Kentucky 52 Fleming-Mason Energy Cooperative Flemingsburg, Kentucky

Audited Financial Statements December 31, 2015 and 2014

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ALAN M. ZUMSTEIN CERTIFIED PUBLIC ACCOUNTANT

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Independent Auditor's Report

To the Board of Directors Fleming Mason Energy Cooperative

Report on the Financial Statements

I have audited the accompanying financial statements of Fleming Mason Energy Cooperative, which comprise the balance sheets as of December 31, 2015 and 2014, and the related statements of revenue and comprehensive income, changes in equities, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

To the Board of Directors Fleming Mason Energy Cooperative

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Fleming Mason Energy Cooperative as of December 31, 2015 and 2014, and the results of their operations and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, I have also issued a report dated March 1, 2016, on my consideration of Fleming Mason Energy Cooperative's internal control over financial reporting and my tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of my testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering internal control over financial reporting and compliance.

Alan Zumstein

Alan M. Zumstein, CPA March 1, 2016

Fleming-Mason Energy Cooperative Balance Sheets, December 31, 2015 and 2014

<u>Assets</u>	<u>2015</u>	<u>2014</u>
Electric Plant, at original cost:		
In service	\$ 100,266,546	\$ 97,838,822
Under construction	361,887	387,483
	100,628,433	98,226,305
Less accumulated depreciation	33,477,736	31,880,183
	67,150,697	66,346,122
Investments in Associated Organizations	41,769,812	37,848,800
Current Assets:		
Cash and cash equivalents	128,285	930,748
Accounts receivable, less allowance for		
2015 of \$130,872 and 2014 of \$92,096	6,170,212	7,643,585
Other receivables	1,480,551	1,410,970
Material and supplies, at average cost	434,920	402,989
Other current assets	103,443	127,546
	8,317,411	10,515,838
Total	\$ 117,237,920	\$ 114,710,760
Members' Equities and Liabilities		
Members' Equities:		
Memberships	\$ 235,220	\$ 233,645
Patronage capital	54,863,434	49,912,283
Other equities	48,341	47,315
Accumulated other comprehensive income	(3,673,144)	(3,509,823)
	51,473,851	46,683,420
Long Term Liabilities:		
Long term debt	44,896,064	44,260,956
Accumulated operating provisions	6,949,236	6,655,873
	51,845,300	50,916,829
Current Liabilities:		
Short term borrowings	2,750,000	5,730,000
Accounts payable	5,912,933	6,446,045
Current portion of long term debt	2,500,000	2,450,000
Consumer deposits	791,740	807,014
Accrued expenses	1,959,658	1,672,000
	13,914,331	17,105,059
Deferred Credits	4,438	5,452
Total	\$ 117,237,920	\$ 114,710,760

Fleming-Mason Energy Cooperative Statements of Revenue and Comprehensive Income for the years ended December 31, 2015 and 2014

	<u>2015</u>	<u>2014</u>
Operating Revenues:		
Sale of electric energy	\$ 68,469,115	\$ 75,176,455
Other electric revenue	1,020,710	1,005,627
	69,489,825	76,182,082
Operating Expenses:		
Cost of power	56,077,535	63,006,794
Distribution - operations	1,791,691	1,971,517
Distribution - maintenance	2,886,872	2,817,769
Consumer accounts	1,622,358	1,767,599
Customer services	123,416	120,206
Sales	15,020	58,210
Administrative and general	1,501,843	1,415,043
Depreciation, excluding \$255,845 in 2014 and		
\$227,308 in 2014 charged to clearing account	3,384,372	3,286,785
Taxes, other than income	83,935	78,163
Other deductions	22,001	22,320
	67,509,043	74,544,406
Operating margins before interest charges	1,980,782	1,637,676
Interest Charges:		
Long-term debt	807,058	927,977
Other	105,787	110,280
	912,845	1,038,257
Operating margins after interest charges	1,067,937	599,419
Nonoperating Margins		
Interest income	42,607	43,756
Others	70,338	(4,718)
	112,945	39,038
Patronage Capital Credits	3,988,229	4,627,652
Net Margins	5,169,111	5,266,109
· ·	3,107,111	3,200,107
Other Comprehensive Income:	(244 491)	(000 000)
Pension plan Postretirement benefits	(244,481)	(828,329)
•	81,160	(5,154)
Total Comprehensive Income	\$ 5,005,790	\$ 4,432,626

Fleming-Mason Energy Cooperative Statement of Changes in Members' Equity for the years ended December 31, 2015 and 2014

	Memberships	<u>Assigned</u>	Unasigned	Patronage Capin Prior Deficits	Retirements	<u>Total</u>	Other <u>Equity</u>	Accumulated Other Comprehensive <u>Income</u>	Total Members' <u>Equity</u>
Balance - Beginning of year Allocate margins 2013 Comprehensive income:	\$ 232,635	\$ 47,247,117 5,836,397	\$ 5,879,571 (5,879,571)	\$ (3,240,103) 43,174	\$ (5,020,033)	\$ 44,866,552	\$ 44,828	\$ (2,676,340)	\$ 42,467,675
Net margins Pension plan			5,266,109			5,266,109			5,266,109
Amortization Adjustment Postretirement benefit obligation								124,339 (952,668)	(828,329)
Amortization Adjustment								(5,154)	(5,154)
Total comprehensive income Net change in memberships Refunds of capital credits	1,010				(220,378)	(220,378)			4,432,626 1,010 (220,378)
Other equities						-	2,487		2,487
Balance - December 31, 2014 Allocate margins 2014 Comprehensive income:	233,645	53,083,514 5,222,353	5,266,109 (5,266,109)	(3,196,929) 43,756	(5,240,411)	49,912,283	47,315	(3,509,823)	46,683,420
Net margins Pension plan			5,169,111			5,169,111			5,169,111
Amortization Adjustment Postretirement benefit obligation								183,657 (428,138)	(244,481)
Amortization Adjustment								(5,154) 86,314	81,160
Total comprehensive income Net change in memberships Refunds of capital credits	1,575				(217,960)	(217,960)			5,005,790 1,575 (217,960)
Other equities					. ,,	-	1,026		1,026
Balance - December 31, 2015	\$ 235,220	\$ 58,305,867	\$ 5,169,111	\$ (3,153,173)	\$ (5,458,371)	\$ 54,863,434	\$ 48,341	\$ (3,673,144)	\$ 51,473,851

Fleming-Mason Energy Cooperative Statements of Cash Flows

for the years ended December 31, 2015 and 2014

	<u>2015</u>	<u>2014</u>
Cash Flows from Operating Activities:		
Net margins	\$ 5,169,111	\$ 5,266,109
Adjustments to reconcile to net cash provided		
by operating activities:		
Depreciation:		
Charged to expense	3,384,372	3,286,785
Charged to clearing accounts	255,845	227,308
Patronage capital credits assigned	(3,988,229)	(4,627,652)
Accumulated postretirement benefits	130,042	145,560
Change in assets and liabilities:		
Receivables	1,403,792	49,553
Material and supplies	(31,931)	(5,609)
Other assets	24,103	81,642
Payables	(533,112)	80,121
Consumer deposits and advances	(16,288)	38,861
Accrued expenses	287,658	160,628
	6,085,363	4,703,306
Cash Flows from Investing Activities:		
Plant additions	(4,209,043)	(4,044,560)
Plant removal costs	(235,468)	(234,106)
Salvage recovered from retired plant	(281)	10,162
Receipts from other investments, net	67,217	96,992
	(4,377,575)	(4,171,512)
Cash Flows from Financing Activities:		
Net increase in memberships	1,575	1,010
Refund of patronage capital to members	(217,960)	(220,378)
Increase in other equities	1,026	2,487
Advances of long term debt	3,380,000	2,000,000
Payments on long term debt	(2,694,892)	(2,378,298)
Short term borrowings (repayments)	(2,980,000)	430,000
	(2,510,251)	(165,179)
Net increase in cash	(802,463)	366,615
Cash and cash equivalents, beginning of year	930,748	564,133
Cash and cash equivalents, end of year	\$ 128,285	\$ 930,748
Supplemental cash flows information:		
Interest paid on long-term debt	\$ 807,670	\$ 928,769

Note 1. Summary of Significant Accounting Policies

Fleming Mason Energy Cooperative ("Fleming Mason") maintains its records in accordance with the policies prescribed or permitted by the Kentucky Public Service Commission ("PSC") and the United States Department of Agriculture, Rural Utilities Service ("RUS"), which conform in all material respects with generally accepted accounting principles. The more significant of these policies are as follows:

Electric Plant Electric plant is stated at original cost, which is the cost when first dedicated to public service. Such amount includes applicable supervisory and overhead cost including any construction period interest and taxes. There was no interest required to be capitalized during the year.

The cost of maintenance and repairs, including renewals of minor items of property, is charged to operating expense. The cost of replacement of depreciable property units, as distinguished from minor items, is charged to electric plant. The units of property replaced or retired, including cost of removal, net of any salvage value, is charged to accumulated depreciation. Electric plant consists of:

	<u>2015</u>	<u>2014</u>
Distribution plant	\$89,911,133	\$87,731,130
General plant	10,355,413	10,107,692
Total	\$100,266,546	\$97,838,822

Depreciation Provision has been made for depreciation on the basis of the estimated lives of assets, using the straight-line method. Depreciation rates range from 1.44% to 10.0%, with a composite rate of 3.64% for distribution plant. General plant rates are as follows:

Structures and improvements	2.5%
Transportation equipment	10% - 20%
Other general plant	5% - 10%

Cash and Cash Equivalents Fleming Mason considers all short-term, highly liquid investments with original maturities of three months or less to be cash equivalents.

Off Balance Sheet Risk Fleming Mason has off-balance sheet risk in that they maintain cash deposits in financial institutions in excess of the amounts insured by the Federal Deposit Insurance Corporation (FDIC). At December 31, 2015, the financial institutions reported deposits in excess of the \$250,000 FDIC insured limit several times during the audit period. These financial institutions have strong credit ratings and management believes that the credit risk related to the accounts is minimal.

Estimates The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates used in the preparation of the financial statements.

Revenue Fleming Mason records revenue as billed to its consumers based on monthly meter-reading cycles. All consumers are required to pay a refundable deposit that may be waived under certain circumstances. Fleming Mason's sales are concentrated in an eight county area of eastern Kentucky. Consumers must pay their bill within 20 days of billing, at which time a disconnect notice is sent with payment to be within 10 days. If not paid, then consumers are subject to disconnect. Accounts are written off when they are deemed to be uncollectible. The allowance for uncollectible accounts is based on the aging of receivables. There was one customer whose individual account balance exceeded 10% of outstanding accounts receivable at December 31, 2015 and 2014. See Note 8 for additional information.

Note 1. Summary of Significant Accounting Policies, continued

Sales Taxes Fleming Mason is required to collect, on behalf of the State of Kentucky, sales taxes based on 6 percent of gross sales from non-residential consumers, a 3 percent school tax from certain counties on most gross sales, and franchise fees in certain cities. Fleming Mason's policy is to exclude sales tax from revenue when collected and expenses when paid and instead, record collection and payment of sales taxes through a liability account.

Cost of Power Fleming Mason is one of sixteen (16) members of East Kentucky Power Cooperative ("East Kentucky"). Under a wholesale power agreement, Fleming Mason is committed to purchase its electric power and energy requirements from East Kentucky until 2051. The rates charged by East Kentucky are subject to approval of the PSC. The cost of purchased power is recorded monthly during the period in which the energy is consumed, based upon billings from East Kentucky. There are certain surcharges, clauses, and credits that East Kentucky includes to Fleming Mason that are passed on to consumers using a methodology prescribed by the Commission.

Fair Value Measurements The Fair Value Measurements and Disclosures Topic of the FASB ASC 820, *Fair Value Measurements and Disclosures*, defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal, or most advantageous, market for the asset or liability in an orderly transaction between market participants at the measurement date. The Fair Values Measurements Topic establishes a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. This hierarchy requires entities to maximize the use of observable inputs when possible. The three levels of inputs used to measure fair value are as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities
- Level 2: Quoted prices in markets that are not considered to be active or financial instruments for which all significant inputs are observable, either directly or indirectly.
- Level 3: Prices or valuations that require inputs that are both significant to the fair value measure and unobservable.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The carrying amounts of Fleming Mason's cash and cash equivalents, other receivables, investments, inventories, other assets, trade accounts payable, accrued expenses and liabilities, and other liabilities approximate fair value due to their short maturity. Investments in associated organizations are not considered a financial instrument because they represent nontransferable interests in associated organizations. Other assets and liabilities are not considered financial instruments because they represent activities specifically related to Fleming Mason. Long term debt can not be traded in the market, and is specifically for electric cooperatives and, therefore, a value other than its outstanding principal cannot be determined.

Fleming Mason may, and also does, invest idle funds in local banks and in National Rural Utilities Cooperative Finance Corporation ("CFC") commercial paper. The inputs used to measure idle funds are Level 1 measurements, as these funds are exchange traded funds in an active market.

Advertising Fleming Mason expenses advertising costs as incurred.

Note 1. Summary of Significant Accounting Policies, continued

Income Tax Status Fleming Mason is exempt from federal and state income taxes under provisions of Section 501(c)(12). Accordingly, the financial statements for Fleming Mason include no provision for income taxes. Fleming Mason's accounting policy provides that a tax expense/benefit from an uncertain tax position may be recognized when it is more likely than not that the position will be sustained upon examination, including resolutions of any related appeals or litigation processes, based on the technical merits. Management believes Fleming Mason has no uncertain tax positions resulting in an accrual of tax expense or benefit. Fleming Mason recognizes interest accrued related to unrecognized tax benefits in interest expense and penalties in operating expenses. Fleming Mason did not recognize any interest or penalties during the years ended December 31, 2015 and 2014. Fleming Mason's income tax return is subject to possible examination by taxing authorities until the expiration of related statues of limitations on the return, which is generally three years.

Risk Management Fleming Mason is exposed to various forms of losses of assets associated with, but not limited to, fire, personal liability, theft, vehicular accidents, errors and omissions, fiduciary responsibility, workers compensation, etc. Each of these areas is covered through the purchase of commercial insurance.

Comprehensive Income Comprehensive income includes both net margin and other comprehensive income. Other comprehensive income represents the change in funded status of the accumulated postretirement benefit obligation.

Subsequent Events Management has evaluated subsequent events through March 1, 2016, the date the financial statements were available to be issued. There were no significant subsequent events to report.

Note 2. Investments in Associated Organizations

Investments in associated organizations consist of:

	<u>2015</u>	<u>2014</u>
East Kentucky, patronage capital	\$39,702,935	\$35,819,937
CFC, CTC's	828,831	830,137
CFC, patronage capital	282,621	274,570
Others	955,425	924,156
Total	\$41,769,812	\$37,848,800

2014

Fleming Mason records patronage capital assigned by associated organizations in the year in which such assignments are received. The Capital Term Certificates ("CTCs") of CFC are recorded at cost. The CTCs were purchased from CFC as a condition of obtaining long-term financing. The CTCs bear interest at 0%, 3%, and 5% and are scheduled to mature at varying times from 2020 to 2080.

Note 3. Patronage Capital

Under provisions of the long-term debt agreement, return to patrons of capital contributed by them is limited to amounts which would not allow the total equities and margins to be less than 30% of total assets, except that distributions may be made to estates of deceased patrons. The debt agreement provides, however, that should such distributions to estates not exceed 25% of the net margins for the next preceding year, Fleming Mason may distribute the difference between 25% and the payments made to such estates. The equity at December 31, 2015 was 44% of total assets. Prior years' losses are being carried forward and are offset with future years' non operating margins.

Note 4. Long Term Debt

All assets, except vehicles, are pledged as collateral on the long term debt to RUS, Federal Financing Bank ("FFB"), CFC, and National Bank for Cooperative ("CoBank") under a joint mortgage agreement. Long term debt consists of:

	<u>2015</u>	<u>2014</u>
RUS, Cushion of Credit, earns 5%	(\$14,940)	\$14,435,927
RUS, Economic Development Loan, 0%	779,025	935,253
FFB, 0.01% and 2.192%	27,441,369	25,164,337
CFC, 3.1% to 5.95%	1,924,542	2,106,620
CoBank, 3.73%	3,411,729	4,068,819
CoBank, 3.26%	13,854,339	
	47,396,064	46,710,956
Less current portion	2,500,000	2,450,000
Long term portion	\$44,896,064	\$44,260,956

The interest rates on the notes to CFC are subject to change every seven years from the repricing date for each individual note. The long term debt is due in quarterly and monthly installments of varying amounts through 2039. Fleming Mason has loan funds approved from FFB in the amount of \$7,000,000, which will be used for future plant additions. RUS assess 12.5 basis points to administer the FFB loans. During 2015, Fleming Mason refinanced \$13,854,339 of RUS loans with the 3.26% notes from CoBank.

Fleming Mason is participating in a RUS sponsored program which provides economic development funds to businesses in Fleming Mason's service area. Fleming Mason serves as a conduit for these funds and is contingently liable if the recipient fails to repay the loan.

As of December 31, 2015, the annual principal payments for the next five years are as follows: 2016 - \$2,500,000; 2017 - \$2,550,000; 2018 - \$2,600,000; 2019 - \$2,650,000; 2020 - \$2,700,000.

Note 5. Short Term Borrowings

At December 31, 2015, Fleming Mason had a short term line of credit of \$10,000,000 available from CFC. The outstanding balance under the line of credit at December 31, 2015 and 2014 was \$2,750,000 and \$5,300,000, respectively. The interest rate at December 31, 2015 and 2014 was 2.90%, respectively. Fleming-Mason also has a line of credit with CoBank in the amount of \$10,000,000. There were no advances against this line of credit during the audit period.

Note 6. Pension Plan

Fleming Mason has a noncontributory defined benefit pension plan covering substantially all employees who meet minimum age and service requirements. The plan has pay-related pension benefit formula. Fleming Mason's policy is to fund such plans in accordance with the requirements of the Employee Retirement Income Security Act ("ERISA") of 1974. The plan is measured as of December 31, 2015 and 2014. Effective January 1, 2010, the benefit level will change from 2.0 to 1.8 and lump-sum payments will be discontinued. Benefits accrued prior to January 1, 2010 will not be affected.

Note 6. Pension Plan, continued

The following is an assessment of the noncontributory defined benefit plan:

	<u>2015</u>	<u>2014</u>
Change in Benefit Obligation:		
Beginning of year	\$9,251,441	\$7,643,760
Service cost	486,916	429,575
Interest cost	396,377	380,253
Actuarial (gain)/loss	(188,144)	862,470
Benefits paid	(33,853)	(64,617)
End of year	9,912,737	9,251,441
Change in Plan Assets:		
Beginning of year	4,595,181	3,959,421
Actual return on assets	(90,158)	233,811
Employer contributions	400,000	466,566
Benefits paid	(33,853)	(64,617)
End of year	4,871,170	4,595,181
Funded status of plan	(\$5,041,567)	(\$4,656,260)
Accumulated benefit obligation in plan	\$6,860,809	\$6,135,907
The amounts recognized in the statement of financial position	on are as follows:	
	<u>2015</u>	<u>2014</u>
Accumulated operating provisions	(\$3,689,918)	(\$3,607,757)
Accrued benefit liability	(1,351,649)	(1,048,503)
Amount recognized in financial statements	(\$5,041,567)	(\$4,656,260)
The net periodic pension benefit cost was calculated as follo	ows:	
	<u>2015</u>	<u>2014</u>
Service cost	\$486,916	\$429,575
Interest cost	396,377	380,253
Expected return on plan assets	(363,804)	(324,009)
Amortization of actuarial (gain)/loss	183,657	124,339
Net periodic benefit cost	\$703,146	\$610,158
Assumptions used to develop the projected benefit obligatio	n are as follows:	
	<u>2015</u>	<u>2014</u>
Discount rate	4.25%	5.00%
Rate of increase in compensation level	3.50%	3.50%
Expected long-term rate of return on assets	8.00%	8.00%

The expected long term rate of return on plan assets for determining net periodic pension cost for each fiscal year is chosen from the best range determined by applying anticipated long term returns for various asset categories to the target asset allocation of the plan, as well as taking into account historical returns.

Note 6. Pension Plan, continued

The general investment objectives are to invest in a diversified portfolio, comprised of debt investments, equity investments, and fixed income investments. The diversification is designed to minimize the risk of large losses while maximizing total return within reasonable and prudent levels of risk. The investment objectives specify a targeted investment allocation for the pension plan of approximately 50% equities. The remaining may be allocated among fixed income or cash equivalent investments.

Expected retiree pension benefit payments are projected to be as follows: 2016 - \$101,000; 2017 - \$104,000; 2018 - \$107,000; 2019 - \$1,659,000; 2020 - \$474,000.

Fleming Mason expects to contribute approximately \$527,743 during 2016. However, Fleming Mason reserves the right to contribute more or less depending on other considerations and circumstances.

Note 7. Postretirement Benefits

Fleming Mason sponsors a defined benefit plan that provides medical insurance coverage to retired employees, directors and attorney. The plan calls for benefits to be paid at retirement based primarily upon years of service with Fleming Mason. The following is a reconciliation of the postretirement obligation.

The status of the unfunded postretirement benefit plan is as follows:

	<u>2015</u>	<u>2014</u>
Change in Benefit Obligation:		
Beginning of year	\$3,048,116	\$2,897,402
Service cost	127,087	145,820
Interest cost	156,174	148,826
Actuarial (gain)/loss	86,314	-
Benefits paid	(158,373)	(143,932)
End of year	3,259,318	3,048,116
Plan assets		
Funded status of plan	(\$3,259,318)	(\$3,048,116)

Projected retiree benefit payments for the next five years are expected to be as follows: 2016 - \$175,000; 2017 - \$172,000; 2018 - \$168,000; 2019 - \$161,000; 2020 - \$158,000.

The discount rate used in determining the APBO was 5.0% for 2015 and 2014. The health care cost trend rate used to compute the APBO in an 8% annual rate of increase for 2015, and decreasing gradually to 5.%, and then remain at that level thereafter.

Note 8. Significant Patron Information

Operating revenues, cost of power, and accounts receivable as of December 31, 2015 and 2014, resulting from the sale of electric energy to the single industrial customer as shown below. In addition, Fleming Mason bills and collects steam charges for East Kentucky to the industrial customer. There are no margins realized from this arrangement with East Kentucky, therefore, the amounts are not reflected in operating revenues or cost of power. The amount for steam was \$11,717,830 for 2015 and \$13,618,254 for 2014.

Note 8. Significant Patron Information, continued

Operating revenue, cost of power, and accounts receivable as of December 31, 2015 and 2014, resulting from the sale of electricity to the single industrial customers, are as follows:

	<u>2015</u>	<u>2014</u>
Operating revenues	\$13,263,926	\$14,817,223
Cost of power	12,802,152	14,334,437
Accounts receivable	2,003,232	2,494,192

Note 9. Related Party Transactions

Several of the Directors of Fleming Mason, its President & CEO, and another employee are on the boards of directors of various associated organizations.

Note 10. Commitments

Fleming Mason has various other agreements outstanding with local contractors. Under these agreements, the contractors will perform certain meter reading, construction, and maintenance work at specified hourly rates or unit cost, or on an as needed basis. The duration of these contracts are one to three years.

Note 11. Contingencies

Fleming Mason, on occasion, is involved in litigation arising in the normal course of business. While the results of such litigation cannot be predicted with certainty, management, based upon advice of counsel, believes that the final outcome will not have a material adverse effect on the financial statements.

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ALAN M. ZUMSTEIN CERTIFIED PUBLIC ACCOUNTANT

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Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Directors Fleming Mason Energy Cooperative

I have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Fleming Mason Energy Cooperative, which comprise the balance sheets as of December 31, 2015 and 2014, and the related statements of revenue and comprehensive income, members' equities and cash flows for the years then ended, and related notes to the financial statements, and have issued my report thereon dated March 1, 2016.

Internal Control Over Financial Reporting

In planning and performing my audit of the financial statements, I considered Fleming Mason's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Fleming Mason's internal control. Accordingly, we do not express an opinion on the effectiveness of Fleming Mason's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

My consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during my audit I did not identify any deficiencies in internal control that I consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

To the Board of Directors Fleming Mason Energy Cooperative

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Fleming Mason's financial statements are free of material misstatement, I performed test of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit, and accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of my testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Alan Zumstein

Alan M. Zumstein, CPA March 1, 2016

ALAN M. ZUMSTEIN CERTIFIED PUBLIC ACCOUNTANT

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- AMERICAN INSTITUTE OF CPA'S
- KENTUCKY SOCIETY OF CPA'S
- INDIANA SOCIETY OF CPA'S
- AICPA DIVISION FOR FIRMS

Independent Auditor's Report on Compliance with Aspects of Contractual Agreements and Regulatory Requirements for Electric Borrowers

Board of Directors Fleming Mason Energy Cooperative

Independent Auditor's Report

I have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Fleming Mason Energy ("the Cooperative"), which comprise the balance sheet as of December 31, 2015, and the related statements of revenue and comprehensive income, patronage capital, and changes in cash flows for the year then ended, and the related notes to the financial statements, and have issued my report thereon dated March 1, 2016. In accordance with *Government Auditing Standards*, I have also issued my report dated March 1, 2016, on my consideration of the Cooperative's internal control over financial reporting and on my tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. No reports other than the reports referred to above related to my audit have been furnished to management.

In connection with my audit, nothing came to my attention that caused me to believe that the Cooperative failed to comply with the terms, covenants, provisions, or conditions of their loan, grant, and security instruments as set forth in 7 CFR Part 1773, *Policy on Audits of Rural Utilities Service Borrowers*, §1773.33 and clarified in the RUS policy memorandum dated February 7, 2014, insofar as they relate to accounting matters as enumerated below. However, my audit was not directed primarily toward obtaining knowledge of noncompliance. Accordingly, had I performed additional procedures, other matters may have come to my attention regarding the Cooperative's noncompliance with the above-referenced terms, covenants, provisions, or conditions of the contractual agreements and regulatory requirements, insofar as they relate to accounting matters. In connection with my audit, I noted no matters regarding the Cooperative's accounting and records to indicate that the Cooperative did not:

- Maintain adequate and effective accounting procedures;
- Utilize adequate and fair methods for accumulating and recording labor, material, and overhead costs, and the distribution of these costs to construction, retirement, and maintenance or other expense accounts;
- Reconcile continuing property records to the controlling general ledger plant accounts;
- Clear construction accounts and accrue depreciation on completed construction;
- Record and properly price the retirement of plant;

Board of Directors Fleming Mason Energy Cooperative

- Seek approval of the sale, lease, or transfer of capital assets and disposition of proceeds for the sale or lease of plant, material, or scrap;
- Maintain adequate control over material and supplies;
- Prepare accurate and timely Financial and Operating Reports;
- Obtain written RUS approval to enter into any contract for the management, operation, or maintenance of the borrower's system if the contract covers all or substantially all of the electric system;
- Disclose material related party transactions in the financial statements, in accordance with requirements for related parties in generally accepted accounting principles;
- Record depreciation in accordance with RUS requirements ("See RUS Bulletin 183-1, Depreciation Rates and Procedures");
- Comply with the requirements for the detailed schedule of deferred debits and deferred credits; and
- Comply with the requirements for the detailed schedule of investments, of which there were none.

The deferred credits are as follows:

Consumer advances and prepayments \$4,438

This report is intended solely for the information and use of the board of directors, management, RUS, and supplemental lenders and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distributions is not limited.

Alan Zumstein

Alan M. Zumstein, CPA March 1, 2016