COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

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IN THE MATTER OF:

THE APPLICATION OF KENTUCKY-AMERICAN WATER COMPANY FOR AN ADJUSTMENT OF RATES CASE NO. 2015-00418

SETTLEMENT TESTIMONY OF LINDA C. BRIDWELL, P.E.

July 7, 2016

- 1 Q. Please state your name and business address.
- A. My name is Linda C. Bridwell. My business address is 2300 Richmond Road,
 Lexington, Kentucky 40502.

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Q. What is the purpose of this settlement testimony?

A. This settlement testimony is filed in support of the Settlement Agreement, Stipulation and
Recommendation ("Agreement") filed with the Kentucky Public Service Commission
("Commission") on July 6, 2016 in this proceeding. This testimony will explain how the
Agreement is fair, just and reasonable.

9 Q. Please explain how the total amount of the increase in revenues for KAW as
10 proposed in the Agreement can be considered fair, just and reasonable.

11 The initial proposal by KAW in this proceeding, which was subsequently revised, A. 12 represents a fair, just and reasonable outcome. Since this proceeding commenced, 13 substantial data has been exchanged and the parties have engaged in extensive 14 negotiations in an attempt to arrive at an alternative outcome that is fair, just and 15 reasonable to KAW's customers and its shareholders and an outcome which the Commission would, and should, approve. The compromise of revenues and rates which 16 17 has resulted from these negotiations reflects the present best judgment of the parties 18 (including their respective outside experts) as to what is fair, just and reasonable for 19 KAW's customers and shareholders. These rates will produce sufficient revenue for 20 KAW to operate and provide the high level of service its customers expect and deserve.

KAW's position remains that the entire revised increase it has sought in this
 proceeding is appropriate to maintain its earnings at a level that allows KAW an
 opportunity to earn a fair, just and reasonable return on its investment. Nonetheless, the

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nature of the ratemaking process is such that the Agreement produces a fair, just and reasonable outcome as a result of the compromise reached by the parties.

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Q. Why would the parties be willing to reach a compromise?

4 A. Each of the parties to the Agreement has vigorously pursued its respective positions in 5 testimony, exhibits and responses to data requests. However, despite the sincerity of these individual positions, the parties recognize that the final outcome in this proceeding 6 7 would likely result in a decision with which no party would be totally satisfied. The 8 parties further recognize that the very nature of litigation entails both risk and cost. By 9 reaching this compromise, each party has determined that the proposed Agreement is 10 preferable to other, less favorable outcomes and avoids the costs that would result from 11 continued litigation. Through negotiation, each party was able to prioritize its goals in 12 this proceeding and ensure that those priorities are reflected in the Agreement.

13 Q. How does a compromise produce a fair, just and reasonable change in revenues?

14 A. Each of the parties to this proceeding represents a unique constituency. By pursuing the 15 positions of the respective constituencies in negotiations, each party has ensured that the priorities of its constituencies have been met. Each party has freely and voluntarily 16 17 agreed to the concessions it has made in order to ensure its priorities are reflected in the 18 Agreement, which provides for a fair, just and reasonable change in rates. In other 19 words, the Agreement is a fair, just and reasonable settlement because each constituency 20 has been vigorously represented in the negotiations and, through representation or direct 21 involvement, has freely consented to the Agreement.

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Q. What evidence is there for the Commission that each constituency was vigorously represented in the negotiations that led to this settlement?

3 A. The Agreement itself reveals the sincerity of the negotiations on all sides. The record in 4 this proceeding clearly states the positions of the parties. The Commission need only 5 review the positions taken by the parties in this case and compare those positions to the Agreement to determine if each party was vigorously represented in negotiations and 6 7 made appropriate concessions to ensure its priorities were reflected on the Agreement. 8 Any settlement must be viewed in its entirety rather than evaluated on the basis of any its 9 individual components. This Agreement was negotiated in the context of its overall 10 result and impact on customers and shareholders, not any one particular rate issue.

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Q. Please briefly describe the terms of the Agreement and its exhibits.

12 A. The Agreement offered to the Commission for its consideration and approval permits 13 KAW to adjust its rates to recover an additional \$6.475 million in annual revenue 14 compared to current rates. The new rates would be effective for service on and after 15 August 28, 2016. The additional revenue shall be reflected in increases to customer charges associated with KAW's various tariff sheets. The affected tariff sheets are 16 attached to the Agreement (as Exhibit A) in their proposed form. The proposed tariff 17 18 sheets show the rates that will be implemented on August 28, 2016 if the Agreement is 19 approved. Exhibit B to the Agreement reflects the KAW depreciation rates that will be 20 effective as a result of the Agreement. Exhibit C to the Agreement contains the proof-of-21 revenue information. The Exhibits to the Agreement are considered a part of the 22 Agreement and have been agreed to by all parties.

Q. Please describe why the tariffs that have been modified by virtue of the Agreement are fair, just and reasonable.

A. As a part of the Agreement, the parties have agreed upon the affected tariff sheets that
comprise Exhibit A to the Agreement. Those tariff sheets ensure the interests of the
constituencies represented by each party have been prioritized and protected in the
Agreement. The tariffs themselves are the means by which KAW can produce the agreed
upon level of revenue – a level that is necessary for KAW to meet its obligations.

8 Q. Please describe why the depreciation rates that will be implemented by KAW are 9 attached to the Agreement as Exhibit B.

10 A. As part the Agreement, the parties have agreed upon the depreciation rates that KAW 11 will implement, which were first presented with KAW's Application. Those rates are 12 also set forth in Exhibit B to the Agreement. In the proceeding, the new depreciation 13 study and its contents were the subject of discovery. For accounting and external 14 auditing purposes, KAW must use clear and established depreciation rates. Therefore, 15 those rates, to which the parties have agreed, have been specifically set forth in Exhibit B.

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Q. Please describe the attached proof-of-revenue sheets.

A. As a part of the Agreement, all of the parties have agreed upon the proof-of-revenue
sheets that are Exhibit C to the Agreement. Those sheets detail the rate design of the
\$6.475 million rate adjustment.

Q. Has KAW published public notice of the hearing in this case, which is scheduled to begin on July 13, 2016?

A. Yes. KAW published the public notice in newspapers throughout its service area. On
Jun 24, 2016, KAW filed with the Commission the requests for publication and a copy of

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the public notice Affidavits demonstrating proof of publication are being gathered at this
 time and will be submitted to the Commission when the complete documentation has
 been compiled.

4 Q. Are there any other matters you wish to address at this time?

A. Yes. In closing, please note that all of the parties have expended considerable effort to
reach the terms that form the basis of the Agreement. The parties agree that the
Agreement is reasonable, produces rates that are fair, and is in the best interests of all
concerned. Together, we submit the Agreement for the consideration of the Commission
and urge that it be approved in its entirety.

10 Q. Does this conclude your direct testimony in support of the Agreement?

11 A. Yes.

VERIFICATION

COMMONWEALTH OF KENTUCKY)	
)	SS:
COUNTY OF FAYETTE)	

The undersigned, Linda C. Bridwell, being duly sworn, deposes and says she is the Manager of Rates and Regulation for Kentucky-American Water Company, that she has personal knowledge of the matters set forth in the foregoing testimony, and the answers contained therein are true and correct to the best of her information, knowledge, and belief.

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LINDA C. BRIDWELL

Subscribed and sworn to before me, a Notary Public in and before said County and State, this $\underline{71}$ day of July, 2016.

(SEAL)

My Commission Expires: (0 | 3 | 20 | 6