COMMONWEALTH OF KENTUCKY

BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

| PETITION OF AT&T COMMUNICATIONS OF |) | |
|-------------------------------------|---|---------|
| THE SOUTH CENTRAL STATES, INC. FOR |) | • |
| CONFIDENTIAL TREATMENT OF |) | CASE NO |
| INFORMATION FILED IN SUPPORT OF ITS |) | 92-221 |
| CONTRACT WITH THE KENTUCKY TELCO |) | |
| FEDERAL CREDIT UNION |) | |

ORDER

This matter arising upon petition of AT&T Communications of the South Central States, Inc. ("AT&T") filed May 21, 1992 pursuant to 807 KAR 5:001, Section 7, for confidential protection of the revenue, cost, and unit volume data contained in the Revenue Analysis filed in support of its proposed contract with Kentucky Telco Federal Credit Union on the grounds that disclosure is likely to cause AT&T competitive injury, and it appearing to this Commission as follows:

AT&T has entered into an agreement with Kentucky Telco Federal Credit Union to provide specific services at rates and terms contained in their agreement. In support of its application for approval of the agreement, AT&T has furnished to the Commission its Revenue Analysis of the proposed service which it seeks to protect as confidential.

The information sought to be protected is not known outside of AT&T and is not disseminated within AT&T except to those employees who have a legitimate business need to know and act upon

the information. AT&T seeks to preserve the confidentiality of the information through all appropriate means.

61.872(1) requires information filed with the Commission to be available for public inspection unless specifically exempted by statute. Exemptions from this requirement are provided in KRS 61.878(1). That section of the statute exempts 10 categories of One category exempted in subparagraph (b) of that information. section is commercial information confidentially disclosed to the Commission. To qualify for that exemption, it must be established that disclosure of the information is likely to cause substantial competitive harm to the party from whom the information was obtained. To satisfy this test, the party claiming confidentiality must demonstrate actual competition and a likelihood of substantial competitive injury if the information is Competitive injury occurs when disclosure of the information gives competitors an unfair business advantage.

The information sought to be protected consists of the revenue, weighted cost, and forecasted unit volume information for the proposed service. The information would provide competitors of AT&T valuable pricing and marketing information which they could use in pricing and marketing competing services to the detriment of AT&T. Therefore, the information has competitive value and should be protected as confidential.

This Commission being otherwise sufficiently advised,

IT IS ORDERED that the revenue, cost, and unit volume data contained in AT&T's Revenue Analysis, which AT&T has petitioned be withheld from public disclosure, shall be held and retained by

this Commission as confidential and shall not be open for public inspection.

Done at Frankfort, Kentucky, this 25th day of June, 1992.

PUBLIC SERVICE COMMISSION

hairman

Vice Chairman

Commissioner

ATTEST:

Executive Director