OM753.02 | F005 | (1,399) | - | - | - | - |
| 1.754.0200 | Compressor Station Misc | OM754.02 | F004 | - | - | - | - | - |
| 1.816.0200 | CM Wells Expenses - Misc | OM816.02 | F003 | - | - | - | - | - |
| 1.818.0200 | CM Compressor Station - Misc | OM818.02 | F003 | - | - | - | - | - |
| 1.824.0200 | CM Other Underground Storage - Misc | OM824.02 | F003 | - | - | - | - | - |
| 1.825.0000 | CM Storage Well Royalties | OM825.00 | F003 | - | - | - | - | - |
| 1.856.0000 | Right of Way Clearing | OM856.00 | PTTD | 15,971 | - | - | - | 991 |
| 1.900.0300 | Small Tools & Work Equipment | OM900.03 | PTSUB | 13,892 | - | - | - | 862 |
| Total Transmission and Distribution Oper Exp | | | \$ | 23,690 | \$ | 744,654 | \$ | 7,301 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Distribution Mains | | Distribution Mains | | Services Customer | Meters Customer |
|---|----------|----------|--------------------|------------|--------------------|-----------|-------------------|-----------------|
| | | | Demand | Customer | Demand | Customer | | |
| 1.900.0200 Operation Transportation Exp | OM900.02 | F005 | - | - | - | - | - | - |
| 1.920.0200 Adm Transportation Exp | OM920.02 | F005 | - | - | - | - | - | - |
| 1.880.0100 Operations Office Telephone Expenses | OM880.01 | LBTOT | 13,568 | 18,599 | 5,281 | 8,065 | 8,065 | 8,065 |
| 1.880.0200 Operations Office Utility | OM880.02 | LBTOT | 7,691 | 10,543 | 2,994 | 4,572 | 4,572 | 4,572 |
| 1.880.0300 Operation Office Misc | OM880.03 | LBTOT | 17,096 | 23,435 | 6,655 | 10,163 | 10,163 | 10,163 |
| 1.880.0400 Fees Training School | OM880.04 | LBTOT | 2,444 | 3,351 | 951 | 1,453 | 1,453 | 1,453 |
| 1.880.0500 Uniforms | OM880.05 | OM900.01 | 10,192 | 13,971 | 3,967 | 5,827 | 5,827 | 5,827 |
| 1.880.0600 Welding Supplies | OM880.06 | PTTD | 1,611 | 2,209 | 627 | 921 | 921 | 921 |
| 1.881.0100 Rent Operating Offices | OM881.01 | PTSUB | 682 | 934 | 265 | 390 | 390 | 390 |
| 1.881.0200 Rent Land & Land Rights | OM881.02 | PTSUB | 2,708 | 3,712 | 1,054 | 1,548 | 1,548 | 1,548 |
| 1.871.0000 Telemetry Costs | OM871.00 | PTSUB | 6,555 | 8,985 | 2,551 | 3,747 | 3,747 | 3,747 |
| 1.753.0200 Wells & Gathering Misc | OM753.02 | F005 | - | - | - | - | - | - |
| 1.754.0200 Compressor Station Misc | OM754.02 | F004 | - | - | - | - | - | - |
| 1.816.0200 CM Wells Expenses - Misc | OM816.02 | F003 | - | - | - | - | - | - |
| 1.818.0200 CM Compressor Station - Misc | OM818.02 | F003 | - | - | - | - | - | - |
| 1.824.0200 CM Other Underground Storage - Misc | OM824.02 | F003 | - | - | - | - | - | - |
| 1.825.0000 CM Storage Well Royalties | OM825.00 | F003 | - | - | - | - | - | - |
| 1.856.0000 Right of Way Clearing | OM856.00 | PTTD | 11,378 | 15,596 | 4,429 | 6,504 | 6,504 | 6,504 |
| 1.900.0300 Small Tools & Work Equipment | OM900.03 | PTSUB | 9,896 | 13,566 | 3,852 | 5,658 | 5,658 | 5,658 |
| Total Transmission and Distribution Oper Exp | | | \$ 83,822 | \$ 114,902 | \$ 32,628 | \$ 48,848 | \$ 48,848 | \$ 48,848 |

Operation and Maintenance Expenses (Continued)

Operation Expense -- Transmission and Distribution

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services | Total | Status |
|---|--------------------------------------|----------|-----------|----------|----------------|-----------|--------|
| | | | Accounts | Customer | | | |
| Operation and Maintenance Expenses (Continued) | | | | | | | |
| Operation Expense -- Transmission and Distribution | | | | | | | |
| 1.900.0200 | Operation Transportation Exp | OM900.02 | | F005 | | 538,911 | ok |
| 1.920.0200 | Adm Transportation Exp | OM920.02 | | F005 | | 90,000 | ok |
| 1.880.0100 | Operations Office Telephone Expenses | OM880.01 | 7,246 | LBTOT | | 78,673 | ok |
| 1.880.0200 | Operations Office Utility | OM880.02 | 4,108 | LBTOT | | 44,599 | ok |
| 1.880.0300 | Operation Office Misc | OM880.03 | 9,131 | LBTOT | | 99,132 | ok |
| 1.880.0400 | Fees Training School | OM880.04 | 1,305 | LBTOT | | 14,173 | ok |
| 1.880.0500 | Uniforms | OM880.05 | | OM900.01 | | 49,153 | ok |
| 1.880.0600 | Welding Supplies | OM880.06 | | PTTD | | 7,770 | ok |
| 1.881.0100 | Rent Operating Offices | OM881.01 | | PTSUB | | 3,654 | ok |
| 1.881.0200 | Rent Land & Land Rights | OM881.02 | | PTSUB | | 14,520 | ok |
| 1.871.0000 | Telemetry Costs | OM871.00 | | PTSUB | | 35,141 | ok |
| 1.753.0200 | Wells & Gathering Misc | OM753.02 | | F005 | | (1,399) | ok |
| 1.754.0200 | Compressor Station Misc | OM754.02 | | F004 | | 21,773 | ok |
| 1.816.0200 | CM Wells Expenses - Misc | OM816.02 | | F003 | | 2,374 | ok |
| 1.818.0200 | CM Compressor Station - Misc | OM818.02 | | F003 | | 9,485 | ok |
| 1.824.0200 | CM Other Underground Storage - Misc | OM824.02 | | F003 | | 5,484 | ok |
| 1.825.0000 | CM Storage Well Royalties | OM825.00 | | F003 | | 54,064 | ok |
| 1.856.0000 | Right of Way Clearing | OM856.00 | | PTTD | | 54,869 | ok |
| 1.900.0300 | Small Tools & Work Equipment | OM900.03 | | PTSUB | | 53,056 | ok |
| Total Transmission and Distribution Oper Exp | | | \$ 21,790 | \$ | | 1,175,431 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Total Company | Gas Supply Demand | Gas Supply Commodity | Storage Demand |
|--|----------|--------|---------------|-------------------|----------------------|----------------|
| Operation and Maintenance Expenses (Continued) | | | | | | |
| Operation Expense -- Customer Accounts | | | | | | |
| 1.903.0200 Customer Collections & Billing | OM903.02 | F012 | \$ 214,271 | - | - | - |
| 1.904.0000 Uncollectible Accounts | OM904.00 | F012 | 345,870 | - | - | - |
| Total Customer Accounts | | | \$ 560,141 | \$ - | - | \$ - |
| Operation Expense -- Administrative & General | | | | | | |
| 1.921.0000 Office Supplies & Expenses | OM921.00 | LBTOT | \$ 553,713 | - | - | 36,755 |
| 1.923.0000 Outside Services | OM923.00 | LBTOT | 343,946 | - | - | 22,831 |
| 1.924.0000 Insurance | OM924.00 | NPTIS | 419,058 | - | - | 52,702 |
| 1.926.0200 Employee Benefits | OM926.02 | LBTOT | 1,361,086 | - | - | 90,349 |
| 1.913.0000 Advertising | OM913.00 | NPTIS | 10,775 | - | - | 1,355 |
| 1.928.0000 Regulatory Commission Expense | OM928.00 | NPTIS | 104,940 | - | - | 13,198 |
| 1.930.0000 Misc. General Expenses | OM930.00 | NPTIS | 440,458 | - | - | 55,394 |
| 1.922.0000 Expenses Transferred - CR | OM922.00 | NPTIS | (2,046,578) | - | - | (257,385) |
| Total Administrative and General | OMTAG | | \$ 1,187,397 | \$ - | - | \$ 15,198 |
| Total Operation Expense | OMTEO | | \$ 8,185,735 | \$ - | - | \$ 463,924 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Storage | | Transmission | | Transmission | Distribution | | Distribution Structures & Equipment Demand |
|--|----------------------------------|--------|-----------|--------------|--------------|-----------|--------------|--------------|----------|--|
| | | | Commodity | Commodity | Demand | Commodity | | Other | Not Used | |
| Operation and Maintenance Expenses (Continued) | | | | | | | | | | |
| Operation Expense -- Customer Accounts | | | | | | | | | | |
| 1.903.0200 | Customer Collections & Billing | F012 | - | - | - | - | - | - | - | - |
| 1.904.0000 | Uncollectible Accounts | F012 | - | - | - | - | - | - | - | - |
| | Total Customer Accounts | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Operation Expense -- Administrative & General | | | | | | | | | | |
| 1.921.0000 | Office Supplies & Expenses | LBTOT | 4,486 | 132,823 | - | - | - | - | - | 8,318 |
| 1.923.0000 | Outside Services | LBTOT | 2,787 | 82,505 | - | - | - | - | - | 5,167 |
| 1.924.0000 | Insurance | NPTIS | - | 103,295 | - | - | - | - | - | 6,702 |
| 1.926.0200 | Employee Benefits | LBTOT | 11,028 | 326,493 | - | - | - | - | - | 20,445 |
| 1.913.0000 | Advertising | NPTIS | - | 2,656 | - | - | - | - | - | 172 |
| 1.928.0000 | Regulatory Commission Expense | NPTIS | - | 25,867 | - | - | - | - | - | 1,678 |
| 1.930.0000 | Misc. General Expenses | NPTIS | - | 108,570 | - | - | - | - | - | 7,044 |
| 1.922.0000 | Expenses Transferred - CR | NPTIS | - | (504,469) | - | - | - | - | - | (32,731) |
| | Total Administrative and General | OMTAG | \$ 18,302 | \$ 277,739 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 16,796 |
| | Total Operation Expense | OMTEO | \$ 83,062 | \$ 2,286,117 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 103,364 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Distribution Mains | | Distribution Customer | | Services Customer | Meters Customer |
|--|----------|--------|--------------------|--------------|-----------------------|------------|-------------------|-----------------|
| | | | Demand | Mains | Customer | Mains | | |
| Operation and Maintenance Expenses (Continued) | | | | | | | | |
| Operation Expense -- Customer Accounts | | | | | | | | |
| 1.903.0200 Customer Collections & Billing | OM903.02 | F012 | - | - | - | - | - | - |
| 1.904.0000 Uncollectible Accounts | OM904.00 | F012 | - | - | - | - | - | - |
| Total Customer Accounts | | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Operation Expense -- Administrative & General | | | | | | | | |
| 1.921.0000 Office Supplies & Expenses | OM921.00 | LBTOT | 95,493 | 130,901 | 37,172 | 56,765 | | |
| 1.923.0000 Outside Services | OM923.00 | LBTOT | 59,317 | 81,311 | 23,090 | 35,260 | | |
| 1.924.0000 Insurance | OM924.00 | NPTIS | 76,944 | 105,475 | 29,951 | 43,988 | | |
| 1.926.0200 Employee Benefits | OM926.02 | LBTOT | 234,732 | 321,769 | 91,372 | 139,534 | | |
| 1.913.0000 Advertising | OM913.00 | NPTIS | 1,978 | 2,712 | 770 | 1,131 | | |
| 1.928.0000 Regulatory Commission Expense | OM928.00 | NPTIS | 19,268 | 26,413 | 7,500 | 11,015 | | |
| 1.930.0000 Misc. General Expenses | OM930.00 | NPTIS | 80,874 | 110,861 | 31,481 | 46,234 | | |
| 1.922.0000 Expenses Transferred - CR | OM922.00 | NPTIS | (375,779) | (515,114) | (146,275) | (214,825) | | |
| Total Administrative and General | OMTAG | | \$ 192,829 | \$ 264,328 | \$ 75,060 | \$ 119,102 | | |
| Total Operation Expense | OMTEO | | \$ 1,186,719 | \$ 1,626,744 | \$ 461,941 | \$ 688,218 | | |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services Not Used | Total Check | Status |
|--|----------|--------|----------------------|----------|----------------------------|----------------|--------|
| | | | Accounts Customer | Customer | | | |
| Operation and Maintenance Expenses (Continued) | | | | | | | |
| Operation Expense -- Customer Accounts | | | | | | | |
| 1.903.0200 Customer Collections & Billing | OM903.02 | F012 | 214,271 | - | - | 214,271 | ok |
| 1.904.0000 Uncollectible Accounts | OM904.00 | F012 | 345,870 | - | - | 345,870 | ok |
| Total Customer Accounts | | \$ | 560,141 | \$ | - | 560,141 | ok |
| Operation Expense -- Administrative & General | | | | | | | |
| 1.921.0000 Office Supplies & Expenses | OM921.00 | LBTOT | 51,000 | - | - | 553,713 | ok |
| 1.923.0000 Outside Services | OM923.00 | LBTOT | 31,679 | - | - | 343,946 | ok |
| 1.924.0000 Insurance | OM924.00 | NPTIS | - | - | - | 419,058 | ok |
| 1.926.0200 Employee Benefits | OM926.02 | LBTOT | 125,363 | - | - | 1,361,086 | ok |
| 1.913.0000 Advertising | OM913.00 | NPTIS | - | - | - | 10,775 | ok |
| 1.928.0000 Regulatory Commission Expense | OM928.00 | NPTIS | - | - | - | 104,940 | ok |
| 1.930.0000 Misc. General Expenses | OM930.00 | NPTIS | - | - | - | 440,458 | ok |
| 1.922.0000 Expenses Transferred - CR | OM922.00 | NPTIS | - | - | - | (2,046,578) | ok |
| Total Administrative and General | OMTAG | \$ | 208,042 | \$ | - | 1,187,397 | ok |
| Total Operation Expense | OMTEO | \$ | 1,285,645 | \$ | - | 8,185,735 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Total Company | Gas Supply Demand | Gas Supply Commodity | Storage Demand |
|---|--|--------|---------------|-------------------|----------------------|----------------|
| Operation and Maintenance Expenses (Continued) | | | | | | |
| Maintenance Expense | | | | | | |
| Maintenance Expense -- Labor | | | | | | |
| 1.764.0100 | Maint Well & Gathering - Payroll | F005 | \$ 1,870 | - | - | - |
| 1.765.0100 | Maint Compressor Station - Payroll | F004 | 2,533 | - | - | - |
| 1.887.0100 | Maint Trans & Dist - Payroll | PTTD | 74,033 | - | - | - |
| 1.835.0100 | CM Maint of Meas & Regulators - Payro | F003 | 1,870 | - | - | 1,870 |
| 1.834.0100 | CM Maint of Compressors - Payroll | F003 | 1,481 | - | - | 1,481 |
| 1.832.0100 | CM Maint of Reservoirs | F003 | 1,501 | - | - | 1,501 |
| 1.893.0100 | Maint of Meters & Regulators - Payroll | F011 | 21,123 | - | - | - |
| 1.894.0100 | Mant of Other Equipment - Payroll | PTSUB | 14,397 | - | - | 1,446 |
| Total Maintenance Labor | OMLBME | | \$ 118,810 | \$ - | \$ - | 6,299 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Storage | | Transmission | | Transmission Commodity | Distribution | | Distribution Structures & Equipment Demand |
|---|--|--------|-----------|-----------|--------------|-----------|---------------------------|--------------|-------|---|
| | | | Commodity | Demand | Demand | Commodity | | Not Used | Other | |
| Operation and Maintenance Expenses (Continued) | | | | | | | | | | |
| Maintenance Expense | | | | | | | | | | |
| Maintenance Expense -- Labor | | | | | | | | | | |
| 1.764.0100 | Maint Well & Gathering - Payroll | F005 | - | 1,870 | - | - | - | - | - | - |
| 1.765.0100 | Maint Compressor Station - Payroll | F004 | 2,533 | - | - | - | - | - | - | - |
| 1.887.0100 | Maint Trans & Dist - Payroll | PTTD | - | 21,550 | - | - | - | - | - | 1,337 |
| 1.835.0100 | CM Maint of Meas & Regulators - Payro | F003 | - | - | - | - | - | - | - | - |
| 1.834.0100 | CM Maint of Compressors - Payroll | F003 | - | - | - | - | - | - | - | - |
| 1.832.0100 | CM Maint of Reservoirs | F003 | - | - | - | - | - | - | - | - |
| 1.893.0100 | Maint of Meters & Regulators - Payroll | F011 | - | - | - | - | - | - | - | - |
| 1.894.0100 | Mant of Other Equipment - Payroll | PTSUB | - | 3,770 | - | - | - | - | - | 234 |
| Total Maintenance Labor | OMLBME | | \$ 2,533 | \$ 27,189 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 1,571 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Distribution | | Distribution | | Services | Meters |
|---|--|--------|--------------|--------|--------------|----------|----------|--------|
| | | | Mains | Demand | Mains | Customer | | |
| | | | | | | | | |
| Operation and Maintenance Expenses (Continued) | | | | | | | | |
| Maintenance Expense | | | | | | | | |
| Maintenance Expense -- Labor | | | | | | | | |
| 1.764.0100 | Maint Well & Gathering - Payroll | F005 | - | - | - | - | - | - |
| 1.765.0100 | Maint Compressor Station - Payroll | F004 | - | - | - | - | - | - |
| 1.887.0100 | Maint Trans & Dist - Payroll | PTTD | 15,351 | | 21,044 | 5,976 | 8,776 | |
| 1.835.0100 | CM Maint of Meas & Regulators - Payro | F003 | - | - | - | - | - | - |
| 1.834.0100 | CM Maint of Compressors - Payroll | F003 | - | - | - | - | - | - |
| 1.832.0100 | CM Maint of Reservoirs | F003 | - | - | - | - | - | - |
| 1.893.0100 | Maint of Meters & Regulators - Payroll | F011 | - | - | - | - | 21,123 | |
| 1.894.0100 | Mant of Other Equipment - Payroll | PTSUB | 2,685 | | 3,681 | 1,045 | 1,535 | |
| | | | \$ 18,037 | \$ | 24,725 | \$ 7,021 | \$ | 31,435 |
| Total Maintenance Labor | | | | | | | | |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services Not Used | Total Check | Status |
|---|--|--------|----------------------|----------|----------------------------|----------------|-----------|
| | | | Accounts Customer | Customer | | | |
| Operation and Maintenance Expenses (Continued) | | | | | | | |
| Maintenance Expense | | | | | | | |
| Maintenance Expense -- Labor | | | | | | | |
| 1.764.0100 | Maint Well & Gathering - Payroll | | F005 | - | - | 1,870 | ok |
| 1.765.0100 | Maint Compressor Station - Payroll | | F004 | - | - | 2,533 | ok |
| 1.887.0100 | Maint Trans & Dist - Payroll | | PTTD | - | - | 74,033 | ok |
| 1.835.0100 | CM Maint of Meas & Regulators - Payro | | F003 | - | - | 1,870 | ok |
| 1.834.0100 | CM Maint of Compressors - Payroll | | F003 | - | - | 1,481 | ok |
| 1.832.0100 | CM Maint of Reservoirs | | F003 | - | - | 1,501 | ok |
| 1.893.0100 | Maint of Meters & Regulators - Payroll | | F011 | - | - | 21,123 | ok |
| 1.894.0100 | Mant of Other Equipment - Payroll | | PTSUB | - | - | 14,397 | ok |
| Total Maintenance Labor | | | | \$ | \$ | 118,810 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Total Company | Gas Supply Demand | Gas Supply Commodity | Storage Demand |
|---|----------|--------|---------------|-------------------|----------------------|----------------|
| Operation and Maintenance Expenses (Continued) | | | | | | |
| Maintenance Expense -- Transmission and Distribution | | | | | | |
| 1.898.0100 Maint Transportation Equipment | OM898.01 | PTSUB | 31,246 | - | - | 3,139 |
| 1.898.0200 Maint Power Operated Equipment | OM898.02 | PTSUB | 13,523 | - | - | 1,358 |
| 1.887.0200 Maint Trans & Distribution Mains | OM887.02 | TDMSUB | 68,262 | - | - | - |
| 1.893.0200 Maint of Meters & Regulators | OM893.02 | F011 | 63,874 | - | - | - |
| 1.764.0200 Maint Wells & Gathering | OM764.02 | F005 | 3,337 | - | - | - |
| 1.765.0200 Maint Compressor Station | OM765.02 | F004 | 15,248 | - | - | - |
| 1.831.0200 CM Maint Structures | OM831.02 | F003 | 609 | - | - | 609 |
| 1.832.0200 CM Maint Reservoirs | OM832.02 | F003 | 47 | - | - | 47 |
| 1.833.0200 CM Maint of Lines | OM833.02 | F003 | 110 | - | - | 110 |
| 1.834.0200 CM Maint of Compressors | OM834.02 | F003 | 5,725 | - | - | 5,725 |
| 1.835.0200 CM Maint of Measuring Equipment | OM835.02 | F003 | 1,834 | - | - | 1,834 |
| 1.837.0200 CM Maintenance of Other Equipment | OM837.02 | F003 | 1,052 | - | - | 1,052 |
| 1.886.0000 Maint Structures - Trans & Distr | OM886.00 | F008 | 2,103 | - | - | - |
| 1.889.0000 Maint Station Trans & Distr | OM889.00 | F008 | 4,222 | - | - | - |
| 1.894.0200 Maint of Other Equipment | OM894.02 | PTSUB | 72,217 | - | - | 7,255 |
| Total Transmission & Distribution Maintenance | | | \$ 283,408 | \$ - | \$ - | \$ 21,129 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Storage Commodity | Transmission Demand | Transmission Commodity | Distribution Other Not Used | Distribution Structures & Equipment Demand |
|---|-----------------------------------|--------|----------------------|------------------------|---------------------------|-----------------------------------|---|
| | | | | | | | |
| Operation and Maintenance Expenses (Continued) | | | | | | | |
| Maintenance Expense -- Transmission and Distribution | | | | | | | |
| 1.898.0100 | Maint Transportation Equipment | PTSUB | - | 8,181 | - | - | 508 |
| 1.898.0200 | Maint Power Operated Equipment | PTSUB | - | 3,541 | - | - | 220 |
| 1.887.0200 | Maint Trans & Distribution Mains | TDSUB | - | 25,386 | - | - | - |
| 1.893.0200 | Maint of Meters & Regulators | F011 | - | - | - | - | - |
| 1.764.0200 | Maint Wells & Gathering | F005 | - | 3,337 | - | - | - |
| 1.765.0200 | Maint Compressor Station | F004 | 15,248 | - | - | - | - |
| 1.831.0200 | CM Maint Structures | F003 | - | - | - | - | - |
| 1.832.0200 | CM Maint Reservoirs | F003 | - | - | - | - | - |
| 1.833.0200 | CM Maint of Lines | F003 | - | - | - | - | - |
| 1.834.0200 | CM Maint of Compressors | F003 | - | - | - | - | - |
| 1.835.0200 | CM Maint of Measuring Equipment | F003 | - | - | - | - | - |
| 1.837.0200 | CM Maintenance of Other Equipment | F003 | - | - | - | - | - |
| 1.886.0000 | Maint Structures - Trans & Distr | F008 | - | - | - | - | 2,103 |
| 1.889.0000 | Maint Station Trans & Distr | F008 | - | - | - | - | 4,222 |
| 1.894.0200 | Maint of Other Equipment | PTSUB | - | 18,909 | - | - | 1,173 |
| Total Transmission & Distribution Maintenance | | | \$ 15,248 | \$ 59,355 | \$ - | \$ - | \$ 8,225 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Distribution Mains | | Distribution Customer | | Services Customer | Meters Customer |
|---|-----------------------------------|----------|--------------------|--------|-----------------------|----------|-------------------|-----------------|
| | | | Demand | | | | | |
| Operation and Maintenance Expenses (Continued) | | | | | | | | |
| Maintenance Expense -- Transmission and Distribution | | | | | | | | |
| 1.898.0100 | Maint Transportation Equipment | OM898.01 | PTSUB | 5,828 | 7,989 | 2,269 | 3,332 | |
| 1.898.0200 | Maint Power Operated Equipment | OM898.02 | PTSUB | 2,522 | 3,458 | 982 | 1,442 | |
| 1.887.0200 | Maint Trans & Distribution Mains | OM887.02 | TDMSUB | 18,085 | 24,790 | - | - | |
| 1.893.0200 | Maint of Meters & Regulators | OM893.02 | F011 | - | - | - | 63,874 | |
| 1.764.0200 | Maint Wells & Gathering | OM764.02 | F005 | - | - | - | - | |
| 1.765.0200 | Maint Compressor Station | OM765.02 | F004 | - | - | - | - | |
| 1.831.0200 | CM Maint Structures | OM831.02 | F003 | - | - | - | - | |
| 1.832.0200 | CM Maint Reservoirs | OM832.02 | F003 | - | - | - | - | |
| 1.833.0200 | CM Maint of Lines | OM833.02 | F003 | - | - | - | - | |
| 1.834.0200 | CM Maint of Compressors | OM834.02 | F003 | - | - | - | - | |
| 1.835.0200 | CM Maint of Measuring Equipment | OM835.02 | F003 | - | - | - | - | |
| 1.837.0200 | CM Maintenance of Other Equipment | OM837.02 | F003 | - | - | - | - | |
| 1.886.0000 | Maint Structures - Trans & Distr | OM886.00 | F008 | - | - | - | - | |
| 1.889.0000 | Maint Station Trans & Distr | OM889.00 | F008 | - | - | - | - | |
| 1.894.0200 | Maint of Other Equipment | OM894.02 | PTSUB | 13,470 | 18,465 | 5,243 | 7,701 | |
| Total Transmission & Distribution Maintenance | | | \$ | 39,906 | \$ 54,702 | \$ 8,494 | \$ 76,349 | |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services Not Used | Total Check | Status |
|---|-----------------------------------|----------|----------------------|----------|----------------------------|----------------|--------|
| | | | Accounts Customer | Customer | | | |
| Operation and Maintenance Expenses (Continued) | | | | | | | |
| Maintenance Expense -- Transmission and Distribution | | | | | | | |
| 1.898.0100 | Maint Transportation Equipment | OM898.01 | PTSUB | - | - | 31,246 | ok |
| 1.898.0200 | Maint Power Operated Equipment | OM898.02 | PTSUB | - | - | 13,523 | ok |
| 1.887.0200 | Maint Trans & Distribution Mains | OM887.02 | TDMSUB | - | - | 68,262 | ok |
| 1.893.0200 | Maint of Meters & Regulators | OM893.02 | F011 | - | - | 63,874 | ok |
| 1.764.0200 | Maint Wells & Gathering | OM764.02 | F005 | - | - | 3,337 | ok |
| 1.765.0200 | Maint Compressor Station | OM765.02 | F004 | - | - | 15,248 | ok |
| 1.831.0200 | CM Maint Structures | OM831.02 | F003 | - | - | 609 | ok |
| 1.832.0200 | CM Maint Reservoirs | OM832.02 | F003 | - | - | 47 | ok |
| 1.833.0200 | CM Maint of Lines | OM833.02 | F003 | - | - | 110 | ok |
| 1.834.0200 | CM Maint of Compressors | OM834.02 | F003 | - | - | 5,725 | ok |
| 1.835.0200 | CM Maint of Measuring Equipment | OM835.02 | F003 | - | - | 1,834 | ok |
| 1.837.0200 | CM Maintenance of Other Equipment | OM837.02 | F003 | - | - | 1,052 | ok |
| 1.886.0000 | Maint Structures - Trans & Distr | OM886.00 | F008 | - | - | 2,103 | ok |
| 1.889.0000 | Maint Station Trans & Distr | OM889.00 | F008 | - | - | 4,222 | ok |
| 1.894.0200 | Maint of Other Equipment | OM894.02 | PTSUB | - | - | 72,217 | ok |
| Total Transmission & Distribution Maintenance | | | \$ | - | \$ | 283,408 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Total Company | Gas Supply Demand | Gas Supply Commodity | Storage Demand |
|---|----------|--------|---------------|-------------------|----------------------|----------------|
| Operation and Maintenance Expenses (Continued) | | | | | | |
| Maintenance of General Plant | | | | | | |
| 1.932.0100 Maint Communication Equip | OM932.01 | PTSUB | \$ 41,253 | - | - | 4,144 |
| 1.932.0200 Maint Office Equipment | OM932.02 | LBTOT | 22,273 | - | - | 1,478 |
| 1.932.0300 Maint General Structures | OM932.03 | LBTOT | 21,263 | - | - | 1,411 |
| 1.932.0500 Maint Computer Equipment | OM932.05 | LBTOT | 55,176 | - | - | 3,663 |
| Total Maintenance of General Plant | | | \$ 139,965 | \$ - | \$ - | 10,697 |
| Total Maintenance Expense | OMTME | | \$ 542,182 | \$ - | \$ - | 38,124 |
| Total Operation and Maintenance Expenses | OMT | | \$ 8,727,917 | \$ - | \$ - | 502,048 |
| Sub-Total Payroll | LBTOT | | \$ 5,381,576 | \$ - | \$ - | 357,228 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Storage Commodity | Transmission Demand | Transmission Commodity | Distribution Other Not Used | Distribution Structures & Equipment Demand |
|---|---------------------------|----------|----------------------|------------------------|---------------------------|-----------------------------------|---|
| | | | | | | | |
| Operation and Maintenance Expenses (Continued) | | | | | | | |
| Maintenance of General Plant | | | | | | | |
| 1.932.0100 | Maint Communication Equip | OM932.01 | PTSUB | 10,802 | - | - | 670 |
| 1.932.0200 | Maint Office Equipment | OM932.02 | LBTOT | 5,343 | - | - | 335 |
| 1.932.0300 | Maint General Structures | OM932.03 | LBTOT | 5,101 | - | - | 319 |
| 1.932.0500 | Maint Computer Equipment | OM932.05 | LBTOT | 13,236 | - | - | 829 |
| Total Maintenance of General Plant | | | \$ 800 | \$ 34,480 | \$ - | \$ - | 2,153 |
| Total Maintenance Expense | | OMTME | \$ 18,581 | \$ 121,024 | \$ - | \$ - | 11,949 |
| Total Operation and Maintenance Expenses | | OMT | \$ 101,644 | \$ 2,407,141 | \$ - | \$ - | 115,314 |
| Sub-Total Payroll | | LBTOT | \$ 43,604 | \$ 1,290,914 | \$ - | \$ - | 80,839 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Distribution | | Distribution | | Services Customer | Meters Customer |
|---|---------------------------|--------|-----------------|-------------------|-------------------|--------------------|----------------------|--------------------|
| | | | Mains Demand | Mains Customer | Mains Customer | Meters Customer | | |
| Operation and Maintenance Expenses (Continued) | | | | | | | | |
| Maintenance of General Plant | | | | | | | | |
| 1.932.0100 | Maint Communication Equip | PTSUB | 7,695 | 10,548 | 2,995 | 4,399 | | |
| 1.932.0200 | Maint Office Equipment | LBTOT | 3,841 | 5,265 | 1,495 | 2,283 | | |
| 1.932.0300 | Maint General Structures | LBTOT | 3,667 | 5,027 | 1,427 | 2,180 | | |
| 1.932.0500 | Maint Computer Equipment | LBTOT | 9,516 | 13,044 | 3,704 | 5,657 | | |
| Total Maintenance of General Plant | | | \$ 24,719 | \$ 33,884 | \$ 9,622 | \$ 14,519 | | |
| Total Maintenance Expense | OMTME | | \$ 82,661 | \$ 113,311 | \$ 25,137 | \$ 122,302 | | |
| Total Operation and Maintenance Expenses | OMT | | \$ 1,269,380 | \$ 1,740,055 | \$ 487,078 | \$ 810,520 | | |
| Sub-Total Payroll | LBTOT | | \$ 928,105 | \$ 1,272,238 | \$ 361,274 | \$ 551,703 | | |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services Not Used | Total Check | Status |
|---|---------------------------|--------|----------------------|----------|----------------------------|----------------|--------|
| | | | Accounts Customer | Customer | | | |
| Operation and Maintenance Expenses (Continued) | | | | | | | |
| Maintenance of General Plant | | | | | | | |
| 1.932.0100 | Maint Communication Equip | PTSUB | - | - | - | 41,253 | ok |
| 1.932.0200 | Maint Office Equipment | LBTOT | 2,051 | - | - | 22,273 | ok |
| 1.932.0300 | Maint General Structures | LBTOT | 1,958 | - | - | 21,263 | ok |
| 1.932.0500 | Maint Computer Equipment | LBTOT | 5,082 | - | - | 55,176 | ok |
| Total Maintenance of General Plant | | | \$ 9,092 | \$ - | - | 139,965 | ok |
| Total Maintenance Expense | | OMTME | \$ 9,092 | \$ - | - | 542,182 | ok |
| Total Operation and Maintenance Expenses | | OMT | \$ 1,294,736 | \$ - | - | 8,727,917 | ok |
| Sub-Total Payroll | | LBTOT | \$ 495,671 | \$ - | - | 5,381,576 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study

12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Total | | Gas Supply Demand | Gas Supply Commodity | Storage Demand |
|--|------------|--------|---------------------|-------------|----------------------|-------------------------|-------------------|
| | | | Company | | | | |
| Other Expenses | | | | | | | |
| Depreciation Expenses | | | | | | | |
| Total Depreciation Expenses | DEPREX | DEPR | \$ 3,570,354 | - | - | - | 94,504 |
| Taxes Other Than Income Taxes | | | | | | | |
| Liscense & Privilege Fee | OTRE | PTIS | \$ 423 | - | - | - | 41 |
| Property Taxes | OTPP | PTIS | 742,584 | - | - | - | 72,407 |
| Payroll Taxes | OTUN | LBTOT | 480,841 | - | - | - | 31,918 |
| Total Taxes Other Than Income Taxes | OTT | | \$ 1,223,848 | \$ - | \$ - | \$ - | 104,367 |
| Interest Expenses | | | | | | | |
| | INT | PTIS | \$ 3,114,019 | - | - | - | 303,639 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Storage | | Transmission | | Distribution | | Distribution Structures & Equipment Demand |
|--|--------|--------|-----------|------------|--------------|-----------|----------------|------|--|
| | | | Commodity | Demand | Commodity | Commodity | Other Not Used | | |
| Other Expenses | | | | | | | | | |
| Depreciation Expenses | | | | | | | | | |
| Total Depreciation Expenses | DEPREX | DEPR | - | 1,344,532 | - | - | - | - | 54,299 |
| Taxes Other Than Income Taxes | | | | | | | | | |
| License & Privilege Fee | OTRE | PTIS | - | 120 | - | - | - | - | 7 |
| Property Taxes | OTPP | PTIS | - | 210,533 | - | - | - | - | 11,710 |
| Payroll Taxes | OTUN | LBTOT | 3,896 | 115,343 | - | - | - | - | 7,223 |
| Total Taxes Other Than Income Taxes | OTT | \$ | 3,896 \$ | 325,995 \$ | - \$ | - \$ | - \$ | - \$ | 18,940 |
| Interest Expenses | | | | | | | | | |
| | INT | PTIS | - | 882,867 | - | - | - | - | 49,107 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Distribution | | Services Customer | Meters Customer |
|--|--------|--------|--------------|----------------|-------------------|-----------------|
| | | | Mains Demand | Mains Customer | | |
| Other Expenses | | | | | | |
| Depreciation Expenses | | | | | | |
| Total Depreciation Expenses | DEPREX | DEPR | 623,405 | 854,558 | 242,666 | 356,388 |
| Taxes Other Than Income Taxes | | | | | | |
| License & Privilege Fee | OTRE | PTIS | 77 | 105 | 30 | 44 |
| Property Taxes | OTPP | PTIS | 134,445 | 184,296 | 52,334 | 76,859 |
| Payroll Taxes | OTUN | LBTOT | 82,926 | 113,674 | 32,280 | 49,294 |
| Total Taxes Other Than Income Taxes | OTT | | \$ 217,447 | \$ 298,075 | \$ 84,643 | \$ 126,198 |
| Interest Expenses | INT | PTIS | 563,793 | 772,842 | 219,462 | 322,309 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services Not Used | Total Check | Status |
|--|------------|-----------|----------------------|-----------|----------------------------|------------------|-----------|
| | | | Accounts Customer | Customer | | | |
| Other Expenses | | | | | | | |
| Depreciation Expenses | | | | | | | |
| Total Depreciation Expenses | DEPREX | DEPR | - | - | - | 3,570,354 | ok |
| Taxes Other Than Income Taxes | | | | | | | |
| License & Privilege Fee | OTRE | PTIS | - | - | - | 423 | ok |
| Property Taxes | OTPP | PTIS | - | - | - | 742,584 | ok |
| Payroll Taxes | OTUN | LBTOT | 44,288 | - | - | 480,841 | ok |
| Total Taxes Other Than Income Taxes | OTT | \$ | 44,288 | \$ | - | 1,223,848 | ok |
| Interest Expenses | | | | | | | |
| | INT | PTIS | - | - | - | 3,114,019 | ok |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Total Company | Gas Supply Demand | Gas Supply Commodity | Storage Demand |
|--------------------------------------|--------|--------|------------------|----------------------|-------------------------|-------------------|
| Functional Assignment Vectors | | | | | | |
| Gas Supply Demand | F001 | | 1.000000 | 1.000000 | 0.000000 | 0.000000 |
| Gas Supply Commodity | F002 | | 1.000000 | 0.000000 | 1.000000 | 0.000000 |
| Storage Demand | F003 | | 1.000000 | 0.000000 | 0.000000 | 1.000000 |
| Storage Commodity | F004 | | 1.000000 | 0.000000 | 0.000000 | 0.000000 |
| Transmission Demand | F005 | | 1.000000 | 0.000000 | 0.000000 | 0.000000 |
| Transmission Commodity | F006 | | 1.000000 | 0.000000 | 0.000000 | 0.000000 |
| Distribution Expense Commodity | F007 | | 1.000000 | 0.000000 | 0.000000 | 0.000000 |
| Distribution Structures & Equipment | F008 | | 1.000000 | 0.000000 | 0.000000 | 0.000000 |
| Distribution Mains | F009 | | 1.000000 | 0.000000 | 0.000000 | 0.000000 |
| Services | F010 | | 1.000000 | 0.000000 | 0.000000 | 0.000000 |
| Meters | F011 | | 1.000000 | 0.000000 | 0.000000 | 0.000000 |
| Customer Accounts | F012 | | 1.000000 | 0.000000 | 0.000000 | 0.000000 |
| Customer Marketing | F013 | | 1.000000 | 0.000000 | 0.000000 | 0.000000 |
| Transmission & Distribution Mains | TDMSUB | | \$ 74,031,252 | \$ - | \$ - | \$ - |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Storage Commodity | Transmission Demand | Transmission Commodity | Distribution Other Not Used | Distribution Structures & Equipment Demand |
|--------------------------------------|--------|--------|----------------------|------------------------|---------------------------|-----------------------------------|---|
| | | | | | | | |
| Functional Assignment Vectors | | | | | | | |
| Gas Supply Demand | F001 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Gas Supply Commodity | F002 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Storage Demand | F003 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Storage Commodity | F004 | | 1.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Transmission Demand | F005 | | 0.000000 | 1.000000 | 0.000000 | 0.000000 | 0.000000 |
| Transmission Commodity | F006 | | 0.000000 | 0.000000 | 1.000000 | 0.000000 | 0.000000 |
| Distribution Expense Commodity | F007 | | 0.000000 | 0.000000 | 0.000000 | 1.000000 | 0.000000 |
| Distribution Structures & Equipment | F008 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 1.000000 |
| Distribution Mains | F009 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Services | F010 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Meters | F011 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Customer Accounts | F012 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Customer Marketing | F013 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Transmission & Distribution Mains | TDMSUB | | \$ - | \$ 27,532,254 | \$ - | \$ - | \$ - |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Functional Assignment and Classification

| Description | Name | Vector | Distribution Mains | | Distribution Customer | Services Customer | Meters Customer |
|--------------------------------------|--------|--------|--------------------|---------------|-----------------------|-------------------|-----------------|
| | | | Demand | Mains | | | |
| Functional Assignment Vectors | | | | | | | |
| Gas Supply Demand | F001 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Gas Supply Commodity | F002 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Storage Demand | F003 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Storage Commodity | F004 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Transmission Demand | F005 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Transmission Commodity | F006 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Distribution Expense Commodity | F007 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Distribution Structures & Equipment | F008 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Distribution Mains | F009 | | 0.421800 | 0.578200 | 0.000000 | 0.000000 | 0.000000 |
| Services | F010 | | 0.000000 | 0.000000 | 1.000000 | 0.000000 | 0.000000 |
| Meters | F011 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 1.000000 |
| Customer Accounts | F012 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Customer Marketing | F013 | | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| Transmission & Distribution Mains | TDMSUB | | \$ 19,613,277 | \$ 26,885,721 | \$ - | \$ - | \$ - |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Functional Assignment and Classification

| Description | Name | Vector | Customer | | Other Services Not Used | Total Check | Status |
|--------------------------------------|--------|--------|----------------------|----------|----------------------------|----------------|--------|
| | | | Accounts Customer | Customer | | | |
| Functional Assignment Vectors | | | | | | | |
| Gas Supply Demand | F001 | | 0.000000 | | 0.000000 | - | ok |
| Gas Supply Commodity | F002 | | 0.000000 | | 0.000000 | 1.000000 | ok |
| Storage Demand | F003 | | 0.000000 | | 0.000000 | 1.000000 | ok |
| Storage Commodity | F004 | | 0.000000 | | 0.000000 | 1.000000 | ok |
| Transmission Demand | F005 | | 0.000000 | | 0.000000 | 1.000000 | ok |
| Transmission Commodity | F006 | | 0.000000 | | 0.000000 | 1.000000 | ok |
| Distribution Expense Commodity | F007 | | 0.000000 | | 0.000000 | 1.000000 | ok |
| Distribution Structures & Equipment | F008 | | 0.000000 | | 0.000000 | 1.000000 | ok |
| Distribution Mains | F009 | | 0.000000 | | 0.000000 | 1.000000 | ok |
| Services | F010 | | 0.000000 | | 0.000000 | 1.000000 | ok |
| Meters | F011 | | 0.000000 | | 0.000000 | 1.000000 | ok |
| Customer Accounts | F012 | | 1.000000 | | 0.000000 | 1.000000 | ok |
| Customer Marketing | F013 | | 0.000000 | | 1.000000 | 1.000000 | ok |
| Transmission & Distribution Mains | TDMSUB | \$ | - | \$ | - | 74,031,252 | ok |

Seelye Exhibit 2

Cost of Service Study

Class Allocation

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial | | Large Commercial and Industrial (GS) |
|--|------|---------|-------------------|---------------|------------------|--------------|--------------|--------------------------------------|
| | | | | | | Small (GS) | Large (GS) | |
| Plant in Service | | | | | | | | |
| Gas Supply | | | | | | | | |
| Demand | PTIS | PTISGSD | DEM01 | \$ - | \$ - | \$ - | \$ - | \$ - |
| Commodity | PTIS | PTISGSC | COM01 | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total Gas Supply | | | | \$ - | \$ - | \$ - | \$ - | \$ - |
| Storage | | | | | | | | |
| Demand | PTIS | PTISSD | DEM02 | \$ 12,071,658 | \$ 6,330,797 | \$ 1,621,755 | \$ 4,119,106 | \$ 4,119,106 |
| Commodity | PTIS | PTISSC | COM02 | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total Storage | | | | \$ 12,071,658 | \$ 6,330,797 | \$ 1,621,755 | \$ 4,119,106 | \$ 4,119,106 |
| Transmission | | | | | | | | |
| Demand | PTIS | PTISTD | DEM03 | \$ 35,099,794 | \$ 16,016,780 | \$ 4,022,025 | \$ 8,236,665 | \$ 8,236,665 |
| Commodity | PTIS | PTISTC | COM03 | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total Transmission | | | | \$ 35,099,794 | \$ 16,016,780 | \$ 4,022,025 | \$ 8,236,665 | \$ 8,236,665 |
| Distribution Other | | | | | | | | |
| Commodity | PTIS | PTISDEC | COM04 | \$ - | \$ - | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | | | | | | |
| Demand | PTIS | PTISDSD | DEM04 | \$ 1,952,324 | \$ 1,007,770 | \$ 253,064 | \$ 518,248 | \$ 518,248 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|--|------|---------|-------------------|--------------------|-------------------------|--------------------------------|---------------|--------|
| Plant in Service | | | | | | | | |
| Gas Supply | | | | | | | | |
| Demand | PTIS | PTISGSD | DEM01 | \$ - | \$ - | \$ - | \$ - | ok |
| Commodity | PTIS | PTISGSC | COM01 | \$ - | \$ - | \$ - | \$ - | ok |
| Total Gas Supply | | | | \$ - | \$ - | \$ - | \$ - | ok |
| Storage | | | | | | | | |
| Demand | PTIS | PTISSD | DEM02 | \$ - | \$ - | \$ - | \$ 12,071,658 | ok |
| Commodity | PTIS | PTISSC | COM02 | \$ - | \$ - | \$ - | \$ - | ok |
| Total Storage | | | | \$ - | \$ - | \$ - | \$ 12,071,658 | ok |
| Transmission | | | | | | | | |
| Demand | PTIS | PTISTD | DEM03 | \$ 2,229,657 | \$ 2,591,983 | \$ 2,002,683 | \$ 35,099,794 | ok |
| Commodity | PTIS | PTISTC | COM03 | \$ - | \$ - | \$ - | \$ - | ok |
| Total Transmission | | | | \$ 2,229,657 | \$ 2,591,983 | \$ 2,002,683 | \$ 35,099,794 | ok |
| Distribution Other | | | | | | | | |
| Commodity | PTIS | PTISDEC | COM04 | \$ - | \$ - | \$ - | \$ - | ok |
| Distribution Structures & Equipment | | | | | | | | |
| Demand | PTIS | PTISDSD | DEM04 | \$ 140,289 | \$ 32,951 | \$ - | \$ 1,952,324 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial | | Large Commercial and Industrial (GS) |
|-------------------------------------|------|---------|-------------------|----------------|------------------|---------------|---------------|--------------------------------------|
| | | | | | | Small (GS) | | |
| Plant in Service (Continued) | | | | | | | | |
| Distribution Mains | | | | | | | | |
| Demand | PTIS | PTISDMD | DEM05 | \$ 22,414,484 | \$ 11,570,137 | \$ 2,905,414 | \$ 5,949,969 | |
| Customer | PTIS | PTISDMC | CUST01 | 30,725,592 | 26,479,541 | 3,493,627 | 714,642 | |
| Total Distribution Mains | | | | \$ 53,140,076 | \$ 38,049,677 | \$ 6,399,041 | \$ 6,664,611 | |
| Services | | | | | | | | |
| Customer | PTIS | PTISSC | CUST02 | \$ 8,725,049 | \$ 7,358,256 | \$ 1,100,808 | \$ 251,765 | |
| Meters | | | | | | | | |
| Customer | PTIS | PTISMC | CUST03 | \$ 12,813,915 | \$ 6,118,911 | \$ 1,056,632 | \$ 4,130,683 | |
| Customer Accounts | | | | | | | | |
| Customer | PTIS | PTISCAC | CUST04 | \$ - | \$ - | \$ - | \$ - | |
| Other Services | | | | | | | | |
| Customer | PTIS | PTISCSC | CUST05 | \$ - | \$ - | \$ - | \$ - | |
| Total | | | | \$ 123,802,816 | \$ 74,882,191 | \$ 14,453,326 | \$ 23,921,079 | |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|-------------------------------------|------|---------|-------------------|--------------------|-------------------------|--------------------------------|----------------|--------|
| Plant in Service (Continued) | | | | | | | | |
| Distribution Mains | | | | | | | | |
| Demand | PTIS | PTISDMD | DEM05 | \$ 1,610,651 | \$ 378,313 | \$ - | \$ 22,414,484 | ok |
| Customer | PTIS | PTISDMC | CUST01 | 35,370 | 2,412 | - | 30,725,592 | ok |
| Total Distribution Mains | | | | \$ 1,646,021 | \$ 380,725 | \$ - | \$ 53,140,076 | ok |
| Services | | | | | | | | |
| Customer | PTIS | PTISSC | CUST02 | \$ 12,461 | \$ 1,759 | \$ - | \$ 8,725,049 | ok |
| Meters | | | | | | | | |
| Customer | PTIS | PTISMC | CUST03 | \$ 1,187,183 | \$ 234,260 | \$ 86,246 | \$ 12,813,915 | ok |
| Customer Accounts | | | | | | | | |
| Customer | PTIS | PTISCAC | CUST04 | \$ - | \$ - | \$ - | \$ - | ok |
| Other Services | | | | | | | | |
| Customer | PTIS | PTISCSC | CUST05 | \$ - | \$ - | \$ - | \$ - | ok |
| Total | | PLT | | \$ 5,215,612 | \$ 3,241,679 | \$ 2,088,929 | \$ 123,802,816 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial Small (GS) | Large Commercial and Industrial (GS) |
|--|------|-------|-------------------|---------------|------------------|-----------------------|--------------------------------------|
| Rate Base | | | | | | | |
| Gas Supply | | | | | | | |
| Demand | NCRB | RBGSD | DEM01 | \$ - | \$ - | \$ - | \$ - |
| Commodity | NCRB | RBGSC | COM01 | \$ - | \$ - | \$ - | \$ - |
| Total Gas Supply | | | | \$ - | \$ - | \$ - | \$ - |
| Storage | | | | | | | |
| Demand | NCRB | RBSD | DEM02 | \$ 793,865 | \$ 416,330 | \$ 106,651 | \$ 270,883 |
| Commodity | NCRB | RBSC | COM02 | 12,778 | 6,701 | 1,717 | 4,360 |
| Total Storage | | | | \$ 806,643 | \$ 423,032 | \$ 108,368 | \$ 275,244 |
| Transmission | | | | | | | |
| Demand | NCRB | RBTD | DEM03 | \$ 21,293,544 | \$ 9,716,695 | \$ 2,439,991 | \$ 4,996,833 |
| Commodity | NCRB | RBTC | COM03 | - | - | - | - |
| Total Transmission | | | | \$ 21,293,544 | \$ 9,716,695 | \$ 2,439,991 | \$ 4,996,833 |
| Distribution Other | | | | | | | |
| Commodity | NCRB | RBDEC | COM04 | \$ - | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | | | | | |
| Demand | NCRB | RBDSD | DEM04 | \$ 1,377,234 | \$ 710,915 | \$ 178,520 | \$ 365,589 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|--|------|-------|-------------------|--------------------|-------------------------|--------------------------------|---------------|--------|
| Rate Base | | | | | | | | |
| Gas Supply | | | | | | | | |
| Demand | NCRB | RBGSD | DEM01 | \$ - | \$ - | \$ - | \$ - | ok |
| Commodity | NCRB | RBGSC | COM01 | \$ - | \$ - | \$ - | \$ - | ok |
| Total Gas Supply | | | | \$ - | \$ - | \$ - | \$ - | ok |
| Storage | | | | | | | | |
| Demand | NCRB | RBSD | DEM02 | \$ - | \$ - | \$ - | \$ 793,865 | ok |
| Commodity | NCRB | RBSC | COM02 | \$ - | \$ - | \$ - | \$ 12,778 | ok |
| Total Storage | | | | \$ - | \$ - | \$ - | \$ 806,643 | ok |
| Transmission | | | | | | | | |
| Demand | NCRB | RBTD | DEM03 | \$ 1,352,638 | \$ 1,572,445 | \$ 1,214,942 | \$ 21,293,544 | ok |
| Commodity | NCRB | RBTC | COM03 | \$ - | \$ - | \$ - | \$ - | ok |
| Total Transmission | | | | \$ 1,352,638 | \$ 1,572,445 | \$ 1,214,942 | \$ 21,293,544 | ok |
| Distribution Other | | | | | | | | |
| Commodity | NCRB | RBDEC | COM04 | \$ - | \$ - | \$ - | \$ - | ok |
| Distribution Structures & Equipment | | | | | | | | |
| Demand | NCRB | RBDSD | DEM04 | \$ 98,965 | \$ 23,245 | \$ - | \$ 1,377,234 | ok |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial | | Large Commercial and Industrial (GS) |
|------------------------------|------|-------|-------------------|---------------|------------------|--------------|---------------|--------------------------------------|
| | | | | | | Small (GS) | (GS) | |
| Rate Base (Continued) | | | | | | | | |
| Distribution Mains | | | | | | | | |
| Demand | NCRB | RBDMD | DEM05 | \$ 15,712,242 | \$ 8,110,505 | \$ 2,036,655 | \$ 4,170,846 | |
| Customer | NCRB | RBDMC | CUST01 | 21,538,213 | 18,561,790 | 2,448,984 | 500,954 | |
| Total Distribution Mains | | | | 37,250,454 | 26,672,295 | 4,485,639 | 4,671,800 | |
| Services | | | | | | | | |
| Customer | NCRB | RBSC | CUST02 | \$ 6,151,385 | \$ 5,187,760 | \$ 776,098 | \$ 177,501 | |
| Meters | | | | | | | | |
| Customer | NCRB | RBMC | CUST03 | \$ 9,046,107 | \$ 4,319,704 | \$ 745,940 | \$ 2,916,096 | |
| Customer Accounts | | | | | | | | |
| Customer | NCRB | RBCAC | CUST04 | \$ 162,771 | \$ 128,955 | \$ 17,014 | \$ 13,921 | |
| Other Services | | | | | | | | |
| Customer | NCRB | RBCSC | CUST05 | \$ - | \$ - | \$ - | \$ - | |
| Total | | RBT | | \$ 76,088,138 | \$ 47,159,356 | \$ 8,751,569 | \$ 13,416,984 | |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|------------------------------|------|-------|-------------------|--------------------|-------------------------|--------------------------------|---------------|--------|
| Rate Base (Continued) | | | | | | | | |
| Distribution Mains | | | | | | | | |
| Demand | NCRB | RBDMD | DEM05 | \$ 1,129,044 | \$ 265,192 | \$ - | \$ 15,712,242 | ok |
| Customer | NCRB | RBDMC | CUST01 | 24,794 | 1,691 | - | 21,538,213 | ok |
| Total Distribution Mains | | | | \$ 1,153,838 | \$ 266,883 | \$ - | \$ 37,250,454 | ok |
| Services | | | | | | | | |
| Customer | NCRB | RBSC | CUST02 | \$ 8,785 | \$ 1,240 | \$ - | \$ 6,151,385 | ok |
| Meters | | | | | | | | |
| Customer | NCRB | RBMC | CUST03 | \$ 838,103 | \$ 165,378 | \$ 60,886 | \$ 9,046,107 | ok |
| Customer Accounts | | | | | | | | |
| Customer | NCRB | RBCAC | CUST04 | \$ 689 | \$ 78 | \$ 2,114 | \$ 162,771 | ok |
| Other Services | | | | | | | | |
| Customer | NCRB | RBCSC | CUST05 | \$ - | \$ - | \$ - | \$ - | ok |
| Total | | RBT | | \$ 3,453,018 | \$ 2,029,270 | \$ 1,277,942 | \$ 76,088,138 | ok |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial Small (GS) | Large Commercial and Industrial (GS) |
|--|-----|-------|-------------------|--------------|------------------|-----------------------|--------------------------------------|
| Operation and Maintenance Expenses | | | | | | | |
| Gas Supply | | | | | | | |
| Demand | OMT | OMGSD | DEM01 | \$ - | \$ - | \$ - | \$ - |
| Commodity | OMT | OMGSC | COM01 | \$ - | \$ - | \$ - | \$ - |
| Total Gas Supply | | OMGST | | \$ - | \$ - | \$ - | \$ - |
| Storage | | | | | | | |
| Demand | OMT | OMSD | DEM02 | \$ 502,048 | \$ 263,291 | \$ 67,447 | \$ 171,309 |
| Commodity | OMT | OMSC | COM02 | \$ 101,644 | \$ 53,306 | \$ 13,655 | \$ 34,683 |
| Total Storage | | OMST | | \$ 603,692 | \$ 316,597 | \$ 81,102 | \$ 205,992 |
| Transmission | | | | | | | |
| Demand | OMT | OMTD | DEM03 | \$ 2,407,141 | \$ 1,098,430 | \$ 275,830 | \$ 564,870 |
| Commodity | OMT | OMTC | COM03 | \$ - | \$ - | \$ - | \$ - |
| Total Transmission | | OMTT | | \$ 2,407,141 | \$ 1,098,430 | \$ 275,830 | \$ 564,870 |
| Distribution Other | | | | | | | |
| Commodity | OMT | OMDEC | COM04 | \$ - | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | | | | | |
| Demand | OMT | OMDSD | DEM04 | \$ 115,314 | \$ 59,524 | \$ 14,947 | \$ 30,610 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|--|-----|-------|-------------------|--------------------|-------------------------|--------------------------------|--------------|--------|
| Operation and Maintenance Expenses | | | | | | | | |
| Gas Supply | | | | | | | | |
| Demand | OMT | OMGSD | DEM01 | \$ - | \$ - | \$ - | \$ - | ok |
| Commodity | OMT | OMGSC | COM01 | - | - | - | - | ok |
| Total Gas Supply | | OMGST | | \$ - | \$ - | \$ - | \$ - | ok |
| Storage | | | | | | | | |
| Demand | OMT | OMSD | DEM02 | \$ - | \$ - | \$ - | \$ 502,048 | ok |
| Commodity | OMT | OMSC | COM02 | - | - | - | 101,644 | ok |
| Total Storage | | OMST | | \$ - | \$ - | \$ - | \$ 603,692 | ok |
| Transmission | | | | | | | | |
| Demand | OMT | OMTD | DEM03 | \$ 152,910 | \$ 177,758 | \$ 137,344 | \$ 2,407,141 | ok |
| Commodity | OMT | OMTC | COM03 | - | - | - | - | ok |
| Total Transmission | | OMTT | | \$ 152,910 | \$ 177,758 | \$ 137,344 | \$ 2,407,141 | ok |
| Distribution Other | | | | | | | | |
| Commodity | OMT | OMDEC | COM04 | \$ - | \$ - | \$ - | \$ - | ok |
| Distribution Structures & Equipment | | | | | | | | |
| Demand | OMT | OMDSD | DEM04 | \$ 8,286 | \$ 1,946 | \$ - | \$ 115,314 | ok |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial | | Large Commercial and Industrial (GS) |
|---|-----|-------|-------------------|--------------|------------------|------------|--------------|--------------------------------------|
| | | | | | | Small (GS) | | |
| Operation and Maintenance Expenses (Continued) | | | | | | | | |
| Distribution Mains | | | | | | | | |
| Demand | OMT | OMDMD | DEM05 | \$ 1,269,380 | \$ 655,241 | \$ 164,540 | \$ 336,959 | |
| Customer | OMT | OMDMC | CUST01 | 1,740,055 | 1,499,593 | 197,852 | 40,472 | |
| Total Distribution Mains | | | | \$ 3,009,435 | \$ 2,154,834 | \$ 362,391 | \$ 377,431 | |
| Services | | | | | | | | |
| Customer | OMT | OMSC | CUST02 | \$ 487,078 | \$ 410,777 | \$ 61,453 | \$ 14,055 | |
| Meters | | | | | | | | |
| Customer | OMT | OMMC | CUST03 | \$ 810,520 | \$ 387,040 | \$ 66,835 | \$ 261,279 | |
| Customer Accounts | | | | | | | | |
| Customer | OMT | OMCAC | CUST04 | \$ 1,294,736 | \$ 1,025,750 | \$ 135,334 | \$ 110,734 | |
| Other Services | | | | | | | | |
| Customer | OMT | OMCSC | CUST05 | \$ - | \$ - | \$ - | \$ - | |
| Total | | | | \$ 8,727,917 | \$ 5,452,951 | \$ 997,894 | \$ 1,564,971 | |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|---|-----|-------|-------------------|--------------------|-------------------------|--------------------------------|--------------|--------|
| Operation and Maintenance Expenses (Continued) | | | | | | | | |
| Distribution Mains | | | | | | | | |
| Demand | OMT | OMDMD | DEM05 | \$ 91,215 | \$ 21,425 | \$ - | \$ 1,269,380 | ok |
| Customer | OMT | OMDMC | CUST01 | 2,003 | 137 | - | 1,740,055 | ok |
| Total Distribution Mains | | | | \$ 93,218 | \$ 21,561 | \$ - | \$ 3,009,435 | ok |
| Services | | | | | | | | |
| Customer | OMT | OMSC | CUST02 | \$ 696 | \$ 98 | \$ - | \$ 487,078 | ok |
| Meters | | | | | | | | |
| Customer | OMT | OMMC | CUST03 | \$ 75,093 | \$ 14,818 | \$ 5,455 | \$ 810,520 | ok |
| Customer Accounts | | | | | | | | |
| Customer | OMT | OMCAC | CUST04 | \$ 5,481 | \$ 623 | \$ 16,816 | \$ 1,294,736 | ok |
| Other Services | | | | | | | | |
| Customer | OMT | OMCSC | CUST05 | \$ - | \$ - | \$ - | \$ - | ok |
| Total | | OMTT | | \$ 335,683 | \$ 216,804 | \$ 159,615 | \$ 8,727,917 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial | | Large Commercial and Industrial (GS) |
|--|-------|-------|-------------------|--------------|------------------|------------|-----------------|--------------------------------------|
| | | | | | | Small (GS) | Industrial (GS) | |
| Payroll Expenses | | | | | | | | |
| Gas Supply | | | | | | | | |
| Demand | LBTOT | LBGSD | DEM01 | \$ - | \$ - | \$ - | \$ - | \$ - |
| Commodity | LBTOT | LBGSC | COM01 | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total Gas Supply | | LBGST | | \$ - | \$ - | \$ - | \$ - | \$ - |
| Storage | | | | | | | | |
| Demand | LBTOT | LBSD | DEM02 | \$ 357,228 | \$ 187,343 | \$ 47,991 | \$ 121,894 | |
| Commodity | LBTOT | LBSC | COM02 | \$ 43,604 | \$ 22,868 | \$ 5,858 | \$ 14,879 | |
| Total Storage | | LBST | | \$ 400,832 | \$ 210,210 | \$ 53,849 | \$ 136,772 | |
| Transmission | | | | | | | | |
| Demand | LBTOT | LBTD | DEM03 | \$ 1,290,914 | \$ 589,071 | \$ 147,924 | \$ 302,931 | |
| Commodity | LBTOT | LBTC | COM03 | \$ - | \$ - | \$ - | \$ - | |
| Total Transmission | | LBTT | | \$ 1,290,914 | \$ 589,071 | \$ 147,924 | \$ 302,931 | |
| Distribution Other | | | | | | | | |
| Commodity | LBTOT | LBDEC | COM04 | \$ - | \$ - | \$ - | \$ - | |
| Distribution Structures & Equipment | | | | | | | | |
| Demand | LBTOT | LBDS | DEM04 | \$ 80,839 | \$ 41,728 | \$ 10,479 | \$ 21,459 | |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|--|-------|-------|-------------------|--------------------|-------------------------|--------------------------------|--------------|--------|
| Payroll Expenses | | | | | | | | |
| Gas Supply | | | | | | | | |
| Demand | LBTOT | LBGSD | DEM01 | \$ - | \$ - | \$ - | \$ - | ok |
| Commodity | LBTOT | LBGSC | COM01 | \$ - | \$ - | \$ - | \$ - | ok |
| Total Gas Supply | | LBGST | | \$ - | \$ - | \$ - | \$ - | ok |
| Storage | | | | | | | | |
| Demand | LBTOT | LBSD | DEM02 | \$ - | \$ - | \$ - | \$ 357,228 | ok |
| Commodity | LBTOT | LBSC | COM02 | \$ - | \$ - | \$ - | \$ 43,604 | ok |
| Total Storage | | LBST | | \$ - | \$ - | \$ - | \$ 400,832 | ok |
| Transmission | | | | | | | | |
| Demand | LBTOT | LBTD | DEM03 | \$ 82,003 | \$ 95,329 | \$ 73,655 | \$ 1,290,914 | ok |
| Commodity | LBTOT | LBTC | COM03 | \$ - | \$ - | \$ - | \$ - | ok |
| Total Transmission | | LBTT | | \$ 82,003 | \$ 95,329 | \$ 73,655 | \$ 1,290,914 | ok |
| Distribution Other | | | | | | | | |
| Commodity | LBTOT | LBDEC | COM04 | \$ - | \$ - | \$ - | \$ - | ok |
| Distribution Structures & Equipment | | | | | | | | |
| Demand | LBTOT | LBDS | DEM04 | \$ 5,809 | \$ 1,364 | \$ - | \$ 80,839 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial Small (GS) | Large Commercial and Industrial (GS) |
|-------------------------------------|-------|-------|-------------------|--------------|------------------|-----------------------|--------------------------------------|
| Payroll Expenses (Continued) | | | | | | | |
| Distribution Mains | | | | | | | |
| Demand | LBTOT | LBDMD | DEM05 | \$ 928,105 | \$ 479,079 | \$ 120,303 | \$ 246,367 |
| Customer | LBTOT | LBDMC | CUST01 | 1,272,238 | 1,096,424 | 144,659 | 29,591 |
| Total Distribution Mains | | | | 2,200,343 | 1,575,503 | 264,962 | 275,958 |
| Services | | | | | | | |
| Customer | LBTOT | LBSC | CUST02 | \$ 361,274 | \$ 304,679 | \$ 45,581 | \$ 10,425 |
| Meters | | | | | | | |
| Customer | LBTOT | LBMC | CUST03 | \$ 551,703 | \$ 263,449 | \$ 45,493 | \$ 177,846 |
| Customer Accounts | | | | | | | |
| Customer | LBTOT | LBCAC | CUST04 | \$ 495,671 | \$ 392,694 | \$ 51,811 | \$ 42,393 |
| Other Services | | | | | | | |
| Customer | LBTOT | LBCSC | CUST05 | \$ - | \$ - | \$ - | \$ - |
| Total | | LBTT | | \$ 5,381,576 | \$ 3,377,336 | \$ 620,098 | \$ 967,785 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|-------------------------------------|-------|-------|-------------------|--------------------|-------------------------|--------------------------------|--------------|--------|
| Payroll Expenses (Continued) | | | | | | | | |
| Distribution Mains | | | | | | | | |
| Demand | LBTOT | LBDMD | DEM05 | \$ 66,691 | \$ 15,665 | \$ - | \$ 928,105 | ok |
| Customer | LBTOT | LBDMC | CUST01 | 1,465 | 100 | - | 1,272,238 | ok |
| Total Distribution Mains | | | | \$ 68,156 | \$ 15,764 | \$ - | \$ 2,200,343 | ok |
| Services | | | | | | | | |
| Customer | LBTOT | LBSC | CUST02 | \$ 516 | \$ 73 | \$ - | \$ 361,274 | ok |
| Meters | | | | | | | | |
| Customer | LBTOT | LBMC | CUST03 | \$ 51,114 | \$ 10,086 | \$ 3,713 | \$ 551,703 | ok |
| Customer Accounts | | | | | | | | |
| Customer | LBTOT | LBCAC | CUST04 | \$ 2,098 | \$ 238 | \$ 6,438 | \$ 495,671 | ok |
| Other Services | | | | | | | | |
| Customer | LBTOT | LBCSC | CUST05 | \$ - | \$ - | \$ - | \$ - | ok |
| Total | | LBTT | | \$ 209,696 | \$ 122,855 | \$ 83,806 | \$ 5,381,576 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial Small (GS) | Commercial and Industrial (GS) |
|--|--------|-------|-------------------|--------------|------------------|-----------------------|--------------------------------|
| Depreciation Expenses | | | | | | | |
| Gas Supply | | | | | | | |
| Demand | DEPREX | DEGSD | DEM01 | \$ - | \$ - | \$ - | \$ - |
| Commodity | DEPREX | DEGSC | COM01 | - | - | - | - |
| Total Gas Supply | | DEGST | | \$ - | \$ - | \$ - | \$ - |
| Storage | | | | | | | |
| Demand | DEPREX | DESD | DEM02 | \$ 94,504 | \$ 49,561 | \$ 12,696 | \$ 32,247 |
| Commodity | DEPREX | DESC | COM02 | - | - | - | - |
| Total Storage | | DEST | | \$ 94,504 | \$ 49,561 | \$ 12,696 | \$ 32,247 |
| Transmission | | | | | | | |
| Demand | DEPREX | DETD | DEM03 | \$ 1,344,532 | \$ 613,539 | \$ 154,068 | \$ 315,514 |
| Commodity | DEPREX | DETC | COM03 | - | - | - | - |
| Total Transmission | | DETT | | \$ 1,344,532 | \$ 613,539 | \$ 154,068 | \$ 315,514 |
| Distribution Other | | | | | | | |
| Commodity | DEPREX | DEDEC | COM04 | \$ - | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | | | | | |
| Demand | DEPREX | DESDS | DEM04 | \$ 54,299 | \$ 28,029 | \$ 7,038 | \$ 14,414 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|--|--------|-------|-------------------|--------------------|-------------------------|--------------------------------|--------------|--------|
| Depreciation Expenses | | | | | | | | |
| Gas Supply | | | | | | | | |
| Demand | DEPREX | DEGSD | DEM01 | \$ - | \$ - | \$ - | \$ - | ok |
| Commodity | DEPREX | DEGSC | COM01 | \$ - | \$ - | \$ - | \$ - | ok |
| Total Gas Supply | | DEGST | | \$ - | \$ - | \$ - | \$ - | ok |
| Storage | | | | | | | | |
| Demand | DEPREX | DESD | DEM02 | \$ - | \$ - | \$ - | \$ 94,504 | ok |
| Commodity | DEPREX | DESC | COM02 | \$ - | \$ - | \$ - | \$ - | ok |
| Total Storage | | DEST | | \$ - | \$ - | \$ - | \$ 94,504 | ok |
| Transmission | | | | | | | | |
| Demand | DEPREX | DETD | DEM03 | \$ 85,409 | \$ 99,288 | \$ 76,715 | \$ 1,344,532 | ok |
| Commodity | DEPREX | DETC | COM03 | \$ - | \$ - | \$ - | \$ - | ok |
| Total Transmission | | DETT | | \$ 85,409 | \$ 99,288 | \$ 76,715 | \$ 1,344,532 | ok |
| Distribution Other | | | | | | | | |
| Commodity | DEPREX | DEDEC | COM04 | \$ - | \$ - | \$ - | \$ - | ok |
| Distribution Structures & Equipment | | | | | | | | |
| Demand | DEPREX | DESD | DEM04 | \$ 3,902 | \$ 916 | \$ - | \$ 54,299 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial | | Large Commercial and Industrial (GS) |
|--|--------|-------|-------------------|--------------|------------------|------------|-----------------|--------------------------------------|
| | | | | | | Small (GS) | Industrial (GS) | |
| Depreciation Expenses (Continued) | | | | | | | | |
| Distribution Mains | | | | | | | | |
| Demand | DEPREX | DEDMD | DEM05 | \$ 623,405 | \$ 321,796 | \$ 80,807 | \$ 165,484 | |
| Customer | DEPREX | DEDMC | CUST01 | 854,558 | 736,465 | 97,167 | 19,876 | |
| Total Distribution Mains | | | | 1,477,963 | 1,058,260 | 177,974 | 185,360 | |
| Services | | | | | | | | |
| Customer | DEPREX | DESC | CUST02 | \$ 242,666 | \$ 204,652 | \$ 30,616 | \$ 7,002 | |
| Meters | | | | | | | | |
| Customer | DEPREX | DEMC | CUST03 | \$ 356,388 | \$ 170,183 | \$ 29,388 | \$ 114,885 | |
| Customer Accounts | | | | | | | | |
| Customer | DEPREX | DECAC | CUST04 | \$ - | \$ - | \$ - | \$ - | |
| Other Services | | | | | | | | |
| Customer | DEPREX | DECSC | CUST05 | \$ - | \$ - | \$ - | \$ - | |
| Total | | DET | | \$ 3,570,354 | \$ 2,124,224 | \$ 411,780 | \$ 669,422 | |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|--|--------|-------|-------------------|--------------------|-------------------------|--------------------------------|--------------|--------|
| Depreciation Expenses (Continued) | | | | | | | | |
| Distribution Mains | | | | | | | | |
| Demand | DEPREX | DEDMD | DEM05 | \$ 44,796 | \$ 10,522 | \$ - | \$ 623,405 | ok |
| Customer | DEPREX | DEDMC | CUST01 | 984 | 67 | - | 854,558 | ok |
| Total Distribution Mains | | | | \$ 45,780 | \$ 10,589 | \$ - | \$ 1,477,963 | ok |
| Services | | | | | | | | |
| Customer | DEPREX | DESC | CUST02 | \$ 347 | \$ 49 | \$ - | \$ 242,666 | ok |
| Meters | | | | | | | | |
| Customer | DEPREX | DEMC | CUST03 | \$ 33,019 | \$ 6,515 | \$ 2,399 | \$ 356,388 | ok |
| Customer Accounts | | | | | | | | |
| Customer | DEPREX | DECAC | CUST04 | \$ - | \$ - | \$ - | \$ - | ok |
| Other Services | | | | | | | | |
| Customer | DEPREX | DECSC | CUST05 | \$ - | \$ - | \$ - | \$ - | ok |
| Total | | DET | | \$ 168,456 | \$ 117,358 | \$ 79,113 | \$ 3,570,354 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial Small (GS) | Large Commercial and Industrial (GS) |
|--|-----|---------|-------------------|--------------|------------------|-----------------------|--------------------------------------|
| | | | | | | | |
| Other Taxes | | | | | | | |
| Gas Supply | | | | | | | |
| Demand | OTT | OTTGSD | DEM01 | \$ - | \$ - | \$ - | \$ - |
| Commodity | OTT | OTTGSC | COM01 | - | - | - | - |
| Total Gas Supply | | OTTGST | | \$ - | \$ - | \$ - | \$ - |
| Storage | | | | | | | |
| Demand | OTT | OTTSD | DEM02 | \$ 104,367 | \$ 54,733 | \$ 14,021 | \$ 35,612 |
| Commodity | OTT | OTTSC | COM02 | 3,896 | 2,043 | 523 | 1,329 |
| Total Storage | | OTTST | | \$ 108,263 | \$ 56,777 | \$ 14,544 | \$ 36,942 |
| Transmission | | | | | | | |
| Demand | OTT | OTTTD | DEM03 | \$ 325,995 | \$ 148,758 | \$ 37,355 | \$ 76,499 |
| Commodity | OTT | OTTTTC | COM03 | - | - | - | - |
| Total Transmission | | OTTTT | | \$ 325,995 | \$ 148,758 | \$ 37,355 | \$ 76,499 |
| Distribution Other | | | | | | | |
| Commodity | OTT | OTTDEC | COM04 | \$ - | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | | | | | |
| Demand | OTT | OTTSDSD | DEM04 | \$ 18,940 | \$ 9,777 | \$ 2,455 | \$ 5,028 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|--|-----|--------|-------------------|--------------------|-------------------------|--------------------------------|-------------|--------|
| Other Taxes | | | | | | | | |
| Gas Supply | | | | | | | | |
| Demand | OTT | OTTGSD | DEM01 | \$ - | \$ - | \$ - | \$ - | ok |
| Commodity | OTT | OTTGSC | COM01 | \$ - | \$ - | \$ - | \$ - | ok |
| Total Gas Supply | | OTTGST | | \$ - | \$ - | \$ - | \$ - | ok |
| Storage | | | | | | | | |
| Demand | OTT | OTTSD | DEM02 | \$ - | \$ - | \$ - | \$ 104,367 | ok |
| Commodity | OTT | OTTSC | COM02 | \$ - | \$ - | \$ - | \$ 3,896 | ok |
| Total Storage | | OTTST | | \$ - | \$ - | \$ - | \$ 108,263 | ok |
| Transmission | | | | | | | | |
| Demand | OTT | OTTDD | DEM03 | \$ 20,708 | \$ 24,073 | \$ 18,600 | \$ 325,995 | ok |
| Commodity | OTT | OTTTC | COM03 | \$ - | \$ - | \$ - | \$ - | ok |
| Total Transmission | | OTTDD | | \$ 20,708 | \$ 24,073 | \$ 18,600 | \$ 325,995 | ok |
| Distribution Other | | | | | | | | |
| Commodity | OTT | OTTDEC | COM04 | \$ - | \$ - | \$ - | \$ - | ok |
| Distribution Structures & Equipment | | | | | | | | |
| Demand | OTT | OTTSD | DEM04 | \$ 1,361 | \$ 320 | \$ - | \$ 18,940 | ok |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial Small (GS) | Commercial and Industrial (GS) | Large |
|--------------------------------|-----|--------|-------------------|--------------|------------------|-----------------------|--------------------------------|-------|
| | | | | | | | | |
| Other Taxes (Continued) | | | | | | | | |
| Distribution Mains | | | | | | | | |
| Demand | OTT | OTTDMD | DEM05 | \$ 217,447 | \$ 112,244 | \$ 28,186 | \$ 57,722 | |
| Customer | OTT | OTTDMC | CUST01 | 298,075 | 256,883 | 33,892 | 6,933 | |
| Total Distribution Mains | | | | \$ 515,522 | \$ 369,127 | \$ 62,078 | \$ 64,655 | |
| Services | | | | | | | | |
| Customer | OTT | OTTSC | CUST02 | \$ 84,643 | \$ 71,384 | \$ 10,679 | \$ 2,442 | |
| Meters | | | | | | | | |
| Customer | OTT | OTTMC | CUST03 | \$ 126,198 | \$ 60,262 | \$ 10,406 | \$ 40,681 | |
| Customer Accounts | | | | | | | | |
| Customer | OTT | OTTCAC | CUST04 | \$ 44,288 | \$ 35,087 | \$ 4,629 | \$ 3,788 | |
| Other Services | | | | | | | | |
| Customer | OTT | OTTCSC | CUST05 | \$ - | \$ - | \$ - | \$ - | |
| Total | | | | \$ 1,223,848 | \$ 751,171 | \$ 142,148 | \$ 230,034 | |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|--------------------------------|-----|--------|-------------------|--------------------|-------------------------|--------------------------------|--------------|--------|
| Other Taxes (Continued) | | | | | | | | |
| Distribution Mains | | | | | | | | |
| Demand | OTT | OTTDMD | DEM05 | \$ 15,625 | \$ 3,670 | \$ - | \$ 217,447 | ok |
| Customer | OTT | OTTDMC | CUST01 | 343 | 23 | - | 298,075 | ok |
| Total Distribution Mains | | | | \$ 15,968 | \$ 3,693 | \$ - | \$ 515,522 | ok |
| Services | | | | | | | | |
| Customer | OTT | OTTSC | CUST02 | \$ 121 | \$ 17 | \$ - | \$ 84,643 | ok |
| Meters | | | | | | | | |
| Customer | OTT | OTTMC | CUST03 | \$ 11,692 | \$ 2,307 | \$ 849 | \$ 126,198 | ok |
| Customer Accounts | | | | | | | | |
| Customer | OTT | OTTCAC | CUST04 | \$ 187 | \$ 21 | \$ 575 | \$ 44,288 | ok |
| Other Services | | | | | | | | |
| Customer | OTT | OTTCSC | CUST05 | \$ - | \$ - | \$ - | \$ - | ok |
| Total | | | | \$ 50,038 | \$ 30,432 | \$ 20,025 | \$ 1,223,848 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial | | Large Commercial and Industrial (GS) |
|--|-----|--------|-------------------|--------------|------------------|------------|-----------------|--------------------------------------|
| | | | | | | Small (GS) | Industrial (GS) | |
| Interest Expenses | | | | | | | | |
| Gas Supply | | | | | | | | |
| Demand | INT | INTGSD | DEM01 | \$ - | \$ - | \$ - | \$ - | \$ - |
| Commodity | INT | INTGSC | COM01 | - | - | - | - | - |
| Total Gas Supply | | INTGST | | \$ - | \$ - | \$ - | \$ - | \$ - |
| Storage | | | | | | | | |
| Demand | INT | INTSD | DEM02 | \$ 303,639 | \$ 159,239 | \$ 40,792 | \$ 103,608 | |
| Commodity | INT | INTSC | COM02 | - | - | - | - | - |
| Total Storage | | INTST | | \$ 303,639 | \$ 159,239 | \$ 40,792 | \$ 103,608 | |
| Transmission | | | | | | | | |
| Demand | INT | INTTD | DEM03 | \$ 882,867 | \$ 402,871 | \$ 101,166 | \$ 207,177 | |
| Commodity | INT | INTTC | COM03 | - | - | - | - | - |
| Total Transmission | | INTTT | | \$ 882,867 | \$ 402,871 | \$ 101,166 | \$ 207,177 | |
| Distribution Other | | | | | | | | |
| Commodity | INT | INTDEC | COM04 | \$ - | \$ - | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | | | | | | |
| Demand | INT | INTDSD | DEM04 | \$ 49,107 | \$ 25,349 | \$ 6,365 | \$ 13,036 | |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|--|-----|--------|-------------------|--------------------|-------------------------|--------------------------------|-------------|--------|
| Interest Expenses | | | | | | | | |
| Gas Supply | | | | | | | | |
| Demand | INT | INTGSD | DEM01 | \$ - | \$ - | \$ - | - | ok |
| Commodity | INT | INTGSC | COM01 | \$ - | \$ - | \$ - | - | ok |
| Total Gas Supply | | INTGST | | \$ - | \$ - | \$ - | - | ok |
| Storage | | | | | | | | |
| Demand | INT | INTSD | DEM02 | \$ - | \$ - | \$ - | 303,639 | ok |
| Commodity | INT | INTSC | COM02 | \$ - | \$ - | \$ - | - | ok |
| Total Storage | | INTST | | \$ - | \$ - | \$ - | 303,639 | ok |
| Transmission | | | | | | | | |
| Demand | INT | INTTD | DEM03 | \$ 56,083 | \$ 65,196 | \$ 50,374 | \$ 882,867 | ok |
| Commodity | INT | INTTC | COM03 | \$ - | \$ - | \$ - | - | ok |
| Total Transmission | | INTTT | | \$ 56,083 | \$ 65,196 | \$ 50,374 | \$ 882,867 | ok |
| Distribution Other | | | | | | | | |
| Commodity | INT | INTDEC | COM04 | \$ - | \$ - | \$ - | - | ok |
| Distribution Structures & Equipment | | | | | | | | |
| Demand | INT | INTDSD | DEM04 | \$ 3,529 | \$ 829 | \$ - | \$ 49,107 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial Small (GS) | Large Commercial and Industrial (GS) |
|--------------------------------------|-----|--------|-------------------|--------------|------------------|-----------------------|--------------------------------------|
| | | | | | | | |
| Interest Expenses (Continued) | | | | | | | |
| Distribution Mains | | | | | | | |
| Demand | INT | INTDMD | DEM05 | \$ 563,793 | \$ 291,024 | \$ 73,080 | \$ 149,660 |
| Customer | INT | INTDMC | CUST01 | 772,842 | 666,041 | 87,875 | 17,975 |
| Total Distribution Mains | | | | 1,336,635 | 957,066 | 160,955 | 167,635 |
| Services | | | | | | | |
| Customer | INT | INTSC | CUST02 | \$ 219,462 | \$ 185,083 | \$ 27,689 | \$ 6,333 |
| Meters | | | | | | | |
| Customer | INT | INTMC | CUST03 | \$ 322,309 | \$ 153,909 | \$ 26,578 | \$ 103,899 |
| Customer Accounts | | | | | | | |
| Customer | INT | INTCAC | CUST04 | \$ - | \$ - | \$ - | \$ - |
| Other Services | | | | | | | |
| Customer | INT | INTCSC | CUST05 | \$ - | \$ - | \$ - | \$ - |
| Total | | | | \$ 3,114,019 | \$ 1,883,516 | \$ 363,545 | \$ 601,688 |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|--------------------------------------|-----|--------|-------------------|--------------------|-------------------------|--------------------------------|--------------|--------|
| Interest Expenses (Continued) | | | | | | | | |
| Distribution Mains | | | | | | | | |
| Demand | INT | INTDMD | DEM05 | \$ 40,513 | \$ 9,516 | \$ - | \$ 563,793 | ok |
| Customer | INT | INTDMC | CUST01 | 890 | 61 | - | 772,842 | ok |
| Total Distribution Mains | | | | \$ 41,402 | \$ 9,576 | \$ - | \$ 1,336,635 | ok |
| Services | | | | | | | | |
| Customer | INT | INTSC | CUST02 | \$ 313 | \$ 44 | \$ - | \$ 219,462 | ok |
| Meters | | | | | | | | |
| Customer | INT | INTMC | CUST03 | \$ 29,861 | \$ 5,892 | \$ 2,169 | \$ 322,309 | ok |
| Customer Accounts | | | | | | | | |
| Customer | INT | INTCAC | CUST04 | \$ - | \$ - | \$ - | \$ - | ok |
| Other Services | | | | | | | | |
| Customer | INT | INTCSC | CUST05 | \$ - | \$ - | \$ - | \$ - | ok |
| Total | | | | \$ 131,189 | \$ 81,538 | \$ 52,543 | \$ 3,114,019 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial Small (GS) | Large Commercial and Industrial (GS) |
|---|-----|--------------|-------------------|---------------|------------------|-----------------------|--------------------------------------|
| | | | | | | | |
| Net Operating Income -- Adjusted Test Period | | | | | | | |
| Operating Revenues | | | | | | | |
| Sales and Transportation | | REVUC R01 | \$ 20,523,105 | 10,109,997 | 2,764,469 | 4,542,780 | |
| Miscellaneous Service Revenue | | REVMSR REVUC | 152,009 | 74,882 | 20,476 | 33,647 | |
| Total Operating Revenues | | TOR | \$ 20,675,114 | \$ 10,184,879 | \$ 2,784,945 | \$ 4,576,427 | |
| Expenses | | | | | | | |
| Operation and Maintenance Expenses | | | \$ 8,727,917 | \$ 5,452,951 | \$ 997,894 | \$ 1,564,971 | |
| Depreciation and Amortization Expenses | | | 3,570,354 | 2,124,224 | 411,780 | 669,422 | |
| Other Taxes | | | 1,223,848 | 751,171 | 142,148 | 230,034 | |
| Total Operating Expenses | | TOE | \$ 13,522,119 | \$ 8,328,346 | \$ 1,551,821 | \$ 2,464,427 | |
| Expense Adjustments | | | | | | | |
| Year-End Adjustment | | EXADJ1 YREND | \$ 54,498 | 32,873 | 18,161 | 473 | |
| Eliminate Canada Mountain O&M Expenses | | EXADJ2 OMST | (120,120) | (62,995) | (16,137) | (40,987) | |
| Eliminate Canada Mountain Depr Expenses | | EXADJ3 DEST | (20,212) | (10,600) | (2,715) | (6,897) | |
| OT Expenses | | EXADJ4 OTTT | (38,210) | (23,452) | (4,438) | (7,182) | |
| Payroll Expenses | | EXADJ5 LBTT | 116,199 | 53,024 | 13,315 | 27,268 | |
| Payroll Other Taxes | | EXADJ6 OTTT | - | - | - | - | |
| Rate Case Expense | | EXADJ7 TOR | 29,000 | 14,286 | 3,906 | 6,419 | |
| Eliminate Test-Year Expenses | | EXADJ8 OMTT | (142,711) | (65,122) | (16,353) | (33,489) | |
| Customer Deposits | | EXADJ9 OMTT | 35,692 | 16,287 | 4,090 | 8,376 | |
| Medical Adjustment | | EXADJ10 OMTT | 77,561 | 35,393 | 8,888 | 18,201 | |
| Total Expense Adjustments | | ADJTOT | \$ (8,303) | \$ (10,307) | \$ 8,716 | \$ (27,819) | |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|---|-----|--------------|-------------------|--------------------|-------------------------|--------------------------------|---------------|--------|
| Net Operating Income -- Adjusted Test Period | | | | | | | | |
| Operating Revenues | | | | | | | | |
| Sales and Transportation | | REVUC R01 | | 2,021,345 | 632,524 | 451,990 | 20,523,105 | ok |
| Miscellaneous Service Revenue | | REVMSR REVUC | | 14,972 | 4,685 | 3,348 | 152,009 | ok |
| Total Operating Revenues | | TOR | | \$ 2,036,317 | \$ 637,209 | \$ 455,338 | \$ 20,675,114 | ok |
| Expenses | | | | | | | | |
| Operation and Maintenance Expenses | | | | \$ 335,683 | \$ 216,804 | \$ 159,615 | \$ 8,727,917 | ok |
| Depreciation and Amortization Expenses | | | | 168,456 | 117,358 | 79,113 | 3,570,354 | ok |
| Other Taxes | | | | 50,038 | 30,432 | 20,025 | 1,223,848 | ok |
| Total Operating Expenses | | TOE | | \$ 554,177 | \$ 364,595 | \$ 258,753 | \$ 13,522,119 | ok |
| Expense Adjustments | | | | | | | | |
| Year-End Adjustment | | EXADJ1 YREND | | - | 2,991 | - | 54,498 | ok |
| Eliminate Canada Mountain O&M Expenses | | EXADJ2 OMST | | - | - | - | (120,120) | ok |
| Eliminate Canada Mountain Depr Expenses | | EXADJ3 DEST | | - | - | - | (20,212) | ok |
| OT Expenses | | EXADJ4 OTTT | | (1,562) | (950) | (625) | (38,210) | ok |
| Payroll Expenses | | EXADJ5 LBTT | | 7,381 | 8,581 | 6,630 | 116,199 | ok |
| Payroll Other Taxes | | EXADJ6 OTTT | | - | - | - | - | ok |
| Rate Case Expense | | EXADJ7 TOR | | 2,856 | 894 | 639 | 29,000 | ok |
| Eliminate Test-Year Expenses | | EXADJ8 OMTT | | (9,065) | (10,539) | (8,143) | (142,711) | ok |
| Customer Deposits | | EXADJ9 OMTT | | 2,267 | 2,636 | 2,036 | 35,692 | ok |
| Medical Adjustment | | EXADJ10 OMTT | | 4,927 | 5,728 | 4,425 | 77,561 | ok |
| Total Expense Adjustments | | ADJTOT | | \$ 6,804 | \$ 9,340 | \$ 4,963 | (8,303) | ok |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial Small (GS) | Large Commercial and Industrial (GS) |
|---|-----|------|-------------------|---------------------|---------------------|-----------------------|--------------------------------------|
| | | | | | | | |
| Net Operating Income -- Adjusted Test Period (Continued) | | | | | | | |
| Net Income Before Income Taxes | | | | \$ 7,161,298 | \$ 1,866,839 | \$ 1,224,407 | \$ 2,139,819 |
| Income Taxes | | | TXINC | \$ 1,596,449 | (6,578) | 339,567 | 606,716 |
| Net Operating Income | | | TOM | <u>\$ 5,564,849</u> | <u>\$ 1,873,417</u> | <u>\$ 884,840</u> | <u>\$ 1,533,103</u> |
| Net Cost Rate Base | | | | \$ 76,088,138 | \$ 47,159,356 | \$ 8,751,569 | \$ 13,416,984 |
| Rate of Return -- Actual | | | | 7.31% | 3.97% | 10.11% | 11.43% |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|---|-----|------|-------------------|--------------------|-------------------------|--------------------------------|---------------|--------|
| Net Operating Income -- Adjusted Test Period (Continued) | | | | | | | | |
| Net Income Before Income Taxes | | | | \$ 1,475,335 | \$ 263,275 | \$ 191,622 | \$ 7,161,298 | ok |
| Income Taxes | | | TXINC | 530,199 | 71,686 | 54,860 | 1,596,449 | ok |
| Net Operating Income | | TOM | | \$ 945,137 | \$ 191,589 | \$ 136,762 | \$ 5,564,849 | ok |
| Net Cost Rate Base | | | | \$ 3,453,018 | \$ 2,029,270 | \$ 1,277,942 | \$ 76,088,138 | ok |

| | | | |
|---------------------------------|--------|-------|--------|
| Rate of Return -- Actual | 27.37% | 9.44% | 10.70% |
|---------------------------------|--------|-------|--------|

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial Small (GS) | Large Commercial and Industrial (GS) |
|--|-----|------|----------------------|-----------------|---------------------|-----------------------------|---|
| | | | | | | | |
| Net Operating Income -- Adjusted For Increase | | | | | | | |
| Test Year Operating Income | \$ | | 5,564,849 | \$ | 1,873,417 | \$ | 1,533,103 |
| Proposed Increase | \$ | | 2,510,901 | \$ | 1,954,816 | \$ | 242,481 |
| Income Taxes (@39.445) | | | 990,425 | | 771,077 | | 95,647 |
| Net Operating Income Adjusted for Increase | | | 7,085,325 | | 3,057,156 | | 1,679,938 |
| Net Cost Rate Base (Same as Actual) | \$ | | 76,088,138 | \$ | 47,159,356 | \$ | 13,416,984 |
| Rate of Return -- Proposed | | | | | | | |
| | | | 9.31% | | 6.48% | | 12.52% |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|--|-----|------|-------------------|--------------------|-------------------------|--------------------------------|---------------|--------|
| Net Operating Income -- Adjusted For Increase | | | | | | | | |
| Test Year Operating Income | | | \$ | 945,137 | \$ | 136,762 | \$ 5,564,849 | ok |
| Proposed Increase | | | | (105,353) | - | - | \$ 2,510,901 | ok |
| Income Taxes (@39.445) | | | | (41,556) | - | - | \$ 990,425 | ok |
| Net Operating Income Adjusted for Increase | | | | 881,340 | 191,589 | 136,762 | 7,085,325 | ok |
| Net Cost Rate Base (Same as Actual) | | | \$ | 3,453,018 | \$ | 1,277,942 | \$ 76,088,138 | ok |
| Rate of Return -- Proposed | | | | | | | | |
| | | | | 25.52% | 9.44% | 10.70% | | |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Class Allocation

| <u>Description</u> | <u>Ref</u> | <u>Name</u> | <u>Allocation Vector</u> | <u>Total System</u> | <u>Residential (GS)</u> | <u>Commercial Small (GS)</u> | <u>Large Commercial and Industrial (GS)</u> |
|----------------------------------|------------|-------------|------------------------------|-------------------------|-----------------------------|--------------------------------------|---|
| <u>Allocation Factors</u> | | | | | | | |
| Commodity | | | | | | | |
| Gas Supply | | COM01 | | 9,765,801 | 2,581,793 | 682,889 | 1,842,984 |
| Storage | | COM02 | | 2,924,112 | 1,533,506 | 392,837 | 997,769 |
| Transmission | | COM03 | | 9,765,801 | 2,581,793 | 682,889 | 1,842,984 |
| Distribution | | COM04 | | 6,911,381 | 2,581,793 | 682,889 | 1,842,984 |
| Demand | | | | | | | |
| Gas Supply | | DEM01 | | 67,424 | 30,767 | 7,726 | 15,822 |
| Storage (November-March) | | DEM02 | | 2,924,112 | 1,533,506 | 392,837 | 997,769 |
| Transmission | | DEM03 | | 67,424 | 30,767 | 7,726 | 15,822 |
| Distribution Structures | | DEM04 | | 59,604 | 30,767 | 7,726 | 15,822 |
| Distribution Mains | | DEM05 | | 59,604 | 30,767 | 7,726 | 15,822 |
| Customer | | | | | | | |
| Distribution Mains | | CUST01 | | 38,222 | 32,940 | 4,346 | 889 |
| Services | | CUST02 | | 5,322,514 | 4,488,734 | 671,522 | 153,584 |
| Meters | | CUST03 | | 3,913,309 | 1,868,686 | 322,691 | 1,261,491 |
| Customer Count | | | | 38,224 | 32,940 | 4,346 | 889 |
| Customer Accounts | | CUST04 | | 41,578 | 32,940 | 4,346 | 3,556 |
| Other Services | | CUST05 | | 38,224 | 32,940 | 4,346 | 889 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|---------------------------|-----|--------|-------------------|--------------------|-------------------------|--------------------------------|-------------|--------|
| Allocation Factors | | | | | | | | |
| Commodity | | | | | | | | |
| Gas Supply | | COM01 | | 1,436,748 | 1,817,276 | 1,404,111 | 9,765,801 | ok |
| Storage | | COM02 | | | | | 2,924,112 | ok |
| Transmission | | COM03 | | 1,436,748 | 1,817,276 | 1,404,111 | 9,765,801 | ok |
| Distribution | | COM04 | | 1,436,748 | 366,967 | | 6,911,381 | ok |
| Demand | | | | | | | | |
| Gas Supply | | DEM01 | | 4,283 | 4,979 | 3,847 | 67,424 | ok |
| Storage (November-March) | | DEM02 | | | | | 2,924,112 | ok |
| Transmission | | DEM03 | | 4,283 | 4,979 | 3,847 | 67,424 | ok |
| Distribution Structures | | DEM04 | | 4,283 | 1,006 | - | 59,604 | ok |
| Distribution Mains | | DEM05 | | 4,283 | 1,006 | - | 59,604 | ok |
| Customer | | | | | | | | |
| Distribution Mains | | CUST01 | | 44 | 3 | | 38,222 | ok |
| Services | | CUST02 | | 7,601 | 1,073 | - | 5,322,514 | ok |
| Meters | | CUST03 | | 362,560 | 71,542 | 26,339 | 3,913,309 | ok |
| Customer Count | | | | 44 | 5 | | 38,224 | ok |
| Customer Accounts | | CUST04 | | 176 | 20 | 540 | 41,578 | ok |
| Other Services | | CUST05 | | 44 | 5 | | 38,224 | ok |

DELTA NATURAL GAS COMPANY, INC.

Cost of Service Study
12 Months Ended December 31, 1998

Class Allocation

| Description | Ref | Name | Allocation Vector | Total System | Residential (GS) | Commercial | | Large Commercial and Industrial (GS) |
|---------------------------------------|-----|-------|-------------------|--------------|------------------|--------------|--|--------------------------------------|
| | | | | | | Small (GS) | | |
| Allocation Factors (Continued) | | | | | | | | |
| Taxable Income | | | | | | | | |
| Net Income Before Income Tax | | NIBIT | \$ | 7,161,298 \$ | 1,866,839 \$ | 1,224,407 \$ | | 2,139,819 |
| Less: Interest Expense | | | \$ | 3,114,019 \$ | 1,883,516 \$ | 363,545 \$ | | 601,688 |
| Taxable Income | | TXINC | \$ | 4,047,279 \$ | (16,677) \$ | 860,862 \$ | | 1,538,131 |
| Meters Allocation Factor | | | | | | | | |
| Number of Customers | | | | 38,226 | 32,940 | 4,346 | | 889 |
| Average Cost Per Meter | | | | | 57 | 74 | | 1,419 |
| Meter Cost | | | | 3,913,309 | 1,868,686 | 322,691 | | 1,261,491 |
| Services Allocation Factor | | | | | | | | |
| Number of Customers | | | | 38,224 | 32,940 | 4,346 | | 889 |
| Average Cost Per Service Meter Cost | | | | 5,322,514 | 4,488,734 | 671,522 | | 153,584 |
| Year-End Adjustment | | YREND | | 304,119 | 183,444 | 101,346 | | 2,640 |

DELTA NATURAL GAS COMPANY, INC.

**Cost of Service Study
12 Months Ended December 31, 1998**

Class Allocation

| Description | Ref | Name | Allocation Vector | Interruptible (IS) | Special Contracts (SP1) | Off-System Transportation (OS) | Total Check | Status |
|---------------------------------------|-----|-------|-------------------|--------------------|-------------------------|--------------------------------|--------------|--------|
| Allocation Factors (Continued) | | | | | | | | |
| Taxable Income | | | | | | | | |
| Net Income Before Income Tax | | NIBIT | | \$ 1,475,335 | \$ 263,275 | \$ 191,622 | \$ 7,161,298 | ok |
| Less: Interest Expense | | | | \$ 131,189 | \$ 81,538 | \$ 52,543 | \$ 3,114,019 | ok |
| Taxable Income | | TXINC | | \$ 1,344,147 | \$ 181,736 | \$ 139,079 | \$ 4,047,279 | ok |
| Meters Allocation Factor | | | | | | | | |
| Number of Customers | | | | 44 | 5 | 2 | 38,226 | ok |
| Average Cost Per Meter | | | | 8,240 | 14,308 | | | |
| Meter Cost | | | | 362,560 | 71,542 | 26,339 | 3,913,309 | ok |
| Services Allocation Factor | | | | | | | | |
| Number of Customers | | | | 44 | 5 | - | 38,224 | ok |
| Average Cost Per Service | | | | 172.76 | 214.63 | | | |
| Meter Cost | | | | 7,601 | 1,073 | - | 5,322,514 | ok |
| Year-End Adjustment | | YREND | | | 16,689 | | 304,119 | ok |

Seelye Exhibit 3

Estimated Peak Day Requirements

Delta Natural Gas Company, Inc.
Case No. 99-176

Estimated Peak Day Requirements

| | <u>Non-Temp. Sensitive Load</u> | | <u>Temperature Sensitive Load</u> | | <u>Peak Day Requirements @ Zero Degrees</u> |
|---------------------------------------|---------------------------------|-----------------|-----------------------------------|---------------------------|---|
| | <u>Annually</u> | <u>Mcf /Day</u> | <u>Annually</u> | <u>Mcf per Degree Day</u> | |
| Residential-Firm Sales | 368,268 | 1,009 | 1,774,052 | 458 | 30,767 |
| Small Commercial-Firm Sales | 111,246 | 305 | 442,423 | 114 | 7,726 |
| Large Commercial-Firm Sales | 302,256 | 828 | 516,997 | 133 | 9,500 |
| Industrial-Firm Sales | 48,156 | 132 | 99,053 | 26 | 1,793 |
| Com./Indust. Firm Transport. | 521,856 | 1,430 | 184,740 | 48 | 4,529 |
| Total Firm Large Com./Ind. | 872,268 | 2,390 | 800,790 | 207 | 15,822 |
| Com./Indust.-Interruptible Sales | 14,070 | 39 | 25,735 | 7 | 470 |
| Com./Indust.-Interruptible Transport. | 1,391,510 | 3,812 | | | 3,812 |
| Total Interruptible | 1,405,580 | 3,851 | 25,735 | 7 | 4,283 |
| Special Contracts | 1,817,276 | 4,979 | | | 4,979 |
| Off-System Transportation | 1,404,111 | 3,847 | | | 3,847 |
| Total Sales and Transportation | 5,978,749 | 16,380 | | | 67,424 |

Seelye Exhibit 4

Classification of the Cost of Mains

Zero Intercept Analysis

Delta Natural Gas Company, Inc.

Zero Intercept Analysis
Account 376 -- Distribution Mains

December 31, 1998

| Description | Pipe Size | Net Cost of Plant | Quantity (Feet) | Unit Cost (\$ per Foot) |
|--|-----------|-------------------|--------------------|----------------------------|
| Distribution Main Pipe, Under 2" Plastic | 1.500 | \$ 2,231,078.61 | 442,766 | 5.03896 |
| Distribution Main Pipe, 2" Plastic | 2.000 | 18,188,528.24 | 3,625,826 | 5.01638 |
| Distribution Main Pipe, 3" Plastic | 3.000 | 134,564.05 | 56,307 | 2.38983 |
| Distribution Main Pipe, 4" Plastic | 4.000 | 9,919,137.81 | 1,077,977 | 9.20162 |
| Distribution Main Pipe, 6" Plastic | 6.000 | 423,231.99 | 51,168 | 8.27142 |
| Distribution Main Pipe, Under 2" Steel | 1.500 | 156,310.92 | 108,137 | 1.44549 |
| Distribution Main Pipe, 2" Steel | 2.000 | 570,319.60 | 429,630 | 1.32747 |
| Distribution Main Pipe, 3" Steel | 3.000 | 94,691.61 | 73,925 | 1.28091 |
| Distribution Main Pipe, 4" Steel | 4.000 | 1,397,414.92 | 259,512 | 5.38478 |
| Distribution Main Pipe, 6" Steel | 6.000 | 1,567,509.43 | 273,679 | 5.72755 |
| Distribution Main Pipe, 8" Steel | 8.000 | 514,861.18 | 79,984 | 6.43705 |
| Total | | \$ 35,197,648.36 | 6,478,911 | |

Delta Natural Gas Company, Inc.

Zero Intercept Analysis
Account 376 -- Distribution Mains

December 31, 1998

| n | y | x | est y | y^n^5 | n^5 | xn^5 |
|-----------|---------|------|--------|-------------|-------------|--------------|
| 442,766 | 5.03896 | 1.50 | 4.431 | 3352.955121 | 665.4066426 | 998.1099639 |
| 3,625,826 | 5.01638 | 2.00 | 4.861 | 9551.994842 | 1904.160182 | 3808.320365 |
| 56,307 | 2.38983 | 3.00 | 5.721 | 567.0846021 | 237.2909606 | 711.8728819 |
| 1,077,977 | 9.20162 | 4.00 | 6.580 | 9553.6467 | 1038.256712 | 4153.026848 |
| 51,168 | 8.27142 | 6.00 | 8.300 | 1871.0236 | 226.2034482 | 1357.220689 |
| 108,137 | 1.44549 | 1.50 | 4.431 | 475.3375909 | 328.8419073 | 493.262861 |
| 429,630 | 1.32747 | 2.00 | 4.861 | 870.1036638 | 655.4616694 | 1310.9233339 |
| 73,925 | 1.28091 | 3.00 | 5.721 | 348.2698141 | 271.8915225 | 815.6745675 |
| 259,512 | 5.38478 | 4.00 | 6.580 | 2743.131666 | 509.4232032 | 2037.692813 |
| 273,679 | 5.72755 | 6.00 | 8.300 | 2996.328499 | 523.1433838 | 3138.860303 |
| 79,984 | 6.43705 | 8.00 | 10.020 | 1820.491217 | 282.8144268 | 2262.515414 |

Delta Natural Gas Company, Inc.

Zero Intercept Analysis
Account 376 -- Distribution Mains

December 31, 1998

Weighted Linear Regression Statistics

| | Estimate | Standard Error |
|--------------------------------|-----------|----------------|
| Size Coefficient (\$ per Foot) | 0.8598440 | 0.4447265 |
| Zero Intercept (\$ per Foot) | 3.1410884 | 1.3173305 |
| R-Square | 0.8286216 | |

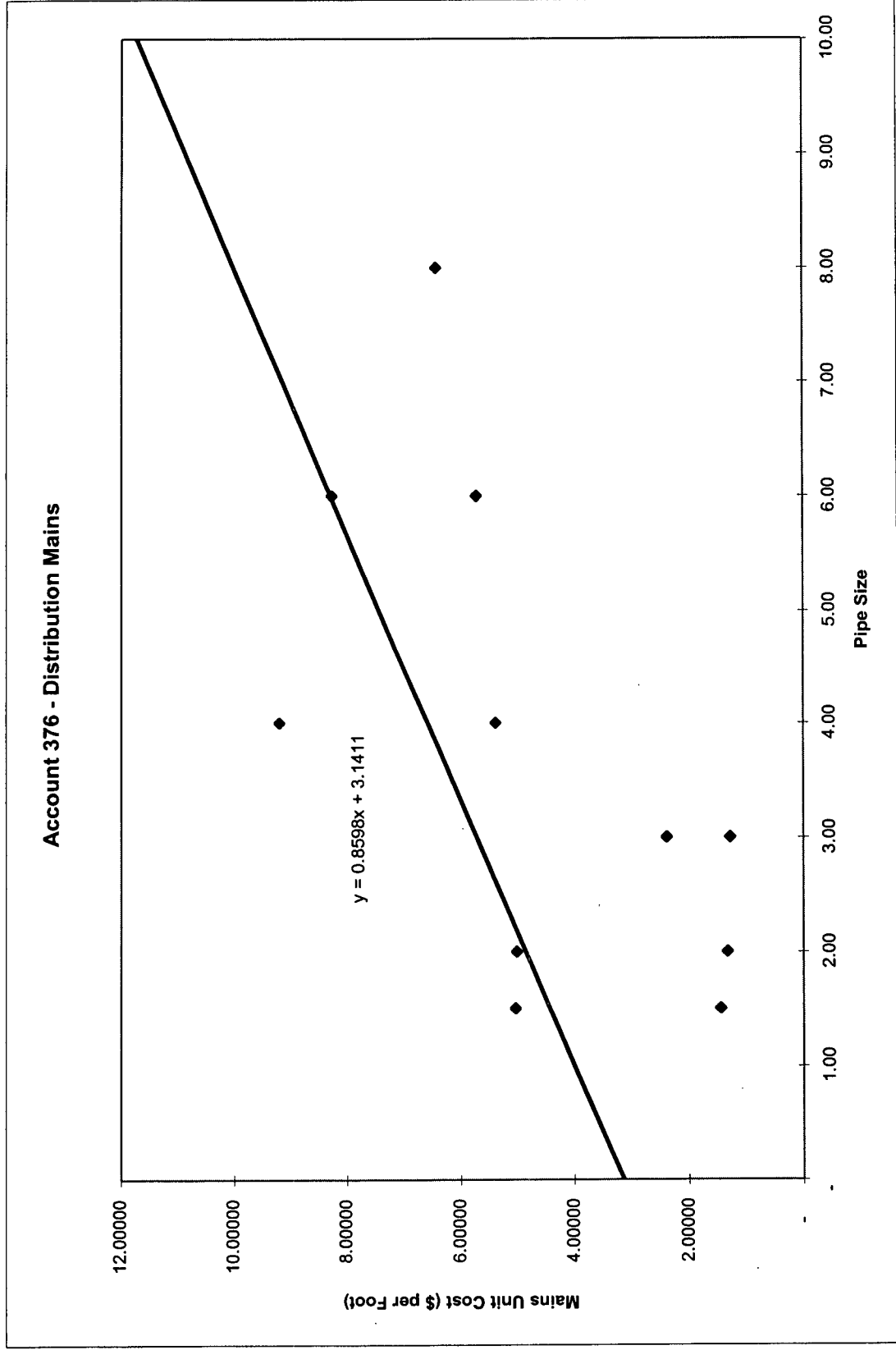
Plant Classification

| | |
|---|---------------|
| Total Number of Units | 6,478,911 |
| Zero Intercept | 3.1410884 |
| Zero Intercept Cost | \$ 20,350,832 |
| Total Cost of Sample | \$ 35,197,648 |
| Percentage of Total | 0.578187266 |
| Percentage Classified as Customer-Related | 57.82% |
| Percentage Classified as Demand-Related | 42.18% |

Delta Natural Gas Company, Inc.

Zero Intercept Analysis
Account 376 -- Distribution Mains

December 31, 1998



Seelye Exhibit 5

Unit Cost Analysis

Standard End-User Rates

Delta Natural Gas Company, Inc.

Unit Cost of Service Based on the Cost of Service Study
For the 12 Months Ended December 31, 1998

General Service Rate GS (Residential)

| Description | Reference | Customer Costs | | | Demand- and Commodity-Related Costs | Total Costs |
|--|---------------------------|---------------------------------|----------------------------------|--|---|---------------|
| | | Customer-Related Mains Costs | Customer-Related Direct Costs | Total Customer-Related Customer-Related Costs | | |
| (1) Rate Base | Exhibit 2 Pages 5 & 7 | \$ 18,561,790 | \$ 9,636,419 | \$ 28,198,209 | \$ 18,961,147 | \$ 47,159,356 |
| (2) Rate of Return | Proposed Overall ROR | 9.31% | 9.31% | 9.31% | 9.31% | 9.31% |
| (3) Return | (1) x (2) | \$ 1,728,473 | \$ 897,343 | \$ 2,625,816 | \$ 1,765,661 | \$ 4,391,478 |
| (4) Interest Expenses | Exhibit 2 Pages 25 & 27 | \$ 666,041 | \$ 338,992 | \$ 1,005,033 | \$ 878,483 | \$ 1,883,516 |
| (5) Net Income | (3) - (4) | \$ 1,062,432 | \$ 558,351 | \$ 1,620,783 | \$ 887,179 | \$ 2,507,962 |
| (6) Income Taxes | ((5)/(1-0.39445))*0.39445 | \$ 692,059 | \$ 363,705 | \$ 1,055,764 | \$ 577,900 | \$ 1,633,664 |
| (7) Operation and Maintenance Expenses | Exhibit 2 Pages 9 & 11 | \$ 1,499,593 | \$ 1,623,567 | \$ 3,323,159 | \$ 2,129,792 | \$ 5,452,951 |
| (8) Depreciation Expenses | Exhibit 2 Pages 17 & 19 | 736,465 | 374,835 | 1,111,300 | 1,012,924 | 2,124,224 |
| (9) Other Taxes | Exhibit 2 Pages 21 & 23 | 256,883 | 166,733 | 423,616 | 327,556 | 751,171 |
| (10) Expense Adjustments | Exhibit 2 Page 29 | (2,834) | (3,447) | (6,281) | (4,026) | (10,307) |
| (11) Total Cost of Service | (3)+(6)+(7)+(8)+(9)+(10) | \$ 4,910,638 | \$ 3,622,736 | \$ 8,533,374 | \$ 5,809,808 | \$ 14,343,182 |
| (12) Less: Misc Revenue | Exhibit 2 Page 29 | 25,637 | 18,913 | 44,550 | 30,331 | 74,882 |
| (13) Net Cost of Service | (11) - (12) | \$ 4,885,001 | \$ 3,603,822 | \$ 8,488,823 | \$ 5,779,477 | \$ 14,268,300 |
| (14) Billing Units | Exhibit 2 Page 35 | 32,940 | 32,940 | 32,940 | 2,581,793 | |
| (15) Unit Costs | (13) / (14) | \$12.36/Cust/Mo | \$9.12/Cust/Mo | \$21.48/Cust/Mo | \$2.2386/Mcf | |

Delta Natural Gas Company, Inc.

Unit Cost of Service Based on the Cost of Service Study
For the 12 Months Ended December 31, 1998

General Service Rate GS (Small Commercial)

| Description | Reference | Customer Costs | | | Demand- and Commodity-Related Costs | Total Costs |
|--|---------------------------|---------------------------------|----------------------------------|---|---|--------------|
| | | Customer-Related Mains Costs | Customer-Related Direct Costs | Customer-Related Customer-Related Costs | | |
| (1) Rate Base | Exhibit 2 Pages 5 & 7 | \$ 2,448,984 | \$ 1,539,051 | \$ 3,988,036 | \$ 4,763,533 | \$ 8,751,569 |
| (2) Rate of Return | Proposed Overall ROR | 9.31% | 9.31% | 9.31% | 9.31% | 9.31% |
| (3) Return | (1) x (2) | \$ 228,049 | \$ 143,316 | \$ 371,366 | \$ 443,580 | \$ 814,946 |
| (4) Interest Expenses | Exhibit 2 Pages 25 & 27 | \$ 87,875 | \$ 54,266 | \$ 142,142 | \$ 221,404 | \$ 363,545 |
| (5) Net Income | (3) - (4) | \$ 140,174 | \$ 89,050 | \$ 229,224 | \$ 222,176 | \$ 451,400 |
| (6) Income Taxes | ((5)/(1-0.39445))*0.39445 | \$ 91,308 | \$ 58,007 | \$ 149,315 | \$ 144,724 | \$ 294,038 |
| (7) Operation and Maintenance Expenses | Exhibit 2 Pages 9 & 11 | \$ 197,852 | \$ 263,622 | \$ 461,474 | \$ 536,420 | \$ 997,894 |
| (8) Depreciation Expenses | Exhibit 2 Pages 17 & 19 | \$ 97,167 | \$ 60,004 | \$ 157,171 | \$ 254,609 | \$ 411,780 |
| (9) Other Taxes | Exhibit 2 Pages 21 & 23 | \$ 33,892 | \$ 25,715 | \$ 59,607 | \$ 82,541 | \$ 142,148 |
| (10) Expense Adjustments | Exhibit 2 Page 29 | \$ 1,728 | \$ 2,303 | \$ 4,031 | \$ 4,685 | \$ 8,716 |
| (11) Total Cost of Service | (3)+(6)+(7)+(8)+(9)+(10) | \$ 649,996 | \$ 552,967 | \$ 1,202,963 | \$ 1,466,559 | \$ 2,669,521 |
| (12) Less: Misc Revenue | Exhibit 2 Page 29 | \$ 4,986 | \$ 4,241 | \$ 9,227 | \$ 11,249 | \$ 20,476 |
| (13) Net Cost of Service | (11) - (12) | \$ 645,011 | \$ 548,725 | \$ 1,193,736 | \$ 1,455,310 | \$ 2,649,046 |
| (14) Billing Units | Exhibit 2 Page 35 | \$ 4,346 | \$ 4,346 | \$ 4,346 | \$ 682,889 | \$ 2,649,046 |
| (15) Unit Costs | (13) / (14) | \$12.37/Cust/Mo | \$10.52/Cust/Mo | \$22.89/Cust/Mo | \$2.1311/Mcf | \$2.1311/Mcf |

Delta Natural Gas Company, Inc.

Unit Cost of Service Based on the Cost of Service Study
For the 12 Months Ended December 31, 1998

General Service Rate GS (Large Commercial and Industrial)

| Description | Reference | Customer Costs | | | Demand- and Commodity-Related Costs | Total Costs |
|--|---------------------------|---------------------------------|----------------------------------|------------------------------------|---|---------------|
| | | Customer-Related Mains Costs | Customer-Related Direct Costs | Total Customer-Related Costs | | |
| (1) Rate Base | Exhibit 2 Pages 5 & 7 | \$ 500,954 | \$ 3,107,518 | \$ 3,608,472 | \$ 9,808,512 | \$ 13,416,984 |
| (2) Rate of Return | Proposed Overall ROR | 9.31% | 9.31% | 9.31% | 9.31% | 9.31% |
| (3) Return | (1) x (2) | \$ 46,649 | \$ 289,372 | \$ 336,021 | \$ 913,368 | \$ 1,249,389 |
| (4) Interest Expenses | Exhibit 2 Pages 25 & 27 | \$ 17,975 | \$ 110,232 | \$ 128,207 | \$ 473,481 | \$ 601,688 |
| (5) Net Income | (3) - (4) | \$ 28,673 | \$ 179,140 | \$ 207,813 | \$ 439,887 | \$ 647,701 |
| (6) Income Taxes | ((5)/(1-0.39445))*0.39445 | \$ 18,678 | \$ 116,690 | \$ 135,368 | \$ 286,539 | \$ 421,907 |
| (7) Operation and Maintenance Expenses | Exhibit 2 Pages 9 & 11 | \$ 40,472 | \$ 386,067 | \$ 426,539 | \$ 1,138,432 | \$ 1,564,971 |
| (8) Depreciation Expenses | Exhibit 2 Pages 17 & 19 | 19,876 | 121,887 | 141,763 | 527,658 | 669,422 |
| (9) Other Taxes | Exhibit 2 Pages 21 & 23 | 6,933 | 46,911 | 53,844 | 176,190 | 230,034 |
| (10) Expense Adjustments | Exhibit 2 Page 29 | (719) | (6,863) | (7,582) | (20,237) | (27,819) |
| (11) Total Cost of Service | (3)+(6)+(7)+(8)+(9)+(10) | \$ 131,888 | \$ 954,065 | \$ 1,085,953 | \$ 3,021,951 | \$ 4,107,904 |
| (12) Less: Misc Revenue | Exhibit 2 Page 29 | 1,080 | 7,815 | 8,895 | 24,752 | 33,647 |
| (13) Net Cost of Service | (11) - (12) | \$ 130,807 | \$ 946,250 | \$ 1,077,058 | \$ 2,997,199 | \$ 4,074,257 |
| (14) Billing Units | Exhibit 2 Page 35 | 889 | 889 | 889 | 1,842,984 | |
| (15) Unit Costs | (13) / (14) | \$12.26/Cust/Mo | \$88.70/Cust/Mo | \$100.96/Cust/Mo | \$1.6263/Mcf | |

Delta Natural Gas Company, Inc.

Unit Cost of Service Based on the Cost of Service Study
For the 12 Months Ended December 31, 1998

Interruptible Service Rate IS

| Description | Reference | Customer Costs | | | Demand- and Commodity-Related Costs | Total Costs |
|--|---------------------------|---------------------------------|----------------------------------|--|---|--------------|
| | | Customer-Related Mains Costs | Customer-Related Direct Costs | Total Customer-Related Customer-Related Costs | | |
| (1) Rate Base | Exhibit 2 Pages 6 & 8 | \$ 24,794 | \$ 847,577 | \$ 872,372 | \$ 2,580,646 | \$ 3,453,018 |
| (2) Rate of Return | Proposed Overall ROR | 9.31% | 9.31% | 9.31% | 9.31% | 9.31% |
| (3) Return | (1) x (2) | \$ 2,309 | \$ 78,926 | \$ 81,235 | \$ 240,310 | \$ 321,545 |
| (4) Interest Expenses | Exhibit 2 Pages 26 & 28 | \$ 890 | \$ 30,175 | \$ 31,064 | \$ 100,124 | \$ 131,189 |
| (5) Net Income | (3) - (4) | \$ 1,419 | \$ 48,752 | \$ 50,171 | \$ 140,186 | \$ 190,356 |
| (6) Income Taxes | ((5)/(1-0.39445))*0.39445 | \$ 924 | \$ 31,756 | \$ 32,681 | \$ 91,316 | \$ 123,996 |
| (7) Operation and Maintenance Expenses | Exhibit 2 Pages 10 & 12 | \$ 2,003 | \$ 81,269 | \$ 83,272 | \$ 252,411 | \$ 335,683 |
| (8) Depreciation Expenses | Exhibit 2 Pages 18 & 20 | 984 | 33,365 | 34,349 | 134,107 | 168,456 |
| (9) Other Taxes | Exhibit 2 Pages 22 & 24 | 343 | 12,000 | 12,343 | 37,695 | 50,038 |
| (10) Expense Adjustments | Exhibit 2 Page 30 | 41 | 1,647 | 1,688 | 5,116 | 6,804 |
| (11) Total Cost of Service | (3)+(6)+(7)+(8)+(9)+(10) | \$ 6,604 | \$ 238,965 | \$ 245,569 | \$ 760,954 | \$ 1,006,523 |
| (12) Less: Misc Revenue | Exhibit 2 Page 30 | 98 | 3,554 | 3,653 | 11,319 | 14,972 |
| (13) Net Cost of Service | (11) - (12) | \$ 6,506 | \$ 235,410 | \$ 241,916 | \$ 749,635 | \$ 991,551 |
| (14) Billing Units | Exhibit 2 Page 36 | 44 | 44 | 44 | 1,436,748 | |
| (15) Unit Costs | (13) / (14) | \$12.32/Cust/Mo | \$445.85/Cust/Mo | \$458.17/Cust/Mo | \$0.5218/Mcf | |

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF

ADJUSTMENT OF GAS SERVICE)
RATES OF DELTA NATURAL)
GAS COMPANY, INC.)

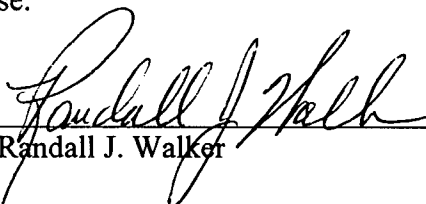
CASE NO. 99-176

DIRECT TESTIMONY OF
RANDALL J. WALKER

AFFIDAVIT

The affiant, Randall J. Walker, being duly sworn, deposes and states that the prepared testimony attached hereto and made a part hereof, constitutes the prepared direct testimony of this affiant in Case No. 99-176, in the Matter of: Adjustment of Gas Service Rates of Delta Natural Gas Company, Inc. and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared direct testimony.

Affiant further states that he will be present and available for cross-examination and for such additional direct examination as may be appropriate at any hearing in Case No. 99-176 scheduled by the Commission, at which time affiant will further reaffirm the attached testimony as his direct testimony in such case.



Randall J. Walker

STATE OF KENTUCKY)
)
COUNTY OF CLARK)

Subscribed and sworn to before me by Randall J. Walker this the 29th
day of, June 1999.

My Commission Expires: 3/8/2000



Notary Public, State at Large, Kentucky

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF

ADJUSTMENT OF GAS SERVICE)
RATES OF DELTA NATURAL)
GAS COMPANY, INC.)

CASE NO. 99-176

TESTIMONY OF RANDALL J. WALKER

1 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

2 A. Randall J. Walker and my business address is The Prime Group, LLC, 6711
3 Fallen Leaf, Louisville, Kentucky, 40241.

4 Q. BY WHOM ARE YOU EMPLOYED?

5 A. I am a senior consultant and associate with The Prime Group, LLC, a firm located
6 in Louisville, Kentucky, providing consulting and educational services in the
7 areas of utility marketing, regulatory analysis, cost of service, rate design and fuel
8 and power procurement.

9 Q. PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND
10 BUSINESS EXPERIENCE.

11 A. I am a graduate of the University of Louisville with a Bachelor of Science Degree
12 in Commerce and a Certificate in Physics. I was employed by Louisville Gas and
13 Electric Company ("LG&E") beginning in July 1960 until my retirement in
14 August 1998. From 1968 until December 1990, I held various positions within
15 the Rate Department at LG&E, including manager. In December of 1990, I

1 became Group Manager of Gas Product Management and, in 1993, I was also
2 given responsibility for Electric Product Management. In July 1996, my
3 managerial responsibilities were further broadened to include the Rate
4 Department. Upon retirement from LG&E in August 1998, I joined The Prime
5 Group as a senior consultant and have provided utility consulting services to
6 various clients.

7 I have over 30 years experience in rate design, cost of service, development of new
8 and revised service offerings, economic/cost analyses, preparing filings for general
9 rate cases and other regulatory proceedings before the Kentucky Public Service
10 Commission ("Commission"), administration of tariffs, and interpretation and the
11 application of Commission regulations.

12 I was also responsible for preparing the natural gas sales, revenue and peak period
13 demand forecasts at LG&E for thirteen years prior to 1981 and supervised its
14 preparation through 1990. In addition, I also had managerial responsibility for the
15 electric sales and revenue forecasts during 1989 and 1990.

16 Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE KENTUCKY PUBLIC
17 SERVICE COMMISSION?

18 A. Yes, I testified before the Commission on many occasions including LG& E's last
19 three general rate cases, the electric fuel clause proceedings, in gas supply clause
20 hearings, and numerous other matters concerning the application of tariff provisions
21 and service offerings. The scope of my testimony in the general rate case
22 proceedings included (a) rate design, (b) cost of service, (c) revenue apportionment
23 between rate classes, (d) temperature normalization adjustments, (e) year-end

1 adjustments and (f) reconciliation of gas supply and fuel cost expenses with revenue
2 recoveries. In addition, I have also provided testimony before the Federal Energy
3 Regulatory Commission relating to the development of rates and services.

4 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

5 A. I shall explain and support the pro-forma revenue adjustments that were made to the
6 test period operating results. In addition, I will explain the apportionment of the
7 proposed revenue increase among the rate classes and the resulting changes in
8 pricing and rate design contained in this filing.

9 Q. WERE WALKER EXHIBITS 1 THROUGH 8 PREPARED BY YOU?

10 A. Yes, they were.

11 **PRO-FORMA REVENUE ADJUSTMENTS**

12 Q. PLEASE EXPLAIN THE PURPOSE OF THE PRO-FORMA REVENUE
13 ADJUSTMENTS THAT YOU ARE SPONSORING IN THIS PROCEEDING.

14 A. It has been my experience that the Commission has, over time, established certain
15 standards or requirements with respect to the test period revenues and expenses from
16 which revenue requirements and changes in base rates are determined. Revenues
17 must be adjusted, when necessary, to reflect normal temperatures, annualized to give
18 effect to the numbers of customers served at year-end, reflect the currently effective
19 rates for the entire test-period, and, exclude gas cost recovery for those companies
20 with Commission approved gas cost recovery mechanisms.

1 current rate level of \$2.7212 per Mcf applicable to the initial block of the General
2 Service Rate. In addition to those rate modifications, Delta had two large customers
3 that switched from transporting their gas under the General Service Rate Schedule to
4 transporting under Special Contract rates during the test period. Page 4 of Walker
5 Exhibit 2 shows the detailed calculations restating the revenues for those two
6 customers to reflect a full year at the currently effective rates. The summarized
7 results of the calculations restating the billings at the current rates for both the
8 Commission ordered changes to the General Service Rate and rate switching by the
9 two special contact customers are shown on Page 1 of Walker Exhibit 2.

10 The currently effective rates were then applied to the test period billing determinants
11 to determine the calculated base rate revenue for each rate class. The actual revenue
12 minus the GCR revenue (Walker Exhibit 1) and the adjustment to reflect the current
13 rates for a full year (Walker Exhibit 2) was then compared to the calculated base
14 revenue for each rate class (Walker Exhibit 3) in order to verify the accuracy of the
15 test period billing determinants.

16 Q. DID YOUR CALCULATIONS VERIFY THAT THE TEST PERIOD BILLING
17 DETERMINANTS WERE INDEED ACCURATE AND RELIABLE FOR
18 PURPOSES OF RATE MAKING?

19 A. Yes. As shown on Column 5, page 1 of Walker Exhibit 3, the base rate revenues
20 that were calculated on page 2 of that same exhibit were extremely close to the
21 adjusted actual revenues shown on Column 4 of page 1, thus, confirming the
22 accuracy of the test period billing determinants. The calculated revenue for the
23 residential class was within 0.055% of actual, small commercial was within 0.041%,

1 large commercial/industrial general service was within 0.007%, and interruptible
2 was within 0.054% of actual.

3 Temperature Normalization Adjustment

4 Q. PLEASE EXPLAIN THE CALCULATIONS AND METHODOLOGY USED TO
5 DETERMINE THE TEMPERATURE NORMALIZATION ADJUSTMENT TO
6 TEST PERIOD REVENUE.

7 A. Heating degree days related to cycle billed customer deliveries were 818 below
8 the Weather Bureau normal of 4,693. Thus, Delta's actual revenues were
9 understated due to the much warmer than normal temperatures experienced during
10 the test period. The degree day data used for purposes of calculating the
11 temperature normalization adjustment was from the Lexington, Kentucky weather
12 station.

13 The first step in computing the temperature related deficiency in deliveries was to
14 determine the annual non-temperature sensitive and temperature sensitive
15 volumes for those customer classes whose requirements are sensitive to
16 temperature variations. The determination of the non-temperature volumes was
17 based on the gas deliveries that occurred in August and September since those
18 months had the lowest volumes and also had no heating degree days. The
19 volumes in those two months was then multiplied by six to calculate an annual
20 non-temperature sensitive load that was deducted from total deliveries to arrive at
21 the annual temperature sensitive volumes.

22 The next step was to determine the volumetric adjustment required to normalize
23 deliveries to reflect normal temperatures. The annual temperature sensitive

1 volumes were divided by the actual heating degree days (3,875) in the test period
2 and the resulting Mcf per degree day was then multiplied by the degree day
3 departure from normal (818) to arrive at the volumetric adjustment for each rate
4 class.

5 In the final step, the volumetric adjustment for each rate class was apportioned to
6 the billing blocks based on the same billing block relationships as the actual
7 billing determinants. The Mcf volume in each block was then priced at the
8 currently effective base rates for the respective rate schedules, resulting in an
9 upward adjustment to gas operating revenue of \$1,693,458.

10 The details of these calculations are shown in Walker Exhibit 4.

11 **Adjustment to Reflect Year-End Customers**

12 Q. PLEASE EXPLAIN THE ADJUSTMENT TO ANNUALIZE FOR YEAR-END
13 BUSINESS.

14 A. The numbers of customers served at the end of the test period were greater than
15 the average of the 12-month period. The purpose of this adjustment is to give
16 recognition to the additional deliveries and revenue that would have been
17 expected assuming that the year-end numbers of customers had been served for
18 the entire test period.

19 The differences between the number of customers served at year end and the
20 average number during the test period was multiplied by the average annual
21 consumption per customer in order to determine the additional deliveries
22 expected. The average annual consumption per customer was temperature
23 normalized for purposes of this adjustment. The volumetric adjustment for each

1 rate class was apportioned to the billing blocks in the same manner as in the
2 temperature normalization adjustment. The Mcf volumes in each block were then
3 priced at the currently effective base rates for the respective rate schedules,
4 resulting in an upward adjustment to gas operating revenue of \$304,119.

5 The additional operating expenses associated with serving the higher number of
6 customers and volumes were calculated by applying an operating ratio to the
7 revenue adjustment. The operating ratio of 17.92 percent was determined by
8 dividing operation and maintenance expenses (exclusive of gas supply costs and
9 wages and salaries) by base rate revenues calculated at the currently effective
10 prices and, when applied to the revenue adjustment, resulted in an upward
11 adjustment to expenses of \$54,487.

12 The detailed calculations of the year end adjustments to revenues and expenses
13 are contained in Walker Exhibit 5.

14 Q. AFTER GIVING RECOGNITION TO ALL OF THE REQUIRED
15 ADJUSTMENTS, WHAT IS THE PROPOSED INCREASE IN REVENUES AND
16 HOW DOES THE PROPOSED PRICING CHANGES APPORTION THE
17 INCREASE AMONGST THE INDIVIDUAL CUSTOMER CLASSES?

18 A. In this filing, Delta is proposing to increase its annual revenues by \$2,510,901.
19 Walker Exhibit 6 shows that the proposed increase would result in an increase of
20 6.73 percent in total Company revenue and 6.76 percent in sales and transportation
21 service revenue.

1 The proposed pricing changes apportion the revenue increase between the customer
2 classes as follows:

| | | | | |
|---|--------------------------------|---------------------------------|--------------|--------|
| 3 | <u>General Service</u> | | | |
| 4 | | Residential - | \$ 1,954,816 | 9.85% |
| 5 | | Small Commercial - | 418,957 | 7.85 |
| 6 | | Large Commercial & Industrial - | 242,481 | 2.79 |
| 7 | <u>Interruptible Service</u> | - | (105,353) | (4.81) |
| 8 | Total Sales and Transportation | - | \$ 2,510,901 | 6.76% |

9 As shown on pages 1 through 4 of Walker Exhibit 7, the effect on individual class
10 revenues was determined by applying both the current and proposed prices to the
11 adjusted billing determinants for each customer class.

12 Q. PLEASE DESCRIBE THE OBJECTIVES BEHIND THE PROPOSED
13 ALLOCATION OF THE INCREASE AMONG THE CUSTOMER CLASSES.

14 A. The proposed pricing adjustments are designed to achieve some movement toward a
15 better balance between class rates of return and, at the same time, give recognition to
16 other rate making objectives such as marketplace realities, customer acceptance and
17 the need to maintain price stability by avoiding overly disruptive changes.

18 Q. WHAT WAS THE BASIC UNDERLYING INFORMATION THAT
19 SUPPORTED THE PROPOSED ALLOCATION BETWEEN CLASSES.

20 A. The starting point was the cost-of-service study submitted in this proceeding by Mr.
21 William Steven Seelye. The cost of service study provided information measuring
22 the extent to which the revenues generated by each customer class contribute to the
23 overall return earned by the Company. As shown on Table 1 of Mr. Seelye's
24 testimony, the cost of service study indicated that the individual class rates of return

1 ranged between 3.97% and 27.37% as measured against an overall adjusted actual
2 return on rate base of 7.31% with residential being the lowest and interruptible
3 service the highest. Another key observation was that the achieved return for
4 residential customer class was far below overall adjusted actual return of 7.31% and
5 the achieved returns for all the other classes were above the level of the proposed
6 9.31% return on rate base. This indicates a need to increase the revenues produced
7 by sales to the residential class more than the other classes. The cost of service
8 study also showed that the earned return for interruptible service was very high
9 when compared to either the overall or the other classes of service. Therefore,
10 giving recognition to this information while attempting to maintain the other
11 aforementioned objectives, we have proposed rates that will increase revenues
12 derived from the residential class by 9.85% and will reduce interruptible class
13 revenues by 4.81% as compared to the overall increase in sales and transportation
14 revenues of 6.76%.

15 Q. SINCE ALL RESIDENTIAL AND MOST COMMERCIAL AND INDUSTRIAL
16 CUSTOMERS ARE SERVED UNDER THE GENERAL SERVICE RATE,
17 WHAT CAUSES THE CLASS RATES OF RETURN TO BE SO DIFFERENT?

18 A. There are several reasons. The most obvious is the variation between the class load
19 factors, especially between the residential and small commercial customer classes
20 and the large commercial/industrial class. Load factor, in this case, is the
21 relationship between weather-normalized average daily Mcf deliveries to the peak
22 day requirements of the respective customer class. Customer classes that have the
23 most consumption relative to their demands will earn the highest rates of return,

1 everything else being equal. The residential and small commercial customer classes
2 have temperature-normalized load factors of 23.0 and 24.2 percent, respectively, as
3 compared to 31.9 percent for the large commercial/industrial class. However, while
4 the customers within the residential and small commercial classes are relatively
5 homogeneous, the large commercial/industrial class is extremely diverse with
6 respect to customer size and load factor.

7 Another reason for the class rates of return within the General Service Rate to be so
8 different is the ability, or inability, to recover customer-related costs. If the customer
9 charge of a customer class is adequate to recover the full amount of the customer-
10 related costs, this is not an issue. However, Seelye Exhibit 5 shows that the
11 customer costs exceed the customer charges for each customer class although the
12 differential is not nearly as significant for the small commercial customers as it is for
13 the other classes. This is not uncommon. Utility rates typically have customer
14 charges that are less than the amounts necessary to fully reflect the customer-related
15 costs. Nevertheless, when the customer charges are less than the associated costs of
16 providing service, such deficiencies end up being recovered through Mcf charges
17 that are higher than they would otherwise be. The recovery of such deficiencies
18 within a particular customer class then becomes a function of the amount of
19 customer-related costs that end up in the Mcf charges and the available volumes to
20 spread such costs over.

21 Q. WHAT ARE THE PROPOSED MODIFICATIONS TO THE INDIVIDUAL
22 CLASS RATE DESIGN AND TO WHAT EXTENT WILL THEY HELP TO

1 MODERATE SOME OF THE INEQUITIES THAT SEEM TO EXIST BETWEEN
2 THE CUSTOMER CLASSES.

3 A. In this filing, we are proposing rates that are designed to:

4 (1) Increase the revenues derived from the residential customer class by the
5 greatest percentage while maintaining the current level of the monthly
6 customer charge;

7 (2) Increase the revenues derived from the small commercial general service
8 class by a lesser percentage than the residential class and, at the same time,
9 lower the monthly customer charge to move it toward the residential
10 customer charge given the similarity in costs;

11 (3) Increase the revenues derived from the large commercial/industrial class by a
12 lesser percentage than either the residential or small commercial classes,
13 increase the monthly customer charge to be more in line with customer costs
14 and address the dissimilarity between customers within the class and the
15 concern that the large high load factor customers may be more likely to
16 switch to the lower interruptible rate if the rate differential is widened;

17 (4) Lower the overall rate level of the interruptible class while increasing the
18 monthly customer charge to be more reflective of costs.

19 Residential – General Service

20 The cost of service study indicated that, in order for the residential class of
21 customers to contribute the same return on rate base as the proposed overall return,
22 the class revenues would have to be increased by an amount equal to 1.66 times the
23 total amount of increase proposed by Delta in this filing. The decision was made to
24 propose rates that would move in the direction of the overall return without creating

1 any overly disruptive changes. The proposed rates limit the percentage increase to
2 the residential class to less than 1.5 times the overall percentage increase. The
3 Company elected not to increase the residential customer charge at this time.
4 Therefore, the proposed revenue increase had to be derived from the Mcf charges
5 and result from pricing changes that are applicable to the first billing block of the
6 general service rate since all residential volumes fall within that 1st 200 Mcf block.

7 Small Commercial - General Service

8 The cost of service study demonstrated that the percentage increase to the small
9 commercial class should be smaller than the residential increase. Seelye Exhibit 5
10 shows that the small commercial customer-related cost is less than 10% higher than
11 the residential customer costs yet the present monthly customer charge is more than
12 twice that of the residential class. Another factor that had to be taken into account
13 was the fact that over 90% of the volumes sold to small commercial customers were
14 billed in the first 200 Mcf block of the rate. The proposed rates will result in an
15 increase that is smaller than that proposed for the residential class and will move the
16 small commercial monthly customer charge toward the residential customer charge.

17 Large Commercial/Industrial - General Service

18 The cost of service study indicated that the percentage increase to the large
19 commercial/industrial general service class should also be smaller than the
20 residential increase. In addition, as indicated earlier, this class is extremely diverse
21 with respect to customer size and load factor. It is composed of medium size
22 customers whose primary end use is for space heating as well as large high-load
23 factor customers.

1 In an effort to determine the extent to which the customers differ with respect to cost
2 of service versus revenues, an analysis was prepared further disaggregating the costs
3 assigned to this class in the cost of service study prepared by Mr. Seelye (see Walker
4 Exhibit 8). The larger customers, those using 6,000 Mcf/year or more, were placed
5 into one group and those using less than 6,000 into another group. Of the 887
6 average number of customers in the large commercial/industrial class, only 31 used
7 6,000 Mcf or more but represented over 54 percent of the volumes delivered to the
8 class (Walker Exhibit 8, page 11). The unadjusted load factor of the larger
9 customers was nearly 40 percent as compared to 22 percent for the smaller
10 customers (Walker Exhibit 8, page 12). The most noticeable difference, however,
11 were the rates of return. The adjusted actual return for the larger customers was
12 20.18 percent as compared to a return of 7.76 percent for the smaller customers (see
13 Walker Exhibit 8, page 1).

14 The monthly customer charge of \$25.00 for the large commercial/industrial
15 customers is extremely out of balance with the customer-related cost of \$101 (see
16 Seelye Exhibit 5). In an effort to move the monthly customer charge toward costs,
17 we are proposing to increase the monthly customer charge for this class from \$25
18 per month to \$50 per month.

19 The proposed rate design will address the cost of service differences between
20 customers resulting from their size, their load characteristics as well as their load
21 factors. As shown on page 1 of Walker Exhibit 8, the proposed rates produce a rate
22 of return of 11.99 percent for the under 6,000 Mcf/year customers and a return of
23 13.79 percent for the 6,000 Mcf and over group. Definitely, a better balance within

1 the class. The proposed rates will move the monthly customer charge toward cost,
2 will achieve the desired objective of increasing the large commercial/industrial class
3 revenues by a lesser percentage and attain a better balance between the rates of
4 return between the larger and smaller customers. In addition, the proposed pricing
5 structure, hopefully, will also address some of the concerns that the larger customers
6 within this class may opt to switch to the lower interruptible rate.

7 Interruptible Service

8 With respect to the interruptible class, the cost of service study clearly demonstrates
9 a need to reduce the revenues derived from this customer class. This class produces
10 a rate of return that is more than twice the return of the next highest class. In spite of
11 the high rate return, the cost of service study also indicated that the customer-related
12 costs are nearly \$460 per month as compared to a customer charge of \$200. The
13 rates that we are proposing will move the monthly customer charge in the direction
14 of costs and will achieve the desired objective of modestly reducing the overall rate
15 level.

16 We believe the proposed allocation of the rate increase between rate classes as well
17 as the proposed rate design modifications are in the best interest of all consumers
18 since they provide some movement, albeit modest, toward cost-based rates.

19 Q. DOES THIS COMPLETE YOUR TESTIMONY?

20 A. Yes.

Walker Exhibit 1

Gas Cost Recovery
Revenues

Delta Natural Gas Company, Inc.
Gas Cost Recovery Revenues by Rate Class
12 Months Ended December 31, 1998

| Customer Class | Rate Code | Firm / Interrup | 1998 Jan | 1998 Feb | 1998 Mar | 1998 Apr | 1998 May | 1998 Jun | 1998 Jul | 1998 Aug | 1998 Sep | 1998 Oct | 1998 Nov | 1998 Dec | 1998 Total |
|---------------------|-----------|-----------------|-----------|-----------|-----------|-----------|----------|----------|----------|----------|----------|----------|----------|-----------|------------|
| GCR Charges | | | | | | | | | | | | | | | |
| Mcf Sales | | | | | | | | | | | | | | | |
| Residential | 01 | Firm | 4,7473 | 4,5753 | 4,7229 | 4,7229 | 3,5152 | 3,5152 | 3,5152 | 4,3758 | 4,3758 | 4,3758 | 3,7549 | 3,7549 | |
| Commercial - small | 02cs | Firm | 461,424 | 387,235 | 322,067 | 289,340 | 121,212 | 43,803 | 42,384 | 30,117 | 31,261 | 50,697 | 144,441 | 218,339 | 2,142,320 |
| Commercial - large | 02c | Firm | 122,448 | 103,448 | 82,990 | 76,271 | 28,426 | 11,809 | 12,141 | 9,097 | 9,444 | 13,644 | 31,447 | 52,504 | 553,669 |
| Industrial | 02i | Firm | 156,099 | 128,493 | 109,814 | 101,021 | 47,734 | 31,296 | 33,552 | 25,060 | 25,316 | 39,104 | 49,781 | 71,983 | 819,253 |
| Commercial - large | 04c | Interrup | 28,586 | 23,683 | 17,760 | 16,402 | 9,121 | 5,318 | 5,904 | 3,826 | 4,200 | 8,552 | 9,672 | 14,185 | 147,209 |
| Industrial | 04i | Interrup | - | - | 539 | 565 | 413 | 65 | - | - | - | - | 289 | 471 | 2,342 |
| Total Retail Sales | | | 776,261 | 649,449 | 538,392 | 487,454 | 209,111 | 93,572 | 95,444 | 69,313 | 71,353 | 113,278 | 237,899 | 360,730 | 3,702,256 |
| GCR Revenues | | | | | | | | | | | | | | | |
| Residential | 01 | Firm | 2,190,524 | 1,771,719 | 1,521,087 | 1,366,521 | 426,082 | 153,976 | 148,988 | 131,786 | 136,792 | 221,842 | 542,364 | 819,839 | 9,431,520 |
| Commercial - small | 02cs | Firm | 581,299 | 473,306 | 391,953 | 360,220 | 99,923 | 41,511 | 42,678 | 39,807 | 41,325 | 59,704 | 118,081 | 197,147 | 2,446,952 |
| Commercial - large | 02c | Firm | 741,051 | 587,895 | 518,640 | 477,111 | 167,794 | 110,012 | 117,942 | 109,658 | 110,778 | 171,113 | 186,924 | 270,288 | 3,569,203 |
| Industrial | 02i | Firm | 135,707 | 108,357 | 83,879 | 77,465 | 32,062 | 18,694 | 20,754 | 16,742 | 18,378 | 37,422 | 36,318 | 53,263 | 639,040 |
| Commercial - large | 04c | Interrup | - | - | 2,546 | 2,668 | 1,452 | 228 | - | - | - | - | 1,085 | 1,769 | 9,748 |
| Industrial | 04i | Interrup | 36,573 | 30,151 | 24,663 | 18,207 | 7,751 | 4,503 | 5,143 | 5,308 | 4,953 | 5,605 | 8,520 | 12,196 | 163,573 |
| Total GCR Revenues | | | 3,685,153 | 2,971,429 | 2,542,767 | 2,302,192 | 735,063 | 328,924 | 335,505 | 303,300 | 312,226 | 495,686 | 893,291 | 1,354,501 | 16,260,037 |

Walker Exhibit 2

Adjustment to Reflect the
Current Rates for a Full Year

Delta Natural Gas Company, Inc.
Case No. 99-176
Adjustments to Reflect Current Rates for Full Year
and Rate Switching by Customers

| | <u>Adjustment to Reflect Current Rates for Full Year (see page 3)</u> | <u>Adjustment to Reflect Rate Switching by Customers (see page 4)</u> | <u>Net Effect Both Adjustments</u> |
|-------------------------------------|---|---|--|
| <u>REVENUE</u> | | | |
| <u>General Service</u> | | | |
| Residential | \$ 42,919 | | 42,919 |
| Commercial - Small | 11,370 | | 11,370 |
| Lg. Commercial & Industrial | | | - |
| Retail Sales | 17,227 | | 17,227 |
| Transportation | 9,494 | \$ (105,345) | (95,851) |
| Total Lg. Com. & Ind. | 26,722 | (105,345) | (78,623) |
| Total General Service | 81,011 | (105,345) | (24,334) |
| <u>Interruptible Service</u> | | | |
| Retail Sales | | | |
| Transportation | | | |
| Total Interruptible Service | | | |
| Special Contracts | | 104,167 | 104,167 |
| Off-System Transportation | | | |
| Total Sales and Transportation | \$ 81,011 | \$ (1,178) | \$ 79,833 |
| Miscellaneous Service Revenues | | | |
| Total Gas Operating Revenue | \$ 81,011 | \$ (1,178) | \$ 79,833 |

| | | | |
|-------------------------------------|--|----------|----------|
| <u>MCF</u> | | | |
| <u>General Service</u> | | | |
| Residential | | | |
| Commercial - Small | | | |
| Lg. Commercial & Industrial | | | |
| Retail Sales | | | |
| Transportation | | (49,423) | (49,423) |
| Total Lg. Com. & Ind. | | (49,423) | (49,423) |
| Total General Service | | (49,423) | (49,423) |
| <u>Interruptible Service</u> | | | |
| Retail Sales | | | |
| Transportation | | | |
| Total Interruptible Service | | | |
| Special Contracts | | 49,423 | 49,423 |
| Off-System Transportation | | | |
| Total Sales and Transportation | | - | - |

Delta Natural Gas Company, Inc.

Case No. 99-176

Adjustment to Reflect Current Rates for Full Year

BILLING DETERMINANTS

| Customer Class | Total Customer - Months | First Block | Second Block | Third Block | Fourth Block | Fifth Block | Total |
|---|-------------------------|-------------|--------------|-------------|--------------|-------------|-----------|
| | | | | | | | |
| Residential - Firm Sales | 131,787 | 1,460,066 | | | | | 1,460,066 |
| Commercial-small - Firm Sales | 17,447 | 372,756 | 10,417 | 1,984 | | | 385,157 |
| Large Commercial/Industrial - Firm Sales | 3,393 | 378,244 | 145,896 | 52,153 | 5,565 | | 581,858 |
| Large Commercial/Industrial - Firm Transport. | 213 | 23,335 | 58,261 | 119,152 | 52,929 | 60,899 | 314,576 |
| Total | | | | | | | |
| Jan. - Apr. | | | | | | | |
| Billed Rate | | | | | | | |
| Current Rate | | | | | | | |
| Difference | | | | | | | |
| May | | | | | | | |
| Billed Rate | | | | | | | |
| Current Rate | | | | | | | |
| Difference | | | | | | | |
| June - Oct. | | | | | | | |
| Billed Rate | | | | | | | |
| Current Rate | | | | | | | |
| Difference | | | | | | | |
| Nov. - Dec. | | | | | | | |
| Billed Rate | | | | | | | |
| Current Rate | | | | | | | |
| Difference | | | | | | | |
| Total | | | | | | | |
| Residential - Firm Sales | 32,247 | 121,212 | | | | | 121,212 |
| Commercial-small - Firm Sales | 4,214 | 27,511 | 769 | 146 | | | 28,426 |
| Large Commercial/Industrial - Firm Sales | 838 | 36,959.26 | 14,255.96 | 5,096.03 | 543.75 | | 56,855 |
| Large Commercial/Industrial - Firm Transport. | 51 | 3,434 | 8,574 | 17,535 | 7,789 | 8,962 | 46,294 |
| Total | | | | | | | |

January - May

Residential - Firm Sales

Commercial-small - Firm Sales

Large Commercial/Industrial - Firm Sales

Large Commercial/Industrial - Firm Transport.

Total

Adjustment to Reflect Current Rates for Full Year

Delta Natural Gas Company, Inc.

Case No. 99-176

Adjustment to Reflect Current Rates for Full Year

DIFFERENCE BETWEEN BILLINGS @ CURRENT RATES AND BILLING @ EFFECTIVE RATES

| Customer Class | Jan. - Apr. Billed Rate | First 200 Mcf per Mo. | Next 800 Mcf per Mo. | Next 4000 Mcf per Mo. | Next 5000 Mcf per Mo. | Over 10000 Mcf per Mo. | Total |
|--|----------------------------|--------------------------|-------------------------|--------------------------|--------------------------|---------------------------|---------|
| Residential -- Firm Sales | | 2.6909 | no change | no change | no change | no change | |
| Commercial-small -- Firm Sales | | 2.7212 | no change | no change | no change | no change | |
| Large Commercial/Industrial -- Firm Sales | | 0.0303 | | | | | |
| Large Commercial/Industrial -- Firm Transport. | | | | | | | |
| Total | | 44,240 | | | | | 44,240 |
| | | 11,670 | | | | | 11,670 |
| | | 17,630 | | | | | 17,630 |
| | | 9,532 | | | | | 9,532 |
| | | 83,072 | | | | | 83,072 |
| | | | | | | | |
| Residential -- Firm Sales | | 2.7321 | no change | no change | no change | no change | |
| Commercial-small -- Firm Sales | | 2.7212 | no change | no change | no change | no change | |
| Large Commercial/Industrial -- Firm Sales | | (0.0109) | | | | | |
| Large Commercial/Industrial -- Firm Transport. | | | | | | | |
| Total | | (1,321) | | | | | (1,321) |
| | | (300) | | | | | (300) |
| | | (403) | | | | | (403) |
| | | (37) | | | | | (37) |
| | | (2,061) | | | | | (2,061) |
| | | | | | | | |
| Residential -- Firm Sales | | | | | | | 42,919 |
| Commercial-small -- Firm Sales | | | | | | | 11,370 |
| Large Commercial/Industrial -- Firm Sales | | | | | | | 17,227 |
| Large Commercial/Industrial -- Firm Transport. | | | | | | | 9,494 |
| Total | | | | | | | 81,011 |

Adjustment to Reflect Current Rates for
Full Year

Delta Natural Gas Company, Inc.
Case No. 99-176
Adjustment to Reflect Rate Switching By Customers

| | Total Customer - Months | MCF. Unit Charges and Revenue | | | | Total |
|----------------------------------|-------------------------|-------------------------------|--------------|-------------|--------------|-------------|
| | | First Block | Second Block | Third Block | Fourth Block | |
| Special Contract Customer | | | | | | |
| Jan. - May | | | | | | |
| Billing Determinants | | | | | | |
| As Billed Rate | 5 | 831 | 3,080 | 4,705 | - | 8,616 |
| As Billed Revenue | 25.00 | \$ 2,7212 | \$ 2,5000 | \$ 2,1000 | \$ 1,5000 | \$ 1,1000 |
| Jun. - Aug. | 125 | \$ 2,261 | \$ 7,700 | \$ 9,881 | \$ - | \$ 19,967 |
| Billing Determinants | 3 | 45,000 | 45,000 | 141,280 | | 231,280 |
| As Billed Rate | | \$ 0.1050 | \$ 0.1050 | \$ 0.1050 | | \$ 0.1050 |
| As Billed Revenue | | \$ 4,725 | \$ 4,725 | \$ 14,834 | | \$ 24,284 |
| Special Contract | | | | | | |
| As Billed Rate | 4 | 60,000 | 60,000 | 214,015 | | 334,015 |
| As Billed Revenue | | \$ 0.4800 | \$ 0.2400 | \$ 0.1600 | | \$ 77,442 |
| Jan. - Dec. (As Billed) | 12 | 28,800 | 14,400 | 34,242 | | \$ 77,442 |
| Billing Determinants | | | | | | |
| As Billed Revenue | | \$ 54,536 | \$ 25,200 | \$ 56,847 | | \$ 136,583 |
| Current Rates For Full-Year | 12 | 113,616 | 105,000 | 355,295 | | \$ 573,911 |
| Billing Determinants | | | | | | |
| As Billed Revenue | | \$ 0.4800 | \$ 0.2400 | \$ 0.1600 | | \$ 121,694 |
| Revenue Adjustment | | | | | | \$ 573,911 |
| Pro Forma Revenue | | \$ 54,536 | \$ 25,200 | \$ 56,847 | | \$ 136,583 |
| Revenue Adjustment | | | | | | \$ 14,889 |
| Special Contract Customer | | | | | | |
| Jan. - May | | | | | | |
| Billing Determinants | | | | | | |
| As Billed Rate | 7 | 1,400 | 5,600 | 27,805 | 6,002 | 40,807 |
| As Billed Revenue | 25.00 | \$ 2,7212 | \$ 2,5000 | \$ 2,1000 | \$ 1,5000 | \$ 1,1000 |
| Jun. - Aug. | 175 | \$ 3,810 | \$ 14,000 | \$ 58,391 | \$ 9,003 | \$ 85,378 |
| Billing Determinants | 5 | 5,000 | 19,306 | 2,648 | | 26,954 |
| As Billed Rate | | 2,1200 | 1,7000 | 1,2000 | 0.8000 | |
| As Billed Revenue | | \$ 10,600 | \$ 32,820 | \$ 3,178 | | \$ 46,598 |
| Special Contract | | | | | | |
| As Billed Rate | 12 | 12,000 | 47,111 | 8,650 | | 67,761 |
| As Billed Revenue | | \$ 2,1200 | \$ 1,7000 | \$ 1,2000 | \$ 0.8000 | \$ 67,761 |
| Current Rates For Full-Year | 12 | 25,440 | 80,089 | 10,380 | | \$ 115,909 |
| Billing Determinants | | | | | | |
| As Billed Revenue | | \$ 25,440 | \$ 80,089 | \$ 10,380 | | \$ 115,909 |
| Revenue Adjustment | | | | | | \$ (16,067) |

Walker Exhibit 3

Verification of Test Period
Billing Determinants

Delta Natural Gas Company, Inc.
Calculations to Verify Test Period Billing Determinants

| | (1) | (2) | (3) | (4) | (5) | (6) |
|-------------------------------------|--------------------------|---|---|-------------|---|------------------------------------|
| | Actual Billed Revenue | Elimination of GCR Revenues (Walker Ex. 1) | Current Rates for Full Year and Rate Switching (Walker Ex. 2) | Net Revenue | Calculated Net Revenue (see page 2) | Column 5 divided by Column 4 |
| <u>REVENUE</u> | | | | | | |
| <u>General Service</u> | | | | | | |
| Residential | 18,296,074 | (9,431,520) | 42,919 | 8,907,472 | 8,912,369 | 1.00055 |
| Commercial - Small | 4,845,419 | (2,446,952) | 11,370 | 2,409,837 | 2,408,856 | 0.99959 |
| Lg. Commercial & Industrial | | | | | | |
| Retail Sales | 6,944,686 | (4,208,243) | 17,227 | 2,753,670 | | |
| Transportation | 1,469,977 | | (95,851) | 1,374,126 | | |
| Total Lg. Com. & Ind. | 8,414,662 | (4,208,243) | (78,623) | 4,127,796 | 4,128,092 | 1.00007 |
| Total General Service | 31,556,155 | (16,086,716) | (24,334) | 15,445,105 | | |
| <u>Interruptible Service</u> | | | | | | |
| Retail Sales | 254,214 | (173,321) | | 80,893 | | |
| Transportation | 1,931,707 | | | 1,931,707 | | |
| Total Interruptible Service | 2,185,922 | (173,321) | | 2,012,600 | 2,011,509 | 0.99946 |
| Special Contracts | 511,666 | | 104,167 | 615,833 | | |
| Off-System Transportation | 451,990 | | | 451,990 | | |
| Total Sales and Transportation | 34,705,733 | (16,260,037) | 79,833 | 18,525,528 | | |
| Miscellaneous Service Revenues | 152,009 | | | 152,009 | | |
| Total Gas Operating Revenue | 34,857,742 | (16,260,037) | 79,833 | 18,677,537 | | |

| | | | | | | |
|-------------------------------------|-----------|--|----------|-----------|--|--|
| <u>MCF</u> | | | | | | |
| <u>General Service</u> | | | | | | |
| Residential | 2,142,320 | | | 2,142,320 | | |
| Commercial - Small | 553,669 | | | 553,669 | | |
| Lg. Commercial & Industrial | | | | | | |
| Retail Sales | 966,462 | | | 966,462 | | |
| Transportation | 756,019 | | (49,423) | 706,596 | | |
| Total Lg. Com. & Ind. | 1,722,481 | | (49,423) | 1,673,058 | | |
| Total General Service | 4,418,470 | | (49,423) | 4,369,047 | | |
| <u>Interruptible Service</u> | | | | | | |
| Retail Sales | 39,805 | | | 39,805 | | |
| Transportation | 1,391,510 | | | 1,391,510 | | |
| Total Interruptible Service | 1,431,315 | | | 1,431,315 | | |
| Special Contracts | 1,755,567 | | 49,423 | 1,804,990 | | |
| Off-System Transportation | 1,404,111 | | | 1,404,111 | | |
| Total Sales and Transportation | 9,009,463 | | - | 9,009,463 | | |

Delta Natural Gas Company, Inc.
Calculations to Verify Test Period Billing Determinants

| | <u>Billing Determinants</u> | <u>Present Rates</u> | <u>Calculated Revenue @ Present Rates</u> |
|--|---------------------------------|--------------------------|---|
| <u>Residential - GS</u> | | | |
| | <u>Cust.</u> | <u>per Cust.</u> | |
| Customer Charges | 385,336 | \$ 8.00 | \$ 3,082,688 |
| | <u>Cust.</u> | <u>per Mcf</u> | |
| first 200 Mcf /mo. | 2,142,320 | \$ 2.7212 | 5,829,681 |
| Calculated Billings at Base Rates | | | <u>\$ 8,912,369</u> |
| | | | |
| <u>Small Commercial - GS</u> | | | |
| | <u>Cust.</u> | <u>per Cust.</u> | |
| Customer Charges | 49,417 | \$ 18.36 | \$ 907,296 |
| | <u>Mcf</u> | <u>per Mcf</u> | |
| first 200 Mcf /mo. | 535,842 | \$ 2.7212 | 1,458,133 |
| next 800 Mcf /mo. | 14,975 | \$ 2.5000 | 37,438 |
| next 4000 Mcf /mo. | 2,852 | \$ 2.1000 | 5,989 |
| Calculated Billings at Base Rates | <u>553,669</u> | | <u>\$ 2,408,856</u> |
| | | | |
| <u>Large Commercial/Industrial - GS</u> | | | |
| | <u>Cust.</u> | <u>per Cust.</u> | |
| Customer Charges | 10,644 | \$ 25.00 | \$ 266,100 |
| | <u>Mcf</u> | <u>per Mcf</u> | |
| first 200 Mcf /mo. | 682,110 | \$ 2.7212 | 1,856,158 |
| next 800 Mcf /mo. | 373,671 | \$ 2.5000 | 934,178 |
| next 4000 Mcf /mo. | 340,474 | \$ 2.1000 | 714,995 |
| next 5000 Mcf /mo. | 130,445 | \$ 1.5000 | 195,668 |
| over 10000 Mcf /mo. | 146,358 | \$ 1.1000 | 160,994 |
| Calculated Billings at Base Rates | <u>1,673,058</u> | | <u>\$ 4,128,092</u> |
| | | | |
| <u>Interruptible - IS</u> | | | |
| | <u>Cust.</u> | <u>per Cust.</u> | |
| Customer Charges | 527 | \$ 200.00 | \$ 105,400 |
| | <u>Mcf</u> | <u>per Mcf</u> | |
| first 1000 Mcf /mo. | 412,084 | \$ 1.7000 | 700,543 |
| next 4000 Mcf /mo. | 780,789 | \$ 1.3000 | 1,015,026 |
| next 5000 Mcf /mo. | 178,298 | \$ 0.9000 | 160,468 |
| over 10000 Mcf /mo. | 60,144 | \$ 0.5000 | 30,072 |
| Calculated Billings at Base Rates | <u>1,431,315</u> | | <u>\$ 2,011,509</u> |

Walker Exhibit 4

Temperature Normalization Adjustment

Delta Natural Gas Company, Inc.
Case No. 99-176

Temperature Normalization Adjustment
For The 12 Months Ended December 31, 1998

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
|---|-----------------|----------------------------------|------------------------------------|--------------------------------|--------------------|--------------------|--------------------|-----------------------------------|--|---------------------|------------------------|
| | Total Mcf Sales | Non-Temp Sensitive Mcf (Aug-Sep) | Non-Temp Sensitive Mcf (full year) | Non-Temp Sensitive Mcf per Day | Temp Sensitive Mcf | Actual Degree Days | Mcf per Degree Day | Degree Day Deficiency from Normal | Temperature Normalization Adjustment (Mcf) | Net Revenue per Mcf | Net Revenue Adjustment |
| | | col (2) x 6 | col (3) / 365 | col (1) - col (3) | col (1) - col (3) | col (5) / col (6) | col (7) / col (8) | col (7) / col (8) | col (9) / col (10) | col (9) / col (10) | col (9) / col (10) |
| Residential-Firm Sales | 2,142,320 | 61,378 | 368,268 | 1,009 | 1,774,052 | 3,875 | 458 | 818 | 374,497 \$ | 2.7212 | 1,019,080 |
| 0.1 - 200 Mcf / mo. | 2,142,320 | | | | | | | | | | |
| Small Commercial-Firm Sales | 553,669 | 18,541 | 111,246 | 305 | 442,423 | 3,875 | 114 | 818 | 93,394 | 2.7212 | 253,286 |
| 0.1 - 200 Mcf / mo. | 535,842 | | | | | | | | 90,387 \$ | 2.7212 | 245,961 |
| 200.1 - 1000 Mcf / mo. | 14,975 | | | | | | | | 2,526 \$ | 2.5000 | 6,315 |
| 1000.1 - 5000 Mcf / mo. | 2,852 | | | | | | | | 481 \$ | 2.1000 | 1,010 |
| Large Commercial-Firm Sales | 819,253 | 50,376 | 302,256 | 828 | 516,997 | 3,875 | 133 | 818 | 109,136 | 2.7212 | 285,316 |
| 0.1 - 200 Mcf / mo. | 572,388 | | | | | | | | 76,250 \$ | 2.7212 | 207,493 |
| 200.1 - 1000 Mcf / mo. | 178,306 | | | | | | | | 23,753 \$ | 2.5000 | 59,382 |
| 1000.1 - 5000 Mcf / mo. | 59,316 | | | | | | | | 7,902 \$ | 2.1000 | 16,594 |
| 5000.1 - 10000 Mcf / mo. | 9,243 | | | | | | | | 1,231 \$ | 1.5000 | 1,847 |
| Industrial-Firm Sales | 147,209 | 8,026 | 48,156 | 132 | 99,053 | 3,875 | 26 | 818 | 20,910 | 2.7212 | 52,478 |
| 0.1 - 200 Mcf / mo. | 59,872 | | | | | | | | 7,836 \$ | 2.7212 | 21,596 |
| 200.1 - 1000 Mcf / mo. | 64,027 | | | | | | | | 9,094 \$ | 2.5000 | 22,736 |
| 1000.1 - 5000 Mcf / mo. | 27,310 | | | | | | | | 3,879 \$ | 2.1000 | 8,146 |
| Com./Indust. Firm Transport. | 706,596 | 86,976 | 521,856 | 1,430 | 184,740 | 3,875 | 48 | 818 | 38,998 | 2.7212 | 74,550 |
| 0.1 - 200 Mcf / mo. | 53,850 | | | | | | | | 2,972 \$ | 2.7212 | 8,088 |
| 200.1 - 1000 Mcf / mo. | 131,338 | | | | | | | | 7,249 \$ | 2.5000 | 18,122 |
| 1000.1 - 5000 Mcf / mo. | 253,848 | | | | | | | | 14,010 \$ | 2.1000 | 29,421 |
| 5000.1 - 10000 Mcf / mo. | 121,202 | | | | | | | | 6,689 \$ | 1.5000 | 10,034 |
| 10000.1 and over Mcf / mo. | 146,358 | | | | | | | | 8,078 \$ | 1.1000 | 8,885 |
| Com./Indust.-Interruptible Sales | 39,805 | 2,345 | 14,070 | 39 | 25,735 | 3,875 | 7 | 818 | 5,433 | 1.7000 | 8,747 |
| 0.1 - 1000 Mcf / mo. | 30,866 | | | | | | | | 4,213 \$ | 1.7000 | 7,161 |
| 1000.1 - 5000 Mcf / mo. | 8,939 | | | | | | | | 1,220 \$ | 1.3000 | 1,586 |
| Total | | | | | | | | | 642,367 | | 1,693,458 |

Walker Exhibit 5

Year End Adjustment

Delta Natural Gas Company, Inc.
Case No. 99-176

Adjustment to Reflect Year-End Customers over Average
For The 12 Months Ended December 31, 1998

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
|---------------------------------------|-----------------------------|-----------------------------------|-------------------------------|-------------------|---------------------------------|------------------------|--------------------------|-------------------------|-------------------|--------------------------------|-----------------------------|
| | Average Number of Customers | Customers Served at Dec. 31, 1998 | Year-End Over (Under) Average | Customer Charge | Additional Revenue (cust. Chg.) | Weather Normalized Mcf | Average Mcf per Customer | Year-End Mcf Adjustment | Rate per Mcf | Additional Revenue (Mcf. Chgs) | Year-End Revenue Adjustment |
| | col (1) - col (2) | col (2) - col (1) | col (3) - col (1) | col (4) x col (3) | col (4) x col (3) | col (6) x col (1) | col (7) x col (3) | col (7) x col (3) | col (9) x col (8) | col (9) x col (8) | col (9) + col (10) |
| REVENUE ADJUSTMENT | | | | | | | | | | | |
| Residential-Firm Sales | 32,111 | 32,940 | 829 | \$ 8.00 | \$ 6,632 | 2,516,817 | 78 | 64,976 | \$ 2.7212 | \$ 176,812 | \$ 183,444 |
| 0.1 - 200 Mcf / mo. | | | | | | | | 64,976 | | 176,812 | |
| Small Commercial-Firm Sales | 4,118 | 4,346 | 228 | \$ 18.36 | 4,186 | 647,063 | 157 | 35,826 | \$ 2.7212 | 97,160 | 101,346 |
| 0.1 - 200 Mcf / mo. | | | | | | 626,229 | | 34,672 | | 94,350 | |
| 200.1 - 1000 Mcf / mo. | | | | | | 17,501 | | 969 | \$ 2.5000 | 2,422 | |
| 1000.1 - 5000 Mcf / mo. | | | | | | 3,333 | | 185 | \$ 2.1000 | 388 | |
| Large Commercial-Firm Sales | 775 | 778 | 3 | \$ 25.00 | 75 | 928,389 | 1,198 | 3,594 | \$ 2.7212 | 9,395 | 9,470 |
| 0.1 - 200 Mcf / mo. | | | | | | 648,638 | | 2,511 | | 6,832.55 | |
| 200.1 - 1000 Mcf / mo. | | | | | | 202,059 | | 782 | \$ 2.5000 | 1,955 | |
| 1000.1 - 5000 Mcf / mo. | | | | | | 67,218 | | 260 | \$ 2.1000 | 546 | |
| 5000.1 - 10000 Mcf / mo. | | | | | | 10,474 | | 41 | \$ 1.5000 | 61 | |
| Industrial-Firm Sales | 62 | 61 | (1) | \$ 25.00 | (25) | 168,119 | 2,712 | (2,712) | \$ 2.7212 | (6,805) | (6,830) |
| 0.1 - 200 Mcf / mo. | | | | | | 63,808 | | (1,028) | | (2,801) | |
| 200.1 - 1000 Mcf / mo. | | | | | | 73,121 | | (1,179) | \$ 2.5000 | (2,948) | |
| 1000.1 - 5000 Mcf / mo. | | | | | | 31,189 | | (503) | \$ 2.1000 | (1,056) | |
| Com./Indust. Firm Transport. | 50 | 50 | - | | | 17,201 | | 12,286 | | 16,689 | 16,689 |
| Com./Indust.-Interruptible Sales | 7 | 7 | - | | | 4,005 | | 2,861 | \$ 1.7000 | 4,863 | |
| Com./Indust.-Interruptible Transport. | 37 | 37 | - | | | 11,700 | | 8,357 | \$ 1.3000 | 10,864 | |
| Special Contract - Transport. | 7/12 | 1 | 5/12 | | | 1,496 | | 1,069 | \$ 0.9000 | 962 | |
| 0.1 - 1000 Mcf / mo. | | | | | | | | | | | |
| 1000.1 - 5000 Mcf / mo. | | | | | | | | | | | |
| 5000.1 - 10000 Mcf / mo. | | | | | | | | | | | |
| Adjustment to Revenue | | | | | \$ 10,868 | | | 113,970 | | \$ 293,251 | \$ 304,119 |

EXPENSE ADJUSTMENT

| | |
|---------------------------|--------------|
| Total Expenses per Books | 22,875,094 |
| Less: Gas Supply Expenses | (14,147,177) |
| Less: Wages and Salaries | (5,381,576) |
| Net Expenses | \$ 3,346,341 |

Net Revenue as adjusted for the elimination of GSC revenues and a full-year at current rates

Operating Ratio 17.92% Adjustment to Expenses \$ 54,487

Year End Adjustment

Walker Exhibit 6

Summary of
Proposed Increase
By Rate Classes

Delta Natural Gas Company, Inc.

Case No. 99-176

**Summary of Proposed Rate Increase by Rate Class
Based on Adjusted Sales and Transportation for the 12-Months Ended December 31, 1998**

| | Actual Billed Revenue | Elimination of GCR Revenues | Current Rates for Full Year and Rate Switching | Net Before Temperature and Year-End Adjustments | Temperature Normalization Adjustment | Year-End Customers | Adjusted Billings @ Base Rates | GCR @ Current Charges | Adjusted Billings @ Current Rates | Proposed Increase in Revenue | Percentage Increase |
|---|-----------------------|-----------------------------|--|---|--------------------------------------|--------------------|--------------------------------|-----------------------|-----------------------------------|------------------------------|---------------------|
| REVENUE | | | | | | | | | | | |
| General Service | | | | | | | | | | | |
| Residential | 18,296,074 | (9,431,520) | 42,919 | 8,907,472 | 1,019,080 | 183,444 | 10,109,997 | 9,734,907 | 19,844,904 | 1,954,816 | 9.85% |
| Commercial - Small Lg. Commercial & Industrial | 4,845,419 | (2,446,952) | 11,370 | 2,409,837 | 253,286 | 101,346 | 2,764,469 | 2,574,901 | 5,339,370 | 418,957 | 7.85% |
| Retail Sales Transportation | 6,944,686 | (4,208,243) | 17,227 | 2,753,670 | 337,794 | 2,640 | 3,094,104 | 4,137,820 | 7,231,924 | | |
| | 1,469,977 | | (95,851) | 1,374,126 | 74,550 | | 1,448,676 | | 1,448,676 | | |
| Total Lg. Com. & Ind. | 8,414,662 | (4,208,243) | (78,623) | 4,127,796 | 412,344 | 2,640 | 4,542,780 | 4,137,820 | 8,680,600 | 242,481 | 2.79% |
| Total General Service | 31,556,155 | (16,086,716) | (24,334) | 15,445,105 | 1,684,711 | 287,430 | 17,417,246 | 16,447,628 | 33,864,874 | 2,616,254 | 7.73% |
| Interruptible Service | | | | | | | | | | | |
| Retail Sales Transportation | 254,214 | (173,321) | | 80,893 | 8,747 | | 89,640 | 170,573 | 260,213 | | |
| | 1,931,707 | | | 1,931,707 | | | 1,931,707 | | 1,931,707 | | |
| Total Interruptible Service | 2,185,922 | (173,321) | | 2,012,600 | 8,747 | | 2,021,347 | 170,573 | 2,191,920 | (105,353) | -4.81% |
| Special Contracts Off-System Transportation | 511,666 | | 104,167 | 615,833 | | 16,689 | 632,522 | | 632,522 | | |
| | 451,990 | | | 451,990 | | | 451,990 | | 451,990 | | |
| Total Sales and Transportation Miscellaneous Service Revenues | 34,705,733 | (16,260,037) | 79,833 | 18,525,529 | 1,693,458 | 304,119 | 20,523,106 | 16,618,200 | 37,141,307 | 2,510,901 | 6.76% |
| Miscellaneous Service Revenues | 152,009 | | | 152,009 | | | 152,009 | | 152,009 | | |
| Total Gas Operating Revenue | 34,857,742 | (16,260,037) | 79,833 | 18,677,538 | 1,693,458 | 304,119 | 20,675,115 | 16,618,200 | 37,293,316 | 2,510,901 | 6.73% |
| MCF | | | | | | | | | | | |
| General Service | | | | | | | | | | | |
| Residential | 2,142,320 | | | 2,142,320 | 374,497 | 64,976 | 2,581,793 | | 2,581,793 | | |
| Commercial - Small Lg. Commercial & Industrial | 553,669 | | | 553,669 | 93,394 | 35,826 | 682,889 | | 682,889 | | |
| Retail Sales Transportation | 966,462 | | | 966,462 | 130,046 | 882 | 1,097,390 | | 1,097,390 | | |
| | 756,019 | | (49,423) | 706,596 | 38,998 | | 745,594 | | 745,594 | | |
| Total Lg. Com. & Ind. | 1,722,481 | | (49,423) | 1,673,058 | 169,044 | 882 | 1,842,984 | | 1,842,984 | | |
| Total General Service | 4,418,470 | | (49,423) | 4,369,047 | 636,935 | 101,684 | 5,107,666 | | 5,107,666 | | |
| Interruptible Service | | | | | | | | | | | |
| Retail Sales Transportation | 39,805 | | | 39,805 | 5,433 | | 45,238 | | 45,238 | | |
| | 1,391,510 | | | 1,391,510 | | | 1,391,510 | | 1,391,510 | | |
| Total Interruptible Service | 1,431,315 | | | 1,431,315 | 5,433 | | 1,436,748 | | 1,436,748 | | |
| Special Contracts Off-System Transportation | 1,755,567 | | 49,423 | 1,804,990 | | 12,286 | 1,817,276 | | 1,817,276 | | |
| | 1,404,111 | | | 1,404,111 | | | 1,404,111 | | 1,404,111 | | |
| Total Sales and Transportation | 9,009,463 | | - | 9,009,463 | 642,367 | 113,970 | 9,765,801 | | 9,765,801 | | |

Walker Exhibit 7

Calculation of
Proposed Rate Increase
By Rate Class

Application of Present and Proposed Rates
To Test Period Billing Determinants

Delta Naural Gas Company, Inc.
Case No. 99-176

GENERAL SERVICE - RESIDENTIAL

Calculated Increase In Revenue
 under Proposed Revision of Rates
 (Based on the adjusted sales for the
 12-mos. ended December 31, 1998)

| | <u>Cust.</u> | <u>per Cust.</u> | <u>per Mcf</u> | <u>per Cust.</u> | <u>per Mcf</u> | <u>per Cust.</u> | <u>per Mcf</u> |
|--|--------------|------------------|------------------------------------|------------------|-------------------------------------|------------------|----------------|
| Billing Determinants | | Present Rates | Calculated Revenue @ Present Rates | Proposed Rates | Calculated Revenue @ Proposed Rates | | |
| Customer Charges | 385,336 | \$ 8.00 | \$ 3,082,688 | \$ 8.00 | \$ 3,082,688 | | |
| first 200 Mcf /mo. | 2,142,320 | \$ 2.7212 | 5,829,681 | \$ 3.4787 | 7,452,489 | | |
| next 800 Mcf /mo. | | \$ 2.5000 | | \$ 1.8500 | | | |
| next 4000 Mcf /mo. | | \$ 2.1000 | | \$ 1.4500 | | | |
| next 5000 Mcf /mo. | | \$ 1.5000 | | \$ 1.0500 | | | |
| over 10000 Mcf /mo. | | \$ 1.1000 | | \$ 0.8500 | | | |
| Calculated Billings at Base Rates | 2,142,320 | | \$ 8,912,369 | | \$ 10,535,177 | | |
| Correction Factor - (Calculated /Actual) | | 1.00055 | \$ 8,907,472 | 1.00055 | \$ 10,529,388 | | |
| Total After Application of Correction Factor | | | | | | | |
| Temperature Normalization Adjustment | 374,497 | \$ 2.7212 | 1,019,080 | \$ 3.4787 | 1,302,762 | | |
| first 200 Mcf /mo. | | | | | | | |
| next 800 Mcf /mo. | | | | | | | |
| next 4000 Mcf /mo. | | | | | | | |
| next 5000 Mcf /mo. | | | | | | | |
| over 10000 Mcf /mo. | | | | | | | |
| Year-End Customers Adjustment | 829 | \$ 8.00 | 6,632 | \$ 8.00 | 6,632 | | |
| Customer Charges | 64,976 | \$ 2.7212 | 176,812 | \$ 3.4787 | 226,032 | | |
| first 200 Mcf /mo. | | | | | | | |
| next 800 Mcf /mo. | | | | | | | |
| next 4000 Mcf /mo. | | | | | | | |
| next 5000 Mcf /mo. | | | | | | | |
| over 10000 Mcf /mo. | | | | | | | |
| Total Adjusted Billings at Base Rates | 2,581,793 | | \$ 10,109,997 | | \$ 12,064,813 | | |
| GCR at Current Rates | 2,581,793 | \$ 3.7706 | 9,734,907 | \$ 3.7706 | 9,734,907 | | |
| Total Adjusted Billings | | | \$ 19,844,904 | | \$ 21,799,720 | | |
| Proposed Increase In Revenue | | | | | \$ 1,954,816 | | |
| | | | | | 9.85% | | |

Delta Naural Gas Company, Inc.
Case No. 99-176

GENERAL SERVICE - SMALL COMMERCIAL

**Calculated Increase In Revenue
 under Proposed Revision of Rates**
 (Based on the adjusted sales for the
 12-mos. ended December 31, 1998)

| | Billing Determinants | <u>per Cust.</u> Present Rates | <u>per Cust.</u> Proposed Rates | Calculated Revenue @ Present Rates | Calculated Revenue @ Proposed Rates |
|--|-------------------------|--------------------------------------|---------------------------------------|---|--|
| Customer Charges | <u>Cust.</u> 49,417 | \$ 18.36 | \$ 17.00 | \$ 907,296 | \$ 840,089 |
| | <u>Mcf</u> | <u>per Mcf</u> | <u>per Mcf</u> | | |
| first 200 Mcf /mo. | 535,842 | \$ 2.7212 | \$ 3.4787 | 1,458,133 | 1,864,034 |
| next 800 Mcf /mo. | 14,975 | \$ 2.5000 | \$ 1.8500 | 37,438 | 27,704 |
| next 4000 Mcf /mo. | 2,852 | \$ 2.1000 | \$ 1.4500 | 5,989 | 4,135 |
| next 5000 Mcf /mo. | | \$ 1.5000 | \$ 1.0500 | | |
| over 10000 Mcf /mo. | | \$ 1.1000 | \$ 0.8500 | | |
| Calculated Billings at Base Rates | 553,669 | \$ 2,408,856 | \$ 0.99959 | \$ 2,408,856 | \$ 2,735,962 |
| Correction Factor - (Calculated /Actual) | | 0.99959 | 0.99959 | \$ 2,409,837 | \$ 2,737,076 |
| Total After Application of Correction Factor | | | | | |

Temperature Normalization Adjustment

| | | | | | |
|---------------------|--------|-----------|-----------|---------|---------|
| first 200 Mcf /mo. | 90,387 | \$ 2.7212 | \$ 3.4787 | 245,961 | 314,429 |
| next 800 Mcf /mo. | 2,526 | \$ 2.5000 | \$ 1.8500 | 6,315 | 4,673 |
| next 4000 Mcf /mo. | 481 | \$ 2.1000 | \$ 1.4500 | 1,010 | 698 |
| next 5000 Mcf /mo. | | | | | |
| over 10000 Mcf /mo. | | | | | |

Year-End Customers Adjustment

| | | | | | |
|---------------------|--------|-----------|-----------|--------|---------|
| Customer Charges | 228 | \$ 18.36 | \$ 17.00 | 4,186 | 3,876 |
| first 200 Mcf /mo. | 34,672 | \$ 2.7212 | \$ 3.4787 | 94,350 | 120,614 |
| next 800 Mcf /mo. | 969 | \$ 2.5000 | \$ 1.8500 | 2,422 | 1,793 |
| next 4000 Mcf /mo. | 185 | \$ 2.1000 | \$ 1.4500 | 388 | 268 |
| next 5000 Mcf /mo. | | | | | |
| over 10000 Mcf /mo. | | | | | |

Total Adjusted Billings at Base Rates
GCR at Current Rates
Total Adjusted Billings

| | | | | | |
|--|---------|-----------|-----------|--------------|--------------|
| | 682,889 | \$ 3.7706 | \$ 3.7706 | \$ 2,764,469 | \$ 3,183,426 |
| | 682,889 | | | 2,574,901 | 2,574,901 |
| | | | | \$ 5,339,370 | \$ 5,758,327 |

Proposed Increase In Revenue

| | | | | | |
|--|--|--|--|------------|------------|
| | | | | \$ 418,957 | \$ 418,957 |
| | | | | 7.85% | 7.85% |

Delta Naural Gas Company, Inc.
Case No. 99-176

INTERRUPTIBLE SERVICE - COMMERCIAL & INDUSTRIAL

**Calculated Increase In Revenue
under Proposed Revision of Rates**
(Based on the adjusted sales for the
12-mos. ended December 31, 1998)

| | <u>Billing Determinants</u> | <u>Present Rates</u> | <u>Calculated Revenue @ Present Rates</u> | <u>Proposed Rates</u> | <u>Calculated Revenue @ Proposed Rates</u> |
|--|---------------------------------|-------------------------------|---|-------------------------------|--|
| Customer Charges | <u>Cust.</u> 527 | <u>per Cust.</u> \$ 200.00 | \$ 105,400 | <u>per Cust.</u> \$ 250.00 | \$ 131,750 |
| first 1000 Mcf /mo. | <u>Mcf</u> 412,084 | \$ 1.7000 | 700,543 | \$ 1.6000 | 659,334 |
| next 4000 Mcf /mo. | 780,789 | \$ 1.3000 | 1,015,026 | \$ 1.2000 | 936,947 |
| next 5000 Mcf /mo. | 178,298 | \$ 0.9000 | 160,468 | \$ 0.8000 | 142,638 |
| over 10000 Mcf /mo. | 60,144 | \$ 0.5000 | 30,072 | \$ 0.6000 | 36,086 |
| Calculated Billings at Base Rates | 1,431,315 | \$ 0.99946 | \$ 2,011,509 | \$ 0.99946 | \$ 1,906,756 |
| Correction Factor - (Calculated /Actual) | | | \$ 2,012,600 | | \$ 1,907,791 |
| Total After Application of Correction Factor | | | | | |
| Temperature Normalization Adjustment | | | | | |
| first 1000 Mcf /mo. | 4,213 | \$ 1.7000 | 7,161 | \$ 1.6000 | 6,740 |
| next 4000 Mcf /mo. | 1,220 | \$ 1.3000 | 1,586 | \$ 1.2000 | 1,464 |
| Total Adjusted Billings at Base Rates | <u>Mcf</u> 1,436,748 | | \$ 2,021,347 | \$ 3.7706 | \$ 1,915,995 |
| GCR at Current Rates | 45,238 | \$ 3.7706 | 170,573 | \$ 3.7706 | 170,573 |
| Total Adjusted Billings | | | 2,191,920 | | \$ 2,086,568 |
| Proposed Increase In Revenue | | | | | \$ (105,353) -4.81% |

Walker Exhibit 8

Analysis of
Large Commercial/Industrial
General Service Class

Delta Natural Gas Company, Inc.
Case No. 99-176
Analysis of Large Commercial/Industrial General Service

| Description | Large Commercial and Industrial (GS) | Large Commercial and Industrial GS (<6000 /yr) | Large Commercial and Industrial GS (>6000 /yr) |
|---|--|--|--|
| <u>Net Operating Income – Adjusted Test Period</u> | | | |
| Operating Revenues | | | |
| Sales and Transportation | 4,542,780 | 2,616,663 | 1,926,117 |
| Miscellaneous Service Revenue | 33,647 | 19,381 | 14,266 |
| Total Operating Revenues | \$ 4,576,427 | \$ 2,636,044 | \$ 1,940,383 |
| Expenses | | | |
| Operation and Maintenance Expenses | \$ 1,564,971 | \$ 1,088,868 | \$ 476,103 |
| Depreciation and Amortization Expenses | 669,422 | 456,403 | 213,019 |
| Other Taxes | 230,034 | 156,318 | 73,717 |
| Total Operating Expenses | \$ 2,464,427 | \$ 1,701,588 | \$ 762,838 |
| Expense Adjustments | | | |
| Year-End Adjustment | 473 | 473 | - |
| Eliminate Canada Mountain O&M Expenses | (40,987) | (21,354) | (19,634) |
| Eliminate Canada Mountain Depr Expenses | (6,897) | (3,593) | (3,304) |
| OT Expenses | (7,182) | (4,880) | (2,302) |
| Payroll Expenses | 27,268 | 16,665 | 10,602 |
| Payroll Other Taxes | - | - | - |
| Rate Case Expense | 6,419 | 3,697 | 2,722 |
| Eliminate Test-Year Expenses | (33,489) | (20,468) | (13,021) |
| Customer Deposits | 8,376 | 5,119 | 3,257 |
| Medical Adjustment | 18,201 | 11,124 | 7,077 |
| Total Expense Adjustments | \$ (27,819) | \$ (13,217) | \$ (14,602) |
| Net Income Before Income Taxes | \$ 2,139,819 | \$ 947,672 | \$ 1,192,147 |
| Income Taxes | 606,716 | 214,541 | 392,174 |
| Net Operating Income | \$ 1,533,103 | \$ 733,131 | \$ 799,973 |
| Net Cost Rate Base | \$ 13,416,984 | \$ 9,452,529 | \$ 3,964,454 |
| Rate of Return – Actual | 11.43% | 7.76% | 20.18% |

Net Operating Income – Adjusted For Increase

| | | | |
|---|----------------------|---------------------|---------------------|
| Test Year Operating Income | \$ 1,533,103 | \$ 733,131 | \$ 799,973 |
| Proposed Increase | \$ 242,481 | 660,668 | (418,188) |
| Income Taxes (@39.445) | 95,647 | 260,600 | (164,954) |
| Net Operating Income Adjusted for Increase | 1,679,938 | 1,133,198 | 546,739 |
| Net Cost Rate Base (Same as Actual) | \$ 13,416,984 | \$ 9,452,529 | \$ 3,964,454 |
| Rate of Return – Proposed | 12.52% | 11.99% | 13.79% |

Delta Natural Gas Company, Inc.
Case No. 99-176
Analysis of Large Commercial/Industrial General Service

| Description | Large Commercial and Industrial (GS) | Large Commercial and Industrial GS (<6000 /yr) | Large Commercial and Industrial GS (>6000 /yr) |
|--|--|--|--|
| <u>Plant in Service</u> | | | |
| Gas Supply | | | |
| Demand | \$ - | \$ - | \$ - |
| Commodity | - | - | - |
| Total Gas Supply | \$ - | \$ - | \$ - |
| Storage | | | |
| Demand | \$ 4,119,106 | \$ 2,146,002 | \$ 1,973,104 |
| Commodity | - | - | - |
| Total Storage | \$ 4,119,106 | \$ 2,146,002 | \$ 1,973,104 |
| Transmission | | | |
| Demand | \$ 8,236,665 | \$ 5,034,038 | \$ 3,202,627 |
| Commodity | - | - | - |
| Total Transmission | \$ 8,236,665 | \$ 5,034,038 | \$ 3,202,627 |
| Distribution Other | | | |
| Commodity | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | |
| Demand | \$ 518,248 | \$ 316,740 | \$ 201,508 |
| Distribution Mains | | | |
| Demand | \$ 5,949,969 | \$ 3,636,468 | \$ 2,313,501 |
| Customer | 714,642 | 689,722 | 24,920 |
| Total Distribution Mains | \$ 6,664,611 | \$ 4,326,190 | \$ 2,338,421 |
| Services | | | |
| Customer | \$ 251,765 | \$ 242,986 | \$ 8,779 |
| Meters | | | |
| Customer | \$ 4,130,683 | \$ 3,986,644 | \$ 144,040 |
| Customer Accounts | | | |
| Customer | \$ - | \$ - | \$ - |
| Other Services | | | |
| Customer | \$ - | \$ - | \$ - |
| Total | \$ 23,921,079 | \$ 16,052,601 | \$ 7,868,479 |

Delta Natural Gas Company, Inc.
Case No. 99-176
Analysis of Large Commercial/Industrial General Service

| Description | Large Commercial and Industrial (GS) | Large Commercial and Industrial GS (<6000 /yr) | Large Commercial and Industrial GS (>6000 /yr) |
|--|--|--|--|
| Rate Base | | | |
| Gas Supply | | | |
| Demand | \$ - | \$ - | \$ - |
| Commodity | - | - | - |
| Total Gas Supply | \$ - | \$ - | \$ - |
| Storage | | | |
| Demand | \$ 270,883 | \$ 141,127 | \$ 129,757 |
| Commodity | 4,360 | 2,272 | 2,089 |
| Total Storage | \$ 275,244 | \$ 143,398 | \$ 131,845 |
| Transmission | | | |
| Demand | \$ 4,996,833 | \$ 3,053,936 | \$ 1,942,897 |
| Commodity | - | - | - |
| Total Transmission | \$ 4,996,833 | \$ 3,053,936 | \$ 1,942,897 |
| Distribution Other | | | |
| Commodity | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | |
| Demand | \$ 365,589 | \$ 223,439 | \$ 142,151 |
| Distribution Mains | | | |
| Demand | \$ 4,170,846 | \$ 2,549,114 | \$ 1,621,732 |
| Customer | 500,954 | 483,486 | 17,469 |
| Total Distribution Mains | \$ 4,671,800 | \$ 3,032,599 | \$ 1,639,201 |
| Services | | | |
| Customer | \$ 177,501 | \$ 171,312 | \$ 6,190 |
| Meters | | | |
| Customer | \$ 2,916,096 | \$ 2,814,409 | \$ 101,686 |
| Customer Accounts | | | |
| Customer | \$ 13,921 | \$ 13,436 | \$ 485 |
| Other Services | | | |
| Customer | \$ - | \$ - | \$ - |
| Total | \$ 13,416,984 | \$ 9,452,529 | \$ 3,964,454 |

Delta Natural Gas Company, Inc.
Case No. 99-176
Analysis of Large Commercial/Industrial General Service

| Description | Large Commercial and Industrial (GS) | Large Commercial and Industrial GS (<6000 /yr) | Large Commercial and Industrial GS (>6000 /yr) |
|--|--|--|--|
| <u>Operation and Maintenance Expenses</u> | | | |
| Gas Supply | | | |
| Demand | \$ - | \$ - | \$ - |
| Commodity | - | - | - |
| Total Gas Supply | \$ - | \$ - | \$ - |
| Storage | | | |
| Demand | \$ 171,309 | \$ 89,250 | \$ 82,059 |
| Commodity | 34,683 | 18,069 | 16,614 |
| Total Storage | \$ 205,992 | \$ 107,319 | \$ 98,673 |
| Transmission | | | |
| Demand | \$ 564,870 | \$ 345,234 | \$ 219,636 |
| Commodity | - | - | - |
| Total Transmission | \$ 564,870 | \$ 345,234 | \$ 219,636 |
| Distribution Other | | | |
| Commodity | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | |
| Demand | \$ 30,610 | \$ 18,708 | \$ 11,902 |
| Distribution Mains | | | |
| Demand | \$ 336,959 | \$ 205,941 | \$ 131,018 |
| Customer | 40,472 | 39,060 | 1,411 |
| Total Distribution Mains | \$ 377,431 | \$ 245,001 | \$ 132,430 |
| Services | | | |
| Customer | \$ 14,055 | \$ 13,565 | \$ 490 |
| Meters | | | |
| Customer | \$ 261,279 | \$ 252,168 | \$ 9,111 |
| Customer Accounts | | | |
| Customer | \$ 110,734 | \$ 106,872 | \$ 3,861 |
| Other Services | | | |
| Customer | \$ - | \$ - | \$ - |
| Total | \$ 1,564,971 | \$ 1,088,868 | \$ 476,103 |

Delta Natural Gas Company, Inc.
Case No. 99-176
Analysis of Large Commercial/Industrial General Service

| Description | Large Commercial and Industrial (GS) | Large Commercial and Industrial GS (<6000 /yr) | Large Commercial and Industrial GS (>6000 /yr) |
|--|--|--|--|
| <u>Payroll Expenses</u> | | | |
| Gas Supply | | | |
| Demand | \$ - | \$ - | \$ - |
| Commodity | - | - | - |
| Total Gas Supply | \$ - | \$ - | \$ - |
| Storage | | | |
| Demand | \$ 121,894 | \$ 63,505 | \$ 58,389 |
| Commodity | 14,879 | 7,752 | 7,127 |
| Total Storage | \$ 136,772 | \$ 71,257 | \$ 65,516 |
| Transmission | | | |
| Demand | \$ 302,931 | \$ 185,144 | \$ 117,787 |
| Commodity | - | - | - |
| Total Transmission | \$ 302,931 | \$ 185,144 | \$ 117,787 |
| Distribution Other | | | |
| Commodity | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | |
| Demand | \$ 21,459 | \$ 13,115 | \$ 8,344 |
| Distribution Mains | | | |
| Demand | \$ 246,367 | \$ 150,573 | \$ 95,794 |
| Customer | 29,591 | 28,559 | 1,032 |
| Total Distribution Mains | \$ 275,958 | \$ 179,132 | \$ 96,826 |
| Services | | | |
| Customer | \$ 10,425 | \$ 10,061 | \$ 364 |
| Meters | | | |
| Customer | \$ 177,846 | \$ 171,645 | \$ 6,202 |
| Customer Accounts | | | |
| Customer | \$ 42,393 | \$ 40,915 | \$ 1,478 |
| Other Services | | | |
| Customer | \$ - | \$ - | \$ - |
| Total | \$ 967,785 | \$ 671,268 | \$ 296,516 |

Delta Natural Gas Company, Inc.
Case No. 99-176
Analysis of Large Commercial/Industrial General Service

| Description | Large Commercial and Industrial (GS) | Large Commercial and Industrial GS (<6000 /yr) | Large Commercial and Industrial GS (>6000 /yr) |
|--|--|--|--|
| <u>Depreciation Expenses</u> | | | |
| Gas Supply | | | |
| Demand | \$ - | \$ - | \$ - |
| Commodity | - | - | - |
| Total Gas Supply | \$ - | \$ - | \$ - |
| Storage | | | |
| Demand | \$ 32,247 | \$ 16,800 | \$ 15,447 |
| Commodity | - | - | - |
| Total Storage | \$ 32,247 | \$ 16,800 | \$ 15,447 |
| Transmission | | | |
| Demand | \$ 315,514 | \$ 192,834 | \$ 122,680 |
| Commodity | - | - | - |
| Total Transmission | \$ 315,514 | \$ 192,834 | \$ 122,680 |
| Distribution Other | | | |
| Commodity | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | |
| Demand | \$ 14,414 | \$ 8,809 | \$ 5,604 |
| Distribution Mains | | | |
| Demand | \$ 165,484 | \$ 101,140 | \$ 64,344 |
| Customer | 19,876 | 19,183 | 693 |
| Total Distribution Mains | \$ 185,360 | \$ 120,323 | \$ 65,038 |
| Services | | | |
| Customer | \$ 7,002 | \$ 6,758 | \$ 244 |
| Meters | | | |
| Customer | \$ 114,885 | \$ 110,879 | \$ 4,006 |
| Customer Accounts | | | |
| Customer | \$ - | \$ - | \$ - |
| Other Services | | | |
| Customer | \$ - | \$ - | \$ - |
| Total | \$ 669,422 | \$ 456,403 | \$ 213,019 |

Delta Natural Gas Company, Inc.
Case No. 99-176
Analysis of Large Commercial/Industrial General Service

| <u>Description</u> | Large Commercial and Industrial (GS) | Large Commercial and Industrial GS (<6000 /yr) | Large Commercial and Industrial GS (>6000 /yr) |
|--|--|--|--|
| <u>Other Taxes</u> | | | |
| Gas Supply | | | |
| Demand | \$ - | \$ - | \$ - |
| Commodity | - | - | - |
| Total Gas Supply | \$ - | \$ - | \$ - |
| Storage | | | |
| Demand | \$ 35,612 | \$ 18,553 | \$ 17,059 |
| Commodity | 1,329 | 693 | 637 |
| Total Storage | \$ 36,942 | \$ 19,246 | \$ 17,695 |
| Transmission | | | |
| Demand | \$ 76,499 | \$ 46,754 | \$ 29,745 |
| Commodity | - | - | - |
| Total Transmission | \$ 76,499 | \$ 46,754 | \$ 29,745 |
| Distribution Other | | | |
| Commodity | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | |
| Demand | \$ 5,028 | \$ 3,073 | \$ 1,955 |
| Distribution Mains | | | |
| Demand | \$ 57,722 | \$ 35,278 | \$ 22,444 |
| Customer | 6,933 | 6,691 | 242 |
| Total Distribution Mains | \$ 64,655 | \$ 41,969 | \$ 22,685 |
| Services | | | |
| Customer | \$ 2,442 | \$ 2,357 | \$ 85 |
| Meters | | | |
| Customer | \$ 40,681 | \$ 39,262 | \$ 1,419 |
| Customer Accounts | | | |
| Customer | \$ 3,788 | \$ 3,656 | \$ 132 |
| Other Services | | | |
| Customer | \$ - | \$ - | \$ - |
| Total | \$ 230,034 | \$ 156,318 | \$ 73,717 |

Delta Natural Gas Company, Inc.
Case No. 99-176
Analysis of Large Commercial/Industrial General Service

| Description | Large Commercial and Industrial (GS) | Large Commercial and Industrial GS (<6000 /yr) | Large Commercial and Industrial GS (>6000 /yr) |
|--|--|--|--|
| <u>Interest Expenses</u> | | | |
| Gas Supply | | | |
| Demand | \$ - | \$ - | \$ - |
| Commodity | - | - | - |
| Total Gas Supply | \$ - | \$ - | \$ - |
| Storage | | | |
| Demand | \$ 103,608 | \$ 53,979 | \$ 49,630 |
| Commodity | - | - | - |
| Total Storage | \$ 103,608 | \$ 53,979 | \$ 49,630 |
| Transmission | | | |
| Demand | \$ 207,177 | \$ 126,621 | \$ 80,556 |
| Commodity | - | - | - |
| Total Transmission | \$ 207,177 | \$ 126,621 | \$ 80,556 |
| Distribution Other | | | |
| Commodity | \$ - | \$ - | \$ - |
| Distribution Structures & Equipment | | | |
| Demand | \$ 13,036 | \$ 7,967 | \$ 5,069 |
| Distribution Mains | | | |
| Demand | \$ 149,660 | \$ 91,468 | \$ 58,192 |
| Customer | 17,975 | 17,349 | 627 |
| Total Distribution Mains | \$ 167,635 | \$ 108,817 | \$ 58,818 |
| Services | | | |
| Customer | \$ 6,333 | \$ 6,112 | \$ 221 |
| Meters | | | |
| Customer | \$ 103,899 | \$ 100,276 | \$ 3,623 |
| Customer Accounts | | | |
| Customer | \$ - | \$ - | \$ - |
| Other Services | | | |
| Customer | \$ - | \$ - | \$ - |
| Total | \$ 601,688 | \$ 403,772 | \$ 197,916 |

Delta Natural Gas Company, Inc.
Case No. 99-176
Analysis of Large Commercial/Industrial General Service

| Description | Large Commercial and Industrial (GS) | Large Commercial and Industrial GS (<6000 /yr) | Large Commercial and Industrial GS (>6000 /yr) |
|-----------------------------------|--|--|--|
| Allocation Factors | | | |
| <i>See Pages 10 through 12</i> | | | |
| Commodity | | | |
| Gas Supply | 1,842,984 | 883,010 | 959,974 |
| Storage | 997,769 | 519,825 | 477,944 |
| Transmission | 1,842,984 | 883,010 | 959,974 |
| Distribution | 1,842,984 | 883,010 | 959,974 |
| Demand | | | |
| Gas Supply | 15,822 | 9,670 | 6,152 |
| Storage (November-March) | 997,769 | 519,825 | 477,944 |
| Transmission | 15,822 | 9,670 | 6,152 |
| Distribution Structures | 15,822 | 9,670 | 6,152 |
| Distribution Mains | 15,822 | 9,670 | 6,152 |
| Customer | | | |
| Distribution Mains | 889 | 858 | 31 |
| Services | 153,584 | 148,228 | 5,356 |
| Meters | 1,261,491 | 1,217,502 | 43,989 |
| Customer Count | 889 | 858 | 31 |
| Customer Accounts | 3,556 | 3,432 | 124 |
| Other Services | 889 | 858 | 31 |
| Taxable Income | | | |
| Net Income Before Income Tax | \$ 2,139,819 | \$ 947,672 | \$ 1,192,147 |
| Less: Interest Expense | \$ 601,688 | \$ 403,772 | \$ 197,916 |
| Taxable Income | \$ 1,538,131 | \$ 543,900 | \$ 994,231 |
| Meters Allocation Factor | | | |
| Number of Customers | 889 | 858 | 31 |
| Average Cost Per Meter | 1,419 | 1,419 | 1,419 |
| Meter Cost | 1,261,491 | 1,217,502 | 43,989 |
| Services Allocation Factor | | | |
| Number of Customers | 889 | 858 | 31 |
| Average Cost Per Service | 172.76 | 172.76 | 172.76 |
| Services Cost | 153,584 | 148,228 | 5,356 |
| Year-End Adjustment | 2,640 | 2,640 | |

Delta Natural Gas Company, Inc.
Case No. 99-176
Analysis of Large Commercial/Industrial General Service

for the Calendar Year 1998

| Rate Account | 199801 | 199802 | 199803 | 199804 | 199805 | 199806 | 199807 | 199808 | 199809 | 199810 | 199811 | 199812 | Total |
|-----------------------|----------------|----------------|----------------|----------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|------------------|
| 02C 20820 | 1,493 | 1,249 | 933 | 785 | 261 | 33 | 39 | 28 | 58 | 125 | 400 | 944 | 6,348 |
| 02C 7500 | 1,237 | 1,123 | 833 | 560 | 301 | 374 | 357 | 340 | 241 | 402 | 350 | 495 | 6,612 |
| 02C 7401 | 1,481 | 1,285 | 1,161 | 681 | 285 | 15 | 18 | 14 | 12 | 24 | 681 | 986 | 6,642 |
| 02C 18803 | 980 | 985 | 758 | 692 | 465 | 323 | 530 | 346 | 278 | 473 | 387 | 642 | 6,859 |
| 02C 19733 | 1,369 | 1,097 | 1,193 | 1,041 | 611 | 286 | 330 | 365 | 354 | 658 | 539 | 737 | 8,580 |
| 02C 42912 | 1,715 | 1,124 | 1,037 | 1,097 | 801 | 395 | 675 | 293 | 88 | 281 | 508 | 629 | 8,642 |
| 02C 14269 | 1,445 | 1,240 | 1,185 | 1,395 | 866 | 758 | 1,022 | 706 | 600 | 808 | 759 | 337 | 11,121 |
| 02C 74765 | - | 1,475 | 2,240 | 2,426 | 1,023 | 512 | 2,178 | 1,641 | 1,106 | 246 | - | - | 12,846 |
| 02C 12568 | 5,139 | 2,402 | 1,775 | 1,557 | 1,668 | 1,633 | 1,415 | 918 | 1,234 | 1,353 | - | - | 19,096 |
| 02C 42742 | 8,579 | 6,989 | 5,605 | 7,932 | 4,719 | 4,528 | 4,024 | 3,581 | 2,780 | 8,363 | - | - | 57,099 |
| 02I 32651 | 334 | 375 | 337 | 653 | 760 | 667 | 915 | 591 | 594 | 862 | 597 | 572 | 7,257 |
| 02I 18 | 1,526 | 1,501 | 1,705 | 1,481 | 837 | 436 | 152 | 131 | 136 | 162 | 562 | 1,052 | 9,682 |
| 02I 40634 | 1,657 | 1,500 | 1,092 | 1,354 | 619 | 281 | 569 | 252 | 350 | 448 | 764 | 851 | 9,736 |
| 02I 9566 | 2,676 | 2,696 | 1,748 | 1,754 | 555 | 132 | 66 | 66 | 64 | 195 | 429 | 1,564 | 11,943 |
| 02I 2678 | 933 | 1,032 | 1,229 | 1,358 | 1,355 | 1,056 | 1,246 | 260 | 173 | 2,014 | 1,678 | 1,390 | 13,725 |
| 02I 65230 | 2,766 | 2,572 | 1,092 | 1,010 | 619 | 170 | 267 | 437 | 986 | 2,189 | 1,374 | 2,478 | 15,960 |
| 02I 25414 | 2,911 | 2,372 | 2,101 | 1,818 | 1,159 | 1,128 | 1,394 | 1,317 | 1,046 | 1,350 | 1,325 | 1,464 | 19,382 |
| 80 23 | 2,533 | 1,545 | 1,309 | 64 | - | - | - | - | - | 10 | 309 | 878 | 6,648 |
| 94 953 | 514 | 754 | 821 | 834 | 442 | 617 | 592 | 548 | 714 | 943 | 880 | 1,115 | 8,774 |
| 93 952 | 1,072 | 711 | 883 | 772 | 727 | 666 | 695 | 726 | 689 | 720 | 844 | 928 | 9,432 |
| 68 42954 | 962 | 942 | 1,226 | 960 | 763 | 790 | 444 | 754 | 662 | 809 | 951 | 959 | 10,221 |
| 83 20750 | 1,329 | 1,092 | 1,187 | 996 | 889 | 156 | 304 | 821 | 551 | 738 | 1,022 | 1,159 | 10,244 |
| 10 42742 | - | - | - | - | - | - | - | - | - | - | 6,011 | 6,151 | 12,162 |
| 84 19 | 2,108 | 2,348 | 1,814 | 927 | 413 | 305 | 245 | 247 | 306 | 956 | 1,315 | 1,875 | 12,859 |
| 46 27755 | 2,821 | 3,736 | 3,241 | 1,356 | 16 | - | 0 | - | 16 | 1,008 | 2,651 | 3,522 | 18,366 |
| 53 19271 | 1,766 | 1,802 | 2,120 | 1,995 | 1,717 | 1,844 | 1,924 | 1,822 | 2,036 | 2,411 | 2,100 | 2,325 | 23,862 |
| 54 34322 | 3,963 | 2,949 | 2,891 | 1,708 | 1,181 | 1,242 | 1,271 | 1,478 | 1,900 | 2,226 | 2,562 | 3,197 | 26,567 |
| 81 6582 | 5,028 | 4,887 | 4,169 | 2,906 | 1,830 | 1,545 | 1,065 | 1,021 | 1,091 | 1,961 | 3,289 | 4,396 | 33,186 |
| 10 7080 | 4,249 | 3,716 | 3,936 | 2,531 | 2,298 | 2,177 | 1,745 | 2,156 | 2,247 | 2,406 | 3,118 | 2,874 | 33,453 |
| 61 32221 | 1,093 | 4,814 | 3,101 | 2,651 | 1,847 | 2,085 | 2,304 | 2,645 | 2,568 | 3,669 | 4,206 | 3,795 | 34,777 |
| 86 6588 | 8,640 | 9,178 | 8,237 | 5,990 | 3,160 | 2,839 | 1,056 | 3,288 | 2,493 | 4,432 | 6,933 | 8,625 | 64,870 |
| 76 21 | 8,943 | 8,772 | 7,781 | 8,050 | 7,098 | 7,274 | 6,507 | 8,079 | 8,907 | 11,102 | 10,653 | 12,692 | 105,858 |
| 50 38175 | 26,246 | 22,917 | 26,334 | 22,668 | 18,336 | 19,417 | 18,579 | 18,337 | 19,674 | 21,044 | 23,692 | 24,668 | 261,911 |
| Total >6000 | 107,505 | 101,177 | 95,076 | 82,000 | 57,618 | 53,684 | 51,927 | 53,206 | 53,954 | 74,385 | 80,886 | 93,300 | 904,717 |
| Total <6000 | 153,397 | 125,772 | 105,584 | 91,583 | 40,695 | 24,401 | 24,826 | 18,138 | 20,081 | 28,792 | 54,156 | 80,916 | 768,341 |
| Total | 260,902 | 226,949 | 200,660 | 173,583 | 98,313 | 78,085 | 76,753 | 71,344 | 74,034 | 103,177 | 135,042 | 174,216 | 1,673,058 |

Delta Natural Gas Company, Inc.

Case No. 99-176

Analysis of Large Commercial/Industrial General Service

for the Calendar Year:

| Rate | Account | Customers | First 200 Block | Next 800 Block | Next 4000 Block | Next 5000 Block | Over 10000 Block | Total Mcf | Annual Revenue | |
|---|---------|-----------|-----------------|----------------|-----------------|-----------------|------------------|-----------|----------------|----------------|
| | | | | | | | | | Current Rates | Proposed Rates |
| 02C | 20820 | 12 | 1683.5 | 3922.9 | 741.6 | 0.0 | 0.0 | 6348.0 | OK | OK |
| 02C | 7500 | 12 | 2400.0 | 3851.7 | 359.9 | 0.0 | 0.0 | 6611.6 | OK | OK |
| 02C | 7401 | 12 | 1482.9 | 4232.5 | 926.7 | 0.0 | 0.0 | 6642.1 | OK | OK |
| 02C | 18803 | 12 | 2400.0 | 4458.9 | 0.0 | 0.0 | 0.0 | 6858.9 | OK | OK |
| 02C | 19733 | 12 | 2400.0 | 5480.7 | 699.4 | 0.0 | 0.0 | 8580.1 | OK | OK |
| 02C | 42912 | 12 | 2288.0 | 5381.4 | 972.7 | 0.0 | 0.0 | 8642.1 | OK | OK |
| 02C | 14269 | 12 | 2400.0 | 7433.6 | 1287.6 | 0.0 | 0.0 | 11121.2 | OK | OK |
| 02C | 74765 | 9 | 1800.0 | 5957.5 | 5088.0 | 0.0 | 0.0 | 12845.5 | OK | OK |
| 02C | 12568 | 10 | 2000.0 | 7918.4 | 9037.8 | 139.3 | 0.0 | 19095.5 | OK | OK |
| 02C | 42742 | 10 | 2000.0 | 8000.0 | 34632.0 | 12467.3 | 0.0 | 57099.3 | OK | OK |
| 021 | 32651 | 12 | 2400.0 | 4856.7 | 0.0 | 0.0 | 0.0 | 7256.7 | OK | OK |
| 021 | 18 | 12 | 2180.7 | 5236.1 | 2265.1 | 0.0 | 0.0 | 9681.9 | OK | OK |
| 021 | 40634 | 12 | 2400.0 | 5732.8 | 1602.8 | 0.0 | 0.0 | 9735.6 | OK | OK |
| 021 | 9566 | 12 | 1922.4 | 4583.0 | 5437.4 | 0.0 | 0.0 | 11942.8 | OK | OK |
| 021 | 2678 | 12 | 2373.4 | 7992.5 | 3359.5 | 0.0 | 0.0 | 13725.4 | OK | OK |
| 021 | 65230 | 12 | 2369.9 | 7109.2 | 6480.9 | 0.0 | 0.0 | 15960.0 | OK | OK |
| 021 | 25414 | 12 | 2400.0 | 9600.0 | 7382.3 | 0.0 | 0.0 | 19382.3 | OK | OK |
| 80 | 23 | 7 | 1073.5 | 3186.8 | 2387.5 | 0.0 | 0.0 | 6647.8 | OK | OK |
| 94 | 953 | 12 | 2400.0 | 6258.8 | 115.1 | 0.0 | 0.0 | 8773.9 | OK | OK |
| 93 | 952 | 12 | 2400.0 | 6960.5 | 71.7 | 0.0 | 0.0 | 9432.2 | OK | OK |
| 68 | 42954 | 12 | 2400.0 | 7595.3 | 225.7 | 0.0 | 0.0 | 10221.0 | OK | OK |
| 83 | 20750 | 12 | 2356.0 | 7099.6 | 788.0 | 0.0 | 0.0 | 10243.6 | OK | OK |
| 10 | 42742 | 2 | 400.0 | 1600.0 | 8000.0 | 2162.0 | 0.0 | 12162.0 | OK | OK |
| 84 | 19 | 12 | 2400.0 | 5999.0 | 4460.2 | 0.0 | 0.0 | 12859.2 | OK | OK |
| 46 | 27755 | 10 | 1431.9 | 5600.0 | 11334.2 | 0.0 | 0.0 | 18366.1 | OK | OK |
| 53 | 19271 | 12 | 2400.0 | 9600.0 | 11861.5 | 0.0 | 0.0 | 23861.5 | OK | OK |
| 54 | 34322 | 12 | 2400.0 | 9600.0 | 14566.7 | 0.0 | 0.0 | 26566.7 | OK | OK |
| 81 | 6582 | 12 | 2400.0 | 9600.0 | 21158.0 | 27.6 | 0.0 | 33185.6 | OK | OK |
| 10 | 7080 | 12 | 2400.0 | 9600.0 | 21452.9 | 0.0 | 0.0 | 33452.9 | OK | OK |
| 61 | 32221 | 12 | 2400.0 | 9600.0 | 22776.6 | 0.0 | 0.0 | 34776.6 | OK | OK |
| 86 | 6588 | 12 | 2400.0 | 9600.0 | 35268.1 | 17601.8 | 0.0 | 64869.9 | OK | OK |
| 76 | 21 | 12 | 2400.0 | 9600.0 | 48000.0 | 41410.9 | 4446.9 | 105857.8 | OK | OK |
| 50 | 38175 | 12 | 2400.0 | 9600.0 | 48000.0 | 60000.0 | 141911.1 | 261911.1 | OK | OK |
| Total >6000 | | | 70,962 | 222,848 | 330,740 | 133,809 | 146,358 | 904,717 | 1,815,783 | 1,422,201 |
| Total <6000 | | | 10,272 | | | | | 959,974 | 1,926,117 | 1,507,929 |
| Total | | | 81,234 | | | | | 1,864,691 | 3,741,899 | 2,929,130 |
| As Adjusted for Temp. & Year-End Cust. - | | | | | | | | 959,974 | 1,926,117 | 1,507,929 |
| As Adjusted for Temp. & Year-End Cust. - | | | | | | | | 883,010 | 2,616,663 | 3,277,331 |
| As Adjusted for Temp. & Year-End Cust. - | | | | | | | | 1,842,984 | 4,542,780 | 4,785,260 |

Delta Natural Gas Company, Inc.
Case No. 99-176
Analysis of Large Commercial/Industrial General Service

for the Calendar Year:

| Rate Account | Customers | Mcf | Revenue | Load Factor | Annual Non-Temp. Sensitive per Day | Sensitive Load | Temp. Sensitive Degree Days | per Deg Day | Temp Adjmt | Year End | Peak Day Load |
|-----------------------|---------------|------------------|------------------|-------------|------------------------------------|----------------|-----------------------------|-------------|------------|---------------|---------------|
| 02C 20820 | | | | | | | | | | | |
| 02C 7500 | | | | | | | | | | | |
| 02C 7401 | | | | | | | | | | | |
| 02C 18803 | | | | | | | | | | | |
| 02C 19733 | | | | | | | | | | | |
| 02C 42912 | | | | | | | | | | | |
| 02C 14289 | | | | | | | | | | | |
| 02C 74765 | | | | | | | | | | | |
| 02C 12568 | | | | | | | | | | | |
| 02C 42742 | | | | | | | | | | | |
| 02I 32651 | | | | | | | | | | | |
| 02I 18 | | | | | | | | | | | |
| 02I 40634 | | | | | | | | | | | |
| 02I 9566 | | | | | | | | | | | |
| 02I 2678 | | | | | | | | | | | |
| 02I 65230 | | | | | | | | | | | |
| 02I 25414 | | | | | | | | | | | |
| 80 23 | | | | | | | | | | | |
| 94 953 | | | | | | | | | | | |
| 93 952 | | | | | | | | | | | |
| 68 42954 | | | | | | | | | | | |
| 83 20750 | | | | | | | | | | | |
| 10 42742 | | | | | | | | | | | |
| 84 19 | | | | | | | | | | | |
| 46 27755 | | | | | | | | | | | |
| 53 19271 | | | | | | | | | | | |
| 54 34322 | | | | | | | | | | | |
| 81 6582 | | | | | | | | | | | |
| 10 7080 | | | | | | | | | | | |
| 61 32221 | | | | | | | | | | | |
| 86 6588 | | | | | | | | | | | |
| 76 21 | | | | | | | | | | | |
| 50 38175 | | | | | | | | | | | |
| Total >6000 | 372 | 904,717 | 1,815,783 | 0.40 | 642955 | 1762 | 261,762 | 3875 | 68 | 55257 | 6152 |
| Total <6000 | 10,272 | 768,341 | 2,312,013 | 0.22 | 229313 | 628 | 539,028 | 3875 | 139 | 113787 | 9670 |
| Total | 10,644 | 1,673,058 | 4,127,796 | 0.29 | 872268 | 2390 | 800,790 | 3875 | 207 | 169044 | 15822 |

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF AN ADJUSTMENT)
OF RATES OF DELTA NATURAL)
GAS COMPANY, INC.)

CASE NO. 99-176

DIRECT TESTIMONY OF

MARTIN J. BLAKE

AFFIDAVIT

The affiant, Martin J. Blake, being duly sworn, deposes and states that the prepared testimony attached hereto and made a part hereof, constitutes the prepared Direct Testimony of this affiant in Case No. 99-176, in the matter of: Adjustment of Gas Service Rates of Delta Natural Gas Company, Inc. and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared Direct Testimony.

Affiant further states that he will be present and available for cross-examination and for such additional direct examination as may be appropriate at any hearing in Case No. 99-176 scheduled by the Commission, at which time affiant will further reaffirm the attached testimony as his Direct Testimony in such case.

Martin J. Blake
Martin J. Blake

STATE OF KENTUCKY)
)
COUNTY OF JEFFERSON)

Subscribed and sworn to before me by Martin J. Blake, this the
25th day of June, 1999.

My Commission Expires: Elizabeth Andriot
Notary Public, State at Large, KY
My Commission Expires July 14, 2002

Elizabeth Andriot
Notary Public, State at Large, Kentucky

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF

**GENERAL ADJUSTMENT OF GAS)
SERVICE RATES OF DELTA)
NATURAL GAS COMPANY, INC.)**

CASE NO. 99-176

DIRECT TESTIMONY OF DR. MARTIN J. BLAKE

1 Q: PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

2 A: My name is Martin J. Blake. My business address is 6711 Fallen Leaf, Louisville,
3 Kentucky 40241.

4 Q: BY WHOM AND IN WHAT CAPACITY ARE YOU EMPLOYED?

5 A: I am a Member and Principal of The Prime Group, LLC. The Prime Group provides
6 consulting services in the areas of marketing, market research, rate and regulatory
7 support, training, and strategic planning for energy industry clients. The Prime Group is
8 focused on helping clients to prepare for the transition to a more competitive utility
9 industry environment.

Professional Qualifications & Experience

10 Q: PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND.

11 A: I received my Ph.D. in Agricultural Economics in 1976 from the University of Missouri,
12 Columbia. My doctoral work centered on the areas of marketing and econometrics. I
13 also hold a Master of Arts in Economics from the University of Missouri, Columbia,
14

2 which I received in 1972. In addition, I received a Bachelor of Arts degree in Economics
3 from Illinois Benedictine College in 1970.

4 Q: IN WHAT AREAS DOES YOUR PRACTICE CONCENTRATE?

5 A: As a member of The Prime Group, I have prepared and filed Order No. 888 and Order
6 No. 889 compliance filings at the Federal Energy Regulatory Commission ("FERC") for a
7 number of electric utilities as well as Order No. 888 and Order No. 889 waiver requests
8 for other utilities. I have prepared market power analyses in support of market-based rate
9 filings at FERC for utilities and their marketing affiliates, as well as assisting other utilities
10 with their market-based rate filings. I have also assisted several utilities in addressing both
11 FERC and state affiliate transactions concerns and have provided training regarding
12 standards of conduct. I have assisted utilities with developing strategic marketing plans
13 and implementing these plans. I have provided utility clients with assistance regarding
14 regulatory policy, strategy and liaison; state and federal regulatory filing development,
15 testimony and support; cost of service development and support; the development of
16 innovative rates to achieve strategic objectives; the unbundling of rates and the
17 development of menus of rate alternatives for use with customers; performance-based rate
18 and incentive rate development; and energy marketing and brokering capability
19 development. I have made presentations to train account executives in sales and customer
20 negotiation, as well as presentations in ratemaking and utility finance seminars and
21 workshops regarding basic utility marketing. I have provided marketing, market research
22 and marketing support services for utility clients and have assisted them in assessing their
marketing capabilities and processes.

1 Q: PLEASE BRIEFLY SUMMARIZE YOUR AREAS OF PROFESSIONAL
2 EXPERIENCE PRIOR TO JOINING THE PRIME GROUP.

3 A: I have professional experience as an economist and professor of economics, as a utility
4 regulator, and as a utility manager and executive.

5 Q: PLEASE DESCRIBE YOUR PROFESSIONAL EXPERIENCE AS AN ECONOMIST.

6 A: From January 1977 to December 1986, I was employed first as an Assistant Professor,
7 then as an Associate Professor, and finally as a Professor of Agricultural Economics at
8 New Mexico State University in Las Cruces, New Mexico ("NMSU"). I was the head of
9 the undergraduate program and taught economics, agricultural economics and
10 econometrics. While at NMSU, I also worked as a consultant for various clients,
11 providing price forecasting, load forecasting, and marketing services. Since 1992, I have
12 taught mathematical economics and econometrics as an Adjunct Professor in the
13 Economics Department at the University of Louisville. Prior to my joining the faculty at
14 NMSU, I served in the U. S. Army as an instructor of economics, statistics, and
15 accounting at the U. S. Army Institute of Administration at Fort Benjamin Harrison,
16 Indianapolis, Indiana.

17 I also have a variety of experience with the application of economics to utility public
18 policy issues. In addition to my experience as a utility regulator and executive, which I
19 describe below, I have taught ratemaking for utilities at the NARUC Annual Regulatory
20 Studies Program at Michigan State University since 1993. From May 1983 to August
21 1983, while on a sabbatical leave from NMSU, I served as a Policy Analyst for the
22 Assistant Secretary for Land and Water at the U. S. Department of Interior.

Q: PLEASE DESCRIBE YOUR PROFESSIONAL EXPERIENCE AS A UTILITY
REGULATOR.

A: From January 1987 to November 1990, I served as a Commissioner and as the Chairman of the New Mexico Public Service Commission. As a Commissioner, my duties included making policy and adjudicatory decisions regarding rates, terms of service, financing, certificates of public convenience and necessity, and complaints for electric, gas, water, and sewer utilities. As Chairman, I supervised a staff of thirty-two professionals and sixteen support staff. During my tenure on the New Mexico Commission, I also served as Chairman of the Western Conference of Public Service Commissioners Electric Committee and as Chairman of the Committee on Regional Electric Power Cooperation, a group composed of state public service commissioners and representatives from the state energy offices of the thirteen western states.

As a Commissioner, I interpreted legislation, reviewed prior Commission cases to determine the precedents that they provided, drafted rules and regulations, wrote Orders, conducted hearings, ruled on motions, and served as an arbitrator in alternative dispute resolution proceedings. Although I do not have a law degree, I performed adjudicatory and regulatory functions for the four years that I served on the Commission.

Q: PLEASE DESCRIBE YOUR PROFESSIONAL EXPERIENCE AS A UTILITY
MANAGER.

A: From December, 1990 to June 1996, I was employed by Louisville Gas and Electric Company ("LG&E"). Initially, I served as LG&E's Director of Regulatory Planning. In this position, I was responsible for coordinating all of LG&E's state and federal regulatory

2 efforts, and prepared and presented testimony to regulators. In performing my duties in
3 the federal regulatory area, I performed the market power analysis in LG&E's original
4 market-based rate filing at the FERC, which was one of the first applications of the "hub
5 and spoke" methodology that the FERC now uses in assessing generation market
6 dominance in market-based rate filings; supervised the preparation of the market-based
7 rate filings; and served as LG&E's principal witness in this case. I also helped develop the
8 electronic bulletin board that the FERC required as a condition for approving the market-
9 based tariff. Additionally, I helped to develop LG&E's comparable transmission tariff
10 filing, which provided third parties with access to LG&E's transmission system at the
11 same price, terms and conditions as LG&E. This was the first tariff providing comparable
12 transmission service that was filed and approved by the FERC and was filed before Order
13 No. 888 was issued by FERC. In this comparable transmission tariff filing, I served as
14 LG&E's principal witness and negotiated the settlement in this case with FERC staff.
15 When LG&E Power Marketing filed for the ability to charge market-based rates, I helped
16 to develop the codes of conduct that were submitted to the FERC as a part of the filing.
17 My areas of responsibility were expanded in April 1994 to include marketing and strategic
18 planning. As the Director, Marketing, Planning and Regulatory Affairs, I was responsible
19 for coordinating LG&E's retail gas and electric marketing, strategic planning, and state
20 and federal regulatory efforts. I continued to be employed in that capacity at LG&E until
21 June 1996, when I joined the Prime Group as one of its Principals.

22 Q: PLEASE DESCRIBE THE INDUSTRY GROUPS IN WHICH YOU HAVE
PARTICIPATED.

1 A: I have served on several regional transmission coordination groups such as the
2 Interregional Transmission Coordination Forum, and the General Agreement on Parallel
3 Paths, as well as the following committees of the Edison Electric Institute ("EEI") --
4 Economics and Public Policy Executive Advisory Committee, Strategic Planning
5 Executive Advisory Committee, Transmission Task Force, and Power Supply Policy
6 Technical Task Force. Recently, I have worked with a group of utilities developing the
7 Midwest ISO.

8 Q: HAVE YOU TAUGHT ANY COURSES OR SEMINARS IN THE AREA OF UTILITY
9 RESTRUCTURING?

10 A: Yes. In addition to teaching ratemaking for electric utilities at the NARUC Annual
11 Regulatory Studies Program since 1993, I have also taught a course regarding the
12 institutions and organizations of the new electric utility industry. Each year, I also teach
13 and conduct numerous workshops and programs, and deliver invited presentations to
14 utility managers and regulators on a variety of subjects including industry restructuring.

15 Q. IN WHICH CASES HAVE YOU PREVIOUSLY TESTIFIED?

16 A. I testified before the Kentucky Public Service Commission in the rehearing in Case No. 90-
17 158, an LG&E rate case; in Case No. 92-494, a biennial fuel adjustment clause review; in
18 Case No. 93-150, an application for approval of a DSM cost recovery mechanism and a set
19 of initial programs; in Case No. 94-332, an application for an environmental cost recovery
20 mechanism; in case No. 92-494-B, regarding the confidentiality of coal bid data; and in
21 case No. 95-455, a biannual review of the environmental cost recovery mechanism. I
22 participated in the conference to review LG&E's first integrated resource plan in Case No.

1 91-423 and testified in a number of fuel adjustment clause proceedings. I also testified on
2 behalf of Blazer Energy Corp. in Case No. 98-489 which was an application for an
3 adjustment in rates.

4 I prepared and filed testimony before the FERC in cases ER92-533, in which LG&E
5 provided open transmission access and also received authority to charge market-based rates
6 for its generation, and ER 94-1380, the first comparability tariff which was approved by the
7 FERC. I prepared and filed rebuttal testimony in Cause No. PUD 960000116, Oklahoma
8 Gas and Electric Company's last rate case before the Oklahoma Corporation Commission.
9 In that case, I rebutted intervenor and staff proposals to disallow certain marketing,
10 advertising, economic development and research and development expenses. I have
11 prepared and filed direct and rebuttal testimony for Southern California Edison Company in
12 Case Number 90-12-018 (phase 5). In this testimony, I reviewed the reasonableness of
13 contracting by Southern California Edison with Integrated Energy Group (IEG) to provide
14 marketing services to Southern California Edison and the reasonableness of the resulting
15 marketing services performed by IEG. I prepared and filed direct and rebuttal testimony for
16 Oklahoma Gas and Electric in Arkansas Public Service Commission Docket No. 96-360-U
17 regarding recovery of stranded cost by Entergy Arkansas, Inc. In this testimony, I
18 recommended recovery of 100% of stranded costs at such time as costs are actually
19 stranded. I also testified before the New Mexico Public Utility Commission in Docket No.
20 2797, a general rate case for Plains Electric Generation and Transmission Cooperative,
21 Inc.

22 I testified in Illinois Commerce Commission ("ICC") Dockets 98-0013 and 98-0035, which

1 were concerned with ensuring non-discrimination with regard to affiliate transactions for
2 electric utilities. In this case, I sponsored ComEd's proposed affiliate transactions rules and
3 suggested some basic principles that the Illinois Commerce Commission should follow in
4 developing rules and regulations for ensuring non-discrimination and non-cross
5 subsidization in transactions with affiliated and unaffiliated alternative retail electric
6 suppliers (ARES). I testified in ICC Docket 98-0036, which was a rulemaking to develop
7 rules and regulations for assessing and assuring the reliability of the transmission and
8 distribution systems as a part of electric utility restructuring in Illinois. I also testified in
9 Dockets 98-0147 and 98-0148 which were concerned with developing standards of
10 conduct and rules for functional separation. In this case, I sponsored ComEd's proposed
11 standards of conduct and functional separation rules.

12 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

13 A. Delta Natural Gas Company, Inc. ("Delta") engaged The Prime Group to conduct an
14 analysis of and to provide a recommendation regarding the appropriate cost of common
15 equity for application to Delta's original cost rate base. My testimony contains the results
16 of this analysis and identifies the fair rate of return on equity that Delta should be given
17 the opportunity to earn during the period when the new rates will be in effect. My analysis
18 utilizes commonly accepted financial valuation techniques and incorporates the factors
19 that affect Delta's overall investment risk.

20 Q. IS THERE A PUBLIC BENEFIT TO PROVIDING NATURAL GAS SERVICE TO
21 RURAL AREAS?

22 A. Yes. If natural gas service is available in an area, customers have a choice whether to use

1 natural gas or electricity for particular applications. Customers' ability to switch between
2 natural gas and electricity helps to keep downward pressure on the prices of both
3 products. Furthermore, the availability of natural gas service can help in attracting
4 industrial loads to an area and thus assist in economic development efforts. However, if
5 natural gas service is to be provided to rural areas, the companies providing such service
6 must have the opportunity to earn adequate returns or they will no longer be able and
7 willing to provide such service.

8 Q. HOW SHOULD THE RATE OF RETURN BE DETERMINED UNDER PUBLIC
9 UTILITY REGULATION?

10 A. The purpose of public utility regulation with respect to rate of return is to permit a utility
11 to earn its cost of capital while avoiding monopoly profits. Long-run earnings above the
12 cost of capital would imply monopoly profits, while long-run earnings below the cost of
13 capital would impair a utility's ability to attract capital on reasonable terms. A rate of
14 return based on a utility's cost of capital is consistent with the guidelines established by
15 the U.S. Supreme Court in *Bluefield Water Works & Improvement Co. v. Public Service*
16 *Commission of West Virginia*, 262 U.S. 679 (1923) and *Federal Power Commission v.*
17 *Hope Natural Gas Company*, 320 U.S. 591 (1944). These cases require that a utility be
18 allowed to earn a rate of return that: 1) is comparable to alternative investment
19 opportunities of corresponding risk, 2) will permit capital attraction on reasonable terms,
20 and 3) will maintain a utility's financial integrity.

21 Q. IS AN OPPORTUNITY TO EARN A FAIR RATE OF RETURN THE SAME AS A
22 GUARANTEE TO EARN A FAIR RATE OF RETURN?

1 A. No. Having an opportunity to earn a fair rate of return allows for more uncertainty than
2 does having a guarantee to earn a fair rate of return. A guarantee of earning a fair return
3 would imply no variability in the rate of return, with the utility earning the specified rate
4 of return every year. An opportunity to earn a fair rate of return implies that a utility has a
5 reasonable assurance that it will be allowed to earn a rate of return that is sufficient to
6 attract capital, that will maintain its financial integrity and that is comparable to the return
7 earned by alternative investments of comparable risk. While factors such as temperature
8 variability and changes in the number of customers may result in an actual rate of return
9 that is higher or lower than the allowed rate of return in any given year, a utility that
10 consistently earns less than the allowed rate of return or which has averaged significantly
11 less than the allowed rate of return for a long period of time cannot be said to have a
12 reasonable assurance of earning the allowed rate of return. Thus, an assurance of earning a
13 fair and reasonable rate of return could be viewed statistically as the arithmetic average of
14 a series of returns over a period of time equaling the allowed rate of return. The problem
15 with this approach is that, if there is significant variability in the returns, several years of
16 earning below the allowed rate of return could cause severe financial harm to a utility
17 while waiting for the years of above average returns to materialize. Thus, it may make
18 sense for regulators to not only deal with the mean value of the distribution of returns, as
19 they do when they set the allowed rate of return in a rate case, but to also deal with the
20 variability of the returns through some alternative regulatory mechanism.

21 Q. WOULD YOU REGARD DELTA'S CURRENT RATES AS PROVIDING AN
22 OPPORTUNITY TO EARN AN ADEQUATE RETURN FOR PROVIDING NATURAL

1 GAS SERVICE TO RURAL AREAS?

2 A. No, I do not. In December, 1997 the Commission issued an Order in Case No. 97-066
3 which set new rates for Delta which became effective in January, 1998. In this case, the
4 Commission allowed a return on common equity of 11.6%. However, Exhibit MJB-2
5 shows that Delta actually earned a return of 8.22% during the first year that these new
6 rates were in effect. Additionally, Delta had a payout ratio of nearly 110% during 1998. In
7 fact, Delta has had a payout ratio of greater than 100% in 6 of the last 10 years with an
8 average payout of 105%. Such a payout ratio cannot be maintained in the long run.
9 Admittedly, in the current regulatory framework, when the Commission sets rates, it
10 provides a company with the opportunity to earn a rate of return, it does not guarantee that
11 a given rate of return will be earned. However, Delta's return on equity has averaged
12 10.1% over the last 10 years, and this, combined with the payout history and the return on
13 equity that Delta earned in 1998 during the first year that the new rates were in effect,
14 does not indicate to me that Delta has a sufficient opportunity to earn the allowed rate of
15 return.

16 Q. WHAT FACTORS DO YOU BELIEVE HAVE CAUSED DELTA TO UNDER EARN
17 COMPARED TO ITS ALLOWED RATE OF RETURN ON EQUITY?

18 A. I believe that there are three factors: 1) Delta's equity is low as a percentage of total
19 capitalization, 2) Delta's predominantly rural service territory, and 3) weather variability.

20 Q. PLEASE DESCRIBE DELTA'S EQUITY AS A PERCENTAGE OF TOTAL
21 CAPITALIZATION COMPARED TO OTHER NATURAL GAS DISTRIBUTION
22 COMPANIES.

1 A. Exhibit MJB-1 shows the common equity ratios for a panel of 29 natural gas distribution
2 utilities. The data was taken from a report titled Natural Gas Industry Summary Monthly
3 Financial & Common Stock Information published by Edward Jones. The first column of
4 data contains the reported capitalization of the company which consists of long term debt
5 and common equity. The short term debt reported in the second column is not included in
6 the capitalization reported in the first column. The third column shows common equity as
7 a percentage of long term debt and equity. The mean percentage of equity calculated on
8 this basis is 51% with a median of 50%. The capitalization for Delta that is utilized in this
9 proceeding includes short term capital as well as long term capital and common equity. To
10 provide the percentage of equity for the panel based on a capitalization including short
11 term debt, the short term debt in column two was added to the capitalization reported in
12 column one to get total capitalization. Equity as a percentage of total capitalization was
13 calculated by dividing the company's common equity by the capitalization which included
14 short term debt. This calculation resulted in the data reported as the new equity percentage
15 in the last column of Schedule 1. The ratio of common equity to total capitalization of
16 30.6% for Delta is consistent with the original capital structure from the test year that is
17 utilized in this proceeding. The mean percentage of common equity relative to total
18 capitalization of the panel is 43.2% with a median of 43.9%. It should be noted that
19 Delta's percentage of common equity relative to total capitalization is the second lowest
20 in the panel which makes Delta more heavily leveraged than other natural gas distribution
21 utilities.

22 Q. DOES A LOW PERCENTAGE OF EQUITY RELATIVE TO TOTAL

1 CAPITALIZATION MAKE DELTA A RISKIER INVESTMENT?

2 A. Yes. The more debt that a firm has as a part of its total capitalization, the greater are the
3 fixed interest payments that the firm will have to make to bond holders out of any given
4 revenue stream that it generates. A company is required to make payments to the bond
5 holders in specified amounts at specified times, while it is under no such obligation to its
6 common equity holders. Thus, the more equity the firm has, the greater is its ability to
7 weather revenue fluctuations. However, this flexibility comes at a cost, as equity is more
8 expensive than debt because of the greater risk that shareholders bear. As a company's
9 business environment becomes riskier and its business risk becomes greater, the company
10 should increase its equity and lower its debt ratio. By reducing its debt ratio, its fixed
11 obligations to bond holders would be reduced and the company would be better able to
12 manage the financial fluctuations that result from a riskier business environment.

13 Furthermore, a utility's equity ratio must be high enough to allow additional debt capital
14 to be issued without an adverse effect on its credit rating. This would be consistent with
15 the criteria established in the Bluefield and Hope cases that the rate of return be sufficient
16 to permit capital attraction on reasonable terms. If the capital structure does not permit
17 some margin for additional debt financing at all times, a utility is subject to the potential
18 adverse impact of unanticipated tight credit conditions, thus making it a riskier
19 investment. Because I believe that Delta's existing capital structure would make it
20 difficult to secure additional debt financing on reasonable terms, it is my opinion that the
21 Commission needs to allow a higher rate of return that will permit Delta to improve its
22 equity ratio.

1 Q. HOW WOULD DELTA'S LOW EQUITY RATIO AFFECT THE RETURN ON
2 EQUITY THAT IT EARNS?

3 A. Because Delta is about 70% debt financed, its fixed obligations to bondholders are high,
4 thus exacerbating the impact on the return on equity resulting from any revenue
5 reductions that Delta might experience.

6 Q. HOW WOULD DELTA'S PREDOMINANTLY RURAL SERVICE TERRITORY
7 AFFECT THE RETURN ON EQUITY THAT IT EARNS?

8 A. Delta serves an area that is predominantly rural with low population density. This low
9 population density results in higher fixed cost per customer for serving rural areas
10 compared to the fixed cost per customer incurred in an urban area. This higher fixed cost
11 per customer results from both a higher cost of installing the pipe needed to serve a
12 customer and the higher cost of maintaining the lines. Additionally, Delta has been adding
13 customers at a rapid rate, as demonstrated in Exhibit-MJB3. These customer additions
14 result in significant additional fixed cost being added before any additional revenue is
15 generated. Thus, the high fixed cost per customer combined with customer growth is
16 putting financial pressure on Delta through these fixed cost additions. Furthermore, these
17 rural customers tend to have a lower annual usage and a larger proportion of temperature
18 sensitive load than urban customers. This relatively high fixed cost to serve small highly
19 temperature sensitive loads translates to a higher fixed cost burden for Delta and a more
20 variable revenue stream. The higher fixed costs resulting from operations compounds the
21 problem of high fixed obligations to bond holders resulting from a low equity ratio, and
22 exacerbates the impact on the return on equity resulting from any revenue reductions that

1 Delta might experience. Thus, the low population density in rural areas that results in a
2 higher fixed cost burden for Delta with more variability in the return stream due to the
3 large amount of temperature sensitive load for these rural customers makes Delta a riskier
4 investment. This added risk would justify a higher rate of return to compensate for the
5 additional risk. Because I have not quantified the separate impact on rate of return
6 resulting from the rural character of Delta's service territory, I would suggest accounting
7 for the impacts of this risk factor by using an allowed rate of return in the high end of the
8 reasonable range of returns based on my analysis.

9 Q. HOW WOULD WEATHER VARIABILITY AFFECT THE RETURN ON EQUITY
10 THAT DELTA EARNS?

11 A. Because a large portion of Delta's load is space conditioning and is very temperature
12 sensitive, a warmer than normal heating season results in significantly reduced revenue
13 and earnings while a cooler than normal heating season results in increased revenue and
14 earnings. This impact can be seen on page 1 of Exhibit MJB-2. The earnings available for
15 common equity fluctuate widely from a 111% increase in 1992 to a 35% decrease in
16 1997. It should be noted that the earnings available for common equity in 1998 of
17 \$2,451,272 is still below the 1996 level of earnings available for common equity even
18 though it represents a 42% increase over 1997. The 1998 level is also below the earnings
19 available for common equity in 1993 and 1994. Thus, temperature variability has a major
20 effect on the return on equity that Delta actually earns.

21 Q. ARE THERE ANY REMEDIES THAT CAN BE APPLIED TO CORRECT FOR THE
22 THREE FACTORS AFFECTING DELTA'S EARNINGS THAT YOU HAVE

1 DESCRIBED ABOVE?

2 A. Yes. There are potential remedies for two of the three factors that I have described above.

3 With regard to Delta's low percentage of equity, there are two potential remedies. The
4 first is to use an imputed capital structure and the second is to incorporate a leverage
5 premium into the rate of return if an imputed capital structure is not used. With regard to
6 the impact of weather variability on earnings and on return on equity, a temperature
7 normalization adjustment can be utilized. However, a temperature normalization
8 adjustment will not correct for the rural nature of Delta's service territory and the higher
9 fixed costs that result. These characteristics of Delta's operation, which increase its risk,
10 should be reflected by a rate of return in the high end of the acceptable range in
11 calculating Delta's cost of equity.

12 Q. PLEASE EXPLAIN HOW AN IMPUTED CAPITAL STRUCTURE COULD BE
13 UTILIZED TO ADJUST FOR THE EFFECT OF DELTA'S LOW EQUITY RATIO.

14 A. Currently, Delta has a capital structure consisting of 30% common equity. As discussed
15 above, this is significantly lower than the industry average. If an imputed capital structure
16 is utilized in determining Delta's revenue requirement, I would recommend an imputed
17 capital structure consisting of 43.5% common equity and 56.5% debt. I arrived at my
18 recommendation of utilizing 43.5% common equity by taking the midpoint between the
19 mean of 43.2% and the median of 43.9% in Exhibit MJB-1. Based on my experience, an
20 equity ratio of 43.5% would be reasonable, but would lie in the low end of the reasonable
21 range. As additional verification of the reasonableness of this imputed capital structure, in
22 their article evaluating utility capital structures, Brigham, Gapenski, and Aberwald noted

1 that:

2 The data did not permit analysis outside the 42.5 to 54 percent debt
3 ratio range, so we cannot state exactly what would happen to
4 interest rates if debt were below 42.5 or above 54 percent. (Eugene
5 F. Brigham, Louis C. Gapenski and Dana A. Aberwald, "Capital
6 Structure, Cost of Capital, and Revenue Requirements", Public
7 Utilities Fortnightly, January 8, 1987, p. 18)

8 The 56.5% debt that I am recommending as a part of the imputed capital structure would
9 lie above the top end of the range in which adequate data was available for the statistical
10 work described in the Brigham, Gapenski and Aberwald article.

11 Q. PLEASE EXPLAIN HOW A LEVERAGE PREMIUM COULD BE UTILIZED TO
12 ADJUST FOR THE EFFECT OF DELTA'S LOW EQUITY RATIO.

13 A. If an imputed capital structure is not utilized, a premium could be added to the return on
14 equity to adjust for Delta's high level of debt. The magnitude of such an adjustment can
15 be derived from the Brigham, Gapenski and Aberwald article which states that:

16 The basis change is smaller toward the high end of the equity ratio
17 range, so an increase in equity from 49 to 50 per cent would only
18 lower the cost of equity by about seven basis points, but an increase
19 in the ratio from 40 to 41 per cent would lower the cost of equity by
20 about 15 basis points. (Brigham, Gapenski and Aberwald, p. 23)

21
22 The imputed capital structure that I recommend would increase the percentage of equity
23 from 30% to 43.5% which would make the 15 basis point per one percent change in
24 equity a reasonable, and possibly a conservative, estimate of the leverage premium that
25 should be used. The leverage premium that would provide the same result as a 13.5%
26 increase in the imputed capital structure would be 202.5 basis points. Thus, if an imputed
27 capital structure is not used, a leverage premium of about 2% should be added to the

1 allowed rate of return to adjust for Delta's low percentage of equity.

2 Q. PLEASE EXPLAIN HOW A TEMPERATURE NORMALIZATION ADJUSTMENT
3 COULD BE UTILIZED TO ADJUST FOR THE EFFECT OF TEMPERATURE
4 VARIABILITY.

5 A. Although a temperature normalization has been employed historically in determining the
6 revenue requirement and in calculating rates, a temperature normalization has not been
7 applied to the rates prospectively to adjust for the vagaries of weather. Without a
8 temperature normalization incorporated into the rates as they are applied prospectively,
9 Delta is subject to the earnings and return on equity variations shown in Exhibit MJB-2.
10 Temperature normalizing to calculate the rates but not to apply them in essence amounts
11 to a bet that normal temperature will occur with Delta experiencing significant financial
12 distress if warmer than normal weather occurs. Delta's low equity ratio and high fixed
13 operating costs have the effect of magnifying the impact of this temperature variability. I
14 recommend the use of a temperature normalization adjustment in Delta's rates to adjust
15 for the significant impact that weather has on its earnings and return on equity.

16 Q. HOW WOULD YOU ASSESS THE BUSINESS ENVIRONMENT WITHIN WHICH
17 DELTA OPERATES?

18 A. Beginning with Order No. 436 and continuing through Order Nos. 500 and 636, the
19 Federal Energy Regulatory Commission (FERC) established competition in the
20 transportation of natural gas and allowed large customers and local distribution companies
21 to purchase natural gas directly from producers. Currently, some state regulatory
22 commissions are unbundling natural gas service at the retail level and are beginning to

1 allow retail competition in natural gas. Competition at the retail level increases the
2 business risk for natural gas distribution companies. Additionally, Delta provides natural
3 gas service in a service territory that substantially overlaps the electric service territory of
4 Kentucky Utilities Company, which has some of the lowest electric rates in the nation.
5 This direct competition with a low cost electric utility also increases Delta's business risk.
6 Finally, Delta is a small company with a capitalization that would fall in the micro-cap
7 stock range as defined in the Stocks, Bonds, Bills and Inflation 1999 Yearbook published
8 by Ibbotson Associates. A micro-cap stock includes companies with market
9 capitalizations at or below \$252,109,000 (Ibbotson, p. 137).

10 Q. IS A HIGHER RISK PREMIUM AND THUS A HIGHER ALLOWED RATE OF
11 RETURN APPROPRIATE FOR SMALL COMPANIES?

12 A. Yes. There are several sources that indicate that a size premium is appropriate for smaller
13 companies. Fama and French reported that:

14 If assets are priced rationally, our results suggest that stock risks are
15 multidimensional. One dimension of risk is proxied by size, ME.
16 Another dimension of risk is proxied by BE/ME, the ratio of the
17 book value of common equity to its market value. (Eugene F. Fama
18 and Kenneth R. French, "The Cross-Section of Expected Stock
19 Returns", The Journal of Finance, Vol. 47, June, 1992, p. 428.)

20
21 Fama and French went on to report that:

22 The size effect (smaller stocks have higher average returns) is thus
23 robust in the 1963-1990 returns on NYSE, AMEX, and NASDAQ
24 stocks. In contrast to the consistent explanatory power of size, the
25 FM [Fama-MacBeth] regressions show that market β does not help
26 explain average stock returns for 1963-1990. (Fama and French, p.
27 438)

28
29 Regarding this size effect, Ibbotson stated that:

1 The betas for small companies tend to be larger than those for
2 larger companies; however, they do not account for all of the risks
3 faced by investors in small companies. This premium can be added
4 directly to the results obtained using the CAPM... . (Stocks, Bonds,
5 Bills and Inflation 1999 Yearbook, Ibbotson Associates, p. 161
6

7 Ibbotson goes on to quantify the expected micro-capitalization equity size premium as
8 2.6% as shown in Exhibit MJB-6. Not only does Delta fall within the micro-capitalization
9 group as defined by Ibbotson, but as can be seen from Exhibit MJB-1, Delta has one of
10 the smallest total capitalizations of the investor owned natural gas distribution companies
11 in the panel. Thus, small companies such as Delta are riskier than companies with larger
12 capitalizations and a higher rate of return on equity would be appropriate for such
13 companies.

14 Q. PLEASE DESCRIBE THE DISCOUNTED CASH FLOW (DCF) METHOD FOR
15 ESTIMATING THE APPROPRIATE RETURN ON EQUITY.

16 A. The DCF method for estimating an appropriate return on equity is based on the following
17 equation, which defines the long run expected return (the appropriate return on equity) as
18 the discount rate that equates the stock price with the stream of expected future dividends:

19 Equation 1:
$$P = \frac{D_1}{(1+k)} + \frac{D_2}{(1+k)^2} + \frac{D_3}{(1+k)^3} + \dots$$

20 where,

21 P = the price of the stock,

22 D_i = the dividend in year i, and

23 k = the discount rate or expected long run return.

24 If dividends grow at a constant rate, g, the dividend in each period can be expressed as a

1 function of the dividend in the immediately preceding period multiplied by the growth
2 rate, so that:

$$D_2 = D_1g,$$

$$D_3 = D_1g^2,$$

3 ...

$$D_n = D_1g^{n-1}$$

4 By substituting and solving as the sum of an infinite geometric series, the constant growth
5 form of the DCF equation can be expressed as:

6 Equation 2:
$$k = \frac{D_1}{P} + g$$

7 Although the assumption of constant growth may be reasonable for utilities that come
8 close to approximating the assumption of constant growth, it is not appropriate for a
9 utility that is experiencing changes in the rate of growth. When there are changes in the
10 growth rate, a multistage form of the DCF model is more appropriate. The two-stage DCF
11 model allows dividends to grow at the growth rate currently reported by analysts in the
12 first stage and to grow dividends at the same nominal rate as the industry or the national
13 economy as a whole in the second stage. This assumes that over time the rate of growth
14 for a company will tend toward the growth rate for the industry as a whole. Currently,
15 Delta is tracked by only two analysts, one from Hilliard Lyons and one from Edward
16 Jones. The two-stage DCF model utilizes the analysts growth rates as well as a composite
17 growth rate for the natural gas distribution industry obtained from Ibbotson's Cost of
18 Capital Quarterly, which is calculated using estimates from analysts from over 200 firms.
19 Thus, the two-stage DCF model applies a broader base of information to the task of

1 calculating Delta's cost of capital. The two-stage DCF model assumes that dividends grow
2 at the analyst's projected growth rate during the first stage and grow at the expected
3 growth rate for the industry as a whole in the second stage. After the estimated dividend
4 stream for a sufficiently long period is generated using the growth rates employed in the
5 two-stage DCF model, the dividend estimates and the current stock price are substituted
6 into equation 1 above which is solved iteratively for k, the estimated return on equity.

7 Q. DO YOU BELIEVE THAT THE CONSTANT GROWTH FORM OF THE DCF
8 MODEL SHOULD BE USED IN DETERMINING DELTA'S ALLOWED RETURN
9 ON EQUITY?

10 A. No. Looking at Exhibit MJB-2, the percentage change in dividends per share has been
11 variable and has not been growing at a constant rate. Furthermore, the underlying
12 financial variables exhibit tremendous variability. The percentage change in the earnings
13 available for common stock range from a high of 111% to a low of -35%. The percentage
14 change in the earnings per share range from a high of 108% to a low of -47%. Such
15 variation in dividends per share and in the underlying financial data are not consistent
16 with an assumption of constant growth that is the key assumption in the constant growth
17 form of the DCF model.

18 Q. WHAT WOULD THE CONSTANT GROWTH FORM OF THE DCF MODEL YIELD
19 AS AN EXPECTED RETURN ON EQUITY FOR DELTA?

20 A. The results of the constant growth DCF model are shown on page 1 of Exhibit MJB-4.
21 The expected growth rate of 3% for Delta was obtained from a Hilliard Lyons Analyst
22 report dated March 11, 1998 and the expected growth rate of 2% for Delta was obtained

1 from an Edward Jones Analyst report dated March 3, 1999. Delta's stock price quote for
2 May 28, 1999, annual dividend, 52 week high and 52 week low were obtained from the
3 NASDAQ/AMEX web site. The expected natural gas distribution industry growth rate
4 was obtained from Cost of Capital Quarterly, Ibbotson Associates, March, 1999. The
5 analysts' forecasts upon which the calculated natural gas distribution industry composite
6 growth rate is based are obtained from Standard and Poor's Analyst's Consensus Estimate
7 (ACE) database. The ACE database contains growth estimates and recommendations
8 from over 200 contributing firms. The industry composite growth rate is a weighted
9 average of the ACE growth rates using the latest equity market capitalization as the
10 weighting factors. The estimate for Delta's return on equity using the analysts' expected
11 growth rates in the constant growth DCF model ranges from 8.0% to 9.9% as shown on
12 pages 1 and 2 of Exhibit MJB-4. The constant growth DCF model yields an estimated
13 return on equity of 9.71% for the current stock price of \$17.00 using the Hilliard Lyons
14 expected growth rate, and an estimated return on equity of 8.71% for the current stock
15 price of \$17.00 using the Edward Jones expected growth rate. The estimate for Delta's
16 return on equity using Ibbotson's composite natural gas distribution industry expected
17 growth rate in the constant growth DCF model ranges from 11.7% to 12.63% as shown on
18 page 1 of Exhibit MJB-4. The constant growth DCF model yields an estimated return on
19 equity of 12.41% for the current stock price of \$17.00 using Ibbotson's composite natural
20 gas distribution industry expected growth rate.

21 Q. WHAT WOULD THE TWO-STAGE FORM OF THE DCF MODEL YIELD AS AN
22 EXPECTED RETURN ON EQUITY FOR DELTA?

1 A. The results of the two-stage form of the DCF model are shown on page 3 of Exhibit MJB-
2 4. The two-stage DCF model utilized in this analysis assumes that dividends grow for the
3 first five years at the expected rate projected by the analysts who track Delta and grow at
4 the expected growth rate for the industry as a whole after five years. This in effect blends
5 the information provided by the two sources and produces a lower estimate of the rate of
6 return than using the composite natural gas distribution industry growth rate alone. The
7 estimate for Delta's return on equity using the two-stage form of the DCF model ranges
8 from 10.2% to 12.05% as shown on page 3 of Exhibit MJB-4. The two-stage form of the
9 DCF model yields an estimated return on equity ranging from 10.75% to 11.85% for the
10 current stock price of \$17.00.

11 Because of the rural nature of Delta's service territory and the additional risk that this
12 generates, as described above, I believe that a return on equity near the top end of the
13 10.2% to 12.05% range resulting from the multistage DCF should be used in calculating
14 Delta's revenue requirement. I suggest utilizing a 11.9% return on equity with an added
15 2% leverage adjustment which results in a 13.9% return on equity for calculating Delta's
16 revenue requirement.

17 Q. WHAT RATE OF RETURN ON EQUITY WOULD THE RISK PREMIUM INDICATE
18 WAS APPROPRIATE?

19 A. Stocks, Bonds, Bills and Inflation 1999 Yearbook reports that the long-horizon expected
20 equity risk premium for large company stock total returns minus long-term government
21 bond income returns is 8.0% for the period 1926 to 1998 (see Exhibit MJB-6). This
22 estimate of the risk premium from Ibbotson is calculated using a past average of ex-post

2 risk premiums over a sufficiently long period of time to include several ups and downs in
3 dividend yields and provides a good estimate of the future risk premium. This long-
4 horizon expected equity risk premium was calculated using stock market data for the
5 companies in the Standard and Poor's 500 Index and for U. S. Treasury Bonds having a
6 20-year maturity. The 20-year U.S. Treasury bond yield for May, 1999 as reported by
7 FRED® [Federal Reserve Economic Data] available on the Federal Reserve Bank of St.
8 Louis web site is 6.08% (Exhibit MJB-7). Adding the long-horizon risk premium of 8% to
9 the 20-year U.S. Treasury bond yield of 6.08% produces a return on equity of 14.08%.
10 Ibbotson also reports a short horizon expected equity risk premium calculated using large
11 company stock total returns and subtracting U.S. Treasury bill total returns. This short
12 horizon expected equity risk premium is 9.4% for the period 1926 to 1998 (see exhibit
13 MJB-6). This can be added to the May, 1999 U.S. Treasury bill rate of 4.51% (see Exhibit
14 MJB-8) to obtain an estimated return on equity of 13.91%. This is consistent with the long
15 horizon estimate for return on equity of 14.08% derived above. These estimated returns
16 on equity for the market as a whole demonstrate that the estimated returns on equity for
17 Delta using the composite industry growth rate and the two-stage DCF model are well
18 within the reasonable range.

19 Q. HOW WOULD YOU ADJUST THE ESTIMATED RETURNS ON EQUITY FOR THE
20 MARKET AS A WHOLE TO APPLY TO A GAS DISTRIBUTION UTILITY SUCH
21 AS DELTA?

22 A. The CAPM approach could be utilized to adjust the risk premia for the market as a whole
to produce an estimate of the return on equity for a natural gas distribution utility. The

1 basic CAPM formula is:

2
$$K = R_f + B(R_m - R_f)$$

3 where:

4 K = the prospective market cost of equity for a specific investment,

5 R_f = the risk free rate of return (usually U.S. Treasury bonds for estimating ROE),

6 β = the company specific beta coefficient, and

7 R_m = the overall stock market return (usually the S&P 500 Index for estimating ROE).

8 The Value Line Investment Survey and the Extended Value Line Investment Survey
9 ("Value Line") provide β estimates for a panel of gas distribution utilities. The March 26,
10 1999 Value Line reported estimated β 's for the panel of natural gas distribution
11 companies ranging from 0.4 to 0.8 with the following distribution:

12

| β Estimate | Number |
|------------------|--------|
| 0.40 | 1 |
| 0.45 | 3 |
| 0.50 | 4 |
| 0.55 | 8 |
| 0.60 | 6 |
| 0.65 | 1 |
| 0.70 | 1 |
| 0.75 | 5 |
| 0.80 | 1 |

13
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23 Value Line does not track Delta and thus an estimated β for Delta was not available.

1 Based on the distribution of estimated β 's reported above, I chose to use a β of 0.55 in
2 calculating Delta's estimated return on equity using CAPM. With a long-horizon risk
3 premium above 20-year U.S. Treasury bonds of 8.0% and a beta coefficient of 0.55, the
4 CAPM model produces an estimated return on equity of 10.48% calculated as:

$$5 \quad K = 6.08 + 0.55 \times 8.0 = 10.48$$

6 However, because Delta is a micro-cap stock an additional size premium of 2.6% must be
7 added to this estimate (see Exhibit MJB-6) which results in an estimated return on equity
8 for Delta of 13.08%. Using the lowest beta coefficient reported in the panel of 0.40 results
9 in an estimated return on equity of 11.88% once the size premium is added. Using the
10 highest beta coefficient reported in the panel of 0.80 results in an estimated return on
11 equity of 15.08% once the size premium is added.

12 Q. WHAT RETURN ON EQUITY DO YOU RECOMMEND BE UTILIZED IN
13 CALCULATING THE REVENUE REQUIREMENT IN THIS PROCEEDING?

14 A. I recommend using a 13.9% return on equity, which is derived by adding a 2% leverage
15 adjustment to the 11.9% rate of return resulting from the two-stage DCF model as
16 discussed in my testimony above. This is well within the reasonable range as indicated by
17 my analysis. Alternatively, if an imputed capital structure is utilized, an allowed return on
18 equity of 11.9% with an imputed capital structure consisting of 43.5% equity and 56.5%
19 debt could be used in calculating Delta's revenue requirement. However, subtracting the
20 2% leverage adjustment would only be justified if an imputed capital structure is utilized.

21 Q. DOES THE RETURN ON EQUITY THAT YOU RECOMMEND PRODUCE A
22 REASONABLE RESULT?

1 A. Yes. Exhibit MJB-5 shows the interest coverage for the 29 natural gas distribution
2 companies in the panel reported by Edward Jones, which is calculated by dividing net
3 income by the interest on long term debt for the 12 months ending December 31, 1998,
4 coinciding with the test year utilized in this proceeding. Delta has an interest coverage of
5 1.75x, which is second lowest in the panel of natural gas distribution utilities. The mean
6 interest coverage for the panel is 2.85x with a median interest coverage of 2.65x. If the
7 revenue requirement for Delta is determined based on a 13.9% return on equity and based
8 on an unadjusted capital structure, the resulting interest coverage would be 2.00x. If the
9 revenue requirement for Delta is determined based on the 11.9% return on equity and
10 based on an imputed capital structure consisting of 43.5% equity and 56.5% debt, the
11 resulting interest coverage would be 2.01x. As can be seen from Exhibit MJB-5, the
12 resulting interest coverage from using a 13.9% rate of return would still be the fourth
13 lowest in the panel. Based on the resulting level of interest coverage, I believe that the
14 13.9% rate of return on equity that I am recommending be applied to the unadjusted
15 capital structure is reasonable. An 11.9% return on equity applied to an imputed capital
16 structure also produces a similar reasonable result. It would take even a higher rate of
17 return on equity to produce a level of interest coverage that is more representative of the
18 other companies in the panel of natural gas distribution companies. In fact, with regard to
19 almost every key financial measure, Delta is one of the lowest in the panel of natural gas
20 distribution companies. As shown in Exhibit MJB-1 and MJB-5, Delta has one of the
21 highest payout ratios while having one of the lowest percentages of equity, one of the
22 lowest interest coverages, one of the lowest earned returns on equity, and one of the

1 lowest market to book value ratios of the natural gas distribution companies in the panel.

2 The revenue requirement that would result from utilizing the 13.9% return on equity that I
3 recommend would be a start to turning these poor financial results around. As discussed
4 above, the use of an 11.9% rate of return with an imputed capital structure would produce
5 the same type of financial improvement. However, even when these rates are placed into
6 effect, it will take several years before there is significant improvement in these key
7 financial measures.

8 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

9 A. Yes it does.

Exhibit MJB-1. Common Equity Ratios For Natural Gas Distribution Companies, 12 Months Ending December 31, 1998

| | Short Term | | Original | | New | | |
|----------------------------------|-----------------|-----------------|-----------|------|-----------------|-----------------|--------------|
| | Cap (000) | Debt (000) | Equity | Pct. | Equity (000) | Cap (000) | Equity Pct. |
| Peoples Energy Corp. | \$1,272,330 | \$57,445 | 59 | | \$750,675 | \$1,329,775 | 56.5% |
| North Carolina Natural Gas | \$185,190 | \$38,000 | 68 | | \$125,929 | \$223,190 | 56.4% |
| Indiana Energy, Inc. | \$492,676 | \$66,649 | 63 | | \$310,386 | \$559,325 | 55.5% |
| Piedmont Natural Gas Company | \$865,193 | \$74,000 | 57 | | \$493,160 | \$939,193 | 52.5% |
| Washington Gas Light Co. | \$1,157,819 | \$148,229 | 58 | | \$671,535 | \$1,306,048 | 51.4% |
| Connecticut Energy Corp. | \$330,556 | \$31,121 | 55 | | \$181,806 | \$361,677 | 50.3% |
| EnergyNorth, Inc. | \$97,217 | \$12,243 | 55 | | \$53,469 | \$109,460 | 48.8% |
| EnergySouth, Inc. | \$123,432 | \$5,631 | 50 | | \$61,716 | \$129,063 | 47.8% |
| Roanoke Gas Company | \$47,808 | \$10,174 | 57 | | \$27,251 | \$57,982 | 47.0% |
| Public Service of North Carolina | \$388,524 | \$103,800 | 58 | | \$225,344 | \$492,324 | 45.8% |
| Cascade Natural Gas Corp. | \$232,244 | \$23,713 | 50 | | \$116,122 | \$255,957 | 45.4% |
| Laclede Gas Company | \$441,778 | \$136,157 | 59 | | \$260,649 | \$577,935 | 45.1% |
| Northwest Natural Gas Company | \$831,963 | \$97,264 | 50 | | \$415,982 | \$929,227 | 44.8% |
| Providence Energy Corp. | \$173,117 | \$30,496 | 52 | | \$90,021 | \$203,613 | 44.2% |
| Yankee Energy System, Inc. | \$301,384 | \$90,317 | 57 | | \$171,789 | \$391,701 | 43.9% |
| AGL Resources Inc. | \$1,392,800 | \$113,000 | 47 | | \$654,616 | \$1,505,800 | 43.5% |
| Colonial Gas Company | \$249,885 | \$52,722 | 52 | | \$129,940 | \$302,607 | 42.9% |
| New Jersey Resources, Inc. | \$635,410 | \$94,957 | 47 | | \$298,643 | \$730,367 | 40.9% |
| Pennsylvania Enterprises, Inc. | \$235,397 | \$87,548 | 56 | | \$131,822 | \$322,945 | 40.8% |
| Atmos Energy Corp. | \$775,262 | \$185,955 | 50 | | \$387,631 | \$961,217 | 40.3% |
| Fall River Gas Company | \$37,309 | \$9,000 | 48 | | \$17,908 | \$46,309 | 38.7% |
| NUI Corp. | \$504,271 | \$108,185 | 45 | | \$226,922 | \$612,456 | 37.1% |
| Berkshire Energy Resources | \$67,951 | \$23,960 | 50 | | \$33,976 | \$91,911 | 37.0% |
| CTG Resources Inc. | \$345,326 | \$18,234 | 37 | | \$127,771 | \$363,560 | 35.1% |
| South Union Company | \$807,169 | \$52,004 | 37 | | \$298,653 | \$859,173 | 34.8% |
| Energy West | \$29,387 | \$6,237 | 42 | | \$12,343 | \$35,624 | 34.6% |
| South Jersey Industries Inc. | \$401,078 | \$105,876 | 42 | | \$168,453 | \$506,954 | 33.2% |
| Delta Natural Gas Company | \$80,110 | \$11,480 | 35 | | \$28,039 | \$91,590 | 30.6% |
| Corning Natural Gas Corp. | \$17,328 | \$2,840 | 31 | | \$5,372 | \$20,168 | 26.6% |
| | mean | | 51 | | mean | | 43.2% |
| | median | | 50 | | median | | 43.9% |

Source: Natural Gas Industry Summary Monthly Financial & Common Stock Information, Edward Jones Co., April 30, 1999

Exhibit 10.1 JB-2

Selected Financial Statistics For
Delta Natural Gas Company

| Year Ended June 30 | Earnings Available For Common | Percent Change | Average # of Shares O/S | EPS | Percent Change | Common Dividends | Dividends | |
|--------------------------|-------------------------------------|-------------------|-------------------------------|------|-------------------|---------------------|--------------|-------------------|
| | | | | | | | Per Share | Percent Change |
| 1989 | 1,535,077 | 4.04% | 1,430,608 | 1.07 | -17.05% | 1,558,751 | 1.07 | 2.88% |
| 1990 | 1,195,512 | -22.12% | 1,563,588 | 0.76 | -28.97% | 1,688,681 | 1.08 | 0.93% |
| 1991 | 1,162,582 | -2.75% | 1,586,235 | 0.73 | -3.95% | 1,713,405 | 1.08 | 0.00% |
| 1992 | 2,453,813 | 111.07% | 1,612,437 | 1.52 | 108.22% | 1,741,661 | 1.08 | 0.00% |
| 1993 | 2,620,664 | 6.80% | 1,635,945 | 1.60 | 5.26% | 1,775,411 | 1.09 | 0.46% |
| 1994 | 2,671,001 | 1.92% | 1,775,068 | 1.50 | -6.25% | 1,972,368 | 1.11 | 1.84% |
| 1995 | 1,917,735 | -28.20% | 1,850,986 | 1.04 | -30.67% | 2,073,374 | 1.12 | 1.36% |
| 1996 | 2,661,349 | 38.78% | 1,886,629 | 1.41 | 35.58% | 2,113,414 | 1.12 | 0.00% |
| 1997 | 1,724,265 | -35.21% | 2,294,134 | 0.75 | -46.81% | 2,651,073 | 1.14 | 1.79% |
| 1998 | 2,451,272 | 42.16% | 2,359,598 | 1.04 | 38.67% | 2,690,233 | 1.14 | 0.00% |

Exhibit 10.1

Selected Financial Statistics For
Delta Natural Gas Company

| Year Ended June 30 | End of Year Common S/H Equity | % Return on Equity | Payout Ratio | Retention |
|--------------------|-------------------------------|--------------------|--------------|-----------|
| 1989 | 15,663,078 | 9.80% | 101.54% | -1.54% |
| 1990 | 15,369,126 | 7.78% | 141.25% | -41.25% |
| 1991 | 15,147,551 | 7.68% | 147.38% | -47.38% |
| 1992 | 16,227,158 | 15.12% | 70.98% | 29.02% |
| 1993 | 17,501,045 | 14.97% | 67.75% | 32.25% |
| 1994 | 22,164,791 | 12.05% | 73.84% | 26.16% |
| 1995 | 22,511,513 | 8.52% | 108.12% | -8.12% |
| 1996 | 23,628,323 | 11.26% | 79.41% | 20.59% |
| 1997 | 29,474,569 | 5.85% | 153.75% | -53.75% |
| 1998 | 29,810,294 | 8.22% | 109.75% | -9.75% |
| | | 10.13% | 105.38% | |

Exhibit MJB-3
Number of Customers
Delta Natural Gas Company

| | Residential Customers | Commercial Customers | Industrial Customers | Total Customers | Percent Change |
|-------------|----------------------------------|---------------------------------|---------------------------------|----------------------------|---------------------------|
| 1991 | 26,394 | 4,152 | 68 | 30,614 | |
| 1992 | 27,051 | 4,190 | 68 | 31,309 | 2.27% |
| 1993 | 27,852 | 4,279 | 75 | 32,206 | 2.86% |
| 1994 | 28,615 | 4,387 | 76 | 33,078 | 2.71% |
| 1995 | 29,544 | 4,467 | 72 | 34,083 | 3.04% |
| 1996 | 30,363 | 4,641 | 73 | 35,077 | 2.92% |
| 1997 | 31,733 | 4,856 | 73 | 36,662 | 4.52% |
| 1998 | 32,111 | 4,894 | 69 | 37,074 | 1.12% |

Exhibit MJB-4
Results From The Constant Growth Form Of the DCF Model
Delta Natural Gas Company

| | | |
|-------------------------------|---------|--|
| 1998 Annual Dividend | \$1.14 | |
| Stock Price On May 28, 1998 | \$17.00 | |
| 52 Week High | \$19.00 | |
| 52 Week Low | \$16.44 | |
| Expected Delta Growth Rate | 3.0% | Hilliard Lyons Analyst Report |
| Expected Delta Growth Rate | 2.0% | Edward Jones Analyst Report |
| Expected Industry Growth Rate | 5.7% | <u>Cost of Capital Quarterly</u> , Ibbotson Associates |

Using the formula: $ROE = D/P + g$

Using Expected Natural Gas Distribution Industry Growth Rate

| | | | | |
|-----------------------------------|-------|---------------------|---|--------|
| Based on the current stock price: | ROE = | $1.14/17.00 + .057$ | = | 12.41% |
| Based on 52 week low: | ROE = | $1.14/16.44 + .057$ | = | 12.63% |
| Based on 52 week high: | ROE = | $1.14/19.00 + .057$ | = | 11.70% |

Exhibit MJB-4
Results From The Constant Growth Form Of the DCF Model
Delta Natural Gas Company

Using Hilliard and Lyons Analyst Growth Rate

| | | |
|-----------------------------------|--------------------------|-------|
| Based on the current stock price: | ROE = 1.14/17.00 + .03 = | 9.71% |
| Based on 52 week low: | ROE = 1.14/16.44 + .03 = | 9.93% |
| Based on 52 week high: | ROE = 1.14/19.00 + .03 = | 9.00% |

Using Edward Jones Analyst Growth Rate

| | | |
|-----------------------------------|--------------------------|-------|
| Based on the current stock price: | ROE = 1.14/17.00 + .02 = | 8.71% |
| Based on 52 week low: | ROE = 1.14/16.44 + .03 = | 8.93% |
| Based on 52 week high: | ROE = 1.14/19.00 + .03 = | 8.00% |

Data Sources

The stock price, 52 week high, 52 week low, and annual dividend were obtained from the NASDAQ/AMEX internet web site on May 28, 1999.

The expected growth rates for Delta Natural Gas were obtained from a Hilliard Lyons Analyst report dated March 11, 1998 and an Edward Jones Analyst Report dated March 3, 1999.

The expected natural gas distribution industry growth rate was obtained from Cost of Capital Quarterly, Ibbotson Associates, March, 1999. The analysts' forecasts upon which the industry composite growth rate is based are obtained from Standard and Poor's Analyst's Consensus Estimate (ACE) database. The ACE database contains growth estimates and recommendations from over 200 contributing firms. The industry composite growth rate is a weighted average of the ACE growth rates based on the latest equity market capitalization.

Exhibit MJB-4 Results From the Two-Stage Form of the DCF Model

| | | |
|-------------------------------|---------|--|
| 1998 Annual Dividend | \$1.14 | |
| Stock Price On May 28, 1998 | \$17.00 | |
| 52 Week High | \$19.00 | |
| 52 Week Low | \$16.44 | |
| Expected Growth Rate | 3.0% | Hilliard Lyons Analyst Report |
| Expected Delta Growth Rate | 2.0% | Edward Jones Analyst Report |
| Expected Industry Growth Rate | 5.7% | <u>Cost of Capital Quarterly</u> , Ibbotson Associates |

Assumptions:

Delta grows at analyst's projected growth rate for the first five years and at the industry average thereafter.

Results of solving the two-stage DCF model iteratively for the rate of return using Hilliard Lyons

| | |
|---|--------|
| Rate of return that equates the estimated dividend stream to the current stock price: | 11.85% |
| Rate of return that equates the estimated dividend stream to the 52 week high: | 11.18% |
| Rate of return that equates the estimated dividend stream to the 52 week low: | 12.05% |

Results of solving the two-stage DCF model iteratively for the rate of return using Edward Jones

| | |
|---|--------|
| Rate of return that equates the estimated dividend stream to the current stock price: | 10.75% |
| Rate of return that equates the estimated dividend stream to the 52 week high: | 10.20% |
| Rate of return that equates the estimated dividend stream to the 52 week low: | 10.95% |

Exhibit MJB-5
Natural Gas Distribution Companies Sorted By Interest Coverage
12 Months Ending December 31, 1998

| | Interest Coverage | Payout Ratio | Earned Return on Equity | Market to Book Value |
|----------------------------------|----------------------|-----------------|-------------------------------|----------------------------|
| North Carolina Natural Gas | 6.33 | 64 | 13.2 | 251 |
| New Jersey Resources, Inc. | 4.61 | 71 | 14.2 | 219 |
| Indiana Energy, Inc. | 4.35 | 78 | 11.7 | 207 |
| Peoples Energy Corp. | 4.02 | 103 | 9.0 | 177 |
| Piedmont Natural Gas Company | 3.93 | 72 | 12.1 | 199 |
| EnergySouth, Inc. | 3.66 | 46 | 15.2 | 160 |
| Washington Gas Light Co. | 3.32 | 100 | 8.0 | 161 |
| Atmos Energy Corp. | 3.32 | 66 | 13.1 | 201 |
| Colonial Gas Company | 3.08 | 101 | 9.5 | 242 |
| Public Service of North Carolina | 2.92 | 91 | 9.6 | 260 |
| AGL Resources Inc. | 2.88 | 87 | 10.8 | 159 |
| Connecticut Energy Corp. | 2.84 | 73 | 10.5 | 214 |
| Fall River Gas Company | 2.78 | 112 | 10.5 | 205 |
| Laclede Gas Company | 2.74 | 99 | 9.2 | 137 |
| Cascade Natural Gas Corp. | 2.65 | 105 | 8.8 | 151 |
| Energy West | 2.54 | 75 | 11.7 | 174 |
| Roanoke Gas Company | 2.49 | 96 | 7.9 | 133 |
| CTG Resources Inc. | 2.46 | 72 | 10.0 | 164 |
| EnergyNorth, Inc. | 2.42 | 104 | 8.4 | 170 |
| South Jersey Industries Inc. | 2.36 | 113 | 8.2 | 153 |
| Northwest Natural Gas Company | 2.22 | 120 | 6.0 | 136 |
| Pennsylvania Enterprises, Inc. | 2.13 | 160 | 5.7 | 201 |
| NUI Corp. | 2.09 | 105 | 5.2 | 121 |
| Providence Energy Corp. | 2.01 | 126 | 5.7 | 133 |
| Yankee Energy System, Inc. | 2.00 | 152 | 5.7 | 172 |
| Corning Natural Gas Corp. | 1.85 | 101 | 11.1 | 190 |
| Berkshire Energy Resources | 1.83 | 118 | 6.7 | 158 |
| Delta Natural Gas Company | 1.75 | 121 | 7.9 | 144 |
| South Union Company | 1.27 | None | 1.9 | 224 |
| Mean | 2.86 | 98 | 9.22 | 180 |
| Median | 2.65 | 101 | 9.20 | 172 |

Source: Natural Gas Industry Summary Monthly Financial & Common Stock Information,
Edward Jones Co., April 30, 1999

Exhibit MJB-5
Natural Gas Distribution Companies Sorted By Payout Ratio
12 Months Ending December 31, 1998

| | Interest Coverage | Payout Ratio | Earned Return on Equity | Market to Book Value |
|----------------------------------|----------------------|-----------------|-------------------------------|----------------------------|
| Pennsylvania Enterprises, Inc. | 2.13 | 160 | 5.7 | 201 |
| Yankee Energy System, Inc. | 2.00 | 152 | 5.7 | 172 |
| Providence Energy Corp. | 2.01 | 126 | 5.7 | 133 |
| Delta Natural Gas Company | 1.75 | 121 | 7.9 | 144 |
| Northwest Natural Gas Company | 2.22 | 120 | 6.0 | 136 |
| Berkshire Energy Resources | 1.83 | 118 | 6.7 | 158 |
| South Jersey Industries Inc. | 2.36 | 113 | 8.2 | 153 |
| Fall River Gas Company | 2.78 | 112 | 10.5 | 205 |
| Cascade Natural Gas Corp. | 2.65 | 105 | 8.8 | 151 |
| NUI Corp. | 2.09 | 105 | 5.2 | 121 |
| EnergyNorth, Inc. | 2.42 | 104 | 8.4 | 170 |
| Peoples Energy Corp. | 4.02 | 103 | 9.0 | 177 |
| Colonial Gas Company | 3.08 | 101 | 9.5 | 242 |
| Corning Natural Gas Corp. | 1.85 | 101 | 11.1 | 190 |
| Washington Gas Light Co. | 3.32 | 100 | 8.0 | 161 |
| Laclede Gas Company | 2.74 | 99 | 9.2 | 137 |
| Roanoke Gas Company | 2.49 | 96 | 7.9 | 133 |
| Public Service of North Carolina | 2.92 | 91 | 9.6 | 260 |
| AGL Resources Inc. | 2.88 | 87 | 10.8 | 159 |
| Indiana Energy, Inc. | 4.35 | 78 | 11.7 | 207 |
| Energy West | 2.54 | 75 | 11.7 | 174 |
| Connecticut Energy Corp. | 2.84 | 73 | 10.5 | 214 |
| Piedmont Natural Gas Company | 3.93 | 72 | 12.1 | 199 |
| CTG Resources Inc. | 2.46 | 72 | 10.0 | 164 |
| New Jersey Resources, Inc. | 4.61 | 71 | 14.2 | 219 |
| Atmos Energy Corp. | 3.32 | 66 | 13.1 | 201 |
| North Carolina Natural Gas | 6.33 | 64 | 13.2 | 251 |
| EnergySouth, Inc. | 3.66 | 46 | 15.2 | 160 |
| South Union Company | 1.27 | None | 1.9 | 224 |
| Mean | 2.91 | 98 | 9.49 | 178 |
| Median | 2.70 | 101 | 9.35 | 171 |

Source: Natural Gas Industry Summary Monthly Financial & Common Stock Information,
Edward Jones Co., April 30, 1999

Exhibit MJB-5
Natural Gas Distribution Companies Sorted By Return on Equity
12 Months Ending December 31, 1998

| | Interest Coverage | Payout Ratio | Earned Return on Equity | Market to Book Value |
|----------------------------------|----------------------|-----------------|-------------------------------|----------------------------|
| EnergySouth, Inc. | 3.66 | 46 | 15.2 | 160 |
| New Jersey Resources, Inc. | 4.61 | 71 | 14.2 | 219 |
| North Carolina Natural Gas | 6.33 | 64 | 13.2 | 251 |
| Atmos Energy Corp. | 3.32 | 66 | 13.1 | 201 |
| Piedmont Natural Gas Company | 3.93 | 72 | 12.1 | 199 |
| Indiana Energy, Inc. | 4.35 | 78 | 11.7 | 207 |
| Energy West | 2.54 | 75 | 11.7 | 174 |
| Corning Natural Gas Corp. | 1.85 | 101 | 11.1 | 190 |
| AGL Resources Inc. | 2.88 | 87 | 10.8 | 159 |
| Connecticut Energy Corp. | 2.84 | 73 | 10.5 | 214 |
| Fall River Gas Company | 2.78 | 112 | 10.5 | 205 |
| CTG Resources Inc. | 2.46 | 72 | 10.0 | 164 |
| Public Service of North Carolina | 2.92 | 91 | 9.6 | 260 |
| Colonial Gas Company | 3.08 | 101 | 9.5 | 242 |
| Laclede Gas Company | 2.74 | 99 | 9.2 | 137 |
| Peoples Energy Corp. | 4.02 | 103 | 9.0 | 177 |
| Cascade Natural Gas Corp. | 2.65 | 105 | 8.8 | 151 |
| EnergyNorth, Inc. | 2.42 | 104 | 8.4 | 170 |
| South Jersey Industries Inc. | 2.36 | 113 | 8.2 | 153 |
| Washington Gas Light Co. | 3.32 | 100 | 8.0 | 161 |
| Roanoke Gas Company | 2.49 | 96 | 7.9 | 133 |
| Delta Natural Gas Company | 1.75 | 121 | 7.9 | 144 |
| Berkshire Energy Resources | 1.83 | 118 | 6.7 | 158 |
| Northwest Natural Gas Company | 2.22 | 120 | 6.0 | 136 |
| Pennsylvania Enterprises, Inc. | 2.13 | 160 | 5.7 | 201 |
| Providence Energy Corp. | 2.01 | 126 | 5.7 | 133 |
| Yankee Energy System, Inc. | 2.00 | 152 | 5.7 | 172 |
| NUI Corp. | 2.09 | 105 | 5.2 | 121 |
| South Union Company | 1.27 | None | 1.9 | 224 |
| Mean | 2.86 | 98 | 9.22 | 180 |
| Median | 2.65 | 101 | 9.20 | 172 |

Source: Natural Gas Industry Summary Monthly Financial & Common Stock Information,
Edward Jones Co., April 30, 1999

Exhibit MJB-5
Natural Gas Distribution Companies Sorted By Market to Book Value
Most Recent Fiscal Year

| | Interest Coverage | Payout Ratio | Earned Return on Equity | Market to Book Value |
|----------------------------------|----------------------|-----------------|-------------------------------|----------------------------|
| Public Service of North Carolina | 2.92 | 91 | 9.6 | 260 |
| North Carolina Natural Gas | 6.33 | 64 | 13.2 | 251 |
| Colonial Gas Company | 3.08 | 101 | 9.5 | 242 |
| South Union Company | 1.27 | None | 1.9 | 224 |
| New Jersey Resources, Inc. | 4.61 | 71 | 14.2 | 219 |
| Connecticut Energy Corp. | 2.84 | 73 | 10.5 | 214 |
| Indiana Energy, Inc. | 4.35 | 78 | 11.7 | 207 |
| Fall River Gas Company | 2.78 | 112 | 10.5 | 205 |
| Atmos Energy Corp. | 3.32 | 66 | 13.1 | 201 |
| Pennsylvania Enterprises, Inc. | 2.13 | 160 | 5.7 | 201 |
| Piedmont Natural Gas Company | 3.93 | 72 | 12.1 | 199 |
| Corning Natural Gas Corp. | 1.85 | 101 | 11.1 | 190 |
| Peoples Energy Corp. | 4.02 | 103 | 9.0 | 177 |
| Energy West | 2.54 | 75 | 11.7 | 174 |
| Yankee Energy System, Inc. | 2.00 | 152 | 5.7 | 172 |
| EnergyNorth, Inc. | 2.42 | 104 | 8.4 | 170 |
| CTG Resources Inc. | 2.46 | 72 | 10.0 | 164 |
| Washington Gas Light Co. | 3.32 | 100 | 8.0 | 161 |
| EnergySouth, Inc. | 3.66 | 46 | 15.2 | 160 |
| AGL Resources Inc. | 2.88 | 87 | 10.8 | 159 |
| Berkshire Energy Resources | 1.83 | 118 | 6.7 | 158 |
| South Jersey Industries Inc. | 2.36 | 113 | 8.2 | 153 |
| Cascade Natural Gas Corp. | 2.65 | 105 | 8.8 | 151 |
| Delta Natural Gas Company | 1.75 | 121 | 7.9 | 144 |
| Laclede Gas Company | 2.74 | 99 | 9.2 | 137 |
| Northwest Natural Gas Company | 2.22 | 120 | 6.0 | 136 |
| Roanoke Gas Company | 2.49 | 96 | 7.9 | 133 |
| Providence Energy Corp. | 2.01 | 126 | 5.7 | 133 |
| NUI Corp. | 2.09 | 105 | 5.2 | 121 |
| | Mean | 98 | 9.22 | 180 |
| | Median | 101 | 9.20 | 172 |

Source: Natural Gas Industry Summary Monthly Financial & Common Stock Information,
Edward Jones Co., April 30, 1999

Table 8-1 **Key Variables in Estimating
the Cost of Capital**

| | Value |
|---|-------|
| Yields (Riskless Rates)* | |
| Long-term (20-year) U.S. Treasury Coupon Bond Yield | 5.4% |
| Intermediate-term (5-year) U.S. Treasury Coupon Note Yield | 4.7 |
| Short-term (30-day) U.S. Treasury Bill Yield | 4.5 |
| Risk Premia** | |
| Long-horizon expected equity risk premium: large company stock total returns minus long-term government bond income returns | 8.0 |
| Intermediate-horizon expected equity risk premium: large company stock total returns minus intermediate-term government bond income returns | 8.4 |
| Short-horizon expected equity risk premium: large company stock total returns minus U.S. Treasury bill total returns† | 9.4 |
| Expected default premium: long-term corporate bond total returns minus long-term government bond total returns | 0.4 |
| Expected long-term horizon premium: long-term government bond income returns minus U.S. Treasury bill total returns† | 1.4 |
| Expected intermediate-term horizon premium: intermediate-term government bond income returns minus U.S. Treasury bill total returns† | 1.0 |
| Size Premia*** | |
| Expected mid-capitalization equity size premium: capitalization between \$918 and \$4,200 million | 0.5 |
| Expected low-capitalization equity size premium: capitalization between \$252 and \$918 million | 1.1 |
| Expected micro-capitalization equity size premium: capitalization below \$252 million | 2.6 |

* As of December 31, 1998. Maturities are approximate.

** Expected risk premia for equities are based on the differences of historical arithmetic mean returns from 1926-1998. Expected risk premia for fixed income are based on the differences of historical arithmetic mean returns from 1970-1998.

*** See Chapter 7 for complete methodology.

† For U.S. Treasury bills, the income return and total return are the same.

Note: An example of how these variables can be used is found with equation (35).

Exhibit MJB - 7

20-Year Treasury Constant Maturity Rate
Averages of Business Days
Percent
Source: H.15 Release -- Federal Reserve Board of Governors

| DATE | GS20 |
|---------|------|
| 1998.05 | 6.01 |
| 1998.06 | 5.80 |
| 1998.07 | 5.78 |
| 1998.08 | 5.66 |
| 1998.09 | 5.38 |
| 1998.10 | 5.30 |
| 1998.11 | 5.48 |
| 1998.12 | 5.36 |
| 1999.01 | 5.45 |
| 1999.02 | 5.66 |
| 1999.03 | 5.87 |
| 1999.04 | 5.82 |
| 1999.05 | 6.08 |

Exhibit MJB - 8

3-Month Treasury Bill Rate, Auction Average
Averages of Business Days, Discount Basis
Percent

Source: H.15 Release -- Federal Reserve Board of Governors

| DATE | TB3MA |
|---------|-------|
| 1998.05 | 5.03 |
| 1998.06 | 4.99 |
| 1998.07 | 4.96 |
| 1998.08 | 4.94 |
| 1998.09 | 4.74 |
| 1998.10 | 4.08 |
| 1998.11 | 4.44 |
| 1998.12 | 4.42 |
| 1999.01 | 4.34 |
| 1999.02 | 4.45 |
| 1999.03 | 4.48 |
| 1999.04 | 4.28 |
| 1999.05 | 4.51 |

BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF ADJUSTMENT)
OF RATES OF DELTA NATURAL) CASE NO. 99-176
GAS COMPANY, INC.)

RECEIVED

JUL 02 1999

FILING REQUIREMENTS
VOLUME 3 OF 3

PUBLIC SERVICE
COMMISSION

FILED IN SUPPORT OF PROPOSED CHANGES IN RATES

JULY 2, 1999

RECEIVED

JUL 02 1999

PUBLIC SERVICE
COMMISSION

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #6-n

Description of Filing Requirement:

A summary of the utility's latest depreciation study with schedules by major plant accounts. If the required information has been filed in another commission case, a reference to that case's number and style will be sufficient.

Response:

Delta's most recent depreciation study was previously filed with the Commission in Delta's last rate case, No. 90-342.

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #6-o

Description of Filing Requirement:

A list of all commercially available or in-house developed computer software, programs, and models used in the development of the schedules and work papers associated with the filing of the utility's application. This list shall include each software, program, or model, what (each) was used for, a brief description of (each), the specifications for the computer hardware and the operating system required to run the program;

Response:

See attached.

1 List of Software, Programs, and Models Used

2

3 Description and Purpose

4

5 Microsoft Excel 97 was used to develop the following: Revenue requirements study, all exhibits
6 contained in testimony, rate base reconciliation, cost of service study, exhibit showing effect new
7 rates will have upon revenues, exhibit showing effect upon average bill for each customer class,
8 income statement and balance sheet reflecting impact of proposed adjustments.

9 Microsoft Excel 97 System Requirements

- 10 • Personal or multimedia computer with a 486 or higher processor
- 11 • Microsoft Windows 95 operating system or Microsoft Windows NT Workstation 3.51 Service
- 12 Pack 5 or later
- 13 • 8 MB of memory for use on Windows 95; 16 MB for use on Windows NT Workstation
- 14 • VGA or higher-resolution video adapter
- 15 • Microsoft Mouse, Microsoft Intellimouse, or compatible pointing device

16

17 Microsoft Word 97 was used to develop, organize, and print testimony, proposed tariff and
18 proposed tariff changes, table of contents and the cover pages for each filing requirement.

19 Microsoft Word 97 System Requirements

- 20 • Personal or multimedia computer with a 486 or higher processor
- 21 • Microsoft Windows 95 operating system or Microsoft Windows NT Workstation 3.51 Service
- 22 Pack 5 or later
- 23 • 8 MB of memory for use on Windows 95; 16 MB for use on Windows NT Workstation
- 24 • 20-60 MB of available hard-disk space required

- 1 • VGA or higher-resolution video adapter
- 2 • Microsoft Mouse, Microsoft IntelliMouse, or compatible pointing device
- 3
- 4 Computers Used to Create Documentation
- 5 • IBM Pentium II Computers with 32 MB RAM

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #6-q

Description of Filing Requirement:

Annual report to shareholders, or members, and statistical supplements covering the two (2) most recent years, from the utility's application filing date;

Response:

See attached. Delta does not publish a statistical supplement.

1997

Delta Natural Gas Company, Inc.
and Subsidiary Companies

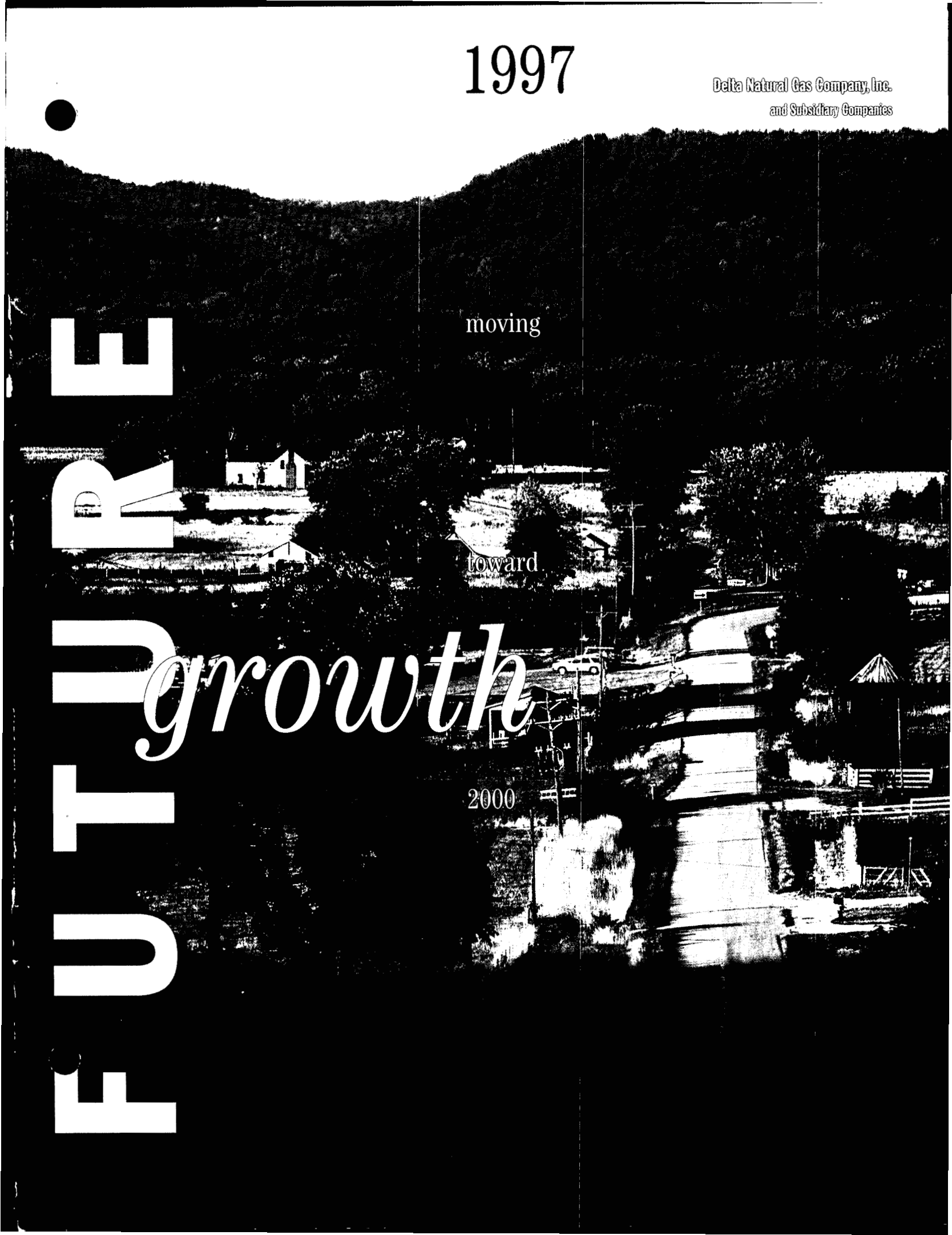
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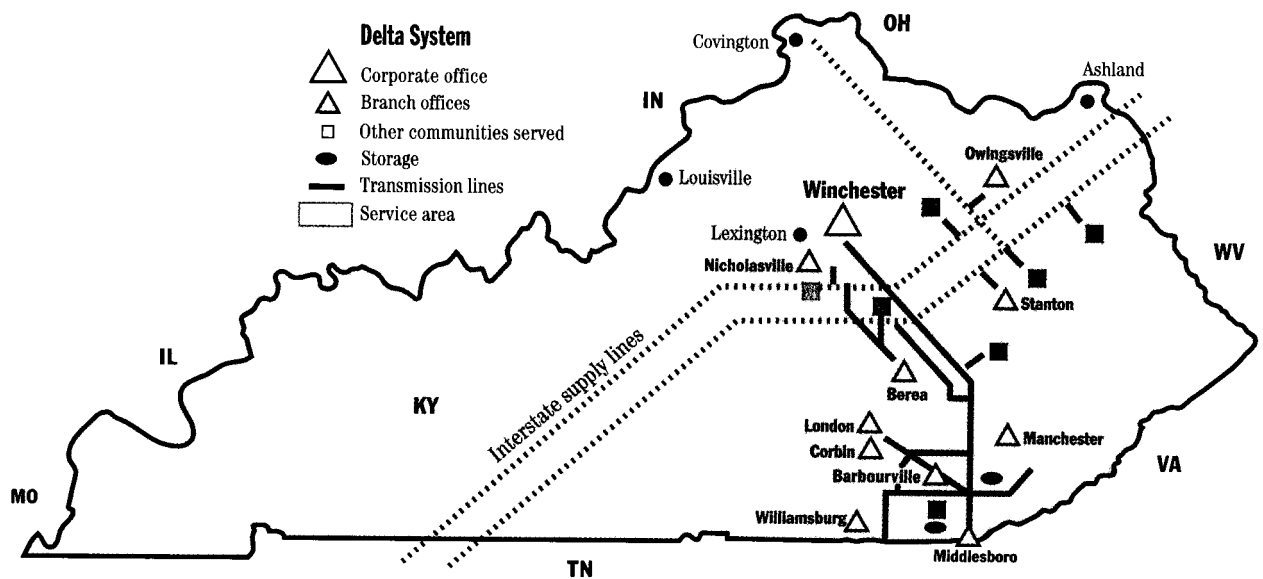
growth

2000



TOWARD

2000



Delta Natural Gas Company, Inc. ("Delta" or "the Company") is engaged primarily in the distribution, transmission, storage and production of natural gas with its facilities which are located in 20 counties in central and southeastern Kentucky. Delta serves approximately 36,000 residential, commercial, industrial and transportation customers and makes transportation deliveries to several interconnected pipelines.

Unless the context requires otherwise, references to Delta include Delta's wholly-owned subsidiaries, Delta Resources, Inc. ("Resources"), Delgasco, Inc. ("Delgasco"), Deltran, Inc. ("Deltran"), Enpro, Inc. ("Enpro") and TranEx Corporation ("TranEx"). Resources buys gas and resells it to industrial customers on Delta's system and to

The Company

Delta for system supply. Delgasco buys gas and resells it to Resources and to customers not on Delta's system. Deltran operates an underground natural gas storage field that it leases from Delta. Enpro owns and operates production properties and undeveloped acreage. TranEx owns a 43 mile intrastate pipeline. Delta and its subsidiaries are under common executive management.

Delta was incorporated under Kentucky law in 1949. Its principal executive offices are located at 3617 Lexington Road, Winchester, Kentucky 40391. Its telephone number is (606) 744-6171, and its Fax number is (606) 744-6552.

Selected Consolidated Financial Information

1

| For the Years Ended June 30, | 1997 | 1996(a) | 1995 | 1994(b) | 1993 |
|--|-------------|------------|------------|------------|------------|
| Summary of Operations (\$) | | | | | |
| Operating revenues | 42,169,135 | 36,576,055 | 31,344,339 | 34,346,941 | 31,221,410 |
| Operating income | 5,315,532 | 5,437,055 | 4,255,038 | 4,850,673 | 4,791,516 |
| Net income | 1,724,265 | 2,661,349 | 1,917,735 | 2,671,001 | 2,620,554 |
| Earnings per common share | .75 | 1.41 | 1.04 | 1.50 | 1.60 |
| Dividends declared per common share | 1.14 | 1.12 | 1.12 | 1.11 | 1.00 |
| Average Number of | | | | | |
| Common Shares Outstanding | 2,294,134 | 1,886,629 | 1,850,936 | 1,775,063 | 1,635,945 |
| Total Assets (\$) | 96,031,165 | 81,140,637 | 65,943,716 | 61,932,480 | 55,129,912 |
| Capitalization (\$) | | | | | |
| Common shareholders' equity | 29,474,539 | 23,623,323 | 22,511,513 | 22,164,791 | 17,501,945 |
| Long-term debt | 33,107,330 | 24,433,916 | 23,702,200 | 24,500,000 | 19,593,401 |
| Notes payable refinanced subsequent to yearend | — | 13,075,000 | — | — | — |
| Total capitalization | 67,532,429 | 66,192,239 | 46,213,713 | 46,664,791 | 37,097,446 |
| Short-Term Debt (\$) (c) | 12,352,600 | 1,034,300 | 6,732,700 | 3,205,000 | 7,729,000 |
| Other Items (\$) | | | | | |
| Capital expenditures | 16,643,924 | 13,373,416 | 3,122,333 | 7,374,747 | 6,239,503 |
| Total plant | 116,529,153 | 93,795,623 | 84,944,969 | 77,332,135 | 71,137,360 |

(a) During July, 1993, \$15,000,000 of debentures and 400,000 shares of common stock were sold, and the proceeds were used to repay short-term debt and for general corporate purposes. The balance of the note payable at June 30, 1993 (\$13,075,000) is included in total capitalization as a result of the subsequent refinancing.

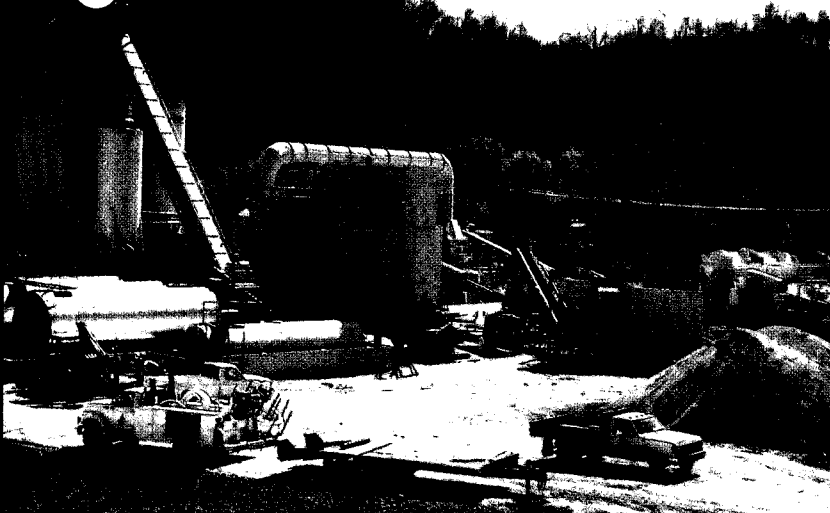
(b) During October, 1993, \$15,000,000 of debentures and 170,000 shares of common stock were sold, and the proceeds were used to repay short-term debt and to refinance certain long-term debt.

(c) Includes current portion of long-term debt.

Growth

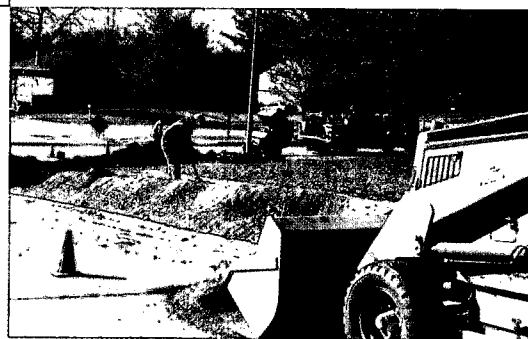


2



Delta extended service this past year to an asphalt plant located at Boonesborough in Madison County. This included a supply connection for delivery from Texas Eastern Transmission Corporation.

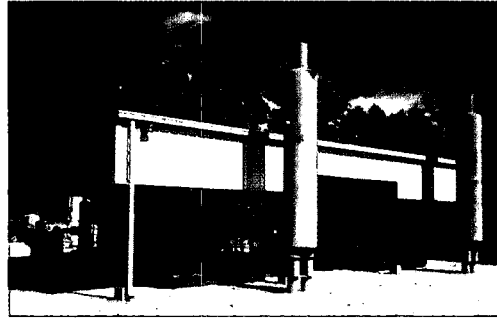
Delta extended its system into Fayette County during 1997 to provide service to residential customers in the South Point area of Lexington.



Future



Delta continued developing its Canada Mountain underground natural gas storage field during 1997. Development is continuing in 1998, with the planned completion this fall of a 14 mile, 12 inch diameter steel pipeline connecting the field to Delta's system. Delta utilized this field this past winter to supplement its supply, and plans to use the field more fully this coming heating season.



Our continued expansion through internal growth and acquisition resulted in 1997 being a year of significant activity for Delta. We refinanced our \$20 million credit line in July, 1996, by the issuance of \$15 million of 8.3% debentures and 400,000 shares of common stock, and this had a dilutive effect on 1997 earnings per share. This allowed us to utilize our credit line and internally generated cash for our 1997 growth. Our record capital expenditures were in excess of \$16.6 million, and we plan to continue our growth in 1998 and beyond.

The weather this past year was not only warmer than the previous year, but followed a very unusual pattern of a mild winter followed by a cold, wet spring. Our billed degree days were 103% of thirty year average weather, a decline of 8% from the year before, and our retail sales volumes declined by 406,000 Mcf, or 9%. Earnings per share decreased to \$.75.

In order to provide for a reasonable return on our increased capital, as well as to recover increased operating costs resulting from inflation since our last rate case in 1990, on March 14, 1997 we filed a request for a general rate increase with the Kentucky Public Service Commission. The rate case requests a total revenue increase of \$2,962,000 and, as anticipated, the proposed rates were suspended by the Commission until September 12. A public hearing is scheduled beginning September 9.

During 1997, we continued development of our Canada Mountain underground natural gas storage field. Although the field was used to help meet our winter supply needs this past year, our plans are to continue to develop the field during the next year. It is planned to be utilized to a more significant level this coming year, especially after

To Our Shareholders



completion this fall of 14 miles of 12 inch diameter steel pipeline that will enhance the delivery of gas from the field into Delta's system.

We continued to expand our system this past year and increased our customers served by 5.4%. Extensions were made this year to serve new areas such as a portion of Fayette County, where we serve a residential area that did not have gas service and a new residential development that together have the potential for approximately 500 customers. During November, 1996, we acquired the City of North Middletown gas system in Bourbon County, and we now serve approximately 180 primarily residential customers in that community.

During June, 1997, Delta acquired TranEx Corporation, which owns a 43 mile, 8 inch diameter steel pipeline that extends from Clay County to Madison County. Delta has been operating this pipeline for several years and plans to continue to utilize it to provide natural gas to Delta's Canada Mountain storage field as well as for Delta's system supply.

Additionally, during July, 1997, we purchased the gas system of Annville Gas & Transmission Corporation in Jackson County, which serves several industrial and residential customers. We plan to expand this system to provide gas service to customers in the City of Annville.

We certainly appreciate your support this past year and we believe next year will be an even better year for Delta. The hard work and dedication of our employees provided for our growth in 1997 and their continued efforts will allow us to expand in 1998 and beyond as we prepare for the 21st century.

Sincerely,

H. D. Peet
Chairman of the Board

Glenn R. Jennings
President and
Chief Executive Officer

August 22, 1997

Gas Operations and Supply

The Company purchases and produces gas for distribution to its retail customers and also provides transportation service to industrial customers and inter-connected pipelines with its facilities that are located in 20 predominantly rural counties in central and southeastern Kentucky. The economy of Delta's service area is based principally on coal mining, farming and light industry. The communities in Delta's service area typically contain populations of less than 20,000. The four largest service areas are Nicholasville, Corbin, Berea and Middlesboro, where Delta serves approximately 6,500, 6,300, 3,800 and 3,600 customers, respectively.

Several communities served by Delta continue to expand, resulting in growth opportunities for the Company. Industrial parks have been developed in certain areas and have resulted in new industrial customers, some of whom are on-system transportation customers. As a result of this growth, Delta's total customer count increased by 5.4% in 1997. Currently, over 99% of Delta's customers are residential and commercial. Delta's remaining, light industrial customers purchased approximately 6% of the total volume of gas sold by Delta at retail during 1997.

The Company's revenues are affected by various factors, including rates billed to customers, the cost of natural gas, economic conditions in the areas that the Company serves, weather conditions and competition. Delta competes for customers and sales with alternative sources of energy, including electricity, coal, oil, propane and wood. The Company's marketing subsidiaries, which purchase gas and resell it to various industrial customers and others, also compete for their customers with producers and marketers of natural gas. Gas costs, which the Company is generally able to pass through to customers, may influence customers to conserve, or in the case of industrial customers, to use alternative

Summary Of Operations

energy sources. Also, the potential bypass of Delta's system by industrial customers and others is a competitive concern that Delta has addressed and will continue to address as the need arises.

Delta's retail sales are seasonal and temperature-sensitive as the majority of the gas sold by Delta is used for heating. This seasonality impacts Delta's liquidity position and its management of its working capital requirements during each twelve month period, and changes in the average temperature during the winter months impacts its revenues year-to-year (see Management's Discussion and Analysis of Financial Condition and Results of Operations).

Retail gas sales in 1997 were approximately 4,299,000 thousand cubic feet ("Mcf"), generating approximately \$33,561,000 in revenues, as compared to approximately 4,705,000 Mcf and approximately \$27,811,000 in revenues for 1996. The increase in operating revenues for 1997 was due primarily to increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause. Heating degree days billed during 1997 were approximately 103% of the thirty year average ("normal") as compared with approximately 112% in 1996. Principally as a result of this warmer weather, retail sales volumes decreased by approximately 406,000 Mcf, or 9%, in 1997 as compared to 1996.

Delta's transportation of natural gas in 1997 generated revenues of approximately \$3,596,000 as compared with approximately \$3,331,000 during 1996. Of the total from transportation in 1997, approximately \$3,214,000 (2,863,000 Mcf) and \$382,000 (1,205,000 Mcf) were earned from transportation for on-system and off-system customers, respectively. Of the total from transportation in 1996, approximately \$2,913,000 (2,570,000

Retail Sales Volume (Billion cu. ft.)

| | |
|-----|-----|
| '97 | 4.3 |
| '96 | 4.7 |
| '95 | 3.7 |
| '94 | 4.3 |
| '93 | 4.0 |

Mcf) and \$418,000 (1,134,000 Mcf) were earned from transportation for on-system and off-system customers, respectively.

As an active participant in many areas of the natural gas industry, Delta plans to continue its efforts to expand its gas distribution system. Delta continues to consider acquisitions of other gas systems, some of which are contiguous to its existing service areas, as well as expansion within its existing service areas. During November, 1996, Delta acquired the City of North Middletown gas system in Bourbon County, consisting of approximately 180 primarily residential customers. During July, 1997, Delta purchased the gas system of Annville Gas & Transmission Corporation in Jackson County, which serves several industrial and residential customers. This system will be expanded during fiscal 1998 to provide gas service to customers in the City of Annville.

The Company also anticipates continuing activity in gas production and transportation and plans to pursue and increase these activities wherever practicable. The Company will continue to consider the construction or acquisition of additional transmission, storage and gathering facilities to provide for increased transportation, enhanced supply and system flexibility. During June, 1997, Delta acquired TranEx Corporation, which owns a 43 mile, 8 inch diameter steel pipeline that extends from Clay County to Madison County. Delta has been operating this pipeline for several years and plans to continue to utilize the pipeline to provide natural gas to its Canada Mountain storage field as well as for Delta's system supply.

Some producers in Delta's service area can access certain pipeline delivery systems other than Delta, which provides competition from others for transportation of such gas. Delta will continue its efforts to purchase or transport any natural gas available that is produced in reasonable proximity to its facilities.

Delta receives its gas supply from a combination of interstate and Kentucky sources. The Company intends to pursue an adequate gas supply to provide service to existing and future customers. Delta will continue to maintain an active gas supply management program that emphasizes long-term reliability and the pursuit of cost effective sources of gas for its customers.

Delta's interstate gas supply is transported and/or stored by Tennessee Gas Pipeline Company ("Tennessee"), Columbia Gas Transmission Corporation ("Columbia"), Columbia Gulf Transmission Company ("Columbia Gulf") and Texas Eastern Transmission Corporation ("Texas Eastern"). Delta acquires its interstate gas supply from gas marketers. Delta also acquires gas supply from Kentucky producers and suppliers. There is a competitive national market for natural gas supplies as supply and demand determine the availability and prices of natural gas.

Enpro produces oil and gas from leases it owns in southeastern Kentucky. Enpro's natural gas production is purchased by Delta for system supply, and Enpro's remaining proved, developed natural gas reserves are estimated at approximately 4,400,000 Mcf. Delta purchased a total of approximately 203,000 Mcf from those properties in 1997. Enpro's oil production has not been significant.

Resources and Delgasco purchase gas from various marketers and Kentucky producers. The gas is resold to industrial customers on Delta's system, to Delta for system supply and to others. Delta continues to seek additional new gas supplies from all available sources, including those in the proximity of its facilities in southeastern Kentucky. Also, Resources and Delgasco continue to pursue acquisitions of new gas supplies from Kentucky producers and others.

Delta is completing the development of an underground natural gas storage field on Canada Mountain in Bell County, Kentucky, with an estimated eventual working capacity of 4,000,000 Mcf. This field is

Customers Served at June 30

| | |
|-----|--------|
| '97 | 36,215 |
| '96 | 34,368 |
| '95 | 33,388 |
| '94 | 32,257 |
| '93 | 31,461 |

operational and was used to help meet Delta's winter supply needs this past year. Delta plans to continue to develop the capability of this storage field, including completion of 14 miles of 12 inch diameter steel pipeline. The new pipeline, planned to be in operation by this fall, will enhance Delta's ability to withdraw gas from the field and deliver it into Delta's system. This storage capability should permit Delta to continue to purchase and store gas during the non-heating months, and then withdraw and sell the gas during the peak usage months as Delta did this past winter.

Regulatory Matters

Delta is subject to the regulatory authority of the Public Service Commission of Kentucky ("PSC") with respect to various aspects of Delta's business, including rates and service to retail and transportation customers.

On March 14, 1997, Delta filed a request for increased rates with the PSC. This general rate case (Case No. 97-066) requested an annual revenue increase of approximately \$2,962,000, an increase of 7.7%. The test year for the case was December 31, 1996. The increased rates were requested to become effective on April 13, 1997. On April 3, 1997, the PSC issued an Order in the above case suspending the implementation of the proposed rates until September 12, 1997, so that the PSC could investigate and determine the reasonableness of the proposed rates. A hearing has been scheduled for September 9, 1997, for the cross-examination of witnesses.

On July 11, 1997, the PSC issued a staff report entitled "Natural Gas Unbundling in Kentucky: Exploring the Next Step Toward Customer Choice." This report represented the culmination of numerous discussions among the PSC and various parties, including Delta, regarding issues related to the potential unbundling, or separate pricing of supply and service components, of natural gas service in

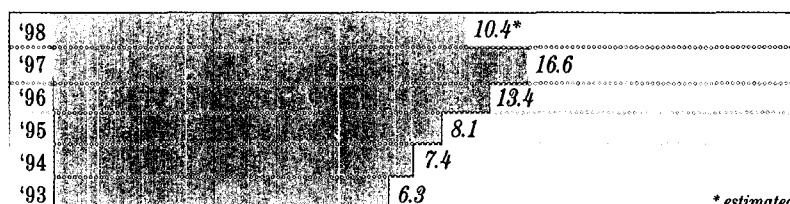
Kentucky, including residential and small commercial customer choice. The report also included observations on certain topics which need to be addressed and resolved if further unbundling occurs in Kentucky, and it addressed some of the options available to the PSC. The PSC held a public meeting on August 22, 1997, on gas unbundling and customer choice for interested parties to provide further input. Delta participated in that meeting and intends to be an active participant in future discussions.

Delta's rates include a Gas Cost Recovery ("GCR") clause, which permits changes in Delta's gas costs to be reflected in the rates charged to customers. The GCR requires Delta to make quarterly filings with the PSC, but such procedure does not require a general rate case. The PSC historically has allowed Delta to recover storage costs in rates through the GCR mechanism or general rate cases.

In addition to PSC regulation, Delta may obtain non-exclusive franchises from the cities and communities in which it operates authorizing it to place its facilities in the streets and public grounds. However, no utility may obtain a franchise until it has obtained from the PSC a Certificate of Convenience and Necessity authorizing it to bid on the franchise. Delta holds franchises in four of the ten cities in which it maintains branch offices and in seven other communities it serves. In the other cities or communities, either Delta's franchises have expired, the communities do not have governmental organizations authorized to grant franchises, or the local governments have not required, or do not want to offer, a franchise. Delta attempts to acquire or reacquire franchises whenever feasible.

Without a franchise, a local government could require Delta to cease its occupation of the streets and public grounds or prohibit Delta from extending its facilities into any new area of that city or community. To date, the absence of a franchise has had no adverse effect on Delta's operations.

Capital Expenditures (\$ Millions)



Capital Expenditures

Capital expenditures during 1997 were approximately \$16.6 million and for 1998 are estimated to be approximately \$10.4 million. These include planned expenditures for development of underground natural gas storage, system extensions, computer system upgrades and the replacement and improvement of existing transmission, distribution, gathering and general facilities.

Financing

The Company's capital expenditures and operating cash requirements are met through the use of internally generated funds and a short-term line of credit. The available line of credit at June 30, 1997, was \$20 million of which approximately \$10.9 million had been borrowed. These short-term borrowings are periodically repaid with long-term debt and equity securities, as was done in July, 1996, when the net proceeds of approximately \$20.4 million from the sale of \$15 million of debentures and 400,000 shares of common stock were used to repay short-term notes payable and for working capital.

Present plans are to utilize the short-term line of credit to help meet planned capital expenditures and operating cash requirements. The amounts and types of future long-term debt and equity financings will depend upon the Company's capital needs and market conditions.

During 1997 the requirements of the Employee Stock Purchase Plan were met through the issuance of 6,456 shares of common stock resulting in an increase of approximately \$101,000 in Delta's common shareholders' equity. The Dividend Reinvestment and Stock Purchase Plan (see Note 4 of the Notes to Consolidated Financial Statements) resulted in the issuance of 31,187 shares of common stock providing an increase of approximately \$550,000 in Delta's common shareholders' equity.

Common Stock Dividends and Prices

Delta has paid cash dividends on its common stock each year since 1964. While it is the intention of the Board of Directors to continue to declare dividends on a quarterly basis, the frequency and amount of future dividends will depend upon the Company's earnings, financial requirements and other relevant factors, including limitations imposed by the indenture for the Debentures. There were 2,407 record holders of Delta's common stock as of August 1, 1997.

Delta's common stock is traded in the National Association of Securities Dealers Automated Quotation ("NASDAQ") National Market System under the symbol DGAS. The accompanying table reflects the high and low sales prices during each quarter as reported by NASDAQ and the quarterly dividends declared per share:

| Quarter | Range of Stock Prices(\$) | | Dividends Per Share(\$) |
|--------------------|---------------------------|--------|----------------------------|
| | High | Low | |
| Fiscal 1997 | | | |
| First | 18 3/4 | 15 1/2 | .285 |
| Second | 19 1/2 | 17 3/4 | .285 |
| Third | 19 1/2 | 17 | .285 |
| Fourth | 18 1/2 | 16 | .285 |
| Fiscal 1996 | | | |
| First | 17 1/4 | 15 3/4 | .28 |
| Second | 18 1/4 | 15 1/2 | .28 |
| Third | 18 | 16 | .28 |
| Fourth | 16 3/4 | 15 1/2 | .28 |

Liquidity and Capital Resources

The Company's utility operations are subject to regulation by the PSC, which approves rates that are intended to permit a specified rate of return on investment. The Company's rate tariffs allow the cost of gas to be passed through to customers (see Regulatory Matters).

Delta's business is temperature-sensitive. Accordingly, the Company's operating results in any given period reflect, in addition to other factors, the impact of weather, with colder temperatures resulting in increased sales. The Company anticipates that this sensitivity to seasonal and weather conditions will continue to be so reflected in the Company's operating results in future periods.

Because of the seasonal nature of Delta's sales, the smallest proportion of cash generated from operations is received during the warmer months when sales volumes decrease considerably. Additionally, most construction activity takes place during the non-heating season because of more favorable weather conditions. Therefore, during the warmer, non-heating months, cash needs for operations and construction are partially met through short-term borrowings.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Capital expenditures for Delta for fiscal 1998 are expected to be approximately \$10.4 million. Delta generates inter-

nally only a portion of the cash necessary for its capital expenditure requirements and finances the balance of its capital expenditures on an interim basis through the use of its borrowing capability under its short-term line of credit. The current available line of credit is \$20,000,000, of which approximately \$10.9 million was borrowed at June 30, 1997. The line of credit, which is with Bank One, Kentucky, NA, expires during November, 1997. These short-term borrowings are periodically repaid with the net proceeds from the sale of long-term debt and equity securities, as was done in July, 1996, when the net proceeds of approximately \$20,400,000 from the sale of \$15,000,000 of debentures and 400,000 shares of common stock were used to repay short-term notes payable and for working capital.

The primary cash flows during the last three years are summarized below:

| | 1997 | 1996 | 1995 |
|--|--------------|--------------|--------------|
| Provided by operating activities | \$ 6,209,226 | \$ 3,094,809 | \$ 6,943,183 |
| Used in investing activities | (16,648,994) | (13,373,416) | (8,122,838) |
| Provided by financing activities | 10,768,558 | 10,294,461 | 1,158,887 |
| Net increase (decrease) in cash and cash equivalents | \$ 328,790 | \$ 15,854 | \$ (20,768) |

Cash provided by operating activities consists of net income and noncash items including depreciation, depletion, amortization and deferred income taxes. Additionally, changes in working capital are also included in cash provided by operating activities. The Company expects that internally generated cash, coupled with seasonal short-term borrowings, will continue to be sufficient to satisfy its operating and capital expenditure requirements.

Results of Operations

Operating Revenues

The increase in operating revenues for 1997 of approximately \$5,593,000 was due primarily to increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause. This was partially offset by a decrease in retail sales volumes of approximately 406,000 Mcf as a result of the warmer winter weather in 1997. Billed degree days were approximately 103% of normal degree days for 1997 as compared with approximately 112% for 1996. In addition, on-system transportation volumes for 1997 increased approximately 293,000 Mcf, or 11.4%.

The increase in operating revenues for 1996 of approximately \$4,732,000 was due primarily to an increase in retail sales volumes of approximately 980,000 Mcf as a result of the colder winter weather in 1996. Billed degree days were approximately 112% of normal for 1996 as compared with approximately 89% for 1995. In addition, on-system transportation volumes for 1996 increased approximately 180,000 Mcf, or 8%. These increases were partially offset by decreases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause and by a decrease in off-system transportation volumes of approximately 318,000 Mcf, or 22%, due primarily to reduced deliveries from local producers.

Operating Expenses

The increase in purchased gas expense for 1997 of approximately \$5,875,000 was due primarily to increases in the cost of gas purchased for retail sales. The increase was partially offset by the decreased gas purchases for retail sales resulting from the warmer winter weather in 1997.

The increase in purchased gas expense of approximately \$1,893,000 for 1996 was due primarily to the increased gas purchases for retail sales resulting from the colder winter weather during 1996. The increase was partially offset by decreases in the cost of gas purchased for retail sales.

The increase in operation and maintenance expenses during 1996 of approximately \$640,000 was due primarily to increases in payroll and related benefit costs.

The increases in depreciation expense during 1997 and 1996 of approximately \$424,000 and \$327,000, respectively, were due primarily to additional depreciable plant.

The increase in taxes other than income taxes during 1996 of approximately \$173,000 was primarily due to increased property taxes which resulted from increased plant and property valuations, and to increased payroll taxes, which resulted from increased wages.

Changes in income taxes during 1997 and 1996 of approximately \$595,000 and \$517,000, respectively, were primarily due to changes in net income.

Interest Charges

The increases in interest on long-term debt and amortization of debt expense during 1997 of approximately \$1,146,000 and \$27,000, respectively, were due primarily to the issuance of \$15 million of 8.3% Debentures during July, 1996. The decrease in other interest charges during 1997 of approximately \$348,000 was due primarily to decreased average short-term borrowings as short-term debt was repaid with the net proceeds from the sale of long-term debt and equity securities during July, 1996.

The increase in other interest charges during 1996 of approximately \$448,000 was due primarily to increased average short-term borrowings and increased average interest rates.

Earnings Per Common Share

For the year ended June 30, 1997, earnings per common share were diluted by the increased average common shares outstanding that resulted from the additional 400,000 shares of common stock issued in July, 1996, as well as the common shares issued under Delta's dividend reinvestment plan and shares issued to employees during the 1997 period.

Consolidated Statements of Income

| For the Years Ended June 30, | 1997 | 1996 | 1995 |
|---|---------------|---------------|---------------|
| Operating Revenues | \$ 42,169,185 | \$ 36,576,055 | \$ 31,844,339 |
| Operating Expenses | | | |
| Purchased gas | \$ 23,265,222 | \$ 17,389,755 | \$ 15,497,156 |
| Operation and maintenance (Note 1) | 8,631,635 | 8,642,511 | 8,002,797 |
| Depreciation and depletion (Note 1) | 2,935,257 | 2,510,952 | 2,183,558 |
| Taxes other than income taxes | 1,056,689 | 1,036,282 | 863,340 |
| Income taxes (Note 2) | 964,800 | 1,559,500 | 1,042,400 |
| Total operating expenses | \$ 36,853,603 | \$ 31,139,000 | \$ 27,589,251 |
| Operating Income | \$ 5,315,582 | \$ 5,437,055 | \$ 4,255,088 |
| Other Income and Deductions, Net | 40,874 | 32,503 | 50,582 |
| Income Before Interest Charges | \$ 5,356,456 | \$ 5,469,558 | \$ 4,305,670 |
| Interest Charges | | | |
| Interest on long-term debt | \$ 2,997,393 | \$ 1,851,768 | \$ 1,879,442 |
| Other interest | 519,432 | 867,641 | 419,693 |
| Amortization of debt expense | 115,366 | 88,800 | 88,800 |
| Total interest charges | \$ 3,632,191 | \$ 2,808,209 | \$ 2,387,935 |
| Net Income | \$ 1,724,265 | \$ 2,661,349 | \$ 1,917,735 |
| Weighted Average Number of Common Shares Outstanding | 2,294,134 | 1,886,629 | 1,850,986 |
| Earnings Per Common Share | \$.75 | \$ 1.41 | \$ 1.04 |
| Dividends Declared Per Common Share | \$ 1.14 | \$ 1.12 | \$ 1.12 |

Consolidated Statements of Cash Flows

| For the Years Ended June 30, | 1997 | 1996 | 1995 |
|--|-----------------|-----------------|----------------|
| Cash Flows From Operating Activities | | | |
| Net income | \$ 1,724,265 | \$ 2,661,349 | \$ 1,917,735 |
| Adjustments to reconcile net income to net cash from operating activities: | | | |
| Depreciation, depletion and amortization | 3,049,229 | 2,663,475 | 2,272,358 |
| Deferred income taxes and investment tax credits | 485,400 | 1,762,500 | (77,000) |
| Other—net | 666,798 | 484,474 | 602,180 |
| (Increase) decrease in assets: | | | |
| Accounts receivable | (318,178) | (860,255) | (118,237) |
| Gas in storage | (782,007) | 63,546 | (138,138) |
| Advance (deferred) recovery of gas cost | 495,751 | (3,788,143) | 2,583,128 |
| Materials and supplies | (120,969) | (124,697) | 173,319 |
| Prepayments | (346,532) | 53,702 | (105,903) |
| Other assets | (541,669) | (31,723) | (71,087) |
| Increase (decrease) in liabilities: | | | |
| Accounts payable | (439,721) | 871,207 | (178,609) |
| Refunds due customers | 554,520 | (456,283) | 83,572 |
| Accrued taxes | 1,038,761 | (270,394) | (72,210) |
| Other current liabilities | 744,054 | 56,951 | 69,742 |
| Advances for construction and other | (476) | 9,100 | 2,333 |
| Net cash provided by operating activities | \$ 6,209,226 | \$ 3,094,809 | \$ 6,943,183 |
| Cash Flows From Investing Activities | | | |
| Capital expenditures | \$ (16,648,994) | \$ (13,373,416) | \$ (8,122,838) |
| Net cash used in investing activities | \$ (16,648,994) | \$ (13,373,416) | \$ (8,122,838) |
| Cash Flows From Financing Activities (Note 6) | | | |
| Dividends on common stock | \$ (2,651,073) | \$ (2,113,414) | \$ (2,073,374) |
| Issuance of common stock, net | 6,773,054 | 568,875 | 502,361 |
| Issuance of debentures, net | 14,334,833 | — | — |
| Repayment of long-term debt | (478,256) | (561,000) | (240,100) |
| Issuance of notes payable | 30,975,000 | 25,955,000 | 19,495,000 |
| Repayment of notes payable | (38,185,000) | (13,555,000) | (16,525,000) |
| Net cash provided by financing activities | \$ 10,768,558 | \$ 10,294,461 | \$ 1,158,887 |
| Net Increase (Decrease) in Cash and Cash Equivalents | \$ 328,790 | \$ 15,854 | \$ (20,768) |
| Cash and Cash Equivalents, Beginning of Year | 151,633 | 135,779 | 156,547 |
| Cash and Cash Equivalents, End of Year | \$ 480,423 | \$ 151,633 | \$ 135,779 |
| Supplemental Disclosures of Cash Flow Information | | | |
| Cash paid during the year for: | | | |
| Interest | \$ 3,019,881 | \$ 2,491,091 | \$ 2,253,472 |
| Income taxes (net of refunds) | \$ (432,163) | \$ 193,560 | \$ 1,264,942 |

Consolidated Balance Sheets

| As of June 30, | 1997 | 1996 |
|---|----------------|---------------|
| Assets | | |
| Gas Utility Plant, at cost | \$ 116,829,158 | \$ 98,795,623 |
| Less - Accumulated provision for depreciation | (31,734,976) | (26,749,774) |
| Net gas plant | \$ 85,094,182 | \$ 72,045,849 |
| Current Assets | | |
| Cash and cash equivalents | \$ 480,423 | \$ 151,633 |
| Accounts receivable, less accumulated provisions for doubtful accounts of \$113,945 and \$105,756 in 1997 and 1996, respectively | 2,414,632 | 2,096,454 |
| Gas in storage, at average cost | 1,209,171 | 427,164 |
| Deferred gas costs (Note 1) | 2,180,606 | 2,676,357 |
| Materials and supplies, at first-in, first-out cost | 773,108 | 652,139 |
| Prepayments | 716,076 | 369,544 |
| Total current assets | \$ 7,774,016 | \$ 6,373,291 |
| Other Assets | | |
| Cash surrender value of officers' life insurance (face amount of \$1,036,009) | \$ 321,339 | \$ 304,339 |
| Note receivable from officer | 134,000 | 126,000 |
| Unamortized debt expense and other (Note 6) | 3,357,628 | 2,291,158 |
| Total other assets | \$ 3,812,967 | \$ 2,721,497 |
| Total assets | \$ 96,681,165 | \$ 81,140,637 |
| Liabilities and Shareholders' Equity | | |
| Capitalization (See Consolidated Statements of Capitalization) | | |
| Common shareholders' equity | \$ 29,474,569 | \$ 23,628,323 |
| Long-term debt (Notes 6 and 7) | 38,107,860 | 24,488,916 |
| Notes payable refinanced subsequent to yearend (Note 5) | — | 18,075,000 |
| Total capitalization | \$ 67,582,429 | \$ 66,192,239 |
| Current Liabilities | | |
| Notes payable (Note 5) | \$ 10,865,000 | \$ — |
| Current portion of long-term debt (Notes 6 and 7) | 1,987,600 | 1,084,800 |
| Accounts payable | 2,386,717 | 2,826,438 |
| Accrued taxes | 1,132,315 | 93,554 |
| Refunds due customers | 577,874 | 23,354 |
| Customers' deposits | 368,561 | 304,246 |
| Accrued interest on debt | 1,033,220 | 637,596 |
| Accrued vacation | 516,032 | 485,847 |
| Other accrued liabilities | 492,501 | 238,571 |
| Total current liabilities | \$ 19,359,820 | \$ 5,694,406 |
| Deferred Credits and Other | | |
| Deferred income taxes | \$ 7,921,100 | \$ 7,318,500 |
| Investment tax credits | 708,400 | 779,400 |
| Regulatory liability (Note 2) | 892,100 | 938,300 |
| Advances for construction and other | 217,316 | 217,792 |
| Total deferred credits and other | \$ 9,738,916 | \$ 9,253,992 |
| Commitments and Contingencies (Note 8) | | |
| Total liabilities and shareholders' equity | \$ 96,681,165 | \$ 81,140,637 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Consolidated Statements of Changes in Shareholders' Equity

| For the Years Ended June 30, | 1997 | 1996 | 1995 |
|--|----------------|----------------|----------------|
| Common Shares | | | |
| Balance, beginning of year | \$ 1,903,580 | \$ 1,868,734 | \$ 1,839,340 |
| \$1.00 par value of 438,643, 34,846 and 29,394 shares issued in 1997, 1996 and 1995, respectively | | | |
| Public issuance of common shares | 400,000 | — | — |
| Dividend reinvestment and stock purchase plan | 31,187 | 28,024 | 25,802 |
| Employee stock purchase plan and other | 7,456 | 6,822 | 3,592 |
| Balance, end of year | \$ 2,342,223 | \$ 1,903,580 | \$ 1,868,734 |
| Premium on Common Shares | | | |
| Balance, beginning of year | \$ 20,572,132 | \$ 20,022,643 | \$ 19,532,909 |
| Premium on issuance of common shares- | | | |
| Public issuance of common shares | 6,000,000 | — | — |
| Dividend reinvestment and stock purchase plan | 519,478 | 440,621 | 425,357 |
| Employee stock purchase plan and other | 111,701 | 108,868 | 64,377 |
| Balance, end of year | \$ 27,203,311 | \$ 20,572,132 | \$ 20,022,643 |
| Capital Stock Expense | | | |
| Balance, beginning of year | \$ (1,620,252) | \$ (1,604,792) | \$ (1,588,025) |
| Issuance of common shares | (296,768) | (15,460) | (16,767) |
| Balance, end of year | \$ (1,917,020) | \$ (1,620,252) | \$ (1,604,792) |
| Retained Earnings | | | |
| Balance, beginning of year | \$ 2,772,863 | \$ 2,224,928 | \$ 2,380,567 |
| Net income | 1,724,265 | 2,661,349 | 1,917,735 |
| Cash dividends declared on common shares - (See Consolidated Statements of Income for rates) | (2,651,073) | (2,113,414) | (2,073,374) |
| Balance, end of year | \$ 1,846,055 | \$ 2,772,863 | \$ 2,224,928 |

Consolidated Statements of Capitalization

| As of June 30, | 1997 | 1996 |
|--|---------------|---------------|
| Common Shareholders' Equity | | |
| Common shares, par value \$1.00 per share (Notes 3 and 4) | | |
| Authorized - 6,000,000 shares Issued and outstanding - 2,342,223 and 1,903,580 shares in 1997 and 1996, respectively | \$ 2,342,223 | \$ 1,903,580 |
| Premium on common shares | 27,203,311 | 20,572,132 |
| Capital stock expense | (1,917,020) | (1,620,252) |
| Retained earnings (Note 6) | 1,846,055 | 2,772,863 |
| Total common shareholders' equity | \$ 29,474,569 | \$ 23,628,323 |
| Long-Term Debt (Notes 6 and 7) | | |
| Debentures, 8.3%, due 2026 | \$ 15,000,000 | \$ — |
| Debentures, 6 5/8%, due 2023 | 13,505,000 | 14,000,000 |
| Debentures, 9%, due 2011 | 10,000,000 | 10,000,000 |
| Promissory note from acquisition of underground storage, non-interest bearing, due through 2001 (less unamortized discount of \$297,099 and \$398,419 in 1997 and 1996, respectively) | 1,502,901 | 1,401,581 |
| Other | 87,559 | 172,135 |
| Total long-term debt | \$ 40,095,460 | \$ 25,573,716 |
| Less - Amounts due within one year, included in current liabilities | (1,987,600) | (1,084,800) |
| Net long-term debt | \$ 38,107,860 | \$ 24,488,916 |
| Notes Payable Refinanced Subsequent to Yearend (Note 5) | \$ — | \$ 18,075,000 |
| Total capitalization | \$ 67,582,429 | \$ 66,192,239 |

(1) Summary of Significant Accounting Policies**Notes to Consolidated Financial Statements****(a) Principles of Consolidation**

Delta Natural Gas Company, Inc.

("Delta" or "the Company") has five wholly-owned subsidiaries. Delta Resources, Inc. ("Resources") buys gas and resells it to industrial customers on Delta's system and to Delta for system supply. Delgasco, Inc. buys gas and resells it to Resources and to customers not on Delta's system. Deltran, Inc. operates underground natural gas storage facilities that it leases from Delta. Enpro, Inc. owns and operates production properties. TranEx Corporation owns a 43 mile intrastate pipeline. All subsidiaries of Delta are included in the consolidated financial statements. Intercompany balances and transactions have been eliminated.

(b) Cash Equivalents For the purposes of the Consolidated Statements of Cash Flows, all temporary cash investments with a maturity of three months or less at the date of purchase are considered cash equivalents.

(c) Depreciation The Company determines its provision for depreciation using the straight-line method and by the application of rates to various classes of utility plant. The rates are based upon the estimated service lives of the properties and were equivalent to composite rates of 3.0%, 2.9%, and 2.8% of average depreciable plant for 1997, 1996, and 1995, respectively.

(d) Maintenance All expenditures for maintenance and repairs of units of property are charged to the appropriate maintenance expense accounts. A betterment or replacement of a unit of property is accounted for as an addition and retirement of utility plant. At the time of such a retirement, the accumulated provision for depreciation is charged with the original cost of the property retired and also for the net cost of removal.

(e) Gas Cost Recovery Delta has a Gas Cost Recovery ("GCR") clause which provides for a dollar-tracker that matches revenues and gas costs and provides eventual dollar-for-dollar recovery of all gas costs incurred. The Company expenses gas costs based on the amount of gas costs recovered through revenue. Any differences between actual gas costs and those estimated costs billed are deferred and reflected in the computation of future billings to customers using the GCR mechanism.

(f) Revenue Recognition The Company records revenues as billed to its customers on a monthly meter reading cycle. At the end of each month, gas service which has been rendered from the latest date of each cycle meter reading to the month-end is unbilled.

(g) Revenues and Customer

Receivables The Company supplies natural gas to approximately 36,000 customers in central

and southeastern Kentucky. Revenues and customer receivables arise primarily from sales of natural gas to customers and from transportation services for others. Provisions for doubtful accounts are recorded to reflect the expected net realizable value of accounts receivable.

(h) Use of Estimates The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(i) New Accounting Pronouncements In March, 1995, the Financial Accounting Standards Board issued *Statement of Financial Accounting Standards ("SFAS") No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of"*, effective for fiscal years beginning after December 15, 1995. The Company adopted the provisions of SFAS No. 121 in the first quarter of fiscal 1997. The new standard requires that long-lived assets and certain identified intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. In performing such impairment reviews, companies are required to estimate the sum of future cash flows from an asset and compare such amount to the asset's carrying amount. Any excess of carrying amount over expected cash flows will result in a possible write-down of an asset to its fair value. Adoption of SFAS No. 121 did not have a material adverse impact on the Company's financial position or results of operations.

For companies with June 30 fiscal yearends, SFAS No. 123, "Accounting for Stock-Based Compensation", was required to be adopted as of June 30, 1997. This standard is currently inapplicable to Delta because the Company has no stock based compensation arrangements.

Delta is required to adopt SFAS No. 128, "Earnings per Share", during the second quarter of fiscal 1998. The Company does not expect the adoption of this standard to have a material adverse impact on its financial position or results of operations.

(2) Income Taxes

The Company provides for income taxes on temporary differences resulting from the use of alternative methods of income and expense recognition for financial and tax reporting purposes. The differences result primarily from the use of accelerated tax depreciation methods for certain properties versus the straight-line depreciation method for financial purposes, differences in recognition of purchased gas cost recoveries and certain other accruals which are not currently deductible for income tax purposes. Investment tax credits were deferred for certain periods prior to fiscal 1987 and are being amortized to income over the estimated useful lives of the applicable properties. The Company utilizes the liability

method for accounting for income taxes, which requires that deferred income tax assets and liabilities are computed using tax rates that will be in effect when the book and tax temporary differences reverse. The change in tax rates applied to accumulated deferred income taxes may not be immediately recognized in operating results because of ratemaking treatment. A regulatory liability has been established to recognize the future revenue requirement impact from these deferred taxes. The temporary differences which gave rise to the net accumulated deferred income tax liability for the periods are as follows:

| | 1997 | 1996 |
|--|----------------------|---------------------|
| Deferred Tax Liabilities | | |
| Accelerated depreciation | \$ 9,018,800 | \$ 8,091,500 |
| Deferred gas cost | 860,100 | 1,055,700 |
| Accrued pension | 433,000 | 252,900 |
| Debt expense | 384,900 | 399,200 |
| Total | \$ 10,696,800 | \$ 9,799,300 |
| Deferred Tax Assets | | |
| Alternative minimum tax credits | \$ 1,534,100 | \$ 1,305,600 |
| Regulatory liabilities | 339,400 | 370,000 |
| Unbilled revenue | 327,500 | 236,100 |
| Investment tax credit | 279,400 | 307,400 |
| Other | 295,300 | 261,700 |
| Total | \$ 2,775,700 | \$ 2,480,800 |
| Net accumulated deferred income tax liability | \$ 7,921,100 | \$ 7,318,500 |

The components of the income tax provision are comprised of the following for the years ended June 30:

| | 1997 | 1996 | 1995 |
|--|-------------------|---------------------|---------------------|
| Components of Income Tax Expense: | | | |
| Payable currently: | | | |
| Federal | \$ 242,200 | \$ 52,100 | \$ 453,900 |
| State | (31,300) | (255,100) | 194,500 |
| Total | \$ 210,900 | \$ (203,000) | \$ 648,400 |
| Deferred | 753,900 | 1,762,500 | 394,000 |
| Income tax expense | \$ 964,800 | \$ 1,559,500 | \$ 1,042,400 |

Reconciliation of the statutory federal income tax rate to the effective income tax rate is shown in the table below:

| | 1997 | 1996 | 1995 |
|---|-------|-------|-------|
| Statutory federal income tax rate | 34.0% | 34.0% | 34.0% |
| State income taxes net of federal benefit | 5.0 | 5.2 | 5.2 |
| Amortization of investment tax credit | (2.6) | (1.7) | (2.4) |
| Other differences - net | — | — | (.9) |
| Effective income tax rate | 36.4% | 37.5% | 35.9% |

(3) Employee Benefit Plans

(a) **Defined Benefit Retirement Plan** Delta has a trustee, noncontributory, defined benefit pension plan covering all eligible employees. Retirement income is based on the number of years of service and annual rates of compensation. The Company makes annual contributions equal to the amounts

necessary to fund the plan adequately. The funded status of the pension plan at March 31, the plan year end, and the amounts recognized in the Company's consolidated balance sheets at June 30 were as follows:

| | 1997 | 1996 | 1995 |
|--|--------------|--------------|--------------|
| Plan assets at fair value | \$ 6,835,393 | \$ 6,058,458 | \$ 5,358,108 |
| Actuarial present value of benefit obligation: | | | |
| Vested benefits | \$ 4,505,619 | \$ 2,789,736 | \$ 3,605,363 |
| Non-vested benefits | 11,025 | 9,346 | 21,742 |
| Accumulated benefit obligation | \$ 4,516,644 | \$ 2,799,082 | \$ 3,627,105 |
| Additional amounts related to projected salary increases | 1,828,856 | 2,811,907 | 1,638,014 |
| Total projected benefit obligation | \$ 6,345,500 | \$ 5,610,989 | \$ 5,265,119 |
| Plan assets in excess of projected benefit obligation | \$ 489,893 | \$ 447,469 | \$ 92,989 |
| Unrecognized net assets at date of initial application being amortized over 15 years | (211,972) | (254,365) | (296,759) |
| Unrecognized net (gain) loss | 125,777 | (13,481) | 286,557 |
| Accrued pension asset | \$ 403,698 | \$ 179,623 | \$ 82,787 |

The assets of the plan consist primarily of common stocks, bonds and certificates of deposit. Net pension costs for the years ended June 30 include the following:

| | 1997 | 1996 | 1995 |
|--|------------|------------|------------|
| Service cost for benefits earned during the year | \$ 405,386 | \$ 382,751 | \$ 432,546 |
| Interest cost on projected benefit obligation | 392,539 | 356,897 | 382,167 |
| Actual return on plan assets | (407,965) | (886,211) | (623,972) |
| Net amortization and deferral | (136,843) | 444,044 | 185,660 |
| Net periodic pension cost | \$ 253,117 | \$ 297,481 | \$ 376,401 |

The weighted average discount rates and the assumed rates of increase in future compensation levels used in determining the actuarial present values of the projected benefit obligation at June 30, 1997, 1996 and 1995 were 7.0% (discount rates), and 4% (rates of increase). The expected long-term rates of return on plan assets were 8%.

SFAS No. 106, "Employers' Accounting for Post-Retirement Benefits", and SFAS No. 112, "Employers' Accounting for Post-Employment Benefits", do not affect the Company, as Delta does not provide benefits for post-retirement or post-employment other than the pension plan for retired employees.

(b) Employee Savings Plan The Company has an Employee Savings Plan ("Savings Plan") under which eligible employees may elect to contribute any whole percentage between 2% and 15% of their annual compensation. The Company will match 50% of the employee's contribution up to a maximum Company contribution of 2½% of the employee's annual compensation. In 1997, 1996 and 1995, Delta's Savings Plan expense was approximately \$151,000, \$111,000 and \$112,000, respectively.

(c) Employee Stock Purchase Plan The Company has an Employee Stock Purchase Plan ("Stock Plan") under which qualified permanent employees are eligible to participate. Under the terms of the Stock Plan, such employees can contribute on a monthly basis 1% of their annual salary level (as of July 1 of each year) to be used to purchase Delta's common stock. The Company issues Delta common stock, based upon the fiscal year contributions, using an average of the last sale price of Delta's stock as quoted in NASDAQ's National Market System at the close of business for the last five business days in June and matches those shares so purchased. Therefore, stock equivalent to approximately \$101,000 was issued in July, 1997. The continuation and terms of the Stock Plan are subject to approval by Delta's Board of Directors on an annual basis. Delta's Board has continued the Stock Plan through June 30, 1998.

(4) Dividend Reinvestment and Stock Purchase Plan

The Company's Dividend Reinvestment and Stock Purchase Plan (Reinvestment Plan) provides that shareholders of record can reinvest dividends and also make limited additional investments of up to \$50,000 per year in shares of common stock of the Company. Shares purchased under the Reinvestment Plan are authorized but unissued shares of common stock of the Company, and 31,187 shares were issued in 1997. Delta reserved 20,000 shares under the Reinvestment Plan in December, 1994, and as of June 30, 1997, there were 123,604 shares still available for issuance.

(5) Notes Payable and Line of Credit

Substantially all of the cash balances of Delta are maintained to compensate the respective banks for banking services and to obtain lines of

credit; however, no specific amounts have been designated as compensating balances, and Delta has the right of withdrawal of such funds. At June 30, 1997 and June 30, 1996, the available line of credit was \$20,000,000, of which \$10,865,000 and \$18,075,000 had been borrowed at an interest rate of 6.785% and 6.285% for 1997 and 1996, respectively. The maximum amount borrowed during 1997 and 1996 was \$10,865,000 and \$18,075,000, respectively. The interest on this line is, at the option of Delta, either at the daily prime rate or is based upon certificate of deposit rates. The current line of credit expires on November 15, 1997.

Short-term borrowings at June 30, 1996 were repaid in July, 1996, with the net proceeds of approximately \$20,400,000 from the sale of \$15,000,000 of debentures and 400,000 shares of common stock.

(6) Long-Term Debt

On July 19, 1996, Delta issued \$15,000,000 of 8.3% Debentures that mature in July, 2026. Redemption on behalf of deceased holders within 60 days of notice of up to \$25,000 per holder will be made annually, subject to an annual aggregate limitation of \$500,000. The 8.3% Debentures can be redeemed by the Company beginning in August, 2001 at a 5% premium, such premium declining ratably until it ceases in August, 2006. Restrictions under the indenture agreement covering the 8.3% Debentures include, among other things, a restriction whereby dividend payments cannot be made unless consolidated shareholders' equity of the Company exceeds \$18,000,000. No retained earnings are restricted under the provisions of the indenture.

On October 18, 1993, Delta issued \$15,000,000 of 6 5/8% Debentures that mature in October, 2023. Each holder may require redemption of up to \$25,000 annually, subject to an annual aggregate limitation of \$500,000. Such redemption will also be made on behalf of deceased holders within 60 days of notice, subject to the annual aggregate \$500,000 limitation. The 6 5/8% Debentures can be redeemed by the Company beginning in October, 1998 at a 5% premium, such premium declining ratably until it ceases in October, 2003.

On May 1, 1991, Delta issued \$10,000,000 of 9% Debentures that mature in April, 2011. Each holder may require redemption of up to \$25,000 annually, subject to an annual aggregate limitation of \$500,000. Such redemption will also be made on behalf of deceased holders within 60 days of notice, subject to the annual aggregate \$500,000 limitation. The 9% Debentures can be redeemed by the Company at a 4% premium, such premium declining ratably until it ceases in April, 2001. The Company may not assume any additional mortgage indebtedness in excess of \$1 million without effectively securing the 9% Debentures equally to such additional indebtedness.

Debt issuance expenses are deferred and amortized over the terms of the related debt. In addition, losses on extinguishment of debt are deferred and amortized over the term of the related debt consistent with regulatory treatment.

A non-interest bearing promissory note was issued by Delta on November 10, 1995 in the amount of \$1,800,000, payable in installments of \$400,000 in 1998, \$700,000 in 2000 and \$700,000 in 2002. The note was issued when Delta purchased leases and depleted gas wells to develop them for the underground storage of natural gas. Delta secured the promissory note by escrow of 102,858 shares of Delta's common stock. These shares will be issued to the holder of the promissory note only in the event of default in payment by Delta.

This underground natural gas storage field located on Canada Mountain in Bell County, Kentucky is now partially developed and will have an estimated working capacity of 4,000,000 Mcf upon completion. Delta utilized this storage field to help meet its winter supply needs this year. This storage capability should permit Delta to continue to purchase and store gas during the non-heating months, and then withdraw and sell the gas during the peak usage winter months. Storage project capital expenditures are estimated at approximately \$2.6 million during fiscal 1998, which includes completion of a 14 mile, 12 inch diameter steel pipeline to provide expanded capacity to deliver gas to Delta's system. Delta is currently recovering a return on storage field investments through rates.

Other long-term debt requires principal payments totaling approximately \$88,000 in 1998.

(10) Quarterly Financial Data (Unaudited)

The quarterly data reflects, in the opinion of management, all normal recurring adjustments necessary to present fairly the results for the interim periods.

| Quarter Ended | Operating Revenues | Operating Income (Loss) | Net Income (Loss) | Earnings (Loss) per Common Share (a) |
|--------------------|--------------------|-------------------------|-------------------|--------------------------------------|
| Fiscal 1997 | | | | |
| September 30 | \$ 4,074,332 | \$ 36,149 | \$ (734,296) | \$ (.33) |
| December 31 | 10,023,399 | 1,090,513 | 198,153 | .09 |
| March 31 | 18,651,406 | 3,034,844 | 2,050,318 | .88 |
| June 30 | 9,420,048 | 1,154,076 | 210,090 | .09 |
| Fiscal 1996 | | | | |
| September 30 | \$ 3,774,849 | \$ (147,522) | \$ (760,662) | \$ (.41) |
| December 31 | 8,406,787 | 1,331,803 | 649,089 | .34 |
| March 31 | 16,023,581 | 3,421,608 | 2,725,444 | 1.44 |
| June 30 | 8,370,838 | 831,166 | 47,478 | .03 |

(a) Quarterly earnings per share may not equal annual earnings per share due to changes in shares outstanding.

(7) Fair Values of Financial Instruments

The fair value of the Company's debentures is estimated using discounted cash flow analysis, based on the Company's current incremental borrowing rates for similar types of borrowing arrangements. The fair value of the Company's debentures at June 30, 1997 is estimated to be \$37,723,000. The carrying amount in the accompanying consolidated financial statements is \$38,505,000.

The carrying amount of the Company's other financial instruments including cash equivalents, accounts receivable, notes receivable, accounts payable and the non-interest bearing promissory note approximate their fair value.

(8) Commitments and Contingencies

The Company has entered into individual employment agreements with its five officers. The agreements expire or may be terminated at various times. The agreements provide for continuing monthly payments or lump sum payments and continuation of certain benefits over varying periods in the event employment is altered or terminated following certain changes in ownership of the Company.

(9) Rates

Reference is made to "Regulatory Matters" herein with respect to rate matters.

Report of Independent Public Accountants

To the Board of Directors and Shareholders of Delta Natural Gas Company, Inc.:

We have audited the accompanying consolidated balance sheets and statements of capitalization of Delta Natural Gas Company, Inc. (a Kentucky corporation) and subsidiary companies as of June 30, 1997 and 1996, and the related consolidated statements of income, cash flows and changes in shareholders' equity for each of the three years in the period ended June 30, 1997. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Delta Natural Gas Company, Inc. and subsidiary companies as of June 30, 1997 and 1996, and the results of their operations and their cash flows for each of the three years in the period ended June 30, 1997, in conformity with generally accepted accounting principles.

Arthur Andersen LLP

Louisville, Kentucky

August 15, 1997

Management is responsible for the preparation, presentation and integrity of the financial statements and other financial information in this report. In

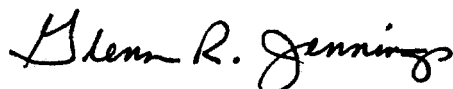
preparing financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting period. Actual results could differ from these estimates.

The Company maintains a system of accounting and internal controls which management believes provides reasonable assurance that the

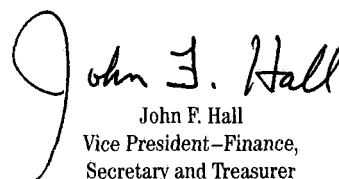
Management Report

accounting records are reliable for purposes of preparing financial statements and that the assets are properly accounted for and protected.

The Board of Directors pursues its oversight role for these financial statements through its Audit Committee which consists of three outside directors. The Audit Committee meets periodically with management to review the work and monitor the discharge of their responsibilities. The Audit Committee also meets periodically with the Company's internal auditor as well as Arthur Andersen LLP, the independent auditors, who have full and free access to the Audit Committee, with or without management present, to discuss internal accounting control, auditing and financial reporting matters.



Glenn R. Jennings
President and
Chief Executive Officer



John F. Hall
Vice President—Finance,
Secretary and Treasurer

Consolidated Statistics

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| For the Years Ended June 30, | 1997 | 1996 | 1995 | 1994 | 1993 |
|---|---------------|---------------|---------------|---------------|---------------|
| Retail Customers Served, End of Period | | | | | |
| Residential | 31,380 | 29,840 | 29,029 | 27,939 | 27,293 |
| Commercial | 4,761 | 4,453 | 4,287 | 4,242 | 4,093 |
| Industrial | 74 | 75 | 72 | 76 | 75 |
| Total | 36,215 | 34,368 | 33,388 | 32,257 | 31,461 |
| Operating Revenues (\$000) | | | | | |
| Residential sales | 19,694 | 16,540 | 14,772 | 16,597 | 14,578 |
| Commercial sales | 11,977 | 9,788 | 8,673 | 9,663 | 8,269 |
| Industrial sales | 1,890 | 1,483 | 1,248 | 1,671 | 1,383 |
| On-system transportation | 3,214 | 2,913 | 2,588 | 2,310 | 2,451 |
| Off-system transportation | 382 | 418 | 461 | 623 | 836 |
| Subsidiary sales | 4,904 | 5,297 | 3,959 | 3,755 | 3,532 |
| Other | 108 | 137 | 143 | 228 | 172 |
| Total | 42,169 | 36,576 | 31,844 | 34,847 | 31,221 |
| System Throughput (Million Cu. Ft.) | | | | | |
| Residential sales | 2,464 | 2,741 | 2,173 | 2,511 | 2,341 |
| Commercial sales | 1,557 | 1,673 | 1,328 | 1,506 | 1,368 |
| Industrial sales | 278 | 291 | 223 | 316 | 281 |
| Total retail sales | 4,299 | 4,705 | 3,724 | 4,333 | 3,990 |
| On-system transportation | 2,863 | 2,570 | 2,390 | 2,186 | 2,248 |
| Off-system transportation | 1,205 | 1,134 | 1,452 | 1,997 | 2,668 |
| Total | 8,367 | 8,409 | 7,566 | 8,516 | 8,906 |
| Average Annual Consumption Per End of Period | | | | | |
| Residential Customer (Thousand Cu. Ft.) | 79 | 92 | 75 | 90 | 86 |
| Lexington, Kentucky Degree Days | | | | | |
| Actual | 4,869 | 5,280 | 4,215 | 4,999 | 4,638 |
| Percent of 30 year average (4,726) | 103.0 | 111.7 | 89.2 | 105.8 | 99.2 |
| Average Revenue Per Mcf Sold at Retail (\$) | 7.81 | 5.91 | 6.63 | 6.44 | 6.07 |
| Average Gas Cost Per Mcf Sold at Retail (\$) | 4.62 | 2.81 | 3.37 | 3.34 | 2.90 |

Directors & Officers



Board of Directors

Standing left to right:

Billy Joe Hall (a)
Investment Broker
LPL Financial Services
(general brokerage services)
Mount Sterling, Kentucky

Arthur E. Walker, Jr. (a)(c)
President
The Walker Company
(general and highway
construction)
Mount Sterling, Kentucky

Henry C. Thompson (b)
President
Triple Land Co., Inc.
(land development and
real estate rental);
Retired President
Henry Thompson Construction
Co., Inc. (land development and
commercial real estate rental);
both of Nicholasville, Kentucky

Glenn R. Jennings (c)
President and
Chief Executive Officer

Thald R. Crowe (a)
Senior Analyst
Kentucky Department
of Insurance
Lexington, Kentucky

Virgil E. Scott (b)
Retired Vice President—
Administration

Seated left to right:

John D. Harrison (b)
Retired President
Power Line Construction Co.
(utility construction contractor)

Roger A. Byron
Director Emeritus
Retired Vice President—
General Counsel; Attorney,
Owingsville, Kentucky

Harrison D. Peet (c)
Chairman of the Board
Retired President
and Chief Executive Officer

Jane Hylton Green (b)
Retired Vice President—
Human Resources and
Corporate Secretary

Officers

Standing left to right:

Johnny L. Caudill
Vice President—
Administration and
Customer Service

Robert C. Hazelrigg
Vice President—
Public and Consumer Affairs

Alan L. Heath
Vice President—
Operations and Engineering

Seated left to right:
John F. Hall
Vice President—
Finance, Secretary and Treasurer

Glenn R. Jennings
President and
Chief Executive Officer

(a) Member of Nominating and Compensation Committee

(b) Member of Audit Committee

(c) Member of Executive Committee

Corporate Information

Shareholders' Inquiries

Communications regarding stock transfer requirements, lost certificates, changes of address or other items may be directed to the Transfer Agent and Registrar. Communications regarding dividends, the above items or any other shareholder inquiries may be directed to:

Investor Relations, Delta Natural Gas Company, Inc.,
3617 Lexington Road, Winchester, Kentucky 40391.

Independent Public Accountants

Arthur Andersen LLP
2300 Meidinger Tower
The Louisville Galleria
Louisville, Kentucky 40202

Disbursement Agent, Transfer Agent and Registrar for Common Shares

Fifth Third Bank
38 Fountain Square Plaza
Cincinnati, Ohio 45202

Trustee and Interest Paying Agents for Debentures

6 5/8% due 2023; 9% due 2011

Corporate Trust Bank One
235 W. Schrock Rd.
Westerville, Ohio 43081

8.3% due 2026

Fifth Third Bank
38 Fountain Square Plaza
Cincinnati, Ohio 45202

Dividend Reinvestment and Stock Purchase

Plan Administrator and Agent
Fifth Third Bank
38 Fountain Square Plaza
Cincinnati, Ohio 45202

1997 Annual Report

This annual report and the financial statements contained herein are submitted to the shareholders of the Company for their general information and not in connection with any sale or offer to sell, or solicitation of any offer to buy, any securities.

1997 Annual Meeting

The annual meeting of shareholders of the Company will be held at the General Office of the Company in Winchester, Kentucky on November 20, 1997, at 10:00 a.m. Proxies for the annual meeting will be requested from shareholders when notice of meeting, proxy statement and form of proxy are mailed on or about October 12, 1997.

SEC Form 10-K

A copy of Delta's most recent annual report on SEC Form 10-K is available, without charge, upon written request to John F. Hall, Vice President - Finance, Secretary and Treasurer, Delta Natural Gas Company, Inc., 3617 Lexington Road, Winchester, Kentucky 40391.

Dividend Reinvestment and Stock Purchase Plan

This plan provides shareholders of record with a convenient way to acquire additional shares of the Company's common stock without paying brokerage fees. Participants may reinvest their dividends and make optional cash payments to acquire additional shares. Fifth Third Bank administers the Plan and is the agent for the participants. For more information, inquiries may be directed to Emily P. Bennett, Director - Corporate Services, Delta Natural Gas Company, Inc., 3617 Lexington Road, Winchester, Kentucky 40391.

Delta's Mission

- Maximize business growth through innovation, creativity and expansion
 - Provide competitive, high quality service to customers
 - Strive for complete customer satisfaction
 - Ensure an excellent work environment for all employees
 - Enhance the quality of shareholders' investment
- Maintain cooperative relationships with governmental officials, regulatory agencies and local communities



Delta Natural Gas Company, Inc.
and Subsidiary Companies

3617 Lexington Road
Winchester, Kentucky 40391
Tel. 606 744-6171
Fax 606 744-6552



Delta Natural Gas Company, Inc. and Subsidiary Companies

Annual Report

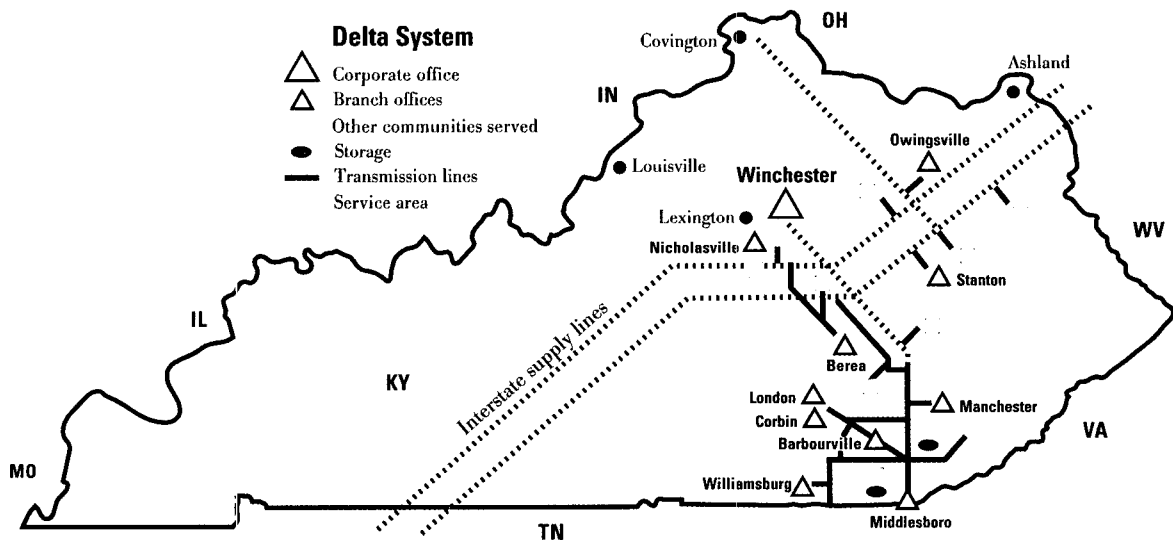
The Company

Delta Natural Gas Company, Inc. ("Delta" or "the Company") is engaged primarily in the distribution, transmission, storage and production of natural gas through facilities located in 20 counties in central and southeastern Kentucky. Delta serves approximately 38,000 residential, commercial, industrial and transportation customers and makes transportation deliveries to several interconnected pipelines.

Unless the context requires otherwise, references to Delta include Delta's wholly-owned subsidiaries, Delta Resources, Inc. ("Resources"), Delgasco, Inc. ("Delgasco"), Deltran, Inc. ("Deltran"), Enpro, Inc. ("Enpro") and TranEx Corporation ("TranEx"). Resources buys gas and resells it to industrial customers on Delta's system and to Delta for

system supply. Delgasco buys gas and resells it to Resources and to customers not on Delta's system. Deltran operates an underground natural gas storage field that it leases from Delta. Enpro owns and operates production properties and undeveloped acreage. TranEx owns a 43 mile intrastate pipeline. Delta and its subsidiaries are under common executive management.

Delta was incorporated under Kentucky law in 1949. Its principal executive offices are located at 3617 Lexington Road, Winchester, Kentucky 40391. Its telephone number is (606) 744-6171, and its Fax number is (606) 744-6552. Delta's website is www.deltagas.com and Delta's E-mail address is delta@mis.net.



Selected Consolidated Financial Information


| For the Years Ended June 30, | 1998(a) | 1997 | 1996(b) | 1995 | 1994(c) |
|--|-------------|-------------|------------|------------|------------|
| Summary of Operations (\$) | | | | | |
| Operating revenues | 44,258,000 | 42,169,185 | 36,576,055 | 31,844,339 | 34,846,941 |
| Operating income | 6,731,859 | 5,315,582 | 5,437,055 | 4,255,088 | 4,850,673 |
| Net income | 2,451,272 | 1,724,265 | 2,661,349 | 1,917,735 | 2,671,001 |
| Basic and diluted earnings per common share | 1.04 | .75 | 1.41 | 1.04 | 1.50 |
| Dividends declared per common share | 1.14 | 1.14 | 1.12 | 1.12 | 1.11 |
| Average Number of | | | | | |
| Common Shares Outstanding | 2,359,598 | 2,294,134 | 1,886,629 | 1,850,986 | 1,775,068 |
| Total Assets (\$) | 102,866,613 | 96,681,165 | 81,140,637 | 65,948,716 | 61,932,480 |
| Capitalization (\$) | | | | | |
| Common shareholders' equity | 29,810,294 | 29,474,569 | 23,628,323 | 22,511,513 | 22,164,791 |
| Long-term debt | 52,612,494 | 38,107,860 | 24,488,916 | 23,702,200 | 24,500,000 |
| Notes payable refinanced subsequent to yearend | - | - | 18,075,000 | - | - |
| Total capitalization | 82,422,788 | 67,582,429 | 66,192,239 | 46,213,713 | 46,664,791 |
| Short-Term Debt (\$ (d)) | 3,665,000 | 12,852,600 | 1,084,800 | 6,732,700 | 3,205,000 |
| Other Items (\$) | | | | | |
| Capital expenditures | 11,193,613 | 16,648,994 | 13,373,416 | 8,122,838 | 7,374,747 |
| Total plant | 127,028,159 | 116,829,158 | 98,795,623 | 84,944,969 | 77,882,135 |

(a) During March, 1998, \$25,000,000 of debentures were sold, and the proceeds were used to repay short-term debt and to redeem the Company's \$10,000,000 of 9% debentures.

(b) During July, 1996, \$15,000,000 of debentures and 400,000 shares of common stock were sold, and the proceeds were used to repay short-term debt and for general corporate purposes. The balance of the note payable at June 30, 1996 (\$18,075,000) is included in total capitalization as a result of the subsequent refinancing.

(c) During October, 1993, \$15,000,000 of debentures and 170,000 shares of common stock were sold, and the proceeds were used to repay short-term debt and to refinance certain long-term debt.

(d) Includes current portion of long-term debt.



Delta continues to expand service to new residential customers throughout its service area, including this development near Simpsonville in Madison County.

To Our Shareholders

This past year has certainly been an eventful year for Delta. Our weather was very mild as heating degree days were only 93.5% of thirty year average ("normal") weather as compared with 103.5% in 1997. January and February were two of our warmest months on record, and thus our sales volumes were below anticipated levels for normal weather. Our earnings increased, however, despite the warmer weather, to \$1.04 per share in 1998 as compared with \$.75 per share in 1997, as we filed a rate case in March, 1997 and it was completed during fiscal 1998.

We implemented new rates effective November 30, 1997 that are designed to provide approximately \$1.8 million of additional annual revenues.

The Company continued during 1998 to expand its distribution and transmission system, including the July, 1997 acquisition of the gas system of Annville Gas & Transmission Corporation in Jackson County. This system served

industrial and residential customers, and we expanded it during 1998 to provide service to customers in the City of Annville.

We also completed the development of our Canada Mountain underground natural gas storage field during 1998, including completion of 14 miles of 12-inch diameter pipeline that connects the storage field to our system. We withdrew gas this past winter from the field to supply a portion of our winter-time gas needs, and we are presently injecting gas into the field in preparation for its use during the upcoming winter.

In March, 1998, we successfully completed our largest public offering of debt with the issuance of \$25 million of 7.15% debentures that will mature in 2018. The proceeds were used to repay our bank credit line and to redeem our 9% debentures, that were due in 2011, in the amount of \$10 million. We will continue to utilize



Jennings

Peet

our credit line, which is presently \$25 million, for our working capital and capital expenditure needs as a supplement to our internally-generated cash.

We acquired TranEx Corporation during June, 1997. This company owns a 43 mile, 8 inch diameter steel pipeline, and during 1998 we connected it to our system in the Richmond area. It also interconnects with Columbia Gulf's pipeline in Madison County and our transmission pipeline system in Clay County. We are utilizing this pipeline to provide natural gas to our Canada Mountain storage field, as well as for system supply and transportation.

Thank you for your continued support. Delta had a good year, with growth and earnings improvement. We look to the future with optimism, believing that Delta is prepared to continue to grow and prosper.

Sincerely,

H. D. Peet
Chairman of the Board

Glenn R. Jennings
President and
Chief Executive Officer

August 21, 1998

Delta's Mission

Maximize business growth

Strive for complete customer satisfaction

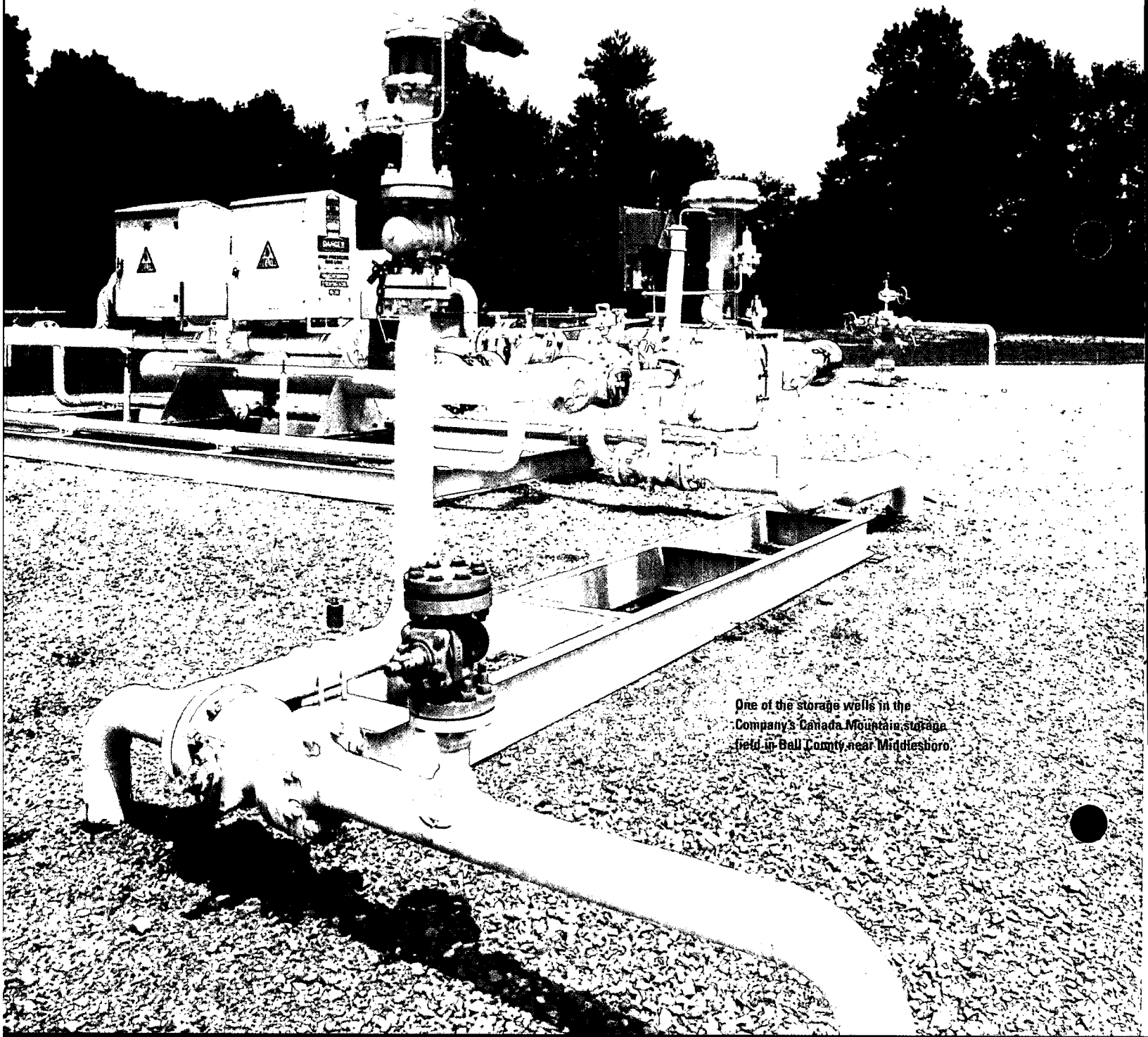
Ensure an excellent work environment for employees

Enhance the quality of shareholders' investment

Summary Of Operations

4

Delta expands its system to serve new customers near Nicholasville in Jessamine County.



One of the storage wells in the Company's Canada Mountain storage field in Bell County near Middlesboro.

Gas Operations and Supply

The Company purchases and produces gas for distribution to its retail customers and also provides transportation service to industrial customers and inter-connected pipelines with its facilities that are located in 20 predominantly rural counties in central and southeastern Kentucky. The economy of Delta's service area is based principally on light industry, farming and coal mining. The communities in Delta's service area typically contain populations of less than 20,000. The four largest service areas are Nicholasville, Corbin, Berea and Middlesboro, where Delta serves 6,600, 6,300, 3,800 and 3,500 customers, respectively.

The communities served by Delta continue to expand, resulting in growth opportunities for the Company. Industrial parks have been developed in certain areas and have resulted in new industrial customers, some of which are on-system transportation customers. As a result of this growth, Delta's total average customer count increased by 2.6% in 1998.

Currently, over 99% of Delta's customers are residential and commercial. Delta's remaining, light industrial customers purchased 6% of the total volume of gas sold by Delta at retail during 1998.

The Company's revenues are affected by various factors, including rates billed to customers, the cost of natural gas, economic conditions in the areas that the Company serves, weather conditions and competition. Delta competes for customers and sales with alternative sources of energy, including electricity, coal, oil, propane and wood. The Company's marketing subsidiaries, which purchase gas and resell it to various industrial customers and others, also compete for their customers with producers and marketers of natural gas. Gas costs, which the Company is gener-

Retail Sales Volume (Billion cu. ft.)

| | |
|-----|-----|
| '98 | 4.1 |
| '97 | 4.3 |
| '96 | 4.7 |
| '95 | 3.7 |
| '94 | 4.3 |

ally able to pass through to customers, may influence customers to conserve, or, in the case of industrial customers, to use alternative energy sources. Also, the potential bypass of Delta's system by industrial customers and others is a competitive concern that Delta has addressed and will continue to address as the need arises.

Delta's retail sales are seasonal and temperature-sensitive as the majority of the gas sold by Delta is used for heating. This seasonality impacts Delta's liquidity position and its management of its working capital requirements during each twelve month period, and changes in the average temperature during the winter months impacts its revenues year-to-year (see Management's Discussion and Analysis of Financial Condition and Results of Operations).

Retail gas sales in 1998 were 4,112,000 Mcf, generating \$33,435,000 in revenues, as compared to 4,299,000 Mcf and \$33,561,000 in revenues for 1997. Heating degree days billed during 1998 were 93.5% of normal as compared with 103.5% in 1997 and as a result, sales volumes decreased by 187,000 Mcf, or 4.4%, in 1998 as compared to 1997.

Delta's transportation of natural gas during 1998 generated revenues of \$4,360,000 as compared with \$3,596,000 during 1997. Of the total transportation in 1998, \$3,877,000 (3,467,000 Mcf) and \$483,000 (1,489,000 Mcf) were earned for transportation for on-system and off-system customers, respectively. Of the

total transportation for 1997, \$3,214,000 (2,863,000 Mcf) and \$382,000 (1,205,000 Mcf) were earned for transportation for on-system and off-system customers, respectively.

As an active participant in many areas of the natural gas industry, Delta plans to continue its efforts to expand its gas distribution system. During November, 1996, Delta acquired the City of North Middletown gas system in Bourbon County, consisting of 180 primarily residential customers. During July, 1997, Delta purchased the gas system of Annville Gas & Transmission Corporation in Jackson County, which serves several industrial and residential customers. This system was expanded by Delta during 1998 to provide gas service to customers in the City of Annville. Delta continues to consider acquisitions of other gas systems, some of which are contiguous to its existing service areas, as well as expansion within its existing service areas.

The Company also anticipates continuing activity in gas production and transportation and plans to pursue and increase these activities wherever practicable. During June, 1997, Delta acquired TranEx Corporation, which owns a 43 mile, 8 inch diameter steel pipeline that extends from Clay County to Madison County. During 1998, the TranEx pipeline was connected to Delta's system in the Richmond area. It also interconnects with a pipeline of Columbia Gulf Transmission Company ("Columbia Gulf") in Madison County as well as Delta's transmission pipeline

system in Clay County. Delta is utilizing the pipeline to deliver natural gas for injection into the Company's Canada Mountain storage field as well as for system supply and transportation. The Company will continue to consider the construction or acquisition of additional transmission, storage and gathering facilities to provide for increased transportation, enhanced supply and system flexibility.

Some producers in Delta's service area can access certain pipeline delivery systems other than Delta, which provides competition from others for transportation of such gas. Delta will continue its efforts to purchase or transport any natural gas available that is produced in reasonable proximity to its facilities.

Delta receives its gas supply from a combination of interstate and Kentucky sources. The Company intends to pursue an adequate gas supply to provide service to existing and future customers. Delta will continue to maintain an active gas supply management program that emphasizes long-term reliability and the pursuit of cost effective sources of gas for its customers.

Delta's interstate gas supply is transported and/or stored by Tennessee Gas Pipeline Company, Columbia Gas Transmission Corporation, Columbia Gulf and Texas Eastern Transmission Corporation. Delta acquires its interstate gas supply from gas marketers. Delta also acquires gas supply from Kentucky producers and suppliers. There is a competitive national market for natural gas supplies as supply and demand determine the availability and prices of natural gas.

Enpro produces oil and gas from leases it owns in southeastern Kentucky. Enpro's natural gas production is purchased by Delta for system supply, and Enpro's remaining proved, developed

natural gas reserves are estimated at 4,200,000 Mcf. Delta purchased a total of 225,000 Mcf from those properties in 1998. Enpro's oil production has not been significant.

Resources and Delgasco purchase gas from various marketers and Kentucky producers. The gas is resold to industrial customers on Delta's system, to Delta for system supply and to others. Although there are competitors for the acquisition of gas supplies, Delta continues to seek additional new gas supplies from all available sources, including those in the proximity of its facilities in southeastern Kentucky. Also, Resources and Delgasco continue to pursue acquisitions of new gas supplies from Kentucky producers and others.

Delta has completed the development of an underground natural gas storage field, with an estimated working capacity of 4,000,000 Mcf. This field has been used to provide a portion of Delta's winter supply needs since 1996. This storage capability permits Delta to purchase and store gas during the non-heating months, and then withdraw and sell the gas during the peak usage months.

Regulatory Matters

Delta is subject to the regulatory authority of the Public Service Commission of Kentucky ("PSC") with respect to various aspects of Delta's business, including rates and service to retail and transportation customers. The company monitors the need to file a general rate case as a way to adjust

its sales prices. Delta currently has no general rate cases filed with the PSC.

Effective November 30, 1997, Delta received approval from the PSC for an annual revenue increase of \$1,670,000. This resulted from a general rate case that Delta had filed with the PSC during March, 1997. Effective May 1, 1998, Delta also received approval from the PSC for an additional annual revenue increase of \$117,000 in this rate case, resulting from a rehearing of certain tax-related items.

Delta's rates include a Gas Cost Recovery ("GCR") clause, which permits changes in Delta's gas costs to be reflected in the rates charged to customers. The GCR requires Delta to make quarterly filings with the PSC, but such procedure does not require a general rate case. The PSC is allowing Delta through its GCR clause to recover its costs in connection with its recently developed storage facilities on Canada Mountain.

During 1997, the PSC established a proceeding to investigate affiliate transactions. Delta is a party to this proceeding, and has responded to a PSC data request relating to Delta's subsidiaries. Delta cannot currently predict the outcome of this proceeding or the impact on Delta's rates, if any.

The PSC convened proceedings during 1997 with various regulated utilities and other interested parties to discuss the potential unbundling of natural gas rates and services in Kentucky. On July 1, 1998 the PSC concluded the proceedings without requiring further unbundling at this

Degree Days (% of 30 year average)

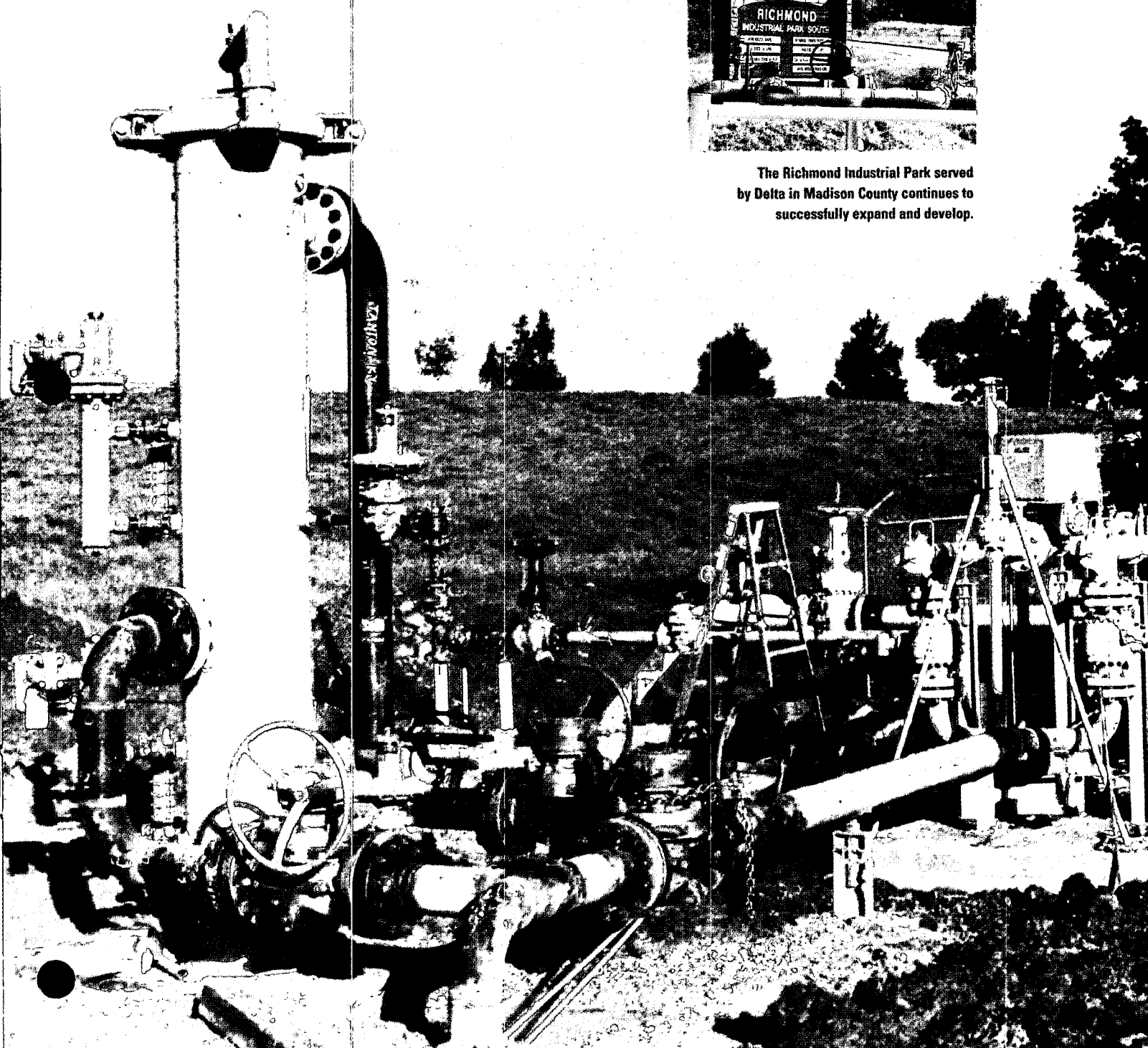
| | |
|-----|-------|
| '98 | 93.5 |
| '97 | 103.5 |
| '96 | 112.3 |
| '95 | 89.7 |
| '94 | 106.3 |

Capital Expenditures (\$ Millions)

| | | |
|-----|------|-------------|
| '99 | 6.8* | |
| '98 | 11.2 | |
| '97 | 16.6 | |
| '96 | 13.4 | |
| '95 | 8.1 | |
| '94 | 7.4 | * estimated |



The Richmond Industrial Park served by Delta in Madison County continues to successfully expand and develop.



This delivery station near Richmond, Madison County, installed during 1998, provides gas supply from Columbia Gulf for injection into Delta's Canada Mountain storage field and for Delta's customers' needs, including the Richmond Industrial Park.

time of prices and service options for residential and small commercial customers. Delta participated actively in those meetings and plans to continue to provide comments in future discussions concerning regulatory and legislative issues relating to unbundling.

In addition to PSC regulation, Delta may obtain non-exclusive franchises from the cities and communities in which it operates authorizing it to place its facilities in the streets and public grounds. However, no utility may obtain a franchise until it has obtained from the PSC a Certificate of Convenience and Necessity authorizing it to bid on the franchise. Delta holds franchises in four of the ten cities in which it maintains branch offices and in seven other communities it serves. In the other cities and communities served by the Company, either Delta's franchises have expired, the communities do not have governmental organizations authorized to grant franchises, or the local governments have not required or do not want to offer a franchise. Delta attempts to acquire or reacquire franchises whenever feasible.

Without a franchise, a local government could require Delta to cease its occupation of the streets and public grounds or prohibit Delta from extending its facilities into any new area of that city or community. To date, the absence of a franchise has had no adverse effect on Delta's operations.

Capital Expenditures

Capital expenditures during 1998 were \$11.2 million and for 1999 are estimated to be \$6.8 million. The Company expects a reduced level of capital expenditures in 1999 due to the substantial completion of the underground natural gas storage field in 1998. The Company is planning for expenditures for system extensions, computer system upgrades and the replacement and improvement of existing transmission, distribution, gathering and general facilities.

Financing

The Company's capital expenditures and operating cash requirements are met through the use of internally generated funds and a short-term line of credit. The available line of credit at June 30, 1998, was \$25 million of which \$1.9 million had been borrowed. These short-term borrowings are periodically repaid with long-term debt and equity securities, as was done in March, 1998, when the net proceeds of \$24.1 million from the sale of \$25 million of debentures was used to repay short-term notes payable, as well as to redeem the Company's 9% debentures, that would have matured in 2011, in the amount of \$10 million.

Present plans are to utilize the short-term line of credit to help meet planned capital expenditures and operating cash requirements. The amounts

and types of future long-term debt and equity financings will depend upon the Company's capital needs and market conditions.

During 1998 the requirements of the Employee Stock Purchase Plan (see Note 3(c) of the Notes to Consolidated Financial Statements) were met through the issuance of 5,746 shares of common stock resulting in an increase of \$101,000 in Delta's common shareholders' equity. The Dividend Reinvestment and Stock Purchase Plan (see Note 4 of the Notes to Consolidated Financial Statements) resulted in the issuance of 27,124 shares of common stock providing an increase of \$474,000 in Delta's common shareholders' equity.

Common Stock Dividends and Prices

Delta has paid cash dividends on its common stock each year since 1964. While it is the intention of the Board of Directors to continue to declare dividends on a quarterly basis, the frequency and amount of future dividends will depend upon the Company's earnings, financial requirements and other relevant factors, including limitations imposed by the indenture for the Debentures. There were 2,410 record holders of Delta's common stock as of August 1, 1998.

Delta's common stock is traded in the National Association of Securities Dealers Automated Quotation ("NASDAQ") National Market System under the symbol DGAS. The accompanying table reflects the high and low sales prices during each quarter as reported by NASDAQ and the quarterly dividends declared per share.

| Quarter | Range of Stock Prices (\$) | | Dividends Per Share(\$) |
|--------------------|----------------------------|--------|----------------------------|
| | High | Low | |
| Fiscal 1998 | | | |
| First | 18 1/4 | 16 3/4 | .285 |
| Second | 19 1/2 | 17 3/4 | .285 |
| Third | 19 1/4 | 16 5/8 | .285 |
| Fourth | 18 | 16 3/4 | .285 |
| Fiscal 1997 | | | |
| First | 18 3/4 | 15 1/2 | .285 |
| Second | 19 1/2 | 17 3/4 | .285 |
| Third | 19 1/2 | 17 | .285 |
| Fourth | 18 1/2 | 16 | .285 |

Management's Discussion and Analysis

of Financial Condition and Results of Operations

Overview

The Company's utility operations are subject to regulation by the PSC, which plays a significant role in determining the Company's return on equity. The PSC approves rates that are intended to permit a specified rate of return on investment. The Company's rate tariffs allow the cost of gas to be passed through to customers (see Regulatory Matters).

The Company's business is temperature-sensitive. Accordingly, the Company's operating results in any given period reflect, in addition to other factors, the impact of weather, with colder temperatures generally resulting in increased sales by the Company. The Company anticipates that this sensitivity to seasonal and weather conditions will continue to be so reflected in the Company's operating results in future periods.

Liquidity and Capital Resources

Because of the seasonal nature of Delta's sales, the smallest proportion of cash generated from operations is received during the warmer months when sales volumes decrease considerably. Additionally, most construction activity takes place during the non-heating sea-

son because of more favorable weather conditions. During the warmer, non-heating months, therefore, cash needs for operations and construction are partially met through short-term borrowings.

Capital expenditures for Delta for fiscal 1999 are expected to be \$6.8 million. Delta generates internally only a portion of the cash necessary for its capital expenditure requirements and finances the balance of its capital expenditures on an interim basis through the use of its borrowing capability under its short-term line of credit. The current available line of credit is \$25,000,000, of which \$1,875,000 was borrowed at June 30, 1998. The line of credit, which is with Bank One, Kentucky, NA, requires renewal during November, 1998. These short-term borrowings are periodically repaid with the net proceeds from the sale of long-term debt and equity securities, as was done in March, 1998, when the net proceeds of \$24,100,000 from the sale of \$25,000,000 of debentures were used to repay short-term debt and to redeem the Company's 9% debentures, that would have matured in 2011, in the amount of \$10,000,000.

The primary cash flows during the last three years are summarized below:

| | 1998 | 1997 | 1996 |
|--|--------------|--------------|--------------|
| Provided by operating activities | \$ 8,922,037 | \$ 6,209,226 | \$ 3,094,809 |
| Used in investing activities | (11,193,613) | (16,648,994) | (13,373,416) |
| Provided by financing activities | 1,909,689 | 10,768,558 | 10,294,461 |
| Net increase (decrease) in cash and cash equivalents | \$ (361,887) | \$ 328,790 | \$ 15,854 |

Cash provided by operating activities consists of net income and noncash items including depreciation, depletion, amortization and deferred income taxes. Additionally, changes in working capital are also included in cash provided by operating activities. The Company expects that internally generated cash, coupled with short-term borrowings, will be sufficient to satisfy its operating, normal capital expenditure and dividend requirements.

Results of Operations

Operating Revenues

The increase in operating revenues of \$2,089,000 for 1998 was due primarily to the general rate increase effective November 30, 1997 and to the increases in on-system and off-system transportation volumes of 604,000 Mcf and 284,000 Mcf, respectively. The increase in operating revenues includes \$200,000 of additional revenue caused by a non-recurring change. These increases were partially offset by a decrease in retail sales volumes of 187,000 Mcf as a result of the warmer winter weather in 1998. Billed degree days were 93.5% of normal degree days for 1998 as compared with 103.5% for 1997.

The increase in operating revenues of \$5,593,000 for 1997 was due primarily to increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause. This was partially offset by a decrease in retail sales volumes of 406,000 Mcf as a result of the warmer winter weather in 1997. Billed degree days were 103.5% of normal degree days for 1997 as compared with 112.3% for 1996. In addition, on-system transportation volumes for 1997 increased 293,000 Mcf, or 11.4%.

Operating Expenses

The decrease in purchased gas expense for 1998 of \$766,000 was due primarily to the decreased gas purchases for retail sales resulting from the warmer winter weather in 1998.

The increase in purchased gas expense of \$5,875,000 for 1997 was due primarily to increases in the cost of gas purchased for retail sales. The increase was partially offset by the decreased gas purchased for retail sales resulting from the warmer winter weather in 1997.

The increases in depreciation expense during 1998 and 1997 of \$510,000 and \$424,000, respectively, were due primarily to additional depreciable plant.

The increase in taxes other than income taxes during 1998 of \$155,000 was primarily due to increased property taxes which resulted from increased plant and property valuations, and to increased payroll taxes, which resulted from increased wages.

Changes in income taxes during 1998 and 1997 of \$436,000 and \$595,000, respectively, were primarily due to changes in net income.

Interest Charges

The increase in interest on long-term debt during 1998 of \$329,000 was due primarily to the issuance of \$25 million of 7.15% Debentures in March, 1998. The increase in other interest during 1998 of \$378,000 was due primarily to increased average short-term debt borrowings.

The increases in interest on long-term debt and amortization of debt expense during 1997 of \$1,146,000 and \$27,000, respectively, were due primarily to the issuance of \$15 million of 8.3% Debentures during July, 1996. The decrease in other interest during 1997 of \$348,000 was due primarily to decreased average short-term borrowings as short-term debt was repaid with the net proceeds from the sale of long-term debt and equity securities during July, 1996.

Earnings Per Common Share

For the years ended June 30, 1998 and 1997, basic earnings per common share declined, as compared with previous periods, as a result of the increased average common shares outstanding that resulted from the additional 400,000 shares of common stock issued in July, 1996, as well as the common shares issued under Delta's dividend reinvestment plan and shares issued to employees during the periods. Other than Delta's outstanding common shares, there are no potentially dilutive securities. Therefore basic and diluted earnings per common share are the same.

Factors That May Affect Future Results

Management's Discussion and Analysis of Financial Condition and Results of Operations and the other sections of this report (including the letter To Our Shareholders) contain forward-looking statements, that are not statements of historical facts. These forward-looking statements are identified by their language, which may in some cases include words such as "estimates," "expects," "plans," "anticipates," "intends," "will continue," "believes," and similar expressions. Such forward-looking statements may concern (among other things) the impact of changes in the cost of gas, projected capital expenditures, sources of cash to fund expenditures, regulatory recovery mechanisms, regulatory matters, expansion of Delta's gas distribution system, acquisitions of gas customers and systems, activity in gas production and transportation and acquisition and management of gas supply. Such forward-looking statements are accordingly subject to important risks and uncertainties that could cause the Company's actual results to differ materially from those expressed in any such forward-looking statements. These uncertainties include, but are not limited to, the ongoing restructuring of the gas industry and the outcome of the regulatory proceedings related to that restructuring, changing regulatory environment generally, uncertainty as to the regulatory allowance of recovery of changes in the cost of gas, uncertain demands for capital expenditures, the availability of cash from various sources and uncertainty as to regulatory approval of the full recovery of costs and regulatory assets.

The "Year 2000" Issue

The Company is working to resolve the potential impact of the year 2000 on the ability of the Company's computerized information systems to accurately process information that may be date-sensitive. Any of the Company's programs that recognize a date using "00" as the year 1900 rather than the year 2000 could

result in errors or system failures. The Company utilizes a number of computer programs across its entire operation. The Company has not completed its assessment, but currently believes that costs of addressing this issue will not have a material adverse impact on the Company's financial position. However, if the Company and third parties upon which it relies are unable to address this issue in a timely manner, it could result in a material financial risk to the Company. The Company intends to use its best efforts to resolve any significant year 2000 issues in a timely manner.

New Accounting Pronouncements

In 1997, Delta adopted Statement of Financial Accounting Standards ("SFAS") No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of". Adoption of SFAS No. 121 did not have a material impact on the Company's financial position or results of operations.

For companies with June 30 fiscal yearends, SFAS No. 123, "Accounting for Stock-Based Compensation", was required to be adopted as of June 30, 1997. This standard is currently inapplicable to Delta because the Company has no stock-based compensation arrangements.

Delta adopted SFAS No. 128, "Earnings per Share", during the second quarter of fiscal 1998. The adoption of this standard had no effect upon current or prior period earnings per common share.

In June 1997, the Financial Accounting Standards Board ("FASB") issued SFAS No. 130, "Reporting Comprehensive Income", and SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information", effective for periods beginning after December 15, 1997. These statements do not affect the accounting recognition or measurement of transactions, but rather require expanded disclosures regarding financial results. The Company will adopt these standards in 1999 as required by the FASB.

Consolidated Statements of Income

| For the Years Ended June 30, | 1998 | 1997 | 1996 |
|---|----------------------|----------------------|----------------------|
| Operating Revenues | \$ 44,258,000 | \$ 42,169,185 | \$ 36,576,055 |
| Operating Expenses | | | |
| Purchased gas | \$ 22,499,488 | \$ 23,265,222 | \$ 17,389,755 |
| Operation and maintenance (Note 1) | 8,968,213 | 8,631,635 | 8,642,511 |
| Depreciation and depletion (Note 1) | 3,445,382 | 2,935,257 | 2,510,952 |
| Taxes other than income taxes | 1,212,058 | 1,056,689 | 1,036,282 |
| Income taxes (Note 2) | 1,401,000 | 964,800 | 1,559,500 |
| Total operating expenses | \$ 37,526,141 | \$ 36,853,603 | \$ 31,139,000 |
| Operating Income | \$ 6,731,859 | \$ 5,315,582 | \$ 5,437,055 |
| Other Income and Deductions, Net | 67,911 | 40,874 | 32,503 |
| Income Before Interest Charges | \$ 6,799,770 | \$ 5,356,456 | \$ 5,469,558 |
| Interest Charges | | | |
| Interest on long-term debt | \$ 3,326,681 | \$ 2,997,393 | \$ 1,851,768 |
| Other interest | 897,265 | 519,432 | 867,641 |
| Amortization of debt expense | 124,552 | 115,366 | 88,800 |
| Total interest charges | \$ 4,348,498 | \$ 3,632,191 | \$ 2,808,209 |
| Net Income | \$ 2,451,272 | \$ 1,724,265 | \$ 2,661,349 |
| Weighted Average Number of Common Shares Outstanding | 2,359,598 | 2,294,134 | 1,886,629 |
| Basic and Diluted Earnings Per Common Share | \$ 1.04 | \$.75 | \$ 1.41 |
| Dividends Declared Per Common Share | \$ 1.14 | \$ 1.14 | \$ 1.12 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Consolidated Statements of Cash Flows

| For the Years Ended June 30, | 1998 | 1997 | 1996 |
|--|-----------------|-----------------|-----------------|
| Cash Flows From Operating Activities | | | |
| Net income | \$ 2,451,272 | \$ 1,724,265 | \$ 2,661,349 |
| Adjustments to reconcile net income to net cash from operating activities: | | | |
| Depreciation, depletion and amortization | 3,755,929 | 3,049,229 | 2,663,475 |
| Deferred income taxes and investment tax credits | (29,400) | 485,400 | 1,762,500 |
| Other - net | 698,584 | 666,798 | 484,474 |
| (Increase) decrease in assets: | | | |
| Accounts receivable | (124,168) | (318,178) | (860,255) |
| Gas in storage | (840,829) | (782,007) | 63,546 |
| Advance (deferred) recovery of gas cost | 3,328,625 | 495,751 | (3,788,143) |
| Materials and supplies | 252,746 | (120,969) | (124,697) |
| Prepayments | 70,648 | (346,532) | 53,702 |
| Other assets | (55,440) | (541,669) | (31,723) |
| Increase (decrease) in liabilities: | | | |
| Accounts payable | (336,089) | (439,721) | 871,207 |
| Refunds due customers | (460,751) | 554,520 | (456,283) |
| Accrued taxes | (46,549) | 1,038,761 | (270,394) |
| Other current liabilities | 257,055 | 744,054 | 56,951 |
| Advances for construction and other | 404 | (476) | 9,100 |
| Net cash provided by operating activities | \$ 8,922,037 | \$ 6,209,226 | \$ 3,094,809 |
| Cash Flows From Investing Activities | | | |
| Capital expenditures | \$ (11,193,613) | \$ (16,648,994) | \$ (13,373,416) |
| Net cash used in investing activities | \$ (11,193,613) | \$ (16,648,994) | \$ (13,373,416) |
| Cash Flows From Financing Activities (Note 6) | | | |
| Dividends on common stock | \$ (2,690,233) | \$ (2,651,073) | \$ (2,113,414) |
| Issuance of common stock, net | 574,686 | 6,773,054 | 568,875 |
| Issuance of debentures, net | 23,837,795 | 14,334,833 | - |
| Repayment of long-term debt | (10,822,559) | (478,256) | (561,000) |
| Issuance of notes payable | 26,200,000 | 30,975,000 | 25,955,000 |
| Repayment of notes payable | (35,190,000) | (38,185,000) | (13,555,000) |
| Net cash provided by financing activities | \$ 1,909,689 | \$ 10,768,558 | \$ 10,294,461 |
| Net Increase (Decrease) in Cash and Cash Equivalents | \$ (361,887) | \$ 328,790 | \$ 15,854 |
| Cash and Cash Equivalents, Beginning of Year | 480,423 | 151,633 | 135,779 |
| Cash and Cash Equivalents, End of Year | \$ 118,536 | \$ 480,423 | \$ 151,633 |
| Supplemental Disclosures of Cash Flow Information | | | |
| Cash paid during the year for: | | | |
| Interest | \$ 4,291,005 | \$ 3,019,881 | \$ 2,491,091 |
| Income taxes (net of refunds) | \$ 1,642,964 | \$ (432,163) | \$ 193,560 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Consolidated Balance Sheets

| As of June 30, | 1998 | 1997 |
|---|----------------|----------------|
| Assets | | |
| Gas Utility Plant, at cost | \$ 127,028,159 | \$ 116,829,158 |
| Less - Accumulated provision for depreciation | (34,929,481) | (31,734,976) |
| Net gas plant | \$ 92,098,678 | \$ 85,094,182 |
| Current Assets | | |
| Cash and cash equivalents | \$ 118,536 | \$ 480,423 |
| Accounts receivable, less accumulated provisions for doubtful accounts of \$120,002 and \$113,945 in 1998 and 1997, respectively | 2,538,800 | 2,414,632 |
| Gas in storage, at average cost | 2,050,000 | 1,209,171 |
| Deferred gas costs (Note 1) | - | 2,180,606 |
| Materials and supplies, at first-in, first-out cost | 520,362 | 773,108 |
| Prepayments | 241,731 | 312,379 |
| Total current assets | \$ 5,469,429 | \$ 7,370,319 |
| Other Assets | | |
| Cash surrender value of officers' life insurance (face amount of \$1,036,009) | \$ 339,215 | \$ 321,339 |
| Note receivable from officer | 110,000 | 134,000 |
| Unamortized debt expense and other (Note 6) | 4,849,291 | 3,761,325 |
| Total other assets | \$ 5,298,506 | \$ 4,216,664 |
| Total assets | \$ 102,866,613 | \$ 96,681,165 |
| Liabilities and Shareholders' Equity | | |
| Capitalization (See Consolidated Statements of Capitalization) | | |
| Common shareholders' equity | \$ 29,810,294 | \$ 29,474,569 |
| Long-term debt (Notes 6 and 7) | 52,612,494 | 38,107,860 |
| Total capitalization | \$ 82,422,788 | \$ 67,582,429 |
| Current Liabilities | | |
| Notes payable (Note 5) | \$ 1,875,000 | \$ 10,865,000 |
| Current portion of long-term debt (Notes 6 and 7) | 1,790,000 | 1,987,600 |
| Accounts payable | 2,050,628 | 2,386,717 |
| Accrued taxes | 1,085,766 | 1,132,315 |
| Refunds due customers | 117,123 | 577,874 |
| Advance recovery of gas costs (Note 1) | 1,148,019 | - |
| Customers' deposits | 438,134 | 368,561 |
| Accrued interest on debt | 1,215,265 | 1,033,220 |
| Accrued vacation | 528,952 | 516,032 |
| Other accrued liabilities | 485,018 | 492,501 |
| Total current liabilities | \$ 10,733,905 | \$ 19,359,820 |
| Deferred Credits and Other | | |
| Deferred income taxes | \$ 8,023,475 | \$ 7,921,100 |
| Investment tax credits | 637,300 | 708,400 |
| Regulatory liability (Note 2) | 831,425 | 892,100 |
| Advances for construction and other | 217,720 | 217,316 |
| Total deferred credits and other | \$ 9,709,920 | \$ 9,738,916 |
| Commitments and Contingencies (Note 8) | | |
| Total liabilities and shareholders' equity | \$ 102,866,613 | \$ 96,681,165 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

14 **Consolidated Statements of Changes in Shareholders' Equity**

| For the Years Ended June 30, | 1998 | 1997 | 1996 |
|--|----------------|----------------|----------------|
| Common Shares | | | |
| Balance, beginning of year | \$ 2,342,223 | \$ 1,903,580 | \$ 1,868,734 |
| \$1.00 par value of 32,870, 438,643 and 34,846 shares issued in 1998, 1997 and 1996, respectively: | | | |
| Public issuance of common shares | - | 400,000 | - |
| Dividend reinvestment and stock purchase plan | 27,124 | 31,187 | 28,024 |
| Employee stock purchase plan and other | 5,746 | 7,456 | 6,822 |
| Balance, end of year | \$ 2,375,093 | \$ 2,342,223 | \$ 1,903,580 |
| Premium on Common Shares | | | |
| Balance, beginning of year | \$ 27,203,311 | \$ 20,572,132 | \$ 20,022,643 |
| Premium on issuance of common shares: | | | |
| Public issuance of common shares | - | 6,000,000 | - |
| Dividend reinvestment and stock purchase plan | 446,432 | 519,478 | 440,621 |
| Employee stock purchase plan and other | 95,384 | 111,701 | 108,868 |
| Balance, end of year | \$ 27,745,127 | \$ 27,203,311 | \$ 20,572,132 |
| Capital Stock Expense | | | |
| Balance, beginning of year | \$ (1,917,020) | \$ (1,620,252) | \$ (1,604,792) |
| Issuance of common shares | - | (296,768) | (15,460) |
| Balance, end of year | \$ (1,917,020) | \$ (1,917,020) | \$ (1,620,252) |
| Retained Earnings | | | |
| Balance, beginning of year | \$ 1,846,055 | \$ 2,772,863 | \$ 2,224,928 |
| Net income | 2,451,272 | 1,724,265 | 2,661,349 |
| Cash dividends declared on common shares (See Consolidated Statements of Income for rates) | (2,690,233) | (2,651,073) | (2,113,414) |
| Balance, end of year | \$ 1,607,094 | \$ 1,846,055 | \$ 2,772,863 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Consolidated Statements of Capitalization

| As of June 30, | 1998 | 1997 |
|--|----------------------|----------------------|
| Common Shareholders' Equity | | |
| Common shares, par value \$1.00 per share (Notes 3 and 4) | | |
| Authorized 6,000,000 shares | | |
| Issued and outstanding 2,375,093 and 2,342,223 shares in 1998 and 1997, respectively | \$ 2,375,093 | \$ 2,342,223 |
| Premium on common shares | 27,745,127 | 27,203,311 |
| Capital stock expense | (1,917,020) | (1,917,020) |
| Retained earnings (Note 6) | 1,607,094 | 1,846,055 |
| Total common shareholders' equity | \$ 29,810,294 | \$ 29,474,569 |
| Long-Term Debt (Notes 6 and 7) | | |
| Debentures, 8.3%, due 2026 | \$ 15,000,000 | \$ 15,000,000 |
| Debentures, 6 5/8%, due 2023 | 13,170,000 | 13,505,000 |
| Debentures, 9%, due 2011 | - | 10,000,000 |
| Debentures, 7.15%, due 2018 | 25,000,000 | - |
| Promissory note from acquisition of underground storage, non-interest bearing, due through 2001 (less unamortized discount of \$207,506 and \$297,099 in 1998 and 1997, respectively) | 1,192,494 | 1,502,901 |
| Other | 40,000 | 87,559 |
| Total long-term debt | \$ 54,402,494 | \$ 40,095,460 |
| Less amounts due within one year, included in current liabilities | (1,790,000) | (1,987,600) |
| Net long-term debt | \$ 52,612,494 | \$ 38,107,860 |
| Total capitalization | \$ 82,422,788 | \$ 67,582,429 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Notes to Consolidated Financial Statements

16

(1) Summary of Significant Accounting Policies

(a) Principles of Consolidation Delta Natural Gas Company, Inc. ("Delta" or "the Company") has five wholly-owned subsidiaries. Delta Resources, Inc. ("Resources") buys gas and resells it to industrial customers on Delta's system and to Delta for system supply. Delgasco, Inc. buys gas and resells it to Resources and to customers not on Delta's system. Deltran, Inc. operates underground natural gas storage facilities that it leases from Delta. Enpro, Inc. owns and operates production properties. TranEx Corporation owns a 43 mile intrastate pipeline. All subsidiaries of Delta are included in the consolidated financial statements. Inter-company balances and transactions have been eliminated.

(b) Cash Equivalents For the purposes of the Consolidated Statements of Cash Flows, all temporary cash investments with a maturity of three months or less at the date of purchase are considered cash equivalents.

(c) Depreciation The Company determines its provision for depreciation using the straight-line method and by the application of rates to various classes of utility plant. The rates are based upon the estimated service lives of the properties and were equivalent to composite rates of 3.1%, 3.0%, and 2.9% of average depreciable plant for 1998, 1997, and 1996, respectively.

(d) Maintenance All expenditures for maintenance and repairs of units of property are charged to the appropriate maintenance expense accounts. A betterment or replacement of a unit of property

is accounted for as an addition and retirement of utility plant. At the time of such a retirement, the accumulated provision for depreciation is charged with the original cost of the property retired and also for the net cost of removal.

(e) Gas Cost Recovery Delta has a Gas Cost Recovery ("GCR") clause which provides for a dollar-tracker that matches revenues and gas costs and provides eventual dollar-for-dollar recovery of all gas costs incurred. The Company expenses gas costs based on the amount of gas costs recovered through revenue. Any differences between actual gas costs and those estimated costs billed are deferred and reflected in the computation of future billings to customers using the GCR mechanism.

(f) Revenue Recognition The Company records revenues as billed to its customers on a monthly meter reading cycle. At the end of each month, gas service which has been rendered from the latest date of each cycle meter reading to the month-end is unbilled.

(g) Revenues and Customer Receivables The Company has 38,000 customers in central and southeastern Kentucky. Revenues and customer receivables arise primarily from sales of natural gas to customers and from transportation services for others. Provisions for doubtful accounts are recorded to reflect the expected net realizable value of accounts receivable.

(h) Use of Estimates The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported

amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(i) New Accounting Pronouncements Delta adopted Statement of Financial Accounting Standards ("SFAS") No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of" in the first quarter of fiscal 1997. Adoption of SFAS No. 121 did not have a material impact on the Company's financial position or results of operations.

For companies with June 30 fiscal yearends, SFAS No. 123, "Accounting for Stock-Based Compensation", was required to be adopted as of June 30, 1997. This standard is currently inapplicable to Delta because the Company has no stock based compensation arrangements.

Delta adopted SFAS No. 128, "Earnings per Share", during the second quarter of fiscal 1998. The adoption of this standard had no effect upon current or prior period earnings per share.

In June 1997, the Financial Accounting Standards Board ("FASB") issued SFAS No. 130, "Reporting Comprehensive Income", and SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information", effective for periods beginning after December 15, 1997. These statements do not affect the accounting recognition or measurement of transactions, but rather require expanded disclosures regarding financial results. The Company will adopt these standards in 1999 as required by the FASB.

(2) Income Taxes

The Company provides for income taxes on temporary differences resulting from the use of alternative methods of income and expense recognition for financial and tax reporting purposes. The differences result primarily from the use of accelerated tax depreciation methods for certain properties versus the straight-line depreciation method for financial purposes, differences in recognition of purchased gas cost recoveries and certain other accruals which are not currently deductible for income tax purposes. Investment tax credits were deferred for certain periods prior to fiscal 1987 and are being amortized to income over the estimated useful lives of the applicable

properties. The Company utilizes the liability method for accounting for income taxes, which requires that deferred income tax assets and liabilities are computed using tax rates that will be in effect when the book and tax temporary differences reverse. The change in tax rates applied to accumulated deferred income taxes may not be immediately recognized in operating results because of ratemaking treatment. A regulatory liability has been established to recognize the future revenue requirement impact from these deferred taxes. The temporary differences which gave rise to the net accumulated deferred income tax liability for the periods are as follows:

| | 1998 | 1997 |
|--|----------------------|---------------------|
| Deferred Tax Liabilities | | |
| Accelerated depreciation | \$ 9,933,400 | \$ 9,018,800 |
| Deferred gas cost | - | 860,100 |
| Accrued pension | 568,900 | 433,000 |
| Debt expense | 487,400 | 384,900 |
| Total | \$ 10,989,700 | \$10,696,800 |
| Deferred Tax Assets | | |
| Alternative minimum tax credits | \$ 1,274,100 | \$ 1,534,100 |
| Regulatory liabilities | 486,245 | 339,400 |
| Unbilled revenue | 670,100 | 327,500 |
| Investment tax credit | 251,400 | 279,400 |
| Other | 284,380 | 295,300 |
| Total | \$ 2,966,225 | \$ 2,775,700 |
| Net accumulated deferred income tax liability | \$ 8,023,475 | \$ 7,921,100 |

The components of the income tax provision are comprised of the following for the years ended June 30:

| | 1998 | 1997 | 1996 |
|--|---------------------|-------------------|---------------------|
| Components of Income Tax Expense: | | | |
| Payable currently: | | | |
| Federal | \$ 1,164,800 | \$ 242,200 | \$ 52,100 |
| State | 265,600 | (31,300) | (255,100) |
| Total | \$ 1,430,400 | \$ 210,900 | \$ (203,000) |
| Deferred | (29,400) | 753,900 | 1,762,500 |
| Income tax expense | \$ 1,401,000 | \$ 964,800 | \$ 1,559,500 |

Reconciliation of the statutory federal income tax rate to the effective income tax rate is shown in the table below:

| | 1998 | 1997 | 1996 |
|---|-------|-------|-------|
| Statutory federal income tax rate | 34.0% | 34.0% | 34.0% |
| State income taxes net of federal benefit | 5.0 | 5.0 | 5.2 |
| Amortization of investment tax credit | (1.8) | (2.6) | (1.7) |
| Other differences - net | (.2) | - | - |
| Effective income tax rate | 37.0% | 36.4% | 37.5% |

(3) Employee Benefit Plans

(a) Defined Benefit Retirement Plan

Delta has a trustee, noncontributory, defined benefit pension plan covering all eligible employees. Retirement income is

based on the number of years of service and annual rates of compensation. The Company makes annual contributions equal to the amounts necessary to fund the plan adequately. The funded status of

the pension plan at March 31, the plan year end, and the amounts recognized in the Company's consolidated balance sheets at June 30 were as follows:

| | 1998 | 1997 | 1996 |
|--|--------------|--------------|--------------|
| Plan assets at fair value | \$ 8,637,638 | \$ 6,835,393 | \$ 6,058,458 |
| Actuarial present value of benefit obligation: | | | |
| Vested benefits | \$ 4,800,745 | \$ 4,505,619 | \$ 2,789,736 |
| Non-vested benefits | 19,934 | 11,025 | 9,346 |
| Accumulated benefit obligation | \$ 4,820,679 | \$ 4,516,644 | \$ 2,799,082 |
| Additional amounts related to projected salary increases | 1,924,590 | 1,828,856 | 2,811,907 |
| Total projected benefit obligation | \$ 6,745,269 | \$ 6,345,500 | \$ 5,610,989 |
| Plan assets in excess of projected benefit obligation | \$ 1,892,369 | \$ 489,893 | \$ 447,469 |
| Unrecognized net assets at date of initial application being amortized over 15 years | (169,577) | (211,972) | (254,365) |
| Unrecognized net (gain) loss | (869,909) | 125,777 | (13,481) |
| Accrued pension asset | \$ 852,883 | \$ 403,698 | \$ 179,623 |

The assets of the plan consist primarily of common stocks, bonds and certificates of deposit. Net pension costs for the years ended June 30 include the following:

| | 1998 | 1997 | 1996 |
|--|-------------|------------|------------|
| Service cost for benefits earned during the year | \$ 445,288 | \$ 405,386 | \$ 382,751 |
| Interest cost on projected benefit obligation | 443,955 | 392,539 | 356,897 |
| Actual return on plan assets | (1,584,403) | (407,965) | (886,211) |
| Net amortization and deferral | 966,615 | (136,843) | 444,044 |
| Net periodic pension cost | \$ 271,455 | \$ 253,117 | \$ 297,481 |

The weighted average discount rates and the assumed rates of increase in future compensation levels used in determining the actuarial present values of the projected benefit obligation at June 30, 1998, 1997 and 1996 were 7.0% (discount rates), and 4% (rates of increase). The expected long-term rates of return on plan assets were 8%.

SFAS No. 106, "Employers' Accounting for Post-Retirement Benefits", and SFAS No. 112, "Employers' Accounting for Post-Employment Benefits", do not affect the Company, as Delta does not provide benefits for post-retirement or post-employment other than the pension plan for retired employees.

(b) Employee Savings Plan The Company has an Employee Savings Plan ("Savings Plan") under which eligible employees may elect to contribute any whole percentage between 2% and 15% of their annual compensation. The Company will match 50% of the employee's contribution up to a maximum Company contribution of 2.5% of the employee's annual compensation. For 1998, 1997 and 1996, Delta's Savings Plan expense was \$156,000, \$151,000 and \$111,000, respectively.

(c) Employee Stock Purchase Plan The Company has an Employee Stock Purchase Plan ("Stock Plan") under which qualified permanent employees are eligible to participate. Under the terms of the Stock Plan, such employees can contribute on a monthly basis 1% of their annual salary level (as of July 1 of each year) to be used to purchase Delta's common stock. The Company issues Delta common stock, based upon the fiscal year contributions, using an average of the last sale price of Delta's stock as quoted in NASDAQ's National Market System at the close of business for the last five business days in June and matches those shares so

purchased. Therefore, stock equivalent to \$111,000 was issued in July, 1998. The continuation and terms of the Stock Plan are subject to approval by Delta's Board of Directors on an annual basis. Delta's Board has continued the Stock Plan through June 30, 1999.

(4) Dividend Reinvestment and Stock Purchase Plan

The Company's Dividend Reinvestment and Stock Purchase Plan (Reinvestment Plan) provides that shareholders of record can reinvest dividends and also make limited additional investments of up to \$50,000 per year in shares of common stock of the Company. Shares purchased under the Reinvestment Plan are authorized but unissued shares of common stock of the Company, and 27,124, 31,187 and 28,024 shares were issued in 1998, 1997 and 1996, respectively. Delta reserved 200,000 shares under the Reinvestment Plan in December, 1994, and as of June 30, 1998, there were 96,480 shares still available for issuance.

(5) Notes Payable and Line of Credit

Substantially all of the cash balances of Delta are maintained to compensate the respective banks for banking services and to obtain lines of credit; however, no specific amounts have been designated as compensating balances, and Delta has the right of withdrawal of such funds. At June 30, 1998 and June 30, 1997, the available line of credit was \$25,000,000 and \$20,000,000, respectively, of which \$1,875,000 and \$10,865,000 had been borrowed at an interest rate of 6.885% and 6.785% for 1998 and 1997, respectively. The maximum amount borrowed during 1998 and 1997 was \$20,160,000 and \$10,865,000, respectively. The interest on this line is, at the option of Delta,

either at the daily prime rate or is based upon certificate of deposit rates. The current line of credit must be renewed during November, 1998.

Short-term borrowings were repaid in March, 1998, with the net proceeds of approximately \$24.1 million from the sale of \$25,000,000 of debentures. The net proceeds were also used to redeem the Company's 9% Debentures that would have matured in April, 2011. The redemption of this debt, the outstanding principal amount of which was \$10,000,000, was completed in April, 1998.

(6) Long-Term Debt

In March, 1998, Delta issued \$25,000,000 of 7.15% Debentures that mature in March, 2018. Redemption of up to \$25,000 annually will be made on behalf of deceased holders within 60 days of notice, subject to an annual aggregate \$750,000 limitation. The 7.15% Debentures can be redeemed by the Company after April 1, 2003. Restrictions under the indenture agreement covering the 7.15% Debentures include, among other things, a restriction whereby dividend payments cannot be made unless consolidated shareholders' equity of the Company exceeds \$21,500,000. No retained earnings are restricted under the provisions of the indenture.

In July, 1996, Delta issued \$15,000,000 of 8.3% Debentures that mature in July, 2026. Redemption on behalf of deceased holders within 60 days of notice of up to \$25,000 per holder will be made annually, subject to an annual aggregate limitation of \$500,000. The 8.3% Debentures can be redeemed by the Company beginning in August, 2001 at a 5% premium, such premium declining ratably until it ceases in August, 2006.

In October, 1993, Delta issued \$15,000,000 of 6 5/8% Debentures that

mature in October, 2023. Each holder may require redemption of up to \$25,000 annually, subject to an annual aggregate limitation of \$500,000. Such redemption will also be made on behalf of deceased holders within 60 days of notice, subject to the annual aggregate \$500,000 limitation. The 6 5/8% Debentures can be redeemed by the Company beginning in October, 1998 at a 5% premium, such premium declining ratably until it ceases in October, 2003. The Company may not assume any additional mortgage indebtedness in excess of \$2 million without effectively securing the 6 5/8% Debentures equally to such additional indebtedness.

Debt issuance expenses are deferred and amortized over the terms of the related debt. Call premium in 1998 of \$300,000 and loss on extinguishment of debt of \$332,000 was deferred and is being amortized over the term of the related debt consistent with regulatory treatment.

A non-interest bearing promissory note was issued by Delta in November, 1995 in the amount of \$1,800,000, and remaining installments are due in the

amounts of \$700,000 in 2000 and \$700,000 in 2002. The note was issued when Delta purchased leases and depleted gas wells to develop them for the underground storage of natural gas. The promissory note installments are secured by escrow of 80,000 shares of Delta's common stock. These shares will be issued to the holder of the promissory note only in the event of default in payment by Delta.

Other long-term debt requires principal payments of \$40,000 in 1999 at which time other long-term debt will be fully repaid.

(7) Fair Values of Financial Instruments

The fair value of the Company's debentures is estimated using discounted cash flow analysis, based on the Company's current incremental borrowing rates for similar types of borrowing arrangements. The fair value of the Company's debentures at June 30, 1998 and 1997 was estimated to be \$54,387,000 and \$37,723,000, respectively. The carrying amount in the accompanying consolidated

financial statements as of June 30, 1998 and 1997 is \$53,170,000 and \$38,505,000, respectively.

The carrying amount of the Company's other financial instruments including cash equivalents, accounts receivable, notes receivable, accounts payable and the non-interest bearing promissory note approximate their fair value.

(8) Commitments and Contingencies

The Company has entered into individual employment agreements with its five officers. The agreements expire or may be terminated at various times. The agreements provide for continuing monthly payments or lump sum payments and continuation of certain benefits over varying periods in the event employment is altered or terminated following certain changes in ownership of the Company.

(9) Rates

Reference is made to "Regulatory Matters" herein with respect to rate matters.

(10) Quarterly Financial Data (Unaudited)

The quarterly data reflects, in the opinion of management, all normal recurring adjustments necessary to present fairly the results for the interim periods.

| Quarter Ended | Operating Revenues | Operating Income (Loss) | Net Income (Loss) | Basic and Diluted Earnings (Loss) per Common Share (a) |
|--------------------|--------------------|-------------------------|-------------------|--|
| Fiscal 1998 | | | | |
| September 30 | \$ 5,215,272 | \$ 181,905 | \$ (813,982) | \$ (.35) |
| December 31 | 11,787,820 | 1,726,169 | 591,812 | .25 |
| March 31 | 18,305,458 | 3,442,234 | 2,366,329 | 1.00 |
| June 30 | 8,949,450 | 1,381,551 | 307,113 | .14 |
| Fiscal 1997 | | | | |
| September 30 | \$ 4,074,332 | \$ 36,149 | \$ (734,296) | \$ (.33) |
| December 31 | 10,023,399 | 1,090,513 | 198,153 | .09 |
| March 31 | 18,651,406 | 3,034,844 | 2,050,318 | .88 |
| June 30 | 9,420,048 | 1,154,076 | 210,090 | .09 |

(a) Quarterly earnings per share may not equal annual earnings per share due to changes in shares outstanding.

Report of Independent Public Accountants

To the Board of Directors and Shareholders of Delta Natural Gas Company, Inc.:

21

We have audited the accompanying consolidated balance sheets and statements of capitalization of Delta Natural Gas Company, Inc. (a Kentucky corporation) and subsidiary companies as of June 30, 1998 and 1997, and the related consolidated statements of income, cash flows and changes in shareholders' equity for each of the three years in the period ended June 30, 1998. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and

disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Delta Natural Gas Company, Inc. and subsidiary companies as of June 30, 1998 and 1997, and the results of their operations and their cash flows for each of the three years in the period ended June 30, 1998, in conformity with generally accepted accounting principles.

Arthur Andersen LLP
Louisville, Kentucky
August 17, 1998

Management's Statement of Responsibility for Financial Reporting and Accounting

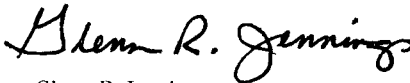
Management is responsible for the preparation, presentation and integrity of the financial statements and other financial information in this report. In preparing financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses

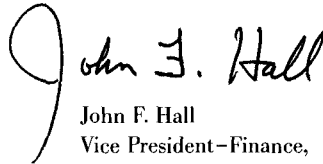
during the reporting period. Actual results could differ from these estimates.

The Company maintains a system of accounting and internal controls which management believes provides reasonable assurance that the accounting records are reliable for purposes of preparing financial statements and that the assets are properly accounted for and protected.

The Board of Directors pursues its oversight role for these financial statements through its Audit Committee which

consists of three outside directors. The Audit Committee meets periodically with management to review the work and monitor the discharge of their responsibilities. The Audit Committee also meets periodically with the Company's internal auditor as well as Arthur Andersen LLP, the independent auditors, who have full and free access to the Audit Committee, with or without management present, to discuss internal accounting control, auditing and financial reporting matters.


Glenn R. Jennings
President and
Chief Executive Officer


John F. Hall
Vice President-Finance,
Secretary and Treasurer

Consolidated Statistics

| For the Years Ended June 30, | 1998 | 1997 | 1996 | 1995 | 1994 |
|---|---------------|---------------|---------------|---------------|---------------|
| Retail Customers Served, End of Period | | | | | |
| Residential | 31,596 | 31,380 | 29,840 | 29,029 | 27,939 |
| Commercial | 4,753 | 4,761 | 4,453 | 4,287 | 4,242 |
| Industrial | 70 | 74 | 75 | 72 | 76 |
| Total | 36,419 | 36,215 | 34,368 | 33,388 | 32,257 |
| Operating Revenues (\$000) | | | | | |
| Residential sales | 19,969 | 19,694 | 16,540 | 14,772 | 16,597 |
| Commercial sales | 11,890 | 11,977 | 9,788 | 8,673 | 9,663 |
| Industrial sales | 1,576 | 1,890 | 1,483 | 1,248 | 1,671 |
| On-system transportation | 3,877 | 3,214 | 2,913 | 2,588 | 2,310 |
| Off-system transportation | 483 | 382 | 418 | 461 | 623 |
| Subsidiary sales | 6,335 | 4,904 | 5,297 | 3,959 | 3,755 |
| Other | 128 | 108 | 137 | 143 | 228 |
| Total | 44,258 | 42,169 | 36,576 | 31,844 | 34,847 |
| System Throughput (Million Cu. Ft.) | | | | | |
| Residential sales | 2,377 | 2,464 | 2,741 | 2,173 | 2,511 |
| Commercial sales | 1,504 | 1,557 | 1,673 | 1,328 | 1,506 |
| Industrial sales | 231 | 278 | 291 | 223 | 316 |
| Total retail sales | 4,112 | 4,299 | 4,705 | 3,724 | 4,333 |
| On-system transportation | 3,467 | 2,863 | 2,570 | 2,390 | 2,186 |
| Off-system transportation | 1,489 | 1,205 | 1,134 | 1,452 | 1,997 |
| Total | 9,068 | 8,367 | 8,409 | 7,566 | 8,516 |
| Average Annual Consumption Per End of Period | | | | | |
| Residential Customer (Thousand Cu. Ft.) | 75 | 79 | 92 | 75 | 90 |
| Lexington, Kentucky Degree Days | | | | | |
| Actual | 4,397 | 4,867 | 5,280 | 4,215 | 4,999 |
| Percent of 30 year average (4,701) | 93.5 | 103.5 | 112.3 | 89.7 | 106.3 |
| Average Revenue Per Mcf Sold at Retail (\$) | 8.13 | 7.81 | 5.91 | 6.63 | 6.44 |
| Average Gas Cost Per Mcf Sold at Retail (\$) | 4.60 | 4.62 | 2.81 | 3.37 | 3.34 |



Board of Directors

Standing left to right:

Billy Joe Hall (a)
Investment Broker
 LPL Financial Services
 (general brokerage services)
 Mount Sterling, Kentucky

Arthur E. Walker, Jr. (a)(c)
President
 The Walker Company
 (general and highway construction)
 Mount Sterling, Kentucky

Henry C. Thompson (b)
President
 Triple Land Co., Inc.
 (land development and
 real estate rental);
Retired President
 Henry Thompson Construction Co., Inc.
 (land development and commercial real
 estate rental); both of Nicholasville,
 Kentucky

Glenn R. Jennings (c)
President and
Chief Executive Officer

Donald R. Crowe (a)
Retired Senior Analyst
 Department of Insurance
 Commonwealth of Kentucky
 Lexington, Kentucky

Virgil E. Scott (b)
Retired Vice President -
Administration
Retired Director, Resources
 Delgasco, Deltran and Enpro

Seated left to right:

John D. Harrison (b)
Retired President
 Power Line Construction Co.
 (utility construction contractor)
 Stanton, Kentucky

Roger A. Byron
Director Emeritus

Harrison D. Peet (c)
Chairman of the Board
Retired President
and Chief Executive Officer

Jane Hylton Green (b)
Retired Vice President -
Human Resources and
Corporate Secretary

Officers

Standing left to right:

Johnny L. Caudill
Vice President -
Administration and
Customer Service

Robert C. Hazelrigg
Vice President -
Public and Consumer Affairs

Alan L. Heath
Vice President -
Operations and Engineering

Seated left to right:

John F. Hall
Vice President -
Finance, Secretary and
Treasurer

Glenn R. Jennings
President and
Chief Executive Officer



(a) Member of Nominating and
 Compensation Committee

(b) Member of Audit Committee

(c) Member of Executive Committee

Corporate Information

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Shareholders' Inquiries

Communications regarding stock transfer requirements, lost certificates, changes of address or other items may be directed to the Transfer Agent and Registrar.

Communications regarding dividends, the above items or any other shareholder inquiries may be directed to:

Investor Relations, Delta Natural Gas Company, Inc., 3617 Lexington Road, Winchester, Kentucky 40391.

Independent Public Accountants

Arthur Andersen LLP
2300 Meidinger Tower
The Louisville Galleria
Louisville, Kentucky 40202

Disbursement Agent, Transfer Agent and Registrar for Common Shares

Fifth Third Bank
38 Fountain Square Plaza
Cincinnati, Ohio 45202

Trustee and Interest Paying Agents for Debentures

6 5/8% due 2023

Corporate Trust Bank One
235 W. Schrock Rd.
Westerville, Ohio 43081

8.3% due 2026; 7.15% due 2018

Fifth Third Bank
38 Fountain Square Plaza
Cincinnati, Ohio 45202

Dividend Reinvestment and Stock Purchase Plan Administrator and Agent

Fifth Third Bank
38 Fountain Square Plaza
Cincinnati, Ohio 45202

1998 Annual Report

This annual report and the financial statements contained herein are submitted to the shareholders of the Company for their general information and not in connection with any sale or offer to sell, or solicitation of any offer to buy, any securities.

1998 Annual Meeting

The annual meeting of shareholders of the Company will be held at the General Office of the Company in Winchester, Kentucky on November 19, 1998, at 10:00 a.m. Proxies for the annual meeting will be requested from shareholders when notice of meeting, proxy statement and form of proxy are mailed on or about October 12, 1998.

SEC Form 10-K

A copy of Delta's most recent annual report on SEC Form 10-K is available, without charge, upon written request to John F. Hall, Vice President - Finance, Secretary and Treasurer, Delta Natural Gas Company, Inc., 3617 Lexington Road, Winchester, Kentucky 40391.

Dividend Reinvestment and Stock Purchase Plan

This plan provides shareholders of record with a convenient way to acquire additional shares of the Company's common stock without paying brokerage fees. Participants may reinvest their dividends and make optional cash payments to acquire additional shares. Fifth Third Bank administers the Plan and is the agent for the participants. For more information, inquiries may be directed to Emily P. Bennett, Director - Corporate Services, Delta Natural Gas Company, Inc., 3617 Lexington Road, Winchester, Kentucky 40391.

{ Delta Natural Gas Company, Inc. }
and Subsidiary Companies }

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #6-t

Description of Filing Requirement:

If the utility had any amounts charged or allocated to it by an affiliate or general or home office...during the test period or during the previous three (3) calendar years, the utility shall file;

- 1) A detailed description of the method and amounts allocated or charged to that utility by the affiliate or general or home office for each allocation....;
- 2) An explanation of how the allocator...was determined; and
- 3) All facts relied upon, including other regulatory approval, to demonstrate that each amount charged, allocated, or paid during the test period was reasonable.

Response:

See attached.

DELTA NATURAL GAS CO., INC.
PAYMENTS TO AFFILIATES

| | <u>1998</u> | <u>1997</u> | <u>1996</u> | <u>1995</u> | <u>1994</u> | <u>1993</u> |
|--|-------------|-------------|-------------|-------------|-------------|-------------|
| Delta Resources | 6,034,774 | 2,687,136 | 3,670,592 | 1,495,652 | 1,417,630 | 2,648,604 |
| Natural gas sold to Delta Natural at Delta Resources' cost. Costs are included in Delta's quarterly GCR filings. | | | | | | |
| Deltran | | | | - | - | - |
| Reservation charge for storage of natural gas. Costs are included in Delta's quarterly GCR filings. | | | | | | |
| Enpro | 500,609 | 443,524 | 454,001 | 489,904 | 514,829 | 548,167 |
| Natural gas sold to Delta Natural at \$2.35 per mcf. Costs are included in Delta's quarterly GCR filings. | | | | | | |

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #6-u

Description of Filing Requirement:

A cost of service study based on a methodology generally accepted within the industry and based on current and reliable data from a single time period.

Response:

Please refer to Volume 2, Section 31(5) to the Testimony of William Steven Seelye.

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #6-v

Description of Filing Requirement:

Local exchange carriers....

Response:

Not applicable.

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #7-a

Description of Filing Requirement:

A detailed income statement and balance sheet reflecting the impact of all proposed adjustments.

Response:

See attached.

| ASSETS | Per Books 12/31/98 | Backout Subs & Canada Mtn | Proposed Adjustment | Proposed |
|---|-----------------------|---------------------------------|------------------------|-------------|
| UTILITY PLANT | 125,206,004 | -14,323,170 | 1,587,945 | 112,470,779 |
| Less-Accumulated provision for depreciation | -33,478,352 | 742,254 | -20,212 | -32,756,310 |
| Net utility plant | 91,727,652 | -13,580,916 | 1,567,733 | 79,714,469 |
| CURRENT ASSETS | | | | |
| Cash | 422,379 | | 674,876 | 1,097,255 |
| Accounts receivable - net | 1,781,108 | | -1,781,108 | 0 |
| Deferred gas cost | 1,354,892 | | -1,354,892 | 0 |
| Gas in storage | 3,364,903 | | -3,099,324 | 265,579 |
| Materials and supplies | 451,812 | | | 451,812 |
| Prepayments | 106,884 | | | 106,884 |
| Total current assets | 7,481,978 | | -5,560,448 | 1,921,530 |
| OTHER ASSETS | | | | |
| Cash surrender value of officers' life insurance | 347,789 | | -347,789 | 0 |
| Unamortized debt | 3,650,173 | | -541,248 | 3,108,925 |
| Invest in subs | 1,466,060 | -1,280,279 | -185,781 | 0 |
| Other | 1,049,138 | | -1,049,138 | 0 |
| Total other assets | 6,513,160 | -1,280,279 | -2,123,956 | 3,108,925 |
| Total assets | 105,722,790 | -14,861,195 | -6,116,671 | 84,744,924 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | | |
| CAPITALIZATION | | | | |
| Common shareholders' equity | 28,351,812 | -5,484,286 | 10,509,355 | 33,376,881 |
| Long-term debt | 54,207,845 | -8,037,940 | -9,008,680 | 37,161,225 |
| Total capitalization | 82,559,657 | -13,522,226 | 1,500,675 | 70,538,106 |
| CURRENT LIABILITIES | | | | |
| Notes payable | 9,030,000 | -1,338,969 | -2,140,998 | 5,550,033 |
| Current portion of long-ter | 0 | | | 0 |
| Accounts payable | 1,749,573 | | -1,749,573 | 0 |
| Accrued taxes | -441,509 | | 441,509 | 0 |
| Refunds due customers | 72,839 | | -72,839 | 0 |
| Customers' deposits | 594,864 | | -594,864 | 0 |
| Accrued interest on debt | 1,220,198 | | -1,220,198 | 0 |
| Other current and accrued liabilities | 881,858 | | -881,858 | 0 |
| Total current liabilities | 13,107,823 | -1,338,969 | -6,218,821 | 5,550,033 |
| DEFERRED CREDITS AND OTHER | | | | |
| Deferred income taxes | 8,436,725 | | 0 | 8,436,725 |
| Investment tax credits | 602,550 | | -602,550 | 0 |
| Regulatory liability | 795,975 | | -795,975 | 0 |
| Advances for construction a | 220,060 | | 0 | 220,060 |
| Total deferred credits | 10,055,310 | | -1,398,525 | 8,656,785 |
| | 105,722,790 | -14,861,195 | -6,116,671 | 84,744,924 |

| | Per Books | Revenues | Expenses | Income Taxes | Adjusted Test Period | Increase Required | Adjusted For Increase |
|--------------------------|------------|----------------------------------|--------------|--------------|----------------------|-------------------|-----------------------|
| | | ---Adjustments to test period--- | | | | | |
| Net Operating Revenues | 34,857,742 | (14,182,627) | | | 20,675,115 | 2,511,797 | 23,186,912 |
| Operating Expenses | | | | | | | |
| Gas Purchased | 14,147,177 | 0 | (14,147,177) | | 0 | | 0 |
| Operations & Maintenance | 8,727,918 | 0 | 50,119 | | 8,778,037 | | 8,778,037 |
| Depreciation | 3,570,354 | | (20,212) | | 3,550,142 | | 3,550,142 |
| Other Taxes | 1,223,848 | 0 | (38,210) | | 1,185,638 | | 1,185,638 |
| Income Taxes | 973,775 | | | 622,674 | 1,596,449 | 990,778 | 2,587,228 |
| Total | 28,643,072 | 0 | (14,155,480) | 622,674 | 15,110,266 | 990,778 | 16,101,044 |
| Operating Income | 6,214,670 | (14,182,627) | (14,155,480) | 622,674 | 5,564,849 | 1,521,019 | 7,085,868 |
| Interest on Debt | 0 | 0 | (1,395,455) | | 0 | | 0 |
| | 4,509,474 | | | | 3,114,019 | | 3,114,019 |
| Amort of Debt Expense | 0 | | | | 0 | | 0 |
| Total Debt Expense | 4,509,474 | 0 | (1,395,455) | | 3,114,019 | | 3,114,019 |
| Net Income | 1,705,196 | (14,182,627) | (15,550,935) | 622,674 | 2,450,830 | 1,521,019 | 3,971,849 |

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #7-c

Description of Filing Requirement:

For each proposed pro forma adjustment reflecting plant additions provide the following information:

- 1) The starting date of the construction of each major component of plant;
- 2) The proposed in-service date;
- 3) The total estimated cost of construction a completion;
- 4) The amount contained in CWIP at the end of the test period;
- 5) A schedule containing a complete description of actual plant retirements and anticipated retirements related to the pro forma plant additions including the actual or anticipated date of retirement;
- 6) The original cost, cost of removal and salvage for each component of plant to be retired during the period of the proposed pro forma adjustment for plant additions;
- 7) An explanation of any differences in the amounts contained in the capital construction budget and the amounts of capital construction cost contained in the pro forma adjustment period; and
- 8) The impact on depreciation expense of all proposed pro forma adjustments for plant additions and retirements.

Response:

Not applicable since no pro forma adjustments for plant additions are proposed.

**Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #7-e**

Description of Filing Requirement:

The number of customers to be added to the test period-end level of customers and the related revenue requirements impact for all pro forma adjustments with complete details and supporting work papers.

Response:

See Volume 2, Section 31(6) to the Testimony of Randall J. Walker.

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #6-p

Description of Filing Requirement:

Prospectuses of the most recent stock or bond offerings;

Response:

See attached.

Information contained herein is subject to completion or amendment. A registration statement relating to these securities has been filed with the Securities and Exchange Commission. These securities may not be sold nor may offers to buy be accepted prior to the time the registration statement becomes effective. This prospectus shall not constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of these securities in any State in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such State.

SUBJECT TO COMPLETION, DATED MARCH 11, 1998

PROSPECTUS



DELTA NATURAL GAS COMPANY, INC.

\$25,000,000 % Debentures due 2018

The % Debentures due 2018 (the "Debentures") will be issued in the form of one global security (the "Global Security") registered in the name of the nominee of The Depository Trust Company (the "Depository"), and such nominee will be the sole holder of the Debentures. An owner of an interest in the Debentures ("Beneficial Owner") will not be entitled to the delivery of a definitive security except in limited circumstances. A Beneficial Owner's interest in the Global Security will be recorded on and transfers will be effected only through records maintained by the Depository and its participants. See "Description of Debentures".

Interest on the Debentures is payable semi-annually on April 1 and October 1 of each year, commencing on October 1, 1998. At the option of any deceased Beneficial Owner's Representative (as defined below), interests in the Debentures are redeemable at 100% of their principal amount, plus accrued interest, at any time, subject to the maximum principal amounts of \$25,000 per deceased Beneficial Owner and \$750,000 in the aggregate for all deceased Beneficial Owners during the initial period ending April 1, 1999 and during each twelve-month period thereafter, within 60 days after presentment to the Depository of a satisfactory request for redemption by a deceased Beneficial Owner's Representative. Otherwise, neither the Company nor a Beneficial Owner can require redemption of the Debentures until April 1, 2003, although the Company may, but is not required to, redeem interests in the Debentures tendered in excess of the above limitations. After April 1, 2003, however, interests in the Debentures will be redeemable at 100% of the principal amount redeemed plus accrued interest to the redemption date, in whole or in part, at the option of the Company. There can be no assurance that a Beneficial Owner's or a deceased Beneficial Owner's interest in the Debentures will be redeemed before maturity. The Debentures will be unsecured obligations of the Company payable out of the Company's general operating funds, and no mandatory sinking fund will exist to provide for the repayment of the indebtedness represented by the Debentures. See "Description of Debentures".

The Debentures will be issued in denominations of \$1,000 or integral multiples thereof.

There is no market for the Debentures, and no assurance can be given that one will develop.

See "RISK FACTORS" commencing on page 5 for information that should be considered by prospective investors.

THESE SECURITIES HAVE NOT BEEN APPROVED OR DISAPPROVED BY THE SECURITIES AND EXCHANGE COMMISSION NOR HAS THE COMMISSION PASSED UPON THE ACCURACY OR ADEQUACY OF THIS PROSPECTUS. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

| | Price to Public | Underwriting Discount and Commissions(1) | Proceeds to Company(2) |
|---------------------|-----------------|--|------------------------|
| Per Debenture | % | % | % |
| Total | \$ | \$ | \$ |

- (1) The Company has agreed to indemnify Edward D. Jones & Co., L.P. (the "Underwriter") against certain liabilities, including liabilities under the Securities Act of 1933, as amended. See "Underwriting".
- (2) Before deduction of expenses payable by the Company estimated at \$85,000.

The Debentures are offered by the Underwriter, subject to prior sale, when, as and if issued to and accepted by the Underwriter, subject to its right to reject any order in whole or in part and subject to certain other conditions. The Debentures will bear interest from the date of delivery of the Global Security to the Underwriter, which is expected to be on or about _____, 1998.

Edward D. Jones & Co., L.P.

The date of this Prospectus is _____, 1998.

AVAILABLE INFORMATION

The Company has filed with the Securities and Exchange Commission (the "Commission") a Registration Statement on Form S-2 with respect to the securities offered hereby (herein, together with all amendments and exhibits, referred to as the "Registration Statement") under the Securities Act of 1933, as amended (the "Act"). This Prospectus does not contain all of the information set forth in such Registration Statement, certain parts of which are omitted in accordance with the Rules and Regulations of the Commission. For further information pertaining to these securities and the Company, reference is made to the Registration Statement.

The Company is subject to the informational requirements of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and in accordance therewith files reports, proxy statements and other information with the Commission. Reports, proxy and information statements, and other information filed by the Company can be inspected and copied at the public reference facilities maintained by the Commission at 450 Fifth Street, N.W., Washington, D.C. 20549, and at the following Regional Offices of the Commission: New York Regional Office, 75 Park Place, New York, New York 10007; and Chicago Regional Office, 500 West Madison Street, Chicago, Illinois 60661. Copies of such materials also can be obtained from the Public Reference Section of the Commission at 450 Fifth Street, N.W., Washington, D.C. 20549, at prescribed rates. The Commission maintains an internet web site that contains reports, proxy and information statements, and other information regarding the Company, and the address of such site is <http://www.sec.gov>.

INCORPORATION OF CERTAIN DOCUMENTS BY REFERENCE

The following documents, which have heretofore been filed by the Company with the Commission pursuant to the Exchange Act, are incorporated by reference into this Prospectus and shall be deemed to be a part hereof as of their respective dates:

1. The annual report of the Company on Form 10-K for the fiscal year ended June 30, 1997.
2. The quarterly reports of the Company on Form 10-Q for the fiscal quarters ended September 30, 1997, and December 31, 1997.

Any statement contained in a document incorporated by reference herein or deemed to be incorporated by reference shall be deemed to be modified or superseded for purposes of this Prospectus to the extent that a statement contained herein or in any subsequently filed document which is deemed to be incorporated herein modifies or supersedes such statement. Any such statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Prospectus.

The Company will provide, without charge, to each person, including any beneficial owner, to whom this Prospectus is delivered, upon the written or oral request of any such person, a copy of any or all documents incorporated by reference into this Prospectus (without exhibits other than exhibits specifically incorporated by reference into such documents). Requests should be directed to: John F. Hall, Vice President - Finance, Secretary and Treasurer, Delta Natural Gas Company, Inc., 3617 Lexington Road, Winchester, Kentucky 40391, telephone number (606) 744-6171, Fax number (606) 744-6552.

CERTAIN PERSONS PARTICIPATING IN THIS OFFERING MAY ENGAGE IN TRANSACTIONS THAT STABILIZE, MAINTAIN, OR OTHERWISE AFFECT THE PRICE OF THE DEBENTURES. SUCH TRANSACTIONS MAY INCLUDE STABILIZING THE PURCHASE OF DEBENTURES TO COVER SYNDICATE SHORT POSITIONS AND THE IMPOSITION OF PENALTY BIDS. FOR A DESCRIPTION OF THESE ACTIVITIES, SEE "UNDERWRITING".

PROSPECTUS SUMMARY

The following summary is qualified in its entirety by the more detailed information and consolidated financial statements (and notes thereto) contained elsewhere in this Prospectus and in the documents incorporated herein by reference.

The Company

Delta Natural Gas Company, Inc. ("Delta" or the "Company"), a regulated public utility organized in 1949, is engaged in the distribution and transmission of natural gas to approximately 38,000 residential, commercial and industrial customers in central and southeastern Kentucky. The Company also owns and operates underground storage facilities and certain oil and gas production properties and transports gas for others.

The Company plans to continue its efforts to increase its retail customer base through continued expansion within its existing service areas and will continue to consider acquisitions of other gas systems. The Company also anticipates continuing activity in the gas storage, production and transportation areas and plans to pursue and increase these activities whenever practicable.

The Offering

Debentures Offered\$25,000,000 in aggregate principal amount

MaturityApril 1, 2018

Interest % payable, semi-annually on each April 1 and October 1, commencing October 1, 1998

Beneficial Owner's Redemption

PrivilegeAt the option of any deceased Beneficial Owner's Representative, interests in the Debentures are redeemable at 100% of their principal amount, plus accrued interest, subject to the maximum principal amounts of \$25,000 per deceased Beneficial Owner and \$750,000 in the aggregate for all deceased Beneficial Owners during the initial period ending April 1, 1999 and during each twelve-month period thereafter. See "Description of Debentures—Limited Right of Redemption upon Death of Beneficial Owner".

Company's Redemption PrivilegeThe Debentures can be redeemed by the Company, in whole or in part, upon not less than 30 days notice, on or after April 1, 2003, at 100% of the principal amount to be redeemed plus accrued interest to the redemption date. See "Description of Debentures—Redemption at the Option of the Company".

Use of ProceedsTo redeem the Company's outstanding 9% Debentures due 2011 and to reduce short-term notes payable.

Summary Consolidated Financial Information

The following table sets forth certain summary consolidated financial information of the Company and its subsidiaries and the ratio of earnings to fixed charges as of December 31, 1997 and for the twelve months then ended, and as of and for each of the three fiscal years ended June 30, 1997. The summary financial information is qualified by reference to the consolidated financial statements and other information and data set forth elsewhere in this Prospectus.

| | <u>For the Twelve Months Ended December 31, 1997</u> | <u>For the Fiscal Years Ended June 30,</u> | | |
|--|--|--|--|---------------|
| | | <u>1997</u> | <u>1996</u> | <u>1995</u> |
| INCOME DATA | | | | |
| Operating Revenues | \$45,074,546 | \$42,169,185 | \$36,576,055 | \$31,844,339 |
| Operating Income | 6,096,993 | 5,315,582 | 5,437,055 | 4,255,088 |
| Net Income | 2,038,238 | 1,724,265 | 2,661,349 | 1,917,735 |
| Basic Earnings per Common Share | .87 | .75 | 1.41 | 1.04 |
| Diluted Earnings per Common Share | .87 | .75 | 1.41 | 1.04 |
| Dividends Declared per Common Share | 1.14 | 1.14 | 1.12 | 1.12 |
| December 31, 1997 | | | | |
| | <u>Actual</u> | | <u>As Adjusted(1)</u> | |
| CAPITALIZATION | | | | |
| Long-Term Debt (Including Current Portion) | \$39,530,373 | 58.3% | \$54,530,373 | 65.9% |
| Common Shareholders' Equity..... | <u>28,255,698</u> | <u>41.7</u> | <u>28,255,698</u> | <u>34.1</u> |
| Total Capitalization | <u>\$67,786,071</u> | <u>100.0%</u> | <u>\$82,786,071</u> | <u>100.0%</u> |
| SHORT-TERM NOTES PAYABLE | <u>\$19,395,000</u> | | <u>\$ 5,592,500</u> | |
| December 31, 1997 | | | | |
| | <u>For the Twelve Months Ended December 31, 1997</u> | | <u>For the Fiscal Years Ended June 30,</u> | |
| | | <u>1997</u> | <u>1996</u> | <u>1995</u> |
| RATIO OF EARNINGS TO FIXED CHARGES(2) | | | | |
| Actual..... | 1.78x | 1.74x | 2.50x | 2.24x |
| Pro Forma(1) | 1.75x | | | |

(1) Adjusted to reflect the issuance of the Debentures (at an assumed interest rate of 7.1%) offered hereby and the application of the estimated net proceeds of \$24,102,500 therefrom. See "Use of Proceeds and Capital Expenditures".

(2) The ratio of earnings to fixed charges represents the number of times that fixed charges are covered by earnings. Earnings for the calculation consist of net income before income taxes and fixed charges. Fixed charges consist of interest expense and amortization of debt expense.

RISK FACTORS

Prospective purchasers should carefully consider, together with the other information contained and incorporated by reference in this Prospectus, the following risk factors before purchasing the Debentures offered hereby. Prospective purchasers should note, in particular, that this Prospectus contains forward-looking statements and that actual results could differ materially from those contemplated by such statements. Prospective purchasers should also refer to the factors discussed under "Management's Discussion and Analysis of Financial Condition and Results of Operations—Factors That May Affect Future Results".

Factors Affecting the Gas Utility Industry and the Company's Operations

The natural gas utility industry in general and the Company's operations in particular are subject to numerous regulations and uncertainties. Issues which have affected or may affect the Company from time to time include the following:

- Fluctuations in demand attributable to weather (see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Overview");
- New business and operational requirements for gas supply resulting from changes in federal regulation of interstate pipelines;
- Competition with other sources of gas supply;
- Competition with alternative sources of energy (see "Business—Distribution and Transmission of Natural Gas");
- Uncertainty in achieving an adequate return on invested capital due to inflation;
- Difficulty in obtaining rate increases from regulatory authorities in adequate amounts and on a timely basis (see "Business—Regulatory Matters");
- Uncertainty in recovery of gas cost (gas supply, pipeline capacity and storage) through the Gas Cost Recovery clause of Delta's rates (see "Business—Regulatory Matters");
- Attrition in earnings produced by the combination of increasing expenses and the costs of new capital which may exceed allowed rates of return;
- The availability of pipeline transportation capacity necessary to secure supplies of gas;
- Bypass of the Company's intrastate gas transportation system by customers installing private transmission mains from the interstate transmission system;
- Volatility in the price of natural gas;
- Increases in construction and operating costs;
- Environmental regulations and costs of environmental remediation;
- The possibility of state regulation requiring the unbundling of various elements of gas distribution and service (see "Business—Regulatory Matters");
- Rates and margin for gas transportation service and customer choice of transportation service without gas sales service (see "Business—Distribution and Transmission of Natural Gas");
- The possibility of change from cost-based rate regulation; and
- Uncertainty in the projected rate of growth of customers' energy requirements.

Absence of Public Market for Debentures

There is no public trading market for the Debentures, and the Company does not intend to apply for listing of the Debentures on any national securities exchange or for quotation of the Debentures on any automated dealer quotation system. The Company has been advised by the Underwriter that it presently intends to make a market in the Debentures after the consummation of the offering contemplated hereby, although the Underwriter is under no

obligation to do so, and may discontinue any market-making activities at any time without any notice. No assurance can be given as to the liquidity of the trading market for the Debentures or that an active public market for the Debentures will develop. If an active public trading market for the Debentures does not develop, the market price and liquidity of the Debentures may be adversely affected. If the Debentures are traded, they may trade at a discount from their initial offering price, depending on prevailing interest rates, the market for similar securities, performance of the Company, and certain other factors.

Effects of Weather

The Company’s business is influenced by seasonal weather conditions. The amount of gas sold and transported for central and space heating purposes and, to a lesser extent, water heating is directly related to the ambient air temperature. Consequently, more gas is sold and transported during the winter months than during the summer months, resulting in seasonal differences in revenues. Because the Company’s rates are set based on normal temperatures, warmer than normal temperatures will have an adverse impact on the Company’s revenues and earnings. See “Management’s Discussion and Analysis of Financial Condition and Results of Operations”.

THE COMPANY

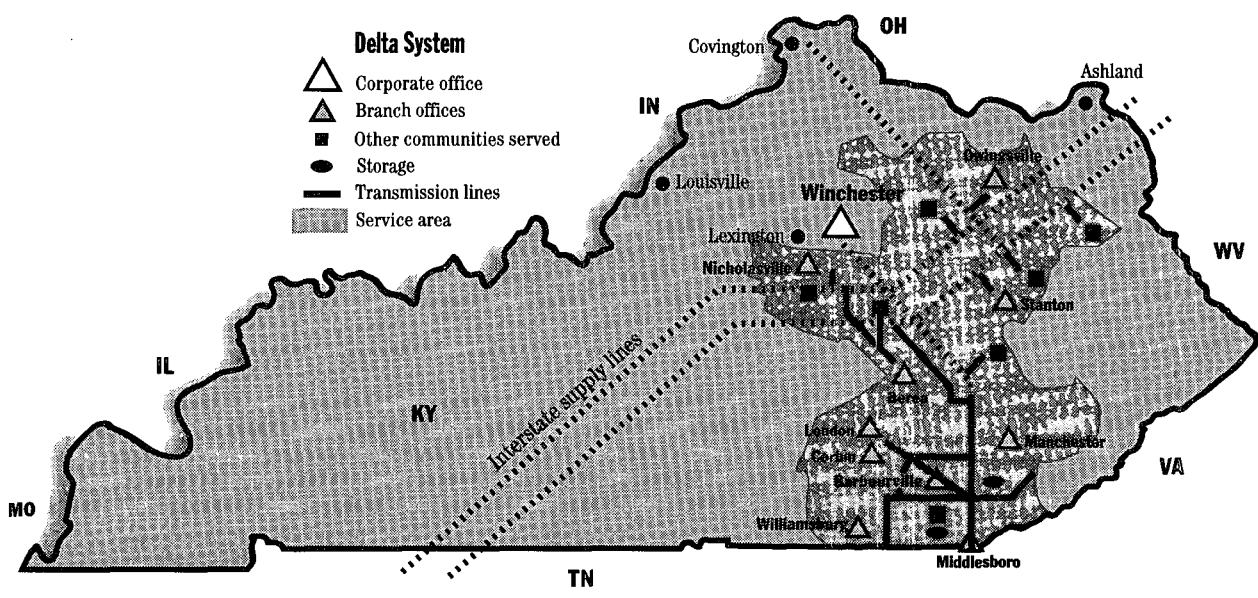
Delta is engaged primarily in the distribution, transmission and storage of natural gas with its facilities which are located in 20 counties in central and southeastern Kentucky. Delta serves 38,000 residential, commercial, industrial and transportation customers and makes transportation deliveries to several interconnected pipelines.

Unless the context requires otherwise, references to Delta include Delta’s wholly-owned subsidiaries, Delta Resources, Inc. (“Resources”), Delgasco, Inc. (“Delgasco”), Deltran, Inc. (“Deltran”), Enpro, Inc. (“Enpro”) and TranEx Corporation (“TranEx”). Resources buys gas and resells it to industrial customers on Delta’s system and to Delta for system supply. Delgasco buys gas and resells it to Resources and to customers not on Delta’s system. Deltran operates an underground natural gas storage field that it leases from Delta. Enpro owns and operates production properties and undeveloped acreage. TranEx owns a 43 mile intrastate pipeline. Delta and its subsidiaries are under common executive management.

Delta’s principal executive offices are located at 3617 Lexington Road, Winchester, Kentucky 40391. Its telephone number is (606) 744-6171, its Fax number is (606) 744-6552 and its internet address is www.deltagas.com.

SYSTEM MAP

This map displays Delta’s service area. The map is an outline of the state of Kentucky with symbols indicating the location of Delta’s corporate office, branch offices, communities served, storage facilities and transmission lines. The map also indicates the location of interstate supply lines from which Delta receives a portion of its supply.



USE OF PROCEEDS AND CAPITAL EXPENDITURES

The net proceeds to Delta from the sale of the Debentures, after deducting the underwriter's commission and the other expenses of the offering, are estimated to be approximately \$24,102,500 and will be used to (i) redeem Delta's 9% Debentures due 2011, the outstanding principal amount of which, as of March 4, 1998, was \$10,000,000; (ii) pay an early redemption premium of \$300,000 on the 9% Debentures; and (iii) reduce short-term notes payable, which at March 4, 1998 were \$16,425,000. The short-term notes payable were incurred pursuant to Delta's bank credit line under a \$25,000,000 revolving credit loan agreement that expires November 15, 1998 and bears interest based, at the option of the Company, on either the daily prime rate or certain certificate of deposit rates, which interest rate as of March 4, 1998 was 6.835%. Delta's short-term notes payable were incurred to provide funds for general operating expenses and capital expenditures. The capital expenditures were made primarily for replacement and upgrading of existing facilities, system extensions, and development of an underground storage field. Delta's capital expenditures were \$16,649,000, \$13,373,000 and \$8,123,000 in fiscal years 1997, 1996 and 1995, respectively. For the six months ended December 31, 1997, Delta's capital expenditures were \$7,660,000, and Delta estimates total capital expenditures for fiscal 1998 at \$11,600,000. Capital expenditures for fiscal 1999 are estimated at \$8,000,000 and will be primarily used for system extensions and the replacement and improvement of existing facilities. Capital expenditures are financed through internally generated funds and short-term borrowings. Such borrowings are replaced from time to time with long-term debt and equity financings, the amount and types of which depend upon the Company's capital needs and market conditions.

CONSOLIDATED CAPITALIZATION

The following tables set forth the consolidated capitalization and short-term debt of the Company as of December 31, 1997, and as adjusted to reflect the issuance of the Debentures offered hereby and the application of the net proceeds as described in "Use of Proceeds and Capital Expenditures". This table should be read in conjunction with the Company's consolidated financial statements and notes thereto appearing elsewhere in this Prospectus.

| | <u>Actual</u> | <u>As Adjusted</u> | |
|---|---------------------|---------------------|--------|
| Long-term debt (including current portion) | | | |
| 9% Debentures, due 2011 | \$10,000,000 | \$ — | |
| 6 3/4% Debentures, due 2023 | 13,325,000 | 13,325,000 | |
| 8.3% Debentures, due 2026 | 15,000,000 | 15,000,000 | |
| % Debentures, due 2018 | — | 25,000,000 | |
| Other long-term debt | <u>1,205,373</u> | <u>1,205,373</u> | |
| Total long-term debt | <u>\$39,530,373</u> | <u>\$54,530,373</u> | 65.9% |
| Common shareholders' equity | | | |
| Common shares, par value \$1 per share | | | |
| Authorized—6,000,000 shares | | | |
| Outstanding—2,361,922 shares | \$ 2,361,922 | \$ 2,361,922 | |
| Premium on common shares | 27,528,243 | 27,528,243 | |
| Capital stock expense | (1,917,020) | (1,917,020) | |
| Retained earnings | <u>282,553</u> | <u>282,553</u> | |
| Total common shareholders' equity | <u>\$28,255,698</u> | <u>\$28,255,698</u> | 34.1% |
| Total capitalization | <u>\$67,786,071</u> | <u>\$82,786,071</u> | 100.0% |
| Short-term notes payable | <u>\$19,395,000</u> | <u>\$ 5,592,500</u> | |

SELECTED CONSOLIDATED FINANCIAL INFORMATION

The following tables set forth certain selected consolidated financial information of the Company and the ratio of earnings to fixed charges as of December 31, 1997 and for the twelve months then ended and as of and for each of the five fiscal years ended June 30, 1997. The selected consolidated financial information is qualified by reference to the consolidated financial statements and other information and data set forth elsewhere in this Prospectus.

| | As of and for the Twelve Months Ended December 31, 1997 | As of and for the Fiscal Years Ended June 30, | | | | |
|--|--|---|-------------------|-------------------|-------------------|-------------------|
| | | 1997(a) | 1996(a) | 1995 | 1994(b) | 1993 |
| Summary of Operations (\$) | | | | | | |
| Operating revenues..... | 45,074,546 | 42,169,185 | 36,576,055 | 31,844,339 | 34,846,941 | 31,221,410 |
| Operating income | 6,096,993 | 5,315,582 | 5,437,055 | 4,255,088 | 4,850,673 | 4,791,816 |
| Net income | 2,038,238 | 1,724,265 | 2,661,349 | 1,917,735 | 2,671,001 | 2,620,664 |
| Basic earnings per common share | .87 | .75 | 1.41 | 1.04 | 1.50 | 1.60 |
| Diluted earnings per common share | .87 | .75 | 1.41 | 1.04 | 1.50 | 1.60 |
| Dividends declared per common share | 1.14 | 1.14 | 1.12 | 1.12 | 1.11 | 1.09 |
| Average Number of Common Shares Outstanding | | | | | | |
| | 2,342,910 | 2,294,134 | 1,886,629 | 1,850,986 | 1,775,068 | 1,635,945 |
| Total Assets (\$) | 105,259,338 | 96,681,165 | 81,140,637 | 65,948,716 | 61,932,480 | 55,129,912 |
| Capitalization (\$) | | | | | | |
| Common shareholders' equity | 28,255,698 | 29,474,569 | 23,628,323 | 22,511,513 | 22,164,791 | 17,501,045 |
| Long-term debt..... | 37,976,596 | 38,107,860 | 24,488,916 | 23,702,200 | 24,500,000 | 19,596,401 |
| Notes payable refinanced subsequent to year end.... | — | — | 18,075,000 | — | — | — |
| Total capitalization | <u>66,232,294</u> | <u>67,582,429</u> | <u>66,192,239</u> | <u>46,213,713</u> | <u>46,664,791</u> | <u>37,097,446</u> |
| Short-Term Debt (\$) (c) | 20,948,777 | 12,852,600 | 1,084,800 | 6,732,700 | 3,205,000 | 7,729,000 |
| Other Items (\$) | | | | | | |
| Capital expenditures | 14,236,815 | 16,648,994 | 13,373,416 | 8,122,838 | 7,374,747 | 6,289,508 |
| Gross plant | 123,913,386 | 116,829,158 | 98,795,623 | 84,944,969 | 77,882,135 | 71,187,860 |
| Ratio of Earnings to Fixed Charges(d) | | | | | | |
| Actual..... | 1.78x | 1.74x | 2.50x | 2.24x | 2.89x | 2.88x |
| Pro forma(e) | 1.75x | | | | | |

(a) During July, 1996, \$15,000,000 of debentures and 400,000 shares of common stock were sold, and the proceeds were used to repay short-term debt and for general corporate purposes. The balance of the note payable at June 30, 1996 (\$18,075,000) is included in total capitalization as a result of the subsequent refinancing.

(b) During October, 1993, \$15,000,000 of debentures and 170,000 shares of common stock were sold, and the proceeds were used to repay short-term debt and to refinance certain long-term debt.

(c) Includes current portion of long-term debt.

(d) The ratio of earnings to fixed charges represents the number of times that fixed charges are covered by earnings. Earnings for the calculation consist of net income before income taxes and fixed charges. Fixed charges consist of interest expense and amortization of debt expense.

(e) As adjusted to reflect the issuance of the Debentures (at an assumed rate of 7.1%) offered hereby and the application of the net proceeds therefrom.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

For complete consolidated financial statements of the Company,
see Pages F-1 through F-13.

Overview

The Company's utility operations are subject to regulation by the Public Service Commission of Kentucky ("PSC"), which plays a significant role in determining the Company's return on equity. The PSC approves rates that are intended to permit a specified rate of return on investment. The Company's rate tariffs allow the cost of gas to be passed through to customers. See "Business—Regulatory Matters".

The Company's business is temperature-sensitive. Accordingly, the Company's operating results in any given period reflect, in addition to other factors, the impact of weather, with colder temperatures generally resulting in increased sales by the Company. The Company anticipates that this sensitivity to seasonal and weather conditions will continue to be so reflected in the Company's operating results in future periods.

Liquidity and Capital Resources

Because of the seasonal nature of Delta's sales, the smallest proportion of cash generated from operations is received during the warmer months when sales volumes decrease considerably. Additionally, most construction activity takes place during the non-heating season because of more favorable weather conditions. During the warmer, non-heating months, therefore, cash needs for operations and construction are partially met through short-term borrowings.

Capital expenditures for Delta for fiscal 1998 are expected to be \$11,600,000, of which \$7,660,000 was expended during the six months ended December 31, 1997. Delta generates internally only a portion of the cash necessary for its capital expenditure requirements and finances the balance of its capital expenditures on an interim basis through the use of its borrowing capability under its short-term line of credit. The current available line of credit is \$25,000,000, of which \$19,400,000 was borrowed at December 31, 1997. The line of credit, which is with Bank One, Kentucky, NA, expires during November, 1998. These short-term borrowings are periodically repaid with the net proceeds from the sale of long-term debt and equity securities, as was done in July, 1996 when the net proceeds of \$20,400,000 from the sale of \$15,000,000 of debentures and 400,000 shares of common stock were used to repay short-term debt and for working capital.

The primary cash flows during the twelve months ended December 31, 1997 and the fiscal years ended June 30, 1997, 1996 and 1995 are summarized below:

| | Twelve Months Ended December 31, 1997 | Fiscal Years Ended | | |
|--|--|--------------------|------------------|--------------------|
| | | June 30, 1997 | June 30, 1996 | June 30, 1995 |
| Provided by operating activities..... | \$ 5,902,623 | \$ 6,209,226 | \$ 3,094,809 | \$ 6,943,183 |
| Used in investing activities | (14,236,815) | (16,648,994) | (13,373,416) | (8,122,838) |
| Provided by financing activities | 8,760,395 | 10,768,558 | 10,294,461 | 1,158,887 |
| Net increase (decrease) in cash and cash equivalents..... | <u>\$ 426,203</u> | <u>\$ 328,790</u> | <u>\$ 15,854</u> | <u>\$ (20,768)</u> |

Cash provided by operating activities consists of net income and noncash items including depreciation, depletion, amortization and deferred income taxes. Additionally, changes in working capital are also included in cash provided by operating activities. The Company expects that internally generated cash, coupled with short-term borrowings, will be sufficient to satisfy its operating, normal capital expenditure and dividend requirements.

Results of Operations

Operating Revenues

The increase in operating revenues of \$2,906,000 for the twelve months ended December 31, 1997 over fiscal 1997 was due primarily to increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause and to the general rate increase effective November 30, 1997. On-system transportation volumes for the twelve months ended December 31, 1997 increased 431,000 Mcf, or 15.1% as compared with fiscal 1997. Retail sales volumes increased 109,000 Mcf, or 2.5%, as heating degree days billed were 107% of the thirty year average ("normal") degree days for the twelve months ended December 31, 1997 as compared with 103% for fiscal 1997.

The increase in operating revenues of \$5,593,000 for fiscal 1997 was due primarily to increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause. This was partially offset by a decrease in retail sales volumes of 406,000 Mcf as a result of the warmer winter weather in fiscal 1997. Billed degree days were 103% of normal for fiscal 1997 as compared with 112% for fiscal 1996. In addition, on-system transportation volumes for fiscal 1997 increased 293,000 Mcf, or 11.4%.

The increase in operating revenues of \$4,732,000 for fiscal 1996 was due primarily to an increase in retail sales volumes of 980,000 Mcf as a result of the colder winter weather in fiscal 1996. Billed degree days were 112% of normal for fiscal 1996 as compared with 89% for fiscal 1995. In addition, on-system transportation volumes for fiscal 1996 increased 180,000 Mcf, or 8%. These increases were partially offset by decreases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause and by a decrease in off-system transportation volumes of 318,000 Mcf, or 22%, due primarily to reduced deliveries from local producers.

Operating Expenses

The increase in purchased gas expense of \$1,298,000 for the twelve months ended December 31, 1997 over fiscal 1997 was due primarily to increases in the cost of gas purchased for retail sales and increased gas purchases for retail sales resulting from the colder winter weather during the twelve months ended December 31, 1997.

The increase in purchased gas expense of \$5,875,000 for fiscal 1997 was due primarily to increases in the cost of gas purchased for retail sales. The increase was partially offset by the decreased gas purchases for retail sales resulting from the warmer winter weather in fiscal 1997.

The increase in purchased gas expense of \$1,893,000 for fiscal 1996 was due primarily to the increased gas purchases for retail sales resulting from the colder winter weather during fiscal 1996. The increase was partially offset by decreases in the cost of gas purchased for retail sales.

The increase in operation and maintenance expenses of \$640,000 during fiscal 1996 was due primarily to increases in payroll and related benefit costs.

The increases in depreciation expense during the twelve months ended December 31, 1997, fiscal 1997 and fiscal 1996 of \$266,000, \$424,000 and \$327,000, respectively, were due primarily to additional depreciable plant.

The increases in taxes other than income taxes during the twelve months ended December 31, 1997 over fiscal 1997 and fiscal 1996 over fiscal 1995 of \$105,000 and \$173,000, respectively, were primarily due to increased property taxes which resulted from increased plant and property valuations, and to increased payroll taxes, which resulted from increased wages.

Changes in income taxes during the twelve months ended December 31, 1997, fiscal 1997 and fiscal 1996 of approximately \$189,000, \$595,000 and \$517,000, respectively, were primarily due to changes in net income.

Interest Charges

The increase in interest on long-term debt during fiscal 1997 of \$1,146,000 was due primarily to the issuance during July, 1996 of the \$15,000,000 of 8.3% Debentures due 2026.

The increase in other interest charges of \$304,000 during the twelve months ended December 31, 1997 over fiscal 1997 was due primarily to increased average short-term borrowings.

The decrease in other interest charges during fiscal 1997 of \$348,000 was due primarily to decreased average short-term borrowings as short-term debt was repaid with the net proceeds from the sale of long-term debt and equity securities during July, 1996.

The increase in other interest charges during fiscal 1996 of \$448,000 was due primarily to increased average short-term borrowings and increased average interest rates.

Basic Earnings Per Common Share

For the twelve months ended December 31, 1997 and fiscal 1997, basic earnings per common share were diluted, as compared with previous periods, by the increased average common shares outstanding that resulted from the additional 400,000 shares of common stock issued in July, 1996, as well as the common shares issued under Delta's dividend reinvestment plan and shares issued to employees during the periods.

Balance Sheet

The Company experienced significant fluctuations in Balance Sheet line items on December 31, 1997 compared with June 30, 1997. Those differences were primarily the result of seasonal changes in Accounts Receivable, Gas in Storage, Prepayments and Accounts Payable.

Factors That May Affect Future Results

Statements in Management's Discussion and Analysis of Financial Condition and Results of Operations and the other sections of this Prospectus to which it refers, that are not statements of historical fact, are forward-looking statements, which concern (among other things) the impact of changes in the cost of gas, projected capital expenditures, sources of cash to fund expenditures and regulatory recovery mechanisms. Such statements are accordingly subject to important risks and uncertainties which could cause the Company's actual results to differ materially from those expressed in any such forward-looking statements made herein. The aforesaid uncertainties include, but are not limited to: uncertainty as to the regulatory allowance of recovery of changes in the cost of gas, uncertain demands for capital expenditures, the availability of cash from various sources and uncertainty as to regulatory approval of the full recovery of costs and regulatory assets. See "Risk Factors".

The "Year 2000" Issue

Many computer systems are currently based on storing two digits to identify the year of a transaction (for example, "97" for 1997), rather than a full four digits, and are not programmed to consider the start of a new century. Significant processing inaccuracies and even inoperability could result in the year 2000 and thereafter. The Company's principal computer systems are currently capable of processing the year 2000, or are in the process of being upgraded or replaced by systems that are similarly capable. The Company does not expect that the costs of addressing the "Year 2000" issue will have a material impact on the Company's financial position or results of operations.

BUSINESS

Summary of Business Development

In 1951, Delta established its first retail gas distribution system, which provided service to 300 customers in Owingsville and Frenchburg, Kentucky. As a result of acquisitions, as well as expansions of its customer base within its existing service areas, Delta currently provides retail gas distribution service to 38,000 customers in central and southeastern Kentucky and, additionally, provides transportation service to industrial customers and interconnected pipelines located in the area.

During fiscal 1996, Delta acquired leases for 8,000 acres on Canada Mountain in Bell County, Kentucky, for the storage of natural gas. Delta has completed the development of the property as an underground natural gas storage facility with an estimated capacity to store 4,000,000 Mcf of natural gas. This storage facility permits Delta to purchase and store gas during the non-heating months and withdraw and sell the gas during the peak usage winter months.

Distribution and Transmission of Natural Gas

The Company purchases and produces gas for distribution to its retail customers and also provides transportation service to industrial customers and inter-connected pipelines with its facilities that are located in 20 predominantly rural counties in central and southeastern Kentucky. The economy of Delta's service area is based principally on coal mining, farming and light industry. The communities in Delta's service area typically contain populations of less than 20,000. The four largest service areas are Nicholasville, Corbin, Berea and Middlesboro, where Delta serves 6,700, 6,500, 4,000 and 3,700 customers, respectively.

The communities served by Delta continue to expand, resulting in growth opportunities for the Company. Industrial parks have been developed in certain areas and have resulted in new industrial customers, some of which are on-system transportation customers. As a result of this growth, Delta's total customer count increased by 3.4% for the twelve months ended December 31, 1997.

Currently, over 99% of Delta's customers are residential and commercial. Delta's remaining, light industrial customers purchased approximately 7% of the total volume of gas sold by Delta at retail during the twelve months ended December 31, 1997.

The Company's revenues are affected by various factors, including rates billed to customers, the cost of natural gas, economic conditions in the areas that the Company serves, weather conditions and competition. Delta competes for customers and sales with alternative sources of energy, including electricity, coal, oil, propane and wood. The Company's marketing subsidiaries, which purchase gas and resell it to various industrial customers and others, also compete for their customers with producers and marketers of natural gas. Gas costs, which the Company is generally able to pass through to customers, may influence customers to conserve, or, in the case of industrial customers, to use alternative energy sources. Also, the potential bypass of Delta's system by industrial customers and others is a competitive concern that Delta has addressed and will continue to address as the need arises.

Delta's retail sales are seasonal and temperature-sensitive as the majority of the gas sold by Delta is used for heating. This seasonality impacts Delta's liquidity position and its management of its working capital requirements during each twelve month period, and changes in the average temperature during the winter months impact its revenues year-to-year. See "Management's Discussion and Analysis of Financial Condition and Results of Operations".

Retail gas sales for the twelve months ended December 31, 1997 were 4,408,000 Mcf, generating \$34,951,000 in revenues, as compared to 4,299,000 Mcf and \$33,561,000 in revenues for fiscal 1997. Heating degree days billed during the twelve months ended December 31, 1997 were 107% of normal as compared with 103% in fiscal 1997. Sales volumes increased by 109,000 Mcf, or 2.5%, for the twelve months ended December 31, 1997 as compared to fiscal 1997.

Delta's transportation of natural gas during the twelve months ended December 31, 1997 generated revenues of \$4,124,000 as compared with \$3,596,000 during fiscal 1997. Of the total transportation for the twelve months ended December 31, 1997, \$3,686,000 (3,294,000 Mcf) and \$438,000 (1,372,000 Mcf) were earned for transportation for on-

system and off-system customers, respectively. Of the total transportation for fiscal 1997, \$3,214,000 (2,863,000 Mcf) and \$382,000 (1,205,000 Mcf) were earned for transportation for on-system and off-system customers, respectively.

As an active participant in many areas of the natural gas industry, Delta plans to continue its efforts to expand its gas distribution system. Delta continues to consider acquisitions of other gas systems, some of which are contiguous to its existing service areas, as well as expansion within its existing service areas. During November, 1996, Delta acquired the City of North Middletown gas system in Bourbon County, consisting of 180 primarily residential customers. During July, 1997, Delta purchased the gas system of Annville Gas & Transmission Corporation in Jackson County, which serves several industrial and residential customers. This system was expanded by Delta during the first part of fiscal 1998 to provide gas service to customers in the City of Annville.

The Company also anticipates continuing activity in gas production and transportation and plans to pursue and increase these activities wherever practicable. The Company will continue to consider the construction or acquisition of additional transmission, storage and gathering facilities to provide for increased transportation, enhanced supply and system flexibility. During June, 1997, Delta acquired TranEx Corporation, which owns a 43 mile, 8 inch diameter steel pipeline that extends from Clay County to Madison County. Delta is utilizing the pipeline to deliver natural gas for injection into its Canada Mountain storage field as well as for a portion of Delta's system supply.

Operating Statistics

Set forth in the following table is information indicative of Delta's business during the periods indicated.

| | For the Twelve Months Ended December 31, 1997 | For the Fiscal Years Ended June 30, | | | | |
|---|---|-------------------------------------|---------------|---------------|---------------|---------------|
| | | 1997 | 1996 | 1995 | 1994 | 1993 |
| Retail Customers Served, End of Period | | | | | | |
| Residential..... | 32,637 | 31,380 | 29,840 | 29,029 | 27,939 | 27,293 |
| Commercial | 5,081 | 4,761 | 4,453 | 4,287 | 4,242 | 4,093 |
| Industrial..... | <u>71</u> | <u>74</u> | <u>75</u> | <u>72</u> | <u>76</u> | <u>75</u> |
| Total..... | <u>37,789</u> | <u>36,215</u> | <u>34,368</u> | <u>33,388</u> | <u>32,257</u> | <u>31,461</u> |
| Operating Revenues (\$000) | | | | | | |
| Residential sales..... | 20,526 | 19,694 | 16,540 | 14,772 | 16,597 | 14,578 |
| Commercial sales | 12,449 | 11,977 | 9,788 | 8,673 | 9,663 | 8,269 |
| Industrial sales..... | 1,976 | 1,890 | 1,483 | 1,248 | 1,671 | 1,383 |
| On-system transportation..... | 3,686 | 3,214 | 2,913 | 2,588 | 2,310 | 2,451 |
| Off-system transportation..... | 438 | 382 | 418 | 461 | 623 | 836 |
| Subsidiary sales..... | 5,889 | 4,904 | 5,297 | 3,959 | 3,755 | 3,532 |
| Other..... | <u>111</u> | <u>108</u> | <u>137</u> | <u>143</u> | <u>228</u> | <u>172</u> |
| Total..... | <u>45,075</u> | <u>42,169</u> | <u>36,576</u> | <u>31,844</u> | <u>34,847</u> | <u>31,221</u> |
| System Throughput (Million Cu. Ft.) | | | | | | |
| Residential sales..... | 2,528 | 2,464 | 2,741 | 2,173 | 2,511 | 2,341 |
| Commercial sales | 1,591 | 1,557 | 1,673 | 1,328 | 1,506 | 1,368 |
| Industrial sales..... | <u>289</u> | <u>278</u> | <u>291</u> | <u>223</u> | <u>316</u> | <u>281</u> |
| Total retail sales..... | 4,408 | 4,299 | 4,705 | 3,724 | 4,333 | 3,990 |
| On-system transportation..... | 3,294 | 2,863 | 2,570 | 2,390 | 2,186 | 2,248 |
| Off-system transportation..... | <u>1,372</u> | <u>1,205</u> | <u>1,134</u> | <u>1,452</u> | <u>1,997</u> | <u>2,668</u> |
| Total..... | <u>9,074</u> | <u>8,367</u> | <u>8,409</u> | <u>7,566</u> | <u>8,516</u> | <u>8,906</u> |
| Average Annual Consumption Per End of Period Residential Customer (Thousand Cu. Ft.) | | | | | | |
| | 77 | 79 | 92 | 75 | 90 | 86 |
| Lexington, Kentucky Degree Days | | | | | | |
| Actual..... | 5,073 | 4,869 | 5,280 | 4,215 | 4,999 | 4,688 |
| Percent of 30 year average (4,727) | 107.3 | 103.0 | 111.7 | 89.2 | 105.8 | 99.2 |
| Average Revenue Per Mcf Sold at Retail (\$) | 7.93 | 7.81 | 5.91 | 6.63 | 6.44 | 6.07 |
| Average Gas Cost Per Mcf Sold at Retail (\$) | 4.73 | 4.62 | 2.81 | 3.37 | 3.34 | 2.90 |

Gas Supply

Delta receives its gas supply from a combination of interstate and Kentucky sources:

Delta's interstate gas supply is transported and/or stored by Tennessee Gas Pipeline Company ("Tennessee"), Columbia Gas Transmission Corporation ("Columbia"), Columbia Gulf Transmission Company ("Columbia Gulf") and Texas Eastern Transmission Corporation ("Texas Eastern"). Delta acquires its interstate gas supply from gas marketers.

Delta's agreements with Tennessee extend until 2000 and thereafter continue on a year-to-year basis until terminated by either party. Tennessee is obligated under the agreements to transport up to 17,600 Mcf per day for Delta. Delta acquires its gas for transportation by Tennessee under an agreement with a gas marketer. During the twelve months ended December 31, 1997, Delta purchased 1,806,000 Mcf from the gas marketer under an agreement that extends through April, 1999.

Delta's agreements with Columbia and Columbia Gulf extend until 2008 and thereafter continue on a year-to-year basis until terminated by one of the parties to the particular agreement. Columbia and Columbia Gulf are obligated under the agreements to transport up to 12,000 Mcf per day and 4,000 Mcf per day, respectively, for Delta. Delta acquires its gas for transportation by Columbia and Columbia Gulf under agreements with a gas marketer. During the twelve months ended December 31, 1997, Delta purchased a total of 909,000 Mcf from the gas marketer under agreements that extend through April, 2000.

Delta has an agreement with The Wiser Oil Company ("Wiser") to purchase natural gas from Wiser through October, 1999. Delta and Wiser annually determine the daily deliverability from Wiser, and Wiser is committed to deliver that volume. Wiser currently is obligated to deliver 9,900 Mcf per day to Delta through October 31, 1998 and 8,910 Mcf per day on and after November 1, 1998. Delta purchased 1,670,000 Mcf from Wiser during the twelve months ended December 31, 1997.

Delta has agreements with Enpro to purchase all the natural gas produced from Enpro's wells on certain leases in Bell, Knox and Whitley Counties, Kentucky. These agreements remain in force so long as gas is produced in commercial quantities from the wells on the leases. Remaining proved, developed natural gas reserves are estimated at 4,400,000 Mcf. Delta purchased a total of 198,000 Mcf from those properties during the twelve months ended December 31, 1997. Enpro also produces oil from certain of these leases, but oil production has not been significant.

Delta purchases gas under agreements with various marketers and Kentucky producers. The combined volumes of gas purchased from these sources during the twelve months ended December 31, 1997 were 55,000 Mcf.

Resources and Delgasco purchase gas under agreements with marketers and Kentucky producers. The gas is resold to industrial customers on Delta's system, to Delta for system supply and to others. The combined volumes of gas purchased by Resources and Delgasco from these sources during the twelve months ended December 31, 1997 were 2,965,000 Mcf.

Delta has completed the development of an underground natural gas storage field with an estimated eventual working capacity of 4,000,000 Mcf. See "Business—Properties". This field has been used to provide a portion of Delta's winter supply needs since 1996. This storage capability permits Delta to purchase and store gas during the non-heating months, and then withdraw and sell the gas during the peak usage months.

Although there are competitors for the acquisition of gas supplies, Delta continues to seek additional new gas supplies from all available sources, including those in the proximity of its facilities in southeastern Kentucky. Also, Resources and Delgasco continue to pursue acquisitions of new gas supplies from Kentucky producers and others.

Some producers in Delta's service area can access certain pipeline delivery systems other than Delta, which provides competition from others for transportation of such gas. Delta will continue its efforts to purchase or transport any natural gas available that is produced in reasonable proximity to its facilities. Delta will continue to maintain an active gas supply management program that emphasizes long-term reliability and the pursuit of cost effective sources of gas for its customers.

Regulatory Matters

Delta is subject to the regulatory authority of the Public Service Commission of Kentucky ("PSC") with respect to various aspects of Delta's business, including rates and service to retail and transportation customers. The Company monitors the need to file a general rate case as a way to adjust its sales prices. Delta currently has no general rate cases filed with the PSC. The history of Delta's general rate cases since 1985 is as follows:

| <u>Date of Application</u> | <u>Annual Revenue Increase Requested</u> | <u>Annual Revenue Increase Approved</u> | | <u>Test Year (Twelve Months Ended)</u> | <u>Authorized Return on Common Equity</u> |
|----------------------------|--|---|----------------|--|---|
| | | <u>Date Effective</u> | <u>Amount</u> | | |
| May 31, 1985 | \$1,600,000 | November 15, 1985 | \$ 452,000 | March 31, 1985 | 15.0% |
| | | December 30, 1985 | \$ 77,000 | | |
| | | January 28, 1986 | \$ 154,000 | | |
| December 14, 1990 | \$2,937,000 | May 23, 1991 | \$2,050,000 | June 30, 1990 | (a) |
| March 14, 1997 | \$2,962,000 | November 30, 1997 | \$1,670,000(b) | December 31, 1996 | 11.6%(c) |

- (a) Delta requested a 14% return on common equity. The rate case was settled with all intervenors and approved by the PSC. No specific return on common equity was stated in the settlement.
- (b) The PSC has granted a rehearing, scheduled for April 2, 1998, on tax-related items that could result in \$157,000 of additional annual revenues.
- (c) Delta requested a 13% return on common equity.

Delta currently has a Gas Cost Recovery ("GCR") clause, which permits changes in Delta's gas costs to be reflected in the rates charged to customers. The GCR requires Delta to make quarterly filings with the PSC, but such procedure does not require a general rate case. Although the PSC is allowing Delta through its GCR clause to recover its costs in connection with its recently developed storage facilities on Canada Mountain (see "Business—Summary of Business Development"), this recovery through rates, which amounts to approximately \$0.56 per Mcf, is currently under review by the PSC and thus is currently being billed to Delta's customers subject to refund. Delta can currently predict neither the outcome of this review nor the impact on Delta's rates, if any.

During 1997, the PSC established a proceeding to investigate affiliate transactions. Delta is a party to this proceeding, and Delta responded to a PSC data request relating to Delta's subsidiaries. Delta can currently predict neither the outcome of this proceeding nor the impact on Delta's rates, if any.

The PSC convened meetings during 1997 with various regulated utilities and other interested parties to discuss the potential unbundling of natural gas rates and services in Kentucky. Delta participated actively in these meetings and plans to continue to provide comments in future discussions concerning regulatory and legislative issues relating to unbundling.

In addition to PSC regulation, Delta may obtain non-exclusive franchises from the cities and communities in which it operates authorizing it to place its facilities in the streets and public grounds. However, no utility may obtain a franchise until it has obtained from the PSC a Certificate of Convenience and Necessity authorizing it to bid on the franchise. Delta holds franchises in four of the ten cities in which it maintains branch offices and in seven other communities it serves. In the other cities and communities served by the Company, either Delta's franchises have expired, the communities do not have governmental organizations authorized to grant franchises, or the local governments have not required or do not want to offer a franchise. Delta attempts to acquire or reacquire franchises whenever feasible.

Without a franchise, a local government could require Delta to cease its occupation of the streets and public grounds or prohibit Delta from extending its facilities into any new area of that city or community. To date, the absence of a franchise has had no adverse effect on Delta's operations.

Properties

Delta owns its corporate headquarters in Winchester, Kentucky. In addition, Delta owns buildings used for branch operations in nine of the cities it serves and rents an office building in one other city. Also, Delta owns a building in Laurel County used for training as well as equipment and materials storage.

The Company owns approximately 1,960 miles of natural gas gathering, transmission, distribution and service lines. These lines range in size up to twelve inches in diameter. There are no significant encumbrances on these assets.

Delta holds leases for the storage of natural gas under approximately 8,000 acres located in Bell County, Kentucky. This property was developed for the underground storage of natural gas and has an estimated capacity to store 4,000,000 Mcf of gas.

Delta owns the rights to any oil and gas underlying approximately 3,500 acres in Bell County. Portions of these properties are used by Delta for the storage of natural gas. The maximum capacity of the storage facilities is 550,000 Mcf. These properties otherwise are currently non-producing, and no reserve studies have been undertaken on the properties.

Enpro owns interests in certain oil and gas leases relating to approximately 11,000 acres located in Bell, Knox and Whitley Counties. There presently are 56 gas wells and 7 oil wells producing from these properties. Enpro's remaining proved, developed natural gas reserves are estimated at 4,400,000 Mcf. Oil production from the property has not been significant. Also, Enpro owns the oil and gas underlying 11,500 additional acres in Bell, Clay and Knox Counties. These properties are currently non-producing, and no reserve studies have been performed on the properties.

Under the terms of an agreement with a producer relating to approximately 14,000 acres of Enpro's undeveloped holdings, the producer is conducting exploration activities on the acreage. Enpro reserved the option to participate in wells drilled and also retained certain working and royalty interests in any production from future wells.

There are no significant encumbrances on the Company's assets.

Employees

On December 31, 1997, Delta had 181 full-time employees. Delta considers its relationship with its employees to be satisfactory. Delta's employees are not represented by unions or subject to any collective bargaining agreements.

Legal Proceedings

Delta and its subsidiaries are not parties to any legal proceedings which are expected to have a materially adverse impact on the financial condition or results of operations of the Company.

DESCRIPTION OF DEBENTURES

General

The Debentures are to be issued under an Indenture dated as of March 1, 1998 (the "Indenture"), by and between the Company and The Fifth Third Bank, Cincinnati, Ohio, as Trustee. A copy of the Indenture has been filed as an exhibit to the Registration Statement of which this Prospectus is a part. The terms of the Debentures include those stated in the Indenture and those made a part of the Indenture by reference to the Trust Indenture Act of 1939 (the "Trust Indenture Act") as in effect on the date of the Indenture. Potential investors are referred to the Indenture and the Trust Indenture Act for a statement of such terms. The following statements relating to the Debentures and certain provisions of the Indenture are summaries, do not purport to be complete, and are subject to and are qualified in their entirety by reference to the provisions of the Indenture. Unless otherwise stated, capitalized terms defined in the Indenture have the same meanings when used herein.

The Company does not intend to list the Debentures on a national securities exchange. There is presently no trading market for the Debentures, and there can be no assurance that such a market will develop or, if developed, that it will be maintained.

Book-Entry Only System

The Debentures will be issued in the aggregate initial principal amount of \$25,000,000 and will be represented by one certificate (the "Global Security") to be registered in the name of the nominee of The Depository Trust Company ("DTC") or any successor depository (the "Depository"). The Depository will maintain the Debentures in denominations of \$1,000 and integral multiples thereof through its book-entry facilities. In accordance with its normal procedures, the Depository will record the interests of each Depository participating firm (e.g., brokerage firm) ("Participant") in the Debentures, whether held for its own account or as a nominee for another person.

So long as the nominee of the Depository is the registered owner of the Debentures, such nominee will be considered the sole owner or holder of the Debentures for all purposes under the Indenture and any applicable laws, except as noted below. A Beneficial Owner, as hereinafter defined, of interests in the Debentures will not be entitled to receive a physical certificate representing such ownership interest and will not be considered an owner or holder of the Debentures under the Indenture, except as otherwise provided below. A Beneficial Owner is the person who has the right to sell, transfer or otherwise dispose of an interest in the Debentures and the right to receive the proceeds therefrom, as well as interest and principal payable in respect thereof. A Beneficial Owner's interest in the Debentures will be recorded, in integral multiples of \$1,000, on the records of the Participant that maintains such Beneficial Owner's account for such purpose. In turn, the Participant's interest in such Debentures will be recorded, in integral multiples of \$1,000, on the records of the Depository. Therefore, the Beneficial Owner must rely on the foregoing arrangements to evidence its interest in the Debentures. Beneficial ownership of the Debentures may be transferred only by compliance with the procedures of a Beneficial Owner's Participant (e.g., brokerage firm) and the Depository.

All rights of ownership must be exercised through the Depository and the book-entry system, except that a Beneficial Owner is entitled to exercise directly its rights under Section 316(b) of the Trust Indenture Act with respect to the payment of interest and principal on the Debentures. Notices that are to be given to registered owners by the Company or the Trustee will be given only to the Depository. It is expected that the Depository will forward the notices to the Participants by its usual procedures, so that such Participants may forward such notices to the Beneficial Owners. Neither the Company nor the Trustee will have any responsibility or obligation to assure that any notices are forwarded by the Depository to the Participants or by any Participants to the Beneficial Owners.

DTC has advised the Company and the Underwriter as follows: DTC is a limited-purpose trust company organized under the Banking Law of the State of New York, a member of the Federal Reserve System, and a "clearing agency" registered pursuant to the provisions of Section 17A of the Exchange Act. DTC holds securities of Participants and facilitates the clearance and settlement of securities transactions among Participants in such securities transactions through electronic book-entry changes in accounts of Participants, thereby eliminating the need for physical movement of securities certificates. Participants include securities brokers and dealers (including the Underwriter), banks, trust companies, clearing corporations and certain other organizations, some of whom (and/or their representatives) own DTC. Access to DTC's book-entry system is also available to others, such as banks,

brokers, dealers and trust companies that clear through or maintain a custodial relationship with a Participant, either directly or indirectly. Persons who are not Participants may beneficially own securities held by DTC only through Participants.

Interest and Payment

The Debentures will mature on April 1, 2018. The Debentures will bear interest from the date of issuance at the rate per annum stated on the cover page hereof, calculated on the basis of a 360-day year of twelve 30-day months, payable semi-annually on April 1 and October 1 of each year, commencing October 1, 1998 to the Persons in whose names the Debentures are registered at the close of business on the 15th day of the month prior to such Interest Payment Date. If any payment date would otherwise be a day that is a Legal Holiday, the payment will be postponed to the next day that is not a Legal Holiday, and no interest on such payment shall accrue for the period from and after such otherwise scheduled payment date for the purposes of the payment to be made on such next succeeding day.

So long as the nominee of the Depository is the registered owner of the Debentures, payments of interest and principal in respect of the Debentures will be made to the Depository. The Depository will be responsible for crediting the amount of such distributions to the accounts of the Participants entitled thereto, in accordance with the Depository's normal procedures. Each Participant will be responsible for disbursing such distributions to the Beneficial Owners of the interests in Debentures that it represents. Neither the Company nor the Trustee will have any responsibility or liability for any aspect of the records relating to, notices to, or payments made on account of, beneficial ownership interests in the Debentures; maintaining, supervising or reviewing any records relating to such beneficial ownership interests; the selection of any Beneficial Owner to receive payment in the event of a partial redemption of the Global Security; or consents given or other action taken on behalf of any Beneficial Owner.

Redemption at the Option of the Company

The Debentures will be redeemable at any time on or after April 1, 2003, as a whole or in part, at the election of the Company, at a Redemption Price equal to 100% of the principal amount thereof plus accrued interest to the Redemption Date.

If less than all the Debentures are redeemed, the particular Debentures to be redeemed will be selected by the Trustee by lot.

Notice of redemption will be mailed at least 30 days before the Redemption Date to each holder of Debentures to be redeemed at the holder's registered address. The Company has the right to rescind any notice of redemption at any time at least five days prior to the Redemption Date.

On and after the Redemption Date, interest will cease to accrue on Debentures or portions thereof called for redemption, unless the Company shall default in the payment of the Redemption Price.

Limited Right of Redemption Upon Death of Beneficial Owner

Unless the Debentures have been declared due and payable prior to their maturity by reason of an Event of Default, the Representative (as hereinafter defined) of a deceased Beneficial Owner has the right to request redemption at par of all or part of his interest expressed in integral multiples of \$1,000 principal amount, in the Debentures for payment prior to maturity, and the Company will redeem the same subject to the limitations that the Company will not be obligated to redeem during the period from the original issuance of the Debentures through and including April 1, 1999 (the "Initial Period"), and during any twelve-month period which ends on and includes each April 1 thereafter (each such twelve-month period being hereinafter referred to as a "Subsequent Period") (i) on behalf of a deceased Beneficial Owner any interest in the Debentures which exceeds an aggregate principal amount of \$25,000 or (ii) interests in the Debentures in an aggregate principal amount exceeding \$750,000. A request for redemption may be presented to the Trustee by the Representative of a Deceased Beneficial Owner at any time and in any principal amount. Representatives of deceased Beneficial Owners must make arrangements with the Participant through whom such interest is owned in order that timely presentation of redemption requests can be made by the Participant and, in turn, by the Depository to the Trustee. If the Company, although not obligated to do so, chooses to redeem interests of a deceased Beneficial Owner in the Debentures in the Initial Period or in any Subsequent Period in excess of the \$25,000 limitation, such redemption, to the extent that it exceeds the \$25,000

limitation for any deceased Beneficial Owner, shall not be included in the computation of the \$750,000 aggregate limitation for such Initial Period or such Subsequent Period, as the case may be, or for any succeeding Subsequent Period.

Subject to the \$25,000 and the \$750,000 limitations, the Company will upon the death of any Beneficial Owner redeem the interest of the Beneficial Owner in the Debentures within 60 days following receipt by the Trustee of a Redemption Request, as hereinafter defined, from such Beneficial Owner's personal representative, or surviving joint tenant(s), tenant(s) by the entirety or tenant(s) in common, or other persons entitled to effect such a Redemption Request (each, a "Representative"). If Redemption Requests exceed the aggregate principal amount of interests in Debentures required to be redeemed during the Initial Period or any Subsequent Period, then such excess Redemption Requests will be applied to successive Subsequent Periods, regardless of the number of Subsequent Periods required to redeem such interests.

A request for redemption of an interest in the Debentures may be made by delivering a request to the Participant through whom the deceased Beneficial Owner owned such interest, in form satisfactory to the Participant, together with evidence of the death of the Beneficial Owner and evidence of the authority of the Representative satisfactory to the Participant and Trustee. A Representative of a deceased Beneficial Owner may make the request for redemption and shall submit such other evidence of the right to such redemption as the Participant or Trustee shall require. The request shall specify the principal amount of interest in the Debentures to be redeemed. A request for redemption in form satisfactory to the Participant and accompanied by the documents relevant to the request as above provided, together with a certification by the Participant that it holds the interest on behalf of the deceased Beneficial Owner with respect to whom the request for redemption is being made (a "Redemption Request"), shall be provided to the Depository by a Participant, and the Depository will forward the request to the Trustee. Redemption Requests shall be in form satisfactory to the Trustee.

The price to be paid by the Company for an interest in the Debentures to be redeemed pursuant to a request on behalf of a deceased Beneficial Owner is one hundred percent (100%) of the principal amount thereof plus accrued but unpaid interest to the date of payment. Subject to arrangements with the Depository, payment for interests in the Debentures which are to be redeemed shall be made to the Depository upon presentation of Debentures to the Trustee for redemption in the aggregate principal amount specified in the Redemption Requests submitted to the Trustee by the Depository which are to be fulfilled in connection with such payment. Any acquisition of Debentures by the Company or its Subsidiaries other than by redemption at the option of any Representative of a deceased Beneficial Owner shall not be included in the computation of either the \$25,000 or the \$750,000 limitation for the Initial Period or for any Subsequent Period.

Interests in the Debentures held in tenancy by the entirety, joint tenancy or by tenants in common will be deemed to be held by a single Beneficial Owner, and the death of a tenant in common, tenant by the entirety or joint tenant will be deemed the death of a Beneficial Owner. The death of a person who, during such person's lifetime, was entitled to substantially all of the rights of a Beneficial Owner of an interest in the Debentures will be deemed the death of the Beneficial Owner, regardless of the recordation of such interest on the records of the Participant, if such rights can be established to the satisfaction of the Participant and the Trustee. Such interest shall be deemed to exist in typical cases of nominee ownership, ownership under the Uniform Gifts to Minors Act or the Uniform Transfers to Minors Act, community property or other joint ownership arrangements between a husband and wife (including individual retirement accounts or Keogh [H.R.10] plans maintained solely by or for the decedent or by or for the decedent and any spouse), and trust and certain other arrangements where one person has substantially all of the rights of a Beneficial Owner during such person's lifetime.

In the case of a Redemption Request which is presented on behalf of a deceased Beneficial Owner and which has not been fulfilled at the time the Company gives notice of its election to redeem the Debentures, the interests in the Debentures which are the subject of such Redemption Request shall not be eligible for redemption pursuant to the Company's option to redeem but shall remain subject to redemption pursuant to such Redemption Request.

Subject to the provisions of the immediately preceding paragraph, any Redemption Request may be withdrawn upon delivery of a written request for such withdrawal given to the Trustee by the Depository prior to payment for redemption of the interest in the Debentures by reason of the death of a Beneficial Owner.

The Company is legally obligated to redeem Debentures and interests of Beneficial Owners therein properly presented for redemption pursuant to a Redemption Request in accordance with and subject to the terms, conditions and limitations of the Indenture, as summarized above. The Company's redemption obligation is not cumulative. Nothing in the Indenture prohibits the Company from redeeming, in fulfillment of Redemption Requests made pursuant to the Indenture, Debentures or interests therein of Beneficial Owners in excess of the principal amount the Company is obligated to redeem, nor does anything in the Indenture prohibit the Company from purchasing any Debentures or interests therein in the open market. However, the Company may not use any Debentures redeemed or purchased as described in the immediately preceding sentence as a credit against its redemption obligation.

Because of the limitations of the Company's requirement to redeem, no Beneficial Owner can have any assurance that its interest in the Debentures will be paid prior to maturity.

Sinking Fund; Non-Convertibility

The Debentures are not subject to a sinking fund and are not convertible.

Debentures Unsecured

The Debentures will be unsecured obligations and will rank on a parity with all of the other unsecured and unsubordinated *Indebtedness of the Company* outstanding from time to time. Subject only to the restrictive covenants described below (see "Restrictive Covenants"), the Indenture does not limit the amount of *Indebtedness* which the Company or its Subsidiaries may incur.

Restrictive Covenants

The Company covenants in the Indenture that neither the Company nor any of its Subsidiaries will create, issue, incur, guarantee or assume any *Funded Indebtedness* which ranks prior to or on a parity with the Debentures in right of payment, unless immediately thereafter, and after giving effect thereto and to the application of the proceeds thereof, *Consolidated Net Utility Fixed Assets* are at least equal to *Consolidated Funded Indebtedness*. *Consolidated Net Utility Fixed Assets* is defined in the Indenture to include the net book value (determined in accordance with generally accepted accounting principles) of all physical property of the Company and any Subsidiary used or useful to the Company or such Subsidiary in the business of furnishing or distributing, as a public utility, gas service. *Funded Indebtedness* is defined in the Indenture as all *Indebtedness* other than *Current Indebtedness* and would include the Debentures. *Consolidated Funded Indebtedness* is defined to include *Funded Indebtedness* of the Company and *Funded Indebtedness* of Consolidated Subsidiaries. At December 31, 1997, after giving effect to the issuance of the Debentures offered hereby, and the application of the proceeds therefrom, *Consolidated Net Utility Fixed Assets* would have exceeded *Consolidated Funded Indebtedness* by \$36,131,000.

The Company also covenants that it will not declare or pay any dividends or make any other distribution upon its Common Stock (other than dividends and distributions payable only in shares of Common Stock) and will not directly or indirectly apply any of the assets of the Company to the redemption, retirement, purchase or other acquisition of any stock of the Company of any class, except purchases or redemptions in compliance with any mandatory sinking fund or purchase fund or redemption requirement in respect of any preferred stock of the Company, whether now or hereafter authorized or issued, unless after giving effect to such declaration, payment, distribution or application of assets the *Consolidated Tangible Net Worth* of the Company shall be at least equal to \$21,500,000 as reflected on the Company's latest available balance sheet. *Consolidated Tangible Net Worth* is defined in the Indenture as the shareholders' equity of the Company, less intangible assets. At December 31, 1997, after giving effect to the issuance of the Debentures, the *Consolidated Tangible Net Worth* of the Company would have been \$28,255,698.

Subject to certain exceptions described in the Indenture (including Liens to secure *Indebtedness* having an outstanding principal balance aggregating not more than \$4,000,000), the Company also covenants that it will not issue, assume or guarantee any *Indebtedness* secured by a Lien (as defined in the Indenture) on any property or asset at any time owned by it, without effectively securing, prior to or concurrently with the issuance, assumption or guarantee of any such *Indebtedness*, the Debentures equally and ratably with (or, at the Company's option, prior to) such *Indebtedness*.

Except as described in the preceding three paragraphs, the Indenture does not afford any protection to holders of Debentures solely on account of the Company's involvement in highly leveraged transactions.

Successor Corporation

The Company covenants in the Indenture that it will not consolidate with, merge into or transfer or lease all or substantially all of its assets to another Person, unless immediately after such transaction no Default will exist, such Person assumes all the obligations of the Company under the Debentures and the Indenture, and certain other requirements are met.

Events of Default; Notice and Waiver

The following constitute events of default under the Indenture: (a) default in the payment of principal of the Debentures when due; (b) default in the payment of any interest on the Debentures when due, continued for 30 days; (c) default in the performance of any other agreement of the Company in the Debentures or the Indenture, continued for 60 days after written notice; (d) acceleration of certain indebtedness of the Company or its Subsidiaries for borrowed money under the terms of any instrument under which indebtedness of \$100,000 or more is issued or secured; and (e) certain events in bankruptcy, insolvency or reorganization.

The Indenture provides that the Trustee will, within 90 days after the occurrence of a default, give the holders of Debentures notice of all continuing defaults (as defined) known to it; but, except in the case of a default in the payment of the principal or interest in respect of any of the Debentures, the Trustee shall be protected in withholding such notice if it in good faith determines that the withholding of such notice is in the interests of such holders.

If any event of default shall occur and be continuing, the Trustee or the holders of at least 25% in principal amount of then outstanding Debentures may declare the Debentures immediately due and payable. Any such acceleration may be rescinded by the holders of a majority in principal amount of the Debentures then outstanding, upon the conditions provided in the Indenture.

An existing default and its consequences may be waived by the holders of a majority in principal amount of the Debentures, upon the conditions provided in the Indenture, other than an uncured default in payment of principal or interest in respect of the Debentures, an uncured failure to make any redemption payment or an uncured default with respect to a provision which cannot be modified under the terms of the Indenture without the consent of each holder affected.

The Indenture includes a covenant that the Company will file annually with the Trustee, within 120 days after the end of each fiscal year, a statement regarding compliance by the Company with the terms thereof and specifying any defaults by the Company of which the signers may have knowledge.

Modification of the Indenture

Modifications and amendments of the Indenture which materially affect the rights of the holders of the Debentures may be made by the Company and the Trustee only with the consent of the holders of not less than a majority in principal amount of the Debentures then outstanding; provided that no such modification or amendment may change the stated maturity of any Debenture, or reduce the principal amount of or interest rate on any Debenture or change the interest payment date or otherwise modify the terms of payment of the principal of or interest on the Debentures, or reduce the percentage required for any consent, waiver or modification, or modify certain other provisions of the Indenture, without the consent of each holder of any Debenture affected thereby.

Discharge of the Indenture

The Indenture will be discharged and canceled upon payment of all the Debentures or upon deposit with the Trustee, within no more than one year prior to the maturity or the redemption of all the Debentures, of funds or U.S. Government Obligations sufficient to pay the principal of and premium, if any, and interest on the Debentures.

Trustee

The Indenture contains a provision entitling the Trustee, subject to the duty of the Trustee during default to act with the required standard of care, to be indemnified by the holders of Debentures before proceeding to exercise any right or power under the Indenture at the request of the holders of Debentures. The Indenture provides that the holders of a majority in principal amount of the outstanding Debentures may direct the time, method and place of

conducting any proceeding and any remedy available to the Trustee or exercising any trust or power conferred upon the Trustee.

The Fifth Third Bank ("Fifth Third"), the Trustee and Debenture Registrar under the Indenture, has its corporate trust office in Cincinnati, Ohio. Fifth Third serves as Registrar, Transfer Agent and Dividend Disbursement Agent for Delta's Common Stock, Agent for Delta's Dividend Reinvestment and Stock Purchase Plan, as well as Trustee and Debenture Registrar for Delta's 8.3% Debentures due 2026.

UNDERWRITING

Edward D. Jones & Co., L.P. (the "Underwriter") has agreed, subject to the terms and conditions of the Underwriting Agreement, the form of which is filed as an exhibit to the Registration Statement, to purchase from the Company the Debentures.

The Underwriting Agreement provides that the obligations of the Underwriter to pay for and accept delivery of the Debentures are subject to the approval of certain legal matters by counsel and to certain other conditions. The Underwriter is obligated to take and pay for all of the Debentures offered hereby if any are taken.

The Underwriter has advised the Company that it proposes to offer the Debentures being purchased by it directly to the public at the initial public offering price set forth on the cover page of this Prospectus.

Until the distribution of the Debentures is completed, rules of the Commission may limit the ability of the Underwriter to bid for and purchase the Debentures. As an exception to these rules, the Underwriter is permitted to engage in certain transactions that stabilize the price of the Debentures. Such transactions consist of bids or purchases for the purpose of pegging, fixing or maintaining the price of the Debentures.

If the Underwriter creates a short position in the Debentures in connection with the Offering, i.e., if it sells more Debentures than are set forth on the cover page of this Prospectus, the Underwriter may reduce that short position by purchasing Debentures in the open market.

In general, purchases of a security for the purpose of stabilization or to reduce a short position could cause the price of the security to be higher than it might be in the absence of such purchases. The imposition of a penalty bid might also have an effect on the price of a security to the extent that it were to discourage resales of the securities.

Neither the Company nor the Underwriter makes any representation or prediction as to the direction or magnitude of any effect that the transactions described above may have on the price of the Debentures. In addition, neither the Company nor the Underwriter makes any representation that the Underwriter will engage in such transactions or that such transactions, once commenced, will not be discontinued without notice.

The offering of the Debentures is made for delivery when, as and if accepted by the Underwriter and subject to prior sale and to withdrawal, cancellation or modification of the offer without notice. The Underwriter reserves the right to reject any order for the purchase of Debentures in whole or in part.

The Company has agreed to indemnify the Underwriter and persons who control the Underwriter against certain liabilities that may be incurred in connection with the offering contemplated hereby, including liabilities under the Securities Act of 1933, as amended, or to contribute to payments the Underwriter may be required to make in respect thereof.

EXPERTS

The audited consolidated financial statements and schedules of the Company included or incorporated by reference in this Prospectus and elsewhere in the Registration Statement have been audited by Arthur Andersen LLP, independent public accountants as indicated in their reports with respect thereto, and are included herein in reliance upon the authority of said firm as experts in giving said reports.

LEGAL OPINIONS

The validity of the Debentures will be passed upon for the Company by its special counsel, Stoll, Keenon & Park, LLP, Lexington, Kentucky, and certain matters will be passed upon for the Underwriter by Armstrong, Teasdale, Schlafly & Davis, St. Louis, Missouri.

Attorneys in the firm of Stoll, Keenon & Park, LLP who have participated in the firm's representation of Delta and members of such attorneys' immediate families own collectively 6,056 shares of Delta's Common Stock.

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DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors and Shareholders
of Delta Natural Gas Company, Inc.:

We have audited the accompanying consolidated balance sheets and statements of capitalization of Delta Natural Gas Company, Inc. (a Kentucky corporation) and subsidiary companies as of June 30, 1997 and 1996, and the related consolidated statements of income, cash flows and changes in shareholders' equity for each of the three years in the period ended June 30, 1997. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Delta Natural Gas Company, Inc. and subsidiary companies as of June 30, 1997 and 1996, and the results of their operations and their cash flows for each of the three years in the period ended June 30, 1997, in conformity with generally accepted accounting principles.

ARTHUR ANDERSEN LLP

Louisville, Kentucky
August 15, 1997

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF INCOME

| | For the Twelve Months Ended December 31, 1997 (Unaudited) | For the Fiscal Years Ended June 30, | | |
|---|---|-------------------------------------|--------------|--------------|
| | | 1997 | 1996 | 1995 |
| Operating Revenues | \$45,074,546 | \$42,169,185 | \$36,576,055 | \$31,844,339 |
| Operating Expenses | | | | |
| Purchased gas | \$24,562,876 | \$23,265,222 | \$17,389,755 | \$15,497,156 |
| Operation and maintenance (Note 1) | 8,896,894 | 8,631,635 | 8,642,511 | 8,002,797 |
| Depreciation and depletion (Note 1) | 3,201,585 | 2,935,257 | 2,510,952 | 2,183,558 |
| Taxes other than income taxes | 1,161,923 | 1,056,689 | 1,036,282 | 863,340 |
| Income taxes (Note 2) | 1,154,275 | 964,800 | 1,559,500 | 1,042,400 |
| Total operating expenses | \$38,977,553 | \$36,853,603 | \$31,139,000 | \$27,589,251 |
| Operating Income | \$ 6,096,993 | \$ 5,315,582 | \$ 5,437,055 | \$ 4,255,088 |
| Other Income and Deductions, Net | 28,794 | 40,874 | 32,503 | 50,582 |
| Income Before Interest Charges | \$ 6,125,787 | \$ 5,356,456 | \$ 5,469,558 | \$ 4,305,670 |
| Interest Charges | | | | |
| Interest on long-term debt | \$ 3,152,939 | \$ 2,997,393 | \$ 1,851,768 | \$ 1,879,442 |
| Other interest | 823,010 | 519,432 | 867,641 | 419,693 |
| Amortization of debt expense | 111,600 | 115,366 | 88,800 | 88,800 |
| Total interest charges | \$ 4,087,549 | \$ 3,632,191 | \$ 2,808,209 | \$ 2,387,935 |
| Net Income | \$ 2,038,238 | \$ 1,724,265 | \$ 2,661,349 | \$ 1,917,735 |
| Weighted Average Number of Common Shares Outstanding | 2,342,910 | 2,294,134 | 1,886,629 | 1,850,986 |
| Basic Earnings Per Common Share | \$.87 | \$.75 | \$ 1.41 | \$ 1.04 |
| Diluted Earnings Per Common Share | \$.87 | \$.75 | \$ 1.41 | \$ 1.04 |
| Dividends Declared Per Common Share | \$ 1.14 | \$ 1.14 | \$ 1.12 | \$ 1.12 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

| | For the Twelve Months Ended December 31, 1997 (Unaudited) | For the Fiscal Years Ended June 30, | | |
|---|---|-------------------------------------|--------------------------|--------------------------|
| | | 1997 | 1996 | 1995 |
| Cash Flows From Operating Activities | | | | |
| Net income | \$ 2,038,238 | \$ 1,724,265 | \$ 2,661,349 | \$ 1,917,735 |
| Adjustments to reconcile net income to net cash from operating activities | | | | |
| Depreciation, depletion and amortization | 3,436,840 | 3,049,229 | 2,663,475 | 2,272,358 |
| Deferred income taxes and investment tax credits | 473,275 | 485,400 | 1,762,500 | (77,000) |
| Other—net | 688,134 | 666,798 | 484,474 | 602,180 |
| (Increase) decrease in assets | | | | |
| Accounts receivable | (1,396,817) | (318,178) | (860,255) | (118,237) |
| Gas in storage | 3,995,951 | (782,007) | 63,546 | (138,138) |
| Advance (deferred) recovery of gas cost | (3,385,041) | 495,751 | (3,788,143) | 2,583,128 |
| Materials and supplies | (69,636) | (120,969) | (124,697) | 173,319 |
| Prepayments | (213,592) | (346,532) | 53,702 | (105,903) |
| Other assets | (582,623) | (541,669) | (31,723) | (71,087) |
| Increase (decrease) in liabilities | | | | |
| Accounts payable | (587,907) | (439,721) | 871,207 | (178,609) |
| Refunds due customers | 379,087 | 554,520 | (456,283) | 83,572 |
| Accrued taxes | 776,972 | 1,038,761 | (270,394) | (72,210) |
| Other current liabilities | 354,593 | 744,054 | 56,951 | 69,742 |
| Advances for construction and other | (4,851) | (476) | 9,100 | 2,333 |
| Net cash provided by operating activities | <u>\$ 5,902,623</u> | <u>\$ 6,209,226</u> | <u>\$ 3,094,809</u> | <u>\$ 6,943,183</u> |
| Cash Flows From Investing Activities | | | | |
| Capital expenditures | \$(14,236,815) | \$(16,648,994) | \$(13,373,416) | \$ (8,122,838) |
| Net cash used in investing activities | <u>\$(14,236,815)</u> | <u>\$(16,648,994)</u> | <u>\$(13,373,416)</u> | <u>\$ (8,122,838)</u> |
| Cash Flows From Financing Activities | | | | |
| Dividends on common stock | \$ (2,671,093) | \$ (2,651,073) | \$ (2,113,414) | \$ (2,073,374) |
| Issuance of common stock, net | 639,809 | 6,773,054 | 568,875 | 502,361 |
| Issuance of long-term debt, net | — | 14,334,833 | — | — |
| Repayment of long-term debt | (813,321) | (478,256) | (561,000) | (240,100) |
| Issuance of short-term debt | 35,280,000 | 30,975,000 | 25,955,000 | 19,495,000 |
| Repayment of short-term debt | (23,675,000) | (38,185,000) | (13,555,000) | (16,525,000) |
| Net cash provided by financing activities | <u>\$ 8,760,395</u> | <u>\$ 10,768,558</u> | <u>\$ 10,294,461</u> | <u>\$ 1,158,887</u> |
| Net Increase (Decrease) in Cash and Cash Equivalents | \$ 426,203 | \$ 328,790 | \$ 15,854 | \$ (20,768) |
| Cash and Cash Equivalents, Beginning of Year | 18,201 | 151,633 | 135,779 | 156,547 |
| Cash and Cash Equivalents, End of Year | <u>\$ 444,404</u> | <u>\$ 480,423</u> | <u>\$ 151,633</u> | <u>\$ 135,779</u> |
| Supplemental Disclosures of Cash Flow Information | | | | |
| Cash paid during the year for | | | | |
| Interest | \$ 4,008,286 | \$ 3,019,881 | \$ 2,491,091 | \$ 2,253,472 |
| Income taxes | \$ 366,032 | \$ (432,163) | \$ 193,560 | \$ 1,264,942 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

CONSOLIDATED BALANCE SHEETS

| | <u>As of December 31, 1997</u> | <u>As of June 30,</u> | |
|---|--|-----------------------|----------------------|
| | <u>(Unaudited)</u> | <u>1997</u> | <u>1996</u> |
| Assets | | | |
| Gas Utility Plant , at cost..... | \$123,913,386 | \$116,829,158 | \$ 98,795,623 |
| Less—Accumulated provision for depreciation..... | <u>(33,251,728)</u> | <u>(31,734,976)</u> | <u>(26,749,774)</u> |
| Net gas plant..... | <u>\$ 90,661,658</u> | <u>\$ 85,094,182</u> | <u>\$ 72,045,849</u> |
| Current Assets | | | |
| Cash and cash equivalents..... | \$ 444,404 | \$ 480,423 | \$ 151,633 |
| Accounts receivable, less accumulated provisions for doubtful accounts of \$83,647, \$113,945 and \$105,756 as of December 31, 1997 and June 30, 1997 and 1996, respectively..... | 3,615,358 | 2,414,632 | 2,096,454 |
| Gas in storage, at average cost..... | 1,855,202 | 1,209,171 | 427,164 |
| Deferred gas costs (Note 1)..... | 3,796,666 | 2,180,606 | 2,676,357 |
| Materials and supplies, at first-in, first-out cost..... | 710,358 | 773,108 | 652,139 |
| Prepayments..... | <u>388,449</u> | <u>716,076</u> | <u>369,544</u> |
| Total current assets..... | <u>\$ 10,810,437</u> | <u>\$ 7,774,016</u> | <u>\$ 6,373,291</u> |
| Other Assets | | | |
| Cash surrender value of officers' life insurance (face amount of \$1,036,009)..... | \$ 329,913 | \$ 321,339 | \$ 304,339 |
| Note receivable from officer..... | 122,000 | 134,000 | 126,000 |
| Unamortized debt expense and other (Note 6)..... | <u>3,335,330</u> | <u>3,357,628</u> | <u>2,291,158</u> |
| Total other assets..... | <u>\$ 3,787,243</u> | <u>\$ 3,812,967</u> | <u>\$ 2,721,497</u> |
| Total assets..... | <u>\$105,259,338</u> | <u>\$ 96,681,165</u> | <u>\$ 81,140,637</u> |
| Liabilities and Shareholders' Equity | | | |
| Capitalization (See Consolidated Statements of Capitalization) | | | |
| Common shareholders' equity..... | \$ 28,255,698 | \$ 29,474,569 | \$ 23,628,323 |
| Long-term debt (Note 6)..... | 37,976,596 | 38,107,860 | 24,488,916 |
| Notes payable refinanced subsequent to year end ... | — | — | 18,075,000 |
| Total capitalization..... | <u>\$ 66,232,294</u> | <u>\$ 67,582,429</u> | <u>\$ 66,192,239</u> |
| Current Liabilities | | | |
| Notes payable (Note 5)..... | \$ 19,395,000 | \$ 10,865,000 | \$ — |
| Current portion of long-term debt (Note 6)..... | 1,553,777 | 1,987,600 | 1,084,800 |
| Accounts payable..... | 4,391,125 | 2,386,717 | 2,826,438 |
| Accrued taxes..... | 592,850 | 1,132,315 | 93,554 |
| Refunds due customers..... | 461,147 | 577,874 | 23,354 |
| Customers' deposits..... | 498,566 | 368,561 | 304,246 |
| Accrued interest on debt..... | 1,081,096 | 1,033,220 | 637,596 |
| Accrued vacation..... | 516,032 | 516,032 | 485,847 |
| Other accrued liabilities..... | <u>385,701</u> | <u>492,501</u> | <u>238,571</u> |
| Total current liabilities..... | <u>\$ 28,875,294</u> | <u>\$ 19,359,820</u> | <u>\$ 5,694,406</u> |
| Deferred Credits and Other | | | |
| Deferred income taxes..... | \$ 8,393,000 | \$ 7,921,100 | \$ 7,318,500 |
| Investment tax credits..... | 673,500 | 708,400 | 779,400 |
| Regulatory liability (Note 2)..... | 867,675 | 892,100 | 938,300 |
| Advances for construction and other..... | <u>217,575</u> | <u>217,316</u> | <u>217,792</u> |
| Total deferred credits and other..... | <u>\$ 10,151,750</u> | <u>\$ 9,738,916</u> | <u>\$ 9,253,992</u> |
| Commitments and Contingencies (Note 8) | | | |
| Total liabilities and shareholders' equity.... | <u>\$105,259,338</u> | <u>\$ 96,681,165</u> | <u>\$ 81,140,637</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

| | For the Twelve Months Ended December 31, 1997 (Unaudited) | For the Fiscal Years Ended June 30, | | |
|---|---|-------------------------------------|----------------------|----------------------|
| | | 1997 | 1996 | 1995 |
| Common Shares | | | | |
| Balance, beginning of year | \$ 2,325,333 | \$ 1,903,580 | \$ 1,868,734 | \$ 1,839,340 |
| \$1.00 par value of 36,589, 438,643, 34,846 and 29,394 shares issued during the twelve months ended December 31, 1997 and fiscal years 1997, 1996 and 1995, respectively | | | | |
| Public issuance of common shares..... | — | 400,000 | — | — |
| Dividend reinvestment and stock purchase plan | 29,843 | 31,187 | 28,024 | 25,802 |
| Employee stock purchase plan and other | <u>6,746</u> | <u>7,456</u> | <u>6,822</u> | <u>3,592</u> |
| Balance, end of year | <u>\$ 2,361,922</u> | <u>\$ 2,342,223</u> | <u>\$ 1,903,580</u> | <u>\$ 1,868,734</u> |
| Premium on Common Shares | | | | |
| Balance, beginning of year | \$26,924,496 | \$20,572,132 | \$20,022,643 | \$19,532,909 |
| Premium on issuance of common shares | | | | |
| Public issuance of common shares..... | — | 6,000,000 | — | — |
| Dividend reinvestment and stock purchase plan | 491,113 | 519,478 | 440,621 | 425,357 |
| Employee stock purchase plan and other | <u>112,634</u> | <u>111,701</u> | <u>108,868</u> | <u>64,377</u> |
| Balance, end of year | <u>\$27,528,243</u> | <u>\$27,203,311</u> | <u>\$20,572,132</u> | <u>\$20,022,643</u> |
| Capital Stock Expense | | | | |
| Balance, beginning of year | \$(1,916,493) | \$(1,620,252) | \$(1,604,792) | \$(1,588,025) |
| Issuance of common shares | <u>(527)</u> | <u>(296,768)</u> | <u>(15,460)</u> | <u>(16,767)</u> |
| Balance, end of year | <u>\$(1,917,020)</u> | <u>\$(1,917,020)</u> | <u>\$(1,620,252)</u> | <u>\$(1,604,792)</u> |
| Retained Earnings | | | | |
| Balance, beginning of year | \$ 915,408 | \$ 2,772,863 | \$ 2,224,928 | \$ 2,380,567 |
| Net income | 2,038,238 | 1,724,265 | 2,661,349 | 1,917,735 |
| Cash dividends declared on common shares (See Consolidated Statements of Income for rates) | <u>(2,671,093)</u> | <u>(2,651,073)</u> | <u>(2,113,414)</u> | <u>(2,073,374)</u> |
| Balance, end of year | <u>\$ 282,553</u> | <u>\$ 1,846,055</u> | <u>\$ 2,772,863</u> | <u>\$ 2,224,928</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF CAPITALIZATION

| | As of December 31, 1997 <u>(Unaudited)</u> | <u>As of June 30,</u> 1997 1996 | |
|---|---|---|---------------------|
| Common Shareholders' Equity | | | |
| Common shares, par value \$1.00 per share (Notes 3 and 4) | | | |
| Authorized—6,000,000 shares | | | |
| Issued and outstanding—2,361,922, 2,342,223 and 1,903,580 shares as of December 31, 1997 and June 30, 1997 and 1996, respectively | \$ 2,361,922 | \$ 2,342,223 | \$ 1,903,580 |
| Premium on common shares | 27,528,243 | 27,203,311 | 20,572,132 |
| Capital stock expense | (1,917,020) | (1,917,020) | (1,620,252) |
| Retained earnings (Note 6) | <u>282,553</u> | <u>1,846,055</u> | <u>2,772,863</u> |
| Total common shareholders' equity | <u>\$28,255,698</u> | <u>\$29,474,569</u> | <u>\$23,628,323</u> |
| Long-Term Debt (Notes 6 and 7) | | | |
| Debtures, 8.3%, due 2026 | \$15,000,000 | \$15,000,000 | \$ — |
| Debtures, 6 5/8%, due 2023 | 13,325,000 | 13,505,000 | 14,000,000 |
| Debtures, 9%, due 2011 | 10,000,000 | 10,000,000 | 10,000,000 |
| Promissory note payable, due through 2001 | 1,151,596 | 1,502,901 | 1,401,581 |
| Other | <u>53,777</u> | <u>87,559</u> | <u>172,135</u> |
| Total long-term debt | \$39,530,373 | \$40,095,460 | \$25,573,716 |
| Less—Amounts due within one year, included in current liabilities | <u>(1,553,777)</u> | <u>(1,987,600)</u> | <u>(1,084,800)</u> |
| Net long-term debt | <u>\$37,976,596</u> | <u>\$38,107,860</u> | <u>\$24,488,916</u> |
| Notes Payable Refinanced Subsequent to Year End (Note 5) | <u>\$ —</u> | <u>\$ —</u> | <u>\$18,075,000</u> |
| Total capitalization | <u>\$66,232,294</u> | <u>\$67,582,429</u> | <u>\$66,192,239</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Including notes applicable to unaudited periods)

(1) Summary of Significant Accounting Policies

(a) **Principles of Consolidation**—Delta Natural Gas Company, Inc. (“Delta” or the “Company”) has five wholly-owned subsidiaries. Delta Resources, Inc. (“Resources”) buys gas and resells it to industrial customers on Delta’s system and to Delta for system supply. Delgasco, Inc. buys gas and resells it to Resources and to customers not on Delta’s system. Deltran, Inc. operates underground natural gas storage facilities that it leases from Delta. Enpro, Inc. owns and operates production properties. TranEx Corporation owns a 43 mile intrastate pipeline. All subsidiaries of Delta are included in the consolidated financial statements. Intercompany balances and transactions have been eliminated.

(b) **Cash Equivalents**—For the purposes of the Consolidated Statements of Cash Flows, all temporary cash investments with a maturity of three months or less at the date of purchase are considered cash equivalents.

(c) **Depreciation**—The Company determines its provision for depreciation using the straight-line method and by the application of rates to various classes of utility plant. The rates are based upon the estimated service lives of the properties and were equivalent to composite rates of 3.1%, 3.0%, 2.9% and 2.8% of average depreciable plant for the twelve months ended December 31, 1997, fiscal 1997, 1996 and 1995 respectively.

(d) **Maintenance**—All expenditures for maintenance and repairs of units of property are charged to the appropriate maintenance expense accounts. A betterment or replacement of a unit of property is accounted for as an addition and retirement of utility plant. At the time of such a retirement, the accumulated provision for depreciation is charged with the original cost of the property retired and also for the net cost of removal.

(e) **Gas Cost Recovery**—Delta has a Gas Cost Recovery (“GCR”) clause which provides for a dollar-tracker that matches revenues and gas costs and provides eventual dollar-for-dollar recovery of all gas costs incurred. The Company expenses gas costs based on the amount of gas costs recovered through revenue. Any differences between actual gas costs and those estimated costs billed are deferred and reflected in the computation of future billings to customers using the GCR mechanism.

(f) **Revenue Recognition**—The Company records revenues as billed to its customers on a monthly meter reading cycle. At the end of each month, gas service which has been rendered from the latest date of each cycle meter reading to the month-end is unbilled.

(g) **Revenues and Customer Receivables**—The Company supplies natural gas to 38,000 customers in central and southeastern Kentucky. Revenues and customer receivables arise primarily from sales of natural gas to customers and from transportation services for others. Provisions for doubtful accounts are recorded to reflect the expected net realizable value of accounts receivable.

(h) **Use of Estimates**—The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(i) **New Accounting Pronouncements**—In March, 1995, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards (“SFAS”) No. 121, “Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of”, effective for fiscal years beginning after December 15, 1995. The Company adopted the provisions of SFAS No. 121 in the first quarter of fiscal 1997. The new standard requires that long-lived assets and certain identified intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. In performing such impairment reviews, companies will be required to estimate the sum of future cash flows from an asset and compare such amount to the asset’s carrying amount. Any excess of carrying amount over expected cash flows will result in a possible write-down of an asset to its fair value. Adoption of SFAS No. 121 did not have a material adverse impact on the Company’s financial position or results of operations.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For companies with June 30 fiscal yearends, SFAS No. 123, "Accounting for Stock-Based Compensation", was required to be adopted as of June 30, 1997. This standard is currently inapplicable to Delta because the Company has no stock based compensation arrangements.

Delta adopted SFAS No. 128, "Earnings per Share", during the second quarter of fiscal 1998. The adoption of this standard had no effect upon current or prior period earnings per share.

(2) Income Taxes

The Company provides for income taxes on temporary differences resulting from the use of alternative methods of income and expense recognition for financial and tax reporting purposes. The differences result primarily from the use of accelerated tax depreciation methods for certain properties versus the straight-line depreciation method for financial purposes, differences in recognition of purchased gas cost recoveries and certain other accruals which are not currently deductible for income tax purposes. Investment tax credits were deferred for certain periods prior to fiscal 1987 and are being amortized to income over the estimated useful lives of the applicable properties. The Company utilizes the liability method for accounting for income taxes, which requires that deferred income tax assets and liabilities are computed using tax rates that will be in effect when the book and tax temporary differences reverse. The change in tax rates applied to accumulated deferred income taxes may not be immediately recognized in operating results because of ratemaking treatment. A regulatory liability has been established to recognize the future revenue requirement impact from these deferred taxes. The temporary differences which gave rise to the net accumulated deferred income tax liability for the periods are as follows:

| | As of June 30, | |
|--|----------------|-------------|
| | 1997 | 1996 |
| Deferred Tax Liabilities | | |
| Accelerated depreciation | \$ 9,018,800 | \$8,091,500 |
| Deferred gas cost | 860,100 | 1,055,700 |
| Accrued pension | 433,000 | 252,900 |
| Debt expense | 384,900 | 399,200 |
| Total..... | \$10,696,800 | \$9,799,300 |
| Deferred Tax Assets | | |
| Alternative investment tax credit..... | \$ 1,534,100 | \$1,305,600 |
| Regulatory liabilities | 339,400 | 370,000 |
| Unbilled revenue..... | 327,500 | 236,100 |
| Investment tax credit | 279,400 | 307,400 |
| Other..... | 295,300 | 261,700 |
| Total..... | \$ 2,775,700 | \$2,480,800 |
| Net accumulated deferred income tax liability..... | \$ 7,921,100 | \$7,318,500 |

The components of the income tax provision are comprised of the following:

| | As of June 30, | | |
|----------------------------------|----------------|--------------|-------------|
| | 1997 | 1996 | 1995 |
| Components of income tax expense | | | |
| Payable currently | | | |
| Federal | \$242,200 | \$ 52,100 | \$ 453,900 |
| State..... | (31,300) | (255,100) | 194,500 |
| Total..... | \$210,900 | \$ (203,000) | \$ 648,400 |
| Deferred | 753,900 | 1,762,500 | 394,000 |
| Income tax expense | \$964,800 | \$1,559,500 | \$1,042,400 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Reconciliation of the statutory federal income tax rate to the effective income tax rate is shown in the table below:

| | <u>For the Years Ended June 30,</u> | | |
|--|-------------------------------------|--------------|--------------|
| | <u>1997</u> | <u>1996</u> | <u>1995</u> |
| Statutory federal income tax rate..... | 34.0% | 34.0% | 34.0% |
| State income taxes net of federal benefit..... | 5.0 | 5.2 | 5.2 |
| Amortization of investment tax credit..... | (2.6) | (1.7) | (2.4) |
| Other differences—net..... | — | — | (.9) |
| Effective income tax rate..... | <u>36.4%</u> | <u>37.5%</u> | <u>35.9%</u> |

(3) Employee Benefit Plans

(a) *Defined Benefit Retirement Plan*—Delta has a trustee, noncontributory, defined benefit pension plan covering all eligible employees. Retirement income is based on the number of years of service and annual rates of compensation. The Company makes annual contributions equal to the amounts necessary to fund the plan adequately. The funded status of the pension plan at March 31, the plan year end, and the amounts recognized in the Company's consolidated balance sheets at June 30 were as follows:

| | <u>1997</u> | <u>1996</u> | <u>1995</u> |
|---|-------------------|-------------------|------------------|
| Plan assets at fair value..... | \$6,835,393 | \$6,058,458 | \$5,358,108 |
| Actuarial present value of benefit obligation | | | |
| Vested benefits..... | \$4,505,619 | \$2,789,736 | \$3,605,363 |
| Non-vested benefits..... | 11,025 | 9,346 | 21,742 |
| Accumulated benefit obligation..... | \$4,516,644 | \$2,799,082 | \$3,627,105 |
| Additional amounts related to projected salary increases..... | 1,828,856 | 2,811,907 | 1,638,014 |
| Total projected benefit obligation..... | \$6,345,500 | \$5,610,989 | \$5,265,119 |
| Plan assets in excess of projected benefit obligation..... | \$ 489,893 | \$ 447,469 | \$ 92,989 |
| Unrecognized net assets at date of initial application being amortized over 15 years..... | (211,972) | (254,365) | (296,759) |
| Unrecognized net (gain) loss..... | 125,777 | (13,481) | 286,557 |
| Accrued pension asset..... | <u>\$ 403,698</u> | <u>\$ 179,623</u> | <u>\$ 82,787</u> |

The assets of the plan consist primarily of common stocks, bonds and certificates of deposit. Pension expense for the twelve months ended December 31, 1997 was approximately \$262,000. Net pension costs for the years ended June 30 included the following:

| | <u>1997</u> | <u>1996</u> | <u>1995</u> |
|---|-------------------|-------------------|-------------------|
| Service cost for benefits earned during the year..... | \$ 405,386 | \$ 382,751 | \$ 432,546 |
| Interest cost on projected benefit obligation..... | 392,539 | 356,897 | 382,167 |
| Actual return on plan assets..... | (407,965) | (886,211) | (623,972) |
| Net amortization and deferral..... | (136,843) | 444,044 | 185,660 |
| Net periodic pension cost..... | <u>\$ 253,117</u> | <u>\$ 297,481</u> | <u>\$ 376,401</u> |

The weighted average discount rates and the assumed rates of increase in future compensation levels used in determining the actuarial present values of the projected benefit obligation at June 30, 1997, 1996 and 1995 were 7.0% (discount rates), and 4% (rates of increase). The expected long-term rates of return on plan assets were 8%.

SFAS No. 106, "Employers' Accounting for Post-Retirement Benefits", and SFAS No. 112, "Employers' Accounting for Post-Employment Benefits", do not affect the Company, as Delta does not provide benefits for post-retirement or post-employment other than the pension plan for retired employees.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(b) **Employee Savings Plan**—The Company has an Employee Savings Plan (“Savings Plan”) under which eligible employees may elect to contribute any whole percentage between 2% and 15% of their annual compensation. The Company will match 50% of the employee’s contribution up to a maximum Company contribution of 2.5% of the employee’s annual compensation. For the twelve months ended December 31, 1997 and the fiscal years ended June 30, 1997, 1996 and 1995, Delta’s Savings Plan expense was approximately \$140,000, \$151,000, \$111,000 and \$112,000, respectively.

(c) **Employee Stock Purchase Plan**—The Company has an Employee Stock Purchase Plan (“Stock Plan”) under which qualified permanent employees are eligible to participate. Under the terms of the Stock Plan, such employees can contribute on a monthly basis 1% of their annual salary level (as of July 1 of each year) to be used to purchase Delta’s common stock. The Company issues Delta common stock, based upon the fiscal year contributions, using an average of the last sale price of Delta’s stock as quoted in NASDAQ’s National Market System at the close of business for the last five business days in June and matches those shares so purchased. Therefore, stock equivalent to approximately \$101,000 was issued in July, 1997. The continuation and terms of the Stock Plan are subject to approval by Delta’s Board of Directors on an annual basis. Delta’s Board has continued the Stock Plan through June 30, 1998.

(4) Dividend Reinvestment and Stock Purchase Plan

The Company’s Dividend Reinvestment and Stock Purchase Plan (Reinvestment Plan) provides that shareholders of record can reinvest dividends and also make limited additional investments of up to \$50,000 per year in shares of common stock of the Company. Shares purchased under the Reinvestment Plan are authorized but unissued shares of common stock of the Company, and 29,843, 31,187, 28,024 and 25,802 shares were issued during the twelve months ended December 31, 1997 and the fiscal years ended June 30, 1997, 1996 and 1995. Delta reserved 200,000 shares under the Reinvestment Plan in December, 1994, and as of December 31, 1997 there were 109,651 shares still available for issuance.

(5) Notes Payable and Line of Credit

Substantially all of the cash balances of Delta are maintained to compensate the respective banks for banking services and to obtain lines of credit; however, no specific amounts have been designated as compensating balances, and Delta has the right of withdrawal of such funds. The available line of credit was \$25,000,000, \$20,000,000 and \$20,000,000 at December 31, 1997, June 30, 1997 and June 30, 1996, of which \$19,395,000, \$10,865,000 and \$18,075,000 had been borrowed at an interest rate of 6.935%, 6.785% and 6.285%, respectively. The maximum amount borrowed during the twelve months ended December 31, 1997 and the fiscal years ended June 30, 1997 and 1996 was \$20,160,000, \$10,865,000 and \$18,075,000, respectively. The interest on this line is, at the option of Delta, either at the daily prime rate or is based upon certificate of deposit rates. The current line of credit expires during November, 1998.

Short-term borrowings at June 30, 1996 were repaid in July, 1996, with the net proceeds of approximately \$20,400,000 from the sale of \$15,000,000 of debentures and 400,000 shares of common stock.

(6) Long-Term Debt

On July 19, 1996, Delta issued \$15,000,000 of 8.3% Debentures that mature in July, 2026. Redemption on behalf of deceased holders within 60 days of notice of up to \$25,000 per holder will be made annually, subject to an annual aggregate limitation of \$500,000. The 8.3% Debentures can be redeemed by the Company beginning in August, 2001 at a 5% premium, such premium declining ratably until it ceases in August, 2006. Restrictions under the indenture agreement covering the 8.3% Debentures include, among other things, a restriction whereby dividend payments cannot be made unless consolidated shareholders’ equity of the Company exceeds \$18,000,000. No retained earnings are restricted under the provisions of the indenture.

On October 18, 1993, Delta issued \$15,000,000 of 6% Debentures that mature in October, 2023. Each holder may require redemption of up to \$25,000 annually, subject to an annual aggregate limitation of \$500,000. Such redemption will also be made on behalf of deceased holders within 60 days of notice, subject to the annual aggregate \$500,000 limitation. The 6% Debentures can be redeemed by the Company beginning in October, 1998 at a 5% premium, such premium declining ratably until it ceases in October, 2003.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

On May 1, 1991, Delta issued \$10,000,000 of 9% Debentures that mature in April, 2011. Each holder may require redemption of up to \$25,000 annually, subject to an annual aggregate limitation of \$500,000. Such redemption will also be made on behalf of deceased holders within 60 days of notice, subject to the annual aggregate \$500,000 limitation. The 9% Debentures can be redeemed by the Company at a 3% premium, such premium declining ratably until it ceases in April, 2001. The Company may not assume any additional mortgage indebtedness in excess of \$1 million without effectively securing the 9% Debentures equally to such additional indebtedness.

Debt issuance expenses are deferred and amortized over the terms of the related debt. In addition, losses on extinguishment of debt are deferred and amortized over the terms of the related debt, consistent with regulatory treatment.

A non-interest bearing promissory note was issued by Delta on November 10, 1995 in the amount of \$1,800,000, and remaining installments are due in the amounts of \$700,000 in 2000 and \$700,000 in 2002. The note was issued when Delta purchased leases and depleted gas wells to develop them for the underground storage of natural gas. The promissory note installments are secured by escrow of 80,000 shares of Delta's common stock. These shares will be issued to the holder of the promissory note only in the event of default in payment by Delta.

Other long-term debt requires principal payments of \$54,000 for the twelve months ending December 31, 1998, at which time other long-term debt will be fully repaid.

(7) Fair Values of Financial Instruments

The fair value of the Company's debentures is estimated using discounted cash flow analysis, based on the Company's current incremental borrowing rates for similar types of borrowing arrangements. The fair value of the Company's debentures at December 31, 1997, June 30, 1997 and 1996 was estimated to be \$40,402,000, \$37,723,000 and \$22,073,000, respectively. The carrying amount in the accompanying consolidated financial statements as of December 31, 1997, June 30, 1997 and 1996 is \$38,325,000, \$38,505,000 and \$24,000,000, respectively.

The carrying amount of the Company's other financial instruments including cash equivalents, accounts receivable, notes receivable, accounts payable and the non-interest bearing promissory note approximate their fair value.

(8) Commitments and Contingencies

The Company has entered into individual employment agreements with its five officers. The agreements expire or may be terminated at various times. The agreements provide for continuing monthly payments or lump sum payments and continuation of certain benefits over varying periods in the event employment is altered or terminated following certain changes in ownership of the Company.

(9) Rates

Reference is made to "Regulatory Matters" herein with respect to rate matters.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(10) Quarterly Financial Data (Unaudited)

The quarterly data reflects, in the opinion of management, all normal recurring adjustments necessary to present fairly the results for the interim periods.

| <u>Quarter Ended</u> | <u>Operating Revenues</u> | <u>Operating Income (Loss)</u> | <u>Net Income (Loss)</u> | <u>Basic Earnings (Loss) Per Common Share(a)</u> | <u>Diluted Earnings (Loss) Per Common Share(a)</u> |
|----------------------|---------------------------|--------------------------------|--------------------------|--|--|
| Fiscal 1996 | | | | | |
| September 30 | \$ 3,774,849 | \$ (147,522) | \$ (760,662) | \$ (.41) | \$ (.41) |
| December 31 | 8,406,787 | 1,331,803 | 649,089 | .34 | .34 |
| March 31 | 16,023,581 | 3,421,608 | 2,725,444 | 1.44 | 1.44 |
| June 30 | 8,370,838 | 831,166 | 47,478 | .03 | .03 |
| Fiscal 1997 | | | | | |
| September 30 | \$ 4,074,332 | \$ 36,149 | \$ (734,296) | \$ (.33) | \$ (.33) |
| December 31 | 10,023,399 | 1,090,513 | 198,153 | .09 | .09 |
| March 31 | 18,651,406 | 3,034,844 | 2,050,318 | .88 | .88 |
| June 30 | 9,420,048 | 1,154,076 | 210,090 | .09 | .09 |
| Fiscal 1998 | | | | | |
| September 30 | \$ 5,215,272 | \$ 181,905 | \$ (813,982) | \$ (.35) | \$ (.35) |
| December 31 | 11,787,820 | 1,726,169 | 591,312 | .25 | .25 |

(a) Quarterly earnings per share may not equal annual earnings per share due to changes in shares outstanding.

No dealer, salesman or any other person has been authorized to give any information or to make any representations other than those contained in this Prospectus, and if given or made such information or representations must not be relied upon as having been authorized by the Company or by the underwriter. This Prospectus does not constitute an offer to sell or a solicitation of an offer to buy any of the securities offered hereby in any state or jurisdiction to any person to whom it is unlawful to make such offer in such state or jurisdiction. The delivery of this Prospectus at any time or any sales made hereunder shall not imply that the information herein is correct as of any time subsequent to its date.

DELTA NATURAL GAS COMPANY, INC.



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\$25,000,000
% Debentures due 2018

PROSPECTUS

Edward D. Jones & Co., L.P.

, 1998

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #6-s

Description of Filing Requirement:

SEC's annual report for the most recent two (2) years, Form 10-K's and any Form 8-K's issued within the past two (2) years, and Form 10-Q's issued during the past six (6) quarters updated as current information becomes available;

Response:

See attached.

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended June 30, 1998.

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____.

Commission file number 0-8788.

DELTA NATURAL GAS COMPANY, INC.
(Exact name of registrant as specified in its charter)

KENTUCKY 61-0458329
(State of Incorporation) (IRS Employer Identification Number)

3617 Lexington Road, Winchester, Kentucky 40391
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code 606-744-6171.

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Name of each exchange on which registered |
|---------------------|--|
| <u>None</u> | <u>None</u> |

Securities registered pursuant to Section 12(g) of the Act:

Common Stock \$1 Par Value
(Title of class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K

As of August 11, 1998, Delta Natural Gas Company, Inc. had outstanding 2,382,084 shares of common stock \$1 Par Value, and the aggregate market value of the voting stock held by non-affiliates was approximately \$40,495,428.

DOCUMENTS INCORPORATED BY REFERENCE

The Registrant's definitive proxy statement to be filed with the Commission not later than 120 days after June 30, 1998, is incorporated by reference in Part III of this Report.

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PART I

Item 1. Business

General

Delta Natural Gas Company, Inc. ("Delta" or "the Company"), a regulated public utility, was organized in 1949. Delta established its first retail gas distribution system in 1951, which provided service to 300 customers in Owingsville and Frenchburg, Kentucky. As a result of acquisitions and expansions of its customer base within its existing service areas, Delta provides retail gas distribution service to 38,000 customers in central and southeastern Kentucky and, additionally, provides transportation service to industrial customers and interconnected pipelines located in the area.

Gas Operations and Supply

The Company purchases and produces gas for distribution to its retail customers and also provides transportation service to industrial customers and inter-connected pipelines through facilities located in 20 predominantly rural counties in central and southeastern Kentucky. The economy of Delta's service area is based principally on light industry, farming and coal mining. The communities in Delta's service area typically contain populations of less than 20,000. The four largest service areas are Nicholasville, Corbin, Berea and Middlesboro, where Delta serves 6,600, 6,300, 3,800 and 3,500 customers, respectively.

The communities served by Delta continue to expand, resulting in growth opportunities for the Company. Industrial parks have been developed in certain areas and have resulted in new industrial customers, some of which are on-system transportation customers. As a result of this growth, Delta's total average customer count increased by 2.6% in 1998.

Currently, over 99% of Delta's customers are residential and commercial. Delta's remaining, light industrial customers purchased 6% of the total volume of gas sold by Delta at retail during 1998.

The Company's revenues are affected by various factors, including rates billed to customers, the cost of natural gas, economic conditions in the areas that the Company serves, weather conditions and competition. Delta competes for customers and sales with alternative sources of energy, including electricity, coal, oil, propane and wood. The Company's marketing subsidiaries, which purchase gas and resell it to various industrial customers and others, also compete for their customers with producers and marketers of natural gas. Gas costs, which the Company is generally able to pass through to customers, may influence customers to conserve, or, in the case of industrial customers, to use alternative energy sources. Also, the potential bypass of Delta's system by industrial customers and others is a competitive concern that Delta has addressed and will continue to address as the need arises.

Delta's retail sales are seasonal and temperature-sensitive as the majority of the gas sold by Delta is used for heating. This seasonality impacts Delta's liquidity position and its management of its working capital requirements during each twelve month period, and changes in the average temperature during the winter months impacts its revenues year-to-year (see Management's Discussion and Analysis of Financial Condition and Results of Operations).

Retail gas sales in 1998 were 4,112,000 Mcf, generating \$33,435,000 in revenues, as compared to 4,299,000 Mcf and \$33,561,000 in revenues for 1997. Heating degree days billed during 1998 were 93.5% of normal as compared with 103.5% in 1997. Sales volumes decreased by 187,000 Mcf, or 4.4%, in 1998 as compared to 1997.

Delta's transportation of natural gas during 1998 generated revenues of \$4,360,000 as compared with \$3,596,000 during 1997. Of the total transportation in 1998, \$3,877,000 (3,467,000 Mcf) and \$483,000 (1,489,000 Mcf) were earned for transportation for on-system and off-system customers, respectively. Of the total transportation for 1997, \$3,214,000 (2,863,000 Mcf) and \$382,000 (1,205,000 Mcf) were earned for transportation for on-system and off-system customers, respectively.

As an active participant in many areas of the natural gas industry, Delta plans to continue its efforts to expand its gas distribution system. Delta continues to consider acquisitions of other gas systems, some of which are contiguous to its existing service areas, as well as expansion within its existing service areas. During November, 1996, Delta acquired the City of North Middletown gas system in Bourbon County, consisting of 180 primarily residential customers. During July, 1997, Delta purchased the gas system of Annville Gas & Transmission Corporation in Jackson County, which serves several industrial and residential customers. This system was expanded by Delta during 1998 to provide gas service to customers in the City of Annville.

The Company also anticipates continuing activity in gas production and transportation and plans to pursue and increase these activities wherever practicable. The Company will continue to consider the construction or acquisition of additional transmission, storage and gathering facilities to provide for increased transportation, enhanced supply and system flexibility. During June, 1997, Delta acquired TranEx Corporation, which owns a 43 mile, 8 inch diameter steel pipeline that extends from Clay County to Madison County. During 1998, the TranEx pipeline was connected to Delta's system in the Richmond area. It also interconnects with a pipeline of Columbia Gulf Transmission Company ("Columbia Gulf") in Madison County as well as Delta's transmission pipeline system in Clay County. Delta is utilizing the pipeline to deliver natural gas for injection into the Company's Canada Mountain storage field as well as for system supply and transportation.

Some producers in Delta's service area can access certain pipeline delivery systems other than Delta, which provides competition from others for transportation of such gas. Delta will continue its efforts to purchase or transport any natural gas available that is produced in reasonable proximity to its facilities.

Delta receives its gas supply from a combination of interstate and Kentucky sources.

Delta's interstate gas supply is transported and/or stored by Tennessee Gas Pipeline Company ("Tennessee"), Columbia Gas Transmission Corporation ("Columbia"), Columbia Gulf and Texas Eastern Transmission Corporation. Delta acquires its interstate gas supply from gas marketers.

Delta's agreements with Tennessee extend until 2000 and thereafter continue on a year-to-year basis until terminated by either party. Tennessee is obligated under the agreements to transport up to 17,600 Mcf per day for Delta. Delta acquires its gas for transportation by Tennessee under an agreement with a gas marketer. During 1998, Delta purchased 1,290,000 Mcf from the gas marketer under an agreement that extends through April, 1999. The Company expects to extend the terms of these agreements.

Delta's agreements with Columbia and Columbia Gulf extend until 2008 and thereafter continue on a year-to-year basis until terminated by one of the parties to the particular agreement. Columbia and Columbia Gulf are obligated under the agreements to transport up to 12,000 Mcf per day and 4,000 Mcf per day, respectively, for Delta. Delta acquires its gas for transportation by Columbia and Columbia Gulf under agreements with a gas marketer. During 1998, Delta purchased a total of 704,000 Mcf from the gas marketer under agreements that extend through April, 2000.

Delta has an agreement with The Wiser Oil Company ("Wiser") to purchase natural gas from Wiser through October, 1999. Delta and Wiser annually determine the daily deliverability from Wiser, and Wiser is committed to deliver that volume. Wiser currently is obligated to deliver 9,900 Mcf per day to Delta through October 31, 1998, and 8,910 Mcf per day on and after November 1, 1998. Delta purchased 956,000 Mcf from Wiser during 1998.

Delta has agreements with its wholly-owned subsidiary, Enpro, Inc. ("Enpro") to purchase all the natural gas produced from Enpro's wells on certain leases in Bell, Knox and Whitley Counties, Kentucky. These agreements remain in force so long as gas is produced in commercial quantities from the wells on the leases. Remaining proved, developed natural gas reserves are estimated at 4,200,000 Mcf. Delta purchased a total of 225,000 Mcf from those properties during 1998. Enpro also produces oil from certain of these leases, but oil production has not been significant.

Delta purchases gas under agreements with various other marketers and Kentucky producers. The combined volumes of gas purchased from these sources during 1998 were 1,062,000 Mcf.

Delta's wholly-owned subsidiaries, Delta Resources, Inc. ("Resources") and Delgasco, Inc. ("Delgasco") purchase gas under agreements with various marketers and Kentucky producers. The gas is resold to industrial customers on Delta's system, to Delta for system supply and to others. The combined volumes of gas purchased by Resources and Delgasco from these sources during 1998 were 3,652,000 Mcf.

Delta has completed the development of an underground natural gas storage field, with an estimated working capacity of 4,000,000 Mcf. This field has been used to provide a portion of

Delta's winter supply needs since 1996. This storage capability permits Delta to purchase and store gas during the non-heating months, and then withdraw and sell the gas during the peak usage months.

Although there are competitors for the acquisition of gas supplies, Delta continues to seek additional new gas supplies from all available sources, including those in the proximity of its facilities in southeastern Kentucky. Also, Resources and Delgasco continue to pursue acquisitions of new gas supplies from Kentucky producers and others. Delta will continue to maintain an active gas supply management program that emphasizes long-term reliability and the pursuit of cost effective sources of gas for its customers.

Regulatory Matters

Delta is subject to the regulatory authority of the Public Service Commission of Kentucky ("PSC") with respect to various aspects of Delta's business, including rates and service to retail and transportation customers. The company monitors the need to file a general rate case as a way to adjust its sales prices. Delta currently has no general rate cases filed with the PSC.

Effective November 30, 1997, Delta received approval from the PSC for an annual revenue increase of \$1,670,000. This resulted from a general rate case that Delta had filed with the PSC during March, 1997. Effective May 1, 1998, Delta received approval from the PSC for an additional annual revenue increase of \$117,000 in this rate case, resulting from a rehearing of certain tax-related items.

Delta's rates include a Gas Cost Recovery ("GCR") clause, which permits changes in Delta's gas costs to be reflected in the rates charged to customers. The GCR requires Delta to make quarterly filings with the PSC, but such procedure does not require a general rate case. The PSC is allowing Delta through its GCR clause to recover its costs in connection with its recently developed storage facilities on Canada Mountain.

During 1997, the PSC established a proceeding to investigate affiliate transactions. Delta is a party to this proceeding, and has responded to a PSC data request relating to Delta's subsidiaries. Delta cannot currently predict the outcome of this proceeding or the impact on Delta's rates, if any.

The PSC convened proceedings during 1997 with various regulated utilities and other interested parties to discuss the potential unbundling of natural gas rates and services in Kentucky. On July 1, 1998 the PSC concluded the proceedings without requiring further unbundling at this time of prices and service options for residential and small commercial customers. Delta participated actively in those meetings and plans to continue to provide comments in future discussions concerning regulatory and legislative issues relating to unbundling.

In addition to PSC regulation, Delta may obtain non-exclusive franchises from the cities and communities in which it operates authorizing it to place its facilities in the streets and public grounds. However, no utility may obtain a franchise until it has obtained from the PSC a

Certificate of Convenience and Necessity authorizing it to bid on the franchise. Delta holds franchises in four of the ten cities in which it maintains branch offices and in seven other communities it serves. In the other cities and communities served by the Company, either Delta's franchises have expired, the communities do not have governmental organizations authorized to grant franchises, or the local governments have not required or do not want to offer a franchise. Delta attempts to acquire or reacquire franchises whenever feasible.

Without a franchise, a local government could require Delta to cease its occupation of the streets and public grounds or prohibit Delta from extending its facilities into any new area of that city or community. To date, the absence of a franchise has had no adverse effect on Delta's operations.

Capital Expenditures

Capital expenditures during 1998 were \$11.2 million and for 1999 are estimated to be \$6.8 million. The Company expects a reduced level of capital expenditures in 1999 due to the substantial completion of the underground natural gas storage field project in 1998. The Company is planning for expenditures for system extensions, computer system upgrades and the replacement and improvement of existing transmission, distribution, gathering and general facilities.

Employees

Delta employed a total of 181 full-time employees on June 30, 1998. Delta considers its relationship with its employees to be satisfactory. Delta's employees are not represented by unions or subject to any collective bargaining agreements.

Consolidated Statistics

| For the Years Ended June 30, | 1998 | 1997 | 1996 | 1995 | 1994 |
|---|---------------|---------------|---------------|---------------|---------------|
| Retail Customers Served, | | | | | |
| End of Period | | | | | |
| Residential | 31,596 | 31,380 | 29,840 | 29,029 | 27,939 |
| Commercial | 4,753 | 4,761 | 4,453 | 4,287 | 4,242 |
| Industrial | <u>70</u> | <u>74</u> | <u>75</u> | <u>72</u> | <u>76</u> |
| Total | <u>36,419</u> | <u>36,215</u> | <u>34,368</u> | <u>33,388</u> | <u>32,257</u> |
| Operating Revenues (\$000) | | | | | |
| Residential sales | 19,969 | 19,694 | 16,540 | 14,772 | 16,597 |
| Commercial sales | 11,890 | 11,977 | 9,788 | 8,673 | 9,663 |
| Industrial sales | 1,576 | 1,890 | 1,483 | 1,248 | 1,671 |
| On-system transportation . | 3,877 | 3,214 | 2,913 | 2,588 | 2,310 |
| Off-system transportation. | 483 | 382 | 418 | 461 | 623 |
| Subsidiary sales | 6,335 | 4,904 | 5,297 | 3,959 | 3,755 |
| Other | <u>128</u> | <u>108</u> | <u>137</u> | <u>143</u> | <u>228</u> |
| Total | <u>44,258</u> | <u>42,169</u> | <u>36,576</u> | <u>31,844</u> | <u>34,847</u> |
| System Throughput | | | | | |
| (Million Cu. Ft.) | | | | | |
| Residential sales | 2,377 | 2,464 | 2,741 | 2,173 | 2,511 |
| Commercial sales | 1,504 | 1,557 | 1,673 | 1,328 | 1,506 |
| Industrial sales | <u>231</u> | <u>278</u> | <u>291</u> | <u>223</u> | <u>316</u> |
| Total retail sales | 4,112 | 4,299 | 4,705 | 3,724 | 4,333 |
| On-system transportation.. | 3,467 | 2,863 | 2,570 | 2,390 | 2,186 |
| Off-system transportation. | <u>1,489</u> | <u>1,205</u> | <u>1,134</u> | <u>1,452</u> | <u>1,997</u> |
| Total | <u>9,068</u> | <u>8,367</u> | <u>8,409</u> | <u>7,566</u> | <u>8,516</u> |
| Average Annual Consumption Per | | | | | |
| End of Period Residential | | | | | |
| Customer (Thousand Cu. Ft.). | 75 | 79 | 92 | 75 | 90 |
| Lexington, Kentucky Degree Days | | | | | |
| Actual | 4,397 | 4,867 | 5,280 | 4,215 | 4,999 |
| Percent of 30 year average (4,701) | 93.5 | 103.5 | 112.3 | 89.7 | 106.3 |

| For the Years Ended June 30, | 1998 | 1997 | 1996 | 1995 | 1994 |
|---|------|------|------|------|------|
| Average Revenue Per Mcf Sold at Retail (\$) | 8.13 | 7.81 | 5.91 | 6.63 | 6.44 |
| Average Gas Cost Per Mcf Sold at Retail (\$) | 4.60 | 4.62 | 2.81 | 3.37 | 3.34 |

Item 2. Properties

Delta owns its corporate headquarters in Winchester, Kentucky. In addition, Delta owns buildings used for branch operations in nine of the cities it serves and rents an office building in one other city. Also, Delta owns a building in Laurel County used for training as well as equipment and materials storage.

The Company owns 2,043 miles of natural gas gathering, transmission, distribution and service lines. These lines range in size up to twelve inches in diameter. There are no significant encumbrances on these assets.

Delta holds leases for the storage of natural gas under 8,000 acres located in Bell County, Kentucky. This property was developed for the underground storage of natural gas and has an estimated capacity to store 4,000,000 Mcf of gas.

Delta owns the rights to any oil and gas underlying 3,500 acres in Bell County. Portions of these properties are used by Delta for the storage of natural gas. The maximum capacity of the storage facilities is 550,000 Mcf. These properties otherwise are currently non-producing, and no reserve studies have been undertaken on the properties.

Enpro owns interests in certain oil and gas leases relating to 11,000 acres located in Bell, Knox and Whitley Counties. There presently are 56 gas wells and 7 oil wells producing from these properties. Enpro's remaining proved, developed natural gas reserves are estimated at 4,200,000 Mcf. Oil production from the property has not been significant. Also, Enpro owns the oil and gas underlying 11,500 additional acres in Bell, Clay and Knox Counties. These properties are currently non-producing, and no reserve studies have been performed on the properties.

Under the terms of an agreement with a producer relating to 14,000 acres of Enpro's undeveloped holdings, the producer is conducting exploration activities on the acreage. Enpro reserved the option to participate in wells drilled and also retained certain working and royalty interests in any production from future wells.

There are no significant encumbrances on the Company's assets.

Item 3. Legal Proceedings

Delta and its subsidiaries are not parties to any legal proceedings which are expected to have a materially adverse impact on the financial condition or results of operations of the Company.

Item 4. Submission of Matters to a Vote of Security Holders

No matter was submitted during the fourth quarter of 1998.

PART II

Item 5. Market for Registrant's Common Equity and Related Stockholder Matters

Delta has paid cash dividends on its common stock each year since 1964. While it is the intention of the Board of Directors to continue to declare dividends on a quarterly basis, the frequency and amount of future dividends will depend upon the Company's earnings, financial requirements and other relevant factors, including limitations imposed by the indenture for the Debentures. There were 2,410 record holders of Delta's common stock as of August 1, 1998.

Delta's common stock is traded in the National Association of Securities Dealers Automated Quotation ("NASDAQ") National Market System under the symbol DGAS. The accompanying table reflects the high and low sales prices during each quarter as reported by NASDAQ and the quarterly dividends declared per share.

| <u>Quarter</u> | <u>Range of Stock Prices(\$)</u> | | <u>Dividends Per Share(\$)</u> |
|---------------------------|----------------------------------|------------|------------------------------------|
| | <u>High</u> | <u>Low</u> | |
| <u>Fiscal 1998</u> | | | |
| First | 18 1/4 | 16 3/4 | .285 |
| Second | 19 1/2 | 17 3/4 | .285 |
| Third | 19 1/4 | 16 5/8 | .285 |
| Fourth | 18 | 16 3/4 | .285 |
| <u>Fiscal 1997</u> | | | |
| First | 18 3/4 | 15 1/2 | .285 |
| Second | 19 1/2 | 17 3/4 | .285 |
| Third | 19 1/2 | 17 | .285 |
| Fourth | 18 1/2 | 16 | .285 |

During July, 1997, Delta distributed 5,746 shares of its common stock to its employees under its Employee Stock Purchase Plan (see Note 3(c) of the Notes to Consolidated Financial Statements). Delta received cash consideration of \$17.60 per share for one-half of those shares (2,873 shares), for a total cash consideration of approximately \$50,600; one-half of the shares (2,873 shares) were provided to the employees without cash consideration as a part of Delta's compensation and benefits for its employees. The securities were sold pursuant to the exemption from registration provided by Rule 147 under the Securities Act of 1933. This exemption was relied upon in light of the facts that Delta is incorporated and doing business in Kentucky, and all eligible employees are residents of Kentucky. Similarly, in July, 1998, Delta distributed 6,298 shares of its common stock to its employees at \$17.60 per share under the same program.

Also, during July, 1997, Delta provided a total of 1,000 shares of its common stock to its directors (100 shares per director). Delta received no cash consideration for the shares, which were provided to its directors as a part of their compensation. This transaction may not involve a "sale" of securities under the Securities Act of 1933, and in any event, the securities were sold pursuant to the exemption from registration provided by Rule 147 under the Securities Act of 1933. This exemption was relied upon in light of the facts that Delta is incorporated and doing business in Kentucky, and all directors are residents of Kentucky.

No underwriters were engaged in connections with any of the foregoing transactions, and thus no underwriter discounts or commissions were paid in connection with any of the foregoing.

Item 6. Selected Financial Data

| For the Years Ended June 30, | <u>1998 (a)</u> | <u>1997</u> | <u>1996 (b)</u> | <u>1995</u> | <u>1994 (c)</u> |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|
| Summary of Operations (\$) | | | | | |
| Operating revenues | 44,258,000 | 42,169,185 | 36,576,055 | 31,844,339 | 34,846,941 |
| Operating income | 6,731,859 | 5,315,582 | 5,437,055 | 4,255,088 | 4,850,673 |
| Net income | 2,451,272 | 1,724,265 | 2,661,349 | 1,917,735 | 2,671,001 |
| Earnings per common share | 1.04 | .75 | 1.41 | 1.04 | 1.50 |
| Dividends declared per common share | 1.14 | 1.14 | 1.12 | 1.12 | 1.11 |
| Average Number of Common Shares Outstanding | | | | | |
| | 2,359,598 | 2,294,134 | 1,886,629 | 1,850,986 | 1,775,068 |
| Total Assets (\$) | 102,866,613 | 96,681,165 | 81,140,637 | 65,948,716 | 61,932,480 |
| Capitalization (\$) | | | | | |
| Common share-holders' equity | 29,810,294 | 29,474,569 | 23,628,323 | 22,511,513 | 22,164,791 |
| Long-term debt | 52,612,494 | 38,107,860 | 24,488,916 | 23,702,200 | 24,500,000 |
| Notes payable re-financed subsequent to yearend | - | - | 18,075,000 | - | - |
| Total capitalization | <u>82,422,788</u> | <u>67,582,429</u> | <u>66,192,239</u> | <u>46,213,713</u> | <u>46,664,791</u> |
| Short-Term Debt (\$) (d) | 3,665,000 | 12,852,600 | 1,084,800 | 6,732,700 | 3,205,000 |

For the Years Ended June 30, 1998 (a) 1997 1996 (b) 1995 1994 (c)

Other Items (\$)

| | | | | | |
|----------------------------|-------------|-------------|------------|------------|------------|
| Capital expenditures | 11,193,613 | 16,648,994 | 13,373,416 | 8,122,838 | 7,374,747 |
| Total plant | 127,028,159 | 116,829,158 | 98,795,623 | 84,944,969 | 77,882,135 |

-
- (a) During March, 1998, \$25,000,000 of debentures were sold, and the proceeds were used to repay short-term debt and to redeem the Company's \$10,000,000 of 9% debentures.
 - (b) During July, 1996, \$15,000,000 of debentures and 400,000 shares of common stock were sold, and the proceeds were used to repay short-term debt and for general corporate purposes. The balance of the note payable at June 30, 1996 (\$18,075,000) is included in total capitalization as a result of the subsequent refinancing.
 - (c) During October, 1993, \$15,000,000 of debentures and 170,000 shares of common stock were sold, and the proceeds were used to repay short-term debt and to refinance certain long-term debt.
 - (d) Includes current portion of long-term debt.

Item 7.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Overview

The Company's utility operations are subject to regulation by the PSC, which plays a significant role in determining the Company's return on equity. The PSC approves rates that are intended to permit a specified rate of return on investment. The Company's rate tariffs allow the cost of gas to be passed through to customers (see Business - Regulatory Matters).

The Company's business is temperature-sensitive. Accordingly, the Company's operating results in any given period reflect, in addition to other factors, the impact of weather, with colder temperatures generally resulting in increased sales by the Company. The Company anticipates that this sensitivity to seasonal and weather conditions will continue to be so reflected in the Company's operating results in future periods.

Liquidity and Capital Resources

Because of the seasonal nature of Delta's sales, the smallest proportion of cash generated from operations is received during the warmer months when sales volumes decrease considerably. Additionally, most construction activity takes place during the non-heating season because of more favorable weather conditions. During the warmer, non-heating months, therefore, cash needs for operations and construction are partially met through short-term borrowings.

Capital expenditures for Delta for fiscal 1999 are expected to be \$6.8 million. Delta generates internally only a portion of the cash necessary for its capital expenditure requirements and finances the balance of its capital expenditures on an interim basis through the use of its borrowing capability under its short-term line of credit. The current available line of credit is \$25,000,000, of which \$1,875,000 was borrowed at June 30, 1998. The line of credit, which is with Bank One, Kentucky, NA, requires renewal during November, 1998. These short-term borrowings are periodically repaid with the net proceeds from the sale of long-term debt and equity securities, as was done in March, 1998, when the net proceeds of \$24,100,000 from the sale of \$25,000,000 of debentures were used to repay short-term debt and to redeem the Company's 9% debentures, that would have matured in 2011, in the amount of \$10,000,000.

The primary cash flows during the last three years are summarized below:

| | <u>1998</u> | <u>1997</u> | <u>1996</u> |
|--|---------------------|-------------------|-------------------|
| Provided by operating activities | \$ 8,922,037 | \$ 6,209,226 | \$ 3,094,809 |
| Used in investing activities | (11,193,613) | (16,648,994) | (13,373,416) |
| Provided by financing activities | <u>1,909,689</u> | <u>10,768,558</u> | <u>10,294,461</u> |
| Net increase (decrease) in cash and cash equivalents | <u>\$ (361,887)</u> | <u>\$ 328,790</u> | <u>\$ 15,854</u> |

Cash provided by operating activities consists of net income and noncash items including depreciation, depletion, amortization and deferred income taxes. Additionally, changes in working capital are also included in cash provided by operating activities. The Company expects that internally generated cash, coupled with short-term borrowings, will be sufficient to satisfy its operating, normal capital expenditure and dividend requirements.

Results of Operations

Operating Revenues

The increase in operating revenues of \$2,089,000 for 1998 was due primarily to the general rate increase effective November 30, 1997 and to the increases in on-system and off-system transportation volumes of 604,000 Mcf, and 284,000 Mcf respectively. The increase in operating revenues includes \$200,000 of additional revenue caused by a non-recurring change. These increases were partially offset by a decrease in retail sales volumes of 187,000 Mcf as a result of the warmer winter weather in 1998. Billed degree days were 93.5% of normal degree days for 1998 as compared with 103.5% for 1997.

The increase in operating revenues of \$5,593,000 for 1997 was due primarily to increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause. This was partially offset by a decrease in retail sales volumes of 406,000 Mcf as a result of the warmer winter weather in 1997. Billed degree days were 103.5% of normal degree days for 1997 as compared with 112.3% for 1996. In addition, on-system transportation volumes for 1997 increased 293,000 Mcf, or 11.4%.

Operating Expenses

The decrease in purchased gas expense for 1998 of \$766,000 was due primarily to the decreased gas purchases for retail sales resulting from the warmer winter weather in 1998.

The increase in purchased gas expense of \$5,875,000 for 1997 was due primarily to increases in the cost of gas purchased for retail sales. The increase was partially offset by the decreased gas purchased for retail sales resulting from the warmer winter weather in 1997.

The increases in depreciation expense during 1998 and 1997 of \$510,000 and \$424,000, respectively, were due primarily to additional depreciable plant.

The increase in taxes other than income taxes during 1998 of \$155,000 was primarily due to increased property taxes which resulted from increased plant and property valuations, and to increased payroll taxes, which resulted from increased wages.

Changes in income taxes during 1998 and 1997 of \$436,000 and \$595,000, respectively, were primarily due to changes in net income.

Interest Charges

The increase in interest on long-term debt during 1998 of \$329,000 was due primarily to the issuance of \$25 million of 7.15% Debentures in March, 1998. The increase in other interest during 1998 of \$378,000 was due primarily to increased average short-term debt borrowings.

The increases in interest on long-term debt and amortization of debt expense during 1997 of \$1,146,000 and \$27,000, respectively, were due primarily to the issuance of \$15 million of 8.3% Debentures during July, 1996. The decrease in other interest during 1997 of \$348,000 was due primarily to decreased average short-term borrowings as short-term debt was repaid with the net proceeds from the sale of long-term debt and equity securities during July, 1996.

Earnings Per Common Share

For the years ended June 30, 1998 and 1997, basic earnings per common share declined, as compared with previous periods, as a result of the increased average common shares outstanding that resulted from the additional 400,000 shares of common stock issued in July, 1996, as well as the common shares issued under Delta's dividend reinvestment plan and shares issued to employees during the periods. Other than Delta's outstanding common shares, there are no potentially dilutive securities. Therefore, basic and diluted earnings per common share are the same.

Factors That May Affect Future Results

Management's Discussion and Analysis of Financial Condition and Results of Operations and the other sections of this report (including the letter To Our Shareholders) contain forward-looking statements that are not statements of historical facts. These forward-looking statements are identified by their language, which may in some cases include words such as "estimates", "expects", "plans", "anticipates", "intends", "will continue", "believes", and similar expressions. Such forward-looking statements may concern (among other things) the impact of changes in the

cost of gas, projected capital expenditures, sources of cash to fund expenditures, regulatory recovery mechanisms, regulatory matters, expansion of the Delta's gas distribution system, acquisitions of gas customers and systems, activity in gas production and transportation and acquisition and management of gas supply.

Such statements are accordingly subject to important risks and uncertainties that could cause the Company's actual results to differ materially from those expressed in any such forward-looking statements. These uncertainties include, but are not limited to the ongoing restructuring of the gas industry and the outcome of the regulatory proceedings related to that restructuring, changing regulatory environment generally, uncertainty as to the regulatory allowance of recovery of changes in the cost of gas, uncertain demands for capital expenditures, the availability of cash from various sources and uncertainty as to regulatory approval of the full recovery of costs and regulatory assets.

The "Year 2000" Issue

The Company is working to resolve the potential impact of the year 2000 on the ability of the Company's computerized information systems to accurately process information that may be date-sensitive. Any of the Company's programs that recognize a date using "00" as the year 1900 rather than the year 2000 could result in errors or system failures. The Company utilizes a number of computer programs across its entire operation. The Company has not completed its assessment, but currently believes that costs of addressing this issue will not have a material adverse impact on the Company's financial position. However, if the Company and third parties upon which it relies are unable to address this issue in a timely manner, it could result in a material financial risk to the Company. The Company intends to use its best efforts to resolve any significant year 2000 issues in a timely manner.

New Accounting Pronouncements

In 1997, Delta adopted Statement of Financial Accounting Standards ("SFAS") No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of". Adoption of SFAS No. 121 did not have a material impact on the Company's financial position or results of operations.

For companies with June 30 fiscal yearends, SFAS No. 123, "Accounting for Stock-Based Compensation", was required to be adopted as of June 30, 1997. This standard is currently inapplicable to Delta because the Company has no stock-based compensation arrangements.

Delta adopted SFAS No. 128, "Earnings per Share", during the second quarter of fiscal 1998. The adoption of this standard had no effect upon current or prior period earnings per common share.

In June, 1997, the Financial Accounting Standards Board ("FASB") issued SFAS No. 130, "Reporting Comprehensive Income", and SFAS No. 131, "Disclosures about Segments of an

Enterprise and Related Information”, effective for periods beginning after December 15, 1997. These statements do not affect the accounting recognition or measurement of transactions, but rather require expanded disclosures regarding financial results. The Company will adopt these standards in 1999 as required by the FASB.

Item 7a. Quantitative and Qualitative Disclosures About Market Risk.

As discussed in “Gas Operations and Supply” under Item 1, the Company is a party to long-term fixed-price gas purchase and transportation contracts. Therefore, the prices the Company pays under these contracts differs from the current market prices. However, the Company has minimal price risk resulting from these contracts as these costs are passed through to customers either through Delta’s gas cost recovery mechanism or specific contracts with customers. The Company currently is not a party to hedge instruments or other agreements that represent financial derivatives.

Item 8. Financial Statements and Supplementary Data

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| Management's Statement of Responsibility for Financial Reporting and Accounting | 24 |
| Report of Independent Public Accountants | 25 |
| Consolidated Statements of Income for the years ended June 30, 1998, 1997 and 1996 | 26 |
| Consolidated Statements of Cash Flows for the years ended June 30, 1998, 1997 and 1996 | 27 |
| Consolidated Balance Sheets as of June 30, 1998 and 1997 | 29 |
| Consolidated Statements of Changes in Shareholders' Equity for the years ended June 30, 1998, 1997 and 1996 | 31 |
| Consolidated Statements of Capitalization as of June 30, 1998 and 1997 | 32 |
| Notes to Consolidated Financial Statements | 33 |
| Schedule II - Valuation and Qualifying Accounts for the years ended June 30, 1998, 1997 and 1996 | 41 |

Schedules other than those listed above are omitted because they are not required, not applicable or the required information is shown in the financial statements or notes thereto.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

PART III

Item 10. Directors and Executive Officers of the Registrant

Item 11. Executive Compensation

Item 12. Security Ownership of Certain Beneficial Owners and Management

Item 13. Certain Relationships and Related Transactions

Registrant intends to file a definitive proxy statement with the Commission pursuant to Regulation 14A (17 CFR 240.14a) not later than 120 days after the close of the fiscal year. In accordance with General Instruction G(3) to Form 10-K, the information called for by Items 10, 11, 12 and 13 is incorporated herein by reference to the definitive proxy statement. Neither the report on Executive Compensation nor the performance graph included in the Company's definitive proxy statement shall be deemed incorporated herein by reference.

PART IV

Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

(a) - Financial Statements, Schedules and Exhibits

(1) - Financial Statements
See Index at Item 8

(2) - Financial Statement Schedules
See Index at Item 8

(3) - Exhibits

Exhibit No.

3(a) - Delta's Amended and Restated Articles of Incorporation are incorporated herein by reference to Exhibit 3(a) to Delta's Form 10-Q for the period ended March 31, 1990.

3(b) - Delta's By-Laws as amended August 21, 1996 are incorporated herein by reference to Exhibit 3(b) to Delta's Form 10-K for the period ended June 30, 1996.

4(a) - The Indenture dated September 1, 1993 in respect of 6 5/8% Debentures due October 1, 2023, is incorporated herein by reference to Exhibit 4(e) to Delta's Form S-2 dated September 2, 1993.

4(b) - The Indenture dated July 1, 1996 in respect of 8.3% Debentures due August 1, 2026, is incorporated herein by reference to Exhibit 4(c) to Delta's Form S-2 dated June 21, 1996.

4(c) - The Indenture dated March 1, 1998 in respect of 7.15% Debentures due April 1, 2018, is incorporated herein by reference to Exhibit 4(d) to Delta's Form S-2 dated March 11, 1998.

10(a) - Certain of Delta's material natural gas supply contracts are incorporated herein by reference to Exhibit 10 to Delta's Form 10 for the year ended June 30, 1978 and by reference to Exhibits C and D to Delta's Form 10-K for the year ended June 30, 1980.

10(b) - Gas Purchase Contract between Delta and Wiser is incorporated

herein by reference to Exhibit 2(C) to Delta's Form 8-K dated February 9, 1981.

- 10(c) - Assignment to Delta by Wiser of its Columbia Service Agreement, including a copy of said Service Agreement, is incorporated herein by reference to Exhibit 2(D) to Delta's Form 8-K dated February 9, 1981.
- 10(d) - Contract between Tennessee and Delta (amends earlier contract for Nicholasville and Wilmore Service Areas) is incorporated herein by reference to Exhibit 10(d) to Delta's Form 10-Q for the period ended September 30, 1990.
- 10(e) - Contract between Tennessee and Delta (amends earlier contract for Jeffersonville Service Area) is incorporated herein by reference to Exhibit 10(e) to Delta's Form 10-Q for the period ended September 30, 1990.
- 10(f) - Contract between Tennessee and Delta (amends earlier contract for Salt Lick Service Area) is incorporated herein by reference to Exhibit 10(f) to Delta's Form 10-Q for the period ended September 30, 1990.
- 10(g) - Contract between Tennessee and Delta (amends earlier contract for Berea Service Area) is incorporated herein by reference to Exhibit 10(g) to Delta's Form 10-Q for the period ended September 30, 1990.
- 10(h) - Service Agreements between Columbia and Delta (amends earlier service agreements for Cumberland, Stanton and Owingsville service areas) are incorporated herein by reference to Exhibit 10(h) to Delta's Form 10-Q for the period ended September 30, 1990.
- 10(i) - Amendment to Gas Purchase Contract between Delta and Wiser is incorporated herein by reference to Exhibit 10(c) to Delta's Form 10-Q for the period ended December 31, 1988.
- 10(j) - Second amendment to Gas Purchase Contract between Delta and Wiser is incorporated herein by reference to Exhibit 10(j) to Delta's Form 10-K for the period ended June 30, 1994.
- 10(k) - Employment agreement between Delta and Alan L. Heath, an officer, is incorporated herein by reference to Exhibit 10(k) to Delta's Form 10-Q for the period ended December 31, 1985.

- 10(l) - Employment agreements between Delta and two officers, those being John F. Hall and Robert C. Hazelrigg, are incorporated herein by reference to Exhibit 10(m) to Delta's Form 10-Q for the period ended December 31, 1988.
- 10(m) - Employment agreement between Delta and Glenn R. Jennings, an officer, is incorporated herein by reference to Exhibit 10(m) to Delta's Form 10-K for the period ended June 30, 1995.
- 10(n) - Employment agreement between Delta and Johnny L. Caudill, an officer, is incorporated herein by reference to Exhibit 10(n) to Delta's Form 10K for the period ended June 30, 1995.
- 12 - Computation of the Consolidated Ratio of Earnings to Fixed Charges.
- 21 - Subsidiaries of the Registrant.
- 23 - Consent of Independent Public Accountants.

(b) Reports on 8-K.

No reports on Form 8-K were filed during the three months ended June 30, 1998.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 11th day of September, 1998.

DELTA NATURAL GAS COMPANY, INC.

By /s/Glenn R. Jennings
Glenn R. Jennings, President
and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

(i) Principal Executive Officer:

| | | |
|---|--|--------------------|
| <u>/s/ Glenn R. Jennings</u> (Glenn R. Jennings) | President, Chief Executive Officer and Director | September 11, 1998 |
|---|--|--------------------|

(ii) Principal Financial Officer and Principal Accounting Officer:

| | | |
|---|--|--------------------|
| <u>/s/ John F. Hall</u> (John F. Hall) | Vice President - Finance, Secretary and Treasurer | September 11, 1998 |
|---|--|--------------------|

(iii) A Majority of the Board of Directors:

| | | |
|---------------------------------------|-----------------------|--------------------|
| <u>/s/ H. D. Peet</u> (H. D. Peet) | Chairman of the Board | September 11, 1998 |
|---------------------------------------|-----------------------|--------------------|

| | | |
|---|----------|--------------------|
| <u>/s/ Donald R. Crowe</u> (Donald R. Crowe) | Director | September 11, 1998 |
|---|----------|--------------------|

| | | |
|---|----------|--------------------|
| <u>/s/ Jane Hylton Green</u> (Jane Hylton Green) | Director | September 11, 1998 |
|---|----------|--------------------|

| | | |
|---|----------|--------------------|
| <u>/s/ Billy Joe Hall</u> (Billy Joe Hall) | Director | September 11, 1998 |
| <u>/s/ John D. Harrison</u> (John D. Harrison) | Director | September 11, 1998 |
| <u>/s/ Virgil E. Scott</u> (Virgil E. Scott) | Director | September 11, 1998 |
| <u>/s/ Henry C. Thompson</u> (Henry C. Thompson) | Director | September 11, 1998 |
| <u>/s/ Arthur E. Walker, Jr.</u> (Arthur E. Walker, Jr.) | Director | September 11, 1998 |

Management's Statement of Responsibility for Financial Reporting and Accounting

Management is responsible for the preparation, presentation and integrity of the financial statements and other financial information in this report. In preparing financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting period. Actual results could differ from these estimates.

The Company maintains a system of accounting and internal controls which management believes provides reasonable assurance that the accounting records are reliable for purposes of preparing financial statements and that the assets are properly accounted for and protected.

The Board of Directors pursues its oversight role for these financial statements through its Audit Committee which consists of three outside directors. The Audit Committee meets periodically with management to review the work and monitor the discharge of their responsibilities. The Audit Committee also meets periodically with the Company's internal auditor as well as Arthur Andersen LLP, the independent auditors, who have full and free access to the Audit Committee, with or without management present, to discuss internal accounting control, auditing and financial reporting matters.

Glenn R. Jennings
President & Chief Executive Officer

John F. Hall
Vice President - Finance,
Secretary & Treasurer

Report of Independent Public Accountants

To the Board of Directors and Shareholders of Delta Natural Gas Company, Inc.:

We have audited the accompanying consolidated balance sheets and statements of capitalization of DELTA NATURAL GAS COMPANY, INC. (a Kentucky corporation) and subsidiary companies as of June 30, 1998 and 1997, and the related consolidated statements of income, cash flows and changes in shareholders' equity for each of the three years in the period ended June 30, 1998. These financial statements and the schedule referred to below are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Delta Natural Gas Company, Inc. and subsidiary companies as of June 30, 1998 and 1997, and the results of their operations and their cash flows for each of the three years in the period ended June 30, 1998, in conformity with generally accepted accounting principles.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule listed in the Index to Consolidated Financial Statements and Schedule is presented for purposes of complying with the Securities and Exchange Commission rules and is not part of the basic financial statements. This schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly states in all material respects the financial data required to be set forth therein in relation to the basic financial statements taken as a whole.

Arthur Andersen LLP

Louisville, Kentucky

August 17, 1998

Delta Natural Gas Company, Inc. and Subsidiary Companies
Consolidated Statements of Income

| For the Years Ended June 30, | 1998 | 1997 | 1996 |
|---|----------------------|----------------------|---------------------|
| Operating Revenues | <u>\$ 44,258,000</u> | <u>\$ 42,169,185</u> | <u>\$36,576,055</u> |
| Operating Expenses | | | |
| Purchased gas | \$ 22,499,488 | \$ 23,265,222 | \$17,389,755 |
| Operation and maintenance (Note 1) | 8,968,213 | 8,631,635 | 8,642,511 |
| Depreciation and depletion (Note 1) | 3,445,382 | 2,935,257 | 2,510,952 |
| Taxes other than income taxes | 1,212,058 | 1,056,689 | 1,036,282 |
| Income taxes (Note 2) | <u>1,401,000</u> | <u>964,800</u> | <u>1,559,500</u> |
| Total operating expenses. | <u>\$ 37,526,141</u> | <u>\$ 36,853,603</u> | <u>\$31,139,000</u> |
| Operating Income | \$ 6,731,859 | \$ 5,315,582 | \$ 5,437,055 |
| Other Income and Deductions, Net | <u>67,911</u> | <u>40,874</u> | <u>32,503</u> |
| Income Before Interest Charges. | <u>\$ 6,799,770</u> | <u>\$ 5,356,456</u> | <u>\$ 5,469,558</u> |
| Interest Charges | | | |
| Interest on long-term debt.. | \$ 3,326,681 | \$ 2,997,393 | \$ 1,851,768 |
| Other interest | 897,265 | 519,432 | 867,641 |
| Amortization of debt expense | <u>124,552</u> | <u>115,366</u> | <u>88,800</u> |
| Total interest charges .. | <u>\$ 4,348,498</u> | <u>\$ 3,632,191</u> | <u>\$ 2,808,209</u> |
| Net Income | <u>\$ 2,451,272</u> | <u>\$ 1,724,265</u> | <u>\$ 2,661,349</u> |
| Weighted Average Number of Common Shares Outstanding ... | 2,359,598 | 2,294,134 | 1,886,629 |
| Basic and Diluted Earnings Per Common Share. | \$ 1.04 | \$.75 | \$ 1.41 |
| Dividends Declared Per Common Share | \$ 1.14 | \$ 1.14 | \$ 1.12 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Statements of Cash Flows

| For the Years Ended June 30, | 1998 | 1997 | 1996 |
|--|------------------------|------------------------|------------------------|
| Cash Flows From Operating Activities | | | |
| Net income | \$ 2,451,272 | \$ 1,724,265 | \$ 2,661,349 |
| Adjustments to reconcile net income to net cash from operating activities: | | | |
| Depreciation, depletion and amortization | 3,755,929 | 3,049,229 | 2,663,475 |
| Deferred income taxes and investment tax credits | (29,400) | 485,400 | 1,762,500 |
| Other - net | 698,584 | 666,798 | 484,474 |
| (Increase) decrease in assets: | | | |
| Accounts receivable | (124,168) | (318,178) | (860,255) |
| Gas in storage | (840,829) | (782,007) | 63,546 |
| Advance (deferred) recovery of gas cost | 3,328,625 | 495,751 | (3,788,143) |
| Materials and supplies | 252,746 | (120,969) | (124,697) |
| Prepayments | 70,648 | (346,532) | 53,702 |
| Other assets | (55,440) | (541,669) | (31,723) |
| Increase (decrease) in liabilities: | | | |
| Accounts payable | (336,089) | (439,721) | 871,207 |
| Refunds due customers | (460,751) | 554,520 | (456,283) |
| Accrued taxes | (46,549) | 1,038,761 | (270,394) |
| Other current liabilities | 257,055 | 744,054 | 56,951 |
| Advances for construction and other | 404 | (476) | 9,100 |
| Net cash provided by operating activities | <u>\$ 8,922,037</u> | <u>\$ 6,209,226</u> | <u>\$ 3,094,809</u> |
| Cash Flows From Investing Activities | | | |
| Capital expenditures | <u>\$ (11,193,613)</u> | <u>\$ (16,648,994)</u> | <u>\$ (13,373,416)</u> |
| Net cash used in investing activities | <u>\$ (11,193,613)</u> | <u>\$ (16,648,994)</u> | <u>\$ (13,373,416)</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Statements of Cash Flows (continued)

| For the Years Ended June 30, | 1998 | 1997 | 1996 |
|---|---------------------|----------------------|----------------------|
| Cash Flows From Financing | | | |
| Activities (Note 6) | | | |
| Dividends on common stock | \$ (2,690,233) | \$ (2,651,073) | \$ (2,113,414) |
| Issuance of common stock, net.... | 574,686 | 6,773,054 | 568,875 |
| Issuance of debentures, net..... | 23,837,795 | 14,334,833 | - |
| Repayment of long-term debt | (10,822,559) | (478,256) | (561,000) |
| Issuance of notes payable..... | 26,200,000 | 30,975,000 | 25,955,000 |
| Repayment of notes payable..... | <u>(35,190,000)</u> | <u>(38,185,000)</u> | <u>(13,555,000)</u> |
| Net cash provided by financing activities | <u>\$ 1,909,689</u> | <u>\$ 10,768,558</u> | <u>\$ 10,294,461</u> |
| Net Increase (Decrease) in Cash and Cash Equivalents | \$ (361,887) | \$ 328,790 | \$ 15,854 |
| Cash and Cash Equivalents, Beginning of Year | <u>480,423</u> | <u>151,633</u> | <u>135,779</u> |
| Cash and Cash Equivalents, End of Year | <u>\$ 118,536</u> | <u>\$ 480,423</u> | <u>\$ 151,633</u> |

**Supplemental Disclosures of Cash
Flow Information**

| | | | |
|--------------------------------|--------------|--------------|--------------|
| Cash paid during the year for: | | | |
| Interest | \$ 4,291,005 | \$ 3,019,881 | \$ 2,491,091 |
| Income taxes (net of refunds) | \$ 1,642,964 | \$ (432,163) | \$ 193,560 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Balance Sheets

| As of June 30, | 1998 | 1997 |
|--|----------------------|----------------------|
| Assets | | |
| Gas Utility Plant, at cost | \$127,028,159 | \$116,829,158 |
| Less - Accumulated provision for depreciation | <u>(34,929,481)</u> | <u>(31,734,976)</u> |
| Net gas plant | <u>\$ 92,098,678</u> | <u>\$ 85,094,182</u> |
| Current Assets | | |
| Cash and cash equivalents | \$ 118,536 | \$ 480,423 |
| Accounts receivable, less accumulated provisions for doubtful accounts of \$120,002 and \$113,945 in 1998 and 1997, respectively | 2,538,800 | 2,414,632 |
| Gas in storage, at average cost | 2,050,000 | 1,209,171 |
| Deferred gas costs (Note 1) | - | 2,180,606 |
| Materials and supplies, at first-in, first-out cost | 520,362 | 773,108 |
| Prepayments | <u>241,731</u> | <u>312,379</u> |
| Total current assets | <u>\$ 5,469,429</u> | <u>\$ 7,370,319</u> |
| Other Assets | | |
| Cash surrender value of officers' life insurance (face amount of \$1,036,009) .. | \$ 339,215 | \$ 321,339 |
| Note receivable from officer | 110,000 | 134,000 |
| Unamortized debt expense and other (Note 6) | <u>4,849,291</u> | <u>3,761,325</u> |
| Total other assets | <u>\$ 5,298,506</u> | <u>\$ 4,216,664</u> |
| Total assets | <u>\$102,866,613</u> | <u>\$ 96,681,165</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Balance Sheets (continued)

| As of June 30, | 1998 | 1997 |
|---|----------------------|---------------------|
| Liabilities and Shareholders' Equity | | |
| Capitalization (See Consolidated Statements of Capitalization) | | |
| Common shareholders' equity | \$ 29,810,294 | \$29,474,569 |
| Long-term debt (Notes 6 and 7)..... | <u>52,612,494</u> | <u>38,107,860</u> |
| Total capitalization | <u>\$ 82,422,788</u> | <u>\$67,582,429</u> |
| Current Liabilities | | |
| Notes payable (Note 5) | \$ 1,875,000 | \$10,865,000 |
| Current portion of long-term debt (Notes 6 and 7)..... | 1,790,000 | 1,987,600 |
| Accounts payable | 2,050,628 | 2,386,717 |
| Accrued taxes | 1,085,766 | 1,132,315 |
| Refunds due customers | 117,123 | 577,874 |
| Advance recovery of gas costs (Note 1) | 1,148,019 | - |
| Customers' deposits | 438,134 | 368,561 |
| Accrued interest on debt | 1,215,265 | 1,033,220 |
| Accrued vacation | 528,952 | 516,032 |
| Other accrued liabilities | <u>485,018</u> | <u>492,501</u> |
| Total current liabilities | <u>\$ 10,733,905</u> | <u>\$19,359,820</u> |
| Deferred Credits and Other | | |
| Deferred income taxes | \$ 8,023,475 | \$ 7,921,100 |
| Investment tax credits | 637,300 | 708,400 |
| Regulatory liability (Note 2) | 831,425 | 892,100 |
| Advances for construction and other .. | <u>217,720</u> | <u>217,316</u> |
| Total deferred credits and other | <u>\$ 9,709,920</u> | <u>\$ 9,738,916</u> |
| Commitments and Contingencies (Note 8) .. | | |
| Total liabilities and shareholders' equity | <u>\$102,866,613</u> | <u>\$96,681,165</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Statements of Changes in Shareholders' Equity

| For the Years Ended June 30, | 1998 | 1997 | 1996 |
|---|-----------------------|-----------------------|-----------------------|
| Common Shares | | | |
| Balance, beginning of year | \$ 2,342,223 | \$ 1,903,580 | \$ 1,868,734 |
| \$1.00 par value of 32,870, 438,643 and 34,846 shares issued in 1998, 1997 and 1996, respectively: | | | |
| Public issuance of common shares .. | - | 400,000 | - |
| Dividend reinvestment and stock purchase plan | 27,124 | 31,187 | 28,024 |
| Employee stock purchase plan and other | <u>5,746</u> | <u>7,456</u> | <u>6,822</u> |
| Balance, end of year | <u>\$ 2,375,093</u> | <u>\$ 2,342,223</u> | <u>\$ 1,903,580</u> |
| Premium on Common Shares | | | |
| Balance, beginning of year | \$ 27,203,311 | \$ 20,572,132 | \$ 20,022,643 |
| Premium on issuance of common shares: | | | |
| Public issuance of common shares .. | - | 6,000,000 | - |
| Dividend reinvestment and stock purchase plan | 446,432 | 519,478 | 440,621 |
| Employee stock purchase plan and other | <u>95,384</u> | <u>111,701</u> | <u>108,868</u> |
| Balance, end of year | <u>\$ 27,745,127</u> | <u>\$ 27,203,311</u> | <u>\$ 20,572,132</u> |
| Capital Stock Expense | | | |
| Balance, beginning of year | \$ (1,917,020) | \$ (1,620,252) | \$ (1,604,792) |
| Issuance of common shares | - | (296,768) | (15,460) |
| Balance, end of year | <u>\$ (1,917,020)</u> | <u>\$ (1,917,020)</u> | <u>\$ (1,620,252)</u> |
| Retained Earnings | | | |
| Balance, beginning of year | \$ 1,846,055 | \$ 2,772,863 | \$ 2,224,928 |
| Net income | 2,451,272 | 1,724,265 | 2,661,349 |
| Cash dividends declared on common shares (See Consolidated Statements of Income for rates) ... | <u>(2,690,233)</u> | <u>(2,651,073)</u> | <u>(2,113,414)</u> |
| Balance, end of year | <u>\$ 1,607,094</u> | <u>\$ 1,846,055</u> | <u>\$ 2,772,863</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Statements of Capitalization

| As of June 30, | 1998 | 1997 |
|---|-------------------------|-------------------------|
| Common Shareholders' Equity | | |
| Common shares, par value \$1.00 per share (Notes 3 and 4) | | |
| Authorized 6,000,000 shares | | |
| Issued and outstanding 2,375,093 and 2,342,223 shares in 1998 and 1997, respectively | \$ 2,375,093 | \$ 2,342,223 |
| Premium on common shares | 27,745,127 | 27,203,311 |
| Capital stock expense | (1,917,020) | (1,917,020) |
| Retained earnings (Note 6) | <u>1,607,094</u> | <u>1,846,055</u> |
| Total common shareholders' equity | <u>\$29,810,294</u> | <u>\$29,474,569</u> |
| Long-Term Debt (Notes 6 and 7) | | |
| Debentures, 8.3%, due 2026 | \$15,000,000 | \$15,000,000 |
| Debentures, 6 5/8%, due 2023 | 13,170,000 | 13,505,000 |
| Debentures, 9%, due 2011..... | - | 10,000,000 |
| Debentures, 7.15%, due 2018 | 25,000,000 | - |
| Promissory note from acquisition of under- ground storage, non-interest bearing, due through 2001 (less unamortized discount of \$207,506 and \$297,099 in 1998 and 1997, respectively) | 1,192,494 | 1,502,901 |
| Other | <u>40,000</u> | <u>87,559</u> |
| Total long-term debt | <u>\$54,402,494</u> | <u>\$40,095,460</u> |
| Less amounts due within one year, Included in current liabilities | <u>(1,790,000)</u> | <u>(1,987,600)</u> |
| Net long-term debt | <u>\$52,612,494</u> | <u>\$38,107,860</u> |
| Total capitalization | <u>\$82,422,788</u> | <u>\$67,582,429</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(1) Summary of Significant Accounting Policies

(a) Principles of Consolidation -- Delta Natural Gas Company, Inc. ("Delta" or "the Company") has five wholly-owned subsidiaries. Delta Resources, Inc. ("Resources") buys gas and resells it to industrial customers on Delta's system and to Delta for system supply. Delgasco, Inc. buys gas and resells it to Resources and to customers not on Delta's system. Deltran, Inc. operates underground natural gas storage facilities that it leases from Delta. Enpro, Inc. owns and operates production properties. TranEx Corporation owns a 43 mile intrastate pipeline. All subsidiaries of Delta are included in the consolidated financial statements. Intercompany balances and transactions have been eliminated.

(b) Cash Equivalents -- For the purposes of the Consolidated Statements of Cash Flows, all temporary cash investments with a maturity of three months or less at the date of purchase are considered cash equivalents.

(c) Depreciation -- The Company determines its provision for depreciation using the straight-line method and by the application of rates to various classes of utility plant. The rates are based upon the estimated service lives of the properties and were equivalent to composite rates of 3.1%, 3.0%, and 2.9% of average depreciable plant for 1998, 1997, and 1996, respectively.

(d) Maintenance -- All expenditures for maintenance and repairs of units of property are charged to the appropriate maintenance expense accounts. A betterment or replacement of a unit of property is accounted for as an addition and retirement of utility plant. At the time of such a retirement, the accumulated provision for depreciation is charged with the original cost of the property retired and also for the net cost of removal.

(e) Gas Cost Recovery -- Delta has a Gas Cost Recovery ("GCR") clause which provides for a dollar-tracker that matches revenues and gas costs and provides eventual dollar-for-dollar recovery of all gas costs incurred. The Company expenses gas costs based on the amount of gas costs recovered through revenue. Any differences between actual gas costs and those estimated costs billed are deferred and reflected in the computation of future billings to customers using the GCR mechanism.

(f) Revenue Recognition -- The Company records revenues as billed to its customers on a monthly meter reading cycle. At the end of each month, gas service which has been rendered from the latest date of each cycle meter reading to the month-end is unbilled.

(g) Revenues and Customer Receivables -- The Company has 38,000 customers in central and southeastern Kentucky. Revenues and customer receivables arise primarily from sales of natural gas to customers and from transportation services for others. Provisions for doubtful accounts are recorded to reflect the expected net realizable value of accounts receivable.

(h) Use of Estimates -- The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(i) New Accounting Pronouncements -- Delta adopted Statement of Financial Accounting Standards ("SFAS") No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of" in the first quarter of fiscal 1997. Adoption of SFAS No. 121 did not have a material impact on the Company's financial position or results of operations.

For companies with June 30 fiscal yearends, SFAS No. 123, "Accounting for Stock-Based Compensation", was required to be adopted as of June 30, 1997. This standard is currently inapplicable to Delta because the Company has no stock based compensation arrangements.

Delta adopted SFAS No. 128, "Earnings per Share", during the second quarter of fiscal 1998. The adoption of this standard had no effect upon current or prior period earnings per share.

In June 1997, the Financial Accounting Standards Board ("FASB") issued SFAS No. 130, "Reporting Comprehensive Income", and SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information", effective for periods beginning after December 15, 1997. These statements do not affect the accounting recognition or measurement of transactions, but rather require expanded disclosures regarding financial results. The Company will adopt these standards in 1999 as required by the FASB.

(2) Income Taxes

The Company provides for income taxes on temporary differences resulting from the use of alternative methods of income and expense recognition for financial and tax reporting purposes. The differences result primarily from the use of accelerated tax depreciation methods for certain properties versus the straight-line depreciation method for financial purposes, differences in recognition of purchased gas cost recoveries and certain other accruals which are not currently deductible for income tax purposes. Investment tax credits were deferred for certain

periods prior to fiscal 1987 and are being amortized to income over the estimated useful lives of the applicable properties. The Company utilizes the liability method for accounting for income taxes, which requires that deferred income tax assets and liabilities are computed using tax rates that will be in effect when the book and tax temporary differences reverse. The change in tax rates applied to accumulated deferred income taxes may not be immediately recognized in operating results because of ratemaking treatment. A regulatory liability has been established to recognize the future revenue requirement impact from these deferred taxes. The temporary differences which gave rise to the net accumulated deferred income tax liability for the periods are as follows:

| | <u>1998</u> | <u>1997</u> |
|--|----------------------------|----------------------------|
| Deferred Tax Liabilities | | |
| Accelerated depreciation | \$ 9,933,400 | \$ 9,018,800 |
| Deferred gas cost | - | 860,100 |
| Accrued pension | 568,900 | 433,000 |
| Debt expense | <u>487,400</u> | <u>384,900</u> |
| Total | <u>\$10,989,700</u> | <u>\$10,696,800</u> |
| Deferred Tax Assets | | |
| Alternative minimum tax credits | \$ 1,274,100 | \$ 1,534,100 |
| Regulatory liabilities | 486,245 | 339,400 |
| Deferred gas cost/unbilled revenue | 670,100 | 327,500 |
| Investment tax credit | 251,400 | 279,400 |
| Other | <u>284,380</u> | <u>295,300</u> |
| Total | <u>\$ 2,966,225</u> | <u>\$ 2,775,700</u> |
| Net accumulated deferred income tax liability | <u>\$ 8,023,475</u> | <u>\$ 7,921,100</u> |

The components of the income tax provision are comprised of the following for the years ended June 30:

| | <u>1998</u> | <u>1997</u> | <u>1996</u> |
|--|----------------------------|--------------------------|----------------------------|
| Components of Income Tax Expense: | | | |
| Payable currently: | | | |
| Federal | \$ 1,164,800 | \$ 242,200 | \$ 52,100 |
| State | <u>265,600</u> | <u>(31,300)</u> | <u>(255,100)</u> |
| Total | \$ 1,430,400 | \$ 210,900 | \$ (203,000) |
| Deferred | <u>(29,400)</u> | <u>753,900</u> | <u>1,762,500</u> |
| Income tax expense | <u>\$ 1,401,000</u> | <u>\$ 964,800</u> | <u>\$ 1,559,500</u> |

Reconciliation of the statutory federal income tax rate to the effective income tax rate is shown in the table below:

| | <u>1998</u> | <u>1997</u> | <u>1996</u> |
|---|--------------|--------------|--------------|
| Statutory federal income tax rate | 34.0% | 34.0% | 34.0% |
| State income taxes net of federal benefit | 5.0 | 5.0 | 5.2 |
| Amortization of investment tax credit | (1.8) | (2.6) | (1.7) |
| Other differences – net | <u>(.2)</u> | <u>-</u> | <u>-</u> |
| Effective income tax rate | <u>37.0%</u> | <u>36.4%</u> | <u>37.5%</u> |

(3) Employee Benefit Plans

(a) **Defined Benefit Retirement Plan** -- Delta has a trustee, noncontributory, defined benefit pension plan covering all eligible employees. Retirement income is based on the number of years of service and annual rates of compensation. The Company makes annual contributions equal to the amounts necessary to fund the plan adequately. The funded status of the pension plan at March 31, the plan year end, and the amounts recognized in the Company's consolidated balance sheets at June 30 were as follows:

| | <u>1998</u> | <u>1997</u> | <u>1996</u> |
|--|--------------------|--------------------|--------------------|
| Plan assets at fair value | <u>\$8,637,638</u> | <u>\$6,835,393</u> | <u>\$6,058,458</u> |
| Actuarial present value of benefit Obligation: | | | |
| Vested benefits | \$4,800,745 | \$4,505,619 | \$2,789,736 |
| Non-vested benefits | <u>19,934</u> | <u>11,025</u> | <u>9,346</u> |
| Accumulated benefit obligation | <u>\$4,820,679</u> | <u>\$4,516,644</u> | <u>\$2,799,082</u> |
| Additional amounts related to projected salary increases | <u>1,924,590</u> | <u>1,828,856</u> | <u>2,811,907</u> |
| Total projected benefit obligation | <u>\$6,745,269</u> | <u>\$6,345,500</u> | <u>\$5,610,989</u> |
| Plan assets in excess of projected benefit obligation | \$1,892,369 | \$ 489,893 | \$ 447,469 |
| Unrecognized net assets at date of Initial application being Amortized over 15 years | (169,577) | (211,972) | (254,365) |
| Unrecognized net (gain) loss | <u>(869,909)</u> | <u>125,777</u> | <u>(13,481)</u> |
| Accrued pension asset | <u>\$ 852,883</u> | <u>\$ 403,698</u> | <u>\$ 179,623</u> |

The assets of the plan consist primarily of common stocks, bonds and certificates of deposit. Net pension costs for the years ended June 30 include the following:

| | <u>1998</u> | <u>1997</u> | <u>1996</u> |
|--|-------------------|-------------------|-------------------|
| Service cost for benefits earned during the year | \$ 445,288 | \$ 405,386 | \$ 382,751 |
| Interest cost on projected benefit obligation | 443,955 | 392,539 | 356,897 |
| Actual return on plan assets | (1,584,403) | (407,965) | (886,211) |
| Net amortization and deferral | <u>966,615</u> | <u>(136,843)</u> | <u>444,044</u> |
| Net periodic pension cost | <u>\$ 271,455</u> | <u>\$ 253,117</u> | <u>\$ 297,481</u> |

The weighted average discount rates and the assumed rates of increase in future compensation levels used in determining the actuarial present values of the projected benefit obligation at June 30, 1998, 1997 and 1996 were 7.0% (discount rates), and 4% (rates of increase). The expected long-term rates of return on plan assets were 8%.

SFAS No. 106, "Employers' Accounting for Post-Retirement Benefits", and SFAS No. 112, "Employers' Accounting for Post-Employment Benefits", do not affect the Company, as Delta does not provide benefits for post-retirement or post-employment other than the pension plan for retired employees.

(b) Employee Savings Plan -- The Company has an Employee Savings Plan ("Savings Plan") under which eligible employees may elect to contribute any whole percentage between 2% and 15% of their annual compensation. The Company will match 50% of the employee's contribution up to a maximum Company contribution of 2.5% of the employee's annual compensation. For 1998, 1997 and 1996, Delta's Savings Plan expense was \$156,000, \$151,000 and \$111,000, respectively.

(c) Employee Stock Purchase Plan -- The Company has an Employee Stock Purchase Plan ("Stock Plan") under which qualified permanent employees are eligible to participate. Under the terms of the Stock Plan, such employees can contribute on a monthly basis 1% of their annual salary level (as of July 1 of each year) to be used to purchase Delta's common stock. The Company issues Delta common stock, based upon the fiscal year contributions, using an average of the last sale price of Delta's stock as quoted in NASDAQ's National Market System at the close of business for the last five business days in June and matches those shares so purchased. Therefore, stock equivalent to \$111,000 was issued in July, 1998. The continuation and terms of the Stock Plan are subject to approval by Delta's Board of Directors on an annual basis. Delta's Board has continued the Stock Plan through June 30, 1999.

(4) Dividend Reinvestment and Stock Purchase Plan

The Company's Dividend Reinvestment and Stock Purchase Plan (Reinvestment Plan) provides that shareholders of record can reinvest dividends and also make limited additional investments of up to \$50,000 per year in shares of common stock of the Company. Shares purchased under the Reinvestment Plan are authorized but unissued shares of common stock of the Company, and 27,124, 31,187 and 28,024 shares were issued in 1998, 1997 and 1996,

respectively. Delta reserved 200,000 shares under the Reinvestment Plan in December, 1994, and as of June 30, 1998, there were 96,480 shares still available for issuance.

(5) Notes Payable and Line of Credit

Substantially all of the cash balances of Delta are maintained to compensate the respective banks for banking services and to obtain lines of credit; however, no specific amounts have been designated as compensating balances, and Delta has the right of withdrawal of such funds. At June 30, 1998 and June 30, 1997, the available line of credit was \$25,000,000 and \$20,000,000, respectively, of which \$1,875,000 and \$10,865,000 had been borrowed at an interest rate of 6.885% and 6.785% for 1998 and 1997, respectively. The maximum amount borrowed during 1998 and 1997 was \$20,160,000 and \$10,865,000, respectively. The interest on this line is, at the option of Delta, either at the daily prime rate or is based upon certificate of deposit rates. The current line of credit must be renewed during November, 1998.

Short-term borrowings were repaid in March, 1998, with the net proceeds of \$24,100,000 from the sale of \$25,000,000 of debentures. The net proceeds were also used to redeem the Company's 9% Debentures that would have matured in April, 2011. The redemption of this debt, the outstanding principal amount of which was \$10,000,000, was completed in April, 1998.

(6) Long-Term Debt

In March, 1998, Delta issued \$25,000,000 of 7.15% Debentures that mature in March, 2018. Redemption of up to \$25,000 annually will be made on behalf of deceased holders within 60 days of notice, subject to an annual aggregate \$750,000 limitation. The 7.15% Debentures can be redeemed by the Company after April 1, 2003. Restrictions under the indenture agreement covering the 7.15% Debentures include, among other things, a restriction whereby dividend payments cannot be made unless consolidated shareholders' equity of the Company exceeds \$21,500,000. No retained earnings are restricted under the provisions of the indenture.

In July, 1996, Delta issued \$15,000,000 of 8.3% Debentures that mature in July, 2026. Redemption on behalf of deceased holders within 60 days of notice of up to \$25,000 per holder will be made annually, subject to an annual aggregate limitation of \$500,000. The 8.3% Debentures can be redeemed by the Company beginning in August, 2001 at a 5% premium, such premium declining ratably until it ceases in August, 2006.

In October, 1993, Delta issued \$15,000,000 of 6 5/8% Debentures that mature in October, 2023. Each holder may require redemption of up to \$25,000 annually, subject to an annual aggregate limitation of \$500,000. Such redemption will also be made on behalf of deceased holders within 60 days of notice, subject to the annual aggregate \$500,000 limitation. The 6 5/8% Debentures can be redeemed by the Company beginning in October, 1998 at a 5% premium, such premium declining ratably until it ceases in October, 2003. The Company may not assume any additional mortgage indebtedness in excess of \$2 million without effectively securing the 6 5/8% Debentures equally to such additional indebtedness.

Debt issuance expenses are deferred and amortized over the terms of the related debt. Call premium in 1998 of \$300,000 and loss on extinguishment of debt of \$332,000 was deferred and is being amortized over the term of the related debt consistent with regulatory treatment.

A non-interest bearing promissory note was issued by Delta in November, 1995 in the amount of \$1,800,000, and remaining installments are due in the amounts of \$700,000 in 2000 and \$700,000 in 2002. The note was issued when Delta purchased leases and depleted gas wells to develop them for the underground storage of natural gas. The promissory note installments are secured by escrow of 80,000 shares of Delta's common stock. These shares will be issued to the holder of the promissory note only in the event of default in payment by Delta.

Other long-term debt requires principal payments of \$40,000 in 1999 at which time other long-term debt will be fully repaid.

(7) Fair Values of Financial Instruments

The fair value of the Company's debentures is estimated using discounted cash flow analysis, based on the Company's current incremental borrowing rates for similar types of borrowing arrangements. The fair value of the Company's debentures at June 30, 1998 and 1997 was estimated to be \$54,387,000 and \$37,723,000, respectively. The carrying amount in the accompanying consolidated financial statements as of June 30, 1998 and 1997 is \$53,170,000 and \$38,505,000, respectively.

The carrying amount of the Company's other financial instruments including cash equivalents, accounts receivable, notes receivable, accounts payable and the non-interest bearing promissory note approximate their fair value.

(8) Commitments and Contingencies

The Company has entered into individual employment agreements with its five officers. The agreements expire or may be terminated at various times. The agreements provide for continuing monthly payments or lump sum payments and continuation of certain benefits over varying periods in the event employment is altered or terminated following certain changes in ownership of the Company.

(9) Rates

Reference is made to "Regulatory Matters" herein with respect to rate matters.

(10) Quarterly Financial Data (Unaudited)

The quarterly data reflects, in the opinion of management, all normal recurring adjustments necessary to present fairly the results for the interim periods.

| <u>Quarter Ended</u> | <u>Operating Revenues</u> | <u>Operating Income (Loss)</u> | <u>Net Income (Loss)</u> | <u>Basic and Diluted Earnings(Loss) per Common Share(a)</u> |
|----------------------|---------------------------|--------------------------------|--------------------------|---|
| Fiscal 1998 | | | | |
| September 30 | \$ 5,215,272 | \$ 181,905 | \$ (813,982) | \$ (.35) |
| December 31 | 11,787,820 | 1,726,169 | 591,812 | .25 |
| March 31 | 18,305,458 | 3,442,234 | 2,366,329 | 1.00 |
| June 30 | 8,949,450 | 1,381,551 | 307,113 | .14 |
| Fiscal 1997 | | | | |
| September 30 | \$ 4,074,332 | \$ 36,149 | \$ (734,296) | \$ (.33) |
| December 31 | 10,023,399 | 1,090,513 | 198,153 | .09 |
| March 31 | 18,651,406 | 3,034,844 | 2,050,318 | .88 |
| June 30 | 9,420,048 | 1,154,076 | 210,090 | .09 |

(a) Quarterly earnings per share may not equal annual earnings per share due to changes in shares outstanding.

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
 VALUATION AND QUALIFYING ACCOUNTS
 FOR THE YEARS ENDED JUNE 30, 1998, 1997 AND 1996

| Column A | Column B | Column C | Column D | Column E | |
|--|--------------------------------|-------------------------------|---------------------------------------|--|--------------------------|
| Description | Balance at Beginning of Period | Charged to Costs and Expenses | Charged to Other Accounts- Recoveries | Deductions Amounts Charged Off or Paid | Balance at End of Period |
| Deducted From the Asset to Which it Applies - Allowance for doubtful accounts for the years ended: | | | | | |
| June 30, 1998 | \$ 113,945 | \$ 369,870 | \$ 46,013 | \$ 409,827 | \$ 120,001 |
| June 30, 1997 | \$ 105,756 | \$ 220,000 | \$ 27,402 | \$ 239,213 | \$ 113,945 |
| June 30, 1996 | \$ 81,608 | \$ 156,000 | \$ 13,344 | \$ 145,196 | \$ 105,756 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
 COMPUTATION OF THE CONSOLIDATED RATIO OF EARNINGS
 TO FIXED CHARGES

| | <u>1998</u> | <u>1997</u> | <u>1996</u> | <u>1995</u> | <u>1994</u> |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|
| Earnings: | | | | | |
| Net income | \$2,451,272 | \$1,724,265 | \$2,661,349 | \$1,917,735 | \$2,671,001 |
| Provisions for income taxes | 1,401,000 | 964,800 | 1,559,500 | 1,042,400 | 1,509,600 |
| Fixed charges | <u>4,348,498</u> | <u>3,632,191</u> | <u>2,808,209</u> | <u>2,387,935</u> | <u>2,214,659</u> |
| Total | <u>\$8,200,770</u> | <u>\$6,321,256</u> | <u>\$7,029,058</u> | <u>\$5,348,070</u> | <u>\$6,395,260</u> |
| Fixed Charges: | | | | | |
| Interest on debt | \$4,223,946 | \$3,516,825 | \$2,719,409 | \$2,299,135 | \$2,123,255 |
| Amortization of debt expense | <u>124,552</u> | <u>115,366</u> | <u>88,800</u> | <u>88,800</u> | <u>91,404</u> |
| Total | <u>\$4,348,498</u> | <u>\$3,632,191</u> | <u>\$2,808,209</u> | <u>\$2,387,935</u> | <u>\$2,214,659</u> |
| Ratio of Earnings to Fixed Charges | 1.89x | 1.74x | 2.50x | 2.24x | 2.89x |

Subsidiaries of the Registrant

Delgasco, Inc., Deltran, Inc., Enpro, Inc., Delta Resources, Inc. and TranEx Corporation are wholly-owned subsidiaries of the Registrant, are incorporated in the state of Kentucky and do business under their corporate names.

CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS

As independent public accountants, we hereby consent to the incorporation of our report dated August 17, 1998, included in this Form 10-K, into the Company's previously filed Registration Statement No. 33-56689, relating to the Dividend Reinvestment and Stock Purchase Plan of the Company.

Arthur Andersen LLP

Louisville, Kentucky
September 11, 1998

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended June 30, 1997.

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____.

Commission file number 0-8788.

DELTA NATURAL GAS COMPANY, INC.
(Exact name of registrant as specified in its charter)

KENTUCKY 61-0458329
(State of Incorporation) (IRS Employer Identification Number)

3617 Lexington Road, Winchester, Kentucky 40391
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code 606-744-6171.

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Name of each exchange on which registered |
|---------------------|--|
| <u>None</u> | <u>None</u> |

Securities registered pursuant to Section 12(g) of the Act:

Common Stock \$1 Par Value
(Title of class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K

As of August 17, 1997, Delta Natural Gas Company, Inc. had outstanding 2,342,351 shares of common stock \$1 Par Value, and the aggregate market value of the voting stock held by non-affiliates was approximately \$42,162,318.

DOCUMENTS INCORPORATED BY REFERENCE

The Registrant's definitive proxy statement to be filed with the Commission not later than 120 days after June 30, 1997, is incorporated by reference in Part III of this Report.

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PART I

Item 1. Business

General

In 1951, Delta established its first retail gas distribution system, which provided service to approximately 300 customers in Owingsville and Frenchburg, Kentucky. As a result of acquisitions and expansions of its customer base within its existing service areas, Delta currently provides retail gas distribution service for approximately 36,000 customers in central and southeastern Kentucky and, additionally, provides transportation service to industrial customers and interconnected pipelines located in the area.

During 1995, Delta acquired leases for the storage of natural gas under approximately 8,000 acres on Canada Mountain in Bell County, Kentucky and is currently completing the development of the property as an underground natural gas storage facility. This storage field allows Delta to purchase and store gas during the non-heating months and withdraw and sell the gas during the peak usage winter months.

Gas Operations and Supply

The Company purchases and produces gas for distribution to its retail customers and also provides transportation service to industrial customers and inter-connected pipelines with its facilities that are located in 20 predominantly rural counties in central and southeastern Kentucky. The economy of Delta's service area is based principally on coal mining, farming and light industry. The communities in Delta's service area typically contain populations of less than 20,000. The four largest service areas are Nicholasville, Corbin, Berea and Middlesboro, where Delta serves approximately 6,500, 6,300, 3,800 and 3,600 customers, respectively.

Several communities served by Delta continue to expand, resulting in growth opportunities for the Company. Industrial parks have been developed in certain areas and have resulted in new industrial customers, some of whom are on-system transportation customers. As a result of this growth, Delta's total customer count increased by 5.4% in 1997. Currently, over 99% of Delta's customers are residential and commercial. Delta's remaining, light industrial customers purchased approximately 6% of the total volume of gas sold by Delta at retail during 1997.

The Company's revenues are affected by various factors, including rates billed to customers, the cost of natural gas, economic conditions in the areas that the Company serves, weather conditions and competition. Delta competes for customers and sales with alternative sources of energy, including electricity, coal, oil, propane and wood. The Company's marketing subsidiaries, which purchase gas and resell it to various industrial customers and others, also compete for their customers with producers and marketers of natural gas. Gas costs, which the Company is generally able to pass through to customers, may influence customers to conserve, or in the case of industrial customers, to use alternative energy sources. Also, the potential bypass

of Delta's system by industrial customers and others is a competitive concern that Delta has addressed and will continue to address as the need arises.

Delta's retail sales are seasonal and temperature-sensitive as the majority of the gas sold by Delta is used for heating. This seasonality impacts Delta's liquidity position and its management of its working capital requirements during each twelve month period, and changes in the average temperature during the winter months impacts its revenues year-to-year (see Management's Discussion and Analysis of Financial Condition and Results of Operations).

Retail gas sales in 1997 were approximately 4,299,000 thousand cubic feet ("Mcf"), generating approximately \$33,561,000 in revenues, as compared to approximately 4,705,000 Mcf and approximately \$27,811,000 in revenues for 1996. The increase in operating revenues for 1997 was due primarily to increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause. Heating degree days billed during 1997 were approximately 103% of the thirty year average ("normal") as compared with approximately 112% in 1996. Principally as a result of this warmer weather, retail sales volumes decreased by approximately 406,000 Mcf, or 9%, in 1997 as compared to 1996.

Delta's transportation of natural gas in 1997 generated revenues of approximately \$3,596,000 as compared with approximately \$3,331,000 during 1996. Of the total from transportation in 1997, approximately \$3,214,000 (2,863,000 Mcf) and \$382,000 (1,205,000 Mcf) were earned from transportation for on-system and off-system customers, respectively. Of the total from transportation in 1996, approximately \$2,913,000 (2,570,000 Mcf) and \$418,000 (1,134,000 Mcf) were earned from transportation for on-system and off-system customers, respectively.

As an active participant in many areas of the natural gas industry, Delta plans to continue its efforts to expand its gas distribution system. Delta continues to consider acquisitions of other gas systems, some of which are contiguous to its existing service areas, as well as expansion within its existing service areas. During November, 1996, Delta acquired the City of North Middletown gas system in Bourbon County, consisting of approximately 180 primarily residential customers. During July, 1997, Delta purchased the gas system of Annville Gas & Transmission Corporation in Jackson County, which serves several industrial and residential customers. This system will be expanded during fiscal 1998 to provide gas service to customers in the City of Annville.

The Company also anticipates continuing activity in gas production and transportation and plans to pursue and increase these activities wherever practicable. The Company will continue to consider the construction or acquisition of additional transmission, storage and gathering facilities to provide for increased transportation, enhanced supply and system flexibility. During June, 1997, Delta acquired TranEx Corporation, which owns a 43 mile, 8 inch diameter steel pipeline that extends from Clay County to Madison County. Delta has been operating this pipeline for several years and plans to continue to utilize the pipeline to provide natural gas to its Canada Mountain storage field as well as for Delta's system supply.

Some producers in Delta's service area can access certain pipeline delivery systems other than Delta, which provides competition from others for transportation of such gas. Delta will continue its efforts to purchase or transport any natural gas available that is produced in reasonable proximity to its facilities.

Delta receives its gas supply from a combination of interstate and Kentucky sources. The Company intends to pursue an adequate gas supply to provide service to existing and future customers. Delta will continue to maintain an active gas supply management program that emphasizes long-term reliability and the pursuit of cost effective sources of gas for its customers.

Delta's interstate gas supply is transported and/or stored by Tennessee Gas Pipeline Company ("Tennessee"), Columbia Gas Transmission Corporation ("Columbia"), Columbia Gulf Transmission Company ("Columbia Gulf") and Texas Eastern Transmission Corporation ("Texas Eastern"). Delta acquires its interstate gas supply from gas marketers. Delta also acquires gas supply from Kentucky producers and suppliers. There is a competitive national market for natural gas supplies as supply and demand determine the availability and prices of natural gas.

Delta's transportation and storage contracts with Tennessee extend until 2000 and thereafter continue on a year-to-year basis until terminated by either party. Tennessee is obligated under the contracts to transport up to approximately 17,600 Mcf per day for Delta. Delta acquires its gas for transportation by Tennessee under a contract with a gas marketer. During 1997, Delta purchased approximately 1,549,000 Mcf from the gas marketer under a contract which extends through April, 1999.

Delta's transportation and storage contracts with Columbia and Columbia Gulf extend until 2008 and thereafter continue on a year-to-year basis until terminated by one of the parties to the particular contract. Columbia and Columbia Gulf are obligated under the contracts to transport up to approximately 12,000 Mcf per day and approximately 4,000 Mcf per day, respectively, for Delta. Delta acquires its gas for transportation by Columbia and Columbia Gulf under contracts with a gas marketer. During 1997, Delta purchased a total of approximately 794,000 Mcf from the gas marketer under contracts which extend through April, 2000.

Delta has a contract with The Wiser Oil Company ("Wiser") to purchase natural gas from Wiser through 1999. Delta and Wiser annually determine the daily deliverability from Wiser, and Wiser is committed to deliver that volume. Wiser currently is obligated to deliver 11,000 Mcf per day to Delta. This obligation changes to 9,900 Mcf per day effective November 1, 1997. Delta purchased approximately 1,941,000 Mcf from Wiser during 1997.

Delta purchases gas under agreements with various other marketers and Kentucky producers, most of which are priced as short-term, or spot-market, purchases. The combined volumes of gas purchased from these sources during 1997 were approximately 198,000 Mcf.

Delta has contracts with its wholly-owned subsidiary, Enpro, Inc. ("Enpro") to purchase all the natural gas produced from Enpro's wells on certain leases in Bell, Knox and Whitley Counties, Kentucky. These agreements remain in force so long as gas is produced in commercial quantities from the wells on the leases. Remaining proved, developed natural gas reserves are

estimated at approximately 4,400,000 Mcf. Delta purchased a total of approximately 203,000 Mcf from those properties during 1997. Enpro also produces oil from certain of these leases, but oil production has not been significant.

Delta's wholly-owned subsidiaries, Delta Resources, Inc. ("Resources") and Delgasco, Inc. ("Delgasco"), purchase gas from various marketers and Kentucky producers, most of which is priced as short-term, or spot-market, purchases. The gas is resold to industrial customers on Delta's system, to Delta for system supply and to others. The combined volumes of gas purchased by Resources and Delgasco from these sources during 1997 were approximately 3,285,000 Mcf. Delta continues to seek additional new gas supplies from all available sources, including those in the proximity of its facilities in southeastern Kentucky. Also, Resources and Delgasco continue to pursue acquisitions of new gas supplies from Kentucky producers and others.

Delta is completing the development of an underground natural gas storage field on Canada Mountain in Bell County, Kentucky, with an estimated eventual working capacity of 4,000,000 Mcf. This field is operational and was used to help meet Delta's winter supply needs this past year. Delta plans to continue to develop the capability of this storage field, including completion of 14 miles of 12 inch diameter steel pipeline. The new pipeline, planned to be in operation by this fall, will enhance Delta's ability to withdraw gas from the field and deliver it into Delta's system. This storage capability should permit Delta to continue to purchase and store gas during the non-heating months, and then withdraw and sell the gas during the peak usage months as Delta did this past winter.

Delta will continue to maintain an active gas supply management program that emphasizes long-term reliability and the pursuit of cost effective sources of gas for its customers.

Regulatory Matters

Delta is subject to the regulatory authority of the Public Service Commission of Kentucky ("PSC") with respect to various aspects of Delta's business, including rates and service to retail and transportation customers.

On March 14, 1997, Delta filed a request for increased rates with the PSC. This general rate case (Case No. 97-066) requested an annual revenue increase of approximately \$2,962,000, an increase of 7.7%. The test year for the case was December 31, 1996. The increased rates were requested to become effective on April 13, 1997. On April 3, 1997, the PSC issued an Order in the above case suspending the implementation of the proposed rates until September 12, 1997, so that the PSC could investigate and determine the reasonableness of the proposed rates. A hearing has been scheduled for September 9, 1997, for the cross-examination of witnesses.

On July 11, 1997, the PSC issued a staff report entitled "Natural Gas Unbundling in Kentucky: Exploring the Next Step Toward Customer Choice". This report represented the culmination of numerous discussions among the PSC and various parties, including Delta, regarding issues related to the potential unbundling, or separate pricing of supply and service

components, of natural gas service in Kentucky, including residential and small commercial customer choice. The report also included observations on certain topics which need to be addressed and resolved if further unbundling occurs in Kentucky, and it addressed some of the options available to the PSC. The PSC held a public meeting on August 22, 1997, on gas unbundling and customer choice for interested parties to provide further input. Delta participated in that meeting and intends to be an active participant in future discussions.

Delta's rates include a Gas Cost Recovery ("GCR") clause, which permits changes in Delta's gas costs to be reflected in the rates charged to customers. The GCR requires Delta to make quarterly filings with the PSC, but such procedure does not require a general rate case. The PSC historically has allowed Delta to recover storage costs in rates through the GCR mechanism or general rate cases.

In addition to PSC regulation, Delta may obtain non-exclusive franchises from the cities and communities in which it operates authorizing it to place its facilities in the streets and public grounds. However, no utility may obtain a franchise until it has obtained from the PSC a Certificate of Convenience and Necessity authorizing it to bid on the franchise. Delta holds franchises in four of the ten cities in which it maintains branch offices and in seven other communities it serves. In the other cities or communities, either Delta's franchises have expired, the communities do not have governmental organizations authorized to grant franchises, or the local governments have not required, or do not want to offer, a franchise. Delta attempts to acquire or reacquire franchises whenever feasible.

Without a franchise, a local government could require Delta to cease its occupation of the streets and public grounds or prohibit Delta from extending its facilities into any new area of that city or community. To date, the absence of a franchise has had no adverse effect on Delta's operations.

Capital Expenditures

Capital expenditures during 1997 were approximately \$16.6 million and for 1998 are estimated to be approximately \$10.4 million. These include planned expenditures for development of underground natural gas storage, system extensions, computer system upgrades and the replacement and improvement of existing transmission, distribution, gathering and general facilities.

Employees

Delta employed a total of 181 full-time employees on June 30, 1997. Delta considers its relationship with its employees to be satisfactory. Delta's employees are not represented by unions or subject to any collective bargaining agreements.

Consolidated Statistics

| For the Years Ended June 30, | 1997 | 1996 | 1995 | 1994 | 1993 |
|---|---------------|---------------|---------------|---------------|---------------|
| Retail Customers Served, | | | | | |
| End of Period | | | | | |
| Residential | 31,380 | 29,840 | 29,029 | 27,939 | 27,293 |
| Commercial | 4,761 | 4,453 | 4,287 | 4,242 | 4,093 |
| Industrial | <u>74</u> | <u>75</u> | <u>72</u> | <u>76</u> | <u>75</u> |
| Total | <u>36,215</u> | <u>34,368</u> | <u>33,388</u> | <u>32,257</u> | <u>31,461</u> |
| Operating Revenues (\$000) | | | | | |
| Residential sales | 19,694 | 16,540 | 14,772 | 16,597 | 14,578 |
| Commercial sales | 11,977 | 9,788 | 8,673 | 9,663 | 8,269 |
| Industrial sales | 1,890 | 1,483 | 1,248 | 1,671 | 1,383 |
| On-system transportation . | 3,214 | 2,913 | 2,588 | 2,310 | 2,451 |
| Off-system transportation. | 382 | 418 | 461 | 623 | 836 |
| Subsidiary sales | 4,904 | 5,297 | 3,959 | 3,755 | 3,532 |
| Other | <u>108</u> | <u>137</u> | <u>143</u> | <u>228</u> | <u>172</u> |
| Total | <u>42,169</u> | <u>36,576</u> | <u>31,844</u> | <u>34,847</u> | <u>31,221</u> |
| System Throughput | | | | | |
| (Million Cu. Ft.) | | | | | |
| Residential sales | 2,464 | 2,741 | 2,173 | 2,511 | 2,341 |
| Commercial sales | 1,557 | 1,673 | 1,328 | 1,506 | 1,368 |
| Industrial sales | <u>278</u> | <u>291</u> | <u>223</u> | <u>316</u> | <u>281</u> |
| Total retail sales | 4,299 | 4,705 | 3,724 | 4,333 | 3,990 |
| On-system transportation.. | 2,863 | 2,570 | 2,390 | 2,186 | 2,248 |
| Off-system transportation. | <u>1,205</u> | <u>1,134</u> | <u>1,452</u> | <u>1,997</u> | <u>2,668</u> |
| Total | <u>8,367</u> | <u>8,409</u> | <u>7,566</u> | <u>8,516</u> | <u>8,906</u> |
| Average Annual Consumption Per | | | | | |
| End of Period Residential | | | | | |
| Customer (Thousand Cu. Ft.). | 79 | 92 | 75 | 90 | 86 |
| Lexington, Kentucky Degree Days | | | | | |
| Actual | 4,869 | 5,280 | 4,215 | 4,999 | 4,688 |
| Percent of 30 year average (4,726) | 103.0 | 111.7 | 89.2 | 105.8 | 99.2 |

| For the Years Ended June 30, | 1997 | 1996 | 1995 | 1994 | 1993 |
|---|------|------|------|------|------|
| Average Revenue Per Mcf Sold at Retail (\$) | 7.81 | 5.91 | 6.63 | 6.44 | 6.07 |
| Average Gas Cost Per Mcf Sold at Retail (\$) | 4.62 | 2.81 | 3.37 | 3.34 | 2.90 |

Item 2. Properties

Delta owns its corporate headquarters in Winchester. In addition, Delta owns buildings used for branch operations in nine of the cities it serves and rents an office in one city. Also, Delta owns a building in Laurel County used for training as well as equipment and materials storage.

The Company owns approximately 1,960 miles of natural gas gathering, transmission, distribution and service lines. These lines range in size up to eight inches in diameter. There are no significant encumbrances on these assets.

Delta holds leases for the storage of natural gas under approximately 8,000 acres located on Canada Mountain in Bell County, Kentucky. This property is being developed for the underground storage of natural gas and when complete is estimated to have a working capacity of approximately 4,000,000 Mcf of gas.

Delta owns the rights to any oil and gas underlying approximately 3,500 acres in Bell County. Portions of these properties are used by Delta for the storage of natural gas. The maximum capacity of the storage facilities is approximately 550,000 Mcf. These properties otherwise are currently non-producing, and Delta has not had reserve studies performed on the properties.

Enpro owns interests in certain oil and gas leases relating to approximately 11,000 acres located in Bell, Knox and Whitley Counties. There presently are 56 gas wells and 7 oil wells producing from these properties. Enpro's remaining proved, developed natural gas reserves are estimated at approximately 4,400,000 Mcf. Oil production from the property has not been significant. Also, Enpro owns the oil and gas underlying approximately 11,500 additional acres in Bell, Clay and Knox Counties. These properties are currently non-producing, and Enpro has not had reserve studies performed on the properties.

During 1994, Enpro entered into an agreement with a producer relating to approximately 14,000 acres of Enpro's undeveloped holdings. Under the terms of the agreement, the producer is conducting exploration activities on the acreage. Enpro reserved the option to participate in wells drilled. Enpro also retained certain working and royalty interests in any production from future wells.

There are no significant encumbrances on the Company's assets.

Item 3. Legal Proceedings

Delta and its subsidiaries are not parties to any legal proceedings which are expected to have a materially adverse impact on the financial condition or results of operations of the Company.

Item 4. Submission of Matters to a Vote of Security Holders

No matter was submitted during the fourth quarter of 1997.

PART II

Item 5. Market for Registrant's Common Equity and Related Stockholder Matters

Delta has paid cash dividends on its common stock each year since 1964. While it is the intention of the Board of Directors to continue to declare dividends on a quarterly basis, the frequency and amount of future dividends will depend upon the Company's earnings, financial requirements and other relevant factors, including limitations imposed by the indenture for the Debentures. There were 2,407 record holders of Delta's common stock as of August 1, 1997.

Delta's common stock is traded in the National Association of Securities Dealers Automated Quotation ("NASDAQ") National Market System under the symbol DGAS. The accompanying table reflects the high and low sales prices during each quarter as reported by NASDAQ and the quarterly dividends declared per share.

| <u>Quarter</u> | <u>Range of Stock Prices(\$)</u> | | <u>Dividends Per Share(\$)</u> |
|--------------------|----------------------------------|------------|------------------------------------|
| | <u>High</u> | <u>Low</u> | |
| <u>Fiscal 1997</u> | | | |
| First | 18 3/4 | 15 1/2 | .285 |
| Second | 19 1/2 | 17 3/4 | .285 |
| Third | 19 1/2 | 17 | .285 |
| Fourth | 18 1/2 | 16 | .285 |
| <u>Fiscal 1996</u> | | | |
| First | 17 1/4 | 15 3/4 | .28 |
| Second | 18 1/4 | 15 1/2 | .28 |
| Third | 18 | 16 | .28 |
| Fourth | 16 3/4 | 15 1/2 | .28 |

During July, 1996, Delta distributed 6,456 shares of its common stock to its employees under its Employee Stock Purchase Plan (see Note 3(c) of the Notes to Consolidated Financial Statements). Delta received cash consideration of \$15.625 per share for one-half of those shares (3,228 shares), for a total cash consideration of approximately \$50,400; one-half of the shares (3,228 shares) were provided to the employees without cash consideration as a part of Delta's compensation and benefits for its employees. The securities were sold pursuant to the exemption from registration provided by Rule 147 under the Securities Act of 1933. This exemption was relied upon in light of the facts that Delta is incorporated and doing business in Kentucky, and all eligible employees are residents of Kentucky.

On July 5, 1997, Delta provided a total of 1,000 shares of its common stock to its directors (100 shares per director). Delta received no cash consideration for the shares, which were provided to its directors as a part of their compensation. This transaction may not involve a "sale" of securities under the Securities Act of 1933, and in any event, the securities were sold pursuant to the exemption from registration provided by Rule 147 under the Securities Act of 1933. This exemption was relied upon in light of the facts that Delta is incorporated and doing business in Kentucky, and all directors are residents of Kentucky.

No underwriters were engaged in connections with any of the foregoing transactions, and thus no underwriter discounts or commissions were paid in connection with any of the foregoing.

Item 6. Selected Consolidated Financial Information

| For the Years Ended June 30, | <u>1997</u> | <u>1996(a)</u> | <u>1995</u> | <u>1994(b)</u> | <u>1993</u> |
|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Summary of Operations (\$) | | | | | |
| Operating revenues | 42,169,185 | 36,576,055 | 31,844,339 | 34,846,941 | 31,221,410 |
| Operating income | 5,315,582 | 5,437,055 | 4,255,088 | 4,850,673 | 4,791,816 |
| Net income | 1,724,265 | 2,661,349 | 1,917,735 | 2,671,001 | 2,620,664 |
| Earnings per common share | .75 | 1.41 | 1.04 | 1.50 | 1.60 |
| Dividends declared per common share | 1.14 | 1.12 | 1.12 | 1.11 | 1.09 |
| Average Number of Common Shares Outstanding | | | | | |
| | 2,294,134 | 1,886,629 | 1,850,986 | 1,775,068 | 1,635,945 |
| Total Assets (\$) | 96,681,165 | 81,140,637 | 65,948,716 | 61,932,480 | 55,129,912 |
| Capitalization (\$) | | | | | |
| Common share-holders' equity | 29,474,569 | 23,628,323 | 22,511,513 | 22,164,791 | 17,501,045 |
| Long-term debt | 38,107,860 | 24,488,916 | 23,702,200 | 24,500,000 | 19,596,401 |
| Notes payable re-financed subsequent to yearend | <u>-</u> | <u>18,075,000</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| Total capitalization | <u>67,582,429</u> | <u>66,192,239</u> | <u>46,213,713</u> | <u>46,664,791</u> | <u>37,097,446</u> |
| Short-Term Debt (\$)(c) | 12,852,600 | 1,084,800 | 6,732,700 | 3,205,000 | 7,729,000 |

For the Years Ended June 30, 1997 1996 (a) 1995 1994 (b) 1993

Other Items (\$)

| | | | | | |
|----------------------------|-------------|------------|------------|------------|------------|
| Capital expenditures | 16,648,994 | 13,373,416 | 8,122,838 | 7,374,747 | 6,289,508 |
| Total plant | 116,829,158 | 98,795,623 | 84,944,969 | 77,882,135 | 71,187,860 |

- (a) During July, 1996, \$15,000,000 of debentures and 400,000 shares of common stock were sold, and the proceeds were used to repay short-term debt and for general corporate purposes. The balance of the note payable at June 30, 1996 (\$18,075,000) is included in total capitalization as a result of the subsequent refinancing.
- (b) During October, 1993, \$15,000,000 of debentures and 170,000 shares of common stock were sold, and the proceeds were used to repay short-term debt and to refinance certain long-term debt.
- (c) Includes current portion of long-term debt.

Item 7.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Liquidity and Capital Resources

The Company's utility operations are subject to regulation by the PSC, which approves rates that are intended to permit a specified rate of return on investment. The Company's rate tariffs allow the cost of gas to be passed through to customers (see Regulatory Matters).

Delta's business is temperature-sensitive. Accordingly, the Company's operating results in any given period reflect, in addition to other factors, the impact of weather, with colder temperatures resulting in increased sales. The Company anticipates that this sensitivity to seasonal and weather conditions will continue to be so reflected in the Company's operating results in future periods.

Because of the seasonal nature of Delta's sales, the smallest proportion of cash generated from operations is received during the warmer months when sales volumes decrease considerably. Additionally, most construction activity takes place during the non-heating season because of more favorable weather conditions. Therefore, during the warmer, non-heating months, cash needs for operations and construction are partially met through short-term borrowings.

Capital expenditures for Delta for fiscal 1998 are expected to be approximately \$10.4 million. Delta generates internally only a portion of the cash necessary for its capital expenditure requirements and finances the balance of its capital expenditures on an interim basis through the use of its borrowing capability under its short-term line of credit. The current available line of credit is \$20,000,000, of which approximately \$10.9 million was borrowed at June 30, 1997. The line of credit, which is with Bank One, Kentucky, NA, expires during November, 1997. These short-term borrowings are periodically repaid with the net proceeds from the sale of long-term debt and equity securities, as was done in July, 1996, when the net proceeds of approximately \$20,400,000 from the sale of \$15,000,000 of debentures and 400,000 shares of common stock were used to repay short-term notes payable and for working capital.

The primary cash flows during the last three years are summarized below:

| | <u>1997</u> | <u>1996</u> | <u>1995</u> |
|--|-------------------|-------------------|--------------------|
| Provided by operating activities | \$ 6,209,226 | \$ 3,094,809 | \$ 6,943,183 |
| Used in investing activities | (16,648,994) | (13,373,416) | (8,122,838) |
| Provided by financing activities | <u>10,768,558</u> | <u>10,294,461</u> | <u>1,158,887</u> |
| Net increase (decrease) in cash and cash equivalents | <u>\$ 328,790</u> | <u>\$ 15,854</u> | <u>\$ (20,768)</u> |

Cash provided by operating activities consists of net income and noncash items including depreciation, depletion, amortization and deferred income taxes. Additionally, changes in working capital are also included in cash provided by operating activities. The Company expects that internally generated cash, coupled with seasonal short-term borrowings, will continue to be sufficient to satisfy its operating and capital expenditure requirements.

Results of Operations

Operating Revenues The increase in operating revenues for 1997 of approximately \$5,593,000 was due primarily to increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause. This was partially offset by a decrease in retail sales volumes of approximately 406,000 Mcf as a result of the warmer winter weather in 1997. Billed degree days were approximately 103% of normal degree days for 1997 as compared with approximately 112% for 1996. In addition, on-system transportation volumes for 1997 increased approximately 293,000 Mcf, or 11.4%.

The increase in operating revenues for 1996 of approximately \$4,732,000 was due primarily to an increase in retail sales volumes of approximately 980,000 Mcf as a result of the colder winter weather in 1996. Billed degree days were approximately 112% of normal for 1996 as compared with approximately 89% for 1995. In addition, on-system transportation volumes for 1996 increased approximately 180,000 Mcf, or 8%. These increases were partially offset by decreases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause and by a decrease in off-system transportation volumes of approximately 318,000 Mcf, or 22%, due primarily to reduced deliveries from local producers.

Operating Expenses The increase in purchased gas expense for 1997 of approximately \$5,875,000 was due primarily to increases in the cost of gas purchased for retail sales. The increase was partially offset by the decreased gas purchases for retail sales resulting from the warmer winter weather in 1997.

The increase in purchased gas expense of approximately \$1,893,000 for 1996 was due primarily to the increased gas purchases for retail sales resulting from the colder winter weather during 1996. The increase was partially offset by decreases in the cost of gas purchased for retail sales.

The increase in operation and maintenance expenses during 1996 of approximately \$640,000 was due primarily to increases in payroll and related benefit costs.

The increases in depreciation expense during 1997 and 1996 of approximately \$424,000 and \$327,000, respectively, were due primarily to additional depreciable plant.

The increase in taxes other than income taxes during 1996 of approximately \$173,000 was primarily due to increased property taxes which resulted from increased plant and property valuations, and to increased payroll taxes, which resulted from increased wages.

Changes in income taxes during 1997 and 1996 of approximately \$595,000 and \$517,000, respectively, were primarily due to changes in net income.

Interest Charges The increases in interest on long-term debt and amortization of debt expense during 1997 of approximately \$1,146,000 and \$27,000, respectively, were due primarily to the issuance of \$15 million of 8.3% Debentures during July, 1996. The decrease in other interest charges during 1997 of approximately \$348,000 was due primarily to decreased average short-term borrowings as short-term debt was repaid with the net proceeds from the sale of long-term debt and equity securities during July, 1996.

The increase in other interest charges during 1996 of approximately \$448,000 was due primarily to increased average short-term borrowings and increased average interest rates.

Earnings Per Common Share For the year ended June 30, 1997, earnings per common share were diluted by the increased average common shares outstanding that resulted from the additional 400,000 shares of common stock issued in July, 1996, as well as the common shares issued under Delta's dividend reinvestment plan and shares issued to employees during the 1997 periods.

Item 8. Financial Statements and Supplementary Data

| <u>INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND SCHEDULE</u> | <u>PAGE</u> |
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| Management's Statement of Responsibility for Financial Reporting and Accounting | 22 |
| Report of Independent Public Accountants | 23 |
| Consolidated Statements of Income for the years ended June 30, 1997, 1996 and 1995 | 24 |
| Consolidated Statements of Cash Flows for the years ended June 30, 1997, 1996 and 1995 | 25 |
| Consolidated Balance Sheets as of June 30, 1997 and 1996 | 27 |
| Consolidated Statements of Changes in Shareholders' Equity for the years ended June 30, 1997, 1996 and 1995 | 29 |
| Consolidated Statements of Capitalization as of June 30, 1997 and 1996 | 30 |
| Notes to Consolidated Financial Statements | 31 |
| Schedule II - Valuation and Qualifying Accounts for the years ended June 30, 1997, 1996 and 1995 | 39 |

Schedules other than those listed above are omitted because they are not required, not applicable or the required information is shown in the financial statements or notes thereto.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

PART III

Item 10. Directors and Executive Officers of the Registrant

Item 11. Executive Compensation

Item 12. Security Ownership of Certain Beneficial Owners and Management

Item 13. Certain Relationships and Related Transactions

Registrant intends to file a definitive proxy statement with the Commission pursuant to Regulation 14A (17 CFR 240.14a) not later than 120 days after the close of the fiscal year. In accordance with General Instruction G(3) to Form 10-K, the information called for by Items 10, 11, 12 and 13 is incorporated herein by reference to the definitive proxy statement. Neither the report on Executive Compensation nor the performance graph included in the Company's definitive proxy statement shall be deemed incorporated herein by reference.

PART IV

Item 14. Exhibits, Financial Statement Schedules and Reports on Form 8-K

(a) - Financial Statements, Schedules and Exhibits

- (1) - Financial Statements
See Index at Item 8
- (2) - Financial Statement Schedules
See Index at Item 8
- (3) - Exhibits

Exhibit No.

- 3(a) - Delta's Amended and Restated Articles of Incorporation are incorporated herein by reference to Exhibit 3(a) to Delta's Form 10-Q for the period ended March 31, 1990.
- 3(b) - Delta's By-Laws as amended August 21, 1996 are incorporated herein by reference to Exhibit 3(b) to Delta's Form 10-K for the period ended June 30, 1996.
- 4(a) - The Indenture dated April 1, 1991 in respect of 9% Debentures due April 30, 2011, is incorporated herein by reference to Exhibit 4(e) to Delta's Form S-2 dated April 23, 1991.
- 4(b) - The Indenture dated September 1, 1993 in respect of 6 5/8% Debentures due October 1, 2023, is incorporated herein by reference to Exhibit 4(e) to Delta's Form S-2 dated September 2, 1993.
- 4(c) - The Indenture dated July 1, 1996 in respect of 8.3% Debentures due August 1, 2026, is incorporated herein by reference to Exhibit 4(c) to Delta's Form S-2 dated June 21, 1996.
- 10(a) - Certain of Delta's material natural gas supply contracts are incorporated herein by reference to Exhibit 10 to Delta's Form 10 for the year ended June 30, 1978 and by reference to Exhibits C and D to Delta's Form 10-K for the year ended June 30, 1980.

- 10(b) - Gas Purchase Contract between Delta and Wiser is incorporated herein by reference to Exhibit 2(C) to Delta's Form 8-K dated February 9, 1981.
- 10(c) - Assignment to Delta by Wiser of its Columbia Service Agreement, including a copy of said Service Agreement, is incorporated herein by reference to Exhibit 2(D) to Delta's Form 8-K dated February 9, 1981.
- 10(d) - Contract between Tennessee and Delta for the sale of gas by Tennessee to Delta (amends earlier contract for Nicholasville and Wilmore Service Areas) is incorporated herein by reference to Exhibit 10(d) to Delta's Form 10-Q for the period ended September 30, 1990.
- 10(e) - Contract between Tennessee and Delta for the sale of gas by Tennessee to Delta (amends earlier contract for Jeffersonville Service Area) is incorporated herein by reference to Exhibit 10(e) to Delta's Form 10-Q for the period ended September 30, 1990.
- 10(f) - Contract between Tennessee and Delta for the sale of gas by Tennessee to Delta (amends earlier contract for Salt Lick Service Area) is incorporated herein by reference to Exhibit 10(f) to Delta's Form 10-Q for the period ended September 30, 1990.
- 10(g) - Contract between Tennessee and Delta for the sale of gas by Tennessee to Delta (amends earlier contract for Berea Service Area) is incorporated herein by reference to Exhibit 10(g) to Delta's Form 10-Q for the period ended September 30, 1990.
- 10(h) - Service Agreements between Columbia and Delta for the sale of gas by Columbia to Delta (amends earlier service agreements for Cumberland, Stanton and Owingsville service areas) are incorporated herein by reference to Exhibit 10(h) to Delta's Form 10-Q for the period ended September 30, 1990.
- 10(i) - Amendment to Gas Purchase Contract between Delta and Wiser is incorporated herein by reference to Exhibit 10(c) to Delta's Form 10-Q for the period ended December 31, 1988.
- 10(j) - Second amendment to Gas Purchase Contract between Delta and Wiser is incorporated herein by reference to Exhibit 10(j) to Delta's Form 10-K for the period ended June 30, 1994.
- 10(k) - Employment agreement between Delta and Alan L. Heath, an

officer, is incorporated herein by reference to Exhibit 10(k) to Delta's Form 10-Q for the period ended December 31, 1985.

10(l) - Employment agreements between Delta and two officers, those being John F. Hall and Robert C. Hazelrigg, are incorporated herein by reference to Exhibit 10(m) to Delta's Form 10-Q for the period ended December 31, 1988.

10(m) - Employment agreement dated May 31, 1995 between Delta and Glenn R. Jennings, an officer, is incorporated herein by reference to Exhibit 10(m) to Delta's Form 10-K for the period ended June 30, 1995.

10(n) - Employment agreement dated June 19, 1995 between Delta and Johnny L. Caudill, an officer, is incorporated herein by reference to Exhibit 10(n) to Delta's Form 10K for the period ended June 30, 1995.

12 - Computation of the Consolidated Ratio of Earnings to Fixed Charges.

21 - Subsidiaries of the Registrant.

23 - Consent of Independent Public Accountants.

(b) Reports on 8-K.

On April 8, 1997, the Registrant filed a report on Form 8-K disclosing a filing with the Kentucky Public Service Commission (PSC) of a general rate case on March 14, 1997 and a subsequent Order from the PSC on April 3, 1997 suspending the implementation of the proposed rates until September 12, 1997. The requested rates would generate approximately \$2,962,000 of additional annual revenues to Delta.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 11th day of September, 1997.

DELTA NATURAL GAS COMPANY, INC.

By /s/Glenn R. Jennings
Glenn R. Jennings, President
and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

(i) Principal Executive Officer:

| | | |
|---|--|--------------------|
| <u>/s/ Glenn R. Jennings</u> (Glenn R. Jennings) | President, Chief Executive Officer and Director | September 11, 1997 |
|---|--|--------------------|

(ii) Principal Financial Officer and Principal Accounting Officer:

| | | |
|---|--|--------------------|
| <u>/s/ John F. Hall</u> (John F. Hall) | Vice President - Finance, Secretary and Treasurer | September 11, 1997 |
|---|--|--------------------|

(iii) A Majority of the Board of Directors:

| | | |
|---------------------------------------|-----------------------|--------------------|
| <u>/s/ H. D. Peet</u> (H. D. Peet) | Chairman of the Board | September 11, 1997 |
|---------------------------------------|-----------------------|--------------------|

| | | |
|---|----------|--------------------|
| <u>/s/ Donald R. Crowe</u> (Donald R. Crowe) | Director | September 11, 1997 |
|---|----------|--------------------|

| | | |
|---|----------|--------------------|
| <u>/s/ Jane Hylton Green</u> (Jane Hylton Green) | Director | September 11, 1997 |
|---|----------|--------------------|

/s/ Billy Joe Hall
(Billy Joe Hall)

Director

September 11, 1997

/s/ John D. Harrison
(John D. Harrison)

Director

September 11, 1997

/s/ Virgil E. Scott
(Virgil E. Scott)

Director

September 11, 1997

/s/ Henry C. Thompson
(Henry C. Thompson)

Director

September 11, 1997

/s/ Arthur E. Walker, Jr.
(Arthur E. Walker, Jr.)

Director

September 11, 1997

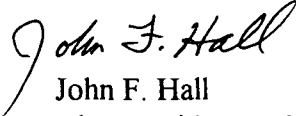
Management's Statement of Responsibility for Financial Reporting and Accounting

Management is responsible for the preparation, presentation and integrity of the financial statements and other financial information in this report. In preparing financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting period. Actual results could differ from these estimates.

The Company maintains a system of accounting and internal controls which management believes provides reasonable assurance that the accounting records are reliable for purposes of preparing financial statements and that the assets are properly accounted for and protected.

The Board of Directors pursues its oversight role for these financial statements through its Audit Committee which consists of three outside directors. The Audit Committee meets periodically with management to review the work and monitor the discharge of their responsibilities. The Audit Committee also meets periodically with the Company's internal auditor as well as Arthur Andersen LLP, the independent auditors, who have full and free access to the Audit Committee, with or without management present, to discuss internal accounting control, auditing and financial reporting matters.


Glenn R. Jennings
President & Chief Executive Officer


John F. Hall
Vice President - Finance,
Secretary & Treasurer

Report of Independent Public Accountants

To the Board of Directors and Shareholders of Delta Natural Gas Company, Inc.:

We have audited the accompanying consolidated balance sheets and statements of capitalization of DELTA NATURAL GAS COMPANY, INC. (a Kentucky corporation) and subsidiary companies as of June 30, 1997 and 1996, and the related consolidated statements of income, cash flows and changes in shareholders' equity for each of the three years in the period ended June 30, 1997. These financial statements and the schedule referred to below are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Delta Natural Gas Company, Inc. and subsidiary companies as of June 30, 1997 and 1996, and the results of their operations and their cash flows for each of the three years in the period ended June 30, 1997, in conformity with generally accepted accounting principles.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule listed in the Index to Consolidated Financial Statements and Schedule is presented for purposes of complying with the Securities and Exchange Commission rules and is not part of the basic financial statements. This schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly states in all material respects the financial data required to be set forth therein in relation to the basic financial statements taken as a whole.

Arthur Andersen LLP

Louisville, Kentucky

August 15, 1997

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Statements of Income

| For the Years Ended June 30, | 1997 | 1996 | 1995 |
|---|----------------------|---------------------|---------------------|
| Operating Revenues | <u>\$ 42,169,185</u> | <u>\$36,576,055</u> | <u>\$31,844,339</u> |
| Operating Expenses | | | |
| Purchased gas | \$ 23,265,222 | \$17,389,755 | \$15,497,156 |
| Operation and maintenance (Note 1) | 8,631,635 | 8,642,511 | 8,002,797 |
| Depreciation and depletion (Note 1) | 2,935,257 | 2,510,952 | 2,183,558 |
| Taxes other than income taxes | 1,056,689 | 1,036,282 | 863,340 |
| Income taxes (Note 2) | <u>964,800</u> | <u>1,559,500</u> | <u>1,042,400</u> |
| Total operating expenses. | <u>\$ 36,853,603</u> | <u>\$31,139,000</u> | <u>\$27,589,251</u> |
| Operating Income | \$ 5,315,582 | \$ 5,437,055 | \$ 4,255,088 |
| Other Income and Deductions, Net | <u>40,874</u> | <u>32,503</u> | <u>50,582</u> |
| Income Before Interest Charges. | <u>\$ 5,356,456</u> | <u>\$ 5,469,558</u> | <u>\$ 4,305,670</u> |
| Interest Charges | | | |
| Interest on long-term debt.. | \$ 2,997,393 | \$ 1,851,768 | \$ 1,879,442 |
| Other interest | 519,432 | 867,641 | 419,693 |
| Amortization of debt expense | <u>115,366</u> | <u>88,800</u> | <u>88,800</u> |
| Total interest charges .. | <u>\$ 3,632,191</u> | <u>\$ 2,808,209</u> | <u>\$ 2,387,935</u> |
| Net Income | <u>\$ 1,724,265</u> | <u>\$ 2,661,349</u> | <u>\$ 1,917,735</u> |
| Weighted Average Number of Common Shares Outstanding ... | 2,294,134 | 1,886,629 | 1,850,986 |
| Earnings Per Common Share | \$.75 | \$ 1.41 | \$ 1.04 |
| Dividends Declared Per Common Share | \$ 1.14 | \$ 1.12 | \$ 1.12 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Statements of Cash Flows

| For the Years Ended June 30, | 1997 | 1996 | 1995 |
|--|------------------------|------------------------|-----------------------|
| Cash Flows From Operating Activities | | | |
| Net income | \$ 1,724,265 | \$ 2,661,349 | \$ 1,917,735 |
| Adjustments to reconcile net income to net cash from operating activities: | | | |
| Depreciation, depletion and amortization | 3,049,229 | 2,663,475 | 2,272,358 |
| Deferred income taxes and investment tax credits | 485,400 | 1,762,500 | (77,000) |
| Other - net | 666,798 | 484,474 | 602,180 |
| (Increase) decrease in assets: | | | |
| Accounts receivable | (318,178) | (860,255) | (118,237) |
| Gas in storage | (782,007) | 63,546 | (138,138) |
| Advance (deferred) recovery of gas cost | 495,751 | (3,788,143) | 2,583,128 |
| Materials and supplies | (120,969) | (124,697) | 173,319 |
| Prepayments | (346,532) | 53,702 | (105,903) |
| Other assets | (541,669) | (31,723) | (71,087) |
| Increase (decrease) in liabilities: | | | |
| Accounts payable | (439,721) | 871,207 | (178,609) |
| Refunds due customers | 554,520 | (456,283) | 83,572 |
| Accrued taxes | 1,038,761 | (270,394) | (72,210) |
| Other current liabilities | 744,054 | 56,951 | 69,742 |
| Advances for construction and other | (476) | 9,100 | 2,333 |
| Net cash provided by operating activities | <u>\$ 6,209,226</u> | <u>\$ 3,094,809</u> | <u>\$ 6,943,183</u> |
| Cash Flows From Investing Activities | | | |
| Capital expenditures | <u>\$ (16,648,994)</u> | <u>\$ (13,373,416)</u> | <u>\$ (8,122,838)</u> |
| Net cash used in investing activities | <u>\$ (16,648,994)</u> | <u>\$ (13,373,416)</u> | <u>\$ (8,122,838)</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Statements of Cash Flows (continued)

| For the Years Ended June 30, | 1997 | 1996 | 1995 |
|---|----------------------|----------------------|---------------------|
| Cash Flows From Financing | | | |
| Activities (Note 6) | | | |
| Dividends on common stock | \$ (2,651,073) | \$ (2,113,414) | \$ (2,073,374) |
| Issuance of common stock, net.... | 6,773,054 | 568,875 | 502,361 |
| Issuance of debentures, net..... | 14,334,833 | - | - |
| Repayment of long-term debt | (478,256) | (561,000) | (240,100) |
| Issuance of notes payable..... | 30,975,000 | 25,955,000 | 19,495,000 |
| Repayment of notes payable..... | <u>(38,185,000)</u> | <u>(13,555,000)</u> | <u>(16,525,000)</u> |
| Net cash provided by financing activities | <u>\$ 10,768,558</u> | <u>\$ 10,294,461</u> | <u>\$ 1,158,887</u> |
| Net Increase (Decrease) in Cash and Cash Equivalents | \$ 328,790 | \$ 15,854 | \$ (20,768) |
| Cash and Cash Equivalents, Beginning of Year | <u>151,633</u> | <u>135,779</u> | <u>156,547</u> |
| Cash and Cash Equivalents, End of Year | <u>\$ 480,423</u> | <u>\$ 151,633</u> | <u>\$ 135,779</u> |

Supplemental Disclosures of Cash
Flow Information

Cash paid during the year for:

| | | | |
|-------------------------------|--------------|--------------|--------------|
| Interest | \$ 3,019,881 | \$ 2,491,091 | \$ 2,253,472 |
| Income taxes (net of refunds) | \$ (432,163) | \$ 193,560 | \$ 1,264,942 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Balance Sheets

| As of June 30, | 1997 | 1996 |
|---|----------------------|----------------------|
| Assets | | |
| Gas Utility Plant, at cost | \$116,829,158 | \$ 98,795,623 |
| Less - Accumulated provision for depreciation | <u>(31,734,976)</u> | <u>(26,749,774)</u> |
| Net gas plant | <u>\$ 85,094,182</u> | <u>\$ 72,045,849</u> |
| Current Assets | | |
| Cash and cash equivalents | \$ 480,423 | \$ 151,633 |
| Accounts receivable, less accumulated provisions for doubtful accounts of \$113,945 and \$105,756 in 1997 and 1996, respectively | 2,414,632 | 2,096,454 |
| Gas in storage, at average cost | 1,209,171 | 427,164 |
| Deferred gas costs (Note 1) | 2,180,606 | 2,676,357 |
| Materials and supplies, at first-in, first-out cost | 773,108 | 652,139 |
| Prepayments | <u>716,076</u> | <u>369,544</u> |
| Total current assets | <u>\$ 7,774,016</u> | <u>\$ 6,373,291</u> |
| Other Assets | | |
| Cash surrender value of officers' life insurance (face amount of \$1,036,009) . | \$ 321,339 | \$ 304,339 |
| Note receivable from officer | 134,000 | 126,000 |
| Unamortized debt expense and other (Note 6) | <u>3,357,628</u> | <u>2,291,158</u> |
| Total other assets | <u>\$ 3,812,967</u> | <u>\$ 2,721,497</u> |
| Total assets | <u>\$ 96,681,165</u> | <u>\$ 81,140,637</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Balance Sheets (continued)

| As of June 30, | 1997 | 1996 |
|---|---------------------|---------------------|
| Liabilities and Shareholders' Equity | | |
| Capitalization (See Consolidated Statements of Capitalization) | | |
| Common shareholders' equity | \$29,474,569 | \$23,628,323 |
| Long-term debt (Notes 6 and 7)..... | 38,107,860 | 24,488,916 |
| Notes payable refinanced subsequent to yearend (Note 5)..... | - | 18,075,000 |
| Total capitalization | <u>\$67,582,429</u> | <u>\$66,192,239</u> |
| Current Liabilities | | |
| Notes payable (Note 5) | \$10,865,000 | \$ - |
| Current portion of long-term debt (Notes 6 and 7)..... | 1,987,600 | 1,084,800 |
| Accounts payable | 2,386,717 | 2,826,438 |
| Accrued taxes | 1,132,315 | 93,554 |
| Refunds due customers | 577,874 | 23,354 |
| Customers' deposits | 368,561 | 304,246 |
| Accrued interest on debt | 1,033,220 | 637,596 |
| Accrued vacation | 516,032 | 485,847 |
| Other accrued liabilities | <u>492,501</u> | <u>238,571</u> |
| Total current liabilities | <u>\$19,359,820</u> | <u>\$ 5,694,406</u> |
| Deferred Credits and Other | | |
| Deferred income taxes | \$ 7,921,100 | \$ 7,318,500 |
| Investment tax credits | 708,400 | 779,400 |
| Regulatory liability (Note 2) | 892,100 | 938,300 |
| Advances for construction and other .. | <u>217,316</u> | <u>217,792</u> |
| Total deferred credits and other | <u>\$ 9,738,916</u> | <u>\$ 9,253,992</u> |
| Commitments and Contingencies (Note 8) .. | | |
| Total liabilities and shareholders' equity | <u>\$96,681,165</u> | <u>\$81,140,637</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Statements of Changes in Shareholders' Equity

| For the Years Ended June 30, | 1997 | 1996 | 1995 |
|--|-----------------------|-----------------------|-----------------------|
| Common Shares | | | |
| Balance, beginning of year | \$ 1,903,580 | \$ 1,868,734 | \$ 1,839,340 |
| \$1.00 par value of 438,643, 34,846 and 29,394 shares issued in 1997, 1996 and 1995, respectively - | | | |
| Public issuance of common shares .. | 400,000 | - | - |
| Dividend reinvestment and stock purchase plan | 31,187 | 28,024 | 25,802 |
| Employee stock purchase plan and other | <u>7,456</u> | <u>6,822</u> | <u>3,592</u> |
| Balance, end of year | <u>\$ 2,342,223</u> | <u>\$ 1,903,580</u> | <u>\$ 1,868,734</u> |
| Premium on Common Shares | | | |
| Balance, beginning of year | \$ 20,572,132 | \$20,022,643 | \$19,532,909 |
| Premium on issuance of common shares- Public issuance of common shares .. | 6,000,000 | - | - |
| Dividend reinvestment and stock purchase plan | 519,478 | 440,621 | 425,357 |
| Employee stock purchase plan and other | <u>111,701</u> | <u>108,868</u> | <u>64,377</u> |
| Balance, end of year | <u>\$ 27,203,311</u> | <u>\$20,572,132</u> | <u>\$20,022,643</u> |
| Capital Stock Expense | | | |
| Balance, beginning of year | \$ (1,620,252) | \$ (1,604,792) | \$ (1,588,025) |
| Issuance of common shares | <u>(296,768)</u> | <u>(15,460)</u> | <u>(16,767)</u> |
| Balance, end of year | <u>\$ (1,917,020)</u> | <u>\$ (1,620,252)</u> | <u>\$ (1,604,792)</u> |
| Retained Earnings | | | |
| Balance, beginning of year | \$ 2,772,863 | \$ 2,224,928 | \$ 2,380,567 |
| Net income | 1,724,265 | 2,661,349 | 1,917,735 |
| Cash dividends declared on common shares - (See Consolidated Statements of Income for rates) ... | <u>(2,651,073)</u> | <u>(2,113,414)</u> | <u>(2,073,374)</u> |
| Balance, end of year | <u>\$ 1,846,055</u> | <u>\$ 2,772,863</u> | <u>\$ 2,224,928</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Delta Natural Gas Company, Inc. and Subsidiary Companies

Consolidated Statements of Capitalization

| As of June 30, | 1997 | 1996 |
|---|-------------------------|-------------------------|
| Common Shareholders' Equity | | |
| Common shares, par value \$1.00 per share (Notes 3 and 4) | | |
| Authorized - 6,000,000 shares | | |
| Issued and outstanding - 2,342,223 and 1,903,580 shares in 1997 and 1996, respectively | \$ 2,342,223 | \$ 1,903,580 |
| Premium on common shares | 27,203,311 | 20,572,132 |
| Capital stock expense | (1,917,020) | (1,620,252) |
| Retained earnings (Note 6) | <u>1,846,055</u> | <u>2,772,863</u> |
| Total common shareholders' equity | <u>\$29,474,569</u> | <u>\$23,628,323</u> |
| Long-Term Debt (Notes 6 and 7) | | |
| Debentures, 8.3%, due 2026 | \$15,000,000 | \$ -- |
| Debentures, 6 5/8%, due 2023 | 13,505,000 | 14,000,000 |
| Debentures, 9%, due 2011..... | 10,000,000 | 10,000,000 |
| Promissory note from acquisition of under- ground storage, non-interest bearing, due through 2001 (less unamortized discount of \$297,099 and \$398,419 in 1997 and 1996, respectively) | 1,502,901 | 1,401,581 |
| Other | <u>87,559</u> | <u>172,135</u> |
| Total long-term debt | <u>\$40,095,460</u> | <u>\$25,573,716</u> |
| Less - Amounts due within one year, included in current liabilities | <u>(1,987,600)</u> | <u>(1,084,800)</u> |
| Net long-term debt | <u>\$38,107,860</u> | <u>\$24,488,916</u> |
| Notes Payable Refinanced Subsequent to Yearend (Note 5) | <u>\$ -</u> | <u>\$18,075,000</u> |
| Total capitalization | <u>\$67,582,429</u> | <u>\$66,192,239</u> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(1) Summary of Significant Accounting Policies

(a) **Principles of Consolidation** -- Delta Natural Gas Company, Inc. ("Delta" or "the Company") has five wholly-owned subsidiaries. Delta Resources, Inc. ("Resources") buys gas and resells it to industrial customers on Delta's system and to Delta for system supply. Delgasco, Inc. buys gas and resells it to Resources and to customers not on Delta's system. Deltran, Inc. operates underground natural gas storage facilities that it leases from Delta. Enpro, Inc. owns and operates production properties. TranEx Corporation owns a 43 mile intrastate pipeline. All subsidiaries of Delta are included in the consolidated financial statements. Intercompany balances and transactions have been eliminated.

(b) **Cash Equivalents** -- For the purposes of the Consolidated Statements of Cash Flows, all temporary cash investments with a maturity of three months or less at the date of purchase are considered cash equivalents.

(c) **Depreciation** -- The Company determines its provision for depreciation using the straight-line method and by the application of rates to various classes of utility plant. The rates are based upon the estimated service lives of the properties and were equivalent to composite rates of 3.0%, 2.9%, and 2.8% of average depreciable plant for 1997, 1996, and 1995, respectively.

(d) **Maintenance** -- All expenditures for maintenance and repairs of units of property are charged to the appropriate maintenance expense accounts. A betterment or replacement of a unit of property is accounted for as an addition and retirement of utility plant. At the time of such a retirement, the accumulated provision for depreciation is charged with the original cost of the property retired and also for the net cost of removal.

(e) **Gas Cost Recovery** -- Delta has a Gas Cost Recovery ("GCR") clause which provides for a dollar-tracker that matches revenues and gas costs and provides eventual dollar-for-dollar recovery of all gas costs incurred. The Company expenses gas costs based on the amount of gas costs recovered through revenue. Any differences between actual gas costs and those estimated costs billed are deferred and reflected in the computation of future billings to customers using the GCR mechanism.

(f) **Revenue Recognition** -- The Company records revenues as billed to its customers on a monthly meter reading cycle. At the end of each month, gas service which has been rendered from the latest date of each cycle meter reading to the month-end is unbilled.

(g) Revenues and Customer Receivables -- The Company supplies natural gas to approximately 36,000 customers in central and southeastern Kentucky. Revenues and customer receivables arise primarily from sales of natural gas to customers and from transportation services for others. Provisions for doubtful accounts are recorded to reflect the expected net realizable value of accounts receivable.

(h) Use of Estimates -- The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(i) New Accounting Pronouncements -- In March, 1995, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of", effective for fiscal years beginning after December 15, 1995. The Company adopted the provisions of SFAS No. 121 in the first quarter of fiscal 1997. The new standard requires that long-lived assets and certain identified intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. In performing such impairment reviews, companies are required to estimate the sum of future cash flows from an asset and compare such amount to the asset's carrying amount. Any excess of carrying amount over expected cash flows will result in a possible write-down of an asset to its fair value. Adoption of SFAS No. 121 did not have a material adverse impact on the Company's financial position or results of operations.

For companies with June 30 fiscal yearends, SFAS No. 123, "Accounting for Stock-Based Compensation" was required to be adopted as of June 30, 1997. This standard is currently inapplicable to Delta because the Company has no stock based compensation arrangements.

Delta is required to adopt SFAS No. 128, "Earnings per Share", during the second quarter of fiscal 1998. The Company does not expect the adoption of this standard to have a material adverse impact on its financial position or results of operations.

(2) Income Taxes

The Company provides for income taxes on temporary differences resulting from the use of alternative methods of income and expense recognition for financial and tax reporting purposes. The differences result primarily from the use of accelerated tax depreciation methods for certain properties versus the straight-line depreciation method for financial purposes, differences in recognition of purchased gas cost recoveries and certain other accruals which are not currently deductible for income tax purposes. Investment tax credits were deferred for certain periods prior to fiscal 1987 and are being amortized to income over the estimated useful lives of the applicable properties. The Company utilizes the liability method for accounting for income

taxes, which requires that deferred income tax assets and liabilities are computed using tax rates that will be in effect when the book and tax temporary differences reverse. The change in tax rates applied to accumulated deferred income taxes may not be immediately recognized in operating results because of ratemaking treatment. A regulatory liability has been established to recognize the future revenue requirement impact from these deferred taxes. The temporary differences which gave rise to the net accumulated deferred income tax liability for the periods are as follows:

| | <u>1997</u> | <u>1996</u> |
|--|---------------------|---------------------|
| Deferred Tax Liabilities | | |
| Accelerated depreciation | \$ 9,018,800 | \$8,091,500 |
| Deferred gas cost | 860,100 | 1,055,700 |
| Accrued pension | 433,000 | 252,900 |
| Debt expense | <u>384,900</u> | <u>399,200</u> |
| Total | <u>\$10,696,800</u> | <u>\$9,799,300</u> |
| Deferred Tax Assets | | |
| Alternative minimum tax credits | \$ 1,534,100 | \$ 1,305,600 |
| Regulatory liabilities | 339,400 | 370,000 |
| Unbilled revenue | 327,500 | 236,100 |
| Investment tax credit | 279,400 | 307,400 |
| Other | <u>295,300</u> | <u>261,700</u> |
| Total | <u>\$ 2,775,700</u> | <u>\$ 2,480,800</u> |
| Net accumulated deferred income tax liability | <u>\$ 7,921,100</u> | <u>\$ 7,318,500</u> |

The components of the income tax provision are comprised of the following for the years ended June 30:

| | <u>1997</u> | <u>1996</u> | <u>1995</u> |
|--|-------------------|---------------------|---------------------|
| Components of Income Tax Expense: | | | |
| Payable currently: | | | |
| Federal | \$ 242,200 | \$ 52,100 | \$ 453,900 |
| State | <u>(31,300)</u> | <u>(255,100)</u> | <u>194,500</u> |
| Total | \$ 210,900 | \$ (203,000) | \$ 648,400 |
| Deferred | <u>753,900</u> | <u>1,762,500</u> | <u>394,000</u> |
| Income tax expense | <u>\$ 964,800</u> | <u>\$ 1,559,500</u> | <u>\$ 1,042,400</u> |

Reconciliation of the statutory federal income tax rate to the effective income tax rate is shown in the table below:

| | <u>1997</u> | <u>1996</u> | <u>1995</u> |
|---|------------------|------------------|------------------|
| Statutory federal income tax rate | 34.0% | 34.0% | 34.0% |
| State income taxes net of federal benefit | 5.0 | 5.2 | 5.2 |
| Amortization of investment tax credit | (2.6) | (1.7) | (2.4) |
| Other differences - net | <u>-</u> | <u>-</u> | <u>(.9)</u> |
| Effective income tax rate | <u>36.4%</u> | <u>37.5%</u> | <u>35.9%</u> |

(3) Employee Benefit Plans

(a) **Defined Benefit Retirement Plan** - Delta has a trustee, noncontributory, defined benefit pension plan covering all eligible employees. Retirement income is based on the number of years of service and annual rates of compensation. The Company makes annual contributions equal to the amounts necessary to fund the plan adequately. The funded status of the pension plan at March 31, the plan year end, and the amounts recognized in the Company's consolidated balance sheets at June 30 were as follows:

| | <u>1997</u> | <u>1996</u> | <u>1995</u> |
|--|--------------------|--------------------|--------------------|
| Plan assets at fair value | <u>\$6,835,393</u> | <u>\$6,058,458</u> | <u>\$5,358,108</u> |
| Actuarial present value of benefit obligation: | | | |
| Vested benefits | \$4,505,619 | \$2,789,736 | \$3,605,363 |
| Non-vested benefits | <u>11,025</u> | <u>9,346</u> | <u>21,742</u> |
| Accumulated benefit obligation | <u>\$4,516,644</u> | <u>\$2,799,082</u> | <u>\$3,627,105</u> |
| Additional amounts related to projected salary increases | <u>1,828,856</u> | <u>2,811,907</u> | <u>1,638,014</u> |
| Total projected benefit obligation | <u>\$6,345,500</u> | <u>\$5,610,989</u> | <u>\$5,265,119</u> |
| Plan assets in excess of projected benefit obligation | \$ 489,893 | \$ 447,469 | \$ 92,989 |
| Unrecognized net assets at date of initial application being amortized over 15 years | (211,972) | (254,365) | (296,759) |
| Unrecognized net (gain) loss | <u>125,777</u> | <u>(13,481)</u> | <u>286,557</u> |
| Accrued pension asset | <u>\$ 403,698</u> | <u>\$ 179,623</u> | <u>\$ 82,787</u> |

The assets of the plan consist primarily of common stocks, bonds and certificates of deposit. Net pension costs for the years ended June 30 include the following:

| | <u>1997</u> | <u>1996</u> | <u>1995</u> |
|--|-------------------|-------------------|-------------------|
| Service cost for benefits earned during the year | \$ 405,386 | \$ 382,751 | \$ 432,546 |
| Interest cost on projected benefit obligation | 392,539 | 356,897 | 382,167 |
| Actual return on plan assets | (407,965) | (886,211) | (623,972) |
| Net amortization and deferral | <u>(136,843)</u> | <u>444,044</u> | <u>185,660</u> |
| Net periodic pension cost | <u>\$ 253,117</u> | <u>\$ 297,481</u> | <u>\$ 376,401</u> |

The weighted average discount rates and the assumed rates of increase in future compensation levels used in determining the actuarial present values of the projected benefit obligation at June 30, 1997, 1996 and 1995 were 7.0% (discount rates), and 4% (rates of increase). The expected long-term rates of return on plan assets were 8%.

SFAS No. 106, "Employers' Accounting for Post-Retirement Benefits", and SFAS No. 112, "Employers' Accounting for Post-Employment Benefits", do not affect the Company, as Delta does not provide benefits for post-retirement or post-employment other than the pension plan for retired employees.

(b) Employee Savings Plan - The Company has an Employee Savings Plan ("Savings Plan") under which eligible employees may elect to contribute any whole percentage between 2% and 15% of their annual compensation. The Company will match 50% of the employee's contribution up to a maximum Company contribution of 2.5% of the employee's annual compensation. For 1997, 1996 and 1995, Delta's Savings Plan expense was approximately \$151,000, \$111,000 and \$112,000, respectively.

(c) Employee Stock Purchase Plan - The Company has an Employee Stock Purchase Plan ("Stock Plan") under which qualified permanent employees are eligible to participate. Under the terms of the Stock Plan, such employees can contribute on a monthly basis 1% of their annual salary level (as of July 1 of each year) to be used to purchase Delta's common stock. The Company issues Delta common stock, based upon the fiscal year contributions, using an average of the last sale price of Delta's stock as quoted in NASDAQ's National Market System at the close of business for the last five business days in June and matches those shares so purchased. Therefore, stock equivalent to approximately \$101,000 was issued in July, 1997. The continuation and terms of the Stock Plan are subject to approval by Delta's Board of Directors on an annual basis. Delta's Board has continued the Stock Plan through June 30, 1998.

(4) Dividend Reinvestment and Stock Purchase Plan

The Company's Dividend Reinvestment and Stock Purchase Plan (Reinvestment Plan) provides that shareholders of record can reinvest dividends and also make limited additional investments of up to \$50,000 per year in shares of common stock of the Company. Shares purchased under the Reinvestment Plan are authorized but unissued shares of common stock of the Company, and 31,187 shares were issued in 1997. Delta reserved 200,000 shares under the Reinvestment Plan in December, 1994, and as of June 30, 1997, there were 123,604 shares still available for issuance.

(5) Notes Payable and Line of Credit

Substantially all of the cash balances of Delta are maintained to compensate the respective banks for banking services and to obtain lines of credit; however, no specific amounts have been designated as compensating balances, and Delta has the right of withdrawal of such funds. At June 30, 1997 and June 30, 1996, the available line of credit was \$20,000,000, of which \$10,865,000 and \$18,075,000 had been borrowed at an interest rate of 6.785% and 6.285% for 1997 and 1996, respectively. The maximum amount borrowed during 1997 and 1996 was \$10,865,000 and \$18,075,000, respectively. The interest on this line is, at the option of Delta, either at the daily prime rate or is based upon certificate of deposit rates. The current line of credit expires on November 15, 1997.

Short-term borrowings at June 30, 1996 were repaid in July, 1996, with the net proceeds of approximately \$20,400,000 from the sale of \$15,000,000 of debentures and 400,000 shares of common stock.

(6) Long-Term Debt

On July 19, 1996, Delta issued \$15,000,000 of 8.3% Debentures that mature in July, 2026. Redemption on behalf of deceased holders within 60 days of notice of up to \$25,000 per holder will be made annually, subject to an annual aggregate limitation of \$500,000. The 8.3% Debentures can be redeemed by the Company beginning in August, 2001 at a 5% premium, such premium declining ratably until it ceases in August, 2006. Restrictions under the indenture agreement covering the 8.3% Debentures include, among other things, a restriction whereby dividend payments cannot be made unless consolidated shareholders' equity of the Company exceeds \$18,000,000. No retained earnings are restricted under the provisions of the indenture.

On October 18, 1993, Delta issued \$15,000,000 of 6 5/8% Debentures that mature in October, 2023. Each holder may require redemption of up to \$25,000 annually, subject to an annual aggregate limitation of \$500,000. Such redemption will also be made on behalf of deceased holders within 60 days of notice, subject to the annual aggregate \$500,000 limitation. The 6 5/8% Debentures can be redeemed by the Company beginning in October, 1998 at a 5% premium, such premium declining ratably until it ceases in October, 2003.

On May 1, 1991, Delta issued \$10,000,000 of 9% Debentures that mature in April, 2011. Each holder may require redemption of up to \$25,000 annually, subject to an annual aggregate limitation of \$500,000. Such redemption will also be made on behalf of deceased holders within 60 days of notice, subject to the annual aggregate \$500,000 limitation. The 9% Debentures can be redeemed by the Company at a 4% premium, such premium declining ratably until it ceases in April, 2001. The Company may not assume any additional mortgage indebtedness in excess of \$1 million without effectively securing the 9% Debentures equally to such additional indebtedness.

Debt issuance expenses are deferred and amortized over the terms of the related debt. In addition, losses on extinguishment of debt are deferred and amortized over the term of the related debt consistent with regulatory treatment.

A non-interest bearing promissory note was issued by Delta on November 10, 1995 in the amount of \$1,800,000, payable in installments of \$400,000 in 1998, \$700,000 in 2000 and \$700,000 in 2002. The note was issued when Delta purchased leases and depleted gas wells to develop them for the underground storage of natural gas. Delta secured the promissory note by escrow of 102,858 shares of Delta's common stock. These shares will be issued to the holder of the promissory note only in the event of default in payment by Delta.

This underground natural gas storage field located on Canada Mountain in Bell County, Kentucky is now partially developed and will have an estimated working capacity of 4,000,000 Mcf upon completion. Delta utilized this storage field to help meet its winter supply needs this year. This storage capability should permit Delta to continue to purchase and store gas during the non-heating months, and then withdraw and sell the gas during the peak usage winter months. Storage project capital expenditures are estimated at approximately \$2.6 million during fiscal 1998, which includes completion of a 14 mile, 12 inch diameter steel pipeline to provide expanded capacity to deliver gas to Delta's system. Delta is currently recovering a return on storage field investments through rates.

Other long-term debt requires principal payments totaling approximately \$88,000 in 1998.

(7) Fair Values of Financial Instruments

The fair value of the Company's debentures is estimated using discounted cash flow analysis, based on the Company's current incremental borrowing rates for similar types of borrowing arrangements. The fair value of the Company's debentures at June 30, 1997 is estimated to be \$37,723,000. The carrying amount in the accompanying consolidated financial statements is \$38,505,000.

The carrying amount of the Company's other financial instruments including cash equivalents, accounts receivable, notes receivable, accounts payable and the non-interest bearing promissory note approximate their fair value.

(8) Commitments and Contingencies

The Company has entered into individual employment agreements with its five officers. The agreements expire or may be terminated at various times. The agreements provide for continuing monthly payments or lump sum payments and continuation of certain benefits over varying periods in the event employment is altered or terminated following certain changes in ownership of the Company.

(9) Rates

Reference is made to "Regulatory Matters" herein with respect to rate matters.

(10) Quarterly Financial Data (Unaudited)

The quarterly data reflects, in the opinion of management, all normal recurring adjustments necessary to present fairly the results for the interim periods.

| Quarter Ended | <u>Operating Revenues</u> | <u>Operating Income (Loss)</u> | <u>Net Income (Loss)</u> | <u>Earnings (Loss) per Common Share (a)</u> |
|--------------------|---------------------------|--------------------------------|--------------------------|---|
| Fiscal 1997 | | | | |
| September 30 | \$ 4,074,332 | \$ 36,149 | \$ (734,296) | \$ (.33) |
| December 31 | 10,023,399 | 1,090,513 | 198,153 | .09 |
| March 31 | 18,651,406 | 3,034,844 | 2,050,318 | .88 |
| June 30 | 9,420,048 | 1,154,076 | 210,090 | .09 |
| Fiscal 1996 | | | | |
| September 30 | \$ 3,774,849 | \$ (147,522) | \$ (760,662) | \$ (.41) |
| December 31 | 8,406,787 | 1,331,803 | 649,089 | .34 |
| March 31 | 16,023,581 | 3,421,608 | 2,725,444 | 1.44 |
| June 30 | 8,370,838 | 831,166 | 47,478 | .03 |

(a) Quarterly earnings per share may not equal annual earnings per share due to changes in shares outstanding.

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
 VALUATION AND QUALIFYING ACCOUNTS
 FOR THE YEARS ENDED JUNE 30, 1997, 1996 AND 1995

| Column A | Column B | Column C | | Column D | Column E |
|--|--------------------------------|-------------------------------|--|--|--------------------------|
| Description | Balance at Beginning of Period | Charged to Costs and Expenses | Charged to Other Accounts - Recoveries | Deductions Amounts Charged Off or Paid | Balance at End of Period |
| Deducted From the Asset to Which it Applies - Allowance for doubtful accounts for the years ended: | | | | | |
| June 30, 1997 | \$ 105,756 | \$ 220,000 | \$ 27,402 | \$ 239,213 | \$ 113,945 |
| June 30, 1996 | \$ 81,608 | \$ 156,000 | \$ 13,344 | \$ 145,196 | \$ 105,756 |
| June 30, 1995 | \$ 131,324 | \$ 140,800 | \$ 24,449 | \$ 214,965 | \$ 81,608 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
 COMPUTATION OF THE CONSOLIDATED RATIO OF EARNINGS
 TO FIXED CHARGES

| | 1997 | 1996 | 1995 | 1994 | 1993 |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|
| Earnings: | | | | | |
| Net income | \$1,724,265 | \$2,661,349 | \$1,917,735 | \$2,671,001 | \$2,620,664 |
| Provisions for income taxes | 964,800 | 1,559,500 | 1,042,400 | 1,509,600 | 1,543,700 |
| Fixed charges | <u>3,632,191</u> | <u>2,808,209</u> | <u>2,387,935</u> | <u>2,214,659</u> | <u>2,210,833</u> |
| Total | <u>\$6,321,256</u> | <u>\$7,029,058</u> | <u>\$5,348,070</u> | <u>\$6,395,260</u> | <u>\$6,375,197</u> |
| Fixed Charges: | | | | | |
| Interest on debt | \$3,516,825 | \$2,719,409 | \$2,299,135 | \$2,123,255 | \$2,134,306 |
| Amortization of debt expense | <u>115,366</u> | <u>88,800</u> | <u>88,800</u> | <u>91,404</u> | <u>76,527</u> |
| Total | <u>\$3,632,191</u> | <u>\$2,808,209</u> | <u>\$2,387,935</u> | <u>\$2,214,659</u> | <u>\$2,210,833</u> |
| Ratio of Earnings to Fixed Charges: | 1.74x | 2.50x | 2.24x | 2.89x | 2.88x |

Subsidiaries of the Registrant

Delgasco, Inc., Deltran, Inc., Enpro, Inc., Delta Resources, Inc. and TranEx Corporation are wholly-owned subsidiaries of the Registrant, are incorporated in the state of Kentucky and do business under their corporate names.

CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS

As independent public accountants, we hereby consent to the incorporation of our report dated August 15, 1997, included in this Form 10-K, into the Company's previously filed Registration Statement No. 33-56689, relating to the Dividend Reinvestment and Stock Purchase Plan of the Company.

Arthur Andersen LLP

Louisville, Kentucky
September 11, 1997

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1997

____ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 0-8788

DELTA NATURAL GAS COMPANY, INC.
(Exact Name of Registrant as Specified in its Charter)

Incorporated in the State
of Kentucky

61-0458329
(I.R.S. Employer Identification No.)

3617 LEXINGTON ROAD, WINCHESTER, KENTUCKY
(Address of Principal Executive Offices)

40391
(Zip Code)

606-744-6171
(Registrant's Telephone Number)

Indicate by check mark whether the registrant (1) has
filed all reports required to be filed by Section 13 or
15(d) of the Securities Exchange Act of 1934 during the
preceding 12 months and (2) has been subject to such
filing requirements for the past 90 days.

YES X . NO _____ .

Common Shares, Par Value \$1.00 Per Share
2,353,781 Shares Outstanding as of September 30, 1997.

PART 1 - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| | Three Months Ended | | Twelve Months Ended | |
|--|--------------------|--------------|---------------------|--------------|
| | September 30 | | September 30 | |
| | 1997 | 1996 | 1997 | 1996 |
| OPERATING REVENUES | \$ 5,215,272 | \$ 4,074,332 | \$43,310,125 | \$36,875,538 |
| OPERATING EXPENSES | | | | |
| Purchased gas | \$ 2,108,688 | \$1,466,145 | \$23,907,765 | \$17,336,970 |
| Operation and maintenance | 2,229,271 | 2,038,525 | 8,822,381 | 8,662,007 |
| Depreciation and depletion | 846,154 | 727,190 | 3,054,221 | 2,634,493 |
| Taxes other than income taxes | 330,454 | 246,123 | 1,141,020 | 1,050,842 |
| Income taxes | (481,200) | (439,800) | 923,400 | 1,570,500 |
| Total operating expenses | \$ 5,033,367 | \$4,038,183 | \$37,848,787 | \$31,254,812 |
| OPERATING INCOME | \$ 181,905 | \$ 36,149 | \$ 5,461,338 | \$ 5,620,726 |
| OTHER INCOME AND DEDUCTIONS, NET | 4,413 | 14,003 | 31,284 | 39,300 |
| INCOME BEFORE INTEREST CHARGES | \$ 186,318 | \$ 50,152 | \$ 5,492,622 | \$ 5,660,026 |
| INTEREST CHARGES | 1,000,300 | 784,448 | 3,848,043 | 2,972,311 |
| NET INCOME (LOSS) | \$ (813,982) | \$ (734,296) | \$ 1,644,579 | \$ 2,687,715 |
| AVERAGE NUMBER OF COMMON SHARES OUTSTANDING | 2,348,453 | 2,212,638 | 2,334,164 | 1,988,707 |
| NET INCOME (LOSS) PER COMMON SHARE | \$ (.35) | \$ (.33) | \$.70 | \$ 1.35 |
| DIVIDENDS DECLARED PER COMMON SHARE | \$.285 | \$.285 | \$ 1.14 | \$ 1.125 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED BALANCE SHEETS (UNAUDITED)

| ASSETS | September 30, 1997 | June 30, 1997 | September 30, 1996 |
|---|----------------------|----------------------|----------------------|
| GAS UTILITY PLANT | \$ 121,085,327 | \$ 116,829,158 | \$ 103,908,130 |
| Less-Accumulated provision for depreciation | (32,684,990) | (31,734,976) | (27,245,397) |
| Net gas plant | <u>\$ 88,400,337</u> | <u>\$ 85,094,182</u> | <u>\$ 76,662,733</u> |
| CURRENT ASSETS | | | |
| Cash and cash equivalents | \$ 169,731 | \$ 480,423 | \$ 260,072 |
| Accounts receivable - net | 1,313,799 | 2,414,632 | 384,482 |
| Gas in storage | 2,368,774 | 1,209,171 | 479,216 |
| Deferred gas costs | 2,631,094 | 2,180,606 | 3,540,863 |
| Materials and supplies | 688,607 | 773,108 | 587,990 |
| Prepayments | 591,012 | 716,076 | 241,636 |
| Total current assets | <u>\$ 7,763,017</u> | <u>\$ 7,774,016</u> | <u>\$ 5,494,259</u> |
| OTHER ASSETS | | | |
| Cash surrender value of officers' life insurance | \$ 329,917 | \$ 321,339 | \$ 312,913 |
| Note receivable from officer | 128,000 | 134,000 | 120,000 |
| Unamortized debt expense and other | 3,355,249 | 3,357,628 | 2,924,658 |
| Total other assets | <u>\$ 3,813,166</u> | <u>\$ 3,812,967</u> | <u>\$ 3,357,571</u> |
| Total assets | <u>\$ 99,976,520</u> | <u>\$ 96,681,165</u> | <u>\$ 85,514,563</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| CAPITALIZATION | | | |
| Common shareholders' equity | \$ 28,192,000 | \$ 29,474,569 | \$ 28,601,950 |
| Long-term debt | 38,117,638 | 38,107,860 | 38,997,690 |
| Total capitalization | <u>\$ 66,309,638</u> | <u>\$ 67,582,429</u> | <u>\$ 67,599,640</u> |
| CURRENT LIABILITIES | | | |
| Notes payable | \$ 15,485,000 | \$ 10,865,000 | \$ 3,355,000 |
| Current portion of long-term debt | 1,987,600 | 1,987,600 | 1,584,800 |
| Accounts payable | 3,096,744 | 2,386,717 | 1,999,886 |
| Accrued taxes | 238,147 | 1,132,315 | (103,741) |
| Refunds due customers | 566,142 | 577,874 | 116,090 |
| Customers' deposits | 392,158 | 368,561 | 302,043 |
| Accrued interest on debt | 1,241,222 | 1,033,220 | 647,917 |
| Accrued vacation | 516,032 | 516,032 | 485,847 |
| Other accrued liabilities | 405,796 | 492,501 | 271,143 |
| Total current liabilities | <u>\$ 23,928,841</u> | <u>\$ 19,359,820</u> | <u>\$ 8,658,985</u> |
| DEFERRED CREDITS AND OTHER | | | |
| Deferred income taxes | \$ 7,921,100 | \$ 7,921,100 | \$ 7,318,500 |
| Investment tax credits | 708,400 | 708,400 | 779,400 |
| Regulatory liability | 892,100 | 892,100 | 938,300 |
| Advances for construction and other | 216,441 | 217,316 | 219,738 |
| Total deferred credits and other | <u>\$ 9,738,041</u> | <u>\$ 9,738,916</u> | <u>\$ 9,255,938</u> |
| Total liabilities and shareholders' equity | <u>\$ 99,976,520</u> | <u>\$ 96,681,165</u> | <u>\$ 85,514,563</u> |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

| | Three Months Ended | | Twelve Months Ended | |
|---|--------------------|----------------|---------------------|-----------------|
| | September 30 | | September 30 | |
| | 1997 | 1996 | 1997 | 1996 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | | |
| Net income (loss) | \$ (813,982) | \$ (734,296) | \$ 1,644,579 | \$ 2,687,715 |
| Adjustments to reconcile net income (loss) to net cash from operating activities: | | | | |
| Depreciation, depletion and amortization | 902,512 | 783,527 | 3,270,189 | 2,821,034 |
| Deferred income taxes and investment tax credits | - | - | 485,400 | 1,762,500 |
| Other, net | 160,285 | 133,978 | 692,449 | 522,271 |
| (Increase) decrease in other assets | (327,792) | 984,897 | (2,926,294) | (4,078,289) |
| Increase (decrease) in other liabilities | (51,854) | (888,475) | 2,733,759 | 307,812 |
| Net cash provided by (used in) operating activities | \$ (130,831) | \$ 279,631 | \$ 5,900,082 | \$ 4,023,043 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | |
| Capital expenditures | \$ (4,314,597) | \$ (5,478,052) | \$ (15,485,538) | \$ (15,929,336) |
| Net cash used in investing activities | \$ (4,314,597) | \$ (5,478,052) | \$ (15,485,538) | \$ (15,929,336) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | |
| Dividends on common stock | \$ (669,494) | \$ (659,786) | \$ (2,660,781) | \$ (2,247,733) |
| Issuance of common stock, net | 200,907 | 6,367,709 | 606,252 | 6,720,718 |
| Issuance of long-term debt, net | - | 14,334,834 | - | 14,310,334 |
| Repayment of long-term debt | (16,677) | (15,897) | (580,356) | (562,471) |
| Issuance of notes payable | 8,230,000 | 5,015,000 | 34,190,000 | 25,770,000 |
| Repayment of notes payable | (3,610,000) | (19,735,000) | (22,060,000) | (31,980,000) |
| Net cash provided by financing activities | \$ 4,134,736 | \$ 5,306,860 | \$ 9,495,115 | \$ 12,010,848 |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | \$ (310,692) | \$ 108,439 | \$ (90,341) | \$ 104,555 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD | 480,423 | 151,633 | 260,072 | 155,517 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | \$ 169,731 | \$ 260,072 | \$ 169,731 | \$ 260,072 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: | | | | |
| Cash paid during the period for: | | | | |
| Interest | \$ 764,398 | \$ 742,461 | \$ 3,143,138 | \$ 2,547,821 |
| Income taxes (net of refunds) | \$ 563,200 | \$ (66,222) | \$ 262,037 | \$ 161,926 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

- (1) Delta Natural Gas Company, Inc. (Delta or the Company) has five wholly-owned subsidiaries. Delta Resources, Inc. (Resources) buys gas and resells it to industrial or other large use customers on Delta's system and to Delta for system supply. Delgasco, Inc. buys gas and resells it to Resources and to customers not on Delta's system. Deltran, Inc. operates an underground natural gas storage field that it leases from Delta. Enpro, Inc. owns and operates production properties and undeveloped acreage. TranEx Corporation owns a 43 mile intrastate pipeline. All subsidiaries are included in the consolidated financial statements. Intercompany balances and transactions have been eliminated.
- (2) The accompanying information reflects, in the opinion of management, all normal recurring adjustments necessary to present fairly the results for the interim periods. Reference should be made to Delta's Form 10-K for the year ending June 30, 1997 for additional footnote disclosures, including a summary of significant accounting policies.
- (3) On July 19, 1996, Delta completed the issuance and sale of \$15,000,000 of 8.3% Debentures that mature in July, 2026 and 400,000 shares of common stock. The net proceeds of approximately \$20.4 million were used to repay short-term notes payable and for working capital
- (4) On March 14, 1997, Delta filed a request for increased rates with the Kentucky Public Service Commission (PSC). This general rate case (Case No. 97-066) requested an annual revenue increase of approximately \$2,962,000, an increase of 7.7%. The test year for the case was the twelve months ended December 31, 1996. The increased rates were requested to become effective on April 13, 1997. The PSC suspended the implementation of the proposed rates so that they could investigate and determine the reasonableness of those rates. The hearing for cross-examination of witnesses was held during September, 1997. This rate increase request is still being considered by the PSC.
- (5) Reference is made to Part II - Item 1 relative to the status of legal proceedings.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS.

LIQUIDITY AND CAPITAL RESOURCES

Capital expenditures for Delta for fiscal 1998 are expected to be approximately \$10.4 million, of which approximately \$4.3 million was expended during the three months ended September 30, 1997. Planned capital expenditures for fiscal 1998 include approximately \$2.6 million for continued development of an underground storage field. Delta generates internally only a portion of the cash necessary for its capital expenditure requirements and finances the balance of its capital expenditures on an interim basis through the use of its borrowing capability under its short-term line of credit. The current available line of credit is \$20 million, of which approximately \$15.5 million was borrowed at September 30, 1997. The line of credit, which is with Bank One, Kentucky, NA, expires November 15, 1997 and Delta plans to extend the line of credit through November 15, 1998. These short-term borrowings are periodically repaid with the net proceeds from the sale of long-term debt and equity securities, as was done in July, 1996, when the net proceeds of approximately \$20,400,000 from the sale of \$15,000,000 of debentures and 400,000 shares of common stock was used to repay short-term notes payable and for working capital.

Delta's sales are seasonal in nature, and the largest proportion of cash is received during the winter heating months when sales volumes increase considerably. During non-heating months, cash needs for operations and construction are partially met through short-term borrowings. Additionally, most construction activity takes place during the non-heating season because of more favorable weather conditions, thus increasing seasonal cash needs.

The primary cash flows during the three and twelve month periods ending September 30, 1997 and 1996 are summarized below:

| | <u>Three Months Ended September 30</u> | |
|--|--|-------------------|
| | <u>1997</u> | <u>1996</u> |
| Provided by (used in) operating activities | \$ (130,831) | \$ 279,631 |
| Used in investing activities | (4,314,597) | (5,478,052) |
| Provided by financing activities | <u>4,134,736</u> | <u>5,306,860</u> |
| Net increase (decrease) in cash and cash equivalents | <u>\$ (310,692)</u> | <u>\$ 108,439</u> |

| | <u>Twelve Months Ended September 30</u> | |
|--|---|-------------------|
| | <u>1997</u> | <u>1996</u> |
| Provided by operating activities | \$ 5,900,082 | \$ 4,023,043 |
| Used in investing activities | (15,485,538) | (15,929,336) |
| Provided by financing activities | <u>9,495,115</u> | <u>12,010,848</u> |
| Net increase (decrease) in cash and cash equivalents | <u>\$ (90,341)</u> | <u>\$ 104,555</u> |

RESULTS OF OPERATIONS

Operating Revenues

The increase in operating revenues for the three months ended September 30, 1997 of \$1,141,000 was due primarily to a 237,000 Mcf (36.2%) increase in on-system transportation volumes and a 197,097 Mcf (53.3%) increase in sales to Resources customers. An increase in retail sales volumes of 21,000 Mcf (8.3%) and increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause also contributed to the increase.

The increase in operating revenues for the twelve months ended September 30, 1997 of \$6,435,000, was due primarily to increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause. This was partially offset by a decrease in retail sales volumes of 401,000 Mcf as a result of the warmer winter weather in 1997. Billed degree days were 104% of normal degree days for 1997 as compared with 112% in 1996. In addition, on-system transportation volumes for 1997 increased 411,000 Mcf, or 15.3%.

Operating Expenses

The increase in purchased gas expense of \$643,000 for the three months ended September 30, 1997, was due primarily to increased gas purchases for Resources' customers, increases in the cost of gas purchased for retail sales and increased volumes of gas purchased for retail sales.

The increase in purchased gas expense of \$6,571,000 for the twelve months ended September 30, 1997, was due primarily to increases in the cost of gas purchased for retail sales. The increase was partially offset by decreased gas purchases for retail sales resulting from the warmer winter weather in 1997.

The increases in operation and maintenance expenses of \$191,000 and \$160,000 for the three and twelve months ended September 30, 1997, respectively, were primarily due to increases in payroll and related benefit costs.

The increases in depreciation and depletion expense for the three and twelve months ended September 30, 1997 of \$119,000 and \$420,000, respectively, were primarily due to additional depreciable plant.

The increase in taxes other than income taxes for the three and twelve months ended September 30, 1997 of \$84,000 and \$90,000, respectively, were primarily due to increased property taxes which resulted from increased plant and property valuations, and to increased payroll taxes, which resulted from increased wages.

The decreases in income taxes for the three and twelve months ending September 30, 1997 of \$41,000 and \$647,000, respectively, were primarily due to the decreases in net income.

Interest Charges

The increases in interest charges for the three and twelve months ended September 30, 1997 of \$216,000 and \$876,000, respectively, were due primarily to increased borrowings for the periods.

Earnings per Common Share

For the twelve months ended September 30, 1997, earnings per common share were diluted by the increased average common shares outstanding that resulted from the additional 400,000 shares of common stock issued in July, 1996, as well as the common shares issued under Delta's dividend reinvestment plan and shares issued to employees during the 1997 period.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

The detailed information required by Item 1 has been disclosed in previous reports filed with the Commission and is unchanged from the information as presented in Item 3 of Form 10-K for the period ending June 30, 1997.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

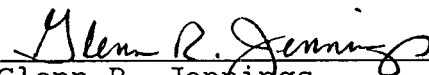
- (a) Exhibits. No exhibits are required to be filed with this report.
- (b) Reports on Form 8-K. No reports on Form 8-K have been filed by the Registrant during the quarter for which this report is filed.

SIGNATURES

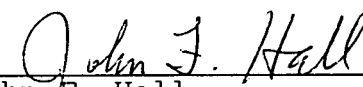
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DELTA NATURAL GAS COMPANY, INC.
(Registrant)

DATE: November 12, 1997



Glenn R. Jennings
President and Chief Executive Officer
(Duly Authorized Officer)



John F. Hall
Vice President - Finance, Secretary
and Treasurer
(Principal Financial Officer)

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 1997

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 0-8788

DELTA NATURAL GAS COMPANY, INC.
(Exact Name of Registrant as Specified in its Charter)

Incorporated in the State
of Kentucky

61-0458329
(I.R.S. Employer Identification No.)

3617 LEXINGTON ROAD, WINCHESTER, KENTUCKY
(Address of Principal Executive Offices)

40391
(Zip Code)

606-744-6171
(Registrant's Telephone Number)

Indicate by check mark whether the registrant (1) has
filed all reports required to be filed by Section 13 or 15(d)
of the Securities Exchange Act of 1934 during the preceding
12 months and (2) has been subject to such filing
requirements for the past 90 days.

YES NO

Common Shares, Par Value \$1.00 Per Share
2,361,922 Shares Outstanding as of December 31, 1997.

ITEM 1. FINANCIAL STATEMENTS.

PART 1 - FINANCIAL INFORMATION

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| | Three Months Ended December 31 | Six Months Ended December 31 | Twelve Months Ended December 31 |
|---|-----------------------------------|---------------------------------|------------------------------------|
| | 1997 | 1997 | 1997 |
| OPERATING REVENUES | \$ 11,787,820 | \$ 17,003,092 | \$ 45,074,546 |
| OPERATING EXPENSES | | | |
| Purchased gas | \$ 6,377,384 | \$ 8,486,072 | \$ 24,562,876 |
| Operation and maintenance | 2,221,490 | 4,450,761 | 8,896,894 |
| Depreciation and depletion | 848,404 | 1,694,558 | 3,201,585 |
| Taxes other than income taxes | 272,398 | 602,852 | 1,161,923 |
| Income taxes | 341,975 | (139,225) | 1,154,275 |
| Total operating expenses | \$ 10,061,651 | \$ 15,095,018 | \$ 38,977,553 |
| OPERATING INCOME | \$ 1,726,169 | \$ 1,908,074 | \$ 6,096,993 |
| OTHER INCOME AND DEDUCTIONS, NET | 6,518 | 10,931 | 28,794 |
| INCOME BEFORE INTEREST CHARGES | \$ 1,732,687 | \$ 1,919,005 | \$ 6,125,787 |
| INTEREST CHARGES | 1,140,875 | 2,141,175 | 4,087,549 |
| NET INCOME (LOSS) | \$ 591,812 | \$ (222,170) | \$ 2,038,238 |
| AVERAGE NUMBER OF COMMON SHARES OUTSTANDING | 2,357,107 | 2,352,637 | 2,342,910 |
| BASIC EARNINGS (LOSS) PER COMMON SHARE | \$.25 | \$ (.09) | \$.87 |
| DILUTED EARNINGS (LOSS) PER COMMON SHARE | \$.25 | \$ (.09) | \$.87 |
| DIVIDENDS DECLARED PER COMMON SHARE | \$.285 | \$.57 | \$ 1.14 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED BALANCE SHEETS (UNAUDITED)

| ASSETS | <u>December 31, 1997</u> | <u>June 30, 1997</u> | <u>December 31, 1996</u> |
|---|--------------------------|----------------------|--------------------------|
| UTILITY PLANT | \$ 123,913,386 | \$ 116,829,158 | \$ 108,226,719 |
| Less-Accumulated provision for depreciation | (33,251,728) | (31,734,976) | (27,896,192) |
| Net utility plant | <u>\$ 90,661,658</u> | <u>\$ 85,094,182</u> | <u>\$ 80,330,527</u> |
| CURRENT ASSETS | | | |
| Cash and cash equivalents | \$ 444,404 | \$ 480,423 | \$ 18,201 |
| Accounts receivable - net | 3,615,358 | 2,414,632 | 2,218,541 |
| Gas in Storage | 1,855,202 | 1,209,171 | 411,625 |
| Deferred gas cost | 3,796,666 | 2,180,606 | 5,851,153 |
| Materials and supplies | 710,358 | 773,108 | 640,722 |
| Prepayments | 388,449 | 716,076 | 174,857 |
| Total current assets | <u>\$ 10,810,437</u> | <u>\$ 7,774,016</u> | <u>\$ 9,315,099</u> |
| OTHER ASSETS | | | |
| Cash surrender value of officers' life insurance | \$ 329,913 | \$ 321,339 | \$ 312,913 |
| Note receivable from officer | 122,000 | 134,000 | 114,000 |
| Unamortized debt expense and other | 3,335,330 | 3,357,628 | 2,896,758 |
| Total other assets | <u>\$ 3,787,243</u> | <u>\$ 3,812,967</u> | <u>\$ 3,323,671</u> |
| Total assets | <u>\$ 105,259,338</u> | <u>\$ 96,681,165</u> | <u>\$ 92,969,297</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| CAPITALIZATION | | | |
| Common shareholders' equity | \$ 28,255,698 | \$ 29,474,569 | \$ 28,248,744 |
| Long-term debt | 37,976,596 | 38,107,860 | 38,257,155 |
| Total capitalization | <u>\$ 66,232,294</u> | <u>\$ 67,582,429</u> | <u>\$ 66,505,899</u> |
| CURRENT LIABILITIES | | | |
| Notes payable | \$ 19,395,000 | \$ 10,865,000 | \$ 7,790,000 |
| Current portion of long-term debt | 1,553,777 | 1,987,600 | 1,986,300 |
| Accounts payable | 4,391,125 | 2,386,717 | 4,979,032 |
| Accrued taxes | 592,850 | 1,132,315 | (184,122) |
| Refunds due customers | 461,147 | 577,874 | 82,060 |
| Customers' deposits | 498,566 | 368,561 | 381,341 |
| Accrued interest on debt | 1,081,096 | 1,033,220 | 890,233 |
| Accrued vacation | 516,032 | 516,032 | 485,847 |
| Other current and accrued liabilities | 385,701 | 492,501 | 369,381 |
| Total current liabilities | <u>\$ 28,875,294</u> | <u>\$ 19,359,820</u> | <u>\$ 16,780,072</u> |
| DEFERRED CREDITS AND OTHER | | | |
| Deferred income taxes | \$ 8,393,000 | \$ 7,921,100 | \$ 7,801,800 |
| Investment tax credits | 673,500 | 708,400 | 743,900 |
| Regulatory liability | 867,675 | 892,100 | 915,200 |
| Advances for construction and other | 217,575 | 217,316 | 222,426 |
| Total deferred credits and other | <u>\$ 10,151,750</u> | <u>\$ 9,738,916</u> | <u>\$ 9,683,326</u> |
| Total liabilities and shareholders' equity | <u>\$ 105,259,338</u> | <u>\$ 96,681,165</u> | <u>\$ 92,969,297</u> |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

| | Six Months Ended | | Twelve Months Ended | |
|---|--------------------|---------------------|---------------------|---------------------|
| | December 31 | | December 31 | |
| | 1997 | 1996 | 1997 | 1996 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | | |
| Net income (loss) | \$ (222,170) | \$ (536,143) | \$ 2,038,238 | \$ 2,236,779 |
| Adjustments to reconcile net income (loss) to net cash from operating activities: | | | | |
| Depreciation, depletion and amortization | 1,823,208 | 1,537,572 | 3,436,840 | 2,930,125 |
| Deferred income taxes and investment tax credits | 412,575 | 424,700 | 473,275 | 1,822,700 |
| Other, net | 380,844 | 358,853 | 688,134 | 606,155 |
| Increase in other assets | (3,109,967) | (3,071,814) | (1,651,758) | (4,981,623) |
| Increase in other liabilities | 1,419,556 | 2,398,800 | 917,894 | 450,684 |
| Net cash provided by operating activities | \$ 704,046 | \$ 1,111,968 | \$ 5,902,623 | \$ 3,064,820 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | |
| Capital expenditures | \$ (7,659,582) | \$ (10,071,761) | \$ (14,236,815) | \$ (16,205,617) |
| Net cash used in investing activities | \$ (7,659,582) | \$ (10,071,761) | \$ (14,236,815) | \$ (16,205,617) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | |
| Dividends on common stock | \$ (1,341,332) | \$ (1,321,313) | \$ (2,671,093) | \$ (2,382,238) |
| Issuance of common stock | 344,631 | 6,477,877 | 639,809 | 6,748,390 |
| Issuance of long-term debt | - | 14,334,834 | - | 13,848,192 |
| Repayment of long-term debt | (613,782) | (380,037) | (813,321) | (577,284) |
| Issuance of short-term debt | 16,605,000 | 12,300,000 | 35,280,000 | 28,335,000 |
| Repayment of short-term debt | (8,075,000) | (22,585,000) | (23,675,000) | (33,255,000) |
| Net cash provided by financing activities | \$ 6,919,517 | \$ 8,826,361 | \$ 8,760,395 | \$ 12,717,060 |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | \$ (36,019) | \$ (133,432) | \$ 426,203 | \$ (423,737) |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD | 480,423 | 151,633 | 18,201 | 441,938 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | \$ 444,404 | \$ 18,201 | \$ 444,404 | \$ 18,201 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: | | | | |
| Cash paid during the period for: | | | | |
| Interest | \$ 2,149,099 | \$ 1,373,614 | \$ 4,008,286 | \$ 2,719,833 |
| Income taxes (net of refunds) | \$ 563,200 | \$ (131,000) | \$ 366,032 | \$ 97,148 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

- (1) Delta Natural Gas Company, Inc. ("Delta" or "the Company") has five wholly-owned subsidiaries. Delta Resources, Inc. ("Resources") buys gas and resells it to industrial or other large use customers on Delta's system and to Delta for system supply. Delgasco, Inc. buys gas and resells it to Resources and to customers not on Delta's system. Deltran, Inc. operates an underground natural gas storage field that it leases from Delta. Enpro, Inc. owns and operates production properties and undeveloped acreage. TranEx Corporation owns a 43 mile intrastate pipeline. All subsidiaries are included in the consolidated financial statements. Intercompany balances and transactions have been eliminated.
- (2) The accompanying information reflects, in the opinion of management, all normal recurring adjustments necessary to present fairly the results for the interim periods. Reference should be made to Delta's Form 10-K for the year ending June 30, 1997 for additional footnote disclosures, including a summary of significant accounting policies.
- (3) On July 19, 1996, Delta completed the issuance and sale of \$15,000,000 of 8.3% Debentures that mature in July, 2026 and 400,000 shares of common stock. The net proceeds of approximately \$20.4 million were used to repay short-term notes payable and for working capital.
- (4) Effective November 30, 1997, Delta received approval from the Kentucky Public Service Commission ("PSC") for an annual revenue increase of approximately \$1,670,000. This resulted from a general rate case that Delta had filed with the PSC during March, 1997. The PSC has agreed to a re-hearing, scheduled for April 2, 1998, on tax-related items that could result in approximately \$157,000 of additional annual revenues.
- (5) The Company adopted Statement of Financial Standards No. 128, "Earnings per Share", during the second quarter of fiscal 1998. The adoption of this statement had no impact on current or prior year earnings per share.
- (6) Reference is made to Part II - Item 1 relative to the status of legal proceedings.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS.

LIQUIDITY AND CAPITAL RESOURCES

Capital expenditures for Delta for fiscal 1998 are expected to be approximately \$11.6 million, of which approximately \$7.7 million was expended during the six months ended December 31, 1997. Delta generates internally only a portion of the cash necessary for its capital expenditure requirements and finances the balance of its capital expenditures on an interim basis through the use of its borrowing capability under its short-term line of credit. The current available line of credit is \$25 million, of which approximately \$19.4 million was borrowed at December 31, 1997. The line of credit, which is with Bank One, Kentucky, NA, expires during November, 1998. These short-term borrowings are periodically repaid with long-term debt and equity securities, as was done in July, 1996 when the net proceeds of approximately \$20,400,000 from the sale of \$15,000,000 of debentures and 400,000 shares of common stock was used to repay short-term debt and for working capital. The Company anticipates a long-term debt financing during the third or fourth quarter of fiscal 1998. Proceeds are to be used to refinance certain long-term debt and to repay short-term borrowings.

Delta's sales are seasonal in nature, and the largest proportion of cash is received during the winter heating months when sales volumes increase considerably. During non-heating months, cash needs for operations and construction are partially met through short-term borrowings. Additionally, most construction activity takes place during the non-heating season because of more favorable weather conditions, thus increasing seasonal cash needs.

The primary cash flows for the six and twelve month periods ending December 31, 1997 and 1996 are summarized below:

| | <u>Six Months Ended December 31</u> | |
|--|-------------------------------------|---------------------|
| | <u>1997</u> | <u>1996</u> |
| Provided by operating activities | \$ 704,046 | \$ 1,111,968 |
| Used in investing activities | (7,659,582) | (10,071,761) |
| Provided by financing activities | <u>6,919,517</u> | <u>8,826,361</u> |
| Net decrease in cash and cash equivalents | <u>\$ (36,019)</u> | <u>\$ (133,432)</u> |

| | <u>Twelve Months Ended December 31</u> | |
|---|--|---------------------|
| | <u>1997</u> | <u>1996</u> |
| Provided by operating activities | \$ 5,902,623 | \$ 3,064,820 |
| Used in investing activities | (14,236,815) | (16,205,617) |
| Provided by financing activities | <u>8,760,395</u> | <u>12,717,060</u> |
| Net increase (decrease) in cash and cash equivalents | <u>\$ 426,203</u> | <u>\$ (423,737)</u> |

RESULTS OF OPERATIONS

Operating Revenues

The increases in operating revenues for the three and six months ended December 31, 1997 of \$1,764,000 and \$2,905,000, respectively, were due primarily to increases in retail sales volumes of 89,000 Mcf (8.9%) and 110,000 Mcf (8.8%), respectively, as compared to similar periods of 1996, increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause and the general rate increase effective November 30, 1997. In addition, on-system transportation volumes for the three and six months ended December 31, 1997, increased 195,000 Mcf (27.2%) and 431,000 Mcf (31.5%), respectively, as compared with the similar periods of 1996 and sales to Resources' customers increased 134,000 Mcf (24.8%) and 331,000 Mcf (36.4%), respectively, as compared with the similar periods of 1996. Heating degree days billed were 84% of the thirty-year average ("normal") for the six months ended December 31, 1997, as compared with 72% for the similar period of 1996.

The increase in operating revenues of \$6,582,000 for the twelve months ended December 31, 1997, was due primarily to increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause, and the general rate increase effective November 30, 1997. In addition, on-system transportation volumes for the twelve months ended December 31, 1997, increased 580,000 Mcf (21.4%) and sales to Resources' customers increased 367,000 Mcf (20.1%). These increases were partially offset by a decrease in retail sales volumes of 252,000 Mcf (5.4%). Heating degree days billed were 107% of normal weather for 1997 as compared with 110% for 1996.

Operating Expenses

The increases in purchased gas expense for the three and six months ended December 31, 1997 of \$655,000 and \$1,298,000, respectively, were due primarily to increased gas purchases for retail sales and for Resources' customers, increases in the cost of gas purchased for retail sales and increased volumes of gas purchased for retail sales.

The increase in purchased gas expense of \$5,342,000 for the twelve months ended December 31, 1997, was due primarily to increases in the cost of gas purchased for retail sales. The increase was partially offset by decreased gas purchases for retail sales resulting from the reduced sales due to the warmer winter weather during 1997.

The increases in depreciation expense for the three, six and twelve months ended December 31, 1997 of \$147,000, \$266,000 and \$489,000, respectively, were due primarily to additional depreciable plant.

The increases in taxes other than income taxes for the six and twelve months ended December 31, 1997 of \$105,000 and \$101,000, respectively, were primarily due to increased property taxes, which resulted from increased plant and property valuations, and to increased payroll taxes, which resulted from increased payroll.

The increases in income taxes for the three and six months ended December 31, 1997, of \$231,000 and \$189,000, respectively, and the decrease in income taxes for the twelve months ended December 31, 1997 of \$150,000, were primarily due to changes in net income.

Interest Charges

The increases in interest charges for the three and six months ended December 31, 1997 of \$240,000 and \$455,000, respectively, were due primarily to increased average short-term borrowings. The increase for the twelve months ended December 31, 1997 of \$904,000 was due primarily to the increased long-term debt issued in July, 1996.

Basic Earnings (Loss) Per Common Share

For the twelve months ended December 31, 1997, the basic earnings (loss) per common share were diluted by the increased average common shares outstanding that resulted from the additional 400,000 shares of common stock issued in July, 1996, as well as the common shares issued under Delta's dividend reinvestment plan and shares issued to employees during the 1997 period.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

The detailed information required by Item 1 has been disclosed in previous reports filed with the Commission and is unchanged from the information as presented in Item 3 of Form 10-K for the period ending June 30, 1997.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

- (a) The Registrant held its annual meeting of shareholders on November 20, 1997.
- (b) Jane Hylton Green, Harrison D. Peet and Henry C. Thompson were elected to Delta's Board of Directors for three-year terms expiring in 2000. Glenn R. Jennings, Virgil E. Scott and Arthur E. Walker, Jr. will continue to serve on Delta's Board of Directors until the election in 1999. Donald R. Crowe, Billy Joe Hall and John D. Harrison will continue to serve on Delta's Board of Directors until the election in 1998.

- (c) The total shares voted in the election of Directors were 2,049,614. There were no broker non-votes. The shares voted for each Nominee were:

| | | | | |
|-------------------|-----|-----------|----------|--------|
| Jane Hylton Green | For | 2,023,120 | Withheld | 26,494 |
| Harrison D. Peet | For | 2,023,022 | Withheld | 26,592 |
| Henry C. Thompson | For | 2,023,423 | Withheld | 26,191 |

- (d) Not applicable.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

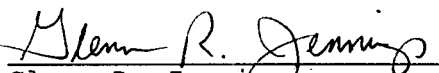
- (a) Exhibits. No exhibits are required to be filed with this report.
- (b) Reports on Form 8-K. On December 29, 1997, the Registrant filed a report on Form 8-K disclosing an Order from the Kentucky Public Service Commission (general rate case 97-066) approving new rates effective November 30, 1997. The approved new rates provided for additional annual revenues of approximately \$1,670,000. The Form 8-K also disclosed that the Registrant had filed for rehearing on approximately \$900,000 of additional revenues the PSC had disallowed.

SIGNATURES


Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DELTA NATURAL GAS COMPANY, INC.
(Registrant)

DATE: February 12, 1998



Glenn R. Jennings
President and Chief Executive
Officer
(Duly Authorized Officer)



John F. Hall
Vice President - Finance, Secretary
and Treasurer
(Principal Financial Officer)

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1998

____ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 0-8788

DELTA NATURAL GAS COMPANY, INC.
(Exact Name of Registrant as Specified in its Charter)

Incorporated in the State
of Kentucky

61-0458329
(I.R.S. Employer Identification No.)

3617 LEXINGTON ROAD, WINCHESTER, KENTUCKY
(Address of Principal Executive Offices)

40391
(Zip Code)

606-744-6171
(Registrant's Telephone Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

YES X . NO _____ .

Common Shares, Par Value \$1.00 Per Share
2,367,461 Shares Outstanding as of March 31, 1998.

PART 1 - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| | Three Months Ended | | Nine Months Ended | | Twelve Months Ended | |
|---|--------------------|---------------|-------------------|---------------|---------------------|---------------|
| | 1998 | 1997 | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 18,305,458 | \$ 18,651,406 | \$ 35,308,550 | \$ 32,749,137 | \$ 44,728,600 | \$ 41,119,975 |
| OPERATING EXPENSES | | | | | | |
| Purchased gas | \$ 10,062,400 | \$ 11,170,918 | \$ 18,548,472 | \$ 18,359,337 | \$ 23,454,358 | \$ 22,430,369 |
| Operation and maintenance | 2,242,846 | 2,223,012 | 6,693,607 | 6,408,514 | 8,916,730 | 8,887,471 |
| Depreciation and depletion | 868,254 | 750,982 | 2,562,812 | 2,179,212 | 3,318,856 | 2,852,810 |
| Taxes other than income taxes | 312,399 | 270,250 | 915,251 | 767,868 | 1,204,072 | 1,050,653 |
| Income taxes | 1,377,325 | 1,201,400 | 1,238,100 | 872,700 | 1,330,200 | 906,000 |
| Total operating expenses | \$ 14,863,224 | \$ 15,616,562 | \$ 29,958,242 | \$ 28,587,631 | \$ 38,224,216 | \$ 36,127,303 |
| OPERATING INCOME | \$ 3,442,234 | \$ 3,034,844 | \$ 5,350,308 | \$ 4,161,506 | \$ 6,504,384 | \$ 4,992,672 |
| OTHER INCOME AND DEDUCTIONS, NET | 10,217 | 4,979 | 21,148 | 27,991 | 34,032 | 44,975 |
| INCOME BEFORE INTEREST CHARGES | \$ 3,452,451 | \$ 3,039,823 | \$ 5,371,456 | \$ 4,189,497 | \$ 6,538,416 | \$ 5,037,647 |
| INTEREST CHARGES | 1,086,122 | 989,505 | 3,227,297 | 2,675,322 | 4,184,165 | 3,475,994 |
| NET INCOME | \$ 2,366,329 | \$ 2,050,318 | \$ 2,144,159 | \$ 1,514,175 | \$ 2,354,251 | \$ 1,561,653 |
| AVERAGE NUMBER OF COMMON SHARES OUTSTANDING | 2,363,783 | 2,329,286 | 2,356,167 | 2,280,928 | 2,351,418 | 2,192,288 |
| BASIC EARNINGS PER COMMON SHARE | \$ 1.00 | \$.88 | \$.91 | \$.66 | \$ 1.00 | \$.71 |
| DILUTED EARNINGS PER COMMON SHARE | \$ 1.00 | \$.88 | \$.91 | \$.66 | \$ 1.00 | \$.71 |
| DIVIDENDS DECLARED PER COMMON SHARE | \$.285 | \$.285 | \$.855 | \$.855 | \$ 1.14 | \$ 1.135 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED BALANCE SHEETS (UNAUDITED)

| ASSETS | <u>March 31, 1998</u> | <u>June 30, 1997</u> | <u>March 31, 1997</u> |
|---|-----------------------|----------------------|-----------------------|
| UTILITY PLANT | \$ 125,182,821 | \$ 116,829,158 | \$ 110,214,371 |
| Less-Accumulated provision for depreciation | (34,099,719) | (31,734,976) | (28,694,189) |
| Net utility plant | <u>\$ 91,083,102</u> | <u>\$ 85,094,182</u> | <u>\$ 81,520,182</u> |
| CURRENT ASSETS | | | |
| Cash and cash equivalents | \$ 8,940,640 | \$ 480,423 | \$ 993,517 |
| Accounts receivable - net | 4,813,515 | 2,414,632 | 3,234,489 |
| Deferred (advance) gas cost recovery | (163,693) | 1,209,171 | 4,120,929 |
| Gas in storage | 443,663 | 2,180,606 | 326,088 |
| Materials and supplies | 692,025 | 773,108 | 813,760 |
| Prepayments | 373,649 | 312,379 | 385,377 |
| Total current assets | <u>\$ 15,099,799</u> | <u>\$ 7,370,319</u> | <u>\$ 9,874,160</u> |
| OTHER ASSETS | | | |
| Cash surrender value of Officers' life insurance | \$ 329,913 | \$ 321,339 | \$ 312,913 |
| Note receivable from officer | 116,000 | 134,000 | 108,000 |
| Unamortized debt expense and other | 4,629,086 | 3,761,325 | 3,359,875 |
| Total other assets | <u>\$ 5,074,999</u> | <u>\$ 4,216,664</u> | <u>\$ 3,780,788</u> |
| Total assets | <u>\$ 111,257,900</u> | <u>\$ 96,681,165</u> | <u>\$ 95,175,130</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| CAPITALIZATION | | | |
| Common shareholders' equity | \$ 30,048,071 | \$ 29,474,569 | \$ 29,800,389 |
| Long-term debt | 52,614,870 | 38,107,860 | 38,206,645 |
| Total capitalization | <u>\$ 82,662,941</u> | <u>\$ 67,582,429</u> | <u>\$ 68,007,034</u> |
| CURRENT LIABILITIES | | | |
| Notes payable | \$ - | \$ 10,865,000 | \$ 9,010,000 |
| Current portion of long-term debt | 11,766,700 | 1,987,600 | 1,986,300 |
| Accounts payable | 2,185,433 | 2,386,717 | 2,800,265 |
| Accrued taxes | 1,550,746 | 1,132,315 | 858,870 |
| Refunds due customers | 149,207 | 577,874 | 474,102 |
| Customers' deposits | 509,098 | 368,561 | 401,247 |
| Accrued interest on debt | 1,330,529 | 1,033,220 | 1,047,839 |
| Accrued vacation | 516,032 | 516,032 | 485,847 |
| Other current and accrued liabilities | 441,839 | 492,501 | 424,835 |
| Total current liabilities | <u>\$ 18,449,584</u> | <u>\$ 19,359,820</u> | <u>\$ 17,489,305</u> |
| DEFERRED CREDITS AND OTHER | | | |
| Deferred income taxes | \$ 8,393,000 | \$ 7,921,100 | \$ 7,801,800 |
| Investment tax credits | 673,500 | 708,400 | 743,900 |
| Regulatory liability | 861,300 | 892,100 | 915,200 |
| Advances for construction and other | 217,575 | 217,316 | 217,891 |
| Total deferred credits and other | <u>\$ 10,145,375</u> | <u>\$ 9,738,916</u> | <u>\$ 9,678,791</u> |
| Total liabilities and shareholders' equity | <u>\$ 111,257,900</u> | <u>\$ 96,681,165</u> | <u>\$ 95,175,130</u> |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

| | Nine Months Ended | | Twelve Months Ended | |
|--|-------------------|-----------------|---------------------|-----------------|
| | March 31 | | March 31 | |
| | 1998 | 1997 | 1998 | 1997 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Net income | \$ 2,144,159 | \$ 1,514,175 | \$ 2,354,251 | \$ 1,561,653 |
| Adjustments to reconcile net income to net cash from operating activities: | | | | |
| Depreciation, depletion and amortization | 2,776,232 | 2,341,348 | 3,585,434 | 3,099,994 |
| Deferred income taxes and investment tax credits | 406,200 | 424,700 | 466,900 | 1,804,100 |
| Other, net | 555,788 | 496,617 | 792,836 | 626,270 |
| (Increase) decrease in other assets | 611,909 | (3,140,576) | 2,138,879 | (944,763) |
| Increase (decrease) in other liabilities | 175,923 | 1,883,498 | 189,563 | (415,016) |
| Net cash provided by operating activities | \$ 6,670,211 | \$ 3,519,762 | \$ 9,527,863 | \$ 5,732,238 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Capital expenditures | \$ (9,138,924) | \$ (12,149,508) | \$ (13,705,277) | \$ (16,026,733) |
| Net cash used in investing activities | \$ (9,138,924) | \$ (12,149,508) | \$ (13,705,277) | \$ (16,026,733) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Dividends on common stock | \$ (2,014,795) | \$ (1,985,174) | \$ (2,680,694) | \$ (2,516,715) |
| Issuance of common stock | 444,138 | 6,643,065 | 574,125 | 6,769,044 |
| Issuance of long-term debt | 24,147,443 | 14,334,834 | 24,147,443 | 13,848,192 |
| Repayment of long-term debt | (782,856) | (456,095) | (906,337) | (563,810) |
| Issuance of short-term debt | 23,675,000 | 22,835,000 | 31,815,000 | 29,730,000 |
| Repayment of short-term debt | (34,540,000) | (31,900,000) | (40,825,000) | (36,180,000) |
| Net cash provided by financing activities | \$ 10,928,930 | \$ 9,471,630 | \$ 12,124,537 | \$ 11,086,711 |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | \$ 8,460,217 | \$ 841,884 | \$ 7,947,123 | \$ 792,216 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD | 480,423 | 151,633 | 993,517 | 201,301 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | \$ 8,940,640 | \$ 993,517 | \$ 8,940,640 | \$ 993,517 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION | | | | |
| Cash paid during the period for | | | | |
| Interest | \$ 3,013,688 | \$ 2,177,613 | \$ 4,013,075 | \$ 2,840,692 |
| Income taxes (net of refunds) | \$ 563,200 | \$ (220,813) | \$ 351,850 | \$ 65,687 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

- (1) Delta Natural Gas Company, Inc. ("Delta" or "the Company") has five wholly-owned subsidiaries. Delta Resources, Inc. ("Resources") buys gas and resells it to industrial or other large use customers on Delta's system and to Delta for system supply. Delgasco, Inc. buys gas and resells it to Resources and to customers not on Delta's system. Deltran, Inc. operates an underground natural gas storage field that it leases from Delta. Enpro, Inc. owns and operates production properties and undeveloped acreage. TranEx Corporation owns a 43 mile intrastate pipeline. All subsidiaries are included in the consolidated financial statements. Intercompany balances and transactions have been eliminated.
- (2) The accompanying information reflects, in the opinion of management, all normal recurring adjustments necessary to present fairly the results for the interim periods. Reference should be made to Delta's Form 10-K for the year ending June 30, 1997 for additional footnote disclosures, including a summary of significant accounting policies.
- (3) On July 19, 1996, Delta completed the issuance and sale of \$15,000,000 of 8.3% Debentures that mature in July, 2026 and 400,000 shares of common stock. The net proceeds of approximately \$20.4 million were used to repay short-term notes payable and for working capital.
- (4) Effective November 30, 1997, Delta received approval from the Kentucky Public Service Commission ("PSC") for an annual revenue increase of approximately \$1,670,000. This resulted from a general rate case that Delta had filed with the PSC during March, 1997. Effective May 1, 1998, Delta received approval from the PSC for an additional annual revenue increase of approximately \$157,000 in this rate case, resulting from a rehearing of certain tax-related items.
- (5) The PSC, by its order dated April 24, 1998, approved the Company's continuing recovery in its rates, effective March 2, 1998, of costs in connection with its recently developed underground storage facilities on Canada Mountain. The Company does not expect the implementation of this order to have a material adverse impact on its financial position or results of operations.

- (6) On March 23, 1998, Delta completed the issuance and sale of \$25,000,000 of 7.15% Debentures that mature in March, 2018. The net proceeds of approximately \$24.1 million were used to repay short-term notes payable and to redeem the Company's 9% Debentures that would have matured in April, 2011. The redemption of this debt, the outstanding principal amount of which was \$10,000,000, was completed on April 30, 1998. Unamortized debt expense of \$332,200 and call premium of \$300,000 on the redeemed 9% Debentures were deferred and are being amortized over the term of the related debt consistent with regulatory treatment.
- (7) The Company adopted Statement of Financial Standards No. 128, "Earnings per Share", during the second quarter of fiscal 1998. The adoption of this statement had no impact on current or prior year earnings per share.
- (8) For comparative purposes, certain fiscal 1997 amounts have been reclassified to conform with fiscal 1998 presentation. There was no impact on the previously reported net income for fiscal 1997.
- (9) Reference is made to Part II - Item 1 relative to the status of legal proceedings.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS.

LIQUIDITY AND CAPITAL RESOURCES

Capital expenditures for Delta for fiscal 1998 are expected to be approximately \$11.6 million, of which approximately \$9.1 million was expended during the nine months ended March 31, 1998. Delta generates internally only a portion of the cash necessary for its capital expenditure requirements and finances the balance of its capital expenditures on an interim basis through the use of its borrowing capability under its short-term line of credit. The current available line of credit is \$25 million, of which none was borrowed at March 31, 1998. The line of credit, which is with Bank One, Kentucky, NA, expires during November, 1998. These short-term borrowings are periodically repaid with long-term debt and equity securities, as was done when the net proceeds from the sale of \$25,000,000 of debentures in March, 1998 was used to redeem the Company's \$10,000,000 of 9% Debentures that would have matured in April, 2011 and to repay short-term borrowings.

Delta's sales are seasonal in nature, and the largest proportion of cash is received during the winter heating months when sales volumes increase considerably. During non-heating months, cash needs for operations and construction are partially met through short-term borrowings. Additionally, most construction activity takes place during the non-heating season because of more favorable weather conditions, thus increasing seasonal cash needs.

The primary cash flows for the nine and twelve month periods ending March 31, 1998 and 1997 are summarized below:

| | <u>Nine Months Ended March 31</u> | |
|---|-----------------------------------|-------------------|
| | <u>1998</u> | <u>1997</u> |
| Provided by operating activities | \$ 6,670,211 | \$ 3,519,762 |
| Used in investing activities | (9,138,924) | (12,149,508) |
| Provided by financing activities | 10,928,930 | 9,471,630 |
| Net increase in cash and cash equivalents | <u>\$ 8,460,217</u> | <u>\$ 841,884</u> |

| | <u>Twelve Months Ended March 31</u> | |
|---|-------------------------------------|-------------------|
| | <u>1998</u> | <u>1997</u> |
| Provided by operating activities | \$ 9,527,863 | \$ 5,732,238 |
| Used in investing activities | (13,705,277) | (16,026,733) |
| Provided by financing activities | <u>12,124,537</u> | <u>11,086,711</u> |
| Net increase in cash and cash equivalents | <u>\$ 7,947,123</u> | <u>\$ 792,216</u> |

RESULTS OF OPERATIONS

Operating Revenues

The increases in operating revenues for the nine and twelve months ended March 31, 1998 of approximately \$2,559,000 and \$3,609,000, respectively, were due primarily to increases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause and the general rate increase effective November 30, 1997. In addition, on-system transportation volumes for the nine and twelve months ended March 31, 1998 increased 504,000 Mcf (23%) and 554,000 Mcf (20%), respectively, and sales to Resources' customers increased 407,000 Mcf (29%) and 426,000 Mcf (23%), respectively. The increases were partially offset by decreases in Delta's retail sales volumes of approximately 71,000 Mcf and 144,000 Mcf for the respective periods. Billed degree days were approximately 85.2% and 101.5% of the thirty-year average degree days for the nine and twelve months ended March 31, 1998 as compared with approximately 87.5% and 100% for the similar periods of 1997.

Operating Expenses

The decrease in purchased gas expense for the three months ended March 31, 1998 of approximately \$1,109,000 was due primarily to a decrease in gas purchases for retail sales of approximately 180,000 Mcf (8.4%) resulting from warmer winter weather in 1998. Billed degree days in 1998 were 6% less than the billed degree days for the same period in 1997.

The increases in depreciation expense for the three, nine and twelve months ended March 31, 1998 of approximately \$117,000, \$384,000 and \$466,000, respectively, were due primarily to additional depreciable plant.

The increases in taxes other than income taxes for the nine and twelve months ended March 31, 1998 of \$147,000 and \$153,000, respectively, were primarily due to increased property taxes, which resulted from increased plant and property valuations, and to increased payroll taxes, which resulted from increased payroll.

The increases in income taxes for the three, nine and twelve months ended March 31, 1998, of \$176,000, \$365,000 and \$424,000, respectively, were primarily due to increases in net income.

Interest Charges

The increases in interest charges for the three and nine months ended March 31, 1998 of \$97,000 and \$552,000, respectively, were due primarily to increased average short-term borrowings. The increase in interest charges for the twelve months ended March 31, 1998 of \$708,000 was due to increased average short-term borrowings and increased long-term debt issued in July, 1996.

Basic Earnings Per Common Share

For the twelve months ended March 31, 1998, the basic earnings per common share were diluted by the increased average common shares outstanding that resulted from the additional 400,000 shares of common stock issued in July, 1996, as well as the common shares issued under Delta's dividend reinvestment plan and shares issued to employees during the 1998 period.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

The detailed information required by Item 1 has been disclosed in previous reports filed with the Commission and is unchanged from the information as presented in Item 3 of Form 10-K for the period ending June 30, 1997.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

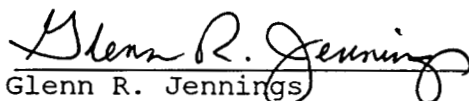
- (a) Exhibits. No exhibits are required to be filed with this report.
- (b) Reports on Form 8-K. No reports on Form 8-K have been filed by the Registrant during the quarter for which this report is filed.

SIGNATURES

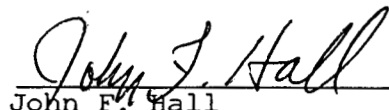
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DELTA NATURAL GAS COMPANY, INC.
(Registrant)

DATE: May 11, 1998



Glenn R. Jennings
President and Chief Executive Officer
(Duly Authorized Officer)



John F. Hall
Vice President - Finance, Secretary
and Treasurer
(Principal Financial Officer)

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1998

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 0-8788

DELTA NATURAL GAS COMPANY, INC.
(Exact Name of Registrant as Specified in its Charter)

Incorporated in the State of Kentucky 61-0458329
(I.R.S. Employer Identification No.)

3617 LEXINGTON ROAD, WINCHESTER, KENTUCKY 40391
(Address of Principal Executive Offices) (Zip Code)

606-744-6171
(Registrant's Telephone Number)

Indicate by check mark whether the registrant (1) has
filed all reports required to be filed by Section 13 or
15(d) of the Securities Exchange Act of 1934 during the
preceding 12 months and (2) has been subject to such
filing requirements for the past 90 days.

YES NO

Common Shares, Par Value \$1.00 Per Share
2,387,989 Shares Outstanding as of September 30, 1998.

PART 1 - FINANCIAL INFORMATION

PART 1. FINANCIAL STATEMENTS.

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| | Three Months Ended | | Twelve Months Ended | |
|---|--------------------|--------------|---------------------|---------------|
| | September 30 | | September 30 | |
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 4,938,135 | \$ 5,215,272 | \$ 43,978,166 | \$ 43,310,125 |
| OPERATING EXPENSES | | | | |
| Purchased gas | \$ 1,521,079 | \$ 2,108,688 | 21,911,879 | \$ 23,907,765 |
| Operation and maintenance | 2,152,048 | 2,229,271 | 8,888,290 | 8,822,381 |
| Depreciation and depletion | 938,929 | 846,154 | 3,538,158 | 3,054,221 |
| Taxes other than income taxes | 311,161 | 330,454 | 1,192,765 | 1,141,020 |
| Income taxes | (416,775) | (481,200) | 1,465,425 | 923,400 |
| Total operating expenses | \$ 4,506,442 | \$ 5,033,367 | 36,996,517 | \$ 37,848,787 |
| OPERATING INCOME | \$ 431,693 | \$ 181,905 | 6,981,649 | \$ 5,461,338 |
| OTHER INCOME AND DEDUCTIONS, NET | 4,595 | 4,413 | 68,093 | 31,284 |
| INCOME BEFORE INTEREST CHARGES | \$ 436,288 | \$ 186,318 | 7,049,742 | \$ 5,492,622 |
| INTEREST CHARGES | 1,130,065 | 1,000,300 | 4,478,264 | 3,848,043 |
| NET INCOME (LOSS) | \$ (693,777) | \$ (813,982) | \$ 2,571,478 | \$ 1,644,579 |
| WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING | 2,382,071 | 2,348,453 | 2,368,302 | 2,334,164 |
| BASIC AND DILUTED EARNINGS (LOSS) PER COMMON SHARE | \$ (.29) | \$ (.35) | \$ 1.09 | \$.70 |
| DIVIDENDS DECLARED PER COMMON SHARE | \$.285 | \$.285 | \$ 1.14 | \$ 1.14 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED BALANCE SHEETS (UNAUDITED)

| ASSETS | <u>September 30, 1998</u> | <u>June 30, 1998</u> | <u>September 30, 1997</u> |
|---|---------------------------|-----------------------|---------------------------|
| GAS UTILITY PLANT | \$ 129,173,462 | \$ 127,028,159 | \$ 121,085,327 |
| Less-Accumulated provision for depreciation | <u>(35,976,662)</u> | <u>(34,929,481)</u> | <u>(32,684,990)</u> |
| Net gas plant | <u>\$ 93,196,800</u> | <u>\$ 92,098,678</u> | <u>\$ 88,400,337</u> |
| CURRENT ASSETS | | | |
| Cash and cash equivalents | \$ 194,422 | \$ 118,536 | \$ 169,731 |
| Accounts receivable - net | 1,416,525 | 2,538,800 | 1,313,799 |
| Gas in storage | 4,106,886 | 2,050,000 | 2,368,774 |
| Deferred gas costs | - | - | 2,631,094 |
| Materials and supplies | 547,122 | 520,362 | 688,607 |
| Prepayments | 246,809 | 241,731 | 250,615 |
| Total current assets | <u>\$ 6,511,764</u> | <u>\$ 5,469,429</u> | <u>\$ 7,422,620</u> |
| OTHER ASSETS | | | |
| Cash surrender value of Officers' life insurance | \$ 347,789 | \$ 339,215 | \$ 329,917 |
| Note receivable from officer | 104,000 | 110,000 | 128,000 |
| Unamortized debt expense and other | 4,719,301 | 4,849,291 | 3,695,646 |
| Total other assets | <u>\$ 5,171,090</u> | <u>\$ 5,298,506</u> | <u>\$ 4,153,563</u> |
| Total assets | <u>\$ 104,879,654</u> | <u>\$ 102,866,613</u> | <u>\$ 99,976,520</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| CAPITALIZATION | | | |
| Common shareholders' equity | \$ 28,660,763 | \$ 29,810,294 | \$ 28,192,000 |
| Long-term debt | 52,507,485 | 52,612,494 | 38,117,638 |
| Total capitalization | <u>\$ 81,168,248</u> | <u>\$ 82,422,788</u> | <u>\$ 66,309,638</u> |
| CURRENT LIABILITIES | | | |
| Notes payable | \$ 7,050,000 | \$ 1,875,000 | \$ 15,485,000 |
| Current portion of long-term debt | 1,790,000 | 1,790,000 | 1,987,600 |
| Accounts payable | 1,854,078 | 2,050,628 | 3,096,744 |
| Accrued taxes | 245,527 | 1,085,766 | 238,147 |
| Refunds due customers | 89,604 | 117,123 | 566,142 |
| Advance recovery of gas costs | 1,894 | 1,148,019 | - |
| Customers' deposits | 449,093 | 438,134 | 392,158 |
| Accrued interest on debt | 1,591,563 | 1,215,265 | 1,241,222 |
| Accrued vacation | 528,952 | 528,952 | 516,032 |
| Other accrued liabilities | 404,810 | 485,018 | 405,796 |
| Total current liabilities | <u>\$ 14,005,521</u> | <u>\$ 10,733,905</u> | <u>\$ 23,928,841</u> |
| DEFERRED CREDITS AND OTHER | | | |
| Deferred income taxes | \$ 8,023,475 | \$ 8,023,475 | \$ 7,921,100 |
| Investment tax credits | 637,300 | 637,300 | 708,400 |
| Regulatory liability | 825,050 | 831,425 | 892,100 |
| Advances for construction and other | 220,060 | 217,720 | 216,441 |
| Total deferred credits and other | <u>\$ 9,705,885</u> | <u>\$ 9,709,920</u> | <u>\$ 9,738,041</u> |
| Total liabilities and shareholders' equity | <u>\$ 104,879,654</u> | <u>\$ 102,866,613</u> | <u>\$ 99,976,520</u> |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

| | Three Months Ended | | Twelve Months Ended | |
|---|--------------------|----------------|---------------------|-----------------|
| | September 30 | | September 30 | |
| | 1998 | 1997 | 1998 | 1997 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | | |
| Net income (loss) | \$ (693,777) | \$ (813,982) | \$ 2,571,478 | \$ 1,644,579 |
| Adjustments to reconcile net income (loss) to net cash from operating activities: | | | | |
| Depreciation, depletion and amortization | 1,036,810 | 902,512 | 3,884,545 | 3,270,189 |
| Deferred income taxes and investment tax credits | (6,375) | - | (35,775) | 485,400 |
| Other, net | 210,903 | 160,285 | 749,201 | 692,449 |
| (Increase) decrease in other Assets | (2,047,348) | (327,792) | 1,244,226 | (2,926,294) |
| Increase (decrease) in other liabilities | (754,919) | (51,854) | (1,288,995) | 2,733,759 |
| Net cash provided by (used in) operating activities | \$ (2,254,706) | \$ (130,831) | \$ 7,124,680 | \$ 5,900,082 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | |
| Capital expenditures | \$ (2,262,654) | \$ (4,314,597) | \$ (9,141,669) | \$ (15,485,538) |
| Net cash used in investing activities | \$ (2,262,654) | \$ (4,314,597) | \$ (9,141,669) | \$ (15,485,538) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | |
| Dividends on common stock | \$ (679,190) | \$ (669,494) | \$ (2,699,928) | \$ (2,660,781) |
| Issuance of common stock, net | 223,436 | 200,907 | 597,213 | 606,252 |
| Issuance of long-term debt, net | - | - | 23,707,499 | - |
| Repayment of long-term debt | (126,000) | (16,677) | (11,128,104) | (580,356) |
| Issuance of notes payable | 7,205,000 | 8,230,000 | 25,175,000 | 34,190,000 |
| Repayment of notes payable | (2,030,000) | (3,610,000) | (33,610,000) | (22,060,000) |
| Net cash provided by financing activities | \$ 4,593,246 | \$ 4,134,736 | \$ 2,041,680 | \$ 9,495,115 |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | \$ 75,886 | \$ (310,692) | \$ 24,691 | \$ (90,341) |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD | 118,536 | 480,423 | 169,731 | 260,072 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | \$ 194,422 | \$ 169,731 | \$ 194,422 | \$ 169,731 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: | | | | |
| Cash paid during the period for: | | | | |
| Interest | \$ 794,057 | \$ 764,398 | \$ 4,264,865 | \$ 3,143,138 |
| Income taxes (net of refunds) | \$ 380,400 | \$ 563,200 | \$ 1,459,564 | \$ 262,037 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

- (1) Delta Natural Gas Company, Inc. (Delta or the Company) has five wholly-owned subsidiaries. Delta Resources, Inc. (Resources) buys gas and resells it to industrial or other large use customers on Delta's system and to Delta for system supply. Delgasco, Inc. buys gas and resells it to Resources and to customers not on Delta's system. Deltran, Inc. operates an underground natural gas storage field that it leases from Delta. Enpro, Inc. owns and operates production properties and undeveloped acreage. TranEx Corporation owns a 43 mile intrastate pipeline. All subsidiaries are included in the consolidated financial statements. Intercompany balances and transactions have been eliminated.
- (2) The accompanying information reflects, in the opinion of management, all normal recurring adjustments necessary to present fairly the results for the interim periods. Reference should be made to Delta's Form 10-K for the year ending June 30, 1998 for additional footnote disclosures, including a summary of significant accounting policies.
- (3) Effective November 30, 1997, Delta received approval from the Kentucky Public Service Commission (PSC) for an annual revenue increase of \$1,670,000. This resulted from a general rate case that Delta had filed with the PSC during March, 1997. Effective May 1, 1998, resulting from a rehearing of certain tax-related items in this rate case, Delta also received approval from the PSC for an additional annual revenue increase of \$117,000.
- (4) On March 23, 1998, Delta completed the issuance and sale of \$25,000,000 of 7.15% Debentures that mature in March, 2018. The net proceeds of approximately \$24.1 million were used to repay short-term notes payable and to redeem the company's 9% Debentures that would have matured in April, 2011. The redemption of this debt, the outstanding principal amount of which was \$10,000,000, was completed on April 30, 1998. Loss on extinguishment of debt of \$632,000, which included \$332,000 of unamortized debt issuance expense and call premium of \$300,000 on the redeemed 9% Debentures, was deferred and is being amortized over the term of the related debt consistent with regulatory treatment.
- (5) In June 1997, Statement of Financial Accounting Standards No. 130 (SFAS 130), "Comprehensive Income," was issued. SFAS 130 establishes standards for reporting and

display of comprehensive income and its components in a full set of general purpose financial statements. SFAS 130 was adopted in the financial statements for the quarter ended September 30, 1998. The adoption of this statement had no impact on the financial statements of the Company.

- (6) Reference is made to Part II - Item 1 relative to the status of legal proceedings.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS.

LIQUIDITY AND CAPITAL RESOURCES

Because of the seasonal nature of Delta's sales, the smallest proportion of cash generated from operations is received during the warmer months when sales volumes decrease considerably. Additionally, most construction activity takes place during the non-heating season because of more favorable weather conditions. During the warmer, non-heating months, therefore, cash needs for operations and construction are partially met through short-term borrowings.

Capital expenditures for Delta for fiscal 1999 are expected to be \$6.8 million, of which \$2.5 million was expended during the three months ended September 30, 1998. Delta generates internally only a portion of the cash necessary for its capital expenditure requirements and finances the balance of its capital expenditures on an interim basis through the use of its borrowing capability under its short-term line of credit. The current available line of credit is \$25 million, of which \$7.1 million was borrowed at September 30, 1998. The line of credit, which is with Bank One, Kentucky, NA, requires renewal during November, 1998 at which time Delta plans to extend the line of credit through November, 1999. These short-term borrowings are periodically repaid with the net proceeds from the sale of long-term debt and equity securities, as was done in March, 1998, when the net proceeds of \$24.1 million from the sale of \$25 million of debentures were used to repay short-term debt and to redeem the Company's 9% debentures, that would have matured in 2011, in the amount of \$10 million.

The primary cash flows during the three and twelve month periods ending September 30, 1998 and 1997 are summarized below:

| | <u>Three Months Ended September 30</u> | |
|--|--|---------------------|
| | <u>1998</u> | <u>1997</u> |
| Provided by (used in) | | |
| Operating activities | \$ (2,254,706) | \$ (130,831) |
| Used in investing activities | (2,262,654) | (4,314,597) |
| Provided by financing activities | <u>4,593,246</u> | <u>4,134,736</u> |
| Net increase (decrease) in cash and cash equivalents | <u>\$ 75,886</u> | <u>\$ (310,692)</u> |

| | <u>Twelve Months Ended September 30</u> | |
|--|---|--------------------|
| | <u>1998</u> | <u>1997</u> |
| Provided by operating activities | \$ 7,124,680 | \$ 5,900,082 |
| Used in investing activities | (9,141,669) | (15,485,538) |
| Provided by financing activities | <u>2,041,680</u> | <u>9,495,115</u> |
| Net increase (decrease) in cash and cash equivalents | <u>\$ 24,691</u> | <u>\$ (90,341)</u> |

RESULTS OF OPERATIONS

Operating Revenues

The decrease in operating revenues for the three months ended September 30, 1998 of \$280,000 was due primarily to a decrease in retail sales volumes of 38,000 Mcf (13.7%) and a decrease in sales volumes to Resources customers of 55,000 Mcf (9.6%). These decreases were partially offset by the general rate increase effective November 30, 1997.

The increase in operating revenues for the twelve months ended September 30, 1998 of \$665,000, was due primarily to the general rate increase effective November 30, 1997 and to increases in on-system and off-system transportation volumes of 510,000 Mcf and 216,000 Mcf, respectively. These increases were partially offset by a decrease in retail sales volumes of 245,000 Mcf as a result of the warmer winter weather in 1998. Billed heating degree days were only 93% of thirty year average ("normal") degree days for 1998 as compared with 103.6% in 1997.

Operating Expenses

The decreases in purchased gas expense of \$588,000 and \$1,996,000 for the three and twelve months ended September 30, 1998, respectively, were due primarily to the decreased gas purchases for retail sales resulting from the warmer winter weather in 1998 and decreases in the cost of gas purchased for retail sales.

The increases in depreciation and depletion expense for the three and twelve months ended September 30, 1998 of \$93,000 and \$484,000, respectively, were primarily due to additional depreciable plant.

The changes in income taxes for the three and twelve months ending September 30, 1998 of \$64,000 and \$542,000, respectively, were primarily due to the changes in net income.

Interest Charges

The increases in interest charges for the three and twelve months ended September 30, 1998 of \$130,000 and \$630,000, respectively, were due primarily to increased borrowings for the periods.

THE "YEAR 2000" ISSUE

The Company is working to determine the potential impact of the Year 2000 on the ability of Delta's computerized information systems to accurately process information that may be date-sensitive. Any of Delta's programs that recognize a date using "00" as the Year 1900 rather than the Year 2000 could result in errors or system failures. The Company uses a number of computer programs across its entire operation.

In recent years, Delta has replaced virtually all of its financial computer systems (both hardware and software) with systems from third party vendors who certify their products as being Year 2000 compliant.

The Company has established a Year 2000 committee, comprised of members of management, to coordinate an extensive inventory of all operational systems, including information technology (IT) hardware and software, as well as non-IT embedded systems such as process controls for gas delivery and metering systems. The purpose of this effort is to determine which items might be adversely affected by date-sensitive materials. In addition, the Company has been diligently working to insure that each of these items are either repaired or replaced so as not to cause business interruption or data integrity problems on January 1, 2000. Moreover, Delta is currently in the process of testing its equipment to determine what work remains to be done in this regard. The Company has not completed its assessment, but currently

believes that costs of addressing this issue will not have a material adverse impact on the Company's financial position.

Like most businesses, the Company relies upon various suppliers and vendors in order to provide services and supplies to its customers. Delta understands that even though it is taking necessary steps to prepare it could, nevertheless, be adversely affected by the failures and/or delays caused by any non-compliant equipment used by its suppliers or vendors. Therefore, Delta is currently gathering information regarding the steps its "mission-critical" suppliers and vendors are taking to become Year 2000 compliant. For instance, Delta intends to send each of these parties a letter inquiring about the nature and extent of their efforts.

Although the Company intends to complete all Year 2000 remediation and testing activities by the end of the third quarter of 1999, and although the Company has initiated Year 2000 communications with significant customers, key vendors, service suppliers and other parties material to the Company's operations and is diligently monitoring the progress of such third parties in Year 2000 compliance, such third parties nonetheless represent a risk that cannot be assessed with precision or controlled with certainty.

The major applications which pose the greatest Year 2000 risks for the Company if implementation of the Year 2000 compliance program is not successful are the gas delivery, metering and billing systems. Potential problems related to these systems include service interruptions to customers, interrupted revenue data gathering and poor customer relations resulting from delayed billing.

The Company intends to develop contingency plans to address alternatives in the event that Year 2000 failures of automatic systems and equipment occur. Preliminary discussions have been held regarding the contingency plan and a final contingency plan is scheduled to be completed by mid-year 1999.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

The detailed information required by Item 1 has been disclosed in previous reports filed with the Commission and is unchanged from the information as presented in Item 3 of Form 10-K for the period ending June 30, 1998.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

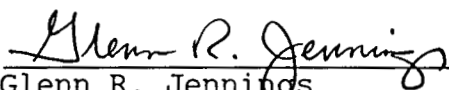
- (a) Exhibits. No exhibits are required to be filed with this report.
- (b) Reports on Form 8-K. No reports on Form 8-K have been filed by the Registrant during the quarter for which this report is filed.

SIGNATURES

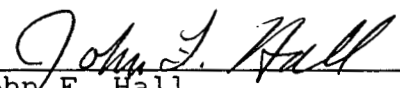
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DELTA NATURAL GAS COMPANY, INC.
(Registrant)

DATE: November 3, 1998



Glenn R. Jennings
President and Chief Executive Officer
(Duly Authorized Officer)



John F. Hall
Vice President - Finance, Secretary
and Treasurer
(Principal Financial Officer)

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 1998

____ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 0-8788

DELTA NATURAL GAS COMPANY, INC.
(Exact Name of Registrant as Specified in its Charter)

Incorporated in the State
of Kentucky

61-0458329
(I.R.S. Employer Identification No.)

3617 LEXINGTON ROAD, WINCHESTER, KENTUCKY
(Address of Principal Executive Offices)

40391
(Zip Code)

606-744-6171
(Registrant's Telephone Number)

Indicate by check mark whether the registrant (1) has
filed all reports required to be filed by Section 13 or 15(d)
of the Securities Exchange Act of 1934 during the preceding
12 months and (2) has been subject to such filing
requirements for the past 90 days.

YES X . NO _____ .

Common Shares, Par Value \$1.00 Per Share
2,394,633 Shares Outstanding as of December 31, 1998.

ITEM 1. FINANCIAL STATEMENTS.

PART 1 - FINANCIAL INFORMATION
DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| | Three Months Ended | | Six Months Ended | | Twelve Months Ended | |
|--|--------------------|---------------|------------------|---------------|---------------------|---------------|
| | December 31 | 1997 | December 31 | 1997 | December 31 | 1997 |
| | 1998 | 1997 | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 8,630,074 | \$ 11,787,820 | \$ 13,568,209 | \$ 17,003,092 | \$ 40,823,124 | \$ 45,074,546 |
| OPERATING EXPENSES | | | | | | |
| Purchased gas | \$ 3,560,085 | \$ 6,377,384 | \$ 5,081,164 | \$ 8,486,072 | \$ 19,094,583 | \$ 24,562,876 |
| Operation and maintenance | 2,232,268 | 2,221,490 | 4,384,316 | 4,450,761 | 8,901,768 | 8,896,894 |
| Depreciation and depletion | 961,346 | 848,404 | 1,900,275 | 1,694,558 | 3,651,099 | 3,201,585 |
| Taxes other than income taxes | 323,076 | 272,398 | 634,237 | 602,852 | 1,243,443 | 1,161,923 |
| Income taxes | 138,025 | 341,975 | (278,750) | (139,225) | 1,261,475 | 1,154,275 |
| Total operating expenses | \$ 7,214,800 | \$ 10,061,651 | \$ 11,721,242 | \$ 15,095,018 | \$ 34,152,368 | \$ 38,977,553 |
| OPERATING INCOME | \$ 1,415,274 | \$ 1,726,169 | \$ 1,846,967 | \$ 1,908,074 | \$ 6,670,756 | \$ 6,096,993 |
| OTHER INCOME AND DEDUCTIONS, NET | 10,487 | 6,518 | 15,082 | 10,931 | 72,059 | 28,794 |
| INCOME BEFORE INTEREST CHARGES | \$ 1,425,761 | \$ 1,732,687 | \$ 1,862,049 | \$ 1,919,005 | \$ 6,742,815 | \$ 6,125,787 |
| INTEREST CHARGES | 1,172,986 | 1,140,875 | 2,303,051 | 2,141,175 | 4,510,374 | 4,087,549 |
| NET INCOME (LOSS) | \$ 252,775 | \$ 591,812 | \$ (441,002) | (222,170) | 2,232,441 | \$ 2,038,238 |
| AVERAGE NUMBER OF COMMON SHARES OUTSTANDING | 2,390,737 | 2,357,107 | 2,386,177 | 2,352,637 | 2,376,645 | 2,342,910 |
| BASIC AND DILUTED EARNINGS (LOSS) PER COMMON SHARE | \$.11 | \$.25 | \$ (.18) | (.09) | .94 | \$.87 |
| DIVIDENDS DECLARED PER COMMON SHARE | \$.285 | \$.285 | \$.57 | .57 | 1.14 | \$ 1.14 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED BALANCE SHEETS (UNAUDITED)

| ASSETS | <u>December 31, 1998</u> | <u>June 30, 1998</u> | <u>December 31, 1997</u> |
|---|--------------------------|-----------------------|--------------------------|
| UTILITY PLANT | \$ 131,386,516 | \$ 127,028,159 | \$ 123,913,386 |
| Less-Accumulated provision for depreciation | <u>(36,790,643)</u> | <u>(34,929,481)</u> | <u>(33,251,728)</u> |
| Net utility plant | <u>\$ 94,595,873</u> | <u>\$ 92,098,678</u> | <u>\$ 90,661,658</u> |
| CURRENT ASSETS | | | |
| Cash and cash equivalents | \$ 422,379 | \$ 118,536 | \$ 444,404 |
| Accounts receivable - net | 1,903,643 | 2,538,800 | 3,615,358 |
| Gas in storage | 3,364,903 | 2,050,000 | 1,855,202 |
| Deferred gas cost | 1,354,892 | - | 3,796,666 |
| Materials and supplies | 451,812 | 520,362 | 710,358 |
| Prepayments | 106,884 | 241,731 | 120,607 |
| Total current assets | <u>\$ 7,604,513</u> | <u>\$ 5,469,429</u> | <u>\$ 10,542,595</u> |
| OTHER ASSETS | | | |
| Cash surrender value of Officers' life insurance | \$ 347,789 | \$ 339,215 | \$ 329,913 |
| Note receivable from officer | 134,000 | 110,000 | 122,000 |
| Unamortized debt expense and other | 4,589,311 | 4,849,291 | 3,603,172 |
| Total other assets | <u>\$ 5,071,100</u> | <u>\$ 5,298,506</u> | <u>\$ 4,055,085</u> |
| Total assets | <u>\$ 107,271,486</u> | <u>\$ 102,866,613</u> | <u>\$ 105,259,338</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| CAPITALIZATION | | | |
| Common shareholders' equity | \$ 28,351,812 | \$ 29,810,294 | \$ 28,255,698 |
| Long-term debt | 51,757,845 | 52,612,494 | 37,976,596 |
| Total capitalization | <u>\$ 80,109,657</u> | <u>\$ 82,422,788</u> | <u>\$ 66,232,294</u> |
| CURRENT LIABILITIES | | | |
| Notes payable | \$ 9,030,000 | \$ 1,875,000 | \$ 19,395,000 |
| Current portion of long-term debt | 2,450,000 | 1,790,000 | 1,553,777 |
| Accounts payable | 2,870,630 | 2,050,628 | 4,391,125 |
| Accrued taxes | (43,869) | 1,085,766 | 592,850 |
| Refunds due customers | 72,839 | 117,123 | 461,147 |
| Advance recovery of gas costs | - | 1,148,019 | - |
| Customers' deposits | 594,863 | 438,134 | 498,566 |
| Accrued interest on debt | 1,220,198 | 1,215,265 | 1,081,096 |
| Accrued vacation | 528,952 | 528,952 | 516,032 |
| Other accrued liabilities | 382,906 | 485,018 | 385,701 |
| Total current liabilities | <u>\$ 17,106,519</u> | <u>\$ 10,733,905</u> | <u>\$ 28,875,294</u> |
| DEFERRED CREDITS AND OTHER | | | |
| Deferred income taxes | \$ 8,436,725 | \$ 8,023,475 | \$ 8,393,000 |
| Investment tax credits | 602,550 | 637,300 | 673,500 |
| Regulatory liability | 795,975 | 831,425 | 867,675 |
| Advances for construction and other | 220,060 | 217,720 | 217,575 |
| Total deferred credits and other | <u>\$ 10,055,310</u> | <u>\$ 9,709,920</u> | <u>\$ 10,151,750</u> |
| Total liabilities and shareholders' equity | <u>\$ 107,271,486</u> | <u>\$ 102,866,613</u> | <u>\$ 105,259,338</u> |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

| CASH FLOWS FROM OPERATING ACTIVITIES: | Six Months Ended | | Twelve Months Ended | |
|---|------------------|-----------------|---------------------|-----------------|
| | December 31 | | December 31 | |
| | 1998 | 1997 | 1998 | 1997 |
| Net income (loss) | \$ (441,002) | \$ (222,170) | \$ 2,232,441 | \$ 2,038,238 |
| Adjustments to reconcile net income (loss) to net cash from operating activities: | | | | |
| Depreciation, depletion and amortization | 2,238,006 | 1,823,208 | 4,307,282 | 3,436,840 |
| Deferred income taxes and investment tax credits | 343,050 | 412,575 | (98,925) | 473,275 |
| Other, net | 387,858 | 380,844 | 705,594 | 688,134 |
| (Increase)decrease in other assets | (3,011,834) | (3,109,967) | 2,594,114 | (1,651,758) |
| Increase(decrease) in other liabilities | (292,027) | 1,419,556 | (2,297,513) | 917,894 |
| Net cash provided by (used in) operating activities | \$ (775,949) | \$ 704,046 | \$ 7,442,993 | \$ 5,902,623 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | |
| Capital expenditures | \$ (4,820,728) | \$ (7,659,582) | \$ (8,355,710) | \$ (14,236,815) |
| Net cash used in investing activities | \$ (4,820,728) | \$ (7,659,582) | \$ (8,355,710) | \$ (14,236,815) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | |
| Dividends on common stock | \$ (1,360,481) | \$ (1,341,332) | \$ (2,709,382) | \$ (2,671,093) |
| Issuance of common stock, net | 343,001 | 344,631 | 573,055 | 639,809 |
| Issuance of long-term debt, net | - | - | 23,797,796 | - |
| Repayment of long-term debt | (237,000) | (613,782) | (10,405,777) | (813,321) |
| Issuance of notes payable | 12,140,000 | 16,605,000 | 21,735,000 | 35,280,000 |
| Repayment of notes payable | (4,985,000) | (8,075,000) | (32,100,000) | (23,675,000) |
| Net cash provided by financing activities | \$ 5,900,520 | \$ 6,919,517 | \$ 890,692 | \$ 8,760,395 |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | \$ 303,843 | \$ (36,019) | \$ (22,025) | \$ 426,203 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD | 118,536 | 480,423 | 444,404 | 18,201 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | \$ 422,379 | \$ 444,404 | \$ 422,379 | \$ 444,404 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: | | | | |
| Cash paid during the period for: | | | | |
| Interest | \$ 2,378,698 | \$ 2,149,099 | \$ 4,520,604 | \$ 4,008,286 |
| Income taxes (net of refunds) | \$ 380,400 | \$ 563,200 | \$ 1,456,400 | \$ 366,032 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

- (1) Delta Natural Gas Company, Inc. ("Delta" or "the Company") has five wholly-owned subsidiaries. Delta Resources, Inc. ("Resources") buys gas and resells it to industrial or other large use customers on Delta's system and to Delta for system supply. Delgasco, Inc. buys gas and resells it to Resources and to customers not on Delta's system. Deltran, Inc. operates an underground natural gas storage field that it leases from Delta. Enpro, Inc. owns and operates production properties and undeveloped acreage. TranEx Corporation owns a 43 mile intrastate pipeline. All subsidiaries are included in the consolidated financial statements. Intercompany balances and transactions have been eliminated.
- (2) The accompanying information reflects, in the opinion of management, all normal recurring adjustments necessary to present fairly the results for the interim periods. Reference should be made to Delta's Form 10-K for the year ending June 30, 1998 for additional footnote disclosures, including a summary of significant accounting policies.
- (3) In June 1997, Statement of Financial Accounting Standards No. 130 (SFAS 130), "Comprehensive Income," was issued. SFAS 130 establishes standards for reporting and display of comprehensive income and its components in a full set of general purpose financial statements. Delta adopted SFAS 130 during the quarter ended September 30, 1998. The adoption of this statement had no impact on the financial statements of the Company.
- (4) Effective November 30, 1997, Delta received approval from the Kentucky Public Service Commission ("PSC") for an annual revenue increase of \$1,670,000. This resulted from a general rate case that Delta had filed with the PSC during March, 1997. Effective May 1, 1998, resulting from a re-hearing of certain tax-related items in this rate case, Delta also received approval from the PSC for an additional revenue increase of \$117,000.
- (5) On March 23, 1998, Delta completed the issuance and sale of \$25,000,000 of 7.15% Debentures that mature in March, 2018. The net proceeds of approximately \$24.1 million were used to repay short-term notes payable and to redeem the Company's 9% Debentures that would have matured in April, 2011. The redemption of this debt, the outstanding principal amount of which was \$10,000,000, was completed on April 30, 1998. Loss on extinguishment of debt of \$632,000, which included \$332,000 of unamortized debt issuance expense and call premium of \$300,000 on the redeemed 9% Debentures, was deferred and is being amortized over the term of the related debt consistent with regulatory treatment.

- (6) On February 5, 1999, Delta filed proposed new tariffs with the PSC that would provide for annual rate adjustments each July 1, beginning July 1, 1999. The tariffs would adjust Delta's rates annually to reflect Delta's budgeted plans for the next fiscal year and would provide a return on equity within a band of 11.1% to 12.1%. The tariffs are proposed for an experimental three year period. The PSC has taken no action on the proposed tariffs.
- (7) Reference is made to Part II - Item 1 relative to the status of legal proceedings.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS.

LIQUIDITY AND CAPITAL RESOURCES

Because of the seasonal nature of Delta's sales, the smallest proportion of cash generated from operations is received during the warmer months when sales volumes decrease considerably. Additionally, most construction activity takes place during the non-heating season because of more favorable weather conditions. During the warmer, non-heating months, therefore, cash needs for operations and construction are partially met through short-term borrowings.

Capital expenditures for Delta for fiscal 1999 are expected to be \$6.8 million, of which \$4.8 million was expended during the six months ended December 31, 1998. Delta generates internally only a portion of the cash necessary for its capital expenditure requirements and finances the balance of its capital expenditures on an interim basis through the use of its borrowing capability under its short-term line of credit. The current available line of credit is \$25 million, of which \$9 million was borrowed at December 31, 1998. The line of credit, which is with Bank One, Kentucky, NA, requires renewal during November, 1999. These short-term borrowings are periodically repaid with the net proceeds from the sale of long-term debt and equity securities, as was done in March 1998, when the net proceeds of \$24.1 million from the sale \$25 million of debentures were used to repay short-term debt and to redeem the Company's 9% debentures, that would have matured in 2011, in the amount of \$10 million.

The primary cash flows for the six and twelve month periods ending December 31, 1998 and 1997 are summarized below:

| | <u>Six Months Ended December 31</u> | |
|--|-------------------------------------|--------------------|
| | <u>1998</u> | <u>1997</u> |
| Used in operating activities | \$ (775,949) | \$ 704,046 |
| Used in investing activities | (4,820,728) | (7,659,582) |
| Provided by financing activities | <u>5,900,520</u> | <u>6,919,517</u> |
| Net increase (decrease) in cash and cash equivalents | <u>\$ 303,843</u> | <u>\$ (36,019)</u> |

| | <u>Twelve Months Ended December 31</u> | |
|--|--|-------------------|
| | <u>1998</u> | <u>1997</u> |
| Provided by operating activities | \$ 7,442,993 | \$ 5,902,623 |
| Used in investing activities | (8,355,710) | (14,236,815) |
| Provided by financing activities | <u>890,692</u> | <u>8,760,395</u> |
| Net increase (decrease) in cash and cash equivalents | <u>\$ (22,025)</u> | <u>\$ 426,203</u> |

RESULTS OF OPERATIONS

Operating Revenues

The decreases in operating revenues for the three, six and twelve months ended December 31, 1998 of \$3,158,000, \$3,435,000 and \$4,251,000, respectively, were due primarily to decreases in retail sales volumes of 372,000 Mcf (34%), 410,000 Mcf (30%) and 706,000 Mcf (16%), respectively, as compared to similar periods of 1997, resulting from warmer winter weather in 1998. Heating degree days billed were 47%, 46% and 83%, of the thirty-year average ("normal") for the three, six and twelve months ended December 31, 1998, as compared with 76%, 75% and 104% for the similar periods of 1997.

Operating revenues for the periods also decreased due to decreases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause. This decrease was offset by the general rate increase effective November 30, 1997.

Operating Expenses

The decreases in purchased gas expense for the three, six and twelve months ended December 31, 1998 of \$2,817,000, \$3,405,000 and \$5,468,000 respectively, were due primarily to decreased gas purchases for retail sales resulting from the warmer winter weather in 1998 and decreases in the cost of gas purchased for retail sales.

The increases in depreciation expense for the three, six and twelve months ended December 31, 1998 of \$113,000, \$206,000 and \$450,000, respectively, were due primarily to additional depreciable plant.

The decreases in income taxes for the three and six months ended December 31, 1998, of \$204,000 and \$140,000, respectively, and the increase in income taxes for the twelve months ended December 31, 1998 of \$107,000, were primarily due to changes in net income.

Interest Charges

The increases in interest charges for the six and twelve months ended December 31, 1998 of \$162,000 and \$423,000, respectively, were due primarily to increased borrowings for the periods.

The "Year 2000" Issue

The Company is working to address the potential impact of the Year 2000 on the ability of Delta's computerized information systems to accurately process information that may be date-sensitive. Any of Delta's programs that recognize a date using "00" as the Year 1900 rather than the Year 2000 could result in errors or system failures. The Company uses a number of computer programs across its entire operation.

In recent years, Delta has replaced virtually all of its financial computer systems (both hardware and software) with systems from third party vendors who certify their products as being Year 2000 compliant.

The Company has established a Year 2000 committee, comprised of members of management, which has coordinated an extensive inventory of all operational systems, including information technology (IT) hardware and software, as well as non-IT embedded systems such as process controls for gas delivery and metering systems and service providers.

The Committee is assessing the likelihood of miscalculations or system failures as a result of these items, systems or service providers. The Company has assessed 94% of these inventoried items, systems and service providers. This assessment percentage for the items Delta deems as "critical" stands at 92%. Delta has been diligently working to insure that critical or otherwise important items assessed as certain to fail are either repaired or replaced so as not to cause business interruption or data integrity problems on January 1, 2000.

The costs incurred to date related to Year 2000 activities have not been material to the Company, and based upon current estimates, the Company does not believe that the total cost of its Year 2000 readiness programs will have a material adverse impact on the Company's results of operations or financial position.

Like most businesses, the Company relies upon various suppliers and vendors in order to provide services and supplies to its customers. Delta understands that even though it is taking necessary steps to prepare it could, nevertheless, be adversely affected by the failures

and/or delays caused by any non-compliant systems and equipment used by its suppliers or vendors. Therefore, Delta is currently gathering information regarding the steps its "mission-critical" suppliers and vendors are taking to become Year 2000 compliant. For instance, Delta has sent each of these parties a letter inquiring about the nature and extent of their efforts.

Although the Company intends to complete all Year 2000 remediation and testing activities by the end of the third quarter of 1999, and although the Company has initiated Year 2000 communications with significant customers, key vendors, service suppliers and other parties material to the Company's operations and is diligently monitoring the progress of such third parties in Year 2000 compliance, such third parties nonetheless represent a risk that cannot be assessed with precision or controlled with certainty.

The major applications which pose the greatest Year 2000 risks for the Company if implementation of the Year 2000 compliance program is not successful are the gas delivery, metering and billing systems. Potential problems related to these systems include service interruptions to customers, interrupted revenue data gathering and poor customer relations resulting from delayed billing.

The Company intends to develop contingency plans to address alternatives in the event that Year 2000 failures of automatic systems and equipment occur. Discussions have been held regarding the contingency plan and a final contingency plan is scheduled to be completed by mid-year 1999.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

The detailed information required by Item 1 has been disclosed in previous reports filed with the Commission and is unchanged from the information as presented in Item 3 of Form 10-K for the period ending June 30, 1998.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

- (a) The Registrant held its annual meeting of shareholders on November 19, 1998.

(b) Donald R. Crowe, Billy Joe Hall and John D. Harrison were elected to Delta's Board of Directors for three-year terms expiring in 2001. Glenn R. Jennings, Virgil E. Scott and Arthur E. Walker, Jr. will continue to serve on Delta's Board of Directors until the election in 1999. Jane Hylton Green, Harrison D. Peet and Henry C. Thompson will continue to serve on Delta's Board of Directors until the election in 2000.

(c) The total shares voted in the election of Directors were 2,134,581. There were no broker non-votes. The shares voted for each Nominee were:

| | | | | |
|------------------|-----|-----------|----------|--------|
| Donald R. Crowe | For | 2,113,653 | Withheld | 20,928 |
| Billy Joe Hall | For | 2,115,754 | Withheld | 18,827 |
| John D. Harrison | For | 2,109,490 | Withheld | 25,091 |

(d) Not applicable.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

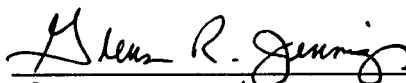
(a) Exhibits.

Exhibit No. 10(M) - Employment agreement dated November 30, 1998 between Delta and Glenn R. Jennings, an officer.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DELTA NATURAL GAS COMPANY, INC.
(Registrant)



Glenn R. Jennings
President and Chief Executive Officer
(Duly Authorized Officer)

DATE: February 11, 1999



John F. Hall
Vice President - Finance, Secretary
and Treasurer
(Principal Financial Officer)

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1999

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 0-8788

DELTA NATURAL GAS COMPANY, INC.
(Exact Name of Registrant as Specified in its Charter)

Incorporated in the State
of Kentucky

61-0458329
(I.R.S. Employer Identification No.)

3617 LEXINGTON ROAD, WINCHESTER, KENTUCKY
(Address of Principal Executive Offices)

40391
(Zip Code)

606-744-6171
(Registrant's Telephone Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

YES . NO .

Common Shares, Par Value \$1.00 Per Share
2,402,722 Shares Outstanding as of March 31, 1999.

ITEM 1. FINANCIAL STATEMENTS.

PART 1 - FINANCIAL INFORMATION

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| | Three Months Ended | | Nine Months Ended | | Twelve Months Ended | |
|---|--------------------|------------------|-------------------|------------------|---------------------|------------------|
| | 1999 | March 31 1998 | 1999 | March 31 1998 | 1999 | March 31 1998 |
| OPERATING REVENUES | \$ 16,890,711 | \$ 18,305,458 | \$ 30,458,920 | \$ 35,308,550 | \$ 39,408,372 | \$ 44,728,600 |
| OPERATING EXPENSES | | | | | | |
| Purchased gas | \$ 8,139,116 | \$ 10,062,400 | \$ 13,220,280 | \$ 18,548,472 | \$ 17,171,297 | \$ 23,454,358 |
| Operation and maintenance | 2,300,903 | 2,242,846 | 6,685,219 | 6,693,607 | 8,959,825 | 8,916,730 |
| Depreciation and depletion | 974,520 | 868,254 | 2,874,795 | 2,562,812 | 3,757,366 | 3,318,856 |
| Taxes other than income taxes | 355,669 | 312,399 | 989,906 | 915,251 | 1,286,713 | 1,204,072 |
| Income taxes | 1,469,425 | 1,377,325 | 1,190,675 | 1,238,100 | 1,353,575 | 1,330,200 |
| Total operating expenses | \$ 13,239,633 | \$ 14,863,224 | \$ 24,960,875 | \$ 29,958,242 | \$ 32,528,776 | \$ 38,224,216 |
| OPERATING INCOME | \$ 3,651,078 | \$ 3,442,234 | \$ 5,498,045 | \$ 5,350,308 | \$ 6,879,596 | \$ 6,504,384 |
| OTHER INCOME AND DEDUCTIONS, NET | 6,131 | 10,217 | 21,213 | 21,148 | 67,976 | 34,032 |
| INCOME BEFORE INTEREST CHARGES | \$ 3,657,209 | \$ 3,452,451 | \$ 5,519,258 | \$ 5,371,456 | \$ 6,947,572 | \$ 6,538,416 |
| INTEREST CHARGES | 1,141,873 | 1,086,122 | 3,444,924 | 3,227,297 | 4,566,125 | 4,184,165 |
| NET INCOME | \$ 2,515,336 | \$ 2,366,329 | \$ 2,074,334 | \$ 2,144,159 | \$ 2,381,447 | \$ 2,354,251 |
| AVERAGE NUMBER OF COMMON SHARES OUTSTANDING | 2,397,453 | 2,363,783 | 2,389,842 | 2,356,167 | 2,384,915 | 2,351,418 |
| BASIC AND DILUTED EARNINGS PER COMMON SHARE | \$ 1.05 | \$ 1.00 | \$.87 | \$.91 | \$ 1.00 | \$ 1.00 |
| DIVIDENDS DECLARED PER COMMON SHARE | \$.285 | \$.285 | \$.855 | \$.855 | \$ 1.14 | \$ 1.14 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED BALANCE SHEETS (UNAUDITED)

| ASSETS | <u>March 31, 1999</u> | <u>June 30, 1998</u> | <u>March 31, 1998</u> |
|---|------------------------------|------------------------------|------------------------------|
| UTILITY PLANT | \$ 132,540,282 | \$ 127,028,159 | \$ 125,182,821 |
| Less-Accumulated provision for depreciation | (37,956,082) | (34,929,481) | (34,099,719) |
| Net utility plant | <u>\$ 94,584,200</u> | <u>\$ 92,098,678</u> | <u>\$ 91,083,102</u> |
| CURRENT ASSETS | | | |
| Cash and cash equivalents | \$ 345,330 | \$ 118,536 | \$ 8,940,640 |
| Accounts receivable - net | 3,579,493 | 2,538,800 | 4,813,515 |
| Gas in storage | 1,953,711 | 2,050,000 | 443,663 |
| Materials and supplies | 554,170 | 520,362 | 692,025 |
| Prepayments | 315,825 | 241,731 | 373,649 |
| Total current assets | <u>\$ 6,748,529</u> | <u>\$ 5,469,429</u> | <u>\$ 15,263,492</u> |
| OTHER ASSETS | | | |
| Cash surrender value of Officers' life insurance | \$ 347,789 | \$ 339,215 | \$ 329,913 |
| Note receivable from officer | 128,000 | 110,000 | 116,000 |
| Unamortized debt expense and other | 5,119,975 | 4,849,291 | 4,629,086 |
| Total other assets | <u>\$ 5,595,764</u> | <u>\$ 5,298,506</u> | <u>\$ 5,074,999</u> |
| Total assets | <u><u>\$ 106,928,493</u></u> | <u><u>\$ 102,866,613</u></u> | <u><u>\$ 111,421,593</u></u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| CAPITALIZATION | | | |
| Common shareholders' equity | \$ 30,329,591 | \$ 29,810,294 | \$ 30,048,071 |
| Long-term debt | 51,729,581 | 52,612,494 | 52,614,870 |
| Total capitalization | <u>\$ 82,059,172</u> | <u>\$ 82,422,788</u> | <u>\$ 82,662,941</u> |
| CURRENT LIABILITIES | | | |
| Notes payable | \$ 4,910,000 | \$ 1,875,000 | \$ - |
| Current portion of long-term debt | 2,450,000 | 1,790,000 | 11,766,700 |
| Accounts payable | 2,548,357 | 2,050,628 | 2,185,433 |
| Accrued taxes | 1,461,053 | 1,085,766 | 1,550,746 |
| Refunds due customers | 49,716 | 117,123 | 149,207 |
| Advance recovery of gas costs | 246,796 | 1,148,019 | 163,693 |
| Customers' deposits | 610,003 | 438,134 | 509,098 |
| Accrued interest on debt | 1,575,051 | 1,215,265 | 1,330,529 |
| Accrued vacation | 528,952 | 528,952 | 516,032 |
| Other current and accrued liabilities | 444,758 | 485,018 | 441,839 |
| Total current liabilities | <u>\$ 14,824,686</u> | <u>\$ 10,733,905</u> | <u>\$ 18,613,277</u> |
| DEFERRED CREDITS AND OTHER | | | |
| Deferred income taxes | \$ 8,436,725 | \$ 8,023,475 | \$ 8,393,000 |
| Investment tax credits | 602,550 | 637,300 | 673,500 |
| Regulatory liability | 789,600 | 831,425 | 861,300 |
| Advances for construction and other | 215,760 | 217,720 | 217,575 |
| Total deferred credits and other | <u>\$ 10,044,635</u> | <u>\$ 9,709,920</u> | <u>\$ 10,145,375</u> |
| Total liabilities and shareholders' equity | <u><u>\$ 106,928,493</u></u> | <u><u>\$ 102,866,613</u></u> | <u><u>\$ 111,421,593</u></u> |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

| | <u>Nine Months Ended</u> | | <u>Twelve Months Ended</u> | |
|--|--------------------------|--------------------------------|----------------------------|--------------------------------|
| | <u>1999</u> | <u>March 31</u> <u>1998</u> | <u>1999</u> | <u>March 31</u> <u>1998</u> |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Net income | \$ 2,074,334 | \$ 2,144,159 | \$ 2,381,447 | \$ 2,354,251 |
| Adjustments to reconcile net income to net cash from operating activities: | | | | |
| Depreciation, depletion and amortization | 3,181,553 | 2,776,232 | 4,162,201 | 3,585,434 |
| Deferred income taxes and investment tax credits | 336,675 | 406,200 | (98,925) | 466,900 |
| Other, net | 537,897 | 555,788 | 696,591 | 792,836 |
| (Increase) decrease in other assets | (2,437,357) | 611,909 | (416,574) | 2,138,879 |
| Increase (decrease) in other liabilities | 1,295,044 | 175,923 | 533,191 | 189,563 |
| Net cash provided by operating activities | <u>\$ 4,988,146</u> | <u>\$ 6,670,211</u> | <u>\$ 7,257,931</u> | <u>\$ 9,527,863</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Capital expenditures | \$ (5,954,315) | \$ (9,138,924) | \$ (8,025,855) | \$ (13,705,277) |
| Net cash used in investing activities | <u>\$ (5,954,315)</u> | <u>\$ (9,138,924)</u> | <u>\$ (8,025,855)</u> | <u>\$ (13,705,277)</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Dividends on common stock | \$ (2,043,580) | \$ (2,014,795) | \$ (2,719,018) | \$ (2,680,694) |
| Issuance of common stock | 488,543 | 444,138 | 619,091 | 574,125 |
| Issuance of long-term debt | - | 24,147,443 | (350,756) | 24,147,443 |
| Repayment of long-term debt | (287,000) | (782,856) | (10,286,703) | (906,337) |
| Issuance of short-term debt | 15,665,000 | 23,675,000 | 18,190,000 | 31,815,000 |
| Repayment of short-term debt | (12,630,000) | (34,540,000) | (13,280,000) | (40,825,000) |
| Net cash provided by financing activities | <u>\$ 1,192,963</u> | <u>\$ 10,928,930</u> | <u>\$ (7,827,386)</u> | <u>\$ 12,124,537</u> |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | <u>\$ 226,794</u> | <u>\$ 8,460,217</u> | <u>\$ (8,595,310)</u> | <u>\$ 7,947,123</u> |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD | <u>118,536</u> | <u>480,423</u> | <u>8,940,640</u> | <u>993,517</u> |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | <u><u>\$ 345,330</u></u> | <u><u>\$ 8,940,640</u></u> | <u><u>\$ 345,330</u></u> | <u><u>\$ 8,940,640</u></u> |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION | | | | |
| Cash paid during the period for | | | | |
| Interest | \$ 3,205,938 | \$ 3,013,688 | \$ 4,483,325 | \$ 4,013,075 |
| Income taxes (net of refunds) | \$ 520,923 | \$ 563,200 | \$ 1,596,923 | \$ 351,850 |

DELTA NATURAL GAS COMPANY, INC. AND SUBSIDIARY COMPANIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

- (1) Delta Natural Gas Company, Inc. ("Delta" or "the Company") has five wholly-owned subsidiaries. Delta Resources, Inc. ("Resources") buys gas and resells it to industrial or other large use customers on Delta's system and to Delta for system supply. Delgasco, Inc. buys gas and resells it to Resources and to customers not on Delta's system. Deltran, Inc. operates an underground natural gas storage field that it leases from Delta. Enpro, Inc. owns and operates production properties and undeveloped acreage. TranEx Corporation owns a 43 mile intrastate pipeline. All subsidiaries are included in the consolidated financial statements. Intercompany balances and transactions have been eliminated.
- (2) The accompanying information reflects, in the opinion of management, all normal recurring adjustments necessary to present fairly the results for the interim periods. Reference should be made to Delta's Form 10-K for the year ending June 30, 1998 for additional footnote disclosures, including a summary of significant accounting policies.
- (3) In June 1997, Statement of Financial Accounting Standards No. 130 (SFAS 130), "Comprehensive Income," was issued. SFAS 130 establishes standards for reporting and display of comprehensive income and its components in a full set of general purpose financial statements. Delta adopted SFAS 130 during the quarter ended September 30, 1998. The adoption of this statement had no impact on the financial statements of the Company.
- (4) Effective November 30, 1997, Delta received approval from the Kentucky Public Service Commission ("PSC") for an annual revenue increase of \$1,670,000. This resulted from a general rate case that Delta had filed with the PSC during March, 1997. Effective May 1, 1998, resulting from a re-hearing of certain tax-related items in this rate case, Delta also received approval from the PSC for an additional revenue increase of \$117,000.
- (5) On March 23, 1998, Delta completed the issuance and sale of \$25,000,000 of 7.15% Debentures that mature in March, 2018. The net proceeds of approximately \$24.1 million were used to repay short-term notes payable and to redeem the Company's 9% Debentures that would have matured in April, 2011. The redemption of this debt, the outstanding principal amount of which was \$10,000,000, was completed on April 30, 1998. Loss on extinguishment of debt of \$632,000, which included \$332,000 of unamortized debt issuance expense and call premium of \$300,000 on the redeemed 9% Debentures, was deferred and is being amortized over the term of the related debt consistent with regulatory treatment.
- (6) On February 5, 1999, Delta filed proposed alternative regulatory tariffs with the PSC that would provide for annual rate adjustments each July 1, beginning July 1, 1999. The

tariffs would adjust Delta's rates annually to reflect Delta's financial budgets and would provide a return on equity within a band of 11.1% to 12.1%. The tariffs are proposed for an experimental three year period. The PSC is reviewing and considering these tariffs and has established a procedural schedule providing for a public hearing on September 8, 1999.

- (7) On April 29, 1999, Delta filed notice with the Kentucky Public Service Commission of its intent to file a general rate case. This notice is required to enable Delta to file a case, if desired, no sooner than four weeks after the notice. Delta's preference is to utilize the alternative regulatory approach in its proposed tariffs that were filed on February 5. However, Delta intends to file a general rate case, if necessary, so that new rates can be implemented as early as possible this coming winter heating season.
- (8) Reference is made to Part II - Item 1 relative to the status of legal proceedings.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS.

LIQUIDITY AND CAPITAL RESOURCES

Because of the seasonal nature of Delta's sales, the smallest proportion of cash generated from operations is received during the warmer months when sales volumes decrease considerably. Additionally, most construction activity takes place during the non-heating season because of more favorable weather conditions. During the warmer, non-heating months, therefore, cash needs for operations and construction are partially met through short-term borrowings.

Capital expenditures for Delta for fiscal 1999 are expected to be approximately \$6.8 million, of which approximately \$6.0 million was expended during the nine months ended March 31, 1999. Delta generates internally only a portion of the cash necessary for its capital expenditure requirements and finances the balance of its capital expenditures on an interim basis through the use of its borrowing capability under its short-term line of credit. The current available line of credit is \$25 million, of which \$4.9 million was borrowed at March 31, 1999. The line of credit, which is with Bank One, Kentucky, NA, requires renewal during November, 1999. These short-term borrowings are periodically repaid with the net proceeds from the sale of long-term debt and equity securities, as was done in March 1998, when the net proceeds of \$24.1 million from the sale of \$25 million of debentures were used to repay short-term debt and to redeem the Company's 9% Debentures, that would have matured in 2011, in the amount of \$10 million.

The primary cash flows for the nine and twelve month periods ending March 31, 1999 and 1998 are summarized below:

| | <u>Nine Months Ended March 31</u> | |
|---|-----------------------------------|---------------------|
| | <u>1999</u> | <u>1998</u> |
| Provided by operating activities | \$ 4,988,146 | \$ 6,670,211 |
| Used in investing activities | (5,954,315) | (9,138,924) |
| Provided by financing activities | <u>1,192,963</u> | <u>10,928,930</u> |
| Net increase in cash and cash equivalents | <u>\$ 226,794</u> | <u>\$ 8,460,217</u> |

| | <u>Twelve Months Ended March 31</u> | |
|---|-------------------------------------|---------------------|
| | <u>1999</u> | <u>1998</u> |
| Provided by operating activities | \$ 7,257,931 | \$ 9,527,863 |
| Used in investing activities | (8,025,855) | (13,705,277) |
| Provided by financing activities | <u>(7,827,386)</u> | <u>12,124,537</u> |
| Net increase in cash and cash equivalents | <u>\$ (8,595,310)</u> | <u>\$ 7,947,123</u> |

RESULTS OF OPERATIONS

Operating Revenues

The decrease in operating revenues for the three months ended March 31, 1999 of \$1,415,000 was due primarily to a decrease in the cost of gas purchased that was reflected in rates billed to customers through Delta's gas cost recovery clause. This decrease was offset by an increase in retail sales volumes of 97,000 Mcf, or 5%, resulting from colder weather in 1999. Heating degree days billed were 103% of the thirty-year average ("normal") for the three months ended March 31, 1999, as compared with 93% for the same period in 1998.

The decreases in operating revenues for the nine and twelve months ended March 31, 1999 of \$4,850,000 and \$5,320,000 respectively, were due primarily to decreases in retail sales volumes of 313,000 Mcf, or 9%, and 429,000 Mcf, or 10%, respectively, as compared to similar periods of 1998, resulting from warmer winter weather in 1999. Heating degree days billed were 79% and 88%, respectively, of normal for the nine and twelve months ended March 31, 1999, as compared with 85% and 102% for the similar periods of 1998. Operating revenues for the periods also decreased due to decreases in the cost of gas purchased that were reflected in rates billed to customers through Delta's gas cost recovery clause.

Operating Expenses

The decrease in purchased gas expense for the three months ended March 31, 1999 of \$1,923,000 was due primarily to the decrease in the cost of gas purchased for retail sales. This decrease was partially offset by increased gas purchases for retail sales resulting from the colder winter weather in the 1999 period.

The decreases in purchased gas expense for the nine and twelve months ended March 31, 1999 of \$5,328,000 and \$6,283,000 respectively, were due primarily to decreased gas purchases for retail sales resulting from the warmer winter weather in 1999 and decreases in the cost of gas purchased for retail sales.

The increases in depreciation expense for the three, nine and twelve months ended March 31, 1999 of approximately \$106,000, \$312,000 and \$439,000, respectively, were due primarily to additional depreciable plant.

Interest Charges

The increases in interest charges for the three, nine and twelve months ended March 31, 1999 of \$56,000, \$218,000 and \$382,000, respectively, were due primarily to increased borrowings for the periods.

The "Year 2000" Issue

The Company is working to determine the potential impact of the Year 2000 on the ability of Delta's computerized information systems to accurately process information that may be date-sensitive. Any of Delta's programs that recognize a date using "00" as the Year 1900 rather than the Year 2000 could result in errors or system failures. The Company uses a number of computer programs across its entire operation.

In recent years, Delta has replaced virtually all of its financial computer systems (both hardware and software) with systems from third party vendors who certify their products as being Year 2000 compliant.

The Company has established a Year 2000 committee, comprised of members of management, which has coordinated an extensive inventory of all operational systems, including information technology (IT) hardware and software, as well as non-IT embedded systems such as process controls for gas delivery and metering systems and service providers.

The Committee is assessing the likelihood of miscalculations or system failures as a result of these items, systems or service providers. The Company has currently assessed approximately 97% of these inventoried items, systems and service providers. This assessment percentage for the items Delta deems as "critical" stands at 98%. Delta has been diligently working to insure that critical or otherwise important items assessed as certain to fail are either repaired or replaced so as not to cause business interruption or data integrity problems on January 1, 2000.

The costs incurred to date related to its Year 2000 activities have not been material to the Company, and based upon current estimates, the Company does not believe that the total cost of its Year 2000 readiness programs will have a material adverse impact on the Company's results of operations or financial position.

Like most businesses, the Company relies upon various suppliers and vendors in order to provide services and supplies to its customers. Delta understands that even though it is taking steps to prepare it could, nevertheless, be adversely affected by the failures and/or delays caused by any non-compliant equipment used by its suppliers or vendors.

Therefore, Delta is currently gathering information regarding the steps its "mission-critical" suppliers and vendors are taking to become Year 2000 compliant. For instance, Delta has sent each of these parties a letter inquiring about the nature and extent of their efforts.

Although the Company intends to complete all Year 2000 remediation and testing activities by the end of the third quarter of 1999, and although the Company has initiated Year 2000 communications with significant customers, key vendors, service suppliers and other parties material to the Company's operations and is diligently monitoring the progress of such third parties in Year 2000 compliance, such third parties nonetheless represent a risk that cannot be assessed with precision or controlled with certainty.

The major applications which pose the greatest Year 2000 risks for the Company if implementation of the Year 2000 compliance program is not successful are the gas delivery, metering and billing systems. Potential problems related to these systems include service interruptions to customers, interrupted revenue data gathering and poor customer relations resulting from delayed billing.

The Company has drafted contingency plans to address alternatives in the event that Year 2000 failures of automatic systems and equipment occur. These plans cover a wide range of possible scenarios and include steps to remediation. Also, included in the contingency plans are mitigating actions designed to lessen the chances of problem scenarios being realized. A final contingency plan is scheduled for completion by mid-year 1999.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

The detailed information required by Item 1 has been disclosed in previous reports filed with the Commission and is unchanged from the information as presented in Item 3 of Form 10-K for the period ending June 30, 1998.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

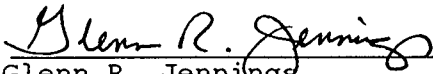
- (a) Exhibits. Exhibit No. 10(M) - Employment agreement dated March 1, 1999 between Delta and John B. Brown, an officer.
- (b) Reports on Form 8-K. No reports on Form 8-K have been filed by the Registrant during the quarter for which this report is filed.

SIGNATURES


Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DELTA NATURAL GAS COMPANY, INC.
(Registrant)

DATE: May 13, 1999



Glenn R. Jennings
President and Chief Executive Officer
(Duly Authorized Officer)



John F. Hall
Vice President - Finance, Secretary
and Treasurer
(Principal Financial Officer)

FORM 8-K
SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

CURRENT REPORT

Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report April 6, 1997 Commission File No. 0-8788

DELTA NATURAL GAS COMPANY, INC.
(Exact name of registrant as specified in its charter)

KENTUCKY
(State or other jurisdiction of
Number) (I.R.S. Employer Identification
incorporation or organization) 61-0458329

3617 Lexington Road
Winchester, Kentucky 40391
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (606) 744-6171

INFORMATION TO BE INCLUDED IN THE REPORT

ITEM 5. OTHER EVENTS.

On March 14, 1997, the Registrant filed a request for increased rates with the Kentucky Public Service Commission (PSC). This General Rate Case (Case No. 97-066) requested an annual revenue increase of approximately \$2,962,000, an increase of 7.7%. The last year for the case was the twelve months ended December 31, 1996. The increased rates were requested to become effective on April 13, 1997.

On April 3, 1997, the PSC issued an Order in the above case suspending the implementation of the proposed rates until September 12, 1997 so that the PSC could investigate and determine the reasonableness of the proposed rates. A hearing has been set for August 11, 1997, for the cross-examination of witnesses.

Although management is of the opinion that its request is reasonable, it is unable to predict the outcome of the proceeding.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

DELTA NATURAL GAS COMPANY, INC.

(Registrant)

By /s/John F. Hall

John F. Hall

Vice President - Finance,

Secretary and Treasurer

(Signature)

Date: April 8, 1997

April 8, 1997

Securities & Exchange Commission
450 Fifth Street N.W.
Washington, DC 20549

Gentlemen:

We transmit herewith for filing under the Securities Exchange Act of 1934, Form 8-K for Delta Natural Gas Company, Inc.

Sincerely,

/s/John F. Hall

John F. Hall

Vice President - Finance,

Secretary & Treasurer

FORM 8-K

SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

CURRENT REPORT

Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report: December 29, 1997 Commission File No. 0-8788

DELTA NATURAL GAS COMPANY, INC.
(Exact name of registrant as specified in its charter)

KENTUCKY 61-0458329
(State or other jurisdiction of (I.R.S. Employer Identification No.)
incorporation or organization)

3617 Lexington Road 40391
Winchester, Kentucky
(Address of principal executive offices (Zip Code)

Registrant's telephone number, including area code (606) 744-6171.
INFORMATION TO BE INCLUDED IN THE REPORT

ITEM 5. OTHER EVENTS.

On March 14, 1997, the Registrant filed a request for increased rates with the Kentucky Public Service Commission (PSC). This general rate case (Case No. 97-066) requested an annual revenue increase of approximately \$2,962,000, an increase of 7.7%. The test year for the case was the twelve months ended December 31, 1996. The increased rates were requested to become effective on April 13, 1997.

The PSC approved new rates effective November 30, 1997 by their Order dated December 8, 1997. The approved rates provide for additional annual revenues of approximately \$1,670,000. Delta has filed for rehearing on approximately \$900,000 of additional annual revenues the PSC disallowed.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly

authorized.

DELTA NATURAL GAS COMPANY, INC.
(Registrant)

By /s/John F. Hall
John F. Hall
Vice President - Finance,
Secretary & Treasurer
(Signature)

Date: December 29, 1997

December 29, 1997

Securities & Exchange Commission
450 Fifth Street, N.W.
Washington, DC 20549

Gentlemen:

We transmit herewith for filing under the Securities
Exchange Act of 1934, Form 8-K for Delta Natural Gas Company,
Inc.

Sincerely,

/s/John F. Hall

John F. Hall
Vice President - Finance,
Secretary & Treasurer

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #7-b

Description of Filing Requirement:

The most recent capital construction budget containing at least the period of time as proposed for any pro forma adjustments for plant additions;

Response:

Not applicable since no pro forma adjustments for plant additions are proposed.

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #7-d

Description of Filing Requirement:

The operating budget for each month of the period encompassing the pro forma adjustment.

Response:

See attached.

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

January 01, 1998 - January 31, 1998

Current Month
Budget

OPERATING REVENUES

General Service Rate Billed

| | |
|-------------|--------------|
| Residential | 651,100.00CR |
| Commercial | 297,200.00CR |
| Industrial | 86,000.00CR |

| | |
|----------------------------|----------------|
| Total General Service Rate | 1,034,300.00CR |
|----------------------------|----------------|

Interruptible Rate Billed

| | |
|------------|-------------|
| Commercial | .00 |
| Industrial | 32,200.00CR |

| | |
|--------------------------|-------------|
| Total Interruptible Rate | 32,200.00CR |
|--------------------------|-------------|

| | |
|-------------------|----------------|
| Total Gas Revenue | 1,066,500.00CR |
|-------------------|----------------|

| | |
|-----------------------------------|--------------|
| Miscellaneous Operating Revenue | 9,700.00CR |
| Transported Gas Cost | .00 |
| Off System Transportation Revenue | 31,000.00CR |
| Displacement Revenue | .00 |
| On System Transportation Revenue | 287,200.00CR |

| | |
|-------------------------|----------------|
| TOTAL OPERATING REVENUE | 1,394,400.00CR |
|-------------------------|----------------|

OPERATING EXPENSES

| | |
|---------------|------------|
| Purchased Gas | 572,900.00 |
|---------------|------------|

Operation Expense

| | |
|------------------------|--------------|
| Labor | 457,700.00 |
| Transportation | 41,500.00 |
| General Operations | 32,300.00 |
| Customer Billing | 17,800.00 |
| Uncollectible Accounts | 23,000.00 |
| Administrative | 50,200.00 |
| Outside Services | 32,200.00 |
| Insurance | 33,200.00 |
| Employee Benefits | 122,800.00 |
| General Administration | 43,700.00 |
| Expenses Transferred | 345,500.00CR |
| Other | 33,200.00 |

| | |
|-------------------------|------------|
| Total Operation Expense | 542,100.00 |
|-------------------------|------------|

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

January 01, 1998 - January 31, 1998

| | Current Month Budget |
|--------------------------------|-------------------------|
| Maintenance Expense | |
| Labor | .00 |
| Transportation | 3,600.00 |
| Mains | 6,000.00 |
| Meter & Regulators | 3,800.00 |
| Other | 52,300.00 |
| Total Maintenance Expense | 65,700.00 |
| Depreciation Expense | 320,400.00 |
| Taxes Other Than Income Taxes | |
| Property Taxes | 61,700.00 |
| Payroll Taxes | 40,400.00 |
| Total Other Taxes | 102,100.00 |
| Income Taxes | |
| Current Federal | 150,000.00CR |
| Current State | .00 |
| Deferred Federal & State | .00 |
| Investment Tax Credit-Net | .00 |
| Total Income Taxes | 150,000.00CR |
| TOTAL OPERATING EXPENSES | 1,453,200.00 |
| OPERATING INCOME | 58,800.00 |
| NON REGULATED INCOME | |
| Net Income from Subsidiaries | 51,000.00CR |
| Income Tax Non Regulated | 1,300.00 |
| Other Net Inc Before Inc Taxes | 3,400.00CR |
| Net Non Regulated Income | 53,100.00CR |
| Income Before Interest Charges | 5,700.00 |
| INTEREST CHARGES | |
| Interest On Long-Term Debt | 325,500.00 |
| Interest On Short-Term Debt | 41,000.00 |
| Other Interest | 2,500.00 |
| Amortization of Debt Expense | 13,500.00 |
| Total Interest Charges | 382,500.00 |
| NET INCOME | 388,200.00 |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

February 01, 1998 - February 28, 1998

| | Current Month Budget |
|--------------------------------|-------------------------|
| | ----- |
| Maintenance Expense | |
| Labor | .00 |
| Transportation | 3,600.00 |
| Mains | 6,000.00 |
| Meter & Regulators | 3,800.00 |
| Other | 52,300.00 |
| | ----- |
| Total Maintenance Expense | 65,700.00 |
| | ----- |
| Depreciation Expense | 320,400.00 |
| | ----- |
| Taxes Other Than Income Taxes | |
| Property Taxes | 61,700.00 |
| Payroll Taxes | 40,400.00 |
| | ----- |
| Total Other Taxes | 102,100.00 |
| | ----- |
| Income Taxes | |
| Current Federal | 150,000.00CR |
| Current State | .00 |
| Deferred Federal & State | .00 |
| Investment Tax Credit-Net | .00 |
| | ----- |
| Total Income Taxes | 150,000.00CR |
| | ----- |
| TOTAL OPERATING EXPENSES | 1,453,200.00 |
| | ----- |
| OPERATING INCOME | 58,800.00 |
| | ----- |
| NON REGULATED INCOME | |
| | ----- |
| Net Income from Subsidiaries | 51,000.00CR |
| Income Tax Non Regulated | 1,300.00 |
| Other Net Inc Before Inc Taxes | 3,400.00CR |
| | ----- |
| Net Non Regulated Income | 53,100.00CR |
| | ----- |
| Income Before Interest Charges | 5,700.00 |
| | ----- |
| INTEREST CHARGES | |
| | ----- |
| Interest On Long-Term Debt | 325,500.00 |
| Interest On Short-Term Debt | 41,000.00 |
| Other Interest | 2,500.00 |
| Amortization of Debt Expense | 13,500.00 |
| | ----- |
| Total Interest Charges | 382,500.00 |
| | ----- |
| NET INCOME | 388,200.00 |
| | ===== |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

March 01, 1998 - March 31, 1998

Current Month
Budget

OPERATING REVENUES

General Service Rate Billed

| | |
|-------------|--------------|
| Residential | 651,100.00CR |
| Commercial | 297,200.00CR |
| Industrial | 86,000.00CR |

Total General Service Rate 1,034,300.00CR

Interuptible Rate Billed

| | |
|------------|-------------|
| Commercial | .00 |
| Industrial | 32,200.00CR |

Total Interruptible Rate 32,200.00CR-----
Total Gas Revenue 1,066,500.00CR-----
Miscellaneous Operating Revenue 9,700.00CR

Transported Gas Cost .00

Off System Transportation Revenue 31,000.00CR

Displacement Revenue .00

On System Transportation Revenue 287,200.00CR

TOTAL OPERATING REVENUE 1,394,400.00CR

OPERATING EXPENSES

Purchased Gas 572,900.00

Operation Expense

| | |
|------------------------|--------------|
| Labor | 457,700.00 |
| Transportation | 41,500.00 |
| General Operations | 32,300.00 |
| Customer Billing | 17,800.00 |
| Uncollectible Accounts | 23,000.00 |
| Administrative | 50,200.00 |
| Outside Services | 32,200.00 |
| Insurance | 33,200.00 |
| Employee Benefits | 122,800.00 |
| General Administration | 43,700.00 |
| Expenses Transferred | 345,500.00CR |
| Other | 33,200.00 |

Total Operation Expense 542,100.00

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

March 01, 1998 - March 31, 1998

| | Current Month Budget |
|--------------------------------|-------------------------|
| Maintenance Expense | |
| Labor | .00 |
| Transportation | 3,600.00 |
| Mains | 6,000.00 |
| Meter & Regulators | 3,800.00 |
| Other | 52,300.00 |
| | ----- |
| Total Maintenance Expense | 65,700.00 |
| | ----- |
| Depreciation Expense | 320,400.00 |
| | ----- |
| Taxes Other Than Income Taxes | |
| Property Taxes | 61,700.00 |
| Payroll Taxes | 40,400.00 |
| | ----- |
| Total Other Taxes | 102,100.00 |
| | ----- |
| Income Taxes | |
| Current Federal | 150,000.00CR |
| Current State | .00 |
| Deferred Federal & State | .00 |
| Investment Tax Credit-Net | .00 |
| | ----- |
| Total Income Taxes | 150,000.00CR |
| | ----- |
| TOTAL OPERATING EXPENSES | 1,453,200.00 |
| | ----- |
| OPERATING INCOME | 58,800.00 |
| | ----- |
| NON REGULATED INCOME | |
| | ----- |
| Net Income from Subsidiaries | 51,000.00CR |
| Income Tax Non Regulated | 1,300.00 |
| Other Net Inc Before Inc Taxes | 3,400.00CR |
| | ----- |
| Net Non Regulated Income | 53,100.00CR |
| | ----- |
| Income Before Interest Charges | 5,700.00 |
| | ----- |
| INTEREST CHARGES | |
| | ----- |
| Interest On Long-Term Debt | 325,500.00 |
| Interest On Short-Term Debt | 41,000.00 |
| Other Interest | 2,500.00 |
| Amortization of Debt Expense | 13,500.00 |
| | ----- |
| Total Interest Charges | 382,500.00 |
| | ----- |
| NET INCOME | 388,200.00 |
| | ===== |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

April 01, 1998 - April 30, 1998

| | Current Month Budget |
|-----------------------------------|-------------------------|
| ----- | |
| OPERATING REVENUES | |
| ----- | |
| General Service Rate Billed | |
| Residential | 651,100.00CR |
| Commercial | 297,200.00CR |
| Industrial | 86,000.00CR |
| ----- | |
| Total General Service Rate | 1,034,300.00CR |
| ----- | |
| Interruptible Rate Billed | |
| Commercial | .00 |
| Industrial | 32,200.00CR |
| ----- | |
| Total Interruptible Rate | 32,200.00CR |
| ----- | |
| Total Gas Revenue | 1,066,500.00CR |
| ----- | |
| Miscellaneous Operating Revenue | 9,700.00CR |
| Transported Gas Cost | .00 |
| Off System Transportation Revenue | 31,000.00CR |
| Displacement Revenue | .00 |
| On System Transportation Revenue | 287,200.00CR |
| ----- | |
| TOTAL OPERATING REVENUE | 1,394,400.00CR |
| ----- | |

OPERATING EXPENSES

| | |
|-------------------------|--------------|
| ----- | |
| Purchased Gas | 572,900.00 |
| ----- | |
| Operation Expense | |
| Labor | 457,700.00 |
| Transportation | 41,500.00 |
| General Operations | 32,300.00 |
| Customer Billing | 17,800.00 |
| Uncollectible Accounts | 23,000.00 |
| Administrative | 50,200.00 |
| Outside Services | 32,200.00 |
| Insurance | 33,200.00 |
| Employee Benefits | 122,800.00 |
| General Administration | 43,700.00 |
| Expenses Transferred | 345,500.00CR |
| Other | 33,200.00 |
| ----- | |
| Total Operation Expense | 542,100.00 |
| ----- | |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

April 01, 1998 - April 30, 1998

| | Current Month Budget |
|--------------------------------|-------------------------|
| Maintenance Expense | |
| Labor | .00 |
| Transportation | 3,600.00 |
| Mains | 6,000.00 |
| Meter & Regulators | 3,800.00 |
| Other | 52,300.00 |
| Total Maintenance Expense | 65,700.00 |
| Depreciation Expense | 320,400.00 |
| Taxes Other Than Income Taxes | |
| Property Taxes | 61,700.00 |
| Payroll Taxes | 40,400.00 |
| Total Other Taxes | 102,100.00 |
| Income Taxes | |
| Current Federal | 150,000.00CR |
| Current State | .00 |
| Deferred Federal & State | .00 |
| Investment Tax Credit-Net | .00 |
| Total Income Taxes | 150,000.00CR |
| TOTAL OPERATING EXPENSES | 1,453,200.00 |
| OPERATING INCOME | 58,800.00 |
| NON REGULATED INCOME | |
| Net Income from Subsidiaries | 51,000.00CR |
| Income Tax Non Regulated | 1,300.00 |
| Other Net Inc Before Inc Taxes | 3,400.00CR |
| Net Non Regulated Income | 53,100.00CR |
| Income Before Interest Charges | 5,700.00 |
| INTEREST CHARGES | |
| Interest On Long-Term Debt | 325,500.00 |
| Interest On Short-Term Debt | 41,000.00 |
| Other Interest | 2,500.00 |
| Amortization of Debt Expense | 13,500.00 |
| Total Interest Charges | 382,500.00 |
| NET INCOME | 388,200.00 |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

May 01, 1998 - May 31, 1998

Current Month
Budget

OPERATING REVENUES

General Service Rate Billed

| | |
|-------------|--------------|
| Residential | 651,100.00CR |
| Commercial | 297,200.00CR |
| Industrial | 86,000.00CR |

| | |
|----------------------------|----------------|
| Total General Service Rate | 1,034,300.00CR |
|----------------------------|----------------|

Interruptible Rate Billed

| | |
|------------|-------------|
| Commercial | .00 |
| Industrial | 32,200.00CR |

| | |
|--------------------------|-------------|
| Total Interruptible Rate | 32,200.00CR |
|--------------------------|-------------|

| | |
|-------------------|----------------|
| Total Gas Revenue | 1,066,500.00CR |
|-------------------|----------------|

| | |
|---------------------------------|------------|
| Miscellaneous Operating Revenue | 9,700.00CR |
|---------------------------------|------------|

| | |
|----------------------|-----|
| Transported Gas Cost | .00 |
|----------------------|-----|

| | |
|-----------------------------------|-------------|
| Off System Transportation Revenue | 31,000.00CR |
|-----------------------------------|-------------|

| | |
|----------------------|-----|
| Displacement Revenue | .00 |
|----------------------|-----|

| | |
|----------------------------------|--------------|
| On System Transportation Revenue | 287,200.00CR |
|----------------------------------|--------------|

| | |
|-------------------------|----------------|
| TOTAL OPERATING REVENUE | 1,394,400.00CR |
|-------------------------|----------------|

OPERATING EXPENSES

| | |
|---------------|------------|
| Purchased Gas | 572,900.00 |
|---------------|------------|

Operation Expense

| | |
|------------------------|--------------|
| Labor | 457,700.00 |
| Transportation | 41,500.00 |
| General Operations | 32,300.00 |
| Customer Billing | 17,800.00 |
| Uncollectible Accounts | 23,000.00 |
| Administrative | 50,200.00 |
| Outside Services | 32,200.00 |
| Insurance | 33,200.00 |
| Employee Benefits | 122,800.00 |
| General Administration | 43,700.00 |
| Expenses Transferred | 345,500.00CR |
| Other | 33,200.00 |

| | |
|-------------------------|------------|
| Total Operation Expense | 542,100.00 |
|-------------------------|------------|

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

May 01, 1998 - May 31, 1998

| | Current Month Budget |
|--------------------------------|-------------------------|
| Maintenance Expense | |
| Labor | .00 |
| Transportation | 3,600.00 |
| Mains | 6,000.00 |
| Meter & Regulators | 3,800.00 |
| Other | 52,300.00 |
| Total Maintenance Expense | 65,700.00 |
| Depreciation Expense | 320,400.00 |
| Taxes Other Than Income Taxes | |
| Property Taxes | 61,700.00 |
| Payroll Taxes | 40,400.00 |
| Total Other Taxes | 102,100.00 |
| Income Taxes | |
| Current Federal | 150,000.00CR |
| Current State | .00 |
| Deferred Federal & State | .00 |
| Investment Tax Credit-Net | .00 |
| Total Income Taxes | 150,000.00CR |
| TOTAL OPERATING EXPENSES | 1,453,200.00 |
| OPERATING INCOME | 58,800.00 |
| NON REGULATED INCOME | |
| Net Income from Subsidiaries | 51,000.00CR |
| Income Tax Non Regulated | 1,300.00 |
| Other Net Inc Before Inc Taxes | 3,400.00CR |
| Net Non Regulated Income | 53,100.00CR |
| Income Before Interest Charges | 5,700.00 |
| INTEREST CHARGES | |
| Interest On Long-Term Debt | 325,500.00 |
| Interest On Short-Term Debt | 41,000.00 |
| Other Interest | 2,500.00 |
| Amortization of Debt Expense | 13,500.00 |
| Total Interest Charges | 382,500.00 |
| NET INCOME | 388,200.00 |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

June 01, 1998 - June 30, 1998

Current Month
Budget

OPERATING REVENUES

General Service Rate Billed

| | |
|-------------|--------------|
| Residential | 651,100.00CR |
| Commercial | 297,200.00CR |
| Industrial | 86,000.00CR |

| | |
|----------------------------|----------------|
| Total General Service Rate | 1,034,300.00CR |
|----------------------------|----------------|

Interruptible Rate Billed

| | |
|------------|-------------|
| Commercial | .00 |
| Industrial | 32,200.00CR |

| | |
|--------------------------|-------------|
| Total Interruptible Rate | 32,200.00CR |
|--------------------------|-------------|

| | |
|-------------------|----------------|
| Total Gas Revenue | 1,066,500.00CR |
|-------------------|----------------|

| | |
|---------------------------------|------------|
| Miscellaneous Operating Revenue | 9,700.00CR |
|---------------------------------|------------|

| | |
|----------------------|-----|
| Transported Gas Cost | .00 |
|----------------------|-----|

| | |
|-----------------------------------|-------------|
| Off System Transportation Revenue | 31,000.00CR |
|-----------------------------------|-------------|

| | |
|----------------------|-----|
| Displacement Revenue | .00 |
|----------------------|-----|

| | |
|----------------------------------|--------------|
| On System Transportation Revenue | 287,200.00CR |
|----------------------------------|--------------|

| | |
|-------------------------|----------------|
| TOTAL OPERATING REVENUE | 1,394,400.00CR |
|-------------------------|----------------|

OPERATING EXPENSES

| | |
|---------------|------------|
| Purchased Gas | 572,900.00 |
|---------------|------------|

Operation Expense

| | |
|------------------------|--------------|
| Labor | 457,700.00 |
| Transportation | 41,500.00 |
| General Operations | 32,300.00 |
| Customer Billing | 17,800.00 |
| Uncollectible Accounts | 23,000.00 |
| Administrative | 50,200.00 |
| Outside Services | 32,200.00 |
| Insurance | 33,200.00 |
| Employee Benefits | 122,800.00 |
| General Administration | 43,700.00 |
| Expenses Transferred | 345,500.00CR |
| Other | 33,200.00 |

| | |
|-------------------------|------------|
| Total Operation Expense | 542,100.00 |
|-------------------------|------------|

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

June 01, 1998 - June 30, 1998

| | Current Month Budget |
|--------------------------------|-------------------------|
| Maintenance Expense | |
| Labor | .00 |
| Transportation | 3,600.00 |
| Mains | 6,000.00 |
| Meter & Regulators | 3,800.00 |
| Other | 52,300.00 |
| Total Maintenance Expense | 65,700.00 |
| Depreciation Expense | 320,400.00 |
| Taxes Other Than Income Taxes | |
| Property Taxes | 61,700.00 |
| Payroll Taxes | 40,400.00 |
| Total Other Taxes | 102,100.00 |
| Income Taxes | |
| Current Federal | 150,000.00CR |
| Current State | .00 |
| Deferred Federal & State | .00 |
| Investment Tax Credit-Net | .00 |
| Total Income Taxes | 150,000.00CR |
| TOTAL OPERATING EXPENSES | 1,453,200.00 |
| OPERATING INCOME | 58,800.00 |
| NON REGULATED INCOME | |
| Net Income from Subsidiaries | 51,000.00CR |
| Income Tax Non Regulated | 1,300.00 |
| Other Net Inc Before Inc Taxes | 3,400.00CR |
| Net Non Regulated Income | 53,100.00CR |
| Income Before Interest Charges | 5,700.00 |
| INTEREST CHARGES | |
| Interest On Long-Term Debt | 325,500.00 |
| Interest On Short-Term Debt | 41,000.00 |
| Other Interest | 2,500.00 |
| Amortization of Debt Expense | 13,500.00 |
| Total Interest Charges | 382,500.00 |
| NET INCOME | 388,200.00 |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

July 01, 1998 - July 31, 1998

Current Month
Budget

OPERATING REVENUES

General Service Rate Billed

| | |
|-------------|--------------|
| Residential | 651,100.00CR |
| Commercial | 297,200.00CR |
| Industrial | 86,000.00CR |

| | |
|----------------------------|----------------|
| Total General Service Rate | 1,034,300.00CR |
|----------------------------|----------------|

Interruptible Rate Billed

| | |
|------------|-------------|
| Commercial | .00 |
| Industrial | 32,200.00CR |

| | |
|--------------------------|-------------|
| Total Interruptible Rate | 32,200.00CR |
|--------------------------|-------------|

| | |
|-------------------|----------------|
| Total Gas Revenue | 1,066,500.00CR |
|-------------------|----------------|

| | |
|---------------------------------|------------|
| Miscellaneous Operating Revenue | 9,700.00CR |
|---------------------------------|------------|

| | |
|----------------------|-----|
| Transported Gas Cost | .00 |
|----------------------|-----|

| | |
|-----------------------------------|-------------|
| Off System Transportation Revenue | 31,000.00CR |
|-----------------------------------|-------------|

| | |
|----------------------|-----|
| Displacement Revenue | .00 |
|----------------------|-----|

| | |
|----------------------------------|--------------|
| On System Transportation Revenue | 287,200.00CR |
|----------------------------------|--------------|

| | |
|-------------------------|----------------|
| TOTAL OPERATING REVENUE | 1,394,400.00CR |
|-------------------------|----------------|

OPERATING EXPENSES

| | |
|---------------|------------|
| Purchased Gas | 572,900.00 |
|---------------|------------|

Operation Expense

| | |
|------------------------|--------------|
| Labor | 457,700.00 |
| Transportation | 41,500.00 |
| General Operations | 32,300.00 |
| Customer Billing | 17,800.00 |
| Uncollectible Accounts | 23,000.00 |
| Administrative | 50,200.00 |
| Outside Services | 32,200.00 |
| Insurance | 33,200.00 |
| Employee Benefits | 122,800.00 |
| General Administration | 43,700.00 |
| Expenses Transferred | 345,500.00CR |
| Other | 33,200.00 |

| | |
|-------------------------|------------|
| Total Operation Expense | 542,100.00 |
|-------------------------|------------|

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

July 01, 1998 - July 31, 1998

| | Current Month Budget |
|--------------------------------|-------------------------|
| Maintenance Expense | |
| Labor | .00 |
| Transportation | 3,600.00 |
| Mains | 6,000.00 |
| Meter & Regulators | 3,800.00 |
| Other | 52,300.00 |
| Total Maintenance Expense | 65,700.00 |
| Depreciation Expense | 320,400.00 |
| Taxes Other Than Income Taxes | |
| Property Taxes | 61,700.00 |
| Payroll Taxes | 40,400.00 |
| Total Other Taxes | 102,100.00 |
| Income Taxes | |
| Current Federal | 150,000.00CR |
| Current State | .00 |
| Deferred Federal & State | .00 |
| Investment Tax Credit-Net | .00 |
| Total Income Taxes | 150,000.00CR |
| TOTAL OPERATING EXPENSES | 1,453,200.00 |
| OPERATING INCOME | 58,800.00 |
| NON REGULATED INCOME | |
| Net Income from Subsidiaries | 51,000.00CR |
| Income Tax Non Regulated | 1,300.00 |
| Other Net Inc Before Inc Taxes | 3,400.00CR |
| Net Non Regulated Income | 53,100.00CR |
| Income Before Interest Charges | 5,700.00 |
| INTEREST CHARGES | |
| Interest On Long-Term Debt | 325,500.00 |
| Interest On Short-Term Debt | 41,000.00 |
| Other Interest | 2,500.00 |
| Amortization of Debt Expense | 13,500.00 |
| Total Interest Charges | 382,500.00 |
| NET INCOME | 388,200.00 |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

August 01, 1998 - August 31, 1998

Current Month
Budget

OPERATING REVENUES

General Service Rate Billed

| | |
|-------------|--------------|
| Residential | 651,100.00CR |
| Commercial | 297,200.00CR |
| Industrial | 86,000.00CR |

| | |
|----------------------------|----------------|
| Total General Service Rate | 1,034,300.00CR |
|----------------------------|----------------|

Interruptible Rate Billed

| | |
|------------|-------------|
| Commercial | .00 |
| Industrial | 32,200.00CR |

| | |
|--------------------------|-------------|
| Total Interruptible Rate | 32,200.00CR |
|--------------------------|-------------|

| | |
|-------------------|----------------|
| Total Gas Revenue | 1,066,500.00CR |
|-------------------|----------------|

| | |
|-----------------------------------|--------------|
| Miscellaneous Operating Revenue | 9,700.00CR |
| Transported Gas Cost | .00 |
| Off System Transportation Revenue | 31,000.00CR |
| Displacement Revenue | .00 |
| On System Transportation Revenue | 287,200.00CR |

| | |
|-------------------------|----------------|
| TOTAL OPERATING REVENUE | 1,394,400.00CR |
|-------------------------|----------------|

OPERATING EXPENSES

| | |
|---------------|------------|
| Purchased Gas | 572,900.00 |
|---------------|------------|

Operation Expense

| | |
|------------------------|--------------|
| Labor | 457,700.00 |
| Transportation | 41,500.00 |
| General Operations | 32,300.00 |
| Customer Billing | 17,800.00 |
| Uncollectible Accounts | 23,000.00 |
| Administrative | 50,200.00 |
| Outside Services | 32,200.00 |
| Insurance | 33,200.00 |
| Employee Benefits | 122,800.00 |
| General Administration | 43,700.00 |
| Expenses Transferred | 345,500.00CR |
| Other | 33,200.00 |

| | |
|-------------------------|------------|
| Total Operation Expense | 542,100.00 |
|-------------------------|------------|

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

August 01, 1998 - August 31, 1998

| | Current Month Budget |
|--------------------------------|-------------------------|
| Maintenance Expense | |
| Labor | .00 |
| Transportation | 3,600.00 |
| Mains | 6,000.00 |
| Meter & Regulators | 3,800.00 |
| Other | 52,300.00 |
| | ----- |
| Total Maintenance Expense | 65,700.00 |
| | ----- |
| Depreciation Expense | 320,400.00 |
| | ----- |
| Taxes Other Than Income Taxes | |
| Property Taxes | 61,700.00 |
| Payroll Taxes | 40,400.00 |
| | ----- |
| Total Other Taxes | 102,100.00 |
| | ----- |
| Income Taxes | |
| Current Federal | 150,000.00CR |
| Current State | .00 |
| Deferred Federal & State | .00 |
| Investment Tax Credit-Net | .00 |
| | ----- |
| Total Income Taxes | 150,000.00CR |
| | ----- |
| TOTAL OPERATING EXPENSES | 1,453,200.00 |
| | ----- |
| OPERATING INCOME | 58,800.00 |
| | ----- |
| NON REGULATED INCOME | |
| | ----- |
| Net Income from Subsidiaries | 51,000.00CR |
| Income Tax Non Regulated | 1,300.00 |
| Other Net Inc Before Inc Taxes | 3,400.00CR |
| | ----- |
| Net Non Regulated Income | 53,100.00CR |
| | ----- |
| Income Before Interest Charges | 5,700.00 |
| | ----- |
| INTEREST CHARGES | |
| | ----- |
| Interest On Long-Term Debt | 325,500.00 |
| Interest On Short-Term Debt | 41,000.00 |
| Other Interest | 2,500.00 |
| Amortization of Debt Expense | 13,500.00 |
| | ----- |
| Total Interest Charges | 382,500.00 |
| | ----- |
| NET INCOME | 388,200.00 |
| | ===== |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES
 Operating Budget - Delta Natural
 September 01, 1998 - September 30, 1998

| | Current Month Budget |
|------------------------------------|-------------------------|
| ----- | |
| OPERATING REVENUES | |
| ----- | |
| General Service Rate Billed | |
| Residential | 651,100.00CR |
| Commercial | 297,200.00CR |
| Industrial | 86,000.00CR |
| ----- | |
| Total General Service Rate | 1,034,300.00CR |
| ----- | |
| Interruptible Rate Billed | |
| Commercial | .00 |
| Industrial | 32,200.00CR |
| ----- | |
| Total Interruptible Rate | 32,200.00CR |
| ----- | |
| Total Gas Revenue | 1,066,500.00CR |
| ----- | |
| Miscellaneous Operating Revenue | 9,700.00CR |
| Transported Gas Cost | .00 |
| Off System Transportation Revenue | 31,000.00CR |
| Displacement Revenue | .00 |
| On System Transportation Revenue | 287,200.00CR |
| ----- | |
| TOTAL OPERATING REVENUE | 1,394,400.00CR |
| ----- | |

| | |
|---------------------------|--------------|
| OPERATING EXPENSES | |
| ----- | |
| Purchased Gas | 572,900.00 |
| ----- | |
| Operation Expense | |
| Labor | 457,700.00 |
| Transportation | 41,500.00 |
| General Operations | 32,300.00 |
| Customer Billing | 17,800.00 |
| Uncollectible Accounts | 23,000.00 |
| Administrative | 50,200.00 |
| Outside Services | 32,200.00 |
| Insurance | 33,200.00 |
| Employee Benefits | 122,800.00 |
| General Administration | 43,700.00 |
| Expenses Transferred | 345,500.00CR |
| Other | 33,200.00 |
| ----- | |
| Total Operation Expense | 542,100.00 |
| ----- | |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES
 Operating Budget - Delta Natural
 September 01, 1998 - September 30, 1998

| | Current Month Budget |
|--------------------------------|-------------------------|
| Maintenance Expense | |
| Labor | .00 |
| Transportation | 3,600.00 |
| Mains | 6,000.00 |
| Meter & Regulators | 3,800.00 |
| Other | 52,300.00 |
| | ----- |
| Total Maintenance Expense | 65,700.00 |
| | ----- |
| Depreciation Expense | 320,400.00 |
| | ----- |
| Taxes Other Than Income Taxes | |
| Property Taxes | 61,700.00 |
| Payroll Taxes | 40,400.00 |
| | ----- |
| Total Other Taxes | 102,100.00 |
| | ----- |
| Income Taxes | |
| Current Federal | 150,000.00CR |
| Current State | .00 |
| Deferred Federal & State | .00 |
| Investment Tax Credit-Net | .00 |
| | ----- |
| Total Income Taxes | 150,000.00CR |
| | ----- |
| TOTAL OPERATING EXPENSES | 1,453,200.00 |
| | ----- |
| OPERATING INCOME | 58,800.00 |
| | ----- |
| NON REGULATED INCOME | |
| | ----- |
| Net Income from Subsidiaries | 51,000.00CR |
| Income Tax Non Regulated | 1,300.00 |
| Other Net Inc Before Inc Taxes | 3,400.00CR |
| | ----- |
| Net Non Regulated Income | 53,100.00CR |
| | ----- |
| Income Before Interest Charges | 5,700.00 |
| | ----- |
| INTEREST CHARGES | |
| | ----- |
| Interest On Long-Term Debt | 325,500.00 |
| Interest On Short-Term Debt | 41,000.00 |
| Other Interest | 2,500.00 |
| Amortization of Debt Expense | 13,500.00 |
| | ----- |
| Total Interest Charges | 382,500.00 |
| | ----- |
| NET INCOME | 388,200.00 |
| | ===== |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

October 01, 1998 - October 31, 1998

Current Month
Budget

OPERATING REVENUES

General Service Rate Billed

| | |
|-------------|--------------|
| Residential | 651,100.00CR |
| Commercial | 297,200.00CR |
| Industrial | 86,000.00CR |

| | |
|----------------------------|----------------|
| Total General Service Rate | 1,034,300.00CR |
|----------------------------|----------------|

Interruptible Rate Billed

| | |
|------------|-------------|
| Commercial | .00 |
| Industrial | 32,200.00CR |

| | |
|--------------------------|-------------|
| Total Interruptible Rate | 32,200.00CR |
|--------------------------|-------------|

| | |
|-------------------|----------------|
| Total Gas Revenue | 1,066,500.00CR |
|-------------------|----------------|

| | |
|---------------------------------|------------|
| Miscellaneous Operating Revenue | 9,700.00CR |
|---------------------------------|------------|

| | |
|----------------------|-----|
| Transported Gas Cost | .00 |
|----------------------|-----|

| | |
|-----------------------------------|-------------|
| Off System Transportation Revenue | 31,000.00CR |
|-----------------------------------|-------------|

| | |
|----------------------|-----|
| Displacement Revenue | .00 |
|----------------------|-----|

| | |
|----------------------------------|--------------|
| On System Transportation Revenue | 287,200.00CR |
|----------------------------------|--------------|

| | |
|-------------------------|----------------|
| TOTAL OPERATING REVENUE | 1,394,400.00CR |
|-------------------------|----------------|

OPERATING EXPENSES

| | |
|---------------|------------|
| Purchased Gas | 572,900.00 |
|---------------|------------|

Operation Expense

| | |
|------------------------|--------------|
| Labor | 457,700.00 |
| Transportation | 41,500.00 |
| General Operations | 32,300.00 |
| Customer Billing | 17,800.00 |
| Uncollectible Accounts | 23,000.00 |
| Administrative | 50,200.00 |
| Outside Services | 32,200.00 |
| Insurance | 33,200.00 |
| Employee Benefits | 122,800.00 |
| General Administration | 43,700.00 |
| Expenses Transferred | 345,500.00CR |
| Other | 33,200.00 |

| | |
|-------------------------|------------|
| Total Operation Expense | 542,100.00 |
|-------------------------|------------|

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES

Operating Budget - Delta Natural

October 01, 1998 - October 31, 1998

| | Current Month Budget |
|--------------------------------|-------------------------|
| Maintenance Expense | |
| Labor | .00 |
| Transportation | 3,600.00 |
| Mains | 6,000.00 |
| Meter & Regulators | 3,800.00 |
| Other | 52,300.00 |
| Total Maintenance Expense | 65,700.00 |
| Depreciation Expense | 320,400.00 |
| Taxes Other Than Income Taxes | |
| Property Taxes | 61,700.00 |
| Payroll Taxes | 40,400.00 |
| Total Other Taxes | 102,100.00 |
| Income Taxes | |
| Current Federal | 150,000.00CR |
| Current State | .00 |
| Deferred Federal & State | .00 |
| Investment Tax Credit-Net | .00 |
| Total Income Taxes | 150,000.00CR |
| TOTAL OPERATING EXPENSES | 1,453,200.00 |
| OPERATING INCOME | 58,800.00 |
| NON REGULATED INCOME | |
| Net Income from Subsidiaries | 51,000.00CR |
| Income Tax Non Regulated | 1,300.00 |
| Other Net Inc Before Inc Taxes | 3,400.00CR |
| Net Non Regulated Income | 53,100.00CR |
| Income Before Interest Charges | 5,700.00 |
| INTEREST CHARGES | |
| Interest On Long-Term Debt | 325,500.00 |
| Interest On Short-Term Debt | 41,000.00 |
| Other Interest | 2,500.00 |
| Amortization of Debt Expense | 13,500.00 |
| Total Interest Charges | 382,500.00 |
| NET INCOME | 388,200.00 |

=====

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES
 Operating Budget - Delta Natural
 November 01, 1998 - November 30, 1998

| | Current Month Budget |
|---|---|
| <hr style="border-top: 1px dashed black;"/> | |
| Maintenance Expense | |
| Labor | .00 |
| Transportation | 3,600.00 |
| Mains | 6,000.00 |
| Meter & Regulators | 3,800.00 |
| Other | 52,300.00 |
| | <hr style="border-top: 1px dashed black;"/> |
| Total Maintenance Expense | 65,700.00 |
| | <hr style="border-top: 1px dashed black;"/> |
| Depreciation Expense | 320,400.00 |
| | <hr style="border-top: 1px dashed black;"/> |
| Taxes Other Than Income Taxes | |
| Property Taxes | 61,700.00 |
| Payroll Taxes | 40,400.00 |
| | <hr style="border-top: 1px dashed black;"/> |
| Total Other Taxes | 102,100.00 |
| | <hr style="border-top: 1px dashed black;"/> |
| Income Taxes | |
| Current Federal | 150,000.00CR |
| Current State | .00 |
| Deferred Federal & State | .00 |
| Investment Tax Credit-Net | .00 |
| | <hr style="border-top: 1px dashed black;"/> |
| Total Income Taxes | 150,000.00CR |
| | <hr style="border-top: 1px dashed black;"/> |
| TOTAL OPERATING EXPENSES | 1,453,200.00 |
| | <hr style="border-top: 1px dashed black;"/> |
| OPERATING INCOME | 58,800.00 |
| | <hr style="border-top: 1px dashed black;"/> |
| NON REGULATED INCOME | |
| | <hr style="border-top: 1px dashed black;"/> |
| Net Income from Subsidiaries | 51,000.00CR |
| Income Tax Non Regulated | 1,300.00 |
| Other Net Inc Before Inc Taxes | 3,400.00CR |
| | <hr style="border-top: 1px dashed black;"/> |
| Net Non Regulated Income | 53,100.00CR |
| | <hr style="border-top: 1px dashed black;"/> |
| Income Before Interest Charges | 5,700.00 |
| | <hr style="border-top: 1px dashed black;"/> |
| INTEREST CHARGES | |
| | <hr style="border-top: 1px dashed black;"/> |
| Interest On Long-Term Debt | 325,500.00 |
| Interest On Short-Term Debt | 41,000.00 |
| Other Interest | 2,500.00 |
| Amortization of Debt Expense | 13,500.00 |
| | <hr style="border-top: 1px dashed black;"/> |
| Total Interest Charges | 382,500.00 |
| | <hr style="border-top: 1px dashed black;"/> |
| NET INCOME | 388,200.00 |
| | <hr style="border-top: 1px dashed black;"/> |
| | ===== |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES
 Operating Budget - Delta Natural
 December 01, 1998 - December 31, 1998

Current Month
 Budget

OPERATING REVENUES

| | |
|-----------------------------------|----------------|
| ----- | |
| General Service Rate Billed | |
| Residential | 651,100.00CR |
| Commercial | 297,200.00CR |
| Industrial | 86,000.00CR |
| ----- | |
| Total General Service Rate | 1,034,300.00CR |
| ----- | |
| Interruptible Rate Billed | |
| Commercial | .00 |
| Industrial | 32,200.00CR |
| ----- | |
| Total Interruptible Rate | 32,200.00CR |
| ----- | |
| Total Gas Revenue | 1,066,500.00CR |
| ----- | |
| Miscellaneous Operating Revenue | 9,700.00CR |
| Transported Gas Cost | .00 |
| Off System Transportation Revenue | 31,000.00CR |
| Displacement Revenue | .00 |
| On System Transportation Revenue | 287,200.00CR |
| ----- | |
| TOTAL OPERATING REVENUE | 1,394,400.00CR |
| ----- | |

OPERATING EXPENSES

| | |
|-------------------------|--------------|
| ----- | |
| Purchased Gas | 572,900.00 |
| ----- | |
| Operation Expense | |
| Labor | 457,700.00 |
| Transportation | 41,500.00 |
| General Operations | 32,300.00 |
| Customer Billing | 17,800.00 |
| Uncollectible Accounts | 23,000.00 |
| Administrative | 50,200.00 |
| Outside Services | 32,200.00 |
| Insurance | 33,200.00 |
| Employee Benefits | 122,800.00 |
| General Administration | 43,700.00 |
| Expenses Transferred | 345,500.00CR |
| Other | 33,200.00 |
| ----- | |
| Total Operation Expense | 542,100.00 |
| ----- | |

DELTA NATURAL GAS CO., INC. AND SUBSIDIARIES
 Operating Budget - Delta Natural
 December 01, 1998 - December 31, 1998

| | Current Month Budget |
|--------------------------------|-------------------------|
| Maintenance Expense | |
| Labor | .00 |
| Transportation | 3,600.00 |
| Mains | 6,000.00 |
| Meter & Regulators | 3,800.00 |
| Other | 52,300.00 |
| Total Maintenance Expense | 65,700.00 |
| Depreciation Expense | 320,400.00 |
| Taxes Other Than Income Taxes | |
| Property Taxes | 61,700.00 |
| Payroll Taxes | 40,400.00 |
| Total Other Taxes | 102,100.00 |
| Income Taxes | |
| Current Federal | 150,000.00CR |
| Current State | .00 |
| Deferred Federal & State | .00 |
| Investment Tax Credit-Net | .00 |
| Total Income Taxes | 150,000.00CR |
| TOTAL OPERATING EXPENSES | 1,453,200.00 |
| OPERATING INCOME | 58,800.00 |
| NON REGULATED INCOME | |
| Net Income from Subsidiaries | 51,000.00CR |
| Income Tax Non Regulated | 1,300.00 |
| Other Net Inc Before Inc Taxes | 3,400.00CR |
| Net Non Regulated Income | 53,100.00CR |
| Income Before Interest Charges | 5,700.00 |
| INTEREST CHARGES | |
| Interest On Long-Term Debt | 325,500.00 |
| Interest On Short-Term Debt | 41,000.00 |
| Other Interest | 2,500.00 |
| Amortization of Debt Expense | 13,500.00 |
| Total Interest Charges | 382,500.00 |
| NET INCOME | 388,200.00 |

Delta Natural Gas Company, Inc.
Case No. 99-176
Historical Test Period Filing Requirements
FR #6-r

Description of Filing Requirement:

The monthly managerial reports providing financial results of operations for the twelve (12) months in the test period;

Response:

See attached.

DELTA NATURAL GAS COMPANY, INC.

FINANCIAL STATEMENT

AS OF

JANUARY 31, 1998

DELTA NATURAL GAS COMPANY, INC.

BALANCE SHEET

JANUARY 31, 1998

| ASSETS | 1998 | 1997 |
|---|------------------------------|-----------------------------|
| GAS UTILITY PLANT, AT COST | \$ 118,793,972 | \$ 106,801,997 |
| Less - Reserve for Depreciation | <u>30,375,472</u> | <u>27,462,216</u> |
| | \$ <u>88,418,499</u> | \$ <u>79,339,781</u> |
| CURRENT ASSETS: | | |
| Cash | \$ 416,548 | \$ 297,800 |
| Receivables | 4,968,141 | 4,091,394 |
| Deferred Gas Cost | 2,107,820 | 6,646,654 |
| Gas in Storage, at Cost | 1,353,136 | 363,266 |
| Materials and Supplies, at Cost | 742,030 | 633,720 |
| Prepayments | <u>317,158</u> | <u>86,753</u> |
| | \$ <u>9,904,833</u> | \$ <u>12,119,587</u> |
| OTHER ASSETS: | | |
| Cash Surrender Value of Life Insurance | \$ 329,913 | \$ 312,913 |
| Unamortized Expenses | 2,588,000 | 2,699,600 |
| Receivable/Investment in Subsidiaries | 1,880,163 | (47,827) |
| Other | <u>394,120</u> | <u>275,858</u> |
| | \$ <u>5,192,196</u> | \$ <u>3,240,544</u> |
| TOTAL ASSETS | \$ <u>103,515,528</u> | \$ <u>94,699,913</u> |
| LIABILITIES | | |
| CAPITALIZATION: | | |
| Common Stock | \$ 2,361,922 | \$ 2,327,944 |
| Paid-in Surplus | 27,528,243 | 26,971,495 |
| Capital Stock Expense | (1,917,020) | (1,917,020) |
| Retained Earnings | <u>1,339,976</u> | <u>1,795,854</u> |
| Total Common Equity | \$ 29,313,121 | \$ 29,178,273 |
| Long-term Debt | <u>37,849,644</u> | <u>38,240,193</u> |
| Total Capitalization | \$ <u>67,162,765</u> | \$ <u>67,418,466</u> |
| CURRENT LIABILITIES: | | |
| Notes Payable | \$ 19,830,000 | \$ 8,980,000 |
| Current Portion of Long-Term Debt | 1,553,777 | 1,986,300 |
| Accounts Payable | 1,587,756 | 4,428,434 |
| Accrued Taxes | 820,203 | 328,262 |
| Purchased Gas Refund Payable to Customers | 355,730 | 51,159 |
| Customer Deposits | 509,564 | 398,454 |
| Accrued Interest | 656,957 | 576,105 |
| Other | <u>889,150</u> | <u>850,283</u> |
| | \$ <u>26,203,138</u> | \$ <u>17,598,996</u> |
| DEFERRED CREDITS AND OTHER: | | |
| Deferred Income Taxes | \$ 8,393,000 | \$ 7,801,800 |
| Investment Tax Credit | 673,500 | 743,900 |
| Regulatory Items | 865,550 | 915,200 |
| Advances for Construction | <u>217,575</u> | <u>221,551</u> |
| | \$ <u>10,149,625</u> | \$ <u>9,682,451</u> |
| TOTAL LIABILITIES | \$ <u>103,515,528</u> | \$ <u>94,699,913</u> |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF RETAINED EARNINGS AND PAID IN SURPLUS

RETAINED EARNINGS

| | | | THIS YEAR | LAST YEAR |
|---------|---------------------------------------|----|-----------|--------------|
| BALANCE | JULY 1, 1997/1996 | \$ | 1,846,055 | \$ 2,772,863 |
| ADD | | | | |
| | Net income applicable to common stock | | 835,254 | 344,304 |
| DEDUCT | | | | |
| | Common Dividends | | 1,341,333 | 1,321,313 |
| BALANCE | JANUARY 31, 1998/1997 | \$ | 1,339,976 | \$ 1,795,854 |

PAID-IN SURPLUS

| | | | | |
|---------|---|----|------------|---------------|
| BALANCE | JULY 1, 1997/1996 | \$ | 27,203,311 | \$ 20,572,132 |
| ADD | | | | |
| | Excess of sales price over par value of common stock | | 324,932 | 6,399,363 |
| DEDUCT | | | | |
| BALANCE | JANUARY 31, 1998/1997 | \$ | 27,528,243 | \$ 26,971,495 |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF INCOME

JANUARY 31, 1998

| | 7 MONTHS TO DATE | | 12 MONTHS ENDED | |
|--|------------------|---------------|-----------------|---------------|
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 20,187,579 | \$ 18,372,736 | \$ 39,080,281 | \$ 34,262,585 |
| OPERATING EXPENSES & TAXES: | | | | |
| Gas Purchased | \$ 9,113,690 | \$ 9,254,425 | \$ 18,835,591 | \$ 16,401,829 |
| Operations | 4,625,855 | 4,163,895 | 8,427,952 | 7,797,631 |
| Maintenance | 330,546 | 284,929 | 589,859 | 471,619 |
| Depreciation | 1,925,902 | 1,652,753 | 3,169,201 | 2,719,114 |
| Property & Other Taxes | 700,407 | 583,339 | 1,166,150 | 1,041,361 |
| Income Taxes | 344,550 | 125,100 | 991,250 | 907,300 |
| Total | \$ 17,040,949 | \$ 16,064,442 | \$ 33,180,003 | \$ 29,338,855 |
| Operating Income | \$ 3,146,629 | \$ 2,308,295 | \$ 5,900,278 | \$ 4,923,730 |
| OTHER INCOME/(EXPENSES),NET | 241,909 | 131,051 | 468,670 | 435,389 |
| Gross Income | \$ 3,388,538 | \$ 2,439,346 | \$ 6,368,949 | \$ 5,359,118 |
| OTHER DEDUCTIONS: | | | | |
| Interest on Debt | \$ 2,488,185 | \$ 2,026,176 | \$ 4,042,134 | \$ 3,196,721 |
| Amortization | 65,100 | 68,866 | 111,600 | 169,589 |
| Other | - | - | - | - |
| Total | \$ 2,553,285 | \$ 2,095,042 | \$ 4,153,734 | \$ 3,366,310 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ 835,254 | \$ 344,304 | \$ 2,215,215 | \$ 1,992,808 |
| EARNINGS PER AVERAGE SHARES OUTSTANDING | \$ 0.35 | \$ 0.15 | \$ 0.94 | \$ 0.94 |
| CUSTOMERS AT END OF PERIOD | | | 38,052 | 37,193 |

DELTA NATURAL GAS COMPANY, INC.

FINANCIAL STATEMENT

AS OF

FEBRUARY 28, 1998

REVISED 4/22/98

DELTA NATURAL GAS COMPANY, INC.

BALANCE SHEET

FEBRUARY 28, 1998

| ASSETS | 1998 | 1997 |
|---|-----------------------|----------------------|
| GAS UTILITY PLANT, AT COST | \$ 119,148,757 | \$ 107,238,840 |
| Less - Reserve for Depreciation | <u>30,567,156</u> | <u>27,748,158</u> |
| | \$ <u>88,581,601</u> | \$ <u>79,490,682</u> |
| CURRENT ASSETS: | | |
| Cash | \$ 302,358 | \$ 250,256 |
| Receivables | 4,964,150 | 4,421,587 |
| Deferred Gas Cost | 723,590 | 5,315,118 |
| Gas in Storage, at Cost | 807,340 | 342,189 |
| Materials and Supplies, at Cost | 767,228 | 613,542 |
| Prepayments | <u>135,039</u> | <u>31,376</u> |
| | \$ <u>7,699,704</u> | \$ <u>10,974,068</u> |
| OTHER ASSETS: | | |
| Cash Surrender Value of Life Insurance | \$ 329,913 | \$ 312,913 |
| Unamortized Expenses | 2,578,700 | 2,690,300 |
| Receivable/Investment in Subsidiaries | 1,949,683 | 18,270 |
| Other | <u>385,749</u> | <u>273,858</u> |
| | \$ <u>5,244,045</u> | \$ <u>3,295,341</u> |
| TOTAL ASSETS | <u>\$ 101,525,350</u> | <u>\$ 93,760,090</u> |
| LIABILITIES | | |
| CAPITALIZATION: | | |
| Common Stock | \$ 2,362,724 | \$ 2,327,944 |
| Paid-in Surplus | 27,542,502 | 26,971,495 |
| Capital Stock Expense | (1,917,020) | (1,917,020) |
| Retained Earnings | <u>2,004,233</u> | <u>2,588,048</u> |
| Total Common Equity | \$ 29,992,439 | \$ 29,970,467 |
| Long-term Debt | <u>37,826,710</u> | <u>38,233,279</u> |
| Total Capitalization | \$ <u>67,819,149</u> | \$ <u>68,203,746</u> |
| CURRENT LIABILITIES: | | |
| Notes Payable | \$ 17,040,000 | \$ 7,180,000 |
| Current Portion of Long-Term Debt | 1,553,777 | 1,986,300 |
| Accounts Payable | 1,047,327 | 4,399,344 |
| Accrued Taxes | 1,231,371 | 625,540 |
| Purchased Gas Refund Payable to Customers | 266,691 | 30,708 |
| Customer Deposits | 515,675 | 409,852 |
| Accrued Interest | 1,002,489 | 862,888 |
| Other | <u>901,371</u> | <u>379,261</u> |
| | \$ <u>23,558,701</u> | \$ <u>15,873,893</u> |
| DEFERRED CREDITS AND OTHER: | | |
| Deferred Income Taxes | \$ 8,393,000 | \$ 7,801,800 |
| Investment Tax Credit | 673,500 | 743,900 |
| Regulatory Items | 863,425 | 915,200 |
| Advances for Construction | <u>217,575</u> | <u>221,551</u> |
| | \$ <u>10,147,500</u> | \$ <u>9,682,451</u> |
| TOTAL LIABILITIES | <u>\$ 101,525,350</u> | <u>\$ 93,760,090</u> |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF RETAINED EARNINGS AND PAID IN SURPLUS

RETAINED EARNINGS

| | | | THIS YEAR | LAST YEAR |
|---------|---------------------------------------|----|-----------|--------------|
| BALANCE | JULY 1, 1997/1996 | \$ | 1,846,055 | \$ 2,772,863 |
| ADD | | | | |
| | Net income applicable to common stock | | 1,499,510 | 1,136,498 |
| DEDUCT | | | | |
| | Common Dividends | | 1,341,332 | 1,321,313 |
| BALANCE | FEBRUARY 28, 1998/1997 | \$ | 2,004,233 | \$ 2,588,048 |

PAID-IN SURPLUS

| | | | | |
|---------|---|----|------------|---------------|
| BALANCE | JULY 1, 1997/1996 | \$ | 27,203,311 | \$ 20,572,132 |
| ADD | | | | |
| | Excess of sales price over par value of common stock | | 339,191 | 6,399,363 |
| DEDUCT | | | | |
| BALANCE | FEBRUARY 28, 1998/1997 | \$ | 27,542,502 | \$ 26,971,495 |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF INCOME

FEBRUARY 28, 1998

| | 8 MONTHS TO DATE | | 12 MONTHS ENDED | |
|--|----------------------|----------------------|----------------------|----------------------|
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 25,623,841 | \$ 24,636,259 | \$ 38,253,021 | \$ 35,684,234 |
| OPERATING EXPENSES & TAXES: | | | | |
| Gas Purchased | \$ 11,937,714 | \$ 12,508,702 | \$ 18,405,339 | \$ 17,917,537 |
| Operations | 5,458,170 | 5,268,725 | 8,155,437 | 7,713,968 |
| Maintenance | 372,670 | 321,817 | 595,095 | 474,453 |
| Depreciation | 2,208,965 | 1,898,053 | 3,206,964 | 2,763,914 |
| Property & Other Taxes | 802,994 | 672,407 | 1,179,669 | 1,040,891 |
| Income Taxes | 710,925 | 577,300 | 905,425 | 856,000 |
| Total | \$ 21,491,438 | \$ 21,247,005 | \$ 32,447,929 | \$ 30,766,764 |
| Operating Income | \$ 4,132,403 | \$ 3,389,255 | \$ 5,805,092 | \$ 4,917,469 |
| OTHER INCOME/(EXPENSES),NET | 278,704 | 153,376 | 483,140 | 372,485 |
| Gross Income | \$ 4,411,107 | \$ 3,542,632 | \$ 6,288,232 | \$ 5,289,954 |
| OTHER DEDUCTIONS: | | | | |
| Interest on Debt | \$ 2,837,198 | \$ 2,327,968 | \$ 4,089,355 | \$ 3,276,130 |
| Amortization | 74,400 | 78,166 | 111,600 | 171,489 |
| Other | - | - | - | - |
| Total | \$ 2,911,598 | \$ 2,406,134 | \$ 4,200,955 | \$ 3,447,618 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ 1,499,510 | \$ 1,136,498 | \$ 2,087,277 | \$ 1,842,336 |
| EARNINGS PER AVERAGE SHARES OUTSTANDING | \$ 0.64 | \$ 0.50 | \$ 0.89 | \$ 0.85 |
| CUSTOMERS AT END OF PERIOD | | | 38,228 | 37,278 |

DELTA NATURAL GAS COMPANY, INC.

FINANCIAL STATEMENT

AS OF

MARCH 31, 1998

DELTA NATURAL GAS COMPANY, INC.

BALANCE SHEET

MARCH 31, 1998

| | | 1998 | | 1997 |
|---|-----------|---------------------------|-----------|--------------------------|
| ASSETS | | | | |
| GAS UTILITY PLANT, AT COST | \$ | 119,645,069 | \$ | 108,118,424 |
| Less - Reserve for Depreciation | | <u>30,896,870</u> | | <u>27,951,383</u> |
| | \$ | <u>88,748,199</u> | \$ | <u>80,167,041</u> |
| CURRENT ASSETS: | | | | |
| Cash | \$ | 8,940,640 | \$ | 993,517 |
| Receivables | | 4,255,321 | | 3,227,047 |
| Deferred Gas Cost | | (163,693) | | 4,120,929 |
| Gas in Storage, at Cost | | 443,663 | | 326,088 |
| Materials and Supplies, at Cost | | 692,025 | | 813,760 |
| Prepayments | | <u>373,649</u> | | <u>385,377</u> |
| | \$ | <u>14,541,605</u> | \$ | <u>9,866,719</u> |
| OTHER ASSETS: | | | | |
| Cash Surrender Value of Life Insurance | \$ | 329,913 | \$ | 312,913 |
| Unamortized Expenses | | 3,421,957 | | 2,681,000 |
| Receivable/Investment in Subsidiaries | | 1,614,735 | | 29,110 |
| Other | | <u>1,299,129</u> | | <u>762,875</u> |
| | \$ | <u>6,665,733</u> | \$ | <u>3,785,898</u> |
| TOTAL ASSETS | \$ | <u>109,955,537</u> | \$ | <u>93,819,658</u> |
| LIABILITIES | | | | |
| CAPITALIZATION: | | | | |
| Common Stock | \$ | 2,367,461 | \$ | 2,334,531 |
| Paid-in Surplus | | 27,622,210 | | 27,081,014 |
| Capital Stock Expense | | (1,917,020) | | (1,917,020) |
| Retained Earnings | | <u>1,975,420</u> | | <u>2,301,863</u> |
| Total Common Equity | \$ | 30,048,071 | \$ | 29,800,388 |
| Long-term Debt | | <u>62,614,870</u> | | <u>38,206,645</u> |
| Total Capitalization | \$ | <u>92,662,940</u> | \$ | <u>68,007,032</u> |
| CURRENT LIABILITIES: | | | | |
| Notes Payable | \$ | 0 | \$ | 9,010,000 |
| Current Portion of Long-Term Debt | | 1,766,700 | | 1,986,300 |
| Accounts Payable | | 1,089,179 | | 1,558,145 |
| Accrued Taxes | | 1,374,637 | | 775,518 |
| Purchased Gas Refund Payable to Customers | | 149,207 | | 474,102 |
| Customer Deposits | | 509,098 | | 401,247 |
| Accrued Interest | | 1,330,529 | | 1,047,839 |
| Other | | <u>927,871</u> | | <u>880,682</u> |
| | \$ | <u>7,147,222</u> | \$ | <u>16,133,834</u> |
| DEFERRED CREDITS AND OTHER: | | | | |
| Deferred Income Taxes | \$ | 8,393,000 | \$ | 7,801,800 |
| Investment Tax Credit | | 673,500 | | 743,900 |
| Regulatory Items | | 861,300 | | 915,200 |
| Advances for Construction | | <u>217,575</u> | | <u>217,891</u> |
| | \$ | <u>10,145,375</u> | \$ | <u>9,678,791</u> |
| TOTAL LIABILITIES | \$ | <u>109,955,537</u> | \$ | <u>93,819,658</u> |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF RETAINED EARNINGS AND PAID IN SURPLUS

RETAINED EARNINGS

| | | | THIS YEAR | LAST YEAR |
|---------|---------------------------------------|----|-----------|--------------|
| BALANCE | JULY 1, 1997/1996 | \$ | 1,846,055 | \$ 2,772,863 |
| ADD | | | | |
| | Net income applicable to common stock | | 2,144,159 | 1,514,174 |
| DEDUCT | | | | |
| | Common Dividends | | 2,014,795 | 1,985,174 |
| BALANCE | MARCH 31, 1998/1997 | \$ | 1,975,420 | \$ 2,301,863 |

PAID-IN SURPLUS

| | | | | |
|---------|---|----|------------|---------------|
| BALANCE | JULY 1, 1997/1996 | \$ | 27,203,311 | \$ 20,572,132 |
| ADD | | | | |
| | Excess of sales price over par value of common stock | | 418,899 | 6,508,882 |
| DEDUCT | | | | |
| BALANCE | MARCH 31, 1998/1997 | \$ | 27,622,210 | \$ 27,081,014 |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF INCOME

MARCH 31, 1998

| | 9 MONTHS TO DATE | | 12 MONTHS ENDED | |
|--|----------------------|----------------------|----------------------|----------------------|
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 30,367,937 | \$ 28,998,467 | \$ 38,634,909 | \$ 36,061,679 |
| OPERATING EXPENSES & TAXES: | | | | |
| Gas Purchased | \$ 14,280,330 | \$ 14,929,624 | \$ 18,327,033 | \$ 17,943,967 |
| Operations | 6,103,764 | 5,952,569 | 8,117,186 | 8,289,718 |
| Maintenance | 435,856 | 362,692 | 617,406 | 478,050 |
| Depreciation | 2,493,639 | 2,149,253 | 3,240,437 | 2,814,614 |
| Property & Other Taxes | 904,847 | 760,261 | 1,193,668 | 1,039,389 |
| Income Taxes | 1,066,900 | 783,800 | 1,054,900 | 722,200 |
| Total | \$ 25,285,335 | \$ 24,938,200 | \$ 32,550,630 | \$ 31,287,939 |
| Operating Income | \$ 5,082,601 | \$ 4,060,267 | \$ 6,084,278 | \$ 4,773,740 |
| OTHER INCOME/(EXPENSES),NET | 313,624 | 179,429 | 492,007 | 319,606 |
| Gross Income | \$ 5,396,225 | \$ 4,239,696 | \$ 6,576,285 | \$ 5,093,346 |
| OTHER DEDUCTIONS: | | | | |
| Interest on Debt | \$ 3,168,366 | \$ 2,638,056 | \$ 4,110,435 | \$ 3,358,306 |
| Amortization | 83,700 | 87,466 | 111,600 | 173,389 |
| Other | - | - | - | - |
| Total | \$ 3,252,066 | \$ 2,725,522 | \$ 4,222,035 | \$ 3,531,694 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ 2,144,159 | \$ 1,514,174 | \$ 2,354,251 | \$ 1,561,652 |
| EARNINGS PER AVERAGE SHARES OUTSTANDING | \$ 0.91 | \$ 0.66 | \$ 1.00 | \$ 0.71 |
| CUSTOMERS AT END OF PERIOD | | | 38,278 | 37,179 |

DELTA NATURAL GAS COMPANY, INC.

FINANCIAL STATEMENT

AS OF

APRIL 30, 1998

DELTA NATURAL GAS COMPANY, INC.
BALANCE SHEET
APRIL 30, 1998

| ASSETS | 1998 | 1997 |
|--|------------------------------|-----------------------------|
| GAS UTILITY PLANT, AT COST | \$ 120,297,536 | \$ 109,650,098 |
| Less - Reserve for Depreciation | <u>31,168,128</u> | <u>28,292,250</u> |
| | \$ <u>89,129,407</u> | \$ <u>81,357,847</u> |
| CURRENT ASSETS: | | |
| Cash | \$ 209,180 | \$ 68,940 |
| Receivables | 4,778,586 | 3,786,494 |
| Deferred Gas Cost | (1,191,498) | 2,870,953 |
| Gas in Storage, at Cost | 325,925 | 282,740 |
| Materials and Supplies, at Cost | 667,850 | 708,548 |
| Prepayments | <u>330,005</u> | <u>332,881</u> |
| | \$ <u>5,120,047</u> | \$ <u>8,050,555</u> |
| OTHER ASSETS: | | |
| Cash Surrender Value of Life Insurance | \$ 329,913 | \$ 312,913 |
| Unamortized Expenses | 3,743,350 | 2,671,700 |
| Receivable/Investment in Subsidiaries | 1,296,121 | (108,440) |
| Other | <u>1,268,195</u> | <u>742,025</u> |
| | \$ <u>6,637,579</u> | \$ <u>3,618,198</u> |
| TOTAL ASSETS | \$ <u>100,887,034</u> | \$ <u>93,026,601</u> |
| LIABILITIES | | |
| CAPITALIZATION: | | |
| Common Stock | \$ 2,368,055 | \$ 2,335,750 |
| Paid-in Surplus | 27,630,612 | 27,100,518 |
| Capital Stock Expense | (1,917,020) | (1,917,020) |
| Retained Earnings | <u>2,563,171</u> | <u>2,673,866</u> |
| Total Common Equity | \$ 30,644,818 | \$ 30,193,115 |
| Long-term Debt | <u>52,615,969</u> | <u>38,209,788</u> |
| Total Capitalization | \$ <u>83,260,787</u> | \$ <u>68,402,903</u> |
| CURRENT LIABILITIES: | | |
| Notes Payable | \$ 0 | \$ 8,585,000 |
| Current Portion of Long-Term Debt | 1,766,700 | 1,986,300 |
| Accounts Payable | 1,970,947 | 1,269,989 |
| Accrued Taxes | 1,641,225 | 919,898 |
| Refunds Due Customers | 115,073 | 461,621 |
| Customer Deposits | 488,575 | 390,913 |
| Accrued Interest | 564,511 | 437,403 |
| Other | <u>936,765</u> | <u>893,784</u> |
| | \$ <u>7,483,797</u> | \$ <u>14,944,907</u> |
| DEFERRED CREDITS AND OTHER: | | |
| Deferred Income Taxes | \$ 8,393,000 | \$ 7,801,800 |
| Investment Tax Credit | 673,500 | 743,900 |
| Regulatory Items | 859,175 | 915,200 |
| Advances for Construction | <u>216,775</u> | <u>217,891</u> |
| | \$ <u>10,142,450</u> | \$ <u>9,678,791</u> |
| TOTAL LIABILITIES | \$ <u>100,887,034</u> | \$ <u>93,026,601</u> |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF RETAINED EARNINGS AND PAID IN SURPLUS

RETAINED EARNINGS

| | | | THIS YEAR | LAST YEAR |
|---------------------------------------|----------------------------|-----------|------------------|---------------------|
| BALANCE | JULY 1, 1997/1996 | \$ | 1,846,055 | \$ 2,772,863 |
| ADD | | | | |
| Net income applicable to common stock | | | 2,731,910 | 1,886,178 |
| DEDUCT | | | | |
| Common Dividends | | | 2,014,795 | 1,985,175 |
| BALANCE | APRIL 30, 1998/1997 | \$ | 2,563,171 | \$ 2,673,866 |

PAID-IN SURPLUS

| | | | | |
|--|----------------------------|-----------|-------------------|----------------------|
| BALANCE | JULY 1, 1997/1996 | \$ | 27,203,311 | \$ 20,572,132 |
| ADD | | | | |
| Excess of sales price over par value of common stock | | | 427,301 | 6,528,386 |
| DEDUCT | | | | |
| BALANCE | APRIL 30, 1998/1997 | \$ | 27,630,612 | \$ 27,100,518 |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF INCOME

APRIL 30, 1998

| | 10 MONTHS TO DATE | | 12 MONTHS ENDED | |
|--|-------------------|---------------|-----------------|---------------|
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 34,701,108 | \$ 33,044,487 | \$ 38,922,060 | \$ 36,116,327 |
| OPERATING EXPENSES & TAXES: | | | | |
| Gas Purchased | \$ 16,415,067 | \$ 17,148,387 | \$ 18,243,007 | \$ 19,103,226 |
| Operations | 6,642,500 | 6,574,746 | 8,033,746 | 7,658,460 |
| Maintenance | 477,363 | 427,753 | 593,852 | 505,937 |
| Depreciation | 2,778,074 | 2,420,153 | 3,253,972 | 2,885,015 |
| Property & Other Taxes | 1,005,513 | 853,939 | 1,200,656 | 1,047,800 |
| Income Taxes | 1,364,375 | 954,400 | 1,181,775 | 482,100 |
| Total | \$ 28,682,891 | \$ 28,379,378 | \$ 32,507,009 | \$ 31,682,538 |
| Operating Income | \$ 6,018,217 | \$ 4,665,108 | \$ 6,415,051 | \$ 4,433,789 |
| OTHER INCOME/(EXPENSES),NET | 391,208 | 260,832 | 488,188 | 333,673 |
| Gross Income | \$ 6,409,426 | \$ 4,925,940 | \$ 6,903,240 | \$ 4,767,463 |
| OTHER DEDUCTIONS: | | | | |
| Interest on Debt | \$ 3,580,203 | \$ 2,942,997 | \$ 4,217,332 | \$ 3,425,184 |
| Amortization | 97,312 | 96,766 | 115,912 | 175,289 |
| Other | - | - | - | - |
| Total | \$ 3,677,515 | \$ 3,039,763 | \$ 4,333,244 | \$ 3,600,473 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ 2,731,910 | \$ 1,886,178 | \$ 2,569,996 | \$ 1,166,990 |
| EARNINGS PER AVERAGE SHARES OUTSTANDING | \$ 1.16 | \$ 0.83 | \$ 1.09 | \$ 0.52 |
| CUSTOMERS AT END OF PERIOD | | | 38,092 | 36,513 |

DELTA NATURAL GAS COMPANY, INC.

FINANCIAL STATEMENT

AS OF

MAY 31, 1998

DELTA NATURAL GAS COMPANY, INC.
BALANCE SHEET
MAY 31, 1998

| ASSETS | 1998 | 1997 |
|--|-----------------------|----------------------|
| GAS UTILITY PLANT, AT COST | \$ 120,858,044 | \$ 111,088,072 |
| Less - Reserve for Depreciation | <u>31,480,580</u> | <u>28,580,694</u> |
| | \$ <u>89,377,464</u> | \$ <u>82,507,378</u> |
| CURRENT ASSETS: | | |
| Cash | \$ 1,013,745 | \$ (78,899) |
| Receivables | 2,975,142 | 2,678,437 |
| Deferred Gas Cost | (1,456,258) | 2,345,389 |
| Gas in Storage, at Cost | 1,387,288 | 279,386 |
| Materials and Supplies, at Cost | 636,589 | 849,591 |
| Prepayments | <u>285,688</u> | <u>275,497</u> |
| | \$ <u>4,842,194</u> | \$ <u>6,349,401</u> |
| OTHER ASSETS: | | |
| Cash Surrender Value of Life Insurance | \$ 329,913 | \$ 312,913 |
| Unamortized Expenses | 3,743,849 | 2,662,400 |
| Receivable/Investment in Subsidiaries | 1,207,179 | 449,591 |
| Other | <u>1,236,295</u> | <u>801,979</u> |
| | \$ <u>6,517,237</u> | \$ <u>4,226,884</u> |
| TOTAL ASSETS | <u>\$ 100,736,896</u> | <u>\$ 93,083,662</u> |
| LIABILITIES | | |
| CAPITALIZATION: | | |
| Common Stock | \$ 2,369,955 | \$ 2,336,482 |
| Paid-in Surplus | 27,660,992 | 27,111,960 |
| Capital Stock Expense | (1,917,020) | (1,917,020) |
| Retained Earnings | <u>2,596,266</u> | <u>2,701,303</u> |
| Total Common Equity | \$ 30,710,194 | \$ 30,232,724 |
| Long-term Debt | <u>52,614,086</u> | <u>38,150,959</u> |
| Total Capitalization | \$ <u>83,324,280</u> | \$ <u>68,383,683</u> |
| CURRENT LIABILITIES: | | |
| Notes Payable | \$ 0 | \$ 7,120,000 |
| Current Portion of Long-Term Debt | 1,786,700 | 1,986,300 |
| Accounts Payable | 1,512,105 | 2,227,123 |
| Accrued Taxes | 1,576,175 | 1,090,078 |
| Refunds Due Customers | 86,404 | 567,765 |
| Customer Deposits | 457,618 | 379,686 |
| Accrued Interest | 889,846 | 732,586 |
| Other | <u>963,442</u> | <u>918,225</u> |
| | \$ <u>7,272,290</u> | \$ <u>15,021,763</u> |
| DEFERRED CREDITS AND OTHER: | | |
| Deferred Income Taxes | \$ 8,393,000 | \$ 7,801,800 |
| Investment Tax Credit | 673,500 | 743,900 |
| Regulatory Items | 857,050 | 915,200 |
| Advances for Construction | <u>216,775</u> | <u>217,316</u> |
| | \$ <u>10,140,325</u> | \$ <u>9,678,216</u> |
| TOTAL LIABILITIES | <u>\$ 100,736,895</u> | <u>\$ 93,083,662</u> |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF RETAINED EARNINGS AND PAID IN SURPLUS

RETAINED EARNINGS

| | | | THIS YEAR | LAST YEAR |
|---------------------------------------|--------------------------|-----------|------------------|---------------------|
| BALANCE | JULY 1, 1997/1996 | \$ | 1,846,055 | \$ 2,772,863 |
| ADD | | | | |
| Net income applicable to common stock | | | 2,765,006 | 1,913,614 |
| DEDUCT | | | | |
| Common Dividends | | | 2,014,795 | 1,985,174 |
| BALANCE | MAY 31, 1998/1997 | \$ | 2,596,266 | \$ 2,701,303 |

PAID-IN SURPLUS

| | | | | |
|--|--------------------------|-----------|-------------------|----------------------|
| BALANCE | JULY 1, 1997/1996 | \$ | 27,203,311 | \$ 20,572,132 |
| ADD | | | | |
| Excess of sales price over par value of common stock | | | 457,681 | 6,539,828 |
| DEDUCT | | | | |
| BALANCE | MAY 31, 1998/1997 | \$ | 27,660,992 | \$ 27,111,960 |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF INCOME

MAY 31, 1998

| | 11 MONTHS TO DATE | | 12 MONTHS ENDED | |
|--|-------------------|---------------|-----------------|---------------|
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 36,665,139 | \$ 35,579,112 | \$ 38,351,467 | \$ 36,752,521 |
| OPERATING EXPENSES & TAXES: | | | | |
| Gas Purchased | \$ 16,971,179 | \$ 18,336,664 | \$ 17,610,842 | \$ 18,736,722 |
| Operations | 7,272,663 | 7,257,370 | 7,981,285 | 8,438,527 |
| Maintenance | 524,393 | 475,367 | 593,268 | 518,616 |
| Depreciation | 3,064,783 | 2,691,053 | 3,269,781 | 2,955,414 |
| Property & Other Taxes | 1,104,617 | 946,176 | 1,207,523 | 1,054,170 |
| Income Taxes | 1,361,850 | 930,100 | 1,203,550 | 504,800 |
| Total | \$ 30,299,485 | \$ 30,636,730 | \$ 31,866,249 | \$ 32,208,249 |
| Operating Income | \$ 6,365,654 | \$ 4,942,381 | \$ 6,485,217 | \$ 4,544,272 |
| OTHER INCOME/(EXPENSES), NET | 424,896 | 329,688 | 453,020 | 330,886 |
| Gross Income | \$ 6,790,551 | \$ 5,272,069 | \$ 6,938,237 | \$ 4,875,159 |
| OTHER DEDUCTIONS: | | | | |
| Interest on Debt | \$ 3,914,422 | \$ 3,252,390 | \$ 4,242,158 | \$ 3,495,061 |
| Amortization | 111,122 | 106,066 | 120,422 | 177,189 |
| Other | - | - | - | - |
| Total | \$ 4,025,544 | \$ 3,358,455 | \$ 4,362,580 | \$ 3,672,250 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ 2,765,006 | \$ 1,913,614 | \$ 2,575,657 | \$ 1,202,909 |
| EARNINGS PER AVERAGE SHARES OUTSTANDING | \$ 1.17 | \$ 0.84 | \$ 1.09 | \$ 0.53 |
| CUSTOMERS AT END OF PERIOD | | | 37,307 | 36,360 |

DELTA NATURAL GAS COMPANY, INC.

FINANCIAL STATEMENT

AS OF

**JUNE 30, 1998
AS AUDITED**

DELTA NATURAL GAS COMPANY, INC.

BALANCE SHEET

JUNE 30, 1998

| ASSETS | 1998 | 1997 |
|--|------------------------------|-----------------------------|
| GAS UTILITY PLANT, AT COST | \$ 121,392,693 | \$ 111,504,985 |
| Less - Reserve for Depreciation | <u>31,737,068</u> | <u>28,615,546</u> |
| | \$ <u>89,655,626</u> | \$ <u>82,889,439</u> |
| CURRENT ASSETS: | | |
| Cash | \$ 118,536 | \$ 372,707 |
| Receivables | 2,124,501 | 1,883,398 |
| Deferred Gas Cost | (1,148,019) | 2,180,606 |
| Gas in Storage, at Cost | 2,050,004 | 1,209,171 |
| Materials and Supplies, at Cost | 520,362 | 773,108 |
| Prepayments | <u>241,731</u> | <u>716,076</u> |
| | \$ <u>3,907,115</u> | \$ <u>7,135,066</u> |
| OTHER ASSETS: | | |
| Cash Surrender Value of Life Insurance | \$ 339,215 | \$ 321,339 |
| Unamortized Expenses | 3,730,753 | 2,653,100 |
| Receivable/Investment in Subsidiaries | 1,359,397 | 2,205,736 |
| Other | <u>1,204,538</u> | <u>376,228</u> |
| | \$ <u>6,633,903</u> | \$ <u>5,556,403</u> |
| TOTAL ASSETS | \$ <u>100,196,643</u> | \$ <u>95,580,908</u> |
| LIABILITIES | | |
| CAPITALIZATION: | | |
| Common Stock | \$ 2,375,093 | \$ 2,342,223 |
| Paid-in Surplus | 27,745,127 | 27,203,311 |
| Capital Stock Expense | (1,917,020) | (1,917,020) |
| Retained Earnings | <u>1,607,094</u> | <u>1,846,955</u> |
| Total Common Equity | \$ 29,810,294 | \$ 29,475,469 |
| Long-term Debt | <u>52,612,494</u> | <u>38,107,860</u> |
| Total Capitalization | \$ <u>82,422,788</u> | \$ <u>67,583,329</u> |
| CURRENT LIABILITIES: | | |
| Notes Payable | \$ 1,875,000 | \$ 10,865,000 |
| Current Portion of Long-Term Debt | 1,790,000 | 1,987,600 |
| Accounts Payable | 828,236 | 1,499,394 |
| Accrued Taxes | 816,205 | 1,469,381 |
| Refunds Due Customers | 117,123 | 577,874 |
| Customer Deposits | 438,134 | 368,561 |
| Accrued Interest | 1,215,265 | 1,033,220 |
| Other | <u>983,971</u> | <u>978,532</u> |
| | \$ <u>8,063,935</u> | \$ <u>18,779,562</u> |
| DEFERRED CREDITS AND OTHER: | | |
| Deferred Income Taxes | \$ 8,023,475 | \$ 7,341,600 |
| Investment Tax Credit | 637,300 | 743,900 |
| Regulatory Items | 831,425 | 915,200 |
| Advances for Construction | <u>217,720</u> | <u>217,316</u> |
| | \$ <u>9,709,920</u> | \$ <u>9,218,016</u> |
| TOTAL LIABILITIES | \$ <u>100,196,643</u> | \$ <u>95,580,908</u> |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF RETAINED EARNINGS AND PAID IN SURPLUS

RETAINED EARNINGS

| | | | THIS YEAR | LAST YEAR |
|---------|---------------------------------------|----|-----------|--------------|
| BALANCE | JULY 1, 1997/1996 | \$ | 1,846,055 | \$ 2,772,863 |
| ADD | | | | |
| | Net income applicable to common stock | | 2,451,272 | 1,724,265 |
| DEDUCT | | | | |
| | Common Dividends | | 2,690,233 | 2,650,173 |
| BALANCE | JUNE 30, 1998/1997 | \$ | 1,607,094 | \$ 1,846,955 |

PAID-IN SURPLUS

| | | | | |
|---------|--|----|------------|---------------|
| BALANCE | JULY 1, 1997/1996 | \$ | 27,203,311 | \$ 20,572,132 |
| ADD | | | | |
| | Excess of sales price over par value of common stock | | 541,816 | 6,631,179 |
| DEDUCT | | | | |
| BALANCE | JUNE 30, 1998/1997 | \$ | 27,745,127 | \$ 27,203,311 |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF INCOME

JUNE 30, 1998

| | 12 MONTHS TO DATE | | 12 MONTHS ENDED | |
|--|----------------------|----------------------|----------------------|----------------------|
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 37,922,284 | \$ 37,265,439 | \$ 37,922,284 | \$ 37,265,439 |
| OPERATING EXPENSES & TAXES: | | | | |
| Gas Purchased | \$ 17,122,353 | \$ 18,976,326 | \$ 17,122,353 | \$ 18,976,326 |
| Operations | 8,188,080 | 7,965,992 | 8,188,080 | 7,965,992 |
| Maintenance | 585,678 | 544,242 | 585,678 | 544,242 |
| Depreciation | 3,355,242 | 2,896,052 | 3,355,242 | 2,896,052 |
| Property & Other Taxes | 1,201,654 | 1,049,082 | 1,201,654 | 1,049,082 |
| Income Taxes | 1,133,300 | 771,800 | 1,133,300 | 771,800 |
| Total | \$ 31,586,307 | \$ 32,203,494 | \$ 31,586,307 | \$ 32,203,494 |
| Operating Income | \$ 6,335,977 | \$ 5,061,944 | \$ 6,335,977 | \$ 5,061,944 |
| OTHER INCOME/(EXPENSES),NET | 493,462 | 357,812 | 493,462 | 357,812 |
| Gross Income | \$ 6,829,439 | \$ 5,419,756 | \$ 6,829,439 | \$ 5,419,756 |
| OTHER DEDUCTIONS: | | | | |
| Interest on Debt | \$ 4,253,615 | \$ 3,580,125 | \$ 4,253,615 | \$ 3,580,125 |
| Amortization | 124,552 | 115,366 | 124,552 | 115,366 |
| Other | - | - | - | - |
| Total | \$ 4,378,167 | \$ 3,695,491 | \$ 4,378,167 | \$ 3,695,491 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ 2,451,272 | \$ 1,724,265 | \$ 2,451,272 | \$ 1,724,265 |
| EARNINGS PER AVERAGE SHARES OUTSTANDING | \$ 1.04 | \$ 0.75 | \$ 1.04 | \$ 0.75 |
| CUSTOMERS AT END OF PERIOD | | | 36,419 | 36,215 |

DELTA NATURAL GAS COMPANY, INC.

FINANCIAL STATEMENT

AS OF

JULY 31, 1998

DELTA NATURAL GAS COMPANY, INC.
BALANCE SHEET
JULY 31, 1998

| ASSETS | 1998 | 1997 |
|--|------------------------------|-----------------------------|
| GAS UTILITY PLANT, AT COST | \$ 121,985,249 | \$ 112,685,750 |
| Less - Reserve for Depreciation | <u>32,073,437</u> | <u>28,951,535</u> |
| | \$ <u>89,911,813</u> | \$ <u>83,734,215</u> |
| CURRENT ASSETS: | | |
| Cash | \$ 78,771 | \$ 15,095 |
| Receivables | 1,870,592 | 1,566,003 |
| Deferred Gas Cost | (571,327) | 2,365,080 |
| Gas in Storage, at Cost | 2,775,248 | 1,478,022 |
| Materials and Supplies, at Cost | 519,219 | 823,084 |
| Prepayments | <u>267,298</u> | <u>726,513</u> |
| | \$ <u>4,939,801</u> | \$ <u>6,973,798</u> |
| OTHER ASSETS: | | |
| Cash Surrender Value of Life Insurance | \$ 339,215 | \$ 321,339 |
| Unamortized Expenses | 3,717,323 | 2,643,800 |
| Receivable/Investment in Subsidiaries | 1,150,049 | 2,249,408 |
| Other | <u>1,172,638</u> | <u>377,680</u> |
| | \$ <u>6,379,225</u> | \$ <u>5,592,227</u> |
| TOTAL ASSETS | \$ <u><u>101,230,839</u></u> | \$ <u><u>96,300,240</u></u> |
| LIABILITIES | | |
| CAPITALIZATION: | | |
| Common Stock | \$ 2,382,084 | \$ 2,348,710 |
| Paid-in Surplus | 27,861,160 | 27,311,032 |
| Capital Stock Expense | (1,917,020) | (1,917,020) |
| Retained Earnings | <u>1,379,294</u> | <u>1,558,063</u> |
| Total Common Equity | \$ 29,705,518 | \$ 29,300,786 |
| Long-term Debt | <u>52,579,450</u> | <u>38,111,090</u> |
| Total Capitalization | \$ <u>82,284,969</u> | \$ <u>67,411,876</u> |
| CURRENT LIABILITIES: | | |
| Notes Payable | \$ 3,305,000 | \$ 11,670,000 |
| Current Portion of Long-Term Debt | 1,790,000 | 1,987,600 |
| Accounts Payable | 1,059,585 | 1,705,622 |
| Accrued Taxes | 713,018 | 734,447 |
| Refunds Due Customers | 104,038 | 576,812 |
| Customer Deposits | 429,917 | 360,102 |
| Accrued Interest | 929,201 | 1,220,420 |
| Other | <u>907,036</u> | <u>895,320</u> |
| | \$ <u>9,237,795</u> | \$ <u>19,150,323</u> |
| DEFERRED CREDITS AND OTHER: | | |
| Deferred Income Taxes | \$ 8,023,475 | \$ 7,921,100 |
| Investment Tax Credit | 637,300 | 708,400 |
| Regulatory Items | 829,300 | 892,100 |
| Advances for Construction | <u>218,000</u> | <u>216,441</u> |
| | \$ <u>9,708,075</u> | \$ <u>9,738,041</u> |
| TOTAL LIABILITIES | \$ <u><u>101,230,839</u></u> | \$ <u><u>96,300,240</u></u> |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF RETAINED EARNINGS AND PAID IN SURPLUS

RETAINED EARNINGS

| | | | THIS YEAR | LAST YEAR |
|---------|---------------------------------------|----|-----------|--------------|
| BALANCE | JULY 1, 1998/1997 | \$ | 1,607,094 | \$ 1,846,955 |
| ADD | | | | |
| | Net income applicable to common stock | | (227,800) | (287,992) |
| DEDUCT | | | | |
| | Common Dividends | | (0) | 900 |
| BALANCE | JULY 31, 1998/1997 | \$ | 1,379,294 | \$ 1,558,063 |

PAID-IN SURPLUS

| | | | | |
|---------|---|----|------------|---------------|
| BALANCE | JULY 1, 1998/1997 | \$ | 27,745,127 | \$ 27,203,311 |
| ADD | | | | |
| | Excess of sales price over par value of common stock | | 116,033 | 107,721 |
| DEDUCT | | | | |
| BALANCE | JULY 31, 1998/1997 | \$ | 27,861,160 | \$ 27,311,032 |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF INCOME

JULY 31, 1998

| | 1 MONTH TO DATE | | 12 MONTHS ENDED | |
|---|-----------------|--------------|-----------------|---------------|
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 1,254,840 | \$ 1,405,285 | \$ 37,771,839 | \$ 37,567,223 |
| OPERATING EXPENSES & TAXES: | | | | |
| Gas Purchased | \$ 156,554 | \$ 425,868 | \$ 16,853,039 | \$ 19,099,761 |
| Operations | 675,049 | 681,591 | 8,181,537 | 7,998,492 |
| Maintenance | 59,938 | 68,352 | 577,265 | 554,648 |
| Depreciation | 307,316 | 272,939 | 3,389,619 | 2,929,791 |
| Property & Other Taxes | 103,617 | 101,787 | 1,203,484 | 1,068,795 |
| Income Taxes | (151,625) | (177,000) | 1,158,675 | 772,300 |
| Total | \$ 1,150,849 | \$ 1,373,537 | \$ 31,363,618 | \$ 32,423,788 |
| Operating Income | \$ 103,991 | \$ 31,748 | \$ 6,408,220 | \$ 5,143,436 |
| OTHER INCOME/(EXPENSES),NET | 26,849 | 13,500 | 506,811 | 310,010 |
| Gross Income | \$ 130,840 | \$ 45,247 | \$ 6,915,031 | \$ 5,453,445 |
| OTHER DEDUCTIONS: | | | | |
| Interest on Debt | \$ 345,210 | \$ 323,939 | \$ 4,274,886 | \$ 3,656,260 |
| Amortization | 13,430 | 9,300 | 128,682 | 117,266 |
| Other | - | - | - | - |
| Total | \$ 358,640 | \$ 333,239 | \$ 4,403,568 | \$ 3,773,526 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ (227,800) | \$ (287,992) | \$ 2,511,463 | \$ 1,679,920 |
| EARNINGS PER AVERAGE SHARES OUTSTANDING | \$ (0.10) | \$ (0.12) | \$ 1.06 | \$ 0.72 |
| CUSTOMERS AT END OF PERIOD | | | 36,058 | 35,637 |

DELTA NATURAL GAS COMPANY, INC.

FINANCIAL STATEMENT

AS OF

AUGUST 31, 1998

DELTA NATURAL GAS COMPANY, INC.

BALANCE SHEET

AUGUST 31, 1998

| ASSETS | 1998 | 1997 |
|--|------------------------------|-----------------------------|
| GAS UTILITY PLANT, AT COST | \$ 122,692,776 | \$ 114,438,311 |
| Less - Reserve for Depreciation | <u>32,374,233</u> | <u>29,266,849</u> |
| | \$ <u>90,318,543</u> | \$ <u>85,171,462</u> |
| CURRENT ASSETS: | | |
| Cash | \$ (407,436) | \$ 170,479 |
| Receivables | 1,496,291 | 1,831,935 |
| Deferred Gas Cost | (10,603) | 2,349,688 |
| Gas in Storage, at Cost | 3,452,293 | 1,923,345 |
| Materials and Supplies, at Cost | 500,848 | 714,653 |
| Prepayments | <u>292,657</u> | <u>671,102</u> |
| | \$ <u>5,324,052</u> | \$ <u>7,661,202</u> |
| OTHER ASSETS: | | |
| Cash Surrender Value of Life Insurance | \$ 347,789 | \$ 329,913 |
| Unamortized Expenses | 3,703,893 | 2,634,500 |
| Receivable/Investment in Subsidiaries | 914,662 | 2,179,900 |
| Other | <u>1,140,738</u> | <u>386,931</u> |
| | \$ <u>6,107,082</u> | \$ <u>5,531,244</u> |
| TOTAL ASSETS | \$ <u><u>101,749,676</u></u> | \$ <u><u>98,363,908</u></u> |
| LIABILITIES | | |
| CAPITALIZATION: | | |
| Common Stock | \$ 2,383,118 | \$ 2,355,582 |
| Paid-in Surplus | 27,877,730 | 27,311,420 |
| Capital Stock Expense | (1,917,020) | (1,917,020) |
| Retained Earnings | <u>1,183,627</u> | <u>1,431,136</u> |
| Total Common Equity | \$ 29,527,455 | \$ 29,181,118 |
| Long-term Debt | <u>52,566,447</u> | <u>38,114,349</u> |
| Total Capitalization | \$ <u>82,093,902</u> | \$ <u>67,295,467</u> |
| CURRENT LIABILITIES: | | |
| Notes Payable | \$ 4,140,000 | \$ 13,880,000 |
| Current Portion of Long-Term Debt | 1,790,000 | 1,987,600 |
| Accounts Payable | 730,032 | 2,577,532 |
| Accrued Taxes | 558,242 | 158,404 |
| Refunds Due Customers | 102,153 | 571,994 |
| Customer Deposits | 436,689 | 370,557 |
| Accrued Interest | 1,275,804 | 909,854 |
| Other | <u>914,244</u> | <u>874,458</u> |
| | \$ <u>9,947,164</u> | \$ <u>21,330,399</u> |
| DEFERRED CREDITS AND OTHER: | | |
| Deferred Income Taxes | \$ 8,023,475 | \$ 7,921,100 |
| Investment Tax Credit | 637,300 | 708,400 |
| Regulatory Items | 827,175 | 892,100 |
| Advances for Construction | <u>220,660</u> | <u>216,441</u> |
| | \$ <u>9,708,610</u> | \$ <u>9,738,041</u> |
| TOTAL LIABILITIES | \$ <u><u>101,749,676</u></u> | \$ <u><u>98,363,908</u></u> |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF RETAINED EARNINGS AND PAID IN SURPLUS

RETAINED EARNINGS

| | | | THIS YEAR | LAST YEAR |
|---------------|---------------------------------------|----|-----------|--------------|
| BALANCE | JULY 1, 1998/1997 | \$ | 1,607,094 | \$ 1,846,955 |
| ADD | | | | |
| | Net income applicable to common stock | | (423,468) | (414,919) |
| DEDUCT | | | | |
| | Common Dividends | | (0) | 900 |
| BALANCE | AUGUST 31, 1998/1997 | \$ | 1,183,627 | \$ 1,431,136 |

PAID-IN SURPLUS

| | | | | |
|---------------|---|----|------------|---------------|
| BALANCE | JULY 1, 1998/1997 | \$ | 27,745,127 | \$ 27,203,311 |
| ADD | | | | |
| | Excess of sales price over par value of common stock | | 132,603 | 108,109 |
| DEDUCT | | | | |
| BALANCE | AUGUST 31, 1998/1997 | \$ | 27,877,730 | \$ 27,311,420 |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF INCOME

AUGUST 31, 1998

| | 2 MONTH TO DATE | | 12 MONTHS ENDED | |
|--|---------------------|---------------------|----------------------|----------------------|
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 2,416,068 | \$ 2,663,425 | \$ 37,674,927 | \$ 37,815,789 |
| OPERATING EXPENSES & TAXES: | | | | |
| Gas Purchased | \$ 259,703 | \$ 680,574 | \$ 16,701,481 | \$ 19,016,746 |
| Operations | 1,291,152 | 1,254,628 | 8,224,604 | 8,015,950 |
| Maintenance | 102,088 | 118,748 | 569,018 | 561,260 |
| Depreciation | 613,004 | 544,879 | 3,423,367 | 2,962,531 |
| Property & Other Taxes | 203,129 | 196,661 | 1,208,122 | 1,081,839 |
| Income Taxes | (291,650) | (294,500) | 1,136,150 | 848,900 |
| Total | \$ 2,177,425 | \$ 2,500,989 | \$ 31,262,742 | \$ 32,487,226 |
| Operating Income | \$ 238,643 | \$ 162,436 | \$ 6,412,185 | \$ 5,328,563 |
| OTHER INCOME/(EXPENSES), NET | 65,854 | 86,614 | 472,702 | 330,566 |
| Gross Income | \$ 304,497 | \$ 249,050 | \$ 6,884,887 | \$ 5,659,129 |
| OTHER DEDUCTIONS: | | | | |
| Interest on Debt | \$ 701,104 | \$ 645,369 | \$ 4,309,350 | \$ 3,719,439 |
| Amortization | 26,860 | 18,600 | 132,812 | 111,600 |
| Other | - | - | - | - |
| Total | \$ 727,964 | \$ 663,969 | \$ 4,442,162 | \$ 3,831,039 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ (423,468) | \$ (414,919) | \$ 2,442,724 | \$ 1,828,090 |
| EARNINGS PER AVERAGE SHARES OUTSTANDING | \$ (0.18) | \$ (0.18) | \$ 1.03 | \$ 0.78 |
| CUSTOMERS AT END OF PERIOD | | | 35,635 | 35,210 |

DELTA NATURAL GAS COMPANY, INC.

FINANCIAL STATEMENT

AS OF

SEPTEMBER 30, 1998

DELTA NATURAL GAS COMPANY, INC.
BALANCE SHEET
SEPTEMBER 30, 1998

| ASSETS | 1998 | 1997 |
|--|-----------------------|----------------------|
| GAS UTILITY PLANT, AT COST | \$ 123,363,185 | \$ 115,612,290 |
| Less - Reserve for Depreciation | <u>32,706,147</u> | <u>29,531,405</u> |
| | \$ <u>90,657,038</u> | \$ <u>86,080,885</u> |
| CURRENT ASSETS: | | |
| Cash | \$ 194,422 | \$ 169,731 |
| Receivables | 1,095,628 | 920,321 |
| Deferred Gas Cost | (1,894) | 2,631,094 |
| Gas in Storage, at Cost | 4,106,886 | 2,368,774 |
| Materials and Supplies, at Cost | 547,122 | 688,607 |
| Prepayments | <u>246,809</u> | <u>591,012</u> |
| | \$ <u>6,188,972</u> | \$ <u>7,369,541</u> |
| OTHER ASSETS: | | |
| Cash Surrender Value of Life Insurance | \$ 347,789 | \$ 329,913 |
| Unamortized Expenses | 3,690,463 | 2,625,200 |
| Receivable/Investment in Subsidiaries | 1,534,914 | 1,970,571 |
| Other | <u>1,108,838</u> | <u>395,749</u> |
| | \$ <u>6,682,004</u> | \$ <u>5,321,432</u> |
| TOTAL ASSETS | <u>\$ 103,528,014</u> | <u>\$ 98,771,858</u> |
| LIABILITIES | | |
| CAPITALIZATION: | | |
| Common Stock | \$ 2,387,989 | \$ 2,353,781 |
| Paid-in Surplus | 27,955,666 | 27,392,660 |
| Capital Stock Expense | (1,917,020) | (1,917,020) |
| Retained Earnings | <u>234,127</u> | <u>362,579</u> |
| Total Common Equity | \$ 28,660,763 | \$ 28,192,000 |
| Long-term Debt | <u>52,507,485</u> | <u>38,117,638</u> |
| Total Capitalization | \$ <u>81,168,247</u> | \$ <u>66,309,638</u> |
| CURRENT LIABILITIES: | | |
| Notes Payable | \$ 7,050,000 | \$ 15,485,000 |
| Current Portion of Long-Term Debt | 1,790,000 | 1,987,600 |
| Accounts Payable | 873,526 | 2,134,833 |
| Accrued Taxes | (93,666) | 25,397 |
| Refunds Due Customers | 89,604 | 566,142 |
| Customer Deposits | 449,093 | 392,158 |
| Accrued Interest | 1,591,563 | 1,241,222 |
| Other | <u>903,762</u> | <u>891,827</u> |
| | \$ <u>12,653,882</u> | \$ <u>22,724,179</u> |
| DEFERRED CREDITS AND OTHER: | | |
| Deferred Income Taxes | \$ 8,023,475 | \$ 7,921,100 |
| Investment Tax Credit | 637,300 | 708,400 |
| Regulatory Items | 825,050 | 892,100 |
| Advances for Construction | <u>220,060</u> | <u>216,441</u> |
| | \$ <u>9,705,885</u> | \$ <u>9,738,041</u> |
| TOTAL LIABILITIES | <u>\$ 103,528,014</u> | <u>\$ 98,771,858</u> |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF RETAINED EARNINGS AND PAID IN SURPLUS

RETAINED EARNINGS

| | | | THIS YEAR | LAST YEAR |
|---------|---------------------------------------|----|-----------|--------------|
| BALANCE | JULY 1, 1998/1997 | \$ | 1,607,094 | \$ 1,846,955 |
| ADD | | | | |
| | Net income applicable to common stock | | (693,777) | (813,982) |
| DEDUCT | | | | |
| | Common Dividends | | 679,190 | 670,394 |
| BALANCE | SEPTEMBER 30, 1998/1997 | \$ | 234,127 | \$ 362,579 |

PAID-IN SURPLUS

| | | | | |
|---------|---|----|------------|---------------|
| BALANCE | JULY 1, 1998/1997 | \$ | 27,745,127 | \$ 27,203,311 |
| ADD | | | | |
| | Excess of sales price over par value of common stock | | 210,539 | 189,349 |
| DEDUCT | | | | |
| BALANCE | SEPTEMBER 30, 1998/1997 | \$ | 27,955,666 | \$ 27,392,660 |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF INCOME

SEPTEMBER 30, 1998

| | 3 MONTH TO DATE | | 12 MONTHS ENDED | |
|--|---------------------|---------------------|----------------------|----------------------|
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 3,593,003 | \$ 3,763,586 | \$ 37,751,701 | \$ 37,889,928 |
| OPERATING EXPENSES & TAXES: | | | | |
| Gas Purchased | \$ 420,232 | \$ 884,985 | \$ 16,657,600 | \$ 18,848,387 |
| Operations | 1,960,051 | 1,982,082 | 8,166,048 | 8,264,636 |
| Maintenance | 149,647 | 180,455 | 554,871 | 583,760 |
| Depreciation | 921,631 | 816,690 | 3,460,183 | 2,995,142 |
| Property & Other Taxes | 307,326 | 330,454 | 1,178,526 | 1,133,413 |
| Income Taxes | (486,675) | (536,000) | 1,182,625 | 775,600 |
| Total | \$ 3,272,212 | \$ 3,658,665 | \$ 31,199,853 | \$ 32,600,938 |
| Operating Income | \$ 320,790 | \$ 104,921 | \$ 6,551,848 | \$ 5,288,990 |
| OTHER INCOME/(EXPENSES),NET | 123,898 | 98,697 | 518,663 | 271,932 |
| Gross Income | \$ 444,689 | \$ 203,618 | \$ 7,070,511 | \$ 5,560,922 |
| OTHER DEDUCTIONS: | | | | |
| Interest on Debt | \$ 1,098,175 | \$ 989,700 | \$ 4,362,090 | \$ 3,804,743 |
| Amortization | 40,290 | 27,900 | 136,942 | 111,600 |
| Other | - | - | - | - |
| Total | \$ 1,138,465 | \$ 1,017,600 | \$ 4,499,032 | \$ 3,916,343 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ (693,777) | \$ (813,982) | \$ 2,571,478 | \$ 1,644,580 |
| EARNINGS PER AVERAGE SHARES OUTSTANDING | \$ (0.29) | \$ (0.35) | \$ 1.09 | \$ 0.70 |
| CUSTOMERS AT END OF PERIOD | | | 35,637 | 35,061 |

DELTA NATURAL GAS COMPANY, INC.

FINANCIAL STATEMENT

AS OF

OCTOBER 31, 1998

DELTA NATURAL GAS COMPANY, INC.
BALANCE SHEET
OCTOBER 31, 1998

| ASSETS | 1998 | 1997 |
|--|------------------------------|------------------------------|
| GAS UTILITY PLANT, AT COST | \$ 124,184,216 | \$ 116,751,554 |
| Less - Reserve for Depreciation | <u>33,035,522</u> | <u>29,672,175</u> |
| | \$ <u>91,148,694</u> | \$ <u>87,079,379</u> |
| CURRENT ASSETS: | | |
| Cash | \$ 26,240 | \$ 11,105 |
| Receivables | 1,309,773 | 1,400,100 |
| Deferred Gas Cost | (24,791) | 3,212,626 |
| Gas in Storage, at Cost | 4,383,052 | 2,819,392 |
| Materials and Supplies, at Cost | 507,107 | 668,850 |
| Prepayments | <u>199,493</u> | <u>531,673</u> |
| | \$ <u>6,400,874</u> | \$ <u>8,643,746</u> |
| OTHER ASSETS: | | |
| Cash Surrender Value of Life Insurance | \$ 347,789 | \$ 329,913 |
| Unamortized Expenses | 3,677,033 | 2,615,900 |
| Receivable/Investment in Subsidiaries | 2,070,049 | 1,942,309 |
| Other | <u>1,076,938</u> | <u>402,583</u> |
| | \$ <u>7,171,809</u> | \$ <u>5,290,705</u> |
| TOTAL ASSETS | \$ <u><u>104,721,378</u></u> | \$ <u><u>101,013,831</u></u> |
| LIABILITIES | | |
| CAPITALIZATION: | | |
| Common Stock | \$ 2,389,835 | \$ 2,355,402 |
| Paid-in Surplus | 27,985,313 | 27,419,531 |
| Capital Stock Expense | (1,917,020) | (1,917,020) |
| Retained Earnings | <u>78,500</u> | <u>186,282</u> |
| Total Common Equity | \$ 28,536,628 | \$ 28,044,195 |
| Long-term Debt | <u>52,428,563</u> | <u>37,940,956</u> |
| Total Capitalization | \$ <u>80,965,192</u> | \$ <u>65,985,151</u> |
| CURRENT LIABILITIES: | | |
| Notes Payable | \$ 9,290,000 | \$ 18,570,000 |
| Current Portion of Long-Term Debt | 1,790,000 | 1,987,600 |
| Accounts Payable | 1,077,597 | 2,456,523 |
| Accrued Taxes | (164,791) | (39,230) |
| Refunds Due Customers | 86,523 | 550,276 |
| Customer Deposits | 521,204 | 443,688 |
| Accrued Interest | 617,891 | 501,625 |
| Other | <u>834,002</u> | <u>819,330</u> |
| | \$ <u>14,052,426</u> | \$ <u>25,289,812</u> |
| DEFERRED CREDITS AND OTHER: | | |
| Deferred Income Taxes | \$ 8,023,475 | \$ 7,921,100 |
| Investment Tax Credit | 637,300 | 708,400 |
| Regulatory Items | 822,925 | 892,100 |
| Advances for Construction | <u>220,060</u> | <u>217,267</u> |
| | \$ <u>9,703,760</u> | \$ <u>9,738,867</u> |
| TOTAL LIABILITIES | \$ <u><u>104,721,378</u></u> | \$ <u><u>101,013,831</u></u> |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF RETAINED EARNINGS AND PAID IN SURPLUS

RETAINED EARNINGS

| | | | THIS YEAR | LAST YEAR |
|---------|---------------------------------------|----|-----------|--------------|
| BALANCE | JULY 1, 1998/1997 | \$ | 1,607,094 | \$ 1,846,955 |
| ADD | | | | |
| | Net income applicable to common stock | | (849,404) | (990,278) |
| DEDUCT | | | | |
| | Common Dividends | | 679,190 | 670,395 |
| BALANCE | OCTOBER 31, 1998/1997 | \$ | 78,500 | \$ 186,282 |

PAID-IN SURPLUS

| | | | | |
|---------|---|----|------------|---------------|
| BALANCE | JULY 1, 1998/1997 | \$ | 27,745,127 | \$ 27,203,311 |
| ADD | | | | |
| | Excess of sales price over par value of common stock | | 240,186 | 216,220 |
| DEDUCT | | | | |
| BALANCE | OCTOBER 31, 1998/1997 | \$ | 27,985,313 | \$ 27,419,531 |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF INCOME

OCTOBER 31, 1998

| | 4 MONTH TO DATE | | 12 MONTHS ENDED | |
|--|-----------------|--------------|-----------------|---------------|
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 5,130,700 | \$ 5,316,094 | \$ 37,736,890 | \$ 37,781,780 |
| OPERATING EXPENSES & TAXES: | | | | |
| Gas Purchased | \$ 739,994 | \$ 1,355,240 | \$ 16,507,107 | \$ 18,620,231 |
| Operations | 2,628,706 | 2,610,498 | 8,206,287 | 8,259,089 |
| Maintenance | 189,863 | 227,338 | 548,203 | 581,012 |
| Depreciation | 1,232,794 | 1,090,620 | 3,497,416 | 3,029,872 |
| Property & Other Taxes | 411,223 | 427,331 | 1,185,547 | 1,147,712 |
| Income Taxes | (598,900) | (668,700) | 1,203,100 | 763,400 |
| Total | \$ 4,603,680 | \$ 5,042,327 | \$ 31,147,660 | \$ 32,401,316 |
| Operating Income | \$ 527,020 | \$ 273,767 | \$ 6,589,230 | \$ 5,380,464 |
| OTHER INCOME/(EXPENSES),NET | 155,787 | 148,251 | 500,997 | 270,559 |
| Gross Income | \$ 682,806 | \$ 422,018 | \$ 7,090,227 | \$ 5,651,023 |
| OTHER DEDUCTIONS: | | | | |
| Interest on Debt | \$ 1,478,490 | \$ 1,375,097 | \$ 4,357,008 | \$ 3,916,917 |
| Amortization | 53,720 | 37,200 | 141,072 | 111,600 |
| Other | - | - | - | - |
| Total | \$ 1,532,210 | \$ 1,412,297 | \$ 4,498,080 | \$ 4,028,517 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ (849,404) | \$ (990,279) | \$ 2,592,147 | \$ 1,622,506 |
| EARNINGS PER AVERAGE SHARES OUTSTANDING | \$ (0.36) | \$ (0.42) | \$ 1.09 | \$ 0.69 |
| CUSTOMERS AT END OF PERIOD | | | 35,867 | 35,677 |

DELTA NATURAL GAS COMPANY, INC.

FINANCIAL STATEMENT

AS OF

NOVEMBER 30, 1998

DELTA NATURAL GAS COMPANY, INC.
BALANCE SHEET
NOVEMBER 30, 1998

| ASSETS | 1998 | 1997 |
|--|------------------------------|------------------------------|
| GAS UTILITY PLANT, AT COST | \$ 124,690,467 | \$ 117,534,155 |
| Less - Reserve for Depreciation | <u>33,174,231</u> | <u>29,855,743</u> |
| | \$ <u>91,516,236</u> | \$ <u>87,678,412</u> |
| CURRENT ASSETS: | | |
| Cash | \$ (146,507) | \$ 143,061 |
| Receivables | 1,854,810 | 2,684,392 |
| Deferred Gas Cost | 468,209 | 4,194,095 |
| Gas in Storage, at Cost | 4,038,662 | 2,537,966 |
| Materials and Supplies, at Cost | 489,157 | 874,502 |
| Prepayments | <u>142,359</u> | <u>464,395</u> |
| | \$ <u>6,846,691</u> | \$ <u>10,898,410</u> |
| OTHER ASSETS: | | |
| Cash Surrender Value of Life Insurance | \$ 347,789 | \$ 329,913 |
| Unamortized Expenses | 3,663,603 | 2,606,600 |
| Receivable/Investment in Subsidiaries | 1,576,594 | 1,849,024 |
| Other | <u>1,081,038</u> | <u>406,543</u> |
| | \$ <u>6,669,024</u> | \$ <u>5,192,080</u> |
| TOTAL ASSETS | \$ <u><u>105,031,951</u></u> | \$ <u><u>103,768,902</u></u> |
| LIABILITIES | | |
| CAPITALIZATION: | | |
| Common Stock | \$ 2,390,490 | \$ 2,355,402 |
| Paid-in Surplus | 27,996,500 | 27,419,531 |
| Capital Stock Expense | (1,917,020) | (1,917,020) |
| Retained Earnings | <u>211,370</u> | <u>389,970</u> |
| Total Common Equity | \$ 28,681,341 | \$ 28,247,883 |
| Long-term Debt | <u>52,435,683</u> | <u>37,541,971</u> |
| Total Capitalization | \$ <u>81,117,024</u> | \$ <u>65,789,854</u> |
| CURRENT LIABILITIES: | | |
| Notes Payable | \$ 8,775,000 | \$ 1,987,600 |
| Current Portion of Long-Term Debt | 1,790,000 | 20,160,000 |
| Accounts Payable | 1,318,299 | 3,177,735 |
| Accrued Taxes | (94,435) | 221,912 |
| Refunds Due Customers | 83,740 | 501,103 |
| Customer Deposits | 567,366 | 485,200 |
| Accrued Interest | 914,645 | 862,290 |
| Other | <u>858,677</u> | <u>844,032</u> |
| | \$ <u>14,213,292</u> | \$ <u>28,239,873</u> |
| DEFERRED CREDITS AND OTHER: | | |
| Deferred Income Taxes | \$ 8,023,475 | \$ 7,921,100 |
| Investment Tax Credit | 637,300 | 708,400 |
| Regulatory Items | 820,800 | 892,100 |
| Advances for Construction | <u>220,060</u> | <u>217,575</u> |
| | \$ <u>9,701,635</u> | \$ <u>9,739,175</u> |
| TOTAL LIABILITIES | \$ <u><u>105,031,951</u></u> | \$ <u><u>103,768,902</u></u> |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF INCOME

NOVEMBER 30, 1998

| | 5 MONTH TO DATE | | 12 MONTHS ENDED | |
|--|-----------------|--------------|-----------------|---------------|
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 7,479,468 | \$ 8,596,736 | \$ 36,805,016 | \$ 38,448,208 |
| OPERATING EXPENSES & TAXES: | | | | |
| Gas Purchased | \$ 1,439,774 | \$ 2,926,843 | \$ 15,635,284 | \$ 18,898,893 |
| Operations | 3,272,113 | 3,269,433 | 8,190,760 | 8,375,131 |
| Maintenance | 215,991 | 258,242 | 543,427 | 585,458 |
| Depreciation | 1,546,622 | 1,368,569 | 3,533,294 | 3,068,621 |
| Property & Other Taxes | 514,304 | 522,330 | 1,193,628 | 1,159,999 |
| Income Taxes | (534,825) | (570,000) | 1,168,475 | 810,400 |
| Total | \$ 6,453,978 | \$ 7,775,417 | \$ 30,264,868 | \$ 32,898,502 |
| Operating Income | \$ 1,025,490 | \$ 821,319 | \$ 6,540,148 | \$ 5,549,707 |
| OTHER INCOME/(EXPENSES),NET | 175,942 | 183,933 | 485,471 | 342,198 |
| Gross Income | \$ 1,201,432 | \$ 1,005,252 | \$ 7,025,619 | \$ 5,891,905 |
| OTHER DEDUCTIONS: | | | | |
| Interest on Debt | \$ 1,850,816 | \$ 1,745,343 | \$ 4,359,087 | \$ 4,006,228 |
| Amortization | 67,150 | 46,500 | 145,202 | 111,600 |
| Other | - | - | - | - |
| Total | \$ 1,917,966 | \$ 1,791,843 | \$ 4,504,290 | \$ 4,117,828 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ (716,534) | \$ (786,591) | \$ 2,521,329 | \$ 1,774,077 |
| EARNINGS PER AVERAGE SHARES OUTSTANDING | \$ (0.30) | \$ (0.33) | \$ 1.06 | \$ 0.76 |
| CUSTOMERS AT END OF PERIOD | | | 37,181 | 37,009 |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF RETAINED EARNINGS AND PAID IN SURPLUS

RETAINED EARNINGS

| | | | THIS YEAR | LAST YEAR |
|---------|---------------------------------------|----|-----------|--------------|
| BALANCE | JULY 1, 1998/1997 | \$ | 1,607,094 | \$ 1,846,955 |
| ADD | | | | |
| | Net income applicable to common stock | | (716,534) | (786,591) |
| DEDUCT | | | | |
| | Common Dividends | | 679,190 | 670,394 |
| BALANCE | NOVEMBER 30, 1998/1997 | \$ | 211,370 | \$ 389,970 |

PAID-IN SURPLUS

| | | | | |
|---------|---|----|------------|---------------|
| BALANCE | JULY 1, 1998/1997 | \$ | 27,745,127 | \$ 27,203,311 |
| ADD | | | | |
| | Excess of sales price over par value of common stock | | 251,373 | 216,220 |
| DEDUCT | | | | |
| BALANCE | NOVEMBER 30, 1998/1997 | \$ | 27,996,500 | \$ 27,419,531 |

DELTA NATURAL GAS COMPANY, INC.

FINANCIAL STATEMENT

AS OF

DECEMBER 31, 1998

DELTA NATURAL GAS COMPANY, INC.

BALANCE SHEET
DECEMBER 31, 1998

| ASSETS | 1998 | 1997 |
|--|-----------------------|-----------------------|
| GAS UTILITY PLANT, AT COST | \$ 125,206,004 | \$ 118,443,727 |
| Less - Reserve for Depreciation | <u>33,478,352</u> | <u>30,084,982</u> |
| | \$ <u>91,727,652</u> | \$ <u>88,358,745</u> |
| CURRENT ASSETS: | | |
| Cash | \$ 422,379 | \$ 444,404 |
| Receivables | 1,781,108 | 3,360,552 |
| Deferred Gas Cost | 1,354,892 | 3,796,666 |
| Gas in Storage, at Cost | 3,364,903 | 1,855,202 |
| Materials and Supplies, at Cost | 451,812 | 710,358 |
| Prepayments | <u>106,884</u> | <u>388,449</u> |
| | \$ <u>7,481,978</u> | \$ <u>10,555,631</u> |
| OTHER ASSETS: | | |
| Cash Surrender Value of Life Insurance | \$ 347,789 | \$ 329,913 |
| Unamortized Expenses | 3,650,173 | 2,597,300 |
| Receivable/Investment in Subsidiaries | 1,466,060 | 2,168,055 |
| Other | <u>1,049,138</u> | <u>397,730</u> |
| | \$ <u>6,513,160</u> | \$ <u>5,492,998</u> |
| TOTAL ASSETS | <u>\$ 105,722,790</u> | <u>\$ 104,407,374</u> |
| LIABILITIES | | |
| CAPITALIZATION: | | |
| Common Stock | \$ 2,394,633 | \$ 2,361,922 |
| Paid-in Surplus | 28,068,588 | 27,528,243 |
| Capital Stock Expense | (1,917,020) | (1,917,020) |
| Retained Earnings | <u>(194,389)</u> | <u>282,553</u> |
| Total Common Equity | \$ 28,351,812 | \$ 28,255,698 |
| Long-term Debt | <u>51,757,845</u> | <u>37,976,596</u> |
| Total Capitalization | \$ <u>80,109,657</u> | \$ <u>66,232,294</u> |
| CURRENT LIABILITIES: | | |
| Notes Payable | \$ 9,030,000 | \$ 1,553,777 |
| Current Portion of Long-Term Debt | 2,450,000 | 19,395,000 |
| Accounts Payable | 1,749,573 | 3,660,494 |
| Accrued Taxes | (441,509) | 501,518 |
| Refunds Due Customers | 72,839 | 461,147 |
| Customer Deposits | 594,863 | 498,566 |
| Accrued Interest | 1,220,198 | 1,081,096 |
| Other | <u>881,858</u> | <u>871,733</u> |
| | \$ <u>15,557,823</u> | \$ <u>28,023,331</u> |
| DEFERRED CREDITS AND OTHER: | | |
| Deferred Income Taxes | \$ 8,436,725 | \$ 8,393,000 |
| Investment Tax Credit | 602,550 | 673,500 |
| Regulatory Items | 795,975 | 867,675 |
| Advances for Construction | <u>220,060</u> | <u>217,575</u> |
| | \$ <u>10,055,310</u> | \$ <u>10,151,750</u> |
| TOTAL LIABILITIES | <u>\$ 105,722,790</u> | <u>\$ 104,407,374</u> |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF RETAINED EARNINGS AND PAID IN SURPLUS

RETAINED EARNINGS

| | | | THIS YEAR | LAST YEAR |
|---------------------------------------|------------------------|----|-----------|--------------|
| BALANCE | JULY 1, 1998/1997 | \$ | 1,607,094 | \$ 1,846,955 |
| ADD | | | | |
| Net income applicable to common stock | | | (441,002) | (222,170) |
| DEDUCT | | | | |
| Common Dividends | | | 1,360,481 | 1,342,232 |
| BALANCE | DECEMBER 31, 1998/1997 | \$ | (194,389) | \$ 282,553 |

PAID-IN SURPLUS

| | | | | |
|--|------------------------|----|------------|---------------|
| BALANCE | JULY 1, 1998/1997 | \$ | 27,745,127 | \$ 27,203,311 |
| ADD | | | | |
| Excess of sales price over par value of common stock | | | 323,461 | 324,932 |
| DEDUCT | | | | |
| BALANCE | DECEMBER 31, 1998/1997 | \$ | 28,068,588 | \$ 27,528,243 |

DELTA NATURAL GAS COMPANY, INC.

STATEMENT OF INCOME

DECEMBER 31, 1998

| | 6 MONTH TO DATE | | 12 MONTHS ENDED | |
|--|-----------------|---------------|-----------------|---------------|
| | 1998 | 1997 | 1998 | 1997 |
| OPERATING REVENUES | \$ 10,622,811 | \$ 13,687,353 | \$ 34,857,742 | \$ 39,185,262 |
| OPERATING EXPENSES & TAXES: | | | | |
| Gas Purchased | \$ 2,600,764 | \$ 5,575,941 | \$ 14,147,176 | \$ 19,515,435 |
| Operations | 4,046,030 | 4,048,374 | 8,185,735 | 8,137,504 |
| Maintenance | 251,132 | 294,628 | 542,183 | 590,629 |
| Depreciation | 1,861,901 | 1,646,789 | 3,570,354 | 3,135,388 |
| Property & Other Taxes | 617,590 | 595,396 | 1,223,848 | 1,151,828 |
| Income Taxes | (399,250) | (239,725) | 973,775 | 906,475 |
| Total | \$ 8,978,167 | \$ 11,921,403 | \$ 28,643,070 | \$ 33,437,259 |
| Operating Income | \$ 1,644,644 | \$ 1,765,951 | \$ 6,214,672 | \$ 5,748,003 |
| OTHER INCOME/(EXPENSES),NET | 216,704 | 182,923 | 527,243 | 439,652 |
| Gross Income | \$ 1,861,349 | \$ 1,948,874 | \$ 6,741,915 | \$ 6,187,655 |
| OTHER DEDUCTIONS: | | | | |
| Interest on Debt | \$ 2,221,771 | \$ 2,115,244 | \$ 4,360,142 | \$ 4,037,818 |
| Amortization | 80,580 | 55,800 | 149,332 | 111,600 |
| Other | - | - | - | - |
| Total | \$ 2,302,351 | \$ 2,171,044 | \$ 4,509,474 | \$ 4,149,418 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ (441,002) | \$ (222,170) | \$ 2,232,441 | \$ 2,038,237 |
| EARNINGS PER AVERAGE SHARES OUTSTANDING | \$ (0.18) | \$ (0.09) | 0.94 | 0.87 |
| CUSTOMERS AT END OF PERIOD | | | 38,132 | 37,789 |