COMMONWEALTH OF KENTUCKY

BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

BELLSOUTH TELECOMMUNICATIONS, INC.'S REQUEST FOR CONFIDENTIAL TREATMENT OF INFORMATION FILED IN SUPPORT OF ITS CONTRACT FOR VANSTAR CORPORATION

CASE NO. 97-093

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<u>ORDER</u>

This matter arising upon petition of BellSouth Telecommunications, Inc. ("BellSouth"), filed February 26, 1997, pursuant to 807 KAR 5:001, Section 7, for confidential protection of the cost and contribution data filed in support of its Premier Customer Contract Agreement with Vanstar Corporation ("Vanstar") on the grounds that disclosure of the information is likely to cause BellSouth competitive injury, and it appearing to this Commission as follows:

BellSouth has entered into an agreement with Vanstar to provide Remote Call Forwarding at a discounted rate in exchange for an annual revenue commitment from Vanstar. In support of the contract, BellSouth has provided costs and contribution information which it seeks to protect as confidential.

The information sought to be protected is not known outside of BellSouth and is not disseminated within BellSouth except to those employees who have a legitimate business need to know and act upon the information. BellSouth seeks to preserve the confidentiality of the information through all appropriate means.

Remote Call Forwarding is a vertical service associated with the local exhange BellSouth's competitors for the service are other local exchange carriers. service. Disclosure of the cost information would enable these competitors to determine BellSouth's costs and contribution from the services which they could use in formulating strategic plans for entry, pricing, and marketing and in developing overall business strategies concerning these services. Therefore, disclosure of the information is likely to cause BellSouth competitive injury and the information should be protected as confidential.

This Commission being otherwise sufficiently advised,

IT IS ORDERED that the costs and contribution data developed in connection with the Premier Customer Agreement with Vanstar, which BellSouth has petitioned to be withheld from public disclosure, shall be held and retained by this Commission as confidential and shall not be open for public inspection.

Done at Frankfort, Kentucky, this 19th day of March, 1997.

PUBLIC SERVICE COMMISSION

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ATTEST:

Executive Director