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PUELIC SERVICE CORmANBICN

## COMMONWEALTH OF KENTUCKY

$\because$ BEFORE THE
PUBLIC SERVICE COMMISSION OF KENTUCKY

IN THE MATTER OF:

JOINT APPLICATION OF KENTUCKY POWER COMPANY,) AMERICAN ELECTRIC POWER COMPANY, INC. ) AND CENTRAL AND SOUTH WEST CORPORATION ) CASE NO. 99REGARDING A PROPOSED MERGER
)

# WORKPAPERS OF <br> THOMAS J. FLAHERTY <br> FOR 

APPLICANTS

APRIL 1999

TABLE OF CONTENTS

## SECTION

WORKPAPERS OF THOMAS J. FLAHERTY

No Electric File
1-961


| Poutential Arras (S in Mex\%s) | Kreluctions | $\underline{1999}$ | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | Tortal |  |
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| L.ither |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ( Cinjun.te | 135 | \$17.124 | 56099 | \$77,031 | \$81.498 | 586,094 | 590,826 | \$95.700 | S100.72s | 3105.908 | S111.296 | \$29,679 | 8856, 831 | 35.6\% |
| A. 13 'iencistur | 72 | 2.662 | 7,402 | 7,750 | 8.111 | 8.484 | 8.870 | 9.270 | 9.685 | 10,114 | 10.5617 | 2.755 | 85.664 | 3.6\% |
| Lator Alt |  | 1,210) | 3,463 | 3,965 | 4.475 | 4.903 | 5.519 | 6.054 | 6.6110 | 7.156 | 7.724 | 2.551 | S3,70n? | 2.2\% |
| Parkp Bonk run | A-11.661 | 20.986 | 71,856 | 88.747 | 94,084 | 99,571 | 105.215 | 111,025 | 117.019 | 123,178 | 129.53) | 34.985 | 996, 1\%, | 41.4\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | \$1.868 | 56,353 | \$7,176 | \$7.391 | \$7.613 | \$7.841 | \$8,176 | 38 | \$8.568 | 58.825 | 32,272 | 574,302 | 3.12 |
| Adventismb |  | 251.191 | 31.667 | S1.750 | \$1,838 | \$1,930 | \$2,026 | \$2.128 | \$2,234 | S2.346 | \$2,463 | \$647 | 320,21 | 0.8\% |
| Beweths |  | 2 | 0 | 0 | 9,032 | 9,839 | 10.664 | 11.515 | 12,367 | 13.248 | 14,15n | 3.769 | 584.575 | 3.5\% |
| Inawn .unc |  | $2{ }^{4}, 361$ | 6.047 | 6.288 | 6.540 | 6.802 | 7.074 | 7.357 | 7.651 | 7.957 | 8.275 | 2.152 | \$70, 5112 | 2.94 |
|  |  | - 4.614 | 9.689 | 11.306 | 11.898 | 12.522 | 13,181 | 13.875 | 14.618 | 15.381 | 16.11 | 4.06 | 5127.338 | 53\% |
|  |  | $\begin{array}{ll}4 & 1.659\end{array}$ | 110.727 | 20,218 | 30.114 | 39,855 | 43,931 | 46,890 | 42.515 | 62 | 33.733 | 5.30 | \$313.1118. | 13.0\% |
|  |  | 212.517 | 17.523 | 18.399 | 19,319 | 20,285 | 21.300 | 22.365 | 23.483 | 24.657 | 25.88 | 6.796 | \$212.534 | 8.8\% |
| Panduics |  | 25.238 | 7.193 | 7,409 | 7,631 | 7.860 | 8.096 | 8.339 | 8.58\% | 847 | 9.11 | 2,346 | 580.661 | 3.4\% |
| Shanetwhite Seivices |  | 597 | 820 | 845 | 870 | 897 | 923 | 951 | 981 | 1,009 | 1,039 | 268 | 50,200 | $0.4 \%$ |
| Dinecturs'lees |  | 358 | 492 | 507 | 522 | 537 | 554 | 570 | 587 | 619 | 623 | 161 | 55.516 | $0.2 \%$ |
| Assuciciulin thes |  | 2274 | 376 | 388 | 399 | 411 | 424 | 436 | $44^{17}$ | 463 | 477 | 123 | S4, 220 | 0.2\% |
|  |  | 2718 | 986 | 1.015 | 1.046 | 1.077 | 1,110 | 1.143 | 1.177 | 1.213 | 1.249 | 322 | S11.056 | 0.5\% |
| Tctammummations |  | $\hat{\delta}^{1.893}$ | 2.599 | 2,677 | 2,758 | 2.840 | 2.925 | 3.013 | 3,114 | 3.197 | 3.293 | 848 | \$29,146 | 1.2\% |
| Credili becilucs |  | $2 \quad \frac{89}{7}$ | $\underline{123}$ | 126 | 130 | 134 | 138 | 142 | 146 | 151 | 159 | 40 | $\underline{11,374}$ | 0.19 |
| Tutal |  | \$35,377 | \$64.595 | \$78.106 | \$99.488 | \$112.603 | S120.186 | \$126,791 | 3126,2(1) | \$125.813 | \$125.482 | \$29,111 | \$1,043,750 | 43.4\% |



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## Financial Assumptions



## Privileged and Confidential - For Internal Use Only



## SYNERGIES SUMMARY

Savings Area: Administrative \& General Overhead

| AEP Position: |  | Rationale for Savings: |
| :---: | :---: | :---: |
| AEP's total administrative and genera 921 ) for 1997 were $\$ 77.1$ million. Aver $\$ 6.747$. AEP operating companies' F directly incurred A\&G expenses of $\$ 2$ Corporation billings of $\$ 52.3$ million. are not available for AEP Service Co companies. | (FERC account employee cost is charges include EP Service cost component to the operating | Administrative and general overhead costs include office supplies, telephone expenses, employee business expenses, facilities costs, and other miscellaneous costs. Examples of variable administrative and general overhead costs include office supplies, telephone expenses, and business expenses. Administrative and general overhead will decrease as personnel in corporate or centralized field functions who incur these costs are reduced. |
| CSW Position: |  | Basis for Calculation: |
| CSW's total administrative and genera 921) for 1997 were $\$ 41.8$ million. Aver $\$ 6.595$. CSW reports the operating co charges and Service Company billings | (FERC account employee cost is Account 921 components. | The percentage of variable costs for each category were estimated based on previous transactions. The weighted average cost per employee was applied to the number of corporate, administrative, customer service, engineering and electrical system technical support personnel reductions to estimate savings. |
| Ten Year Savings (\$000): |  |  |
| $\square$ OsM Savings | \$ 74,302 $<-2$ | Key Assumptions: |
| 4 Capital Savings | \$ 0 | $\square$ All costs are appropriately captured. |
| $\square$ Revenue Requirements Savings | \$ 0 | - Variable cost is estimated based on conversation with company |
| - Total Savings | \$ 74,302 | management. |

PAGE 10






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| $(1)^{\text {1.itamat }}$ | Vatshle Fixames Variolde \% |  | AEP | (sw | Nent ${ }^{\text {a }}$ | Katuctions |
|  |  |  | 25 | 16 | 25 | 12 |
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|  | 5.\%\%o |  | 120 | ヶ | 1210 | 2 |
|  | $5 \quad 0.747$ | 1 -mame * Accwentur | 474 | 4s | 474 | 170 |
|  |  | Ituman Resoutios | 312 | 115 | 312 | or |
| Vetalde trione 6000, | $5 \quad 10.157$ | tudanuice Syserims | O6: | 410 | astil | 24 |
|  |  | Adtrinsustive \& Suiyxir | cos | 251 | cos | 162 |
|  |  | Retail Manketing \& Sales | 5ss | 422 | 585 | th |
| (1)11-1991 |  | Purctusing is Materials Mangernem | 355 | 250 | 155 | 51 |
| C $5{ }^{\text {Tintasi }}$ | Vatilut Fiprames | Custanke Service | 1.031 | 1.272 | 1.091 | 148 |
| 1000s) (.) s 11.8.d s | 2.490 ( 5 56.54 -5 | Tat) Euyirecing | 930 | 346 | 1.276 | 7 |
|  |  | Eectrical System Tecturical Supmi | 129 | 68 | 1.97 | 11 |
|  | 4.580 | T.rat | 5,956 | $3.5 \mathrm{K6}$ | 6.170 | 453 |
|  | 5 6.5\% |  |  |  |  |  |
|  |  | Refturition Phase.ln | $\underline{1999}$ | 2000 | $\underline{2001}$ | Tual Re.luctions |
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| wato |  | Finume A Ascouriung | 34 | 102 | 3 | 170 |
|  | 56.8183 | Huninan kesources | 33 | 32 | 0 | os |
|  | 9,542 | futwnutioa Systens | 51 | 153 | 50 | 25 |
|  | $5 \quad 0.040$ | Adruisistrative \& Sujpert | ${ }^{1} 1$ | 81 | 0 | 10: |
|  | 7.037 | Ketail Misketing de Siles | 23 | 23 | 0 | 46 |
|  |  | Purtusing \& Materials Marngenent | 25 | 25 | 0 | 50 |
| 19\%) Salme 10001 | $5 \quad 2.491$ | Custuricer Service | 74 | 74 | 0 | $1+8$ |
| 2000 Sorme 10001 | $5 \quad 6.153$ | T: ED Engirering | 4 | 3 | 0 | 7 |
| 2001 Soume 1000 | $5 \quad 1.176 c^{-}$- 2 | Fiecrical Sysielin Tecluical Support | 6 | 5 | 11 | 11 |
| 1.0nAtern | 1.0\% | Tortal | 351 | 518 | 84 | 455 |





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Varlable Expenses
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### 6.0 ADMINLS $\operatorname{I~A~M~}$ TIVE \& GENERAL OVERHEAD

INSTRUCTIONS:
Am
Please provide the data requested below as specifically and completely as possible. If data requested is not applicable, please provide a complete explanation of why nol
Also, please inform us of notable exceptions to or anticipated changes in the data being provided during the forecasted study period.
Person Providing Data:

$90^{\circ}$ \& 7101


Columbus.Southem Power Company 6.0 Administrative \& General Overhead

| ARG Expense Category (FERC ACCT. 921) | 1996 Cost | 1997 Cost |
| :---: | :---: | :---: |
| Postage | \$34.021 | \$15,255 |
| Facilities | 1,007,408 | 575,685 |
| Employee Expenses | 307,988 | 369.993 |
| Telephone | 780,382 | 310.589 |
| Office Supplies | 496,334 | 568,367 |
| Utilities | 0 | -6,30 |
| Other(s): |  |  |
| Professional Service | 724,390 | 927.314 |
| Leases | 910,908 | 838.959 |
| AEPSC Services | 6,142,764 | 6,852.417 |
| Miscellaneous | (403.292) | 505,461 |
|  |  |  |
| Account Total | \$10.000.902 | \$10,964039 |

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## dministrative a general overhiend <br> Dati Request

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## Kentucky Power Company Analysis of Major Cost Components Account 621

| Category | 1997 | 1996 |
| :--- | ---: | ---: |
| Office Supplies | 312,830 | 376,355 |
| Employee Expenses | 50,146 | 114,102 |
| Faciities | 0 | 0 |
| Postage | 33,059 | 12,539 |
| Telephone | 50,819 | 291,988 |
| Other | 612,588 | 147,608 |
| AEPSC Billings | $\underline{2,707,173}$ | $\underline{2,467,017}$ |
|  | $3,766,615$ | $3,409,609$ |

an

##  <br>  <br>  <br>  <br>  <br>  <br> 

Rivispule Cumfer

Ohio Power Company 6.0 Administrative \& General Overhead

| AGG Expense Catagory (FERC ACCT, 921) | 1996 Cost | 1997 Cost |
| :---: | :---: | :---: |
| Postage | \$127.199 | \$149,641 |
| Facilities | 590,335 | 1,405,470 |
| Employee Expenses | 424,901 | 119,883 |
| Telephone | 395,085 | 562.614 |
| Office Supplies | 687,249 | 293,344 |
| Utilities | 3.911 | 1,603 |
| Other(s): |  |  |
| Professional Service | 2,214,251 | 593,487 |
| Leases | 756,465 | 388,935 |
| AEPSC Services | 11,748,484 | 13,201,662 |
| Miscellaneous | (54,468) | 1,285,859 |
|  |  |  |
| Account Total | \$16,893,412 | \$18,002,498 |



Wheeling Power Company

| ARG Expense Category (FERC ACCT. 921) | 1996 Cost | 1997 Cost |
| :---: | :---: | :---: |
| Postage | \$1,032 | \$1,700 |
| Facilities | 21,658 | 28,547 |
| Employee Expenses | 30,836. | 30.009 |
| Telephone | 6,926 | 5,272 |
| Office Supplies | 8,335 | 5,516 |
| Utilities | 0 | 0 |
| Other(s): |  |  |
| Professional Service | 114,971 | 15,224 |
| Leases | 9.077 | 6.426 |
| AEPSC Services | 552.422 | 610.125 |
| Miscellaneous | 14.189 | 35,520 |
|  |  |  |
| Account Totai | \$759,446 | \$738.339 |

Appalachian Power Company
6.0 Administrative \& General Overhead

|  |  |  |  |
| :--- | :--- | :--- | :--- |
| FERC ACCT. 921 | 1995 Cost | 1996 Cost | 1997 Cost |

Kingsport Power Company
6.0 Administrative \& General Overhead

|  | 1995 Cost | 1996 Cost | 1997 Cost |
| ---: | ---: | ---: | ---: |
| FERC ACCT. 921 | 478,235 | 514,029 | 754,600 |





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Information provided by Shannon Townsend, CSWS Planning \& Analysis

| A\&G Expense Category (FERC a/c 921) | 1996 Actual | 1997 Actual | 1998 Budget | Average | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Postage | 6,036,267 | 6,554,496C-5,22 891,730 C-2\| 4,494,164 |  |  | 11.50\% |
| Faclities | n/a | n/a | Na | 0 | 0.00\% |
| Employee Expenses | 8,647,544 | 9,329,705 | 10,227,566 | 9,401,605 | 24.05\% |
| Telephone | 10,689,309 | 11,218,537 | 10,761,817 | 10,889,888 | 27.86\% |
| Office Supplies | 5,011,156 | 4,495,963 | 6,034,301 | 5,180,473 | 13.25\% |
| Utilities | 971,432 | 1,074,479 | 1,056,967 | 1,034,283 | 2.65\% |
| Other | 10,828,506 | 9,151,132 $V$ | 4,183,846 | 3,087,828 | 20.69\% |
|  | 42,284,214 | $\begin{gathered} 41,824,312 C-5,33,156,227 C-2139,088,251 \\ L_{1}^{-} \end{gathered}$ |  |  | 100.00\% |

Note: Postage of $\$ 5,944,400$ for electric billings is budgeted to FERC account 803 in 1998. Postage for eiectric billings was $\$ 5,253,407$ in $1996 \& \$ 5,765,604$ In 1897. $1986 \& 1997$ amounts are included in the FERC account 921 postage amounts above.

| 1998 Budgat we 8210 from HCBS | CPL | PSO | SWP | WTU | Account Totd | Cutepory Totw |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Postage |  |  |  |  |  |  |
| 0210.7620 - Postage | 372.445 | 228.000 | 181,410 | 128,075 | 891,730 | 881.730 |
| Facilities | Na | No | N/8 | n/a | No |  |
| Emplowen Expenses |  |  |  |  |  |  |
| 0210.7010 - Prot Dues | 28,349 | 30,100 | 18,278 | 11.902 | 88,710 |  |
| 9210.7110 - Trevel, Lodging, Meals | 690,238 | 540.117 | 804,221 | 685,086 | 2,705.070 |  |
| 9210.7130-Treval, Lodping, Meals | 20,800 | 0 | 23,000 | 140 | 52,740 |  |
| 0210.7100 - Traval. Lodoing. Meais | 1.767.538 | 1.086,285 | 1,288,462 | 726.675 | 4,818,340 |  |
| 92107810 - Training | 142,223 | 104,648 | 143,744 | 174,432 | 584,945 |  |
| 8210.7889 - Training CSWS | 678,250 | 457,130 | 586,402 | 297,370 | 1,000,152 | 10,227.586 $<-\partial 0$ |
| Telaphone |  |  |  |  |  |  |
| 9210.7700 - Telecom General | 2.846,239 | 16,538 | 7.148 | 11.001 | 2,800,928 |  |
| 9210.7710 . Telecam Voko | 0 | 592,858 | 646,931 | 278,852 | 1,518,438 |  |
| 9210.7711 - Telecom Long Distance | 0 | 113,503 | 108,069 | 79,842 | 501,214 | , |
| 9210.7712 - Talecom 800 Sve | 0 | 131,208 | 297.702 | 44,837 | 473,807 |  |
| 9210.7720 - Telecom Transport | 0 | 516,708 | 1,144,163 | 824,413 | 2,465,274 |  |
| 9210.7740 - Telecom Moblle | 1,090 | 0 | 0 | 822 | 1,012 |  |
| 8210.7741 - Talecom Radio | 0 | 0 | 0 | 0 | 0 |  |
| 9210.7742 - Yalecom Celluiar | 157,820 | 336,726 | 361,589 | 304,415 | 1,360,530 |  |
| 9210.7743 - Telecom Peger | 150,073 | 00,883 | 97,893 | 10,066 | 347,196 |  |
| 9210.7789 - Tedecom CSWS | 467,115 | 327,848 | 398.288 | 198,286 | 1,382,518 | 10,781,817 C-20 |
| Office Supplise |  |  |  |  |  |  |
| 0210.7805-Supplies \& Materials | 2,200,072 | 334,068 | 206,884 | 308,033 | 3,145,975 |  |
| 0210.7889 - Supplies CSWS | 909,853 | 710,044 | 868,428 | 361,001 | 2,888,326 | 0.034.301 -20 |
| Utatios |  |  |  |  |  |  |
| 9210.1700-Uulily Exp | 37,809 | 28,760 | 50,858 | 72.874 | 199,101 |  |
| 0210.1780 - UWility CSWS | 288,344 | 200,350 | 245,880 | 123,312 | 857,886 | 1.056,987 $\mathrm{C}-\mathrm{O}$ |
| Other |  |  |  |  |  |  |
| 8210.13 - Cherter Fights | 0 | 8,000 | 0 | 0 | 6,000 |  |
| 0210.1800 - Alcraft CSWS | 0 | 0 | 0 | 0 | 0 |  |
| 9210.2000 - Moeting Expernes | 70,803 | 23.474 | 63,173 | 26,808 | 192.251 |  |
| 9210.2080 - Moeting Exp. CSWS | 299,595 | 103,983 | 252.217 | 135,748 | 880,023 |  |
| 9210.2300-Small Eqmt | 105,114 | 96.000 | 143,075 | 30,600 | 374,788 |  |
| 9210.2398-8mall Eqmi CSWS | 48,408 | 20,354 | 36.361 | 22,702 | 156,815 |  |
| 0210.2400 - Bank Suc Charges | 0 | 0 | 0 | 0 | 0 |  |
| 8210.2409 - Bank Sve Charges CSW | 107,594 | 186,084 | 439.800 | 260,773 | 1,008,881 |  |
| 9210.7020 - Indurty Dues | 3.288 | 850 | 21.135 | \$,030 | 30,113 |  |
| 9210.7030 - Bue Der Dues | 30.315 | 241.842 | 88.370 | 11.785 | 381.122 |  |
| 0210.7040-80ciavrectornosal | 0 | 0 | 0 | 0 | 0 |  |
| 8210.7099 - Dues CSWS | 65,723 | 42.323 | 60.713 | 28.421 | 185,180 |  |
| 9210.0000-Mleceltaneous | 368, 154 | 338,888 | 285.231 | 248,084 | 1.243,348 |  |
| 9210.8090-Misc C5WS | (115.539) | (81,281) | $(32,480)$ | (34,278) | (243,558) | $4,183,846$ (-20 |
|  | 12032,324 | 0.035,008 | 8,883,888 | 6.335,009 | 33,168,227 | 33,156,227 |
|  | 12,032,324 | 6,935,008 | 8.853.888 | 5.336.009 | 33,968,227 |  |


| 1097 Actual adc 9210 from IntoPac Rpta | CPL | PSO | SWP | WTu | Account Total | Category Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Portage |  |  |  |  |  |  |
| 0210.7820 - Pootage | 2,568.681 | 1.722.573 | 1,581.805 | 700,427 | e,554,486 | 0.554.496 C-20 |
| Faciltias | $N=$ | Na | N/0 | n/8 | No |  |
| Employee Expenses |  |  |  |  |  |  |
| 9210.7010 - Prof Dues | 21.148 | 50,189 | 18.941 | 11.881 | 102,259 |  |
| 0210.7110 - Travel, Lodging, Meais | 707.150 | 529,041 | 387,255 | 511.773 | 2,336,218 |  |
| 8210.7130-Travel, Lodging, Meats | 2.347 | 2,357 | 2.270 | 841 | 7.815 |  |
| 9210.7199 - Traval, Lodging, Meata | 1,476,531 | 795,424 | 873.809 | 601,497 | 3,747,281. |  |
| 0210.7810 - Training | 80,050 | 147,545 | 166.144 | 149,761 | 620,500 |  |
| 9210.7898 - Training CSWS | 865,288 | 612,363 | 718.407 | 411,803 | 2,007,051 | 9,329,706 $<-20$ |
| Telephone |  |  |  |  |  |  |
| 0210.7700 - Yelecom Ganeral | 22.729 | 17,053 | 19.642 | 30,087 | 100,211 |  |
| 0210.7710 - Telecom Votoe | 1,083,015 | 394,381 | 679,400 | 286,738 | 2,044,414 |  |
| 9210.7711 - Telecom Lang Dixdance | 75,112 | 06,785 | 71,385 | 34,007 | 248,168 |  |
| 9210.7712 - Telecom 800 Sve | 008,602 | 277,907 | 208,143 | 27,397 | 1,609,138 |  |
| 0210.7720 - Tolecom Transpon | 607.074 | 455,838 | 8,062,679 | 114,070 | 3.140,981 |  |
| 0210.7740 - Telecom Mablio | 988 | 0 | 23 | 1,370 | 2,379 |  |
| 9210.7741 - Telecom Redio | 0 | 0 | 479 | 0 | 479 |  |
| 8210.7742 - Telecom Cellutar | 401,409 | 397.828 | 505,565 | 327.854 | 1,832,458 |  |
| 9210.7743 - Telecom Peger | 126,633 | 117,212 | 128.513 | 11,821 | 384,070 |  |
| 9210.7789 - Telecom CSWS | 510.509 | 367,150 | 450.110 | 220.472 | 1,558,250 | 11,218,537 $<-20$ |
| Offica Supplios |  |  |  |  |  |  |
| 9210.7800 - Supplios \& Materials | 687.883 | 381.638 | 435,191 | 245,107 | 1,639,708 |  |
| 9210.7809 - Supplies CSWS | 1,005,437 | 652,988 | 704.708 | 433,030 | 2,850,184 | 4.485,883 $\mathrm{C}-20$ |
| Utillies |  |  |  |  |  |  |
| 9210.1700 - Utility Exp | 21,641 | 138,916 | 19.947 | 83,447 | 243,951 |  |
| 0210.1780 - Utillty CSWS | 279,349 | 184,053 | 237.650 | 110.476 | 830.528 | $1.074 .479(-20$ |
| Other |  |  |  |  |  |  |
| 0210.1800 - Aircratt Cleaning | 0 | 0 | 1,341 | 0 | 1,341 |  |
| 0210.1699 - ANcrat CEWS | 24 | 0 | 145 | 0 | 109 |  |
| 0210.2000 - Mreting Expences | 88,287 | 22.079 | 34,185 | 18.810 | 142,341 |  |
| 9210.2088 - Moeting Exp. CSWs | 250,859 | 100,077 | 188.634 | 109,329 | 708.690 |  |
| 0210.2300 - Small Eqm | 193,082 | 77,083 | 80.212 | 29,022 | 380,479 |  |
| 8210.2389 - Smarl Eqrm CSWS | 80,774 | 49,180 | 51.470 | 33,814 | 216,218 |  |
| 9210.2400 - Bank Suc Charges | (7.986) | 12,846 | 27.502 | 7,700 | 40.082 |  |
| 9210.2409 - Bank Swc Charges CSW | 375,108 | 310.478 | 256,036 | 117,585 | 1,050,207 |  |
| 9210.7020 - mousty Dues | 6,883 | 18,528 | (71.840) | 6.210 | (40,030) |  |
| 8210.7030 - Bus Dev Duas | 30,352 | 198.237 | 74,160 | 4.640 | 307,280 |  |
| 8210.7040-Socialunerrational | 0 | 174 | 0 | 0 | 174 |  |
| 9210.7090 - Dues CSWS | 87.137 | 87,404 | 84.570 | 34.862 | 273.803 |  |
| 9210.9000 - Miscellaneous | 3,138,013 | 539.408 | 481.629 | 199.828 | 4,357.877 |  |
| 9210.8098-Miec CSWS | 580,403 | 423,767 | 487.874 | 222,048 | 1,703,783 | 0,151,192 (-0.) |
|  | 16,509,660 | 0.412,859 | 10,204,845 | 5,607,048 | 41.824 .312 | 41,824,312 |
| Check Figure from Trial Balance | 18.608 .657 | 0,412,880 | 10,204,844 | 5,697,048 | 41.824,309 |  |

CENTRAL AND SOUTH WEST
ADMNISTRATME AND GENERAL OVERHEAD - U.S. ELECTRICS

| 1098 Actusi de 8210 Irom IntoPec Rpts | CPL | PSO | SWP | WTU | Account Total | Catogory Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pastage |  |  |  |  |  |  |
| \$210.7620 - Postage | 2,364,249 | 1,581.285 | 1,469,880 | 64C,763 | 6.036,267 | 6.036.267 |
| Facluties | Na | no | Na | N/ | n/a |  |
| Employee Expenses |  |  |  |  |  |  |
| 8210.7010. Prol Dues | 22.713 | 49.311 | 27,816 | 17.240 | 117.080 |  |
| 0210.7110 - Travel. Lodging. Meats | 612.613 | 450.782 | 486.273 | 487.054 | 2.045,722 |  |
| 9210.7130 - Travel, Lodging, Meels | 4.026 | 8.803 | 22,640 | 277 | 36,746 |  |
| 0210.7180 - Trevel, Lodging. Meels | 1,355,097 | 823,909 | 1,114,131 | 562,334 | 3,856,371 |  |
| 8210.7810 - Training | 154,514 | 296,080 | 174,017 | 153,620 | 718.231 |  |
| 9210.7889 - Training CSWS | 591,578 | 427.858 | 500,658 | 293,302 | 1.813,394 | 0.047.544 |
| Telephone |  |  |  |  |  |  |
| 0210.7700 - Tebcom Ganaral | 30,258 | 60,220 | 4,002 | 28,623 | 124,603 |  |
| 0210.7710 - Tetecom Voice | 1,753,333 | 239,111 | 738,712 | 392,103 | 3,723,259 |  |
| 9210.7711 - Telecom Long Distance | 0 | 510,735 | 0 | 0 | 516,735 |  |
| 0210.7712 - Telecom 800 Sve | 0 | 0 | 0 | 0 | 0 |  |
| 0210.7720 - Twecom Tranepor | 850,898 | 0 | 1,151,810 | 703,049 | 2,705,255 |  |
| 9210.7740 - Telecom Mobllo | 0 | 29,680 | 3,770 | 1,282 | 34,732 |  |
| 0210.7741 - Telecom Redio | 0 | 0 | 0 | 0 | 0 |  |
| 0210.7742 - Telecom Celular | 354.800 | 484, 138 | 641.280 | 285,788 | 1,875,657 |  |
| 9210.7743 - Talecom Pager | 107.027 | 88,382 | 01.533 | 4.369 | 290,391 |  |
| 0210.7799-Telecom CSWS | 546.608 | 391.087 | 441,341 | 229,821 | 1,009,257 | 10,680,309 |
| Office Supples |  |  |  |  |  |  |
| 8210.7600 - Supplies \& Materisls | 894,050 | 448.320 | 538,626 | 344,787 | 2,148,989 |  |
| 0210.7689 - Supplles CSWS | 1,034,101 | 575,523 | 614,350 | 440,133 | 2,864,187 | 5.011 .150 |
| Uuities |  |  |  |  |  |  |
| 8210.1700 - Wullity Exp | 28,527 | 141,534 | 20,970 | 01,073 | 252,113 |  |
| 0210.1790 - Undity CSWS | 243,848 | 479,138 | 106,663 | 99,760 | 710,310 | 971,432 |
| Other |  |  |  |  |  |  |
| 0210.1400 - Nrcrat Fuel | 223 | 191,291 | 205 | 125 | 181.844 |  |
| 8210.1600 - Alrcraft Cleming | 152 | 32 | 0 | 14 | 198 |  |
| 9210.1699 - ANrerant CSWS | 0 | 0 | 0 | 0 | 0 |  |
| 0210.2000 - Meeting Expences | 120,613 | 48,123 | 57,870 | 159,705 | 388.111 |  |
| 0210.2009 - Meating Exp. CSW's | 231,148 | 159,094 | 192.817 | 08.014 | 678.073 |  |
| 9210.2300-Smel Eqmt | 128,803 | 746 | 23,039 | 278 | 152,084 |  |
| 8210.2390 - Smail Eqmt CSWS | 38.490 | 26,587 | 30,808 | 13,440 | 107,413 |  |
| 0210.2400 - Benk Suc Cherges | 15 | 0 | 30,688 | 2,464 | 35,147 |  |
| 9210.2499 - Bank SvC Charges CSW | 305, 188 | 381.589 | 248,312 | 130,537 | 1,045,824 |  |
| 0210.7020 - incustry Dues | 20.276 | 171.202 | 120,896 | B,478 | 314,002 |  |
| 0210.7030 - Bus Dov Duea | 6,802 | 02,187 | 58.021 | 7.429 | 16, 278 |  |
| 8210.7040 - SoclarRecreaulonal | 0 | 2,020 | 0 | 0 | 2,020 |  |
| 8210.7009 - Dues CSWS | 78,480 | 56.678 | 60,142 | 26.283 | 225,478 |  |
| 8210.8000 - Miscellaneous | 4.572.898 | 1.032.451 | 040.277 | 231,635 | 8,7e6,162 |  |
| 9210.9098 - Mloc CSWS | 305,278 | 179.038 | 195.751 | 153.614 | 834.581 | 10.028.608 |
|  | 10:678.050 | 0.720,308 | 10.314,965 | 5,500,089 | 42.284 .214 | 42,284,214 |
| Check Floure from Trial Bolance | 18,078,858 | 0.720,306 | 10,314,068 | 6,589.072 | 42,284,211 |  |

Advertising/PR



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| 気 | $\stackrel{\infty}{\underset{\sim}{\sim}}$ | $\frac{\infty}{i}$ | 0000000 | 앙 | i | $\frac{x}{\sim}$ |
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| 쳋 | $\frac{0}{2}$ | $\frac{0}{2}$ | 90000 | $\stackrel{\square}{\square}$ | $i$ | － |
| Eี｜ | $\begin{aligned} & \infty \\ & \stackrel{\infty}{\infty} \\ & \stackrel{\sim}{\infty} \end{aligned}$ | $\frac{\infty}{\frac{\alpha}{\alpha}}$ | 0000 | $\cdots$ |  | $\stackrel{x}{x}$ |
| 気 | $\begin{gathered} 8 \\ \underset{\sim}{8} \\ \end{gathered}$ | $\begin{aligned} & E \\ & = \\ & = \end{aligned}$ | noo | 二 | i | $\stackrel{i}{i}$ |
| 者 | $\stackrel{3}{3}$ | $\stackrel{\Xi}{\Xi}$ | \＃0 | \％ | ［ | － |
| 銯 | $\bar{\vdots}$ | $\bar{\vdots}$ | \％ | 0 | E | 三－ |



|  | $\sim$ | WP/FLAHERTY |
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| $\cdots$ | 1 | PAGE 36 |


| Category | Sub-Category |  | 1998 (Estlmated) |  | 1997 |  | 1996 |  | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LABOR | In-House Contract | \$ | D-38,409.414 | \$ | 8.008,966 | \$ | $\begin{array}{r} 7,303.950 \\ 50 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 7.656 .458 \\ \$ 0 \end{array}$ |
|  | Total | \$ | 8,409.414 | \$ | 8,008.966 | \$ | 7.303.950 | S | 7,656.458 |
| MEDIA PLACETIE NT |  | \$ | D-35,019,227 |  | \$4,780,216 |  | \$3,774.889 |  | \$4.277.553 |
|  | Total | \$ | 5,019,227 |  | \$4,780,216 |  | \$3,774.889 |  | \$4.277.553 |
| PRINT |  | \$ | D-3 943,346 |  | \$898,425 |  | \$957.552 |  | \$927.989 |
|  | Total | \$ | 943,346 |  | \$898.425 |  | \$957.552 |  | \$927.989 |
| AL) PROLUCTHN EXPENSES | In-House Contract | \$ | $\text { 2-3 } \begin{array}{r} 354,011 \\ 2,381,381 \\ \hline \end{array}$ |  | $\begin{array}{r} \$ 337,153 \\ \$ 2,267,982 \\ \hline \end{array}$ |  | $\begin{gathered} \$ 587.134 \\ (\$ 795,647) \\ \hline \end{gathered}$ |  | $\begin{array}{r} \$ 462.144 \\ \$ 736.168 \end{array}$ |
|  | Total | \$ | 2.735,392 |  | \$2,605,135 |  | (\$208,513) |  | \$1.198.311 |
| COMMUNITY CONIFIBU TIONS |  | \$ | 0-3 805,137 |  | \$766,797 |  | \$903.457 |  | \$835.127 |
|  | Total | \$ | 805,137 |  | \$766,797 |  | \$903.457 |  | \$835.127 |
| OTHER ADVERTISING/PHEXPENSE | In-House Contracl (Agency/Design) | \$ | $\text { D-3 } \begin{array}{r} 185,714 \\ 4,237,410 \\ \hline \end{array}$ |  | \$176,870 $\$ 4,035,628$ |  | \$0 \$2,230.509 |  | $\begin{array}{r} \$ 88,435 \\ \$ 3,133.069 \end{array}$ |
|  | Total | \$ | 4,423,123 |  | \$4,212.498 |  | \$2,230,509 |  | \$3,221.504 |
| total advertising and public relations (Excludes internal labor) |  | \$ | D) $313,926,225$ | \$ | 13,263,071 | \$ | 7,657.894 | S | 10,460,483 | AEP/LSW

CSW - Advertising and Public Relations Costs Summary

| Category | Sub-Category |  | 1997 | 1998 Budget |  | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LABOR | In-House Contract | \$ | $\begin{array}{r} 3,152,439 \\ \$ 1,498,860 \\ \hline \end{array}$ | $\begin{array}{r} D-33.499 .469 \\ 0-3 \$ 1.775 .214 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 3.325 .954 \\ \$ 1,637.037 \\ \hline \end{array}$ |
|  | Total | \$ | 4.651 .299 | \$ 5.274.683 | \$ | 4.962,991 |
| MEDIA PI ACEMENI |  |  | \$1,808,636 | D-3\$1.803.428 |  | \$1.806,032 |
|  | Total |  | \$1,808,636 | \$1,803.428 |  | \$1,806.032 |
| PRINT |  |  | \$1,186,643 | D-3\$1,178,393 |  | \$1,182.518 |
|  | Total |  | \$1,186,643 | \$1.178,393 |  | \$1,182,518 |
| AD PRODUCTION EXPENSES | In-House |  | \$50,000 | D-3 \$50,000 |  | \$50,000 |
|  | Contract |  | \$1,380,261 | D-3\$1,578,500 |  | \$1,479,381 |
|  | Total |  | \$1,430,261 | \$1,628,500 |  | \$1,529.381 |
| COMMUNITY CONIIIBUTIONS |  |  | \$1,419,020 | D3 \$1.466.125 |  | \$1,442,573 |
|  | Total |  | \$1,419,020 | \$1.466,125 |  | \$1,442,573 |
| Other anvertising/Ph Expense | In-House |  | so | -30 |  | S0 |
|  | Contract (Agency/Design) |  | \$500,000 | D-3 \$500,000 |  | \$500,000 |
|  | Total |  | \$500.000 | \$500.000 |  | \$500,000 |
| TOTAL ADVERTISING AND PUBLIC RELATIONS (Excludes internal labor) |  | s | 7,843,420 | s D-3,351,660 | s | 8,097,540 |



NOTES
Advertsg.xls




## Onde Request

Priviked \& Cmafide

WP/FLAHERTY
PAGE 42

### 1.0 ADVERTISING AND PUBLACRELATIONS

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PAGE 43
DA REqUCK
1.0 ADVERTASING AND PUBLAC RELATIONS
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# .OADVERTISIMG AND PUBLIC RELATIONS 



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ARTESHMC AND FUBLIC RELATIONS



### 7.0 ADVERTISING AND PUBLIC RELATIONS

Data $R$

### 7.0 ADVERTISING AND PUBLIC RELATIONS

INSTRUCTIONSi
Please provide the datar requested below as specifically and complectly as possible. If data requested is not applicable, please provid
Also, pleasc inform us of notable exceptions to ar anticipated changes in the data being provided during the farecasted study period.
Person Pronding Data:

|  |  |  | V |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Natest Commento |
| Cateronetivelu | Wx |  |  |  |  |  |
| LaiborInternal <br> External |  |  | N/A |  |  | Compenu estailuabed qlare |
| Media Placement |  |  | 1 |  |  | televisibn, radid ect. $930.101$ |
|  |  |  |  |  |  | newspapers, magazines, etc $930.102+104$ |
| Priat Placement |  |  |  |  |  |  |
| Ad Production <br> Expenses Internal External | , |  |  | 1240. |  | ad design, print setup, filming, etc. $930,10,3,105,106+107$ |
| Community Contributions |  |  |  |  |  | schools, civic organizations, charities, etc. |
| Other <br> Advertising/ <br> PR Expense Internal External |  |  |  |  |  |  |


WPIFLAHERTY
PAGE 54
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### 7.0 ADVERTISING AND PUBLIC RELATIONS

 INSTRUCTIONS:IVSTRUCIIONS: Please provide he ds us of notable exceptions to or anticipated changes in the data being provided during the forceasted study period. Also, pleasc inform us of $\quad x .1660$

## Person Providing Data:

$\qquad$
$\qquad$ External
Media Placement $\nless$
Print Placement $k$
Ad Production
Expenses
Exichal

| Community Contributions |  |
| :--- | :--- |
|  |  |
| Other  <br> Advertising /  <br> PR Expense Internal <br>  External |  |

10142


January 27, 1998
Elaine Michalak
Manager, Advertising/ Marketing Support
American Electric Power
1 Riverside Plaza
Columbus, Oh. 43215
Dear Elaine,
Per your request, the following details media spending for Branding and Safety for 1996 and 1997. Please note the 1996 Branding numbers include the Name Change campaign. Also, the 1997 media expenditures may change slightly due to the year end reconciliation currently in progress. Please call if you have any questions. Thanks.

Campaiga/ Medium
1996
1997
Branding TV
Branding Print
$\$ 3,453,717.00$
$\$ 1,831,143.00$
$\$ 5,284,860.00$
TOTAL BRANDITG
Adult Safety TV
Adult Safety Print
TOTAL ADULT SAFETY
Child Safety TV
\$ 317,351.00
$\$ 97,800.00$
\$415, 151.00
\$ 364,650.00
\$ 3,043,038.06
\$ 2,479,076.26
\$ $\mathbf{5 , 5 2 2 , \text { i } 1 4 . 3 2 ~}$
\$ 271,042.99
$\$ 99,301.47$
\$ 370,344,46
\$ 424,530.68
TOTAL CHILD SAFETY
\$364,650.00
$\$ 424,530.68$

Sincerely.
Matj Kass
Account Executive

$$
\begin{array}{cc}
\text { cc: } & \text { J. Startz } \\
\text { K. Kielb }
\end{array}
$$

PAGE 57

| 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | $\underline{2005}$ | 2006 | 2007 | 200 x | 2019 | Toutel |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 527.4 | \$376 | \$388 | \$390 | \$411 | \$424 | \$436 | \$44) | \$463 | \$477 | \$123 | \$4,220 |
| \$27.4 | \$376 | \$388 | \$399 | \$411 | \$424 | \$436 | \$44) | \$463 | \$477 | \$123 | \$4,220 |
| \$0 | \$1 | \$0 | s0 | \$0 | so | \$0 | \$0 | \$0 | \$0 | \$11 | \$0 |
|  | $1)$ | 0 | 0 | 0 | 0 | 0 | 0 | $1)$ | 0 | $1)$ |  |
|  |  | $1)$ | 0 | 0 | 0 | 0 | 0 | 1 | 11 | 0 |  |
|  |  |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
|  |  |  |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
|  |  |  |  |  | 0 | 0 | 0 | 0 | $1)$ | $1)$ |  |
|  |  |  |  |  |  | 0 | 0 | 0 | 0 | 0 |  |
|  |  |  |  |  |  |  | 0 | 0 | 0 | 0 |  |
|  |  |  |  |  |  |  |  | 0 | 0 | 0 |  |
|  |  |  |  |  |  |  |  |  | 0 | 0 |  |
| 50 | 81 | $\$ 0$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$1 | \$0 | \$0 |  |
| 50 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | so |
| \$274 | 5376 | \$388 | \$30) | \$411 | \$424 | \$436 | \$449 | \$463 | \$477 | \$123 | \$4,220 |


Association Dues (\$000)

| Association Dues (\$000) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Escalator 30\% |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of Years |  |  |  |  |  |  |  |  |  |  |  |  |
| EEI Calculation |  |  |  | AEP |  |  | csw |  |  | COMBINED |  |  |
|  |  |  |  | Units |  | Dollars | Units |  | ollars | Units |  | Dollars |
| Customers |  |  |  |  |  |  |  |  |  |  |  |  |
|  | First | 600.000 | 0.154446382 | 600,000 | \$ | . 92.668 | 600.000 | \$ | 92.668 | 600.000 | \$ | 92.668 |
|  | Next | 1,200.000 | 0.109404989 | 1,200,000 | \$ | 131,286 | 1,112,000 | \$ | 121.658 | 1.200,000 | \$ | 131,286 |
|  | Over | 1,800.000 | 0.064278005 | 1,180,000 | \$ | 75,848 | - | \$ | . | 2.892,000 | \$ | 185.892 |
|  | Sublotal |  |  | E-282,980.000 | \$ | 299,802 | E-281.712,000 | \$ | 214.326 | 4.692 .000 | \$ | 409,846 |
| KWh Sales |  |  |  |  |  |  |  |  |  |  |  |  |
|  | First | 10,000,000.000 | 0.000008249 | 10,000,000,000 | \$ | 82,490 | 10.000,000.000 | \$ | 82.490 | 10,000,000,000 | \$ | 82,490 |
|  | Next | 30.000.000.000 | 0.000003632 | 30,000,000,000 | \$ | 108,960 | 30,000,000,000 | \$ | 108.960 | 30,000,000,000 | \$ | 108.960 |
|  | Over | 40,000,000,000 | 0.000002165 | 105,423,000,000 | \$ | 228,241 | 23,157,200,000 | \$ | 50.135 | 168.580.200.000 | \$ | 364.976 |
|  | Sutiotal |  | E-2 | 145,423,000,000 | \$ | 419,691 | 63,157,200,000 | \$ | 241.585 | 208.580.200.000 | \$ | 556,426 |
| Revenues (000s) |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Firs: | 600.000.000 | 0.000134009 | 600,000,000 | \$ | 80.405 | 600,000,000 | \$ | 80.405 | 600.000.000 | \$ | 80,405 |
|  | Next | 1,400.000.000 | 0.000062094 | 1.400,000,000 | \$ | 86,932 | 1,400,000,000 | \$ | 86,932 | 1,400,000.000 | \$ | 86.932 |
|  | Over | 2.000.000.000 | 0.00001754 | $4,160,000,000$ | \$ | 72,966 | 1,320,752,339 | \$ | 23.166 | 7,480,752,339 | \$ | 131,212 |
|  | Subtotal |  |  | -38,160.000,000 | \$ | 240.303 | $E-38,752,339$ | \$ | 190.503 | 9,480,752,339 | \$ | 298,549 |
| Total |  |  |  |  | \$ | 959,796 |  | \$ | 646.415 |  | \$ | 1,264,821 |
| (1) Note 1993 EEL rates used to esturnate savings in 1997, resulting stand alone tees with not exactiy match 1997 actual tees |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | Stand Alone Cumulative Payment Combined Payment |  |  | \$ | $\begin{aligned} & 1.606,211 \\ & 1.264 .821 \end{aligned}$ |
|  |  |  |  |  |  |  |  | Sav |  |  | 5 | 341,389 |


| Total Asscciation Dues Savings: | 1997 |  |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AFP Pre-Merger National Assn. of Migrs Dues $183 E^{\prime}-/ C /$ | $183 E-/ L$ |  |  |  |  |
| CSW Pre-Merger Natonal Assn of Migrs Uues |  | 3 |  |  |  |
| Duplicative Memberships (National Assn of Migrs.) |  | 3 |  | 3 | E-4 |
| Decrease in EEI dues: |  |  |  | . |  |
| AEP's Pre-Merger EEI Dues (1) |  | 960 |  |  |  |
| CSW's Pre-Merger EEI Dues (1) |  | 646 |  |  |  |
| Sum Cost (EEI Dues) |  | 1.606 |  |  |  |
| NewCo's Post-Merger EEI Dues |  | 1.265 |  |  |  |
| EEI Dues Savings |  | 341 |  | 362 |  |
| Total Association Dues Savings | \$ | 344 | \$ | 365.4 | $E-\partial$ |

CSW 1997 Dues

|  |  | 1997 |
| :---: | :---: | :---: |
| CSWS | US Chamber | 15,000 |
|  | National Minority | 3,500 |
|  | US Energy | 5,000 |
| CPL | EEI | 289,634 |
|  | AEIC | 3.697 |
|  | EPRI | 2,718,996 |
| PSO | EEI | 143,194 |
|  | AEIC | 2,139 |
|  | National Assoc. of Reg. Util. Comm. | 7,361 |
|  | EPRI | 2,122,026 |
| SWEPCO | EEI | 206,760 |
|  | AEIC | 4,764 |
|  | National Assoc. of Mfgrs. | 3,000 E-3 |
|  | EPRI | 2,281,384 |
| WTU | EEI | 78,488 |
|  | AEIC | 859 |
|  | EPRI | 735,820 |
|  | Total | 8,621,622 |
|  | less EPRI | $(7,858,226)$ |
|  | Total Association Dues | 763,396 |
|  | less Non EEI Dues | $(45,320)$ |
|  | EEI Dues | 718,076 |

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NSTRUCTIONS:
8.0 ASSOCIATION DUES

## Person Providing Data:

NOILVIOOSSV INOILVZIN甘S甘O Edison Electric Institute (EEI) American Gas Association

Better Business Bureau
AAOHN:
ABB Industrial Systems
ABLS
AICPA
Air \& Bankruptcy .
AMA
American Association Prof
American Bar Association

American Compensa
American Concrete
American Congres
American Corp Coun Dev
American Economic.
American Forestry
8.0 ASSOCIATION DUES
AMERICAN ELECTRIC PO. . . SERVICE CORPORATION

## Person Providing Data

ORGANIZATION/ ASSOCIATION ....
American Payroil
American Soclety
American Society Engr Education

| ORGANIZATION/ ASSOCIATION.... |
| :--- |
| American Payroil |
| American Society |
| American Society Engr Education |

INSTRUCTIONS:
Please provide the data requested below as specifically and completely as possible. If data requestion the forecasted study perlod.
Pam Koch
NOTES / COMMENTS
WP/FLAHERTY
PAGE 63
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L.............. (.......
American Society Engr Education
Amencan Societ Safety Engr
American Society Sarican Society Training $\overline{8}$ Development
American Water Works
American Welding
ARMA
ASHRAE Research
ASTM Bankruptcy Institute -
Bar Association
Board Certified Safety
BOMA - Columbus
Bureau Occup \& Prof
Car Dept Officers
Central Ohio American Indust Centra Öhio Human Resources
8．0 ASSOCIATION DUES
AMERICAN ELECTRIC POV．－R SERVICE CORPORATION 1997 EMPLOYEE MEMBERSHIPS ACCOUNT 921－400

| INSIRUCTIONS： <br> Please provide the data requested below as specifically and completely as possible．If data requested is not applicable，please provide a complete explanation of why not． Also，please inform us of notable exceptions to or anticipated changes in the data being provided during the forecasted study period． <br> Person Providing Data： <br> Pam Koch |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ORGANIZATION／ASSOCIATION | NATURE OF ASSOC． | $\begin{gathered} \text { COSTI } \\ \text { CONTRIBUTION } \\ \hline \end{gathered}$ | $\begin{gathered} \% \text { OF COST } \\ \text { ATTRIBUTABLE } \\ \text { TO UTILITY } \\ \hline \end{gathered}$ | FREQUENCY | DATE OF DATA PROVIDED | NOTES／COMMENTS |  |
| Central Ohio Self Insurers ．． |  | $\frac{115}{25}$ |  |  | － |  |  |
| Clerk of Courts |  | 255 |  |  |  |  |  |
| COESRA |  | 150 |  |  |  |  |  |
| Columbus Assocation Building Owners |  | 525 |  |  |  |  |  |
| Columbus Bar Association |  | 3，940 |  |  |  |  |  |
| COMAR |  | 40 |  |  |  |  |  |
| Commisson Clerk |  | 40 |  |  |  |  |  |
| Conference Board |  | 3，000 |  |  |  |  |  |
| Consumers Power |  | 1，000 |  |  |  |  |  |
| Cooling Tower Insitutute |  | 420 |  |  |  |  |  |
| Corp Transfer Agents |  | 225 |  |  |  |  |  |
| Council of Communications |  | 300 |  |  |  |  |  |
| CRMSDC |  | 1，000 |  |  |  |  |  |
| Department of Commerce |  | 140 |  |  |  |  |  |
| District of Columbia Bar |  | 110 |  |  |  |  |  |
| Donors Forum－－ |  | 1，976 |  |  |  |  |  |
| East Law Foundation |  | 700 |  |  |  |  |  |
| Eastern Mineral Law |  | 2，973 | －－．．．．．．．．．．． |  | －．．．－ | －．．．－．．． | － |
| Electrical Women＇s Round Iab |  | 40 |  |  |  |  |  |
| Employee Relocation Council |  | 300 |  |  |  |  |  |
| Environmental Quality ．－．．．．． |  | 250 |  |  |  |  |  |
| Expert Visa |  | 75 |  |  |  |  |  |
| Fairfield Bar Assocation |  | 30 | $\cdots \cdots$ | －．．．．．．．．． | $\cdots$ |  | \％ |
| Federal Bar Association |  | 615 |  |  |  |  |  |
| Financial Executives Fort Valley College |  | 200 |  |  |  |  | $\xrightarrow{3}$ |
| Fort Valley College． |  | 150 |  |  |  |  | 血另 |
| Forum－．－－ |  | 1，250 |  |  |  |  | かマ |
| Gathering／Columbus |  | 149 |  |  |  |  |  |
| Green Seal |  | 125 |  |  |  |  |  |
| Hall of Fame |  | 125 |  |  |  |  |  |

### 8.0 ASSOCIATION DUES

## Person Providing Data:

ORGANIZATION/ ASSOCIATION Home Energy
INSTRUCTIONS: Please provide the data requested betow as or anticipated changes in the data being provided during the forecasted study period.
Pam Koch
NOTES / COMMENTS
WP/FLAHERTY
PAGE 65 International Dev Research
International Faciliy
International Right of Way
International Society -......
ISCEBS
Junlor League of Columbus
Kentucky State Registration
Lancaster ABEA Society
Leadership West Virginia Alumni
Lions Club
Measurement Society
Michigan Retailers
Mid Atlantic Professional
Midwest Association of Colleges
Midwest ISO

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& \text { OF }
\end{aligned}
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E- 8
8.0 ASSOCIATION DUES
INSTRUCTIONS: Please provide the data requested below as specincaly and changes in the data being provided during the forecasted study period.
Pam Koch

ORGANIZATION/ ASSOCIATION Midwest Securities | Minority Affairs |
| :--- |
| NACE Intemational |

Person Providing Data:
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CONTRIBUTION

AMERICAN ELECTRIC POV. . SERVICE CORPORATION
NASPA
National Academy
National Association of Colleges National Association of Purchasing National Assoclation Partners National Association Radio
National Councll
National Council Examiner
National Council of Telecommunication

| National Environmental |
| :--- |
| National Fire Protection |

National Inv Relations
National Retail Federation
National Science Teachers
National Society Prof Engr
Nature Conservancy
NCARB
NE Indiana Human Resources
NEAX Users Group ..
NESA
Newcomen Society
NIRI

| North Carolina Coal |
| :--- |
| NRCA |

E-10

## Person Providing Data

INSIRUCTIONS: Please provide the data requested below as specifically and completely as possible. Weing provided during the forecasted study period.
Pam Koch

| . ORGANIZATION/ ASSOCIATION | $\begin{gathered} \text { NATURE } \\ \text { OF } \\ \text { ASSOC. } \end{gathered}$ | $\qquad$ | \% OF COST ATTRIBUTABLE TO UTILITY | FREQUENCY | $\begin{array}{\|c\|} \hline \text { DATE OF } \\ \text { DATA } \\ \text { PROVIDED } \\ \hline \end{array}$ | NOTES / COMMENTS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nuclear Information |  | 60 |  |  |  |  |
| Ohio Alliance Environ |  | 100 |  |  |  |  |
| Ohio Bar Association |  | 219 |  |  |  |  |
| Ohlo Forestry Assoclation |  | 700 |  |  |  |  |
| Ohio Mineland |  | 25 |  |  |  |  |
| Ohlo Oll \& Gas |  | 20 |  |  |  |  |
| Ohio Self Insurers |  | 250 |  |  |  |  |
| Ohio State Bar |  | 5,852 |  |  |  |  |
| Ohio University |  | 155 |  |  |  |  |
| Oldtimers Club |  | 350 |  |  |  |  |
| Organization Dev Network |  | 330 |  |  |  |  |
| Picturetel |  | 150 |  |  |  |  |
| PR News |  | 280 |  |  |  |  |
| Press Club |  | 115 |  |  |  |  |
| Prevent Blindness |  | 50 |  |  |  |  |
| Prolect Management |  | 120 |  |  |  | -----... |
| PRSA | $\cdots$ | 250 360 | ..... - .. .-. | . | - |  |
| PSI |  | $535$ | - .a....-- - - |  |  |  |
| Public Relations | - | - .. ... 205 | $\cdots$ | $\cdots$ - |  | $\cdots$ - |
| Purchasing Management | ...... . ... | 200 | … ...-.- ...- | $\cdots$ | ...- |  |
| Quality Assurance Institute |  | 200 |  |  |  |  |
| Quest Club |  | 150 |  |  |  |  |
| Ross Courty Area Labor Management |  | 25 |  |  |  |  |
| RVSHRM |  | 75 |  |  |  |  |
| SAE |  | 375 |  |  |  |  |
| SCIP |  | $\frac{375}{500}$ |  |  |  |  |
| Securities Transfer |  | 505 |  |  |  |  |
| SHRM |  | $\frac{505}{370}$ |  |  |  |  |
| SME |  | 370 |  |  |  |  |
| Soclety American Foresters |  | 125 $i 25$ | ... .-.-. ... .-.. - | - | --n-...... | . . . . |
| Society Competitive Intelg |  | ....- . --. 125 | -...------ |  |  |  |

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Pam Koch
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NOTES / COMMENTS
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PAGE 68

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Society Fire Protection
Society for Human Resources
Southern Ohio
Special Library Association
State Bar of Michigan
State Board Architects
State Board of Registration
State of Michigan
Supreme Court Ohio
Tax Executives Institute
Tech Communication
TEI Analytical
Treasurer of Virg
Treasurer of District of Columbia
Toxicology \& Chemistry
Treasurer State of Ohio

| University of New York |
| :--- |
| USCOLD |


Virginia Board of Architects
Virginia Self Insurers
VISA
Water Management Assoclaton
West Virginia Board of Examiners
E-11
8.0 ASSOCIATION DUES

## Person Providing Data:

NOILVIOOSS甘 NOILVZINV'SO

 | West Virginia Bureau Public Heal |
| :--- |
| West Virginia Dept Environment |


West Virginia Public Health

| West Virginia Self Insurers |
| :--- |
| Westem Coal |


| Women in Mining |
| :--- |
| Women in Science |
| Xere |


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8．0 ASSOCIATION DUES

## AMERICAN ELECTRIC POV．＿々 SERVICE CORPORATION

Pam Koch
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WP／FLAHERTY
PAGE 70


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INSIRUCTIONS：：If data requested is not applicable，please provide a complete explanation of why not． Please provide the data requested below as specifically and completely in the data being provided during the forecasted study period．
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Person Providing Data:

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\exists \geq \cap \mathrm{N}
\end{array}\right]
$$

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\begin{array}{|l}
\hline \text { Better Business Bureau } \\
\hline \text { Others (describe): } \\
\hline \text { Acadmey Science } \\
\hline \text { Advisory Board Corp } \\
\hline \text { AlHA } \\
\hline \text { AMA } \\
\hline \text { American Board Industry } \\
\hline
\end{array}
$$


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lso, please inform us of notable exceptions to or an .
Jason Skegall
1997 ,
erson Providing Data: 1997

## erson Providing Data:

| EED |
| :--- |
| Vational Safety Council |

American Gas Association
Vational Electric
zeliability Council

| Neliability |
| :--- |
| Netter Business Bureau |

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NERC)
Chamber of Commerce
Others (describe)
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& \text { NSTRUCTIONS; } \\
& \text { ineon inmide the data requested below as specifically and completely as possible. Ir data requested is not applicable, please provide }
\end{aligned}
$$

Person Provding Data: $\quad 997$
Person Providing Data:
American Gas Association
National Electric
Reliability Council
Better Business Bureau
Chamber of Commerce
Others (describe)
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8.0 Assoclation Dues

## Data ker <br> 3.0 ASSOCIATION DUES

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erson Prurlding Data



Received from AEP (Lomice Dreck) on 2/12/98.

1997 revenues - \(\$ 6.16\) bllilon E-3
1997 kwh sales(retail and wholesale) 145,423,000,000 E-3
1997 customers 2,980,000 E-3

1927 Revenus: \(3,320,752,339\) E-3
1997 KWh Sales: \(63,157.2\) Million E-3
1997 Customers: 1,712,000 E-3

3


Privileged and Confidential - For Internal Use Ouly BIENEFRTS EXPENDITURES Prelininary - Subject to Change
PAGE 90
\begin{tabular}{|c|c|c|}
\hline Cilcgory & 1997 & 1998 (Badget) \\
\hline Savings Plan & 21.5 & \(23.6+6\) \\
\hline I.ess: Administrative fees & (0.3) & (1.4) \(=-6\) \\
\hline Pensions (1) & 164.6 & 170.8 F-8 \\
\hline I.ess: Administrative fies & - & 8 \\
\hline I if. Insurance & 7.1 & \(7.6=-6\) \\
\hline I.ess: Administrative fees & (0.3) & (0.3) \\
\hline Medical & 70.6 & 75.1 \\
\hline I.ess: Administrative fees & (4.7) & (4.6) \\
\hline l) hatal & 5.9 & \[
6.2
\] \\
\hline I ess: Administrative fees & (0.5) & \[
(0.5) ~ \sqrt{ }
\] \\
\hline Vision & None & None \\
\hline 1.ess: Administrative fees & - & - \\
\hline Disability & 7.5 & 8.6 - 6 \\
\hline I.ess: Administrative fees & - & 6 \\
\hline Accidentas Death \& Dismemherment & 0.3 & \(0.3 F-6\) \\
\hline Itess: Administrative fees & - & -3 \\
\hline P'escription 1)ng (2) & - & - \\
\hline I cess: Administrative fees & - & - \\
\hline İducational Assistance & 1.0 & 1.0 K \\
\hline 1.ess: Administrative fees & - & - \\
\hline OPDB - Post Retirement and & & \\
\hline I:xcluted Benetits & 38.8 & 36.2 に-( \\
\hline I ess: Administrative fees (3) & (0.5) & (0.5) \(\subset-6\) \\
\hline Oher & . & - \\
\hline Total Berne lits Costs & 317.3 & 3.9 .4 \\
\hline Less: Administrative liees & 5.4 & 3.4 \\
\hline I.ess: Pension Costs & 164.6 & 170.8 \\
\hline Nel Benelits Costs & 147.3 & 153.1 F-3 \\
\hline Total Administrative lies & 6.2 & 6.2 \\
\hline Total empluyees & & 18.18.5 \\
\hline Net henefit cost per employee (\$000) & & 8.4 \\
\hline Fiscatation Ratte & & \[
4.5 \%
\] \\
\hline Net ISconfits Costs - 1999 & & 160.0 \\
\hline Peteent of Admin Pees to Totad Cost & 1.7\% & 1.6\% \\
\hline \multicolumn{3}{|l|}{Notes} \\
\hline (1) Pension costs calculated using service and interest costs & & \\
\hline (2) Included in medical expenses & & \\
\hline (3) Actuarial costs for both pensions and OPEB F-4 & & \\
\hline
\end{tabular}
AED/Csw
Privileged and Confidential - For Internal Use Only
\begin{tabular}{|c|c|c|c|c|}
\hline Category & 1996 & 1997 & 1998 (Budget) & \\
\hline & & & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\[
13.5 F-10
\]}} \\
\hline Thuit Plus Plans & 9.4 & 10.7 & & \\
\hline I.ces: Administratice fees & - & - & & \\
\hline Pensions (1) & 91.4 & 84.6 & \multicolumn{2}{|l|}{88.8 - 9,10} \\
\hline I.ess: Administrative fees & - & . & \multicolumn{2}{|l|}{} \\
\hline life lnsuamee (2) & 1.9 & 3.4 & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\(2.5 \mathrm{~F}-10\)}} \\
\hline I.css: Administrative lies & - & 3.4 & & \\
\hline Medieal & 24.0 & 23.0 & & \\
\hline I.ess: Administrative fees & (3.8) & (4.0) & \multicolumn{2}{|l|}{\[
(2.8) \mathrm{F}-11
\]} \\
\hline Onctal & 1.0 & 1.4 & \multicolumn{2}{|l|}{1.x. \(=-10\)} \\
\hline Ires: Administative fees & (0.1) & (0.1) & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{(0.1) \(E-11\)}} \\
\hline Vision & 0.1 & 0.2 & & \\
\hline I.ess: Administative fees & - & - & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\[
23 F-10
\]}} \\
\hline 1 mathility & - & 1.5 & & \\
\hline Less: Administrative fees & (0.1) & (0.1) & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{(0.1) \(E-1 /\)}} \\
\hline Accidentid Death \& Dismemberment & 0.2 & 0.2 & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{0.2 F-10}} \\
\hline Ioses: Administrative fees & - & - & & \\
\hline Proscription brug & 5.7 & 5.7 & \multicolumn{2}{|l|}{5.4 F-10} \\
\hline Iess: Administrative fees & - & - & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{1.1) F-10}} \\
\hline Ealuational Assisitance & 1.0 & 1.0 & & \\
\hline L.ess: Administrative fees & - & - & \multicolumn{2}{|l|}{-} \\
\hline OPIB - Post Retirement and & & & & \\
\hline Exduded Benctits & 27.2 & 25.1 & \multicolumn{2}{|l|}{} \\
\hline I.ess: Administrative fees (3) & (0.6) & (0.6) & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\[
(0.6)
\]}} \\
\hline Oilut & (0) & & & \\
\hline Tund Benefits costs & 161.9 & 156.8 & & \\
\hline Adminisative Pees & 4.5 & 4.8 & 3.6 & \(F-3\) \\
\hline P.ess: Pensiun Costs & & & & \\
\hline Net Benctio Cosist & 70.5 & 72.2 & 69.5 & F-3 \\
\hline Total cmployees & & & & \\
\hline Benctits cost per employee (\$000) & & & 9.2 & \\
\hline Esadation Rate & & & & \\
\hline Net Bencfits Consts - 1999 & & & 72.6 & \\
\hline Percent of Admin Fees to Toual Cost & 2.8\% & 3.1\% & 2.3\% & \\
\hline
\end{tabular}
(1) Pension costs calculated using service and interest costs
(2) 1998 Insurance premiums piud with exchange from retired to active plans
(3) Actuarial costs for looth pensions and OPI:B
\(F-5\)
BENEFTTS EXPENDITURES
(\$ millions)
Pleare pravide the data requerted below as apecificonly and completely as possible. If data requested is not appliceble, please provide a cornplete explanation of why not
Nso, pleme inform wo of nolatle arceptions to or anticipted changes in the data being provided during the forecasted slady period.

\section*{Petson Provding Dras:}


*Net company costs
AMEI．．N ELECTRIC POWER COMPANY RETIREMENT PLAN 1997 NET PERIODIC PENSION COST
\begin{tabular}{|c|c|c|c|c|c|c|c|}
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\end{tabular} &  & \begin{tabular}{l}
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\end{tabular} & \[
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\end{aligned}
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\end{tabular} & \begin{tabular}{l}
8sc＇l！ \\
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\end{tabular} & \begin{tabular}{l}
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\end{tabular} & \[
\begin{aligned}
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& \text { ZLS' } \angle S \varepsilon^{\prime} \angle \\
& 8 \varepsilon 8^{\prime} I I 8^{\prime} 8
\end{aligned}
\] & \begin{tabular}{l}
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\end{tabular} & 1503 OOINOS & Kusduos \\
\hline
\end{tabular}
Expected
Return
on Assets


Benelis \& Benefits Administration Data Request
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & 1996 Cost & Planned/Actual 1997 & Budget 1998 & \% Cost Attributable to Utillity & Vendor & Notes/Comments \\
\hline Savings \& Thrift & \$9.4 M & \$10.7M & \$13.5 M F-5 & See accounting based on actual participation & Recordkeeping: Hewitt Funds: Individual Investment Kigrs. Call Center: Intemal & \begin{tabular}{l}
Switched to 75 cent match for all employees on 7/1/97 \\
Includes Company Match Portion 1 administrative costs
\end{tabular} \\
\hline \begin{tabular}{l}
Pension \\
FAS 87 Acct. Expense FAS 87 Service/Interest
\end{tabular} & \[
\begin{aligned}
& \$ 8.8 \mathrm{M} \\
& \$ 68.7 \times 9 \mathrm{~F}, 4
\end{aligned}
\] & \[
\begin{aligned}
& (\$ 8.7) \mathrm{M} \\
& \$ 84.6 \mathrm{M} \\
& \hline
\end{aligned}
\] & \[
\begin{aligned}
& (\$ 10.3) M \\
& \$ 88.8 \mathrm{M} F-5 \\
& \hline
\end{aligned}
\] & & Recordkeeping: Hewitt Call Center: Intemal & Switched to Cash Balance on 7/1/ Does not include administrative \(\boldsymbol{\infty}\) \\
\hline \begin{tabular}{l}
Life Insurance (Active) \\
Cash Expense/Co. Contrib. Potential Co. Contrib.
\end{tabular} & \[
\begin{aligned}
& \$ 1.9 \mathrm{M} \\
& \$ 1.9 \mathrm{M}
\end{aligned}
\] & \[
\begin{aligned}
& \$ 3.4 \mathrm{M} \\
& \$ 3.4 \mathrm{M}
\end{aligned}
\] & \[
\begin{gathered}
\$ 0 \\
\$ 2.7 \mathrm{M} F-5
\end{gathered}
\] & & MetLife & \begin{tabular}{l}
Reallocation of Premiums from reti active VEBA resulted in no active ( contributions for 1998 \\
- Includes administratlve costs
\end{tabular} \\
\hline Dental Total Company Premium & \$1.0M & \$1.4 M & \$1.8 M F-5 & & Self-Insured, CIGNA DHMO & Includes administrative costs fo (Included in premium) \\
\hline \[
\begin{aligned}
& \hline \text { Hospitalization (Medical) } \\
& \text { Active Claims } \\
& \text { Retiree Claims }
\end{aligned}
\] & \$23.9 M & \$22.8 M & \$21.4 M F-5 & & Self-Insured, United HealthCare, \& various HMOs & \begin{tabular}{l}
As of \(1 / 1 / 98\), added MedicalContro indemnity plans (discount only ... n incentives) \\
- Includes administrative cost of
\end{tabular} \\
\hline Workers' Compensation & & & & & & \\
\hline Accidental Death \& Dismemberment & \$230,000 & \$228,000 & \$224,000 F-5 & & Offenhauser \& Associates (broker) & \begin{tabular}{l}
Premium is set for another 3 years reduction in cost due to reduced nt covered lives \\
- Includes administrative cost
\end{tabular} \\
\hline Prescription Drug & \$5.7M & \$5.7 M & \$5.4 M F-5 & & Prior to 6/1/97: PCN/Revco; as of 6/1/97: Caremark & \begin{tabular}{l}
Changed prescription drug vendor 6/1/97 due to customer service anc prescription drug management \\
- Includes administrative cost
\end{tabular} \\
\hline Vislon & \$110,309 & \$217,200 & \[
\$ 214,300 \text { F-5 }
\] & & Eye Care Plan of America & \begin{tabular}{l}
Added eye exam benefit for 1997; 1997 include both fully-insured cos: exam coverage and administrative discount card \\
- includes administrative cost
\end{tabular} \\
\hline 401(k) Match & shown above & shown above & shown above & & & \\
\hline Disability Premiums & \$0 & \$1.5 M & \$2.3M F-5 & & UNUM & \\
\hline OPEB (includes Retiree Medical; Retiree Dental, Retiree Life Insurance, Disability Benefit Payments \& Accrual for future retires benefits) & \$27.2 M & \$25.1 & \$21.1 M F-5 & & Medical: United HealthCare, HMOs, MedicalControl Dental: CIGNA, Intemal Life: MetLife Call Center: Intemal & Includes both FAS 106 \& FAS 112 \\
\hline Educational Assistance & \$1.0 M & \$1.0M & \$1.0 M F-5 & & & \\
\hline Other & & & & & & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & 1996 Cost & \[
\begin{array}{c|}
\hline \text { Planned/Actual } \\
1997 \\
\hline
\end{array}
\] & Iget 1998 & \% Cost Attributable to Utility & Vendor & 2s/Comments \\
\hline \multicolumn{7}{|l|}{Administrative Fees:} \\
\hline Medical & \$2.4 M & \$2.8 M & \$2.8M F-S & & & Incudes both extemal and intemal All expenses except Benefit Center paid through Trust - does not inctu administrative cost for HMOs \\
\hline Dental & \$54,000 & \$52,800 & \$52,800 F-5 & & & Includes both external and internal All expenses except Benefit Center paid through Trust \\
\hline Savings/401(k) Benefits Center Cost only & \$120,000 & \$120,000 & \$120,000 F-5 & & & All fees are paid by participant -e) cost of benefits center \\
\hline PAYSOPIESOP & N/A & N/A & N/A & & & \\
\hline Life Insurance & \$189,000 & \$0 & \$0 & & & At the end of 1996, we went to a fu pooled life insurance arrangement All expenses except cost of Benefit paid through Trust \\
\hline \begin{tabular}{l}
Pension \\
Benefits Center Cost only Trust Cost (pald by trust)
\end{tabular} & \[
\begin{gathered}
\$ 120,000 \\
\$ 5.9 \mathrm{M}
\end{gathered}
\] & \[
\begin{gathered}
\$ 120,000 \\
\$ 6.0 \mathrm{M}
\end{gathered}
\] & \[
\underset{\$ 6.0 \mathrm{M}}{\$ 120,000} \mathrm{~F}-5
\] & & & \begin{tabular}{l}
Trust cost indudes investment management foes of. \\
1996: \(\$ 4.3 \mathrm{M}\) \\
1997: \$4.3M \\
1998: \$4.3 M \\
All expenses except cost of Benefit \\
paid by Trust
\end{tabular} \\
\hline \[
\begin{aligned}
& \text { Actuarial (Pension } \\
& \& \text { OPEB) }
\end{aligned}
\] & \$585,275 & \$600,000 & \$600,000 F5 & & & Paid through Pension Trust \\
\hline Disability . & \$82,000 & \$135,000 & \$117,000 F-5 & & & All expenses except Benefits Cente by Trust \\
\hline Dependent Care Connection & \$61,000 & \$61,000 & \$61,000 F-5 & & & \\
\hline
\end{tabular}

Notwithstanding the foregoing, in the case of any Outstanding Option to which section 421 of the Code applies by reason of the qualification under section 422 of the Code, the exercise price, ine number of shares purchasable pursuant to such option and the terms and conditions of exercise of such option shall. comply with section 424(a) of the Code. As soon as practicable after the Effective Time, AEP shall deliver to the holders of the Outstanding Options appropriate agreements evidencing its assumption of such options.
(ii) Other Stock-Based Compensation. Effective as of the Effective Time, AEP agrees to assume the Company's 1992 Long-Term Incentive Plan and Director's Compensation Plan with respect to any stock-based compensation (other than the Outstanding Options) payable in the form of Company Common Stock as a result of the Merger ("Other Compensation"), and to substitute shares of AEP Common Stock with respect to such assumed Other Compensation. The number of shares of AEP Common Stock issuable with respect to such Other Compensation shall be equal to the number of whole shares of AEP Common Stock that the holder of Other Comnensation being assumed would have received upon consummation of the Merger had such Other Compensation been paid in full prior to the Merger.

On or prior to the Effective Time, the Company shall take or cause to be taken all such actions, reasonably satisfactory to AEP, as may be necessary or desirable in order to authorize the transactions contemplated by subsections (i) and (ii) above. Further, AEP shall take all corporate actions necessary to reserve for issuance a sufficient number of shares of AEP Common Stock for delivery upon exercise of the Company Outstanding Options or issuance of the Company Other Compensation assumed by AEP pursuant to subsections (i) and (ii) above. Prior to the Effective Time, AEP shall file one or more registration statements on Form S-8 (or any successor or other appropriate forms) with respect to the shares of AEP Common Stock issuable in respect to the Assumed Options or Other Compensation and AEP Common Stock issuable in respect of the Assumed Options or Other Compensation and AEP shall use its commercially reasonable efforts to cause such registration statement to become effective promptly after the Effective Time and to maintain the effectiveness of such registration statement (and maintain the current status of the prospectus or prospectuses contained herein) for so long as any Assumed Options remain outstanding and to comply with applicable state securities and blue sky laws. So long as any holder of an Assumed Options shall be subject to the reporting requirements under Section 16(a) of the Exchange
 Act, AEP shall have the Company's 1992 Long-Term Incentive Plan and Directors' Compensation Plan to be administered in a manner that complies with Rule \(16 \mathrm{~b}-3\) promulgated under the Exchange Act.
(b) Separate Company Plans. From and after the Effective Time through July 1, 2002, AEP will continue or cause to be continued, without adverse change to any employee or former employee of the Company or any of its Subsidiaries, the Company Benefit Plans listed in Section 7.10(b) of the Company's Disclosure Letter, except that (i) any Company Common Stock investment fund offered under a Company Benefit Plan will be replaced by an AEP Common Stock investment fund or a traditional investment fund as determined by AEP (ii) premiums charged to participants may be increased under medical, dental, life, accidental death and dismemberment, and disability insurance plans (except that premiums charged to participants who retired from the Company or any of its Subsidiaries prior to 1993 (or survivors of such participants) may not be increased), and (iii) changes required by law, including changes required to maintain the qualified status of any Company Benefit Plan intended to be qualified under Section 401(a) of the Code, may be made. After July 1, 2002, A.EP will provide the employees of the Company and its Subsidiaries with benefits that in the aggregate are at least as favorable as the benefits provicied to similarly situated employees of AEP and its Subsidiaries. If, after July 1, 2002, an AEP Benefit Plan is made available to employees of the Company or any of its Subsidiaries, all periods of service with the Company and its Subsidiaries will be credited to such employees for all purposes of the AEP Benefit Plan, including the accrual of benefits and eligibility to receive benefits for which a specified period of service is -required under the AEP Benefit Plan. No earlier than July 1, 2002, the Company's Cash Balance Retirement Plan shall be merged into a defined benefit pension plan maintained by AEP or one of its

Subsidiaries. The retirement benefit for employees of the Company or its Subsidiaries who become participants in such merged plan will be determined under the AEP pension plan formula for all years of service (including years of service with the Company and its Subsidiaries) but such retirement benefit will not be less than the benefit accrued under the Company's Cash Balance Retirement Plan determined immediately prior to such plan merger plus the benefit determined under the AEP pension plan formula for years of service beginning on the date of such plan merger. If employees of the Company or any of its Subsidiaries become participants in a health plan maintained by AEP or any of its Subsidiaries, all preexisting condition limitations under the AEP health plan for such employees will be waived. In addiuion, if such AEP health plan participation becomes effective as of any date other than the first day of a calendar year, such employees will receive credit under the AEP health plan for any co-payments and deductibles incurred by such employees in the same calendar year under the Company's Medical Plan.
(c) Retiree and Disability Benefits. From and after July 1, 2002, AEP will provide access to retiree medical and life insurance coverage for any employee or director of the Company or any of its Subsidiaries who retires or becomes disabled prior to July 1,2002 and who was eligible for such coverage under plans of the Company and its Subsidiaries in effect on the date of such individual's retirement. Further, for any such employees or directors who retired or became disabled prior to 199?, such coverage shall be continued without adverse change to such retired or disables employees or directors. In addition, with respect to any such employee who becomes disabled before July 1, 2002, so long as such employee continues to satisfy the eligibility requirements for disability benefits under the Company's Disability Income Plan in effect on such date AEP will offer such disabled employee medical coverage without charge to such disabled employec.
(d) Certain Nonqualified Arrangements. From and after the Effective Time through July 1, 2002, AEP will maintain the Company's Supplemental Executive Retirement Plan and Executive Deferred Compensation Plan without adverse change to any employee participating in the Plan until all benefits have been paid in accordance with the terms of the Plan; provided, however, that no deferrals shall be permitted under such plan after the Effective Time. If the Company's Supplemental Executive Retirement Plan or Executive Deferred Savings Plan is terminated or otherwise discontinued after July 1, 2002, AEP will make available to the class of employees of the Company and its Subsidiaries who were eligible to participate in the Company's Supplemental Executive Retirement Plan or Executive Deferred Savings Plan any nonqualified deferred compensation plan or plans it maintains to supplement benefits in the AEP Benefit Plans that are qualified plans. In addition, employees of the Company and its Subsidiaries will be given credit for service with the Company and its Subsidiaries for all purposes of such supplemental plans, and the supplemental plans will assume the obligation of the Supplemental Executive Retirement Plan or the Executive Deferred Savings Plan, as applicable, to pay the benefits that have accrued under the Supplemental Executive Retirement Plan or the Executive Deferred Savings Plan at the time of such termination or discontinuance.
(e) Memorial Gifts Program. The Company will take all action necessary to terminate the Memorial Gifts Program as of the Effective Time; provided, however, that all then-existing commitments under such Program will not be adversely affected by such termination and will be honored in accordance with their terms.
(f) Agreement by AEP. AEP agrees to honor without modification or contest, and agrees to cause the Surviving Corporation to honor without modification or contest, and to make required payments when due under all Change of Control Agreements and all Retention Agreements, including any modifications to such Change of Control Agreements or Retention Agreements permitted by Section 6.2(a).
(g) The provisions of Sections \(7.10(\mathrm{~d})\) and (f) are intended to be for the benefit of, and shall be enforceable by, each Person entitled to benefits or payments thereunder and the heirs and representatives of such Person.



Notes
(1) Number of Outside Directors as of 12/31/97

DIRECTOR.XLS
Directors' Fees
AEP

Notes: Fees exclude other benefits, such as retirement plans. It expected that savings
\begin{tabular}{rr} 
& WP/FLAHERTY \\
PAGE 105
\end{tabular}
Directors' Fees
AEP


AEPI
csw


\title{
AGREEMENT AND PLAN OF MERGER
}

\author{
By and Among
}

American Electric Power Company, Inc.,

\section*{Augusta Acquisition Corporation}
and
Central and South West Corporation
(f) The provisions of this Section 7.11 are intended to be for the benefit of, and sall be enforceable by, each Person entitled to indemnification hereunder and the heirs and representatives of such Person.
(g) AEP shall not permit the Surviving Corporation to merge or consolidate with any other Person unless the Surviving Corporation shall ensure that the surviving or resulting entity assumes the obligations imposed by subsections (a), (b), (c) and (e) of this Section.

SECTION 7.12 Newco. Prior to the Effective Time, Newco shall not conduct any business or make any investments other than as specifically contemplated by this Agreement and will not have any assets (other than the minimum amount of cash required to be paid to Newco for the valid issuance of its stock to AEP).

SECTION 7.13 Event Notices. From and after the date of this Agreement until the Effective Time, each party hereto shall promptly notify the other narty hereto of (i) the occurrence or nonoccurrence of any event the occurrence or nonoccurrence of which would be likely to cause any condition to the obligations of such party to effect the Merger and the other transactions contemplated by this Agreement not to be satisfied and (ii) the failure of such party to comply with any covenant or agreement to be complied with by it pursuant to this Agreement which would be likely to result in any condition to the obligations of such party to effect the Merger and the other transactions contemplated by this Agreement not to be satisfied. No delivery of any notice pursuant to this Section 7.13 shall cure any breach of any representation \(r\) warranty or any failure to comply with any covenant or agreement of such party contained in ais Agreement or otherwise limit or affect the remedies available hereunder to the party receiving such notice.

SECTION 7.14 Board of Directors. At the Effective Time, the Board of Directors of AEP shall be expanded to fifteen members and reconstituted to include all then current board \(G-3\) members of AEP, the Chairman of the Company on the date hereof, and four additional outside directors of the Company to be nominated by AEP.

SECTION 7.15 Headquarters. At and after the Effective Time, the principal corporate office of the Combined Companies shall be located in Columbus, Ohio; and the Combined Companies shall maintain a significant presence in the states currently served by the Company.

SECTION 7.16 Rate Matters. Each of the Company and AEP shall, and shall cause its Significant Subsidiaries to, discuss with the other any changes in its or its Significant Subsidiaries' rates or charges (other than automatic cost pass-through rate adjustment clauses), standards of service or accounting from those in effect on the date hereof and consult with the other prior to making any filing (or any amendment thereto), or effecting any agreement, commitment, arrangement or consent with governmental regulators, whether written or oral, formal-or informal, with respect thereto (provided that except as otherwise expressly provided herein each party shall retain discretion and control over its affairs), and except as set forth in iection 7.16 of the Company's Disclosure Letter, no party will make any filing to change its


Donald G. Smith
Chairman of the Board, President, Chief Executive Officer and Treasurer of Roanoke Electric Steel Corporation, Roanoke, Virginia

Age 61
Director since 1994

Joined Roanoke Electric Steel Corporation (steel manufacturer) in 1857. Held various positions with Roanoke Electric Steel before being named president and treasurer in 1985, chief executive officer in 1986 and chairman of the board in 1989.


\section*{Linda Gillespie Stuntz}

Partner, Stuntz \& Davis, P.C., attorneys, Washington, D.C.
Age 42
Director since 1993

Holds an A.B. from Wittenberg University (1976) and J.D. from Harvard Law Sch. sol (1979). Private practice of law (1979-1981). U.S. House of Representatives, Committee on Energy and Commerce: Associate Minority Counsel, Subcommittee on Forsil and Synthetic Fuels (1981-1986) and Minority Counsel and Staff Director (1986-1987). Private practice of law (1987-1989). U.S. Department of Energy (1989-1993): Acting Deputy Secretary (Janunary 1992-July 1992) and Deputy Secretary July 1992-January 1993). Returned to the private practie of law in March 1993. A director of Schlumberger Limited. Member, Advisory Council, Electric Power Research Institute.


\section*{Morris Tanenbaum}

Vice President, National Academy of Engineering.
Short Hills, New Jersey
Age 68
Director since 1989

Graduated from The Johns Hopkins University in 1949 with a B.A. in chemistry and received a Ph.D. in physical chemistry in 1952 from Princeton Universify. Joined Bell Telephone Laboratories in 1952 and held various positions with AT\&T companies. Became vice chairman of the board of AT\&T in 1986 and chief financial officer in 1988. Retired in 1991. A director of Cabot Corporation. A trustee of Battelle Memorial Institute and Massachusetts Institute of Technology, Trustee Emeritus of The Johns Hopkins University and honorary trustee of The Brookings Institution.

Dr. Draper and Messes. DeMaria and Maloney are directors of Appalachian Power Company, Columbus Southern Power Company, Indiana Michigan Power Company, Kentucky Power Company and Ohio Power Company (all of which are subsidiaries of the Company with one or more classes of publicly held preferred stock or debt securities) and other subsidiaries of the Company. Dr. Draper and Messes. DeMaria and Maloney are also directors of AEP Generating Company, a subsidiary of the Company.

\section*{Functions of the Board of Directors and Committees}

Under New York law, the Company is managed under the direction of the Board of Directors. The Board establishes broad corporate policies and authorizes various types of transactions, but it is not involved in day-to-day operational details.

During 1996, the Board held eight regular meet: \(G-l\) ings. The Board has six standing committees, the G-4 functions of which are described in the following paragraphs.

The Audit Committee consists of Messes. Duncan, Fri. Hudson and Peyton and G-4 Ms. Zwinger. The Audit Committee oversees, and reports to the Board concerning, the general poicries and practices of the Company and its subsidiaries with respect to accounting, financial reporting, and internal auditing and financial controls. It also maintains a direct exchange of information between the Board and the Commany's independent accountants and reviews possible conflict of interest situations involving directors. During 1996 the Audit Committee held \(G-4\)
four meetings.

The Committee on Directors consists of Messes. Duncan, Fri and Hudson, Dr. Hansen and \(\mathrm{T}-4\)

Mses. Stuntz and Zwinger. The Committee on Directors is responsible for: (i) recommending the size of the Board within the boundaries imposed by the corporate charter; (ii) recommending selection criteria for nominees for election or appointment to the Board; (iii) conducting independent searches for qualified nominees and screening the qualifications of candidates recommended by others; and (iv) recommending to the Board for its consideration one or more nominees for appointment to fill vacancies on the Board as they occur and the slate of nominees for election at the annual meeting. During 1996 the Committee on Directors held two meetings.

The Committee on Directors will consider shareholder recommendations of candidates to be nominated as directors of the Company. All such recommendations must be in writing and addressed to the Secretary of the Company. By accepting a shareholder recommendation for consideration, the Committee on Directors does not undertake to adopt or take any other action concerning the recommendation, or to give the proponent its reasons for not doing so.

The Corporate Public Policy Committee consists of Messrs. Duncan, Fri, Hudson, Peyton and Smith and Drs. Hansen and Tanenbaum and Mses, Stuntz and Zwinger. The Corporate Public Policy Committee is responsible for examining the Company's policies on major public issues affecting the AEP System, as well as established System policies which affect the relationship of the Company and its subsidiaries to their service areas and the general public; for reporting periodically and on request to the Board and providing recommendations to the Board on such policy matters; and for counseling the management of the AEP System on any such policy matters presented to the Committee for consideration and study. During 1996 the Corporate Public_Policy Committee held three meetings.

The Executive Committee consists of Drs. Draper and Tanenhaum_andMr_Bexton.It is empowered to exercise all the authority of the Board of Directors, subject to certain limitations prescribed in the By-Laws, during the intervals between meetings of the Board. Meetings of the Executive Committee are convened only in extraordinary circumstances. The Executive Committee did not meet during 1996.

The Finance Committee consists of Messrs. Peyton and Smith, Ms. Stuntz and Dr. Tanenbaum. The Finance Committee monitors
and reports to the Board with respect to the capital requirements and financing plans and programs of the Company and its subsidiarias including, among other thince, reviewing and making such recommendations as it considers appropriate concerning the short and long-term financing plans and programs of the Company and its subsidiaries and the implementation of the same. During 1996 the Finance Committee held four meetings.

The Human Resources Committee consists of Drs. Hansen and Tanenbaum and Messrs. Hudson. and Smith. The Human Resources Committee is responsible for: (i) reviewing the salaries and other compensation and benefits provided to members of the Board who are officers of the Company or employees of any of its subsidiaries, and recommending to the Board for approval the amount of salary, compensation and benefits to be paid to such persons each year; (ii) reviewing management proposals concerning salaries, compensation and benefits to be paid to senior officers of AEP Service Corporation; (iii) reviewing and making recommendations to the Board with respect to the compensation of directors; (iv) evaluating the Company's hiring, development, promotional and succession planning practices for those management positions described in (ii) above; and (v) periodic review of the Company's overall affirmative action performance. During 1996 the Human Resources Committee held five meetings.

During 1996, no incumbent director attended fewer than \(75 \%\) of the aggregate of the total number of meetings of the Board of Directors and the total number of meetings held by all Committees on which he or she served.

\section*{Compensation of Directors}

IN 1996, the Board of Directors authorized a complete study of the Company's practices with respect to director compensation. After a full review, on December 18, 1996, the Board of Directors approved certain compensation initiatives in order to more closely align directors compensation with the financial interests of shareholders. These initiatives are described below under "Directors Compensation Initiatives."

Annual Retainers and Meeting Fees. Directors who are officers of the Company or employees of any of its subsidiaries do not receive any compensation, other than their regular salaries
and the accident insurance coverage described below, fcr attending meetings of the Board of Directors of the Company. The other mambers of the Board receive an annual retainer of \(\$ 23.000\) for their services, an additional annual retainer of \(\$ 3,000\) for each Committee that they chair, a fee of \(\$ 1,000\) for each meeting of the Board and of any Committee that they attend (except a meeting of the Executive Committee held on the same day as a Board meeting), and a fee of \(\$ 1,000\) per day for any inspection trip or conference (except a trip or conference on the same day as a Board or Committee meeting).

Deferred Compensation Policy. The Board has adopted a policy which permits directors to elect annually to defer receipt of all or a portion of their retainer and fees to be payable in a lump sum or monthly installments after they cease to be a director. The deferred compensation accrues interest compounded quarterly at the daily prime lending rate in effect from time to time at a specified major financial institution. This policy is implemented by individual deferred-compensation agreements which set forth the terms of the deferral.

Retirement Plan. The Retirement Plan for Directors (excluding officers of the Company or employees of any of its subsidiaries) provides for annual retirement payments for life to such directors commencing at the later of the director's retirament or age 72 in an amount equal to the annual Board retainer at the time of retirement with a 20\% reduction for each year that service as a director is less than five.

Insurance. "The Company maintains a group 24 -hour accident insurance policy to provide a \(\$ 1,000,000\) accidental death benefit for each director (three-year premium was \(\$ 16,065\) ). The current policy will expire on September 1, 1997, and the Company expects to renew the coverage. In addition, the Company pays each director (excluding officers of the Company or employees of any of its subsidiaries) an amount to provide for the federal and state income taxes incurred in connection with the maintenance of this coverage (approximately \(\$ 400\) annually).

\section*{Directors Compensation Initiatives}

COMPENSATION initiatives adopted by the Board are as follows.

First, the Board adopted the Deferred Compensation and Stock Plan for Non-Employee Directors, subject to approval by the shareholders at this annual meeting. This Plan allows non-employee directors to choose to receive up to 100 percent of their annual Board retainer in shares of Common Stock and/or units that are equivalent in value to shares of Common Stock ("Stock Units"). This Plan would replace the directors deferred compensation policy. A full description of this Plan appears on pages 8 and 9 under "Approval of Deferred Compensation and Stock Plan for NonEmployee Directors."

Second, the Board adopted the Stock Unit Accumulation Plan for Non-Employee Directors, effective January 1, 1997. Under this Plan, an award of 300 Stock Units_to_each non-employee director will be made as of the first day of the month in which the non-employee director becomes a member of the Board, and annually thereafter, up to a maximum of 3,000 Stock Units for each non-employee director. Amounts equivalent to cash dividends on the Stock Units will accrue as additional Stock Units. Stock Units credited to a non-employee director's account as a result of the annual awards and dividend credits will be forfeitable on a pro rata basis for each full month that service as a director is less than 60 months. Stock Units are paid to the director upon termination of service unless the director has elected to defer payment for a period that results in payment commencing not later than five years thereafter.

Third, the Board amended the Retirement Plan for Directors to provide that non-employee directors elected to the Board after December 31, 1996, shall not participate in the Retirement Plan. Directors on the Board on that date were permitted to waive any benefits payable under the Retirement Plan in exchange for participation in the Stock Unit Accumulation Plan and, directors who elected to participate in the Stock Unit Accumulation Plan received 300 nonforfeitable Stock Units for each year of prior service up to the maximum of 3,000 specified in the Stock Unit Accumulation Plan, effective January 1, 1997.

Finally, the Board of Directors of the Company considers stock ownership in the Company by management to be of great importance. Such ownership enhances management's commitment to the future of the Company and further aligns management's interests with those of AEP's shareholders. In keeping with this philosophy, the

CENTYRAI AND SOUTE WEST CORPORATION
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7 Joe H. FOY
\& William R. Howell
q Dr. Robert W. Lawless
10 James L. Powell
"Dr. Richard L. Sandor
Mal 12 Thomas V. Shockley III
13 Lloyd D. Ward-resigned 1/1/98

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\section*{Glenn Biggs}

\author{
Board of Directors \\ Central and South West Dorporation
}

Glenn Biggs is a native Texan, born in 1933. He graduated fre m Baylor TUniversity in 1955 and attended Baylor Law School. He als : holds an Honorary Doctor of Humanities degree from Hardin-Simmons Unives :ity.

He is president of Biggs \& Company in San Antonio, Texas. He o as formerly chairman and CEO of Texas TGV Corporation (formerly Texas High- 'ipeed Rail Corporation) in San Antonio.

Biges is the advisory director of The Beacon Group, a private inves Iment and advisory partnership in New York, and a director of Bolivian Power Co npany Limited (Compania Boliviana de Energia Electrica, S.A.) in La Paz, Bolivia, a ad New York. He is a member of the board and former chairman of the University o: Texas Health Science Center in San Antonio and the University of Texas at San Alitunio. Biggs also is a director and a major shareholder of Southwestern Bancorp, It c., a director of Ultramar Diamond Shamrock Inc., and a director of the Texas Associition of Taxpayers in Austin.

Biggs and his wife, Ann, have two sons.


\section*{Molly Shi Boren}

\author{
Board of Directors Central and South West Corporation
}


Born in 1944 in Ada, Oklahoma, Molly Shi Boren is an attorr ay in Norman, Oklahoma. She has a B.A. in English from East Cintral Oklahoma State University, an M.A. in English from the University of Oklahoma and a J.D. from the University of Oklahoma College of Lav.

Boren has been active in both civic and business affairs and in all a : pects of the University of Oklahoma, from fundraising to involvement with studen organizations and activities on campus. She currently serves on the board of the Ollahoma Foundation for Excellence. She is also director of Policy Owners Exai ining Committee of the Northwestern Mutual Life Insurance Co. of Milwau:ee, chairman of the Oklahoma Arts Institute, trustee of the Oklahoma Bar Founda ion, director of the Thomas Gilcrease Institute of American History \(\mathcal{E}\) Art in Tulsa and a director of the Oklahoma Chapter of The Nature Conservancy. She i \(\cdot\) a former director of Liberty Bank Corporation and Pet Incorporated.

She is married to David Boren, former U.S. Senator from Oklahe ma and current president of the University of Oklahoma.


\section*{E. R. Brooks}

\title{
Chairman and \\ Chief Executive Offic:r Central and South West Corporation
}


ER. "Dick" Brooks is chairman and chief executive officer of (antral and South West Corporation, a utility holding company located in Dallas, Texa is.

A native of Slaton, Texas, Brooks received a bachelor of science do gree in electrical engineering from Texas Tech University in 1961. He is also a gradua ee of the advanced management training programs at Harvard Business School and the I': niversity of Michigan.

Brooks joined West Texas Utilities Company as an engineer traine : in Abilene in 1961 and held several supervisory and executive positions in WTU's engine :cing department before becoming vice president of customer services in 1980.

He moved to Central Power and Light Company in 1982 as vice , resident of engineering: In 1983, he was promoted to senior vice president and ciief engineering officer and was named CPL's president and chief executive officer in January 1986. He moved to Central and South West in 1987 as executive vice president, electric uperations. The following year he was named CSW executive vice president and presid ant and chief executive officer of Central and Soutb West Services, Inc., and of Transok, Inc., CSW's intrastate natural gas pipeline subsidiary. He was named chairman, president at d chief executive officer on February 1, 1991. July 17, 1997 he assumed his present positior .

Brooks is first vice chairman of the Edison Electric Institute, a n omber of the board of trustees for the National Council on Economic Education, and the 7 :xas Council on Economic Education. He has served as chairman of the North Ame jcan Electric Reliability Council, the Association of Edison Illuminating Companies, Southw :st Electric Conference Association, and on the boards of the Electric Power Research Institclie, the Texas Chamber of Cornmerce, and chairman of the Electric Reliability Council of Te: as.

\section*{E. R. Brooks}

Page 2

He currently serves on the boards of Hubbell, Inc., Baylor Health 'are System, and Hardin Simmons University.

His civic activities include Chairman of the 1996 Dallas Ambassac ars Forum, president of the Circle Ten Council of the Boy Scouts of America, vice chairmar of the Dallas Symphony Association and the board of the United Ways of Dallas, C:rpus Christi and Abilene. In 1988, he was named a Distinguished Engineer by Texas 7:ch University and in 1993 was named a Distinguished Alumnus.

Brooks is a deacon at Park Cities Baptist Church in Dallas, and he and his wife, Martha, have two children and five grandchildren.


\title{
Dr. Donald M. Carlton
}

\author{
Board of Directors Central and South West Corporation
}


Donald M. Carlton was born in Houston, Texas, in 1937. He :as a Ph.D. in organic chemistry from the University of Texas at Austin and a B.A. in chemistry from the University of St . Thomas in Houston.

Dr. Carlton served as president and chairman of the board of Radien Corporation from 1969 to 1995. In January 1996, he became president and chief executive officer of Radian International LLC in Austin.

Carlton is a director of National Instruments, Van Kampen Ameri :an Capital Closed End Funds and Common Sense Trust, and Hartford Steam Briler Inspection and Insurance Company.

Carlton and his wife, Elaine, have three children.


\title{
Jim Ellis \\ Chairman and Chief \(\ddagger\) :xecutive Officer, SEEBOARL plo
}

\section*{Board of Directors}

Central and South West Corporation


Tim Ellis is the chairman and chief executive of SEEBOARD ple in Crawley,
West Sussex, England. He joined SEEBOARD in 1967 from Sorkshire Electricity Board. In 1981 he became marketing manager and was app sinted commercial director in 1985.

After privatization of the electric industry in England, he became dlief executive of SEEBOARD plc in January 1992. In January 1996 he was appeintec chairman of SEEBOARD and also joined the board of directors at Central and Sor th West Corporation as a result of the merger of the two companies.

Ellis, 55, is a Chartered Engineer and is also a Fellow of the Royal Society of Arts, a Fellow of the Institute of Electrical Engineers and Companion of the Institute of Management. He is a director of a number of companies in the UK and is a board member of the Sussex Chamber of Commerce Training and Enterprise Council and Brighton West Pier Trust.

He is very active in the business community, including being a regi, nal councillor of the Confederation of British Industry and a member of the CBI Ecinomic Affairs Committee.

Ellis was born in Rotherham, Yorkshire in England in 1942. He rarned a degree in electrical engineering at Rotherham College of Technology. He and 'دis wife Janet have three children.


\section*{Glenn Files}

\section*{Executive Vice President} Central and South West Corporation
lenn Files is executive vice president of Central and South West .orporation in charge Tof electric operations and President and CEO of CSW Electric.
Files joined a CSW subsidiary, Public Service Company of Oklahoma in 1971 and worked in accounting, customer service, and operations areas. He was named Vic, President of Marketing and Business Development at Central Power and Light Company in 1990 and elected president and chief executive officer at West Texas Utilities in 199:3, both CSW subsidiaries. He was promoted to his present position in April, 1996.

Files holds a Bachelor of Science degree from Cameron University in Lawton, Oklahoma. He graduated from the Oklahoma State University Management Develof nent Program, the University of Virginia"'s Managing Critical Resources program, and Harvà id Business School's. Program for Management Development. He served in the United states 'urmy form 1967 to 1969.

Files has been active in the Boy Scouts of America, numerous Cham ers of Commerce and United Way organizations. He serves on the Board of Directors of Publi : Service Company of Oklahoma, Southwestern Electric Power Company, Central Power and L, ght and West Texas Utilities. He is a director of the Central Dallas Association and the Assc siation of Edison Illuminating Companies. He is a member of the Edison Electric Institu a Policy Committee on Environmental Affairs and Steering Committee on Utility Finance and Regulation. He also serves on the board of Texas Council on Economic Education and I:xas Association of Business \& Chambers of Commerce.

Files and his wife, Linda Reilly, are parents of six children: Ryan, \(\mathrm{N}_{\mathrm{i}}\) talie, Preston, Alan, Lesley, and Elizabeth.


\section*{Joe H. For}

\section*{Board of Directors}

Central and South West Corporation

oe H. For is a retired partner of the law firm Bracewell \& Patters :n, L.L.P., in Houston. He now resides in Kerrivlle, Texas. He has been on the board of directors of Central and South West Corporation since 1974.

For was born in Henderson, Tennessee, and attended Freed-Harden an Junior College. He received a B.A. degree from Georgia Tech in 1948 and hiv J.D. degree from Vanderbilt University in 1959. At Vanderbilt, he was a member ، \(f\) Order of the Coif, Phi Delta Phi, Omicron Delta Kappa, Vanderbilt Law Review and Alpha Tau Omega. At Georgia Tech, he was a member of Tau Beta Pi. He was \(\mathrm{c}:\) mmissioned as an Ensign in the U. ©. Navy Reserve in October 1945.

He was an attorney with the City of San Angelo, Texas, and a partner with a San Angelo law firm from 1951 to 1965. He then became vice president and general counsel of Houston Natural Gas Corporation. He held various positio is with that company and eventually became vice chairman of the board.

He is on the board of directors at Enron Corporation and on the \(b\) ard of trustees of Freed-Hardeman University. For is also a member of the Harris Cc 'aunty, State of Texas and America Bar Associations. He is a Charter Fellow of the Te as Bar Foundation and a Fellow of the American Bar Foundation.

Foy is married to the former Martha Love Overall and has two chi den.


\section*{William R. Hovell}

\section*{Board of Directors}

Central and South West Corporation
W. \({ }^{\text {Wlliam R. Howell is chairman emeritus of the J.C. Penney Compiny, Inc. }}\)

Howell started with J.C. Penney Company in 1958 as a management rainee in Tulsa, Oblahoma. He subsequently held a variety of store management position in Norman and Oklahoma City. He held several supervisory and executive positions with I.C. Penney before becoming executive vice president and a company director in 1981. In 1'182 he became vice chairman of the board of directors and was elected chairman of the board and chief executive officer in 1983. He relinquished the title of CEO in January 1995 and , hairman of the board in January 1997.

He was born in 1936 in Claremure, Oblahoma. He graduated in 19: 88 from the University of Oklahoma with a B.B.A in business management. He also has Honorary Doctor of Humane Letters degrees from \(\mathrm{St}_{\mathrm{t}}\). Peter's College in New Jersey and frim the University of Oblahoma.

He is a director of Exxon Corporation, Warner-Lambert Company, B inkers Trust, Halliburton Company and The Williams Companies, Inc.

Howell is past chairman and a member of the executive committee of the Nationa! Retail Federation. He is a member of The Business Council, The Business Roundtable, American Managernent Association and many other professional organizations.

Among his numerous civic activities, he is a past board member of th: President's Oklahoma City Scholarship Fund Advisory Board, the United Way of Anerica, the National Organization on Disability, the United Way of Metropolitan Dallas, the Mallas Museum of Art and the National Urban League. He also served as chairman of the Dallas Citizens Council During 1995 and 1996.

He is currently chairman of the board of trustees of Southern Methe list University and serves on the Chairman's Advisory Council of the National Minority Su epliers Development Council.

Howell and his wife, Judy, have two daughters.
 obert W. Lawless was named president of The University of Tula on May 1, of Texas Tech University and Texas Tech University Health Sciences Center from 1989 to 1996. Prior to joining Texas Tech, he served as vice president finance and chief financial officer and as executive vice president and chief operation s officer for Southwest Airlines in Dallas.

He has a Ph.D. from Texas A\&M University in chemistry. He has a bachelor of science degree from the University of Houston in mathematics and che nistry and an associate of science from Lee College.

Dr. Lawless has published extensively in professional journals and \(h\) :s presented papers at national and international meetings.

He serves as chairman, Division I, NCAA President's Commission and as a member of the board of directors of Salmon Brothers Mutual Funds. He is also a member of the Hillerest Healthcare System board of trustees in Tulsa a nd the Metropolitan Tulsa Chamber of Commerce board of directors. From 1:990 to 1992, he served as chairman of the board of directors for the College Footbal Association.

A native Texan, Dr. Lawless was born in Goose Creek in 1937. H: and his wife, Marcy, have four adult children and one granddaughter.


\section*{James L. Powel.}

\section*{Board of Directors} Central and South West Corporation


Tames L. Powell raises commercial Hereford and Angus cattle on ranches in Schleicher, Sutton and Edwards Counties in Texas and also in \(\mathrm{N}:\) :braska. In 1990 he was inducted into the International Stockmen's School Hall c:.: Fame; in 1987 he was named "Man of the Year in Texas Agriculture" by Progressive Fo mer magazine.

Powell was born in San Angelo, Texas, in 1930. He received a bac relor's degree from Rice University in 1951 and did graduate work at the University if Texas at Austin. He served as a Lieutenant J.G. in the U.S. Navy from 1952 o 1954.

He is a trustee of the West Texas Boys Ranch Foundation and a din!ctor on the board of Southwest Bancshares, Inc. He is on the University of Texas Thancellor's Council, the Board of Visitors for M.D. Anderson Hospital in Housto: and a member of Rice Associates.

Powell has also served as a member of the Secretary of Agriculture'; Technical Advisory Committee for Multilateral Trade Negotiations and in other \{ Jvernmental appointments. He is a former director of Texas Commerce Bancshares in Houston, Texas; Texas Commerce Bank of San Angelo, Texas; First National Bi nk of Eldorado, Texas; and Crockett County National Bank of Ozona, Texas. He was ;reviously chairman of First National Bank of Mertzon and is presently an advis rry director.

Powell is married to the former Nancy Hunt and has two daughter.


\author{
Board of Directors \\ Central and South West Corporation
}

Richard L. Sandor is chairman and chief executive officer of Per re Financial Products Limited. Sandor also serves as chairman of the board of Hedge Financial Products, Inc., a wholly owned subsidiary of CNA. Financial ( orporation, as second vice chairman of the Chicago Board of Trade.

He serves on the International Advisory Board of the Marche a Terra International de France (MATIF) and on the Financial Products Advisory Committe : of the Commodity Futures Trading Commission.

He also is a member of the board of directors of the Center for Sui ainable Developnient in the Americas and is an adviser to the United Nations ('ommission on Trade and Development on tradable entitlements for reduction of green ouse gas emissions.

Sander received his bachelor of arts degree from City University of New York, Brooklyn College, and earned his Ph.D. in economics from the Univer it of Minnesota in 1967.

He is on the Board of Governors of The School of the Art Institute: of Chicano, is a major benefactor of The Art Institute of Chicago and is a director of \(t\) le International Center of Photography in New York.

Sander and his wife Ellen have two daughters.


\section*{Thomas V. Shoa alley III}

Director, President, and
WP/FLAHERTY
PAGE 125 Chief Operating Officer Central and South West Corporation

\section*{\((x-2)\)}

Tthomas V. Shockley is director, president and chief operating off i ser of Central and South West Corporation and president and chief executive officer: of CSW Enterprises.

Shockley joined Central Power and Light Company, a Central and S ruth West subsidiary, in 1970 as an engineer and worked in the planning, industrial marketing and fuels departments until 1977 when he left CPL to enter private business: . He rejoined the company in 1983 as executive assistant for special projects and was nark ed executive director of fuels and nuclear in 1984. He was named a CPL vice president in 1985, chief engineering officer of the unit in 1986 and senior vice president later th: at year. He was named president and chief executive officer of Central Power and Light ..ompany in 1987. He became senior vice president of CSW in 1990 and executive vice president later that year. He was elected to CSW's board in January 1991. In 1993, he w is named president and chief executive officer of CSW Enterprises. He was elected to his l :esent position July 17, 1997.

A native of Corpus Christi, Texas, he received a bachelor of science segre in electrical engineering from Texas AEI University in 1967 and a master of science : degree in electrical engineering from the University of Texas at Austin in 1969. He also i: a graduate of the Advanced Management Program at Harvard University and the Public Jtility Executive Program at the University of Michigan.

Shockley serves on the Advisory Council of the College of Natural Sciences Foundation at the University of Texas at Austin and the University of 'iexas at Dallas School of Management. He is a member of the board of directors of the Texas State Aquarium Association and is a member of the Citizens' Commemorati 'e Coin Advisory Committee for the U.S. Mint. He is a Registered Professional Engine :r in Texas.

Shockley and his wife, Dorothy, have two children and 1 granddaughter.


\section*{Board of Directors}

Central and South West Iorporation

Lloyd D. Ward is executive vice president of Maytag Corporation and president of Maytag Appliances. He has operating responsibility for May ag
Appliances, which is the consolidated business unit for Maytag, Jenn-A:r, Magic Chef and Admiral home appliances.

Ward joined Maytag in April 1996. Previously, he was president of 'PepsiCo's Frito-Lay, Central Division, and on special assignment in PepsiCo's Re: taurant International business. Prior to joining PepsiCo in 1988, he was with rocter E Gamble Co.

Ward serves on the board of directors of the Michigan State Alumri Association, the Executive Leadership Council in Washington, D.C., and the Sigma Pi Phi Fraternity.

His special recognitions include being named to the list of "Americ is Best \(\mathcal{E}\) Brightest Business \& Professional Men and Women" by Dollars and St ose Magazine in 1995, "Executive of the Year" by Black Enterprises, in 1995, and \(t\) se "Jack Breslin Lifetime Achievement Award" by Michigan State University ir 1996.

Ward holds an engineering degree from Michigan State University :nd an M.B.A. from Xavier University in Cincinnati, Ohio. A native of Michigan, he and his wife, Lita, have two grown sons.
than nine nor more than fifteen, as may be fixed from time to time by resolution adopted by a majority of the entire Board. No decrease in the number of \(\dot{\text { nirectors on }}\) on the Board may shorten the term of any incumbent director. The majority of the Board may adopt a resolution to increase the number of directors to not more than fifteen and may elect a new director or directors to fill any such newly created directorship. Similarly, vacancies occurring on the Board for any reason may be filled by majority vote of the remaining directors. Any such Board-elected director will hold office until the Corporation's next annual meeting of stockholders and the election and qualification of a successor.

Under the Corporation's Certificate of Incorporation, any director may be removed from office by the stockholders of the Corporation only for cause and only by the affirmative vote of the holders of at least 80 percent of the voting power of the outstanding shares of Common Stock.
[*10]

\section*{Meetings and Compensation}

The Boaxd held 6 regular meetings and 4 special meetings during 1996. Directors who are not also officers and employees of the Corporation receive annual cash director's feas-af- \(\$ 22\) rono for serving on the Board and a fee of \(\$ 1,250\) per day plus expenses for each meeting of the Board or committee attended. In addition, the Corporation has a Directors Restricted stock plan pursuant to which directors receive \(\$ 12,000\) annually in restricted stock of the Corporation. Beginning in 1997 , the 1997 Director's Compensation Plan will award non-employee directors an annual award of 600 phantom stock shares which vest upon termination from the Board and are then converted into one-for-one shares of Common Stock. The Board has standing Policy, Audit, Executive Compensation and Nominating Comittees. Chairmen of the Audit, Executive Companation and Nominating Committees receive annual fees of \(\$ 6,000\), \(\$ 3,500\) and \(\$ 3,500\), respectively, to be paid in cash in addition to regular directors' and meeting fees. Directors who are also officers and employees of the Corporation receive no annual retainer or meeting fees.

The Corporation maintains a memorial gift program for all of its current directors, directors who have retired since 1992 and certain executive officers. There are 16 current directors and executive officers and 11 retired directors and officers eligible for the memorial gift program. Under this program, the Corporation will make donations in a director's or executive officer's name for up to three charitable organizations in an aggregate of \(\$ 500,000\), payable by the Corporation upon such person's death. The Corporation maintains corporate-owned life insurance policies to fund the program. The annual premiums pard by the Corporation are based on pooled riaks and averaged \(\$ 16,402\) per participant for 1996; \(\$ 16,367\) per participant for 1995; and \(\$ 17,013\) per participant for 1994.

Non-employee directors are proyided the opportunity to enroll in a medical and dental program offered by the company. This program is WP/FLAHERTY identical to the employee plan and direators who elect coverage pay the same prenium as active employee participants in the plan. If a non-employee director terminates his service on the board with ten or more years of service, that director is eligible to receive retiree medical and dental benefits coverage from the corporation.

The Corporation has retained Glenn Biggs under a Memorandum of Agreement to pursue special business development activities in Mexico on behalf of the Corporation. This agreement, which provides for a monthly fee of \(\$ 10,000\), lasts through December 31, 1997 and may be extended by mutual agreement between Mr. Biggs and the Corporation.

All current directors attended more than 75 percent of the total number of meetings held by the Board and each committee on which such directors served in 1996, except for Lloyd D. Ward who attended \(72 \%\) of the total meetings.

\section*{Board Committees}

Policy Comittee. The Policy Committee, currently consisting of Messrs. Brooks (Chairman), Foy, Lawless and Powell, held 9 meetings in 1996. The Policy Committee reviews and makes recommendations to the Board concerning major policy issues, considers the composition, structure and functions of the Board and its comittees and reviews existing corporate policies and recomends changes when appropriate. The Policy Committee has authority to act as and on behalf of the Board when the full Board is not in session.

\section*{[*11]}

Audit Committee. The Audit Committee, currently consisting of Ms. Boren and Messrs. Biggs, Carlton, Lawless (Chairman), Powell and Templeton, held 4 meetings in 1996. The Audit Committee recommends to the Board the independent public accountants to be selected; discusses with the internal auditors and independent public accountants the overall scope, plans and results of their audits, and their evaluations of internal controls and the overall quality of the Corporation's accounting and financial reporting practices; facilitates any private communication with the committee desired by the internal auditors or independent public accountants; discusses with management, internal auditors and the independent public accountants the Corporation's accounting and financial reporting principles and policies; monitors the program to ensure compliance with the Corporation's business ethics policy; and may direct and supervise an investigation into any significant matter brought to its attention within the scope of its duties.

Executive Compensation Committee. The Executive Compensation Committee, currently consisting of Ms. Boren and Messrs. Foy (Chaiman), Lawless, Templeton and Ward, held 6 meetings in 1996. The Executive Compensation Comittee determines the executive compensation

Combined
24,500

\(\$ \quad 2,450\)

Telecommunications
(Dollars in thousands)


\title{
1998 O\＆M Budget
}

\section*{TELECOM \＄34，135，031}


\section*{TELECOM BUDGET}

1997 vs 1998 O\&M


1997 vs 1998 CAPITAL



PAGE 137

PAGE 139
(1) Savings Percentages Based on the Average of the Two Estimates From D.W. Payne (AEP) and Cindy King (CSW) - See Attachment A
(2) For AEP, Liability Includes Excess, General, Automobile, and Professional. For CSW, Liability Includes Excess, General, Commercial General, and Ge


Subtotal For Liability (1)
\begin{tabular}{lr} 
Excess Liability & \(5,811,600\) \\
General Liability & \(5,200,000\) \\
Automobile Liability & 883,000 \\
Professional Liability & 200,000 \\
\multicolumn{1}{c}{ Total } & \(12,094,600\) \\
\cline { 2 - 2 } less Accruals for the Above & \((5,700,000)\) \\
\multicolumn{1}{c}{ Net } & \(\mathcal{I}-36,394,600\)
\end{tabular}
(1) Per Conversation with AEP (D.W. Payne), \(\$ 5.7 \mathrm{M}\) of the \(\$ 12.095 \mathrm{M}\) of 1997 Reported Premiums is for Accruals.


\footnotetext{
Break-Down of Insurance Categones:
11) Property - 6.566 土-
(2) Liabrity - 6.896 2-
[3] D\&O Liability
[4] Workers' Compensation
(5) Fiduciary \& Cmme
[6] Other
} lease provide the data requested below as specifically and completely as posta being provided during the forecasted study period. Cindy King
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Categnys & 1996 Cast & Planned 1997 Cost: & 9\%WHITA bntableto ILEMtic Operathons & \begin{tabular}{l}
 bmathletio Gas \\
Opatilinns
\end{tabular} & 9\% bunblesto Nulleh. bepatinne & y mind & rotes, ©omments \\
\hline & & & 200\% & & & AEGIS & CSW self insured for first million \\
\hline Ercess Lability & \$5,655,069 & & & & & AEGIS & CSW self insured for first million \\
\hline 'roperty Insurance & \$3,411,122 & \$2,977,625 & 100\% & & & AEGIS & \\
\hline & & & 100\% & & & AEGIS, ACE, EIM, Chubb & Star Limit of \$205 million \\
\hline ) \& 0 & \$1,550,979 & \$1,292,997 & 100\% & & & HSB & CSW self insured for first million \\
\hline Hachinery \& Boiler & \$3,058,847 & \(\frac{\$ 2,863,593}{* \$ 421,153}\) & 100\% & & & AEGIS & CSW is approved self-insurer in OK, LA, \& AR \\
\hline Ercess Workers' Comp & \$311,532 & *\$421,153 & 100\% & & & Federal Ins. 20 mil. & CSW is approved self \\
\hline & & & 100\% & & & AEGIS 35 mil & Computer Fraud/Fund Transfer \\
\hline -rime & \$48,180 & **\$91,300 & 100\% & & & & \\
\hline Tiduciary & \$66,500 & \$59,900 & 100\% & & & National Union Fire & Cost spread over aircraft \\
\hline Lircraft Lability & \$68,179 & \$42,600 & 100\% & & & Chubb & \$5 million limit \\
\hline Executive Umbrella & \$25,375 & \$24,360 & 100\% & & & St. Paul & Central Power and Light only \\
\hline Submerged Cable & \$27,198 & \$27,198 & 100\% & & & Ins. Co. of State of PA & Includes Tourist Auto, Mexico City Auto, Property \\
\hline World Wide & \$6,213 & \$5,000 & 100\% & & & St. Paul Seaboard & \\
\hline Vail Bond & \$18,250 & \$16,090 & 100\% & & & St. Paul & Coverage for Martin Dix -- vehicle as of 10/01/97 \\
\hline \(V\) ehicle - Boston & xxxxxxx & \$2,129 & 100 & & & St. Paul & Coverage for leased vehicles \\
\hline Vehicle - TX & \$43,356 & \$23,599 & 100\% & & & St. Paul & Coverage for leased vehicles \\
\hline Vehicle - VA \& OK & \$7,760 & \$3,955 & 100\% & & & TX Pacific Indemnity & Kidnap \& Ranson \\
\hline 3pecial Crime & \$8,333 & \$8,333 & 100\% & & & St. Paul & For swimming pool on plant property \\
\hline Rio Pecos GL & \$962 & \$987 & 100\% & & & Lumberman's Mutual & Property in Washington, D.C. \\
\hline Seneral Liability & \$733 & \$733 & 100\% & & & Lumberman's Mutual & Coverage for employees in Washington, D.C. \\
\hline Norkers' Comp & \$1,807 & \$1,320 & 100\% & & & CNA & Comprehensive equipment protection \\
\hline 4ircraft Spare Parts & \$65,445 & \$41,969 & 100\% & & & & SWEPCO owns 47.6\% substation \& transmission line \\
\hline Arklahoma & \$34,775 & \$34,775 & 10 & & 100\% & NELL & Business Internution and/or Extra Expense \\
\hline Extra Expense & \$321,397 & \$371,482 & & & 100\% & ANI \& NEIL & Nuclear property coverage \\
\hline ?roperty STP & \$1,118,408 & \$906,313 & & & & ANI \& NELL & \\
\hline
\end{tabular}
** Added Seeboard and increased limits
- 1997 CSW purchased from CIGNA a high deductible policy since AEGIS is not admitted in all states. CIGNA policy allowed CSW to show workers' comp in 50 states for \(\mathbf{\$ 9 4 , 5 1 5}\).

\[
\begin{aligned}
& \text { Lines of Credit (\$000) } \\
& \text { Escalation Rate } \\
& \text { Lines of Credit (\$ millions) } \\
& \text { S\&P Bond Rating } \\
& \text { Estimated Cost } \\
& \text { Assumed Reduction } \\
& \text { in Credit Line } \\
& \text { NewCo Line of Credit (millions) } \\
& \text { Average of the Companies' } \\
& \text { Annual Fees (\%) } \\
& \text { Estimated NewCo Cost } \\
& \text { Annual Savings }
\end{aligned}
\]

\footnotetext{
\(\begin{array}{ll}\stackrel{\rightharpoonup}{\circ} & \text { Source: } \\ \text { AEP, CSW Internal Data }\end{array}\)
Assume NewCo Bond Rating of A-
Note:
}
\[
\frac{1999}{119} \mathrm{~J}-2
\]
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\(m\)
\(m\)
CSW LINE OF CREDIT DETAIL.





AEP LINE OF CREDIT DETAIL
/KNSTMICTONS:
-CLITTIES
Pisme provid
Also, plense in
Perron Providtug Data:

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 8


Lomi Dieck:

Attached is a schedule showing AEP's \(\$ 700\) million of committed lines of credit for calendar year 1998 with 20 banks. I have developed and negotiated one standard form of agreement which each bank has agreed to execute, thus avoiding the use of a bank agent and the need to pay syndication, agency and other fees. The annual commitment, or facility fee paid to each bank is 10 basis points computed on the total amount of the line regardless of usage.
\(1 / 10\) of
\[
12
\]

Since AEP's short-term finance is managed on a centralized basis, there are several AEP companies that participate in the crodit lines. AEPCO., Inc., the parent, and its five major operating subsidiaries (Appalachian, Columbus, Indiana, Kentucky and Ohio) comprise the six companies having commercial paper (CP) programs. The bank credit lines "back-up" the CP programs, effectively providing direct credit support required by rating agencies.

The bank lines are also used by (1) regulated AEP companies that do not have CP programs, including Kingsport, Wheeling, AEP Generating, and (2) currently six "non-regulated" AEP companies. Whenever any of the fifteen AEP companies use the bank lines, all borrowings are made in their own name, that is, all borrowers are severally liable under the bank loan agreements they have executed, except that each of the six "non-regulated" companies' borrowings under the bank lines of credit are currently unconditionally guaranteed by the parent company AEPCo., Inc. Also, as the schedule shows, each potential borrower does not share equally in all the bank lines of credit.

Average monthly 1997 outstandings (usage) under the committed bank lines was approximately \(\$ 90\) million, with peaks reaching about \(\$ 200\) million. Bank lines are managed to ensure continuous \(100 \%\) back-up support for CP ourstandings, which averaged approximately \(\$ 350\) million a month during 1997.

Please let me know if you require any additional information.

c: Armando Pena Steve Haynes

AMERICAN ELECTRIC POWER

\section*{SUBSIDIARY RATINGS}


Elich
Senior Secured Dobt/First Mortatege_Bonds
\begin{tabular}{|c|c|c|c|c|}
\hline AP & A3 & A & A & A \\
\hline CSP & A3 & A. & A. & A \\
\hline I\&M & Bas 1 & A- & B88 + & n/8 \\
\hline \(K P\) & Baan 1 & A & \(888+\) & n/a \\
\hline OP & A3 & A- & A- & A \\
\hline
\end{tabular}

Senlor Unsecured Debt/Debentures
\begin{tabular}{|c|c|c|c|c|}
\hline AEG RGS (AEG) & Baa2 & BBB & BBB & 888 \\
\hline AP & Baal & BBB + & A- & A- \\
\hline I\&M & Baa2 & BBE & 日B8 & n/a \\
\hline RGS (I\&M) & Bad2 & BBE & B8B & n/a \\
\hline OP & Bas 1 & \(\mathrm{BBB}+\) & B8B + & \(\mathrm{BBB}+\) \\
\hline Gavin Operating Lease & n/a & n/a & n/a & A- \\
\hline
\end{tabular}

Junior Subordinated Daforrable Intorest Debenturas
\begin{tabular}{lllll} 
AP & Baa2 & BBB + & n/a & A. \\
CSP & Baa2 & BBB + & BBB + & A- \\
I\&M & Baa3 & BBB & n/a & n/a \\
KP & Baa3 & BBB & BB8 & n/a \\
OP & \(B a s 2\) & \(B 8 B+\) & n/a & BBB+
\end{tabular}

\section*{Praferred Stock}
\begin{tabular}{lllll} 
AP & "baa1" & \(\mathrm{BBB}+\) & A & \(\mathrm{BBB}+\) \\
CSP & "bas1" & \(\mathrm{BBB}+\) & \(\mathrm{BBB}+\) & \(\mathrm{BBB}+\) \\
I\&M & "baa2" & BBB & BBB & \(\mathrm{n} / \mathrm{a}\) \\
OP & "baa1" & \(\mathrm{BBB}+\) & \(\mathrm{BBB}+\) & BBB
\end{tabular}

Commercial Pener
\begin{tabular}{lllll} 
AEP & P-2 & n/a & F-2 & D-2 \\
AP & P-2 & n/a & F-1 & D-1 \\
CSP & P-2 & n/a & F-1 & \(D-1\) \\
I\&M & P-2 & n/a & F-2 & n/a \\
KP & \(P-2\) & n/a & F-2 & n/a \\
OP & \(P-2\) & \(n / a\) & \(F-2\) & \(D-1\)
\end{tabular}

Note change:
SAP relead APCo's seniop cecurat debe rating to A from A-; sdeed IfM's serior eacured dator rating to A- from ges + ; and raiced KPCo's sander cooured debl meting to \(A\) from mes 4 .
m:manemormandern

Date:
June 8, 1897
WP/FLAHERTY
Subject: 1097 Line of Credit Commitment Foes
From: P.R. Henry ph
To:
E. Baffle - Ft Wayne
J. D. Southers - Ashlend
T. P. Bowman - Canton
G. R. Knot - 26th Floor
T. E. Mitchell - Roanoke
6. G. Allen - Kingsport

Id d 5 Lacey - 28 +h Floor
During the months of March and April we increased our bank lines of credit from s500M to s845M. Due to the increase in te necessary to reallocate the commitment fans as follows:

(")Bank fees may not compute exactly es shown due to the percentage being rounded.

(1) On March fth AEP Energy Services, Inc changed ts name to AEP Resources Engineering \& Services.
(2) On March Th AEP Energy Solutions, inc. Changed tit name to AEP Energy Services.

One-fwelft: of the total annual fees disclosed above should be accrued each month during calendar year 1997.
If you have any questions I can be roached at 200-2848.

H. W. Payne
C. J. Kikjak
A. Paula - OPCO
D. E. Wiva-Chariostion
1. J. Webb - Kingsport
a: annfecl. /wp
Intra-System




- DRAFT ONLY -
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \(3.4 \%\) & 33.2\% & 30.3\% & 27.8\% & 25.6\% & 24.5\% & 0.0\% & 0.0\% & 00\% & 0.0 \% & 10\%\% & \(00 \%\) \\
\hline 1999 & 2000 & 2001 & 2002 & 2003 & 2004 & 2005 & 2006 & 2007 & 2008 & 2009 & Total \\
\hline \$560 & \$3.153 & \$4.158 & \$4.387 & \$4,628 & \$4,883 & \$5,152 & \$5.435 & \$5.734 & \$6.049 & \$1.595 & \$45,735 \\
\hline \multirow[t]{9}{*}{\$422} & \$2,373 & \$3,129 & \$3.301 & \$3.483 & \$3.674 & \$3,876 & \$4,090 & \$4,315 & \$4,552 & \$1.201 & \$34.415 \\
\hline & 422 & 2,373 & 3.129 & 3.301 & 3.483 & 3.674 & 3.876 & 4.090 & 4.315 & 4.552 & \\
\hline & & 422 & 2.373 & 3.129 & 3.301 & 3.483 & 3.674 & 3.876 & 4.090 & 4.315 & \\
\hline & & & 422 & 2,373 & 3,129 & 3.301 & 3.483 & 3.674 & 3,876 & 4.090 & \\
\hline & & & & 422 & 2,373 & 3.129 & 3.301 & 3,483 & 3,674 & 3,876 & \\
\hline & & & & & 422 & 2,373 & 3.129 & 3.301 & 3.483 & 3.674 & \\
\hline & & & & & & 0 & 0 & 0 & & 1 & \\
\hline & & & & & ; & & 0 & 0 & 0 & 0 & \\
\hline & & & & & & & & 0 & 0 & 0 & \\
\hline \$422 & \$2.794 & \$5,924 & \$9.225 & \$12,708 & \$16,382 & \$19,837 & \$21.553 & \$22,739 & - 0 & \$21.708 & \\
\hline & & & & & & & & & \$23,989 & \$21.708 & \\
\hline \multirow[t]{10}{*}{\$147} & \$828 & \$1.091 & \$1.151 & \$1,215 & \$1.282 & \$1,352 & \$1.426 & \$1.505 & \$1,588 & \$419 & \\
\hline & 140 & 789 & 1.040 & 1,097 & 1,158 & 1.221 & 1,289 & 1.359 & 1.434 & 378 & \\
\hline & & 128 & 719 & 948 & 1,000 & 1.055 & 1.113 & 1.174 & 1,239 & 327 & \\
\hline & & & 117 & 661 & 871 & 919 & 970 & 1.023 & 1.079 & 285 & \\
\hline & & & & 108 & 607 & 800 & 844 & 891 & 940 & 248 & \\
\hline & & & & & 103 & 580 & 765 & 807 & 852 & 225 & \\
\hline & & & & & & 0 & 0 & 0 & O & & \\
\hline & & & & & & & 0 & 0 & 0 & 0 & \\
\hline & & & & & & & & 0 & & 0 & \\
\hline & & & & & & & & & 0 & 0 & \\
\hline \$147 & \$968 & \$2.008 & \$3,028 & \$4,028 & \$5,020 & \$5,928 & \$6,407 & \$6.759 & \$7.131 & \$1.881 & \$43.306 \\
\hline \$/08 & \$4.121 & \$6.166 & \$7.415 & \$8,657 & \$9,903 & \$11,080 & \$11.842 & \$12.493 & \$13.180 & \$3.476 & \$89.041 \\
\hline
\end{tabular} PAGE 164
\(\begin{array}{llllllllllll}\$ 108 & \$ 4.121 & \$ 6.166 & \$ 7.415 & \$ 8,657 & \$ 9,903 & \$ 11,080 & \$ 11,842 & \$ 12,493 & \$ 13.180 & \$ 3.476 & \$ 89.041\end{array}\)
\[
\begin{aligned}
& \text { O\&M Savings } \\
& \text { Capital Savi js }
\end{aligned}
\]

Cumulative Revenue Requirements Savings
Total O8M and Revenue
Requirements Savings
\[
\begin{aligned}
& \text { Cumulative Capital Savings } \\
& \text { Revenue Requirements Savings }
\end{aligned}
\]


\footnotetext{
(1) Based on \(25 \%\) increase in remaining system fees after renegotiating with vendors
(2) One time cost to expend for capscity ansolidation based on Newco Requirements using AEP average \$ per mips
(3) Annual consolidetion CTA based on \(10 \%\) annual mips expansion using AEP average \(\$\) per mips
}


\section*{Data Center - Savings Backup}

(1) AEP Amortization payments were extracted from the lease payments at a percentage based on CSW depreciation payments (2) These figures do not include internal or external labor

Confldential - For internal Use Only
Savings Opportunities
\begin{tabular}{|c|cc|c|c|c|c|}
\hline \multicolumn{2}{|c|}{1997} & & \multicolumn{3}{c|}{ Savings Opportunities } \\
\hline Category & AEP & CSW & Rationale & Percent & Amount \\
\hline Mainframe-related Software Leases & \(\$\) & \(5,103,421\) & \(\$\) & \(2,630,117\) & Percent of total & \(\mathbf{2 5 \%}\) \\
\hline
\end{tabular}
\(\infty\)


WP/FLAHERTY
PAGE 172

Total O8M and Revenue
Requirements Savings
O8M Savings
Capital Savior \({ }^{3}\) s
Cumulative Revenue Requirements Savings

Mr or
-xi vo.

NeP ICSI
Network - Savings Detall
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline & Annual Sevinge (1997) & & Annual Savinge (1899) & & & & & & & & & & & & & & & & & & & & & \\
\hline Reduction: & & & & & & & & & & & & & & & & & & & & & & & & \\
\hline First Tier Servers & \$ 3,203 & & 3,585 & & & cat & ation Rate: & & 5.50\% & & & & & & & & & & & & & & & \\
\hline First Ther Server Maintonance & K-162; 999 & & 1,112 & & & & & & & & & & & & & & & & & & & & & \\
\hline Mid Tier Servers & \(10{ }^{\text {s }} 4.809\) & & 5.214 & & & & & & & & & & & & & & & & & & & & & \\
\hline Top Ther Servera & (s 34.474 & & 37.354 & & & & & & & & & & & & & & & & & & & & & \\
\hline Partial Year Savings & 75\% & & & & & & & & & & & & & & & & & & & & & & & \\
\hline & & & 1999 & & 2000 & & 2004 & & 2002 & & 2003 & & 2004 & & 2005 & & 2008 & & 2007 & & 2008 & & 2009 & Total \\
\hline SAYNGS & & & & & & & & & & & & & & & & & & & & & & & & \\
\hline First Ter Sorvers & & & & & & & & & & & & & & & & & & & & & & & & \\
\hline Phase in Assumptior & & & 20x & & 80\% & & 100x & & 119 & & 119 & & \(100 \%\) & & 100\% & & \(100 \%\) & & 119 & & 100\% & & \(100 \%\) & \\
\hline Cumulative Reductions & & & 24 & & & & & & & & & & & & & & & & & & & & & \\
\hline Total Sevings - Avoided Replacemert & Cepttal & & 63,638 & 8 & 358,058 & 5 & 472,189 & 5 & 499,159 & 5 & 525,558 & 8 & 551,484 & 8 & 584,959 & 5 & 617,132 & & 651,074 & & 686,884 & 3 & 181,166 & \$5,193,280 \\
\hline Total Sevings - Avoided Msintenence & O8M & & 19,846 & 8 & 111,668 & 5 & 147,260 & 5 & 155,359 & 5 & 163,904 & 8 & 172,918 & 8 & 182,429 & S & 182,463 & & 203,048 & 5 & 214,216 & 3 & 56,499 & \$ 1,619,609 \\
\hline Mid Jor Servers & & & & & & & & & & & & & & & & & & & & & & & & \\
\hline Phase in Assumption & & & \(20 \%\)
6 & & \[
\begin{gathered}
80 \% \\
22
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100 \% \\
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20 \\
\hline
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\] & \\
\hline Curnulativo Reductions & Cepital & S & 21,886 & 5 & 123,144 & 3 & 162,397 & 5 & 171,328 & 5 & 180,752 & 8 & 190,693 & 8 & 201,181 & 3 & 212,248 & 5 & 223.919 & 5 & 236,235 & 3 & 22,307 & S 1,786,088 \\
\hline Total Sevinos - Avoided Maintenanco & O8M & \% & 7,275 & 5 & 38,798 & 8 & 48,498 & 3 & 48,498 & \$ & 48,498 & 8 & 48,498 & 3 & 48,498 & 8 & 48,498 & \$ & 48,499 & 5 & 48,498 & 5 & 12,124 & \$ 446,178 \\
\hline Top Tier Sorvert & & & & & & & & & & & & & & & & & & & & & & & & \\
\hline Phase in Assumption Cumulative Reductions & , & & \[
\begin{gathered}
24 \% \\
\hline
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100 \% \\
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107 \\
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107 \\
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\] & & \[
\begin{array}{r}
5 \\
\hline
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\] & & \[
\begin{array}{r}
5 \pi \\
\hline
\end{array}
\] & \\
\hline Total Sevinga - Avoided Replacemera & Capital & 5 & 28,016 & 5 & 157,634 & S & 207,880 & 3 & 219,313 & 8 & 231,378 & \$ & 244,101 & 5 & 257,527 & \$ & 271,691 & 5 & 208,634 & 5 & 302,399 & 5 & 79,758 & \$2,288,327 \\
\hline Total Savings - Avoided Maintenance & 08 M & 5 & 3,594 & 3 & 19.170 & \$ & 23,962 & 3 & 23,962 & 5 & 23,962 & 5 & 23, 282 & 4 & 23,962 & 5 & 23,962 & \$ & 23,962 & 5 & 23,962 & \$ & 5,991 & 3 320,451 \\
\hline & O8M & 5 & 30.715 & 3 & 169.834 & \$ & 219,719 & \$ & 227.819 & \% & 238,384 & 5 & 245,378 & 5 & 254,889 & \$ & 264,922 & 5 & 275,508 & \$ & 206,675 & \$ & 74.614 & \$2,286,238 \\
\hline Subtotal - Capltal & Captal & 5 & 113.537 & \$ & 638.837 & \$ & 842,468 & \$ & 888.801 & 5 & 937,685 & 5 & 989,258 & & 1,043,687 & & 1,101,069 & & 1,169,628 & & 1,225,517 & 5 & 323,230 & \$9,265,695 \\
\hline
\end{tabular}
Network - Savings Backup
sands jat july jo jequnu jejol

Total number of top tier servers First tier server costs
Replacement cost
Replacement cycle (in years)
Annual replacement cost
Average annual maintenance per server
Total calculated ' \(97 \$\) 's

Mid tier server costs
Replacement cost
Replacement cycle (in years)
Annual replacement cost
Average annual maintenance per server
Average annual maintenance per server
Total calculated ' 97 \$'s
Top tier server costs
Replacement cost
Annual replacement cost
Average annual maintenance per server
Total calculated '97 \$'s
Total combined '97 \$'s
(1) AEP Intel Server Annual maintenance based on portion of Unisys contract. Verified by Stan Hill on 2/5/98. (2) CSW server replacement costs include maintenance bundled with the purchase price.

AEPIT_05.XLS; Network - Backup
\(k_{k}^{2}-16\)
 TOTAL
\(\%\) of TOTAL

\footnotetext{
\(\$ 6.199 .963 \$ 1.115 .740 \quad\) 7.315.703

Total combined '97\$'s
(1) AEP Intel Server Annual maintenance based on portion of Unisys contract. Verified by Stan Hill on 2/5/98.
(2) CSW server replacement costs include maintenance bundled with the purchase price.
}
Top tier server costs
Average annual maintenance per server
Total calculated ' 97 \$'s
Network - Savings Backup
suanas sa! jsay go лequnu jejos
sjanas se!! p!u jo saqunu jejol
suanas da! dol jo jaqunu jejol
FIrst tler server costs
Replacement cycle (in years) .
Replacement cycle (in years) .
Tolar calculated 97 \$'s
MId Uer server costs
Replacement cost

Annual replacement cost
Total calculated '97 5's
Replacement cost
Replacement cycle (in years)
Annual replacement cost
Average annual maintenance per server
Total calculated '97 \$'s
\(k-16\)
AEPIT _05.XLS; Network - Backup


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Workstation Savings Detall


Confidential - For Internal Use Only
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(4) Tolal Annual Expenditures \(\$ 7.048,782 \$ 4.746,110\)

(1) AEP workstat on count is for General Purpose workstations and includes estimates for some locations (2) Average workstation price for AEP was based on \(10 \%\) laplops, \(90 \%\) desktops. Verified with Stan Hill on 2/5/98 (3) Average workstation price for CSW was based on \(35 \%\) laptops, \(65 \%\) desktops. Verilied with Robert Willms on 2/9/98 (4) Calculat2d by multiplying average workstation cosis by the number of existing workstations

AEP / LuN

\section*{Workstation - Average Costs}

\footnotetext{
Hardware Specifications
Soffware Specifcations
}

Number of Corporate Employees Number of Workstation Users (1) Number of Workstations Number ol Years to Replace Annual Number of Replacements

Hardware Blended Average Replacement Cost
Average annual cost per workstation
Annual replacement cost per workstation user
Software Blended Average Replacement Cost
Average solfware cost per workstation
Annual software cost per workstation use
Maintenance Blended Average Cost
Average inaintenance cost per workstation
Annual maintenance cosis
Annual maintenance cost per workstation user
)
Contidential - For Internal Use Only \(\begin{gathered}\text { Privileged and }\end{gathered}\)
draft only.


PAGE 179


Applications - Costs to Achieve (in \$000) Revenue Renurements Rates (by year)




AEP/CS

- draft only.


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WP/FLAHERTY
PAGE 183
PAGE 184

\footnotetext{

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PAGE 185

\section*{㴆员芯 呙}

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PAGE 186
02/06/98
VERSION 4


108,407
349,700
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\(9,591,192\)
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102,225
 CENTRAL
INFORMATION
TECHNOLOGY \(3,227,398\)
\(10,410,961\)
159,759
\(9,280,695\)
\(2,088,027\) 9,206,982 \(\begin{array}{lll}n & n & m \\ 0 & 0 & 0 \\ 0 & 0 & 0 \\ 0 & 0 & m \\ 0 & 0 & m \\ \text { N }\end{array}\)
 311,950
\(1,587,266\)

 APPLICATION
DELIVERY

\(2,820,426\)
SSS'ஏE
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\(\frac{N}{\sigma}\)
\(\frac{\sigma}{\sigma}\)
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\(13,013,448\)

\begin{tabular}{l} 
DESCRIPTION \\
FRINGES (31\%) \\
STRAIGHT TIME\&SHIFT \\
SALARIES - OVERTIME \\
CONTRACTORS \\
OUTSIDE SVCS-OTHER \\
COMPUTER EQUIP RENTS \\
COMPUTER MAINTENANCE \\
SOFTWARE MAINT \\
RENTS - SOFTWARE \\
DISASTER RECOVERY \\
MATERIAL \& SUPPLIES \\
TRAINING \\
OTHER (MIsc AcCOunts) \\
\hline\(======================\)
\end{tabular}

1998 ISO BUOGET SUAPARY ACTIVITIES - (02/18/98) सERS
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APPROVED - DEVELOONENT AND SUPPORT

\begin{tabular}{lr}
11175 & .75 \\
11185 & 10.75 \\
11187 & 10.25
\end{tabular}
\begin{tabular}{lll}
40.320 & 0 & 40.320 \\
86.400 & 0 & 86.400
\end{tabular}
** ACTIVITY COOE TOTAL:
. 150 SECCiION TOTAL
1.307 .540
1.307.540
171.000
57.000
632.700

860.700
860.700
151.984
400.728
269.880
81.067
81.067
84.960
179.520
* activity cooe total:
10.20
10.20
1.168 .139
1.168. 139

30395
\(\begin{array}{ll}11207 & 11.25 \\ 1325 & 13.00 \\ \text { ACTIVITY COOE TOTAL } \\ 24.25 \\ & \text { ISD SECTON }\end{array}\)
1.296 .000
907.920
2.203 .920
2.203 .920

30395
\(\begin{array}{ll}11211 & 23.60 \\ 11213 & 13.23 \\ 12217 & 10.93 .\end{array}\)
3.117 .984
1.650 .480
1.363 .440
** activity cooe total:
\(\ldots\) ISO SECTION TOTA:
6.13! ana
6.131.904
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\begin{array}{ll} 
& 395 \\
0 & 1.307 .540 \\
0 & 1.307 .540
\end{array}
\]
\[
\begin{array}{cc} 
& \\
0 & 171.000 \\
0 & 57.000 \\
0 & 632.700 \\
& 3995 \\
0 & 860.700 \\
0 & 860.750 \\
& \\
0 & 151.984 \\
0 & 40.728 \\
0 & 269.880 \\
0 & 81.067 \\
0 & 88.960 \\
0 & 179.520
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395
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1.168 .139
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1.296 .000 907.920
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0 & 3.117 .984 \\
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0 & 1.363 .440 \\
& 395 \\
0 & 6.131 .904 \\
0 & 6.131 .904
\end{tabular}


WP/FLAHERTY
PAGE 191

\section*{Phone: FAX:} emil:

\section*{Memorandum}


The high cost related to the RISC \(\backslash\) Mid-range systems is due to the Unix servers high memory and disk requirements for the Oracle databases.

TN SYSTEMS
28.0 INFORI


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WP/FLAHERTY PAGE 193
rable 28.1 Cl \(\quad\) T Infrastructure - Mainframe
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WP/FLAHERTY PAGE 194

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WPFILAHERTY PAGE 195

\begin{tabular}{|lr|}
\hline IBM-9672-R55-46205 \\
COIM & 23 \\
COIJ & 234 \\
& \\
Used MIPS & 257 \\
Avail. MIPS & 2.64 \\
MSUS & 45 \\
Group & 80 \\
Engines & 5 \\
\multicolumn{1}{|c|}{196}
\end{tabular}


WP/FLAHERTY
PAGE 199






 \begin{tabular}{cc}
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\(\vdots\) \(\qquad\) \(\begin{array}{cc}\vdots \\ \vdots & \vdots \\ \vdots & \\ \vdots & \\ \vdots \\ \vdots & \vdots \\ \vdots \\ \vdots \\ \vdots & \vdots \\ \vdots & \\ \vdots\end{array}\)
\(\begin{array}{cc}\vdots \\ \vdots & \vdots \\ \vdots & \vdots \\ \vdots & \vdots \\ \vdots & \vdots \\ \vdots & \vdots \\ \vdots & 1 \\ \vdots & \vdots \\ \vdots & \vdots \\ \vdots & \\ \vdots\end{array}\)

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\end{tabular}

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\begin{tabular}{cc}
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\hdashline \\
\(\vdots\) & \(\vdots\) \\
\(\vdots\) & \(\because\)
\end{tabular}



 \(\begin{array}{ccc}\because & \because & \vdots \\ \because & \because & \because \\ \because & \because & \because \\ \because & \because & \because\end{array}\)


 \(\because+t_{0}+x_{i}+3 ;\)






\begin{tabular}{c}
3 \\
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\(\vdots\) \\
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\end{tabular}


I

Table 2८ 「 Contraclual Expenses


WP/FLAHERTY
PAGE 211


Table 28.4-1 Application System Inventory


To:
cc:
From:
Date:
Subject:

Betty J. Andreas/AEPSC/American Electric Power
Stanley M. Hill/APC/American Electric Power
Edward A. SarkeVAEPSC/American Electric Power
01-22-98 11:27:41 AM
Standard Configs
(1) \$5453 Panasonic Mark CF-35 Laptop, Docking Station, Portable printer, and other accessories
\(\$ 2409\) Dell P6233 GXA Desktop, Monitor, NIC
\(\$ 400\) Operating System with Maintenance, mainframe emulation, Office Suite, Virus protection (for desktop or laptop \(\$ 86\) User-based software (Notes and Tap/2)
líorkstation Info: Need count of ea to determine aug \(\cos T\).
- Count is general purpose desktops. Mas eith bean enventoind ócesterated. May not include machines outride the physical location inventoried a ane power cantal ayetame.
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\text { - 10.15\% Laptope } \therefore
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TABLE \(\mathbf{2 8 . 3} \mathbf{C l} \quad\) rTI INFRASTRUCTURE - WORKSTATIONS

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\(S D L C\)
\(N / A\)

\begin{tabular}{|c|c|c|}
\hline ABMS PROJECT \# & SID & PROJECT DESCRIPTION \\
\hline 1325 & MCS & Marketing \& Customer Services Installation \\
\hline 2944 & APY & APY Integration Project \\
\hline 2945 & PUI & PUI PeopleSoft C/S System \\
\hline 3085 & ITR & Integrated Time Reporting C/S \\
\hline 3087 & MMS & MMS Inventory Management Release 4.0 \\
\hline 3088 & MMS & MMS Generalized Architecture \\
\hline 3089 & PSP & PSP Development \\
\hline 3090 & SED & Station Engineering \& Design \\
\hline 3092 & PLA & Centralized Plant Accounting \\
\hline 3093 & RMM & Railcar Maintenance Management \\
\hline 3095 & TRS & Nuclear Time Reporting \\
\hline 3096 & MCS & MACSS C/S Call Center \\
\hline 3101 & & Lotus Notus Release 4.0 Migration \\
\hline 4959 & GLW & General Ledger Standardization \\
\hline 4962 & LEA & Leased Asset Management - Phase 3.2 \\
\hline 5222 & ITR & ISD - ITR Repository Development \\
\hline 5241 & AIM & AIM (Accounting Info Mgmt) (GLW,APY, PUI,LEA) \\
\hline 5334 & HRA & Human Resource C/S \\
\hline 5338 & AES & Automated Engineering System Information \\
\hline 5339 & WKM & Work Management Project \\
\hline 5359 & FIM & Fleet Information Management \\
\hline 5562 & EMS & EMS Migration to new HW/SW \\
\hline 5618 & CEA & Consolidated Energy Accounting System \\
\hline 6543 & Y2K & YEAR 2000 \\
\hline 8597 & IFS & Integrated Financial System \\
\hline 8598 & INA & New Chargeback System \\
\hline 8599 & OAM & Owned Asset Management Project \\
\hline 8620 & NON & Energy Trading \\
\hline
\end{tabular}

294
2945
3085
3087
3088
3089
3092
3093 RMM
3095 TRS
3096
3101
4959
5222
5241 AIM
5334 HRA
5338 AES
5339 WKM
5359 FIM
5618 CEA
6543 Y2K
8598 INA
8620 NON

PROJECT DESCRIPTION

APY Integration Project PUI PeopleSoft CIS System Integrated Time Reporting C/S MMS Inventory Management Release 4.0 MMS Generalized Architecture PSP Development Engineering \& Design Railcar Maintenance Management
Nuclear Time Reporting MACSS CIS Call Center Lotus Notus Release 4.0 Migration General Ledger Standardization Leased Assel Management - Phase 3.2 AIM (Accoposity Devion (Accounaing info Mgnt) (GLW,APY,PUI,LEA)

Automated Engineering System Information
Work Management Project
Fleet Information Management
EMS Migration to new HWISW
Consolidated Energy Accounting System
YEAR 2000
N
Owned Asset Management Project
Energy Trading
IT TS
IT PRL_. TS
I997 ACTUALS


\[
\begin{aligned}
& \text { ITP TS } \\
& \text { ITPRL. -TS } \\
& \text { I997 ACTUALS }
\end{aligned}
\]
\[
\begin{aligned}
& \text { Year-To-Date } \\
& \text { Acrual } \\
& \text { Dollars }
\end{aligned}
\]

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y
\(\begin{array}{ll}\text { FIME: } & 16: 3 \\ \text { PERIOD. } & \text { DEC. } 199\end{array}\)

S339 AAA-AEPIMS II PROJ MNGMNT MODULES (PMM)
61335000
61335100
\(246,009.32\)
\(1,871.50\)
\(\mathcal{F}\)
ITi rS
IT PRUJECTS
1997 ACTUALS
Ens DATE
Year-To-Date
Aclual
Dollars

K-64
IT F \(\quad\) S
IT PROJECTS
1997 ACTUALS
\begin{tabular}{c}
\(\begin{array}{c}\text { Year-To-Date } \\
\text { Actual } \\
\text { Dollars }\end{array}\) \\
\(\ldots\) \\
\\
\\
\\
\hline
\end{tabular}



LIME: 16:3
PERIOD: DEC
PERIOD: DEC. 1497


PAGE 225
\(\begin{array}{ll}\text { IT I TS } \\ \text { IT PRL } \\ \text { I9TS } \\ 1997 & \text { ACTUALS }\end{array}\)
Year-To-Date
Actual
Dollars


\footnotetext{
61335000
61335100
61335100
61335140
subtotal.
61335140
UBTOTAL
}

61335420
SUBTOTAL
3087 ISD - MMS INVENTORY MGMT - PHASE 4.0
SUBTOTAL
3087 ISD - MMS INVENTORY MGMT - PHASE 4.0
\(\therefore \stackrel{\text { 足 }}{\mathscr{C}}\)
PERIOD:
Description
IIA1R IT APPIICATIUN DEIIIVERY PROJECIS
61335000
61335400
61335420
61335460
61335470
61335480
SUBIOTAI.
2945 ISD - PUIS CIS SYSTEM
61335000
61335100
61335130
61335140
N 61335400
\(308 S\) ISD - INTEGRATEIS TIME REPOPT T' (i C/S
61335000
61335400
ITI TS
IT PRL__TS
I997 ACTUALS

Description
3090 ISI) - STATION ENGINIEERING DESIGN (SFD)
1335000
61335500
61335510
SUBTOTAI.
3093 ISD - RAIICAR MAINTENANCE MGMT (RMM)
61335000
61335100
\(171,286.59\)
\(\left.-\cdots . . . \begin{array}{r}171,286.59\end{array}\right]\)
\(138,927.29\)
\(138,927.29\)

ITI TS
IT PROJECTS
1997 ACTUALS
Year-To-Date
Actual
Dollars
Description
61335000
61335400
61335420
61335470
61335480
61335490
S24I ISD - ACCTO INFO M(GMT (GI.W.APY, PUIIIFA)
61335000
61335020
61335200
61335220
61335230
61335400
61335460
61335470
61335480
61335490
SURTOTAI. 5616 ABMS ENIIANCIMMENT
228

\section*{\(15: 2\) \\ PERIOD: DFE-1991}
AGEIVLEIVI DYDIEMV


\(\begin{array}{r}1,492.53 \\ 1,194.79 \\ 1,208.00 \\ 1,123,237.36 \\ 4,301.00 \\ \hline 1,131,933.68\end{array}\)
\(8,187.50\)
\(17,072.17\)
\(25,259.67\)
\(9,142.44\)
\(3,750.81\)
\(1,514.81\)
of 9 2z

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4
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Confidential

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WP/FLAHERTY
PAGE 230


\section*{Server Cost Estimates}
\begin{tabular}{ccc} 
Avg Hardware Mains Avg OS Acquisition \\
(per year) & \begin{tabular}{c} 
Avg OS Paint \\
Cost (per year) \\
(per year)
\end{tabular} \\
\hline
\end{tabular}

Tier 1 (intel base, Wetware or NT)
\begin{tabular}{lrrrrrr} 
Netware & \(155 \mathrm{\$}\) & 180.00 & \(\$\) & 800.00 & \(\$\) & 25.00 \\
NT & 68.875 \\
& \(\therefore\). & 180.00 & \(\$\) & 475.00 & \(\$\) & 107.00 \\
7.276
\end{tabular}

Netware server lis \(=800.00 / 1000\) users per server. Min 1 lis per server.
Tier 2 (Intel or other base, Unix)
\begin{tabular}{llllllll} 
Unix & \(B 2\) & \(\$ 14,760\) & 180.00 & \(\$\) & 500.00 & \(\$\) & - \\
Unix & 24 & \(\$ 72,00\) & \(3,000.00\) & \(\$\) & \(1,250.00\) & \(\$\) & 25.00 \\
& 106 & 56,760 & \(=000\)
\end{tabular}

Only a few (24) of these are on mains. agreements. All others are fixed/upgraded as needed
Tier 3 (non intel, non-T maintained, ie. EMS SCADA)

These tier 3 costs are bundled into the purchase and a breakout not available today.
\[
346
\]

Note: Most of our server hardware maintenance is not on contract, we fix them when they break with internal labor, and parts as needed. Because of this, our cost is low and estimated based on our best judgement of past repair history.



\(\rightarrow S\)
Response to Table 28.7 -Information Systems and Technology Expenses


Midrange information is for only 2 servers


1068 d
Page 1
K-


                    \begin{tabular}{r}
\(2, \therefore, 4\), \\
\(1,162,772\) \\
\(2,507,000\) \\
\hline 711,141 \\
\hline \(4,360,918\) \\
208,230
\end{tabular}
                            L6E'500'8

                        52.053 .095
                    (A) Non labor expenses to not inchude charges to projects for outside services, infrastructure, etc.
Depreciation Revised \(2 / 9 / 98\)
\(k-77\)

\section*{OPTIONS}

\section*{LAPTOP STANDARD CONFIGURATION}

Latitude CP, M233ST, 12.1" SVGA, TFT, Factory Installed
alled
2.1 GB H

INCLUDES
32MB, 1 DIMM, EDO, Latitude CP, Factory Installed
20x CD-ROM, Internal/External, Latitude CP, Factory Install
2.1 GB Hard Drive, 12.5MM, Factory Installed

SelectCare, Initial Year, Next Business Day On-Site
SelectCare, 2 Years Extended, Next Business Day On'Site
2mb VIDEO UPGRADE
Readyware installation Fee per system
Olicom Token Ring Adapter

PRICE

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PAGE 236


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\section*{Response to Table 28.8-IT Contractual Expenses}
\begin{tabular}{|l|} 
List all contractual expenses. In the Category column, use one of the following: \\
MF - H; Mainframe Hardware \\
MF - S; Mainframe Software (basic) \\
AD; Applications Development Tools \\
CIS; Client Server \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} &  &  &  &  \\
\hline &  & - \(12 / 31 / 98\) & 563,296 & AD \\
\hline IC (7) & Contract Programmers - Supply Chain, CIS, Yr 2000 & 1/31/98 & 563,640 & AD \\
\hline AIMES (1) & \multirow[t]{2}{*}{Support of CIS Systems Development \& Support of CPL CIS/W2K Systems} & 12/31/98 & 335,000 & AD \\
\hline Al Stolyer \& Associates (3) & & Open Ended 90 day out & 129,180 & MF-H \\
\hline Amdahl & Maintenance on Amdahl MF DASD & 11/30/98 & 103,920 & MF-H \\
\hline Bell and Howell & Maintenance on B\&H Inserter & 8/1/98 & 72,000 & Mobile Comm \\
\hline \multirow[t]{2}{*}{Charles Letcher (1) Ind, Contractor Comdisco} & Mobile Communications LOB - programming mobile databases & 7/31/99 & 2,288,490 & MF-H \\
\hline & Lease/Maintenance on IBM 9021-962 Mainframe Mobile Data Computers (MDC) - Maintenance provider, warranty serv & \(1 / 1 / 02\)
\(12 / 31 / 98\) & \(2,288,000\)
483,500 & WK2000 data AD \\
\hline Computerland & & \(12 / 31 / 98\)
\(12 / 31 / 98\) & 483,500
140,000 & \[
\left\lvert\, \begin{aligned}
& \mathrm{AD} \\
& \mathrm{MF}-\mathrm{S}
\end{aligned}\right.
\] \\
\hline Data Dynamics (6) Data Base Admin, Inc. (1) & Data Base Administration & 9/30/99 & 92,173 & Other-H \\
\hline DecisionOne & Maintenance on 327x Controllers/Printers - PSO & 9/30/99 & 75,933 & Other-H \\
\hline DecisionOne & Maintenance on 327x Controllers/Printers - CPL & 9/30/99 & 62,325 & Other-H \\
\hline DecisionOne & Maintenance on 327x Controllers/Printers - WTU & 9/30/99 & 73,510 & Other-H \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
DecisionOne \\
DecisionOne Early Cloud (IBM)
\end{tabular}} & Maintenance on 327x Controllers/Printers - SEP & 9/30/99 & 1,418 & Other-H \\
\hline & \multirow[t]{2}{*}{Maintenance on 327x Controllers/Printers - CSWS CTI - Annual Maint Agreement for TCS Product} & 12/31/98 & 45,000 & M \\
\hline & & 4/1/99 & 52,299 & MF-H \\
\hline \begin{tabular}{l}
EMC Corpcration \\

\end{tabular} & Maintenance on 5500 (effective 4/1/98) Mo Wrkstation Sudoort and Services & 8/31/99 & 2,507,000 & \[
\frac{\mathrm{PC}}{\mathrm{AF}}
\] \\
\hline \multirow[t]{2}{*}{GCS (1)} & \multirow[t]{2}{*}{Year 2000 Compiliance} & Open ended & 198,262 & MF-H \\
\hline & & 1/9/98 & 145,600 & AD \\
\hline \begin{tabular}{l}
IBM \\
Innovative Tech (1)
\end{tabular} & Piogrammer IIRON Meter Reading & 12/31/98 & 200,000 & MF-S \\
\hline [TRON & \multirow[t]{2}{*}{ITTRON Meter Reading} & 12/31/98 & 240,000 & C/S \\
\hline \multirow[t]{2}{*}{ITRON Premier Plus} & & 12/31/98 & 22,000 & C/S \(\quad 0\) \\
\hline & VRU - Annual Maint Agreement for IVR Product 000 \& related compo & 11/7/99 & 850,000 & AD \(\stackrel{8}{\square}\) \\
\hline
\end{tabular}

Response to Table 28.8-IT Contractual Expenses
\begin{tabular}{|l|} 
List all contractual expenses. In the Category column, use one of the following: \\
MF - H; Mainframe Hardware \\
MF - S; Mainframe Software (basic) \\
AD; Applications Development Tools \\
CIS; Client Server \\
\hline
\end{tabular}




Page 1


\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline & Csw & N1 & & & & & & & \\
\hline & 600 info syotom & & & & & & & & \\
\hline & AEP & & & & & & & & \\
\hline & csw & No & & & & & & & \\
\hline & Foot Meneprome & & & & & & & & \\
\hline & NEEP & & & & & & & & \\
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\hline & －AEP & & & & & & & & \\
\hline & CSW & \(\cdots\) & & & & & & & \\
\hline & Trae Thimina & & & & & & & & \\
\hline & AEP & & & & & & & & \\
\hline &  &  &  &  &  & 閑的： & Cos： & & \\
\hline & Frachmon Managemem & & & & & & & & \\
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\hline & Sretom Control－Gat & & & & & & & & 世，．．．t．．．． \\
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\hline & Oniprocuromem & & & & & & & & \\
\hline & AEP & Na & & & & & & & \\
\hline & Cosw & Fur Worke（fFMS） & 1997 & AX，Natwere，MN & Acosels，Orach & RISS0000，PC & Macose，Orech，80l & & \\
\hline & Coal Procurmom & & & & & － & Acom， & & \\
\hline & AEP & N & & & & & & & \\
\hline & CSW & Fued Wore（FMS） & 1997 & ALX Notwren，Mn & Accens，\({ }^{\text {ande }}\) & RISC0000，PC & Acous，Oruch， 890 & & \\
\hline & Of Prochummert & & & & & & － & & \\
\hline & AEP & Na & & & & & & & \\
\hline &  & Fuot Mona ！iFMS & 1097 & AXX Notwe Min & Noceses，Onoth & R1scocou，PC & Acame Onch Sol & & \\
\hline & Powerplamt P Production & & & & &  & & & \\
\hline & CISP & Na & & & & & & & \\
\hline & CSW & Prosormen（EDS） & & & & & & & \\
\hline & & Promod（EDS） Fual Ption（EOS） & \[
\begin{array}{r}
1998 \\
1999 \\
\hline
\end{array}
\] & \[
\int_{U_{U N I X}}^{U_{N M X}}
\] & & R1sce0000 R13ce000 & Forrm Fotrin & \begin{tabular}{l}
None \\
Fuel Plan \\
Promod
\end{tabular} & Nowo
Fuow Pren \\
\hline & Inmemieston & & & & & & & & Promod \\
\hline & AEP & Na & & & & & & & \\
\hline & Csw & PSSEE ST．PLUN（Power Tecthotogis） & 1900 & INT & & PC & & & \\
\hline &  & magt & & & & & & & \\
\hline & －\({ }^{\text {REP } P \text { P }}\) & & & & & & & & \\
\hline &  & 8． & गג力 & Lics &  &  & sece: &  &  \\
\hline & Leppal Sorrtas & & & & & & & & \\
\hline & AEP & & & & & & & & \\
\hline & Rocorda Managemert &  & atisi &  &  &  & corstu－．．． & & \\
\hline & －MEP & & & & & & & & \\
\hline & Cswi．a． &  &  &  &  & Citick ： & & & \\
\hline & CIMs & & & & － & & － & & \\
\hline & AEP & & & & & & & & \\
\hline & Casn \({ }^{\text {coshra }}\) &  &  &  & Exalificheisix．al &  &  & & \\
\hline & Css \(n\) Sharehoider Somicas． & & & & & － & － & －0， &  \\
\hline & \begin{tabular}{l}
AE \\

\end{tabular} &  &  & 3315 & & & & & \\
\hline & Expense Reportion & & &  &  & messeitiln &  & & \\
\hline & AEP & & & & & & & & \\
\hline &  &  & \[
\text { S }{ }^{2}
\] &  & Dax eximene &  & \％ex &  & Wy \(\because: \%\) ，ri， \\
\hline
\end{tabular}
Response to 28.1 Current IT Infrastructure - Mainframe

Requ3


\section*{Response to AEP RFI 28.0.2}

\section*{DISASTER RECOVERY AT CENTRAL AND SOUTHWEST SERVICES}

The Business Resumption Plan (BRP) of the CSW Information Technology (IT) department provides recovery procedures for outages or possible disasters. The BRP identifies the necessary resources to restore access to the mainframe. LAN/WAN, or applications and files as quickly as possible after the outage has been communicated to the IT Help Desk.

The purpose of our business resumption plan is to establish procedures to aid in the restoration of access to the mainframe, LAN and applications/files located on either platform, in a systematic and efficient manner by utilizing company resources and procedures.

\section*{OBSECTIVES}
- To establish outage management teams that will utilize the necessary and availabie resources to effectively determine the cause and solution of the identified outage in the least amount of time possible.
- To communicate outage updates to our clients. We also pre-identify and notify clients deemed critical, to minimize possible financial or legal repercussions, as well as establish application processing priority schedules, if applicable.
- To provide a method for documenting, collecting and reporting information to management, employees and, in some cases, the general public, concerning the extent of the outage and anticipated uptime.
- To work with various IT recovery teams prior to an outage to minimize company's dependence on any specific person or group in recovery process, identify appropriate offsite storage facilities and alternate sites, where possible, to continue processing critical applications, and identify other departments that must coordinate altemate processing and resumption procedures with IT.

\section*{CONTRACT INFO}

We have a standing contract with Sungard to provide a recovery hotsite and a telecommunications network to aid in our business resumption. The annual costs are \(\$ 110,000\) and \(\$ 16,000\) respectively. The annual costs for the off site data storage facility by the Command Center is \(\$ 91,000\) which includes monthly fees totaling \(\$ 66,000\) and \(\$ 25,000\) in costs incurred for two tests. The Business Resumption Plan is maintained by our Disaster Recovery Consultant, updated annually by May 31, and available for review upon request.

Table 28.5 - System Development Projects (Keqnington's Area + Asset Mgt)
Pr.

Page 1
\(K-96\)
\begin{tabular}{|c|c|}
\hline Notes: & \\
\hline Project & Description \\
\hline Internal Communications Project & ICP (Intemal Communication Project) is a corporate wide project to migrate from our mainframe, VM based e-mail system (IBM OfficeVision) to Microsoft Exchange, and also integrate other Web based technologies to create a corporate wide Intranet. \\
\hline Business Unlt Reporting & \\
\hline & Develop standard strategic planning and budget models for consolidation. Financial reports will be produced from the consolldated data. The system will also allow financial forecasting across multi-dimensions to address the requirement to plan from both the vertical oeprating company/egal entity and horizontal business unl perspective. \\
\hline Property Tax System (PTS) & Vendor supplied soffware package used to track and compute CSW Property Tax renditions. The renditions include reporting of total assets by corporation and the authentication of tax slatements \\
\hline -eglslative Bill Tracking & This is a system with which Regulatory and State Affairs will route information on pending legislation to our various business units in order to get back information regarding the business impact of these bills. This information will be used to formulat \\
\hline 'ower Gen Data Warehouse & This is not a formal project yet. Representatives from Fossll Gen, Fuels, System Operations, Environmental, and IT have had 2 meetings to determine how to best address the combined information (data sharing) needs for all of Power Gen. The long lerm dir \\
\hline T Asset Management System & System to provide a total cost of ownership solution to the IT asset management process. Also provides an integrated tool for help desk use. \\
\hline 'eoplesoft Upgrade to Rel.7.0 & Install Peoplesoft Release 7.0 in order to maintain compliance with our maintenance agreement and have vendor support. \\
\hline ; LAP UPGRADE & Install the latest release of GEAC financials for certification of compliance with Year2000 requirements. \\
\hline .ccounts Receivable & Secure a vendor software package for controlling and reporting CSW accounts receivable. This would include all accounts receivable with the exception of Customer \\
\hline
\end{tabular}

〈气...)
Table 28.5-System Development Projects (YR2000 Project)
List approved major project to implement new IT infrastructure and new/enhanced application systems. Estimate how remaining costs will be split
between internal labor, external labor, and other project expenses (such as hardware or software). On a separate page, please attach a one to two
paragraph description of each project.

Page 18
Table 28.5 - System Development Projects (Mark Boyd's Area)

\({ }^{8009} 9\)
Table 28.5 - System Development Projects (Zan Blount's Area)

Summit
\begin{tabular}{|c|c|}
\hline Summit & Develop intelligence process that will provide customer, industry, market, economic and competitive information. The system will support the Identification of new products/services and the retention/attraction of customers. \\
\hline MV-90 Power BIlling System & The system will provide Sales \& Marketing the capability and fiexibility to provide customer billing in the following areas: Electric \& Gas Customer Billing, Real Time Pricing, Measurements from multiple AMR and Electronic Measurement Systems. \\
\hline Sales Force Automation (Pivital) & Implement purchased software (Pivital) that will provide contact tracking, etc. for the marketing staff \\
\hline Work 2000 Migration to Windows Platform & Migrate the Work 2000 - Work Management application away from the OS/2 platform onto the corporate Windows platform. \\
\hline
\end{tabular}

PAGE 260
\begin{tabular}{|c|c|c|c|c|c|}
\hline Center: & Center Name & 08 m & Capital & Total & Function \\
\hline 12411 & Computing Servicos & 274.541 & 0 & 274,541 & Sentor management and edministration of Computing Servicus. \\
\hline 12412 & System Adminlstration & 578.405 & 0 & 578,405 & Central LAN administration, securtiy, and change control. \\
\hline 12413 & Distributed Computing & 1,693,577 & 315.213 & 2,008,790 & LANWAN design and matntenanco. \\
\hline 12414 & Syatern Programming \& Support. & 3.742.930 & 223.800 & 3.988.530 & Malnframe sotware programming and maintenanci.) \\
\hline 12415 & Command Center & 1.272.260 & 0 & 1.272.280 & Computer operations. Producion control and support. Custorner bill prinitinginsering/malling. \\
\hline 12418 & Data Services & 995.122 & 131,865 & 1,128,787 & Database administration. \\
\hline 12417 & Help Desk & 547.909 & 0 & 547,909 & Problem reporting. dispatch, resolution, and tracking. \\
\hline 12418 & Mainframe Harcware & 3.280.787 & 1,027,000 & 4,307,767 & Hardware purchasing and leasing. Capacty manegoment. \\
\hline 12419 & Fleid Services - Dallas & 1,462.423 & T,340,270 & 2,808,693 & PC purchasingleasing. PC support. \\
\hline 12420 & Flek Sentice: - WT2 & 1.271.216 & 1,699,262 & 2,870,478 & PC purchesing/oasing. PC support. \\
\hline 10011 (CPL) & Fiold Sorvices. CPL & 3,843,018 & 597,400 & 4.440.418 & PC purchasingleasing. PC support. \\
\hline 14087(PSO) & ) Fleld Services - PSO & 1,583.588 & 1,620.500 & 3.204,088 & PC purchasingreasing. PC support. \\
\hline 11200(SEP) & Fleld Services - SEP & 1.866.830 & 1.818.000 & 3,684,630 & PC purchasingleasing. PC support. a ic 's \\
\hline 1187¢(WTU) & ) Field Services - WTU & 1,190,959 & 700,600 & 1,891,559 & PC purchasinghoasing. PC support. 7.8 IC \\
\hline Total & & 23.603,345 & 9.479,510 & 33.082 .855 & \\
\hline \multicolumn{6}{|l|}{Corporate/Energy/Enterpise IT} \\
\hline Center: & Center Name \({ }^{\text {a }}\) & 08m & Capital & Total & Function \\
\hline 12421 & Corporete/Energy/Emerpriso IT & 158.285 & 0 & 158,265 & Sentor menagement and administration of Corporale/Energy/Emterpriso IT group. \\
\hline 12422 & Friancial Appilicatione & 1.407,375 & 0 & 1,407.375 & Development end maintenence of epplications such as GL, AP, and JCA.] \\
\hline 12423 & HR/Admin/stration Applications & 958.017 & 0 & 958,017 & Development and malitenance of applications auch as Peopleson, Fieot Managememt, and Time Roporthg. \\
\hline 12424 & Production Enghoertng Applications & 1,473.113 & 98.840 & 1.571.853 & Development and matntenence of appications such as Fuela Mgt, Indus, and Envitonmemtal. \\
\hline 12425 & CorporeterEnergy/Enterpriso IT & 551,829 & 414,000 & 885,829 & Account management of Corporate/Energy/Enterprise IT group. \\
\hline Total & & 4.546.599 & 512,840 & 5,059.439 & \\
\hline \multicolumn{6}{|l|}{Customer Service IT} \\
\hline Center: & Center Nams & 08 M & Capital & Tolal & Function \\
\hline 12431 & Customer Servica IT & 113,046 & 30.078 & 143.124 & Sonlor management and administration of Customer Service IT group. \\
\hline 12432 & [Cis Application:] & 3,101,870 & 1,987.070 & 5,088,940 & Development and malntenance of customer information aystema. \\
\hline 12433 & CIS Applications.] & 85.000 & 0 & 85.000 & Development and maintenance of customer information systems. \\
\hline 12434 & Customer Service it & 214,000 & \(\xrightarrow{0}\) & 214,000 & Account managament of Customer Service it group. \\
\hline Toral & & 3,513,916 & 2.017.148 & 5,531,064 & \\
\hline \multicolumn{6}{|l|}{Energy Dellvery/Energy Services IT} \\
\hline Center: & Center Name & OBM & Capital & Total & Function \\
\hline 12441 & Energy Dallvery/Energy Services II & 326.442 & 0 & 326,442 & Sentor management and administration of Energy Deilvery/Energy Services it group. \\
\hline 12412 & Oporations Engineering Applications & 2.916 .772 & 400.134 & 3.318.908 & Development and maintenance of applications such as Facilites Mgt and Work 2000. \\
\hline 12443 & Markething and Rates Appicationg & 671.940 & 1,382,100 & 2,064.040 & Devolopment and maintenance of applicationa auch as MARS, LAS, Salea Force Automation, and Summil, \\
\hline 12444 & Energy Dellver/Energy Services IT & 309,290 & 0 & 309,290 & Rccount management of Energy Dellvery/Energy Servicas IT group. \\
\hline Total & & 4.224.444 & 1,792.234 & 6.016.678 & \\
\hline \multicolumn{6}{|l|}{IT Planning and Prolects} \\
\hline Center \({ }^{\text {\% }}\) & Center Name & 08 m & Capital & Total & Function \\
\hline 12451 & IT Planning and Projects & 354.187 & 0 & 354, 187 & Sentor management and administration of IT Planning and Projects and disaster recovery plannting \\
\hline 12452 & Year 2000 Project & 311,850 & 0 & 311.850 & Coordination of corporate efforts to make CSW information systema Year 2000 compllant. \\
\hline 12453 & Technical Support and Standards & 779,909 & 0 & 779.909 & Estabilishing and documenting CSW IT standards, application support, data warehouse administration. \\
\hline 12454 & Advanced Applications] & 711.913 & 0 & 711.913 & Developing/evatuating advancad applications and tools. Devoloping Internet/intranet epplications.] \\
\hline 12455 P & Planning & 450,790 & 0 & 450,790 & IT budgethg. Dilling, benchmarkhng, and plannling. \\
\hline 12456 & Project Management & 458,674 & 0 & 458,874 & IT special projects. \\
\hline Total & & 3,067,323 & 0 & 3,067,323 & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline Center: & Center Name & O8 m & Capital & Total \\
\hline 12461 & Telocormmunicationa Staft & 263.635 & 0 & 263,635 \\
\hline 12462 & Network Operations & 574,450 & 300.000 & 874.450 \\
\hline 12463 & Moblie Communications & 362,324 & 935,692 & 1.298.016 \\
\hline 12484 & Contrel and Montioring & 241,475 & 0 & 241,475 \\
\hline 12465 & Transport Networks & 986.404 & 0 & 986,404 \\
\hline 12468 & Volconides Communications & 1.312.866 & 205.058 & 1,517,724 \\
\hline 12487 & Collutar and Paging & 733,703 & 0 & 733.703 \\
\hline 12471 & Operations & 178,082 & 0 & 178,082 \\
\hline 12473 & Dallas Operations & 303.876 & 0 & 303.876 \\
\hline 12474 & Tulsa Operations & 155.065 & 0 & 155,065 \\
\hline CPL & CPL Operations & 5.482,938 & 2.141.900 & 7.624,838 \\
\hline PSO & PSO Operations & 3,438,896 & 3,531,100 & 8,967,996 \\
\hline SEP & SEP Operatikn & 3.721 .811 & 2,288,500 & 8.010,311 \\
\hline WTU & WTU Operations & 2,330,751 & 3,382,600 & 5,713,351 \\
\hline Total & & 20.084.076 & 12.784.850 & 32,868.928 \\
\hline Total IT & & \[
59.039,703
\] & 26.586 .582 & 85,628,285 \\
\hline
\end{tabular}

 Computing Services
System Administration Distributed Computing System Programming \& Support Command Center
Mainframe Hardware Field Services - Dallas 10011(CPL) Field Services - CPL 11200(SEP) Field Services - SEP
 \(23,603,345 \quad 9,479,510 \quad 33,082,855\) \(0 \quad 274,541\)
578.405

315,21
223,60
 \(\stackrel{\infty}{\infty}\)
\(\underset{\sim}{\sim}\)
\(\underset{\sim}{\sim}\)
\(\underset{\sim}{-}\) L9L'LOE'b \(\begin{array}{ll}1,346,270 & 2,808,693 \\ 1,699,262 & 2,970,478\end{array}\)
 \(0 \varepsilon 9^{\prime} \downarrow 89^{\prime} \varepsilon\)
\(880^{\prime} \nvdash 0\) ' \(^{\prime} \varepsilon\) \(3,084,035\)
\(1,891,55\) \begin{tabular}{l}
88 \\
88 \\
0 \\
0 \\
0 \\
0 \\
0 \\
0 \\
\hline
\end{tabular}
Helen qabpng 8661. Si


\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline Center:\% & Center Name & Payroll & Contractors & Hardware & Software & Other & Total O \& M & Capital & Total \\
\hline 12431 & Customer Service IT & 100,686 & 0 & 0 & 0 & 12,360 & 113.046 & 30,078 & 143,124 \\
\hline 12432 & CIS Applications & 868,288 & 2,034,590 & 8,900 & 55,000 & 135,092 & 3,101,870 & 1,987,070 & 5,088,940 \\
\hline 12433 & CIS Applications & 80,000 & 0 & 0 & 0 & 5,000 & 85,000 & 0 & 85,000 \\
\hline 12434 & Customer Service IT & 169,000 & \(\underline{0}\) & 5,000 & 0 & 40,000 & 214,000 & \(\underline{0}\) & 214,000 \\
\hline Total & & 1,217,974 & 2,034,590 & 13.900 & 55,000 & 192.452 & 3,513,916 & 2,017.148 & 5,531,064 \\
\hline
\end{tabular}

\section*{ervices IT 1998 Budget Detail}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline Center \# & Center Name & Payroll & Contractors & Hardware & Software & Other & Total 0 \& M & Capital & Total \\
\hline 12441 & Energy Delivery/Energy Services IT & 127.975 & 148,000 & 0 & 0 & 50,467 & 326.442 & 0 & 326,442 \\
\hline 12442 & Operations Engineering Applications & 731.101 & 1,666,864 & 0 & 360,532 & 158,275 & 2,916,772 & 400,134 & 3,316,906 \\
\hline 12443 & Marketing and Rates Applications & 347.460 & 286,200 & 0 & 10,080 & 28,200 & 671,940 & 1,392,100 & 2,064.040 \\
\hline 12444 & Energy Delivery/Energy Services IT & 245,150 & 0 & 0 & \(\underline{0}\) & 64,140 & 309,290 & \(\underline{0}\) & 309,290 \\
\hline & Total & 1.451,686 & 2,101,064 & 0 & 370,612 & 301,082 & 4,224,444 & 1.792,234 & 6,016,678 \\
\hline
\end{tabular}
597,189
571,105
380,000 \begin{tabular}{l}
380,000 \\
243,460 \\
\hline
\end{tabular} 2,233,514
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline Center \# & Center Name & Payroll & Contractors & Hardware & Software & Other & Total 0 \& M & Capital & Total \\
\hline 12451 & IT Planning and Projects & 199.420 & 136,040 & 0 & 0 & 18,727 & 354,187 & 0 & 354,187 \\
\hline 12452 & Year 2000 Project & 242,340 & 54,000 & 0 & 0 & 15.510 & 311.850 & 0 & 311,850 \\
\hline 12453 & Technical Support and Standards & 597,189 & 75,000 & 0 & 66,987 & 40,733 & 779,509 & 0 & 779,909 \\
\hline 12454 & Advanced Applications & 571,105 & 73,200 & 0 & 0 & 67,608 & 711,913 & 0 & 711,913 \\
\hline 12455 & Planning & 380,000 & 0 & 0 & 0 & 70,790 & 450.790 & 0 & 450,790 \\
\hline 12456 & Project Management & 243,460 & 0 & 0 & 176,215 & 38,999 & 458,674 & 620,500 & 1,079,174 \\
\hline Total & & 2,233,514 & 338,240 & 0 & 243,202 & 252,367 & 3,067.323 & 620.500 & 3,687,823 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline Center \# & Center Name & Payroll & Contractors & Hardware & Software & Other & Total O \& M & Capital & Total \\
\hline 12451 & IT Planning and Projects & 199,420 & 136,040 & 0 & 0 & 18,727 & 354,187 & 0 & 354,187 \\
\hline 12452 & Year 2000 Project & 242,340 & 54,000 & 0 & 0 & 15.510 & 311,850 & 0 & 311,850 \\
\hline 12453 & Technical Support and Standards & 597,189 & 75,000 & 0 & 66,987 & 40,733 & 779,509 & 0 & 779,909 \\
\hline 12454 & Advanced Applications & 571,105 & 73,200 & 0 & 0 & 67,608 & 711,913 & 0 & 711.913 \\
\hline 12455 & Planning & 380,000 & 0 & 0 & 0 & 70,790 & 450.790 & 0 & 450,790 \\
\hline 12456 & Project Management & 243,460 & 0 & 0 & 176,215 & 38,999 & 458,674 & 620,500 & 1,079,174 \\
\hline Total & & 2,233,514 & 338,240 & 0 & 243,202 & 252,367 & 3,067.323 & 620.500 & 3,687,823 \\
\hline
\end{tabular}
Project Manage
\begin{tabular}{llrrrrrrrr}
\hline Center \(\#\) & Center Name & Payroll & Outside & Services & Hardware & Maintenance & Other & Total \(\mathbf{O}\) \& \(M\) & Capital
\end{tabular} Total

\section*{reciation}

Major Application System Inventory
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Major System Area and Appllcation Name & SOURCE
(Vendor) & Year Imple ment ed & Last Major Rev Year & \[
\begin{gathered}
\text { Year } \\
\text { to } \\
\text { Repla } \\
\text { ce }
\end{gathered}
\] & \begin{tabular}{l}
Annual Expense \\
(A)
\end{tabular} & \[
\begin{aligned}
& \text { Operati } \\
& \text { ng } \\
& \text { System }
\end{aligned}
\] & \[
\begin{aligned}
& \hline \text { Data } \\
& \text { base }
\end{aligned}
\] & Hard ware Platform & \begin{tabular}{l}
Primary \\
Source Lan gauge
\end{tabular} & Exp
and
able
Yes
1
No
7 & \begin{tabular}{l}
MEMO \\
System Tools or Software Needed
\end{tabular} & \[
\begin{gathered}
\text { MEMO } \\
\text { Description }
\end{gathered}
\] \\
\hline \multicolumn{13}{|l|}{CUSTOMER SERVICE} \\
\hline \multicolumn{13}{|l|}{} \\
\hline Customer Billing System & CSW & 1990 & 1997 & & N/A & MVS & \[
\begin{aligned}
& \hline \text { IDM } \\
& \mathrm{S}
\end{aligned}
\] & Main frame & \[
\begin{aligned}
& \text { COBOL } \\
& \text { II ADS } / \mathrm{O} \\
& \hline
\end{aligned}
\] & yes & IDMS & \\
\hline Merchandise System & CSW & 1996 & 1997 & & N/A & MVS & & Mainframe & \[
\begin{aligned}
& \text { COBOL } \\
& \text { II } \\
& \text { ADS/O }
\end{aligned}
\] & yes & \[
\begin{aligned}
& \text { CICS } \\
& \text { IDMS }
\end{aligned}
\] & Maintains client historical and current dala and provides the means to bill and post revenues for merchandise sales and services, and is integrated with the customer information system for WTU. \\
\hline \multicolumn{13}{|l|}{CUSTOMER INFORMATION} \\
\hline Customer Information System (1 peq Op.Co.) & csw & 1990 & 1997 & & N/A & MVS & \[
\begin{aligned}
& \hline \mathrm{IDM} \\
& \mathrm{~S}
\end{aligned}
\] & Mainframe & \[
\begin{aligned}
& \text { COBOL } \\
& \text { II } \\
& \text { ADS/O }
\end{aligned}
\] & yes & \[
\begin{aligned}
& \text { CICS } \\
& \text { IDMS }
\end{aligned}
\] & Maintains client and premise historical and current data and provides the means to bill for service, post revenues, track payments, and incorporates the subledgers for customer receivables and customer deposits payable. \\
\hline VRU & \begin{tabular}{l}
Intervoic \\
e
\end{tabular} & 1995 & 1997 & & 25.000 & \[
\begin{aligned}
& \hline \text { MVS } \\
& \text { OS/2 }
\end{aligned}
\] & & Client server & IFORM & yes & & Voice Response \\
\hline CTI & Early cloud & 1995 & 1996 & & 45,000 & \[
\begin{aligned}
& \text { MVS } \\
& \text { CICS } \\
& \text { OS } 2
\end{aligned}
\] & & Mainframe RISC 6000 & \begin{tabular}{l}
COBOL \\
118 proprieta ry
\end{tabular} & yes & CICS & Retrieves and displays customer database records. based on telephone switch provided caller ID., to provide the customer represenlative with available information while greeting the caller. \\
\hline & & & & & & & & & & & & \(\cdot\) \\
\hline
\end{tabular}
Data Reque:
Table 28.4
Major Application System Inventory
\begin{tabular}{|l|c|c|c|c|}
\hline \begin{tabular}{c} 
Major System Area and \\
Application \\
Name
\end{tabular} & \begin{tabular}{c} 
SOURCE \\
Nendor)
\end{tabular} & \begin{tabular}{c} 
Year \\
Imple \\
ment \\
ed
\end{tabular} & \begin{tabular}{c} 
Last \\
Major \\
Rev \\
Year
\end{tabular} & \begin{tabular}{c} 
Yea \\
Io \\
Rep \\
ace
\end{tabular} \\
\hline CUSTOA:ER ACCOUNTING & & & & \\
\hline Meter reading integrator & ITRON & 1985 & 1997 & \\
\hline Premier Plus & ITRON & 1985 & 1997 & \\
\hline Meter records System & & & & \\
\hline
\end{tabular}
(1ен. о.)
csw Privilk
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Major System Area and Application Name & SOURCE (Vendor) & Year Imple ment ed & \begin{tabular}{l}
Last \\
Majo \\
Rev \\
Year
\end{tabular} &  & \begin{tabular}{l}
Annual Expense \\
(A)
\end{tabular} & \[
\begin{aligned}
& \text { Operatl } \\
& \text { ng } \\
& \text { System }
\end{aligned}
\] & Data base & Hard ware Platform & \begin{tabular}{l}
Primary \\
Source Lan gauge
\end{tabular} & Exp and able Yes I No \(?\) & \begin{tabular}{l}
MEMO \\
Syaterm Tools or Software Needed
\end{tabular} & MEMO
Description \\
\hline \multicolumn{13}{|l|}{MARKETING INFORMATION} \\
\hline Key Account & CSW & 1995 & 1996 & & & \begin{tabular}{l}
Window \\
MVS
\end{tabular} & & PC Mainframe & Powerbuilder & & D82 & Tracks marketing intelligence and other data about our key clients at the local, regional, and national levels. \\
\hline MARS 1.0 & Powersor t Corp & 1996 & & & & NT & & FS & \begin{tabular}{l}
COBOL \\
Powerbul \\
Ider \\
SQL \\
Anywher \\
-
\end{tabular} & & & \begin{tabular}{l}
MARS, the Marketing Analysis and Reporting System for the Marketing Department. \\
The application contains appliance Information gathered by the Marketing \\
Consultants on Residential . Commerclal, and Industrial premises for CSWS. It also computes Consultant comperisation for certain appliances that meet marketing program rebates.
\end{tabular} \\
\hline System Marketing Segmentation & CSW & 1994 & & & & MVS & & Mainframe & COBOL & & EASYTRIEVE. FOCUS 8 DB2 & Analyzes and stralifies aggregate customer lists into pro-defined seg.nents for precisely targeted marketing campaigns \\
\hline Load analysis System & CSW & 1997 & & & & \begin{tabular}{l}
MVS \\
Window \\
\(s\)
\end{tabular} & & \[
\begin{aligned}
& \text { Main- } \\
& \text { frame } \\
& \text { PC }
\end{aligned}
\] & \[
\begin{aligned}
& \text { COBOL } \\
& \text { C }
\end{aligned}
\] & & \begin{tabular}{l}
DB2, IEF \\
\(\&\) \\
EZ. \\
Trieve \\
Power- \\
bullder
\end{tabular} & Captures load research statistical dala for analysis of load usage profiles for selected classes of client by specific areas. \\
\hline Key Account Grouping & CSW & 1995 & N/A & & 0 & Windo ws, MVS & DB2 &  & PowerB uilder & Y & PowerB uilder & This system tracks marketing inteligence and other data about our key clients at the local. regional and national levels. \\
\hline MARS 3.1 (Marketing Analysis and Reporting systemi) & CSW & 1997 & N/A & & 0 & Windo ws. MVS & \begin{tabular}{l}
SQL \\
Any \\
whe \\
re
\end{tabular} & \begin{tabular}{l}
PC \\
Mainfr \\
ame
\end{tabular} & PowerB uilder. COBOL & \(\bar{Y}\) & PowerB uilder & This system allows the marketing sales consultants to enter inventory and sales of appliances on residential, Commercial and Industrial accounts for CSWS. System calculates each consultants commission based on sales information entered \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Major System Area and Applleation Name & SOURCE (Vendor) & Year Imple ment ed & Last Major Rev Year & Year
to
Repla
ce & \begin{tabular}{l}
Annual Expense \\
(A)
\end{tabular} & Operatl ng System & \[
\begin{array}{|l|}
\hline \text { Data } \\
\text { base }
\end{array}
\] & Hard ware Platform & \begin{tabular}{l}
Prmary \\
Source \\
Lan \\
gauge
\end{tabular} & Exp and able Yes 1 No 7 & \begin{tabular}{l}
MEMO \\
System \\
Tools or Software Needed
\end{tabular} & MEMO
Description \\
\hline Marketing Segmentation & CSW & 1994 & N/A & & 0 & \[
\begin{aligned}
& \mathrm{MVS}, \\
& \mathrm{PC}
\end{aligned}
\] & DB2 & PC Mainfr ame & PowerB uilder, COBOL & Y & PowerB uilder & This system analyzes and stratifies aggregate customer lists into pre-defined segments for precisely targeted marketing campaigrs. \\
\hline Load Analysis System & CSW & 1997 & N/A & & \$4.700 & \[
\begin{aligned}
& \text { MVS, } \\
& \text { PC }
\end{aligned}
\] & DB2 & \begin{tabular}{l}
PC \\
Mainfr ame
\end{tabular} & PawerB uilder, COBOL. C & Y & PowerB uilder. IEF (CoolGen) & This system captures load research statistical data for analysis of load usage profites for rate cases and ad hoc analysis on selected classes of customers. \\
\hline Competitive Pricing Analysis System (CPAS) & CSW & 1994 & 1998 & & 0 & Windo ws 3.1 & \[
\begin{aligned}
& \text { Acc } \\
& \text { ess } \\
& 2.0
\end{aligned}
\] & PC Mainfr ame & Visual Basic. Access & Y & VB, Access, Extra tools for VB & CPAS calculated the annual billing for electric services for the specified rates by gathering data from the Customer, Fuel, Rate TOU and Disclaimer databases on the mainframe. CPAS receives data from IDMS databases via Extra screen scraping. \\
\hline Rate Data Gathering and Modeling & CSW & 1989 & N/A & & 0 & \[
\begin{aligned}
& \text { MVS } \\
& \text { PC }
\end{aligned}
\] & \begin{tabular}{l}
VSA \\
M, \\
seq \\
uent \\
lal
\end{tabular} & Mainfr ame & COBOL, Fortran, EZTreiv e & Y & \[
\begin{aligned}
& \text { ROSCO } \\
& \text { E, TSO }
\end{aligned}
\] & This system is used by the Rates/Pricing Dept. to design, develop and model rates for demand, non-demand and time of use customers. \\
\hline Economic Development Address Cleanup & CSW & 1995 & N/A & & 0 & Windo ws 3.1 & \[
\begin{aligned}
& \text { Acc } \\
& \text { ess } \\
& 2.0
\end{aligned}
\] & PC & VB and Access & \(\overline{\mathrm{Y}}\) & VB and Access & This system cleanses the mailing information of data supplied on request from Dun and Bradstreet. \\
\hline PSO Power Billing & CSW & 1988 & 1998 & & 0 & DOS & \begin{tabular}{l}
Btrie \\
ve, \\
Flat \\
File \\
s
\end{tabular} & PC & C & Y & C/Comp iler & This system was written to calculate the bills for the large accounts at PSO and pass the needed data to CIS. This system is currently in place at SWEPCO. PSO and WTU. \\
\hline Customer Profile & CSW & 1997 & not know n & & 0 & PC & DB2 & PC Mainfr ame & Power 8 uilder & \(\bar{Y}\) & PowerB uilder & This system was written for the Wholesale Marketing group to create and keep profiles on our large customers. It was never used in production is currently not in use. \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{14}{|l|}{} \\
\hline Major System Area and Application Name & SOURCE (Vendor) & Year Imple ment ed & Last Major Rev Year & Year
to
Repla
ce & \begin{tabular}{l}
Annual Expense \\
(A)
\end{tabular} & \[
\begin{aligned}
& \text { Operati } \\
& \text { ng } \\
& \text { System }
\end{aligned}
\] & \[
\begin{aligned}
& \hline \text { Data } \\
& \text { base }
\end{aligned}
\] & Hard ware Platform & Primary Source Lan gauge & Exp
and
able
Yes
I No
? & \begin{tabular}{l}
MEMO \\
Syatem \\
Tools or Software Needed
\end{tabular} & MEMO
Description & \\
\hline Fuel Reconciliation for S~TOU & CSW & 1998 & new devel opme nt & & 0 & PC & Acc ess 7.0. Btrie ve. Flat File s & PC & C++ & Y & C++/Co mpiler, Access & This system calculates the marginal fuel expense for customer on S-TOU rate (Selectable Time of Use). & \\
\hline MV-PBS & CSW & 1998 & new devel opme nt & & & PC & BTí eve. Ora cle & PC & PowerB uilder & Y & PowerB uilder & The system is used to calculate the bills for our large industrial and wholesale customers. It will transfer this information to the CIS systems for each \(o p\) co. This is a replacement for the PSO Power Billing System & \\
\hline Client Account Manager Load Analysis & CSW & 1998 & new devel opme nt & & & Intranet & \begin{tabular}{l} 
DB2 \\
8 \\
Micr \\
Osof \\
1 \\
SQL \\
Serv \\
er \\
\hline
\end{tabular} & PC & HTML, ASP. Javascri pt, VBScrip t & Y & \begin{tabular}{l}
\[
\overline{M S}
\] \\
Interdev
\end{tabular} & This application presents the data from our mainframe Load and Market Segmentation databases, in a graphical format. For use with internal Client Account managers. & \\
\hline
\end{tabular}
CSW Information Technology
Major Application System Inventory
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Major System Area and Application Name & SOURCE (Vendor) & \[
\begin{gathered}
\text { Year } \\
\text { Imple } \\
\text { ment } \\
\text { ed }
\end{gathered}
\] & \[
\begin{aligned}
& \text { Last } \\
& \text { Major } \\
& \text { Rev } \\
& \text { Year }
\end{aligned}
\] & \[
\begin{array}{|c}
\hline \text { Year } \\
\text { to } \\
\text { Repla } \\
\text { ce }
\end{array}
\] & Annual Expense (A) & \[
\begin{gathered}
\hline \text { Operati } \\
\text { ng } \\
\text { System }
\end{gathered}
\] & \[
\begin{array}{|l|}
\hline \text { Datan } \\
\text { base }
\end{array}
\] & \[
\begin{aligned}
& \hline \text { Hard } \\
& \text { ware } \\
& \text { Plat- } \\
& \text { form }
\end{aligned}
\] & Prmary Source Lan & Exp
and
able
Yes
1
No
7 & \begin{tabular}{l}
MEMO \\
System Toola or Software Needed
\end{tabular} & \begin{tabular}{l}
MEMO \\
Description
\end{tabular} \\
\hline Key Account Load Analysis & CSW & 1998 & new devel opme \(n t\) & & & Internet & \begin{tabular}{l} 
DB2 \\
\hline S \\
Micr \\
osof \\
1 \\
SQL \\
Serv \\
er
\end{tabular} & PC & HTML, ASP. Javascri pt, VBScrip 1 & Y & MS Interdev & This application presents the data from our mainframe Load and Market Segmentation databases, in a graphical format. For use with external Key Accounts. \\
\hline Bill Presentation (Regulated) & Csw & 1998 &  & & & Internet & \begin{tabular}{l}
AFP \\
Print \\
Stre \\
am
\end{tabular} & PC. Mainfr ame & \begin{tabular}{l}
HTML, ASP. \\
Javascri \\
pt , \\
VBScrip \\
\(t\)
\end{tabular} & \(Y\) & \begin{tabular}{l}
MS \\
Interdev \\
AFP2P \\
DF
\end{tabular} & This application will allow our regulated customers to receive the electric and, if applicable, merchandise billing statement via the Internet. \\
\hline Bill Presentation (Deregulated) & CSW & 1998 & \begin{tabular}{l}
new \\
devel \\
opme \\
nt
\end{tabular} & & & Internet & AFP Print Stre am & PC, Mainfr ame & HTML. ASP, Javascri pt, VBScrip \(t\) & \(Y\) & \begin{tabular}{l}
MS \\
Interdev \\
AFP2P \\
DF
\end{tabular} & Thls application will allow our non-regulated customers to receive the electric billing statement via the Intemet. \\
\hline Bill Payment (Regulated and Deregulated) & CSW & 1998 & new devel opme nt & & & Internet & Micr osof \(t\) SQL Serv er. IDM S (Main trame , & PC, Mainfr ame & \begin{tabular}{l}
HTML. ASP. \\
Javascri \\
pt, \\
VBScrip \\
t, MS \\
Site \\
Server
\end{tabular} & \(Y\) & \begin{tabular}{l}
MS \\
Interdev \\
, MS \\
Site \\
Server
\end{tabular} & This application will allow our customers to pay their electric and/or merchandise bills via the Internet. We anticipate, eventually, payments accepted through Electronic Funds Transfer (EFT), Electronic Data Interchange (EDI) and Credit Card. \\
\hline
\end{tabular}
Major System Are
Application Name
SUPPLYCHAIN
MATERIALS INVENTORY
PASSPORT
PURCHASING
Page 8
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \[
\begin{aligned}
& \text { Major System Area and } \\
& \text { Application } \\
& \text { Name }
\end{aligned}
\] & SOURCE (Vendor) & \[
\begin{array}{|c|}
\hline \text { Year } \\
\text { lmple } \\
\text { ment } \\
\text { ed }
\end{array}
\] & \[
\begin{array}{|l|}
\hline \text { Last } \\
\text { Major } \\
\text { Rev } \\
\text { Year }
\end{array}
\] & \[
\begin{array}{c|}
\hline \text { Year } \\
\text { to } \\
\text { Repla } \\
\text { co }
\end{array}
\] & Annual Expense (A) & \[
\begin{gathered}
\text { Operati } \\
\text { ng } \\
\text { System }
\end{gathered}
\] & \[
\begin{array}{|l|}
\hline \text { Data } \\
\text { base }
\end{array}
\] & Hard ware Platform & Primary Source Lange & \begin{tabular}{c} 
Exp \\
and \\
able \\
Yes \\
1 No \\
? \\
\hline
\end{tabular} & \begin{tabular}{|c|}
\hline MEMO \\
Systom \\
Tools or \\
Software \\
Needed
\end{tabular} & \begin{tabular}{l}
memo \\
Description
\end{tabular} \\
\hline \multicolumn{13}{|l|}{FIXED ASSETS} \\
\hline Land Management System & CSW & 1985 & N/A & N/A & 30.000 & MVS & \[
\begin{aligned}
& \hline \text { IDM } \\
& \mathrm{S} \\
& \hline
\end{aligned}
\] & Mainframe & COBOL & No & IDMS & Tracks CSW real estate for asset leverage and protection and to ensure tax complianco. \\
\hline Mining information System & Csw & 1985 & N/A & N/A & obsolete & MVS & \[
\begin{aligned}
& \mathrm{IDM} \\
& \mathrm{~s}
\end{aligned}
\] & Mainframe & COBOL & Yes & IDMS & Monitors property and royalty righis and obligations and ensures compliance with all applicable taxes and assoclated reporting. \\
\hline Facilities Management EEMS & csw & 1997 & & & & \[
\begin{array}{|l|}
\hline \text { UNIX } \\
\text { MVS }
\end{array}
\] & & \[
\begin{aligned}
& \hline \text { Risco60 } \\
& 00 \\
& \text { Main- } \\
& \text { frame } \\
& \hline
\end{aligned}
\] & \[
\begin{array}{|l|}
\hline \text { Visual } \\
\text { C+4 }
\end{array}
\] & & \[
\begin{array}{|l|}
\hline \text { ORACLE } \\
\hline \text { DB2 }
\end{array}
\] & Maintain all nameplate Information on all electrical distribution equipment by tracking a complete history of equipment installations and removals. \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Malor System Area and
Appllcatlon
Name & \[
\begin{aligned}
& \text { SOURCE } \\
& \text { Vendor) }
\end{aligned}
\] & \[
\begin{array}{|c|}
\hline \text { Year } \\
\text { tmple } \\
\text { ment } \\
\text { ed }
\end{array}
\] & \[
\begin{aligned}
& \text { Last } \\
& \text { Major } \\
& \text { Rev } \\
& \text { Year }
\end{aligned}
\] & Year
to
Repla
ce & \begin{tabular}{l}
Annual \\
Expense \\
(A)
\end{tabular} & \[
\begin{aligned}
& \text { Operat } \\
& \text { ng } \\
& \text { System }
\end{aligned}
\] & \[
\begin{array}{|l|}
\hline \begin{array}{l}
\text { Data } \\
\text { base }
\end{array}
\end{array}
\] &  & Primary Source Lan gauge & \[
\begin{aligned}
& \text { Exp } \\
& \text { and } \\
& \text { able } \\
& \text { Yes } \\
& 1 \\
& \text { No } \\
& ? \\
& \hline
\end{aligned}
\] & \begin{tabular}{l}
MEMO \\
System Tools or Software Needed
\end{tabular} & \begin{tabular}{l}
MEMO \\
Description
\end{tabular} \\
\hline WORK MANAGEMENT & & & & & & & & & & & & \\
\hline \multicolumn{13}{|l|}{Oistribution - Electric} \\
\hline Compatibla Units & csw & 1992 & & N/A & & MVS & & Mainframe & COBOL & & \[
\begin{aligned}
& \text { IEF } \\
& \text { FOCuS }
\end{aligned}
\]
VSAM & Enumerates ste.ndard bills of material, other resources, and related activities with the cost factors for completing construction, maintenance and removal activities for planned distribution. substation and transmission facilities. \\
\hline Work 2000 & csw & \[
\begin{array}{|l|}
\hline 1994 \\
1995 \\
\hline
\end{array}
\] & 1997 & N/A & 951.000 & \[
\begin{array}{|l|l}
\hline \text { MVS } \\
\text { OSS }
\end{array}
\] & & Mainframe 8 PC & COBOL & & \[
\begin{array}{|l|}
\hline \text { EFF } \\
\text { DB2 }
\end{array}
\] & initiates, designs, schedules, closes, and reports all field work activities that are input. Provides a focal point for planning and prioritizing all work requests and provides a list of authorized construction and service work activities for each work unit. \\
\hline Tree Management System & csw & 1990 & & 1998 & & MVS & & Mainframe & COBOL & & VSAM
CICS & Tracks tree trimming history. costs and plans for spedfic ROW segments to better manage CSW resources at lowest practical cost. \\
\hline Facilities Management System EEMS, TLM. Companion Utilities & Csw & 1995 & & N/A & & NT & C/S & & Visual C++ & & ORACLE & Maintains an integrated database to support activities of planning. analysis, design and operation of the \(T \& D\) system \\
\hline Facilitios Management framme & INER & 1995 & & N/A & 140.000 & NT & C/S & & C++ & & ORACLE & Maintains an integrated dalabase to support activities of planning, analysis, design and operation of the T \& D system \\
\hline & & & & & & & & & & & & \\
\hline \multicolumn{13}{|l|}{Cuastorner Service} \\
\hline CADOPS & Asea Brown Boven (ABB) & 1994 & & N/A & 140,000 & \[
\begin{aligned}
& \text { UNIX } \\
& \text { 95/NT } \\
& \text { MVS }
\end{aligned}
\] & & C/S Main frame & C+ Vislon+t & & \[
\begin{aligned}
& \text { ORACLE } \\
& \text { OB2 }
\end{aligned}
\] & Does outage anatysis to pinpolit probabie causes and locations and provides crew tracking support during restoration. \\
\hline CADPAD & (ABB) & 1996 & & N/A & 40,000 & 95/NT & & C/S & C+ & & ORACLE & Pertorms feeder load analysis, considering molor start surges, line losses, etc. on connected distribution lines. \\
\hline
\end{tabular}


\footnotetext{
uata requé
Table 28.4
}
Major System Ar
Application
ENERGY MANAGEMENT
Syatem Control - Electric
\begin{tabular}{l} 
Gas Procurememt \\
\hline Fuel works \\
\hline
\end{tabular}
\begin{tabular}{l}
\hline Coal Procurement \\
\hline Fuel works
\end{tabular}
\begin{tabular}{|l|}
\hline Oll Procurement \\
\hline Fuel works \\
\hline
\end{tabular}
(IFMS)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Major System Area and Application Name & SOURCE (Vendor) & Year
Imple
ment
ed & \begin{tabular}{l}
Last \\
Major \\
Rev \\
Year
\end{tabular} & \[
\begin{gathered}
\text { Year } \\
\text { to } \\
\text { Repl } \\
\text { ace }
\end{gathered}
\] & Annual Expense (A) & Operat ng System & \[
\begin{array}{|l}
\hline \text { Data } \\
\text { base }
\end{array}
\] & Hard ware Platform & Primary Source Lan gauge & Exp
and
able
Yes
1 No
\(?\) & MEMO
System
Tools or
Software
Needed & MEMO
Description \\
\hline \multicolumn{13}{|l|}{ENERGY MANAGEMENT} \\
\hline Syatem Control - Electric & Outside & of & IS & N/A & Not known & Not known & \[
\begin{aligned}
& \hline \text { Not } \\
& \text { kno } \\
& \text { wn } \\
& \hline
\end{aligned}
\] & Not known & Not known & \[
\begin{array}{|l|}
\hline \text { Not } \\
\text { kno } \\
\text { wn } \\
\hline
\end{array}
\] & Not known & Not known \\
\hline \multicolumn{13}{|l|}{Gas Procurememt_n} \\
\hline Fuel works (IFMS) & CSW & 1997 & 1997 & N/A & Not known (note 1.) & AIX Netware Widows & & \[
\begin{array}{|l|}
\hline \text { Risco0 } \\
00 \\
\text { PC } \\
\hline
\end{array}
\] & ACCESS ORACLE SQL & & ACCESS ORACLE & Provides gas, coal, and oil fuels clients with a data repository perlaining to their business assoctates. contracts, bids \& deals. \\
\hline & & & & & & & & & & & & \\
\hline \multicolumn{13}{|l|}{Coal Procurement} \\
\hline Fuel works (IFMS) & CSW & 1997 & 1897 & N/A & Not known (note 1.) & AIX Netware Widows & & \[
\begin{array}{|l|}
\hline \text { Risc60 } \\
00 \\
\text { PC } \\
\hline
\end{array}
\] & ACCESS ORACLE SQL & & ACCESS ORACLE & Provides gas, coal, and oil fuels clients with a data repository pertaining to their business associates. contracts, bids \& deals. \\
\hline & & & & & & & & & & & & \\
\hline \multicolumn{13}{|l|}{Oll Procurement} \\
\hline Fuel works (IFMS) & CSW & 1997 & 1997 & N/A & Not known (note 1.) & AIX Netware Widows & & \[
\begin{array}{|l|}
\hline \text { Risc60 } \\
00 \\
\text { PC } \\
\hline
\end{array}
\] & ACCESS ORACLE SQL & & ACCESS ORACLE & Provides gas, coal, and oil fuels clients with a data repository pertaining to their business assoclates. contracts, bids 8 deals. \\
\hline (Note 1.) IFMS Total Support Cost Factors & \begin{tabular}{l}
(2) Consull \\
(2) Contrac \\
(1) Employ \\
Software L \\
Hardware
\end{tabular} & anls
tors
ee
ease & & \[
\begin{aligned}
& 7.200 \\
& 30,400 \\
& 0.000 \\
& 5,000 \\
& \text { N/A }
\end{aligned}
\] & & & & & & & & - . \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Major System Area and Application Name & SOURCE (Vendor) & Year Imple ment ed & Last Major Rev Year & Year
to
Repla
ce & \begin{tabular}{l}
Annual Expense \\
(A)
\end{tabular} & \[
\begin{gathered}
\hline \text { Operatl } \\
\text { ng } \\
\text { System }
\end{gathered}
\] & \[
\begin{array}{|l|}
\hline \text { Data } \\
\text { base }
\end{array}
\] & Hard ware Platform & \begin{tabular}{l}
Prmary \\
Source \\
Lan \\
gauge
\end{tabular} & \[
\begin{array}{|c|}
\hline \text { Exp } \\
\text { and } \\
\text { able } \\
\text { Yet } \\
1 \\
\text { No } \\
? \\
\hline
\end{array}
\] & MEMO
System
Tools or
Software
Needed & MEMO
Description \\
\hline \multicolumn{13}{|l|}{OTHER} \\
\hline Power Plant Inventory. Purchasing \& Work Management & INDUS & 1994 & & \[
\begin{array}{|l|}
\hline 1998 \\
\text { Upgra } \\
\hline
\end{array}
\]
de & 168,000 & MVS & DB2 & Mainframe & COBOL & No & PORTAL & Supports Inventory, Purchasing and Work Management for the Power Plants \\
\hline Legal Services System & csw & 1993 & & & 0 & MVS & & Malnframe & COBOL & & \[
\begin{aligned}
& \mathrm{EEF} \\
& \mathrm{DB2} \\
& \hline
\end{aligned}
\] & Monitors and accumulates client usage of legal counsel by individual matter. \\
\hline Records Management & CSW & 1993 & & & 0 & \[
\begin{aligned}
& \hline \text { MVS } \\
& \text { Window }
\end{aligned}
\]
\[
3
\] & & Mainframe \& PC & COBOL & & VSAM & Provides an indexing and record locating capability for corporate documents. \\
\hline CIMS & Platinum Technol' gy & 1997 & & & 3.000 & MVS & & Mainframe & \[
\begin{aligned}
& \mathrm{COBOL} \\
& \mathrm{SOL}
\end{aligned}
\] & & EZTrieve & Tracks Computer Resource Unit (CRU) Usage and creates CRU billing transactions \\
\hline CSS il Shareholder Services & SSI & 1987 & 1996 & & 35,000 & MVS & & Mainframe & COBOL Assembl er & & \[
\begin{aligned}
& \text { VSAM } \\
& \text { FOCUS } \\
& \text { EZtrieve }
\end{aligned}
\] & Performs the full range of legislated and regulated. required functions and reports expected from CSW as the Stock Registrar and Stock Transfer Agent for CSW and certain subsidiaries' common or preferred stock issues and also addresses and accounts for all dividend accounting and disbursement as well as stock purchase plans and dividend reinvestments. \\
\hline Millennium/PC Link & GEAC & 1985 & & & Included with GL fee & MVS & & Mainframe & CO8OL & &  & Provides the online interface between GEAC designed files and remote users accessing data through their on-line connected work stations - .. through special emulation. \\
\hline ORACLE SQL Server & Oracle & & & & & Unix & & & & & & This is a data base engine t hat retrieves data per the crteria supplied. \\
\hline ORACLE SQL Server /NT & Oracle & & & & & \[
\begin{aligned}
& \text { Microso } \\
& \text { f NT }
\end{aligned}
\] & & \(\overline{P C}\) Server & & & & This is a data base engine \(t\) hat retrieves data per the ctherla supplied. \\
\hline & & & & & & & & & & & & \\
\hline
\end{tabular}

Professional Services
（194）0\＆：M Savings（soroo）
Percentage of Savinge Coputalized
Fixed Charge Cost
Fixed Charge Cost
Inflation Rate
Pamiad Year Sasugs：
Anmall Savinks
Abmad Siving：Ambunt
OkM Sating：
Capital Sivines
Cumulative Capitad Savings
\begin{tabular}{rrrrrr}
\hline\(\$ 0\) & \(\$ 0\) & \(\$ 0\) & \(\$ 0\) & \(\$ 0\) & \(\$ 0\) \\
\(\$ 010\) & \(\$ 0\) & \(\$ 0\) & \(\$ 0\) & \(\$ 0\) & \(\$ 0\) \\
& & & & & \\
\(\$ 12,517\) & \(\$ 17,523\) & \(\$ 18,39)\) & \(\$ 10,319\) & \(\$ 20,285\) & \(\$ 21,300\)
\end{tabular}
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\begin{tabular}{|c|c|}
\hline 1997 & 1999 \\
\hline Savings & Savings \\
\hline 6，746 & 7，438 \\
\hline 1，261 & 1，391 \\
\hline 634 & 699 \\
\hline 0 & 0 \\
\hline 5，002 & 5，515 \\
\hline 1，493 & 1，646 \\
\hline 0 & 0 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline &  & \multicolumn{2}{|l|}{EEE＇SOL soaj leuolssojold lełol} \\
\hline лә川rus \％0 & 6たモ゙Z 5－76たを＇Z & \(0 \quad h-7\) & \(\downarrow\) дч⿺ \\
\hline jolleus \％0s & 560＇ャ1 ¢－7 \(986^{\prime} \mathrm{Z}\) & 601＇L \(h\)－7 & saว！nas бuчəәu！бu马 \\
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\hline دə\｜｜ems \％OS &  & 00Z＇9 \(\quad\)－7 & әэueu！\(/\)／бu！！unoכэ＊ \\
\hline рәu！quos \％0z &  & ャ6＇と \(n-7\) & 6u！！p的 \\
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\hline & & \％ 0 ＇ & dejeos \\
\hline
\end{tabular}
Total Savings
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\stackrel{\rightharpoonup}{5} & \stackrel{\rightharpoonup}{5}
\end{array}
\]

\[
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& \stackrel{\rightharpoonup}{0} \\
& \text { N } \\
& \text { R } \\
& \stackrel{8}{9}
\end{aligned}
\]
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& \text { on } \\
& \hline
\end{aligned}
\]
Non IT
\[
\begin{array}{c|c}
\text { Nuclear } & \text { Contract Sve } \\
\hline 70,499,028 & 227,674,379 \\
70,499,028 & 227,674,379 \\
\hline 70,499,028 & 227,674,379 \\
\hline 70,499,028 & 227,674,379
\end{array}
\]
\[
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& \overline{\mathscr{Q}} \\
& \overline{8}
\end{aligned}
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& \vdots \\
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\begin{aligned}
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& \hline 8 \\
& \stackrel{0}{0} \\
& \hline
\end{aligned}
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\end{gathered}
\]
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& \stackrel{\rightharpoonup}{\circ} \\
& \stackrel{0}{0}
\end{aligned}
\]
\[
\begin{array}{ll}
5 & 8 \\
& 8 \\
8
\end{array}
\]
\[
\begin{aligned}
& \underset{N}{8} \\
& \underset{\sim}{7}
\end{aligned}
\]
\[
\begin{aligned}
& \text { REGULATED: } \\
& \text { AEPSC }
\end{aligned}
\]
OP:R Co
Subtotal
Logal Adjust
Adj. Total
DEREGULATED:
Note 1
GRAND TOTAL
AUDIT*
F\& A
- \(\$ 241,000\) Dereg
\[
\begin{gathered}
\text { TOTAL } \\
66,892,233 \\
368,437,001 \\
435,329,237 \\
\hline 435,329,237 \\
\hline 15,193,878
\end{gathered}
\]
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{3}{|l|}{Central and South West Corporation} & & & & & & \\
\hline \multicolumn{3}{|l|}{1997 Professional Services Breakdown} & & & & & & \\
\hline & & & & & & & & \\
\hline & & & & & & & & \\
\hline & & & Finance \& & & & Enginering & & \\
\hline Company & Legal & AuditTax & Accounting & Consulting-IT & Consulting-Non IT & Services & Otner & Total \\
\hline CSW Services & 13,203,390.00 & 627,853.00 & 1,131,042.00 & 3,333,070.00 & 6,685,328.00 & 879,831.00 & 374,740.00 & 26,235,254.00 \\
\hline Non-reg & 2,434,371.00 & 0.00 & 0.00 & 0.00 & 2,688,000.00 & 339,000.00 & 1,715,053.00 & 7,176,424.00 \\
\hline CPL & 1,422,856.00 & 142,032.00 & 137,586.00 & 76,016.00 & 506,007.00 & 1,714,698.00 & 293.00 & 3,999,488.00 \\
\hline PSO & 1,285,605.00 & 115,606.00 & 0.00 & 24,028.00 & 107,376.00 & 1,717.00 & 188,024.00 & 1,722,356.00 \\
\hline SWEPCO & 330,980.00 & 111,237.00 & 0.00 & 200.00 & 8,658.00 & 46,049.00 & 70,993.00 & 568,117.00 \\
\hline \multirow[t]{3}{*}{WTU} & 59,423.00 & 87,769.00 & 0.00 & 0.00 & 9,027.00 & 4,620.00 & 0.00 & 160,839.00 \\
\hline & 18,736,625.00 & 1,084,497.00 & 1,268,628.00 & 3,433,314.00 & 10,004,396.00 & 2,985,915.00 & 2,349,103.00 & 39,862,478.00 \\
\hline & L-3 & & L-3 & \(<-3\) & L-3 & L-3 & L-3 & \\
\hline \multirow[t]{2}{*}{Less Consulting} & & & & & & & & (3,433,314.00) \\
\hline & & & & & & & & \\
\hline Net Professional & Services excluding & Consulting-IT & & & & & & 36,429,164.00 \\
\hline
\end{tabular}
\begin{tabular}{ll} 
To: & Dieck \\
cc: & \\
From: & Lonni L. Dieck/American Electric Power \\
Date: & 02/26/98 01:27:31 PM \\
Subject: &
\end{tabular}

Amos, Spom and Cardinal keep their own books. Appalachian Power and Ohio Power jointly own Amos and Sporn. Ohio Power jointly owns Cardinal with an outside party. The cosis incurred by these plants are currently included in the APCo and OPCo columns but in most cases are not identified by vendor. The detail by vendor was not readily available. The inclusion of these amounts are NOT double counting.

For I\&M, its share of Rockport costs are backed out because the detail for Rockport is separately included. If we did not back out I\&M's share of Rockport we would be double counting. The detail for Rockport which is owned by I\&M and AEG is in its own column. In other words, if you add the I\&M column and the Rockport Column you get the contract and professional services for both I\&M and AEG in detail.

The amounts below scope for category 290 was allocated to the differem categories based on the subtotal of the detailed 290 activites by category.

7ootnotes for AEPSC
Sounce: AEPSC accounts pajable distribitioi plus: sals tax adyustrant plen tranval founit estrie.
1) Amounts undenscope were allocatid to the vanious Catergoni as follows:
a) an arount was allicated to legal so that the grave total legal agzee wiri the totae deyal paid ly AEPSC
b) the remaing arount undercope wa allocater promate to the vasuris categonis
2) Amount for piofessional seuvic proundir by mart mecolloug-PG + Lary Dicherva
Legal Detail
\(\begin{array}{r}\text { Combined } \\ 1997 \\ \\ \hline 33,731\end{array}\)
(1) 1999 U-13-60
(2) Supplied by AEP Legal Dept. - Includes \(\$ 2,852.8 \mathrm{~K}\) Corporate Development Legal Fees (Non-Reg.)
(3) 1997 CSW Analysis



\(L-14\)
\begin{tabular}{|c|c|c|}
\hline Company Paying Involce & Amount Paid & Firm \\
\hline \multirow[t]{15}{*}{AEP Pushan Power LDC} & 284,097.32 & DEWEY BALLANTINE \\
\hline & 36,800.00 & SUMMIT LAW OFFICE \\
\hline & 5,350.00 & SUMMIT CONSULTATION \& MANAGEMENT LTD \\
\hline & 5,250.00 & SUMMIT CONSULTATION \& MANAGEMENT LTD \\
\hline & 152,998.42 & DEWEY BALLANTINE \\
\hline & 183,124.60 & DEWEY BALLANTINE \\
\hline & 20,860.00 & SUMMIT CONSULTATION \& MANAGEMENT LTD \\
\hline & 183,124.60 & DEWEY BALLANTINE \\
\hline & 5,310.00 & SUMMIT CONSULTATION \& MANAGEMENT LTD \\
\hline & 183,124.60 & DEWEY BALLANTINE \\
\hline & 29,800.00 & SUMMIT LAW OFFICE \\
\hline & 10,120.00 & SUMMIT CONSULTATION \& MANAGEMENT LTD \\
\hline & 11,240.00 & SUMMIT CONSULTATION \& MANAGEMENT LTD \\
\hline & 28,830.00 & SUMMIT LAW OFFICE \\
\hline & 1,140,029.54 & \\
\hline \multirow[t]{7}{*}{AEP Communications, LLC} & 38,469.92 & PRESTON GATES ELLIS \\
\hline & 25.00 & SAND \& SEBOLT \\
\hline & 6,412.79 & ROBINSON \& MCELWEE \\
\hline & 25,367.85 & PRESTON GATES ELLIS \\
\hline & 1,788.64 & ROBINSON \& MCELWEE \\
\hline & 8,148.00 & SQUIRE SANDERS \& DEMPSEY \\
\hline & 80,212.20 & \\
\hline
\end{tabular}


Payments to Legal Firms by Non-Core Companies in 1997 Excludes:AEP Energy Services, Inc.
\begin{tabular}{|c|c|c|}
\hline Company Paying Involce & Amount Pa/d & Firm \\
\hline \multirow[t]{8}{*}{AEP Resources International, Ltd} & 2,516.65 & REID \& PRIEST LLP \\
\hline & 5,638.57 & STIBBE SIMONT MONAHAN DUHOT \\
\hline & 3,046.67 & STIBBE SIMONT MONAHAN DUHOT \\
\hline & 3,067.96 & STIBBE SIMONT MONAHAN DUHOT \\
\hline & 1,125.00 & STIBBE SIMONT MONAHAN DLHOT \\
\hline & 4,263.20 & CORRS CHAMBERS WESTGARTH \\
\hline & 657.78 & STIBBE SIMONT MONAHAN DUHOT \\
\hline & \(\underline{20,315.83}\) & \\
\hline \multirow[t]{9}{*}{AEP Communications, Inc.} & 4,883.40 & SQUIRE SANDERS \& DEMPSEY \\
\hline & 6,713.45 & NATIONAL ECONOMIC RESEARCH ASSOC INC \\
\hline & 58,690.89 & PRESTON GATES ELLIS \\
\hline & 434.04 & ROBINSON \& MCELWEE \\
\hline & 19,072.89 & PRESTON GATES ELLIS \\
\hline & 1,441.16 & LOOMIS EWERT PARSLEY DAVIS \& GOTTING \\
\hline & 13,545.00 & SQUIRE SANDERS \& DEMPSEY \\
\hline & 1,154.25 & PRESTON GATES ELLIS \\
\hline & 44,762.89 & PRESTON GATES ELLIS \\
\hline \(\Gamma\) & 56,874.33 & PRESTON GATES ELLIS \\
\hline 1 & 65,549.34 & PRESTON GATES ELLIS \\
\hline \(\square\) & 3,342.45 & ROBINSON \& MCELWEE \\
\hline \multirow[t]{3}{*}{\(\infty\)} & 2,436.43 & ROBINSON \& MCELWEE \\
\hline & 3,494.05 & SQUIRE SANDERS \& DEMPSEY \\
\hline & 139.77 & BAKER \& DANIELS \\
\hline \multirow[t]{19}{*}{} & 2,533.54 & SWIDLER \& BERLIN \\
\hline & 39,269.80 & PRESTON GATES ELLIS \\
\hline & 1,939.00 & ROBINSON \& MCELWEE \\
\hline & 34,964.01 & PRESTON GATES ELLIS \\
\hline & 1,799.47 & ROBINSON \& MCELWEE \\
\hline & 9,310.77 & SQUIRE SANDERS \& DEMPSEY \\
\hline & 5,000.00 & COMMUNICATIONS CAPITAL PARTNERS LLC \\
\hline & 2,214.09 & HUNTON \& WILLIAMS \\
\hline & 105.00 & C T CORPORATION SYSTEM \\
\hline & 2,563.00 & ROBINSON \& MCELWEE \\
\hline & 8,245.94 & SQUIRE SANDERS \& DEMPSEY \\
\hline & 32,526.03 & PRESTON GATES ELLIS \\
\hline & 975.55 & C T CORPORATION SYSTEM \\
\hline & 2,314.65 & ROBINSON \& MCELWEE \\
\hline & 19,869.45 & PRESTON GATES ELLIS \\
\hline & 7,014.63 & SQUIRE SANDERS \& DEMPSEY \\
\hline & 14,075.10 & SQUIRE SANDERS \& DEMPSEY \\
\hline & 13,043.83 & SQUIRE SANDERS \& DEMPSEY \\
\hline & 480,298.20 & \\
\hline
\end{tabular}

\section*{Payments to Legal Firms by Non-Core Companies In 1997}

Excludes: AEP Energy Services, Inc.


Payments to Legal Firms by Non-Core Companies In 1997
PAGE 306
Excludes AEP Energy Services, Inc.
\begin{tabular}{|c|c|c|}
\hline Company Paying involce & Amount Pald & Flrm \\
\hline \multirow[t]{18}{*}{AEP Resources, Inc.} & 8,317.50 & BOOLELL, URMILA BANYMANDHUB \\
\hline & 3,000.00 & DELPHOS INTERNATIONAL \\
\hline & 30,667.31 & SIMPSON THACHER \& BARTLETT \\
\hline & 580.80 & REID \& PRIEST LLP \\
\hline & 16,657.20 & PORTER, WRIGHT, MORRIS \& ARTHUR \\
\hline & 7,630.00 & URMILA BANYMANDHUB BOCI_ELL \\
\hline & 7,733.20 & PRESTON GATES ELLIS \\
\hline & 179.00 & PORTER, WRIGHT, MORRIS \& ARTHUR \\
\hline & 6,713.45 & NATIONAL ECONOMIC RESEARCH ASSOC INC \\
\hline & 3,526.55 & SMITH LYONS \\
\hline & 1,963.61 & SMITH LYONS \\
\hline & 4,860.00 & SQUIRE SANDERS \& DEMPSEY \\
\hline & 430.99 & SMITH LYONS \\
\hline & 110,514.53 & ALLEN \& OVERY \\
\hline & 201,980.74 & ALLEN \& OVERY \\
\hline & 1,804.19 & STIBBE SIMONT MONAHAN DUHOT \\
\hline & 4,440.00 & SIMPSON THACHER \& BARTLETT \\
\hline & 150.00 & PRESTON GATES ELLIS \\
\hline
\end{tabular}


3,494.05 SQUIRE SANDERS \& DEMPSEY
1,849.80 JACKSON \& KELLY
1,618.02 SMITH LYONS
39,523.59 ALLEN \& OVERY
512.75 STIBBE SIMONT MONAHAN DUHOT

1,875.00 DEWEY BALLANTINE
7,527.70 MORRISON \& FOERSTER LLP
29,926.80 BANK OF NEW YORK
7,768.01 COGENTRIX ENERGY INC
4,859.19 STIBBE SIMONT MONAHAN DUHOT
197.86 REID \& PRIEST LLP

3,281.68 SMITH LYONS
998.81 CORRS CHAMBERS WESTGARTH

81,174.80 STEPTOE \& JOHNSON LLP
165.00 PORTER, WRIGHT, MORRIS \& ARTHUR

40,587.40 STEPTOE \& JOHNSON LLP
434.00 XIN MIN ASSOCIATES

1,728.00 XIN MIN ASSOCIATES
7,516.14 SMITH LYONS
\(5,030.00\) SUMMIT CONSULTATION \& MANAGEMENT LTD
\(5,120.00\) SUMMIT CONSULTATION \& MANAGEMENT LTD
170.00 C T CORPORATION SYSTEM

4,500.00 JOSEPH, LARRY M
\(5,080.00\) SUMMIT CONSULTATION \& MANAGEMENT LTD
6,399.75 SMITH LYONS
not ind. \(\quad-12,510.00\) DELOITTE TOUCHE TOHMATSU
nut incl \(\quad * 2,270.00\) DELOITTE TOUCHE TOHMATSU
80.00 XIN MIN ASSOCIATES

Payments to Legal Firms by Non-Core Companies in 1997
Excludes AEP Energy Services, Inc.
\begin{tabular}{|c|c|c|}
\hline Company Paying Invoico & Amount Paid & FIrm \\
\hline EP Resources, Inc.(con't) & 5,390.05 & COMPACT ADMINISTRATIVE SERVICES PTE LTD \\
\hline & 360.00 & XIN MIN ASSOCIATES \\
\hline & 1,849.00 & SAND \& SEBOLT \\
\hline & 12,950.21 & LEXIS NEXIS \\
\hline & 159.71 & REID \& PRIEST LLP \\
\hline & 4,571.72 & REID \& PRIEST LLP \\
\hline & 1,786.18 & SIMPSON THACHER \& BARTLETT \\
\hline & 4,280.39 & SIMPSON THACHER \& BARTLETT \\
\hline & 1,045.00 & REID \& PRIEST LLP \\
\hline & 43.64 & CROWELL \& MORING LLP \\
\hline & 150.00 & PORTER, WRIGHT, MORRIS \& ARTHUR \\
\hline & 137,869.00 & SIMPSON THACHER \& BARTLETT \\
\hline & 142,912.53 & SIMPSON THACHER \& BARTLETT \\
\hline & 5,720.25 & LEXIS NEXIS \\
\hline & 3,822.00 & WOODS RCGERS \& HAZLEGROVE PLC \\
\hline & 2,640.00 & XIN MIN ASSOCIATES \\
\hline & 80.00 & XIN MIN ASSOCIATES \\
\hline & 80.00 & XIN MIN ASSOCIATES \\
\hline & 4,558.68 & LEXIS NEXIS \\
\hline & 5,703.28 & SMITH LYONS \\
\hline & 1,035,642.25 & \\
\hline
\end{tabular}
is
Prs
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{C-entral and South West Corporation} & & & & & & & \\
\hline \multicolumn{3}{|l|}{1997 Professional Services Breakdqwn} & & & & & & \\
\hline \multirow[t]{3}{*}{} & & & & & & & & \\
\hline & & & & & & & & \\
\hline & & & Finance \& & & & Enginering & & \\
\hline Company & Legal & Audit/Tax & Accounting & Consulting-IT & Consulting-Non IT & Services & Other & Total \\
\hline \(\overline{\text { CSW Services }}\) & L- \(13,203,390.00\) & 627.853.00 & 1,131,042.00 & 3,333,070.00 & 6,685,328.00 & 879,831.00 & 374,740.00 & 26,235,254.00 \\
\hline Non-reg & \(2.434,371.00\) & 0.00 & 0.00 & 0.00 & 2,688,000.00 & 339,000.00 & 1,715,053.00 & 7,176,424.00 \\
\hline \(\overline{\mathrm{CPL}}\) & 1,422,856.00 & 142,032.00 & 137,586.00 & 76,016.00 & 506,007.00 & 1,714,698.00 & 293.00 & 3,999,488.00 \\
\hline PSO & 1,285,605.00 & 115,606.00 & 0.00 & 24,028.00 & 107,376.00 & 1,717.00 & 188,024.00 & 1,722,356.00 \\
\hline SWEPCO & 330,980.00 & 111,237.00 & 0.00 & 200.00 & 8,658.00 & 46,049.00 & 2,993.00 & 568,117.00 \\
\hline \multirow[t]{2}{*}{WTU} & 59.423 .00 & \(87,769.00\) & 1268.02800 & 3433,314.00 & 10,004,396.00 & 2,985 915.00 & 2,349,103.00 & 39,862, \(\frac{1778.00}{}\) \\
\hline & 18,736,625.00 & 1,084,497.00 & 1,268,628.00 & 3,433,314.00 & 10,004,396.00 & 2,985, & & 39,02,478.00 \\
\hline \multirow[t]{3}{*}{Less Consulting} & & & & & & & & (3.4? 3,314.00) \\
\hline & T & & & & & & & \\
\hline & es excluding & Consulting-IT & & & & & & 36,429,164.00 \\
\hline
\end{tabular}

Page 1
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Audit Detail
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Notes/Sources.
(2) AEP Internal Data
(3) 1996 Base Fee Only U-13-60
(5) 1997 CSWS Billings \((\$ 852,989)\) Plus 1997 Operating Company and Benefit Plan Direct Audit Costs \((\$ 782,695)\)
Centrit and \(\mathrm{B}_{1}\)


\section*{1987 Ch sumin - Professional Servicas
csws bunnes - Ir}
Servico



\section*{Domestic AEP} D \(+T\) Audit Fees * other An 1997
(A) \({ }^{(A)}\) Audit \$2,038
B) \(\operatorname{Tax}(0)\) 193

A] SEC Financings 86
C) M\&A

People Sofl
[C] AEP Resources

Control Self Assessment
[D] Risk Management

(1) Timing issue due to revised billi
(2) EFC audits, UNLX Security revis
(3) Stipulation agreement, EFC Aud
(2) AEP 1997 AUOTT FEES:-
[A] Audit \(\quad \$ 2,214\)
[8] Tan
[C] prarsactural [D) other \(\qquad\)

(3) 1997 AEP OpCo Analysis; Includes \(\$ 7374.7 \mathrm{~K}\) in Non-Regulatory Fees AEP SERVICE Co. PROFESSIONAC SERVICES
(4) Finance \(亠\) Accounting \(\$ 1,364 \mathrm{~K}\)

\begin{tabular}{|c|c|c|}
\hline 9 & 023150 335; 331 & IT 4 CPsP \\
\hline 0 & 023150 335,444700, 781210, 444720 & IT. Consumer Sve e Fosell \\
\hline 1 & 023150 335380\& 335320 & TI \\
\hline 2 & 923150335530 \& 335470 & IT \\
\hline 3 & 023500 339060, 444730 \% others & HR. Consumer Svce and others \\
\hline 4 & 021160 335 & T \\
\hline 5 & 023150 55211C \& 552220 & System Power Mrats \\
\hline 6 & 923150 & IT \\
\hline 7 & 023160 & T \\
\hline 8 & 023150 3354xx & IT \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline Newcourt & 803,014 [2] \\
\hline Nowrmedia & 003,440 [2] \\
\hline Nowedign & 243,760 [2] \\
\hline Novetec & 104830 [2] \\
\hline Onno sta Univ & 407.243 [3] \\
\hline Oracle & 597,101 [2] \\
\hline Oruclo & 85,805 non-rearing \\
\hline Origh Tectinology & 136,839 [2] \\
\hline Pamas & 150,115 [2] \\
\hline PeopleSoft & 2.485,038 [2] \\
\hline
\end{tabular}
Account Roll Group Numbers Roll Group Names Vendor Accounts Payable
PAGE 319

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PAGE 324


\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{Quarter Ended} \\
\hline 1997 & 1996 \\
\hline - & - \\
\hline (352.745.80) & \(\bullet\) \\
\hline - & \\
\hline (352,746.80) & - \\
\hline (352,746.80) & - \\
\hline - & ' - \\
\hline - & - \\
\hline - & 440.25 \\
\hline - & 76.50 \\
\hline . & 850.00 \\
\hline - & 23.08 \\
\hline - & 1,389.81 \\
\hline - & 615,127.79 \\
\hline - & 28,721.00 \\
\hline (47,387.71) & 266,627.43 \\
\hline 7.71 & - \\
\hline - & -090.44 \\
\hline 154,892.23 & 89,913.44 \\
\hline 107,512.23 & 1,010,389.66 \\
\hline - & 4,168.00 \\
\hline - & 4,166.00 \\
\hline - & - \\
\hline - & 2,381.39 \\
\hline - & - \({ }^{-}\) \\
\hline - & 412.00 \\
\hline - & 2,793.39 \\
\hline - & - \\
\hline \(\bullet\) & - \\
\hline - & - \\
\hline
\end{tabular}
AEP Resources . atemational
Comparatlve Income Statement








Product Sales
Interest Income - Assoc Cos. Service \& Other Income TOTAL INCOME
Cost of Goods Sold
Productive Labor
Salaries And Wages
dxg pus selddns colyo Travel- Meets, Convs8 Sem'rs
Communication Services
Postage, Printing, Stationery
\(\underset{\sim}{\omega}\) Offlee, Bullding, and Travel


AEP Communlearuona, ina -
Comparative Income 8tatoment
Decomber 34,


Page 2-8heet 1
L-4/5



 \(\begin{array}{r}6,384.60 \\ 30,787.40 \\ 35.00 \\ 1,707.79 \\ 682.41 \\ 6,608.00 \\ 19,983.44 \\ 1,782.67 \\ \hline 69,697.08 \\ \hline 1,333,512.59 \\ 1,800.12 \\ 2,175,991.09 \\ \hline 3,511,303.80 \\ \hline\end{array}\)

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Product Sales
Equity Eamings 100\% Sub Cos Intoreat Incorme Sarvice \& Other Income

\section*{TOTAL INGOME} Cost of Goods Sold

Salarles And Wages
Offico Supplles and Expenses Travel- System \& Other Semirs

Travet-Meots, Convican Communication Sorvices Morstage, Printing, Stationery Books, Porlodicals, Newspapers Rocrulting Expenses
Miso Matorials AEPES Contracts Onflee, Bullding, and Travel

AEP Service Corporation

 Outalde Sorvices Employ

Public Lebmity Insurance
Employee Panslons \& Benefits

 Other Mlisc General General and Adminstration Exp

Rants Expense


Product Sales Sves Rend Non-Assoc Companies Service \& Other Income

TOTAL INCOME
Cost of Goods Sold
Salariez And Wages
Travol Moers, Convss Semirs Travol Meors,
Misc Materials AEPES Contracts Offlea, Bullding, and Traval

AEP Senvico Corporation
Other Associato Companios Other Professlonal Sarvicos
Outsido Sandene Employed

Injurtes and Damages
Employee Penslons \& Benoints Goneral and Adminstration Exp
 Rents Expense

Maint of Structures \& Equipt
Depreciation and Amortization
Other Taxes
Taxes Othor than income Taxes TOTAL EXPENSES

Income From Operations (Before internst and income Taxes)

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Run Trie: \(3: 41\) PM
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PAGE 2

COMPARATIVE INCOME STATEMEN

\(\begin{array}{rr}518,252,405 & 593,847,660 \\ 987,525 & 594,510 \\ - & 0\end{array}\)



Prs
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{3}{|l|}{Central and South West Corporation} & & & & & & \\
\hline \multicolumn{3}{|l|}{1997 Professional Services Breakdown} & & & & & & \\
\hline & & & & & & & & \\
\hline & Legal & AuditJax & Accounting & Consulting-IT & Consulting-Non IT & Senices & Other & Total \\
\hline CSW Services & 13,203,390.00 & 627,853.00 & 1,131,042.00 & 3,333,070.00 & 6,685,328.00 & 879,831.00 & 374,740.00 & 26,235,254.00 \\
\hline Con-reg & 2,434,371.00 & 0.00 & 0.00 & 0.00 & 2,688,000.00 & 339,000.00 & 1,715,053.00 & 7.176,424.00 \\
\hline CPL & 1,422,856.00 & 142.032 .00 & 137,586.00 & 76,016.00 & 506,007.00 & 1,714,698.00 & 293.00 & 3,999,488.00 \\
\hline PSO & \(1.285,605.00\) & 115.606.00 & 0.00 & 24,028.00 & 107,376.00 & 1.717 .00 & 188,024.00 & 1,722,356.00 \\
\hline SWEPCO & \(330,980.00\) & 111,237.00 & 0.00 & 200.00 & 8,658.00 & 46,049.00 & 70,993.00 & 568,117.00 \\
\hline WTU & 59.423 .00 & \(87,769.00\) & 0.00 & 0.00 & 9,027.00 & 4,620.00 & 0.00 & 160,839.00 \\
\hline & 18,736,625,00 & 1,084,497.00 & 1,268,628.00 & 3,433,314.00 & 10,004,396.00 & 2,985,915.00 & 2,349,103.00 & 39,862,478.00 \\
\hline & & ---. ...- -- & & & & & & (3,433,314.00) \\
\hline Less Consulting & & & & & & & & \\
\hline Net Professional & vices excluding & sulting-IT & & & & & & 36,429,164.00 \\
\hline
\end{tabular}
Consulting-IT Detail (1)

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\title{
AEp SERVice Co. Professional services (2) Consulting-IT \(\$ 38,381 \mathrm{~K}\)
}



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202 Total Legal Sves




Notes/Sources:
(2) 1997 AEP Service Co. Analysis 97.374 .7 K in Non-Regulatory Fees
(2) 1997 AEP Service Co. Analysis
(3) 1997 AEP OpCo Analysis; Includes \(\$ 7,374.7 \mathrm{~K}\) in Non-Regulatory Fees (4) 1997 CSW Analysis
\[
\begin{aligned}
& \text { AEP SERVICE Co. PROFESSIONAL SERVICES } \\
& \text { [3] Conaliting } A_{n} \text {-IT } \$ 6,354 \mathrm{~K}
\end{aligned}
\]

Accoumt


\[
\begin{array}{ll}
\text { [1] Engincering } & \$ 138,4 \mathrm{~K} \\
\text { [2] Consulting-IT } & \$ 38,381 \mathrm{~K} \\
\text { [3] Consulting Nom-IT } & \$ 6,354 \mathrm{~K} \\
\text { [4] Finance \& Acctny } & \$ 1,364,2 \mathrm{~K}
\end{array}
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                213 Total Other . Pris
                    214 Ouation Stop Scea fla







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Page 2-Sheet 1
\(L-73\)



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ths Ended \\
\hline 1996 \\
\hline\((4,042,334.11)\) \\
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1, \\
\(1,388.71\) \\
11.38
\end{tabular}
\(\begin{array}{r}(4,040,934.04) \\ \hline \\ \hline\end{array}\) 10


PAGE 359
Product Sales
 Misc Nonoperating inc-Option Eq. In Eam of JVs-Yorkshire nterest Income Assoc Cos. Interest Income - Assoc Cos. Service \& Other Income

\section*{Cost of Goods Sold \\ Cost of Goods Sold}
TOTAL INCOME
Salaries And Wages
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> \(\rightarrow 50 \% \mathrm{~F}_{1}^{\prime} \mathrm{A}^{\prime \prime} 7,374 \mathrm{FK}\)

 (1,072,694.83) 1.1.
\(\qquad\) \(\begin{array}{r}(2,018,046.44) \\ 33,779,500.00 \\ 10,687.51 \\ - \\ 5,634.33 \\ \hline 31,777,755,40 \\ \hline 31,777,756.40 \\ \hline\end{array}\) . 11.1.


AEP Resources international
Comparative Income Statement AEP Resources international .
Comparative Income Statement
December 31,






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\(L-74\)
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Equity Earnings \(100 \%\) Sub Cos Interest Income Service \& Other Income

\section*{TOTAL INCOME}

\section*{Cost of Goods Sold}
Salaries And Wages
sesuedty pus senddns eoyo Travel- System \& Other Sem'rs
Travel-Meets,Convsa Semis
Postage, Pullding, and Traval
361
\((47,387.71)\)
7.71



\[
\begin{aligned}
& \text { Employee Pensions \& Benefits } \\
& \text { Advertising } \\
& \text { Prov for Uncollectible Accts } \\
& \text { Other Misc General Expense } \\
& \text { General and Adminstration Exp } \\
& \\
& \text { Other Rents } \\
& \text { Rents Expense }
\end{aligned}
\]
\[
\begin{aligned}
& \text { Political Risk Insurance } \\
& \text { Injuries and Damages }
\end{aligned}
\]
Auditing Other Associate Companies
AEP RESCO
Other Professional Services KOutside Sorvices Employed
Injuries and Damages
Employee Pensions \& Benefits
Maint of Structures \& Equipt
Run Date: \(1 / 29198\)
Run Time: \(0: 54\) AM

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\section*{Comparative Income Statement * December 31, \\ AEP Pushan Power L.D.C.}
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{Quartor Ended} \\
\hline 1997 & 1998 \\
\hline - & - \\
\hline \[
\begin{gathered}
(11,458.38) \\
1,204.84 \\
\hline
\end{gathered}
\] & - \\
\hline (10,251.54) & - \\
\hline (10,251.54) & - \\
\hline - & - \\
\hline - & - \\
\hline - & - \\
\hline - & - \\
\hline 182,310.78 & - \\
\hline 25,995.53 & - \\
\hline \((41,093.67)\) & - \\
\hline 494.41 & - \\
\hline 167,707.05 & - \\
\hline 425.00 & - \\
\hline 425.00 & - \\
\hline - & - \\
\hline (148.70) & : \\
\hline (146.70) & \(\bullet\) \\
\hline - & - \\
\hline & \\
\hline - & - \\
\hline - & - \\
\hline & \\
\hline - & - \\
\hline 167,985.36 & - \\
\hline
\end{tabular}
TOTAL EXPENSES
AEP Resources Dolaware, inc.
Comparative Income Statement
Quarter Ended 19196
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|l|}{Quarter Ended} & \multicolumn{2}{|l|}{Year-to-Date Ended} \\
\hline 1997 & 1996 & 1897 & 1998 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline \(\bullet\) & - \\
\hline 582,624.60 & - \\
\hline 582,824.60 & - \\
\hline 682,624.60 & - \\
\hline - & - \\
\hline 500.00 & - \\
\hline 600.00 & - \\
\hline - & - \\
\hline 90.10 & - \\
\hline 30.18 & \(\cdot\) \\
\hline 30.19 & - \\
\hline \[
\begin{array}{r}
2,823.61 \\
850.00
\end{array}
\] & \(\stackrel{-}{-}\) \\
\hline 3,473.61 & \(\bullet\) \\
\hline - & - \\
\hline & \\
\hline - & - \\
\hline 100.06 & - \\
\hline 100.06 & \(\bullet\) \\
\hline 1,875.00 & - \\
\hline 1,875.00 & - \\
\hline \(\cdots\) & - \\
\hline & \\
\hline - & \(\bullet\) \\
\hline 64.05 & - \\
\hline . & - \\
\hline 64.05 & - \\
\hline
\end{tabular}
Interest Income - Assoc Ccs.
Service \& Other Income

> TOTAL INCOME
Cost of Goods Sold
Office Supplles and Expenses Travel-Meets, Convs\& Sem'rs
Communication Services
Postage, Printing, Stationery
Office, Bullding, and Travel

Product Sales


\section*{AEP Energy 8orvic-a Ina} ABP Energy 8orvin o inhe
Comparative Income statement
December 34.


Page 2 - Snget 1
\(L-76\)







Svas Rend Non-Assoc Companies Sves Rend Norra income
Service \& Other

TOTAL INCOME
Cost of Goods Sold
Salaries And Wages
Travel-Meets,Convs Travel- Meats,
Misc Matartals AEPES Contracts Misc Materials AEp and Travel
 Other Associate Companies
 Outside Bervicetsinglo

InJuries and Damages
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\(-\frac{47,143.74}{47,143.74}\) \\
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\end{tabular} \(\xrightarrow[-10.00]{1330.677 .68}\) \(-1,330,677.68\) \(-(1,274,086.02)\) Page 2. Sheet 1
\(1-80\)
(1,279,086.02) ABP Commungations,
Comparative income 8titement
December 3t,
- pepusjoriono





\[
\begin{aligned}
& \text { Rent - Associated Companies } \\
& \text { Rents Expense }
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 1.11 1. \(\longrightarrow\) AEP Communcaltone, lle


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Product Sales
Maint of Structures \& Equipt
 Other Taxes
Taxes Other than Income Taxes

TOTAL EXPENSES
Income From Operations (Before Income From Income Taxes)
Interest and ind

Run Data: \(1 / 2^{8 / 98}\)
Run Tline: \(3: 41 \mathrm{PM}\)
\(\begin{array}{ll}\text { REPORT } & \text { NC: } \\ \text { RUN DATE: } & 1 / 26 / 98 \\ \text { RUN TIME: } & 07.46 .38\end{array}\)
\[
\begin{aligned}
& \text { INCOME: } \\
& \text { TOTAL INCOME } \\
& \text { EXPENSES: } \\
& \text { TAXES OTHER THAN INCOME TAXES } \\
& \text { REAL PROPERTY TAX } \\
& \text { OTHER TAXES } \\
& \text { OUTSIDE SERVICES EMPLOYED } \\
& \text { OTHER PROYESSIONAL SERVICES } \\
& \text { MISCELLANEOUS GENERAL EXPENSE }
\end{aligned}
\]
total expenses
ADMIN EXPENSE TRANSFRD-CREDIT
NET INCOME (LOSS)

comparative income statement


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\footnotetext{
OTHER INCOME
INTEREST INCOME
}
TOTAL INCOME
EXPENSES OTH OFFICE SUPPLIES \& EXPNERY
POSTAGE, PRINTING, STATIONERY LEDAL
AMERICAN ELEC POWER SERV CORP
OUTSIDE SVCS' EMPLOYED-AEPRESCO
 TRAVEL AND ACCIDENT INSURAN
DIRECTORS FEES AND EXPENSES
\[
\begin{aligned}
& \text { CORPORATE } \\
& \text { RETIREMENT PLAN } \\
& \text { OTHER MISC GENERAL EXPENSE } \\
& \text { MISCELLANEOUS RENTS }
\end{aligned}
\]
TOTAL EXPENSES

AEP Resource: ivice Company December 31,





\[
\begin{aligned}
& \text { Product Sales } \\
& \text { Interest Income } \\
& \text { Royaliy Income-flash FIII } \\
& \text { Other Miscellaneous Income } \\
& \text { Serv Rendered Assoc Co's } \\
& \text { Svcs Rend Assoc. Co-AEPR } \\
& \text { Sves Rend Non-Assoc Companies } \\
& \text { Service \& Other Income } \\
& \text { TOTAL INCOME }
\end{aligned}
\]

\section*{Productive Labor
Other Non-Productive Labor} Vacation Pay Accrued

Salarles And Wages
Books. Periodicals,
Recrulting Expenees
Recruing Contracts-Materials Misc Materials AEPES Contracts Office, Bullding, and Traval

\footnotetext{
Legal
Other Associate Companies
Other Professto. ral Services
Outside Sorvices Employed
}

Run Datse \(1 / 28 / 98\)
Run 7 Ime:
\(1: 33 \mathrm{PM}\)

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\section*{}

\begin{tabular}{|c|c|c|}
\hline \multirow[t]{2}{*}{.} & \multicolumn{2}{|l|}{AEP} \\
\hline & 1996 & 1997 \\
\hline Service Company & 2,036 (1) & 210 (2) \\
\hline Operating Company & N/A & 10,899 \({ }^{(3)}\) \\
\hline Total & 2,036 & 11,109 \\
\hline
\end{tabular}
Notes/Sources:
(2) 1997 AEP Service Co. Analysis (3) 1997 AEP OpCo Analysis (4) 1997 CSW Analysis

\title{
AEP SERVICE Co. PRofessional SERVICES WpifLaHerty (2] Enginearing Servicad \(\$ 138,4 \mathrm{~K}\)
}

Vendor





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\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{Central and South West Corporation} & & & & & & & \\
\hline \multicolumn{2}{|l|}{1997 Professional Services Breakd of} & & & & & & & \\
\hline & & & & & & & & \\
\hline & & & Finance \& & & & Enginering & & \\
\hline & & & Accounting & Consulting-IT & Consulting-Non IT & Services & Other & Total \\
\hline Company & Legal 13203390.00 & \(\frac{\text { Audivlax }}{627853.00}\) & Accouning & 3,333,070.00 & 6,685,328.00 & 879,831.00 & 374,740.00 & 26,235,254.00 \\
\hline CSW Services & \(\frac{13,203,390.00}{2434,371.00}\) & 627.853.00 & 1,131,042.00 0.00 & 3,333, 0.00 & 2,688,000.00 & 339,000.00 & 1,715,053.00 & 7,176,424.00 \\
\hline Non-reg & 2,434,381.00 & 142,032.00 & 137,586.00 & 76,016.00 & 506,007.00 & 1,714,698.00 & 293.00 & 3,999,488.00 \\
\hline PSO & 1,285,605.00 & 115,606.00 & 0.00 & 24,028.00 & 107,376.00 & 1,717.00 & 188,024.00 & 1,722,356.00 \\
\hline SWEPCO & \(330,980.00\) & 111,237.00 & 0.00 & 200.00 & 8,658.00 & 46,049.00 & 70,993.00 & 568,117.00 \\
\hline WTU & 59.423 .00 & \(87,769.00\) & 0.00 & 0.00 & 9,027.00 & 4,620.00 & 0.00 & 160.839 .00 \\
\hline & 18736,625.00 & 1,084,497.00 & 1,268,628.00 & 3,433,314.00 & 10,004,396.00 & 2,985,915.00 & 2,349,103.00 & 39,862,478.00 \\
\hline & & & & & & & & (3,433,314.00) \\
\hline Less Consulting & 1 & -- & & & & & & \\
\hline & & & & & & & & 36,429,164.00 \\
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Sources:
(1) 1997 AEP OpCo Analysis (2) 1997 CSW Analysis
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Notes:
(1) Based on Conversation with AEP (T. Jones) and CSW (R. Walker), \(2.5 \%\) Savings in EPRI Dues Based on the Following:
b) Lobbying with EPRI to Introduce Capped Fees in the Areas of Power Delivery, Customer Systems, and Environmental





NOTE: \(\$ 100,000\) ir dues and \(\$ 100,000\) in Tailored Collaboration funds are to be expended for the Power Systems Development Facility near Wilsonville, Alabama.

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline 等絽 & ENT & ONHENT SNO ¢
For Group-specine priclng detalts see the "EPRd Membersh & Price Base & Posted Price & \[
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& \text { Select } \\
& \text { When }{ }^{-x} \\
& \text { Here }
\end{aligned}
\] & Your Cost Wha Be Computed Here \\
\hline & & ENVIRONMENT FULL GROUP PURCHASE & 110\% CAP LOWEST & \(5 \quad 3,242,168\) & \(x\) & 53,080,060 \\
\hline \multirow[t]{28}{*}{} & \multirow{5}{*}{\begin{tabular}{l}
Terget 92 \\
Target 83 \\
Target 84
\end{tabular}} & \multicolumn{3}{|l|}{\begin{tabular}{l}
GROUP PURCHASE CAPPED AT LESSER OF \(110 \%\) OF 1997 PRICE OR MAXIMUM DISCOUNTED 1998 PRICE SUSTAINING MEMEER DISCOUNT OF 5\% APPLIED \\
Alr Quality Heatth and Rlsk Assessment
\end{tabular}} & & GROUP EUY \\
\hline & & Air Toxics Heath and Risk Assessment & DBR (1) & \$292,601 & & GROUP BUY \\
\hline & & Tropospheric Ozone and Preoursors & OBR (1) & \$338,320 & & GROUP BUY \\
\hline & & Aumospheric Particulales and Precursors & OBR (1) & \$338.320 & & GROUP BUY \\
\hline & & \multicolumn{2}{|l|}{Electric and Magnotic Fields Health Assessment and Management} & & & GRODP EUY \\
\hline & \multirow[t]{3}{*}{\begin{tabular}{l}
Target 85 \\
Target 86
\end{tabular}} & \multirow[t]{3}{*}{\begin{tabular}{l}
Eleciric and Magnetic Finids hoalth Assessment Elocric and Magnetic Fialds Mansogenert \\
Global Climate Crange
\end{tabular}} & \multirow[t]{2}{*}{\[
\begin{aligned}
& \operatorname{DER~(1)} \\
& \text { DBR (1) }
\end{aligned}
\]} & \multirow[t]{3}{*}{\[
\begin{aligned}
& \$ 585.203 \\
& \$ 237.739
\end{aligned}
\]} & & \multirow[t]{2}{*}{\[
\begin{aligned}
& \text { GROUP BUY } \\
& \text { GROUP BUY }
\end{aligned}
\]} \\
\hline & & & & & & \\
\hline & & & & & & GROUP EUY \\
\hline & \multirow[t]{4}{*}{\begin{tabular}{l}
rarget 87 \\
Targel 88 \\
Targer 89
\end{tabular}} & \multirow[t]{4}{*}{\begin{tabular}{l}
Glooal Cimate Poticy Cosi Ansrysis and lntegrated Assossment Assessment of the Potential impacis of Giotal Climate Crange Utility Greonhouse Gas Risk Management \\
Land and Groundwater Protection and Remediation
\end{tabular}} & \multirow[t]{3}{*}{} & \multirow[t]{4}{*}{\(\$ 548.628\)
\(\$ 274.314\)
\(\$ 91.438\)} & & \multirow[t]{3}{*}{\[
\begin{aligned}
& \text { GROUP BUY } \\
& \text { GROUP BUY } \\
& \text { GROUP BUY }
\end{aligned}
\]} \\
\hline & & & & & & \\
\hline & & & & & & \\
\hline & & & & & & GROOP \(80 \%\) \\
\hline & \multirow[t]{4}{*}{\begin{tabular}{l}
Terget 90 \\
Target 91 \\
Targel 92
\end{tabular}} & \multirow[t]{2}{*}{Comoustion Wastes end Grouncwater Prolection
MGP Sit Remediation and Heally Risk} & \multirow[t]{3}{*}{\[
\begin{aligned}
& \text { OBR (1) } \\
& \text { DBR (1) } \\
& \text { OBR (1) }
\end{aligned}
\]} & \multirow[t]{4}{*}{\[
\begin{aligned}
& \$ 246.883 \\
& \$ 210.307 \\
& \$ 146.301
\end{aligned}
\]} & & \multirow[t]{3}{*}{\[
\begin{aligned}
& \text { GROUP BUY } \\
& \text { GROUP BUY } \\
& \text { GROUP BUY }
\end{aligned}
\]} \\
\hline & & & & & & \\
\hline & & \multirow[t]{2}{*}{Transmission and Disifioution Soll and Water tssues Watershed, Ecosystem, and Power Plant Water Managernent} & & & & \\
\hline & & & OAR(1) & & & GROUP EUY \\
\hline & Target 93 & Water Toxics Assessment & DEP (1) & \$274.314 & & GROUP BUY \\
\hline & Target 9 & Assessment Tools for Cloan Water Act and impoundmont fiswes & OBR (1) & \$182,876 & & GROUP BUY \\
\hline & Target 95 & Watershed Risk Managemert and Ecosystem Proledion & D80 \({ }^{\circ}(1)\) & \$146.301 & & \multirow[t]{2}{*}{GROUP BUY GROUP BUY} \\
\hline & \multirow[t]{2}{*}{Target 96} & \multirow[t]{2}{*}{\begin{tabular}{l}
Power Plant Water Management \\
Plant Multimedia Toxies Characterlzation (PISCES)
\end{tabular}} & \multirow[t]{2}{*}{OBR (1)} & \multirow[t]{2}{*}{\$128.013} & & \\
\hline & & & & & & GROUFEOY \\
\hline & \multirow[t]{2}{*}{Target 97} & \multirow[t]{2}{*}{Plant Multmedia Toxics Characterciation (PISCES)
Worker Safery and Health} & \multirow[t]{2}{*}{DER(1)} & \multirow[t]{2}{*}{\$365,752} & & GROUP BUY \\
\hline & & & & & & GROUPEUT \\
\hline & \multirow[t]{2}{*}{Targer 98} & \multirow[t]{2}{*}{\begin{tabular}{l}
Worker Safoty and Heaith \\
Environmental Assets Management
\end{tabular}} & \multirow[t]{2}{*}{OBR (1)} & \multirow[t]{2}{*}{\$54,007} & & GROUP BUY \\
\hline & & & & & & GROUPEUY \\
\hline & Target 99 & Envronmontal Assots Managoment & \multirow[t]{2}{*}{DER (1)} & \$137.157 & & \multirow[t]{2}{*}{GROUP BUY} \\
\hline & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{(1) Decining bloox Rate}} & & & & \\
\hline & & & Total Environment Group & & & \$3.080.060 \\
\hline
\end{tabular}


\footnotetext{
NOTE: \(\$ 100,000\) in dues and \(\$ 100,000\) in Tailored Collaboration funds are to be expended within this Target (107).
}
\begin{tabular}{ll} 
To: & Vincent A. Lepore/AEPSC/American Electric Power \\
cc: & Bruce A. Renz/AEPSC/American Electric Power, Don Joslyn/American Electric Power \\
From: & Thomas L. Jones/American Electric Power \\
Date: & \(08 / 22 / 9708: 25: 00\) AM \\
Subject: & R\&D Budget Request - Final Version
\end{tabular}

The following R\&D budget requests are based on information provided by Cart Byrd (Consumer Services), Steve Brewer (Nuclear), Tom Jones (Energy Delivery). Kelly Fuller (Power Generation), Navin Bhatt (Tansmission Planning), and Jeff Laine (System Planning). Some provided information on EPRI TC funding requests; however, this information is not included below.

\section*{R\&D Budget Requests}

\section*{Total}

1998
Materials and Outside Services \(\mathbf{= \$ 5 , 1 2 1 , 2 4 8}\)
Internal Labor \(\mathbf{= \$ 1 , 3 8 3 , 9 0 0}\)
1999
Materials and Outside Services \(\mathbf{=} \mathbf{\$ 4 , 1 7 8 , 7 7 3}\)
Intemal Labor \(=\mathbf{\$ 9 1 0 , 1 0 0}\)

\section*{Consumer Services}
```

1998}\mathrm{ Materials and Outside Services =\$913,000 M-3

```
Inemal Labor \(=0\)
1999
Materials and Outside Services \(\boldsymbol{=} \$ 961,000\)
Internal Labor = 0

Nuclear
1998
Materials and Outside Services \(=\$ 82,000\)
Internal Labor \(=0\)
1999
Materials and Outside Services \(=\$ 50,000\)
Intemal Labui=0

Energy Delivery
1998
Materials and Outside Services \(=\$ 3,309,248\)
Internal Labor \(=\$ 1,423,900 \quad+250,000\) (sustem Plaririina, MH1O
\(M-3,559,248\)
```

1999
Materials and Outside Services = \$1,542,733
Intemal Labor = \$904,100
910,100
System Planning
1998
Materials and Outside Services }=\mathbf{\$250,000 NT-9
Internal Labor = 0
1 9 9 9
Materials and Outside Services = \$200,000
Intemal Labor = 0
Power Generation
1998
Materials and Outside Services =\$567,000 M-3
Intemal Labor = 0
1999
Materials and Outside Services $=\$ 1,425,000$ Internal Labor = 0

```

\section*{1998 EPRI TARGET SELECTION FORM}



\section*{1998 EPRI TARGET SELECTION FORM}



\section*{1998 EDR TARGET SELECTION FORM}


1998 EPRI TARGET SELECTION FORM

in Naia Keyucat
16.0 RESKARCII \& DEVELOEMFNT
INSTRIKTIUNS:


\section*{Penou Provklig Dala:}



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\section*{ س,} T \(\square\)
T PAGE 408

\begin{tabular}{|c|c|c|c|c|c|}
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\hline
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\begin{tabular}{|c|c|c|c|c|c|}
\hline 数| & 雨 & \[
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\] & \(\omega=5=000000\) & & 0 \\
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\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline 듳 & 率 & \[
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\] & 000000000 & 9 & 8 & \(\frac{8}{8}\) \\
\hline 都 & \[
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\] & \[
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\] & 90000000 & 8 & 8 & \(\stackrel{8}{3}\) \\
\hline
\end{tabular}
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\(\cdots\) 오 N N N N
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M
\begin{tabular}{lr} 
Escalator & \(3.0 \%\) \\
Number of Years & 2
\end{tabular}

PAGE 412
Number of Years
2

1997
AEP
Avg. Number of Shareholders
152.000 From AEP 1997 Shareholder Expense Informatii

\section*{Costs}

Annual Report
Stock Transter/Registrar Fees
System Maintenance and Development
Annual Meeting
Dividends Processing and Disbursement
Postage
NYSE Fees
Proxy Services
DRIP

(Dividends Processing and Disbursement + Postage + Proxy) / Shareholder
CSW
Avg. Number of Shareholders
100,000 Per Conversation with Ellen Whalen (CSW)

\section*{Costs}

Annual Report
Stock Transter/Registrar Fees
System Maintenance and Development
Annual Meeting
Dividends Processing and Disbursement
Postage
NYSE and Chicago Stock Exchange
Proxy Services
DRIP
Other

(Dividends Processing and Disbursement + Postage + Proxy) / Shareholder
\begin{tabular}{|c|c|c|c|c|c|}
\hline Savings & & & 1997 & 1999 & \\
\hline CSW's Annual Report Costs & & & 402 & 427 & \\
\hline less CSW's Variable Cost per Annual Report & \$ & 1.00 & & & \\
\hline Times CSW's Number of Shareholders & & 100,000 & (100) & (106) & \\
\hline CSW's Stock Transfer/Registrar Fees & & & 75 & 80 & \\
\hline CSW's System Maintenance and Development Costs & & & 30 & 32 & \\
\hline CSW's Annual Meeting Costs & & & 28 & 30 & \\
\hline CSW's NYSE and Chicago Stock Exchange Fees & & & 120 & 127 & \\
\hline CSW's DRIP Fees & & & 10 & 11 & \\
\hline CSW's Other Costs & & & 50 & 53 & \\
\hline Total Number of Shareholders & & 252,000 & & & \\
\hline Percentage of Shareholder Overlap & & 10\% & & & \\
\hline Revised Number of Shareholders & & 226,800 & & & \\
\hline AEP's (Div. Processing and Disbursement + Postage + Proxy)/ Shareholder & \$ & 3.85 & & & \\
\hline Predicted Div. Processing and Disbursement + Postage + Proxy Costs & & 874 & & & \\
\hline Sum of AEP/CSW Dividends Processing and Disbursement + Postage + Proxy Costs & & 1.010 & & & \\
\hline Savings & & & 136 & 144 & \\
\hline Total Savings & & & 751 & 797 & \(N-\sigma\) \\
\hline
\end{tabular}
\(\$ 4.24\)


MMDEND DISBURSEMENT-OUT OF POCKET COSTS:
\begin{tabular}{llll} 
ST OF CHECKS & 11,285 & 10,600 \\
\(\sim\) & \(13 S T\) OF ENVELOPES & 13,860 & \(\underline{11,000}\) \\
& \(\underline{21,800}\) \\
\hline
\end{tabular}

DMDEND REINVESTMENT PLAN-OUT OF POCKET COSTS:
\begin{tabular}{lrr} 
COST OF STATEMENTS & 6,500 & 7,000 \\
COST OF ENVELOPES & 3,500 & 4,000 \\
BROKER COMMISSIONS & 6,700 & 1,000 \\
STATIONERY EXPENSE & 2,250 & 2,500 \\
& \(\underline{18,950}\) & \(\underline{14.600}\) \\
& &
\end{tabular}

EOSTACE:
DIMDEND CHECKS
DIV. REINVEST. PLAN

157,650
29,395
RECORDKEEPING 16,000
TAX COMPLIANCE 9,800
PROXY:
initial malling \(\quad 00,000\)
broker mailings \(\quad 100,000\)
return votes 30.000
total proxy postage \(\quad 310.000\)
522.845

PROXY OUT OF POCKET COSTS:

\(\begin{array}{ll}\text { ST OF ENVELOPES } & 12,700 \\ & 24,600\end{array}\)
. BOX RENTAL

OTHER OUT OF ROCKEL COSTS:
RECORDKEEPING
LEASE LINE FOR PHONES
6,900
11,400
DTC LISTINGS 1,800
UNCLANED PROPERTY COMPL. 2.000
22.100

154,000
33,000
15,000 cartificate mailing, correspondence, etc 10,000

150,000 cost of postage re proxies will be significantly 300,000 higher in 1998, because of merger documents.
30,000
480,000
692.000

13,000
20,000
710
33.710

7,000 stationery, etc.
11,400
1,800
2,000
22.200

162,000
142,000

To:
Bette J. Rozsa/AEPSC/American Electric Power
ce:
From: Chris A Amatos/AEPSC/American Electric Power Date: 01/23/98 05:20:00 PM
Subject: The Numbers

BI.
Here are the numbers:
1997 Corp Comm Annual Meeting and Annual Report Expenses:
Annual Meeting
Meeting space, reception
and rooms
\$24,837.00
Invitations
379.00

Photographer
645.50

Reply cards
318.70

Signage and name tags
150.00

Air Charter
Total
\(\begin{array}{r}\frac{10,502.70}{} \$ 36,832.90 \\ \hline 10\end{array}\)
armed Meetias Unspeares \(\frac{3700}{40,633 \mathrm{~N}}\) -
Annual Report
Printing
\(\$ 196,948.74\)
Paper
133,616.60
Freight 6,375.75
Photo
Total
\(\frac{20,000.00}{\$ 356,941.09}\)
for 350,000 Reports
WP/FLAHERTY
PAGE 416



PAGE 418

SYNERGIES SUMMARY
office in Washington, D.C.
The combined company will only need one office in Columbus, and one
Consolidation of corporate and administrative labor will result in less office space requirements. Savings will be realized from sublease of excess space.
Basis for Calculation:
The corporate builcings will be consolidated or used for other purposes. Savings will be realized from the elimination of operating cost of these
facilities. Savings are based on the lease cost for comparable office space in the affected cities.
Space savings are based on corporate labor reductions, weighted average space per corporate employee ( 356 sq.ft.) and weighted average cost
Savings will also be realized by closing one of the Companies' two
Washington offices.
Key Assumptions:
\(\square\) Excess office space can be sub-leased.
The selected facilities (Headquarters, Service Company buildings)
can be fully consolidated.
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{AEP Position:} \\
\hline \multicolumn{2}{|l|}{AEP's headquarters has 660,596 square feet of rentable space, with approximately 2,150 employees occupying that space. Lease cost per square foot for comparable space in Columbus is approximately \(\$ 18.50\).} \\
\hline \multicolumn{2}{|l|}{AEP has a Washington, D.C. lobbying office. 1997 Washington office non-labor expenses totaled \(\$ 744,389\).} \\
\hline \multicolumn{2}{|l|}{CSW Position:} \\
\hline \multicolumn{2}{|l|}{CSW's Dallas corporate headquarters has 291,224 square feet of rentable space with 599 employees, and its Tulsa service company location has 239,375 square feet with 870 employees. Lease cost per square foot of comparable office space in Dallas is approximately \(\$ 18.17\), and for Tulsa, 17.50.} \\
\hline \multicolumn{2}{|l|}{CSW maintains an office in Washington, D.C. for lobbying purposes. The Washington office non-labor expenses were \(\$ 876,770\).} \\
\hline \multicolumn{2}{|l|}{Ten Year Savings (\$000):} \\
\hline - O8M Savings & \$80,661 \\
\hline - Capital Savings & \$ 0 \\
\hline - Revenue Requirements Savings & \$ 0 \\
\hline - Total Savings & \$80,661 \\
\hline
\end{tabular}
Facilities:
1999 (8\&M Savings (\$000) 1999 (O\&M Savings ( \(\$ 000\) )
1999 Capial Savings ( \(\$ 000\) ) Fixed Charge Const Intlation katc
fistimated lific Partial Year Savings Anmal Savines
Anntad S:avings Amount
Cupitad Savings (l)eprexialed)

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6,194,022
\begin{tabular}{|c|c|c|}
\hline  &  &  \\
\hline & & \(\leftrightarrow \infty\) \\
\hline
\end{tabular}

\(\underset{\sim}{\sim}\)


\%

To:
cc:
From:
Date:
Subject:

Harry E. Vick/AEPSC/American Electric Power @ American Electric Power Ron L. Shaw/American Electric Power @ American Electric Power Harry E. Vick/AEPSC/American Electric Power 02/10/98 11:37:26 AM
Expenses Related to Rental Property of 1 Riverside Plaza For the Year Ended December 31, 1997

Please provide, as in prior years, the expenses related to the rental property of 1 Riverside Plaza. The expenses should be provided by cost per square foot for the following components for 1997.

Building Services -\$3,535,373-\$5.35 sq.ft.
Property Insurance- \(\$ 66,680-\$ .10\) sq. ft.
Building Maintenance- \(\$ 487,132-\$ .74\) sq.ft.
Real Estate Taxes- \(\$ 1,586,400-\$ 2.40\) sq.ft.
Interest on Mortgage Notes- \(\$ 6,156,250-\$ 9.32\) sq. ft.
1st Mortgage Notes-\$675,048-\$1.02 sq. ft.
Also, please verify the following list of tenants and the square feet rented by them for the year 1997. If there were any others, please add them to the list.
\begin{tabular}{ll} 
Huntington Bank & \(1,578 \mathrm{sq} \mathrm{ft-same}\) \\
Louis Frey Co. & \(1,867 \mathrm{sq}\) ft-same \\
Simpson \& Thatcher & \(4,497.21 \mathrm{sq} \mathrm{ft}\)-same
\end{tabular}

I would like to receive this information by March 1, 1998. If you have questions please contact me at 200-1530.







\section*{SYNERGIES SUMMARY}

\section*{\(\frac{\text { AEP/CSW }}{\text { Synergies Refinement }}\)}
Procurement


Cumblative C C.putal Savings. Rivenue Rey. Savings

Tonad Revenue Rey. Sawings
Total O\&M und Fixad
Notes
(1) Percentage split estimated from T\&D vs. Generation purchases
(3) Savings taken on CSW's totals due to scale differences
20.0 NON-FUEL MATERIALS \& SUPPLIES PROCUREMENT CSル- Tヶ



FAX
Date:

\(2 / 25\)

To: Russell Davis, CSW
From:
\(\qquad\)
\(\qquad\)
\(\qquad\)
\(\qquad\)
\(\qquad\)
Phone:
Fax phone: 614/223-1187
Phone: \(918.594-2633\)

CC:
Chide Smith
\(\qquad\)
\(\qquad\)
\(\qquad\)
\(\qquad\)

Fax phone:
918-594-3882

REMCNRKS:
Usgear
For your review
Reply ASAP
Please comment
Russell, Brenda Potter bad a report to pull the data you needed.
'S' Type itcras, \(93 \%\) of the 'S' type lems issued during '97 were capitalized
' \(\mathrm{C}^{\prime}\) Type items, \(32 \%\) of the ' C ' type treas spued in ' 97 were capitalized directly. The balance of the ' C ' type teems go to holding accounts and are distributed

If you have any questions, tee as know.
\[
\begin{gathered}
\text { MOTE: THIS /ST.D.SS ONLY. } \\
\text { PROCUREMENT }
\end{gathered}
\]
Please provide the data requested below as specifically and completely as possible. If data requested is not applicable, please provide a complete explanation of why not. Also, please inform us of notable exceptions to or anticipated changes in the data being provided during the forecasted study period.
Jerry K. Steger (214) 777-2228
MATERIALS \& SUPPLIES PROCUREMENT - CSW Gen.

\section*{Person Providing Data:}
NOIE: " C " is calculated at \(20 \%\) of " B " using \(80-20\) rule

\section*{MATERIAL PURCHASES 1997}

Purchase \$'s by Field Locations
(T\&D-Nuclear-Generation-Mines)
Purchase \$'s by AEPSC
(T\&D-Nuclear-Generation-Mines)
C-Order Purchases


Procurement Card Purchases (Approx.)
(Local Purchases Field Personnel-Less \(\$ 1000\) Transaction) TOTAL

484,383,061

\(\$ 9.820 \quad 2001\) One-ine inventory reductions 8

\begin{tabular}{llllllllllll}
\hline\(\$ 0\) & \(\$ 0\) & \(\$ 0,820\) & \(\$ 9,820\) & \(\$ 0,820\) & \(\$ 0,820\) & \(\$ 0,820\) & \(\$ 9,820\) & \(\$ 0,820\) & \(\$ 0,820\) & \(\$ 0,820\) & \\
\hline\(\$ 0\) & \(\$ 0\) & \(\$ 1,473\) & \(\$ 1.473\) & \(\$ 1,473\) & \(\$ 1,473\) & \(\$ 1,473\) & \(\$ 1,473\) & \(\$ 1,473\) & \(\$ 1,473\) & \(\$ 368\) & \(\$ 12.152\) \\
& & & & & & & & & & & \\
& \(\$ 0\) & \(\$ 0\) & \(\$ 1,473\) & \(\$ 1,473\) & \(\$ 1,473\) & \(\$ 1,473\) & \(\$ 1,473\) & \(\$ 1,473\) & \(\$ 1,473\) & \(\$ 1,473\) & \(\$ 368\)
\end{tabular} AEP INVENTORY
Transmission \& Distribution
M/S (1)
Cap. Spare Parts
Turns
3.73
\(\stackrel{\aleph}{\infty}\)
Turns
\(\stackrel{\sim}{\sim}\)

\begin{tabular}{c}
1997 \\
\(68,472,814\) \\
\(49,561,719\) \\
\hline \(118,034,533\)
\end{tabular}
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\(\varepsilon 8 t^{\prime} \angle I E^{\prime} \angle t\)
\(\overline{9661}\)
86,173.060
\begin{tabular}{rrr}
\(86,173,060\) & \(83,903,727\) & 0.36 \\
\hline \(160,209,923\) & \(\frac{154,328,215}{}\) &
\end{tabular}
\begin{tabular}{rrr}
\(86,173,060\) & \(83,903,727\) & 0.36 \\
\hline \(160,209,923\) & \(\frac{154,328,215}{}\) &
\end{tabular}
\(\stackrel{\oplus}{0}\)

\begin{tabular}{|c|c|c|}
\hline 丰 & \(\stackrel{N}{N}\) & 気 \\
\hline
\end{tabular} 이
N
res AEP INVENTORY
Transmission \& Distribution
M/S (1)
Cap. Spare Parts
Total Inventory (Less Nuclear and Fuel Supply)
Generation
Fuel Supply
M/S
Cap. Spar


Nuclear
Cap. Spa
Cap. Spare Parts
Nuclear \({ }^{\text {Cap }}\) Spare Parts
\(\stackrel{\text { N }}{ }+\quad\) Cap. Spare Parts
Generation
Transmissio
\begin{tabular}{rrrr}
\(86,173,060\) & \(83,903,727 Q-2\) & 1.04 \\
\(47,317,483\) & & \(68,472,814 Q-\partial\) & 3.73 \\
\hline \(133,490,543\) & \(152,376,541\) & & 4.08
\end{tabular}
(1) Includes \(\$ 26.4\) million of meters and transformers classified by AEP as capitalized spare parts as follows:
Transmission and Distribution
Notes


\footnotetext{
Generation
Transmission \& Distribution
}

Generation
Transmission \& Distribution
\[
\begin{aligned}
& \text { Generation } \\
& \text { Transmission \& Distribution }
\end{aligned}
\]

\footnotetext{
Transmission \& Distribution (1)
}
NSTRUCTIONS:
lease provide the data requested below es specifically and completely as possible. If data requested is not applicable, please provide a complete explanation of why not.
Uso, please inform us of notable exceptions to or anticipated changes in the data being provided during the forecasted study period.
Dala Req
21.0 INVENTOK
Dala Rea:
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\section*{. PRNse CSW - T\&: 0}

\section*{} \begin{tabular}{|l|l|} 
& \(\circ / \sim:\) See Below \\
\hline\(-15-16 \%\) & \\
\hline
\end{tabular} \begin{tabular}{c|c|}
\hline\(-15166 \%\) \\
\(-15106 \%\) & \\
\hline
\end{tabular} \(\qquad\)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline  & 38.38 & & & & & & & & & \\
\hline  & \(3 y_{3} 0_{3}\) & & & & & & & & & \\
\hline
\end{tabular}

\footnotetext{
\(\begin{array}{ll}396 \text { Integrated } & (\sim) \text { Based upon estimates } \\ \text { ommon inv. } & \text { by consultant for CSWS }\end{array}\)
\(\begin{array}{ll}\text { ommon inv. } & \text { by consultant for CSWS } \\ \text { porting system } & \text { Controllers }\end{array}\)
}





eneration:



ransmission/ .


\subsection*{21.11 Inventory expense AE \(P\)}
INSTRUCTIONS
Also. please inflame us of notable excopiliona to or anilictpaled changes in the data per data requested is nod appiticable, pitesze provide a complete explanation of why now

\section*{Person Providing Data:}
 Transmission/
Mi s
+ SP
* ASP
\(\stackrel{\stackrel{+}{\infty}}{\infty}\)
scleral:

Transformer Inventory

\footnotetext{
R Wadde:W Adarms
H:Vomanlianco KEP-CSWTrv. 123
}


 CLASS ITEMS NO ON-ORD ON-HAND REPAIR


\section*{Privileged and Confidential - For Internal Use Only}

\section*{SYNERGIES SUMMARY}

\section*{\(\frac{\text { AEP/CSW }}{\text { Synergies Refinement }}\)}

Savings Area: Contract Services


\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{SAVINGS} \\
\hline Percentage & Amount & Capital & O8M \\
\hline \multicolumn{4}{|l|}{(1)} \\
\hline 0.0\% & . & - & - \\
\hline 0.0\% & . & . & - \\
\hline 2.0\% & 116.587 & 10.096 & 106.490 \\
\hline 0.0\% & & & - \\
\hline \multirow[t]{2}{*}{0.0\%} & - & . & - \\
\hline & 116.587 & 10.096 & 106.490 \\
\hline 0.0\% & - & - & - \\
\hline 0.0\% & - & - & - \\
\hline 2.0\% & 461.332 & 73,490 & 387.842 \\
\hline & . & . & - \\
\hline \multirow[t]{2}{*}{\[
\underline{0.0 \%}
\]} & . & . & - \\
\hline & 461,332 & 73.490 & 387.842 \\
\hline 5.0\% & 51,641 & 18.074 & 33.567 \\
\hline 3.0\% & 2,664,672 & 932.635 & 1.732.037 \\
\hline 3.0\% & 278.861 & 97.601 & 181.260 \\
\hline 2.0\% & 82,625 & 28.919 & 53.707 \\
\hline \multirow[t]{2}{*}{2.0\%} & - & . & \(\cdots\) \\
\hline & 3.077.799 & 1.077.230 & 2.000 .570 \\
\hline & 1. 1.073 .462 & 1.637,760 & (564.297) \\
\hline 4.0\% & 1.073.462 & 1.637.760 & \((564,297)\) \\
\hline & 4,729.180 & 2,798,576 & 1,930,604 \\
\hline
\end{tabular}




\footnotetext{
\(\frac{\text { Notes }}{\text { (1) } \text { Dist }}\)
(1) Distribution within AEP categories estimated by applying CSW percentages to totals per category.
}
5.O NON. LABOR (UTHITY CONTRACTORS)

Category
5.17 Transmission



5.0 NON-LABOR (UTILITY CONTRACTORS)
\begin{tabular}{cl}
\multicolumn{1}{c}{ Category } & Sub-Category \\
5.17 Transmission & \\
& Engineering \\
& Maintenance/Construction \\
& Vegetation \\
Inspection \\
& Other (ROW, excavate, etc.) \\
& Total \\
5.17 Distribution & \\
& \begin{tabular}{l} 
Engineering \\
\\
\\
\\
\\
\\
\\
\\
\\
\\
\\
\\
\\
Vaintenance/Construction \\
Inspection \\
Other (ROW, excavate, etc.) \\
\\
Total
\end{tabular}
\end{tabular}
Total

5.2 Other
 11
\(i\)



\(\stackrel{7}{8}\)
 1
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1
\]

8
3







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\(\stackrel{\rightharpoonup}{\sim}\)

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\(\begin{array}{lll}\stackrel{\circ}{0} \\ \stackrel{0}{0} & \stackrel{\circ}{0} \\ \stackrel{0}{\circ} & 0\end{array}\)
    \(\stackrel{\text { 合 }}{\stackrel{y}{2}}\)




FOSSIL GENERATION - outside services - CSW-Generafión

\$ 1,425,000 \$ 18,788,000 \$ 10,425,000

\section*{\$ 300,000}
\[
7,418,000
\]
\[

\] COMPANY
Descript. Purchases
CPL
PSO
SWEPCO
WTU
TOTAL OPERATING CO.
\(\$ 1,215,000 \$ 16,685,000 \$ 0,115,000\)

\section*{\$ \(1,419,000\)}
Moṣt of the Operations-relatad Outside Services would be for Environmental Permilts. Janitorial Servicas, atc.
Therefore in response to the information request related to Contract Labor the following should be provided:

1.0 CONTRAC1 SERVICES

\section*{STBUCTIONS:}
ase provide the data requested below as specifically and completely as possible. If data requested is not applicable, please provide a complete explanation of why not io, please inform us of notable exceptions to or anticipated changes in the data being provided during the forecasted study period.

\section*{ATACHED DOCUMRNTS \\ SEE}

\section*{}
) A
An
-son Providing Data:
ansmission Engineering
D Control
Inspection
Other (describe)
tribution Engineering
Maintenance
Vegetation
Inspection
Other (describe)
Eration Engineering
Arintenance
Inspection

9.0 Contract Se
19.0 Contract Services

\(R-16\)

SW Contracts 197 Payment History By Vendor

\section*{STRACTOR NAME}
G. Hill Power, Inc
G. Hill Power, Inc.
E Transportation
Cash Express
RT, Inc.
rial Data Sence, Inc.
ard Place Joint Venture
Stalter and Associates
Environmental
ndahl Corporation
nerican Ecology Corp
nerican Filler Serice
enican Tower Corporation
alysts Intemational
drews ower, Inc.
ogeo Interactive
nstrong Laing. Inc.
pect Telecommunications
plunn
B Consinucion
D Dect
idger
irr Alr Patrol, Inc.
islc Industries, Inc.
irg Services Berg Inc.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{SW Contracts} & & & & & & & & & & \\
\hline \multicolumn{2}{|l|}{997 Payment History By Vendor} & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & \multicolumn{2}{|l|}{CPL} & \multicolumn{2}{|l|}{CSW} & \multicolumn{2}{|l|}{PSO} & \multicolumn{2}{|l|}{SEP} & \multicolumn{2}{|l|}{WTU} & \\
\hline ONTRACTOR NAME & Capltal & Other & Capltal & Other & Capltal & Other & Capltal & Other & Capltal & Other & Total \\
\hline amhard Construction & 22,039.13 & 8.224.24 & & & & & & & & & 30,283,37 \\
\hline 11 Cowden & & & . & & & & & & & 3.250 .00 & 3,250.00 \\
\hline son Electric & 168,817.18 & & & & 1,508,124.74 & 847,881.16 & & & 377,287.68 & & 2,901,890.77 \\
\hline ack \& Veatch & & & & & 10,772.18 & & & & & & 10.772 .18 \\
\hline Jard Of Regents U.T., System & & & & & & & & & & 1,050.00 & 1.050.00 \\
\hline 28star Garage Doors & & & & & & & & 5,588.93 & & & 5,588.93 \\
\hline adlay Company & & & & 4,815.00 & & & & & & & 4,816.00 \\
\hline \multicolumn{2}{|l|}{ian Davis d/d/a/ Davis Electrical Services} & & & 2,725.76 & & & & & & & 2,725.78 \\
\hline \multicolumn{2}{|l|}{onco Environmental Services, Inc.} & & & & & & & 1,585.57 & & & 1.595.57 \\
\hline Iddy Clark & & & & & & & & & & 2,200.00 & 2,200.00 \\
\hline llock Tower Service & & & & & & & 50,803.00 & 4,852.00 & & & 55,055.00 \\
\hline lins \& McDonnell & & & & & & & 38,928.79 & 3,358.00 & & & 42,284.79 \\
\hline A. Short & & 30,586.28 & & & & 5,839.87 & & 18,358.94 & & 18,387.38 & 74,152.43 \\
\hline A.R. Electric & & & & & 29,120.87 & 29,226.89 & & & & & 58,347.78 \\
\hline iblecom of Hobart & & & & & & 94.41 & & & & & 94.41 \\
\hline indle Corporation & & & & 30,488.61 & & & & & & & 30,488.61 \\
\hline ipltol Hill Software & & 3,333.00 & & 9,161.65 & & 3,333.00 & & 3,334.00 & 3,334.00 & & 22,495.85 \\
\hline istle Tower Corp. & & & & & & & & & & 3,080.00 & 3,980.00 \\
\hline IT Systems USA, LTD & & & & 38,700.00 & & & & & & & 38,700.00 \\
\hline intral Construdion Company & & & & & & & 286,155.00 & 289,978.47 & & & 576,131.47 \\
\hline sco Systoms & & & & 383,695.39 & & & & & & & 383,685.38 \\
\hline Y of Wellington. TX & & & & & & & & & & 514.62 & 514.62 \\
\hline Ail Eng. Services, Inc. Design & 134,844.98 & 5.532 .72 & & & & & & & & & 140,377.70 \\
\hline issic Cable & & 3,979.18 & & & & 349.77 & & & & & 4,328.95 \\
\hline ates Flold Surveying & & & 7,628.17 & & 404,026.25 & 221,097.33 & 429,181.56 & & 227,938.00 & & 1,289,871.31 \\
\hline Jer Eng. \& Surverying & & & & & & & & & 34,320.72 & & 34,320.72 \\
\hline le Waddall & & & & & & & & & & 1,200.00 & 1,200.00 \\
\hline Ioman County Elec Coop & & 2,952.17 & & & & & & & & 2,683.48 & 5,635.03 \\
\hline twell \& Assoclates, Inc. & & 3,000.00 & & & & & & & & & 3,000.00 \\
\hline mdisco, Inc. & & & & 2,042,485.50 & & & & & & & 2,042,485.50 \\
\hline mmunications Associates & & & & & & 4,477.11 & & & & & 4,477.11 \\
\hline mputer Assoclates & & & & 658,880.02 & & & & & & & 858,880.02 \\
\hline mputer People & & & & 30,484.00 & & & & & & & 30,484.00 \\
\hline mputerland & 135,014.74 & 192,358.15 & 2,351,853.41 & 1,041,605.14 & 647,468.78 & 82,705.82 & 800.111.37 & 73,814.30 & 130,089.78 & 227.197.82 & 5,683,097.31 \\
\hline mpuware Corporation & & & & 432,571.19 & & & & & & & 432.571.18 \\
\hline ntrol Data Systems, Inc. & & & 157,127.04 & & & & & & & & 157.127.04 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{W Contrate} & & & & & & & & & & \\
\hline \multicolumn{2}{|l|}{97 Payment History By Vendor} & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\({ }^{\text {CPL }}\)}} & & & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{PSO}} & & & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{WTU}} & \\
\hline & & & \multicolumn{2}{|l|}{csw} & & & \multicolumn{2}{|l|}{SEP} & & & \\
\hline Intractor name & Capital & Other & Caplal & Other & Capital & Other & Capital & Other & Caplal & Other & Total \\
\hline opeers 8 Lybrand & & & & 62,245.21 & & & & & & & 62,245.21 \\
\hline alg's Anlenna Svc & & & & 10,630.86 & & & & & & & 10,830.86 \\
\hline w Communications, Inc. & & 56,982.00 & & & & & & & & & 56,082.00 \\
\hline F Industries, Inc. & 17.081.02 & & & & & & & & & & 17.081 .92 \\
\hline na Commerctal Crodit & & & & 12,180.47 & & & & & & & 12,100.47 \\
\hline ta Dynamics & & & 192.828.00 & 221,017.50 & & & & & & & 413.645 .50 \\
\hline tabase Administration. Inc. & & & 94,090.00 & 63,018.50 & & & & & & & 157,108.50 \\
\hline taplex Corp. & & & & 3,502.88 & & & & 25,491.78 & & & 28,094.74 \\
\hline ivey Trae & & & 14.681.68 & 5.483.04 & 87,248.74 & 342,248.86 & & & 89,293.94 & 485,356.44 & 1,004,293.50 \\
\hline ivid Carrol Draperies & & & & & & & & 3.464.88 & & & 3,486.88 \\
\hline vis H . Ellot & & & & & 2,171,672.93 & 1,369,388.20 & & & & & 3,541,081.13 \\
\hline dision Assodates & 15,051.00 & & & & & 15,051.00 & 15,048.28 & & & & 45,151.29 \\
\hline amond L. Transports & & & & & & & & & & 0,048.00 & 8,048.00 \\
\hline -Rile & & & & & & & & 1,950.00 & & & 1,950.00 \\
\hline m Tectinology Group. Inc. & & & 55.085.33 & & & & & & & & 55.085 .33 \\
\hline ash Consulling Englnoers & 34.442.76 & & & & & & 11,545.00 & & & & 45,987.76 \\
\hline pont Buildiling. Inc. & 1,583.38 & 91,110.30 & & & & & & & & & 92,693.68 \\
\hline \multicolumn{2}{|l|}{gle Construction \& Environment} & & & & & & & & & 5,139.00 & 5,139.00 \\
\hline IStowart & & & & & & & & & & 1,200.00 & 1,200.00 \\
\hline \(\mathbf{S}\) & & & 5,574.88 & 202,588.39 & & & & & & & 208.171 .27 \\
\hline \multicolumn{3}{|l|}{Camino Resources, LTD. Electical ENvir. Assodatas} & & 25,938.36 & & & & & & & 25,938.36 \\
\hline crical Testing Spedalist & & & & & & & 10,224.22 & & & & 10,224,22 \\
\hline crotek Conceppls, Inc & & & & 30,570.00 & & & & & & & 30.570.00 \\
\hline \(1{ }^{1}\) & & & & 3,373.83 & & 11,250.00 & & & & & 14.023.03 \\
\hline eray Packaging Solutions & & & & 11,500.00 & & & & & & & 11.500 .00 \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{semble Corporation Ensemble Systoms}} & 18,024.94 & 147,607.77 & 81,500.00 & & 20,450.00 & 22,014.27 & & & & 200.500.06 \\
\hline & & 532,503.25 & 5.600.00 & 18,245.88 & & 44,558.58 & & 441.715 .74 & & 304,688.44 & 1,717.291.80 \\
\hline Iifronmental Evolutions, Inc. & 8.524.71 & 331,923.14 & & & & & & & & & 3 \\
\hline \multicolumn{2}{|l|}{ivironmental Protecion Associates, Inc.} & & & 95.40 & & & 180.193.33 & & & & 180,288.73 \\
\hline 'S Solutions, Inc. & & & & 45.00 & & & & & & & 45.00 \\
\hline intaim Eloctrc, Inc. & 12.3888 .18 & 18,780.22 & & & & & & & 172.179.50 & & 320,327.01 \\
\hline - Toch Systems & & & & & & & & 1.610.00 & & & 1.610.00 \\
\hline \multicolumn{2}{|l|}{si National Bank of Sterting City} & & & & & & & & & 8,000.00 & 8.000.00 \\
\hline ur Deneray & & & & & 8,827.90 & 47,248.24 & & & & & 54.074.14 \\
\hline ibies Excavating & & & & & 838,175.21 & 608,388.76 & & & & & 1.446.583.07 \\
\hline ine Evans & & 100.00 & & & & & & & & 1.200.00 & 1.300.00 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline SW Contracts & & & & & & & & & & & \\
\hline \multicolumn{2}{|l|}{397 Payment History By Vendor} & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{CPL}} & & & & & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{SEP}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{wTu}} & \\
\hline & & & \multicolumn{2}{|l|}{CSW} & \multicolumn{2}{|l|}{PSO} & & & & & \\
\hline ONTRACTOR NAME & Capltal & Other & Capltal & Other & Capital & Other & Caplal & Other & Caplal & Other & Total \\
\hline Borge M. Constuction, Inc. & & 17.841 .06 & & & & & & & 25.94250 & 48,975,09 & 17.861.08 \\
\hline FRC Sheilters & & & 42.035.00 & & & & 5,688.35 & 3,278.46 & 25,942.50 & 2,851.00 & 123,018.30 \\
\hline lil Electric Service, Inc. & & & & & & & & & & & 89,133.11 \\
\hline oldston Englnearing & 99,133.11 & & & & & & & & 18,575.32 & & 105,098.03 \\
\hline Ovind \& Assoclates, inc. & 78.710.30 & 8.152.41 & & 260.00 & & & 385,633,76 & 4.534.64 & 10,575.32 & & 390,388.40 \\
\hline race Construction Co. & & & & & & & 385,033.76 & & & & \\
\hline reg Tuiman & & & & 645.00 & & & & & & & 645.00 \\
\hline \multicolumn{2}{|l|}{Vilfin Commerdal Jantioral Serv} & 728.00 & & & & & & & & & 28.00 \\
\hline तisham Construction Co., Inc. & & & & & 215.00 & 10,855.00 & & & & & 10,870.00 \\
\hline citz Tower & 7.296.30 & 9,715.88 & & & & & & & & & 17,012.18 \\
\hline roup-1 Sofware & & & & 20,970.87 & & & & & & & 20,970.87 \\
\hline uajilio Investments & & 17,253.50 & & & & & & & & & \(\begin{array}{r}17,253.50 \\ 7 \\ \hline 1,824.00 \\ \hline\end{array}\) \\
\hline ulf Coast Broadcasting & & 7.824.00 & & & & & 123,881.50 & & & & 123,881.50 \\
\hline unco Construction, Inc. & & & & & & & , & & & & 63,160.00 \\
\hline ustavo Torres Concrete & 63,160.00 & & & & & & 8,352.75 & 1,035.70 & & & 7,388.45 \\
\hline amplon \& Assoclates, inc. & & & & & & & 3,948.80 & 3,425.00 & & & 7,371.80 \\
\hline arcrow Alr Condilloning & & & & & & & 2,448.02 & 3,260.10 & & & 5.708 .12 \\
\hline art Engineering Company, Inc. & & & & & & & , 1 & & & 5.204 .33 & 5,204.33 \\
\hline asty Fowler Construction, Inc. & & & & & & & 128,519.59 & 5,175.13 & & & 131,694.72 \\
\hline ackathorn Const & & & & & & & & & & 3,600.00 & 3,600.00 \\
\hline elen R. Crawford & & & & & & & 5,070.00 & 188,044.11 & & & 173.114.11 \\
\hline enkels \& MoCoy, Inc. & & & & 72,812.88 & 44.810.33 & 2,329.01 & 6,984.30 & & & & 128,038.52 \\
\hline ewlett Packard & & & & 72,812.88 & 44, & & & 15,908.10 & & & 15,808.10 \\
\hline ickman Trenching Company & 21,605.13 & & & 2,072.63 & & & & & & & 28,828..7 \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{igh West Construction Sertces, inc.}} & 4,951.11 & & & & & 3,800.00 & & & & 3,800.00 \\
\hline & & & & 18,000.00 & & & & & & & 18.000.00 \\
\hline olliday Enterpises & & & & & & & & & & 1,845.00 & 1,845.00 \\
\hline usky Tower Co. & & 6,312.00 & & & & & & & & & 8,312.00 \\
\hline VETC. Inc. & 1,315,369.2E & 2.168 .93 & & & & & & & & & 1,317,538.19 \\
\hline 3 M & & 40,987.53 & 108,085.00 & 368,845.77 & & & 22,251.84 & 8,475.60 & & 24,610.68 & 560,258.40 \\
\hline 11 Systems & & & & 13,054.24 & & & & & & & 13.054 .24 \\
\hline \multicolumn{2}{|l|}{dustrial Electric Corp IEC of Toxas} & 7.416.25 & & & & & & & & 2800.00 & 7,418.25 \\
\hline \({ }^{\text {rdustrial Telephone Service }}\) & & & & & & & 2,792.59 & & & & 4,089.88 \\
\hline ifornation Buliders, Inc. & & 2,177.27 & & & & & & & & & 153,090.02 \\
\hline dosysters Corp & & & 153.994.92 & & & & & & & & 130,00.02 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{SW Contracts}} & \multirow[t]{3}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{-} & \multirow[t]{2}{*}{-} & \multirow[t]{2}{*}{\(\ldots\)} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{-} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{} \\
\hline & & & & & & & & & & & \\
\hline \multicolumn{2}{|l|}{997 Payment History Ey Vendor} & & & & & & & & & & \\
\hline \multicolumn{12}{|l|}{\(\longrightarrow\)} \\
\hline & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{CPL}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{CSW}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{PSO}} & \multicolumn{2}{|l|}{SEP} & \multicolumn{2}{|l|}{WTU} & \\
\hline & & & & & & Other & Capltal & Other & Capltal & Other & Total \\
\hline ONTRACTOR NAME & Capltal & Other & Caplal & Other & Capital & Oun & Gapla & & Caplal & & 41,103.75 \\
\hline \multicolumn{2}{|l|}{inovative Technology Grous , L.L.C.} & & 26,097.50 & 15,088.25 & & 38,940.16 & 384,451.48 & & & & 568.035.56 \\
\hline tergraph Corporalion & 12,720.16 & 23,801.81 & 156,539.95 & 65,383.14 & (85,901.15) & 38,940.16 & 38,451.48 & 34.588.93 & & 16,298.91 & 50,897.84 \\
\hline term Personnel, Inc. & & & & 8,660.00 & & & & & & & 8,660.00 \\
\hline temational Software Pro uct & & & & 8,600.00 & & & 081,588.61 & & & & 081,588.61 \\
\hline by Construction Company & & & & & & & 70,554.52 & 18,808.40 & & & 89,360.92 \\
\hline \multicolumn{2}{|l|}{\(\checkmark\) Natson and Assoclates Fleld Services, Inc.} & & & & & & & & & & 148,448.68 \\
\hline M. Davdson, Inc. & 148,448.68 & & & & 656,566.83 & & & & & & 1,884,790.14 \\
\hline W. Buck Construction Compan & 1,128,104.50 & 1.500.00 & & 98,618.81 & 88,377.10 & 14,648.85 & 43,319.45 & & & 79.30 & 144,422.70 \\
\hline R.S. Communications, inc. & & & & 1,451,225.42 & 0,377.10 & 14,0, & & & & & 1,451,225.42 \\
\hline ames Martin \& Co. & & & & 1,451,225.42 & & & & & & 4,650.00 & 4,050.00 \\
\hline \multicolumn{2}{|l|}{UK Holdings Management Co., Ltd.} & & & & & & & & & & 3,687.20 \\
\hline Thn Scoggins Company & 1,570.20 & 2,117.00 & & & 33,207.50 & 13,460.00 & 198,137.14 & & & & 242,804.64 \\
\hline hnnny Cart Grad. \& Bulldoz & & & & & & 13,400.00 & & 44,887.87 & & & 44,887.87 \\
\hline ,hnson Construction & & & & & 115.694.30 & 62,217.69 & & & & & 177.911.99 \\
\hline A.D. Contractors, Inc. & & & & 71,723.37 & 15.694.30 & 02,217.60 & & & & & 71.723 .37 \\
\hline eane, Inc. & & & & 71.723 .37 & & 23,790.00 & & & & & 23,790.00 \\
\hline OTV & & & & & 771,364.71 & 49,400.00 & 31,850.00 & 178,034.80 & & & 1,030,649.51 \\
\hline E. Meyers The Myers Co & & & & 17,028.12 & 8,818.24 & 45,243.72 & 4.137.84 & 74,719.13 & 4,778.47 & 18,048.12 & 329,009.38 \\
\hline idlaw Environmental Services. & 35,483.25 & 107.962.37 & 13,894.00 & 17,020.12 & 0.818 .24 & 45.213 .72 & & & & & 372,454.00 \\
\hline 1 mbda Construction & 372,454.00 & & & & & & & 16,312.32 & & & 16,312.32 \\
\hline imp Recyclers & & & & & 11,521.83 & & 38,877.77 & & 11.262.77 & & 72,332.28 \\
\hline iw Engineering & 10.669.81 & & & & 1,521.83 & 5,421.50 & & & & & 5.421 .50 \\
\hline Iwton Communications & & & & & & & & & & 3,000.00 & 3,401.00 \\
\hline \(\frac{\text { SRA }}{\text { ckand \& Whlte }}\) & 4.904.86 & 401.00 & & & 4,858.00 & & 53,000.42 & & 4,080.00 & & 66,843.28 \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{rulse Lightner, Kay Woolford. Nancy Fite}} & & & & 4,050.00 & & & & & 83.33 & 83.33 \\
\hline & & & 482,200.00 & 32,900.00 & & & & & & \(\bigcirc\) & 515,100.00 \\
\hline 31 Systems, Inc. & & & 481,865.22 & 10,869.88 & & & & & & & 502,835.08 \\
\hline \(\frac{\text { ainControl, Inc. }}{\text { artin Eledric Company, Inc. }}\) & & 881.84 & 491,005.22 & 10.88 & & & & & & & 1,267.44 \\
\hline artin Eledric Company, Inc. & 39,280.76 & 4.949.18 & & & & & & & & & 44.229 .94 \\
\hline \(\frac{\text { arlinez Paving company, Inc. }}{\text { arvin L. Weavers Drywail, Inc. }}\) & 39,280.76 & 4.949 .18 & & & & & 221.98 & & & & 221.99 \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{axdm Technologles, Inc./southwestern I}} & & & 2.232.00 & & & 543.75 & 4.174.00 & & 2.579.00 & 9,528.75 \\
\hline & & & & 2.232 .00 & 12,905.01 & 211.194.00 & 90,018.28 & 1,335,984.74 & & & 1,850,100.03 \\
\hline \(\frac{\text { Coy Tree }}{\text { Cl Telecommunications }}\) & & 815,112.63 & & 625,472.81 & 12,005.01 & 536,615.78 & & 462,219.90 & & 171,625.38 & 2,611,048.52 \\
\hline \(\frac{\mathrm{Cl} \text { Telecommunications }}{\text { emorex Telax }}\) & & 815.112.63 & & 2,683.62 & & & & 133.17 & & & 2,708.79 \\
\hline erdian Leasing Corporation & & & & 10,055.38 & & & 25,427.88 & 1,043,287.94 & & & 1.078,781.20 \\
\hline
\end{tabular}


\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline W Contracts & & & & & & & & & & & \\
\hline \multicolumn{2}{|l|}{97 Payment History By Vendor} & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & \multicolumn{2}{|l|}{CPL} & \multicolumn{2}{|l|}{CSW} & \multicolumn{2}{|l|}{PSO} & \multicolumn{2}{|l|}{SEP} & \multicolumn{2}{|l|}{WTU} & \\
\hline INTRACTOR NAME & Capital & Other & Capital & Other & Capital & Other & Capital & Other & Capital & Other & Total \\
\hline - Slaubach Company & & & & 76.554.30 & & & & & & & 76,554.30 \\
\hline In Surveys & & 3.250.00 & & & & & & & & & 3,250.00 \\
\hline pographic Land Surv. of Ok. & & & & 218.00 & & & & & & 138.00 & 352.00 \\
\hline wers of TX & & 14,409.60 & & & & & & & & & 14.409 .60 \\
\hline Mand Helicopter & & & & & & & & & 9,188.00 & 58,360.00 & 65,546.00 \\
\hline 10, Inc. & 2.457 .40 & 91,020.65 & & & 18,313.02 & 424,889.44 & & 73,138.20 & & & 609.818.71 \\
\hline State Drilling & & & & & 66,835.10 & & & & & & 68,835.10 \\
\hline State Elevator Company & & & & & & & & 11,889.88 & & & 11.889.88 \\
\hline \multicolumn{2}{|l|}{Ity Englneering Testing Corpora'lon} & & & & & & & & 923.00 & 60.00 & 083.00 \\
\hline Electric & & & & 800,092.89 & & & & & 28,828.10 & & 828,820.98 \\
\hline sa Electircal Contractors & & & & & 61,969.50 & 16,279.00 & & & & & 78,248.50 \\
\hline ner H. Construction & & & & & 319,178.40 & & & & & & 319,178.40 \\
\hline Comm Or San Angelo & & & & & & & & & & 3,960.00 & 3,960.00 \\
\hline Communications, Inc. & & & & & & & & & & 2,520.00 & 2.520 .00 \\
\hline 3. Fuler Recovery Services. In & 409.18 & & & & & & & 12,948.25 & & 890.00 & 14,348.44 \\
\hline ics. Inc. & & & & 60,860.00 & & & & & & & 80,880.00 \\
\hline \multicolumn{2}{|l|}{imls Corp. Leanse - Eye Spy Software} & & & 25,350.00 & & & & & & & 25,350.00 \\
\hline Collular & & 20.977 .26 & & 5,052.18 & & 35,415.74 & & & & 2,444.00 & 63.889.18 \\
\hline lites Intemational, Inc. & & & & 139.095.43 & & & & & & & 139.095.43 \\
\hline ity Meter Servicas. Inc. & & 812,350.72 & & & & & 83,128.50 & 35,593.50 & & & 931.070 .72 \\
\hline \(\times\) Corporation & & & & & 27,728.25 & 131,586.72 & & & & & 159,312.97 \\
\hline ero Transmission Co. & & 526.00 & & & & & & & & & 528.00 \\
\hline N. Couch & & & & & 6,500.00 & & & & & & 0,500.00 \\
\hline stem Towers & & & & & & . & & & & 3,899.80 & 3,899.00 \\
\hline \multicolumn{2}{|l|}{Vam Leach Builder Leach Willams} & & & & & & 1,450.00 & 2.942 .90 & & & 4,302.00 \\
\hline tex Construction, Inc. & & & & & & & 148,429.73 & 125.130.34 & & & 273,580.07 \\
\hline throp Resource & & 76.025.35 & & & & & & & & & 76,025.35 \\
\hline ght Tree Sve & & 12.444.40 & & & 188.102.39 & 2,541,863.38 & 238,403.14 & 808,800.31 & 27,000.00 & & 3,816,703.03 \\
\hline \multirow[t]{2}{*}{al Contracts} & 3.830.578.74 & 647,815.65 & & 1,997,330.43 & 3,013,680.29 & 627.193.24 & 6,622,502.39 & 651,773.15 & 197,258.88 & 43,634.50 & 18,431,857.27 \\
\hline & 12,205,894.53 & 12,854,711.27 & 6,383,839.41 & 14,588,758.07 & 13,082,036.42 & 13,281,047.32 & 17,801,044.54 & 12,822,947.84 & 3,517,285.32 & 1,729,252.77 & 108,248,617.49 \\
\hline SUM OF CAPITAL & & & & & & & & & & & 52,090,100.22 \\
\hline SUM OF OTHER & & & & & & & & & & & 65,258,717.27 \\
\hline & & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline
\end{tabular}
\(R-24\)
Page 8

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline SW Contracts & & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & \multicolumn{2}{|l|}{CPL} & \multicolumn{2}{|l|}{CSW} & \multicolumn{2}{|l|}{PSO} & \multicolumn{2}{|l|}{SEP} & \multicolumn{2}{|l|}{WTU} & \\
\hline ONTRACTOR NAME & Capital & Other & Capital & Other & Capltal & Other & Capltal & Other & Capltal & Other & Total \\
\hline ONTRACTORNANE & & & & & & & & & & & \\
\hline & & & & & & & & & & & 2,831,155.20 \\
\hline G. Hill Power, Inc. & 2,783,788.49 & 47,356.71 & & & & & & & & & 25,000.00 \\
\hline BB Power T \& D Company, Inc. & & & & 25,000.00 & & & \(2,284.40\) & & & & 2,284.40 \\
\hline co Cash Express & & & & & & 1.424.15 & 13,516.54 & & 313,530.95 & & 341,000.07 \\
\hline erral Data Service, Inc. & & & & 5.134 .70 & 7,393.73 & 1,424.15 & 37,908.31 & & & & 37,000.31 \\
\hline illet. Fenner, Jolly \& McCleiland & & & & & & & & & & 30,000.00 & 38.178 .00 \\
\hline irgo & & 8.176 .00 & & 17.604.21 & & & & & & & 17,804.21 \\
\hline kard Place Joint Venture & & & & 17.604.21 & & & & & & 3,300.00 & 3,300.00 \\
\hline lbany tower & & & & & 19,255.50 & 234,613.88 & & 2,082,178.55 & & 341,888.18 & 2,782,202.14 \\
\hline iwaste Environmental & & 104.258.03 & & 152.135.92 & 19,255. & 231,013.80 & & & & & 152,135.02 \\
\hline mdahi Corporation & & & & 152,135.92 & & & & & & 1.888.00 & \(1,688.00\) \\
\hline merican Ecology Corporation & & & & & 721.10 & 34,854.30 & & & & & 35.575.40 \\
\hline nerican Energy & & & & & 721.1 & 3,054.30 & & 5,898.40 & & & 11,529.33 \\
\hline merican Filter Service & & 5.530.93 & & & & & & & & 488.00 & 12.588.12 \\
\hline merican Tower Corporation & & 12,080.12 & & & & & & & & & 152.084.00 \\
\hline nalysts internatlonal & & & & 152,084.00 & 12,618.29 & 1,539.63 & 301,594.73 & & & & 315,752.05 \\
\hline ndrews Tower, Inc. & & & & & 12,018.28 & 1,330.03 & 301.50.73 & 991.80 & & & 891.60 \\
\hline nt-Pest Company. Inc. & & & & 38,450.00 & & & & & & & 39,450.00 \\
\hline pogee Interactlve & & 1,000.00 & & 78,878.00 & & & & & & & 7,878.00 \\
\hline mstrong Lalng. Inc. & & & & 7,876.00 & 16,040.82 & & & & & & 18,040.82 \\
\hline sbestos Handlers, Inc. & & & & & 59,840.00 & 100,508.50 & 487,393.12 & 102,349.58 & 14,935.00 & & 1,233,491.25 \\
\hline spect Telecommunications & 375,908.74 & 92,556.33 & & & 518,961.70 & 3,437,848.94 & 707.888.57 & 1,695,897.96 & & & 9,941,428.77 \\
\hline splundh & 336,444.19 & 3,244,387.41 & & 11,311.08 & 518,961.70 & 3,437,846.94 & & 1,05, & & & 11,311.08 \\
\hline T8T systems Leasing & & 8.627 .05 & & 11,311.08 & 22,237.51 & ! & & & & & 30,884.66 \\
\hline Lutomatle Prolection Systems & & 8.627 .05 & & 7,095.00 & & & & & & & 7,095.00 \\
\hline SP Products, Inc. & & & & & & & & & 393,791.27 & 28,861.88 & 422,453.13 \\
\hline adger & 58,350.52 & 16,027.82 & 538,016.12 & & 54,683.94 & 218,349.20 & 188,139.74 & 20,488.71 & & 35.778 .70 & 1.108.e42.75 \\
\hline am Alr Patrol, Inc. & & & & & & & & 180.00 & & 1.888.00 & 1,858.00 \\
\hline aslc Industries, Inc. & 1,290.28 & 144.145.84 & & & 72,728.91 & 428,600.69 & & & & & 648,785.72 \\
\hline elger Cartage, Inc. & & & & & 37,007.00 & 43,129.77 & & 5,887.00 & & & 88,003.77 \\
\hline enham Group & & & & & 29,871.90 & 15,000.00 & & & & & 44,871.00 \\
\hline emhard Construction & 33,948.54 & 2,389.05 & & & & 1,300.00 & & & & & 37,037.59 \\
\hline Ig D Environmental Sorvices & & & & & & & & & & 818.63 & \(\underline{816.63}\) \\
\hline Ison Electic & & & & & 2,142,402.61 & 73,885.64 & & & 180,188.04 & & 2,400,487.09 \\
\hline lack 8 Veatch & 135,000.00 & 800.00 & & 3,000.00 & 31,218.73 & & & 1,600.00 & & & 171.018.73 \\
\hline
\end{tabular}

\(R-\partial 7\)
\(P=n e 2\)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{SW Contracts} & & & & & & & & & & \\
\hline \multicolumn{2}{|l|}{196 Payment History By Vendor} & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & \multicolumn{2}{|l|}{CPL} & \multicolumn{2}{|l|}{CSW} & \multicolumn{2}{|l|}{PSO} & \multicolumn{2}{|l|}{SEP} & \multicolumn{2}{|l|}{WTU} & \\
\hline ONTRACTOR NAME & Capital & Other & Capltal & Other & Capltal & Other & Capltal & Other & Capital & Other & Total \\
\hline avid Carrol Draperies & & & & & & & 6,126.16 & 212.73 & & & 6,338.89 \\
\hline  & & & & & 3,629,568.39 & 459,455.33 & & & & & 4,089,023.72 \\
\hline 3 lis H . Elllot & & & & & & & 10,043.50 & & & & 59,438.00 \\
\hline ash Consulting Engineers & 49,394.50 & & & & & & 8,140.00 & & & & 8,641.32 \\
\hline spont Bulding. Inc. & & 501.32 & & & & & 8, & & & 1.000.00 & 1.000 .00 \\
\hline \({ }_{1} 1\) Stowart & & & & & & & & & & & 114.578.19 \\
\hline Camino Resources, LTD. & & 95,186.34 & & 19,391.85 & & & & & 41,532.50 & 11,127.50 & 52,680.00 \\
\hline actrical Envir. Assodates & & & & & & & & & 7,235.00 & & 7.235.00 \\
\hline ectrical Testing Spectallist & & & & & & 6,918.33 & & & & & 785,582.23 \\
\hline UC & & & 778.663.90 & & & 6,918.33 & & & & & 20,250.00 \\
\hline lergy Packaging Solutions & & & & 20,250.00 & & 32.863.78 & 6,375.17 & 41,429.77 & 39,348.49 & 180,446.83 & 1,284,413.57 \\
\hline tex & 698.87 & 437.036.81 & 53,383.44 & 489,690.43 & 4,160.00 & 32.633 .76 & & 4.420 .7 & & & 502.109.38 \\
\hline ivironmantal Evolutions. Inc. & 9,426.81 & 492,682.55 & & 81.75 & & & 189,777.60 & 13,724.11 & & & 213,693.48 \\
\hline \multicolumn{2}{|l|}{ivironmental Protection Assodates, Inc.} & & & 20.545.00 & & & & & & & 29.545.00 \\
\hline \({ }^{2}\) S Solutions, Inc. & & & & 20,545.00 & & & & & 96,573.03 & & 499,014.43 \\
\hline Iirbalm Electic, inc. & 388.741.40 & 13,700.00 & & & & & & 835.12 & & & 835.12 \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{retech Systems}} & & & & & & & & & 5,500.00 & 5.500.00 \\
\hline & & & & & 4,444.34 & 415.00 & & & & & 4.859.34 \\
\hline jur D Energy & & & & & 1,739,587.34 & 54,485.39 & & & & & 1,704.072.73 \\
\hline ables Excavaling & & & & & 1,736,507.34 & 54,45.30 & & & & 1,100.00 & 1.100 .00 \\
\hline ene Evans & & & & & 13,587.51 & & 260,958.60 & 42,233.60 & & & 318,777.61 \\
\hline Iil Electric Service, Inc. & & & & & & & & & 343,813.05 & 547.00 & 344,380.05 \\
\hline oldston Englneering & 03,298.75 & & & & & & & & & & 93,298.76 \\
\hline ovind \& Assoclates, Inc. & 401.785.75 & 27,892.59 & & & & & & & 82,721.47 & & 492,309. 13 \\
\hline race Constuction Co. & & & & & & & 391,559.09 & 22,145.81 & & & 413,704.90 \\
\hline \multicolumn{2}{|l|}{irtin Commerdal Jantiorial Serv} & 130.00 & & & & & & & & & 130.00 \\
\hline त̇sham Constuction Co., Inc. & & & & & 12,085.00 & & & & & & 12,085.00 \\
\hline ritz Tower & & 750.00 & & & & & & & & & 750.00 \\
\hline roup-1 Software & & & & 25,417.15 & & & & & & & 25,417.15 \\
\hline uajluo Investments & & 11.228.50 & & & & & & & & & 11,288.50 \\
\hline uff Coast Broadcasting & & 7.172.00 & & & & & & & & & 7,172.00 \\
\hline ustavo Tories Concrete & 1,100.00 & & & & & & & & & & 1,100.00 \\
\hline ampton \& Associates, Inc. & & & & & & & 16,234.58 & 1,010.50 & & & 18,245.00 \\
\hline arcrow Air Condilioning & & & & & & & & 9,588.50 & & & 0,588.50 \\
\hline ant Engheering Company, Inc. & & & & & & & & 1.868.83 & & & 1,086.83 \\
\hline asty Fowler Construction, Inc. & & & & & & & & & & 6.743.08 & 5,743.08 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline iW Contracts & & & & & & & & & & & \\
\hline \multicolumn{2}{|l|}{98 Payment History By Vendor} & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & \multicolumn{2}{|l|}{CPL} & \multicolumn{2}{|l|}{CSW} & \multicolumn{2}{|l|}{PSO} & \multicolumn{2}{|l|}{SEP} & \multicolumn{2}{|l|}{WTU} & \\
\hline INTRACTOR NAME & Capital & Other & Capltal & Other & Capital & Other & Capltal & Other & Capital & Other & Total \\
\hline ckathom Const & & & & & & & 31,614.12 & 328.00 & & & 31. 42.12 \\
\hline len R. Crawtord & & & & & & & & & & 3,800.00 & 3,600.00 \\
\hline & & & & & 16.158.72 & & 101,871.50 & & & & 118.030.22 \\
\hline nkele 8 Mocoy. Inc. & 34,384.81 & 3,102.91 & & 1.500.00 & 3.354.00 & 25,598.98 & 43,055.38 & 11.652.03 & 70,600.68 & & 103,248.77 \\
\hline ih Man Tower, Inc. & 20,250.70 & & & & & & & & & & 20,250.70 \\
\hline norable Gary Baugh & & & & & & & & & & & 8,312.00 \\
\hline sky Tower Co. & & 6,312.00 & & & & 3,418.64 & & 25,817.22 & & 18,704.80 & 1,213,228.01 \\
\hline - & & 49,760.93 & & 1,115,526.32 & & 3,410.04 & & & & & 278,370.72 \\
\hline Iustrial Electric Corp IEC of Te & 275,380.72 & 2.990 .00 & & & & & & & & 248.03 & 248.03 \\
\hline lustrial Telephone Service & & & & & & & & & & & 232,682.09 \\
\hline ormation Bullders, Inc. & & & & 232,882.98 & & & & & & & 141.825.00 \\
\hline osystems Corp & & & & 141,825.00 & & & 3,189.57 & & & & 3,169.57 \\
\hline \multicolumn{2}{|l|}{Dovative Technology Group. L.L.C.} & & & & & & 3,10.5 & & & & 2,500,762.97 \\
\hline ergraph Comporation & 1.220,451.12 & 1,100.00 & 131,153.47 & 157,438.33 & 1,000,020.05 & & & 95,141.72 & & & 101,30924 \\
\hline erim Personnal, inc. & & 6,167.52 & & & & & & 9, & & & 8,250.00 \\
\hline emational Software Product & & & & 8,250.00 & & & & & & & 534,844.25 \\
\hline M. Davidson, Inc. & 534,644.25 & & & & & 14,913.86 & 357,335.60 & & & & 3,893,825.87 \\
\hline N. Buck Construction Compan & 2.784,024.41 & & 336,964.43 & & 420,587.37 & 14,813.66 & 357,35.60 & & & & 7,100.00 \\
\hline L.S. Communications, Inc. & & & & 904,215.57 & 7.100 .00 & & & & & & 004,215.57 \\
\hline nes Marth \& Co. & & & & 804.215 .5 & & & & & & & 27,034.70 \\
\hline in Scogglns Company & & 27,634.70 & & & 92,864.00 & 20,439.00 & & & & & 113,303.00 \\
\hline inny Carr Grad. 8 Bulldoz & & & & & , & & 293,004.51 & 2,317.59 & & & 295,322.10 \\
\hline \(1{ }^{\text {inson Constuction }}\) & & & & & 149,377.90 & 24,042.03 & & & & & 173.418.93 \\
\hline 1.0. Contractors, inc. & & & & & 14.37 .0 & 24,797.50 & & & & & 24.797.50 \\
\hline E. Meyers & & & & & 377,788.97 & 37,917.18 & 159.013.80 & 15,522.08 & & & 591,151.85 \\
\hline \multicolumn{2}{|l|}{diaw Enulonmental Services, Inc.} & 8,954.76 & & & & & & 42.418.88 & & & 81,374.64 \\
\hline mbda Construction & 548.181.70 & & & & & & & & & & 546,161.70 \\
\hline \({ }^{\sim}\) Engineering & & & & & 75.870.38 & & & & 7,380.55 & & 83,230.91 \\
\hline wton Communicalions & & & & & & 5,158.00 & & & & & 5,150.00 \\
\hline PA & & 2.406 .00 & & & & & & & & 3,000.00 & - \(\quad 63,550.00\) \\
\hline ckard 8 Wulte & & & & 63,550.00 & 28,053.02 & & & & & & 28.053.02 \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{ulse Lightner, Kay Woofford. Nancy Flle}} & & & & 20,053.02 & & & & & 918.63 & 916.03 \\
\hline & & & & & & 31,018.17 & & 34,828.54 & & 18,501.64 & 174.749.95 \\
\hline 11 Systems, Inc. & 374.76 & 56,728.02 & 33,677.58 & & & \%,010.19 & & & & & 543.4 \\
\hline
\end{tabular}


\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline SW Contracts & & & & & & & & & & & \\
\hline \multicolumn{2}{|l|}{996 Payment History By Vendor} & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & & & & & & & & & & & \\
\hline & \multicolumn{2}{|l|}{CPL} & \multicolumn{2}{|l|}{CSW} & \multicolumn{2}{|l|}{PSO} & \multicolumn{2}{|l|}{SEP} & \multicolumn{2}{|l|}{WTU} & \\
\hline ONTRACTOR NAME & Capltal & Other & Capital & Other & Capltal & Other & Capltal & Other & Capital & Other & Total \\
\hline \multicolumn{2}{|l|}{10 Atchlson. Topeka and Santa Fe Railroad} & & & & & & & 287.72 & & & 267.72 \\
\hline 7 e Fleldston Company, Inc. & & & & 42,899.51 & & & & & & & 42,899.51 \\
\hline \(2 e\) Indus Group. Inc. & & & & 320,595.87 & & & & & & & 320.585 .67 \\
\hline \({ }_{20}\) Project Group & & & & 110.858 .25 & & & & & & & 110,858.25 \\
\hline jbin Surveys & 406.95 & 130.086.00 & & 162.38 & & 175.00 & & & & & 130,830.33 \\
\hline 3 wers of Tx & & 13,619.60 & & & & & & & & & 13,019.80 \\
\hline avand Hellcopte: & & & & & & & & & & 15.930.00 & 15,930.00 \\
\hline \%e, Inc. & & & & & 8,007.31 & 474.438.18 & & & & & 480,443.48 \\
\hline 1-State Dallling & & & & & 560,480.40 & & & 41,044.50 & & & 601,524.90 \\
\hline --State Elevator Company & & & & & & & & 13,989.45 & & & 13,999.45 \\
\hline inity Utility Servica, Inc. & 44.654.50 & & & & & & & & & & 44,654.50 \\
\hline JElectic & & & & 838,523.23 & & & & 88,221.01 & & & 924.744 .24 \\
\hline dmer H. Construction & & & & & 74,221.48 & 1.251.78 & 81,620.00 & & & & 137,093.22 \\
\hline < Communications, Inc. & & & & & & & & & & 5,940.00 & 5,940.00 \\
\hline \multicolumn{2}{|l|}{S. Filter Recovery Services, Inc.} & & & & & 1,878.73 & & 3,755.54 & & 4,056.04 & 9,788.31 \\
\hline nited Company & & & & & & & & & 34.214 .68 & 63,278.71 & 97.401.40 \\
\hline S Cellular & & & & 24,128.72 & & & & & & & 24,128.72 \\
\hline uili Corporation & & & & & 78,416.75 & 67,818.87 & 403,682.60 & & & & 549,895.92 \\
\hline Jero Transmission Co. & & 3.140 .50 & & & & & & & & & 3,140.50 \\
\hline T. N. Couch & & & & & & 4,700.00 & & & & & 4,700.00 \\
\hline 'est Cosst Info Systems & & & & 84,660.00 & & & & & & & 84,880.00 \\
\hline estem Towers & & & & & & & & & & 2,200.00 & 2,200.00 \\
\hline \multicolumn{2}{|l|}{Inters Independent School Distiat} & & & & & & & & & 525.00 & 525.00 \\
\hline Intex Construction, Inc. & & & & & & & 112,580.88 & 68,808.28 & & & 181,187.14 \\
\hline inthrop Resource & & 257,399.11 & & & & & & & & & 257,309.11 \\
\hline reytord \& Assodates & & & & & & & 3,224.00 & & & & 3,224.00 \\
\hline night Tree Svc & & & & & 132,414.54 & 2,770,584.89 & 249,505.38 & 160,804.38 & & & 3,313,289.17 \\
\hline \multirow[t]{2}{*}{ical Contracts} & 2.664,548.57 & 301,467.62 & & 3,284,313.96 & 0.00 & 357,244.04 & 4,003,870.90 & 30,849.91 & 545,330.92 & 29,084.54 & 12,118,711.08 \\
\hline & 18.454,561.72 & 10,480,019.06 & 5,204,264.43 & 18,814,705.88 & 14,397,345.03 & 10,824,080.88 & 10,295,315.88 & 7,326,469,40 & 3,288,978.01 & 3,248,18728 & 109,433,025.62 \\
\hline SUM OF CAPITAL & & & & & & & & & & & 60,840,463.05 \\
\hline SUM OF OTHER & & & & & & & & & & & 48,793,482.57 \\
\hline & & & & & & & & & & & \\
\hline
\end{tabular}
Costs to Achieve
(Dollars in thousands)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline & 1999 & 2000 & \(\underline{2001}\) & \(\underline{2002}\) & \(\underline{2003}\) & \(\underline{2004}\) & 2005 & 2006 & 2007 & 2008 & \(\underline{2009}\) & Total \\
\hline \multicolumn{13}{|l|}{Separation Costs} \\
\hline Separation Programs & \(5.4 \$ 10,658\) & \$19.850 & \$2,674 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$33,182 \\
\hline Executive Separation (1) & \(53 \$ 531\) & \$531 & \$531 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$1,592 \\
\hline Separation Assistance (2) & 5-6 \$2,000 & \$0 & 50 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$2.000 \\
\hline Total Separation Costs - Merger & \$13,188 & \$20,380 & \$3,205 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$36,773 \\
\hline Retention Costs & S-7\$10,000 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$10.000 \\
\hline System lotegration Costs (5) & K-S \(\$ 8.695\) & \$29,199 & \$14,924 & \$7.264 & \$7,443 & \$7,610 & \$7,713 & \$7,372 & \$7.372 & \$7.372 & \$1,843 & \$106,806 \\
\hline Tramsaction Costs & \(5-13 \$ 35.320\) & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$35,320 \\
\hline Regularary Process Costs & \(s-14 \$ 17.633\) & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$17,633 \\
\hline Relociation Costs (3) & S-8\$4.000 & \$4,000 & \$4,000 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$12.000) \\
\hline Directors and Officers' Liahility Tail Coverage (4) & S-22 \({ }_{\$ 3,640}\) & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$3,640 \\
\hline Telecommunications Costs & 5-9 \$360 & \$360 & \$360 & \$360 & \$360 & \$360 & \$360 & \$360 & \$360 & \$360 & \$360 & \$3,960 \\
\hline Internal/External Communications (2) & \(5-1055,000\) & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$5,000 \\
\hline Transition Costs (2) & S-11 \$11.448 & \$5.500 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$0 & \$16,948 \\
\hline TOTAL COSTS 'TO ACHEVE & \$109.284 & \$59,440 & \$22,489 & \$7.624 & \$7,803 & \$7,970 & \$8,073 & \$7,732 & \$7.732 & \$7.732 & \$2,203 & 248,080 \\
\hline
\end{tabular}



\section*{}

Tot
Average per Employee
Health Benefits Loading
Payroll Tax Loading
Average Loaded Salary


TOTAL RIETENTION COSTS
Relocation Costs
(Dollars in thousands)
Assumptions:
(1) 300 corporate and administrative employees will be relocated
(2) Cost of relocation is \(\$ 40,000\) per employec
Calculation
\begin{tabular}{l} 
Corporate and Admin employecs \\
Cost per employee \\
TOTAL RIBLOCATION COSTS
\end{tabular}
Relocation Costs

Telecommunications Costs
(Dollars in thousands)
Assumptions:
Costs to bridge the two companies' systems estimated at \(\$ 360,000\) annually
based on internal data
Telecommunication Costs
                    hased on internal data
\$ 360 S-2

> Communications Costs
> (Dollars in thousands)
> External/Internal Communications estimated at \(\$ 5\) million based on previous transactions
> \(\$ 5,000 \leq-2\)
> Assumptions:
> Communication Costs
\(\underline{1999}\)
2,448
3,000
4,000

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\(i\)
Transition Costs
(Dollars in thousands)
Transition Costs
Travel and Meals
Transition Advisors
Facilities Integration
Miscellancous
Total Transition Costs
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D\&O Tail Coverage Cost
(Dollars in thousands)
Assumptions:
Calculation:
Combined Premium
Coverage
D\&O Tail Coverage
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1,292,997 \\
2,426,997 \\
\hline \hline
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\]
(1) Coverage estimated at 1.5 times AEP's and CSW's D\&O premium
(2) \(\Lambda_{1} P^{\prime} 1997\) D\&O premium:
(3) CSW 1997 D\&O premium:
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\begin{array}{r}
2,427 \\
1.5 \\
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Transaction Costs
(Dollars in thousands)


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\(n\) 30,800
4,520
35,320
Regulatory Process Costs
(Dollars in thousands)
Assumptions:
Regulatory Process Costs
(Dollars in thousands)
Assumptions:


\section*{AEP / CSW Merger Transaction and Transition Budget (\$000)}
\begin{tabular}{|c|c|c|c|c|}
\hline & 1999 & 2000 & Future & Total Proiect \\
\hline \multicolumn{5}{|l|}{Iransaction Costs:} \\
\hline Total Bankers & 30,800 & - & - & 30,800 \\
\hline Total Corporate Lawyers & 4,520 & - & - & 4,520 \\
\hline Total Transaction Costs & 35,320 & - & - & 35,320 \\
\hline \multicolumn{5}{|l|}{Regulatory Process Costs:} \\
\hline Total Regulatory Lawyers & 10,161 & - & - & 10,161 \\
\hline Total Advisors & 3,113 & - & - & 3,113 \\
\hline Total Proxy & 2,509 & - & - & 2,509 \\
\hline Registration Fees & 1,850 & - & - & 1,850 \\
\hline Total Regulatory Process Costs & 17,633 & - & - & 17,633 \\
\hline
\end{tabular}

\section*{Iransaction Costs:}

Analysis:
\begin{tabular}{|c|c|c|c|c|}
\hline Travel \& Meals & 2,448 & 2,000 & - & 4,448 \\
\hline Transition Advisors - D\&T / Others & 3,000 & 2,000 & & 5.000 \\
\hline Facilities Integration Costs & 4,000 & 1.000 & & 5,000 \\
\hline Other Advisors, Miscellaneous & 2,000 & 500 & - & 2,500 \\
\hline Total Analysis & 11,448 & 5,500 & - & 16,948 \\
\hline \multicolumn{5}{|l|}{Implementation Costs:} \\
\hline Separation Costs - Basic Plan & 13,188 & 20.380 & 3,205 & 36,773 \\
\hline Separation Costs - CSW Retention Plan & 10,000 & & & 10,000 \\
\hline Relocation Cost / Outplacement Costs & 4,000 & 4,000 & 4,000 & 12.000 \\
\hline Systems Integration (IT) Costs & 8,695 & 29,199 & 68,912 & 106,806 \\
\hline Telecommunications Integration Costs & 360 & 360 & 3,240 & 3,960 \\
\hline Internal / External Communications Costs & 5,000 & - & - & 5.000 \\
\hline Directors \& Officers Liability Tail Coverage & 3,640 & - & - & 3,640 \\
\hline Total Implementation Costs & 44,883 & 53,939 & 79,357 & 178,179 \\
\hline
\end{tabular}
\begin{tabular}{lllll} 
Total Transaction Costs & 56,331 & 59,439 & 79,357 & \(\mathbf{1 9 5 , 1 2 7}\)
\end{tabular}
\begin{tabular}{lllll} 
Grand Total Budget & 109,284 & 59,439 & 79,357 & 248,080
\end{tabular}

WP/FLAHERTY
PAGE 501
Pre－Merger Initiatives
Cumulative Coypital Ixpronce
Fixed Chage Fixpense


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Percentage of Lixpense Capitalizad











PAGE 506


WP/FLAHERTY
PAGE 507



PMI Overlap (\$ Millions)
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1.1 & 2.3 & 3.5 & 4.9 & 6.2 & 7.7 & 9.1 & 10.7 & 10.7 & 10.7 & 66.7 \\
\hline 2.3 & 4.8 & 7.4 & 10.2 & 13.1 & 16.2 & 19.2 & 22.5 & 22.5 & 22.5 & 140.7 \\
\hline & & & & & & & & & & \\
2.54 \% & 2.54 \% & 2.54 \% & 2.54 \% & 2.54 \% & 2.54 \% & 2.54 \% & 2.54 \% & 2.54 \% & 2.54 \% & \\
2.29 \% & 2.29 \% & 2.29 \% & 2.29 \% & 2.29 \% & 2.29 \% & 2.29 \% & 2.29 \% & 2.29 \% & 2.29 \% & \\
4.83 \% & 4.83 \% & 4.83 \% & 4.83 \% & 4.83 \% & 4.83 \% & 4.83 \% & 4.83 \% & 4.83 \% & 4.83 \% & \\
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(0.2) & 0.4 & 0.7 & 1.2 & 1.5 & 1.6 & 1.6 & 2.0 & 2.0 & 2.0 & 12.7 \\
(1.0) & 2.5 & 4.2 & 7.3 & 9.1 & 10.1 & 9.9 & 12.1 & 12.1 & 12.1 & 78.4 \\
\hline(1.2) & 2.9 & 4.9 & 8.5 & 10.6 & 11.8 & 11.5 & 14.0 & 14.0 & 14.0 & 91.1 \\
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\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multicolumn{8}{|l|}{AEP} \\
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\hline Tax rale & .17.66\% & & & & & & \\
\hline Euvity & \multicolumn{2}{|l|}{\(0-244,677\)} & () 582 & \[
12.45 \%
\] & 12.45\% & 48.31\% & 6.02\% \\
\hline Preferred & & U-24158 & \multicolumn{2}{|l|}{11 U-2¢.22\%} & 7.22\% & \(1.63 \%\) & 0.12\% \\
\hline \multicolumn{2}{|l|}{1.TD (1)} & ( \(2 \mathrm{CH}_{4,847}\) & \multicolumn{2}{|l|}{\(V_{380} \cup 34.84 \%\)} & 4.89\% & 50.06\% & 2.45\% \\
\hline \multicolumn{8}{|l|}{\multirow[t]{2}{*}{Csw}} \\
\hline & & & & & & & \\
\hline \multirow[t]{2}{*}{Tar Rate} & \multirow[t]{2}{*}{.6.25\%} & \multirow[t]{2}{*}{Balance} & \multirow[t]{3}{*}{\[
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cosis} & \multirow[t]{2}{*}{Weight} & \multirow[t]{2}{*}{WACC} \\
\hline & & & & & & & \\
\hline Equily & Weighted & \(v-\mathcal{P} 2.841\) & & & 11.50\% & 48.24\% & 5.55\% \\
\hline Prefersed & Weighterd & 206 & 10 & 4. \(92 \%\) & 4.92\% & 3.40\% & 0.17\% \\
\hline \multirow[t]{2}{*}{(TI)} & \multirow[t]{2}{*}{Weighted} & 2, 84, & \multirow[t]{2}{*}{227} & \multirow[t]{2}{*}{7.98\%} & \multirow[t]{2}{*}{5.09\%} & \multirow[t]{2}{*}{\[
\frac{48.27 \%}{100.00 \%}
\]} & \multirow[t]{2}{*}{\[
\frac{2.46 \%}{8.17 \%}
\]} \\
\hline & & 5.889 & & & & & \\
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\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{} \\
\hline Tar Rate \(37.13 \%\) & Badance & Cost & Cost & Cost & Weight & WACC \\
\hline Ferd Equaity & 7.518 & 909 & 12.09\% & 12.09\% & 48.28\% & 5.84\% \\
\hline Preferred & 363 & 22 & 5.92\% & 5.92\% & 2.33\% & 0.14\% \\
\hline Long Temo Debt & 7,689 & 607 & 7.89\% & 4.96\% & 49.38\% & 2.45\% \\
\hline & 15,571 & 1.537 & & & 100.00\% & 8.43\% \\
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WP/FLAHERTY
PAGE 520



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    \(6^{16^{10}}\)
\(]^{\frac{1}{3}}\)

biblat








CSW
\(100.00 \%\)

AEP
\(100.00 \%\)

NewCo
\(100.00 \%\)
\begin{tabular}{l} 
\\
\(35.00 \%\) \\
\\
\(37.13 \%\) \\
\(62.87 \%\) \\
\\
\\
\hline \(1.12 \%\) \\
\(0.00 \%\) \\
\(1.12 \%\) \\
7518.1
\end{tabular}
\[
\begin{gathered}
0.93 \% \\
0.00 \% \\
\hline 0.93 \% \\
11022 \\
2840.8
\end{gathered}
\]
\begin{tabular}{l}
\(1.23 \%\) \\
\(\underline{0.00 \%}\) \\
\hline \(1.23 \%\)
\end{tabular} 4677.3[2] Based on Conversation with AEP (Karabolous) and CSW (Sartin), No Fixed Charge Rate for Insurance.
AEP Generating
Long-Term Debt
Preferred Stock
Common Equity
Total
\begin{tabular}{rrrrrr} 
& & & & Gross Up & Pre-Tax \\
Amount & Percentage & \multicolumn{1}{l}{ Rate } & Weighted Rate Tax Factor & ROR \\
\hline 63,670 & \(59.822 \%\) & \(5.889 \%\) & \(3.523 \%\) & 1 & \(3.523 \%\) \\
0 & \(0.000 \%\) & \(0.000 \%\) & \(0.000 \%\) & 1.538462 & \(0.000 \%\) \\
42.763 & \(40.178 \%\) & \(11.500 \%\) & \(4.621 \%\) & 1.538462 & \(7.108 \%\) \\
\hline 106.433 & \(100.000 \%\) & & \(8.143 \%\) & & \(10.631 \%\)
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Long-Term Debt & \#\#\#\#\#\#\#\# & 56.837\% & 7.815\% & 4.442\% & 1 & 4.442\% \\
\hline Preferred Stock & 32,807 & 1.271\% & 9.418\% & 0.120\% & 1.572258 & 0.188\% \\
\hline Common Equity & \#\#\#\#\#\#\#\# & 41.892\% & 11.760\% & 4.926\% & 1.572258 & 7.746\% \\
\hline Total & \#\#\#\#\#\#\#\# & 100.000\% & & 9.488\% & & 12.376\% \\
\hline
\end{tabular}
\begin{tabular}{lrrrrrr} 
Columbus Southern & & & & & & \\
Long-Term Debt & 936,370 & \(54.706 \%\) & \(8.243 \%\) & \(4.509 \%\) & 1 & \(4.509 \%\) \\
Preferred Stock & 23,964 & \(1.400 \%\) & \(7.303 \%\) & \(0.102 \%\) & 1.6235 & \(0.166 \%\) \\
Common Equity & 751,309 & \(43.894 \%\) & \(12.460 \%\) & \(5.469 \%\) & 1.6235 & \(8.879 \%\) \\
\cline { 2 - 7 } & \#\#\#\#\#\#\# & \(100.000 \%\) & & \(10.081 \%\) & & \(13.555 \%\)
\end{tabular}
\begin{tabular}{lrrrrrr} 
Indiana Michigan Power & & & & & \\
\hline Long-Term Debt & 847,760 & \(42.623 \%\) & \(7.486 \%\) & \(3.191 \%\) & 1 & \(3.191 \%\) \\
Preferred Stock & 73,351 & \(3.688 \%\) & \(6.752 \%\) & \(0.249 \%\) & 1.6128 & \(0.402 \%\) \\
Common Equity & \#\#\#\#\#\#\# & \(53.689 \%\) & \(12.500 \%\) & \(6.711 \%\) & 1.6218 & \(10.884 \%\) \\
\cline { 2 - 7 } & \#\#\#\#\#\#\#\#\# & \(100.000 \%\) & & \(10.151 \%\) & & \(14.477 \%\)
\end{tabular}
\begin{tabular}{lrrrrrr} 
Kentucky Power & & & & & & \\
\hline Long-Term Debt & 339,465 & \(56.886 \%\) & \(7.738 \%\) & \(4.402 \%\) & 1 & \(4.402 \%\) \\
Preferred Stock & 0 & \(0.000 \%\) & \(0.000 \%\) & \(0.000 \%\) & 1.6801 & \(0.000 \%\) \\
Common Equity & 257,276 & \(43.114 \%\) & \(13.500 \%\) & \(5.820 \%\) & 1.6801 & \(9.779 \%\) \\
\cline { 2 - 7 } Total & 596,741 & \(100.000 \%\) & & \(10.222 \%\) & & \(14.181 \%\)
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Kingsport Power & & & & & & \\
\hline Long-Term Debt & 25,000 & 52.891\% & 8.616\% & 4.557\% & 1 & 4.557\% \\
\hline Preferred Stock & 0 & 0.000\% & 0.000\% & 0.000\% & 1.587733 & 0.000\% \\
\hline Common Equity & 22,267 & 47.109\% & 11.400\% & 5.370\% & 1.587733 & 8.527\% \\
\hline Total & 47,267 & 100.000\% & & 9.928\% & & 13.084\% \\
\hline \multicolumn{7}{|l|}{Ohio Power} \\
\hline Long-Term Debt & \#\#\#\#\#\#\# & 41.806\% & 7.740\% & 3.236\% & 1 & 3.236\% \\
\hline Preferred Stock & 27,563 & 1.145\% & 5.846\% & 0.067\% & 1.632626 & 0.109\% \\
\hline Common Equity & \#\#\#\#\#\#\#\# & 57.050\% & 12.810\% & 7.308\% & 1.632626 & 11.931\% \\
\hline Total & \#\#\#\#\#\#\#\# & 100.000\% & & 10.611\% & & 15.276\% \\
\hline \multicolumn{7}{|l|}{Wheeling Power} \\
\hline Long-Term Debt & 26,000 & 54.225\% & 8.359\% & 4.533\% & 1 & 4.533\% \\
\hline Preferred Stock & 0 & 0.000\% & 0.000\% & 0.000\% & 1.690109 & 0.000\% \\
\hline Common Equity & 21.948 & 45.775\% & 12.000\% & 5.493\% & 1.690109 & 9.284\% \\
\hline Total & 47,948 & 100.000\% & & 10.026\% & & 13.816\% \\
\hline
\end{tabular}

\section*{AEP Consolidated}
\begin{tabular}{lcrrr} 
Long-Term Debt & \#\#\#\#\#\#\#\# & \(50.060 \%\) & \(7.836 \%\) & \(3.923 \%\) \\
Preferred Stock & 157,685 & \(1.629 \%\) & \(7.223 \%\) & \(0.118 \%\) \\
Common Equity & \#\#\#\#\#\#\# & \(48.311 \%\) & \(12.451 \%\) & \(6.015 \%\) \\
\cline { 2 - 5 } Total & \#\#\#\#\#\#\# & \(100.000 \%\) & & \(10.056 \%\)
\end{tabular}
\begin{tabular}{crr}
\begin{tabular}{c} 
Income Tax \\
Factor
\end{tabular} & \begin{tabular}{c} 
Consolidated \\
Weight
\end{tabular} & \begin{tabular}{c} 
Consolidated \\
Inc. Tax Factor
\end{tabular} \\
\hline & 0.014 \\
\(0.000 \%\) & 0 & \(0.0000 \%\) \\
\(2.488 \%\) & 0.009 & \(0.0224 \%\) \\
\hline \(2.488 \%\) & 0.011 &
\end{tabular} \(0.8740 \%\)
. 231
\begin{tabular}{rrr}
\(0.000 \%\) & 0.072 & \\
\(0.000 \%\) & 0 & \(0.0000 \%\) \\
\(3.372 \%\) & 0.056 & \(0.1888 \%\) \\
\hline \(3.372 \%\) & 0.053 &
\end{tabular}
\begin{tabular}{rrr}
\(0.000 \%\) & 0.005 & \\
\(0.000 \%\) & 0 & \(0.0000 \%\) \\
\(3.184 \%\) & 0.005 & \(0.0159 \%\) \\
\hline \(3.184 \%\) & 0.005 &
\end{tabular}
\begin{tabular}{lll}
\(0.000 \%\) & 0.214 & \\
\(0.042 \%\) & 0.175 & \(0.0074 \%\) \\
\(4.152 \%\) & 0.297 & \(1.2333 \%\) \\
\hline \(4.195 \%\) & 0.254 &
\end{tabular}
\begin{tabular}{rrr}
\(0.000 \%\) & 0.006 & \\
\(0.000 \%\) & 0 & \(0.0000 \%\) \\
\(3.633 \%\) & 0.005 & \(0.0182 \%\) \\
\hline \(3.633 \%\) & 0.005 &
\end{tabular}

Calc For Overall \(42,763 \quad 4917.745\) \(1,081,050 \quad 127131.48\) \(751,309 \quad 93613.101\)
\(1,067,871 \quad 133483.88\)
1,067,871 133483.88


257,276 34732.26
\(22,267 \quad 2538.438\)
\(1,373.648 \quad 175964.31\)
\(21,9482633.76\)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & Eguity & States & Rate & Weighting & Op Co & Calc \\
\hline \multirow[t]{4}{*}{AEP Gen} & 43 & Various & 11.50\% & 100\% & 11.50\% & 4.9 \\
\hline & & VA & 11.40\% & 40\% & 4.56\% & \\
\hline & & WVA & 12.00\% & 60\% & 7.20\% & \\
\hline & & KY & 13.50\% & 0\% & 0.00\% & \\
\hline APCo & 1061 & & & & 11.76\% & 124.8 \\
\hline \multirow[t]{3}{*}{CSPC} & 751 & OH & 12.46\% & 100\% & 12.46\% & 93.6 \\
\hline & & IN & 12.00\% & 50\% & \(6.00 \%\) & \\
\hline & & MI & 13.00\% & 50\% & 6.50\% & \\
\hline IMPC & 1068 & & & & 12.50\% & 133.5 \\
\hline KPC & 2.57 & KY & 13.50\% & 100\% & 13.50\% & 34.7 \\
\hline OPC & 1374 & OH & 12.81\% & 100\% & \(12.81 \%\) & 176.) \\
\hline KPK & 22 & VA & 11.40\% & 100\% & \(11.40 \%\) & 2.5 \\
\hline WPC & 22 & WVA & 12.00\% & 100\% & 12.00\% & 2.6 \\
\hline Total OpCo'? & 4598 & & & & 12.45\% & 572.6 \\
\hline \multirow[t]{2}{*}{AEP Consol} & 4677 & & & & O-1 & \\
\hline & & & \[
\mathrm{U}^{2}
\] & \[
\begin{aligned}
& 20 \\
& 49
\end{aligned}
\] & & \\
\hline
\end{tabular}
AEP Allowed Returns
\[
{\underset{E}{E}}_{\substack{E}}^{8}
\]

                \(\begin{array}{ll}\mathrm{APCO} & 1061 \\ \mathrm{CSPC} & 751\end{array}\)
                            \(\begin{array}{lr}\text { IMPC } & 1068 \\ \text { KPC } & 2.57 \\ \text { OPC } & 1374 \\ \text { KPK } & 22 \\ \text { WPC } & 22\end{array}\)
            Total OpCo's
\[
\begin{aligned}
& 12.46 \% \\
& 12.00 \% \\
& 13.00 \%
\end{aligned}
\]
\[
\begin{aligned}
& 13.50 \% \\
& 12.81 \% \\
& 11.40 \% \\
& 12.00 \%
\end{aligned}
\]

\title{
Central \& South West Operating Companies Fixed Charge Rate for Long Lived Assets Summary Page
}
\begin{tabular}{|c|c|c|}
\hline Description & Rate & \\
\hline \multicolumn{3}{|l|}{3,1 Long-hived Assets Cemposite:} \\
\hline Depreciation & 3.01 & Based on Annualized 12/31/17 \\
\hline Property Tax & 0.82 & Based on 1986 Information \\
\hline Income Tax & 3.25 & Statuatory Rate - Excludes Equity AFUDC \\
\hline WACC & 9.57 & Based on 12/31/97-11.5\% ||OE \\
\hline Total & 18.75 & \\
\hline \multicolumn{3}{|l|}{3,2 Information System Assets:} \\
\hline Depreciation & 14.28 & Based on 7 Year Lifo \\
\hline Property Tax & 0.00 & Based on 1996 Information \\
\hline Income Tax & 3.25 & Statuatory Rate - Excludes Equlty AFUDC \\
\hline WACC & 9.57 & Based on 12/31/97-11.5\% F . OE \\
\hline Total & 27.10 & \\
\hline 3.3.Fixed Chame Rate for Insurance & 0.00 & \\
\hline
\end{tabular}

\section*{Description Rate}
\begin{tabular}{|c|c|c|}
\hline Depreciation & 3 & \\
\hline Property Tax & 1.2309\% & Based on 1896 Information (Attach. 2) \\
\hline Income Tax & 3.6136\% & Weighted Gross-up Factor (Attach. 1a) \\
\hline WACC & 9.5961\% & Based on 12/31/97-11.6\% ROE (Attach. 1a) \\
\hline Total & 17.6756\% & \\
\hline
\end{tabular}

Long-Lived Assets Composite - \(\mathbf{1 2 \%}\) ROE

Depreciation
Property Tex Income Tax
WACC
Total
3.2350\% Based on Annualized 11/30/97 (Attach. 3)
1.2309\% Based on 1996 Information (Attach. 2)
3.7862\% Weighted Gross-up Factor (Atach. 1b)
9.8377\% Based on 12/31/97-12\% ROE (Attach. 1b) \(18.0698 \%\)

Ampican Electric Power Corapmios
Atsact. 1a
Fired Charge Rate for Long Lived Acects
Con of Gaplats t2r51/97
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline Jescription & Amount & Percentice & Rats & Wergried Rect & \begin{tabular}{l}
Grome Up \\
Tax \\
Factor
\end{tabular} & \[
\begin{aligned}
& \text { Eafore Tax } \\
& \text { Overrat } \\
& \text { ROR }
\end{aligned}
\] & Income Tex Fuctor & Consoodated Whedt & Coneol Inc. Tex Factor \\
\hline EPCMortbacempay & & Paranter & & & & & & & \\
\hline Long-Temm Debt & 63,670 & 59.0217\% & \(5.88500 \%\) & 3.5200\% & & 3.6220\% & 0.0000\% & 0.014 & \\
\hline Preferred Stock & 0 & 0.0000\% & 0.0000\% & 0.000\% & 1.538468 & 0.0000\% & 0.0000\% & 0.000 & \\
\hline Comman Equity & 42.763 & 40.1780\% & 11.500\% & 4.6205\% & 1.538102 & 7.1085\% & 2.4880\% & 0.009 & 0.0224\% \\
\hline Totel & 106,433 & \(100.0000 \%\) & & 2.1454\% & & 10.6514\% & 2.4680\% & 0.011 & \\
\hline \multicolumn{10}{|l|}{Appumahina Pruxeccompany} \\
\hline Leno-Term Duat & 1.488.719 & 60.8389\% & 7.8950\% & 4.4480\% & & 4.4430\% & 0.0000\% & 0.311 & \\
\hline Preferred stock & 32.807 & 1.2713\% & 9.4180\% & 0.1197\% & 1.572258 & \(0.1682 \%\) & 0.0685\% & 0.208 & 0.0943\% \\
\hline Common Equty & 1,081,050 & 41.0910\% & 11.5000\% & 4.8170\% & 1.572250 & 7.5744\% & 2.7500\% & 0.234 & 0.6451\% \\
\hline Tetal & 2,560, 878 & 1\$0.0000\% & & 9.36\%\% & & 122097\% & 2.8254\% & 0.272 & \\
\hline \multicolumn{10}{|l|}{Cohumbut Southern Power} \\
\hline Long-Term Dabt & 038,370 & 54.7059\% & 82430\% & 4.5004\% & & 4.5094\% & 0.0000\% & 0.199 & \\
\hline Profured Stock & 23,964 & 1.4001\% & 7.3030\% & 0.102\% & 1.023500 & 0.1050\% & 0.0838\% & 0.152 & 0.0097\% \\
\hline Common Equly & 751,309 & 43.8040\% & 11.5000\% & 5.0478\% & 1.623500 & 8.1951\% & \(3.1473 \%\) & 0.163 & 0.5130\% \\
\hline Tatal & 1,711,663 & \(100.0600 \%\) & & 2, \(6.65 \%\) & & 12.8705\% & 3.21T\% & 0.180 & \\
\hline \multicolumn{10}{|l|}{Edaramichoan Pomer} \\
\hline Long- Temm Datk (A) & 047.700 & \(420220 \%\) & 7.4080\% & 3.1007\% & & 3.1907\% & 0.0000\% & 0.180 & \\
\hline Prowrred stook & 73,391 & 3.6879\% & 6.7520\% & 0.2511\% & 1.812800 & 0.4050\% & \(0.1539 \%\) & 0.405 & 0.0716\% \\
\hline Commion Equily & 1,007,871 & 68.6805\% & 11.5000\% & 6.174\% & 1.812800 & 2.9070\% & 3.7850\% & 0.211 & 0.8740\% \\
\hline Total & 1808009 & 100.006\% & & 9.616\% & & \(13.5536 \%\) & 36016\% & 0.210 & \\
\hline \multicolumn{10}{|l|}{Keotuchy Pounar} \\
\hline LoneT Tom Dabk & 330,405 & 66.8886\% & 7.7380\% & 4.4019\% & & 4.4019\% & 0.0000\% & 0.072 & \\
\hline Prowered stock & 0 & 0.0000\% & \(0.0000 \%\) & 0.0000\% & 1.080100 & \(0.0000 \%\) & 0.0000\% & 0.000 & \\
\hline Common Equiny & 257,278 & 43.1135\% & 11.5000\% & 4.8581\% & 1.680100 & 6.5300\% & 3.5720\% & 0.058 & 0.1888\% \\
\hline Toter & 698,74 & 100.0000\% & & 0.535\% & & 127310\% & 3.3720\% & 0.005 & \\
\hline \multicolumn{10}{|l|}{Kigaport Pomit Compary} \\
\hline map-Term Dobe & 25,000 & 52.8916\% & 8.6180\% & 4.5571\% & & 4.8571\% & 0.0000\% & 0.005 & \\
\hline Tofurnd Stock & 0 & 0.0000\% & 0.0000\% & 0.0000\% & 1.587733 & 0.0000\% & & 0.000 & \\
\hline - Cmmon Eqly & 22,267 & 47.1004\% & 11.8000\% & 8.4175\% & 1.587733 & 86015\% & 3.1840\% & 0.008 & 20159\% \\
\hline Total & 47,287 & 100.000\%\% & & 9.5140\% & & 131566\% & 3.1840\% & 0.005 & \\
\hline \multicolumn{10}{|l|}{DhaProw Compay} \\
\hline Lene-Term Drbt & 1,006,602 & 41.8067\% & 7.7400\% & 32959\% & & 32258\% & 0.0000\% & 0.214 & \\
\hline Proferred stock & 27,503 & 8.1447\% & 5.8400\% & 0.08a9\% & 1.638888 & 0.1008\% & 20.0423\% & 0.178 & 0.0074\% \\
\hline Common Equty & 1,373,648 & 87.0406\% & 11.5000\% & 6.5817\% & 1.632823 & 10.7141\% & 4.1524\% & 0.297 & 12333\% \\
\hline Totel & 2607613 & \(1000000 \%\) & & Q \({ }^{\text {b }}\) 4\% & & 14.0959\% & 2.1988\% & 0.254 & \\
\hline \multicolumn{10}{|l|}{Whemina Pruer Compary} \\
\hline Lone-Term Debl & 23,000 & 54.2200\% & 8.3500\% & 4.8311\% & & 4.5311\% & 0.0000\% & 0.006 & \\
\hline Preferred stock & 0 & 0.0000\% & 0.0000\% & 0.0000\% & 1.000109 & 0.0000\% & 0.0000\% & 0.000 & \\
\hline Cormimen Equity & 21,948 & 4.7741\% & 11.5000\% & 6.24.10\% & 1.0800100 & 8.8080\% & 3.6328\% & 0.006 & 0.0182\% \\
\hline Total & 47.968 & 100.000\%\% & &  & & 13. 2 27\%\% & 3.6528\% & 0.005 & \\
\hline \multicolumn{10}{|l|}{AEP Comomidtedt} \\
\hline Lono-Term Dobk & 4,848,500 & 50.0002\% & 7.8360\% & 3.9227\% & & & & 1.029 & \\
\hline Proferred Stack & 157,885 & 18287\% & 7.2230\% & 0.1178\% & & & & 1.000 & \\
\hline Common Equity & 4,677,247 & 48,9111\% & 11.5000\% & 5.5558\% & & & & 1.013 & \\
\hline Tota & 0, e 81.52 & 160.600085 & & \%.8018] & & & & 1.020 & 3.650\% \\
\hline
\end{tabular}

American Electrle Power Companles
Attach ib
Fixed Charee Ritin for Long Lived Acestos
Coat of Cuptial: 128187

\begin{tabular}{|c|c|c|}
\hline 或 & &  \\
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\end{aligned}
\] \\
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\end{tabular}
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\end{array}
\]
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\frac{8}{2} \\
\hline 8
\end{array}
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\end{aligned}
\]


1225


\title{
From Dave Sartin (csw) \(\times 1470\) \\ Summary
}

\title{
Central \& South West Operating Companies \\ Fixed Charge Rate for Long Lived Assets \\ Summary Page
}


\section*{pital}
Fixed Charge Rate
Cost of Capital


\section*{Page 1
\(V-24\)}

Central and South Wes:

\section*{Labor Synergies}

2.vioged and Coniden: - चor riormal Use Omy


Financial Assumptions
\begin{tabular}{|c|c|c|c|c|}
\hline & AEP & Csw & Xewco & Comments \\
\hline Salary & & & & \\
\hline Corporate & & & & \\
\hline Generation & & & & \\
\hline Field & & & & \\
\hline
\end{tabular}

Escalation Rate
General
Professional Services
Advertising
\(3.00 \% 3.00^{\circ}\)
\(\begin{array}{lll}5.0 \% & 5.0 \% & 5.10 \%\end{array}\)

Contract Senvices
\(5.0 \% \quad 5.0 \% \quad 5.0 \%\)
Insurance
Labor
Benctits
Blended Labor and Benefits
\(5.0 \%\)
\(+0.0 \quad 5.0 \% \quad 5.0 \%\)
\(+0 \% \quad+.0 \% \quad 4.0 \%\)
\(+0^{\circ}\) 。
\(4.5 \%\) 4．5\％ \(4.5 \%\)

Loading Rate
Savings Plans
Medical
Insurance
Long Term Disability
Pensions
Unemployment Insurance
\begin{tabular}{|c|c|}
\hline 3．20\％ & 2．97\％2．85\％ \\
\hline \(10.50^{\circ}\) 。 & \(10.15 \% 10.33^{\circ}\) 。 \\
\hline \(1.30 \%\) & 1．12\％1．50\％ \\
\hline 1．40\％ & 0．00\％ \\
\hline 0．20\％ & 0．00\％ \(5.35 \%\) \\
\hline 0．30\％ & 0．32\％ \(0.31 \%\) \％ \\
\hline 7．70\％ & \\
\hline 2．80\％ & \\
\hline 1．70\％ & \\
\hline 0．00\％ & \(10.27{ }^{\circ} \mathrm{O}\) \\
\hline \(7.500^{\circ}\) & \(7.34^{\circ} \mathrm{O}\)（7．910\％ \\
\hline \(36.60^{\circ}\) & 3217\％3＋40 \\
\hline
\end{tabular}

Weighted arg based on total 1997 payrolls
\begin{tabular}{|c|c|c|c|}
\hline Employees & 18.185 & 7.506 & 25.691 \\
\hline Affectable Employees & ＋．231 & 2.581 & 6.812 \\
\hline \multicolumn{4}{|l|}{Capitalization} \\
\hline \multicolumn{4}{|l|}{Labor} \\
\hline Corporate Employees & & & 10.50 \\
\hline Field Employees & & & ＋2．200 \\
\hline Generation & & & \(4.1{ }^{\circ} \mathrm{O}\) \\
\hline Benefits & & & \(23.1{ }^{\circ}\) 。 \\
\hline Contract Services & & & \(10.10^{\circ}\) 。 \\
\hline Inventory & & & \(100.10^{\circ}\) 。 \\
\hline Procurement & & & \(70.0{ }^{\circ}\) 。 \\
\hline MIS Project Development & & & \(100.00^{\circ}\) ． \\
\hline
\end{tabular}

Revenue Requirenients
\begin{tabular}{|c|c|c|}
\hline Capital & Cse declimine scale &  \\
\hline SIS & Use deelining scate &  \\
\hline
\end{tabular}

Carryine Cost
\(15^{\circ} 0\)
Includes variable overhead．Weighted average cost of capital

Project Magic 2
Project Magic
Headcount


119198
AEP Active (Full/Part-Time) Employees

Avg. Salary-Exempt_Non-exempt

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{Survey Title} & \multicolumn{6}{|l|}{Average Salary} & \multicolumn{3}{|l|}{\＃of Employees} \\
\hline & \multicolumn{2}{|l|}{Exempt} & \multicolumn{2}{|l|}{Nonexempt} & \multicolumn{2}{|l|}{Grand Total} & Exempt & Nonexempt & Grand Total \\
\hline & \＄ & 63，815 & \＄ & 28，708 & \＄ & 51，137 & 24 & 15 & 38 \\
\hline F03 Computer Operations \(\sim\) C & \＄ & 49,075 & \＄ & 24，559 & \＄ & 48，199 & 85 & 5 & 90 \\
\hline F04 End User／Information Center & \＄ & 61，962 & \＄ & 41，604 & \＄ & 49，595 & 47 & 66 & 113 \\
\hline F05 Telecomm & \＄ & 80，779 & \＄ & 34，938 & \＄ & 75，685 & 8 & 1 & 10 \\
\hline F06 I／S \＆Telecomm：Other & \＄ & 54，164 & \＄ & 39，534 & \＄ & 41，897 & 17 & 86 & 103 \\
\hline G01 Transportation & \＄ & 56，566 & \＄ & 23，652 & \＄ & 49，983 & 5 & 1 & 6 \\
\hline G02 Real Estate & \＄ & 52，242 & \＄ & 27，544 & \＄ & 35，306 & 22 & 50 & 72 \\
\hline G03 Facilities Maintenance & \＄ & 63，900 & & & \＄ & 63，900 & 1 & 0 & 1 \\
\hline G04 Security－ & \＄ & 57，795 & \＄ & 27.118 & \＄ & 49，031 & 11 & 5 & 16 \\
\hline G05 Claims \＆Insurance Admin & \＄ & 49，803 & \＄ & 22，612 & \＄ & 26，320 & 6 & 39 & 45 \\
\hline G06 Office Services & \＄ & 44，434 & \＄ & 25，803 & \＄ & 28，908 & 1 & 5 & 6 \\
\hline G07 Records Management & \＄ & 49，621 & \＄ & 25，720 & \＄ & 42，792 & 5 & 2 & 7 \\
\hline G09 Other H01 Lest and Sales Forecasting \(\sim\) & \＄ & 50，685 & \＄ & 16，640 & \＄ & 46,412 & 15 & 2 & 17 \\
\hline H01 Load and Sales Forecasting & \＄ & 60，074 & & & \＄ & 60，074 & 25 & 0 & 25 \\
\hline H02 Market，Products a Sales Peerch \({ }^{\text {H03 }}\) & \＄ & 59，357 & & & \＄ & 59，357 & 14 & 0 & 14 \\
\hline H04 Rates \＆Regulatory Affairs／Pricing & \＄ & 60，114 & \＄ & 28，634 & \＄ & 55，617 & 77 & 13 & 90 \\
\hline H04 Rates a Regul H A & \＄ & 67，799 & & & \＄ & 67，799 & 3 & 0 & 3 \\
\hline H05 Advertising and \(\mathrm{H07A}\) Managed Account Reps－Marketing－ & \＄ & 69，956 & \＄ & 28，320 & \＄ & 68，414 & 28 & 1 & 29 \\
\hline H07A Managed Account Reps－Markeing
H07B Other Field Reps－Marketing－ & \＄ & 43，585 & & & \＄ & 43，585 & 99 & 0 & 99 \\
\hline H07B Other Field Reps－Marketing & \＄ & 42，970 & \＄ & 26，496 & \＄ & 27，106 & 1 & 26 & 27 \\
\hline H07D Support for representatives & \＄ & 60，313 & & & \＄ & 60，313 & 29 & 1 & 30 \\
\hline H08 Economic DevelopmenUArea Development & \＄ & 92，531 & \＄ & 27，765 & \＄ & 87,549 & 27 & 2 & 29 \\
\hline H09 Managemem and Admin & \＄ & 64，717 & \＄ & 20，696 & \＄ & 25，815 & 5 & 40 & 45 \\
\hline H10 Other
101 Meter Reading & \＄ & 42，014 & \＄ & 21，665 & \＄ & 22.774 & 15 & 292 & 307 \\
\hline 101 Meter Reading \(\checkmark\) Customer／Revenue Accounting & \＄ & 53，485 & \＄ & 25，116 & \＄ & 27，433 & 4 & 45 & 49 \\
\hline 102 Customer／Revenue Accounting－ & \＄ & 44，441 & \＄ & 25，386 & \＄ & 30，467 & 12 & 34 & 46 \\
\hline 103 Cash Remitance／（ll Processing 104 Customer Inquiry（Telephone \＆Walk－In）－ & \＄ & 44，739 & \＄ & 23，325 & \＄ & 28，798 & 137 & 431 & 568 \\
\hline 104 Custame & F & \(\div-\cdots=\) & \(\ni\) & ミロ， & & \(\bigcirc\) & & & \\
\hline Revenue Protection & \＄ & 40.289 & & & \＄ & 40，289 & 5 & \(\sum 0\) & 5 \\
\hline Management \＆Admin Other & \＄ & 71，091 & \＄ & 27，119 & \＄ & 60，794 & 126 & ऐ 40 & 166 \\
\hline Other（Operations Analysis／Suppor／Technology） & \＄ & 47，793 & \＄ & 29，809 & \＄ & 46，388 & 60 & \(\bigcirc 5\) & 67 \\
\hline Buyers & \＄ & 45，581 & & & \＄ & 45，581 & 33 & 壬 0 & 33 \\
\hline Purchasing Management \＆Administration & \＄ & 62，770 & \＄ & 30，070 & \＄ & 54，595 & 10 & m \({ }^{\text {m }}\) & 13 \\
\hline Purchasing Management a Administration & & & & & & & & ＋ & \\
\hline
\end{tabular}
Avg. Salary-Exeı, \({ }^{\text {Non-exempt }}\)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{Survey Title} & \multicolumn{6}{|l|}{Average Salary} & \multicolumn{3}{|l|}{\# of Employees} \\
\hline & \multicolumn{2}{|l|}{Exempt} & \multicolumn{2}{|l|}{Nonexempt} & \multicolumn{2}{|l|}{Grand Total} & Exempt & Nonexempt & Grand Total \\
\hline J03 inventory Control and Planning & \$ & 54,076 & & & \$ & 54,076 & 21 & 0 & 21 \\
\hline J04 Storeroom Personnel & \$ & 56,416 & \$ & 34,721 & \$ & 36,940 & 18 & 160 & 178 \\
\hline J06 Materials Management \& Admin & \$ & 63,573 & \$ & 23,978 & \$ & 55,654 & 4 & 1 & 5 \\
\hline K01 Bulk System Planning & \$ & 60,256 & \$ & 19,474 & \$ & 58,625 & 32 & 1 & 33 \\
\hline K02 Transmission Engineering \& Support & \$ & 60,351 & \$ & 30,208 & \$ & 51,911 & 37 & 14 & 51 \\
\hline K03 Transmission Facilities Construction & \$ & 60,980 & \$ & 50,082 & \$ & 59,423 & 12 & 2 & 14 \\
\hline K04 Transmission Line Crew \& Management & \$ & 54,900 & \$ & 41,658 & \$ & 42,980 & 1 & 9 & 10 \\
\hline K05 Transmission Line Clearance & \$ & 50,297 & & & \$ & 50,297 & 2 & 0 & 2 \\
\hline K06 Transformer \& Substation Malntenance & \$ & 57,461 & \$ & 43,837 & \$ & 45,587 & 14 & 98 & 113 \\
\hline K07 Transmission Relay \& System Protection & \$ & 63,610 & \$ & 46,187 & \$ & 48,827 & 5 & 28 & 33 \\
\hline K08 System Operations & \$ & 59,265 & \$ & 41,583 & \$ & 50,814 & 77 & 68 & 145 \\
\hline K09 SCADA Technicians & \$ & 50,424 & & & \$ & 50,424 & 12 & 0 & 12 \\
\hline K10 Interconnections & \$ & 68,314 & \$ & 26,317 & \$ & 59,648 & 5 & 1 & 6 \\
\hline K11 Bulk Power Marketing and Sales & \$ & 74,961 & & & \(\delta\) & 74.961 & 29 & 2 & 31 \\
\hline K12 Management \& Admin & \$ & 116.479 & \$ & 31,373 & \$ & 98,242 & 1 & 3 & 14 \\
\hline L01 Distribution System Planning & \$ & 65,663 & & & \$ & 65,663 & 10 & 0 & 10 \\
\hline L02 Distribution Engineering \& Support & \$ & 50,032 & \$ & 27.141 & \$ & 44,371 & 218 & 77
521 & 295 \\
\hline L03 Distribution Facilties Construction & \$ & 57,867 & \$ & 43,909 & \$ & 45,741 & 76 & 521 & 597 \\
\hline L04 Distribution Line Crews \& Management & \$ & 57.102 & \$ & 40,961 & \$ & 42,185 & 66 & 825 & 881 \\
\hline L05 Distribution Line Clearance & \$ & 45,323 & \$ & 21,320 & \$ & 43,911 & 16 & 1 & 17 \\
\hline L06 Transformer \& Substation Maintenance & \$ & 60,752 & \$ & 43,889 & \$ & 45,249 & 5 & 57 & 62 \\
\hline L07 Relay and System Protection-Distribution & \$ & 57.483 & \$ & 41,754 & \$ & 43,924 & 4 & 25 & 29 \\
\hline L08 Meter Shop \& Testing & \$ & 55.519 & \$ & 42,722 & \$ & 43,894 & 12 & 121 & 133 \\
\hline L09 Streetlight Personnel & & & \$ & 44,169 & \$ & 44,169 & 0 & 26 & 26 \\
\hline L10 Management \& Admin, Other & \$ & 82.111 & \$ & 25,597 & \$ & 73.187 & 32 & 6 & 38 \\
\hline L11 Electric Distribution: Other & \$ & 63,565 & \$ & 31,380 & \$ & 59,542 & 7 & 1 & 8 \\
\hline M01A Plant Operations & \$ & 60,084 & \$ & 41,301 & \$ & 45,667
39332 & 43
9 & 146 & 189 \\
\hline M01B Plant Engineerina & S & 39.332 & & & & 39332 & & & \\
\hline M01C Plant Maintenance & \$ & 58,688 & \$ & 41,200 & \$ & 43,935 & & & \\
\hline M01D Fuel Handling & \$ & 58,424 & \$ & 42,769 & \$ & 44,116 & 8 & 85 & 93 \\
\hline M01E Chemistry & & & \$ & 43,583 & \$ & 43,583 & 0 & 19 & 19 \\
\hline M01F Plant Administration \& Other & \$ & 38,400 & \$ & 22,081 & \$ & 22,988 & 1 & 18 & 19 \\
\hline M02 Coal Fired Plant Engineering and Support & \$ & 68,742 & \$ & 43,041 & \$ & 66,600 & 33 & 3 & 36 \\
\hline
\end{tabular}
Avg. Salary-Ex6. ..-Non-exempt



\section*{Benefits Loading Rates}
\begin{tabular}{ccc}
\hline & 1997 & \\
CYPRESS & AUGUSTA & COMBINED \\
\hline
\end{tabular}

BASE PAYROLL
Retirement Plan
Savings Plan
Long Term Disability Plan
Medical Plan
Dental Plan
Group Life Insurance
FICA Tax
State Unemployment Insurance
Federal Unemployment Insurance
Vacation Policy
Holiday Pay
Other
Post Retirement Benefits

BENEFITS LOADING RATE

BENEFITS LOADING RATE LESS FAS 10


BENEFITS GROWTH RATE
4.1\%
\begin{tabular}{llr} 
Total 1999 Savings & \(\$\) & 88,666 \\
Total 10 Year Savings & \(\$\) & 952,659
\end{tabular}
Retirement Plan ..... 2\%
Savings Plan ..... 3.2\%
Long Term Disability Plan ..... 1.4\%
Medical Plan ..... 9.8\%
Dental Plan ..... 7\%
Group Life Insurance ..... 1.3\%
FICA Tax ..... 7.5\%
State Unemployment Insurance ..... 2\%
Federal Unemployment Insurance ..... 1\%
Vacation Policy ..... 7.7\%
Holiday Pay ..... 2.8\%
Sick Pay Plan ..... 1.7\%
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{1998} \\
\hline Non-UMWA Medical & UMWA Medical & \[
\begin{gathered}
\text { Life } \\
\text { Insurance }
\end{gathered}
\] & \[
\begin{aligned}
& \text { Total SFAS } \\
& 106 \text { Cost }
\end{aligned}
\] & Components for Study \\
\hline 11.900 & 450 & 2,550 & 14,900 & 14,900 \\
\hline 36,600 & 11,750 & 10,650 & 59,000 & 59,000 \\
\hline \((27,650)\) & - & - & \((27,650)\) & \\
\hline 20,100 & 6,800 & 5,100 & 32,000 & \\
\hline 40,950 & 19,000 & 18,300 & 78,250 & 73,900 \\
\hline (25,550) & \((7,000)\) & \((6,500)\) & \((39,050)\) & \((39,050)\) \\
\hline 15.400 & 12,000 & 11,800 & 39,200 & 34,850 \\
\hline  & & nccoy \({ }^{\text {P/ }}\) Sostrme & merger7.x/s & 2/18/98 \\
\hline
\end{tabular}
American Electric Power
Postretirement Benefits Cost
in thousands of dollars

0
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{6}{|c|}{1997} \\
\hline \begin{tabular}{c} 
Non-UMWA \\
Medical
\end{tabular} & \begin{tabular}{c} 
UMWA \\
Medical
\end{tabular} & \begin{tabular}{c} 
Life \\
Insurance
\end{tabular} & \begin{tabular}{c} 
Total SFAS \\
106 Cost
\end{tabular} & \begin{tabular}{c} 
Components \\
for Study
\end{tabular} \\
\hline
\end{tabular}
\begin{tabular}{ccccc}
\((22,200)\) & - & - & \((22,200)\) & \\
20,100 & 6,400 & 5,100 & 31,600 & \\
\hline & & & & \\
44,100 & 17,550 & 17,700 & 79,350 & 69,950
\end{tabular}
\begin{tabular}{ccccc}
\((22,200)\) & - & - & \((22,200)\) & \\
20,100 & 6,400 & 5,100 & 31,600 & \\
\hline & & & & \\
44,100 & 17,550 & 17,700 & 79,350 & 69,950
\end{tabular}
17,700
44,100
17,5s0
(-20 - -
\[
\text { Total SFAS } 106 \text { Cost }
\]
Expected Return
Amortization
Less Pay-As-You-Go *
Incremental Cost
\begin{tabular}{lllll}
19,450 & 10,900 & 11,500 & 41,850 & 32,450 \\
\hline
\end{tabular}
\((37,500)\)
\((24,650)\)
\((6,200) \quad(37,500)\)
\begin{tabular}{lllll}
\((24,650)\) & \((6,650)\) & \((6,200)\) & \((37,500)\) & \((37,500)\) \\
\hline & & & &
\end{tabular}







\begin{tabular}{l} 
Interest \\
Cost \\
23,338,842 \\
\(26,116,983\) \\
361,764 \\
35,419 \\
841 \\
\\
898,736 \\
\(1,851,228\) \\
\(20,350,567\) \\
80,307 \\
\(18,954,874\) \\
\(1,000,423\) \\
16,214 \\
\(4,167,579\) \\
704,912 \\
\(24,320,233\) \\
\(2,314,617\) \\
59,766 \\
145,437 \\
107,600 \\
63,670 \\
\hline 87,042 \\
428,481 \\
\(1,642,618\) \\
\(1,097,933\) \\
422,231 \\
\hline \(128,568,317\) \\
\hline
\end{tabular}
0
(\$770,811)



\section*{CP\&L}

Analysis of Overhead Rates

\[
\frac{\text { CPL }}{1,717}
\]

PSO
Analysis of Overhead Rates


\section*{SWEPCO}

\section*{Analysis of Overhead Rates}

\[
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Sheet4

\[
\frac{W T U}{929}
\]

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Page \(4 \quad A / S\)

Accounting Requirements (Amounts in Thousands)

\section*{Met Periotic Pension Cost}
\begin{tabular}{lrrr}
\hline All Companies & 1996 & 1997* \\
\hline Service Cost & \(\$ 22,741\) & \(\$\) & 19,767 \\
Interest Cost & 68,704 & 64,802 \\
Actual Return on Assets & \((110,161)\) & \((163,371)\) \\
Net Deferred Asset Gain or (Loss) & 26,602 & 71,714 \\
Amortization of. & & \\
\(\quad\) Unrecognized Transition Obligation & 1,517 & \\
\(\quad\) Unrecognized Prior Service Cost & \((574)\) & 1,517 \\
\(\quad\) Unrecognized Net Loss (Gain) & 0 & \((6,009)\) \\
Net Periodic Pension Cost & \(\$ 8,829\) & \(\$(11,580)\)
\end{tabular}

\section*{Reconciliation of Funded Status}


\footnotetext{
- All 1997 results in this section of the report reflect plan change to Cash Balance and decrease in Projected Benefit Obligation of \(\$ 86,959\).
}

\section*{Accounting Requirements (Amounts in Thousands)}
Development of 1997 Assel Loss (Gaia) All Companies
The following details the determination of the assetloss (gain) for 1997:
(1) Market Value, 9/30/96 ..... \(\$ 985,491\)
(2) Contributions for 10/1/96 through 9/30/97 ..... 6,424
(3) Benefit Payments for 10/1/96 through \(9 / 30 / 97\) ..... 46,161
(4) Expected Return on Assets (9.5\%)
(a) Market Value ..... \(\$ 93,622\)
(b) Expected Contributions ..... 458
(c) Expected Benefit Payments \((\$ 51,000)\) ..... 2,423
(d) Total, (a)+(b)-(c)91,657
(5) Expected Market Value of Assets, 12/31/96, (1)+(2)-(3)+(4) ..... \$ 1,037,411
(6) Actual Market Value, \(9 / 30 / 97\) ..... 1,109,125
(7) Asset Loss (Gain), (6) - (5) ..... \(\$(71,714)\)

\section*{Accounting Requirements (Amounts in Thousands)}

\section*{1997 Loss (Gain)}

All Companies
The total loss (gain) during 1997 as defined by FASB Statement No. 87 was \(\$(15014)\). The gain is the net result of:
(1) Asset Loss (Gain)
\$ \((71,714)\)
(2) Liability Loss (Gain)
56,700
(3) Total Loss (Gain), (1)+(2)
\$ \((15,014)\)

\section*{Corridor Test}

FASB Statement No. 87 requires amortization of that portion of the cumulative unrecognized loss (gain) in excess of the greater of \(10 \%\) of the projected benefit obligation or \(10 \%\) of the market-related va! calculation tests these limits:
(1) Unrecognized Net Loss (Gain) as of 12/31/97
(a) Unrecognized from Prior Years
\$ 27,068
(b) Recognized in 1997
(c) 1997 Loss (Gain)
(d) Total
\((15,014)\)
\$ 12.054
(2) Corridor Limit
(a) \(10 \%\) of Projected Benefit Obligation \(\$ 93,064\)
(b) \(10 \%\) of Market Related Value \$ 110,913
(c) Greater of (a) and (b) \$ 110,913
(3) Loss (Gain) Subject to Amortization in 1998 \(\$ 0\)
(4) Average Remaining Service

16 years

\section*{Accounting Requirements (Amounts in Thousands)}
Development of Prepaid (Accrued) Pension CostPrepaid (Accrued) Pension Cost, 12/31/95Pension Income (Cost) Accrued during 1996 Fiscal YearAll Companies\$ 82,279\((8,829)\)
Contribution Paid during 1996 Fiscal Year ..... 27,719
Prepaid (Accrued) Pension Cost, 12/31/96 ..... \$ 101,169
Pension Income (Cost) Accrued during 1997 Fiscal Year ..... 11,580
Contribution Paid during 1997 Fiscal YearPrepaid (Accrued) Pension Cost, 12/31/97\(\$ 112,749\)

\section*{Accountlag Requirements (Amounts in Thousands)}

Mat Periodic Pension Cost for Fiscal Year Ended December 31, 1997 All Companies
(1) Service Cost
\$ 19,767
(2) Interest Cost

64,802
(3) Actual Retum on Plan Assets
\$ \((163,371)\)
(4) Net Deferred Asset Gain (Loss)

71,714
(5) Expected Return on Assets, (3)+(4)
(6) Amortization of Unrecognized
Transition Liability
(7) Amortization of Unrecognized
Prior Service Cost
(8) Amortization of Net Loss (Gain) \(\qquad\)
(9) Total, (1) \(+(2)+(5)+(6)+(7)+(8)\)
\(\$(11,580)\)

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\section*{Accounting Requirements (Amounts in Thousands)}
Reconclilation of Funded Status and Statement of FinancialPosition for Fiscal Year Ending December 31, 1997All Compandes
Actuarial Present Value of:
Vested Benefit Obligation, 9/30/97 ..... \$ \((880,955)\)
Accumulated Benefit Obligation, 9/30/97 ..... \$ \((895,956)\)
Projected Benefit Obligation, 9/30/97 ..... \(\$(930,639)\)
Fair Value of Plan Assets, 9/30/97 ..... \(1,109,125\)
Funded Status, 9/30/97 ..... \(\$ 178,486\)
4th Quarter Contributions ..... 0
Unrecognized:
Transition Obligation ..... 10,620
Prior Service Cost ..... \((88,411)\)
Net Loss (Gain) ..... 12,054
Prepaid (Accrued) Pension Cost, 12/31/97 ..... \(\$ 112,749\)

\section*{Additional Dlsclosara Items}
\begin{tabular}{lrr}
\hline Disclosure Date & \(12 / 31 / 96\) & \(12 / 31 / 97\) \\
\hline Measurement Date & \(9 / 30 / 96\) & \(9 / 30 / 97\) \\
Discount Rate & \(8.00 \%\) & \(7.50 \%\) \\
Cash Balance Interest Crediting Rate & \(\mathrm{N} / \mathrm{A}\) & \(6.50 \%\) \\
Rate of Compensation Increase & \(5.46 \%\) & \(5.46 \%\) \\
Long-Term Rate of Return & \(9.50 \%\) & \(9.00 \%\)
\end{tabular}

\section*{Plan Changes}

The plan was amended to become a Cash Balance plan effective July 1, 1997. All 1997 results reflect this change.

\section*{Accounting Requirements (Amounts in Thousands)}

Allocation of 1997 Mot Perlodic Pension Cost by Company


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PAGE 566

Accounting Requirements (Amounts in Thousands)

Allocation of 1997 Het Porledic Pension Cost for Each Company by Componeat


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\section*{Accounting Requirements (Amounts in Thousands)}

Estimated 1998 Mat Periodic Pension Cost
(1) Service Cost
(2) Interest Cost
(3) Expected Return on Assets
(4) Amortization of Unrecognized Transition Liability
(5) Amortization of Unrecognized Prior Service Cost
(6) Amortization of Net Loss (Gain)
(7) Total, (1) \(+(2)+(3)+(4)+(5)+(6)\)

Allocation of Estimated 1998 Nat Periodic Passion Cost


The net periodic pension cost is allocated among the companies based on valuation compensation ratios as of January 1, 1.997. The allocation will change when January 1, 1998 valuation compensations are available.
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Page 2
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(WED) 2. 4.99 19::4/ET. 19:13/NO. 9761131330 p ?

Summary
Sumany of Accourting Valsation Regilts
1997 FAS 106 Disclosure (in 000s)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & & Medical & & Life & & Total \\
\hline \multicolumn{7}{|l|}{\multirow[t]{2}{*}{Net Periodic Postretirement Benefit Cost for 1997}} \\
\hline & & & & & & \\
\hline Service Cost & \multirow[t]{4}{*}{\$} & 6,765 & \$ & 1,048 & \$ & 7,813 \\
\hline Interest Cost & & 15,950 & & 2,348 & & 18,298 \\
\hline Actual (Return) /Loss an Assets & & (14,662) & & \((7,398)\) & & \((22060)\) \\
\hline Amortization of Unrecognized Iransition Obligation & & 9166 & & (187) & & 8.984 \\
\hline \multicolumn{7}{|l|}{Other Components} \\
\hline Net Deferred Asset Gain/(Loss) & \$ & 7,013 & \$ & 4,517 & \$ & 11,530 \\
\hline Amort. of Unrec. Prior Svc. Cost & & 0 & & 0 & & 0 \\
\hline Amort. of Unrec. (Gain)/Loss & & \({ }^{9}\) (844) & & 1 & & (844) \\
\hline Total of Other Components & \$ & 6,169 & S & 4.517 & \$ & 10,686 \\
\hline Benexit Cost for 1997 & \$ & 23,388 & \$ & 333 & \$ & 23,721 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{\multirow[t]{3}{*}{\begin{tabular}{l}
Reconciliation of Funded Status as of December 31, 1997 \\
Accurnulated Postretirement Benefit Obligation (APBO) as of 9/30/97
\end{tabular}}} \\
\hline & & & & & & \\
\hline & & & & & & \\
\hline Retirees and Beneficiaries & \$ & \((137,346)\) & & \((20,975)\) & \multicolumn{2}{|l|}{\$ (158,321)} \\
\hline Fully Eligible Actives & \multicolumn{2}{|r|}{\((19,713)\)} & & \((3,818)\) & \multicolumn{2}{|r|}{\((23,531)\)} \\
\hline Other Actives & \multicolumn{2}{|r|}{(50,057)} & & \((8,897)\) & \multicolumn{2}{|r|}{\((58,954)\)} \\
\hline Total APBO & \$ & \((207,116)\) & & \((33,690)\) & & \((240,806)\) \\
\hline Assets & \multicolumn{2}{|r|}{113.922} & \multicolumn{2}{|r|}{36,883} & \multicolumn{2}{|r|}{150,805} \\
\hline Funded Status & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{\[
\begin{gathered}
(93,194) \\
8,448
\end{gathered}
\]}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{\[
\begin{array}{r}
3,193 \\
0
\end{array}
\]}} & \multicolumn{2}{|r|}{\((90,001)\)} \\
\hline Fourth Quarter Contributions & & & & & \multicolumn{2}{|r|}{8,448} \\
\hline Unrecognized: & & & & & & \\
\hline Transition Obligation & \multicolumn{2}{|r|}{137,493} & \multicolumn{2}{|r|}{\((2,721)\)} & \multicolumn{2}{|r|}{134,772} \\
\hline Net Loss/(Gain) & \multicolumn{2}{|r|}{\((51,498)\)} & \multicolumn{2}{|r|}{\((1,896)\)} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{\[
\begin{gathered}
(53,394) \\
0 \\
\hline
\end{gathered}
\]}} \\
\hline Prior Service Cost & & 0 & & 0 & & \\
\hline (Accrued)/Prepaid Postretirement & \multirow[t]{2}{*}{\$} & \multirow[t]{2}{*}{1,249} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{\$ (1,424)}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$ (175)}} \\
\hline Benefit Cost as of December 31, 1997 & & & & & & \\
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
Effect of a One Percentage \\
Point Increase in Assumed \\
Health Care Cost Trend Rate on: \\
Aggregate of Service Cost and Interest Cost
\end{tabular}} & \multicolumn{2}{|l|}{\multirow[t]{3}{*}{}} & \multicolumn{2}{|r|}{\multirow[b]{4}{*}{\$ 0}} & \multicolumn{2}{|l|}{\multirow[b]{4}{*}{\$ 3582}} \\
\hline & & & & & & \\
\hline & & & & & & \\
\hline & \$ & 3,582 & & & & \\
\hline APBO & \$ & - 25,184 & & - 0 & & 25,184 \\
\hline
\end{tabular}

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\begin{tabular}{rrr}
\begin{tabular}{r} 
Total \\
Medical
\end{tabular} & \begin{tabular}{c} 
Total \\
Life
\end{tabular} & Total : \\
\hline
\end{tabular}
\$ 6,765
15,950
(14,662)

9,166


S 7,013

0
(844)
\(\$ 6,169\)
\$ 23,388
\$ 1,048
2,348
\((7,398)\)
(182)
\(\qquad\)
\$ 4,517

0

0
\(\$ 4.517\)
\$ 333
\$ 7,813
18.298
\((22,060)\)

8,984

\$ 11,530

0
(844)
\(\$ 10,686\)
\$ 23,721

Accounting
Requirements (in 000s)

1997 Dteclesere
Net Periodic
Postretirement Benefit Cost for 1997

Service Cost
Interest Cost
Actual (Return)/Loss on Assets

Amortization of Unrecognized Transition Obligation

Other Components:
Net Deferred Asset Gain/(Loss)

Amortization of Unrecognized Prior Service Cost

Amortization of Unrecognized
(Gain)/Loss
Total of Other Components

Benefit Cost for 1997






9185942500 ;

fROM HEWITT Associates 2A1-362-0196
(THU) 2. 5.98 12:91/ST. 12:29 NO. 4261191992 pg

Accounting Requirements (in 000s)

1897 Disclosure
Net Periodic Postretirement Benefit Cost for 1997

Service Cost
Interest Cost
Actual (Return)/Loss on Assets

Amortization of Unrecognized Transition Obligation

Other Components:
Net Deferred Asset Gain/(Loss)

Amortization of Unrecognized Prior Service Cost

Amortization of Unrecognized (Gain)/Loss

Total of Other Components

Benefit Cost for 1997
*All remaining Transok liabilities have been incorporated into CSWS.


-All remaining Transok liabilities have been incorparated into CSWS.



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\section*{(THU) 2. 5.98 12:32/ST. 12:29/NU. 4261131202 13 \\ Accounting \\ Requirements (in 000s)}

FRON HFWITT ASSOCIATEG 281-362-C196



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    FROM HEWITT ASSOCIATES 201.36%-0.96
                                    (Tप्:) 2. 5'5e 12:33/s*. 12:09/NO. 4261131392 P 15
                                    Accounting
                                    Requirements (in 000:)
    ```
\begin{tabular}{rrr}
\hline \begin{tabular}{c} 
SWEPCD \\
Medical
\end{tabular} & \begin{tabular}{r} 
SWEPCO \\
LIfo
\end{tabular} & \begin{tabular}{c} 
SWIPED \\
Total
\end{tabular} \\
\hline & \\
& & WPIFLAHERTY \\
& PAGE 583
\end{tabular}

\$ 330
S (127)
\$ 0
\$ 0
\$ 6,864
\$ 1,022
\$ 6.864

1097 Disclosure
Reconciliation of Funded Status as of September 30, 1997

Accumulated Postretirement Benefit Obligation (APBO) as of 9/30/97

Retirees
Fully Eligible Actives
Other Actives
Total APBO
Assets, 9/30/97
Funded Status, 9/30/97
Fourth Quarter
Contributions
Unrecognized:
Transition Obligation
Net Loss/(Gain)
Prior Service Cost
(Accrued)/Prepaid
Postretirement
Benefit Cost as of December 31, 1997

Effect of a One Percentage Point Increase in Assumed Health Care Cost Trend Rate on:

Aggregate of Service Cost and Interest Cost

APBO

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FROX HEWITT ASSOCIATES 281-362-0196

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\begin{tabular}{|c|c|c|c|}
\hline CSW Eneryy Medicial & ESW Enorgy Lits & C8H Eargy Total & 1595 Disclesare \\
\hline & & WP/FLAHERTY PAGE 585 & \begin{tabular}{l}
Reconciliation of Funded \\
Status as of \\
September 30, 1997 \\
Accumulated \\
Postretirement Benefit Obligation (APBO) as of 9/30/97
\end{tabular} \\
\hline \$ 0 & \$0 & \$ 0 & Retirees \\
\hline (36) & (17) & (53) & Fully Eligible Actives \\
\hline (373) & (143) & (516) & Other Actives \\
\hline \$ (409) & \$(160) & \$ (569) & Total APBO \\
\hline 298 & 44 & 342 & Assets. 9/30/97 \\
\hline \$ (121) & \$(116) & \$ (227) & Funded Status, 9/30/97 \\
\hline 26 & 0 & 26 & Fourth Quarter Contributions \\
\hline 52 & (2) & 50 & Unrecognized: Transition Obligation \\
\hline 105 & 66 & 171 & Net Loss/(Gain) \\
\hline 0 & 0 & 0 & Prior Service Cost \\
\hline \$ 72 & \$(52) & \$ 20 & \begin{tabular}{l}
(Accrued)/Prepaid \\
Postretirement Benefit Cost as of December 31, 1997
\end{tabular} \\
\hline & & & Effect of a One Percentage Point Increase in Assumed Health Care Cost Trend Rate on: \\
\hline \$ 22 & \$ 0 & \$. 22 & Aggregate of Service Cost and Interest Cost \\
\hline \$83 & & \$ 83 & APBO \\
\hline
\end{tabular}
```

FROM HEWITT ASSOCIATES 2EI-962-0198

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(THU) 2. 5.98 12:33/6T. 12:29~NU. 4251191392 P 18
Accounting
Requifements (in 000s)

-All remaining Transok liabilities have been incorporated into CSWS.

\section*{1387 Disclosure}

Reconciliation of Funded Status as of September 30, 1997

Accumulated Postretirement Benefit Obligation (APBO) as of 9/30/97

\section*{Retirees}

Fully Eligible Actives
Other Actives

Total APBO
Assets, 9/30/97
Funded Status, 9/30/97
Fourth Quarter
Contributions
Unrecognized: Transition Obligation

Net Loss/(Gain)
Prior Service Cost
(Acctued)/Prepaid
Postretirement
Benefit Cost as of
December 31, 1997
Effect of a One Percentage Point Increase in Assumed Health Care Cost Trend Rate on:

> Aggregate of Service Cost and Interest Cost
> AmBO


WP/FLAHERTY
PAGE 589

1957 Disclasare
Net Periodic Postretirement Benefit Cost for 1997

Service Cost
Interest Cost
Actual (Return)/Loss on Assets

Amortization of
Unrecognized Transition Obligation

Other Components:
Net Deferred Asset Gain/(Loss)

Amortization of Unrecognized Prior Service Cost

Amortization of Unrecognized
(Gain)/Loss
Total of Other
Components
Benefit Cost for 1997
\begin{tabular}{rrr}
\hline \begin{tabular}{c} 
Enarshop \\
Medical
\end{tabular} & \begin{tabular}{r} 
Enershap \\
Lite
\end{tabular} & \begin{tabular}{c} 
Encrahop \\
Trtal
\end{tabular} \\
\hline
\end{tabular}
\(\$ 0\)
\$ 0
0
0
0
0
- (23)
- 6
(29)
\$ (23)
\$ (6)
(6)
\$
(29)

23
\(\$ 0\)
\$ (6)

0

0

4
(1)

0
\(-2\)
\(\$\) (6)

3

0
0

0

0 \(\qquad\) 0
\$ 2
\(\$\) (2)
\$ 0
\(\$ 2\)
\$ 6
\$ 0
\$ 6
\(\$ 0\)

\section*{Accounting} Requirements (in 000s)

WP/FLAHERTY
PAGE 591

\section*{10177 Dtetemre}

\section*{Reconciliation of Funded Status as of September 30, 1997}

Accumulated Postretirement Benefit Obligation (APBO) as of 9/30/97

\section*{Retirees}

Fully Eligible Actives
Other Actives
Total APBO
Assets, 9/30/97
Funded Status, 9/30/97
Fourth Quarter
Contributions
Unrecognized:
Transition Obligation
Net Loss/(Gain)
Prior Service Cost
(Accrued)/Prepaid
Postretirement
Benefit Cost as of
December 31, 1997
Effect of a One Percentage
Paint Increase in Assumed Health Care Cost Trend Rate on:

Aggregate of Service Cost and Interest Cost

AMBO

PAGE 592



WP/FLAHERTY
PAGE 593

Central and South West Corporation

FOR COMPANY BUSINESS ONLY
SUBJECT: 1998 CSW SALARY RANGES

TO:

FROM:
VENITA MCCELLON-ALLEN LANA HILDEBRAND PAUL DUTY


NOVEMBER 20, 1997

I have reviewed market data regarding trends in salary range adjustments for \(1 \leqslant 90\). Attached are recommendations regarding the 1998 salary ranges and salary guin elines for 1998. These recommendations have been developed with the consideration the: we will be looking to significantly change the CSW compensation structure during 199: :

I recommend that managers be allowed to use merit guidelines rather than a ma :ix to determine merit increases in 1998. Control over merit increases are built into tie budgeting process. Overall merit budget guidelines were \(4 \%\) for 1998. This pr Ices would not give managers more budgeted salary dollars to spend but rather wow d give them greater flexibility in the distribution of those dollars.

If I have approval from each of you, it would be my intent to notify the other \(C\) airman Council members of these recommendations by way of a memo. I would hope hat these recommendations could be approved by December 12 .

If you have any questions or concerns regarding these recommendations, I will re happy to discuss.


\section*{1998 SALARY PROGRAM RECOMMENDATIOn NS}

WP/FLAHERTY
PAGE 595

\section*{Salary Structure}
- Recommend \(3.0 \%\) increase over 1997 salary ranges
- Competitive Structure Increases

Hewitt Associates 1997-1998 Salary Increase Survey
1,244 participants
\begin{tabular}{lccccc} 
& Executive & & Exempt & & Nonexempt \\
Total U.S. Firms & 3.2 & & 3.1 & & 3.0 \\
Utilities & 3.0 & & 2.7 & & 2.8 \\
Regional & 2.8 & & 2.9 & & 2.8
\end{tabular}

American Compensation Association 1997-1998 Total Salary Increase Budget Survey - 2,602 participants
\begin{tabular}{lllll} 
& & & & \\
& & & & \\
Total U.S. Firms & 2.7 & & 2.8 & \\
Utilities & 2.7 & & 2.7 & \\
Regional & 2.7 & & 2.8 & \\
& 2.6 \\
& & & &
\end{tabular}
- Rationale
- Market indicates range adjustments for 1998 are tracking around \(3 \%\)
- A new corporate structure will be implemented during 1998. Adjusting \(t\) a ranges effective \(\mathrm{I} / \mathrm{l} / 98\) will allow for better transition in regard to merit increase. being given throughout the year, ie. employees at maximum of current ranges.
- Minimum adjustment cost is a little over \(\$ 396,000\). As a comparison a structure adjustment of \(2.5 \%\) creates a minimum adjustment cost of around \(\$ 322,0\). 0 .

\section*{Salary Increase Budget}
- Merit budget guidelines - 4\%
- Market data indicates:

Hewitt Associates 1997-1998 Salary Increase Survey
1,244 participants
\begin{tabular}{lcccc} 
& Executive & & Exempt & \\
& Total Nonexempt Firms & 4.3 & & 4.1 \\
4.0 \\
Utilities & 4.0 & 3.9 & 3.7 \\
Regional & 4.3 & 4.0 & 4.0
\end{tabular}

American Compensation Association 1997-1998 Total Salary Increase Isudget Survey - 2,602 participants
\begin{tabular}{ll} 
Total U.S. Firms & 4.4 \\
Utilities & 4.1 \\
Regional & 4.4
\end{tabular}
Exempt
4.3
3.8
4.2
\begin{tabular}{c} 
Nonexempt \\
\hline 4.2 \\
3.8 \\
4.1
\end{tabular}

\section*{Merit Guidelines}
- Adapt use of merit increase guidelines instead of a merit matrix
- Guidelines for 1998 would be a slight increase over 1997
- Revise guidelines to focus on performance - not position in range
- Revise guidelines to coincide with new performance management sy sem ratings
- Rationale
- Increased budget of \(4 \%\) allows for more latitude in spreading!; dollars
- New matrix provides first step in having supervisors focus o: paying for performance/key employees
- Recommended guidelines:


These guidelines will require communication to managers how it is to \(b\) : used. Attached is the written communication that would be distributed regarding sala \(y\) ranges and guidelines.

\section*{CENTRAL AND SOUTH WEST}

\section*{1998 MERIT BUDGET GUIDELINES}

CSW's 1998 merit budget guidelines are 4\%. These merit guidelines art competitive with the market for utility companies as well as general industry. T ; help supervisors administer their merit increases, the following guidelines have been :efined. These guidelines focus on performance.

With increased competition for hard-to-replace skills, concern over not hieing able to retain key employees and unemployment rates being the lowest in almost 30 'ears, it is very important that each supervisor recognize the level of performance and enst re that those making the most contributions to the success of their organization are bi :g effectively recognized for their efforts.

Instructions:
1. Identify the amount of payroll dollars available to your area.
2. Identify performance category of employee. Review performance of emplo re against position in salary range and performance of other employees within your art 3 .
3. Apply the following guidelines:

\section*{Performance Category}

Exceeds expectations
Meets all expectations
Meets most expectations
Below expectations

Merit Guidelines
0 to \(7 \%\)
0 to \(5 \%\)
0 to \(3 \%\)
No increase
4. Identify the impact of the merit increase you have indicated against the bud et dollars available.
5. Employees who are at or above the range maximum are not eligible for a sa try increase.
6. Employees who are in the below expectations performance category are no eligible for a salary increase.

\begin{tabular}{ll} 
To: & Karen Javine \\
& Paul Douty \\
From: & Lou Arn Lane \\
Date: & November 14, 1997 \\
Subject: & Economic Impact of Proposed Range Increases \\
\hline
\end{tabular}

\section*{Kагед,}

The following represents pre-tax incorme impact for bringing employees up to the minimum of the pr posed range:

Exempt
Dallas Non Exempt
Other Non Exempt
Total
\begin{tabular}{rc} 
2.5\% Increase & 3.0\% Increase \\
\(\$ 253,781\) & \(\$ 313,684\) \\
451 & 802 \\
68,734 & \(\underline{82,025}\) \\
\hline\(\$ 322,966\) & \(\$ 396,511\)
\end{tabular}

I have attached the tables showing both the \(2.5 \%\) and \(3 \%\) change. Please call if you have any questic is.

A53```

