### COMMONWEALTH OF KENTUCKY

## BEFORE THE PUBLIC SERVICE COMMISSION.

In the Matter of:

THE FILING OF SEVEN (7) SPECIAL)CASE NO.INDUSTRIAL CONTRACTS BY ATMOS)2016-00052ENERGY CORPORATION)

## <u>order</u>

On January 29, 2016, the Commission issued an Order ("Opening Order") which established this proceeding to investigate the reasonableness of seven special contracts ("Service Agreements") under which Atmos Energy Corporation ("Atmos") intends to provide large volume natural gas service to certain of its industrial customers at specified, non-tariffed rates. The Service Agreements were submitted by Atmos through the Commission's electronic Tariff Filing System (TFS"). Redacted versions of the Service Agreements were inadvertently not attached to the Opening Order as an appendix, contrary to its first paragraph. Furthermore, aside from their TSF routing numbers, the Opening Order failed to further identify these seven Service Agreements.

IT IS THEREFORE ORDERED, *nunc pro tunc*, that:

1. The Opening Order, at page 2, numbered paragraph 2, is amended as follows:

The Service Agreements attached hereto and incorporated herein as 2016-00052-A, 2016-00052-B, 2016-00052-C, 2016-00052-D, and 2016-00052-E were all filed on December 16, 2015, and are suspended for five months from January 15, 2016, up to and including June 14, 2016.<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> These Service Agreements were filed through the Commission's electronic TFS on December 16, 2015. Because Atmos did not provide 30 days' notice of the proposed rates, the earliest possible effective date for these Agreements is January 15, 2016, which is 30 days after the filing dates.

2. The Opening Order, at page 2, numbered paragraph 3, is amended as

follows:

The Service Agreement attached hereto and incorporated herein as 2016-00052-F was filed on January 11, 2016, and is suspended for five months from February 10, 2016, up to and including July 9, 2016.<sup>2</sup>

3. The Opening Order, at page 2, numbered paragraph 4, is amended as

follows:

The Service Agreement attached hereto and incorporated herein as 2016-00052-G was filed on January 19, 2016, and is suspended for five months from February 18, 2016, up to and including July 17, 2016.<sup>3</sup>

4. All other provisions of the Opening Order not in conflict with this Order

shall remain in full force and effect.



ATTEST:

Jumella **Executive Director** 

<sup>2</sup> This Service Agreement was filed through the Commission's electronic TFS on January 11, 2016. February 10, 2016, is the earliest possible effective date for this Agreement, which is 30 days after the filing date.

<sup>3</sup> This Service Agreement was filed through the Commission's electronic TFS on January 19, 2016. February 18, 2016, is the earliest possible effective date for this Agreement, which is 30 days after the filing date.

Case No. 2016-00052

## APPENDIX

## APPENDIX TO AN ORDER OF THE KENTUCKY PUBLIC SERVICE COMMISSION IN CASE NO. 2016-00052 DATED FEB 0 9 2016

2016-00052 A



December 15, 2015

# RECEIVED

DEC 16 2015

PUBLIC SERVICE COMMISSION

Brent Kittley Branch Manager, Tariff Branch Public Service Commission 211 Sower Blvd. Frankfort, KY 40601

RE: Special Contract –

Dear Mr. Kirtley,

Atmos Energy Corporation (Company) herewith submits an original non-redacted and one redacted copy of the special contract and cost analyses with the above reference customer.

Also enclosed is a Petition for Confidentiality pertaining to the terms agreed to between the Company and the above referenced customer as well as the cost analysis. This information is extremely confidential and has previously been afforded confidential protection by the Commission.

Please feel free to contact me at 270.685.8024 if you have any questions and/or need any additional information.

Sincerely,

A. Mat.

Mark A. Martin Vice President – Rates & Regulatory Affairs

Enclosures

cc: Randy Hutchinson

Atmos Energy Corporation 3275 Highland Pointe Drive, Owensboro, KY 42303-7835 P 270-685-8000 F 270-689-2076 atmosenergy.com

## COMMONWEALTH OF KENTUCKY BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

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#### IN THE MATTER OF:

APPLICATION OF ATMOS ENERGY CORPORATION FOR APPROVAL AND CONFIDENTIAL TREATMENT OF A SPECIAL CONTRACT AND COST ANALYSIS INFORMATION SUBMITTED TO THE KENTUCKY PUBLIC SERVICE COMMISSION

)	
CASE NO	

## APPLICATION AND PETITION FOR CONFIDENTIALITY

Atmos Energy Corporation ('Atmos Energy" or "Company"), by counsel, pursuant to KRS 278.160(3) and 807 KAR 5:001(13) petitions the Commission for approval of the attached special contract and for confidential protection of the matters redacted therein and the supporting cost analysis. One non-redacted and one redacted copy of the special contract and cost analysis are attached.

#### BACKGROUND

Atmos Energy has entered into a special contract with one of its industrial customers, a copy of which is attached. This contract replaces an existing contract that was previously approved by the Commission. Pursuant to 807 KAR S:011, Atmos Energy submits the new special contract for approval by the Commission. Consistent with prior orders of the Commission relating to special contracts, Atmos Energy performed a cost analysis related to this special contract to determine whether the anticipated revenue from this customer will

cover all variable costs incurred in serving this customer and also contribute toward the Company's fixed costs. The results of that cost analysis are also attached.

The Company respectfully requests the Commission to accept and approve the attached special contract and grant confidential protection to the matters redacted therein, pursuant to 807 KAR 5:001(13), as well as the related cost analysis.

#### CONFIDENTIAL PROTECTION

The Commission has consistently granted confidential protection to the terms of special contracts filed by the Company under the provisions of 807 KAR 5:001, Section 13 and KRS 61.878. The Commission did so most recently in the Company's last rate case: In Re: <u>Application of Atmos Energy Corporation For Adjustment of Rates</u>, 2013-00148, Orders dated November 25, 2013, and March 24, 2014.

The information contained in the special contract and the cost analysis is commercial information that if disclosed could cause substantial competitive harm to Atmos Energy. This information is not publicly available. The contract contains a specific covenant that the customer will keep the provisions of the contract confidential. It would be difficult or impossible for someone to discover this information from other sources. If this information were available to competitors in this form, they could use it to the competitive detriment of Atmos Energy. This information is not generally disclosed to non-management employees of Atmos Energy and is protected internally by the Company as proprietary information. The disclosure of this proprietary information would result in significant or irreparable competitive advantage. No public purpose is served by the disclosure of such information.

KRS 61.878 (1)(c) provides that "records confidentially disclosed to an agency or required by any agency to be disclosed to it, generally recognized as confidential or proprietary, which is openly disclosed would permit an unfair commercial advantage to competitors of the entity that disclosed the records "shall remain confidential unless otherwise ordered by a court of competent jurisdiction." The natural gas industry is very competitive. Atmos Energy has active competitors, who could use this information to their advantage and to the direct disadvantage of Atmos. Atmos would be at a competitive threat of loss of business due to the ability of its competitors to leverage the information to their advantage. The public disclosure of the customer name, customer identifiable information, monetary terms negotiated with each customer and critical monetary terms would permit an unfair advantage to those competitors. With the identity of the customer and the knowledge of the contract terms, competitors would have inside information to target these customers. For these reasons, the customer name, customer identifiable information, and monetary terms in the contracts are exempt from public disclosure pursuant to KRS 61.878(c)(1). The Commission has also previously ruled that the cost analysis submitted with a special contract filing is believed entitled to confidential protection. See, e.g. In Re: Application of Atmos Energy Corporation for Adjustment of Rate 2013-00148.

Atmos Energy requests that the attached non-redacted special contract and supporting information be held confidentially indefinitely. The statutes cited above do not allow for disclosure at any time. Given the competitive nature of the natural gas business and the efforts of non-regulated competitors to encroach upon traditional markets, it is imperative that

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regulated information remain protected and that the integrity of the information remain secure.

For those reasons, Atmos Energy requests that the attached non-redacted copy of the

special contract and cost analysis be treated as confidential.

Submitted by:

Mark R. Hutchinson Wilson, Hutchinson & Littlepage 611 Frederica Street Owensboro KY 42303 (270) 926-S011 Fax: (270) 926-9394 <u>Randy@whplawfirm.com</u>

John N. Hughes 124 West Todd Street Frankfort, KY 40601 (502) 227-7270 Fax: None inhughes@ Johnnhughespsc.com

Attorneys for Atmos Energy Corporation

### VERIFICATION

I, Mark A. Martin, being duly sworn under oath state that I am Vice President of Rates and Regulatory Affairs for Atmos Energy Corporation, Kentucky/Midstates Division, and that the statements contained in the foregoing Petition are true as I verily believe.

A. Martin

					12/15/2015
A	nalysis of Contribution to Fixed C	ost			
Annual Mcf {1}					
Annual Revenue {1}:					
Monthly Base Charges, @ Tan Transportation Adm. Fee, @ T Commodity Gas Cost, @ Tariff Non-Commodity Charges, @ T Simple Margin, special contract to annual deliveries: <u>Firm Service</u> -	ariff 12 mo. X \$50/mo. = ariff t rates applied	=	\$	4,200 600 - -	
的行動。目前的目的	per Mcf				
Interruptible Servic	e - per Mcf				
		TOTAL			
* - Excluding non-commodity cl	narges and gas costs as noted.				
Less Variable/Avoidable Costs	:				
Lost & Unaccounted For {2}			I		
Odorant {3}			l		
KPSC Assessment {3}			I		
Measurement/Regulation Static	on {3}		l.		
Meter Reading, Maintenance a	nd Billing				
Contrib	oution to Fixed Cost:				

Notes: {1} - Pro-forma Test Year Volumes in Case 2015-00343. Annual Revenue applying rate structures and service mix in pending special contract.
{2} - In accordance with tariffs, Company retains a portion of Customers supplies to compensate for the L&U experienced in Atmos' distribution system. Thus, the variable cost of L&U is, in effect, recovered through gas-in-kind retention.

{3} - Calculations shown on Page 2 of this Exhibit.



Notes:

#### LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

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THIS LARGE VOLUME NATURAL GAS SERVICE AGREEMENT ("Service Agreement") Is made and entered into as of the 3rd day of November, 2015, by and between ATMOS ENERGY CORPORATION, a Texas and Virginia corporation, ("Atmos Energy") and Customer may also be referred to herein as a Pany and collectively as the "Parties."

. .

#### WITNESSETH:

WHEREAS, Atmos Energy desires to provide to Customer, and Customer desires to obtain natural gas service in accordance with the terms and conditions hereinafter set forth;

NOW, THEREFORE, in consideration of the mutual covenants contained herein and other good and valuable consideration, the Parties hereto agree as follows:

1. <u>Natural Gas Service Type and Volume Levels</u>. Customer agrees to purchase from Atmos Energy or deliver to Atmos Energy for transportation, such service type being specified below, all of Customer's natural gas service requirements for Customer's facility located at or near the service to Customer's facility". Atmos Energy agrees to provide service to Customer of the type specified below, subject to the provisions of Atmos Energy's then current tariff as approved by the Kentucky Public Service Commission ("Tariff"), referenced rate schedules thereunder and the related Rules and Regulations governing natural gas service as set forth in the Tariff and this Service Agreement, including the attached General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s) which are made a part hereof.

Atmos Energy shall have no obligation to provide for deliveries in excess of the maximum daily and hourly volumes hereinafter specified, or to provide sales gas to Customer in the event Customer chooses a transportation service only. Atmos Energy shall not receive volumes for transportation service in excess of the daily volume hereinafter specified (MDQ):



2. <u>Price</u>, Except as provided below, the price to be paid by Customer shall be in accordance with the rate schedule under which the service is rendered. Such rates, including gas cost adjustments, shall be subject to change as permitted by law. Any federal, state or other legal taxes, other than those based upon or measured by Atmos Energy's income which apply now or may hereafter be imposed, shall be paid by the Customer, in addition to the rates as specified.

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For all volumes delivered each month, the simple margin shall be

3. <u>Term</u>, This Service Agreement shall become effective on December 1, 2015, or the first day of the next month following the date on which this Service Agreement is approved by the Kenlucky Public Service Commission (the "Commission"), whichever is later, and shall continue in full force and effect for ten (10) years (the "Primary Term"), and shall continue for successive one year terms following the Primary Term (each a "Rollover Term") provided that either Party may terminate this Service Agreement at the end of the Primary Term or at the end of any subsequent Rollover Term upon providing one hundred twenty (120) days prior written notice to the other Party. The Primary Term and subsequent Rollover Terms may be referred to collectively as the "Term". Customer agrees that while this Service Agreement is in effect, all natural gas consumed by Customer at Customer's Facility shall be delivered by Atmos Energy. In the event that the Commission should not approve this Service Agreement the Parties agree to use their best efforts to work with each other and with the Commission to negotiate a service agreement on terms that are acceptable to the Commission. In such event, and unless prohibited by the Commission, the rates and terms of the current service agreement shall remain in effect.

In the event Customer plans to make a filling, or direct another party to make such filling on its behalf with the Federal Energy Regulatory Commission or any other regulatory body, seeking authority to receive direct gas service following the termination of this Service Agreement, Customer agrees to notify Atmos Energy of such plans not less than 30 days prior to the date of such filling.

During the Term, Atmos Energy and Customer may mutually agree to amend this Agreement to change the type of service provided for under this agreement, i.e. sales, transportation, firm or interruptible, if Customer's needs or qualifications change. Any amendment changing the type of service must be in writing and will not, unless mutually agreed by the Partles in such amendment, change the Term of this Agreement.

4. <u>Parking</u>. Subject to the terms of the Tarlif, Customer may "park" positive monthly imbalance volumes, up to 10% of the T-3 volumes delivered by Almos Energy into Customer's facilities. The cost to Customer of parking such imbalance volumes shall be as set forth in the Tarlif. Unless otherwise provided in the Tarliff, Atmos Energy shall provide the parking service on a "best efforts" basis, and the parked volumes shall be deemed "first through the meter" delivered to Customer in the month following delivery to Atmos Energy on Customer's account.

5. <u>Electronic Flow Measurement and Communications Equipment</u>. The Customer will pay the Company, in accordance with the Tariff, for all costs for additional facilities and/or equipment, including electronic flow measurement ("EFM") equipment and cellular communications equipment which will be required as a result of receiving Interrupible (Rate T-3) and/or Firm (Rate T-4) service, including all costs of Installation and ongoing EFM. repair, maintenance and replacement of such additional facilities and/or equipment and cellular communication support services. Customer is responsible for providing and maintaining the electric support services related to the EFM equipment. Such additional facilities and equipment shall be installed, maintained, operated, and owned by Atmos Energy.

6. <u>Notices</u>. Any notice required to be given under this Agreement, or any notice that either Party hereto may desire to give the other Party, shall be in writing and shall be

considered duly delivered when deposited in the United States mail, postage prepaid, registered or certified, or sent by facsimile and addressed as follows:

If to Atmos Energy:

ATMOS ENERGY CORPORATION (Kentucky/Mid-States Division) 5430 LBJ Freeway, Suite 160 Dallas, Texas 75240-2601 Attention: Contract Administration Telephone: (214) 206-2574 Fax: (214) 206-2101

If to Gustomer:

By:

Title:



or such other address as Atmos Energy, Customer or their respective successors or permitted assigns shall designate by written notice given in the manner described above. Routine communications, including monthly involces, may be malied by ordinary mail, postage prepaid, and addressed to the above-designated name and address.

7. <u>Attachments</u>. General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s), attached hereto are expressly incorporated herein and made a part of this Service Agreement for all purposes, and all references herein and therein to "this Service Agreement" include the same and their respective terms and provisions.

8. <u>Confidentiality</u>. Both Partles agrees that the terms and conditions of this Service Agreement shall not be disclosed to any person or party not employed by the other Party or retained as counsel by the other Party, other than information required to be furnished to its independent public accountant, or in connection with the defense of any litigation, or as otherwise agreed to by the Partles in writing.

IN WITNESS WHEREOF, the Partles hereto have executed this Service Agreement as of the date first above written.

ATMOS ENERGY CORPORATION

By: Bill Greer

Vice President, Marketing Kentucky/Mid-States Division

#### GENERAL TERMS AND CONDITIONS TO LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

1. This Service Agreement is subject to all applicable and valid statutes, ordinances, and the rules, regulations and orders of the Kentucky Public Service Commission.

2. If not presently installed, the necessary regulating and matering equipment constructed to Atmos Energy' specifications shall be installed for delivery of the gas as specified herein, and the Customershall install or cause to be installed additional regulating equipment to provide suitable operating pressure at the various points of utilization. A suitable location for the regulating and matering equipment shall be provided by the Customer without charge, and Atmos Energy shell have the right to operate, maintain and alter this equipment as is necessary or desirable. Each Party hereto agrees to maintain any equipment owned by it and used in the performance of its obligations herein in good, safe and efficient operating condition and repair.

3. Tille to sales gas shall pass from Atmos Energy to Customer, upon the delivery thereof, at the Customer's service address. The tille to all gas transported hereunder shall remain with the Customer while such gas is on Atmos Energy's locel distribution facilities. The Receipt Point(s) at which the Customer will deliver transportation gas to Atmos Energy and the Delivery Point(s) at which Atmos Energy will redeliver transportation gas to Customer are designated on Exhibit "A" attached hereto.

As between the Parties hereto solely, for transportation services, Almos Energy shall be deemed in exclusive control and possession of the gas after the delivery thereof at the Receipt Point(s) and prior to the radelivery thereof, to or for the account of Customer at the Delivery Point(s). At all other times, as between the Parties hereto solely. Customer shall be deemed in exclusive control and possession of the cas and responsible for any demages, losses or injuries caused by Customer's handling, delivery or receipt thereof. For sales services, Atmos Energy shall be deemed in exclusive control and possession of the gas prior to the delivery thereof, to or for the account of Customer at the Customer's service address. Upon delivery thereof, as between the Partles herato solely, Customer shall be deemed in exclusive control and possession of the gas and responsible for any damages, losses or injuries caused by Customer's handling, delivery or receipt thereof. Each Party agrees to Indemnify, defend and hold harmless the other Party from and against any and all cleims, liabilities, damages, losses, costs and expenses incurred by such other Party arising from or relating to any damages, losses or injuries for which the Indemnifying Party is responsible pursuant to the provisions of this paragraph, except to the extent such damages, losses or expenses shall have been caused by the negligence of the Indemnified Party.

5. In the event that either Atmos Energy or Customer's rendered unable, wholly or in part, by reason of an event of force majeure, to perform its obligations under this - Service Agreement, other than to make payment due hereunder, and such Party has given notice and full particulars of such force majeure in writing to the other Party as soon as possible after the occurrence of the cause relied on, then the obligations of the Parties,

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Insofar as they are affected by such force majeure, shall be suspended during the continuance of such inability, but for no longer period, and such cause shall, insofar as possible, be remedied with all reasonable dispatch; provided, however, that the settlement of strikes or lock-outs shall be entirely within the discretion of the Party having such difficulty, and the above requirement that any force majeure be remedied with all reasonable dispatch shall not require the settlement of strikes or lock-outs by acceding to the demands of the opposing party when such course is inadvisable in the discretion of the Party having the difficulty.

The term "force majeure" as used herein shall mean any cause not reasonably within the control of the Party claiming auspension and includes, but is not limited to, acts of God; strikes; lock-outs; wars; acts of terrorism; flots; orders or decrees of any lawfully constituted federal, state or local body; fires; storms; floods; wash-outs; explosions; breakage or accident to machinery or lines of pipe; inability to obtain or delay in obtaining rights-of-way, materials, supplies or labor permits; temporary or permanent failure of gas supply or transportation services; capacity constraints; repair, maintenance or replacement of facilities used in the performance of the obligations contained in this Service Agreement; or any other cause of a similar nature whather of the kind herein enumerated or otherwise.

6. During each billing period involving transportation services, Customer agrees to maintain its deliveries of gas to Atmos Energy and its receipt of gas from Atmos Energy in continuous balance or as near thereto as practicable on an Mcf or MMBtu basis, as designated by Atmos Energy. Further, the Customer agrees to be lieble to Atmos Energy for all cost, expanse and liability incurred by Atmos Energy, which directly relates to the Customer's transportation activities on the interstate pipeline system. To the extent that imbalances owed to Customer by Atmos Energy occur, such "parked" volumes of the Customer during the succeeding billing period. When the volume of gas taken by Customer during a billing period exceeds the aggregate of its T-3 and T-4 transportation nominations and its available "parked" volumes, Customer shall pay Atmos Energy for such overrun volumes at the applicable cash out rate.

7. In the event of default hereunder by either Party, in addition to all rights and remedies at law or in equily to which the non-defaulting Party may be entitled, the defaulting Party agrees to reimburse the non-defaulting Party for all court costs and other expenses incurred. Further, each Party agrees to indemnify and hold the other Party harmless with regard to any and all fees, costs and expenses incurred by the non-defaulting Party in relation to all claims, disputes and suits which arise under or are related to the defaulting Party's default under this Service Agreement, except to the extent such claims, disputes and suits shall have been caused by the negligence of the non-defaulting Party. In no event shall either Party be liable for indirect, special, consequential or punitive damages.

8. This Service Agreement shall be binding upon the Pariles hereto and their respective successors and assigns.

9. This Service Agreement constitutes the entire agreement between the Parlies hereto with respect to the subject matter hereof and supersedes all prior agreements and understandings, oral and written, between the Parlies hereto with respect to the subject matter hereof.





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# Delivery Point(s)



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2016-00052 B



December 15, 2015

Brent Kirtley Branch Manager, Tariff Branch Public Service Commission 211 Sower Blvd. Frankfort, KY 40601 RECEIVED

DEC 16 2015

PUBLIC SERVICE COMMISSION

RE: Special Contract -

Dear Mr. Kirtley,

Atmos Energy Corporation (Company) herewith submits an original non-redacted and one redacted copy of the special contract and cost analyses with the above reference customer.

Also enclosed is a Petition for Confidentiality pertaining to the terms agreed to between the Company and the above referenced customer as well as the cost analysis. This information is extremely confidential and has previously been afforded confidential protection by the Commission.

Please feel free to contact me at 270.685.8024 if you have any questions and/or need any additional information.

Sincerely,

I.J. Hart-

Mark A. Martin Vice President – Rates & Regulatory Affairs

Enclosures

cc: Randy Hutchinson

Atmos Energy Corporation 3275 Highland Pointe Drive, Owensboro, KY 42303-7835 P 270-685-8000 F 270-689-2076 atmosenergy.com

## COMMONWEALTH OF KENTUCKY BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

## IN THE MATTER OF:

APPLICATION OF ATMOS ENERGY CORPORATION FOR APPROVAL AND CONFIDENTIAL TREATMENT OF A SPECIAL CONTRACT AND COST ANALYSIS INFORMATION SUBMITTED TO THE KENTUCKY PUBLIC SERVICE COMMISSION

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CASE NO	

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cover all variable costs incurred in serving this customer and also contribute toward the Company's fixed costs. The results of that cost analysis are also attached.

The Company respectfully requests the Commission to accept and approve the attached special contract and grant confidential protection to the matters redacted therein, pursuant to 807 KAR 5:001(13), as well as the related cost analysis.

#### **CONFIDENTIAL PROTECTION**

The Commission has consistently granted confidential protection to the terms of special contracts filed by the Company under the provisions of 807 KAR 5:001, Section 13 and KRS 61.878. The Commission did so most recently in the Company's last rate case: In Re: <u>Application of Atmos Energy Corporation For Adjustment of Rates</u>, 2013-00148, Orders dated November 25, 2013, and March 24, 2014.

The information contained in the special contract and the cost analysis is commercial information that if disclosed could cause substantial competitive harm to Atmos Energy. This information is not publicly available. The contract contains a specific covenant that the customer will keep the provisions of the contract confidential. It would be difficult or impossible for someone to discover this information from other sources. If this information were available to competitors in this form, they could use it to the competitive detriment of Atmos Energy. This information is not generally disclosed to non-management employees of Atmos Energy and is protected internally by the Company as proprietary information. The disclosure of this proprietary information would result in significant or irreparable competitive harm to Atmos Energy by providing its competitors with non-reciprocal competitive advantage. No public purpose is served by the disclosure of such information.

KRS 61.878 (1)(c) provides that "records confidentially disclosed to an agency or required by any agency to be disclosed to it, generally recognized as confidential or proprietary, which is openly disclosed would permit an unfair commercial advantage to competitors of the entity that disclosed the records "shall remain confidential unless otherwise ordered by a court of competent jurisdiction." The natural gas industry is very competitive. Atmos Energy has active competitors, who could use this information to their advantage and to the direct disadvantage of Atmos. Atmos would be at a competitive threat of loss of business due to the ability of its competitors to leverage the information to their advantage. The public disclosure of the customer name, customer identifiable information, monetary terms negotiated with each customer and critical monetary terms would permit an unfair advantage to those competitors. With the identity of the customer and the knowledge of the contract terms, competitors would have inside information to target these customers. For these reasons, the customer name, customer identifiable information, and monetary terms in the contracts are exempt from public disclosure pursuant to KRS 61.878(c)(1). The Commission has also previously ruled that the cost analysis submitted with a special contract filing is believed entitled to confidential protection. See, e.g. In Re: Application of Atmos Energy Corporation for Adjustment of Rate 2013-00148.

Atmos Energy requests that the attached non-redacted special contract and supporting information be held confidentially indefinitely. The statutes cited above do not allow for disclosure at any time. Given the competitive nature of the natural gas business and the efforts of non-regulated competitors to encroach upon traditional markets, it is imperative that

regulated information remain protected and that the integrity of the information remain

secure.

For those reasons, Atmos Energy requests that the attached non-redacted copy of the

special contract and cost analysis be treated as confidential.

Submitted by:

Mark R. Hutchinson Wilson, Hutchinson & Littlepage 611 Frederica Street Owensboro KY 42303 (270) 926-5011 Fax: (270) 926-9394 Randy@whplawfirm.com

John N. Hughes 124 West Todd Street Frankfort, KY 40601 (502) 227-7270 Fax: None Inhughes@ johnnhughespsc.com

Attorneys for Atmos Energy Corporation

#### VERIFICATION

I, Mark A. Martin, being duly sworn under oath state that I am Vice President of Rates and Regulatory Affairs for Atmos Energy Corporation, Kentucky/Midstates Division, and that the statements contained in the foregoing Petition are true as I verily believe.

'Mark A. Martin

12/15/2015

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Analysis of Contribution to Fixed Cost

Annual Mcf {1}		L		
Annual Revenue {1}:				
Monthly Base Charges, @ Transportation Adm. Fee, ( Commodity Gas Cost, @ T Non-Commodity Charges, Simple Margin, special con to annual deliveries:	@ Tariff ariff @ Tariff tract rates appl	12 mo. X \$350/mo. = 12 mo. X \$50/mo. = ied		\$ 4,200 600 - -
Transportation	Service	per Mcf per Mcf	TOTAL	

\* - Excluding non-commodity charges and gas costs as noted.

Less Variable/Avoidable Costs:	
Lost & Unaccounted For {2}	
Odorant {3}	
KPSC Assessment {3}	
Measurement/Regulation Station (3)	and the set of the set
Meter Reading, Maintenance and Billing	
Contribution to Fixed Cost:	

Notes: {1} - Pro-forma Test Year Volumes in Case 2015-00343. Annual Revenue applying rate structures and service mix in pending special contract.
{2} - In accordance with tariffs, Company retains a portion of Customers supplies to compensate for the L&U experienced in Atmos' distribution system. Thus, the variable cost of L&U is, in effect, recovered through gas-in-kind retention.

{3} - Calculations shown on Page 2 of this Exhibit.



12/15/2015 Page 2





Notes:

#### LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

THIS LARGE VOLUME NATURAL GAS SERVICE AGREEMENT ("Service Agreement") is made and entered into as of the 1st day of Ootober, 2015, by and between ATMOS ENERGY CORPORATION, a Texas and Virginia corporation, ("Atmos Energy") and ("Customer"). Atmos Energy and Customer may also be referred to herein as a Party and collectively as the "Parties."

#### WITNESSETH:

WHEREAS, Atmos Energy desires to provide to Customer, and Customer desires to obtain, natural gas service in accordance with the terms and conditions hereinafter set forth;

NOW, THEREFORE, in consideration of the mutual covenants contained herein and other good and valuable consideration, the Parties hereto agree as follows:

1. <u>Natural Gas Service Type and Voluma Levels</u>. Customer agrees to purchase from Atmos Energy or deliver to Atmos Energy for transportation, such service type being specified below, all of Customer's natural gas service requirements for Customer's facility located at or near the service to Customer's facility". Atmos Energy agrees to provide service to Customer of the type specified below, subject to the provisions of Atmos Energy's then current tariff as approved by the Kentucky Public Service Commission ("Tariff"), referenced rete schedules thereunder and the related Rules and Regulations governing natural gas service as set forth in the Tariff and this Service Agreement, including the attached General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s) which are made a part hereof.

Atmos Energy shall have no obligation to provide for delivertes in excess of the maximum daily and hourly volumes hereinafter specified, or to provide sales gas to Customer in the event Customer chooses a transportation service only. Atmos Energy shall not receive volumas for transportation service in excess of the daily volume hereinafter specified (MDQ):

Service	Туре	Maximum Mcf/Day Delivery	Maximum Mcf/Hr. Delivery	Maximum Mcf/Day Receipt (MDQ)	
 Transportation	T-3				*

2. <u>Price</u>. Except as provided below, the price to be paid by Customer shall be in accordance with the rate schedule under which the service is rendered. Such rates, including gas cost adjustments, shall be subject to change as permitted by law. Any federal, state or other legal taxes, other than those based upon or measured by Atmos Energy's income which apply now or may hereafter be imposed, shall be paid by the Customer, in addition to the rates as specified.

For all volumes delivered each month, the simple margin shall be

3. <u>Term</u>. This Service Agreement shall become effective on January 1, 2016, or the first day of the next month following the date on which this Service Agreement is approved by the Kentucky Public Service Commission (the "Commission"), whichever is later, and shall continue in full force and effect for three (3) years (the "Primary Term"), and shall continue for successive one year terms following the Primary Term (each a "Rollover Term") provided that either Party may terminate this Service Agreement at the end of the Primary Term or at the end of any subsequent Rollover Term. Upon providing one hundred eighty (180) days prior written notice to the other Party. The Primary Term and subsequent Rollover Term. Customer agrees that while this Service Agreement is in effect, all natural gas consumed by Customer at Customer's Facility shall be delivered by Atmos Energy. In the event that the Commission should not approve this Service Agreement the Partles agree to use their best efforts to work with each other and with the Commission. In such event, and unless prohibited by the Commission, the rates and terms of the current service agreement shall remain in effect.

In the event Customer plans to make a filing, or direct another party to make such filing on its behalf with the Federal Energy Regulatory Commission or any other regulatory body, seeking authority to receive direct gas service following the termination of this Service Agreement, Customer agrees to notify Atmos Energy of such plans not less than 30 days prior to the date of such filing,

During the Term, Atmos Energy and Customer may mutually agree to amend this Agreement to change the type of service provided for under this agreement, i.e. sales, transportation, firm or interruptible, if Customer's needs or qualifications change. Any amendment changing the type of service must be in writing and will not, unless mutually agread by the Parties in such amendment, change the Term of this Agreement.

4. <u>Parking</u>. Subject to the terms of the Tarliff, Customer may "park" positive monthly imbalance volumes, up to 10% of the T-3 volumes delivered by Almos Energy into Customer's facilities. The cost to Customer of parking such imbalance volumes shall be as set forth in the Tarliff. Unless otherwise provided in the Tarliff, Almos Energy shall provide the parking service on a "best efforts" basis, and the parked volumes shall be deemed "first through the meter" delivered to Customer in the month following delivery to Atmos Energy on Customer's account.

5. <u>Electronic Flow Measurement and Communications Equipment</u>. The Customer will pay Atmos Energy, in accordance with the Tariff, for all costs for additional facilities and/or equipment, including electronic flow measurement ("EFM") equipment and cellular communications equipment which will be required as a result of receiving Interruptible (Rate T-3) and/or Firm (Rate T-4) service, including all costs of Installation and ongoing EFM repair, maintenance and replacement of such additional facilities and/or equipment and cellular communication support services. Customer is responsible for providing and maintaining the electric support services related to the EFM equipment. Such additional facilities and equipment shall be installed, maintained, operated, and owned by Atmos Energy.

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6. <u>Notices</u>. Any notice required to be given under this Agreement, or any notice that either Party hereto may desire to give the other Party, shall be in writing and shall be considered duly delivered when deposited in the United States mall, postage prepaid, registered or certified, or sent by facelmile end addressed as follows:

If to Atmos Energy:

ATMOS ENERGY CORPORATION (Kentucky/Mld-States Division) 5430 LBJ Freeway, Suite 160 Dallas, Texas 75240-2601 Attention: Contract Administration Telephone: (214) 206-2574 Facsimile: (214) 206-2101

If to Customer:



or such other address as Atmos Energy, Customer or their respective successors or permitted assigns shall designate by written notice given in the manner described above. Routine communications, including monthly invoices, may be malled by ordinary mall, postage prepaid, and addressed to the above-designated name and address.

7. <u>Attachments</u>. General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s), attached hereto are expressly incorporated herein and made a part of this Service Agreement for all purposes, and all references herein and therein to "this Service Agreement" include the same and their respective terms and provisions.

8. <u>Confidentiality</u>. Both Parties agree that the terms end conditions of this Service Agreement shell not be disclosed to any person or party not employed by the other Party or one of its affiliates, or retained as counsel, accountant, or other contractor to a Party or its affiliates, except as (I) required by law or any government agency, (II) provided to a third party under like terms of confidentiality for a Party's legitimate business purpose, or (III) as otherwise agreed to by the Parties in writing.

IN WITNESS WHEREOF, the Partles hereto have executed this Service Agreement as of the date first above written.

ay; Tille:

ATMOS ENERGY CORPORATION

Bill Green

Vice President, Marketing Kentucky/Mid-States Division

#### GENERAL TERMS AND CONDITIONS TO LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

1. This Service Agreement is subject to ell applicable and valid statutes, ordinances, and the rules, regulations and orders of the Kantucky Public Service Commission.

2. If not presently installed, the necessary regulating and metering equipment constructed to Atmos Energy' specifications shall be installed for delivery of the gas as specified herein, and the Customer shall install or cause to be installed additional regulating equipment to provide suitable operating pressure at the various points of utilization. A suitable location for the regulating and metering equipment shall be provided by the Customer without charge, and Atmos Energy shall have the right to operate, maintain and alter this equipment as is necessary or desirable. Each Party hereto agrees to maintain any equipment owned by it end used in the performance of its obligations herein in good, safe and efficient operating condition and repair.

3. Title to sales gas shall pass from Atmos Energy to Customer, upon the delivery thereof, at the Customer's service address. The title to all gas transported hereunder shall remain with the Customer while such gas is on Atmos Energy's local distribution facilities. The Receipt Point(s) at which the Customer will deliver transportation gas to Atmos Energy and the Delivery Point(s) at which Atmos Energy will redeliver transportation gas to Customer are designated on Exhibit "A" attached hereto.

As between the Parties hereto solely, for transportation services, Atmos Energy shall be deemed in exclusive control and possession of the gas after the delivery thereof at the Receipt Point(s) and prior to the redelivery thereof, to or for the account of Customer at the Delivery Point(s). At all other times, as between the Parties hereto solely, Customer shall be deemed in exclusive control and possession of the gas and responsible for any damages, losses or injuries caused by Customer's handling, delivery or receipt thereof. For sales services, Atmos Energy shall be deemed in exclusive control and possession of the gas prior to the delivery thereof, to or for the account of Customer at the Customer's sarvice address. Upon delivery thereof, as between the Parties hereto solely, Customer shall be deemed in exclusive control and possession of the gas and responsible for any damages, losses or injuries caused by Customer's handling, delivery or receipt thereof. Each Party agrees to indemnify, defend and hold harmless the other Party from and against any and all claims, liabilities, damages, losses, costs and expenses incurred by such other Party arising from or relating to any damages, losses or injuries for which the indomnliving Party is responsible pursuant to the provisions of this paragraph, except to the extent such damages, losses or expenses shall have been caused by the negligence of the indemnified Party.

5. In the event that either Atmos Energy or Customer is rendered unable, wholly or in part, by reason of an event of force majeure, to perform its obligations under this Service Agreement, other than to make payment due hereunder, and such Party has given notice and full particulars of such force majeure in writing to the other Party as soon as possible after the occurrence of the cause relied on, then the obligations of the Parties,

Insofar as they are affected by such force majeure, shall be suspended during the continuance of such inability, but for no longer period, and such cause shall, insofar as possible, be remedied with all reasonable dispatch; provided, however, that the settlement of strikes or lock-outs shall be entirely within the discretion of the Party having such difficulty, and the above requirement that any force majeure be remedied with all reasonable dispatch shall not require the settlement of strikes or lock-outs by acceding to the demands of the opposing party when such course is inadvisable in the discretion of the Party having the difficulty.

The term "force majeure" as used herein shall mean any cause not reasonably within the control of the Party claiming suspension and includes, but is not limited to, acts of God; strikes; lock-outs; wars; acts of terrorism; riots; orders or decreas of any lawfully constituted federal, state or local body; fires; storms; floods; wash-outs; explosions; breakage or accident to machinery or lines of pipe; inability to obtain or delay in obtaining rights-of-way, materials, supplies or labor permils; temporary or permanent failure of gas supply or transportation services; capacity constraints; repair, maintenance or replacement of facilities used in the performance of the obligations contained in this Service Agreement; or any other cause of a similar nature whether of the kind herein enumerated or otherwise.

6. During each billing period involving transportation services, Customer agrees to maintain its deliveries of gas to Atmos Energy and its receipt of gas from Atmos Energy in conlinuous balance or as near thereto as practicable on an Mcf or MMBtu basis, as designated by Atmos Energy. Further, the Customer agrees to be liable to Atmos Energy for all cost, expense and liability incurred by Atmos Energy, which directly relates to the Customer's transportation ectivities on the interstate pipeline system. To the extent that imbalances owed to Customer by Atmos Energy occur, such "parked" volumes of the Customer shall be deemed, for billing purposes, to be the first volumes delivered to the Customer during the succeeding billing period. When the volume of gas taken by Customer during a billing period exceeds the aggregate of its T-3 and T-4 transportation nominations and its available "parked" volumes, Customer shall pay Atmos Energy for such overrun volumes at the applicable cash out rate.

7. In no event shall either Party be liable for indirect, special, consequential or punitive damages.

8. This Service Agreement shall be binding upon the Parties hereto and their respective successors and assigns.

9. This Service Agreement constitutes the entire agreement between the Parlies hereto with respect to the subject matter hereof and supersedes all prior agreements and understandings, oral and written, between the Parties hereto with respect to the subject matter hereof, including without limitation the Large Volume Natural Gas Service Agreement dated January 1, 2000 executed by Customer's predecessor, Elf Atochem North America, Inc., and Western Kentucky Gas Company, a division of Atmos Energy.

EXHIBIT "A" RECEIPT POINT (S) AND DELIVERY POINT (S)

Receipt Point(s)

,2

Delivery Point(s)



2016-00052 C



December 15, 2015

# RECEIVED

DEC 16 2015

Brent Kirtley Branch Manager, Tariff Branch Public Service Commission 211 Sower Blvd. Frankfort, KY 40601

PUBLIC SERVICE COMMISSION

RE: Special Contract -

Dear Mr. Kirtley,

Atmos Energy Corporation (Company) herewith submits an original non-redacted and one redacted copy of the special contract and cost analyses with the above reference customer.

Also enclosed is a Petition for Confidentiality pertaining to the terms agreed to between the Company and the above referenced customer as well as the cost analysis. This information is extremely confidential and has previously been afforded confidential protection by the Commission.

Please feel free to contact me at 270.685.8024 if you have any questions and/or need any additional information.

Sincerely,

Mark A. Martin Vice President – Rates & Regulatory Affairs

Enclosures

cc: Randy Hutchinson

Atmos Energy Corporation 3275 Highland Pointe Drive, Owensboro, KY 42303-7835 P 270-685-8000 F 270 689-2076 atmosenergy.com

## COMMONWEALTH OF KENTUCKY BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

### IN THE MATTER OF:

APPLICATION OF ATMOS ENERGY CORPORATION FOR APPROVAL AND CONFIDENTIAL TREATMENT OF A SPECIAL CONTRACT AND COST ANALYSIS INFORMATION SUBMITTED TO THE KENTUCKY PUBLIC SERVICE COMMISSION

) CASE NO.

## APPLICATION AND PETITION FOR CONFIDENTIALITY

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Atmos Energy Corporation ('Atmos Energy" or "Company"), by counsel, pursuant to KRS 278.160(3) and 807 KAR 5:001(13) petitions the Commission for approval of the attached special contract and for confidential protection of the matters redacted therein and the supporting cost analysis. One non-redacted and one redacted copy of the special contract and cost analysis are attached.

#### BACKGROUND

Atmos Energy has entered into a special contract with one of its industrial customers, a copy of which is attached. This contract replaces an existing contract that was previously approved by the Commission. Pursuant to 807 KAR 5:011, Atmos Energy submits the new special contract for approval by the Commission. Consistent with prior orders of the Commission relating to special contracts, Atmos Energy performed a cost analysis related to this special contract to determine whether the anticipated revenue from this customer will cover all variable costs incurred in serving this customer and also contribute toward the Company's fixed costs. The results of that cost analysis are also attached.

The Company respectfully requests the Commission to accept and approve the attached special contract and grant confidential protection to the matters redacted therein, pursuant to 807 KAR 5:001(13), as well as the related cost analysis.

## **CONFIDENTIAL PROTECTION**

The Commission has consistently granted confidential protection to the terms of special contracts filed by the Company under the provisions of 807 KAR 5:001, Section 13 and KR5 61.878. The Commission did so most recently in the Company's last rate case: <u>In Re:</u> <u>Application of Atmos Energy Corporation For Adjustment of Rates</u>, 2013-00148, Orders dated November 25, 2013, and March 24, 2014.

The information contained in the special contract and the cost analysis is commercial information that if disclosed could cause substantial competitive harm to Atmos Energy. This information is not publicly available. The contract contains a specific covenant that the customer will keep the provisions of the contract confidential. It would be difficult or impossible for someone to discover this information from other sources. If this information were available to competitors in this form, they could use it to the competitive detriment of Atmos Energy. This information is not generally disclosed to non-management employees of Atmos Energy and is protected internally by the Company as proprietary information. The disclosure of this proprietary information would result in significant or irreparable competitive harm to Atmos Energy by providing its competitors with non-reciprocal competitive advantage. No public purpose is served by the disclosure of such information.

KR5 61.878 (1)(c) provides that "records confidentially disclosed to an agency or required by any agency to be disclosed to it, generally recognized as confidential or proprietary, which is openly disclosed would permit an unfair commercial advantage to competitors of the entity that disclosed the records "shall remain confidential unless otherwise ordered by a court of competent jurisdiction." The natural gas industry is very competitive. Atmos Energy has active competitors, who could use this information to their advantage and to the direct disadvantage of Atmos. Atmos would be at a competitive threat of loss of business due to the ability of its competitors to leverage the information to their advantage. The public disclosure of the customer name, customer identifiable information, monetary terms negotiated with each customer and critical monetary terms would permit an unfair advantage to those competitors. With the identity of the customer and the knowledge of the contract terms, competitors would have inside information to target these customers. For these reasons, the customer name, customer identifiable information, and monetary terms in the contracts are exempt from public disclosure pursuant to KRS 61.878(c)(1). The Commission has also previously ruled that the cost analysis submitted with a special contract filing is believed entitled to confidential protection. See, e.g. In Re: Application of Atmos Energy Corporation for Adjustment of Rate 2013-00148.

Atmos Energy requests that the attached non-redacted special contract and supporting information be held confidentially indefinitely. The statutes cited above do not allow for disclosure at any time. Given the competitive nature of the natural gas business and the efforts of non-regulated competitors to encroach upon traditional markets, it is imperative that

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regulated information remain protected and that the integrity of the information remain

secure.

For those reasons, Atmos Energy requests that the attached non-redacted copy of the

special contract and cost analysis be treated as confidential.

Submitted by:

Mark R. Hutchinson Wilson, Hutchinson & Littlepage 611 Frederica Street Owensboro KY 42303 (270) 926-5011 Fax: (270) 926-9394 Randy@whplawfirm.com

John N. Hughes 124 West Todd Street Frankfort, KY 40601 (502) 227-7270 Fax: None inhughes@johnnhughespsc.com

Attorneys for Atmos Energy Corporation

#### VERIFICATION - \*\*\*

I, Mark A. Martin, being duly sworn under oath state that I am Vice President of Rates and Regulatory Affairs for Atmos Energy Corporation, Kentucky/Midstates Division, and that the statements contained in the foregoing Petition are true as I verily believe.

Mark A. Martin

	12/15/2015
Analysis of Contribution to Fixed Cost	
Annual Mcf {1}	
Annual Revenue {1}:	
Monthly Base Charges, @ Tariff   12 mo. X \$350/mo. =   \$ 4,200     Transportation Adm. Fee, @ Tariff   12 mo. X \$50/mo. =   600     Commodity Gas Cost, @ Tariff   -   600     Non-Commodity Charges, @ Tariff   -   -     Simple Margin, special contract rates applied to annual deliveries:   -   -	
Transportation Service - @ per Mcf @ per Mcf TOTAL	
* - Excluding non-commodity charges and gas costs as noted.	
Less Variable/Avoidable Costs:	
Lost & Unaccounted For {2}	
Odorant {3}	
KPSC Assessment {3}	
Measurement/Regulation Station {3}	
Meter Reading, Maintenance and Billing	
Contribution to Fixed Cost:	

Notes: {1} - Pro-forma Test Year Volumes in Case 2015-00343. Annual Revenue applying rate structures and service mix in pending special contract.
{2} - Special Contract specifies retention of supplies Customer delivers to Atmos to compensate for the actual L&U experienced in Atmos' distribution system through which Customer receives service. Thus, the variable cost of L&U is, in effect, recovered through gas-in-kind retention.
{3} - Calculations shown on Page 2 of this Exhibit.



Notes:
#### LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

THIS LARGE VOLUME NATURAL GAS SERVICE AGREEMENT ("Service Agreement") is made and entered into as of the 1st day of September, 2015, by end between ATMOS ENERGY CORPORATION, a Texas and Virginia corporation, ("Atmos Energy") and the second data a

#### WITNESSETH:

WHEREAS, Atmos Energy desires to provide to Customer, and Customer desires to obtain natural gas service in accordance with the terms and conditions hereinafter set forth;

NOW, THEREFORE, in consideration of the mutual covenants contained herein and other good and valuable consideration, the Partles hereto agree as follows:

1, <u>Natural Gas Service Type and Volume Levels</u>. Customer agrees to purchase from Atmos Energy or deliver to Atmos Energy for transportation, such service type being epecified below, all of Customer's natural gas service requirements for Customer's facility located at or near transportation ("Customer's Facility"). Atmos Energy agrees to provide service to Customer of the type specified below, subject to the provisions of Atmos Energy's then current tariff as approved by the Kentucky Public Service Commission ("Tariff"), referenced rate schedules thereunder and the related Rules and Regulations governing natural gas service as set forth in the Tariff and this Service Agreement, including the attached General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s) which are made a part hereof.

Atmos Energy shall have no obligation to provide for deliveries in excess of the maximum daily and hourly volumes hereinafter specified, or to provide sales gas to Customer in the event Customer chooses a transportation service only. Atmos Energy shall not receive volumes for transportation service in excess of the daily volume hereinafter specified (MDQ):



2. <u>Price</u>. Except as provided below, the price to be paid by Customer shall be in accordance with the rate schedule under which the service is rendered. Such rates, including gas cost adjustments, shall be subject to change as permitted by law. Any federal, state or other legal taxes, other than those based upon or measured by Atmos Energy's income which apply now or may hereafter be imposed, shall be paid by the Customer, in addition to the rates as specified.

The simple margin for all monthly volumes delivered under firm transportation (T-4) service shall be as follows:

Term. This Service Agreement shall become effective on December 1<sup>st</sup>, 2015. З. or the first day of the next month following the date on which this Service Agreement is approved by the Kentucky Public Service Commission (the "Commission"), whichever is later, and shall continue in full force and effect for ten (10) years (the "Primary Term"), and shall continue for successive ten (10) year terms following the Primary Term (each a "Rollover Term") provided that either Party may terminate this Service Agreement at the end of the Primary Term or at the end of any subsequent Rollover Term upon providing one hundred twenty (120) days prior written notice to the other Party. The Primary Term and subsequent Rollover Terms may be referred to collectively as the "Term". Customer agrees that while this Service Agreement is in effect, all netural gas consumed by Customer at Customer's Facility shall be delivered by Atmos Energy. In the event that the Commission should not approve this Service Agreement the Perlies agree to use their best efforts to work with each other and with the Commission to negotiate a service agreement on terms that are acceptable to the Commission. In such event, and unless prohibited by the Commission, the rates and terms of the current service agreement shall remain in effect.

In the event Customer plans to make a filling, or direct another party to make such filling on its behalf with the Federal Energy Regulatory Commission or any other regulatory body, seeking authority to receive direct gas service following the termination of this Service Agreement, Customer agrees to notify Atmos Energy of such plans not less than 30 days prior to the date of such filling.

During the Term, Atmos Energy and Customer may mutually agree to amend this Agreement to change the type of service provided for under this Service Agreement, i.e. sales, transportation, firm or interruptible, if Customer's needs or qualifications change. Any amendment changing the type of service must be in writing and will not, unless mutually agreed by the Partles in such amendment, change the Term of this Sarvice Agreement.

4. <u>Parking</u>. Subject to the terms of the Tarliff, Customer may "park" positive monthly imbalance volumes, up to 10% of the T-4 volumes delivered by Atmos Energy Into Customer's facilities. The cost to Customer of parking such imbalance volumes shall be as set forth in the Tarliff. Unless otherwise provided in the Tarliff, Atmos Energy shall provide the parking service on a "best efforts" basis, and the parked volumes shall be deemed "first through the meter" delivered to Customer in the month following delivery to Atmos Energy on Customer's account,

5. <u>Electronic Flow Measurement and Communications Equipment</u>. Customer will pay Atmos Energy, in accordance with the Tariff, for all costs for additional facilities and/or equipment, including electronic flow measurement ("EFM") equipment and cellular communications equipment which will be required as a result of receiving interruptible (Rate T-3) and/or Firm (Rate T-4) service, including all costs of installation and ongoing EFM repair, maintenance and replacement of such additional facilities and/or equipment and cellular communication support services. Customer is responsible for providing and maintaining the electric support services related to the EFM equipment. Such additional facilities and equipment shall be installed, maintained, operated, and owned by Atmos Energy.

6. <u>Notices</u>. Any notice required to be given under this Agreement, or any notice that either Party hereto may desire to give the other Party, shall be to writing end shall be considered duly delivered when deposited in the United States mail, postage prepaid, registered or certified, or sent by facsimile and addressed as follows:

If to Atmos Energy:

ATMOS ENERGY CORPORATION (Kentucky/Mid-States Division) 6430 LBJ Freeway, Suite 160 Dailas, Texas 75240-2601 Attention: Contract Administration Telephone: (214) 208-2574 Faosimile: (214) 208-2101

If to Customer;



or such other address as Atmos Energy, Customer or their respective successors or permitted assigns shall designate by written notice given in the manner described above. Routine communications, including monthly involces, may be malled by ordinary mail, postage prepaid, and addressed to the above-designated name and address.

7. <u>Allaohments</u>. General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s), altaohed hereto are expressly incorporated herein and made a part of this Service Agreement for all purposes, and all references herein and therein to "this Service Agreement" include the same and their respective terms and provisions.

8. <u>Confidentiality</u>. Both Parties agrees that the terms and conditione of this Service Agreement shall not be disclosed to any person or party not employed by the other Party or ratained as counsel by the other Party, other than information required to be furnished to its independent public accountant, or in connection with the defense of any litigation, or as otherwise agreed to by the Parties in writing.

IN WITNESS WI-IEREOF, the Parties hereto have executed this Service Agreement as of the date first above written.

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ATMOS ENERGY CORPORATION

By: Bill Green

Vice President, Markeling Kentucky/Mid-States Division

#### GENERAL TERMS AND CONDITIONS TO LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

1. This Service Agreement is subject to all applicable and valid statutes, ordinances, and the rules, regulations and orders of the Kentucky Public Service Commission.

2. If not presently installed, the necessary regulating and metering equipment constructed to Atmos Energy' specifications shall be installed for delivery of the gas as specified herein, and the Customer shall install or cause to be installed additional regulating equipment to provide suitable operating pressure at the various points of utilization. A suitable location for the regulating and metering equipment shall be provided by the Customer without charge, and Atmos Energy shall have the right to operate, maintain and alter this equipment as is necessary or desirable. Each Party hereto agrees to maintain any equipment owned by it and used in the performance of its obligations herein in good, safe and efficient operating condition and repair.

3. Title to sales gas shall pass from Atmos Energy to Customer, upon the delivery thereof, at the Customer's service address. The title to all gas transported hereunder shall remain with the Customer while such gas is on Atmos Energy's local distribution facilities. The Receipt Point(s) at which the Customer will deliver transportation gas to Atmos Energy and the Delivery Point(s) at which Atmos Energy will redeliver transportation gas to Customer are designated on Exhibit "A" attached hereto.

As between the Parties hereto solely, for transportation services, Atmos Energy shall be deemed in exclusive control and possession of the gas after the delivery thereof at the Receipt Point(s) and prior to the redelivery thereof, to or for the account of Customer at the Delivery Point(s). At all other times, as between the Perlies hereto solely, Customer shall be deemed in exclusive control and possession of the gas and responsible for any damages, losses or injuries caused by Customer's handling, delivery or receipt thereof, For sales services, Atmos Energy shall be deemed in exclusive control and possession of the gas prior to the delivery thereof, to or for the account of Customer at the Customer's service address. Upon delivery thereof, as between the Parties hereto solely, Customer shall be deemed in exclusive control and possession of the gas and responsible for any damages, losses or injuries caused by Customer's handling, delivery or receipt thereof. Each Party agrees to Indemnify, defend and hold harmless the other Party from and against any and all claims, liabilities, damages, losses, costs and expenses incurred by such other Party arising from or relating to any damages, losses or injuries for which the Indemnifying Party is responsible pursuant to the provisions of this paragraph, except to the extent such damages, losses or expenses shall have been caused by the negligence or willful misconduct of the indemnified Party.

5. In the event that either Atmos Energy or Customer is rendered unable, wholly or in part, by reason of an event of force majeure, to perform its obligations under this Service Agreement, other than to make payment due hereunder, and such Party has given notice and full particulars of such force majeure in writing to the other Party as soon as possible after the occurrence of the cause relied on, then the obligations of the Parties, insofar as they are affected by such force majeure, shall be suspended during the

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continuance of such inability, but for no longer period, and such cause shall, insofar as possible, be remedied with all reasonable dispatch; provided, however, that the settlement of strikes or look-outs shall be entirely within the discretion of the Party having such difficulty, and the above requirement that any force majeure be remedied with all reasonable dispatch shall not require the settlement of strikes or look-outs by acceding to the demande of the opposing party when such course is inadvisable in the discretion of the Party having the difficulty.

Force Majeure shall include, but not be limited to, the following: (i) physical events such as acts of God, landsildes, lightning, earthquakes, fires, storms or storm warnings, such as humoanes, which result in evecuation of the affected area, floads, washouts, explosions, breakage or accident or necessity of repairs to machinery or equipment or lines of pipe; (ii) weather related events affecting an entire geographic region, such as low temperatures which cause freezing or failure of wells or lines of pipe; (iii) interruption and/or ourtailment of Firm transportation and/or storage by Transporters; (iv) acts of others such as strikes, lockoute or other industrial disturbances, ribts, sabotage, insurractions or wars, or acts of temor; and (v) governmental actions such as necessity for compliance with any court order, law, statute, ordinance, regulation, or policy having the effect of taw promulgated by a governmental authority having juriediction. Both parties shall make reasonable efforts to avoid the adverse impacts of a Force Majeure and to resolve the event or occurrence once it has cocurred in order to resume performance.

6. During each billing period involving iransportation services, Customeragrees to maintain its deliveries of gas to Atmos Energy and its receipt of gas from Atmos Energy in continuous balance or as near thereto as practicable on an Mof or MMBtu basis, as designated by Atmos Energy. Further, the Customeragrees to be liable to Atmos Energy for all cost, expanse and itebility incurred by Atmos Energy, which directly relates to the Customer's transportation activities on the Interstate pipeline system. To the extent that imbalances owed to Customer by Atmos Energy occur, such "perked" volumes of the Customer chain be deemed, for billing purposes, to be the first volumes delivered to the Customer during the succeeding billing period. When the volume of gas taken by Customer during a billing period exceede the aggregate of its T-3 and T-4 transportation nominations and its available "parked" volumes, Customer shell pay Atmos Energy for such overrunt volumes at the applicable cash out rate.

7. In the event of default hereunder by either Party. In addition to all rights and remedies at law or in equily to which the non-defaulting Party may be entitled, the defaulting Party agrees to reimburse the non-defaulting Party for all court costs and other reasonable legal expenses incurred. Further, each Party agrees to indemnify and hold the other Party harmless with regard to any and all reasonable fees, costs and expenses directly incurred by the non-defaulting Party in relation to all claims, disputee and suits which artse under or are related to the defaulting Party's default under this Service Agreement, except to the extent such claims, disputes and suits shall have been caused by the negligance or willful misconduct of the non-defaulting Party. In no event shall either Party be liable for indirect, special, consectionial or punitive damages.

 This Service Agreement shall be binding upon the Parties hereto and their respective successore and assigns.

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9.

This Service Agreement constitutes the entire agreement between the Parties

hereto with respect to the subject matter hereof and supersedee all prior agreements and understandings, oral and written, between the Parties hereto with respect to the subject matter hereof.

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Receipt Point(s)



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Delivery Point(s)





December 15, 2015

# RECEIVED

DEC 16 2015

Brent Kirtley Branch Manager, Tariff Branch Public Service Commission 211 Sower Blvd. Frankfort, KY 40601

PUBLIC SERVICE COMMISSION

RE: Special Contract -

Dear Mr. Kirtley,

Atmos Energy Corporation (Company) herewith submits an original non-redacted and one redacted copy of the special contract and cost analyses with the above reference customer.

Also enclosed is a Petition for Confidentiality pertaining to the terms agreed to between the Company and the above referenced customer as well as the cost analysis. This information is extremely confidential and has previously been afforded confidential protection by the Commission.

Please feel free to contact me at 270.685.8024 if you have any questions and/or need any additional information.

Sincerely,

Mal A. Marti-

Mark A. Martin Vice President - Rates & Regulatory Affairs

Enclosures

cc: Randy Hutchinson

Atmos Energy Corporation 3275 Highland Pointe Drive, Owensboro, KY 42303-7835 P 270-685-8000 F 270-689-2076 atmosenergy.com

## COMMONWEALTH OF KENTUCKY BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

## IN THE MATTER OF:

APPLICATION OF ATMOS ENERGY CORPORATION FOR APPROVAL AND CONFIDENTIAL TREATMENT OF A SPECIAL CONTRACT AND COST ANALYSIS INFORMATION SUBMITTED TO THE KENTUCKY PUBLIC SERVICE COMMISSION

1.	
CASE NO	<u> </u>

## APPLICATION AND PETITION FOR CONFIDENTIALITY

Atmos Energy Corporation ('Atmos Energy" or "Company"), by counsel, pursuant to KRS 278.160(3) and 807 KAR 5:001(13) petitions the Commission for approval of the attached special contract and for confidential protection of the matters redacted therein and the supporting cost analysis. One non-redacted and one redacted copy of the special contract and cost analysis are attached.

## BACKGROUND

Atmos Energy has entered into a special contract with one of its industrial customers, a copy of which is attached. This contract replaces an existing contract that was previously approved by the Commission. Pursuant to 807 KAR 5:011, Atmos Energy submits the new special contract for approval by the Commission. Consistent with prior orders of the Commission relating to special contracts, Atmos Energy performed a cost analysis related to this special contract to determine whether the anticipated revenue from this customer will

cover all variable costs incurred in serving this customer and also contribute toward the Company's fixed costs. The results of that cost analysis are also attached.

The Company respectfully requests the Commission to accept and approve the attached special contract and grant confidential protection to the matters redacted therein, pursuant to 807 KAR 5:001(13), as well as the related cost analysis.

## CONFIDENTIAL PROTECTION

The Commission has consistently granted confidential protection to the terms of special contracts filed by the Company under the provisions of 807 KAR 5:001, Section 13 and KRS 61.878. The Commission did so most recently in the Company's last rate case: <u>In Re:</u> <u>Application of Atmos Energy Corporation For Adjustment of Rates</u>, 2013-00148, Orders dated November 25, 2013, and March 24, 2014.

The information contained in the special contract and the cost analysis is commercial information that if disclosed could cause substantial competitive harm to Atmos Energy. This information is not publicly available. The contract contains a specific covenant that the customer will keep the provisions of the contract confidential. It would be difficult or impossible for someone to discover this information from other sources. If this information were available to competitors in this form, they could use it to the competitive detriment of Atmos Energy. This information is not generally disclosed to non-management employees of Atmos Energy and is protected internally by the Company as proprietary information. The disclosure of this proprietary information would result in significant or irreparable competitive advantage. No public purpose is served by the disclosure of such information.

KRS 61.878 (1)(c) provides that "records confidentially disclosed to an agency or required by any agency to be disclosed to it, generally recognized as confidential or proprietary, which is openly disclosed would permit an unfair commercial advantage to competitors of the entity that disclosed the records "shall remain confidential unless otherwise ordered by a court of competent jurisdiction." The natural gas industry is very competitive. Atmos Energy has active competitors, who could use this information to their advantage and to the direct disadvantage of Atmos. Atmos would be at a competitive threat of loss of business due to the ability of its competitors to leverage the information to their advantage. The public disclosure of the customer name, customer identifiable information, monetary terms negotiated with each customer and critical monetary terms would permit an unfair advantage to those competitors. With the identity of the customer and the knowledge of the contract terms, competitors would have inside information to target these customers. For these reasons, the customer name, customer identifiable information, and monetary terms in the contracts are exempt from public disclosure pursuant to KRS 61.878(c)(1). The Commission has also previously ruled that the cost analysis submitted with a special contract filing is believed entitled to confidential protection. See, e.g. In Re: Application of Atmos Energy Corporation for Adjustment of Rate 2013-00148.

Atmos Energy requests that the attached non-redacted special contract and supporting information be held confidentially indefinitely. The statutes cited above do not allow for disclosure at any time. Given the competitive nature of the natural gas business and the efforts of non-regulated competitors to encroach upon traditional markets, it is imperative that

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regulated information remain protected and that the integrity of the information remain secure.

For those reasons, Atmos Energy requests that the attached non-redacted copy of the

special contract and cost analysis be treated as confidential.

Submitted by:

Mark R. Hutchinson Wilson, Hutchinson & Littlepage 611 Frederica Street Owensboro KY 42303 (270) 926-5011 Fax: (270) 926-9394 Randy@whplawfirm.com

John N. Hughes 124 West Todd Street Frankfort, KY 40601 (502) 227-7270 Fax: None jnhughes@johnnhughespsc.com

Attorneys for Atmos Energy Corporation

## VERIFICATION

I, Mark A. Martin, being duly sworn under oath state that I am Vice President of Rates and Regulatory Affairs for Atmos Energy Corporation, Kentucky/Midstates Division, and that the statements contained in the foregoing Petition are true as I verily believe.

12/15/2015 Analysis of Contribution to Fixed Cost Annual Mcf {1} Annual Revenue {1}: Monthly Base Charges, @ Tariff 12 ma, X \$350/mo. = S 4,200 Transportation Adm. Fee, @ Tariff 12 mo. X \$50/mo. = 600 Commodity Gas Cost, @ Tariff Non-Commodity Charges, @ Tariff Simple Margin, special contract rates applied to annual deliveries: Interruptible Service per Mcf TOTAL \* - Excluding non-commodity charges and gas costs as noted, Less Variable/Avoidable Costs: Lost & Unaccounted For {2} Odorant {3} KPSC Assessment {3} Measurement/Regulation Station {3} Meter Reading, Maintenance and Billing Contribution to Fixed Cost:

Notes: {1} - Pro-forma Test Year Volumes in Case 2015-00343. Annual Revenue applying rate structures and service mix in pending special contract.
{2} - In accordance with tariffs, Company retains a portion of Customers supplies to compensate for the L&U experienced in Atmos' distribution system. Thus, the variable cost of L&U is, in effect, recovered through gas-in-kind retention.

{3} - Calculations shown on Page 2 of this Exhibit.



Notes:

#### LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

THIS LARGE VOLUME NATURAL GAS SERVICE AGREEMENT ("Service Agreement") is made and entered into as of the 1st day of September, 2015, by and between ATMOS ENERGY CORPORATION, a Texas and Virginia corporation, ("Atmos ("Customer"). Atmos Energy and Energy") and Customer may also be referred to herein as a Party and collectively as the "Parties."

#### WITNESSETH:

WHEREAS, Atmos Energy desires to provide to Customer, and Customer desires to obtain natural gas service in accordance with the terms and conditions hereinafter set forth;

NOW, THEREFORE, in consideration of the mutual covenants contained herein and other good and valuable consideration, the Parties hereto agree as follows:

1. Natural Gas Service Type and Volume Levels. Customer agrees to purchase from Atmos Energy or deliver to Atmos Energy for transportation, such service type being specified below, all of Customer's natural gas service requirements for Customer's facility located at or near "Customer's Facility"). Atmos Energy agrees to provide service to Customer of the type specified below, subject to the provisions of Atmos Energy's then current tariff as approved by the Kentucky Public Service Commission ("Tariff"), referenced rate schedules thereunder and the related Rules and Regulations governing natural gas service as set forth in the Tariff and this Service Agreement, including the attached General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s) which are made a part hereof.

Atmos Energy shall have no obligation to provide for deliveries in excess of the maximum daily and hourly volumes hereinafter specified, or to provide sales gas to Customer in the event Customer chooses a transportation service only. Atmos Energy shall not receive volumes for transportation service in excess of the dally volume hereinafter specified (MDQ):



Price. Except as provided below, the price to be paid by Customer shall be in 2. accordance with the rate schedule under which the service is rendered. Such rates, including gas cost adjustments, shall be subject to change as permitted by law. Any federal, state or other legal taxes, other than those based upon or measured by Atmos Energy's income which apply now or may hereafter be imposed, shall be paid by the Customer, in addition to the rates as specified. 27 0 BG 10/23/15

For all volumes delivered each month, the simple margin shall be

3. <u>Term</u>. This Service Agreement shall become effective on April 1, 2016, or the first day of the next month following the date on which this Service Agreement is approved by the Kentucky Public Service Commission (the "Commission"), whichever is later, and shall continue in full force and effect for ten (10) years (the "Primary Term"), and shall continue for successive one year terms following the Primary Term (each a "Rollover Term") provided that either Party may terminate this Service Agreement at the end of the Primary Term or at the end of any subsequent Rollover Term upon providing one hundred twenty (120) days prior written notice to the other Party. The Primary Term and subsequent Rollover Terms may be referred to collectively as the "Term". Customer agrees that while this Service Agreement is In effect, all natural gas consumed by Customer at Customer's Facility shall be delivered by Atmos Energy. In the event that the Commission should not approve this Service Agreement the Parties agree to use their best efforts to work with each other and with the Commission to negotilate a service agreement on terms that are acceptable to the Commission. In such event, and unless prohibited by the Commission, the rates and terms of the current service agreement shall remain in effect.

In the event Customer plans to make a filing, or direct another party to make such filing on its behalf with the Federal Energy Regulatory Commission or any other regulatory body, seeking authority to receive direct gas service following the termination of this Service Agreement, Customer agrees to notify Atmos Energy of such plans not less than 30 days prior to the date of such filing.

During the Term, Atmos Energy and Customer may mutually agree to amend this Agreement to change the type of service provided for under this agreement, i.e. sales, transportation, firm or interruptible, if Customer's needs or qualifications change. Any amendment changing the type of service must be in writing and will not, unless mutually agreed by the Parties in such amendment, change the Term of this Agreement.

4. <u>Parking</u>. Subject to the terms of the Tariff, Customer may "park" positive monthly imbalance volumes, up to 10% of the T-3 volumes delivered by Atmos Energy into Customer's facilities. The cost to Customer of parking such imbalance volumes shall be as set forth in the Tariff. Unless otherwise provided in the Tariff, Atmos Energy shall provide the parking service on a "best efforts" basis, and the parked volumes shall be deemed "first through the mater" delivered to Customer in the month following delivery to Atmos Energy on Customer's account.

5. <u>Electronic Flow Measurement and Communications Equipment</u>. The Customer will pay the Company, In accordance with the Tariff, for all costs for additional facilities and/or equipment, including electronic flow measurement ("EFM") equipment and cellular communications equipment which will be required as a result of receiving Interruptible (Rate T-3) and/or Firm (Rate T-4) service, including all costs of installation and ongoing EFM repair, maintenance and replacement of such additional facilities and/or equipment and cellular communication support services. Customer is responsible for providing and maintaining the electric support services related to the EFM equipment. Such additional facilities and owned by Atmos Energy.

6. <u>Notices</u>. Any notice required to be given under this Agreement, or any notice that either Party hereto may desire to give the other Party, shall be in writing and shall be considered duly delivered when deposited in the United States mail, postage prepaid, registered or certified, or sent by facsimile and addressed as follows:

If to Atmos Energy:

ATMOS ENERGY CORPORATION (Kentucky/Mid-States Division) 5430 LBJ Freeway, Suite 160 Dallas, Texas 75240-2601 Attention: Contract Administration Telephone: (214) 206-2574 Facsimile: (214) 206-2101

If to Customer:



or such other address as Atmos Energy, Customer or their respective successors or permitted assigns shall designate by written notice given in the manner described above. Routine communications, including monthly invoices, may be mailed by ordinary mall, postage prepald, and addressed to the above-designated name and address.

7. <u>Attachments</u>. General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s), attached hereto are expressly incorporated herein and made a part of this Service Agreement for all purposes, and all references herein and therein to "this Service Agreement" include the same and their respective terms and provisions.

8. <u>Confidentiality</u>. Customer agrees that the terms and conditions of this Agreement shall not be disclosed to any person or party not employed by Customer or retained as counsel by Customer, other than information required to be furnished to its independent public accountant, or in connection with the defense of any litigation, or as otherwise agreed to by Company in writing.

IN WITNESS WHEREOF, the Parties hereto have executed this Service Agreement as of the date first above written.



ATMOS ENERGY CORPORATION

By: / Bill Greer

Vice President, Marketing Kentucky/Mid-States.Division 10/23/15

#### GENERAL TERMS AND CONDITIONS TO LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

1. This Service Agreement is subject to all applicable and valid statutes, ordinances, and the rules, regulations and orders of the Kentucky Public Service Commission.

2. If not presently installed, the necessary regulating and metering equipment constructed to Atmos Energy specifications shall be installed for delivery of the gas as specified herein, and the Customer shall install or cause to be installed additional regulating equipment to provide suitable operating pressure at the various points of utilization. A suitable location for the regulating and metering equipment shall be provided by the Customer without charge, and Atmos Energy shall have the right to operate, maintain and alter this equipment as is necessary or desirable. Each Party hereto agrees to maintain any equipment owned by it and used in the performance of its obligations herein in good, safe and efficient operating condition and repair.

3. Title to sales gas shall pass from Atmos Energy to Customer, upon the delivery thereof, at the Customer's service address. The title to all gas transported hereunder shall remain with the Customer while such gas is on Atmos Energy's local distribution facilities. The Receipt Point(s) at which the Customer will deliver transportation gas to Atmos Energy and the Delivery Point(s) at which Atmos Energy will redeliver transportation gas to Customer are designated on Exhibit "A" attached hereto.

As between the Parties hereto solely, for transportation services. Atmos Energy shall be deemed in exclusive control and possession of the gas after the delivery thereof at the Receipt Point(s) and prior to the redelivery thereof, to or for the account of Customer at the Delivery Point(s). At all other times, as between the Parties hereto solely, Customer shall be deemed in exclusive control and possession of the gas and responsible for any damages, losses or injuries caused by Customer's handling, delivery or receipt thereof. For sales services, Atmos Energy shall be deemed in exclusive control and possession of the gas prior to the delivery thereof, to or for the account of Customer at the Customer's service address. Upon delivery thereof, as between the Parties hereto solely, Customer shall be deemed in exclusive control and possession of the gas and responsible for any damages, losses or injuries caused by Customer's handling, delivery or receipt thereof. Each Party agrees to indemnify, defend and hold harmless the other Party from and against any and all claims, liabilities, damages, losses, costs and expenses incurred by such other Party arising from or relating to any damages, losses or injuries for which the indemnifying Party is responsible pursuant to the provisions of this paragraph, except to the extent such damages, losses or expenses shall have been caused by the negligence of the indemnified Party.

5. In the event that either Atmos Energy or Customer is rendered unable, wholly or in part, by reason of an event of force majeure, to perform its obligations under this Service Agreement, other than to make payment due hereunder, and such Party has given notice and full particulars of such force majeure in writing to the other Party as soon as possible after the occurrence of the cause relied on, then the obligations of the Parties, insofar as they are affected by such force majeure, shall be suspended during the

continuance of such inability, but for no longer period, and such cause shall, insofar as possible, be remedied with all reasonable dispatch; provided, however, that the settlement of strikes or lock-outs shall be entirely within the discretion of the Party having such difficulty. and the above requirement that any force majeure be remedied with all reasonable dispatch shall not require the settlement of strikes or lock-outs by acceding to the demends of the opposing party when such course is inadvisable in the discretion of the Party having the difficulty.

The term "force maleure" as used herein shall mean any cause not reasonably within the control of the Party claiming suspension and includes, but is not limited to, acts of God; strikes; lock-outs; wars; acts of terrorism; rlots; orders or decrees of any lawfully constituted federal, state or local body; fires; storms; floods; wash-outs; explosions; breakage or accident to machinery or lines of pipe; inability to obtain or delay in obtaining rights-of-way. materials, supplies or labor permits; temporary or permanent failure of gas supply or transportation services; capacity constraints; repair, maintenance or replacement of facilities used in the performance of the obligations contained in this Service Agreement, or any other cause of a similar nature whether of the kind herein enumerated or otherwise.

During each billing period involving transportation services, Customer agrees 6 to maintain its deliveries of gas to Atmos Energy and its receipt of gas from Atmos Energy in continuous balance or as near thereto as practicable on an Mcf or MMBtu basis, as designated by Atmos Energy. Further, the Customer agrees to be liable to Atmos Energy for all cost, expense and liability incurred by Atmos Energy, which directly relates to the Customer's transportation activities on the interstate pipeline system. To the extent that imbalances owed to Customer by Atmos Energy cccur, such "parked" volumes of the Customer shall be deemed, for billing purposes, to be the first volumes delivered to the Customer during the succeeding billing period. When the volume of gas taken by Customer during a billing period exceeds the aggregate of its T-3 and T-4 transportation nominations and its available "parked" volumes, Customer shall pay Atmos Energy for such overrun volumes at the applicable cash out rate.

7. In the event of default hereunder by either Party, in addition to all rights and remedies at law or in equity to which the non-defaulting Party may be entitled, the defaulting Party agrees to reimburse the non-defaulting Party for all court costs and other expenses incurred. Further, each Party agrees to indemnify and hold the other Party harmless with regard to any and all fees, costs and expenses incurred by the non-defaulting Party in relation to all claims, disputes and sults which arise under or are related to the defaulling Party's default under this Service Agreement, except to the extent such claims, disputes and suits shall have been caused by the negligence of the non-defaulting Party. In no event shall either Party be liable for indirect, special, consequential or punitive damages.

This Service Agreement shall be binding upon the Parties hereto and their 8. respective successors and assigns.

This Service Agreement constitutes the entire agreement between the Parties 9. hereto with respect to the subject matter hereof and supersedes all prior agreements and understandings, oral and written, between the Parties hereto with respect to the subject matter hereof. I PETRON.

EXHIBIT "A" RECEIPT POINT (S) AND DELIVERY POINT (S)

Receipt Point(s)

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Delivery Point(s)



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December 15, 2015

Brent Kirtley Branch Manager, Tariff Branch Public Service Commission 211 Sower Blvd. Frankfort, KY 40601 RECEIVED

DEC 16 2015

PUBLIC SERVICE COMMISSION

RE: Special Contract -

Dear Mr. Kirtley,

Atmos Energy Corporation (Company) herewith submits an original non-redacted and one redacted copy of the special contract and cost analyses with the above reference customer.

Also enclosed is a Petition for Confidentiality pertaining to the terms agreed to between the Company and the above referenced customer as well as the cost analysis. This information is extremely confidential and has previously been afforded confidential protection by the Commission.

Please feel free to contact me at 270.685.8024 if you have any questions and/or need any additional information.

Sincerely,

ald Mat

Mark A. Martin Vice President – Rates & Regulatory Affairs

Enclosures

cc: Randy Hutchinson

Atmos Energy Corporation 3275 Highland Pointe Drive, Owensboro, KY 42303-7835 P 270-685-8000 F 270 689-2076 atmosenergy.com

## COMMONWEALTH OF KENTUCKY BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

## IN THE MATTER OF:

APPLICATION OF ATMOS ENERGY CORPORATION FOR APPROVAL AND CONFIDENTIAL TREATMENT OF A SPECIAL CONTRACT AND COST ANALYSIS INFORMATION SUBMITTED TO THE KENTUCKY PUBLIC SERVICE COMMISSION

) CASE NO.\_\_\_\_\_

## APPLICATION AND PETITION FOR CONFIDENTIALITY

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Atmos Energy Corporation ('Atmos Energy" or "Company"), by counsel, pursuant to KRS 278.160(3) and 807 KAR 5:001(13) petitions the Commission for approval of the attached special contract and for confidential protection of the matters redacted therein and the supporting cost analysis. One non-redacted and one redacted copy of the special contract and cost analysis are attached.

## BACKGROUND

Atmos Energy has entered into a special contract with one of its industrial customers, a copy of which is attached. This contract replaces an existing contract that was previously approved by the Commission. Pursuant to 807 KAR 5:011, Atmos Energy submits the new special contract for approval by the Commission. Consistent with prior orders of the Commission relating to special contracts, Atmos Energy performed a cost analysis related to this special contract to determine whether the anticipated revenue from this customer will

cover all variable costs incurred in serving this customer and also contribute toward the Company's fixed costs. The results of that cost analysis are also attached.

The Company respectfully requests the Commission to accept and approve the attached special contract and grant confidential protection to the matters redacted therein, pursuant to 807 KAR 5:001(13), as well as the related cost analysis.

## CONFIDENTIAL PROTECTION

The Commission has consistently granted confidential protection to the terms of special contracts filed by the Company under the provisions of 807 KAR 5:001, Section 13 and KRS 61.878. The Commission did so most recently in the Company's last rate case: <u>In Re:</u> <u>Application of Atmos Energy Corporation For Adjustment of Rates</u>, 2013-00148, Orders dated November 25, 2013, and March 24, 2014.

The information contained in the special contract and the cost analysis is commercial information that if disclosed could cause substantial competitive harm to Atmos Energy. This information is not publicly available. The contract contains a specific covenant that the customer will keep the provisions of the contract confidential. It would be difficult or impossible for someone to discover this information from other sources. If this information were available to competitors in this form, they could use it to the competitive detriment of Atmos Energy. This information is not generally disclosed to non-management employees of Atmos Energy and is protected internally by the Company as proprietary information. The disclosure of this proprietary information would result in significant or irreparable competitive advantage. No public purpose is served by the disclosure of such information.

KRS 61.878 (1)(c) provides that "records confidentially disclosed to an agency or required by any agency to be disclosed to it, generally recognized as confidential or proprietary, which is openly disclosed would permit an unfair commercial advantage to competitors of the entity that disclosed the records "shall remain confidential unless otherwise ordered by a court of competent jurisdiction." The natural gas industry is very competitive. Atmos Energy has active competitors, who could use this information to their advantage and to the direct disadvantage of Atmos. Atmos would be at a competitive threat of loss of business due to the ability of its competitors to leverage the information to their advantage. The public disclosure of the customer name, customer identifiable information, monetary terms negotiated with each customer and critical monetary terms would permit an unfair advantage to those competitors. With the identity of the customer and the knowledge of the contract terms, competitors would have inside information to target these customers. For these reasons, the customer name, customer identifiable information, and monetary terms in the contracts are exempt from public disclosure pursuant to KRS 61.878(c)(1). The Commission has also previously ruled that the cost analysis submitted with a special contract filing is believed entitled to confidential protection. See, e.g. In Re: Application of Atmos Energy Corporation for Adjustment of Rate 2013-00148.

Atmos Energy requests that the attached non-redacted special contract and supporting information be held confidentially indefinitely. The statutes cited above do not allow for disclosure at any time. Given the competitive nature of the natural gas business and the efforts of non-regulated competitors to encroach upon traditional markets, it is imperative that

regulated information remain protected and that the integrity of the information remain secure.

For those reasons, Atmos Energy requests that the attached non-redacted copy of the special contract and cost analysis be treated as confidential.

Submitted by:

Mark R. Hutchinson Wilson, Hutchinson & Littlepage 611 Frederica Street Owensboro KY 42303 (270) 926-5011 Fax: (270) 926-9394 Randy@whplawfirm.com

John N. Hughes 124 West Todd Street Frankfort, KY 40601 (502) 227-7270 Fax: None jnhughes@ johnnhughespsc.com

Attorneys for Atmos Energy Corporation

## VERIFICATION

I, Mark A. Martin, being duly sworn under oath state that I am Vice President of Rates and Regulatory Affairs for Atmos Energy Corporation, Kentucky/Midstates Division, and that the statements contained in the foregoing Petition are true as I verily believe.

Martin

12/15/2015 Analysis of Contribution to Fixed Cost Annual Mcf {1} Annual Revenue {1}: Monthly Base Charges, @ Tariff 12 mo. X \$350/mo. = \$ 4.200 Transportation Adm. Fee, @ Tariff 12 mo. X \$50/mo. = 600 Commodity Gas Cost, @ Tariff Non-Commodity Charges, @ Tariff Simple Margin, special contract rates applied to annual deliveries: Interruptible Service per Mcf TOTAL \* - Excluding non-commodity charges and gas costs as noted. Less Variable/Avoidable Costs: Lost & Unaccounted For {2} Odorant {3} KPSC Assessment {3} Measurement/Regulation Station {3} Meter Reading, Maintenance and Billing Contribution to Fixed Cost:

Notes: {1} - Pro-forma Test Year Volumes in Case 2015-00343. Annual Revenue applying rate structures and service mix in pending special contract.
{2} - In accordance with tariffs, Company retains a portion of Customers supplies to compensate for the L&U experienced in Atmos' distribution system. Thus, the variable cost of L&U is, in effect, recovered through gas-in-kind retention.
{3} - Calculations shown on Page 2 of this Exhibit.



Notes:

#### LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

THIS LARGE VOLUME NATURAL GAS SERVICE AGREEMENT ("Service Agreement") is made and entered into as of the 1st day of September, 2015, by and between ATMOS ENERGY CORPORATION, a Texas and Virginia corporation, ("Atmos Energy") and the second data a

#### WITNESSETH:

WHEREAS, Atmos Energy desires to provide to Customer, and Customer desires to obtain natural gas service in accordance with the terms and conditions hereinafter set forth;

NOW, THEREFORE, in consideration of the mutual covenants contained herein and other good and valuable consideration, the Parties hereto agree as follows:

1. <u>Natural Gas Service Type and Volume Levels</u>. Customer agrees to purchase from Atmos Energy or deliver to Atmos Energy for transportation, such service type being specified below, all of Customer's natural gas service requirements for Customer's facility located at or near from the type specified below, subject to the provisions of Atmos Energy's then current tariff as approved by the Kentucky Public Service Commission ("Tariff"), referenced rate schedules thereunder and the related Rules and Regulations governing natural gas service as set forth in the Tariff and this Service Agreement, including the attached General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s) which are made a part hereof.

Atmos Energy shall have no obligation to provide for deliveries in excess of the maximum daily and hourly volumes hereinafter specified, or to provide sales gas to Customer in the event Customer chooses a transportation service only. Atmos Energy shall not receive volumes for transportation service in excess of the daily volume hereinafter specified (MDQ):

Service	Тура	Maximum Mcf/Day Delivery	Maximum Mof/Hr. Delivery	Maximum Mcf/Day Receipt (MDQ)	
	Transportation	Т-Э			

2. <u>Price</u>. Except as provided below, the price to be paid by Customer shall be in 'accordance with the rate schedule under which the service is rendered. Such rates, 'including gas cost adjustments, shall be subject to change as permitted by law. Any federal, state or other legal taxes, other than those based upon or measured by Atmos Energy's income which apply now or may hereafter be imposed, shall be paid by the Customer, in addition to the rates as specified.

2100 BG 10/23/15

Eor all volumes delivered each month, the simple margin shall be

Term. This Service Agreement shall become effective on April 1, 2016, or the 3. first day of the next month following the date on which this Service Agreement is approved by the Kentucky Public Service Commission (the "Commission"), whichever is later, and shall continue in full force and effect for ten (10) years (the "Primary Term"), and shall continue for successive one year terms following the Primary Term (each a "Rollover Term") provided that either Party may terminate this Service Agreement at the end of the Primary Term or at the end of any subsequent Rollover Term upon providing one hundred twenty (120) days prior written notice to the other Party. The Primary Term and subsequent Rollover Terms may be referred to collectively as the "Term". Customer agrees that while this Service Agreement is in effect, all natural gas consumed by Customer at Customer's Facility shall be delivered by Atmos Energy. In the event that the Commission should not approve this Service Agreement the Parties agree to use their best efforts to work with each other and with the Commission to negotiate a service agreement on terms that are acceptable to the Commission. In such event, and unless prohibited by the Commission, the rates and terms of the current service agreement shall remain in effect.

In the event Customer plans to make a filing, or direct another party to make such filing on its behalf with the Federal Energy Regulatory Commission or any other regulatory body, seeking authority to receive direct gas service following the termination of this Service Agreement, Customer agrees to notify Atmos Energy of such plans not less than 30 days prior to the date of such filing.

During the Term, Atmos Energy and Customer may mutually agree to amend this Agreement to change the type of service provided for under this agreement, i.e. sales, transportation, firm or interruptible, if Customer's needs or qualifications change. Any amendment changing the type of service must be in writing and will not, unless mutually agreed by the Parties in such amendment, change the Term of this Agreement.

4. <u>Parking</u>. Subject to the terms of the Tariff, Customer may "park" positive monthly imbalance volumes, up to 10% of the T-3 volumes delivered by Atmos Energy into Customer's facilities. The cost to Customer of parking such imbalance volumes shall be as set forth in the Tariff. Unless otherwise provided in the Tariff, Atmos Energy shall provide the parking service on a "best efforts" basis, and the parked volumes shall be deemed "first through the meter" delivered to Customer in the month following delivery to Atmos Energy on Customer's account.

5. <u>Electronic Flow Measurement and Communications Equipment</u>. The Customer will pay the Company, in accordance with the Tariff, for all costs for additional facilities and/or equipment, including electronic flow measurement ("EFM") equipment and cellular communications equipment which will be required as a result of receiving Interruptible (Rate T-3) and/or Firm (Rate T-4) service, including all costs of installation and ongoing EFM repair, maintenance and replacement of such additional facilities and/or equipment and cellular communication support services. Customer is responsible for providing and maintaining the electric support services related to the EFM equipment. Such additional facilities and owned by Atmos Energy.

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6. <u>Notices</u>. Any notice required to be given under this Agreement, or any notice that either Party hereto may desire to give the other Party, shall be in writing and shall be considered duly delivered when deposited in the United States mall, postage prepald, registered or certified, or sent by facsimile and addressed as follows:

If to Atmos Energy:

ATMOS ENERGY CORPORATION (Kentucky/Mid-States Division) 5430 LBJ Freeway, Suite 160 Dallas, Texas 75240-2601 Attention: Contract Administration Telephone: (214) 206-2574 Facsimile: (214) 206-2101 -----

If to Customer:



or such other address as Atmos Energy, Customer or their respective successors or permitted assigns shall designate by written notice given in the manner described above. Routine communications, including monthly invoices, may be mailed by ordinary mail, postage prepaid, and addressed to the above-designated name and address.

 <u>Attachments</u>. General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s), attached hereto are expressly incorporated herein and made a part of this Service Agreement for all purposes, and all references herein and therein to "this Service Agreement" include the same and their respective terms and provisions.

8. <u>Confidentiality</u>. Customer agrees that the terms and conditions of this Agreement shall not be disclosed to any person or party not employed by Customer or retained as counsel by Customer, other than information required to be furnished to its independent public accountant, or in connection with the defense of any litigation, or as otherwise agreed to by Company in writing.

IN WITNESS WHEREOF, the Parties hereto have executed this Service Agreement as of the date first above written.



21005 2015

ATMOS ENERGY CORPORATION

By:

Bill Greer Vice President, Marketing Kentucky/Mid-States Division

10/23/15

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#### GENERAL TERMS AND CONDITIONS TO LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

1. This Service Agreement is subject to all applicable and valid statutes, ordinances, and the rules, regulations and orders of the Kentucky Public Service Commission.

2, If not presently installed, the necessary regulating and metering equipment constructed to Atmos Energy' specifications shall be installed for delivery of the gas as specified herein, and the Customer shall install or cause to be installed additional regulating equipment to provide suitable operating pressure at the various points of utilization. A suitable location for the regulating and metering equipment shall be provided by the Customer without charge, and Atmos Energy shall have the right to operate, maintain and alter this equipment as is necessary or desirable. Each Party hereto agrees to maintain any equipment owned by it and used in the performance of its obligations herein in good, safe and efficient operating condition and repair.

3. Title to sales gas shall pass from Atmos Energy to Customer, upon the delivery thereof, at the Customer's service address. The title to all gas transported hereunder shall remain with the Customer while such gas is on Atmos Energy's local distribution facilities. The Receipt Point(s) at which the Customer will deliver transportation gas to Atmos Energy and the Delivery Point(s) at which Atmos Energy will redeliver transportation gas to Customer are designated on Exhibit "A" attached hereto.

As between the Parties hereto solely, for transportation services, Atmos 4 Energy shall be deemed in exclusive control and possession of the gas after the delivery thereof at the Receipt Point(s) and prior to the redelivery thereof, to or for the account of Customer at the Delivery Point(s). At all other times, as between the Parties hereto solely, Customer shall be deemed in exclusive control and possession of the gas and responsible for any damages, losses or injuries caused by Customer's handling, delivery or receipt thereof. For sales services, Atmos Energy shall be deemed in exclusive control and possession of the gas prior to the delivery thereof, to or for the account of Customer at the Customer's service address. Upon delivery thereof, as between the Parties hereto solely, Customer shall be deemed in exclusive control and possession of the gas and responsible for any damages, losses or injuries caused by Customer's handling, delivery or receipt thereof. Each Party agrees to indemnify, defend and hold hamless the other Party from and acainst any and all claims, liabilities, damages, losses, costs and expenses incurred by such other Party arising from or relating to any damages, losses or injuries for which the indemnifying Party is responsible pursuant to the provisions of this paragraph, except to the extent such damages, losses or expenses shall have been caused by the negligence of the Indemnified Party.

5. In the event that either Atmos Energy or Customer is rendered unable, wholly or in part, by reason of an event of force majeure, to perform its obligations under this Service Agreement, other than to make payment due hereunder, and such Party has given notice and full particulars of such force majeure in writing to the other Party as soon as possible after the occurrence of the cause relied on, then the obligations of the Parties, insofar as they are affected by such force majeure, shall be suspended during the continuance of such inability, but for no longer period, and such cause shail, insofar as possible, be remedied with all reasonable dispatch; provided, however, that the settlement of strikes or lock-outs shall be entirely within the discretion of the Party having such difficulty, and the above requirement that any force majeure be remedied with all reasonable dispatch shall not require the settlement of strikes or lock-outs by acceding to the demands of the opposing party when such course is inadvisable in the discretion of the Party having the difficulty.

The term "force majeure" as used herein shall mean any cause not reasonably within the control of the Party claiming suspension and includes, but is not limited to, acts of God; strikes; lock-outs; wars; acts of terrorism; nots; orders or decreas of any lawfully constituted federal, state or local body; fires; storms; floods; wash-outs; explosions; breakage or accident to machinery or lines of pipe; inability to obtain or delay in obtaining rights-of-way, materials, supplies or labor permits; temporary or permanent failure of gas supply or transportation services; capacity constraints; repair, maintenance or replacement of facilities used in the performance of the obligations contained in this Service Agreement; or any other cause of a similar nature whether of the kind herein enumerated or otherwise.

6. During each billing period involving transportation services, Customer agrees to maintain its deliveries of gas to Atmos Energy and its receipt of gas from Atmos Energy in continuous balance or as near thereto as practicable on an Mcf or MMBtu basis, as designated by Atmos Energy. Further, the Customer agrees to be liable to Atmos Energy for all cost, expense and liability incurred by Atmos Energy, which directly relates to the Customer's transportation activities on the interstate pipeline system. To the extent that imbalances owed to Customer by Atmos Energy occur, such "parked" volumes of the Customer shall be deemed, for billing purposes, to be the first volumes delivered to the Customer during the succeeding billing period. When the volume of gas taken by Customer during a billing period exceeds the aggregate of its T-3 and T-4 transportation nominations and its available "parked" volumes, Customer shall pay Atmos Energy for such overrun volumes at the applicable cash out rate.

7. In the event of default hereunder by either Party, in addition to all rights and remedies at law or in equily to which the non-defaulting Party may be entitled, the defaulting Party agrees to reimburse the non-defaulting Party for all court costs and other expenses incurred. Further, each Party agrees to indemnity and hold the other Party harmless with regard to any and all fees, costs and expenses incurred by the non-defaulting Party in relation to all claims, disputes and suits which arise under or are related to the defaulting Party's default under this Service Agreement, except to the extent such claims, disputes and suits shall have been caused by the negligence of the non-defaulting Party. In no event shall either Party be liable for indirect, special, consequential or punitive damages.

8. This Service Agreement shall be blocing upon the Parties hereto and their respective successors and assigns.

9. This Service Agreement constitutes the entire agreement between the Parties hereto with respect to the subject matter hereof and supersedes all prior agreements and understandings, oral and written, between the Parties hereto with respect to the subject matter hereof.

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EXHIBIT "A" RECEIPT POINT (S) AND DELIVERY POINT (S)

Receipt Point(s)

## Delivery Point(s)

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PUBLIC SERVICE COMMISSION



January 7, 2016

Brent Kirtley Branch Manager, Tariff Branch Public Service Commission 211 Sower Blvd. Frankfort, KY 40601

RE: Special Contract –

Dear Mr. Kirtley,

Atmos Energy Corporation (Company) herewith submits an original non-redacted and one redacted copy of the special contract and cost analyses with the above reference customer.

Also enclosed is a Petition for Confidentiality pertaining to the terms agreed to between the Company and the above referenced customer as well as the cost analysis. This information is extremely confidential and has previously been afforded confidential protection by the Commission.

Please feel free to contact me at 270.685.8024 if you have any questions and/or need any additional information.

Sincerely,

Mark A. Martin Vice President – Rates & Regulatory Affairs

Enclosures

cc: Randy Hutchinson

Atmos Energy Corporation 3275 Highland Pointe Drive, Owensboro, KY 42303-7835 P 270-685-8000 F 270-689-2076 atmosenergy.com

RECEIVED

## COMMONWEALTH OF KENTUCKY BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

JAN 112016

PUBLIC SERVICE COMMISSION

## IN THE MATTER OF:

APPLICATION OF ATMOS ENERGY CORPORATION FOR APPROVAL AND CONFIDENTIAL TREATMENT OF A SPECIAL CONTRACT AND COST ANALYSIS INFORMATION SUBMITTED TO THE KENTUCKY PUBLIC SERVICE COMMISSION

	)	
•	CASE NO	

## APPLICATION AND PETITION FOR CONFIDENTIALITY

)

Atmos Energy Corporation ('Atmos Energy" or "Company"), by counsel, pursuant to KRS 278.160(3) and 807 KAR 5:001(13) petitions the Commission for approval of the attached special contract and for confidential protection of the matters redacted therein and the supporting cost analysis. One non-redacted and one redacted copy of the special contract and cost analysis are attached.

#### BACKGROUND

Atmos Energy has entered into a special contract with one of its industrial customers, a copy of which is attached. This contract replaces an existing contract that was previously approved by the Commission. Pursuant to 807 KAR 5:011, Atmos Energy submits the new special contract for approval by the Commission. Consistent with prior orders of the Commission relating to special contracts, Atmos Energy performed a cost analysis related to this special contract to determine whether the anticipated revenue from this customer will

cover all variable costs incurred in serving this customer and also contribute toward the Company's fixed costs. The results of that cost analysis are also attached.

The Company respectfully requests the Commission to accept and approve the attached special contract and grant confidential protection to the matters redacted therein, pursuant to 807 KAR 5:001(13), as well as the related cost analysis.

## **CONFIDENTIAL PROTECTION**

The Commission has consistently granted confidential protection to the terms of special contracts filed by the Company under the provisions of 807 KAR 5:001, Section 13 and KRS 61.878. The Commission did so most recently in the Company's last rate case: <u>In Re:</u> <u>Application of Atmos Energy Corporation For Adjustment of Rates</u>, 2013-00148, Orders dated November 25, 2013, and March 24, 2014.

The information contained in the special contract and the cost analysis is commercial information that if disclosed could cause substantial competitive harm to Atmos Energy. This information is not publicly available. The contract contains a specific covenant that the customer will keep the provisions of the contract confidential. It would be difficult or impossible for someone to discover this information from other sources. If this information were available to competitors in this form, they could use it to the competitive detriment of Atmos Energy. This information is not generally disclosed to non-management employees of Atmos Energy and is protected internally by the Company as proprietary information. The disclosure of this proprietary information would result in significant or irreparable competitive harm to Atmos Energy by providing its competitors with non-reciprocal competitive advantage. No public purpose is served by the disclosure of such information.
KRS 61.878 (1)(c) provides that "records confidentially disclosed to an agency or required by any agency to be disclosed to it, generally recognized as confidential or proprietary, which is openly disclosed would permit an unfair commercial advantage to competitors of the entity that disclosed the records "shall remain confidential unless otherwise ordered by a court of competent jurisdiction." The natural gas industry is very competitive. Atmos Energy has active competitors, who could use this information to their advantage and to the direct disadvantage of Atmos. Atmos would be at a competitive threat of loss of business due to the ability of its competitors to leverage the information to their advantage. The public disclosure of the customer name, customer identifiable information, monetary terms negotiated with each customer and critical monetary terms would permit an unfair advantage to those competitors. With the identity of the customer and the knowledge of the contract terms, competitors would have inside information to target these customers. For these reasons, the customer name, customer identifiable information, and monetary terms in the contracts are exempt from public disclosure pursuant to KRS 61.878(c)(1). The Commission has also previously ruled that the cost analysis submitted with a special contract filing is believed entitled to confidential protection. See, e.g. In Re: Application of Atmos Energy Corporation for Adjustment of Rate 2013-00148.

Atmos Energy requests that the attached non-redacted special contract and supporting information be held confidentially indefinitely. The statutes cited above do not allow for disclosure at any time. Given the competitive nature of the natural gas business and the efforts of non-regulated competitors to encroach upon traditional markets, it is imperative that الواصية الأراب والمراجع المراجع المراجع

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regulated information remain protected and that the integrity of the information remain secure.

For those reasons, Atmos Energy requests that the attached non-redacted copy of the

special contract and cost analysis be treated as confidential.

Submitted by:

Mark R. Hutchinson Wilson, Hutchinson & Littlepage 611 Frederica Street Owensboro KY 42303 (270) 926-5011 Fax: (270) 926-9394 Randy@whplawfirm.com

John N. Hughes 124 West Todd Street Frankfort, KY 40601 (502) 227-7270 Fax: None inhughes@johnnhughespsc.com

Attorneys for Atmos Energy Corporation

### VERIFICATION

I, Mark A. Martin, being duly sworn under oath state that I am Vice President of Rates and Regulatory Affairs for Atmos Energy Corporation, Kentucky/Midstates Division, and that the statements contained in the foregoing Petition are true as I verily believe.

1/6/2016

### Analysis of Contribution to Fixed Cost

Annual Mcf {1}				
Annual Revenue {1}:				
Monthly Base Charges, @ Tariff Transportation Adm. Fee, @ Tariff Commodity Gas Cost, @ Tariff Non-Commodity Charges, @ Tariff Simple Margin, special contract rates applied to annual deliveries: Firm Service -		\$	4,200 600 - -	*
	TOTAL			I
* - Excluding non-commodity charges and gas costs as noted.				
Less Variable/Avoidable Costs:				
Lost & Unaccounted For {2}		l I		
Odorant {3}				
KPSC Assessment {3}		I		
Measurement/Regulation Station {3}		l		
Meter Reading, Maintenance and Billing				[
Contribution to Fixed Cost:				l

Notes: {1} - Pro-forma Test Year Volumes in Case 2015-00343. Annual Revenue applying rate structures and service mix in pending special contract. {2} - In accordance with tariffs, Company retains a portion of Customers supplies to compensate for the L&U experienced in Atmos' distribution system. Thus, the variable cost of L&U is, in effect, recovered through gas-in-kind retention.

{3} - Calculations shown on Page 2 of this Exhibit.



1/6/2016 Page 2

#### Analysis of Contribution to Fixed Cost



Notes:



#### LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

THIS LARGE VOLUME NATURAL GAS SERVICE AGREEMENT ("Service Agreement") is made and entered into as of the 1st day of October, 2015, by and between ATMOS ENERGY CORPORATION, a Texas and Virginia corporation, ("Atmos Energy") and Composition of the second s

#### WITNESSETH:

WHEREAS, Atmos Energy desires to provide to Customer, and Customer desires to obtain natural gas service in accordance with the terms and conditions hereinafter set forth;

NOW, THEREFORE, in consideration of the mutual covenants contained herein and other good and valuable consideration, the Parties hereto agree as follows:

 <u>Natural Gas Service Type and Volume Levels</u>. Customer agrees to deliver to Atmos Energy for transportation (such service type being specified below) all of Customer's natural gas service requirements for Customer's facility located at or near control ("Customer's Facility"). Atmos Energy agrees to provide service to Customer of the type specified below, subject to the provisions of Atmos Energy's then current tariff as approved by the Kentucky Public Service Commission ("Tariff"), referenced rate schedules thereunder and the related Rules and Regulations governing natural gas service as set forth in the Tariff and this Service Agreement, including the attached General Terms and Conditions and Exhibit "A" (Receipt Point(s) and Delivery Point(s)) which are made a part hereof.

Atmos Energy shall have no obligation to provide for deliveries in excess of the maximum daily and hourly volumes hereinafter specified, or to provide sales gas to Customer in the event Customer chooses a transportation service only. Atmos Energy shall not receive volumes for transportation service in excess of the daily volume hereinafter specified (MDQ):



2. Price. Except as provided below, the price to be paid by Customer shall be in accordance with the rate schedule under which the service is rendered. Such rates, including gas cost adjustments, shall be subject to change as permitted by law. Any federal, state or other legal taxes, other than those based upon or measured by Atmos Energy's income which apply now or may hereafter be imposed, shall be paid by the Customer, in addition to the rates as specified. All invoices for service or other amounts payable hereunder will be rendered monthly and are due and payable within twenty-two (22) days from the billing date indicated thereon.

For all volumes delivered each month, the simple margin shall be

Term. This Service Agreement shall become effective on January 1, 2016, or 3. the first day of the next month following the date on which this Service Agreement is approved by the Kentucky Public Service Commission (the "Commission"), whichever is later, and shall continue in full force and effect for ten (10) years (the "Primary Term"), and shall continue for successive one year terms following the Primary Term (each a "Rollover Term") provided that either Party may terminate this Service Agreement at the end of the Primary Term or at the end of any subsequent Rollover Term upon providing one hundred twenty (120) days prior written notice to the other Party. The Primary Term and subsequent Rollover Terms may be referred to collectively as the "Term". Customer agrees that while this Service Agreement is in effect, all natural gas consumed by Customer at Customer's Facility shall be delivered by Atmos Energy. In the event that the Commission should not approve this Service Agreement the Parties agree to use their best efforts to work with each other and with the Commission to negotiate a service agreement on terms that are acceptable to the Commission. In such event, and unless prohibited by the Commission, the rates and terms of the current service agreement shall remain in effect.

Customer agrees, prior to making a filing, or directing another party to make such filing on its behalf with the Federal Energy Regulatory Commission or any other regulatory body, during the Term of this Service Agreement, seeking authority to receive direct gas service following the termination of this Service Agreement, that it will notify Atmos Energy not less than 30 days prior to the date of such filing.

During the Term, Atmos Energy and Customer may mutually agree to amend this Agreement to change the type of service provided for under this agreement, i.e. sales, transportation, firm or interruptible, if Customer's needs or qualifications change. Any amendment changing the type of service must be in writing and will not, unless mutually agreed by the Parties in such amendment, change the Term of this Agreement.

4. <u>Parking</u>. Subject to the terms of the Tariff, Customer may "park" positive monthly imbalance volumes, up to 10% of the T-4 volumes delivered by Atmos Energy into Customer's facilities. The cost to Customer of parking such imbalance volumes shall be as set forth in the Tariff. Unless otherwise provided in the Tariff, Atmos Energy shall provide the parking service on a "best efforts" basis, and the parked volumes shall be deemed "first through the meter" delivered to Customer in the month following delivery to Atmos Energy on Customer's account.

5. Electronic Flow Measurement and Communications Equipment. The Customer will pay the Company, in accordance with the Tariff, for all costs for additional facilities and/or equipment, including electronic flow measurement ("EFM") equipment and cellular communications equipment which will be required as a result of receiving Interruptible (Rate T-3) and/or Firm (Rate T-4) service, including all costs of installation and ongoing EFM repair, maintenance and replacement of such additional facilities and/or equipment and cellular communication support services. Customer is responsible for providing and maintaining the electric support services related to the EFM equipment. Such additional facilities and equipment shall be installed, maintained, operated, and owned by Atmos Energy.

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6. <u>Notices</u>. Any notice required to be given under this Agreement, or any notice that either Party hereto may desire to give the other Party, shall be in writing and shall be considered duly delivered when deposited in the United States mail, postage prepaid, registered or certified, or sent by facsimile and addressed as follows:

If to Atmos Energy:

ATMOS ENERGY CORPORATION (Kentucky/Mid-States Division) 5430 LBJ Freeway, Suite 160 Dallas, Texas 75240-2601 Attention: Contract Administration Telephone: (214) 206-2574 Facsimile: (214) 206-2101

If to Customer.



or such other address as Atmos Energy, Customer or their respective successors or permitted assigns shall designate by written notice given in the manner described above. Routine communications, including monthly invoices, may be mailed by ordinary mail, postage prepaid, and addressed to the above-designated name and address.

7. <u>Altachments</u>. General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s), attached hereto are expressly incorporated herein and made a part of this Service Agreement for all purposes, and all references herein and therein to "this Service Agreement" include the same and their respective terms and provisions.

8. <u>Confidentiality</u>. The Parties agree that the terms and conditions of this Agreement shall not be disclosed to any person or party not employed by the Parties or retained as counsel by the Parties, other than information required to be furnished to its independent public accountant, to the government, in connection with the defense of any litigation, or as otherwise agreed to by the Parties in writing.

IN WITNESS WHEREOF, the Parties hereto have executed this Service Agreement as of the date first above written.

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By:	
Title:	)

ATMOS ENERGY CORPORATION

By: **Bill Greer** 

Vice President, Marketing Kentucky/Mid-States Division

### GENERAL TERMS AND CONDITIONS TO LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

1. This Service Agreement is subject to all applicable and valid statutes, ordinances, and the rules, regulations and orders of the Kentucky Public Service Commission.

2. If not presently installed, the necessary regulating and metering equipment constructed to Almos Energy's specifications shall be installed for delivery of the gas as specified herein, and the Customer shall install or cause to be installed additional regulating equipment to provide suitable operating pressure at the various points of utilization. A suitable location for the regulating and metering equipment shall be provided by the Customer without charge, and Atmos Energy shall have the right to operate, maintain and alter this equipment as is necessary or desirable. Each Party hereto agrees to maintain any equipment operating condition and repair,

3. The title to all gas transported hereunder shall remain with the Customer while such gas is on Atmos Energy's local distribution facilities. The Receipt Point(s) at which the Customer will deliver transportation gas to Atmos Energy and the Delivery Point(s) at which Atmos Energy will redeliver transportation gas to Customer are designated on Exhibit "A" attached hereto.

4. As between the Parties hereto solely, for transportation services, Atmos Energy shall be deemed in exclusive control and possession of the gas after the delivery thereof at the Receipt Point(s) and prior to the redelivery thereof, to or for the account of Customer at the Delivery Point(s) and shall be responsible for any damages, losses, or injuries caused by Atmos Energy's handling, delivery, or receipt thereof. At all other times, as between the Parties hereto solely, Customer shall be deemed in exclusive control and possession of the gas and responsible for any damages, losses or injuries caused by Customer's handling, delivery or receipt thereof. Each Party agrees to Indemnify, defend and hold harmless the other Party from and against any and all claims, llabilities, damages, losses, costs and expenses incurred by such other Party arising from or relating to any damages, losses or injuries for which the indemnifying Party is responsible pursuant to the provisions of this paragraph, except to the extent such damages, losses or expenses shall have been caused by the negligence of the indemnified Party.

5. During the Term of this Service Agreement, Atmos Energy will maintain a program of excess liability insurance and self-insurance that is prudent in light of its financial condition and consistent with best risk management practices within the natural gas distribution industry. Throughout the Term of this Service Agreement, Atmos Energy shall provide proof of insurance to Customer upon Customer's request.

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6. In the event that either Atmos Energy or Customer is rendered unable, whoily or in part, by reason of an event of force majeure, to perform its obligations under this Service Agreement, other than to make payment due hereunder, and such Party has given notice and full particulars of such force majeure in writing to the other Party as soon as possible after the occurrence of the cause relied on, then the obligations of the Parties, insofar as they are affected by such force majeure, shall be susponded during the

continuance of such inability, but for no longer period, and such cause shall, insofar as possible, be remedied with all reasonable dispatch; provided, however, that the settlement of strikes or lock-outs shall be entirely within the discretion of the Party having such difficulty, and the above requirement that any force majeure be remedied with all reasonable dispatch shall not require the settlement of strikes or lock-outs by acceding to the demands of the opposing party when such course is inadvisable in the discretion of the Party having the difficulty.

The term "force majeure" as used herein shall mean any cause not reasonably within the control of the Party claiming suspension and includes, but is not limited to, acts of God; strikes; lock-outs; wars; acts of terrorism; riots; orders or decrees of any lawfully constituted federal, state or local body; fires; storms; floods; wash-outs; explosions; breakage or accident to machinery or lines of pipe.

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9. The validity, interpretation and performance of this Service Agreement shall be governed by and construed in accordance with the laws of the State of Kentucky. This Service Agreement and all recitals hereto constitute the full understanding of the Partles, relating to the subject matter and purpose of this Service Agreement, and may not be amended except by a written instrument signed by the duly authorized representatives of the Parties.

10. This Service Agreement shall be binding upon the Parties hereto and their respective successors and assigns.

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# EXHIBIT "A" RECEIPT POINT (S) AND

# DELIVERY POINT (S)

# Receipt Point(s)



# Delivery Point(s)



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JAN 1 9 2016

PUBLIC SERVICE COMMISSION



January 15, 2016

Brent Kirtley Branch Manager, Tariff Branch Public Service Commission 211 Sower Blvd. Frankfort, KY 40601

RE: Special Contract -

Dear Mr. Kirtley,

Atmos Energy Corporation (Company) herewith submits an original non-redacted and one redacted copy of the special contract and cost analyses with the above reference customer.

Also enclosed is a Petition for Confidentiality pertaining to the terms agreed to between the Company and the above referenced customer as well as the cost analysis. This information is extremely confidential and has previously been afforded confidential protection by the Commission.

Please feel free to contact me at 270.685.8024 if you have any questions and/or need any additional information.

Sincerely,

Mark A. Martin Vice President – Rates & Regulatory Affairs

Enclosures

cc: Randy Hutchinson

Atmos Energy Corporation 3275 Highland Pointe Drive, Owensboro, KY 42303-7835 P 270 685 8000 F 270-689-2076 atmosenergy.com

JAN 19 2016

PUBLIC SERVICE COMMISSION

# COMMONWEALTH OF KENTUCKY BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

#### IN THE MATTER OF:

APPLICATION OF ATMOS ENERGY CORPORATION FOR APPROVAL AND CONFIDENTIAL TREATMENT OF A SPECIAL CONTRACT AND COST ANALYSIS INFORMATION SUBMITTED TO THE KENTUCKY PUBLIC SERVICE COMMISSION

)	
CASE NO	 

## APPLICATION AND PETITION FOR CONFIDENTIALITY

Atmos Energy Corporation ('Atmos Energy" or "Company"), by counsel, pursuant to KRS 278.160(3) and 807 KAR 5:001(13) petitions the Commission for approval of the attached special contract and for confidential protection of the matters redacted therein and the supporting cost analysis. One non-redacted and one redacted copy of the special contract and cost analysis are attached.

### BACKGROUND

Atmos Energy has entered into a special contract with one of its industrial customers, a copy of which is attached. This contract replaces an existing contract that was previously approved by the Commission. Pursuant to 807 KAR 5:011, Atmos Energy submits the new special contract for approval by the Commission. Consistent with prior orders of the Commission relating to special contracts, Atmos Energy performed a cost analysis related to this special contract to determine whether the anticipated revenue from this customer will

cover all variable costs incurred in serving this customer and also contribute toward the Company's fixed costs. The results of that cost analysis are also attached.

The Company respectfully requests the Commission to accept and approve the attached special contract and grant confidential protection to the matters redacted therein, pursuant to 807 KAR 5:001(13), as well as the related cost analysis.

### **CONFIDENTIAL PROTECTION**

The Commission has consistently granted confidential protection to the terms of special contracts filed by the Company under the provisions of 807 KAR 5:001, Section 13 and KRS 61.878. The Commission did so most recently in the Company's last rate case: <u>In Re:</u> <u>Application of Atmos Energy Corporation For Adjustment of Rates</u>, 2013-00148, Orders dated November 25, 2013, and March 24, 2014.

The information contained in the special contract and the cost analysis is commercial information that if disclosed could cause substantial competitive harm to Atmos Energy. This information is not publicly available. The contract contains a specific covenant that the customer will keep the provisions of the contract confidential. It would be difficult or impossible for someone to discover this information from other sources. If this information were available to competitors in this form, they could use it to the competitive detriment of Atmos Energy. This information is not generally disclosed to non-management employees of Atmos Energy and is protected internally by the Company as proprietary information. The disclosure of this proprietary information would result in significant or irreparable competitive harm to Atmos Energy by providing its competitors with non-reciprocal competitive advantage. No public purpose is served by the disclosure of such information.

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KRS 61.878 (1)(c) provides that "records confidentially disclosed to an agency or required by any agency to be disclosed to it, generally recognized as confidential or proprietary, which is openly disclosed would permit an unfair commercial advantage to competitors of the entity that disclosed the records "shall remain confidential unless otherwise ordered by a court of competent jurisdiction." The natural gas industry is very competitive. Atmos Energy has active competitors, who could use this information to their advantage and to the direct disadvantage of Atmos. Atmos would be at a competitive threat of loss of business due to the ability of its competitors to leverage the information to their advantage. The public disclosure of the customer name, customer identifiable information, monetary terms negotiated with each customer and critical monetary terms would permit an unfair advantage to those competitors. With the identity of the customer and the knowledge of the contract terms, competitors would have inside information to target these customers. For these reasons, the customer name, customer identifiable information, and monetary terms in the contracts are exempt from public disclosure pursuant to KRS 61.878(c)(1). The Commission has also previously ruled that the cost analysis submitted with a special contract filing is believed entitled to confidential protection. See, e.g. In Re: Application of Atmos Energy Corporation for Adjustment of Rate 2013-00148.

Atmos Energy requests that the attached non-redacted special contract and supporting information be held confidentially indefinitely. The statutes cited above do not allow for disclosure at any time. Given the competitive nature of the natural gas business and the efforts of non-regulated competitors to encroach upon traditional markets, it is imperative that

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secure.

For those reasons, Atmos Energy requests that the attached non-redacted copy of the special contract and cost analysis be treated as confidential.

Respectfully submitted this 157 day of AWMARY 2016.

Mark R. Hutchinson Wilson, Hutchinson & Littlepage 611 Frederica Street Owensboro KY 42303 (270) 926-5011 Fax: (270) 926-9394 <u>Randy@whplawfirm.com</u>

John N. Hughes 124 West Todd Street Frankfort, KY 40601 (502) 227-7270 Fax: None inhughes@johnnhughespsc.com

Attorneys for Atmos Energy Corporation

### VERIFICATION

I, Mark A. Martin, being duly sworn under oath state that I am Vice President of Rates and Regulatory Affairs for Atmos Energy Corporation, Kentucky/Midstates Division, and that the statements contained in the foregoing Petition are true as I verily believe.

Mark A. Martin

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## **CERTIFICATE OF SERVICE**

I hereby certify that on the <u>isr</u> day of January, 2016, 2015 the original of this Application and Petition for Confidentiality, with the Confidential Information for which confidential treatment is sought, together with ten (10) copies of the Application and Petition without the confidential information, were sent by overnight delivery to the Kentucky Public Service Commission, 211 Sower Boulevard, P.O. Box 615, Frankfort, Kentucky 40206.

Mark R. Hutchinson

1/14/2016 Analysis of Contribution to Fixed Cost Annual Mcf {1} Annual Revenue {1}: Monthly Base Charges, @ Tariff 12 mo. X \$350/mo. = \$ 4,200 Transportation Adm. Fee, @ Tariff 12 mo. X \$50/mo. = 600 Commodity Gas Cost, @ Tariff Non-Commodity Charges, @ Tariff Simple Margin, special contract rates applied to annual deliveries: Interruptible Service per Mcf TOTAL \* - Excluding non-commodity charges and gas costs as noted. Less Variable/Avoidable Costs: Lost & Unaccounted For {2} Odorant {3} KPSC Assessment {3} Measurement/Regulation Station {3} Meter Reading, Maintenance and Billing Contribution to Fixed Cost:

Notes: {1} - Pro-forma Test Year Volumes in Case 2015-00343. Annual Revenue applying rate structures and service mix in pending special contract.
{2} - Special Contract specifies retention of supplies Customer delivers to Atmos to compensate for the actual L&U experienced in Atmos' distribution system through which Customer receives service. Thus, the variable cost of L&U is, in effect, recovered through gas-in-kind retention.
{3} - Calculations shown on Page 2 of this Exhibit.



Notes:

#### LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

THIS LARGE VOLUME NATURAL GAS SERVICE AGREEMENT ("Service Agreement") Is made and entered into as of the 1st day of November, 2015, by and between ATMOS ENERGY CORPORATION, a Texas and Virginia corporation, ("Atmos Energy") and Customer may also be referred to herein as a Party and collectively as the "Parties."

#### WITNESSETH:

WHEREAS, Atmos Energy desires to provide to Customer, and Customer desires to obtain natural gas service in accordance with the terms and conditions hereinafter set forth;

NOW, THEREFORE, in consideration of the mutual covenants contained herein and other good and valuable consideration, the Parties hereto agree as follows:

1. Natural Gas Service Type and Volume Levels. Customer agrees to purchase from Atmos Energy or deliver to Atmos Energy for transportation, such service type being specified below, all of Customer's natural gas service requirements for Customer's facility located at or near the service to Customer of the type specified below, subject to the provisions of Atmos Energy's then current tariff as approved by the Kentucky Public Service Commission ("Tariff"), referenced rate schedules thereunder and the related Rules and Regulations governing natural gas service as set forth in the Tariff and this Service Agreement, including the attached General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s) which are made a part hereof.

Atmos Energy shall have no obligation to provide for deliveries in excess of the maximum daily and hourly volumes hereinafter specified, or to provide sales gas to Customer in the event Customer chooses a transportation service only. Atmos Energy shall not receive volumes for transportation service in excess of the daily volume hereinafter specified (MDQ):



 Price. Except as provided below, the price to be paid by Customer shall be in accordance with the rate schedule under which the service is rendered. Such rates, including gas cost adjustments, shall be subject to change as permitted by law. Any federal, state or other legal taxes, other than those based upon or measured by Atmos Energy's income which apply now or may hereafter be imposed, shall be paid by the Customer, in addition to the rates as specified.

Throughout the Term (as defined in Section 3 below) of this Agreement, the simple margin for all volumes delivered each month shall be in accordance with the following schedule: Beginning on the effective date of this Service Agreement (as determined in accordance with Section 3 below), the simple margin shall be

Beginning on the one year anniversary of the effective date of this Service Agreement, the

simple margin will increase from Beginning on the second year anniversary of the effective date of this Service Agreement, the simple margin will increase from and will remain at Agreement.

3. <u>Term</u>. This Service Agreement shall become effective on December 1, 2015, or the first day of the next month following the date on which this Service Agreement is approved by the Kentucky Public Service Commission (the "Commission"), whichever is later, and shall continue in full force and effect for ten (10) years (the "Primary Term"), and shall continue for successive one year terms following the Primary Term (each a "Rollover Term") provided that either Party may terminate this Service Agreement at the end of the Primary Term or at the end of any subsequent Rollover Term upon providing one hundred twenty (120) days prior written notice to the other Party. The Primary Term and subsequent Rollover Terms may be referred to collectively as the "Term". Customer agrees that while this Service Agreement is in effect, all natural gas consumed by Customer at Customer's Facility shall be delivered by Atmos Energy. In the event that the Commission should not approve this Service Agreement the Parties agree to use their best efforts to work with each other and with the Commission to negotiate a service agreement on terms that are acceptable to the Commission. In such event, and unless prohibited by the Commission, the rates and terms of the current service agreement shall remain in effect.

In the event Customer plans to make a filing, or direct another party to make such filing on Its behalf with the Federal Energy Regulatory Commission or any other regulatory body, seeking authority to receive direct gas service following the termination of this Service Agreement, Customer agrees to notify Atmos Energy of such plans not less than 30 days prior to the date of such filing.

During the Term, Atmos Energy and Customer may mutually agree to amend this Agreement to change the type of service provided for under this agreement, i.e. sales, transportation, firm or interruptible, if Customer's needs or qualifications change. Any amendment changing the type of service must be in writing and will not, unless mutually agreed by the Parties in such amendment, change the Term of this Agreement.

4. <u>Parking</u>. Subject to the terms of the Tarliff, Customer may "park" positive monthly imbalance volumes, up to 10% of the T-3 volumes delivered by Atmos Energy into Customer's facilities. The cost to Customer of parking such imbalance volumes shall be as set forth in the Tarliff. Unless otherwise provided in the Tarliff, Atmos Energy shall provide the parking service on a "best efforts" basis, and the parked volumes shall be deemed "first through the meter" delivered to Customer in the month following delivery to Atmos Energy on Customer's account.

5. Electronic Flow Measurement and Communications Equipment. The Customer will pay the Company, in accordance with the Tariff, for all costs for additional facilities and/or equipment, including electronic flow measurement ("EFM") equipment and cellular communications equipment which will be required as a result of receiving interruptible (Rate T-3) and/or Firm (Rate T-4) service, including all costs of installation and ongoing EFM repair, maintenance and replacement of such additional facilities and/or equipment and cellular communication support services. Customer is responsible for providing and maintaining the electric support services related to the EFM equipment. Such additional facilities and equipment shall be installed, maintained, operated, and owned by Atmos Energy.

 <u>Notices</u>. Any notice required to be given under this Agreement, or any notice that either Party hereto may desire to give the other Party, shall be in writing and shall be considered duly delivered when deposited in the United States mail, postage prepaid, registered or certified, or sent by facsimile and addressed as follows;

If to Atmos Energy:

ATMOS ENERGY CORPORATION (Kentucky/Mid-States Division) 5430 LBJ Freeway, Suite 160 Dallas, Texas 75240-2601 Attention: Contract Administration Telephone: (214) 206-2574 Fax: (214) 206-2101

If to Customer:



or such other address as Atmos Energy, Customer or their respective successors or permitted assigns shall designate by written notice given in the manner described above. Routine communications, including monthly involces, may be mailed by ordinary mail, postage prepaid, and addressed to the above-designated name and address.

7. <u>Attachments</u>. General Terms and Conditions and Exhibit "A," Receipt Point(s) and Delivery Point(s), attached hereto are expressly incorporated herein and made a part of this Service Agreement for all purposes, and all references herein and therein to "this Service Agreement" include the same and their respective terms and provisions.

8. <u>Confidentiality</u>. Both Parties agrees that the terms and conditions of this Service Agreement shall not be disclosed to any person or party not employed by the other Party or retained as counsel by the other Party, other than information required to be furnished to its Independent public accountant, or in connection with the defense of any litigation, or as otherwise agreed to by the Parties in writing.

IN WITNESS WHEREOF, the Partles hereto have executed this Service Agreement as of the date first above written.



ATMOS ENERGY CORPORATION

BV: **Bill Greer** 

Vice President, Marketing Kentucky/Mid-States Division

#### **GENERAL TERMS AND CONDITIONS** ΤÔ LARGE VOLUME NATURAL GAS SERVICE AGREEMENT

This Service Agreement is subject to all applicable and valid statutes, 1. ordinances, and the rules, regulations and orders of the Kentucky Public Service Commission.

If not presently installed, the necessary regulating and metering equipment 2. constructed to Atmos Energy' specifications shall be installed for delivery of the gas as specified herein, and the Customer shall install or cause to be installed additional regulating equipment to provide suitable operating pressure at the various points of utilization. A suitable location for the regulating and metering equipment shall be provided by the Customer without charge, and Atmos Energy shall have the right to operate, maintain and alter this equipment as is necessary or desirable. Each Party hereto agrees to maintain any equipment owned by it and used in the performance of its obligations herein in good, sale and efficient operating condition and repair.

Title to sales gas shall pass from Atmos Energy to Customer, upon the 3. delivery thereof, at the Customer's service address. The tille to all gas transported hereunder shall remain with the Customer while such gas is on Atmos Energy's local distribution facilities. The Receipt Point(s) at which the Customer will deliver transportation gas to Atmos Energy and the Delivery Point(s) at which Atmos Energy will redeliver transportation gas to Customer are designated on Exhibit "A" attached hereto.

As between the Partles hereto solely, for transportation services, Atmos Energy shall be deemed in exclusive control and possession of the gas after the delivery thereof at the Receipt Point(s) and prior to the redelivery thereof, to or for the account of Customer at the Delivery Point(s). At all other limes, as between the Partles hereto solely, Customer shall be deemed in exclusive control and possession of the gas and responsible for any damages, losses or injuries caused by Customer's handling, delivery or receipt thereof. For sales services, Atmos Energy shall be deemed in exclusive control and possession of the gas prior to the delivery thereof, to or for the account of Customer at the Customer's service address. Upon delivery thereof, as between the Parties hereto solely, Customer shall be deemed in exclusive control and possession of the gas and responsible for any damages, losses or injuries caused by Customer's handling, delivery or receipt thereof. Each Party agrees to Indemnify, defend and hold harmless the other Party from and against any and all claims, liabilities, damages, losses, costs and expenses incurred by such other Party arising from or relating to any damages, losses or injuries for which the Indemniiving Party is responsible pursuant to the provisions of this paragraph, except to the extent such damages, losses or expenses shall have been caused by the neoligence of the Indemnified Party.

In the event that either Almos Energy or Customer is rendered unable, wholiv 5. or in part, by reason of an event of force majeure, to perform its obligations under this Service Agreement, other than to make payment due hereunder, and such Party has given notice and full particulars of such force maleure in writing to the other Party as soon as possible after the occurrence of the cause relied on, then the obligations of the Parties. insofar as they are affected by such force majeure, shall be suspended during the continuance of such inability, but for no longer period, and such cause shall, insofar as

possible, be remedied with all reasonable dispatch; provided, however, that the settlement of strikes or lock-outs shall be entirely within the discretion of the Party having such difficulty, and the above requirement that any force majoure be remedied with all reasonable dispatch shall not require the settlement of strikes or lock-outs by acceding to the demands of the opposing party when such course is inadvisable in the discretion of the Party having the difficulty.

The term "force mejeure" as used herein shall mean any cause not reasonably within the control of the Party claiming suspension and includes, but is not limited to, acts of God; strikes; lock-outs; wars; acts of terrorism; riots; orders or decrees of any lawfully constituted federal, state or local body; fires; storms; floods; wash-outs; explosions; breakage or accident to machinery or lines of pipe; inability to obtain or delay in obtaining rights-of-way, materials, supplies or labor permits; temporary or permanent failure of gas supply or transportation services; capacity constraints; repair, maintenance or replacement of facilities used in the performance of the obligations contained in this Service Agreement; or any other cause of a similar nature whether of the kind herein enumerated or otherwise.

6. During each billing period involving transportation services, Customer agrees to maintain its deliveries of gas to Atmos Energy and its receipt of gas from Atmos Energy in continuous balance or as near thereto as practicable on an Mcf or MMBtu basis, as designated by Atmos Energy. Further, the Customer agrees to be liable to Atmos Energy for all cost, expense and liability incurred by Atmos Energy, which directly relates to the Customer's transportation activities on the interstate pipeline system. To the extent that imbalances owed to Customer by Atmos Energy occur, such "parked" volumes of the Customer shall be deemed, for billing purposes, to be the first volumes delivered to the Customer during the succeeding billing period. When the volume of gas taken by Customer during a billing period exceeds the aggregate of its T-3 and T-4 transportation nominations and its available "parked" volumes, Customer shall pay Atmos Energy for such overrun volumes at the applicable cash out rate.

7. In the event of default hereunder by either Party, in addition to all rights and remedies at law or in equity to which the non-defaulting Party may be entitled, the defaulting Party agrees to reimburse the non-defaulting Party for all court costs and other expenses incurred. Further, each Party agrees to indemnify and hold the other Party harmless with regard to any and all fees, cosis and expenses incurred by the non-defaulting Party in relation to all claims, disputes and suits which arise under or are related to the defaulting Party's default under this Service Agreement, except to the extent such claims, disputes and suits shall have been caused by the negligence of the non-defaulting Party. In no event shall either Party be liable for indirect, special, consequential or punitive damages.

8. This Service Agreement shall be binding upon the Parties hereto and their respective successors and assigns.

9. This Service Agreement constitutes the entire agreement between the Parlies hereto with respect to the subject matter hereof and supersedes all prior agreements and understandings, oral and written, between the Parlies hereto with respect to the subject matter hereof.

EXHIBIT "A" RECEIPT POINT (S) AND DELIVERY POINT (S)

# Receipt Point(s)

# Delivery Point(s)



\*Atmos Energy Corporation 3275 Highland Pointe Drive Owensboro, KY 42303

\*Atmos Energy Corporation Atmos Energy Corporation 3275 Highland Pointe Drive Owensboro, KY 42303